

BGC Partners, Inc.
Form 424B7
August 06, 2012
Table of Contents

Filed Pursuant to Rule 424(b)(3)
and Rule 424(b)(7)
Registration No. 333-175034

Prospectus Supplement

BGC PARTNERS, INC.

6,125,067 Shares of Class A Common Stock

This prospectus supplement relates to 6,125,067 shares of Class A common stock, par value \$0.01 per share, which we refer to as our Class A common stock, of BGC Partners, Inc., which we refer to as BGC Partners, we, us, or the Company, (i) that have been or may be distributed pursuant to distribution rights that were granted by Cantor Fitzgerald, L.P., which we refer to as Cantor, on April 1, 2008 to certain current and former Cantor partners in connection with the separation of the BGC businesses from Cantor and the merger of BGC Partners, LLC with eSpeed, Inc., which shares we refer to as the April 2008 distribution rights shares, and that remain unsold under the registration statement of which this prospectus supplement forms a part, (ii) that have been or may be distributed by Cantor to its partners in payment of previous quarterly partnership distributions payable to such partners by Cantor, including such shares distributed by Cantor on February 14, 2012, and such shares distributed by Cantor on March 21, 2012 and to be distributed by Cantor pursuant to distribution rights granted on February 14, 2012, which we refer to as February 2012 distribution rights shares, and that remain unsold under the registration statement, or (iii) that have been or may be donated by Cantor to charitable organizations, and that remain unsold under the registration statement. Of these 6,125,067 shares of Class A common stock, an aggregate of 2,755,753 April 2008 distribution rights shares have already been distributed by Cantor, an aggregate of 374,135 February 2012 distribution rights shares have already been distributed by Cantor, 75,000 shares were donated by Cantor to The Cantor Fitzgerald Relief Fund, a charitable organization, on March 9, 2012, and the remaining 2,920,179 shares may in the future be distributed by Cantor to partners to satisfy its distribution rights obligations or donated by Cantor to charitable organizations. The aggregate of 3,129,888 such shares already distributed by Cantor to partners may be offered and sold through this prospectus supplement by such distributee partners, the 75,000 shares donated by Cantor to The Cantor Fitzgerald Relief Fund may be offered and sold through this prospectus supplement by it, and the remaining 2,920,179 shares may be offered and sold under the registration statement (1) either by Cantor at the direction and for the account of the partners who hold the related distribution rights, or by such partners as distributees of such distribution rights shares from Cantor, or the partners respective pledgees, donees, transferees or other successors in interest, which we refer to collectively as the Individual Selling Stockholders, or (2) by such charitable organizations, including The Cantor Fitzgerald Relief Fund, or their pledgees, donees, transferees or other successors in interest, which we refer to collectively as the Charitable Organizations.

The 75,000 shares that Cantor donated to The Cantor Fitzgerald Relief Fund referred to above may be offered and sold through this prospectus supplement by The Cantor Fitzgerald Relief Fund, or by its pledgees, donees, transferees or other successors in interest, which we refer to collectively as the Relief Fund.

References in this prospectus supplement to the Selling Stockholders include Cantor, the Individual Selling Stockholders, the Charitable Organizations, and the Relief Fund. Although nominally listed as a Selling Stockholder, Cantor will not be selling any shares for its own account under the registration statement.

To date, of the 9,440,317 shares of our Class A common stock registered on the registration statement of which this prospectus supplement forms a part, an aggregate of 3,315,250 shares have been sold under the registration statement, including 2,871,564 shares by Individual Selling Stockholders and 443,686 shares by the Relief Fund. As of the date of this prospectus supplement, an aggregate of 6,125,067 shares remain to be sold under the registration statement.

The purpose of including these shares of our Class A common stock in this prospectus supplement is to meet the expectations of the Individual Selling Stockholders that they will receive registered shares of our Class A common stock distributed by Cantor to them pursuant to their distribution rights or in payment of such quarterly partnership distributions. Additional purposes are to enable (1) the Charitable Organizations, including the Relief Fund, to offer and sell any shares of Class A common stock donated by Cantor to them and (2) the Relief Fund to offer and

sell the shares of Class A common stock donated by us to it on May 9, 2011.

Table of Contents

The Selling Stockholders may offer the shares of our Class A common stock included in this prospectus supplement from time to time and sell shares in amounts, at prices and on terms to be determined at the time of the offering. The Selling Stockholders may sell the shares to or through one or more underwriters, dealers or agents or directly to purchasers on a delayed or continuous basis.

We will not receive any of the proceeds from the sale of shares of our Class A common stock by the Selling Stockholders under the registration statement of which this prospectus supplement forms a part. The Individual Selling Stockholders who are current or former partners of Cantor will be expected to use the proceeds from such sales to repay any outstanding loans to, or credit enhanced by, Cantor before receipt of any net proceeds.

We have agreed to pay the expenses of the registration of the shares of our Class A common stock offered and sold under the registration statement by the Selling Stockholders. The Selling Stockholders will pay any underwriting discounts, commissions and transfer taxes applicable to the shares of Class A common stock sold by them.

Our Class A common stock is traded on the Nasdaq Global Select Market under the symbol BGCP. On August 3, 2012, the last reported sales price of our Class A common stock was \$4.97 per share.

An investment in shares of our Class A common stock involves risks. See the Risk Factors section of our latest Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we refer to as the SEC, and any updates to those risk factors or new risk factors contained in our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC, all of which we incorporate by reference herein.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus supplement is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus supplement is August 6, 2012.

Table of Contents

TABLE OF CONTENTS

Prospectus Supplement

	Page
<u>About this Prospectus Supplement</u>	ii
<u>Forward-Looking Statements</u>	iii
<u>Certain Defined Terms</u>	v
<u>Summary</u>	1
<u>Risk Factors</u>	4
<u>Use of Proceeds</u>	5
<u>Dividend Policy</u>	6
<u>Price Range of Class A Common Stock</u>	8
<u>Selling Stockholders</u>	9
<u>Description of Capital Stock</u>	20
<u>Material U.S. Federal Tax Considerations for Non-U.S. Holders of Class A Common Stock</u>	24
<u>Plan of Distribution</u>	27
<u>Legal Matters</u>	29
<u>Experts</u>	29
<u>Where You Can Find More Information</u>	30
<u>Documents Incorporated by Reference</u>	30

You should rely only on the information provided in this prospectus supplement and the information incorporated by reference into this prospectus supplement. We have not authorized anyone to provide you with different information. No offer of shares of our Class A common stock is being made in any jurisdiction where the offer is not permitted. You should not assume that the information in this prospectus supplement or any documents incorporated by reference into this prospectus supplement is accurate as of any date other than the date of the applicable document. Since the respective dates of this prospectus supplement and the documents incorporated by reference into this prospectus supplement, our businesses, financial condition, results of operations, cash flows and prospects might have changed.

Table of Contents

ABOUT THIS PROSPECTUS SUPPLEMENT

This prospectus supplement is part of a registration statement that we filed with the SEC using a shelf registration process. Under the shelf registration process, the Selling Stockholders may offer and sell shares of our Class A common stock as described in this prospectus supplement in one or more offerings. Additional prospectus supplements may add, update, substitute or change the information contained in this prospectus supplement, including the identities of any of the Selling Stockholders and the number of shares registered on their behalf. You should carefully read this prospectus supplement, together with the additional information described below.

This prospectus supplement and the documents incorporated by reference into this prospectus supplement include important information about us, our Class A common stock, this offering, and other information you should know before investing. You should read this prospectus supplement together with the additional information described under the headings **Where You Can Find More Information** and **Documents Incorporated by Reference** before investing in shares of Class A common stock.

Table of Contents

FORWARD-LOOKING STATEMENTS

This prospectus supplement and the documents incorporated by reference into this prospectus supplement contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, which we refer to as the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, which we refer to as the Exchange Act. Such statements are based upon current expectations that involve risks and uncertainties. Any statements contained herein or in documents incorporated by reference that are not statements of historical fact may be deemed to be forward-looking statements. For example, words such as may, will, should, estimates, predicts, potential, strategy, believes, anticipates, plans, expects, intends and similar expressions are intended to identify forward-looking statements.

Our actual results and the outcome and timing of certain events may differ significantly from the expectations discussed in the forward-looking statements. Factors that might cause or contribute to such a discrepancy include, but are not limited to:

pricing and commissions and market position with respect to any of our products and services and those of our competitors;

the effect of industry concentration and reorganization, reduction of customers and consolidation;

liquidity, regulatory and clearing capital requirements and the impact of credit market events;

market conditions, including trading volume and volatility, potential deterioration of the equity and debt capital markets, and our ability to access the capital markets;

our relationships with Cantor Fitzgerald, L.P., which we refer to as Cantor, and its affiliates, including Cantor Fitzgerald & Co., which we refer to as CF&Co, any related conflicts of interest, competition for and retention of brokers and other managers and key employees, support for liquidity and capital and other relationships, including Cantor's holding of our 8.75% convertible notes, CF&Co's acting as our sales agent under our controlled equity or other offerings, and CF&Co's acting as our financial advisor in connection with one or more business combinations or other transactions;

economic or geopolitical conditions or uncertainties;

extensive regulation of our businesses, changes in regulations relating to the financial services and other industries, and risks relating to compliance matters, including regulatory examinations, inspections, investigations and enforcement actions, and any resulting costs, fines, penalties, sanctions, enhanced oversight, increased financial and capital requirements, and changes to or restrictions or limitations on specific activities, operations, compensatory arrangements, and growth opportunities, including acquisitions, hiring, and new business, products, or services;

factors related to specific transactions or series of transactions, including credit, performance and unmatched principal risk, counterparty failure, and the impact of fraud and unauthorized trading;

costs and expenses of developing, maintaining and protecting our intellectual property, as well as employment and other litigation and their related costs, including judgments or settlements paid or received;

Edgar Filing: BGC Partners, Inc. - Form 424B7

certain financial risks, including the possibility of future losses and negative cash flows from operations, an increased need for short-term or long-term borrowings or other sources of cash, related to acquisitions or other matters, potential liquidity and other risks relating to our ability to obtain financing or refinancing of existing debt on terms acceptable to us, if at all, and risks of the resulting leverage, including potentially causing a reduction in our credit ratings and/or the associated outlooks given by the rating agencies to those credit ratings, increased borrowing costs, as well as interest and currency rate fluctuations;

our ability to enter new markets or develop new products, trading desks, marketplaces or services and to induce customers to use these products, trading desks, marketplaces or services and to secure and maintain market share;

our ability to enter into marketing and strategic alliances and business combination or other transactions in the financial services, real estate and other industries, including acquisitions, dispositions, reorganizations, partnering opportunities and joint ventures and to meet our financial reporting obligations with respect thereto, and the integration of any completed transactions;

our ability to hire and retain personnel;

our ability to expand the use of technology for hybrid and fully electronic trading;

-iii-

Table of Contents

our ability to effectively manage any growth that may be achieved, while ensuring compliance with all applicable regulatory requirements;

our ability to identify and remediate any material weaknesses in our internal controls that could affect our ability to prepare financial statements and reports in a timely manner, control our policies, procedures, operations and assets, assess and manage our operational, regulatory and financial risks, and integrate our acquired businesses;

the effectiveness of our risk management policies and procedures, and the impact of unexpected market moves and similar events;

the fact that the prices at which shares of our Class A common stock are sold in one or more of our controlled equity offerings or in other offerings or other transactions may vary significantly, and purchasers of shares in such offerings or transactions, as well as existing stockholders, may suffer significant dilution if the price they paid for their shares is higher than the price paid by other purchasers in such offerings or transactions;

our ability to meet expectations with respect to payments of dividends and distributions and repurchases of shares of our Class A common stock and purchases of limited partnership interests of BGC Holdings, L.P., which we refer to as BGC Holdings, or other equity interests in our subsidiaries, including from Cantor, our executive officers, other employees, partners, and others, and the net proceeds to be realized by us from offerings of our shares of Class A common stock;

the effect on the market for and trading price of our Class A common stock of various offerings and other transactions, including our controlled equity and other offerings of Class A common stock and convertible or exchangeable debt securities, our repurchases of shares of Class A common stock and purchases of BGC Holdings limited partnership interests or other equity interests of our subsidiaries, our payment of dividends on Class A common stock and distributions on BGC Holdings limited partnership interests, convertible arbitrage, hedging, and other transactions engaged in by holders of our 4.50% convertible notes and counterparties to our capped call transactions, and resales of shares of Class A common stock acquired from us or Cantor, including pursuant to our employee benefit plans, conversion of our convertible notes, conversion or exchange of our convertible or exchangeable debt securities, and distributions from Cantor pursuant to Cantor's distribution rights obligations and other distributions to Cantor partners, including deferred distribution rights shares; and

the risk factors described in our latest Annual Report on Form 10-K filed with the SEC and any updates to those risk factors or new risk factors contained in our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC, all of which we incorporate by reference herein.

The foregoing risks and uncertainties, as well as those risks and uncertainties referred to under the heading "Risk Factors" and those incorporated by reference into this prospectus supplement, may cause actual results to differ materially from the forward-looking statements. The information contained or incorporated by reference in this prospectus supplement is given as of the respective dates of this prospectus supplement or the documents incorporated by reference into this prospectus supplement, and future events or circumstances could differ significantly from such information. We do not undertake to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Table of Contents

CERTAIN DEFINED TERMS

Unless we otherwise indicate or unless the context requires otherwise, any reference in this prospectus supplement to:

4.50% convertible notes refers to the BGC Partners 4.50% convertible senior notes due 2016, which are convertible into shares of Class A common stock;

8.75% convertible notes refers to the BGC Partners 8.75% convertible senior notes due 2015, which are convertible into shares of Class A common stock;

April 2008 distribution rights shares refers to shares of Class A common stock distributed, or to be distributed on a deferred basis, by Cantor to certain current and former partners of Cantor pursuant to distribution rights provided to such partners on April 1, 2008;

BGC Global refers to BGC Global Holdings, L.P., which holds the non-U.S. businesses of BGC Partners;

BGC Holdings refers to BGC Holdings, L.P.;

BGC Partners refers to BGC Partners, Inc. and its consolidated subsidiaries;

BGC Partners OldCo refers to BGC Partners, LLC (formerly known as BGC Partners, Inc.) before the merger;

BGC U.S. refers to BGC Partners, L.P., which holds the U.S. businesses of BGC Partners;

Cantor or the Cantor group refers to Cantor Fitzgerald, L.P. and its subsidiaries other than BGC Partners;

Cantor units refers to exchangeable limited partnership interests of BGC Holdings held by Cantor entities;

CF&Co refers to Cantor Fitzgerald & Co.;

CFGM refers to CF Group Management, Inc., the managing general partner of Cantor;

Class A common stock refers to BGC Partners Class A common stock, par value \$0.01 per share;

Class B common stock refers to BGC Partners Class B common stock, par value \$0.01 per share;

Edgar Filing: BGC Partners, Inc. - Form 424B7

common stock refers to Class A common stock and Class B common stock, collectively;

convertible notes refers to the 4.50% convertible notes and the 8.75% convertible notes, collectively;

debt securities refers to any debt securities of BGC Partners that may be sold under its Registration Statement on Form S-3 (Registration No. 333-180331);

deferred distribution rights shares refers to distribution rights shares to be distributed by Cantor on a deferred basis;

distribution rights refers to the obligation of Cantor to distribute to certain current and former partners of Cantor shares of Class A common stock;

distribution rights shares refers to the April 2008 distribution rights shares and the February 2012 distribution rights shares, collectively;

eSpeed refers to eSpeed, Inc.;

February 2012 distribution rights shares refers to shares of Class A common stock to be distributed on a deferred basis to certain partners of Cantor in payment of previous quarterly partnership distributions pursuant to distribution rights provided to such partners on February 14, 2012;

February 2012 sales agreement refers to the controlled equity offeringSM sales agreement, dated February 15, 2012, between BGC Partners and CF&Co;

founding partners refers to the individuals who became limited partners of BGC Holdings in the mandatory redemption of interests in Cantor in connection with the separation and merger and who provide services to BGC

-v-

Table of Contents

Partners (provided that members of the Cantor group and Howard W. Lutnick (including any entity directly or indirectly controlled by Mr. Lutnick or any trust with respect to which he is a grantor, trustee or beneficiary) are not founding partners);

founding/working partners refers to founding partners and/or working partners of BGC Holdings;

founding/working partner units refers to partnership units of BGC Holdings held by founding/working partners;

GAAP refers to accounting principles generally accepted in the United States of America;

limited partners refers to holders of limited partnership units;

limited partnership interests refers to founding/working partner units, limited partnership units and Cantor units, collectively;

limited partnership units refers to REUs, RPU, PSUs and PSIs, collectively;

merger refers to the merger of BGC Partners OldCo with and into eSpeed on April 1, 2008 pursuant to the Agreement and Plan of Merger, dated as of May 29, 2007, as amended as of November 5, 2007 and February 1, 2008, by and among eSpeed, BGC Partners OldCo, Cantor, BGC U.S., BGC Global and BGC Holdings;

OpCos refers to BGC U.S. and BGC Global, collectively;

PSIs refers to certain working partner units of BGC Holdings held by certain employees of BGC Partners and other persons who provide services to BGC Partners;

PSUs refers to certain working partner units of BGC Holdings held by certain employees of BGC Partners and other persons who provide services to BGC Partners;

REUs refers to certain limited partnership units of BGC Holdings held by certain employees of BGC Partners and other persons;

RPU refers to certain limited partnership units of BGC Holdings held by certain employees of BGC Partners and other persons;

RSUs refers to BGC Partners unvested restricted stock units held by certain employees of BGC Partners and other persons who provide services to BGC Partners;

separation refers to the transfer by Cantor of certain assets and liabilities to BGC Partners OldCo and/or its subsidiaries pursuant to the Separation Agreement, dated as of March 31, 2008, by and among Cantor, BGC Partners OldCo, BGC U.S., BGC Global and BGC Holdings;

Edgar Filing: BGC Partners, Inc. - Form 424B7

September 2011 sales agreement refers to the controlled equity offering sales agreement, dated September 9, 2011, between BGC Partners and CF&Co;

short-term borrowings refers to borrowings under our revolving credit agreement, dated June 23, 2011, which provides for up to \$130.0 million of unsecured revolving credit through June 23, 2013;

working partners refers holders of working partner units; and

working partner units refers to partnership units of BGC Holdings held by working partners.

-vi-

Table of Contents

SUMMARY

*This summary highlights selected information from this prospectus supplement, but may not contain all of the information that may be important to you. The following summary is qualified in its entirety by the more detailed information contained or incorporated by reference in this prospectus supplement. For a more complete understanding of the terms of our Class A common stock, and before making your investment decision, you should carefully read this entire prospectus supplement and the documents referred to under the headings *Where You Can Find More Information* and *Documents Incorporated by Reference*. See the *Certain Defined Terms* section beginning on page v of this prospectus for the definition of certain terms used in this prospectus supplement.*

*When we use the words *BGC Partners*, *we*, *us*, *our* or *the Company*, we are referring to BGC Partners, Inc. and its consolidated subsidiaries.*

BGC, BGC Trader, eSpeed, Grubb & Ellis, Grubb and Newmark are trademarks and service marks of BGC Partners, Inc. and its affiliates. Knight Frank is a service mark of Knight Frank Limited Corp., used with permission.

The Company

We are a leading global brokerage company primarily servicing the wholesale financial and real estate markets, specializing in the brokering of a broad range of products, including fixed income securities, interest rate swaps, foreign exchange, equities, equity derivatives, credit derivatives, commercial real estate, commodities, futures, and structured products. We also provide a full range of services, including trade execution, broker-dealer services, clearing, processing, information, and other back-office services to a broad range of financial and non-financial institutions. Our integrated platform is designed to provide flexibility to customers with regard to price discovery, execution and processing of transactions, and enables them to use voice, hybrid, or in many markets, fully electronic brokerage services in connection with transactions executed either over-the-counter or through an exchange. Through our eSpeed, BGC TraderTM, and BGC Market Data brands, we offer financial technology solutions, market data, and analytics related to select financial instruments and markets

In the second quarter of 2012, we completed the acquisition of substantially all of the assets of Grubb & Ellis Company and its direct and indirect subsidiaries, which we refer to as Grubb & Ellis, and have been integrating the Grubb & Ellis assets with our Newmark Knight Frank brand. The resulting brand, Newmark Grubb Knight Frank, is a full-service commercial real estate platform. Through this Newmark Grubb Knight Frank brand, we offer a wide range of services, including leasing and corporate advisory, investment sales and financial services, consulting, project and development management, and property and facilities management.

Our customers include many of the world's largest banks, broker-dealers, investment banks, trading firms, hedge funds, governments, corporations, property owners, real estate developers and investment firms. We have offices in dozens of major markets, including New York and London, as well as in Atlanta, Beijing, Boston, Chicago, Copenhagen, Dubai, Hong Kong, Houston, Istanbul, Johannesburg, Los Angeles, Mexico City, Miami, Moscow, Nyon, Paris, Rio de Janeiro, São Paulo, Seoul, Singapore, Sydney, Tokyo, Toronto, Washington, D.C. and Zurich. We expect to have additional offices as we integrate the Grubb & Ellis business. As of June 30, 2012, we had 2,605 brokers and salespeople across more than 230 desks.

Our Organizational Structure

We are a holding company, and our businesses are operated through two operating partnerships, which we refer to as the OpCos: BGC U.S., which holds our U.S. businesses, and BGC Global, which holds our non-U.S. businesses. The limited partnership interests of the OpCos are held by us and BGC Holdings, and the limited partnership interests of BGC Holdings are currently held by the founding/working partners, holders of limited partnership units and Cantor. We hold the BGC Holdings general partnership interest and the BGC Holdings special voting limited partnership interest, which entitle us to remove and appoint the general partner of BGC Holdings, and serve as the general partner of BGC Holdings, which entitles us to control BGC Holdings. BGC Holdings, in turn, holds the BGC U.S. general partnership interest and the BGC U.S. special voting limited partnership interest, which entitle the holder thereof to remove and appoint the general partner of BGC U.S., and the BGC Global general partnership interest and the BGC Global special voting limited partnership interest, which entitle the holder thereof to remove and appoint the general partner of BGC Global, and serves as the general partner of BGC U.S. and BGC Global, all of which entitle BGC Holdings (and thereby us) to control each of BGC U.S. and BGC Global. BGC Holdings holds its BGC Global general partnership interest through a company incorporated in the Cayman Islands, BGC Global Holdings GP Limited.

Table of Contents

The following diagram illustrates our ownership structure as of June 30, 2012. The following diagram does not reflect the various subsidiaries of us, BGC U.S., BGC Global, BGC Holdings or Cantor, or the noncontrolling interests in our consolidated subsidiaries, other than Cantor's units in BGC Holdings.

Table of Contents

* Shares of our Class B common stock are convertible into shares of our Class A common stock at any time in the discretion of the holder on a one-for-one basis. Accordingly, if Cantor converted all of its Class B common stock into Class A common stock, Cantor would hold 27.7% of the voting power, and the public stockholders would hold 72.3% of the voting power (and the indirect economic interests in BGC U.S. and BGC Global would remain unchanged). The diagram reflects (i) 1,010,655 shares of Class A common stock that Cantor distributed to its partners on February 14, 2012 and 282,023 shares of Class A common stock that Cantor distributed to its partners on March 21, 2012 (but not the 1,928,103 February 2012 distribution rights shares that remain to be distributed by Cantor), 374,135 of which shares remain unsold and are included in this prospectus supplement; (ii) an aggregate of 721,679 April 2008 distribution rights shares that Cantor has distributed since September 2011, including the 498,960 shares of Class A common stock that Cantor distributed on February 14, 2012 (but not the 15,545,606 April 2008 distribution rights shares that remain to be distributed by Cantor); (iii) 75,000 shares of Class A common stock that Cantor donated to The Cantor Fitzgerald Relief Fund on March 9, 2012, all of which shares are included in this prospectus supplement; (iv) an aggregate of 1,050,000 shares of Class A common stock that we donated to The Cantor Fitzgerald Relief Fund on February 3, 2012 and March 9, 2012, all of which shares may be offered and sold under our separate shelf Registration Statement on Form S-3 (Registration No. 333-180391); (v) an aggregate of 5,290,090 shares of Class A common stock that we have sold under the September 2011 sales agreement since January 1, 2012 pursuant to our shelf Registration Statement on Form S-3 (Registration No. 333-176523); (vi) an aggregate of 1,434,910 shares of Class A common stock that we have sold under the February 2012 sales agreement since June 4, 2012 (but not the 8,565,090 shares that remain to be sold under that sales agreement) pursuant to our shelf Registration Statement on Form S-3 (registration No. 333-176523); (vii) an aggregate of 886,569 Cantor units that Cantor purchased from BGC Holdings on March 13, 2012 in connection with the redemption of and/or grant of exchangeability to nonexchangeable founding/working partner units; (viii) an aggregate of 34,160 Cantor units that Cantor purchased from BGC Holdings on May 4, 2012 in connection with the redemption of non-exchangeable founding/working partner units; (ix) an aggregate of 44,013 shares of Class A common stock that we repurchased, including an aggregate of 41,523 shares from Mr. Merkel and certain family trusts, on March 13, 2012; and (x) 895,141 exchangeable founding/working partner units that we repurchased from a founding/working partner on April 5, 2012. The diagram does not reflect Cantor's economic interest in the 8.75% convertible notes or the 22,959,124 shares of Class A common stock acquirable by Cantor upon conversion thereof. If Cantor converted all of the 8.75% convertible notes into shares of Class A common stock, Cantor would hold 78.4% of the voting power, and the public stockholders would hold 21.6% of the voting power (and Cantor's indirect economic interests in each of BGC U.S. and BGC Global would be 37.6%). Further, the diagram does not reflect (i) 9,949,187 shares of Class A common stock that remain available to be sold pursuant to the BGC Partners, Inc. Dividend Reinvestment and Stock Purchase Plan under our shelf Registration Statement on Form S-3 (Registration No. 333-173109); (ii) 18,368,970 shares of Class A common stock that may be sold under our acquisition shelf Registration Statement on Form S-4 (Registration No. 333-169232); (iii) 16,260,160 shares of Class A common stock that may be issued upon conversion of the 4.50% convertible notes; or (iv) any shares of Class A common stock that may become issuable upon the conversion or exchange of any convertible or exchangeable debt securities that may in the future be sold under our shelf Registration Statement on Form S-3 (Registration No. 333-180331). For purposes of the diagram and this paragraph, Cantor's percentage ownership also includes CFGM's percentage ownership.

The Offering

Shares of our Class A common stock offered by the Selling Stockholders: 6,125,067 shares

Use of Proceeds: We will not receive any of the proceeds from the sale of shares of our Class A common stock by the Selling Stockholders. The Individual Selling Stockholders who are current or former partners of Cantor will be expected to use the proceeds from such sales to repay any outstanding loans to, or credit enhanced by, Cantor before receipt of any net proceeds.

Table of Contents

RISK FACTORS

An investment in shares of our Class A common stock involves risks. You should consider carefully the Risk Factors section of our latest Annual Report on Form 10-K filed with the SEC, and any updates to those risk factors or new risk factors contained in our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC, all of which we incorporate by reference herein, as well as the other information included in this prospectus supplement before making an investment decision. Any of the risk factors could significantly and negatively affect our businesses, financial condition, results of operations, cash flows, and prospects and the trading price of Class A common stock. You could lose all or part of your investment in our Class A common stock.

Table of Contents

USE OF PROCEEDS

We will not receive any of the proceeds from the sale of shares of our Class A common stock by the Selling Stockholders. The Individual Selling Stockholders who are current or former partners of Cantor will be expected to use the proceeds from such sales to repay any outstanding loans to, or credit enhanced by, Cantor before receipt of any net proceeds.

Table of Contents

DIVIDEND POLICY

Our board of directors has authorized a dividend policy which provides that we expect to pay not less than 75% of our post-tax distributable earnings per fully diluted share as cash dividends to our common stockholders, with the balance of such distributable earnings to be available to repurchase shares of our Class A common stock or purchase BGC Holdings limited partnership interests or other equity interests in our subsidiaries, including from Cantor, our executive officers, other employees, partners and others. Please see below for a detailed definition of post-tax distributable earnings per fully diluted share.

Our board of directors and our audit committee have authorized repurchases of shares of our Class A common stock and redemptions of BGC Holdings limited partnership interests or other equity interests in our subsidiaries, including those held by Cantor, our executive officers, other employees, partners and others. As of July 31, 2012, we had approximately \$39.4 million remaining under this authorization and may continue to actively make repurchases or redemptions, or cease to make such repurchases or redemptions, from time to time.

We expect to pay such dividends, if and when declared by our board of directors, on a quarterly basis. The dividend to our common stockholders is expected to be calculated based on post-tax distributable earnings allocated to BGC Partners, Inc. and generated over the fiscal quarter ending prior to the record date for the dividend. No assurance can be made, however, that a dividend will be paid each quarter.

The declaration, payment, timing and amount of any future dividends payable by us will be at the sole discretion of our board of directors. We are a holding company, with no direct operations, and therefore we are able to pay dividends only from our available cash on hand and funds received from distributions from BGC U.S. and BGC Global. Our ability to pay dividends may also be limited by regulatory considerations as well as by covenants contained in financing or other agreements. In addition, under Delaware law, dividends may be payable only out of surplus, which is our net assets minus our capital, or, if we have no surplus, out of our net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. Accordingly, any unanticipated accounting, tax, regulatory or other charges against net income may adversely affect our ability to declare dividends. While we intend to declare and pay dividends quarterly, there can be no assurance that our board of directors will declare dividends at all or on a regular basis or that the amount of our dividends will not change.

Certain Definitions

Revenues for distributable earnings, pre-tax distributable earnings and post-tax distributable earnings are supplemental measures of operating performance that are used by our management to evaluate the financial performance of us and our subsidiaries. We believe that distributable earnings best reflects the operating earnings generated by us on a consolidated basis and are the earnings which management considers available for distribution to BGC Partners and its common stockholders, as well as to holders of BGC Holdings limited partnership interests, during any period.

As compared with income (loss) from operations before income taxes, net income (loss) for fully diluted shares, and fully diluted earnings (loss) per share, all prepared in accordance with GAAP, distributable earnings calculations primarily exclude certain non-cash compensation and other expenses which generally do not involve the receipt or outlay of cash by us, which do not dilute existing stockholders, and which do not have economic consequences, as described below. In addition, distributable earnings calculations exclude certain gains and charges that management believes do not best reflect our ordinary operating results.

Revenues for distributable earnings are defined as GAAP revenues excluding the impact of our non-cash earnings or losses related to our equity investments, such as in Aqua Securities, L.P. and ELX Futures, L.P., and its holding company general partner, ELX Futures Holdings LLC. Revenues for distributable earnings also includes the collection of receivables which would have been recognized for GAAP other than for the effect of acquisition accounting.

Pre-tax distributable earnings are defined as GAAP income (loss) from operations before income taxes excluding items that are primarily non-cash, non-dilutive, and non-economic, such as:

Non-cash stock-based equity compensation charges for REUs granted or issued prior to the merger of BGC Partners OldCo with and into eSpeed, as well as post-merger non-cash, non-dilutive equity-based compensation related to partnership unit exchange or conversion;

Edgar Filing: BGC Partners, Inc. - Form 424B7

Allocations of net income to founding/working partner and other units, including REUs, RPUs, PSUs and PSIs; and

Non-cash asset impairment charges, if any.

Distributable earnings calculations also exclude charges related to purchases, cancellations or redemptions of limited partnership interests and certain one-time or non-recurring items, if any.

Table of Contents

Compensation and employee benefits expense for distributable earnings will also include broker commission payouts relating to the aforementioned collection of receivables.

Beginning with the first quarter of 2011, our definition of distributable earnings was revised to exclude certain gains and charges with respect to acquisitions, dispositions and resolutions of litigation. This change in the definition of distributable earnings is not reflected in, nor does it affect, our presentation of prior periods. Our management believes that excluding these gains and charges best reflects our operating performance.

Since distributable earnings are calculated on a pre-tax basis, management intends to also report post-tax distributable earnings and post-tax distributable earnings per fully diluted share :

Post-tax distributable earnings are defined as pre-tax distributable earnings adjusted to assume that all pre-tax distributable earnings were taxed at the same effective rate.

Post-tax distributable earnings per fully diluted share are defined as post-tax distributable earnings divided by the weighted-average number of fully diluted shares for the period.

Our distributable earnings per fully diluted share calculations assume either that:

The fully diluted share count includes the shares related to the dilutive instruments, such as the convertible notes, but excludes the associated interest expense, net of tax, when the impact would be dilutive, or

The fully diluted share count excludes the shares related to these instruments, but includes the associated interest expense, net of tax. Each quarter, the dividend to common stockholders is expected to be determined by our board of directors with reference to post-tax distributable earnings per fully diluted share. In addition to the quarterly dividend to our common stockholders, we expect to pay a pro rata distribution of net income to BGC Holdings founding/working partner and other limited partnership units, including REUs, RPU's, PSU's and PSI's, and to Cantor for its noncontrolling interest. The amount of all of these payments is expected to be determined using the above definition of pre-tax distributable earnings per fully diluted share.

Certain employees who are holders of RSUs are granted pro rata payments equivalent to the amount of dividends paid to common stockholders. Under GAAP, a portion of the dividend equivalents on RSUs is required to be taken as a compensation charge in the period paid. However, to the extent that they represent cash payments made from the prior period's distributable earnings, they do not dilute existing stockholders and are therefore excluded from the calculation of distributable earnings.

Distributable earnings is not meant to be an exact measure of cash generated by operations and available for distribution, nor should it be considered in isolation or as an alternative to cash flows from operations or GAAP net income (loss). We view distributable earnings as a metric that is not necessarily indicative of liquidity or the cash available to fund our operations.

Pre- and post-tax distributable earnings are not intended to replace the presentation of our GAAP financial results. However, management believes that they help provide investors with a clearer understanding of our financial performance and offer useful information to both management and investors regarding certain financial and business trends related to our financial condition and results of operations. Management believes that distributable earnings and the GAAP measures of our financial performance should be considered together.

Table of Contents**PRICE RANGE OF CLASS A COMMON STOCK**

Our Class A common stock is traded on the Nasdaq Global Select Market under the symbol BGCP. There is no public trading market for our Class B common stock, which is held by Cantor and CFGM. The following table sets forth, for the fiscal quarters indicated, the high and low sales prices per share of our Class A common stock on the Nasdaq Global Select Market.

We paid quarterly dividends on our common stock of \$0.14 for each of the four quarters of 2010 and \$0.17 for each of the four quarters of 2011 and for the first quarter of 2012.

	High	Low
2012		
First Quarter	\$ 8.04	\$ 5.88
Second Quarter	\$ 7.56	\$ 5.73
Third Quarter (through August 3, 2012)	\$ 6.23	\$ 4.82
2011		
First Quarter	\$ 10.07	\$ 7.72
Second Quarter	\$ 9.75	\$ 7.27
Third Quarter	\$ 8.58	\$ 5.88
Fourth Quarter	\$ 7.47	\$ 5.40
2010		
First Quarter	\$ 6.47	\$ 3.72
Second Quarter	\$ 6.97	\$ 5.05
Third Quarter	\$ 6.03	\$ 4.69
Fourth Quarter	\$ 8.76	\$ 5.95

On August 3, 2012, the closing sales price of our Class A common stock on the Nasdaq Global Select Market was \$4.97. As of August 3, 2012, there were 336 holders of record of our Class A common stock and two holders of record of our Class B common stock.

Table of Contents**SELLING STOCKHOLDERS**

In connection with the separation and merger, on April 1, 2008 Cantor granted to certain current and former Cantor partners distribution rights entitling such partners to receive over time from Cantor an aggregate of 33,371,740 shares of our Class A common stock. Since the merger, and through July 31, 2012, Cantor has distributed to such partners an aggregate of 17,826,134 April 2008 distribution rights shares and 15,545,606 such shares remain to be distributed. In addition, on February 14, 2012, Cantor determined to distribute to its partners an aggregate of 3,220,781 shares of Class A common stock in payment of previous quarterly partnership distributions. Of those 3,220,781 shares, an aggregate of 1,010,655 shares were distributed by Cantor to partners on February 14, 2012 (including an aggregate of 44,013 shares distributed to certain partners, including to one of our executive officers, that are not being offered and sold under the registration statement of which this prospectus supplement forms a part), an aggregate of 282,023 February 2012 distribution rights shares were distributed by Cantor on March 21, 2012, and an aggregate of 1,928,103 February 2012 distribution rights shares remain to be distributed to partners.

Cantor may satisfy its obligations with respect to distribution rights shares by distributing to partners shares of Class A common stock owned by it, shares of Class A common stock acquired by it upon exchange of Cantor units owned by it, shares of Class A common stock acquired by it upon conversion of shares of our Class B common stock owned by it, shares of Class A common stock acquired by it upon conversion of the 8.75% convertible notes, or any other shares of Class A common stock now owned or hereafter acquired by it. In addition, from time to time Cantor may donate shares of Class A common stock to Charitable Organizations.

This prospectus supplement relates to 6,125,067 shares of our Class A common stock, which Cantor acquired on May 5, 2011 upon exchange of 9,000,000 Cantor units for 9,000,000 shares of Class A common stock. Of these 6,125,067 shares of Class A common stock, an aggregate of 2,755,753 April 2008 distribution rights shares that have already been distributed by Cantor and remain unsold, an aggregate of 374,135 February 2012 distribution right shares that have already been distributed by Cantor and remain unsold, and 75,000 shares that were donated by Cantor to The Cantor Fitzgerald Relief Fund on March 9, 2012 may be offered and sold through this prospectus supplement by the Selling Stockholders identified in the table below, and the remaining 2,920,179 shares may be offered and sold under the registration statement of which this prospectus supplement forms a part (1) either by Cantor at the direction and for the account of the Individual Selling Stockholders who hold the related distribution rights, or by such Individual Selling Stockholders as distributees of such distribution rights shares from Cantor, which Individual Selling Stockholders in each such case will be identified in one or more additional prospectus supplements to the extent required prior to the time of any offer or sale of such Individual Selling Stockholders' shares under the registration statement, or (2) by the Charitable Organizations, which will be identified in one or more additional prospectus supplements to the extent required prior to the time of any offer or sale of such Charitable Organizations' shares under the registration statement. Although nominally listed as a Selling Stockholder, Cantor will not be selling any shares for its own account under the registration statement.

As of July 31, 2012, of the 9,440,317 shares of our Class A common stock registered on the registration statement of which this prospectus supplement forms a part, an aggregate of 3,315,250 shares have been sold under the registration statement, including 2,871,564 shares by Individual Selling Stockholders and 443,686 shares by the Relief Fund. As of the date of this prospectus supplement, an aggregate of 6,125,067 shares remain to be sold under the registration statement.

The table below provides Selling Stockholder information, which has been supplied by Cantor and the Selling Stockholders that are currently offering and selling shares of our Class A common stock pursuant to this prospectus supplement, concerning the beneficial ownership of Class A common stock as July 31, 2012 by such Selling Stockholders. Selling Stockholder information for each additional Selling Stockholder will be set forth in one or more additional prospectus supplements to the extent required prior to the time of any offer or sale of such Selling Stockholder's shares under the registration statement. Any prospectus supplement may add, update, substitute or change the information contained in this prospectus supplement, including the identities of the Selling Stockholders and the number of shares being offered and sold by them or on their behalf. The Selling Stockholders may sell all, some or none of such shares. See Plan of Distribution. In addition, certain of the Selling Stockholders may in the future offer and sell shares of Class A common stock under our separate resale shelf Registration Statements on Form S-3 (Registration Nos. 333-167953 and 333-180391).

For more information regarding Cantor and the material relationships it has with us, see our latest Annual Report on Form 10-K filed with the SEC, and any updates thereto contained in our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC, all of which are incorporated herein by reference. For purposes of the table below, we have assumed that, following the completion of the sale of shares of our Class A common stock included in this prospectus supplement, there will continue to be 110,654,402 shares of Class A common stock outstanding.

Except as indicated in the footnotes to the table below, each of the Selling Stockholders listed below has sole voting and investment power with respect to all shares of our Class A common stock shown as beneficially owned by such person. The principal address of each of the Selling Stockholders is 499 Park Avenue, New York, New York 10022.

Table of Contents

The table below does not set forth separately the 34,799,362 shares of our Class B common stock held by Cantor, which represents 99.9% of the total Class B common stock outstanding as of July 31, 2012. Shares of Class B common stock are convertible into shares of our Class A common stock at any time in the discretion of the holder on a one-for-one basis. In addition, the table does not set forth separately Cantor's 48,782,933 rights to acquire shares of Class B common stock upon exchange of Cantor units. As referenced in footnote (2) to the table below, a total of 48,782,933 Cantor units are exchangeable by Cantor with us at any time for shares of Class B common stock (or at Cantor's option, or if there are no additional authorized and unissued shares of Class B common stock, Class A common stock) on a one-for-one basis. As of July 31, 2012, there were 49,500,000 authorized and unissued shares of Class B common stock.

Each Individual Selling Stockholder listed in the table below is a current or former partner of Cantor. The determination of beneficial ownership of the shares of our Class A common stock held by each such person as of July 31, 2012 and immediately after the sale of shares included in this prospectus supplement includes ownership of the following, except as otherwise noted in footnotes to the table below:

shares of Class A common stock that are acquirable upon the exercise of options currently exercisable or exercisable within 60 days from July 31, 2012;

shares of Class A common stock that are acquirable upon the exchange of exchangeable limited partnership interests currently exchangeable or exchangeable within 60 days from July 31, 2012;

shares of Class A common stock acquirable upon the vesting of RSUs within 60 days from July 31, 2012; and

any other shares of Class A common stock beneficially owned by such person.

	Shares of Class A		Shares of Class A Common Stock Being Sold in Offering Shares	Shares of Class A Common Stock Beneficially Owned Immediately Following Offering	
	Common Stock Beneficially Owned Prior to Offering Shares	%		Shares	%
Cantor Fitzgerald, L.P. ⁽¹⁾	110,943,803 ⁽²⁾	51.1 ⁽³⁾	2,920,179 ⁽⁴⁾	108,023,624	49.7 ⁽³⁾
Cantor Fitzgerald Relief Fund ⁽⁵⁾	619,886 ⁽⁵⁾	* ⁽⁵⁾	75,000	544,886 ⁽⁵⁾	* ⁽⁵⁾
Vincent Agoglia	26,757	*	15,980	10,777	*
Joseph Allegue	11,986	*	1,243	10,743	*
Clark Andresen	385	*	385		*
Claire Ariche	27	*	27		*
Patrick Asseman	77,790	*	12,739	65,051	*
Burak Atalay	75,860	*	3,050	72,810	*
Kar Yuen Au	100	*	100		*
Jean Pierre Aubin	18,928	*	18,928		*
Dana Aude	6,316	*	6,316		*
Salvatore Augeri	105	*	105		*
Douglas Barnard	20,031	*	14,601	5,430	*
Peter Bartko	36,483	*	4,275	32,208	*
Christopher Bartlett	7,947	*	7,947		*
Stephen Bartlett	39,888	*	10,443	29,445	*
Christopher Bayer	124	*	124		*
Lawrence Bayford	22,230	*	2,915	19,315	*
Brian Behrens	53	*	53		*
Didier Bensadoun	1,675	*	1,675		*
Peter Benyik	20,953	*	11,877	9,076	*
Riccardo Bernabei	6,005	*	1,407	4,598	*

Holly Bigmore	1	*	1	*
---------------	---	---	---	---

Table of Contents

	Shares of Class A		Shares of Class A	Shares of Class A	
	Common		Common	Common	
	Stock Beneficially Owned		Stock	Stock Beneficially Owned	
	Prior to Offering		Being Sold in	Immediately Following	
	Shares	%	Offering	Shares	%
			Shares		
Jonathan Blum	13,079	*	13,079		*
James Bond	12,579	*	12,579		*
Christopher Bonocore	9,739	*	9,739		*
Giovanni Bonomo	32,238	*	4,500	27,738	*
Avi Bouhadana	120,778	*	9,344	111,434	*
Natasha Boyden	343	*	343		*
Jason Boyer	1,049	*	1,049		*
Matthew Brady	3,615	*	3,615		*
Sebastien Britschu	3,096	*	739	2,357	*
Michael Brown	718	*	718		*
David Buik	966	*	280	686	*
Warren Burger	31,150	*	11,466	19,684	*
Anthony Cabrera	34,931	*	8,356	26,575	*
John Capuano	18,650	*	1,944	16,706	*
Stephen Capurso	17	*	17		*
Brian Carter	21,462	*	423	21,039	*
Michael Cascione	18,215	*	682	17,533	*
Vincent Catanzaro	3,059	*	869	2,190	*
Man Hin Chan	36,239	*	2,807	33,432	*
Toi Tung Chan	11,295	*	6,777	4,518	*
Lester Chau	53,457	*	5,278	48,179	*
Robert Chicoine	438	*	438		*
Kwai Sun Chu	3,196	*	1,410	1,786	*
Yick Wing Chung	2,448	*	2,448		*
William Clark	70,617	*	70,617		*
Matthew Claus	103,726	*	8,566	95,160	*
Daryl Collyer	78	*	78		*
Thomas Colonna	421	*	421		*
Mark Compton	7	*	7		*
Mark Cooper	66,234	*	1,306	64,928	*
Dennis Cortes	11,863	*	11,863		*
Timothy Cross	8,290	*	8,290		*
Craig Cummings	35,617	*	24,623	10,994	*
Thomas Cummings	810	*	810		*
Christopher Dalton	603	*	603		*
Dryw Danielson	55,200	*	3,498	51,702	*
John D Antonio	36,195	*	2,041	34,154	*
Bradford Darby	48	*	48		*
Gerald Deitchman	401	*	401		*
Yves Delepau	2,780	*	1,554	1,226	*
Yvette Depinto	380,623	*	12,755	367,868	*
Stephen DesJardins	326	*	326		*
David Diamond	30,536	*	3,327	27,209	*

Table of Contents

	Shares of Class A Common		Shares of Class A Common	Shares of Class A Common	
	Stock Beneficially Owned Prior to Offering Shares	%	Stock Being Sold in Offering Shares	Stock Beneficially Owned Immediately Following Offering Shares	%
Christopher Dickson	46,920	*	3,948	42,972	*
Greg DiMaggio	178	*	178		*
Peter Dippolito	157	*	157		*
Walter Donahue	192,320	*	20,304	172,016	*
Mark Down	4,200	*	4,200		*
Steven Downham	1,217	*	1,217		*
Romain Duigou	18	*	18		*
Blaine Dunn	98	*	98		*
Leslie Dyer	10,902	*	10,902		*
Brian Edmonds	6,251	*	6,251		*
Neil Edwards	16,144	*	1,514	14,630	*
Olga Egorova	8,356	*	65	8,291	*
Karim El Salakawi	5,182	*	972	4,210	*
Duane Erickson	1,665	*	1,584	81	*
Mark Fairhurst	90,439	*	3,930	86,509	*
Mitchell Fang	40	*	40		*
Brinkley Farnsworth	294	*	294		*
Joseph Farricielli	513	*	13	500	*
Joshua Feldman	2,074	*	2,074		*
Darren Fender	17,402	*	4,350	13,052	*
Simon Ferguson	1,933	*	983	950	*
James Ficarro	172,046	*	5,035	167,011	*
Michael Field	6,512	*	739	5,773	*
Benjamin Finkelstein	305	*	305		*
Joseph Finnerty	37,355	*	2,106	35,249	*
Van Fisher	97	*	97		*
Keith Flemm	378	*	20	358	*
Ting Fong	4,571	*	976	3,595	*
Neil Fordham	55,671	*	34,390	21,281	*
Nathaniel Fowler	25	*	25		*
Jérôme Frank	90,326	*	26,326	64,000	*
James Franz	924	*	924		*
Stuart Fraser	1,603,142 ⁽⁶⁾	1.4 ⁽⁷⁾	570,433 ⁽⁸⁾	1,032,709	*
Harry Freda	495	*	495		*
Philip Freifeld	2,094	*	875	1,219	*
Yan Yan Fu	11,230	*	3,228	8,002	*
Joseph Furlong	69	*	69		*
Joseph Gabor	1,053	*	1,053		*
Lawrence Gage	133	*	133		*
Kevin Galvin	14	*	14		*
Robert Game	1,897	*	739	1,158	*
Edward Ge	1,004	*	1,004		*
Louis Gentilucci	1,045	*	1,045		*

Table of Contents

	Shares of Class A		Shares of Class A Common Stock Being Sold in Offering Shares	Shares of Class A Common Stock Beneficially Owned Immediately Following Offering	
	Common Stock Beneficially Owned Prior to Offering Shares	%		Shares	%
Jane Ginsburg	843	*	422	421	*
Philip Ginsburg	258,013	*	250,896	7,117	*
Carsten Girst	844,834	*	37,533	807,301	*
Howard Glicksman	556	*	556		*
Scott Golden	7,249	*	7,249		*
Graham Goodkin	131	*	131		*
Brad Gowenlock	1,572	*	1,572		*
Donald Haber	131	*	131		*
Michael Halimi	123,080	*	9,445	113,635	*
Essya Hanachi	3,419	*	2,991	428	*
Owen Hardy	122	*	122		*
John Hawes	54	*	54		*
Scott Hermo	37,875	*	1,894	35,981	*
Stuart Hersch	69,299	*	9,299	60,000	*
Kevin Higgins	123	*	123		*
Robert Hill	21,313	*	21,313		*
Olivier Hochberg	39,484	*	8,472	31,012	*
Jeffrey Hogan	168,168	*	34,962	133,206	*
Mark Hogben	2,429	*	2,429		*
Gary Hom	6,149	*	4,068	2,081	*
Robert Hubbell	9,273	*	9,273		*
Roger Hughes	6,555	*	6,555		*
John Hurdle	65	*	65		*
Jay Itzkowitz	10,000	*	10,000		*
Ahmet Kangal	81,020	*	3,050	77,970	*
Martin Keating	65	*	65		*
David Kendrick	16,729	*	1,528	15,201	*
Stephen Kent	70,483	*	6,044	64,439	*
John Kersse	4,263	*	2,650	1,613	*
Jarred Kessler	1,412	*	1,412		*
Jason Kilgariff	85	*	85		*
David Kim	117	*	117		*
Noel Kimmel	5,180	*	5,180		*
Kevin Kirby	17,975	*	5,176	12,799	*
Jed Kleckner	653	*	653		*
Denis Klotz	972	*	972		*
James Knott	27,030	*	3,004	24,026	*
Charles Kohler	26	*	26		*
David Kravette	123,780	*	11,359	112,421	*
Angelina Kwan	16,370	*	11,022	5,348	*
Ryan Lallas	842	*	842		*
Gary Lambert	523	*	523		*
Rick Lambert	5,407	*	1,176	4,231	*

Table of Contents

	Shares of Class A		Shares of Class A Common Stock Being Sold in Offering Shares	Shares of Class A Common Stock Beneficially Owned Immediately Following Offering	
	Common Stock Beneficially Owned Prior to Offering			Shares	%
	Shares	%			
Stephen Larrabee	40,413	*	19,806	20,607	*
Han Hwa Lau	2,897	*	972	1,925	*
John Law	122	*	122		*
Paul Leddy	842	*	842		*
Christopher Lee	42,869	*	3,943	38,926	*
Sherman Lee	1,004	*	1,004		*
Charles Lehoczky	12,632	*	4,211	8,421	*
James Lempenau	1,571	*	71	1,500	*
Bart Leohner	9,035	*	9,035		*
Steven Lewis	209,864	*	37,810	172,054	*
Shuk Wai Li	908	*	908		*
Chean Chuan Liew	17,665	*	976	16,689	*
Michael Linn	104	*	104		*
Michael Loftus	41,641	*	11,516	30,125	*
Avi Lopchinsky	1,093	*	71		*
Lord Lovat, Inc.	865,080 ⁽⁹⁾	*	157,363 ⁽⁹⁾	707,717 ⁽⁹⁾	*
Joseph Ludovico	1,263	*	1,263		*
Jeffrey Lumby	22,083	*	22,083		*
Gary MacLeod	12,632	*	4,211	8,421	*
William Malcolm	54,256	*	54,256		*
Richard Maletsky	2,337	*	39	2,298	*
Matthew Mancuso	50,225	*	41,025	9,200	*
Alana Marcus	1,381	*	24	1,357	*
Joshua Margolis	39,719	*	38,450	1,269	*
Guillermo Marroquin	295	*	295		*
James Marshall	210	*	200	10	*
Daniel Martin	4,870	*	1,502	3,368	*
Jerome Martinant De Preneuf	6,114	*	1,146	4,968	*
Frank Massaro	32,431	*	641	31,790	*
Shawn Matthews	89,962	*	89,962		*
Robin Mayer	267	*	267		*
Susan McBride	19,152	*	2,163	16,989	*
Colum McCormack	49,182	*	30,473	18,709	*
Gerald McFadden	279,228	*	42,727	236,501	*
Michael McNamara	22,168	*	1,029	21,139	*
Patrick McNelis	79,782	*	3,498	76,284	*
Kevin McNulty	55,697	*	15,325	40,372	*
Matthew McTamaney	4,858	*	4,858		*
Andrew Merry	4,640	*	4,640		*
Eric Meyer	7,923	*	2,805	5,118	*
George Michell	23,065	*	974	22,091	*
D Arcy Miell	9,792	*	9,792		*
Andrew Miles	7,253	*	2,901	4,352	*

Table of Contents

	Shares of Class A		Shares of Class A		Shares of Class A	
	Common		Common Stock		Common	
	Stock Beneficially Owned	Stock Beneficially Owned	Being Sold in	Stock Beneficially Owned	Stock Beneficially Owned	Stock Beneficially Owned
	Prior to Offering	Prior to Offering	Offering	Immediately Following	Immediately Following	Immediately Following
	Shares	%	Shares	Offering	Offering	Offering
				Shares	Shares	Shares
Charles Mizon	50,809	*	14,322		36,487	*
Hyim Mogilner	22,277	*	3,884		18,393	*
Steven Montano	16,463	*	2,135		14,328	*
Frank Monteleone	2,688	*	2,688			*
Scott Moore	16,397	*	16,397			*
George Moorehouse	74,749	*	25,262		49,487	*
Alexander Morgan-Hughes	6,351	*	6,351			*
Thomas Morra	6,823	*	6,823			*
Craig Morse	7,031	*	1,403		5,628	*
Kevin Mottolose	129	*	129			*
Jonathan Nadler	882	*	882			*
Kanwardeep Najjhur	175,302	*	32,890		142,412	*
John Nealon	46,520	*	12,728		33,792	*
Jason Nesbitt	966	*	966			*
Francois Ngo	1,766	*	354		1,412	*
William Nichols	653	*	653			*
Philip Norton	174,529	*	24,964		149,565	*
Joseph Noviello	119,136	*	17,397		101,739	*
Robert Nunziato	15,119	*	2,835		12,284	*
Heidi Olson	3,094	*	226		2,868	*
Dean O Neill	2,249	*	249		2,000	*
Timothy Openshaw	2,807	*	2,807			*
Marc Pado	14,480	*	2,476		12,004	*
Michael Parello	8	*	8			*
Christopher Paternoster	1,763	*	1,763			*
Bijoy Paul	56,883	*	4,858		52,025	*
Robert Pellati	232	*	232			*
Lori Pennay	22,127	*	137		21,990	*
Kenneth Petersen	61,994	*	51,994		10,000	*
Gerard Phelan	20,300	*	4,100		16,200	*
Paul Pion	127,565	*	62,528		65,037	*
Stephen Pledger	11,700	*	2,070		9,630	*
Dennis Potter	43,201	*	4,469		38,732	*
Richard Powell	977	*	977			*
Matthew Previte	52	*	52			*
Nicholas Pullen	33,835	*	1,617		32,218	*
Tony Pullen	151,786	*	3,785		148,001	*
Thomas Quane	4,963	*	523		4,440	*
Ryan Quinn	2,159	*	2,159			*
Christian Rajac	6,114	*	1,146		4,968	*
Terrence Raleigh	989	*	200		789	*
Gary Read	249,450	*	31,876		217,574	*
David Rebetti	1,669	*	392		1,277	*

Table of Contents

	Shares of Class A		Shares of Class A		Shares of Class A	
	Common		Common Stock		Common	
	Stock Beneficially Owned	Stock Beneficially Owned	Being Sold in	Stock Beneficially Owned	Stock Beneficially Owned	Stock Beneficially Owned
	Prior to Offering	Prior to Offering	Offering	Immediately Following	Immediately Following	Immediately Following
	Shares	%	Shares	Offering	Offering	Offering
				Shares	Shares	Shares
John Regan	756	*	756			*
Keith Reihl	101,882	*	13,245	88,637		*
Gregory Resnansky	36	*	36			*
Brett Rice	2,425	*	1,264	1,161		*
Neil Riley	10,182	*	739	9,443		*
Nikki Rizzi	372	*	372			*
Staci Robbins	976	*	476	500		*
Patrice Robiquet	287	*	287			*
Jason Rogers	5,433	*	1,814	3,619		*
Peter Rogers	123,046	*	14,138	108,908		*
Carlos Roque	35	*	35			*
Laurence Rose	36,367	*	5,617	30,750		*
Colin Rozario	30,893	*	5,052	25,841		*
Robert Rudolph	504	*	504			*
Mark Sadler	13,457	*	1,278	12,179		*
Christopher Sage	9,316	*	739	8,577		*
Atsuhiko Saiki	4,961	*	227	4,734		*
Laurent Saint Aubin	1,146	*	1,146			*
Jaffar Salim	5,158	*	5,158			*
Tadashi Sasamoto	88,418	*	9,448	78,970		*
Lionel Sayag	8,890	*	5,778	3,112		*
Joseph Scavone	98	*	98			*
Arnold Schonbrun	2,681	*	2,681			*
Carl Schref	367	*	367			*
Steven Segretta	13	*	13			*
Paul Selby	16,721	*	1,209	15,512		*
Russell Sellaars	22,878	*	3,554	19,324		*
James Shaffer	132,438	*	12,069	120,369		*
Andrew Sharp	71,469	*	8,874	62,595		*
Keith Sharpe	96	*	96			*
Allan Shaw	86,866	*	12,227	74,639		*
Robert Shaw	1,050	*	1,050			*
Won Geun Shin	40,193	*	2,695	37,498		*
Thomas Shollar	39	*	39			*
Jean-Francois Simzac	24,859	*	4,661	20,198		*
Jeremy Singer	1,826	*	1,826			*
Matthew Slaymaker	12	*	12			*
Sarah Smart	9,114	*	4,644	4,470		*
Simon Smith	91,726	*	10,464	81,262		*
Robert Snelling	17,597	*	2,887	14,710		*
Christopher Sorenson	27,216	*	27,216			*
Philippe Sossah	1,529	*	287	1,242		*
Elon Spar	27,050	*	27,050			*

Table of Contents

	Shares of Class A		Shares of Class A Common Stock Being Sold in Offering Shares	Shares of Class A Common Stock Beneficially Owned Immediately Following Offering	
	Common Stock Beneficially Owned Prior to Offering			Shares	%
	Shares	%			
Timothy Sparkes	27,120	*	4,018	23,102	*
Philippe Spira	97,825	*	7,018	90,807	*
Donald Staglik	19	*	19		*
Jonathan Stapleton	65	*	65		*
David Staudinger	875	*	875		*
Ian Stokes	9,801	*	3,678	6,123	*
Jason Stumph	136	*	136		*
Daniel Sullivan	12,640	*	2,538	10,102	*
Stephen Surpless	316	*	135	181	*
Warren Swick	45,348	*	4,900	40,448	*
John Talanian Jr.	3,370	*	3,370		*
George Tambakis	8,668	*	2,889	5,779	*
Keng Sheng Tan	8,265	*	1,398	6,867	*
Takashi Teshirogi	29,157	*	3,244	25,913	*
The Iris Cantor Trust F/B/O Iris Cantor Dated 9/9/96	217,175	*	217,175		*
Guillaume Thibault	3,057	*	573	2,484	*
Raymond Thibodeau	6,311	*	6,311		*
Lawrence Tint	3,664	*	3,664		*
Daniele Tondo	113,582	*	2,066	111,516	*
Carl Tosner	7,732	*	957	6,775	*
Peter Tran	19,178	*	13,739	5,439	*
Salvatore Trani	38,984	*	5,830	33,154	*
Robert Trief	9,882	*	9,882		*
Patrick Troy	240,577	*	29,790	210,787	*
Trust F/B/O Elizabeth Fisher	1,085	*	1,085		*
Trust F/B/O Kelly Labozzetta	363	*	363		*
Trust F/B/O Kimberly Labozzetta	452	*	452		*
Trust F/B/O Lauren Labozzetta	341	*	341		*
Trust F/B/O Michelle Labozzetta	458	*	458		*
Trust F/B/O Monica Muhart	530	*	530		*
Trust F/B/O Randi Ross	686	*	686		*
Trust F/B/O Ryan Fisher	1,134	*	1,134		*
Trust F/B/O Suzanne Fisher	1,868	*	1,868		*
Trust N13 F/B/O Thomas Fraser	158,991	*	158,991		*
Trust N14 F/B/O Scott Fraser	136,432	*	136,432		*
Trust N17 F/B/O Samantha Fraser	102,706	*	102,706		*
Kathleen Twohig Giuggio	19,703	*	15,264	4,439	*
Robert Underwood	388	*	388		*
Patrick Uzan	2,405	*	359	2,046	*
Eric Van Der Steeg	16,844	*	5,615	11,229	*
Eileen Varacchi	101,111	*	60,350	40,761	*
Haik Vartany	81,938	*	16,206	65,732	*

Table of Contents

	Shares of Class A		Shares of Class A	Shares of Class A	
	Common		Common Stock	Common	
	Stock Beneficially Owned	Stock Beneficially Owned	Being Sold in	Stock Beneficially Owned	Stock Beneficially Owned
	Prior to Offering	Prior to Offering	Offering	Immediately Following	Immediately Following
	Shares	%	Shares	Shares	%
Thierry Vergeau	42,401	*	8,775	33,626	*
Lee Victory	26,619	*	5,360	21,259	*
Prasad Viswambharan	18,582	*	5,182	13,400	*
Vito Vitello	54,992	*	3,498	51,494	*
Harry Waizer	30,266	*	3,263	27,003	*
George Walker	1,241	*	1,241		*
Noel Ward	15,919	*	350	15,569	*
Mark Webster	143,291	*	28,627	114,664	*
Bernard Weinstein	317,478	*	44,562	272,916	*
Peter Wells	23,489	*	2,604	20,885	*
Chris Whalen	43	*	43		*
Bradley Whitener	1,263	*	1,263		*
Daniel Windram	6,026	*	1,026	5,000	*
Steven Winick	14,508	*	2,720	11,788	*
Arnaud Witrand	44,716	*	7,452	37,264	*
Mark Woodcock	28,479	*	3,143	25,336	*
David Work	9,000	*	9,000		*
Robert Wright	290	*	290		*
Howard Wright	47,457	*	7,477	39,980	*
Henry Wu	131	*	131		*

* Less than 1%.

- (1) Cantor has pledged to us, pursuant to a Pledge Agreement, dated as of July 26, 2007, such number of shares of our Class A common stock and our Class B common stock as equals 125% of the principal amount of the loans outstanding on any given date, as security for loans we agreed to make to Cantor from time to time. In September 2008, we were authorized to increase the amount available under the secured loan and Pledge Agreement with Cantor from up to \$100.0 million to all excess cash other than that amount needed for regulatory purposes, and to also accept, as security, pledges of any securities in addition to pledges of Class A common stock and Class B common stock provided for under the original secured loan and Pledge Agreement. As of July 31, 2012, there was no loan amount outstanding, and there were no shares of Class A common stock or Class B common stock pledged under the Pledge Agreement.
- (2) Consists of (i) 4,402,384 shares of our Class A common stock, (ii) 34,799,362 shares of Class A common stock acquirable upon conversion of 34,799,362 shares of our Class B common stock, (iii) 48,782,933 shares of Class A common stock acquirable upon exchange of 48,782,933 Cantor units (or upon conversion of 48,782,933 shares of Class B common stock acquirable upon exchange of 48,782,933 Cantor units), and (iv) 22,959,124 shares of Class A common stock acquirable upon conversion of the 8.75% convertible notes.
- (3) Percentage based upon (i) 110,654,402 shares of our Class A common stock outstanding, (ii) 34,799,362 shares of Class A common stock acquirable upon conversion of 34,799,362 shares of Class B common stock, (iii) 48,782,933 shares of Class A common stock acquirable upon exchange of 48,782,933 Cantor units (or upon conversion of 48,782,933 shares of Class B common stock acquirable upon exchange of 48,782,933 Cantor units), and (iv) 22,959,124 shares of Class A common stock acquirable upon conversion of the 8.75% convertible notes.
- (4) Although nominally listed as a Selling Stockholder, Cantor will not be selling any shares of our Class A common stock for its own account under the registration statement. All of these 2,920,179 shares may be sold by Cantor at the direction and for the account of, or distributed by Cantor to, Individual Selling Stockholders, or donated by Cantor to Charitable Organizations. Until these shares are actually sold, distributed or donated, as the case may be, they will be reflected as being beneficially owned by Cantor. None of these 2,920,179 shares is currently being offered and sold pursuant to this prospectus supplement by or for the

Table of Contents

- account of identified Individual Selling Stockholders or Charitable Organizations. Selling Stockholder information for such additional Individual Selling Stockholders and Charitable Organizations that beneficially own or will own any of these 2,920,179 shares of Class A common stock included in this prospectus supplement will be set forth in one or more additional prospectus supplements to the extent required prior to the time of any offer or sale of such shares.
- (5) In addition to the 75,000 shares of our Class A common stock that are being offered and sold pursuant to this prospectus supplement, The Cantor Fitzgerald Relief Fund beneficially owns 544,886 shares of Class A common stock that we donated to it (750,000 shares were donated on February 3, 2012 and 300,000 shares were donated on March 9, 2012). Such 544,886 shares are being offered and sold pursuant to our separate resale shelf Registration Statement on Form S-3 (Registration No. 333-180391), pursuant to which The Cantor Fitzgerald Relief Fund has already sold an aggregate of 505,114 shares.
 - (6) Consists of (i) 139,933 shares of our Class A common stock held directly by Mr. Fraser, of which 14,941 shares are being offered and sold pursuant to this prospectus supplement, (ii) 200,000 shares of Class A common stock acquirable upon exchange of 200,000 currently exchangeable founding partner units held by Mr. Fraser, (iii) an aggregate of 398,129 shares of Class A common stock held by trusts for the benefit of Mr. Fraser's children (the Trusts), which are being offered and sold pursuant to this prospectus supplement, and (iv) 865,080 shares of Class A common stock held by Lord Lovat, Inc. (Lord Lovat), of which 157,363 shares are being offered and sold pursuant to this prospectus supplement. In addition, 123,957 shares are being offered and sold by Lord Lovat pursuant to our separate resale shelf Registration Statement on Form S-3 (Registration No. 333-167953). The shares of Class A common stock held by the Trusts and Lord Lovat, including the shares being offered and sold pursuant to this prospectus supplement by the Trusts and Lord Lovat are reported separately in the table above. Mr. Fraser is the sole stockholder of Lord Lovat.
 - (7) Percentage based on (i) 110,654,402 shares of our Class A common stock outstanding, and (ii) 200,000 currently shares of Class A common stock acquirable by Mr. Fraser upon exchange of 200,000 currently exchangeable founding partner units.
 - (8) Consists of (i) the 14,941 shares of our Class A common stock held directly by Mr. Fraser, (ii) the aggregate of 398,129 shares of Class A common stock held by the following trusts for the benefit of Mr. Fraser's children: Trust N17 F/B/O Samantha Fraser (102,706); Trust N14 F/B/O Scott Fraser (136,432); and Trust N13 F/B/O Thomas Fraser (158,991) and (iii) 157,363 shares held directly by Lord Lovat.
 - (9) Mr. Fraser is the sole stockholder of Lord Lovat and, therefore, may be deemed the beneficial owner of such shares.

Table of Contents

DESCRIPTION OF CAPITAL STOCK

The following summary is a description of the material terms of our capital stock. Copies of our certificate of incorporation and bylaws and other documents referred to herein are incorporated by reference as exhibits to the registration statement of which this prospectus supplement forms a part.

Our Capital Stock

The following descriptions of our Class A common stock, Class B common stock, and preferred stock and of the relevant provisions of our certificate of incorporation and bylaws and other documents are summaries thereof and are qualified in their entirety by reference to our certificate of incorporation and bylaws and such other documents, copies of which are incorporated by reference as exhibits to the registration statement of which this prospectus supplement forms a part, and applicable law. Our certificate of incorporation and bylaws are each an amendment and restatement of the eSpeed certificate of incorporation and bylaws.

Our authorized capital stock consists of 600 million shares of common stock, consisting of 500 million shares of our Class A common stock, par value \$0.01 per share, and 100 million shares of our Class B common stock, par value \$0.01 per share, and 50 million shares of preferred stock, par value \$0.01 per share.

Common Stock

As of July 31, 2012, there were 110,654,402 shares of our Class A common stock outstanding and 34,848,107 shares of our Class B common stock outstanding. The holders of Class A common stock are generally entitled to one vote per share on all matters to be voted upon by the stockholders as a group, entitling holders of Class A common stock to approximately 24.1% of our voting power as of such date, and do not have cumulative voting rights. The holders of Class B common stock are generally entitled to ten votes per share on all matters to be voted upon by the stockholders as a group, entitling holders of Class B common stock to 75.9% of our voting power as of such date, and do not have cumulative voting rights. Cantor and CFGM, the managing general partner of Cantor and an entity controlled by our Chairman and Chief Executive Officer, Howard W. Lutnick, are the only holders of Class B common stock. Class B common stock generally votes together with Class A common stock on all matters submitted to the vote of Class A common stockholders.

Each share of our Class A common stock is equivalent to a share of our Class B common stock for purposes of economic rights. Subject to preferences that may be applicable to any outstanding preferred stock, the holders of shares of Class A common stock and Class B common stock are entitled to receive ratably such dividends, if any, as may be declared from time to time by our board of directors out of funds legally available therefor. See Dividend Policy and Price Range of Class A Common Stock. In the event of our liquidation, dissolution or winding up, the holders of shares of Class A common stock and Class B common stock are entitled to share ratably in all assets remaining after payment of liabilities, subject to prior rights of preferred stock, if any, then outstanding.

Shares of our Class A common stock are not subject to any conversion right. Our certificate of incorporation provides that each share of our Class B common stock is convertible at any time, at the option of the holder, into one share of Class A common stock. Each share of Class B common stock will automatically convert into one share of Class A common stock upon any sale, pledge or other transfer, which we refer to as a transfer, whether or not for value, by the initial registered holder, other than any transfer by the initial holder to (1) Cantor, (2) any entity controlled by Cantor or by Mr. Lutnick or (3) Mr. Lutnick, his spouse, his estate, any of his descendants, any of his relatives or any trust established for his benefit or for the benefit of his spouse, any of his descendants or any of his relatives.

Any holder of shares of our Class B common stock may pledge his, her or its shares of Class B common stock, as the case may be, to a pledgee pursuant to a bona fide pledge of the shares as collateral security for indebtedness due to the pledgee so long as the shares are not transferred to or registered in the name of the pledgee. In the event of any pledge of shares of Class B common stock meeting these requirements, the pledged shares will not be converted automatically into shares of our Class A common stock. If the pledged shares of Class B common stock become subject to any foreclosure, realization or other similar action by the pledgee, they will be converted automatically into shares of Class A common stock upon the occurrence of that action. The automatic conversion provisions in our certificate of incorporation may not be amended, altered, changed or repealed without the approval of the holders of a majority of the voting power of all outstanding shares of Class A common stock.

None of the shares of our Class A common stock or our Class B common stock has any pre-emptive or other subscription rights. There will be no redemption or sinking fund provisions applicable to shares of Class A common stock or Class B common stock. All outstanding shares of Class A common stock and Class B common stock are fully paid and non-assessable.

Table of Contents

Preferred Stock

Our board of directors has the authority to cause us to issue preferred stock in one or more classes or series and to fix the designations, powers, preferences and rights, and the qualifications, limitations or restrictions thereof, including dividend rights, dividend rates, terms of redemption, redemption prices, conversion rights and liquidation preferences of the shares constituting any class or series, without further vote or action by the stockholders. The issuance of preferred stock pursuant to such blank check provisions may have the effect of delaying, deferring or preventing a change of control of us without further action by our stockholders and may adversely affect the voting and other rights of the holders of shares of our Class A common stock. At present, we have no plans to issue any preferred stock.

Anti-Takeover Effects of Delaware Law, Our Certificate of Incorporation and Bylaws and the Convertible Notes

Some provisions of the Delaware General Corporation Law, which we refer to as the DGCL, our certificate of incorporation and bylaws and the convertible notes could make the following more difficult:

acquisition of us by means of a tender offer;

acquisition of us by means of a proxy contest or otherwise; or

removal of our incumbent officers and directors.

These provisions, summarized below, may discourage coercive takeover practices and inadequate takeover bids. These provisions may also encourage persons seeking to acquire control of us to first negotiate with our board of directors. We believe that the benefits of increased protection give us the potential ability to negotiate with the proponent of an unfriendly or unsolicited proposal to acquire or restructure us and outweigh the disadvantages of discouraging those proposals because negotiation of them could result in an improvement of their terms.

Delaware Anti-Takeover Law

We are subject to Section 203 of the DGCL. In general, Section 203 of the DGCL prohibits a publicly held Delaware corporation from engaging in a business combination with an interested stockholder for a period of three years following the date the person became an interested stockholder, unless the business combination or the transaction in which the person became an interested stockholder is approved in a prescribed manner. Generally, a business combination includes a merger, asset or stock sale or other transaction resulting in a financial benefit to the interested stockholder. An interested stockholder is a person who, together with affiliates and associates, owns 15% or more of a corporation's outstanding voting stock, or was the owner of 15% or more of a corporation's outstanding voting stock at any time within the prior three years, other than interested stockholders prior to the time our Class A common stock was traded on the Nasdaq Stock Market. The existence of this provision would be expected to have an anti-takeover effect with respect to transactions not approved in advance by our board of directors, including discouraging takeover attempts that might result in a premium over the market price for shares of Class A common stock.

Certificate of Incorporation and Bylaws

Our bylaws provide that special meetings of stockholders may be called only by the Chairman of our board of directors, or in the event the Chairman of our board of directors is unavailable, by the Chief Executive Officer or by the holders of a majority of the voting power of our Class B common stock, which is held by Cantor and CFGM. In addition, as discussed above, our certificate of incorporation permits us to issue blank check preferred stock.

Our bylaws require advance written notice prior to a meeting of our stockholders of a proposal or director nomination which a stockholder desires to present at such a meeting, which generally must be received by our Secretary not later than 120 days prior to the first anniversary of the date of our proxy statement for the preceding year's annual meeting. Our bylaws provide that all amendments to our bylaws must be approved by either the holders of a majority of the voting power of all of our outstanding capital stock entitled to vote or by a majority of our board of directors.

The Convertible Notes

Edgar Filing: BGC Partners, Inc. - Form 424B7

Pursuant to the terms of the convertible notes, holders of the convertible notes will have the right to require us to repurchase all or a portion of such notes upon the occurrence of a fundamental change (as defined in the respective Indentures governing the convertible notes) at 100% of their principal amount, plus accrued and unpaid interest. In addition, if a make-whole fundamental change occurs (as defined in the respective Indentures) prior to maturity of each of the convertible notes, under certain circumstances we will increase the conversion rate by a number of additional shares of our Class A common stock (as set forth in a table in the respective Indentures) for convertible notes converted in connection with such make-whole fundamental change. The fundamental

Table of Contents

change purchase rights and the provisions requiring an increase to the conversion rate for conversions in connection with make-whole fundamental changes may in certain circumstances delay or prevent a takeover of us and/or the removal of incumbent management that might otherwise be beneficial to investors.

In addition, to the extent that Cantor or its affiliates continue to hold the 8.75% convertible notes, these provisions may enhance Cantor's control of us even if Cantor were to reduce its voting power in us by, among other things, converting shares of our Class B common stock held by it into shares of our Class A common stock or selling or distributing shares of Class A common stock.

Corporate Opportunity

Our certificate of incorporation provides that no Cantor Company (as defined below) or any of the representatives (as defined below) of a Cantor Company will owe any fiduciary duty to, nor will any Cantor Company or any of their respective representatives be liable for breach of fiduciary duty to, us or any of our stockholders, including with respect to a corporate opportunity, except as described below. To the extent that any representative of a Cantor Company also serves as our director or officer, such person will owe fiduciary duties to us in his or her capacity as our director or officer. In addition, none of any Cantor Company or any of their respective representatives will owe any duty to refrain from engaging in the same or similar activities or lines of business as us, or doing business with any of our clients or customers.

If a third party presents a corporate opportunity (as defined below) to a person who is a representative of ours and a representative of a Cantor Company expressly and solely in such person's capacity as a representative of us, and such person acts in good faith in a manner consistent with the policy that such corporate opportunity belongs to us, then such person:

will be deemed to have fully satisfied and fulfilled any fiduciary duty that such person has to us as a representative of us with respect to such corporate opportunity;

will not be liable to us or any of our stockholders for breach of fiduciary duty by reason of such person's action or inaction with respect to the corporate opportunity;

will be deemed to have acted in good faith and in a manner that such person reasonably believed to be in, and not opposed to, our best interests; and

will be deemed not to have breached such person's duty of loyalty to us and our stockholders, and not to have derived an improper personal benefit therefrom.

A Cantor Company may pursue such a corporate opportunity if we decide not to.

If a corporate opportunity is not presented to a person who is both a representative of ours and a representative of a Cantor Company and expressly and solely in such person's capacity as a representative of us, such person will not be obligated to present the corporate opportunity to us or to act as if such corporate opportunity belongs to us, and such person:

will be deemed to have fully satisfied and fulfilled any fiduciary duty that such person has to us as a representative of us with respect to such corporate opportunity;

will not be liable to us or any of our stockholders for breach of fiduciary duty by reason of such person's action or inaction with respect to such corporate opportunity;

Edgar Filing: BGC Partners, Inc. - Form 424B7

will be deemed to have acted in good faith and in a manner that such person reasonably believed to be in, and not opposed to, our best interests; and

will be deemed not to have breached a duty of loyalty to us and our stockholders, and not to have derived an improper personal benefit therefrom.

For purposes of the above:

Cantor Company means Cantor and any of its affiliates (other than, if applicable, the Company and its affiliates);

representatives means, with respect to any person, the directors, officers, employees, general partners or managing member of such person; and

corporate opportunity means any business opportunity that we are financially able to undertake that is, from its nature, in our lines of business, is of practical advantage to us and is one in which we have an interest or a reasonable expectancy, and in which, by embracing the opportunity, the self-interest of a Cantor Company or their respective representatives will be brought into conflict with our self-interest.

Table of Contents

Corporate Governance and Other Matters

See our latest Annual Report on Form 10-K filed with the SEC, and any updates thereto contained in our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC, all of which we incorporate by reference herein.

Registration Rights

We entered into a registration rights agreement with Cantor dated December 9, 1999 in connection with eSpeed's formation. We also assumed in connection with the merger the obligations of BGC Partners OldCo under its registration rights agreement with Cantor dated March 31, 2008. In connection with the issuance of the 8.75% convertible notes to Cantor, we entered into a registration rights agreement with Cantor dated April 1, 2010 with respect to shares of our Class A common stock acquirable upon conversion of the notes. In addition, pursuant to the capped call transactions that we entered into in connection with the issuance of the 4.50% convertible notes, we have agreed to register under the Securities Act shares of our Class A common stock acquired by the counterparties to the capped call transactions for hedging purposes, if in the good faith reasonable judgment of such counterparties, based upon advice of legal counsel, such shares cannot be sold without registration under the Securities Act. For a description of the foregoing registration rights, see our latest Annual Report on Form 10-K filed with the SEC, and any updates thereto contained in our subsequent Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC, all of which are incorporated by reference herein.

Transfer Agent and Registrar

The transfer agent and registrar for our Class A common stock is American Stock Transfer & Trust Company, LLC.

Table of Contents

MATERIAL U.S. FEDERAL TAX CONSIDERATIONS

FOR NON-U.S. HOLDERS OF CLASS A COMMON STOCK

The following is a general discussion of material U.S. federal income tax considerations with respect to the acquisition, ownership and disposition of shares of our Class A common stock applicable to non-U.S. holders who acquire such shares in this offering and hold such shares as a capital asset (generally, property held for investment). For purposes of this discussion, a non-U.S. holder means a beneficial owner of shares of Class A common stock (other than an entity or arrangement that is treated as a partnership for U.S. federal income tax purposes) that is not, for U.S. federal income tax purposes, any of the following:

a citizen or resident of the United States;

a corporation created or organized in the United States or under the laws of the United States, any state thereof or the District of Columbia;

an estate, the income of which is includible in gross income for U.S. federal income tax purposes regardless of its source; or

a trust if (a) a court within the United States is able to exercise primary supervision over the administration of the trust and one or more U.S. persons have the authority to control all substantial decisions of the trust or (b) such trust has made a valid election to be treated as a U.S. person for U.S. federal income tax purposes.

This discussion is based upon current provisions of the Internal Revenue Code of 1986, as amended, which we refer to as the Code, Treasury regulations promulgated thereunder, judicial opinions, published positions of the Internal Revenue Service, and other applicable authorities, all of which are subject to change (possibly with retroactive effect). This discussion does not address all aspects of U.S. federal income taxation that may be important to a particular non-U.S. holder in light of that non-U.S. holder's individual circumstances, nor does it address any aspects of U.S. federal estate and gift, state, local, or non-U.S. taxes. This discussion may not apply, in whole or in part, to particular non-U.S. holders in light of their individual circumstances or to holders subject to special treatment under the U.S. federal income tax laws (such as insurance companies, tax-exempt organizations, financial institutions, brokers or dealers in securities, controlled foreign corporations, passive foreign investment companies, non-U.S. holders that hold shares of our Class A common stock as part of a straddle, hedge, conversion transaction or other integrated investment, and certain U.S. expatriates).

If a partnership (or other entity or arrangement treated as a partnership for U.S. federal income tax purposes) holds shares of our Class A common stock, the tax treatment of a partner will generally depend on the status of the partner and the activities of the partnership. Partners of a partnership holding shares of Class A common stock are encouraged to consult their own tax advisors as to the particular U.S. federal income tax consequences applicable to them.

THIS SUMMARY IS FOR GENERAL INFORMATION ONLY AND IS NOT INTENDED TO CONSTITUTE A COMPLETE DESCRIPTION OF ALL TAX CONSEQUENCES FOR NON-U.S. HOLDERS RELATING TO THE ACQUISITION, OWNERSHIP AND DISPOSITION OF SHARES OF OUR CLASS A COMMON STOCK. PROSPECTIVE HOLDERS OF SHARES OF CLASS A COMMON STOCK ARE ENCOURAGED TO CONSULT WITH THEIR OWN TAX ADVISORS REGARDING THE TAX CONSEQUENCES TO THEM (INCLUDING THE APPLICATION AND EFFECT OF ANY STATE, LOCAL AND FOREIGN INCOME AND OTHER TAX LAWS) OF THE ACQUISITION, OWNERSHIP AND DISPOSITION OF SUCH SHARES.

Dividends

In general, any distribution we make to a non-U.S. holder with respect to its shares of our Class A common stock that constitutes a dividend for U.S. federal income tax purposes will be subject to U.S. withholding tax at a rate of 30% of the gross amount, unless the non-U.S. holder is eligible for a reduced rate of withholding tax under an applicable tax treaty and the non-U.S. holder provides proper certification of its eligibility for such reduced rate. A distribution will constitute a dividend for U.S. federal income tax purposes to the extent of our current or accumulated earnings and profits as determined for U.S. federal income tax purposes. To the extent that a distribution exceeds our current or accumulated earnings and profits, the excess will constitute a return of capital that is applied against, and will reduce, the holder's basis in its shares, but not

Edgar Filing: BGC Partners, Inc. - Form 424B7

below zero, and then will be treated as gain from the sale or exchange of such shares.

Dividends we pay to a non-U.S. holder that are effectively connected with its conduct of a trade or business within the United States (and, if a tax treaty applies, are attributable to a U.S. permanent establishment of such non-U.S. holder) will not be subject to U.S. withholding tax, as described above, if the non-U.S. holder complies with applicable certification and disclosure requirements. Instead, such dividends generally will be subject to U.S. federal income tax on a net income basis in the same manner as if the non-U.S.

Table of Contents

holder were a resident of the United States. Dividends received by a foreign corporation that are effectively connected with its conduct of trade or business within the United States may be subject to an additional branch profits tax at a rate of 30% (or such lower rate as may be specified by an applicable tax treaty).

Gain on Sale or Other Disposition of Shares of Our Class A Common Stock

In general, a non-U.S. holder will not be subject to U.S. federal income tax on any gain realized upon the sale or other disposition of the non-U.S. holder's shares of our Class A common stock unless:

the gain is effectively connected with a trade or business carried on by the non-U.S. holder within the United States (and, if required by an applicable tax treaty, is attributable to a U.S. permanent establishment of such non-U.S. holder);

the non-U.S. holder is an individual and is present in the United States for 183 days or more in the taxable year of disposition and certain other conditions are met; or

we are or have been a U.S. real property holding corporation, which we refer to as a USRPHC, for U.S. federal income tax purposes at any time within the shorter of the five-year period preceding such disposition or such non-U.S. holder's holding period of the shares. We believe we are not, and do not anticipate becoming, a USRPHC for U.S. federal income tax purposes. If we were or were to become a USRPHC at any time during the applicable period, however, any gain recognized on a sale or other disposition of shares by a non-U.S. holder that did not own (directly, indirectly or constructively) more than 5% of the Class A common stock during the applicable period would not be subject to U.S. federal income tax, provided that Class A common stock is regularly traded on an established securities market (within the meaning of Section 897(c)(3) of the Code).

Gain that is effectively connected with the conduct of a trade or business in the United States (or so treated) generally will be subject to U.S. federal income tax, net of certain deductions, at regular U.S. federal income tax rates. If the non-U.S. holder is a foreign corporation, the branch profits tax described above also may apply to such effectively connected gain. An individual non-U.S. holder who is subject to U.S. federal income tax because the non-U.S. holder was present in the United States for 183 days or more during the year of sale or other disposition of shares of our Class A common stock will be subject to a flat 30% tax on the gain derived from such sale or other disposition, which may be offset by United States source capital losses.

Backup Withholding, Information Reporting and Other Reporting Requirements

We must report annually to the Internal Revenue Service and to each non-U.S. holder of shares of our Class A common stock the amount of dividends paid to, and the tax withheld with respect to, each non-U.S. holder. These reporting requirements apply regardless of whether withholding was reduced or eliminated by an applicable tax treaty. Copies of this information reporting may also be made available under the provisions of a specific tax treaty or agreement with the tax authorities in the country in which the non-U.S. holder resides or is established.

A non-U.S. holder will generally be subject to backup withholding with respect to dividends paid on its shares of our Class A common stock to such holder unless such holder certifies under penalties of perjury that, among other things, it is a non-U.S. holder (and the payor does not have actual knowledge or reason to know that such holder is a U.S. person as defined under the Code).

Information reporting and backup withholding generally are not required with respect to the amount of any proceeds from the sale or other disposition of shares of our Class A common stock by a non-U.S. holder outside the United States through a foreign office of a foreign broker that does not have certain specified connections to the United States. However, if a non-U.S. holder sells or otherwise disposes of its shares through a U.S. broker or the U.S. offices of a foreign broker, the broker will generally be required to report the amount of proceeds paid to the non-U.S. holder to the Internal Revenue Service and also backup withhold on that amount unless such non-U.S. holder provides appropriate certification to the broker of its status as a non-U.S. person or otherwise establishes an exemption (and the payor does not have actual knowledge or reason to know that such holder is a U.S. person as defined under the Code). Information reporting will also apply if a non-U.S. holder sells or otherwise disposes of its shares of Class A common stock through a foreign broker deriving more than a specified percentage of its income from U.S. sources or having certain other connections to the United States, unless such broker has documentary evidence in its records that such non-U.S. holder is a non-U.S. person and certain other conditions are met, or such non-U.S. holder otherwise establishes an exemption (and the payor does not have actual knowledge or reason to know that such holder is a U.S. person as defined under the Code).

Edgar Filing: BGC Partners, Inc. - Form 424B7

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules from a payment to a non-U.S. holder can be credited against the non-U.S. holder's U.S. federal income tax liability, if any, or refunded, provided that the required information is furnished to the Internal Revenue Service in a timely manner. Non-U.S. holders are encouraged to consult their tax advisors regarding the application of the information reporting and backup withholding rules to them.

Table of Contents

Legislative Developments Potentially Affecting Taxation of Shares of Our Class A Common Stock Held by or Through Foreign Entities

Legislation enacted by the United States Congress will generally impose a withholding tax of 30% on dividends paid on shares of our Class A common stock and the gross proceeds of a sale or other disposition of such shares paid to a foreign financial institution, unless such institution enters into an agreement with the U.S. government to collect and provide to the U.S. tax authorities substantial information regarding U.S. account holders of such institution (which would include certain equity and debt holders of such institution, as well as certain account holders that are foreign entities with U.S. owners). The legislation will also generally impose a withholding tax of 30% on dividends paid on the shares and the gross proceeds of a sale or other disposition of such shares paid to a non-financial foreign entity unless such entity provides the withholding agent with a certification identifying the direct and indirect U.S. owners of the entity. Under certain circumstances, a non-U.S. holder of shares may be eligible for refunds or credits of such taxes. The legislation will be effective for amounts paid after December 31, 2013. Investors are encouraged to consult with their own tax advisors regarding the possible implications of this legislation on their investment in shares of Class A common stock.

Table of Contents

PLAN OF DISTRIBUTION

Of the 6,125,067 shares of our Class A common stock included in this prospectus supplement, an aggregate of 2,755,753 April 2008 distribution rights shares that have already been distributed by Cantor and remain unsold, 374,135 shares that were distributed by Cantor to its partners on February 14, 2012 in payment of previous quarterly partnership distributions (reflecting the exclusion of 44,013 shares distributed by Cantor to certain partners, including to one of our executive officers) and remain unsold, an aggregate of 282,023 February 2012 distribution rights shares that were distributed by Cantor on March 21, 2012 and remain unsold, and 75,000 shares that were donated by Cantor to The Cantor Fitzgerald Relief Fund on March 9, 2012 may be offered and sold through this prospectus supplement by the Selling Stockholders identified in this prospectus supplement, and the remaining 2,920,179 shares included in this prospectus supplement may be offered and sold under the registration statement of which this prospectus supplement forms a part (1) either by Cantor at the direction and for the account of the Individual Selling Stockholders who hold the related distribution rights, or by such Individual Selling Stockholders as distributees of such distribution rights shares from Cantor, which Individual Selling Stockholders in each such case will be identified in one or more additional prospectus supplements to the extent required prior to the time of any offer or sale of such Individual Selling Stockholders' shares under the registration statement, or (2) by the Charitable Organizations, which will be identified in one or more additional prospectus supplements to the extent required prior to the time of any offer or sale of such Charitable Organizations' shares under the registration statement. Although nominally listed as a Selling Stockholder, Cantor will not be selling any shares for its own account under the registration statement.

The purpose of including these shares of our Class A common stock in this prospectus supplement is to meet the expectations of the Individual Selling Stockholders that they will receive registered shares of our Class A common stock distributed by Cantor to them pursuant to their distribution rights or in payment of such quarterly partnership distributions. Additional purposes are to enable (1) the Charitable Organizations, including the Relief Fund, to offer and sell any shares of Class A common stock donated by Cantor to them and (2) the Relief Fund to offer and sell the shares of Class A common stock donated by us to it on May 9, 2011. There can be no assurances that any Selling Stockholder will sell any or all of such shares of Class A common stock under the registration statement.

The Selling Stockholders may offer and sell the shares of our Class A common stock included in this prospectus supplement from time to time directly to purchasers, through underwriters, to dealers, or through agents, at fixed prices, which may be changed, at market prices prevailing at the time of sale, at prices related to the prevailing market prices, or at privately negotiated prices. There can be no assurances that the Selling Stockholders will sell any or all of such shares of Class A common stock under the registration statement.

The Selling Stockholders may offer and sell some or all of the shares of our Class A common stock included in this prospectus supplement by or through a broker-dealer in one or more, or a combination, of the following methods:

purchases by the broker-dealer as principal, and resale by the broker-dealer for its account;

a block trade in which the broker-dealer may attempt to sell the shares as agent, but may resell all or a portion of the block as principal in order to facilitate the transaction; or

transactions in which the broker-dealer as agent solicits purchasers and ordinary brokerage transactions by the broker-dealer as agent. The Selling Stockholders may enter into hedging, option, loan, pledge, or other types of derivative or monetization transactions with respect to the shares of our Class A common stock included in this prospectus supplement, such as lending or pledging such shares to a broker-dealer, bank, or other third party, which may become a Selling Stockholder and sell such shares under the registration statement.

The Selling Stockholders may directly make offers to sell the shares of our Class A common stock included in this prospectus supplement to, or solicit offers to purchase the shares of Class A common stock from, purchasers from time to time. If required, the prospectus supplement related to any such offering by the Selling Stockholders will set forth the terms of such offering.

The Selling Stockholders may sell the shares of our Class A common stock included in this prospectus supplement from time to time to one or more underwriters, which would purchase the shares as principal for resale to purchasers, on a firm commitment or other basis. If the Selling Stockholders sell shares of Class A common stock to underwriters, they may execute an underwriting agreement with them at the time of sale and will name them in the prospectus supplement related to any such offering. In connection with those sales, underwriters may be deemed to have received compensation from the Selling Stockholders in the form of underwriting discounts or commissions and may also receive commissions from purchasers of the shares of Class A common stock for which they may act as agents. Underwriters may resell shares of

Edgar Filing: BGC Partners, Inc. - Form 424B7

Class A common stock to or through dealers, and those dealers may receive compensation in the form of discounts, concessions or commissions from the underwriters and/or commissions from

Table of Contents

purchasers for which they may act as agents. The prospectus supplement related to any such offering will include any required information about underwriting compensation to be paid to underwriters, and any discounts, concessions or commissions underwriters allow to participating dealers, in connection with such offering.

From time to time, the Selling Stockholders may sell the shares of our Class A common stock included in this prospectus supplement to one or more dealers acting as principals. If required, any additional prospectus supplement related to any such offering will name such dealers as Selling Stockholders, and will include information about any compensation paid to the dealers, in such offering. The dealers, which may be deemed to be underwriters as that term is defined in the Securities Act, may then resell the shares to purchasers.

The Selling Stockholders may also designate broker-dealers as agents from time to time to solicit offers from purchasers to purchase the shares of our Class A common stock included in this prospectus supplement, or to sell such shares in ordinary brokerage transactions, on their behalf. If required, the prospectus supplement related to any such offering will name such agents, and will include information about any commissions paid to the agents, in such offering. Agents may be deemed to be underwriters as that term is defined in the Securities Act in such offering.

The Selling Stockholders may be deemed to be underwriters as that term is defined in the Securities Act, and any profit on the sale of shares of our Class A common stock included in this prospectus supplement by the Selling Stockholders may be deemed to be underwriting discounts or commissions under the Securities Act. We have informed the Selling Stockholders that the anti-manipulative provisions of Regulation M promulgated under the Exchange Act may apply to their sales of such shares in the market or otherwise.

In connection with a firm commitment offering, the underwriters may purchase and sell shares of our Class A common stock in the open market. These transactions may include short sales, stabilizing transactions and purchases to cover positions created by short sales. Short sales involve the sale by the underwriters of a greater number of shares of Class A common stock than they are required to purchase in the offering. Stabilizing transactions consist of certain bids or purchases made for the purpose of preventing or retarding a decline in the market price of Class A common stock while the offering is in progress. The underwriters also may impose a penalty bid. This occurs when a particular underwriter repays to the underwriters a portion of the underwriting discount received by it because the underwriters have repurchased shares of Class A common stock sold by or for the account of that underwriter in stabilizing or short-covering transactions. These activities by the underwriters may stabilize, maintain or otherwise affect the market price of Class A common stock. As a result, the price of Class A common stock may be higher than the price that otherwise might exist in the open market. If these activities are commenced, they may be discontinued by the underwriters at any time. These transactions may be effected on or through the Nasdaq Global Select Market, the existing trading market for Class A common stock, or in the over-the-counter market or otherwise.

The Selling Stockholders or their underwriters, broker-dealers, or agents may make sales of shares of our Class A common stock included in this prospectus supplement that are deemed to be an at-the-market offering as defined in Rule 415 promulgated under the Securities Act, which includes sales of such shares made directly on or through the Nasdaq Global Select Market, the existing trading market for Class A common stock, or in the over-the-counter market or otherwise.

Any underwriters, dealers, or agents offering the shares of our Class A common stock included in this prospectus supplement will not confirm sales to any accounts over which they or their affiliates exercise discretionary authority without the prior approval of the customer.

Underwriters, dealers, agents and other persons may be entitled, under agreements that they may enter into with the Selling Stockholders or us, to indemnification by them against certain liabilities, including liabilities under the Securities Act, in connection with an offering of the shares of our Class A common stock included in this prospectus supplement.

We have agreed to pay the expenses of the registration of the shares of our Class A common stock offered and sold by the Selling Stockholders under the registration statement, including, but not limited to, all registration and filing fees and fees and expenses of our counsel and our accountants. The Selling Stockholders will pay any underwriting discounts, commissions and transfer taxes applicable to shares of Class A common stock sold by them.

In return for our agreement to include in the registration statement the shares of our Class A common stock to be offered for sale by the Selling Stockholders and to pay the expenses of the registration of such shares, we may require that the Selling Stockholders be subject to any restrictions on sale imposed by us from time to time, including, without limitation, with respect to blackout periods for sales, volume limitations, manner of sale restrictions or otherwise.

As a result of the requirements of the Financial Industry Regulatory Authority, which we refer to as FINRA, the maximum discount, concession or commission to be received by any FINRA member or independent broker-dealer may not be greater than eight percent (8%) of the gross proceeds received by the Selling Stockholders for the sale of any of the shares of our Class A common stock included in this prospectus

supplement.

Table of Contents

Any of the shares of our Class A common stock included in this prospectus supplement held by the Selling Stockholders that qualify for sale pursuant to Rule 144 under the Securities Act may be sold under Rule 144 rather than under the registration statement. If a Selling Stockholder sells pursuant to Rule 144, the Selling Stockholder will not be deemed to be an underwriter as that term is defined in the Securities Act and will not be subject to the prospectus delivery requirements of the Securities Act with respect to such sales.

LEGAL MATTERS

The validity of the shares of our Class A common stock included in this prospectus supplement has been passed upon for us by Stephen M. Merkel, our Executive Vice President, General Counsel and Secretary. Mr. Merkel's address is c/o BGC Partners, Inc., 499 Park Avenue, New York, New York 10022. As of July 31, 2012, Mr. Merkel owned (i) 39,464 shares of Class A common stock held directly by Mr. Merkel, (ii) 300,000 shares of Class A common stock subject to options currently exercisable or exercisable within 60 days held directly by Mr. Merkel, (iii) 10,429 shares of Class A common stock held in Mr. Merkel's 401(k) account, and (iv) 2,250 shares of Class A common stock beneficially owned by Mr. Merkel's spouse. Mr. Merkel is also the Executive Managing Director, General Counsel and Secretary of Cantor and CF&Co, a limited partner in Cantor, and the Vice President and Secretary of CFGM and has in the past and may in the future sell shares of Class A common stock and working partner units to us.

EXPERTS

Ernst & Young LLP, our independent registered public accounting firm, has audited the consolidated financial statements and financial statement schedule of BGC Partners, Inc. included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011, and the effectiveness of internal control over financial reporting of BGC Partners, Inc. as of December 31, 2011, as stated in their reports thereon, included therein, which are incorporated by reference in this prospectus supplement. Such consolidated financial statements and financial statement schedule of BGC Partners, Inc. are incorporated by reference in reliance upon the report of such firm given upon their authority as experts in accounting and auditing.

Ernst & Young LLP, Grubb & Ellis Company's independent registered public accounting firm, has audited the consolidated financial statements of Grubb & Ellis Company as of December 31, 2011 and 2010 and for each of the three years in the period ended December 31, 2011, included in our Current Report on Form 8-K/A filed with the SEC on May 24, 2012, which is incorporated by reference in this prospectus supplement. Such consolidated financial statements are incorporated by reference in reliance upon the report of such firm given upon their authority as experts in accounting and auditing.

Table of Contents

WHERE YOU CAN FIND MORE INFORMATION

We file annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any document we file at the SEC's Public Reference Room located at One Station Place, 100 F Street, N.E., Washington, D.C. 20549. You can also request copies of the documents, upon payment of a duplicating fee, by writing the Public Reference Section of the SEC. Please call the SEC at 1-800-SEC-0330 for further information. These filings are also available to the public from the SEC's website at www.sec.gov.

Our website address is www.bgcpartners.com. Through our website, we make available, free of charge, the following documents as soon as reasonably practicable after they are electronically filed with, or furnished to, the SEC: our Annual Reports on Form 10-K; our proxy statements for our annual and special stockholder meetings; our Quarterly Reports on Form 10-Q; our Current Reports on Form 8-K; Forms 3, 4 and 5 and Schedules 13D filed on behalf of Cantor, CFGM, our directors and our executive officers; and amendments to those documents. The information contained on, or that may be accessed through, our website is not part of, and is not incorporated into, this prospectus supplement.

DOCUMENTS INCORPORATED BY REFERENCE

The SEC allows us to incorporate by reference into this prospectus supplement the documents that we file with the SEC, which means that we can disclose important information to you by referring you to those documents. The information incorporated by reference is considered to be part of this prospectus supplement. We incorporate by reference into this prospectus supplement the following documents:

our Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed on March 15, 2012;

our Quarterly Report on Form 10-Q for the quarter ended March 31, 2012 filed on May 8, 2012;

our Current Report on Form 8-K filed on February 15, 2012;

our Current Report on Form 8-K filed on February 21, 2012;

our Current Report on Form 8-K filed on February 24, 2012 (other than as indicated therein);

our Current Report on Form 8-K filed on February 29, 2012;

our Current Report on Form 8-K filed on March 28, 2012;

our Current Report on Form 8-K filed on April 3, 2012;

our Current Report on Form 8-K filed on April 19, 2012;

our Current Report on Form 8-K filed on May 3, 2012 (other than as indicated therein);

our Current Report on Form 8-K/A filed on May 24, 2012;

Edgar Filing: BGC Partners, Inc. - Form 424B7

our Current Report on Form 8-K filed on June 27, 2012;

our Current Report on Form 8-K filed on June 28, 2012;

our Current Report on Form 8-K filed on July 26, 2012 (other than as indicated therein);

our Registration Statement on Form 8-A for our Class A common stock filed on November 18, 1999;

our Amendment No. 1 to our Registration Statement on Form 8-A/A filed on March 7, 2001; and

all documents filed by us with the SEC pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act (Commission File Numbers 0-28191 and 01-35591) after the date of this prospectus supplement and before the completion of the offerings of the shares of our Class A common stock included in this prospectus supplement.

Any statement contained in this prospectus supplement or any subsequent prospectus supplement, or in a document incorporated by reference herein or therein, shall be deemed to be modified or superseded to the extent that a statement contained herein, or in any subsequent prospectus supplement or any subsequently filed document that also is incorporated or deemed to be

Table of Contents

incorporated by reference herein or therein, modifies or supersedes such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this prospectus supplement or any subsequent prospectus supplement.

You may obtain copies of these documents, at no cost to you, from our website (www.bgcpartners.com), or by writing or telephoning us at the following address:

Investor Relations
BGC Partners, Inc.
499 Park Avenue
New York, New York 10022

(212) 610-2426