

F5 NETWORKS INC  
Form 8-K  
October 30, 2003

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934**

Date of Report: October 29, 2003

Commission File Number: 000-26041

**F5 Networks, Inc.**

(Exact name of registrant as specified in its chapter)

**Washington**

(State or other jurisdiction of  
incorporation or organization)

**91-1714307**

(I.R.S Employer Identification No.)

**401 Elliott Avenue West**

**Seattle, WA 98119**

(Address of principal executive offices and zip code)

**(206) 272-5555**

(Registrant's telephone number, including area code)

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Item 7. Financial Statements and Exhibits

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On July 23, 2003, we filed a Form 8-K to announce our acquisition of substantially all of the assets of uRoam, Inc., which we refer to as uRoam. On September 15, 2003, we filed a Form 8-K/A to provide the financial statements of uRoam required by Item 7(a) of Form 8-K and the pro forma financial information required Item 7(b) of Form 8-K. The purpose of this Form 8-K is to provide updated pro forma financial information required by Rule 11-02(c) of Regulation S-X.

**Item 7. Financial Statements and Exhibits**

(b) Pro forma financial information

The following unaudited pro forma condensed combined consolidated financial statements have been derived by the application of pro forma adjustments to the historical consolidated financial statements of F5 Networks, Inc., or F5 Networks, and uRoam. Assumptions underlying the pro forma adjustments are described in the accompanying notes, which should be read in conjunction with these unaudited pro forma condensed combined consolidated financial statements.

The unaudited pro forma condensed combined consolidated financial information combines the consolidated statement of operations of F5 Networks for the year ended September 30, 2003 with uRoam's unaudited statement of operations for the nine months ended June 30, 2003 and the unaudited statement of operations for the period July 1, 2003 through July 23, 2003, the effective date of the uRoam acquisition.

The unaudited pro forma condensed combined consolidated financial information is based on estimates and assumptions. These estimates and assumptions have been made solely for purposes of developing this pro forma information, which is presented for illustrative purposes only and is not necessarily indicative of the combined financial position or results of operations of future periods or the results that actually would have been realized had the entities been a single entity during these periods.

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**F5 Networks, Inc.**  
**Unaudited Pro Forma Condensed Combined Consolidated Statements of Operations**  
**for the Year Ended September 30, 2003**  
(in thousands, except per share amounts)

	F5 Networks	uRoam			F5 Networks
		Year Ended September 30, 2003	Nine Months Ended June 30, 2003	Period From July 1, 2003 Through July 23, 2003	
Net revenues	\$ 115,895	\$ 969	\$ 48	\$	\$ 116,912
Cost of net revenues	26,905	58	6	600	(a) 27,569
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Gross profit	88,990	911	42	(600)	89,343
Operating expenses					
Selling, general and administrative	65,472	3,113	313		68,898
Research and development	19,246	2,148	140		21,534
Amortization of unearned compensation	83			83	
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Total	84,801	5,261	453		90,515

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Income (loss) from operations  
4,189 (4,350) (411) (600) (1,172)  
Other income (expense), net  
751 (546) 24 (b) 229

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Income (loss) before income taxes  
4,940 (4,896) (411) (576) (943)  
Provision for income taxes  
853 853

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Net income (loss) \*  
\$4,087 \$(4,896) \$(411) \$(576) (\$1,796)

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Net income (loss) per share basic  
\$0.15            \$(0.07)

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Weighted average shares basic  
26,453            26,453

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Net loss per share diluted  
\$0.14            \$(0.07)

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Weighted average shares diluted  
28,220            26,453

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\* The net loss reported for uRoam is the net loss from continuing operations.  
See accompanying notes to the unaudited pro forma condensed combined consolidated financial statements

**Table of Contents****NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS****1. Basis of Unaudited Pro Forma Presentation**

On July 23, 2003, we acquired substantially all of the assets and assumed certain liabilities of uRoam and its subsidiaries for cash of \$25.0 million. We also incurred \$2.4 million of direct transaction costs for a total purchase price of \$27.4 million. We have hired substantially all of uRoam's 20 employees consisting of product development, sales and service personnel. uRoam's FirePass® server is a comprehensive remote access product that enables users to access applications in a secure fashion using industry standard Secured Socket Layer (SSL) technology. The acquisition of uRoam is intended to allow us to quickly enter the SSL Virtual Private Network (VPN) market, broaden our customer base and augment our existing product line.

The unaudited pro forma condensed combined consolidated financial information has been prepared to give effect to the acquisition, accounted for using the purchase method of accounting in accordance with Statement of Financial Accounting Standards No. 141 Business Combinations (SFAS No. 141). The purchase price allocation is based on management's best estimate of the fair value of the assets acquired and liabilities assumed, which, based on facts and circumstances, are subject to change.

As a result of different fiscal year ends of F5 Networks and uRoam, financial information has been combined for different periods in the pro forma financial information. The unaudited pro forma condensed combined consolidated statements of operations for the year ended September 30, 2003 has been prepared to reflect the acquisition as if the acquisition occurred at the beginning of the period. Certain reclassifications have been made to conform uRoam's historical and pro forma amounts to F5 Network's financial statement presentation.

**2. Acquisition by F5 Networks**

We accounted for the acquisition under the purchase method of accounting in accordance with SFAS No. 141. Under the purchase method of accounting, the total purchase price is allocated to the tangible and intangible assets acquired and the liabilities assumed based on their estimated fair values. The excess of the purchase price over those fair values is recorded as goodwill. The fair value assigned to the tangible and intangible assets acquired and liabilities assumed are based on estimates and assumptions provided by management, and other information compiled by management, including an independent valuation, prepared by an independent valuation specialist that utilizes established valuation techniques appropriate for the technology industry. The purchase price allocation is as follows (in thousands):

**Assets acquired**

Accounts receivable, net	\$335
Property and equipment	4
Developed technology	3,000
Goodwill	24,188
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Total assets acquired	\$27,527
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**Liabilities assumed**

Accrued liabilities
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\$(29)  
Deferred revenue  
(125)

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Total liabilities  
assumed  
\$(154)

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Net assets acquired  
\$27,373

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To determine the value of the developed technology, a combination of cost and market approaches were used. The cost approach required an estimation of the costs required to reproduce the acquired technology. The market approach measures the fair value of the technology through an analysis of recent comparable transactions. The \$3.0 million allocated to developed technology will be amortized on a straight-line basis over an estimated useful life of five years. The \$24.2 million allocated to goodwill will not be amortized but will be subject to at least an annual impairment test under the requirements of Statement of Financial Accounting Standards No. 142 Goodwill and other Intangible Assets.

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**NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS**

**3. Pro Forma Adjustments**

The unaudited pro forma adjustments reflect those matters that are a direct result of the transaction, which are factually supportable and, for pro forma adjustments to the pro forma condensed combined consolidated statements of operations, are expected to have continuing impact. The unaudited pro forma adjustments are as follows.

- (a) Cost of net revenues has been increased by \$600,000 for the year ended September 30, 2003. The increase reflects additional amortization of developed technology acquired in the acquisition. The developed technology of \$3.0 million has an estimated useful life of five years and has been reflected as if the acquisition occurred at the beginning of the period.
- (b) For the year ended September 30, 2003 other income (expense), net has been adjusted to eliminate \$522,000. The decrease reflects the historical interest income that was earned on cash held by F5 Networks that was used to fund the acquisition. Additionally, other income (expense), net has been adjusted to eliminate \$546,000 for the same respective periods for historical interest expense on uRoam's short-term debt and capital lease obligations.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized on the 27th day of October, 2003.

F5 NETWORKS, INC.

By: /s/ John McAdam

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John McAdam  
Chief Executive Officer and President

By: /s/ Steven B. Coburn

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Steven B. Coburn  
Senior Vice President, Chief Financial Officer