

SONOCO PRODUCTS CO
Form 10-Q
July 31, 2013
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2013

or

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File No. 001-11261

SONOCO PRODUCTS COMPANY

Incorporated under the laws

of South Carolina

I.R.S. Employer Identification

No. 57-0248420

1 N. Second St.

Hartsville, South Carolina 29550

Telephone: 843/383-7000

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock at July 19, 2013:

Common stock, no par value: 100,417,239

Table of Contents

SONOCO PRODUCTS COMPANY

INDEX

| | |
|--|----|
| <u>PART I. FINANCIAL INFORMATION</u> | 3 |
| Item 1. <u>Financial Statements:</u> | 3 |
| <u>Condensed Consolidated Balance Sheets – June 30, 2013 (unaudited) and December 31, 2012 (unaudited)</u> | 3 |
| <u>Condensed Consolidated Statements of Income – Three and Six Months Ended June 30, 2013 (unaudited) and July 1, 2012 (unaudited)</u> | 4 |
| <u>Condensed Consolidated Statements of Comprehensive Income – Three and Six Months Ended June 30, 2013 (unaudited) and July 1, 2012 (unaudited)</u> | 5 |
| <u>Condensed Consolidated Statements of Cash Flows – Six Months Ended June 30, 2013 (unaudited) and July 1, 2012 (unaudited)</u> | 6 |
| <u>Notes to Condensed Consolidated Financial Statements</u> | 7 |
| <u>Report of Independent Registered Public Accounting Firm</u> | 25 |
| Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations.</u> | 26 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk.</u> | 37 |
| Item 4. <u>Controls and Procedures.</u> | 37 |
| <u>PART II. OTHER INFORMATION</u> | 37 |
| Item 1. <u>Legal Proceedings.</u> | 37 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds.</u> | 39 |
| Item 6. <u>Exhibits.</u> | 39 |

Table of Contents**Part I. FINANCIAL INFORMATION****Item 1. Financial Statements.****SONOCO PRODUCTS COMPANY****CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)**

(Dollars and shares in thousands)

| | June 30, 2013 | December 31, 2012* |
|--|------------------|-----------------------|
| <u>Assets</u> | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 179,361 | \$ 373,084 |
| Trade accounts receivable, net of allowances | 668,670 | 619,761 |
| Other receivables | 30,103 | 36,311 |
| Inventories: | | |
| Finished and in process | 154,116 | 159,193 |
| Materials and supplies | 237,005 | 224,079 |
| Prepaid expenses | 37,699 | 65,395 |
| Deferred income taxes | 23,985 | 22,073 |
| | 1,330,939 | 1,499,896 |
| Property, Plant and Equipment, Net | 1,033,189 | 1,034,906 |
| Goodwill | 1,096,483 | 1,110,505 |
| Other Intangible Assets, Net | 257,927 | 276,809 |
| Long-term Deferred Income Taxes | 73,333 | 90,936 |
| Other Assets | 164,956 | 163,013 |
| | \$ 3,956,827 | \$ 4,176,065 |
| | | |
| <u>Liabilities and Equity</u> | | |
| Current Liabilities | | |
| Payable to suppliers | \$ 484,687 | \$ 426,786 |
| Accrued expenses and other | 316,070 | 337,536 |
| Notes payable and current portion of long-term debt | 143,517 | 273,608 |
| Accrued taxes | 12,545 | 6,305 |
| | 956,819 | 1,044,235 |
| Long-term Debt, Net of Current Portion | 947,958 | 1,099,454 |
| Pension and Other Postretirement Benefits | 451,327 | 461,881 |
| Deferred Income Taxes | 14,727 | 15,649 |
| Other Liabilities | 52,125 | 51,632 |
| Commitments and Contingencies | | |
| Sonoco Shareholders' Equity | | |
| Common stock, no par value | | |
| Authorized 300,000 shares 101,382 and 100,847 shares issued and outstanding at June 30, 2013 and December 31, 2012, respectively | 7,175 | 7,175 |
| Capital in excess of stated value | 461,605 | 445,492 |
| Accumulated other comprehensive loss | (500,910) | (475,826) |
| Retained earnings | 1,552,687 | 1,512,145 |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | |
|----------------------------------|--------------|--------------|
| Total Sonoco Shareholders Equity | 1,520,557 | 1,488,986 |
| Noncontrolling Interests | 13,314 | 14,228 |
| Total Equity | 1,533,871 | 1,503,214 |
| Total Liabilities and Equity | \$ 3,956,827 | \$ 4,176,065 |

* The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

See accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents**SONOCO PRODUCTS COMPANY****CONDENSED CONSOLIDATED STATEMENTS OF INCOME** (unaudited)

(Dollars and shares in thousands except per share data)

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|-----------------|------------------|-----------------|
| | June 30, 2013 | July 1, 2012 | June 30, 2013 | July 1, 2012 |
| Net sales | \$ 1,226,256 | \$ 1,202,359 | \$ 2,405,469 | \$ 2,414,729 |
| Cost of sales | 1,003,692 | 985,817 | 1,977,189 | 1,981,326 |
| Gross profit | 222,564 | 216,542 | 428,280 | 433,403 |
| Selling, general and administrative expenses | 121,848 | 118,554 | 241,859 | 241,360 |
| Restructuring/Asset impairment charges | 8,678 | 9,396 | 12,967 | 24,608 |
| Income before interest and income taxes | 92,038 | 88,592 | 173,454 | 167,435 |
| Interest expense | 15,136 | 16,205 | 30,281 | 32,471 |
| Interest income | 729 | 957 | 1,606 | 1,802 |
| Income before income taxes | 77,631 | 73,344 | 144,779 | 136,766 |
| Provision for income taxes | 26,409 | 25,905 | 47,661 | 47,802 |
| Income before equity in earnings of affiliates | 51,222 | 47,439 | 97,118 | 88,964 |
| Equity in earnings of affiliates, net of tax | 3,824 | 3,912 | 5,721 | 5,299 |
| Net income | \$ 55,046 | \$ 51,351 | \$ 102,839 | \$ 94,263 |
| Net loss/(income) attributable to noncontrolling interests | \$ (58) | \$ (28) | \$ 288 | \$ 128 |
| Net income attributable to Sonoco | \$ 54,988 | \$ 51,323 | \$ 103,127 | \$ 94,391 |
| Weighted average common shares outstanding: | | | | |
| Basic | 102,640 | 101,812 | 102,461 | 101,672 |
| Diluted | 102,977 | 102,569 | 102,988 | 102,563 |
| Per common share: | | | | |
| Net income attributable to Sonoco: | | | | |
| Basic | \$ 0.54 | \$ 0.50 | \$ 1.01 | \$ 0.93 |
| Diluted | \$ 0.53 | \$ 0.50 | \$ 1.00 | \$ 0.92 |
| Cash dividends | \$ 0.31 | \$ 0.30 | \$ 0.61 | \$ 0.59 |

See accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents

SONOCO PRODUCTS COMPANY
CONDENSED CONSOLIDATED STATEMENTS OF
COMPREHENSIVE INCOME (unaudited)

(Dollars in thousands)

| | Three Months Ended | | Six Months Ended | |
|--|---------------------------|----------------|-------------------------|----------------|
| | June 30, | July 1, | June 30, | July 1, |
| | 2013 | 2012 | 2013 | 2012 |
| Net income | \$ 55,046 | \$ 51,351 | \$ 102,839 | \$ 94,263 |
| Other comprehensive income/(loss): | | | | |
| Foreign currency translation adjustments | (21,090) | (45,684) | (40,699) | (17,809) |
| Changes in defined benefit plans, net of tax | 6,239 | 4,936 | 12,725 | 9,947 |
| Changes in derivative financial instruments, net of tax | (1,770) | 1,493 | 2,890 | 1,711 |
| Comprehensive income | 38,425 | 12,096 | 77,755 | 88,112 |
| Comprehensive loss/(income) attributable to noncontrolling interests | (58) | (28) | 288 | 128 |
| Comprehensive income attributable to Sonoco | \$ 38,367 | \$ 12,068 | \$ 78,043 | \$ 88,240 |

See accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents**SONOCO PRODUCTS COMPANY****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS** (unaudited)

(Dollars in thousands)

| | Six Months Ended | |
|---|--------------------------|-------------------------|
| | June 30, 2013 | July 1, 2012 |
| Cash Flows from Operating Activities: | | |
| Net income | \$ 102,839 | \$ 94,263 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Asset impairment | 6,850 | 4,692 |
| Depreciation, depletion and amortization | 98,254 | 101,133 |
| Share-based compensation expense | 5,030 | 6,826 |
| Equity in earnings of affiliates | (5,721) | (5,299) |
| Cash dividends from affiliated companies | 3,660 | 1,250 |
| (Gain) loss on disposition of assets | (1,100) | 172 |
| Pension and postretirement plan expense | 31,366 | 25,057 |
| Pension and postretirement plan contributions | (24,812) | (58,964) |
| Tax effect of share-based compensation exercises | 3,989 | 4,357 |
| Excess tax benefit of share-based compensation | (1,749) | (1,867) |
| Net increase (decrease) in deferred taxes | 14,874 | (3,288) |
| Change in assets and liabilities, net of effects from acquisitions, dispositions, and foreign currency adjustments: | | |
| Trade accounts receivable | (64,135) | (43,923) |
| Inventories | (14,717) | (15,239) |
| Payable to suppliers | 68,500 | 19,887 |
| Prepaid expenses | (6,400) | (5,559) |
| Accrued expenses | (14,685) | (6,921) |
| Income taxes payable and other income tax items | 33,184 | 16,394 |
| Fox River environmental reserves | (1,428) | (910) |
| Other assets and liabilities | 10,681 | 8,311 |
| Net cash provided by operating activities | 244,480 | 140,372 |
| Cash Flows from Investing Activities: | | |
| Purchase of property, plant and equipment | (98,978) | (104,433) |
| Cost of acquisitions, exclusive of cash | | (503) |
| Proceeds from the sale of assets | 8,017 | 6,395 |
| Investment in affiliates and other, net | (3,571) | |
| Net cash used in investing activities | (94,532) | (98,541) |
| Cash Flows from Financing Activities: | | |
| Proceeds from issuance of debt | 8,630 | 3,610 |
| Principal repayment of debt | (137,987) | (26,174) |
| Net (decrease) increase in commercial paper | (152,000) | 55,000 |
| Net (decrease) increase in outstanding checks | (1,283) | 2,026 |
| Excess tax benefit of share-based compensation | 1,749 | 1,867 |
| Cash dividends | (61,721) | (59,343) |
| Shares acquired | (1,961) | (3,430) |
| Shares issued | 9,940 | 5,975 |
| Net cash used in financing activities | (334,633) | (20,469) |
| Effects of Exchange Rate Changes on Cash | (9,038) | (880) |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | |
|---|------------|------------|
| Net (Decrease) Increase in Cash and Cash Equivalents | (193,723) | 20,482 |
| Cash and cash equivalents at beginning of period | 373,084 | 175,523 |
| Cash and cash equivalents at end of period | \$ 179,361 | \$ 196,005 |

See accompanying Notes to Condensed Consolidated Financial Statements

Table of Contents

SONOCO PRODUCTS COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share data)

(unaudited)

Note 1: Basis of Interim Presentation

In the opinion of the management of Sonoco Products Company (the Company or Sonoco), the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments, unless otherwise stated) necessary to state fairly the consolidated financial position, results of operations and cash flows for the interim periods reported herein. Operating results for the three and six months ended June 30, 2013, are not necessarily indicative of the results that may be expected for the year ending December 31, 2013. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

During the completion of its 2012 financial statements, the Company noted a misclassification of cash flows associated with \$3,996 of insurance proceeds received in the first quarter of 2012 associated with assets destroyed in a fire in 2011. The proceeds were originally treated as a positive cash flow from operations but instead represented an investing cash flow. Accordingly, the Company has revised its Condensed Consolidated Statements of Cash Flows for the six months ended July 1, 2012 to reduce the reported cash flow generated from operations and decrease the reported net cash used in investing activities by the amount of these proceeds. The effect of this adjustment was not considered material to previously issued financial statements; however, to enhance comparability, the Company revised its second quarter 2012 financial statements as described above.

With respect to the unaudited condensed consolidated financial information of the Company for the three- and six-month periods ended June 30, 2013 and July 1, 2012 included in this Form 10-Q, PricewaterhouseCoopers LLP reported that they have applied limited procedures in accordance with professional standards for a review of such information. However, their separate report dated July 31, 2013 appearing herein, states that they did not audit and they do not express an opinion on that unaudited financial information. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers LLP is not subject to the liability provisions of Section 11 of the Securities Act of 1933 for their report on the unaudited financial information because that report is not a report or a part of a registration statement prepared or certified by PricewaterhouseCoopers LLP within the meaning of Sections 7 and 11 of the Act.

Note 2: New Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board issued ASU no. 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified out of Accumulated Other Comprehensive Income. This update requires an entity to present on the face of the financial statements where net income is presented, or in the notes, significant amounts reclassified out of accumulated other comprehensive income/(loss) by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The requirements of this update are effective prospectively for reporting periods beginning after December 15, 2012. The disclosures required by this ASU are provided in Note 5 to these condensed consolidated financial statements.

During the three- and six-month periods ended June 30, 2013, there have been no other newly issued nor newly applicable accounting pronouncements that have, or are expected to have, a material impact on the Company's financial statements. Further, at June 30, 2013, there were no other pronouncements pending adoption that are expected to have a material impact on the Company's financial statements.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

Note 3: Shareholders Equity**Earnings per Share**

The following table sets forth the computation of basic and diluted earnings per share:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|--------------------|--------------------|--------------------|
| | June 30, 2013 | July 1, 2012 | June 30, 2013 | July 1, 2012 |
| Numerator: | | | | |
| Net income attributable to Sonoco | \$ 54,988 | \$ 51,323 | \$ 103,127 | \$ 94,391 |
| Denominator: | | | | |
| Weighted average common shares outstanding: | | | | |
| Basic | 102,640,000 | 101,812,000 | 102,461,000 | 101,672,000 |
| Dilutive effect of stock-based compensation | 337,000 | 757,000 | 527,000 | 891,000 |
| Diluted | 102,977,000 | 102,569,000 | 102,988,000 | 102,563,000 |
| Reported net income attributable to Sonoco per common share: | | | | |
| Basic | \$ 0.54 | \$ 0.50 | \$ 1.01 | \$ 0.93 |
| Diluted | \$ 0.53 | \$ 0.50 | \$ 1.00 | \$ 0.92 |

Stock options and stock appreciation rights covering 1,456,851 and 1,964,192 shares, respectively, were not dilutive during the three and six-month periods ended June 30, 2013, respectively, and are therefore excluded from the computations of income attributable to Sonoco per diluted common share. The comparable figures for the three and six-month periods ended July 1, 2012 were 2,460,920 and 2,467,445 shares, respectively. No adjustments were made to reported net income attributable to Sonoco in the computations of earnings per share.

Stock Repurchases

The Company's Board of Directors has authorized the repurchase of up to 5,000,000 shares of the Company's common stock. No shares were purchased under this authorization during the first six months of 2013; accordingly, at June 30, 2013, a total of 5,000,000 shares remain available for repurchase.

The Company frequently repurchases shares of its common stock to satisfy employee tax withholding obligations in association with the exercise of certain share-based compensation awards. These repurchases, which are not part of a publicly announced plan or program, totaled 63,757 shares in the first six months of 2013 at a cost of \$1,961, and 102,964 shares in the first six months of 2012 at a cost of \$3,430.

Dividend Declarations

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

On April 17, 2013, the Board of Directors declared a regular quarterly dividend of \$0.31 per share. This dividend was paid on June 10, 2013 to all shareholders of record as of May 17, 2013.

On July 17, 2013, the Board of Directors declared a regular quarterly dividend of \$0.31 per share. This dividend is payable September 10, 2013 to all shareholders of record as of August 16, 2013.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

Note 4: Restructuring and Asset Impairment

The Company has engaged in a number of restructuring actions over the past several years. Actions initiated in 2013 and 2012 are reported as 2013 Actions and 2012 Actions, respectively. Actions initiated prior to 2012, all of which were substantially complete at June 30, 2013, are reported as 2011 and Earlier Actions.

Following are the total restructuring and asset impairment charges/(credits), net of adjustments, recognized by the Company during the periods presented:

| | 2013 | | 2012 | |
|--|-------------------|---------------|-------------------|---------------|
| | Second Quarter | Six Months | Second Quarter | Six Months |
| Restructuring/Asset impairment: | | | | |
| 2013 Actions | \$ 8,486 | \$ 9,802 | \$ | \$ |
| 2012 Actions | 541 | 1,452 | 6,114 | 17,102 |
| 2011 and Earlier Actions | (349) | 1,713 | 3,282 | 7,506 |
| Restructuring/Asset impairment charges | \$ 8,678 | \$ 12,967 | \$ 9,396 | \$ 24,608 |
| Income tax benefit | (2,913) | (4,196) | (1,195) | (5,786) |
| Equity method investments, net of tax | | | 22 | 22 |
| Costs attributable to noncontrolling interests, net of tax | 27 | 54 | 43 | 73 |
| Total impact of restructuring/asset impairment charges, net of tax | \$ 5,792 | \$ 8,825 | \$ 8,266 | \$ 18,917 |

Pre-tax restructuring and asset impairment charges are included in Restructuring/Asset impairment charges in the Condensed Consolidated Statements of Income.

The Company expects to recognize future additional charges totaling approximately \$8,250 in connection with announced restructuring actions and believes that the majority of these charges will be incurred and paid by the end of 2013. The Company continually evaluates its cost structure, including its manufacturing capacity, and additional restructuring actions may be undertaken.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

2013 Actions

During 2013, the Company announced the planned closures of a thermoforming operation in Ireland and a rigid paper packaging plant in the United States (part of the Consumer Packaging segment), a small tube and core operation in Europe (part of the Paper and Industrial Converted Products segment), and a fulfillment service center in the United States (part of the Display and Packaging segment). The Company also sold a small corrugated box operation in the United States (part of the Protective Solutions segment) and realigned its cost structure resulting in the elimination of approximately 50 positions.

Below is a summary of 2013 Actions and related expenses by segment and by type incurred and estimated to be incurred through completion.

| 2013 Actions | Second Quarter | Total Incurred to Date | Estimated Total Cost |
|--|---------------------------|---------------------------------------|---------------------------------|
| Severance and Termination Benefits | | | |
| Paper and Industrial Converted Products | \$ 409 | \$ 909 | \$ 1,109 |
| Consumer Packaging | 1,070 | 1,505 | 3,305 |
| Display and Packaging | 79 | 79 | 629 |
| Protective Solutions | 523 | 563 | 563 |
| Asset Impairment / Disposal of Assets | | | |
| Paper and Industrial Converted Products | 163 | 414 | 414 |
| Consumer Packaging | 5,231 | 5,231 | 5,231 |
| Protective Solutions | 414 | 414 | 414 |
| Other Costs | | | |
| Paper and Industrial Converted Products | 6 | 96 | 446 |
| Consumer Packaging | 552 | 552 | 2,852 |
| Protective Solutions | 39 | 39 | 39 |
| Total Charges and Adjustments | \$ 8,486 | \$ 9,802 | \$ 15,002 |

The following table sets forth the activity in the 2013 Actions restructuring accrual included in Accrued expenses and other on the Company's Condensed Consolidated Balance Sheets:

| 2013 Actions Accrual Activity | Severance and Termination Benefits | Asset Impairment/ Disposal of Assets | Other Costs | Total |
|--|---|---|------------------------|--------------|
| 2013 Year to Date | | | | |
| Liability at December 31, 2012 | \$ | \$ | \$ | \$ |
| 2013 charges | 3,056 | 6,059 | 687 | 9,802 |
| Cash receipts/(payments) | (1,637) | 6,290 | (687) | 3,966 |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | | | |
|------------------------------|----------|----------|----|----------|
| Asset write downs/disposals | | (12,349) | | (12,349) |
| Foreign currency translation | 9 | | | 9 |
| Liability at June 30, 2013 | \$ 1,428 | \$ | \$ | \$ 1,428 |

Included in Asset Impairment/Disposal of Assets above are impairments of \$4,959 related to the Company's planned closure of a thermoformed plastics operation in Ireland. This charge consists of a \$3,561 impairment of net fixed assets and a \$1,398 impairment of other intangible assets (customer lists). Included in 2013 charges above is a loss of \$286 from the sale of a small corrugated box business in Kennesaw, Georgia, acquired as part of the November 2011 acquisition of Tegrant Holding Company (Tegrant). The Company received proceeds of \$6,200 from the sale of this business which had annual sales of approximately \$13,000. Assets written off in connection with the sale included: net fixed assets of \$773, net working capital of \$1,275, goodwill of \$2,430, and other intangible assets (primarily customer lists) of \$2,008.

Other costs consist primarily of equipment removal costs.

Table of Contents

SONOCO PRODUCTS COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share data)

(unaudited)

The Company expects to pay the majority of the remaining 2013 Actions restructuring costs by the end of 2013 using cash generated from operations.

2012 Actions

During 2012, the Company announced the closures of a paper mill in Germany (part of the Paper and Industrial Converted Products segment) and a protective packaging operation in the United States (part of the Protective Solutions segment). In addition, the Company continued its rationalization efforts in its blow-molding businesses (part of the Consumer Packaging segment), including the closure of a facility in Canada, and realigned its cost structure resulting in the elimination of approximately 165 positions.

Below is a summary of 2012 Actions and related expenses by segment and by type incurred and estimated to be incurred through completion.

| | 2013 | | 2012 | | Total Incurred to Date | Estimated Total Cost |
|--|----------------|-----------------|-----------------|------------------|------------------------|----------------------|
| | Second Quarter | Six Months | Second Quarter | Six Months | | |
| 2012 Actions | | | | | | |
| Severance and Termination Benefits | | | | | | |
| Paper and Industrial Converted Products | \$ 290 | \$ 335 | \$ 2,137 | \$ 7,605 | \$ 10,664 | \$ 10,814 |
| Consumer Packaging | 7 | 53 | 792 | 1,102 | 2,624 | 2,624 |
| Display and Packaging | (2) | (4) | 4 | 285 | 1,297 | 1,297 |
| Protective Solutions | 15 | 67 | 432 | 1,363 | 1,662 | 1,662 |
| Corporate | | | | | 297 | 297 |
| Asset Impairment / Disposal of Assets | | | | | | |
| Paper and Industrial Converted Products | (41) | 95 | 113 | 2,251 | 2,499 | 2,499 |
| Consumer Packaging | 46 | 46 | 2,031 | 3,295 | 2,967 | 2,967 |
| Protective Solutions | | | | 161 | 161 | 161 |
| Other Costs | | | | | | |
| Paper and Industrial Converted Products | 79 | 490 | 187 | 517 | 1,784 | 2,084 |
| Consumer Packaging | 55 | 148 | 232 | 325 | 1,009 | 1,359 |
| Display and Packaging | 10 | 17 | | | 28 | 28 |
| Protective Solutions | 82 | 205 | 186 | 198 | 1,141 | 1,241 |
| Total Charges and Adjustments | \$ 541 | \$ 1,452 | \$ 6,114 | \$ 17,102 | \$ 26,133 | \$ 27,033 |

The following table sets forth the activity in the 2012 Actions restructuring accrual included in Accrued expenses and other on the Company's Condensed Consolidated Balance Sheets:

| <u>2012 Actions</u> | Severance and Termination Benefits | Asset Impairment/ Disposal of Assets | Other Costs | Total |
|---------------------|------------------------------------|--------------------------------------|-------------|-------|
| Accrual Activity | | | | |
| 2013 Year to Date | | | | |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | | | |
|--------------------------------|----------|-------|--------|----------|
| Liability at December 31, 2012 | \$ 6,313 | \$ | \$ 80 | \$ 6,393 |
| 2013 charges | 561 | 182 | 860 | 1,603 |
| Adjustments | (110) | (41) | | (151) |
| Cash receipts/(payments) | (3,948) | 41 | (812) | (4,719) |
| Asset write downs/disposals | | (182) | | (182) |
| Foreign currency translation | (15) | | (3) | (18) |
| Liability at June 30, 2013 | \$ 2,801 | \$ | \$ 125 | \$ 2,926 |

Other costs consist primarily of costs related to plant closures including equipment removal, utilities, plant security, property taxes and insurance. The Company expects to pay the majority of the remaining 2012 Actions restructuring costs by the end of 2013 using cash generated from operations.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

2011 and Earlier Actions

2011 and Earlier Actions are comprised of a number of plant closures and workforce reductions initiated prior to 2012. Costs for these actions relate primarily to the cost of plant closures including severance, equipment removal, plant security, property taxes and insurance. Additionally, the second quarter of 2013 includes the favorable impact of \$(1,031) from the recovery of value added tax receivables that had been impaired upon the 2007 closure of a metal ends plant in Brazil (Consumer Packaging segment). The Company expects to recognize future pretax charges of approximately \$2,150 associated with 2011 and Earlier Actions.

Below is a summary of expenses/(income) incurred by segment for 2011 and Earlier Actions for the three- and six-month periods ended June 30, 2013 and July 1, 2012.

| | 2013 | | 2012 | |
|---|-----------------|-----------------|-----------------|-----------------|
| | Second Quarter | Six Months | Second Quarter | Six Months |
| 2011 and Earlier Actions | | | | |
| Paper and Industrial Converted Products | \$ 398 | \$ 969 | \$ 348 | \$ 1,124 |
| Consumer Packaging | (769) | (100) | 3,136 | 6,273 |
| Display and Packaging | | | (199) | (188) |
| Protective Solutions | 22 | 844 | (3) | 297 |
| Total Charges and Adjustments | \$ (349) | \$ 1,713 | \$ 3,282 | \$ 7,506 |

The accrual for 2011 and Earlier Actions totaled \$3,816 and \$5,229 at June 30, 2013 and December 31, 2012, respectively, and is included in Accrued expenses and other on the Company's Condensed Consolidated Balance Sheets. The accrual relates primarily to a pension withdrawal liability associated with a former paper mill in the United States and unpaid severance. The Company expects the majority of both the liability and the future costs associated with 2011 and Earlier Actions to be paid by the end of 2013 using cash generated from operations.

Note 5: Accumulated Other Comprehensive Loss

The following table summarizes the components of accumulated other comprehensive loss and the changes in the balances of each component of accumulated other comprehensive loss, net of tax as applicable, for the six months ended June 30, 2013:

| | Gains and Losses on Cash Flow Hedges | Defined Benefit Pension Items | Foreign Currency Items | Accumulated Other Comprehensive Loss |
|--|--------------------------------------|-------------------------------|------------------------|--------------------------------------|
| Balance at December 31, 2012 | \$ (6,727) | \$ (472,333) | \$ 3,234 | \$ (475,826) |
| Other comprehensive income before reclassifications | 2,092 | | (40,699) | (38,607) |
| Amounts reclassified from accumulated other comprehensive income to net income | 709 | 12,725 | | 13,434 |
| | 89 | | | 89 |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

Amounts reclassified from accumulated other
comprehensive income to fixed assets

| | | | | |
|---|------------|--------------|-------------|--------------|
| Net current-period other comprehensive income | 2,890 | 12,725 | (40,699) | (25,084) |
| Balance at June 30, 2013 | \$ (3,837) | \$ (459,608) | \$ (37,465) | \$ (500,910) |

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

The following table summarizes the effects on net income of significant amounts classified out of each component of accumulated other comprehensive loss for the six months ended June 30, 2013:

| Details about Accumulated Other Comprehensive Loss Components | Amount Reclassified from Accumulated Other Comprehensive Loss | Affected Line Item in the Condensed Consolidated Statements of Net Income |
|---|--|---|
| Gains and losses on cash flow hedges | | |
| Foreign exchange contracts | \$ 2,242 | Net sales |
| Foreign exchange contracts | (1,050) | Cost of sales |
| Commodity contracts | (2,389) | Cost of sales |
| | (1,197) | Total before tax |
| | 488 | Tax benefit |
| | \$ (709) | Net of tax |
| Defined benefit pension items | | |
| Amortization of defined benefit pension items ^(a) | \$ (13,770) | Cost of sales |
| Amortization of defined benefit pension items ^(a) | (4,590) | Selling, general and administrative |
| | (18,360) | Total before tax |
| | 5,635 | Tax benefit |
| | \$ (12,725) | Net of tax |
| Total reclassifications for the period | \$ (13,434) | Net of tax |

^(a) See Note 9 for additional details.

At June 30, 2013, the Company had commodity and foreign currency contracts outstanding to fix the costs of certain anticipated raw materials and energy purchases. These contracts, which have maturities ranging from July 2013 to December 2014, qualify as cash flow hedges under U.S. GAAP. The amounts included in accumulated other comprehensive loss related to these cash flow hedges were in an unfavorable position of \$5,891 (\$3,837 after tax) at June 30, 2013, and an unfavorable position of \$10,772 (\$6,727 after tax) at December 31, 2012.

The cumulative tax benefit on Cash Flow Hedges was \$2,054 at June 30, 2013, and \$4,045 at December 31, 2012. During the three- and six-month periods ended June 30, 2013, the tax benefit on Cash Flow Hedges changed by \$1,033 and \$(1,991), respectively.

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

The cumulative tax benefit on Defined Benefit Pension Items was \$272,600 at June 30, 2013, and \$278,235 at December 31, 2012. During the three- and six-month periods ended June 30, 2013, the tax benefit on Defined Benefit Pension Items decreased by \$(1,928) and \$(5,635), respectively.

During the three- and six-month periods ended June 30, 2013, changes in noncontrolling interests include foreign currency translation adjustments of \$(332) and \$(626), respectively.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

Note 6: Goodwill and Other Intangible Assets**Goodwill**

A summary of the changes in goodwill by segment for the six months ended June 30, 2013 is as follows:

| | Consumer Packaging | Paper and Industrial Converted Products | Display and Packaging | Protective Solutions | Total |
|-------------------------------|-------------------------------|--|--------------------------------------|---------------------------------|--------------|
| Goodwill at December 31, 2012 | \$ 427,575 | \$ 254,706 | \$ 158,023 | \$ 270,201 | \$ 1,110,505 |
| Foreign currency translation | (7,392) | (4,200) | | | (11,592) |
| Other | | | | (2,430) | (2,430) |
| Goodwill at June 30, 2013 | \$ 420,183 | \$ 250,506 | \$ 158,023 | \$ 267,771 | \$ 1,096,483 |

Other reflects the disposal of \$2,430 of goodwill associated with the sale of a small corrugated box operation in the United States that had been acquired as part of the Company's November 2011 acquisition of Tegrant.

The Company assesses goodwill for impairment annually and from time to time when warranted by the facts and circumstances surrounding individual reporting units or the Company as a whole. The Company completed its most recent annual goodwill impairment testing during the third quarter of 2012. Based on the results of its qualitative and quantitative assessments, the Company concluded that there was no impairment of goodwill for any of its reporting units. Because the Company's assessments, whether qualitative or quantitative, incorporate management's expectations for the future, including forecasted growth rates and/or margin improvements, if there are changes in the relevant facts and circumstances and/or expectations, management's assessment regarding goodwill impairment may change as well.

Although no reporting units failed the qualitative or quantitative assessments noted above, in management's opinion, the reporting units with significant goodwill having the greatest risk of future impairment if actual results in the future are not as expected are Plastics Blowmolding, Rigid Paper Europe, and Plastics Thermoforming. Total goodwill associated with these reporting units was approximately \$127,800, \$9,500 and \$53,200, respectively, at June 30, 2013. Although management believes that goodwill of the Display and Packaging reporting unit is not currently at risk for impairment, a large portion of sales in this unit is concentrated in one customer and will be up for negotiation over the next few years. Management expects to retain this business; however, if a significant amount is lost and not replaced, it is possible that a goodwill impairment charge may be incurred. Total goodwill associated with this reporting unit was approximately \$158,000 at June 30, 2013.

There were no triggering events during the three- or six-month periods ended June 30, 2013. However, the plastics businesses have experienced some short-term performance issues and are not performing at the levels expected at the time of last year's annual test. The goodwill for these units could become impaired should these units not exhibit the sustained business improvements expected or management's outlook changes. The Company will perform its next annual goodwill impairment test during the third quarter of 2013.

Table of Contents

SONOCO PRODUCTS COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share data)

(unaudited)

Other Intangible Assets

A summary of other intangible assets as of June 30, 2013 and December 31, 2012 is as follows:

| | June 30, 2013 | December 31, 2012 |
|--------------------------------|------------------|----------------------|
| Other Intangible Assets, gross | | |
| Patents | \$ 2,222 | \$ 2,224 |
| Customer lists | 339,149 | 345,133 |
| Trade names | 21,169 | 21,214 |
| Proprietary technology | 17,837 | 17,844 |
| Land use rights | 350 | 350 |
| Other | 4,760 | 4,944 |
| Other Intangible Assets, gross | \$ 385,487 | \$ 391,709 |
| Accumulated Amortization | \$ (127,560) | \$ (114,900) |
| Other Intangible Assets, net | \$ 257,927 | \$ 276,809 |

Other intangible assets are amortized on a straight-line basis over their respective useful lives, which generally range from three to forty years. The Company has no intangibles with indefinite lives.

Aggregate amortization expense was \$7,141 and \$6,821 for the three months ended June 30, 2013 and July 1, 2012, respectively, and \$14,316 and \$14,177 for the six months ended June 30, 2013 and July 1, 2012, respectively. Amortization expense on other intangible assets is expected to approximate \$28,700 in 2013, \$28,100 in 2014, \$26,700 in 2015, \$26,500 in 2016 and \$24,600 in 2017.

Note 7: Financial Instruments and Derivatives

The following table sets forth the carrying amounts and fair values of the Company's significant financial instruments for which the carrying amount differs from the fair value.

| | June 30, 2013 | | December 31, 2012 | |
|--|--------------------|---------------|--------------------|---------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Long-term debt, net of current portion | \$ 947,958 | \$ 1,012,358 | \$ 1,099,454 | \$ 1,214,292 |

The carrying value of cash and cash equivalents, short-term debt and long-term variable-rate debt approximates fair value. The fair value of long-term debt is determined based on trade information in the financial markets of the Company's public debt or is determined by discounting

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

future cash flows using interest rates available to the Company for issues with similar terms and maturities. It is considered a Level 2 fair value measurement.

Cash Flow Hedges

At June 30, 2013 and December 31, 2012, the Company had derivative financial instruments outstanding to hedge anticipated transactions and certain asset and liability related cash flows. To the extent considered effective, the changes in fair value of these contracts are recorded in other comprehensive income and reclassified to income or expense in the period in which the hedged item impacts earnings. The Company has determined all hedges to be highly effective and as a result no material ineffectiveness has been recorded.

Commodity Cash Flow Hedges

The Company has entered into certain derivative contracts to manage the cost of anticipated purchases of natural gas, aluminum and old corrugated containers. At June 30, 2013, natural gas swaps covering approximately 5.7 million MMBTUs were outstanding. These contracts represent approximately 79% and 67% of anticipated U.S. and Canadian usage for the remainder of 2013 and 2014, respectively. Additionally, the Company had swap contracts covering 3,251 metric tons of aluminum representing approximately 59% of

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

anticipated usage for the remainder of 2013 and 5% for 2014, and 1,050 short tons of old corrugated containers representing approximately 2% of anticipated usage for the remainder of 2013. The fair values of the Company's commodity cash flow hedges were in loss positions of \$(4,764) and \$(6,286) at June 30, 2013 and December 31, 2012, respectively. The amount of the loss included in accumulated other comprehensive loss at June 30, 2013, that is expected to be reclassified to the income statement during the next twelve months is \$(3,829).

Foreign Currency Cash Flow Hedges

The Company has entered into forward contracts to hedge certain anticipated foreign currency denominated sales and purchases forecast to occur in 2013. The net positions of these contracts at June 30, 2013 were as follows (in thousands):

| Currency | Action | Quantity |
|--------------------|---------------|-----------------|
| Colombian peso | purchase | 9,951,965 |
| Mexican peso | purchase | 266,043 |
| Canadian dollar | purchase | 27,849 |
| Turkish lira | purchase | 2,011 |
| British pound | purchase | 1,256 |
| Polish zloty | purchase | 971 |
| New Zealand dollar | sell | (587) |
| Euro | sell | (860) |
| Australian dollar | sell | (1,880) |

The fair value of these foreign currency cash flow hedges was \$(1,081) and \$(4,483) at June 30, 2013 and December 31, 2012, respectively. During the first six months of 2013, certain foreign currency cash flow hedges related to construction in progress were settled as the related capital expenditures were made. Losses from these hedges totaling \$89 were reclassified from accumulated other comprehensive loss and included in the carrying value of the assets acquired. The amount of the loss included in accumulated other comprehensive loss at June 30, 2013 expected to be reclassified to the income statement during the next twelve months is \$(1,030).

Other Derivatives

The Company routinely enters into forward contracts or swaps to economically hedge the currency exposure of intercompany debt and existing foreign currency denominated receivables and payables. The Company does not apply hedge accounting treatment under ASC 815 for these instruments. As such, changes in fair value are recorded directly to income and expense in the periods that they occur. The net positions of these contracts at June 30, 2013, were as follows (in thousands):

| Currency | Action | Quantity |
|-----------------|---------------|-----------------|
| Colombian peso | purchase | 15,482,812 |
| Euro | purchase | 10,375 |
| Canadian dollar | purchase | 4,547 |
| British pound | purchase | 1,571 |

The fair value of the Company's other derivatives was \$(603) and \$708 at June 30, 2013 and December 31, 2012, respectively.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

The following table sets forth the location and fair values of the Company's derivative instruments at June 30, 2013 and December 31, 2012:

| Description | Balance Sheet Location | June 30, 2013 | December 31, 2012 |
|--|----------------------------|---------------|-------------------|
| Derivatives designated as hedging instruments: | | | |
| Commodity Contracts | Prepaid expenses | \$ 42 | \$ 201 |
| Commodity Contracts | Other assets | \$ | \$ |
| Commodity Contracts | Accrued expenses and other | \$ (3,864) | \$ (4,760) |
| Commodity Contracts | Other liabilities | \$ (942) | \$ (1,727) |
| Foreign Exchange Contracts | Prepaid expenses | \$ 660 | \$ 725 |
| Foreign Exchange Contracts | Accrued expenses and other | \$ (1,741) | \$ (5,208) |
| Derivatives not designated as hedging instruments: | | | |
| Foreign Exchange Contracts | Prepaid expenses | \$ | \$ 679 |
| Foreign Exchange Contracts | Other assets | \$ | \$ 36 |
| Foreign Exchange Contracts | Accrued expenses and other | \$ (511) | \$ (7) |
| Foreign Exchange Contracts | Other liabilities | \$ (92) | \$ |

While certain of the Company's derivative contract arrangements with its counterparties provide for the ability to settle contracts on a net basis, the Company reports its derivative positions on a gross basis.

The following tables set forth the effect of the Company's derivative instruments on financial performance for the three months ended June 30, 2013 and July 1, 2012:

| Description | Amount of Gain or (Loss) Recognized in OCI on Derivative (Effective Portion) | Location of Gain or (Loss) Recognized from Accumulated OCI Into Income (Effective Portion) | Amount of Gain or (Loss) Reclassified from Accumulated OCI Into Income (Effective Portion) | Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion) | Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion) |
|--|--|--|--|---|---|
| Three months ended June 30, 2013 | | | | | |
| Derivatives in Cash Flow Hedging Relationships: | | | | | |
| Foreign Exchange Contracts | \$ 267 | Net sales | \$ 1,798 | Net sales | \$ |
| | | Cost of sales | \$ (647) | | |
| Commodity Contracts | \$ (2,666) | Cost of sales | \$ (733) | Cost of sales | \$ 66 |
| Three months ended July 1, 2012 | | | | | |
| Derivatives in Cash Flow Hedging Relationships: | | | | | |
| Foreign Exchange Contracts | \$ (1,756) | Net sales | \$ (303) | Net sales | \$ |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | | | | | |
|---------------------|----|---------------|---------------|-----|---------|-----------------------|
| | | Cost of sales | \$ | 123 | | |
| Commodity Contracts | \$ | 505 | Cost of sales | \$ | (3,414) | Cost of sales \$ (13) |

Derivatives not designated as hedging

| instruments: | Location of Gain or (Loss) Recognized in Income Statement | Gain or (Loss) Recognized |
|--|--|--------------------------------------|
| <u>Three months ended June 30, 2013</u> | | |
| Foreign Exchange Contracts | Cost of sales | \$ (975) |
| | Selling, general and administrative | \$ (129) |
| <u>Three months ended July 1, 2012</u> | | |
| Foreign Exchange Contracts | Cost of sales | \$ (628) |
| | Selling, general and administrative | \$ 16 |

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

The following tables set forth the effect of the Company's derivative instruments on financial performance for the six months ended June 30, 2013 and July 1, 2012:

| Description | Amount of Gain or (Loss) Recognized in OCI on Derivative (Effective Portion) | Location of Gain or (Loss) Reclassified from Accumulated OCI Into Income (Effective Portion) | Amount of Gain or (Loss) Reclassified from Accumulated OCI Into Income (Effective Portion) | Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion) | Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion) |
|--|--|--|--|---|---|
| Six months ended June 30, 2013 | | | | | |
| Derivatives in Cash Flow Hedging Relationships: | | | | | |
| Foreign Exchange Contracts | \$ 4,523 | Net sales | \$ 2,242 | Net sales | \$ |
| | | Cost of sales | \$ (1,050) | | |
| Commodity Contracts | \$ (928) | Cost of sales | \$ (2,389) | Cost of sales | \$ (61) |
| Six months ended July 1, 2012 | | | | | |
| Derivatives in Cash Flow Hedging Relationships: | | | | | |
| Foreign Exchange Contracts | \$ 1,431 | Net sales | \$ (207) | Net sales | \$ |
| | | Cost of sales | \$ 1,304 | | |
| Commodity Contracts | \$ (4,345) | Cost of sales | \$ (6,671) | Cost of sales | \$ (13) |

Derivatives not designated as hedging

| instruments: | Location of Gain or (Loss) Recognized in Income Statement | Gain or (Loss) Recognized |
|---------------------------------------|---|---------------------------|
| Six months ended June 30, 2013 | | |
| Foreign Exchange Contracts | Cost of sales | \$ (1,171) |
| | Selling, general and administrative | \$ (140) |
| Six months ended July 1, 2012 | | |
| Foreign Exchange Contracts | Cost of sales | \$ 744 |
| | Selling, general and administrative | \$ 39 |

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

Note 8: Fair Value Measurements

Fair value is defined as an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Fair value is a market-based measurement that is determined based on assumptions that market participants would use in pricing an asset or liability. A three-tier fair value hierarchy is used to prioritize the inputs in measuring fair value as follows:

- Level 1 Observable inputs such as quoted market prices in active markets;
- Level 2 Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3 Unobservable inputs for which there is little or no market data, which require the reporting entity to develop its own assumptions.

The following table sets forth information regarding the Company's financial assets and financial liabilities, excluding retirement and postretirement plan assets, measured at fair value on a recurring basis:

| Description | June 30, 2013 | Level 1 | Level 2 | Level 3 |
|------------------------------------|------------------|---------|------------|---------|
| Hedge derivatives, net: | | | | |
| Commodity contracts | \$ (4,764) | \$ | \$ (4,764) | \$ |
| Foreign exchange contracts | (1,081) | | (1,081) | |
| Non-hedge derivatives, net: | | | | |
| Foreign exchange contracts | (603) | | (603) | |
| Deferred compensation plan assets | 2,877 | 2,877 | | |

| Description | December 31, 2012 | Level 1 | Level 2 | Level 3 |
|------------------------------------|----------------------|---------|------------|---------|
| Hedge derivatives, net: | | | | |
| Commodity contracts | \$ (6,286) | \$ | \$ (6,286) | \$ |
| Foreign exchange contracts | (4,483) | | (4,483) | |
| Non-hedge derivatives, net: | | | | |
| Foreign exchange contracts | 708 | | 708 | |
| Deferred compensation plan assets | 2,585 | 2,585 | | |

As discussed in Note 7, the Company uses derivatives to mitigate the effect of raw material and energy cost fluctuations, foreign currency fluctuations and, from time to time, interest rate movements. Fair value measurements for the Company's derivatives are classified under Level 2 because such measurements are determined using published market prices or estimated based on observable inputs such as interest rates, yield curves, spot and future commodity prices and spot and future exchange rates.

Certain deferred compensation plan liabilities are funded by assets invested in various exchange traded mutual funds. These assets are measured using quoted prices in accessible active markets for identical assets.

The Company does not currently have any nonfinancial assets or liabilities that are recognized or disclosed at fair value on a recurring basis. None of the Company's financial assets or liabilities is measured at fair value using significant unobservable inputs. There were no transfers in or

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

out of Level 1 or Level 2 fair value measurements during the three- or six-month periods ended June 30, 2013.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

Note 9: Employee Benefit Plans
Retirement Plans and Retiree Health and Life Insurance Plans

The Company provides non-contributory defined benefit pension plans for a majority of its employees in the United States and certain of its employees in Mexico and Belgium. Effective December 31, 2003, the Company froze participation for newly hired salaried and non-union hourly U.S. employees in its traditional defined benefit pension plan. At that time, the Company adopted a defined contribution plan, the Sonoco Investment and Retirement Plan (SIRP), which covers its non-union U.S. employees hired on or after January 1, 2004. The Company also sponsors contributory defined benefit pension plans covering the majority of its employees in the United Kingdom, Canada, and the Netherlands.

On February 4, 2009, the U.S. qualified defined benefit pension plan was amended to freeze plan benefits for all active participants effective December 31, 2018. Remaining active participants in the U.S. qualified plan will become participants of the SIRP effective January 1, 2019.

The Company also provides postretirement healthcare and life insurance benefits to a limited number of its retirees and their dependents in the United States and Canada, based on certain age and/or service eligibility requirements.

The components of net periodic benefit cost include the following:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|-----------------|------------------|-----------------|
| | June 30, 2013 | July 1, 2012 | June 30, 2013 | July 1, 2012 |
| Retirement Plans | | | | |
| Service cost | \$ 6,354 | \$ 5,671 | \$ 12,489 | \$ 11,413 |
| Interest cost | 16,828 | 17,165 | 33,432 | 34,524 |
| Expected return on plan assets | (21,570) | (20,882) | (42,962) | (41,999) |
| Amortization of net transition obligation | 110 | 113 | 220 | 229 |
| Amortization of prior service cost | 180 | 84 | 283 | 169 |
| Amortization of net actuarial loss | 10,967 | 9,048 | 21,680 | 18,197 |
| Effect of settlement loss | 1,893 | | 1,893 | |
| Net periodic benefit cost | \$ 14,762 | \$ 11,199 | \$ 27,035 | \$ 22,533 |
| Retiree Health and Life Insurance Plans | | | | |
| Service cost | \$ 224 | \$ 241 | \$ 446 | \$ 484 |
| Interest cost | 247 | 342 | 491 | 687 |
| Expected return on plan assets | (377) | (368) | (748) | (740) |
| Amortization of prior service credit | (741) | (1,618) | (1,474) | (3,253) |
| Amortization of net actuarial loss | (1) | 199 | (2) | 401 |
| Net periodic benefit income | \$ (648) | \$ (1,204) | \$ (1,287) | \$ (2,421) |

During the second quarter of 2013 the Company recognized a \$1,893 settlement loss associated with settling the retirement liabilities of approximately 100 participants in one of its Canadian pension plans. Approximately 75% of the loss is included in Cost of sales in the

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

Condensed Consolidated Statements of Income with the remainder in Selling, general and administrative expenses.

The Company made contributions of \$15,522 and \$50,044 to its defined benefit retirement and retiree health and life insurance plans during the six months ended June 30, 2013 and July 1, 2012, respectively. The Company anticipates that it will make additional contributions of approximately \$17,250 to its defined benefit retirement and retiree health and life insurance plans in 2013.

Table of Contents

SONOCO PRODUCTS COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share data)

(unaudited)

Sonoco Investment and Retirement Plan (SIRP)

The Company recognized SIRP expense totaling \$3,537 and \$2,694 for the quarters ended June 30, 2013 and July 1, 2012, respectively, and \$5,618 and \$4,945 for the six month periods ended June 30, 2013 and July 1, 2012, respectively. Contributions to the SIRP, funded annually in the first quarter, totaled \$9,290 during the six months ended June 30, 2013, and \$8,920 during the six months ended July 1, 2012. No additional SIRP contributions are expected during the remainder of 2013.

Note 10: Income Taxes

The Company's effective tax rate for the three- and six-month periods ending June 30, 2013, was 34.0% and 32.9%, respectively, and its effective tax rate for the three- and six-month periods ending July 1, 2012, was 35.3% and 35.0%, respectively. The quarterly and year-to-date rates for 2013 varied from the U.S. statutory rate primarily due to the favorable effect of international operations that are subject to tax rates generally lower than the U.S. rate, the favorable effect of the manufacturer's deduction, and contingencies recorded for uncertain tax positions. The variance from the U.S. statutory rate was greater in 2013 than 2012 primarily due to a difference in the impact of international operations that are subject to tax at rates other than the U.S. rate.

The Company and/or its subsidiaries file federal, state and local income tax returns in the United States and various foreign jurisdictions. The Company is no longer subject to U.S. federal income tax examination by tax authorities for years before 2009. With few exceptions, the Company is no longer subject to examination prior to 2007 with respect to U.S. state and local and non-U.S. income taxes.

There have been no significant changes in the Company's liability for uncertain tax positions since December 31, 2012. The Company's estimate for the potential outcome for any uncertain tax issue is highly judgmental. Management believes that any reasonably foreseeable outcomes related to these matters have been adequately provided for. However, future results may include favorable or unfavorable adjustments to estimated tax liabilities in the period the assessments are made or resolved or when statutes of limitation on potential assessments expire. Additionally, the jurisdictions in which earnings or deductions are realized may differ from current estimates. As a result, the Company's effective tax rate may fluctuate significantly on a quarterly basis.

Note 11: Segment Reporting

The Company reports its financial results in four reportable segments: Consumer Packaging, Paper and Industrial Converted Products, Display and Packaging, and Protective Solutions. Beginning in the fourth quarter of 2012, the Company changed the name of what had been called Packaging Services to Display and Packaging and what had been called Protective Packaging to Protective Solutions to better describe the segments' business activities. There was no change to the composition of these segments.

The Consumer Packaging segment includes the following products and services: round and shaped rigid containers and trays (both composite and thermoformed plastic); blow-molded plastic bottles and jars; extruded and injection-molded plastic products; printed flexible packaging; metal and peelable membrane ends and closures; and global brand artwork management.

The Paper and Industrial Converted Products segment includes the following products: high-performance paper and composite paperboard tubes and cores; fiber-based construction tubes and forms; wooden, metal and composite wire and cable reels and spools; and recycled paperboard, linerboard, corrugating medium, recovered paper and other recycled materials.

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

The Display and Packaging segment includes the following products and services: designing, manufacturing, assembling, packing and distributing temporary, semipermanent and permanent point-of-purchase displays; supply chain management services, including contract packing, fulfillment and scalable service centers; and paper amenities, such as coasters and glass covers.

Table of Contents**SONOCO PRODUCTS COMPANY****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands except per share data)

(unaudited)

The Protective Solutions segment includes the following products: custom-engineered paperboard-based and expanded foam protective packaging and components; temperature-assurance packaging; and retail security packaging.

The following table sets forth net sales, intersegment sales and operating profit for the Company's reportable segments. Segment operating profit is defined as the segment's portion of Income before interest and income taxes excluding restructuring charges, asset impairment charges, acquisition-related costs, specifically identified tax adjustments and certain other items, if any, the exclusion of which the Company believes improves comparability and analysis of the financial performance of the business. General corporate expenses have been allocated as operating costs to each of the Company's reportable segments.

SEGMENT FINANCIAL INFORMATION

| | Three Months Ended | | Six Months Ended | |
|---|---------------------------|---------------------|-------------------------|---------------------|
| | June 30, 2013 | July 1, 2012 | June 30, 2013 | July 1, 2012 |
| Net sales: | | | | |
| Consumer Packaging | \$ 475,013 | \$ 477,038 | \$ 938,313 | \$ 972,804 |
| Paper and Industrial Converted Products | 473,217 | 475,460 | 927,424 | 939,070 |
| Display and Packaging | 128,790 | 107,801 | 248,665 | 222,706 |
| Protective Solutions | 149,236 | 142,060 | 291,067 | 280,149 |
| Consolidated | \$ 1,226,256 | \$ 1,202,359 | \$ 2,405,469 | \$ 2,414,729 |
| Intersegment sales: | | | | |
| Consumer Packaging | \$ 1,446 | \$ 2,214 | \$ 2,806 | \$ 4,113 |
| Paper and Industrial Converted Products | 25,017 | 24,919 | 48,472 | 50,653 |
| Display and Packaging | 519 | 594 | 1,174 | 1,178 |
| Protective Solutions | 727 | 328 | 1,400 | 1,008 |
| Consolidated | \$ 27,709 | \$ 28,055 | \$ 53,852 | \$ 56,952 |
| Income before interest and income taxes: | | | | |
| Segment operating profit: | | | | |
| Consumer Packaging | \$ 47,366 | \$ 42,752 | \$ 89,706 | \$ 92,832 |
| Paper and Industrial Converted Products | 35,991 | 39,652 | 66,995 | 71,956 |
| Display and Packaging | 5,383 | 4,029 | 10,088 | 8,871 |
| Protective Solutions | 12,064 | 11,653 | 20,586 | 18,658 |
| Restructuring/Asset impairment charges | (8,678) | (9,396) | (12,967) | (24,608) |
| Other, net | (88) | (98) | (954) | (274) |
| Consolidated | \$ 92,038 | \$ 88,592 | \$ 173,454 | \$ 167,435 |

Table of Contents

SONOCO PRODUCTS COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share data)

(unaudited)

Note 12: Commitments and Contingencies

Pursuant to U.S. GAAP, accruals for estimated losses are recorded at the time information becomes available indicating that losses are probable and that the amounts are reasonably estimable.

Environmental Matters

The Company is subject to a variety of environmental and pollution control laws and regulations in all jurisdictions in which it operates. As is the case with other companies in similar industries, the Company faces exposure from actual or potential claims and legal proceedings. Some of these exposures, as discussed below, have the potential to be material.

During the fourth quarter of 2005, the U.S. Environmental Protection Agency (EPA) notified U.S. Paper Mills Corp. (U.S. Mills), a wholly owned subsidiary of the Company, that U.S. Mills and NCR Corporation (NCR), an unrelated party, would be jointly held responsible to undertake a program to remove and dispose of certain PCB-contaminated sediments at a particular site on the lower Fox River in Wisconsin (the Site) which is now labeled by the EPA as Phase 1. U.S. Mills and NCR reached an agreement between themselves that each would fund 50% of the costs of remediation. The Company has expensed a total of \$17,650 for its estimated share of the total cleanup cost of the Site, and through June 30, 2013, has spent a total of \$14,467. The remaining accrual of \$3,183 represents the Company's best estimate of what it is likely to pay to complete the Site project. However, the actual costs associated with cleanup of the Site are dependent upon many factors and it is possible that remediation costs could be higher than the current estimate of project costs. The Company acquired U.S. Mills in 2001, and the alleged contamination predates the acquisition.

The EPA and Wisconsin Department of Natural Resources (WDNR) have also issued a general notice of potential liability under the Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA) and a request to participate in remedial action implementation negotiations relating to a stretch of the lower Fox River, including the bay at Green Bay, (Operating Units 2-5) to eight potentially responsible parties, including U.S. Mills. Operating Units 2-5 include, but also comprise a vastly larger area than, the Site. A detailed description of the claims and proceedings associated therewith appears in Part II Item 8 Financial Statements and Supplementary Data (Note 14 - Commitments and Contingencies) in the Company's Annual Report on Form 10-K.

On October 14, 2010, the EPA and WDNR filed suit against NCR, API, U.S. Mills and nine other defendants in the United States District Court for the Eastern District of Wisconsin (No. 10-CV-00910-WCG) pursuant to Sections 106 and 107 of CERCLA. The plaintiffs seek to recover unreimbursed costs incurred for activities undertaken in response to the release and threatened release of hazardous substances from facilities at or near the Lower Fox River and Green Bay as well as damages for injury to, loss of, and destruction of natural resources resulting from such releases. The plaintiffs also seek a ruling that the defendants are liable for future response costs of the plaintiffs and requiring the defendants to comply with the unilateral Administrative Order for Remedial Action discussed in prior filings. The Company does not believe that the remedies sought in the suit materially expand the Company's potential liability beyond what has been disclosed in this report or in the Company's prior filings with the SEC. U.S. Mills has entered into a stipulation with the plaintiffs that, in exchange for U.S. Mills admitting that it is liable for discharging wastewater containing PCBs into the river, the plaintiffs would not seek an injunction in this proceeding against U.S. Mills requiring it to participate in the completion of the Fox River remediation. In June 2013 the court ordered some of the other defendants, including NCR but not U.S. Mills, to complete the remediation and the order has been appealed. U.S. Mills plans to continue to defend its interests in the suit vigorously.

Since 2007, U.S. Mills has expensed a total of \$60,825 for potential liabilities associated with the Fox River contamination (not including amounts expensed for remediation at the Site) and through June 30, 2013, has spent a total of \$11,464, primarily on legal fees, leaving a reserve of \$49,361 remaining at June 30, 2013 for potential liabilities associated with the Fox River contamination (not including amounts accrued for remediation at the Site). Because of the continuing uncertainties in the estimated costs of remediation and continuing uncertainties surrounding U.S. Mills' allocable share, including a potentially favorable resolution, it is impossible to state with any reasonable degree of confidence that any estimate is a better estimate than the

Table of Contents

SONOCO PRODUCTS COMPANY

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share data)

(unaudited)

amount recorded. However, because the discharges of hazardous materials into the environment occurred before the Company acquired U.S. Mills, and U.S. Mills has been operated as a separate subsidiary of the Company, the Company does not believe that it bears financial responsibility for these legacy environmental liabilities of U.S. Mills. Therefore, the Company continues to believe that the maximum additional exposure to its consolidated financial position is limited to the equity position of U.S. Mills, which was approximately \$92,000 at June 30, 2013.

On November 8, 2011, the Company completed the acquisition of Tegrant. During its due diligence, the Company identified several potential environmentally contaminated sites. The total remediation cost of these sites was preliminarily estimated to be \$18,850 at the time of acquisition and an accrual in this amount was recorded on Tegrant's opening balance sheet.

The Company has been named as a potentially responsible party at several other environmentally contaminated sites. All of the sites are also the responsibility of other parties. The potential remediation liabilities are shared with such other parties, and, in most cases, the Company's share, if any, cannot be reasonably estimated at the current time.

As of June 30, 2013 and December 31, 2012, the Company (and its subsidiaries) had accrued \$73,735 and \$75,605, respectively, related to environmental contingencies. Of these, a total of \$52,544 and \$53,972 relate to U.S. Mills and \$18,594 and \$18,733 relate to Tegrant at June 30, 2013 and December 31, 2012, respectively. These accruals are included in "Accrued expenses and other" on the Company's Consolidated Balance Sheets. U.S. Mills recognized a \$40,825 benefit in 2008 from settlements reached and proceeds received on certain insurance policies covering the Fox River contamination. U.S. Mills' two remaining insurance carriers are in liquidation. It is possible that U.S. Mills may recover from these carriers a small portion of the costs it ultimately incurs. U.S. Mills may also be able to reallocate some of the costs it incurs among other parties. There can be no assurance that such claims for recovery or reallocation would be successful and no amounts have been recognized in the consolidated financial statements of the Company for such potential recovery or reallocation.

Other Legal Matters

In addition to those matters described above, the Company is subject to other various legal proceedings, claims, and litigation arising in the ordinary course of business. While the outcome of these matters could differ from management's expectations, the Company does not believe the resolution of these matters has a reasonable possibility of having a material adverse effect on the Company's financial statements.

Table of Contents

Report of Independent Registered Public Accounting Firm

To the Shareholders and Directors of Sonoco Products Company:

We have reviewed the accompanying condensed consolidated balance sheet of Sonoco Products Company and its subsidiaries as of June 30, 2013, and the related condensed consolidated statements of income and comprehensive income for the three and six month periods ended June 30, 2013 and July 1, 2012 and the condensed consolidated statement of cash flows for the six month periods ended June 30, 2013 and July 1, 2012. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2012, and the related consolidated statements of income, of comprehensive income, of changes in total equity, and of cash flows for the year then ended (not presented herein), and in our report dated March 1, 2013, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2012, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

PricewaterhouseCoopers LLP

Charlotte, North Carolina

July 31, 2013

Table of Contents

SONOCO PRODUCTS COMPANY

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Statements included in this report that are not historical in nature, are intended to be, and are hereby identified as forward-looking statements for purposes of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934, as amended. The words estimate, project, intend, expect, believe, consider, plan, strategy, opportunity, target, anticipate, objective, goal, guidance, outlook, forecast, future, will, would, aspires, or the negative thereof, and similar expressions identify forward-looking statements. Forward-looking statements include, but are not limited to, statements regarding offsetting high raw material costs; improved productivity and cost containment; adequacy of income tax provisions; refinancing of debt; realization of synergies resulting from acquisitions; adequacy of cash flows; anticipated amounts and uses of cash flows; effects of acquisitions and dispositions; adequacy of provisions for environmental liabilities; financial strategies and the results expected from them; sales growth; market leadership; continued payments of dividends; stock repurchases; producing improvements in earnings; financial results for future periods; goodwill impairment charges; expected amounts of capital spending; anticipated contributions to benefit plans; and creation of long-term value for shareholders. Such forward-looking statements are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management. Such information includes, without limitation, discussions as to guidance and other estimates, expectations, beliefs, plans, strategies and objectives concerning our future financial and operating performance. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual results may differ materially from those expressed or forecasted in such forward-looking statements. The risks and uncertainties include, without limitation:

Availability and pricing of raw materials;

Success of new product development and introduction;

Ability to maintain or increase productivity levels and contain or reduce costs;

Ability to manage the mix of business to take advantage of growing markets while reducing cyclical effects of some of the Company's existing business on operating results;

International, national and local economic and market conditions;

Availability of credit to us, our customers and/or our suppliers in needed amounts and/or on reasonable terms;

Fluctuations in expenses associated with pension and postretirement benefit plans;

Pricing pressures, demand for products, and ability to maintain market share;

Continued strength of our paperboard-based tubes and cores and composite can operations;

Anticipated results of restructuring activities;

Resolution of income tax contingencies;

Ability to successfully integrate newly acquired businesses into the Company's operations;

Ability to win new business and/or identify and successfully close suitable acquisitions at the levels needed to meet growth targets;

Rate of growth in foreign markets;

Foreign currency, interest rate and commodity price risk and the effectiveness of related hedges;

Actions of government agencies and changes in laws and regulations affecting the Company;

Liability for and anticipated costs of environmental remediation actions;

Accuracy of assumptions underlying projections related to goodwill impairment testing, and accuracy of management's assessment of goodwill impairment;

Accuracy of assumptions underlying fair value measurements, accuracy of management's assessments of fair value, and fluctuations in fair value;

Accuracy in valuation of deferred tax assets;

Loss of consumer or investor confidence; and

Economic disruptions resulting from terrorist activities.

The Company undertakes no obligation to publicly update or revise forward-looking statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this report might not occur.

Table of Contents**SONOCO PRODUCTS COMPANY****COMPANY OVERVIEW**

Sonoco is a leading provider of consumer packaging, industrial products, protective packaging and packaging supply chain services, with approximately 340 locations in 34 countries.

Sonoco competes in multiple product categories, with its operations organized and reported in four segments: Consumer Packaging, Paper and Industrial Converted Products, Display and Packaging, and Protective Solutions. The majority of the Company's revenues are from products and services sold to consumer and industrial products companies for use in the packaging of their products for sale or shipment. The Company also manufactures paperboard, primarily from recycled materials, for both internal use and open market sale. Each of the Company's operating units has its own sales staff and maintains direct sales relationships with its customers.

Second Quarter 2013 Compared with Second Quarter 2012**RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES**

Measures calculated and presented in accordance with generally accepted accounting principles are referred to as GAAP financial measures. The following tables reconcile the Company's non-GAAP financial measures to their most directly comparable GAAP financial measures in the Company's Condensed Consolidated Statements of Income for each of the periods presented. These non-GAAP financial measures (referred to as "base") are the GAAP measures adjusted to exclude (dependent upon the applicable period) restructuring charges, asset impairment charges, acquisition charges, specifically identified tax adjustments and certain other items, if any, the exclusion of which the Company believes improves comparability and analysis of the underlying financial performance of the business.

| <i>Dollars in thousands, except per share data</i> | For the three months ended June 30, 2013 | | | |
|--|---|--|------------------------------|-------------|
| | GAAP | Restructuring/ Asset Impairment | Other Adjustments | Base |
| Income before interest and income taxes | \$ 92,038 | \$ 8,678 | \$ 88 | \$ 100,804 |
| Interest expense, net | 14,407 | | | 14,407 |
| Income before income taxes | 77,631 | 8,678 | 88 | 86,397 |
| Provision for income taxes | 26,409 | 2,913 | 28 | 29,350 |
| Income before equity in earnings of affiliates | 51,222 | 5,765 | 60 | 57,047 |
| Equity in earnings of affiliates, net of tax | 3,824 | | | 3,824 |
| Net income | 55,046 | 5,765 | 60 | 60,871 |
| Net (income)/loss attributable to noncontrolling interests | (58) | (27) | | (85) |
| Net income attributable to Sonoco | \$ 54,988 | \$ 5,738 | 60 | \$ 60,786 |
| Per diluted common share | \$ 0.53 | \$ 0.06 | \$ 0.00 | \$ 0.59 |

Table of Contents**SONOCO PRODUCTS COMPANY**

| <i>Dollars in thousands, except per share data</i> | For the three months ended July 1, 2012 | | | |
|--|---|---------------------------------------|----------------------|-----------|
| | GAAP | Restructuring/ Asset Impairment | Other Adjustments | Base |
| Income before interest and income taxes | \$ 88,592 | \$ 9,396 | \$ 98 | \$ 98,086 |
| Interest expense, net | 15,248 | | | 15,248 |
| Income before income taxes | 73,344 | 9,396 | 98 | 82,838 |
| Provision for income taxes | 25,905 | 1,195 | 30 | 27,130 |
| Income before equity in earnings of affiliates | 47,439 | 8,201 | 68 | 55,708 |
| Equity in earnings of affiliates, net of tax | 3,912 | 22 | | 3,934 |
| Net income | 51,351 | 8,223 | 68 | 59,642 |
| Net (income)/loss attributable to noncontrolling interests | (28) | 43 | | 15 |
| Net income attributable to Sonoco | \$ 51,323 | \$ 8,266 | \$ 68 | \$ 59,657 |
| Per diluted common share | \$ 0.50 | \$ 0.08 | \$ 0.00 | \$ 0.58 |

RESULTS OF OPERATIONS

The following discussion provides a review of results for the three months ended June 30, 2013 versus the three months ended July 1, 2012.

OVERVIEW

Net sales for the second quarter of 2013 were \$1,226 million, compared with \$1,202 million in the same period last year. This 2.0% increase was almost exclusively driven by higher volume in Display and Packaging and Protective Solutions.

Net income attributable to Sonoco for the second quarter of 2013 was \$55.0 million compared to \$51.3 million reported for the same period of 2012. Results for 2013 and 2012 include after-tax restructuring and other non-base charges of \$5.8 million and \$8.3 million, respectively. Second quarter 2013 base net income attributable to Sonoco (base earnings) was \$60.8 million (\$0.59 per diluted share) versus \$59.7 million (\$0.58 per diluted share) in 2012.

In addition to increased revenue, current quarter earnings benefited from a slightly higher overall gross profit margin. A positive price / cost relationship (the relationship of the change in sales prices to the change in costs of materials, energy and freight) and productivity improvements added to gross profit, but were largely offset by higher maintenance, labor, pension and other expenses. The bulk of the year-over-year improvement in quarterly base earnings was driven by a 10.8% gain in Consumer Packaging operating profit and a 33.6% gain in Display and Packaging operating profit. These gains were partially offset by a 9.2% decline in Paper and Industrial Converted Products operating profit. A higher second quarter 2013 effective tax rate on base earnings was largely offset by lower net interest expense.

OPERATING REVENUE

Net sales for the second quarter of 2013 increased \$24 million over the prior year period.

The components of the sales change were:

(\$ in millions)

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | |
|---|-------|
| Volume/mix | \$ 30 |
| Selling prices | (3) |
| Foreign currency translation and other, net | (3) |
| Total sales increase | \$ 24 |

Table of Contents**SONOCO PRODUCTS COMPANY*****COSTS AND EXPENSES***

Cost of sales increased year-over-year largely in line with the increase in sales as gross profit margin improved slightly to 18.1% from 18.0% in the prior year quarter. A positive price / cost relationship and productivity improvements benefitted gross margin, but were largely offset by higher maintenance, labor, pension and other expenses. Pension expense in the quarter included a \$1.9 million settlement charge related to plan changes in Canada, most of which is included in cost of goods sold.

Second quarter selling, general and administrative costs increased at a slightly higher rate than sales, reflecting normal labor rate increases, general inflation, and higher pension expense, including a portion of the Canadian pension plan settlement charge. Base earnings before interest and income taxes were up nearly 3 percent, and as a percentage of sales improved slightly from the prior year quarter.

Restructuring and restructuring-related asset impairment charges totaled \$8.7 million and \$9.4 million for the second quarters of 2013 and 2012, respectively. Additional information regarding restructuring actions and impairments is provided in Note 4 to the Company's Condensed Consolidated Financial Statements.

Net interest expense for the second quarter of 2013 decreased to \$14.4 million, compared with \$15.2 million during the same period in 2012. The decrease was due to lower debt levels resulting from the repatriation of accumulated offshore cash that was used to pay down debt.

The effective tax rate on both GAAP and base earnings for the second quarter of 2013 was 34.0 percent, compared with 35.3 percent and 32.8 percent, respectively, for the same period in 2012. The year-over-year variances in the second quarter effective tax rates reflect a greater proportion of current year income having been earned in higher tax jurisdictions and a more favorable mix in the rates applicable to this year's restructuring expenses.

REPORTABLE SEGMENTS

The following table recaps net sales for the second quarters of 2013 and 2012 (\$ in thousands):

| | Three Months Ended | | |
|---|---------------------------|-----------------|----------|
| | June 30, 2013 | July 1, 2012 | % Change |
| Net sales: | | | |
| Consumer Packaging | \$ 475,013 | \$ 477,038 | (0.4)% |
| Paper and Industrial Converted Products | 473,217 | 475,460 | (0.5)% |
| Display and Packaging | 128,790 | 107,081 | 19.5% |
| Protective Solutions | 149,236 | 142,060 | 5.1% |
| Consolidated | \$ 1,226,526 | \$ 1,202,359 | 2.0% |

Consolidated operating profits, also referred to as Income before interest and income taxes on the Company's Condensed Consolidated Statements of Income, are comprised of the following (\$ in thousands):

| | Three Months Ended | | |
|--|---------------------------|-----------------|----------|
| | June 30, 2013 | July 1, 2012 | % Change |
| Income before interest and income taxes: | | | |
| Segment operating profit | | | |
| Consumer Packaging | \$ 47,366 | \$ 42,752 | 10.8% |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | | |
|---|------------------|------------------|-------------|
| Paper and Industrial Converted Products | 35,991 | 39,652 | (9.2)% |
| Display and Packaging | 5,383 | 4,029 | 33.6% |
| Protective Solutions | 12,064 | 11,653 | 3.5% |
| Restructuring/Asset impairment charges | (8,678) | (9,396) | (7.6)% |
| Other, net | (88) | (98) | (10.2)% |
| Consolidated | \$ 92,038 | \$ 88,592 | 3.9% |

Table of Contents**SONOCO PRODUCTS COMPANY**

The following table recaps restructuring/asset impairment charges attributable to each of the Company's segments during the second quarter of 2013 and 2012 (\$ in thousands):

| | Three Months Ended | |
|--|---------------------------|-----------------|
| | June 30, 2013 | July 1, 2012 |
| Restructuring/Asset impairment charges: | | |
| Consumer Packaging | \$ 6,192 | \$ 6,191 |
| Paper and Industrial Converted Products | 1,304 | 2,784 |
| Display and Packaging | 87 | (194) |
| Protective Solutions | 1,095 | 615 |
| Total | \$ 8,678 | \$ 9,396 |

Segment operating profit is used by Company management to evaluate segment performance and does not include (dependent upon the applicable period) restructuring charges, asset impairment charges, acquisition-related costs, specifically identified tax adjustments and certain other items, if any, the exclusion of which the Company believes improves comparability and analysis of the underlying financial performance of the business. Accordingly, the term "segment operating profit" is defined as the segment's portion of "Income before interest and income taxes" excluding those items. All other general corporate expenses have been allocated as operating costs to each of the Company's reportable segments.

Consumer Packaging

Sonoco's Consumer Packaging segment includes the following products and services: round and shaped rigid containers and trays (both composite and thermoformed plastic); blow-molded plastic bottles and jars; extruded and injection-molded plastic products; printed flexible packaging; global brand artwork management; and metal and peelable membrane ends and closures.

This year's second quarter segment sales of \$475 million were 0.4% lower than the \$477 million reported in the prior year's quarter. Volume was essentially flat compared with last year's second quarter as volume increases in composite cans, flexible packaging, and blow-molded plastics were offset by declines in metal ends and injection-molded and thermoformed plastics, including continued declines in dual-ovenable trays. The Company is continuing to pursue identified new opportunities in both thermoformed and blow-molded plastics, which, if successful, would improve volume and reduce the risk of goodwill impairment in these units.

Segment operating profit was \$47.4 million compared with \$42.8 million in last year's second quarter. Operating profits were higher in the quarter due to a positive price/cost relationship and productivity improvements, which were partially offset by higher pension, labor and other expenses and operating issues in the Company's blow molding unit. Second quarter operating profit in blow molding was negatively impacted by an isolated quality issue that arose in the first quarter as well as unrelated unplanned downtime in several plants.

Paper and Industrial Converted Products

The Paper and Industrial Converted Products segment includes the following products: high-performance paper and composite paperboard tubes and cores; fiber-based construction tubes and forms; wooden, metal and composite wire and cable reels and spools; and recycled paperboard, linerboard, corrugating medium, recovered paper and other recycled materials.

Second quarter 2013 sales for the segment were \$473 million, compared with \$475 million in the same period in 2012. Volume was up across most of the segment, but, in total, was essentially flat due to the first-quarter closure of the Company's recycled fiber trading operations in Europe and lower demand for reels. Selling prices had a negative impact on revenue, as lower recovered paper prices led to lower selling prices in the Company's North American recycling, paper and tubes and cores operations.

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

Segment operating profit declined to \$36.0 million in the second quarter compared to \$39.7 million in the prior year as a positive price/cost relationship and productivity gains were more than offset by higher maintenance, labor, pension and other costs. Pension expense included a \$1.9 million settlement charge related to plan changes in Canada.

Table of Contents**SONOCO PRODUCTS COMPANY****Display and Packaging**

The Display and Packaging segment includes the following products and services: designing, manufacturing, assembling, packing and distributing temporary, semipermanent and permanent point-of-purchase displays; supply chain management services, including contract packing, fulfillment and scalable service centers; and paper amenities, such as coasters and glass covers.

Second quarter 2013 sales for this segment rose to \$129 million, compared with \$108 million in the same period in 2012, due to volume growth in international contract packaging and U.S. display and packaging services.

Operating profit increased 34% to \$5.4 million from \$4.0 million in last year's quarter due to volume growth, which was partially offset by higher labor and other costs.

Protective Solutions

The Protective Solutions segment includes the following products: custom-engineered, paperboard-based and expanded foam protective packaging and components; temperature-assurance packaging; and retail security packaging.

Second quarter 2013 segment sales increased to \$149 million, compared with \$142 million in 2012. This increase was driven by higher volume throughout the segment, but primarily in the foam-based business, driven by auto components, and the paper-based legacy business due to strength in the appliance market. These gains were partially offset by the divestiture of a small box plant.

Segment operating profit increased to \$12.1 million in the second quarter, compared to \$11.7 million last year, due to productivity improvements, volume growth and a slightly positive price/ cost relationship, partially offset by a negative mix of business and higher labor and other operating costs.

Six Months Ended June 30, 2013 Compared with Six Months Ended July 1, 2012**RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES**

The following tables reconcile the Company's non-GAAP financial measures to their most directly comparable GAAP financial measures for each of the periods presented.

| <i>Dollars in thousands, except per share data</i> | For the six months ended June 30, 2013 | | | |
|---|--|---------------------------------------|-------------------------------------|------------|
| | GAAP | Restructuring/ Asset Impairment | Other Adjustments ⁽¹⁾ | Base |
| Income before interest and income taxes | \$ 173,454 | \$ 12,967 | \$ 954 | \$ 187,375 |
| Interest expense, net | 28,675 | | | 28,675 |
| Income before income taxes | 144,779 | 12,967 | 954 | 158,700 |
| Provision for income taxes | 47,661 | 4,196 | 323 | 52,180 |
| Income before equity in earnings of affiliates | 97,118 | 8,771 | 631 | 106,520 |
| Equity in earnings of affiliates, net of tax | 5,721 | | | 5,721 |
| Net income | 102,839 | 8,771 | 631 | 112,241 |
| Net (income)/ loss attributable to noncontrolling interests | 288 | (54) | | 234 |
| Net income attributable to Sonoco | \$ 103,127 | \$ 8,717 | 631 | \$ 112,475 |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | | | |
|--------------------------|---------|---------|---------|---------|
| Per diluted common share | \$ 1.00 | \$ 0.08 | \$ 0.01 | \$ 1.09 |
|--------------------------|---------|---------|---------|---------|

⁽¹⁾ Consists primarily of the impact of the February 2013 devaluation of the Venezuelan bolivar fuerte.

Table of Contents**SONOCO PRODUCTS COMPANY**

| <i>Dollars in thousands, except per share data</i> | For the six months ended July 1, 2012 | | | |
|--|---------------------------------------|---------------------------------------|----------------------|------------|
| | GAAP | Restructuring/ Asset Impairment | Other Adjustments | Base |
| Income before interest and income taxes | \$ 167,435 | \$ 24,608 | \$ 274 | \$ 192,317 |
| Interest expense, net | 30,669 | | | 30,669 |
| Income before income taxes | 136,766 | 24,608 | 274 | 161,648 |
| Provision for income taxes | 47,802 | 5,786 | 98 | 53,686 |
| Income before equity in earnings of affiliates | 88,964 | 18,822 | 176 | 107,962 |
| Equity in earnings of affiliates, net of tax | 5,299 | 22 | | 5,321 |
| Net income | 94,263 | 18,844 | 176 | 113,283 |
| Net loss attributable to noncontrolling interests | 128 | 73 | | 201 |
| Net income attributable to Sonoco | \$ 94,391 | \$ 18,917 | \$ 176 | \$ 113,484 |
| Per diluted common share | \$ 0.92 | \$ 0.19 | \$ 0.00 | \$ 1.11 |

RESULTS OF OPERATIONS

The following discussion provides a review of results for the six months ended June 30, 2013 versus the six months ended July 1, 2012.

OVERVIEW

Net sales for the first half of 2013 were \$2,405 million, relatively flat compared with \$2,415 million in the same period in 2012. Overall, volume was essentially unchanged as increases in Display and Packaging and Protective Solutions were offset by decreases in Consumer Packaging and Paper and Industrial Converted Products. Sales prices were mixed, but down overall, primarily due to lower market prices for recovered paper.

Net income attributable to Sonoco for the first half of 2013 was \$103.1 million compared to \$94.4 million reported for the same period of 2012. Results for 2013 and 2012 include after-tax restructuring and other non-base charges of \$9.5 million and \$19.1 million, respectively. First half 2013 base net income attributable to Sonoco (base earnings) was \$112.5 million (\$1.09 per diluted share) versus \$113.5 million (\$1.11 per diluted share) in 2012.

Year-to-date base earnings were down slightly as productivity improvements and an overall modestly positive price / cost relationship were more than offset by higher maintenance, labor, pension and other costs. Operating profit declines in Paper and Industrial Converted Products and Consumer Packaging exceeded gains in Display and Packaging and Protective Solutions. A lower effective tax rate on base earnings and a decrease in net interest expense partially offset the overall decline in operating profit.

OPERATING REVENUE

Net sales for the first half of 2013 were \$2,405 million, compared to \$2,415 million for the first half of 2012.

The components of the sales change were:

(\$ in millions)

| | |
|------------|------|
| Volume/mix | \$ 1 |
|------------|------|

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | |
|---|---------|
| Selling prices | (7) |
| Foreign currency translation and other, net | (4) |
| Total sales decrease | \$ (10) |

Table of Contents**SONOCO PRODUCTS COMPANY*****COSTS AND EXPENSES***

The percentage decline in cost of sales year-over-year was less than the decline in sales, resulting in a slight reduction in gross margin to 17.8% from 17.9% in the prior year period. Productivity improvements and a modestly positive price / cost relationship benefitted gross margin, but were offset by higher maintenance, labor, pension and other expenses. Current period pension expense included a \$1.9 million settlement charge related to plan changes in Canada, most of which is included in cost of goods sold.

Year-to-date selling, general and administrative (SG&A) costs increased fractionally despite the small decline in sales due to normal labor rate increases, general inflation, and higher pension expense, including a portion of the Canadian pension plan settlement charge, partially offset by lower incentive compensation costs. Base earnings before interest and income taxes were 7.8% of sales compared to 8.0% in last year's period, reflecting the decline in overall gross profit margin and slightly higher SG&A costs.

Year-to-date restructuring and restructuring-related asset impairment charges totaled \$13.0 million compared to \$24.6 million last year. The current year period also included a loss of \$0.9 million from the February devaluation of the Venezuelan bolivar fuerte. Additional information regarding restructuring actions and impairments is provided in Note 4 to the Company's Condensed Consolidated Financial Statements.

Net interest expense for the first six months of 2013 decreased to \$28.7 million, compared with \$30.7 million during the same period in 2012. The decrease was due to lower debt levels as a result of the repatriation of accumulated offshore cash that was used to pay down debt.

The effective tax rate on both GAAP and base earnings for the first six months of 2013 was 32.9 percent, compared with 35.0 percent and 33.2 percent, respectively, for the same period in 2012. Despite a greater proportion of current year income having been earned in higher tax jurisdictions, the effective tax rate on base earnings decreased slightly due to year-over-year changes in the accrual for uncertain tax positions. In addition, the effective rate on GAAP earnings in 2013 also benefitted from a more favorable mix in the rates applicable to current year restructuring expenses.

REPORTABLE SEGMENTS

The following table recaps net sales for the first half of 2013 and 2012 (\$ in thousands):

| | Six Months Ended | | |
|---|-------------------------|-----------------|----------|
| | June 30, 2013 | July 1, 2012 | % Change |
| Net sales: | | | |
| Consumer Packaging | \$ 938,313 | \$ 972,804 | (3.5)% |
| Paper and Industrial Converted Products | 927,424 | 939,070 | (1.2)% |
| Display and Packaging | 248,665 | 222,706 | 11.7% |
| Protective Solutions | 291,067 | 280,149 | 3.9% |
| Consolidated | \$ 2,405,469 | \$ 2,414,729 | (0.4)% |

Consolidated operating profits, also referred to as Income before interest and income taxes on the Company's Condensed Consolidated Statements of Income, are comprised of the following (\$ in thousands):

| | Six Months Ended | | |
|--|-------------------------|-----------------|----------|
| | June 30, 2013 | July 1, 2012 | % Change |
| Income before interest and income taxes: | | | |

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

| | | | |
|---|------------|------------|---------|
| Segment operating profit | | | |
| Consumer Packaging | \$ 89,706 | \$ 92,832 | (3.4)% |
| Paper and Industrial Converted Products | 66,995 | 71,956 | (6.9)% |
| Display and Packaging | 10,088 | 8,871 | 13.7% |
| Protective Solutions | 20,586 | 18,658 | 10.3% |
| Restructuring/Asset impairment charges | (12,967) | (24,608) | (47.3)% |
| Other, net | (954) | (274) | 248.2% |
| Consolidated | \$ 173,454 | \$ 167,435 | 3.6% |

Table of Contents**SONOCO PRODUCTS COMPANY**

The following table recaps restructuring/asset impairment charges attributable to each of the Company's segments during the first half of 2013 and 2012 (\$ in thousands):

| | Six Months Ended | |
|--|-------------------------|-----------------|
| | June 30, 2013 | July 1, 2012 |
| Restructuring/Asset impairment charges: | | |
| Consumer Packaging | \$ 7,435 | \$ 10,994 |
| Paper and Industrial Converted Products | 3,308 | 11,497 |
| Display and Packaging | 92 | 98 |
| Protective Solutions | 2,132 | 2,019 |
| Total | \$ 12,967 | \$ 24,608 |

Consumer Packaging

First-half sales of \$938 million were 3.5% lower than the \$973 million reported in the prior year period. Sales were down year-over-year due to lower volume throughout the segment and lower sales prices, particularly in flexible packaging and plastics. The majority of the decline occurred in the first quarter and reflects the pass through of raw material cost decreases, negative churn and market shrinkage in several package categories due to changes in customer preferences, including continued declines in dual-ovenable trays and certain blowmolded plastic categories, and softness in the European economy. The segment also experienced some short-term sales and production interruptions related to customer specification changes, isolated quality issues and unplanned downtime.

Segment operating profit was \$89.7 million compared with \$92.8 million last year. First half operating profits were lower due to the decline in volume and higher pension, labor and other expenses, which were partially offset by modest productivity improvements. Current year operating profit was also negatively impacted by a \$1.8 million LIFO inventory adjustment; conversely, the prior year period reflected a \$1.2 million favorable adjustment.

Paper and Industrial Converted Products

First-half sales of \$927 million were 1.2% lower than the \$939 million reported in the prior year period. This year-over-year reduction was due primarily to the Company's exit from its recycled fiber trading business in Europe and the impact on selling prices of lower recovered paper prices.

Segment operating profit declined to \$67.0 million for the first six months compared to \$72.0 million in the prior year period as a positive price/cost relationship and productivity gains were more than offset by higher maintenance, labor, pension and other costs and, to a lesser degree, volume changes.

Display and Packaging

Sales in the first half rose 11.7% to \$249 million, compared with \$223 million in 2012, on volume increases in both point-of-purchase displays and contract packing.

Operating profit improved to \$10.1 million from \$8.9 million in last year's period on increased volume, partially offset by higher labor and other costs.

Protective Solutions

Edgar Filing: SONOCO PRODUCTS CO - Form 10-Q

Sales in the first half rose 3.9% to \$291 million, compared with \$280 million in 2012. This increase was driven by higher volume throughout the segment, but primarily in the foam-based business, driven by auto components, and the paper-based legacy business due to strength in the appliance market.

Segment operating profit increased to \$20.6 million in the first half, compared to \$18.7 million last year, as volume increases and strong productivity gains were partially offset by higher labor and other costs.

Table of Contents**SONOCO PRODUCTS COMPANY****Financial Position, Liquidity and Capital Resources**

The Company's financial position remained strong during the first half of 2013. Cash flows provided by operations totaled \$244.5 million in the first six months of 2013 compared with \$140.4 million in the first six months of 2012, an increase of \$104.1 million. Lower year-over-year pension and postretirement plan contributions accounted for approximately \$34.1 million of the increase in operating cash flows. Trade accounts receivable levels increased in both the six-month periods ending June 30, 2013 and July 1, 2012, reflecting higher levels of business activity; however, the magnitude of the increase was greater in 2013 resulting in a year-over-year reduction in operating cash flow of \$(20.2) million. Inventories used cash of \$14.7 million in the first half of 2013 compared to using \$15.2 million in the same period last year as inventory levels were built up in both years following the slowdown associated with the Christmas holidays. Trade accounts payable provided \$68.5 million of cash in the first half of 2013 compared with \$19.9 million in the first half of 2012. The \$48.6 million increase is primarily attributable to the year-over-year increase in business activity. Changes in income taxes payable and other income tax items contributed \$16.7 million to the year-over-year increase in operating cash flows, driven primarily by lower estimated federal tax payments made in the second quarter of 2013. These lower payments reflected an allowed anticipation of renewable energy incentives to be earned in connection with the construction of the biomass boiler currently underway in Hartsville, South Carolina. Upon completion of the boiler, these incentives will be received in the form of either a grant or a tax credit. Accrued expenses used \$14.7 million of cash in the first six months of 2013 compared to using \$6.9 million in the first six months of 2012 for a year-over-year reduction in operating cash flow of \$7.8 million. This change consists primarily of higher year-over-year incentive payouts and the timing of payments associated with restructuring activity.

Cash used by investing activities was \$94.5 million in the first six months of 2013, compared with \$98.5 million in the same period last year, a net decrease of \$4.0 million. The decrease reflects lower year-over-year capital spending of \$5.5 million due largely to the completion last year of capital spending on a new blow molding facility in New Albany, Ohio. Capital spending in the first half of both 2012 and 2013 includes activity related to the ongoing construction work on the biomass boiler. Spending on this \$75 million project is expected to be completed by the end of 2013. Proceeds from the sale of assets were higher year over year by \$1.6 million. Current year activity also includes the investment of \$3.6 million for a 12% interest in a non-consolidated affiliate in Finland. Capital spending is expected to be approximately \$110 million during the remainder of 2013.

Cash used by financing activities totaled \$334.6 million in the first half of 2013, compared with \$20.5 million in the same period last year, an increased use of cash of \$314.1 million. Outstanding debt was \$1,091.5 million at June 30, 2013, reflecting net repayments of \$281.4 million during the first six months of 2013, conversely, the prior year period reflects net borrowings of \$32.4 million. The Company repatriated approximately \$260 million of cash from its foreign subsidiaries during the first half of 2013, using the proceeds to pay off the \$135 million balance of a term loan entered into in November 2011 to fund the purchase of Tegrant Holding Corporation and the remainder to pay down commercial paper. During the first six months of 2013, the Company paid cash dividends of \$61.7 million, an increase of \$2.4 million over the same period last year.

The Company operates a \$350 million commercial paper program, supported by a bank credit facility of the same amount committed through October 2017. Outstanding commercial paper totaled \$0 million and \$152 million at June 30, 2013 and December 31, 2012, respectively.

Cash and cash equivalents totaled \$179.4 million and \$373.1 million at June 30, 2013 and December 31, 2012, respectively. Of these totals, \$136.0 million and \$346.7 million, respectively, were held outside of the United States by the Company's foreign subsidiaries. Cash held outside of the United States is available to meet local liquidity needs, or for capital expenditures, acquisitions, and other offshore growth opportunities. Under current law, cash repatriated to the United States is subject to federal income taxes, less applicable foreign tax credits. As the Company enjoys ample domestic liquidity through a combination of operating cash flow generation and access to bank and capital markets borrowings, we have generally considered our offshore cash balances to be indefinitely invested outside the United States and, accordingly, had not provided for U.S. federal tax liability on these amounts for financial reporting purposes. The Company repatriated \$254 million of its offshore cash in the first quarter of 2013, and an additional \$6 million in the second quarter of 2013, utilizing the cash to pay down existing debt. The transactions to repatriate these funds were initiated in late 2012 and, accordingly, the Company recognized U.S. federal tax expense on these amounts

Table of Contents

SONOCO PRODUCTS COMPANY

in its 2012 financial statements. The Company has no plans to repatriate other cash balances held outside the United States. However, if such balances were to be repatriated, additional U.S. federal income tax payments could result. Computation of the potential deferred tax liability associated with unremitted earnings deemed to be indefinitely reinvested is not practicable. The Company utilizes a variety of tax planning and financing strategies to ensure that our worldwide cash is available in the locations where it is needed.

Certain of the Company's debt agreements impose restrictions with respect to the maintenance of financial ratios and the disposition of assets. The most restrictive covenant currently requires the Company to maintain a minimum level of interest coverage, and a minimum level of net worth, as defined. As of June 30, 2013, the Company's interest coverage and net worth were substantially above the minimum levels required under these covenants.

The Company anticipates additional contributions to its pension and postretirement plans of approximately \$17 million during the remainder of 2013, which would bring total contributions made during 2013 to approximately \$42 million. Future funding requirements beyond 2013 will vary depending largely on actual investment returns, future actuarial assumptions, and legislative actions.

Certain assets and liabilities are reported in the Company's financial statements at fair value, the fluctuation of which can impact the Company's financial position and results of operations. Items reported by the Company on a recurring basis at fair value include derivative contracts and pension and deferred compensation related assets. The valuation of the vast majority of these items is based either on quoted prices in active and accessible markets or on other observable inputs.

At June 30, 2013, the Company had commodity contracts outstanding to fix the cost of a portion of anticipated raw materials and natural gas purchases. The total net fair market value of these instruments was an unfavorable position of \$4.8 million at June 30, 2013, and an unfavorable position of \$6.3 million at December 31, 2012. Natural gas, aluminum contracts, and old corrugated containers contracts covering an equivalent of 5.7 million MMBTUs, 3,251 metric tons, and 1,050 short tons, respectively, were outstanding at June 30, 2013. Additionally, the Company had various currency contracts outstanding to fix the exchange rate on certain anticipated foreign currency cash flows. The total market value of these instruments was a net unfavorable position of \$1.1 million at June 30, 2013, compared with a net unfavorable position of \$4.5 million at December 31, 2012. These contracts qualify as cash flow hedges and mature within twelve months of their respective reporting dates.

In addition, at June 30, 2013, the Company had various currency contracts outstanding to fix the exchange rate on certain foreign currency assets and liabilities. Although placed as an economic hedge, the Company does not apply hedge accounting to these contracts. The fair value of these currency contracts was a net unfavorable position of \$0.6 million at June 30, 2013 and a net favorable position of \$0.7 million at December 31, 2012.

At June 30, 2013, the U.S. dollar had strengthened against most of the functional currencies of the Company's foreign operations compared to December 31, 2012, resulting in a translation loss of \$40.7 million being recorded in accumulated other comprehensive income during the six months ended June 30, 2013.

Restructuring and Impairment

Information regarding restructuring charges and restructuring-related asset impairment charges is provided in Note 4 to the Company's Condensed Consolidated Financial Statements.

New Accounting Pronouncements

Information regarding new accounting pronouncements is provided in Note 2 to the Company's Condensed Consolidated Financial Statements.

Table of Contents

SONOCO PRODUCTS COMPANY

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Information about the Company's exposure to market risk is discussed under Part I, Item 2 in this report and was disclosed in its Annual Report on Form 10-K for the year ended December 31, 2012, which was filed with the Securities and Exchange Commission on March 1, 2013. There have been no other material quantitative or qualitative changes in market risk exposure since the date of that filing.

Item 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

Under the supervision, and with the participation, of our management, including our principal executive officer and principal financial officer, we conducted an evaluation pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934 of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based on this evaluation, our principal executive officer and principal financial officer concluded that such controls and procedures, as of the end of the period covered by this Quarterly Report on Form 10-Q, were effective.

Changes in Internal Controls

The Company is continuously seeking to improve the efficiency and effectiveness of its operations and of its internal controls. This results in refinements to processes throughout the Company. However, there have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

Information with respect to legal proceedings and other exposures appears in Part I, Item 3, "Legal Proceedings" and Part II, Item 8, "Financial Statements and Supplementary Data" (Note 14 - "Commitments and Contingencies") in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, and in Part I, Item 1, "Financial Statements" (Note 12 - "Commitments and Contingencies") of this report.

Fox River

In April 2006, the United States and the State of Wisconsin (plaintiffs) sued U.S. Paper Mills Corp. (U.S. Mills), a wholly owned subsidiary of the Company, and NCR Corporation (NCR), an unrelated company, to recover certain costs incurred for response activities undertaken regarding the release and threatened release of hazardous substances in specific areas of elevated concentrations of polychlorinated biphenyls (PCBs) in sediments in the Lower Fox River and Green Bay in northeastern Wisconsin (hereinafter the Site). Pursuant to a Consent Decree agreed to by NCR and U.S. Mills as a consequence of the litigation, the Site is to be cleaned up on an expedited basis and NCR and U.S. Mills started removing contaminated sediment in May 2007. The remediation involves removal of sediment from the riverbed, dewatering of the sediment and storage at an offsite landfill. U.S. Mills and NCR reached an agreement between themselves that each would fund 50% of the costs of remediation, which through June 30, 2013, has totaled slightly more than \$25 million. U.S. Mills' environmental reserve at June 30, 2013, includes \$3.2 million for its share of the estimated remaining costs under the funding agreement for the remediation of the Site. The actual costs associated with cleanup of the Site, however, are dependent upon many factors and it is possible that remediation costs could be higher or lower than the current estimate of project costs. Under the terms of the agreement, the parties reserved their rights to make claims against each other, as well as third parties, to reallocate the costs of remediating the Site. Accordingly, the Company's ultimate share of the liability for remediating the Site could be greater or less than 50% of the total cost.

In addition to the Site discussed above, as previously disclosed in its Annual Report on Form 10-K for the year ended December 31, 2012, U.S. Mills faces additional exposure related to potential natural resource damage and environmental remediation costs for a larger stretch of the lower Fox River, including the bay at Green Bay, which includes the Site discussed above (Operating Units 2-5). On November 13, 2007, the EPA

issued a unilateral

Table of Contents

SONOCO PRODUCTS COMPANY

Administrative Order for Remedial Action pursuant to Section 106 of CERCLA. The order requires U.S. Mills and the seven other respondents jointly to take various actions to cleanup OUs 2 - 5. The order covers planning and design work as well as dredging and disposing of contaminated sediments and the capping of dredged and less contaminated areas of the river bottom. The order also provides for a penalty for failure by a respondent to comply with its terms as well as exposing a non-complying respondent to potential treble damages. Even though U.S. Mills has reserved its rights to contest liability for any portion of the work, it is cooperating with the other respondents to comply with the order, but its financial contribution will likely be determined by the lawsuit commenced in June 2008 and discussed below.

On June 12, 2008, NCR and Appleton Papers, Inc. (API), as plaintiffs, commenced suit in the United States District Court for the Eastern District of Wisconsin (No. 08-CV-0016-WCG) against U.S. Mills, as one of a number of defendants, seeking a declaratory judgment allocating among all the parties the costs and damages associated with the pollution and clean up of the Lower Fox River. The suit also seeks damages from the defendants for amounts already spent by the plaintiffs, including natural resource damages, and future amounts to be spent by all parties with regard to the pollution and cleanup of the Lower Fox River. On December 16, 2009, the court issued an order which concluded that, under the equities of the case, NCR and API were not entitled to any contributions from U.S. Mills and other defendants, thereby granting the defendant's motions for summary judgment and denying the plaintiffs' motions for summary judgment. Subsequent to the December 2009 ruling, U.S. Mills and other defendants made motions to have the court rule that, on the same basis as the December 2009 ruling, NCR would be responsible for any costs that U.S. Mills might incur, past, present and future. These motions have been granted by the court. In June 2013 the court entered final, appealable orders in this suit and the orders have been appealed to the United States Court of Appeals for the Seventh Circuit (7th Circuit).

On October 14, 2010, the United States and the State of Wisconsin filed suit against NCR, API, U.S. Mills and nine other defendants in the United States District Court for the Eastern District of Wisconsin (No. 10-CV-00910-WCG) pursuant to Sections 106 and 107 of CERCLA. The plaintiffs seek to recover unreimbursed costs incurred for activities undertaken in response to the release and threatened release of hazardous substances from facilities at or near the Lower Fox River and Green Bay as well as damages for injury to, loss of, and destruction of natural resources resulting from such releases. The plaintiffs also seek a ruling that the defendants are liable for future response costs of the plaintiffs and requiring the defendants to comply with the unilateral Administrative Order for Remedial Action discussed above. The Company does not believe that the remedies sought in the suit materially expand the Company's potential liability beyond what has been previously disclosed in this report or in the Company's prior filings. U.S. Mills has entered into a stipulation with the plaintiffs that, in exchange for U.S. Mills' admitting that it is liable for discharging wastewater containing PCBs into the river, the plaintiffs would not seek an injunction in this proceeding against U.S. Mills requiring it to participate in the completion of the Fox River remediation. In June 2013 the court ordered several defendants, including NCR, to comply with the unilateral Administrative Order but, consistent with the stipulation, U.S. Mills was not among those defendants. The court's order has also been appealed to the 7th Circuit. U.S. Mills plans to continue to defend its interests in the suit vigorously.

As of June 30, 2013, U.S. Mills' environmental reserve for potential liabilities associated with the remediation of OUs 2 -5 (not including amounts accrued for remediation of the Site) totaled \$49.4 million. Because of the continuing uncertainties in the estimated costs of remediation and continuing uncertainties surrounding U.S. Mills' allocable share, including a potentially favorable resolution, it is impossible to state with any degree of confidence that any estimate is a better estimate than the amount recorded. However, because the discharges of hazardous materials into the environment occurred before the Company acquired U.S. Mills, and U.S. Mills has been operated as a separate subsidiary of the Company, the Company does not believe that it bears financial responsibility for these legacy environmental liabilities of U.S. Mills. Therefore, the Company continues to believe that the maximum additional pretax exposure to its consolidated financial position is limited to the equity position of U.S. Mills, which was approximately \$92 million at June 30, 2013.

Other Legal Matters

Additional information regarding legal proceedings is provided in Note 12 to the Condensed Consolidated Financial Statements of this Quarterly Report on Form 10-Q.

Table of Contents**SONOCO PRODUCTS COMPANY****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****ISSUER PURCHASES OF EQUITY SECURITIES**

| Period | (a) Total Number of Shares Purchased ¹ | (b) Average Price Paid per Share | (c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ² | (d) Maximum Number of Shares that May Yet be Purchased under the Plans or Programs ² |
|-----------------|---|----------------------------------|---|---|
| 4/01/13 5/05/13 | 4,234 | \$ 34.86 | | 5,000,000 |
| 5/06/13 6/02/13 | 3,009 | \$ 35.41 | | 5,000,000 |
| 6/03/13 6/30/13 | 498 | \$ 35.24 | | 5,000,000 |
| Total | 7,741 | \$ 35.10 | | 5,000,000 |

¹ A total of 7,741 common shares were repurchased in the second quarter of 2013 related to shares withheld to satisfy employee tax withholding obligations in association with the exercise of certain share-based compensation awards. These shares were not repurchased as part of a publicly announced plan or program.

² On April 19, 2006, the Company's Board of Directors authorized the repurchase of up to 5,000,000 shares of the Company's common stock. This authorization rescinded all previous existing authorizations and does not have a specific expiration date. No shares have been repurchased under this authorization during 2013. At June 30, 2013, a total of 5,000,000 shares remained available for repurchase.

Item 6. Exhibits.

15. Letter re: unaudited interim financial information
31. Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 and 17 C.F.R. 240.13a-14(a)
32. Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and 17 C.F.R. 240.13a-14(b)
101. The following materials from Sonoco Products Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at June 30, 2013 and December 31, 2012, (ii) Condensed Consolidated Statements of Income for the three and six months ended June 30, 2013 and July 1, 2012, (iii) Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2013 and July 1, 2012, (iv) Condensed Consolidated Statements of Cash Flows for the three and six months ended June 30, 2013 and July 1, 2012, and (v) Notes to Condensed Consolidated Financial Statements.

Table of Contents

SONOCO PRODUCTS COMPANY

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SONOCO PRODUCTS COMPANY
(Registrant)

Date: July 31, 2013

By: /s/ Barry L. Saunders
Barry L. Saunders
Vice President and Chief Financial Officer
(principal financial officer)

Table of Contents

SONOCO PRODUCTS COMPANY

EXHIBIT INDEX

| Exhibit | |
|----------------|--|
| Number | Description |
| 15 | Letter re: unaudited interim financial information |
| 31 | Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 and 17 C.F.R. 240.13a-14(a) |
| 32 | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and 17 C.F.R. 240.13a-14(b) |
| 101 | The following materials from Sonoco Products Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at June 30, 2013 and December 31, 2012, (ii) Condensed Consolidated Statements of Income for the three and six months ended June 30, 2013 and July 1, 2012, (iii) Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2013 and July 1, 2012, (iv) Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and July 1, 2012, and (v) Notes to Condensed Consolidated Financial Statements. |