FARMERS NATIONAL BANC CORP /OH/ Form 10-Q November 07, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934 For the Quarter ended <u>September 30, 2008</u> Commission file number <u>0-12055</u> FARMERS NATIONAL BANC CORP.

(Exact name of registrant as specified in its charter)

# OHIO

(State or other jurisdiction of incorporation or organization)

20 South Broad Street Canfield, OH 44406

(Address of principal executive offices)

(330) 533-3341

(Registrant s telephone number, including area code) Not applicable

(Former name, former address and former fiscal year,

if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class

Common Stock, No Par Value

Outstanding at October 31, 2008

13,187,914 shares

2

34-1371693

(I.R.S. Employer Identification No)

44406

(Zip Code)

PART I FINANCIAL INFORMATION	Page Number
Item 1 Financial Statements (Unaudited)	
Included in Part I of this report:	
Farmers National Banc Corp. and Subsidiary	
Consolidated Balance Sheets	1
Consolidated Statements of Income and Comprehensive Income	2
Consolidated Statements of Cash Flows	3
Notes to Unaudited Consolidated Financial Statements	4-9
Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations	9-16
Item 3 Quantitative and Qualitative Disclosures About Market Risk	16-17
Item 4 Controls and Procedures	17
PART II OTHER INFORMATION	
Item 1 Legal Proceedings	17
Item 1A Risk Factors	17
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	17-18
Item 3 Defaults Upon Senior Securities	18
Item 4 Submission of Matters to a Vote of Security Holders	18
Item 5 Other Information	18
Item 6 Exhibits	18-19
<u>SIGNATURES</u>	20
Exhibit 31.a	

Exhibit 31.a Exhibit 31.b Exhibit 32.a Exhibit 32.b

# CONSOLIDATED BALANCE SHEETS FARMERS NATIONAL BANC CORP. AND SUBSIDIARY (Unaudited)

	Se	(In Thousar eptember	Dollars)	
		30, 2008	Dec	ember 31, 2007
ASSETS				
Cash and due from banks Federal funds sold	\$	21,734 10,795	\$	25,022 6,083
TOTAL CASH AND CASH EQUIVALENTS		32,529		31,105
Securities available for sale		274,373		220,151
Loans		529,890		514,106
Less allowance for loan losses		5,433		5,459
NET LOANS		524,457		508,647
Premises and equipment, net		14,246		14,516
Bank owned life insurance Other assets		10,887 15,565		10,490 13,327
TOTAL ASSETS	\$	872,057	\$	798,236
LIABILITIES AND STOCKHOLDERS EQUITY				
Deposits: Noninterest-bearing	\$	64,655	\$	61,574
Interest-bearing		585,202		531,854
TOTAL DEPOSITS		649,857		593,428
Short-term borrowings		97,584		74,174
Long-term borrowings Other liabilities		47,229 4,090		52,455 4,259
TOTAL LIABILITIES		798,760		724,316

Commitments and contingent liabilities

Stockholders Equity:

# Table of Contents

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Common Stock Authorized 25,000,000 shares; issued 15,190,956 in 2008					
and 14,921,106 in 2007		93,747		91,741	
Retained earnings		6,264		7,233	
Accumulated other comprehensive income (loss)		(1,678)		(653)	
Treasury stock, at cost; 1,976,615 shares in 2008 and 1,892,730 in 2007		(25,036)		(24,401)	
TOTAL STOCKHOLDERS EQUITY		73,297		73,920	
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$	872,057	\$	798,236	
See accompanying notes					

# CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME FARMERS NATIONAL BANC CORP. AND SUBSIDIARY (Unaudited)

	(In Thousands except Per Share Data)							
	For the Three Months Ended			F	For the Nine Months Ended			
	Sep	otember	September		September		September	
		<b>30</b> ,		<b>30</b> ,		<b>30</b> ,		<b>30</b> ,
		2008		2007		2008		2007
INTEREST AND DIVIDEND INCOME								
Loans, including fees	\$	8,839	\$	8,907	\$	25,981	\$	25,937
Taxable securities		2,131		1,711		5,663		5,337
Tax exempt securities		667		682		2,070		2,046
Dividends		88		145		317		430
Federal funds sold		83		98		322		196
TOTAL INTEREST AND DIVIDEND								
INCOME		11,808		11,543		34,353		33,946
INTEREST EXPENSE								
Deposits		3,859		4,145		12,026		12,334
Short-term borrowings		512		752		1,497		2,105
Long-term borrowings		551		651		1,717		1,821
TOTAL INTEREST EXPENSE		4,922		5,548		15,240		16,260
NET INTEREST INCOME		6,886		5,995		19,113		17,686
Provision for loan losses		350		70		560		185
NET INTEREST INCOME AFTER								
PROVISION FOR LOAN LOSSES		6,536		5,925		18,553		17,501
NONINTEREST INCOME		724		736		2 01 1		0 127
Service charges on deposit accounts Bank owned life insurance income		132		730		2,011 397		2,137 14
Security gains		329		9		523		561
Impairment of securities		(1,844)		0		(2,395)		0
Other operating income		410		405		1,254		1,180
TOTAL NONNEEDERT NOONE		( <b>2</b> , <b>40</b> )		1 1 5 5		1 700		2 002
TOTAL NONINTEREST INCOME		(249)		1,155		1,790		3,892
NONINTEREST EXPENSES								
Salaries and employee benefits		2,907		2,924		8,520		8,911
Occupancy and equipment		725		656		2,179		1,984
State and local taxes		201		226		617		679

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Professional fees Other operating expenses		197 1,239		133 1,076		484 3,570	426 3,304
TOTAL NONINTEREST EXPENSES		5,269		5,015		15,370	15,304
INCOME BEFORE INCOME TAXES INCOME TAXES		1,018 19		2,065 432		4,973 716	6,089 1,127
NET INCOME	\$	999	\$	1,633	\$	4,257	\$ 4,962
<b>OTHER COMPREHENSIVE INCOME</b> (LOSS), NET OF TAX: Change in net unrealized gains (losses) on securities, net of reclassifications		140		1,450		(1,025)	81
COMPREHENSIVE INCOME (LOSS)	\$	1,139	\$	3,083	\$	3,232	\$ 5,043
NET INCOME PER SHARE basic and diluted	\$	0.08	\$	0.13	\$	0.33	\$ 0.38
<b>DIVIDENDS PER SHARE</b>	\$	0.12	\$	0.16	\$	0.40	\$ 0.48
See accompanying notes							

# CONSOLIDATED STATEMENTS OF CASH FLOWS FARMERS NATIONAL BANC CORP. AND SUBSIDIARY (Unaudited)

	(In Thousands except Per Share D Nine Months Ended			
	September 30, 2008		Sept	tember 30, 2007
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	4,257	\$	4,962
Adjustments to reconcile net income to net cash from operating activities:		,		
Provision for loan losses		560		185
Depreciation and amortization		801		765
Net amortization of securities		202		283
Security gains		(523)		(561)
Impairment of securities		2,395		0
Federal Home Loan Bank dividends		(176)		0
Increase in bank owned life insurance		(397)		(14)
Net change in other assets and liabilities		(1,702)		(2,260)
NET CASH FROM OPERATING ACTIVITIES		5,417		3,360
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from maturities and repayments of securities available for sale		48,795		32,104
Proceeds from sales of securities available for sale		30,997		2,720
Purchases of securities available for sale		(137,665)		(11,580)
Loan originations and payments, net		(16,528)		(6,352)
Proceeds from sale of other real estate		113		0
Additions to premises and equipment		(463)		(450)
NET CASH FROM INVESTING ACTIVITIES		(74,751)		16,442
CASH FLOWS FROM FINANCING ACTIVITIES				
Net change in deposits		56,429		(32,890)
Net change in short-term borrowings		23,410		8,061
Proceeds from Federal Home Loan Bank borrowings and other debt		5,000		20,000
Repayment of Federal Home Loan Bank borrowings and other debt		(10,226)		(7,099)
Repurchase of common stock		(635)		(3,548)
Cash dividends paid		(5,226)		(6,240)
Proceeds from dividend reinvestment		2,006		2,558
NET CASH FROM FINANCING ACTIVITIES		70,758		(19,158)
NET CHANGE IN CASH AND CASH EQUIVALENTS		1,424		644
Beginning cash and cash equivalents		31,105		34,038
Ending cash and cash equivalents	\$	32,529	\$	34,682

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Supplemental cash flow information:		
Interest paid	\$ 15,498	\$ 16,350
Income taxes paid	\$ 1,045	\$ 755
Supplemental noncash disclosures:		
Transfer of loans to other real estate	\$ 158	\$ 0
See accompanying notes		

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

# **Principles of Consolidation:**

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiary, The Farmers National Bank of Canfield. All significant intercompany balances and transactions have been eliminated in the consolidation.

# **Basis of Presentation:**

The unaudited condensed consolidated financial statements have been prepared in conformity with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles (U.S. GAAP) for complete financial statements. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s 2007 Annual Report to Shareholders included in the Company s 2007 Annual Report on Form 10-K. The interim consolidated financial statements include all adjustments (consisting of only normal recurring items) that, in the opinion of management, are necessary for a fair presentation of the financial position and results of operations for the periods presented. The results of operations for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year.

## **Estimates:**

To prepare financial statements in conformity with U.S. GAAP, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ.

The allowance for loan losses is particularly subject to change.

## Segments:

The Company provides a broad range of financial services to individuals and companies in northeastern Ohio. While the Company s chief decision makers monitor the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Accordingly, all the Company s banking operations are considered by management to be aggregated in one reportable operating segment.

# Securities:

Securities available for sale at September 30, 2008 and December 31, 2007 are summarized as follows:

		Gross	Gross
(In Thousands of Dollars)		Unrealized	Unrealized
September 30, 2008	Fair Value	Gains	Losses
U.S. Treasury and U.S. Government sponsored enterprises	\$ 46,485	\$ 95	\$ (244)
Mortgage-backed securities	166,980	588	(854)
Obligations of states and political subdivisions	60,270	148	(2,309)
Total debt securities	273,735	831	(3,407)
Equity securities	638	60	(66)
TOTALS	\$ 274,373	\$ 891	\$ (3,473)
(In Thousands of Dollars)		Gross Unrealized	Gross Unrealized
December 31, 2007	Fair Value		
U.S. Treasury and U.S. Government sponsored enterprises	\$ 56,876	\$ 352	Losses \$ (88)
Mortgage-backed securities	\$ 50,870 88,825	\$ 332 106	(1,249)
			,
Obligations of states and political subdivisions	71,395	303	(451)
Total debt securities	217,096	761	(1,788)
Equity securities	3,055	66	(44)

# TOTALS

Unrealized losses on debt securities issued by the U.S. Treasury, U.S. Government agencies, or U.S. Government sponsored enterprises and obligations of state and political subdivisions have not been recognized into income because the securities are of high credit quality, management has the intent and ability to hold these securities for the foreseeable future and the decline in fair value is largely due to fluctuations in market interest rates. The fair value is expected to recover as the securities approach their maturity date.

\$

827

\$

(1.832)

\$ 220,151

Unrealized losses on mortgage-backed securities have not been recognized into income because these securities are backed by performing assets, timely repayment of principal and interest on these securities is guaranteed by the issuer, and because management has the intent and ability to hold these securities for the foreseeable future. The fair value of these securities is expected to recover as principal payments are received.

The Corporations equity securities include floating rate preferred stock issued by the Federal National Mortgage Association (FNMA). As of September 30, 2008, the Corporation believes the impairment of the Corporation s holdings of FNMA preferred stock to be other-than-temporary. The impairment charge for the third quarter was \$1.84 million and the related tax benefit was \$627 thousand. The Corporation made a similar determination as of June 30. 2008 and recognized an other-than-temporary impairment charge of \$551 thousand with a related tax benefit of \$188 thousand during the second quarter of 2008. As a result, the total impairment charge for the nine months ended September 30, 2008 was \$2.395 million with a related tax benefit of \$814 thousand.

## **Earnings Per Share:**

The computation of basic and diluted earnings per share is shown in the following table:

	Three Months Ended September 30,		Nine Months Ended September 30,					
(Dollars in Thousands, except Per Share Data)	20	800	/	2007		2008		2007
Basic EPS computation								
Numerator Net income	\$	999	\$	1,633	\$	4,257	\$	4,962
Denominator Weighted average shares								
outstanding	13,1	39,005	12	,982,677	13	,082,198	13	,023,352
Basic earnings per share	\$	.08	\$	.13	\$	.33	\$	.38
<b>Diluted EPS computation</b> Numerator Net income Denominator Weighted average shares outstanding for basic earnings per share Effect of Stock Options	\$ 13,1	999 39,005 0	\$ 12	1,633 ,982,677 0	\$ 13	4,257 ,082,198 0	\$ 13	4,962 ,023,352 0
Weighted averages shares for diluted earnings per share	13,1	.39,005	12	,982,677	13	,082,198	13	,023,352
Diluted earnings per share	\$	.08	\$	.13	\$	.33	\$	.38

Stock options for 47,500 and 48,000 shares were not considered in the computing of diluted earnings per share for 2008 and 2007 respectively because they were antidilutive.

## **Stock Based Compensation:**

The Corporation s Stock Option Plan, which is shareholder-approved, permits the grant of share options to its directors, officers and employees for up to 375,000 shares of common stock. Option awards are generally granted with an exercise price equal to the market price of the Corporation s common stock at the date of grant, those option awards have vesting periods of 5 years and have 10-year contractual terms. During the current quarter 5,000 options were issued in addition to the 42,500 options that remain from the 2001 issue. All options issued in 2001 became fully vested in 2006

The fair value of each option award is estimated on the date of grant using the Black-Scholes model. Total compensation cost charged against income for the stock option plan for the quarter ended September 30, 2008 was not material. No related income tax benefit was recorded.

## **Comprehensive Income:**

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income consists solely of the change in unrealized gains and losses on securities available for sale, net of reclassification for gains recognized in income.

# **Contingencies:**

The floating rate preferred stock issued by FNMA and held by the Corporation has continued to decline in value since the September 30, 2008 balance sheet date. If, by December 31, 2008, the value of the Corporation s holdings of this stock does not recover the Corporation will probably record another charge to earnings for other-than-temporary impairment of this stock. The book value of the Corporation s holdings in this stock was \$330 thousand at September 30, 2008. However, if an additional impairment charge is determined to be necessary, the after tax income statement impact would not be material.

## **Recent Accounting Pronouncements**

In September 2006, the FASB issued Statement No. 157, *Fair Value Measurements*. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard was effective for the Corporation beginning on January 1, 2008. In February 2008, the FASB issued Staff Position (FSP) 157-2, *Effective Date of FASB Statement No. 157*. This FSP delays the effective date of FAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. The impact of adoption was not material.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. The standard provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The new standard was effective for the Company on January 1, 2008. The Company did not elect the fair value option for any financial assets or financial liabilities.

In September 2006, the FASB Emerging Issues Task Force finalized Issue No. 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*. This issue requires that a liability be recorded during the service period when a split-dollar life insurance agreement continues after participants employment or retirement. The required accrued liability will be based on either the post-employment benefit cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. This issue was effective for the Corporation on January 1, 2008. There was no impact on the Company s financial statements as a result of adoption of this issue.

On November 5, 2007, the SEC issued Staff Accounting Bulletin No. 109, *Written Loan Commitments Recorded at Fair Value through Earnings* (SAB 109). Previously, SAB 105, *Application of Accounting Principles to Loan Commitments*, stated that in measuring the fair value of a derivative loan commitment, a company should not incorporate the expected net future cash flows related to the associated servicing of the loan. SAB 109 supersedes SAB 105 and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in measuring fair value for all written loan commitments that are accounted for at fair value through earnings. SAB 105 also indicated that internally-developed intangible assets should not be recorded as part of the fair value of a derivative loan commitment, and SAB 109 retains that view. SAB 109 became effective for derivative loan commitments issued or modified after January 1, 2008. The impact of adoption was not material.

## **Fair Value**

Statement 157 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) or identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing and asset or liability.

Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements at September 30, 2008 Using					
		Quoted Prices				
		in	Significant			
		Active Markets	Other	Significant		
		for Identical	Observable	Unobservable		
	Sept. 30,	Assets	Inputs	Inputs		
(In Thousands)	2008	(Level 1)	(Level 2)	(Level 3)		
Assets:						
Available for sale securities	\$ 274,373	\$ 638	\$ 255,948	\$ 17,787		

The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the period ended September 30, 2008:

(In Thousands)	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)			
Asset				
Beginning balance, Jan. 1, 2008	\$	3,762		
Total gains or losses (realized / unrealized)				
Included in other comprehensive income		(108)		
Purchases		16,209		
Transfers in and / or out of Level 3		(2,076)		
Ending balance, September 30, 2008 Assets and Liabilities Measured on a Non-Recurring Basis	\$	17,787		

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

Fair Value Measurements at September 30, 2008 Using						
	Significant					
	Quoted Prices in Active Markets	Other	Significant			
	for	Observable	Unobservable			
Sept. 30,	Identical Assets	Inputs	Inputs			

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(In Thousands)		2	2008	(Level 1)	(Level 2)	(Level	3)				
Assets: Impaired loans		\$	78 8			\$	78				
			0								

The following represent impairment charges recognized during the period:

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$584 thousand, with a valuation allowance of \$506 thousand. The allowance for loan loss is based on management s judgement after considering factors such as expected future cash flows on impaired loans, historical loss experience, and current economic conditions. Management believes the allowance for loan loss to be adequate at September 30, 2008.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward Looking Statements

When used in this Form 10-Q, or in future filings with the Securities and Exchange Commission, in press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases will likely result, are expected to. will continue. is anticipated. estimate. project. similar expressions are intended to identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the Corporation s actual results to be materially different from those indicated. Such statements are subject to certain risks and uncertainties including changes in economic conditions in the market areas the Corporation conducts business, which could materially impact credit quality trends, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in the market areas the Corporation conducts business, and competition, that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Corporation wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Corporation undertakes no obligation to publicly release the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events. Overview

The Corporation s strategies are to continue efforts to increase the level of noninterest-bearing deposits while remaining focused on lowering the overall cost of funds; to responsibly grow the balances in the loan portfolios while continuing to maintain underwriting standards and yields in a declining interest rate environment; and to increase earnings to support the current cash dividend plan and maintain the well capitalized classification.

## **Results of Operations**

Comparison of selected financial ratios and other results at or for the three-month and nine-month periods ended September 30, 2008 and 2007:

	1	At or for Th Ended Sept	 		/Ionths ber 30,		
(Dollars in Thousands, except Per Share Data)		2008	2007		2008		2007
Total Assets	\$	872,057	\$ 805,607	\$	872,057	\$	805,607
Net Income	\$	999	\$ 1,633	\$	4,257	\$	4,962
Basic and Diluted Earnings per share	\$	.08	\$ .13	\$	.33	\$	.38
Return on Average Assets (Annualized)		.46%	.81%		.68%		.83%
Return on Average Equity (Annualized)		5.47%	8.84%		7.68%		8.88%
Efficiency Ratio (tax equivalent basis)		60.77%	66.09%		63.20%		68.44%
Equity to Asset Ratio		8.41%	9.19%		8.41%		9.19%
Dividends to Net Income		157.86%	126.76%		122.76%		125.74%
Net Loans to Assets		60.14%	63.15%		60.14%		63.15%
Loans to Deposits		81.54%	87.65%		81.54%		87.65%

Despite lower net earnings, the Corporation was able to achieve favorable success in key areas, including loan growth, deposit growth, increases in net interest income and improvement in the efficiency ratio. The lower net earnings are a direct result of the other-than-temporary impairment charges that were recognized during the first nine months of this year. Excluding the non-cash charge to record the other-than-temporary impairment of securities, the Corporation earned \$5.838 million for the first nine-month period compared to \$4.962 million reported at this time in 2007. This represents a 17.65% increase in earnings. During this past quarter, the United States Department of the Treasury and the Federal Housing Finance Agency announced that the Federal Housing Finance Agency was placing Fannie Mae and Freddie Mac under conservatorship. At the close of business on November 4, 2008 the market value of the Fannie Mae preferred stock was \$255 thousand. The book value and market value at September 30, 2008 was \$330 thousand. It is unclear at this time when or if the market value of these securities will improve. If an additional other-than-temporary impairment charge is required at year end, the after tax exposure would not be material to the Corporation. We plan to continue to monitor this matter and see how this whole issue evolves and what transpires under the Emergency Economic Stabilization Act of 2008. From an operating perspective, management is very encouraged with the earnings performance delivered so far in 2008. The industry continues to be under the scrutiny of the markets as loan losses continue to mount and adequate capital levels are being stressed at selected financial institutions.

<u>Net Interest Income</u>. The following schedules detail the various components of net interest income for the periods indicated. All asset yields are calculated on a tax-equivalent basis where applicable. Security yields are based on amortized cost.

# Average Balance Sheets and Related Yields and Rates

(Dollar Amounts in Thousands)

	<b>Three Months Ended</b> <b>September 30, 2008</b> AVERAGE				<b>Three Months Ended</b> <b>September 30, 2007</b> AVERAGE				
EARNING ASSETS	BALANCE	INT	TEREST	RATE (1)	BALANCE	IN	TEREST	RATE (1)	
Loans (3) (4) (5) Taxable securities Tax-exempt securities (5) Equity Securities (2) (5) Federal funds sold	\$ 516,405 191,569 67,846 7,725 18,662	\$	8,946 2,131 1,000 94 83	6.89% 4.43 5.86 4.84 1.77	\$ 510,901 164,657 70,066 9,048 7,962	\$	8,993 1,711 1,023 165 98	6.98% 4.12 5.79 7.24 4.88	
Total earning assets	802,207		12,254	6.08	762,634		11,990	6.24	
NONEARNING ASSETS									
Cash and due from banks Premises and equipment Allowance for Loan Losses Unrealized gains (losses) on securities Other assets (3)	24,557 14,366 (5,371) (2,839) 22,903				20,819 14,579 (5,614) (3,495) 12,010				
Total Assets	\$ 855,823				\$ 800,933				
INTEREST-BEARING LIABILITIES									
Time deposits Savings deposits Demand deposits Short term borrowings Long term borrowings	287,584 194,813 98,399 83,907 48,270		2,977 766 116 512 551	4.12% 1.56 0.47 2.43 4.54	\$267,170 164,382 96,957 80,088 55,060	\$	3,184 825 136 752 651	4.73% 1.99 0.56 3.71 4.69	
Total Interest-Bearing Liabilities	712,973		4,922	2.75	663,657		5,548	3.32	
NONINTEREST-BEARING LIABILITIES AND STOCKHOLDERS EQUITY									
Demand deposits Other Liabilities Stockholders equity	65,734 4,486 72,630				58,197 5,616 73,463				

## Table of Contents

Total Liabilities and Stockholders Equity	\$ 855,823			\$ 800,933		
Net interest income and interest rate spread		\$ 7,332	3.33%		\$ 6,442	2.92%
Net interest margin			3.64%			3.35%
(1) Rates are calculated on an annualized basis.						
(2) Equity securities include restricted stock, which is included in other assets on the consolidated balance sheets.						
(3) Non-accrual loans and overdraft deposits are included in other assets.						
<ul> <li>(4) Interest on loans includes fee income of \$530 thousand and \$439 thousand for 2008 and 2007 respectively.</li> </ul>						
<ul> <li>(5) For 2008, adjustments of \$107 thousand, \$333 thousand, and \$6 thousand respectively are made to tax equate income on tax exempt loans, tax</li> </ul>						

exempt securities and to reflect a dividends received deduction on equity securities. For 2007, adjustments of \$86 thousand, \$341 thousand, and \$20 thousand respectively are made to tax equate income on tax exempt loans, tax exempt securities and to reflect a dividends received deduction on equity securities. These adjustments are based on a marginal federal income tax rate of 35%, less disallowances.

# Average Balance Sheets and Related Yields and Rates

(Dollar Amounts in Thousands)

	<b>Nine Months Ended</b> <b>September 30, 2008</b> AVERAGE			Nin Sep AVERAGE				
EARNING ASSETS	BALANCE	IN	FEREST	RATE (1)	BALANCE	IN	TEREST	RATE (1)
Loans (3) (4) (5) Taxable securities Tax-exempt securities (5) Equity Securities (2) (5) Federal funds sold	\$ 509,107 173,296 70,391 7,684 18,631	\$	26,251 5,663 3,101 350 322	6.89% 4.37 5.88 6.08 2.31	\$ 507,198 171,428 69,996 9,465 5,133	\$	26,202 5,337 3,065 492 196	6.91% 4.16 5.85 6.95 5.11
Total earning assets	779,109		35,687	6.12	763,220		35,292	6.18
NONEARNING ASSETS								
Cash and due from banks Premises and equipment Allowance for Loan Losses Unrealized gains (losses) on securities	23,367 14,419 (5,462) (491)				21,752 14,652 (5,598) (2,721)			
Other assets (3) Total Assets	21,467 \$ 832,409				12,045 \$ 803,350			
INTEREST-BEARING LIABILITIES	Ф <b>052,40</b> У				Ф 005,550			
Time deposits Savings deposits Demand deposits Short term borrowings Long term borrowings	\$ 288,978 179,540 97,614 74,627 50,119	\$	9,495 2,179 352 1,497 1,717	4.39% 1.62 0.48 2.68 4.58	\$268,981 169,199 97,739 77,068 51,339	\$	9,361 2,555 418 2,105 1,821	4.65% 2.02 0.57 3.63 4.75
Total Interest-Bearing Liabilities	690,878		15,240	2.95	664,326		16,260	3.27
NONINTEREST-BEARING LIABILITIES AND STOCKHOLDERS EQUITY								
Demand deposits Other Liabilities Stockholders equity	62,179 5,322 74,030				58,678 5,613 74,733			

Total Liabilities and Stockholders Equity	\$ 832,409			\$ 803,350		
Net interest income and interest rate spread		\$ 20,447	3.17%		\$ 19,032	2.91%
Net interest margin			3.51%			3.33%
(1) Rates are calculated on an annualized basis.						
(2) Equity securities include restricted stock, which is included in other assets on the consolidated balance sheets.						
(3) Non-accrual loans and overdraft deposits are included in other assets.						
<ul> <li>(4) Interest on loans includes fee income of \$1.329 million and \$1.306 million for 2008 and 2007 respectively.</li> </ul>						
<ul> <li>(5) For 2008, adjustments of \$270 thousand, \$1.031 million, and \$33 thousand respectively are made to tax equate income</li> </ul>						

on tax exempt loans, tax exempt securities and to reflect a dividends received deduction on equity securities. For 2007, adjustments of \$265 thousand, \$1.019 million, and \$62 thousand respectively are made to tax equate income on tax exempt loans, tax exempt securities and to reflect a dividends received deduction on equity securities. These adjustments are based on a marginal federal income tax rate of 35%, less disallowances.

Taxable equivalent net interest income. Taxable equivalent net interest income for the first nine months ended September 30, 2008 totaled \$20.45 million, an increase of \$1.42 million or 7.43% compared to the first nine months of 2007. Although the yield on earning assets decreased by six basis points over the past 12 months, the net interest margin benefited from a 32 basis point decrease in the cost of interest-bearing liabilities, resulting in an overall 18 basis point increase in the net interest margin. Average time deposits increased by \$20 million or 7.43% over the prior year nine-month period. Although the average time deposits increased by \$20 million, interest expense related to these deposits showed an increase of only \$134 thousand or 1.43% over that same period.

Taxable equivalent net interest income for the quarter ended September 30, 2008 totaled \$7.33 million, an increase of \$890 thousand or 13.82% compared to the quarter ended September 30, 2007. The yield on earning assets decreased by 16 basis points and the cost of interest-bearing liabilities decreased by 57 basis points over the past 12 months to positively impact the net interest margin. The net interest margin has made improvement over the prior nine-month period as management was able to control the cost of funds because the Corporation s balance sheet is liability sensitive and in the current market of falling interest rates, liabilities are repricing faster than assets.

<u>Noninterest Income</u>. Total noninterest income for the nine-month period ended September 30, 2008 decreased by \$2.10 million or 54.01% compared to the same period in 2007. This decrease is mainly due to a \$2.40 million impairment charge that was partially offset by an increase in bank owned life insurance income of \$383 thousand. Excluding the impairment charge, non-interest income was \$4.19 million during the first nine months of 2008, compared to \$3.89 million in 2007, an increase of 7.53% which was the result of the additional BOLI income and a reduction in service charge income.

Total noninterest income for the three-month period ended September 30, 2008 decreased by \$1.40 million or 121.50% compared to the same period in 2007. This decrease is due to the \$1.84 million impairment charge. Excluding the impairment charge and security gains, non-interest income was \$1.27 million in the third quarter of 2008, compared to \$1.15 million in the third quarter in 2007, an increase of 10.47% which was the result of BOLI income and gains on investment security sales.

<u>Noninterest Expense</u>. Noninterest expense was \$15.37 million for the first nine months of 2008 compared to \$15.30 million for the same period in 2007. This amounts to an increase of .43%.

Noninterest expense was \$5.27 million for the quarter ended September 30, 2008 compared to \$5.02 million for the same quarter in 2007. The increase in non-interest expense is attributable to the increase in professional fees, as legal counsel is now outsourced and other operating expenses as a result of the additional marketing of brand imaging. The efficiency ratio decreased to 63.20% for the first nine months of 2008 compared to 68.44% for the first nine months of 2007. The ratio was positively impacted by the improvement in taxable equivalent net interest income, while maintaining the level of non-interest expenses. The efficiency ratio is calculated as follows: non-interest expense divided by the sum of fully taxable equivalent net interest income plus non-interest income, excluding security gains. This ratio is a measure of the expense incurred to generate a dollar of revenue. Management will continue to closely monitor the efficiency ratio.

<u>Income Taxes</u>. Income tax expense totaled \$716 thousand for the first nine months of 2008 and \$1.13 million for the first nine months of 2007. The effective tax rate for the first nine months of 2008 was 14.40% compared to 18.51% for the same time in 2007. The effective tax rate is lower for the current period due to the impact of the impairment charge on securities and the consistent level of tax exempt income had on a lower pre-tax income base. Income tax expense totaled \$19 thousand for the quarter ended September 30, 2008 and \$432 thousand for the quarter ended September 30, 2007, a decrease of 95.62%. The decrease can be attributed to the \$627 thousand tax benefit of recording the impairment charge.

<u>Other Comprehensive Income</u>. For the first nine months of 2008, the change in net unrealized gains on securities, net of reclassifications, resulted in an unrealized loss of \$1.03 million compared to an unrealized gain of \$81 thousand for the same period in 2007. However, the third quarter had an unrealized gain of \$140 thousand, compared to an unrealized gain of \$1.45 million for the same quarter in 2007. Management believes the decrease in fair value through September 30, 2008 is largely due to the volatility of the securities market and the fair value of these securities is expected to recover as principal payments are received and they approach their maturity date. Management has the intent and ability to hold these securities for the foreseeable future.

# **Financial Condition**

Total assets increased \$73.82 million or 9.25% since December 31, 2007, as the Corporation also experienced an increase in deposit balances. Capital ratios remain strong, as shown by the ratio of equity to total assets at September 30, 2008 of 8.41%.

<u>Securities</u>. Securities available for sale increased \$54.22 million. Security purchases of \$137.67 million were funded by the \$56.43 million increase in deposits and maturing securities of \$48.80 million. The Corporation sold \$31 million in market value of available-for-sale securities, resulting in a gain of \$523 thousand. In addition, there was a \$1.58 million increase in the net unrealized losses on securities during the first nine months of 2008.

Loans. Gross loans increased \$15.78 million since December 31, 2007. Commercial and industrial loans increased by \$21.21 million or 46.26% since December 31, 2007. This increase was partially offset by a \$4.02 million or 4.37% decrease in indirect installment loans and a \$2.97 million or 1.54% decrease in commercial real estate loans. On a fully tax equivalent basis, loans contributed 73.56% of total interest income for the nine months ended September 30, 2008 and 74.24% for the same period in 2007.

<u>Allowance for Loan Losses</u>. The following table indicates key asset quality ratios that management evaluates on an ongoing basis.

## **Asset Quality History** (In Thousands of Dollars)

	9	/30/08	6	/30/08	3	6/31/08	12	2/31/07	9	/30/07
Nonperforming loans	\$	3,088	\$	2,879	\$	2,347	\$	2,361	\$	2,890
Nonperforming loans as a % of										
total loans		.58%		.57%		.46%		.46%		.56%
Allowance for loan losses	\$	5,433	\$	5,487	\$	5,457	\$	5,459	\$	5,591
Allowance for loan losses as a										
% of loans		1.03%		1.08%		1.08%		1.06%		1.09%
Allowance for loan losses as a										
% of nonperforming loans		175.94%		190.59%		232.51%		231.22%		193.46%

% of nonperforming loans 175.94% 190.59% 232.51% 231.22% The allowance for loan losses as a percentage of loans at September 30, 2008 is 1.03%, down from the December 31, 2007 amount of 1.06%. The provision for loan losses for the first nine months of 2008 and 2007 was \$560 thousand and \$185 thousand, respectively. Net charge-offs totaled \$586 thousand for the first nine months of 2008 up from \$189 thousand for the first nine months of 2007. The provision closely tracks net charge-offs. During 2008 approximately 47% of gross charge-offs have occurred in the indirect loan portfolio compared to 69% in 2007. Non-performing loans to total loans have increased from .46% as of December 31, 2007 to .58% as of September 30, 2008. This increase is primarily the result of a combination of residential real estate and commercial real estate loans that meet the criteria of non-performing, which are loans in the non-accrual status or are delinquent greater than 90 days. The ratio of the allowance for loan losses to non-performing loans was 176%. Despite the increase in non-performing loans, the allowance as a percentage of total loans declined due to the increase in loan balances and that the Corporation was able to reduce the amount of specific allocations on impaired loans.

The provision for loan losses is based on management s judgment after taking into consideration all factors connected with the collectibility of the existing loan portfolio. Management evaluates the loan portfolio in light of economic conditions, changes in the nature and volume of the loan portfolio, industry standards and other relevant factors. Specific factors considered by management in determining the amounts charged to operating expenses include previous credit loss experience, the status of past due interest and principal payments, the quality of financial information supplied by loan customers and the general condition of the industries in the community to which loans have been made.

<u>Deposits.</u> Total deposits increased \$56.43 million since December 31, 2007. Balances in the Corporation s time deposits increased \$12.26 million or 4.47% between December 31, 2007 and September 30, 2008. Money market accounts increased \$39.34 million or 43.76% since December 31, 2007 as customers moved investment dollars from the equity markets seeking liquidity and security. The Company continues to price deposit rates to remain competitive within the market and to retain customers.

<u>Borrowings.</u> Total borrowings increased \$18.18 million or 14.36% since December 31, 2007. The increase in borrowings was due to the increase in securities sold under repurchase agreements, which increased \$23.55 million during the nine-month period.

<u>Capital Resources.</u> Total stockholders equity decreased from \$73.92 million at December 31, 2007 to \$73.30 million at September 30, 2008. During the first nine months of 2008, the mark to market adjustment of securities decreased accumulated other comprehensive income by \$1.03 million and the repurchase of treasury stock decreased stockholders equity by \$635 thousand. Additionally, dividends paid to shareholders exceeded net income for the nine months ended September 30, 2008 by \$969 thousand. These declines were partially offset by reinvestment of dividends totaling \$2.01 million.

The capital management function is a regular process that consists of providing capital for both the current financial position and the anticipated future growth of the Corporation. As of September 30, 2008 the Corporation s total risk-based capital ratio stood at 14.40%, and the Tier I risk-based capital ratio and Tier I leverage ratio were at 13.42% and 8.73%, respectively. Management believes that the Corporation and Bank meet all capital adequacy requirements to which they are subject, as of September 30, 2008.

# **Critical Accounting Policies**

The Company follows financial accounting and reporting policies that are in accordance with U.S. GAAP. These policies are presented in Note A to the consolidated audited financial statements in Farmers National Banc Corp. s 2007 Annual Report to Shareholders included in Farmers National Banc Corp. s Annual Report on Form 10-K. Critical accounting policies are those policies that require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company has identified two accounting policies that are critical accounting policies and an understanding of these policies is necessary to understand our financial statements. These policies relate to determining the adequacy of the allowance for loan losses and other-than-temporary impairment of securities. Additional information regarding these policies is included in the notes to the aforementioned 2007 consolidated financial statements, Note A (Summary of Significant Accounting Policies), Note B (Securities), Note C (Loans), and the sections captioned Loan Portfolio and Investment Securities .

## Liquidity

The Corporation maintains, in the opinion of management, liquidity sufficient to satisfy depositors requirements and meet the credit needs of customers. The Corporation depends on its ability to maintain its market share of deposits as well as acquiring new funds. The Corporation s ability to attract deposits and borrow funds depends in large measure on its profitability, capitalization and overall financial condition. The Corporation s objective in liquidity management is to maintain the ability to meet loan commitments, purchase securities or to repay deposits and other liabilities in accordance with their terms without an adverse impact on current or future earnings. Principal sources of liquidity for the Corporation includes assets considered relatively liquid, such as federal funds sold, cash and due from banks, as well as cash flows from maturities and repayments of loans, and securities.

The primary investing activities of the Company are originating loans and purchasing securities. During the first nine months of 2008, net cash used in investing activities amounted to \$74.75 million compared to \$16.44 million provided by investing activities for the same period in 2007. Purchases of securities available for sale amounted to \$137.67 million in 2008 compared to \$11.58 million in 2007. Net loans increased by \$16.53 million during this year s first nine-month period and increased \$6.35 million over September 30, 2007. The increases in net loans during 2008 compared to 2007 can be attributed to an increased portfolio of commercial and industrial loans.

The primary financing activities of the Corporation are obtaining deposits, repurchase agreements and other borrowings. Net cash provided by financing activities amounted to \$70.76 million for the first nine months of 2008 compared to \$19.16 million used by financing activities for the same period in 2007. Most of this change is a result of the net increase in deposits. Deposits increased \$56.43 million for the nine-month period ended September 30, 2008 compared to a \$32.89 million decrease for the same period in 2007.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Corporation s ability to maximize net income is dependent, in part, on management s ability to plan and control net interest income through management of the pricing and mix of assets and liabilities. Because a large portion of assets and liabilities of the Corporation are monetary in nature, changes in interest rates and monetary or fiscal policy affect its financial condition and can have significant impact on the net income of the Corporation. Additionally, the Corporation s balance sheet is currently liability sensitive and in a falling interest rate environment that exists today, the Corporation s net interest margin should continue to improve.

The Corporation considers the primary market exposure to be interest rate risk. Simulation analysis is used to monitor the Corporation s exposure to changes in interest rates, and the effect of the change to net interest income. The following table shows the effect on net interest income and the net present value of equity in the event of a sudden and sustained 200 basis point increase or decrease in market interest rates:

Changes In Interest Rate	September 30, 2008	ALCO
(basis points)	Result	Guidelines
Net Interest Income Change		
+200	-9.8%	15.00%
-200	2.1%	15.00%
Net Present Value Of Equity Change		
+200	-16.87%	20.00%
-200	0.01%	20.00%

The results of the simulation indicate that in an environment where interest rates rise or fall 100 and 200 basis points over a 12 month period, using September 30, 2008 amounts as a base case, and considering the increase in securities and deposit liabilities, and the volatile financial markets, the Corporation s change in net interest income would still be within the board mandated limits.

The information required by Item 3 has been disclosed in Item 7A of the Company s Annual Report to Shareholders on Form 10-K for the year ended December 31, 2007.

## **Item 4. Controls and Procedures**

Based on their evaluation, as of the end of the period covered by this quarterly report, the Corporation s Chief Executive Officer and Chief Financial Officer have concluded the Corporation s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) are effective. There have been no significant changes in internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses. The Corporation s Chief Executive Officer and Chief Financial Officer have also concluded that there have been no changes over the Corporation s internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Corporation s internal control over financial reporting.

# PART II OTHER INFORMATION

## **Item 1. Legal Proceedings**

In the ordinary course of business, Farmers National Bank was named a defendant in a lawsuit filed in September 2005. The Plaintiff in the lawsuit alleges that Farmers National Bank is indebted to the Plaintiff for withdrawals from the Plaintiff s account by the Plaintiff s former agent, which the Plaintiff claims were unauthorized. The Plaintiff was seeking damages in excess of \$423,000. During January 2008, at the request of the Plaintiff, the case was dismissed without prejudice.

# Item 1A. Risk Factors

For information regarding factors that could affect the Corporation s results of operations, financial condition and liquidity, see the risk factors discussion provided under Part 1, Item 1A on Form 10-K for the fiscal year ended December 31, 2007. See also, Forward-Looking Statements included in Part 1, Item 2 of this Quarterly Report on Form 10-Q. There have been no material changes in risk factors since December 31, 2007.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Purchases of equity securities by the issuer.

On June 10, 2008, the Corporation announced the adoption of a stock repurchase program that authorizes the repurchase of up to 4.9% or approximately 638 thousand shares of its outstanding common stock in the open market or in privately negotiated transactions. This program expires in June 2009.

The following table summarizes the treasury stock purchased by the issuer during the third quarter of 2008:

				Total Number of Shares	Maximum Number of Shares that May
	Total Number	Δ	verage	Purchased as	Yet Be Purchased
	of		Price	Part of Publicly	Under
	Shares			Announced	
Period	Purchased			Program	the Program
July 1-31	5,016	\$	6.65	5,016	618,804
August 1-31					618,804
September 1-30	16,612	\$	6.51	16,612	602,192
TOTAL	21,628	\$	6.54	21,628	602,192
Item 3. Defaults Upon Senior Securities					

### Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

**Item 5. Other Information** 

Not applicable.

## Item 6. Exhibits

(a) The following exhibits are filed or incorporated by reference as part of this report:

2. Not applicable.

3(i). The Articles of Incorporation, including amendments thereto for the Registrant. Incorporated by reference to Exhibit 4.1 to Farmers National Banc Corp s Form S-3 Registration Statement dated October 3, 2001. (File No. 0-12055).

3(ii). The Code of Regulations, including amendments thereto for the Registrant. Incorporated by reference to Exhibit 4.2 to Farmers National Banc Corp s Form S-3 Registration Statement dated October 3, 2001. (File No. 0-12055).

4. Incorporated by reference to initial filing.

10. Not applicable.

11. Refer to notes to unaudited consolidated financial statements.

15. Not applicable.

18. Not applicable.

- 19. Not applicable.
- 22. Not applicable.
- 23. Not applicable.
- 24. Not applicable.
- 31.a Certification of Chief Executive Officer (Filed herewith)
- 31.b Certification of Chief Financial Officer (Filed herewith)
- 32.a 906 Certification of Chief Executive Officer (Filed herewith)
- 32.b 906 Certification of Chief Financial Officer (Filed herewith)

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. FARMERS NATIONAL BANC CORP. Dated: November 7, 2008

/s/ Frank L. Paden

Frank L. Paden President and Secretary Dated: November 7, 2008

/s/ Carl D. Culp

Carl D. Culp Executive Vice President and Treasurer

# EXHIBIT INDEX

- 31.a Certification of Chief Executive Officer (Filed herewith)
- 31.b Certification of Chief Financial Officer (Filed herewith)
- 32.a 906 Certification of Chief Executive Officer (Filed herewith)
- 32.b 906 Certification of Chief Financial Officer (Filed herewith)