

MERIT MEDICAL SYSTEMS INC
Form 10-Q
May 10, 2012
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SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2012.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____ .

Commission File Number 0-18592

MERIT MEDICAL SYSTEMS, INC.

(Exact name of Registrant as specified in its charter)

Utah

(State or other jurisdiction of incorporation or organization)

87-0447695

(I.R.S. Identification No.)

1600 West Merit Parkway, South Jordan, UT, 84095
(Address of Principal Executive Offices, including Zip Code)

(801) 253-1600
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer

Accelerated Filer

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Non-Accelerated Filer

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the Registrant's classes of common stock, as of the latest practicable date.

Common Stock	42,051,341
Title or class	Number of Shares Outstanding at May 7, 2012

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PART I - FINANCIAL STATEMENTS

ITEM 1. FINANCIAL STATEMENTS

MERIT MEDICAL SYSTEMS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

MARCH 31, 2012 AND DECEMBER 31, 2011

(In thousands)

	March 31, 2012 (unaudited)	December 31, 2011
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$9,661	\$10,128
Trade receivables — net of allowance for uncollectible accounts — 2012 — \$606 and 2011 — \$464	45,599	40,550
Employee receivables	177	154
Other receivables	2,795	1,750
Inventories	70,455	69,911
Prepaid expenses	4,436	3,775
Prepaid income taxes	891	883
Deferred income tax assets	3,707	3,704
Income tax refund receivable	1,310	2,797
Total current assets	139,031	133,652
PROPERTY AND EQUIPMENT:		
Land and land improvements	16,288	16,288
Buildings	62,060	59,905
Manufacturing equipment	104,555	103,629
Furniture and fixtures	23,348	22,559
Leasehold improvements	12,795	12,659
Construction-in-progress	59,800	47,534
Total property and equipment	278,846	262,574
Less accumulated depreciation	(86,138)	(83,434)
Property and equipment — net	192,708	179,140
OTHER ASSETS:		
Intangible assets:		
Developed technology — net of accumulated amortization — 2012 — \$5,725 and 2011 — \$4,759	50,755	35,415
Other — net of accumulated amortization — 2012 — \$11,107 and 2011 — \$10,215	24,222	21,254
Goodwill	65,574	61,144
Deferred income tax assets	5,365	5,366
Marketable securities	3,064	2,798
Other assets	8,684	8,248

Total other assets	157,664	134,225
TOTAL	\$489,403	\$447,017

See condensed notes to consolidated financial statements. (Continued)

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MERIT MEDICAL SYSTEMS, INC. AND SUBSIDIARIES
 CONSOLIDATED BALANCE SHEETS
 MARCH 31, 2012 AND DECEMBER 31, 2011
 (In thousands)

	March 31, 2012 (unaudited)	December 31, 2011
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Trade payables	\$22,880	\$22,727
Other payables	7,500	—
Accrued expenses	20,958	20,197
Advances from employees	644	225
Income taxes payable	733	646
 Total current liabilities	 52,715	 43,795
 LONG-TERM DEBT	 52,524	 30,737
 DEFERRED INCOME TAX LIABILITIES	 2,166	 2,112
 LIABILITIES RELATED TO UNRECOGNIZED TAX BENEFITS	 3,489	 3,489
 DEFERRED COMPENSATION PAYABLE	 5,066	 &#