

Northfield Bancorp, Inc.
Form 10-Q
May 10, 2012
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2012

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

For transition period from to

Commission File Number 1-33732

NORTHFIELD BANCORP, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

(State or other jurisdiction of incorporation)

(I.R.S. Employer Identification No.)

1410 St. Georges Avenue, Avenel, New Jersey
(Address of principal executive offices)

07001
(Zip Code)

Registrant's telephone number, including area code: (732) 499-7200

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for shorter period that the registrant was required and post such files). Yes No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No .

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

40,379,768 shares of Common Stock, par value \$0.01 per share, were issued and outstanding as of May 4, 2012.

Table of Contents

NORTHFIELD BANCORP, INC.

Form 10-Q Quarterly Report

Table of Contents

PART I - FINANCIAL INFORMATION

	Page Number
Item 1. <u>Financial Statements</u>	2
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	28
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	37
Item 4. <u>Controls and Procedures</u>	39

PART II - OTHER INFORMATION

Item 1. <u>Legal Proceedings</u>	40
Item 1A. <u>Risk Factors</u>	40
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	40
Item 3. <u>Defaults Upon Senior Securities</u>	40
Item 4. <u>Mine Safety Disclosures</u>	40
Item 5. <u>Other Information</u>	41
Item 6. <u>Exhibits</u>	41
<u>Signatures</u>	42

Table of Contents**PART I****ITEM 1. FINANCIAL STATEMENTS****NORTHFIELD BANCORP, INC.****CONSOLIDATED BALANCE SHEETS**

March 31, 2012, and December 31, 2011

(In thousands, except per share amounts)

	March 31, 2012 (Unaudited)	December 31, 2011
ASSETS:		
Cash and due from banks	\$ 13,775	\$ 15,539
Interest-bearing deposits in other financial institutions	32,062	49,730
Total cash and cash equivalents	45,837	65,269
Trading securities	4,577	4,146
Securities available-for-sale, at estimated fair value (encumbered \$313,004 in 2012 and \$309,816 in 2011)	1,184,467	1,098,725
Securities held-to-maturity, at amortized cost (estimated fair value of \$3,492 in 2012 and \$3,771 in 2011) (encumbered \$0 in 2012 and 2011)	3,324	3,617
Loans held-for-sale	604	3,900
Purchased credit-impaired (PCI) loans held-for-investment	86,068	88,522
Originated loans held-for-investment, net	957,277	985,945
Loans held-for-investment, net	1,043,345	1,074,467
Allowance for loan losses	(27,100)	(26,836)
Net loans held-for-investment	1,016,245	1,047,631
Accrued interest receivable	7,809	8,610
Bank owned life insurance	78,497	77,778
Federal Home Loan Bank of New York stock, at cost	12,452	12,677
Premises and equipment, net	22,178	19,988
Goodwill	16,159	16,159
Other real estate owned	2,444	3,359
Other assets	11,257	15,059
Total assets	2,405,850	2,376,918
LIABILITIES AND STOCKHOLDERS EQUITY:		
LIABILITIES:		
Deposits	1,500,492	1,493,526
Securities sold under agreements to repurchase	276,000	276,000
Other borrowings	201,119	205,934
Advance payments by borrowers for taxes and insurance	3,921	2,201
Accrued expenses and other liabilities	39,159	16,607
Total liabilities	2,020,691	1,994,268

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

STOCKHOLDERS EQUITY:

Preferred stock, \$0.01 par value; 10,000,000 shares authorized, none issued or outstanding	-	-
Common stock, \$0.01 par value; 90,000,000 shares authorized, 45,632,611 shares issued at March 31, 2012, and December 31, 2011, respectively, 40,396,868 and 40,518,591 outstanding at March 31, 2012 and December 31, 2011, respectively	456	456
Additional paid-in-capital	210,121	209,302
Unallocated common stock held by employee stock ownership plan	(14,424)	(14,570)
Retained earnings	239,006	235,776
Accumulated other comprehensive income	17,500	17,470
Treasury stock at cost; 5,235,743 and 5,114,020 shares at March 31, 2012 and December 31, 2011, respectively	(67,500)	(65,784)
Total stockholders equity	385,159	382,650
Total liabilities and stockholders equity	\$ 2,405,850	\$ 2,376,918

See accompanying notes to consolidated financial statements.

Table of Contents**NORTHFIELD BANCORP, INC.****CONSOLIDATED STATEMENTS OF INCOME AND OTHER COMPREHENSIVE INCOME**

Three months ended March 31, 2012, and 2011

(Unaudited)

(In thousands, except share data)

	Three months ended March 31,	
	2012	2011
Interest income:		
Loans	\$ 15,150	\$ 12,474
Mortgage-backed securities	6,776	8,417
Other securities	653	970
Federal Home Loan Bank of New York dividends	142	109
Deposits in other financial institutions	18	28
Total interest income	22,739	21,998
Interest expense:		
Deposits	2,524	3,017
Borrowings	3,290	3,210
Total interest expense	5,814	6,227
Net interest income	16,925	15,771
Provision for loan losses	615	1,367
Net interest income after provision for loan losses	16,310	14,404
Non-interest income:		
Fees and service charges for customer services	802	694
Income on bank owned life insurance	719	741
Gain on securities transactions, net	2,137	1,805
Other-than-temporary impairment losses on securities	-	(161)
Portion recognized in other comprehensive income (before taxes)	-	-
Net impairment losses on securities recognized in earnings	-	(161)
Other	317	30
Total non-interest income	3,975	3,109
Non-interest expense:		
Compensation and employee benefits	6,287	5,162
Director compensation	391	399
Occupancy	1,965	1,492
Furniture and equipment	333	287
Data processing	1,083	672

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

FDIC insurance	426	460
Professional fees	858	440
Other	1,299	1,041
Total non-interest expense	12,642	9,953
Income before income tax expense	7,643	7,560
Income tax expense	2,695	2,590
Net income	\$ 4,948	\$ 4,970
Net income per common share - basic and diluted	\$ 0.13	\$ 0.12
Other comprehensive income, before tax:		
Unrealized gains on securities:		
Net unrealized holding gains (losses) on securities	51	(1,493)
Other comprehensive income (loss), before tax	51	(1,493)
Income tax expense (benefit) related to items of other comprehensive income	21	(598)
Other comprehensive income (loss), net of tax	30	(895)
Comprehensive income	\$ 4,978	\$ 4,075

See accompanying notes to consolidated financial statements.

Table of Contents

NORTHFIELD BANCORP, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

Three months ended March 31, 2012, and 2011

(Unaudited)

(Dollars in thousands)

	Common Stock		Additional	Unallocated Common Stock Held by the Employee Stock Ownership Plan	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stockholders Equity
	Shares	Par Value	Paid-in Capital					
Balance at December 31, 2010	45,632,611	\$ 456	\$ 205,863	\$ (15,188)	\$ 222,655	\$ 10,910	\$ (27,979)	\$ 396,717
Net income					4,970			4,970
Other comprehensive income						(895)		(895)
ESOP shares allocated or committed to be released			49	146				195
Stock compensation expense			759					759
Additional tax benefit on equity awards			186					186
Exercise of stock options					(1)		6	5
Cash dividends declared (\$0.05 per common share)					(848)			(848)
Treasury stock (average cost of \$13.35 per share)							(5,327)	(5,327)
Balance at March 31, 2011	45,632,611	\$ 456	\$ 206,857	\$ (15,042)	\$ 226,776	\$ 10,015	\$ (33,300)	\$ 395,762
Balance at December 31, 2011	45,632,611	\$ 456	\$ 209,302	\$ (14,570)	\$ 235,776	\$ 17,470	\$ (65,784)	\$ 382,650
Net income					4,948			4,948
Other comprehensive income						30		30
ESOP shares allocated or committed to be released			63	146				209
Stock compensation expense			756					756
Cash dividends declared (\$0.12 per common share)					(1,718)			(1,718)

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Treasury stock (average cost of \$13.80 per share)								(1,716)	(1,716)
--	--	--	--	--	--	--	--	---------	---------

Balance at March 31, 2012	45,632,611	\$ 456	\$ 210,121	\$ (14,424)	\$ 239,006	\$ 17,500	\$ (67,500)	\$ 385,159
----------------------------------	------------	--------	------------	-------------	------------	-----------	-------------	------------

See accompanying notes to consolidated financial statements.

Table of Contents**NORTHFIELD BANCORP, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

Three months ended March 31, 2012, and 2011

(Unaudited) (In thousands)

	2012	2011
Cash flows from operating activities:		
Net income	\$ 4,948	\$ 4,970
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	615	1,367
ESOP and stock compensation expense	965	954
Depreciation	632	498
Amortization of premiums, and deferred loan costs, net of (accretion) of discounts, and deferred loan fees	286	82
Amortization of intangible assets	82	44
Income on bank owned life insurance	(719)	(741)
Net gain on sale of loans held-for-sale	(117)	(14)
Proceeds from sale of loans held-for-sale	7,324	3,730
Origination of loans held-for-sale	(3,911)	(2,868)
Gain on securities transactions, net	(2,137)	(1,805)
Net impairment losses on securities recognized in earnings	-	161
Net purchases of trading securities	(35)	(100)
Decrease (increase) in accrued interest receivable	801	(6)
Decrease in other assets	3,623	1,681
Increase (decrease) in accrued expenses and other liabilities	2,790	(678)
Net cash provided by operating activities	15,147	7,275
Cash flows from investing activities:		
Net decrease (increase) in loans receivable	30,667	(27,003)
Redemptions of Federal Home Loan Bank of New York stock, net	225	450
Purchases of securities available-for-sale	(278,784)	(245,578)
Principal payments and maturities on securities available-for-sale	115,669	101,420
Principal payments and maturities on securities held-to-maturity	294	351
Proceeds from sale of securities available-for-sale	98,744	88,505
Proceeds from sale of other real estate owned	991	-
Purchases and improvements of premises and equipment	(2,822)	(798)
Net cash used in investing activities	(35,016)	(82,653)
Cash flows from financing activities:		
Net increase in deposits	6,966	30,421
Dividends paid	(1,718)	(848)
Exercise of stock options	-	5
Purchase of treasury stock	(1,716)	(5,327)
Additional tax benefit on equity awards	-	186
Increase in advance payments by borrowers for taxes and insurance	1,720	1,632
Repayments under capital lease obligations	(59)	(51)
Proceeds from securities sold under agreements to repurchase and other borrowings	64,244	317,773
Repayments related to securities sold under agreements to repurchase and other borrowings	(69,000)	(219,594)
Net cash provided by financing activities	437	124,197

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Net (decrease) increase in cash and cash equivalents	(19,432)	48,819
Cash and cash equivalents at beginning of period	65,269	43,852
Cash and cash equivalents at end of period	\$ 45,837	\$ 92,671
Supplemental cash flow information:		
Cash paid during the period for:		
Interest	\$ 5,989	\$ 6,010
Income taxes	104	1,024
Non-cash transactions:		
Loans charged-off, net	351	1,171
Transfers of loans to other real estate owned	-	350
Increase (decrease) in due to broker for purchases of securities available-for-sale	19,762	(19,984)

See accompanying notes to consolidated financial statements.

Table of Contents**NORTHFIELD BANCORP, INC.****Notes to Unaudited Consolidated Financial Statements****Note 1 Basis of Presentation**

The consolidated financial statements are comprised of the accounts of Northfield Bancorp, Inc., and its wholly-owned subsidiary, Northfield Bank (the Bank), and the Bank's wholly-owned significant subsidiaries, NSB Services Corp. and NSB Realty Trust (collectively, the Company). All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, all adjustments (consisting solely of normal and recurring adjustments) necessary for the fair presentation of the consolidated financial condition and the consolidated results of operations for the unaudited periods presented have been included. The results of operations and other data presented for the three month period ended March 31, 2012, are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2012. Certain prior year amounts have been reclassified to conform to the current year presentation.

In preparing the unaudited consolidated financial statements in conformity with U.S. GAAP, management has made estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated statements of financial condition and results of operations for the periods indicated. Material estimates that are particularly susceptible to change are: the allowance for loan losses; the evaluation of goodwill and other intangible assets, and investment securities for impairment; fair value measurements of assets and liabilities; and income taxes. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the consolidated financial statements in the period they are deemed necessary. While management uses its best judgment, actual amounts or results could differ significantly from those estimates. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

Certain information and note disclosures usually included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) for the preparation of interim financial statements. The consolidated financial statements presented should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2011, of Northfield Bancorp, Inc. as filed with the SEC.

Note 2 Securities Available-for-Sale

The following is a comparative summary of mortgage-backed securities and other securities available-for-sale at March 31, 2012, and December 31, 2011 (in thousands):

	March 31, 2012			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
Mortgage-backed securities:				
Pass-through certificates:				
Government sponsored enterprises (GSE)	\$ 464,752	\$ 22,699	\$ -	\$ 487,451
Non-GSE	8,362	-	674	7,688
Real estate mortgage investment conduits (REMICs):				
GSE	536,412	5,290	40	541,662
Non-GSE	27,509	1,557	34	29,032
	1,037,035	29,546	748	1,065,833
Other securities:				
Equity investments-mutual funds	13,467	37	-	13,504

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Corporate bonds	104,328	808	6	105,130
	117,795	845	6	118,634
Total securities available-for-sale	\$ 1,154,830	\$ 30,391	\$ 754	\$ 1,184,467

Table of Contents

	December 31, 2011			Estimated fair value
	Amortized cost	Gross unrealized gains	Gross unrealized losses	
Mortgage-backed securities:				
Pass-through certificates:				
GSE	\$ 490,184	\$ 24,709	\$ -	\$ 514,893
Non-GSE	8,770	-	1,255	7,515
Real estate mortgage investment conduits (REMICs):				
GSE	426,362	4,662	135	430,889
Non-GSE	31,114	1,859	37	32,936
	956,430	31,230	1,427	986,233
Other securities:				
Equity investments-mutual funds	11,787	48	-	11,835
Corporate bonds	100,922	358	623	100,657
	112,709	406	623	112,492
Total securities available-for-sale	\$ 1,069,139	\$ 31,636	\$ 2,050	\$ 1,098,725

The following is a summary of the expected maturity distribution of debt securities available-for-sale, other than mortgage-backed securities, at March 31, 2012 (in thousands):

Available-for-sale	Amortized cost	Estimated fair value
Due in one year or less	\$ 51,355	\$ 51,806
Due after one year through five years	52,973	53,324
	\$ 104,328	\$ 105,130

Expected maturities on mortgage-backed securities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without penalties.

For the three months ended March 31, 2012, the Company had gross proceeds of \$98.7 million on sales of securities available-for-sale with gross realized gains of approximately \$1.7 million and gross realized losses of \$0. For the three months ended March 31, 2011, the Company had gross proceeds of \$88.5 million on sales of securities available-for-sale with gross realized gains of approximately \$1.6 million and gross realized losses of \$0. The Company recognized \$396,000 in gains on its trading securities portfolio during the three months ended March 31, 2012. The Company recognized \$186,000 in gains on its trading securities portfolio during the three months ended March 31, 2011. The Company did not recognize any other-than-temporary impairment charges during the three months ended March 31, 2012. The Company recognized other-than-temporary impairment charges of \$161,000 against earnings during the three months ended March 31, 2011, related to one equity investment in a mutual fund.

Activity related to the credit component recognized in earnings on debt securities for which a portion of other-than-temporary impairment was recognized in accumulated other comprehensive income for the three months ended March 31, 2012 and 2011, is as follows (in thousands):

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

	Three months ended March 31,	
	2012	2011
Balance, beginning of period	\$ 578	\$ 330
Additions to the credit component on debt securities in which other-than-temporary impairment was not previously recognized	-	-
Cumulative pre-tax credit losses, end of period	\$ 578	\$ 330

Gross unrealized losses on mortgage-backed securities, equity investments, and corporate bonds available-for-sale, and the estimated fair value of the related securities, aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2012, and December 31, 2011, were as follows (in thousands):

	Less than 12 months		March 31, 2012 12 months or more		Total	
	Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value
Mortgage-backed securities:						
Pass-through certificates:						
Non-GSE	\$ -	\$ -	\$ 674	\$ 7,688	\$ 674	\$ 7,688
Real estate mortgage investment conduits (REMICs):						
GSE	40	104,772	-	-	40	104,772
Non-GSE	-	-	34	789	34	789
Corporate bonds	-	-	6	11,668	6	11,668
Total	\$ 40	\$ 104,772	\$ 714	\$ 20,145	\$ 754	\$ 124,917

Table of Contents

	Less than 12 months		December 31, 2011 12 months or more		Total	
	Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value	Unrealized losses	Estimated fair value
Mortgage-backed securities:						
Pass-through certificates:						
Non-GSE	\$ 307	\$ 2,513	\$ 948	\$ 5,002	\$ 1,255	\$ 7,515
Real estate mortgage investment conduits (REMICs):						
GSE	135	54,475	-	-	135	54,475
Non-GSE	-	-	37	842	37	842
Corporate bonds	113	27,523	510	13,132	623	40,655
Total	\$ 555	\$ 84,511	\$ 1,495	\$ 18,976	\$ 2,050	\$ 103,487

Included in the above available-for-sale security amounts at March 31, 2012, were two pass-through non-GSE mortgage-backed securities issued by private companies, (private label), in continuous unrealized loss positions of greater than twelve months that were rated less than investment grade at March 31, 2012. The first security had an estimated fair value of \$5.3 million (amortized cost of \$5.8 million), was rated Caa2, and had the following underlying collateral characteristics: 83% originated in 2004, and 17% originated in 2005. The second security had an estimated fair value of \$2.4 million (amortized cost of \$2.6 million), was rated C, and was supported by collateral which was originated in 2006. The ratings of these securities detailed above represents the lowest rating these securities received from the rating agencies of Moody's, Standard & Poor's, and Fitch. The Company continues to receive principal and interest payments in accordance with the contractual terms of these securities. Management has evaluated, among other things, delinquency status, location of collateral, estimated prepayment speeds, and the estimated default rates and loss severity in liquidating the underlying collateral for these securities. As a result of management's evaluation of these securities, the Company did not recognize any other-than-temporary impairment during the three months ended March 31, 2012. Management does not have the intent to sell these securities and it is more likely than not that the Company will not be required to sell the securities, before their anticipated recovery (which may be maturity).

The Company also held one REMIC non-GSE mortgage-backed security and two corporate bonds that were in a continuous unrealized loss position of greater than twelve months at March 31, 2012. There were twelve REMIC mortgage-backed securities issued or guaranteed by GSEs that were in an unrealized loss position of less than twelve months, and rated investment grade at March 31, 2012. The declines in value relate to the general interest rate environment and are considered temporary. The securities cannot be prepaid in a manner that would result in the Company not receiving substantially all of its amortized cost. The Company neither has an intent to sell, nor is it more likely than not that the Company will be required to sell, the securities before the recovery of their amortized cost basis or, if necessary, maturity.

The fair values of our investment securities could decline in the future if the underlying performance of the collateral for the collateralized mortgage obligations or other securities deteriorates and our credit enhancement levels do not provide sufficient protections to our contractual principal and interest. As a result, there is a risk that significant other-than-temporary impairments may occur in the future given the current economic environment.

Table of Contents**Note 3 Net Loans Held-for-Investment**

Net loans held-for-investment are as follows (in thousands):

	March 31, 2012	December 31, 2011
Real estate loans:		
Multifamily	\$ 496,683	\$ 458,370
Commercial mortgage	318,941	327,074
One- to- four family residential mortgage	71,529	72,592
Home equity and lines of credit	28,664	29,666
Construction and land	21,916	23,460
Total real estate loans	937,733	911,162
Commercial and industrial loans	13,026	12,710
Insurance premium loans	3,669	59,096
Other loans	1,241	1,496
Total commercial and industrial, insurance premium, and other loans	17,936	73,302
Deferred loan cost, net	1,608	1,481
Originated loans held-for-investment, net	957,277	985,945
PCI Loans	86,068	88,522
Loans held for investment, net	1,043,345	1,074,467
Allowance for loan losses	(27,100)	(26,836)
Net loans held-for-investment	\$ 1,016,245	\$ 1,047,631

Loans held-for-sale amounted to \$604,000 and \$3.9 million at March 31, 2012, and December 31, 2011, respectively. Loans held for sale are comprised of \$524,000 of one-to-four family residential mortgage loans and \$80,000 of commercial real estate loans.

PCI loans, acquired as part of a Federal Deposit Insurance Corporation-assisted transaction, totaled \$86.1 million at March 31, 2012 as compared to \$88.5 million at December 31, 2011. The Company accounts for PCI loans utilizing generally accepting accounting principles applicable to loans acquired with deteriorated credit quality. PCI loans consist of approximately 34% commercial real estate, 56% commercial and industrial loans with the remaining balance in residential and home equity loans. The Company recorded accretion interest income of \$1.6 million for the quarter ended March 31, 2012 as follows:

	For the Three Months Ended March 31, 2012
Balance at the beginning of period	\$ 42,493
Accretion into interest income	(1,620)
Balance at end of period	\$ 40,873

The Company does not have any lending programs commonly referred to as subprime lending. Subprime lending generally targets borrowers with weakened credit histories typically characterized by payment delinquencies, previous charge-offs, judgments, bankruptcies, or borrowers with questionable repayment capacity as evidenced by low credit scores or high debt-burden ratios.

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

The Company, through its principal subsidiary, the Bank, serviced \$37.8 million and \$41.3 million of loans at March 31, 2012, and December 31, 2011, respectively, for Freddie Mac. These one- to four-family residential mortgage real estate loans were underwritten to Freddie Mac guidelines and to comply with applicable federal, state, and local laws. At the time of the closing of these loans the Company owned the loans and subsequently sold them to Freddie Mac providing normal and customary representations and warranties, including representations and warranties related to compliance with Freddie Mac underwriting standards. At the time of sale, the loans were free from encumbrances except for the mortgages filed by the Company which, with other underwriting documents, were subsequently assigned and delivered to Freddie Mac. At March 31, 2012, substantially all of the loans serviced for Freddie Mac were performing in accordance with their contractual terms and management believes that it has no material repurchase obligations associated with these loans. Servicing of loans for others does not have a material effect on our financial position or results of operations.

Table of Contents

Activity in the allowance for loan losses is as follows (in thousands):

	At or for the three months ended March 31,	
	2012	2011
Beginning balance	\$ 26,836	\$ 21,819
Provision for loan losses	615	1,367
Charge-offs, net	(351)	(1,171)
Ending balance	\$ 27,100	\$ 22,015

The following tables set forth activity in our allowance for loan losses, by loan type, for the three months ended March 31, 2012, and the year ended December 31, 2011, respectively. The following tables also detail the amount of originated loans held-for-investment, net of deferred loan fees and costs, that are evaluated individually, and collectively, for impairment, and the related portion of the allowance for loan losses that is allocated to each loan portfolio segment, as of March 31, 2012 and December 31, 2011 (in thousands).

	At 3/31/2012										Total		
	Real Estate				Home Equity and Lines of Credit			Commercial and Industrial		Insurance Premium		Other	Unallocated
	Multifamily	Commercial	One -to- Four Family	Construction and Land									
Allowance for loan losses:													
Beginning Balance	\$ 6,772	\$ 14,120	\$ 967	\$ 1,189	\$ 418	\$ 2,035	\$ 186	\$ 40	\$ 1,109	\$ 26,836			
Charge-offs	-	(259)	-	-	-	(90)	(21)	-	-	(370)			
Recoveries	-	7	-	-	-	12	-	-	-	19			
Provisions	899	(17)	(351)	(134)	123	129	(98)	(8)	72	615			
Ending Balance	\$ 7,671	\$ 13,851	\$ 616	\$ 1,055	\$ 541	\$ 2,086	\$ 67	\$ 32	\$ 1,181	\$ 27,100			
Ending balance: individually evaluated for impairment	\$ 365	\$ 2,233	\$ 20	\$ -	\$ 173	\$ 1,351	\$ -	\$ -	\$ -	\$ 4,142			
Ending balance: collectively evaluated for impairment	\$ 7,306	\$ 11,618	\$ 596	\$ 1,055	\$ 368	\$ 735	\$ 67	\$ 32	\$ 1,181	\$ 22,958			
Originated loans, net:													

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Ending Balance	\$ 497,859	\$ 319,002	\$ 71,627	\$ 21,939	\$ 28,903	\$ 13,037	\$ 3,669	\$ 1,241	\$ -	\$ 957,277
Ending balance: individually evaluated for impairment	\$ 2,938	\$ 47,950	\$ 1,035	\$ 164	\$ 1,959	\$ 5,709	\$ -	\$ -	\$ -	\$ 59,755
Ending balance: collectively evaluated for impairment	\$ 494,921	\$ 271,052	\$ 70,592	\$ 21,775	\$ 26,944	\$ 7,328	\$ 3,669	\$ 1,241	\$ -	\$ 897,522
At 12/31/2011										
Real Estate										
			One -to- Four Family	Construction and Land	Home Equity and Lines of Credit	Commercial and Industrial	Insurance Premium	Other	Unallocated	Total
	Multifamily	Commercial								
Allowance for loan losses:										
Beginning Balance	\$ 5,137	\$ 12,654	\$ 570	\$ 1,855	\$ 242	\$ 719	\$ 111	\$ 28	\$ 503	\$ 21,819
Charge-offs	(718)	(5,398)	(101)	(693)	(62)	(638)	(70)	-	-	(7,680)
Recoveries	-	55	-	-	-	23	30	-	-	108
Provisions	2,353	6,809	498	27	238	1,931	115	12	606	12,589
Ending Balance	\$ 6,772	\$ 14,120	\$ 967	\$ 1,189	\$ 418	\$ 2,035	\$ 186	\$ 40	\$ 1,109	\$ 26,836
Ending balance: individually evaluated for impairment	\$ 338	\$ 1,895	\$ 408	\$ -	\$ 30	\$ 1,393	\$ -	\$ -	\$ -	\$ 4,064
Ending balance: collectively evaluated for impairment	\$ 6,434	\$ 12,225	\$ 559	\$ 1,189	\$ 388	\$ 642	\$ 186	\$ 40	\$ 1,109	\$ 22,772
Originated loans, net:										
Ending balance	\$ 459,434	\$ 327,141	\$ 72,679	\$ 23,478	\$ 29,906	\$ 12,715	\$ 59,096	\$ 1,496	\$ -	\$ 985,945
Ending balance: individually evaluated for impairment	\$ 2,945	\$ 43,448	\$ 2,532	\$ 1,709	\$ 1,593	\$ 2,043	\$ -	\$ -	\$ -	\$ 54,270

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Ending balance: collectively evaluated for impairment	\$	456,489	\$	283,693	\$	70,147	\$	21,769	\$	28,313	\$	10,672	\$	59,096	\$	1,496	\$	-	\$	931,675
--	----	---------	----	---------	----	--------	----	--------	----	--------	----	--------	----	--------	----	-------	----	---	----	---------

Table of Contents

The Company monitors the credit quality of its loans, by reviewing certain key credit quality indicators. Management has determined that loan-to-value ratios (at period end) and internally assigned credit risk ratings by loan type are the key credit quality indicators that best help management monitor the credit quality of the Company's loans. Loan-to-value (LTV) ratios used by management in monitoring credit quality are based on current period loan balances and original values at time of origination (unless a more current appraisal has been obtained). In calculating the provision for loan losses, management has determined that commercial real estate loans and multifamily loans having loan-to-value ratios of less than 35%, and one- to four-family loans having loan-to-value ratios of less than 60%, require less of a loss factor than those with higher loan to value ratios.

The Company maintains a credit risk rating system as part of the risk assessment of its loan portfolio. The Company's lending officers are required to assign a credit risk rating to each loan in their portfolio at origination. When the lending officer learns of important financial developments, the risk rating is reviewed accordingly, and adjusted if necessary. Monthly, management presents monitored assets to the Board Loan Committee. In addition, the Company engages a third party independent loan reviewer that performs semi-annual reviews of a sample of loans, validating the credit risk ratings assigned to such loans. The credit risk ratings play an important role in the establishment of the loan loss provision and in confirming the adequacy of the allowance for loan losses. After determining the general reserve loss factor for each portfolio segment, the portfolio segment balance collectively evaluated for impairment is multiplied by the general reserve loss factor for the respective portfolio segment in order to determine the general reserve. Loans that have an internal credit rating of special mention or substandard are multiplied by a multiple of the general reserve loss factors for each portfolio segment, in order to determine the general reserve.

When assigning a risk rating to a loan, management utilizes the Bank's internal nine-point credit risk rating system.

1. Strong
2. Good
3. Acceptable
4. Adequate
5. Watch
6. Special Mention
7. Substandard
8. Doubtful
9. Loss

Loans rated 1 through 5 are considered pass ratings. An asset is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets have well defined weaknesses based on objective evidence, and are characterized by the distinct possibility the Company will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full highly questionable and improbable based on current circumstances. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets is not warranted. Assets which do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses, are designated special mention.

Table of Contents

The following tables detail the recorded investment of originated loans held-for-investment, net of deferred fees and costs, by loan type and credit quality indicator at March 31, 2012, and December 31, 2011 (in thousands).

At March 31, 2012												
Real Estate							Construction and Land	Home Equity and Lines of Credit	Commercial and Industrial	Insurance Premium	Other	Total
Multifamily		Commercial		One- to Four-Family								
< 35% LTV	=> 35% LTV	< 35% LTV	=> 35% LTV	< 60% LTV	=> 60% LTV							
Loans Receivable	\$ 23,338	\$ 453,864	\$ 32,020	\$ 208,994	\$ 38,753	\$ 27,134	\$ 16,022	\$ 26,451	\$ 9,253	\$ 3,386	\$ 1,241	\$ 840,272
Loans on Non-Accrual	159	15,876	593	23,447	1,713	391	627	688	381	160	-	44,003
Standard	490	4,132	1,713	52,235	864	2,772	5,290	1,764	3,271	123	-	72,675
Loans Receivable	-	-	-	-	-	-	-	-	132	-	-	132
Loans Receivable	\$ 23,987	\$ 473,872	\$ 34,326	\$ 284,676	\$ 41,330	\$ 30,297	\$ 21,939	\$ 28,903	\$ 13,037	\$ 3,669	\$ 1,241	\$ 957,257

At December 31, 2011												
Real Estate							Construction and Land	Home Equity and Lines of Credit	Commercial and Industrial	Insurance Premium	Other	Total
Multifamily		Commercial		One- to Four-Family								
< 35% LTV	=> 35% LTV	< 35% LTV	=> 35% LTV	< 60% LTV	=> 60% LTV							
Loans Receivable	\$ 23,595	\$ 419,433	\$ 30,478	\$ 214,120	\$ 39,808	\$ 27,806	\$ 17,229	\$ 27,751	\$ 8,761	\$ 58,817	\$ 1,496	\$ 869,206
Loans on Non-Accrual	-	11,989	624	23,271	1,730	-	631	389	1,118	142	-	39,860
Standard	555	3,862	2,027	56,621	821	2,514	5,618	1,766	2,836	137	-	76,270
Loans Receivable	\$ 24,150	\$ 435,284	\$ 33,129	\$ 294,012	\$ 42,359	\$ 30,320	\$ 23,478	\$ 29,906	\$ 12,715	\$ 59,096	\$ 1,496	\$ 985,500

Included in originated loans receivable (including held-for-sale) are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The recorded investment of these nonaccrual loans was \$38.4 million and \$43.8 million, at March 31, 2012, and December 31, 2011, respectively. Generally, loans are placed on non-accruing status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have six months of performance under the loan terms, and factors indicating reasonable doubt about the timely collection of payments no longer exist. Therefore, loans may be current in accordance with their loan terms, or may be less than 90 days delinquent and still be on a non-accruing status.

These non-accrual amounts included loans deemed to be impaired of \$34.6 million and \$36.1 million at March 31, 2012, and December 31, 2011, respectively. Loans on non-accrual status with principal balances less than \$500,000, and therefore not meeting the Company's definition of an impaired loan, amounted to \$3.8 million and \$4.3 million at March 31, 2012, and December 31, 2011, respectively. Non-accrual amounts included in loans held-for-sale were \$80,000 and \$3.4 million at March 31, 2012, and December 31, 2011, respectively. Loans past due 90 days or more and still accruing interest were \$1.8 million and \$85,000 at March 31, 2012, and December 31, 2011 and consisted of loans that are considered well secured and in the process of collection.

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

The following tables set forth the detail, and delinquency status, of non-performing loans (non-accrual loans and loans past due 90 or more and still accruing), net of deferred fees and costs, at March 31, 2012, and December 31, 2011 (in thousands). The following table excludes PCI loans at March 31, 2012, which have been segregated into pools in accordance with ASC Subtopic 310-30. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. At March 31, 2012, expected future cash flows of each PCI loan pool was consistent with those estimated at its purchase date.

Table of Contents

	At March 31, 2012					
	Non-Accruing Loans			Total	90 Days or More Past Due and Accruing	Total Non- Performing Loans
0-29 Days Past Due	30-89 Days Past Due	90 Days or More Past Due				
Loans held-for-investment:						
Real estate loans:						
Commercial						
LTV < 35%						
Special Mention	-	-	-	-	9	9
Substandard	\$ 353	\$ -	\$ 1,360	\$ 1,713	\$ -	\$ 1,713
Total	353	-	1,360	1,713	9	1,722
LTV => 35%						
Special Mention	873	-	-	873	-	873
Substandard	15,091	20	12,692	27,803	985	28,788
Total	15,964	20	12,692	28,676	985	29,661
Total commercial	16,317	20	14,052	30,389	994	31,383
One-to-four family residential						
LTV < 60%						
Special Mention	-	21	327	348	-	348
Substandard	51	-	197	248	-	248
Total	51	21	524	596	-	596
LTV => 60%						
Substandard	131	510	-	641	-	641
Total	131	510	-	641	-	641
Total one-to-four family residential	182	531	524	1,237	-	1,237
Construction and land						
Substandard	1,803	-	-	1,803	-	1,803
Total construction and land	1,803	-	-	1,803	-	1,803
Multifamily						
LTV < 35%						
Substandard	31	-	-	31	-	31
Loss	490	-	-	490	-	490
Total	521	-	-	521	-	521
LTV => 35%						
Substandard	-	-	1,179	1,179	792	1,971
Total	-	-	1,179	1,179	792	1,971
Total multifamily	521	-	1,179	1,700	792	2,492

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Home equity and lines of credit						
Substandard	-	101	1,663	1,764	-	1,764
Total home equity and lines of credit	-	101	1,663	1,764	-	1,764
Commercial and industrial loans						
Substandard	548	-	724	1,272	-	1,272
Total commercial and industrial loans	548	-	724	1,272	-	1,272
Insurance premium loans - substandard	-	-	123	123	-	123
Total insurance premium loans	-	-	123	123	-	123
Total loans-held-for-investmet	19,371	652	18,265	38,288	1,786	40,074
Loans held-for-sale:						
Commercial and industrial loans						
Substandard	-	-	80	80	-	80
Total commercial and industrial loans	-	-	80	80	-	80
Total loans held-for-sale	-	-	80	80	-	80
Total non-performing loans	\$ 19,371	\$ 652	\$ 18,345	\$ 38,368	\$ 1,786	\$ 40,154

Table of Contents

	At December 31, 2011					
	Non-Accruing Loans				90 Days or More Past Due and Accruing	Total Non- Performing Loans
	0-29 Days Past Due	30-89 Days Past Due	90 Days or More Past Due	Total		
Loans held-for-investment:						
Real estate loans:						
Commercial						
LTV < 35%						
Special Mention	-	-	-	-	13	13
Substandard	\$ 404	\$ -	\$ 1,360	\$ 1,764	\$ -	\$ 1,764
Total	404	-	1,360	1,764	13	1,777
LTV => 35%						
Special Mention	876	-	1,020	1,896	-	1,896
Substandard	14,657	3,438	10,559	28,654	-	28,654
Total	15,533	3,438	11,579	30,550	-	30,550
Total commercial	15,937	3,438	12,939	32,314	13	32,327
One-to-four family residential						
LTV < 60%						
Special Mention	-	23	335	358	-	358
Substandard	210	-	198	408	-	408
Total	210	23	533	766	-	766
LTV => 60%						
Substandard	-	572	-	572	-	572
Total	-	572	-	572	-	572
Total one-to-four family residential	210	595	533	1,338	-	1,338
Construction and land						
Special Mention	-	-	-	-	-	-
Substandard	1,709	-	-	1,709	-	1,709
Total construction and land	1,709	-	-	1,709	-	1,709
Multifamily						
LTV < 35%						
Substandard	523	-	-	523	-	523
Total	523	-	-	523	-	523
LTV => 35%						
Substandard	-	-	1,179	1,179	72	1,251
Total	-	-	1,179	1,179	72	1,251
Total multifamily	523	-	1,179	1,702	72	1,774
Home equity and lines of credit						
Substandard	102	-	1,664	1,766	-	1,766
Total home equity and lines of credit	102	-	1,664	1,766	-	1,766

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Commercial and industrial loans						
Special Mention	-	-	724	724	-	724
Substandard	553	-	90	643	-	643
Total commercial and industrial loans	553	-	814	1,367	-	1,367
Insurance premium loans - substandard						
	-	-	137	137	-	137
Total insurance premium loans	-	-	137	137	-	137
Total loans-held-for-investmet						
	19,034	4,033	17,266	40,333	85	40,418
Loans held-for-sale:						
Commercial						
LTV < 35%						
Substandard	-	-	263	263	-	263
Total	-	-	263	263	-	263
LTV => 35%						
Substandard	458	175	1,449	2,082	-	2,082
Total	458	175	1,449	2,082	-	2,082
Total commercial	458	175	1,712	2,345	-	2,345
Construction and land						
Substandard	-	-	422	422	-	422
Total construction and land	-	-	422	422	-	422
Multifamily						
LTV < 35%						
Substandard	-	-	32	32	-	32
Total	-	-	32	32	-	32
LTV => 35%						
Substandard	-	-	441	441	-	441
Total	-	-	441	441	-	441
Total multifamily	-	-	473	473	-	473
Commercial and industrial loans						
Substandard	-	-	208	208	-	208
Total commercial and industrial loans	-	-	208	208	-	208
Total loans held-for-sale	458	175	2,815	3,448	-	3,448
Total non-performing loans	\$ 19,492	\$ 4,208	\$ 20,081	\$ 43,781	\$ 85	\$ 43,866

Table of Contents

The following tables set forth the detail and delinquency status of originated loans held-for-investment, net of deferred fees and costs, by performing and non-performing loans at March 31, 2012, and December 31, 2011 (in thousands).

	At 3/31/2012				
	Performing (Accruing) Loans			Non-Performing Loans	Total Loans Receivable, net
	0-29 Days Past Due	30-89 Days Past Due	Total		
Loans held-for-investment:					
Real estate loans:					
Commercial					
LTV < 35%					
Pass	\$ 32,020	\$ -	\$ 32,020	\$ -	\$ 32,020
Special Mention	584	-	584	9	593
Substandard	-	-	-	1,713	1,713
Total	32,604	-	32,604	1,722	34,326
LTV > 35%					
Pass	208,166	828	208,994	-	208,994
Special Mention	21,268	1,306	22,574	873	23,447
Substandard	18,693	4,754	23,447	28,788	52,235
Total	248,127	6,888	255,015	29,661	284,676
Total commercial	280,731	6,888	287,619	31,383	319,002
One-to-four family residential					
LTV < 60%					
Pass	38,172	581	38,753	-	38,753
Special Mention	968	397	1,365	348	1,713
Substandard	335	281	616	248	864
Total	39,475	1,259	40,734	596	41,330
LTV > 60%					
Pass	26,254	880	27,134	-	27,134
Special Mention	391	-	391	-	391
Substandard	1,939	192	2,131	641	2,772
Total	28,584	1,072	29,656	641	30,297
Total one-to-four family residential	68,059	2,331	70,390	1,237	71,627
Construction and land					
Pass	16,022	-	16,022	-	16,022
Special Mention	627	-	627	-	627
Substandard	3,487	-	3,487	1,803	5,290
Total construction and land	20,136	-	20,136	1,803	21,939
Multifamily					
LTV < 35%					
Pass	23,338	-	23,338	-	23,338
Special Mention	128	-	128	31	159
Substandard	-	-	-	490	490
Total	23,466	-	23,466	521	23,987

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

LTV > 35%					
Pass	451,701	2,163	453,864	-	453,864
Special Mention	10,197	5,679	15,876	-	15,876
Substandard	614	1,547	2,161	1,971	4,132
Total	462,512	9,389	471,901	1,971	473,872
Total multifamily	485,978	9,389	495,367	2,492	497,859
Home equity and lines of credit					
Pass	26,451	-	26,451	-	26,451
Special Mention	688	-	688	-	688
Substandard	-	-	-	1,764	1,764
Total home equity and lines of credit	27,139	-	27,139	1,764	28,903
Commercial and industrial loans					
Pass	8,753	500	9,253	-	9,253
Special Mention	341	40	381	-	381
Substandard	1,136	863	1,999	1,272	3,271
Loss	132	-	132	-	132
Total commercial and industrial loans	10,362	1,403	11,765	1,272	13,037
Insurance premium loans					
Pass	1,572	1,814	3,386	-	3,386
Special Mention	-	160	160	-	160
Substandard	-	-	-	123	123
Total insurance premium loans	1,572	1,974	3,546	123	3,669
Other loans					
Pass	1,151	90	1,241	-	1,241
Total other loans	1,151	90	1,241	-	1,241
	\$ 895,128	\$ 22,075	\$ 917,203	\$ 40,074	\$ 957,277

Table of Contents

	At 12/31/2011				
	Performing (Accruing) Loans			Non-Performing Loans	Total Loans Receivable, net
	0-29 Days Past Due	30-89 Days Past Due	Total		
Real estate loans:					
Commercial					
LTV < 35%					
Pass	\$ 30,478	\$ -	\$ 30,478	\$ -	\$ 30,478
Special Mention	611	-	611	13	624
Substandard	-	-	-	1,764	1,764
Total	31,089	-	31,089	1,777	32,866
LTV > 35%					
Pass	215,123	1,342	216,465	-	216,465
Special Mention	20,796	579	21,375	1,896	23,271
Substandard	19,402	6,483	25,885	28,654	54,539
Total	255,321	8,404	263,725	30,550	294,275
Total commercial	286,410	8,404	294,814	32,327	327,141
One-to-four family residential					
LTV < 60%					
Pass	39,420	388	39,808	-	39,808
Special Mention	974	398	1,372	358	1,730
Substandard	129	284	413	408	821
Total	40,523	1,070	41,593	766	42,359
LTV > 60%					
Pass	26,618	1,188	27,806	-	27,806
Special Mention	-	-	-	-	-
Substandard	1,942	-	1,942	572	2,514
Total	28,560	1,188	29,748	572	30,320
Total one-to-four family residential	69,083	2,258	71,341	1,338	72,679
Construction and land					
Pass	14,610	3,041	17,651	-	17,651
Special Mention	631	-	631	-	631
Substandard	3,487	-	3,487	1,709	5,196
Total construction and land	18,728	3,041	21,769	1,709	23,478
Multifamily					
LTV < 35%					
Pass	23,595	-	23,595	-	23,595
Substandard	-	-	-	523	523
Total	23,595	-	23,595	523	24,118
LTV > 35%					
Pass	416,453	3,453	419,906	-	419,906
Special Mention	10,526	1,463	11,989	-	11,989
Substandard	618	1,552	2,170	1,251	3,421
Total	427,597	6,468	434,065	1,251	435,316
Total multifamily	451,192	6,468	457,660	1,774	459,434

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Home equity and lines of credit					
Pass	27,721	30	27,751	-	27,751
Special Mention	389	-	389	-	389
Substandard	-	-	-	1,766	1,766
Total home equity and lines of credit	28,110	30	28,140	1,766	29,906
Commercial and industrial loans					
Pass	8,887	82	8,969	-	8,969
Special Mention	269	125	394	724	1,118
Substandard	1,985	-	1,985	643	2,628
Total commercial and industrial loans	11,141	207	11,348	1,367	12,715
Insurance premium loans					
Pass	58,391	426	58,817	-	58,817
Special Mention	-	142	142	-	142
Substandard	-	-	-	137	137
Total insurance premium loans	58,391	568	58,959	137	59,096
Other loans					
Pass	1,405	91	1,496	-	1,496
Total other loans	1,405	91	1,496	-	1,496
	\$ 924,460	\$ 21,067	\$ 945,527	\$ 40,418	\$ 985,945

Table of Contents

The following tables summarize impaired loans as of March 31, 2012, and December 31, 2011 (in thousands):

	At March 31, 2012		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
With No Allowance Recorded:			
Real estate loans:			
Commercial			
LTV < 35%			
Substandard	\$ 1,713	\$ 1,713	\$ -
LTV => 35%			
Special Mention	2,990	2,998	-
Substandard	35,369	37,347	-
One-to-four family residential			
LTV < 60%			
Substandard	51	51	-
LTV => 60%			
Substandard	258	258	-
Construction and land			
Substandard	2,106	3,004	-
Multifamily			
LTV < 35%			
Substandard	31	31	-
Loss	490	490	-
LTV => 35%			
Loss	148	619	-
Commercial and industrial loans			
Special Mention	40	40	-
Substandard	1,530	1,620	-
Loss	132	132	-
With a Related Allowance Recorded:			
Real estate loans:			
Commercial			
LTV => 35%			
Special Mention	653	680	(78)
Substandard	8,385	8,391	(1,767)
One-to-four family residential			
LTV < 60%			
Special Mention	777	777	(20)
LTV => 60%			
Substandard	1,752	1,752	(388)
Multifamily			
LTV => 35%			
Substandard	2,417	2,417	(365)
Home equity and lines of credit			
Special Mention	367	367	(25)
Substandard	1,592	1,592	(148)
Commercial and industrial loans			
Substandard	498	498	(1,351)
Total:			
Real estate loans			
Commercial	49,110	51,129	(1,845)
One-to-four family residential	2,838	2,838	(408)
Construction and land	2,106	3,004	-

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Multifamily	3,086	3,557	(365)
Home equity and lines of credit	1,959	1,959	(173)
Commercial and industrial loans	2,200	2,290	(1,351)
	\$ 61,299	\$ 64,777	\$ (4,142)

Table of Contents

At December 31, 2011

	Recorded Investment	Unpaid Principal Balance	Related Allowance
With No Allowance Recorded:			
Real estate loans:			
Commercial			
LTV < 35%			
Substandard	\$ 1,764	\$ 1,764	\$ -
Loss	-	471	-
LTV => 35%			
Special Mention	3,670	3,679	-
Substandard	26,284	27,906	-
Construction and land			
Substandard	1,709	2,607	-
Multifamily			
LTV < 35%			
Substandard	523	523	-
LTV => 35%			
Substandard	870	870	-
Commercial and industrial loans			
Special Mention	660	660	-
Substandard	921	921	-
With a Related Allowance Recorded:			
Real estate loans:			
Commercial			
LTV < 35%			
Substandard	1,766	2,132	(175)
LTV => 35%			
Special Mention	659	685	(65)
Substandard	9,305	9,305	(1,655)
One-to-four family residential			
LTV < 60%			
Special Mention	782	782	(22)
LTV => 60%			
Substandard	1,750	1,750	(386)
Multifamily			
LTV => 35%			
Substandard	1,552	1,552	(338)
Home equity and lines of credit			
Substandard	1,593	1,593	(30)
Commercial and industrial loans			
Substandard	462	462	(1,393)
Total:			
Real estate loans			
Commercial	43,448	45,942	(1,895)
One-to-four family residential	2,532	2,532	(408)
Construction and land	1,709	2,607	-
Multifamily	2,945	2,945	(338)
Home equity and lines of credit	1,593	1,593	(30)
Commercial and industrial loans	2,043	2,043	(1,393)
	\$ 54,270	\$ 57,662	\$ (4,064)

Table of Contents

Included in the table above at March 31, 2012, are loans with carrying balances of \$44.9 million that were not written down by either charge-offs or specific reserves in our allowance for loan losses. Included in the table above at December 31, 2011, are loans with carrying balances of \$27.9 million that were not written down by either charge-offs or specific reserves in our allowance for loan losses. Loans not written down by charge-offs or specific reserves at March 31, 2012, and December 31, 2011, are considered to have sufficient collateral values, less costs to sell, to support the carrying balances of the loans.

The average recorded balance of originated impaired loans for the three months ended March 31, 2012 and 2011 was \$63.0 million and \$61.6 million, respectively. The Company recorded \$677,000 and \$854,000 of interest income on impaired loans for the three months ended March 31, 2012 and 2011, respectively.

The following table summarizes loans that were modified in troubled debt restructurings during the three months ended March 31, 2012.

	Three Months Ended March 31, 2012		
	Number of Relationships	Pre-Modification Outstanding Investment (in thousands)	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings			
Commercial real estate loans			
Substandard	1	\$ 6,414	\$ 6,414
One -to- four Family			
Substandard	1	258	258
Home equity and lines of credit			
Special Mention	2	367	367
Total Troubled Debt Restructurings	4	\$ 7,039	\$ 7,039

At March 31, 2012 and December 31, 2011 we had troubled debt restructurings of \$47.5 million and \$41.6 million, respectively.

All four of the relationships in the table above were restructured to receive reduced interest rates.

Management classifies all troubled debt restructurings as impaired loans. Impaired loans are individually assessed to determine that the loan's carrying value is not in excess of the estimated fair value of the collateral (less cost to sell), if the loan is collateral dependent, or the present value of the expected future cash flows, if the loan is not collateral dependent. Management performs a detailed evaluation of each impaired loan and generally obtains updated appraisals as part of the evaluation. In addition, management adjusts estimated fair values down to appropriately consider recent market conditions, our willingness to accept a lower sales price to effect a quick sale, and costs to dispose of any supporting collateral. Determining the estimated fair value of underlying collateral (and related costs to sell) can be difficult in illiquid real estate markets and is subject to significant assumptions and estimates. Management employs an independent third party expert in appraisal preparation and review to ascertain the reasonableness of updated appraisals. Projecting the expected cash flows under troubled debt restructurings is inherently subjective and requires, among other things, an evaluation of the borrower's current and projected financial condition. Actual results may be significantly different than our projections and our established allowance for loan losses on these loans, which could have a material effect on our financial results.

There have not been any loans that were restructured during the last twelve months that have subsequently defaulted.

Table of Contents**Note 4 Deposits**

Deposits are as follows (in thousands):

	March 31, 2012	December 31, 2011
Non-interest-bearing demand	\$ 163,869	\$ 156,493
Interest-bearing negotiable orders of withdrawal (NOW)	102,171	91,829
Savings-passbook, statement, tiered, and money market	767,445	765,081
Certificates of deposit	467,007	480,123
	\$ 1,500,492	\$ 1,493,526

Interest expense on deposit accounts is summarized for the periods indicated (in thousands):

	Three months ended March 31,	
	2012	2011
Negotiable order of withdrawal, savings-passbook, statement, tiered, and money market	\$ 1,096	\$ 1,134
Certificates of deposit	1,428	1,883
	\$ 2,524	\$ 3,017

Note 5 Equity Incentive Plan

The following table is a summary of the Company's stock options outstanding as of March 31, 2012 and changes therein during the three months then ended:

	Number of Stock Options	Weighted Average Grant Date Fair Value	Weighted Average Exercise Price	Weighted Average Contractual Life (years)
Outstanding - December 31, 2011	2,056,660	\$ 3.22	\$ 9.95	7.02
Granted	-	-	-	-
Forfeited	(3,560)	3.22	9.94	-
Exercised	-	-	-	-
Outstanding - March 31, 2012	2,053,100	\$ 3.22	\$ 9.95	6.82
Exercisable - March 31, 2012	1,239,280	\$ 3.22	\$ 9.95	6.82

Expected future stock option expense related to the non-vested options outstanding as of March 31, 2012 is \$2.5 million over an average period of 1.8 years.

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

The following is a summary of the status of the Company's restricted share awards as of March 31, 2012 and changes therein during the three months then ended.

	Number of Shares Awarded	Weighted Average Grant Date Fair Value
Non-vested at December 31, 2011	488,830	\$ 9.97
Granted	-	-
Vested	(161,810)	9.96
Forfeited	(1,240)	9.94
Non-vested at March 31, 2012	325,780	\$ 9.97

Expected future stock award expense related to the non-vested restricted share awards as of March 31, 2012 is \$3.0 million over an average period of 1.8 years.

Table of Contents

During the three months ended March 31, 2012 and 2011, the Company recorded \$756,000 and \$759,000 of stock-based compensation related to the above plans, respectively.

Note 6- Fair Value Measurements

The following table presents the assets reported on the consolidated balance sheet at their estimated fair value as of March 31, 2012, and December 31, 2011, by level within the fair value hierarchy as required by the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification (ASC). Financial assets and liabilities are classified in their entirety based on the level of input that is significant to the fair value measurement. The fair value hierarchy is as follows:

Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.

Level 3 Inputs Significant unobservable inputs that reflect the Company's own assumptions that market participants would use in pricing the assets or liabilities.

	Fair Value Measurements at Reporting Date Using:			
	March 31, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(in thousands)			
Measured on a recurring basis:				
Assets:				
Investment securities:				
Available-for-sale:				
Mortgage-backed securities:				
GSE	\$ 1,029,113	\$ -	\$ 1,029,113	\$ -
Non-GSE	36,720	-	36,720	-
Corporate bonds	105,130	-	105,130	-
Equities	13,504	13,504	-	-
Total available-for-sale	1,184,467	13,504	1,170,963	-
Trading securities	4,577	4,577	-	-
Total	\$ 1,189,044	\$ 18,081	\$ 1,170,963	\$ -
Measured on a non-recurring basis:				
Assets:				
Impaired loans:				

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Real estate loans:				
Commercial real estate	\$ 26,861	\$ -	\$ -	\$ 26,861
One- to- four family residential mortgage	2,788	-	-	2,788
Construction and land	1,803	-	-	1,803
Multifamily	2,417	-	-	2,417
Home equity and lines of credit	1,959	-	-	1,959
Total impaired loans	35,828	-	-	35,828
Commercial and industrial loans	460	-	-	460
Other real estate owned	2,444	-	-	2,444
Total	\$ 38,732	\$ -	\$ -	\$ 38,732

Table of Contents

	Fair Value Measurements at Reporting Date Using:			
	December 31, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Measured on a recurring basis:				
Assets:				
Investment securities:				
Available-for-sale:				
Mortgage-backed securities:				
GSE	\$ 945,782	\$ -	\$ 945,782	\$ -
Non-GSE	40,451	-	40,451	-
Corporate bonds	100,657	-	100,657	-
Equities	11,835	11,835	-	-
Total available-for-sale	1,098,725	11,835	1,086,890	-
Trading securities	4,146	4,146	-	-
Total	\$ 1,102,871	\$ 15,981	\$ 1,086,890	\$ -
Measured on a non-recurring basis:				
Assets:				
Impaired loans:				
Real estate loans:				
Commercial real estate	\$ 27,826	\$ -	\$ -	\$ 27,826
One- to- four family residential mortgage	2,532	-	-	2,532
Construction and land	1,709	-	-	1,709
Multifamily	1,552	-	-	1,552
Home equity and lines of credit	1,593	-	-	1,593
Total impaired loans	35,212	-	-	35,212
Commercial and industrial loans	462	-	-	462
Other real estate owned	3,359	-	-	3,359
Total	\$ 39,033	\$ -	\$ -	\$ 39,033

The following table presents qualitative information for Level 3 assets measured at fair value on a non-recurring basis at March 31, 2012:

	Fair Value (in thousands)	Valuation Methodology	Unobservable Inputs	Range of Inputs
Impaired loans	\$ 36,288	Appraisals	Discount for costs to sell	7.0%
			Discount for quick sale	10.0% - 20.0%
			Discount for dated appraisal utilizing changes in real estate indexes	Varies
Other real estate owned	\$ 2,444	Appraisals	Discount for costs to sell	7.0%
				Varies

Discount for dated appraisal utilizing
changes in real estate indexes

Available for Sale Securities: The estimated fair values for mortgage-backed, GSE and corporate securities are obtained from an independent nationally recognized third-party pricing service. The estimated fair values are derived primarily from cash flow models, which include assumptions for interest rates, credit losses, and prepayment speeds. Broker/dealer quotes are utilized as well when such quotes are available and deemed representative of the market. The significant inputs utilized in the cash flow models are based on market data obtained from sources independent of the Company (Observable Inputs), and are therefore classified as Level 2 within the fair value hierarchy. The estimated fair values of equity securities, classified as Level 1, are derived from quoted market prices in active markets. Equity securities consist of mutual funds. There were no transfers of securities between Level 1 and Level 2 during the three months ended March 31, 2012.

Table of Contents

Trading Securities: Fair values are derived from quoted market prices in active markets. The assets consist of publicly traded mutual funds.

In addition, the Company may be required, from time to time, to measure the fair value of certain other financial assets on a nonrecurring basis in accordance with U.S. generally accepted accounting principles. The adjustments to fair value usually result from the application of lower-of-cost-or-market accounting or write downs of individual assets.

Impaired Loans: At March 31, 2012, and December 31, 2011, the Company had originated impaired loans held-for-investment and held-for-sale with outstanding principal balances of \$36.3 million and \$39.1 million that were recorded at their estimated fair value of \$41.2 million and \$35.7 million, respectively. The Company recorded net impairment charges of \$78,000 and \$2.4 million for the three months ended March 31, 2012, and 2011, respectively, and charge-offs of \$351,000 and \$1.2 million for the three months ended March 31, 2012 and 2011, respectively, utilizing Level 3 inputs. For purposes of estimating fair value of impaired loans, management utilizes independent appraisals, if the loan is collateral dependent, adjusted downward by management, as necessary, for changes in relevant valuation factors subsequent to the appraisal date, or the present value of expected future cash flows for non-collateral dependent loans and troubled debt restructurings.

Other Real Estate Owned: At March 31, 2012, and December 31, 2011, the Company had assets acquired through foreclosure, or deed in lieu of foreclosure, of \$2.4 million and \$3.4 million, respectively, recorded at estimated fair value, less estimated selling costs when acquired, thus establishing a new cost basis. Estimated fair value is generally based on independent appraisals. These appraisals include adjustments to comparable assets based on the appraisers' market knowledge and experience, and are considered Level 3 inputs. When an asset is acquired, the excess of the loan balance over fair value, less estimated selling costs, is charged to the allowance for loan losses. If the estimated fair value of the asset declines, a write-down is recorded through non-interest expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in economic conditions.

Subsequent valuation adjustments to other real estate owned (REO) was \$0 for each of the three months ended March 31, 2012 and 2011, respectively, reflecting continued deterioration in estimated fair values. Operating costs after acquisition are expensed.

Fair Value of Financial Instruments

The FASB ASC Topic for Financial Instruments requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The following methods and assumptions were used to estimate the fair value of other financial assets and financial liabilities not already discussed above:

(a) Cash, Cash Equivalents, and Certificates of Deposit

Cash and cash equivalents are short-term in nature with original maturities of three months or less; the carrying amount approximates fair value. Certificates of deposit having original terms of six-months or less; carrying value generally approximates fair value. Certificates of deposit with an original maturity of six months or greater, the fair value is derived from discounted cash flows.

(b) Securities (Held to Maturity)

The estimated fair values for substantially all of our securities are obtained from an independent nationally recognized pricing service. The independent pricing service utilizes market prices of same or similar securities whenever such prices are available. Prices involving distressed sellers are not utilized in determining fair value. Where necessary, the independent third-party pricing service estimates fair value using models employing techniques such as discounted cash flow analyses. The assumptions used in these models typically include assumptions for interest rates, credit losses, and prepayments, utilizing market observable data where available.

Table of Contents

(c) Federal Home Loan Bank of New York Stock

The fair value for Federal Home Loan Bank of New York stock is its carrying value, since this is the amount for which it could be redeemed and there is no active market for this stock.

(d) Loans (Held-for-Investment)

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as originated and purchased, and further segregated by residential mortgage, construction, land, multifamily, commercial and consumer. Each loan category is further segmented into amortizing and non-amortizing and fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of loans is estimated by discounting the future cash flows using current prepayment assumptions and current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. This method of estimating fair value does not incorporate the exit price concept of fair value prescribed by the FASB ASC Topic for Fair Value Measurements and Disclosures.

(e) Loans (Held-for-Sale)

Held-for-sale loans are carried at the lower of aggregate cost or estimated fair value, less costs to sell, and therefore fair value is equal to carrying value.

(f) Deposits

The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, NOW and money market accounts, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

(g) Commitments to Extend Credit and Standby Letters of Credit

The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates.

The fair value of off-balance-sheet commitments is insignificant and therefore not included in the following table.

(h) Borrowings

The fair value of borrowings is estimated by discounting future cash flows based on rates currently available for debt with similar terms and remaining maturity.

(i) Advance Payments by Borrowers

Advance payments by borrowers for taxes and insurance have no stated maturity; the fair value is equal to the amount currently payable.

Table of Contents

The estimated fair values of the Company's significant financial instruments at March 31, 2012, and December 31, 2011, are presented in the following tables (in thousands):

	Carrying Value	March 31, 2012			Total
		Level 1	Level 2	Level 3	
Financial assets:					
Cash and cash equivalents	\$ 45,837	\$ 45,837	\$ -	\$ -	\$ 45,837
Trading securities	4,577	4,577			4,577
Securities available-for-sale	1,184,677	13,504	1,170,963	-	1,184,467
Securities held-to-maturity	3,324	-	3,492	-	3,492
Federal Home Loan Bank of New York stock, at cost	12,452	-	12,452	-	12,452
Loans held-for-sale	604	-	-	604	604
Net loans held-for-investment	1,016,245	-	-	1,064,941	1,064,941
Financial liabilities:					
Deposits	\$ 1,500,492	\$ -	\$ 1,507,237	\$ -	\$ 1,507,237
Repurchase agreements and other borrowings	477,119	-	492,507	-	492,507
Advance payments by borrowers	3,921	-	3,921	-	3,921

	December 31, 2011	
	Carrying value	Estimated Fair value
Financial assets:		
Cash and cash equivalents	\$ 65,269	\$ 65,269
Trading securities	4,146	4,146
Securities available-for-sale	1,098,725	1,098,725
Securities held-to-maturity	3,617	3,771
Federal Home Loan Bank of New York stock, at cost	12,677	12,677
Loans held-for-sale	3,900	3,900
Net loans held-for-investment	1,047,631	1,081,484
Financial liabilities:		
Deposits	\$ 1,493,526	\$ 1,499,906
Repurchase agreements and other borrowings	481,934	498,774
Advance payments by borrowers	2,201	2,201

Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

Note 7 Earnings Per Share

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during the period. For purposes of calculating basic earnings per share, weighted average common shares outstanding excludes unallocated employee stock ownership plan (ESOP) shares that have not been committed for release and unvested restricted stock.

Table of Contents

Diluted earnings per share is computed using the same method as basic earnings per share, but reflects the potential dilution that could occur if stock options and unvested shares of restricted stock were exercised and converted into common stock. These potentially dilutive shares are included in the weighted average number of shares outstanding for the period using the treasury stock method. When applying the treasury stock method, we add: (1) the assumed proceeds from option exercises; (2) the tax benefit, if any, that would have been credited to additional paid-in capital assuming exercise of non-qualified stock options and vesting of shares of restricted stock; and (3) the average unamortized compensation costs related to unvested shares of restricted stock and stock options. We then divide this sum by our average stock price for the period to calculate assumed shares repurchased. The excess of the number of shares issuable over the number of shares assumed to be repurchased is added to basic weighted average common shares to calculate diluted earnings per share.

The following is a summary of the Company's earnings per share calculations and reconciliation of basic to diluted earnings per share for the periods indicated (dollars in thousands, except per share data):

	For the three months ended	
	March 31,	
	2012	2011
Net income available to common stockholders	\$ 4,948	\$ 4,970
Weighted average shares outstanding-basic	38,647,588	41,101,028
Effect of non-vested restricted stock and stock options outstanding	495,333	441,840
Weighted average shares outstanding-diluted	39,142,921	41,542,868
Earnings per share-basic	\$ 0.13	\$ 0.12
Earnings per share-diluted	\$ 0.13	\$ 0.12

Note 8 Stock Repurchase Program

On September 9, 2011 the Board of Directors of the Company authorized the continuance of the stock repurchase program. Under its current program, the Company intends to repurchase up to 2,066,379 additional shares, representing approximately 5% of its outstanding shares. The timing of the repurchases will depend on certain factors, including but not limited to, market conditions and prices, the Company's liquidity and capital requirements, and alternative uses of capital. Any repurchased shares will be held as treasury stock and will be available for general corporate purposes. The Company is conducting such repurchases in accordance with a Rule 10b5-1 trading plan. As of March 31, 2012, the Company has repurchased a total of 5,194,320 shares of its common stock (under its current and prior repurchase plans) at an average price of \$12.87 per share.

Note 9 Income Taxes

The Company files income tax returns in the United States federal jurisdiction and in the State of New Jersey. The Company's subsidiary files income tax returns in the State and City of New York, and the State of New Jersey. The State and City of New York are currently examining our subsidiary's tax returns filed for 2007, 2008, and 2009. The Company, and its subsidiary, are no longer subject to federal and local income tax examinations by tax authorities for years prior to 2007.

Note 10 Recent Accounting Pronouncements

Accounting Standards Update No. 2011-03, Reconsideration of Effective Control for Repurchase Agreements, amends Topic 860 (Transfers and Servicing) where an entity may or may not recognize a sale upon the transfer of financial assets subject to repurchase agreements, based on whether or not the transferor has maintained effective control. In the assessment of effective control, Accounting Standard Update 2011-03 has removed the criteria that requires transferors to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. Other criteria applicable to the assessment of effective control have not been changed. This guidance is effective for prospective periods beginning on or after December 15, 2011. Early adoption was prohibited. The adoption of this Accounting Standard Update did not result in a material change to the Company's consolidated financial statements.

Table of Contents

In May 2011, the FASB issued ASU No. 2011-04, *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. ASU No. 2011-04 results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and International Financial Reporting Standards (IFRS). The changes to U.S. GAAP as a result of ASU No. 2011-04 are as follows: (1) The concepts of highest and best use and valuation premise are only relevant when measuring the fair value of nonfinancial assets (that is, it does not apply to financial assets or any liabilities); (2) U.S. GAAP currently prohibits application of a blockage factor in valuing financial instruments with quoted prices in active markets. ASU No. 2011-04 extends that prohibition to all fair value measurements; (3) An exception is provided to the basic fair value measurement principles for an entity that holds a group of financial assets and financial liabilities with offsetting positions in market risk or counterparty credit risk that are managed on the basis of the entity's net exposure to either of those risks. This exception allows the entity, if certain criteria are met, to measure the fair value of the net asset or liability position in a manner consistent with how market participants would price the net risk position; (4) Aligns the fair value measurement of instruments classified within an entity's shareholders' equity with the guidance for liabilities; and (5) Disclosure requirements have been enhanced for recurring Level 3 fair value measurements to disclose quantitative information about unobservable inputs and assumptions used, to describe the valuation processes used by the entity, and to describe the sensitivity of fair value measurements to changes in unobservable inputs and interrelationships between those inputs. In addition, entities must report the level in the fair value hierarchy of items that are not measured at fair value in the statement of condition but whose fair value must be disclosed. The provisions of ASU No. 2011-04 are effective for the Company's interim reporting period beginning on or after December 15, 2011. The adoption of ASU No. 2011-04 did not result in a material change to the Company's consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, *Presentation of Comprehensive Income*. The provisions of ASU No. 2011-05 allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. The statement(s) are required to be presented with equal prominence as the other primary financial statements. ASU No. 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholders' equity but does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. In December 2011, the FASB issued ASU 2011-12, *Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05* which defers the effective date of the requirement to present separate line items on the income statement for reclassification adjustments of items out of accumulated other comprehensive income into net income. All other requirements in ASU 2011-05 are not affected by this Update. For a public entity, the ASUs are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. Early adoption was permitted. The adoption of these pronouncements resulted in a change to the presentation of the Company's financial statements but did not have an impact on the Company's financial condition or results of operations.

In September 2011, the FASB issued ASU No. 2011-08, *Testing Goodwill for Impairment*. The provisions of ASU No. 2011-08 simplify how entities, both public and nonpublic, test goodwill for impairment. The amendments in the Update permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. The provisions of ASU No. 2011-08 are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption was permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. The adoption of ASU No. 2011-08 is not expected to have a material effect on the Company's consolidated financial statements. The Company will perform annual testing for goodwill impairment at December 31, 2012.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report contains forward-looking statements, which can be identified by the use of words such as estimate, project, believe, intend, anticipate, plan, seek, and similar expressions. These forward looking statements include:

statements of our goals, intentions, and expectations;

statements regarding our business plans, prospects, growth, and operating strategies;

statements regarding the asset quality of our loan and investment portfolios; and

estimates of our risks and future costs and benefits.

These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors that could affect the actual outcome of future events:

the effect of the current financial economic downturn on our loan portfolio, investment portfolio, and deposit and other customers;

significantly increased competition among depository and other financial institutions;

inflation and changes in the interest rate environment or other changes that reduce our interest margins or reduce the fair value of financial instruments;

general economic conditions, either nationally or in our market areas, that are worse than expected;

adverse changes in the securities markets;

legislative or regulatory changes that adversely affect our business;

our ability to enter new markets successfully and take advantage of growth opportunities, and the possible dilutive effect of potential acquisitions or *de novo* branches, if any;

changes in consumer spending, borrowing and savings habits;

changes in accounting policies and practices, as may be adopted by bank regulatory agencies, the Financial Accounting Standards Board, the Public Company Accounting Oversight Board and other promulgating authorities;

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

inability of borrowers and/or third-party providers to perform their obligations to us;

the effect of recent governmental legislation restructuring the U.S. financial and regulatory system;

the effect of developments in the secondary market affecting our loan pricing;

the level of future deposit insurance premiums; and

changes in our organization, compensation, and benefit plans.

Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

Critical Accounting Policies

Note 1 to the Company's Audited Consolidated Financial Statements for the year ended December 31, 2011, included in the Company's Annual Report on Form 10-K, as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the Consolidated Balance Sheets at estimated fair value or the lower of cost or estimated fair value. Policies with respect to the methodologies used to determine the allowance for loan losses and judgments regarding the valuation of intangible assets and securities as well as the valuation allowance against deferred tax assets are the most critical accounting policies because they are important to the presentation of the Company's financial condition and results of operations, involve a higher degree of complexity, and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the Board of Directors. For a further discussion of the critical accounting policies of the Company, see Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K, for the year ended December 31, 2011.

Table of Contents

Overview

This overview highlights selected information and may not contain all the information that is important to you in understanding our performance during the period. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources, and critical accounting estimates, you should read this entire document carefully, as well as our Annual Report on Form 10-K for the year ended December 31, 2011.

Net income amounted to \$4.9 million for the three months ended March 31, 2012, as compared to \$5.0 million for the three months ended March 31, 2011. Basic and diluted earnings per share were \$0.13 for the three months ended March 31, 2012, compared to \$0.12 for the three months ended March 31, 2011. For the three months ended March 31, 2012, our return on average assets was 0.84%, as compared to 0.90% for the three months ended March 31, 2011. For the three months ended March 31, 2012, our return on average stockholders' equity was 5.18%, as compared to 5.08% for the three months ended March 31, 2011. The decrease in net income was due primarily to an increase in non-interest expenses offset by increases in our net interest income and non-interest income, as well as a decrease in our provision for loan losses during the three months ended March 31, 2012, as compared to the three months ended March 31, 2011.

Assets increased by 1.2% to \$2.41 billion at March 31, 2012, from \$2.38 billion at December 31, 2011. The increase in total assets reflected an increase in securities available for sale, of \$85.7 million, or 7.8%, which was partially offset by decreases in loans held for investment, net and interest-bearing deposits in other financial institutions. Deposits increased \$7.0 million to \$1.50 billion at March 31, 2012, from \$1.49 billion at December 31, 2011. The increase in deposits was attributable to growth in transaction accounts partially offset by a decrease in certificates of deposit and savings accounts. Borrowed funds decreased \$4.8 million to \$477.1 million at March 31, 2012, from \$481.9 million at December 31, 2011.

Comparison of Financial Condition at March 31, 2012, and December 31, 2011

Total assets increased \$28.9 million, or 1.2%, to \$2.41 billion at March 31, 2012, from \$2.38 billion at December 31, 2011. The increase was primarily attributable to an increase in securities available for sale of \$85.7 million. This increase was partially offset by decreases of \$31.4 million in net loans held-for-investment, cash and cash equivalents of \$19.4 million and other assets of \$3.8 million.

Cash and cash equivalents decreased \$19.4 million, or 29.8%, to \$45.8 million at March 31, 2012, from \$65.3 million at December 31, 2011. The Company routinely maintains liquid assets in interest-bearing accounts in other well-capitalized financial institutions.

Securities available-for-sale increased \$85.7 million, or 7.8%, to \$1.18 billion at March 31, 2012, from \$1.10 billion at December 31, 2011. The increase was primarily attributable to purchases of \$298.5 million partially offset by maturities and pay-downs of \$115.7 million, and sales of \$98.7 million.

Securities held-to-maturity decreased \$293,000, or 8.1%, to \$3.3 million at March 31, 2012, from \$3.6 million at December 31, 2011. The decrease was attributable to maturities and paydowns during the three months ended March 31, 2012.

Originated loans held-for-investment, net, totaled \$957.3 million at March 31, 2012, as compared to \$985.9 million at December 31, 2011. The decrease was primarily due to decreases in insurance premium loans of \$55.4 million, due to the sale of the majority of the portfolio, and in commercial real estate loans of \$8.1 million. This was partially offset by an increase in multi-family real estate loans, which increased \$38.3 million, or 8.4%, to \$496.7 million at March 31, 2012, from \$458.4 million at December 31, 2011. Currently, management is focused on originating multi-family loans, with less emphasis on other loan types.

Purchased credit-impaired (PCI) loans, acquired as part of a Federal Deposit Insurance Corporation-assisted transaction, totaled \$86.1 million at March 31, 2012 as compared to \$88.5 million at December 31, 2011. The Company accounts for PCI loans utilizing generally accepting accounting principles applicable to loans acquired with deteriorated credit quality. The Company recorded accretion interest income of \$1.6 million for the quarter ended March 31, 2012.

Bank owned life insurance increased \$719,000, or 0.9%, from December 31, 2011 to March 31, 2012. The increase resulted from income earned on bank owned life insurance for the three months ended March 31, 2012.

Table of Contents

Federal Home Loan Bank of New York stock, at cost, decreased \$225,000, or 1.8%, to \$12.5 million at March 31, 2012, from \$12.7 million at December 31, 2011. This decrease was attributable to a decrease in borrowings outstanding with the Federal Home Loan Bank of New York over the same time period.

Premises and equipment, net, increased \$2.2 million, or 11.0%, to \$22.2 million at March 31, 2012, from \$20.0 million at December 31, 2011. This increase is primarily attributable to leasehold improvements made to new branches and the renovation of existing branches.

Other real estate owned decreased \$915,000, or 27.2%, to \$2.4 million at March 31, 2012, from \$3.4 million at December 31, 2011. This decrease is attributable to the sales of several properties during the three months ended March 31, 2012.

Other assets decreased \$3.8 million, or 25.2%, to \$11.3 million at March 31, 2012, from \$15.1 million at December 31, 2011. The decrease in other assets was attributable to a decrease in amounts due us from taxing authorities, and a decrease in prepaid FDIC insurance premiums due to amortization related to the FDIC prepayment of insurance premiums that was made in 2009 partially offset by an increase in prepaid expenses.

The increase in deposits for the three months ended March 31, 2012, was due in part to an increase in transaction accounts of \$20.4 million, or 3.0%. This increase was partially offset by a decrease in certificates of deposit accounts (issued by the Bank) of \$10.4 million, or 2.2%, a decrease in savings accounts of \$330,000 and a decrease of \$2.7 million in short-term certificates of deposit originated through the CDARS[®] Network. Deposits originated through the CDARS[®] Network totaled \$658,000 at March 31, 2012 and \$3.4 million at December 31, 2011. The Company utilizes the CDARS[®] Network as a cost effective alternative to other short-term funding sources.

Borrowings, consisting primarily of repurchase agreements from other financial institutions and Federal Home Loan Bank advances, decreased \$4.8 million, or 1.0%, to \$477.1 million at March 31, 2012, from \$481.9 million at December 31, 2011. The decrease in borrowings was primarily the result of maturities during the quarter ended March 31, 2012.

Accrued expenses and other liabilities increased \$22.6 million, to \$39.2 million at March 31, 2012, from \$16.6 million at December 31, 2011. The increase was primarily a result of an increase in due to securities brokers of \$19.8 million.

Total stockholders' equity increased by \$2.5 million to \$385.2 million at March 31, 2012, from \$382.7 million at December 31, 2011. This increase was primarily attributable to net income of \$4.9 million for the quarter ended March 31, 2012, and an increase of \$819,000 in additional paid-in capital primarily related to the recognition of compensation expense associated with equity awards. The increase was partially offset by \$1.7 million in stock repurchases and the payment of \$1.7 million in cash dividends.

Under its current program, the Company intends to repurchase up to 2,066,379 of its shares, representing approximately 5% of outstanding shares. The timing of the repurchases will depend on certain factors, including but not limited to, market conditions and prices, the Company's liquidity and capital requirements, and alternative uses of capital. Any repurchased shares will be held as treasury stock and will be available for general corporate purposes. The Company is conducting such repurchases in accordance with a Rule 10b5-1 trading plan. As of March 31, 2012, the Company has repurchased a total of 5,235,743 shares of its common stock at an average price of \$12.89 per share.

Comparison of Operating Results for the Three Months Ended March 31, 2012 and 2011

Net income. Net income was relatively unchanged at \$4.9 million for the quarter ended March 31, 2012, as compared to \$5.0 million for the quarter ended March 31, 2011. Results reflected an increase of \$1.2 million in net interest income, an \$866,000 increase in non-interest income, a decrease of \$752,000 in the provision for loan losses, a \$105,000 increase in income tax expense and a \$2.7 million increase in non-interest expense.

Interest income. Interest income increased \$741,000, or 3.4%, to \$22.7 million for the three months ended March 31, 2012, from \$22.0 million for the three months ended March 31, 2011. The increase was primarily due to an increase in interest income on loans of \$2.7 million. The increase in interest income of loans can be attributed to an increase in the average balances of \$220.5 million, partially offset by a decrease of 27 basis points in the yield earned. These increases were partially offset by decreases in interest income on mortgage backed securities of \$1.6 million and interest income on other securities of \$317,000.

Table of Contents

The decrease in mortgage backed securities was primarily attributable to a decrease of 43 basis points in the yield earned and a decrease in the average balance of \$84.0 million. The decrease in the interest income earned on other securities was primarily attributable to a decrease in the average balance of \$23.3 million and a decrease of 55 basis points in the yield earned.

Interest expense. Interest expense decreased \$413,000, or 6.6%, to \$5.8 million for the three months ended March 31, 2012, from \$6.2 million for the three months ended March 31, 2011. The decrease was comprised of a decrease of \$493,000 in interest expense on deposits, partially offset by an increase in interest expense on borrowings of \$80,000. The decrease in interest expense on deposits was attributed to a decrease in the cost of interest bearing deposits of 23 basis points to 0.76% from 0.99%, partially offset by an increase in average balance of interest bearing deposit accounts of \$102.1 million, or 8.3%, to \$1.34 billion for the three months ended March 31, 2012 from \$1.24 billion for the three months ended March 31, 2011. The increase in interest expense on borrowings was attributed to an increase in the cost of nine basis points to 2.74% from 2.65%, partially offset by a decrease in balances of borrowings of \$9.8 million, or 2.0%, to \$482.2 million for the three months ended March 31, 2012 from \$492.0 million for the three months ended March 31, 2011.

Net Interest Income. Net interest income increased \$1.2 million, or 7.3%, as interest-earning assets increased by 5.7% to \$2.24 billion. The increase in average interest earning assets was due primarily to increases in average loans outstanding of \$220.5 million and in interest-earning assets in other financial institutions of \$5.3 million, partially offset by decreases of \$84.0 million in mortgage-backed securities and in other securities of \$23.3 million. The quarter ended March 31, 2012 included prepayment loan income of \$188,000 compared to \$80,000 for the quarter ended March 31, 2011. Other securities consist primarily of investment-grade shorter-term corporate bonds, and government-sponsored enterprise bonds. Rates paid on interest-bearing liabilities decreased 18 basis points to 1.28% for the current quarter as compared to 1.46% for the prior year comparable period. This was offset by a 13 basis point decrease in yields earned on interest earning assets to 4.09% for the current quarter as compared to 4.22% for the prior year comparable period.

Provision for Loan Losses. The provision for loan losses was \$615,000 for the quarter ended March 31, 2012, a decrease of \$752,000, or 55.0%, from the \$1.4 million provision recorded in the quarter ended March 31, 2011. The decrease in the provision for loan losses in the current quarter was due primarily to a shift in the composition of our loan portfolio to multi-family loans, which generally require lower general reserves than commercial real estate loans, less growth in the loan portfolio as compared to the same prior year period and a decrease in non-performing loans during the quarter ended March 31, 2012, as compared to the quarter ended March 31, 2011. During the quarter ended March 31, 2012, the Company recorded net charge-offs of \$351,000 compared to net charge-offs of \$1.2 million for the quarter ended March 31, 2011.

Non-interest Income. Non-interest income increased \$866,000, or 27.9%, to \$4.0 million for the quarter ended March 31, 2012, as compared to \$3.1 million for the quarter ended March 31, 2011. This increase was primarily a result of a \$108,000 increase in fees and service charges for customer services, an increase in securities transactions, net of \$332,000, a decrease in losses on other-than-temporary-impairment of securities of \$161,000 and an increase in other income of \$287,000, partially offset by a decrease in income on bank owned life insurance of \$22,000. The Company routinely sells securities when market pricing presents, in management's assessment, an economic benefit that outweighs holding such securities, and when smaller balance securities become cost prohibitive to carry.

Non-interest Expense. Non-interest expense increased \$2.7 million, or 27.0%, to \$12.6 million for the quarter ended March 31, 2012, as compared to \$10.0 million for the quarter ended March 31, 2011, due primarily to compensation and employee benefits increasing by \$1.1 million, or 21.8%, due to increased staff primarily related to branch openings and an acquisition, an increase in occupancy expense of \$473,000 primarily relating to new branches and the renovation of existing branches, an increase of \$411,000 in data processing fees primarily related to conversion costs associated with the FDIC assisted transaction, an increase of \$418,000 in professional fees and an increase in other non-interest expense of \$258,000.

Income Tax Expense. The Company recorded an income tax expense of \$2.7 million for the quarter ended March 31, 2012, compared to \$2.6 million for the quarter ended March 31, 2011. The effective expense tax rate for the quarter ended March 31, 2012, was 35.3%, as compared to 34.3% for the quarter ended March 31, 2011.

Table of Contents

NORTHFIELD BANCORP, INC.

ANALYSIS OF NET INTEREST INCOME

(Dollars in thousands)

	For the Three Months Ended March 31,					
	2012			2011		
	Average Outstanding Balance	Interest	Average Yield/ Rate (1)	Average Outstanding Balance	Interest	Average Yield/ Rate (1)
Interest-earning assets:						
Loans (5)	\$ 1,061,927	\$ 15,150	5.74 %	\$ 841,400	\$ 12,474	6.01 %
Mortgage-backed securities	986,110	6,776	2.76	1,070,119	8,417	3.19
Other securities	128,171	653	2.05	151,435	970	2.60
Federal Home Loan Bank of New York stock	12,703	142	4.50	10,839	109	4.08
Interest-earning deposits in financial institutions	48,035	18	0.15	42,709	28	0.27
Total interest-earning assets	2,236,946	22,739	4.09	2,116,502	21,998	4.22
Non-interest-earning assets	144,237			127,783		
Total assets	\$ 2,381,183			\$ 2,244,285		
Interest-bearing liabilities:						
Savings, NOW, and money market accounts	\$ 862,812	\$ 1,096	0.51	\$ 695,572	\$ 1,134	0.66
Certificates of deposit	476,282	1,428	1.21	541,373	1,883	1.41
Total interest-bearing deposits	1,339,094	2,524	0.76	1,236,945	3,017	0.99
Borrowed funds	482,238	3,290	2.74	491,957	3,210	2.65
Total interest-bearing liabilities	1,821,332	5,814	1.28	1,728,902	6,227	1.46
Non-interest bearing deposit accounts	160,233			110,285		
Accrued expenses and other liabilities	15,145			8,371		
Total liabilities	1,996,710			1,847,558		
Stockholders' equity	384,473			396,727		
Total liabilities and stockholders' equity	\$ 2,381,183			\$ 2,244,285		
Net interest income		\$ 16,925			\$ 15,771	
Net interest rate spread (2)			2.80 %			2.76 %
Net interest-earning assets (3)	\$ 415,614			\$ 387,600		
Net interest margin (4)			3.04 %			3.02 %
Average interest-earning assets to interest-bearing liabilities			122.82 %			122.42 %

- (1) Average yields and rates for the three months ended March 31, 2012 and 2011, are annualized.
- (2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
- (3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
- (4) Net interest margin represents net interest income divided by average total interest-earning assets.
- (5) Loans include non-accrual loans.

Asset Quality

Nonperforming originated loans totaled \$40.2 million (3.8% of total loans) at March 31, 2012 as compared to \$43.9 million (4.3% of total loans) at December 31, 2011, \$53.4 million (5.5% of total loans) at September 30, 2011, \$58.0 million (6.4% of total loans) at June 30, 2011 and \$56.7 million (6.6% of total loans) at March 31, 2011.

Table of Contents

The following table also shows, for the same dates, troubled debt restructurings (TDRs) on which interest is accruing, and accruing loans delinquent 30 to 89 days (dollars in thousands).

	March 31, 2012	December 31, 2011	September 30, 2011	June 30, 2011	March 31, 2011
Non-accruing loans:					
Held-for-investment	\$ 15,805	\$ 17,489	\$ 28,035	\$ 29,036	\$ 31,662
Held-for-sale	80	2,991	-	-	-
Non-accruing loans subject to restructuring agreements:					
Held-for-investment	22,483	22,844	23,763	26,994	24,136
Held-for-sale	-	457	-	-	-
Total non-accruing loans	38,368	43,781	51,798	56,030	55,798
Loans 90 days or more past due and still accruing:					
Held-for-investment	1,786	85	1,595	1,987	876
Held-for-sale	-	-	-	-	-
Total loans 90 days or more past due and still accruing	1,786	85	1,595	1,987	876
Total non-performing loans	40,154	43,866	53,393	58,017	56,674
Other real estate owned	2,444	3,359	34	118	521
Total non-performing assets	\$ 42,598	\$ 47,225	\$ 53,427	\$ 58,135	\$ 57,195
Loans subject to restructuring agreements and still accruing					
	\$ 25,047	\$ 18,349	\$ 18,355	\$ 15,622	\$ 12,259
Accruing loans 30 to 89 days delinquent	\$ 22,075	\$ 21,067	\$ 30,973	\$ 14,169	\$ 14,551
<u>Total Non-accruing Loans</u>					

Total non-accruing loans decreased \$5.4 million, to \$38.4 million at March 31, 2012, from \$43.8 million at December 31, 2011. This decrease was primarily attributable to loans held-for-sale of \$3.4 million being sold during the quarter ended March 31, 2012. There was \$398,000 in loans returned to accrual status during the quarter. Loans returned to accrual status were current as to principal and interest, and factors indicating doubtful collection no longer existed, including the borrower's performance under the original loan terms for at least six months. Non-accrual loans also decreased as a result of \$1.5 million of pay-offs and principal pay-downs, charge offs of \$351,000, the sale of \$554,000 of loans held-for-investment and the transfer of \$166,000 to other real estate owned. The above decreases in non-accruing loans during the quarter ended March 31, 2012, were partially offset by \$837,000 of loans being placed on non-accrual status and advances of \$94,000 during the quarter ended March 31, 2012.

Delinquency Status of Total Non-accruing Loans

Generally, loans are placed on non-accrual status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have a minimum of six months of performance under the loan terms, and factors indicating reasonable doubt about the timely collection of payments no longer exist. Therefore, loans may be current in accordance with their loan terms, or may be less than 90 days delinquent, and still be in a non-accruing status.

Table of Contents

The following tables detail the delinquency status of non-accruing loans at March 31, 2012 and December 31, 2011 (dollars in thousands):

	March 31, 2012			
	Days Past Due			Total
	0 to 29	30 to 89	90 or more	
Real estate loans:				
Commercial	\$ 16,317	\$ 20	\$ 14,052	\$ 30,389
One -to- four family residential	181	532	524	1,237
Construction and land	1,803	-	-	1,803
Multifamily	521	-	1,179	1,700
Home equity and lines of credit	-	101	1,663	1,764
Commercial and industrial loans	548	-	804	1,352
Insurance premium loans	-	-	123	123
Total non-accruing loans	\$ 19,370	\$ 653	\$ 18,345	\$ 38,368

	December 31, 2011			
	Days Past Due			Total
	0 to 29	30 to 89	90 or more	
Real estate loans:				
Commercial	\$ 16,395	\$ 3,613	\$ 14,651	\$ 34,659
One -to- four family residential	210	595	534	1,338
Construction and land	1,709	-	422	2,131
Multifamily	523	-	1,652	2,175
Home equity and lines of credit	102	-	1,664	1,766
Commercial and industrial loans	553	-	1,022	1,575
Insurance premium loans	-	-	137	137
Total non-accruing loans	\$ 19,492	\$ 4,208	\$ 20,082	\$ 43,781

Loans Subject to Restructuring Agreements

Included in non-accruing loans are loans subject to restructuring agreements totaling \$22.5 million and \$23.3 million at March 31, 2012, and December 31, 2011, respectively. At March 31, 2012, \$18.7 million, or 83.1% of the \$22.5 million, were performing in accordance with their restructured terms.

The Company also holds loans subject to restructuring agreements, and still accruing, which totaled \$25.0 million and \$18.3 million at March 31, 2012 and December 31, 2011, respectively. At March 31, 2012, \$21.1 million, or 84.2% of the \$25.0 million, were performing in accordance with their restructured terms.

The following table details the amounts and categories of the loans subject to restructuring agreements by loan type as of March 31, 2012, and December 31, 2011 (dollars in thousands).

	At March 31, 2012		At December 31, 2011	
	Non-Accruing	Accruing	Non-Accruing	Accruing
Troubled debt restructurings:				
Real estate loans:				
Commercial	\$ 19,293	\$ 19,608	\$ 20,420	\$ 13,389
One- to four-family residential	309	2,529	-	2,532
Construction and land	1,803	-	1,709	-
Multifamily	521	1,547	523	1,552
Home equity and lines of credit	102	367	102	-

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

Commercial and industrial	455	996	547	876
Total	\$ 22,483	\$ 25,047	\$ 23,301	\$ 18,349
Performing in accordance with restructured terms	83.13%	84.21%	82.34%	69.03%

Loans 90 Days or More Past Due and Still Accruing and Other Real Estate Owned

Loans 90 days or more past due and still accruing increased \$1.7 million to \$1.8 million at March 31, 2012, as compared to \$85,000 at December 31, 2011. Loans 90 days or more past due and still accruing at March 31, 2012, were considered well-secured and in the process of collection or past maturity, paying interest in accordance with original loan terms, and in the process of renewal.

Table of Contents

Other real estate owned amounted to \$2.4 million at March 31, 2012 as compared to \$3.4 million at December 31, 2011.

Delinquency Status of Accruing Loans 30-89 Days Delinquent

Loans 30 to 89 days delinquent and on accrual status at March 31, 2012, totaled \$22.1 million, an increase of \$1.0 million, from the December 31, 2011 balance of \$21.1 million. The following tables set forth delinquencies for accruing loans by type and by amount at March 31, 2012 and December 31, 2011 (dollars in thousands).

	\$000,000,000,000,000		\$000,000,000,000,000	\$000,000,000,000,000
	March 31, 2012		December 31, 2011	
Real estate loans:				
Commercial	\$ 6,888	\$	8,404	
One- to four-family residential	2,331		2,258	
Construction and land	-		3,041	
Multifamily	9,389		6,468	
Home equity and lines of credit	-		30	
Commercial and industrial loans	1,403		207	
Insurance premium loans	1,975		568	
Other loans	89		91	
Total delinquent accruing loans	\$ 22,075	\$	21,067	

PCI Loans (Held-for-Investment)

PCI loans were recorded at estimated fair value using expected future cash flows deemed to be collectible on the date acquired. At March 31, 2012, based on recorded contractual principal, 6.0% of PCI loans were past due 30 to 89 days, and 14.4% were past due 90 days or more, as compared to 9.0% and 16.1% at December 31, 2011.

Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient funds to meet financial commitments and to take advantage of lending and investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, borrowed funds, the proceeds from maturing securities and short-term investments, and to a lesser extent the proceeds from the sales of loans and securities and wholesale borrowings. The scheduled amortizations of loans and securities, as well as proceeds from borrowed funds, are predictable sources of funds. Other funding sources, however, such as deposit inflows and loan prepayments are greatly influenced by market interest rates, economic conditions, and competition. Northfield Bank is a member of the Federal Home Loan Bank of New York (FHLB), which provides an additional source of short-term and long-term funding. Northfield Bank also has borrowing capabilities with the Federal Reserve on a short-term basis. The Bank's borrowed funds, excluding capitalized lease obligations and floating rate advances, were \$472.2 million at March 31, 2012, at a weighted average interest rate of 2.71%. A total of \$77.3 million of these borrowings will mature in less than one year. Borrowed funds, excluding capitalized lease obligations and floating rate advances, were \$477.2 million at December 31, 2011. The Company has the ability to obtain additional funding from the FHLB and Federal Reserve Bank discount window of approximately \$535.0 million, utilizing unencumbered securities of \$484.0 million and multifamily loans of \$105.6 million at March 31, 2012. The Company expects to have sufficient funds available to meet current commitments in the normal course of business.

Capital Resources. At March 31, 2012, and December 31, 2011, Northfield Bank exceeded all regulatory capital requirements to which it is subject.

Table of Contents

	Actual Ratio	Minimum Required for Capital Adequacy Purposes	Minimum Required to Be Well Capitalized under Prompt Corrective Action Provisions
As of March 31, 2012:			
Tangible capital to tangible assets	13.48%	1.50%	NA
Tier 1 capital (core) (to adjusted assets)	13.48	4.00	5.00
Total capital (to risk-weighted assets)	24.19	8.00	10.00
As of December 31, 2011:			
Tangible capital to tangible assets	13.42%	1.50%	NA
Tier 1 capital (core) (to adjusted assets)	13.42	4.00	5.00
Total capital (to risk-weighted assets)	24.71	8.00	10.00

Off-Balance Sheet Arrangements and Contractual Obligations

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in the financial statements. These transactions primarily relate to lending commitments.

The following table shows the contractual obligations of the Company by expected payment period as of March 31, 2012:

Contractual Obligation	Total	Less than One Year	One to less than Three Years (in thousands)	Three to less than Five Years	Five Years and greater
Debt obligations (excluding capitalized leases)	\$ 472,213	\$ 77,300	\$ 153,000	\$ 237,913	\$ 4,000
Commitments to originate loans	\$ 34,576	\$ 34,576	\$ -	\$ -	\$ -
Commitments to fund unused lines of credit	\$ 45,348	\$ 45,348	\$ -	\$ -	\$ -

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend additional funds to customers as long as there have been no violations of any of the conditions established in the agreements (original or restructured). Commitments generally have a fixed expiration or other termination clauses which may or may not require payment of a fee. Since some of these loan commitments are expected to expire without being drawn upon, total commitments do not necessarily represent future cash requirements.

As of March 31, 2012, we serviced \$37.8 million of loans for Freddie Mac. These one- to-four family residential mortgage real estate loans were underwritten to Freddie Mac guidelines and to comply with applicable federal, state, and local laws. At the time of the closing of these loans the Company owned the loans and subsequently sold them to Freddie Mac providing normal and customary representations and warranties, including representations and warranties related to compliance with Freddie Mac underwriting standards. At the time of sale, the loans were free from encumbrances except for the mortgages filed for by the Company which, with other underwriting documents, were subsequently assigned and delivered to Freddie Mac. At March 31, 2012, substantially all of the loans serviced for Freddie Mac were performing in accordance with their contractual terms and management believes that it has no material repurchase obligations associated with these loans.

For further information regarding our off-balance sheet arrangements and contractual obligations, see Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Table of Contents**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

A majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk is interest rate risk. Our assets, consisting primarily of mortgage-related assets and loans, generally have longer maturities than our liabilities, which consist primarily of deposits and wholesale funding. As a result, a principal part of our business strategy involves managing interest rate risk and limiting the exposure of our net interest income to changes in market interest rates. Accordingly, our board of directors has established a management risk committee, comprised of our Treasurer, who chairs this Committee, our Chief Executive Officer, our Chief Operating Officer/Chief Financial Officer, our Chief Lending Officer, and our Executive Vice President of Operations. This committee is responsible for, among other things, evaluating the interest rate risk inherent in our assets and liabilities, for recommending to the risk management committee of our board of directors the level of risk that is appropriate given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the board of directors.

We seek to manage our interest rate risk in order to minimize the exposure of our earnings and capital to changes in interest rates. As part of our ongoing asset-liability management, we currently use the following strategies to manage our interest rate risk:

originating commercial real estate loans and multifamily loans that generally tend to have shorter maturities and higher interest rates that generally reset at five years;

investing in shorter term investment grade corporate securities and mortgage-backed securities; and

obtaining general financing through lower-cost deposits and longer-term Federal Home Loan Bank advances and repurchase agreements.

Shortening the average term of our interest-earning assets by increasing our investments in shorter-term assets, as well as loans with variable interest rates, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates.

Net Portfolio Value Analysis. We compute amounts by which the net present value of our assets and liabilities (net portfolio value or NPV) would change in the event market interest rates changed over an assumed range of rates. Our simulation model uses a discounted cash flow analysis to measure the interest rate sensitivity of NPV. Depending on current market interest rates we estimate the economic value of these assets and liabilities under the assumption that interest rates experience an instantaneous and sustained increase of 100, 200, 300, or 400 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from 3% to 4% would mean, for example, a 100 basis point increase in the Change in Interest Rates column below.

Net Interest Income Analysis. In addition to NPV calculations, we analyze our sensitivity to changes in interest rates through our net interest income model. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for a twelve-month period. Depending on current market interest rates we then calculate what the net interest income would be for the same period under the assumption that interest rates experience an instantaneous and sustained increase or decrease of 100, 200, 300, or 400 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment.

Table of Contents

The table below sets forth, as of March 31, 2012, our calculation of the estimated changes in our NPV, NPV ratio, and percent change in net interest income that would result from the designated instantaneous and sustained changes in interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied on as indicative of actual results (dollars in thousands).

Change in Interest Rates (basis points)	NPV			Estimated Change In NPV	Estimated NPV/Present Value of Assets Ratio	Net Interest Income Percent Change
	Estimated Present Value of Assets	Estimated Present Value of Liabilities	Estimated NPV			
+400	\$ 2,197,175	\$ 1,867,954	\$ 329,221	\$ (119,279)	14.98%	-6.97%
+300	2,253,882	1,900,923	352,959	(95,541)	15.66	-4.91
+200	2,321,733	1,934,994	386,739	(61,761)	16.66	-2.67
+100	2,392,953	1,970,218	422,735	(25,765)	17.67	-0.79
0	2,455,149	2,006,649	448,500	-	18.27	0.00
-100	2,492,288	2,038,329	453,959	5,459	18.21	-0.75
-200	2,525,055	2,050,291	474,764	26,264	18.80	-3.80

The table above indicates that at March 31, 2012, in the event of a 300 basis point increase in interest rates, we would experience a 261 basis point decrease in NPV ratio (18.27% versus 15.66%), and a 4.91% decrease in net interest income. In the event of a 200 basis point decrease in interest rates, we would experience a 53 basis point increase in NPV ratio (18.27% versus 18.80%) and a 3.80% decrease in net interest income. Our policies provide that, in the event of a 300 basis point increase/decrease or less in interest rates, our net present value ratio should decrease by no more than 400 basis points and in the event of a 200 basis point increase/decrease, our projected net interest income should decrease by no more than 20%. Additionally, our policy states that our net portfolio value should be at least 8.5% of total assets before and after such shock. At March 31, 2012, we were in compliance with all board approved policies with respect to interest rate risk management.

Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in NPV and net interest income. Modeling requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV and net interest income information presented assume that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assume that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although interest rate risk calculations provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of March 31, 2012. Based on that evaluation, the Company's management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective.

During the quarter ended March 31, 2012, there were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents**PART II****ITEM 1. LEGAL PROCEEDINGS**

The Company and subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company's financial condition or results of operations.

ITEM 1A. RISK FACTORS

Except as disclosed in this Quarterly Report on Form 10-Q, there have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2011, as filed with the SEC.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) **Unregistered Sale of Equity Securities.** There were no sales of unregistered securities during the period covered by this report.

(b) **Use of Proceeds.** Not applicable

(c) **Repurchases of Our Equity Securities.**

The following table shows the Company's repurchase of its common stock for each calendar month in the three months ended March 31, 2012.

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number of Shares that May Yet Be Purchased Under Plans or Programs ⁽¹⁾
			(1)	(1)
January 1, 2012, through January 31, 2012	1,900	\$ 14.04	1,900	1,325,654
February 1, 2012, through February 29, 2012	54,123	14.50	12,700	1,312,954
March 1, 2012, through March 31, 2012	65,700	13.76	65,700	1,247,254
Total	121,723	\$ 14.10	80,300	

(1) On September 9, 2011 the Board of Directors of the Company authorized the continuance of the stock repurchase program. Under the program, the Company intends to repurchase up to 2,066,379 additional shares, representing approximately 5% of its outstanding shares following the repurchase of the remaining shares authorized under the existing stock repurchase program announced on October 27, 2010. The timing of the repurchases will depend on certain factors, including but not limited to, market conditions and

Edgar Filing: Northfield Bancorp, Inc. - Form 10-Q

prices, the Company's liquidity and capital requirements, and alternative uses of capital. Any repurchased shares will be held as treasury stock and will be available for general corporate purposes. The Company is conducting such repurchases in accordance with a Rule 10b5-1 trading plan. As of March 31, 2012, the Company has repurchased a total of 5,235,743 shares of its common stock at an average price of \$12.89 per share.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

Table of Contents

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the Index to Exhibits immediately following the Signatures.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORTHFIELD BANCORP, INC.
(Registrant)

Date: May 10, 2012

/s/ John W. Alexander
John W. Alexander
Chairman, President and Chief Executive Officer

/s/ Steven M. Klein
Steven M. Klein
Chief Operating Officer and Chief Financial Officer
(Principal Financial and Accounting Officer)

Table of Contents

INDEX TO EXHIBITS

Exhibit

Number Description

- 31.1 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a)*
- 31.2 Certification of Steven M. Klein, Chief Operating Officer and Chief Financial Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a)*
- 32 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, and Steven M. Klein, Chief Operating Officer and Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes- Oxley Act of 2002*
- 101 The following materials from the Company's Report on Form 10-Q for the quarter ended March 31, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Changes in Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text**

* Filed herewith.

** Furnished, not filed