

CITRIX SYSTEMS INC  
Form 10-Q  
August 07, 2009  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2009

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 0-27084

**CITRIX SYSTEMS, INC.**

*(Exact name of registrant as specified in its charter)*

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**Delaware**  
*(State or other jurisdiction of  
incorporation or organization)*

**75-2275152**  
*(IRS Employer  
Identification No.)*

**851 West Cypress Creek Road**

**Fort Lauderdale, Florida**  
*(Address of principal executive offices)*

**33309**  
*(Zip Code)*

**Registrant's Telephone Number, Including Area Code:**

**(954) 267-3000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  
 Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 4, 2009 there were 183,044,436 shares of the registrant's Common Stock, \$.001 par value per share, outstanding.

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**CITRIX SYSTEMS, INC.**

**Form 10-Q**

**For the Quarterly Period Ended June 30, 2009**

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**Table of Contents****PART I: FINANCIAL INFORMATION****ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****CITRIX SYSTEMS, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****(unaudited)**

	June 30, 2009	December 31, 2008
	(In thousands, except par value)	
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 294,210	\$ 326,121
Short-term investments available-for-sale	285,465	249,175
Accounts receivable, net of allowances of \$7,168 and \$8,702 at June 30, 2009 and December 31, 2008, respectively	224,184	231,296
Inventories, net	9,864	11,226
Prepaid expenses and other current assets	104,414	84,530
Current portion of deferred tax assets, net	34,252	37,792
<b>Total current assets</b>	<b>952,389</b>	<b>940,140</b>
Long-term investments trading	39,318	37,919
Long-term investments available-for-sale	368,351	237,666
Property and equipment, net	254,025	254,334
Goodwill	899,618	904,504
Other intangible assets, net	242,203	270,222
Long-term portion of deferred tax assets, net	15,137	12,936
Other assets	45,227	36,585
	<b>\$ 2,816,268</b>	<b>\$ 2,694,306</b>
<b>Liabilities and Stockholders Equity</b>		
Current liabilities:		
Accounts payable	\$ 42,586	\$ 46,672
Accrued expenses and other current liabilities	186,668	195,550
Current portion of deferred revenues	490,276	488,695
<b>Total current liabilities</b>	<b>719,530</b>	<b>730,917</b>
Long-term portion of deferred revenues	47,774	44,780
Other liabilities	1,126	744
Commitments and contingencies		
Stockholders equity:		
Preferred stock at \$.01 par value: 5,000 shares authorized, none issued and outstanding		
Common stock at \$.001 par value: 1,000,000 shares authorized; 260,379 and 255,755 shares issued and outstanding at June 30, 2009 and December 31, 2008, respectively	260	256
Additional paid-in capital	2,440,444	2,305,187
Retained earnings	1,436,513	1,387,067
Accumulated other comprehensive loss	(5,592)	(15,852)
	<b>3,871,625</b>	<b>3,676,658</b>
	<b>(1,823,787)</b>	<b>(1,758,793)</b>

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Less common stock in treasury, at cost (78,121 and 75,699 shares at June 30, 2009 and December 31, 2008, respectively)

Total stockholders' equity	<b>2,047,838</b>	1,917,865
	<b>\$ 2,816,268</b>	\$ 2,694,306

See accompanying notes.

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## CITRIX SYSTEMS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
	(In thousands, except per share information)			
<b>Revenues:</b>				
Product licenses	\$ 129,692	\$ 153,458	\$ 241,592	\$ 300,418
License updates	149,334	137,279	297,532	271,213
Online services	75,350	63,687	147,330	125,672
Technical services	38,452	37,306	75,432	71,461
Total net revenues	392,828	391,730	761,886	768,764
<b>Cost of net revenues:</b>				
Cost of product license revenues	11,506	12,781	23,000	23,922
Cost of services revenues	21,132	20,100	42,755	38,797
Amortization of product related intangible assets	11,423	12,976	23,522	23,569
Total cost of net revenues	44,061	45,857	89,277	86,288
Gross margin	348,767	345,873	672,609	682,476
<b>Operating expenses:</b>				
Research and development	75,160	73,965	146,197	145,495
Sales, marketing and services	167,130	169,244	330,719	335,689
General and administrative	59,552	68,067	118,041	130,704
Restructuring	2,036		22,766	
Amortization of other intangibles	5,163	5,707	10,157	11,407
Total operating expenses	309,041	316,983	627,880	623,295
Income from operations	39,726	28,890	44,729	59,181
Interest income	4,393	7,599	7,108	17,916
Interest expense	(34)	(55)	(158)	(110)
Other income (expense), net	710	(1,222)	(712)	(3,013)
Income before income taxes	44,795	35,212	50,967	73,974
Income taxes	2,276	563	1,521	4,947
Net income	\$ 42,519	\$ 34,649	\$ 49,446	\$ 69,027
<b>Earnings per share:</b>				
Basic	\$ 0.23	\$ 0.19	\$ 0.27	\$ 0.37
Diluted	\$ 0.23	\$ 0.18	\$ 0.27	\$ 0.37
<b>Weighted average shares outstanding:</b>				
Basic	181,567	183,595	180,960	184,541

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Diluted

**184,740**

188,021

**183,560**

189,004

See accompanying notes.

**Table of Contents****CITRIX SYSTEMS, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	Six Months Ended June 30,	
	2009	2008
	(In thousands)	
<b>Operating Activities</b>		
Net income	\$ 49,446	\$ 69,027
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization of intangible assets	33,679	34,976
Depreciation and amortization of property and equipment	34,558	24,302
Stock-based compensation expense	56,588	60,988
(Gain) loss on investments	(85)	2,832
Provision for doubtful accounts	1,307	1,071
Provision for product returns	1,722	868
Provision for inventory reserves	1,517	258
Tax effect of stock-based compensation	(5,480)	4,000
Excess tax benefit from exercise of stock options	(2,898)	(4,800)
Goodwill adjustment	5,393	
Effects of exchange rate changes on monetary assets and liabilities denominated in foreign currencies	(689)	1,110
Other non-cash items	1,462	2,351
Total adjustments to reconcile net income to net cash provided by operating activities	127,074	127,956
Changes in operating assets and liabilities, net of the effects of acquisitions:		
Accounts receivable	5,546	1,431
Inventories	(154)	(3,450)
Prepaid expenses and other current assets	(29,625)	(14,583)
Other assets	(4,104)	563
Deferred tax assets, net	1,124	(6,402)
Accounts payable	(5,223)	(15,027)
Accrued expenses and other current liabilities	19,100	(5,908)
Deferred revenues	4,574	32,853
Other liabilities	431	(5,149)
Total changes in operating assets and liabilities, net of the effects of acquisitions	(8,331)	(15,672)
Net cash provided by operating activities	168,189	181,311
<b>Investing Activities</b>		
Purchases of available-for-sale investments	(544,315)	(385,490)
Proceeds from sales of available-for-sale investments	247,111	133,545
Proceeds from maturities of available-for-sale investments	128,570	201,635
Purchases of property and equipment	(40,166)	(62,287)
Purchases of other assets	(3,000)	
Cash paid for acquisitions, net of cash acquired	(1,420)	(2,139)
Cash paid for licensing agreements and product related intangible assets	(1,850)	(31,531)
Net cash used in investing activities	(215,070)	(146,267)
<b>Financing Activities</b>		
Proceeds from issuance of common stock under stock-based compensation plans	77,201	32,011
Excess tax benefit from exercise of stock options	2,898	4,800
Stock repurchases, net	(64,994)	(150,143)
Payments on debt		(407)

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Net cash provided (used in) by financing activities	<b>15,105</b>	(113,739)
Effect of exchange rate changes on cash and cash equivalents	<b>(135)</b>	2,327
Change in cash and cash equivalents	<b>(31,911)</b>	(76,368)
Cash and cash equivalents at beginning of period	<b>326,121</b>	223,749
Cash and cash equivalents at end of period	<b>\$ 294,210</b>	\$ 147,381

See accompanying notes.

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**CITRIX SYSTEMS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of Citrix Systems, Inc. (the Company) have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. All adjustments, which, in the opinion of management, are considered necessary for a fair presentation of the results of operations for the periods shown, are of a normal recurring nature and have been reflected in the condensed consolidated financial statements. In addition, the Company has evaluated subsequent events through August 7, 2009, the date of the issuance of this Form 10-Q. The results of operations for the periods presented are not necessarily indicative of the results expected for the full year or for any future period partially because of the seasonality of the Company's business. Historically, the Company's revenue for the fourth quarter of any year is typically higher than the revenue for the first quarter of the subsequent year. The information included in these condensed consolidated financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations contained in this report and the condensed consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

During the second quarter of 2009, the Company determined that it had incorrectly recorded acquisition-related payments to certain employees in connection with the October 2007 acquisition of XenSource, Inc. as purchase consideration and goodwill when it should have been recorded as compensation expense. Accordingly, in the second quarter of 2009, the Company recorded \$5.4 million of compensation expense related to this item, of which \$4.6 million related to prior periods, with a corresponding decrease to goodwill. As this adjustment was related to the correction of an error, the Company performed the analysis required by Staff Accounting Bulletin 99, *Materiality*, and Staff Accounting Bulletin 108, *Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements*. Based on this analysis, the Company concluded that the effect of the error was not material to the prior fiscal years from both a quantitative and qualitative perspective and is not anticipated to be material to the full fiscal year of 2009. In accordance with the guidance set forth in paragraph 29 of APB Opinion No. 28, *Interim Financial Reporting*, the Company corrected and disclosed this error in the quarter ended June 30, 2009.

**2. SIGNIFICANT ACCOUNTING POLICIES**

*Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. While the Company believes that such estimates are fair when considered in conjunction with the condensed consolidated financial statements and accompanying notes, the actual amount of such estimates, when known, will vary from these estimates.

*Investments*

Short-term and long-term investments at June 30, 2009 and December 31, 2008 primarily consist of agency securities, corporate securities, municipal securities, government securities and commercial paper. Investments classified as available-for-sale are stated at fair value with unrealized gains and losses, net of taxes, reported in accumulated other comprehensive loss. Investments classified as trading securities are stated at fair value with unrealized gains and losses reported in earnings. The Company classifies its available-for-sale investments as current and non-current based on their actual remaining time to maturity. The Company does not recognize changes in the fair value of its available-for-sale investments in income unless a decline in value is considered other-than-temporary in accordance with the Financial Accounting Standards Board (the FASB) Staff Position 115-2, *Recognition and Presentation of Other-Than-Temporary Impairment*, (FSP No. 115-2). The Company adopted FSP No. 115-2 in the second quarter of 2009 and there was no impact to the Company's results of operations upon adoption.

The Company's investment policy is designed to limit exposure to any one issuer depending on credit quality. The Company uses information provided by third parties to adjust the carrying value of certain of its investments to fair value at the end of each period. Fair values are based on valuation models that use market quotes and, for certain investments, assumptions as to the creditworthiness of the entities issuing those underlying instruments.

*Inventory*

Inventories are stated at the lower of cost or market on an average cost method and primarily consist of finished goods as of June 30, 2009 and December 31, 2008.

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**CITRIX SYSTEMS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*Revenue Recognition*

The Company markets and licenses products primarily through multiple channels such as value-added resellers, channel distributors, system integrators, independent software vendors, its Websites and original equipment manufacturers. The Company's product licenses are generally perpetual. The Company also separately sells license updates and services, which may include product training, technical support and consulting services, as well as online services.

The Company's software revenue recognition policies are in compliance with SOP 97-2 and related amendments and interpretations. Because the Company's Online Services provide applications as an online service, the Company also follows the provisions of Securities and Exchange Commission Staff Accounting Bulletin (SAB) No. 104, *Revenue Recognition*.

The Company recognizes revenue when all of the following criteria are met: persuasive evidence of the arrangement exists; delivery has occurred and the Company has no remaining obligations; the fee is fixed or determinable; and collectability is probable. Net revenues include the following categories: Product Licenses, License Updates, Online Services and Technical Services. Product Licenses revenues primarily represent fees related to the licensing of the Company's software and hardware appliance products. These revenues are reflected net of sales allowances, cooperative advertising agreements and provisions for stock balancing return rights. License Updates revenues consist of fees related to the Subscription Advantage program that are recognized ratably over the term of the contract, which is typically 12-24 months. Subscription Advantage is a renewable program that provides subscribers with immediate access to software upgrades, enhancements and maintenance releases when and if they become available during the term of the contract. Online Services revenues consist primarily of fees related to online service agreements, which are recognized ratably over the contract term. In addition, Online Services revenues may also include set-up fees, which are recognized ratably over the contract term or the expected customer life, whichever is longer. Technical Services revenues are comprised of fees from technical support services, which are recognized ratably over the contract term, as well as revenues from product training and certification, and consulting services revenue related to implementation of the Company's products, which is recognized as the services are provided.

The Company licenses most of its software products bundled with a one year contract for license updates that provide the end-user with unspecified enhancements and upgrades to the licensed product on a when and if available basis. Customers may also elect to purchase subscriptions for license updates, when not bundled with the initial product purchase. Technical support, product training or consulting services may be purchased separately by the customer. Online services are sold separately. The Company allocates revenue to license updates and any other undelivered elements of the arrangement based on VSOE of fair value of each element and such amounts are deferred until the applicable delivery criteria and other revenue recognition criteria described above have been met. The balance of the revenues, net of any discounts inherent in the arrangement, are recognized at the outset of the arrangement using the residual method as the product licenses are delivered.

In the normal course of business, the Company is not obligated to accept product returns from its distributors under any conditions, unless the product item is defective in manufacture, but it does provide most of its distributors with stock balancing and price protection rights. Stock balancing rights permit distributors to return products to the Company up to the forty-fifth day of the fiscal quarter, subject to ordering an equal dollar amount of its other products prior to the last day of the same fiscal quarter. Price protection rights require that the Company grants retroactive price adjustments for inventories of its products held by distributors or resellers if it lowers its prices for such products. Product items returned to the Company under the stock balancing program must be in new, unused and unopened condition. The Company establishes provisions for estimated returns for stock balancing and price protection rights, as well as other sales allowances, concurrently with the recognition of revenue. Allowances for estimated product returns amounted to approximately \$1.8 million and \$1.6 million at June 30, 2009 and December 31, 2008, respectively.

*Accounting for Stock-Based Compensation Plans*

The Company has various stock-based compensation plans for its employees and outside directors and accounts for stock-based compensation arrangements in accordance with Statement of Financial Accounting Standard (SFAS) No.123R, *Share-Based Payment*, which requires the Company to measure and record compensation expense in its consolidated financial statements using a fair value method. See Note 7 for further

information regarding the Company's stock-based compensation plans.

**3. EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing income available to stockholders by the weighted-average number of common shares outstanding during each period. Diluted earnings per share is computed using the weighted average number of common and dilutive common share equivalents outstanding during the period. Dilutive common share equivalents consist of shares issuable upon the exercise of stock awards (calculated using the treasury stock method) during the period they were outstanding.

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## CITRIX SYSTEMS, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table sets forth the computation of basic and diluted earnings per share (in thousands, except per share information):

	Three Months ended June 30,		Six Months ended June 30,	
	2009	2008	2009	2008
<b>Numerator:</b>				
Net income	\$ 42,519	\$ 34,649	\$ 49,446	\$ 69,027
<b>Denominator:</b>				
Denominator for basic earnings per share weighted-average shares outstanding	181,567	183,595	180,960	184,541
Effect of dilutive employee stock awards	3,173	4,426	2,600	4,463
Denominator for diluted earnings per share weighted-average shares outstanding	184,740	188,021	183,560	189,004
Basic earnings per share	\$ 0.23	\$ 0.19	\$ 0.27	\$ 0.37
Diluted earnings per share	\$ 0.23	\$ 0.18	\$ 0.27	\$ 0.37
Anti-dilutive weighted-average shares	23,619	24,499	23,154	23,418

**4. ACQUISITIONS***2008 Acquisition*

In October 2008, the Company acquired all of the issued and outstanding securities of Vapps, Inc. ( Vapps ), a privately held Delaware corporation headquartered in Hoboken, New Jersey. Vapps offers high quality audio conferencing solutions to small and medium sized businesses and enterprise and service provider markets that complement the Company's online services products. The total consideration for this transaction was approximately \$26.6 million in cash, including \$1.0 million in transaction costs. In addition, if certain financial and operational milestones are achieved by the Vapps business, contingent consideration of up to approximately \$4.4 million may be earned. The sources of funds for this transaction consisted of available cash and investments. In addition, the Company assumed approximately 0.1 million unvested stock options upon the closing of the transaction. Revenues from Vapps are included in the Company's Online Services revenue. The Vapps results of operations have been included in the Company's consolidated results of operations beginning after the date of its acquisition. In connection with the acquisition of Vapps, the Company allocated \$19.6 million to goodwill, \$8.2 million to product related technologies and \$2.6 million to other intangible assets. The goodwill related to the acquisition of Vapps was assigned to the Company's Online Services segment and is not deductible for tax purposes. See Note 9 for segment information.

*Purchase Accounting for Acquisitions*

The fair values used in determining the purchase price allocation for certain intangible assets for the Company's acquisition was based on estimated discounted future cash flows, royalty rates and historical data, among other information. Purchased in-process research and development ( IPR&D ) of \$1.1 million was expensed immediately upon the closing of the acquisition of Vapps in accordance with FASB Interpretation No. 4, *Applicability of FASB Statement No. 2 to Business Combinations Accounted for by the Purchase Method*, because it pertained to technology that was not currently technologically feasible, meaning it had not reached the working model stage, did not contain all of the major functions planned for the product, was not ready for initial customer testing and had no alternative future use. The fair value assigned to IPR&D was determined using the income approach, which includes estimating the revenue and expenses associated with a project's

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sales cycle and by estimating the amount of after-tax cash flows attributable to the projects. The future cash flows were discounted to present value utilizing an appropriate risk-adjusted rate of return, which ranged from 21% to 25%. The rate of return determination included a factor that takes into account the uncertainty surrounding the successful development of the IPR&D.

**Table of Contents****CITRIX SYSTEMS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****5. INVESTMENTS***Available-for-sale Investments*

Investments in available-for-sale securities at fair value were as follows for the periods ended (in thousands):

Description of the Securities	June 30, 2009			December 31, 2008			Fair Value	
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses		
Agency securities	\$ 339,932	\$ 1,856	\$ (560)	\$ 341,228	\$ 2,291	\$ (1,074)	\$ 259,791	
Corporate securities	229,202	1,205	(14,912)	215,495	164,255	295	149,775	
Municipal securities	57,140	108	(12)	57,236	39,646	132	39,761	
Government securities	38,245	353	(35)	38,563	28,450	263	28,661	
Money market funds	1,294			1,294	1,976		1,976	
Commercial paper					4,274	9	4,283	
Other					2,594		2,594	
Total	\$ 665,813	\$ 3,522	\$ (15,519)	\$ 653,816	\$ 499,769	\$ 2,990	\$ (15,918)	\$ 486,841

The change in net unrealized gains (losses) on available-for-sale securities recorded in other comprehensive income includes unrealized gains (losses) that arose from changes in market value of specifically identified securities that were held during the period and gains (losses) that were previously unrealized, but have been recognized in current period net income due to sales or maturities of available-for-sale securities. This reclassification has no effect on total comprehensive income or stockholders' equity and was immaterial for all periods presented.

For the three and six months ended June 30, 2009, the Company received proceeds from sales of available-for-sale investments of \$223.7 million and \$247.1 million, respectively, and for the three and six months ended June 30, 2008, it received proceeds from the sales of available-for-sale investments of \$66.6 million and \$133.5 million, respectively. For the three and six months ended June 30, 2009, the Company had realized gains on the sales of available-for-sale investments of \$0.3 million. There were no realized losses on the sales of available-for-sale investments during those periods. For the three and six months ended June 30, 2008, the Company had realized gains on the sales of available-for-sale investments of \$0.1 million and \$0.3 million, respectively. There were no material realized losses on the sales of available-for-sale investments during those periods. All realized gains and losses related to the sales of available-for-sale investments are included in other income (expense), net, in the accompanying condensed consolidated statements of income.

The average remaining maturities of the Company's short-term and long-term available-for-sale investments at June 30, 2009 were approximately six months and 12 years, respectively.

*Unrealized Losses on Available-for-Sale Investments*

The following table shows the gross unrealized losses and fair value of the Company's available-for-sale investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position as of June 30, 2009 (in thousands):

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Description of the Securities	Less than 12 Months		12 Months or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Corporate bonds	\$ 74,525	\$ 14,500	\$ 4,990	\$ 412	\$ 79,515	\$ 14,912
Agency securities	59,828	490	6,937	70	66,765	560
<b>Total</b>	<b>\$ 134,353</b>	<b>\$ 14,990</b>	<b>\$ 11,927</b>	<b>\$ 482</b>	<b>\$ 146,280</b>	<b>\$ 15,472</b>

The Company's unrealized loss in corporate bonds is primarily comprised of an investment issued by AIG Matched Funding Corporation (the AIG Capped Floater) with a face value of \$50.0 million, which matures in September 2011. American International Group, Inc. (AIG), as the issuer's parent, provided a guarantee of the security at the time of purchase in September 2006. As of June 30, 2009, the unrealized loss of \$14.4 million, which is included in accumulated other comprehensive loss, was primarily caused by AIG experiencing liquidity challenges which were reportedly precipitated by problems in the capital markets. AIG's lack of liquidity triggered a downgrade in the credit ratings for its long-term issues to A- and A3 by two rating agencies on October 3, 2008. As a result of AIG's liquidity challenges, in November 2008, the Federal Reserve Bank of New York (FRBNY) intervened with a five-year credit facility to help stabilize AIG and its effect on the overall market. In addition, on March 2, 2009,

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**CITRIX SYSTEMS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

AIG announced that further actions were taken in cooperation with the U.S. Department of Treasury and the FRBNY to provide AIG with additional financial stability. As of the date of this report, AIG has not been reported to have defaulted on capital repayments to holders of its recently matured debt and it continues to pay interest on the Company's AIG Capped Floater. Because the Company does not intend to sell the AIG Capped Floater and it is more likely than not that it will not be required to sell the security before the recovery of its amortized cost basis, which may not occur until maturity, it does not consider the security to be other-than-temporarily impaired.

If AIG's financial position deteriorates, the Company may be required to further adjust the carrying value of the AIG Capped Floater and potentially recognize an impairment charge for an other-than-temporary decline in the fair value of the investment. Based on the Company's available cash and other investments, it does not currently anticipate that the lack of liquidity caused by holding the AIG Capped Floater to recovery will have a material adverse effect on its financial position.

*Trading Investments*

As of June 30, 2009, the Company held municipal auction rate securities, the majority of which are triple-A rated, with an aggregate par value of approximately \$45.4 million, whose underlying assets are generally student loans that are substantially backed by the federal government under the Federal Family Education Loan Program through investment accounts managed by UBS Financial Services, Inc. (UBS). The market for municipal auction rate securities in the Company's portfolio began experiencing auction failures on February 13, 2008 and there have been no successful auctions for the securities held in its portfolio since the failures began. In November 2008, the Company formally accepted the terms of a settlement (the Settlement) from UBS. Upon accepting the terms of the Settlement, the Company received an enforceable, non-transferrable right (the Put Option) that would enable it to sell its auction rate securities back to UBS during the period between June 30, 2010 and July 2, 2012 at par value. Accordingly, the Company recorded the fair value of the Put Option in other assets in the accompanying condensed consolidated balance sheet and contemporaneously made the fair value election as permitted by SFAS No. 159, as amended, *The Fair Value Option for Financial Assets and Financial Liabilities*. Therefore, the Company records changes in the fair value of the Put Option in earnings. During the six months ended June 30, 2009, the Company recorded a gain of \$1.4 million related to its investments in auction rate securities and a corresponding loss of \$1.4 million related to the Put Option, both of which are included in other income (expense), net, in the accompanying condensed consolidated statements of income.

**6. FAIR VALUE MEASUREMENTS**

On January 1, 2008, the Company adopted SFAS No. 157, *Fair Value Measurements*, which, among other things, defines fair value, establishes a consistent framework for measuring fair value and expands disclosure for each major asset and liability category measured at fair value on either a recurring or nonrecurring basis. SFAS No. 157 clarifies that fair value is an exit price, representing the amount that would either be received to sell an asset or be paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, SFAS No. 157 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

*Level 1.* Observable inputs such as quoted prices in active markets for identical assets or liabilities;

*Level 2.* Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

*Level 3.* Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

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*Assets and Liabilities Measured at Fair Value on a Recurring Basis*

	As of June 30, 2009	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
		(in thousands)		
Short-term investments- available-for-sale	\$ 285,465	\$ 285,465	\$	\$
Prepaid expenses and other current assets	15,318		15,318	
Other assets	5,986			5,986
Long-term investments- trading	39,318			39,318
Long-term investments- available-for-sale	368,351	332,731		35,620
Accrued expenses and other current liabilities	7,376		7,376	

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The Company measures its cash flow hedges, which are classified as prepaid expenses and other current assets and accrued expenses and other current liabilities, at fair value based on indicative prices in active markets and generally measures its investments in available-for-sale securities at fair value based on quoted prices in active markets for identical securities.

Due to the illiquidity in the municipal auction rate securities market caused by failed auctions, the Company's valuation technique for certain of its municipal auction rate securities was to measure such securities at fair value using a discounted cash flow model. In its discounted cash flow model, the Company used several assumptions to derive a fair value for its investments in municipal auction rate securities, including a discount rate based on the credit quality of the underlying investments and a factor to further discount the investments for the illiquidity currently present in the market for these securities. Accordingly, these trading investments are included in Level 3. Also included in Level 3 is the Put Option. In order to determine the fair value of the Put Option, the Company measured the differential between the aggregate par value of its auction rate securities and their fair value as of the reporting date and applied a discount rate that considers both the time period between the reporting date and the first date the Company is able to exercise its right to put the auction rate securities to UBS per the terms of the Settlement along with considerations of the credit worthiness of UBS.

During 2008, the Company measured its AIG Capped Floater using indicative pricing for another AIG security with similar terms (the Referenced Security) which had regular trading activity, a Level 2 observation. During 2009, trading on the Referenced Security significantly decreased; therefore, in order to capture the continued volatility in market conditions specific to AIG through June 30, 2009, the Company adjusted the value of the AIG Capped Floater based on the direction of the trading activity observed on several other floating rate AIG debt securities with varying maturity dates. Since this adjustment required the Company to make assumptions that were not directly or indirectly observable regarding the AIG Capped Floater's fair value during 2009, it was transferred to Level 3 during the first quarter of 2009 and is included in the table below as a transfer to Level 3.

*Assets Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)*

	Put Option	Long-term Investments (In thousands)	Total
Balance at December 31, 2008	\$ 7,378	\$ 37,919	\$ 45,297
Transfers to Level 3		35,620	35,620
Total realized (losses) gains included in earnings	(1,392)	1,399	7
Balance at June 30, 2009	\$ 5,986	\$ 74,938	\$ 80,924

Realized (losses) gains included in earnings for the period are reported in other income (expense), net.

*Additional Disclosures Regarding Fair Value Measurements*

The carrying value of cash and cash equivalents, accounts receivable, accounts payable and accrued expenses approximate their fair value due to the short maturity of these items. The Company's investments classified as available-for-sale securities are carried at fair value on the accompanying consolidated balance sheets based primarily on quoted market prices for such financial instruments. See Note 5 for more information regarding the Company's available-for-sale investments.

**7. STOCK-BASED COMPENSATION**

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The Company's stock-based compensation program is a broad based, long-term retention program that is intended to attract and reward talented employees and align stockholder and employee interests. As of June 30, 2009, the Company had two stock-based compensation plans under which it was granting stock options and non-vested stock units. The Company is currently granting stock-based awards from its 2005 Equity Incentive Plan (as amended, the 2005 Plan ) and its 2005 Employee Stock Purchase Plan (the 2005 ESPP ). In connection with certain of the Company's acquisitions, the Company has assumed several plans from the acquired companies. The Company's Board of Directors has provided that no new awards will be granted under the Company's acquired stock plans. The Company's superseded and expired stock plans include the Amended and Restated 1995 Stock Plan, Second Amended and Restated 2000 Director and Officer Stock Option and Incentive Plan, Second Amended and Restated 1995 Non-Employee Director Stock Option Plan and Third Amended and Restated 1995 Employee Stock Purchase Plan. Awards previously granted under these plans and still outstanding typically expire ten years from the date of grant and will continue to be subject to all the terms and conditions of such plans, as applicable.

Under the terms of the 2005 Plan, the Company is authorized to grant incentive stock options ( ISOs ), non-qualified stock options ( NSOs ), non-vested stock, non-vested stock units, stock appreciation rights ( SARs ), and performance units and to make stock-based awards to full and part-time employees of the Company and its subsidiaries or affiliates, where legally eligible to

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participate, as well as consultants and non-employee directors of the Company. Currently, the 2005 Plan provides for the issuance of a maximum of 32,100,000 shares of common stock of which 5,600,000 shares were authorized by the Company's Board of Directors in April 2009 and subsequently approved by its stockholders in May 2009. Under the 2005 Plan, ISOs must be granted at exercise prices no less than fair market value on the date of grant, except for ISOs granted to employees who own more than 10% of the Company's combined voting power, for which the exercise prices must be no less than 110% of the fair market value at the date of grant. NSOs and SARs must be granted at no less than fair market value on the date of grant, or in the case of SARs in tandem with options, at the exercise price of the related option. Non-vested stock awards may be granted for such consideration in cash, other property or services, or a combination thereof, as determined by the Company's Compensation Committee of its Board of Directors. All stock-based awards are exercisable upon vesting. The Company's policy is to recognize compensation cost for awards with only service conditions and a graded vesting schedule on a straight-line basis over the requisite service period for the entire award. As of June 30, 2009, there were 40,380,839 shares of common stock reserved for issuance pursuant to the Company's stock-based compensation plans and the Company had authorization under its 2005 Plan to grant 12,770,891 additional stock-based awards.

Under the 2005 ESPP, all full-time and certain part-time employees of the Company are eligible to purchase common stock of the Company twice per year at the end of a six-month payment period (a Payment Period). During each Payment Period, eligible employees who so elect may authorize payroll deductions in an amount no less than 1% nor greater than 10% of his or her base pay for each payroll period in the Payment Period. At the end of each Payment Period, the accumulated deductions are used to purchase shares of common stock from the Company up to a maximum of 12,000 shares for any one employee during a Payment Period. Shares are purchased at a price equal to 85% of the fair market value of the Company's common stock on the last business day of a Payment Period. Employees who, after exercising their rights to purchase shares of common stock in the 2005 ESPP, would own shares representing 5% or more of the voting power of the Company's common stock, are ineligible to participate under the 2005 ESPP. The 2005 ESPP provides for the issuance of a maximum of 10,000,000 shares of common stock. As of June 30, 2009, 1,342,148 shares had been issued under the 2005 ESPP. The Company recorded stock-based compensation costs related to the 2005 ESPP of \$0.6 million and \$1.1 million for the three and six months ended June 30, 2009, respectively.

*Stock-Based Compensation*

The detail of the total stock-based compensation recognized by income statement classification is as follows (in thousands):

<b>Income Statement Classifications</b>	<b>Three Months Ended June 30, 2009</b>	<b>Three Months Ended June 30, 2008</b>	<b>Six Months Ended June 30, 2009</b>	<b>Six Months Ended June 30, 2008</b>
Cost of services revenues	\$ 397	\$ 440	\$ 821	\$ 928
Research and development	14,330	14,831	28,544	29,249
Sales, marketing and services	7,754	8,043	15,338	15,606
General and administrative	5,959	10,268	11,885	15,205
<b>Total</b>	<b>\$ 28,440</b>	<b>\$ 33,582</b>	<b>\$ 56,588</b>	<b>\$ 60,988</b>

*Stock Options*

Options granted from the 2005 Plan typically have a five-year life and vest over three years at a rate of 33.3% of the shares underlying the option one year from date of grant and at a rate of 2.78% monthly thereafter. The Company currently uses the Black-Scholes option pricing model to determine the fair value of its stock options. The determination of the fair value of stock-based payment awards on the date of grant using an option-pricing model is affected by the Company's stock price, as well as assumptions regarding a number of complex and subjective variables. These variables include the Company's expected stock price, volatility over the term of the awards, actual employee exercise behaviors, risk-free interest rate and expected dividends. For purposes of valuing stock options, the Company determined the expected volatility factor by considering the implied volatility in two-year market-traded options of the Company's common stock based on third party volatility quotes in accordance with the provisions of SAB No. 107. The Company's decision to use implied volatility was based upon the availability of actively

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traded options on the Company's common stock and its assessment that implied volatility is more representative of future stock price trends than historical volatility. The approximate risk free interest rate was based on the implied yield available on U.S. Treasury zero-coupon issues with remaining terms equivalent to the Company's expected term on its options. The expected term of the Company's stock options was based on the historical employee exercise patterns. The Company also periodically analyzes its historical pattern of option exercises based on certain demographic characteristics and determined that there were no meaningful differences in option exercise activity based on the demographic characteristics. The Company does not intend to pay dividends on its common stock in the foreseeable future. Accordingly, the Company used a dividend yield of zero in its option pricing model.

The weighted average fair value of stock options granted during the three months ended June 30, 2009 was \$7.70. The total intrinsic value of options exercised during the three and six months ended June 30, 2009 was \$27.9 million and \$34.7 million, respectively. The intrinsic value is calculated as the difference between the market value on the date of exercise and the exercise price of the shares. As of June 30, 2009, there was \$102.4 million of total unrecognized compensation cost related to stock options. That cost is expected to be recognized over a weighted-average period of 1.94 years.

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The assumptions used to value option grants are as follows:

	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Months Ended June 30, 2009	Six Months Ended June 30, 2008
Expected volatility factor	0.38	0.42	0.38 0.44	0.39 0.42
Approximate risk free interest rate	1.38%	2.47%	1.31% -1.38%	2.47% 2.84%
Expected term (in years)	3.17	3.35	3.17 3.37	3.35 3.56
Expected dividend yield	0%	0%	0%	0%

*Non-vested Stock*

The Company assumed shares of non-vested stock in conjunction with its acquisition of XenSource, Inc. Upon assumption, these shares were reset to vest over three years at a rate of 33.3% of the shares one year from date of grant and at a rate of 2.78% monthly thereafter based on service. As of June 30, 2009, the number of non-vested shares granted and outstanding was 556,305 and there was \$20.0 million of total unrecognized compensation cost related to non-vested stock. The unrecognized compensation cost is expected to be recognized over a weighted-average period of 1.30 years.

*Non-vested Stock Units*

Annually, the Company awards vice presidents and senior executives non-vested performance stock units from the 2005 Plan. The number of non-vested stock units underlying each award is determined one year after the date of the award and is based on achievement of a specific corporate financial performance goal. If the performance goal is less than 90% attained, then no non-vested stock units will be issued pursuant to the authorized award. For performance at and above 90%, the number of non-vested stock units issued is based on a graduated slope, with the maximum number of non-vested stock units issuable pursuant to the award capped at 125% of the base number of non-vested stock units set forth in the executive's award agreement. The Company is required to estimate the attainment that will be achieved related to the defined performance goals and the number of non-vested stock units that will ultimately be awarded in order to recognize compensation expense over the vesting period. If the performance goal is met, the non-vested stock units vest 33.33% on each anniversary subsequent to the date of the award. Each non-vested stock unit, upon vesting, represents the right to receive one share of the Company's common stock. If the performance goals are not met, no compensation cost will ultimately be recognized in that period and any previously recognized compensation cost will be reversed. During 2008, the performance goal was achieved within the range of the graduated slope and there was no material adjustment to compensation cost related to non-vested stock units granted to executives.

Annually, the Company also awards vice presidents and senior executives non-vested stock units from the 2005 Plan that vest based on service. These non-vested stock units vest 33.33% on each anniversary subsequent to the date of the award. Each non-vested stock unit, upon vesting, will represent the right to receive one share of the Company's common stock. In addition, the Company awards non-vested stock units to all of its non-employee directors. These units vest monthly in equal installments based on service and, upon vesting, each stock unit represents the right to receive one share of the Company's common stock. As of June 30, 2009, the number of non-vested stock units outstanding was 1,122,504 and there was \$17.7 million of total unrecognized compensation cost related to non-vested stock units. The unrecognized cost is expected to be recognized over a weighted-average period of 1.68 years.

*Long-term Incentive Plan*

In May of 2009, the Company granted certain senior level executives restricted stock units as part of a long-term incentive plan that vest based on market and service conditions. The number of restricted stock units underlying each award is determined at the end of a three-year performance period. In order to vest, the Company's stock price must appreciate by at least ten percent by the end of the performance period. If the Company's stock appreciation is at least ten percent then the percentage of the restricted stock units that will vest will be determined by comparing the Company's stock price appreciation to the appreciation of the weighted average of two stock market indices comprised of the

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Standard & Poor's 500 Index (the S&P 500), which has been assigned a two-thirds weighting and the iShares Standard & Poor's North America Technology Index (the IGM), which has been assigned a one-third weighting. Based on the level of performance, up to 200% of the award may vest. After vesting, the shares underlying the award will be issued at the earlier of six months and one day after the participant's separation from the Company or the participant's death. In the event of a change in control of the Company, the payout of any award is limited to a prorated portion of such award based upon a performance assessment prior to the change in control date.

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The market condition requirements are reflected in the grant date fair value of the award, and the compensation expense for the award will be recognized assuming that the requisite service is rendered regardless of whether the market conditions are achieved. The grant date fair value of the restricted stock unit awards was determined through the use of a Monte Carlo simulation model, which utilizes multiple input variables that determine the probability of satisfying the market condition requirements applicable to each award as follows:

Expected volatility factor	<b>0.30 - 0.46</b>
Risk free interest rate	<b>1.23%</b>
Expected dividend yield	<b>0%</b>

The range of expected volatilities utilized was based on the historical volatilities of the Company's Stock, the S&P 500 and the IGM. The Company chose to use historical volatility to value these awards because historical stock prices were used to develop the correlation coefficients between Citrix and each of the S&P 500 and the IGM in order to model stock price movements. The volatilities used were calculated over the most recent 2.67 year period, which was the remaining term of the performance period at the date of grant. The risk free interest rate was based on the implied yield available on U.S. Treasury zero-coupon issues with remaining terms equivalent to the remaining performance period. The Company does not intend to pay dividends on its common stock in the foreseeable future. Accordingly, the Company used a dividend yield of zero in its model.

The estimated fair value of each award was \$24.16 as of the date of grant. As of June 30, 2009, the number of restricted stock units granted pursuant to this award was 175,667 and there was \$3.0 million of total unrecognized compensation cost related to restricted stock units. The unrecognized cost is expected to be recognized over 2.50 years.

**8. LONG-TERM DEBT**

Effective on August 9, 2005, the Company entered into a revolving credit facility (the Credit Facility) with a group of financial institutions (the Lenders). Effective September 27, 2006, the Company entered into an amendment and restatement of its Credit Facility (the Amendment). The Amendment decreased the overall range of interest rates the Company must pay on amounts outstanding on the Credit Facility and lowered the facility fee. In addition, the Amendment extended the term of the Credit Facility. The Credit Facility, as amended, allows the Company to increase the revolving credit commitment up to a maximum aggregate revolving credit commitment of \$175.0 million. The Credit Facility, as amended, currently provides for a revolving line of credit that will expire on September 27, 2011 in the aggregate amount of \$100.0 million, subject to continued covenant compliance. A portion of the revolving line of credit (i) in the aggregate amount of \$25.0 million may be available for issuances of letters of credit and (ii) in the aggregate amount of \$15.0 million may be available for swing line loans. The Credit Facility, as amended, currently bears interest at LIBOR plus 0.32% and adjusts in the range of 0.32% to 0.80% above LIBOR based on the level of the Company's total debt and its adjusted earnings before interest, taxes, depreciation and amortization (EBITDA) as defined in the agreement. In addition, the Company is required to pay a quarterly facility fee ranging from 0.08% to 0.20% based on the aggregate amount available under the Credit Facility, as amended, and the level of the Company's total debt and its adjusted EBITDA. Borrowings under the Credit Facility, as amended, are guaranteed by the Company and certain of the Company's U.S. and foreign subsidiaries, which guarantees are secured by a pledge of shares of certain foreign subsidiaries. As of June 30, 2009, there were no amounts outstanding under the Credit Facility, as amended.

The Credit Facility, as amended, contains customary default provisions, and the Company must comply with various financial and non-financial covenants. The financial covenants consist of a minimum interest coverage ratio and a maximum consolidated leverage ratio. The primary non-financial covenants contain certain limits on the Company's ability to pay dividends, conduct certain mergers or acquisitions, make certain investments and loans, incur future indebtedness or liens, alter the Company's capital structure or sell stock or assets. As of June 30, 2009, the Company was in compliance with all covenants of the Credit Facility.

**9. SEGMENT INFORMATION**

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The Company operates in a single industry segment consisting of the design, development and marketing of technology solutions that allow applications to be delivered, supported and shared on-demand. The Company's revenues are derived from sales of its Citrix Delivery Center products and related technical services in the Americas, Europe, the Middle East and Africa ( EMEA ) and Asia-Pacific regions and from its online services sold by its Online Services division. These three geographic regions and the Online Services division constitute the Company's four reportable segments.

The Company does not engage in intercompany revenue transfers between segments. The Company's chief operating decision maker ( CODM ) evaluates the Company's performance based primarily on profitability in the geographic locations in which the Company operates and separately evaluates the performance of its Online Services division. Segment profit for each segment includes certain sales, marketing, general and administrative expenses directly attributable to the segment, including research and development costs in the Online Services division and excludes certain expenses that are managed outside the reportable segments. Costs excluded from segment profit primarily consist of certain research and development costs associated with the Citrix Delivery Center products, restructuring charges, stock-based compensation costs, amortization of product related technology, amortization of other

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intangible assets, interest, corporate expenses and income taxes. Corporate expenses are comprised primarily of corporate marketing costs, stock-based compensation costs, operations and certain general and administrative expenses, which are separately managed. Accounting policies of the Company's segments are the same as its consolidated accounting policies.

Net revenues and segment profit, classified by the Company's four reportable segments are as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2009	2008	2009	2008
Net revenues:				
Americas (1)	\$ 173,753	\$ 168,015	\$ 329,543	\$ 324,838
EMEA (2)	112,637	127,493	225,355	254,415
Asia-Pacific	31,088	32,535	59,658	63,839
Online Services division	75,350	63,687	147,330	125,672
Consolidated	\$ 392,828	\$ 391,730	\$ 761,886	\$ 768,764
Segment profit:				
Americas (1)	\$ 96,491	\$ 84,168	\$ 174,705	\$ 157,456
EMEA (2)	72,975	78,828	143,954	162,698
Asia-Pacific	6,738	5,817	11,393	11,692
Online Services division	21,964	18,059	42,215	36,242
Unallocated expenses (3):				
Amortization of intangible assets	(16,586)	(18,683)	(33,679)	(34,976)
Research and development	(68,416)	(67,650)	(132,135)	(132,652)
Restructuring	(2,036)		(22,766)	
Net interest and other income	5,069	6,322	6,238	14,793
Other corporate expenses	(71,404)	(71,649)	(138,958)	(141,279)
Consolidated income before income taxes	\$ 44,795	\$ 35,212	\$ 50,967	\$ 73,974

(1) The Americas segment is comprised of the United States, Canada and Latin America.

(2) Defined as Europe, the Middle East and Africa.

(3) Represents expenses presented to management on a consolidated basis only and not allocated to the operating segments.

In addition to evaluating the Company's profitability by geography, including the Company's Online Services division, its CODM also evaluates revenues by product groupings. Accordingly, the following table presents revenues for Product Licenses, License Updates and product related Technical Services by product grouping for the Company's Application Virtualization products, Application Networking products and other products and Online services revenues for the Online Services division's products, for the following periods:

	Three Months Ended June 30,	Six Months Ended June 30,
--	--------------------------------	------------------------------

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	2009	2008	2009	2008
Net revenues:				
Application Virtualization revenues	\$ 244,566	\$ 264,924	\$ 484,360	\$ 532,575
Citrix Online Division revenues	75,350	63,687	147,330	125,672
Application Networking revenues	56,630	54,357	102,019	91,948
Other	16,282	8,762	28,177	18,569
Total net revenue	\$ 392,828	\$ 391,730	\$ 761,886	\$ 768,764

**10. RESTRUCTURING**

During the first quarter of 2009, the Company announced a restructuring program and reduced its headcount by approximately 450 full-time positions. The restructuring program is expected to be substantially completed by the end of 2009.

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Restructuring charges related to the reduction of the Company's headcount and non-cancelable lease costs related to the consolidation and exiting of excess facilities by segment consists of the following (in thousands):

	Three Months Ended June 30, 2009	Six Months Ended June 30, 2009
Americas	\$ 1,791	\$ 13,199
EMEA	33	7,354
Asia-Pacific	84	1,624
Online Services division	128	589
<b>Total restructuring charges</b>	<b>\$ 2,036</b>	<b>\$ 22,766</b>

*Restructuring accruals*

As of June 30, 2009, of the aggregate \$2.0 million in outstanding restructuring liability, \$1.6 million relates to non-cancelable lease costs related to the consolidation of excess facilities that the Company expects to pay over the lives of the related obligations through fiscal 2011. The Company expects to consolidate additional excess facilities during the remainder of the year and as a result estimates that it will incur an additional \$4.5 million to \$5.0 million in expense.

The activity in the Company's restructuring accruals for the six months ended June 30, 2009 is summarized as follows (in thousands):

	Total
Balance at January 1, 2009	\$
Employee severance and related costs	21,123
Non-cancelable lease costs and other charges	1,580
Impairment of tenant improvement, furniture, and fixed assets	63
Payments	(20,724)
Reversal of previous charges	
<b>Balance at June 30, 2009</b>	<b>\$ 2,042</b>

As of June 30, 2009, restructuring accruals by segment consisted of the following (in thousands):

	Total
Americas	\$ 1,652
EMEA	390
Asia-Pacific	
Online services division	
<b>Total restructuring accruals</b>	<b>\$ 2,042</b>

## 11. DERIVATIVE FINANCIAL INSTRUMENTS

### *Cash Flow Hedges*

As of June 30, 2009, the Company's derivative assets and liabilities resulted from cash flow hedges related to its forecasted operating expenses transacted in local currencies. A substantial portion of the Company's overseas expenses are and will continue to be transacted in local currencies. To protect against fluctuations in operating expenses and the volatility of future cash flows caused by changes in currency exchange rates, the Company has established a program that uses foreign exchange forward contracts to hedge its exposure to these potential changes. The terms of these instruments, and the hedged transactions to which they relate, generally do not exceed 12 months and the maximum term is 18 months.

Generally, when the dollar is weak, foreign currency denominated expenses will be higher, and these higher expenses will be partially offset by the gains realized from the Company's hedging contracts. Conversely, if the dollar is strong, foreign currency denominated expenses will be lower. These lower expenses will in turn be partially offset by the losses incurred from the Company's hedging contracts. The change in the derivative component in accumulated other comprehensive loss includes unrealized gains or

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losses that arose from changes in market value of the effective portion of derivatives that were held during the period, and gains or losses that were previously unrealized but have been recognized in the same line item as the forecasted transaction in current period net income due to termination or maturities of derivative contracts. This reclassification has no effect on total comprehensive income or stockholders' equity.

The total cumulative unrealized gain (loss) on cash flow derivative instruments was \$7.1 million and \$(3.0) million at June 30, 2009 and December 31, 2008, respectively, and is included in accumulated other comprehensive loss in the accompanying condensed consolidated balance sheets. The net unrealized gain as of June 30, 2009 is expected to be recognized in income over the next twelve months at the same time the hedged items are recognized in income.

As of June 30, 2009, the Company had the following net notional foreign currency forward contracts outstanding (in thousands):

<b>Foreign Currency</b>	<b>Currency Denomination</b>
Australian dollars	AUD 37,152
British pounds sterling	GBP 32,657
Canadian dollars	CAD 6,470
Euro	EUR 45,433
Danish krone	DKK 16,383
Hong Kong dollars	HKD 68,354
Indian rupees	INR 782,290
Japanese yen	JPY 948,365
Singapore dollars	SGD 13,242
Swiss francs	CHF 23,809
<i>Derivatives not Designated as Hedges</i>	

The Company utilizes certain derivative instruments that either do not qualify or are not designated for hedge accounting treatment under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. Accordingly, changes in the fair value of these contracts are recorded in other income (expense), net.

A substantial portion of the Company's overseas assets and liabilities are and will continue to be denominated in local currencies. To protect against fluctuations in earnings caused by changes in currency exchange rates when remeasuring the Company's balance sheet, it utilizes foreign exchange forward contracts to hedge its exposure to this potential volatility. There were no assets or liabilities related to derivatives not designated as hedges as of June 30, 2009 and December 31, 2008.

*Fair Values of Derivative Instruments*

	Asset Derivatives				Liability Derivatives			
	June 30, 2009		December 31, 2008		June 30, 2009		December 31, 2008	
Derivatives Designated as	Balance Sheet Location	Fair Value						
<b>Hedging Instruments</b>								
Foreign currency forward contracts	Prepaid and other	\$ 15,318	Prepaid and other	\$ 23,308	Accrued expenses	\$ 7,376	Accrued expenses	\$ 27,630

current  
assets

current  
assets

and other  
current  
liabilities

and other  
current  
liabilities

**Table of Contents****CITRIX SYSTEMS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)***The Effect of Derivative Instruments on Financial Performance*

Derivatives in Cash Flow Hedging Relationships	Amount of Gain (Loss) Recognized in Other Comprehensive Income (Effective Portion)		Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion)	Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss (Effective Portion)	
	2009	2008		2009	2008
	Foreign currency forward contracts	\$ 15,752	\$ (4,301)	Operating expenses	\$ 4,060

Derivatives in Cash Flow Hedging Relationships	Amount of Gain Recognized in Other Comprehensive Income (Effective Portion)		Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion)	Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss (Effective Portion)	
	2009	2008		2009	2008
	Foreign currency forward contracts	\$ 10,075	\$ 1,309	Operating expenses	\$ 5,122

There was no material ineffectiveness in the Company's foreign currency hedging program in the periods presented.

Derivatives Not Designated as Hedging Instruments	Location of Gain Recognized in Income on Derivative		Amount of Loss Recognized in Income on Derivative	
	Derivative		2009	2008
	Foreign currency forward contracts	Other income (expense), net		\$ (2,524)

Derivatives Not Designated as Hedging Instruments	Location of Gain Recognized in Income on Derivative		Amount of Loss Recognized in Income on Derivative	
	Derivative		2009	2008
	Foreign currency forward contracts	Other income (expense), net		\$ (2,290)

**12. COMPREHENSIVE INCOME**

The components of comprehensive income, net of tax, are as follows (in thousands):

Three Months Ended June 30,	Six Months Ended June 30,
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	2009	2008	2009	2008
Net income	\$ 42,519	\$ 34,649	\$ 49,446	\$ 69,027
Other comprehensive income:				
Change in unrealized gain (loss) on available-for-sale securities	2,653	(1,020)	185	(215)
Net change due to derivative instruments	15,752	(4,301)	10,075	1,309
Comprehensive income	\$ 60,924	\$ 29,328	\$ 59,706	\$ 70,121

**Table of Contents****CITRIX SYSTEMS, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

The components of accumulated other comprehensive income, net of tax, are as follows (in thousands):

	<b>June 30, 2009</b>	<b>December 31, 2008</b>
Unrealized loss on available-for-sale securities	\$ (12,713)	\$ (12,897)
Unrealized gain (loss) on derivative instruments	7,121	(2,955)
<b>Accumulated other comprehensive loss</b>	<b>\$ (5,592)</b>	<b>\$ (15,852)</b>

**13. INCOME TAXES**

The Company's net unrecognized tax benefits totaled approximately \$29.4 million and \$28.3 million as of June 30, 2009 and December 31, 2008, respectively. There were no amounts included in the balance at June 30, 2009 of tax positions, which would not affect the annual effective tax rate, and approximately \$0.2 million of accrued interest on tax positions, which is included in income tax expense.

The Company and one or more of its subsidiaries is subject to federal income taxes in the United States, as well as income taxes of multiple state and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years prior to 2004. The Internal Revenue Service commenced an examination of the Company's U.S. federal income tax returns for 2004 and 2005 in the third quarter of 2006.

The Company is required to estimate its income taxes in each of the jurisdictions in which it operates as part of the process of preparing its condensed consolidated financial statements. At June 30, 2009, the Company had approximately \$49.4 million in deferred tax assets. SFAS No. 109, *Accounting for Income Taxes*, requires a valuation allowance to reduce the deferred tax assets reported if, based on the weight of the evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The Company reviews deferred tax assets periodically for recoverability and makes estimates and judgments regarding the expected geographic sources of taxable income and gains from investments, as well as tax planning strategies in assessing the need for a valuation allowance.

In the ordinary course of global business, there are transactions for which the ultimate tax outcome is uncertain; thus, judgment is required in determining the worldwide provision for income taxes. The Company provides for income taxes on transactions based on its estimate of the probable liability. The Company adjusts its provision as appropriate for changes that impact its underlying judgments. Changes that impact provision estimates include such items as jurisdictional interpretations on tax filing positions based on the results of tax audits and general tax authority rulings. Due to the evolving nature of tax rules combined with the large number of jurisdictions in which the Company operates, it is possible that the Company's estimates of its tax liability and the realizability of its deferred tax assets could change in the future, which may result in additional tax liabilities and adversely affect the Company's results of operations, financial condition and cash flows.

The Company maintains certain operational and administrative processes in overseas subsidiaries and its foreign earnings are taxed at lower foreign tax rates. The Company does not expect to remit earnings from its foreign subsidiaries. The Company's effective tax rate was approximately 5.1% and 1.6% for the three months ended June 30, 2009 and 2008, respectively, and 3.0% and 6.7% for the six months ended June 30, 2009 and 2008, respectively.

**14. STOCK REPURCHASE PROGRAMS**

The Company's Board of Directors authorized an ongoing stock repurchase program with a total repurchase authority granted to the Company of \$2.1 billion, of which \$300.0 million was approved in April 2009. The Company may use the approved dollar authority to repurchase stock at any time until the approved amounts are exhausted. The objective of the Company's stock repurchase program is to improve stockholders' returns.

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At June 30, 2009, approximately \$312.0 million was available to repurchase common stock pursuant to the stock repurchase program. All shares repurchased are recorded as treasury stock. A portion of the funds used to repurchase stock over the course of the program was provided by proceeds from employee stock option exercises and the related tax benefit.

The Company is authorized to make open market purchases of its common stock using general corporate funds. Additionally, from time to time, the Company has entered into structured stock repurchase arrangements with large financial institutions using general corporate funds in order to lower the average cost to acquire shares. These programs include terms that require the Company to make up-front payments to the counterparty financial institution and result in the receipt of stock during or at the end of the term of the agreement or the receipt of either stock or cash at the maturity of the agreement, depending on market conditions.

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**CITRIX SYSTEMS, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

During the three months ended June 30, 2009, the Company expended approximately \$40.0 million on open market purchases, repurchasing 1,319,000 shares of outstanding common stock at an average price of \$30.32. In addition, as of June 30, 2009, the Company did not have any prepaid notional amounts remaining under its structured stock repurchase programs and it did not make any up-front payments to financial institutions related to structured stock repurchase agreements.

During the six months ended June 30, 2009, the Company expended approximately \$65.0 million on open market purchases, repurchasing 2,422,300 shares of outstanding common stock at an average price of \$26.83. In addition, during the period, the Company did not make any up-front payments to financial institutions related to structured stock repurchase agreements.

During the three months ended June 30, 2008, the Company took delivery of 478,145 shares at an average price of \$31.85 per share from its structured repurchase agreements and it expended approximately \$55.0 million on open market purchases, repurchasing 1,616,933 shares of outstanding common stock at an average price of \$33.99. In addition, during the three months ended June 30, 2008 the Company made up-front payments of \$20.0 million to certain financial institutions related to structured stock repurchase agreements.

During the six months ended June 30, 2008, the Company took delivery of 2,908,645 shares at an average price of \$35.44 per share from its structured repurchase agreements and it expended approximately \$116.3 million on open market purchases, repurchasing 3,421,333 shares of outstanding common stock at an average price of \$33.98. In addition, during the six months ended June 30, 2008 the Company made up-front payments of \$33.9 million to certain financial institutions related to structured stock repurchase agreements.

**15. COMMITMENTS AND CONTINGENCIES**

*Leases*

The Company leases certain office space and equipment under various operating leases. In addition to rent, the leases require the Company to pay for taxes, insurance, maintenance and other operating expenses. Certain of these leases contain stated escalation clauses while others contain renewal options. The Company recognizes rent expense on a straight-line basis over the term of the lease, excluding renewal periods, unless renewal of the lease is reasonably assured.

The Company has an operating lease obligation related to a property that is not fully utilized which continues to 2018 with a total remaining obligation at June 30, 2009 of approximately \$5.3 million, of which \$1.0 million was accrued as of June 30, 2009, and is reflected in accrued expenses and other current liabilities and other liabilities in the accompanying condensed consolidated balance sheets. In calculating this accrual, the Company made estimates, based on market information, including the estimated vacancy periods and sublease rates and opportunities. The Company periodically re-evaluates its estimates related to this vacant facility.

*Legal Matters*

Due to the nature of the Company's business, it is subject to patent infringement claims, including current suits against it or one or more of its wholly-owned subsidiaries by Realtime Data, LLC, SSL Services, LLC, and 01 Communiqué Laboratory Inc. alleging infringement by various Citrix products and services. These complaints were filed separately in the United States District Court for the Eastern District of Texas in April 2008 and in January 2007, and in the United States District Court for the Northern District of Ohio in February 2006, respectively, and seek unspecified damages and other relief. The Company believes that it has meritorious defenses to the allegations made in these complaints and intends to vigorously defend these lawsuits; however, it is unable currently to determine the ultimate outcome of these or similar matters or the potential exposure to loss, if any.

In addition, the Company is a defendant in various litigation matters generally arising out of the normal course of business. Although it is difficult to predict the ultimate outcome of these cases, the Company believes that the ultimate outcome will not materially affect its business, financial position, results of operations or cash flows.

*Guarantees*

FIN No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, requires certain guarantees to be recorded at fair value and requires a guarantor to make disclosures, even when the likelihood of making any payments under the guarantee is remote. For those guarantees and indemnifications that do not fall within the initial recognition and measurement requirements of FIN No. 45, the Company must continue to monitor the conditions that are subject to the guarantees and indemnifications, as required under existing generally accepted accounting principles, to identify if a loss has been incurred. If the Company determines that it is probable that a loss has been incurred, any such estimable loss would be recognized. The initial recognition and measurement requirements do not apply to the provisions contained in the majority of the Company's software license agreements that indemnify licensees of the Company's software from damages and costs

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resulting from claims alleging that the Company's software infringes the intellectual property rights of a third party. The Company has not made payments pursuant to these provisions. The Company has not identified any losses that are probable under these provisions and, accordingly, the Company has not recorded a liability related to these indemnification provisions.

**16. RECENT ACCOUNTING PRONOUNCEMENTS**

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*. SFAS No 168 establishes the FASB Accounting Standards Codification ( Codification ), which was officially launched on July 1, 2009, and became the primary source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under the authority of Federal securities laws are also sources of authoritative GAAP for SEC registrants. The subsequent issuances of new standards will be in the form of Accounting Standards Updates that will be included in the Codification. SFAS No. 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. As such, the Company plans to adopt SFAS No. 168 in connection with its third quarter 2009 reporting. As the Codification is not intended to change GAAP, the adoption of SFAS No. 168 will have no impact on the Company's consolidated financial position, results of operations and cash flows.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)*. SFAS No. 167, which amends FASB Interpretation No. 46 (revised December 2003), *Consolidation of Variable Interest Entities*, ( FIN No. 46(R) ), prescribes a qualitative model for identifying whether a company has a controlling financial interest in a variable interest entity ( VIE ) and eliminates the quantitative model prescribed by FIN No. 46(R). The new model identifies two primary characteristics of a controlling financial interest: (1) provides a company with the power to direct significant activities of the VIE, and (2) obligates a company to absorb losses of and/or provides rights to receive benefits from the VIE. SFAS No. 167 requires a company to reassess on an ongoing basis whether it holds a controlling financial interest in a VIE. A company that holds a controlling financial interest is deemed to be the primary beneficiary of the VIE and is required to consolidate the VIE. This statement is effective for fiscal years beginning after November 15, 2009. As such, the Company plans to adopt SFAS No. 167 effective January 1, 2010 and is currently evaluating the impact of adopting this standard.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Our operating results and financial condition have varied in the past and could in the future vary significantly depending on a number of factors. From time to time, information provided by us or statements made by our employees contain forward-looking information that involves risks and uncertainties. In particular, statements contained in this Quarterly Report on Form 10-Q, and in the documents incorporated by reference into this Quarterly Report on Form 10-Q, that are not historical facts, including, but not limited to statements concerning new products, development and offerings of products and services, market positioning, Product Licenses, License Updates, Online Services, Technical Services, Application Networking, Citrix Delivery Center, Application Virtualization, Desktop Virtualization, Server Virtualization, Subscription Advantage, XenApp, NetScaler, XenServer and XenDesktop, legal proceedings, corporate bonds, competition and strategy, deferred revenues, stock-based compensation, licensing and subscription renewal programs, intellectual property, international operations, government regulation, seasonal factors, sales and sales cycle, revenue recognition, profitability, growth of revenues, composition of revenues, cost of revenues, operating expenses, sales, marketing and services expenses, general and administrative expenses, research and development, valuations of investments and derivative instruments, reinvestment or repatriation of foreign earnings, gross margins, amortization expense, interest income, foreign currency expense, impairment charges, fair value measurements, investment transactions (including the AIG Capped Floater, our Settlement with UBS and investments in auction rate and available-for-sale securities), changes in domestic and foreign economic conditions and credit markets, the Strategic Restructuring Program and related restructuring charges, including costs associated with the consolidation of excess facilities, customer delays or reductions in technology purchases, anticipated operating and capital expenditure requirements, our cash inflows, cash and non-cash charges, contractual obligations, our Credit Facility, in-process research and development, tax rates, estimates and deductions, FASB Staff Positions and Interpretations, accounting standards, including SFAS No. 109, SFAS No. 157, SFAS No. 159, SFAS No. 167, SFAS No. 168 and FSP No. 115-2, acquisitions, including XenSource and Vapps, stock repurchases, liquidity, payment of dividends and third party licenses, constitute forward-looking statements and are made under the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are neither promises nor guarantees. Our actual results of operations and financial condition have varied and could in the future vary significantly from those stated in any forward-looking statements. The factors described in Part I, Item 1A, Risk Factors, in our Annual Report on Form 10-K for the year ended December 31, 2008, as updated in Part II, Item 1A in this Quarterly Report on Form 10-Q, among others, could cause actual results to differ materially from those contained in forward-looking statements made in this Quarterly Report on Form 10-Q, in the documents incorporated by reference into this Quarterly Report on Form 10-Q or presented elsewhere by our management from time to time. Such factors, among others, could have a material adverse effect upon our business, results of operations and financial condition.*

**Executive Summary***Overview*

Management's discussion and analysis of financial condition and results of operations is intended to help the reader understand our financial condition and results of operations. This section is provided as a supplement to, and should be read in conjunction with, our financial statements and the accompanying notes to our condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for the three and six months ended June 30, 2009. The results of operations for the periods presented in this report are not necessarily indicative of the results expected for the full year or for any future period, due in part to the seasonality of our business. Historically, our revenue for the fourth quarter of any year is typically higher than our revenue for the first quarter of the subsequent year.

We design, develop and market virtualization, networking and software-as-a-service solutions to improve customers IT capabilities and cost structure. We market and license our products through multiple channels such as value-added resellers, or VARS, channel distributors, system integrators, independent software vendors, our Websites and original equipment manufacturers.

Our solutions can fundamentally change an information technology organization's approach and strategic value, transforming information technology, or IT, into an on-demand service by centralizing the delivery of applications and desktops. Further, this approach to IT transforms datacenters, making them far more flexible to adapt to the changing needs of an enterprise.

We believe our approach is unique in the market because we have combined innovative technologies in the areas of application virtualization, desktop virtualization, server virtualization and application networking, to deliver the most comprehensive end-to-end application delivery solution marketed as Citrix Delivery Center—one that, when considered as a whole, is competitively differentiated by its interoperability and feature set.

The recent crisis in the credit markets, difficulties in the financial services sector and the overall weakness in the global economy, is impacting IT spending. Although during the second quarter of 2009 we saw some improvement in our Americas segment, which includes the United States, Canada and Latin America, our overseas business, especially in our EMEA segment, which includes Europe, the Middle East and Africa, is still being significantly impacted by the ongoing weakness in the global economy. We are continuing to see IT projects delayed and in many cases re-evaluated altogether. This environment has caused our current and potential customers to further delay or reduce technology

purchases, which has reduced sales of our products and may result in longer sales cycles, slower adoption of new technologies and increased price competition.

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At the same time, however, this environment puts a much sharper focus on IT products and services that can reduce cost and deliver quick, tangible return on investment, or ROI. With our customers focused on economic value in technology solutions, we intend to continue highlighting our solutions' abilities to reduce IT costs, increase business flexibility and deliver ROI.

XenApp and XenDesktop, for example, can reduce the cost of traditional desktop management by virtualizing the desktop and applications in a customer's datacenter, where they are more easily and efficiently maintained. XenServer and NetScaler can alter the traditional economies of the datacenter by providing much greater levels of flexibility of computing resources, especially with respect to servers, by improving application performance and thereby reducing the amount of processing power involved, and allowing easy reconfiguration of servers for multiple purposes. Our real-time collaboration products offer secure and cost-effective solutions that allow users to host and actively participate in online meetings, webinars and training sessions remotely and reduce costs associated with business travel.

Further, we will endeavor to sustain the long-term growth of our businesses and enhance our current solutions through technological innovation, engineering excellence, selective and strategic acquisition of technology, talent and/or companies, and through a commitment to delivering high-quality products and services to customers and partners. We expect to continue to make strategic investments in research and development of existing and new products, and we will invest in research and development of advanced technologies for future application, including server and desktop delivery infrastructure products. We believe that delivering innovative and high-value solutions through our Citrix Delivery Center is the key to meeting customer and partner needs and achieving our future growth.

From an operations standpoint, in order to operate more efficiently and to drive long-term changes in our cost model, on January 28, 2009, we announced the implementation of a strategic restructuring program, or the Strategic Restructuring Program. The Strategic Restructuring Program included reducing our headcount by approximately 450 full-time positions. In the first quarter of 2009, we incurred a pre-tax charge of \$20.7 million related to employee severance and related costs and in the second quarter of 2009 we incurred an additional \$2.0 million, which primarily consisted of non-cancelable lease costs related to the consolidation of certain of our facilities. In addition to the Strategic Restructuring Program, we are continuing to take steps to reduce operating costs that include but are not limited to reprioritizing internal projects, reducing contract workers and limiting travel spending.

### *Summary of Results*

For the three months ended June 30, 2009 compared to the three months ended June 30, 2008, a summary of our results included:

Product License revenue decreased 15.5% to \$129.7 million;

License Updates revenue increased 8.8% to \$149.3 million;

Online Services revenue increased 18.3% to \$75.4 million;

Technical Services revenue increased 3.1% to \$38.5 million;

Operating income increased 37.5% to \$39.7 million; and

Diluted earnings per share increased 24.9% to \$0.23.

The decrease in our Product License revenue was primarily driven by decreased sales of our Application Virtualization products, mainly in our EMEA segment. As expected, we saw many customers continue to delay or reduce planned IT projects in response to current macro economic conditions. The increase in License Updates revenue was driven by increased renewals of our Subscription Advantage product over a larger subscriber base. Our Online Services revenue increased due to continued sales strength of our real-time collaboration services. The increase in operating income is primarily due to a reduction in compensation and employee related costs of \$29.6 million due to the Strategic Restructuring Program. Partially offsetting this decrease in compensation and employee related costs during the quarter was a correction of the purchase price

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accounting for the 2007 acquisition of XenSource, Inc. We incorrectly recorded acquisition-related payments to certain employees as purchase consideration and goodwill when it should have been recorded as compensation expense. Accordingly, in the second quarter of 2009, we recorded compensation expense related to this item of \$5.4 million, of which \$4.6 million related to prior periods, with a corresponding decrease to goodwill. As this adjustment was related to the correction of an error, we performed the analysis required by Staff Accounting Bulletin 99, *Materiality*, and Staff Accounting Bulletin 108, *Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements*. Based on our analysis, we concluded that the effect of the error was not material to the prior fiscal years from both a quantitative and qualitative perspective and is not anticipated to be material to the full fiscal year of 2009. In accordance with the guidance set forth in paragraph 29 of APB Opinion No. 28, *Interim Financial Reporting*, we corrected and disclosed this error in the quarter ended June 30, 2009.

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In addition, the recent crisis in the credit markets has caused some of our investments to experience declines in fair value, which have resulted in impairment charges and unrealized losses in our investment portfolio. We do not currently anticipate that the lack of liquidity caused by holding these investments will have a material adverse effect on our operating cashflows or financial position. We continue to monitor our overall investment portfolio and if the credit ratings of the issuers of our investments deteriorate or if the issuers experience financial difficulty, including bankruptcy, we may be required to make additional adjustments to the carrying value of the securities in our investment portfolio and recognize additional impairment charges for declines in fair value which are determined to be other-than-temporary. See [Liquidity and Capital Resources](#) below.

### **2008 Acquisition**

In October 2008, we acquired all of the issued and outstanding securities of Vapps, Inc., or Vapps, a privately held Delaware corporation headquartered in Hoboken, New Jersey. Vapps offers high quality audio conferencing solutions to small and medium sized businesses and enterprise and service provider markets that complement our online services products. The total consideration for this transaction was approximately \$26.6 million in cash, including \$1.0 million in transaction costs. In addition, if certain financial and operational milestones are achieved by the Vapps business, contingent consideration of up to approximately \$4.4 million may be earned. The sources of funds for this transaction consisted of available cash and investments. In addition, we assumed approximately 0.1 million unvested stock options upon the closing of the transaction.

Revenues from Vapps are included in our Online Services revenue. The Vapps results of operations have been included in our consolidated results of operations beginning after the date of its acquisition.

### *In-process Research and Development for Acquisitions*

The fair values used in determining the purchase price allocation for certain intangible assets for our acquisitions were based on estimated discounted future cash flows, royalty rates and historical data, among other information. Purchased in-process research and development, or IPR&D, was expensed immediately upon the closing of our 2008 acquisition of Vapps in the amount of \$1.1 million. Such IPR&D was expensed in accordance with FASB Interpretation No. 4, *Applicability of FASB Statement No. 2 to Business Combinations Accounted for by the Purchase Method*, because it pertained to technology that was not currently technologically feasible, meaning it had not reached the working model stage, did not contain all of the major functions planned for the product, was not ready for initial customer testing and had no alternative future use. The fair value assigned to in-process research and development was determined using the income approach, which includes estimating the revenue and expenses associated with a project's sales cycle and by estimating the amount of after-tax cash flows attributable to the projects. The future cash flows were discounted to present value utilizing an appropriate risk-adjusted rate of return, which ranged from 21% - 25%. The rate of return determination included a factor that takes into account the uncertainty surrounding the successful development of the IPR&D.

### **Critical Accounting Policies and Estimates**

Our discussion and analysis of financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States, or GAAP. The preparation of our financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent liabilities. We base these estimates on our historical experience and on various other assumptions that we believe to be reasonable under the circumstances, and these estimates form the basis for our judgments concerning the carrying values of assets and liabilities that are not readily apparent from other sources. We periodically evaluate these estimates and judgments based on available information and experience. Actual results could differ from our estimates under different assumptions and conditions. If actual results significantly differ from our estimates, our financial condition and results of operations could be materially impacted. For more information regarding our critical accounting policies and estimates please refer to [Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies and Estimates](#) contained in our Annual Report on Form 10-K for the year ended December 31, 2008 and Note 2 to our condensed consolidated financial statements. There have been no material changes to the critical accounting policies previously disclosed in that report.

**Table of Contents****Results of Operations**

The following table sets forth our condensed consolidated statements of income data and presentation of that data as a percentage of change from period-to-period (in thousands).

	Three Months Ended June 30,		Six Months Ended June 30,		Three Months Ended	Six Months Ended
	2009	2008	2009	2008	June 30, 2009 vs. June 30, 2008	June 30, 2009 vs. June 30, 2008
<b>Revenues:</b>						
Product licenses	\$ 129,692	\$ 153,458	\$ 241,592	\$ 300,418	(15.5)%	(19.6)%
License updates	149,334	137,279	297,532	271,213	8.8	9.7
Online services	75,350	63,687	147,330	125,672	18.3	17.2
Technical services	38,452	37,306	75,432	71,461	3.1	5.6
Total net revenues	392,828	391,730	761,886	768,764	0.3	(0.9)
<b>Cost of net revenues:</b>						
Cost of license revenues	11,506	12,781	23,000	23,922	(10.0)	(3.9)
Cost of services revenues	21,132	20,100	42,755	38,797	5.1	10.2
Amortization of product related intangible assets	11,423	12,976	23,522	23,569	(12.0)	(0.2)
Total cost of net revenues	44,061	45,857	89,277	86,288	(3.9)	3.5
Gross margin	348,767	345,873	672,609	682,476	0.8	(1.4)
<b>Operating expenses:</b>						
Research and development	75,160	73,965	146,197	145,495	1.6	0.5
Sales, marketing and services	167,130	169,244	330,719	335,689	(1.2)	(1.5)
General and administrative	59,552	68,067	118,041	130,704	(12.5)	(9.7)
Restructuring	2,036		22,766		100.0	100.0
Amortization of other intangible assets	5,163	5,707	10,157	11,407	(9.5)	(11.0)
Total operating expenses	309,041	316,983	627,880	623,295	(2.5)	0.7
Income from operations	39,726	28,890	44,729	59,181	37.5	(24.4)
Interest income	4,393	7,599	7,108	17,916	(42.2)	(60.3)
Interest expense	(34)	(55)	(158)	(110)	(38.2)	43.6
Other income (expense), net	710	(1,222)	(712)	(3,013)	*	(76.4)
Income before income taxes	44,795	35,212	50,967	73,974	27.2	(31.1)
Income taxes	2,276	563	1,521	4,947	304.3	(69.3)
Net income	\$ 42,519	\$ 34,649	\$ 49,446	\$ 69,027	22.7%	(28.4)%

\* not meaningful  
Revenues

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Net revenues include the following categories: Product Licenses, License Updates, Online Services and Technical Services. Product Licenses primarily represent fees related to the licensing of the following major products:

Our Application Virtualization products, including XenApp;

Our Application Networking products, including NetScaler, Branch Repeater and Access Gateway;

Our Desktop Virtualization product, including XenDesktop; and

Our Server Virtualization product, including XenServer.

In addition, we offer incentive programs to our channel distributors and VARs to stimulate demand for our products. Revenues associated with these programs are partially offset by these incentives to our channel distributors and VARs.

License Updates consist of fees related to our Subscription Advantage program that are recognized ratably over the term of the contract, which is typically 12 to 24 months. Subscription Advantage is an annual renewable program that provides subscribers with automatic delivery of unspecified software upgrades, enhancements and maintenance releases when and if they become available during the term of the subscription. Online Services revenues consist primarily of fees related to online service agreements and are

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recognized ratably over the contract term. Technical Services revenues are comprised of fees from technical support services, which are recognized ratably over the contract term, as well as revenues from product training and certification, and consulting services revenue related to implementation of our products, which is recognized as the services are provided.

	Three Months Ended June 30,		Six Months Ended June 30,		Three Months	Six Months
	2009	2008	2009	2008	Ended June 30, 2009 vs. June 30, 2008	Ended June 30, 2009 vs. June 30, 2008
	(In thousands)					
Product Licenses	\$ 129,692	\$ 153,458	\$ 241,592	\$ 300,418	\$ (23,766)	\$ (58,826)
License Updates	149,334	137,279	297,532	271,213	12,055	26,319
Online Services	75,350	63,687	147,330	125,672	11,663	