

Cornerstone OnDemand Inc  
Form SC 13G  
February 14, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 13G**

Under the Securities Exchange Act of 1934

(Amendment No. )\*

**Cornerstone OnDemand Inc.**

(Name of Issuer)

**COMMON STOCK, \$0.0001 PAR VALUE**

(Title of Class of Securities)

**21925Y103**

(CUSIP Number)

**December 31, 2011**

(Date of Event Which Requires Filing of this Statement)

## Edgar Filing: Cornerstone OnDemand Inc - Form SC 13G

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page. The information required in the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, *see the Notes*).

1. NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Deer VI & Co. LLC

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3. SEC USE ONLY

4. CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5. SOLE VOTING POWER

NUMBER OF

5,623,160

SHARES

6. SHARED VOTING POWER

BENEFICIALLY

OWNED BY

0

EACH

7. SOLE DISPOSITIVE POWER

REPORTING

PERSON

5,623,160

8. SHARED DISPOSITIVE POWER

WITH

0

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

5,623,160

10. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

12. 11.6%  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

OO

1. NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Bessemer Venture Partners Co-Investment L.P.

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3. SEC USE ONLY

4. CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5. SOLE VOTING POWER

NUMBER OF

1,398,850

SHARES

6. SHARED VOTING POWER

BENEFICIALLY

OWNED BY

0

EACH

7. SOLE DISPOSITIVE POWER

REPORTING

PERSON

1,398,850

8. SHARED DISPOSITIVE POWER

WITH

0

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

5,623,160

10. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

12. 11.6%  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN

1. NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Bessemer Venture Partners VI Institutional L.P.

2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b)

3. SEC USE ONLY

4. CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

5. SOLE VOTING POWER

NUMBER OF

69,382

SHARES 6. SHARED VOTING POWER

BENEFICIALLY

OWNED BY

0

EACH 7. SOLE DISPOSITIVE POWER

REPORTING

PERSON

69,382

8. SHARED DISPOSITIVE POWER

WITH

0

9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

5,623,160

10. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS)

11. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

12. 11.6%  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN



## 1. NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Bessemer Venture Partners VI L.P.

## 2. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (SEE INSTRUCTIONS)

(a)  (b) 

## 3. SEC USE ONLY

## 4. CITIZENSHIP OR PLACE OF ORGANIZATION

Delaware

## 5. SOLE VOTING POWER

NUMBER OF

4,154,928

SHARES

## 6. SHARED VOTING POWER

BENEFICIALLY

OWNED BY

0

EACH

## 7. SOLE DISPOSITIVE POWER

REPORTING

PERSON

4,154,928

## 8. SHARED DISPOSITIVE POWER

WITH

0

## 9. AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

5,623,160

10. CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES (SEE INSTRUCTIONS) 

## 11. PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

12. <sup>11.6%</sup>  
TYPE OF REPORTING PERSON (SEE INSTRUCTIONS)

PN

**Item 1 (a). Name of Issuer:**

Cornerstone OnDemand, Inc. (the Issuer )

**Item 1 (b). Address of Issuer's Principal Executive Offices:**

1601 Cloverfield Blvd., Suite 620 South, Santa Monica, CA 90404

**Item 2 (a). Name of Person Filing:**

This statement is being filed by the following persons with respect to the shares (the Shares ) of common stock ( Common Stock ) of the Issuer directly owned by Bessemer Venture Partners Co-Investment L.P. ( BVP Co-Invest ), Bessemer Venture Partners VI Institutional L.P. ( BVP VI Institutional ) and Bessemer Venture Partners VI L.P. ( BVP VI and, collectively, the Funds ).

(a) Deer VI & Co. LLC ( Deer VI ), the sole general partner of each of the Funds;

(b) BVP Co-Invest, which directly owns 1,398,850 Shares;

(c) BVP VI Institutional, which directly owns 69,382 Shares and

(d) BVP VI, which directly owns 4,154,928 Shares.

Deer VI, BVP Co-Invest, BVP VI Institutional and BVP VI are sometimes individually referred to herein as a Reporting Person and collectively as the Reporting Persons.

**Item 2 (b). Address of Principal Business Office or, if None, Residence:**

The address of the principal business office of each of the Reporting Persons:

c/o Bessemer Venture Partners

1865 Palmer Avenue; Suite 104

Larchmont, NY 10583

**Item 2 (c). Citizenship:**

Deer VI Delaware

BVP Co-Invest Delaware

BVP VI Institutional Delaware

BVP VI Delaware

[Confirm]

**Item 2 (d). Title of Class of Securities:**

Common Stock, par value \$.0001 per share

**Item 2 (e). CUSIP Number:**

21925Y103

**Item 3.** Not Applicable.

**Item 4. Ownership.**

For Deer VI:

- (a) Amount beneficially owned:  
5,623,160 shares of Common Stock
- (b) Percent of class:  
11.6%
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or to direct the vote:  
5,623,160
  - (ii) Shared power to vote or to direct the vote:  
0
  - (iii) Sole power to dispose or to direct the disposition of:  
5,623,160
  - (iv) Shared power to dispose or to direct the disposition of:  
0

For BVP Co-Invest:

- (a) Amount beneficially owned:  
5,623,160 shares of Common Stock
- (b) Percent of class:  
11.6%
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or to direct the vote:  
1,398,850
  - (ii) Shared power to vote or to direct the vote:  
0
  - (iii) Sole power to dispose or to direct the disposition of:  
1,398,850
  - (iv) Shared power to dispose or to direct the disposition of:  
0

For BVP VI Institutional:

- (a) Amount beneficially owned:  
5,623,160 shares of Common Stock
- (b) Percent of class:  
11.6%
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or to direct the vote:  
69,382

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(ii) Shared power to vote or to direct the vote:

0

(iii) Sole power to dispose or to direct the disposition of:

69,382

(iv) Shared power to dispose or to direct the disposition of:

0

For BVP VI:

(a) Amount beneficially owned:

5,623,160 shares of Common Stock

(b) Percent of class:

11.6%

(c) Number of shares as to which such person has:

(i) Sole power to vote or to direct the vote:

4,154,928

(ii) Shared power to vote or to direct the vote:

0

(iii) Sole power to dispose or to direct the disposition of:

4,154,928

(iv) Shared power to dispose or to direct the disposition of:

0

**Item 5. Ownership of Five Percent or Less of a Class**

Not applicable.

**Item 6. Ownership of More than Five Percent on Behalf of Another Person.**

Deer VI indirectly owns 5,623,160 Shares in its capacity as general partner of the Funds and has the power to direct the dividends from or the proceeds of the sale of the Shares owned by the Funds.

**Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on by the Parent Holding Company.**

Not applicable.

**Item 8. Identification and Classification of Members of the Group.**

Not applicable.

**Item 9. Notice of Dissolution of Group.**

Not applicable.

**Item 10. Certification.**

Not applicable.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: February 14, 2012

DEER VI & CO. LLC

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

BESSEMER VENTURE PARTNERS  
CO-INVESTMENT L.P.

By: Deer VI & Co. LLC, General Partner

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

BESSEMER VENTURE PARTNERS VI  
INSTITUTIONAL L.P.

By: Deer VI & Co. LLC, General Partner

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

BESSEMER VENTURE PARTNERS VI L.P.

By: Deer VI & Co. LLC, General Partner

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

EXHIBIT INDEX

- Exhibit 1. Joint Filing Agreement as required by Rule 13d-1(k)(1) under the Securities Exchange Act of 1934, as amended
- Exhibit 2. List of Members of Group

**Exhibit 1**

JOINT FILING AGREEMENT PURSUANT TO RULE 13d-1(k)(1)

The undersigned acknowledge and agree that the foregoing statement on Schedule 13G is filed on behalf of each of the undersigned and that all subsequent amendments to this statement on Schedule 13G shall be filed on behalf of each of the undersigned without the necessity of filing additional joint filing statements. The undersigned acknowledge that each shall be responsible for the timely filing of such amendments, and for the completeness and accuracy of the information concerning him, her or it contained herein, but shall not be responsible for the completeness and accuracy of the information concerning the other entities or persons, except to the extent that he, she or it knows or has reason to believe that such information is inaccurate.

Date: February 14, 2012

DEER VI & CO. LLC

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

BESSEMER VENTURE PARTNERS  
CO-INVESTMENT L.P.

By: Deer VI & Co. LLC, General Partner

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

BESSEMER VENTURE PARTNERS VI  
INSTITUTIONAL L.P.

By: Deer VI & Co. LLC, General Partner

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager

BESSEMER VENTURE PARTNERS VI L.P.

By: Deer VI & Co. LLC, General Partner

By: /s/ J. Edmund Colloton  
Name: J. Edmund Colloton  
Title: Executive Manager



**Exhibit 2**

Members of Group

Deer VI & Co. LLC

Bessemer Venture Partners Co-Investment L.P.

Bessemer Venture Partners VI Institutional L.P.

Bessemer Venture Partners VI L.P.