GETTY REALTY CORP /MD/ Form 10-Q May 09, 2018

#### UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to

Commission file number: 001-13777

GETTY REALTY CORP.

(Exact Name of Registrant as Specified in Its Charter)

Maryland 11-3412575 (State or Other Jurisdiction of (I.R.S. Employer

Incorporation or Organization) Identification No.)

Two Jericho Plaza, Suite 110

Jericho, New York 11753-1681

#### Edgar Filing: GETTY REALTY CORP /MD/ - Form 10-Q

(Address of Principal Executive Offices) (Zip Code)

(516) 478-5400

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Smaller reporting company

(Do not check if a smaller reporting Non-accelerated filer company) Emerging growth company If an emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The registrant had outstanding 39,791,358 shares of common stock as of May 9, 2018.

## GETTY REALTY CORP.

# FORM 10-Q

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#### PART I—FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

### GETTY REALTY CORP.

#### CONSOLIDATED BALANCE SHEETS

(Unaudited)

## (in thousands, except per share amounts)

Real estate:   \$587,511   \$589,497     Buildings and improvements   377,875   379,785     Construction in progress   1,948   1,682     967,334   970,964     Less accumulated depreciation and amortization   (136,723)   (133,353)     Real estate, net   830,611   837,611     Investment in direct financing leases, net   88,881   89,587     Notes and mortgages receivable   32,502   32,306     Cash and cash equivalents   18,013   19,992     Restricted cash   1,114   821     Deferred rent receivable, net of allowance of \$1,962 and \$1,840, respectively   1,110   3,712     Prepaid expenses and other assets   54,329   55,055     Total assets   \$1,072,754   LIABILITIES AND SHAREHOLDERS' EQUITY:     Borrowings under credit agreement, net   \$146,969   \$154,502     Senior unsecured notes, net   224,624   224,656     Environmental remediation obligations   63,364   63,565     Dividends payable   12,890   12,846     Accounts payable and accrued liabilities   509,875		March 31,	December 31,
Real estate:   \$587,511   \$589,497     Buildings and improvements   377,875   379,785     Construction in progress   1,948   1,682     967,334   970,964     Less accumulated depreciation and amortization   (136,723)   (133,353)     Real estate, net   830,611   837,611     Investment in direct financing leases, net   88,881   89,587     Notes and mortgages receivable   32,502   32,306     Cash and cash equivalents   18,013   19,992     Restricted cash   1,114   821     Deferred rent receivable, net of allowance of \$1,962 and \$1,840, respectively   1,110   3,712     Prepaid expenses and other assets   54,329   55,055     Total assets   \$1,072,754   LIABILITIES AND SHAREHOLDERS' EQUITY:     Borrowings under credit agreement, net   \$146,969   \$154,502     Senior unsecured notes, net   224,624   224,656     Environmental remediation obligations   63,364   63,565     Dividends payable   12,890   12,846     Accounts payable and accrued liabilities   509,875		2018	2017
Land   \$587,511   \$589,497     Buildings and improvements   377,875   379,785     Construction in progress   1,948   1,682     Construction in progress   967,334   970,964     Less accumulated depreciation and amortization   (136,723)   (133,353     Real estate, net   830,611   837,611     Investment in direct financing leases, net   88,881   89,587     Notes and mortgages receivable   32,502   32,366     Cash and cash equivalents   18,013   19,992     Restricted cash   1,114   821     Deferred rent receivable, net of allowance of \$1,962 and \$1,840, respectively   1,110   3,712     Prepaid expenses and other assets   \$4,329   \$5,055     Total assets   \$1,061,393   \$1,072,754     LIABILITIES AND SHAREHOLDERS' EQUITY:   Borrowings under credit agreement, net   \$146,969   \$154,502     Senior unsecured notes, net   224,624   224,656   224,624   224,656     Environmental remediation obligations   63,364   63,565   519,059     Dividends payable   1	ASSETS:		
Buildings and improvements   377,875   379,785     Construction in progress   1,948   1,682     967,334   970,964     Less accumulated depreciation and amortization   (136,723)   (133,353     Real estate, net   830,611   837,611     Investment in direct financing leases, net   88,881   89,587     Notes and mortgages receivable   32,502   32,366     Cash and cash equivalents   18,013   19,992     Restricted cash   1,114   821     Deferred rent receivable, net of allowance of \$1,962 and \$1,840, respectively   1,110   3,712     Prepaid expenses and other assets   \$4,329   55,055     Total assets   \$1,061,393   \$1,072,754     LIABILITIES AND SHAREHOLDERS' EQUITY:   128,00   \$12,846     Accounts precidation obligations   63,364   63,565     Dividends payable   12,890   12,846     Accounts payable and accrued liabilities   509,875   519,059     Commitments and contingencies   —   —     Shareholders' equity:   =   =	Real estate:		
Construction in progress 1,948 1,682   967,334 970,964   Less accumulated depreciation and amortization (136,723) (133,353   Real estate, net 830,611 837,611   Investment in direct financing leases, net 88,881 89,587   Notes and mortgages receivable 32,502 32,366   Cash and cash equivalents 18,013 19,992   Restricted cash 1,114 821   Deferred rent receivable 34,833 33,610   Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively 1,110 3,712   Prepaid expenses and other assets 54,329 55,055   Total assets \$1,061,393 \$1,072,754   LIABLITIES AND SHAREHOLDERS' EQUITY: Borrowings under credit agreement, net \$146,969 \$154,502   Senior unsecured notes, net 224,624 224,656 Environmental remediation obligations 63,364 63,565   Dividends payable 12,890 12,846 62,028 63,490 509,875 519,059   Commitments and contingencies — — — — — — — —	Land	\$587,511	\$589,497
967,334 970,964   Less accumulated depreciation and amortization (136,723) (133,353   Real estate, net 830,611 837,611   Investment in direct financing leases, net 88,881 89,587   Notes and mortgages receivable 32,502 32,366   Cash and cash equivalents 18,013 19,992   Restricted cash 1,114 821   Deferred rent receivable 34,833 33,610   Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively 1,110 3,712   Prepaid expenses and other assets 54,329 55,055   Total assets \$1,061,393 \$1,072,754   LIABLITIES AND SHAREHOLDERS' EQUITY: Borrowings under credit agreement, net \$146,969 \$154,502   Senior unsecured notes, net 224,624 224,656 Environmental remediation obligations 63,364 63,565   Dividends payable 12,890 12,846 62,028 63,490 509,875 519,059   Commitments and contingencies — — — — — — — — — — — — — —	Buildings and improvements	377,875	379,785
Less accumulated depreciation and amortization (136,723 ) (133,353   Real estate, net 830,611 837,611   Investment in direct financing leases, net 88,881 89,587   Notes and mortgages receivable 32,502 32,366   Cash and cash equivalents 18,013 19,992   Restricted cash 1,114 821   Deferred rent receivable 34,833 33,610   Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively 1,110 3,712   Prepaid expenses and other assets 54,329 55,055   Total assets \$1,061,393 \$1,072,754   LIABILITIES AND SHAREHOLDERS' EQUITY: 110 3,712   Borrowings under credit agreement, net \$146,969 \$154,502   Senior unsecured notes, net 224,624 224,624   Dividends payable 12,890 12,846   Accounts payable and accrued liabilities 62,028 63,490   Total liabilities 509,875 519,059   Commitments and contingencies — —   Preferred stock, \$0.01 par value; 10,000,000 shares authorized; unissued — —   Shareho	Construction in progress	1,948	1,682
Real estate, net 830,611 837,611   Investment in direct financing leases, net 88,881 89,587   Notes and mortgages receivable 32,502 32,366   Cash and cash equivalents 18,013 19,992   Restricted cash 1,114 821   Deferred rent receivable 34,833 33,610   Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively 1,110 3,712   Prepaid expenses and other assets 54,329 55,055   Total assets 51,061,393 \$1,072,754   LIABILITIES AND SHAREHOLDERS' EQUITY: Borrowings under credit agreement, net \$146,969 \$154,502   Senior unsecured notes, net 224,624 224,656   Environmental remediation obligations 63,364 63,565   Dividends payable 12,890 12,846   Accounts payable and accrued liabilities 509,875 519,059   Commitments and contingencies — —   Shareholders' equity: — —   Preferred stock, \$0.01 par value; 10,000,000 shares authorized; unissued — —   39,696,110 shares issued and outstanding, respectively 397 <t< td=""><td></td><td>967,334</td><td>970,964</td></t<>		967,334	970,964
Investment in direct financing leases, net 88,881 89,587   Notes and mortgages receivable 32,502 32,366   Cash and cash equivalents 18,013 19,992   Restricted cash 1,114 821   Deferred rent receivable 34,833 33,610   Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively 1,110 3,712   Prepaid expenses and other assets 54,329 55,055   Total assets \$1,061,393 \$1,072,754   LIABILITIES AND SHAREHOLDERS' EQUITY: Borrowings under credit agreement, net \$146,969 \$154,502   Senior unsecured notes, net 224,624 224,656   Environmental remediation obligations 63,364 63,565   Dividends payable 12,890 12,846   Accounts payable and accrued liabilities 509,875 519,059   Commitments and contingencies — — —   Shareholders' equity: — — —   Preferred stock, \$0.01 par value; 10,000,000 shares authorized; 39,710,297 and 397 397   39,696,110 shares issued and outstanding, respectively 397 397   39,696,110 sh	Less accumulated depreciation and amortization	(136,723)	(133,353)
Notes and mortgages receivable   32,502   32,366     Cash and cash equivalents   18,013   19,992     Restricted cash   1,114   821     Deferred rent receivable   34,833   33,610     Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively   1,110   3,712     Prepaid expenses and other assets   54,329   55,055     Total assets   \$1,061,393   \$1,072,754     LIABILITIES AND SHAREHOLDERS' EQUITY:   800000000   \$154,502     Borrowings under credit agreement, net   \$146,969   \$154,502     Senior unsecured notes, net   224,624   224,656     Environmental remediation obligations   63,364   63,565     Dividends payable   12,890   12,846     Accounts payable and accrued liabilities   509,875   519,059     Commitments and contingencies   —   —     Shareholders' equity:   —   —     Preferred stock, \$0.01 par value; 60,000,000 shares authorized; 39,710,297 and   39,696,110 shares issued and outstanding, respectively   397   397     Additional paid-in capital   605,553 <t< td=""><td>Real estate, net</td><td>830,611</td><td>837,611</td></t<>	Real estate, net	830,611	837,611
Notes and mortgages receivable   32,502   32,366     Cash and cash equivalents   18,013   19,992     Restricted cash   1,114   821     Deferred rent receivable   34,833   33,610     Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively   1,110   3,712     Prepaid expenses and other assets   54,329   55,055     Total assets   \$1,061,393   \$1,072,754     LIABILITIES AND SHAREHOLDERS' EQUITY:   800000000   \$154,502     Borrowings under credit agreement, net   \$146,969   \$154,502     Senior unsecured notes, net   224,624   224,656     Environmental remediation obligations   63,364   63,565     Dividends payable   12,890   12,846     Accounts payable and accrued liabilities   509,875   519,059     Commitments and contingencies   —   —     Shareholders' equity:   —   —     Preferred stock, \$0.01 par value; 60,000,000 shares authorized; 39,710,297 and   39,696,110 shares issued and outstanding, respectively   397   397     Additional paid-in capital   605,553 <t< td=""><td>Investment in direct financing leases, net</td><td>88,881</td><td>89,587</td></t<>	Investment in direct financing leases, net	88,881	89,587
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Restricted cash1,114821Deferred rent receivable34,83333,610Accounts receivable, net of allowance of \$1,962 and \$1,840, respectively1,1103,712Prepaid expenses and other assets54,32955,055Total assets\$1,061,393\$1,072,754LIABILITIES AND SHAREHOLDERS' EQUITY:146,969\$154,502Borrowings under credit agreement, net\$146,969\$154,502Senior unsecured notes, net224,624224,656Environmental remediation obligations63,36463,565Dividends payable12,89012,846Accounts payable and accrued liabilities509,875519,059Commitments and contingencies——Shareholders' equity:——Preferred stock, \$0.01 par value; 10,000,000 shares authorized; 39,710,297 and39739,696,110 shares issued and outstanding, respectively397397Additional paid-in capital605,553604,872	Cash and cash equivalents	18,013	19,992
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Borrowings under credit agreement, net\$146,969\$154,502Senior unsecured notes, net224,624224,656Environmental remediation obligations63,36463,565Dividends payable12,89012,846Accounts payable and accrued liabilities62,02863,490Total liabilities509,875519,059Commitments and contingencies——Shareholders' equity:——Preferred stock, \$0.01 par value; 10,000,000 shares authorized; unissued——39,696,110 shares issued and outstanding, respectively397397Additional paid-in capital605,553604,872	Total assets	\$1,061,393	\$1,072,754
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Environmental remediation obligations63,36463,565Dividends payable12,89012,846Accounts payable and accrued liabilities62,02863,490Total liabilities509,875519,059Commitments and contingencies——Shareholders' equity:——Preferred stock, \$0.01 par value; 10,000,000 shares authorized; unissued——Common stock, \$0.01 par value; 60,000,000 shares authorized; 39,710,297 and39739739,696,110 shares issued and outstanding, respectively397397Additional paid-in capital605,553604,872	Senior unsecured notes, net	224,624	
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Total liabilities509,875519,059Commitments and contingencies———Shareholders' equity:———Preferred stock, \$0.01 par value; 10,000,000 shares authorized; unissued———Common stock, \$0.01 par value; 60,000,000 shares authorized; 39,710,297 and39739739,696,110 shares issued and outstanding, respectively397397Additional paid-in capital605,553604,872		62,028	63,490
Shareholders' equity: Preferred stock, \$0.01 par value; 10,000,000 shares authorized; unissued Common stock, \$0.01 par value; 60,000,000 shares authorized; 39,710,297 and————39,696,110 shares issued and outstanding, respectively Additional paid-in capital397 	Total liabilities	509,875	519,059
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Additional paid-in capital605,553604,872	Common stock, \$0.01 par value; 60,000,000 shares authorized; 39,710,297 and		
Additional paid-in capital605,553604,872	39,696,110 shares issued and outstanding, respectively	397	397
	Additional paid-in capital	605,553	604,872
	Dividends paid in excess of earnings	(54,432)	(51,574)

Total shareholders' equity	551,518	553,695
Total liabilities and shareholders' equity	\$1,061,393	\$1,072,754

The accompanying notes are an integral part of these consolidated financial statements.

#### GETTY REALTY CORP.

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(in thousands, except per share amounts)

	Three Months Ended March 31,			
	2018		2017	
Revenues:				
Revenues from rental properties	\$ 28,284		\$ 23,897	
Tenant reimbursements	3,068		2,993	
Interest on notes and mortgages receivable	764		758	
Total revenues	32,116		27,648	
Operating expenses:				
Property costs	4,935		4,810	
Impairments	2,427		3,468	
Environmental	1,247		(541	)
General and administrative	3,587		3,493	
Allowance for uncollectible accounts	126		132	
Depreciation and amortization	5,594		4,392	
Total operating expenses	17,916		15,754	
Operating income	14,200		11,894	
Gain (loss) on dispositions of real estate	649		(331	)
Other income, net	363		234	
Interest expense	(5,050	)	(4,080	)
Earnings from continuing operations	10,162		7,717	
Discontinued operations:				
(Loss) earnings from discontinued operations	(130	)	1,987	
Net earnings	\$ 10,032		\$ 9,704	
Basic earnings per common share:				
Earnings from continuing operations	\$ 0.25		\$ 0.22	
Earnings from discontinued operations			0.06	
Net earnings	\$ 0.25		\$ 0.28	
Diluted earnings per common share:				
Earnings from continuing operations	\$ 0.25		\$ 0.22	
Earnings from discontinued operations			0.06	
Net earnings	\$ 0.25		\$ 0.28	
Weighted average common shares outstanding:				
Basic	39,710		34,555	
Diluted	39,712		34,555	
Dividends declared per common share	\$ 0.32		\$ 0.28	

The accompanying notes are an integral part of these consolidated financial statements.

#### GETTY REALTY CORP.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(in thousands)

	Three Mo Ended Ma 2018	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$10,032	\$9,704
Adjustments to reconcile net earnings to net cash flow provided by operating activities:		
Depreciation and amortization expense	5,594	4,392
Impairment charges	2,817	3,737
(Gain) loss on dispositions of real estate	(649)	331
Deferred rent receivable	(1,223)	(812)
Allowance for uncollectible accounts	126	132
Accretion expense	691	1,033
Stock-based compensation	385	302
Other	9	85
Changes in assets and liabilities:		
Accounts receivable	2,190	1,685
Prepaid expenses and other assets	(235)	257
Environmental remediation obligations	(2,012)	(8,273)
Accounts payable and accrued liabilities	(426)	375
Net cash flow provided by operating activities	17,299	12,948
CASH FLOWS FROM INVESTING ACTIVITIES:		
Property acquisitions		(6,154)
Capital expenditures	(66)	_
Addition to construction in progress	(266)	(196)
Proceeds from dispositions of real estate	605	1,305
Deposits for property acquisitions	(150)	2,187
Amortization of investment in direct financing leases	705	579
Collection of notes and mortgages receivable	651	278
Net cash flow provided by (used in) investing activities	1,479	(2,001)
CASH FLOWS FROM FINANCING ACTIVITIES:		