

FNB CORP/FL/  
Form 10-Q  
May 09, 2012  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934**  
For the quarterly period ended March 31, 2012

**Transition Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934**  
For the transition period from            to

Commission file number 001-31940

**F.N.B. CORPORATION**

(Exact name of registrant as specified in its charter)

Edgar Filing: FNB CORP/FL/ - Form 10-Q

**Florida** **25-1255406**  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)  
**One F.N.B. Boulevard, Hermitage, PA** **16148**  
(Address of principal executive offices) (Zip Code)  
**Registrant's telephone number, including area code: 724-981-6000**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer

Non-accelerated Filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at April 30, 2012
Common Stock, \$0.01 Par Value	139,554,146 Shares

**Table of Contents**

**F.N.B. CORPORATION**

**FORM 10-Q**

March 31, 2012

**INDEX**

	<b>PAGE</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	
<u>Consolidated Balance Sheets</u>	2
<u>Consolidated Statements of Comprehensive Income</u>	3
<u>Consolidated Statements of Stockholders' Equity</u>	4
<u>Consolidated Statements of Cash Flows</u>	5
<u>Notes to Consolidated Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	46
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	62
Item 4. <u>Controls and Procedures</u>	62
<b><u>PART II OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	63
Item 1A. <u>Risk Factors</u>	63
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	63
Item 3. <u>Defaults Upon Senior Securities</u>	63
Item 4. <u>Mine Safety Disclosures</u>	63
Item 5. <u>Other Information</u>	64
Item 6. <u>Exhibits</u>	64
<u>Signatures</u>	65

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS  
F.N.B. CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

Dollars in thousands, except par value

	March 31, 2012 (Unaudited)	December 31, 2011
<b>Assets</b>		
Cash and due from banks	\$ 192,346	\$ 197,349
Interest bearing deposits with banks	72,376	11,604
<b>Cash and Cash Equivalents</b>	264,722	208,953
Securities available for sale	1,097,801	640,571
Securities held to maturity (fair value of \$1,212,826 and \$952,033)	1,178,558	917,212
Residential mortgage loans held for sale	11,618	14,275
Loans, net of unearned income of \$44,500 and \$47,110	7,802,792	6,856,667
Allowance for loan losses	(102,093)	(100,662)
<b>Net Loans</b>	7,700,699	6,756,005
Premises and equipment, net	146,406	130,043
Goodwill	670,519	568,462
Core deposit and other intangible assets, net	43,657	30,953
Bank owned life insurance	236,753	208,927
Other assets	375,330	311,082
<b>Total Assets</b>	\$ 11,726,063	\$ 9,786,483
<b>Liabilities</b>		
Deposits:		
Non-interest bearing demand	\$ 1,579,340	\$ 1,340,465
Savings and NOW	4,706,748	3,790,863
Certificates and other time deposits	2,769,066	2,158,440
<b>Total Deposits</b>	9,055,154	7,289,768
Other liabilities	144,094	143,239
Short-term borrowings	877,828	851,294
Long-term debt	90,308	88,016
Junior subordinated debt	203,980	203,967
<b>Total Liabilities</b>	10,371,364	8,576,284
<b>Stockholders Equity</b>		
Common stock - \$0.01 par value		
Authorized 500,000,000 shares		
Issued 139,812,706 and 127,436,261 shares	1,393	1,268
Additional paid-in capital	1,363,956	1,224,572
Retained earnings	37,272	32,925

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Accumulated other comprehensive loss	(43,735)	(45,148)
Treasury stock 311,667 and 215,502 shares at cost	(4,187)	(3,418)
<b>Total Stockholders Equity</b>	<b>1,354,699</b>	<b>1,210,199</b>
<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 11,726,063</b>	<b>\$ 9,786,483</b>

See accompanying Notes to Consolidated Financial Statements

**Table of Contents****F.N.B. CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

Dollars in thousands, except per share data

Unaudited

	<b>Three Months Ended March 31,</b>	
	<b>2012</b>	<b>2011</b>
<b>Interest Income</b>		
Loans, including fees	\$ 93,138	\$ 84,710
Securities:		
Taxable	12,037	10,514
Nontaxable	1,721	1,947
Dividends	335	119
Other	56	81
<b>Total Interest Income</b>	<b>107,287</b>	<b>97,371</b>
<b>Interest Expense</b>		
Deposits	11,958	14,595
Short-term borrowings	1,444	1,833
Long-term debt	953	1,628
Junior subordinated debt	2,011	2,032
<b>Total Interest Expense</b>	<b>16,366</b>	<b>20,088</b>
<b>Net Interest Income</b>	<b>90,921</b>	<b>77,283</b>
Provision for loan losses	6,572	8,228
<b>Net Interest Income After Provision for Loan Losses</b>	<b>84,349</b>	<b>69,055</b>
<b>Non-Interest Income</b>		
Service charges	17,165	14,335
Insurance commissions and fees	4,172	4,146
Securities commissions and fees	2,011	1,972
Trust fees	3,734	3,710
Gain on sale of securities	108	54
Gain on sale of residential mortgage loans	809	767
Bank owned life insurance	1,559	1,232
Other	2,187	2,216
<b>Total Non-Interest Income</b>	<b>31,745</b>	<b>28,432</b>
<b>Non-Interest Expense</b>		
Salaries and employee benefits	44,606	38,382
Net occupancy	6,606	5,910
Equipment	5,186	4,475
Amortization of intangibles	2,281	1,796
Outside services	6,367	5,200
FDIC insurance	1,971	2,719
State taxes	1,499	1,936
Merger related	6,994	4,146
Other	11,163	9,993

Edgar Filing: FNB CORP/FL/ - Form 10-Q

<b>Total Non-Interest Expense</b>	86,673	74,557
<b>Income Before Income Taxes</b>	29,421	22,930
Income taxes	7,839	5,755
<b>Net Income</b>	\$ 21,582	\$ 17,175
<b>Net Income per Share Basic</b>	\$ 0.16	\$ 0.14
<b>Net Income per Share Diluted</b>	0.15	0.14
<b>Cash Dividends per Share</b>	0.12	0.12
<b>Comprehensive Income</b>	\$ 22,995	\$ 17,228

See accompanying Notes to Consolidated Financial Statements

**Table of Contents****F.N.B. CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

Dollars in thousands, except per share data

Unaudited

	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Compre- hensive Loss	Treasury Stock	Total
<b>Balance at January 1, 2012</b>	\$ 1,268	\$ 1,224,572	\$ 32,925	\$ (45,148)	\$ (3,418)	\$ 1,210,199
Net income			21,582			21,582
Change in other comprehensive income, net of tax				1,413		1,413
Common stock dividends (\$0.12/share)			(16,858)			(16,858)
Issuance of common stock	125	138,052	(377)		(769)	137,031
Restricted stock compensation		998				998
Tax expense of stock-based compensation		334				334
<b>Balance at March 31, 2012</b>	\$ 1,393	\$ 1,363,956	\$ 37,272	\$ (43,735)	\$ (4,187)	\$ 1,354,699
<b>Balance at January 1, 2011</b>	\$ 1,143	\$ 1,094,713	\$ 6,564	\$ (33,732)	\$ (2,564)	\$ 1,066,124
Net income			17,175			17,175
Change in other comprehensive income, net of tax				53		53
Common stock dividends (\$0.12/share)			(14,403)			(14,403)
Issuance of common stock	62	59,439			(837)	58,664
Restricted stock compensation		867				867
Tax expense of stock-based compensation		(66)				(66)
<b>Balance at March 31, 2011</b>	\$ 1,205	\$ 1,154,953	\$ 9,336	\$ (33,679)	\$ (3,401)	\$ 1,128,414

See accompanying Notes to Consolidated Financial Statements



**Table of Contents****F.N.B. CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS**

Dollars in thousands

Unaudited

	<b>Three Months Ended March 31,</b>	
	<b>2012</b>	<b>2011</b>
<b>Operating Activities</b>		
Net income	\$ 21,582	\$ 17,175
Adjustments to reconcile net income to net cash flows provided by operating activities:		
Depreciation, amortization and accretion	5,454	7,532
Provision for loan losses	6,572	8,228
Deferred taxes	10,195	1,577
Gain on sale of securities	(108)	(54)
Tax expense of stock-based compensation	(334)	66
Net change in:		
Interest receivable	950	(664)
Interest payable	(2,457)	(762)
Trading securities	331,972	110,490
Residential mortgage loans held for sale	2,657	6,446
Bank owned life insurance	(1,637)	(669)
Other, net	(9,046)	3,123
Net cash flows provided by operating activities	365,800	152,488
<b>Investing Activities</b>		
Net change in loans	(31,878)	(79,454)
Securities available for sale:		
Purchases	(474,224)	(33,446)
Sales	15,414	10,849
Maturities	142,435	69,890
Securities held to maturity:		
Purchases	(323,679)	(189,984)
Sales	2,903	
Maturities	72,385	62,355
Purchase of bank owned life insurance	(20,000)	
Withdrawal/surrender of bank owned life insurance	20,701	
Increase in premises and equipment	(2,325)	(2,705)
Net cash received in business combinations	203,538	23,361
Net cash flows used in investing activities	(394,730)	(139,134)
<b>Financing Activities</b>		
Net change in:		
Non-interest bearing deposits, savings and NOW accounts	353,871	222,959
Time deposits	(111,091)	(22,192)
Short-term borrowings	13,593	(40,194)
Increase in long-term debt	5,695	8,244
Decrease in long-term debt	(162,069)	(10,443)
Decrease in junior subordinated debt	13	(108)

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Net proceeds from issuance of common stock	1,211	1,186
Tax expense of stock-based compensation	334	(66)
Cash dividends paid	(16,858)	(14,403)
<b>Net cash flows provided by financing activities</b>	<b>84,699</b>	<b>144,983</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>55,769</b>	<b>158,337</b>
Cash and cash equivalents at beginning of period	208,953	131,571
<b>Cash and Cash Equivalents at End of Period</b>	<b>\$ 264,722</b>	<b>\$ 289,908</b>

See accompanying Notes to Consolidated Financial Statements

## **Table of Contents**

### **F.N.B. CORPORATION AND SUBSIDIARIES**

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

Dollars in thousands, except share data

(Unaudited)

March 31, 2012

#### **BUSINESS**

F.N.B. Corporation (the Corporation) is a diversified financial services company headquartered in Hermitage, Pennsylvania. Its primary businesses include community banking, consumer finance, wealth management and insurance. The Corporation also conducts commercial leasing and merchant banking activities. The Corporation operates its community banking business through a full service branch network in Pennsylvania, Ohio and West Virginia. The Corporation operates its wealth management and insurance businesses within the existing branch network. It also conducts selected consumer finance business in Pennsylvania, Ohio, Tennessee and Kentucky.

#### **BASIS OF PRESENTATION**

The Corporation's accompanying consolidated financial statements and these notes to the financial statements include subsidiaries in which the Corporation has a controlling financial interest. The Corporation owns and operates First National Bank of Pennsylvania (FNBPA), First National Trust Company, First National Investment Services Company, LLC, F.N.B. Investment Advisors, Inc., First National Insurance Agency, LLC, Regency Finance Company (Regency), F.N.B. Capital Corporation, LLC and Bank Capital Services, LLC, and includes results for each of these entities in the accompanying consolidated financial statements.

The accompanying consolidated financial statements include all adjustments that are necessary, in the opinion of management, to fairly reflect the Corporation's financial position and results of operations in accordance with U.S. generally accepted accounting principles (GAAP). All significant intercompany balances and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period presentation. Events occurring subsequent to the date of the balance sheet have been evaluated for potential recognition or disclosure in the consolidated financial statements through the date of the filing of the consolidated financial statements with the Securities and Exchange Commission (SEC).

Certain information and note disclosures normally included in consolidated financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC. The interim operating results are not necessarily indicative of operating results the Corporation expects for the full year. These interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K filed with the SEC on February 28, 2012.

#### **USE OF ESTIMATES**

The accounting and reporting policies of the Corporation conform with GAAP. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates. Material estimates that are particularly susceptible to significant changes include the allowance for loan losses, securities valuations, goodwill and other intangible assets and income taxes.

#### **COMMON STOCK**

On May 18, 2011, the Corporation completed a public offering of 6,037,500 shares of common stock at a price of \$10.70 per share, including 787,500 shares of common stock purchased by the underwriters pursuant to an over-allotment option, which the underwriters exercised in full. The net proceeds of the offering after deducting underwriting discounts and commissions and offering expenses were \$62,803.

**Table of Contents****MERGERS AND ACQUISITIONS**

On January 1, 2012, the Corporation completed its acquisition of Parkvale Financial Corporation (Parkvale), a unitary savings and loan holding company based in Monroeville, Pennsylvania. On the acquisition date, Parkvale had \$1,815,663 in assets, which included \$937,350 in loans, and \$1,505,671 in deposits. The acquisition, net of equity offering costs, was valued at \$136,818 and resulted in the Corporation issuing 12,159,312 shares of its common stock in exchange for 5,582,846 shares of Parkvale common stock. The assets and liabilities of Parkvale were recorded on the Corporation's balance sheet at their preliminary estimated fair values as of January 1, 2012, the acquisition date, and Parkvale's results of operations have been included in the Corporation's consolidated statement of income since that date. Parkvale's banking affiliate, Parkvale Bank, was merged into FNBPA on January 1, 2012. In conjunction with the completion of this acquisition, the Corporation fully repaid the \$31,762 of Parkvale preferred stock previously issued to the U.S. Department of the Treasury (UST) under the Capital Purchase Program (CPP). The warrant issued by Parkvale to the UST has been converted into a warrant to purchase up to 819,640 shares of the Corporation's common stock. The warrant expires December 23, 2018 and has an exercise price of \$5.81. Based on a preliminary purchase price allocation, the Corporation recorded \$101,543 in goodwill and \$14,984 in core deposit intangible as a result of the acquisition. The Corporation has recorded estimates of the fair values of acquired assets and liabilities. The fair values for loans, goodwill and other intangible assets, other assets and other liabilities are provisional amounts based on third party valuations that are currently under review. None of the goodwill is deductible for income tax purposes.

During the first three months of 2012, the Corporation recorded merger and integration charges of \$6,994 associated with the Parkvale acquisition.

The following table shows the calculation of the purchase price and the resulting goodwill relating to the Parkvale acquisition:

Fair value of stock issued, net of offering costs	\$ 136,818
Fair value of:	
Tangible assets acquired	\$ 1,526,097
Core deposit and other intangible assets acquired	14,984
Liabilities assumed	(1,709,147)
Net cash received in the acquisition	203,341
Fair value of net assets acquired	35,275
Goodwill recognized	\$ 101,543

The following table summarizes the fair value of the net assets that the Corporation acquired from Parkvale:

Assets	
Cash and due from banks	\$ 203,538
Securities	486,233
Loans	922,056
Goodwill and other intangible assets	116,527
Accrued income and other assets	117,611
Total assets	1,845,965
Liabilities	
Deposits	1,525,253
Borrowings	171,606
Accrued expenses and other liabilities	12,288
Total liabilities	1,709,147

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

Purchase price	\$ 136,818
----------------	------------

On January 1, 2011, the Corporation completed its acquisition of Comm Bancorp, Inc. (CBI), a bank holding company based in Clarks Summit, Pennsylvania. On the acquisition date, CBI had \$625,570 in assets, which included \$445,271 in loans, and \$561,775 in deposits. The transaction, valued at \$75,547, resulted in the Corporation paying \$17,203 in cash and issuing 5,941,287 shares of its common stock in exchange for 1,719,978 shares of CBI common stock. The assets and liabilities of CBI were recorded on the Corporation's balance sheet at their fair values as of January 1, 2011,

**Table of Contents**

the acquisition date, and CBI's results of operations have been included in the Corporation's consolidated statement of income since that date. CBI's banking affiliate, Community Bank and Trust Company, was merged into FNBPA on January 1, 2011. Based on the purchase price allocation, the Corporation recorded \$40,256 in goodwill and \$4,785 in core deposit intangible as a result of the acquisition. None of the goodwill is deductible for income tax purposes.

**NEW ACCOUNTING STANDARDS***Comprehensive Income*

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-05, *Comprehensive Income*, with the intention of increasing the prominence of other comprehensive income in the financial statements. The FASB has eliminated the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. Instead, in annual periods, companies are required to present components of net income and other comprehensive income and a total for comprehensive income in a single continuous statement of comprehensive income or two separate but consecutive statements. In interim periods, companies are required to present a total for comprehensive income in a single continuous statement of comprehensive income or two separate but consecutive statements. These requirements, which were applied retrospectively, were effective January 1, 2012. For interim periods, the Corporation has adopted the single continuous statement of comprehensive income approach. Adoption of this standard did not have a material effect on the financial statements, results of operations or liquidity of the Corporation.

*Amendments to Fair Value Measurements*

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurements*, to improve the comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with GAAP and International Financial Reporting Standards (IFRSs). The amendments explain how to measure fair value. They do not require additional fair value measurements and are not intended to establish valuation standards or affect valuation practices. The amendments result in common fair value measurement and disclosure requirements in GAAP and IFRS. Some of the amendments clarify the application of existing fair value measurement requirements and others change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. Many of the previous fair value requirements are not changed by this standard. The amendments in this standard, which were applied prospectively, were effective January 1, 2012. Adoption of this standard did not have a material effect on the financial statements, results of operations or liquidity of the Corporation.

**SECURITIES**

The amortized cost and fair value of securities are as follows:

## Securities Available For Sale:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>March 31, 2012</b>				
U.S. Treasury and other U.S. government agencies and corporations	\$ 366,075	\$ 406	\$ (632)	\$ 365,849
Residential mortgage-backed securities:				
Agency mortgage-backed securities	337,045	5,675	(66)	342,654
Agency collateralized mortgage obligations	299,109	3,221		302,330
Non-agency collateralized mortgage obligations	3,866	1	(25)	3,842
States of the U.S. and political subdivisions	33,359	1,532		34,891
Collateralized debt obligations	36,161	418	(13,774)	22,805
Other debt securities	23,853	567	(1,398)	23,022
Total debt securities	1,099,468	11,820	(15,895)	1,095,393
Equity securities	2,055	369	(16)	2,408
	\$ 1,101,523	\$ 12,189	\$ (15,911)	\$ 1,097,801



**Table of Contents**

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>December 31, 2011</b>				
U.S. Treasury and other U.S. government agencies and corporations	\$ 231,187	\$ 642	\$	\$ 231,829
Residential mortgage-backed securities:				
Agency mortgage-backed securities	166,758	4,853		171,611
Agency collateralized mortgage obligations	181,493	2,236		183,729
Non-agency collateralized mortgage obligations	31		(1)	30
States of the U.S. and political subdivisions	38,509	1,841		40,350
Collateralized debt obligations	19,224		(13,226)	5,998
Other debt securities	6,863		(1,666)	5,197
Total debt securities	644,065	9,572	(14,893)	638,744
Equity securities	1,593	257	(23)	1,827
	\$ 645,658	\$ 9,829	\$ (14,916)	\$ 640,571

## Securities Held To Maturity:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>March 31, 2012</b>				
U.S. Treasury and other U.S. government agencies and corporations	\$ 4,441	\$ 340	\$	\$ 4,781
Residential mortgage-backed securities:				
Agency mortgage-backed securities	888,484	29,006	(471)	917,019
Agency collateralized mortgage obligations	115,104	731	(88)	115,747
Non-agency collateralized mortgage obligations	19,652	107	(1,313)	18,446
States of the U.S. and political subdivisions	147,990	6,236	(81)	154,145
Collateralized debt obligations	1,563		(176)	1,387
Other debt securities	1,324		(23)	1,301
	\$ 1,178,558	\$ 36,420	\$ (2,152)	\$ 1,212,826
<b>December 31, 2011</b>				
U.S. Treasury and other U.S. government agencies and corporations	\$ 4,523	\$ 360	\$	\$ 4,883
Residential mortgage-backed securities:				
Agency mortgage-backed securities	683,100	28,722		711,822
Agency collateralized mortgage obligations	54,319	573	(11)	54,881
Non-agency collateralized mortgage obligations	24,348	143	(1,373)	23,118
States of the U.S. and political subdivisions	147,748	6,877		154,625
Collateralized debt obligations	1,592		(314)	1,278
Other debt securities	1,582	25	(181)	1,426
	\$ 917,212	\$ 36,700	\$ (1,879)	\$ 952,033

The Corporation classifies securities as trading securities when management intends to sell such securities in the near term. Such securities are carried at fair value, with unrealized gains (losses) reflected through the consolidated statement of income. The Corporation classified certain securities acquired in conjunction with the Parkvale and CBI acquisitions as trading securities. The Corporation both acquired and sold these trading securities during the quarters in which each of these acquisitions occurred. As of March 31, 2012 and December 31, 2011, the Corporation did not hold any trading securities.





**Table of Contents**

Gross gains and gross losses were realized on securities as follows:

	Three Months Ended March 31,	
	2012	2011
Gross gains	\$ 349	\$ 250
Gross losses	(241)	(196)
	\$ 108	\$ 54

As of March 31, 2012, the amortized cost and fair value of securities, by contractual maturities, were as follows:

	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$ 27,164	\$ 27,213	\$ 7,731	\$ 7,826
Due from one to five years	346,262	346,200	12,313	12,873
Due from five to ten years	21,405	22,401	43,678	45,470
Due after ten years	64,617	50,753	91,596	95,445
	459,448	446,567	155,318	161,614
Residential mortgage-backed securities:				
Agency mortgage-backed securities	337,045	342,654	888,484	917,019
Agency collateralized mortgage obligations	299,109	302,330	115,104	115,747
Non-agency collateralized mortgage obligations	3,866	3,842	19,652	18,446
Equity securities	2,055	2,408		
	\$ 1,101,523	\$ 1,097,801	\$ 1,178,558	\$ 1,212,826

Maturities may differ from contractual terms because borrowers may have the right to call or prepay obligations with or without penalties. Periodic payments are received on mortgage-backed securities based on the payment patterns of the underlying collateral.

At March 31, 2012 and December 31, 2011, securities with a carrying value of \$587,865 and \$547,727, respectively, were pledged to secure public deposits, trust deposits and for other purposes as required by law. Securities with a carrying value of \$747,289 and \$680,212 at March 31, 2012 and December 31, 2011, respectively, were pledged as collateral for short-term borrowings.

Following are summaries of the fair values and unrealized losses of securities, segregated by length of impairment:

Securities available for sale:

	Less than 12 Months		Greater than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>March 31, 2012</b>						
U.S. Treasury and other U.S. government agencies and corporations	\$ 169,327	\$ (632)	\$	\$	\$ 169,327	\$ (632)
Residential mortgage-backed securities:						
Agency mortgage-backed securities	76,778	(66)			76,778	(66)
Non-agency collateralized mortgage obligations	3,812	(25)			3,812	(25)

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Collateralized debt obligations	8,453	(544)	6,042	(13,230)	14,495	(13,774)
Other debt securities			5,467	(1,398)	5,467	(1,398)
Equity securities	729	(16)			729	(16)
	\$ 259,099	\$ (1,283)	\$ 11,509	\$ (14,628)	\$ 270,608	\$ (15,911)

**Table of Contents**

	Less than 12 Months		Greater than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>December 31, 2011</b>						
Residential mortgage-backed securities:						
Non-agency collateralized mortgage obligations	\$ 30	\$ (1)	\$	\$	\$ 30	\$ (1)
Collateralized debt obligations			5,998	(13,226)	5,998	(13,226)
Other debt securities			5,197	(1,666)	5,197	(1,666)
Equity securities	100	(9)	659	(14)	759	(23)
	\$ 130	\$ (10)	\$ 11,854	\$ (14,906)	\$ 11,984	\$ (14,916)

Securities held to maturity:

	Less than 12 Months		Greater than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>March 31, 2012</b>						
Residential mortgage-backed securities:						
Agency mortgage-backed securities	\$ 143,873	\$ (471)	\$	\$	\$ 143,873	\$ (471)
Agency collateralized mortgage obligations	19,943	(88)			19,943	(88)
Non-agency collateralized mortgage obligations	5,202	(114)	4,322	(1,199)	9,524	(1,313)
States of the U.S. and political subdivisions	4,455	(81)			4,455	(81)
Collateralized debt obligations			1,387	(176)	1,387	(176)
Other debt securities			1,301	(23)	1,301	(23)
	\$ 173,473	\$ (754)	\$ 7,010	\$ (1,398)	\$ 180,483	\$ (2,152)

**December 31, 2011**

Residential mortgage-backed securities:						
Agency collateralized mortgage obligations	\$ 12,911	\$ (11)	\$	\$	\$ 12,911	\$ (11)
Non-agency collateralized mortgage obligations	5,374	(64)	4,351	(1,309)	9,725	(1,373)
Collateralized debt obligations			1,278	(314)	1,278	(314)
Other debt securities			1,144	(181)	1,144	(181)
	\$ 18,285	\$ (75)	\$ 6,773	\$ (1,804)	\$ 25,058	\$ (1,879)

As of March 31, 2012, securities with unrealized losses for less than 12 months include 10 investments in U.S. Treasury and other U.S. government agencies and corporations, 15 investments in residential mortgage-backed securities (10 investments in agency mortgage-backed securities, 1 investment in an agency collateralized mortgage obligation (CMO) and 4 investments in non-agency CMOs), 3 investments in states of the U.S. and political subdivisions, 8 investments in collateralized debt obligations (CDOs) and 2 investments in equity securities. Securities with unrealized losses of greater than 12 months include 1 investment in a residential mortgage-backed security (non-agency CMO), 13 investments in CDOs, and 5 investments in other debt securities as of March 31, 2012. The Corporation does not intend to sell the debt securities and it is not more likely than not the Corporation will be required to sell the securities before recovery of their amortized cost basis.

The Corporation's unrealized losses on CDOs relate to investments in trust preferred securities (TPS). The Corporation's portfolio of TPS consists of single-issuer and pooled securities. The single-issuer securities are primarily from money-center and large regional banks. The pooled securities consist of securities issued primarily by banks and thrifts, with some of the pools including a limited number of insurance companies. Investments in pooled securities are all in mezzanine tranches except for one investment in a senior tranche, and are secured by over-collateralization or default protection provided by subordinated tranches. The non-credit portion of unrealized losses on investments in TPS is attributable to temporary illiquidity and the uncertainty affecting these markets, as well as changes in interest rates.



---

**Table of Contents**

*Other-Than-Temporary Impairment*

The Corporation evaluates its investment securities portfolio for other-than-temporary impairment (OTTI) on a quarterly basis. Impairment is assessed at the individual security level. The Corporation considers an investment security impaired if the fair value of the security is less than its cost or amortized cost basis.

When impairment of an equity security is considered to be other-than-temporary, the security is written down to its fair value and an impairment loss is recorded as a loss within non-interest income in the consolidated statement of income. When impairment of a debt security is considered to be other-than-temporary, the amount of the OTTI recorded as a loss within non-interest income and thereby recognized in earnings depends on whether the Corporation intends to sell the security or whether it is more likely than not that the Corporation will be required to sell the security before recovery of its amortized cost basis.

If the Corporation intends to sell the debt security or more likely than not will be required to sell the security before recovery of its amortized cost basis, OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value.

If the Corporation does not intend to sell the debt security and it is not more likely than not the Corporation will be required to sell the security before recovery of its amortized cost basis, OTTI shall be separated into the amount representing credit loss and the amount related to all other market factors. The amount related to credit loss shall be recognized in earnings. The amount related to other market factors shall be recognized in other comprehensive income, net of applicable taxes.

The Corporation performs its OTTI evaluation process in a consistent and systematic manner and includes an evaluation of all available evidence. Documentation of the process is as extensive as necessary to support a conclusion as to whether a decline in fair value below cost or amortized cost is temporary or other-than-temporary and includes documentation supporting both observable and unobservable inputs and a rationale for conclusions reached. In making these determinations for pooled TPS, the Corporation consults with third-party advisory firms to provide additional valuation assistance.

This process considers factors such as the severity, length of time and anticipated recovery period of the impairment, recoveries or additional declines in fair value subsequent to the balance sheet date, recent events specific to the issuer, including investment downgrades by rating agencies and economic conditions in its industry, and the issuer's financial condition, repayment capacity, capital strength and near-term prospects.

For debt securities, the Corporation also considers the payment structure of the debt security, the likelihood of the issuer being able to make future payments, failure of the issuer of the security to make scheduled interest and principal payments, whether the Corporation has made a decision to sell the security and whether the Corporation's cash or working capital requirements or contractual or regulatory obligations indicate that the debt security will be required to be sold before a forecasted recovery occurs. For equity securities, the Corporation also considers its intent and ability to retain the security for a period of time sufficient to allow for a recovery in fair value. Among the factors that the Corporation considers in determining its intent and ability to retain the security is a review of its capital adequacy, interest rate risk position and liquidity. The assessment of a security's ability to recover any decline in fair value, the ability of the issuer to meet contractual obligations, the Corporation's intent and ability to retain the security, and whether it is more likely than not the Corporation will be required to sell the security before recovery of its amortized cost basis require considerable judgment.

Debt securities with credit ratings below AA at the time of purchase that are repayment-sensitive securities are evaluated using the guidance of ASC 325, *Investments - Other*. All other securities are required to be evaluated under ASC 320, *Investments - Debt Securities*.

The Corporation invested in TPS issued by special purpose vehicles (SPVs) which hold pools of collateral consisting of trust preferred and subordinated debt securities issued by banks, bank holding companies, thrifts and insurance companies. The securities issued by the SPVs are generally segregated into several classes known as tranches. Typically, the structure includes senior, mezzanine and equity tranches. The equity tranche represents the first loss position. The Corporation generally holds interests in mezzanine tranches. Interest and principal collected from the collateral held by the SPVs are distributed with a priority that provides the highest level of protection to the senior-most tranches. In order to provide a high level of protection to the senior tranches, cash flows are diverted to higher-level tranches if the principal and interest coverage tests are not met.

---

**Table of Contents**

The Corporation prices its holdings of TPS using Level 3 inputs in accordance with ASC 820, *Fair Value Measurements and Disclosures*, and guidance issued by the SEC. In this regard, the Corporation evaluates current available information in estimating the future cash flows of these securities and determines whether there have been favorable or adverse changes in estimated cash flows from the cash flows previously projected. The Corporation considers the structure and term of the pool and the financial condition of the underlying issuers. Specifically, the evaluation incorporates factors such as over-collateralization and interest coverage tests, interest rates and appropriate risk premiums, the timing and amount of interest and principal payments and the allocation of payments to the various tranches. Current estimates of cash flows are based on the most recent trustee reports, announcements of deferrals or defaults, and assumptions regarding expected future default rates, prepayment and recovery rates and other relevant information. In constructing these assumptions, the Corporation considers the following:

that current defaults would have no recovery;

that some individually analyzed deferrals will cure at rates varying from 10% to 90% after the deferral period ends;

recent historical performance metrics, including profitability, capital ratios, loan charge-offs and loan reserve ratios, for the underlying institutions that would indicate a higher probability of default by the institution;

that institutions identified as possessing a higher probability of default would recover at a rate of 10% for banks and 15% for insurance companies;

that financial performance of the financial sector continues to be affected by the economic environment resulting in an expectation of additional deferrals and defaults in the future;

whether the security is currently deferring interest; and

the external rating of the security and recent changes to its external rating.

The primary evidence utilized by the Corporation is the level of current deferrals and defaults, the level of excess subordination that allows for receipt of full principal and interest, the credit rating for each security and the likelihood that future deferrals and defaults will occur at a level that will fully erode the excess subordination based on an assessment of the underlying collateral. The Corporation combines the results of these factors considered in estimating the future cash flows of these securities to determine whether there has been an adverse change in estimated cash flows from the cash flows previously projected.

The Corporation's portfolio of trust preferred CDOs consists of 29 pooled issues and six single issue securities. Two of the pooled issues are senior tranches; the remaining 27 are mezzanine tranches. At March 31, 2012, the 29 pooled TPS had an estimated fair value of \$24,192 while the single-issuer TPS had an estimated fair value of \$7,786. The Corporation has concluded from the analysis performed at March 31, 2012 that it is probable that the Corporation will collect all contractual principal and interest payments on all of its single-issuer and pooled TPS sufficient to recover the amortized cost basis of the securities.

The Corporation did not recognize any impairment losses on securities for the three months ended March 31, 2012 and 2011.

At March 31, 2012, nine of the 12 pooled TPS on which OTTI has been previously recognized were classified as non-performing investments. The other three of the 12 investments on which OTTI was taken in prior years have returned to performing status due to improvements in expected cash flows with income of \$133 accreted beginning in the first quarter of 2012.

**Table of Contents**

The following table presents a summary of the cumulative credit-related OTTI charges recognized as components of earnings for securities for which a portion of an OTTI is recognized in other comprehensive income:

	March 31, 2012	December 31, 2011
Beginning balance of the amount related to credit loss for which a portion of OTTI was recognized in other comprehensive income	\$ (18,398)	\$ (18,332)
Additions related to credit loss for securities with previously recognized OTTI		(37)
Additions related to credit loss for securities with initial OTTI		(29)
Ending balance of the amount related to credit loss for which a portion of OTTI was recognized in other comprehensive income	\$ (18,398)	\$ (18,398)

TPS continue to experience price volatility as the secondary market for such securities remains limited. Write-downs, when required, are based on an individual security's credit performance and its ability to make its contractual principal and interest payments. Should credit quality deteriorate to a greater extent than projected, it is possible that additional write-downs may be required. The Corporation monitors actual deferrals and defaults as well as expected future deferrals and defaults to determine if there is a high probability for expected losses and contractual shortfalls of interest or principal, which could warrant further impairment. The Corporation evaluates its entire TPS portfolio each quarter to determine if additional write-downs are warranted.



Edgar Filing: FNB CORP/FL/ - Form 10-Q

**Table of Contents**

The following table provides information relating to the Corporation's TPS as of March 31, 2012:

Item	Class	Current Par Value	Amortized Cost	Fair Value	Unrealized Loss	Lowest Credit Ratings	Number of Issuers Currently Performing	Actual Defaults (as a percent of original collateral)	Actual Deferrals (as a percent of original collateral)	Projected Recovery Rates on Current Deferrals (1)	Expected Defaults (%) (2)	Expected Subordinated (a percent of collateral) (3)
		\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)	\$(13,532)
	C1	\$ 5,500	\$ 2,312	\$ 958	\$ (1,354)	C	43	21	13	41	11	
	C1	4,889	2,794	785	(2,009)	C	44	16	14	30	12	
	C1	5,561	4,218	1,145	(3,073)	C	46	13	10	33	13	
	C1	3,994	2,891	822	(2,069)	C	51	15	9	38	13	
	MEZ	474	297	215	(82)	C	14	19	7	75	10	
	MEZ	1,909	999	571	(428)	C	14	21	15	39	11	
	B3	2,000	726	319	(407)	C	19	29	13	47	10	
	B1	3,028	2,386	682	(1,704)	C	49	14	21	41	12	
	C	5,048	756	238	(518)	C	33	14	31	42	11	
	C	507	461	63	(398)	C	47	13	19	31	11	
	C	2,010	788	112	(676)	C	39	16	17	42	13	
	A4L	2,000	645	132	(513)	C	22	16	26	53	12	
<i>OTTI</i>		36,920	19,273	6,042	(13,231)		421	17	16	40	12	
	SNR	1,506	1,564	1,387	(177)	BBB	11	15	14	43	10	
	C1	5,219	866	909	43	C	43	21	13	41	11	
	A2A	5,000	1,995	1,948	(47)	CCC	44	16	14	30	12	
	C1	4,781	1,064	985	(79)	C	46	13	10	33	13	
	C1	5,260	1,010	1,083	73	C	51	15	9	38	13	
	C1	5,190	837	706	(131)	C	56	14	18	33	14	
	C1	3,206	320	173	(147)	C	42	19	15	37	14	
	C	3,339	504	618	114	C	35	15	19	33	15	
	B	2,069	559	549	(10)	C	34	12	25	33	16	
	B2	5,000	2,145	2,176	31	CCC	21	0	8	10	10	
	MEZ	1,894	567	566	(1)	C	14	21	15	39	11	
	B2	1,000	268	270	2	C	47	13	15	27	14	
	B	4,008	895	933	38	C	39	16	17	42	13	
	SNR	4,344	2,534	2,511	(23)	CCC	50	21	7	40	12	
	B	5,000	1,195	1,202	7	C	17	16	8	32	11	
	C1	5,531	1,120	1,015	(105)	C	27	15	13	41	10	
	C1	5,606	1,008	1,119	111	C	26	16	13	48	11	
<i>Not OTTI</i>		67,953	18,451	18,150	(301)		603	15	13	35	13	
<i>Unfunded TPS</i>		\$ 104,873	\$ 37,724	\$ 24,192	\$ (13,532)		1,024	16	14	38	12	

Following is information about the Corporation's PCI loans:



**Table of Contents**

Name	Class	Current Par Value	Amortized Cost	Fair Value	Unrealized Loss	Lowest Credit Ratings	Number of Issuers Currently Performing	Actual Defaults (as a percent of original collateral)	Actual Deferrals (as a percent of original collateral)	Projected Recovery Rates on Current Deferrals (1)	Expected Defaults (%) (2)	Excess Subordination (as a percent of current collateral)
		\$ 2,000	\$ 1,950	\$ 1,400	\$ (550)	BB	1					
		2,000	1,916	1,522	(394)	BBB	1					
		1,000	954	1,018	64	BB-	1					
		2,000	2,000	1,840	(160)	BB	1					
		1,000	999	705	(294)	BB	1					
		1,300	1,324	1,301	(23)	BB	1					
		\$ 9,300	\$ 9,143	\$ 7,786	\$ (1,357)		6					
TPS		\$ 114,173	\$ 46,867	\$ 31,978	\$ (14,889)		1,030					

- (1) Some current deferrals will cure at rates varying from 10% to 90% after five years.
- (2) Expected future defaults as a percent of remaining performing collateral.
- (3) Excess subordination represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences any credit impairment.

## **Table of Contents**

### *States of the U.S. and Political Subdivisions*

The Corporation's municipal bond portfolio of \$182,881 as of March 31, 2012 is highly rated with an average rating of AA and 99.8% of the portfolio rated A or better. General obligation bonds comprise 99.5% of the portfolio. Geographically, the municipal bonds support the Corporation's footprint as 76.8% of the securities are from municipalities located throughout Pennsylvania. The average holding size of the securities in the municipal bond portfolio is \$1,010. This portfolio is also supported by underlying insurance as 77.4% of the securities have credit support.

### *Non-Agency CMOs*

The Corporation purchased \$161,151 of non-agency CMOs from 2003 through 2005. At the time of purchase, these securities were all rated AAA, with an original average loan-to-value (LTV) ratio of 66.1% and original credit score of 724. At origination, the credit support, or the amount of loss the collateral pool could absorb before the AAA securities would incur a credit loss, ranged from 2.0% to 7.0%. Since the time of these original purchases, all of which are classified as held to maturity, two holdings have been sold and one holding has paid off. The Corporation acquired an additional \$42,870 of non-agency CMOs from acquisitions, retaining \$4,298 and selling \$38,572. These acquired securities are classified as available for sale. Non-agency CMOs have a book value of \$23,518 at March 31, 2012. Paydowns during the first three months of 2012 amounted to \$2,704, an annualized paydown rate of 37.7%. The credit support range at March 31, 2012 was 4.0% to 20.5%, due to paydowns, continued good credit performance and the sale of one non-agency CMO having a book value of \$2,848 during the first quarter of 2012. National delinquencies, an early warning sign of potential default, have been increasing for the past five years. The slight upward trend of the rate of delinquencies throughout 2011 has continued through the first quarter of 2012. All non-agency CMO holdings are current with regards to principal and interest.

The rating agencies monitor the underlying collateral performance of these non-agency CMOs for delinquencies, foreclosures and defaults. They also factor in trends in bankruptcies and housing values to ultimately arrive at an expected loss for a given piece of defaulted collateral. Based on deteriorating performance of the collateral, many of these types of securities have been downgraded by the rating agencies. For the Corporation's portfolio, six of the eleven non-agency CMOs have been downgraded since the original purchase date.

The Corporation determines its credit-related losses by running scenario analysis on the underlying collateral. This analysis applies default assumptions to delinquencies already in the pipeline, projects future defaults based in part on the historical trends for the collateral, applies a rate of severity and estimates prepayment rates. Because of the limited historical trends for the collateral, multiple default scenarios were analyzed including scenarios that significantly elevate defaults over the next 12-18 months. Based on the results of the analysis, the Corporation's management has concluded that there are currently no credit-related losses in its non-agency CMO portfolio. The one non-agency CMO that incurred a credit-related loss in 2011 was sold in March 2012 as a result of further credit deterioration and resulted in a net loss on sale of \$226, which was recognized in first quarter 2012 earnings.

**Table of Contents**

The following table provides information relating to the Corporation's non-agency CMOs as of March 31, 2012:

Security	Original Year	Book Value (1)	Credit Rating		Credit Support %		Delinquency %			Subordination Data			% Delinquency	Original LTV %	Original Credit Score
			S&P	Moody	Original	Current	30 Day	60 Day	90 Day	Foreclosure %	OREO %	Bankrupt %			
1	2003	\$ 2,368	AAA	n/a	2.5	6.3	1.1	0.4	0.8	0.9	0.0	1.6	4.9	51.3	736
2	2003	1,759	AAA	n/a	4.3	17.0	2.2	1.2	3.6	3.3	0.7	1.3	12.2	55.3	709
3	2003	1,075	AAA	n/a	2.0	7.0	0.5	0.6	0.3	3.6	0.0	0.5	5.5	46.4	740
4	2003	1,081	AAA	n/a	2.7	19.3	2.3	0.0	0.2	3.1	0.6	2.2	8.4	48.9	n/a
5	2003	3,838	AAA	n/a	2.5	5.0	1.0	0.2	0.9	1.6	0.0	0.6	4.4	50.5	731
6	2004	3,269	AAA	Baa2	7.0	20.5	2.2	0.8	2.7	10.0	0.7	0.9	17.3	54.6	690
7	2004	2,087	AA+	n/a	5.3	10.4	0.3	0.0	3.1	4.0	0.0	1.1	8.5	45.8	732
8	2004	971	n/a	A1	2.5	9.3	1.2	0.0	1.2	5.9	0.0	0.0	8.4	54.6	733
9	2004	1,522	AAA	Baa2	4.4	9.4	1.5	0.9	0.6	2.8	0.4	1.3	7.4	54.5	733
10	2005	5,520	CCC	Caa1	5.1	4.0	4.5	0.8	6.8	11.6	2.0	2.6	28.3	65.1	705
		\$ 23,490			4.0	9.6							54.7	718	

- (1) One acquired available for sale non-agency CMO with a March 31, 2012 book value of \$28 is not included in the above table. The bond rating at acquisition was AAA and is now Baa2. This non-agency CMO is current with regards to principal and interest.

---

**Table of Contents**

**FEDERAL HOME LOAN BANK STOCK**

The Corporation is a member of the Federal Home Loan Bank (FHLB) of Pittsburgh. The FHLB requires members to purchase and hold a specified minimum level of FHLB stock based upon their level of borrowings, collateral balances and participation in other programs offered by the FHLB. Stock in the FHLB is non-marketable and is redeemable at the discretion of the FHLB. Both cash and stock dividends on FHLB stock are reported as income.

Members do not purchase stock in the FHLB for the same reasons that traditional equity investors acquire stock in an investor-owned enterprise. Rather, members purchase stock to obtain access to the low-cost products and services offered by the FHLB. Unlike equity securities of traditional for-profit enterprises, the stock of FHLB does not provide its holders with an opportunity for capital appreciation because, by regulation, FHLB stock can only be purchased, redeemed and transferred at par value.

At March 31, 2012 and December 31, 2011, the Corporation's FHLB stock totaled \$32,894 and \$23,516, respectively, and is included in other assets on the balance sheet. The increase is a result of the Parkvale acquisition. The Corporation accounts for the stock in accordance with ASC 325, which requires the investment to be carried at cost and evaluated for impairment based on the ultimate recoverability of the par value.

The Corporation periodically evaluates its FHLB investment for possible impairment based on, among other things, the capital adequacy of the FHLB and its overall financial condition. The Federal Housing Finance Agency, the regulator of the FHLB, requires it to maintain a total capital-to-assets ratio of at least 4.0%. At December 31, 2011, the FHLB's capital ratio of 7.4% exceeded the regulatory requirement. Failure by the FHLB to meet this regulatory capital requirement would require an in-depth analysis of other factors including:

the member's ability to access liquidity from the FHLB;

the member's funding cost advantage with the FHLB compared to alternative sources of funds;

a decline in the market value of FHLB's net assets relative to book value which may or may not affect future financial performance or cash flow;

the FHLB's ability to obtain credit and source liquidity, for which one indicator is the credit rating of the FHLB;

the FHLB's commitment to make payments taking into account its ability to meet statutory and regulatory payment obligations and the level of such payments in relation to the FHLB's operating performance; and

the prospects of amendments to laws that affect the rights and obligations of the FHLB.

At March 31, 2012, the Corporation believes its holdings in the stock are ultimately recoverable at par value and, therefore, determined that FHLB stock was not other-than-temporarily impaired. In addition, the Corporation has ample liquidity and does not require redemption of its FHLB stock in the foreseeable future.

**LOANS AND ALLOWANCE FOR LOAN LOSSES**

Following is a summary of loans, net of unearned income:

<b>March 31, 2012</b>	<b>December 31, 2011</b>
---------------------------	------------------------------

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Commercial real estate	\$ 2,521,571	\$ 2,341,646
Commercial real estate FL	135,547	154,081
Commercial and industrial	1,451,144	1,363,692
Commercial leases	118,050	110,795
<b>Total commercial loans and leases</b>	<b>4,226,312</b>	<b>3,970,214</b>
Direct installment	1,082,964	1,029,187
Residential mortgages	1,187,448	670,936
Indirect installment	563,929	540,789
Consumer lines of credit	704,773	607,280
Other	37,366	38,261
	<b>\$ 7,802,792</b>	<b>\$ 6,856,667</b>

**Table of Contents**

Commercial loans include both owner occupied and non-owner occupied loans secured by commercial properties, as well as commercial and industrial loans. Commercial leases consist of loans for new or used equipment. Direct installment is comprised of fixed-rate, closed-end consumer loans for personal, family or household use, such as home equity loans and automobile loans. Residential mortgages consist of conventional and jumbo mortgage loans for non-commercial properties. Indirect installment is comprised of loans written by third parties, primarily automobile loans. Consumer lines of credit include home equity lines of credit (HELOC) and consumer lines of credit that are either unsecured or secured by collateral other than home equity. Other is comprised primarily of mezzanine loans and student loans.

The loan portfolio consists principally of loans to individuals and small- and medium-sized businesses within the Corporation's primary market area of Pennsylvania and northeastern Ohio. The portfolio also includes commercial real estate loans in Florida, of which 32% were land-related and 68% were non land-related as of March 31, 2012. Additionally, the portfolio contains consumer finance loans to individuals in Pennsylvania, Ohio, Tennessee and Kentucky, which totaled \$157,885 or 2.0% of total loans as of March 31, 2012, compared to \$163,856 or 2.4% of total loans as of December 31, 2011. Due to the relative insignificance of these consumer finance loans and the lower risk profile relative to the Florida loans, they are not segregated from other consumer loans.

As of March 31, 2012, approximately 54% of the commercial real estate loans, including those in Florida, were owner-occupied, while the remaining 46% were non-owner-occupied. As of March 31, 2012 and December 31, 2011, the Corporation had commercial construction loans of \$189,233 and \$210,098, respectively, representing 2.4% and 3.1% of total loans, respectively.

For each reporting period, total cash flows (both principal and interest) expected to be collected over the remaining life of the loan incorporate assumptions regarding default rates, loss severities, the amounts and timing of prepayments, the value of underlying collateral based on independent appraisals that the Corporation reviews for acceptability and considering the time and costs of foreclosure and disposition of the collateral and other factors that reflect then-current market conditions. The Corporation modifies, updates and refines assumptions as circumstances change. Contractual cash flows at each reporting period are determined utilizing the amortized cost method of loan accounting after recognition of contractual interest.

*Purchased Credit-Impaired (PCI) Loans*

The Corporation has acquired loans for which there was evidence of deterioration of credit quality since origination and for which it was probable, at acquisition, that all contractually required payments would not be collected.

Following are provisional amounts recognized for PCI loans identified in the Corporation's acquisition of Parkvale:

	<b>At Acquisition</b>
Contractually required principal and interest at acquisition	\$ 8,989
Contractual cash flows not expected to be collected (non-accretable difference)	2,835
Expected cash flows at acquisition	6,154
Interest component of expected cash flows (accretable difference)	589
Fair value at acquisition	\$ 5,565

Following is additional information about PCI loans identified in the Corporation's acquisition of Parkvale:

	<b>At Acquisition</b>	<b>March 31, 2012</b>
Outstanding balance	\$ 8,989	\$ 9,074
Carrying amount	5,565	5,492
Allowance for loan losses	n/a	
Impairment recognized since acquisition	n/a	



Allowance reduction recognized since acquisition

n/a

**Table of Contents**

	Contractual Receivable	Non- Accretable Difference	Expected Cash Flows	Accretable Yield	Carrying Amount
<b>For the Three Months Ended March 31, 2012</b>					
Balance at beginning of period	\$ 51,693	\$ (33,377)	\$ 18,316	\$ (2,477)	\$ 15,839
Acquisitions	8,989	(2,835)	6,154	(589)	5,565
Accretion				205	205
Payments received	(2,402)		(2,402)		(2,402)
Reclass from non-accretable difference		117	117	(117)	
Disposals/transfers					
Contractual interest	855	(855)			
Balance at end of period	\$ 59,135	\$ (36,950)	\$ 22,185	\$ (2,978)	\$ 19,207
<b>For the Year Ended December 31, 2011</b>					
Balance at beginning of period	\$ 20,356	\$ (15,589)	\$ 4,767	\$ (791)	\$ 3,976
Acquisitions	38,890	(19,401)	19,489	(2,025)	17,464
Accretion				903	194
Payments received	(4,784)		(4,784)		(4,075)
Reclass from non-accretable difference		709	709	(709)	
Disposals/transfers	(6,128)	4,263	(1,865)	145	(1,720)
Contractual interest	3,359	(3,359)			
Balance at end of period	\$ 51,693	\$ (33,377)	\$ 18,316	\$ (2,477)	\$ 15,839

The accretion in the table above includes \$117 in 2012 and \$709 in 2011 that primarily represents payoffs received on certain loans in excess of expected cash flows.

*Credit Quality*

Management monitors the credit quality of the Corporation's loan portfolio on an ongoing basis. Measurement of delinquency and past due status are based on the contractual terms of each loan.

Non-performing loans include non-accrual loans and non-performing troubled debt restructurings (TDRs). Past due loans are reviewed on a monthly basis to identify loans for non-accrual status. The Corporation places a loan on non-accrual status and discontinues interest accruals generally when principal or interest is due and has remained unpaid for 90 to 180 days depending on the loan type. When a loan is placed on non-accrual status, all unpaid interest recognized in the current year is reversed. Non-accrual loans may not be restored to accrual status until all delinquent principal and interest have been paid and the ultimate collectibility of the remaining principal and interest is reasonably assured. TDRs are loans in which the borrower has been granted a concession on the interest rate or the original repayment terms due to financial distress. Non-performing assets also include debt securities on which OTTI has been taken in the current or prior periods that have not been returned to accrual status.

Following is a summary of non-performing assets:

	March 31, 2012	December 31, 2011
Non-accrual loans	\$ 98,418	\$ 94,335
Troubled debt restructurings	11,416	11,893
Total non-performing loans	109,834	106,228
Other real estate owned (OREO)	36,958	34,719
Total non-performing loans and OREO	146,792	140,947

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Non-performing investments	3,478	8,972
Total non-performing assets	\$ 150,270	\$ 149,919

**Table of Contents**

	March 31, 2012	December 31, 2011
Asset quality ratios:		
Non-performing loans as a percent of total loans	1.41%	1.55%
Non-performing loans + OREO as a percent of total loans + OREO	1.87%	2.05%
Non-performing assets as a percent of total assets	1.28%	1.53%

Following is an age analysis of the Corporation's past due loans, by class:

	30-89 Days Past Due	>90 Days Past Due and Still Accruing	Non- Accrual	Total Past Due	Current	Total Loans
<b>March 31, 2012</b>						
Commercial real estate	\$ 13,613	\$ 16,772	\$ 39,575	\$ 69,960	\$ 2,451,611	\$ 2,521,571
Commercial real estate - FL			39,021	39,021	96,526	135,547
Commercial and industrial	3,837	998	7,622	12,457	1,438,687	1,451,144
Commercial leases	1,999		1,176	3,175	114,875	118,050
Total commercial loans and leases	19,449	17,770	87,394	124,613	4,101,699	4,226,312
Direct installment	7,662	2,691	3,100	13,453	1,069,511	1,082,964
Residential mortgages	16,465	25,589	2,818	44,872	1,142,576	1,187,448
Indirect installment	3,398	415	986	4,799	559,130	563,929
Consumer lines of credit	1,804	1,038	620	3,462	701,311	704,773
Other	39	12	3,500	3,551	33,815	37,366
	\$ 48,817	\$ 47,515	\$ 98,418	\$ 194,750	\$ 7,608,042	\$ 7,802,792
<b>December 31, 2011</b>						
Commercial real estate	\$ 13,868	\$ 9,612	\$ 37,134	\$ 60,614	\$ 2,281,032	\$ 2,341,646
Commercial real estate - FL			39,122	39,122	114,959	154,081
Commercial and industrial	2,164	690	6,956	9,810	1,353,882	1,363,692
Commercial leases	1,102	5	1,084	2,191	108,604	110,795
Total commercial loans and leases	17,134	10,307	84,296	111,737	3,858,477	3,970,214
Direct installment	8,228	3,614	2,525	14,367	1,014,820	1,029,187
Residential mortgages	14,492	3,342	2,443	20,277	650,659	670,936
Indirect installment	5,031	282	918	6,231	534,558	540,789
Consumer lines of credit	1,253	586	653	2,492	604,788	607,280
Other	36		3,500	3,536	34,725	38,261
	\$ 46,174	\$ 18,131	\$ 94,335	\$ 158,640	\$ 6,698,027	\$ 6,856,667

The Corporation utilizes the following categories to monitor credit quality within its commercial loan portfolio:

Rating Category	Definition
Pass	in general, the condition of the borrower and the performance of the loan is satisfactory or better
Special Mention	in general, the condition of the borrower has deteriorated although the loan performs as agreed
Substandard	in general, the condition of the borrower has significantly deteriorated and the performance of

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Doubtful      the loan could further deteriorate if deficiencies are not corrected  
in general, the condition of the borrower has significantly deteriorated and the collection in full  
of both principal and interest is highly questionable or improbable

**Table of Contents**

The use of these internally assigned credit quality categories within the commercial loan portfolio permits management's use of migration and roll rate analysis to estimate a quantitative portion of credit risk. The Corporation's internal credit risk grading system is based on past experiences with similarly graded loans and conforms with regulatory categories. In general, loan risk ratings within each category are reviewed on an ongoing basis according to the Corporation's policy for each class of loans. Each quarter, management analyzes the resulting ratings, as well as other external statistics and factors such as delinquency, to track the migration performance of the commercial loan portfolio. Loans that migrate toward the Pass credit category or within the Pass credit category generally have a lower risk of loss and; therefore, a lower risk factor compared to loans that migrate toward the Substandard or Doubtful credit categories, which generally have a higher risk of loss and; therefore, a higher risk factor applied to those related loan balances.

Following is a table showing commercial loans by credit quality category:

	Commercial Loan Credit Quality Categories				
	Pass	Special Mention	Substandard	Doubtful	Total
<b>March 31, 2012</b>					
Commercial real estate	\$ 2,278,693	\$ 81,587	\$ 152,581	\$ 8,710	\$ 2,521,571
Commercial real estate FL	69,723	12,921	52,903		135,547
Commercial and industrial	1,353,573	52,008	43,948	1,615	1,451,144
Commercial leases	116,015	151	1,884		118,050
	\$ 3,818,004	\$ 146,667	\$ 251,316	\$ 10,325	\$ 4,226,312
<b>December 31, 2011</b>					
Commercial real estate	\$ 2,127,334	\$ 73,701	\$ 139,578	\$ 1,033	\$ 2,341,646
Commercial real estate FL	70,802	16,002	67,277		154,081
Commercial and industrial	1,275,230	49,282	38,171	1,009	1,363,692
Commercial leases	105,631	3,362	1,802		110,795
	\$ 3,578,997	\$ 142,347	\$ 246,828	\$ 2,042	\$ 3,970,214

The Corporation uses payment status and delinquency migration analysis within the consumer and other loan classes to enable management to estimate a quantitative portion of credit risk. Each month, management analyzes payment and volume activity, as well as other external statistics and factors such as unemployment, to determine how consumer loans are performing.

Following is a table showing consumer and other loans by payment activity:

	Consumer Loan Credit Quality by Payment Status		
	Performing	Non-Performing	Total
<b>March 31, 2012</b>			
Direct installment	\$ 1,075,957	\$ 7,007	\$ 1,082,964
Residential mortgages	1,177,299	10,149	1,187,448
Indirect installment	562,881	1,048	563,929
Consumer lines of credit	704,038	735	704,773
Other	33,866	3,500	37,366
<b>December 31, 2011</b>			
Direct installment	\$ 1,022,025	\$ 7,162	\$ 1,029,187
Residential mortgages	661,392	9,544	670,936
Indirect installment	539,810	979	540,789
Consumer lines of credit	606,533	747	607,280
Other	34,761	3,500	38,261

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

Loans are designated as impaired when, in the opinion of management, based on current information and events, the collection of principal and interest in accordance with the loan contract is doubtful. Typically, the Corporation does not consider loans for impairment unless a sustained period of delinquency (i.e., 90-plus days) is noted or there are subsequent events that impact repayment probability (i.e., negative financial trends, bankruptcy filings, imminent foreclosure proceedings, etc.). Impairment is evaluated in the aggregate for consumer installment loans, residential mortgages, consumer lines of credit, commercial leases and commercial loan relationships less than

**Table of Contents**

\$500. For loan relationships greater than or equal to \$500, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using a market interest rate or at the fair value of collateral if repayment is expected solely from the collateral. Consistent with the Corporation's existing method of income recognition for loans, interest on impaired loans, except those classified as non-accrual, is recognized as income using the accrual method. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Following is a summary of information pertaining to loans considered to be impaired, by class of loans:

	Recorded Investment	Unpaid Principal Balance	Specific Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>At or For the Three Months Ended March 31, 2012</b>					
<b><u>With no specific allowance recorded:</u></b>					
Commercial real estate	\$ 33,672	\$ 40,398	\$	\$ 30,915	\$ 151
Commercial real estate - FL	14,255	24,588		21,490	33
Commercial and industrial	7,705	10,263		5,966	7
Commercial leases	1,176	1,176		1,130	
<b>Total commercial loans and leases</b>	<b>56,808</b>	<b>76,425</b>		<b>59,501</b>	<b>191</b>
Direct installment	7,007	7,190		7,085	31
Residential mortgages	10,138	10,493		9,841	80
Indirect installment	1,048	1,294		1,013	3
Consumer lines of credit	735	750		741	
Other	3,500	3,500		3,500	
Purchased credit-impaired loans	19,207	23,308		15,417	
<b><u>With a specific allowance recorded:</u></b>					
Commercial real estate	4,414	4,414	2,137	6,409	25
Commercial real estate - FL	24,766	39,740	3,389	17,583	
Commercial and industrial	658	658	556	2,123	3
Commercial leases					
<b>Total commercial loans and leases</b>	<b>29,838</b>	<b>44,812</b>	<b>6,082</b>	<b>26,115</b>	<b>28</b>
Direct installment					
Residential mortgages					
Indirect installment					
Consumer lines of credit					
Other					
Purchased credit-impaired loans					
<b><u>Total:</u></b>					
Commercial real estate	38,086	44,812	2,137	37,324	176
Commercial real estate - FL	39,021	64,328	3,389	39,073	33
Commercial and industrial	8,363	10,921	556	8,089	10
Commercial leases	1,176	1,176		1,130	
<b>Total commercial loans and leases</b>	<b>86,646</b>	<b>121,237</b>	<b>6,082</b>	<b>85,616</b>	<b>219</b>
Direct installment	7,007	7,190		7,085	31
Residential mortgages	10,138	10,493		9,841	80
Indirect installment	1,048	1,294		1,013	3
Consumer lines of credit	735	750		741	
Other	3,500	3,500		3,500	
Purchased credit-impaired loans	19,207	23,308		15,417	





**Table of Contents**

	Recorded Investment	Unpaid Principal Balance	Specific Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>At or For the Year Ended December 31, 2011</b>					
<b><u>With no specific allowance recorded:</u></b>					
Commercial real estate	\$ 28,163	\$ 32,476	\$	\$ 31,432	\$ 151
Commercial real estate - FL	28,721	46,162		29,630	33
Commercial and industrial	4,228	4,971		4,610	17
Commercial leases	1,084	1,084		1,217	
<b>Total commercial loans and leases</b>	<b>62,196</b>	<b>84,693</b>		<b>66,889</b>	<b>201</b>
Direct installment	7,162	7,522		7,530	207
Residential mortgages	9,544	9,839		10,278	175
Indirect installment	979	1,071		973	24
Consumer lines of credit	747	761		947	8
Other	3,500	3,500		1,750	
Purchased credit-impaired loans	15,839	18,743		15,326	
<b><u>With a specific allowance recorded:</u></b>					
Commercial real estate	8,403	8,423	2,482	8,875	32
Commercial real estate - FL	10,401	18,195	2,389	16,559	21
Commercial and industrial	3,588	3,750	2,276	3,603	20
Commercial leases					
<b>Total commercial loans and leases</b>	<b>22,392</b>	<b>30,368</b>	<b>7,147</b>	<b>29,037</b>	<b>73</b>
Direct installment					
Residential mortgages					
Indirect installment					
Consumer lines of credit					
Other					
Purchased credit-impaired loans					
<b><u>Total:</u></b>					
Commercial real estate	36,566	40,899	2,482	40,307	183
Commercial real estate - FL	39,122	64,357	2,389	46,189	54
Commercial and industrial	7,816	8,721	2,276	8,213	37
Commercial leases	1,084	1,084		1,217	
<b>Total commercial loans and leases</b>	<b>84,588</b>	<b>115,061</b>	<b>7,147</b>	<b>95,926</b>	<b>274</b>
Direct installment	7,162	7,522		7,530	207
Residential mortgages	9,544	9,839		10,278	175
Indirect installment	979	1,071		973	24
Consumer lines of credit	747	761		947	8
Other	3,500	3,500		1,750	
Purchased credit-impaired loans	15,839	18,743		15,326	
<i>Troubled Debt Restructurings</i>					

TDRs are loans whose contractual terms have been modified in a manner that grants a concession to a borrower experiencing financial difficulties. TDRs typically result from loss mitigation activities and could include the extension of a maturity date, interest rate reduction, principal forgiveness, deferral or decrease in payments for a period of time and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of collateral.

**Table of Contents**

Following is a summary of the composition of total TDRs:

	March 31, 2012	December 31, 2011
Accruing:		
Performing	\$ 10,599	\$ 10,130
Non-performing	11,416	11,893
Non-accrual	11,044	10,827
	\$ 33,059	\$ 32,850

TDRs that are accruing and performing include loans that met the criteria for non-accrual of interest prior to restructuring for which the Corporation can reasonably estimate the timing and amount of the expected cash flows on such loans and for which the Corporation expects to fully collect the new carrying value of the loans. During the first three months of 2012, the Corporation returned to performing status \$1,582 in restructured loans, all of which were secured by residential mortgages that have consistently met their modified obligations for an extended period of time. TDRs that are accruing and non-performing are comprised of loans that have not demonstrated a consistent repayment pattern for more than six months. TDRs that are on non-accrual are comprised of loans that have been 90 days or more past due at some point in time. These loans are not placed on accruing status until all delinquent principal and interest have been paid and the ultimate collectibility of the remaining principal and interest is reasonably assured as evidenced by a period of satisfactory performance of greater than six months. Some loan modifications classified as TDRs may not ultimately result in the full collection of principal and interest, as modified, and result in potential incremental losses which are factored into the allowance for loan losses estimate.

Excluding purchased impaired loans, commercial loans whose terms have been modified in a TDR are generally placed on non-accrual, individually analyzed and measured for estimated impairment based on the fair value of the underlying collateral. The Corporation's allowance for loan losses included specific reserves for commercial TDRs of \$0 and \$41 at March 31, 2012 and December 31, 2011, respectively. Upon default, the amount of the recorded investment in the TDR in excess of the fair value of the collateral less estimated selling costs is generally considered a confirmed loss and is charged-off against the allowance for loan losses.

All other classes of loans, which are primarily secured by residential properties, whose terms have been modified in a TDR are pooled and measured for estimated impairment based on the expected net present value of the estimated future cash flows of the pool. The Corporation's allowance for loan losses included pooled reserves for these classes of loans of \$1,082 and \$847 at March 31, 2012 and December 31, 2011, respectively. Upon default of an individual loan, the Corporation's charge-off policy is followed accordingly for that class of loan.

**Table of Contents**

The majority of TDRs are the result of interest rate concessions for a limited period of time. Following is a summary of loans, by class, that have been restructured during the periods indicated:

	Number of Contracts	Three Months Ended March 31, 2012	
		Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment
Commercial real estate		\$	\$
Commercial real estate - FL			
Commercial and industrial	1	117	73
Commercial leases			
<b>Total commercial loans and leases</b>	<b>1</b>	<b>117</b>	<b>73</b>
Direct installment	94	600	605
Residential mortgages	13	377	416
Indirect installment	6	9	9
Consumer lines of credit	2	3	3
Other			
	<b>116</b>	<b>\$ 1,106</b>	<b>\$ 1,106</b>

Following is a summary of TDRs, by class of loans, for which there was a payment default during the periods indicated. Default occurs when a loan is 90 days or more past due and is within 12 months of restructuring.

	Three Months Ended March 31, 2012 (1)	
	Number of Contracts	Recorded Investment
Commercial real estate		\$
Commercial real estate - FL		
Commercial and industrial		
Commercial leases		
<b>Total commercial loans and leases</b>		
Direct installment		
Residential mortgages	14	29
Indirect installment	2	158
Consumer lines of credit	1	1
Other		
	<b>17</b>	<b>\$ 188</b>

(1) Excludes loans that were either charged-off or cured by period end. The recorded investment is as of March 31, 2012.

*Allowance for Loan Losses*

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

The allowance for loan losses is maintained at a level that, in management's judgment, is believed adequate to absorb probable losses associated with specifically identified loans, as well as estimated probable credit losses inherent in the remainder of the loan portfolio at the balance sheet date. The allowance for loan losses is based on management's evaluation of potential loan losses in the loan portfolio, which includes an assessment of past experience, current economic conditions in specific industries and geographic areas, general economic conditions, known and inherent risks in the loan portfolio, the estimated value of underlying collateral and residuals and changes in the composition of the loan portfolio. Determination of the allowance is inherently subjective as it requires significant estimates, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience and consideration of current environmental factors and economic trends, all of which are susceptible to significant change. Loan losses are charged off against the allowance when the loss actually occurs or

---

**Table of Contents**

when a determination is made that a loss is probable, while recoveries of amounts previously charged off are credited to the allowance. A provision for credit losses is recorded based on management's periodic evaluation of the factors previously mentioned as well as other pertinent factors. Evaluations are conducted at least quarterly and more often as deemed necessary.

Management estimates the allowance for loan losses pursuant to ASC 450, *Contingencies*, and ASC 310, *Receivables*. ASC 310 is applied to commercial loans that are individually evaluated for impairment. Under ASC 310, a loan is impaired when, based upon current information and events, it is probable that the loan will not be repaid according to its original contractual terms, including both principal and interest. Management performs individual assessments of impaired commercial loan relationships greater than or equal to \$500 to determine the existence of loss exposure and, where applicable, the extent of loss exposure based upon the present value of expected future cash flows available to pay the loan, or based upon the fair value of the collateral less estimated selling costs where a loan is collateral dependent. Commercial loans excluded from individual assessment, as well as smaller balance homogeneous loans, such as consumer installment, residential mortgages, consumer lines of credit and commercial leases, are evaluated for loss exposure under ASC 450 based upon historical loss rates for each of these categories of loans.

During the first quarter of 2012, the Corporation adjusted its methodology for calculating the allowance for loan losses to refine the supporting calculations. The minimum threshold for individual commercial relationships evaluated for impairment and specific valuation under ASC 310 is now \$500. The historical loss period for commercial loan loss rate analysis was adjusted to utilize a full 3-year period migration model. These changes along with related higher loss rates for commercial loans under \$500 resulted in a slight increase in the overall allowance for loan losses. The changes appropriately reflect inherent loss in the portfolio during this recovery stage of the current economic cycle. The 3-year period captures both a steep economic decline and a moderate recovery.

Management also evaluates the impact of various qualitative factors which pose additional risks that may not adequately be addressed in the analyses described above. Historical loss rates for each loan category may be adjusted for levels of and trends in loan volumes, large exposures, charge-offs, recoveries, delinquency, non-performing and other impaired loans. In addition, management takes into consideration the impact of changes to lending policies; the experience and depth of lending management and staff; the results of internal loan reviews; concentrations of credit; mergers and acquisitions; weighted average risk ratings; competition, legal and regulatory risk; market uncertainty and collateral illiquidity; national and local economic trends; or any other common risk factor that might affect loss experience across one or more components of the portfolio. The assessment of relevant economic factors indicates that the Corporation's primary markets historically tend to lag the national economy, with local economies in the Corporation's primary market areas also improving or weakening, as the case may be, but at a more measured rate than the national trends. Regional economic factors influencing management's estimate of reserves include uncertainty of the labor markets in the regions the Corporation serves and a contracting labor force due, in part, to productivity growth and industry consolidations. The determination of this component of the allowance is particularly dependent on the judgment of management.

**Table of Contents**

Following are summaries of changes in the allowance for loan losses by loan class for the periods indicated:

	Balance at Beginning of Period	Charge- Offs	Recoveries	Net Charge- Offs	Provision for Loan Losses	Balance at End of Period
<b>Three Months Ended</b>						
<b>March 31, 2012</b>						
Commercial real estate	\$ 30,337	\$ (1,357)	\$ 150	\$ (1,207)	\$ 2,312	\$ 31,442
Commercial real estate - FL	12,946		9	9		12,955
Commercial and industrial	25,476	(1,080)	109	(971)	2,369	26,874
Commercial leases	1,556	(135)	66	(69)	182	1,669
Total commercial loans and leases	70,315	(2,572)	334	(2,238)	4,863	72,940
Direct installment	14,814	(2,124)	267	(1,857)	793	13,750
Residential mortgages	4,437	(147)	77	(70)	132	4,499
Indirect installment	5,503	(725)	132	(593)	475	5,385
Consumer lines of credit	5,447	(299)	75	(224)	138	5,361
Other	146	(159)		(159)	171	158
Purchased credit-impaired loans						
	\$ 100,662	\$ (6,026)	\$ 885	\$ (5,141)	\$ 6,572	\$ 102,093

	Balance at Beginning of Period	Charge- Offs	Recoveries	Net Charge- Offs	Provision for Loan Losses	Balance at End of Period
<b>Three Months Ended</b>						
<b>March 31, 2011</b>						
Commercial real estate	\$ 32,439	\$ (1,181)	\$ 82	\$ (1,099)	\$ 3,003	\$ 34,343
Commercial real estate - FL	17,485	(1,147)		(1,147)	1,599	17,937
Commercial and industrial	24,682	(961)	58	(903)	349	24,128
Commercial leases	1,070	(85)	17	(68)	252	1,254
Total commercial loans and leases	75,676	(3,374)	157	(3,217)	5,203	77,662
Direct installment	14,941	(2,228)	229	(1,999)	1,825	14,767
Residential mortgages	4,578	(238)	8	(230)	166	4,514
Indirect installment	5,941	(933)	138	(795)	615	5,761
Consumer lines of credit	4,743	(396)	43	(353)	222	4,612
Other	241	(164)	22	(142)	197	296
Purchased credit-impaired loans						
	\$ 106,120	\$ (7,333)	\$ 597	\$ (6,736)	\$ 8,228	\$ 107,612

**Table of Contents**

Following are summaries of the individual and collective allowance for loan losses and corresponding loan balances by class for the periods indicated:

	Allowance			Loans Outstanding			
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Purchased Credit- Impaired Loans	Loans	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Purchased Credit- Impaired Loans
<b>March 31, 2012</b>							
Commercial real estate	\$ 2,137	\$ 29,305		\$ 2,521,571	\$ 38,086	\$ 2,464,278	\$ 19,207
Commercial real estate FL	3,389	9,566		135,547	39,021	96,526	
Commercial and industrial	556	26,318		1,451,144	8,363	1,442,781	
Commercial leases		1,669		118,050		118,050	
Total commercial loans and leases	6,082	66,858		4,226,312	85,470	4,122,635	19,207
Direct installment		13,750		1,082,964		1,082,964	
Residential mortgages		4,499		1,187,448		1,187,448	
Indirect installment		5,385		563,929		563,929	
Consumer lines of credit		5,361		704,773		704,773	
Other		158		37,366		37,366	
	\$ 6,082	\$ 96,011		\$ 7,802,792	\$ 85,470	\$ 7,698,115	\$ 19,207
<b>December 31, 2011</b>							
Commercial real estate	\$ 2,482	\$ 27,855		\$ 2,341,646	\$ 36,566	\$ 2,289,241	\$ 15,839
Commercial real estate FL	2,389	10,557		154,081	39,122	114,959	
Commercial and industrial	2,276	23,200		1,363,692	7,816	1,355,876	
Commercial leases		1,556		110,795		110,795	
Total commercial loans and leases	7,147	63,168		3,970,214	83,504	3,870,871	15,839
Direct installment		14,814		1,029,187		1,029,187	
Residential mortgages		4,437		670,936		670,936	
Indirect installment		5,503		540,789		540,789	
Consumer lines of credit		5,447		607,280		607,280	
Other		146		38,261		38,261	
	\$ 7,147	\$ 93,515		\$ 6,856,667	\$ 83,504	\$ 6,757,324	\$ 15,839

**BORROWINGS**

Following is a summary of short-term borrowings:

	March 31, 2012	December 31, 2011
Securities sold under repurchase agreements	\$ 729,987	\$ 646,660
Federal funds purchased		60,000
Subordinated notes	137,841	134,634
Other short-term borrowings	10,000	10,000
	\$ 877,828	\$ 851,294



## Edgar Filing: FNB CORP/FL/ - Form 10-Q

Securities sold under repurchase agreements is comprised of customer repurchase agreements, which are sweep accounts with next day maturities utilized by larger commercial customers to earn interest on their funds. Securities are pledged to these customers in an amount equal to the outstanding balance.

**Table of Contents**

Following is a summary of long-term debt:

	March 31, 2012	December 31, 2011
Federal Home Loan Bank advances	\$ 97	\$ 100
Subordinated notes	80,611	78,246
Other subordinated debt	9,010	9,062
Convertible debt	590	608
	\$ 90,308	\$ 88,016

The Corporation's banking affiliate has available credit with the FHLB of \$2,592,497 of which \$97 was used as of March 31, 2012. These advances are secured by loans collateralized by 1-4 family mortgages and FHLB stock and are scheduled to mature in various amounts periodically through the year 2019. Effective interest rates paid on these advances range from 3.78% to 4.19% for the three months ended March 31, 2012 and 0.99% to 4.79% for the year ended December 31, 2011.

**JUNIOR SUBORDINATED DEBT**

The Corporation has four unconsolidated subsidiary trusts (collectively, the Trusts): F.N.B. Statutory Trust I, F.N.B. Statutory Trust II, Omega Financial Capital Trust I and Sun Bancorp Statutory Trust I. One hundred percent of the common equity of each Trust is owned by the Corporation. The Trusts were formed for the purpose of issuing Corporation-obligated mandatorily redeemable capital securities (TPS) to third-party investors. The proceeds from the sale of TPS and the issuance of common equity by the Trusts were invested in junior subordinated debt securities (subordinated debt) issued by the Corporation, which are the sole assets of each Trust. Since third-party investors are the primary beneficiaries, the Trusts are not consolidated in the Corporation's financial statements. The Trusts pay dividends on the TPS at the same rate as the distributions paid by the Corporation on the junior subordinated debt held by the Trusts. Omega Financial Capital Trust I and Sun Bancorp Statutory Trust I were acquired as a result of a previous acquisition.

Distributions on the subordinated debt issued to the Trusts are recorded as interest expense by the Corporation. The TPS are subject to mandatory redemption, in whole or in part, upon repayment of the subordinated debt. The TPS are eligible for redemption, at any time, at the Corporation's discretion. The subordinated debt, net of the Corporation's investment in the Trusts, qualifies as Tier 1 capital under the Board of Governors of the Federal Reserve System (FRB) guidelines. The Corporation has entered into agreements which, when taken collectively, fully and unconditionally guarantee the obligations under the TPS subject to the terms of each of the guarantees.

The following table provides information relating to the Trusts as of March 31, 2012:

	F.N.B. Statutory Trust I	F.N.B. Statutory Trust II	Omega Financial Capital Trust I	Sun Bancorp Statutory Trust I
Trust preferred securities	\$ 125,000	\$ 21,500	\$ 36,000	\$ 16,500
Common securities	3,866	665	1,114	511
Junior subordinated debt	128,866	22,165	35,938	17,011
Stated maturity date	3/31/33	6/15/36	10/18/34	2/22/31
Interest rate	3.83%	2.12%	2.75%	10.20%
	variable;	variable;	variable;	
	LIBOR plus	LIBOR plus	LIBOR plus	
	325 basis points	165 basis points	219 basis points	

**DERIVATIVE INSTRUMENTS**

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

The Corporation is exposed to certain risks arising from both its business operations and economic conditions. The Corporation principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Corporation manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its assets and liabilities. The Corporation's existing interest rate derivatives result from a service provided to certain qualifying customers. The Corporation manages its derivative instruments in order to minimize its net risk exposure resulting from such transactions.

**Table of Contents**

The Corporation periodically enters into interest rate swap agreements to meet the financing, interest rate and equity risk management needs of its commercial loan customers. These agreements provide the customer the ability to convert from variable to fixed interest rates. The Corporation then enters into positions with a derivative counterparty in order to offset its exposure on the fixed components of the customer agreements. These agreements meet the definition of derivatives, but are not designated as hedging instruments under ASC 815, *Derivatives and Hedging*. The interest rate swap agreement with the loan customer and with the counterparty are reported at fair value in other assets and other liabilities on the consolidated balance sheet with any resulting gain or loss recorded in current period earnings as other income.

In accordance with the requirements of ASU No. 2011-04, the Corporation made an accounting policy election to use the portfolio exception with respect to measuring derivative instruments, consistent with the guidance in ASC 820. The Corporation further documents that it meets the criteria for this exception as follows:

The Corporation manages credit risk for its derivative positions on a counterparty-by-counterparty basis (on the basis of its net portfolio exposure with each counterparty), consistent with its risk management strategy for such transactions. The Corporation manages credit risk by considering indicators of risk such as credit ratings, and by negotiating terms in its master netting arrangements and credit support annex documentation with each individual counterparty. Credit risk plays a central role in the decision of which counterparties to consider for such relationships and when deciding with whom it will enter into derivative transactions.

Since the effective date of ASC 820, the Corporation's management has monitored and measured credit risk and calculated credit valuation adjustments (CVAs) for its derivative transactions on the basis of its relationships at the counterparty portfolio/master netting arrangement level. Management receives reports from an independent third-party valuation specialist on a monthly basis providing CVAs at the counterparty portfolio level for purposes of reviewing and managing its credit risk exposures. Since the portfolio exception applies only to the fair value measurement and not to the financial statement presentation, the portfolio-level adjustments are then allocated in a reasonable and consistent manner each period to the individual assets or liabilities that make up the group, in accordance with the Corporation's accounting policy elections.

The Corporation notes that key market participants take into account the existence of such arrangements that mitigate credit risk exposure in the event of default. As such, the Corporation formally elects to apply the portfolio exception in ASC 820 with respect to measuring counterparty credit risk for all of its derivative transactions subject to master netting arrangements.

At March 31, 2012, the Corporation was party to 216 swaps with customers with notional amounts totaling \$699,062 and 216 swaps with derivative counterparties with notional amounts totaling \$699,062. The following table presents the fair value of the Corporation's derivative financial instruments as well as their classification on the balance sheet:

	<b>Balance Sheet Location</b>	<b>March 31, 2012</b>	<b>December 31, 2011</b>
<b>Interest Rate Products:</b>			
Asset derivatives	Other assets	\$ 48,813	\$ 52,857
Liability derivatives	Other liabilities	49,093	52,904

The following table presents the effect of the Corporation's derivative financial instruments on the income statement:

	<b>Income Statement Location</b>	<b>Three Months Ended March 31, 2012</b>	<b>2011</b>
Interest rate products	Other income	\$ (233)	\$ (153)

**Table of Contents**

The Corporation has agreements with each of its derivative counterparties that contain a provision where if the Corporation defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Corporation could also be declared in default on its derivative obligations. The Corporation also has agreements with certain of its derivative counterparties that contain a provision if the Corporation fails to maintain its status as a well capitalized institution, then the counterparty could terminate the derivative positions and the Corporation would be required to settle its obligations under the agreements. Certain of the Corporation's agreements with its derivative counterparties contain provisions where if a material or adverse change occurs that materially changes the Corporation's creditworthiness in an adverse manner the Corporation may be required to fully collateralize its obligations under the derivative instrument.

Interest rate swap agreements generally require posting of collateral by either party under certain conditions. As of March 31, 2012, the fair value of counterparty derivatives in a net liability position, which includes accrued interest but excludes any adjustment for non-performance risk related to these agreements, was \$50,245. At March 31, 2012, the Corporation has posted collateral with derivative counterparties with a fair value of \$49,666, of which none is cash collateral. Additionally, if the Corporation had breached its agreements with its derivative counterparties it would be required to settle its obligations under the agreements at the termination value and would be required to pay an additional \$579 in excess of amounts previously posted as collateral with the respective counterparty.

The Corporation has entered into interest rate lock commitments to originate residential mortgage loans held for sale and forward commitments to sell residential mortgage loans to secondary market investors. These arrangements are considered derivative instruments. The fair values of the Corporation's rate lock commitments to customers and commitments with investors at March 31, 2012 are not material.

**COMMITMENTS, CREDIT RISK AND CONTINGENCIES**

The Corporation has commitments to extend credit and standby letters of credit that involve certain elements of credit risk in excess of the amount stated in the consolidated balance sheet. The Corporation's exposure to credit loss in the event of non-performance by the customer is represented by the contractual amount of those instruments. The credit risk associated with loan commitments and standby letters of credit is essentially the same as that involved in extending loans to customers and is subject to normal credit policies. Since many of these commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements.

Following is a summary of off-balance sheet credit risk information:

	<b>March 31, 2012</b>	<b>December 31, 2011</b>
Commitments to extend credit	\$ 2,149,312	\$ 1,943,889
Standby letters of credit	109,204	113,268

At March 31, 2012, funding of 82.1% of the commitments to extend credit was dependent on the financial condition of the customer. The Corporation has the ability to withdraw such commitments at its discretion. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Based on management's credit evaluation of the customer, collateral may be deemed necessary. Collateral requirements vary and may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Corporation that may require payment at a future date. The credit risk involved in issuing letters of credit is quantified on a quarterly basis, through the review of historical performance of the Corporation's portfolios and allocated as a liability on the Corporation's balance sheet.

The Corporation and its subsidiaries are involved in various pending and threatened legal proceedings in which claims for monetary damages and other relief are asserted. These actions include claims brought against the Corporation and its subsidiaries where the Corporation or a subsidiary acted as one or more of the following: a depository bank, lender, underwriter, fiduciary, financial advisor, broker or was engaged in other business activities. Although the ultimate outcome for any asserted claim cannot be predicted with certainty, the Corporation believes that it and its subsidiaries have valid defenses for all asserted claims. Reserves are established for legal claims when losses associated with the claims are judged to be probable and the amount of the loss can be reasonably estimated.

**Table of Contents**

Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Corporation does not anticipate, at the present time, that the aggregate liability, if any, arising out of such legal proceedings will have a material adverse effect on the Corporation's consolidated financial position. However, the Corporation cannot determine whether or not any claims asserted against it will have a material adverse effect on its consolidated results of operations in any future reporting period.

**STOCK INCENTIVE PLANS***Restricted Stock*

The Corporation issues restricted stock awards, consisting of both restricted stock and restricted stock units, to key employees under its Incentive Compensation Plans (Plans). The grant date fair value of the restricted stock awards is equal to the price of the Corporation's common stock on the grant date. For the three months ended March 31, 2012 and 2011, the Corporation issued 275,674 and 384,372 restricted stock awards with aggregate weighted average grant date fair values of \$3,384 and \$3,882, respectively, under these Plans. As of March 31, 2012, the Corporation had available up to 3,261,350 shares of common stock to issue under these Plans.

Under the Plans, more than half of the restricted stock awards granted to management are earned if the Corporation meets or exceeds certain financial performance results when compared to its peers. These performance-related awards are expensed ratably from the date that the likelihood of meeting the performance measure is probable through the end of a four-year vesting period. The service-based awards are expensed ratably over a three-year vesting period. The Corporation also issues discretionary service-based awards to certain employees that vest over five years.

The unvested restricted stock awards are eligible to receive cash dividends or dividend equivalents which are ultimately used to purchase additional shares of stock. Any additional shares of stock received as a result of cash dividends are subject to forfeiture if the requisite service period is not completed or the specified performance criteria are not met. These awards are subject to certain accelerated vesting provisions upon retirement, death, disability or in the event of a change of control as defined in the award agreements.

Share-based compensation expense related to restricted stock awards was \$575 and \$940 for the three months ended March 31, 2012 and 2011, the tax benefit of which was \$201 and \$329, respectively.

The following table summarizes certain information concerning restricted stock awards:

	Three Months Ended March 31,			
	2012	Weighted Average Grant Price	2011	Weighted Average Grant Price
Unvested awards outstanding at beginning of period	1,846,115	\$ 8.44	1,309,489	\$ 8.52
Granted	275,674	12.28	384,372	10.10
Vested	(165,284)	8.01	(170,247)	13.63
Forfeited	(126,301)	8.32	(671)	7.71
Dividend reinvestment	15,474	12.22	13,913	10.04
Unvested awards outstanding at end of period	1,845,678	9.09	1,536,856	8.37

The total fair value of awards vested was \$2,034 and \$1,748 for the three months ended March 31, 2012 and 2011, respectively.

**Table of Contents**

As of March 31, 2012, there was \$8,056 of unrecognized compensation cost related to unvested restricted stock awards including \$101 that is subject to accelerated vesting under the Plan's immediate vesting upon retirement provision for awards granted prior to the adoption of ASC 718, *Compensation - Stock Compensation*. The components of the restricted stock awards as of March 31, 2012 are as follows:

	Service- Based Awards	Performance- Based Awards	Total
Unvested awards	489,918	1,355,760	1,845,678
Unrecognized compensation expense	\$ 2,436	\$ 5,620	\$ 8,056
Intrinsic value	\$ 5,918	\$ 16,378	\$ 22,296
Weighted average remaining life (in years)	2.38	2.63	2.56

*Stock Options*

The Corporation did not grant stock options during the three months ended March 31, 2012 or 2011. All outstanding stock options were granted at prices equal to the fair market value at the date of the grant, are primarily exercisable within ten years from the date of the grant and are fully vested. The Corporation issues shares of treasury stock or authorized but unissued shares to satisfy stock options exercised. Shares issued upon the exercise of stock options were 36,385 and 8,389 for the three months ended March 31, 2012 and 2011, respectively.

The following table summarizes certain information concerning stock option awards:

	Three Months Ended March 31,			
	2012	2011	Weighted Average Exercise Price	Weighted Average Exercise Price
Options outstanding at beginning of period	586,020	770,610	\$ 14.93	\$ 14.28
Acquired from Parkvale	627,808		10.41	
Exercised	(36,385)	(8,389)	7.67	2.68
Forfeited	(227,737)	(120,207)	14.04	11.65
Options outstanding and exercisable at end of period	949,706	642,014	12.43	14.93

The intrinsic value of outstanding and exercisable stock options at March 31, 2012 was \$(325), since the fair value of the stock subject to the options was less than the exercise price.

*Warrants*

In conjunction with its participation in the UST's CPP, the Corporation issued to the UST a warrant to purchase up to 1,302,083 shares of the Corporation's common stock. Pursuant to Section 13(H) of the Warrant to Purchase Common Stock, the number of shares of common stock issuable upon exercise of the warrant was reduced in half to 651,042 shares on June 16, 2009, the date the Corporation completed a public offering. The warrant, which expires in 2019, has an exercise price of \$11.52 per share.

In connection with the Parkvale acquisition, the warrant issued by Parkvale to the UST under the CPP has been converted into a warrant to purchase up to 819,640 shares of the Corporation's common stock. This warrant, which was recorded at a provisional fair value, expires in 2018 and has an exercise price of \$5.81 per share.

**RETIREMENT AND OTHER POSTRETIREMENT BENEFIT PLANS**

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

The Corporation sponsors the Retirement Income Plan (RIP), a qualified noncontributory defined benefit pension plan that covered substantially all salaried employees hired prior to January 1, 2008. The RIP covers employees who satisfy minimum age and length of service requirements. During 2006, the Corporation amended the RIP such that effective January 1, 2007 benefits were earned based on the employee's compensation each year. The



**Table of Contents**

plan amendment resulted in a remeasurement that produced a net unrecognized service credit of \$14,079, which had been amortized over the average period of future service of active employees of 13.5 years. The Corporation's funding guideline has been to make annual contributions to the RIP each year, if necessary, such that minimum funding requirements have been met. The Corporation amended the RIP on October 20, 2010 to be frozen effective December 31, 2010, at which time the Corporation recognized the remaining previously unrecognized prior service credit of \$10,543 as a reduction to expense.

The Corporation also sponsors two supplemental non-qualified retirement plans. The ERISA Excess Retirement Plan provides retirement benefits equal to the difference, if any, between the maximum benefit allowable under the Internal Revenue Code and the amount that would be provided under the RIP, if no limits were applied. The Basic Retirement Plan (BRP) is applicable to certain officers whom the Board of Directors designates. Officers participating in the BRP receive a benefit based on a target benefit percentage based on years of service at retirement and a designated tier as determined by the Board of Directors. When a participant retires, the basic benefit under the BRP is a monthly benefit equal to the target benefit percentage times the participant's highest average monthly cash compensation during five consecutive calendar years within the last ten calendar years of employment. This monthly benefit was reduced by the monthly benefit the participant receives from Social Security, the RIP, the ERISA Excess Retirement Plan and the annuity equivalent of the three percent automatic contributions to the qualified 401(k) defined contribution plan and the ERISA Excess Lost Match Plan. The BRP was frozen as of December 31, 2008. The ERISA Excess Retirement Plan was frozen as of December 31, 2010.

The net periodic benefit cost for the defined benefit plans includes the following components:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2012</b>	<b>2011</b>
Service cost	\$ 17	\$ 7
Interest cost	1,541	1,699
Expected return on plan assets	(1,934)	(1,891)
Amortization:		
Unrecognized net transition asset	(23)	(23)
Unrecognized prior service cost (credit)	2	2
Unrecognized loss	447	294
 Net periodic pension benefit cost	 \$ 50	 \$ 88

The Corporation's subsidiaries participate in a qualified 401(k) defined contribution plan under which eligible employees may contribute a percentage of their salary. Through December 31, 2010, the Corporation matched 50 percent of an eligible employee's contribution on the first 6 percent that the employee deferred. Beginning in 2011, the Corporation matches 100% of the first four percent that the employee defers. Employees are eligible to participate upon their first day of employment. In 2007, the Corporation began making an automatic two percent contribution and may make an additional contribution of up to two percent depending on the Corporation achieving its performance goals for the plan year. Effective January 1, 2008, in lieu of the RIP benefit, the automatic contribution for substantially all new full-time employees was increased from two percent to four percent. Beginning in 2011, substantially all employees receive an automatic contribution of three percent of compensation at the end of the year. The Corporation's contribution expense was \$2,004 and \$2,142 for the three months ended March 31, 2012 and 2011, respectively.

The Corporation also sponsors an ERISA Excess Lost Match Plan for certain officers. This plan provides retirement benefits equal to the difference, if any, between the maximum benefit allowable under the Internal Revenue Code and the amount that would have been provided under the qualified 401(k) defined contribution plan, if no limits were applied.

The Corporation sponsors a postretirement medical and life insurance plan for a closed group of retirees who are currently receiving medical benefits and are eligible for retiree life insurance benefits. The Corporation has no plan assets attributable to this plan and funds the benefits as claims arise. Benefit costs are primarily related to interest cost obligations due to the passage of time. The Corporation reserves the right to terminate the plan or make plan changes at any time.

**Table of Contents**

The net periodic postretirement benefit cost includes the following components:

	Three Months Ended March 31,	
	2012	2011
Interest cost	\$ 12	\$ 14
Amortization of unrecognized loss	3	1
<b>Net periodic postretirement benefit cost</b>	<b>\$ 15</b>	<b>\$ 15</b>

**INCOME TAXES**

The Corporation bases its provision for income taxes upon income before income taxes, adjusted for the effect of certain tax-exempt income and non-deductible expenses. In addition, the Corporation reports certain items of income and expense in different periods for financial reporting and tax return purposes. The Corporation recognizes the tax effects of these temporary differences currently in the deferred income tax provision or benefit. The Corporation computes deferred tax assets or liabilities based upon the differences between the financial statement and income tax bases of assets and liabilities using the applicable marginal tax rate.

The Corporation must evaluate the probability that it will ultimately realize the full value of its deferred tax assets. Realization of the Corporation's deferred tax assets is dependent upon a number of factors including the existence of any cumulative losses in prior periods, the amount of taxes paid in available carry-back periods, expectations for future earnings, applicable tax planning strategies and assessment of current and future economic and business conditions. The Corporation establishes a valuation allowance when it is more likely than not that the Corporation will not be able to realize a benefit from its deferred tax assets, or when future deductibility is uncertain.

At March 31, 2012, the Corporation anticipates that it will not utilize state net operating loss carryforwards and other net deferred tax assets at certain of its subsidiaries and has recorded a valuation allowance against the state deferred tax assets. The Corporation believes that, except for the portion which is covered by the valuation allowance, it is more likely than not the Corporation will realize the benefits of its deferred tax assets, net of the valuation allowance, at March 31, 2012 based on the level of historical taxable income and taxes paid in available carry-back periods.

**COMPREHENSIVE INCOME**

The components of comprehensive income, net of related tax, are as follows:

	Three Months Ended March 31,	
	2012	2011
Net income	\$ 21,582	\$ 17,175
Other comprehensive income:		
Unrealized (losses) gains on securities:		
Arising during the period, net of tax expense (benefit) of \$649 and \$(48)	1,205	(89)
Less: reclassification adjustment for gains included in net income, net of tax expense of \$38 and \$19	(70)	(35)
Pension and postretirement amortization, net of tax expense of \$150 and \$96	278	177
<b>Other comprehensive income</b>	<b>1,413</b>	<b>53</b>
<b>Comprehensive income</b>	<b>\$ 22,995</b>	<b>\$ 17,228</b>



**Table of Contents**

The accumulated balances related to each component of other comprehensive income (loss), net of tax are as follows:

	2012	2011
<b>March 31</b>		
Non-credit related loss on debt securities not expected to be sold	\$ (8,600)	\$ (8,505)
Unrealized net gain (loss) on other available for sale securities	6,239	4,494
Unrecognized pension and postretirement obligations	(41,374)	(29,668)
<b>Accumulated other comprehensive loss</b>	<b>\$ (43,735)</b>	<b>\$ (33,679)</b>

**EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing net income by the weighted average number of shares of common stock outstanding net of unvested shares of restricted stock.

Diluted earnings per share is calculated by dividing net income adjusted for interest expense on convertible debt by the weighted average number of shares of common stock outstanding, adjusted for the dilutive effect of potential common shares issuable for stock options, warrants, restricted shares and convertible debt, as calculated using the treasury stock method. Adjustments to the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

The following table sets forth the computation of basic and diluted earnings per share:

	Three Months Ended March 31,	
	2012	2011
Net income - basic earnings per share	\$ 21,582	\$ 17,175
Interest expense on convertible debt	5	5
<b>Net income after assumed conversion diluted earnings per share</b>	<b>\$ 21,587</b>	<b>\$ 17,180</b>
Basic weighted average common shares outstanding	138,898,581	120,193,233
Net effect of dilutive stock options, warrants, restricted stock and convertible debt	1,488,044	759,740
Diluted weighted average common shares outstanding	140,386,625	120,952,973
<b>Basic earnings per share</b>	<b>\$ 0.16</b>	<b>\$ 0.14</b>
Diluted earnings per share	\$ 0.15	\$ 0.14

For the three months ended March 31, 2012 and 2011, 120,627 and 377,153 shares of common stock, respectively, related to stock options and warrants were excluded from the computation of diluted earnings per share because the exercise price of the shares was greater than the average market price of the common shares and therefore, the effect would be antidilutive.

**CASH FLOW INFORMATION**

Following is a summary of supplemental cash flow information:

Edgar Filing: FNB CORP/FL/ - Form 10-Q

	2012	2011
<b>Three Months Ended March 31</b>		
Interest paid on deposits and other borrowings	\$ 12,149	\$ 19,809
Income taxes paid	800	
Transfers of loans to other real estate owned	2,598	13,054
Financing of other real estate owned sold	195	84

**Table of Contents****BUSINESS SEGMENTS**

The Corporation operates in four reportable segments: Community Banking, Wealth Management, Insurance and Consumer Finance.

The Community Banking segment provides services traditionally offered by full-service commercial banks, including commercial and individual demand, savings and time deposit accounts and commercial, mortgage and individual installment loans.

The Wealth Management segment provides a broad range of personal and corporate fiduciary services including the administration of decedent and trust estates. In addition, it offers various alternative products, including securities brokerage and investment advisory services, mutual funds and annuities.

The Insurance segment includes a full-service insurance agency offering all lines of commercial and personal insurance through major carriers. The Insurance segment also includes a reinsurer.

The Consumer Finance segment primarily makes installment loans to individuals and purchases installment sales finance contracts from retail merchants. The Consumer Finance segment activity is funded through the sale of the Corporation's subordinated notes at the finance company's branch offices.

The following tables provide financial information for these segments of the Corporation. The information provided under the caption "Parent and Other" represents operations not considered to be reportable segments and/or general operating expenses of the Corporation, and includes the parent company, other non-bank subsidiaries and eliminations and adjustments which are necessary for purposes of reconciliation to the consolidated amounts.

	Community Banking	Wealth Management	Insurance	Consumer Finance	Parent and Other	Consolidated
<b>At or for the Three Months Ended</b>						
<b>March 31, 2012</b>						
Interest income	\$ 97,427	\$ 2	\$ 30	\$ 8,356	\$ 1,472	\$ 107,287
Interest expense	12,824			971	2,571	16,366
Net interest income	84,603	2	30	7,385	(1,099)	90,921
Provision for loan losses	5,238			1,166	168	6,572
Non-interest income	23,447	5,882	3,503	497	(1,584)	31,745
Non-interest expense	71,793	4,689	2,937	4,605	368	84,392
Intangible amortization	2,095	80	106			2,281
Income tax expense (benefit)	7,734	403	174	808	(1,280)	7,839
Net income (loss)	21,190	712	316	1,303	(1,939)	21,582
Total assets	11,534,775	19,212	16,951	167,758	(12,633)	11,726,063
Total intangibles	689,570	11,552	11,245	1,809		714,176
<b>At or for the Three Months Ended</b>						
<b>March 31, 2011</b>						
Interest income	\$ 87,783	\$ 3	\$ 33	\$ 8,070	\$ 1,482	\$ 97,371
Interest expense	16,394			1,117	2,577	20,088
Net interest income	71,389	3	33	6,953	(1,095)	77,283
Provision for loan losses	6,836			1,328	64	8,228
Non-interest income	20,081	5,938	3,558	522	(1,667)	28,432
Non-interest expense	60,057	4,933	3,291	4,324	156	72,761
Intangible amortization	1,606	84	106			1,796
Income tax expense (benefit)	5,836	333	70	683	(1,167)	5,755
Net income (loss)	17,135	591	124	1,140	(1,815)	17,175

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Total assets	9,553,213	19,518	18,718	168,643	(4,811)	9,755,281
Total intangibles	576,112	11,883	11,671	1,809		601,475

**Table of Contents****FAIR VALUE MEASUREMENTS**

The Corporation uses fair value measurements to record fair value adjustments to certain financial assets and liabilities and to determine fair value disclosures. Securities available for sale and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as mortgage loans held for sale, certain impaired loans, OREO and certain other assets.

Fair value is defined as an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are not adjusted for transaction costs. Fair value is a market-based measure considered from the perspective of a market participant who holds the asset or owes the liability rather than an entity-specific measure.

In determining fair value, the Corporation uses various valuation approaches, including market, income and cost approaches. ASC 820, *Fair Value Measurements and Disclosures*, establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability, which are developed based on market data obtained from sources independent of the Corporation. Unobservable inputs reflect the Corporation's assumptions about the assumptions that market participants would use in pricing an asset or liability, which are developed based on the best information available in the circumstances.

The fair value hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). The fair value hierarchy is broken down into three levels based on the reliability of inputs as follows:

**Measurement**

<b>Category</b>	<b>Definition</b>
Level 1	valuation is based upon unadjusted quoted market prices for identical instruments traded in active markets.
Level 2	valuation is based upon quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by market data.
Level 3	valuation is derived from other valuation methodologies including discounted cash flow models and similar techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in determining fair value.

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Following is a description of the valuation methodologies the Corporation uses for financial instruments recorded at fair value on either a recurring or nonrecurring basis:

*Securities Available For Sale*

Securities available for sale consists of both debt and equity securities. These securities are recorded at fair value on a recurring basis. At March 31, 2012, 97% of these securities used valuation methodologies involving market-based or market-derived information, collectively Level 1 and Level 2 measurements, to measure fair value. The remaining 3% of these securities were measured using model-based techniques, with primarily unobservable (Level 3) inputs.

The Corporation closely monitors market conditions involving assets that have become less actively traded. If the fair value measurement is based upon recent observable market activity of such assets or comparable assets (other than forced or distressed transactions) that occur in sufficient volume, and do not require significant adjustment using unobservable inputs, those assets are classified as Level 1 or Level 2; if not, they are classified as Level 3. Making this assessment requires significant judgment.



---

## **Table of Contents**

The Corporation uses prices from independent pricing services and, to a lesser extent, indicative (non-binding) quotes from independent brokers, to measure the fair value of investment securities. The Corporation validates prices received from pricing services or brokers using a variety of methods, including, but not limited to, comparison to secondary pricing services, corroboration of pricing by reference to other independent market data such as secondary broker quotes and relevant benchmark indices, and review of pricing by Corporate personnel familiar with market liquidity and other market-related conditions.

The Corporation determines the valuation of its investments in trust preferred debt securities with the assistance of a third-party independent financial consulting firm that specializes in advisory services related to illiquid financial investments. The consulting firm provides the Corporation appropriate valuation methodology, performance assumptions, modeling techniques, discounted cash flows, discount rates and sensitivity analyses with respect to levels of defaults and deferrals necessary to produce losses. Additionally, the Corporation utilizes the firm's expertise to reassess assumptions to reflect actual conditions. See the Securities footnote for information on how the Corporation reassesses assumptions to determine the valuation of its trust preferred debt securities. Accessing the services of a financial consulting firm with a focus on financial instruments assists the Corporation in accurately valuing these complex financial instruments and facilitates informed decision-making with respect to such instruments.

### *Derivative Financial Instruments*

The Corporation determines its fair value for derivatives using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects contractual terms of the derivative, including the period to maturity and uses observable market based inputs, including interest rate curves and implied volatilities.

The Corporation incorporates credit valuation adjustments to appropriately reflect both its own non-performance risk and the respective counterparty's non-performance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of non-performance risk, the Corporation considers the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts and guarantees.

Although the Corporation has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of March 31, 2012, the Corporation has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Corporation has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

### *Residential Mortgage Loans Held For Sale*

These loans are carried at the lower of cost or fair value. Under lower of cost or fair value accounting, periodically, it may be necessary to record nonrecurring fair value adjustments. Fair value, when recorded, is based on independent quoted market prices and is classified as Level 2.

### *Impaired Loans*

The Corporation reserves for commercial loan relationships greater than or equal to \$500 that the Corporation considers impaired as defined in ASC 310 at the time the Corporation identifies the loan as impaired based upon the present value of expected future cash flows available to pay the loan, or based upon the fair value of the collateral less estimated selling costs where a loan is collateral dependent. Collateral may be real estate and/or business assets including equipment, inventory and accounts receivable.

The Corporation determines the value of real estate based on appraisals by licensed or certified appraisers. The value of business assets is generally based on amounts reported on the business's financial statements. Management must rely on the financial statements prepared and certified by the borrower or its accountants in determining the value of these business assets on an ongoing basis which may be subject to significant change over time. Based on the quality

**Table of Contents**

of information or statements provided, management may require the use of business asset appraisals and site-inspections to better value these assets. The Corporation may discount appraised and reported values based on management's historical knowledge, changes in market conditions from the time of valuation or management's knowledge of the borrower and the borrower's business. Since not all valuation inputs are observable, the Corporation classifies these nonrecurring fair value determinations as Level 2 or Level 3 based on the lowest level of input that is significant to the fair value measurement.

The Corporation reviews and evaluates impaired loans no less frequently than quarterly for additional impairment based on the same factors identified above.

*Other Real Estate Owned*

OREO is comprised of commercial and residential real estate properties obtained in partial or total satisfaction of loan obligations plus some bank owned real estate. OREO acquired in settlement of indebtedness is recorded at the lower of carrying amount of the loan or fair value less costs to sell. Subsequently, these assets are carried at the lower of carrying value or fair value less costs to sell. Accordingly, it may be necessary to record nonrecurring fair value adjustments. Fair value is generally based upon appraisals by licensed or certified appraisers and other market information and is classified as Level 2 or Level 3.

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis:

	\$365,849 Level 1	\$365,849 Level 2	\$365,849 Level 3	\$365,849 Total
<b>March 31, 2012</b>				
Assets measured at fair value:				
Available for sale debt securities:				
U.S. Treasury and other U.S. government agencies and corporations	\$	\$ 365,849	\$	\$ 365,849
Residential mortgage-backed securities:				
Agency mortgage-backed securities		342,654		342,654
Agency collateralized mortgage obligations		302,330		302,330
Non-agency collateralized mortgage obligations		29	3,813	3,842
States of the U.S. and political subdivisions		34,891		34,891
Collateralized debt obligations			22,805	22,805
Other debt securities		16,537	6,485	23,022
		1,062,290	33,103	1,095,393
Available for sale equity securities:				
Fixed income mutual fund	500			500
Financial services industry	399	1,025	446	1,870
Insurance services industry	38			38
	937	1,025	446	2,408
	937	1,063,315	33,549	1,097,801
Derivative financial instruments		48,813		48,813
	\$ 937	\$ 1,112,128	\$ 33,549	\$ 1,146,614
Liabilities measured at fair value:				
Derivative financial instruments		\$ 49,093		\$ 49,093
		\$ 49,093		\$ 49,093



**Table of Contents**

	\$365,849	\$365,849	\$365,849	\$365,849
	Level 1	Level 2	Level 3	Total
<b>December 31, 2011</b>				
Assets measured at fair value:				
Available for sale debt securities:				
U.S. Treasury and other U.S. government agencies and corporations	\$	\$ 231,829	\$	\$ 231,829
Residential mortgage-backed securities:				
Agency mortgage-backed securities		171,611		171,611
Agency collateralized mortgage obligations		183,729		183,729
Non-agency collateralized mortgage obligations		30		30
States of the U.S. and political subdivisions		40,350		40,350
Collateralized debt obligations			5,998	5,998
Other debt securities			5,197	5,197
		627,549	11,195	638,744
Available for sale equity securities:				
Financial services industry	378	1,004	408	1,790
Insurance services industry	37			37
	415	1,004	408	1,827
	415	628,553	11,603	640,571
Derivative financial instruments		52,857		52,857
	\$ 415	\$ 681,410	\$ 11,603	\$ 693,428
Liabilities measured at fair value:				
Derivative financial instruments		\$ 52,904		\$ 52,904
		\$ 52,904		\$ 52,904

The following table presents additional information about assets measured at fair value on a recurring basis and for which the Corporation has utilized Level 3 inputs to determine fair value:

	Pooled Trust Preferred Collateralized Debt Obligations	Other Debt Securities	Equity Securities	Residential Non-Agency Collateralized Mortgage Obligations	Total
<b>Three Months Ended March 31, 2012</b>					
Balance at beginning of period	\$ 5,998	\$ 5,197	\$ 408	\$	\$ 11,603
Total gains (losses) realized/unrealized:					
Included in earnings					
Included in other comprehensive income	(130)	331	38	(42)	197
Accretion included in earnings	717	3		8	728
Purchases, issuances, sales and settlements:					
Purchases in Parkvale acquisition	16,569	954		4,306	21,829
Issuances					
Sales/redemptions					
Settlements	(349)			(459)	(808)
Transfers from Level 3					
Transfers into Level 3					

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Balance at end of period	\$ 22,805	\$ 6,485	\$ 446	\$ 3,813	\$ 33,549
--------------------------	-----------	----------	--------	----------	-----------

**Table of Contents**

	<b>Pooled Trust Preferred Collateralized Debt Obligations</b>	<b>Other Debt Securities</b>	<b>Equity Securities</b>	<b>Residential Non-Agency Collateralized Mortgage Obligations</b>	<b>Total</b>
<b>Year Ended December 31, 2011</b>					
Balance at beginning of period	\$ 5,974	\$ 11,245	\$ 375	\$	\$ 17,594
Total gains (losses) realized/unrealized:					
Included in earnings	(37)	(48)			(85)
Included in other comprehensive income	61	94	33		188
Accretion included in earnings					
Purchases, issuances, sales and settlements:					
Purchases					
Issuances					
Sales/redemptions		(6,094)			(6,094)
Settlements					
Transfers from Level 3					
Transfers into Level 3					
Balance at end of period	\$ 5,998	\$ 5,197	\$ 408	\$	\$ 11,603

The Corporation reviews fair value hierarchy classifications on a quarterly basis. Changes in the observability of the valuation attributes may result in reclassification of certain financial assets or liabilities. Such reclassifications are reported as transfers in/out of Level 3 at fair value at the beginning of the period in which the changes occur. See the Securities footnote for information relating to significant unobservable inputs used in determining Level 3 fair values.

For the three months ended March 31, 2012 and 2011, there were no gains or losses included in earnings attributable to the change in unrealized gains or losses relating to assets still held as of those dates. For 2011, the amount of total losses included in earnings attributable to the change in unrealized gains or losses relating to assets still held as of year-end was \$37. These losses are included in net impairment losses on securities reported as a component of non-interest income.

In accordance with GAAP, from time to time, the Corporation measures certain assets at fair value on a nonrecurring basis. These adjustments to fair value usually result from the application of lower of cost or fair value accounting or write-downs of individual assets. Valuation methodologies used to measure these fair value adjustments were previously described. For assets measured at fair value on a nonrecurring basis still held in the balance sheet, the following table provides the hierarchy level and the fair value of the related assets or portfolios:

	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<b>March 31, 2012</b>				
Impaired loans	\$	\$ 2,208	\$ 4,251	\$ 6,459
Other real estate owned		2,031	275	2,306
<b>December 31, 2011</b>				
Impaired loans		5,034	12,293	17,327
Other real estate owned		3,118	16,261	19,379

Impaired loans measured or re-measured at fair value on a non-recurring basis during the three months ended March 31, 2012 had a carrying amount of \$9,386 and an allocated allowance for loan losses of \$3,688 at March 31, 2012. The allocated allowance is based on fair value of \$6,459 less estimated costs to sell of \$760. The allowance for loan losses includes a provision applicable to the current period fair value measurements of \$3,688 which was included in the provision for loan losses for the three months ended March 31, 2012.

**Table of Contents**

OREO with a carrying amount of \$3,636 was written down to \$2,014 (fair value of \$2,306 less estimated costs to sell of \$292), resulting in a loss of \$1,622, which was included in earnings for the three months ended March 31, 2012.

*Fair Value of Financial Instruments*

The estimated fair values of the Corporation's financial instruments are as follows:

	Carrying Amount	Fair Value	Fair Value Measurements		
			Level 1	Level 2	Level 3
<b>March 31, 2012</b>					
<b>Financial Assets</b>					
Cash and cash equivalents	\$ 264,722	\$ 264,722	\$ 264,722	\$	\$
Securities available for sale	1,097,801	1,097,801	937	1,063,315	33,549
Securities held to maturity	1,178,558	1,212,826		1,191,692	21,134
Net loans, including loans held for sale	7,712,317	7,608,501			7,608,501
Bank owned life insurance	236,753	236,753	236,753		
Accrued interest receivable	30,307	30,307	30,307		
<b>Financial Liabilities</b>					
Deposits	9,055,154	9,100,600	6,286,088	2,814,512	
Short-term borrowings	877,828	877,828	877,828		
Long-term debt	90,308	92,889			92,889
Junior subordinated debt	203,980	172,540			172,540
Accrued interest payable	10,522	10,522	10,522		
<b>December 31, 2011</b>					
<b>Financial Assets</b>					
Cash and cash equivalents	\$ 208,953	\$ 208,953			
Securities available for sale	640,571	640,571			
Securities held to maturity	917,212	952,033			
Net loans, including loans held for sale	6,770,280	6,829,830			
Bank owned life insurance	208,927	208,927			
Accrued interest receivable	25,930	25,930			
<b>Financial Liabilities</b>					
Deposits	7,289,768	7,315,948			
Short-term borrowings	851,294	851,294			
Long-term debt	88,016	90,632			
Junior subordinated debt	203,967	167,608			
Accrued interest payable	6,305	6,305			

The following methods and assumptions were used to estimate the fair value of each financial instrument:

*Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable.* For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

*Securities.* For both securities available for sale and securities held to maturity, fair value equals the quoted market price from an active market, if available, and is classified within Level 1. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or pricing models, and is classified as Level 2. Where there is limited market activity or significant valuation inputs are unobservable, securities are classified within Level 3. Under current market conditions, assumptions used to determine the fair value of Level 3 securities have greater subjectivity due to the lack of observable market transactions.

---

**Table of Contents**

*Loans.* The fair value of fixed rate loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities less an illiquidity discount. The fair value of variable and adjustable rate loans approximates the carrying amount. Due to the significant judgment involved in evaluating credit quality, loans are classified within Level 3 of the fair value hierarchy.

*Bank Owned Life Insurance.* The Corporation owns both general account and separate account bank owned life insurance (BOLI). The fair value of general account BOLI is based on the insurance contract cash surrender value. The fair value of separate account BOLI equals the quoted market price of the underlying securities, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities. In connection with the separate account BOLI, the Corporation has purchased a stable value protection product that mitigates the impact of market value fluctuations of the underlying separate account assets.

*Deposits.* The estimated fair value of demand deposits, savings accounts and certain money market deposits is the amount payable on demand at the reporting date because of the customers' ability to withdraw funds immediately. The fair value of fixed-maturity deposits is estimated by discounting future cash flows using rates currently offered for deposits of similar remaining maturities.

*Short-Term Borrowings.* The carrying amounts for short-term borrowings approximate fair value for amounts that mature in 90 days or less. The fair value of subordinated notes is estimated by discounting future cash flows using rates currently offered.

*Long-Term and Junior Subordinated Debt.* The fair value of long-term and junior subordinated debt is estimated by discounting future cash flows based on the market prices for the same or similar issues or on the current rates offered to the Corporation for debt of the same remaining maturities.

*Loan Commitments and Standby Letters of Credit.* Estimates of the fair value of these off-balance sheet items were not made because of the short-term nature of these arrangements and the credit standing of the counterparties. Also, unfunded loan commitments relate principally to variable rate commercial loans, typically non-binding, and fees are not normally assessed on these balances.

*Nature of Estimates.* Many of the estimates presented herein are based upon the use of highly subjective information and assumptions and, accordingly, the results may not be precise. Management believes that fair value estimates may not be comparable to other financial institutions due to the wide range of permitted valuation techniques and numerous estimates which must be made. Further, because the disclosed fair value amounts were estimated as of the balance sheet date, the amounts actually realized or paid upon maturity or settlement of the various financial instruments could be significantly different.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Management's Discussion and Analysis represents an overview of the consolidated results of operations and financial condition of the Corporation and highlights material changes to the financial condition and results of operations at and for the three-month period ended March 31, 2012. This Discussion and Analysis should be read in conjunction with the consolidated financial statements and notes thereto contained herein and the Corporation's consolidated financial statements and notes thereto and Management's Discussion and Analysis included in its 2011 Annual Report on Form 10-K filed with the SEC on February 28, 2012. The Corporation's results of operations for the three months ended March 31, 2012 are not necessarily indicative of results to be expected for the year ending December 31, 2012.

**IMPORTANT CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

The Corporation makes statements in this Report, and may from time to time make other statements, regarding its outlook or expectations for earnings, revenues, expenses, capital levels, liquidity levels, asset levels, asset quality and other matters regarding or affecting F.N.B. Corporation and its future business and operations that are forward-looking



---

**Table of Contents**

statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as believe, plan, expect, anticipate, see, look, intend, outlook, project, forecast, estimate, goal, will, should a expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Although the Corporation believes that its assumptions made in connection with the forward-looking statements are reasonable, it cannot assume that its assumptions and expectations are correct.

Forward-looking statements speak only as of the date made. The Corporation does not assume any duty and does not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

The Corporation's forward-looking statements are subject to the following principal risks and uncertainties:

The Corporation's businesses, financial results and balance sheet values are affected by business and economic conditions, including the following:

Changes in interest rates and valuations in debt, equity and other financial markets.

Disruptions in the liquidity and other functioning of U.S. and global financial markets.

Actions by the Federal Reserve, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.

Changes in customers', suppliers' and other counterparties' performance and creditworthiness.

Slowing or failure of the current moderate economic recovery.

Continued effects of the aftermath of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit and other obligations.

Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.

The Corporation's forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than it is currently expecting. These statements are based on the Corporation's current view that the modest economic expansion will persist in 2012 and interest rates will remain very low.

Legal and regulatory developments could have an impact on the Corporation's ability to operate its businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

Changes resulting from legislative and regulatory reforms, including broad-based restructuring of financial industry regulation and changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other industry aspects, and changes in accounting policies and principles. The Corporation will continue to be impacted by extensive reforms provided for in the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act) and otherwise growing out of the recent financial crisis, the precise nature, extent and timing of which, and their impact on the Corporation, remains uncertain.

Changes to regulations governing bank capital and liquidity standards, including due to the Dodd-Frank Act and to Basel III initiatives.

Results of regulatory examination and the supervision process.

Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of the Corporation's intellectual property protection in general.

Business and operating results are affected by the Corporation's ability to identify and effectively manage risks inherent in its businesses, including, where appropriate, through effective use of third-party insurance, derivatives, swaps, and capital management techniques, and to meet evolving regulatory capital standards. In particular, the Corporation's results currently depend on its ability to manage elevated levels of impacted assets.

---

## **Table of Contents**

The acquisition of Parkvale presents the Corporation with risk and uncertainties related both to the acquisition transaction itself and its integration into F.N.B. Corporation after closing, including:

Anticipated benefits, including cost savings and strategic gains, may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events.

The ability to achieve anticipated results from this transaction is dependent also on the extent of credit losses in the acquired loan portfolios and the extent of deposit attrition, in part related to the state of the economy and financial markets. Also, litigation and governmental investigations that may be filed or commenced, as a result of this transaction or otherwise, could impact the timing or realization of anticipated benefits to F.N.B. Corporation.

Full integration of Parkvale's business and operations into F.N.B. Corporation, which includes conversion of F.N.B. Corporations different systems and procedures, may take longer than anticipated or be more costly than anticipated or have unanticipated adverse results relating to Parkvale's existing businesses.

In addition to the Parkvale acquisition, the Corporation grows its business in part by acquiring from time to time other financial services companies, financial services assets and related deposits. These other acquisitions often present risks and uncertainties analogous to those presented by the Parkvale transaction. Acquisition risks include those presented by the nature of the business acquired, as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, and the integration of the acquired businesses into F.N.B. Corporation after closing.

Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Industry restructuring in the current environment could also impact the Corporation's business and financial performance through changes in counterparty creditworthiness and performance and the competitive and regulatory landscape. The Corporation's ability to anticipate and respond to technological changes can also impact its ability to respond to customer needs and meet competitive demands.

Business and operating results can also be affected by widespread disasters, dislocations, terrorist activities or international hostilities through impacts on the economy and financial markets generally or on the Corporation or its counterparties specifically.

The Corporation provides greater detail regarding some of these factors in its 2011 Annual Report on Form 10-K filed with the SEC on February 28, 2012 and its subsequent SEC filings accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and on the Corporation's website at [www.fnbcorporation.com](http://www.fnbcorporation.com). These forward-looking statements may also be subject to other risks and uncertainties, including those that may be discussed elsewhere in this Report.

## **CRITICAL ACCOUNTING POLICIES**

A description of the Corporation's critical accounting policies is included in the Management's Discussion and Analysis of Financial Condition and Results of Operations section of the Corporation's 2011 Annual Report on Form 10-K filed with the SEC on February 28, 2012 under the heading Application of Critical Accounting Policies. There have been no significant changes in critical accounting policies or the assumptions and judgments utilized in applying these policies since the year ended December 31, 2011.

## **OVERVIEW**

The Corporation is a diversified financial services company headquartered in Hermitage, Pennsylvania. Its primary businesses include community banking, consumer finance, wealth management and insurance. The Corporation also conducts leasing and merchant banking activities. The Corporation operates its community banking business through a full service branch network with offices in Pennsylvania, Ohio and West Virginia. The Corporation operates its wealth management and insurance businesses within the community banking branch network. It also conducts selected consumer finance business in Pennsylvania, Ohio, Tennessee and Kentucky.



**Table of Contents****RESULTS OF OPERATIONS*****Three Months Ended March 31, 2012 Compared to the Three Months Ended March 31, 2011***

Net income for the three months ended March 31, 2012 was \$21.6 million or \$0.15 per diluted share, compared to net income for the three months ended March 31, 2011 of \$17.2 million or \$0.14 per diluted share. For the three months ended March 31, 2012, the Corporation's return on average equity was 6.42% and its return on average assets was 0.75%, compared to 6.17% and 0.72%, respectively, for the three months ended March 31, 2011.

In addition to evaluating its results of operations in accordance with GAAP, the Corporation routinely supplements its evaluation with an analysis of certain non-GAAP financial measures, such as return on average tangible equity and return on average tangible assets. The Corporation believes these non-GAAP financial measures provide information useful to investors in understanding the Corporation's operating performance and trends, and facilitate comparisons with the performance of the Corporation's peers. The non-GAAP financial measures used by the Corporation may differ from the non-GAAP financial measures other financial institutions use to measure their results of operations. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Corporation's reported results prepared in accordance with GAAP. The following tables summarize the Corporation's non-GAAP financial measures for the periods indicated derived from amounts reported in the Corporation's financial statements (dollars in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2012</b>	<b>2011</b>
<b><u>Return on average tangible equity:</u></b>		
Net income (annualized)	\$ 86,801	\$ 69,653
Amortization of intangibles, net of tax (annualized)	5,964	4,734
	\$ 92,765	\$ 74,387
Average total stockholders' equity	\$ 1,352,569	\$ 1,129,622
Less: Average intangibles	(719,195)	(595,436)
	\$ 633,374	\$ 534,186
Return on average tangible equity	14.65%	13.93%
<b><u>Return on average tangible assets:</u></b>		
Net income (annualized)	\$ 86,801	\$ 69,653
Amortization of intangibles, net of tax (annualized)	5,964	4,734
	\$ 92,765	\$ 74,387
Average total assets	\$ 11,563,665	\$ 9,695,015
Less: Average intangibles	(719,195)	(595,436)
	\$ 10,844,470	\$ 9,099,579
Return on average tangible assets	0.86%	0.82%

**Table of Contents**

The following table provides information regarding the average balances and yields earned on interest earning assets and the average balances and rates paid on interest-bearing liabilities (dollars in thousands):

	Three Months Ended March 31,					
	2012			2011		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
<b>Assets</b>						
Interest earning assets:						
Interest bearing deposits with banks	\$ 98,451	\$ 56	0.23%	\$ 137,281	\$ 81	0.24%
Taxable investment securities (1)	1,908,625	12,358	2.54	1,525,483	10,620	2.73
Non-taxable investment securities (2)	186,178	2,639	5.67	206,231	2,968	5.76
Loans (2) (3)	7,777,761	94,135	4.86	6,540,217	85,667	5.30
<b>Total interest earning assets (2)</b>	<b>9,971,015</b>	<b>109,188</b>	<b>4.40</b>	<b>8,409,212</b>	<b>99,336</b>	<b>4.77</b>
Cash and due from banks	187,971			142,557		
Allowance for loan losses	(102,519)			(108,259)		
Premises and equipment	147,704			127,307		
Other assets	1,359,494			1,124,198		
<b>Total Assets</b>	<b>\$ 11,563,665</b>			<b>\$ 9,695,015</b>		
<b>Liabilities</b>						
Interest-bearing liabilities:						
Deposits:						
Interest bearing demand	\$ 3,437,219	2,200	0.26	\$ 2,783,693	2,681	0.39
Savings	1,154,371	377	0.13	970,245	478	0.20
Certificates and other time	2,813,898	9,381	1.34	2,340,149	11,436	1.98
Customer repurchase agreements	724,081	683	0.37	645,928	919	0.57
Other short-term borrowings	152,977	761	1.97	143,531	914	2.55
Long-term debt	92,288	953	4.15	199,047	1,628	3.22
Junior subordinated debt	201,876	2,011	4.01	203,961	2,032	4.04
<b>Total interest-bearing liabilities (2)</b>	<b>8,576,710</b>	<b>16,366</b>	<b>0.77</b>	<b>7,286,554</b>	<b>20,088</b>	<b>1.12</b>
Non-interest bearing demand	1,470,648			1,176,031		
Other liabilities	163,738			102,808		
<b>Total Liabilities</b>	<b>10,211,096</b>			<b>8,565,393</b>		
<b>Stockholders equity</b>	<b>1,352,569</b>			<b>1,129,622</b>		
<b>Total Liabilities and Stockholders Equity</b>	<b>\$ 11,563,665</b>			<b>\$ 9,695,015</b>		
Excess of interest earning assets over interest-bearing liabilities						
	\$ 1,394,305			\$ 1,122,658		
Fully tax-equivalent net interest income		92,822			79,248	
Tax-equivalent adjustment		1,901			1,965	
Net interest income		\$ 90,921			\$ 77,283	

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

Net interest spread	3.63%	3.66%
Net interest margin (2)	3.74%	3.81%

- (1) The average balances and yields earned on taxable investment securities are based on historical cost.
- (2) The interest income amounts are reflected on a fully taxable equivalent (FTE) basis, a non-GAAP measure, which adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35% for each period presented. The yields on earning assets and the net interest margin are presented on an FTE and annualized basis. The rates paid on interest-bearing liabilities are also presented on an annualized basis. The Corporation believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.
- (3) Average balances include non-accrual loans. Loans consist of average total loans less average unearned income. The amount of loan fees included in interest income on loans is immaterial.

**Table of Contents***Net Interest Income*

Net interest income, which is the Corporation's principal source of revenue, is the difference between interest income from earning assets (loans, securities, interest bearing deposits with banks and federal funds sold) and interest expense paid on liabilities (deposits, customer repurchase agreements and short- and long-term borrowings). For the three months ended March 31, 2012, net interest income, which comprised 74.1% of net revenue (net interest income plus non-interest income) compared to 73.1% for the same period in 2011, was affected by the general level of interest rates, changes in interest rates, the shape of the yield curve, the level of non-accrual loans and changes in the amount and mix of interest earning assets and interest-bearing liabilities.

Net interest income, on an FTE basis, increased \$13.6 million or 17.1% from \$79.2 million for the first quarter of 2011 to \$92.8 million for the first quarter of 2012. Average earning assets increased \$1.6 billion or 18.6% and average interest bearing liabilities increased \$1.3 billion or 17.7% from 2011 due to the acquisition of Parkvale combined with organic growth in loans, deposits and customer repurchase agreements. The Corporation's net interest margin decreased from 3.81% for the first three months of 2011 to 3.74% for the first three months of 2012 as loan yields declined faster than deposit rates primarily reflecting the acquisition of Parkvale as well as the impact of the current low interest rate environment. Details on changes in tax equivalent net interest income attributed to changes in interest earning assets, interest bearing liabilities, yields and cost of funds are set forth in the preceding table.

The following table sets forth certain information regarding changes in net interest income attributable to changes in the volumes of interest earning assets and interest-bearing liabilities and changes in the rates for the three months ended March 31, 2012 compared to the three months ended March 31, 2011 (in thousands):

	Volume	Rate	Net
<b>Interest Income</b>			
Interest bearing deposits with banks	\$ (22)	\$ (3)	\$ (25)
Securities	2,765	(1,356)	1,409
Loans	15,358	(6,890)	8,468
	18,101	(8,249)	9,852
<b>Interest Expense</b>			
Deposits:			
Interest bearing demand	504	(985)	(481)
Savings	103	(204)	(101)
Certificates and other time	2,069	(4,124)	(2,055)
Customer repurchase agreements	105	(341)	(236)
Other short-term borrowings	31	(184)	(153)
Long-term debt	(1,021)	346	(675)
Junior subordinated debt	(12)	(9)	(21)
	1,779	(5,501)	(3,722)
Net Change	\$ 16,322	\$ (2,748)	\$ 13,574

- (1) The amount of change not solely due to rate or volume changes was allocated between the change due to rate and the change due to volume based on the net size of the rate and volume changes.
- (2) Interest income amounts are reflected on an FTE basis which adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35% for each period presented. The Corporation believes this measure to be the preferred industry measurement of net interest income and provides relevant comparison between taxable and non-taxable amounts.

Interest income, on an FTE basis, of \$109.2 million for the first three months of 2012 increased by \$9.9 million or 9.9% from 2011 primarily due to increased earning assets resulting from a combination of organic growth, the May 2011 capital raise and the Parkvale acquisition, partially offset by lower yields. The increase in earning assets was primarily driven by a \$1.2 billion or 18.9% increase in average loans. Loans acquired from Parkvale totaled \$922.1 million on the acquisition date. The yield on earning assets decreased 37 basis points from the first quarter of 2011



## Edgar Filing: FNB CORP/FL/ - Form 10-Q

to 4.40% for the first quarter of 2012 reflecting the decreases in market interest rates and competitive pressure along with the Parkvale acquired loans, of which the majority are adjustable rate mortgages.

---

**Table of Contents**

Interest expense of \$16.4 million for the first three months of 2012 decreased \$3.7 million or 18.5% from the same period of 2011 due to lower rates paid, partially offset by growth in interest bearing liabilities resulting from a combination of organic growth and the acquisition of Parkvale. The rate paid on interest bearing liabilities decreased 35 basis points to 0.77% during the first quarter of 2012 compared to the first quarter of 2011, reflecting changes in interest rates, the Parkvale acquisition and a favorable shift in mix. The growth in average interest bearing liabilities was primarily attributable to growth in deposits and customer repurchase agreements, which increased by \$1.4 billion or 20.6% for the first three months of 2012 compared to the first three months of 2011. Deposits acquired from Parkvale totaled \$1.5 billion on the acquisition date. This growth was partially offset by a \$106.8 million or 53.6% reduction in average long-term debt primarily associated with the prepayment of certain higher-cost borrowings during the fourth quarter of 2011.

*Provision for Loan Losses*

The provision for loan losses is determined based on management's estimates of the appropriate level of allowance for loan losses needed to absorb probable losses inherent in the existing loan portfolio, after giving consideration to charge-offs and recoveries for the period.

The provision for loan losses of \$6.6 million during the first quarter of 2012 decreased \$1.7 million from the same period of 2011. During the first quarter of 2012, net charge-offs decreased \$1.6 million from the same period of 2011 as the Corporation recognized lower net charge-offs in its Florida portfolio, which decreased \$1.2 million compared to the first quarter of 2011. While the economy is recovering from the recession, the duration of the slow economic environment remains a challenge for borrowers, particularly in the Corporation's Florida portfolio. The \$6.6 million provision for loan losses for the first three months of 2012 included \$1.2 million relating to Regency and \$5.4 million relating to the remainder of the Corporation's portfolio, which is predominantly in Pennsylvania. During the first quarter of 2012, net charge-offs were \$5.1 million or 0.27% (annualized) of average loans compared to \$6.7 million or 0.42% (annualized) of average loans for the same period of 2011. The net charge-offs for the first quarter of 2012 included \$1.4 million or 3.56% (annualized) of average loans relating to Regency and \$3.7 million or 0.20% (annualized) of average loans relating to the remainder of the Corporation's portfolio. For additional information relating to the allowance and provision for loan losses, refer to the Allowance for Loan Losses section of this Management's Discussion and Analysis.

*Non-Interest Income*

Total non-interest income of \$31.7 million for the first quarter of 2012 increased \$3.3 million or 11.7% from the same period of 2011. This increase was primarily due to increases in service charges and income from BOLI. The variances in these and certain other non-interest income items are further explained in the following paragraphs.

Service charges on loans and deposits of \$17.2 million for the first quarter of 2012 increased \$2.8 million or 19.7% from the same period of 2011, reflecting increases of \$1.2 million in income from interchange fees, \$0.9 million in overdraft fees and \$0.7 million in other service charges due to a combination of higher volume, organic growth and the expanded customer base due to the Parkvale acquisition. For information relating to the impact of the new regulations on the Corporation's income from interchange fees, refer to the Dodd-Frank Wall Street Reform and Consumer Protection Act section of this Management's Discussion and Analysis.

Insurance commissions and fees of \$4.2 million for the three months ended March 31, 2012 increased slightly from \$4.1 million for the same period of 2011, primarily as a result of the timing of contingent and commission revenues.

Trust fees of \$3.7 million for the three months ended March 31, 2012 remained unchanged from the same period of 2011. The market value of assets under management increased by \$216.6 million or 9.0% to \$2.6 billion over this same period.

Gain on sale of residential mortgage loans of \$0.8 million for the first quarter of 2012 increased slightly from the same period of 2011 due to additional sales volume. For the first quarter of 2012, the Corporation sold \$45.5 million of residential mortgage loans compared to \$42.6 million for the same period of 2011 as part of its ongoing strategy of generally selling 30-year residential mortgage loans.

Income from BOLI of \$1.6 million for the three months ended March 31, 2012 increased by \$0.3 million or 26.5% from the same period of 2011 primarily as a result of the Parkvale acquisition.

**Table of Contents**

Other income was \$2.2 million for both the first quarter of 2012 and 2011. During the first quarter of 2012, the Corporation recognized \$0.1 million more in recoveries on impaired loans acquired in previous acquisitions and \$0.1 million more in dividends on non-marketable equity securities. These increases during the first quarter of 2012 were offset by \$0.2 million less in swap fee revenue. The Corporation's interest rate swap program is designed for larger commercial customers who desire fixed rate loans while the Corporation benefits from a variable rate asset, thereby helping to reduce volatility in its net interest income.

*Non-Interest Expense*

Total non-interest expense of \$86.7 million for the first quarter of 2012 increased \$12.1 million or 16.2% from the same period of 2011. This increase was primarily attributable to increases in salaries and employee benefits, occupancy and equipment, amortization of intangibles, outside services, merger-related expenses and other non-interest expense, partially offset by decreases in Federal Deposit Insurance Corporation (FDIC) insurance and state taxes. These variances in non-interest expense items are further explained in the following paragraphs with an overriding theme of the expense increases primarily related to the branch offices and operations acquired from Parkvale, as well as merger-related costs.

Salaries and employee benefits of \$44.6 million for the three months ended March 31, 2012 increased \$6.2 million or 16.2% from the same period of 2011. This increase was primarily attributable to the Parkvale acquisition as well as merit increases and higher profitability and performance-based accruals for incentive compensation. Additionally, the Corporation recorded a net charge of \$0.6 million for severance and other items relating to a former executive.

Occupancy and equipment expense of \$11.8 million for the first quarter of 2012 increased \$1.4 million or 13.5% from the same period of 2011, resulting from higher expenses associated with the Parkvale acquisition.

Amortization of intangibles expense of \$2.3 million for the first quarter of 2012 increased \$0.5 million or 27.0% from the same period of 2011 due to additional intangible balances from the Parkvale acquisition.

Outside services expense of \$6.4 million for the three months ended March 31, 2012 increased \$1.2 million or 22.4% from the same period of 2011, primarily resulting from increases of \$0.9 million related to check card expenses and \$0.3 million related to legal fees, both primarily due to the Parkvale acquisition.

FDIC insurance of \$2.0 million for the first quarter of 2012 decreased \$0.7 million or 27.5% from the same period of 2011 primarily due to the new assessment methodology that became effective during the second quarter of 2011, partially offset by the impact of the Parkvale acquisition.

The Corporation recorded \$7.0 million in merger-related costs associated with the Parkvale acquisition during the first quarter of 2012. Merger-related costs recorded during the same period of 2011 in conjunction with the CBI acquisition were \$4.1 million.

Other non-interest expense increased to \$11.2 million for the first quarter of 2012 from \$10.0 million for the first quarter of 2011, resulting from increases of \$0.3 million, \$0.2 million, \$0.1 million and \$0.1 million in supplies, postage, telephone and marketing expenses, respectively, primarily resulting from the Parkvale acquisition. Additionally, miscellaneous losses increased \$0.4 million due to check losses and donations increased \$0.2 million due to the timing of annual contributions to support corporate causes.

*Income Taxes*

The Corporation's income tax expense of \$7.8 million for the first quarter of 2012 increased \$2.1 million or 36.2% from the same period of 2011. The effective tax rate of 26.6% for the first quarter of 2012 increased from 25.1% for the same period of 2011. Both periods' tax rates are lower than the 35.0% federal statutory tax rate due to the tax benefits primarily resulting from tax-exempt income on investments, loans and BOLI and tax credits. The overall increase in pre-tax income by \$6.5 million or 28.3% caused the higher effective tax rate in 2012.

**Table of Contents****LIQUIDITY**

The Corporation's goal in liquidity management is to satisfy the cash flow requirements of customers and the operating cash needs of the Corporation with cost-effective funding. The Board of Directors of the Corporation has established an Asset/Liability Management Policy in order to achieve and maintain earnings performance consistent with long-term goals while maintaining acceptable levels of interest rate risk, a well-capitalized balance sheet and adequate levels of liquidity. The Board of Directors of the Corporation has also established a Contingency Funding Policy to address liquidity crisis conditions. These policies designate the Corporate Asset/Liability Committee (ALCO) as the body responsible for meeting these objectives. The ALCO, which includes members of executive management, reviews liquidity on a periodic basis and approves significant changes in strategies that affect balance sheet or cash flow positions. Liquidity is centrally managed on a daily basis by the Corporation's Treasury Department.

FNBPA generates liquidity from its normal business operations. Liquidity sources from assets include payments from loans and investments as well as the ability to securitize, pledge or sell loans, investment securities and other assets. Liquidity sources from liabilities are generated primarily through the banking offices of FNBPA in the form of deposits and customer repurchase agreements. The Corporation also has access to reliable and cost-effective wholesale sources of liquidity. Short-term and long-term funds can be acquired to help fund normal business operations as well as serve as contingency funding in the event that the Corporation would be faced with a liquidity crisis.

The principal sources of the parent company's liquidity are its strong existing cash resources plus dividends it receives from its subsidiaries. These dividends may be impacted by the parent's or its subsidiaries' capital needs, statutory laws and regulations, corporate policies, contractual restrictions, profitability and other factors. Cash on hand at the parent at March 31, 2012 was \$97.7 million compared to \$166.1 million at December 31, 2011. This decrease is primarily the result of the Parkvale acquisition as December 31, 2011 reflected the proceeds from the 2011 capital raise which was deployed in the acquisition. Management believes these are appropriate levels of cash for the Corporation given the current environment. Two metrics that are used to gauge the adequacy of the parent company's cash position are the Liquidity Coverage Ratio (LCR) and Months of Cash on Hand (MCH). The LCR is defined as the sum of cash on hand plus cash inflows over the next 12 months divided by cash outflows over the next 12 months. The LCR was 2.3 times on March 31, 2012 and 2.1 times on December 31, 2011. The internal guideline for LCR is for the ratio to be greater than 1 month. The MCH is defined as the number of months of corporate expenses that can be covered by the cash on hand. The MCH was 13.7 months on March 31, 2012 and 11.9 months on December 31, 2011. The internal guideline for MCH is for the ratio to be greater than 3 months. Regency also has a \$25.0 million committed line of credit with a major domestic bank with \$10.0 million outstanding on March 31, 2012 and December 31, 2011. In addition, the Corporation issues subordinated notes through Regency on a regular basis. Subordinated notes increased \$5.6 million or 2.6% during the first quarter of 2012 to \$218.5 million at March 31, 2012.

The liquidity position of the Corporation continues to be strong as evidenced by its ability to generate strong growth in deposits and customer repurchase agreements. Organic growth in average deposits and customer repurchase agreements increased \$129.5 million, or 8.9% annualized, for the first quarter of 2012 as compared to the fourth quarter of 2011, due to new customers and higher average balances. This growth was partially offset by a planned decline in time deposits. As of March 31, 2012, customer-based funding was 97.9% of total deposits and borrowings, compared to 96.8% as of December 31, 2011. FNBPA had unused wholesale credit availability of \$3.9 billion or 34.2% of bank assets at March 31, 2012 and \$3.4 billion or 35.3% of bank assets at December 31, 2011. The increase in availability is due to the Parkvale acquisition. These sources include the availability to borrow from the FHLB, the FRB, correspondent bank lines and access to certificates of deposit issued through brokers. FNBPA has identified certain liquid assets, including overnight cash, unpledged securities and loans, which could be sold to meet funding needs. Included in these liquid assets are overnight balances and unpledged government and agency securities which totaled 7.9% and 3.2% of bank assets as of March 31, 2012 and December 31, 2011, respectively. This ratio increased due to the additional unpledged securities resulting from the Parkvale acquisition.

Another metric for measuring liquidity risk is the liquidity gap analysis. The following liquidity gap analysis (in thousands) for the Corporation as of March 31, 2012 compares the difference between cash flows from existing assets and liabilities over future time intervals. Management seeks to limit the size of the liquidity gaps so that sources and uses of funds are reasonably matched in the normal course of business. A reasonably matched position lays a better foundation for dealing with the additional funding needs during a potential liquidity crisis. The twelve-month cumulative gap to total assets was 2.1% as of March 31, 2012 and 3.4% as of December 31, 2011.

**Table of Contents**

	Within 1 Month	2-3 Months	4-6 Months	7-12 Months	Total 1 Year
<b>Assets</b>					
Loans	\$ 183,254	\$ 380,820	\$ 493,756	\$ 907,066	\$ 1,964,896
Investments	151,944	117,249	181,983	273,324	724,500
	335,198	498,069	675,739	1,180,390	2,689,396
<b>Liabilities</b>					
Non-maturity deposits	56,189	112,379	168,568	337,136	674,272
Time deposits	129,789	297,039	394,732	706,034	1,527,594
Borrowings	32,470	35,616	60,431	109,859	238,376
	218,448	445,034	623,731	1,153,029	2,440,242
Period Gap (Assets - Liabilities)	\$ 116,750	\$ 53,035	\$ 52,008	\$ 27,361	\$ 249,154
Cumulative Gap	\$ 116,750	\$ 169,785	\$ 221,793	\$ 249,154	
Cumulative Gap to Total Assets	1.0%	1.4%	1.9%	2.1%	

In addition, the ALCO regularly monitors various liquidity ratios and stress scenarios of the Corporation's liquidity position. Management believes the Corporation has sufficient liquidity available to meet its normal operating and contingency funding cash needs.

**MARKET RISK**

Market risk refers to potential losses arising from changes in interest rates, foreign exchange rates, equity prices and commodity prices. The Corporation is primarily exposed to interest rate risk inherent in its lending and deposit-taking activities as a financial intermediary. To succeed in this capacity, the Corporation offers an extensive variety of financial products to meet the diverse needs of its customers. These products sometimes contribute to interest rate risk for the Corporation when product groups do not complement one another. For example, depositors may want short-term deposits while borrowers desire long-term loans.

Changes in market interest rates may result in changes in the fair value of the Corporation's financial instruments, cash flows and net interest income. The ALCO is responsible for market risk management which involves devising policy guidelines, risk measures and limits, and managing the amount of interest rate risk and its effect on net interest income and capital. The Corporation uses derivative financial instruments for interest rate risk management purposes and not for trading or speculative purposes.

Interest rate risk is comprised of repricing risk, basis risk, yield curve risk and options risk. Repricing risk arises from differences in the cash flow or repricing between asset and liability portfolios. Basis risk arises when asset and liability portfolios are related to different market rate indexes, which do not always change by the same amount. Yield curve risk arises when asset and liability portfolios are related to different maturities on a given yield curve; when the yield curve changes shape, the risk position is altered. Options risk arises from embedded options within asset and liability products as certain borrowers have the option to prepay their loans when rates fall while certain depositors can redeem their certificates of deposit early when rates rise.

The Corporation uses a sophisticated asset/liability model to measure its interest rate risk. Interest rate risk measures utilized by the Corporation include earnings simulation, economic value of equity (EVE) and gap analysis.

Gap analysis and EVE are static measures that do not incorporate assumptions regarding future business. Gap analysis, while a helpful diagnostic tool, displays cash flows for only a single rate environment. EVE's long-term horizon helps identify changes in optionality and longer-term positions. However, EVE's liquidation perspective does not translate into the earnings-based measures that are the focus of managing and valuing a going concern. Net interest income simulations explicitly measure the exposure to earnings from changes in market rates of interest. In these simulations, the Corporation's current financial position is combined with assumptions regarding future business to calculate net interest income under various hypothetical rate scenarios. The ALCO reviews earnings simulations over multiple years under various interest rate scenarios on a periodic basis. Reviewing these various measures provides the Corporation with a comprehensive view of its interest rate profile.



**Table of Contents**

The following repricing gap analysis (in thousands) as of March 31, 2012 compares the difference between the amount of interest earning assets (IEA) and interest-bearing liabilities (IBL) subject to repricing over a period of time. A ratio of more than one indicates a higher level of repricing assets over repricing liabilities for the time period. Conversely, a ratio of less than one indicates a higher level of repricing liabilities over repricing assets for the time period.

	Within 1 Month	2-3 Months	4-6 Months	7-12 Months	Total 1 Year
<b>Interest Earning Assets (IEA)</b>					
Loans	\$ 2,504,630	\$ 765,413	\$ 470,492	\$ 817,470	\$ 4,558,005
Investments	157,206	144,816	206,995	346,977	855,994
	2,661,836	910,229	677,487	1,164,447	5,413,999
<b>Interest-Bearing Liabilities (IBL)</b>					
Non-maturity deposits	1,976,834				1,976,834
Time deposits	140,623	298,362	395,079	705,271	1,539,335
Borrowings	864,132	28,807	17,968	24,934	935,841
	2,981,589	327,169	413,047	730,205	4,452,010
Period Gap	\$ (319,753)	\$ 583,060	\$ 264,440	\$ 434,242	\$ 961,989
Cumulative Gap	\$ (319,753)	\$ 263,307	\$ 527,747	\$ 961,989	
IEA/IBL (Cumulative)	0.89	1.08	1.14	1.22	
Cumulative Gap to IEA	(3.1)%	2.6%	5.2%	9.5%	

The cumulative twelve-month IEA to IBL ratio changed to 1.22 for March 31, 2012 from 1.25 for December 31, 2011.

The allocation of non-maturity deposits to the one-month maturity category is based on the estimated sensitivity of each product to changes in market rates. For example, if a product's rate is estimated to increase by 50% as much as the market rates, then 50% of the account balance was placed in this category.

The following net interest income metrics were calculated using rate ramps which move market rates in a parallel fashion gradually over 12 months, whereas the EVE metrics utilized rate shocks which represent immediate rate changes that move all market rates by the same amount. The variance percentages represent the change between the net interest income or EVE calculated under the particular rate scenario versus the net interest income or EVE that was calculated assuming market rates as of March 31, 2012.

The following table presents an analysis of the potential sensitivity of the Corporation's net interest income and EVE to changes in interest rates.

	March 31, 2012	December 31, 2011	ALCO Guidelines
Net interest income change (12 months):			
+ 300 basis points	4.5%	3.9%	+/-5.0%
+ 200 basis points	3.3%	2.8%	+/-5.0%
+ 100 basis points	2.0%	1.6%	+/-5.0%
- 100 basis points	(2.4)%	(1.6)%	+/-5.0%
Economic value of equity:			
+ 300 basis points	1.8%	5.3%	+/-25.0%
+ 200 basis points	2.3%	5.0%	+/-15.0%

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

+ 100 basis points	1.8%	3.6%	+/-10.0%
- 100 basis points	(9.5)%	(9.3)%	+/-10.0%

The Corporation's strategy is to manage to a relatively neutral interest rate risk position. Currently, rising rates are expected to have a modest, positive effect on net interest income versus net interest income if rates remained unchanged. The Corporation has maintained a relatively stable net interest margin over the last five years despite market rate volatility.



**Table of Contents**

The ALCO utilized several tactics to maintain the Corporation's interest rate risk position at a relatively neutral level. For example, the Corporation successfully achieved growth in longer-term certificates of deposit. The average life of the certificates of deposit portfolio increased from 17.0 months as of December 31, 2011 to 18.4 months as of March 31, 2012. This was due to the Parkvale acquisition and also due to the fact that new volumes of certificates of deposit in the first quarter of 2012 had an average original term of 18 months. On the lending side, the Corporation regularly sells long-term fixed-rate residential mortgages to the secondary market and has been successful in the origination of consumer and commercial loans with short-term repricing characteristics. Total variable and adjustable-rate loans decreased slightly from 59.6% of total loans as of December 31, 2011 to 59.4% of total loans as of March 31, 2012. This reflects the Parkvale acquisition which has a higher concentration of fixed-rate loans. The investment portfolio is used, in part, to manage the Corporation's interest rate risk position. The duration of the investment portfolio is relatively low at 2.4 years at March 31, 2012 and 2.2 years at December 31, 2011. Finally, the Corporation has made use of interest rate swaps to manage its interest rate risk position as the swaps effectively increase adjustable-rate loans. The swaps currently total \$699.1 million of notional principal, with \$58.4 million in notional swap principal originated during the first quarter of 2012. For additional information regarding interest rate swaps, see the Derivative Instruments footnote.

The Corporation recognizes that all asset/liability models have some inherent shortcomings. Asset/liability models require certain assumptions to be made, such as prepayment rates on interest earning assets and pricing impact on non-maturity deposits, which may differ from actual experience. These business assumptions are based upon the Corporation's experience, business plans and available industry data. While management believes such assumptions to be reasonable, there can be no assurance that modeled results will be achieved. Furthermore, the metrics are based upon the balance sheet structure as of the valuation date and do not reflect the planned growth or management actions which could be taken.

**RISK MANAGEMENT**

The key to effective risk management is to be proactive in identifying, measuring, evaluating and monitoring risk on an ongoing basis. Risk management practices support decision-making, improve the success rate for new initiatives, and strengthen the market's confidence in the Corporation and its affiliates.

The Corporation supports its risk management process through a governance structure involving its Board of Directors and senior management. The Corporation's Risk Committee, which is comprised of various members of the Board of Directors, oversees management execution of business decisions within the Corporation's desired risk profile. The Risk Committee has the following key roles:

- assist management with the identification, assessment and evaluation of the types of risk to which the Corporation is exposed;

- monitor the effectiveness of risk functions throughout the Corporation's business and operations; and

- assist management with identifying and implementing risk management best practices, as appropriate, and review strategies, policies and procedures that are designed to identify and mitigate risks to the Corporation.

FNBPA has a Risk Management Committee comprised of senior management to provide day-to-day oversight to specific areas of risk with respect to the level of risk and risk management structure. FNBPA's Risk Management Committee reports on a regular basis to the Corporation's Risk Committee regarding the enterprise risk profile of the Corporation and other relevant risk management issues.

The Corporation's audit function performs an independent assessment of the internal control environment. Moreover, the Corporation's audit function plays a critical role in risk management, testing the operation of internal control systems and reporting findings to management and to the Corporation's Audit Committee. Both the Corporation's Risk Committee and FNBPA's Risk Management Committee regularly assess the Corporation's enterprise-wide risk profile and provide guidance to senior management on actions needed to address key risk issues.

**Table of Contents****DEPOSITS AND CUSTOMER REPURCHASE AGREEMENTS**

Following is a summary of deposits and customer repurchase agreements (in thousands):

	March 31, 2012	December 31, 2011
Non-interest bearing	\$ 1,579,340	\$ 1,340,465
Savings and NOW	4,706,748	3,790,863
Certificates of deposit and other time deposits	2,769,066	2,158,440
<b>Total deposits</b>	<b>9,055,154</b>	<b>7,289,768</b>
Customer repurchase agreements	729,987	646,660
<b>Total deposits and customer repurchase agreements</b>	<b>\$ 9,785,141</b>	<b>\$ 7,936,428</b>

Total deposits and customer repurchase agreements increased by \$1.8 billion or 23.3% to \$9.8 billion at March 31, 2012 compared to December 31, 2011, primarily as a result of the Parkvale acquisition combined with an organic increase in transaction accounts, which are comprised of non-interest bearing, savings and NOW accounts (which includes money market deposit accounts) and customer repurchase agreements. The increase in transaction accounts is a result of the Corporation's ongoing marketing campaigns designed to attract new customers to the Corporation's local approach to banking combined with higher balances being carried by existing customers.

**NON-PERFORMING ASSETS**

Non-performing assets, which is comprised of non-performing loans, OREO and non-performing investments, totaled \$150.3 million at March 31, 2012 compared to \$149.9 million at December 31, 2011. The composition of non-performing loans and OREO changed during the first three months of 2012 as non-accrual loans and OREO increased \$4.1 million and \$2.2 million, respectively, while restructured loans decreased \$0.5 million. Additionally, non-performing investments decreased \$5.5 million during this same period. The increase in non-accrual loans was primarily driven by an increase of \$3.8 million in non-accrual loans in the Corporation's Pennsylvania portfolio. The decrease in restructured loans was primarily the result of \$1.6 million of accruing residential mortgage loans moving to performing status during the quarter following a period of sustained performance. The Corporation expects all contractual amounts under the restructured terms of these residential mortgage loans will be collected. The increase in OREO was primarily due to \$6.1 million from the Parkvale acquisition, partially offset by the sale of two properties in the Florida portfolio totaling \$1.9 million and several commercial properties in the Pennsylvania portfolio totaling \$1.4 million.

The following tables provide additional information relating to non-performing loans for the Corporation's lending affiliates, with FNBPA presented by its Pennsylvania and Florida markets (dollars in thousands):

	FNBPA (PA)	FNBPA (FL)	Regency	Total
<b>March 31, 2012</b>				
Non-performing loans	\$ 63,833	\$ 39,021	\$ 6,980	\$ 109,834
Other real estate owned (OREO)	17,585	18,097	1,276	36,958
Non-performing loans/total loans	0.85%	28.79%	4.42%	1.41%
Non-performing loans + OREO/total loans + OREO	1.08%	37.18%	5.19%	1.87%
<b>December 31, 2011</b>				
Non-performing loans	\$ 60,720	\$ 39,122	\$ 6,386	\$ 106,228
Other real estate owned (OREO)	13,216	19,921	1,582	34,719
Non-performing loans/total loans	0.93%	25.39%	3.90%	1.55%
Non-performing loans + OREO/total loans + OREO	1.13%	33.93%	4.82%	2.05%

FNBPA (PA) reflects FNBPA's total portfolio excluding the Florida portfolio which is presented separately.



**Table of Contents****ALLOWANCE FOR LOAN LOSSES**

The allowance for loan losses at March 31, 2012 increased \$1.4 million or 1.4% from December 31, 2011. The provision for loan losses during the three months ended March 31, 2012 was \$6.6 million while net charge-offs were \$5.1 million. The Corporation's Pennsylvania portfolio continues to perform well as evidenced by its allowance for loan losses of \$82.5 million or 1.10% of total loans in that portfolio and net loan charge-offs of 0.20% (annualized) of average loans in that portfolio. During the first quarter of 2012, the Corporation adjusted its methodology for calculating the allowance for loan losses to refine the supporting calculations. The minimum threshold for individual commercial relationships evaluated for impairment and specific valuation under ASC 310 is now \$500. The historical loss period for commercial loan loss rate analysis was adjusted to utilize a full 3-year period migration model. These changes along with related higher loss rates for commercial loans under \$500 resulted in a slight increase in the overall allowance for loan losses. The changes appropriately reflect inherent loss in the portfolio during this recovery stage of the current economic cycle. The 3-year period captures both a steep economic decline and a moderate recovery.

The duration of the slow economic environment in the Corporation's Florida portfolio continues to be a challenge as the allowance for loan losses for the Florida portfolio was \$13.0 million or 9.56% of total loans in that portfolio at March 31, 2012 compared to \$12.9 million or 8.40% of that portfolio at December 31, 2011. Data collected from reappraisals during the last twelve months on certain properties in the Florida portfolio, along with Florida market data, suggests that Florida land valuations have not yet fully stabilized and may be subject to further declines. Management has appropriately considered this current market data in updating its reserve estimates.

The allowance for the Florida land-related portfolio at March 31, 2012 was \$6.7 million or 15.5% of the land-related portfolio compared to \$5.0 million or 11.10% of the land-related portfolio at December 31, 2011. During the first three months of 2012, the Corporation reduced its Florida land-related portfolio including OREO by \$3.1 million or 4.8% to \$61.2 million.

The allowance for loan losses as a percentage of non-performing loans for the Corporation's total portfolio decreased from 94.76% as of December 31, 2011 to 92.95% as of March 31, 2012. While the allowance for loan losses increased \$1.4 million or 1.4% since December 31, 2011, non-performing loans increased \$3.6 million or 3.4% over the same period.

The following tables provide additional information relating to the provision and allowance for loan losses for the Corporation's lending affiliates, with FNBPA presented by its Pennsylvania and Florida markets (dollars in thousands):

	FNBPA (PA)	FNBPA (FL)	Regency	Total
<b>At or for the Three Months Ended March 31, 2012</b>				
Provision for loan losses	\$ 5,406	\$	\$ 1,166	\$ 6,572
Allowance for loan losses	82,507	12,955	6,631	102,093
Net loan charge-offs	3,733	(9)	1,417	5,141
Net loan charge-offs (annualized)/average loans	0.20%	-0.02%	3.56%	0.27%
Allowance for loan losses/total loans	1.10%	9.56%	4.20%	1.31%
Allowance for loan losses/non-performing loans	129.25%	33.20%	95.00%	92.95%
<b>At or for the Three Months Ended December 31, 2011</b>				
Provision for loan losses	\$ 4,194	\$ 2,280	\$ 1,815	\$ 8,289
Allowance for loan losses	80,834	12,946	6,882	100,662
Net loan charge-offs	4,898	9,812	1,730	16,440
Net loan charge-offs (annualized)/average loans	0.30%	23.55%	4.21%	0.95%
Allowance for loan losses/total loans	1.24%	8.40%	4.20%	1.47%
Allowance for loan losses/ non-performing loans	133.13%	33.09%	107.77%	94.76%

**Table of Contents**

	FNBPA (PA)	FNBPA (FL)	Regency	Total
<b>At or for the Three Months Ended March 31, 2011</b>				
Provision for loan losses	\$ 5,300	\$ 1,600	\$ 1,328	\$ 8,228
Allowance for loan losses	83,044	17,938	6,630	107,612
Net loan charge-offs	4,053	1,147	1,536	6,736
Net loan charge-offs (annualized)/average loans	0.27%	2.45%	3.90%	0.42%
Allowance for loan losses/total loans	1.34%	9.69%	4.20%	1.64%
Allowance for loan losses/non-performing loans	111.78%	38.41%	76.52%	83.00%

FNBPA (PA) reflects FNBPA's total portfolio excluding the Florida portfolio which is presented separately.

Following is a summary of supplemental statistical ratios pertaining to the Corporation's originated loan portfolio. The originated loan portfolio excludes loans acquired at fair value and accounted for in accordance with ASC 805, which was effective January 1, 2009.

	At or for the Three Months Ended		
	March 31, 2012	December 31, 2011	March 31, 2011
Non-performing loans/total originated loans	1.67%	1.63%	2.11%
Non-performing loans + OREO/total originated loans + OREO	2.22%	2.15%	2.71%
Allowance for loan losses (originated loans)/total originated loans	1.55%	1.54%	1.75%
Net loan charge-offs on originated loans (annualized)/ total average originated loans	0.32%	1.01%	0.45%

**CAPITAL RESOURCES AND REGULATORY MATTERS**

The access to, and cost of, funding for new business initiatives, including acquisitions, the ability to engage in expanded business activities, the ability to pay dividends and the level and nature of regulatory oversight depend, in part, on the Corporation's capital position.

The assessment of capital adequacy depends on a number of factors such as asset quality, liquidity, earnings performance, changing competitive conditions and economic forces. The Corporation seeks to maintain a strong capital base to support its growth and expansion activities, to provide stability to current operations and to promote public confidence.

The Corporation has an effective shelf registration statement filed with the SEC. Pursuant to this registration statement, the Corporation may, from time to time, issue and sell in one or more offerings any combination of common stock, preferred stock, debt securities or TPS. The shelf registration statement expires in May 2012 and will be replaced prior to the expiration date with a new registration statement; subject to compliance with applicable SEC rules. Through March 31, 2012, the Corporation has issued 30,187,500 common shares in public equity offerings under this registration statement. The capital offering completed in May 2011 increased the Corporation's capital by \$62.8 million, which increased all consolidated capital ratios, and was deployed in the January 2012 Parkvale acquisition.

Capital management is a continuous process with capital plans for the Corporation and FNBPA updated annually. Both the Corporation and FNBPA are subject to various regulatory capital requirements administered by federal banking agencies. From time to time, the Corporation issues shares initially acquired by the Corporation as treasury stock under its various benefit plans. The Corporation may continue to grow through acquisitions, which can potentially impact its capital position. The Corporation may issue additional common stock in order to maintain its well-capitalized status.

The Corporation and FNBPA are subject to various regulatory capital requirements administered by the federal banking agencies. Quantitative measures established by regulators to ensure capital adequacy require the Corporation and FNBPA to maintain minimum amounts and ratios of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of leverage ratio (as defined). Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions, by regulators that, if undertaken, could have a direct material effect on the Corporation's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and FNBPA must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation's and FNBPA's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The Corporation's management believes that, as of March 31, 2012 and December 31, 2011, the Corporation and FNBPA met all capital adequacy requirements to which either of them was subject.

## Edgar Filing: FNB CORP/FL/ - Form 10-Q

As of March 31, 2012, the most recent notification from the federal banking agencies categorized the Corporation and FNBPA as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since the notification which management believes have changed this categorization.

**Table of Contents**

Following are the capital ratios as of March 31, 2012 and December 31, 2011 for the Corporation and FNBPA (dollars in thousands):

	Actual		Well-Capitalized Requirements		Minimum Capital Requirements	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>March 31, 2012</b>						
Total Capital (to risk-weighted assets):						
F.N.B. Corporation	\$ 1,002,599	12.0%	\$ 835,751	10.0%	\$ 668,601	8.0%
FNBPA	957,394	11.6	822,639	10.0	658,111	8.0
Tier 1 Capital (to risk-weighted assets):						
F.N.B. Corporation	874,191	10.5	501,451	6.0	334,301	4.0
FNBPA	852,857	10.4	493,583	6.0	329,056	4.0
Leverage Ratio:						
F.N.B. Corporation	874,191	8.1	542,282	5.0	433,826	4.0
FNBPA	852,857	8.1	527,990	5.0	422,392	4.0
<b>December 31, 2011</b>						
Total Capital (to risk-weighted assets):						
F.N.B. Corporation	\$ 972,456	13.4%	\$ 727,663	10.0%	\$ 582,130	8.0%
FNBPA	846,888	11.9	714,481	10.0	571,585	8.0
Tier 1 Capital (to risk-weighted assets):						
F.N.B. Corporation	855,677	11.8	436,598	6.0	291,065	4.0
FNBPA	749,650	10.5	428,689	6.0	285,792	4.0
Leverage Ratio:						
F.N.B. Corporation	855,677	9.2	467,587	5.0	374,069	4.0
FNBPA	749,650	8.3	453,117	5.0	362,493	4.0

**DODD-FRANK WALL STREET REFORM AND CONSUMER PROTECTION ACT**

On July 21, 2010, the Dodd-Frank Act became law. The Dodd-Frank Act broadly affects the financial services industry by establishing a framework for systemic risk oversight, creating a resolution authority for institutions determined to be systemically important, mandating higher capital and liquidity requirements, requiring banks to pay increased fees to regulatory agencies and containing numerous other provisions aimed at strengthening the sound operation of the financial services sector and will fundamentally change the system of regulatory oversight as is described in more detail under Part I, Item 1, Business Government Supervision and Regulation included in the Corporation's 2011 Annual Report on Form 10-K as filed with the SEC on February 28, 2012. Many aspects of the Dodd-Frank Act are subject to further rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact to the Corporation or across the financial services industry.

On June 29, 2011, the FRB, pursuant to its authority under the Dodd-Frank Act, issued rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over \$10 billion, adopting a per-transaction interchange cap base of \$0.21 plus a 5-basis point fraud loss adjustment per transaction. The FRB deemed such fees reasonable and proportional to the actual cost of a transaction to the issuer. With the acquisition of Parkvale, the Corporation expects its total assets to exceed \$10 billion on December 31, 2012. As a result, the Corporation is expected to become subject to the new rules regarding debit card interchange fees as of July 1, 2013. Upon becoming subject to the new rules, the Corporation expects that its revenue earned from debit card interchange fees, which were equal to \$5.3 million for the first three months of 2012, could decrease by \$9.0 million on an annual basis without mitigation strategies currently being evaluated.

---

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The information called for by this item is provided under the caption *Market Risk* in Part I, Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations. There are no material changes in the information provided under Part II, Item 7A, *Quantitative and Qualitative Disclosures About Market Risk* included in the Corporation's 2011 Annual Report on Form 10-K as filed with the SEC on February 28, 2012.

**ITEM 4. CONTROLS AND PROCEDURES**

**EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES.** The Corporation's management, with the participation of the Corporation's principal executive and financial officers, evaluated the Corporation's disclosure controls and procedures (as defined in Rule 13(a) 15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, the Corporation's management, including the Chief Executive Officer (CEO) and the Chief Financial Officer (CFO), concluded that, as of the end of the period covered by this quarterly report, the Corporation's disclosure controls and procedures were effective as of such date at the reasonable assurance level as discussed below to ensure that information required to be disclosed by the Corporation in the reports it files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to the Corporation's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

**LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS.** The Corporation's management, including the CEO and the CFO, does not expect that the Corporation's disclosure controls and internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. In addition, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls.

**CHANGES IN INTERNAL CONTROLS.** The CEO and the CFO have evaluated the changes to the Corporation's internal controls over financial reporting that occurred during the Corporation's fiscal quarter ended March 31, 2012, as required by paragraph (d) of Rules 13a 15(e) and 15d 15(e) under the Securities Exchange Act of 1934, as amended, and have concluded that there were no such changes that materially affected, or are reasonably likely to materially affect, the Corporation's internal controls over financial reporting.



**Table of Contents**

**PART II - OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The Corporation and its subsidiaries are involved in various pending and threatened legal proceedings in which claims for monetary damages and other relief are asserted. These actions include claims brought against the Corporation and its subsidiaries where the Corporation or a subsidiary acted as one or more of the following: a depository bank, lender, underwriter, fiduciary, financial advisor, broker or was engaged in other business activities. Although the ultimate outcome for any asserted claim cannot be predicted with certainty, the Corporation believes that it and its subsidiaries have valid defenses for all asserted claims. Reserves are established for legal claims when losses associated with the claims are judged to be probable and the amount of the loss can be reasonably estimated.

Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Corporation does not anticipate, at the present time, that the aggregate liability, if any, arising out of such legal proceedings will have a material adverse effect on the Corporation's consolidated financial position. However, the Corporation cannot determine whether or not any claims asserted against it will have a material adverse effect on its consolidated results of operations in any future reporting period.

**ITEM 1A. RISK FACTORS**

The Corporation, like other financial companies, is subject to a number of risks that may adversely affect its financial condition or results of operations, many of which are outside of the Corporation's direct control, though efforts are made to manage those risks while optimizing returns. Among the principal risks assumed are:

Credit Risk, which is the risk of loss due to loan and lease customers or other counter-parties not being able to meet their financial obligations under agreed upon terms;

Market Risk, which is the risk of loss due to changes in the market value of assets and liabilities due to changes in market interest rates, equity prices and credit spreads;

Liquidity Risk, which is the risk of loss due to the possibility that funds may not be available to satisfy current or future obligations resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to the company such as war, terrorism or financial institution markets specific issues; and

Operational Risk, which is the risk of loss due to human error, inadequate or failed internal systems and controls, violations, or non-compliance with, laws, rules, regulations, prescribed best practices, or ethical standards, external influences, fraudulent activities, disasters and securities risks.

More information on risk is set forth in Part I, Item 1A, Risk Factors, included in the Corporation's 2011 Annual Report on Form 10-K as filed with the SEC on February 28, 2012. Additional information regarding Risk Factors can also be found in the Liquidity, Market Risk and Risk Management sections of Management's Discussion and Analysis in this Quarterly Report on Form 10-Q. There are no material changes from any of the risk factors previously disclosed in the Corporation's 2011 Annual Report on Form 10-K as filed with the SEC on February 28, 2012.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

NONE

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**  
NONE

**ITEM 4. MINE SAFETY DISCLOSURES**  
Not Applicable.

---

**Table of Contents**

**ITEM 5. OTHER INFORMATION**

NONE

**ITEM 6. EXHIBITS**

**Exhibit Index**

- 10.1 Form of Restricted Stock Unit Agreement for Named Executive Officers (pursuant to 2007 Incentive Compensation Plan) (filed as Exhibit 10.1 to Form 8-K (File No. 001-31940) on March 27, 2012, and incorporated herein by reference.)\*
- 10.2 Second Amended and Restated Consulting Agreement between Stephen J. Gurgovits, F.N.B. Corporation, First National Bank of Pennsylvania and F.N.B. Payroll Services, LLC dated March 27, 2012 (filed as Exhibit 10.2 to Form 8-K (File No. 001-31940) on March 27, 2012, and incorporated herein by reference.)\*
- 10.3 Amended Restricted Stock Award Agreement (long-term incentive award) for Stephen J. Gurgovits dated January 20, 2010 (pursuant to 2007 Incentive Compensation Plan) (filed as Exhibit 10.3 to Form 8-K (File No. 001-31940) on March 27, 2012, and incorporated herein by reference.)\*
- 10.4 Amended Restricted Stock Award Agreement (annual incentive award) for Stephen J. Gurgovits dated January 20, 2010 (pursuant to 2007 Incentive Compensation Plan) (filed as Exhibit 10.4 to Form 8-K (File No. 001-31940) on March 27, 2012, and incorporated herein by reference.)\*
- 10.5 Amended Restricted Stock Award Agreement for Stephen J. Gurgovits dated March 17, 2010 (pursuant to 2007 Incentive Compensation Plan) (filed as Exhibit 10.5 to Form 8-K (File No. 001-31940) on March 27, 2012, and incorporated herein by reference.)\*
- 10.6 Amended Restricted Stock Award Agreement for Stephen J. Gurgovits dated March 16, 2011 (pursuant to 2007 Incentive Compensation Plan) (filed as Exhibit 10.6 to Form 8-K (File No. 001-31940) on March 27, 2012, and incorporated herein by reference.)\*
- 31.1 Certification of Chief Executive Officer Sarbanes-Oxley Act Section 302. (filed herewith).
- 31.2 Certification of Chief Financial Officer Sarbanes-Oxley Act Section 302. (filed herewith).
- 32.1 Certification of Chief Executive Officer Sarbanes-Oxley Act Section 906. (furnished herewith).
- 32.2 Certification of Chief Financial Officer Sarbanes-Oxley Act Section 906. (furnished herewith).
- 101 The following materials from F.N.B. Corporation's Quarterly Report on Form 10-Q for the period ended March 31, 2012, formatted in XBRL: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to Consolidated Financial Statements. \*\*

\* Management contract or compensatory plan.

\*\* This information is deemed furnished, not filed.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

	F.N.B. Corporation
Dated: May 9, 2012	/s/ Vincent J. Delie, Jr. Vincent J. Delie, Jr. President and Chief Executive Officer (Principal Executive Officer)
Dated: May 9, 2012	/s/ Vincent J. Calabrese, Jr. Vincent J. Calabrese, Jr. Chief Financial Officer (Principal Financial Officer)
Dated: May 9, 2012	/s/ Timothy G. Rubritz Timothy G. Rubritz Corporate Controller (Principal Accounting Officer)