

JABIL INC
Form 10-Q
April 04, 2019
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the quarterly period ended February 28, 2019

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 001-14063

JABIL INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)
10560 Dr. Martin Luther King, Jr. Street North, St. Petersburg, Florida 33716
(Address of principal executive offices) (Zip Code)
(727) 577-9749
(Registrant's telephone number, including area code)

38-1886260
(I.R.S. Employer
Identification No.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of March 28, 2019, there were 152,878,329 shares of the registrant's Common Stock outstanding.

Table of Contents**JABIL INC. AND SUBSIDIARIES INDEX****Part I Financial Information**

Item 1.	<u>Financial Statements</u>	
	<u>Condensed Consolidated Balance Sheets as of February 28, 2019 and August 31, 2018</u>	1
	<u>Condensed Consolidated Statements of Operations for the three months and six months ended February 28, 2019 and 2018</u>	2
	<u>Condensed Consolidated Statements of Comprehensive Income for the three months and six months ended February 28, 2019 and 2018</u>	3
	<u>Condensed Consolidated Statements of Stockholders' Equity for the three months and six months ended February 28, 2019 and 2018</u>	4
	<u>Condensed Consolidated Statements of Cash Flows for the six months ended February 28, 2019 and 2018</u>	5
	<u>Notes to Condensed Consolidated Financial Statements</u>	6
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	37
Item 4.	<u>Controls and Procedures</u>	37

Part II Other Information

Item 1.	<u>Legal Proceedings</u>	38
Item 1A.	<u>Risk Factors</u>	38
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	38
Item 3.	<u>Defaults Upon Senior Securities</u>	38
Item 4.	<u>Mine Safety Disclosures</u>	38
Item 5.	<u>Other Information</u>	38
Item 6.	<u>Exhibits</u>	39
	<u>Signatures</u>	40

Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements****JABIL INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(in thousands, except for share data)

	February 28, 2019 (Unaudited)	August 31, 2018
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 749,057	\$ 1,257,949
Accounts receivable, net of allowance for doubtful accounts of \$14,456 as of February 28, 2019 and \$15,181 as of August 31, 2018	2,543,615	1,693,268
Contract assets	832,889	
Inventories, net	3,248,273	3,457,706
Prepaid expenses and other current assets	532,223	1,141,000
Total current assets	7,906,057	7,549,923
Property, plant and equipment, net of accumulated depreciation of \$3,860,332 as of February 28, 2019 and \$3,646,945 as of August 31, 2018	3,279,505	3,198,016
Goodwill	627,296	627,745
Intangible assets, net of accumulated amortization of \$321,965 as of February 28, 2019 and \$307,178 as of August 31, 2018	274,439	279,131
Deferred income taxes	194,015	218,252
Other assets	195,282	172,574
Total assets	\$ 12,476,594	\$ 12,045,641
LIABILITIES AND EQUITY		
Current liabilities:		
Current installments of notes payable and long-term debt	\$ 175,186	\$ 25,197
Accounts payable	4,900,070	4,942,932
Accrued expenses	2,676,604	2,262,744
Total current liabilities	7,751,860	7,230,873
Notes payable and long-term debt, less current installments	2,482,387	2,493,502
Other liabilities	132,882	94,617
Income tax liabilities	133,066	148,884
Deferred income taxes	117,547	114,385

Edgar Filing: JABIL INC - Form 10-Q

Total liabilities	10,617,742	10,082,261
Commitments and contingencies		
Equity:		
Jabil Inc. stockholders' equity:		
Preferred stock, \$0.001 par value, authorized 10,000,000 shares; no shares issued and no shares outstanding		
Common stock, \$0.001 par value, authorized 500,000,000 shares; 259,739,745 and 257,130,145 shares issued and 152,878,329 and 164,588,172 shares outstanding as of February 28, 2019 and August 31, 2018, respectively	260	257
Additional paid-in capital	2,264,966	2,218,673
Retained earnings	1,966,100	1,760,097
Accumulated other comprehensive loss	(13,253)	(19,399)
Treasury stock at cost, 106,861,416 and 92,541,973 shares as of February 28, 2019 and August 31, 2018, respectively	(2,370,898)	(2,009,371)
Total Jabil Inc. stockholders' equity	1,847,175	1,950,257
Noncontrolling interests	11,677	13,123
Total equity	1,858,852	1,963,380
Total liabilities and equity	\$ 12,476,594	\$ 12,045,641

See accompanying notes to Condensed Consolidated Financial Statements.

Table of Contents

JABIL INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except for per share data)

(Unaudited)

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Net revenue	\$ 6,066,990	\$ 5,301,101	\$ 12,573,265	\$ 10,886,633
Cost of revenue	5,612,116	4,903,968	11,598,741	10,020,215
Gross profit	454,874	397,133	974,524	866,418
Operating expenses:				
Selling, general and administrative	282,142	243,940	560,268	536,995
Research and development	10,155	8,344	21,298	17,453
Amortization of intangibles	7,777	9,890	15,423	19,869
Restructuring and related charges	817	5,427	6,842	16,815
Operating income	153,983	129,532	370,693	275,286
Other expense	11,757	10,485	25,307	16,367
Interest income	(4,760)	(5,011)	(9,139)	(8,824)
Interest expense	46,160	37,796	88,812	74,042
Income before income tax	100,826	86,262	265,713	193,701
Income tax expense	33,219	48,734	74,032	92,254
Net income	67,607	37,528	191,681	101,447
Net income attributable to noncontrolling interests, net of tax	253	220	727	344
Net income attributable to Jabil Inc.	\$ 67,354	\$ 37,308	\$ 190,954	\$ 101,103
Earnings per share attributable to the stockholders of Jabil Inc.:				
Basic	\$ 0.44	\$ 0.21	\$ 1.21	\$ 0.58
Diluted	\$ 0.43	\$ 0.21	\$ 1.19	\$ 0.57
Weighted average shares outstanding:				
Basic	154,725	174,635	158,160	175,792
Diluted	156,737	176,953	160,413	178,578

Edgar Filing: JABIL INC - Form 10-Q

See accompanying notes to Condensed Consolidated Financial Statements.

Table of Contents**JABIL INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(in thousands)****(Unaudited)**

	Three months ended		Six months ended	
	February 28,	February 28,	February 28,	February 28,
	2019	2018	2019	2018
Net income	\$ 67,607	\$ 37,528	\$ 191,681	\$ 101,447
Other comprehensive income:				
Change in foreign currency translation	12,535	24,721	12,912	20,921
Change in derivative instruments:				
Change in fair value of derivatives	2,386	20,653	(16,083)	28,396
Adjustment for net (gains) losses realized and included in net income	3,501	(9,893)	17,686	(15,084)
Total change in derivative instruments	5,887	10,760	1,603	13,312
Unrealized gain (loss) on available for sale securities	273	(349)	(8,472)	(1,814)
Actuarial gain (loss)		(8)	103	(431)
Total other comprehensive income	18,695	35,124	6,146	31,988
Comprehensive income	\$ 86,302	\$ 72,652	\$ 197,827	\$ 133,435
Comprehensive income attributable to noncontrolling interests	253	220	727	344
Comprehensive income attributable to Jabil Inc.	\$ 86,049	\$ 72,432	\$ 197,100	\$ 133,091

See accompanying notes to Condensed Consolidated Financial Statements.

Table of Contents**JABIL INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY****(in thousands)****(Unaudited)**

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Total stockholders equity, beginning balances	\$ 1,905,513	\$ 2,344,692	\$ 1,963,380	\$ 2,368,344
Common stock:				
Beginning balances	259	256	257	253
Shares issued under employee stock purchase plan	1	1	1	1
Vesting of restricted stock			2	3
Ending balances	260	257	260	257
Additional paid-in capital:				
Beginning balances	2,235,827	2,149,173	2,218,673	2,104,203
Shares issued under employee stock purchase plan	14,579	12,838	14,587	12,838
Vesting of restricted stock			(2)	(3)
Recognition of stock-based compensation	14,560	14,753	31,708	59,726
Ending balances	2,264,966	2,176,764	2,264,966	2,176,764
Retained earnings:				
Beginning balances	1,911,451	1,779,335	1,760,097	1,730,893
Declared dividends	(12,705)	(14,271)	(25,806)	(29,624)
Cumulative effect adjustment for adoption of new accounting standards			40,855	
Net income attributable to Jabil Inc.	67,354	37,308	190,954	101,103
Ending balances	1,966,100	1,802,372	1,966,100	1,802,372
Accumulated other comprehensive (loss) income:				
Beginning balances	(31,948)	51,484	(19,399)	54,620
Other comprehensive income	18,695	35,124	6,146	31,988
Ending balances	(13,253)	86,608	(13,253)	86,608
Treasury stock:				

Edgar Filing: JABIL INC - Form 10-Q

Beginning balances	(2,223,673)	(1,650,509)	(2,009,371)	(1,536,455)
Purchases of treasury stock under employee stock plans	(1,489)	(1,598)	(11,204)	(22,343)
Treasury shares purchased	(145,736)	(131,799)	(350,323)	(225,108)
Ending balances	(2,370,898)	(1,783,906)	(2,370,898)	(1,783,906)
Noncontrolling interests:				
Beginning balances	13,597	14,953	13,123	14,830
Net income attributable to noncontrolling interests	253	220	727	344
Acquisition of noncontrolling interests	1,112		1,112	
Disposition of noncontrolling interests	(1,785)		(1,785)	
Declared dividends to noncontrolling interests	(1,500)	(2,920)	(1,500)	(2,920)
Foreign currency adjustments attributable to noncontrolling interests		(2)		(3)
Ending balances	11,677	12,251	11,677	12,251
Total stockholders equity, ending balances	\$ 1,858,852	\$ 2,294,346	\$ 1,858,852	\$ 2,294,346

See accompanying notes to Condensed Consolidated Financial Statements.

Table of Contents**JABIL INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(in thousands)****(Unaudited)**

	Six months ended	
	February 28, 2019	February 28, 2018
Cash flows provided by (used in) operating activities:		
Net income	\$ 191,681	\$ 101,447
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization	381,510	382,322
Restructuring and related charges	(3,212)	9,263
Recognition of stock-based compensation expense and related charges	32,946	59,938
Deferred income taxes	23,921	(24,535)
Provision for allowance for doubtful accounts	5,598	17,271
Other, net	38,559	(792)
Change in operating assets and liabilities, exclusive of net assets acquired:		
Accounts receivable	(365,192)	(1,245,493)
Contract assets	(815,144)	
Inventories	225,036	(418,307)
Prepaid expenses and other current assets	(4,895)	(95,187)
Other assets	(10,170)	(19,272)
Accounts payable, accrued expenses and other liabilities	407,127	369,346
Net cash provided by (used in) operating activities	107,765	(863,999)
Cash flows (used in) provided by investing activities:		
Acquisition of property, plant and equipment	(537,140)	(544,401)
Proceeds and advances from sale of property, plant and equipment	144,968	236,316
Cash paid for business and intangible asset acquisitions, net of cash	(80,778)	(95,858)
Cash receipts on sold receivables	96,846	1,162,184
Other, net	(13,504)	(2,360)
Net cash (used in) provided by investing activities	(389,608)	755,881
Cash flows used in financing activities:		
Borrowings under debt agreements	6,182,931	4,690,570
Payments toward debt agreements	(6,046,181)	(4,555,233)
Payments to acquire treasury stock	(350,323)	(225,108)
Dividends paid to stockholders	(27,422)	(30,431)
	14,587	12,838

Edgar Filing: JABIL INC - Form 10-Q

Net proceeds from exercise of stock options and issuance of common stock under employee stock purchase plan		
Treasury stock minimum tax withholding related to vesting of restricted stock	(11,204)	(22,343)
Other, net	(1,500)	(11,237)
Net cash used in financing activities	(239,112)	(140,944)
Effect of exchange rate changes on cash and cash equivalents	12,063	(61)
Net decrease in cash and cash equivalents	(508,892)	(249,123)
Cash and cash equivalents at beginning of period	1,257,949	1,189,919
Cash and cash equivalents at end of period	\$ 749,057	\$ 940,796

See accompanying notes to Condensed Consolidated Financial Statements.

Table of Contents**JABIL INC. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****1. Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary to present fairly the information set forth therein have been included. Jabil Inc. (the Company) has made certain reclassification adjustments to conform prior periods Condensed Consolidated Financial Statements to the current presentation. The accompanying unaudited Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and footnotes included in the Annual Report on Form 10-K of the Company for the fiscal year ended August 31, 2018. Results for the six months ended February 28, 2019 are not necessarily an indication of the results that may be expected for the full fiscal year ending August 31, 2019.

2. Earnings Per Share and Dividends***Earnings Per Share***

The Company calculates its basic earnings per share by dividing net income attributable to the Company by the weighted average number of common shares outstanding during the period. The Company s diluted earnings per share is calculated in a similar manner, but includes the effect of dilutive securities. The difference between the weighted average number of basic shares outstanding and the weighted average number of diluted shares outstanding is primarily due to dilutive unvested restricted stock unit awards (restricted stock units) and dilutive stock appreciation rights.

Potential shares of common stock are excluded from the computation of diluted earnings per share when their effect would be antidilutive. Performance-based restricted stock units are considered dilutive when the related performance criteria have been met assuming the end of the reporting period represents the end of the performance period. All potential shares of common stock are antidilutive in periods of net loss. Potential shares of common stock not included in the computation of earnings per share because their effect would have been antidilutive or because the performance criterion was not met were as follows (in thousands):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Restricted stock units	1,348	2,476	1,348	2,354

Dividends

The following table sets forth cash dividends declared by the Company to common stockholders during the six months ended February 28, 2019 and 2018 (in thousands, except for per share data):

	Total of Cash				
	Dividend Declaration Date	Dividend per Share	Dividends Declared	Date of Record for Dividend Payment	Dividend Cash Payment Date
Fiscal Year					
2019:	October 18, 2018	\$ 0.08	\$ 13,226	November 15, 2018	December 3, 2018
	January 24, 2019	\$ 0.08	\$ 12,706	February 15, 2019	March 1, 2019
Fiscal Year					
2018:	October 19, 2017	\$ 0.08	\$ 14,588	November 15, 2017	December 1, 2017
	January 25, 2018	\$ 0.08	\$ 14,272	February 15, 2018	March 1, 2018

Table of Contents**3. Inventories**

Inventories consist of the following (in thousands):

	February 28, 2019	August 31, 2018
Raw materials	\$ 2,424,324	\$ 2,070,569
Work in process	467,496	788,742
Finished goods	422,910	659,335
Reserve for excess and obsolete inventory	(66,457)	(60,940)
Inventories, net	\$ 3,248,273	\$ 3,457,706

4. Accrued Expenses

Accrued expenses consist of the following (in thousands):

	February 28, 2019	August 31, 2018
Contract liabilities	\$ 583,300	\$ 691,365
Deferred income		691,365
Accrued compensation and employee benefits	472,621	570,400
Other accrued expenses	1,620,683	1,000,979
Accrued expenses	\$ 2,676,604	\$ 2,262,744

5. Stock-Based Compensation and Share Repurchases

The Company recognized stock-based compensation expense within selling, general and administrative expense as follows (in thousands):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Restricted stock units and stock appreciation rights	\$ 13,604	\$ 12,952	\$ 28,655	\$ 56,459
Employee stock purchase plan	2,093	2,087	4,291	3,787
Other ⁽¹⁾				7,538
Total	\$ 15,697	\$ 15,039	\$ 32,946	\$ 67,784

⁽¹⁾ Represents a one-time cash-settled stock award that vested on November 30, 2017.

As of February 28, 2019, the shares available to be issued under the 2011 Stock Award and Incentive Plan were 11,933,647.

Restricted Stock Units

Certain key employees have been granted time-based, performance-based and market-based restricted stock units. The time-based restricted stock units generally vest on a graded vesting schedule over three years. The performance-based restricted stock units generally vest on a cliff vesting schedule over three years and up to a maximum of 150%, depending on the specified performance condition and the level of achievement obtained. The performance-based restricted stock units have a vesting condition that is based upon the Company's cumulative adjusted core earnings per share during the performance period. The market-based restricted stock units generally vest on a cliff vesting schedule over three years and up to a maximum of 200%, depending on the specified performance condition and the level of achievement obtained. The market-based restricted stock units have a vesting condition that is tied to the Company's total shareholder return based on the Company's stock performance in relation to the companies in the Standard and Poor's (S&P) Super Composite Technology Hardware and Equipment Index excluding the Company. During the six months ended February 28, 2019 and 2018, the Company awarded approximately 1.6 million and 1.4 million time-based restricted stock units, respectively, 0.4 million and 0.4 million performance-based restricted stock units, respectively and 0.4 million and 0.4 million market-based restricted stock units, respectively.

Table of Contents

The following represents the stock-based compensation information for the period indicated (in thousands):

	Six months ended February 28, 2019
Unrecognized stock-based compensation expense restricted stock units	\$ 66,046
Remaining weighted-average period for restricted stock units expense	1.5 years

Common Stock Outstanding

The following represents the common stock outstanding for the periods indicated:

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Common stock outstanding:				
Beginning balances	157,986,896	176,305,660	164,588,172	177,727,653
Shares issued upon exercise of stock options	11,348	154	11,348	29,688
Shares issued under employee stock purchase plan	691,971	575,516	692,325	575,516
Vesting of restricted stock	219,764	220,022	1,905,927	2,694,147
Purchases of treasury stock under employee stock plans	(57,389)	(59,708)	(464,836)	(784,031)
Treasury shares purchased	(5,974,261)	(4,978,414)	(13,854,607)	(8,179,743)
Ending balances	152,878,329	172,063,230	152,878,329	172,063,230

Share Repurchases

In June 2018, the Company's Board of Directors authorized the repurchase of up to \$350.0 million of the Company's common stock (the 2018 Share Repurchase Program). The 2018 Share Repurchase Program expires August 31, 2019. As of February 28, 2019, 13.9 million shares had been repurchased for \$350.0 million, which utilized the total amount authorized by the Board of Directors.

6. Concentration of Risk and Segment Data**Concentration of Risk**

Sales of the Company's products are concentrated among specific customers. During the six months ended February 28, 2019, the Company's five largest customers accounted for approximately 46% of its net revenue and 78 customers accounted for approximately 90% of its net revenue. Sales to these customers were reported in the Electronics Manufacturing Services (EMS) and Diversified Manufacturing Services (DMS) operating segments.

The Company procures components from a broad group of suppliers. Some of the products manufactured by the Company require one or more components that are available from only a single source.

Segment Data

Net revenue for the operating segments is attributed to the segment in which the service is performed. An operating segment's performance is evaluated based on its pre-tax operating contribution, or segment income. Segment income is defined as net revenue less cost of revenue, segment selling, general and administrative expenses, segment research and development expenses and an allocation of corporate manufacturing expenses and selling, general and administrative expenses. Segment income does not include amortization of intangibles, stock-based compensation expense and related charges, restructuring and related charges, distressed customer charges, acquisition and integration charges, loss on disposal of subsidiaries, settlement of receivables and related charges, impairment of notes receivable and related charges, goodwill impairment charges, business interruption and impairment charges, net, income (loss) from discontinued operations, gain (loss) on sale of discontinued operations, other expense, interest income, interest expense, income tax expense or adjustment for net income (loss) attributable to noncontrolling interests. Transactions between operating segments are generally recorded at amounts that approximate those at which we would transact with third parties.

Table of Contents

The following table sets forth operating segment information (in thousands):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Net revenue				
EMS	\$ 3,804,727	\$ 2,870,488	\$ 7,307,830	\$ 5,732,548
DMS	2,262,263	2,430,613	5,265,435	5,154,085
	\$ 6,066,990	\$ 5,301,101	\$ 12,573,265	\$ 10,886,633
Segment income and reconciliation of income before income tax				
EMS	\$ 88,654	\$ 95,283	\$ 172,749	\$ 180,993
DMS	102,405	83,313	271,970	224,823
Total segment income	\$ 191,059	\$ 178,596	\$ 444,719	\$ 405,816
Reconciling items:				
Amortization of intangibles	(7,777)	(9,890)	(15,423)	(19,869)
Distressed customer charge		(14,706)		(14,706)
Stock-based compensation expense and related charges	(15,697)	(15,039)	(32,946)	(67,784)
Restructuring and related charges	(817)	(5,427)	(6,842)	(16,815)
Acquisition and integration charges	(12,785)		(21,675)	
Business interruption and impairment charges, net ⁽¹⁾		(4,002)	2,860	(11,356)
Other expense	(11,757)	(10,485)	(25,307)	(16,367)
Interest income	4,760	5,011	9,139	8,824
Interest expense	(46,160)	(37,796)	(88,812)	(74,042)
Income before income tax	\$ 100,826	\$ 86,262	\$ 265,713	\$ 193,701

- (1) Charges, net of insurance proceeds of \$6.1 million for the three months ended February 28, 2018, and \$2.9 million and \$16.4 million for the six months ended February 28, 2019 and 2018, respectively, relate to business interruption and asset impairment costs associated with damage from Hurricane Maria, which impacted our operations in Cayey, Puerto Rico.

As of February 28, 2019, the Company operated in 29 countries worldwide. Sales to unaffiliated customers are based on the Company's location that maintains the customer relationship and transacts the external sale.

The following table sets forth, for the periods indicated, foreign source revenue expressed as a percentage of net revenue:

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Foreign source revenue	88.2%	91.9%	90.6%	92.1%

Table of Contents**7. Notes Payable and Long-Term Debt**

Notes payable and long-term debt outstanding as of February 28, 2019 and August 31, 2018 are summarized below (in thousands):

	Maturity Date	February 28, 2019	August 31, 2018
5.625% Senior Notes	Dec 15, 2020	\$ 398,441	\$ 397,995
4.700% Senior Notes	Sep 15, 2022	497,678	497,350
4.900% Senior Notes	Jul 14, 2023	298,935	298,814
3.950% Senior Notes	Jan 12, 2028	494,516	494,208
Borrowings under credit facilities ⁽¹⁾	Nov 8, 2022 and Aug 24, 2020	150,000	
Borrowings under loans	Nov 8, 2022 and Aug 24, 2020	818,003	830,332
Total notes payable and long-term debt		2,657,573	2,518,699
Less current installments of notes payable and long-term debt		175,186	25,197
Notes payable and long-term debt, less current installments		\$ 2,482,387	\$ 2,493,502

⁽¹⁾ As of February 28, 2019, the Company has \$2.2 billion in available unused borrowing capacity under its revolving credit facilities.

Debt Covenants

Borrowings under the Company's debt agreements are subject to various covenants that limit the Company's ability to: incur additional indebtedness, sell assets, effect mergers and certain transactions, and effect certain transactions with subsidiaries and affiliates. In addition, the revolving credit facilities and the 4.900% Senior Notes contain debt leverage and interest coverage covenants. The Company is also subject to certain covenants requiring the Company to offer to repurchase the 5.625%, 4.700%, 4.900% or 3.950% Senior Notes upon a change of control. As of February 28, 2019 and August 31, 2018, the Company was in compliance with its debt covenants.

Fair Value

The estimated fair values of the Company's publicly traded debt, including the 5.625%, 4.700% and 3.950% Senior Notes, were approximately \$410.5 million, \$508.0 million and \$463.3 million, respectively, as of February 28, 2019. The fair value estimates are based upon observable market data (Level 2 criteria). The estimated fair value of the Company's private debt, the 4.900% Senior Notes, was approximately \$304.6 million, as of February 28, 2019. This fair value estimate is based on the Company's indicative borrowing cost derived from discounted cash flows (Level 3 criteria). The carrying amounts of borrowings under credit facilities and under loans approximate fair value as interest rates on these instruments approximate current market rates.

8. Trade Accounts Receivable Securitization and Sale Programs

The Company regularly sells designated pools of trade accounts receivable under a foreign asset-backed securitization program, a North American asset-back securitization program and uncommitted trade accounts receivable sale programs (collectively referred to herein as the programs). The Company continues servicing the receivables sold and in exchange receives a servicing fee under each of the programs. Servicing fees related to each of the programs recognized during the three months and six months ended February 28, 2019 and 2018 were not material. The Company does not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as the Company estimates that the fee it receives to service these receivables approximates the fair market compensation to provide the servicing activities.

Transfers of the receivables under the programs are accounted for as sales and, accordingly, net receivables sold under the programs are excluded from accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The adoption of Accounting Standards Update No. 2016-15 (ASU 2016-15) described in Note 14, New Accounting Guidance, resulted in a reclassification of cash flows from operating activities to investing activities in the Company's Condensed Consolidated Statement of Cash Flows for cash receipts related to collections on the deferred purchase price receivable (i.e. beneficial interest) on asset-backed securitization transactions. In addition, the beneficial interest of \$162.2 million for the six months ended February 28, 2019, and \$366.3 million and \$1.1 billion for the three months and six months ended February 28, 2018, respectively, obtained in exchange for securitized receivables are reported as non-cash investing activities.

Table of Contents***Asset-Backed Securitization Programs***

The Company continuously sells designated pools of trade accounts receivable under its foreign asset-backed securitization program to a special purpose entity, which in turn sells certain of the receivables to an unaffiliated financial institution and a conduit administered by an unaffiliated financial institution on a monthly basis. Effective October 1, 2018, the foreign asset-backed securitization program terms were amended and the program was extended to September 30, 2021. In connection with this amendment, there is no longer a deferred purchase price receivable for the foreign asset-backed securitization program as the entire purchase price is paid in cash when the receivables are sold.

As of October 1, 2018, approximately \$734.2 million of accounts receivable sold under the foreign asset-backed securitization program was exchanged for the outstanding deferred purchase price receivable of \$335.5 million. The remaining amount due to the financial institution of \$398.7 million was subsequently settled for \$25.2 million of cash and \$373.5 million of trade accounts receivable sold to the financial institution. The previously sold trade accounts receivable were recorded at fair market value. Prior to the amendment, any portion of the purchase price for the receivables not paid in cash upon the sale occurring was recorded as a deferred purchase price receivable, which was paid from available cash as payments on the receivables were collected. The foreign asset-backed securitization program contains a guarantee of payment by the special purpose entity, in an amount equal to approximately the net cash proceeds under the program. No liability has been recorded for obligations under the guarantee as of February 28, 2019.

The special purpose entity in the foreign asset-backed securitization program is a separate bankruptcy-remote entity whose assets would be first available to satisfy the creditor claims of the unaffiliated financial institution. The Company is deemed the primary beneficiary of this special purpose entity as the Company has both the power to direct the activities of the entity that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive the benefits that could potentially be significant to the entity from the transfer of the trade accounts receivable into the special purpose entity. Accordingly, the special purpose entity associated with the foreign asset-backed securitization program is included in the Company's Condensed Consolidated Financial Statements.

The North American asset-backed securitization program was terminated on October 9, 2018 and as of this date approximately \$500.0 million of accounts receivable sold under the program was exchanged for the outstanding deferred purchase price receivable of \$300.0 million and \$200.0 million of cash. The previously sold trade accounts receivable were recorded at fair market value.

On November 27, 2018, the Company entered into a new North American asset-backed securitization program. The Company continuously sells designated pools of trade accounts receivable under its new North American asset-backed securitization program to a special purpose entity, which in turn sells certain of the receivables to conduits administered by unaffiliated financial institutions on a monthly basis. The special purpose entity in the North American asset-backed securitization program is a wholly-owned subsidiary of the Company and is included in the Company's Condensed Consolidated Financial Statements. There is no longer a deferred purchase price receivable for the North American asset-backed securitization program as the entire purchase price is paid in cash when the receivables are sold. Additionally, \$197.0 million in receivables are pledged as collateral to the unaffiliated financial institution as of February 28, 2019.

Following is a summary of the asset-backed securitization programs and key terms:

	Maximum Amount of Net Cash Proceeds (in millions)⁽¹⁾	Expiration Date
North American	\$ 390.0	November 22, 2021
Foreign	\$ 400.0	September 30, 2021

⁽¹⁾ Maximum amount available at any one time.

In connection with the asset-backed securitization programs, the Company recognized the following (in millions):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Trade accounts receivable sold	\$ 1,078	\$ 2,057	\$ 1,828	\$ 4,449
Cash proceeds received ⁽¹⁾	\$ 1,072	\$ 1,507	\$ 1,816	\$ 3,895
Pre-tax losses on sale of receivables ⁽²⁾	\$ 6	\$ 3	\$ 12	\$ 7
Deferred purchase price receivables as of February 28 ⁽³⁾	\$	\$ 547	\$	\$ 547

Table of Contents

- (1) For the three months and six months ended February 28, 2019 and 2018, the amount primarily represented proceeds from collections reinvested in revolving-period transfers.
- (2) Recorded to other expense within the Condensed Consolidated Statements of Operations.
- (3) Recorded initially at fair value as prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets and are valued using unobservable inputs (Level 3 inputs), primarily discounted cash flows, and due to their credit quality and short-term maturity the fair values approximated book values. The unobservable inputs consist of estimated credit losses and estimated discount rates, which both have an immaterial impact on the fair value calculations.
- (4) Excludes \$650.3 million of trade accounts receivable sold, \$488.1 million of cash and \$13.9 million of net cash received prior to the amendment of the foreign asset-backed securitization program and under the previous North American asset-backed securitization program.

The asset-backed securitization programs require compliance with several covenants. The North American asset-based securitization program covenants include compliance with the interest ratio and debt to EBITDA ratio of the Credit Facility. The foreign asset-backed securitization program covenants include limitations on certain corporate actions such as mergers and consolidations. As of February 28, 2019 and August 31, 2018, the Company was in compliance with all covenants under the asset-backed securitization programs.

Trade Accounts Receivable Sale Programs

The following is a summary of the trade accounts receivable sale programs with unaffiliated financial institutions where the Company may elect to sell receivables and the unaffiliated financial institution may elect to purchase, at a discount, on an ongoing basis:

Program	Maximum Amount (in millions)⁽¹⁾	Type of Facility	Expiration Date
A	\$ 800.0	Uncommitted	August 31, 2022 ⁽²⁾
B	\$ 150.0	Uncommitted	November 30, 2019 ⁽³⁾
C	800.0 CNY	Uncommitted	June 30, 2019
D	\$ 100.0	Uncommitted	May 4, 2023 ⁽⁴⁾
E	\$ 50.0	Uncommitted	August 25, 2019
F	\$ 150.0	Uncommitted	January 25, 2020 ⁽⁵⁾
G	\$ 50.0	Uncommitted	February 23, 2023 ⁽²⁾
H	\$ 100.0	Uncommitted	August 10, 2019 ⁽⁶⁾
I	\$ 100.0	Uncommitted	July 21, 2019 ⁽⁷⁾
J	\$ 150.0	Uncommitted	February 25, 2020 ⁽⁸⁾

- (1) Maximum amount available at any one time.
- (2) Any party may elect to terminate the agreement upon 15 days prior notice.
- (3) The program will automatically extend for one year at each expiration date unless either party provides 10 days notice of termination.
- (4) Any party may elect to terminate the agreement upon 30 days prior notice.
- (5)

Edgar Filing: JABIL INC - Form 10-Q

The program will be automatically extended through January 25, 2023 unless either party provides 30 days notice of termination.

- (6) The program will be automatically extended through August 10, 2023 unless either party provides 30 days notice of termination.
- (7) The program will be automatically extended through August 21, 2023 unless either party provides 30 days notice of termination.
- (8) The program will be automatically extended each year through February 23, 2024 unless either party provides 30 days notice of termination.

Table of Contents

In connection with the trade accounts receivable sale programs, the Company recognized the following (in millions):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Trade accounts receivable sold	\$ 1,719	\$ 1,640	\$ 3,553	\$ 2,734
Cash proceeds received	\$ 1,712	\$ 1,636	\$ 3,538	\$ 2,728
Pre-tax losses on sale of receivables ⁽¹⁾	\$ 7	\$ 4	\$ 15	\$ 6

⁽¹⁾ Recorded to other expense within the Condensed Consolidated Statement of Operations.

9. Accumulated Other Comprehensive Income

The following table sets forth the changes in accumulated other comprehensive income (AOCI), net of tax, by component for the six months ended February 28, 2019 (in thousands):

	Foreign Currency Translation Adjustment	Derivative Instruments	Actuarial (Loss) Gain	Prior Service Cost	Available for Sale Securities	Total
Balance as of August 31, 2018	\$ 7,431	\$ 8,116	\$ (25,021)	\$ (643)	\$ (9,282)	(19,399)
Other comprehensive income (loss) before reclassifications	12,912	(16,083)	103		(8,472)	(11,540)
Amounts reclassified from AOCI		17,686				17,686
Other comprehensive income (loss) ⁽¹⁾	12,912	1,603	103		(8,472)	6,146
Balance as of February 28, 2019	\$ 20,343	\$ 9,719	\$ (24,918)	\$ (643)	\$ (17,754)	\$(13,253)

⁽¹⁾ Amounts are net of tax, which are immaterial.

The following table sets forth the amounts reclassified from AOCI into the Condensed Consolidated Statements of Operations, and the associated financial statement line item, net of tax, for the periods indicated (in thousands):

Comprehensive Income Components	Financial Statement Line Item	Three months ended		Six months ended	
		February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Unrealized (gains) losses on derivative instruments:					

Edgar Filing: JABIL INC - Form 10-Q

Foreign exchange contracts	Cost of revenue	\$ 3,931	\$ (7,381)	\$ 18,546	\$ (10,060)
Interest rate contracts	Interest expense	(430)	(2,512)	(860)	(5,024)
Total amounts reclassified from AOCI ⁽¹⁾⁽²⁾		\$ 3,501	\$ (9,893)	\$ 17,686	\$ (15,084)

- (1) The Company expects to reclassify \$5.9 million into earnings during the next twelve months, which will primarily be classified as a component of cost of revenue.
- (2) Amounts are net of tax, which are immaterial for the three months and six months ended February 28, 2019. The amounts for the three months and six months ended February 28, 2018, include a reduction to income tax expense related to derivative instruments of \$3.5 million and \$7.0 million, respectively.

10. Commitments and Contingencies

The Company is party to certain lawsuits in the ordinary course of business. The Company does not believe that these proceedings, individually or in the aggregate, will have a material adverse effect on the Company's financial position, results of operations or cash flows.

Table of Contents

The Internal Revenue Service (IRS) completed its field examination of the Company s tax returns for fiscal years 2009 through 2011 and issued a Revenue Agent s Report (RAR) on May 27, 2015, which was updated on June 22, 2016. The IRS completed its field examination of the Company s tax returns for fiscal years 2012 through 2014 and issued an RAR on April 19, 2017. The proposed adjustments in the RAR from both examination periods relate primarily to U.S. taxation of certain intercompany transactions. If the IRS ultimately prevails in its positions, the Company s income tax payment due for the fiscal years 2009 through 2011 and 2012 through 2014 would be approximately \$28.6 million and \$5.3 million, respectively, after utilization of tax loss carry forwards available through fiscal year 2014. Also, the IRS has proposed interest and penalties with respect to fiscal years 2009 through 2011. The IRS may make similar claims in future audits with respect to these types of transactions. At this time, anticipating the amount of any future IRS proposed adjustments, interest and penalties is not practicable.

The Company disagrees with and intends to contest the proposed income tax payments assessed. As the final resolution of the proposed adjustments remains uncertain, the Company continues to provide for the uncertain tax positions based on the more likely than not standard. While the resolution of the issues may result in tax liabilities, interest and penalties, which may be significantly higher than the amounts accrued for these matters, management currently believes that the resolution will not have a material adverse effect on the Company s financial position, results of operations or cash flows. However, there can be no assurance that management s beliefs will be realized.

11. Derivative Financial Instruments and Hedging Activities

The Company is directly and indirectly affected by changes in certain market conditions. These changes in market conditions may adversely impact the Company s financial performance and are referred to as market risks. The Company, where deemed appropriate, uses derivatives as risk management tools to mitigate the potential impact of certain market risks. The primary market risks managed by the Company through the use of derivative instruments are foreign currency risk and interest rate risk.

Foreign Currency Risk Management

Forward contracts are put in place to manage the foreign currency risk associated with the anticipated foreign currency denominated revenues and expenses. A hedging relationship existed with an aggregate notional amount outstanding of \$251.7 million and \$293.4 million as of February 28, 2019 and August 31, 2018, respectively. The related forward foreign exchange contracts have been designated as hedging instruments and are accounted for as cash flow hedges. The forward foreign exchange contract transactions will effectively lock in the value of anticipated foreign currency denominated revenues and expenses against foreign currency fluctuations. The anticipated foreign currency denominated revenues and expenses being hedged are expected to occur between March 1, 2019 and November 30, 2019.

In addition to derivatives that are designated as hedging instruments and qualify for hedge accounting, the Company also enters into forward contracts to economically hedge transactional exposure associated with commitments arising from trade accounts receivable, trade accounts payable, fixed purchase obligations and intercompany transactions denominated in a currency other than the functional currency of the respective operating entity. The aggregate notional amount of these outstanding contracts as of February 28, 2019 and August 31, 2018, was \$3.9 billion and \$3.4 billion, respectively.

The following table presents the fair values of the Company s derivative instruments recorded in the Condensed Consolidated Balance Sheets utilized for foreign currency risk management purposes as of February 28, 2019 and August 31, 2018 (in thousands):

Fair Values of Derivative Instruments

	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Fair Value as of February 28, 2019(1)	Fair Value as of August 31, 2018(1)	Balance Sheet Location	Fair Value as of February 28, 2019(1)	Fair Value as of August 31, 2018(1)
Derivatives designated as hedging instruments:						
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$ 6,560	\$ 225	Accrued expenses	\$ 1,104	\$ 13,364
Derivatives not designated as hedging instruments:						
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$ 24,422	\$ 10,125	Accrued expenses	\$ 3,602	\$ 46,171

(1) Classified as Level 2 in the fair-value hierarchy.

Table of Contents

The Company's forward foreign exchange contracts are measured on a recurring basis at fair value, based on foreign currency spot rates and forward rates quoted by banks or foreign currency dealers.

The gains and losses recognized in earnings due to hedge ineffectiveness and the amount excluded from effectiveness testing were not material for all periods presented and are included as components of net revenue, cost of revenue and selling, general and administrative expense, which are the same line items in which the hedged items are recorded.

The following table presents the net gains from forward contracts recorded in the Condensed Consolidated Statements of Operations for the periods indicated (in thousands):

Derivatives Not Designated as Hedging Instruments Under ASC 815	Location of Gain on Derivatives Recognized in Net Income	Amount of Gain Recognized in Net Income on Derivatives			
		Three months ended		Six months ended	
		February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Forward foreign exchange contracts ⁽¹⁾	Cost of revenue	\$ 49,794	\$ 48,933	\$ 42,808	\$ 45,744

- (1) For the three months and six months ended February 28, 2019, the Company recognized \$57.1 million and \$52.6 million, respectively, of foreign currency losses in cost of revenue, which are offset by the gains from the forward foreign exchange contracts. During the three months and six months ended February 28, 2018, the Company recognized \$41.7 million and \$35.5 million, respectively, of foreign currency losses in cost of revenue, which are offset by the gains from the forward foreign exchange contracts.

Interest Rate Risk Management

The Company periodically enters into interest rate swaps to manage interest rate risk associated with the Company's borrowings.

Cash Flow Hedges

During the first quarter of fiscal year 2019, the Company entered into forward interest rate swap transactions to hedge the fixed interest rate payments for an anticipated debt issuance. The forward starting swaps have an aggregate notional amount of \$200.0 million and have been designated as hedging instruments and accounted for as cash flow hedges. The forward starting swaps are scheduled to expire on December 15, 2020. If the anticipated debt issuance occurs before December 15, 2020, the contracts will be terminated simultaneously with the debt issuance. The contracts will be settled with the respective counterparties on a net basis at the time of termination or expiration.

During the first quarter of fiscal year 2019, the Company entered into interest rate swap transactions to hedge the variable interest rate payments for the \$500.0 million Term Loan Facility which expires on November 8, 2022 (the 2017 Term Loan Facility). In connection with this transaction, the Company pays interest based upon a fixed rate as agreed upon with the respective counterparties and receives variable rate interest payments based on the one-month LIBOR. The interest rate swaps have an aggregate notional amount of \$200.0 million and have been designated as hedging instruments and accounted for as cash flow hedges. The interest rate swaps were effective on October 11, 2018 and are scheduled to expire on August 31, 2020. The contracts will be settled with the respective counterparties on a net basis at each settlement date.

During fiscal year 2018, the Company entered into interest rate swap transactions to hedge the variable interest rate payments for the \$350.0 million Term Loan Facility which expires on August 24, 2020 (the 2018 Term Loan Facility). In connection with this transaction, the Company pays interest based upon a fixed rate as agreed upon with the respective counterparties and receives variable rate interest payments based on the three-month LIBOR. The interest rate swaps have an aggregate notional amount of \$350.0 million and have been designated as hedging instruments and accounted for as cash flow hedges. The interest rate swaps were effective on August 24, 2018 and are scheduled to expire on August 24, 2020. The contracts will be settled with the respective counterparties on a net basis at each settlement date.

During fiscal year 2016, the Company entered into interest rate swap transactions to hedge the variable interest rate payments for the 2017 Term Loan Facility. In connection with this transaction, the Company pays interest based upon a fixed rate as agreed upon with the respective counterparties and receives variable rate interest payments based on the one-month LIBOR. The interest rate swaps have an aggregate notional amount of \$200.0 million and have been designated as hedging instruments and accounted for as cash flow hedges. The interest rate swaps were effective on September 30, 2016 and are scheduled to expire on June 30, 2019. The contracts will be settled with the respective counterparties on a net basis at each settlement date.

Table of Contents

During fiscal year 2016, the Company entered into forward interest rate swap transactions to hedge the fixed interest rate payments for an anticipated debt issuance (the 3.950% Senior Notes). The swaps were accounted for as a cash flow hedge and had a notional amount of \$200.0 million. Concurrently with the pricing of the 3.950% Senior Notes in the second quarter of fiscal year 2018, the Company settled the swaps. The fair value of the cash received for the swaps at settlement was \$17.2 million. The effective portion of the swaps is recorded in the Company's Consolidated Balance Sheets as a component of AOCI and is amortized as a reduction to interest expense in the Company's Consolidated Statements of Operations through January 2028.

12. Restructuring and Related Charges

Following is a summary of the Company's restructuring and related charges (in thousands):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Employee severance and benefit costs	\$ 3,768	\$ 2,012	\$ 8,947	\$ 5,989
Lease costs		7	9	7
Asset write-off costs	(3,396)	2,451	(3,212)	9,263
Other related costs	445	957	1,098	1,556
Total restructuring and related charges⁽¹⁾	\$ 817	\$ 5,427	\$ 6,842	\$ 16,815

- ⁽¹⁾ Includes \$0.3 million and \$2.1 million recorded in the EMS segment and \$0.5 million and \$3.3 million recorded in the DMS segment for the three months ended February 28, 2019 and 2018, respectively. Includes \$4.7 million and \$8.0 million recorded in the EMS segment, \$2.1 million and \$7.9 million recorded to the DMS segment and \$0.0 million and \$0.9 million of non-allocated charges for the six months ended February 28, 2019 and 2018, respectively. Except for asset write-off costs, all restructuring and related charges are cash costs.

2017 Restructuring Plan

On September 15, 2016, the Company's Board of Directors formally approved a restructuring plan to better align the Company's global capacity and administrative support infrastructure to further optimize organizational effectiveness. This action includes headcount reductions across the Company's selling, general and administrative cost base and capacity realignment in higher cost locations (the 2017 Restructuring Plan).

Upon completion of the 2017 Restructuring Plan, the Company expects to recognize approximately \$195.0 million in restructuring and other related costs. The Company has incurred \$187.1 million in costs-to-date as of February 28, 2019.

The table below summarizes the Company's liability activity, primarily associated with the 2017 Restructuring Plan (in thousands):

	Employee Severance and Benefit Costs	Lease Costs	Asset Write-off Costs	Other Related Costs	Total
--	-----------------------------------------	-------------	--------------------------	------------------------	-------

Edgar Filing: JABIL INC - Form 10-Q

Balance as of August 31, 2018	\$	18,131	\$	2,684	\$		\$	522	\$	21,337
Restructuring related charges		8,947		9		(3,212)		1,098		6,842
Asset write-off charge and other non-cash activity		(240)				3,212		(7)		2,965
Cash payments		(17,804)		(303)				(1,160)		(19,267)
Balance as of February 28, 2019	\$	9,034	\$	2,390	\$		\$	453	\$	11,877

Table of Contents**13. Business Acquisitions*****Fiscal year 2019***

During fiscal year 2019, the Company and Johnson & Johnson Medical Devices Companies (JJMD) entered into a Framework Agreement to form a strategic collaboration and expand its existing relationship. The strategic collaboration expands the Company's medical device manufacturing portfolio, diversification and capabilities.

On February 25, 2019, under the terms of the Framework Agreement, the Company completed the initial closing of its acquisition of certain assets of JJMD for approximately \$80.8 million in cash, which remains subject to certain post-closing adjustments. The acquisition of the JJMD assets has been accounted for as a business combination using the acquisition method of accounting. Assets acquired of \$97.8 million and liabilities assumed of \$17.0 million were recorded at their estimated fair values as of the acquisition date. The two subsequent closings, which are subject to customary closing conditions, are expected to occur during the second half of fiscal year 2019 and fiscal year 2020.

The Company is currently evaluating the fair values of the assets and liabilities related to this business combination. The preliminary estimates and measurements are, therefore, subject to change during the measurement period for assets acquired, liabilities assumed and tax adjustments. The results of operations were included in the Company's condensed consolidated financial results beginning on February 25, 2019. The Company believes it is impracticable to provide pro forma information for the acquisition of the JJMD assets.

Fiscal year 2018***Acquisition***

On September 1, 2017, the Company completed the acquisition of True-Tech Corporation (True-Tech) for approximately \$95.9 million in cash. True-Tech is a manufacturer specializing in aerospace, semiconductor and medical machined components.

The acquisition of True-Tech assets was accounted for as a business combination using the acquisition method of accounting. Assets acquired of \$114.7 million, including \$25.9 million in intangible assets and \$22.6 million in goodwill, and liabilities assumed of \$18.8 million were recorded at their estimated fair values as of the acquisition date. The excess of the purchase price over the fair value of the acquired assets and assumed liabilities was recorded to goodwill and was fully allocated to the EMS segment. The majority of the goodwill is currently expected to be deductible for income tax purposes. The results of operations were included in the Company's condensed consolidated financial results beginning on September 1, 2017. Pro forma information has not been provided as the acquisition of True-Tech is not deemed to be significant.

14. New Accounting Guidance***Recently Adopted Accounting Guidance***

During fiscal year 2014, the Financial Accounting Standards Board (FASB) issued an accounting standard, which is a comprehensive new revenue recognition model that requires a company to recognize revenue to depict the transfer of goods or services to a customer at an amount that reflects the consideration it expects to receive in exchange for those goods or services. The accounting standard became effective for the Company in the first quarter of fiscal year 2019. The Company implemented changes to its processes, policies and internal controls to meet the impact of the new standard and disclosure requirements. Refer to Note 16 Revenue to the Condensed Consolidated Financial Statements

for further details.

During fiscal year 2016, the FASB issued a new accounting standard to address certain aspects of recognition, measurement, presentation and disclosure of financial instruments. This guidance became effective for the Company in the first quarter of fiscal year 2019, and was applied prospectively by means of a cumulative-effect adjustment to the Consolidated Balance Sheet as of September 1, 2018 to equity investments that existed as of the date of adoption of the standard. The adoption of this standard did not have a material impact on the Company's Consolidated Financial Statements; however, the impact on future periods will depend on the facts and circumstances of future transactions.

During fiscal year 2016, the FASB issued a new accounting standard to address the presentation of certain transactions within the statement of cash flows with the objective of reducing the existing diversity in practice. This standard was adopted on September 1, 2018 on a retrospective basis and resulted in a reclassification of cash flows from operating activities to investing activities in the Company's Consolidated Statement of Cash Flows for cash receipts related to collections on the deferred purchase price receivable on asset-backed securitization transactions. The increase in cash flow from investing activities and the corresponding decrease to cash flow from operating activities upon adoption of the standard was \$96.8 million and \$1.2 billion for the six months ended February 28, 2019 and 2018, respectively.

Table of Contents

During fiscal year 2017, the FASB issued a new accounting standard to improve the accounting for the income tax consequences of intra-entity transfers of assets other than inventory. The new standard eliminates the exception for an intra-entity transfer of an asset other than inventory and requires an entity to recognize the income tax consequences when the transfer occurs. This guidance became effective for the Company beginning in the first quarter of fiscal year 2019. This guidance was adopted on a modified retrospective basis and an immaterial cumulative-effect adjustment was recorded, which reduced retained earnings as of September 1, 2018.

During fiscal year 2017, the FASB issued a new accounting standard which clarifies the scope of accounting for asset derecognition and adds further guidance for recognizing gains and losses from the transfer of non-financial assets in contracts with non-customers. This guidance became effective for the Company beginning in the first quarter of fiscal year 2019 coincident with the new revenue recognition guidance. The adoption of this standard did not have a material impact on the Company's Consolidated Financial Statements; however, the impact on future periods will depend on the facts and circumstances of future transactions.

During fiscal year 2017, the FASB issued a new accounting standard to improve the presentation of net periodic pension benefit cost. The Company adopted the standard on September 1, 2018 on a retrospective basis which results in reclassifications for the service cost component of net periodic benefit cost from selling, general and administrative expense to cost of revenue and for the other components from selling, general and administrative expense to other expense. Prior periods have not been reclassified due to immateriality.

During the second quarter of fiscal year 2018, the Securities and Exchange Commission (SEC) staff issued Staff Accounting Bulletin No. 118, *Income Tax Accounting Implications of the Tax Cut and Jobs Act* (SAB 118), which provides guidance on accounting for the tax effects of the Tax Cuts and Jobs Act of 2017 (Tax Act). SAB 118 provides a measurement period that should not extend beyond one year from the Tax Act enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the Tax Act for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the Tax Act is incomplete, but it is able to determine a reasonable estimate, it must record a provisional estimate in its financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provisions of the tax laws that were in effect immediately before the enactment of the Tax Act. The Company has applied SAB 118 and provided required disclosures in Note 15 – Income Taxes.

Recently Issued Accounting Guidance

During fiscal year 2016, the FASB issued a new accounting standard revising lease accounting. The new guidance requires organizations to recognize lease assets and lease liabilities on the Consolidated Balance Sheet and disclose key information regarding leasing arrangements. This guidance is effective for the Company beginning in the first quarter of fiscal year 2020. Early application of the new standard is permitted and the standard must be adopted using a modified retrospective approach. In preparation for the adoption, the Company is implementing a new lease accounting system. The adoption of this standard will impact the Company's Consolidated Balance Sheet. The Company is currently evaluating practical expedients and accounting policy elections, and assessing overall impacts this new standard will have on its Consolidated Financial Statements.

During fiscal year 2016, the FASB issued an accounting standard, which replaces the existing incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. This guidance is effective for the Company beginning in the first quarter of fiscal year 2021 and early adoption is permitted beginning in the first quarter of fiscal year 2020. This guidance must be applied using a modified retrospective or prospective transition

method, depending on the area covered by this accounting standard. The Company is currently assessing the impact this new standard may have on its Consolidated Financial Statements.

During fiscal year 2017, the FASB issued a new accounting standard to improve the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities by simplifying the application of hedge accounting and improving the related disclosures in its financial statements. This guidance is effective for the Company beginning in the first quarter of fiscal year 2020, with early adoption permitted. The guidance must be applied using a modified retrospective approach. The adoption of this standard is not expected to have a material impact on the Company's Consolidated Financial Statements; however, the impact on future periods will depend on the facts and circumstances of future transactions.

During fiscal year 2018, the FASB issued a new accounting standard which aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. This guidance is effective for the Company beginning in the first quarter of fiscal year 2021, with early adoption permitted. The Company is currently assessing the impact this new standard may have on its Consolidated Financial Statements.

Table of Contents

Recently issued accounting guidance not discussed above is not applicable or did not have, or is not expected to have, a material impact to the Company.

15. Income Taxes

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Act. The Tax Act reduced the corporate tax rate, limited or eliminated certain tax deductions, and changed the taxation of foreign earnings of U.S. multinational companies. The enacted changes include a mandatory income inclusion of the historically untaxed foreign earnings of a U.S. company's foreign subsidiaries and will effectively tax such income at reduced tax rates (transition tax). During fiscal year 2018, the Company made reasonable estimates related to certain impacts of the Tax Act and, in accordance with SAB 118, recorded a net provisional income tax expense of \$142.3 million for the fiscal year ended August 31, 2018. This net provisional expense was mainly comprised of \$65.9 million related to the one-time transition tax inclusive of unrecognized tax benefits, \$(10.5) million related to the re-measurement of the Company's U.S. deferred tax attributes, and \$85.0 million related to the foreign tax impact of a change in indefinite reinvestment assertion on certain earnings from the Company's foreign subsidiaries.

During the first quarter of fiscal year 2019, the Company recorded an income tax benefit of \$13.3 million, inclusive of unrecognized tax benefits, associated with the Tax Act. The income tax benefit was mainly related to the one-time transition tax to adjust the amount previously recorded during the fiscal year ended August 31, 2018. The adjustment to the one-time transition tax for the three months ended November 30, 2018 was primarily related to further analysis of the Company's utilization of foreign tax credits and applicable limitations. The calculation of the one-time transition tax is based upon estimates of post-1986 earnings and profits, applicable foreign tax credits and relevant limitations, utilization of U.S. federal net operating losses and tax credits and the amount of foreign earnings held in cash and non-cash assets. During the three months ended February 28, 2019, the Company made no material adjustments to the net income tax expense related to the Tax Act. The Company has determined the Tax Act impacts based on the analysis, interpretations and guidance available at this time and considers the accounting for the effects of the Tax Act complete under SAB 118. There may be future adjustments based on changes in interpretations of the Tax Act, legislative updates or final regulations under the Tax Act, changes in accounting standards for income taxes, or changes in estimates we have utilized to calculate the transitional impact.

During the first quarter of fiscal year 2019, the Company elected to record the Global Intangible Low-Taxed Income effects as a period cost.

As a result of the one-time transition tax, the Company will have a substantial amount of previously taxed earnings that can be distributed to the U.S. without additional U.S. taxation. Additionally, the Tax Act provides for a 100% dividends received deduction for dividends received by U.S. corporations from 10-percent or more owned foreign corporations. During the fiscal year ended August 31, 2018, the Company recorded liabilities of \$85.0 million from a change in the indefinite reinvestment assertion on certain earnings from its foreign subsidiaries, primarily associated with foreign withholding taxes that would be incurred upon such future remittances of cash. The Company intends to indefinitely reinvest the remaining earnings from the Company's foreign subsidiaries for which a deferred tax liability has not already been recorded. The accumulated earnings are the most significant component of the basis differences which are indefinitely reinvested.

The effective tax rate of 33.0% and 27.9% during the three months and six months ended February 28, 2019, respectively, differed from the U.S. federal statutory rate of 21.0% primarily due to: (i) losses in tax jurisdictions with existing valuation allowances; and (ii) tax incentives granted to sites in Brazil, China, Malaysia, Singapore and Vietnam. In addition, the six months ended February 28, 2019 included adjustments to amounts previously recorded for the Tax Act.

The effective tax rate of 56.5% and 47.6% during the three months and six months ended February 28, 2018, respectively, differed from the blended U.S. federal statutory rate of 25.7% primarily due to the Tax Act, including the one-time transition tax and the re-measurement of the Company's U.S. deferred tax attributes of \$30.9 million, partially offset by a reduction in unrecognized tax benefits of \$16.1 million for the lapse of statute in a non-U.S. jurisdiction. Other primary drivers for the difference between the effective tax rate and the blended U.S. federal statutory rate of 25.7% during the three months and six months ended February 28, 2018 are: (i) tax incentives granted to sites in Brazil, China, Malaysia, Singapore and Vietnam; and (ii) losses in tax jurisdictions with existing valuation allowances, including losses from stock-based compensation for the six months ended February 28, 2018.

16. Revenue

Effective September 1, 2018, the Company adopted ASU 2014-09, Revenue Recognition (Topic 606). The new standard is a comprehensive new revenue recognition model that requires the Company to recognize revenue in a manner which depicts the transfer of goods or services to its customers at an amount that reflects the consideration the Company expects to receive in exchange for those goods or services.

Table of Contents

Prior to the adoption of the new standard, the Company recognized substantially all of its revenue from contracts with customers at a point in time, which was generally when the goods were shipped to or received by the customer, title and risk of ownership had passed, the price to the buyer was fixed or determinable and collectability was reasonably assured (net of estimated returns). Under the new standard, the Company will recognize revenue over time for the majority of its contracts with customers which will result in revenue for those customers being recognized earlier than under the previous guidance. Revenue for all other contracts with customers will continue to be recognized at a point in time, similar to recognition prior to the adoption of the standard.

Additionally, the new standard impacts the Company's accounting for certain fulfillment costs, which include upfront costs to prepare for manufacturing activities that are expected to be recovered. Under the new standard, such upfront costs will be recognized as an asset and amortized on a systematic basis consistent with the pattern of the transfer of control of the products or services to which the asset relates.

The Company adopted ASU 2014-09 using the modified retrospective method by applying the guidance to all open contracts upon adoption and recorded a cumulative effect adjustment as of September 1, 2018, net of tax, of \$42.6 million. No adjustments have been made to prior periods. Following is a summary of the cumulative effect adjustment (in thousands):

	Balance as of August 31, 2018	Adjustments due to Adoption of ASU 2014-09	Balance as of September 1, 2018
Assets			
Contract assets ⁽¹⁾	\$	\$ 591,616	\$ 591,616
Inventories, net ⁽¹⁾	\$ 3,457,706	\$ (461,271)	\$ 2,996,435
Prepaid expenses and other current assets ⁽¹⁾⁽²⁾	\$ 1,141,000	\$ (37,271)	\$ 1,103,729
Deferred income taxes ⁽¹⁾⁽²⁾	\$ 218,252	\$ (8,325)	\$ 209,927
Liabilities			
Contract liabilities ⁽²⁾⁽³⁾	\$	\$ 690,142	\$ 690,142
Deferred income ⁽²⁾⁽³⁾⁽⁴⁾	\$ 691,365	\$ (691,365)	\$
Other accrued expenses ⁽³⁾⁽⁴⁾	\$ 1,000,979	\$ 40,392	\$ 1,041,371
Deferred income taxes ⁽¹⁾	\$ 114,385	\$ 2,977	\$ 117,362
Equity			
Retained earnings ⁽¹⁾⁽²⁾	\$ 1,760,097	\$ 42,602	\$ 1,802,699

- (1) Differences primarily relate to the timing of revenue recognition for over time customers and certain balance sheet reclassifications.
- (2) Differences primarily relate to the timing of recognition and recovery of fulfillment costs and certain balance sheet reclassifications.
- (3) Included within accrued expenses on the Condensed Consolidated Balance Sheets.
- (4) Differences included in contract liabilities as of September 1, 2018.

Significant Judgments

The Company is one of the leading providers of worldwide manufacturing services and solutions. The Company provides comprehensive electronics design, production and product management services to companies in various

industries and end markets. The Company derives substantially all of its revenue from production and product management services (collectively referred to as manufacturing services), which encompasses the act of producing tangible products that are built to customer specifications, which are then provided to the customer.

The Company generally enters into manufacturing service contracts with its customers that provide the framework under which business will be conducted and customer purchase orders will be received for specific quantities and with predominantly fixed pricing. As a result, the Company considers its contract with a customer to be the combination of the manufacturing service contract and the purchase order, or any agreements or other similar documents.

Table of Contents

The majority of our manufacturing service contracts relate to manufactured products which have no alternative use and for which the Company has an enforceable right to payment for the work completed to date. As a result, revenue is recognized over time when or as the Company transfers control of the promised products or services (known as performance obligations) to its customers. For certain other contracts with customers that do not meet the over time revenue recognition criteria, transfer of control occurs at a point in time which generally occurs upon delivery and transfer of risk and title to the customer.

Most of our contracts have a single performance obligation as the promise to transfer the individual manufactured product or service is capable of being distinct and is distinct within the context of the contract. For the majority of customers, performance obligations are satisfied over time based on the continuous transfer of control as manufacturing services are performed and are generally completed in less than one year.

The Company also derives revenue to a lesser extent from electronic design services to certain customers. Revenue from electronic design services is generally recognized over time as the services are performed.

For the Company's over time customers, it believes the measure of progress which best depicts the transfer of control is based on costs incurred to date, relative to total estimated cost at completion (i.e., an input method). This method is a faithful depiction of the transfer of goods or services because it results in the recognition of revenue on the basis of our to-date efforts in the satisfaction of a performance obligation relative to the total expected efforts in the satisfaction of the performance obligation. The Company believes that the use of an input method best depicts the transfer of control to the customer, which occurs as we incur costs on our contracts. The transaction price of each performance obligation is generally based upon the contractual stand-alone selling price of the product or service.

Certain contracts with customers include variable consideration, such as rebates, discounts, or returns. The Company recognizes estimates of this variable consideration that are not expected to result in a significant revenue reversal in the future, primarily based on the most likely level of consideration to be paid to the customer under the specific terms of the underlying programs.

Taxes collected from the Company's customers and remitted to governmental authorities are presented within the Company's Consolidated Statement of Operations on a net basis and are excluded from the transaction price. The Company has elected to account for shipping and handling activities related to contracts with customers as costs to fulfill the promise to transfer the goods. Accordingly, the Company records customer payments of shipping and handling costs as a component of net revenue, and classifies such costs as a component of cost of revenue.

The following table presents the effect of the adoption of the new revenue guidance on the Condensed Consolidated Balance Sheets as of February 28, 2019 (in thousands):

	February 28, 2019
	Balance without the adoption of ASU 2014-09
	As reported
Assets	

Edgar Filing: JABIL INC - Form 10-Q

Contract assets ⁽¹⁾	\$ 832,889	\$
Inventories, net ⁽¹⁾	\$ 3,248,273	\$ 3,943,077
Prepaid expenses and other current assets ⁽¹⁾⁽²⁾	\$ 532,223	\$ 537,801
Deferred income taxes ⁽¹⁾⁽²⁾	\$ 194,015	\$ 198,444
Liabilities		
Contract liabilities ⁽²⁾⁽³⁾	\$ 583,300	\$
Deferred income ⁽²⁾⁽³⁾⁽⁴⁾	\$	\$ 571,149
Other accrued expenses ⁽³⁾⁽⁴⁾	\$ 1,620,683	\$ 1,616,750
Deferred income taxes ⁽¹⁾	\$ 117,547	\$ 113,426
Equity		
Retained earnings ⁽¹⁾⁽²⁾	\$ 1,966,100	\$ 1,858,227

(1) Differences primarily relate to the timing of revenue recognition for over time customers and certain balance sheet reclassifications.

(2) Differences primarily relate to the timing of recognition and recovery of fulfillment costs and certain balance sheet reclassifications.

(3) Included within accrued expenses on the Condensed Consolidated Balance Sheets.

(4) Differences included in contract liabilities as of September 1, 2018.

Table of Contents

The following table presents the effect of the adoption of the new revenue guidance on the Consolidated Statement of Operations for the three months and six months ended February 28, 2019 (in thousands):

	Three months ended February 28, 2019		Six months ended February 28, 2019	
	As reported	Balance without the adoption of	As reported	Balance without the adoption of
		ASU 2014-09		ASU 2014-09
Net revenue ⁽¹⁾	\$ 6,066,990	\$ 5,985,439	\$ 12,573,265	\$ 12,229,174
Cost of revenue ⁽²⁾	\$ 5,612,116	\$ 5,556,714	\$ 11,598,741	\$ 11,317,170
Operating income	\$ 153,983	\$ 127,835	\$ 370,693	\$ 308,174
Income tax expense	\$ 33,219	\$ 36,867	\$ 74,032	\$ 76,783
Net income	\$ 67,607	\$ 37,811	\$ 191,681	\$ 126,411

(1) Differences primarily relate to the timing of revenue recognition for over-time customers and to the recovery of fulfillment costs.

(2) Differences primarily relate to the timing of cost recognition for over-time customers and the recognition of fulfillment costs.

The following table presents the Company's revenues disaggregated by segment (in thousands):

	Three months ended February 28, 2019			Six months ended February 28, 2019		
	EMS	DMS	Total	EMS	DMS	Total
Timing of transfer						
Point in time	\$ 836,863	\$ 1,464,832	\$ 2,301,695	\$ 1,257,524	\$ 3,566,483	\$ 4,824,007
Over time	\$ 2,967,864	\$ 797,431	\$ 3,765,295	\$ 6,050,306	\$ 1,698,952	\$ 7,749,258
Total	\$ 3,804,727	\$ 2,262,263	\$ 6,066,990	\$ 7,307,830	\$ 5,265,435	\$ 12,573,265

Contract Balances

Timing of revenue recognition may differ from the timing of invoicing to customers. The Company records an asset when revenue is recognized prior to invoicing a customer (contract assets) while a liability is recognized when a customer pays an invoice prior to the Company transferring control of the goods or services (contract liabilities). Amounts recognized as contract assets are generally transferred to receivables in the succeeding quarter due to the short-term nature of the manufacturing cycle. Contract assets are classified separately on the Condensed Consolidated Balance Sheets and transferred to receivables when right to payment becomes unconditional.

The Company reviews contract assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable after considering factors such as the age of the balances and the financial stability of the customer. No impairment costs related to contract assets were recognized during the six months ended February 28, 2019.

Revenue recognized during the six months ended February 28, 2019 that was included in the contract liability balance as of September 1, 2018 was \$267.0 million.

Fulfillment Costs

The Company capitalizes costs incurred to fulfill its contracts that i) relate directly to the contract or anticipated contracts, ii) are expected to generate or enhance the Company's resources that will be used to satisfy the performance obligation under the contract, and iii) are expected to be recovered through revenue generated from the contract. Prior to the adoption of the new guidance, unless explicit reimbursement contracts existed, these costs were expensed as incurred. Capitalized fulfillment costs

Table of Contents

are amortized to cost of revenue as the Company satisfies the related performance obligations under the contract with approximate lives ranging from 1-3 years. These costs, which are included in prepaid expenses and other current assets and other assets on the Consolidated Balance Sheets, generally represent upfront costs incurred to prepare for manufacturing activities.

The Company assesses the capitalized fulfillment costs for impairment at the end of each reporting period. The Company will recognize an impairment loss to the extent the carrying amount of the capitalized costs exceeds the recoverable amount. Recoverability is assessed by considering the capitalized fulfillment costs in relation to the forecasted profitability of the related manufacturing performance obligations. As of February 28, 2019, capitalized costs to fulfill are \$51.1 million. Amortization of \$19.9 million and no impairment costs related to fulfillments costs were recognized during the six months ended February 28, 2019.

Remaining Performance Obligations

The Company applied the practical expedient and did not disclose the value of unsatisfied performance obligations for contracts with an original expected length of one year or less.

Table of Contents

JABIL INC. AND SUBSIDIARIES

References in this report to the Company, Jabil, we, our, or us mean Jabil Inc. together with its subsidiaries, except where the context otherwise requires. This Quarterly Report on Form 10-Q contains certain statements that are, or may be deemed to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act). These forward-looking statements (such as when we describe what will, may, or should occur, what we plan, intend, estimate, believe, expect or anticipate will occur, and other similar statements) include, but are not limited to, statements regarding future sales and operating results, potential risks pertaining to these future sales and operating results, future prospects, anticipated benefits of proposed (or future) acquisitions, dispositions and new facilities, growth, the capabilities and capacities of business operations, any financial or other guidance, expected capital expenditures and dividends, expected restructuring charges and related savings and all statements that are not based on historical fact, but rather reflect our current expectations concerning future results and events. We make certain assumptions when making forward-looking statements, any of which could prove inaccurate, including assumptions about our future operating results and business plans. Therefore, we can give no assurance that the results implied by these forward-looking statements will be realized. Furthermore, the inclusion of forward-looking information should not be regarded as a representation by the Company or any other person that future events, plans or expectations contemplated by the Company will be achieved. The following important factors, among others, could affect future results and events, causing those results and events to differ materially from those expressed or implied in our forward-looking statements:

fluctuation in our operating results;

our dependence on a limited number of customers;

our ability to manage growth effectively;

competitive factors affecting our customers' businesses and ours;

the susceptibility of our production levels to the variability of customer requirements;

our ability to keep pace with technological changes and competitive conditions;

our reliance on a limited number of suppliers for critical components;

exposure to financially troubled customers and suppliers;

our exposure to the risks of a substantial international operation; and

our ability to achieve the expected profitability from our acquisitions.

For a further list and description of various risks, factors and uncertainties that could cause future results or events to differ materially from those expressed or implied in our forward-looking statements, see the Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operations sections contained in our Annual Report on Form 10-K for the fiscal year ended August 31, 2018, any subsequent reports on Form 10-Q and Form 8-K, and other filings we make with the Securities and Exchange Commission (SEC). Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.

All forward-looking statements included in this Quarterly Report on Form 10-Q are made only as of the date of this Quarterly Report on Form 10-Q, and we do not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur, or of which we hereafter become aware. You should read this document completely and with the understanding that our actual future results or events may be materially different from what we expect. All forward-looking statements attributable to us are expressly qualified by these cautionary statements.

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**
Overview

We are one of the leading providers of worldwide manufacturing services and solutions. We provide comprehensive electronics design, production and product management services to companies in various industries and end markets. Our services enable our customers to reduce manufacturing costs, improve supply-chain management, reduce inventory obsolescence, lower transportation costs and reduce product fulfillment time. Our manufacturing and supply chain management services and solutions include innovation, design, planning, fabrication and assembly, delivery and managing the flow of resources and products. We derive substantially all of our revenue from production and product management services (collectively referred to as manufacturing services), which encompasses the act of producing tangible products that are built to customer specifications, which are then provided to the customer.

We serve our customers primarily through dedicated business units that combine highly automated, continuous flow manufacturing with advanced electronic design and design for manufacturability. We depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our net revenue, which in turn depends upon their growth, viability and financial stability. Based on net revenue for the six months ended February 28, 2019, our largest customers include Amazon.com, Inc., Apple, Inc., Cisco Systems, Inc., GoPro, Inc., Hewlett-Packard Company, Keysight Technologies, LM Ericsson Telephone Company, NetApp, Inc., Nokia Networks, and Zebra Technologies Corporation.

We conduct our operations in facilities that are located worldwide, including but not limited to, China, Hungary, Malaysia, Mexico, Singapore and the United States. We derived a substantial majority, 88.2% and 90.6%, of net revenue from our international operations for the three months and six months ended February 28, 2019. Our global manufacturing production sites allow customers to manufacture products simultaneously in the optimal locations for their products. Our global presence is key to assessing and executing on our business opportunities.

We have two reporting segments: Electronics Manufacturing Services (EMS) and Diversified Manufacturing Services (DMS), which are organized based on the economic profiles of the services performed, including manufacturing capabilities, market strategy, margins, return on capital and risk profiles. Our EMS segment is focused around leveraging IT, supply chain design and engineering, technologies largely centered on core electronics, utilizing our large scale manufacturing infrastructure and our ability to serve a broad range of end markets. Our EMS segment is typically a lower-margin but high volume business that produces product at a quicker rate (i.e. cycle time) and in larger quantities and includes customers primarily in the automotive and transportation, capital equipment, cloud, computing and storage, defense and aerospace, industrial and energy, networking and telecommunications, print and retail, and smart home and appliances. Our DMS segment is focused on providing engineering solutions, with an emphasis on material sciences and technologies. Our DMS segment is typically a higher-margin business and includes customers primarily in the edge devices and accessories, healthcare, mobility and packaging industries.

We monitor the current economic environment and its potential impact on both the customers we serve as well as our end-markets and closely manage our costs and capital resources so that we can respond appropriately as circumstances change.

Summary of Results

The following table sets forth, for the three months and six months ended February 28, 2019 and 2018, certain key operating results and other financial information (in thousands, except per share data):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Net revenue	\$ 6,066,990	\$ 5,301,101	\$ 12,573,265	\$ 10,886,633
Gross profit	\$ 454,874	\$ 397,133	\$ 974,524	\$ 866,418
Operating income	\$ 153,983	\$ 129,532	\$ 370,693	\$ 275,286
Net income attributable to Jabil Inc.	\$ 67,354	\$ 37,308	\$ 190,954	\$ 101,103
Earnings per share basic	\$ 0.44	\$ 0.21	\$ 1.21	\$ 0.58
Earnings per share diluted	\$ 0.43	\$ 0.21	\$ 1.19	\$ 0.57

Table of Contents**Key Performance Indicators**

Management regularly reviews financial and non-financial performance indicators to assess the Company's operating results. The following table sets forth, for the quarterly periods indicated, certain of management's key financial performance indicators:

	Three months ended			
	February 28, 2019	November 30, 2018	August 31, 2018	May 31, 2018
Sales cycle ⁽¹⁾	25 days	16 days	1 day	9 days
Inventory turns (annualized) ⁽²⁾	6 turns	6 turns	6 turns	6 turns
Days in accounts receivable ⁽³⁾	38 days	38 days	26 days	26 days
Days in inventory ⁽⁴⁾	65 days	60 days	58 days	60 days
Days in accounts payable ⁽⁵⁾	78 days	82 days	83 days	77 days

- (1) The sales cycle is calculated as the sum of days in accounts receivable and days in inventory, less the days in accounts payable; accordingly, the variance in the sales cycle quarter over quarter is a direct result of changes in these indicators.
- (2) In connection with the adoption Accounting Standards Update No. 2014-09 (ASU 2014-09), Revenue Recognition (Topic 606), inventory turns are calculated based on inventory and contract asset balances for the three months ended February 28, 2019 and November 30, 2018.
- (3) During the three months ended November 30, 2018, the increase in days in accounts receivable from the prior sequential quarter was primarily due to an increase in accounts receivable primarily driven by the amended and new securitization programs and higher sales and timing of collections.
- (4) In connection with the adoption of ASU 2014-09, days in inventory are calculated based on inventory and contract asset balances for the three months ended February 28, 2019 and November 30, 2018. During the three months ended February 28, 2019, days in inventory increased from the prior sequential quarter to support anticipated ramps and expected sales levels in the second half of fiscal year 2019 and due to the acquisition of Johnson & Johnson Medical Devices Companies (JJMD) facilities at the end of February. During the three months ended November 30, 2018, days in inventory increased from the prior sequential quarter to support expected sales levels in the second quarter of fiscal year 2019. During the three months ended August 31, 2018, the decrease in days in inventory from the prior sequential quarter was primarily due to increased sales activity during the quarter.
- (5) During the three months ended February 28, 2019, the decrease in days in accounts payable from the prior sequential quarter was primarily due to lower materials purchases during the quarter and timing of purchases and cash payments for purchases during the quarter. During the three months ended August 31, 2018, the increase in days in accounts payable from the prior sequential quarter was primarily due to higher materials purchases during the quarter and the timing of purchases and cash payments for purchases during the quarter.

Critical Accounting Policies and Estimates

The preparation of our Condensed Consolidated Financial Statements and related disclosures in conformity with U.S. generally accepted accounting principles (U.S. GAAP) requires management to make estimates and judgments that affect our reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. On an on-going basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. Management believes that our estimates and assumptions are reasonable under the circumstances; however, actual results may vary from these estimates and assumptions under

different future circumstances. For further discussion of our significant accounting policies, refer to Note 1

Description of Business and Summary of Significant Accounting Policies to the Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies and Estimates in our Annual Report on Form 10-K for the fiscal year ended August 31, 2018.

Revenue Recognition

Effective September 1, 2018, our revenue recognition accounting policies changed in conjunction with the adoption of the new revenue recognition standard. Upon adoption, we recognize revenue over time as manufacturing services are completed for the majority of our contracts with customers, which results in revenue being recognized earlier than under the previous guidance. Revenue for all other contracts with customers will be recognized at a point in time, upon transfer of control of the product to the customer, which is effectively no change to our historical accounting. For further discussion of the new revenue recognition standard, refer to Note 16 Revenue to the Condensed Consolidated Financial Statements.

Table of Contents**Recent Accounting Pronouncements**

See Note 14 **New Accounting Guidance** to the Condensed Consolidated Financial Statements for a discussion of recent accounting guidance.

Results of Operations**Net Revenue**

Generally, we assess revenue on a global customer basis regardless of whether the growth is associated with organic growth or as a result of an acquisition. Accordingly, we do not differentiate or separately report revenue increases generated by acquisitions as opposed to existing business. In addition, the added cost structures associated with our acquisitions have historically been relatively insignificant when compared to our overall cost structure.

The distribution of revenue across our segments has fluctuated, and will continue to fluctuate, as a result of numerous factors, including the following: fluctuations in customer demand; efforts to diversify certain portions of our business; seasonality in our business; business growth from new and existing customers; specific product performance; and any potential termination, or substantial winding down, of significant customer relationships.

(dollars in millions)	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Net revenue	\$ 6,067.0	\$ 5,301.1	14.4%	\$ 12,573.3	\$ 10,886.6	15.5%

Net revenue increased during the three months ended February 28, 2019, compared to the three months ended February 28, 2018. Specifically, the DMS segment revenues decreased 7% due to (i) a 9% decrease in revenues from customers within our mobility business as a result of decreased end user product demand, which we expect to remain weak for the balance of the fiscal year and (ii) a 2% decrease in revenues spread across various industries within the DMS segment. The decrease was partially offset by a 4% increase in revenues from existing customers in our healthcare business. EMS segment revenues increased 33% primarily due to (i) a 13% increase in revenues for customers within our cloud business, (ii) an 8% increase in revenues from customers within our networking and telecommunications business, (iii) an 8% increase in revenues from existing customers within our industrial and energy business and (iv) a 6% increase in revenues for customers within our print and retail business. The increase is partially offset by a 2% decrease in revenues from customers within our capital equipment business, which we anticipate to recover in fiscal year 2020.

Net revenue increased during the six months ended February 28, 2019, compared to the six months ended February 28, 2018. Specifically, the DMS segment revenues increased 2% due to (i) a 4% increase in revenues from existing customers in our healthcare business and (ii) a 1% increase in revenues spread across various industries within the DMS segment. The increase is partially offset by a 3% decrease in revenue from customers within our mobility business as a result of decreased end user product demand. EMS segment revenues increased 27% primarily due to (i) a 9% increase in revenues from customers within our networking and telecommunications business, (ii) a 9% increase in revenues from existing customers within our industrial and energy business, (iii) an 8% increase in revenues for customers within our cloud business and (iv) a 5% increase in revenues for customers within our print and retail business. The increase is partially offset by (i) a 2% decrease in revenues from customers within our capital equipment business and (ii) a 2% decrease in revenues spread across various industries within the EMS segment.

Edgar Filing: JABIL INC - Form 10-Q

Effective September 1, 2018, our revenue recognition accounting policies changed in conjunction with the adoption of the new revenue recognition standard. Upon adoption, we recognize revenue over time as manufacturing services are completed for the majority of our contracts with customers, which results in revenue being recognized earlier than under the previous guidance. Revenue for all other contracts with customers will be recognized at a point in time, upon transfer of control of the product to the customer, which is effectively no change to our historical accounting. For further discussion of the new revenue recognition standard, refer to Note 16 Revenue to the Condensed Consolidated Financial Statements.

Table of Contents

The following table sets forth, for the periods indicated, revenue by segment expressed as a percentage of net revenue:

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
EMS	63%	54%	58%	53%
DMS	37%	46%	42%	47%
Total	100%	100%	100%	100%

The following table sets forth, for the periods indicated, foreign source revenue expressed as a percentage of net revenue:

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Foreign source revenue	88.2%	91.9%	90.6%	92.1%

Gross Profit

(dollars in millions)	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Gross profit	\$ 454.9	\$ 397.1	\$ 974.5	\$ 866.4
Percent of net revenue	7.5%	7.5%	7.8%	8.0%

For the three months ended February 28, 2019, gross profit for our DMS segment increased due to improved profitability across the various businesses. This increase was offset by a decrease in our EMS segment due to continued weakness in the capital equipment business. As a result, gross profit remained consistent as a percent of net revenue during the three months ended February 28, 2019, compared to the three months ended February 28, 2018.

Gross profit decreased as a percent of net revenue during the six months ended February 28, 2019, compared to the six months ended February 28, 2018, primarily due to weakness in the capital equipment business and ramp costs associated with new business awards in our EMS segment.

Selling, General and Administrative

(dollars in millions)	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Selling, general and administrative	\$ 282.1	\$ 243.9	\$ 38.2	\$ 560.3	\$ 537.0	\$ 23.3

Selling, general and administrative expenses increased during the three months ended February 28, 2019, compared to the three months ended February 28, 2018. The increase is primarily due to (i) an increase in salary and salary related expenses and other costs to support new business growth and development and (ii) \$12.8 million in acquisition and integration charges related to our strategic collaboration with a healthcare company.

Selling, general and administrative expenses increased during the six months ended February 28, 2019, compared to the six months ended February 28, 2018. The increase is primarily due to (i) an increase in salary and salary related expenses and other costs to support new business growth and development and (ii) \$21.7 million in acquisition and integration charges related to our strategic collaboration with a healthcare company. The increase is partially offset by an additional \$32.4 million of stock-based compensation expense recognized during the six months ended February 28, 2018 as a result of the one-time modification of certain performance-based restricted stock unit awards and a one-time cash-settled award.

Research and Development

(dollars in millions)	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Research and development	\$ 10.2	\$ 8.3	\$ 21.3	\$ 17.5
Percent of net revenue	0.2%	0.2%	0.2%	0.2%

Table of Contents

Research and development expenses remained consistent as a percentage of net revenue during the three months and six months ended February 28, 2019, compared to the three months and six months ended February 28, 2018.

Amortization of Intangibles

(dollars in millions)	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Amortization of intangibles	\$ 7.8	\$ 9.9	\$ (2.1)	\$ 15.4	\$ 19.9	\$ (4.5)

Amortization of intangibles decreased during the three months and six months ended February 28, 2019, compared to the three months and six months ended February 28, 2018, primarily due to intangible assets related to the Nypro acquisition, which were fully amortized during fiscal year 2018.

Restructuring and Related Charges

Following is a summary of the Company's restructuring and related charges (in millions):

	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Employee severance and benefit costs	\$ 3.8	\$ 2.0	\$ 8.9	\$ 6.0
Lease costs				
Asset write-off costs	(3.4)	2.4	(3.2)	9.3
Other related costs	0.4	1.0	1.1	1.5
Total restructuring and related charges ⁽¹⁾	\$ 0.8	\$ 5.4	\$ 6.8	\$ 16.8

- (1) Includes \$0.3 million and \$2.1 million recorded in the EMS segment and \$0.5 million and \$3.3 million recorded in the DMS segment for the three months ended February 28, 2019 and 2018, respectively. Includes \$4.7 million and \$8.0 million recorded in the EMS segment, \$2.1 million and \$7.9 million recorded in the DMS segment and \$0.0 million and \$0.9 million of non-allocated charges for the six months ended February 28, 2019 and 2018, respectively. Except for asset write-off costs, all restructuring and related charges are cash costs.

2017 Restructuring Plan

On September 15, 2016, our Board of Directors formally approved a restructuring plan to better align our global capacity and administrative support infrastructure to further optimize organizational effectiveness. This action includes headcount reductions across our selling, general and administrative cost base and capacity realignment in higher cost locations (the 2017 Restructuring Plan).

Upon completion of the 2017 Restructuring Plan, we expect to recognize approximately \$195.0 million in restructuring and other related costs. We have incurred \$187.1 million of costs-to-date as of February 28, 2019.

The 2017 Restructuring Plan, once complete, is expected to yield annualized cost savings beginning in fiscal year 2019 of approximately \$90.0 million. The annual cost savings are expected to be reflected as a reduction in cost of revenue as well as reduction of selling, general and administrative expense.

See Note 12 Restructuring and Related Charges to the Condensed Consolidated Financial Statements for further discussion of restructuring and related charges for the 2017 Restructuring Plan.

Other Expense

(dollars in millions)	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Other expense	\$ 11.8	\$ 10.5	\$ 1.3	\$ 25.3	\$ 16.4	\$ 8.9

Table of Contents

Other expense increased for the three months ended February 28, 2019, compared to the three months ended February 28, 2018, primarily due to additional fees associated with the utilization of the foreign and North American asset-backed securitization programs. The increase was partially offset by \$2.6 million of costs incurred during the second quarter of fiscal year 2018 as a result of the early redemption of the 8.250% Senior Notes due 2018.

Other expense increased for the six months ended February 28, 2019, compared to the six months ended February 28, 2018, primarily due to: (i) additional fees incurred for the amendment of the foreign asset-backed securitization program and the new North American asset-backed securitization program entered into during the first quarter of fiscal year 2019 and (ii) an increase in fees associated with the utilization of the asset-backed securitization programs and trade accounts receivable sales programs.

Interest Income

(dollars in millions)	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Interest income	\$ 4.8	\$ 5.0	\$ (0.2)	\$ 9.1	\$ 8.8	\$ 0.3

Interest income remained relatively consistent during the three months and six months ended February 28, 2019, compared to the three months and six months ended February 28, 2018.

Interest Expense

(dollars in millions)	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Interest expense	\$ 46.2	\$ 37.8	\$ 8.4	\$ 88.8	\$ 74.0	\$ 14.8

Interest expense increased during the three months and six months ended February 28, 2019, compared to the three months and six months ended February 28, 2018, due to additional borrowings on our credit facilities and higher interest rates. The additional borrowings were driven by the timing and scale of our ongoing new business ramps and the completion of the share repurchase program.

Income Tax Expense

	Three months ended			Six months ended		
	February 28, 2019	February 28, 2018	Change	February 28, 2019	February 28, 2018	Change
Effective tax rate	33.0%	56.5%	(23.5)%	27.9%	47.6%	(19.7)%

The effective tax rate decreased for the three months and six months ended February 28, 2019 compared to the three months and six months ended February 28, 2018, primarily due to \$30.9 million of tax expense from the Tax Cuts and

Jobs Act of 2017 (Tax Act) for the three months and six months ended February 28, 2018, partially offset by \$16.1 million of income tax benefits from the lapse of statute in a non-U.S. jurisdiction for the three months and six months ended February 28, 2018. Refer to Note 15 Income Taxes to the Condensed Consolidated Financial Statements for further information on the Tax Act.

Non-GAAP (Core) Financial Measures

The following discussion and analysis of our financial condition and results of operations include certain non-GAAP financial measures as identified in the reconciliations below. The non-GAAP financial measures disclosed herein do not have standard meaning and may vary from the non-GAAP financial measures used by other companies or how we may calculate those measures in other instances from time to time. Non-GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. Also, our core financial measures should not be construed as an inference by us that our future results will be unaffected by those items that are excluded from our core financial measures.

Management believes that the non-GAAP core financial measures set forth below are useful to facilitate evaluating the past and future performance of our ongoing manufacturing operations over multiple periods on a comparable basis by excluding the effects of the amortization of intangibles, stock-based compensation expense and related charges, restructuring and related charges, distressed customer charges, acquisition and integration charges, loss on disposal of subsidiaries,

Table of Contents

settlement of receivables and related charges, impairment of notes receivable and related charges, goodwill impairment charges, business interruption and impairment charges, net, other than temporary impairment on securities, income (loss) from discontinued operations, gain (loss) on sale of discontinued operations and certain other expenses, net of tax and certain deferred tax valuation allowance charges. Among other uses, management uses non-GAAP core financial measures to make operating decisions, assess business performance and as a factor in determining certain employee performance when evaluating incentive compensation.

We determine the tax effect of the items excluded from core earnings and core diluted earnings per share based upon evaluation of the statutory tax treatment and the applicable tax rate of the jurisdiction in which the pre-tax items were incurred, and for which realization of the resulting tax benefit, if any, is expected. In certain jurisdictions where we do not expect to realize a tax benefit (due to existing tax incentives or a history of operating losses or other factors resulting in a valuation allowance related to deferred tax assets), a reduced or 0% tax rate is applied.

We are reporting core operating income, core earnings and core return on invested capital to provide investors with an additional method for assessing operating income and earnings by presenting what we believe are our core manufacturing operations. A significant portion (based on the respective values) of the items that are excluded for purposes of calculating core operating income and core earnings also impacted certain balance sheet assets, resulting in a portion of an asset being written off without a corresponding recovery of cash we may have previously spent with respect to the asset. In the case of restructuring and related charges, we may make associated cash payments in the future. In addition, although, for purposes of calculating core operating income and core earnings, we exclude stock-based compensation expense (which we anticipate continuing to incur in the future) because it is a non-cash expense, the associated stock issued may result in an increase in our outstanding shares of stock, which may result in the dilution of our stockholders' ownership interest. We encourage you to consider these matters when evaluating the utility of these non-GAAP financial measures.

Included in the tables below is a reconciliation of the non-GAAP financial measures to the most directly comparable U.S. GAAP financial measures as provided in our Condensed Consolidated Financial Statements:

(in thousands, except for per share data)	Three months ended		Six months ended	
	February 28, 2019	February 28, 2018	February 28, 2019	February 28, 2018
Operating income (U.S. GAAP)	\$ 153,983	\$ 129,532	\$ 370,693	\$ 275,286
Amortization of intangibles	7,777	9,890	15,423	19,869
Stock-based compensation expense and related charges	15,697	15,039	32,946	67,784
Restructuring and related charges	817	5,427	6,842	16,815
Distressed customer charge ⁽¹⁾		14,706		14,706
Business interruption and impairment charges, net ⁽²⁾		4,002	(2,860)	11,356
Acquisition and integration charges ⁽³⁾	12,785		21,675	
	37,076	49,064	74,026	130,530

Adjustments to operating
income

Core operating income (Non-GAAP)	\$ 191,059	\$ 178,596	\$ 444,719	\$ 405,816
Net income attributable to Jabil Inc. (U.S. GAAP)	\$ 67,354	\$ 37,308	\$ 190,954	\$ 101,103
Adjustments to operating income	37,076	49,064	74,026	130,530
Adjustments for taxes ⁽⁴⁾	(4,219)	29,771	(17,962)	29,054
Core earnings (Non-GAAP)	\$ 100,211	\$ 116,143	\$ 247,018	\$ 260,687
Diluted earnings per share (U.S. GAAP)	\$ 0.43	\$ 0.21	\$ 1.19	\$ 0.57
Diluted core earnings per share (Non-GAAP)	\$ 0.64	\$ 0.66	\$ 1.54	\$ 1.46
Diluted weighted average shares outstanding used in the calculation of earnings per share (U.S. GAAP and Non-GAAP)	156,737	176,953	160,413	178,578

(1) Charges relate to inventory and other assets charges for a distressed customer.

(2) Charges, net of insurance proceeds of \$6.1 million for the three months ended February 28, 2018, and \$2.9 million and \$16.4 million for the six months ended February 28, 2019 and 2018, respectively, relate to business interruptions and asset impairment costs associated with damage from Hurricane Maria, which impacted our operations in Cayey, Puerto Rico.

Table of Contents

- (3) Charges related to our strategic collaboration with Johnson & Johnson Medical Devices Companies (JJMD).
- (4) The six months ended February 28, 2019 includes a \$13.3 million income tax benefit for the effects of the Tax Act recorded during the three months ended November 30, 2018. The three months and six months ended February 28, 2018, respectively, includes \$30.9 million, which is comprised of the provisional one-time transition tax as required by the Tax Act and the provisional impact of the Tax Act to the re-measurement of U.S. deferred tax attributes.

(in thousands)	Three months ended	
	February 28, 2019	February 28, 2018
Numerator:		
Operating income (U.S. GAAP)	\$ 153,983	\$ 129,532
Tax effect ⁽¹⁾	(35,525)	(51,827)
After-tax operating income	118,458	77,705
	x4	x4
Annualized after-tax operating income	\$ 473,832	\$ 310,820
Core operating income (Non-GAAP)	\$ 191,059	\$ 178,596
Tax effect ⁽²⁾	(39,338)	(19,730)
After-tax core operating income	151,721	158,866
	x4	x4
Annualized after-tax core operating income	\$ 606,884	\$ 635,464
Denominator:		
Average total Jabil Inc. stockholders' equity ⁽³⁾	\$ 1,869,546	\$ 2,305,917
Average notes payable and long-term debt, less current installments ⁽³⁾	2,485,149	1,937,456
Average current installments of notes payable and long-term debt ⁽³⁾	100,190	227,089
Average cash and cash equivalents ⁽³⁾	(776,733)	(843,527)
Net invested capital base	\$ 3,678,152	\$ 3,626,935
Return on Invested Capital (U.S. GAAP)	12.9%	8.6%
Adjustments noted above	3.6%	8.9%
Core Return on Invested Capital (Non-GAAP)	16.5%	17.5%

(1) The tax effect is calculated by applying the U.S. GAAP effective tax rate for the three months ended February 28, 2019 and 2018 to U.S. GAAP operating income less interest expense.

(2) The tax effect is calculated by applying the core effective tax rate for the three months ended February 28, 2019 and 2018 to core operating income less interest expense.

(3) The average is based on the addition of the account balance at the end of the most recently-ended quarter to the account balance at the end of the prior quarter and dividing by two.

Acquisitions and Expansion

During fiscal year 2019, the Company and JJMD entered into a Framework Agreement to form a strategic collaboration and expand our existing relationship. The strategic collaboration expands our medical device manufacturing portfolio, diversification and capabilities.

On February 25, 2019, under the terms of the Framework Agreement, we completed the initial closing of our acquisition of certain assets of JJMD for approximately \$80.8 million in cash, which remains subject to certain post-closing adjustments. The acquisition of the JJMD assets has been accounted for as a business combination using the acquisition method of accounting. Assets acquired of \$97.8 million and liabilities assumed of \$17.0 million were recorded at their estimated fair values as of the acquisition date. The two subsequent closings, which are subject to customary closing conditions, are expected to occur during the second half of fiscal year 2019 and fiscal year 2020.

We are currently evaluating the fair values of the assets and liabilities related to this business combination. The preliminary estimates and measurements are, therefore, subject to change during the measurement period for assets acquired, liabilities assumed and tax adjustments. The results of operations were included in our condensed consolidated financial results beginning on February 25, 2019. We believe it is impracticable to provide pro forma information for the acquisition of JJMD assets.

Table of Contents**Seasonality**

Production levels for a portion of the DMS segment are subject to seasonal influences. We may realize greater net revenue during our first fiscal quarter, which ends on November 30, due to higher demand for consumer related products during the holiday selling season. Therefore, quarterly results should not be relied upon as necessarily being indicative of results for the entire fiscal year.

Liquidity and Capital Resources

We believe that our level of liquidity sources, which includes available borrowings under our revolving credit facilities, additional proceeds available under our asset-backed securitization programs and under our uncommitted trade accounts receivable sale programs, cash on hand, funds provided by operations and the access to the capital markets, will be adequate to fund our capital expenditures, the payment of any declared quarterly dividends, share repurchases, any potential acquisitions and our working capital requirements for the next 12 months. We continue to assess our capital structure and evaluate the merits of redeploying available cash to reduce existing debt or repurchase common stock.

Cash and Cash Equivalents

As of February 28, 2019, we had approximately \$749.1 million in cash and cash equivalents. As our growth remains predominantly outside of the United States, a significant portion of such cash and cash equivalents are held by our foreign subsidiaries.

As a result of the Tax Act and after the one-time transition tax on our historically untaxed foreign earnings, the cash and cash equivalents held by our foreign subsidiaries will no longer be subject to U.S. federal income tax consequences upon subsequent repatriation to the United States. As a result, most of our cash and cash equivalents as of February 28, 2019 could be repatriated to the United States without potential tax consequences.

Notes Payable and Credit Facilities

Following is summary of principal debt payments and debt issuance for our notes payable and credit facilities:

	5.625% Senior Notes	4.700% Senior Notes	4.900% Senior Notes	3.950% Senior Notes	Borrowings under revolving credit facilities ⁽¹⁾	Borrowings under loans	Total notes payable and credit facilities
(thousands)							
Balance as of							
August 31, 2018	\$ 397,995	\$ 497,350	\$ 298,814	\$ 494,208	\$	\$ 830,332	\$ 2,518,6
Borrowings					6,182,931		6,182,9
Payments					(6,032,931)	(12,607)	(6,045,5
Net change	446	328	121	308		278	1,4
Balance as of							
February 28, 2019	\$ 398,441	\$ 497,678	\$ 298,935	\$ 494,516	\$ 150,000	\$ 818,003	\$ 2,657,5

Edgar Filing: JABIL INC - Form 10-Q

Expiry Date	Dec 15, 2020	Sep 15, 2022	Jul 14, 2023	Jan 12, 2028	Nov 8, 2022 and Aug 24, 2020 ⁽¹⁾	Nov 8, 2022 and Aug 24, 2020
Original Facility/ Maximum Capacity	\$ 400.0 million	\$ 500.0 million	\$ 300.0 million	\$ 500.0 million	\$ 2.3 billion ⁽¹⁾	\$ 851.8 million

⁽¹⁾ As of February 28, 2019, we had \$2.2 billion in available unused borrowing capacity under our revolving credit facilities.

We have a shelf registration statement with the SEC registering the potential sale of an indeterminate amount of debt and equity securities in the future to augment our liquidity and capital resources.

Our Senior Notes and our credit facilities contain various financial and nonfinancial covenants. A violation of these covenants could negatively impact our liquidity by restricting our ability to borrow under the notes payable and credit facilities and potentially causing acceleration of amounts due under these notes payable and credit facilities. As of February 28, 2019, we were in compliance with our debt covenants. Refer to Note 7 Notes Payable and Long-Term Debt to the Condensed Consolidated Financial Statements for further details.

Table of Contents***Asset-Backed Securitization and Trade Accounts Receivable Sale Programs******Asset-Backed Securitization Programs***

We continuously sell designated pools of trade accounts receivable under our foreign asset-backed securitization program to a special purpose entity, which in turn sells certain of the receivables to an unaffiliated financial institution and a conduit administered by an unaffiliated financial institution on a monthly basis. Effective October 1, 2018, the foreign asset-backed securitization program terms were amended and the program was extended to September 30, 2021. In connection with this amendment, there is no longer a deferred purchase price receivable for the foreign asset-backed securitization program as the entire purchase price is paid in cash when the receivables are sold.

As of October 1, 2018, approximately \$734.2 million of accounts receivable sold under the foreign asset-backed securitization program was exchanged for the outstanding deferred purchase price receivable of \$335.5 million. The remaining amount due to the financial institution of \$398.7 million was subsequently settled for \$25.2 million of cash and \$373.5 million of trade accounts receivable sold to the financial institution. Prior to the amendment, any portion of the purchase price for the receivables not paid in cash upon the sale occurring was recorded as a deferred purchase price receivable, which was paid from available cash as payments on the receivables were collected. The foreign asset-backed securitization program contains a guarantee of payment by the special purpose entity, in an amount equal to approximately the net cash proceeds under the program. No liability has been recorded for obligations under the guarantee as of February 28, 2019.

The North American asset-backed securitization program was terminated on October 9, 2018 and as of this date approximately \$500.0 million of accounts receivable sold under the program was exchanged for the outstanding deferred purchase price receivable of \$300.0 million and \$200.0 million of cash. The previously sold trade accounts receivable were recorded at fair market value.

On November 27, 2018, we entered into a new North American asset-backed securitization program. We continuously sell designated pools of trade accounts receivable under our new North American asset-backed securitization program to a special purpose entity, which in turn sells certain of the receivables to conduits administered by unaffiliated financial institutions on a monthly basis. There is no longer a deferred purchase price receivable for the North American asset-backed securitization program as the entire purchase price is paid in cash when the receivables are sold. Additionally, \$197.0 million of receivables are pledged as collateral to the unaffiliated financial institution as of February 28, 2019.

Following is a summary of our asset-backed securitization programs and key terms:

	Maximum Amount of Net Cash Proceeds (in millions)⁽¹⁾	Expiration Date
North American	\$ 390.0	November 22, 2021
Foreign	\$ 400.0	September 30, 2021

⁽¹⁾ Maximum amount available at any one time.

In connection with our asset-backed securitization programs, during the three months and six months ended February 28, 2019, we sold \$1.1 billion and \$1.8 billion, respectively, of trade accounts receivable and we received cash proceeds of \$1.1 billion and \$1.8 billion, respectively. As of February 28, 2019, we had up to \$60.2 million in

available liquidity under our asset-backed securitization programs.

Our asset-backed securitization programs contain various financial and nonfinancial covenants. As of February 28, 2019 and August 31, 2018, we were in compliance with all covenants under our asset-backed securitization programs. Refer to Note 8 Trade Accounts Receivable Securitization and Sale Programs to the Condensed Consolidated Financial Statements for further details on the programs.

Table of Contents*Trade Accounts Receivable Sale Programs*

Following is a summary of the trade accounts receivable sale programs with unaffiliated financial institutions. Under the programs we may elect to sell receivables and the unaffiliated financial institutions may elect to purchase, at a discount, on an ongoing basis:

Program	Maximum Amount (in millions)⁽¹⁾	Type of Facility	Expiration Date
A	\$ 800.0	Uncommitted	August 31, 2022 ⁽²⁾
B	\$ 150.0	Uncommitted	November 30, 2019 ⁽³⁾
C	800.0 CNY	Uncommitted	June 30, 2019
D	\$ 100.0	Uncommitted	May 4, 2023 ⁽⁴⁾
E	\$ 50.0	Uncommitted	August 25, 2019
F	\$ 150.0	Uncommitted	January 25, 2020 ⁽⁵⁾
G	\$ 50.0	Uncommitted	February 23, 2023 ⁽²⁾
H	\$ 100.0	Uncommitted	August 10, 2019 ⁽⁶⁾
I	\$ 100.0	Uncommitted	July 21, 2019 ⁽⁷⁾
J	\$ 150.0	Uncommitted	February 25, 2020 ⁽⁸⁾

(1) Maximum amount available at any one time.

(2) Any party may elect to terminate the agreement upon 15 days prior notice.

(3) The program will automatically extend for one year at each expiration date unless either party provides 10 days notice of termination.

(4) Any party may elect to terminate the agreement upon 30 days prior notice.

(5) The program will be automatically extended through January 25, 2023 unless either party provides 30 days notice of termination.

(6) The program will be automatically extended through August 10, 2023 unless either party provides 30 days notice of termination.

(7) The program will be automatically extended through August 21, 2023 unless either party provides 30 days notice of termination.

(8) The program will be automatically extended each year through February 23, 2024 unless either party provides 30 days notice of termination.

During the three months and six months ended February 28, 2019, we sold \$1.7 billion and \$3.6 billion, respectively, of trade accounts receivable under these programs and we received cash proceeds of \$1.7 billion and \$3.5 billion, respectively. As of February 28, 2019, we had up to \$527.2 million in available liquidity under our trade accounts receivable sale programs.

Capital Expenditures

For fiscal year 2019, we anticipate our net capital expenditures will be approximately \$800.0 million. Our capital expenditures will support investments in new markets and ongoing maintenance in our DMS and EMS segments. The amount of actual capital expenditures may be affected by general economic, financial, competitive, legislative and regulatory factors, among other things.

Cash Flows

The following table sets forth selected consolidated cash flow information (in thousands):

	Six months ended	
	February 28, 2019	February 28, 2018
Net cash provided by (used in) operating activities	\$ 107,765	\$ (863,999)
Net cash (used in) provided by investing activities	(389,608)	755,881
Net cash used in financing activities	(239,112)	(140,944)
Effect of exchange rate changes on cash and cash equivalents	12,063	(61)
Net decrease in cash and cash equivalents	\$ (508,892)	\$ (249,123)

Table of Contents

Operating Activities

Net cash provided by operating activities during the six months ended February 28, 2019 was primarily due to non-cash expenses, increased accounts payable, accrued expenses and other liabilities and decreased inventories, partially offset by increased contract assets and accounts receivable. The increase in accounts payable, accrued expenses and other liabilities is primarily due to the timing of collections on accounts receivable sold under the securitization programs and the timing of purchases and cash payments. The decrease in inventories is primarily due to the adoption of ASU 2014-09 and the reclassification to contract assets for revenue recognized for over time customers, partially offset by an increase to support expected sales levels in the second half of fiscal year 2019. The increase in contract assets is due to the adoption of ASU 2014-09 and the timing of revenue recognition for over time customers. The increase in accounts receivable is primarily driven by the amended and new securitization programs and higher sales and timing of collections.

Investing Activities

Net cash used in investing activities during the six months ended February 28, 2019 consisted primarily of capital expenditures principally to support ongoing business in the DMS and EMS segments and for assets acquired in connection with the initial closing of the acquisition of JJMD at the end of February, partially offset by proceeds and advances from the sale of property, plant and equipment and cash receipts on sold receivables under the asset-backed securitization programs.

Financing Activities

Net cash used in financing activities during the six months ended February 28, 2019 was primarily due to: (i) payments for debt agreements, (ii) the repurchase of our common stock, (iii) dividend payments and (iv) treasury stock minimum tax withholding related to vesting of restricted stock. Net cash used in financing activities was partially offset by: (i) borrowings under debt agreements and (ii) net proceeds from the exercise of stock options and issuance of common stock under the employee stock purchase plan.

Contractual Obligations

As of the date of this report, there were no material changes outside the ordinary course of business since August 31, 2018 to our contractual obligations and commitments.

Dividends and Share Repurchases

We currently expect to continue to declare and pay regular quarterly dividends of an amount similar to our past declarations. However, the declaration and payment of future dividends are discretionary and will be subject to determination by our Board of Directors each quarter following its review of our financial performance.

In June 2018, the Board of Directors authorized the repurchase of up to \$350.0 million of our common stock (the 2018 Share Repurchase Program). This authorization expires on August 31, 2019. As of February 28, 2019, 13.9 million shares had been repurchased for \$350.0 million, which utilized the total amount authorized by the Board of Directors.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in our primary risk exposures or management of market risks from those disclosed in our Annual Report on Form 10-K for the fiscal year ended August 31, 2018.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We carried out an evaluation required by Rules 13a-15 and 15d-15 under the Exchange Act (the Evaluation), under the supervision and with the participation of our Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15 and 15d-15 under the Exchange Act as of February 28, 2019. Based on the Evaluation, our CEO and CFO concluded that the design and operation of our disclosure controls were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) accumulated and communicated to our senior management, including our CEO and CFO, to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

For our fiscal quarter ended February 28, 2019, we did not identify any modifications to our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents**PART II OTHER INFORMATION****Item 1. Legal Proceedings**

We are party to certain lawsuits in the ordinary course of business. We do not believe that these proceedings, individually or in the aggregate, will have a material adverse effect on our financial position, results of operations or cash flows.

Item 1A. Risk Factors

For information regarding risk factors that could affect our business, results of operations, financial condition or future results, see Part I, Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended August 31, 2018. For further information on our forward-looking statements see Part I of this Quarterly Report on Form 10-Q.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information relating to our repurchase of common stock during the three months ended February 28, 2019:

Period	Total Number of Shares Purchased⁽¹⁾	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Program⁽²⁾	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (in thousands)
December 1, 2018 - December 31, 2018	3,046,768	\$ 23.50	3,046,768	\$ 73,848
January 1, 2019 - January 31, 2019	2,171,892	\$ 24.40	2,117,413	\$ 22,259
February 1, 2019 - February 28, 2019	812,990	\$ 27.48	810,080	\$
Total	6,031,650	\$ 24.36	5,974,261	

(1) The purchases include amounts that are attributable to shares surrendered to us by employees to satisfy, in connection with the vesting of restricted stock unit awards and the exercise of stock appreciation rights, their tax withholding obligations.

(2) In June 2018, our Board of Directors authorized the repurchase of up to \$350.0 million of our common stock as publicly announced in a press release issued on June 14, 2018. As of February 28, 2019, the total amount authorized by the Board of Directors had been utilized.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Table of Contents**Item 6. Exhibits**

Index to Exhibits

Exhibit No.	Description	Incorporated by Reference Herein		
		Form	Exhibit	Filing Date/Period End Date
1.1	<u>Underwriting Agreement, dated as of January 9, 2018, between the Company and BNP Paribas Securities Corp., Citigroup Global Markets Inc., J.P. Morgan Securities LLC and Mizuho Securities USA LLC, as representatives of the several underwriters listed therein.</u>	8-K	1.1	1/17/2018
3.1	<u>Registrant's Certificate of Incorporation, as amended.</u>	10-Q	3.1	5/31/2017
3.2	<u>Registrant's Bylaws, as amended.</u>	10-Q	3.2	5/31/2017
4.1	Form of Certificate for Shares of the Registrant's Common Stock. (P)	S-1		3/17/1993
4.2	<u>Indenture, dated January 16, 2008, with respect to Senior Debt Securities of the Registrant, between the Registrant and The Bank of New York Mellon Trust Company, N.A. (formerly known as The Bank of New York Trust Company, N.A.), as trustee.</u>	8-K	4.2	1/17/2008
4.3	<u>Form of 7.750% Registered Senior Notes issued on August 11, 2009.</u>	8-K	4.1	8/12/2009
4.4	<u>Form of 5.625% Registered Senior Notes issued on November 2, 2010.</u>	8-K	4.1	11/2/2010
4.5	<u>Form of 4.700% Registered Senior Notes issued on August 3, 2012.</u>	8-K	4.1	8/6/2012
4.6	<u>Form of 3.950% Senior Notes due 2028 (included in the Officers Certificate filed as Exhibit 4.10).</u>	8-K	4.1	1/17/2018
4.7	<u>Officers' Certificate of the Registrant pursuant to the Indenture, dated August 11, 2009.</u>	8-K	4.3	8/12/2009
4.8	<u>Officers' Certificate of the Registrant pursuant to the Indenture, dated November 2, 2010.</u>	8-K	4.3	11/2/2010
4.9	<u>Officers' Certificate of the Registrant pursuant to the Indenture, dated August 3, 2012.</u>	8-K	4.3	8/6/2012
4.10	<u>Officers' Certificate, dated as of January 17, 2018, establishing the 3.950% Senior Notes due 2028.</u>	8-K	4.1	1/17/2018
10.1	<u>Agreement and Release dated December 17, 2018.</u>	8-K	10.1	12/20/2018
31.1*	<u>Rule 13a-14(a)/15d-14(a) Certification by the Chief Executive Officer.</u>			

31.2*	<u>Rule 13a-14(a)/15d-14(a) Certification by the Chief Financial Officer.</u>
32.1*	<u>Section 1350 Certification by the Chief Executive Officer.</u>
32.2*	<u>Section 1350 Certification by the Chief Financial Officer.</u>
101.INS**	XBRL Instance Document.
101.SCH**	XBRL Taxonomy Extension Schema Document.
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF**	XBRL Taxonomy Extension Definitions Linkbase Document.
101.LAB**	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document.

Indicates management compensatory plan, contract or arrangement

* Filed or furnished herewith

** XBRL (Extensible Business Reporting Language) Filed Electronically with this report.

Certain instruments with respect to long-term debt of the Registrant and its consolidated subsidiaries are not filed herewith pursuant to Item 601(b)(4)(iii) of Regulation S-K since the total amount of securities authorized under each such instrument does not exceed 10% of the total assets of the Registrant and its subsidiaries on a consolidated basis. The Registrant agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

JABIL INC.

Registrant

Date: April 4, 2019

By: /s/ MARK T. MONDELLO
Mark T. Mondello

Chief Executive Officer

Date: April 4, 2019

By: /s/ MICHAEL DASTOOR
Michael Dastoor

Chief Financial Officer