

Aramark  
Form 10-Q  
August 07, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

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For the quarterly period ended June 29, 2018

Commission File Number: 001-36223

Aramark  
(Exact name of registrant as specified in its charter)  
Delaware 20-8236097  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification Number)  
Aramark Tower  
1101 Market Street 19107  
Philadelphia, Pennsylvania  
(Address of principal executive offices) (Zip Code)  
(215) 238-3000  
(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 27, 2018, the number of shares of the registrant's common stock outstanding is 246,476,311.

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Special Note About Forward-Looking Statements

This report includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect our current views as to future events and financial performance with respect to, without limitation, conditions in our industry, our operations, our economic performance and financial condition, including, in particular, with respect to, without limitation, the benefits and costs of our acquisitions of each of Avendra, LLC ("Avendra") and AmeriPride Services, Inc. ("AmeriPride") and related financings, as well as statements regarding these companies' services and products and statements relating to our business and growth strategy. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as "outlook," "aim," "anticipate," "are or remain confident," "have confidence," "estimate," "expect," "will be," "will continue," "will likely result," "project," "intend," "plan," "believe," "see," "look to" and other words and terms of similar meaning or the negative versions of such words.

Forward-looking statements speak only as of the date made. All statements we make relating to our estimated and projected earnings, costs, expenditures, cash flows, growth rates, financial results and our estimated benefits and costs of our acquisitions are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. These forward-looking statements are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those that we expected. We derive many of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, we caution that it is very difficult to predict the impact of known factors, and, of course, it is impossible for us to anticipate all factors that could affect our actual results. All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the cautionary statements. Some of the factors that we believe could affect our results or the costs and benefits of the acquisitions include without limitation: unfavorable economic conditions; natural disasters, global calamities, sports strikes and other adverse incidents; the failure to retain current clients, renew existing client contracts and obtain new client contracts; a determination by clients to reduce their outsourcing or use of preferred vendors; competition in our industries; increased operating costs and obstacles to cost recovery due to the pricing and cancellation terms of our food and support services contracts; the inability to achieve cost savings through our cost reduction efforts; our expansion strategy; the failure to maintain food safety throughout our supply chain, food-borne illness concerns and claims of illness or injury; governmental regulations including those relating to food and beverages, the environment, wage and hour and government contracting; liability associated with noncompliance with applicable law or other governmental regulations; new interpretations of or changes in the enforcement of the government regulatory framework; currency risks and other risks associated with international operations, including Foreign Corrupt Practices Act, U.K. Bribery Act and other anti-corruption law compliance; continued or further unionization of our workforce; liability resulting from our participation in multiemployer defined benefit pension plans; risks associated with suppliers from whom our products are sourced; disruptions to our relationship with, or to the business of, our primary distributor; the inability to hire and retain sufficient qualified personnel or increases in labor costs; healthcare reform legislation; the contract intensive nature of our business, which may lead to client disputes; seasonality; disruptions in the availability of our computer systems or privacy breaches; failure to achieve and maintain effective internal controls; our leverage; the inability to generate sufficient cash to service all of our indebtedness; debt agreements that limit our flexibility in operating our business; our ability to successfully integrate the businesses of Avendra and AmeriPride and costs and timing related thereto, the risk of unanticipated restructuring costs or assumption of undisclosed liabilities, the risk that we are unable to achieve the anticipated benefits (including tax benefits) and synergies of the acquisition of AmeriPride and Avendra including whether the proposed transactions will be accretive and within the expected timeframes, the availability of sufficient cash to repay certain indebtedness and our decision to utilize the cash for that purpose, the disruption of the transactions to each of Avendra and AmeriPride and their respective managements; the effect of the transactions on each of Avendra's and AmeriPride's ability to retain and hire key personnel and maintain relationships with customers, suppliers and other third parties, our ability to attract new or maintain existing customer and supplier relationships at reasonable cost, our ability to retain key personnel and other factors set forth under the headings Item 1A "Risk

Factors," Item 3 "Legal Proceedings" and Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and other sections of our Annual Report on Form 10-K, filed with the SEC on November 22, 2017 as such factors may be updated from time to time in our other periodic filings with the SEC, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and which may be obtained by contacting Aramark's investor relations department via its website [www.aramark.com](http://www.aramark.com). Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this report and in our other filings with the SEC. As a result of these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements included herein or that may be made elsewhere from time to time by, or on behalf of, us. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, changes in our expectations, or otherwise, except as required by law.

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## PART I

## Item 1. Financial Statements

## ARAMARK AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in thousands, except share amounts)

	June 29, 2018	September 29, 2017
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 165,968	\$ 238,797
Receivables (less allowances: 2018 - \$50,503; 2017 - \$53,416)	1,851,928	1,615,993
Inventories	705,364	610,732
Prepayments and other current assets	186,806	187,617
Total current assets	2,910,066	2,653,139
Property and Equipment, net	1,321,366	1,042,031
Goodwill	5,606,234	4,715,511
Other Intangible Assets	2,170,608	1,120,824
Other Assets	1,657,266	1,474,724
	<b>\$ 13,665,540</b>	<b>\$ 11,006,229</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities:		
Current maturities of long-term borrowings	\$ 81,970	\$ 78,157
Accounts payable	846,740	955,925
Accrued expenses and other current liabilities	1,213,904	1,334,013
Total current liabilities	2,142,614	2,368,095
Long-Term Borrowings	7,788,335	5,190,331
Deferred Income Taxes and Other Noncurrent Liabilities	878,771	978,944
Redeemable Noncontrolling Interest	10,045	9,798
Stockholders' Equity:		
Common stock, par value \$.01 (authorized: 600,000,000 shares; issued: 2018—279,024,864 shares and 2017—277,111,042 shares; and outstanding: 2018—246,460,602 shares and 2017—245,593,961 shares)	2,790	2,771
Capital surplus	3,104,910	3,014,546
Retained earnings	560,864	247,050
Accumulated other comprehensive loss	(98,066	) (123,760
Treasury stock (shares held in treasury: 2018—32,564,262 shares and 2017—31,517,081 shares)	(724,723	) (681,546
Total stockholders' equity	2,845,775	2,459,061
	<b>\$ 13,665,540</b>	<b>\$ 11,006,229</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ARAMARK AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(in thousands, except per share data)

	Three Months Ended	
	June 29, 2018	June 30, 2017
Sales	\$3,971,606	\$3,593,277
Costs and Expenses:		
Cost of services provided	3,524,804	3,232,366
Depreciation and amortization	156,934	126,440
Selling and general corporate expenses	101,715	79,792
	3,783,453	3,438,598
Operating income	188,153	154,679
Interest and Other Financing Costs, net	91,265	61,483
Income Before Income Taxes	96,888	93,196
Provision for Income Taxes	24,172	27,832
Net income	72,716	65,364
Less: Net income attributable to noncontrolling interest	139	69
Net income attributable to Aramark stockholders	\$72,577	\$65,295
Earnings per share attributable to Aramark stockholders:		
Basic	\$0.29	\$0.27
Diluted	\$0.29	\$0.26
Weighted Average Shares Outstanding:		
Basic	246,028	244,266
Diluted	251,857	251,156
	Nine Months Ended	
	June 29, 2018	June 30, 2017
Sales	\$11,876,035	\$10,950,288
Costs and Expenses:		
Cost of services provided	10,606,377	9,757,892
Depreciation and amortization	443,646	378,258
Selling and general corporate expenses	282,327	223,984
	11,332,350	10,360,134
Operating income	543,685	590,154
Interest and Other Financing Costs, net	261,717	224,791
Income Before Income Taxes	281,968	365,363
(Benefit) Provision for Income Taxes	(110,904)	) 104,334
Net income	392,872	261,029
Less: Net income attributable to noncontrolling interest	442	244
Net income attributable to Aramark stockholders	\$392,430	\$260,785
Earnings per share attributable to Aramark stockholders:		
Basic	\$1.60	\$1.07
Diluted	\$1.56	\$1.04
Weighted Average Shares Outstanding:		
Basic	245,588	244,399

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Diluted

252,231

251,548

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ARAMARK AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Unaudited)  
 (in thousands)

	Three Months Ended	
	June 29, 2018	June 30, 2017
Net income	\$72,716	\$65,364
Other comprehensive income (loss), net of tax		
Pension plan adjustments	—	—
Foreign currency translation adjustments	(44,955 )	16,994
Fair value of cash flow hedges	9,193	580
Share of equity investee's comprehensive income (loss)	391	—
Other comprehensive income (loss), net of tax	(35,371 )	17,574
Comprehensive income	37,345	82,938
Less: Net income attributable to noncontrolling interest	139	69
Comprehensive income attributable to Aramark stockholders	\$37,206	\$82,869
	Nine Months Ended	
	June 29, 2018	June 30, 2017
Net income	\$392,872	\$261,029
Other comprehensive income (loss), net of tax		
Pension plan adjustments	13,379	—
Foreign currency translation adjustments	(26,146 )	(4,258 )
Fair value of cash flow hedges	38,606	28,968
Share of equity investee's comprehensive income (loss)	(145 )	—
Other comprehensive income, net of tax	25,694	24,710
Comprehensive income	418,566	285,739
Less: Net income attributable to noncontrolling interest	442	244
Comprehensive income attributable to Aramark stockholders	\$418,124	\$285,495

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ARAMARK AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (Unaudited)  
 (in thousands)

	Nine Months Ended June 29, 2018		June 30, 2017
Cash flows from operating activities:			
Net income	\$ 392,872		\$ 261,029
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation and amortization	443,646		378,258
Deferred income taxes	(155,050)	)	(21,094)
Share-based compensation expense	68,318		50,318
Changes in operating assets and liabilities:			
Accounts Receivable	(101,538)	)	(46,305)
Inventories	(21,042)	)	19,307
Prepayments and Other Current Assets	16,092		92,224
Accounts Payable	(149,627)	)	(125,842)
Accrued Expenses	(341,067)	)	(191,256)
Other operating activities	(11,182)	)	32,550
Net cash provided by operating activities	141,422		449,189
Cash flows from investing activities:			
Purchases of property and equipment, client contract investments and other	(432,779)	)	(340,294)
Disposals of property and equipment	7,686		14,917
Acquisition of certain businesses, net of cash acquired	(2,239,601)	)	(130,094)
Other investing activities	(7,485)	)	1,701
Net cash used in investing activities	(2,672,179)	)	(453,770)
Cash flows from financing activities:			
Proceeds from long-term borrowings	3,146,069		3,707,408

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Payments of long-term borrowings	(701,062	)	(3,561,500	)
Net change in funding under the Receivables Facility	145,800		82,000	
Payments of dividends	(77,317	)	(75,543	)
Proceeds from issuance of common stock	15,961		23,048	
Repurchase of stock	(24,410	)	(100,000	)
Other financing activities	(47,113	)	(68,738	)
Net cash provided by financing activities	2,457,928		6,675	
Increase (decrease) in cash and cash equivalents	(72,829	)	2,094	
Cash and cash equivalents, beginning of period	238,797		152,580	
Cash and cash equivalents, end of period	\$ 165,968		\$ 154,674	

	Nine Months Ended	
(dollars in millions)	June 29, 2018	June 30, 2017
Interest paid	\$227.7	\$ 147.3
Income taxes paid	\$94.0	\$ 81.3

The accompanying notes are an integral part of these condensed consolidated financial statements.

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ARAMARK AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Aramark (the "Company") is a leading global provider of food, facilities and uniform services to education, healthcare, business & industry and sports, leisure & corrections clients. The Company's core market is the United States, which is supplemented by an additional 18-country footprint. The Company operates its business in three reportable segments that share many of the same operating characteristics: Food and Support Services United States ("FSS United States"), Food and Support Services International ("FSS International") and Uniform and Career Apparel ("Uniform"). See Note 12 for further discussion over the FSS United States reporting segment reclassification and name change.

The condensed consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") and should be read in conjunction with the audited consolidated financial statements, and the notes to those statements, included in the Company's Form 10-K filed with the SEC on November 22, 2017. The Condensed Consolidated Balance Sheet as of September 29, 2017 was derived from audited financial statements which have been prepared in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). Certain information and footnote disclosures normally included in the consolidated financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. In the opinion of the Company, the statements include all adjustments, which are of a normal, recurring nature, required for a fair presentation for the periods presented. The results of operations for interim periods are not necessarily indicative of the results for a full year, due to the seasonality of some of the Company's business activities and the possibility of changes in general economic conditions.

The condensed consolidated financial statements include the accounts of the Company and all of its subsidiaries in which a controlling financial interest is maintained. All significant intercompany transactions and accounts have been eliminated.

New Accounting Standards Updates

Adopted Standards

In August 2017, the Financial Accounting Standards Board ("FASB") issued an accounting standards update ("ASU") to improve the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements and simplify the application of hedge accounting. The guidance is effective for the Company in the first quarter of fiscal 2020 and early adoption is permitted. The Company early adopted the guidance in the third quarter of fiscal 2018, using the modified retrospective method as if the Company had adopted the standard as of the beginning of fiscal 2018. The guidance did not have a material impact on the condensed consolidated financial statements.

In May 2017, the FASB issued an ASU to clarify when to account for a change to the terms or conditions of a share-based payment award as a modification. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company early adopted the guidance in the first quarter of fiscal 2018, which did not have an impact on the condensed consolidated financial statements.

In January 2017, the FASB issued an ASU to simplify the subsequent measurement of goodwill as part of the impairment test. The guidance is effective for the Company in the first quarter of fiscal 2021 and early adoption is permitted. The Company early adopted the guidance in the first quarter of fiscal 2018, which did not have an impact on the condensed consolidated financial statements. The Company will apply the guidance during its annual impairment test or earlier if a change in circumstances or the occurrence of events indicates potential impairment exists.

In August 2016, the FASB issued an ASU to address the classification of certain cash receipts and cash payments in the Statement of Cash Flows. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company early adopted the guidance in the first quarter of fiscal 2018, which did not have an impact on the condensed consolidated financial statements.

In July 2015, the FASB issued an ASU which changes the measurement principle for inventory from the lower of cost or market to the lower of cost and net realizable value. The guidance is effective for the Company in the first quarter of fiscal 2018 and early adoption was permitted. The Company adopted the guidance in the first quarter of fiscal 2018, which did not have an impact on the condensed consolidated financial statements.

Standards Not Yet Adopted (from most to least recent date of issuance)

In February 2018, the FASB issued an ASU which provides clarification regarding guidance related to the financial instrument standard. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In February 2018, the FASB issued an ASU which allows for the reclassification of stranded tax effects resulting from the Tax Cuts and Jobs Act from accumulated other comprehensive income to retained earnings. The guidance is effective for the

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ARAMARK AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Company in the first quarter of fiscal 2020 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In September 2017, the FASB issued an ASU to provide additional implementation guidance with respect to the revenue recognition standard and the leases recognition standard. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In May 2017, the FASB issued an ASU to clarify the determination of the customer of the operation services in a service concession arrangement. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company will adopt this standard in conjunction with the revenue recognition standard, as described below. The Company is currently evaluating the impact of the pronouncement.

In March 2017, the FASB issued an ASU to improve the presentation of net periodic pension cost and net periodic postretirement benefit cost. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In February 2017, the FASB issued an ASU to clarify the accounting guidance for partial sales of nonfinancial assets. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In January 2017, the FASB issued an ASU to clarify the definition of a business. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In October 2016, the FASB issued an ASU to require entities to recognize the income tax consequences of certain intercompany assets transfers at the transaction date. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In June 2016, the FASB issued an ASU to require entities to account for expected credit losses on financial instruments including trade receivables. The guidance is effective for the Company in the first quarter of fiscal 2021 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In February 2016, the FASB issued an ASU requiring lessees to recognize most leases on their balance sheets as lease liabilities with corresponding right-of-use assets and to disclose key information about lease arrangements. The guidance is effective for the Company in the first quarter of fiscal 2020 and early adoption is permitted. The Company is in the process of reviewing its lease arrangements in order to determine the impact the adoption of this ASU will have on its consolidated financial statements and related disclosures. Based on the assessment to date, the Company expects adoption of this standard to result in a material increase in lease-related assets and liabilities in its Consolidated Balance Sheets, but does not expect it to have a significant impact in its Consolidated Statements of Income or Cash Flows.

In January 2016, the FASB issued an ASU to address certain aspects of recognition, measurement, presentation and disclosure of financial instruments. Under this guidance, equity investments, other than those accounted for under the equity method of accounting or those that result in consolidation of the investee, are to be measured at fair value with the changes in fair value recognized in net income. The guidance is effective for the Company in the first quarter of fiscal 2019 and early adoption is permitted. The Company is currently evaluating the impact of the pronouncement.

In May 2014, the FASB issued an ASU on revenue from contracts with customers which supersedes most current revenue recognition guidance. The standard outlines a single comprehensive model which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. Additionally, the standard requires disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. In July 2015, the FASB voted to defer the effective date of the new revenue standard by one year, but to permit entities to adopt one year earlier if they choose (i.e., the original effective date). The guidance is effective for the Company beginning in the first quarter of fiscal 2019.

In connection with the new revenue recognition guidance, the Company has completed its comprehensive contract review project, including contracts relating to its recent acquisitions, and its evaluation of the standard's impact on the

timing and presentation of various financial aspects of its contractual arrangements. The Company is in the process of finalizing the documentation of the conclusions reached. Based on this assessment, the Company does not believe this standard will have a material impact on the timing of revenue recognition or net income. The largest impacts to the Company's consolidated financial statements will result from an increase in revenue within the Uniform segment for the reclassification of certain fees currently recognized as a reduction to "Cost of services provided" and employee commissions being capitalized and amortized over the expected customer relationship period. The Company has identified and is in the process of implementing appropriate changes to business processes, controls and systems to support recognition and disclosure under the new standard. The Company plans to adopt the standard using the modified retrospective transition method, resulting in the recognition of a cumulative translation adjustment in retained earnings as of September 29, 2018.

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## Comprehensive Income

Comprehensive income includes all changes to stockholders' equity during a period, except those resulting from investments by and distributions to stockholders. Components of comprehensive income include net income, changes in foreign currency translation adjustments (net of tax), pension plan adjustments (net of tax), changes in the fair value of cash flow hedges (net of tax) and changes to the share of any equity investees' comprehensive income or loss (net of tax).

The summary of the components of comprehensive income is as follows (in thousands):

	Three Months Ended					
	June 29, 2018			June 30, 2017		
	Pre-Tax Amount	Tax Effect	After-Tax Amount	Pre-Tax Amount	Tax Effect	After-Tax Amount
Net income			\$72,716			\$65,364
Foreign currency translation adjustments	(45,185)	230	(44,955)	14,529	2,465	16,994
Fair value of cash flow hedges	12,966	(3,773)	9,193	951	(371)	580
Share of equity investee's comprehensive income (loss)	391	—	391	—	—	—
Other comprehensive income (loss)	(31,828)	(3,543)	(35,371)	15,480	2,094	17,574
Comprehensive income			37,345			82,938
Less: Net income attributable to noncontrolling interest			139			69
Comprehensive income attributable to Aramark stockholders			\$37,206			\$82,869
	Nine Months Ended					
	June 29, 2018			June 30, 2017		
	Pre-Tax Amount	Tax Effect	After-Tax Amount	Pre-Tax Amount	Tax Effect	After-Tax Amount
Net income			\$392,872			\$261,029
Pension plan adjustments <sup>(1)</sup>	32,730	(19,351)	13,379	—	—	—
Foreign currency translation adjustments	(25,447)	(699)	(26,146)	(11,429)	7,171	(4,258)
Fair value of cash flow hedges	54,451	(15,845)	38,606	47,489	(18,521)	28,968
Share of equity investee's comprehensive income (loss)	(145)	—	(145)	—	—	—
Other comprehensive income (loss)	61,589	(35,895)	25,694	36,060	(11,350)	24,710
Comprehensive income			418,566			285,739
Less: Net income attributable to noncontrolling interest			442			244
Comprehensive income attributable to Aramark stockholders			\$418,124			\$285,495

(1) The Company amended certain Canadian pension plans to freeze benefit accruals. The plan will be closed to new participants and current participants will no longer earn additional benefits.

Accumulated other comprehensive loss consists of the following (in thousands):

	June 29, 2018	September 29, 2017
Pension plan adjustments	\$(31,896)	\$(45,275)
Foreign currency translation adjustments	(88,704)	(62,558)
Cash flow hedges	31,812	(6,794)
Share of equity investee's accumulated other comprehensive loss	(9,278)	(9,133)
	\$(98,066)	\$(123,760)

## Other Assets

Other assets consist primarily of client contract investments, investments in 50% or less owned entities, computer software costs and long-term receivables. Client contract investments generally represent a cash payment provided by the Company to help finance improvement or renovation at the facility from which the Company operates. These



amounts are amortized over

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

the contract period. If a contract is terminated prior to its maturity date, the Company is reimbursed for the unamortized client contract investment amount. Client contract investments, net of accumulated amortization, were \$1,017.2 million and \$981.3 million as of June 29, 2018 and September 29, 2017, respectively.

**NOTE 2. ACQUISITIONS:****AmeriPride Services, Inc. ("AmeriPride") Acquisition**

On January 19, 2018, the Company completed the acquisition of AmeriPride, a uniform and linen rental and supply company in the U.S. and Canada, pursuant to the Agreement and Plan of Merger ("AmeriPride Merger Agreement") dated as of October 13, 2017, by and among the Company, AmeriPride, Timberwolf Acquisition Corporation, and Bruce M. Steiner, in his capacity as Stockholder Representative. Upon completion of the acquisition, AmeriPride became a wholly owned subsidiary of the Company and its results will be included in the Company's Uniform segment. The total consideration paid for AmeriPride was \$995.4 million, partially offset by \$84.9 million of cash acquired. In order to finance the AmeriPride acquisition, the Company entered into a long-term financing agreement (see Note 5). During the nine month period ended June 29, 2018, the Company incurred acquisition-related costs of \$12.7 million, included in "Selling and general corporate expenses," and \$5.2 million of commitment fees, included in "Interest and Other Financing Costs, net" in the Company's Condensed Consolidated Statements of Income.

**Consideration**

The Company has accounted for the AmeriPride acquisition as a business combination under the acquisition method of accounting. The Company has preliminarily allocated the purchase price for the transaction based upon the estimated fair value of net assets acquired and liabilities assumed at the date of acquisition. Accordingly, the preliminary purchase price allocation is subject to change. The Company expects to finalize the allocation of the purchase price upon finalization of the valuation for property and equipment and intangible assets. Any adjustments to the preliminary fair values will be made as soon as practicable but no later than one year from the acquisition date. These adjustments may have a material impact on the Company's results of operations and financial position. For tax purposes, this acquisition is a taxable transaction.

**Recognition and Measurement of Assets Acquired and Liabilities Assumed at Fair Value**

The following tables summarize the preliminary fair values of the tangible and identifiable intangible assets acquired and liabilities assumed at the acquisition date (in thousands):

Current assets	\$237,538
Noncurrent assets	960,035
Total assets	\$1,197,573

Current liabilities	\$135,427
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Noncurrent liabilities	66,718
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Total liabilities	\$202,145
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**Intangible Assets**

The following table identifies the Company's preliminary allocations of purchase price to the intangible assets acquired by category:

	Estimated Fair Value (in millions)	Weighted- Average Estimated Useful Life (in years)
Customer relationship assets	\$ 297.0	15
Trade names	24.0	3 to indefinite
Total intangible assets	\$ 321.0	

The estimated fair value of the customer relationship assets was determined using the “multi-period excess earnings method” which considers the present value of net cash flows expected to be generated by the customer relationships, excluding any cash flows related to contributory assets. The estimated fair value of the two trade names acquired were determined using the “relief-

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

from-royalty method” which considers the discounted estimated royalty payments that are expected to be avoided as a result of the trademarks being owned.

**Goodwill**

The Company recorded approximately \$363.2 million of goodwill in connection with its preliminary purchase price allocation relating to the AmeriPride acquisition, all of which was recognized in the Uniform reporting segment. Factors that contributed to the Company’s preliminary recognition of goodwill include the Company’s intent to expand and complement its existing uniform business and to enhance its customer service experience, in addition to the anticipated synergies the Company expects to generate from the acquisition. Goodwill related to the AmeriPride acquisition may be revised upon final determination of the purchase price allocation.

**Avendra, LLC ("Avendra") Acquisition**

On December 11, 2017, the Company completed the acquisition of Avendra, a hospitality procurement services provider in North America, which included the merger of Capital Merger Sub, LLC, a wholly owned subsidiary of the Company, with Avendra, pursuant to the Agreement and Plan of Merger ("Avendra Merger Agreement") dated as of October 13, 2017, by and among Aramark Services, Inc. ("ASI"), a wholly owned subsidiary of the Company, Avendra, Capital Merger Sub, LLC, and Marriott International, Inc., in its capacity as Holder Representative. Avendra continued as the surviving entity of the merger and is a wholly owned subsidiary of the Company whose financial results are included within the FSS United States reporting segment from December 11, 2017. The total consideration paid for Avendra was \$1,386.4 million, partially offset by \$87.3 million of cash and restricted investments acquired. In order to finance the Avendra acquisition, the Company entered into a long-term financing agreement (see Note 5). During the nine month period ended June 29, 2018, the Company incurred acquisition-related costs of \$11.5 million, included in "Selling and general corporate expenses," and \$6.7 million of commitment fees, included in "Interest and Other Financing Costs, net" in the Company’s Condensed Consolidated Statements of Income.

**Consideration**

The Company has accounted for the Avendra acquisition as a business combination under the acquisition method of accounting. The Company has preliminarily allocated the purchase price for the transaction based upon the estimated fair value of net assets acquired and liabilities assumed at the date of acquisition. Accordingly, the preliminary purchase price allocation is subject to change. The Company expects to finalize the allocation of the purchase price upon finalization of management's review of the final purchase price allocations. These adjustments may have a material impact on the Company's results of operations and financial position. For tax purposes, this acquisition is a taxable transaction.

**Recognition and Measurement of Assets Acquired and Liabilities Assumed at Fair Value**

The following tables summarize the preliminary fair values of the tangible and identifiable intangible assets acquired and liabilities assumed at the acquisition date (in thousands):

Current assets	\$157,675
Noncurrent assets	1,343,035
Total assets	\$1,500,710

Current liabilities	\$108,384
Noncurrent liabilities	5,949
Total liabilities	\$114,333

**Intangible Assets**

The following table identifies the Company’s preliminary allocations of purchase price to the intangible assets acquired by category:

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	Estimated Fair Value (in millions)	Weighted- Average Estimated Useful Life (in years)
Customer relationship assets	\$ 567.0	15
Trade name	222.0	indefinite
Total intangible assets	\$ 789.0	

The estimated fair value of the customer relationship assets was determined using the “multi-period excess earnings method” which considers the present value of net cash flows expected to be generated by the customer relationships, excluding any cash flows related to contributory assets. The estimated fair value of the trade name was determined using the “relief-from-royalty method” which considers the discounted estimated royalty payments that are expected to be avoided as a result of the trademarks being owned.

**Goodwill**

The Company recorded approximately \$528.0 million of goodwill in connection with its preliminary purchase price allocation relating to the Avendra acquisition, all of which was recognized in the FSS United States reporting segment. Factors that contributed to the Company’s preliminary recognition of goodwill include the Company’s intent to expand its buying scale through Avendra’s procurement capabilities and to expand its customer base outside of its traditional industries, in addition to the anticipated synergies the Company expects to generate from the acquisition. Goodwill related to the Avendra acquisition may be revised upon final determination of the purchase price allocation. Combined Sales and Earnings for AmeriPride and Avendra

Included in the Company’s Condensed Consolidated Statements of Income for the three and nine months ended June 29, 2018 were combined sales from AmeriPride and Avendra of approximately \$184.7 million and \$338.0 million, respectively, related to these entities. Combined net income for the results of AmeriPride and Avendra was \$12.6 million for the three months ended June 29, 2018, which excludes the impact of the increased interest expense incurred from the financing of the acquisitions.

**Unaudited Pro Forma Results of Operations for AmeriPride and Avendra**

The following table reflects the unaudited pro forma combined results of operations for the three and nine months ended June 29, 2018 for the Company, assuming the closing of both acquisitions occurred on October 1, 2016:

Unaudited (in thousands)	Three Months Ended		Nine Months Ended	
	June 29, 2018	June 30, 2017	June 29, 2018	June 30, 2017
Total sales	\$3,971,606	\$3,789,191	\$12,100,865	\$11,526,351
Net income	79,817	55,107	435,707	226,264

The pro forma results have been prepared for comparative purposes only and are not necessarily indicative of the actual results of operations had the closing of the acquisitions taken place on October 1, 2016. Furthermore, the pro forma results do not purport to project the future results of operations of the Company.

The unaudited pro forma information primarily reflects the following adjustments:

- adjustments to amortization expense related to identifiable intangible assets acquired;
- adjustments to depreciation expense related to the fair value of property and equipment acquired;
- adjustments to interest expense to reflect the long-term financing agreements used to finance the acquisitions (see Note 5); and
- adjustments for the tax effect of the aforementioned adjustments.

**Other Acquisitions**

During the nine month period of fiscal 2018, the Company paid cash consideration of approximately \$35.8 million for various acquisitions, excluding the purchases of AmeriPride and Avendra. The sales, net income, assets and liabilities

of these acquisitions did not have a material impact on the Company's condensed consolidated financial statements.

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 3. SEVERANCE:

During the second quarter of fiscal 2018, the Company commenced a new phase of strategic reinvestment and reorganization actions to streamline and improve efficiencies and effectiveness of its selling, general and administrative functions which resulted in a net severance charge of approximately \$39.5 million for the nine months ended June 29, 2018. As of June 29, 2018 and September 29, 2017, the Company had an accrual of approximately \$27.9 million and \$17.8 million, respectively, related to unpaid severance obligations. These obligations are expected to be paid through the first six months of fiscal 2019.

## NOTE 4. GOODWILL AND OTHER INTANGIBLE ASSETS:

Goodwill represents the excess of the fair value of consideration paid for an acquired entity over the fair value of assets acquired and liabilities assumed in a business combination. Goodwill is not amortized and is subject to an impairment test that the Company conducts annually or more frequently if a change in circumstances or the occurrence of events indicates that potential impairment exists, using discounted cash flows.

Changes in total goodwill during the nine months ended June 29, 2018 follow (in thousands):

Segment	September 29, 2017	Acquisitions	Translation	June 29, 2018
FSS United States	\$ 3,493,756	\$ 532,201	\$ —	\$ 4,025,957
FSS International	637,816	2,656	(14,433 )	626,039
Uniform	583,939	370,856	(557 )	954,238
	\$ 4,715,511	\$ 905,713	\$ (14,990 )	\$ 5,606,234

During the first quarter of fiscal 2018, \$173.3 million of goodwill related to certain Canadian businesses was reclassified out of the FSS United States segment and into the FSS International segment (see Note 12), which is reflected in the opening balance as of September 29, 2017. Goodwill related to the acquisitions made during the nine months ended June 29, 2018 may be revised upon final determination of the purchase price allocation (see Note 2).

Other intangible assets consist of the following (in thousands):

	June 29, 2018			September 29, 2017		
	Gross Amount	Accumulated Amortization	Net Amount	Gross Amount	Accumulated Amortization	Net Amount
Customer relationship assets	\$ 2,253,545	\$(1,133,361 )	\$ 1,120,184	\$ 1,376,812	\$(1,063,350 )	\$ 313,462
Trade names	1,051,309	(885 )	1,050,424	807,362	—	807,362
	\$ 3,304,854	\$(1,134,246 )	\$ 2,170,608	\$ 2,184,174	\$(1,063,350 )	\$ 1,120,824

During the nine months ended June 29, 2018, the Company acquired customer relationship assets and trade names with preliminary values of approximately \$887.0 million and \$246.0 million, respectively. Customer relationship assets are being amortized principally on a straight-line basis over the expected period of benefit, 5 to 24 years, with a weighted average life of approximately 15 years. The Aramark and a majority of the other trade names are indefinite lived intangible assets and are not amortizable but are evaluated for impairment at least annually. Other intangible asset values related to the acquisitions made during the nine months ended June 29, 2018 may be revised upon final determination of the purchase price allocation (see Note 2).

Amortization of acquired intangible assets for the nine months ended June 29, 2018 and June 30, 2017 was approximately \$82.3 million and \$66.3 million, respectively.

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 5. BORROWINGS:

Long-term borrowings, net, are summarized in the following table (in thousands):

	June 29, 2018	September 29, 2017
Senior secured revolving credit facility, due March 2022	\$47,208	\$—
Senior secured term loan facility, due March 2022	454,273	1,125,858
Senior secured term loan facility, due February 2023	146,208	—
Senior secured term loan facility, due March 2024	1,403,203	1,403,429
Senior secured term loan facility, due March 2025	1,772,373	—
5.125% senior notes, due January 2024	903,048	903,654
5.000% senior notes, due April 2025	590,593	589,733
3.125% senior notes, due April 2025	375,646	379,429
4.750% senior notes, due June 2026	493,925	493,464
5.000% senior notes, due February 2028	1,136,192	—
Receivables Facility, due May 2021	400,000	254,200
Capital leases	137,068	114,400
Other	10,568	4,321
	7,870,305	5,268,488
Less—current portion	(81,970 )	(78,157 )
	\$7,788,335	\$5,190,331

As of June 29, 2018, there was approximately \$997.6 million of outstanding foreign currency borrowings.

## Fiscal 2018 Refinancing Transactions

## Receivables Facility

During the third quarter of fiscal 2018, the Company extended the terms of the Receivables Facility from May 2019 to May 2021. The purchase limit increased from \$350.0 million to \$400.0 million and the additional seasonal capacity of the Receivables Facility increased from \$50.0 million to \$100.0 million from October through March. All other terms and conditions remain largely unchanged.

## Term Loan B due 2024 and Yen Term Loan due 2022

On May 24, 2018, ASI, an indirect wholly owned subsidiary of the Company, entered into Amendment No. 5 ("Amendment No. 5") to the Credit Agreement dated March 28, 2017 (as supplemented or otherwise modified from time to time, the "Credit Agreement") and last amended by Incremental Amendment No. 4 on May 11, 2018, Incremental Amendment No. 3 on February 28, 2018, Incremental Amendment No. 2 on December 11, 2017 and Incremental Amendment No. 1 on September 20, 2017, which replaced the existing Amended and Restated Credit Agreement, originally dated January 26, 2007 and last amended and restated on February 24, 2014 (the "Previous Credit Agreement"). Amendment No. 5 changed the applicable interest rate on the outstanding borrowings related to the U.S. dollar denominated Term Loan B due 2024 ("U.S. Term Loan B due 2024"). As a result of the amendment, the applicable margin on the U.S. Term Loan due 2024 was changed from 2.00% for borrowings based on the LIBOR rate to 1.75% and from 1.00% for borrowings based on the base rate to 0.75%. There were no other material changes to the terms of the U.S. Term Loan B due 2024.

On May 11, 2018, ASI entered into Incremental Amendment No. 4 ("Incremental Amendment No. 4") to the Credit Agreement. Incremental Amendment No. 4 changed the applicable interest rate on the outstanding borrowings related to the Yen denominated Term Loan due 2022 ("Yen Term Loan due 2022"). As a result of the amendment, the applicable margin on the Yen Term Loan due 2022 was changed from 1.75% to 1.50%. All other terms related to the Yen Term Loan due 2022 remained unchanged.

## Canadian Term Loan A-1 due 2023



On February 28, 2018, ASI entered into Incremental Amendment No. 3 (“Incremental Amendment No. 3”) to the Credit Agreement. Incremental Amendment No. 3 provides for an incremental, senior secured credit facility under the Credit Agreement comprised of a Canadian dollar denominated term loan made to Aramark Canada Limited ("ACL"), a company

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ARAMARK AND SUBSIDIARIES

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organized under the laws of Canada and an indirect subsidiary of ASI in an amount equal to CAD200 million (approximately \$146.6 million as of June 29, 2018) due on February 28, 2023 (the "Canadian Term Loan A-1 due 2023").

The net proceeds from the Canadian Term Loan A-1 due 2023 were used to pay down certain borrowings on the revolving credit facility and to pay fees and expenses related to the consummation of Incremental Amendment No. 3. The Canadian Term Loan A-1 due 2023 bears interest at a rate equal to, at the Company's option, either (a) a Bank Act of Canada rate determined by reference to offered rates for bankers' acceptances, increased by 0.10% depending on the lender party or (b) a base rate or Canadian base rate determined by reference to the higher of (1) the prime rate of the administrative agent and (2) the Bank Act of Canada rate plus 1.00% plus an applicable margin set initially at 1.75% for borrowings based on the Bank Act of Canada rate and 0.75% for borrowings based on the Canadian base rate, in each case, subject to a reduction of 0.125% per each decline of 0.50 to 1.00 in the Company's consolidated leverage ratio from 4.75 to 1.00. Accordingly, the applicable margin spread for the Canadian Term Loan A-1 due 2023 is 1.25% to 1.75% (as of June 29, 2018 - 1.75%) with respect to Bank Act of Canada borrowings, subject to a floor of 0.00%, and 0.25% to 0.75% (as of June 29, 2018 - 0.75%) with respect to Canadian base rate borrowings, subject to a floor of 0.00%.

The Canadian Term Loan A-1 requires the payment of installments in quarterly principal amounts of CAD2.5 million from March 31, 2018 through December 31, 2019, CAD3.75 million from March 31, 2020 through December 31, 2020, CAD5.0 million from March 31, 2021 through December 31, 2021, CAD7.5 million from March 31, 2022 through December 31, 2022, and CAD115.0 million at maturity. The Canadian Term Loan A-1 is subject to substantially similar terms currently relating to guarantees, collateral, mandatory prepayments and covenants that are applicable to the Company's existing term loans outstanding under the Credit Agreement.

5.000% Senior Notes due 2028

On January 18, 2018, ASI issued \$1,150.0 million aggregate principal amount of 5.000% Senior Notes due February 1, 2028 (the "2028 Notes"). The net proceeds from the 2028 Notes were used to finance the AmeriPride acquisition, to pay down certain borrowings under the revolving credit facility and to pay fees related to the transaction. During the second quarter of fiscal 2018, the Company capitalized third-party costs of approximately \$14.2 million directly attributable to the 2028 Notes, which are included in "Long-Term Borrowings" in the Condensed Consolidated Balance Sheets.

The 2028 Notes were issued pursuant to an indenture, dated as of January 18, 2018 (the "2028 Notes Indenture"), entered into by and among ASI, the Company and certain other Aramark entities, as guarantors, and the U.S. Bank National Association, as trustee. The 2028 Notes were issued at par.

The 2028 Notes are senior unsecured obligations of ASI. The 2028 Notes rank equal in right of payment to all of the Issuer's existing and future senior indebtedness and will rank senior in right of payment to the Issuer's future subordinated indebtedness. The 2028 Notes are guaranteed on a senior, unsecured basis by the Company and substantially all of the domestic subsidiaries of ASI. The guarantees of the 2028 Notes rank equal in right of payment to all of the senior obligations of such guarantor. The 2028 Notes are effectively subordinated to all of ASI's existing and future secured indebtedness, to the extent of the value of the assets securing that indebtedness, and structurally subordinated to all of the liabilities of any of ASI's subsidiaries that do not guarantee the 2028 Notes. Interest on the 2028 Notes is payable on February 1 and August 1 of each year, commencing on August 1, 2018.

At any time prior to February 1, 2023, ASI has the option to redeem all or a part of the 2028 Notes at a purchase price equal to 100% of the principal amount of such 2028 Notes plus an applicable premium and accrued and unpaid interest, if any, to but not including the date of redemption. Prior to February 1, 2021, ASI has the option to redeem up to 40% of the aggregate principal amount of all 2028 Notes at a purchase price equal to 105% of the principal amount of such 2028 Notes plus accrued and unpaid interest, if any, to but not including the date of redemption, with the net cash proceeds of one or more equity offerings, provided that at least 50% of the sum of the aggregate principal amount of the 2028 Notes originally issued remain outstanding immediately after the purchase.

The 2028 Notes Indenture contains covenants limiting ASI's ability and the ability of its restricted subsidiaries to: incur additional indebtedness or issue certain preferred shares; pay dividends and make certain distributions, investments and other restricted payments; create certain liens; sell assets; enter into transactions with affiliates; limit the ability of restricted subsidiaries to make payments to ASI; enter into sale and leaseback transactions; merge, consolidate, sell or otherwise dispose of all or substantially all of ASI's and its restricted subsidiaries assets; and designate ASI's subsidiaries as unrestricted subsidiaries. The 2028 Notes Indenture also provides for events of default which, if any of them occurs, would permit or require the principal of and accrued interest on the applicable series of 2028 Notes to become or to be declared due and payable. Further, a failure to pay any obligations under the 2028 Notes Indenture as they become due or any event causing amounts to become due prior to their stated maturity could result in a cross-default and potential acceleration of the Company's other outstanding debt obligations.

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## U.S. Term Loan B due 2025

On December 11, 2017, ASI entered into Incremental Amendment No. 2 ("Incremental Amendment No. 2") to the Credit Agreement. Incremental Amendment No. 2 provides for an incremental senior secured credit facility under the Credit Agreement comprised of a U.S. dollar denominated term loan made to ASI in an amount equal to \$1,785.0 million, due on March 11, 2025. On June 12, 2018, the Company entered into Amendment No. 6 ("Amendment No. 6") to the Credit Agreement, which changed the applicable interest rate on the outstanding U.S. Term Loan B due 2025 borrowings (see below for further discussion). There were no other material changes to the terms of the U.S. Term Loan B due 2025 as a result of Amendment No. 6.

The net proceeds from the U.S. Term Loan B due 2025 were used to finance the Avendra acquisition and, together with approximately \$200.0 million of proceeds from a borrowing made under the Credit Agreement's revolving credit facility, to repay the \$633.8 million of principal outstanding on the U.S. Term Loan A under the Credit Agreement, along with accrued interest and certain fees and related expenses. The Company recorded \$5.7 million of charges to "Interest and Other Financing Costs, net" in the Condensed Consolidated Statements of Income for the nine months ended June 29, 2018 for the write-off of debt issuance costs.

The Company capitalized third-party costs of approximately \$8.9 million directly attributable to the U.S. Term Loan B due 2025 under the Credit Agreement, which are included in "Long-Term Borrowings" in the Condensed Consolidated Balance Sheets as of March 30, 2018.

The U.S. Term Loan B due 2025 bears interest at a rate equal to, at the Company's option, either (a) a LIBOR rate determined by reference to the costs of funds for deposits in U.S. dollars for the interest period relevant to such borrowing adjusted for certain additional costs or (b) a base rate determined by reference to the highest of (1) the prime rate of the administrative agent, (2) the federal funds rate plus 0.50% and (3) the LIBOR rate plus 1.00% plus an applicable margin set initially at 2.00% for borrowings based on the LIBOR rate and 1.00% for borrowings based on the base rate, in each case, subject to a reduction of 0.25% upon compliance by the Company with a consolidated leverage ratio of 3.00 to 1.00. As a result of Amendment No. 6, the applicable margin was changed from 2.00% for borrowings based on the eurocurrency (LIBOR) rate to 1.75%, subject to a LIBOR floor of 0.00%, and from 1.00% for borrowings based on the base rate to 0.75%, subject to a minimum base rate of 0.00%.

The Company is required to make quarterly principal repayments on the U.S. Term Loan B due 2025 in quarterly amounts of 1.00% per annum of the funded total principal amount and is subject to substantially similar terms relating to guarantees, collateral, mandatory prepayments and covenants that are applicable to the Company's existing U.S. Term Loan B due 2024 outstanding under the Credit Agreement.

## Future Maturities

At June 29, 2018, annual maturities on long-term borrowings maturing between fiscal years 2018 and 2022 and thereafter (excluding the \$60.5 million reduction to long-term borrowings from debt issuance costs and the increase of \$13.0 million from the premium on the 5.125% Senior Notes due 2024 (the "2024 Notes")) are as follows (in thousands):

2018	\$ 26,067
2019	63,980
2020	120,216
2021	515,768
2022	468,881

Thereafter 6,722,925

## NOTE 6. DERIVATIVE INSTRUMENTS:

The Company enters into contractual derivative arrangements to manage changes in market conditions related to interest on debt obligations, foreign currency exposures and exposure to fluctuating gasoline and diesel fuel prices. Derivative instruments utilized during the period include interest rate swap agreements, foreign currency forward exchange contracts and gasoline and diesel fuel agreements. All derivative instruments are recognized as either assets or liabilities on the balance sheet at fair value at the end of each quarter. The counterparties to the Company's

contractual derivative agreements are all major international financial institutions. The Company is exposed to credit loss in the event of nonperformance by these counterparties. The Company continually monitors its positions and the credit ratings of its counterparties, and does not anticipate nonperformance by the counterparties. For designated hedging relationships, the Company formally documents the hedging relationship and its risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item, the nature of the risk being hedged, and how the hedging instrument's effectiveness in offsetting the hedged risk will be assessed prospectively

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and retrospectively. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting cash flows of hedged items.

**Cash Flow Hedges**

The Company has approximately \$2.7 billion notional amount of outstanding interest rate swap agreements as of June 29, 2018, which fixes the rate on a like amount of variable rate borrowings through the first quarter of fiscal 2023. During the first quarter of fiscal 2018, the Company entered into approximately \$1.6 billion notional amount of interest rate swap agreements to hedge the cash flow risk of variability in interest payments on variable rate borrowings. In addition, interest rate swaps with notional amounts of \$450.0 million matured during the nine months of fiscal 2018, respectively.

Changes in the fair value of a derivative that is designated as and meets all the required criteria for a cash flow hedge are recorded in accumulated other comprehensive income (loss) and reclassified into earnings as the underlying hedged item affects earnings. Amounts reported in accumulated other comprehensive income (loss) related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. As of June 29, 2018 and September 29, 2017, approximately \$31.8 million and (\$6.8) million of unrealized net of tax gains (losses) related to the interest rate swaps were included in "Accumulated other comprehensive loss," respectively.

The following table summarizes the effect of our derivatives designated as cash flow hedging instruments on Other comprehensive income (loss) (in thousands):

	Three Months Ended June 29, June 30, 2018 2017	
Interest rate swap agreements	\$ 12,257	\$(2,721)
	Nine Months Ended June 29, June 30, 2018 2017	
Interest rate swap agreements	\$ 48,825	\$ 33,261

**Derivatives not Designated in Hedging Relationships**

The Company entered into a series of pay fixed/receive floating gasoline and diesel fuel agreements based on the Department of Energy weekly retail on-highway index in order to limit its exposure to price fluctuations for gasoline and diesel fuel. As of June 29, 2018, the Company has contracts for approximately 10.5 million gallons outstanding through fiscal 2019. The Company does not record its gasoline and diesel fuel agreements as hedges for accounting purposes. The impact on earnings related to the change in fair value of these unsettled contracts was a gain of approximately \$0.1 million and a gain of approximately \$0.3 million for the three and nine months ended June 29, 2018, respectively. The impact on earnings related to the change in fair value of these unsettled contracts was a loss of approximately \$2.6 million and \$3.6 million for the three and nine months ended June 30, 2017, respectively. The change in fair value for unsettled contracts is included in "Selling and general corporate expenses" in the Condensed Consolidated Statements of Income. When the contracts settle, the gain or loss is recorded to "Costs of services provided" in the Condensed Consolidated Statements of Income.

As of June 29, 2018, the Company had foreign currency forward exchange contracts outstanding with notional amounts of €40.0 million and £6.0 million to mitigate the risk of changes in foreign currency exchange rates on short-term intercompany loans to certain international subsidiaries. Gains and losses on these foreign currency exchange contracts are recognized in income as the contracts were not designated as hedging instruments, substantially offsetting currency transaction gains and losses on the short-term intercompany loans.



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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes the location and fair value, using Level 2 inputs (see Note 13), of the Company's derivatives designated and not designated as hedging instruments in the Condensed Consolidated Balance Sheets (in thousands):

	Balance Sheet Location	June 29, 2018	September 29, 2017
<b>ASSETS</b>			
Designated as hedging instruments:			
Interest rate swap agreements	Prepayments and other current assets	\$1,795	\$ —
Interest rate swap agreements	Noncurrent Assets	\$46,497	\$ —
Not designated as hedging instruments:			
Foreign currency forward exchange contracts	Prepayments and other current assets	\$293	\$ 80
Gasoline and diesel fuel agreements	Prepayments and other current assets	\$3,941	\$ 3,626
		\$52,526	\$ 3,706
<b>LIABILITIES</b>			
Designated as hedging instruments:			
Interest rate swap agreements	Accrued expenses and other current liabilities	\$—	\$ 1,196
Interest rate swap agreements	Other Noncurrent Liabilities	—	9,313
		\$—	\$ 10,509

The following table summarizes the location of (gain) loss reclassified from "Accumulated other comprehensive loss" into earnings for derivatives designated as hedging instruments and the location of (gain) loss for the Company's derivatives not designated as hedging instruments in the Condensed Consolidated Statements of Income (in thousands):

	Income Statement Location	Three Months Ended June 29, 2018	June 30, 2017
Designated as hedging instruments:			
Interest rate swap agreements	Interest expense	\$709	\$ 3,732
Not designated as hedging instruments:			
Gasoline and diesel fuel agreements	Costs of services provided / Selling and general corporate expenses	\$(2,070)	\$ 2,404
Foreign currency forward exchange contracts	Interest expense	(603 )	1,673
		(2,673 )	4,077
		\$(1,964)	\$ 7,809
<b>Income Statement Location</b>			
Designated as hedging instruments:			
Interest rate swap agreements	Interest Expense	\$5,626	\$ 14,288
Not designated as hedging instruments:			
Gasoline and diesel fuel agreements	Costs of services provided / Selling and general corporate expenses	\$(5,547)	\$ 2,787
Foreign currency forward exchange contracts	Interest Expense	(152 )	(3,134 )



\$(5,699) \$(347 )  
\$(73 ) \$13,941

The Company has a Japanese yen denominated term loan in the amount of ¥10,884.9 million. The term loan was designated as a hedge of the Company's net Japanese currency exposure represented by the equity investment in its Japanese affiliate, AIM

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Services Co., Ltd. Additionally, the Company has a Euro denominated term loan in the amount of €159.4 million. The term loan was designated as a hedge of the Company's net Euro currency exposure represented by certain holdings in its European affiliates.

At June 29, 2018, the net of tax gain expected to be reclassified from "Accumulated other comprehensive loss" into earnings over the next twelve months based on current market rates is approximately \$5.6 million.

NOTE 7. INCOME TAXES:

On December 22, 2017, "H.R.1," commonly referred to as the "Tax Cuts and Jobs Act" (the "Tax Legislation") was signed into U.S. law. The Tax Legislation, which was effective on January 1, 2018, significantly revises the U.S. tax code by, among other things, lowering the corporate income tax rate from 35.0% to 21.0% and implementing a territorial tax system that includes a one-time transition tax on deemed repatriated earnings of foreign subsidiaries. Though certain key aspects of the new law are effective January 1, 2018 and have an immediate accounting impact, other significant provisions are not effective or may not result in accounting implications for the Company until fiscal year-end September 28, 2018 or after.

The impact of the corporate income tax rate change is reflected in the estimated annual effective tax rate for the fiscal year ending September 28, 2018. The legislation requires the Company to use a blended rate for its fiscal 2018 tax year by applying a prorated percentage of days before and after the January 1, 2018 effective date. As a result, the Company's 2018 annual statutory rate has been reduced to 24.5%.

As a result of the enactment of the Tax Legislation, the Company was required to recognize the effect of the corporate income tax rate change on its deferred tax assets and liabilities in the first quarter of fiscal 2018, the period in which the legislation was enacted. The Company recorded a provisional tax benefit from corporate income tax rate change and certain other adjustments, which resulted in a noncash benefit to the provision for income taxes of approximately \$207.5 million, which was recorded to the Condensed Consolidated Statements of Income during the first quarter of fiscal 2018. A corresponding reduction to the Company's deferred income tax liability was also recorded to the Condensed Consolidated Balance Sheets during the first quarter of fiscal 2018. This was the Company's provisional estimate and will be subject to adjustment as the computations are finalized.

The Tax Legislation also requires the Company to pay a one-time transition tax on unremitted earnings of certain non-U.S. subsidiaries. The Company recorded a provisional estimate of the tax expense of approximately \$2.5 million during the first quarter of fiscal 2018 related to the one time transition tax, net of foreign tax credits. As a result of the Tax Legislation, the Company re-assessed the ability to recover its \$21.2 million of foreign tax credit carryforwards. Based on currently available information, the Company believes it will not generate sufficient foreign source income in the carryforward period to utilize these credits. As a result, the Company recorded a valuation allowance of \$21.2 million against its foreign tax credit carryforward during the first quarter of fiscal 2018, as a provisional estimate. The Tax Legislation contains additional international provisions which may impact the Company prospectively, including the tax on "Global Intangible Low-Taxed Income" ("GILTI"). The Company is currently unable to provide a reasonable provisional estimate as to whether additional deferred tax assets and liabilities should be recognized for basis differences expected to reverse as GILTI in future years, pending clarification of interpretive issues and the availability of the necessary information to develop a reasonable estimate. Accordingly, the Company has yet to determine whether GILTI tax should be recorded as a period expense or measured as a deferred tax asset or liability. However, the Company does not believe the impact will be material.

As the result of the one-time transition tax on unremitted foreign earnings of non-U.S. subsidiaries, as well as the shift from a worldwide system of taxation to a participation exemption system, the Company generally will not incur additional U.S. tax liability on the distribution of unremitted foreign earnings. However, other items continue to trigger additional tax expense for which no deferred tax liability has been recorded, including Section 986(c) currency gain/loss, foreign withholding taxes and state taxes. As a result, the Company has performed a preliminary assessment of its indefinite reinvestment position, pending further analysis and expected guidance around newly enacted legislation of U.S. taxation of foreign multinational companies, including the transition tax, GILTI and the potential tax liabilities attributable to repatriation under the Tax Legislation. Accordingly, the provisional estimate of

undistributed earnings of certain foreign subsidiaries for which no deferred tax liability was recorded amounted to approximately \$71.6 million as of June 29, 2018. The provisional estimate of foreign withholding tax cost associated with remitting these earnings is approximately \$3.9 million. Such amount has not been accrued by the Company as it believes those foreign earnings are permanently reinvested.

The Tax Legislation also contains limitations on the deductibility of interest expense and certain executive compensation, that are not expected to impact the Company until fiscal years ending after September 28, 2018. The Company continues to evaluate their impact on its consolidated financial statements.

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The provisional amounts are based on information available at this time and subject to change due to several factors, including, finalization of the Company's annual financial closing and reporting processes, management's further assessment of the Tax Legislation and related regulatory guidance, guidance that may be issued and actions the Company may take as a result of the Tax Legislation.

The Company is in the process of finalizing these provisional calculations, and will continue to evaluate the effect of tax reform on its financial results. Additional details will be included in the Company's Form 10-K for the fiscal year ended September 28, 2018.

The Company filed the fiscal 2017 federal income tax return in the fourth quarter of 2018, which included several accounting method changes that impact the income tax payable and deferred income tax assets and liabilities.

Management is analyzing the results and will record the tax impact in the fourth quarter of fiscal 2018.

**NOTE 8. STOCKHOLDERS' EQUITY:**

During the nine months ended June 29, 2018 and June 30, 2017, the Company paid dividends of approximately \$77.3 million and \$75.5 million to its stockholders, respectively. On August 1, 2018, the Company's Board declared a \$0.105 dividend per share of common stock, payable on August 30, 2018, to shareholders of record on the close of business on August 16, 2018. During the first quarter of fiscal 2018, the Company completed a repurchase of 0.6 million shares of its common stock for \$24.4 million. During the second quarter of fiscal 2017, the Company completed a repurchase of approximately 2.8 million shares of its common stock for \$100.0 million.

**NOTE 9. SHARE-BASED COMPENSATION:**

The following table summarizes the share-based compensation expense and related information for Time-Based Options ("TBOs"), Time-Based Restricted Stock Units ("RSUs"), Performance Stock Units and Performance Restricted Stock ("PSUs"), and Deferred Stock and Other Units classified as "Selling and general corporate expenses" in the Condensed Consolidated Statements of Income (in millions).

	Three Months Ended		Nine Months Ended	
	June 29, 2018	June 30, 2017	June 29, 2018	June 30, 2017
TBOs	\$4.2	\$ 5.2	\$14.0	\$ 15.7
RSUs	6.0	5.0	17.9	16.4
PSUs <sup>(1)</sup>	24.0	5.0	34.9	16.4
Deferred Stock and Other Units	0.6	0.4	1.5	1.8
	\$34.8	\$ 15.6	\$68.3	\$ 50.3

Taxes related to share-based compensation \$9.8 \$ 5.7 \$19.2 \$ 18.6

<sup>(1)</sup> During the third quarter of fiscal 2018, the Company increased the expected adjusted earnings per share target attainment percentage for both the fiscal 2016 and fiscal 2017 PSU grants, and recognized an additional \$18.9 million of share-based compensation expense.

The below table summarizes the number of shares granted and the weighted-average grant-date fair value per unit during the nine months ended June 29, 2018:

	Shares Granted (in millions)	Weighted-Average Grant-Date Fair Value (dollars per share)
TBOs	1.9	\$ 8.56
RSUs	1.2	\$ 40.46
PSUs	0.7	\$ 38.95
Deferred Stock Units	0.1	\$ 44.62
	3.9	



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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 10. EARNINGS PER SHARE:

Basic earnings per share is computed using the weighted average number of common shares outstanding during the periods presented. Diluted earnings per share is computed using the weighted average number of common shares outstanding adjusted to include the potentially dilutive effect of stock awards.

The following table sets forth the computation of basic and diluted earnings per share attributable to the Company's stockholders (in thousands, except per share data):

	Three Months Ended		Nine Months Ended	
	June 29, 2018	June 30, 2017	June 29, 2018	June 30, 2017
Earnings:				
Net income attributable to Aramark stockholders	\$72,577	\$65,295	\$392,430	\$260,785
Shares:				
Basic weighted-average shares outstanding	246,028	244,266	245,588	244,399
Effect of dilutive securities	5,829	6,890	6,643	7,149
Diluted weighted-average shares outstanding	251,857	251,156	252,231	251,548

## Basic Earnings Per Share:

Net income attributable to Aramark stockholders	\$0.29	\$0.27	\$1.60	\$1.07
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## Diluted Earnings Per Share:

Net income attributable to Aramark stockholders	\$0.29	\$0.26	\$1.56	\$1.04
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Share-based awards to purchase 3.7 million were outstanding for both the three months ended June 29, 2018 and June 30, 2017, but were not included in the computation of diluted earnings per common share, as their effect would have been antidilutive. In addition, PSUs related to 1.8 million shares and 1.2 million shares were outstanding for the three month periods of June 29, 2018 and June 30, 2017, respectively, but were not included in the computation of diluted earnings per common share, as the performance targets were not yet met.

Share-based awards to purchase 1.6 million and 3.9 million shares were outstanding for the nine months ended June 29, 2018 and June 30, 2017, respectively, but were not included in the computation of diluted earnings per common share, as their effect would have been antidilutive. In addition, PSUs related to 1.8 million shares and 1.2 million shares were outstanding for the nine month periods of June 29, 2018 and June 30, 2017, respectively, but were not included in the computation of diluted earnings per common share, as the performance targets were not yet met.

## NOTE 11. COMMITMENTS AND CONTINGENCIES:

Certain of the Company's lease arrangements, primarily vehicle leases, with terms of one to eight years, contain provisions related to residual value guarantees. The maximum potential liability to the Company under such arrangements was approximately \$119.5 million at June 29, 2018 if the terminal fair value of vehicles coming off lease was zero. Consistent with past experience, management does not expect any significant payments will be required pursuant to these arrangements. No amounts have been accrued for guarantee arrangements at June 29, 2018. From time to time, the Company and its subsidiaries are a party to various legal actions, proceedings and investigations involving claims incidental to the conduct of their business, including actions by clients, consumers, employees, government entities and third parties, including under federal, state, international, national, provincial and local employment laws, wage and hour laws, discrimination laws, immigration laws, human health and safety laws, import and export controls and customs laws, environmental laws, false claims or whistleblower statutes, minority, women and disadvantaged business enterprise statutes, tax codes, antitrust and competition laws, consumer protection statutes, procurement regulations, intellectual property laws, food safety and sanitation laws, cost and accounting principles, the Foreign Corrupt Practices Act, the U.K. Bribery Act, other anti-corruption laws, lobbying laws, motor carrier safety laws, data privacy and security laws and alcohol licensing and service laws, or alleging negligence and/or breaches of contractual and other obligations. Based on information currently available, advice of counsel,

available insurance coverage, established reserves and other resources, the Company does not believe that any such actions are likely to be, individually or in the aggregate, material to its business, financial condition, results of operations or cash flows. However, in the event of unexpected further developments, it is possible that the ultimate resolution of these matters, or other similar matters, if unfavorable, may be materially adverse to the Company's business, financial condition, results of operations or cash flows.

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 12. BUSINESS SEGMENTS:

Prior to fiscal 2018, the Company reported its operating results in three reportable segments: FSS North America, FSS International and Uniform. Beginning in fiscal 2018, the segment reporting structure was modified to align more closely with the Company's management and internal reporting structure, which was changed on September 30, 2017. Specifically, a majority of the Canadian operations, previously in the FSS North America segment, were combined with the FSS International reportable segment. The FSS North America reportable segment was then renamed the FSS United States reportable segment. All prior period segment information has been restated to reflect the new reportable segment structure. Management believes this new presentation enhances the utility of the segment information, as it reflects the Company's current management structure and operating organization. The financial statement effect of this segment realignment was not material. Corporate includes general expenses not specifically allocated to an individual segment and share-based compensation expense (see Note 9). In the Company's food and support services segments, approximately 80% of the global sales is related to food services and 20% is related to facilities services. Financial information by segment follows (in millions):

	Sales		Operating	
	Three Months		Income	
	Ended		Three Months	
	June 29,	June 30,	Ended	Ended
	2018	2017	June 29,	June 30,
			2018	2017
FSS United States	\$2,501.0	\$2,383.7	\$134.6	\$119.9
FSS International	929.9	821.8	45.9	26.0
Uniform	540.7	387.8	57.1	45.0
	\$3,971.6	\$3,593.3	237.6	190.9
Corporate			(49.4 )	(36.2 )
Operating Income			188.2	154.7
Interest and Other Financing Costs, net			(91.3 )	(61.5 )
Income Before Income Taxes			\$96.9	\$93.2
	Sales			
	Nine Months Ended			
	June 29,	June 30,		
	2018	2017		
FSS United States	\$7,657.0	\$7,341.6		
FSS International	\$2,768.1	2,437.8		
Uniform	1,450.9	1,170.9		
	\$11,876.0	\$10,950.3		



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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

	Operating Income Nine Months Ended June 29, June 30, 2018 2017	
FSS United States	\$451.5	\$437.7
FSS International	108.0	108.2
Uniform	132.0	144.2
	691.5	690.1
Corporate	(147.8 )	(99.9 )
Operating Income	543.7	590.2
Interest and Other Financing Costs, net	(261.7 )	(224.8 )
Income Before Income Taxes	\$282.0	\$365.4

**NOTE 13. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES:**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Assets and liabilities recorded at fair value are classified based upon the level of judgment associated with the inputs used to measure their fair value. The hierarchical levels related to the subjectivity of the valuation inputs are defined as follows:

Level 1—inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets

Level 2—inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument

Level 3—inputs to the valuation methodology are unobservable and significant to the fair value measurement

**Recurring Fair Value Measurements**

The Company's financial instruments consist primarily of cash and cash equivalents, accounts receivable, accounts payable, borrowings and derivatives. Management believes that the carrying value of cash and cash equivalents, accounts receivable and accounts payable are representative of their respective fair values. In conjunction with the fair value measurement of the derivative instruments, the Company made an accounting policy election to measure the credit risk of its derivative instruments that are subject to master netting agreements on a net basis by counterparty portfolio, the gross values would not be materially different. The fair value of the Company's debt at June 29, 2018 and September 29, 2017 was \$7,865.2 million and \$5,450.1 million, respectively. The carrying value of the Company's debt at June 29, 2018 and September 29, 2017 was \$7,870.3 million and \$5,268.5 million, respectively. The fair values were computed using market quotes, if available, or based on discounted cash flows using market interest rates as of the end of the respective periods. The inputs utilized in estimating the fair value of the Company's debt have been classified as level 2 in the fair value hierarchy levels.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 14. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS OF ARAMARK AND SUBSIDIARIES:

The following condensed consolidating financial statements of the Company have been prepared pursuant to Rule 3-10 of Regulation S-X.

The condensed consolidating financial statements are presented for: (i) Aramark (the "Parent"); (ii) Aramark Services, Inc. and Aramark International Finance S.à r.l. (the "Issuers"); (iii) the guarantors; (iv) the non guarantors; (v) elimination entries necessary to consolidate the Parent with the Issuers, the guarantors and non guarantors; and (vi) the Company on a consolidated basis. Each of the guarantors is wholly-owned, directly or indirectly, by the Company. The 5.125% Senior Notes due 2024 (the "2024 Notes"), 5.000% Senior Notes due April 1, 2025 (the "5.000% 2025 Notes"), 3.125% Senior Notes due April 1, 2025 (the "3.125% 2025 Notes" and, together with the 5.000% 2025 Notes, the "2025 Notes"), 4.75% Senior Notes due June 1, 2026 ("2026 Notes") and 2028 Notes are obligations of the Company's wholly-owned subsidiary, Aramark Services, Inc., (other than the 3.125% 2025 Notes, which are obligations of the Company's wholly owned subsidiary, Aramark International Finance S.a.r.l) and are each jointly and severally guaranteed on a senior unsecured basis by the Company and substantially all of the Company's existing and future domestic subsidiaries (excluding the Receivables Facility subsidiary) ("Guarantors"). All other subsidiaries of the Company, either direct or indirect, do not guarantee the 2024 Notes, 2025 Notes, 2026 Notes or 2028 Notes ("Non Guarantors"). The Guarantors also guarantee certain other debt. These condensed consolidating financial statements have been prepared from the Company's financial information on the same basis of accounting as the condensed consolidated financial statements. Interest expense and certain other costs are partially allocated to all of the subsidiaries of the Company. Goodwill and other intangible assets have been allocated to the subsidiaries based on management's estimates.

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING BALANCE SHEETS

June 29, 2018

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
<b>ASSETS</b>						
Current Assets:						
Cash and cash equivalents	\$5	\$27,472	\$26,034	\$112,457	\$—	\$165,968
Receivables	—	1,307	549,047	1,301,574	—	1,851,928
Inventories	—	15,142	575,835	114,387	—	705,364
Prepayments and other current assets	—	9,330	83,863	93,613	—	186,806
Total current assets	5	53,251	1,234,779	1,622,031	—	2,910,066
Property and Equipment, net	—	27,653	963,811	329,902	—	1,321,366
Goodwill	—	181,756	4,769,053	655,425	—	5,606,234
Investment in and Advances to Subsidiaries	2,845,770	7,507,640	90,049	634,463	(11,077,922 )	—
Other Intangible Assets	—	29,684	1,950,400	190,524	—	2,170,608
Other Assets	—	94,609	1,211,119	353,540	(2,002 )	1,657,266
	\$2,845,775	\$7,894,593	\$10,219,211	\$3,785,885	\$(11,079,924)	\$13,665,540
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Current Liabilities:						
Current maturities of long-term borrowings	\$—	\$32,162	\$27,022	\$22,786	\$—	\$81,970
Accounts payable	—	141,797	376,492	328,451	—	846,740
Accrued expenses and other current liabilities	—	197,794	681,087	334,935	88	1,213,904
Total current liabilities	—	371,753	1,084,601	686,172	88	2,142,614
Long-term Borrowings	—	6,773,741	74,602	939,992	—	7,788,335
Deferred Income Taxes and Other Noncurrent Liabilities	—	389,980	407,460	81,331	—	878,771
Intercompany Payable	—	—	5,328,743	519,783	(5,848,526 )	—
Redeemable Noncontrolling Interest	—	—	10,045	—	—	10,045
Total Stockholders' Equity	2,845,775	359,119	3,313,760	1,558,607	(5,231,486 )	2,845,775
	\$2,845,775	\$7,894,593	\$10,219,211	\$3,785,885	\$(11,079,924)	\$13,665,540

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING BALANCE SHEETS

September 29, 2017

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
<b>ASSETS</b>						
Current Assets:						
Cash and cash equivalents	\$5	\$111,512	\$37,513	\$89,767	\$—	\$238,797
Receivables	—	3,721	303,664	1,308,608	—	1,615,993
Inventories	—	15,737	514,267	80,728	—	610,732
Prepayments and other current assets	—	14,123	83,404	90,090	—	187,617
Total current assets	5	145,093	938,848	1,569,193	—	2,653,139
Property and Equipment, net	—	29,869	775,362	236,800	—	1,042,031
Goodwill	—	173,104	3,874,647	667,760	—	4,715,511
Investment in and Advances to Subsidiaries	2,459,056	5,248,858	90,049	567,277	(8,365,240 )	—
Other Intangible Assets	—	29,683	914,000	177,141	—	1,120,824
Other Assets	—	53,538	1,112,076	311,112	(2,002 )	1,474,724
	\$2,459,061	\$5,680,145	\$7,704,982	\$3,529,283	\$(8,367,242)	\$11,006,229
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>						
Current Liabilities:						
Current maturities of long-term borrowings	\$—	\$33,487	\$20,330	\$24,340	\$—	\$78,157
Accounts payable	—	167,926	461,192	326,807	—	955,925
Accrued expenses and other current liabilities	—	200,130	814,542	319,253	88	1,334,013
Total current liabilities	—	401,543	1,296,064	670,400	88	2,368,095
Long-term Borrowings	—	4,460,730	63,604	665,997	—	5,190,331
Deferred Income Taxes and Other Noncurrent Liabilities	—	425,297	513,797	39,850	—	978,944
Intercompany Payable	—	—	5,224,196	747,347	(5,971,543 )	—
Redeemable Noncontrolling Interest	—	—	9,798	—	—	9,798
Total Stockholders' Equity	2,459,061	392,575	597,523	1,405,689	(2,395,787 )	2,459,061
	\$2,459,061	\$5,680,145	\$7,704,982	\$3,529,283	\$(8,367,242)	\$11,006,229

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

For the three months ended June 29, 2018

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
Sales	\$—	\$261,383	\$2,580,276	\$1,129,947	\$—	\$3,971,606
Costs and Expenses:						
Cost of services provided	—	235,789	2,263,239	1,025,776	—	3,524,804
Depreciation and amortization	—	4,771	127,321	24,842	—	156,934
Selling and general corporate expenses	—	51,310	43,179	7,226	—	101,715
Interest and other financing costs, net	—	85,080	(1,466 )	7,651	—	91,265
Expense allocations	—	(77,642 )	73,564	4,078	—	—
	—	299,308	2,505,837	1,069,573	—	3,874,718
Income (Loss) before Income Tax	—	(37,925 )	74,439	60,374	—	96,888
Provision (Benefit) for Income Taxes	—	(9,612 )	17,470	16,314	—	24,172
Equity in Net Income of Subsidiaries	72,577	—	—	—	(72,577 )	—
Net income (loss)	72,577	(28,313 )	56,969	44,060	(72,577 )	72,716
Less: Net income attributable to noncontrolling interest	—	—	139	—	—	139
Net income (loss) attributable to Aramark stockholders	72,577	(28,313 )	56,830	44,060	(72,577 )	72,577
Other comprehensive income (loss), net of tax	(35,371 )	13,521	—	(100,736 )	87,215	(35,371 )
Comprehensive income (loss) attributable to Aramark stockholders	\$37,206	\$(14,792 )	\$56,830	\$(56,676 )	\$ 14,638	\$37,206

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

For the nine months ended June 29, 2018

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
Sales	\$—	\$772,008	\$7,828,692	\$3,275,335	\$—	\$11,876,035
Costs and Expenses:						
Cost of services provided	—	681,761	6,891,330	3,033,286	—	10,606,377
Depreciation and amortization	—	14,645	360,485	68,516	—	443,646
Selling and general corporate expenses	—	153,434	111,383	17,510	—	282,327
Interest and other financing costs, net	—	244,475	(2,053 )	19,295	—	261,717
Expense allocations	—	(223,650 )	210,863	12,787	—	—
	—	870,665	7,572,008	3,151,394	—	11,594,067
Income (Loss) before Income Tax	—	(98,657 )	256,684	123,941	—	281,968
Provision (Benefit) for Income Taxes	—	(37,516 )	(112,920 )	39,532	—	(110,904 )
Equity in Net Income of Subsidiaries	392,430	—	—	—	(392,430 )	—
Net income (loss)	392,430	(61,141 )	369,604	84,409	(392,430 )	392,872
Less: Net income attributable to noncontrolling interest	—	—	442	—	—	442
Net income (loss) attributable to Aramark stockholders	392,430	(61,141 )	369,162	84,409	(392,430 )	392,430
Other comprehensive income (loss), net of tax	25,694	36,344	2,181	(33,859 )	(4,666 )	25,694
Comprehensive income (loss) attributable to Aramark stockholders	\$418,124	\$(24,797 )	\$371,343	\$50,550	\$(397,096 )	\$418,124

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

For the three months ended June 30, 2017

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
Sales	\$—	\$274,030	\$2,346,917	\$972,330	\$—	\$3,593,277
Costs and Expenses:						
Cost of services provided	—	247,571	2,082,456	902,339	—	3,232,366
Depreciation and amortization	—	4,288	104,394	17,758	—	126,440
Selling and general corporate expenses	—	37,969	35,189	6,634	—	79,792
Interest and other financing costs, net	—	58,831	(847)	3,499	—	61,483
Expense allocations	—	(67,250)	62,913	4,337	—	—
	—	281,409	2,284,105	934,567	—	3,500,081
Income (Loss) before Income Tax	—	(7,379)	62,812	37,763	—	93,196
Provision (Benefit) for Income Taxes	—	(3,087)	17,424	13,495	—	27,832
Equity in Net Income of Subsidiaries	65,295	—	—	—	(65,295)	—
Net income (loss)	65,295	(4,292)	45,388	24,268	(65,295)	65,364
Less: Net income attributable to noncontrolling interest	—	—	69	—	—	69
Net income (loss) attributable to Aramark stockholders	65,295	(4,292)	45,319	24,268	(65,295)	65,295
Other comprehensive income, net of tax	17,574	4,034	1,495	57,622	(63,151)	17,574
Comprehensive income (loss) attributable to Aramark stockholders	\$82,869	\$(258)	\$46,814	\$81,890	\$(128,446)	\$82,869

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

For the nine months ended June 30, 2017

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
Sales	\$—	\$785,435	\$7,310,795	\$2,854,058	\$—	\$10,950,288
Costs and Expenses:						
Cost of services provided	—	713,520	6,404,749	2,639,623	—	9,757,892
Depreciation and amortization	—	12,851	313,350	52,057	—	378,258
Selling and general corporate expenses	—	105,283	102,978	15,723	—	223,984
Interest and other financing costs, net	—	212,651	(2,207)	14,347	—	224,791
Expense allocations	—	(210,077)	201,245	8,832	—	—
	—	834,228	7,020,115	2,730,582	—	10,584,925
Income (Loss) before Income Tax	—	(48,793)	290,680	123,476	—	365,363
Provision (Benefit) for Income Taxes	—	(19,186)	82,727	40,793	—	104,334
Equity in Net Income of Subsidiaries	260,785	—	—	—	(260,785)	—
Net income (loss)	260,785	(29,607)	207,953	82,683	(260,785)	261,029
Less: Net income attributable to noncontrolling interest	—	—	244	—	—	244
Net income (loss) attributable to Aramark stockholders	260,785	(29,607)	207,709	82,683	(260,785)	260,785
Other comprehensive income, net of tax	24,710	42,069	172	13,955	(56,196)	24,710
Comprehensive income attributable to Aramark stockholders	\$285,495	\$12,462	\$207,881	\$96,638	\$(316,981)	\$285,495



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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

For the nine months ended June 29, 2018

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$ —	\$(11,280)	\$(2,707)	\$190,411	\$(35,002)	\$141,422
Cash flows from investing activities:						
Purchases of property and equipment, client contract investments and other	—	(8,926)	(367,388)	(56,465)	—	(432,779)
Disposals of property and equipment	—	2,142	2,393	3,151	—	7,686
Acquisitions of businesses, net of cash acquired	—	(2,381,800)	236,613	(94,414)	—	(2,239,601)
Other investing activities	—	(4,214)	512	(3,783)	—	(7,485)
Net cash used in investing activities	—	(2,392,798)	(127,870)	(151,511)	—	(2,672,179)
Cash flows from financing activities:						
Proceeds from long-term borrowings	—	2,982,209	—	163,860	—	3,146,069
Payments of long-term borrowings	—	(639,731)	(19,962)	(41,369)	—	(701,062)
Net change in funding under the Receivables Facility	—	—	—	145,800	—	145,800
Payments of dividends	—	(77,317)	—	—	—	(77,317)
Proceeds from issuance of common stock	—	15,961	—	—	—	15,961
Repurchase of stock	—	(24,410)	—	—	—	(24,410)
Other financing activities	—	(44,037)	(2,686)	(390)	—	(47,113)
Change in intercompany, net	—	107,363	141,746	(284,111)	35,002	—
Net cash provided by (used in) financing activities	—	2,320,038	119,098	(16,210)	35,002	2,457,928
(Decrease) increase in cash and cash equivalents	—	(84,040)	(11,479)	22,690	—	(72,829)
Cash and cash equivalents, beginning of period	5	111,512	37,513	89,767	—	238,797
Cash and cash equivalents, end of period	\$ 5	\$27,472	\$26,034	\$112,457	\$—	\$165,968

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## ARAMARK AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

For the nine months ended June 30, 2017

(in thousands)

	Aramark (Parent)	Issuers	Guarantors	Non Guarantors	Eliminations	Consolidated
Net cash provided by operating activities	\$ —	\$ 195,061	\$ 202,300	\$ 97,854	\$ (46,026 )	\$ 449,189
Cash flows from investing activities:						
Purchases of property and equipment, client contract investments and other	—	(15,791 )	(269,316 )	(55,187 )	—	(340,294 )
Disposals of property and equipment	—	150	12,624	2,143	—	14,917
Acquisitions of businesses, net of cash acquired	—	—	(88,313 )	(41,781 )	—	(130,094 )
Other investing activities	—	(84,408 )	6,011	80,098	—	1,701
Net cash used in investing activities	—	(100,049 )	(338,994 )	(14,727 )	—	(453,770 )
Cash flows from financing activities:						
Proceeds from long-term borrowings	—	3,606,864	—	100,544	—	3,707,408
Payments of long-term borrowings	—	(3,228,896 )	(14,492 )	(318,112 )	—	(3,561,500 )
Net change in funding under the Receivables Facility	—	—	—	82,000	—	82,000
Payments of dividends	—	(75,543 )	—	—	—	(75,543 )
Proceeds from issuance of common stock	—	23,048	—	—	—	23,048
Repurchase of stock	—	(100,000 )	—	—	—	(100,000 )
Other financing activities	—	(73,175 )	4,632	(195 )	—	(68,738 )
Change in intercompany, net	—	(268,998 )	146,205	76,767	46,026	—
Net cash provided by (used in) financing activities	—	(116,700 )	136,345	(58,996 )	46,026	6,675
Increase (decrease) in cash and cash equivalents	—	(21,688 )	(349 )	24,131	—	2,094
Cash and cash equivalents, beginning of period	5	47,850	31,344	73,381	—	152,580
Cash and cash equivalents, end of period	\$ 5	\$ 26,162	\$ 30,995	\$ 97,512	\$ —	\$ 154,674

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Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of Aramark's (the "Company," "we," "our" and "us") financial condition and results of operations for the three and nine months ended June 29, 2018 and June 30, 2017 should be read in conjunction with our audited consolidated financial statements, and the notes to those statements for the fiscal year ended September 29, 2017 included in the Company's Form 10-K, filed with the Securities and Exchange Commission ("SEC") on November 22, 2017.

Our discussion contains forward-looking statements based upon current expectations that involve risks and uncertainties, such as our plans, objectives, opinions, expectations, anticipations, intentions and beliefs. Actual results and the timing of events could differ materially from those anticipated in those forward-looking statements as a result of a number of factors, including those set forth under the heading "Special Note About Forward-Looking Statements" and elsewhere in this Quarterly Report on Form 10-Q. In the following discussion and analysis of financial condition and results of operations, certain financial measures may be considered "non-GAAP financial measures" under SEC rules. These rules require supplemental explanation and reconciliation, which is provided elsewhere in this Quarterly Report on Form 10-Q.

Overview

We are a leading global provider of food, facilities and uniform services to education, healthcare, business & industry and sports, leisure & corrections clients. Our core market is the United States, which is supplemented by an additional 18-country footprint. Through our established brand, broad geographic presence and employees, we anchor our business in our partnerships with thousands of education, healthcare, business, sports, leisure and corrections clients. Through these partnerships we serve millions of consumers including students, patients, employees, sports fans and guests worldwide. We operate our business in three reportable segments: Food and Support Services United States ("FSS United States"), Food and Support Services International ("FSS International") and Uniform and Career Apparel ("Uniform").

Our Food and Support Services operations focus on serving clients in five principal sectors: Business & Industry, Education, Healthcare, Sports, Leisure & Corrections and Facilities & Other. Our FSS International reportable segment provides a similar range of services as those provided to our FSS United States clients and operates in the same sectors although it is more heavily weighted towards Business & Industry.

During the first quarter of fiscal 2018, we acquired Avendra, LLC ("Avendra") and during the second quarter of fiscal 2018, we acquired AmeriPride Services, Inc. ("AmeriPride") in separate transactions (see Note 2 to the condensed consolidated financial statements). The Avendra acquisition consideration was \$1,386.4 million, partially offset by \$87.3 million of cash and restricted investments acquired. The AmeriPride acquisition consideration was \$995.4 million, partially offset by \$84.9 million of cash acquired. We incurred new debt to finance both the Avendra and AmeriPride acquisitions (see Note 5 to the condensed consolidated financial statements). We expect our earnings for some period following the closings to be impacted as a result of these acquisitions, due to, among other factors, merger and integration costs as well as depreciation and amortization resulting from purchase accounting and higher interest expense as a result of the new debt to finance the transactions. As a part of the merger and integration, we expect to incur an additional \$80 million of charges over the next three years.

In the second quarter of fiscal 2018, the Company launched the next phase of its program related to food, labor and selling and general administrative initiatives to generate additional cost savings. These initiatives include a reduction in headcount through reorganization and integration, the relocation of our headquarter facility and certain other costs. Efforts related to this next phase of streamlining are already underway, and have resulted in a fiscal 2018 year-to-date charge of approximately \$62 million. The company currently expects to incur additional charges of up to approximately \$45 million related to these initiatives.

Seasonality

Our sales and operating results have varied from quarter to quarter as a result of different factors. Historically, within our FSS United States segment, there has been a lower level of activity during our first and second fiscal quarters in operations that provide services to sports and leisure clients. This lower level of activity, historically, has been

partially offset during our first and second fiscal quarters by the increased activity levels in our educational operations. Conversely, historically there has been a significant increase in the provision of services to sports and leisure clients during our third and fourth fiscal quarters, which is partially offset by the effect of summer recess at colleges, universities and schools in our educational operations.

#### Foreign Currency Fluctuations

The impact from foreign currency translation assumes constant foreign currency exchange rates based on the rates in effect for the prior year period being used in translation for the comparable current year period. We believe that providing the impact of fluctuations in foreign currency rates on certain financial results can facilitate analysis of period-to-period comparisons of our business performance.

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## Fiscal Year

Our fiscal year is the fifty-two or fifty-three week period which ends on the Friday nearest September 30th. The fiscal years ending September 28, 2018 and September 29, 2017 are each fifty-two week periods.

## Results of Operations

The following tables present an overview of our results on a consolidated and segment basis with the amount of and percentage change between periods for the three and nine months ended June 29, 2018 and June 30, 2017 (dollars in millions). A majority of our Canadian operations were reclassified into the FSS International reportable segment beginning in fiscal 2018. The prior-year period balances were restated to conform to the current period presentation.

	Three Months Ended		Change	
	June 29, 2018	June 30, 2017	\$	%
Sales	\$3,971.6	\$3,593.3	\$378.3	11 %
Costs and Expenses:				
Cost of services provided	3,524.8	3,232.4	292.4	9 %
Other operating expenses	258.6	206.2	52.4	25 %
	3,783.4	3,438.6	344.8	10 %
Operating income	188.2	154.7	33.5	22 %
Interest and Other Financing Costs, net	91.3	61.5	29.8	48 %
Income Before Income Taxes	96.9	93.2	3.7	4 %
Provision for Income Taxes	24.2	27.8	(3.6 )	(13)%
Net income	\$72.7	\$65.4	\$7.3	11 %

	Three Months Ended		Change	
	June 29, 2018	June 30, 2017	\$	%
Sales by Segment <sup>(1)</sup>				
FSS United States	\$2,501.0	\$2,383.7	\$117.3	5 %
FSS International	929.9	821.8	108.1	13 %
Uniform	540.7	387.8	152.9	39 %
	\$3,971.6	\$3,593.3	\$378.3	11 %

	Three Months Ended		Change	
	June 29, 2018	June 30, 2017	\$	%
Operating Income by Segment				
FSS United States	\$134.6	\$119.9	14.7	12 %
FSS International	45.9	26.0	19.9	76 %
Uniform	57.1	45.0	12.1	27 %
Corporate	(49.4 )	(36.2 )	(13.2 )	37 %
	\$188.2	\$154.7	\$33.5	22 %

(1) As a percentage of total sales, FSS United States represented 63% and 66%, FSS International represented 23% and 23% and Uniform represented 14% and 11% for the three month periods ended June 29, 2018 and June 30, 2017, respectively.

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	Nine Months Ended		Change		
	June 29, 2018	June 30, 2017	\$	%	
Sales	\$11,876.0	\$10,950.3	\$925.7	8	%
Costs and Expenses:					
Cost of services provided	10,606.4	9,757.9	848.5	9	%
Other operating expenses	725.9	602.2	123.7	21	%
	11,332.3	10,360.1	972.2	9	%
Operating income	543.7	590.2	(46.5 )	(8 )	%
Interest and Other Financing Costs, net	261.7	224.8	36.9	16	%
Income Before Income Taxes	282.0	365.4	(83.4 )	(23 )	%
(Benefit) Provision for Income Taxes	(110.9 )	104.4	(215.3 )	(206)	%
Net income	\$392.9	\$261.0	\$131.9	51	%

	Nine Months Ended		Change		
	June 29, 2018	June 30, 2017	\$	%	
Sales by Segment <sup>(1)</sup>					
FSS United States	\$7,657.0	\$7,341.6	\$315.4	4	%
FSS International	2,768.1	2,437.8	330.3	14	%
Uniform	1,450.9	1,170.9	280.0	24	%
	\$11,876.0	\$10,950.3	\$925.7	8	%

	Nine Months Ended		Change		
	June 29, 2018	June 30, 2017	\$	%	
Operating Income by Segment					
FSS United States	\$451.5	\$437.7	13.8	3	%
FSS International	108.0	108.2	(0.2 )	—	%
Uniform	132.0	144.2	(12.2 )	(8 )	%
Corporate	(147.8 )	(99.9 )	(47.9 )	(48)	%
	\$543.7	\$590.2	\$(46.5 )	(8 )	%

(1) As a percentage of total sales, FSS United States represented 65% and 67%, FSS International represented 23% and 22% and Uniform represented 12% and 11% for the nine month periods ended June 29, 2018 and June 30, 2017, respectively.

## Consolidated Overview

Sales were \$3,971.6 million and \$11,876.0 million for the three and nine month periods of fiscal 2018, respectively, and represented an increase of approximately 11% and 8% for the three and nine month periods of fiscal 2018, respectively, compared to the prior year period. Sales for the three and nine month periods of fiscal 2018 were primarily impacted by:

- growth in all of our segments, excluding acquisitions;
- growth due to the Avendra and AmeriPride acquisitions (approximately 5% and 3%); and
- the positive impact of foreign currency translation (approximately \$52 million or approximately 1% and approximately \$195 million or approximately 2%).

The following table presents the cost of services provided by segment and as a percent of sales for the three and nine month periods ended June 29, 2018 and June 30, 2017.

	Three Months Ended		Nine Months Ended	
	June 29, 2018	June 30, 2017	June 29, 2018	June 30, 2017
Cost of services provided	\$ % of Sales	\$ % of Sales	\$ % of Sales	\$ % of Sales
FSS United States	\$2,239.2 90 %	\$2,148.8 90 %	\$6,836.1 89 %	\$6,560.6 89 %
FSS International	862.5 93 %	775.4 94 %	2,596.8 94 %	2,273.9 94 %

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Uniform	423.1	78 %	308.2	79 %	1,173.5	81 %	923.4	79 %
	\$3,524.8	89 %	\$3,232.4	90 %	\$10,606.4	89 %	\$9,757.9	89 %

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The following table presents the percentages attributable to the components in cost of services provided for the three and nine month periods ended June 29, 2018 and June 30, 2017.

Cost of services provided components	Three Months Ended		Nine Months Ended	
	June 29, 2018	June 30, 2017	June 29, 2018	June 30, 2017
Food and support service costs	25 %	25 %	26 %	26 %
Personnel costs	49 %	48 %	47 %	47 %
Other direct costs	26 %	27 %	27 %	27 %
	100 %	100 %	100 %	100 %

Operating income of \$188.2 million and \$543.7 million for the three and nine month periods ended June 29, 2018 represented an increase of approximately 22% and a decrease of approximately 8% compared to the prior year periods, respectively. The increase in operating income for the three month period ended June 29, 2018 was impacted by:

- an increase in profit related to the acquisitions of Avendra and AmeriPride;
- profit growth in the FSS International segment;
- lower severance costs related to streamlining initiatives (\$18.3 million);
- lower compensation and benefit costs; and
- the positive impact of foreign currency translation (\$3 million or approximately 2%); which more than offset
- acquisition and merger and integration costs related to the Avendra and AmeriPride acquisitions (\$9.7 million);
- an increase in depreciation and amortization expense primarily related to the acquisitions and client contract investments (\$30.5 million); and
- an increase in share-based compensation expense primarily related to the increase in the expected performance stock unit ("PSU") attainment percentage (\$19.2 million).

The decrease in operating income for the nine month period ended June 29, 2018 was impacted by:

- acquisition and merger and integration costs related to the Avendra and AmeriPride acquisitions (\$64.8 million);
- an increase in severance costs related to streamlining initiatives (\$21.3 million);
- an increase in depreciation and amortization expense primarily related to the acquisitions and client contract investments (\$65.4 million);
- an increase in share-based compensation expense primarily related to the increase in the expected PSU attainment percentage (\$18.0 million); and
- an increase in consulting costs related to streamlining initiatives (\$16.5 million); which more than offset
- an increase in income related to our casualty insurance program from prior years' loss experience that were favorable (\$11.8 million);
- lower compensation and benefits costs; and
- the positive impact of foreign currency translation (\$7 million or approximately 1%).

Interest and Other Financing Costs, net, for the three and nine month periods of fiscal 2018 increased 48% and 16% compared to the prior year periods, respectively. The increase for the three and nine month periods was primarily due to new borrowings in the current year to finance the Avendra and AmeriPride acquisitions. This increase was partially offset by a reduction in charges related to refinancing activity for which \$30.0 million was incurred during the nine month period of fiscal 2017 for the write-off of deferred financing costs, original issue discount and call premium compared to \$17.7 million incurred during the nine month period of fiscal 2018 for the write-off of debt issuance costs and financing commitment fees related to the Avendra and AmeriPride acquisitions.

The effective income tax rate for the three and nine month periods of fiscal 2018 was 24.9% and (39.3)%, respectively, compared to 29.9% and 28.6% in the prior periods, respectively. The decrease in the effective tax rate in both the three and nine month periods of fiscal 2018 is driven by a reduction in the U.S. federal statutory rate from 35% to 21% and the re-measurement of the Company's deferred tax assets and liabilities as a result of the "Tax Cuts and Jobs Act." An approximately \$183.8 million tax benefit was recorded to the (benefit) provision for income taxes



for the nine months ended June 29, 2018 in the Condensed Consolidated Statements of Income as a result of U.S. tax reform (see Note 7 to the condensed consolidated financial statements), the impact of certain permanently reinvested foreign earnings and certain other tax adjustments. The

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decrease is partially offset by a \$7.4 million Canadian withholding tax incurred on the post-acquisition integration of AmeriPride, which was recognized during the second quarter of fiscal 2018.

## Segment Results

## FSS United States Segment

The FSS United States reportable segment consists of five operating sectors which have similar economic characteristics and are aggregated into a single operating segment. The five operating sectors of the FSS United States reportable segment are Business & Industry, Education, Healthcare, Sports, Leisure & Corrections and Facilities & Other.

Sales for each of these sectors are summarized as follows (in millions):

	Three Months		Nine Months	
	Ended		Ended	
	June 29,	June 30,	June 29,	June 30,
	2018	2017*	2018	2017*
Business & Industry	\$394.0	\$400.7	\$1,168.5	\$1,160.3
Education	703.0	679.0	2,609.9	2,528.3
Healthcare	328.1	310.5	977.2	949.0
Sports, Leisure & Corrections	662.6	644.4	1,714.0	1,643.6
Facilities & Other	413.3	349.1	1,187.4	1,060.4
	\$2,501.0	\$2,383.7	\$7,657.0	\$7,341.6

\*A majority of our Canadian operations were reclassified into the FSS International reportable segment beginning in fiscal 2018. The prior-year period was restated to conform to the current period presentation. The effect was not material.

The Healthcare and Education sectors generally have high-single digit operating income margins and the Business & Industry, Sports, Leisure & Corrections and Facilities & Other sectors generally have mid-single digit operating income margins.

FSS United States segment sales for both the three and nine month periods of fiscal 2018 increased approximately 5% and 4% compared to the prior year periods, respectively, primarily due to:

- an increase in Education sector sales resulting from net new business and base business growth (approximately 4% and approximately 3%);
- an increase in Healthcare sector sales resulting from base business growth (approximately 6% and 3%);
- an increase in Sports, Leisure & Corrections sector sales resulting from net new business and base business growth (approximately 3% and 4%);
- an increase in Facilities & Other sector sales resulting from net new business, acquisitions and base business growth (approximately 18% and 12%); and
- lower Business & Industry sector sales for the three month period of fiscal 2018 resulting from net lost business (approximately 2%) and an increase for the nine month period of fiscal 2018 resulting from base business growth (approximately 1%).

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Operating income increased approximately 12% and 3% for the three and nine month periods of fiscal 2018 compared to the prior year periods, respectively. The increase in operating income for the three and nine month periods of fiscal 2018 was primarily attributable to:

- an increase in profit related to the acquisition of Avendra; partially offset by
- an increase in amortization expense mainly from our client contract investments and the acquisition of Avendra (\$10.3 million and \$27.7 million);
- merger and integration related costs from the Avendra acquisition (\$2.0 million and \$11.7 million); and
- a profit decline in the Education sector primarily driven by net new business conversion.

During the three month period of fiscal 2018, operating income also increased due to a \$5.4 million decline in severance related to streamlining initiatives. During the nine month period of fiscal 2018, operating income also increased due to \$10.8 million of income related to our casualty insurance program from prior years' loss experience that were favorable, which was partially offset by an \$8.0 million increase in severance related to streamlining initiatives.

FSS International Segment

Sales in the FSS International segment for the three and nine month periods of fiscal 2018 increased approximately 13% and 14% compared to the prior year periods, respectively. Sales for the three and nine month period of fiscal 2018 were impacted by:

- sales growth across all regions, including growth due to acquisitions (approximately 4% and 2%); and
- the positive impact of foreign currency translation (approximately \$48 million or 6% and approximately \$185 million or 8%).

Operating income increased approximately 76% for the three month period of fiscal 2018 and was down slightly for the nine month period of fiscal 2018 compared to the prior year periods. The increase in operating income for the three month period of fiscal 2018 was primarily attributable to:

- profit growth in Canada, Spain and South America;
- lower severance costs related to streamlining initiatives (\$10.6 million);
- lower compensation and benefits costs; and
- the positive impact of foreign currency translation (approximately \$2 million or 8%); which more than offset profit decline in Northern Europe.

The slight decline in operating income for the nine month period of fiscal 2018 was primarily attributable to:

- profit decline in Northern Europe;
- an increase in severance costs related to streamlining initiatives (\$12.8 million) and
- charges related to a joint venture partner liquidation and related acquisition (\$7.5 million); partially offset by
- profit growth in Canada;
- lower compensation and benefits costs; and
- the positive impact of foreign currency translation (approximately \$6 million or 5%);

Uniform Segment

Uniform segment sales increased 39% and 24% for the three and nine month periods of fiscal 2018 compared to the prior year periods, respectively, primarily due to the acquisition of AmeriPride.

Operating income increased 27% and decreased 8% for the three and nine month periods of fiscal 2018 compared to the prior year periods, respectively. The increase for the three month period of fiscal 2018 was primarily due to:

- productivity expansion in our rental market;
- an increase in profit related to the acquisition of AmeriPride; and
- lower compensation and benefits costs; which more than offset
- an increase in merger and integration related costs from the AmeriPride acquisition (\$6.9 million); and
- an increase in depreciation and amortization expense mainly from the AmeriPride acquisition (\$17.6 million).

The decrease for the nine month period of fiscal 2018 was primarily due to:

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an increase in merger and integration related costs from the AmeriPride acquisition (\$27.1 million); and  
 an increase in depreciation and amortization expense mainly from the AmeriPride acquisition (\$32.9 million); which more than offset  
 lower compensation and benefits costs;  
 an increase in income related to our casualty insurance program from prior years' loss experience that were favorable (\$2.0 million for the six month period);  
 productivity expansion in our rental market.

## Corporate

Corporate expenses, those administrative expenses not allocated to the business segments, increased approximately 37% and 48% for the three and nine month periods of fiscal 2018 compared to the prior year periods, respectively.

The increase for the three and nine month periods of fiscal 2018 was primarily attributable to:

an increase in share-based compensation primarily related to the increase in the expected PSU attainment percentage (\$19.2 million and \$18.0 million); and  
 an increase in consulting costs for streamlining initiatives (\$4.5 million and \$16.5 million); which more than offset  
 lower compensation and benefits costs; and  
 a decrease in the loss related to the change in the fair value of certain gasoline and diesel agreements (\$3.1 million and \$4.5 million).

During the nine month period of fiscal 2018, corporate expenses increased due to \$27.3 million of acquisition related costs, mainly banker fees, from the Avendra and AmeriPride acquisitions.

## Liquidity and Capital Resources

## Overview

Our principal sources of liquidity are cash generated from operating activities, funds from borrowings and existing cash on hand. As of June 29, 2018, we had \$166.0 million of cash and cash equivalents and approximately \$932.4 million of availability under our senior secured revolving credit facility. A significant portion of our cash and cash equivalents is held in mature, liquid markets where we have operations. As of June 29, 2018, there was approximately \$997.6 million of outstanding foreign currency borrowings.

We believe that our cash and cash equivalents and the unused portion of our committed credit availability under the senior secured revolving credit facility will be adequate to meet anticipated cash requirements to fund working capital, capital spending, debt service obligations, refinancings, dividends and other cash needs. As part of our ongoing liquidity assessments, we routinely monitor our cash flow (including the mix of domestic and international inflows and outflows) and the condition of the capital markets in order to be prepared to respond to changing conditions, including the impacts of tax reform.

The table below summarizes our cash activity (in millions):

	Nine Months Ended June 29, June 30, 2018 2017	
Net cash provided by operating activities	\$141.4	\$449.2
Net cash used in investing activities	(2,672.2)	(453.8)
Net cash provided by financing activities	2,457.9	6.7

Reference to the Condensed Consolidated Statements of Cash Flows will facilitate understanding of the discussion that follows.

## Cash Flows Provided by Operating Activities

During the nine month period of fiscal 2018, the increase in net income and non-cash charges resulted from higher operating income discussed above. The decrease in cash flows provided by operating activities was primarily attributable to the change in operating assets and liabilities (\$345.3 million). The change in operating assets and liabilities compared to the prior year period was primarily due to the following:



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Accrued expenses were a greater use of cash primarily due to the timing of payments for client advances and the timing of one-time payments for certain liabilities assumed related to the Avendra and AmeriPride acquisitions; Prepayments were less of a source of cash due to the timing of prepayments made related to interest, insurance premiums and taxes;

Accounts receivable were a greater use of cash due to the timing of collections and sales growth;

Inventories were a greater use of cash due to new business in our Uniform segment; and

Accounts payable were a greater use of cash due to the timing of disbursements.

During the nine month period of fiscal 2018, we received gross proceeds of approximately \$18.9 million related to our casualty insurance program from our loss experience being favorable related to a prior year. We received approximately \$9.7 million of comparable insurance proceeds during the prior year period. During the nine month period of fiscal 2018, we incurred approximately \$58.2 million of acquisition related costs. The "Other operating activities" caption mainly reflects the adjustments to net income in the prior year period related to certain financing related charges in connection with our refinancing activity.

Cash Flows Used in Investing Activities

The increase in net cash flows used in investing activities between periods relates primarily to a higher level of spending for acquisitions, mainly AmeriPride and Avendra (see Note 2 to the condensed consolidated financial statements) and higher spending on client contract investments and capital expenditures.

Cash Flows Provided by Financing Activities

During the nine month period of fiscal 2018, cash provided by financing activities was impacted by the following (see Note 5 to the condensed consolidated financial statements):

issuance of a new \$1.785 billion U.S. Term Loan B due 2025;

issuance of \$1.150 billion aggregate principal amount of 5.000% senior unsecured notes due 2028;

repayment of the U.S. dollar denominated term loan to Aramark Services, Inc. ("ASI") due 2022 (\$633.8 million of principal); and

payment of fees primarily related to the U.S. Term Loan B due 2025 and the 5.000% senior unsecured notes due 2028 (approximately \$24.7 million).

During the nine month period of fiscal 2017, cash provided by financing activities was impacted by the following:

issuance of \$600.0 million of 5.000% senior unsecured notes due 2025;

issuance of €325.0 million of 3.125% senior unsecured notes due 2025;

issuance of \$2,400.0 million in the aggregate of new U.S. term loans, a CAD133.4 million term loan denominated in Canadian dollars and a ¥11,107.0 million term loan denominated in yen;

repayment of all existing term loan facilities under the Company's then existing senior secured credit facilities;

repayment of \$228.8 million of the 5.750% senior unsecured notes due 2020; and

payment of fees and expenses related to the refinancings (approximately \$43.0 million).

During fiscal 2017, the Board of Directors authorized a new share repurchase program providing for purchases of up to \$250 million of Aramark common stock through February 1, 2019. We repurchased approximately 2.8 million shares of our common stock for \$100.0 million in fiscal 2017. During the nine month period of fiscal 2018, we completed a repurchase of 0.6 million shares of our common stock for \$24.4 million. We may utilize various methods to effect repurchases of our common stock under the repurchase program, which could include open market repurchases, privately negotiated transactions, block transactions, accelerated share repurchase or open market solicitations for shares, some of which may be effected through Rule 10b5-1 plans. Repurchases will be made at our discretion, based on ongoing assessments of the capital needs of the business, the market price of our common stock and general market conditions. We do not currently expect to repurchase any additional shares during fiscal 2018. The "Other financing activities" also reflects a use of cash during the nine month periods of fiscal 2018 and fiscal 2017, primarily related to taxes paid by the Company when the Company withholds shares upon an employee's exercise or vesting of equity awards to cover income taxes.

Covenant Compliance

The Credit Agreement contains a number of covenants that, among other things, restrict, subject to certain exceptions, our ability and the ability of our subsidiaries to: incur additional indebtedness; issue preferred stock or provide

guarantees; create liens on assets; engage in mergers or consolidations; sell assets; pay dividends, make distributions or repurchase our capital

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stock; make investments, loans or advances; repay or repurchase any subordinated debt, except as scheduled or at maturity; create restrictions on the payment of dividends or other amounts to us from our restricted subsidiaries; make certain acquisitions; engage in certain transactions with affiliates; amend material agreements governing our subordinated debt (or any indebtedness that refinances our subordinated debt); and fundamentally change our business. The indentures governing our senior notes contain similar provisions. As of June 29, 2018, we were in compliance with these covenants.

As stated above, the Credit Agreement and the indentures governing our senior notes contain provisions that restrict our ability to pay dividends and repurchase stock (collectively, "Restricted Payments"). In addition to customary exceptions, the Credit Agreement and indentures permit Restricted Payments in the aggregate up to an amount that increases quarterly by 50% of our Consolidated Net Income, as such term is defined in these debt agreements, subject to being in compliance with the interest coverage ratio described below.

Under the Credit Agreement, we are required to satisfy and maintain specified financial ratios and other financial condition tests and covenants. The indentures governing our senior notes also require us to comply with certain financial ratios in order to take certain actions. Our continued ability to meet those financial ratios, tests and covenants can be affected by events beyond our control, and there can be no assurance that we will meet those ratios, tests and covenants.

These financial ratios, tests and covenants involve the calculation of certain measures that we refer to in this discussion as "Covenant Adjusted EBITDA." Covenant Adjusted EBITDA is not a measurement of financial performance under U.S. GAAP. Covenant Adjusted EBITDA is defined as net income (loss) of Aramark Services, Inc. and its restricted subsidiaries plus interest and other financing costs, net, provision (benefit) for income taxes, and depreciation and amortization, further adjusted to give effect to adjustments required in calculating covenant ratios and compliance under our Credit Agreement and the indentures governing our senior notes.

Our presentation of these measures has limitations as an analytical tool, and should not be considered in isolation or as a substitute for analysis of our results as reported under U.S. GAAP. You should not consider these measures as alternatives to net income or operating income determined in accordance with U.S. GAAP. Covenant Adjusted EBITDA, as presented by us, may not be comparable to other similarly titled measures of other companies because not all companies use identical calculations.

The following is a reconciliation of net income attributable to Aramark Services, Inc. ("ASI") stockholder, which is a U.S. GAAP measure of Aramark Services, Inc.'s operating results, to Covenant Adjusted EBITDA as defined in our debt agreements. The terms and related calculations are defined in the Credit Agreement and the indentures governing our senior notes. Covenant Adjusted EBITDA is a measure of Aramark Services, Inc. and its restricted subsidiaries only and does not include the results of Aramark.

(in millions)	Three Months Ended June 29, 2018	Three Months Ended March 30, 2018	Three Months Ended December 29, 2017	Three Months Ended September 29, 2017	Twelve Months Ended June 29, 2018
Net income attributable to ASI stockholder	\$ 72.6	\$ 27.6	\$ 292.3	\$ 113.1	\$ 505.6
Interest and other financing costs, net	91.2	94.2	76.3	62.6	324.3
(Benefit) Provision for income taxes	24.1	14.7	(149.7)	42.1	(68.8)
Depreciation and amortization	156.9	152.9	133.8	130.0	573.6
Share-based compensation expense <sup>(1)</sup>	34.8	17.1	16.4	14.9	83.2
Pro forma EBITDA for equity method investees <sup>(2)</sup>	2.9	4.0	5.0	4.3	16.2
Pro forma EBITDA for certain transactions <sup>(3)</sup>	6.8	21.4	38.2	39.0	105.4
Other <sup>(4)</sup>	14.9	83.4	20.0	15.6	133.9
Covenant Adjusted EBITDA	\$ 404.2	\$ 415.3	\$ 432.3	\$ 421.6	\$ 1,673.4

Represents share-based compensation expense resulting from the application of accounting for stock options, (1)restricted stock units, performance stock, performance stock units, and deferred stock unit awards (see Note 9 to the condensed consolidated financial statements).



(2) Represents our estimated share of EBITDA, primarily from our AIM Services Co., Ltd. equity method investment, not already reflected in our Net income attributable to ASI stockholder. EBITDA for this equity method investee is calculated in a manner consistent with consolidated Covenant Adjusted EBITDA but does not represent cash distributions received from this investee.

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(3) Represents the annualizing of net EBITDA from acquisitions made during the period.

Other for the twelve months ended June 29, 2018 includes organizational streamlining initiatives (\$40.6 million), the impact of the change in fair value related to certain gasoline and diesel agreements (\$4.1 million gain), expenses related to merger and integration related charges (\$66.9 million), estimated impact of natural disasters,

(4) net of insurance proceeds (\$13.3 million, of which \$6.1 million related to asset write-downs), property and other asset write-downs related to a joint venture partner liquidation and related acquisition (\$7.5 million), duplicate rent charges to build out and ready our new headquarters while occupying our then-existing headquarters (\$4.9 million) and other miscellaneous expenses.

Our covenant requirements and actual ratios for the twelve months ended June 29, 2018 are as follows:

	Covenant Requirements	Actual Ratios
Consolidated Secured Debt Ratio <sup>(1)</sup>	5.125x	2.52
Interest Coverage Ratio (Fixed Charge Coverage Ratio) <sup>(2)</sup>	2.000x	4.66

The Credit Agreement requires ASI to maintain a maximum Consolidated Secured Debt Ratio, defined as consolidated total indebtedness secured by a lien to Covenant Adjusted EBITDA, of 5.125x. Consolidated total indebtedness secured by a lien is defined in the Credit Agreement as total indebtedness consisting of debt for borrowed money, capital leases, debt in respect of sale-leaseback transactions, disqualified and preferred stock and advances under the Receivables Facility secured by a lien reduced by the amount of cash and cash equivalents on the consolidated balance sheet that is free and clear of any lien. Non-compliance with the maximum Consolidated Secured Debt Ratio could result in the requirement to immediately repay all amounts outstanding under our Credit Agreement, which, if ASI's lenders under the Credit Agreement (other than the lenders in respect of ASI's U.S. Term Loan B, which lenders do not benefit from the maximum Consolidated Secured Debt Ratio covenant) failed to waive any such default, would also constitute a default under the indentures governing our senior notes.

(1) Our Credit Agreement establishes an incurrence-based minimum Interest Coverage Ratio, defined as Covenant Adjusted EBITDA to consolidated interest expense, the achievement of which is a condition for us to incur additional indebtedness and to make certain restricted payments. If we do not maintain this minimum Interest Coverage Ratio calculated on a pro forma basis for any such additional indebtedness or restricted payments, we could be prohibited from being able to incur additional indebtedness, other than the incremental capacity provided for under the Credit Agreement and pursuant to specified exceptions, and make certain restricted payments, other than pursuant to certain exceptions. The minimum Interest Coverage Ratio is 2.000x for the term of the Credit Agreement. Consolidated interest expense is defined in the Credit Agreement as consolidated interest expense excluding interest income, adjusted for acquisitions and dispositions, further adjusted for certain non-cash or nonrecurring interest expense and our estimated share of interest expense from one equity method investee. The indentures governing our senior notes include a similar requirement which is referred to as a Fixed Charge Coverage Ratio.

The Company and its subsidiaries and affiliates may from time to time, in their sole discretion, purchase, repay, redeem or retire any of our outstanding debt securities (including any publicly issued debt securities), in privately negotiated or open market transactions, by tender offer or otherwise, or extend or refinance any of our outstanding indebtedness.

During the nine month period of fiscal 2018, the Company had material changes to its debt structure (see Note 5 to the condensed consolidated financial statements). As a result of the material changes in the debt structure, the following table summarizes our estimated future obligations for debt repayments and estimated interest payments as of June 29, 2018 (dollars in thousands):

Contractual Obligations as of June 29, 2018	Payments Due by Period				
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Long-term borrowings <sup>(1)</sup>	\$7,780,769	\$52,799	\$565,720	\$600,025	\$6,562,225
Capital lease obligations	137,068	29,171	46,990	24,773	36,134
Estimated interest payments <sup>(2)</sup>	2,177,200	312,800	625,700	640,800	597,900

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\$10,095,037 \$394,770 \$1,238,410 \$1,265,598 \$7,196,259

(1) Excludes the \$60.5 million reduction to long-term borrowings from debt issuance costs and the increase of \$13.0 million from the premium on the 5.125% Senior Notes due 2024.

(2) These amounts represent future interest payments related to our existing debt obligations based on fixed and variable interest rates specified in the associated debt agreements and considering any current hedging relationships. Payments related to variable debt are based on applicable rates at June 29, 2018 plus the specified margin in the associated debt agreements for each period presented.

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## Critical Accounting Policies and Estimates

Our significant accounting policies are described in the notes to the consolidated financial statements included in our Form 10-K filed with the SEC on November 22, 2017. As described in such notes, we recognize sales in the period in which services are provided pursuant to the terms of our contractual relationships with our clients. Sales from direct marketing activities are recognized upon shipment. For a more complete discussion of the critical accounting policies and estimates that we have identified in the preparation of our condensed consolidated financial statements, please refer to our Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Form 10-K filed with the SEC on November 22, 2017.

In preparing our financial statements, management is required to make estimates and assumptions that, among other things, affect the reported amounts of assets, liabilities, sales and expenses. These estimates and assumptions are most significant where they involve levels of subjectivity and judgment necessary to account for highly uncertain matters or matters susceptible to change, and where they can have a material impact on our financial condition and operating performance. If actual results were to differ materially from the estimates made, the reported results could be materially affected.

Critical accounting estimates and the related assumptions are evaluated periodically as conditions warrant, and changes to such estimates are recorded as new information or changed conditions require.

## New Accounting Standard Updates

See Note 1 to the condensed consolidated financial statements for a full description of recent accounting standard updates, including the expected dates of adoption.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

We are exposed to the impact of interest rate changes and manage this exposure through the use of variable-rate and fixed-rate debt and by utilizing interest rate swaps. We do not enter into contracts for trading purposes and do not use leveraged instruments. The information below summarizes our market risks associated with debt obligations and other significant financial instruments as of June 29, 2018 (see Note 5 and Note 6 to the condensed consolidated financial statements). Fair values were computed using market quotes, if available, or based on discounted cash flows using market interest rates as of the end of the respective periods. For debt obligations, the table presents principal cash flows and related interest rates by contractual fiscal year of maturity. Variable interest rates disclosed represent the weighted-average rates of the portfolio at June 29, 2018. For interest rate swaps, the table presents the notional amounts and related weighted-average interest rates by fiscal year of maturity. The variable rates presented are the average forward rates for the term of each contract.

As of June 29, 2018	(US\$ equivalent in millions)							Total	Fair Value
	Expected Fiscal Year of Maturity								
	2018 - 2019	2020	2021	2022	2023	Thereafter			
<b>Debt:</b>									
Fixed rate	\$37	\$25	\$19	\$13	\$11	\$3,562	\$3,667	\$ 3,603	
Average interest rate	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	4.8 %	— %	%	
Variable rate	\$53	\$96	\$497	\$456	\$125	\$3,024	\$4,251	\$ 4,262	
Average interest rate	4.7 %	3.4 %	3.1 %	2.9 %	3.7 %	4.1 %	— %	%	
<b>Interest Rate Swaps:</b>									
Receive variable/pay fixed	\$725	\$425	\$—	\$—	\$1,550	\$—	\$2,700	\$ 48	
Average pay rate	1.9 %	2.2 %	— %	— %	2.1 %	%			
Average receive rate	2.1 %	2.1 %	— %	— %	2.1 %	%			

## Item 4. Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, management, with the participation of the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures, as of the end of the

period covered by this report, are functioning effectively to provide reasonable assurance that the information required to be disclosed by the Company in reports filed under the

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Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, to allow timely decisions regarding required disclosures. As discussed in Note 2 to the condensed consolidated financial statements included in this Quarterly Report, we completed our acquisitions of Avendra and AmeriPride on December 11, 2017 and January 19, 2018, respectively. As part of our post-closing integration activities, we are engaged in the process of assessing the internal controls of Avendra and AmeriPride. As permitted by interpretive guidance for newly acquired businesses issued by the staff of the Securities and Exchange Commission, management has excluded the internal control over financial reporting of Avendra and AmeriPride from the evaluation of the Company's effectiveness of its disclosure controls and procedures as of June 29, 2018. As set forth in more detail in Note 2 to the condensed consolidated financial statements included in this Quarterly Report, total assets of Avendra and AmeriPride included in the Company's preliminary purchase price allocation of these acquisitions were \$1,500.7 million and \$1,197.6 million, respectively. A controls system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. Other than these acquisitions, no change in the Company's internal control over financial reporting occurred during the Company's third quarter of fiscal 2018 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II

Item 1. Legal Proceedings

Our business is subject to various federal, state and local laws and regulations governing, among other things, the generation, handling, storage, transportation, treatment and disposal of water wastes and other substances. We engage in informal settlement discussions with federal, state, local and foreign authorities regarding allegations of violations of environmental laws in connection with our operations or businesses conducted by our predecessors or companies that we have acquired, the aggregate amount of which and related remediation costs we do not believe should have a material adverse effect on our financial condition or results of operations.

From time to time, the Company and its subsidiaries are a party to various legal actions, proceedings and investigations involving claims incidental to the conduct of their business, including those brought by clients, consumers, employees, government entities and third parties under, among others, federal, state, international, national, provincial and local employment laws, wage and hour laws, discrimination laws, immigration laws, human health and safety laws, import and export controls and customs laws, environmental laws, false claims or whistleblower statutes, minority, women and disadvantaged business enterprise statutes, tax codes, antitrust and competition laws, consumer protection statutes, procurement regulations, intellectual property laws, food safety and sanitation laws, cost and accounting principles, the Foreign Corrupt Practices Act, the U.K. Bribery Act, other anti-corruption laws, lobbying laws, motor carrier safety laws, data privacy and security laws and alcohol licensing and service laws, or alleging negligence and/or breaches of contractual and other obligations. Based on information currently available, advice of counsel, available insurance coverage, established reserves and other resources, the Company does not believe that any such actions, proceedings or investigations are likely to be, individually or in the aggregate, material to its business, financial condition, results of operations or cash flows. However, in the event of unexpected further developments, it is possible that the ultimate resolution of these matters, or other similar matters, if unfavorable, may be materially adverse to the Company's business, financial condition, results of operations or cash flows.

Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Part I, Item 1A of the Form 10-K for the fiscal year ended September 29, 2017 and filed with the SEC on November 22, 2017.

Item 6. Exhibits

See the Exhibit Index which is incorporated herein by reference.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on August 7, 2018.

Aramark

By: /s/ BRIAN PRESSLER

Name: Brian Pressler

Title: Senior Vice President and Chief Accounting Officer (Principal Accounting Officer  
and Authorized Signatory)



## Exhibit Index

Exhibit No.	Description
10.1	<p><u>Incremental Amendment No. 4, dated as of May 11, 2018, among Aramark Services, Inc. (the “Company”), Sumitomo Mitsui Banking Corp. (the “Yen Term C Lender”) and JPMorgan Chase Bank, N.A. as administrative agent for the Lenders (as defined below) and collateral agent for the secured parties thereunder to the credit agreement, dated March 28, 2017, among the Company, Aramark Intermediate HoldCo Corporation, ARAMARK Canada Ltd., ARAMARK Investments Limited, ARAMARK Ireland Holdings Limited, ARAMARK Regional Treasury Europe, Designated Activity Company, ARAMARK Holdings GmbH &amp; Co. KG, Aramark International Finance S.à r.l. and certain wholly-owned domestic subsidiaries of the Company, the financial institutions from time to time party thereto (including the financial institutions party to the Incremental Amendment, the “Lenders”), the issuing banks named therein and JPMorgan Chase Bank, N.A., as administrative agent for the Lenders and collateral agent for the secured parties thereunder.</u></p>
10.2	<p><u>Incremental Amendment No. 5, dated as of May 24, 2018, among Aramark Services, Inc. (the “Company”), Aramark Intermediate HoldCo Corporation (“Holdings”), certain wholly-owned subsidiaries of the Company, each Converting U.S. Term B-2 Lender (as defined therein), the Additional U.S. Term B-2 Lender (as defined therein), the financial institutions party thereto and JPMorgan Chase Bank, N.A. as administrative agent for the Lenders (as defined below) and collateral agent for the secured parties thereunder to the credit agreement, dated March 28, 2017, among the Company, Holdings, ARAMARK Canada Ltd., ARAMARK Investments Limited, ARAMARK Ireland Holdings Limited, ARAMARK Regional Treasury Europe, Designated Activity Company, ARAMARK Holdings GmbH &amp; Co. KG, Aramark International Finance S.à r.l. and certain wholly-owned domestic subsidiaries of the Company, the financial institutions from time to time party thereto (including the financial institutions party to the Incremental Amendment, the “Lenders”), the issuing banks named therein and JPMorgan Chase Bank, N.A., as administrative agent for the Lenders and collateral agent for the secured parties thereunder (incorporated herein by reference to Exhibit 10.1 to Aramark’s Current Report on Form 8-K filed with the SEC on May 31, 2018 pursuant to the Exchange Act (file number 001-36223)).</u></p>
10.3	<p><u>Incremental Amendment No. 6, dated as of June 12, 2018, among Aramark Services, Inc. (the “Company”), Aramark Intermediate HoldCo Corporation (“Holdings”), certain wholly-owned subsidiaries of the Company, each Converting U.S. Term B-3 Lender (as defined therein), the Additional U.S. Term B-3 Lender (as defined therein), the financial institutions party thereto and JPMorgan Chase Bank, N.A. as administrative agent for the Lenders (as defined below) and collateral agent for the secured parties thereunder to the credit agreement, dated March 28, 2017, among the Company, Holdings, ARAMARK Canada Ltd., ARAMARK Investments Limited, ARAMARK Ireland Holdings Limited, ARAMARK Regional Treasury Europe, Designated Activity Company, ARAMARK Holdings GmbH &amp; Co. KG, Aramark International Finance S.à r.l. and certain wholly-owned domestic subsidiaries of the Company, the financial institutions from time to time party thereto (including the financial institutions party to the Incremental Amendment, the “Lenders”), the issuing banks named therein and JPMorgan Chase Bank, N.A., as administrative agent for the Lenders and collateral agent for the secured parties thereunder (incorporated herein by reference to Exhibit 10.1 to Aramark’s Current Report on Form 8-K filed with the SEC on June 18, 2018 pursuant to the Exchange Act (file number 001-36223)).</u></p>
31.1	<p><u>Certification of Eric Foss, Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></p>
31.2	<p><u>Certification of Stephen P. Bramlage Jr., Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></p>
32.1	<p><u>Certification of Eric Foss, Chief Executive Officer, and Stephen P. Bramlage Jr., Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></p>
101	<p><u>The following financial information from Aramark's Quarterly Report on Form 10-Q for the period ended June 29, 2018 formatted in XBRL: (i) Condensed Consolidated Balance Sheets as of June 29, 2018 and September 29, 2017; (ii) Condensed Consolidated Statements of Income for the three and nine months ended</u></p>

June 29, 2018 and June 30, 2017; (iii) Condensed Consolidated Statements of Comprehensive Income for the three and nine months ended June 29, 2018 and June 30, 2017; (iv) Condensed Consolidated Statements of Cash Flows for the nine months ended June 29, 2018 and June 30, 2017; and (v) Notes to condensed consolidated financial statements.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and should not be relied upon for that purpose. In particular, any representations and warranties made by the Company in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.