BOEING CO Form 10-Q April 24, 2013

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**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

**EXCHANGE ACT OF 1934** 

For the quarterly period ended March 31, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

**EXCHANGE ACT OF 1934** 

For the transition period from

Commission file number 1-442

THE BOEING COMPANY

(Exact name of registrant as specified in its charter)

Delaware 91-0425694

(State or other jurisdiction of (I.R.S. Employer Identification No.)

to

incorporation or organization)

100 N. Riverside Plaza, Chicago, IL 60606-1596 (Address of principal executive offices) (Zip Code)

(312) 544-2000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

As of April 17, 2013, there were 758,681,225 shares of common stock, \$5.00 par value, issued and outstanding.

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THE BOEING COMPANY

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Part I. Financial Information Item 1. Financial Statements The Boeing Company and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited)

(D. 11	Three months ended March			
(Dollars in millions, except per share data)	31			
	2013	2012		
Sales of products	\$16,318	\$16,685		
Sales of services	2,575	2,698		
Total revenues	18,893	19,383		
Cost of products	(13,728	) (13,661 )		
Cost of services	(2,009	) (2,380		
Boeing Capital interest expense	(19	) (33		
Total costs and expenses	(15,756	) (16,074		
10 <b>m 0</b> 000 <b>m 0</b> 1.p4.000	3,137	3,309		
Income from operating investments, net	45	46		
General and administrative expense	(971	) (955 )		
Research and development expense, net	(705	) (835		
Gain on dispositions, net	22	, ( ,		
Earnings from operations	1,528	1,565		
Other income, net	9	12		
Interest and debt expense	(99	) (114		
Earnings before income taxes	1,438	1,463		
Income tax expense	(332	) (539		
Net earnings from continuing operations	1,106	924		
Net loss on disposal of discontinued operations, net of taxes of \$0 and \$1		(1)		
Net earnings	\$1,106	\$923		
Basic earnings per share from continuing operations	\$1.45	\$1.23		
Net loss on disposal of discontinued operations, net of taxes				
Basic earnings per share	\$1.45	\$1.23		
Diluted earnings per share from continuing operations	\$1.44	\$1.22		
Net loss on disposal of discontinued operations, net of taxes				
Diluted earnings per share	\$1.44	\$1.22		
Cash dividends paid per share	\$0.49	\$0.44		
Weighted average diluted shares (millions)	768.7	759.6		
See Notes to the Condensed Consolidated Financial Statements.				

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The Boeing Company and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (Unaudited)

(Onduction)				
(Dollars in millions)		Three months ended March 31		
	2013		2012	
Net earnings	\$1,106		\$923	
Other comprehensive income, net of tax:				
Currency translation adjustments	(23	)	45	
Unrealized (loss)/gain on derivative instruments:				
Unrealized (loss)/gain arising during period, net of tax of \$15 and (\$11)	(26	)	18	
Reclassification adjustment for loss included in net earnings, net of tax of (\$1) and \$0	2			
Total unrealized (loss)/gain on derivative instruments, net of tax	(24	)	18	
Defined benefit pension plans & other postretirement benefits:				
Amortization of prior service cost included in net periodic pension cost, net of tax of	3		4	
(\$1) and (\$3)	3		т	
Net actuarial gain arising during the period, net of tax of (\$16) and (\$9)	30		16	
Amortization of actuarial losses included in net periodic pension cost, net of tax of	378		326	
(\$215) and (\$188)				
Settlements and curtailments included in net income, net of tax of (\$5) and (\$2)	9		3	
Pension and post retirement benefits related to our equity method investments, net of tax	<sup>X</sup> 2		(6	)
(\$1) and \$4				,
Total defined benefit pension plans & other postretirement benefits, net of tax	422		343	
Other comprehensive income, net of tax	375		406	
Comprehensive income related to noncontrolling interest	2			
Comprehensive income, net of tax	\$1,483		\$1,329	
See Notes to the Condensed Consolidated Financial Statements.				

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The Boeing Company and Subsidiaries
Condensed Consolidated Statements of Financial Position
(Unaudited)

March 31		
2013	2012	
\$8 335	\$10.341	
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•	•	
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•		
3 910	•	
and		
9,736	9,660	
5.049	5.035	
•		
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•	·	
, , ,	, ,	
\$9,876	\$9,394	
	· ·	
18,505	16,672	
•	·	
917	•	
45,666		
7,447	7,528	
19,878	19,651	
241	366	
1,401	1,429	
8,254	8,973	
5,061	5,061	
	•	
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•	•	
\$90,447	\$88,896	
	\$8,335 3,518 6,351 460 29 40,797 59,490 3,910 and 9,736 5,049 3,075 6,522 1,177 1,488 \$90,447 \$9,876 11,530 18,505 4,838 917 45,666 7,447 19,878 241 1,401	\$8,335 \$10,341 3,518 3,217 6,351 5,608 460 364 29 28 40,797 37,751 59,490 57,309 3,910 4,056 and 9,736 9,660 5,049 5,035 3,075 3,111 6,522 6,753 1,177 1,180 1,488 1,792 \$90,447 \$88,896 \$9,876 \$9,394 11,530 12,995 18,505 16,672 4,838 4,485 917 1,436 45,666 44,982 7,447 7,528 19,878 19,651 241 366 1,401 1,429 8,254 8,973 5,061 5,061 4,079 4,122 (15,780 ) (15,937 31,143 30,037 (17,041 ) (17,416 7,462 5,867 98 100 7,560 5,967

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The Boeing Company and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

(Dollars in millions)	Three months ended March 31		
	2013	2012	
Cash flows – operating activities:	2013	2012	
Net earnings	\$1,106	\$923	
Adjustments to reconcile net earnings to net cash provided by operating activities:	φ1,100	Ψ,23	
Non-cash items –			
Share-based plans expense	58	50	
Depreciation and amortization	429	426	
Investment/asset impairment charges, net	26	36	
Customer financing valuation benefit	(3	)	
Loss on disposal of discontinued operations	(-	2	
Gain on dispositions, net	(22	)	
Other charges and credits, net	53	150	
Excess tax benefits from share-based payment arrangements	(23	) (40	)
Changes in assets and liabilities –	`		
Accounts receivable	(437	) (729	)
Inventories, net of advances and progress billings	(3,000	) (497	)
Accounts payable	654	506	
Accrued liabilities	(1,133	) (1,032	)
Advances and billings in excess of related costs	1,833	(160	)
Income taxes receivable, payable and deferred	214	333	
Other long-term liabilities	(73	) (45	)
Pension and other postretirement plans	821	724	
Customer financing, net	24	196	
Other	(3	) (6	)
Net cash provided by operating activities	524	837	
Cash flows – investing activities:			
Property, plant and equipment additions	(521	) (424	)
Property, plant and equipment reductions	33	4	
Acquisitions, net of cash acquired	(26	)	
Contributions to investments	(2,955	) (3,718	)
Proceeds from investments	2,655	1,135	
Net cash used by investing activities	(814	) (3,003	)
Cash flows – financing activities:			
New borrowings	15	20	
Debt repayments	(1,262	) (811	)
Repayments of distribution rights financing	(138	) (72	)
Stock options exercised, other	76	28	
Excess tax benefits from share-based payment arrangements	23	40	
Employee taxes on certain share-based payment arrangements	(52	) (64	)
Dividends paid	(367	) (328	)
Net cash used by financing activities	(1,705	) (1,187	)
Effect of exchange rate changes on cash and cash equivalents	(11	) 22	
Net decrease in cash and cash equivalents	(2,006	) (3,331	)
Cash and cash equivalents at beginning of year	10,341	10,049	

Cash and cash equivalents at end of period See Notes to the Condensed Consolidated Financial Statements.

\$8,335

\$6,718

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The Boeing Company and Subsidiaries Condensed Consolidated Statements of Equity (Unaudited)

<b>Boeing</b>	share	ho]	lders
Dooms	SHarc	110	lucis

(Dollars in millions, except per share data)	Commo Stock	Additior Paid-In Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensiv Loss	Non- controlli ve Interest	ngTotal	
Balance January 1, 2012	\$5,061	\$4,033	(\$16,603)	\$27,524	(\$16,500	) \$93	\$3,608	
Net earnings				923			923	
Other comprehensive income, net of tax of (\$209)					406		406	
Share-based compensation and related dividend equivalents		50					50	
Excess tax pools		40					40	
Treasury shares issued for stock options exercised, net		(11	)40				29	
Treasury shares issued for other share-based plans, net		(156	) 98				(58)	
Treasury shares issued for 401(k) contribution		21	101				122	
Balance March 31, 2012	\$5,061	\$3,977	(\$16,364)	\$28,447	(\$16,094	) \$93	\$5,120	
Balance January 1, 2013 Net earnings	\$5,061	\$4,122	(\$15,937)	) \$30,037 1,106	(\$17,416	) \$100 2	\$5,967 1,108	
Other comprehensive income, net of tax of (\$224)					375		375	
Share-based compensation and related dividend equivalents		58					58	
Excess tax pools		17					17	
Treasury shares issued for stock options exercised, net		(4	) 85				81	
Treasury shares issued for other share-based plans, net		(114	)72				(42)	
Changes in noncontrolling interest						(4	)(4)	
Balance March 31, 2013	\$5,061	\$4,079		\$31,143	(\$17,041	) \$98	\$7,560	
See Notes to the Condensed Consolidated Financial Statements.								

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The Boeing Company and Subsidiaries Notes to Condensed Consolidated Financial Statements Summary of Business Segment Data (Unaudited)

(Unaudited)				
(Dollars in millions)	millions)  Three months end 31		ended March	1
	2013		2012	
Revenues:				
Commercial Airplanes	\$10,690		\$10,937	
Defense, Space & Security:				
Boeing Military Aircraft	4,109		4,222	
Network & Space Systems	1,960		1,872	
Global Services & Support	2,041		2,139	
Total Defense, Space & Security	8,110		8,233	
Boeing Capital	105		125	
Other segment	27		24	
Unallocated items and eliminations	(39	)	64	
Total revenues	\$18,893		\$19,383	
Earnings from operations:				
Commercial Airplanes	\$1,219		\$1,081	
Defense, Space & Security:				
Boeing Military Aircraft	430		399	
Network & Space Systems	156		109	
Global Services & Support	246		234	
Total Defense, Space & Security	832		742	
Boeing Capital	44		33	
Other segment	(58	)	(79	)
Unallocated items and eliminations	(509	)	(212	)
Earnings from operations	1,528		1,565	
Other income, net	9		12	
Interest and debt expense	(99	)	(114	)
Earnings before income taxes	1,438		1,463	
Income tax expense	(332	)	(539	)
Net earnings from continuing operations	1,106		924	
Net loss on disposal of discontinued operations, net of taxes of \$0 and \$1			(1	)
Net earnings	\$1,106		\$923	

This information is an integral part of the Notes to the Condensed Consolidated Financial Statements. See Note 17 for further segment results.

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The Boeing Company and Subsidiaries Notes to the Condensed Consolidated Financial Statements (Dollars in millions, except per share data) (Unaudited)

Note 1 – Basis of Presentation

The Boeing Company (herein referred to as "Boeing", the "Company", "we", "us", or "our"). In the opinion of management, a adjustments (consisting of normal recurring accruals) necessary for a fair presentation are reflected in the interim financial statements. The results of operations for the period ended March 31, 2013 are not necessarily indicative of the operating results for the full year. The interim financial statements should be read in conjunction with the audited Consolidated Financial Statements, including the notes thereto, included in our 2012 Annual Report on Form 10-K. Amounts reported in prior periods as Interest and debt expense have been reclassified to Boeing Capital Interest expense to conform to the current period's presentation.

#### Use of Estimates

Management makes assumptions and estimates to prepare financial statements in conformity with accounting principles generally accepted in the United States of America. Those assumptions and estimates directly affect the amounts reported in the Condensed Consolidated Financial Statements. Significant estimates for which changes in the near term are considered reasonably possible and that may have a material impact on the financial statements are disclosed in these Notes to the Condensed Consolidated Financial Statements.

Contract accounting is used for development and production activities predominantly by Defense, Space & Security (BDS). Contract accounting involves a judgmental process of estimating total sales and costs for each contract resulting in the development of estimated cost of sales percentages. Changes in estimated revenues, cost of sales and the related effect on operating income are recognized using a cumulative catch-up adjustment which recognizes in the current period the cumulative effect of the changes on current and prior periods based on a contract's percent complete. For the three months ended March 31, 2013 and 2012, net favorable cumulative catch-up adjustments, including reach-forward losses, across all BDS contracts increased Earnings from operations by \$105 and \$112 and diluted earnings per share by \$0.11 and \$0.09.

#### Note 2 – Earnings Per Share

Basic and diluted earnings per share are computed using the two-class method, which is an earnings allocation method that determines earnings per share for common shares and participating securities. The undistributed earnings are allocated between common shares and participating securities as if all earnings had been distributed during the period. Participating securities and common shares have equal rights to undistributed earnings.