

Evercore Partners Inc.  
Form 10-Q  
August 07, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

001-32975

(Commission File Number)

EVERCORE PARTNERS INC.

(Exact name of registrant as specified in its charter)

Delaware 20-4748747  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)  
55 East 52<sup>nd</sup> Street  
38th floor  
New York, New York 10055  
(Address of principal executive offices)  
Registrant's telephone number: (212) 857-3100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's Class A common stock, par value \$0.01 per share, outstanding as of July 31, 2013 was 31,364,881. The number of shares of the registrant's Class B common stock, par value \$0.01 per share, outstanding as of July 31, 2013 was 42 (excluding 58 shares of Class B common stock held by a subsidiary of the registrant).



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In this report, references to “Evercore”, the “Company”, “we”, “us”, “our” refer to Evercore Partners Inc., a Delaware corporation, and its consolidated subsidiaries. Unless the context otherwise requires, references to (1) “Evercore Partners Inc.” refer solely to Evercore Partners Inc., and not to any of its consolidated subsidiaries and (2) “Evercore LP” refer solely to Evercore LP, a Delaware limited partnership, and not to any of its consolidated subsidiaries. References to the “IPO” refer to our initial public offering on August 10, 2006 of 4,542,500 shares of our Class A common stock, including shares issued to the underwriters of the IPO pursuant to their election to exercise in full their overallotment option.

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PART I. FINANCIAL INFORMATION

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Condensed Consolidated Financial Statements (Unaudited)

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EVERCORE PARTNERS INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
 (UNAUDITED)  
 (dollars in thousands, except share data)

	June 30, 2013	December 31, 2012
Assets		
Current Assets		
Cash and Cash Equivalents	\$147,435	\$259,431
Marketable Securities	36,392	36,545
Financial Instruments Owned and Pledged as Collateral at Fair Value	78,887	120,594
Securities Purchased Under Agreements to Resell	3,879	—
Accounts Receivable (net of allowances of \$2,087 and \$3,886 at June 30, 2013 and December 31, 2012, respectively)	114,243	89,098
Receivable from Employees and Related Parties	9,111	5,166
Deferred Tax Assets - Current	10,769	9,214
Other Current Assets	7,659	6,699
Total Current Assets	408,375	526,747
Investments	108,523	110,897
Deferred Tax Assets - Non-Current	240,840	229,449
Furniture, Equipment and Leasehold Improvements (net of accumulated depreciation and amortization of \$22,487 and \$19,880 at June 30, 2013 and December 31, 2012, respectively)	27,855	29,777
Goodwill	189,033	188,684
Intangible Assets (net of accumulated amortization of \$24,051 and \$20,002 at June 30, 2013 and December 31, 2012, respectively)	32,764	35,397
Assets Segregated for Bank Regulatory Requirements	10,200	10,200
Other Assets	15,373	14,067
Total Assets	\$1,032,963	\$1,145,218
Liabilities and Equity		
Current Liabilities		
Accrued Compensation and Benefits	\$76,740	\$138,187
Accounts Payable and Accrued Expenses	20,968	17,909
Securities Sold Under Agreements to Repurchase	82,930	120,787
Payable to Employees and Related Parties	16,772	12,964
Taxes Payable	8,425	20,304
Other Current Liabilities	15,982	10,755
Total Current Liabilities	221,817	320,906
Notes Payable	102,282	101,375
Amounts Due Pursuant to Tax Receivable Agreements	169,216	165,350
Other Long-term Liabilities	18,990	17,111
Total Liabilities	512,305	604,742
Commitments and Contingencies (Note 15)		
Redeemable Noncontrolling Interest	48,848	49,727
Equity		
Evercore Partners Inc. Stockholders' Equity		
Common Stock		
Class A, par value \$0.01 per share (1,000,000,000 shares authorized, 38,254,013 and 35,040,501 issued at June 30, 2013 and December 31, 2012, respectively, and	382	350

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30,651,977 and 29,576,986 outstanding at June 30, 2013 and December 31, 2012, respectively)

Class B, par value \$0.01 per share (1,000,000 shares authorized, 42 and 43 issued and outstanding at June 30, 2013 and December 31, 2012, respectively)

Additional Paid-In-Capital	719,594	654,275	
Accumulated Other Comprehensive Income (Loss)	(10,915)	(9,086)	)
Retained Earnings (Deficit)	(71,846)	(77,079)	)
Treasury Stock at Cost (7,602,036 and 5,463,515 shares at June 30, 2013 and December 31, 2012, respectively)	(220,997)	(139,954)	)
Total Evercore Partners Inc. Stockholders' Equity	416,218	428,506	
Noncontrolling Interest	55,592	62,243	
Total Equity	471,810	490,749	
Total Liabilities and Equity	\$1,032,963	\$1,145,218	

See Notes to Unaudited Condensed Consolidated Financial Statements.

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EVERCORE PARTNERS INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (UNAUDITED)

(dollars and share amounts in thousands, except per share data)

	For the Three Months Ended June		For the Six Months Ended June	
	30, 2013	2012	30, 2013	2012
Revenues				
Investment Banking Revenue	\$183,454	\$154,426	\$314,837	\$238,921
Investment Management Revenue	25,738	20,036	47,277	39,800
Other Revenue, Including Interest	1,428	1,593	3,221	3,889
Total Revenues	210,620	176,055	365,335	282,610
Interest Expense	3,174	3,558	6,467	7,315
Net Revenues	207,446	172,497	358,868	275,295
Expenses				
Employee Compensation and Benefits	131,793	114,290		