

STARBUCKS CORP  
Form 10-Q  
July 28, 2015  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 28, 2015

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 0-20322

Starbucks Corporation

(Exact Name of Registrant as Specified in its Charter)

Washington

91-1325671

(State or Other Jurisdiction of

(IRS Employer

Incorporation or Organization)

Identification No.)

2401 Utah Avenue South, Seattle, Washington 98134

(Address of principal executive offices)

(206) 447-1575

(Registrant's Telephone Number, including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title  
Common Stock, par value \$0.001 per share

Shares Outstanding as of July 22, 2015  
1,484.2 million

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STARBUCKS CORPORATION

FORM 10-Q

For the Quarterly Period Ended June 28, 2015

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## PART I — FINANCIAL INFORMATION

## Item 1. Financial Statements

## STARBUCKS CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(in millions, except per share data)

(unaudited)

|  | Quarter Ended   |                 | Three Quarters Ended |                 |
|--|-----------------|-----------------|----------------------|-----------------|
|  | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 |
| Net revenues:  |                 |                 |                      |                 |
| Company-operated stores                                      | \$3,915.0       | \$3,290.5       | \$11,310.7           | \$9,702.3       |
| Licensed stores  | 475.2           | 408.1           | 1,380.5              | 1,166.1         |
| CPG, foodservice and other                                   | 491.0           | 455.1           | 1,556.7              | 1,398.7         |
| Total net revenues   | 4,881.2         | 4,153.7         | 14,247.9             | 12,267.1        |
| Cost of sales including occupancy costs                      | 1,953.9         | 1,711.5         | 5,804.9              | 5,135.7         |
| Store operating expenses                                     | 1,392.4         | 1,176.5         | 4,032.5              | 3,486.1         |
| Other operating expenses                                     | 131.6           | 120.6           | 394.5                | 346.3           |
| Depreciation and amortization expenses                       | 236.5           | 180.1           | 659.6                | 524.2           |
| General and administrative expenses                          | 288.5           | 269.4           | 892.8                | 752.6           |
| Litigation credit  | —               | —               | —                    | (20.2)          |
| Total operating expenses                                     | 4,002.9         | 3,458.1         | 11,784.3             | 10,224.7        |
| Income from equity investees                                 | 60.3            | 72.9            | 168.0                | 183.9           |
| Operating income   | 938.6           | 768.5           | 2,631.6              | 2,226.3         |
| Gain resulting from acquisition of joint venture             | —               | —               | 390.6                | —               |
| Interest income and other, net                               | 25.5            | 19.4            | 36.6                 | 57.0            |
| Interest expense   | (19.1)          | (16.4)          | (52.3)               | (47.7)          |
| Earnings before income taxes                                 | 945.0           | 771.5           | 3,006.5              | 2,235.6         |
| Income tax expense   | 318.5           | 259.0           | 899.7                | 755.4           |
| Net earnings including noncontrolling interests              | 626.5           | 512.5           | 2,106.8              | 1,480.2         |
| Net earnings/(loss) attributable to noncontrolling interests | (0.2)           | (0.1)           | 1.9                  | (0.1)           |
| Net earnings attributable to Starbucks                       | \$626.7         | \$512.6         | \$2,104.9            | \$1,480.3       |
| Earnings per share - basic                                   | \$0.42          | \$0.34          | \$1.40               | \$0.98          |
| Earnings per share - diluted                                 | \$0.41          | \$0.34          | \$1.39               | \$0.97          |
| Weighted average shares outstanding:                         |                 |                 |                      |                 |
| Basic  | 1,498.5         | 1,503.5         | 1,499.3              | 1,507.9         |
| Diluted  | 1,515.7         | 1,522.0         | 1,516.3              | 1,527.8         |
| Cash dividends declared per share                            | \$0.16          | \$0.13          | \$0.48               | \$0.39          |

See Notes to Condensed Consolidated Financial Statements

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STARBUCKS CORPORATION  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (in millions, unaudited)

|  | Quarter Ended   |                 | Three Quarters Ended |                 |
|--|-----------------|-----------------|----------------------|-----------------|
|  | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 |
| Net earnings including noncontrolling interests  | \$626.5         | \$512.5         | \$2,106.8            | \$1,480.2       |
| Other comprehensive income/(loss), net of tax:   |                 |                 |                      |                 |
| Unrealized holding gains/(losses) on available-for-sale securities   | (1.8            | ) 1.7           | 0.3                  | 0.8             |
| Tax (expense)/benefit  | 0.7             | (0.6            | ) (0.1               | ) (0.2          |
| Unrealized gains/(losses) on cash flow hedging instruments   | 33.9            | (13.8           | ) 97.8               | 6.1             |
| Tax (expense)/benefit  | (8.8            | ) 3.6           | (24.2                | ) (2.4          |
| Unrealized gains/(losses) on net investment hedging instruments  | —               | (0.7            | ) 4.3                | 5.2             |
| Tax (expense)/benefit  | —               | 0.3             | (1.6                 | ) (1.9          |
| Translation adjustment   | (6.0            | ) 19.8          | (169.3               | ) (2.9          |
| Tax (expense)/benefit  | (5.0            | ) (2.2          | ) 2.6                | (5.6            |
| Reclassification adjustment for net (gains)/losses realized in net earnings for available-for-sale securities, hedging instruments, and translation adjustment | (38.2           | ) (2.6          | ) (94.0              | ) 2.8           |
| Tax expense/(benefit)  | 11.0            | 1.1             | 27.8                 | 2.0             |
| Other comprehensive income/(loss)  | (14.2           | ) 6.6           | (156.4               | ) 3.9           |
| Comprehensive income including noncontrolling interests  | 612.3           | 519.1           | 1,950.4              | 1,484.1         |
| Comprehensive income/(loss) attributable to noncontrolling interests   | (0.2            | ) (0.1          | ) (29.2              | ) (0.1          |
| Comprehensive income attributable to Starbucks   | \$612.5         | \$519.2         | \$1,979.6            | \$1,484.2       |

See Notes to Condensed Consolidated Financial Statements

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STARBUCKS CORPORATION  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (in millions, except per share data)  
 (unaudited)

|  | Jun 28,<br>2015   | Sep 28,<br>2014   |
|--|-------------------|-------------------|
| <b>ASSETS</b>  |                   |                   |
| Current assets:  |                   |                   |
| Cash and cash equivalents  | \$2,080.5         | \$1,708.4         |
| Short-term investments   | 94.7              | 135.4             |
| Accounts receivable, net   | 672.7             | 631.0             |
| Inventories  | 1,166.0           | 1,090.9           |
| Prepaid expenses and other current assets  | 413.8             | 285.6             |
| Deferred income taxes, net   | 333.0             | 317.4             |
| Total current assets   | 4,760.7           | 4,168.7           |
| Long-term investments  | 390.1             | 318.4             |
| Equity and cost investments  | 359.4             | 514.9             |
| Property, plant and equipment, net   | 3,977.7           | 3,519.0           |
| Deferred income taxes, net   | 851.2             | 903.3             |
| Other long-term assets   | 443.3             | 198.9             |
| Other intangible assets  | 525.8             | 273.5             |
| Goodwill   | 1,560.6           | 856.2             |
| <b>TOTAL ASSETS</b>  | <b>\$12,868.8</b> | <b>\$10,752.9</b> |
| <b>LIABILITIES AND EQUITY</b>  |                   |                   |
| Current liabilities:   |                   |                   |
| Accounts payable   | \$603.2           | \$533.7           |
| Accrued liabilities  | 1,656.9           | 1,514.4           |
| Insurance reserves   | 214.7             | 196.1             |
| Stored value card liability  | 1,024.6           | 794.5             |
| Current portion of long-term debt  | 549.8             | —                 |
| Total current liabilities  | 4,049.2           | 3,038.7           |
| Long-term debt   | 2,347.4           | 2,048.3           |
| Other long-term liabilities  | 613.9             | 392.2             |
| Total liabilities  | 7,010.5           | 5,479.2           |
| Shareholders' equity:  |                   |                   |
| Common stock (\$0.001 par value) — authorized, 2,400.0 shares; issued and outstanding, 1,490.8 shares and 1,499.1 shares, respectively | 1.5               | 0.7               |
| Additional paid-in capital   | 41.1              | 39.4              |
| Retained earnings  | 5,945.0           | 5,206.6           |
| Accumulated other comprehensive income/(loss)  | (131.1            | ) 25.3            |
| Total shareholders' equity   | 5,856.5           | 5,272.0           |
| Noncontrolling interests   | 1.8               | 1.7               |
| Total equity   | 5,858.3           | 5,273.7           |
| <b>TOTAL LIABILITIES AND EQUITY</b>  | <b>\$12,868.8</b> | <b>\$10,752.9</b> |
| See Notes to Condensed Consolidated Financial Statements   |                   |                   |

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STARBUCKS CORPORATION  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (in millions, unaudited)

|  | Three Quarters Ended |                 |
|--|----------------------|-----------------|
|  | Jun 28,<br>2015      | Jun 29,<br>2014 |
| <b>OPERATING ACTIVITIES:</b>   |                      |                 |
| Net earnings including noncontrolling interests  | \$2,106.8            | \$1,480.2       |
| Adjustments to reconcile net earnings to net cash provided/(used) by operating activities: |                      |                 |
| Depreciation and amortization  | 693.3                | 554.0           |
| Deferred income taxes, net   | 44.1                 | 32.1            |
| Income earned from equity method investees   | (123.3               | ) (120.2        |
| Distributions received from equity method investees  | 84.3                 | 82.9            |
| Gain resulting from acquisition of joint venture   | (390.6               | ) —             |
| Stock-based compensation   | 156.2                | 142.6           |
| Excess tax benefit on share-based awards   | (97.9                | ) (101.6        |
| Other  | 41.8                 | 33.5            |
| Cash provided/(used) by changes in operating assets and liabilities:                       |                      |                 |
| Accounts receivable  | (31.4                | ) (19.0         |
| Inventories  | (64.3                | ) 85.2          |
| Accounts payable   | 53.7                 | (3.1            |
| Accrued litigation charge  | —                    | (2,763.9        |
| Income taxes payable, net  | (42.5                | ) 179.8         |
| Accrued liabilities and insurance reserves   | 119.3                | 117.1           |
| Stored value card liability  | 206.6                | 177.0           |
| Prepaid expenses, other current assets and other assets                                    | 23.1                 | (10.0           |
| Net cash provided/(used) by operating activities   | 2,779.2              | (133.4          |
| <b>INVESTING ACTIVITIES:</b>   |                      |                 |
| Purchase of investments  | (466.8               | ) (1,545.2      |
| Sales of investments   | 420.1                | 832.4           |
| Maturities and calls of investments  | 16.0                 | 425.5           |
| Acquisitions, net of cash acquired   | (284.3               | ) —             |
| Additions to property, plant and equipment   | (943.5               | ) (811.2        |
| Other  | (33.9                | ) (24.4         |
| Net cash used by investing activities  | (1,292.4             | ) (1,122.9      |
| <b>FINANCING ACTIVITIES:</b>   |                      |                 |
| Proceeds from issuance of long-term debt   | 848.5                | 748.5           |
| Cash used or restricted for purchase of noncontrolling interest                            | (366.3               | ) —             |
| Proceeds from issuance of common stock   | 146.9                | 117.6           |
| Excess tax benefit on share-based awards   | 97.9                 | 101.6           |
| Cash dividends paid  | (719.7               | ) (587.8        |
| Repurchase of common stock   | (921.1               | ) (595.2        |
| Minimum tax withholdings on share-based awards   | (74.5                | ) (76.8         |
| Other  | (8.5                 | ) (3.6          |
| Net cash (used)/provided by financing activities   | (996.8               | ) (295.7        |
| Effect of exchange rate changes on cash and cash equivalents                               | (117.9               | ) (4.3          |
| Net increase/(decrease) in cash and cash equivalents                                       | 372.1                | (1,556.3        |
| <b>CASH AND CASH EQUIVALENTS:</b>  |                      |                 |

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|   |           |           |
|---|-----------|-----------|
| Beginning of period                               | 1,708.4   | 2,575.7   |
| End of period                                     | \$2,080.5 | \$1,019.4 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: |           |           |
| Cash paid during the period for:                  |           |           |
| Interest, net of capitalized interest             | \$56.6    | \$39.2    |
| Income taxes, net of refunds                      | \$936.5   | \$548.0   |

See Notes to Condensed Consolidated Financial Statements

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STARBUCKS CORPORATION

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STARBUCKS CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

Note 1: Summary of Significant Accounting Policies

Financial Statement Preparation

The unaudited condensed consolidated financial statements as of June 28, 2015, and for the quarter and three quarters ended June 28, 2015 and June 29, 2014, have been prepared by Starbucks Corporation under the rules and regulations of the Securities and Exchange Commission ("SEC"). In the opinion of management, the financial information for the quarter and three quarters ended June 28, 2015 and June 29, 2014 reflects all adjustments and accruals, which are of a normal recurring nature, necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods. In this Quarterly Report on Form 10-Q ("10-Q") Starbucks Corporation is referred to as "Starbucks," the "Company," "we," "us" or "our."

The financial information as of September 28, 2014 is derived from our audited consolidated financial statements and notes for the fiscal year ended September 28, 2014 ("fiscal 2014") included in Item 8 in the Fiscal 2014 Annual Report on Form 10-K (the "10-K"). The information included in this 10-Q should be read in conjunction with the footnotes and management's discussion and analysis of the consolidated financial statements in the 10-K.

The results of operations for the quarter and three quarters ended June 28, 2015 are not necessarily indicative of the results of operations that may be achieved for the entire fiscal year ending September 27, 2015 ("fiscal 2015").

Stock Split

On April 9, 2015, we effected a two-for-one stock split of our \$0.001 par value common stock for shareholders of record as of March 30, 2015. All share and per-share data in our consolidated financial statements and notes has been retroactively adjusted to reflect this stock split. We adjusted shareholders' equity to reflect the stock split by reclassifying an amount equal to the par value of the additional shares arising from the split from retained earnings to common stock during the second quarter of fiscal 2015, resulting in no net impact to shareholders' equity on our consolidated balance sheets.

Recent Accounting Pronouncements

In July 2015, the Financial Accounting Standards Board ("FASB") issued guidance on the subsequent measurement of inventory, which changes the measurement from lower of cost or market to lower of cost and net realizable value. The guidance will require prospective application at the beginning of our first quarter of fiscal 2018, but permits adoption in an earlier period. We are currently evaluating the impact this guidance will have on our consolidated financial statements and the timing of adoption.

In April 2015, the FASB issued guidance on the financial statement presentation of debt issuance costs. This guidance requires debt issuance costs to be presented in the balance sheet as a reduction of the related debt liability rather than an asset. The guidance will become effective for us at the beginning of our first quarter of fiscal 2017 and will only result in an immaterial change in presentation of these costs on our consolidated balance sheets.

In February 2015, the FASB issued guidance that changes the evaluation criteria for consolidation and related disclosure requirements. This guidance introduces evaluation criteria specific to limited partnerships and other similar entities, as well as amends the criteria for evaluating variable interest entities with which the reporting entity is involved and certain investment funds. The guidance will become effective for us at the beginning of our first quarter of fiscal 2017. We do not expect the adoption of this guidance will have a material impact on our consolidated financial statements.

In May 2014, the FASB issued guidance outlining a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers that supersedes most current revenue recognition guidance. This guidance requires an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additionally, this guidance expands related disclosure requirements. The original effective date of the guidance would have required us to adopt at the beginning of our first quarter of fiscal 2018. In July 2015, the FASB approved an optional one-year deferral of the effective date. The new guidance will require full or modified retrospective application. We are currently evaluating the impact this guidance will have on our consolidated financial

statements, as well as the expected timing and method of adoption.

In April 2014, the FASB issued guidance that changes the criteria for reporting discontinued operations. To qualify as a discontinued operation under the amended guidance, a component or group of components of an entity that has been disposed of or is classified as held for sale must represent a strategic shift that has or will have a major effect on the entity's operations

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and financial results. This guidance also expands related disclosure requirements. The guidance will become effective for us at the beginning of our first quarter of fiscal 2016. We do not expect the adoption of this guidance will have a material impact on our consolidated financial statements.

In July 2013, the FASB issued guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. This guidance requires the unrecognized tax benefit to be presented in the financial statements as a reduction to a deferred tax asset. When a deferred tax asset is not available, or the asset is not intended to be used for this purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and not netted with a deferred tax asset. The guidance became effective for us at the beginning of our first quarter of fiscal 2015 and did not have a material impact on our consolidated financial statements.

In March 2013, the FASB issued guidance on a parent's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. This guidance requires a parent to release any related cumulative translation adjustment into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. The guidance became effective for us at the beginning of our first quarter of fiscal 2015 and did not have a material impact on our consolidated financial statements.

Note 2: Acquisition

On September 23, 2014, we entered into a tender offer bid agreement with Starbucks Coffee Japan, Ltd. ("Starbucks Japan"), at the time a 39.5% owned equity method investment, and our joint venture partner, Sazaby League, Ltd. ("Sazaby"), to acquire the remaining 60.5% ownership interest in Starbucks Japan. Acquiring Starbucks Japan further leverages our existing infrastructure to continue disciplined retail store growth and expand our presence into other channels in the Japan market, such as consumer packaged goods ("CPG"), licensing and foodservice. This acquisition was structured as a two-step tender offer.

On October 31, 2014, we acquired Sazaby's 39.5% ownership interest in Starbucks Japan through the first tender offer step for ¥55 billion in cash, or \$509 million with Japanese yen converted into U.S. dollars at a reference conversion rate of 108.13 JPY to USD, based on a spot rate that approximates the rate as of the acquisition date, bringing our total ownership in Starbucks Japan to a controlling 79% interest. The estimated fair values of the assets acquired, liabilities assumed and the noncontrolling interest are based on preliminary valuation as of the October 31, 2014 acquisition date and are subject to change as additional information about the fair value of assets acquired, liabilities assumed and noncontrolling interest becomes available.

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The following table summarizes the allocation of the total consideration to the fair values of the assets acquired and liabilities assumed as of October 31, 2014 (in millions):

Consideration:

|   |           |
|---|-----------|
| Cash paid for Sazaby's 39.5% equity interest        | \$508.7   |
| Fair value of our preexisting 39.5% equity interest | 577.0     |
| Total consideration                                 | \$1,085.7 |

Fair value of assets acquired and liabilities assumed:

|   |           |   |
|---|-----------|---|
| Cash and cash equivalents                 | \$224.4   |   |
| Accounts receivable, net                  | 37.4      |   |
| Inventories                               | 26.4      |   |
| Prepaid expenses and other current assets | 35.7      |   |
| Deferred income taxes, net (current)      | 23.4      |   |
| Property, plant and equipment             | 282.9     |   |
| Other long-term assets                    | 141.4     |   |
| Other intangible assets                   | 323.0     |   |
| Goodwill                                  | 811.6     |   |
| Total assets acquired                     | 1,906.2   |   |
| Accounts payable                          | (54.5)    | ) |
| Accrued liabilities                       | (115.9)   | ) |
| Stored value card liability               | (36.5)    | ) |
| Deferred income taxes (noncurrent)        | (92.9)    | ) |
| Other long-term liabilities               | (109.6)   | ) |
| Total liabilities assumed                 | (409.4)   | ) |
| Noncontrolling interest                   | (411.1)   | ) |
| Total consideration                       | \$1,085.7 |   |

In the third quarter of fiscal 2015, the acquisition date fair value of goodwill was reduced by \$4.0 million, due to revisions that decreased the acquisition date fair value of accrued liabilities by the same amount. The adjustment did not have a material effect on our current or prior period consolidated financial statements.

The assets acquired and liabilities assumed are reported within our China/Asia Pacific segment. Other current and long-term assets acquired primarily include various deposits, specifically lease and key money deposits. Accrued liabilities and other long-term liabilities assumed primarily include the financing obligations associated with the build-to-suit leases discussed below, as well as asset retirement obligations.

The intangible assets are definite-lived and include reacquired rights, licensing agreements with Starbucks Japan's current licensees and Starbucks Japan's customer loyalty program. The reacquired rights of \$305.0 million represent the fair value, calculated over the remaining original contractual period, to exclusively operate licensed Starbucks® retail stores in Japan. These rights will be amortized on a straight-line basis through March 2021, or over a period of approximately 6.4 years. The licensing agreements were valued at \$15.0 million and will be amortized on a straight-line basis over a period of approximately 10.9 years, which is based on the remaining terms of the respective licensing agreements. The customer loyalty program was valued at \$3.0 million and will be amortized on a straight-line basis over a period of 4.0 years, which represents the period during which we expect to benefit from these customer relationships.

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Below is a tabular summary of the acquired intangible assets as of June 28, 2015, for which the gross balances in total are \$41.0 million lower than as of the October 31, 2014 acquisition date due to foreign currency translation (in millions):

|   | Jun 28, 2015          |                          |                     |
|---|-----------------------|--------------------------|---------------------|
|   | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Reacquired rights                               | \$266.2               | \$(27.6)                 | ) \$238.6           |
| Licensing agreements                            | 13.1                  | (0.8)                    | ) 12.3              |
| Customer loyalty program                        | 2.6                   | (0.4)                    | ) 2.2               |
| Total acquired definite-lived intangible assets | \$281.9               | \$(28.8)                 | ) \$253.1           |

Amortization expense for these definite-lived intangible assets for the quarter and three quarters ended June 28, 2015 was \$11.0 million and \$30.0 million, respectively, and is estimated to be approximately \$43 million each year for the next five years and approximately \$38 million thereafter.

The \$811.6 million of goodwill represents the intangible assets that do not qualify for separate recognition and primarily includes the acquired current customer base, the acquired workforce including store partners in the region that have strong relationships with these customers, the existing geographic retail and online presence, and the expected geographic presence in new channels. The goodwill was allocated to the China/Asia Pacific segment and is not deductible for income tax purposes. Due to foreign currency translation, the balance of goodwill related to the acquisition declined \$103.6 million to \$708.0 million as of June 28, 2015.

As a part of this acquisition we acquired a significant number of operating leases, including \$7.5 million of favorable lease assets, which are included in prepaid expenses and other current assets and other long-term assets, and \$15.5 million of unfavorable lease liabilities, which are included in accrued liabilities and other long-term liabilities on the consolidated balance sheets. The fair values of these assets and liabilities were determined based on market terms for similar leases as of the date of the acquisition, and will be amortized on a straight-line basis as rent expense, or a reduction of rent expense, respectively, in cost of sales including occupancy costs on the consolidated statements of earnings over the remaining terms of the leases, for which the weighted-average period was 9.4 years as of the October 31, 2014 acquisition date. We recorded a net reduction of rent expense of \$0.2 million and \$0.6 million for the quarter and three quarters ended June 28, 2015, respectively, in connection with the leases acquired.

Additionally, we acquired a number of build-to-suit lease arrangements that are accounted for as financing leases. Starbucks Japan is the deemed owner of buildings under build-to-suit lease arrangements since Starbucks Japan has significant continuing involvement with the respective lessors and does not qualify for sales recognition during the lease term under sale-leaseback accounting guidance. Accordingly, we have recorded the acquired buildings in property, plant and equipment, and the assumed offsetting lease financing obligations, representing the related future minimum lease payments, in other long-term liabilities, with the current portion recorded in accrued liabilities on the consolidated balance sheets. These financing obligations will be amortized based on the terms of the related lease agreements.

The table below summarizes our estimated minimum future rental payments under the acquired non-cancelable operating leases and lease financing arrangements as of June 28, 2015 (in millions):

|                              | Operating Leases | Lease Financing Arrangements |
|------------------------------|------------------|------------------------------|
| Year 1                       | \$88.8           | \$2.9                        |
| Year 2                       | 71.1             | 2.9                          |
| Year 3                       | 51.9             | 2.9                          |
| Year 4                       | 37.9             | 2.9                          |
| Year 5                       | 30.0             | 2.9                          |
| Thereafter                   | 144.4            | 28.1                         |
| Total minimum lease payments | \$424.1          | \$42.6                       |

The fair value of the noncontrolling interest in Starbucks Japan was estimated by applying the market approach. Specifically, the fair value was determined based on the purchase price we expected to pay for the remaining 21%

noncontrolling interest, which was comprised of a set market price and a premium above the market price. The market price premium is a customary business practice for public tender offer transactions in Japan, so we believe this is what a market participant would pay and should be included in the fair value determination.

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As a result of this acquisition, we remeasured the carrying value of our preexisting 39.5% equity method investment to fair value, which resulted in a pre-tax gain of \$390.6 million that was presented separately as gain resulting from acquisition of joint venture within other income on the consolidated statements of earnings. The fair value of \$577.0 million was calculated using an average of the income and market approach. The income approach fair value measurement was based on significant inputs that are not observable in the market and thus represents a fair value measurement categorized within Level 3 of the fair value hierarchy. Key assumptions used in estimating future cash flows included projected revenue growth and operating expenses, as well as the selection of an appropriate discount rate. Estimates of revenue growth and operating expenses were based on internal projections and considered the historical performance of stores, local market economics and the business environment impacting the stores' performance. The discount rate applied was based on Starbucks Japan's weighted-average cost of capital and included a company-specific risk premium. The market approach fair value measurement was based on the implied fair value of Starbucks Japan using the purchase price of Sazaby's 39.5% ownership interest and the purchase price of the 21% remaining noncontrolling interest.

We began consolidating Starbucks Japan's results of operations and cash flows into our consolidated financial statements beginning after October 31, 2014. For the quarter and three quarters ended June 28, 2015, Starbucks Japan's revenue included in our consolidated statements of earnings was \$332.7 million and \$816.8 million, respectively. For the quarter and three quarters ended June 28, 2015, Starbucks Japan's net earnings included in our consolidated statements of earnings were \$42.3 million and \$81.1 million, respectively.

The following table provides the supplemental pro forma revenue and net earnings of the combined entity had the acquisition date of Starbucks Japan been the first day of our first quarter of fiscal 2014 rather than during our first quarter of fiscal 2015 (in millions):

|   | Pro Forma (unaudited) |              |                      |              |
|---|-----------------------|--------------|----------------------|--------------|
|   | Quarter Ended         |              | Three Quarters Ended |              |
|   | Jun 28, 2015          | Jun 29, 2014 | Jun 28, 2015         | Jun 29, 2014 |
| Revenue   | \$4,881.2             | \$4,470.8    | \$14,339.7           | \$13,149.6   |
| Net earnings attributable to Starbucks <sup>(1)</sup> | 626.9                 | 523.1        | 1,724.2              | 1,863.4      |

The pro forma net earnings attributable to Starbucks for fiscal 2014 includes the acquisition-related gain of \$390.6 million in our first quarter of fiscal 2014, and transaction and integration costs of \$0.5 million and \$12.7 million for the quarter and three quarters ended June 29, 2014, respectively.

The amounts in the supplemental pro forma earnings for the periods presented above fully eliminate intercompany transactions, apply our accounting policies and reflect adjustments for additional occupancy costs, depreciation and amortization that would have been charged assuming the same fair value adjustments to leases, property, plant and equipment and acquired intangibles had been applied on September 30, 2013. These pro forma results are unaudited and are not necessarily indicative of results of operations that would have occurred had the acquisition actually occurred in the prior year period or indicative of the results of operations for any future period.

We initiated the second tender offer step on November 10, 2014 to acquire the remaining 21% ownership interest held by the public shareholders and option holders of Starbucks Japan's common stock, with the objective of acquiring all of the remaining outstanding shares including outstanding stock options. At the close of the second tender offer period on December 22, 2014, we funded the second tender offer step to acquire an additional 14.7% ownership interest for ¥31 billion in cash, or \$258 million with Japanese yen converted into U.S. dollars at a reference conversion rate of 120.39 JPY to USD. However, we did not complete the second tender offer nor obtain control of these shares until the settlement date of December 29, 2014, which was the first day of our second quarter of fiscal 2015.

Subsequent to the completion of the second tender offer step, we commenced a cash-out procedure under Japanese law (the "Cash-out") to acquire all remaining shares of Starbucks Japan (an approximate 6.3% interest). On March 26, 2015, we obtained control of these shares resulting in 100% ownership of Starbucks Japan. The purchase price for the Cash-out was ¥13.5 billion, or \$109 million, with Japanese yen converted into U.S. dollars at a reference conversion rate of 123.87 JPY to USD. During the third quarter of fiscal 2015, we settled ¥9.6 billion, or \$78 million, of the purchase price in offshore cash. The remaining ¥3.9 billion, or \$31 million, is recorded as restricted cash within prepaid expenses and other current assets with a corresponding liability in accrued liabilities on our consolidated

balance sheets and represents cash that was unclaimed by minority shareholders as of June 28, 2015. The majority of this restricted cash had been settled as of the date of this filing.

For the first quarter of fiscal 2015, net earnings attributable to noncontrolling interests in our consolidated statement of earnings related to Starbucks Japan reflects the 21% of minority shareholders' interests that we did not own as of the end of the first quarter of fiscal 2015. For the second quarter of fiscal 2015, net earnings attributable to noncontrolling interests in our consolidated statement of earnings related to Starbucks Japan reflects the approximate 6.3% of minority shareholders' interests that we did not obtain control of until March 26, 2015.



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The following table shows the effects of the change in Starbucks ownership interest in Starbucks Japan on Starbucks equity:

|  | Three Quarters Ended |                 |
|--|----------------------|-----------------|
|  | Jun 28,<br>2015      | Jun 29,<br>2014 |
| Net earnings attributable to Starbucks   | \$2,104.9            | \$1,480.3       |
| Transfers (to)/from the noncontrolling interest:   |                      |                 |
| Increase/(decrease) in additional paid-in capital for purchase of interest in subsidiary           | 1.7                  | —               |
| Change from net earnings attributable to Starbucks and transfers (to)/from noncontrolling interest | \$2,106.6            | \$1,480.3       |

During the quarter and three quarters ended June 28, 2015, we incurred approximately \$0.2 million and \$11.5 million, respectively, of acquisition-related costs, such as regulatory, legal, and advisory fees, which we have recorded within unallocated corporate general and administrative expenses.

## Note 3: Derivative Financial Instruments

## Interest Rates

Depending on market conditions, we enter into interest rate swap agreements to hedge the variability in cash flows due to changes in benchmark interest rates related to anticipated debt issuances. These agreements are cash settled at the time of the pricing of the related debt. The effective portion of the derivative's gain or loss is recorded in accumulated other comprehensive income ("AOCI") and is subsequently reclassified to interest expense over the life of the related debt.

During the first quarter of fiscal 2015, we entered into forward-starting interest rate swap agreements with an aggregate notional amount of \$250.0 million related to the \$500 million of 7-year 2.700% Senior Notes (the "2022 notes") due in June 2022 issued in the third quarter of fiscal 2015. During the third quarter of fiscal 2015, we entered into forward-starting interest rate swap agreements with an aggregate notional amount of \$250.0 million related to the \$350 million of 30-year 4.300% Senior Notes (the "2045 notes") due in June 2045 issued in the third quarter of fiscal 2015. We cash settled these swap agreements at the time of the pricing of the 2022 and the 2045 notes, effectively locking in the benchmark interest rate in effect at the time the swap agreements were initiated. Refer to [Note 7](#), Debt, for details of the components of our long-term debt.

## Foreign Currency

To reduce cash flow volatility from foreign currency fluctuations, we enter into forward and swap contracts to hedge portions of cash flows of anticipated revenue streams, inventory purchases, and principal and interest payments on intercompany loans in currencies other than the entity's functional currency. The effective portion of the derivative's gain or loss is recorded in AOCI and is subsequently reclassified to revenue, cost of sales, or interest income and other, net, respectively, when the hedged exposure affects net earnings.

In connection with the acquisition of Starbucks Japan that is discussed in [Note 2](#), Acquisition, we entered into cross-currency swap contracts during the first and third quarters of fiscal 2015 to hedge the foreign currency transaction risk of certain yen-denominated intercompany loans with a total notional value of ¥86.5 billion, or approximately \$698 million as of June 28, 2015. Gains and losses from these swaps offset the changes in value of interest and principal payments as a result of changes in foreign exchange rates, which are also recorded in net interest income and other on the consolidated statements of earnings. We recognize the difference between the U.S. dollar interest payments received from the swap counterparty and the U.S. dollar equivalent of the Japanese yen interest payments made to the swap counterparty in interest income and other, net or interest expense on our consolidated statements of earnings. This difference varies over time and is driven by a number of market factors, including relevant interest rate differentials and foreign exchange rates. These swaps have been designated as cash flow hedges and mature in September 2016 and November 2024 at the same time as the related loans. There are no credit-risk-related contingent features associated with these swaps, although we may hold or post collateral depending upon the gain or loss position of the swap agreement.

We also enter into forward contracts to hedge the foreign currency exposure of our net investment in certain foreign operations. The effective portion of the derivative's gain or loss is recorded in AOCI and will be subsequently

reclassified to net earnings when the hedged net investment is either sold or substantially liquidated. As a result of our acquisition of Starbucks Japan, we reclassified the pretax cumulative net gains in AOCI of \$7.2 million related to our net investment derivative instruments used to hedge our preexisting 39.5% equity method investment in Starbucks Japan into earnings, which was included in the gain resulting from acquisition of joint venture line item on the consolidated statements of earnings. These gains offset the cumulative translation adjustment loss balance associated with our preexisting investment included in the calculation of the remeasurement gain, which is described further in Note 2, Acquisition.

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To mitigate the foreign exchange risk of certain balance sheet items, we enter into foreign currency forward contracts that are not designated as hedging instruments. Gains and losses from these derivatives are largely offset by the financial impact of translating foreign currency denominated payables and receivables; both are recorded in net interest income and other.

**Commodities**

Depending on market conditions, we enter into coffee futures contracts and collars (the combination of a purchased call option and a sold put option) to hedge a portion of anticipated cash flows under our price-to-be-fixed green coffee contracts, which are described further in Note 5, Inventories. The effective portion of each derivative's gain or loss is recorded in AOCI and is subsequently reclassified to cost of sales when the hedged exposure affects net earnings.

To mitigate the price uncertainty of a portion of our future purchases of dairy products and diesel fuel, we enter into dairy swap contracts, futures and collars, as well as instruments used to hedge diesel fuel exposure that are not designated as hedging instruments. Gains and losses from these derivatives are recorded in net interest income and other and help to offset price fluctuations on our dairy purchases and the financial impact of diesel fuel fluctuations on our shipping costs, which are included in cost of sales including occupancy costs.

Gains and losses on derivative contracts designated as hedging instruments included in AOCI and expected to be reclassified into earnings within 12 months, net of tax (in millions):

|                               | Net Gains/(Losses)<br>Included in AOCI |                 | Net<br>Gains/(Losses)<br>Expected to be<br>Reclassified from<br>AOCI into<br>Earnings within 12<br>Months | Contract<br>Remaining<br>Maturity<br>(Months) |
|-------------------------------|--|-----------------|---|---|
|                               | Jun 28,<br>2015                        | Sep 28,<br>2014 |   |   |
| <b>Cash Flow Hedges:</b>      |  |                 |   |   |
| Interest rates                | \$29.6                                 | \$36.4          | \$2.2   | 0   |
| Cross-currency swaps          | (1.3                                   | ) —             | —   | 114   |
| Foreign currency - other      | 19.3                                   | 10.6            | 14.0  | 35  |
| Coffee                        | (2.6                                   | ) (0.7          | ) (2.0  | ) 15  |
| <b>Net Investment Hedges:</b> |  |                 |   |   |
| Foreign currency              | 1.3                                    | 3.2             | —   | 0   |

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Pretax gains and losses on derivative contracts designated as hedging instruments recognized in other comprehensive income ("OCI") and reclassifications from AOCI to earnings (in millions):

|                          | Quarter Ended   |              |   |              | Three Quarters Ended                                      |              |   |              |
|--------------------------|---|--------------|---|--------------|---|--------------|---|--------------|
|                          | Gains/(Losses) Recognized in OCI Before Reclassifications |              | Gains/(Losses) Reclassified from AOCI to Earnings |              | Gains/(Losses) Recognized in OCI Before Reclassifications |              | Gains/(Losses) Reclassified from AOCI to Earnings |              |
|                          | Jun 28, 2015  | Jun 29, 2014 | Jun 28, 2015                                      | Jun 29, 2014 | Jun 28, 2015  | Jun 29, 2014 | Jun 28, 2015                                      | Jun 29, 2014 |
| Cash Flow Hedges:        |   |              |   |              |   |              |   |              |
| Interest rates           | \$(0.7 )  | \$—          | \$1.2   | \$1.3        | \$(7.0 )  | \$0.5        | \$3.8   | \$3.8        |
| Cross-currency swaps     | 44.0  | —            | 29.5  | —            | 80.3  | —            | 82.0  | —            |
| Foreign currency - other | (7.5 )  | (10.8 )      | 7.3   | 2.2          | 29.9  | 7.8          | 16.9  | 5.5          |
| Coffee                   | (1.9 )  | (3.0 )       | (0.7 )  | (0.9 )       | (5.4 )  | (2.2 )       | (3.3 )  | (11.8 )      |
| Net Investment Hedges:   |   |              |   |              |   |              |   |              |
| Foreign currency         | —   | (0.7 )       | —   | —            | 4.3   | 5.2          | 7.2   | —            |

Pretax gains and losses on derivative contracts not designated as hedging instruments recognized in earnings (in millions):

|                          | Gains/(Losses) Recognized in Earnings |              |                      |              |
|--------------------------|---------------------------------------|--------------|----------------------|--------------|
|                          | Quarter Ended                         |              | Three Quarters Ended |              |
|                          | Jun 28, 2015                          | Jun 29, 2014 | Jun 28, 2015         | Jun 29, 2014 |
| Foreign currency - other | \$2.5                                 | \$(1.0 )     | \$25.8               | \$(2.0 )     |
| Dairy                    | 0.4                                   | 0.8          | (2.9 )               | 12.7         |
| Diesel fuel              | 1.1                                   | 0.6          | (7.5 )               | 0.6          |

Notional amounts of outstanding derivative contracts (in millions):

|                          | Jun 28, 2015 | Sep 28, 2014 |
|--------------------------|--------------|--------------|
| Cross-currency swaps     | 698          | —            |
| Foreign currency - other | 515          | 542          |
| Coffee                   | 49           | 45           |
| Dairy                    | 19           | 24           |
| Diesel fuel              | 13           | 17           |

The fair values of our derivative assets and liabilities are included in Note 4, Fair Value Measurements, and additional disclosures related to cash flow and net investment hedge gains and losses included in accumulated other comprehensive income, as well as subsequent reclassifications to earnings, are included in Note 8, Equity.

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## Note 4: Fair Value Measurements

Assets and Liabilities Measured at Fair Value on a Recurring Basis (in millions):

|  | Balance at<br>Jun 28, 2015 | Fair Value Measurements at Reporting Date Using<br>Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--|----------------------------|--|---|--|
| Assets:                                    |                            |  |   |  |
| Cash and cash equivalents                  | \$2,080.5                  | \$ 2,080.5   | \$ —  | \$ —   |
| Short-term investments:                    |                            |  |   |  |
| Available-for-sale securities              |                            |  |   |  |
| Corporate debt securities                  | 15.0                       | —  | 15.0  | —  |
| Foreign government obligations             | 1.2                        | —  | 1.2   | —  |
| State and local government obligations     | 3.4                        | —  | 3.4   | —  |
| Total available-for-sale securities        | 19.6                       | —  | 19.6  | —  |
| Trading securities                         | 75.1                       | 75.1   | —   | —  |
| Total short-term investments               | 94.7                       | 75.1   | 19.6  | —  |
| Prepaid expenses and other current assets: |                            |  |   |  |
| Derivative assets                          | 46.7                       | 0.2  | 46.5  | —  |
| Long-term investments:                     |                            |  |   |  |
| Available-for-sale securities              |                            |  |   |  |
| Agency obligations                         | 16.2                       | —  | 16.2  | —  |
| Corporate debt securities                  | 161.6                      | —  | 161.6   | —  |
| Auction rate securities                    | 5.9                        | —  | —   | 5.9  |
| Foreign government obligations             | 21.9                       | —  | 21.9  | —  |
| U.S. government treasury securities        | 116.7                      | 116.7  | —   | —  |
| State and local government obligations     | 16.4                       | —  | 16.4  | —  |
| Mortgage and other asset-backed securities | 51.4                       | —  | 51.4  | —  |
| Total long-term investments                | 390.1                      | 116.7  | 267.5   | 5.9  |
| Other long-term assets:                    |                            |  |   |  |
| Derivative assets                          | 104.4                      | 0.3  | 104.1   | —  |
| Total assets                               | \$2,716.4                  | \$ 2,272.8   | \$ 437.7  | \$ 5.9   |
| Liabilities:                               |                            |  |   |  |
| Accrued liabilities:                       |                            |  |   |  |
| Derivative liabilities                     | \$13.2                     | \$ 1.0   | \$ 12.2   | \$ —   |
| Other long-term liabilities:               |                            |  |   |  |
| Derivative liabilities                     | 10.5                       | —  | 10.5  | —  |
| Total liabilities                          | \$23.7                     | \$ 1.0   | \$ 22.7   | \$ —   |

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|  |                | Fair Value Measurements at Reporting Date Using |             |              |
|--|----------------|---|-------------|--------------|
|  | Balance at Sep | Quoted Prices                                   | Significant | Significant  |
|  | 28, 2014       | in Active                                       | Other       | Unobservable |
|  |                | Markets for                                     | Observable  | Inputs       |
|  |                | Identical                                       | Inputs      | (Level 3)    |
|  |                | Assets  | (Level 2)   | (Level 3)    |
|  |                | (Level 1)                                       |             |              |
| Assets:                                    |                |   |             |              |
| Cash and cash equivalents                  | \$1,708.4      | \$ 1,708.4                                      | \$ —        | \$ —         |
| Short-term investments:                    |                |   |             |              |
| Available-for-sale securities              |                |   |             |              |
| Corporate debt securities                  | 4.9            | —   | 4.9         | —            |
| Foreign government obligations             | 33.7           | —   | 33.7        | —            |
| U.S. government treasury securities        | 10.9           | 10.9  | —           | —            |
| State and local government obligations     | 12.7           | —   | 12.7        | —            |
| Certificates of deposit                    | 1.0            | —   | 1.0         | —            |
| Total available-for-sale securities        | 63.2           | 10.9  | 52.3        | —            |
| Trading securities                         | 72.2           | 72.2  | —           | —            |
| Total short-term investments               | 135.4          | 83.1  | 52.3        | —            |
| Prepaid expenses and other current assets: |                |   |             |              |
| Derivative assets                          | 28.7           | 0.9   | 27.8        | —            |
| Long-term investments:                     |                |   |             |              |
| Available-for-sale securities              |                |   |             |              |
| Agency obligations                         | 8.9            | —   | 8.9         | —            |
| Corporate debt securities                  | 130.9          | —   | 130.9       | —            |
| Auction rate securities                    | 13.8           | —   | —           | 13.8         |
| Foreign government obligations             | 17.4           | —   | 17.4        | —            |
| U.S. government treasury securities        | 94.8           | 94.8  | —           | —            |
| State and local government obligations     | 6.7            | —   | 6.7         | —            |
| Mortgage and other asset-backed securities | 45.9           | —   | 45.9        | —            |
| Total long-term investments                | 318.4          | 94.8  | 209.8       | 13.8         |
| Other long-term assets:                    |                |   |             |              |
| Derivative assets                          | 18.0           | —   | 18.0        | —            |
| Total assets                               | \$2,208.9      | \$ 1,887.2                                      | \$ 307.9    | \$ 13.8      |
| Liabilities:                               |                |   |             |              |
| Accrued liabilities:                       |                |   |             |              |
| Derivative liabilities                     | \$2.4          | \$ 0.4  | \$ 2.0      | \$ —         |

There were no transfers between levels and there was no significant activity within Level 3 instruments during the periods presented. The fair values of any financial instruments presented above exclude the impact of netting assets and liabilities when a legally enforceable master netting agreement exists.

Gross unrealized holding gains and losses on investments were not material as of June 28, 2015 and September 28, 2014.

#### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Assets and liabilities recognized or disclosed at fair value on the consolidated financial statements on a nonrecurring basis include items such as property, plant and equipment, goodwill and other intangible assets, equity and cost method investments, and other assets. These assets are measured at fair value if determined to be impaired. During the quarter and three quarters ended June 28, 2015 and June 29, 2014, there were no material fair value adjustments.

The estimated fair value of our long-term debt based on the quoted market price (Level 2) is included at [Note 7](#), Debt.



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## Note 5: Inventories

| (in millions)                   | Jun 28, 2015 | Sep 28, 2014 | Jun 29, 2014 |
|---------------------------------|--------------|--------------|--------------|
| Coffee:                         |              |              |              |
| Unroasted                       | \$529.5      | \$432.3      | \$442.3      |
| Roasted                         | 240.6        | 238.9        | 215.1        |
| Other merchandise held for sale | 226.2        | 265.7        | 213.8        |
| Packaging and other supplies    | 169.7        | 154.0        | 154.6        |
| Total                           | \$1,166.0    | \$1,090.9    | \$1,025.8    |

Other merchandise held for sale includes, among other items, serveware and tea. Inventory levels vary due to seasonality, commodity market supply and price fluctuations.

As of June 28, 2015, we had committed to purchasing green coffee totaling \$914 million under fixed-price contracts and an estimated \$267 million under price-to-be-fixed contracts. As of June 28, 2015, approximately \$35 million of our price-to-be-fixed contracts were effectively fixed through the use of futures contracts and approximately \$14 million were price-protected through the use of collar instruments. Price-to-be-fixed contracts are purchase commitments whereby the quality, quantity, delivery period, and other negotiated terms are agreed upon, but the date, and therefore the price, at which the base "C" coffee commodity price component will be fixed has not yet been established. For these types of contracts, either Starbucks or the seller has the option to "fix" the base "C" coffee commodity price prior to the delivery date. Until prices are fixed, we estimate the total cost of these purchase commitments. We believe, based on relationships established with our suppliers in the past, the risk of non-delivery on these purchase commitments is remote.

## Note 6: Supplemental Balance Sheet Information (in millions)

## Property, Plant and Equipment, net

|                                      | Jun 28, 2015 | Sep 28, 2014 |
|--------------------------------------|--------------|--------------|
| Land                                 | \$46.6       | \$46.7       |
| Buildings                            | 404.4        | 278.1        |
| Leasehold improvements               | 5,277.6      | 4,858.4      |
| Store equipment                      | 1,645.9      | 1,493.3      |
| Roasting equipment                   | 534.2        | 410.9        |
| Furniture, fixtures and other        | 1,233.5      | 1,078.1      |
| Work in progress                     | 289.6        | 415.6        |
| Property, plant and equipment, gross | 9,431.8      | 8,581.1      |
| Accumulated depreciation             | (5,454.1)    | (5,062.1)    |
| Property, plant and equipment, net   | \$3,977.7    | \$3,519.0    |



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## Accrued Liabilities

|  | Jun 28, 2015 | Sep 28, 2014 |
|--|--------------|--------------|
| Accrued compensation and related costs | \$512.9      | \$437.9      |
| Accrued occupancy costs                | 129.7        | 119.8        |
| Accrued taxes                          | 170.1        | 272.0        |
| Accrued dividends payable              | 238.5        | 239.8        |
| Other                                  | 605.7        | 444.9        |
| Total accrued liabilities              | \$1,656.9    | \$1,514.4    |

## Note 7: Debt

In June 2015, we issued additional long-term debt in an underwritten registered public offering, which consisted of \$500 million of 7-year 2.700% Senior Notes (the "2022 notes") due June 2022, and \$350 million of 30-year 4.300% Senior Notes (the "2045 notes") due June 2045. Interest on the 2022 and 2045 notes is payable semi-annually on June 15 and December 15 of each year, commencing on December 15, 2015. We used a portion of the proceeds from the 2022 and 2045 notes to redeem our \$550 million of 6.250% Senior Notes (the "2017 notes") that were originally scheduled to mature in August 2017. The redemption process commenced in the third quarter of fiscal 2015 and settled in the fourth quarter of fiscal 2015 (see further discussion at [Note 12](#), Subsequent Event). As of June 28, 2015, the \$550 million of 2017 notes are presented as current portion of long-term debt on our consolidated balance sheets. Components of long-term debt including the associated interest rates and related estimated fair values (in millions, except interest rates):

| Issuance                       | Jun 28, 2015 |                      | Sep 28, 2014 |                      | Stated Interest Rate | Effective Interest Rate |   |
|--------------------------------|--------------|----------------------|--------------|----------------------|----------------------|-------------------------|---|
|                                | Face Value   | Estimated Fair Value | Face Value   | Estimated Fair Value |                      | (1)                     | % |
| 2016 notes                     | \$400.0      | \$400                | \$400.0      | \$400                | 0.875                | %0.941                  | % |
| 2017 notes                     | 550.0        | 609                  | 550.0        | 625                  | 6.250                | %6.292                  | % |
| 2018 notes                     | 350.0        | 354                  | 350.0        | 353                  | 2.000                | %2.012                  | % |
| 2022 notes                     | 500.0        | 495                  | —            | —                    | 2.700                | %2.819                  | % |
| 2023 notes                     | 750.0        | 789                  | 750.0        | 786                  | 3.850                | %2.860                  | % |
| 2045 notes                     | 350.0        | 345                  | —            | —                    | 4.300                | %4.348                  | % |
| Total                          | 2,900.0      | 2,992                | 2,050.0      | 2,164                |                      |                         |   |
| Aggregate unamortized discount | 2.8          |                      | 1.7          |                      |                      |                         |   |
| Total                          | \$2,897.2    |                      | \$2,048.3    |                      |                      |                         |   |

(1) Includes the effects of the amortization of any premium or discount and any gain or loss upon settlement of related treasury locks or forward-starting interest rate swaps utilized to hedge the interest rate risk prior to the debt issuance.

The indentures under which the above notes were issued require us to maintain compliance with certain covenants, including limits on future liens and sale and leaseback transactions on certain material properties. As of June 28, 2015, we were in compliance with all applicable covenants.

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## Note 8: Equity

Changes in total equity (in millions):

|   | Three Quarters Ended<br>Jun 28, 2015 |                            |                 | Jun 29, 2014                    |                            |                 |
|---|--------------------------------------|----------------------------|-----------------|---------------------------------|----------------------------|-----------------|
|   | Attributable<br>to<br>Starbucks      | Noncontrolling<br>interest | Total<br>Equity | Attributable<br>to<br>Starbucks | Noncontrolling<br>interest | Total<br>Equity |
| Beginning balance of total equity                           | \$5,272.0                            | \$ 1.7                     | \$5,273.7       | \$4,480.2                       | \$ 2.1                     | \$4,482.3       |
| Net earnings including noncontrolling interests             | 2,104.9                              | 1.9                        | 2,106.8         | 1,480.3                         | (0.1)                      | 1,480.2         |
| Translation adjustment, net of reclassifications and tax    | (121.3)                              | (31.1)                     | (152.4)         | (8.5)                           | —                          | (8.5)           |
| Unrealized gains/(losses), net of reclassifications and tax | (4.0)                                | —                          | (4.0)           | 12.4                            | —                          | 12.4            |
| Other comprehensive income/(loss)                           | (125.3)                              | (31.1)                     | (156.4)         | 3.9                             | —                          | 3.9             |
| Stock-based compensation expense                            | 157.6                                | —                          | 157.6           | 144.0                           | —                          | 144.0           |
| Exercise of stock options/vesting of RSUs                   | 153.2                                | —                          | 153.2           | 126.3                           | —                          | 126.3           |
| Sale of common stock  | 17.5                                 | —                          | 17.5            | 16.5                            | —                          | 16.5            |
| Repurchase of common stock                                  | (975.9)                              | —                          | (975.9)         | (595.2)                         | —                          | (595.2)         |
| Cash dividends declared                                     | (718.2)                              | —                          | (718.2)         | (587.2)                         | —                          | (587.2)         |
| Noncontrolling interest resulting from acquisition          | —                                    | 411.1                      | 411.1           | —                               | —                          | —               |
| Purchase of noncontrolling interests                        | (29.3)                               | (381.8)                    | (411.1)         | —                               | —                          | —               |
| Ending balance of total equity                              | \$5,856.5                            | \$ 1.8                     | \$5,858.3       | \$5,068.8                       | \$ 2.0                     | \$5,070.8       |

Changes in accumulated other comprehensive income ("AOCI") by component, net of tax (in millions):

| Quarter Ended   | Available-for-Sale Securities | Cash Flow Hedges | Net Investment Hedges | Translation Adjustment | Total     |
|---|-------------------------------|------------------|-----------------------|------------------------|-----------|
|   | June 28, 2015                 |                  |                       |                        |           |
| Net gains/(losses) in AOCI, beginning of period               | \$ 0.4                        | \$46.6           | \$1.3                 | \$(165.2)              | \$(116.9) |
| Net gains/(losses) recognized in OCI before reclassifications | (1.1)                         | 25.1             | —                     | (11.0)                 | 13.0      |
| Net (gains)/losses reclassified from AOCI to earnings         | (0.5)                         | (26.7)           | —                     | —                      | (27.2)    |
| Other comprehensive income/(loss) attributable to Starbucks   | (1.6)                         | (1.6)            | —                     | (11.0)                 | (14.2)    |
| Net gains/(losses) in AOCI, end of period                     | \$ (1.2)                      | \$45.0           | \$1.3                 | \$(176.2)              | \$(131.1) |
| June 29, 2014   |                               |                  |                       |                        |           |
| Net gains/(losses) in AOCI, beginning of period               | \$ (0.8)                      | \$46.8           | \$(9.2)               | \$27.5                 | \$64.3    |
| Net gains/(losses) recognized in OCI before reclassifications | 1.1                           | (10.2)           | (0.4)                 | 17.6                   | 8.1       |
| Net (gains)/losses reclassified from AOCI to earnings         | —                             | (1.5)            | —                     | —                      | (1.5)     |
|   | 1.1                           | (11.7)           | (0.4)                 | 17.6                   | 6.6       |

Other comprehensive income/(loss)  
attributable to Starbucks

|   |        |        |        |          |        |
|---|--------|--------|--------|----------|--------|
| Net gains/(losses) in AOCI, end of period | \$ 0.3 | \$35.1 | \$(9.6 | ) \$45.1 | \$70.9 |
|---|--------|--------|--------|----------|--------|

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## Three Quarters Ended

|   | Available-for-Sale Securities | Cash Flow Hedges | Net Investment Hedges | Translation Adjustment | Total      |
|---|-------------------------------|------------------|-----------------------|------------------------|------------|
| June 28, 2015   |                               |                  |                       |                        |            |
| Net gains/(losses) in AOCI, beginning of period               | \$ (0.4 )                     | \$46.3           | \$3.2                 | \$(23.8 )              | \$25.3     |
| Net gains/(losses) recognized in OCI before reclassifications | 0.2                           | 73.6             | 2.7                   | (135.6 )               | (59.1 )    |
| Net (gains)/losses reclassified from AOCI to earnings         | (1.0 )                        | (74.9 )          | (4.6 )                | 14.3                   | (66.2 )    |
| Other comprehensive income/(loss) attributable to Starbucks   | (0.8 )                        | (1.3 )           | (1.9 )                | (121.3 )               | (125.3 )   |
| Purchase of noncontrolling interests                          | —                             | —                | —                     | (31.1 )                | (31.1 )    |
| Net gains/(losses) in AOCI, end of period                     | \$ (1.2 )                     | \$45.0           | \$1.3                 | \$(176.2 )             | \$(131.1 ) |
| June 29, 2014   |                               |                  |                       |                        |            |
| Net gains/(losses) in AOCI, beginning of period               | \$ (0.5 )                     | \$26.8           | \$(12.9 )             | \$53.6                 | \$67.0     |
| Net gains/(losses) recognized in OCI before reclassifications | 0.6                           | 3.7              | 3.3                   | (8.5 )                 | (0.9 )     |
| Net (gains)/losses reclassified from AOCI to earnings         | 0.2                           | 4.6              | —                     | —                      | 4.8        |
| Other comprehensive income/(loss) attributable to Starbucks   | 0.8                           | 8.3              | 3.3                   | (8.5 )                 | 3.9        |
| Net gains/(losses) in AOCI, end of period                     | \$ 0.3                        | \$35.1           | \$(9.6 )              | \$45.1                 | \$70.9     |

Impact of reclassifications from AOCI on the consolidated statements of earnings (in millions):

Quarter Ended

| AOCI Components                    | Amounts Reclassified from AOCI |              | Affected Line Item in the Statements of Earnings |
|------------------------------------|--------------------------------|--------------|--|
|                                    | Jun 28, 2015                   | Jun 29, 2014 |  |
| Gains/(losses) on cash flow hedges |                                |              |  |
| Interest rate hedges               | \$1.2                          | \$1.3        | Interest expense                                 |
| Cross-currency swaps               | 29.5                           | —            | Interest income and other, net                   |
| Foreign currency hedges            | 3.7                            | 0.9          | Revenues   |
| Foreign currency/coffee hedges     | 3.0                            | 0.4          | Cost of sales including occupancy costs          |
|                                    | 37.4                           | 2.6          | Total before tax                                 |
|                                    | (10.7 )                        | (1.1 )       | ) Tax (expense)/benefit                          |
|                                    | \$26.7                         | \$1.5        | Net of tax                                       |

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## Three Quarters Ended

| AOCI<br>Components  | Amounts Reclassified from<br>AOCI |              | Affected Line Item in<br>the Statements of Earnings |
|---|-----------------------------------|--------------|---|
|   | Jun 28, 2015                      | Jun 29, 2014 |   |
| Gains/(losses) on cash flow hedges                        |                                   |              |   |
| Interest rate hedges                                      | \$3.8                             | \$3.8        | Interest expense                                    |
| Cross-currency swaps                                      | 82.0                              | —            | Interest income and other, net                      |
| Foreign currency hedges                                   | 9.6                               | 3.2          | Revenues  |
| Foreign currency/coffee hedges                            | 4.1                               | (9.5)        | ) Cost of sales including occupancy costs           |
| Gains/(losses) on net investment<br>hedges <sup>(1)</sup> | 7.2                               | —            | Gain resulting from acquisition of joint<br>venture |
| Translation adjustment <sup>(2)</sup>                     |                                   |              |   |
| Starbucks Japan   | (7.2)                             | ) —          | Gain resulting from acquisition of joint<br>venture |
| Other   | (7.1)                             | ) —          | Interest income and other, net                      |
|   | 92.4                              | (2.5)        | ) Total before tax                                  |
|   | (27.2)                            | ) (2.1)      | ) Tax (expense)/benefit                             |
|   | \$65.2                            | ) \$(4.6)    | ) Net of tax  |

(1) Release of pretax cumulative net gains in AOCI related to our net investment derivative instruments used to hedge our preexisting 39.5% equity method investment in Starbucks Japan.

(2) Release of cumulative translation adjustments to earnings upon sale or liquidation of foreign business.

As discussed in Note 1, Summary of Significant Accounting Policies, on April 9, 2015, we effected a two-for-one stock split of our \$0.001 par value common stock for shareholders of record as of March 30, 2015. All share data presented in this note has been retroactively adjusted to reflect this stock split.

In addition to 2.4 billion shares of authorized common stock with \$0.001 par value per share, the Company has authorized 7.5 million shares of preferred stock, none of which was outstanding as of June 28, 2015.

We repurchased 20.7 million shares of common stock at a total cost of \$975.9 million, and 16.5 million shares at a total cost of \$595.2 million for the three quarters ended June 28, 2015 and June 29, 2014, respectively. As of June 28, 2015, 11.0 million shares remained available for repurchase under the authorization publicly announced on November 15, 2012. On July 23, 2015, we announced that our Board of Directors approved an increase of 50 million shares to our ongoing share repurchase program.

During the third quarter of fiscal 2015, our Board of Directors declared a quarterly cash dividend to shareholders of \$0.16 per share to be paid on August 21, 2015 to shareholders of record as of the close of business on August 6, 2015.

## Note 9: Employee Stock Plans

As discussed in Note 1, Summary of Significant Accounting Policies, on April 9, 2015, we effected a two-for-one stock split of our \$0.001 par value common stock for shareholders of record as of March 30, 2015. All share and per-share data presented in this note has been retroactively adjusted to reflect this stock split.

As of June 28, 2015, there were 96.0 million shares of common stock available for issuance pursuant to future equity-based compensation awards and 14.4 million shares available for issuance under our employee stock purchase plan.

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Stock-based compensation expense recognized in the consolidated statements of earnings (in millions):

|                                 | Quarter Ended |              | Three Quarters Ended |              |
|---------------------------------|---------------|--------------|----------------------|--------------|
|                                 | Jun 28, 2015  | Jun 29, 2014 | Jun 28, 2015         | Jun 29, 2014 |
| Options                         | \$8.3         | \$9.9        | \$28.9               | \$32.4       |
| Restricted Stock Units ("RSUs") | 43.7          | 41.1         | 127.3                | 110.2        |
| Total stock-based compensation  | \$52.0        | \$51.0       | \$156.2              | \$142.6      |

Stock option and RSU transactions from September 28, 2014 through June 28, 2015 (in millions):

|  | Stock Options | RSUs    |
|--|---------------|---------|
| Options outstanding/Nonvested RSUs, September 28, 2014   | 39.6          | 10.8    |
| Granted  | 6.3           | 6.4     |
| Options exercised/RSUs vested  | (8.8          | ) (5.0  |
| Forfeited/expired  | (1.0          | ) (1.3  |
| Options outstanding/Nonvested RSUs, June 28, 2015  | 36.1          | 10.9    |
| Total unrecognized stock-based compensation expense, net of estimated forfeitures, as of June 28, 2015 | \$39.2        | \$156.1 |

Note 10: Earnings per Share

As discussed in Note 1, Summary of Significant Accounting Policies, on April 9, 2015, we effected a two-for-one stock split of our \$0.001 par value common stock for shareholders of record as of March 30, 2015. All share and per-share data presented in this note has been retroactively adjusted to reflect this stock split.

Calculation of net earnings per common share ("EPS") — basic and diluted (in millions, except EPS):

|  | Quarter Ended |              | Three Quarters Ended |              |
|--|---------------|--------------|----------------------|--------------|
|  | Jun 28, 2015  | Jun 29, 2014 | Jun 28, 2015         | Jun 29, 2014 |
| Net earnings attributable to Starbucks   | \$626.7       | \$512.6      | \$2,104.9            | \$1,480.3    |
| Weighted average common shares outstanding (for basic calculation)                         | 1,498.5       | 1,503.5      | 1,499.3              | 1,507.9      |
| Dilutive effect of outstanding common stock options and RSUs                               | 17.2          | 18.5         | 17.0                 | 19.9         |
| Weighted average common and common equivalent shares outstanding (for diluted calculation) | 1,515.7       | 1,522.0      | 1,516.3              | 1,527.8      |
| EPS — basic  | \$0.42        | \$0.34       | \$1.40               | \$0.98       |
| EPS — diluted  | \$0.41        | \$0.34       | \$1.39               | \$0.97       |

Potential dilutive shares consist of the incremental common shares issuable upon the exercise of outstanding stock options (both vested and non-vested) and unvested RSUs, calculated using the treasury stock method. The calculation of dilutive shares outstanding excludes out-of-the-money stock options (i.e., such options' exercise prices were greater than the average market price of our common shares for the period) because their inclusion would have been antidilutive. There were no out-of-the money stock options as of June 28, 2015. We had 5.9 million out-of-the-money stock options as of June 29, 2014.

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## Note 11: Segment Reporting

Our chief executive officer and chief operating officer comprise the Company's Chief Operating Decision Maker function ("CODM"). Segment information is prepared on the same basis that our CODM manages the segments, evaluates financial results, and makes key operating decisions.

The table below presents financial information for our reportable operating segments and All Other Segments (in millions):

## Quarter Ended

|  | Americas  | EMEA    | China /<br>Asia Pacific | Channel<br>Development | All Other<br>Segments | Segment<br>Total |
|--|-----------|---------|-------------------------|------------------------|-----------------------|------------------|
| June 28, 2015                          |           |         |                         |                        |                       |                  |
| Total net revenues                     | \$3,414.6 | \$294.7 | \$652.7                 | \$403.6                | \$115.6               | \$4,881.2        |
| Depreciation and amortization expenses | 130.8     | 12.4    | 41.2                    | 0.7                    | 4.3                   | 189.4            |
| Income from equity investees           | —         | 0.9     | 27.6                    | 31.8                   | —                     | 60.3             |
| Operating income/(loss)                | 855.3     | 36.0    | 150.0                   | 143.4                  | (13.1)                | 1,171.6          |

## June 29, 2014

|  |           |         |         |         |         |           |
|--|-----------|---------|---------|---------|---------|-----------|
| Total net revenues                     | \$3,057.7 | \$323.5 | \$287.6 | \$375.3 | \$109.6 | \$4,153.7 |
| Depreciation and amortization expenses | 119.5     | 15.1    | 11.3    | 0.4     | 3.9     | 150.2     |
| Income from equity investees           | —         | 1.1     | 46.3    | 25.5    | —       | 72.9      |
| Operating income/(loss)                | 728.5     | 29.2    | 100.8   | 139.3   | (18.9)  | 978.9     |

## Three Quarters Ended

|  | Americas  | EMEA    | China /<br>Asia Pacific | Channel<br>Development | All Other<br>Segments | Segment<br>Total |
|--|-----------|---------|-------------------------|------------------------|-----------------------|------------------|
| June 28, 2015                          |           |         |                         |                        |                       |                  |
| Total net revenues                     | \$9,909.5 | \$908.4 | \$1,743.6               | \$1,274.2              | \$412.2               | \$14,247.9       |
| Depreciation and amortization expenses | 386.5     | 38.9    | 106.3                   | 2.0                    | 12.2                  | 545.9            |
| Income from equity investees           | —         | 2.1     | 85.8                    | 80.1                   | —                     | 168.0            |
| Operating income/(loss)                | 2,382.5   | 115.2   | 370.5                   | 456.7                  | (6.8)                 | 3,318.1          |

## June 29, 2014

|  |           |         |         |           |         |            |
|--|-----------|---------|---------|-----------|---------|------------|
| Total net revenues                     | \$8,939.4 | \$973.0 | \$819.8 | \$1,146.8 | \$388.1 | \$12,267.1 |
| Depreciation and amortization expenses | 346.6     | 44.5    | 33.4    | 1.2       | 11.3    | 437.0      |
| Income from equity investees           | —         | 3.0     | 116.8   | 64.1      | —       | 183.9      |
| Operating income/(loss)                | 2,066.0   | 80.5    | 268.8   | 385.5     | (13.0)  | 2,787.8    |

## Reconciliation of total segment operating income to consolidated earnings before income taxes (in millions):

|  | Quarter Ended |              | Three Quarters Ended |              |
|--|---------------|--------------|----------------------|--------------|
|  | Jun 28, 2015  | Jun 29, 2014 | Jun 28, 2015         | Jun 29, 2014 |
| Total segment operating income                   | \$1,171.6     | \$978.9      | \$3,318.1            | \$2,787.8    |
| Unallocated corporate operating expenses         | (233.0)       | (210.4)      | (686.5)              | (561.5)      |
| Consolidated operating income                    | 938.6         | 768.5        | 2,631.6              | 2,226.3      |
| Gain resulting from acquisition of joint venture | —             | —            | 390.6                | —            |
| Interest income and other, net                   | 25.5          | 19.4         | 36.6                 | 57.0         |
| Interest expense                                 | (19.1)        | (16.4)       | (52.3)               | (47.7)       |
| Earnings before income taxes                     | \$945.0       | \$771.5      | \$3,006.5            | \$2,235.6    |

Note 12: Subsequent Event

In July 2015, we redeemed our \$550 million of 6.250% Senior Notes (the "2017 notes") originally scheduled to mature in August 2017. The redemption resulted in a charge of \$61.1 million, which will be presented separately as loss on extinguishment of debt within other income on the consolidated statements of earnings in the fourth quarter of fiscal 2015. This loss primarily relates to the optional redemption payment as outlined in the 2017 notes indenture, as well as non-cash expenses related to the previously capitalized original issuance costs and accelerated amortization of the unamortized discount. In connection with the redemption, in the fourth quarter of fiscal 2015, we will also reclassify \$2.0 million from accumulated other comprehensive income to interest expense related to remaining unrecognized losses from interest rate contracts entered into in conjunction with the 2017 notes and designated as cash flow hedges.



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Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

CAUTIONARY STATEMENT PURSUANT TO THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Certain statements herein, including statements regarding trends in or expectations relating to the expected effects of our initiatives and plans, as well as trends in or expectations regarding earnings per share, revenues, operating margins, comparable store sales, sales leverage, sales growth, profitability, expenses, dividends, share repurchases, other financial results, the integration of Starbucks Japan and the anticipated gains and costs related to the acquisition of Starbucks Japan, capital expenditures, investments in our store partners, product innovation, offerings and distribution, including elevation of our food program and expansion of our beverage platforms and of customer occasions outside our stores, scaling and expansion of international operations, shifts in our store portfolio to more licensed stores in EMEA, foreign currency translation, growth of China into one of our largest markets outside the U.S., profitable growth models and opportunities, emerging businesses, strategic acquisitions, commodity costs and our mitigation strategies, liquidity, cash flow from operations, use of cash and cash requirements, repatriation of cash to the U.S., the potential issuance of debt and applicable interest rate, anticipated store openings and closings, net new stores, the health and growth of our business overall and of specific businesses or markets, benefits of recent initiatives, increased traffic to our stores, operational efficiencies, tax rates, and economic conditions in the U.S. and international markets, constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based on currently available operating, financial and competitive information and are subject to various risks and uncertainties. Actual future results and trends may differ materially depending on a variety of factors, including, but not limited to, fluctuations in U.S. and international economies and currencies, our ability to preserve, grow and leverage our brands, potential negative effects of material breaches of our information technology systems if any were to occur, costs associated with, and the successful execution of, the company's initiatives and plans, including the acquisition of Starbucks Japan, the acceptance of the company's products by our customers, the impact of competition, coffee, dairy and other raw materials prices and availability, the effect of legal proceedings, and other risks detailed in our filings with the SEC, including in Part I Item IA “Risk Factors” in the 10-K.

A forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur. You should not place undue reliance on the forward-looking statements, which speak only as of the date of this report. We are under no obligation to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

This information should be read in conjunction with the condensed consolidated financial statements and the notes included in Item 1 of Part I of this 10-Q and the audited consolidated financial statements and notes, and Management’s Discussion and Analysis of Financial Condition and Results of Operations, contained in the 10-K. General

Our fiscal year ends on the Sunday closest to September 30. All references to store counts, including data for new store openings, are reported net of store closures, unless otherwise noted.

Overview

Starbucks third quarter results reflect strong contributions from all reportable segments. Consolidated total net revenues increased 18% to \$4.9 billion, primarily driven by \$309 million of incremental revenues from the acquisition of Starbucks Japan, global comparable store sales growth of 7% and incremental revenue from 1,592 net new store openings over the last 12 months. These increases were partially offset by \$81 million of net unfavorable foreign currency translation, which resulted in an unfavorable impact of nearly 2% on revenue growth over the prior year third quarter. Consolidated operating income increased \$170 million, or 22%, to \$939 million. Operating margin expanded 70 basis points to 19.2%, primarily due to sales leverage, partially offset by the 90 basis point impact of our ownership change in Starbucks Japan, reflecting the change in accounting from a joint venture to a consolidated market and the acquisition-related transaction and integration costs. Earnings per share of \$0.41 increased 21% over the prior year quarter earnings per share of \$0.34.

The Americas segment continued to perform well in the third quarter, growing revenues by 12% to \$3.4 billion, primarily driven by comparable store sales growth of 8%, comprised of a 4% increase in average ticket and a 4%

increase in number of transactions, as well as revenue from 658 net new store openings over the past 12 months. Growth in our core beverage offerings, mainly blended and espresso platforms, growth in food sales, attributed to both new and existing products, successful limited time offering beverages and increased Teavana® tea sales in our Starbucks® retail stores contributed to the growth in comparable store sales. Operating margin expanded 120 basis points to 25.0%, primarily due to sales leverage, partially offset by increased salaries and benefits driven by investments in our store partners (employees). Looking forward, we expect to continue to drive revenue growth and margin expansion through net new stores and continued product innovation, targeted at driving growth across all regions and dayparts, while continuing to make investments in our store partners, through enhancements to wages and benefits, and our digital technologies. We plan to continue to expand our beverage platforms and elevate our food program, in part by expanding our Teavana-branded beverage offerings and with ongoing enhancements to our lunch options, innovative new snack offerings, and the continued rollout of our Evenings program.

The transformation of our EMEA segment continued into the third quarter. Revenues declined \$29 million, or 9%, primarily due to \$37 million of unfavorable foreign currency translation, which resulted in an unfavorable impact of approximately 11% on revenue growth over the prior year third quarter. This was partially offset by growth in revenue of \$8 million that was primarily driven by comparable store sales growth of 3%. Incremental revenues from 209 net new licensed store openings over the past year also contributed. Sales leverage, driven by our ongoing portfolio shift to higher-margin licensed stores was the primary driver of the 320 basis points of margin expansion over the prior year quarter, to 12.2%. We expect our continued disciplined licensed store expansion and focus on the customer experience, including introducing new food and beverage offerings in our retail stores, as well as new strategic partnerships, in this region will result in improved operating performance and contribute towards sustained mid-teens operating margin.

Our China/Asia Pacific segment results reflect the impact of fully consolidating Starbucks Japan. Incremental revenues from Starbucks Japan were the primary driver of the 127% increase in segment revenues, to \$653 million. Also contributing were increased sales from opening 253 company-operated and 497 licensed net new stores over the past year, along with an 11% increase in comparable store sales, primarily driven by a 10% increase in transactions. Operating income grew 49%, to \$150 million, while operating margin declined 1,200 basis points to 23%. The overall operating margin decline was due to the 1,570 basis point impact of the ownership change in Starbucks Japan, which was partially offset by expansion of 370 basis points that was primarily due to sales and operating leverage. We expect that continued new store openings and the integration of Starbucks Japan, including growth in other channels in the Japan market, will enable this segment to continue as a meaningful growth driver for our business. We also expect China will continue to grow toward being one of our largest markets outside of the U.S., primarily through expanding our retail store presence.

Channel Development segment revenues grew 8% for the quarter to \$404 million, primarily due to increased sales of premium single-serve products, driven by sales of Starbucks- and Tazo-branded K-Cup® portion packs, and higher foodservice sales. Operating income grew \$4 million, or 3%, to \$143 million. Operating margin decreased 160 basis points to 35.5% in the third quarter of fiscal 2015, driven by increased marketing to support premium single-serve product launches and higher coffee costs, partially offset by leverage on cost of sales and increased income from strong performance by our North American Coffee Partnership. We continue to expand customer occasions outside of our retail stores, including growing our presence in the premium single-serve category with innovative new beverage offerings and internationally, particularly in the ready to drink market.

#### Fiscal 2015 — Financial Outlook for the Year

For fiscal year 2015, we expect increased revenues driven by incremental growth from the acquisition of Starbucks Japan, the opening of 1,650 net new stores, and mid-single-digit global comparable store sales, partially offset by the impact of unfavorable foreign currency translation. Approximately one-half of new store openings will be in China/Asia Pacific, with the remaining half coming primarily from the Americas.

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For fiscal 2015, we expect consolidated operating margin to be flat compared to fiscal 2014. We also expect strong EPS growth over fiscal 2014, reflecting the strength of our global business and multiple layers of profitable growth initiatives.

## Comparable Store Sales

Starbucks comparable store sales for the third quarter and the first three quarters of fiscal 2015:

|                    | Quarter Ended Jun 28, 2015 |                        |                  | Three Quarters Ended Jun 28, 2015 |                        |                  |
|--------------------|----------------------------|------------------------|------------------|-----------------------------------|------------------------|------------------|
|                    | Sales Growth               | Change in Transactions | Change in Ticket | Sales Growth                      | Change in Transactions | Change in Ticket |
| Consolidated       | 7%                         | 4%                     | 3%               | 7%                                | 3%                     | 4%               |
| Americas           | 8%                         | 4%                     | 4%               | 7%                                | 3%                     | 4%               |
| EMEA               | 3%                         | 2%                     | 1%               | 3%                                | 2%                     | 1%               |
| China/Asia Pacific | 11%                        | 10%                    | 1%               | 10%                               | 9%                     | 1%               |

Our comparable store sales represent the growth in revenue from Starbucks® company-operated stores open 13 months or longer. Comparable store sales exclude the effect of foreign currency translation.

## Results of Operations (in millions)

## Revenues

|                            | Quarter Ended |              |          | Three Quarters Ended |              |          |   |
|----------------------------|---------------|--------------|----------|----------------------|--------------|----------|---|
|                            | Jun 28, 2015  | Jun 29, 2014 | % Change | Jun 28, 2015         | Jun 29, 2014 | % Change |   |
| Company-operated stores    | \$3,915.0     | \$3,290.5    | 19.0     | % \$11,310.7         | \$9,702.3    | 16.6     | % |
| Licensed stores            | 475.2         | 408.1        | 16.4     | 1,380.5              | 1,166.1      | 18.4     |   |
| CPG, foodservice and other | 491.0         | 455.1        | 7.9      | 1,556.7              | 1,398.7      | 11.3     |   |
| Total net revenues         | \$4,881.2     | \$4,153.7    | 17.5     | % \$14,247.9         | \$12,267.1   | 16.1     | % |

Total net revenues for the third quarter and first three quarters of fiscal 2015 increased \$728 million and \$2.0 billion, respectively, primarily due to increased revenues from company-operated stores (contributing \$625 million and \$1.6 billion, respectively). The increase in company-operated store revenues was driven by incremental revenues from the acquisition of Starbucks Japan (approximately \$322 million and \$782 million, respectively), an increase in comparable store sales (approximately 7% growth, or \$234 million, for the third quarter and 7% growth, or \$601 million, for the first three quarters), and incremental revenues from 583 net new Starbucks® company-operated store openings over the past 12 months (approximately \$156 million and \$441 million, respectively). Partially offsetting these increases was the impact of unfavorable foreign currency translation (approximately \$68 million for the third quarter and \$164 million for the first three quarters).

Licensed store revenue growth also contributed to the increase in total net revenues for the third quarter and first three quarters of fiscal 2015 (contributing \$67 million and \$214 million, respectively). These increases were primarily a result of increased product sales to and royalty revenues from our licensees, primarily resulting from the opening of 1,015 net new Starbucks® licensed stores over the past 12 months and improved comparable store sales, as well as increased La Boulange™ food sales to our licensees in the Americas segment. These increases were partially offset by a decrease in licensed store revenues resulting from the impact of our ownership change in Starbucks Japan (approximately \$14 million and \$34 million, respectively).

CPG, foodservice and other revenues increased \$36 million and \$158 million for the third quarter and the first three quarters of fiscal 2015, respectively. These increases were primarily due to increased sales of premium single-serve products (approximately \$20 million for the third quarter and \$80 million for the first three quarters) and foodservice sales (approximately \$14 million for the third quarter and \$31 million for the first three quarters). Increased sales of Seattle's Best Coffee® (approximately \$25 million) and U.S. packaged coffee (approximately \$20 million) also contributed for the first three quarters.



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## Operating Expenses

|   | Quarter Ended   |                 |                            |                 | Three Quarters Ended |                 |                            |                 |   |
|---|-----------------|-----------------|----------------------------|-----------------|----------------------|-----------------|----------------------------|-----------------|---|
|   | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015            | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 | Jun 28,<br>2015            | Jun 29,<br>2014 |   |
|   |                 |                 | % of Total<br>Net Revenues |                 |                      |                 | % of Total<br>Net Revenues |                 |   |
| Cost of sales including occupancy costs             | \$1,953.9       | \$1,711.5       | 40.0                       | % 41.2          | % \$5,804.9          | \$5,135.7       | 40.7                       | % 41.9          | % |
| Store operating expenses                            | 1,392.4         | 1,176.5         | 28.5                       | 28.3            | 4,032.5              | 3,486.1         | 28.3                       | 28.4            |   |
| Other operating expenses                            | 131.6           | 120.6           | 2.7                        | 2.9             | 394.5                | 346.3           | 2.8                        | 2.8             |   |
| Depreciation and amortization expenses              | 236.5           | 180.1           | 4.8                        | 4.3             | 659.6                | 524.2           | 4.6                        | 4.3             |   |
| General and administrative expenses                 | 288.5           | 269.4           | 5.9                        | 6.5             | 892.8                | 752.6           | 6.3                        | 6.1             |   |
| Litigation credit                                   | —               | —               | —                          | —               | —                    | (20.2)          | —                          | (0.2)           | ) |
| Total operating expenses                            | 4,002.9         | 3,458.1         | 82.0                       | 83.3            | 11,784.3             | 10,224.7        | 82.7                       | 83.4            |   |
| Income from equity investees                        | 60.3            | 72.9            | 1.2                        | 1.8             | 168.0                | 183.9           | 1.2                        | 1.5             |   |
| Operating income                                    | \$938.6         | \$768.5         | 19.2                       | % 18.5          | % \$2,631.6          | \$2,226.3       | 18.5                       | % 18.1          | % |
| Store operating expenses as a % of related revenues |                 |                 | 35.6                       | % 35.8          | %                    |                 | 35.7                       | % 35.9          | % |

Cost of sales including occupancy costs as a percentage of total net revenues decreased 120 basis points for both the third quarter and for the first three quarters of fiscal 2015, primarily due to sales and operating leverage on cost of sales (approximately 60 basis points for the third quarter and 90 basis points for the first three quarters of fiscal 2015) and sales leverage on occupancy costs (approximately 30 basis points for both periods).

Store operating expenses as a percentage of total net revenues increased 20 basis points for the third quarter and decreased 10 basis points for the first three quarters of fiscal 2015. Store operating expenses as a percentage of company-operated store revenues decreased 20 basis points for both the third quarter and for the first three quarters, primarily driven by sales leverage (approximately 100 basis points in both periods), partially offset by increased salaries and benefits driven by increased store partner (employee) investments (approximately 90 basis points and 70 basis points, respectively).

Other operating expenses as a percentage of total net revenues decreased 20 basis points for the third quarter and was flat for the first three quarters of fiscal 2015. Excluding the impact of company-operated store revenues, other operating expenses decreased 40 basis points for the quarter and 10 basis points for the first three quarters of fiscal 2015, primarily driven by sales leverage (approximately 110 basis points for the third quarter and 70 basis points for the first three quarters). The decrease for the third quarter was partially offset by increased marketing (approximately 60 basis points). The decrease for the first three quarters was partially offset by the impairment of certain assets in the Americas segment (approximately 30 basis points) and the impact of our ownership change in Starbucks Japan (approximately 20 basis points).

Depreciation and amortization expenses increased 50 basis points for the third quarter and 30 basis points for the first three quarters of fiscal 2015, primarily due to the impact of our ownership change in Starbucks Japan (approximately 30 basis points for the third quarter and 20 basis points for the first three quarters).

General and administrative expenses as a percentage of total net revenues decreased 60 basis points for the third quarter and increased 20 basis points for the first three quarters of fiscal 2015. The third quarter decrease was primarily due to sales leverage (approximately 40 basis points). The increase for the first three quarters was primarily driven by the impact of our ownership change in Starbucks Japan (approximately 20 basis points).

The \$20.2 million decrease in litigation credit for the first three quarters of fiscal 2015 was due to lapping of a prior year credit related to a reduction of our estimated prejudgment interest payable associated with the Kraft arbitration, as

a result of paying our obligation earlier than anticipated.

The overall increase in operating margin of 70 basis points for the third quarter and 40 basis points for the first three quarters of fiscal 2015 were driven by the changes discussed above, including the impact of our ownership change in Starbucks Japan and the acquisition-related transaction and integration costs, which contributed unfavorably to operating margin 90 basis points for the third quarter and 80 basis points for the first three quarters.

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## Other Income and Expenses

|  | Quarter Ended   |                 |                            |                 | Three Quarters Ended |                 |                            |                 |   |
|--|-----------------|-----------------|----------------------------|-----------------|----------------------|-----------------|----------------------------|-----------------|---|
|  | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015            | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 | Jun 28,<br>2015            | Jun 29,<br>2014 |   |
|  |                 |                 | % of Total<br>Net Revenues |                 |                      |                 | % of Total<br>Net Revenues |                 |   |
| Operating income   | \$938.6         | \$768.5         | 19.2                       | % 18.5          | % \$2,631.6          | \$2,226.3       | 18.5                       | % 18.1          | % |
| Gain resulting from acquisition of joint venture             | —               | —               | —                          | —               | 390.6                | —               | 2.7                        | —               |   |
| Interest income and other, net                               | 25.5            | 19.4            | 0.5                        | 0.5             | 36.6                 | 57.0            | 0.3                        | 0.5             |   |
| Interest expense   | (19.1 )         | (16.4 )         | (0.4 )                     | (0.4 )          | (52.3 )              | (47.7 )         | (0.4 )                     | (0.4 )          |   |
| Earnings before income taxes                                 | 945.0           | 771.5           | 19.4                       | 18.6            | 3,006.5              | 2,235.6         | 21.1                       | 18.2            |   |
| Income taxes   | 318.5           | 259.0           | 6.5                        | 6.2             | 899.7                | 755.4           | 6.3                        | 6.2             |   |
| Net earnings including noncontrolling interests              | 626.5           | 512.5           | 12.8                       | 12.3            | 2,106.8              | 1,480.2         | 14.8                       | 12.1            |   |
| Net earnings/(loss) attributable to noncontrolling interests | (0.2 )          | (0.1 )          | —                          | —               | 1.9                  | (0.1 )          | —                          | —               |   |
| Net earnings attributable to Starbucks                       | \$626.7         | \$512.6         | 12.8                       | % 12.3          | % \$2,104.9          | \$1,480.3       | 14.8                       | % 12.1          | % |
| Effective tax rate including noncontrolling interests        |                 |                 | 33.7                       | % 33.6          | %                    |                 | 29.9                       | % 33.8          | % |

During the first quarter of fiscal 2015, we recorded a gain of \$391 million as a result of remeasuring our preexisting 39.5% ownership interest in Starbucks Japan to fair value upon acquisition.

Net interest income and other increased \$6 million for the third quarter and decreased \$20 million for the first three quarters of fiscal 2015. The increase for the third quarter was primarily the result of increased income associated with unredeemed stored value cards (approximately \$12 million), primarily due to growth in the Starbucks Card program, partially offset by net unfavorable foreign currency exchange and foreign currency-related derivatives (approximately \$7 million). The decrease for the first three quarters was primarily due to net unfavorable fair value adjustments from derivative instruments used to manage our risk of commodity price fluctuations (approximately \$24 million).

Interest expense increased \$3 million for the third quarter and \$5 million for the first three quarters of fiscal 2015.

Incremental interest expense incurred related to the additional long-term debt we issued in June of fiscal 2015 contributed to the increase for both periods. The increase for the first three quarters was also due to incurring a full quarter of interest in the first quarter of fiscal 2015 on the long-term debt we issued in December of fiscal 2014.

The effective tax rate for the quarter ended June 28, 2015 was 33.7% compared to 33.6% for the same quarter in fiscal 2014. The increase was primarily due to slightly higher international taxes, including the impact of consolidating Starbucks Japan. The effective tax rate for the three quarters ended June 28, 2015 was 29.9% compared to 33.8% for the same period in fiscal 2014. The decrease was primarily due to the 4.8% impact of the gain associated with the remeasurement of our preexisting 39.5% ownership interest in Starbucks Japan upon acquisition, which was almost entirely non-taxable.

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## Segment Information

Results of operations by segment (in millions):

Americas

|  | Quarter Ended   |                 |                               |                 | Three Quarters Ended |                 |                               |                 |   |
|--|-----------------|-----------------|-------------------------------|-----------------|----------------------|-----------------|-------------------------------|-----------------|---|
|  | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015               | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 | Jun 28,<br>2015               | Jun 29,<br>2014 |   |
|  |                 |                 | % of Americas<br>Net Revenues |                 |                      |                 | % of Americas<br>Net Revenues |                 |   |
| Net revenues:  |                 |                 |                               |                 |                      |                 |                               |                 |   |
| Company-operated stores                                | \$3,061.3       | \$2,772.3       | 89.7                          | % 90.7          | % \$8,890.5          | \$8,120.6       | 89.7                          | % 90.8          | % |
| Licensed stores  | 344.9           | 275.6           | 10.1                          | 9.0             | 993.0                | 787.6           | 10.0                          | 8.8             |   |
| Foodservice and other                                  | 8.4             | 9.8             | 0.2                           | 0.3             | 26.0                 | 31.2            | 0.3                           | 0.3             |   |
| Total net revenues                                     | 3,414.6         | 3,057.7         | 100.0                         | 100.0           | 9,909.5              | 8,939.4         | 100.0                         | 100.0           |   |
| Cost of sales including<br>occupancy costs             | 1,227.7         | 1,130.0         | 36.0                          | 37.0            | 3,624.4              | 3,353.8         | 36.6                          | 37.5            |   |
| Store operating expenses                               | 1,126.7         | 1,002.4         | 33.0                          | 32.8            | 3,276.1              | 2,965.9         | 33.1                          | 33.2            |   |
| Other operating expenses                               | 26.9            | 26.2            | 0.8                           | 0.9             | 93.4                 | 75.2            | 0.9                           | 0.8             |   |
| Depreciation and<br>amortization expenses              | 130.8           | 119.5           | 3.8                           | 3.9             | 386.5                | 346.6           | 3.9                           | 3.9             |   |
| General and administrative<br>expenses                 | 47.2            | 51.1            | 1.4                           | 1.7             | 146.6                | 131.9           | 1.5                           | 1.5             |   |
| Total operating expenses                               | 2,559.3         | 2,329.2         | 75.0                          | 76.2            | 7,527.0              | 6,873.4         | 76.0                          | 76.9            |   |
| Operating income                                       | \$855.3         | \$728.5         | 25.0                          | % 23.8          | % \$2,382.5          | \$2,066.0       | 24.0                          | % 23.1          | % |
| Store operating expenses as<br>a % of related revenues |                 |                 | 36.8                          | % 36.2          | %                    |                 | 36.8                          | % 36.5          | % |

## Revenues

Americas total net revenues for the third quarter and the first three quarters of fiscal 2015 increased \$357 million, or 12%, and \$970 million, or 11%, respectively. These increases were primarily due to higher revenues from company-operated stores (contributing \$289 million and \$770 million, respectively) and licensed stores (contributing \$69 million and \$205 million, respectively).

The increase in company-operated store revenues was driven by 8% growth in comparable store sales (approximately \$205 million) for the third quarter and 7% growth in comparable store sales (approximately \$519 million) for the first three quarters, as well as incremental revenues from 349 net new Starbucks® company-operated store openings over the past 12 months (approximately \$121 million for the third quarter and \$333 million for the first three quarters). Partially offsetting these increases was unfavorable foreign currency translation (approximately \$37 million for the third quarter and \$83 million for the first three quarters), primarily driven by the strengthening of the U.S. dollar against the Canadian dollar.

The increase in licensed store revenues for the third quarter and the first three quarters was primarily due to increased product sales to and royalty revenues from our licensees, resulting from the opening of 309 net new licensed stores over the past 12 months and improved comparable store sales, as well as increased La Boulange™ food sales to our licensees beginning in the first quarter of fiscal 2015.

## Operating Expenses

Cost of sales including occupancy costs as a percentage of total net revenues decreased 100 basis points for the third quarter and 90 basis points for the first three quarters of fiscal 2015, primarily driven by lower dairy commodity costs (approximately 50 basis points for the third quarter and 30 basis points for the first three quarters), leverage on cost of sales (approximately 20 basis points for the third quarter and 30 basis points for the first three quarters) and sales leverage on occupancy costs (approximately 20 basis points for both periods).



Store operating expenses as a percentage of total net revenues increased 20 basis points for the third quarter and decreased 10 basis points for the first three quarters of fiscal 2015. Store operating expenses as a percentage of company-operated store

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revenues increased 60 basis points for the third quarter and 30 basis points for the first three quarters. These increases were primarily driven by increased salaries and benefits driven by increased store partner (employee) investments (approximately 90 basis points for the third quarter and 70 basis points for the first three quarters), the impairment of certain store assets in the region (approximately 30 basis points for the third quarter and 20 basis points for the first three quarters), and various increased operational expenses related to in-store initiatives (approximately 20 basis points for both periods). Partially offsetting these increases was sales leverage (approximately 90 basis points for the third quarter and 80 basis points for the first three quarters).

Other operating expenses as a percentage of total net revenues decreased 10 basis points for the third quarter and increased 10 basis points for the first three quarters of fiscal 2015. Excluding the impact of company-operated store revenues, other operating expenses decreased 160 basis points for the third quarter and were flat for the first three quarters, primarily driven by sales leverage (approximately 110 basis points for the third quarter and 100 basis points for the first three quarters). The impairment of certain assets in the region in the second quarter of fiscal 2015 (approximately 80 basis points) partially offset sales leverage for the first three quarters.

General and administrative expenses as a percentage of total net revenues decreased 30 basis points for the third quarter and were flat for the first three quarters of fiscal 2015. The decrease for the third quarter was primarily driven by sales leverage.

The combination of these changes resulted in an overall increase in operating margin of 120 basis points for the third quarter and 90 basis points for the first three quarters of fiscal 2015.

## EMEA

|  | Quarter Ended   |                 |                           |                 | Three Quarters Ended |                 |                           |                 |   |
|--|-----------------|-----------------|---------------------------|-----------------|----------------------|-----------------|---------------------------|-----------------|---|
|  | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015           | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 | Jun 28,<br>2015           | Jun 29,<br>2014 |   |
|  |                 |                 | % of EMEA<br>Net Revenues |                 |                      |                 | % of EMEA<br>Net Revenues |                 |   |
| Net revenues:  |                 |                 |                           |                 |                      |                 |                           |                 |   |
| Company-operated stores                                | \$217.8         | \$251.8         | 73.9                      | % 77.8          | % \$688.0            | \$766.3         | 75.7                      | % 78.8          | % |
| Licensed stores  | 65.5            | 60.8            | 22.2                      | 18.8            | 185.4                | 175.8           | 20.4                      | 18.1            |   |
| Foodservice  | 11.4            | 10.9            | 3.9                       | 3.4             | 35.0                 | 30.9            | 3.9                       | 3.2             |   |
| Total net revenues                                     | 294.7           | 323.5           | 100.0                     | 100.0           | 908.4                | 973.0           | 100.0                     | 100.0           |   |
| Cost of sales including<br>occupancy costs             | 143.1           | 161.4           | 48.6                      | 49.9            | 434.4                | 487.9           | 47.8                      | 50.1            |   |
| Store operating expenses                               | 78.4            | 91.4            | 26.6                      | 28.3            | 240.4                | 280.1           | 26.5                      | 28.8            |   |
| Other operating expenses                               | 12.9            | 12.5            | 4.4                       | 3.9             | 40.0                 | 35.9            | 4.4                       | 3.7             |   |
| Depreciation and<br>amortization expenses              | 12.4            | 15.1            | 4.2                       | 4.7             | 38.9                 | 44.5            | 4.3                       | 4.6             |   |
| General and administrative<br>expenses                 | 12.8            | 15.0            | 4.3                       | 4.6             | 41.6                 | 47.1            | 4.6                       | 4.8             |   |
| Total operating expenses                               | 259.6           | 295.4           | 88.1                      | 91.3            | 795.3                | 895.5           | 87.5                      | 92.0            |   |
| Income from equity<br>investees                        | 0.9             | 1.1             | 0.3                       | 0.3             | 2.1                  | 3.0             | 0.2                       | 0.3             |   |
| Operating income                                       | \$36.0          | \$29.2          | 12.2                      | % 9.0           | % \$115.2            | \$80.5          | 12.7                      | % 8.3           | % |
| Store operating expenses as<br>a % of related revenues |                 |                 | 36.0                      | % 36.3          | %                    |                 | 34.9                      | % 36.6          | % |

EMEA total net revenues decreased \$29 million, or 9%, for the third quarter and \$65 million, or 7% for the first three quarters of fiscal 2015. These decreases were primarily from a decline in company-operated store revenues (approximately \$34 million and \$78 million, respectively). The decreases in company-operated store revenues were driven by unfavorable foreign currency translation (approximately \$29 million and \$71 million, respectively) and the

absence of revenues from the conversion of certain stores in the UK from company-operated to licensed (approximately \$7 million for the third quarter and \$17 million for the first three quarters), partially offset by a 3% increase in comparable store sales for both periods (approximately \$7 million for the third quarter and \$22 million for the first three quarters).

Licensed store revenues increased (approximately \$5 million for the third quarter and \$10 million for the first three quarters), due to higher product sales to and royalty revenues from our licensees (approximately \$12 million for the third quarter and \$27

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million for the first three quarters), primarily from the opening of 209 net new licensed stores over the past 12 months and improved comparable store sales, partially offset by unfavorable foreign currency translation (approximately \$7 million for the third quarter and \$12 million for the first three quarters).

Operating Expenses

Cost of sales including occupancy costs as a percentage of total net revenues decreased 130 basis points for the third quarter and 230 basis points for the first three quarters of fiscal 2015, primarily due to favorable foreign currency exchange (approximately 180 basis points for the third quarter and 130 basis points for the first three quarters). We buy and sell products, primarily roasted coffee, in multiple currencies throughout the region depending on the functional currency of each market. Differences in those rates generated favorable foreign currency exchange for the third quarter and the first three quarters of fiscal 2015 resulting in a benefit in cost of sales. Sales leverage (approximately 50 basis points) also contributed to the decrease for the first three quarters.

Store operating expenses as a percentage of total net revenues decreased 170 basis points for the third quarter and 230 basis points for the first three quarters of fiscal 2015. As a percentage of company-operated store revenues, store operating expenses decreased 30 basis points for the third quarter and 170 basis points for the first three quarters, primarily due to gains on the sales of certain store assets in the region (approximately 40 basis points for the third quarter and 90 basis points for the first three quarters). For the first three quarters of fiscal 2015, sales leverage driven by the shift to more licensed stores also contributed (approximately 40 basis points).

Other operating expenses as a percentage of total net revenues increased 50 basis points for the third quarter and 70 basis points for the first three quarters of fiscal 2015. Excluding the impact of company-operated store revenues, other operating expenses decreased 60 basis points for the third quarter and increased 70 basis points for the first three quarters. The decrease for the third quarter was primarily driven by sales leverage. The increase for the first three quarters was primarily driven by increased costs to grow our non-retail operations in the region (approximately 100 basis points for the first three quarters), largely driven by increased marketing.

The combination of these changes resulted in an overall increase in operating margin of 320 basis points for the third quarter and 440 basis points for the first three quarters of fiscal 2015.

China/Asia Pacific

|  | Quarter Ended            |                 |                 |                 | Three Quarters Ended     |                 |                 |                 |   |  |
|--|--------------------------|-----------------|-----------------|-----------------|--------------------------|-----------------|-----------------|-----------------|---|--|
|  | Jun 28,<br>2015          | Jun 29,<br>2014 | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015          | Jun 29,<br>2014 | Jun 28,<br>2015 | Jun 29,<br>2014 |   |  |
|  | % of CAP<br>Net Revenues |                 |                 |                 | % of CAP<br>Net Revenues |                 |                 |                 |   |  |
| Net revenues:                              |                          |                 |                 |                 |                          |                 |                 |                 |   |  |
| Company-operated stores                    | \$588.4                  | \$217.0         | 90.1            | % 75.5          | % \$1,542.5              | \$621.1         | 88.5            | % 75.8          | % |  |
| Licensed stores                            | 63.1                     | 70.6            | 9.7             | 24.5            | 197.6                    | 198.7           | 11.3            | 24.2            |   |  |
| Foodservice and other                      | 1.2                      | —               | 0.2             | —               | 3.5                      | —               | 0.2             | —               |   |  |
| Total net revenues                         | 652.7                    | 287.6           | 100.0           | 100.0           | 1,743.6                  | 819.8           | 100.0           | 100.0           |   |  |
| Cost of sales including<br>occupancy costs | 281.8                    | 137.8           | 43.2            | 47.9            | 784.8                    | 398.0           | 45.0            | 48.5            |   |  |
| Store operating expenses                   | 161.2                    | 54.8            | 24.7            | 19.1            | 436.0                    | 158.5           | 25.0            | 19.3            |   |  |
| Other operating expenses                   | 15.8                     | 13.2            | 2.4             | 4.6             | 43.4                     | 34.8            | 2.5             | 4.2             |   |  |
| Depreciation and<br>amortization expenses  | 41.2                     | 11.3            | 6.3             | 3.9             | 106.3                    | 33.4            | 6.1             | 4.1             |   |  |
| General and administrative<br>expenses     | 30.3                     | 16.0            | 4.6             | 5.6             | 88.4                     | 43.1            | 5.1             | 5.3             |   |  |
| Total operating expenses                   | 530.3                    | 233.1           | 81.2            | 81.1            | 1,458.9                  | 667.8           | 83.7            | 81.5            |   |  |
| Income from equity<br>investees            | 27.6                     | 46.3            | 4.2             | 16.1            | 85.8                     | 116.8           | 4.9             | 14.2            |   |  |
| Operating income                           | \$150.0                  | \$100.8         | 23.0            | % 35.0          | % \$370.5                | \$268.8         | 21.2            | % 32.8          | % |  |

Store operating expenses as  
a % of related revenues

27.4 % 25.3 %

28.3 % 25.5 %

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Discussion of our China/Asia Pacific segment results below reflects the impact of fully consolidating Starbucks Japan due to the ownership change from an equity method joint venture to a company-operated market since the acquisition date of October 31, 2014. Under the joint venture model, we recognized royalties and product sales within revenue and related product cost of sales as well as our proportionate share of Starbucks Japan's net earnings, which we recognized within income from equity investees. This resulted in a very high operating margin. Under the company-operated ownership model, Starbucks Japan's operating results are reflected in most income statement lines of this segment and have an operating margin more in line with that of our other retail businesses.

**Revenues**

China/Asia Pacific total net revenues for the third quarter and the first three quarters of fiscal 2015 increased \$365 million, or 127%, and \$924 million, or 113%, respectively. The increases were primarily from an increase in company-operated store revenues (approximately \$371 million for the quarter and \$921 million for the first three quarters), driven by incremental revenues from the acquisition of Starbucks Japan (approximately \$322 million and \$782 million, respectively). Also contributing were incremental revenues from 253 net new company-operated store openings over the past 12 months (approximately \$39 million for the third quarter and \$120 million for the first three quarters) and an increase in comparable store sales (approximately 11% growth, or \$23 million, for the third quarter and 10% growth, or \$60 million, for the first three quarters).

Licensed store revenues decreased \$8 million for the third quarter and decreased \$1 million for the first three quarters of fiscal 2015. The decreases for the third quarter and for the first three quarters were primarily the result of our ownership change in Starbucks Japan to mostly company-operated stores (approximately \$14 million and \$34 million, respectively), partially offset by increased product sales to and royalty revenues from licensees (approximately \$4 million for the third quarter and \$21 million for the first three quarters), resulting from the opening of 497 net new licensed stores over the past 12 months, and incremental revenues from the transfer of stores in Australia and Malaysia to licensed stores in the fourth quarter of fiscal 2014 (approximately \$4 million for the third quarter and \$13 million for the first three quarters).

**Operating Expenses**

Cost of sales including occupancy costs as a percentage of total net revenues decreased 470 basis points for the third quarter and 350 basis points for the first three quarters of fiscal 2015, primarily due to the impact of our ownership change in Starbucks Japan (approximately 190 basis points and 230 basis points, respectively) as well as a shift in our cost of sales mix resulting from growth of our company-operated stores, which have a higher gross margin, for the third quarter (approximately 160 basis points). Sales leverage on occupancy costs also contributed (approximately 40 basis points for the third quarter and 50 basis points for the first three quarters).

Store operating expenses as a percentage of total net revenues increased 560 basis points for the third quarter and 570 basis points for the first three quarters of fiscal 2015. As a percentage of company-operated store revenues, store operating expenses increased 210 basis points for the third quarter and 280 basis points for the first three quarters, primarily from the impact of our ownership change in Starbucks Japan (approximately 380 basis points and 430 basis points, respectively), partially offset by sales leverage (approximately 90 basis points and 50 basis points, respectively) and the impact of the sale of our Australia retail operations in the fourth quarter of fiscal 2014 (approximately 80 basis points and 70 basis points, respectively).

Other operating expenses as a percentage of total net revenues decreased 220 basis points for the third quarter and 170 basis points for the first three quarters of fiscal 2015. Excluding the impact of company-operated store revenues, other operating expenses increased 590 basis points for the third quarter and 410 basis points for the first three quarters, primarily due to the impact of our ownership change in Starbucks Japan (approximately 390 basis points and 400 basis points, respectively).

Depreciation and amortization expenses increased 240 basis points for the third quarter and 200 basis points for the first three quarters of fiscal 2015 primarily due to the impact of our ownership change in Starbucks Japan (approximately 230 basis points and 200 basis points, respectively).

Income from equity investees as a percentage of total net revenues declined 1,190 basis points for the third quarter of fiscal 2015 and 930 basis points for the first three quarters of fiscal 2015, primarily driven by the impact of our ownership change in Starbucks Japan (approximately 1,000 basis points and 810 basis points, respectively).

The overall decrease in operating margin of 1,200 basis points for the third quarter and 1,160 basis points for the first three quarters of fiscal 2015 was primarily driven by the impact of our ownership change in Starbucks Japan (approximately 1,570 and 1,370 basis points, respectively), partially offset by 370 basis points of margin expansion for the third quarter and 210 basis points of margin expansion for the first three quarters driven by the other items discussed above, as well as sales leverage on general and administrative expenses (approximately 60 basis points and 80 basis points, respectively).

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## Channel Development

|   | Quarter Ended   |                 |   |                 | Three Quarters Ended |                 |   |                 |   |
|---|-----------------|-----------------|---|-----------------|----------------------|-----------------|---|-----------------|---|
|   | Jun 28,<br>2015 | Jun 29,<br>2014 | Jun 28,<br>2015                             | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 | Jun 28,<br>2015                             | Jun 29,<br>2014 |   |
|   |                 |                 | % of Channel<br>Development<br>Net Revenues | %               | %                    |                 | % of Channel<br>Development<br>Net Revenues | %               | % |
| Net revenues:                             |                 |                 |   |                 |                      |                 |   |                 |   |
| CPG                                       | \$302.2         | \$286.6         | 74.9  | % 76.4          | % \$975.8            | \$875.1         | 76.6  | % 76.3          | % |
| Foodservice                               | 101.4           | 88.7            | 25.1  | 23.6            | 298.4                | 271.7           | 23.4  | 23.7            |   |
| Total net revenues                        | 403.6           | 375.3           | 100.0                                       | 100.0           | 1,274.2              | 1,146.8         | 100.0                                       | 100.0           |   |
| Cost of sales                             | 228.3           | 208.3           | 56.6  | 55.5            | 722.2                | 667.5           | 56.7  | 58.2            |   |
| Other operating expenses                  | 58.9            | 48.3            | 14.6  | 12.9            | 160.9                | 142.9           | 12.6  | 12.5            |   |
| Depreciation and<br>amortization expenses | 0.7             | 0.4             | 0.2   | 0.1             | 2.0                  | 1.2             | 0.2   | 0.1             |   |
| General and administrative<br>expenses    | 4.1             | 4.5             | 1.0   | 1.2             | 12.5                 | 13.8            | 1.0   | 1.2             |   |
| Total operating expenses                  | 292.0           | 261.5           | 72.3  | 69.7            | 897.6                | 825.4           | 70.4  | 72.0            |   |
| Income from equity<br>investees           | 31.8            | 25.5            | 7.9   | 6.8             | 80.1                 | 64.1            | 6.3   | 5.6             |   |
| Operating income                          | \$143.4         | \$139.3         | 35.5  | % 37.1          | % \$456.7            | \$385.5         | 35.8  | % 33.6          | % |

Channel Development total net revenues for the third quarter and the first three quarters of fiscal 2015 increased \$28 million, or 8%, and \$127 million, or 11%, respectively, primarily due to higher sales of premium single-serve products (approximately \$20 million for the third quarter and \$80 million for the first three quarters) and an increase in foodservice sales (approximately \$13 million for the third quarter and \$27 million for the first three quarters). Increased sales of U.S. packaged coffee (approximately \$20 million) also contributed for the first three quarters.

**Operating Expenses**

Cost of sales as a percentage of total net revenues increased 110 basis points for the third quarter and decreased 150 basis points for the first three quarters of fiscal 2015. The increase for the third quarter was primarily due to higher coffee costs (approximately 190 basis points), partially offset by leverage on cost of sales (approximately 110 basis points). The decrease for the first three quarters was primarily due to leverage on cost of sales (approximately 140 basis points).

Other operating expenses as a percentage of total net revenues increased 170 basis points for the third quarter and 10 basis points for the first three quarters of fiscal 2015, primarily driven by increased marketing (approximately 270 basis points and 40 basis points, respectively) largely due to new premium single-serve product launches, partially offset by sales leverage (approximately 40 basis points and 20 basis points, respectively).

Income from equity investees increased \$6 million for the third quarter and \$16 million for the first three quarters of fiscal 2015, due to higher income from our North American Coffee Partnership joint venture, primarily due to increased sales of bottled Frappuccino® beverages.

The combination of these changes resulted in an overall decrease in operating margin of 160 basis points for the third quarter and an increase of 220 basis points for the first three quarters of fiscal 2015.



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## All Other Segments

|   | Quarter Ended   |                 |             | Three Quarters Ended |                 |             |
|---|-----------------|-----------------|-------------|----------------------|-----------------|-------------|
|   | Jun 28,<br>2015 | Jun 29,<br>2014 | %<br>Change | Jun 28,<br>2015      | Jun 29,<br>2014 | %<br>Change |
| Net revenues:                           |                 |                 |             |                      |                 |             |
| Company-operated stores                 | \$47.5          | \$49.4          | (3.8 )%     | \$189.7              | \$194.3         | (2.4 )%     |
| Licensed stores                         | 1.7             | 1.1             | 54.5        | 4.5                  | 4.0             | 12.5        |
| CPG, foodservice and other              | 66.4            | 59.1            | 12.4        | 218.0                | 189.8           | 14.9        |
| Total net revenues                      | 115.6           | 109.6           | 5.5         | 412.2                | \$388.1         | 6.2         |
| Cost of sales including occupancy costs | 72.7            | 65.9            | 10.3        | 242.5                | 217.2           | 11.6        |
| Store operating expenses                | 26.1            | 27.9            | (6.5 )      | 80.0                 | 81.6            | (2.0 )      |
| Other operating expenses                | 17.3            | 20.5            | (15.6 )     | 57.1                 | 58.1            | (1.7 )      |
| Depreciation and amortization expenses  | 4.3             | 3.9             | 10.3        | 12.2                 | 11.3            | 8.0         |
| General and administrative expenses     | 8.3             | 10.3            | (19.4 )     | 27.2                 | 32.9            | (17.3 )     |
| Total operating expenses                | 128.7           | 128.5           | 0.2         | 419.0                | 401.1           | 4.5         |
| Operating loss                          | \$(13.1 )       | \$(18.9 )       | (30.7 )%    | \$(6.8 )             | \$(13.0 )       | (47.7 )%    |

All Other Segments includes Teavana, Seattle's Best Coffee, Evolution Fresh, and Digital Ventures.

Total net revenues for All Other Segments increased \$6 million for the third quarter and \$24 million for the first three quarters of fiscal 2015. The increase for both periods was primarily driven by higher Seattle's Best Coffee® sales.

Higher e-commerce sales also contributed to the increase for the first three quarters of fiscal 2015.

Total operating expenses were flat for the third quarter and increased \$18 million for the first three quarters of fiscal 2015. The increase for the first three quarters was primarily from an increase in cost of sales.

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## Quarterly Store Data

Effective in the first quarter of fiscal 2015, we revised our store count policy such that we will no longer recast historical store counts upon a change in ownership model. These transfers will rather be reflected as current period activity within "net stores opened/(closed) and transferred during the period." Our store data for the periods presented is as follows:

|                                     | Net stores opened/(closed) and transferred during the period |                 |                      |                 | Stores open as of |                 |
|-------------------------------------|--|-----------------|----------------------|-----------------|-------------------|-----------------|
|                                     | Quarter Ended  |                 | Three Quarters Ended |                 | Jun 28,           | Jun 29,         |
|                                     | Jun 28,<br>2015  | Jun 29,<br>2014 | Jun 28,<br>2015      | Jun 29,<br>2014 | Jun 28,<br>2015   | Jun 29,<br>2014 |
| Americas <sup>(1)</sup>             |  |                 |                      |                 |                   |                 |
| Company-operated stores             | 68   | 69              | 187                  | 155             | 8,582             | 8,233           |
| Licensed stores                     | 103  | 80              | 192                  | 264             | 5,988             | 5,679           |
| Total Americas                      | 171  | 149             | 379                  | 419             | 14,570            | 13,912          |
| EMEA <sup>(2)</sup>                 |  |                 |                      |                 |                   |                 |
| Company-operated stores             | (9   | ) (3            | ) (33                | ) 1             | 784               | 827             |
| Licensed stores                     | 67   | 40              | 184                  | 132             | 1,507             | 1,275           |
| Total EMEA                          | 58   | 37              | 151                  | 133             | 2,291             | 2,102           |
| China/Asia Pacific <sup>(3,4)</sup> |  |                 |                      |                 |                   |                 |
| Company-operated stores             | 82   | 45              | 1,219                | 159             | 2,351             | 1,041           |
| Licensed stores                     | 123  | 115             | (604                 | ) 384           | 2,888             | 3,384           |
| Total China/Asia Pacific            | 205  | 160             | 615                  | 543             | 5,239             | 4,425           |
| All Other Segments                  |  |                 |                      |                 |                   |                 |
| Company-operated stores             | (1   | ) 10            | 9                    | 21              | 378               | 378             |
| Licensed stores                     | (2   | ) (12           | ) (1                 | ) (20           | ) 41              | 46              |
| Total All Other Segments            | (3   | ) (2            | ) 8                  | 1               | 419               | 424             |
| Total Company                       | 431  | 344             | 1,153                | 1,096           | 22,519            | 20,863          |

<sup>(1)</sup> Americas store data includes the closure of 132 Target Canada licensed stores in the second quarter of fiscal 2015.

<sup>(2)</sup> EMEA store data has been adjusted for the transfer of certain company-operated stores to licensed stores in the second and fourth quarters of fiscal 2014.

<sup>(3)</sup> China/Asia Pacific store data includes the transfer of 1,009 Japan stores from licensed stores to company-operated as a result of the acquisition of Starbucks Japan in the first quarter of fiscal 2015.

<sup>(4)</sup> China/Asia Pacific store data has been adjusted for the transfer of certain company-operated stores to licensed stores in the fourth quarter of fiscal 2014.

## Financial Condition, Liquidity and Capital Resources

## Investment Overview

Starbucks cash and investments totaled \$2.6 billion as of June 28, 2015 and \$2.2 billion as of September 28, 2014. As discussed below, in the first quarter of fiscal 2015 we paid ¥55 billion (\$509 million) in cash to acquire Sazaby's 39.5% ownership interest in Starbucks Japan in the first tender offer step, and we paid ¥31.0 billion (\$258 million) in cash in the second quarter of fiscal 2015 to acquire an additional 14.7% ownership interest. The purchase price of the remaining shares of Starbucks Japan (an additional 6.3% interest) was ¥13.5 billion (\$109 million). During the third quarter of fiscal 2015, we settled ¥9.6 billion (\$78 million) of the purchase price in cash. The remaining ¥3.9 billion (\$31 million) was recorded as restricted cash within prepaid expenses and other current assets with a corresponding liability in accrued liabilities on our consolidated balance sheets and represents cash that was unclaimed by minority shareholders as of June 28, 2015. We actively manage our cash and investments in order to internally fund operating needs, make scheduled interest and principal payments on our borrowings and return cash to shareholders through common stock cash dividend payments and share repurchases. Our investment portfolio primarily includes highly liquid available-for-sale securities, including corporate bonds, government treasury securities (foreign and domestic), mortgage and asset-backed securities, state and local government obligations and agency obligations. As of June 28,

2015, approximately \$937 million of our cash and investments were held in foreign subsidiaries.

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Table of Contents**Borrowing Capacity**

The indentures under which all of our Senior Notes were issued, as detailed in Note 7, Debt, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q, require us to maintain compliance with certain covenants, including limits on future liens and sale and leaseback transactions on certain material properties. As of June 28, 2015, we were in compliance with all applicable covenants.

Our \$750 million unsecured, revolving credit facility with various banks, of which \$150 million may be used for issuances of letters of credit, is available for working capital, capital expenditures and other corporate purposes, including acquisitions and share repurchases. During the second quarter of fiscal 2015, we extended the duration of our credit facility, which is now set to mature on January 21, 2020, and amended certain facility fees and borrowing rates. Starbucks has the option, subject to negotiation and agreement with the related banks, to increase the maximum commitment amount by an additional \$750 million. Borrowings under the credit facility will bear interest at a variable rate based on LIBOR, and, for U.S. dollar-denominated loans under certain circumstances, a Base Rate (as defined in the credit facility), in each case plus an applicable margin. The applicable margin is based on the better of (i) the Company's long-term credit ratings assigned by Moody's and Standard & Poor's rating agencies and (ii) the Company's fixed charge coverage ratio, pursuant to a pricing grid set forth in the credit facility. The current applicable margin is 0.680% for Eurocurrency Rate Loans and 0.00% for Base Rate Loans. The credit facility contains provisions requiring us to maintain compliance with certain covenants, including a minimum fixed charge coverage ratio, which measures our ability to cover financing expenses. As of June 28, 2015, we were in compliance with all applicable covenants. No amounts were outstanding under our credit facility as of June 28, 2015.

Under our commercial paper program, we may issue unsecured commercial paper notes up to a maximum aggregate amount outstanding at any time of \$1 billion, with individual maturities that may vary but not exceed 397 days from the date of issue. Amounts outstanding under the commercial paper program are required to be backstopped by available commitments under our credit facility discussed above. As of June 28, 2015, availability under our commercial paper program was approximately \$750 million (which represents the full committed credit facility amount, as the amount of outstanding letters of credit was not material as of June 28, 2015). The proceeds from borrowings under our commercial paper program may be used for working capital needs, capital expenditures and other corporate purposes, including share repurchases, business expansion, payment of cash dividends on our common stock or the financing of possible acquisitions. We had no borrowings under our commercial paper program during the third quarter of fiscal 2015.

In June 2015, we issued additional long-term debt in an underwritten registered public offering, which consisted of \$500 million of 7-year 2.700% Senior Notes (the "2022 notes") due June 2022, and \$350 million of 30-year 4.300% Senior Notes (the "2045 notes") due June 2045. Interest on the 2022 and 2045 notes is payable semi-annually on June 15 and December 15 of each year, commencing on December 15, 2015. See Note 7, Debt, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q for details of the components of our long-term debt.

As discussed in Note 3, Derivatives, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q, during the first quarter of fiscal 2015, we entered into forward-starting interest rate swap agreements to hedge the variability in cash flows due to changes in the benchmark interest rate related to the 2022 notes. During the third quarter of fiscal 2015, we entered into forward-starting interest rate swap agreements to hedge the variability in cash flows due to changes in the benchmark interest rate related to the 2045 notes. The swap agreements were cash settled in the third quarter of fiscal 2015 at the time of the 2022 and 2045 notes pricing. The resulting net losses from these agreements are included in accumulated other comprehensive income and will be amortized as an increase to interest expense on the consolidated statements of net earnings over the life of the 2022 and 2045 notes.

In July 2015, we redeemed our \$550 million of 6.250% Senior Notes (the "2017 notes") that were originally scheduled to mature in August 2017. See Note 7, Debt, and Note 12, Subsequent Event, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q for further details.

**Use of Cash**

We expect to use our available cash and investments, including additional potential future borrowings under the credit facility and commercial paper program, to invest in our core businesses, including new product innovations and

related marketing support, return cash to shareholders through common stock cash dividend payments and share repurchases, as well as other new business opportunities related to our core businesses. Further, we may use our available cash resources to make proportionate capital contributions to our equity method and cost method investees. We may also seek strategic acquisitions to leverage existing capabilities and further build our business in support of our growth agenda. Acquisitions may include increasing our ownership interests in our equity method and cost method investees. Any decisions to increase such ownership interests will be driven by valuation and fit with our ownership strategy.

We believe that future cash flows generated from operations and existing cash and investments both domestically and internationally will be sufficient to finance capital requirements for our core businesses in those respective markets as well as

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shareholder distributions for the foreseeable future. Significant new joint ventures, acquisitions and/or other new business opportunities may require additional outside funding. We have borrowed funds domestically and continue to believe we have the ability to do so at reasonable interest rates; however, additional borrowings would result in increased interest expense in the future.

As described in Note 2, Acquisition, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q, in September 2014, we entered into a tender offer bid agreement with Starbucks Japan and our joint venture partner, Sazaby League, Ltd., to acquire the remaining 60.5% ownership interest in Starbucks Japan for approximately \$876 million, through a two-step tender offer. In the first quarter of fiscal 2015, we funded the first tender offer step with \$509 million in offshore cash. At the close of the second tender offer period, which ended on December 22, 2014, we funded the second tender offer step with \$258 million in offshore cash, but did not complete the second tender offer or obtain control of these shares until the settlement date of December 29, 2014, which was the first day of our second quarter of fiscal 2015. Subsequent to the completion of the second tender offer step, we commenced a cash-out procedure under Japanese law to acquire all remaining shares. On March 26, 2015, we obtained control of these shares, resulting in 100% ownership of Starbucks Japan. We settled \$78 million of the cash-out purchase price (\$109 million) with offshore cash in the third quarter of fiscal 2015. The remaining \$31 million represents cash that was unclaimed by minority shareholders as of June 28, 2015 and is recorded as restricted cash within prepaid expenses and other current assets with a corresponding liability in accrued liabilities on our consolidated balance sheets as of June 28, 2015. The majority of this restricted cash had been settled as of the date of this filing.

We consider the majority of undistributed earnings of our foreign subsidiaries and equity investees as of June 28, 2015 to be indefinitely reinvested and, accordingly, no U.S. income and foreign withholding taxes have been provided on such earnings. We have not, nor do we anticipate the need to, repatriate funds to the U.S. to satisfy domestic liquidity needs; however, in the event that we need to repatriate all or a portion of our foreign cash to the U.S. we would be subject to additional U.S. income taxes, which could be material. We do not believe it is practicable to calculate the potential tax impact of repatriation, as there is a significant amount of uncertainty around the calculation, including the availability and amount of foreign tax credits at the time of repatriation, tax rates in effect, and other indirect tax consequences associated with repatriation.

Other than normal operating expenses and the completion of the cash-out procedure described above related to funding the acquisition of Starbucks Japan, cash requirements for the remainder of fiscal 2015 are expected to consist primarily of capital expenditures for new company-operated stores; remodeling and refurbishment of, and equipment upgrades for, existing company-operated stores; systems and technology investments in the stores and in the support infrastructure; and additional investments in manufacturing capacity. Total capital expenditures for fiscal 2015 are expected to be approximately \$1.3 billion.

During the third quarter of fiscal 2015, our Board of Directors declared a quarterly cash dividend to shareholders of \$0.16 per share to be paid on August 21, 2015 to shareholders of record as of the close of business on August 6, 2015. We repurchased 20.7 million shares of common stock (\$975.9 million) during the first three quarters of fiscal 2015 under the share repurchase authorization publicly announced in November 2012. The number of remaining shares authorized for repurchase as of June 28, 2015 totaled 11.0 million, not including the additional 50 million shares authorized for repurchase by our Board of Directors that we announced on July 23, 2015 under our ongoing share repurchase program.

#### Cash Flows

Cash provided by operating activities was \$2.8 billion for the first three quarters of fiscal 2015, compared to cash used by operating activities of \$133.4 million for the same period in fiscal 2014. The increase was primarily driven by lapping the prior year payment of \$2.8 billion for the Kraft arbitration matter. The remaining change of \$148.7 million was primarily due to increased earnings, partially offset by changes in working capital accounts mainly due to timing. Cash used by investing activities for the first three quarters of fiscal 2015 totaled \$1.3 billion, compared to \$1.1 billion for the same period in fiscal 2014. The change was primarily due to the use of cash to acquire Sazaby's 39.5% ownership interest in Starbucks Japan in the first quarter of fiscal 2015.

Cash used by financing activities for the first three quarters of fiscal 2015 totaled \$996.8 million, compared to \$295.7 million for the same period in fiscal 2014. The change was primarily due to cash used or restricted to fund the second

tender offer step and the cash-out procedure of the Starbucks Japan acquisition in the second and third quarters of fiscal 2015, respectively, as well as increased cash returned to shareholders through higher share repurchases and dividend payments compared to the first three quarters of fiscal 2014. These changes were partially offset by incremental proceeds from the long-term debt we issued in June of fiscal 2015 over the prior year's issuance.

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### Contractual Obligations

In Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 10-K, we disclosed that we had \$8.7 billion in total contractual obligations as of September 28, 2014. Other than the items discussed below, there have been no material changes to our total obligations during the period covered by this 10-Q outside of the normal course of our business.

In the first quarter of fiscal 2015, we added estimated minimum future rental payments of approximately \$466.7 million as of June 28, 2015 under the acquired non-cancelable operating leases and lease financing arrangements resulting from the acquisition of Starbucks Japan discussed in Note 2, Acquisition, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q.

In the third quarter of fiscal 2015, we issued \$850 million of debt as described in Note 7, Debt, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q. A portion of the proceeds was used to redeem our \$550 million of 6.250% Senior Notes (the "2017 notes") in July 2015 and to fund the \$60.1 million optional redemption payment as outlined in the 2017 notes indenture, which will be included in the loss on extinguishment of debt, as described further in Note 12, Subsequent Event, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q.

### Off-Balance Sheet Arrangements

There has been no material change in our off-balance sheet arrangements discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 10-K.

### Commodity Prices, Availability and General Risk Conditions

Commodity price risk represents our primary market risk, generated by our purchases of green coffee and dairy products, among other items. We purchase, roast and sell high quality whole bean arabica coffee and related products and risk arises from the price volatility of green coffee. In addition to coffee, we also purchase significant amounts of dairy products to support the needs of our company-operated stores. The price and availability of these commodities directly impact our results of operations and we expect commodity prices, particularly coffee, to impact future results of operations. For additional details see Product Supply in Item 1 of the 10-K, as well as Risk Factors in Item 1A of the 10-K.

### Seasonality and Quarterly Results

Our business is subject to seasonal fluctuations, including fluctuations resulting from the holiday season in December. Excluding the impact of our \$2.8 billion cash payment in the first quarter of fiscal 2014 related to the Kraft arbitration matter, our cash flows from operations are considerably higher in the first fiscal quarter than the remainder of the year. This is largely driven by cash received as Starbucks Cards are issued to and loaded by customers during the holiday season. Since revenues from the Starbucks Card are recognized upon redemption and not when cash is loaded onto them, the impact of seasonal fluctuations on the consolidated statements of earnings is much less pronounced.

Quarterly results are affected by the timing of the opening of new stores and the closing of existing stores. For these reasons, results for any quarter are not necessarily indicative of the results that may be achieved for the full fiscal year.

### RECENT ACCOUNTING PRONOUNCEMENTS

See Note 1, Summary of Significant Accounting Policies, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

There has been no material change in the commodity price risk, foreign currency exchange risk, equity security price risk, or interest rate risk discussed in Item 7A of the 10-K.

### Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that material information required to be disclosed in our periodic reports filed or submitted under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Our disclosure controls and procedures are also designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer as appropriate, to allow timely decisions regarding required disclosure.



During the third quarter of fiscal 2015, we carried out an evaluation, under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, of the effectiveness of the design and operation of the disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based upon that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective, as of the end of the period covered by this report (June 28, 2015).

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There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during our most recently completed fiscal quarter that materially affected or are reasonably likely to materially affect internal control over financial reporting except as noted below:

We acquired Starbucks Japan during the first quarter of fiscal 2015 (see Note 2, Acquisition, to the condensed consolidated financial statements included in Item 1 of Part I of this 10-Q). As permitted by the Securities and Exchange Commission Staff interpretive guidance for newly acquired businesses, management excluded Starbucks Japan from its evaluation of internal control over financial reporting as of June 28, 2015. We are in the process of documenting and testing Starbucks Japan's internal controls over financial reporting and plan to incorporate Starbucks Japan in our evaluation of internal controls over financial reporting beginning in the first quarter of fiscal 2016. Starbucks Japan contributed \$1.6 billion to our consolidated total assets as of June 28, 2015, and \$332.7 million and \$54.9 million to our consolidated net revenues and operating income, respectively, for the quarter ended June 28, 2015. Starbucks Japan contributed \$816.8 million and \$117.1 million to our consolidated net revenues and operating income, respectively, for the three quarters ended June 28, 2015.

The certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits 31.1 and 31.2 to this 10-Q.

**PART II — OTHER INFORMATION****Item 1. Legal Proceedings**

Starbucks is party to various legal proceedings arising in the ordinary course of business, including, at times, certain employment litigation cases that have been certified as class or collective actions, but is not currently a party to any legal proceeding that management believes could have a material adverse effect on our consolidated financial position, results of operations or cash flows.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors previously disclosed in the 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Information regarding repurchases of our common stock during the quarter ended June 28, 2015, as adjusted to give effect to the two-for-one stock split discussed in Note 1, Summary of Significant Accounting Policies, included in Item 1 of Part I of this 10-Q:

| Period <sup>(1)</sup>           | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup> | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs <sup>(3)</sup> |
|---------------------------------|----------------------------------|------------------------------|---|---|
| March 30, 2015 — April 26, 2015 | 508,500                          | \$47.56                      | 508,500   | 22,638,102  |
| April 27, 2015 — May 24, 2015   | 1,500,000                        | 50.44                        | 1,500,000   | 21,138,102  |
| May 25, 2015 — June 28, 2015    | 10,136,591                       | 52.65                        | 10,136,591  | 11,001,511  |
| Total                           | 12,145,091                       | \$52.16                      | 12,145,091  |   |

<sup>(1)</sup> Monthly information is presented by reference to our fiscal months during the third quarter of fiscal 2015.

The Company's ongoing share repurchase program is conducted under authorizations made from time to time by our Board of Directors. The shares reported in the column as purchased by the Company during the quarter ended June 28, 2015 are covered by the November 15, 2012 publicly announced Board authorization to repurchase up to

<sup>(2)</sup> 50 million shares, as adjusted to give effect to the two-for-one stock split discussed in Note 1, Summary of Significant Accounting Policies, included in Item 1 of Part I of this 10-Q. On July 23, 2015, we publicly announced our Board of Directors authorization of the repurchase of up to an additional 50 million shares, in addition to the 11.0 million that remained available for purchase at June 28, 2015 under the previous authorization. These authorizations have no expiration date.

<sup>(3)</sup>

This column includes the total number of shares authorized for repurchase under the Company's ongoing share repurchase program under the authorizations publicly announced on November 15, 2012. These amounts do not include the additional 50 million shares authorized for repurchase pursuant to the authorization we announced on July 23, 2015. As with previous authorizations, shares may be repurchased in open market transactions, including pursuant to a trading plan adopted in accordance with Rule 10b5-1 of the Securities Exchange Act of 1934. The timing, manner, price and amount of repurchases will be determined at the Company's discretion and the share repurchase program may be suspended, terminated or modified at any time for any reason.

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## Item 6. Exhibits

| Exhibit No. | Exhibit Description   | Incorporated by Reference |          |                | Exhibit Number | Filed Herewith |
|-------------|---|---------------------------|----------|----------------|----------------|----------------|
|             |   | Form                      | File No. | Date of Filing |                |                |
| 3.1         | Restated Articles of Incorporation of Starbucks Corporation   | 10-Q                      | 0-20322  | 4/28/2015      | 3.1            |                |
| 3.2         | Amended and Restated Bylaws of Starbucks Corporation (As amended and restated through January 20, 2015)   | 8-K                       | 0-20322  | 1/22/2015      | 3.1            |                |
| 4.1         | Fourth Supplemental Indenture, dated as of June 10, 2015, by and between Starbucks Corporation and Deutsche Bank Trust Company Americas, as trustee (2.700% Senior Notes due 2022 and 4.300% Senior Notes due 2045)   | 8-K                       | 0-20322  | 6/10/2015      | 4.2            |                |
| 4.2         | Form of 2.700% Senior Notes due June 15, 2022   | 8-K                       | 0-20322  | 6/10/2015      | 4.3            |                |
| 4.3         | Form of 4.300% Senior Notes due June 15, 2045   | 8-K                       | 0-20322  | 6/10/2015      | 4.4            |                |
| <u>31.1</u> | Certification of Principal Executive Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  | —                         | —        | —              | —              | X              |
| <u>31.2</u> | Certification of Principal Financial Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  | —                         | —        | —              | —              | X              |
| <u>32*</u>  | Certifications of Principal Executive Officer and Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  | —                         | —        | —              | —              | —              |
| 101         | The following financial statements from the Company's 10-Q for the fiscal quarter ended June 28, 2015, formatted in XBRL: (i) Condensed Consolidated Statements of Earnings, (ii) Condensed Consolidated Statements of Comprehensive Income, (iii) Condensed Consolidated Balance Sheets, (iv) Condensed Consolidated Statements of Cash Flows and (v) Notes to Condensed Consolidated Financial Statements | —                         | —        | —              | —              | X              |

\* Furnished herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

July 28, 2015

STARBUCKS CORPORATION

By: /s/ Scott Maw  
Scott Maw  
executive vice president, chief financial  
officer  
Signing on behalf of the registrant and  
as  
principal financial officer