

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Easterly Government Properties, Inc.
Form 10-Q
November 08, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from To

Commission file number 001-36834

EASTERLY GOVERNMENT PROPERTIES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland
(State of Incorporation)

47-2047728
(IRS Employer Identification No.)

2101 L Street NW, Suite 650, Washington, D.C.
(Address of Principal Executive Offices)

20037
(Zip Code)

(202) 595-9500

(Registrant's telephone number, including area code)

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer (Do not check if smaller reporting company) Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of November 8, 2016, the registrant had 35,374,810 shares of common stock, par value \$0.01 per share, outstanding.

INDEX TO FINANCIAL STATEMENTS

| | Page |
|--|------|
| Part I: Financial Information | |
| Item 1: Financial Statements: Consolidated Financial Statements | |
| <u>Consolidated Balance Sheets as of September 30, 2016 (unaudited) and December 31, 2015</u> | 1 |
| <u>Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2016 and 2015 (unaudited)</u> | 2 |
| <u>Consolidated Statements of Cash Flows for the Three and Nine Months Ended September 30, 2016 and 2015 (unaudited)</u> | 3 |
| <u>Notes to the Consolidated Financial Statements</u> | 5 |
| <u>Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 15 |
| <u>Item 3: Quantitative and Qualitative Disclosures About Market Risk</u> | 27 |
| <u>Item 4: Controls and Procedures</u> | 28 |
| Part II: Other Information | |
| <u>Item 1: Legal Proceedings</u> | 29 |
| <u>Item 1A: Risk Factors</u> | 29 |
| <u>Item 2: Unregistered Sales of Equity Securities and Use of Proceeds</u> | 29 |
| <u>Item 3: Defaults Upon Senior Securities</u> | 29 |
| <u>Item 4: Mine Safety Disclosures</u> | 29 |
| <u>Item 5: Other Information</u> | 29 |
| <u>Item 6: Exhibits</u> | 30 |
| <u>Signatures</u> | |

Easterly Government Properties, Inc.

Consolidated Balance Sheets

(Amounts in thousands, except share amounts)

| | September 30, 2016 (unaudited) | December 31, 2015 |
|--|---|---|
| Assets | | |
| Real estate properties, net | \$ 880,962 | \$ 772,007 |
| Cash and cash equivalents | 4,358 | 8,176 |
| Restricted cash | 1,432 | 1,736 |
| Deposits on acquisitions | 1,250 | — |
| Rents receivable | 7,464 | 6,347 |
| Accounts receivable | 4,136 | 2,920 |
| Deferred financing, net | 3,007 | 2,726 |
| Intangible assets, net | 116,100 | 116,585 |
| Prepaid expenses and other assets | 1,845 | 1,509 |
| Total assets | \$ 1,020,554 | \$ 912,006 |
| Liabilities | | |
| Revolving credit facility | 206,667 | 154,417 |
| Mortgage notes payable, net | 81,552 | 83,744 |
| Intangible liabilities, net | 41,894 | 44,605 |
| Accounts payable and accrued liabilities | 13,516 | 9,346 |
| Total liabilities | 343,629 | 292,112 |
| Equity | | |
| Common stock, par value \$0.01, 200,000,000 shares authorized, 35,161,192 and 24,168,379 shares issued and outstanding at September 30, 2016 and December 31, 2015, respectively. | 352 | 241 |
| Additional paid-in capital | 568,520 | 391,767 |
| Retained (deficit) | 575 | (1,694) |
| Cumulative dividends | (33,944) | (13,051) |
| Total stockholders' equity | 535,503 | 377,263 |
| Non-controlling interest in Operating Partnership | 141,422 | 242,631 |
| Total equity | 676,925 | 619,894 |
| Total liabilities and equity | \$ 1,020,554 | \$ 912,006 |

The accompanying notes are an integral part of these consolidated financial statements.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Easterly Government Properties, Inc.

Consolidated Statements of Operations (unaudited)

(Amounts in thousands, except share and per share amounts)

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|---|---|---------------|--|-------------------|
| | 2016 | 2015 | 2016 | 2015 |
| Revenues | | | | |
| Rental income | \$24,493 | \$18,126 | \$68,520 | \$45,056 |
| Tenant reimbursements | 2,385 | 1,689 | 7,016 | 4,037 |
| Other income | 97 | 42 | 331 | 111 |
| Total revenues | 26,975 | 19,857 | 75,867 | 49,204 |
| Operating expenses | | | | |
| Property operating | 5,308 | 3,838 | 14,726 | 9,126 |
| Real estate taxes | 2,533 | 1,980 | 7,233 | 4,694 |
| Depreciation and amortization | 12,237 | 9,344 | 34,174 | 23,395 |
| Acquisition costs | 660 | 235 | 1,339 | 1,870 |
| Formation expenses | — | — | — | 1,666 |
| Corporate general and administrative | 3,066 | 2,301 | 9,154 | 6,112 |
| Fund general and administrative | — | — | — | 75 |
| Total expenses | 23,804 | 17,698 | 66,626 | 46,938 |
| Operating income | 3,171 | 2,159 | 9,241 | 2,266 |
| Other (expenses) / income | | | | |
| Interest expense, net | (2,043) | (1,341) | (5,967) | (3,362) |
| Net unrealized (loss) on investments | — | — | — | (5,122) |
| Net income (loss) | 1,128 | 818 | 3,274 | (6,218) |
| Non-controlling interest in Operating Partnership | (233) | (320) | (1,005) | 4,419 |
| Net income (loss) available to Easterly Government Properties, Inc. | \$895 | \$498 | \$2,269 | \$(1,799) |
| Net income (loss) available to Easterly Government Properties, Inc. per share: | | | | |
| Basic | \$0.02 | \$0.02 | \$0.08 | \$(0.09) |
| Diluted | \$0.02 | \$0.02 | \$0.07 | \$(0.09) |
| Weighted-average common shares outstanding | | | | |
| Basic | 34,967,482 | 24,141,712 | 28,886,697 | 20,516,184 |
| Diluted | 36,904,564 | 25,216,716 | 30,722,389 | 20,516,184 |

The accompanying notes are an integral part of these consolidated financial statements.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Easterly Government Properties, Inc.

Consolidated Statements of Cash Flows (unaudited)

(Amounts in thousands)

| | For the nine months ended September 30, | |
|--|--|------------|
| | 2016 | 2015 |
| Cash flows from operating activities | | |
| Net income (loss) | \$3,274 | \$(6,218) |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) | | |
| operating activities | | |
| Depreciation and amortization | 34,174 | 23,395 |
| Straight line rent | (17) | (165) |
| Amortization of above- / below-market leases | (5,225) | (3,359) |
| Amortization of unearned revenue | (77) | — |
| Amortization of loan premium / discount | (64) | (59) |
| Amortization of deferred financing costs | 649 | 541 |
| Contributions to investments | — | (257) |
| Net unrealized loss on investments | — | 5,122 |
| Non-cash compensation | 2,164 | 1,175 |
| Net change in: | | |
| Rents receivable | (940) | (4,154) |
| Accounts receivable | (1,216) | (268) |
| Prepaid expenses and other assets | (336) | (639) |
| Accounts payable and accrued liabilities | 3,840 | 3,657 |
| Net cash provided by operating activities | 36,226 | 18,771 |
| Cash flows from investing activities | | |
| Real estate acquisitions and deposits | (140,403) | (52,425) |
| Cash assumed in formation | — | 6,187 |
| Additions to operating properties | (664) | (256) |
| Additions to development properties | (145) | — |
| Restricted cash | 304 | (172) |
| Net cash (used in) investing activities | (140,908) | (46,666) |
| Cash flows from financing activities | | |
| Payment of deferred financing costs | (848) | (3,397) |
| Issuance of shares of common stock | 84,943 | 193,545 |
| Repurchase of initial shares | — | (1) |
| Proceeds from private placement | — | 75,638 |
| Credit facility draws, net | 52,250 | 50,167 |
| Repayments of mortgage payable | (2,131) | (1,512) |
| Debt payoff | — | (293,381) |
| Dividends and distributions paid | (29,245) | (12,732) |
| Distributions | — | (5,441) |
| Payment of offering costs | (4,105) | (1,962) |
| Net cash provided by financing activities | 100,864 | 924 |
| Net (decrease) in cash and cash equivalents | (3,818) | (26,971) |

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

| | | |
|--|---------|---------|
| Cash and cash equivalents, beginning of period | 8,176 | 31,437 |
| Cash and cash equivalents, end of period | \$4,358 | \$4,466 |

The accompanying notes are an integral part of these consolidated financial statements.

Easterly Government Properties, Inc.

Consolidated Statements of Cash Flows (unaudited)

(Amounts in thousands)

Supplemental disclosure of cash flow information is as follows:

| | For the nine months ended September 30, | |
|--|--|---------|
| | 2016 | 2015 |
| Cash paid for interest | \$5,531 | \$2,733 |
| Supplemental disclosure of non-cash information | | |
| Additions to operating properties | \$174 | \$41 |
| Additions to development properties | 18 | — |
| Financing costs accrued, not paid | 78 | — |
| Easterly properties, debt and net assets contributed for shares and common units | — | 260,687 |
| Western Devcon properties and debt contributed for common units | — | 86,397 |
| Exchange of Common Units for Shares of Common Stock | | |
| Non-controlling interest in Operating Partnership | \$(96,578) | \$— |
| Common stock | 64 | — |
| Additional paid-in capital | 96,514 | — |
| Total | \$— | \$— |

The accompanying notes are an integral part of these consolidated financial statements.

Easterly Government Properties, Inc.

Notes to the Consolidated Financial Statements

1. Organization and Basis of Presentation

The information contained in the following notes to the consolidated financial statements is condensed from that which would appear in the annual consolidated financial statements; accordingly, the consolidated financial statements included herein should be reviewed in conjunction with the consolidated financial statements for the fiscal year ended December 31, 2015, and related notes thereto, included in the Annual Report on Form 10-K of Easterly Government Properties, Inc. (which may be referred to in these financial statements as the “Company,” “we,” “us,” or “our”) for the year ended December 31, 2015 filed with the U.S. Securities and Exchange Commission (the “SEC”) on March 2, 2016.

The Company is a Maryland corporation that has elected to be taxed as a real estate investment trust (“REIT”) under the Internal Revenue Code (the “Code”) commencing with its taxable year ended December 31, 2015. The operations of the Company are carried on primarily through Easterly Government Properties LP (the “Operating Partnership”) and the wholly owned subsidiaries of the Operating Partnership.

We are an internally managed REIT, focused primarily on the acquisition, development, and management of Class A commercial properties that are leased to U.S. Government agencies that serve essential functions. We generate substantially all of our revenue by leasing our properties to such agencies through the U.S. General Services Administration (the “GSA”). Our objective is to generate attractive risk-adjusted returns for our stockholders over the long term through dividends and capital appreciation.

As of September 30, 2016, we wholly owned 41 operating properties in the United States, including 38 operating properties that were leased primarily to U.S. Government tenant agencies and three operating properties that were entirely leased to private tenants, encompassing approximately 3.0 million square feet in the aggregate. In addition, we wholly owned one property under development encompassing approximately 0.1 million square feet. We focus on acquiring, developing, and managing GSA-leased properties that are essential to supporting the mission of the tenant agency and strive to be a partner of choice for the U.S. Government, working closely with the GSA to meet the needs and objectives of the tenant agency.

We were incorporated in Maryland as a corporation on October 9, 2014 and did not have any meaningful operations until the completion of the formation transactions (as defined below) and our initial public offering on February 11, 2015 (the “IPO”).

On February 11, 2015, we completed an initial public offering of 13.8 million shares of our common stock at a price to the public of \$15.00 per share, including 1.8 million shares sold in connection with the full exercise of the option to purchase additional shares granted to the underwriters, resulting in gross proceeds of \$207.0 million. The aggregate net proceeds to the Company, after deducting underwriting discounts and commissions and offering expenses payable by the Company, was approximately \$191.6 million. The Company contributed the net proceeds from the IPO to the Operating Partnership in exchange for common units representing limited partnership interests in the Operating Partnership (“common units”).

In connection with the IPO, we engaged in certain formation transactions (the “formation transactions”) pursuant to which the Operating Partnership acquired (i) 15 properties previously owned by the Easterly Funds (as defined below) in exchange for 3,308,000 shares of common stock and 8,635,714 common units, (ii) 14 properties previously owned by Western Devcon, Inc., a private real estate company and a series of related entities beneficially owned by Michael P. Ibe (collectively, “Western Devcon”), in exchange for 5,759,819 common units and (iii) all of the ownership interests in the management entities (as defined below) in exchange for 1,135,406 common units.

Concurrent with the IPO, the Company sold an aggregate of 7,033,712 shares of its common stock to the Easterly Funds in a private placement at a price per share of \$15.00 without payment of any underwriting fees, discounts or commissions.

Our Operating Partnership used the net proceeds received from the offering, private placement and a portion of the borrowings under a \$400.0 million senior unsecured revolving credit facility (our “senior unsecured revolving credit facility”) to repay approximately \$293.4 million in outstanding indebtedness including applicable repayment costs, defeasance costs, settlement of interest rate swap liabilities and other costs and fees associated with such repayments.

Our predecessor (the “Predecessor”) means Easterly Partners, LLC and its consolidated subsidiaries prior to the IPO and the formation transactions, including (i) all entities or interests in U.S. Government Properties Income and Growth Fund L.P., U.S. Government Properties Income and Growth Fund REIT, Inc. and the related feeder and subsidiary entities (collectively, “Easterly Fund I”), (ii) all entities or interests in U.S. Government Properties Income and Growth Fund II, LP, USGP II REIT LP, USGP II (Parallel) Fund, LP and their related feeders and subsidiary entities (collectively, “Easterly Fund II” and, together with Easterly Fund I, the “Easterly Funds”) and (iii) the entities that managed the Easterly Funds (the “management entities”).

Our Operating Partnership holds substantially all of our assets and conducts substantially all our business. The Company is the sole general partner of the Operating Partnership. The Company owned 79.1% of the Operating Partnership's common units at September 30, 2016. We believe that we have operated and have been organized in conformity with the requirements for qualification and taxation as a REIT for U.S federal income tax purposes commencing with our taxable year ended December 31, 2015.

Principle of Combination and Consolidation

The accompanying consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP") and include the accounts of the Company, including Easterly Government Properties TRS, LLC, Easterly Government Services, LLC and the Operating Partnership. All significant intercompany balances and transactions have been eliminated in consolidation.

Upon completion of the IPO and the formation transactions, the Company succeeded to the operations of the Predecessor. Prior to the IPO, the Predecessor was under the control of Darrell W. Crate, the Chairman of our board of directors.

These financial statements reflect the consolidated equity ownership structure of the Company as if the IPO and the formation transactions related to the Easterly Funds and management entities had been completed as of January 1, 2014. The formation transactions related to the Easterly Funds and the management entities were accounted for at carryover basis due to the existence of common control.

Prior to the IPO, the Easterly Funds, as controlled by the Predecessor, qualified as investment companies pursuant to ASC 946 Financial Services – Investment Companies and, as a result, the Predecessor's consolidated financial statements accounted for the Easterly Funds using specialized investment company accounting based on fair value. Subsequent to the IPO, as the properties contributed to us from the Easterly Funds are no longer held by funds that qualify for investment company accounting, we made a shift, in accordance with GAAP, to account for the properties contributed by the Easterly Funds using historical cost accounting instead of investment company accounting, resulting in a significant change in the presentation of our consolidated financial statements following the formation transactions. The contribution of the Western Devcon properties in the formation transactions has been accounted for as a business combination using the acquisition method of accounting and recognized at the estimated fair value of acquired assets and assumed liabilities on the date of such contribution.

Due to the timing of the IPO and the formation transactions, the Company's financial condition as of December 31, 2015 and results of operations for the nine months ended September 30, 2015 reflect the financial condition and results of operations of the Predecessor combined with the Company for the period prior to February 11, 2015, and the Company's consolidated results for the period from February 11, 2015 through December 31, 2015.

Basis of Presentation

The condensed consolidated financial statements included herein are unaudited; however, they include all adjustments (consisting only of normal recurring adjustments) which, in the opinion of management, are necessary to state fairly the consolidated financial position of the Company at September 30, 2016, and the consolidated results of operations and the consolidated cash flows for the three and nine months ended September 30, 2016 and 2015. The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP. The results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the full year.

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the balance sheet and the reported amounts of revenues and expenses during the reporting period. Actual results could

differ from those estimates.

2. Summary of Significant Accounting Policies

The significant accounting policies used in the preparation of the Company's condensed consolidated financial statements, both pre-IPO and post-IPO, are disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

Recently Adopted Accounting Pronouncements

On January 1, 2016, the Company adopted accounting guidance under Accounting Standards Codification (ASC) Topic 810, "Consolidation," modifying the analysis it must perform to determine whether it should consolidate certain types of legal entities. The guidance does not amend the existing disclosure requirements for variable interest entities ("VIEs") or voting interest model entities. The guidance, however, modified the requirements to qualify under the voting interest model. Under the revised guidance, the

6

Operating Partnership will be a variable interest entity of the Company. As the Operating Partnership is already consolidated in the balance sheets of the Company, the identification of this entity as a variable interest entity has no impact on the consolidated financial statements of the Company. There were no other legal entities qualifying under the scope of the revised guidance that were consolidated as a result of the adoption. In addition, there were no other voting interest entities under prior existing guidance determined to be variable interest entities under the revised guidance.

On January 1, 2016, the Company adopted and retrospectively applied Accounting Standards Update (ASU) 2015-03, "Simplifying the Presentation of Debt Issuance Costs." As a result all debt issuance costs paid to third parties, other than the lender, incurred to issue mortgage debt are presented on the balance sheet as a direct deduction from the carrying value. Debt issuance costs related to our senior unsecured revolving credit facility will continue to be presented as an asset on the balance sheet. Debt issuance costs related to our senior unsecured term loan facility (as defined below) will be presented as an asset on the balance sheet until a draw is made, at which time the debt issuance costs will be a direct deduction from the carrying value.

On January 1, 2016, the Company adopted ASU 2015 – 16, Simplifying the Accounting for Measurement Period Adjustments (Topic 805), which addresses provisional amounts for items in a business combination for which the accounting is incomplete by the end of the reporting period. The implementation of this update did not have an impact in our condensed consolidated financial statements.

Recent Accounting Pronouncements Not Yet Adopted

In August 2014, the Financial Accounting Standards Board (FASB) issued ASU 2014-15, Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern, which requires management to evaluate whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern, and to provide certain disclosures when it is probable that the entity will be unable to meet its obligations as they become due within one year after the date that the financial statements are issued. ASU 2014-15 is effective for annual reporting periods ending after December 15, 2016, with early adoption permitted. The Company is in the process of evaluating the impact of this new guidance.

In February 2016, the FASB issued ASU No. 2016-02, Leases, which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase of the leased asset by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for in the same manner as operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. ASU No. 2016-02 is effective for reporting periods beginning after December 15, 2018, with early adoption permitted. The Company is in the process of evaluating the impact of this new guidance.

In March 2016, the FASB issued ASU No. 2016-09, Compensation – Stock Compensation, which identifies areas for simplification involving several aspects of accounting for share-based payment transactions. The new guidance allows for entities to make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur. In addition, the guidance allows employers to withhold shares to satisfy minimum statutory tax withholding requirements up to the employees' maximum individual tax rate without causing the award to be classified as a liability. The guidance also stipulates that cash paid by an employer to a taxing authority when directly withholding shares for tax-withholding purposes should be classified as a financing activity on the statement of cash flows. ASU No. 2016-09 is effective for reporting periods beginning after December 15, 2016. The Company is in the process of evaluating the impact of this new guidance.

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (Topic 230), which provides classification guidance for certain cash receipts and cash payments including payment of debt extinguishment costs, settlement of zero-coupon debt instruments, insurance claim payments and distributions from equity method investees. The standard is effective on January 1, 2018, with early adoption permitted. The Company is in the process of evaluating the impact of this new guidance.

3. Real Estate and Intangibles

During the nine months ended September 30, 2016, we acquired five operating properties, ICE – Albuquerque, NPS – Omaha, DEA – Birmingham, FBI – Birmingham and EPA – Kansas City for an aggregate purchase price of \$129.4 million. We allocated the purchase price of these acquisitions based on the estimated fair values of the acquired assets and assumed liabilities as follows (dollars in thousands):

| | Total |
|------------------------------|-----------|
| Real estate | |
| Land | \$6,576 |
| Building | 104,064 |
| Acquired tenant improvements | 4,897 |
| Total real estate | 115,537 |
| Intangible assets | |
| In-place leases | 14,840 |
| Acquired leasing commissions | 2,599 |
| Total intangible assets | 17,439 |
| Intangible liabilities | |
| Below-market leases | (3,573) |
| Total intangible liabilities | (3,573) |
| Purchase price | \$129,403 |

We did not assume any debt upon acquisition of the five operating properties. The fair value of the assets acquired and liabilities assumed in 2016 are preliminary as we continue to finalize their acquisition date fair value determination.

The intangible assets and liabilities of the acquired properties have an aggregate weighted average amortization period of 6.73 years as of September 30, 2016.

During the nine months ended September 30, 2016, we included \$4.6 million of revenues and \$1.5 million of net income in our consolidated statement of operations related to the operating properties acquired. During the nine months ended September 30, 2016, we incurred \$1.3 million of acquisition-related costs associated with the property acquisitions.

Pro Forma Financial Information

The unaudited pro forma financial information set forth below presents results for the nine months ended September 30, 2016 and 2015 as if the formation transactions and the acquisitions of DOE – Lakewood, AOC – Aberdeen, ICE – Otay, DEA – Pleasanton, USCIS – Lincoln, DEA – Dallas Lab and FBI – Richmond had occurred on January 1, 2014 and the ICE – Albuquerque, NPS – Omaha, DEA – Birmingham, FBI – Birmingham and EPA – Kansas City acquisitions had occurred on January 1, 2015. The pro forma information is not necessarily indicative of the results that actually would have occurred nor does it intend to indicate future operating results (dollars in thousands):

For the nine
months ended
September 30,

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

| Proforma (unaudited) | 2016 | 2015 |
|----------------------------------|----------|----------|
| Total rental revenue | \$81,197 | \$79,447 |
| Net income (loss) ⁽¹⁾ | 5,219 | 5,367 |

(1) The net income for the nine months ended September 30, 2016 excludes \$1.3 million of property acquisition costs. Additionally, the net income for the nine months ended September 30, 2015 was adjusted to include these acquisition costs and exclude the \$3.5 million of property acquisition and formation costs incurred during the nine months ended September 30, 2015.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

In addition to the above operating property acquisitions, we acquired one property, FDA – Alameda, in an asset acquisition during the nine months ended September 30, 2016.

Real estate and intangibles consisted of the following as of September 30, 2016 (dollars in thousands):

| | Total |
|-----------------------------------|-------------|
| Real estate properties, net | |
| Land | \$ 109,912 |
| Building | 760,668 |
| Acquired tenant improvements | 39,762 |
| Construction in progress | 4,516 |
| Accumulated amortization | (33,896) |
| Total Real estate properties, net | \$ 880,962 |
| Intangible assets, net | |
| In-place leases | \$ 118,759 |
| Acquired leasing commissions | 22,835 |
| Above market leases | 10,631 |
| Accumulated amortization | (36,125) |
| Total Intangible assets, net | \$ 116,100 |
| Intangible liabilities, net | |
| Below market leases | \$(54,272) |
| Accumulated amortization | 12,378 |
| Total Intangible liabilities, net | \$(41,894) |

4. Debt

At September 30, 2016, our borrowings consisted of the following (dollars in thousands):

| | Total |
|-----------------------------|------------|
| Revolving credit facility | \$ 206,667 |
| Mortgage notes payable, net | 81,552 |
| Total | \$ 288,219 |

a. Senior Unsecured Revolving Credit Facility

We have a \$400.0 million senior unsecured revolving credit facility with an accordion feature that provides us with additional capacity, subject to the satisfaction of customary terms and conditions, of up to \$250.0 million, for a total facility size of not more than \$650.0 million.

As of September 30, 2016, the interest rate payable on borrowings under our senior unsecured revolving credit facility was 1.93%. For the nine months ended September 30, 2016 the weighted average annual interest rate for borrowings under our senior unsecured revolving credit facility was 1.86%. As of September 30, 2016, we had \$206.7 million outstanding and \$193.3 million available under our senior unsecured revolving credit facility and recognized \$0.6

million in accumulated amortization of deferred financing costs.

As of September 30, 2016, the carrying value of our senior unsecured revolving credit facility approximated fair value. In determining the fair value we considered the short term maturity and variable interest rate. We deem the fair value of our senior unsecured revolving credit facility as a Level 3 measurement.

9

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

b. Mortgage Notes Payable, Net

The table below provides a summary of our mortgage debt which is collateralized by the underlying real estate at September 30, 2016 (dollars in thousands):

| Property | Contractual | | Effective | | Maturity Date | Principal Balance | Premium/Discount | Deferred Financing | Carrying Value |
|-----------------------|----------------|----------------|---------------|---------------|---------------|-------------------|------------------|--------------------|------------------|
| | Fixed/Floating | Interest Rate | Interest Rate | Interest Rate | | | | | |
| CBP - Savannah | Fixed | 3.40 | % 4.12 | % | July 2033 | \$ 15,078 | \$ (795) | \$ — | \$ 14,283 |
| ICE - Charleston | Fixed | 4.21 | % 3.93 | % | January 2027 | 21,194 | 368 | — | 21,562 |
| MEPCOM - Jacksonville | Fixed | 4.41 | % 3.89 | % | October 2025 | 11,872 | 286 | — | 12,158 |
| USFS II - Albuquerque | Fixed | 4.46 | % 3.92 | % | July 2026 | 17,264 | 622 | — | 17,886 |
| DEA - Pleasanton | Floating | LIBOR + 150bps | 1.80 | % | October 2023 | 15,700 | — | (37) | 15,663 |
| Total | | | | | | \$ 81,108 | \$ 481 | \$ (37) | \$ 81,552 |

At September 30, 2016, the fair value of our mortgage debt was determined by discounting future contractual principal and interest payments using prevailing market rates. We deem the fair value measurement of our debt instruments as a Level 3 measurement. At September 30, 2016 the fair value of our mortgage debt was \$83.4 million.

c. Senior Unsecured Term Loan Facility

On September 29, 2016, we entered into a \$100.0 million senior unsecured term loan facility (our “senior unsecured term loan facility”) with PNC Bank, National Association, as administrative agent, U.S. Bank National Association and SunTrust Bank, as syndication agents, PNC Capital Markets LLC, U.S. Bank National Association and SunTrust Robinson Humphrey, Inc., as joint lead arrangers and joint bookrunners.

The Operating Partnership is the borrower under our senior unsecured term loan facility and we and certain of our subsidiaries that directly own certain of our properties are guarantors under the term loan facility. The senior unsecured term loan facility matures on September 29, 2023, has a 180-day delayed draw period, and is prepayable without penalty beginning in October 2018.

Borrowings under our senior unsecured term loan facility will bear interest at floating rates equal to, at our option, either (1) a fluctuating rate equal to the sum of (a) the highest of (x) PNC Bank, National Association’s base rate, (y) the federal funds open rate plus 0.50% and (z) the daily Eurodollar rate plus 1.00% plus (b) a margin ranging from 0.7% to 1.35%, or (2) a Eurodollar rate equal to a periodic fixed rate equal to LIBOR plus, a margin ranging from 1.7% to 2.35%, in each case with a margin based on our leverage ratio. Based on our current leverage ratio, borrowings under our senior unsecured term loan facility will have an initial interest rate of LIBOR plus 170 basis points. We may prepay our senior unsecured term loan facility in whole or in part, subject to (i) customary costs, if any, of breaking LIBOR and, (ii) payment of a prepayment penalty equal to 2.0% of the principal balance being repaid during the first 12 months of our senior unsecured term loan facility and 1.0% of the principal balance being repaid during the following 12 months.

Our senior unsecured term loan facility also contains certain customary covenants, including but not limited to financial covenants that require us to maintain maximum ratios of consolidated total indebtedness, consolidated

secured indebtedness and consolidated secured recourse indebtedness to total asset value, minimum consolidated tangible net worth and a minimum consolidated fixed charge ratio.

As of September 30, 2016 we have not drawn funds under our senior unsecured term loan facility.

10

5. Equity

The following table summarizes the changes in our stockholders' equity for the nine months ended September 30, 2016 and 2015 (dollars in thousands):

| | Shares | Common Stock Par Value | Additional Paid-in Capital | Retained (Deficit) Earnings | Distributions in Excess of Earnings | Non- controlling Interest in Operating Partnership | Member Capital/ (Deficit) | Non- controlling Interests | Total Equity |
|---|------------|---------------------------------|----------------------------------|-----------------------------------|--|---|---------------------------------|----------------------------------|-----------------|
| Nine months ended September 30, 2016 | | | | | | | | | |
| Balance at December 31, 2015 | 24,168,379 | \$241 | \$391,767 | \$(1,694) | \$(13,051) | \$242,631 | \$— | \$— | \$619,894 |
| Stock based compensation | | — | 221 | — | — | 1,943 | — | — | 2,164 |
| Dividends and distributions paid | | — | — | — | (20,893) | (8,352) | — | — | (29,245) |
| Grant of unvested restricted stock | 16,128 | — | — | — | — | — | — | — | — |
| Redemption of common units for shares of common stock | 6,257,640 | 64 | 96,514 | — | — | (96,578) | — | — | — |
| Public offering | 4,719,045 | 47 | 80,791 | — | — | — | — | — | 80,838 |
| Net income | | — | — | 2,269 | — | 1,005 | — | — | 3,274 |
| Allocation of non-controlling interest in Operating Partnership | | — | (773) | — | — | 773 | — | — | — |
| Balance at September 30, 2016 | 35,161,192 | \$352 | \$568,520 | \$575 | \$(33,944) | \$141,422 | \$— | \$— | \$676,925 |
| Nine months ended September 30, 2015 | | | | | | | | | |
| | 1,000 | \$— | \$1 | \$— | \$— | \$— | \$13,336 | \$283,847 | \$297,184 |

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

| | | | | | | | | | |
|---|------------|-------|-----------|-----------|------------|-----------|-----------|------------|-----------|
| Balance at December 31, 2014 | | | | | | | | | |
| Distributions | — | — | — | — | — | (9) | (5,432) | (5,441) | |
| Exchange of members' capital | | | | | | | | | |
| and non-controlling interests | | | | | | | | | |
| for common units and shares of | | | | | | | | | |
| common stock | 3,308,000 | 33 | 67,312 | — | — | 194,530 | (12,738) | (249,137) | — |
| Public offering | 13,800,000 | 138 | 191,445 | — | — | — | — | — | 191,583 |
| Proceeds of private placement | 7,033,712 | 70 | 105,435 | — | — | — | (589) | (29,278) | 75,638 |
| Contribution of Western Devcon | | | | | | | | | |
| properties for common units | | | | | | 86,397 | — | — | 86,397 |
| Stock based compensation | | | 209 | — | — | 966 | — | — | 1,175 |
| Grant of unvested restricted stock | 26,667 | — | — | — | — | — | — | — | — |
| Buyback of common stock | (1,000) | — | (1) | — | — | — | — | — | (1) |
| Dividends and distributions paid | | | | | (7,734) | (4,998) | | | (12,732) |
| Net loss | | | | (1,799) | — | (4,419) | — | — | (6,218) |
| Allocation of non-controlling interest in Operating Partnership | | | 26,956 | — | — | (26,956) | — | — | — |
| Balance at September 30, 2015 | 24,168,379 | \$241 | \$391,357 | \$(1,799) | \$(7,734) | \$245,520 | \$— | \$— | \$627,585 |

Our board of directors approved the issuance of 891,000 long-term incentive plan units in the Operating Partnership ("LTIP units") on May 6, 2015 and 40,000 LTIP units on February 26, 2016 to members of management under a

long-term incentive plan. Earned awards (if any) will vest 50% on February 15, 2018 and 50% on February 6, 2019, subject to the Company achieving certain absolute and relative total shareholder returns and management's continued employment. Vesting will be accelerated in the event of a change in control, termination of employment by the Company without cause, or termination of employment by the award recipient for good reason, death, disability or retirement. If there is a change of control prior to February 15, 2018, earned awards will be calculated based on total shareholder return performance up to the date of the change of control. The LTIP unit awards (i) are subject to forfeiture to the extent awards are not earned and (ii) prior to the performance measurement date are only entitled to one-tenth (10%) of the regular quarterly distributions payable on common units. The Company measures the LTIP unit awards at the fair value on date of grant.

In connection with our 2016 annual meeting of stockholders, we issued an aggregate of 16,128 shares of restricted common stock to our non-employee directors pursuant to our 2015 Equity Incentive Plan. The restricted common stock grants will vest upon the earlier of the anniversary of the date of grant or the next annual stockholder meeting.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

A summary of our shares of restricted common stock and LTIP unit awards at September 30, 2016 is as follows:

| | Restricted Shares | Restricted Shares Weighted Average Grant Date Fair Value | LTIP Units | LTIP Units Weighted Average Grant Date Fair Value |
|---------------------------------|----------------------|--|---------------|---|
| Outstanding, December 31, 2015 | 26,667 | \$ 15.00 | 891,000 | \$ 8.67 |
| Vested | (26,667) | 15.00 | — | — |
| Granted | 16,128 | 18.60 | 40,000 | 14.15 |
| Forfeited | — | — | (5,000) | 8.67 |
| Outstanding, September 30, 2016 | 16,128 | \$ 18.60 | 926,000 | \$ 8.91 |

We recognized \$2.2 million in compensation expense related to the restricted common stock and the LTIP unit awards for the nine months ended September 30, 2016. As of September 30, 2016, unrecognized compensation expense for both awards was \$4.9 million, which will be amortized over the vesting period.

We valued our non-vested restricted share award issued in 2016 at the grant date fair value, which was the market price of our shares of common stock.

For the LTIP unit awards issued in 2016, we used a Monte Carlo Simulation (risk-neutral approach) to determine the number of shares that may be issued pursuant to the award. We utilized a risk-free rate of 0.7%, derived from the Treasury note yield as of the grant date. Since the Company has a limited amount of operating history, the expected volatility assumption of 20.0% was derived from the observed historical volatility of the common stock prices of a select group of peer companies within the REIT industry. Based on the selected dividend yields of the peer companies and expected dividend levels, we utilized an expected dividend yield of 5.5%.

No additional shares of common stock or options were issued and outstanding under the 2015 Equity Incentive Plan as of September 30, 2016.

On June 7, 2016, we completed an underwritten public offering of an aggregate of 6,219,045 shares of common stock, consisting of 4,719,045 shares sold by us to the underwriters and 1,500,000 shares offered on a forward basis in connection with certain forward sales agreements. The gross proceeds from the offering of 4,719,045 shares sold by us to the underwriters was \$84.9 million before deducting underwriting discounts, commissions and estimated offering expenses. The forward sales agreements entered into with respect to 1,500,000 of the Company's common shares are at an initial price to the Company of \$17.235 per share. Subject to the Company's right to elect cash or net share settlement, the Company expects to physically settle the forward sales agreements no later than December 7, 2016. The Company will account for the forward sales agreements as equity.

In connection with the liquidation of the Easterly Funds, an aggregate of 6,257,640 shares of common stock were issued between May 11, 2016 and September 30, 2016 upon the redemption of an aggregate of 6,257,640 common units in accordance with the terms of the partnership agreement of the Operating Partnership.

On May 4, 2016, our board of directors declared a dividend for the first quarter of 2016 in the amount of \$0.23 per share of common stock and per common unit outstanding to stockholders and common unit holders of record as of the close of business on June 8, 2016. Our board of directors also declared a dividend for the first quarter of 2016 for each LTIP unit in an amount equal to 10% of the dividend paid per common unit. Such dividends were paid on June 23, 2016.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

On August 3, 2016, our board of directors declared a dividend for the second quarter of 2016 in the amount of \$0.23 per share of common stock and per common unit outstanding to stockholders and common unit holders of record as of the close of business on August 26, 2016. Our board of directors also declared a dividend for the second quarter of 2016 for each LTIP unit in an amount equal to 10% of the dividend paid per common unit. Such dividends were paid on September 13, 2016.

On November 3, 2016, our board of directors declared a dividend for the third quarter of 2016 in the amount of \$0.24 per share of common stock and per common unit outstanding to stockholders and common unit holders of record as of the close of business on December 7, 2016. Our board of directors also declared a dividend for the third quarter of 2016 for each LTIP unit in an amount equal to 10% of the dividend paid per common unit. Such dividends are to be paid on December 22, 2016.

6. Earnings Per Share

Basic earnings or loss per share of common stock (“EPS”) is calculated by dividing net income or loss attributable to common stockholders by the weighted average shares of common stock outstanding for the periods presented. Diluted EPS is computed after adjusting the basic EPS computation for the effect of dilutive common equivalent shares outstanding during the periods presented. Unvested restricted shares and LTIP units are considered participating securities, which require the use of the two-class method for the computation of basic and diluted earnings per share. The following table sets forth the computation of the Company’s basic and diluted earnings per share of common stock for the three and nine months ended September 30, 2016 and 2015 (amounts in thousands, except per share amounts):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--|---|------------|--|------------|
| | 2016 | 2015 | 2016 | 2015 |
| Numerator | | | | |
| Net income (loss) | \$1,128 | \$818 | \$3,274 | \$(6,218) |
| Less: Non-controlling interest in Operating Partnership | (233) | (320) | (1,005) | 4,419 |
| Net income (loss) available to Easterly Government Properties, Inc. | 895 | 498 | 2,269 | (1,799) |
| Less: Dividends on participating securities | (25) | (24) | (76) | (37) |
| Net income (loss) available to common stockholders | \$870 | \$474 | \$2,193 | \$(1,836) |
| Denominator for basic EPS | 34,967,482 | 24,141,712 | 28,886,697 | 20,516,184 |
| Dilutive effect of share-based compensation awards | 4,686 | 12,072 | 12,772 | — |
| Dilutive effect of LTIP units | 1,708,468 | 1,062,932 | 1,673,218 | — |
| Dilutive effect of forward shares | 223,928 | — | 149,702 | — |
| Denominator for diluted EPS | 36,904,564 | 25,216,716 | 30,722,389 | 20,516,184 |
| Basic EPS | \$0.02 | \$0.02 | \$0.08 | \$(0.09) |
| Diluted EPS | \$0.02 | \$0.02 | \$0.07 | \$(0.09) |

7. Operating Leases

Our rental properties are subject to generally non-cancelable operating leases generating future minimum contractual rent payments due from tenants. As of September 30, 2016, future non-cancelable minimum contractual rent payments are as follows (dollars in thousands):

| | Payments due by period | | | | | | |
|-------------------------|------------------------|--------|--------|--------|--------|--------|------------|
| | Total | 2016 | 2017 | 2018 | 2019 | 2020 | Thereafter |
| Operating Leases | | | | | | | |
| Minimum lease payments | \$491,338 | 18,170 | 71,884 | 69,733 | 64,020 | 56,343 | 211,188 |

The Company’s consolidated operating properties were 100% occupied by 22 tenants at September 30, 2016.

On June 18, 2016, the Company was awarded a lease for a 65,810 square foot Food and Drug Administration (FDA) laboratory in Alameda, CA. The FDA - Alameda laboratory will be leased to the General Services Administration (GSA) for a 20-year term, beginning upon completion of development of the property.

For the nine months ended September 30, 2016 we recognized \$63.1 million in rental income attributable to base rent, \$5.2 million in rental income attributable to the amortization of our above- and below-market leases and a straight-line adjustment of \$0.2 million.

8. Concentrations Risk

Concentrations of credit risk arise for the Company when multiple tenants of the Company are engaged in similar business activities, are located in the same geographic region or have similar economic features that impact in a similar manner their ability to meet contractual obligations, including those to the Company. The Company regularly monitors its tenant base to assess potential concentrations of credit risk.

As stated in Note 1 above, the Company leases commercial space to the U.S. Government through the GSA or other federal agencies or nongovernmental tenants. At September 30, 2016, the GSA and other federal agency accounted for approximately 96.9% of rental income and non-governmental tenants accounted for the remaining approximately 3.1%.

Thirteen of our 41 operating properties are located in California, accounting for approximately 20.9% of our total rentable square feet and approximately 27.5% of our total annualized lease income as of September 30, 2016. To the extent that weak economic or real estate conditions or natural disasters affect California more severely than other areas of the country, our business, financial condition and results of operations could be significantly impacted.

9. Subsequent Events

For its consolidated financial statements as of September 30, 2016, the Company evaluated subsequent events and the following significant events in addition to the dividends declared by the board of directors for the third quarter of 2016 (see Note 5).

On October 27, 2016, we entered into two forward-starting interest rate swaps with an aggregate notional value of \$100.0 million to effectively fix the interest rate on future draw downs under our senior unsecured term loan facility. The forward swaps have an effective date of March 29, 2017 and extend until the maturity of the term loan on September 29, 2023. The forward swaps will effectively fix the interest rate under our senior unsecured term loan facility at 3.12% annually based on the company's current leverage ratio.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We caution investors that forward-looking statements are based on management's beliefs and on assumptions made by, and information currently available to, management. When used, the words "anticipate", "believe", "estimate", "expect", "intend", "may", "might", "plan", "project", "result", "should", "will", and similar expressions which do not relate solely to historical matters are intended to identify forward-looking statements. These statements are subject to risks, uncertainties, and assumptions and are not guarantees of future performance, which may be affected by known and unknown risks, trends, uncertainties, and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, or projected. We expressly disclaim any responsibility to update our forward-looking statements, whether as a result of new information, future events, or otherwise. Accordingly, investors should use caution in relying on forward-looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance, or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following:

- the factors included under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2015 and the factors included under the heading "Risk Factors" in the Company's other public filings;
- risks associated with our dependence on the U.S. Government and its agencies for substantially all of our revenues, including credit risk and risk that the U.S. Government reduces its spending on real estate or that it changes its preference away from leased properties;
- risks associated with ownership and development of real estate;
- decreased rental rates or increased vacancy rates;
- loss of key personnel;
- general volatility of the capital and credit markets and the market price of our common stock;
- the risk we may lose one or more major tenants;
- difficulties in completing and successfully integrating acquisitions;
- failure of acquisitions or development projects to occur at anticipated levels or yield anticipated results;
- risks associated with actual or threatened terrorist attacks;
- intense competition in the real estate market that may limit our ability to attract or retain tenants or re-lease space;
- insufficient amounts of insurance or exposure to events that are either uninsured or underinsured;
- uncertainties and risks related to adverse weather conditions, natural disasters and climate change;
- exposure to liability relating to environmental and health and safety matters;
- limited ability to dispose of assets because of the relative illiquidity of real estate investments and the nature of our assets;
- exposure to litigation or other claims;
- risks associated with breaches of our data security;
- risks associated with our indebtedness;
- failure to refinance current or future indebtedness on favorable terms, or at all;
- failure to meet the restrictive covenants and requirements in our existing and new debt agreements;
 - fluctuations in interest rates and increased costs to refinance or issue new debt;
- risks associated with derivatives or hedging activity; and
- risks associated with mortgage debt or unsecured financing or the unavailability thereof, which could make it difficult to finance or refinance properties and could subject us to foreclosure.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

For a further discussion of these and other factors, see the section entitled “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2015.

Overview

References to “Easterly,” “we,” “our,” “us” and “our company” refer to Easterly Government Properties, Inc., a Maryland corporation, together with our consolidated subsidiaries including Easterly Government Properties LP, a Delaware limited partnership, which we refer to herein as our operating partnership.

We are an internally managed real estate investment trust, or REIT, focused primarily on the acquisition, development and management of Class A commercial properties that are leased to U.S. Government agencies that serve essential functions. We generate substantially all of our revenue by leasing our properties to such agencies through the U.S. General Services Administration, or GSA. Our objective is to generate attractive risk-adjusted returns for our stockholders over the long term through dividends and capital appreciation.

As of September 30, 2016, we wholly owned 41 operating properties in the United States, including 38 operating properties that were leased primarily to U.S. Government tenant agencies and three operating properties that were entirely leased to private tenants, encompassing approximately 3.0 million square feet in the aggregate. In addition, we wholly owned one property under development encompassing approximately 0.1 million square feet. We focus on acquiring, developing and managing GSA-leased properties that are essential to supporting the mission of the tenant agency and strive to be a partner of choice for the U.S. Government, working closely with the GSA to meet the needs and objectives of the tenant agency.

We were incorporated in Maryland as a corporation on October 9, 2014 and did not have any meaningful operations until the completion of the formation transactions and our initial public offering on February 11, 2015. In connection with our initial public offering, we engaged in certain formation transactions, or the formation transactions, pursuant to which our operating partnership acquired (i) 15 properties previously owned by the Easterly Funds (as defined below), (ii) 14 properties previously owned by Western Devcon, Inc., a private real estate company and a series of related entities beneficially owned by Michael P. Ibe, which we refer to collectively as Western Devcon and (iii) all of the ownership interests in the management entities (as defined below).

Our predecessor means Easterly Partners, LLC and its consolidated subsidiaries prior to our initial public offering and the formation transactions, including (i) all entities or interests in U.S. Government Properties Income and Growth Fund L.P., U.S. Government Properties Income and Growth Fund REIT, Inc. and the related feeder and subsidiary entities, which we refer to, collectively, as Easterly Fund I, (ii) all entities or interests in U.S. Government Properties Income and Growth Fund II, LP, USGP II REIT LP, USGP II (Parallel) Fund, LP and their related feeders and subsidiary entities, which we refer to, collectively, as Easterly Fund II and, together with Easterly Fund I, we refer to as the Easterly Funds and (iii) the entities that managed the Easterly Funds, which we refer to as the management entities.

Our operating partnership holds substantially all of our assets and conducts substantially all of our business. As of September 30, 2016, we owned approximately 79.1% of the aggregate limited partnership interests in our operating partnership, or common units. We have elected to be taxed as a REIT and operate in a manner that we believe allows us to continue to qualify as a REIT for federal income tax purposes commencing with our taxable year ended December 31, 2015.

Recent Developments

Acquisitions

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

On July 1, 2016 the Company acquired a 96,278 square foot property located in Birmingham, Alabama. The building was constructed in 2005 and is 100% leased to the GSA and occupied by the Federal Bureau of Investigation (FBI) under a 15-year lease that expires in 2020.

On July 1, 2016, the Company acquired a 35,616 square foot property located in Birmingham, Alabama. The building was constructed in 2005 and is 100% leased to the GSA and occupied by the Drug Enforcement Agency (DEA) under a 15-year lease that expires in 2020.

On July 1, 2016, the Company acquired a 71,979 square foot laboratory located in Kansas City, Kansas. The building was constructed in 2003 and is 100% leased to the GSA and occupied by the Environmental Protection Agency (EPA) under a 20-year lease that expires in 2023.

Development

On August 1, 2016, the Company acquired property located in Alameda, California, which is currently under development to become a 65,810 square foot Food and Drug Administration (FDA) laboratory. The FDA - Alameda laboratory will be leased to the GSA for a 20-year term, beginning upon completion of development of the property.

Term Loan

On September 29, 2016, we entered into a \$100.0 million senior unsecured term loan facility, which we refer to as our senior unsecured term loan facility, with PNC Bank, National Association, as administrative agent, U.S. Bank National Association and SunTrust Bank, as syndication agents, PNC Capital Markets LLC, U.S. Bank National Association and SunTrust Robinson Humphrey, Inc., as joint lead arrangers and joint bookrunners. As of September 30, 2016, the Company has not drawn funds under our senior unsecured term loan facility.

Operating Properties

As of September 30, 2016, we wholly owned 41 operating properties, including 38 operating properties with approximately 2.7 million rentable square feet that were leased primarily to U.S. Government tenants and three operating properties with approximately 0.3 million rentable square feet that were entirely leased to private tenants. In addition, we wholly owned one property under development encompassing approximately 0.1 million square feet, which upon completion will be leased to the GSA for a 20 year term. As of September 30, 2016, our operating properties were 100% leased with a weighted average annualized lease income per leased square foot of \$33.24 and a weighted average age of approximately 12.1 years. We calculate annualized lease income as annualized contractual base rent for the last month in a specified period, plus the annualized straight line rent adjustments for the last month in such period and the annualized expense reimbursements earned by us for the last month in such period.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Information about our operating properties as of September 30, 2016 is set forth in the table below:

| Property Name | Location | Property Type | Tenant Lease Expiration Year ⁽¹⁾ | Rentable Square Feet | Annualized Lease Income | Annualized | | |
|---------------------------------|----------------------|-------------------|---|----------------------|-------------------------|---|------------------------------|------------------------------|
| | | | | | | Percentage of Total Annualized Lease Income | Lease Income per Square Foot | Lease Income per Square Foot |
| U.S. Government Leased | | | | | | | | |
| IRS - Fresno | Fresno, CA | Office | 2018 | 180,481 | \$7,411,113 | 7.5 % | \$41.06 | |
| PTO - Arlington | Arlington, VA | Office | 2019 / 2020 | 189,871 | 6,511,912 | 6.6 % | 34.30 | |
| FBI - San Antonio | San Antonio, TX | Office | 2021 | 148,584 | 5,031,877 | 5.1 % | 33.87 | |
| FBI - Omaha | Omaha, NE | Office | 2024 | 112,196 | 4,488,962 | 4.6 % | 40.01 | |
| EPA - Kansas City | Kansas City, KS | Laboratory | 2023 | 71,979 | 3,819,955 | 3.9 % | 53.07 | |
| ICE - Charleston ⁽³⁾ | North Charleston, SC | Office | 2019 / 2027 | 86,733 | 3,730,551 | 3.8 % | 43.01 | |
| DOT - Lakewood | Lakewood, CO | Office | 2024 | 122,225 | 3,484,027 | 3.5 % | 28.51 | |
| USCIS - Lincoln | Lincoln, NE | Office | 2020 | 137,671 | 3,237,627 | 3.3 % | 23.52 | |
| AOC - El Centro ⁽⁵⁾ | El Centro, CA | Courthouse/Office | 2019 | 46,813 | 3,031,651 | 3.1 % | 64.76 | |
| FBI - Birmingham | Birmingham, AL | Office | 2020 | 96,278 | 3,016,464 | 3.1 % | 31.33 | |
| USFS II - Albuquerque | Albuquerque, NM | Office | 2026 ⁽⁶⁾ | 98,720 | 2,814,775 | 2.9 % | 28.51 | |
| ICE - Albuquerque | Albuquerque, NM | Office | 2027 | 71,100 | 2,785,048 | 2.8 % | 39.17 | |
| DEA - Vista | Vista, CA | Laboratory | 2020 | 54,119 | 2,749,820 | 2.8 % | 50.81 | |
| DEA - Pleasanton | Pleasanton, CA | Laboratory | 2035 | 42,480 | 2,724,927 | 2.8 % | 64.15 | |
| FBI - Richmond | Richmond, VA | Office | 2021 | 96,607 | 2,708,241 | 2.8 % | 28.03 | |
| AOC - Del Rio ⁽⁵⁾ | Del Rio, TX | Courthouse/Office | 2024 | 89,880 | 2,692,168 | 2.7 % | 29.95 | |
| USFS I - Albuquerque | Albuquerque, NM | Office | 2021 ⁽⁶⁾ | 92,455 | 2,680,818 | 2.7 % | 29.00 | |

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

| | | | | | | | | |
|---------------------------------|-------------------|-------------------------|----------------------|-----------|--------------|------|---|-------|
| DEA - Dallas Lab | Dallas, TX | Laboratory | 2021 | 49,723 | 2,389,596 | 2.4 | % | 48.06 |
| MEPCOM - Jacksonville | Jacksonville, FL | Office | 2025 | 30,000 | 2,151,080 | 2.2 | % | 71.70 |
| FBI - Little Rock | Little Rock, AR | Office | 2021 | 101,977 | 2,137,241 | 2.2 | % | 20.96 |
| CBP - Savannah | Savannah, GA | Laboratory | 2033 | 35,000 | 2,109,321 | 2.1 | % | 60.27 |
| DEA - Santa Ana | Santa Ana, CA | Office | 2024 | 39,905 | 2,062,452 | 2.1 | % | 51.68 |
| DOE - Lakewood | Lakewood, CO | Office | 2029 | 115,650 | 2,058,570 | 2.1 | % | 17.80 |
| DEA - Dallas | Dallas, TX | Office | 2021 | 71,827 | 1,776,093 | 1.8 | % | 24.73 |
| ICE - Otay | San Diego, CA | Office | 2017 - 2026 | 52,881 | 1,757,161 | 1.8 | % | 35.53 |
| NPS - Omaha | Omaha, NE | Office | 2024 | 62,772 | 1,742,962 | 1.8 | % | 27.77 |
| DEA - North Highlands | Sacramento, CA | Office | 2017 | 37,975 | 1,711,053 | 1.7 | % | 45.06 |
| CBP - Chula Vista | Chula Vista, CA | Office | 2018 | 59,397 | 1,688,104 | 1.7 | % | 28.42 |
| CBP - Sunburst | Sunburst, MT | Office | 2028 | 33,000 | 1,579,754 | 1.6 | % | 47.87 |
| USCG - Martinsburg | Martinsburg, WV | Office | 2027 | 59,547 | 1,564,191 | 1.6 | % | 26.27 |
| AOC - Aberdeen ⁽⁵⁾ | Aberdeen, MS | Courthouse/Office | 2025 | 46,979 | 1,455,221 | 1.5 | % | 30.98 |
| DEA - Birmingham ⁽⁸⁾ | Birmingham, AL | Office | 2020 | 35,616 | 1,388,734 | 1.4 | % | 38.99 |
| DEA - Albany | Albany, NY | Office | 2025 | 31,976 | 1,333,746 | 1.4 | % | 41.71 |
| DEA - Otay ⁽⁹⁾ | San Diego, CA | Office | 2017 | 32,560 | 1,293,326 | 1.3 | % | 39.72 |
| DEA - Riverside | Riverside, CA | Office | 2017 | 34,354 | 1,292,955 | 1.3 | % | 37.64 |
| SSA - Mission Viejo | Mission Viejo, CA | Office | 2020 | 11,590 | 533,668 | 0.5 | % | 46.05 |
| SSA - San Diego | San Diego, CA | Office | 2017 | 11,743 | 414,169 | 0.4 | % | 35.27 |
| DEA - San Diego | San Diego, CA | Warehouse | 2016 | 16,100 | 404,096 | 0.4 | % | 25.10 |
| Subtotal | | | | 2,708,764 | \$95,763,429 | 97.3 | % | 35.40 |
| Privately Leased | | | | | | | | |
| 2650 SW 145th Avenue | | | | | | | | |
| - | | | | | | | | |
| Parbel of Florida | Miramar, FL | Warehouse/Distribution | 2022 ⁽¹⁰⁾ | 81,721 | 1,657,459 | 1.7 | % | 20.28 |
| 5998 Osceola Court - | Midland, GA | Warehouse/Manufacturing | 2023 ⁽¹⁰⁾ | 105,641 | 540,766 | 0.5 | % | 5.12 |

United
Technologies
501 East
Hunter Street -

| | | | | | | | | | |
|--------------------------------|-------------|------------------------|------|------|-----------|--------------|-------|---|----------|
| Lummus Corporation | Lubbock, TX | Warehouse/Distribution | 2028 | (11) | 70,078 | 518,885 | 0.5 | % | 7.40 |
| Subtotal | | | | | 257,440 | \$2,717,110 | 2.7 | % | \$ 10.55 |
| Total / Weighted Average | | | | | 2,966,204 | \$98,480,539 | 100.0 | % | \$ 33.24 |

- (1) The year of lease expiration does not include renewal options. All leases with renewal options are noted in the following footnotes to this table.
- (2) 168,468 rentable square feet leased to the PTO will expire on March 31, 2019, and 21,403 rentable square feet leased to the PTO will expire on January 7, 2020.
- (3) This property is only partially leased to the U.S. Government. LifePoint, Inc. occupies 21,609 rentable square feet.
- (4) 21,609 rentable square feet leased to LifePoint, Inc. will expire on September 30, 2019, and 65,124 rentable square feet leased to ICE will expire on January 31, 2027.
- (5) A portion of this property is occupied by the U.S. Marshals Service to provide security and otherwise support the mission of the Administrative Office of the Courts. Because of the interrelated nature of the U.S. Marshals Service and the Administrative Office of the Courts, we have not separately addressed occupancy by the U.S. Marshals Service.
- (6) Lease contains one five-year renewal option.
- (7) 12,644 rentable square feet leased to ICE will expire on May 11, 2017, 11,555 rentable square feet leased to ICE will expire on August 18, 2021, 16,286 rentable square feet leased to ICE will expire on November 27, 2022, 7,434 rentable square feet leased to the DOT will expire on June 4, 2022 and 1,538 rentable square feet leased to the DOA will expire on January 1, 2026.
- (8) The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) occupies 8,680 rentable square feet.

18

(9) ICE occupies 5,813 rentable square feet.

(10) Lease contains three five-year renewal options.

(11) Lease contains two five-year renewal options.

Certain of our leases are currently in the “soft-term” period of the lease, meaning that the U.S. Government tenant agency has the right to terminate the lease prior to its stated lease end date. We believe that, from the GSA’s perspective, leases with such provisions are helpful for budgetary purposes. While some of our leases are contractually subject to early termination, we do not believe that our tenant agencies are likely to terminate these leases early given the build-to-suit features at the properties subject to the leases, the average age of these properties (approximately 13.7 years), the mission-critical focus of the properties subject to the leases and the current level of operations at such properties. The following table sets forth a schedule of lease expirations for leases in place as of September 30, 2016.

| Year of Lease Expiration (1) | Number of Square | | Percent of | | Percentage | | Annualized Lease Income per Leased Square |
|---------------------------------|------------------|-----------|-----------------------------|--------------------------|--------------------------|---------------|---|
| | Leases | Footage | Portfolio Square Footage | Annualized | Annualized | of Total | |
| | Expiring | Expiring | Expiring | Lease Income Expiring | Lease Income Expiring | Foot Expiring | |
| 2016 | 1 | 16,100 | 0.5 | % \$404,096 | 0.4 | % \$ | 25.10 |
| 2017 | 5 | 129,276 | 4.4 | % 5,194,630 | 5.3 | % | 40.18 |
| 2018 | 2 | 239,878 | 8.1 | % 9,099,217 | 9.2 | % | 37.93 |
| 2019 | 3 | 236,890 | 8.0 | % 9,317,573 | 9.5 | % | 39.33 |
| 2020 | 6 | 356,677 | 12.0 | % 11,692,642 | 11.9 | % | 32.78 |
| 2021 | 7 | 572,728 | 19.3 | % 17,106,018 | 17.4 | % | 29.87 |
| 2022 | 3 | 105,441 | 3.6 | % 2,493,975 | 2.5 | % | 23.65 |
| 2023 | 2 | 177,620 | 6.0 | % 4,360,721 | 4.4 | % | 24.55 |
| 2024 | 5 | 426,978 | 14.4 | % 14,470,571 | 14.7 | % | 33.89 |
| 2025 | 3 | 108,955 | 3.7 | % 4,940,047 | 5.0 | % | 45.34 |
| Thereafter | 10 | 592,237 | 20.0 | % 19,401,049 | 19.7 | % | 32.76 |
| Total / Weighted Average | 47 | 2,962,780 | 100.0 | % \$98,480,539 | 100.0 | % \$ | 33.24 |

(1) The year of lease expirations is pursuant to current contract terms. Some tenants have the right to vacate their space during a specified period, or “soft term,” before the stated terms of their leases expire. As of September 30, 2016, nine tenants occupying approximately 19.3% of our rentable square feet and contributing approximately 19.3% of our annualized lease income have exercisable rights to terminate their leases before the stated term of their lease expires. From September 30 through December 31, 2016 and in 2017 early termination rights become exercisable by other tenants who currently occupy an additional approximately 0.4% and 3.9% of our rentable square feet and contribute an additional approximately 0.4% and 3.1% of our annualized lease income, respectively.

Results of Operations

Prior to our initial public offering on February 11, 2015, the Easterly Funds, as controlled by our predecessor, qualified as investment companies pursuant to ASC 946 Financial Services – Investment Companies and, as a result, our predecessor’s consolidated financial statements accounted for the Easterly Funds using specialized investment company accounting based on fair value. Subsequent to our initial public offering, as the properties contributed to us from the Easterly Funds are no longer held by funds that qualify for investment company accounting, we made a shift, in accordance with GAAP to account for the properties contributed by Easterly Funds using historical cost accounting instead of investment company accounting, resulting in a significant change in the presentation of our consolidated financial statements following the formation transactions. The contribution of the investments of the Easterly Funds controlled by our predecessor to our operating partnership pursuant to the formation transactions is accounted for as

transactions among entities under common control.

The contribution of the Western Devcon properties in the formation transactions has been accounted for as a business combination using the acquisition method of accounting and recognized at the estimated fair value of acquired assets and assumed liabilities on the date of such contribution.

19

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Comparison of Results of Operations for the Three Months Ended September 30, 2016 and September 30, 2015

| (Amounts in thousands) | For the three months ended | | |
|--------------------------------------|----------------------------|---------------|--------------|
| | September 30, 2016 | 2015 | Change |
| Revenues | | | |
| Rental income | \$24,493 | \$18,126 | \$6,367 |
| Tenant reimbursements | 2,385 | 1,689 | 696 |
| Other income | 97 | 42 | 55 |
| Total revenues | 26,975 | 19,857 | 7,118 |
| Operating Expenses | | | |
| Property operating | 5,308 | 3,838 | 1,470 |
| Real estate taxes | 2,533 | 1,980 | 553 |
| Depreciation and amortization | 12,237 | 9,344 | 2,893 |
| Acquisition costs | 660 | 235 | 425 |
| Offering costs | — | — | — |
| Corporate general and administrative | 3,066 | 2,301 | 765 |
| Total expenses | 23,804 | 17,698 | 6,106 |
| Operating income | 3,171 | 2,159 | 1,012 |
| Other (expenses) / income | | | |
| Interest expense | (2,043) | (1,341) | (702) |
| Net income | \$1,128 | \$818 | \$310 |

Revenues

Total revenue consists primarily of rental income from our properties, tenant reimbursements for real estate taxes and certain other expenses, and project management income.

Total revenue increased by \$7.1 million to \$27.0 million for the three months ended September 30, 2016 compared to \$19.9 million for the three months ended September 30, 2015. The increase was primarily attributable to additional revenue from nine operating properties acquired since September 30, 2015.

Operating Expenses

Total expenses increased by \$6.1 million to \$23.8 million for the three months ended September 30, 2016 compared to \$17.7 million for the three months ended September 30, 2015. \$4.9 million of the increase is attributable to our property operating expenses, real estate taxes, and depreciation and amortization from the acquisition of nine operating properties since September 30, 2015. Corporate general and administrative costs increased by \$0.8 million primarily due to an increase in employee compensation costs.

Interest Expense

Interest expense represents the interest incurred on mortgage debt encumbered on our properties and on a \$400.0 million senior unsecured revolving credit facility, which we refer to as our senior unsecured revolving credit facility.

Interest expense increased \$0.7 million to \$2.0 million for the three months ended September 30, 2016 compared to \$1.3 million for the three months ended September 30, 2015. This is due to an increase in our senior unsecured revolving credit facility balance from \$50.2 million at September 30, 2015 to \$206.7 million at September 30, 2016. Additionally, weighted average interest rates on our senior unsecured revolving credit facility increased from 1.60%, for the three months ended September 30, 2015 to 1.90%, for the three months ended September 30, 2016.

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Comparison of Results of Operations for the Nine Months Ended September 30, 2016 and 2015

The financial information presented below summarizes the combined results of operations for both our predecessor (for the period prior to our initial public offering on February 11, 2015) and Easterly for the nine months ended September 30, 2016 and 2015.

| (Amounts in thousands) | For the nine months ended | | |
|--------------------------------------|---------------------------|-------------------|----------------|
| | September 30, 2016 | 2015 | Change |
| Revenues | | | |
| Rental income | \$68,520 | \$45,056 | \$23,464 |
| Tenant reimbursements | 7,016 | 4,037 | 2,979 |
| Other income | 331 | 111 | 220 |
| Total revenues | 75,867 | 49,204 | 26,663 |
| Operating Expenses | | | |
| Property operating | 14,726 | 9,126 | 5,600 |
| Real estate taxes | 7,233 | 4,694 | 2,539 |
| Depreciation and amortization | 34,174 | 23,395 | 10,779 |
| Acquisition costs | 1,339 | 1,870 | (531) |
| Offering costs | — | 1,666 | (1,666) |
| Corporate general and administrative | 9,154 | 6,112 | 3,042 |
| Fund general and administrative | — | 75 | (75) |
| Total expenses | 66,626 | 46,938 | 19,688 |
| Operating income | 9,241 | 2,266 | 6,975 |
| Other (expenses) / income | | | |
| Interest expense | (5,967) | (3,362) | (2,605) |
| Net unrealized (loss) on investments | — | (5,122) | 5,122 |
| Net income (loss) | \$3,274 | \$(6,218) | \$9,492 |

Revenues

Total revenue consists primarily of rental income from our properties, tenant reimbursements for real estate taxes and certain other expenses, and project management income.

Total revenue increased by \$26.7 million to \$75.9 million for the nine months ended September 30, 2016 compared to \$49.2 million for the nine months ended September 30, 2015. The increase was primarily attributable to additional revenue from 29 properties contributed to us by the Easterly Funds and Western Devcon on February 11, 2015, as well as the acquisition of 12 operating properties since the formation transactions.

Operating Expenses

Total expenses increased by \$19.7 million to \$66.6 million for the nine months ended September 30, 2016 compared to \$46.9 million for the nine months ended September 30, 2015. \$18.9 million of the increase is attributable to our property operating expenses, real estate taxes, and depreciation and amortization from 29 properties contributed to us by the Easterly Funds and Western Devcon on February 11, 2015, as well as the acquisition of 12 operating properties since the completion of the formation transactions. Corporate general and administrative costs increased by \$3.0 million primarily due to an increase in employee costs and non-cash charges for long term incentive plan units that were not granted until May 2015 and February 2016. This was offset by a \$2.2 million decrease in acquisition and offering costs primarily related to the formation transactions. Additionally, fund general and administrative expenses decreased \$0.1 million as we succeeded to the operations of our predecessor upon completion of our initial public

offering.

Interest Expense

Interest expense represents the interest incurred on mortgage debt encumbered on our properties and on our senior unsecured revolving credit facility.

Interest expense increased \$2.6 million to \$6.0 million for nine months ended September 30, 2016 compared to \$3.4 million for the nine months ended September 30, 2015. This is primarily due to an increase in our senior unsecured revolving credit facility balance from \$50.2 million at September 30, 2015 to \$206.7 million at September 30, 2016. Additionally, weighted average interest rates on our senior unsecured revolving credit facility increased from 1.59%, for the nine months ended September 30, 2015 to 1.86%, for the nine months ended September 30, 2016.

21

Net Unrealized Gain (Loss) on Investments

The unrealized gain or loss on investments represents the change in fair value of our predecessor's real estate investments. During the nine months ended September 30, 2015 and prior to our initial public offering, our predecessor had recognized a net unrealized loss of \$5.1 million.

Following our initial public offering, we did not have unrealized gains as the accounting for the property owning subsidiaries contributed by the Easterly Funds to us in connection with the formation transactions have changed from investment company accounting to historical cost accounting.

Liquidity and Capital Resources

We anticipate that our cash flows from the sources listed below will provide adequate capital for the next 12 months for all anticipated liquidity needs, including all scheduled principal and interest payments on our outstanding indebtedness, current and anticipated tenant improvements, stockholder distributions to maintain our qualification as a REIT and other capital obligations associated with conducting our business. At September 30, 2016, we had \$4.4 million available in cash and cash equivalents and there was \$193.3 million available under our senior unsecured revolving credit facility.

Our primary expected sources of capital are as follows:

- cash and cash equivalents;
- operating cash flow;
- available borrowings under our senior unsecured revolving credit facility and our senior unsecured term loan facility;
- secured loans collateralized by individual properties;
- issuance of long-term debt;
 - issuance of equity; and
- asset sales.

Our short-term liquidity requirements consist primarily of funds to pay for the following:

- development and redevelopment activities, including major redevelopment, renovation or expansion programs at individual properties;
- tenant improvements allowances and leasing costs;
- recurring maintenance capital expenditures;
- debt repayment requirements;
- corporate and administrative costs;
- interest swap payments; and
- distribution payments.

Our long-term liquidity needs, in addition to recurring short-term liquidity needs as discussed above, consist primarily of funds necessary to pay for acquisitions, non-recurring capital expenditures, and scheduled debt maturities.

Although we may be able to anticipate and plan for certain of our liquidity needs, unexpected increases in uses of cash that are beyond our control and which affect our financial condition and results of operations may arise, or our sources of liquidity may be fewer than, and the funds available from such sources may be less than, anticipated or required. As of the date of this filing, there were no known commitments or events that would have a material impact on our liquidity.

Universal Shelf

On March 9, 2016, we filed a universal shelf registration statement on Form S-3 with the Securities and Exchange Commission, or SEC, which was declared effective on May 3, 2016. The universal shelf registration statement may permit us, from time to time, to offer and sell up to an additional \$500.0 million of equity securities. However, there can be no assurance that we will be able to complete any such offerings of securities.

Offering of Common Stock

On June 7, 2016, we completed an underwritten public offering of an aggregate of 6,219,045 shares of common stock, consisting of 4,719,045 shares sold by us to the underwriters and 1,500,000 shares offered on a forward basis in connection with certain forward sales agreements. The gross proceeds from the offering of 4,719,045 shares sold by us to the underwriters was \$84.9 million before deducting underwriting discounts, commissions and estimated offering expenses. Subject to the Company's right to elect cash or net share settlement, the Company expects to physically settle the forward sales agreements no later than December 7, 2016. Assuming the forward sales agreements are physically settled in full, we expect to receive an additional \$27.0 million of gross proceeds from the forward component of the offering, before deducting underwriting discounts, commissions and estimated offering expenses.

Senior Unsecured Revolving Credit Facility

Upon the completion of our initial public offering on February 11, 2015 we entered into a \$400.0 million senior unsecured revolving credit facility with Citigroup Capital Markets Inc. Raymond James Bank, N.A. and Royal Bank of Canada, as joint lead arrangers and joint book running managers and Raymond James Bank, N.A. and Royal Bank of Canada, as co-syndication agents. This credit facility has an accordion feature that provides us with additional capacity, subject to the satisfaction of customary terms and conditions, of up to \$250.0 million, for a total facility size of not more than \$650.0 million. We intend to use our senior unsecured revolving credit facility to repay indebtedness, fund acquisitions, development and redevelopment opportunities, capital expenditures and the costs of securing new and renewal leases and provide working capital.

Our operating partnership is the borrower under our senior unsecured revolving credit facility and we and certain of our subsidiaries that directly own certain of our properties are guarantors under the credit facility. Our senior unsecured revolving credit facility will terminate in approximately two years. In addition, there will be two as-of-right extension options for our senior unsecured revolving credit facility and each extension option will allow us to extend our senior unsecured revolving credit facility for an additional six months, in each case subject to certain conditions and the payment of an extension fee.

Our senior unsecured revolving credit facility bears interest, at our option, either at:

- a fluctuating rate equal to the sum of (a) the highest of (x) Citibank, N.A.'s base rate, (y) the federal funds effective rate plus 0.50% and (z) the one-month LIBOR rate plus 1.00% plus (b) a margin ranging from 0.4% to 0.9%, or
- a Eurodollar rate equal to a periodic fixed rate equal to LIBOR plus, a margin ranging from 1.4% to 1.9%, in each case with a margin based on our leverage ratio.

Our senior unsecured revolving credit facility also contains certain customary financial covenants, as follows: (i) the maximum ratio of consolidated total indebtedness to total asset value (each as defined in the agreement) may not exceed 60.0% on any date, provided that the maximum ratio may be increased to 65.0% for the two consecutive quarters following the date on which a material acquisition (as defined in the agreement) occurs, (ii) the maximum ratio of consolidated secured indebtedness (as defined in the agreement) to total asset value may not exceed 40.0% on any date, (iii) the maximum ratio of consolidated secured recourse indebtedness (as defined in the agreement) to total asset value may not exceed 15% on any date, (iv) the minimum consolidated tangible net worth (as defined in the agreement) may not, on any date, be less than the sum of an amount equal to 75.0% of our consolidated tangible net worth as of the closing date of the facility plus an amount equal to 75.0% of the aggregate net cash proceeds received

by us from any offering of our capital stock after the closing date of the facility, (v) the minimum ratio of adjusted consolidated EBITDA to consolidated fixed charges (each as defined in the agreement) may not be less than 1.50 to 1.00 on any date, (vi) the maximum ratio of consolidated unsecured indebtedness to unencumbered asset value (each as defined in the agreement) may not exceed 60% as of any date and (vii) the minimum ratio of adjusted consolidated net operating income from unencumbered assets (as defined in the agreement) to interest payable on unsecured debt (as determined in accordance with the agreement) shall not be less than 1.75 to 1.00 on any date. Additionally, under our senior unsecured revolving credit facility, our distributions may not exceed the greater of (i) 95.0% of our FFO or (ii) the amount required for us to maintain our status as a REIT and avoid the payment of federal or state income or excise tax.

Our senior unsecured revolving credit facility also includes customary limits on the percentage of our total asset value that may be invested in unimproved land, unconsolidated joint ventures, redevelopment and development assets (as defined in the agreement),

23

loans, advances or extensions of credit and investments in mixed used assets and require that we obtain consent for mergers in which the company is not the surviving entity. These financial and restrictive covenants may limit the investments we may make and our ability to make distributions. As of September 30, 2016, we were in compliance with all financial and restrictive covenants under our senior unsecured revolving credit facility.

As of September 30, 2016, the interest rate payable on borrowings under our senior unsecured revolving credit facility was 1.93% and the weighted average annual interest rate for borrowings under our senior unsecured revolving credit facility was 1.86% for the nine months ended September 30, 2016. As of September 30, 2016, we had \$206.7 million outstanding and \$193.3 million available under our senior unsecured revolving credit facility.

Senior Unsecured Term Loan Facility

On September 29, 2016, we entered into a \$100.0 million senior unsecured term loan facility with PNC Bank, National Association, as administrative agent, U.S. Bank National Association and SunTrust Bank, as syndication agents, PNC Capital Markets LLC, U.S. Bank National Association and SunTrust Robinson Humphrey, Inc., as joint lead arrangers and joint bookrunners. We intend to use the proceeds under our senior unsecured term loan facility to repay borrowings outstanding under our senior unsecured credit facility and for general corporate purposes.

Our operating partnership is the borrower under our senior unsecured term loan facility and we and certain of our subsidiaries that directly own certain of our properties are guarantors under the term loan facility. The senior unsecured term loan facility matures on September 29, 2023, has a 180-day delayed draw period, and is prepayable without penalty beginning in October 2018.

Borrowings under our senior unsecured term loan facility will bear interest at floating rates equal to, at our option, either (1) a fluctuating rate equal to the sum of (a) the highest of (x) PNC Bank, National Association's base rate, (y) the federal funds open rate plus 0.50% and (z) the daily Eurodollar rate plus 1.00% plus (b) a margin ranging from 0.7% to 1.35%, or (2) a Eurodollar rate equal to a periodic fixed rate equal to LIBOR plus, a margin ranging from 1.7% to 2.35%, in each case with a margin based on our leverage ratio. Based on our current leverage ratio, borrowings under our senior unsecured term loan facility will have an initial interest rate of LIBOR plus 170 basis points. We may prepay our senior unsecured term loan facility in whole or in part, subject to (i) customary costs, if any, of breaking LIBOR and, (ii) payment of a prepayment penalty equal to 2.0% of the principal balance being repaid during the first 12 months of our senior unsecured term loan facility and 1.0% of the principal balance being repaid during the following 12 months.

On October 27, 2016, we entered into two forward-starting interest rate swaps with an aggregate notional value of \$100.0 million to effectively fix the interest rate on future draw downs under our senior unsecured term loan facility. The forward swaps have an effective date of March 29, 2017 and extend until the maturity of the term loan on September 29, 2023. The forward swaps will effectively fix the interest rate under our senior unsecured term loan facility at 3.12% annually based on the company's current leverage ratio.

Our senior unsecured term loan facility also contains certain customary covenants, including but not limited to financial covenants that require us to maintain maximum ratios of consolidated total indebtedness, consolidated secured indebtedness and consolidated secured recourse indebtedness to total asset value, minimum consolidated tangible net worth and a minimum consolidated fixed charge ratio. As of September 30, 2016, we were in compliance with all financial and restrictive covenants under our senior unsecured revolving term loan facility.

As of November 8, 2016, we have not drawn funds under our senior unsecured term loan facility.

Mortgage Debt

The table below presents our mortgage debt obligation at September 30, 2016 (dollars in thousands):

| Property | Fixed/ Floating | Contractual | Effective | Maturity Date | Principal Balance |
|-----------------------|--------------------|-------------------|------------------|------------------|----------------------|
| | | Interest Rate | Interest Rate | | |
| CBP- Savannah | Fixed | 3.40 | % 4.12 | % July 2033 | \$ 15,078 |
| ICE - Charleston | Fixed | 4.21 | % 3.93 | % January 2027 | 21,194 |
| MEPCOM - Jacksonville | Fixed | 4.41 | % 3.89 | % October 2025 | 11,872 |
| USFS II - Albuquerque | Fixed | 4.46 | % 3.92 | % July 2026 | 17,264 |
| DEA - Pleasanton | Floating | LIBOR + 150bps | 1.80 | % October 2023 | 15,700 |
| Total | | | | | \$ 81,108 |

24

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

As of September 30, 2016, we were in compliance with all financial and restrictive covenants on our mortgage debt.

Contractual Obligations

The following table summarizes our contractual obligations as of September 30, 2016 (amounts in thousands);

| | Payments due by period | | | | | | |
|-----------------------------------|------------------------|-------|-------|-------|---------|-------|------------|
| | Total | 2016 | 2017 | 2018 | 2019 | 2020 | Thereafter |
| Mortgage principal and interest | \$103,515 | 1,477 | 5,904 | 5,904 | 5,904 | 5,934 | 78,392 |
| Senior unsecured revolving credit | | | | | | | |
| facility principal and interest | 217,095 | 1,103 | 4,413 | 4,413 | 207,166 | — | — |
| Corporate office lease | 1,448 | 77 | 319 | 286 | 298 | 309 | 159 |

Dividend Policy

In order to qualify as a REIT, we are required to distribute to our stockholders, on an annual basis, at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gains. We anticipate distributing all of our taxable income. We expect to make quarterly distributions to our stockholders in a manner intended to satisfy this requirement. Prior to making any distributions for U.S. federal tax purposes or otherwise, we must first satisfy our operating and debt service obligations. It is possible that it would be necessary to utilize cash reserves, liquidate assets at unfavorable prices or incur additional indebtedness in order to make required distributions. It is also possible that the board of directors could decide to make required distributions in part by using shares of our common stock.

On May 4, 2016, the board of directors declared a dividend for the first quarter of 2016 in the amount of \$0.23 per share of common stock and per common unit outstanding to stockholders and common unit holders of record as of the close of business on June 8, 2016. Our board of directors also declared a dividend for the first quarter of 2016 for each long-term incentive plan unit in our operating partnership, which we refer to as an LTIP unit, in an amount equal to 10% of the dividend paid per common unit. Such dividends were paid on June 23, 2016.

On August 3, 2016, the board of directors declared a dividend for the second quarter of 2016 in the amount of \$0.23 per share of common stock and per common unit outstanding to stockholders and common unit holders of record as of the close of business on August 26, 2016. Our board of directors also declared a dividend for the second quarter of 2016 for each LTIP unit in an amount equal to 10% of the dividend paid per common unit. Such dividends were paid on September 13, 2016.

On November 3, 2016, our board of directors declared a dividend for the third quarter of 2016 in the amount of \$0.24 per share of common stock and per common unit outstanding to stockholders and common unit holders of record as of the close of business on December 7, 2016. Our board of directors also declared a dividend for the third quarter of 2016 for each LTIP unit in an amount equal to 10% of the dividend paid per common unit. Such dividends are to be paid on December 22, 2016.

Off-balance Sheet Arrangements

We had no material off-balance sheet arrangements as of September 30, 2016.

Inflation

Substantially all of our leases provide for operating expense escalations. We believe inflationary increases in expenses may be at least partially offset by the operating expenses that are passed through to our tenants and by contractual rent increases. We do not believe inflation has had a material impact on our historical financial position or results of operations.

25

Cash Flows

As noted above, following the completion of our initial public offering, our predecessor no longer uses investment company accounting to account for the assets contributed from the private real estate funds that our predecessor controlled. Instead, we now account for these assets using historical cost accounting. Moving from investment company accounting to historical cost accounting has resulted in a significant change in the classification of our cash flows. We indirectly own all of the assets of the Easterly Funds acquired in the formation transactions and we account for these assets using historical cost accounting. The classification of our cash flows following the formation transactions differs significantly from, and is not comparable with, the historical classification of our predecessor's cash flows. For example, the purchase and sale of investments by the Easterly Funds historically was treated as an operating activity per investment company accounting and such purchases and sales were shown net of any related mortgage debt entered into upon acquisition or repaid upon sale. In addition, the net income for our predecessor historically reflected significant unrealized gains or losses relating to properties owned by these funds. Any unrealized gains or losses are reversed to arrive at net cash flow provided by or used in operating activities. Gains or losses arising from sales of properties owned by us directly or through our consolidated subsidiaries are only recognized by us when realized. Once historical cost accounting is applied, the acquisition of investments and the proceeds of sales are reflected in net cash provided by investing activities.

The following table sets forth a summary of cash flows for the nine months ended September 30, 2016 and 2015:

| | For the nine months ended September 30, | |
|---------------------------------|--|----------|
| | 2016 | 2015 |
| | (amounts in thousands) | |
| Net cash (used in) provided by: | | |
| Operating activities | \$36,226 | \$18,771 |
| Investing activities | (140,908) | (46,666) |
| Financing activities | 100,864 | 924 |

Operating Activities

Nine months ended September 30, 2016 and 2015

The Company generated \$36.2 million and \$18.8 million of cash from operating activities during the nine months ended September 30, 2016 and 2015, respectively. Net cash provided by operating activities for the nine months ended September 30, 2016 includes a \$34.9 million increase in net cash from rental activities net of expenses and \$1.3 million related to the change in rents receivable, accounts receivable, prepaid and other assets, and accounts payable and accrued liabilities. Net cash from operating activities for the nine months ended September 30, 2015 includes \$20.2 million in rental activities net of expenses offset by \$1.4 million related to the change in rents receivable, accounts receivable, prepaid and other assets, and accounts payable and accrued liabilities.

Investing Activities

Nine months ended September 30, 2016 and 2015

The Company used \$140.9 million and \$46.7 million in cash for investing activities during the nine months ended September 30, 2016 and 2015, respectively. Net cash used in investing activities for the nine months ended

September 30, 2016 primarily includes \$139.2 million in real estate acquisitions related to the purchase of ICE – Albuquerque, NPS – Omaha, DEA – Birmingham, FBI – Birmingham, EPA – Kansas City and FDA – Alameda. Net cash used for investing activities for the nine months ended September 30, 2015 includes \$52.4 million to purchase DOE – Lakewood, AOC – Aberdeen and ICE – Otay offset by \$6.2 million in cash assumed in formation.

Financing Activities

Nine months ended September 30, 2016 and 2015

The Company generated \$100.9 million and \$0.9 million in cash from financing activities during the nine months ended September 30, 2016 and 2015, respectively. Net cash provided by financing activities for the nine months ended September 30, 2016 includes \$84.9 million in proceeds from the issuance of common shares and \$52.3 million in credit facility draws offset by \$29.2 million in dividends, \$4.1 million in offering costs and \$2.1 million in mortgage debt repayment. Net cash generated by financing activities for the nine months ended September 30, 2015 includes \$193.5 million in proceeds from our initial public offering, \$75.6 million in contributions related to the private placement that occurred simultaneously with our initial public offering, and \$50.2 million in credit facility draws offset by \$293.4 million in mortgage debt repayment, \$18.2 million in dividends and distributions paid, \$3.4 million in deferred financing costs, \$2.0 million of offering costs and \$1.5 million in mortgage debt repayment.

Non-GAAP Financial Measures

We use and present funds from operations, or FFO, and FFO, as Adjusted as supplemental measures of our performance. The summary below describes our use of FFO and FFO, as Adjusted, provides information regarding why we believe these measures are meaningful supplemental measures of our performance and reconciles these measures from net income (loss), presented in accordance with GAAP.

Funds from Operations and Funds from Operations, as Adjusted

Funds from Operations, or FFO, is a supplemental measure of our performance. We present FFO calculated in accordance with the current National Association of Real Estate Investment Trusts, or NAREIT, definition. In addition, we present FFO, as Adjusted for certain other adjustments that we believe enhance the comparability of our FFO across periods and to the FFO reported by other publicly traded REITs. FFO is a supplemental performance measure that is commonly used in the real estate industry to assist investors and analysts in comparing results of REITs.

FFO is defined by NAREIT as net income (loss), calculated in accordance with GAAP, excluding gains or losses from sales of property and impairment losses on depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. We present FFO because we consider it an important supplemental measure of our operating performance, and we believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting results.

We adjust FFO to present FFO, as Adjusted as an alternative measure of our operating performance, which, when applicable, excludes the impact of acquisition costs, straight-line rent, above-/below-market leases, non-cash interest expense and non-cash compensation. By excluding income and expense items such as straight-line rent, above-/below-market leases, non-cash interest expense and non-cash compensation from FFO, as Adjusted, we believe we provide useful information as these items have no cash impact. In addition, by excluding acquisition related costs we believe FFO, as Adjusted provides useful information that is comparable across periods and more accurately reflects the operating performance of our properties.

FFO and FFO, as Adjusted are presented as supplemental financial measures and do not fully represent our operating performance. Other REITs may use different methodologies for calculating FFO and FFO, as Adjusted or use other definitions of FFO and FFO, as Adjusted and, accordingly, our presentation of these measures may not be comparable to other REITs. Neither FFO nor FFO, as Adjusted is intended to be a measure of cash flow or liquidity. Please refer to our financial statements, prepared in accordance with GAAP, for purposes of evaluating our financial condition, results of operations and cash flows.

The following table sets forth a reconciliation of our net income to FFO and FFO, as Adjusted for the three and nine months ended September 30, 2016 and 2015 (in thousands):

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|--------------------------------------|--|--------|---|-----------|
| | 2016 | 2015 | 2016 | 2015 |
| Net income (loss) | \$1,128 | \$818 | \$3,274 | \$(6,218) |
| Depreciation and amortization | 12,237 | 9,344 | 34,174 | 23,395 |
| Net unrealized (loss) on investments | — | — | — | 5,122 |
| Funds From Operations | 13,365 | 10,162 | 37,448 | 22,299 |

Edgar Filing: Easterly Government Properties, Inc. - Form 10-Q

Adjustments to FFO:

| | | | | |
|------------------------------------|----------|----------|----------|----------|
| Acquisition costs | 660 | 235 | 1,339 | 1,870 |
| Offering costs | — | — | — | 1,666 |
| Straight-line rent | (50) | (66) | (17) | (165) |
| Above-/below-market leases | (1,816) | (1,383) | (5,225) | (3,359) |
| Non-cash interest expense | 196 | 191 | 585 | 482 |
| Non-cash compensation | 742 | 663 | 2,164 | 1,175 |
| Funds from Operations, as Adjusted | \$13,097 | \$9,802 | \$36,294 | \$23,968 |

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of loss from adverse changes in market prices and interest rates. Our future earnings, cash flows and fair values relevant to financial instruments are dependent upon prevailing market interest rates. Our primary market risk results from our indebtedness, which bears interest at both fixed and variable rates. We manage and may continue to manage our market risk on variable rate debt by entering into swap arrangements to, in effect, fix the rate on all or a portion of the debt for varying periods up to maturity. This in turn, reduces the risks of variability of cash flows created by variable rate debt and mitigates the risk of increases in

27

interest rates. Our objective when undertaking such arrangements is to reduce our floating rate exposure and we do not intend to enter into hedging arrangements for speculative purposes.

As of September 30, 2016, \$65.4 million, or 22.7% of our debt, excluding unamortized premiums and discounts, had fixed interest rates and \$222.4 million, or 77.3% had variable interest rates. If market rates of interest on our variable rate debt fluctuate by 25 basis points, interest expense would increase or decrease, depending on rate movement, future earnings and cash flows, by \$0.6 million annually.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We carried out an evaluation required by the Exchange Act, under the supervision and with the participation of our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) and Rule 15d-15 of the Exchange Act, as of September 30, 2016. Based on this evaluation, our principal executive officer and principal financial officer concluded that, as of September 30, 2016, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the 1935 Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and to provide reasonable assurance that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended September 30, 2016 that have materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II

Item 1. Legal
Proceedings

We are not currently involved in any material litigation nor, to our knowledge, is any material litigation currently threatened against us.

Item 1A. Risk Factors

There have been no material changes to the risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

Not applicable

Item 4. Mine Safety Disclosures

Not applicable

Item 5. Other Information

None

Item 6.Exhibits

The following exhibits are included, or incorporated by reference, in this Quarterly Report on Form 10-Q:

Exhibit Exhibit Description

- 3.1 Amended and Restated Articles of Amendment and Restatement of Easterly Government Properties, Inc. (previously filed as Exhibit 3.1 to Amendment No. 2 to the Company's Registration Statement on Form S-11 on January 30, 2015 and incorporated herein by reference)
- 3.2 Amended and Restated Bylaws of Easterly Government Properties, Inc. (previously filed as Exhibit 3.2 to Amendment No. 2 to the Company's Registration Statement on Form S-11 on January 30, 2015 and incorporated herein by reference)
- 4.1 Specimen Certificate of Common Stock of Easterly Government Properties, Inc. (previously filed as Exhibit 4.1 to Amendment No. 2 to the Company's Registration Statement on Form S-11 on January 30, 2015 and incorporated herein by reference)
- 10.1 Term Loan Agreement, dated as of September 29, 2016, by and among Easterly Government Properties Inc., Easterly Government Properties LP, the Guarantors named therein, PNC Bank, National Association, as Administrative Agent, U.S. Bank National Association and SunTrust Bank, as Syndication Agents, and PNC Capital Markets LLC, U.S. Bank National Association and SunTrust Robinson Humphrey, Inc., as Joint Lead Arrangers and Joint Bookrunners and the Initial Lenders named therein (previously filed as Exhibit 10.1 to the Company's Form 8-K on October 5, 2016 and incorporated herein by reference)
- 31.1* Certification of Chief Executive Officer Required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
- 31.2* Certification of Chief Financial Officer Required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended
- 32.1** Certification of Chief Executive Officer and Chief Financial Officer Required by Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended
- 101* The following materials from Easterly Government Properties, Inc.'s Quarterly Report on Form 10-Q for nine months ended September 30, 2016 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Equity, (iv) the Consolidated Statements of Cash Flows and (v) the related notes to these consolidated financial statements

*Filed herewith

**Furnished herewith

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Easterly Government Properties, Inc.

Date: November 8, 2016

/s/ William C. Trimble, III
William C. Trimble, III
Chief Executive Officer and President

(Principal Executive Officer)

Date: November 8, 2016

/s/ Meghan G. Baivier
Meghan G. Baivier
Executive Vice President, Chief Financial Officer and Chief Operating Officer

(Principal Financial Officer)