

Diamond Ranch Foods, Ltd., NEW  
Form 10-Q  
November 19, 2010

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

(MARK ONE)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED: SEPTEMBER 30, 2010**

**TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

*Commission file number 000-51206*

**DIAMOND RANCH FOODS, LTD.**

(Name of small business issuer in its charter)

**Nevada**

(State or other jurisdiction of incorporation or organization)

**20-1389815**

(I.R.S. Employer Identification No.)

**355 Food Center Drive B-1, Bronx, NY**

(Address of principal executive offices)

**10474**

(Zip Code)

Registrant's telephone number, including area code: **(718) 991-9595**

**None**

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Securities registered under Section 12(b) of the Exchange Act:

Securities registered under Section 12(g) of the Exchange Act: **Common stock, par value \$0.0001 per share**  
(Title of Class)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

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Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: As of November 16, 2010, the issuer had 11,290,300 shares of its common stock issued and outstanding.

**PART 1 FINANCIAL INFORMATION**

**Item 1. Financial Statements**





**DIAMOND RANCH FOODS, LTD****BALANCE SHEETS****September 30,****2010****(unaudited)****March 31,****2010****ASSETS****Current Assets:**

Cash	\$	23	\$	7,424
Marketable Securities		-		22,000
Accounts Receivable, net		865,895		1,183,280
Inventory		143,963		231,398
Other Current Assets		15,580		2,734
Total Current Assets		1,025,461		1,446,846
Fixed Assets Net		269,584		281,021

Total Assets	\$	1,295,045	\$	1,727,857
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**LIABILITIES & STOCKHOLDERS' EQUITY  
(DEFICIT)****Current Liabilities:**

Bank overdraft	\$	-	\$	48,660
Accounts Payable and Accrued Expenses		1,172,957		1,353,039
Related Party Payable		1,895,759		1,874,408
Shareholder Loans		2,581,844		2,526,887
Interest payable		468,204		425,689
Total Current Liabilities		6,118,764		6,228,683

TOTAL LIABILITIES		6,118,764		6,228,683
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**STOCKHOLDERS' EQUITY (DEFICIT)**

Preferred Stock, authorized 10,000,000 shares,  
par value \$.0001, 5,284 shares issued and 5,284  
outstanding as of September 30, 2010 and  
March 31, 2010

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Common Stock, authorized 500,000,000 shares,  
\$0.0001 par value \$0.0001, 11,290,300 and  
11,290,300 shares issued and outstanding as of  
September 30, 2010 and March 31, 2010

	1,129	1,129
Additional Paid-In Capital	4,375,115	4,484,942
Retained (Deficit)	(9,199,964)	(8,986,898)
Total Stockholders (Deficit)	(4,823,719)	(4,500,826)
Total Liabilities and Stockholders' Deficit	\$ 1,295,045	\$ 1,727,857

The accompanying notes are an integral part of these financial statements.

**DIAMOND RANCH FOODS, LTD**

**STATEMENTS OF OPERATIONS**

**(UNAUDITED)**

	Three Months Ended		Six Months Ended	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
Revenues	\$ 1,928,835	\$ 1,866,576	\$ 4,138,677	\$ 3,602,482
Cost of Goods Sold	1,354,887	1,507,725	3,208,802	2,887,449
Gross Profit	573,948	358,851	929,875	715,033
Expenses:				
Payroll	210,178	160,815	427,403	336,910
Factoring Fee	1,440	18,307	16,646	33,606
Rent Expense	38,723	64,717	78,165	118,653

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Depreciation & Amortization	2,707	2,807	21,587	5,740
General & Administrative	191,742	175,051	395,994	327,175
Sales Commission	127,790	70,674	259,587	151,402
Total Expenses	572,580	492,371	1,199,382	973,486
Operating Income (Loss)	1,368	(133,520)	(269,507)	(258,453)
Interest Expense	(21,263)	(40,404)	(42,525)	(74,070)
Gain on sale of marketable securities	-	83,972	-	83,972
Gain on forgiveness of debt	55,000	-	55,000	-
Other Income	44,808		43,964	3
Net Income (Loss)	\$ 79,913	\$ (89,952)	\$ (213,068)	\$ (248,548)
Basic & diluted loss per share	\$ 0.01	\$ (0.01)	\$ (0.02)	\$ (0.02)
Weighted Avg. Shares Outstanding	11,290,300	10,777,800	11,290,300	10,777,800

The accompanying notes are an integral part of these financial statements.





**DIAMOND RANCH FOODS, LTD**  
**STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

For the Six months ended  
September 30,

	2010	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Profit (Loss)	\$ (213,068)	\$ (248,548)
Adjustments to reconcile net loss to net cash provided by operating activities -		
Depreciation and Amortization	21,587	5,740
Loss on sale of available for sale securities	-	(30,825)
Gain on forgiveness of debt	(55,000)	-
(Increase) Decrease in Inventory	87,435	(21,938)
(Increase) Decrease in Accounts Receivable	317,385	(188,377)
(Increase) Decrease in Deposits and Prepaid Expenses	(12,846)	8,744
(Decrease) Increase in Accounts Payable and Accrued Expenses	(180,082)	321,602
Increase in Related Party Payable	21,351	-
Increase in Interest Payable	42,515	47,335
Net Cash Provided by (Used in) Operating Activities	29,277	(106,267)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale of available for sale securities	22,000	74,606
Purchase of Equipment	(10,150)	(176)
Net Cash Provided by (Used in) Investing Activities	11,850	74,430
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Bank overdraft	(48,660)	8,973

Payments on Capital Lease Obligation	-	(2,849)
Factoring Payable	-	104,463
Related Party Borrowings	125,000	(8,434)
Repurchase of Shares	(125,000)	
Payments on Notes Payable	-	(20,000)
Net Cash Provided by (Used in) Financing Activities	(48,660)	82,153
Net (Decrease) Increase in Cash and Cash Equivalents	(7,411)	50,316
Cash and Cash Equivalents at Beginning of Period	7,434	7,057
Cash and Cash Equivalents at End of Period	23	57,373

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid during the year for:

Interest	\$	-	\$	26,735
Taxes	\$	-	\$	-

The accompanying notes are an integral part of these financial statements.

**DIAMOND RANCH, LTD.**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2010 AND 2009**  
**(Unaudited)**

**NOTE 1 - NATURE OF OPERATIONS AND GOING CONCERN**

**Nature of Business**

The Company is a meat processing and distribution company now located in the Hunts Point Coop Market, Bronx, NY. The Company's operations consist of packing, processing, labeling, and distributing products to a customer base, including, but not limited to; in-home food service businesses, retailers, hotels, restaurants, and institutions, deli and catering operators, and industry suppliers.

**Going Concern**

The Company's financial statements have been prepared on a going concern basis, which contemplates the realization of assets and satisfaction of liabilities in the normal course of business. The financial statements do not include any adjustment relating to recoverability and classification of recorded amounts of assets and liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company's continued existence is dependent upon its ability to continue to execute its operating plan and to obtain additional debt or equity financing. There can be no assurance the necessary debt or equity financing will be available, or will be available on terms acceptable to the Company.

Management plans include acquiring additional meat processing and distribution operations and obtaining additional financing to fund payment of obligations and to provide working capital for operations and to finance future growth. The Company is actively pursuing alternative financing and has had discussions with various third parties, although no firm commitments have been obtained. In the interim, shareholders of the Company have committed to meeting its operating expenses. Management believes these efforts will generate sufficient cash flows from future operations to pay the Company's obligations and realize other assets. There is no assurance any of these transactions will occur.

### **Basis of presentation**

The accompanying unaudited financial statements as of September 30, 2010 and for the six month periods ended September 30, 2010 and 2009 have been prepared by Diamond Ranch, Ltd. pursuant to the rules and regulations of the Securities and Exchange Commission, including Form 10-Q and Regulation S-X. The information furnished herein reflects all adjustments (consisting of normal recurring accruals and adjustments) which are, in the opinion of management, necessary to fairly present the operating results for the respective periods. Certain information and footnote disclosures normally present in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted pursuant to such rules and regulations. The Company believes that the disclosures provided are adequate to make the information presented not misleading. These financial statements should be read in conjunction with the audited financial statements and explanatory notes for the year ended March 31, 2010 as disclosed in the company's 10-K for that year as filed with the SEC, as it may be amended.

The results of the three months ended September 30, 2010 are not necessarily indicative of the results to be expected for the pending full year ending March 31, 2011.

### **NOTE 2 - SUMMARY OF ACCOUNTING POLICIES**

This summary of accounting policies for Diamond Ranch Foods, Ltd. is presented to assist in understanding the Company's financial statements. The accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### **Use of Estimates**

The financial statements are prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the financial statements, management is required to make estimates and assumptions that effect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the balance sheet and statement of operations for the year then ended. Actual results may differ from these estimates. Estimates are used when accounting for allowance for bad debts, collect ability of accounts receivable, amounts due to service providers, depreciation and litigation contingencies, among others.

## **Interim Financial Statements**

These interim unaudited consolidated financial statements have been prepared on the same basis as the annual financial statements and in the opinion of management, reflect all adjustments, which include only normal recurring adjustments, necessary to present fairly the Company's financial position, results of operations and cash flows for the periods shown. The results of operations for such periods are not necessarily indicative of the results expected for a full year or for any future period.

## **Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents to the extent the funds are not being held for investment purposes. There were no cash equivalents outstanding as of September 30, 2010 and September 30, 2009, respectively.

## **Revenue recognition**

The Company derives its revenue from the sale of meat and associated grocery products. Revenue is recognized when earned; as such policy complies with the following criteria: (i) persuasive evidence of a sales contract exists; (ii) the product has been shipped or delivered; (iii) the sales amount is fixed and determinable, and (iv) collectability is reasonably assured. In the event that a customer pays up front, deferred revenue is recognized for the amount of the payment in excess of the revenue earned.

8

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## **Concentration of Credit Risk**

The Company has no significant off-balance sheet concentrations of credit risk such as foreign exchange contracts, options contracts or other foreign hedging arrangements. The Company's customers are located in the Eastern United States; however, no single customer accounts for more than ten percent of total sales.

## **Fixed Assets**

Fixed assets are recorded at cost. Major renewals and improvements are capitalized, while maintenance and repairs are expensed when incurred. Total depreciation expense for the three months ended September 30, 2010 was \$2,707 as compared to \$2,807 for the three months ended September 30, 2009 and for the six months ended September 30, 2010 depreciation expense was \$21,587 as compared to \$5,740 for the six months ended September 30, 2009.

## **Earnings per Share**

Basic gain or loss per share has been computed by dividing the loss for the period applicable to the common stockholders by the weighted average number of common shares outstanding during the years. There are no dilutive outstanding common stock equivalents as of September 30, 2010 and March 31, 2010.

## **Income Taxes**

The Company accounts for income taxes under the provisions of FASB ASC Topic, "Accounting for Income Taxes," which requires recognition of deferred income tax assets and liabilities for the expected future income tax

consequences, based on enacted tax laws, of temporary differences between the financial reporting and tax bases of assets and liabilities.

### **Inventory**

Inventory consists of finished meat products, and is valued at the lower of cost, determined on the first-in, first-out basis (FIFO), or market value.

### **Impairment of Long-lived Assets**

The Company evaluates the recoverability of long-lived assets and the related estimated remaining lives at each balance sheet date. The Company records an impairment or change in useful life whenever events or changes in circumstances indicate that the carrying amount may not be recoverable or the useful life has changed. As of September 30, 2010 and March 31, 2010, no events or circumstances occurred for which an evaluation of the recoverability of long-lived assets was required.

### **Financial Instruments**

Current accounting guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring the fair value of financial instruments as follows:

- Level 1. Observable inputs such as quoted market prices in active markets.
- Level 2. Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly, and
- Level 3. Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

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The Company had no assets or liabilities that were measured and recognized at fair value on a non-recurring basis as of September 30, 2010 and March 31, 2010, and as such, had no assets or liabilities that fell into the tiers described above.

### **Recent Accounting Pronouncements**

In March 2010, the FASB (Financial Accounting Standards Board) issued Accounting Standards Update 2010-11 (ASU 2010-11), Derivatives and Hedging (Topic 815): Scope Exception Related to Embedded Credit Derivatives. The amendments in this Update are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at the beginning of each entity's first fiscal quarter beginning after issuance of this Update. The Company does not expect the provisions of ASU 2010-11 to have a material effect on the financial position, results of operations or cash flows of the Company.

In February 2010, the FASB Accounting Standards Update 2010-10 (ASU 2010-10), Consolidation (Topic 810): Amendments for Certain Investment Funds. The amendments in this Update are effective as of the beginning of a reporting entity's first annual period that begins after November 15, 2009 and for interim periods within that first reporting period. Early application is not permitted. The Company's adoption of provisions of ASU 2010-10 did not have a material effect on the financial position, results of operations or cash flows.

In February 2010, the FASB issued ASU No. 2010-09 Subsequent Events (ASC Topic 855) Amendments to Certain Recognition and Disclosure Requirements (ASU No. 2010-09). ASU No. 2010-09 requires an entity that is an SEC filer to evaluate subsequent events through the date that the financial statements are issued and removes the requirement for an SEC filer to disclose a date, in both issued and revised financial statements, through which the filer had evaluated subsequent events. The adoption did not have an impact on the Company's financial position and results of operations.

In January 2010, the FASB issued an amendment to ASC 820, Fair Value Measurements and Disclosure, to require reporting entities to separately disclose the amounts and business rationale for significant transfers in and out of Level 1 and Level 2 fair value measurements and separately present information regarding purchase, sale, issuance, and settlement of Level 3 fair value measures on a gross basis. This standard, for which the Company is currently assessing the impact, is effective for interim and annual reporting periods beginning after December 15, 2009 with the exception of disclosures regarding the purchase, sale, issuance, and settlement of Level 3 fair value measures which are effective for fiscal years beginning after December 15, 2010.

In January 2010, the FASB issued an amendment to ASC 505, Equity, where entities that declare dividends to shareholders that may be paid in cash or shares at the election of the shareholders are considered to be a share issuance that is reflected prospectively in EPS, and is not accounted for as a stock dividend. This standard is effective for interim and annual periods ending on or after December 15, 2009 and is to be applied on a retrospective basis. The adoption of this standard is not expected to have a significant impact on the Company's financial statements.

In October 2009, the FASB issued an amendment to the accounting standards related to certain revenue arrangements that include software elements. This standard clarifies the existing accounting guidance such that tangible products that contain both software and non-software components that function together to deliver the product's essential functionality, shall be excluded from the scope of the software revenue recognition accounting standards. Accordingly, sales of these products may fall within the scope of other revenue recognition standards or may now be within the scope of this standard and may require an allocation of the arrangement consideration for each element of the arrangement. This standard, for which the Company is currently assessing the impact, will become effective on January 1, 2011.

In October 2009, FASB issued an amendment to the accounting standards related to the accounting for revenue in arrangements with multiple deliverables including how the arrangement consideration is allocated among delivered and undelivered items of the arrangement. Among the amendments, this standard eliminated the use of the residual method for allocating arrangement considerations and requires an entity to allocate the overall consideration to each deliverable based on an estimated selling price of each individual deliverable in the arrangement in the absence of having vendor-specific objective evidence or other third party evidence of fair value of the undelivered items. This standard also provides further guidance on how to determine a separate unit of accounting in a multiple-deliverable revenue arrangement and expands the disclosure requirements about the judgments made in applying the estimated selling price method and how those judgments affect the timing or amount of revenue recognition. This standard, for which the Company is currently assessing the impact, will become effective on January 1, 2011.

In August 2009, FASB issued an amendment to the accounting standards related to the measurement of liabilities that are recognized or disclosed at fair value on a recurring basis. This standard clarifies how a company should measure the fair value of liabilities and that restrictions preventing the transfer of a liability should not be considered as a factor in the measurement of liabilities within the scope of this standard. This standard is effective for the Company on October 1, 2009. The adoption of this amendment did not have a material effect on the Company's financial statements.

On September 30, 2009, the Company adopted changes issued by the Financial Accounting Standards Board (FASB) to the authoritative hierarchy of GAAP. These changes establish the FASB Accounting Standards Codification (Codification) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. The FASB will no longer issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts; instead the FASB will issue Accounting Standards Updates. Accounting Standards Updates will not be authoritative in their own right as they will only serve to update the Codification. These changes and the Codification itself do not change GAAP. Other than the manner in which new accounting guidance is referenced, the adoption of these changes had no impact on the Company's financial statements.

The Company has implemented all new accounting pronouncements that are in effect. These pronouncements did not have any material impact on the financial statements unless otherwise disclosed, and the Company does not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on its financial position or results of operations.

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### **NOTE 3 - MARKETABLE SECURITIES**

During the fourth quarter of 2008, the Company issued 5,284 convertible series E preferred stock to one of its stockholders in exchange for 6,675,000 shares of stock of a publicly held entity which were valued at \$600,000 at the



time of receipt. These shares were subsequently liquidated for total proceeds of \$528,400, resulting in a loss on the sale of \$71,600 which has been included in Other Income and Expenses in the accompanying Statement of Operations.

At March 31, 2010 the Company held securities in a publicly traded company valued at \$22,000, consisting of 2,000,000 shares valued at market of \$0.011 cents per share. During the six months ended September 30, 2010, the Company sold the remaining 2,000,000 shares for total proceeds of \$22,000. As the total proceeds equaled the Company's basis in the securities, no gain or loss on the sale has been recorded.

#### **NOTE 4 - OPERATING LEASE COMMITMENTS**

The Company's operating facility consists of approximately 3,500 sq. ft. The Company leases the space on a month-to-month basis at \$9,000 per month.

The Company also leases space on a month-to-month basis for truck and equipment rental on an as needed basis.

#### **NOTE 5 FACTORING LINE OF CREDIT**

In 2007 the Company entered into an agreement with a factoring corporation. Under the terms of the agreement, the Company would receive 90 percent of the purchase price up front and 10 percent would be held in reserves until the receivables are collected. The term of the agreement is one year, renewable at the Corporation's discretion. A discount charge of nine tenths of one per cent is charged, with increases based upon a time frame of receivables outstanding. Receivables over 90 days are returned to the Company.

These factoring lines of credit have been included in Accounts Payable. As of September 30, 2010 the company had recorded a liability of \$118,758 representing the net factored Accounts Receivable that had not been collected.

Discounts provided during factoring of the accounts receivable have been expensed on the accompanying Statements of Operations as Factoring Fees.

#### **NOTE 6 RELATED PARTY TRANSACTIONS**

As of September 30, 2010, the Company has multiple outstanding notes payable to a shareholder totaling \$2,581,844. The notes payable bear interest at rates ranging from five to six percent (5-6%) per annum and both principal and interest are due on the maturity dates of the notes payable, which range from three to five years. Of the total balance, \$946,000 have reached maturity as of September 30, 2010, the remaining notes becoming due periodically through August 2013. The shareholder has not called for payment on the matured notes and had not given a notice of default.

The Company has accrued approximately \$468,204 in interest on this note at September 30, 2010. During the quarter ended September 30, 2010, the Company borrowed \$125,000 from a shareholder to satisfy the stock buyback settlement reached with certain shareholders of the Company (see Note 8). The Company also recorded an increase in paid-in capital of \$15,000 resulting from the forgiveness of debt to the same related party. An additional \$55,000 in debt forgiveness was recorded as Other Income resulting from the settlement of a convertible debenture payable to an unrelated party.

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The Company purchases a significant amount of inventory from a company controlled by a shareholder of Diamond Ranch. As of September 30, 2010, the amount due to this vendor was \$1,895,759.

#### **NOTE 7 SIGNIFICANT VENDOR**

At September 30, 2010 the Company was indebted to a related party vendor representing 63% of the total payables (See Note 6). While the Company can if needed replace this vendor in buying product to sell, the loss of this relationship would have a material impact on the Company.

#### **NOTE 8 SIGNIFICANT EVENT**

In March of 2009 the Company received a petition for involuntary bankruptcy by five disgruntled former affiliates of The Company to extract value for stock they held in the company in excess of its fair market value. Federal bankruptcy laws permit a small number of *bona fide* creditors of a company to petition for involuntary relief under the Bankruptcy Code. These former affiliates attempted to utilize those laws to compel the company to pay this value.

The Company defended that effort, as it owed no debt to these individuals and thus they did not qualify as petitioning creditors under bankruptcy laws. In addition, the Company filed claims against the former affiliates for abuse of the bankruptcy laws and sought damages from them in excess of \$8 million. Due to the seriousness of the Company's allegations, the Bankruptcy Court scheduled a full evidentiary hearing on the company's claims, which commenced a protracted and expensive litigation.

Despite the merits and strength of its claims, the Company determined that continuation of the lawsuit against the petitioners was impracticable due to two factors: (i) the expense of continuing the litigation; and (ii) the likelihood that the Company would realize very little if it was successful (given the low net-value of the petitioners).

Thus, in an effort to continue focusing on the growth of its business, the Company agreed to settle with the petitioners, pursuant to which settlement the Company agreed to dismiss its lawsuit provided that the petitioners relinquished and canceled their stock holdings in the company, and the petitioners agreed to dismiss their involuntary petition for relief under the Bankruptcy Code provided that they recovered their legal fees - which aggregated approximately \$125,000. The Company agreed to the terms and is currently paying the settlement amount in monthly installments over a 12 month period so as not adversely affect the Company's cash flow. The Company recorded the payment of the \$125,000 as a reduction in Paid-in Capital as the result was a cancellation of previously issued shares. As of September 30, 2010, the total amount had been paid in full and the shares were returned and cancelled.

The settlement was consummated on or about September 29, 2009, on which date the Bankruptcy Court entered an Order dismissing the involuntary petition. Notably, throughout the proceeding, no Order was ever entered declaring the Company bankrupt, no court ever determined that the Company was eligible or suitable for a bankruptcy case under any chapter of the Bankruptcy Code, and no creditors or any other parties, other than the disgruntled former affiliates, ever joined in the proceedings or sought any relief from the Bankruptcy Court.

#### **NOTE 9 SUBSEQUENT EVENTS**

The Company has performed an evaluation of subsequent events in accordance with ASC Topic 855 and the Company is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

This statement includes projections of future results and "forward looking statements" as that term is defined in Section 27A of the Securities Act of 1933 as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934 as amended (the "Exchange Act"). All statements that are included in this Quarterly Report, other than statements of historical fact, are forward looking statements. Although management believes that the expectations reflected in these forward looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

### **SALES**

Our revenues from operations for the three months ended September 30, 2010 were \$1,928,835 compared to the same period of 2009 which were \$1,866,576, an increase of \$62,259 or 3.30%. The increase which was anticipated was the result of the company's commitment to opening new accounts. The sales were generated from the sale of our meat products and services.

Our revenues from operations for the six months ended September 30, 2010 were \$4,138,677 compared to the same period of 2009 which were \$3,602,482, an increase of \$536,195 or 14.8%. The increase which was anticipated was the result of the company's commitment to opening new accounts. The sales were generated from the sale of our meat products and services.

The Company continues to work on a daily basis to bring in new product, either by the request of the customer, or by management's initiative, to capture more of our existing customers' business. Using a personal approach with customers, our salesmen work to satisfy their specific needs as well as their general product requirements. We intend to grow at a steady and proportionate rate, and therefore, would project that the coming quarter's growth increase would be the same ratio of 80% existing customer vs. 20% new customer. To continue operations in a controlled and manageable fashion, we seek to add approximately 5 new customers per week, or approximately 20 customers per

month.

**COST OF SALES AND GROSS PROFIT**

Our cost of sales for the three months ended September 30, 2010 was \$1,354,887, generating a gross profit of \$573,948, or 29.75%.

Our cost of sales for the three months ended September 30, 2009 was \$1,507,725 generating a gross profit of \$358,851, or 19.22%.

Our cost of sales for the six months ended September 30, 2010 was \$3,208,802, generating a gross profit of \$929,875, or 22.4%.

Our cost of sales for the six months ended September 30, 2009 was \$2,887,449 generating a gross profit of \$715,033, or 19.84%.

The reason for the reduction in gross profit was increased competition which forced us to cut our margins and the introduction of new accounts. We believe we will increase our margins during the fiscal year.

We will continue to grow through increased sales efforts made by our management team using standard marketing procedures, such as in-person sales visits and demonstrations and "warm" referrals through existing clientele.

## **EXPENSES**

Our Payroll expenses for the three months ended September 30, 2010 was \$210,178, which was an increase of \$49,363 over the amount of \$160,815 for the three months ended September 30, 2009. Our Payroll expenses for the six months ended September 30, 2010 was \$427,403, which was an increase of \$90,493 over the amount of \$336,910 for the six months ended September 30, 2009. This increase was mostly attributable to the increase in size of our workforce.

Our Rent expenses for the three months ended September 30, 2010 was \$38,723, which was a decrease of \$25,994 over the amount of \$64,717 for the three months ended September 30, 2009. Our Rent expenses for the six months ended September 30, 2010 was \$78,165, which was a decrease of \$40,488 over the amount of \$118,653 for the six months ended September 30, 2009. This decrease was mostly attributable to the decrease in rent amount in connection with the rental of equipment and trucks.

Our Sales Commission for the three months ended September 30, 2010 was \$127,790, which was an increase from \$70,674 over the amount for the three months ended September 30, 2009. Our Sales Commission for the six months ended September 30, 2010 was \$259,587, which was an increase from \$151,402 over the amount for the six months ended September 30, 2009. This increase is attributable to the shifting to commission-based expenses from salary-based expense.

Our General and Administrative expenses during the three months ended September 30, 2010 increased to \$191,742 from \$175,051. Our General and Administrative expenses during the six months ended September 30, 2010 increased to \$395,994 from \$327,175 or \$68,819. The increase was attributable to higher truck and maintenance costs, insurance, travel, union fees, office expenses and professional.

## **LIQUIDITY AND CAPITAL RESOURCES**

For the Six-Months ended September 30, 2010; the Company's cash provided for operating activities totaled \$29,277, cash provided by investing activities was \$11,850 and cash used in financing activities was \$48,660.

For the Six-Months ended September 30, 2009; the Company's cash used in operating activities totaled \$106,267, cash provided by investing activities was \$74,430 and cash provided by financing activities was \$82,153.

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## **PLAN OF OPERATION**

For the next twelve months we plan to operate the business using our new methods. We will continue to outsource manufactured products. We will continue to increase sales using commission-based salesmen.

Management continuously evaluates operating practices and is ready to make modifications to our present-day operations when necessary. We feel our attempts to be more efficient have proven viable since our losses have decreased for the six months ended September 30, 2010 as compared to the losses for the six months ended September 30, 2009. With a continuous increase in revenues and the continued implementation of stringent purchasing controls, we believe an increase in gross profit will occur, leading to increased net profits. The Company's long-term existence is dependent upon our ability to execute our operating plan and to obtain additional debt or equity financing to fund payment of obligations and provide working capital for operations. There can be no assurance the necessary debt or equity financing will be available, or will be available on terms acceptable to the Company.

We intend to expand our business through acquisitions of additional meat distribution operations, but that would require obtaining debt or equity financing to finance this future growth as is indicated in our auditor's going concern opinion. In preparation for such expansion, we have engaged in several substantive discussions with prospective equity investors. To date, no terms have been finalized or contracts signed, and although there is no guarantee, we anticipate finalizing favorable financing terms for our business to continue as a going concern.

#### **SALES AND COLLECTION PROCEDURES**

We retained the services of Agricap to act as our invoice factoring company for 40% of our transactions during the period ended September 30, 2010. They fully manage our sales ledger and provide us with credit control and collection services of all our outstanding debts. We send Agricap all of our sales invoices and receive an 80% cash advance of the invoice amount. The balance, less their service fee, is paid when the customer makes payment directly to them. Ultimately the Company's intention would be to handle 100% of all invoice transactions without any outsourcing involved.

We elect to factor our receivables to immediately access cash owed to our Company so it may be used to purchase the raw materials for our products whose vendors require payment on receipt. By having our cash unlocked from the unpaid invoices, we are afforded a smoother, more consistent cash flow, which enhances purchasing power and provides for the accurate prediction of payment.

Typically, we would have to wait 30-45 days to receive payment on invoices for products that have already been delivered, not accounting for late-payers. Because we offer our customers payment terms, there is a minimal time period that must elapse prior to our reimbursement by the factoring company. We have a sizeable customer base, we don't rely on any few customers to sustain operations, and our clientele have favorable reputations in the industry, but we still elect not to be dependent on timely payments for our receivables since these funds need to be recycled for our next-day fresh product purchases. Working with an invoice factoring company eliminates the threat of non-payment, cash shortfalls, and enables an increased focus on revenue generation than bill collection.

## ACQUISITIONS

We will need to raise additional funds should management decide to acquire existing like-minded businesses. Certain candidates have been identified however no definitive agreements exist. We have targeted several businesses for acquisition in New York City and surrounding areas. We would acquire 100% of the stock and operations of these entities, including, without limitation, all rights, title, know-how, assignment of property leases, equipment, furnishings, inventories, processes, trade names, trademarks, goodwill, and other assets of every nature used in the entities' operations.

All of the facilities that may be acquired are located within the tri-state area, thus affording the Company the ability to take advantage of the economies of scale for delivery, purchasing, and other daily operating responsibilities.

If we were successful in raising funds through the sale of our common stock, and were able to enter into negotiations for the purchase of any and/or all of the selected businesses, initially no changes in day-to-day operations in any acquired facilities would be necessary.

No negotiations have taken place, and no contracts have been entered into, to purchase any such businesses described herein. We assume that if such purchase(s) were to be completed, additional funds would be required to renovate the existing facilities, as well as improve or replace machinery as prescribed by the existing landlord or pursuant to USDA regulation.

We anticipate no significant changes in the number of employees within the next twelve months.

## TRENDS

Although restaurant menus follow public consumption trends, the Company supplies a wide variety of specialty products and cuts to its customers. The selection of value-added products can be adjusted to consumer trends very easily. These items typically produce higher margin returns. The Company inventories many products, so if beef preferences increase and poultry preferences decrease, Company sales would shift by item but remain stable by volume. The Company would preserve its financial condition should public consumption trends change by adjusting its inventory and buying cycles.

Management has perceived a variety of recent trends that have had a material impact on our current revenues and our projected revenues for the coming quarters. Meat consumption has dramatically increased overall due to dieting habits; most famously known is The Atkins Diet, as well as other diets, that emphasize high-protein, low-carbohydrate intake. These diets suggest eating meats, including red, instead of high carbohydrate foods, and specifically recommend avoiding refined carbohydrates. High protein consumption has become a part of American culture, more than a societal tendency, in that in order to meet increasing customer requests for low-carb type items, one of our customers, TGI Friday's, has become an Atkins Nutritional Approach partner by featuring a selection of Atkins-approved menu items. We consider that the market research conducted by this customer was ample to effectuate such a menu change and concurs with our perception that the demand for beef, poultry, and other meats is a continuing and upwards trend. We substantiate the same claims through our own customers' purchasing trends which are evidenced by our increased revenues. The marketplace also indicates that poultry consumption is rising steadily. In order to maximize this trend, we are expanding our pre-cooked poultry offerings to all food providers, as well as those without full-service cooking establishments. Aside from the lack of a cooking facility, many purveyors seek pre-cooked poultry for safety reasons since these products offer a significantly low safety risk at causing bacterial cross-contamination. We offer pre-cooked items currently, and feel that making the investment to market these products under own branded name will increase our revenue due to heightened product awareness and our reputation for quality-conscious production methods.

## **CRITICAL ACCOUNTING POLICIES**

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and judgments that affect our reported assets, liabilities, revenues, and expenses, and the disclosure of contingent assets and liabilities. We base our estimates and judgments on historical experience and on various other assumptions we believe to be reasonable under the circumstances. Future events, however, may differ markedly from our current expectations and assumptions. While there are a number of significant accounting policies affecting our financial statements, we believe the following critical accounting policies involve the most complex, difficult and subjective estimates and judgments.

### **Revenue recognition**

The Company derives its revenue from the sale of meat and associated grocery products. Revenue is recognized when earned; as such policy complies with the following criteria: (i) persuasive evidence of a sales contract exists; (ii) the product has been shipped or delivered; (iii) the sales amount is fixed and determinable, and (iv) collectability is reasonably assured. In the event that a customer pays up front, deferred revenue is recognized for the amount of the payment in excess of the revenue earned.

### **Impairment of Long-lived Assets**

The Company evaluates the recoverability of long-lived assets and the related estimated remaining lives at each balance sheet date. The Company records an impairment or change in useful life whenever events or changes in circumstances indicate that the carrying amount may not be recoverable or the useful life has changed. As of September 30, 2010 and March 31, 2010, no events or circumstances occurred for which an evaluation of the recoverability of long-lived assets was required.

### **Potential Derivative Instruments**

We periodically assess our financial and equity instruments to determine if they require derivative accounting. Instruments which may potentially require derivative accounting are conversion features of debt and common stock equivalents in excess of available authorized common shares.

### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK RISKS RELATED TO OUR BUSINESS**



### **We Have Historically Lost Money and Losses May Continue in the Future**

We have historically lost money. The loss for the fiscal year March 31, 2010 was \$ 829,823 and future losses are likely to occur. Accordingly, we may experience significant liquidity and cash flow problems if we are not able to raise additional capital as needed and on acceptable terms. No assurances can be given we will be successful in reaching or maintaining profitable operations.

### **We Will Need to Raise Additional Capital to Finance Operations**

Our operations have relied almost entirely on external financing to fund our operations. Such financing has historically come from a combination of borrowings and from the sale of common stock and assets to third parties. We will need to raise additional capital to fund our anticipated operating expenses and future expansion. Among other things, external financing will be required to cover our operating costs. We cannot assure you that financing whether from external sources or related parties will be available if needed or on favorable terms. The sale of our common stock to raise capital may cause dilution to our existing shareholders. Our inability to obtain adequate financing will result in the need to curtail business operations. Any of these events would be materially harmful to our business and may result in a lower stock price.

### **There is Substantial Doubt About Our Ability to Continue as a Going Concern Due to Recurring Losses and Working Capital Shortages, Which Means that We May Not Be Able to Continue Operations Unless We Obtain Additional Funding**

The report of our independent accountants on our March 31, 2010 financial statements include an explanatory paragraph indicating that there is substantial doubt about our ability to continue as a going concern due to recurring losses and working capital shortages. Our ability to continue as a going concern will be determined by our ability to obtain additional funding. Our financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### **Our Common Stock May Be Affected By Limited Trading Volume and May Fluctuate Significantly**

There has been a limited public market for our common stock and there can be no assurance that an active trading market for our common stock will develop. As a result, this could adversely affect our shareholders' ability to sell our common stock in short time periods, or possibly at all. Our common stock has experienced, and is likely to

experience in the future, significant price and volume fluctuations that could adversely affect the market price of our common stock without regard to our operating performance. In addition, we believe that factors such as quarterly fluctuations in our financial results and changes in the overall economy or the condition of the financial markets could cause the price of our common stock to fluctuate substantially. Substantial fluctuations in our stock price could significantly reduce the price of our stock.

**There is no Assurance of Continued Public Trading Market and Being a Low Priced Security may Affect the Market Value of Our Stock**

To date, there has been only a limited public market for our common stock. Our common stock is currently quoted on the OTCBB. As a result, an investor may find it difficult to dispose of, or to obtain accurate quotations as to the market value of our stock. Our stock is subject to the low-priced security or so called "penny stock" rules that impose additional sales practice requirements on broker-dealers who sell such securities. The Securities Enforcement and Penny Stock Reform Act of 1990 requires additional disclosure in connection with any trades involving a stock defined as a penny stock (generally, according to recent regulations adopted by the SEC, any equity security that has a market price of less than \$5.00 per share, subject to certain exceptions that we no longer meet). For example, brokers/dealers selling such securities must, prior to effecting the transaction, provide their customers with a document that discloses the risks of investing in such securities. Included in this document are the following:

- the bid and offer price quotes in and for the "penny stock," and the number of shares to which the quoted prices apply,
- the brokerage firm's compensation for the trade, and
- the compensation received by the brokerage firm's sales person for the trade.

In addition, the brokerage firm must send the investor:

- a monthly account statement that gives an estimate of the value of each "penny stock" in the investor's account, and
- a written statement of the investor's financial situation and investment goals.

If the person purchasing the securities is someone other than an accredited investor or an established customer of the broker/dealer, the broker/dealer must also approve the potential customer's account by obtaining information concerning the customer's financial situation, investment experience and investment objectives. The broker/dealer must also make a determination whether the transaction is suitable for the customer and whether the customer has sufficient knowledge and experience in financial matters to be reasonably expected to be capable of evaluating the risk of transactions in such securities. Accordingly, the Commission's rules may limit the number of potential purchasers of the shares of our common stock.

Resale restrictions on transferring "penny stocks" are sometimes imposed by some states, which may make transaction in our stock more difficult and may reduce the value of the investment. Various state securities laws pose restrictions

on transferring "penny stocks" and as a result, investors in our common stock may have the ability to sell their shares of our common stock impaired.

There can be no assurance we will have market makers in our stock. If the number of market makers in our stock should decline, the liquidity of our common stock could be impaired, not only in the number of shares of common stock which could be bought and sold, but also through possible delays in the timing of transactions, and lower prices for the common stock than might otherwise prevail. Furthermore, the lack of market makers could result in persons being unable to buy or sell shares of the common stock on any secondary market.

### **We Could Fail to Retain or Attract Key Personnel**

Our future success depends in significant part on the continued services of Louis Vucci, Jr., our President. We cannot assure you we would be able to find an appropriate replacement for key personnel. Any loss or interruption of our key personnel's services could adversely affect our ability to develop our business plan. We have no employment agreements or life insurance on Mr. Vucci.

### **Nevada Law and Our Charter May Inhibit a Takeover of Our Company That Stockholders May Consider Favorable**

Provisions of Nevada law, such as its business combination statute, may have the effect of delaying, deferring or preventing a change in control of our company. As a result, these provisions could limit the price some investors might be willing to pay in the future for shares of our common stock.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

Our management is responsible for establishing and maintaining a system of disclosure controls and procedures (as defined in Rule 13a-15(e)) under the Exchange Act) that is designed to ensure that information required to be disclosed by the Company in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required

disclosure.

Pursuant to Rule 13a-15(b) under the Exchange Act, the Company carried out an evaluation with the participation of the Company's management, including Louis Vucci, Jr., the Company's Chief Executive Officer ( CEO ) and Victor Petrone, the Company's Chief Financial Officer ( CFO ), of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Exchange Act) as of the six-month period ended September 30, 2010. Based upon that evaluation, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were ineffective as of September 30, 2010 to ensure that information requiring disclosure by the Company in the reports that the Company files or submits under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure.

**Changes in internal controls**

Our management, with the participation our Chief Executive Officer and Chief Financial Officer, performed an evaluation to determine whether any change in our internal controls over financial reporting occurred during the six-month period ended September 30, 2010. Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were ineffective due to our untimely filing of our required periodic reports. The Company's Board of Directors and executive officers have reviewed the disclosure and filing requirements of the Securities Act of 1934, as amended, and intend on hiring an additional consultant to assist with ensuring that future disclosures are filed accurately and in a timely manner. Should any future 1934 Act filings be late or omitted, the Company will note such weakness in its annual filings and provide additional corrective measures.

**PART II**

**ITEM 1. LEGAL PROCEEDINGS**

None.

**ITEM 1A. RISK FACTORS**

This item is not applicable as we are currently considered a smaller reporting company.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. [REMOVED AND RESERVED]**

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

Diamond Ranch Foods, Ltd. includes herewith the following exhibits:

Number	Description
31	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Diamond Ranch Foods, Ltd.**  
(Registrant)

Date: November 18, 2010

By: /s/ Louis Vucci, Jr.

Louis Vucci, Jr., President

(On behalf of the Registrant and as  
Principal Executive Officer)

Date: November 18, 2010

By: /s/ Victor Petrone

Victor Petrone, Chief Financial Officer (On behalf of the  
Registrant and as Principal Financial Officer)