

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

AIR INDUSTRIES GROUP, INC.
Form 10-Q
October 21, 2009

U.S. SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended: March 31, 2009

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file number 000-29245

Air Industries Group, Inc.

(Exact name of Registrant as specified in its charter)

New York

20-4458244

(State or other jurisdiction of
incorporation or organization)

(IRS Employer
Identification No.)

1479 N. Clinton Avenue Bay Shore, New York 11706

(Address of principal executive offices)

(631) 968-5000

(Issuer's telephone number)

Indicate by check mark whether the issuer (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (do not check if smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 13, 2009, the registrant had outstanding 71,698,174 shares of common stock.

INDEX

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

| | | |
|------------|---|----|
| PART I. | FINANCIAL INFORMATION | |
| ITEM 1. | Condensed Consolidated Financial Statements: | |
| | Condensed Consolidated Balance Sheet as of March 31, 2009 (unaudited) and December 31, 2008 | 1 |
| | Condensed Consolidated Statements of Operations for the three months ended March 31, 2009 and 2008 (unaudited) | 2 |
| | Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2009 and 2008 (unaudited) | 3 |
| | Notes to Condensed Consolidated Financial Statements | 4 |
| ITEM 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 19 |
| ITEM 4T. | Controls and Procedures | 26 |
| PART II. | OTHER INFORMATION | |
| ITEM 1. | Legal Proceedings | 26 |
| ITEM 1A. | Risk Factors | 27 |
| ITEM 6. | Exhibits | 27 |
| SIGNATURES | | 28 |

PART I. FINANCIAL INFORMATION

Item 1. Financial statements

AIR INDUSTRIES GROUP, INC. Condensed Consolidated Balance Sheets

ASSETS

Current Assets

Cash and Cash Equivalents
Accounts Receivable, Net of Allowance for Doubtful Accounts
of \$206,000 and \$135,000
Inventory
Assets Held for Sale
Prepaid Expenses and Other Current Assets
Taxes Receivable
Deposits - Customers

Total Current Assets

Property and Equipment, net
Capitalized Engineering Costs - net of
Accumulated Amortization of \$770,000 and 562,000, respectively

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

Deferred Financing Costs, net, deposit and other assets
Intangible Assets, net of accumulated amortization of \$330,000 and \$277,000, respectively
Goodwill

TOTAL ASSETS

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities

Current Portion Notes Payable and Capital Lease Obligations
Accounts Payable and Accrued Expenses
Dividends Payable
Deferred Gain on Sale - Current Portion
Liabilities Held for Sale

Total current liabilities

Long term liabilities

Notes Payable and Capital Lease Obligations - Net of Current Portion
Deferred Tax Liability
Deferred Gain on Sale - Net of Current Portion
Deferred Rent

Total liabilities

Contingencies

Stockholders' Equity

Preferred Stock Par Value \$.001-Authorized 8,003,716 shares

Designated as Series "A" Convertible Preferred -\$.001 par Value,
1,000 Shares Authorized 0 Shares issued and outstanding

Designated as Series "B" Convertible Preferred -\$.001 Par Value,
2,000,000 shares authorized, 1,566,257 and 1,387,205 shares issued and
outstanding as of March 31, 2009 and December 31, 2008,
respectively; Liquidation Value, \$15,663,000

Common Stock - \$.001 Par, 250,000,000 Shares Authorized,
71,524,481 and 71,524,481 Shares Issued and Outstanding as of
March 31, 2009 and December 31, 2008, respectively

Additional Paid-In Capital

Accumulated Deficit

Total Stockholders' Equity

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

See notes to financial statements

1

AIR INDUSTRIES GROUP, INC.
Condensed Consolidated Statements of Operations
for the Three months Ended March 31,
(Unaudited)

Net sales

20

\$ 11,1

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

| | |
|---|-------|
| Cost of Sales | 8,6 |
| | ----- |
| Gross profit | 2,5 |
| Total operating expenses | 1,6 |
| | ----- |
| Income from operations | 8 |
| Interest and financing costs | 1,2 |
| Other (Loss) Income | (|
| | ----- |
| Loss before provision for income taxes | (4 |
| Provision for income tax benefits | (|
| | ----- |
| Loss From Continuing Operations | (4 |
| Income (Loss) From Discontinued Operations | |
| | ----- |
| Net Loss | (3 |
| Dividend attributable to preferred stockholders | 2 |
| | ----- |
| Net Loss attributable to common stockholders | \$ (6 |
| | ===== |
| Loss per share (basic and diluted): | |
| Continuing Operations | \$ |
| Discontinued Operations | |
| | ----- |
| Total | \$ |
| | ===== |
| Weighted average shares outstanding (basic and diluted) | 71,5 |
| | ===== |

See notes to financial statements

2

AIR INDUSTRIES GROUP, INC.
Condensed Consolidated Statements of Cash Flows
For the Three Months Ended March 31,
(Unaudited)

CASH FLOWS FROM OPERATING ACTIVITIES

Net Loss

Adjustments to Reconcile Net Loss to Net

Cash Provided By (used in) Operating Activities:

Depreciation and amortization of property and equipment

Amortization of Intangible Assets

Amortization of Capitalized Engineering Costs

Bad Debt Expense

Non-Cash Compensation Expense

Non-Cash Interest Expense Including Amortization of Debt Discounts

Amortization of Deferred Financing Costs

Gain on Sale of Real Estate

Deferred Income Taxes

Deferred Rent

Changes in Assets and Liabilities

(Increase) Decrease in Operating Assets:

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

Accounts Receivable
Assets Held for Sale
Inventory
Prepaid Expenses and Other Current Assets
Deposits
Other Assets
Increase (Decrease) in Operating Liabilities
Accounts Payable and Accrued Expenses
Income Taxes Payable
Liabilities Held For Sale

NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES

CASH FLOWS FROM INVESTING ACTIVITIES

Assets Held for Sale
Cash paid for Capitalized Engineering costs
Purchase of property and equipment

NET CASH USED IN INVESTING ACTIVITIES

CASH FLOWS FROM FINANCING ACTIVITIES

Notes payable - Sellers
Capital lease obligations
Notes Payable-Jr. Subordinated Debt
Notes Payable-Revolver
Notes Payable-Bank
Cash Paid for Deferred Financing Costs

NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES

Net Increase in Cash and Cash Equivalents
Cash and Cash Equivalents at beginning of period

Cash and Cash Equivalents at end of period

Supplemental cash flow information

Cash paid during the period for interest

Supplemental schedule of non cash investing and financing activities

Property and Equipment acquired under capital leases

Non-cash Dividends on Preferred Stock

Issuance of Common Stock for Prior Period Accounts Payable

See notes to financial statement

3

AIR INDUSTRIES GROUP, INC.
Notes to Condensed Consolidated Financial Statements

Note 1. BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements include the accounts of Air Industries Group, Inc. ("AIRI") and its wholly-owned subsidiaries Air Industries Machining Corporation ("AIM"), Sigma Metals, Inc. ("Sigma") and Welding Metallurgy, Inc. ("Welding"), and together, the "Company".

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

These condensed consolidated financial statements have been prepared by the Company in accordance with accounting principles generally accepted in the United States of America for interim financial reporting and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. All intercompany accounts and transactions have been eliminated. These unaudited interim condensed consolidated financial statements, which, in the opinion of management, reflect all adjustments (including normal recurring adjustments) necessary for a fair presentation, should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. Operating results for the three months ended March 31, 2009 are not necessarily indicative of the results that may be expected for any future interim period or for the entire fiscal year.

As a result of management's decision to cease the operations of the Company's metal distribution business, Sigma, as discussed in Note 10, the Company's financial statements reflect Sigma as discontinued operations. Its results of operations are treated as income (loss) from discontinued operations, net of tax, and separately stated on the Condensed Consolidated Statements of Operations after income (loss) from continuing operations.

The amounts in the accompanying condensed consolidated financial statements have been rounded to the nearest thousand dollars. Certain reclassifications have been made to prior period presentation to conform to the current year presentation.

Liquidity Concerns: The Company is highly leveraged and will need to generate substantial cash flow from operations to satisfy its debt service obligations. As of March 31, 2009, the Company's indebtedness was approximately \$31.8 million, including approximately \$15.1 payable to its bank lenders secured by substantially all its assets. The Company was in default of certain covenants in the agreements with its bank lenders as of the end of March 2009. These defaults continued into September 2009. In September 2009, the Company successfully negotiated amendments to the loan agreements with its bank lenders, in which the bank lenders waived prior events of covenant defaults. These amendments also modified the bank covenants for the period beginning September 30, 2009. However, the loan agreements include clauses that permit the lenders to demand payment at any time, and as the Company is required to maintain a "lock box" account with PNC Bank into which substantially all of the Company's cash receipts are paid, if its bank lenders were to demand repayment and cease lending, the Company would lack the funds to continue its operations.

4

The Company received gross proceeds from the sale of its junior subordinated notes and equity securities of \$5,955,000 between May 2008 and the end of March 2009.

A significant portion of the Company's bank debt matures as early as April 2010, there can be no assurance that the Company's lenders will agree to extend their loans and, in the absence of significant improvement in the Company's results of operations, it is not likely that the Company will be able to refinance its bank indebtedness with another lender.

To alleviate its liquidity difficulties, the Company has liquidated some of the assets and the operations of its Sigma business and has extended the payment terms of its indebtedness to the former owners of Welding. In addition, due to its liquidity difficulties, the Company has issued, and will likely continue to

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

issue, additional shares of its Series B Convertible Preferred Stock ("Series B Preferred") in lieu of payment of cash dividends on its Series B Preferred, which will dilute the equity ownership and voting power of holders of its Common Stock. Nevertheless, the ability of the Company to maintain its current level of operations is subject to the cooperation of its bank lenders and other parties which hold its notes. If the Company's bank lenders were to reduce the amounts loaned to the Company, the Company would have no choice other than to reduce its operations and seek to liquidate certain assets. Any forced liquidation of assets would likely yield less than the amounts at which such assets are valued by the Company.

Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Earnings per share

Basic earnings per share is computed by dividing the net income applicable to common stockholders by the weighted-average number of shares of common stock outstanding for the period. Potentially dilutive shares, using the treasury stock method, are included in the diluted per-share calculations for all periods when the effect of their inclusion is dilutive.

The Company did not include 12,931,100 warrants and 6,494,764 options to purchase the Company's common stock for the three months ended March 31, 2009 and 7,846,076 warrants and 6,763,824 options to purchase the Company's common stock for the three months ended March 31, 2008 in the calculation of diluted earnings per share because the effects of their inclusion would have been anti-dilutive. The shares of Series B Preferred that are convertible into 56,934,097 and 30,736,241 shares of common stock at March 31, 2009 and 2008 are not included in the calculation of diluted earnings per shares because the effect of the inclusion would have been anti-dilutive.

Recently Issued Accounting Standards

Effective January 1, 2009, the Company adopted Financial Accounting Standards Board ("FASB") Staff Position 157-2, "Effective Date of FASB Statement No. 157," which delays the effective date of SFAS No. 157 until January 1, 2009 for all nonfinancial assets and nonfinancial liabilities, except for items that are

5

recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The adoption of the delayed items of SFAS No. 157 did not have a material impact on the Company's consolidated financial statements as of and for the three months ended March 31, 2009.

Effective January 1, 2009, the Company adopted FSP No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" ("FSP EITF 03-6-1"). FSP EITF 03-6-1 concludes that unvested share-based payment awards that contain rights to receive non-forfeitable dividends or dividend equivalents are participating securities, and thus, should be included in the two-class method of computing earnings per share ("EPS"). The adoption of this pronouncement did not have a material impact on the Company's consolidated financial statements as of and for the three months ended March 31, 2009.

In April 2009, the FASB issued FSP FAS 107-1 and Accounting Principles Board (APB) 28-1 "Interim Disclosures about Fair Value of Financial Instruments". The FSP amends SFAS No. 107 "Disclosures about Fair Value of Financial Instruments" to require an entity to provide disclosures about fair value of financial instruments in interim financial information. This FSP is to be applied

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

prospectively and is effective for interim and annual periods ending after June 15, 2009 with early adoption permitted for periods ending after March 15, 2009. The Company will include the required disclosures in its quarter ending June 30, 2009.

Management does not believe that any other recently issued, but not yet effective, accounting standard if currently adopted would have a material effect on the accompanying financial statements.

Note 3. DISPOSITION

On April 16, 2007, the Company acquired all of the issued and outstanding capital stock of Sigma pursuant to a Stock Purchase Agreement dated January 2, 2007.

Sigma's results in 2008 began to deteriorate and the Company concluded that to revive the business would require a significant investment. Therefore, in the third quarter of 2008, the Board of Directors decided to discontinue the operations of Sigma. Operations were discontinued on October 31, 2008. The Company's financial statements reflect Sigma as discontinued operations. The results of operations of this entity is treated as income (loss) from discontinued operations, net of tax and separately stated on the Consolidated Statements of Operations below loss from continuing operations. Sigma's assets and liabilities have been classified as held for sale on the Company's consolidated balance sheet for all periods presented.

In January 2009, the Company sold certain assets including certain accounts receivable, property and equipment, customer list and the rights, title and interest in the name Sigma Metals, Inc. and the domain name Sigmametalsinc.com, to Sigma Aerospace LLC, itself owned by the former stockholders of Sigma. In connection with the sale, the Company and the former

6

stockholders of Sigma consummated a Settlement Agreement in which the balances due under the notes issued for the Company's acquisition of Sigma were converted into 58,500 shares of the Company's Series B Preferred. See Note 6 Stockholders' Equity. In addition, the employment agreements entered into by the former stockholders of Sigma were terminated.

Note 4. INVENTORY

The components of inventory consisted of the following:

| | March 31, 2009 | December 31, 2008 |
|-------------------|-------------------|----------------------|
| | ----- | ----- |
| | (Unaudited) | |
| Raw Materials | \$5,833,000 | \$6,809,000 |
| Work In Progress | 9,604,000 | 9,633,000 |
| Finished Goods | 6,006,000 | 5,224,000 |
| Inventory Reserve | (287,000) | (567,000) |
| | ----- | ----- |
| Total Inventory | \$21,156,000 | \$21,099,000 |
| | ===== | ===== |

Inventory for Welding is computed based on a "gross profit" method in the first and third quarters and are adjusted to physical inventories as of June and December. Inventory for AIM is stated at the lower of cost or market determined

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

on the first-in, first-out method as determined by its perpetual system. AIM performs a physical inventory as of December 31.

7

Note 5. NOTES PAYABLE AND CAPITAL LEASE OBLIGATIONS

Notes payable and capital leases obligations consist of the following

Revolving credit notes payable to PNC Bank N.A. ("PNC") and
secured by substantially all assets
Term loan, subject to acceleration, secured
Junior subordinated notes
Notes payable to sellers of acquired businesses
Capital lease obligations
Other notes payable to PNC, secured

Subtotal

Less: Current portion of notes and capital obligations
Unamortized debt discount on junior subordinated notes

Notes payable and capital lease obligations, net of current portion

PNC Bank N.A. ("PNC") The Company has a credit facility with PNC (the "Loan Facility"), secured by substantially all of its assets. The Loan Facility, which matures on April 30, 2010, provided for maximum borrowings of \$19,000,000 consisting of the following:

- (i) a \$14,000,000 revolving loan
- (ii) a \$3,500,000 term loan, and
- (iii) a \$1,500,000 equipment financing loan

The revolving loans bear interest, at the option of the Company, that is based on (i) the higher of (A) PNC's base commercial lending rate as published from time to time ("PNC Rate") plus 0.25% or (B) the Federal Funds rate plus 0.5%, or (ii) the Eurodollar Rate for the Interest Period selected by the Company plus 2.5%. The revolving loans had an interest rate of 5.5% and 6.25% per annum at March 31, 2009 and December 31, 2008, respectively, and an outstanding balance of \$10,255,000 and \$10,779,000, respectively. The revolving loans are payable in full in April 2010. The interest rates were amended as part of the Ninth Amendment to the Loan Facility (see discussion below).

Each day, the Company's cash collections (except for Welding) are swept directly by the bank to reduce the revolving loans and we then borrow according to a borrowing base. As such, the Company generally has no cash on hand. Because the revolving loans contain a subjective acceleration clause which could permit

8

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

PNC to require repayment prior to maturity, the loans are classified with current portion of notes and capital lease obligations.

The term loan bears interest, at the option of the Company, at the (i) PNC Rate plus 0.50% per annum or (ii) the Eurodollar Rate for the interest period selected by the Company plus 2.75 %. In October 2006, the Term Note was reduced by a payment of \$2,800,000 and an Amended and Restated Term Note in the amount of \$383,330 was issued providing for principal payments of \$10,648 per month. At March 31, 2009 and December 31, 2008, the balance of the term loan was \$75,000 and \$107,000, respectively.

In addition to the foregoing, the Loan Facility was further amended to allow the Company to borrow or to obtain the issuance, renewal, extension and increase of standby letters of credit, up to an aggregate availability of \$500,000, for its account until November 30, 2009. At March 31, 2009 and December 31, 2008, the Company had an outstanding letter of credit in the amount of \$127,500.

The equipment loans bear interest, at the option of the Company, that is based on (i) the PNC Rate plus 0.50% per annum or (ii) the Eurodollar Rate for the interest period selected plus 2.75% per annum. The equipment loan had an interest rate of 5.23% per annum at March 31, 2009. Such equipment financing is limited to an aggregate of \$750,000 in any fiscal year and amortized in equal installments of sixty months following the close of each "borrowing period", the second of which ended December 31, 2008. Each subsequent "borrowing period" ends on each December 31 thereafter. All equipment loans are due and payable on April 30, 2010. At March 31, 2009 and December 31, 2008, the equipment financing loan had a balance of \$411,000. The equipment financing loan was repaid in October 2009 as part of the renegotiation of the Company's loan covenants with PNC.

To the extent that the Company may dispose of collateral used to secure the Loan Facility, other than inventory, the Company must promptly repay the draws on the credit facility in amount equal to the net proceeds of such sale.

The terms of the Loan Facility require that, among other things, the Company maintain certain financial ratios and levels of working capital. As of December 31, 2008 and March 31, 2009, the Company had not met these terms and was in default of these covenants. Such defaults were waived as part of the Ninth Amendment to the Loan Facility (see discussion below).

On October 9, the Ninth Amendment to the Loan Facility was signed. The terms of the Ninth Amendment included the following:

- o Waived prior defaults
- o Amended the financial ratios and now includes all entities, including the parent company, in the calculations
- o Amended the formula to determine the amounts of revolving advances permitted to be borrowed under the Loan Facility.
- o Reduced the availability reserve so that the excess availability created by the reduction will be utilized to payoff in full the term loan and equipment loans.

9

- o Amended the revolving interest rate to (a) the sum of PNC Rate plus 2.25% or (b) the greater of (i) the sum of the Eurodollar rate plus 3.5% and (ii) 5.5%.

The Company paid an amendment fee of \$20,000.

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

Under the terms of the Loan Facility, the amounts owed under the revolving loan and equipment loan are not due to be repaid until April 30, 2010, but have been included in current liabilities due to the right of PNC to demand immediate repayment.

Steel City Capital Funding LLC ("SCCF")

In connection with the Welding acquisition, SCCF provided a Term Loan (the "SCCF Loan Agreement") of \$4,500,000, which is payable on August 24, 2010. Borrowings under the SCCF Loan Agreement bear interest, payable monthly, generally at a rate of 6% over the base commercial lending rate of PNC as publicly announced to be in effect from time to time. The interest rate on the outstanding indebtedness under the SCCF Loan Agreement was approximately 9.25% for the three months ended March 31, 2009 and year ended December 31, 2008, respectively. At each of March 31, 2009 and December 31, 2008, the balance owed on the SCCF Loan Agreement amounted to \$4,500,000.

On January 29, 2009, SCCF notified the Company of a default of covenants under the SCCF Loan Agreement, and subsequently imposed a default rate of interest of 13.25% as of April 6, 2009. Such defaults were waived as part of the Fourth Amendment to the SCCF Loan Agreement (see discussion below).

On September 24, 2009 the Fourth Amendment to the Term Loan was signed. The terms of the Fourth Amendment included the following:

- o Waived prior defaults
- o Amended the financial ratios and now includes all entities, including the parent company, in the calculations
- o Amended the interest rate to (a) the sum of (i) the greater of (1) PNC Rate or (2) 4.75% plus (ii) 6% for domestic loans and (b) the sum of (i) the greater of (1) the Eurodollar Rate or (2) 2.25% plus (ii) 8.5% for Eurodollar Rate loans.
- o Make cash payments to vendors of Sigma in excess of \$150,000 in the aggregate during each of (i) the period September 1, 2009 through December 31, 2009, and (ii) each calendar year commencing January 1, 2010.

The Company paid an amendment fee of \$50,000.

10

To secure payment of the indebtedness under the SCCF Loan Agreement, AIRI pledged all of the outstanding shares of AIM and Sigma, which, in turn, pledged all of the outstanding shares of Welding. Such security, though, is subordinate to PNC.

Under the terms of the SCCF Loan Agreement, the amounts are not due to be repaid until August 24, 2010, but have been included in current liabilities due to the right of SCCF to demand immediate repayment.

Interest expense related to these credit facilities amounted to approximately \$289,000 and \$191,000 for the three months ended March 31, 2009 and 2008, respectively.

Capital Leases Payable - Equipment

The Company is committed under several capital leases for manufacturing and computer equipment. All leases have bargain purchase options exercisable at the termination of each lease. Capital lease obligations totaled \$1,847,000 and \$1,960,000 as of March 31, 2009 and December 31, 2008, respectively with various

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

interest rates ranging from 5% to 10%.

On April 28, 2009, the Company refinanced and consolidated its existing capital leases into one new five-year capital lease. The monthly payment was reduced to \$38,000 from an average of \$52,000 under the existing leases.

Notes Payable - Sellers

As of March 31, 2009 and December 31, 2008, the balances owed to the sellers by acquisition are:

| | March 31, 2009 (Unaudited) | December 31, 2008 |
|-------------------------|-------------------------------|-------------------|
| AIM | \$ 385,000 | \$ 433,000 |
| Sigma | -- | 638,000 |
| Welding | 2,000,000 | 2,000,000 |
| | ----- | ----- |
| Subtotal | \$2,385,000 | \$3,071,000 |
| Less: Current Portion | 2,192,000 | 1,053,000 |
| | ----- | ----- |
| Total long-term portion | \$ 193,000 | \$2,018,000 |
| | ===== | ===== |

AIM

The balance owed at March 31, 2009 and December 31, 2008 amounted to \$385,000 and \$433,000, respectively, and matures on September 30, 2010. The remaining balance is subordinated to all of the Company's senior debt and is

11

payable in twenty consecutive calendar quarters of equal installments of \$48,100 principal plus accrued interest. The interest rate on this note is equal to Prime Rate plus 0.5% per annum. Interest on outstanding balances at September 30, 2010, in the event of nonpayment, shall accrue at a floating rate equal to the Prime Rate plus 7% per annum.

These notes are subordinated to all of the Company's PNC senior debt.

Sigma

In connection with the acquisition of Sigma, the Company incurred notes payable obligations to the former stockholders of Sigma. At December 31, 2008, the remaining principal balance totaled \$638,000. This amount was classified as part of Liabilities Held for Sale on the Consolidated Balance Sheet. These notes were subordinated to all of the Company's indebtedness to PNC and SCCF.

In January 2009, as part of the sale of Sigma to its former stockholders, such stockholders and the Company consummated a Settlement Agreement in which these notes were converted into 58,500 shares of Series B Preferred. See Note 6 Stockholders' Equity and Note 10 Discontinued Operations.

Welding

In connection with the acquisition of Welding Metallurgy, we paid the sellers \$3,500,000 in cash and incurred a notes payable obligation to the former stockholders of Welding Metallurgy in the aggregate principal amount of \$2,000,000, which bore no interest until August 24, 2008, and then at 7% per annum thereafter ("Old Note"). To reflect the fact that this note did not bear

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

interest for the first year, we discounted the value of the note and expensed the imputed interest monthly accreting up the value of the note to its face value of \$2,000,000 in August 2008.

In August 2008, the Company and the former owners reached an agreement restructuring the Company's obligation under this note by executing an Amended and Restated Subordinated Promissory Note, the "New Note". The principal balance of this New Note is \$ 2,050,000 (consisting of \$2,000,000 principal amount of the promissory note dated August 25, 2007, plus an unpaid working capital adjustment in the amount of \$50,000), Payments due under the New Note are: \$25,000 on each of October 31, 2008 and December 31, 2008, an additional \$50,000 on March 31, 2009, followed by 19 equal consecutive quarterly installments of \$100,000, commencing on June 30, 2009 and continuing through December 31, 2013, payable on the last business day of each March, June, September and December, commencing June 30, 2009, and continuing through and including December 31, 2013, with one final payment of \$50,000 on March 31, 2014, plus accrued interest thereon at the rate of 7% per annum from August 24, 2008. As additional consideration the former owners were granted a warrant exercisable for 5 years to purchase 100,000 shares of common stock at \$0.109 per share. The warrant expires on August 24, 2014.

12

The Company has made the payments due on September 30 and December 31, 2008, leaving a principal balance due of \$2,000,000 at December 31, 2008.

Our obligation under both the Old Note and New Note are subordinate to our indebtedness to PNC and SCCF. In March 2009, the Company received a notice from SCCF, exercising their right to block payments under the New Note. Accordingly, the payment due on March 31 was not made. In April 2009, the Company received a notice from the holders of the New Note that an event of default had occurred, and accordingly, interest under the New Note would now accrue at 11% per annum. Per the terms of the fourth amendment to the SCCF Loan, all payments have been blocked until April 30, 2010. As a result of this, the Company has entered into a modification agreement with the holder of the New Note to amend the payment terms. The Company has paid a fee to the holder of \$50,000 to modify the loan agreement to block the payments until April 30, 2010 and accrue interest at a rate of 9% per annum.

Interest expense on the Seller Notes amounted to approximately \$44,000 and \$31,000 for the three months ended March 31, 2009 and 2008, respectively. Amortization of debt accretion for the three months ended March 31, 2009 and 2008 amounted to \$0 and \$35,000, respectively.

Junior Subordinated Notes

In 2008, the Company raised gross proceeds of \$5,545,000 in private placements through the issuance of notes. The notes bear interest at 1% per month (12% per year) and are payable on May 31, 2010, or earlier upon completion of one or a series of financings resulting in aggregate gross proceeds of at least \$10 million.

For the three months ended March 31, 2009, we sold in a private placement to accredited investors, an additional \$445,000 principal amount of notes together with 35,600 shares of our Series B Preferred for a total purchase price of \$445,000. For financial reporting purposes, the Company recorded a discount of \$239,000 to reflect the value of the Series B Preferred issued. See Note 6 Stockholders' Equity.

The New Notes are subordinated to the Company's senior indebtedness.

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

In connection with the 2008 private placement offerings, the Company issued to Taglich Brothers, Inc. ("Taglich"), as placement agent, a note in the principal amount of \$510,000. The terms of the note issued to Taglich are identical to the other notes issued.

In connection with the 2009 offerings, the Company issued to Taglich 3,560 shares of Series B Preferred and will pay Taglich a commission of \$44,500. Such commission has been accrued and included in accounts payable and accrued expenses on the consolidated balance sheet. For financial reporting purposes, the Company recorded a discount of \$68,000 to reflect the commission and the value of the Series B Preferred issued. See Note 6 Stockholders' Equity and Note 11 Related Party Transactions.

13

Amortization of debt discount for the three months ended March 31, 2009 and 2008 amounted to \$623,000 and \$0, respectively. Interest expense amounted to \$193,000 and \$0 for the three months ended March 31, 2009 and 2008, respectively.

Note 6. STOCKHOLDERS' EQUITY

Common Stock Issuances

There were no common stock issuances for the three months ended March 31, 2009.

In June 2009, the Company issued 173,693 shares of Common Stock valued at \$43,423 to two vendors of Sigma as per settlement agreements signed with each.

Preferred Stock Issuances

For the three months ended March 31, 2009, the Company issued 76,381 shares of Series B Preferred as dividends in lieu of cash payments. Dividends amounted to \$268,000 and \$148,000 for the three months ended March 31, 2009 and 2008, respectively.

In January 2009, as part of the sale of Sigma to its former stockholders, such stockholders and the Company consummated a Settlement Agreement in which these notes were converted into 58,500 shares of Series B Preferred. See Note 3 Disposition.

The Company issued 35,600 shares of Series B Preferred to note holders in connection with the Company's placement of junior subordinated notes in the first quarter of 2009. In addition, the Company issued to Taglich 3,560 shares of Series B Preferred as a partial sales commission. See Note 5 Notes Payable and Capital Lease Obligations.

In March 2009, the Company issued 4,211 shares of Series B Preferred valued at \$25,000 to a vendor for services rendered in 2008.

As of March 31, 2009, there were outstanding 1,566,257 shares of Series B Preferred. The shares of Series B Preferred outstanding at March 31, 2009 are convertible into 56,934,097 shares of common stock.

In April 2009, the Company issued 236,814 shares of Series B Preferred as dividends in lieu of cash payments.

In June 2009, the Company issued 10,000 shares of the Series B Preferred to Blair-HSM Companies in accordance with the settlement agreement. See Note 12 Litigation.

In July 2009, the Company issued 288,053 shares of Series B Preferred as dividends in lieu of cash payments.

On October 16, 2009, the Company filed a Certificate of Amendment of the Certificate of Designation of its Series B Preferred to change the authorized issuance of shares from 2,000,000 to 4,000,000 shares.

As of October 20, 2009, there were outstanding 2,101,124 shares of Series B Preferred. The shares of Series B Preferred outstanding are convertible into 76,376,751 shares of common stock.

Note 7. SHARE-BASED COMPENSATION ARRANGEMENTS

The Company accounts for its stock option plans under the measurement provisions of SFAS No. 123(R), "Share-Based Payment" ("SFAS No. 123R"). The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model. During the three months ended March 31, 2009 and 2008, options to purchase 0 and 25,000 shares were granted, respectively.

Certain of the Company's stock options contain features which include variability in grant prices. A portion of the currently issued stock options will be exercisable based on average trading prices of the Company's common stock at the end of a given future period. Due to this variable feature, these stock options are not deemed to be granted for purposes of applying SFAS No. 123(R) and accordingly, their fair value is calculated and expensed in the period that the price is known.

During the three months ended March 31, 2009 and 2008, the cost associated with options previously granted in the amount of \$37,000 and \$60,000, respectively, was recorded and included as a component of general and administrative expense.

Note 8. SIGNIFICANT CUSTOMERS

Three customers accounted for approximately 76% and 73% of net sales for the three months ended March 31, 2009 and 2008, respectively. Amounts receivable from these three customers at March 31, 2009 were approximately \$3,226,000 or 67% of net receivables. Amounts receivable from the largest of these three customers at March 31, 2009 was approximately \$1,713,000 or 36% of net receivables. Amounts receivable from these three customers at December 31, 2008 were approximately \$3,096,000 or 59% of net receivables.

Note 9. BUSINESS SEGMENTS

In accordance with SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information", the Company discloses financial and descriptive information about its reportable operating segments. Operating segments are components of an enterprise about which separate financial information is available and regularly evaluated by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

Financial information about the Company's operating segments for the three months ended March 31, 2009 and 2008 is as follows:

| | March 31, 2009 ----- |
|--|----------------------------|
| Air Industries Machining | |
| Net Sales | \$ 9,920,000 |
| Gross Profit | 2,059,000 |
| Pre Tax Income | 788,000 |
| Assets | 30,068,000 |
| Sigma Metals | |
| Income (Loss) From Discontinued Operations | 36,000 |
| Assets Held for Sale | 1,103,000 |
| Welding Metallurgy | |
| Net Sales | 1,263,000 |
| Gross Profit | 278,000 |
| Pre Tax Income | 70,000 |
| Assets | 6,191,000 |
| Corporate | |
| Net Sales | -- |
| Gross Profit | -- |
| Pre Tax Income | (1,350,000) |
| Assets | 14,357,000 |
| Consolidated | |
| Net Sales | 11,183,000 |
| Gross Profit | 2,500,000 |
| Income (Loss) from Discontinued Operations | 36,000 |
| Pre Tax Loss | (492,000) |
| Benefit for Taxes | (86,000) |
| Net Loss | (370,000) |
| Elimination of Assets | (12,674,000) |
| Assets | 37,942,000 |

16

Note 10. DISCONTINUED OPERATIONS

During the quarter ended September 30, 2008, the Company's Board of Directors decided to discontinue the operations at Sigma. Operations were discontinued on October 31, 2008. Accordingly, Sigma's results of operations have been reported as discontinued operations for all periods presented. Sigma's assets and liabilities have been classified as held for sale on the Company's consolidated balance sheet for all periods presented.

The table below indicates the results of operations for Sigma for the three months ended March 31, 2009 and 2008.

| | March 31, 2009 | March 31, 2008 |
|---------|-------------------|-------------------|
| Revenue | \$ 163,000 | \$ 4,039,000 |

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

| | | |
|---------------------|-----------|------------|
| Cost of Goods Sold | 419,000 | 3,134,000 |
| | ----- | ----- |
| Gross (Loss) Profit | (256,000) | 905,000 |
| Operating Expenses | (298,000) | 812,000 |
| Interest | 10,000 | 98,000 |
| Provision for Taxes | (4,000) | -- |
| | ----- | ----- |
| Net Income (Loss) | \$ 36,000 | \$ (5,000) |
| | ===== | ===== |

Note 11. RELATED PARTY TRANSACTIONS

In connection with the 2009 offerings, the Company issued to Taglich 3,560 shares of Series B Preferred and will pay Taglich a commission of \$44,500. Such commission has been accrued and included in accounts payable and accrued expenses on the consolidated balance sheet. See Note 5 Notes Payable and Capital Lease Obligations.

Note 12. LITIGATION

Blair - HSM Companies: During the first half of 2008, and continuing into the third quarter of 2008, the Company attempted to acquire Blair Industries, Inc. and certain of its affiliated companies ("Blair-HSM"). During the third quarter of 2008, management determined to cease its efforts to acquire Blair-HSM. On November 3, 2008, we were served with an Information Request and Restraining Notice by the Blair-HSM as part of their efforts to collect on the \$350,000 Confession of Judgment issued by us to secure our agreement to reimburse the stockholders of Blair-HSM for certain expenses incurred in connection with the acquisition.

17

On November 28, 2008, we entered into a settlement agreement with the former stockholders of Blair-HSM under which we agreed to pay Blair-HSM \$350,000 in full and complete satisfaction of amounts payable under the stock purchase agreement as follows: \$50,000 on each of February 12, 2009, March 12, 2009 and April 12, 2009, \$100,000 on May 12, 2009, with the balance payable by delivery of 10,000 shares of our Series B Preferred having a face value of \$100,000. Such amount has been accrued and included as part of Accounts Payable and Accrued Expenses on the Consolidated Balance Sheet. These payments have been made and we have issued the shares in June 2009. See Note 6 Stockholders' Equity.

In connection with the settlement, the former shareholders of Blair-HSM and Blair-HSM agreed to file a Satisfaction of Judgment with the Supreme Court of the State of New York, Suffolk County.

Sigma Metals, Inc: Several former vendors to Sigma have commenced legal action against Sigma seeking to recover amounts owed to them totaling approximately \$400,000. While Sigma has no significant assets remaining, we have been attempting to negotiate settlements of these claims. One former vendor has been awarded a judgment against Sigma in the amount of approximately \$107,000. Another former vendor has commenced litigation under various legal theories against AIRI and others in addition to Sigma, attempting to establish liability. In March 2009, the Company signed settlement agreements with two vendors for payables totaling approximately \$75,000. The Company will pay cash and issued 173,693 shares of its Common Stock in June 2009. See Note 9 Stockholders' Equity.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

General

Air Industries Machining Corp. ("AIM") manufactures aircraft structural parts and assemblies principally for prime defense contractors in the aerospace industry. During the first three months of 2009, approximately 85% of our revenues were derived from sales of parts and assemblies for military applications, but the majority of our sales are to other military contractors and not directly to the military (U.S. and NATO).

We currently produce over 2,400 individual products (SKU's). These products are produced and assembled by a skilled labor force into electromechanical devices, mixer assemblies, rotor-hub components, flight controls, arresting gears, vibration absorbing assemblies, landing gear components and many other subassembly packages.

In fiscal 2007 we completed two acquisitions as part of our plan to capitalize on our relationships in the aerospace industry. Through our Sigma Metals subsidiary we became a specialty distributor of strategic metals, primarily aluminum, stainless steel, titanium and other exotic end user specified materials sourced from suppliers throughout the world, and through Welding a provider of specialty welding services. Our metals products are sold throughout the world to prime contractors in the defense and commercial aerospace industries, aerospace engine manufacturers and various subcontractors to aerospace manufacturers. Our welding services and products are provided to similar customers in the United States.

In 2008 Sigma's results began to deteriorate and we concluded that to revive the business would require a significant investment. As discussed in more detail below, our working capital and liquidity were constrained during fiscal 2008 and remain constrained during the first quarter of fiscal 2009 and beyond. During the third quarter of 2008 we made the decision to discontinue the operations of Sigma and these were discontinued on October 31, 2008.

We are engaged in an ongoing effort to position ourselves to win large, long-term and higher margin contracts, and have devoted substantial funds and efforts to engineering costs and manpower as part of an ongoing effort to participate in several significant long-term, higher margin projects, including the production of subassemblies for the Joint Strike Fighter ("JSF") landing gear and the A380 drag strut assemblies in the future.

Liquidity Concerns.

The Company continues to experience liquidity difficulties. The Company is highly leveraged and will need to generate substantial cash flow from operations to satisfy its debt service obligations.

To supplement our working capital, in June 2008 we sold \$2,950,000 principal amount of our junior subordinated notes (the "Old Notes"), together with 983,324 shares of our common stock, to accredited investors for total cash consideration of \$2,950,000 in a private placement. When the junior subordinated notes were issued, Steel City Capital Funding LLC ("SCCF") requested and PNC acquiesced to block our ability to utilize certain collateral in the amount of

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

\$900,000. Because of the nature of the line of credit, it is classified with current liabilities. This blocking had the effect of reducing the availability of cash resulting from the issuance of the junior subordinated notes.

Beginning in September and continuing through December 2008, to further address our liquidity concerns and to provide additional working capital, we sold an additional \$2,595,000 of principal amount of junior subordinated notes, (the "New Notes") together with 156,400 shares of our Series B Preferred, in a private placement for a total purchase price of \$2,595,000. The New Notes, which are payable on May 31, 2010, or earlier upon completion of one or a series of financings resulting in aggregate gross proceeds of at least \$10 million, bear interest at the rate of 1% per month (or 12% per annum).

Subsequent to December 31, 2008, we sold an additional \$ 445,000 principal amount of New Notes, together with 35,600 shares of Series B Preferred for a total purchase price of \$445,000.

In addition, in October 2008, holders of an aggregate of \$2,950,000 principal amount of our outstanding Old Notes exchanged their Old Notes for an equal principal amount of New Notes, plus 236,000 shares of Series B Preferred. The terms of the New Notes and the Old Notes are identical, except that the rate of interest on the Old Notes was adjusted to 1% per month (12% per year).

As of March 31, 2009 there was a total of \$ 5,990,000 in New Notes outstanding.

As of July 31 2009, the Company had issued 601,248 shares of Series B Preferred dividends in lieu of cash payments.

Nevertheless, we remain highly leveraged and dependent on our bank lenders for additional financing and are continuing to experience liquidity constraints.

Discontinued Operations:

During the quarter ended September 30, 2008, the Company's Board of Directors approved the discontinuance of operations at Sigma Metals Inc., a wholly owned subsidiary. (See note 10 to the condensed consolidated financial statements included elsewhere in this report.) During the fourth quarter of 2008, the Company reached an agreement to sell certain assets of Sigma to the former owners, and this sale was completed in January 2009. Accordingly, Sigma's results of operations have been reported as discontinued operations for all periods presented. Sigma's assets and liabilities have been classified as held for sale on the Company's consolidated balance sheet for all periods presented.

20

Three months ended March 31, 2009

Sigma operations were discontinued on October 31, 2008. Net sales at Sigma decreased by \$3,876,000 to \$163,000 for the three months ended March 31, 2009.

Net Income at Sigma was \$36,000 for the three months ended March 31, 2009 compared with a loss of \$5,000 for the three months ended March 31, 2008.

Continuing Operations

Three months ended March 31, 2009 compared with three months ended March 31, 2008

Consolidated net sales for the three months ended March 31, 2009 increased

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

by \$1,934,000 or 21% to \$11,183,000 as compared to \$9,249,000, for the three months ended March 31, 2008.

| Net Sales | 2009 | 2008 | Change | % |
|--------------|---------------------|---------------------|---------------------|---------------|
| AIM | \$ 9,920,000 | \$ 8,604,000 | \$ 1,316,000 | 15.30% |
| Welding | 1,263,000 | 645,000 | 618,000 | 95.81% |
| Consolidated | <u>\$11,183,000</u> | <u>\$ 9,249,000</u> | <u>\$ 1,934,000</u> | <u>20.91%</u> |

As of June 15, 2009, AIM's 18-month "firm backlog" was approximately \$49 million as compared to \$ 54.3 million at March 31, 2008. Our "projected backlog" as of June 15, 2009 for the same 18-month period which includes both the firm backlog as well as anticipated order releases against long term agreements with our prime aerospace contractors is approximately \$60 million. Because of the nature of the products and services provided, Welding Metallurgy does not have a significant backlog and its backlog is not included in the numbers reported herein.

Three customers accounted for approximately 73% and 76.5% of net sales for the three months ended March 31, 2009 and 2008, respectively. Amounts receivable from these three customer at March 31, 2009 and 2008 were approximately \$3,226,000 or 67% of net receivables and \$ 3,175,000 or 60% of net receivables, respectively. Amounts receivable from the largest of these three customers (a different customer in each year) at March 31, 2009 and 2008 were approximately \$ 1,713,000 or 36% of net receivables and \$1,270,000 or 24% of net receivables respectively.

Consolidated gross profit for the three months ended March 31, 2009 declined by \$177,000 or (-6%) to \$2,500,000 from \$2,677,000 for the three months ended March 31, 2008. Gross profit as a percentage of revenue totaled 22% for the three months ended March 31, 2009 as compared with 29% for the prior year. Management believes that the decline in gross profit for the period results from the Company's liquidity constraints that continued in the first quarter of fiscal 2009, which impaired the timely production of goods for customer orders, and resulted in increased manufacturing costs.

21

| For the Three Months Ended March 31, | 2009 | 2008 | Increase/ Decrease | % |
|--------------------------------------|---------------------|---------------------|-----------------------|------------|
| Gross profit | <u>2009</u> | <u>2008</u> | <u>Decrease</u> | <u>%</u> |
| AIM | \$ 2,059,000 | \$ 2,394,000 | \$ (335,000) | -14% |
| Welding | 441,000 | 283,000 | 158,000 | 56% |
| Consolidated | <u>\$ 2,500,000</u> | <u>\$ 2,677,000</u> | <u>\$ (177,000)</u> | <u>-6%</u> |

As a result of the above factors, income from operations increased by \$575,000 to \$845,000 in the three months ended March 31, 2009 as compared to income of approximately \$270,000 for the three months ended March 31, 2008.

Operating costs decreased by \$730,000 (30%) to \$1,677,000 in the three months ended March 31, 2009 compared to \$2,407,000 in the three months ended March 31, 2008. The principal components of the decrease include:

- o Operating costs at Welding Metallurgy decreased by \$4,000 or (1%) to \$269,000. This is mainly attributable to lower amortization costs for intangibles during the period.

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

- o Operating Costs at AIM decreased by \$122,000, or (11%) to \$947,000 from \$1,069,000 for the three months ended March 31, 2009 and 2008, respectively.
- o Operating Costs at AIRI decreased by \$604,000 or (57%) to \$461,000 from \$1,065,000 for the three months ended March 31, 2009 and 2008, respectively. This is mainly attributable to lower consulting costs in 2009.

Interest and financing costs consist of interest paid and accrued as well as the accretion to face value resulting from recording debt obligations at fair value which is less than face value. Interest and financing costs increased by approximately \$966,000 to \$1,260,000 in the three months ended March 31, 2009 compared to \$294,000 for the three months ended March 31, 2008. Accretion of debt discount and amortization of other non-cash finance charges accounted for approximately \$661,000 or 68% of the increase.

The loss from continuing operations for the three months ended March 31, 2009 was \$(406,000), an increase of \$398,000 compared to \$(8,000) for the three months ended March 31, 2008.

Provision (Benefit) for taxes

The benefit for income taxes was approximately \$86,000 in the three months ended March 31, 2009 compared to a benefit of approximately \$14,000 in the three months ended March 31, 2008. The Company computes its income tax provision or benefit according to Statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income taxes" which uses the asset and liability approach to

22

financial reporting for income taxes. The substantial difference from income taxes expected at the statutory rate and actual income tax provisions results primarily from expenses which will never be deductible due to basis differences at the acquired companies and stock compensation and other charges that are not deductible.

Liquidity and Capital Resources

The Company continues to suffer from a lack of liquidity. The Company is highly leveraged and will need to generate substantial cash flow from operations to satisfy its debt service obligations.

As of March 31, 2009, the Company's indebtedness was approximately \$31.8 million, including approximately \$15.1 million payable to its bank lenders and secured by substantially all its assets. The Company was in default of certain covenants in the agreements with its bank lenders as of the end of March 2009 and these defaults continued through September 2009. In September 2009, the Company successfully negotiated amendments to the loan agreements with its bank lenders, in which the bank lenders waived prior events of covenant defaults. These amendments also modified the bank covenants for the period beginning September 30, 2009. However, the loan agreements include clauses that permit the lenders to demand payment at any time, and as the Company is required to maintain a "lock box" account with PNC Bank into which substantially all of the Company's cash receipts are paid, if its bank lenders were to demand repayment and cease lending, the Company would lack the funds to continue its operations.

The Company received gross proceeds from the sale of its junior subordinated notes and equity securities of \$5,545,000 during 2008 and an

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

additional \$445,000 during the three months ended March 31, 2009. The receipt of these gross proceeds did ameliorate, to some degree, the Company's liquidity crisis but this was partially offset by the Company's bank lenders imposing a reduction in availability of \$900,000 in June 2008. The Company's senior bank debt matures in May 2010, and its subordinated bank debt in August 2010. There can be no assurance that the Company's lenders will agree to extend their loans. Absent significant improvement in results of operations; it is not likely that the Company will be able to refinance its bank indebtedness with another lender.

To alleviate its liquidity difficulties, during 2008, the Company agreed to sell certain assets of its Sigma business, which sale was completed in January 2009, renegotiated and extended the payment terms of its indebtedness to the former owners of Welding, and also has ceased its efforts to acquire Blair-HSM. To further address liquidity difficulties, the Company has issued, and will likely continue to issue, additional shares of its Series B Preferred in lieu of payment of cash dividends on its Series B Preferred. This will dilute the equity ownership and voting power of holders of its Common Stock.

23

The ability of the Company to maintain its current level of operations is subject to the cooperation of its bank lenders and other parties which hold its notes. If the Company's bank lenders were to reduce the amounts loaned to the Company, the Company would have no choice other than to reduce its operations and perhaps seek to liquidate certain assets. Any forced liquidation of assets would likely yield less than the amounts at which such assets are valued by the Company.

Our credit facility with PNC requires that all cash receipts (except those at Welding) be swept on a daily basis to our loan accounts reducing the loan balance. Therefore, at any point in time our book cash balances are negligible.

The revolving loan portion of the credit facility with PNC Bank N.A. ("PNC") is for a maximum of \$14,000,000 subject to periodic, usually monthly, calculations of borrowing availability under a borrowing base calculation. Daily cash collections of accounts receivable reduce the loan balance by 15% of the amount collected - the difference between the cash actually collected and the 85% previously billed and against which the bank advanced funds - and daily shipments to customers increase availability by 85% of the amount billed.

We have incurred debt financing and issued the preferred stock in part to support our acquisitions of Sigma and Welding.

Inventories were as follows:

| | March 31, 2009 | December 31, 2008 | Net Difference | % |
|-------------------|-------------------|----------------------|-------------------|--------|
| | ----- | ----- | ----- | ----- |
| Raw Materials | \$ 5,833,000 | \$ 6,809,000 | (\$ 976,000) | -14.3% |
| Work In Progress | 9,604,000 | 9,633,000 | (29,000) | -0.3% |
| Finished Goods | 6,006,000 | 5,224,000 | 782,000 | 15.0% |
| Inventory Reserve | (287,000) | (567,000) | 280,000 | 49.4% |
| | ----- | ----- | ----- | ----- |
| Total Inventory | \$ 21,156,000 | \$ 21,099,000 | \$ 57,000 | 0.3% |
| | ===== | ===== | ===== | ===== |

24

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

Inventory owned by Sigma is classified in assets held for sale on the accompanying condensed consolidated balance sheet. At March 31, 2009 and December 31, 2008 the value of the inventory owned by Sigma was \$575,000 and \$954,000, respectively.

The increase in our inventory levels, coupled with our decision to fund engineering and other costs to secure future higher margin projects have strained our working capital negatively impacting our liquidity and consequently our ability to work on all of the projects in-house.

The debt service associated with the junior subordinated notes and our other debt obligations is substantial and will impair our ability to operate our business. Further, until our liquidity improves significantly we will continue to pay the 7% dividend on the outstanding shares of Series B Preferred Stock in additional shares of Series B Preferred Stock rather than cash. Issuing additional shares of Series B Preferred Stock will dilute the equity and voting interests of holders of our common stock.

In order to enhance our liquidity we are undertaking several initiatives. In an effort to reduce our inventory levels at AIM we are focusing on projects with immediate and confirmed delivery dates, and we have implemented cost reduction programs related to general and administrative expenses. We have concluded the disposition of the majority of the Sigma assets, and reached agreements to satisfy the notes payable and employment contract obligations without cash payments, and we have concluded an agreement with the former shareholders of Welding to restructure and extend the payments on the notes payable to them. Subsequent to March 31, 2009, Steel City Capital Funding has blocked payment on the notes payable to these former shareholders. This has eliminated the cash obligation, but these notes are now in default and accruing interest at 11% per annum.

Item 4T. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures. Our senior management is responsible for establishing and maintaining a system of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e))

Under the Securities Exchange Act of 1934 (the "Exchange Act") designed to ensure that the information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Our then Chief Financial Officer's employment was terminated in September 2008.

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures under the supervision of and with the participation of management, including the Chief Executive Officer and our Chief Accounting Officer who have been performing the functions of a chief financial officer until a successor is named. Based on that evaluation, our Chief Executive Officer and our Chief Accounting Officer have concluded that as of the

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

end of the period covered by this report, our disclosure controls and procedures were not effective.

Certain of the deficiencies that exist in our disclosure controls and procedures as of March 31, 2009, are those that were initially noted in our Annual Report on Form 10-K for the year ended December 31, 2007. Specifically, as of March 31, 2009, there remained certain weaknesses in our staffing and our internal controls over financial reporting that have prevented us from accurately processing our accounts so as to be able to report our results on a timely basis. Moreover, management believes that as a result of our weaknesses, there exist deficiencies at AIM in measuring labor costs and properly allocating such costs between work-in-progress (inventory) and current cost of sales. Management is in the process of developing and implementing a plan to resolve these issues in the most expedient manner possible.

These improvements are intended to ensure that information required to be disclosed in our periodic filings under the Exchange Act is accumulated and communicated to our management, to allow timely decisions regarding required disclosure and that all transactions are recorded, accumulated and processed to permit the preparation of financial statements in accordance with generally accepted accounting principles on a timely basis to allow compliance with our reporting obligations under the Exchange Act.

(b) There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during our most recently completed fiscal quarter which is the subject of this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II

OTHER INFORMATION

Item 1. Legal Proceedings

Blair - HSM Companies: During the first half of 2008, and continuing into the third quarter of 2008, the Company attempted to acquire Blair Industries, Inc. and certain of its affiliated companies ("Blair-HSM"). During the third quarter of 2008, management determined to cease its efforts to acquire Blair-HSM. On November 3, 2008, we were served with an Information Request and Restraining Notice by the Blair-HSM as part of their efforts to collect on the \$350,000 Confession of Judgment issued by us to secure our agreement to reimburse the stockholders of Blair-HSM for certain expenses incurred in connection with the acquisition.

26

On November 28, 2008, we entered into a settlement agreement with the former stockholders of Blair-HSM under which we agreed to pay Blair-HSM \$350,000 in full and complete satisfaction of amounts payable under the stock purchase agreement as follows: \$50,000 on each of February 12, 2009, March 12, 2009 and April 12, 2009, \$100,000 on May 12, 2009, with the balance payable by delivery of 10,000 shares of our Series B Preferred having a face value of \$100,000. Such amount has been accrued and included as part of Accounts Payable and Accrued Expenses on the Consolidated Balance Sheet. These payments have been made and we issued the shares in June 2009.

In connection with the settlement, the former shareholders of Blair-HSM and Blair-HSM agreed to file a Satisfaction of Judgment with the Supreme Court of the State of New York, Suffolk County.

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

Sigma Metals, Inc: Several former vendors to Sigma have commenced legal action against Sigma seeking to recover amounts owed to them totaling approximately \$400,000. While Sigma has no significant assets remaining, we have been attempting to negotiate settlements of these claims. One former vendor has been awarded a judgment against Sigma in the amount of approximately \$107,000. Another former vendor has commenced litigation under various legal theories against AIRI and others in addition to Sigma, attempting to establish liability. In March 2009, the Company signed settlement agreements with two vendors for payables totaling approximately \$75,000. The Company will pay cash and issued 173,693 shares of its Common Stock in June 2009.

Item 1A. Risk Factors

The purchase of our common stock involves a high degree of risk. Before you invest you should carefully consider the risks and uncertainties described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008 (the "2008 Form 10-K"), our Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in Item 2 of Part I of this report, our condensed consolidated financial statements and related notes included in Item 1 of Part I of this report and our consolidated financial statements and related notes, our Management's Discussion and Analysis of Financial Condition and Results of Operations and the other information in our 2008 Form 10-K. Readers should carefully review those risks, as well as additional risks described in other documents we file from time to time with the Securities and Exchange Commission.

If any of the events described in the portions of this report, or our 2008 Form 10-K, actually occurs, our financial condition or operating results may be materially and adversely affected, our business may be severely impaired, and the price of our common stock may decline, perhaps significantly.

Item 6. Exhibits

The following exhibits are filed as part of this report:

Exhibit No. Description

31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

27

31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: October 21, 2009

AIR INDUSTRIES GROUP INC.

Edgar Filing: AIR INDUSTRIES GROUP, INC. - Form 10-Q

By: /s/ Peter D. Rettaliata

Peter D. Rettaliata
President and Chief Executive Officer

28