

LUDDY FREDERIC B  
Form 4  
December 21, 2017

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**LUDDY FREDERIC B**

(Last) (First) (Middle)

**C/O SERVICENOW, INC., 2225  
LAWSON LANE**

(Street)

**SANTA CLARA, CA 95054**

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**ServiceNow, Inc. [NOW]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
**12/19/2017**

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  | Code                           | V Amount (A) or (D) Price   |   |  |                                   |
| Common Stock                    | 11/20/2017                           |  | G                              | V 14,500 D \$ 0   | 1,251,675   | I  | by Frederic B. Luddy Family Trust |
| Common Stock                    | 11/29/2017                           |  | G                              | V 400 D \$ 0  | 3,600   | I  | by Spouse                         |
| Common Stock                    | 12/19/2017                           |  | S <sup>(1)</sup>               | 38,194 <sup>(2)</sup> D \$ 129.9145 <sup>(3)</sup>                | 1,213,481   | I  | by Frederic B. Luddy Family Trust |

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|              |            |                        |                                 |   |  |           |   |                                   |
|--------------|------------|------------------------|---------------------------------|---|--|-----------|---|-----------------------------------|
| Common Stock | 12/19/2017 | <u>S<sup>(1)</sup></u> | <u>11,806</u><br><sup>(2)</sup> | D | \$<br><u>130.1927</u><br><sup>(4)</sup>  | 1,201,675 | I | by Frederic B. Luddy Family Trust |
| Common Stock | 12/19/2017 | <u>S<sup>(1)</sup></u> | <u>26,866</u><br><sup>(2)</sup> | D | \$<br><u>129.9209</u><br><sup>(3)</sup>  | 293,134   | I | by Luddy Family Dynasty Trust LLC |
| Common Stock | 12/19/2017 | <u>S<sup>(1)</sup></u> | <u>8,134</u><br><sup>(2)</sup>  | D | \$<br><u>130.1961</u><br><sup>(5)</sup>  | 285,000   | I | by Luddy Family Dynasty Trust LLC |
| Common Stock | 12/20/2017 | <u>S<sup>(1)</sup></u> | <u>31,900</u><br><sup>(2)</sup> | D | \$<br><u>128.7901</u><br><sup>(6)</sup>  | 253,100   | I | by Luddy Family Dynasty Trust LLC |
| Common Stock | 12/20/2017 | <u>S<sup>(1)</sup></u> | <u>3,000</u><br><sup>(2)</sup>  | D | \$<br><u>129.6677</u><br><sup>(7)</sup>  | 250,100   | I | by Luddy Family Dynasty Trust LLC |
| Common Stock | 12/20/2017 | <u>S<sup>(1)</sup></u> | 100                             | D | \$ 130.24                                | 250,000   | I | by Luddy Family Dynasty Trust LLC |
| Common Stock | 12/20/2017 | <u>S<sup>(1)</sup></u> | <u>45,627</u><br><sup>(2)</sup> | D | \$<br><u>128.7896</u><br><sup>(8)</sup>  | 1,156,048 | I | by Frederic B. Luddy Family Trust |
| Common Stock | 12/20/2017 | <u>S<sup>(1)</sup></u> | <u>3,600</u><br><sup>(2)</sup>  | D | \$<br><u>129.5604</u><br><sup>(9)</sup>  | 1,152,448 | I | by Frederic B. Luddy Family Trust |
| Common Stock | 12/20/2017 | <u>S<sup>(1)</sup></u> | <u>773</u> <sup>(2)</sup>       | D | \$<br><u>130.2189</u><br><sup>(10)</sup> | 1,151,675 | I | by Frederic B. Luddy Family Trust |



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Exchange Commission, the Issuer, or a security holder of the Issuer.

(5) Represents the weighted average sales price per share. The shares sold at prices ranging from \$130.05 to \$130.54 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(6) Represents the weighted average sales price per share. The shares sold at prices ranging from \$128.20 to \$129.16 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(7) Represents the weighted average sales price per share. The shares sold at prices ranging from \$129.21 to \$130.19 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(8) Represents the weighted average sales price per share. The shares sold at prices ranging from \$128.20 to \$129.19 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(9) Represents the weighted average sales price per share. The shares sold at prices ranging from \$129.215 to \$130.04 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

(10) Represents the weighted average sales price per share. The shares sold at prices ranging from \$130.19 to \$130.40 per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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