

Navios Maritime Holdings Inc.  
Form 6-K  
December 03, 2015  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER**  
**PURSUANT TO RULE 13a-16 OR 15d-16 OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

**Dated: December 3, 2015**

**Commission File No. 001-33311**

**NAVIOS MARITIME HOLDINGS INC.**

**7 Avenue de Grande Bretagne, Office 11B2**

**Monte Carlo, MC 98000 Monaco**

**(Address of Principal Executive Offices)**

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F:

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes  No

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes  No

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The information contained in this Report is incorporated by reference into the Registration Statement on Form F-3, File No. 333-189231, the Registration Statements on Form S-8, File No. 333-147186 and 333-202141, and the related prospectuses.

## **Operating and Financial Review and Prospects**

The following is a discussion of the financial condition and results of operations of Navios Maritime Holdings Inc. ( Navios Holdings or the Company ) for the three and nine month periods ended September 30, 2015 and 2014. Navios Holdings financial statements have been prepared in accordance with Generally Accepted Accounting Principles in the United States of America ( U.S. GAAP ). You should read this section together with the consolidated financial statements and the accompanying notes included in Navios Holdings 2014 annual report on Form 20-F filed with the Securities and Exchange Commission ( SEC ) and the condensed consolidated financial statements and the accompanying notes included elsewhere in this Form 6-K.

This report contains forward-looking statements within the meaning of the Private Securities Reform Act of 1995. All statements herein other than statements of historical fact, including statements regarding business and industry prospects or future results of operations or financial position, and future share repurchases and dividends, should be considered forward-looking. These forward looking statements are based on Navios Holdings current expectations and observations. Included among the factors that, in management s view, could cause actual results to differ materially from the forward-looking statements contained in this report are changes in any of the following: (i) charter demand and/or charter rates; (ii) production or demand for the types of drybulk products that are transported by Navios Holdings vessels; (iii) operating costs including, but not limited to, changes in crew salaries, insurance, provisions, repairs, maintenance and overhead expenses; or (iv) changes in interest rates. Other factors that could cause our actual results to differ from our current expectations and observations include, but are not limited to, those discussed under Part I, Item 3D Risk Factors in Navios Holdings Annual Report on Form 20-F for the year ended December 31, 2014. All forward-looking statements made in this report speak only as of the date of this document. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## **Recent Developments**

### ***Dividend Policy***

Navios Holdings consistently returned capital through its dividend program to its shareholders since August of 2005. Due to the prolonged weakness in the dry bulk industry the Board of Directors suspended the payment of dividends. The declaration and payment of any dividends in the future remains subject to the discretion of the Board of Directors, and will depend on, among other things, Navios Holding s cash requirements after taking into account market opportunities, debt obligations, and restrictions contained in its credit agreements and indentures and market conditions.

### ***Share Repurchase Authorization***

Navios Holdings has authorized an up to \$25.0 million share repurchase program that is effective for the period ending December 31, 2017. Any purchases of shares will be made from time to time in open market transactions at prevailing market prices or in privately negotiated transactions. The timing and amount of purchases will be determined by management based upon our results of operation and financial condition and capital resources and liquidity, market conditions restrictions under our credit agreements and indentures and other factors and may be made pursuant to a program adopted under Rule 10b5-1 under the Securities Exchange Act. There is no minimum

purchase amount or specific number of shares the Company has committed to buy, and the program may be suspended or reinstated at any time at Navios Holdings' discretion and without notice.

***Dividends from Affiliates***

On November 13, 2015, Navios Holdings received \$3.6 million from Navios Maritime Partners L.P. ( Navios Partners ) representing the cash distribution for the third quarter of 2015.

***Common and Preferred Stock***

Navios Holdings had outstanding as of September 30, 2015 and December 31, 2014, 108,127,752 and 105,831,718 shares of common stock, respectively, and 73,935 (20,000 Series G Cumulative Redeemable Perpetual Preferred Stock issued in January 2014 (the Series G ), 48,000 Series H Cumulative Redeemable Perpetual Preferred Stock issued in July 2014 (the Series H ) and 5,935 shares of convertible preferred stock) and 75,069 (20,000 Series G, 48,000 series H and 7,069 shares of convertible preferred stock) shares of convertible preferred stock, respectively.

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Navios Holdings is a global, vertically integrated seaborne shipping and logistics company focused on the transport and transshipment of dry bulk commodities, including iron ore, coal and grain. Navios Holdings technically and commercially manages its owned fleet, Navios Maritime Acquisition Corporation's (Navios Acquisition) fleet, Navios Partners' fleet, Navios Maritime Midstream Partner L.P.'s (Navios Midstream) fleet, Navios Europe Inc.'s (Navios Europe I) fleet and Navios Europe (II) Inc.'s (Navios Europe II) fleet, and commercially manages its chartered-in fleet. Navios Holdings has in-house ship management expertise that allows it to oversee every step of ship management, including the shipping operations throughout the life of the vessels and the superintendence of maintenance, repairs and drydocking.

*Navios Logistics*

Navios Logistics, a consolidated subsidiary of the Company, is one of the largest logistics companies in the Hidrovia region of South America, focusing on the Hidrovia river system, the main navigable river system in the region, and on cabotage trades along the eastern coast of South America. Navios Logistics is focused on providing its customers integrated transportation, storage and related services through its port facilities, its large, versatile fleet of dry and liquid cargo barges and its product tankers. Navios Logistics serves the needs of a number of growing South American industries, including mineral and grain commodity providers as well as users of refined petroleum products. Navios Holdings currently owns 63.8% of Navios Logistics.

*Affiliates (not consolidated under Navios Holdings)*

Navios Partners (NYSE:NMM) is an international owner and operator of dry cargo vessels and is engaged in seaborne transportation services of a wide range of drybulk commodities including iron ore, coal, grain, fertilizer and also containers, chartering its vessels under medium to long-term charters. Currently, Navios Holdings owns a 20.1% interest in Navios Partners, including a 2.0% general partner interest.

Navios Acquisition (NYSE: NNA), an affiliate (former subsidiary) of the Company, is an owner and operator of tanker vessels focusing in the transportation of petroleum products (clean and dirty) and bulk liquid chemicals. Currently, Navios Holdings' ownership of the outstanding voting stock of Navios Acquisition is 43.3% and its economic interest in Navios Acquisition is 46.5%.

Navios Midstream (NYSE: NAP) is a publicly traded master limited partnership which owns and operates crude oil tankers under long-term employment contracts. As of September 30, 2015, Navios Holdings owned no direct equity interest in Navios Midstream.

Navios Europe I is engaged in the marine transportation industry through the ownership of five tankers and five container vessels. Navios Holdings, Navios Acquisition and Navios Partners have voting interests of 50%, 50% and 0%, respectively, and 47.5%, 47.5% and 5% economic interest, respectively, in Navios Europe I.

Navios Europe II is engaged in the marine transportation industry through the ownership of seven dry bulk and seven container vessels. Navios Holdings, Navios Acquisition and Navios Partners have voting interests of 50%, 50% and 0%, respectively, and 47.5%, 47.5% and 5% economic interest, respectively, in Navios Europe II.

**Fleet**

The following is the current core fleet employment profile (excluding Navios Logistics), including the newbuilds to be delivered. The current core fleet consists of 65 vessels totaling 6.7 million dwt. The employment profile of the fleet as of November 23, 2015 is reflected in the tables below. The 59 vessels in current operation aggregate approximately 6.0 million dwt and have an average age of 7.7 years. Navios Holdings has currently fixed 95.0% and 29.3% including index-linked charters of available days for 2015 and 2016, respectively, of its fleet (excluding vessels which are utilized to fulfill Contracts of Affreightment (COAs)), representing contracted fees (net of commissions), from our current charter agreements of \$152.3 million and \$71.8 million, respectively. Although these fees are based on contractual charter rates, any contract is subject to performance by the counterparties and us. Additionally, the level of these fees would decrease depending on the vessels off-hire days to perform periodic maintenance. The average contractual daily charter-out rate for the core fleet (excluding vessels which are utilized to fulfill COAs) is \$8,344 and \$11,924 for 2015 and 2016, respectively. The average daily charter-in rate for the active long-term charter-in vessels (excluding vessels which are utilized to fulfill COAs) for 2015 is \$13,230.

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**Owned Fleet.** Navios Holdings owns a fleet comprised of 14 Ultra Handymax vessels, 13 Capesize vessels, 12 Panamax vessels and one Handysize vessel, which have an average age of approximately 9.0 years. Of the 40 owned vessels, 38 are currently in operation and two newbuilding vessels are expected to be delivered in the first quarter of 2016.

Vessels	Type	Built	DWT	Charter-out Rate <sup>(1)</sup>	Profit Share	Expiration Date <sup>(2)</sup>
Navios Serenity	Handysize	2011	34,690	7,600	No	12/2015
Navios Ionian	Ultra Handymax	2000	52,067	7,600	No	12/2015
Navios Celestial	Ultra Handymax	2009	58,063	8,075	No	01/2016
Navios Vector	Ultra Handymax	2002	50,296	7,220	No	12/2015
Navios Horizon	Ultra Handymax	2001	50,346	6,650	No	11/2015
Navios Herakles	Ultra Handymax	2001	52,061	8,930	No	09/2016
Navios Achilles	Ultra Handymax	2001	52,063	8,788	No	11/2015
Navios Meridian	Ultra Handymax	2002	50,316	9,500	No	12/2015
Navios Mercator	Ultra Handymax	2002	53,553	5,700	No	02/2016
Navios Arc	Ultra Handymax	2003	53,514	6,360	100% of average	11/2015
					Supramax Index 6TC	12/2016
					Routes	
Navios Hios	Ultra Handymax	2003	55,180	8,075	No	01/2016
Navios Kypros	Ultra Handymax	2003	55,222	7,002	98% of average	11/2015
					Supramax Index 6TC	02/2016
					Routes	
Navios Ulysses	Ultra Handymax	2007	55,728	6,847	Average Supramax	12/2015
					Index 6TC Routes	02/2016
Navios Vega	Ultra Handymax	2009	58,792	7,305	Pool earnings +7%	11/2015
						11/2015
Navios Astra	Ultra Handymax	2006	53,468	7,125	No	12/2015
Navios Magellan	Panamax	2000	74,333	3,325	No	12/2015
Navios Star	Panamax	2002	76,662	7,030	No	01/2016
				9,986	No	01/2017

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					Yes <sup>(13)</sup>	01/2019
Navios Asteriks	Panamax	2005	76,801	9,986	No	11/2016
					Yes <sup>(13)</sup>	11/2018
Navios Centaurus	Panamax	2012	81,472	7,410	No	11/2015
				11,983	No	11/2016
					110% of average BPI	11/2018
					4TC Routes less adjustment to be based on earnings	
Navios Avior	Panamax	2012	81,355	7,255	Weighted average basis	12/2015
					Panamax Index Routes	
					+16.5%	05/2016



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Navios Galileo	Panamax	2006	76,596	5,700	No	12/2015	
				9,986	No	12/2016	
					Yes <sup>(13)</sup>	12/2018	
Navios Northern Star	Panamax	2005	75,395	6,888	No	02/2016	
Navios Amitie	Panamax	2005	75,395	7,030	No	02/2016	
				9,986	No	02/2017	
					Yes <sup>(13)</sup>	02/2019	
Navios Taurus	Panamax	2005	76,596	6,850	110% of Average	12/2015	
					Panamax Index 4TC	02/2016	
					Routes		
N Amalthia	Panamax	2006	75,318	4,835	Average Basis Panamax	12/2015	
					Index Routes	12/2015	
					9,986	No	12/2016
						Yes <sup>(13)</sup>	12/2018
N Bonanza	Panamax	2006	76,596	9,986	No	11/2016	
					Yes <sup>(13)</sup>	11/2018	
Navios Bonavis	Capesize	2009	180,022	13,110	No	02/2017	
Navios Happiness	Capesize	2009	180,022	8,449	\$4,750+50% Weighted	11/2015	
					Average BCI 5TC Index	01/2017	
Navios Lumen	Capesize	2009	180,661	8,908 <sup>(18)</sup>	\$5,000+50% weighted	12/2015	
					average Baltic Capesize	04/2016	
					Index 5TC Index Routes		
Navios Stellar	Capesize	2009	169,001	10,750	No	12/2015	
Navios Phoenix	Capesize	2009	180,242	11,495	No	11/2015 <sup>(5)</sup>	
Navios Antares	Capesize	2010	169,059	8,181	\$5,200+47.5% of the	11/2015	
					basis Baltic Capesize	02/2016	
					Index average 4TC		

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					Index Routes	
Navios Etoile	Capesize	2010	179,234	29,356	No	12/2020
Navios Bonheur	Capesize	2010	179,259	9,942	\$6,300 +50% weighted average Baltic Capesize	12/2015 01/2016
					Index 5TC Index Routes	
Navios Altamira	Capesize	2011	179,165	22,325	No	01/2016
Navios Azimuth	Capesize	2011	179,169	10,450	No	03/2016
Navios Gem	Capesize	2014	181,336	11,632	\$7,750 +55% weighted average Baltic Capesize	11/2015 01/2017
					Index 5TC Index Routes	
Navios Ray	Capesize	2012	179,515	9,805	\$6,300 +50% weighted average Baltic Capesize	12/2015 01/2016
					Index 5TC Index Routes	

**Owned Fleet to be Delivered**

Vessels	Vessel Type	Delivery Date	Deadweight (in metric tons)
Navios Sphera <sup>(14)</sup>	Panamax	Q1 2016	84,000
Navios Mars	Capesize	Q1 2016	180,600

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**Long-Term Fleet.** In addition to the 40 owned vessels, Navios Holdings controls a fleet of four Capesize, 10 Panamax, five Ultra Handymax, and one Handysize vessels under long-term charter-in contracts, which have an average age of approximately 4.9 years. Of the 20 chartered-in vessels, 16 are currently in operation and four are scheduled for delivery at various times through November 2016, as set forth in the following table:

**Long-term Chartered-in Vessels**

Vessels	Type	Built	DWT	Purchase Option <sup>(3)</sup>	Charter-out Rate <sup>(1)</sup>	Expiration Date <sup>(2)</sup>
Navios Lyra	Handysize	2012	34,718	Yes <sup>(4)</sup>	9,500	12/2015
Navios Primavera	Ultra Handymax	2007	53,464	Yes	7,600	11/2015
Navios Apollon	Ultra Handymax	2000	52,073	No	7,600	11/2015
Navios Oriana	Ultra Handymax	2012	61,442	Yes	8,550	12/2015
Navios Mercury	Ultra Handymax	2013	61,393	Yes	8,550	12/2015
Navios Venus	Ultra Handymax	2015	61,339	Yes	8,550	02/2016
Navios Libra II	Panamax	1995	70,136	No	1,473	01/2016
Navios Marco Polo	Panamax	2011	80,647	Yes	11,983	12/2016
					<sup>(7)</sup>	12/2018
Navios Southern Star	Panamax	2013	82,224	Yes	7,890 <sup>(9)</sup>	11/2015 06/2016
					<sup>(10)</sup>	
Navios Aldebaran	Panamax	2008	76,500	Yes	6,415 <sup>(8)</sup>	11/2015 06/2016
					<sup>(8)</sup>	
Navios Sky	Panamax	2015	82,056	Yes	7,031 <sup>(11)</sup>	11/2015
					<sup>(11)</sup>	02/2016
					11,983	02/2017
					<sup>(15)</sup>	02/2019
Navios Amber	Panamax	2015	80,994	Yes	7,788 <sup>(12)</sup>	11/2015
					<sup>(12)</sup>	01/2016
					11,983	01/2017

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					(16)	01/2019
Sea Victory	Panamax	2015	77,095	Yes	9,986	11/2016
					(17)	11/2018
Navios Koyo	Capesize	2011	181,415	Yes	8,902 <sup>(6)</sup>	11/2015 01/2017
Dream Coral	Capesize	2015	181,249	Yes		11/2017
					12,350	
Dream Canary	Capesize	2015	180,528	Yes		11/2016
					10,450	
Golden Heiwa	Panamax	2007	76,662	No		
Beaufiks	Capesize	2004	180,310	Yes		
Rubena N	Capesize	2006	203,233	No		
King Ore	Capesize	2010	176,800	No		
Navios Obeliks	Capesize	2012	181,415	Yes		
<b>Long-term Chartered-in Vessels to be Delivered</b>						

Vessels	Type	Delivery	Purchase	DWT
		Date	Option	
Navios Coral	Panamax	11/2016	Yes	84,000
Navios TBN	Panamax	11/2016	Yes	81,000
Navios TBN	Panamax	11/2016	Yes	81,000
Navios Felix	Capesize	03/2016	Yes	180,000

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- (1) Daily rate net of commissions. These rates do not include insurance proceeds received upfront in November 2012 and March 2014.
- (2) Expected redelivery basis midpoint of full redelivery period.
- (3) Generally, Navios Holdings may exercise its purchase option after three to five years of service.
- (4) Navios Holdings holds the initial 50% purchase option on the vessel.
- (5) Subject to COA of \$34,013 per day for the remaining period until fourth quarter of 2016.
- (6) Based on \$5,050 + 50% weighted average BCI 5TC Routes.
- (7) 110% of average BPI 4TC Routes less adjustment to be based on earnings
- (8) Based on weighted average Panamax Index 4TC Routes +10%.
- (9) Based on weighted average Panamax Index 4TC Routes +17%.
- (10) Based on \$6,000 + 120% weighted average Panamax Index 4TC Routes.
- (11) Based on weighted average Panamax Index 4TC Routes +18%.
- (12) Based on weighted average Panamax Index 4TC Routes +20%.
- (13) 100% of average BPI 4TC Routes less \$2,488/day
- (14) Charter rate \$11,983 until 01/2017 and 123% of average BPI 4TC Routes less adjustment to be based on earnings until 01/2019
- (15) 115% of average BPI 4TC Routes less adjustment to be based on earnings
- (16) 120% of average BPI 4TC Routes less adjustment to be based on earnings
- (17) 114% of average BPI 4TC Routes less \$2,488/ day
- (18) Amount represents daily rate of mitigation proceeds following the restructuring of the original charter.

Many of Navios Holdings' current long-term chartered-in vessels are chartered from ship owners with whom Navios Holdings has long-standing relationships. Navios Holdings pays these ship owners daily rates of hire for such vessels, and then charters out these vessels to other parties, who pay Navios Holdings a daily rate of hire. Navios Holdings also enters into COAs pursuant to which Navios Holdings has agreed to carry cargoes, typically for industrial customers, who export or import drybulk cargoes. Further, Navios Holdings enters into spot market voyage contracts, where Navios Holdings is paid a rate per ton to carry a specified cargo from point A to point B.

**Short-Term Fleet.** Navios Holdings' short-term fleet is comprised of Capesize, Panamax and Ultra Handymax vessels chartered-in for durations of less than 12 months. The number of short-term vessels varies from time to time. These vessels are not included in the core fleet of the Company.

## **Charter Policy and Industry Outlook**

Navios Holdings' policy has been to take a portfolio approach to managing operating risks. This policy led Navios Holdings to time charter-out many of the vessels that it is presently operating (i.e., vessels owned by Navios Holdings or which Navios Holdings has taken into its fleet under charters having a duration of more than 12 months) for periods of up to 10 years at inception to various shipping industry counterparties considered by Navios Holdings to have appropriate credit profiles. By doing this, Navios Holdings aims to lock in, subject to credit and operating risks, favorable forward revenue and cash flows which it believes will cushion it against unfavorable market conditions. In addition, Navios Holdings trades additional vessels taken in on shorter term charters of less than 12 months duration as well as voyage charters or COAs and forward freight agreements ( FFAs ).

Generally, this chartering policy has had the effect of generating an aggregate Time Charter Equivalent ( TCE ) rate that was higher than spot employment, however this has not been the case for certain vessel sizes during 2015. The average daily charter-in vessel cost for the Navios Holdings long-term charter-in fleet (excluding vessels, which are utilized to serve voyage charters or COAs) was \$13,530 per day for the nine month period ended September 30, 2015. The average long-term charter-in hire rate per vessel per day was computed by (a) multiplying (i) the daily charter-in rate for each vessel by (ii) the number of days each vessel is in operation for the year; (b) summing those individual

multiplications; and (c) dividing such total by the total number of charter-in vessel days for the year. These rates exclude gains and losses from FFAs. Furthermore, Navios Holdings has the ability to increase its owned fleet through purchase options exercisable in the future at favorable prices relative to the then-current market.

Navios Holdings believes that a decrease in global commodity demand from its current level, and the delivery of drybulk new buildings into the world fleet, could have an adverse impact on future revenue and profitability. However, Navios Holdings believes that the operating cost advantage of its owned vessels and long-term chartered fleet, which overall is chartered-in at favorable long term rates, will continue to help mitigate the impact of the declines in freight rates. A reduced freight rate environment may also have an adverse impact on the value of Navios Holdings' owned fleet. In reaction to a decline in freight rates, available ship financing has also been negatively impacted, orders have been reduced, and scrapping has increased.

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Navios Logistics owns and operates vessels, barges and pushboats located mainly in Argentina, the largest independent bulk transfer and storage port facility in Uruguay, and an upriver liquid port facility located in Paraguay. Operating results for Navios Logistics are highly correlated to: (i) South American grain production and export, in particular Argentinean, Brazilian, Paraguayan, Uruguayan and Bolivian production and export; (ii) South American iron ore production and export, mainly from Brazil; and (iii) sales (and logistic services) of petroleum products in the Argentine and Paraguayan markets. Navios Holdings believes that the continuing development of these businesses will foster throughput growth and therefore increase revenues at Navios Logistics. Should this development be delayed, grain harvests be reduced, or the market experience an overall decrease in the demand for grain or iron ore, the operations of Navios Logistics could be adversely affected.

### **Factors Affecting Navios Holdings Results of Operations**

*Navios Holdings believes the principal factors that will affect its future results of operations are the economic, regulatory, political and governmental conditions that affect the shipping industry generally and that affect conditions in countries and markets in which its vessels engage in business. Please read Risk Factors included in Navios Holdings 2014 annual report on Form 20-F filed with the Securities and Exchange Commission for a discussion of certain risks inherent in its business.*

Navios Holdings actively manages the risk in its operations by: (i) operating the vessels in its fleet in accordance with all applicable international standards of safety and technical ship management; (ii) enhancing vessel utilization and profitability through an appropriate mix of long-term charters complemented by spot charters (time charters for short-term employment) and COAs; (iii) monitoring the financial impact of corporate exposure from both physical and FFAs transactions; (iv) monitoring market and counterparty credit risk limits; (v) adhering to risk management and operation policies and procedures; and (vi) requiring counterparty credit approvals.

Navios Holdings believes that the important measures for analyzing trends in its results of operations consist of the following:

*Market Exposure:* Navios Holdings manages the size and composition of its fleet by seeking a mix between chartering and owning vessels in order to adjust to anticipated changes in market rates. Navios Holdings aims to achieve an appropriate balance between owned vessels and long and short-term chartered-in vessels and controls approximately 6.7 million dwt in dry bulk tonnage. Navios Holdings options to extend the charter duration of vessels it has under long-term time charter (durations of over 12 months) and its purchase options on chartered vessels permit Navios Holdings to adjust the cost and the fleet size to correspond to market conditions.

*Available days:* Available days are the total number of days a vessel is controlled by a company less the aggregate number of days that the vessel is off-hire due to scheduled repairs or repairs under guarantee, vessel upgrades or special surveys. The shipping industry uses available days to measure the number of days in a period during which vessels should be capable of generating revenues.

*Operating days:* Operating days are the number of available days in a period less the aggregate number of days that the vessels are off-hire due to any reason, including lack of demand or unforeseen circumstances. The shipping industry uses operating days to measure the aggregate number of days in a period during which

vessels actually generate revenues.

*Fleet utilization:* Fleet utilization is obtained by dividing the number of operating days during a period by the number of available days during the period. The shipping industry uses fleet utilization to measure a company's efficiency in finding suitable employment for its vessels and minimizing the amount of days that its vessels are off-hire for reasons other than scheduled repairs or repairs under guarantee, vessel upgrades, special surveys or vessel positioning.

*TCE rates:* TCE rates are defined as voyage and time charter revenues less voyage expenses during a period divided by the number of available days during the period. The TCE rate is a standard shipping industry performance measure used primarily to compare daily earnings generated by vessels on time charters with daily earnings generated by vessels on voyage charters, because charter hire rates for vessels on voyage charters are generally not expressed in per day amounts, while charter hire rates for vessels on time charters generally are expressed in such amounts.



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*Equivalent vessels:* Equivalent vessels are defined as the available days of the fleet divided by the number of the calendar days in the period.

### **Voyage and Time Charter**

Revenues are driven primarily by the number and type of vessels in the fleet, the number of days during which such vessels operate and the amount of daily charter hire rates that the vessels earn under charters, which, in turn, are affected by a number of factors, including:

the duration of the charters;

the level of spot market rates at the time of charters;

decisions relating to vessel acquisitions and disposals;

the amount of time spent positioning vessels;

the amount of time that vessels spend in drydock undergoing repairs and upgrades;

the age, condition and specifications of the vessels; and

the aggregate level of supply and demand in the drybulk shipping industry.

Time charters are available for varying periods, ranging from a single trip (spot charter) to a long-term period which may be many years. Under a time charter, owners assume no risk for finding business and obtaining and paying for fuel or other expenses related to the voyage, such as port entry fees. In general, a long-term time charter assures the vessel owner of a consistent stream of revenue. Operating the vessel in the spot market affords the owner greater spot market opportunity, which may result in high rates when vessels are in high demand or low rates when vessel availability exceeds demand. Vessel charter rates are affected by world economics, international events, weather conditions, labor strikes, governmental policies, supply and demand, and many other factors that might be beyond the control of management.

Consistent with industry practice, Navios Holdings uses TCE rates, which consist of revenue from vessels operating on time charters and voyage revenue less voyage expenses from vessels operating on voyage charters in the spot market, as a method of analyzing fluctuations between financial periods and as a method of equating revenue generated from a voyage charter to time charter revenue.

TCE rate also serves as an industry standard for measuring revenue and comparing results between geographical regions and among competitors.

The cost to maintain and operate a vessel increases with the age of the vessel. Older vessels are less fuel efficient, cost more to insure and require upgrades from time to time to comply with new regulations. The average age of Navios

Holdings' owned core fleet is 9.0 years. However, as such fleet ages or if Navios Holdings expands its fleet by acquiring previously owned and older vessels, the cost per vessel would be expected to rise and, assuming all else, including rates, remains constant, vessel profitability would be expected to decrease.

**COAs and Forward Freight Agreements (FFAs)**

Navios Holdings enhances vessel utilization and profitability through a mix of voyage charters, short-term charter-out contracts, COAs and strategic cargo contracts.

Navios Holdings may enter into drybulk shipping FFAs as economic hedges relating to identifiable ship and/or cargo positions and as economic hedges of transactions the Company expects to carry out in the normal course of its shipping business. By

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utilizing certain derivative instruments, including drybulk shipping FFAs, the Company manages the financial risk associated with fluctuating market conditions. By entering into these contracts, the Company has assumed the risks relating to the possible inability of counterparties to meet the terms of their contracts.

**Statement of Operations Breakdown by Segment**

Navios Holdings reports financial information and evaluates its operations by charter revenues and not by vessel type, length of ship employment, customers or type of charter. Navios Holdings does not use discrete financial information to evaluate the operating results for each such type of charter. Although revenue can be identified for each type of charter, management does not identify expenses, profitability or other financial information on a charter-by-charter or type of charter basis. The reportable segments reflect the internal organization of the Company and are strategic businesses that offer different products and services. The Company currently has two reportable segments: Drybulk Vessel Operations and Logistics Business. The Drybulk Vessel Operations segment consists of the transportation and handling of bulk cargoes through the ownership, operation, and trading of vessels, freight, and FFAs. The Logistics Business segment consists of port terminal business, barge business and cabotage business in the Hidrovia region of South America. Navios Holdings measures segment performance based on net income attributable to Navios Holdings common stockholders.

**Period over Period Comparisons****For the Three Month Period Ended September 30, 2015 Compared to the Three Month Period Ended September 30, 2014**

The following table presents consolidated revenue and expense information for the three month periods ended September 30, 2015 and 2014, respectively. This information was derived from the unaudited condensed consolidated revenue and expense accounts of Navios Holdings for the respective periods.

	<b>Three Month Period Ended September 30, 2015</b>	<b>Three Month Period Ended September 30, 2014</b>
<b>(in thousands of U.S. dollars)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>
Revenue	\$ 130,955	\$ 152,592
Administrative fee revenue from affiliates	4,142	3,631
Time charter, voyage and logistics business expenses	(63,386)	(72,506)
Direct vessel expenses	(33,751)	(35,785)
General and administrative expenses incurred on behalf of affiliates	(4,142)	(3,631)
General and administrative expenses	(6,303)	(7,784)
Depreciation and amortization	(27,356)	(26,798)
Interest expense and finance cost, net	(27,534)	(27,940)
Other expense, net	(6,709)	(2,392)

<b>Loss before equity in net earnings of affiliated companies</b>	<b>\$ (34,084)</b>	<b>\$ (20,613)</b>
Equity in net earnings of affiliated companies	16,828	5,094
<b>Loss before taxes</b>	<b>\$ (17,256)</b>	<b>\$ (15,519)</b>
Income tax (expense)/ benefit	(955)	35
<b>Net loss</b>	<b>\$ (18,211)</b>	<b>\$ (15,484)</b>
Less: Net income attributable to the noncontrolling interest	(3,850)	(1,111)
<b>Net loss attributable to Navios Holdings common stockholders</b>	<b>\$ (22,061)</b>	<b>\$ (16,595)</b>

Set forth below are selected historical and statistical data for the Drybulk Vessel Operations segment for each of the three month periods ended September 30, 2015 and 2014 that the Company believes may be useful in better understanding the Company's financial position and results of operations.

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	<b>Three Month Period Ended September 30,</b>	
	<b>2015</b>	<b>2014</b>
	<b>(unaudited)</b>	<b>(unaudited)</b>
<b>FLEET DATA</b>		
Available days	6,245	5,449
Operating days	6,122	5,443
Fleet utilization	98.0%	99.9%
Equivalent vessels	68	59
<b>AVERAGE DAILY RESULTS</b>		
Time Charter Equivalents	\$ 8,570	\$ 11,550

During the three month period ended September 30, 2015, there were 796 more available days, as compared to the same period in 2014, due to (i) an increase in available days for owned vessels by 33 days, mainly due to the delivery of the Navios Ray in the fourth quarter of 2014; and (ii) an increase in charter-in fleet available days by 763 days.

The average TCE rate for the three month period ended September 30, 2015 was \$8,570 per day, \$2,980 per day lower than the rate achieved in the same period in 2014. This was due primarily to the decrease in the freight market during the third quarter of 2015 as compared to the same period in 2014.

**Revenue:** Revenue from drybulk vessel operations for the three months ended September 30, 2015 was \$63.6 million as compared to \$73.5 million for the same period during 2014. The decrease in drybulk revenue was mainly attributable to a decrease in the TCE rate per day by 25.8% to \$8,570 per day in the third quarter of 2015. This decrease was partially mitigated by an increase in available days of our fleet by 796 days, as described above.

Revenue from the logistics business was \$67.3 million for the three months ended September 30, 2015 as compared to \$79.1 million for the same period in 2014. This decrease was mainly attributable to a decrease in sales of products in the liquid terminal.

**Administrative Fee Revenue From Affiliates:** Administrative fee revenue from affiliates increased by \$0.5 million, or 14.1%, to \$4.1 million for the three month period ended September 30, 2015, as compared to \$3.6 million for the same period in 2014. See general and administrative expenses discussion below.

**Time Charter, Voyage and Logistics Business Expenses:** Time charter, voyage and logistics business expenses decreased by \$9.1 million, or 12.6%, to \$63.4 million for the three month period ended September 30, 2015, as compared to \$72.5 million for the three month period ended September 30, 2014.

The time charter and voyage expenses from drybulk vessel operations increased by \$8.8 million, or 22.7%, to \$47.9 million for the three month period ended September 30, 2015, as compared to \$39.1 million for the three month period ended September 30, 2014. This increase was mainly attributable to an increase in charter-in expenses due to an increase in charter-in days in the third quarter of 2015, as compared to the same period in 2014, and an increase in loss voyages in the current period. This increase was partially offset by a decrease in fuel and miscellaneous expenses.

Of the total amounts of time charter, voyage and logistics business expenses for the three month periods ended September 30, 2015 and 2014, \$15.5 million and \$33.4 million, respectively, were related to Navios Logistics. The decrease in time charter, voyage and logistics business expenses related to Navios Logistics was mainly attributable to the barge business due to less voyages performed and a decrease in cost of products sold in the liquid terminal.

***Direct Vessel Expenses:*** Direct vessel expenses decreased by \$2.0 million, or 5.7%, to \$33.8 million for the three month period ended September 30, 2015, as compared to \$35.8 million for the three month period ended September 30, 2014. Direct vessel expenses include crew costs, provisions, deck and engine stores, lubricating oils, insurance premiums and costs for maintenance and repairs.

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The direct vessel expenses from drybulk vessel operations decreased by \$0.6 million, or 4.9%, to \$12.4 million for the three month period ended September 30, 2015, as compared to \$13.0 million for the three month period ended September 30, 2014. This decrease was mainly attributable to (i) a decrease in crew expenses; (ii) a decrease in insurance expenses; and (iii) a decrease in class and survey expenses.

Of the total amounts of direct vessel expenses for the three month periods ended September 30, 2015 and 2014, \$21.4 million and \$22.8 million, respectively, related to Navios Logistics. The decrease in direct vessel expenses related to Navios Logistics was mainly due to a \$2.2 million decrease in the expenses of the barge business due to lower repairs, maintenance and crew costs. This decrease was partially offset by an increase in the expense from the cabotage business by \$0.8 million, mainly attributable to an increase in the cabotage fleet's available days and crew costs.

**General and Administrative Expenses Incurred on Behalf of Affiliates:** General and administrative expenses incurred on behalf of affiliates increased by \$0.5 million, or 13.9%, to \$4.1 million for the three month period ended September 30, 2015, as compared to \$3.6 million for the same period in 2014. See general and administrative expenses discussion below.

**General and Administrative Expenses:** General and administrative expenses of Navios Holdings were comprised of the following:

	<b>Three Month Period Ended September 30, 2015 (unaudited)</b>	<b>Three Month Period Ended September 30, 2014 (unaudited)</b>
<b>(in thousands of U.S. dollars)</b>		
Administrative fee revenue from affiliates	\$ (4,142)	\$ (3,631)
General and administrative expenses incurred on behalf of affiliates	4,142	3,631
<b>General and administrative expenses</b>	<b>6,303</b>	<b>7,784</b>

	<b>Three Month Period Ended September 30, 2015 (unaudited)</b>	<b>Three Month Period Ended September 30, 2014 (unaudited)</b>
<b>(in thousands of U.S. dollars)</b>		
Drybulk Vessel Operations	\$ 3,202	\$ 4,006
Logistics Business	3,101	3,778
<b>General and administrative expenses</b>	<b>\$ 6,303</b>	<b>\$ 7,784</b>

The decrease in general and administrative expenses by \$1.5 million, or 19.0%, to \$6.3 million for the three month period ended September 30, 2015, as compared to \$7.8 million for the three month period ended September 30, 2014, was mainly attributable to (i) a \$0.8 million decrease in payroll and other related costs in the dry bulk operations; and (ii) a \$0.7 million decrease in payroll and related costs in the logistics business.

**Depreciation and Amortization:** For the three month period ended September 30, 2015, depreciation and amortization increased by \$0.6 million to \$27.4 million as compared to \$26.8 million for the three month period ended September 30, 2014. The increase was primarily due to an increase in depreciation and amortization of drybulk vessels by \$0.8 million following the new vessel delivery in the fourth quarter of 2014. This increase was partially offset by a decrease in depreciation and amortization of the logistics business by \$0.2 million, mainly due to the full depreciation of certain assets in the barge business, during 2014.

**Interest Expense and Finance Cost, Net:** Interest expense and finance cost, net for the three month period ended September 30, 2015 decreased by \$0.4 million, or 1.5%, to \$27.5 million, as compared to \$27.9 million in the same period in 2014. The decrease was mainly due to higher interest income from Navios Europe I and Navios Europe II.



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**Other Expense, Net:** Other expense, net increased by \$4.3 million, or 180.5%, to \$6.7 million for the three month period ended September 30, 2015, as compared to \$2.4 million for the same period in 2014. This increase was due to (i) a \$4.1 million increase in other expense, net of drybulk vessel operations; and (ii) a \$0.2 million increase in other expenses, net of the logistics business.

The increase in other expense, net of drybulk vessels operations was mainly due to (i) a \$1.8 million increase in expense relating to the reclassification to earnings of available-for-sale securities for an other-than-temporary impairment during 2015, (ii) a \$1.3 million increase in claims under the Navios Partners Guarantee (as defined below) during the third quarter of 2015, (iii) a \$0.4 million increase in losses from foreign exchange differences; and (iv) a \$0.6 million increase in other expense, net relating to miscellaneous voyage and operating expenses.

The increase in other expense, net of the logistics business was mainly due to a \$0.2 million increase in taxes other-than-income taxes.

**Equity in Net Earnings of Affiliated Companies:** Equity in net earnings of affiliated companies increased by \$11.7 million, or 230.3%, to \$16.8 million for the three month period ended September 30, 2015, as compared to \$5.1 million for the same period in 2014. The \$11.7 million increase in investment income was mainly due to (i) a \$10.5 million increase in investment income from Navios Acquisition, (ii) a \$0.8 million increase in investment income from Navios Europe II; (iii) a \$0.2 million increase in investment income from Navios Europe I; and (iv) a \$0.4 million increase in investment income from Navios Partners. This increase was partially offset by a \$0.2 million decrease in investment income from Acropolis Chartering and Shipping Inc. ( Acropolis ).

**Income Tax (Expense)/ Benefit:** Income tax expense increased by \$1.0 million as compared to the same period in 2014. The total change in income taxes was mainly attributable to Navios Logistics and was due to the better operational performance of the barge business.

**Net Income Attributable to the Noncontrolling Interest:** Net income attributable to the noncontrolling interest increased by \$2.7 million to \$3.8 million of income for the three month period ended September 30, 2015, as compared to \$1.1 million of income for the same period in 2014. This increase was mainly attributable to the logistics business net income for the three month period ended September 30, 2015, as compared to the same period in 2014.

**For the Nine Month Period Ended September 30, 2015 Compared to the Nine Month Period Ended September 30, 2014**

The following table presents consolidated revenue and expense information for the nine month periods ended September 30, 2015 and 2014. This information was derived from the unaudited condensed consolidated revenue and expense accounts of Navios Holdings for the respective periods.

	<b>Nine Month Period Ended September 30, 2015</b>	<b>Nine Month Period Ended September 30, 2014</b>
<b>(in thousands of U.S. dollars)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>
Revenue	\$ 369,074	\$ 420,191
Administrative fee revenue from affiliates	11,946	10,512

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Time charter, voyage and logistics business expenses	(191,176)	(187,198)
Direct vessel expenses	(100,316)	(97,953)
General and administrative expenses incurred on behalf of affiliates	(11,946)	(10,512)
General and administrative expenses	(21,782)	(28,382)
Depreciation and amortization	(76,040)	(78,300)
Interest expense and finance cost, net	(83,410)	(84,507)
Loss on bond extinguishment		(27,281)
Other expense	(11,944)	(7,807)
<b>Loss before equity in net earnings of affiliated companies</b>	<b>\$ (115,594)</b>	<b>\$ (91,237)</b>
Equity in net earnings of affiliated companies	48,708	34,591
<b>Loss before taxes</b>	<b>\$ (66,886)</b>	<b>\$ (56,646)</b>
Income tax benefit/(expense)	888	(1,101)
<b>Net loss</b>	<b>\$ (65,998)</b>	<b>\$ (57,747)</b>
Less: Net (income)/loss attributable to the noncontrolling interest	(7,554)	6,525
<b>Net loss attributable to Navios Holdings common stockholders</b>	<b>\$ (73,552)</b>	<b>\$ (51,222)</b>

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Set forth below are selected historical and statistical data for the Drybulk Vessel Operations segment for each of the nine month periods ended September 30, 2015 and 2014 that the Company believes may be useful in better understanding the Company's financial position and results of operations.

	<b>Nine Month Period Ended September 30,</b>	
	<b>2015 (unaudited)</b>	<b>2014 (unaudited)</b>
<b>FLEET DATA</b>		
Available days	17,429	16,006
Operating days	17,188	15,972
Fleet utilization	98.6%	99.8%
Equivalent vessels	64	59
<b>AVERAGE DAILY RESULTS</b>		
Time Charter Equivalents	\$ 7,776	\$ 12,084

During the nine month period ended September 30, 2015, there were 1,423 more available days as compared to the same period in 2014, due to (i) an increase in available days for owned vessels by 205 days mainly due to the delivery of the Navios Gem and the Navios Ray in the second and fourth quarters of 2014, respectively; and (ii) an increase in charter-in fleet available days by 1,218 days.

The average TCE rate for the nine month period ended September 30, 2015 was \$7,776 per day, \$4,308 per day lower than the rate achieved in the same period in 2014. This was due primarily to the decrease in the freight market during the nine month period ended September 30, 2015 as compared to the same period in 2014.

**Revenue:** Revenue from drybulk vessel operations for the nine months ended September 30, 2015 was \$170.4 million as compared to \$225.5 million for the same period during 2014. The decrease in drybulk revenue was mainly attributable to a decrease in the TCE rate per day by 35.7% to \$7,776 per day in the nine month period ended September 30, 2015. This decrease was partially mitigated by an increase in available days of our fleet by 1,423 days, as described above.

Revenue from the logistics business was \$198.6 million for the nine months ended September 30, 2015 as compared to \$194.7 million for the same period of 2014. This increase was mainly attributable to (i) an increase in products transported and rates charged in the dry port terminal; and (ii) an increase in the cabotage fleet's operating days. This increase was partially mitigated by a decrease in the volume of liquid cargo transported in the barge business and a decrease in sales of products in the liquid terminal.

**Administrative Fee Revenue From Affiliates:** Administrative fee revenue from affiliates increased by \$1.4 million, or 13.6%, to \$11.9 million for the nine month period ended September 30, 2015, as compared to \$10.5 million for the same period in 2014. See general and administrative expenses discussion below.

**Time Charter, Voyage and Logistics Business Expenses:** Time charter, voyage and logistics business expenses increased by \$4.0 million, or 2.1%, to \$191.2 million for the nine month period ended September 30, 2015, as compared to \$187.2 million for the nine month period ended September 30, 2014.

The time charter and voyage expenses from drybulk vessel operations increased by \$17.1 million, or 14.7%, to \$133.6 million for the nine month period ended September 30, 2015, as compared to \$116.5 million for the nine

month period ended September 30, 2014. This was primarily due to (i) an increase in charter-in days; (ii) an increase in fuel expenses; and (iii) an increase in loss voyages in the current period.

Of the total amounts of time charter, voyage and logistics business expenses for the nine month periods ended

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September 30, 2015 and 2014, \$57.5 million and \$70.7 million, respectively, were related to Navios Logistics. The decrease in time charter, voyage and logistics business expenses was mainly due to (i) lower fuel expenses in the barge business as a result of lower voyages performed under COA contracts; and (ii) lower cost of products sold in the liquid terminal. This decrease was partially mitigated by an increase in volumes transported through the dry and liquid port facilities, and an increase in voyage expenses of the cabotage fleet.

**Direct Vessel Expenses:** Direct vessel expenses increased by \$2.4 million, or 2.4%, to \$100.3 million for the nine month period ended September 30, 2015, as compared to \$97.9 million for the same period in 2014. Direct vessel expenses include crew costs, provisions, deck and engine stores, lubricating oils, insurance premiums and costs for maintenance and repairs.

The direct vessel expenses from drybulk vessel operations decreased by \$1.5 million, or 3.9%, to \$38.0 million for the nine month period ended September 30, 2015, as compared to \$39.5 million for the nine month period ended September 30, 2014. This decrease was mainly attributable to (i) a decrease in crew expenses; (ii) a decrease in amortization of dry dock expense; (iii) a decrease in insurance expenses; and (iv) a decrease in miscellaneous expenses.

Of the total amounts of direct vessel expenses for the nine month periods ended September 30, 2015 and 2014, \$62.3 million and \$58.4 million, related to Navios Logistics, respectively. The increase in direct vessel expenses related to Navios Logistics was mainly attributable to an increase in available days and crew costs in the cabotage business. This increase was partially offset by decreased repairs and maintenance and crew costs in the barge business.

**General and Administrative Expenses Incurred on Behalf of Affiliates:** General and administrative expenses incurred on behalf of affiliates increased by \$1.4 million, or 13.3%, to \$11.9 million for the nine month period ended September 30, 2015, as compared to \$10.5 million for the same period in 2014. See general and administrative expenses discussion below.

**General and Administrative Expenses:** General and administrative expenses of Navios Holdings were comprised of the following:

	<b>Nine Month Period Ended September 30, 2015</b>	<b>Nine Month Period Ended September 30, 2014</b>
<b>(in thousands of U.S. dollars)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>
Administrative fee revenue from affiliates	\$ (11,946)	\$ (10,512)
General and administrative expenses incurred on behalf of affiliates	11,946	10,512
General and administrative expenses	21,782	28,382

<b>Nine Month Period Ended September 30,</b>	<b>Nine Month Period Ended September 30,</b>

<b>(in thousands of U.S. dollars)</b>	<b>2015</b>	<b>2014</b>
	<b>(unaudited)</b>	<b>(unaudited)</b>
Drybulk Vessel Operations	\$ 11,164	\$ 16,956
Logistics Business	10,618	10,537
<b>Sub-total</b>	<b>21,782</b>	<b>27,493</b>
Credit risk insurance		889
<b>General and administrative expenses</b>	<b>\$ 21,782</b>	<b>\$ 28,382</b>

The decrease in general and administrative expenses by \$6.6 million, or 23.3%, to \$21.8 million for the nine month period ended September 30, 2015, as compared to \$28.4 million for the nine month period ended September 30, 2014, was mainly attributable to (i) a \$4.3 million decrease in payroll and other related costs; (ii) a \$1.2 million decrease in professional, legal and audit fees (including credit risk insurance); and (iii) a \$1.2 million decrease in other administrative expenses. The overall decrease was partially offset by a \$0.1 million increase attributable to the logistics business.

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**Depreciation and Amortization:** For the nine month period ended September 30, 2015, depreciation and amortization decreased by \$2.3 million, or 2.9%, to \$76.0 million, as compared to \$78.3 million for the same period in 2014. The decrease was primarily due to a decrease in depreciation and amortization of drybulk vessels by \$3.1 million, mainly due to the early re-delivery of a vessel from its charterer and the subsequent write-off of its unfavorable lease and purchase option. This decrease was partially offset by an increase in depreciation and amortization of the logistics business by \$0.8 million, mainly due to the depreciation of three new pushboats and 72 new dry barges, acquired in 2014.

**Interest Expense and Finance Cost, Net:** Interest expense and finance cost, net for the nine month period ended September 30, 2015 decreased by \$1.1 million, or 1.3%, to \$83.4 million, as compared to \$84.5 million in the same period of 2014. This decrease was mainly due to (i) a \$0.9 million decrease in interest expense and finance cost, net of the logistics business, mainly attributable to increased amount of interest capitalized; and (ii) a \$0.6 million increase in interest income attributable to the drybulk vessel operations, mainly due to interest income from Navios Europe I and Navios Europe II. This decrease was partially offset by a \$0.4 million increase in interest expense attributable to the drybulk vessel operations.

**Other Expense, Net:** Other expense, net increased by \$4.1 million, or 53.0%, to \$11.9 million for the nine month period ended September 30, 2015, as compared to \$7.8 million for the same period in 2014. This increase was due to (i) a \$1.1 million increase in other expense, net of drybulk vessel operations; and (ii) a \$3.0 million increase in other expenses, net of the logistics business.

The increase in other expense, net of drybulk vessels operations was mainly due to (i) a \$7.2 million decrease in income, relating to the sale of a defaulted counterparty claim to an unrelated third party during 2014; (ii) a \$3.6 million decrease in income relating to the termination of the credit default insurance policy in 2014; (iii) a \$1.3 million increase in claims under the Navios Partners Guarantee (as defined below) during 2015; and (iv) a \$1.8 million increase in expense relating to the reclassification to earnings of available-for-sale securities for an other-than-temporary impairment during 2015. This increase was partially mitigated by (i) a \$11.6 million decrease in expense relating to the reclassification to earnings of available-for-sale securities for an other-than-temporary impairment during 2014; (ii) a \$0.9 million increase in gains from foreign exchange differences, and (iii) a \$0.3 million decrease in other expense, net relating to miscellaneous voyage and operating expenses.

The increase in other expenses, net of the logistics business was mainly due to (i) higher taxes other-than-income taxes in the barge business; and (ii) a decrease in other income and foreign exchange differences in the port terminal business.

**Equity in Net Earnings of Affiliated Companies:** Equity in net earnings of affiliated companies increased by \$14.1 million, or 40.8%, to \$48.7 million for the nine month period ended September 30, 2015, as compared to \$34.6 million for the same period in 2014. This increase was mainly due to a \$16.5 million increase in investment income which was partially offset by a \$2.4 million decrease in amortization of deferred gain from the sale of vessels to Navios Partners. The \$16.5 million increase in investment income consisted of (i) \$32.9 million relating to Navios Acquisition, (ii) \$0.8 million relating to Navios Europe II; and (iii) \$0.4 million relating to Navios Europe I. The total increase was partially mitigated by (i) a \$17.2 million decrease in investment income from Navios Partners, and (ii) a \$0.4 million decrease in investment income from Acropolis.

The Company recognizes the gain from the sale of vessels to Navios Partners immediately in earnings only to the extent of the interest in Navios Partners owned by third parties and defers recognition of the gain to the extent of its own ownership interest in Navios Partners (see also Related Party Transactions ).

***Income Tax Benefit / (Expense):*** Income tax benefit for the nine month period ended September 30, 2015 increased by \$2.0 million, or 180.7%, to \$0.9 million, as compared to a \$1.1 million expense for the same period in 2014. The total change in income tax was attributable to Navios Logistics mainly due to the effect of the pretax losses of certain subsidiaries of the barge business.

***Net (Income)/Loss Attributable to the Noncontrolling Interest:*** Net income attributable to noncontrolling interest increased by \$14.1 million to \$7.6 million of income for the nine month period ended September 30, 2015, as compared to \$6.5 million of loss for the same period in 2014. This increase was mainly attributable to the logistics business net income for the nine month period ended September 30, 2015 compared to net loss in the same period in 2014.



**Table of Contents*****Liquidity and Capital Resources***

Navios Holdings has historically financed its capital requirements with cash flows from operations, equity contributions from stockholders, issuance of debt and borrowings under bank credit facilities. Main uses of funds have been capital expenditures for the acquisition of new vessels, new construction and upgrades at the port terminals, expenditures incurred in connection with ensuring that the owned vessels comply with international and regulatory standards, repayments of debt and payments of dividends. Navios Holdings anticipates that cash on hand and internally generated cash flows will be sufficient to fund the operations of the drybulk vessel operations and the logistics businesses, including our present working capital requirements. See **Working Capital Position** and **Long-Term Debt Obligations and Credit Arrangements** for further discussion of Navios Holdings' working capital position.

The following table presents cash flow information derived from the unaudited condensed consolidated statements of cash flows of Navios Holdings for the nine month periods ended September 30, 2015 and 2014.

<b>(in thousands of U.S. dollars)</b>	<b>Nine Month Period Ended September 30, 2015 (unaudited)</b>	<b>Nine Month Period Ended September 30, 2014 (unaudited)</b>
Net cash provided by operating activities	\$ 22,378	\$ 33,775
Net cash used in investing activities	(27,624)	(165,908)
Net cash (used in)/provided by financing activities	(68,950)	234,394
<b>(Decrease)/ increase in cash and cash equivalents</b>	<b>(74,196)</b>	<b>102,261</b>
Cash and cash equivalents, beginning of period	247,556	187,831
<b>Cash and cash equivalents, end of period</b>	<b>\$ 173,360</b>	<b>\$ 290,092</b>

**Cash provided by operating activities for the nine month period ended September 30, 2015 as compared to the nine month period ended September 30, 2014:**

Net cash provided by operating activities decreased by \$11.4 million to \$22.4 million for the nine month period ended September 30, 2015, as compared to \$33.8 million for the nine month period ended September 30, 2014. In determining net cash provided by operating activities, net loss is adjusted for the effects of certain non-cash items as discussed below.

The aggregate adjustments to reconcile net loss to net cash provided by operating activities was a \$70.3 million gain for the nine month period ended September 30, 2015, which consisted mainly of the following adjustments: \$76.0 million of depreciation and amortization, \$9.5 million of amortization of deferred drydock and special survey costs, \$3.3 million of amortization of deferred finance fees, \$2.2 million relating to share-based compensation, \$0.1 million provision for losses on accounts receivable and \$1.8 million reclassification to earnings of available-for-sale securities for an other-than-temporary impairment. These adjustments were partially offset by a \$0.9 million movement in income taxes and a \$21.7 million movement in earnings in affiliates, net of dividends received.

The net cash inflow resulting from the change in operating assets and liabilities of \$18.0 million for the nine month period ended September 30, 2015 resulted from a \$16.3 million decrease in accounts receivable, a \$24.4 million decrease in amounts due from affiliates, a \$6.9 million increase in accounts payable and a \$9.7 million decrease in inventories. These were partially offset by a \$19.8 million payment for drydock and special survey costs, a \$11.4 million decrease in accrued expenses, a \$2.5 increase in prepaid expenses and other assets, a \$2.1 million decrease in deferred income and a \$3.5 million decrease in other long term liabilities.

The aggregate adjustments to reconcile net loss to net cash provided by operating activities was a \$104.0 million gain for the nine month period ended September 30, 2014, which consisted mainly of the following adjustments: \$78.3 million of depreciation and amortization, \$9.0 million of amortization of deferred drydock and special survey costs, \$2.7 million of amortization of deferred finance fees, \$3.0 million relating to share-based compensation, \$0.9 million provision for losses on accounts receivable, \$11.5 million reclassification to earnings of available-for-sale securities for an other-than-temporary impairment, \$4.8 million of expenses related to Navios Logistics bond extinguishment, and a \$1.1 million movement in income taxes. These adjustments were partially offset by a \$7.3 million movement in earnings in affiliates, net of dividends received.

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The net cash outflow resulting from the change in operating assets and liabilities of \$12.5 million for the nine month period ended September 30, 2014 resulted from a \$8.6 million increase in prepaid expenses and other assets, a \$22.2 million increase in amounts due from affiliates, a \$7.7 million payment for drydock and special survey costs, a \$1.5 million decrease in deferred income, and a \$5.4 million decrease in other long term liabilities. These were partially offset by a \$4.3 million decrease in accounts receivable, a \$5.6 million increase in accrued expenses and a \$23.0 million increase in accounts payable.

**Cash used in investing activities for the nine month period ended September 30, 2015 as compared to the nine month period ended September 30, 2014:**

Cash used in investing activities was \$27.6 million for the nine month period ended September 30, 2015, as compared to \$165.9 million for the same period in 2014.

Cash used in investing activities for the nine months ended September 30, 2015 was the result of (i) \$16.2 million in payments for the acquisition of common units and general partner units following Navios Partners' offering in February 2015; (ii) \$6.9 million in payments relating to deposits for the acquisition of two bulk carrier vessels scheduled for delivery in the first quarter of 2016; (iii) a \$6.6 million loan to Navios Europe II; (iv) \$0.2 million of payments in other fixed assets; (v) \$6.7 million investment in Navios Europe II; and (vi) \$15.1 million of payments relating to Navios Logistics as follows: (a) \$0.8 million in payments for the transportation and other acquisition costs of new dry barges, (b) \$4.6 million in payments for the expansion of the dry port terminal, (c) \$4.6 million in payments for the construction of the three new pushboats; and (d) \$5.1 million in payments for improvements and purchase of other fixed assets. The above was partially offset by (i) \$14.6 million in dividends received from Navios Acquisition; and (ii) \$9.5 million loan repayment from Navios Acquisition.

Cash used in investing activities for the nine months ended September 30, 2014 was the result of (i) \$2.2 million used to purchase general partner units in Navios G.P. LLC, the general partner of Navios Partners ( General Partner ) following a Navios Partners' common equity offering; (ii) \$17.6 million in payments relating to deposits for the acquisition of two bulk carrier vessels scheduled for delivery in the third and fourth quarter of 2015; (iii) \$3.1 million movement relating to Navios Acquisition's long term receivable; (iv) a \$3.2 million loan to Navios Europe; (v) \$72.0 million in payments for the acquisition of the N Bonanza and the Navios Gem in January and June 2014, respectively; (vi) \$0.2 million of payments in other fixed assets and (vii) \$78.5 million of payments relating to Navios Logistics as follows: (a) \$4.4 million in deposits for the construction of three new pushboats; (b) \$3.6 million for the acquisition and transport of three pushboats delivered in the first quarter of 2014; (c) \$46.3 million for the construction and transport of new dry barges; (d) \$16.1 million for the expansion of the dry port in Uruguay; (e) \$4.3 million in payments for the acquisition of a second-hand bunker vessel in the third quarter of 2014; (f) \$0.9 million in payments for the construction of a new conveyor belt in Nueva Palmira; and (g) \$2.9 million for the purchase of other fixed assets. The above were partially offset by \$10.9 million in dividends received from Navios Acquisition.

**Cash (used in)/ provided by financing activities for the nine month period ended September 30, 2015 as compared to the nine month period ended September 30, 2014:**

Cash used in financing activities was \$69.0 million for the nine month period ended September 30, 2015, compared to cash provided by financing activities of \$234.4 million for the same period in 2014.

Cash used in financing activities for the nine months ended September 30, 2015 was the result of (i) \$31.0 million of payments performed in connection with the Company's outstanding indebtedness, of which \$24.1 million related to installments for the year 2015 and the remaining \$6.9 million to installments for the year 2016; (ii) \$6.8 million for the payment of the balance of the purchase price for two companies acquired by Navios Logistics in 2014 (both

acquisitions of intangible assets), (iii) \$1.0 million relating to payments for capital lease obligations; and (iv) \$31.4 million of dividends paid to the Company's stockholders. This was partially offset by a \$1.2 million movement in restricted cash relating to loan repayments.

Cash provided by financing activities for the nine months ended September 30, 2014 was the result of (i) \$163.9 million in net proceeds following the sale of the Series G on January 28, 2014 and Series H on July 8, 2014; (ii) \$3.5 million contribution of noncontrolling shareholders for the acquisition of the N Bonanza; (iii) \$0.6 million in proceeds from the exercise of options to purchase common stock; (iv) \$40.4 million of loan proceeds (net of \$0.9 million finance fees) for financing the acquisition of the N Bonanza and the Navios Gem; (v) \$365.7 million of proceeds from the issuance of the 2022 Logistics Senior Notes in April 2014 (net of \$9.3 million finance fees); and (vi) \$0.2 million decrease in restricted cash relating to loan repayments. This was partially offset by:

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(i) \$15.8 million of installments paid in connection with the Company's outstanding indebtedness; (ii) \$290.0 million repayment of the 2019 Logistics Senior Notes (as defined herein); (iii) \$22.2 million of dividends paid to the Company's stockholders; (iv) \$10.9 million relating to payments for the acquisition of the noncontrolling interest in Navios Asia; and (v) \$1.0 million relating to payments for capital lease obligations.

**Adjusted EBITDA:** EBITDA represents net (loss)/income attributable to Navios Holdings common stockholders before interest and finance costs before depreciation and amortization and income taxes. Adjusted EBITDA in this document represents EBITDA before stock-based compensation. Navios Holdings believes that Adjusted EBITDA is a basis upon which liquidity can be assessed and represents useful information to investors regarding Navios Holdings ability to service and/or incur indebtedness, pay capital expenditures, meet working capital requirements and pay dividends. Navios Holdings also believes that Adjusted EBITDA is used (i) by prospective and current lessors as well as potential lenders to evaluate potential transactions; and (ii) to evaluate and price potential acquisition candidates.

Adjusted EBITDA has limitations as an analytical tool, and therefore, should not be considered in isolation or as a substitute for the analysis of Navios Holdings' results as reported under U.S. GAAP. Some of these limitations are: (i) Adjusted EBITDA does not reflect changes in, or cash requirements for, working capital needs; and (ii) although depreciation and amortization are non-cash charges, the assets being depreciated and amortized may have to be replaced in the future. Adjusted EBITDA does not reflect any cash requirements for such capital expenditures. Because of these limitations, among others, Adjusted EBITDA should not be considered as a principal indicator of Navios Holdings' performance. Furthermore, our calculation of Adjusted EBITDA may not be comparable to that reported by other companies due to differences in methods of calculation.

**Adjusted EBITDA Reconciliation to Cash from Operations**

	<b>Three Months Ended</b>	
	<b>September 30, 2015</b>	<b>September 30, 2014</b>
<b>(in thousands of U.S. dollars)</b>	<b>(unaudited)</b>	<b>(unaudited)</b>
Net cash provided by/ (used in) operating activities	\$ 20,639	\$ (6,717)
Net increase/ (decrease) in operating assets	30,837	(2,841)
Net (increase)/ decrease in operating liabilities	(45,771)	26,189
Net interest cost	27,534	27,940
Deferred finance charges	(1,135)	(943)
Provision for losses on accounts receivable	(95)	(377)
Equity in affiliates, net of dividends received	7,512	(2,693)
Payments for drydock and special survey	3,867	2,967
Noncontrolling interest	(3,850)	(1,111)
Reclassification to earnings of available-for-sale securities	(1,783)	
<b>Adjusted EBITDA</b>	<b>\$ 37,755</b>	<b>\$ 42,414</b>

**Nine Months Ended**

<b>(in thousands of U.S. dollars)</b>	<b>September 30, 2015 (unaudited)</b>	<b>September 30, 2014 (unaudited)</b>
Net cash provided by operating activities	\$ 22,378	\$ 33,775
Net (decrease)/ increase in operating assets	(28,671)	26,506
Net increase in operating liabilities	(9,142)	(21,739)
Net interest cost	83,410	84,507
Deferred finance charges	(3,290)	(2,679)
Expenses related to Navios Logistics bond extinguishment		(4,786)
Provision for losses on accounts receivable	(104)	(866)
Equity in affiliates, net of dividends received	21,674	7,291
Payments for drydock and special survey	19,783	7,694
Noncontrolling interest	(7,554)	6,525
Reclassification to earnings of available-for-sale securities	(1,783)	(11,553)
<b>Adjusted EBITDA</b>	<b>\$ 96,701</b>	<b>\$ 124,675</b>

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Adjusted EBITDA for the three months ended September 30, 2015 was \$37.8 million as compared to \$42.4 million for the same period in 2014. The \$4.6 million decrease in Adjusted EBITDA was primarily due to (i) a \$21.6 million decrease in revenue; (ii) a \$4.2 million increase in other expense, net; and (iii) a \$2.8 million increase in net income attributable to the noncontrolling interest. This decrease of \$28.6 million was mitigated by (i) a \$9.1 million decrease in time charter, voyage and logistics business expenses; (ii) a \$1.2 million decrease in general and administrative expenses (excluding share-based compensation expenses); (iii) a \$11.7 million increase in equity in net earnings from affiliated companies; and (iv) a \$2.0 million decrease in direct vessel expenses (excluding the amortization of deferred drydock and special survey costs).

Adjusted EBITDA for the nine months ended September 30, 2015 was \$96.7 million as compared to \$124.7 million for the same period of 2014. The \$28.0 million decrease in Adjusted EBITDA was primarily due to (i) a \$51.1 million decrease in revenue; (ii) a \$4.0 million increase in time charter, voyage and logistics business expenses; (iii) a \$1.8 million increase in direct vessel expenses (excluding the amortization of deferred drydock and special survey costs); (iv) a \$4.2 million increase in other expense, net; and (v) a \$14.1 million increase in net income attributable to the noncontrolling interest. This overall decrease of \$75.2 million was partially mitigated by (i) a \$5.8 million decrease in general and administrative expenses (excluding share-based compensation expenses); (ii) a \$27.3 million decrease in loss on bond extinguishment; and (ii) a \$14.1 million increase in equity in net earnings from affiliated companies.

**Long-Term Debt Obligations and Credit Arrangements***Secured Credit Facilities*

As of September 30, 2015, the Company had secured credit facilities with various banks with a total outstanding balance of \$238.1 million. The purpose of the facilities was to finance the construction or acquisition of vessels or refinance existing indebtedness. All of the facilities are denominated in U.S. Dollars and bear interest based on LIBOR plus spread ranging from 2.25% to 3.60% per annum. The facilities are repayable in either semi-annual or quarterly installments, followed by balloon payments with maturities, ranging from September 2018 to November 2022. See also the maturity table included below.

The facilities are secured by first priority mortgages on certain of Navios Holdings' vessels and other collateral.

The credit facilities contain a number of restrictive covenants that limit Navios Holdings and/or certain of its subsidiaries from, among other things: incurring or guaranteeing indebtedness; entering into affiliate transactions; charging, pledging or encumbering the vessels securing such facilities; changing the flag, class, management or ownership of certain Navios Holdings' vessels; changing the commercial and technical management of certain Navios Holdings' vessels; selling or changing the ownership of certain Navios Holdings' vessels; and subordinating the obligations under the credit facilities to any general and administrative costs relating to the vessels. The credit facilities also require the vessels to comply with the ISM Code and ISPS Code and to maintain valid safety management certificates and documents of compliance at all times. Additionally, the credit facilities require compliance with the covenants contained in the indentures governing the 2019 Notes (as defined below) and the 2022 Notes (as defined below). Among other events, it will be an event of default under the credit facilities if the financial covenants are not complied with or if Angeliki Frangou and her affiliates, together, own less than 20% of the outstanding share capital of Navios Holdings.

As of September 30, 2015, the Company was in compliance with all of the covenants under each of its credit facilities.

*Senior Notes*

On January 28, 2011, the Company and its wholly owned subsidiary, Navios Maritime Finance II (US) Inc. (together with the Company, the 2019 Co-Issuers ) completed the sale of \$350.0 million of 8.125% Senior Notes due 2019 (the 2019 Notes ). The net proceeds from the sale of the 2019 Notes were used to redeem any and all of Navios Holdings then-outstanding 9.5% Senior Notes due 2014 and pay related transaction fees and expenses and for general corporate purposes.

The 2019 Notes are fully and unconditionally guaranteed, jointly and severally and on an unsecured senior basis, by all of the Company s subsidiaries, other than Navios Maritime Finance II (US) Inc., Navios Maritime Finance (US) Inc., Navios Logistics and its subsidiaries and Navios GP L.L.C. The subsidiary guarantees are full and unconditional , except that the indenture provides for an individual subsidiary s guarantee to be automatically released in certain customary circumstances, such as when a subsidiary is



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sold or all of the assets of the subsidiary are sold, the capital stock is sold, when the subsidiary is designated as an unrestricted subsidiary for purposes of the indenture, upon liquidation or dissolution of the subsidiary or upon legal or covenant defeasance or satisfaction and discharge of the 2019 Notes. The 2019 Co-Issuers have the option to redeem the 2019 Notes in whole or in part, at any time on or after February 15, 2015, at a fixed price of 104.063% of the principal amount, which price declines ratably until it reaches par in 2017, plus accrued and unpaid interest, if any. In addition, upon the occurrence of certain change of control events, the holders of the 2019 Notes will have the right to require the 2019 Co-Issuers to repurchase some or all of the 2019 Notes at 101% of their face amount, plus accrued and unpaid interest to the repurchase date.

The 2019 Notes contain covenants which, among other things, limit the incurrence of additional indebtedness, issuance of certain preferred stock, the payment of dividends, redemption or repurchase of capital stock or making restricted payments and investments, creation of certain liens, transfer or sale of assets, entering in transactions with affiliates, merging or consolidating or selling all or substantially all of the 2019 Co-Issuers' properties and assets and creation or designation of restricted subsidiaries. The 2019 Co-Issuers were in compliance with the covenants as of September 30, 2015.

*Ship Mortgage Notes*

In November 2009, the Company and its wholly-owned subsidiary, Navios Maritime Finance (US) Inc. (together, the Mortgage Notes Co-Issuers) issued \$400.0 million of first priority ship mortgage notes due on November 1, 2017 at a fixed rate of 8.875% (the 2017 Notes). In July 2012, the Mortgage Notes Co-Issuers issued an additional \$88.0 million of the 2017 Notes at par value. On November 29, 2013, Navios Holdings completed the sale of \$650.0 million of its 7.375% First Priority Ship Mortgage Notes due 2022 (the 2022 Notes). The net proceeds of the offering of the 2022 Notes have been used: (i) to repay in full the 2017 Notes; and (ii) to repay in full indebtedness of \$123.3 million relating to six vessels added as collateral under the 2022 Notes. The remainder has been used for general corporate purposes.

The 2022 Notes are senior obligations of Navios Holdings and Navios Maritime Finance II (US) Inc. (the 2022 Co-Issuers) and are secured by first priority ship mortgages on 23 drybulk vessels owned by certain subsidiary guarantors and certain other associated property and contract rights. The 2022 Notes are unregistered and fully and unconditionally guaranteed, jointly and severally by all of the Company's direct and indirect subsidiaries that guarantee the 2019 Notes and Navios Maritime Finance II (US) Inc. The guarantees of the Company's subsidiaries that own mortgage vessels are senior secured guarantees and the guarantees of the Company's subsidiaries that do not own mortgage vessels are senior unsecured guarantees. In addition, the 2022 Co-Issuers have the option to redeem the 2022 Notes in whole or in part, at any time (i) before January 15, 2017, at a redemption price equal to 100% of the principal amount plus a make whole price which is based on a formula calculated using a discount rate of treasury bonds plus 50 basis points, and (ii) on or after January 15, 2017, at a fixed price of 105.531%, which price declines ratably until it reaches par in 2020.

Furthermore, upon occurrence of certain change of control events, the holders of the 2022 Notes may require the 2022 Co-Issuers to repurchase some or all of the notes at 101% of their face amount. The 2022 Notes contain covenants, which among other things, limit the incurrence of additional indebtedness, issuance of certain preferred stock, the payment of dividends, redemption or repurchase of capital stock or making restricted payments and investments, creation of certain liens, transfer or sale of assets, entering into certain transactions with affiliates, merging or consolidating or selling all or substantially all of the 2022 Co-Issuers' properties and assets and creation or designation of restricted subsidiaries. The 2022 Co-Issuers were in compliance with the covenants as of September 30, 2015.

*2022 Logistics Senior Notes*

On April 22, 2014, Navios Logistics and its wholly- owned subsidiary Navios Logistics Finance (US) Inc. ( Logistics Finance and, together, the Logistics Co-Issuers ) completed the sale of \$375.0 million in aggregate principal amount of senior notes due on May 1, 2022 at a fixed rate of 7.25% (the 2022 Logistics Senior Notes ). The net proceeds from the sale of the 2022 Logistics Senior Notes were partially used to redeem any and all of Navios Logistics then-outstanding 9.25% Senior Notes due 2019 and pay related transaction fees and expenses. The 2022 Logistics Senior Notes are unregistered and fully and unconditionally guaranteed, jointly and severally, by all of Navios Logistics direct and indirect subsidiaries except for Horamar do Brasil Navegação Ltda ( Horamar do Brasil ), Naviera Alto Parana S.A. ( Naviera Alto Parana ), and Terra Nova S.A. ( Terra Nova ), which are deemed to be immaterial, and Logistics Finance, which is the co-issuer of the 2022 Logistics Senior Notes. The subsidiary guarantees are full and unconditional , except that the indenture provides for an individual subsidiary s guarantee to be automatically released in certain customary circumstances, such as in connection with a sale or other disposition of all or substantially all of the assets of the subsidiary, in connection with the sale of a majority of the capital stock of the subsidiary, if the subsidiary is designated as an unrestricted subsidiary in accordance with the indenture, upon liquidation or dissolution of the subsidiary or upon legal or covenant defeasance or satisfaction and discharge of the 2022 Logistics Senior Notes.

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The Logistics Co-Issuers have the option to redeem the 2022 Logistics Senior Notes in whole or in part, at their option, at any time (i) before May 1, 2017, at a redemption price equal to 100% of the principal amount plus the applicable make-whole premium plus accrued and unpaid interest, if any, to the redemption date and (ii) on or after May 1, 2017, at a fixed price of 105.438%, which price declines ratably until it reaches par in 2020. At any time before May 1, 2017, the Logistics Co-Issuers may redeem up to 35% of the aggregate principal amount of the 2022 Logistics Senior Notes with the net proceeds of an equity offering at 107.250% of the principal amount of the 2022 Logistics Senior Notes, plus accrued and unpaid interest, if any, to the redemption date so long as at least 65% of the originally issued aggregate principal amount of the 2022 Logistics Senior Notes remains outstanding after such redemption. In addition, upon the occurrence of certain change of control events, the holders of the 2022 Logistics Senior Notes will have the right to require the Logistics Co-Issuers to repurchase some or all of the 2022 Logistics Senior Notes at 101% of their face amount, plus accrued and unpaid interest to the repurchase date.

The indenture governing the 2022 Logistics Senior Notes contains covenants which, among other things, limit the incurrence of additional indebtedness, issuance of certain preferred stock, the payment of dividends in excess of 6% per annum of the net proceeds received by or contributed to Navios Logistics in or from any public offering, redemption or repurchase of capital stock or making restricted payments and investments, creation of certain liens, transfer or sale of assets, entering into transactions with affiliates, merging or consolidating or selling all or substantially all of Navios Logistics properties and assets and creation or designation of restricted subsidiaries.

The Logistics Co-Issuers were in compliance with the covenants as of September 30, 2015.

During the nine month period ended September 30, 2015, the Company, in relation to its secured credit facilities, paid \$31.0 million, of which \$24.1 million related to installments for the year 2015 and the remaining \$6.9 million to installments for the year 2016.

The annualized weighted average interest rates of the Company's total borrowings were 6.98% and 7.00% for the three month periods ended September 30, 2015 and 2014, respectively, and 6.99% and 7.24% for the nine month periods ended September 30, 2015 and 2014, respectively.

The maturity table below reflects the principal payments for the next five years and thereafter of all borrowings of Navios Holdings (including Navios Logistics) outstanding as of September 30, 2015, based on the repayment schedules of the respective loan facilities (as described above) and the outstanding amount due under the debt securities.

	<b>Amounts in millions of U.S. dollars</b>
<b>Payment due by period</b>	
September 30, 2016	\$ 13.9
September 30, 2017	22.8
September 30, 2018	45.6
September 30, 2019	393.6
September 30, 2020	52.8
September 30, 2021 and thereafter	1,084.8
<b>Total</b>	<b>\$ 1,613.5</b>



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	<b>September 30, 2015</b>				
	<b>Payment due by period</b>				
	<b>(Amounts in millions of U.S. dollars)</b>				
	<b>Total</b>	<b>Less than 1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	<b>More than 5 years</b>
Long-term Debt <sup>(1)</sup>	\$ 1,613.5	\$ 13.9	\$ 68.4	\$ 446.4	\$ 1,084.8
Operating Lease Obligations (Time Charters) for vessels in operation <sup>(2)</sup>	432.5	87.9	142.7	113.4	88.5
Operating Lease Obligations (Time Charters) for vessels to be delivered <sup>(4)</sup>	304.1	17.0	79.6	81.5	126.0
Operating Lease Obligations Push Boats and Barges	1.0	1.0			
Capital Lease Obligations	21.2	3.0	4.8	13.4	
Dry vessel deposits <sup>(3)</sup>	58.7	58.7			
Navios Logistics contractual payments <sup>(4)</sup>	110.8	98.4	12.4		
Rent Obligations <sup>(5)</sup>	9.6	3.2	5.1	1.3	
<b>Total</b>	<b>\$ 2,551.4</b>	<b>\$ 283.1</b>	<b>\$ 313.0</b>	<b>\$ 656.0</b>	<b>\$ 1,299.3</b>

- (1) The amount identified does not include interest costs associated with the outstanding credit facilities, which are based on LIBOR rates, plus the costs of complying with any applicable regulatory requirements and a margin ranging from 2.25% to 3.60% per annum. The amount does not include interest costs for the 2019 Notes, the 2022 Notes, and the 2022 Logistics Senior Notes. The expected interest payments are: \$111.2 million (less than 1 year), \$220.1 million (1-3 years), \$167.8 million (3-5 years) and \$118.6 million (more than 5 years). Expected interest payments are based on outstanding principal amounts, currently applicable effective interest rates and margins as of September 30, 2015, timing of scheduled payments and the term of the debt obligations.
- (2) Approximately 38% of the time charter payments included above are estimated to relate to operational costs for these vessels.
- (3) Future remaining contractual deposits are for two newbuilding owned vessels, which are expected to be delivered in the first quarter of 2016, of which up to \$48.0 million is expected to be paid through debt financing and the balance through cash on hand.
- (4) Navios Logistics' future remaining contractual payments for the acquisition of three new pushboats and chartered-in fleet consisting of one pushboat and three liquid barges, and the payment for works related to the expansion of its dry port facility, which is expected to be financed through committed export financing up to \$42.0 million (including all costs related to the export financing) and cash on hand.
- (5) Navios Corporation also leases approximately 16,703 square feet of space in New York pursuant to a lease that expires in 2019. Navios Shipmanagement Inc. and Navios Corporation lease approximately 3,882 square meters of space in Piraeus, Greece, pursuant to lease agreements that expire in 2017 and 2019. Navios Shipmanagement Inc. also leases office space in Monaco pursuant to a lease that expires in June 2018. On July 1, 2010, Kleimar N.V. signed a new contract and currently leases approximately 632 square meters for its offices, pursuant to a lease that expires in 2019. Navios Tankers Management Inc. leases approximately for 254 square meters in Piraeus, Greece pursuant to a lease that expires in 2019. The table above incorporates the lease obligations of the offices of Navios Holdings, indicated in this footnote, and of Navios Logistics. See also Item 4.B. Business

Overview Facilities in our Annual Report on Form 20-F for the year ended December 31, 2014, filed with the SEC.

Refer to Related Party Transactions for Navios Partners Guarantee (as defined herein) amounting to \$1.3 million, not reflected in the table above.

Navios Holdings, Navios Acquisition and Navios Partners will also make available to Navios Europe I (in each case, in proportion to their ownership interests in Navios Europe I) revolving loans of up to \$24.1 million to fund working capital requirements (collectively, the Navios Revolving Loans I ). As of September 30, 2015, Navios Holding s portion of the undrawn amount relating to the Navios Revolving Loans I was \$4.3 million.

Navios Holdings, Navios Acquisition and Navios Partners will make available to Navios Europe II (in each case, in proportion to their ownership interests in Navios Europe II) revolving loans of up to \$38.5 million to fund working capital requirements (collectively, the Navios Revolving Loans II ). As of September 30, 2015, Navios Holding s portion of the undrawn amount relating to the Navios Revolving Loans II was \$11.7 million.

### ***Working Capital Position***

On September 30, 2015, Navios Holdings current assets totaled \$315.3 million, while current liabilities totaled \$201.1 million, resulting in a positive working capital position of \$114.2 million. Navios Holdings cash forecast indicates that it will generate sufficient cash to make the required principal and interest payments on its indebtedness, provide for the normal working capital requirements of the business and remain in a positive cash position through September 30, 2016.

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While projections indicate that existing cash balances and operating cash flows will be sufficient to service existing indebtedness, Navios Holdings continues to review its cash flows with a view toward increasing working capital.

### ***Capital Expenditures***

On January 26, 2014, Navios Holdings entered into agreements to purchase two bulk carrier vessels, one 84,000 dwt Panamax vessel and one 180,600 dwt Capesize vessel, to be built in Japan. The vessels' acquisition prices are \$31.8 million and \$52.0 million and are scheduled for delivery in the first quarter of 2016. During the nine month period ended September 30, 2015, Navios Holdings paid deposits for both vessels totaling \$29.0 million.

On January 27, 2014, Navios Asia took delivery of the N Bonanza, a 2006-built 76,596 dwt bulk carrier vessel for a purchase price of \$17.6 million, of which \$2.9 million was paid from the Company's cash, \$3.5 million from the noncontrolling shareholders' cash and \$11.3 million was financed through a loan.

On February 11, 2014, Navios Logistics entered into an agreement for the construction of three newbuilding pushboats with a purchase price of \$7.6 million for each pushboat. As of September 30, 2015, Navios Logistics had paid \$11.5 million for the construction of the new pushboats which are expected to be delivered in the first quarter of 2016.

On June 4, 2014, Navios Holdings took delivery of the Navios Gem, a 2014-built 181,336 dwt Capesize vessel for a purchase price of \$54.4 million, of which \$24.4 million was paid in cash and \$30.0 million was financed through a loan.

On December 15, 2014, Navios Logistics acquired two companies for a total consideration of \$17.0 million. These companies, as free zone direct users, hold the right to occupy approximately 53 acres of undeveloped riverfront land located in the Nueva Palmira free zone in Uruguay, adjacent to Navios Logistics' existing port. On September 15, 2015, Navios Logistics paid \$6.8 million, representing the balance of the purchase price for this acquisition.

On June 30, 2015, Navios Logistics entered into an agreement for the restructuring of its capital leases for the Ferni H and the San San H, by extending their duration until January 2020 and April 2020, respectively, and amending the purchase price obligation to \$5.3 million and \$5.2 million, respectively, payable at the end of the extended period. As of September 30, 2015, the obligations for these vessels were accounted for as capital leases and the lease payments during the nine month period ended September 30, 2015 were \$1.0 million.

As of September 30, 2015, Navios Logistics had paid \$22.7 million relating to the expansion of its dry port in Uruguay.

### ***Dividend Policy***

Navios Holdings consistently returned capital through its dividend program to its shareholders since August of 2005. Currently, Navios Holdings intends to retain its available earnings generated by operations for the development and growth of its business. In addition, the terms and provisions of Navios Holdings' current secured credit facilities and indentures limit its ability to pay dividends in excess of certain amounts or if certain covenants are not met. The declaration and payment of any dividends in the future remains subject to the discretion of the Board of Directors, and will depend on, among other things, Navios Holdings' cash requirements after taking into account market opportunities, debt obligations, and restrictions contained in its credit agreements and indentures and market conditions.

***Share Repurchase Authorization***

Navios Holdings has authorised an up to \$25.0 million share repurchase program that is effective for the period ending December 31, 2017. Any purchases of shares will be made from time to time in open market transactions at prevailing market prices or in privately negotiated transactions. The timing and amount of purchases will be determined by management based upon our results of operation and financial condition and capital resources and liquidity, market conditions restrictions under our credit agreements and indentures and other factors and may be made pursuant to a program adopted under Rule 10b5-1 under the Securities Exchange Act. There is no minimum purchase amount or specific number of shares the Company has committed to buy, and the program may be suspended or reinstated at any time at Navios Holdings' discretion and without notice.



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### ***Concentration of Credit Risk***

#### *Accounts receivable*

Concentrations of credit risk with respect to accounts receivable are limited due to Navios Holdings' large number of customers, who are internationally dispersed and have a variety of end markets in which they sell. Due to these factors, management believes that no additional credit risk beyond amounts provided for collection losses is inherent in Navios Holdings' trade receivables. For the nine months ended September 30, 2015 and 2014, only one customer accounted for more than 10% of the Company's revenue.

#### *Cash deposits with financial institutions*

Cash deposits in excess of amounts covered by government-provided insurance are exposed to loss in the event of non-performance by financial institutions. Navios Holdings does maintain cash deposits in excess of government-provided insurance limits. Navios Holdings also minimizes exposure to credit risk by dealing with a diversified group of major financial institutions.

### ***Effects of Inflation***

Navios Holdings does not consider inflation to be a significant risk to the cost of doing business in the foreseeable future. Inflation has a moderate impact on operating expenses, drydocking expenses and corporate overhead.

### ***Off-Balance Sheet Arrangements***

Charter hire payments to third parties for chartered-in vessels, barges and pushboats are treated as operating leases for accounting purposes. Navios Holdings is also committed to making rental payments under operating leases for its office premises. Future minimum rental payments under Navios Holdings' non-cancelable operating leases are included in the contractual obligations schedule above. As of September 30, 2015, Navios Holdings was contingently liable for letters of guarantee and letters of credit amounting to \$0.6 million issued by various banks in favor of various organizations and the total amount was collateralized by cash deposits, which are included as a component of restricted cash.

In November 2012 (as amended to update for charters in March 2014), the Company entered into an agreement with Navios Partners that provided Navios Partners with guarantees against counterparty default on certain existing charters (the Navios Partners Guarantee), which had previously been covered by the charter insurance for the same vessels, same periods and same amounts. The Navios Partners Guarantee provides for a maximum possible payout of \$20.0 million by the Company to Navios Partners. Premiums that are calculated on the same basis as the restructured charter insurance are included in the management fee that is paid by Navios Partners to Navios Holdings pursuant to the management agreement. As of September 30, 2015, Navios Partners has submitted one claim under this agreement to the Company. Its fair value amounted to \$1.3 million and was recorded as Other expense for the three and nine month periods ended September 30, 2015. The Company assessed this liability using a probability weighted assessment, and although the Company believes that the underlying assumptions supporting this assessment are reasonable, if these assumptions vary significantly, Navios Holdings may be exposed to additional charges in the future.

The Company is involved in various disputes and arbitration proceedings arising in the ordinary course of business. Provisions have been recognized in the financial statements for all such proceedings where the Company believes that a liability may be probable, and for which the amounts can be reasonably estimated, based upon facts known on the

date the financial statements were prepared. Although the Company cannot predict with certainty the ultimate resolutions of these matters, in the opinion of management, the ultimate disposition of these matters is not expected to have a materials adverse effect on the Company's financial position, results of operations or liquidity.

Navios Logistics issued a guarantee and indemnity letter that guarantees the performance by Petrolera San Antonio S.A. of all its obligations to Vitol S.A. up to \$12.0 million. This guarantee expires on March 1, 2016.

***Related Party Transactions***

**Office Rent:** The Company has entered into lease agreements with Goldland Ktimatiki-Ikodomiki-Touristiki Xenodohiaki Anonimos Eteria and Emerald Ktimatiki-Ikodomiki Touristiki Xenodohiaki Anonimos Eteria, both of which are Greek

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corporations that are currently majority-owned by Angeliki Frangou, Navios Holdings Chairman and Chief Executive Officer. The lease agreements provide for the leasing of facilities located in Piraeus, Greece to house the operations of most of the Company's subsidiaries. The total annual lease payments are in the aggregate 0.9 million (approximately \$1.1 million) and the lease agreements expire in 2017 and 2019. These payments are subject to annual adjustments, which are based on the inflation rate prevailing in Greece as reported by the Greek State at the end of each year.

**Purchase of Services:** The Company utilizes its affiliate company, Acropolis, as a broker. Navios Holdings has a 50% interest in Acropolis. Although Navios Holdings owns 50% of Acropolis stock, the two shareholders have agreed that the earnings and amounts declared by way of dividends will be allocated 35% to the Company with the balance to the other shareholder. Commissions charged by Acropolis for both the three and nine month periods ended September 30, 2015 and 2014 were \$0 and \$0, respectively. Included in the trade accounts payable at both September 30, 2015 and December 31, 2014 was an amount due to Acropolis of \$0.1 million.

**Vessels Charter Hire:** In February 2012, the Company chartered-in from Navios Partners the Navios Apollon, a 2000-built Ultra-Handymax vessel. The term of this charter was approximately two years at a net daily rate of \$12,500 for the first year and \$13,500 for the second year, plus 50/50 profit sharing based on actual earnings. In January 2014, the Company extended this charter for approximately six months at a net daily rate of \$13,500 plus 50/50 profit sharing based on actual earnings and in October 2014, the Company further extended this charter for approximately one year at a net daily rate of \$12,500 plus 50/50 profit sharing based on actual earnings. In April 2015, this charter was further extended for approximately one year at a net daily rate of \$12,500 plus 50/50 profit sharing based on actual earnings, at the end of the period. Any adjustment by the charterers for hire expense/loss will be settled accordingly at the end of the charter period.

In May 2012, the Company chartered-in from Navios Partners the Navios Prosperity, a 2007-built Panamax vessel. The term of this charter was approximately one year with two six-month extension options granted to the Company at a net daily rate of \$12,000 plus profit sharing. In April 2014, the Company extended this charter for approximately one year and the owners received 100% of the first \$1,500 in profits above the base rate, and thereafter all profits will be split 50/50 to each party. Effective from March 5, 2015, Navios Holdings and Navios Partners entered into a novation agreement with the respective owners of Navios Prosperity whereby the rights to the time charter contracts of the Navios Prosperity were transferred to Navios Holdings. On July 2, 2015, Navios Prosperity was redelivered to the headowners.

In September 2012, the Company chartered-in from Navios Partners the Navios Libra, a 1995-built Panamax vessel. The term of this charter was approximately three years at a net daily rate of \$12,000 plus 50/50 profit sharing based on actual earnings. In April 2015, this charter was further extended for approximately one year at a net daily rate of \$12,000 plus 50/50 profit sharing based on actual earnings, at the end of the period. Any adjustment by the charterers for hire expense/loss will be settled accordingly at the end of the charter period.

In May 2013, the Company chartered-in from Navios Partners the Navios Felicity, a 1997-built Panamax vessel. The term of this charter was approximately one year, at a net daily rate of \$12,000 plus profit sharing, with two six-month extension options granted to the Company. The owners will receive 100% of the first \$1,500 in profits above the base rate, and thereafter all profits will be split 50/50 to each party. In February 2014, the Company exercised its first option to extend this charter, and in August 2014, the Company exercised its second option. In April 2015, this charter was further extended for approximately one year at a net daily rate of \$12,000 plus 50/50 profit sharing based on actual earnings, at the end of the period. Any adjustment by the charterers for hire expense/loss will be settled accordingly at the end of the charter period.

In May 2013, the Company chartered-in from Navios Partners the Navios Aldebaran, a 2008-built Panamax vessel, for six months, at a net daily rate of \$11,000 plus profit sharing, with a six-month extension option. In December 2013, the Company exercised its option to extend this charter. The owners will receive 100% of the first \$2,500 in profits above the base rate, and thereafter all profits will be split 50/50 to each party. In July 2014, the Company further extended this charter for approximately six to nine months. Effective from February 28, 2015, Navios Holdings and Navios Partners entered into a novation agreement with the respective owners of Navios Aldebaran whereby the rights to the time charter contracts of the Navios Aldebaran were transferred to Navios Holdings.

In July 2013, the Company chartered-in from Navios Partners the Navios Hope, a 2005-built Panamax vessel. The term of this charter was approximately one year at a net daily rate of \$10,000. In December 2013, the Company extended this charter for approximately another six months and in January 2015 the Company extended this charter for approximately one year, at a net daily rate of \$10,000 plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

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In August 2014, the Company chartered-in from Navios Partners the Navios Pollux, a 2009-built Capesize vessel, for approximately three months at a net daily rate of \$21,300, which was completed in November 2014. In February 2015, the Company chartered-in the Navios Pollux, for approximately one year at a daily rate of \$11,400 net per day plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

In March 2015, the Company chartered-in from Navios Partners the Navios Gemini, a 1994-built Panamax vessel. The term of this charter is approximately nine months at a net daily rate of \$7,600 plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

In April 2015, the Company chartered-in from Navios Partners the Navios Fantastiks, a 2005-built Capesize vessel. The terms of this charter is approximately at a net daily rate of \$12,500 plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

In April 2015, the Company chartered-in from Navios Partners the Navios Sun, the Navios Orbiter, the Navios Soleil, the Navios Alegria, the Navios Harmony and the Navios Hyperion. The terms of these charters are at a net daily rate of \$12,000 plus 50/50 profit sharing on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

Total charter hire expense for all vessels for the three month periods ended September 30, 2015 and 2014 were \$13.8 million and \$7.8 million, respectively, and for the nine month periods ended September 30, 2015 and 2014 were \$28.7 million and \$20.5 million, respectively, and were included in the statement of comprehensive loss under Time charter, voyage and logistics business expenses .

**Management Fees:** Navios Holdings provides commercial and technical management services to Navios Partners vessels for a daily fixed fee. The daily fees were \$4,700 per owned Ultra Handymax vessel, \$4,600 per owned Panamax vessel and \$5,700 per owned Capesize vessel until December 31, 2013. This daily fee covered all of the vessels operating expenses, including the cost of drydock and special surveys. In each of October 2013, August 2014 and February 2015, the Company amended its existing management agreement with Navios Partners to fix the fees for ship management services of its owned fleet at: (i) \$4,000 daily rate per Ultra-Handymax vessel; (ii) \$4,100 daily rate per Panamax vessel; (iii) \$5,100 daily rate per Capesize vessel; (iv) \$6,500 daily rate per container vessel of TEU 6,800; (v) \$7,200 daily rate per container vessel of more than TEU 8,000; and (vi) \$8,500 daily rate per very large container vessel of more than TEU 13,000 through December 31, 2015. Drydocking expenses under this agreement will be reimbursed by Navios Partners at cost at occurrence. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$14.5 million and \$12.6 million, respectively, and for the nine month periods ended September 30, 2015 and 2014, amounted to \$42.0 million and \$36.9 million, respectively, and are presented net under the caption Direct vessel expenses .

Navios Holdings provides commercial and technical management services to Navios Acquisition s vessels for a daily fee that was fixed until May 2014. of \$6,000 per owned MR2 product tanker and chemical tanker vessel, \$7,000 per owned LR1 product tanker vessel and \$10,000 per owned VLCC vessel. This daily fee covers all of the vessels operating expenses, other than certain fees and costs. Actual operating costs and expenses will be determined in a manner consistent with how the initial fixed fees were determined. Drydocking expenses until May 2014 were fixed under this agreement for up to \$0.3 million per LR1 and MR2 product tanker vessel and will be reimbursed at cost for VLCC vessels. In May 2014, Navios Holdings extended the duration of its existing management agreement with Navios Acquisition until May 2020 and fixed the fees for ship management services of Navios Acquisition owned

fleet for two additional years through May 2016 at the same rates for product tanker and chemical tanker vessels, and reduced the daily rate to \$9,500 per VLCC vessel. Drydocking expenses under this agreement will be reimbursed at cost at occurrence for all vessels.

Effective March 30, 2012, Navios Acquisition can, upon request to Navios Holdings, partially or fully defer the reimbursement of drydocking and other extraordinary fees and expenses under the management agreement to a later date, but not later than January 5, 2016, and if reimbursed on a later date, such amounts will bear interest at a rate of 1% per annum over LIBOR. Effective September 28, 2012, Navios Acquisition can, upon request, reimburse Navios Holdings partially or fully for any fixed management fees outstanding for a period of not more than nine months under the management agreement at a later date, but not later than January 5, 2016, and if reimbursed on a later date, such amounts will bear interest at a rate of 1% per annum over LIBOR. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$23.1 million and \$25.1 million, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$71.4 million and \$71.2 million, respectively, and are presented net under the caption Direct vessel expenses . As of September 30, 2015 there was no balance outstanding.

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Pursuant to a management agreement dated December 13, 2013, Navios Holdings provides commercial and technical management services to Navios Europe I's tanker and container vessels. The term of this agreement is for a period of six years. Management fees under this agreement will be reimbursed at cost at occurrence. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$4.9 million and \$5.6 million, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$15.1 million and \$14.9, respectively, and are presented net under the caption Direct vessel expenses .

Pursuant to a management agreement dated November 18, 2014, Navios Holdings provides commercial and technical management services to Navios Midstream's vessels for a daily fixed fee of \$9,500 per owned VLCC vessel effective through November 18, 2016. Drydocking expenses under this agreement will be reimbursed at cost at occurrence for all vessels. The term of this agreement is for a period of five years. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$5.3 million and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$12.4 million and \$0, respectively, and are presented net under the caption Direct vessel expenses .

Pursuant to a management agreement dated June 5, 2015, Navios Holdings provides commercial and technical management services to Navios Europe II's dry bulker and container vessels. The term of this agreement is for a period of six years. Management fees under this agreement will be reimbursed at cost at occurrence. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$3.8 million and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$4.2 million and \$0, respectively, and are presented net under the caption Direct vessel expenses .

**Navios Partners Guarantee:** Contemporaneously with the Insurance Restructuring, in November 2012 (as amended in March 2014), the Company entered into an agreement with Navios Partners (the Navios Partners Guarantee ) to provide Navios Partners with guarantees against counterparty default on certain existing charters, which had previously been covered by the charter insurance for the same vessels, same periods and same amounts. The Navios Partners Guarantee provides for a maximum possible payout of \$20.0 million by the Company to Navios Partners. Premiums that are calculated on the same basis as the restructured charter insurance are included in the management fee that is paid by Navios Partners to Navios Holdings pursuant to the management agreement. As of September 30, 2015, Navios Partners has submitted one claim under this agreement to the Company. Its fair value amounted to \$1.3 million and was recorded as Other expense for the three and nine month periods ended September 30, 2015. The Company assessed this liability using a probability weighted assessment, and although the Company believes that the underlying assumptions supporting this assessment are reasonable, if these assumptions vary significantly, Navios Holdings may be exposed to additional charges in the future.

**General and Administrative Expenses incurred on behalf of affiliates/Administrative Fee Revenue from affiliates:** Navios Holdings provides administrative services to Navios Partners. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for the three month periods ended September 30, 2015 and 2014 amounted to \$1.6 million and \$1.5 million, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$4.7 million and \$4.5 million, respectively.

On May 28, 2010, Navios Holdings entered into an administrative services agreement with Navios Acquisition, pursuant to which Navios Holdings provides office space and certain administrative management services to Navios Acquisition. In May 2014, Navios Holdings extended the duration of its existing administrative services agreement with Navios Acquisition, until May 2020 pursuant to its existing terms. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for the three month periods ended September 30, 2015 and 2014 amounted to \$1.8 million and \$1.9 million,

respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$5.7 million and \$5.4 million, respectively.

On April 12, 2011, Navios Holdings entered into an administrative services agreement with Navios Logistics for a term of five years, pursuant to which Navios Holdings will provide certain administrative management services to Navios Logistics. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for both the three month periods ended September 30, 2015 and 2014 amounted to \$0.2 million, and for both the nine month periods ended September 30, 2015 and 2014 amounted to \$0.6 million. The general and administrative fees have been eliminated upon consolidation.

Pursuant to an administrative services agreement dated December 13, 2013, Navios Holdings provides administrative services to Navios Europe I's tanker and container vessels. The term of this agreement is for a period of six years. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for both the three month periods ended September 30, 2015 and 2014 amounted to \$0.2 million, and for both the nine month periods ended September 30, 2015 and 2014 amounted to \$0.6 million.

Pursuant to an administrative services agreement dated November 18, 2014, Navios Holdings provides administrative services to Navios Midstream. The term of this agreement is for a period of five years. Navios Holdings is reimbursed for reasonable



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costs and expenses incurred in connection with the provision of these services. Total general and administrative fees for the three month periods ended September 30, 2015 and 2014 amounted to \$0.3 million and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$0.7 million and \$0, respectively.

Pursuant to an administrative services agreement dated June 5, 2015, Navios Holdings provides administrative services to Navios Europe II's dry bulk and container vessels. The term of this agreement is for a period of six years. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for the three month periods ended September 30, 2015 and 2014 amounted to \$0.2 million and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$0.3 million and \$0, respectively.

**Balance Due from/(to) Affiliates (excluding Navios Europe I & Navios Europe II):** Balance due from affiliates as of September 30, 2015 amounted to \$22.2 million (December 31, 2014: \$33.4 million) which included the current amounts due from Navios Partners, Navios Acquisition and Navios Midstream, which were \$22.2 million (December 31, 2014: \$1.6 million) and \$0 million (December 31, 2014: \$22.1 million), and \$0 (December 31, 2014: \$0.1 million), respectively, and the non-current amount of \$0 (December 31, 2014: \$9.6 million) due from Navios Acquisition. The balances mainly consisted of management fees, administrative fees, drydocking and other expenses and other amounts payable.

Balance due to affiliates (excluding Navios Europe I & Navios Europe II) as of September 30, 2015 amounted to \$21.3 million (December 31, 2014: \$0) which consisted of advances from Navios Midstream and Navios Acquisition, which were \$2.3 million and \$19.0 million, respectively. The balance mainly consisted of management fees.

**Omnibus Agreements:** Navios Holdings entered into an omnibus agreement with Navios Partners (the Partners Omnibus Agreement) in connection with the closing of Navios Partners' IPO governing, among other things, when Navios Holdings and Navios Partners may compete against each other as well as rights of first offer on certain drybulk carriers. Pursuant to the Partners Omnibus Agreement, Navios Partners generally agreed not to acquire or own Panamax or Capesize drybulk carriers under time charters of three or more years without the consent of an independent committee of Navios Partners. In addition, Navios Holdings has agreed to offer to Navios Partners the opportunity to purchase vessels from Navios Holdings when such vessels are fixed under time charters of three or more years.

Navios Holdings has entered into an omnibus agreement with Navios Acquisition and Navios Partners (the Acquisition Omnibus Agreement) in connection with the closing of Navios Acquisition's initial vessel acquisition, pursuant to which, among other things, Navios Holdings and Navios Partners agreed not to acquire, charter-in or own liquid shipment vessels, except for container vessels and vessels that are primarily employed in operations in South America, without the consent of an independent committee of Navios Acquisition. In addition, Navios Acquisition, under the Acquisition Omnibus Agreement, agreed to cause its subsidiaries not to acquire, own, operate or charter drybulk carriers subject to specific exceptions. Under the Acquisition Omnibus Agreement, Navios Acquisition and its subsidiaries granted to Navios Holdings and Navios Partners, a right of first offer on any proposed sale, transfer or other disposition of any of its drybulk carriers and related charters owned or acquired by Navios Acquisition. Likewise, Navios Holdings and Navios Partners agreed to grant a similar right of first offer to Navios Acquisition for any liquid shipment vessels it might own. These rights of first offer will not apply to a (i) sale, transfer or other disposition of vessels between any affiliated subsidiaries, or pursuant to the terms of any charter or other agreement with a counterparty, or (ii) merger with or into, or sale of substantially all of the assets to, an unaffiliated third party.

Navios Holdings entered into an omnibus agreement with Navios Midstream, Navios Acquisition and Navios Partners in connection with the Navios Midstream IPO, pursuant to which Navios Acquisition, Navios Holdings, Navios

Partners and their controlled affiliates generally have agreed not to acquire or own any VLCCs, crude oil tankers, refined petroleum product tankers, LPG tankers or chemical tankers under time charters of five or more years without the consent of Navios Midstream. The omnibus agreement contains significant exceptions that will allow Navios Acquisition, Navios Holdings, Navios Partners or any of their controlled affiliates to compete with Navios Midstream under specified circumstances.

**Midstream General Partner Option Agreement:** Navios Holdings entered into an option agreement, with Navios Acquisition, under which Navios Acquisition, which owns and controls Navios Midstream GP LLC, granted Navios Holdings the option to acquire a minimum of 25% of the outstanding membership interests in Navios Maritime Midstream GP LLC and the incentive distribution rights in Navios Midstream representing the right to receive an increasing percentage of the quarterly distributions when certain conditions are met. The option shall expire on November 18, 2024. The purchase price for the acquisition for all or part of the option interest shall be an amount equal to its fair market value. As of September 30, 2015, Navios Holdings had not exercised any part of that option.

**Sale of Vessels and Sale of Rights to Navios Partners:** Upon the sale of vessels to Navios Partners, Navios Holdings

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recognizes the gain immediately in earnings only to the extent of the interest in Navios Partners owned by third parties and defers recognition of the gain to the extent of its own ownership interest in Navios Partners (the deferred gain). Subsequently, the deferred gain is amortized to income over the remaining useful life of the vessel. The recognition of the deferred gain is accelerated in the event that (i) the vessel is subsequently sold or otherwise disposed of by Navios Partners or (ii) the Company's ownership interest in Navios Partners is reduced. In connection with the public offerings of common units by Navios Partners, a pro rata portion of the deferred gain is released to income upon dilution of the Company's ownership interest in Navios Partners. As of September 30, 2015 and December 31, 2014, the unamortized deferred gain for all vessels and rights sold totaled \$14.1 million and \$16.3 million, respectively. For both the three month periods ended September 30, 2015 and 2014, Navios Holdings recognized \$0.7 million of the deferred gain in Equity in net earnings of affiliated companies and for the nine month periods ended September 30, 2015 and 2014, Navios Holdings recognized \$2.2 million and \$4.5 million of the deferred gain, respectively, in Equity in net earnings of affiliated companies.

**Participation in Offerings of Affiliates:** Refer to Note 13 in the condensed notes to the condensed consolidated financial statements included herein for more on Navios Holdings' participation in Navios Acquisition's and Navios Partners' offerings. On February 4, 2015, Navios Holdings entered into a share purchase agreement with Navios Partners pursuant to which Navios Holdings made an investment in Navios Partners by purchasing common units, and general partnership interests, in order to maintain its 20.1% partnership interest in Navios Partners following its equity offering in February 2015. In connection with this agreement, Navios Holdings entered into a registration rights agreement with Navios Partners pursuant to which Navios Partners provided Navios Holdings with certain rights relating to the registration of the common units.

**The Navios Acquisition Credit Facilities:** Navios Acquisition entered into a \$40.0 million credit facility with Navios Holdings in 2010 which was amended in 2010, 2011 and 2014, and matures in December 2015. The facility is available for multiple drawings up to a limit of \$40.0 million, and bears an interest of LIBOR plus 300 basis points. As of September 30, 2015 and December 31, 2014, there was no outstanding amount under this facility.

On November 11, 2014, Navios Acquisition entered into a short term credit facility with Navios Holdings pursuant to which Navios Acquisition could borrow up to \$200.0 million for general corporate purposes. The facility provided for an arrangement fee of \$4.0 million, bore a fixed interest of 600 bps and matured on December 29, 2014.

**The Navios Partners Credit facility:** In May 2015, Navios Partners entered into a credit facility with Navios Holdings of up to \$60.0 million. The Navios Partners Credit Facility bears an interest of LIBOR plus 300 bps. The final maturity date is January 2, 2017. As of September 30, 2015, there was no outstanding amount under this facility, and all \$60 million remains to be drawn.

**Balance Due from/(to) Navios Europe I:** Balance due from Navios Europe I as of September 30, 2015 amounted to \$0.3 million (December 31, 2014: \$4.1 million), which included the net current amount payable of \$0.9 million (current amount receivable from Navios Europe I as of December 31, 2014: \$3.4 million), mainly consisting of management fees, accrued interest income earned under the Navios Revolving Loans I (as defined in Note 13) and other expenses and the non-current amount receivable of \$1.2 million (December 31, 2014: \$0.7 million) related to the accrued interest income earned under the Navios Term Loans I (as defined in Note 13).

The Navios Revolving Loans I and the Navios Term Loans I earn interest and an annual preferred return, respectively, at 1,270 basis points per annum, on a quarterly compounding basis and are repaid from free cash flow (as defined in the loan agreement) to the fullest extent possible at the end of each quarter. There are no covenant requirements or stated maturity dates.

As of September 30, 2015, the outstanding amount relating to the Navios Revolving Loans I capital was \$7.1 million (December 31, 2014: \$7.1 million), under the caption Loan receivable from affiliate companies. As of September 30, 2015, the amount undrawn from the Revolving Loans I was \$9.1 million, of which Navios Holdings is committed to fund \$4.3 million.

**Balance due from / (to) Navios Europe II:** Balance due to Navios Europe II as of September 30, 2015, amounted to \$0.4 million (December 31, 2014: \$0), which included the net current amount payable of \$0.8 million (December 31, 2014: \$0), mainly consisting of advances for management fees and accrued interest income earned under the Navios Revolving Loans II (as defined in Note 13), and other expenses and the non-current amount receivable of \$0.3 (December 31, 2014: \$0) related to the accrued interest income earned under the Navios Term Loans II (as defined in Note 13).

The Navios Revolving Loans II and the Navios Term Loans II earn interest and an annual preferred return, respectively, at 1,800 basis points per annum, on a quarterly compounding basis and are repaid from free cash flow (as defined in the loan agreement) to the fullest extent possible at the end of each quarter. There are no covenant requirements or stated maturity dates.

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As of September 30, 2015, the outstanding amount relating to the Navios Revolving Loans II capital was \$6.6 million (December 31, 2014: \$0), under the caption Loan receivable from affiliate companies. As of September 30, 2015, the amount undrawn from the Revolving Loans II was \$24.6 million, of which Navios Holdings is committed to fund \$11.7 million.

## **Quantitative and Qualitative Disclosures about Market Risks**

Navios Holdings is exposed to certain risks related to interest rate, foreign currency and charter rate risks. To manage these risks, Navios Holdings may use interest rate swaps (for interest rate risk) and FFAs (for charter rate risk).

### ***Interest Rate Risk***

*Debt Instruments* On September 30, 2015 and December 31, 2014, Navios Holdings had a total of \$1,613.5 million and \$1,644.6 million, respectively, of long-term indebtedness. The debt is U.S. dollar-denominated and bears interest at a floating rate, except for the 2019 Notes, the 2022 Notes and the 2022 Logistics Senior Notes and one Navios Logistics loan discussed in Liquidity and Capital Resources that bear interest at a fixed rate.

The interest on the loan facilities is at a floating rate and, therefore, changes in interest rates would affect their related interest expense. As of September 30, 2015, the outstanding amount of the Company's floating rate loan facilities was \$238.5 million. The interest rate on the 2019 Notes, the 2022 Notes, the 2022 Logistics Senior Notes and the Navios Logistics loan is fixed and, therefore, changes in interest rates affect their fair value, which as of September 30, 2015 was \$1,350.3 million, but do not affect their related interest expense. A change in the LIBOR rate of 100 basis points would change interest expense for the nine months ended September 30, 2015 by \$1.8 million.

For a detailed discussion of Navios Holdings' debt instruments refer to the section Long-Term Debt Obligations and Credit Arrangements included elsewhere in this document.

### ***Foreign Currency Risk***

*Foreign Currency:* In general, the shipping industry is a U.S. dollar dominated industry. Revenue is set mainly in U.S. dollars, and approximately 64.4% of Navios Holdings' expenses are also incurred in U.S. dollars. Certain of our expenses are paid in foreign currencies and a one percent change in the exchange rates of the various currencies at September 30, 2015 would change net income by approximately \$1.1 million for the nine months ended September 30, 2015.

## **Critical Accounting Policies**

The Navios Holdings' interim condensed consolidated financial statements have been prepared in accordance with U.S. GAAP. The preparation of these financial statements requires Navios Holdings to make estimates in the application of its accounting policies based on the best assumptions, judgments and opinions of management. Critical accounting policies are those that reflect significant judgments or uncertainties, and potentially result in materially different results under different assumptions and conditions. All significant accounting policies are as described in the Company's Annual Report on Form 20-F for the year ended December 31, 2014.

### ***Investments in Equity Securities***

Navios Holdings evaluates its investments in Navios Acquisition, Navios Partners, Navios Europe I, Navios Europe II, Korean Line Corporation and Pan Ocean Co. Ltd for other than temporary impairment ( OTTI ) on a quarterly basis.

Consideration is given to (i) the length of time and the extent to which the fair value has been less than the carrying value, (ii) the financial condition and near-term prospects of such companies, and (iii) the intent and ability of the Company to retain its investment in these companies for a period of time sufficient to allow for any anticipated recovery in fair value. If the fair value of our equity method investments continues to remain below their carrying value and our OTTI analysis indicates such write down to be necessary, the potential future impairment charges may have a material adverse impact on our results of operations in the period recognized.

As of September 30, 2015, the Company considered the decline in fair value of the KLC shares as other-than-temporary and therefore recognized a loss of \$1.8 million (December 30, 2014: \$11.5 million) out of accumulated other comprehensive loss. The respective loss was included in other (expense)/income, net in the accompanying consolidated statement of comprehensive loss.

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**Table of Contents****Recent Accounting Pronouncements**

In July 2015, the Financial Accounting Standards Board ( FASB ) issued ASU No. 2015-11, Simplifying the measurement of inventory . Topic 330 Inventory, currently requires an entity to measure inventory at the lower of cost or market. Market could be replacement cost, net realizable value, or net realizable value less an approximately normal profit margin. The amendments in this ASU require an entity to measure inventory within the scope of this ASU at the lower of cost and net realizable value. For public business entities, the amendments in this ASU are effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. The amendments in this ASU should be applied prospectively with earlier application permitted as of the beginning of an interim or annual reporting period. The adoption of this new standard is not expected to have a material impact on Navios Holdings' s results of operations, financial position or cash flows.

In February 2015, the FASB issued the ASU 2015-02, Consolidation (Topic 810) Amendments to the Consolidation Analysis , which amends the criteria for determining which entities are considered variable interest entities ( VIEs ), amends the criteria for determining if a service provider possesses a variable interest in a VIE and ends the deferral granted to investment companies for application of the VIE consolidation model. The ASU is effective for interim and annual periods beginning after December 15, 2015. Early application is permitted. We do not expect the adoption of this ASU to have a material impact on the Company' s results of operations, financial position or cash flows, except if Navios Holdings were to enter into new arrangements in 2015 that fall into the scope prior to adoption of this standard.

In January 2015, the FASB issued ASU 2015-01, Income Statement Extraordinary and Unusual Items. This standard eliminates the concept of extraordinary and unusual items from U.S. GAAP. The new standard is effective for annual and interim periods after December 15, 2015. Early adoption is permitted. Navios Holdings plans to adopt this standard effective January 1, 2016. The adoption of the new standard is not expected to have a material impact on Navios Holdings' results of operations, financial position or cash flows.

In August 2014, the FASB issued ASU No. 2014-15, Presentation of Financial Statements-Going Concern (Subtopic 205-40): Disclosure of Uncertainties About an Entity' s Ability to Continue as a Going Concern. This standard requires management to assess an entity' s ability to continue as a going concern, and to provide related footnote disclosures in certain circumstances. Before this new standard, no accounting guidance existed for management on when and how to assess or disclose going concern uncertainties. The amendments are effective for annual periods ending after December 15, 2016, and interim periods within annual periods beginning after December 15, 2016. Early application is permitted. We plan to adopt this standard effective January 1, 2017. The adoption of the new standard is not expected to have a material impact on Navios Holdings' results of operations, financial position or cash flows.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, clarifying the method used to determine the timing and requirements for revenue recognition on the statements of income. Under the new standard, an entity must identify the performance obligations in a contract, the transaction price and allocate the price to specific performance obligations to recognize the revenue when the obligation is completed. The amendments in this update also require disclosure of sufficient information to allow users to understand the nature, amount, timing and uncertainty of revenue and cash flow arising from contracts. The new accounting guidance was originally effective for interim and annual periods beginning after December 15, 2016. In August 2015, the FASB issued ASU 2015-14 to defer the effective date of ASU 2014-09 for all entities by one year. The standard will be effective for public entities for annual reporting periods beginning after December 15, 2017 and interim periods therein. Navios Holdings is currently reviewing the effect of ASU No. 2014-09 on its revenue recognition.





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**NAVIOS MARITIME HOLDINGS INC.**

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## NAVIOS MARITIME HOLDINGS INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Expressed in thousands of U.S. dollars except share data)

	Note	September 30, 2015 (unaudited)	December 31, 2014 (unaudited)
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents		\$ 173,360	\$ 247,556
Restricted cash		1,131	2,564
Accounts receivable, net		69,147	85,581
Due from affiliate companies	8	22,184	27,196
Inventories		22,838	32,521
Prepaid expenses and other current assets		26,661	21,713
<b>Total current assets</b>		<b>315,321</b>	<b>417,131</b>
Deposits for vessels, port terminals and other fixed assets	3	63,223	45,365
Vessels, port terminals and other fixed assets, net	3	1,847,285	1,911,143
Other long-term assets		43,430	35,660
Long-term receivable from affiliate companies	8		9,625
Loan receivable from affiliate companies	8	15,249	7,791
Investments in affiliates	8,13	375,737	344,453
Investments in available-for-sale securities	13	5,554	6,701
Intangible assets other than goodwill	4	175,956	189,492
Goodwill		160,336	160,336
<b>Total non-current assets</b>		<b>2,686,770</b>	<b>2,710,566</b>
<b>Total assets</b>		<b>\$ 3,002,091</b>	<b>\$ 3,127,697</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>			
<b>Current liabilities</b>			
Accounts payable		\$ 62,461	\$ 53,837
Accrued expenses and other liabilities		89,283	107,320
Deferred income and cash received in advance	8	10,299	12,445
Due to affiliate companies	8	22,924	
Current portion of capital lease obligations		3,035	1,449
Current portion of long-term debt, net	5	13,133	23,283
<b>Total current liabilities</b>		<b>201,135</b>	<b>198,334</b>
Senior and ship mortgage notes, net	5	1,349,943	1,347,316

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Long-term debt, net of current portion	5	222,065	242,291
Capital lease obligations, net of current portion		18,139	20,911
Unfavorable lease terms	4	14,157	22,141
Other long-term liabilities and deferred income	8	14,018	17,459
Deferred tax liability		12,162	12,735
<b>Total non-current liabilities</b>		<b>1,630,484</b>	<b>1,662,853</b>
<b>Total liabilities</b>		<b>1,831,619</b>	<b>1,861,187</b>
<b>Commitments and contingencies</b>	7		
<b>Stockholders equity</b>			
Preferred stock \$0.0001 par value, authorized 1,000,000 shares, 73,935 and 75,069 issued and outstanding as of September 30, 2015 and December 31, 2014, respectively.	9		
Common stock \$0.0001 par value, authorized 250,000,000 shares, 108,127,752 and 105,831,718 issued and outstanding as of September 30, 2015 and December 31, 2014, respectively.	9	11	11
Additional paid-in capital		723,656	721,465
Accumulated other comprehensive loss		(1,440)	(578)
Retained earnings		327,144	432,065
<b>Total Navios Holdings stockholders equity</b>		<b>1,049,371</b>	<b>1,152,963</b>
Noncontrolling interest		121,101	113,547
<b>Total stockholders equity</b>		<b>1,170,472</b>	<b>1,266,510</b>
<b>Total liabilities and stockholders equity</b>		<b>\$ 3,002,091</b>	<b>\$ 3,127,697</b>

See unaudited condensed notes to condensed consolidated financial statements

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## NAVIOS MARITIME HOLDINGS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(Expressed in thousands of U.S. dollars except share and per share data)

	Note	Three Month Period Ended September 30, 2015 (unaudited)	Three Month Period Ended September 30, 2014 (unaudited)	Nine Month Period Ended September 30, 2015 (unaudited)	Nine Month Period Ended September 30, 2014 (unaudited)
Revenue	11	\$ 130,955	\$ 152,592	\$ 369,074	\$ 420,191
Administrative fee revenue from affiliates	8	4,142	3,631	11,946	10,512
Time charter, voyage and logistics business expenses	8	(63,386)	(72,506)	(191,176)	(187,198)
Direct vessel expenses	8	(33,751)	(35,785)	(100,316)	(97,953)
General and administrative expenses incurred on behalf of affiliates	8	(4,142)	(3,631)	(11,946)	(10,512)
General and administrative expenses	8	(6,303)	(7,784)	(21,782)	(28,382)
Depreciation and amortization	3,4	(27,356)	(26,798)	(76,040)	(78,300)
Interest expense and finance cost, net		(27,534)	(27,940)	(83,410)	(84,507)
Loss on bond extinguishment	5				(27,281)
Other expense, net	10,13	(6,709)	(2,392)	(11,944)	(7,807)
<b>Loss before equity in net earnings of affiliated companies</b>		<b>(34,084)</b>	<b>(20,613)</b>	<b>(115,594)</b>	<b>(91,237)</b>
Equity in net earnings of affiliated companies	13	16,828	5,094	48,708	34,591
<b>Loss before taxes</b>		<b>\$ (17,256)</b>	<b>\$ (15,519)</b>	<b>\$ (66,886)</b>	<b>\$ (56,646)</b>
Income tax (expense)/ benefit		(955)	35	888	(1,101)
<b>Net loss</b>		<b>(18,211)</b>	<b>(15,484)</b>	<b>(65,998)</b>	<b>(57,747)</b>
Less: Net (income)/loss attributable to the noncontrolling interest		(3,850)	(1,111)	(7,554)	6,525
<b>Net loss attributable to Navios Holdings common stockholders</b>		<b>\$ (22,061)</b>	<b>\$ (16,595)</b>	<b>\$ (73,552)</b>	<b>\$ (51,222)</b>

<b>Loss attributable to Navios Holdings common stockholders, basic</b>	12	\$	(26,115)	\$	(20,506)	\$	(85,772)	\$	(57,933)
<b>Loss attributable to Navios Holdings common stockholders, diluted</b>	12	\$	(26,115)	\$	(20,506)	\$	(85,772)	\$	(57,933)
<b>Basic loss per share attributable to Navios Holdings common stockholders</b>		\$	(0.25)	\$	(0.20)	\$	(0.81)	\$	(0.56)
<b>Weighted average number of shares, basic</b>	12		106,409,052		103,798,829		105,641,650		103,082,480
<b>Diluted loss per share attributable to Navios Holdings common stockholders</b>		\$	(0.25)	\$	(0.20)	\$	(0.81)	\$	(0.56)
<b>Weighted average number of shares, diluted</b>	12		106,409,052		103,798,829		105,641,650		103,082,480
<b>Other Comprehensive (loss)/income</b>									
Unrealized holding (loss)/income on investments in available-for-sale securities	13	\$	(707)	\$	117	\$	(1,197)	\$	(264)
Reclassification to earnings	13		1,782				1,782		11,553
Other comprehensive loss of affiliated companies			(1,447)				(1,447)		
<b>Total other comprehensive (loss)/income</b>		\$	(372)	\$	117	\$	(862)	\$	11,289
<b>Total comprehensive loss</b>		\$	(18,583)	\$	(15,367)	\$	(66,860)	\$	(46,458)
Comprehensive (income)/loss attributable to the noncontrolling interest			(3,850)		(1,111)		(7,554)		6,525
<b>Total comprehensive loss attributable to Navios Holdings common stockholders</b>		\$	(22,433)	\$	(16,478)	\$	(74,414)	\$	(39,933)

See unaudited condensed notes to condensed consolidated financial statements.

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## NAVIOS MARITIME HOLDINGS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Expressed in thousands of U.S. dollars)

	Note	Nine Month Period Ended September 30, 2015 (unaudited)	Nine Month Period Ended September 30, 2014 (unaudited)
<b>OPERATING ACTIVITIES:</b>			
Net loss		\$ (65,998)	\$ (57,747)
<b>Adjustments to reconcile net loss to net cash provided by operating activities:</b>			
Non-cash adjustments		70,346	103,983
Decrease/ (increase) in operating assets		28,671	(26,506)
Increase in operating liabilities		9,142	21,739
Payments for drydock and special survey costs		(19,783)	(7,694)
<b>Net cash provided by operating activities</b>		<b>22,378</b>	<b>33,775</b>
<b>INVESTING ACTIVITIES:</b>			
Acquisition of investments in affiliates	13	(22,846)	(2,233)
Acquisition of vessels	3		(72,003)
Deposits for vessels, port terminals and other fixed assets acquisition	3	(16,119)	(38,141)
Dividends from affiliate companies	2, 13	14,595	10,947
Loan to affiliate company		(6,614)	(3,211)
Decrease/ (increase) in long-term receivable from affiliate companies	8	9,488	(3,111)
Purchase of property, equipment and other fixed assets	3	(6,128)	(58,156)
<b>Net cash used in investing activities</b>		<b>(27,624)</b>	<b>(165,908)</b>
<b>FINANCING ACTIVITIES:</b>			
Repayment of long-term debt and payment of principal	5	(31,038)	(15,808)
Repayment of senior notes	5		(290,000)
Proceeds from long-term loans, net of deferred finance fees	5		40,365
Proceeds from issuance of senior notes including premium, net of debt issuance costs	5		365,732
Dividends paid		(31,369)	(22,165)
Issuance of common stock	9		643
Payments of obligations under capital leases		(977)	(1,040)
Payment for acquisition of intangible asset		(6,800)	
Proceeds from issuance of preferred stock	9		163,929
Acquisition of noncontrolling interest	1		(10,889)

Contribution from noncontrolling shareholders		3,484	
Decrease in restricted cash	1,234		143
<b>Net cash (used in)/ provided by financing activities</b>	<b>(68,950)</b>		<b>234,394</b>
<b>(Decrease)/ increase in cash and cash equivalents</b>	<b>(74,196)</b>		<b>102,261</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>247,556</b>		<b>187,831</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 173,360</b>	<b>\$</b>	<b>290,092</b>

#### **SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION**

Cash paid for interest, net of capitalized interest	\$ 93,873	\$	76,426
Cash paid for income taxes	\$ 29	\$	700
<b>Non-cash investing and financing activities</b>			
Dividends payable	\$	\$	3,282
Accrued interest on loan receivable from affiliate company	\$ 843	\$	937
Deposits for vessels, port terminals and other fixed assets	\$ (1,739)		
Purchase of property, equipment and other fixed assets	\$ (710)	\$	(4,390)
Revaluation of vessels due to restructuring of capital lease obligation	\$ 210	\$	
Decrease in capital lease obligation due to restructuring	\$ (210)	\$	

See unaudited condensed notes to condensed consolidated financial statements.

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## NAVIOS MARITIME HOLDINGS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Expressed in thousands of U.S. dollars except share data)

	Number of Preferred Shares	Number of Preferred Stock	Number of Common Shares	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income/ (Loss)	Total Navios Holdings Stockholder Equity	Noncontrolling Interest	Total Equity
<b>Balance December 31, 2013</b>	<b>8,479</b>	<b>\$ 104,261,029</b>	<b>\$ 10</b>	<b>\$ 552,778</b>	<b>\$ 524,079</b>	<b>\$ (11,172)</b>	<b>\$ 1,065,695</b>	<b>\$ 123,640</b>	<b>\$ 1,189,333</b>	
Loss						(51,222)	(51,222)	(6,525)	(57,747)	
Other comprehensive income							11,289	11,289	11,289	
Dividend of preferred stock, net of expenses (note 9)	68,000				163,929			163,929	163,929	
Conversion of preferred stock to common stock (note 9)	(1,410)		1,410,000	1				1		
Contribution from noncontrolling shareholders								3,484	3,484	
Acquisition of noncontrolling interest (note 2)					(3,173)		(3,173)	(7,716)	(10,889)	
Stock-based compensation expenses			168,309		3,641			3,641	3,641	
Cancellation of shares			(5,432)							
Dividends declared/ paid						(25,447)		(25,447)	(25,447)	
<b>Balance September 30, 2014 (unaudited)</b>	<b>75,069</b>	<b>\$ 105,833,906</b>	<b>\$ 11</b>	<b>\$ 717,175</b>	<b>\$ 447,410</b>	<b>\$ 117</b>	<b>\$ 1,164,713</b>	<b>\$ 112,883</b>	<b>\$ 1,277,526</b>	
<b>Balance December 31, 2014</b>	<b>75,069</b>	<b>\$ 105,831,718</b>	<b>\$ 11</b>	<b>\$ 721,465</b>	<b>\$ 432,065</b>	<b>\$ (578)</b>	<b>\$ 1,152,963</b>	<b>\$ 113,547</b>	<b>\$ 1,266,570</b>	
(loss)/ income						(73,552)	(73,552)	7,554	(65,990)	
Other comprehensive loss							(862)	(862)	(862)	
Conversion of preferred stock to common stock (note 9)	(1,134)		1,134,000							
Stock-based compensation expenses			1,166,052		2,191			2,191	2,191	



Cancellation of shares			(4,018)							
Dividends declared/ paid					(31,369)		(31,369)			(31,369)
<b>Balance September 30,</b>										
<b>2015 (unaudited)</b>	<b>73,935</b>	<b>\$</b>	<b>108,127,752</b>	<b>\$ 11</b>	<b>\$ 723,656</b>	<b>\$ 327,144</b>	<b>\$ (1,440)</b>	<b>\$ 1,049,371</b>	<b>\$ 121,101</b>	<b>\$ 1,170,400</b>

See unaudited condensed notes to condensed consolidated financial statements.

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**NAVIOS MARITIME HOLDINGS INC.**  
**UNAUDITED CONDENSED NOTES TO THE**  
**CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Expressed in thousands of U.S. dollars except share data)**

**NOTE 1: DESCRIPTION OF BUSINESS**

Navios Maritime Holdings Inc. ( Navios Holdings or the Company ) (NYSE:NM) is a global, vertically integrated seaborne shipping and logistics company focused on the transport and transshipment of drybulk commodities, including iron ore, coal and grain.

*Navios Logistics*

Navios South American Logistics Inc. ( Navios Logistics ), a consolidated subsidiary of the Company, is one of the largest logistics companies in the Hidrovia region of South America, focusing on the Hidrovia river system, the main navigable river system in the region, and on cabotage trades along the eastern coast of South America. Navios Logistics is focused on providing its customers integrated transportation, storage and related services through its port facilities, its large, versatile fleet of dry and liquid cargo barges and its product tankers. Navios Logistics serves the needs of a number of growing South American industries, including mineral and grain commodity providers as well as users of refined petroleum products. As of September 30, 2015, Navios Holdings owned 63.8% of Navios Logistics.

*Navios Partners*

Navios Maritime Partners L.P. ( Navios Partners ) (NYSE:NMM) is an international owner and operator of dry cargo vessels and is engaged in seaborne transportation services of a wide range of dry cargo commodities including iron ore, coal, grain, fertilizer and also containers, chartering its vessels under medium to long-term charters.

As of September 30, 2015, Navios Holdings owned a 20.1% interest in Navios Partners, including a 2.0% general partner interest.

*Navios Acquisition*

Navios Maritime Acquisition Corporation ( Navios Acquisition ) (NYSE: NNA), an affiliate of the Company, is an owner and operator of tanker vessels focusing in the transportation of petroleum products (clean and dirty) and bulk liquid chemicals.

As of September 30, 2015, Navios Holdings ownership of the outstanding voting stock of Navios Acquisition was 43.3% and its economic interest was 46.5%.

*Navios Midstream*

Navios Maritime Midstream Partners L.P. ( Navios Midstream ) (NYSE: NAP) is a publicly traded master limited partnership which owns and operates crude oil tankers under long-term employment contracts.

As of September 30, 2015, Navios Holdings owned no direct equity interest in Navios Midstream.

*Navios Europe I*

On October 9, 2013, Navios Holdings, Navios Acquisition and Navios Partners established Navios Europe Inc. ( Navios Europe I ) and had economic interests of 47.5%, 47.5% and 5.0%, respectively. Effective November 2014, Navios Holdings, Navios Acquisition and Navios Partners have voting interests of 50%, 50% and 0%, respectively.

*Navios Europe II*

On February 18, 2015, Navios Holdings, Navios Acquisition and Navios Partners established Navios Europe (II) Inc. ( Navios Europe II ) and had economic interests of 47.5%, 47.5% and 5.0%, respectively and voting interests of 50%, 50% and 0%, respectively.

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

(a) ***Basis of presentation:*** The accompanying interim condensed consolidated financial statements are unaudited, but, in the opinion of management, reflect all adjustments for a fair statement of Navios Holdings' consolidated statements of financial positions, statements of stockholders' equity, statements of comprehensive income and cash flows for the periods presented. The results of operations for the interim periods are not necessarily indicative of results for the full year. The footnotes are condensed as permitted by the requirements for interim financial statements and accordingly, do not include information and disclosures required under United States generally accepted accounting principles ( U.S. GAAP ) for complete financial statements. All such adjustments are deemed to be of a normal recurring nature. These interim financial statements should be read in conjunction with the Company's consolidated financial statements and notes included in Navios Holdings' 2014 annual report filed on Form 20-F with the Securities and Exchange Commission ( SEC ).

The company has revised its classification of administrative fee revenue from affiliates to appropriately record such amounts as revenues in the condensed consolidated statements of comprehensive loss. The impact of the revision, which management determined was not material to the financial statements, was to separately present administrative fee revenue from affiliates of \$3,631 and \$10,512 in the three and nine month periods ended September 30, 2014, respectively, and to separately present an equal amount related to general and administrative expenses incurred on behalf of affiliates during the same periods.

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**NAVIOS MARITIME HOLDINGS INC.**  
**UNAUDITED CONDENSED NOTES TO THE**  
**CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Expressed in thousands of U.S. dollars except share data)

***Change in Accounting Principle***

The Company historically presented deferred debt issuance costs, or fees related to directly issuing debt, as long-term assets on the consolidated balance sheets. During the first quarter of 2015, the Company adopted the guidance codified in ASU 2015-03 Interest -Imputation of Interest (Subtopic 835-30), Simplifying the Presentation of Debt Issuance Costs ( ASU 2015-03 ). The guidance simplifies the presentation of debt issuance costs by requiring debt issuance costs to be presented as a deduction from the corresponding liability, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs is not affected. Therefore, these costs will continue to be amortized as interest expense using the effective interest method pursuant to ASC 835-30-35-2 through 35-3. The Company elected to adopt early the requirements of ASU 2015-03 effective beginning the first quarter ended March 31, 2015 and applied this guidance retrospectively to all prior periods presented in the Company's financial statements.

The reclassification does not impact net income as previously reported or any prior amounts reported on the statements of comprehensive income, or the consolidated statements of cash flows. The effect of the retrospective application of this change in accounting principle on the Company's consolidated balance sheets as of December 31, 2014 resulted in a reduction of Total non-current assets and Total assets in the amount of \$31,692, with a corresponding decrease of \$30,789 in Long-term debt, net and Total non-current liabilities and a decrease of \$903 in Current portion of long-term debt, net and Total current liabilities.

**(b) *Principles of consolidation:*** The accompanying interim condensed consolidated financial statements include the accounts of Navios Holdings, a Marshall Islands corporation, and its majority owned subsidiaries. All significant intercompany balances and transactions have been eliminated in the consolidated statements.

***Subsidiaries:*** Subsidiaries are those entities in which the Company has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies. The acquisition method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition. The excess of the cost of acquisition over the fair value of the net assets acquired and liabilities assumed is recorded as goodwill. All subsidiaries included in the consolidated financial statements are 100% owned, except for Navios Logistics, which is 63.8% owned and Navios Asia LLC ( Navios Asia ), which was 51.0% owned until May 2014, when Navios Holdings became the sole shareholder by acquiring the remaining 49.0% noncontrolling interest.

***Investments in Affiliates:*** Affiliates are entities over which the Company generally has between 20% and 50% of the voting rights, or over which the Company has significant influence, but it does not exercise control. Investments in these entities are accounted for under the equity method of accounting. Under this method the Company records an investment in the stock of an affiliate at cost, and adjusts the carrying amount for its share of the earnings or losses of

the affiliate subsequent to the date of investment and reports the recognized earnings or losses in income. Dividends received from an affiliate reduce the carrying amount of the investment. The Company recognizes gains and losses in earnings for the issuance of shares by its affiliates, provided that the issuance of shares qualifies as a sale of shares. When the Company's share of losses in an affiliate equals or exceeds its interest in the affiliate, the Company does not recognize further losses, unless the Company has incurred obligations or made payments on behalf of the affiliate.

### **Affiliates included in the financial statements accounted for under the equity method**

In the consolidated financial statements of Navios Holdings, the following entities are included as affiliates and are accounted for under the equity method for such periods: (i) Navios Partners and its subsidiaries (ownership interest as of September 30, 2015 was 20.1%, which includes a 2.0% general partner interest); (ii) Navios Acquisition and its subsidiaries (economic interest as of September 30, 2015 was 46.5%); (iii) Acropolis Chartering and Shipping Inc. (Acropolis) (economic interest as of September 30, 2015 was 35.0%); and (iv) Navios Europe I and Navios Europe II and their subsidiaries (economic interest as of September 30, 2015 was 47.5% in each).

### **(c) Recent Accounting Pronouncements:**

In July 2015, the Financial Accounting Standards Board (FASB) issued ASU No. 2015-11, Simplifying the measurement of inventory. Topic 330 Inventory, currently requires an entity to measure inventory at the lower of cost or market. Market could be replacement cost, net realizable value, or net realizable value less an approximately normal profit margin. The amendments in this ASU require an entity to measure inventory within the scope of this ASU at the lower of cost and net realizable value. For public business entities, the amendments in this ASU are effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. The amendments in this ASU should be applied prospectively with earlier application permitted as of the beginning of an interim or annual reporting period. The adoption of this new standard is not expected to have a material impact on Navios Holdings's results of operations, financial position or cash flows.

In February 2015, the FASB issued the ASU 2015-02, Consolidation (Topic 810) Amendments to the Consolidation Analysis, which amends the criteria for determining which entities are considered variable interest entities (VIEs), amends the criteria for determining if a service provider possesses a variable interest in a VIE and ends the deferral granted to investment companies for application of the VIE consolidation model. The ASU is effective for interim and annual periods beginning after December 15, 2015. Early application is permitted. We do not expect the adoption of this ASU to have a material impact on the Company's results of operations, financial position or cash flows, except if Navios Holdings were to enter into new arrangements in 2015 that fall into the scope prior to adoption of this standard.

In January 2015, the FASB issued ASU 2015-01, Income Statement Extraordinary and Unusual Items. This standard eliminates the concept of extraordinary and unusual items from U.S. GAAP. The new standard is effective for annual and interim periods after December 15, 2015. Early adoption is permitted. Navios Holdings plans to adopt this standard effective January 1, 2016. The adoption of the new standard is not expected to have a material impact on Navios Holdings' results of operations, financial position or cash flows.

In August 2014, the FASB issued ASU No. 2014-15, Presentation of Financial Statements-Going Concern (Subtopic 205-40): Disclosure of Uncertainties About an Entity's Ability to Continue as a Going Concern. This standard requires management to assess an entity's ability to continue as a going concern, and to provide related footnote disclosures in certain circumstances. Before this new standard, no accounting guidance existed for management on when and how to assess or disclose going concern uncertainties. The amendments are effective for annual periods ending after December 15, 2016, and interim periods within annual periods beginning after December 15, 2016. Early application is permitted. We plan to adopt this standard effective January 1, 2017. The adoption of the new standard is not expected to have a material impact on Navios Holdings' results of operations, financial position or cash flows.



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In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, clarifying the method used to determine the timing and requirements for revenue recognition on the statements of income. Under the new standard, an entity must identify the performance obligations in a contract, the transaction price and allocate the price to specific performance obligations to recognize the revenue when the obligation is completed. The amendments in this update also require disclosure of sufficient information to allow users to understand the nature, amount, timing and uncertainty of revenue and cash flow arising from contracts. The new accounting guidance was originally effective for interim and annual periods beginning after December 15, 2016. In August 2015, the FASB issued ASU 2015-14 to defer the effective date of ASU 2014-09 for all entities by one year. The standard will be effective for public entities for annual reporting periods beginning after December 15, 2017 and interim periods therein. Navios Holdings is currently reviewing the effect of ASU No. 2014-09 on its revenue recognition.

**NOTE 3: VESSELS, PORT TERMINALS AND OTHER FIXED ASSETS, NET**

<b>Vessels, Port Terminals and Other Fixed Assets, net</b>	<b>Cost</b>	<b>Accumulated Depreciation</b>	<b>Net Book Value</b>
Balance December 31, 2014	\$ 2,425,931	\$ (514,788)	\$ 1,911,143
Additions	6,838	(70,486)	(63,648)
Restructure of capital lease	(210)		(210)
<b>Balance September 30, 2015</b>	<b>\$ 2,432,559</b>	<b>\$ (585,274)</b>	<b>\$ 1,847,285</b>

*Deposits for Vessel, Port Terminal and Other Fixed Assets Acquisitions*

On January 26, 2014, Navios Holdings entered into agreements to purchase two bulk carrier vessels, one 84,000 deadweight tons ( dwt ) Panamax vessel and one 180,600 dwt Capesize vessel, to be built in Japan. The vessels acquisition prices are \$31,800 and \$52,000, respectively, and are scheduled for delivery in the first quarter of 2016. As of September 30, 2015, Navios Holdings paid deposits for both vessels totaling \$29,046.

On February 11, 2014, Navios Logistics entered into an agreement for the construction of three new pushboats with a purchase price of \$7,552 for each pushboat. As of September 30, 2015 and December 31, 2014, Navios Logistics had paid \$11,484 and \$6,920, respectively, for the construction of the new pushboats which are expected to be delivered in the first quarter of 2016.

As of September 30, 2015, and December 31, 2014, Navios Logistics had paid \$22,693 and \$16,305, respectively, for the expansion of its dry port in Uruguay, which is currently an asset under construction.

Capitalized interest included in deposits for vessels, port terminals and other fixed assets amounted to \$4,619 and \$1,851, as of September 30, 2015 and December 31, 2014, respectively.

#### *Vessel Acquisitions*

On January 27, 2014, Navios Asia took delivery of the N Bonanza, a 2006-built 76,596 dwt bulk carrier vessel for a purchase price of \$17,634, of which \$2,900 was paid from the Company's cash, \$3,484 from the noncontrolling shareholders' cash and \$11,250 was financed through a loan.

On June 4, 2014, Navios Holdings took delivery of the Navios Gem, a 2014-built 181,336 dwt capesize vessel for a purchase price of \$54,368, of which \$24,368 was paid in cash and \$30,000 was financed through a loan.

#### *Navios Logistics*

On June 30, 2015, Navios Logistics entered into an agreement for the restructuring of its capital leases for the Ferni H and the San San H, by extending their duration until January 2020 and April 2020, respectively, and amending the purchase price obligation to \$5,325 and \$5,150, respectively, payable at the end of the extended period. As of September 30, 2015, the obligations for these vessels were accounted for as capital leases and the lease payments during the nine months ended September 30, 2015 and 2014 for both vessels were \$977 and \$1,040, respectively.

On October 8, 2013, Navios Logistics exercised the option for the construction of an additional 36 dry barges. These barges were delivered in the third quarter of 2014. During the nine month period ended September 30, 2015, the Company paid \$800, representing transportation and other acquisition costs.

#### **NOTE 4: INTANGIBLE ASSETS OTHER THAN GOODWILL**

	September 30, 2015	December 31, 2014
<b>Intangible assets</b>		
Acquisition Cost (*)	\$ 344,906	\$ 347,241
Accumulated amortization (*)	(168,950)	(157,749)
<b>Total Intangible assets net book value</b>	<b>175,956</b>	<b>189,492</b>
<b>Unfavorable lease terms</b>		
Acquisition Cost (**)	(56,420)	(121,028)
Accumulated amortization	36,326	98,887
Write offs (**)	5,937	
<b>Unfavorable lease terms net book value</b>	<b>(14,157)</b>	<b>(22,141)</b>
<b>Total Intangibles net book value</b>	<b>\$ 161,799</b>	<b>\$ 167,351</b>

(\*) As of September 30, 2015, and December 31, 2014 intangible assets associated with favorable lease terms included an amount of \$21,782 related to purchase options for the vessels. During the nine months ended September 30, 2015, acquisition cost and accumulated amortization of \$2,335 of fully amortized favorable lease terms were written-off.





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(\*\*) As of September 30, 2015, the intangible liability associated with the unfavorable lease terms included an amount of \$5,567 related to current purchase options held by third parties. During the nine months ended September 30, 2015, \$5,937 of unfavorable lease terms was written-off. During the nine months ended September 30, 2015, acquisition cost and accumulated amortization of \$64,608, of fully amortized unfavorable lease terms were written off.

Amortization expense, net for the three month periods ended September 30, 2015 and 2014 amounted to \$3,897 and \$3,632, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$5,554 and \$10,884, respectively.

The remaining aggregate amortization of acquired intangibles as of September 30, 2015 will be as follows:

<b>Period</b>	
Year One	\$ 16,522
Year Two	14,663
Year Three	6,750
Year Four	5,591
Year Five	5,598
Thereafter	96,460
<b>Total</b>	<b>\$ 145,584</b>

**NOTE 5: BORROWINGS**

Borrowings, as of September 30, 2015 and December 31, 2014, consisted of the following:

<b>Facility</b>	<b>September 30, 2015</b>	<b>December 31, 2014</b>
Secured credit facilities	\$ 238,134	\$ 269,123
2019 Notes	350,000	350,000
2022 Notes	650,000	650,000
2022 Logistics Senior Notes	375,000	375,000
Navios Logistics other long-term loans	408	459
<b>Total borrowings</b>	<b>1,613,542</b>	<b>1,644,582</b>

Less: current portion, net	(13,133)	(23,283)
Less: deferred finance costs, net	(28,401)	(31,692)
<b>Total long-term borrowings</b>	<b>\$ 1,572,008</b>	<b>\$ 1,589,607</b>

### *Secured Credit Facilities*

As of September 30, 2015, the Company had secured credit facilities with various banks with a total outstanding balance of \$238,134. The purpose of the facilities was to finance the construction or acquisition of vessels or refinance existing indebtedness. All of the facilities are denominated in U.S. Dollars and bear interest based on LIBOR plus spread ranging from 2.25% to 3.60% per annum. The facilities are repayable in either semi-annual or quarterly installments, followed by balloon payments with maturities, ranging from September 2018 to November 2022. See also the maturity table included below.

The facilities are secured by first priority mortgages on certain of Navios Holdings' vessels and other collateral.

The credit facilities contain a number of restrictive covenants that limit Navios Holdings and/or certain of its subsidiaries from, among other things: incurring or guaranteeing indebtedness; entering into affiliate transactions; charging, pledging or encumbering the vessels securing such facilities; changing the flag, class, management or ownership of certain Navios Holdings' vessels; changing the commercial and technical management of certain Navios Holdings' vessels; selling or changing the ownership of certain Navios Holdings' vessels; and subordinating the obligations under the credit facilities to any general and administrative costs relating to the vessels. The credit facilities also require the vessels to comply with the ISM Code and ISPS Code and to maintain valid safety management certificates and documents of compliance at all times. Additionally, the credit facilities require compliance with the covenants contained in the indentures governing the 2019 Notes (as defined below) and the 2022 Notes (as defined below). Among other events, it will be an event of default under the credit facilities if the financial covenants are not complied with or if Angeliki Frangou and her affiliates, together, own less than 20% of the outstanding share capital of Navios Holdings.

As of September 30, 2015, the Company was in compliance with all of the covenants under each of its credit facilities.

### *Senior Notes*

On January 28, 2011, the Company and its wholly owned subsidiary, Navios Maritime Finance II (US) Inc. (together with the Company, the 2019 Co-Issuers) completed the sale of \$350,000 of 8.125% Senior Notes due 2019 (the 2019 Notes). The net proceeds from the sale of the 2019 Notes were used to redeem any and all of Navios Holdings' then-outstanding 9.5% Senior Notes due 2014 and pay related transaction fees and expenses and for general corporate purposes.

The 2019 Notes are fully and unconditionally guaranteed, jointly and severally and on an unsecured senior basis, by all of the Company's subsidiaries, other than Navios Maritime Finance II (US) Inc., Navios Maritime Finance (US) Inc., Navios Logistics and its subsidiaries and Navios GP L.L.C. The subsidiary guarantees are full and unconditional, except that the indenture provides for an individual subsidiary's guarantee to be automatically released in certain customary circumstances, such as when a subsidiary is sold or all of the assets of the subsidiary are sold, the capital stock is sold, when the subsidiary is designated as an unrestricted subsidiary for purposes of the indenture, upon liquidation or dissolution of the subsidiary or upon legal or covenant defeasance or satisfaction and discharge of the 2019 Notes. The 2019 Co-Issuers have the option to redeem the 2019 Notes in whole or in part, at any time on or after February 15, 2015, at a fixed price of 104.063% of the principal amount, which price declines ratably until it reaches par in 2017, plus accrued and unpaid interest, if any. In addition, upon the occurrence of certain change of control events, the holders of the 2019 Notes will have the right to require the 2019 Co-Issuers to repurchase some or all of the 2019 Notes at 101% of their face amount, plus accrued and unpaid interest to the repurchase date.

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The 2019 Notes contain covenants which, among other things, limit the incurrence of additional indebtedness, issuance of certain preferred stock, the payment of dividends, redemption or repurchase of capital stock or making restricted payments and investments, creation of certain liens, transfer or sale of assets, entering in transactions with affiliates, merging or consolidating or selling all or substantially all of the 2019 Co-Issuers' properties and assets and creation or designation of restricted subsidiaries. The 2019 Co-Issuers were in compliance with the covenants as of September 30, 2015.

*Ship Mortgage Notes*

In November 2009, the Company and its wholly-owned subsidiary, Navios Maritime Finance (US) Inc. (together, the Mortgage Notes Co-Issuers) issued \$400,000 of first priority ship mortgage notes due on November 1, 2017 at a fixed rate of 8.875% (the 2017 Notes). In July 2012, the Mortgage Notes Co-Issuers issued an additional \$88,000 of the 2017 Notes at par value. On November 29, 2013, Navios Holdings completed the sale of \$650,000 of its 7.375% First Priority Ship Mortgage Notes due 2022 (the 2022 Notes). The net proceeds of the offering of the 2022 Notes have been used: (i) to repay in full the 2017 Notes; and (ii) to repay in full indebtedness of \$123,257 relating to six vessels added as collateral under the 2022 Notes. The remainder has been used for general corporate purposes.

The 2022 Notes are senior obligations of Navios Holdings and Navios Maritime Finance II (US) Inc. (the 2022 Co-Issuers) and are secured by first priority ship mortgages on 23 drybulk vessels owned by certain subsidiary guarantors and certain other associated property and contract rights. The 2022 Notes are unregistered and fully and unconditionally guaranteed, jointly and severally by all of the Company's direct and indirect subsidiaries that guarantee the 2019 Notes and Navios Maritime Finance II (US) Inc. The guarantees of the Company's subsidiaries that own mortgage vessels are senior secured guarantees and the guarantees of the Company's subsidiaries that do not own mortgage vessels are senior unsecured guarantees. In addition, the 2022 Co-Issuers have the option to redeem the 2022 Notes in whole or in part, at any time (i) before January 15, 2017, at a redemption price equal to 100% of the principal amount plus a make whole price which is based on a formula calculated using a discount rate of treasury bonds plus 50 basis points, and (ii) on or after January 15, 2017, at a fixed price of 105.531%, which price declines ratably until it reaches par in 2020.

Furthermore, upon occurrence of certain change of control events, the holders of the 2022 Notes may require the 2022 Co-Issuers to repurchase some or all of the notes at 101% of their face amount. The 2022 Notes contain covenants, which among other things, limit the incurrence of additional indebtedness, issuance of certain preferred stock, the payment of dividends, redemption or repurchase of capital stock or making restricted payments and investments, creation of certain liens, transfer or sale of assets, entering into certain transactions with affiliates, merging or consolidating or selling all or substantially all of the 2022 Co-Issuers' properties and assets and creation or designation of restricted subsidiaries. The 2022 Co-Issuers were in compliance with the covenants as of September 30, 2015.

*2022 Logistics Senior Notes*

On April 22, 2014, Navios Logistics and its wholly-owned subsidiary Navios Logistics Finance (US) Inc. ( Logistics Finance and, together, the Logistics Co-Issuers ) completed the sale of \$375,000 in aggregate principal amount of senior notes due on May 1, 2022 at a fixed rate of 7.25% (the 2022 Logistics Senior Notes ). The effect of this transaction was the recognition of a \$27,281 loss in the consolidated statement of comprehensive loss under Loss on bond extinguishment . The net proceeds from the sale of the 2022 Logistics Senior Notes were partially used to redeem any and all of Navios Logistics then-outstanding 9.25% Senior Notes due 2019 and pay related transaction fees and expenses. The 2022 Logistics Senior Notes are unregistered and fully and unconditionally guaranteed, jointly and severally, by all of Navios Logistics direct and indirect subsidiaries except for Horamar do Brasil Navegação Ltda ( Horamar do Brasil ), Naviera Alto Parana S.A. ( Naviera Alto Parana ), and Terra Nova S.A. ( Terra Nova ), which are deemed to be immaterial, and Logistics Finance, which is the co-issuer of the 2022 Logistics Senior Notes. The subsidiary guarantees are full and unconditional , except that the indenture provides for an individual subsidiary s guarantee to be automatically released in certain customary circumstances, such as in connection with a sale or other disposition of all or substantially all of the assets of the subsidiary, in connection with the sale of a majority of the capital stock of the subsidiary, if the subsidiary is designated as an unrestricted subsidiary in accordance with the indenture, upon liquidation or dissolution of the subsidiary or upon legal or covenant defeasance or satisfaction and discharge of the 2022 Logistics Senior Notes.

The Logistics Co-Issuers have the option to redeem the 2022 Logistics Senior Notes in whole or in part, at their option, at any time (i) before May 1, 2017, at a redemption price equal to 100% of the principal amount plus the applicable make-whole premium plus accrued and unpaid interest, if any, to the redemption date and (ii) on or after May 1, 2017, at a fixed price of 105.438%, which price declines ratably until it reaches par in 2020. At any time before May 1, 2017, the Logistics Co-Issuers may redeem up to 35% of the aggregate principal amount of the 2022 Logistics Senior Notes with the net proceeds of an equity offering at 107.250% of the principal amount of the 2022 Logistics Senior Notes, plus accrued and unpaid interest, if any, to the redemption date so long as at least 65% of the originally issued aggregate principal amount of the 2022 Logistics Senior Notes remains outstanding after such redemption. In addition, upon the occurrence of certain change of control events, the holders of the 2022 Logistics Senior Notes will have the right to require the Logistics Co-Issuers to repurchase some or all of the 2022 Logistics Senior Notes at 101% of their face amount, plus accrued and unpaid interest to the repurchase date.

The indenture governing the 2022 Logistics Senior Notes contains covenants which, among other things, limit the incurrence of additional indebtedness, issuance of certain preferred stock, the payment of dividends in excess of 6% per annum of the net proceeds received by or contributed to Navios Logistics in or from any public offering, redemption or repurchase of capital stock or making restricted payments and investments, creation of certain liens, transfer or sale of assets, entering into transactions with affiliates, merging or consolidating or selling all or substantially all of Navios Logistics properties and assets and creation or designation of restricted subsidiaries.

The Logistics Co-Issuers were in compliance with the covenants as of September 30, 2015.

During the nine month period ended September 30, 2015, the Company, in relation to its secured credit facilities, paid \$30,987, of which \$24,117 related to installments for the year 2015 and the remaining \$6,870 to installments for the year 2016.

The annualized weighted average interest rates of the Company s total borrowings were 6.98% and 7.00% for the three month periods ended September 30, 2015 and 2014, respectively, and 6.99% and 7.24% for the nine month periods ended September 30, 2015 and 2014, respectively.

The maturity table below reflects the principal payments for the next five years and thereafter of all borrowings of Navios Holdings (including Navios Logistics) outstanding as of September 30, 2015, based on the repayment schedules of the respective loan facilities (as described above) and the outstanding amount due under the debt securities.

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<b>Payment due by period</b>	
September 30, 2016	\$ 13,898
September 30, 2017	22,844
September 30, 2018	45,561
September 30, 2019	393,610
September 30, 2020	52,823
September 30, 2021 and thereafter	1,084,806
<b>Total</b>	<b>\$ 1,613,542</b>

**NOTE 6: FAIR VALUE OF FINANCIAL INSTRUMENTS**

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

**Cash and cash equivalents:** The carrying amounts reported in the consolidated balance sheets for interest bearing deposits and money market funds approximate their fair value because of the short maturity of these investments.

**Restricted cash:** The carrying amounts reported in the consolidated balance sheets for interest bearing deposits approximate their fair value because of the short maturity of these investments.

**Borrowings:** The book value has been adjusted to reflect the net presentation of deferred financing costs. The outstanding balance of the floating rate loans continues to approximate its fair value, excluding the effect of any deferred finance costs. The 2019 Notes, the 2022 Notes, the 2022 Logistics Senior Notes and the Navios Logistics loan are fixed rate borrowings and their fair value was determined based on quoted market prices.

**Capital leases:** The capital leases are fixed rate obligations and their carrying amounts approximate their fair value.

**Loan receivable from affiliate companies:** The carrying amount of the floating rate loan approximates its fair value.

**Long-term receivable from affiliate companies:** The carrying amount of the floating rate receivable approximates its fair value.

**Investments in available-for-sale securities:** The carrying amount of the investments in available-for-sale securities reported in the consolidated balance sheets represents unrealized gains and losses on these securities, which are reflected directly in equity unless an unrealized loss is considered other-than-temporary, in which case it is transferred to the statements of comprehensive income/(loss).

The estimated fair values of the Company's financial instruments are as follows:



	<b>September 30, 2015</b>		<b>December 31, 2014</b>	
	<b>Book Value</b>	<b>Fair Value</b>	<b>Book Value</b>	<b>Fair Value</b>
Cash and cash equivalents	\$ 173,360	\$ 173,360	\$ 247,556	\$ 247,556
Restricted cash	\$ 1,131	\$ 1,131	\$ 2,564	\$ 2,564
Investments in available-for-sale-securities	\$ 5,554	\$ 5,554	\$ 6,701	\$ 6,701
Loan receivable from affiliate companies	\$ 15,249	\$ 15,249	\$ 7,791	\$ 7,791
Long-term receivable from affiliate companies	\$	\$	\$ 9,625	\$ 9,625
Capital lease obligations, including current portion	\$ (21,174)	\$ (21,174)	\$ (22,360)	\$ (22,360)
Senior and ship mortgage notes, net	\$ (1,349,943)	\$ (1,137,083)	\$ (1,347,316)	\$ (1,300,021)
Long-term debt, including current portion	\$ (235,198)	\$ (238,542)	\$ (265,574)	\$ (269,582)

The following tables set forth our assets that are measured at fair value on a recurring basis categorized by fair value hierarchy level. As required by the fair value guidance, assets are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

**Fair Value Measurements as of September 30,  
2015**

<b>Assets</b>	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level I)</b>	<b>Significant Other Observable Inputs (Level II)</b>	<b>Significant Unobservable Inputs (Level III)</b>
Investments in available-for-sale securities	\$ 5,554	\$ 5,554	\$	\$
<b>Total</b>	<b>\$ 5,554</b>	<b>\$ 5,554</b>	<b>\$</b>	<b>\$</b>

**Fair Value Measurements as of December 31, 2014**

<b>Assets</b>	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level I)</b>	<b>Significant Other Observable Inputs (Level II)</b>	<b>Significant Unobservable Inputs (Level III)</b>
Investments in available-for-sale securities	\$ 6,701	\$ 6,701	\$	\$
<b>Total</b>	<b>\$ 6,701</b>	<b>\$ 6,701</b>	<b>\$</b>	<b>\$</b>

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**Fair Value Measurements**

The estimated fair value of our financial instruments that are not measured at fair value on a recurring basis, categorized based upon the fair value hierarchy, are as follows:

Level I: Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets that we have the ability to access. Valuation of these items does not entail a significant amount of judgment.

Level II: Inputs other than quoted prices included in Level I that are observable for the asset or liability through corroboration with market data at the measurement date.

Level III: Inputs that are unobservable.

**Fair Value Measurements at September 30,  
2015**

	<b>Total</b>	<b>(Level I)</b>	<b>(Level II)</b>	<b>(Level III)</b>
Cash and cash equivalents	\$ 173,360	\$ 173,360	\$	\$
Restricted cash	\$ 1,131	\$ 1,131	\$	\$
Loan receivable from affiliate companies <sup>(2)</sup>	\$ 15,249	\$	\$ 15,249	\$
Senior and ship mortgage notes	\$ (1,137,083)	\$ (1,137,083)	\$	\$
Capital lease obligations, including current portion <sup>(1)</sup>	\$ (21,174)	\$	\$ (21,174)	\$
Long-term debt, including current portion <sup>(1)</sup>	\$ (238,542)	\$	\$ (238,542)	\$

**Fair Value Measurements at December 31,  
2014**

	<b>Total</b>	<b>(Level I)</b>	<b>(Level II)</b>	<b>(Level III)</b>
Cash and cash equivalents	\$ 247,556	\$ 247,556	\$	\$
Restricted cash	\$ 2,564	\$ 2,564	\$	\$
Loan receivable from affiliate companies <sup>(2)</sup>	\$ 7,791	\$	\$ 7,791	\$
Long-term receivable from affiliate companies <sup>(2)</sup>	\$ 9,625	\$	\$ 9,625	\$
Senior and ship mortgage notes	\$ (1,300,021)	\$ (1,300,021)	\$	\$
Capital lease obligations, including current portion <sup>(1)</sup>	\$ (22,360)	\$	\$ (22,360)	\$
Long-term debt, including current portion <sup>(1)</sup>	\$ (269,582)	\$	\$ (269,582)	\$

- (1) The fair value of the Company's long-term debt is estimated based on currently available debt with similar contract terms, interest rates and remaining maturities, published quoted market prices as well as taking into account the Company's creditworthiness.
- (2) The fair value of the Company's loan receivable from affiliate companies and long-term receivable from affiliate companies is estimated based on currently available debt with similar contract terms, interest rate and remaining maturities as well as after taking into account the counterparty's creditworthiness.

**NOTE 7: COMMITMENTS AND CONTINGENCIES**

As of September 30, 2015, the Company was contingently liable for letters of guarantee and letters of credit amounting to \$590 (December 31, 2014: \$590) issued by various banks in favor of various organizations and the total amount was collateralized by cash deposits, which were included as a component of restricted cash.

Navios Logistics has issued a guarantee and indemnity letter that guarantees the performance by Petrolera San Antonio S.A. of all its obligations to Vitol S.A. up to \$12,000. This guarantee expires on March 1, 2016.

The Company is involved in various disputes and arbitration proceedings arising in the ordinary course of business. Provisions have been recognized in the financial statements for all such proceedings where the Company believes that a liability may be probable, and for which the amounts can be reasonably estimated, based upon facts known on the date the financial statements were prepared. Although the Company cannot predict with certainty the ultimate resolutions of these matters, in the opinion of management, the ultimate disposition of these matters is not expected to have a material adverse effect on the Company's financial position, results of operations or liquidity.

The Company, in the normal course of business, entered into contracts to time charter-in vessels for various periods through March 2026.

As of September 30, 2015, the Company's future minimum commitments, net of commissions under chartered-in vessels, barges and pushboats were as follows:

	<b>In operation</b>	<b>To be delivered</b>	<b>Total</b>
September 30, 2016	\$ 88,889	\$ 16,970	\$ 105,859
September 30, 2017	73,645	38,871	112,516
September 30, 2018	69,006	40,734	109,740
September 30, 2019	60,384	40,734	101,118
September 30, 2020	53,003	40,725	93,728
September 30, 2021 and thereafter	88,543	126,064	214,607
<b>Total</b>	<b>\$ 433,470</b>	<b>\$ 304,098</b>	<b>\$ 737,568</b>

As of September 30, 2015, the Company had future remaining contractual deposits for two newbuilding owned vessels, which are expected to be delivered in the first quarter of 2016. As of September 30, 2015 Navios Logistics has obligations related to the acquisition of three new pushboats, the expansion of its dry port facility and the remaining installments for the acquisition of the

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chartered-in fleet consisting of one pushboat and three liquid barges of \$13,777, \$93,161 and \$3,795, respectively. The table below reflects the remaining future payments of these commitments.

	Drybulk Vessels	Navios Logistics
September 30, 2016	58,660	98,362
September 30, 2017		12,371
<b>Total</b>	<b>\$ 58,660</b>	<b>\$ 110,733</b>

**NOTE 8: TRANSACTIONS WITH RELATED PARTIES**

**Office rent:** The Company has entered into lease agreements with Goldland Ktimatiki-Ikodomiki-Touristiki Xenodohiaki Anonimos Eteria and Emerald Ktimatiki-Ikodomiki Touristiki Xenodohiaki Anonimos Eteria, both of which are Greek corporations that are currently majority-owned by Angeliki Frangou, Navios Holdings Chairman and Chief Executive Officer. The lease agreements provide for the leasing of facilities located in Piraeus, Greece to house the operations of most of the Company's subsidiaries. The total annual lease payments are in the aggregate 943 (approximately \$1,057) and the lease agreements expire in 2017 and 2019. These payments are subject to annual adjustments, which are based on the inflation rate prevailing in Greece as reported by the Greek State at the end of each year.

**Purchase of services:** The Company utilizes its affiliate company, Acropolis, as a broker. Commissions charged from Acropolis for both the three month periods ended September 30, 2015 and 2014 were \$0, and for the nine month periods ended September 30, 2015 and 2014 were \$6 and \$0, respectively. During the three month periods ended September 30, 2015 and 2014, the Company received dividends of \$454 and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014, \$454 and \$271, respectively. Included in the trade accounts payable at both September 30, 2015 and December 31, 2014 were amounts due to Acropolis of \$76 and \$78, respectively.

**Vessels charter hire:** In February 2012, the Company chartered-in from Navios Partners the Navios Apollon, a 2000-built Ultra-Handymax vessel. The term of this charter was approximately two years at a net daily rate of \$12.5 for the first year and \$13.5 for the second year, plus 50/50 profit sharing based on actual earnings. In January 2014, the Company extended this charter for approximately six months at a net daily rate of \$13.5 plus 50/50 profit sharing based on actual earnings and in October 2014, the Company further extended this charter for approximately one year at a net daily rate of \$12.5 plus 50/50 profit sharing based on actual earnings. In April 2015, this charter was further extended for approximately one year at a net daily rate of \$12.5 plus 50/50 profit sharing based on actual earnings at the end of the period. Any adjustment by the charterers for hire expense/loss will be settled accordingly at the end of the charter period.

In May 2012, the Company chartered-in from Navios Partners the Navios Prosperity, a 2007-built Panamax vessel. The term of this charter was approximately one year with two six-month extension options granted to the Company at a net daily rate of \$12.0 plus profit sharing. In April 2014, the Company extended this charter for approximately one year and the owners received 100% of the first \$1.5 in profits above the base rate, and thereafter all profits will be split 50/50 to each party. Effective from March 5, 2015, Navios Holdings and Navios Partners entered into a novation agreement with the respective owners of Navios Prosperity whereby the rights to the time charter contracts of the Navios Prosperity were transferred to Navios Holdings. On July 2, 2015, Navios Prosperity was redelivered to headowners.

In September 2012, the Company chartered-in from Navios Partners the Navios Libra, a 1995-built Panamax vessel. The term of this charter was approximately three years at a net daily rate of \$12.0 plus 50/50 profit sharing based on actual earnings. In April 2015, this charter was further extended for approximately one year at a net daily rate of \$12.0 plus 50/50 profit sharing based on actual earnings, at the end of the period. Any adjustment by the charterers for hire expense/loss will be settled accordingly at the end of the charter period.

In May 2013, the Company chartered-in from Navios Partners the Navios Felicity, a 1997-built Panamax vessel. The term of this charter was approximately one year, at a net daily rate of \$12.0 plus profit sharing, with two six-month extension options granted to the Company. The owners will receive 100% of the first \$1.5 in profits above the base rate, and thereafter all profits will be split 50/50 to each party. In February 2014, the Company exercised its first option to extend this charter, and in August 2014, the Company exercised its second option. In April 2015, this charter was further extended for approximately one year at a net daily rate of \$12.0 plus 50/50 profit sharing based on actual earnings, at the end of the period. Any adjustment by the charterers for hire expense/loss will be settled accordingly at the end of the charter period.

In May 2013, the Company chartered-in from Navios Partners the Navios Aldebaran, a 2008-built Panamax vessel, for six months, at a net daily rate of \$11.0 plus profit sharing, with a six-month extension option. In December 2013, the Company exercised its option to extend this charter. The owners will receive 100% of the first \$2.5 in profits above the base rate, and thereafter all profits will be split 50/50 to each party. In July 2014, the Company further extended this charter for approximately six to nine months. Effective from February 28, 2015, Navios Holdings and Navios Partners entered into a novation agreement with the respective owners of Navios Aldebaran whereby the rights to the time charter contracts of the Navios Aldebaran were transferred to Navios Holdings.

In July 2013, the Company chartered-in from Navios Partners the Navios Hope, a 2005-built Panamax vessel. The term of this charter was approximately one year at a net daily rate of \$10.0. In December 2013, the Company extended this charter for approximately another six months, and in January 2015, the Company extended this charter for approximately one year at a net daily rate of \$10.0 plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

In August 2014, the Company chartered-in from Navios Partners the Navios Pollux, a 2009-built Capesize vessel, for approximately three months at a net daily rate of \$21.3, which was completed in November 2014. In February 2015, the Company chartered-in the Navios Pollux, for approximately one year at a daily rate of \$11.4 net per day plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

In March 2015, the Company chartered-in from Navios Partners the Navios Gemini, a 1994-built Panamax vessel. The term of this charter is approximately nine months at a net daily rate of \$7.6 plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

In April 2015, the Company chartered-in from Navios Partners the Navios Fantastiks, a 2005-built Capesize vessel. The terms of this charter is approximately at a net daily rate of \$12.5 plus 50/50 profit sharing based on actual

earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

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In April 2015, the Company chartered-in from Navios Partners the Navios Sun, the Navios Orbiter, the Navios Soleil, the Navios Alegria, the Navios Harmony and the Navios Hyperion. The terms of these charters are at a net daily rate of \$12.0 plus 50/50 profit sharing based on actual earnings. Any adjustment by the Company for hire expense/loss will be settled accordingly at the end of the charter period.

Total charter hire expense for all vessels for the three month periods ended September 30, 2015 and 2014 were \$13,761 and \$7,777, respectively, and for the nine month periods ended September 30, 2015 and 2014 were \$28,680 and \$20,538, respectively, and were included in the statement of comprehensive loss under Time charter, voyage and logistics business expenses .

**Management fees:** Navios Holdings provides commercial and technical management services to Navios Partners vessels for a daily fixed fee. The daily fees were \$4.7 per owned Ultra Handymax vessel, \$4.6 per owned Panamax vessel and \$5.7 per owned Capesize vessel until December 31, 2013. This daily fee covered all of the vessels operating expenses, including the cost of drydock and special surveys. In each of October 2013, August 2014 and February 2015, the Company amended its existing management agreement with Navios Partners to fix the fees for ship management services of its owned fleet at: (i) \$4.0 daily rate per Ultra-Handymax vessel; (ii) \$4.1 daily rate per Panamax vessel; (iii) \$5.1 daily rate per Capesize vessel; (iv) \$6.5 daily rate per container vessel of TEU 6,800; (v) \$7.2 daily rate per container vessel of more than TEU 8,000; and (vi) \$8.5 daily rate per very large container vessel of more than TEU 13,000 through December 31, 2015. Drydocking expenses under this agreement will be reimbursed by Navios Partners at cost at occurrence. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$14,481 and \$12,611, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$42,023 and \$36,855, respectively, and are presented net under the caption Direct vessel expenses .

Navios Holdings provides commercial and technical management services to Navios Acquisition s vessels for a daily fee that was fixed until May 2014, of \$6.0 per owned MR2 product tanker and chemical tanker vessel, \$7.0 per owned LR1 product tanker vessel and \$10.0 per owned VLCC vessel. This daily fee covers all of the vessels operating expenses, other than certain fees and costs. Actual operating costs and expenses will be determined in a manner consistent with how the initial fixed fees were determined. Drydocking expenses until May 2014 were fixed under this agreement for up to \$300 per LR1 and MR2 product tanker vessel and will be reimbursed at cost for VLCC vessels. In May 2014, Navios Holdings extended the duration of its existing management agreement with Navios Acquisition until May 2020 and fixed the fees for ship management services of Navios Acquisition owned fleet for two additional years through May 2016 at the same rates for product tanker and chemical tanker vessels, and reduced the daily rate to \$9.5 per VLCC vessel. Drydocking expenses under this agreement will be reimbursed at cost at occurrence for all vessels.

Effective March 30, 2012, Navios Acquisition can, upon request to Navios Holdings, partially or fully defer the reimbursement of drydocking and other extraordinary fees and expenses under the management agreement to a later



date, but not later than January 5, 2016, and if reimbursed on a later date, such amounts will bear interest at a rate of 1% per annum over LIBOR. Commencing September 28, 2012, Navios Acquisition can, upon request, reimburse Navios Holdings partially or fully for any fixed management fees outstanding for a period of not more than nine months under the management agreement at a later date, but not later than January 5, 2016, and if reimbursed on a later date, such amounts will bear interest at a rate of 1% per annum over LIBOR. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$23,092 and \$25,136, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$71,427 and \$71,223, respectively, and are presented net under the caption Direct vessel expenses . As of September 30, 2015, there was no balance outstanding.

Pursuant to a management agreement dated December 13, 2013, Navios Holdings provides commercial and technical management services to Navios Europe I s tanker and container vessels. The term of this agreement is for a period of six years. Management fees under this agreement will be reimbursed at cost at occurrence. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$4,894 and \$5,582, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$15,141 and \$14,882, respectively, and are presented net under the caption Direct vessel expenses .

Pursuant to a management agreement dated November 18, 2014, Navios Holdings provides commercial and technical management services to Navios Midstream s vessels for a daily fixed fee of \$9.5 per owned VLCC vessel effective through November 18, 2016. Drydocking expenses under this agreement will be reimbursed at cost at occurrence for all vessels. The term of this agreement is for a period of five years. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$5,244 and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$12,369 and \$0, respectively, and are presented net under the caption Direct vessel expenses .

Pursuant to a management agreement dated June 5, 2015, Navios Holdings provides commercial and technical management services to Navios Europe II s dry bulk and container vessels. The term of this agreement is for a period of six years. Management fees under this agreement will be reimbursed at cost at occurrence. Total management fees for the three month periods ended September 30, 2015 and 2014 amounted to \$3,726 and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$4,163 and \$0, respectively, and are presented net under the caption Direct vessel expenses .

**Navios Partners Guarantee:** Contemporaneously with the Insurance Restructuring , in November 2012 (as amended in March 2014), the Company entered into an agreement with Navios Partners (the Navios Partners Guarantee ) to provide Navios Partners with guarantees against counterparty default on certain existing charters, which had previously been covered by the charter insurance for the same vessels, same periods and same amounts. The Navios Partners Guarantee provides for a maximum possible payout of \$20,000 by the Company to Navios Partners. Premiums that are calculated on the same basis as the restructured charter insurance are included in the management fee that is paid by Navios Partners to Navios Holdings pursuant to the management agreement. As of September 30, 2015, Navios Partners has submitted one claim under this agreement to the Company. Its fair value amounted to \$1,304 and was recorded as Other expense for the three and nine month periods ended September 30, 2015. The Company assessed this liability using a probability weighted assessment, and although the Company believes that the underlying assumptions supporting this assessment are reasonable, if these assumptions vary significantly, Navios Holdings may be exposed to additional charges in the future.

**General and administrative expenses incurred on behalf of affiliates/Administrative fee revenue from affiliates:** Navios Holdings provides administrative services to Navios Partners. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for the three month periods ended September 30, 2015 and 2014 amounted to \$1,550 and \$1,518, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$4,655 and \$4,504, respectively.

On May 28, 2010, Navios Holdings entered into an administrative services agreement with Navios Acquisition, pursuant to which Navios Holdings provides office space and certain administrative management services to Navios Acquisition. In May 2014, Navios Holdings extended the duration of its existing administrative services agreement with Navios Acquisition, until May 2020 pursuant to its existing terms. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for the three month periods ended September 30, 2015 and 2014 amounted to \$1,850 and \$1,911, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$5,711 and \$5,409, respectively.

On April 12, 2011, Navios Holdings entered into an administrative services agreement with Navios Logistics for a term of five years, pursuant to which Navios Holdings will provide certain administrative management services to Navios Logistics. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for both the three month periods ended September 30, 2015 and 2014 amounted to \$190, and for both the nine month periods ended September 30, 2015 and 2014 amounted to \$570. The general and administrative fees have been eliminated upon consolidation.

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Pursuant to an administrative services agreement dated December 13, 2013, Navios Holdings provides administrative services to Navios Europe I's tanker and container vessels. The term of this agreement is for a period of six years. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for both the three month periods ended September 30, 2015 and 2014 amounted to \$201, and for both the nine month periods ended September 30, 2015 and 2014 amounted to \$598.

Pursuant to an administrative services agreement dated November 18, 2014, Navios Holdings provides administrative services to Navios Midstream. The term of this agreement is for a period of five years. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees for the three month periods ended September 30, 2015 and 2014 amounted to \$300 and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$714 and \$0, respectively.

Pursuant to an administrative services agreement dated June 5, 2015, Navios Holdings provides administrative services to Navios Europe II's dry bulk and container vessels. The term of this agreement is for a period of six years. Navios Holdings is reimbursed for reasonable costs and expenses incurred in connection with the provision of these services. Total general and administrative fees charged for the three month periods ended September 30, 2015 and 2014 amounted to \$240 and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014 amounted to \$267 and \$0, respectively.

**Balance due from/ (to) affiliates (excluding Navios Europe I & Navios Europe II):** Balance due from affiliates as of September 30, 2015 amounted to \$22,184 (December 31, 2014: \$33,400) which included the current amounts due from Navios Partners, Navios Acquisition and Navios Midstream, which were \$22,184 (December 31, 2014: \$1,575), \$0 (December 31, 2014: \$22,138), and \$0 (December 31, 2014: \$62), respectively, and the non-current amount of \$0 (December 31, 2014: \$9,625) due from Navios Acquisition. The balances mainly consisted of management fees, administrative fees, drydocking and other expenses and other amounts payable.

Balance due to affiliates (excluding Navios Europe I & Navios Europe II) as of September 30, 2015 amounted to \$21,288 (December 31, 2014: \$0) which consisted of advances from Navios Midstream and Navios Acquisition, which were \$2,300 and \$18,988, respectively. The balance mainly consisted of management fees.

**Omnibus agreements:** Navios Holdings has entered into an omnibus agreement with Navios Partners (the Partners Omnibus Agreement) in connection with the closing of Navios Partners' IPO governing, among other things, when Navios Holdings and Navios Partners may compete against each other as well as rights of first offer on certain drybulk carriers. Pursuant to the Partners Omnibus Agreement, Navios Partners generally agreed not to acquire or own Panamax or Capesize drybulk carriers under time charters of three or more years without the consent of an independent committee of Navios Partners. In addition, Navios Holdings has agreed to offer to Navios Partners the

opportunity to purchase vessels from Navios Holdings when such vessels are fixed under time charters of three or more years.

Navios Holdings entered into an omnibus agreement with Navios Acquisition and Navios Partners (the Acquisition Omnibus Agreement ) in connection with the closing of Navios Acquisition's initial vessel acquisition, pursuant to which, among other things, Navios Holdings and Navios Partners agreed not to acquire, charter-in or own liquid shipment vessels, except for container vessels and vessels that are primarily employed in operations in South America, without the consent of an independent committee of Navios Acquisition. In addition, Navios Acquisition, under the Acquisition Omnibus Agreement, agreed to cause its subsidiaries not to acquire, own, operate or charter drybulk carriers subject to specific exceptions. Under the Acquisition Omnibus Agreement, Navios Acquisition and its subsidiaries granted to Navios Holdings and Navios Partners, a right of first offer on any proposed sale, transfer or other disposition of any of its drybulk carriers and related charters owned or acquired by Navios Acquisition. Likewise, Navios Holdings and Navios Partners agreed to grant a similar right of first offer to Navios Acquisition for any liquid shipment vessels it might own. These rights of first offer will not apply to a (i) sale, transfer or other disposition of vessels between any affiliated subsidiaries, or pursuant to the terms of any charter or other agreement with a counterparty, or (ii) merger with or into, or sale of substantially all of the assets to, an unaffiliated third party.

Navios Holdings entered into an omnibus agreement with Navios Midstream, Navios Acquisition and Navios Partners in connection with the Navios Midstream IPO, pursuant to which Navios Acquisition, Navios Holdings, Navios Partners and their controlled affiliates generally have agreed not to acquire or own any VLCCs, crude oil tankers, refined petroleum product tankers, LPG tankers or chemical tankers under time charters of five or more years without the consent of Navios Midstream. The omnibus agreement contains significant exceptions that will allow Navios Acquisition, Navios Holdings, Navios Partners or any of their controlled affiliates to compete with Navios Midstream under specified circumstances.

**Midstream General Partner Option Agreement:** Navios Holdings entered into an option agreement, with Navios Acquisition under which Navios Acquisition, which owns and controls Navios Midstream GP LLC, granted Navios Holdings the option to acquire a minimum of 25% of the outstanding membership interests in Navios Maritime Midstream GP LLC and the incentive distribution rights in Navios Midstream representing the right to receive an increasing percentage of the quarterly distributions when certain conditions are met. The option shall expire on November 18, 2024. The purchase price for the acquisition for all or part of the option interest shall be an amount equal to its fair market value. As of September 30, 2015, Navios Holdings had not exercised any part of that option.

**Sale of Vessels and Sale of Rights to Navios Partners:** Upon the sale of vessels to Navios Partners, Navios Holdings recognizes the gain immediately in earnings only to the extent of the interest in Navios Partners owned by third parties and defers recognition of the gain to the extent of its own ownership interest in Navios Partners (the deferred gain ). Subsequently, the deferred gain is amortized to income over the remaining useful life of the vessel. The recognition of the deferred gain is accelerated in the event that (i) the vessel is subsequently sold or otherwise disposed of by Navios Partners or (ii) the Company's ownership interest in Navios Partners is reduced. In connection with the public offerings of common units by Navios Partners, a pro rata portion of the deferred gain is released to income upon dilution of the Company's ownership interest in Navios Partners. As of September 30, 2015 and December 31, 2014, the unamortized deferred gain for all vessels and rights sold totaled \$14,094 and \$16,301, respectively, and for the three month periods ended September 30, 2015 and 2014, Navios Holdings recognized \$737 and \$735, respectively, of the deferred gain in Equity in net earnings of affiliated companies. For the nine months ended September 30, 2015 and 2014, Navios Holdings recognized \$2,206 and \$4,543 of the deferred gain, respectively, in Equity in net earnings of affiliated companies.

**Participation in offerings of affiliates:** Refer to Note 13 for more on Navios Holdings' participation in Navios Acquisition's and Navios Partners' offerings. On February 4, 2015, Navios Holdings entered into a share purchase agreement with Navios Partners pursuant to which Navios Holdings made an investment in Navios Partners by purchasing common units, and general partnership interests, in order to maintain its 20.1% partnership interest in

Navios Partners following its equity offering in February 2015. In connection with this agreement, Navios Holdings entered into a registration rights agreement with Navios Partners pursuant to which Navios Partners provided Navios Holdings with certain rights relating to the registration of the common units.

**The Navios Acquisition Credit Facilities:** Navios Acquisition entered into a \$40,000 credit facility with Navios Holdings in 2010 which was amended in 2010, 2011 and 2014, and matures in December 2015. The facility is available for multiple drawings up to a limit of \$40,000, and bears an interest of LIBOR plus 300 basis points. As of September 30, 2015 and December 31, 2014, there was no outstanding amount under this facility.

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On November 11, 2014, Navios Acquisition entered into a short-term credit facility with Navios Holdings pursuant to which Navios Acquisition could borrow up to \$200,000 for general corporate purposes. The facility provided for an arrangement fee of \$4,000, bared a fixed interest of 600 bps and matured on December 29, 2014.

**The Navios Partners Credit facility:** In May 2015, Navios Partners entered into a credit facility with Navios Holdings of up to \$60,000. The Navios Partners Credit Facility bears an interest of LIBOR plus 300 bps. The final maturity date is January 2, 2017. As of September 30, 2015, there was no outstanding amount under this facility and all \$60,000 remained to be drawn.

**Balance due from / (to) Navios Europe I:** Balance due from Navios Europe I as of September 30, 2015 amounted to \$320 (December 31, 2014: \$4,087) which included the net current amount payable of \$884 (current amount receivable from Navios Europe I as of December 31, 2014: \$3,421), mainly consisting of management fees, accrued interest income earned under the Navios Revolving Loans I (as defined in Note 13) and other expenses and the non-current amount receivable of \$1,204 (December 31, 2014: \$666) related to the accrued interest income earned under the Navios Term Loans I (as defined in Note 13).

The Navios Revolving Loans I and the Navios Term Loans I earn interest and an annual preferred return, respectively, at 1,270 basis points per annum , on a quarterly compounding basis and are repaid from free cash flow (as defined in the loan agreement) to the fullest extent possible at the end of each quarter. There are no covenant requirements or stated maturity dates.

As of September 30, 2015, the outstanding amount relating to the Navios Revolving Loans I capital was \$7,125 (December 31, 2014: \$7,125), under the caption Loan receivable from affiliate companies. As of September 30, 2015, the amount undrawn from the Revolving Loans I was \$9,100, of which Navios Holdings is committed to fund \$4,323.

**Balance due from / (to) Navios Europe II:** Balance due to Navios Europe II as of September 30, 2015, amounted to \$447 (December 31, 2014: \$0), which included the net current amount payable of \$752 (December 31, 2014: \$0), mainly consisting of advances from management fees and accrued interest income earned under the Navios Revolving Loans II (as defined in Note 13) and other expenses and the non-current amount receivable of \$305 (December 31, 2014: \$0) related to the accrued interest income earned under the Navios Term Loans II (as defined in Note 13).

The Navios Revolving Loans II and the Navios Term Loans II earn interest and an annual preferred return, respectively, at 1,800 basis points per annum, on a quarterly compounding basis and are repaid from free cash flow (as defined in the loan agreement) to the fullest extent possible at the end of each quarter. There are no covenant requirements or stated maturity dates.

As of September 30, 2015, the outstanding amount relating to the Navios Revolving Loans II capital was \$6,614 (December 31, 2014: \$0), under the caption Loan receivable from affiliate companies. As of September 30, 2015, the

amount undrawn from the Revolving Loans II was \$24,575, of which Navios Holdings is committed to fund \$11,673.

**NOTE 9: PREFERRED AND COMMON STOCK**

*Issuances to Employees and Exercise of Options*

During the nine month periods ended September 30, 2015 and 2014, pursuant to the stock plan approved by the Board of Directors, 0 and 143,189 shares were issued following the exercise of options for a total of \$0 and \$643, respectively.

On December 15, 2014, pursuant to the stock plan approved by the Board of Directors, Navios Holdings granted to its employees 1,151,052 shares of restricted common stock which were issued on February 26, 2015.

*Vested, Surrendered and Forfeited*

During the nine month periods ended September 30, 2015 and 2014, 15,000 and 25,120 restricted stock units, respectively, issued to the Company's employees vested.

During the nine month periods ended September 30, 2015 and 2014, 4,018 and 5,432 restricted shares of common stock, respectively, were forfeited upon termination of employment.

*Issuance of Preferred Stock*

The Company issued 2,000,000 American Depositary Shares, Series G Cumulative Redeemable Perpetual Preferred Stock (the Series G) and the 4,800,000 American Depositary Shares, Series H Cumulative Redeemable Perpetual Preferred Stock (the Series H) are recorded at fair market value on issuance. Each of the shares represents 1/100th of a share of the Series G and H, with a liquidation preference of \$2,500.00 per share (\$25.00 per American Depositary Share). Dividends are payable quarterly in arrears on the Series G at a rate of 8.75% per annum and on the Series H at a rate of 8.625% per annum of the stated liquidation preference. The Company has accounted for these shares as equity.

On January 28, 2014, the Company completed the sale of the Series G raising net proceeds of \$47,846 (after deducting underwriting discounts and offering expenses).

On July 8, 2014, the Company completed the sale of the Series H raising net proceeds of \$115,756 (after deducting underwriting discounts and offering expenses).

*Conversion of Preferred Stock*

During the nine month period ended September 30, 2015, 1,134 shares of convertible preferred stock were automatically converted into 1,134,000 shares of common stock. The shares of convertible preferred stock were converted pursuant to their original terms, which provided that five years after the issuance date of the convertible preferred stock, 30% of the then-outstanding shares of preferred stock shall automatically convert into shares of common stock determined by dividing the amount of the liquidation preference (\$10,000 per share) by a conversion price equal to \$10.00 per share of common stock.

Navios Holdings had outstanding as of September 30, 2015 and December 31, 2014, 108,127,752 and 105,831,718 shares of common stock, respectively, and preferred stock 73,935 (20,000 Series G, 48,000 Series H and 5,935 shares of convertible preferred stock) and 75,069 (20,000 Series G, 48,000 Series H and 7,069 shares of convertible preferred stock), respectively.



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**NOTE 10: OTHER EXPENSE, NET**

During the nine month period ended September 30, 2015 and 2014, taxes, other-than income taxes, of Navios Logistics amounted to \$8,993 and \$7,124, respectively, and were included in the statements of comprehensive loss within the caption Other (expense)/income, net .

In May 2014, Navios Holdings received cash compensation of \$7,203 from the sale of a defaulted counterparty claim to an unrelated third party. Navios Holdings has no continuing obligation to provide any further services to the counterparty and has therefore recognized the entire compensation received immediately in the statement of comprehensive loss within the caption of Other (expense)/income, net .

As of March 25, 2014, the Company terminated the amended credit default insurance policy. In connection with the termination, Navios Holdings received compensation of \$4,044. From the total compensation, \$3,551 was recorded immediately in the statement of comprehensive loss within the caption Other (expense)/income, net and the remaining amount within the caption Revenue , representing reimbursements for insurance claims submitted for the period prior to the date of the termination of the credit default insurance policy. The Company has no future requirement to repay any of the lump sum cash payment back to the insurance company or provide any further services.

**NOTE 11: SEGMENT INFORMATION**

The Company currently has two reportable segments from which it derives its revenues: Drybulk Vessel Operations and Logistics Business. The reportable segments reflect the internal organization of the Company and are strategic businesses that offer different products and services. The Drybulk Vessel Operations business consists of the transportation and handling of bulk cargoes through the ownership, operation, and trading of vessels, freight, and Forward Freight Agreements. The Logistics Business consists of operating ports and transfer station terminals, handling of vessels, barges and push boats as well as upriver transport facilities in the Hidrovia region.

The Company measures segment performance based on net income attributable to Navios Holdings common stockholders. Inter-segment sales and transfers are not significant and have been eliminated and are not included in the following tables. Summarized financial information concerning each of the Company's reportable segments is as follows:

<b>Drybulk Vessel Operations</b>	<b>Logistics Business</b>	<b>Total</b>
<b>Three Month Period Ended</b>	<b>Three Month Period Ended</b>	<b>Three Month Period Ended</b>
<b>Three Month Period Ended</b>	<b>Three Month Period Ended</b>	<b>Three Month Period Ended</b>

	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
Revenue	\$ 63,645	\$ 73,456	\$ 67,310	\$ 79,136	\$ 130,955	\$ 152,592
Administrative fee revenue from affiliates	4,142	3,631			4,142	3,631
Interest income/expense and finance cost, net	(21,013)	(21,104)	(6,521)	(6,836)	(27,534)	(27,940)
Depreciation and amortization	(20,870)	(20,145)	(6,486)	(6,653)	(27,356)	(26,798)
Equity in net earnings of affiliated companies	16,828	5,094			16,828	5,094
Net (loss)/income attributable to Navios Holdings common stockholders	(28,854)	(18,557)	6,793	1,962	(22,061)	(16,595)
Total assets	2,401,380	2,521,720	600,711	619,542	3,002,091	3,141,262
Capital expenditures	(4,825)	(156)	(6,220)	(39,796)	(11,045)	(39,952)
Goodwill	56,240	56,240	104,096	104,096	160,336	160,336
Investments in affiliates	375,737	333,384			375,737	333,384
Cash and cash equivalents	86,025	188,136	87,335	101,956	173,360	290,092
Restricted cash	1,131	1,880			1,131	1,880
Long-term debt (including current and non-current portion)	\$ 1,217,797	\$ 1,243,059	\$ 367,344	\$ 375,476	\$ 1,585,141	\$ 1,618,535

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	<b>Drybulk Vessel</b>		<b>Logistics Business</b>		<b>Total</b>	
	<b>Operations</b>					
	<b>Nine Month</b>	<b>Nine Month</b>	<b>Nine Month</b>	<b>Nine Month</b>	<b>Nine Month</b>	<b>Nine Month</b>
	<b>Period Ended</b>	<b>Period Ended</b>	<b>Period Ended</b>	<b>Period Ended</b>	<b>Period Ended</b>	<b>Period Ended</b>
	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
Revenue	\$ 170,446	\$ 225,489	\$ 198,628	\$ 194,702	\$ 369,074	\$ 420,191
Administrative fee revenue from affiliates	11,946	10,512			11,946	10,512
Interest income/expense and finance cost, net	(63,341)	(63,508)	(20,069)	(20,999)	(83,410)	(84,507)
Depreciation and amortization	(56,496)	(59,599)	(19,544)	(18,701)	(76,040)	(78,300)
Equity in net earnings of affiliated companies	48,708	34,591			48,708	34,591
Net (loss)/income attributable to Navios Holdings common stockholders	(86,879)	(39,390)	13,327	(11,832)	(73,552)	(51,222)
Total assets	2,401,380	2,521,720	600,711	619,542	3,002,091	3,141,262
Capital expenditures	(7,101)	(72,169)	(15,146)	(78,536)	(22,247)	(150,705)
Goodwill	56,240	56,240	104,096	104,096	160,336	160,336
Investments in affiliates	375,737	333,384			375,737	333,384
Cash and cash equivalents	86,025	188,136	87,335	101,956	173,360	290,092
Restricted cash	1,131	1,880			1,131	1,880
Long-term debt (including current and non-current portion)	\$ 1,217,797	\$ 1,243,059	\$ 367,344	\$ 375,476	\$ 1,585,141	\$ 1,618,535

**NOTE 12: LOSS PER COMMON SHARE**

Loss per share is calculated by dividing net loss by the weighted average number of shares of Navios Holdings outstanding during the period.

For the three month period ended September 30, 2015, 1,591,891 potential common shares and 6,193,848 potential shares of convertible preferred stock have an anti-dilutive effect (i.e. those that increase income per share or decrease loss per share) and are therefore excluded from the calculation of diluted net loss per share.

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For the three month period ended September 30, 2014, 3,386,376 potential common shares and 7,798,033 potential shares of convertible preferred stock have an anti-dilutive effect (i.e. those that increase income per share or decrease loss per share) and are therefore excluded from the calculation of diluted net loss per share.

For the nine month period ended September 30, 2015, 1,632,089 potential common shares and 6,720,560 potential shares of convertible preferred stock have an anti-dilutive effect (i.e. those that increase income per share or decrease loss per share) and are therefore excluded from the calculation of diluted net loss per share.

For the nine month period ended September 30, 2014, 3,804,314 potential common shares and 8,247,462 potential shares of convertible preferred stock have an anti-dilutive effect (i.e. those that increase income per share or decrease loss per share) and are therefore excluded from the calculation of diluted net loss per share.

	<b>Three Month Period Ended September 30, 2015</b>	<b>Three Month Period Ended September 30, 2014</b>	<b>Nine Month Period Ended September 30, 2015</b>	<b>Nine Month Period Ended September 30, 2014</b>
<b>Numerator:</b>				
Net loss attributable to Navios Holdings common stockholders	\$ (22,061)	\$ (16,595)	\$ (73,552)	\$ (51,222)
Less:				
Dividends on Preferred Stock and on unvested restricted shares	(4,054)	(3,911)	(12,220)	(6,711)
Loss available to Navios Holdings common stockholders, basic and diluted	\$ (26,115)	\$ (20,506)	\$ (85,772)	\$ (57,933)
<b>Denominator:</b>				
Denominator for basic and diluted net loss per share attributable to Navios Holdings common stockholders weighted average shares	106,409,052	103,798,829	105,641,650	103,082,480
Basic and diluted net losses per share attributable to Navios Holdings common stockholders	\$ (0.25)	\$ (0.20)	\$ (0.81)	\$ (0.56)

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**NOTE 13: INVESTMENT IN AFFILIATES AND AVAILABLE-FOR-SALE SECURITIES**

**Navios Partners**

On August 7, 2007, Navios Holdings formed Navios Partners under the laws of Marshall Islands. Navios GP L.L.C. (the General Partner), a wholly owned subsidiary of Navios Holdings, was also formed on that date to act as the general partner of Navios Partners and received a 2.0% general partner interest.

In February 2014, Navios Partners completed a public offering of 6,325,000 common units. Navios Holdings paid \$2,233 in order to retain its 2.0% general partner interest. The Company determined, under the equity method, that the issuance of shares qualified as sales of shares by the investee. As a result, a gain of \$11,230 was recognized in Equity in net earnings of affiliated companies for the nine month period ended September 30, 2014.

In February 2015, Navios Partners completed a public offering of 4,600,000 common units, at \$13.09 per unit, raising gross proceeds of \$60,214. In addition, Navios Partners completed a private placement of 1,120,547 common units and 22,868 general partner units at \$13.09 per unit to Navios Holdings raising additional gross proceeds of \$14,967.

As of September 30, 2015, Navios Holdings holds a total of 15,344,310 common units and 1,695,509 general partners units, representing a 20.1% interest in Navios Partners, including the 2.0% general partner interest, and the entire investment in Navios Partners is accounted for under the equity method.

As of September 30, 2015 and December 31, 2014, the unamortized difference between the carrying amount of the investment in Navios Partners and the amount of the Company's underlying equity in net assets of Navios Partners was \$32,793 and \$35,745, respectively. This difference is amortized through Equity in net earnings of affiliated companies over the remaining life of Navios Partners tangible and intangible assets.

Total equity method income and amortization of deferred gain of \$4,815 and \$4,399 were recognized in Equity in net earnings of affiliated companies for the three month periods ended September 30, 2015 and 2014, respectively, and equity method income and amortization of deferred gain of total \$12,985 and \$32,474 were recognized in Equity in net earnings of affiliated companies for the nine month periods ended September 30, 2015 and 2014, respectively.

As of September 30, 2015 and December 31, 2014, the carrying amount of the investment in Navios Partners was \$116,990 and \$114,387, respectively.

Dividends received during the three month periods ended September 30, 2015 and 2014 were \$8,124 and \$7,536, respectively, and for the nine month periods ended September 30, 2015 and 2014 were \$24,372 and \$22,507, respectively.

As of September 30, 2015, the market value of the investment in Navios Partners was \$124,220.

### **Acropolis**

Navios Holdings has a 50% interest in Acropolis, a brokerage firm for freight and shipping charters. Although Navios Holdings owns 50% of Acropolis stock, Navios Holdings agreed with the other shareholder that the earnings and amounts declared by way of dividends will be allocated 35% to the Company with the balance to the other shareholder. As of September 30, 2015 and December 31, 2014, the carrying amount of the investment was \$192 and \$525, respectively. During the three month periods ended September 30, 2015 and 2014, the Company received dividends of \$454 and \$0, respectively, and for the nine month periods ended September 30, 2015 and 2014, \$454 and \$271, respectively.

### **Navios Acquisition**

In February 2014, Navios Acquisition completed a public offering of 14,950,000 shares of its common stock. The Company determined, under the equity method, that the issuance of shares qualified as a sale of shares by the investee. As a result, an income of \$6,193 for the nine month periods ended September 30, 2014 was recognized in Equity in net earnings of affiliated companies .

As of September 30, 2015 and December 31, 2014, the unamortized difference between the carrying amount of the investment in Navios Acquisition and the amount of the Company's underlying equity in net assets of Navios Acquisition was \$1,627 and \$1,293, respectively. This difference is amortized through Equity in net earnings of affiliated companies over the remaining life of Navios Acquisition tangible and intangible assets.

Total equity method income of \$10,911 and \$390 were recognized in Equity in net earnings of affiliated companies for the three month periods ended September 30, 2015 and 2014, respectively, and total equity method income of \$33,872 and \$1,009 for the nine month periods ended September 30, 2015 and 2014, respectively.

As of September 30, 2015 and December 31, 2014, the carrying amount of the investment in Navios Acquisition was \$246,060 and \$224,582, respectively.

Dividends received during the three month periods ended September 30, 2015 and 2014 were \$7,298 and \$3,649, respectively, and for the nine month periods ended September 30, 2015 and 2014 were \$14,596 and \$10,947, respectively.

As of September 30, 2015, the market value of the investment in Navios Acquisition was \$256,880.

### **Navios Europe I**

On December 18, 2013, Navios Europe I acquired ten vessels for aggregate consideration consisting of (i) cash (which was funded with the proceeds of senior loan facilities (the Senior Loans I )) and loans aggregating to \$10,000 from Navios Holdings, Navios Acquisition and Navios Partners (in each case, in proportion to their ownership interests in Navios Europe I) (collectively, the Navios Term Loans I ) and (ii) the assumption of a junior participating loan facility (the Junior Loan I ). In addition to the Navios Term Loans, Navios Holdings, Navios Acquisition and Navios Partners will also make available to Navios Europe I (in each case, in proportion to their ownership interests in Navios Europe I) revolving loans up to \$24,100 to fund working capital requirements (collectively, the Navios Revolving Loans I ).

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On an ongoing basis, Navios Europe I is required to distribute cash flows (after payment of operating expenses and amounts due pursuant to the terms of the Senior Loans I) according to a defined waterfall calculation.

The Navios Term Loans I will be repaid from the future sale of vessels owned by Navios Europe I and is deemed to be the initial investment by Navios Holdings. Navios Holdings evaluated its investment in Navios Europe I under ASC 810 and concluded that Navios Europe I is a VIE and that they are not the party most closely associated with Navios Europe I and, accordingly, is not the primary beneficiary of Navios Europe I.

Navios Holdings further evaluated its investment in the common stock of Navios Europe I under ASC 323 and concluded that it has the ability to exercise significant influence over the operating and financial policies of Navios Europe I and, therefore, its investment in Navios Europe I is accounted for under the equity method.

As of September 30, 2015 and December 31, 2014, the estimated maximum potential loss by Navios Holdings in Navios Europe I would have been \$15,159 and \$13,415, respectively, including accrued interest, which represents the Company's carrying value of its investment of \$6,570 (December 31, 2014: \$5,602) plus the Company's balance of the Navios Revolving Loans I of \$8,589 (December 31, 2014: \$7,813), including accrued interest, and does not include the undrawn portion of the Navios Revolving Loans I.

Income of \$408 and \$145 was recognized in Equity in net earnings of affiliated companies for the three month periods ended September 30, 2015 and 2014, respectively, and income of \$968 and \$607 was recognized for the nine month periods ended September 30, 2015 and 2014, respectively.

As of September 30, 2015 and December 31, 2014, the carrying amount of the investment in Navios Europe I was \$5,366 and \$4,936, respectively.

**Navios Europe II**

On February 18, 2015, Navios Holdings, Navios Acquisition and Navios Partners established Navios Europe II. From June 8, 2015 through September 30, 2015, Navios Europe II acquired 14 vessels for aggregate consideration consisting of: (i) cash consideration of \$145,550 (which was funded with the proceeds of a \$131,550 senior loan facilities (the Senior Loans II) and loans aggregating \$14,000 from Navios Holdings, Navios Acquisition and Navios Partners (in each case, in proportion to their ownership interests in Navios Europe II) (collectively, the Navios Term Loans II) and (ii) the assumption of a junior participating loan facility (the Junior Loan II) with a face amount of \$182,150 and fair value of \$99,147. In addition to the Navios Term Loans II, Navios Holdings, Navios Acquisition and Navios Partners will also make available to Navios Europe II (in each case, in proportion to their ownership interests in Navios Europe II) revolving loans up to \$38,500 to fund working capital requirements (collectively, the Navios Revolving Loans II).



On an ongoing basis, Navios Europe II is required to distribute cash flows (after payment of operating expenses, amounts due pursuant to the terms of the Senior Loans II) according to a defined waterfall calculation.

The Navios Term Loans II will be repaid from the future sale of vessels owned by Navios Europe II and is deemed to be the initial investment by Navios Holdings. Navios Holdings evaluated its investment in Navios Europe II under ASC 810 and concluded that Navios Europe II is a VIE and that they are not the party most closely associated with Navios Europe II and, accordingly, is not the primary beneficiary of Navios Europe II.

Navios Holdings further evaluated its investment in the common stock of Navios Europe II under ASC 323 and concluded that it has the ability to exercise significant influence over the operating and financial policies of Navios Europe II and, therefore, its investment in Navios Europe II is accounted for under the equity method.

As of September 30, 2015, the estimated maximum potential loss by Navios Holdings in Navios Europe II would have been \$14,257, including accrued interest, which represents the Company's carrying value of its investment of \$7,410 plus the Company's balance of the Navios Revolving Loans II of \$6,847, including accrued interest, and does not include the undrawn portion of the Navios Revolving Loans II.

Income of \$727 was recognized in Equity in net earnings of affiliated companies for the three month period ended September 30, 2015, and income of \$760 for the nine month period ended September 30, 2015.

As of September 30, 2015, the carrying amount of the investment in Navios Europe II was \$7,105.

Summarized financial information of the affiliated companies is presented below:

	September 30, 2015				December 31, 2014		
	Navios Partners	Navios Acquisition	Navios Europe I	Navios Europe II	Navios Partners	Navios Acquisition	Navios Europe I
<b>Balance Sheet</b>							
Current assets	\$ 46,309	\$ 128,595	\$ 13,621	\$ 17,659	\$ 115,197	\$ 89,528	\$ 13,764
Non-current assets	1,329,702	1,544,319	181,926	247,236	1,223,512	1,603,944	190,638
Current liabilities	51,198	60,070	14,357	13,548	30,072	71,598	15,649
Non-current liabilities	582,390	1,075,855	189,721	245,313	559,539	1,122,623	191,744

	Three Month Period Ended				Three Month Period Ended		
	September 30, 2015				September 30, 2014		
	Navios Partners	Navios Acquisition	Navios Europe I	Navios Europe II	Navios Partners	Navios Acquisition	Navios Europe I
<b>Income Statement</b>							
Revenue	\$ 57,103	\$ 77,692	\$ 11,051	\$ 9,387	\$ 55,290	\$ 69,309	\$ 8,416
Net income/(loss)	11,764	23,216	(740)	5,619	13,042	1,659	(6,946)

	Nine Month Period Ended				Nine Month Period Ended		
	September 30, 2015				September 30, 2014		
	Navios Partners	Navios Acquisition	Navios Europe	Navios Europe	Navios Partners	Navios Acquisition	Navios Europe
<b>Income Statement</b>							

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	<b>II</b>				<b>I</b>		
Revenue	\$ 170,362	\$ 236,711	\$ 30,911	\$ 10,381	\$ 167,966	\$ 192,520	\$ 25,525
Net income/(loss)	33,998	69,612	(5,540)	6,033	61,388	(13,963)	(12,009)

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**Investments in available-for-sale securities**

During 2013, the Company received shares of Korea Line Corporation ( KLC ), and during 2015, the Company received shares of Pan Ocean Co.Ltd ( STX ) as partial compensation for the claims filed under the Korean court for all unpaid amounts by KLC and STX in respect of the employment of the vessels. The shares were valued at fair value upon the day of issuance. As of both September 30, 2015 and December 31, 2014, the Company retained a total of 328,710 and 314,077 KLC and STX shares, respectively.

The shares received from KLC and STX were accounted for under the guidance for available-for-sale securities (the AFS Securities ). Accordingly, unrealized gains and losses on these securities are reflected directly in equity unless an unrealized loss is considered other-than-temporary , in which case it is transferred to statements of comprehensive income. The Company has no other types of available-for-sale securities.

As of September 30, 2015 and December 31, 2014, the carrying amount of the available-for-sale securities related to KLC and STX was \$5,554 and \$6,701, respectively. As of September 30, 2015 and 2014, the unrealized holding (losses)/gains related to these AFS Securities included in Accumulated Other Comprehensive Loss were \$7 and \$117, respectively. As of September 30, 2015 and December 30, 2014, the Company considered the decline in fair value of the KLC shares as other-than-temporary and therefore, recognized a loss out of accumulated other comprehensive loss of \$1,783 and \$11,553, respectively. The respective loss was included in other (expense)/income, net in the accompanying consolidated statement of comprehensive loss.

**NOTE 14: OTHER FINANCIAL INFORMATION**

The Company's 2019 Notes, issued on January 28, 2011, are fully and unconditionally guaranteed on a joint and several basis by all of the Company's subsidiaries with the exception of Navios Maritime Finance II (US) Inc., Navios Maritime Finance (US) Inc., Navios Logistics and its subsidiaries and Navios GP L.L.C. The subsidiary guarantees are full and unconditional , except that the indenture provides for an individual subsidiary's guarantee to be automatically released in certain customary circumstances, such as when a subsidiary is sold or all of the assets of the subsidiary are sold, the capital stock is sold, when the subsidiary is designated as an unrestricted subsidiary for purposes of the indenture, upon liquidation or dissolution of the subsidiary or upon legal or covenant defeasance or satisfaction and discharge of the notes. All subsidiaries, except for the non-guarantor Navios Logistics and its subsidiaries, are 100% owned.

These condensed consolidated statements of Navios Holdings, the guarantor subsidiaries and the non-guarantor subsidiaries have been prepared in accordance on an equity basis as permitted by U.S. GAAP.

	<b>Navios Maritime Holdings Inc. Issuer</b>	<b>Guarantor Subsidiaries</b>	<b>Non Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Total</b>
<b>Statement of comprehensive loss for the three months ended September 30, 2015</b>					
Revenue	\$	\$ 63,644	\$ 67,311	\$	\$ 130,955
Administrative fee revenue from affiliates		4,142			4,142
Time charter, voyage and logistics business expenses		(47,915)	(15,471)		(63,386)
Direct vessel expenses		(12,393)	(21,358)		(33,751)
General and administrative expenses incurred on behalf of affiliates		(4,142)			(4,142)
General and administrative expenses	(1,221)	(1,981)	(3,101)		(6,303)
Depreciation and amortization	(708)	(20,162)	(6,486)		(27,356)
Interest expense and finance cost, net	(19,765)	(1,248)	(6,521)		(27,534)
Other expense, net	(7)	(3,850)	(2,852)		(6,709)
<b>(Loss)/income before equity in net earnings of affiliated companies</b>	<b>(21,701)</b>	<b>(23,905)</b>	<b>11,522</b>		<b>(34,084)</b>
(Loss)/ income from subsidiaries	(15,116)	6,791		8,325	
Equity in net earnings of affiliated companies	14,756	1,837	235		16,828
<b>(Loss)/income before taxes</b>	<b>(22,061)</b>	<b>(15,277)</b>	<b>11,757</b>	<b>8,325</b>	<b>(17,256)</b>
Income tax (expense)/benefit		(75)	(880)		(955)
<b>Net (loss)/income</b>	<b>(22,061)</b>	<b>(15,352)</b>	<b>10,877</b>	<b>8,325</b>	<b>(18,211)</b>
Less: Net income attributable to the noncontrolling interest			(3,850)		(3,850)
<b>Net (loss)/income attributable to Navios Holdings common stockholders</b>	<b>\$ (22,061)</b>	<b>\$ (15,352)</b>	<b>\$ 7,027</b>	<b>\$ 8,325</b>	<b>\$ (22,061)</b>
<b>Other Comprehensive (loss)/income</b>					
Unrealized holding income on investments in available-for-sale securities	\$ (707)	\$ (707)	\$	\$ 707	\$ (707)
Reclassification to earnings	1,782	1,782		(1,782)	1,782
Other comprehensive loss of affiliated companies	(1,447)				(1,447)
<b>Total other comprehensive (loss)/income</b>	<b>\$ (372)</b>	<b>\$ 1,075</b>	<b>\$</b>	<b>\$ (1,075)</b>	<b>\$ (372)</b>
<b>Total comprehensive (loss)/income</b>	<b>\$ (22,433)</b>	<b>\$ (14,277)</b>	<b>\$ 10,877</b>	<b>\$ 7,250</b>	<b>\$ (18,583)</b>
Comprehensive income attributable to noncontrolling interest			(3,850)		(3,850)
<b>Total comprehensive (loss)/income attributable to Navios Holdings common stockholders</b>	<b>\$ (22,433)</b>	<b>\$ (14,277)</b>	<b>\$ 7,027</b>	<b>\$ 7,250</b>	<b>\$ 22,433</b>

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	Navios Maritime Holdings Inc. Issuer	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Total
<b>Statement of comprehensive (loss)/income for the three months ended September 30, 2014</b>					
Revenue	\$	\$ 73,456	\$ 79,136	\$	\$ 152,592
Administrative fee revenue from affiliates		3,631			3,631
Time charter, voyage and logistics business expenses		(39,056)	(33,450)		(72,506)
Direct vessel expenses		(13,033)	(22,752)		(35,785)
General and administrative expenses incurred on behalf of affiliates		(3,631)			(3,631)
General and administrative expenses	(1,399)	(2,607)	(3,778)		(7,784)
Depreciation and amortization	(708)	(19,437)	(6,653)		(26,798)
Interest expense and finance cost, net	(19,446)	(1,657)	(6,837)		(27,940)
Other income /(expense), net	28	302	(2,722)		(2,392)
<b>(Loss)/Income before equity in net earnings of affiliated companies</b>	<b>(21,525)</b>	<b>(2,032)</b>	<b>2,944</b>		<b>(20,613)</b>
Income from subsidiaries	1,669	1,962		(3,631)	
Equity in net earnings of affiliated companies	3,261	1,040	793		5,094
<b>(Loss)/Income before taxes</b>	<b>(16,595)</b>	<b>970</b>	<b>3,737</b>	<b>(3,631)</b>	<b>(15,519)</b>
Income tax (expense)/benefit		(94)	129		35
<b>Net (loss)/income</b>	<b>(16,595)</b>	<b>876</b>	<b>3,866</b>	<b>(3,631)</b>	<b>(15,484)</b>
Less: Net loss attributable to the noncontrolling interest			(1,111)		(1,111)
<b>Net (loss)/income attributable to Navios Holdings common stockholders</b>	<b>\$ (16,595)</b>	<b>\$ 876</b>	<b>\$ 2,755</b>	<b>\$ (3,631)</b>	<b>\$ (16,595)</b>
<b>Other Comprehensive income</b>					
Unrealized holding income on investments in available-for-sale securities	\$ 117	\$ 117	\$	\$ (117)	\$ 117
<b>Total other comprehensive income</b>	<b>117</b>	<b>\$ 117</b>	<b>\$</b>	<b>\$ (117)</b>	<b>\$ 117</b>

<b>Total comprehensive (loss)/income</b>	<b>\$ (16,478)</b>	<b>\$ 993</b>	<b>\$ 3,866</b>	<b>\$ (3,748)</b>	<b>\$ (15,367)</b>
Comprehensive loss attributable to noncontrolling interest			(1,111)		(1,111)
<b>Total comprehensive (loss)/income attributable to Navios Holdings common stockholders</b>	<b>\$ (16,478)</b>	<b>\$ 993</b>	<b>\$ 2,755</b>	<b>\$ (3,748)</b>	<b>\$ (16,478)</b>

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	Navios				
	Maritime		Non		
	Holdings Inc.	Guarantor	Guarantor	Eliminations	Total
	Issuer	Subsidiaries	Subsidiaries		
<b>Statement of comprehensive loss for the nine months ended September 30, 2015</b>					
Revenue	\$	\$ 170,445	\$ 198,629	\$	\$ 369,074
Administrative fee revenue from affiliates		11,946			11,946
Time charter, voyage and logistics business expenses		(133,646)	(57,530)		(191,176)
Direct vessel expenses		(38,003)	(62,313)		(100,316)
General and administrative expenses incurred on behalf of affiliates		(11,946)			(11,946)
General and administrative expenses	(3,435)	(7,729)	(10,618)		(21,782)
Depreciation and amortization	(2,102)	(54,394)	(19,544)		(76,040)
Interest expense and finance cost, net	(59,149)	(4,192)	(20,069)		(83,410)
Other expense, net	(74)	(3,090)	(8,780)		(11,944)
<b>(Loss)/ income before equity in net earnings of affiliated companies</b>	<b>(64,760)</b>	<b>(70,609)</b>	<b>19,775</b>		<b>(115,594)</b>
(Loss)/ income from subsidiaries	(51,620)	13,325		38,295	
Equity in net earnings of affiliated companies	42,828	4,056	1,824		48,708
<b>(Loss)/ income before taxes</b>	<b>(73,552)</b>	<b>(53,228)</b>	<b>21,599</b>	<b>38,295</b>	<b>(66,886)</b>
Income tax (expense)/ benefit		(217)	1,105		888
<b>Net (loss)/ income</b>	<b>(73,552)</b>	<b>(53,445)</b>	<b>22,704</b>	<b>38,295</b>	<b>(65,998)</b>
Less: Net income attributable to the noncontrolling interest			(7,554)		(7,554)
	<b>\$ (73,552)</b>	<b>\$ (53,445)</b>	<b>\$ 15,150</b>	<b>\$ 38,295</b>	<b>\$ (73,552)</b>



**Net (loss)/ income attributable to  
Navios Holdings common stockholders**
**Other Comprehensive (loss)/income**

Unrealized holding loss on investments in available-for-sale securities	\$ (1,197)	\$ (1,197)	\$	\$ 1,197	\$ (1,197)
Reclassification to earnings	1,782	1,782		(1,782)	1,782
Other comprehensive loss of affiliated companies	(1,447)				(1,447)

<b>Total other comprehensive (loss)/income</b>	<b>\$ (862)</b>	<b>\$ 585</b>	<b>\$</b>	<b>\$ (585)</b>	<b>\$ (862)</b>
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<b>Total comprehensive loss</b>	<b>\$ (74,414)</b>	<b>\$ (52,860)</b>	<b>\$ 22,704</b>	<b>\$ 37,710</b>	<b>\$ (66,860)</b>
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Comprehensive income attributable to noncontrolling interest			(7,554)		(7,554)
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<b>Total comprehensive (loss)/ income attributable to Navios Holdings common stockholders</b>	<b>\$ (74,414)</b>	<b>\$ (52,860)</b>	<b>\$ 15,150</b>	<b>\$ 37,710</b>	<b>\$ (74,414)</b>
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**NAVIOS MARITIME HOLDINGS INC.**  
**UNAUDITED CONDENSED NOTES TO THE**  
**CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Expressed in thousands of U.S. dollars except share data)

	Navios Maritime Holdings Inc. Issuer	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Total
<b>Statement of comprehensive loss for the nine months ended September 30, 2014</b>					
Revenue	\$	\$ 225,489	\$ 194,702	\$	\$ 420,191
Administrative fee revenue from affiliates		10,512			10,512
Time charter, voyage and logistics business expenses		(116,524)	(70,674)		(187,198)
Direct vessel expenses		(39,565)	(58,388)		(97,953)
General and administrative expenses incurred on behalf of affiliates		(10,512)			(10,512)
General and administrative expenses	(5,136)	(12,709)	(10,537)		(28,382)
Depreciation and amortization	(2,102)	(57,497)	(18,701)		(78,300)
Interest expense and finance cost, net	(58,782)	(4,726)	(20,999)		(84,507)
Loss on bond extinguishment			(27,281)		(27,281)
Other income/(expense), net	15	(1,990)	(5,832)		(7,807)
<b>Loss before equity in net earnings of affiliated companies</b>	<b>(66,005)</b>	<b>(7,522)</b>	<b>(17,710)</b>		<b>(91,237)</b>
Loss from subsidiaries	(11,332)	(11,832)		23,164	
Equity in net earnings of affiliated companies	26,115	5,651	2,825		34,591
<b>Loss before taxes</b>	<b>(51,222)</b>	<b>(13,703)</b>	<b>(14,885)</b>	<b>23,164</b>	<b>(56,646)</b>
Income tax expense		(272)	(829)		(1,101)
<b>Net loss</b>	<b>(51,222)</b>	<b>(13,975)</b>	<b>(15,714)</b>	<b>23,164</b>	<b>(57,747)</b>
Less: Net (income)/loss attributable to the noncontrolling interest		(182)	6,707		6,525
<b>Net loss attributable to Navios Holdings common stockholders</b>	<b>\$ (51,222)</b>	<b>\$ (14,157)</b>	<b>\$ (9,007)</b>	<b>\$ 23,164</b>	<b>\$ (51,222)</b>
<b>Other Comprehensive loss</b>					
Unrealized holding loss on investments in available-for-sale securities	\$ (264)	\$ (264)	\$	\$ 264	\$ (264)

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Reclassification to earnings	11,553	11,553	(11,553)	11,553
<b>Total other comprehensive income</b>	<b>\$ 11,289</b>	<b>\$ 11,289</b>	<b>\$ (11,289)</b>	<b>\$ 11,289</b>
<b>Total comprehensive loss</b>	<b>\$ (39,933)</b>	<b>\$ (2,686)</b>	<b>\$ (15,714)</b>	<b>\$ 11,875</b>
Comprehensive income attributable to noncontrolling interest		(182)	6,707	6,525
<b>Total comprehensive (loss)/income attributable to Navios Holdings common stockholders</b>	<b>\$ (39,933)</b>	<b>\$ (2,868)</b>	<b>\$ (9,007)</b>	<b>\$ 11,875</b>

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**NAVIOS MARITIME HOLDINGS INC.**  
**UNAUDITED CONDENSED NOTES TO THE**  
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(Expressed in thousands of U.S. dollars except share data)

<b>Balance Sheet as of September 30, 2015</b>	<b>Navios Maritime Holdings Inc. Issuer</b>	<b>Guarantor Subsidiaries</b>	<b>Non Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Total</b>
<b>Current assets</b>					
Cash and cash equivalents	\$ 34,850	\$ 51,175	\$ 87,335	\$	\$ 173,360
Restricted cash		1,131			1,131
Accounts receivable, net		45,950	23,197		69,147
Intercompany receivables	12,119		73,916	(86,035)	
Due from affiliate companies	11,189	10,995			22,184
Prepaid expenses and other current assets	9	35,329	14,161		49,499
<b>Total current assets</b>	<b>58,167</b>	<b>144,580</b>	<b>198,609</b>	<b>(86,035)</b>	<b>315,321</b>
Vessels, port terminals and other fixed assets, net		1,413,903	433,382		1,847,285
Deposits for vessel acquisitions		29,046	34,177		63,223
Investments in subsidiaries	1,635,566	284,859		(1,920,425)	
Investments in available-for-sale securities		5,554			5,554
Investments in affiliates	350,925	12,687	12,125		375,737
Long-term receivable from affiliate companies		15,249			15,249
Other long-term assets		21,288	22,142		43,430
Goodwill and other intangibles	87,460	76,707	172,125		336,292
<b>Total non-current assets</b>	<b>2,073,951</b>	<b>1,859,293</b>	<b>673,951</b>	<b>(1,920,425)</b>	<b>2,686,770</b>
<b>Total assets</b>	<b>\$ 2,132,118</b>	<b>\$ 2,003,873</b>	<b>\$ 872,560</b>	<b>\$ (2,006,460)</b>	<b>\$ 3,002,091</b>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>					
<b>Current liabilities</b>					
Accounts payable	\$ 786	\$ 41,240	\$ 20,435	\$	\$ 62,461
Accrued expenses and other liabilities	13,904	49,077	26,302		89,283
Deferred income and cash received in advance		6,865	3,434		10,299
Intercompany payables	85,050	889	96	(86,035)	
Due to affiliate companies		22,924			22,924
Current portion of capital lease obligations			3,035		3,035
Current portion of long-term debt, net		13,064	69		13,133

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<b>Total current liabilities</b>	<b>99,740</b>	<b>134,059</b>	<b>53,371</b>	<b>(86,035)</b>	<b>201,135</b>
Long-term debt, net of current portion	983,007	221,725	367,276		1,572,008
Capital lease obligations, net of current portion			18,139		18,139
Unfavorable lease terms		14,157			14,157
Other long-term liabilities and deferred income		13,102	916		14,018
Deferred tax liability			12,162		12,162
<b>Total non-current liabilities</b>	<b>983,007</b>	<b>248,984</b>	<b>398,493</b>		<b>1,630,484</b>
<b>Total liabilities</b>	<b>1,082,747</b>	<b>383,043</b>	<b>451,864</b>	<b>(86,035)</b>	<b>1,831,619</b>
Noncontrolling interest			121,101		121,101
<b>Total Navios Holdings stockholders equity</b>	<b>1,049,371</b>	<b>1,620,829</b>	<b>299,596</b>	<b>(1,920,425)</b>	<b>1,049,371</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 2,132,118</b>	<b>\$ 2,003,872</b>	<b>\$ 872,561</b>	<b>\$ (2,006,460)</b>	<b>\$ 3,002,091</b>

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**NAVIOS MARITIME HOLDINGS INC.**  
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(Expressed in thousands of U.S. dollars except share data)

<b>Balance Sheet as of December 31, 2014</b>	<b>Navios Maritime Holdings Inc. Issuer</b>	<b>Guarantor Subsidiaries</b>	<b>Non Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Total</b>
<b>Current assets</b>					
Cash and cash equivalents	\$ 98,539	\$ 77,085	\$ 71,932	\$	\$ 247,556
Restricted cash		2,564			2,564
Accounts receivable, net		56,265	29,316		85,581
Intercompany receivables	23,567		71,442	(95,009)	
Due from affiliate companies	4,638	22,558			27,196
Prepaid expenses and other current assets	2	31,179	23,053		54,234
<b>Total current assets</b>	<b>126,746</b>	<b>189,651</b>	<b>195,743</b>	<b>(95,009)</b>	<b>417,131</b>
<b>Deposits for vessels, port terminal and other fixed assets</b>					
		22,140	23,225		45,365
<b>Vessels, port terminal and other fixed assets, net</b>					
		1,467,518	443,625		1,911,143
Investments in subsidiaries	1,622,239	271,532		(1,893,771)	
Investments in available-for-sale securities		6,701			6,701
Investments in affiliates	331,130	548	12,775		344,453
<b>Long-term receivable from affiliate companies</b>					
		9,625			9,625
Loan receivable from affiliate companies		7,791			7,791
Other long-term assets		6,920	28,740		35,660
Goodwill and other intangibles	89,562	85,273	174,993		349,828
<b>Total non-current assets</b>	<b>2,042,931</b>	<b>1,878,048</b>	<b>683,358</b>	<b>(1,893,771)</b>	<b>2,710,566</b>
<b>Total assets</b>	<b>\$ 2,169,677</b>	<b>\$ 2,067,699</b>	<b>\$ 879,101</b>	<b>\$ (1,988,780)</b>	<b>\$ 3,127,697</b>

**LIABILITIES AND STOCKHOLDERS  
EQUITY**

**Current liabilities**

Accounts payable	\$ 591	\$ 18,399	\$ 34,847	\$	\$ 53,837
Accrued expenses and other liabilities	33,099	49,363	24,858		107,320
		6,263	6,182		12,445

Deferred income and cash received in advance

Intercompany payables	93,226	1,783	(95,009)		
Current portion of capital lease obligations		1,449		1,449	
Current portion of long-term debt, net	23,214	69			23,283
<b>Total current liabilities</b>	<b>33,690</b>	<b>190,465</b>	<b>69,188</b>	<b>(95,009)</b>	<b>198,334</b>
Long-term debt, net of current portion	983,024	231,193	375,390		1,589,607
Capital lease obligations, net of current portion			20,911		20,911
Unfavorable lease terms	22,141				22,141
Other long-term liabilities and deferred income	14,574	2,885			17,459
Deferred tax liability			12,735		12,735
<b>Total non-current liabilities</b>	<b>983,024</b>	<b>267,908</b>	<b>411,921</b>		<b>1,662,853</b>
<b>Total liabilities</b>	<b>1,016,714</b>	<b>458,373</b>	<b>481,109</b>	<b>(95,009)</b>	<b>1,861,187</b>
Noncontrolling interest			113,547		113,547
<b>Total Navios Holdings stockholders equity</b>	<b>1,152,963</b>	<b>1,609,326</b>	<b>284,445</b>	<b>(1,893,771)</b>	<b>1,152,963</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 2,169,677</b>	<b>\$ 2,067,699</b>	<b>\$ 879,101</b>	<b>\$ (1,988,780)</b>	<b>\$ 3,127,697</b>

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Cash flow statement for the nine months ended September 30, 2015	Navios Maritime Holdings Inc Issuer	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Total
<b>Net cash (used in)/provided by operating activities</b>	<b>\$ (51,116)</b>	<b>\$ 35,117</b>	<b>\$ 38,377</b>	<b>\$</b>	<b>\$ 22,378</b>
<b>Cash flows from investing activities</b>					
Acquisition of investments in affiliates	(14,668)	(6,650)	(1,528)		(22,846)
Loan to affiliate company		(6,614)			(6,614)
Increase in long-term receivable from affiliate companies		9,488			9,488
Dividends from affiliate companies	14,595				14,595
Deposits for vessel acquisitions		(6,906)	(9,213)		(16,119)
Purchase of property, equipment and other fixed assets		(195)	(5,933)		(6,128)
<b>Net cash used in investing activities</b>	<b>(73)</b>	<b>(10,877)</b>	<b>(16,674)</b>		<b>(27,624)</b>
<b>Cash flows from financing activities</b>					
Transfer (to)/from other group subsidiaries	18,869	(20,397)	1,528		
Repayment of long-term debt and payment of principal		(30,987)	(51)		(31,038)
Dividends paid	(31,369)				(31,369)
Decrease in restricted cash		1,234			1,234
Payment for acquisition of intangible asset			(6,800)		(6,800)
Payments of obligations under capital leases			(977)		(977)
<b>Net cash used in financing activities</b>	<b>(12,500)</b>	<b>(50,150)</b>	<b>(6,300)</b>		<b>(68,950)</b>
<b>Net increase in cash and cash equivalents</b>	<b>(63,689)</b>	<b>(25,910)</b>	<b>15,403</b>		<b>(74,196)</b>
<b>Cash and cash equivalents, at beginning of period</b>	<b>98,539</b>	<b>77,085</b>	<b>71,932</b>		<b>247,556</b>
<b>Cash and cash equivalents, at end of period</b>	<b>\$ 34,850</b>	<b>\$ 51,175</b>	<b>\$ 87,335</b>	<b>\$</b>	<b>\$ 173,360</b>



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(Expressed in thousands of U.S. dollars except share data)

Cash flow statement for the nine months ended September 30, 2014	Navios Maritime Holdings Inc Issuer	Guarantor Subsidiaries	Non Guarantor Subsidiaries	Eliminations	Total
<b>Net cash (used in)/provided by operating activities</b>	<b>\$ (40,578)</b>	<b>\$ 55,071</b>	<b>\$ 19,282</b>	<b>\$</b>	<b>\$ 33,775</b>
<b>Cash flows from investing activities</b>					
Acquisition of investments in affiliates			(2,233)		(2,233)
Loan to affiliate company		(3,211)			(3,211)
Increase in long-term receivable from affiliate companies		(3,111)			(3,111)
Dividends from affiliate companies	10,947				10,947
Deposits for vessel acquisitions		(17,595)	(20,546)		(38,141)
Acquisition of vessels		(72,003)			(72,003)
Purchase of property, equipment and other fixed assets	(15)	(151)	(57,990)		(58,156)
<b>Net cash provided by/(used in) investing activities</b>	<b>10,932</b>	<b>(96,071)</b>	<b>(80,769)</b>		<b>(165,908)</b>
<b>Cash flows from financing activities</b>					
Transfer (to)/from other group subsidiaries	(45,754)	43,521	2,233		
Issuance of common stock	643				643
Net proceeds from issuance of preferred stock	163,929				163,929
Proceeds from long-term loans, net of deferred finance fees		40,365			40,365
Proceeds from issuance of senior notes, net of debt issuance costs			365,732		365,732
Repayment of long-term debt and payment of principal		(15,757)	(51)		(15,808)
Repayment of senior notes			(290,000)		(290,000)
Contribution from noncontrolling shareholders		3,484			3,484
Dividends paid	(22,165)				(22,165)
Decrease in restricted cash		143			143
Acquisition of noncontrolling interest		(10,889)			(10,889)
Payments of obligations under capital leases			(1,040)		(1,040)
<b>Net cash provided by financing activities</b>	<b>96,653</b>	<b>60,867</b>	<b>76,874</b>		<b>234,394</b>
<b>Net increase in cash and cash equivalents</b>	<b>67,007</b>	<b>19,867</b>	<b>15,387</b>		<b>102,261</b>
<b>Cash and cash equivalents, at beginning of period</b>	<b>33,769</b>	<b>67,492</b>	<b>86,570</b>		<b>187,831</b>

<b>Cash and cash equivalents, at end of period</b>	<b>\$ 100,776</b>	<b>\$ 87,359</b>	<b>\$ 101,957</b>	<b>\$</b>	<b>\$ 290,092</b>
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**NOTE 15: SUBSEQUENT EVENTS**

- a) On September 22, 2015, the Board of Directors declared a quarterly dividend for the period from July 15, 2015 to October 14, 2015 of \$0.546875 per American Depository Share on its Series G and \$0.5390625 per American Depository Share on its Series H. This dividend was paid on October 15, 2015 to holders of record as of October 7, 2015.
- b) On November 13, 2015, Navios Holdings received a dividend of \$3,621 million from Navios Partners for the third quarter of 2015.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

NAVIOS MARITIME HOLDINGS INC.

By: /s/ Angeliki Frangou

Angeliki Frangou

Chief Executive Officer

Date: December 3, 2015