

MAGNETEK, INC.  
Form 10-Q  
May 13, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarterly period ended: March 29, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from

Commission file number 1-10233

MAGNETEK, INC.

(Exact name of Registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of  
incorporation or organization)

N49 W13650 Campbell Drive

Menomonee Falls, Wisconsin 53051

(Address of principal executive offices)

95-3917584

(I.R.S. Employer  
Identification Number)

(262) 783-3500

(Registrant's telephone number, including area code)

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(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “accelerated filer,” “large accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [ ] Smaller Reporting Company [ X ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [X]

The number of shares outstanding of Registrant’s Common Stock, as of May 1, 2015, was 3,564,584 shares.

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FISCAL YEAR 2015 MAGNETEK FORM 10-Q

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FOR THE FISCAL QUARTER ENDED MARCH 29, 2015

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## PART I. FINANCIAL INFORMATION

## Item 1 – Financial Statements

## MAGNETEK, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands, except per share data, unaudited)

	Three Months Ended	
	(13 Weeks)	(13 Weeks)
	March 29, 2015	March 30, 2014
Net sales	\$26,612	\$24,113
Cost of sales	17,213	15,961
Gross profit	9,399	8,152
Operating expenses:		
Research and development	899	799
Pension expense	502	925
Selling, general and administrative	5,490	4,990
Total operating expenses	6,891	6,714
Income from continuing operations before income taxes	2,508	1,438
Provision for income taxes	41	240
Income from continuing operations	2,467	1,198
Income (loss) from discontinued operations, net of tax	(163	) (144
Net income	\$2,304	\$1,054
Earnings (loss) per common share - basic:		
Income (loss) from continuing operations	\$0.69	\$0.37
Income (loss) from discontinued operations	(0.04	) (0.05
Net income (loss) per common share	\$0.65	\$0.32
Earnings (loss) per common share - diluted:		
Income (loss) from continuing operations	\$0.67	\$0.35
Income (loss) from discontinued operations	(0.04	) (0.04
Net income (loss) per common share	\$0.63	\$0.31
Weighted average shares outstanding:		
Basic	3,550	3,263
Diluted	3,683	3,392

See accompanying notes

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MAGNETEK, INC.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands, unaudited)

	Three Months Ended	
	(13 Weeks)	(13 Weeks)
	March 29,	March 30,
	2015	2014
Net income	\$2,304	\$1,054
Change in unrecognized pension liability	1,676	1,800
Change in currency translation adjustments	(341	) (115
Comprehensive income	\$3,639	\$2,739

See accompanying notes

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MAGNETEK, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Amounts in thousands)

ASSETS	March 29, 2015 (Unaudited)	December 28, 2014
Current assets:		
Cash and cash equivalents	\$7,129	\$9,702
Restricted cash	262	262
Accounts receivable, net	17,476	16,975
Inventories	14,289	13,626
Prepaid expenses and other current assets	785	801
Total current assets	39,941	41,366
Property, plant and equipment	23,233	23,071
Less: accumulated depreciation	20,288	20,140
Net property, plant and equipment	2,945	2,931
Goodwill	30,307	30,364
Other assets	4,072	4,039
Total Assets	\$77,265	\$78,700
 LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$9,192	\$10,375
Accrued liabilities	4,374	6,703
Total current liabilities	13,566	17,078
Pension benefit obligations, net	26,186	27,360
Other long term obligations	828	845
Deferred income taxes	9,813	9,798
Commitments and contingencies		
Stockholders' equity		
Common stock	36	35
Paid in capital in excess of par value	150,254	150,641
Accumulated deficit	(7,871)	(10,175)
Accumulated other comprehensive loss	(115,547)	(116,882)
Total stockholders' equity	26,872	23,619
Total Liabilities and Stockholders' Equity	\$77,265	\$78,700

See accompanying notes

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MAGNETEK, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands, unaudited)

	Three Months Ended	
	(13 Weeks)	(13 Weeks)
	March 29, 2015	March 30, 2014
Cash flows from operating activities:		
Net income	\$2,304	\$1,054
Loss from discontinued operations	163	144
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation	186	189
Amortization of intangible assets	13	13
Stock based compensation expense	181	183
Pension expense	502	925
Deferred income tax provision	15	240
Changes in operating assets and liabilities	(4,864	) (1,960
Net cash provided by (used in) operating activities - continuing operations	(1,500	) 788
Net cash provided by (used in) operating activities - discontinued operations	(299	) (220
Net cash provided by (used in) operating activities	(1,799	) 568
Cash flows from investing activities:		
Capital expenditures	(207	) (171
Net cash provided by (used in) investing activities - continuing operations	(207	) (171
Net cash provided by (used in) investing activities - discontinued operations	—	—
Net cash provided by (used in) investing activities	(207	) (171
Cash flow from financing activities:		
Proceeds from issuance of common stock	105	84
Purchase and retirement of treasury stock	(672	) (20
Net cash provided by (used in) financing activities - continuing operations	(567	) 64
Net cash provided by (used in) financing activities - discontinued operations	—	—
Net cash provided by (used in) financing activities	(567	) 64
Net increase (decrease) in cash	(2,573	) 461
Cash at the beginning of the period	9,702	14,960
Cash at the end of the period	\$7,129	\$15,421

See accompanying notes

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MAGNETEK, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

MARCH 29, 2015

(Amounts in thousands unless otherwise noted, except per share data, unaudited)

1. Summary of Significant Accounting Policies

Profile

Magnetek, Inc. (the “Company” or “Magnetek”) is a global provider of digital power control systems that are used to control motion and power primarily in material handling, elevator, and mining applications.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements include the accounts of Magnetek, Inc. and its subsidiaries. All significant intercompany accounts and transactions have been eliminated.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial reporting and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. For further information, refer to the financial statements and footnotes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 28, 2014, filed with the Securities and Exchange Commission (the “SEC”). In the Company's opinion, these unaudited statements contain all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial position of the Company as of March 29, 2015, and the results of its operations and cash flows for the three-month periods ended March 29, 2015, and March 30, 2014. Results for the three months ended March 29, 2015, are not necessarily indicative of results that may be experienced for the full fiscal year.

Fiscal Year

The Company uses a 52 or 53 week fiscal year ending on the Sunday nearest December 31. Fiscal quarters are the 13 or 14 week periods ending on the Sunday nearest March 31, June 30, September 30, and December 31. The three-month periods ended March 29, 2015 and March 30, 2014 each contained 13 weeks.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Codification ("ASC") 606-10, Revenue for Contracts with Customers (issued under Accounting Standards Update No. 2014-09). ASC 606-10 is currently effective for the year beginning on or around January 1, 2017, although in April 2015 the FASB proposed delaying the effective date of this guidance to on or around January 1, 2018. ASC 606-10 will replace all existing revenue recognition guidance. The Company is in the process of determining whether the adoption of ASC 606-10 will have an impact on the Company's results of operations, financial position, or cash flows.



In March 2014, the FASB issued ASU No. 2014-08, Presentation of Financial Statements and Property, Plant, and Equipment: Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity ("ASU 2014-08"), which changes the criteria for reporting discontinued operations. ASU 2014-08 allows only disposals representing a strategic shift in operations to be presented as discontinued operations. Those strategic shifts should have a major effect on the organization's operations and financial results. ASU 2014-08 will be effective for the Company in the first quarter of fiscal 2016. As this guidance is a prospective change, adoption of this standard is not expected to have a material impact on the Company's results of operations, financial position, or cash flows.

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## 2. Discontinued Operations

Certain expenses incurred related to businesses the Company no longer owns are classified as discontinued operations in the accompanying condensed consolidated financial statements. Expenses related to previously divested businesses have historically included environmental matters, asbestos claims, and product liability claims incurred in connection with indemnification agreements the Company entered into upon divestiture of those businesses.

The condensed consolidated balance sheet as of March 29, 2015, includes certain accrued liabilities which represent the Company's best estimate of remaining contingent liabilities related to the indemnification provisions included in the sale agreements of divested businesses. While management has used its best judgment in assessing the potential liability for these items, given the uncertainty regarding future events, it is difficult to estimate the possible timing or magnitude of any payments that may be required for liabilities subject to indemnification. Any future adjustment to currently recorded contingencies related to indemnification claims or payments based upon changes in circumstances would be recorded as a gain or loss in discontinued operations.

## 3. Inventories

Inventories consist of the following:

	March 29, 2015	December 28, 2014
Raw materials and stock parts	\$9,203	\$8,710
Work-in-process	1,473	1,252
Finished goods	3,613	3,664
	\$14,289	\$13,626

## 4. Commitments and Contingencies

## Litigation—Product Liability

The Company has been named, along with multiple other defendants, in asbestos-related lawsuits associated with business operations previously acquired by the Company, but which are no longer owned. During the Company's ownership, none of the businesses produced or sold asbestos-containing products. With respect to these claims, the Company believes that it has no such liability. For such claims, the Company is uninsured and either contractually indemnified against liability, or contractually obligated to defend and indemnify the purchaser of these former Magnetek business operations. The Company aggressively seeks dismissal from these proceedings. Management does not believe the asbestos proceedings, individually or in the aggregate, will have a material adverse effect on its financial position or results of operations. Given the nature of the above issues, uncertainty of the ultimate outcome, and inability to estimate the potential loss, no amounts have been reserved for these matters.

## Litigation-Other

In October 2010, the Company received a request for indemnification from Power-One, Inc. ("Power-One") for an Italian tax matter arising out of the sale of the Company's power electronics business to Power-One in October 2006. With a reservation of rights, the Company affirmed its obligation to indemnify Power-One for certain pre-closing taxes. The sale included an Italian company, Magnetek, S.p.A., and its wholly owned subsidiary, Magnetek Electronics (Shenzhen) Co. Ltd. (the "Power-One China Subsidiary"). The tax authority in Arezzo, Italy, issued a notice of audit report in September 2010 wherein it asserted that the Power-One China Subsidiary had its administrative headquarters in Italy with fiscal residence in Italy and, therefore, is subject to taxation in Italy. In November 2010, the

tax authority issued a notice of tax assessment for the period of July 2003 to June 2004, alleging that taxes of approximately Euro 1.9 million (approximately US\$2.1 million) were due in Italy on taxable income earned by the Power-One China Subsidiary during this period. In addition, the assessment alleges potential penalties together with interest in the amount of approximately Euro 2.6 million (approximately US\$2.8 million) for the alleged failure of the Power-One China Subsidiary to file its Italian tax return. The Power-One China Subsidiary filed its response with the provincial tax commission of Arezzo, Italy in January 2011. The tax authority in Arezzo, Italy issued a tax inspection report in January 2011 for the periods July 2002 to June 2003 and July 2004 to December 2006

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claiming that the Power-One China Subsidiary failed to file Italian tax returns for the reported periods. A hearing before the Tax Court was held in July 2012 on the tax assessment for the period of July 2003 to June 2004. In September 2012, the Tax Court ruled in favor of the Power-One China Subsidiary dismissing the tax assessment for the period of July 2003 to June 2004. In February 2013, the tax authority filed an appeal of the Tax Court's September 2012 ruling. The Regional Tax Commission of Florence heard the appeal of the tax assessment dismissal for the period of July 2003 to June 2004 and thereafter issued its ruling finding in favor of the tax authority. The Company believes the court's decision was based upon erroneous interpretations of the applicable law and appealed the ruling to the Italian Supreme Court in April 2015.

In August 2012, the tax authority in Arezzo, Italy issued notices of tax assessment for the periods July 2002 to June 2003 and July 2004 to December 2006, alleging that taxes of approximately Euro 6.7 million (approximately US\$7.3 million) were due in Italy on taxable income earned by the Power-One China Subsidiary together with an allegation of potential penalties in the amount of approximately Euro 2.8 million (approximately US\$3.1 million) for the alleged failure of the Power-One China Subsidiary to file its Italian tax returns. The Company believes the Italian tax claims are without merit and intends to vigorously defend against them.

Environmental Matters-General

From time to time, Magnetek has taken action to bring certain facilities associated with previously owned businesses into compliance with applicable environmental laws and regulations. Upon the subsequent sale of certain businesses, the Company agreed to indemnify the buyers against environmental claims associated with the divested operations, subject to certain conditions and limitations. Remediation activities, including those related to the Company's indemnification obligations, did not involve material expenditures during the first three months of fiscal year 2015. The Company has also been identified by the United States Environmental Protection Agency and certain state agencies as a potentially responsible party for cleanup costs associated with alleged past waste disposal practices at several previously utilized, owned or leased facilities and offsite locations. Its remediation activities as a potentially responsible party were not material in the first three months of fiscal year 2015. Although the materiality of future expenditures for environmental activities may be affected by the level and type of contamination, the extent and nature of cleanup activities required by governmental authorities, the nature of the Company's alleged connection to the contaminated sites, the number and financial resources of other potentially responsible parties, the availability of indemnification rights against third parties and the identification of additional contaminated sites, the Company's estimated share of liability, if any, for environmental remediation, including its indemnification obligations, is not expected to be material.

Bridgeport, Connecticut Facility

In 1986, the Company acquired the stock of Universal Manufacturing Corporation ("Universal") from a predecessor of Fruit of the Loom ("FOL"), and the predecessor agreed to indemnify the Company against certain environmental liabilities arising from pre-acquisition activities at a facility in Bridgeport, Connecticut. Environmental liabilities covered by the indemnification agreement included completion of additional cleanup activities, if any, at the Bridgeport facility and defense and indemnification against liability for potential response costs related to offsite disposal locations. The Company's leasehold interest in the Bridgeport facility was assigned to the buyer in connection with the sale of the Company's transformer business in June 2001. FOL, the successor to the indemnification obligation, filed a petition for Reorganization under Chapter 11 of the Bankruptcy Code in 1999 and the Company filed a proof of claim in the proceeding for obligations related to the environmental indemnification agreement. The Company believes that FOL had substantially completed the clean-up obligations required by the indemnification agreement prior to the bankruptcy filing. In November 2001, the Company and FOL entered into an agreement involving the allocation of certain potential tax benefits and Magnetek withdrew its claims in the bankruptcy proceeding. The Company further believes that FOL's obligation to the state of Connecticut was not discharged in the reorganization proceeding.

In January 2007, the Connecticut Department of Environmental Protection ("DEP") requested parties, including the Company, to submit reports summarizing the investigations and remediation performed to date at the site and the proposed additional investigations and remediation necessary to complete those actions at the site. DEP requested

additional information from the Company relating to site investigations and remediation. The Company and the DEP agreed to the scope of the work plan in November 2010. The Company has recorded a liability of \$0.4 million related to the Bridgeport facility, representing the Company's best estimate of future site investigation costs and remediation

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costs which are expected to be incurred in the future. The liability is included in accrued liabilities in the accompanying condensed consolidated balance sheet as of March 29, 2015.

FOL's inability to satisfy its remaining obligations to the state of Connecticut related to the Bridgeport facility and any offsite disposal locations, or the discovery of additional environmental contamination at the Bridgeport facility could have a material adverse effect on the Company's financial position, cash flows or results of operations.

## 5. Earnings (Loss) Per Share

The following table sets forth the computation of basic and diluted earnings (loss) per share for the three-month periods ended March 29, 2015, and March 30, 2014:

	Three Months Ended	
	March 29, 2015	March 30, 2014
Numerator:		
Income from continuing operations	\$2,467	\$1,198
Income (loss) from discontinued operations	(163	) (144
Net income	\$2,304	\$1,054
Denominator:		
Weighted average shares - basic earnings per share	3,550	3,263
Add dilutive effect of stock based compensation	133	129
Weighted average shares - diluted earnings per share	3,683	3,392
Income (loss) per share - basic:		
Continuing operations	\$0.69	\$0.37
Discontinued operations	\$(0.04	) \$(0.05
Net income per share	\$0.65	\$0.32
Income (loss) per share - diluted:		
Continuing operations	\$0.67	\$0.35
Discontinued operations	\$(0.04	) \$(0.04
Net income per share	\$0.63	\$0.31

Outstanding options to purchase 6 thousand and 37 thousand shares of common stock as of March 29, 2015, and March 30, 2014, respectively, have not been included in the Company's computation of weighted average shares for diluted earnings per share for the three-month periods then ended because the effect would have been anti-dilutive.

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## 6. Warranties

The Company offers warranties for certain products that it manufactures, with the warranty term generally ranging from one to two years. Warranty reserves are established for costs expected to be incurred after the sale and delivery of products under warranty, based mainly on known product failures and historical experience. Actual repair costs incurred for products under warranty are charged against the established reserve balance as incurred. Changes in the warranty reserve for the three-month periods ended March 29, 2015, and March 30, 2014, are as follows:

	Three Months Ended	
	March 29, 2015	March 30, 2014
Balance, beginning of period	\$355	\$379
Changes in product warranties charged to earnings	151	(19 )
Use of reserve for warranty obligations	(131 )	(36 )
Balance, end of period	\$375	\$324

Warranty reserves are included in accrued liabilities in the accompanying condensed consolidated balance sheets.

## 7. Pension Expense

Pension expense related to the Company's defined benefit pension plan for the three-month periods ended March 29, 2015, and March 30, 2014, follows:

	Three Months Ended	
	March 29, 2015	March 30, 2014
Interest cost	\$1,445	\$2,225
Expected return on plan assets	(2,619 )	(3,100 )
Recognized net actuarial losses	1,676	1,800
Total net pension expense	\$502	\$925

The Company did not make any contributions to its pension plan assets in the first three months of fiscal 2015, and current actuarial estimates indicate that no minimum required contributions will be due for the remainder of fiscal 2015.

## 8. Income Taxes

Due to historical taxable losses, the Company provides valuation reserves against its U.S. deferred tax assets. A portion of the Company's deferred tax liability relates to tax-deductible amortization of goodwill that is no longer amortized for financial reporting purposes. These deferred tax liabilities are considered to have an indefinite life and are therefore ineligible to be considered as a source of future taxable income in assessing the realization of deferred tax assets.

The Company's provision for income taxes for the three-month periods ended March 29, 2015, and March 30, 2014, includes \$15 and \$240, respectively, of deferred income tax expense related to the increase in the Company's deferred tax liability resulting from the tax-deductible amortization of goodwill. Any remaining tax provision for each of those periods is comprised of income taxes of the Company's foreign subsidiary in Canada.

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## 9. Bank Borrowing Arrangements

In November 2007, the Company entered into an agreement with Associated Bank, N.A. (“Associated Bank”) providing for a \$10 million revolving credit facility (the “revolving facility”). Borrowings under the revolving facility bear interest at the London Interbank Offering Rate (“LIBOR”) plus 1.5%, with borrowing levels determined by a borrowing base formula as defined in the agreement, which included the level of eligible accounts receivable. The revolving facility also supports the issuance of letters of credit, places certain restrictions on the Company’s ability to pay dividends or make acquisitions, and includes covenants that require minimum operating profit levels and limit annual capital expenditures. Borrowings under the revolving facility were originally collateralized by the Company’s accounts receivable and inventory.

The Company has subsequently entered into several amendments to the revolving facility, mainly to extend the maturity date of the revolving facility, to broaden the security interest of Associated Bank to collateralize all assets of the Company, and to establish or modify certain covenants with which the Company must comply under the terms of the amended revolving facility.

On June 15, 2014, the Company and Associated Bank entered into the seventh amendment to the revolving facility, the purpose of which was to (i) extend the maturity date of the revolving facility to June 15, 2015; (ii) retain the commitment amount of Associated Bank at \$12.5 million; (iii) establish minimum quarterly adjusted earnings before interest, taxes, depreciation and amortization requirements for the term of the agreement; and (iv) establish maximum quarterly cash amounts that can be contributed to the Company’s defined benefit pension plan for the term of the agreement.

On August 20, 2014, the Company and Associated Bank entered into the eighth amendment to the revolving facility, the purpose of which was to increase the maximum quarterly cash amounts that can be contributed to the Company’s defined benefit pension plan for the term of the agreement.

There were no amounts outstanding on the amended revolving facility, and the Company was in compliance with all covenants of the revolving facility, as amended, as of March 29, 2015.

## 10. Accumulated Other Comprehensive Income (Loss)

Changes in the components of accumulated other comprehensive income (loss) for the three months ended March 29, 2015, are as follows:

	Foreign Currency	Defined Benefit Pension Plan	Total
Balance, beginning of period	\$166	\$(117,048)	\$(116,882)
Other comprehensive income (loss) before reclassifications	(341)	—	(341)
Amounts reclassified from accumulated other comprehensive income (loss)	—	1,676	1,676
Balance, end of period	\$(175)	\$(115,372)	\$(115,547)

Changes in the components of accumulated other comprehensive income (loss) for the three months ended March 30, 2014, are as follows:

	Foreign Currency	Defined Benefit Pension Plan	Total
Balance, beginning of period	\$587	\$(152,070)	\$(151,483)
Other comprehensive income (loss) before reclassifications	(115)	—	(115)
Amounts reclassified from accumulated other comprehensive income (loss)	—	1,800	1,800



Balance, end of period	\$472	\$(150,270	)\$(149,798	)
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The amounts reclassified out of accumulated other comprehensive income (loss) reported in the tables above are comprised entirely of actuarial losses related to the Company's defined benefit pension plan, and are included in the computation of periodic pension expense (see Note 7 of Notes to Condensed Consolidated Financial Statements). There is no tax effect on any of the amounts included in the table above.

## Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations

### Overview

Magnetek, Inc. (“Magnetek,” “the Company,” “we,” or “us”) is a global provider of digital power control systems that are used to control motion and power primarily in material handling, elevator, and mining applications. Our digital power control systems serve the needs of selected niches of traditional and emerging markets that are becoming increasingly dependent on “smart” power. We believe we are North America's largest independent supplier of digital drives, radio controls, software and accessories for industrial cranes and hoists, and believe we are also one of the largest independent suppliers of digital direct current (“DC”) motion control systems for elevators. Customers include most of the industrial crane and hoist companies in North America and the world's leading elevator builders. In addition, we have a growing range of products for motion control systems used in mining equipment. We are focused on providing our customers cost-effective power solutions that will improve efficiency, reduce costs, and save energy. Other trends in our served markets we believe we can capitalize on include the adoption of wireless control solutions, modernization and upgrading of installed equipment, and an increasing desire in our markets for added features, enhanced performance, and safer workplace environments. We believe that with our focus on innovation and our application expertise, combined with strong brand name recognition, broad product offerings and sales channel capabilities, we are well positioned to grow our business by gaining share in both our served markets as well as in new markets. Our operations are located in North America, predominantly in Menomonee Falls, Wisconsin, our Company headquarters.

Our product offerings for material handling applications include innovative power control systems, radio remote controls, and braking, collision avoidance, and electrification subsystems, sold primarily to original equipment manufacturers (“OEMs”) of overhead cranes and hoists. While we sell primarily to OEMs of overhead cranes and hoists, we spend a great deal of effort understanding the needs of end users to gain specification. We can combine our products with engineered services to provide complete customer-specific systems solutions. A primary driver of our growth in this market is our ability to improve our customers' operations and provide them with quantifiable, and in many cases, significant returns on invested capital.

Our product offerings for elevator applications are comprised of highly integrated subsystems and drives used to control motion primarily in high-rise, high-speed elevator applications. Our products are sold mainly to elevator OEMs and we have a significant share of the available market for DC drives and subsystems used in high-rise elevators. We believe we have opportunities for growth in available elevator markets by introducing new energy-saving product offerings for both alternating current (“AC”) and DC applications, expanding the breadth of our product offerings for lower performance AC applications, and using our new product offerings to expand geographically.

Our product offerings for mining applications include drives used mainly in the underground coal mining industry. We have been a leading supplier of DC digital motion control systems to underground coal mining equipment manufacturers for over 30 years. We believe that global energy needs will continue to grow significantly for the foreseeable future, and part of that need will continue to be met by traditional coal-based sources. In addition, we intend to develop and introduce new products for hard rock and surface mining applications in an effort to reduce our reliance on the coal industry.

We intend to continue to build on our competitive strengths in established material handling, elevator, and mining markets and continue to invest in research and development to expand our product portfolio aimed at penetrating

growing markets for digital power-based systems. We are focused on increasing our sales and profitability primarily by pursuing organic growth opportunities in our core product lines, seeking to increase our market share, enter new markets, and expand our current business model geographically.

#### Continuing Operations

We focus on a variety of key indicators to monitor our business performance. These indicators include order rates, sales growth, gross profit margin, operating profit margin, net income, earnings per share, and working capital and

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cash flow measures. These indicators are compared to our operating plans as well as to our actual results from prior fiscal periods, and are used to measure our success relative to our objectives. Our Company objectives are to grow sales at least 5% on a year-over year basis, to achieve and maintain 35% gross margins and 10% operating profit margins, and to generate sufficient cash flow to fund our growth initiatives, our operations, and our obligations.

As expected, our business activity started slowly in fiscal 2015, due mainly to seasonal buying patterns of customers in material handling markets. However, as the first quarter progressed, both our incoming order and sales levels increased meaningfully. We closed the quarter with bookings of \$28.6 million and sales of \$26.6 million, a 10% increase over the first quarter fiscal 2014 sales of \$24.1 million.

Our first quarter gross margin as a percentage of sales was 35.3%, up 150 basis points from last year's first quarter gross margin percentage of 33.8%. Our pretax income from operations was more than \$2.5 million, or 9.4% of sales, in the current year first quarter, up 74% over prior year pretax income, and our earnings per share from continuing operations increased 91% to \$.67 per share from \$.35 per share last year. In summary, we grew both our sales and profitability substantially year-over-year.

Looking forward to the second quarter of 2015, given our quotation and incoming order rates, we expect sales to increase moderately from the recently completed first quarter levels, and we currently project both gross margins and operating profit margins to exceed our stated objectives of 35% and 10% respectively.

Macro-economic and geopolitical conditions remain quite dynamic and fragile, and it remains challenging to predict the duration or the magnitude of the current economic recovery, whether in the U.S. overall or in the specific end markets we serve. However, given current industry projections and our recent business performance, we believe we can continue to perform at a high level, growing our business and increasing our profitability by gaining market share, entering new markets, and expanding geographically. In summary, we've executed our internal growth strategy well, our business is performing at very healthy levels of profitability and cash flow, and we've made tremendous progress over time in dealing with our significant pension obligation, which has us well-positioned to continue to increase the value of our Company going forward.

## Discontinued Operations

Certain expenses related to previously divested businesses have been classified as discontinued operations in the accompanying condensed consolidated financial statements and footnotes for all periods presented (see Note 2 of Notes to Condensed Consolidated Financial Statements). Expenses related to previously divested businesses include environmental matters, asbestos claims and product liability claims (see Note 4 of Notes to Condensed Consolidated Financial Statements). All of these issues relate to businesses we no longer own and most relate to indemnification agreements that we entered into when we divested those businesses.

Going forward, our results of discontinued operations may include additional costs incurred related to businesses no longer owned, and may include additional costs above those currently estimated and accrued related to the fiscal 2007 divestiture of a power electronics business.

## Critical Accounting Policies and Estimates

There have been no material changes to our critical accounting policies and estimates from the information provided in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations", included in our Annual Report on Form 10-K for the fiscal year ended December 28, 2014.

Results of Operations - Three Months Ended March 29, 2015, and March 30, 2014

Net Sales and Gross Profit

Net sales for the three months ended March 29, 2015, were \$26.6 million, an increase of more than 10% compared to prior year sales of \$24.1 million for the three months ended March 30, 2014. Sales of products into material handling markets increased nearly 8% while sales into elevator markets increased 18% year-over-year. Net sales by major market were as follows, in millions:

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	Three Months Ended		March 30, 2014		
	March 29, 2015				
Material handling	\$19.5	73	% \$18.0	75	%
Elevator motion control	6.2	23	% 5.3	22	%
Energy systems	0.9	4	% 0.8	3	%
Total net sales	\$26.6	100	% \$24.1	100	%

Gross profit for the three months ended March 29, 2015, was \$9.4 million, or 35.3% of sales, versus \$8.2 million, or 33.8% of sales, for the three months ended March 30, 2014. The increase in gross profit as a percentage of sales for the three months ended March 29, 2015, as compared to the three months ended March 30, 2014, was mainly due to higher sales volume, partially offset by higher labor cost and freight expenses related to the U.S. west coast port shutdown in the current year.

#### Research and Development, Pension Expense, and Selling, General and Administrative

Research and development (“R&D”) expense was \$0.9 million, or 3.4% of sales, for the three months ended March 29, 2015, comparable to R&D expense of \$0.8 million, or 3.3% of sales, for the three months ended March 30, 2014.

Pension expense was \$0.5 million and \$0.9 million for the three months ended March 29, 2015 and March 30, 2014, respectively (see Note 7 of Notes to Condensed Consolidated Financial Statements). The decrease in pension expense was mainly due to a decrease in the interest cost component of pension expense resulting mainly from a significant year-over-year reduction in our projected pension benefit obligation.

Selling, general and administrative (“SG&A”) expense was \$5.5 million (20.6% of sales) for the three months ended March 29, 2015, versus \$5.0 million (20.7% of sales) for the three months ended March 30, 2014. Selling expenses in the three months ended March 29, 2015, were \$2.9 million, comparable to selling expenses of \$2.9 million in the three months ended March 30, 2014. General and administrative (“G&A”) expense increased to \$2.6 million for the three months ended March 29, 2015, compared to \$2.1 million for the three months ended March 30, 2014, mainly due to higher spending on information technology and professional fees. In addition, prior year G&A expense included a favorable adjustment related to a change in our paid time off policies.

#### Income from Operations

Income from operations for the three months ended March 29, 2015, was \$2.5 million compared to income from operations of \$1.4 million for the three months ended March 30, 2014. The increase in income from operations for the three months ended March 29, 2015, as compared to the three months ended March 30, 2014, was mainly due to higher gross profit combined with lower pension expense, partially offset by higher R&D and G&A expenses in the three months ended March 29, 2015.

#### Interest Income

Interest income was negligible for the three months ended March 29, 2015 and March 30, 2014.

#### Provision for Income Taxes

We recorded a negligible provision for income taxes for the three months ended March 29, 2015, compared to a provision for income taxes of \$0.2 million for the three months ended March 30, 2014. The income tax provision for the three months ended March 30, 2014 includes a non-cash deferred income tax provision of \$0.2 million related to changes in deferred tax liabilities from goodwill amortization for tax purposes.

Income from Continuing Operations

We recorded income from continuing operations of \$2.5 million for the three months ended March 29, 2015, or \$0.67 per diluted share, compared to income from continuing operations of \$1.2 million for the three months ended March 30, 2014, or \$0.35 per diluted share.

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### Income (Loss) from Discontinued Operations

We recorded a loss from discontinued operations of \$0.2 million for the three months ended March 29, 2015, or a \$0.04 loss per share on a diluted basis, compared to a loss of \$0.1 million from discontinued operations, or a \$0.04 loss per share on a diluted basis, for the three months ended March 30, 2014.

### Net Income

Our net income was \$2.3 million in the three months ended March 29, 2015, or \$0.63 per diluted share, compared to net income of \$1.1 million in the three months ended March 30, 2014, or \$0.31 per share on a diluted basis.

### Liquidity and Capital Resources

Our unrestricted cash and cash equivalent balance decreased approximately \$2.6 million during the first three months of fiscal 2015, from \$9.7 million at December 28, 2014, to \$7.1 million at March 29, 2015. Restricted cash balances remained unchanged during the first three months of fiscal 2015 at \$0.3 million. The primary source of cash during the first three months of fiscal 2015 was income from continuing operations of \$2.5 million, which reflects non-cash expenses aggregating \$0.9 million for depreciation, amortization, pension, stock compensation, and deferred income tax provisions.

The primary use of cash in the first three months of fiscal 2015 was a \$4.9 million net increase in operating assets and liabilities. Accounts receivable balances increased \$0.5 million in the first three months of fiscal 2015 despite the fact that our sales volume decreased sequentially in the first quarter of 2015 compared to the fourth quarter of fiscal 2014. This increase was due mainly to the uneven demand we experienced in the first quarter, as 45% of our sales, or nearly \$12 million in sales, were recorded in the month of March. Inventories increased \$0.7 million in the first three months of fiscal 2015, due mainly to duplicate purchases of certain inventory items resulting from the US west coast port shutdown. In addition, accounts payable and other accrued liabilities decreased by \$3.5 million during the first three months of fiscal 2015, due to payment in the first quarter of fiscal 2015 of incentive compensation amounts accrued as of December 28, 2014, and a decrease in accounts payable days outstanding. We also consumed cash of \$0.3 million related to discontinued operations activities and \$0.2 million for capital expenditures.

While we may make further investments to increase capacity and improve efficiency, we do not anticipate that capital expenditures in fiscal 2015 will exceed \$1.5 million. The expected amount of capital expenditures could change depending upon changes in revenue levels, our financial condition, and the general economy.

In November 2007 we entered into an agreement with Associated Bank, N.A. (“Associated Bank”) providing for a \$10 million revolving credit facility (the “revolving facility”). Borrowings under the revolving facility bore interest at the London Interbank Offering Rate (“LIBOR”) plus 1.5%, with borrowing levels determined by a borrowing base formula as defined in the agreement, based on the level of eligible accounts receivable. The revolving facility also supports the issuance of letters of credit, places certain restrictions on our ability to pay dividends or make acquisitions, and includes covenants which require minimum operating profit levels and limit annual capital expenditures. Borrowings under the revolving facility were collateralized by our accounts receivable and inventory. We have subsequently entered into several amendments to the revolving facility, for purposes of extending the maturity dates of the revolving facility, increasing the commitment amount of the facility, and broadening the security interest of Associated Bank to include all assets of the Company.

On June 15, 2014, we entered into the seventh amendment to the revolving facility with Associated Bank, the purpose of which was to (i) extend the maturity date of the revolving facility to June 15, 2015; (ii) retain the commitment amount of Associated Bank to \$12.5 million; (iii) establish minimum quarterly adjusted earnings before interest,



taxes, depreciation and amortization requirements for the term of the agreement; and (iv) establish maximum quarterly cash amounts that we can contribute to our defined benefit pension plan during the term of the agreement.

On August 20, 2014, we entered into the eighth amendment to the revolving facility with Associated Bank, the purpose of which was to increase the maximum quarterly cash amounts that we can contribute to our defined benefit pension plan for the term of the agreement. There were no amounts outstanding on the amended revolving facility, and we are currently in compliance with all covenants of the revolving facility, as amended, as of March 29, 2015.

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Primarily as a result of the decline in interest rates over the past decade, the accumulated benefit obligation of our defined benefit pension plan currently exceeds plan assets. We contributed \$30 million to our pension plan in December 2006 following the divestiture of our power electronics business, and subsequently have made cash contributions to the plan aggregating \$94 million from April 2008 through December 2014, funded by cash generated from operations and existing cash on hand. Also in fiscal 2014, we made an excess voluntary contribution of 250,000 shares of Company common stock to our pension plan, valued at \$7.3 million at the time of contribution, in an effort to improve the funded status of the pension plan.

Based on current actuarial estimates, we are not required to make any mandatory pension cash contributions in fiscal 2015, while total future funding amounts to achieve fully funded status are estimated at approximately \$25 million. Minimum required pension contributions in fiscal years 2016 through 2021 are currently projected at between \$1.9 million and \$3.3 million annually, again based on current actuarial projections.

The actual timing and amount of required plan contributions are dependent upon many factors, including returns on invested assets, the level of certain market interest rates, the discount rate and mortality assumptions used to determine pension obligations, voluntary contributions we may elect to make to pension plan assets, and other potential legislative and regulatory actions.

Based upon current plans and business conditions, we believe that current cash balances and internally generated cash flows will be sufficient to fund anticipated operational needs, capital expenditures, required pension plan contributions, and other commitments over the next 12 months.

### Caution Regarding Forward-Looking Statements and Risk Factors

This document, including documents incorporated herein by reference, contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. The words “believe,” “expect,” “estimate,” “anticipate,” “intend,” “may,” “might,” “will,” “would,” “could,” “project,” and “predict,” or similar words and phrases generally identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties which in many cases are beyond our control and which cannot be predicted or quantified. As a result, future events and actual results could differ materially from those set forth in, contemplated by, or underlying forward-looking statements. Forward-looking statements contained in this document speak only as of the date of this document or, in the case of any document incorporated by reference from another document, the date of that document. We do not have any obligation to publicly update or revise any forward-looking statement contained or incorporated by reference in these documents to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

Our future results of operations and the other forward-looking statements contained in this filing, including this section titled “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” involve a number of risks and uncertainties. In particular, the statements regarding future economic conditions, our goals and strategies, new product introductions, penetration of new markets, projections of sales revenues and sales growth, manufacturing costs and operating costs, pricing of our products and raw materials required to manufacture our products, gross margin expectations, relocation and outsourcing of production capacity, capital spending, research and development expenses, the outcome of pending legal proceedings and environmental matters, payment of certain claims by insurance carriers, tax rates, sufficiency of funds to meet our needs including contributions to our defined benefit pension plan, and our plans for future operations, as well as our assumptions relating to the foregoing, are all subject to risks and uncertainties.

A number of factors could cause our actual results to differ materially from our expectations. We are subject to all of the business risks facing public companies, including business cycles and trends in the general economy, financial

market conditions, changes in interest rates, demand variations and volatility, potential loss of key personnel, supply chain disruptions, government legislation and regulation, and natural causes. Additional risks and uncertainties include but are not limited to industry conditions, competitive factors such as technology and pricing pressures, business conditions in our served markets, dependence on significant customers, increased material costs, risks and costs associated with acquisitions and divestitures, environmental matters and the risk that our ultimate costs of doing business exceed present estimates. This list of risk factors is not all-inclusive, as other factors and unanticipated events could adversely affect our financial position or results of operations. Further information on factors that could affect our financial results can be found in our Annual Report on Form 10-K filed with the Securities and Exchange Commission for the fiscal year ended December 28, 2014, under the heading “Risk Factors” as well as below in Part II, Item 1A under the heading “Risk Factors”.

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Item 3 – Quantitative and Qualitative Disclosures about Market Risk

We did not have any debt outstanding at March 29, 2015. While we do have pension funding obligations which vary as interest rates change, those changes were not material in the three months ended March 29, 2015, from the amounts we disclosed in our Annual Report on Form 10-K for the fiscal year ended December 28, 2014.

We did not have any outstanding hedge instruments or foreign currency contracts outstanding at March 29, 2015, or March 30, 2014.

Item 4 – Controls and Procedures

In connection with this Quarterly Report on Form 10-Q, under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, and internal control over financial reporting and concluded that (i) our disclosure controls and procedures were effective as of March 29, 2015; and (ii) no change in internal control over financial reporting occurred during the quarter ended March 29, 2015, that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

Attached as exhibits to this Quarterly Report on Form 10-Q are certifications of the Company's Chief Executive Officer and Chief Financial Officer, which are required in accordance with Rule 13a-14 of the Securities Exchange Act of 1934. This "Controls and Procedures" section includes information concerning the controls and evaluation thereof referred to in the attached certifications, and it should be read in conjunction with the attached certifications for a more complete understanding of the topics presented.

PART II. OTHER INFORMATION

Item 1 – Legal Proceedings

Information about our legal proceedings is contained in Part I, Item 3, Legal Proceedings, and Note 10 in the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended December 28, 2014, which is incorporated herein by reference, and in Note 4 of the Notes to Condensed Consolidated Financial Statements contained in our Quarterly Reports on Form 10-Q. Except as set forth in Note 4 of the Notes to Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q, we believe that there have been no other material developments with respect to these matters during the fiscal quarter ended March 29, 2015.

Item 1A – Risk Factors

There have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended December 28, 2014.

Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

There were no unregistered sales of equity securities during our fiscal quarter ended March 29, 2015.

Item 3 – Defaults upon Senior Securities

None.

Item 4 – Mine Safety Disclosures

None.

Item 5 – Other Information

None.

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Item 6 - Exhibits

(a) Index to Exhibits

- 10.1 2014 Stock Incentive Plan of Magnetek, Inc. (the "2014 Plan"). \*\*
- 10.2 Cooperation Agreement between the Company and D. Kyle Cerminara effective February 23, 2015 as previously disclosed on Form 8-K dated February 23, 2015. \*
- 10.3 Form of Restricted Stock Award Agreement (Retention Based) pursuant to the 2014 Plan. \*
- 10.4 Form of Restricted Stock Award Agreement (Performance Based) pursuant to the 2014 Plan. \*
- 31.1 Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934. \*
- 31.2 Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934. \*
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*

\* Filed with this Report on Form 10-Q.

Previously filed with the Company's Proxy Statement dated April 1, 2014 for the 2014 Annual Meeting of Shareholders and incorporated herein by this reference.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MAGNETEK, INC.  
(Registrant)

Date: May 13, 2015

/s/ PETER M. MCCORMICK  
Peter M. McCormick  
President and Chief Executive Officer  
(Duly authorized officer of the Registrant  
and principal executive officer)

Date: May 13, 2015

/s/ MARTY J. SCHWENNER  
Marty J. Schwenner  
Vice President and Chief Financial Officer  
(Duly authorized officer of the Registrant  
and principal financial officer)