

NETLOGIC MICROSYSTEMS INC
Form 10-K
March 14, 2008
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

(Mark one)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission File Number

000-50838

NETLOGIC MICROSYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1875 Charleston Road, Mountain View, California
(Address of principal executive office)

(650) 961-6676

77-0455244
(I.R.S. Employer Identification No.)

94043
(Zip Code)

(Registrant's telephone number, including area code)

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, \$0.01 par value per share

The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one.)

Large accelerated filer Accelerated filer Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes No

The aggregate market value of the voting stock held by non-affiliates of the registrant as of June 29, 2007, the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$665,003,076 (based on the last reported sale price of \$31.84 on June 29, 2007).

21,358,653 shares of the Registrant's common stock, par value \$0.01 per share, were outstanding as of February 29, 2008.

DOCUMENTS INCORPORATED BY REFERENCE

Portions registrant's proxy statement to be delivered to stockholders in connection with the registrant's 2008 Annual Meeting of Stockholders to be held on or about May 16, 2008 are incorporated by reference into Part III of this Form 10-K. The registrant intends to file its proxy statement within 120 days after its fiscal year end.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

FISCAL 2007 FORM 10-K

TABLE OF CONTENTS

| | Page |
|---|-------------|
| <u>PART I</u> | |
| Item 1. <u>Business</u> | 3 |
| Item 1A. <u>Risk Factors</u> | 14 |
| Item 1B. <u>Unresolved Staff Comments</u> | 29 |
| Item 2. <u>Properties</u> | 29 |
| Item 3. <u>Legal Proceedings</u> | 29 |
| Item 4. <u>Submission of Matters to a Vote of Security Holders</u> | 29 |
| <u>PART II</u> | |
| Item 5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 30 |
| Item 6. <u>Selected Financial Data</u> | 32 |
| Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 33 |
| Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 47 |
| Item 8. <u>Financial Statements and Supplementary Data</u> | 48 |
| Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u> | 83 |
| Item 9A. <u>Controls and Procedures</u> | 83 |
| Item 9B. <u>Other Information</u> | 83 |
| <u>PART III</u> | |
| Item 10. <u>Directors, Executive Officers and Corporate Governance</u> | 84 |
| Item 11. <u>Executive Compensation</u> | 84 |
| Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u> | 84 |
| Item 13. <u>Certain Relationships and Related Transactions and Director Independence</u> | 84 |
| Item 14. <u>Principal Accounting Fees and Services</u> | 84 |
| <u>PART IV</u> | |
| Item 15. <u>Exhibits and Financial Statement Schedules</u> | 85 |
| <u>Signatures</u> | 88 |

Table of Contents**PART I****Forward-looking Statements**

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which include, without limitation, statements about the market for our technology, our strategy and competition. Such statements are based upon current expectations that involve risks and uncertainties. Any statements contained herein that are not statements of historical fact may be deemed forward-looking statements. For example, the words believes, anticipates, plans, expects, intends and similar expressions are intended to identify forward-looking statements. Our actual results and the timing of certain events may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such a discrepancy include, but are not limited to, those discussed in Business, Risks Factors, Management's Discussion and Analysis of Financial Condition and Results of Operations and Quantitative and Qualitative Disclosures About Market Risk below. All forward-looking statements in this report are based on information available to us as of the date of this report, and we assume no obligation to update any such forward-looking statements. The information contained in this report should be read in conjunction with our condensed financial statements and the accompanying notes contained in this report. Unless expressly stated or the context otherwise requires, the terms we, our, us and NetLogic Microsystems refer to NetLogic Microsystems, Inc.

ITEM 1. BUSINESS.**Overview**

We are a semiconductor company that designs, develops and markets high-performance processors and high-speed integrated circuits that are deployed by original equipment manufacturers (OEMs) in routers, switches, wireless infrastructure equipment, network security appliances, datacenter servers, network access equipment and network storage devices to accelerate the delivery of voice, video, data and multimedia content for advanced enterprise, datacenter, communications and mobile wireless networks. Our knowledge-based processors, physical layer products and network search engine products are incorporated in systems used throughout multiple types of networks that comprise the global Internet infrastructure, including the enterprise, metro, access, edge and core networking markets, and are designed into systems offered by leading networking OEMs including AlaxalA Networks Corporation, Alcatel-Lucent, ARRIS Group, Inc., Cisco Systems, Inc., Extreme Networks, Inc., Foundry Networks, Inc., Force10 Networks, Inc., Fujitsu Limited, Hitachi, Ltd., Huawei Technologies Co., Ltd., and Juniper Networks, Inc.

We organized our business in 1995 as a California limited liability company and incorporated in Delaware in 2000. We completed our initial public offering in July 2004. During the past five years our revenues have grown from \$2.9 million in 2002 to \$109.0 million for the year ended December 31, 2007 as a result of increased demand for our products and the expansion of our product offerings through our own development efforts and acquisitions.

In February 2006, we completed the acquisition of Cypress Semiconductor Corporation's (Cypress) Network Search Engine (NSE) products pursuant to an Agreement for the Purchase and Sale of Assets entered into on January 25, 2006, as amended. Upon closing the transaction, we acquired assets relating to Cypress' NSE business, including all intellectual property related primarily to the acquired NSE business (including all intellectual property related to the Sahasra algorithmic technology), the NSE70000 and Ayama product families and all inventory and fixed assets for those product families. The Sahasra algorithmic technology complements our Layer 7 processing initiative and is a beneficial building block in driving towards low-cost Layer 7 applications acceleration and security processing solutions. In addition, the Ayama 10000 and Ayama 20000 expanded our product offerings in the high-volume, entry-level Layer 3 switch market. In August 2007, we purchased the TCAM2 and TCAM2-CR network search engine products (collectively, the TCAM2 Products) and certain related assets from Cypress for a total cash purchase price of approximately \$14.6 million.

Table of Contents

The acquisition of the TCAM2 Products has expanded our revenue base and extended our market presence in the desktop switching market segment.

In October 2007, we acquired all the outstanding equity securities of Aeluros, Inc. (Aeluros) a privately-held, fabless provider of industry-leading 10-Gigabit Ethernet physical layer products (PLPs). The PLP family extends our product offerings to the physical layer, or Layer 1, of the Open Systems Interconnection (OSI) reference model, which is a layered abstract description for communications and computer network protocol design developed as part of the Open Systems Interconnection initiative. The physical layer provides the physical and electrical means for transmitting data between different nodes on a network. We paid \$57.0 million in cash upon the closing of the transaction for all of the outstanding equity securities of Aeluros, and we may be obligated to pay up to an additional \$20 million in cash upon the attainment of certain revenue milestones for the acquired business over the one year period following the close of the transaction.

We may continue to acquire additional products or companies in the future to further diversify and complement our customers, revenue base and product offerings. For a further discussion of risks presented by acquisition, please refer to Any acquisitions we make, such as our recent acquisition of Aeluros, Inc. and the TCAM2 assets from Cypress Semiconductor Corporation, could disrupt our business, and harm our financial condition and dilute our stockholders in Risk Factors in Item IA.

Our Markets

We sell our products primarily to OEMs that supply networking equipment for the Internet infrastructure, which consists of various networking systems that process packets of information that enable communication between the networking systems. The networking systems include routers, switches, application acceleration equipment, network security appliances, network access equipment and networked storage devices that are utilized by networking systems such as:

core networks, for long-distance city-to-city communications which may span hundreds or thousands of miles;

enterprise networks, for internal corporate communications, including access to storage environments;

datacenter networks, for high-density server farms;

metro networks, for intra-city communications which may span several miles;

edge networks, which link core, metro, enterprise and access networks; and

access networks, which connect individual users to the edge network

Sales of networking equipment have increased overall during the past five years, as the Internet has continued to grow and evolve to accommodate the continued growth in the amount of digital media content available and provide converged support for the quad-play applications of voice, data, video and mobility over a single unified Internet Protocol, or IP, infrastructure. These applications include:

Internet Protocol Television, or IPTV;

Video on demand, or VoD;

Voice transmission over the Internet, or VoIP;

On-line gaming;

Filtering of malware (e.g., virus, spyware and spam) and intrusion attempts;

Music, picture and video file downloading and sharing;

Email communications;

Table of Contents

E-commerce;

Music, picture and video file downloading and sharing to mobile devices such as cell phones and portable music/video devices; and

Internet Web-surfing and video portal viewing, such as You-Tube, delivered over the IP infrastructure to cell phones and other mobile devices.

Due to the increased usage of the Internet, as well as the greater complexity of Internet-based infrastructure to support quad-play applications, OEM systems must increasingly make complex decisions about individual packets of information using knowledge about the overall network, which includes the method and manner in which networking systems are interconnected, as well as traffic patterns and congestion points, connection availability, user-based privileges, priorities and other attributes, as well as knowledge about the content carried by or applications that use the network. Using this knowledge of the network to make complex decisions about individual packets of information involves network awareness, while using knowledge of packet content to make complex decisions about individual packets of information involves content awareness. Network awareness and content awareness include the following:

Preferential transmission of packets based upon assigned priority;

Restrictions on access based upon security designations;

Changes to packet forwarding destinations based upon traffic patterns and bandwidth availability, or packet content; and

Addition or deletion of information about networks and users and applications.

Moreover, network and content awareness in advanced systems require multiple classes of packet processing, in addition to forwarding of packets in the network. These additional classes of processing include access control for network security, prioritization of packets to maintain quality of service (QoS) and statistical measurement of Internet traffic for transaction billing. Compared to the basic processing task of forwarding, these additional classes of packet processing require a significantly higher degree of processing of IP packets to enable network and content awareness, or network-aware and content-aware processing.

Further, in designing high performance systems, networking OEMs need to address other performance issues, such as power dissipation. Minimizing the power dissipated by integrated circuits is becoming more important for networking systems such as routers and switches, which are increasingly designed in smaller form factors. As a result, networking OEMs increasingly seek third party providers of advanced processing solutions that complement their core competencies to enable network and content awareness within their systems and meet their escalating performance requirements for rapid processing speeds, complex decision-processing capabilities, low power dissipation, small form factor and rapid time-to-market.

Our Strategy

Our objectives are to be the leading provider of network-aware and content-aware processing solutions to networking OEMs and to expand into new markets and applications. To achieve these goals, we are pursuing the following strategies:

Maintain and Extend our Market and Technology Leadership Positions. We were the first supplier of knowledge-based processors to offer a hybrid architecture that integrates our advanced Sahasra algorithmic technology with knowledge-based processing engines, the first supplier to offer 64Gbps of interconnect bandwidth, the first supplier to offer approximately 256 thousand Internet Protocol Version 6 (IPv6) database entries and 1 million Internet Protocol Version 4 (IPv4) data entries, the first supplier to achieve 1.0 Volt operation of knowledge-based processors for lower power dissipation, and the first supplier to achieve operating frequencies of up to 500 MHz. We were also the first supplier of knowledge-based processors that are capable of

Table of Contents

processing application networking and security functions with a single 10 Gigabit-per-second engine. We intend to expand our market and technology leadership positions by continuing to invest in the development of successive generations of our knowledge-based processors and our other products to meet the increasingly high performance needs of networking OEMs, and acquire such capabilities through strategic partnerships and purchases of other businesses when we encounter favorable opportunities. We intend to leverage our engineering capabilities and continue to invest significant resources in recruiting and developing additional expertise in the area of high performance circuit design, custom circuit layout, high performance I/O interfaces, and applications engineering. By utilizing our proprietary design methodologies, we intend to continue to target the most demanding, advanced applications for our products.

Focus on Long-Term Relationships with Industry-Leading OEM Customers. The design and product life cycles of our OEM customers' products have traditionally been lengthy, and we work with our OEM customers at the pre-design and design stages. As a result, our sales process typically requires us to maintain a long-term commitment and close working relationship with our existing and potential OEM customers. This process involves significant collaboration between our engineering team and the engineering and design teams of our OEM customers, and typically involves the concurrent development of our processors and the internally-designed packet processors of our OEM customers. We intend to continue to focus on building long-term relationships with industry-leading networking OEMs to facilitate the adoption of our products and to gain greater insight into the needs of our OEM customers.

Leverage Technologies to Create New Products and Pursue New Market Opportunities. We intend to leverage our core design expertise to develop our products for a broader range of applications to further expand our market opportunities. We plan to address new market segments that are increasingly adopting network-aware processing, such as corporate storage networks that use IP-based packet-switching networking protocols. By utilizing our proprietary design methodologies, we intend to continue to target the most demanding, advanced applications for our products.

Capitalize on Highly Focused Business Model. We are a fabless semiconductor company, utilizing third parties to manufacture, assemble and test our products. This approach reduces our capital and operating requirements and enables us to focus greater resources on product development. We work closely with our wafer foundries to incorporate advanced process technologies in our solutions to achieve higher levels of performance and to reduce costs. These technologies include advanced 130, 110, 80 and 55 nanometer complimentary metal oxide semiconductor (CMOS) processing nodes with up to eight layers of copper interconnect and 300 millimeter wafer sizes. Our business model allows us to benefit from the large manufacturing investment of our wafer foundries who are able to leverage their investment across many markets.

Expand International Presence. We sell our products on a worldwide basis and utilize a network of direct sales and independent sales representatives in the U.S., Europe and Asia. We intend to continue to expand our sales and technical support organization to broaden our customer reach in new markets. We believe that Asia, in particular China, where we have already established customer relationships, provides the potential for significant additional long-term growth for our products. Given the continued globalization of OEM supply chains, particularly with respect to design and manufacturing, we believe that having a global presence will become increasingly important for securing new customers and design wins and to support OEMs in bringing their products to markets.

Our Products

Our products include high-performance knowledge-based processors, NETLite™ processors, network search engines and PLPs.

Knowledge-based Processors

Knowledge-based processors are integrated circuits that employ an advanced processor architecture and a large knowledge or signature database containing information on the network, as well as applications and content

Table of Contents

that run on the network, to make complex decisions about individual packets of information traveling through the network. Our knowledge-based processors significantly enhance the ability of networking OEMs to supply network service providers with systems offering more advanced functionality for the Internet, such as support for IPTV, VoIP, unified threat management, or UTM, virtual private networks, or VPNs, rich content delivery over mobile wireless networks, and streaming video and audio.

Our knowledge-based processors incorporate advanced technologies that enable rapid processing, such as a superscalar architecture, which uses parallel-processing techniques, and deep pipelining, which segments processing tasks into smaller sub-tasks, for higher decision throughput. These technologies enable wireline and wireless networking systems to perform a broad range of network-aware and content-aware processing functions, such as application-based routing, UTM network security, intrusion detection and prevention, virus inspection, access control for network security, prioritization of traffic flow to maintain quality of service and statistical measurement of Internet traffic for transaction billing.

We offer knowledge-based processors in two main product families: Layer 3-4 knowledge-based processors for use in routers, switches, network access equipment and networked storage devices; and Layer 7 knowledge-based processors for use in Layer 7 application switches and routers, UTM appliances, intrusion detection and prevention systems, and anti-virus gateways.

Layer 3-4 Knowledge-based Processors. Layers 3 and 4 refer to the data and transport layers, respectively, of the OSI reference model. For networking infrastructure that supports Layer 3-4 routing, decisions on how to handle IP packets are made using the data that is contained in the packet header. The packet header information consists of key data regarding the packet, including the IP address of the system that generated the packet, referred to as the source IP address, and the IP address of the device to which the packet is to be transmitted, referred to as the destination IP address. Our proprietary NL5000, NL6000, NL7000, NL8000 and NL9000 families of knowledge-based processors operate in conjunction with an OEM-developed custom integrated circuits, programmable logic devices, and one or more network processing units (NPUs), and feature a proprietary interface that provides advanced interface technology to enable networking OEMs to meet their system performance requirements for Layer 3-4 processing. We also provide versions of our proprietary interface knowledge-based processors that work with proprietary custom integrated circuits and application software developed by or in collaboration with Cisco Systems.

Networking OEMs typically require solutions at different prices in order to target different market segments with the same design. To satisfy this demand, we offer knowledge-based processors with a range of knowledge database sizes, and all of our knowledge-based processors are designed to be connected in groups to increase the knowledge database available for processing.

We introduced the NL5000, the first of our four families of knowledge-based processors, to the market in the second quarter of 2002. These knowledge-based processors operate from a 1.0 Volt power supply for reduced power consumption and support a knowledge database of up to approximately 256,000 Internet Protocol Version 6, or IPv6, database entries to 1 million Internet Protocol Version 4, or IPv4, database entries with throughput of up to 40 Gigabits per second, or 40 Gbps. These knowledge-based processors also support advanced features for improved fault tolerance that help maintain the data integrity of the knowledge database by providing built-in circuitry to detect faults in the knowledge database.

In 2007, we announced the availability of our NL8000 fourth-generation knowledge-based processor family, which can process 1.2 billion decisions per second. The NL8512 and NL8256 processors feature a patented dual-core technology and a unique ability to parse decisions into 64 unique processing to enable multiple parallel decisions during a single core clock cycle which allows our customers to deploy 100 Gbps systems.

Also in 2007, we received samples of a new member of our NL7000 family of knowledge-based processors and the first member of our NL9000 fifth-generation knowledge-based processor family, which are the first

Table of Contents

knowledge-based processors manufactured on the 55 nanometer CMOS process node at our manufacturing partner Taiwan Semiconductor Manufacturing, Inc., or TSMC. The NL9000 is the world's first hybrid knowledge-based processor that uniquely combines high-performance, massively parallel knowledge-based processing with the superior low-power efficiency and flexibility of our algorithmic Sahasra technology to dramatically reduce power consumption while delivering high performance and improved functionality specifically for such applications as next-generation IPTV and advanced mobile wireless networks.

We also offer our Sahasra family of knowledge-based processors that use advanced algorithms to achieve low power dissipation, and is particularly well suited for applications using exact match or longest-prefix match functions. This family of devices scales up to 1.5 million IPv4 entries in a single device.

NETL7 Layer 7 Knowledge-based Processors. For networking infrastructure that supports Layer 7 routing, decisions on how to handle IP packets are made using the information that is contained in the packet payload or packet content. The packet content contains the actual data being transmitted between applications using the network. Layer 7 of the OSI model reference model, known as the application layer, facilitates communication between software applications and lower-layer network services. Our NLS1005 and NLS1000 NETL7™ knowledge-based processors are designed to accelerate Layer 7 content processing and signature recognition tasks for enterprise and carrier-class networks. The NETL7 family of processors are capable of performing 10Gbps wire-speed content inspection of packets traveling through the network. This extends the processing capabilities of our knowledge-based processors into the packet payload, thereby enabling the design and deployment of next-generation networking systems that can make packet processing decisions based on an awareness of the packet content. Typical applications for the NLS1005 and NLS1000 processors include Layer 7 application switches and routers, mobile wireless infrastructure equipment, unified threat management appliances, intrusion detection and prevention systems and malware protection gateways. In 2007, we were awarded our first design wins for the NETL7 products with one of the world's largest providers of enterprise security solutions and services.

NETLite Processors

Our NETLite NL3000 and NL31000 processor families are specifically designed for cost-sensitive, high-volume applications such as entry-level switches, routers and access equipment. The NETLite processor families leverage circuit techniques developed and refined during the design of our knowledge-based processor families, and benefit from die size optimization, lower power dissipation and redundant computing techniques. In addition, the NETLite processors utilize a simplified pipeline architecture, as compared to our knowledge based processors, that allows for lower cost manufacturing and assembly in less expensive packages, and allows for lower cost system designs. As such, the NETLite processors are ideal for entry-level systems that do not require the advanced parallel processing and deep pipelining performance of our high-end knowledge-based processors.

Our NETLite processors also include the Ayama 10000 and Ayama 20000 processors. We offer these processors in densities ranging from 128K to 512K IPv4 entries, and they include differentiated features such as Mini-Key power management. The Ayama 20000 processors incorporate all the features of the Ayama 10000 processors and work seamlessly with industry-leading NPUs. To help reduce development time and cost, the Ayama processors are also offered with our Cynapse™ software platform for customers to more easily integrate these processors into their systems.

Network Search Engines

We continue to support our legacy network search engines, which include the NSE1000 through NSE4000, the NSE70000 network search engine families and the NSE3128GLM network search engines, a device that interfaces directly to certain NPUs from Applied Micro Circuits Corporation. We introduced our network search engine products between 1998 and 2001. These products are fabricated by UMC or TSMC using a range of process technologies from 0.35 micron to 0.15 micron.

Table of Contents

In August 2007, we purchased the TCAM2 Product and certain related assets from Cypress. The acquisition of the TCAM2 Products has expanded our revenue base and extended our market presence in the desktop switching market segment.

Physical Layer Products

Our PLP family of products provides high-performance, single and dual-channel low-power interface technology for high-density data communication and storage systems, and offer comprehensive support for multiple 10-Gigabit Ethernet standards. The PLP products also integrate advanced electronic dispersion compensation, or EDC, technology with proven interoperability with 10Gigabit Ethernet switches such as the Prestera® family of 10 Gigabit Ethernet switches offered by Marvell Technology Group, Ltd. We expect our PLP family of products to benefit from the same market drivers as our knowledge-based processors, including growth in 10-Gigabit Ethernet ports in switches and routers, upgrades of the telecom infrastructure to support IPTV, and the deployment of the 10Gbit Ethernet IP-backbone for advanced mobile wireless networks.

Customers

The markets for networking systems utilizing our products and services are mainly served by large networking OEMs, such as Alaxala Networks Corporation, Alcatel-Lucent, ARRIS Group, Inc., Cisco Systems, Inc., Extreme Networks, Inc., Foundry Networks, Inc., Force10 Networks, Inc., Fujitsu Limited, Hitachi, Ltd., Huawei Technologies Co., Ltd., and Juniper Networks, Inc.

We work with these and other networking OEMs to understand their requirements, and provide them with solutions that they then qualify and, in some cases, specify for use within their systems. While we sell directly to some networking OEMs, we also provide our products and services indirectly to other networking OEMs through their contract manufacturers, who in turn assemble our products into systems for delivery to our OEM customers. Sales to contract manufacturers accounted for 65%, 78% and 79% of total revenue in 2007, 2006 and 2005, respectively. Sales of our products are made under short-term, cancelable purchase orders. As a result, our ability to predict future sales in any given period is limited and subject to change based on demand for our OEM customers' systems and their supply chain decisions.

We also provide our products and services indirectly to our OEM customers through distribution and our international stocking sales representatives. Our stocking sales representatives are independent entities that assist us in identifying and servicing foreign networking OEMs and generally purchase our products directly from us for resale to OEMs or contract manufacturers located outside the U.S. These international stocking sales representatives generally exclusively service a particular foreign region or customer base, and purchase our products pursuant to cancelable and reschedulable purchase orders containing our standard warranty provisions for defects in materials, workmanship and product performance. At our option, defective products may be returned for their purchase price or for replacement. To date, our international stocking sales representatives have returned a small number of defective products to us. Our international stocking sales representatives may also act as a sales representative and receive commissions on sales of our products. Our international stocking sales representatives include Bussan Microelectronics Corporation/Mitsui Comtek Corporation and Lestina International Limited. Sales through our international stocking sales representatives accounted for 11%, 13% and 13% of total revenue in 2007, 2006 and 2005, respectively. While we have purchase agreements with our international stocking sales representatives, our international stocking sales representatives do not have long-term contracts with any of our OEM customers that use our products and services.

On November 7, 2005, we entered into master purchase agreements with each of Cisco Systems, Inc. and Cisco Systems International B.V. Cisco, who together with their contract manufacturers, are our largest customers. Pursuant to these agreements, we agree to supply to Cisco (including its subsidiaries and contract manufacturers) certain of our products for incorporation into Cisco's products. These agreements set forth the general business terms and conditions applicable to our sales to Cisco.

our obligation to accept all purchase orders from Cisco, unless we are unable to meet Cisco's schedule;

Table of Contents

our obligation to ensure that we have the capacity to increase or decrease production of our knowledge-based processors based upon Cisco's demand forecasts;

our obligation to use our best efforts to meet Cisco's stated cost reduction targets and to provide to Cisco all price decreases that we achieve;

most favored nation pricing and related audit rights in favor of Cisco, providing that, in any quarter, the prices paid by Cisco for our products (including progeny and replacements), will be the lowest prices paid for those products by any of our other customers who purchase as much or less than Cisco;

our obligation to provide Cisco, in the event of any short supply of products or components, an allocation that is no less favorable than that provided to our other customers purchasing similar quantities of similar products;

Cisco's cancellation rights for standard and custom products;

Cisco's approval and related rights with respect to any proposed changes to, or discontinuation of, our products purchased by Cisco;

Cisco's right to purchase our knowledge-based processors directly from our manufacturers under the following circumstances:

product discontinuation;

bankruptcy, insolvency and similar situations; and

transfer of at least 50% of our voting control to a Cisco competitor that generates less than 50% of its annual sales from integrated circuit products;

in all cases, subject, among other things, to Cisco's continuing obligation to pay us for the product and our obligation to disclose the costs charged to us by our manufacturers;

perpetual, royalty-free, non-exclusive, worldwide license grant to Cisco to use binary code versions of our software in connection with Cisco's manufacture, sale, license, loan or distribution of its products; and

Cisco's extended product warranties, generally for three years and, in the case of epidemic failures, for five years and our indemnification obligation for epidemic failures which will not exceed the greater of (on a per claim basis) 25% of all amounts paid to us by Cisco during the preceding 12 months or \$9.0 million, plus replacement costs. The initial term of these agreements is three years, subject to renewal and termination rights.

During the second half of 2007, at Cisco's request we transitioned into a just-in-time inventory model covering substantially all of our product shipments to Cisco and its contract manufacturers. In conjunction with this transition, in the third quarter of 2007, we entered into a purchase agreement with Wintec Industries who, during the second half of 2007, became the primary purchaser of our products on a consignment basis for resale to Cisco and Cisco's contract manufacturers. We generally have provided to Wintec the same terms and conditions that we provide to Cisco under the master purchase agreement between us and Cisco, including: our obligations to accept all purchase orders from Wintec (unless

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

we are unable to meet Wintec's schedule), ensure that we have the capacity to increase or decrease production of our products based upon Wintec's demand forecasts, use our best efforts to meet Wintec's stated cost reduction targets and provide to Wintec all price decreases that we achieve, cancellation rights for standard and custom products, and extended product warranties. We also have extended to Wintec a credit limit sufficient to cover our anticipated annual business with Cisco and Cisco's contract manufacturers. Given the volume of business that we anticipate to flow through Wintec, and given our lack of payment history working with Wintec, we will require irrevocable letters of credit and reliable guarantees to support the credit limit we have extended to Wintec. In our discretion, we may accept orders from Wintec that exceed the credit limit based on our analysis of the collectability of such orders and Wintec's payment history. Sales through Wintec accounted for 17% of total revenue in 2007.

Table of Contents

In 2007, 2006 and 2005, Cisco, including its contract manufacturers, accounted for 50%, 61% and 74% of our total revenue, respectively. Cisco accounted for a smaller portion of our total sales in 2007 as we increased our customer diversification. Notably, Alcatel-Lucent became a 10% customer, by revenue, in 2007. We expect to continue to further diversify our customer account base in 2008.

Sales, Marketing and Distribution

Our sales and marketing strategy is to achieve design wins with leaders and emerging participants in the networking systems market and to maintain these design wins primarily through leading-edge products and superior customer service. We focus our marketing and sales efforts at a high organizational level of our potential customers to access key decision makers. In addition, as many networking OEMs design custom integrated circuits to interface to our products, we believe that applications support at the early stages of design is critical to reducing time-to-market and minimizing costly redesigns for our customers.

Our product sales cycles can take up to 24 months to complete, requiring a significant investment in time, resources and engineering before realization of income from product sales, if at all. Such long sales cycles mean that OEM customers' vendor selections, once made, are normally difficult to change. As a result, a design loss to the competition can negatively impact our financial results for several years. Similarly, design wins can result in an extended period of revenue opportunities with that customer.

We market and sell our products through our direct sales force and through independent sales representatives throughout the world. Our direct sales force is dedicated to enhancing relationships with our customers. We supplement our direct sales force with independent sales representatives, who have been selected based on their understanding of the networking systems market and their level of penetration at our target OEM customers. We also use application engineers to provide technical support and design assistance to existing and potential customers.

Our marketing group is responsible for market and competitive analyses and defining our product roadmaps and specifications to take advantage of market opportunities. This group works closely with our research and development group to align development programs and product launches with our OEM customers' schedules. Additionally, this group develops and maintains marketing materials, training programs and our web site to convey our benefits to networking OEMs.

We operate in one business segment and sell our products directly to customers in the United States, Asia and Europe. Sales for the geographic regions reported below are based upon the customer headquarter locations. Following is a summary of the geographic information related to revenues for the years ended December 31, 2007, 2006 and 2005 (in thousands):

| | Year Ended December 31, | | |
|---------------|-------------------------|-----------|-----------|
| | 2007 | 2006 | 2005 |
| Revenue: | | | |
| United States | \$ 48,221 | \$ 46,227 | \$ 54,952 |
| Malaysia | 34,017 | 31,632 | 21,349 |
| China | 14,126 | 6,073 | 3,257 |
| Other | 12,669 | 12,874 | 2,201 |
| Total | \$ 109,033 | \$ 96,806 | \$ 81,759 |

Research and Development

We devote substantial resources to the development of new products, improvement of existing products and support of the emerging requirements of networking OEMs. We have assembled a team of product designers

Table of Contents

possessing extensive experience in system architecture, analog and digital circuit design, hardware reference board design, software architecture and driver design and advanced fabrication process technologies. In 2005 we opened a design center in Bangalore, India to accelerate introduction of our product development. As of December 31, 2007, we had approximately 144 full-time employees engaged in research and development worldwide. Our research and development expense was \$45.2 million, \$36.6 million and \$21.9 million for the years ended December 31, 2007, 2006 and 2005, respectively.

We use a number of standard design tools in the design, manufacture and verification of our products. Due to the highly complex design requirements of our products, we typically supplement these standard tools with our own tools to create a proprietary design method that allows us to optimize the performance of our products at the circuit-level.

Manufacturing and Materials

We design and develop all of our products and electronically transfer our proprietary designs to third party wafer foundries to manufacture our products. Wafers processed by these foundries are shipped to our subcontractors, where they are assembled into finished products and electronically tested before delivery to our customers. We believe that this manufacturing model significantly reduces our capital requirements and allows us to focus our resources on the design, development and marketing of our products.

Our principal wafer foundry is TSMC in Taiwan. We are actively involved with product development on next-generation processes, and are designing products on TSMC's most advanced logic processes. The latest generation of our products employs up to eight layers of copper interconnect and 300 millimeter wafer sizes.

Our products are designed to use industry standard packages and be tested using widely available automatic test equipment. We develop and control product test programs used by our subcontractors based on our product specifications. We currently rely on Amkor Technology, Inc., Advanced Semiconductor Engineering, Inc. in Taiwan, King Yuan Electronics Co., Ltd. in Taiwan, ISE Labs, Inc. and Viko Test Lab in the U.S. to assemble and test our products. We also have an office in Taiwan that employ local personnel to work directly with our Asian wafer manufacturers and assembly and test houses to facilitate manufacturing operations.

We have designed and implemented an ISO9001-certified quality management system that provides the framework for continual improvement of our products, processes and customer service. We apply well-established design rules and practices for CMOS devices through standard design, layout and test processes. We also rely on in-depth simulation studies, testing and practical application testing to validate and verify our products. We emphasize a strong supplier quality management practice in which our manufacturing suppliers are pre-qualified by our operations and quality teams. To ensure consistent product quality, reliability and yield, we closely monitor the production cycle by reviewing electrical, parametric and manufacturing process data from each of our wafer foundries and assembly subcontractors. We currently do not have long-term supply contracts with any of our significant third party manufacturing service providers. We generally place purchase orders with these providers according to terms and conditions of sale which specify price and 30-day payment terms and which limit the providers' liability.

Competition

The markets for our products are highly competitive. We believe that the principal bases of competition are:

processing speed;

power dissipation;

capacity of the knowledge or signature database that can be processed;

advanced product features allowing OEM and system customer product differentiation;

Table of Contents

price;

product availability and reliability;

customer support and responsiveness;

timeliness of new product introductions; and

credibility of supplier to design and manufacture product.

We believe that we compete favorably with respect to each of the bases identified above. However, some of our larger competitors have greater financial resources and a longer track record as a semiconductor supplier than we do. We anticipate that the market for our products will be subject to rapid technological change. As we enter new markets and pursue additional applications for our products, we expect to face competition from a larger number of competitors. Within our target market, we primarily compete with certain divisions of Integrated Device Technology, Inc. and Renesas Technology, Corp. In the Layer 7 market, we primarily compete with certain divisions of LSI Corporation. In the 10-Gigabit Ethernet physical layer market, we primarily compete with certain divisions of Applied Micro Circuits Corporation, Broadcom Corporation, Marvell Technology Group Ltd., Cortina Systems, Inc. and Vitesse Semiconductor Corporation. We expect to face competition in the future from our current competitors, other manufacturers and designers of semiconductors, including large integrated device manufacturers, and innovative start-up semiconductor design companies.

Intellectual Property

Our success and future growth will depend, in part, on our ability to protect our intellectual property. We rely primarily on patent, copyright, trademark and trade secret laws to protect our intellectual property. We also attempt to protect our trade secrets and other proprietary information through agreements with our customers, suppliers, employees and consultants and through security protection of our computer network and physical premises. However, these measures may not provide meaningful protection for our intellectual property. While our patents and other intellectual property rights are important, we believe that our technical expertise and ability to introduce new products in a timely manner will also be important factors in maintaining our competitive position.

As of February 29, 2008, we held 213 issued U.S. patents, 8 issued foreign patents, and numerous patent applications pending in the U.S and abroad. We may not receive any additional patents as a result of these applications or future applications. Nonetheless, we continue to pursue the filing of additional patent applications. Any rights granted under any of our existing or future patents may not provide meaningful protection or any commercial advantage to us.

Many participants in the semiconductor industry have a significant number of patents and have frequently demonstrated a willingness to commence litigation based on allegations of patent and other intellectual property infringement. From time to time, we have received, and expect to continue to receive, notices of claims of infringement or misappropriation of other parties' proprietary rights. In the event any such claims result in legal actions, we cannot assure you that we will prevail in these actions, or that other actions alleging infringement by us of third party intellectual property rights, misappropriation or misuse by us of third party trade secrets, or invalidity or unenforceability of our patents will not be asserted against us or that any assertions of infringement, misappropriation, misuse, invalidity or unenforceability will not materially and adversely affect our business, financial condition and results of operations.

We intend to protect our rights vigorously, but there can be no assurance that our efforts will be successful. Thus, despite our precautions, a third party may copy or otherwise obtain and use our products, services or technology without authorization, develop similar technology independently or design around our patents. In addition, effective patent, copyright, trademark and trade secret protection may be unavailable or limited in certain foreign countries. Moreover, we often incorporate the intellectual property of third parties into our

Table of Contents

designs, which is subject to certain obligations with respect to the non-use and non-disclosure of such intellectual property. We cannot assure you that the steps we have taken to prevent infringement, misappropriation or misuse of our intellectual property or the intellectual property of third parties will be successful. Furthermore, enforcement of our intellectual property rights may divert the efforts and attention of our management team and may be costly to us.

Employees

As of December 31, 2007, we had 225 full-time employees worldwide, including 150 in research and development, 36 in operations, 25 in sales and marketing and 14 in general and administrative. None of our employees are covered by collective bargaining agreements. We believe our relations with our employees are good.

Available Information

Our Web site address is www.netlogicmicro.com. The information in our Web site is not incorporated by reference into this report. Through a link on the Investor Relations section of our Web site, we make available our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after they are filed with, or furnished to, the Securities and Exchange Commission.

ITEM 1A. RISK FACTORS.

If any of the following risks actually occur, our business, results of operations and financial condition could suffer significantly.

We derive most of our revenue from sales of our knowledge-based processors, and, if the demand for these products and other products does not grow, we may not achieve our growth and strategic objectives.

Our knowledge-based processors are used primarily in networking systems, including routers, switches, network access equipment and networked storage devices. We derive a substantial portion of our total revenue from sales of our knowledge-based processors in the networking market and expect to continue to derive a substantial portion of our total revenue from this market for the foreseeable future. We believe our future business and financial success depends on continued market acceptance and increasing sales of our knowledge-based processors. Year-over-year revenue from sales of our knowledge-based processors decreased 7% from 2006 to 2007. In order to meet our growth and strategic objectives, networking original equipment manufacturers, or OEMs, must continue to incorporate, and increase the incorporation of, our products into their systems as their preferred means of enabling network-aware processing of IP packets, and the demand for their systems must grow as well. We cannot provide assurance that sales of our knowledge-based processors will increase substantially in the future or that the demand for our customers' systems will increase as well. In addition, a substantial percentage of the total increase in our revenue in 2007 came from sales of TCAM2 and PLP products that were acquired in 2007. Our future revenues from these products may not increase in accordance with our growth and strategic objectives if the OEM customers modify their current product designs or select products sold by our competitors instead. Thus, our future success depends in large part on factors outside our control, and sales of our knowledge-based processors and other products may not meet our revenue growth and strategic objectives. Additionally, due to the high concentration of our sales with a small number of networking OEMs, we cannot guarantee that the demand for the systems offered by these customers will increase or that our sales will increase outside this core customer base, and, accordingly, prior quarterly or annual results may not be an indication of our future revenue growth or financial results.

Table of Contents

Because we rely on a small number of customers for a significant portion of our total revenue, the loss of, or a significant reduction in, orders for our products from these customers would negatively affect our total revenue and business.

To date, we have been dependent upon orders for sales of knowledge-based processors to a limited number of customers, and, in particular, Cisco, for most of our total revenue. During the year ended December 31, 2007, 2006 and 2005, Cisco and its contract manufacturers accounted for 50%, 61% and 74% of our total revenue, respectively. We expect that our future financial performance will continue to depend in large part upon our relationship with Cisco and several other networking OEMs.

We cannot assure you that existing or potential customers will not develop their own solutions, purchase competitive products or acquire companies that use alternative methods in their systems. We do not have long-term purchase commitments from any of our OEM customers or their contract manufacturers. Although we entered into master purchase agreements with Cisco, one of Cisco's foreign affiliates and a Cisco purchasing agent, these agreements do not include any long-term purchase commitments. Cisco and our other customers do business with us currently only on the basis of short-term purchase orders (subject, in the case of Cisco, to the terms of the master purchase agreements), which often are cancelable prior to shipment. The loss of orders for our knowledge-based processors for Cisco products or products of other major users of our knowledge-based processors would have a significant negative impact on our business.

We face additional risks to our business success and financial condition because of our dependence on a small number of customers for sales of our products.

Our dependence on a small number of customers, especially Cisco and its contract manufacturers, for most of our revenue in the foreseeable future creates additional risks for our business, including the following:

we may face increased pressure to reduce the average selling prices of our products;

we may find it difficult to pass through increases in our manufacturing and other direct costs;

the reputation of our products in the marketplace may be affected adversely if Cisco or other networking OEMs that represent a significant percentage of our sales of products reduce or cease their use of our products; and

we may face problems in collecting a substantial portion of our accounts receivable if any of these companies faces financial difficulties or dispute payments.

We have a history of net losses, may incur significant net losses in the future and may not be able to sustain profitability.

Although we reported net income of \$2.6 million, \$0.6 million, and \$16.4 million during the years ended December 31, 2007, 2006 and 2005, we reported net losses in years prior to fiscal 2005. At December 31, 2007, we had an accumulated deficit of approximately \$79.6 million. To sustain profitability, we will have to continue to generate greater total revenue and control costs and expenses. We cannot assure you that we will be able to generate greater total revenue, or limit our costs and expenses, sufficiently to sustain profitability on a quarterly or annual basis.

Because we sell our products on a purchase order basis and rely on estimated forecasts of our customers' needs, inaccurate forecasts could adversely affect our business.

We sell our products pursuant to individual purchase orders (subject, in the case of Cisco, to the terms of a master purchase agreement), and not pursuant to long-term purchase commitments. Therefore, we rely on estimated demand forecasts, based upon input from our customers, to determine how much product to manufacture. Because our sales are based on purchase orders, our customers may cancel, delay or otherwise

Table of Contents

modify their purchase commitments with little or no consequence to them and with little or no notice to us. For these reasons, we generally have limited visibility regarding our customers' product needs. We cannot provide assurance as to the quantities or timing required by our customers for our products. We cannot assure you that we will not experience subsequent substantial warranty claims or that warranty claims will not result in cancellation of existing orders or reluctance of customers to place future orders. In addition, the product design cycle for networking OEMs is lengthy, and it may be difficult for us to accurately anticipate when they will commence commercial shipments of products that include our knowledge-based processors. Whether in response to changes affecting the industry or a customer's specific business pressures, any cancellation, delay or other modification in our customers' orders could significantly reduce our revenue, cause our operating results to fluctuate from period to period and make it more difficult for us to predict our revenue. In the event of a cancellation or reduction of an order, we may not have enough time to reduce operating expenses to minimize the effect of the lost revenue on our business, and we may purchase too much inventory and spend more capital than expected.

We are dependent on contract manufacturers for a significant portion of our revenue.

Many of our OEM customers, including Cisco, use third party contract manufacturers to manufacture their networking systems. These contract manufacturers represented 65%, 78% and 79% of our total revenue for the year ended December 31, 2007, 2006 and 2005, respectively. Contract manufacturers purchase our products directly from us on behalf of networking OEMs. Although we work with our OEM customers in the design and development phases of their systems, these OEM customers are gradually giving contract manufacturers more authority in product purchasing decisions. As a result, we depend on a concentrated group of contract manufacturers for a substantial portion of our revenue. If we cannot compete effectively for the business of these contract manufacturers or if any of the contract manufacturers, which work with our OEM customers, experience financial or other difficulties in their businesses, our revenue and our business could be adversely affected. In particular, if one of our OEM customer's contract manufacturers becomes subject to bankruptcy proceedings, neither we nor our OEM customer may be able to obtain any of our products held by the contract manufacturer. In addition, we may not be able to recover any payments owed to us by the contract manufacturer for products already delivered or recover the products held in the contract manufacturer's inventory when the bankruptcy proceeding is initiated. If we are unable to deliver our products to our OEM customers in a timely manner, our business would be adversely affected.

The average selling prices of our products may decline, which could reduce our revenue and gross margin.

In our experience the average selling prices of our products have declined over the course of their commercial lives, principally due to the supply of competing products, reduction in demand from customers, pressure from customers to reduce prices and product cycle changes, we expect these trends to continue. In addition, under our master purchase agreements with Cisco, we agreed to provide to Cisco all price decreases that we achieve, and granted to Cisco the right (under limited circumstances) to purchase our knowledge-based processors directly from our manufacturers (subject to payments to us, net of specified costs). Declining average selling prices can adversely affect our future operating results. To maintain acceptable operating results, we will need to develop and introduce new products and product enhancements on a timely basis and continue to reduce our costs. If we are unable to offset any reductions in our average selling prices by increasing our sales volumes and achieving corresponding production cost reductions, or if we fail to develop and introduce new products and enhancements on a timely basis, our revenue and operating results will suffer.

We rely on third parties for the manufacture of our products, and a significant increase in wafer pricing or our failure to secure sufficient capacity could limit our growth and adversely affect our operating results.

As a fabless semiconductor company, we rely on third-party wafer foundries to manufacture our products. We currently do not have long-term supply contracts with either of our wafer foundries, Taiwan Semiconductor Manufacturing Co., Ltd., or TSMC, and United Microelectronics Corporation, or UMC. Neither TSMC nor UMC

Table of Contents

is obligated to perform services or supply products to us for any specific period, in any specific quantities or at any specific price, except as may be provided in a particular purchase order. As a result, there are numerous risks associated with our reliance on these wafer foundries, including the possibilities that TSMC or UMC may give higher priority to their other customers or that our relationships with either wafer foundry may deteriorate. We cannot assure you that TSMC and UMC will continue to provide us with our products at acceptable yields or in sufficient quantities, for reasonable costs and on a timely basis to meet our customers' needs. A failure to ensure the timely fabrication of our products could cause us to lose customers and could have a material adverse effect on our operating results.

If either wafer foundry, and in particular TSMC, ceases to provide us with required production capacity with respect to our products, we cannot assure you that we will be able to obtain manufacturing capacity from other wafer foundries on commercially reasonable terms or that these arrangements, if established, will result in the successful manufacturing of our products. These arrangements might require us to share our technology and might be subject to unilateral termination by the wafer foundries. Even if such capacity is available from another manufacturer, we would need to convert the production of our integrated circuits to a new fabrication process and qualify the other manufacturer, which process could take nine months or longer. Furthermore, we may not be able to identify or qualify manufacturing sources that would be able to produce wafers with acceptable manufacturing yields.

We also rely on third parties for other products and services, including the assembly, testing and packing of our products, and engineering services, and any failure by third parties to provide the tools and services we require could limit our growth and adversely affect our future operating results.

All of our products are assembled and tested by third-party vendors and require the use of high performance assembly and test equipment. In addition, in connection with the design of our products, we use software tools, which we obtain from third party software vendors, for simulation, layout and other design purposes. Our reliance on independent assembly, testing, software and other vendors involves a number of risks, including reduced control over delivery schedules, quality assurance and costs. We currently do not have long-term supply contracts with all of these third party vendors. As a result, most of these third party vendors are not obligated to provide products or perform services to us for any specific period, in any specific quantities or at any specific price, except as may be provided in a particular purchase order. The inability of these third party vendors to deliver high performance products or services of acceptable quality and in a timely manner, could lengthen our design cycle, result in the loss of our customers and reduce our revenue.

We also rely on third party component suppliers to provide custom designed integrated circuit packages for our products. In some instances, these package designs are provided by a single supplier. Our reliance on these suppliers involves a number of risks, including reduced control over delivery schedules, quality assurance and costs. We currently do not have long-term supply contracts with all of these package vendors. As a result, most of these third party vendors are not obligated to provide products or perform services to us for any specific period, in any specific quantities or at any specific price, except as may be provided in a particular purchase order. The inability of these third party vendors to deliver packages of acceptable quality and in a timely manner, particularly the sole source vendors, could adversely affect our delivery commitments and adversely affect our operating results or cause them to fluctuate more than anticipated. Additionally, these packages may require specialized or high-performance component parts that may not be available in quantities or in time frames that meet our requirements or the anticipated requirement of our customers.

In connection with the design of our products, we have and may license third party intellectual property, and use third party engineering services. Our reliance on these third party intellectual property and engineering services providers involves a number of risks, including reduced control over and quality of the intellectual property and service deliverables, quality and costs. The inability of these third party providers to deliver high performance products or services of acceptable quality and in a timely manner, could lengthen our design cycle, result in the loss of our customers and reduce our revenue.

Table of Contents

Our costs may increase substantially if the wafer foundries, assembly and test vendors that supply and test our products do not achieve satisfactory product yields, reliability or quality.

The wafer fabrication process is an extremely complicated process where the slightest changes in the design, specifications or materials can result in material decreases in manufacturing yields or even the suspension of production. From time to time, we and our wafer foundries have experienced, and are likely to continue to experience manufacturing defects and reduced manufacturing yields related to errors or problems in our wafer foundries' manufacturing processes or the interrelationship of their processes with our designs. In some cases, our wafer foundries may not be able to detect these defects early in the fabrication process or determine the cause of such defects in a timely manner, which may affect the quality or reliability of our products. We may incur substantial research and development expense for prototype or development stage products as we qualify the products for production.

Generally, in pricing our products, we assume that manufacturing, assembly and test yields will continue to increase, even as the complexity of our products increases. Once our products are initially qualified with our wafer foundries, minimum acceptable yields are established. We are responsible for the costs of the wafers if the actual yield is above the minimum. If actual yields are below the minimum, we are not required to purchase the wafers. The minimum acceptable yields for our new products are generally lower at first and increase as we achieve full production. Whether as a result of a design defect or manufacturing, assembly or test error, unacceptably low product yields or other product manufacturing, assembly or test problems could substantially increase the overall production time and costs and adversely impact our operating results on sales of our products. Product yield losses will increase our costs and reduce our gross margin. In addition to significantly harming our operating results and cash flow, poor yields may delay shipment of our products and harm our relationships with existing and potential customers.

To be successful we must continue to develop and have manufactured for us, innovative products to meet the evolving requirements of networking OEMs.

To remain competitive, we devote substantial resources to research and development, both to improve our existing technology and to develop new technology. We also seek to improve the manufacturing processes for our products, including the use of smaller process geometries, which we believe is important for our products to serve our OEM customers' requirements for enhanced processing. Our failure to migrate our products to logic processes at smaller process geometries could substantially reduce the future competitiveness of our products. In addition, from time to time, we may have to redesign some of our products or modify the manufacturing process for them. We cannot give you any assurance that we will be able to improve our existing technology or develop and integrate new technology into our products. Even if we design better products, we may encounter problems during the manufacturing or assembly process, including reduced manufacturing yields, production delays and increased expenses, all of which could adversely affect our business and results of operations.

In addition, given the highly complex nature of these products, even the slightest change or adjustment to our integrated circuit designs could require substantial resources to implement them. We may not be able to make these changes or adjustments to our products or correct any errors or defects arising from their implementation. Failure to make these changes or adjustments or correct these errors or defects during the product development stages, or any resulting delays, could severely harm our existing and potential customer relationships and could likely increase our development costs, adversely affecting our operating results. If these changes, adjustments, errors or defects are not identified or requested until after commercial production has begun or after products have been delivered to customers, we may be required to re-test existing inventory, replace products already shipped or re-design the products, all of which would likely result in significant time delays and additional costs and expenses.

Table of Contents

We have sustained substantial losses from low production yields in the past and may incur such losses in the future.

Designing and manufacturing integrated circuits is a difficult, complex and costly process. Once research and development has been completed and the foundry begins to produce commercial volumes of the new integrated circuit, products still may contain errors or defects that could adversely affect product quality and reliability. We have experienced low yields and have incurred substantial research and development expenses in the design and initial production phases of all of our legacy network search engine products and knowledge-based processors. We cannot assure you that we will not experience low yields, substantial research and development expenses, product quality, reliability or design problems, or other material problems with our products that we have shipped or may ship in the future.

If we fail to retain key personnel and hire additional personnel, our business and growth could be negatively affected.

Our business has been dependent to a significant degree upon the services of a small number of executive officers and technical employees. We generally do not have non-competition agreements or term employment agreements with any of our executive officers, whom we generally employ at will. We do not maintain key-man life insurance on the lives of any of our key personnel. The loss of any of these individuals could negatively impact our technology development efforts and our ability to service our existing customers and obtain new customers.

Our future growth will also depend, in part, upon our ability to recruit and retain other qualified managers, engineers and sales and marketing personnel. There is intense competition for these individuals in our industry, and we cannot assure you that we will be successful in recruiting and retaining these individuals. If we are unable to recruit and retain these individuals, our technology development and sales and marketing efforts could be negatively impacted.

If we fail to maintain competitive stock option packages for our employees, or if our stock price declines materially for a protracted period of time, we might have difficulty retaining our employees and our business may be harmed.

In today's competitive technology industry, employment decisions of highly skilled personnel are influenced by stock option packages, which offer incentives above traditional compensation only where there is a consistent, long-term upward trend over time of a company's stock price. If our stock price declines due to market conditions, investors' perceptions of the technology industry or managerial or performance problems we have, our stock option incentives may lose value to key employees, and we may lose these employees or be forced to grant additional options to retain them. This in turn could result in:

immediate and substantial dilution to investors resulting from the grant of additional options necessary to retain employees; and

potential compensation charges against the company, which could negatively impact our operating results.

A failure to successfully address the potential difficulties associated with international business could reduce our growth, increase our operating costs and negatively impact our business.

We conduct a significant amount of our business with companies that operate primarily outside of the United States, and intend to increase sales to companies operating outside of the United States. For example, our customers based outside the United States accounted for 56%, 52% and 33% of our total revenue during the years ended December 31, 2007, 2006 and 2005. The increase in foreign sales is primarily due to the use of off-shore contract manufacturers by our largest customers. Not only are many of our customers located abroad, but our two wafer foundries are based in Taiwan, and we outsource the assembly and some of the testing of our products to

Table of Contents

companies based in Taiwan and Hong Kong. Furthermore, in the third quarter of 2007 we commenced the implementation of a global strategy that involves an increase investment in technology and headcount outside the United States. We face a variety of challenges in doing business internationally, including:

foreign currency exchange fluctuations;

unanticipated changes in local regulations;

potentially adverse tax consequences, such as withholding taxes;

timing and availability of export and import licenses;

political and economic instability;

reduced or limited protection of our intellectual property;

protectionist laws and business practices that favor local competition; and

additional financial risks, such as potentially longer and more difficult collection periods.

Because we anticipate that we will continue to rely heavily on foreign based customers for our future growth, the occurrence of any of the circumstances identified above could significantly increase our operating costs, delay the timing of our revenue and harm our business and financial condition.

We must design our products to meet the needs of our OEM customers and convince them to use our products, or our revenue will be adversely affected.

In general, our OEM customers design our products into their equipment during the early stages of their development after an in-depth technical evaluation of both our and our competitors' products. These design wins are critical to the success of our business. In competing for design wins, if a competitor's product is already designed into the product offering of a potential customer, it becomes very difficult for us to sell our products to that customer. Changing suppliers involves additional cost, time, effort and risk for the customer. In addition, our products must comply with the continually evolving specifications of networking OEMs. Our ability to compete in the future will depend, in large part, on our ability to comply with these specifications. As a result, we expect to invest significant time and effort and to incur significant expense to design our products to ensure compliance with relevant specifications. Even if a networking OEM designs our products into its systems, we cannot assure you that its systems will be commercially successful or that we will receive significant revenue from sales our products for those systems.

Factors that negatively affect the businesses of the networking OEMs that use or could use our products could negatively impact our total revenue.

The timing and amount of our revenue depend on the ability of the networking OEMs who use our knowledge-based processors to market, produce and ship systems incorporating our technology. Factors that negatively affect a significant customer or group of customers could negatively affect our results of operations and financial condition. Many issues beyond our control influence the success of the networking OEMs that use our products, including, for example, the highly competitive environment in which they operate, the strength of the markets for their products, their engineering capabilities, their ability or inability to obtain other components from other suppliers, the compatibility of any of their other components with our products, and their financial and other resources. Likewise, we have no control over their product development or pricing strategies, which directly affect sales of their products and, in turn, our revenue. A decline in sales of our OEM

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

customers' systems that use our knowledge-based processors would reduce our revenue. In addition, seasonal and other fluctuations in demand for their products could cause our operating results to fluctuate, which could cause our stock price to fall.

Table of Contents

We have a lengthy sales cycle, which may result in significant expenses that do not generate significant revenue or delayed revenue generation from our selling efforts and limits our ability to forecast our revenue.

We expect that our product sales cycle, which results in our products being designed into our customers' products, could take up to 24 months. It can take an additional nine months to reach volume production of these products. A number of factors can contribute to the length of the sales cycle, including technical evaluations of our products by networking OEMs, the design process required to integrate our products into our OEM customers' products and the timing of networking OEMs' new product announcements. In anticipation of product orders, we may incur substantial costs before the sales cycle is complete and before we receive any customer payments. As a result, in the event that a sale is not completed or is cancelled or delayed, we may have incurred substantial expenses, making it more difficult for us to become profitable or otherwise negatively impacting our financial results. Furthermore, because of our lengthy sales cycle, our receipt of revenue from our selling efforts may be substantially delayed, our ability to forecast our future revenue may be more limited and our revenue may fluctuate significantly from quarter to quarter.

Our operating results could be adversely affected if we have to satisfy product warranty or liability claims.

If our products are defective or malfunction, we could be subject to product warranty or product liability claims that could have significant related warranty charges or warranty reserves in our financial statements. Further, we may spend significant resources investigating potential product design, quality and reliability claims, which could result in additional charges in our financial statements until such claims are resolved. We cannot guarantee that warranty reserves will either increase or decrease in future periods. Further, in connection with the master purchase agreements that we entered into with Cisco in 2005, we agreed to extended product warranties for the benefit of Cisco. Specifically, we agreed to general three-year warranties and, in the case of epidemic failures, to five-year warranties. In addition, under the Cisco agreements, we have agreed to indemnify Cisco for costs incurred in rectifying epidemic failures, up to the greater of (on a per claim basis) 25% of all amounts paid to us by Cisco during the preceding 12 months or \$9.0 million, plus replacement costs. If we are required to make payments under this indemnity, our operating results may be adversely affected. Moreover, these claims in the future, regardless of their outcome, could adversely affect our business.

Our revenue and operating results may fluctuate significantly from period to period, on a quarterly or annual basis, causing volatility in our stock price.

Our total revenue and operating results have fluctuated from quarter to quarter in the past and are expected to continue to do so in the future. As a result, you should not rely on quarter to quarter comparisons of our operating results as an indication of our future performance. Fluctuations in our total revenue and operating results could negatively affect the trading price of our stock. In addition, our total revenue and results of operations may, in the future, be below the expectations of analysts and investors, which could cause our stock price to decline. Factors that are likely to cause our revenue and operating results to fluctuate include, for example, the periodic costs associated with the generation of mask sets for new products and product improvements and the risk factors discussed throughout this section. Additional factors that could cause our revenue and operating results to fluctuate from period to period include:

the timing and volume of orders received from our customers;

market demand for, and changes in the average selling prices of, our products;

the rate of qualification and adoption of our products by networking OEMs;

fluctuating demand for, and lengthy life cycles of, the products and systems that incorporate our products;

the market success of the OEMs' networking systems that incorporate our products;

Table of Contents

the ability of our wafer foundries to supply us with production capacity and finished products to sell to our OEM customers;

changes in the level of our costs and operating expenses;

our ability to receive our manufactured products from our wafer foundries and ship them within a particular reporting period;

deferrals or cancellations of customer orders in anticipation of the development and commercialization of new technologies or for other reasons;

changes in our product lines and revenue mix;

the timing of the introduction by others of competing, replacement or substitute products technologies;

our ability or the ability of networking OEM customers that use our products to procure required components or fluctuations in the cost of such components;

our ability to enforce our intellectual property rights or to defend claims that we infringe the intellectual property rights of others, and the significant costs to us of related litigation;

cyclical fluctuations in semiconductor or networking markets; and

general economic conditions that may affect end-user demand for products that use our products.

We have grown rapidly, and a failure to manage any continued growth could reduce our potential revenue and could negatively impact our future operating results.

In order to successfully implement our overall growth strategies, we will need to carefully and efficiently manage our planned expansion. Among other things, this will require us to continue to:

improve our products technology and develop new technologies;

implement and manage new marketing and distribution channels to penetrate different and broader markets for our products;

manage an increasing number of complex relationships with our customers, wafer foundries and other third parties;

monitor and improve our operating systems, procedures and financial controls on a timely basis;

retain existing, and hire additional, key management and technical personnel; and

expand, train and manage our workforce and, in particular, our development, sales, marketing and support organizations. We may not be able to adequately manage our growth or meet the foregoing objectives. A failure to do so could jeopardize our future revenue and cause our stock price to decline. Also, our ability to execute our business plan and grow our business will be heavily dependent on our management team's ability to work effectively together.

We have recently implemented a new enterprise resource planning system, which could disrupt our ability to timely and accurately process transactions, report our financial position, and complete evaluation of our internal controls.

We may experience difficulties with our new enterprise resource planning (ERP) system implemented as of January 2008 that could disrupt our ability to timely and accurately process and report key components of the results of our consolidated operations, our financial position and cash flows. Any disruptions or difficulties that may occur in connection with this new ERP system or any future systems also could adversely affect our ability

Table of Contents

to maintain effective internal controls over financial reporting and to complete the evaluation of our internal controls and attestation activities pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, resulting in delayed reporting of material financial information and filing of required reports with the SEC. In addition, system failure or malfunctioning may result in disruption of operations and the inability to process transactions and could adversely affect our financial results. Any of these events could cause our operating results to be misstated, our reputation to be harmed and the trading price of our common stock to be adversely affected.

The cyclical nature of the semiconductor industry and the networking markets could adversely affect our operating results and our business.

We expect our business to be subject to the cyclical nature of the semiconductor industry, especially the market for communications integrated circuits. Historically, there have been significant downturns in this industry segment, characterized by reduced demand for integrated circuits and accelerated erosion of average selling prices. At times, these downturns have lasted for prolonged periods of time. Furthermore, from time to time, the semiconductor industry also has experienced periods of increased demand and production constraints, in which event we may not be able to have our products produced in sufficient quantities, if at all, to satisfy our customers' needs. It is likely that the communications integrated circuit business will experience similar downturns in the future and that, during such times, our business could be affected adversely. It is also likely that the semiconductor industry will experience periods of strong demand. We may have difficulty in obtaining enough products to sell to our customers or may face substantial increases in the wafer prices charged by our foundries.

In addition, the networking industry from time to time has experienced and may experience a pronounced downturn. To respond to a downturn, many networking service providers may be required to slow their research and development activities, cancel or delay new product developments, reduce their workforces and inventories and take a cautious approach to acquiring new equipment and technologies from networking OEMs, which would have a significant negative impact on our business. In the future, a downturn in the networking industry may cause our operating results to fluctuate significantly from year to year, which also may tend to increase the volatility of the price of our common stock.

We may not be able to protect and enforce our intellectual property rights, which could impair our ability to compete and reduce the value of our technology.

Our success and future revenue growth depend, in part, on our ability to protect our intellectual property. We rely primarily on patent, copyright, trademark and trade secret laws, as well as confidentiality procedures, to protect our proprietary technologies and processes. However, these measures may not provide meaningful protection for our intellectual property.

We cannot assure you that any patents will issue from any of our pending applications. Any rights granted under any of our existing or future patents may not provide meaningful protection or any commercial advantage to us. For example, such patents could be challenged or circumvented by our competitors or declared invalid or unenforceable in judicial or administrative proceedings. The failure of any patents to adequately protect our technology would make it easier for our competitors to offer similar products. We do not have foreign patents or pending applications corresponding to many of our U.S. patents and patent applications, including in some foreign countries where our products are sold or may be sold in the future. Even if foreign patents are granted, effective enforcement in foreign countries may not be available.

With respect to our other proprietary rights, it may be possible for third parties to copy or otherwise obtain and use our proprietary technology or marks without authorization or to develop similar technology independently. Monitoring unauthorized use of our proprietary technology or marks is difficult and costly, and we cannot be certain that the steps we have taken will prevent misappropriation or unauthorized use of our technology or marks. In addition, effective patent, copyright, trademark and trade secret protection may not be available or may be limited in certain foreign countries. Many companies based in the U.S. have encountered

Table of Contents

substantial infringement problems in foreign countries, including countries in which we sell products. Our failure to effectively protect our intellectual property could reduce the value of our technology and could harm our business, financial condition and operating results.

Furthermore, we have in the past and may in the future initiate claims or litigation against third parties to determine the validity and scope of proprietary rights of others. In addition, we may in the future initiate litigation to enforce our intellectual property rights or the rights of our customers or to protect our trade secrets. Litigation by us could result in significant expense and divert the efforts of our technical and management personnel and could materially and adversely affect our business, whether or not such litigation results in a determination favorable to us.

Any claim that our products or our proprietary technology infringe third party intellectual property rights could increase our costs of operation and distract management and could result in expensive settlement costs.

The semiconductor industry is characterized by vigorous protection and pursuit of intellectual property rights or positions, which have resulted in often protracted and expensive litigation. From time to time, we are involved in litigation relating to intellectual property rights. In addition, we have received notices from time to time that claim we have infringed upon or misappropriated intellectual property rights owned by others. We typically respond when appropriate and as advised by legal counsel. We cannot assure you that parties will not pursue litigation with respect to those allegations. We may, in the future, receive similar notices, any of which could lead to litigation against us. For example, parties may initiate litigation based on allegations that we have infringed their intellectual property rights or misappropriated or misused their trade secrets or may seek to invalidate or otherwise render unenforceable one or more of our patents. Litigation against us can result in significant expense and divert the efforts of our management, technical, marketing and other personnel, whether or not the litigation results in a determination adverse to us. We cannot assure you that we will be able to prevail or settle any such claims or that we will be able to do so at a reasonable cost. In the event of an adverse result in any such litigation, we could be required to pay substantial damages for past infringement and royalties for any future use of the technology. In addition, we may be required to cease the sale of certain products, recall certain products from the market, redesign certain products offered for sale or under development or cease the use of certain marks or names. We cannot assure you that we will be able to successfully redesign our products or do so at a reasonable cost. Additionally, we have in the past sought and may in the future seek to obtain a license to a third party's intellectual rights and have granted and may in the future grant a license to certain of our intellectual property rights to a third party in connection with a cross-license agreement or a settlement of claims or actions asserted against us. However, we cannot assure you that we would be able to obtain a license on commercially reasonable terms, or at all.

Our customers could also become the target of litigation relating to the patent and other intellectual property rights of others. This could trigger technical support and indemnification obligations in some of our license or customer agreements. These obligations could result in substantial expenses, including the payment by us of costs and damages related to claims of patent infringement. In addition to the time and expense required for us to provide support or indemnification to our customers, any such litigation could disrupt the businesses of our customers, which in turn could hurt our relations with our customers and cause the sale of our products to decrease. We cannot assure you that claims for indemnification will not be made or that if made, such claims would not have a material adverse effect on our business, operating results or financial condition. We do not have any insurance coverage for intellectual property infringement claims for which we may be obligated to provide indemnification. If we are obligated to pay damages in excess of, or otherwise outside of, our insurance coverage, or if we have to settle these claims, our operating results could be adversely affected.

If we are unable to compete effectively, our revenue and market share may be reduced.

Our business is extremely competitive, especially during the design-in phase of networking OEMs' design cycles. We compete with the enterprise and networking divisions of large semiconductor manufacturers, many of

Table of Contents

which have more established reputations, more diverse customer bases and greater financial and other resources than we do. In addition, our OEM customers may design their own integrated circuits to address their needs for network-aware processing. As we develop new applications for our products and expand into new markets, we expect to face even greater competition. Our present and future competitors may be able to better anticipate customer and industry demands and to respond more quickly and efficiently to those demands, such as with product offerings, financial discounts or other incentives. Furthermore, our OEM customers may be able to develop or acquire integrated circuits that satisfy their needs faster or most cost effectively than we can. We cannot assure you that we will be able to compete effectively against these and our other competitors. If we do not compete effectively, our revenue and market share may decline.

Any acquisitions we make, such as our recent acquisition of Aeluros, Inc. and the TCAM2 assets from Cypress Semiconductor Corporation, could disrupt our business, and harm our financial condition and dilute our stockholders.

In the future, we may consider opportunities to acquire other businesses or technologies that would complement our current offerings, expand the breadth of our markets or enhance our technical capabilities. Acquisitions, like our 2007 purchase of assets and intellectual property associated with Cypress Semiconductor's TCAM2 products and our 2007 acquisition of Aeluros, Inc., present a significant number of potential challenges that could, if not met, disrupt our business operations, increase our operating costs, reduce the value to us of the acquired company or business, including:

integration of the acquired employees, operations, technologies and products with our existing business and products;

focusing management's time and attention on our existing core business;

retention of business relationships with suppliers and customers of the acquired company;

entering markets in which we may lack prior experience;

retention of key employees of the acquired company or business;

amortization of intangible assets, write-offs, stock-based compensation and other charges relating to the acquired business and our acquisition costs; and

dilution to our existing stockholders from the issuance of additional shares of common stock or reduction of earnings per outstanding share in connection with an acquisition that fails to increase the value of our company.

We cannot provide assurances, however, that this acquisition or future acquisitions that we might make will achieve our business objectives or increase our value or the price of our common stock.

Our success may depend on our ability to comply with new or evolving industry standards applicable to our products or our business.

Our ability to compete in the future may depend on our ability to ensure that our products comply with evolving industry standards affecting the networking equipment and other markets in which we compete. In addition, from time to time, new industry standards may emerge which could render our products incompatible with the products of our customers or suppliers. In order to ensure compliance with the relevant standards, we may be required to devote significant time, capital and other resources to modify or redesign our existing products or to develop new products. We cannot assure you that we will be able to develop products which comply with prevailing standards. If we are unable to develop these products in a timely manner, we may miss significant business opportunities, and our revenue and operating results could suffer.

Table of Contents

If an earthquake or other natural disaster disrupts the operations of our third party wafer foundries or other vendors located in high risk regions, we could experience significant delays in the production or shipment of our products.

TSMC and UMC, which manufacture our products, along with most of our vendors who handle the assembly and testing of our products, are located in Asia. The risk of an earthquake in the Pacific Rim region is significant due to the proximity of major earthquake fault lines. In September 1999, a major earthquake in Taiwan affected the facilities of several of these third party vendors, as well as other providers of these services. As a result of this earthquake, these vendors suffered power outages and disruptions that impaired their production capacity. In March 2002 and September 2003, additional earthquakes occurred in Taiwan. The occurrence of additional earthquakes or other natural disasters could result in the disruption of the wafer foundry or assembly and test capacity of the third parties that supply these services to us. We may not be able to obtain alternate capacity on favorable terms, if at all.

Our stock price could drop, and there could be significantly less trading activity in our stock, if securities or industry analysts downgrade our stock or do not publish research or reports about our business.

Our stock price and the trading market for our stock are likely to be affected significantly by the research and reports concerning our company and our business which are published by industry and securities analysts. We do not have any influence or control over these analysts, their reports or their recommendations. Our stock price and the trading market for our stock could be negatively affected if any analyst downgrades our stock, publishes a report which is critical of our business, or discontinues coverage of us.

Our common stock has experienced substantial price volatility.

Our common stock has experienced substantial price volatility. Such volatility may occur in the future, particularly because of quarter-to-quarter variations in our actual or anticipated financial results, or the reported financial results of other semiconductor companies or our customers. Stock price volatility may also result from product announcements by us or our competitors, or from changes in perceptions about the various types of products we manufacture and sell. In addition, our stock price may fluctuate due to price and volume fluctuations in the stock market, especially in the technology sector.

A limited number of stockholders will have the ability to influence the outcome of director elections and other matters requiring stockholder approval.

Our executive officers, directors and entities affiliated with them will, in the aggregate, beneficially own a significant portion of our outstanding common stock. These stockholders acting together will have the ability to exert substantial influence over all matters requiring the approval of our stockholders, including the election and removal of directors and any proposed acquisition, consolidation or sale of all or substantially all of our assets. In addition, they could dictate the management of our business and affairs. This concentration of ownership could have the effect of delaying, deferring or preventing a change in control, or impeding an acquisition, consolidation, takeover or other business combination, which might otherwise involve the payment of a premium for your shares of our common stock.

Provisions of our certificate of incorporation and bylaws, Delaware law and customer agreements might delay or prevent a change of control transaction and depress the market price of our stock.

Various provisions of our certificate of incorporation and bylaws might have the effect of making it more difficult for a third party to acquire, or discouraging a third party from attempting to acquire, control of us. These provisions could limit the price that certain investors might be willing to pay in the future for shares of our common stock. Certain of these provisions eliminate cumulative voting in the election of directors, limit the right of stockholders to call special meetings and establish specific procedures for director nominations by stockholders and the submission of other proposals for consideration at stockholder meetings.

Table of Contents

We are also subject to provisions of Delaware law which could delay or make more difficult a merger, tender offer or proxy contest involving us. In particular, Section 203 of the Delaware General Corporation Law prohibits a Delaware corporation from engaging in any business combination with any interested stockholder for a period of three years unless specific conditions are met. Any of these provisions could have the effect of delaying, deferring or preventing a change in control, including, without limitation, discouraging a proxy contest or making more difficult the acquisition of a substantial block of our common stock.

Our board of directors might issue up to 50,000,000 shares of preferred stock without stockholder approval on such terms as the board might determine. The rights of the holders of common stock will be subject to, and might be adversely affected by, the rights of the holders of any preferred stock that might be issued in the future.

Under our master purchase agreements with Cisco, in the event of, among other things, the transfer of at least 50% of our voting control to a Cisco competitor that generates less than 50% of its annual sales from integrated circuit products, Cisco may exercise its rights to purchase our knowledge-based processors directly from our manufacturers, subject to payments to us. This provision may discourage or complicate attempts by some third parties to acquire us.

The price of our stock could decrease as a result of shares being sold in the market, including sales by directors, officers and other significant stockholders.

Sales of a substantial number of shares of common stock in the public market could adversely affect the prevailing market price of our common stock from time to time. Substantially all the shares of our common stock currently outstanding are eligible for sale in the public market but sales by our affiliates will be subject to conditions of Rule 144 (other than holding period requirements) including the volume restrictions set forth in SEC Rule 144(e). As of February 29, 2008, several of our executive officers and one board member have entered into plans for selling a portion of their shares of common stock in the manner described under Rule 10b5-1 of the Securities Exchange Act of 1934. Each plan is non-discretionary and is administered by an independent brokerage firm. Their individual plans provide for total sales of between 15,000 and 240,000 shares per plan pursuant to limit orders at specified prices, with total potential sales by all of these plans amounting to 485,000 shares of common stock combined during 2008. Sales of the shares are further subject to the volume restrictions set forth in SEC Rule 144(e). Each plan provides for termination upon the completion of the specified trading program, the instruction of the stockholder, or the occurrence of other specified events, whichever is earliest. All of the shares will be sold through broker-dealers in ordinary market transactions. Pre-designated trading under these plans may cause unexpected declines in the market price of our common stock. In addition, subject to compliance with applicable securities laws, each of these executive officers may sell shares of common stock outside of these plans.

Our stockholder rights plan could prevent stockholders from receiving a premium over the market price for their shares from a potential acquirer.

We adopted a stockholder rights plan that generally entitles our stockholders to rights to acquire additional shares of our common stock when a third party acquires 15.0% of our common stock or commences or announces its intent to commence a tender offer for at least 15.0% of our common stock, other than for certain stockholders that were stockholders prior to our initial public offering as to whom this threshold is 20.0%. This plan could delay, deter or prevent an investor from acquiring us in a transaction that could otherwise result in stockholders receiving a premium over the market price for their shares of common stock.

We may need to obtain financing in order to fund our growth strategy.

We believe that we have or will have access to capital sufficient to satisfy our working capital requirements for at least the next 12 months. After that time, it may be necessary for us to raise additional funds to support our growth. We cannot assure you that we will be able to obtain financing when needed or that, if available to us, the

Table of Contents

terms will be acceptable to us. If we issue equity securities in any financing, the new securities may have rights and preferences senior to our shares of common stock, and the ownership interest in us of our current stockholders will be proportionately reduced. If we issued debt securities, they will rank senior to all equity securities. If we are unable to raise additional capital, we may not be able to implement our growth strategy, and our business could be harmed significantly. Our future capital requirements will depend on many factors, including the amount of revenue we generate, the timing and extent of spending to support product development efforts, the expansion of sales and marketing activities, the timing of introductions of new products, the costs to ensure access to adequate manufacturing capacity, and the continuing market acceptance of our products, and any future business acquisitions that we might undertake. However, if we do not meet our plan, we could be required, or might elect, to seek additional funding through public or private equity or debt financing and additional funds may not be available on terms acceptable to us or at all. We also might decide to raise additional capital at such times and upon such terms as management considers favorable and in the interests of the Company. For this purpose, we have a current effective universal shelf registration statement on Form S-3 under which we may sell up to \$150 million of our debt and/or equity securities (before reductions for expenses, underwriting discounts and commissions), which may result in an increase in the number of shares and decline in earnings per share. We may sell these securities from time-to-time without prior announcement.

EXECUTIVE OFFICERS OF THE REGISTRANT

The following table provides the names, ages and offices of each of our executive officers as of February 29, 2008:

| Name | Age | Position |
|------------------------|------------|---|
| Ronald Jankov | 49 | Director, Chief Executive Officer and President |
| Michael Tate | 42 | Vice President and Chief Financial Officer |
| Dimitrios Dimitrelis | 50 | Vice President of Engineering |
| Ibrahim Korgav | 59 | Senior Vice President of Worldwide Business Operations |
| Mozafar Maghsoudnia | 41 | Vice President of Worldwide Manufacturing |
| Varadarajan Srinivasan | 57 | Vice President of Product Development and Chief Technical Officer |
| Marcia Zander | 45 | Senior Vice President of Worldwide Sales |
| Chris O Reilly | 35 | Vice President of Marketing |
| Roland Cortes | 43 | Vice President, General Counsel and Secretary |

Ronald Jankov has served as our President, Chief Executive Officer and as a member of our board of directors since April 2000.

Michael Tate has served as our Vice President of Finance and Chief Financial Officer since July 2007. Prior to joining us, Mr. Tate was interim chief financial officer, vice president, corporate controller, and treasurer at Marvell Technology Group Ltd. He joined Marvell in January 2001 as part of Marvell's acquisition of Galileo Technology Ltd. Mr. Tate is a CPA and holds a Bachelor of Science degree in Business Administration from California Polytechnic State University, San Luis Obispo, where he graduated with honors.

Dimitrios Dimitrelis has served as our Vice President of Engineering since July 2002. From July 1999 to March 2002, Mr. Dimitrelis was Director of Engineering for Vitesse Semiconductor Corp., a communications integrated circuit company, where he was primarily responsible for the development of a 10G network processor.

Ibrahim Korgav has served as our Senior Vice President of Worldwide Business Operations since January 2007 and as our Senior Vice President of Manufacturing and Business Operations from March 2002 to January 2007.

Mozafar Maghsoudnia has served as our Vice President of Worldwide Manufacturing since January 2007, as Vice President of Manufacturing since August 2006, and Director of Technology since June 2003. From June 1988 to June 2003, Mr. Maghsoudnia was employed by Analog Devices, Inc., where he was responsible for wafer fabrication and technology in his last assignment.

Table of Contents

Varadarajan Srinivasan has served as our Vice President of Product Development since March 1996, as our Chief Technical Officer since August 2000.

Marcia Zander has served as our Senior Vice President of Worldwide Sales since January 2006 and Vice President of Sales since July 1999.

Chris O Reilly has served as our Vice President of Marketing since August 2007. Prior to August 2007, Mr. O Reilly served as our senior director of marketing, director of sales for the Asia Pacific region and senior marketing manager since 1999.

Roland Cortes has served as our Vice President, General Counsel and Secretary since April 2007. Prior to April 2007, Mr. Cortes served as our Secretary since May 2004, as our Senior Director of Legal Affairs and IP Management since July 2002, and as our Director of Legal Affairs and IP Management since April 1999.

ITEM 1B. UNRESOLVED STAFF COMMENTS.

Not applicable.

ITEM 2. PROPERTIES.

Our main executive, administrative and technical offices occupy approximately 42,000 square feet in Mountain View, California, under a lease that expires in July 2011. We also lease approximately 7,800 square feet in Bangalore, India under a lease that expires in February 2009. We believe that these facilities are adequate for our current needs and that suitable additional or substitute space will be available as needed to accommodate foreseeable expansion of our operations.

ITEM 3. LEGAL PROCEEDINGS.

We are not involved in any legal proceedings that management believes will have a material adverse effect our business, results of operations, financial position or cash flows.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

Not applicable.

Table of Contents**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our common stock is traded on the Global Select Market of the NASDAQ Stock Market under the symbol NETL. The following table sets forth, for the periods indicated, the intra-day high and low per share sale prices of our common stock, as reported by the Nasdaq National Market or the Global Select Market.

| | High | Low |
|---------------------|-------------|------------|
| <i>Fiscal 2007:</i> | | |
| Fourth quarter | \$ 38.69 | \$ 27.46 |
| Third quarter | \$ 37.25 | \$ 26.76 |
| Second quarter | \$ 35.17 | \$ 26.08 |
| First quarter | \$ 28.61 | \$ 20.00 |
| <i>Fiscal 2006:</i> | | |
| Fourth quarter | \$ 28.21 | \$ 17.55 |
| Third quarter* | \$ 32.49 | \$ 22.61 |
| Second quarter | \$ 45.03 | \$ 27.67 |
| First quarter | \$ 42.59 | \$ 26.30 |

* Our stock became listed on the Global Select Market automatically on August 1, 2006.

As of February 29, 2008, there were approximately 147 holders of record (not including beneficial holders of stock held in street names) of our common stock.

Dividend Policy

We have not declared or paid cash dividends on our common stock and do not anticipate paying any cash dividends in the foreseeable future. We expect to retain future earnings, if any, to fund the development and growth of our business. Our board of directors will determine future dividends, if any.

Securities Authorized for Issuance Under Equity Compensation Plans

See Item 12 of Part III of this Report regarding information about securities authorized for issuance under our equity compensation plans.

Table of Contents**Performance Graph**

The following graph shows the 42 month cumulative total stockholder return (change in stock price plus reinvested dividends) assuming the investment of \$100 on July 9, 2004 (the day of the Company's initial public offering) in each of the Company's common stock, the S&P 500 Index and the Philadelphia Semiconductor Index. The comparisons in the table are required by the SEC and are not intended to forecast or be indicative of possible future performance of the Company's common stock.

| | Cumulative Total Return | | | | |
|----------------------------------|-------------------------|-----------|-----------|-----------|-----------|
| | 7/9/04 | 12/31/04 | 12/31/05 | 12/31/06 | 12/31/07 |
| NetLogic Microsystems, Inc. | \$ 100.00 | \$ 83.33 | \$ 227.00 | \$ 180.75 | \$ 268.33 |
| S&P 500 Index | \$ 100.00 | \$ 108.91 | \$ 112.17 | \$ 127.45 | \$ 131.95 |
| Philadelphia Semiconductor Index | \$ 100.00 | \$ 96.05 | \$ 106.28 | \$ 103.52 | \$ 90.45 |

Table of Contents**ITEM 6. SELECTED FINANCIAL DATA**

The following selected consolidated financial data are qualified by reference to, and should be read in conjunction with, Management's Discussion and Analysis of Financial Condition and Results of Operations and the Financial Statements and related Notes included in Item 8 of this report, which discusses factors affecting the comparability of such financial data. The selected balance sheet data as of December 31, 2007 and 2006 and selected statements of operations data for the years ended December 31, 2007, 2006 and 2005 are derived from our audited financial statements included elsewhere in this report. The selected balance sheet data as of December 31, 2005, 2004 and 2003 and the selected statements of operations data for the years ended December 31, 2004 and 2003 were derived from audited financial statements not included in this report. Our historical results are not necessarily indicative of our future results.

| | 2003 | Year Ended December 31, | | | 2007 |
|---|-------------|---------------------------------------|-----------|-----------|------------|
| | | 2004 | 2005 | 2006 | |
| | | (in thousands, except per share data) | | | |
| Statements of Operations Data: | | | | | |
| Revenue | \$ 13,535 | \$ 47,833 | \$ 81,759 | \$ 96,806 | \$ 109,033 |
| Cost of revenue | 20,315 | 26,664 | 33,415 | 36,762 | 44,732 |
| Gross profit | (6,780) | 21,169 | 48,344 | 60,044 | 64,301 |
| Operating expenses: | | | | | |
| Research and development | 19,799 | 19,425 | 21,939 | 36,578 | 45,175 |
| In-process research and development | | | | 10,700 | 1,610 |
| Selling, general and administrative | 5,593 | 9,932 | 10,936 | 15,455 | 19,672 |
| Total operating expenses | 25,392 | 29,357 | 32,875 | 62,733 | 66,457 |
| Income (loss) from operations | (32,172) | (8,188) | 15,469 | (2,689) | (2,156) |
| Interest income | 466 | 382 | 1,568 | 3,737 | 4,431 |
| Interest expense | (166) | (4,076) | (203) | | |
| Other income (expense), net | (88) | (149) | (16) | 3 | 32 |
| Income (loss) before income taxes | (31,960) | (12,031) | 16,818 | 1,051 | 2,307 |
| Provision for (benefit from) income taxes | | | 379 | 459 | (288) |
| Net income (loss) | \$ (31,960) | \$ (12,031) | \$ 16,439 | \$ 592 | \$ 2,595 |
| Net income (loss) per share - basic | \$ (11.01) | \$ (1.17) | \$ 0.93 | \$ 0.03 | \$ 0.13 |
| Net income (loss) per share - diluted | \$ (11.01) | \$ (1.17) | \$ 0.87 | \$ 0.03 | \$ 0.12 |
| Shares used in calculation - basic | 2,903 | 10,318 | 17,725 | 19,758 | 20,747 |
| Shares used in calculation - diluted | 2,903 | 10,318 | 18,992 | 21,107 | 21,938 |
| | 2003 | December 31, | | | 2007 |
| | | 2004 | 2005 | 2006 | |
| | | (in thousands, except per share data) | | | |
| Balance Sheet Data: | | | | | |
| Cash, cash equivalents and short-term investments | \$ 16,150 | \$ 41,411 | \$ 65,788 | \$ 89,879 | \$ 50,689 |
| Working capital | 6,896 | 45,283 | 65,164 | 95,986 | 67,942 |
| Total assets | 31,844 | 59,454 | 85,529 | 157,769 | 205,283 |
| Software license and other obligations | 10,396 | 1,317 | 687 | 2,625 | 2,528 |

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

| | | | | | |
|--|----------|--------|--------|---------|---------|
| Redeemable convertible preferred stock | 91,600 | | | | |
| Stockholders' equity (deficit) | (82,351) | 48,102 | 68,658 | 142,524 | 171,888 |

Supplemental Information:

The tables present financial information including the acquisition of the TCAM2 and TCAM-CR network search engine products and certain related assets from Cypress Semiconductor Corp. and the acquisition of Aeluros, Inc. completed in fiscal 2007 and the acquisition of NSE Business from Cypress Semiconductor Corp. completed in 2006. See Note 2 of Notes to Consolidated Financial Statements under Item 8 of this Annual Report on Form 10-K for further discussion of these acquisitions, which may affect the comparability of the data. Effective in fiscal year 2006, we implemented Statement of Financial Accounting Standards (SFAS) No. 123(R) Share-Based Payment. It requires us to measure all employee stock-based compensation awards using a fair value method and record such expense in our consolidated financial statements.

Table of Contents

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Overview

We are a semiconductor company that designs, develops and markets high-performance processors and high-speed integrated circuits that are deployed by original equipment manufacturers (OEMs) in routers, switches, wireless infrastructure equipment, network security appliances, datacenter servers, network access equipment and network storage devices to accelerate the delivery of voice, video, data and multimedia content for advanced enterprise, datacenter, communications and mobile wireless networks. Our products are incorporated in systems used throughout multiple types of networks that comprise the global Internet infrastructure, including the enterprise, metro, access, edge and core networking markets, and are designed into systems offered by leading networking OEMs including AlaxalA Networks Corporation, Alcatel-Lucent, ARRIS Group, Inc., Cisco Systems, Inc., Extreme Networks, Inc., Foundry Networks, Inc., Force10 Networks, Inc., Fujitsu Limited, Hitachi, Ltd., Huawei Technologies Co., Ltd., and Juniper Networks, Inc. Since the second half of 2003, we have experienced significant revenue growth caused by a rapid rise in new customer orders for our knowledge-based processors. Our total revenue increased by 253% from \$13.5 million for fiscal 2003 to \$47.8 million for fiscal 2004, 71% from fiscal 2004 to \$81.8 million for fiscal 2005, and by 18% from fiscal 2005 to \$96.8 million for fiscal 2006. Our total revenue for fiscal year ended December 31, 2007 was \$109.0 million, which represented an increase of 13% over fiscal 2006.

On February 15, 2006, we completed the acquisition of net assets of the NSE business of Cypress including the Ayama 10000, Ayama 20000, and NSE70000 product families, as well as the Sahasra 50000 Algorithmic Search Engine family (the Business). The Sahasra algorithmic technology complements our Layer 7 processing initiative and is a beneficial building block in driving towards low-cost Layer 7 applications acceleration and security processing solutions. In addition, the NSE70000, Ayama 10000 and Ayama 20000 expanded our product offerings in the high-volume, entry-level Layer 3 switch market.

On August 29, 2007, we purchased the TCAM2 and TCAM2-CR network search engine products (collectively, the TCAM2 Products) and certain related assets from Cypress for a total cash purchase price of approximately \$14.6 million. The acquisition of the TCAM2 Products is expected to expand our revenue base and extend our market leadership into the desktop switching market segment.

On October 24, 2007, we completed the merger and acquisition of Aeluros, Inc (the Aeluros Acquisition). The acquisition was accounted for as a business combination during the fourth quarter of fiscal 2007. We paid \$57.0 million in cash upon the closing of the transaction in exchange for all of the outstanding equity securities of Aeluros. We reserved 104,770 shares of common stock for future issuance upon the exercise of unvested employee stock options of Aeluros that we assumed and are subject to continued employment vesting requirements. In addition, under the terms of the definitive agreement, we may be obligated to pay up to an additional \$20.0 million cash upon the attainment of performance milestones for the acquired business over the one year period following the close of the transaction. Any additional payment that we will owe is likely to be paid in the first quarter of 2009. Approximately \$8.5 million of the initial purchase price has been withheld and placed in escrow as a form of security for certain indemnification and other obligations of the former Aeluros stockholders

As a fabless semiconductor company, our business is less capital intensive than others because we rely on third parties to manufacture, assemble, and test our products. In general, we do not anticipate making significant capital expenditures aside from business acquisitions that we might make from time to time. In the future, as we launch new products or expand our operations, however, we may require additional funds to procure product mask sets, order elevated quantities of wafers from our foundry partners, perform qualification testing and assemble and test those products.

We employ a direct sales force and a sales representative network to sell our products. A substantial portion of our revenue comes from customers headquartered in the United States; however, we also earn a significant

Table of Contents

amount from customers headquartered in countries outside the United States. All revenue to date has been denominated in U.S. dollars.

Our product sales cycles can take up to 24 or more months to complete and volume production can take an additional six months to be achieved, if at all. Cancellations of customer orders or changes in product specifications might result in the loss of anticipated sales without allowing us sufficient time to reduce our inventory or operating expenses. Our recent rapid revenue growth makes it difficult for us to assess the impact of seasonal factors on our business.

In general, we recognize revenue at the time of shipment to our customers or our international stocking sales representatives. Our revenue consists primarily of sales of our knowledge-based processors, network search engines and 10 Gigabit Ethernet physical layer products to networking OEMs and their contract manufacturers. Initial sales of our products for a new design are usually made directly to networking OEMs. Once a design enters production, a networking OEM often outsources its manufacturing to contract manufacturers that purchase products directly from us.

In the third and fourth quarters of 2007, we transitioned into a just-in-time inventory model covering substantially all of our product shipments for Cisco Systems and its contract manufacturers. As a part of this model, in the third quarter of 2007, we entered into a purchase agreement with Wintec Industries who has become the primary purchaser of our products on a consignment basis for resale to Cisco and its contract manufacturers. We generally provided to Wintec the same terms and conditions that we provide to Cisco under the master purchase agreement between us and Cisco, including:

our obligation to accept all purchase orders from Wintec unless we are unable to meet Wintec's schedule

our obligation to ensure that we have the capacity to increase or decrease production of our products based upon Wintec's demand forecasts

our obligation to use our best efforts to meet Wintec's stated cost reduction targets and to provide to Wintec all price decreases that we achieve, cancellation rights for standard and custom products, and extended product warranties.

Additionally, under this arrangement, we recognize revenue when Wintec ships our product to Cisco or its contract manufacturers. We also have extended to Wintec a credit limit sufficient to cover our anticipated annual business with Cisco and its contract manufacturers. Given the volume of business that we anticipate to flow through Wintec, and given our lack of payment history working with Wintec, we require irrevocable letters of credit and reliable guarantees to support the credit limit we have extended to Wintec. In our discretion, we may accept orders from Wintec that exceed the credit limit based on our analysis of the collectability of such orders and Wintec's payment history.

As a consequence of the acquisition of the NSE Business from Cypress, we began selling our products to a distributor in February 2006. We offered price protection and limited stock rotation rights to this distributor. Given the uncertainties associated with the levels of returns and price protection and other credits potentially issuable to this distributor, revenues and costs relating to sales to this distributor were deferred, on a gross basis, until such rights lapse, which is generally upon receiving notification from this distributor that it has resold the products to our end customer. We have terminated our relationship with this distributor effective October 1, 2007.

Because we purchase all wafers from suppliers with fabrication facilities and outsource the assembly and testing to third party vendors, a significant portion of our costs of revenue consists of payments to third party vendors. We do not have long-term agreements with any of our suppliers and rely upon them to fulfill our orders.

Table of Contents

Our research and development expenses consist primarily of compensation and related costs for personnel, as well as costs related to new and existing product development, depreciation, software maintenance and facilities costs. All research and development costs are expensed in the period incurred. In order for us to remain competitive, we believe a significant portion of our operating expenses will continue to be related to research and development efforts. We also believe that research and development headcount will increase in the future, and that research and development costs will increase in absolute dollars.

Selling expenses consist primarily of compensation and related costs for sales and marketing personnel, marketing programs, travel, facilities overhead and bonuses and commissions for independent sales representatives. General and administrative expenses consist primarily of compensation and related costs for finance and accounting, patent and corporate legal expenses, and facilities overhead.

Our operating expenses are denominated primarily in U.S. Dollars, except for expenses incurred by our wholly owned subsidiary in India, which are denominated in the local currency. The expenses incurred by our subsidiary in India, excluding any foreign currency remeasurement gains or losses which are recorded in interest and other income (expense), net, were included in research and development expenses.

Critical Accounting Policies and Estimates

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the U.S. requires management to make fair and reasonable estimates and assumptions that affect reported amounts of assets, liabilities and operating expenses during the period reported. The following accounting policies require management to make estimates and assumptions. These estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the period that they are determined to be necessary. If actual results differ significantly from management's estimates, our financial statements could be materially impacted. Our estimates are guided by observing the following critical accounting policies.

Revenue Recognition. We derive revenue mainly from product sales and, to a lesser extent, from engineering services. Except for shipments to one distributor, we recognize revenue from product sales upon shipment when persuasive evidence of an arrangement exists, legal title and risk of ownership has transferred, the price is fixed or determinable, and collection of the resulting receivables is reasonably assured. Our sales agreements do not provide for any customer acceptance provisions or return rights. We have no obligation to provide any modification or customization, upgrades, enhancements, post-contract customer support, additional products or enhancements. Customers, other than the distributor discussed below, have no rights of return unless the product does not perform according to specifications. Provisions for warranty expenses are recorded when revenue is recognized.

As a consequence of the acquisition of the NSE Business from Cypress, we began selling our products to a distributor in February 2006. We offered price protection and limited stock rotation rights to this distributor. Given the uncertainties associated with the levels of returns and price protection and other credits potentially issuable to this distributor, we defer the recognition of revenues and costs relating to sales to this distributor deferred, on a gross basis, until such rights lapse, which is generally upon receiving notification from this distributor that it has resold the products to our end customer. We have terminated our relationship with this distributor effective October 1, 2007.

In the third and fourth quarters of 2007, we transitioned into a just-in-time inventory model covering substantially all of our product shipments for Cisco Systems and its contract manufacturers. As a part of this model, in the third quarter of 2007, we entered into a purchase agreement with Wintec Industries who has become the primary purchaser of our products on a consignment basis for resale to Cisco and its contract manufacturers. We recognize revenue when Wintec ships our product to Cisco or its contract manufacturers.

From time-to-time we perform engineering services for third parties. Engineering service revenue is recognized as services are performed, agreed-upon milestones are achieved and customer acceptance, if required, is received from the customer.

Table of Contents

Inventory Valuation and Adverse Purchase Commitments. We value our inventories at the lower of cost or market. We record inventory reserves for estimated obsolescence or unmarketable inventories based upon assumptions about future demand and market conditions. These estimates are generally based on a 12-month forecast prepared by management. Once a reserve is established, it is maintained until the product to which it relates is sold or otherwise disposed of. If actual market conditions are less favorable than those expected by management, additional adjustment to inventory valuation may be required. The carrying value of inventory and the determination of possible adverse purchase commitments are dependent on our estimate of the yield that will be achieved, or the percent of good products identified when the product is tested. A small change in yield could result in a significant adjustment and have a significant impact on our financial position and results of operations.

Warranty Accrual. Our products are subject to warranty for a period ranging from one to five years from the date of sale and we provide for the estimated future costs of replacement upon shipment of the product in the accompanying statements of operations. Our warranty accrual is estimated based on historical claims compared to historical revenue and assumes that we have to replace products subject to a claim. For new products, we use our historical percentage for the appropriate class of product. Should actual product failure rates differ from our estimates, revisions to the estimated warranty liability would be required. In the future, as we continue to introduce new products, warranty expenses may increase.

Allowance for Doubtful Accounts. In order to determine the collectability of our accounts receivable, we continually assess factors such as previous customer transactions and the credit-worthiness of the customer. To date, our accounts receivable write-offs have been immaterial. We maintain allowances for doubtful accounts for estimated losses resulting from the inability of certain customers to make required payments. In general, such allowances are established for accounts aged over 90 days from the invoice date, unless specific circumstances indicate that the balance is collectible. If the financial conditions of our customers were to deteriorate, additional allowances may be required.

Accounting for Income Taxes. We account for income taxes under the provisions of Statement of Financial Accounting Standards (SFAS) No. 109 Accounting for Income Taxes. In applying SFAS 109, we are required to estimate our current tax exposure together with assessing temporary differences resulting from differing treatments of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities. Significant management judgment is required to assess the likelihood that our deferred tax assets will be recovered from future taxable income. During the third fiscal quarter of 2007, we reassessed the valuation allowance previously recorded against our net deferred tax assets which consisted primarily of net operating loss carryforwards and research and development tax credits. Based on our earnings history and projected future taxable income, management determined that it was more likely than not that the deferred tax assets would be realized.

In the first quarter of 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of SFAS No. 109 (FIN 48), and related guidance. As a result of the implementation of FIN 48, we recognize liabilities for uncertain tax positions based on the two-step process prescribed in the interpretation. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step requires us to estimate and measure the tax benefit as the largest amount that is more than 50% likely to be realized upon ultimate settlement. It is inherently difficult and subjective to estimate such amounts, as we have to determine the probability of various possible outcomes. We reevaluate these uncertain tax positions on a quarterly basis. This evaluation is based on factors including, but not limited to, changes in facts or circumstances, changes in tax law, effectively settled issues under audit, and new audit activity. Such a change in recognition or measurement would result in the recognition of a tax benefit or an additional charge to the tax provision. Refer to Note 8 Income Taxes, of the *Notes to Consolidated Financial Statements* in Item 8 for further information.

Table of Contents

Stock-based Compensation. We estimate the fair value of stock options using the Black-Scholes-Merton valuation model (the Black-Scholes Model), consistent with the provisions of SFAS 123(R), SAB 107 and our prior period pro forma disclosures of net income, including stock-based compensation determined under a fair value method as prescribed by SFAS 123. The Black-Scholes Model requires the input of highly subjective assumptions, including the option's expected life, the price volatility of the underlying stock and future forfeitures and related tax effects. The expected stock price volatility assumption was determined using both the historical and implied volatility of the Company's common stock. Changes in the subjective assumptions required in the valuation models may significantly affect the estimated value of the awards, the related stock-based compensation expense and, consequently, our results of operations.

Results of Operations*Comparison of Year Ended December 31, 2007 to Year Ended December 31, 2006***Revenue, cost of revenue and gross profit**

The table below sets forth the fluctuations in revenue, cost of revenue and gross profit data for the years ended December 31, 2007 and 2006 (in thousands, except percentage data):

| | Year ended December 31, 2007 | Percentage of Revenue | Year ended December 31, 2006 | Percentage of Revenue | Year-to-Year Increase | Increase Percentage |
|-----------------|------------------------------------|-----------------------------|------------------------------------|-----------------------------|--------------------------|------------------------|
| Revenue | \$ 109,033 | 100.0% | \$ 96,806 | 100.0% | \$ 12,227 | 12.6% |
| Cost of revenue | 44,732 | 41.0% | 36,762 | 38.0% | 7,970 | 21.7% |
| Gross profits | \$ 64,301 | 59.0% | \$ 60,044 | 62.0% | \$ 4,257 | 7.1% |

Revenue. Revenue for the year ended December 31, 2007 increased by \$12.2 million compared with that of the year ended December 31, 2006. Revenue from sales to Cisco and its contract manufacturers represented 50% of our total revenue for the year ended December 31, 2007, compared to 61% during the year ended December 31, 2006. The decrease in sales to Cisco and its contract manufacturers was primarily due to the implementation of Cisco's vendor managed inventory program during the second half of 2007 which resulted in lower levels of inventory at Cisco as well as the implementation of a just-in-time inventory model the second quarter of 2007 by Soletron Corporation, one of Cisco's contract manufacturers. The revenue loss attributable to the implementation of these new manufacturing models in 2007 was partially offset by increased revenues of new products to Cisco including the NL6000, NL7000, NL8000 and TCAM2 products which increased \$7.9 million from 2006. The decrease in sales to Cisco and its contract manufacturers was mitigated by an increase in revenue from our non-Cisco customers, which totaled \$54.0 million during the year ended December 31, 2007, compared with \$37.7 million during the year ended December 31, 2006. The increase in sales to non-Cisco customers was primarily driven by the increasing demand for our products in several emerging new markets, such as 10 Gigabit Ethernet, cable infrastructure and IPTV, in addition to the enterprise networking infrastructure market that has driven the demand for our products in the past. The average selling price of our products decreased approximately 41% from 2006 primarily due to increased revenues of our network search engine products into the high volume desktop switching segment. In addition, we began shipping our newly acquired 10 Gigabit Ethernet physical layer products in the fourth quarter of 2007. During the year ended December 31, 2007, Alcatel-Lucent accounted for 11% of our total product revenue compared to 10% in 2006.

Cost of Revenue/Gross Profit/Gross Margin. Cost of revenue for the year ended December 31, 2007 increased primarily due to the addition of intangible asset amortization expense and recording of the fair value inventory adjustments resulting from the acquisition of the TCAM2 Products from Cypress Semiconductor Corp. and the Aeluros Acquisition, both of which were completed in 2007. Intangible asset amortization expense for the year ended December 31, 2007 was \$5.0 million compared with \$2.0 million for the year ended December 31, 2006. The fair value inventory adjustments for the year ended December 31, 2007 totaled \$1.8 million compared with \$0.3 million for the year ended December 31, 2006. The intangible asset amortization

Table of Contents

expense and fair value inventory adjustment recorded during the year ended December 31, 2006 related to the acquisition of NSE Business from Cypress Semiconductor Corp. The remainder of the increase in cost of sales during the year ended December 31, 2007 was primarily due to the increase in sales of our products.

Operating expenses

The table below sets forth operating expense data for the years ended December 31, 2007 and 2006 (in thousands, except percentage data):

| | Year ended December 31, 2007 | Percentage of Revenue | Year ended December 31, 2006 | Percentage of Revenue | Year-to-Year Increase (Decrease) | Increase (Decrease) Percentage |
|-------------------------------------|------------------------------------|-----------------------------|------------------------------------|-----------------------------|--|--------------------------------------|
| Operating expenses: | | | | | | |
| Research and development | \$ 45,175 | 41.4% | \$ 36,578 | 37.8% | \$ 8,597 | 23.5% |
| In-process research and development | 1,610 | 1.5% | 10,700 | 11.1% | (9,090) | -85.0% |
| Selling, general and administrative | 19,672 | 18.0% | 15,455 | 16.0% | 4,217 | 27.3% |
| Total operating expenses | \$ 66,457 | 60.9% | \$ 62,733 | 64.9% | \$ 3,724 | 5.9% |

Research and Development Expenses. Research and development expenses increased during the year ended December 31, 2007, as compared to fiscal 2006, primarily due to increases in product development and qualification expenses of \$3.0 million, stock-based compensation expense of \$2.5 million, payroll related expenses of \$1.8 million, and travel expenses of \$0.5 million. The increase in product development and qualification expense was primarily due to the production qualification and characterization for the NL7000 and NL8000 processors. The increase in stock-based compensation expense was primarily due to the issuance of stock-based compensation options and awards for additional engineering headcount, including the new employees who joined us through the Aeluros Acquisition. The increase in payroll related expenses was primarily due to an increase in our engineering headcount in India to support our new product development efforts and the incremental employees as a result of the Aeluros Acquisition. Depreciation expense increased by \$0.8 million during the year ended December 31, 2007 as we purchased software and other tools to support our research and development efforts. The remainder of the increase in research and development expenses was caused by individually minor items.

In-Process Research and Development. During the year ended December 31, 2007, we recorded \$1.6 million of in-process research and development (IPRD) charge related to the Aeluros Acquisition. The value assigned to IPRD was determined by considering the importance of products under development to the overall development plan, estimating costs to develop the purchased IPRD into commercially viable products, estimating the resulting net cash flows from the projects when completed and discounting the net cash flows to their present value. The fair values of IPRD were determined using the income approach, which discounts expected future cash flows to present value. The discount rate of 24% used in the present value calculations was derived from a weighted-average cost of capital analysis, adjusted to reflect additional risks related to the product's development and success as well as the product's stage of completion. At December 31, 2007, we estimated that the aggregate costs to complete the projects would be \$0.3 million. The projects are in process and expected to be completed in the first half of 2008.

During the year ended December 31, 2006, we recorded \$10.7 million of IPRD charge related to our acquisition of the NSE Business from Cypress based upon our estimate of the fair values of assets acquired. We acquired only one IPRD project from Cypress, which was related to the acquired Sahasra algorithmic technology, that had not reached technological feasibility, and had no alternative use. The Sahasra algorithmic technology complemented our Layer 7 processing initiative and was a beneficial building block in driving towards low-cost

Table of Contents

Layer 7 applications acceleration and security processing solutions. As of December 31, 2007, we had completed the IPRD project and incurred total post-acquisition costs of approximately \$1.9 million. We expect to benefit from it beginning in fiscal 2008, which is consistent with our original estimate.

The development of the acquired technology remains a significant risk due to factors including the remaining efforts to achieve technical viability, rapidly changing customer markets, uncertain standards for new products, and competitive threats. The nature of the efforts to develop the acquired technology into commercially viable products consists primarily of planning, designing, experimenting, and testing activities necessary to determine that the technology can meet market expectations, including functionality and technical requirements. Failure to bring these products to market in a timely manner could result in a loss of market share or a lost opportunity to capitalize on emerging markets and could have a material adverse impact on our business and operating results.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased during the year ended December 31, 2007, as compared to fiscal 2006, primarily due to increases in stock-based compensation expense of \$1.5 million, payroll related expenses of \$1.1 million, accounting fees of \$0.3 million, legal expenses of \$0.3 million, consulting and outside vendor expenses of \$0.3 million, amortization of intangible assets expense of \$0.3 million and recruiting fees expenses of \$0.2 million. The increase in stock-based compensation expense and payroll related expenses was primarily due to an increase in headcount to support our growing operations. Selling, general and administrative expenses for 2007 also included \$0.3 million of amortization expense for the customer relationship intangible asset related to the Aeluros Acquisition. The remainder of the increase in selling, general and administrative expenses was caused by individually minor items.

Other items

The table below sets forth interest and other income (expense), net for the years ended December 31, 2007 and 2006 (in thousands, except percentage data):

| | Year ended December 31, 2007 | Percentage of Revenue | Year ended December 31, 2006 | Percentage of Revenue | Year-to-Year Change | Increase (Decrease) Change |
|--------------------------------------|---------------------------------------|-----------------------------|---------------------------------------|-----------------------------|------------------------|----------------------------------|
| Other income, net | | | | | | |
| Interest income | \$ 4,431 | 4.1% | \$ 3,737 | 4.6% | \$ 694 | 18.6% |
| Other income (expense), net | 32 | 0.0% | 3 | 0.0% | 29 | 966.7% |
| Total interest and other income, net | \$ 4,463 | 4.1% | \$ 3,740 | 4.6% | \$ 723 | 19.3% |

Interest and Other Income (Expenses), net. The net interest and other income of \$4.5 million generated during the year ended December 31, 2007 was due to a higher average cash and investment balance during the period and higher market yields for our chosen investments.

Provision for income taxes. During the year ended December 31, 2007, we recorded income tax benefit of \$0.3 million, which included the release of the valuation allowance previously recorded against our net deferred tax assets and the tax impact of an intercompany license agreement. During the third fiscal quarter of 2007, we reassessed the valuation allowance previously recorded against our net deferred tax assets which consisted primarily of net operating loss carryforwards and research and development tax credits. Based on our earnings history and projected future taxable income, management determined that it is more likely than not that the deferred tax assets would be realized.

Table of Contents**Stock-Based Compensation under SFAS No. 123(R)**

On January 1, 2006, we adopted SFAS 123(R), on the modified prospective application method, which requires the measurement and recognition of compensation expense for all share-based awards made to our employees and directors including employee stock options and employee stock purchases outstanding as of and awarded after January 1, 2006. The total stock-based compensation expense recognized for the year ended December 31, 2007 and 2006 was as follows (in thousands):

| | Year Ended December 31, | |
|--|----------------------------|---------------|
| | 2007 | 2006 |
| Cost of revenues | \$ 747 | \$ 548 |
| Research and development | 9,933 | 7,481 |
| Selling, general and administrative | 5,366 | 3,878 |
| Total stock-based compensation expense | \$ 16,046 | \$ 11,907 |

In addition, we capitalized approximately \$0.2 million and \$0.2 million of stock-based compensation in inventory as of December 31, 2007 and 2006, which represented indirect manufacturing costs related to our inventory.

As of December 31, 2007 and 2006, we had approximately \$44.2 million and \$20.4 million of total unrecognized stock-based compensation cost, after estimated forfeitures, related to unvested employee stock options, restricted common stock and shares under our 2004 employee stock purchase plan, which is expected to be recognized over an estimated weighted average amortization period of 2.92 years.

Comparison of Year Ended December 31, 2006 to Year Ended December 31, 2005**Revenue, cost of revenue and gross profit**

The table below sets forth the fluctuations in revenue, cost of revenue and gross profit data for the years ended December 31, 2006 and 2005 (in thousands, except percentage data):

| | Year ended December 31, 2006 | Percentage of Revenue | Year ended December 31, 2005 | Percentage of Revenue | Year-to-Year Increase (Decrease) | Increase (Decrease) Percentage |
|-----------------|------------------------------------|-----------------------------|------------------------------------|-----------------------------|--|--------------------------------------|
| Revenue | \$ 96,806 | 100.0% | \$ 81,759 | 100.0% | \$ 15,047 | 18.4% |
| Cost of revenue | 36,762 | 38.0% | 33,415 | 40.9% | 3,347 | 10.0% |
| Gross profits | \$ 60,044 | 62.0% | \$ 48,344 | 59.1% | \$ 11,700 | 24.2% |

Revenue. The increase in total revenue during the year ended December 31, 2006 resulted from the continued growth in sales of our knowledge-based processors and from sales of products associated with the purchase of the Cypress NSE Business. During the year ended December 31, 2006, the volume of our knowledge-based processor shipments increased approximately 8% over fiscal 2005. The increase in our knowledge-based processor sales for the year ended December 31, 2006 was driven by a \$4.1 million increase in the sales of our NL6000 products, which was introduced in early 2005, as well as a \$1.9 million increase in the sales of our NL5000 products over fiscal 2005. Revenue for the year ended December 31, 2006 also included approximately \$7.5 million from sales of the acquired NSE products. The average selling price of our products in fiscal 2006 decreased as compared to fiscal 2005 primarily due to lower average selling prices for the acquired NSE products, which was 70% lower than that of our knowledge-based processor products in the recent period.

Revenue from sales to Cisco and its contract manufacturers represented 61% of total revenue for the year ended December 31, 2006 compared to 74% during the year ended December 31, 2005. The decrease in sales to Cisco and its contract manufacturers as a percentage of sales in 2006 was due to the growth of sales to other customers.

Table of Contents

Revenue for the year ended December 31, 2006 also included \$0.6 million of NRE revenue. No such revenue was recorded in fiscal 2005. We do not expect to generate this type of revenue regularly; however, we may enter into agreements that will generate NRE revenue from time-to-time.

During the latter part of the year ended December 31, 2006, inventory level adjustments at some of our larger customers and slowing demand from our Japanese customers resulted in reduced levels of new orders and slower revenue growth. It appears that the inventory level adjustments were due to excess order placements by our customers in prior quarters to offset an anticipated shortage of organic substrates from suppliers used for some of our knowledge-based processors. It appears, however, that these suppliers did not experience such a shortage, but, as a consequence of their excess order placements earlier in the year, some of our larger customers were left with excess inventory of our knowledge-based processors. We believe this inventory level adjustment did not affect us materially in the future as our largest customers appeared to have completed their adjustment process during the fourth quarter of fiscal 2006.

Cost of Revenue/Gross Profit/Gross Margin. The increase in cost of revenue and gross profit during the year ended December 31, 2006 was primarily due to the continued growth in sales of our knowledge-based processors. Improvements in our production yields also contributed to the increase in gross profit. During the year ended December 31, 2006 and 2005, we recorded a provision for excess and obsolete inventory reserve of \$2.5 million and \$3.5 million, respectively, for inventory that is not saleable. The cost of revenue during the year ended December 31, 2006 included an additional provision of warranty reserve of \$0.9 million to address a warranty issue related to specific devices sold to one of our international customers, and approximately \$0.5 million of stock-based compensation expense under SFAS 123R that was inapplicable in 2005. The devices were tested by both us and the customer and passed quality assurance inspection at the time they were sold. The customer subsequently identified malfunctioning systems that included our devices. No specific warranty reserve was provided for additional units shipped subsequent to June 30, 2006 as the customer modified the software associated with its products to remedy the observed malfunction. As of December 31, 2006 and 2007, we maintained \$0.7 million of warranty reserves for anticipated replacement costs of the parts sold to this customer.

Cost of revenue for the year ended December 31, 2006 also included \$2.0 million of amortization of intangible assets acquired in connection with the acquisition of Cypress NSE Business.

The NRE revenue of \$0.6 million during the year ended December 31, 2006 had no associated cost, and accordingly generated 100% gross margin.

Gross margin for the year ended December 31, 2005 was benefited by \$1.0 million from the sale of products that had been fully reserved in prior periods and accordingly had no associated cost of revenue. This amount represented approximately 2.1% of the gross margin during the year ended December 31, 2005.

Table of Contents**Operating expenses**

The table below sets forth operating expense data for the years ended December 31, 2006 and 2005 (in thousands, except percentage data):

| | Year ended December 31, 2006 | Percentage of Revenue | Year ended December 31, 2005 | Percentage of Revenue | Year-to-Year Increase (Decrease) | Increase (Decrease) Percentage |
|-------------------------------------|------------------------------------|-----------------------------|------------------------------------|-----------------------------|--|--------------------------------------|
| Operating expenses: | | | | | | |
| Research and development | \$ 36,578 | 37.8% | \$ 21,939 | 26.8% | \$ 14,639 | 66.7% |
| In-process research and development | 10,700 | 11.1% | | 0.0% | 10,700 | 100.0% |
| Selling, general and administrative | 15,455 | 16.0% | 10,936 | 13.4% | 4,519 | 41.3% |
| Total operating expenses | \$ 62,733 | 64.9% | \$ 32,875 | 40.2% | \$ 29,858 | 90.8% |

Research and Development Expenses. Research and development expenses increased during the year ended December 31, 2006, as compared to fiscal 2005, primarily due to increases in stock-based compensation expense of \$6.7 million, payroll related expenses of \$3.5 million, of which \$1.7 million was due to the acquisition of Cypress NSE Business, consulting expenses of \$2.1 million, masks, tooling and product testing expenses of \$0.6 million, and product development and qualification expenses of \$0.3 million as we continue to invest in the development of the next generation knowledge-based processor products as well as non-knowledge-based processor products. Depreciation expense increased by \$0.7 million during the year ended December 31, 2006 as we purchased software and other tools to support our research and development efforts. The increase in stock-based compensation expense was due to the adoption of SFAS No.123(R) effective January 1, 2006. The remainder of the increase in research and development expenses was caused by individually minor items.

In-Process Research and Development. During the year ended December 31, 2006, we recorded \$10.7 million of IPRD charge related to our acquisition of the NSE Business from Cypress based upon our estimate of the fair values of assets acquired. We acquired only one IPRD project from Cypress, which is related to the acquired Sahasra algorithmic technology, that has not reached technological feasibility, and has no alternative use. The Sahasra algorithmic technology complements our Layer 7 processing initiative and is a beneficial building block in driving towards low-cost Layer 7 applications acceleration and security processing solutions.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased during the year ended December 31, 2006, as compared to fiscal 2005, primarily due to increases in stock-based compensation expense of \$2.9 million, payroll related expenses of \$1.1 million, and legal expenses of \$0.4 million. The increase in stock-based compensation expense was due to the adoption of SFAS No.123(R) effective January 1, 2006. The increase in payroll related costs was due to the increased headcount to support our growing operations primarily in the sales and marketing areas.

Table of Contents**Other items**

The table below sets forth other data for the years ended December 31, 2006 and 2005 (in thousands, except percentage data):

| | Year ended December 31, 2006 | Percentage of Revenue | Year ended December 31, 2005 | Percentage of Revenue | Year-to-Year Change | Increase (Decrease) Change |
|---|------------------------------------|-----------------------------|------------------------------------|-----------------------------|------------------------|----------------------------------|
| Other income, net | | | | | | |
| Interest income | \$ 3,737 | 4.6% | \$ 1,568 | 1.9% | \$ 2,169 | 138.3% |
| Interest expense | | 0.0% | (203) | -0.2% | 203 | -100.0% |
| Other income (expense), net | 3 | 0.0% | (16) | 0.0% | 19 | -118.8% |
| Total interest and other income, net | \$ 3,740 | 4.6% | \$ 1,349 | 1.7% | \$ 2,391 | 177.2% |

Interest and Other Income (Expenses), net. The net interest and other income of \$3.7 million generated during the year ended December 31, 2006 was due to a higher average cash and investment balance during the period and higher market yields for our chosen investments.

Provision for income taxes. Income tax expense was \$0.5 million and \$0.4 million for the years ended December 31, 2006 and 2005. Our effective tax rate in 2006 and 2005 was significantly less than statutory rates because we utilized net operating loss carry-forwards, from which no previous benefit had been recognized to offset taxable income in the U.S.

Liquidity and Capital Resources

At December 31, 2007, our principal sources of liquidity were our cash and cash equivalents which totaled \$50.7 million.

The table below (in thousands) sets forth the key components of cash flow for the years ended December 31, 2007, 2006 and 2005:

| | Year ended December 31, 2007 | Year ended December 31, 2006 | Year ended December 31, 2005 |
|---|------------------------------------|------------------------------------|------------------------------------|
| Net cash provided by operating activities | \$ 24,907 | \$ 22,308 | \$ 25,925 |
| Net cash used in investing activities | \$ (32,629) | \$ (41,391) | \$ (1,635) |
| Net cash provided by financing activities | \$ 7,674 | \$ 4,053 | \$ 77 |

Cash Flows during the Year ended December 31, 2007

During the year ended December 31, 2007, our operating activities generated net cash of \$24.9 million. During the period, we recorded non-cash items of \$22.5 million primarily consisting of stock-based compensation of \$16.0 million, depreciation and amortization of \$9.1 million, in-process research and development charge of \$1.6 million related to the Aeluros Acquisition, provision for inventory reserve of \$1.0 million, offset by net impact of deferred tax asset valuation allowance release of \$0.5 million, tax benefit from stock-based awards of \$2.5 million, deferred income taxes, net of \$1.7 million, and accretion of discount on debt securities of \$0.7 million. We also generated cash from a decrease of inventory of \$1.5 million, and an increase in accounts payable and accrued liabilities of \$2.9 million, and other long-term liabilities of \$1.0 million. The cash generated was partially offset by the increase in accounts receivable of \$4.5 million on higher sales of our products during the period, increase in prepaid expenses and other assets of \$1.3 million.

Table of Contents

Our investing activities used cash of \$32.6 million during the year ended December 31, 2007, of which we obtained \$53.8 million in proceeds from sales and maturities of short-term investments, and used \$13.9 million for the purchase of short-term investments. We used \$2.2 million to purchase computer equipment and research and development design tools to support our growing operations. We expect to make capital expenditures of approximately \$4.4 million during fiscal 2008. These capital expenditures will be used primarily to support product development activities. We will use our cash and cash equivalents to fund these purchases. We used \$70.2 million to purchase the TCAM2 products and certain related assets from Cypress Semiconductor and for the Aeluros Acquisition.

Our financing activities provided net cash of \$7.7 million for the year ended December 31, 2007, primarily from proceeds of stock option exercises of \$8.3 million, and tax benefit from stock-based awards of \$2.5 million. Cash provided by financing activities was offset by repayment of software license and other obligations of \$3.1 million.

Cash Flows during the Year ended December 31, 2006

During the year ended December 31, 2006, our operating activities generated net cash of \$22.3 million. During the period, we recorded non-cash items of \$29.5 million primarily consisting of an in-process research and development charge of \$10.7 million related to the acquisition of the Cypress NSE assets, stock-based compensation of \$11.9 million, provision for inventory reserve of \$2.5 million, accretion of discount on debt securities of \$0.5 million and depreciation and amortization of intangibles of \$4.9 million. The cash generated was offset by the increase in accounts receivable of \$1.7 million on higher sales of our knowledge-based processors during the period, an increase in inventory of \$2.6 million primarily due to the addition of NSE products acquired from Cypress and a decrease in accounts payable of \$3.5 million due to the timing of payments to our vendors.

Our investing activities used cash of \$41.4 million during the year ended December 31, 2006, of which \$39.1 million was for the purchase of short-term investments. We used \$1.5 million to purchase computer equipment and research and development design tools to support our growing operations. We expect to make capital expenditures of approximately \$5.1 million during fiscal 2007. These capital expenditures will be used primarily to support product development activities. We will use our cash and cash equivalents to fund these purchases. We paid approximately \$0.8 million for expenses directly associated with the acquisition of the NSE Business from Cypress.

Our financing activities provided net cash of \$4.1 million for the year ended December 31, 2006, primarily from stock option exercises. Cash provided by financing activities was offset by repayment of software license and other obligations.

Cash Flows during the Year ended December 31, 2005

During the year ended December 31, 2005, our operating activities generated net cash of \$25.9 million. For cash provided by operating activities, our primary source was net income of \$16.4 million, adjusted for non-cash items of \$4.0 million primarily related to depreciation, amortization of deferred stock-based compensation and provision for inventory reserves. The provision for inventory reserves of \$3.5 million was primarily related to the write-off of approximately \$2.0 million of inventory during the second quarter of 2005. The inventory write-off was related to specific inventory that we mutually agreed with our foundry partner did not meet specifications. This write-off did not impact our cash flows during the year ended December 31, 2005 as we received wafer credits from the foundry partner for the same amount. Cash was also generated from increases in accounts payable and accrued liabilities of \$2.8 million and \$3.2 million, respectively. The decrease in accounts receivable resulted from our continued effort to improve cash collections. The increases in accounts payable and accruals were primarily due to the growth of our overall operations and the timing of vendor invoice payments. The primary use of cash for operating activities during the year ended December 31, 2005 was for inventory, which

Table of Contents

increased as we ramped up our production volume in order to meet our customers' increasing demand for knowledge-based processors.

Our investing activities used cash of \$1.6 million during the year ended December 31, 2005. Cash was primarily used to purchase research and development design tools and computer equipment to support our growing operations.

Our financing activities provided net cash of \$0.1 million for the year ended December 31, 2005. The primary sources of cash were the proceeds from exercises of stock options and repayment of stockholder notes received, which were offset by repayment of software license and other obligations.

Capital Resources

We believe that our existing cash and cash equivalents balance of \$50.7 million will be sufficient to meet our anticipated cash needs for at least the next 12 months. Our future capital requirements will depend on many factors, including the amount of revenue we generate, the timing and extent of spending to support product development efforts, the expansion of sales and marketing activities, the timing of introductions of new products, the costs to ensure access to adequate manufacturing capacity, and the continuing market acceptance of our products. However, if we do not meet our plan, we could be required, or might elect, to seek additional funding through public or private equity or debt financing and additional funds may not be available on terms acceptable to us or at all. We also might decide to raise additional capital at such times and upon such terms as management considers favorable and in the interests of the Company, including, but not limited to, from the sale of up to \$150 million of our debt and/or equity securities (before reductions for expenses, underwriting discounts and commissions) under our shelf registration statement.

Contractual Obligations

Our principal commitments as of December 31, 2007 are summarized below (in thousands):

| | Total | Less than 1 year | 1 - 3 years | 4 - 5 years | After 5 years |
|------------------------------|------------------|---------------------|-----------------|----------------|------------------|
| Operating lease obligations | \$ 3,516 | \$ 979 | \$ 2,021 | \$ 516 | \$ |
| Software license obligations | 2,528 | 2,528 | | | |
| Wafer purchases | 8,186 | 8,186 | | | |
| Other | 231 | 231 | | | |
| Total | \$ 14,461 | \$ 11,924 | \$ 2,021 | \$ 516 | \$ |

In addition to the enforceable and legally binding obligations quantified in the table above, we have other obligations for goods and services entered into in the normal course of business. These obligations, however, either are not enforceable or legally binding or are subject to change based on our business decisions.

Other obligations shown above represent \$0.2 million of adverse purchase commitments for which the inventory is considered unsalable.

In addition, due to uncertainty with respect to timing of future cash flows associated with our unrecognized tax benefits at December 31, 2007, we are unable to make a reasonably reliable estimate of the period of cash settlement with the respective taxing authority. Therefore, \$11.9 million of unrecognized tax benefits have been excluded from the contractual obligations table above. See Note 8. Income Taxes or a discussion on Income Taxes.

Off-Balance Sheet Arrangements

As part of our ongoing business, we do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special

Table of Contents

purpose entities, or SPEs, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As of December 31, 2007, we were not involved in any unconsolidated SPE transactions.

Indemnities, Commitments and Guarantees

In the normal course of business, we have made certain indemnities, commitments and guarantees under which we may be required to make payments in relation to certain transactions. These include agreements to indemnify our customers with respect to liabilities associated with the infringement of other parties' technology based upon our products, obligation to indemnify our lessors under facility lease agreements, and obligation to indemnify our directors and officers to the maximum extent permitted under the laws of the state of Delaware. The duration of such indemnification obligations, commitments and guarantees varies and, in certain cases, is indefinite. We have not recorded any liability for any such indemnification obligations, commitments and guarantees in the accompanying balance sheets. We do, however, accrue for losses for any known contingent liability, including those that may arise from indemnification provisions, when future payment is estimable and probable.

Under master purchase agreements signed with Cisco in November 2005, we have agreed to indemnify Cisco for costs incurred in rectifying epidemic failures, up to the greater of (on a per claim basis) 25% of all amounts paid to us by Cisco during the preceding 12 months or \$9.0 million, plus replacement costs. If we are required to make payments under the indemnity, our operating results may be adversely affected.

Recent Accounting Pronouncements

Fair Value Measurement

In September 2006, the Financial Accounting Standards Board, or FASB, issued SFAS No. 157, *Fair Value Measurement*. SFAS No. 157 defines how the fair value of assets and liabilities should be measured in more than 40 other accounting standards where fair value measurement is allowed or required. Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. SFAS No. 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS No. 157 requires fair value measurements to be separately disclosed by level within the fair value hierarchy. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007, including interim periods within that fiscal year. The Company is currently assessing SFAS No. 157 and has not yet determined the impact, if any, that the adoption of SFAS No. 157 will have on its financial position, results of operations and fair value disclosures.

Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the FASB issued SFAS No. 159, *Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 provides an option to report selected financial assets and liabilities at fair value. Generally accepted accounting principles have required different measurement attributes for different assets and liabilities that can create artificial volatility in earnings. SFAS No. 159 attempts to mitigate this type of accounting-induced volatility by enabling companies to report related assets and liabilities at fair value, which would likely reduce the need for companies to comply with detailed rules for hedge accounting. SFAS No. 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing SFAS No. 159 and has not yet determined the impact, if any, that the adoption of SFAS No. 159 will have on its financial position, results of operations and fair value disclosures.

Table of Contents*Business Combinations*

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* (SFAS 141(R)), which replaces FAS 141. SFAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after an entity's fiscal year that begins after December 15, 2008. The Company will assess the impact of SFAS 141(R) if and when a future acquisition occurs.

Noncontrolling Interests in Consolidated Financial Statements

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51 (SFAS 160). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Specifically, this statement requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financial statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited. The Company is currently assessing SFAS No. 160 and has not yet determined the impact, if any, that the adoption of SFAS No. 160 will have on its financial position, results of operations and cashflows.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The primary objective of our investment activities is to preserve principal while maximizing the income we receive from our investments without significantly increasing the risk of loss. Some of the investment securities permitted under our cash management policy may be subject to market risk for changes in interest rates. To mitigate this risk, we plan to maintain a portfolio of cash equivalent and short-term investments in a variety of securities which may include money market funds, government debt issued by the United States of America, state debt, certificates of deposit and investment grade corporate debt. Presently, we are exposed to minimal market risks associated with interest rate changes. We manage the sensitivity of our results of operations to these risks by maintaining investment grade short-term investments. Our cash management policy does not allow us to purchase or hold derivative or commodity instruments or other financial instruments for trading purposes. Additionally, our policy stipulates that we periodically monitor our investments for adverse material holdings related to the underlying financial solvency of the issuer. As of December 31, 2007, our investments consisted of money market funds. Our results of operations and financial condition would not be significantly impacted by either a 10% increase or decrease in interest rates due mainly to the short-term nature of our investment portfolio.

Our sales outside the United States are transacted in U.S. dollars; accordingly our sales are not generally impacted by foreign currency rate changes. Our operating expenses are denominated primarily in U.S. Dollars, except for expenses incurred by our wholly owned subsidiary in India, which are denominated in the local currency. To date, fluctuations in foreign currency exchange rates have not had a material impact on our results of operations.

Table of Contents

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.
NETLOGIC MICROSYSTEMS, INC.**

Index to Financial Statements

| | Page |
|---|-------------|
| <u>Report of Independent Registered Public Accounting Firm</u> | 49 |
| <u>Consolidated Balance Sheets as of December 31, 2007 and 2006</u> | 51 |
| <u>Consolidated Statements of Operations for the years ended December 31, 2007, 2006 and 2005</u> | 52 |
| <u>Consolidated Statement of Stockholders' Equity and Comprehensive Income for the years ended December 31, 2007, 2006 and 2005</u> | 53 |
| <u>Consolidated Statements of Cash Flows for the years ended December 31, 2007, 2006 and 2005</u> | 54 |
| <u>Notes to Consolidated Financial Statements</u> | 55 |

Table of Contents

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of

NetLogic Microsystems, Inc.:

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of NetLogic Microsystems, Inc. and its subsidiaries at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

As discussed in Note 7 to the consolidated financial statements, the Company changed the manner in which it accounts for share-based compensation in fiscal 2006.

As discussed in Note 8 to the consolidated financial statements, the Company changed the manner in which it accounts for uncertainty in income taxes in fiscal 2007.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Table of Contents

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

San Jose, California

March 13, 2008

Table of Contents

NETLOGIC MICROSYSTEMS, INC.
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS)

| | December 31, 2007 | December 31, 2006 |
|--|----------------------|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 50,689 | \$ 50,752 |
| Short-term investments | | 39,127 |
| Accounts receivables, net | 14,838 | 7,736 |
| Inventory | 12,938 | 10,703 |
| Deferred income taxes | 9,382 | |
| Prepaid expenses and other current assets | 3,320 | 1,387 |
| Total current assets | 91,167 | 109,705 |
| Property and equipment, net | 5,745 | 5,530 |
| Goodwill | 55,422 | 37,069 |
| Intangible asset, net | 52,837 | 5,362 |
| Other assets | 112 | 103 |
| Total assets | \$ 205,283 | \$ 157,769 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 7,094 | \$ 4,930 |
| Accrued liabilities | 13,286 | 7,353 |
| Deferred revenue | 317 | 54 |
| Software license and other obligations, current | 2,528 | 1,382 |
| Total current liabilities | 23,225 | 13,719 |
| Software license and other obligations, long-term | | 1,243 |
| Deferred income taxes, net | 2,132 | |
| Other liabilities | 8,038 | 283 |
| Total liabilities | 33,395 | 15,245 |
| Commitments and contingencies (Note 9) | | |
| Stockholders' equity: | | |
| Preferred stock; 50,000 shares authorized at December 31, 2007 and 2006; none issued and outstanding at December 31, 2007 and 2006 | | |
| Common stock; 200,000 shares authorized at December 31, 2007 and 2006; 21,314 and 20,439 shares issued and outstanding at December 31, 2007 and 2006 | | |
| | 213 | 204 |
| Additional paid-in capital | 251,241 | 224,647 |
| Deferred stock-based compensation | | (182) |
| Accumulated other comprehensive income (loss) | (8) | 8 |
| Accumulated deficit | (79,558) | (82,153) |
| Total stockholders' equity | 171,888 | 142,524 |

| | | |
|--|------------|------------|
| Total liabilities and stockholders' equity | \$ 205,283 | \$ 157,769 |
|--|------------|------------|

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS****(IN THOUSANDS, EXCEPT FOR PER SHARE AMOUNTS)**

| | Year Ended December 31, | | |
|---|-------------------------|-----------|-----------|
| | 2007 | 2006 | 2005 |
| Revenue | \$ 109,033 | \$ 96,806 | \$ 81,759 |
| Cost of revenue | 44,732 | 36,762 | 33,415 |
| Gross profit | 64,301 | 60,044 | 48,344 |
| Operating expenses: | | | |
| Research and development | 45,175 | 36,578 | 21,939 |
| In-process research and development | 1,610 | 10,700 | |
| Selling, general and administrative | 19,672 | 15,455 | 10,936 |
| Total operating expenses | 66,457 | 62,733 | 32,875 |
| Income (loss) from operations | (2,156) | (2,689) | 15,469 |
| Interest income | 4,431 | 3,737 | 1,568 |
| Interest expense | | | (203) |
| Other income (expense), net | 32 | 3 | (16) |
| Income before income taxes | 2,307 | 1,051 | 16,818 |
| Provision for (benefit from) income taxes | (288) | 459 | 379 |
| Net income | \$ 2,595 | \$ 592 | \$ 16,439 |
| Net income per share basic | \$ 0.13 | \$ 0.03 | \$ 0.93 |
| Net income per share diluted | \$ 0.12 | \$ 0.03 | \$ 0.87 |
| Shares used in calculation basic | 20,747 | 19,758 | 17,725 |
| Shares used in calculation diluted | 21,938 | 21,107 | 18,992 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME****(IN THOUSANDS)**

| | Common Stock | | Additional | Notes | Deferred | Accumulated | Accumulated | Total |
|--|--------------|--------|------------|------------|--------------|-------------|-------------|--------------|
| | Shares | Amount | Paid-In | Receivable | Stock-based | Other | Deficit | Stockholders |
| | | | Capital | from | Compensation | Income | | Equity |
| Balance at December 31, 2004 | 17,581 | \$ 176 | \$ 150,771 | \$ (434) | \$ (3,227) | \$ | \$ (99,184) | \$ 48,102 |
| Issuance of stock under stock compensation plans | 495 | 4 | 1,834 | | | | | 1,838 |
| Issuance of stock for warrant exercise | 2 | | | | | | | |
| Additional deferred compensation for below-market option grants | | | 192 | | (192) | | | |
| Amortization of deferred stock-based compensation | | | | | 1,897 | | | 1,897 |
| Reversal of deferred stock-based compensation due to terminations | | | (408) | | 408 | | | |
| Repurchase of Common Stock | (3) | | (10) | | | | | (10) |
| Repayment of notes receivable | | | | 390 | | | | 390 |
| Net income and comprehensive income | | | | | | | 16,439 | 16,439 |
| Balance at December 31, 2005 | 18,075 | 180 | 152,379 | (44) | (1,114) | | (82,745) | 68,656 |
| Issuance of stock in connection with the acquisition of Cypress Semiconductor's Network Search Engine Business | 1,653 | 17 | 56,184 | | | | | 56,201 |
| Issuance of stock under stock compensation plans | 697 | 7 | 4,803 | | | | | 4,810 |
| Issuance of stock for warrant exercise | 14 | | | | | | | |
| Amortization of deferred stock-based compensation | | | | | 778 | | | 778 |
| Reversal of deferred stock-based compensation due to terminations | | | (16) | | 16 | | | |
| Reversal of deferred stock-based compensation upon adoption of FAS 123R | | | (138) | | 138 | | | |
| Recording of stock-based compensation expense under SFAS 123R | | | 11,316 | | | | | 11,316 |
| Repayment of notes receivable | | | | 44 | | | | 44 |
| Tax benefits of stock options | | | 119 | | | | | 119 |
| Currency translation adjustments | | | | | | 8 | | 8 |
| Net income | | | | | | | 592 | 592 |
| Total comprehensive income | | | | | | | | 600 |
| Balance at December 31, 2006 | 20,439 | 204 | 224,647 | | (182) | 8 | (82,153) | 142,524 |
| Issuance of stock under stock compensation plans | 875 | 9 | 8,339 | | | | | 8,348 |
| Amortization of deferred stock-based compensation | | | | | 179 | | | 179 |
| Reversal of deferred stock-based compensation due to terminations | | | (3) | | 3 | | | |
| Recording of stock-based compensation expense under SFAS 123R | | | 15,793 | | | | | 15,793 |
| Tax benefits of stock options | | | 2,465 | | | | | 2,465 |
| Currency translation adjustments | | | | | | (16) | | (16) |
| Net income | | | | | | | 2,595 | 2,595 |
| Total comprehensive income | | | | | | | | 2,579 |
| Balance at December 31, 2007 | 21,314 | \$ 213 | \$ 251,241 | \$ | \$ | \$ (8) | \$ (79,558) | \$ 171,888 |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)

| | Year Ended December 31, | | |
|---|-------------------------|------------------|------------------|
| | 2007 | 2006 | 2005 |
| Cash flows from operating activities: | | | |
| Net income | \$ 2,595 | \$ 592 | \$ 16,439 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Depreciation and amortization | 9,134 | 4,937 | 2,062 |
| Accretion of discount in debt securities | (709) | (544) | |
| Stock-based compensation | 16,046 | 11,907 | 1,916 |
| Non-cash interest expense | | | 204 |
| Provision for recovery of doubtful accounts | (25) | (16) | (225) |
| Provision for inventory reserves | 1,022 | 2,471 | 3,473 |
| Loss on disposal of property and equipment | 38 | | |
| In-process research and development | 1,610 | 10,700 | |
| Deferred income taxes, net | (1,688) | | |
| Tax benefit from stock-based awards | (2,465) | (119) | |
| Net impact of deferred tax asset valuation allowance release and tax effect of intercompany license agreement | (504) | | |
| Changes in current assets and liabilities, net of effects of acquisitions: | | | |
| Accounts receivable | (4,471) | (1,748) | 126 |
| Inventories | 1,479 | (2,598) | (4,536) |
| Prepaid expenses and other assets | (1,312) | 284 | 323 |
| Accounts payable | 971 | (3,528) | 2,768 |
| Accrued liabilities | 1,947 | (73) | 3,272 |
| Deferred revenue | 263 | 54 | |
| Other long-term liabilities | 976 | (11) | 113 |
| Net cash provided by operating activities | 24,907 | 22,308 | 25,935 |
| Cash flows from investing activities: | | | |
| Purchase of property and equipment | (2,220) | (1,510) | (1,635) |
| Purchase of short-term investments | (13,935) | (39,127) | |
| Sales and maturities of short-term investments | 53,771 | | |
| Cash paid for acquisitions, net of cash acquired | (70,245) | (754) | |
| Net cash used in investing activities | (32,629) | (41,391) | (1,635) |
| Cash flows from financing activities: | | | |
| Payment of software license and other obligations | (3,139) | (920) | (2,122) |
| Repurchase of restricted Common Stock for cash | | | (10) |
| Proceeds from issuance of Common Stock | 8,348 | 4,810 | 1,819 |
| Tax benefit from stock-based awards | 2,465 | 119 | |
| Proceeds from payment of notes receivable from stockholders | | 44 | 390 |
| Net cash provided by financing activities | 7,674 | 4,053 | 77 |
| Effects of exchange rate on cash and cash equivalents | (15) | (6) | |
| Net increase (decrease) in cash and cash equivalents | (63) | (15,030) | 24,377 |
| Cash and cash equivalents at beginning of year | 50,752 | 65,788 | 41,411 |
| Cash and cash equivalents at end of year | \$ 50,689 | \$ 50,752 | \$ 65,788 |

Supplemental disclosure of cash flow information:

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

| | | | | | | |
|---|----|-------|--------|-------|----|-------|
| Cash paid for interest | \$ | \$ | \$ | 1 | | |
| Cash paid for income taxes | \$ | 4,665 | \$ | \$ | | |
| Supplemental disclosure of non-cash investing and financing activities: | | | | | | |
| Acquisition of property and equipment under capital leases and software license obligations | \$ | 1,697 | \$ | 3,233 | \$ | 1,490 |
| Issuance of common stock in connection with the acquisition of Cypress NSE assets | \$ | \$ | 56,201 | \$ | | |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007

NOTE 1 THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The Company

We are a semiconductor company that designs, develops and markets high-performance processors and high-speed integrated circuits that are deployed by original equipment manufacturers (OEMs) in routers, switches, wireless infrastructure equipment, network security appliances, datacenter servers, network access equipment and network storage devices to accelerate the delivery of voice, video, data and multimedia content for advanced enterprise, datacenter, communications and mobile wireless networks. Our knowledge-based processors, physical layer products and network search engine products are incorporated in systems used throughout multiple types of networks that comprise the global Internet infrastructure, including the enterprise, metro, access, edge and core networking markets, and are designed into systems offered by leading networking OEMs including AlaxalA Networks Corporation, Alcatel-Lucent, ARRIS Group, Inc., Cisco Systems, Inc., Extreme Networks, Inc., Foundry Networks, Inc., Force10 Networks, Inc., Fujitsu Limited, Hitachi, Ltd., Huawei Technologies Co., Ltd., and Juniper Networks, Inc.

Basis of Presentation

The consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue recognition

We derive revenue mainly from product sales and, to a lesser extent, from engineering services. Except for shipments to one distributor and to an inventory consignment agent for our largest customer, we recognize revenue from product sales upon shipment when persuasive evidence of an arrangement exists, legal title and risk of ownership has transferred, the price is fixed or determinable, and collection of the resulting receivables is reasonably assured. Our sales agreements do not provide for any customer acceptance provisions or return rights. We have no obligation to provide any modification or customization, upgrades, enhancements, post-contract customer support, additional products or enhancements. Customers, other than the distributor discussed below, have no rights of return unless the product does not perform according to specifications. Provisions for warranty expenses are recorded when revenue is recognized.

As a consequence of the acquisition of NSE Business from Cypress, we began selling our products to a distributor in February 2006. We offered price protection and limited stock rotation rights to this distributor. Given the uncertainties associated with the levels of returns and price protection and other credits potentially issuable to this distributor, revenues and costs relating to the sales to this distributor were deferred, on a gross basis, until such rights lapse, which is generally upon receiving notification from this distributor that it has resold the products to our end customer. We have terminated our relationship with this distributor effective October 1, 2007.

In the third and fourth quarters of 2007, we transitioned into a just-in-time inventory model covering substantially all of our product shipments for Cisco Systems and its contract manufacturers. As a part of this

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

model, in the third quarter of 2007, we entered into a purchase agreement with Wintec Industries who has become the primary purchaser of our products on a consignment basis for resale to Cisco and its contract manufacturers. We recognize revenue when Wintec ships our product to Cisco or its contract manufacturers.

From time-to-time we perform engineering services for third parties. Engineering service revenue is recognized as services are performed, agreed-upon milestones are achieved and customer acceptance, if required, is received from the customer. Engineering service revenues were not significant in 2007, 2006 or 2005.

Warranty

We provide a limited warranty on our products for a period ranging from one to five years from the date of sale. We provide for the estimated future costs of repair or replacement upon shipment of the product. Our warranty accrual is estimated based on actual and historical claims compared to historical revenue and assumes that we have to replace products subject to a claim.

Cash, cash equivalents and short-term investments

We consider all highly liquid investments purchased with a remaining maturity of three months or less at the date of purchase to be cash equivalents. These investments consist of money-market funds, which are readily convertible to cash and are stated at cost, which approximates market value. We deposit cash and cash equivalents with high credit quality financial institutions.

Short-term investments as of December 31, 2006 are comprised of government agency debt securities with remaining contractual maturities on the date of purchase greater than 90 days but less than one year. Investments in debt securities are classified as available-for-sale and carried at fair value.

Risks and uncertainties and concentration of credit risk

While we achieved profitability during the years ended December 31, 2007, 2006 and 2005, we have a history of net losses prior to 2005. Our net loss for the year ended December 31, 2004 was \$12.0 million. Our ability to remain profitable is dependent, among other factors, upon the rate of growth of our target markets, continued customer acceptance of our products, continued end-user acceptance of our customer's products, the strategic position of our products related to current or future competitors, our ability to develop new products that fulfill customer's specifications, our ability to lower cost of goods sold through yield improvements and our ability to manage expenses. If we are unable to achieve profitability, we could be required, or could elect, to seek additional funding through public or private equity or debt financing. Such funds may not be available on terms acceptable to us or at all.

We depend on a few key customers for a substantial majority of our sales and the loss of, or a significant reduction in orders from any of them would likely significantly reduce revenues. For the years ended December 31, 2007, 2006 and 2005, our top five customers accounted for approximately 80.0%, 79.0% and 83.6% of total product revenue, respectively. Because of the substantial market share owned by our top five customers, our revenue in the foreseeable future will likely continue to depend on sales to a relatively small number of customers, as well as the ability of these customers to sell products that use our products. Our revenue would likely decline if one or more of these customers were to significantly reduce, delay or cancel their orders for any reason. In addition, any difficulty associated with collecting outstanding accounts receivable amounts due from our customers, particularly for our top five customers, would harm our financial performance. Because our sales are based upon standard purchase orders and not on long-term contracts, we cannot assure you that our customers will continue to purchase our products at current levels, or at all.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

We purchase all of our semiconductor products from third party foundries. Because future foundry capacity may be limited and because we do not have long-term supply agreements with our foundries, we may not be able to secure adequate manufacturing capacity to satisfy the demand for our products. Although we presently utilize two foundries for wafers, we rely on one for current generation product. We provide the two foundries with monthly rolling forecasts of our production requirements. The ability of each foundry to provide wafers to us is limited however, by the foundry's available capacity. Moreover, the price of our wafers may fluctuate based on changes in available industry capacity. Because we do not have long-term supply contracts with any of our foundries, they could choose to prioritize capacity for other customers, particularly larger customers, reduce or eliminate deliveries to us on short notice or increase the prices they charge us. Accordingly, we cannot be certain that our foundries will allocate sufficient capacity to satisfy our requirements. If we are not able to obtain foundry capacity as required, our relationships with present and future customers would be harmed and our revenue, gross margin and operating results would be materially impacted.

Financial instruments that potentially subject us to a concentration of credit risk as of December 31, 2007 consist of cash, cash equivalents and accounts receivable. Deposits held with financial institutions may exceed the amount of insurance provided on such deposits. To date we have not experienced any losses on our deposits of cash or cash equivalents. Our accounts receivable are derived from revenue earned from customers primarily located in North America and Asia. We perform ongoing credit evaluations of our customers' financial condition and, generally, require no collateral.

The following table summarizes revenue from customers comprising 10% or more of the Company's net revenue for the periods indicated:

| | December 31, | | |
|-----------------------|--------------|------|------|
| | 2007 | 2006 | 2005 |
| Soletron Corporation | 28% | 56% | 69% |
| Wintec Industries Inc | 17% | * | * |
| Sanmina Corporation | 11% | * | * |

* Less than 10% of net revenue

The following table summarizes customers comprising 10% or more of the Company's gross account receivable for the periods indicated:

| | December 31, | |
|-----------------------|--------------|------|
| | 2007 | 2006 |
| Wintec Industries | 42% | * |
| Celestica Corporation | 14% | * |
| Sanmina Corporation | 11% | 11% |
| Soletron Corporation | * | 57% |

* Less than 10% of gross accounts receivable

Inventories

Inventories are stated at the lower of cost or market, cost being determined using the first-in, first-out method. We provide reserves to adjust inventories when we believe that the net realizable value is less than the carrying value of our inventory. We also provide reserves when the number of units on hand exceeds the number

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

of units that we forecast to sell over a certain period, generally twelve months. In order to determine whether the carrying value of our inventory exceeds its estimated market value, we must estimate the expected manufacturing yield, or the percentage of good product resulting from the manufacturing process, as identified when the product is tested. If actual yields are below estimates, the cost of inventory may exceed its estimated market value and an adjustment could result, having a significant impact on the carrying value of our inventory.

Property and equipment

Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Leased assets and leasehold improvements are amortized using the straight-line method over the shorter of the estimated useful life of the asset or the term of the lease.

The depreciation and amortization periods for property and equipment categories are as follows:

| | |
|-------------------------|---------|
| Machinery and equipment | 3 years |
| Software | 3 years |
| Furniture and fixtures | 5 years |

Long-lived assets

We review the recoverability of our long-lived assets, such as property and equipment, goodwill and intangible assets, whenever events or changes in circumstances occur that indicate that the carrying value of the asset or asset group may not be recoverable. The assessment of possible impairment is based on our ability to recover the carrying value of the asset or asset group from the expected future pre-tax cash flows, undiscounted and without interest charges, of the related operations. If these cash flows are less than the carrying value of such asset, an impairment loss is recognized for the difference between estimated fair value and carrying value. The measurement of impairment requires management to estimate future cash flows and the fair value of long-lived assets.

Fair value of financial instruments

Carrying amounts of certain of our financial instruments including cash and cash equivalents, short-term investments, accounts receivable, accounts payable and software license and other obligations approximate fair value due to their short maturities and interest rates currently available to us.

Foreign currency

The functional currencies of our significant foreign subsidiaries are the local currencies. Accordingly, all assets and liabilities of these foreign subsidiaries are translated to U.S. dollars at current period end exchange rates, and revenues and expenses are translated to U.S. dollars using average exchange rates in effect during the period. The gains and losses from foreign currency translation of these subsidiaries' financial statements are recorded directly into a separate component of stockholders' equity under the caption 'Accumulated other comprehensive income (loss)'. Assets and liabilities that are not denominated in the functional currency are remeasured into U.S. dollars and the resulting gains or losses are included in other income (expense), net. Such gains or losses have not been material for any period presented.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007***Income taxes*

We account for income taxes under an asset and liability approach that requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of timing differences between the carrying amounts and the tax bases of assets and liabilities. Valuation allowances are established when necessary to reduce deferred tax assets to amounts expected to be realized.

Computation of net income per share

We have computed net income per share under two methods, basic and diluted. Basic net income per share is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted net income per share is computed by dividing net income by the sum of the weighted average number of common shares outstanding and potential common shares (when dilutive).

The following table sets forth the computation of basic and diluted net income attributable to common stockholders per share (in thousands):

| | Year Ended December 31, | | |
|--|-------------------------|---------|-----------|
| | 2007 | 2006 | 2005 |
| Numerator: | | | |
| Net income: basic and diluted | \$ 2,595 | \$ 592 | \$ 16,439 |
| Denominator: | | | |
| Add: common shares outstanding | 20,781 | 19,805 | 17,834 |
| Less: unvested common shares subject to repurchase | (34) | (47) | (109) |
| Total shares: basic | 20,747 | 19,758 | 17,725 |
| Add: stock options and warrants outstanding | 1,157 | 1,302 | 1,158 |
| Add: shares subject to repurchase | 34 | 47 | 109 |
| Total shares: diluted | 21,938 | 21,107 | 18,992 |
| Basic earnings per share | \$ 0.13 | \$ 0.03 | \$ 0.93 |
| Diluted earnings per share | \$ 0.12 | \$ 0.03 | \$ 0.87 |

The following numbers of shares underlying outstanding common stock warrants and common stock options were excluded from the computation of diluted net income per share as they had an anti-dilutive effect (in thousands):

| | Year Ended December 31, | | |
|---------------|-------------------------|------|------|
| | 2007 | 2006 | 2005 |
| Stock options | 1,665 | 795 | 216 |

Advertising costs

Advertising costs are expensed as incurred. Advertising costs were not significant in 2007, 2006 or 2005.

Research and development

Research and development costs are expensed as incurred.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

Stock-based compensation

We estimate the fair value of stock options using the Black-Scholes Model, consistent with the provisions of SFAS 123(R), SAB 107 and our prior period pro forma disclosures of net income, including stock-based compensation determined under a fair value method as prescribed by SFAS 123. The Black-Scholes Model requires the input of highly subjective assumptions, including the option's expected life and the price volatility of the underlying stock. The expected stock price volatility assumption was determined using both the historical and implied volatility of our common stock. Changes in the subjective assumptions required in the valuation models may significantly affect the estimated value of the awards, the related stock-based compensation expense and, consequently, our results of operations.

On January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment, (SFAS 123(R)) which requires the measurement and recognition of compensation expense for all share-based payment awards, including employee stock options and employee stock purchases, based on estimated fair values. SFAS 123(R) supersedes our previous accounting under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25) for periods beginning in fiscal 2006. In March 2005, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 107 (SAB 107) relating to SFAS 123(R). We have applied the provisions of SAB 107 in the adoption of SFAS 123(R). We adopted SFAS 123(R) using the modified prospective transition method, which requires the application of the accounting standard as of January 1, 2006, the first day of our 2006 fiscal year. Our Consolidated Financial Statements as of and for the year ended December 31, 2006 reflect the adoption of SFAS 123(R).

Stock-based compensation expense recognized under SFAS 123(R) for the year ended December 31, 2007 and 2006 was \$16.0 million and \$11.9 million, respectively and related to employee stock options and employee stock purchase rights. Under the modified prospective transition method, our Consolidated Financial Statements for prior periods need not be restated to reflect or include the effect of SFAS 123(R). Accordingly, there was no stock-based compensation expense related to employee stock options and employee stock purchase rights recognized in prior periods presented, other than stock-based compensation expense recognized and disclosed previously.

SFAS 123(R) requires companies to estimate the fair value of option and ESPP awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in our Consolidated Statement of Operations. Prior to the adoption of SFAS 123(R), we accounted for stock-based awards using the intrinsic value method in accordance with APB 25 as allowed under Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS 123). Under the intrinsic value method, no stock-based compensation expense for options had been recognized in our Consolidated Statement of Operations if the exercise price of our stock options granted to employees and directors equaled the fair market value of the underlying stock at the date of grant.

Stock-based compensation expense recognized during the period is based on the value of the portion of share-based payment awards that is ultimately expected to vest. Stock-based compensation expense recognized in our Consolidated Statement of Operations for the year ended December 31, 2007 and 2006 included (i) compensation expense for share-based payment awards granted prior to, but not yet vested as of, December 31, 2005 based on the grant date fair value estimated in accordance with the pro forma provisions of SFAS 123, and (ii) compensation expense for the share-based payment awards granted subsequent to December 31, 2005 based on the grant date fair value estimated in accordance with the provisions of SFAS 123(R). We attribute the value of stock-based compensation to expense on a straight-line single option method

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

for the awards granted subsequent to December 31, 2005, while the accelerated method is used for awards granted on or prior to December 31, 2005. As stock-based compensation expense recognized in the Consolidated Statement of Operations for the year ended December 31, 2007 and 2006 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures. SFAS 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. For the periods prior to fiscal 2006, we accounted for forfeitures as they occurred in its pro forma information required under SFAS 123.

We use the Black-Scholes option-pricing model as its method of valuation for share-based awards granted beginning in fiscal 2006, which is the same model used for our pro forma information required under SFAS 123. Our determination of fair value of share-based payment awards on the date of grant using an option-pricing model is affected by our stock price, as well as assumptions regarding a number of subjective variables. These variables include, but are not limited to, our expected stock price volatility over the term of the awards, as well as actual and projected employee stock option exercise behavior.

Recent accounting pronouncements

Fair Value Measurement

In September 2006, the Financial Accounting Standards Board, or FASB, issued SFAS No. 157, *Fair Value Measurement*. SFAS No. 157 defines how the fair value of assets and liabilities should be measured in more than 40 other accounting standards where fair value measurement is allowed or required. Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. SFAS No. 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS No. 157 requires fair value measurements to be separately disclosed by level within the fair value hierarchy. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007, including interim periods within that fiscal year. We are currently assessing SFAS No. 157 and has not yet determined the impact, if any, that the adoption of SFAS No. 157 will have on its financial position, results of operations and fair value disclosures.

Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the FASB, issued SFAS No. 159, *Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 provides an option to report selected financial assets and liabilities at fair value. Generally accepted accounting principles have required different measurement attributes for different assets and liabilities that can create artificial volatility in earnings. SFAS No. 159 attempts to mitigate this type of accounting-induced volatility by enabling companies to report related assets and liabilities at fair value, which would likely reduce the need for companies to comply with detailed rules for hedge accounting. SFAS No. 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. We are currently assessing SFAS No. 159 and has not yet determined the impact, if any, that the adoption of SFAS No. 159 will have on its financial position, results of operations and fair value disclosures.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

Business Combinations

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* (SFAS 141(R)), which replaces FAS 141. SFAS 141(R) establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141(R) is to be applied prospectively to business combinations for which the acquisition date is on or after an entity's fiscal year that begins after December 15, 2008. We will assess the impact of SFAS 141(R) if and when a future acquisition occurs.

Noncontrolling Interests in Consolidated Financial Statements

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51 (SFAS 160). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Specifically, this statement requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financial statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited. We are currently assessing SFAS No. 160 and have not yet determined the impact, if any, that the adoption of SFAS No. 160 will have on its financial position, results of operations and cash flows.

NOTE 2 Business Combinations and Asset Purchase

Business Combinations:

Aeluros, Inc.

On October 24, 2007, we completed the acquisition of Aeluros and paid approximately \$56.4 million in cash in exchange for all of the outstanding equity securities of Aeluros. In addition, under the terms of the Merger Agreement, NetLogic may be obligated to pay up to an additional \$20.0 million cash upon the attainment of certain revenue milestones for the acquired business over the one year period following the close of the transaction. If owed, such additional payment is likely to be paid in the first quarter of 2009 and will be added to the amount of goodwill calculated below. The results of operations relating to Aeluros have been included in our results of operations from the acquisition date.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The purchase price of Aeluros of \$57.1 million was determined as follows (in thousands):

| | |
|-----------------------------|------------------|
| Cash | \$ 56,402 |
| Direct transaction costs | 697 |
| Total purchase price | \$ 57,099 |

Under the purchase method of accounting, the total purchase price was allocated to net tangible and intangible assets acquired based on their estimated fair values as follows (in thousands).

| | |
|---------------------------------------|------------------|
| Net tangible assets | \$ 2,735 |
| Identifiable intangible assets: | |
| Developed technology | 27,680 |
| Patents and core technology | 5,590 |
| Customer relationships | 6,900 |
| Backlog | 970 |
| In-process research and development | 1,610 |
| Goodwill | 18,353 |
| Deferred tax asset | 9,845 |
| Deferred tax liabilities | (16,584) |
| Total estimated purchase price | \$ 57,099 |

Developed technology consisted of products which have reached technological feasibility and shipped in volume to customers. The value of the developed technology was determined by discounting estimated net future cash flows of the products. We will amortize the existing technology for the chip technology on a straight-line basis over estimated lives of 4 to 5 years.

Patents and core technology represent a combination of processes, patents and trade secrets developed through years of experience in design and development of the products. The value of the patents and core technology was determined by estimating a benefit from owning the intangible asset rather than paying a royalty to a third party for the use of the asset. We will amortize the core technology on a straight-line basis over an estimated life of 5 years.

Customer relationships relate to our ability to sell existing, in process and future versions of its products to the existing customers of Aeluros. The value of the customer relationships was determined by discounting estimated net future cash flows from the customer contracts. We intend to amortize customer relationships on a straight-line basis over an estimated life of 5 years.

The backlog intangible asset represents the value of the sales and marketing costs required to establish the order backlog and was valued using the cost savings approach. We expect these orders to be delivered and billed within six months, over which the asset is amortized.

Of the total estimated purchase price, approximately \$1.6 million has been allocated to in-process research and development (IPRD) based upon management's estimate of the fair values of assets acquired and was charged to expense in the three months ended December 31, 2007. Projects that qualify as IPRD represent those that have not reached technological feasibility and which have no alternative use and therefore were written-off immediately.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

The value assigned to IPRD was determined by considering the importance of products under development to the overall development plan, estimating costs to develop the purchased IPRD into commercially viable products, estimating the resulting net cash flows from the projects when completed and discounting the net cash flows to their present value. The fair values of IPRD were determined using the income approach, which discounts expected future cash flows to present value. The discount rate of 24% used in the present value calculations was derived from a weighted-average cost of capital analysis, adjusted to reflect additional risks related to the product's development and success as well as the product's stage of completion. At the time of the acquisition, we estimated that the aggregate costs to complete the projects would be \$0.3 million. The projects are in process and expected to be completed in the first half of 2008.

The estimates used in valuing in-process research and development were based upon assumptions believed to be reasonable but which are inherently uncertain and unpredictable. Assumptions may be incomplete or inaccurate, and unanticipated events and circumstances may occur. Accordingly, actual results may vary from the projected results.

Of the total estimated purchase price paid at the time of the acquisition, approximately \$18.4 million has been allocated to goodwill. Goodwill represents the excess of the purchase price of an acquired business over the fair value of the underlying net tangible and intangible assets and is not deductible for tax purposes. Among the factors that contributed to a purchase price in excess of the fair value of the net tangible and intangible assets was the acquisition of an assembled workforce of experienced semiconductor engineers. We expect these experienced engineers to provide the capability of developing and integrating advanced interface technology into its next generation products. In accordance with the Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, goodwill will not be amortized but instead will be tested for impairment at least annually (more frequently if certain indicators are present). In the event that management determines that the value of goodwill has become impaired, we will incur an accounting charge for the amount of impairment during the fiscal quarter in which the determination is made.

Cypress Semiconductor Corp. Network Search Engine (NSE) Business

On February 15, 2006, we completed the acquisition of net assets of the NSE business of Cypress (the Business) including the Ayama 10000, Ayama 20000, and NSE70000 Network Search Engine families, as well as the Sahasra50000 Algorithmic Search Engine family. The Sahasra algorithmic technology complemented our Layer 7 processing initiative and has been a beneficial building block in driving towards low-cost Layer 7 applications acceleration and security processing solutions. In addition, the NSE70000, Ayama 10000 and Ayama 20000 expanded our product offerings in the high-volume, entry-level Layer 3 switch market. These factors contributed to a purchase price in excess of the fair value of net tangible assets acquired from Cypress and as a result, we recorded goodwill in connection with this transaction. The results of operations relating to the Business have been included in our results of operations from the acquisition date.

In the acquisition, we paid \$1,000 in cash and issued 1,488,063 shares of common stock valued at \$49.7 million on February 15, 2006. On April 11, 2006, we issued an additional 165,344 shares of our common stock to Cypress. The value of the additional shares of \$6.5 million was considered additional purchase price and recorded as an increase to goodwill during the year ended December 31, 2006. We also agreed to pay Cypress up to an additional \$10.0 million in cash and up to an additional \$10.0 million in shares of our common stock if certain revenue milestones associated with the Business were achieved in the twelve-month period after the close of the transaction, but such milestones were not achieved.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The acquisition was accounted for as a purchase business combination. The purchase price of the Business, including the additional 165,344 shares issued on April 11, 2006, was approximately \$57.0 million, which has been determined as follows (in thousands of dollars):

| | |
|---------------------------------------|---------------|
| Cash | \$ 1 |
| Value of NetLogic common stock issued | 56,201 |
| Direct transaction costs | 753 |
| Total purchase price | \$ 56,955 |

The value of the 1,488,063 shares of common stock issued on February 15, 2006 was determined based on the average price of the common stock over a five-day period including the two days before and after January 25, 2006 (the date the definitive agreement was signed and announced), or \$33.43 per share. The value of the additional 165,344 shares of the common stock issued on April 11, 2006 was determined based on the closing price of the common stock on that date, or \$39.03 per share.

Under the purchase method of accounting, the total purchase price was allocated to the Business net tangible and intangible assets based on their fair values as of the date of the completion of the acquisition. Based on management estimates of the fair values, the estimated purchase price was allocated as follows (in thousands):

| | |
|-------------------------------------|---------------|
| Tangible assets | \$ 1,850 |
| Amortizable intangible assets: | |
| Developed technology | 6,500 |
| Backlog | 836 |
| In-process research and development | 10,700 |
| Goodwill | 37,069 |
| Total purchase price allocation | \$ 56,955 |

Developed technology comprised products that had reached technological feasibility and include the Ayama10000, Ayama 20000, and NSE70000 product families. The value assigned to developed technology was based upon future discounted cash flows related to the existing products projected income streams using a discount rate of 20% which was considered appropriate given the business risks inherent in marketing and selling these products. Factors considered in estimating the discounted cash flows to be derived from the existing technology include risks related to the characteristics and applications of the technology, existing and future markets and an assessment of the age of the technology within its life span. We are amortizing the existing technology intangible asset on a straight-line basis over an estimated life of five years.

The backlog intangible asset represented the value of the sales and marketing costs required to establish the order backlog and was valued using the cost savings approach. We estimated those orders to be delivered and billed within six months from the acquisition date, which was the period over which we will amortize that asset.

Of the total estimated purchase price, we allocated \$10.7 million to IPRD based upon management's estimate of the fair values of assets acquired, all of which was charged to expense during the year ended December 31, 2006. We acquired only one IPRD project, which was related to the Sahasra algorithmic technology that had not reached technological feasibility and has no alternative use. The Sahasra algorithmic technology complements our Layer 7 processing initiative and was a beneficial building block in driving towards low-cost Layer 7 applications acceleration and security processing solutions.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The fair value assigned to IPRD was determined using the income approach, under which we considered the importance of products under development to its overall development plans, estimated the costs to develop the purchased IPRD into commercially viable products, estimated the resulting net cash flows from the products when completed and discounted the net cash flows to their present values. We used a discount rate of 23% in the present value calculations, which was derived from a weighted-average cost of capital analysis, adjusted to reflect additional risks related to the products' development and success, as well as the products' stage of completion. The estimates used in valuing IPRD were based upon assumptions believed to be reasonable, but which are inherently uncertain and unpredictable. Those assumptions may have been incomplete or inaccurate, and inconsistent with actual events and circumstances may occur. Accordingly, actual results may vary from the projected results.

As of December 31, 2007, we completed the IPRD project and incurred total post-acquisition costs of approximately \$1.9 million. We expect to benefit from it beginning in fiscal 2008, which is consistent with our original estimate.

Of the total estimated purchase price, approximately \$37.1 million has been allocated to goodwill. Goodwill represents the excess of the purchase price of an acquired business over the fair value of the underlying net tangible and intangible assets, and is deductible for tax purposes. In accordance with the Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, goodwill is not amortized but instead is tested for impairment at least annually, and more frequently if certain indicators are present. In the event we determine that the value of goodwill has become impaired, it will incur an accounting charge for the amount of impairment during the fiscal quarter in which such determination is made.

Unaudited pro forma results of operations

Summarized below are the unaudited pro forma results as though the Aeluros Acquisition and the NSE Business acquisition had occurred at the beginning of 2005 as for the NSE Business acquisition and as of the beginning of 2006 for the Aeluros Acquisition. Adjustments have been made for the amortization of intangibles and other appropriate pro forma adjustments. The charges for purchased in-process research and development are not included in the pro forma results, because they are non-recurring. The information presented does not purport to be indicative of the results that would have been achieved had the acquisition been made as of those dates, nor of the results that may occur in the future.

| (in thousands) | Year Ended December 31, | | |
|---------------------------------------|-------------------------|------------|------------|
| | 2007 | 2006 | 2005 |
| Revenue | \$ 118,033 | \$ 105,062 | \$ 91,161 |
| Net income (loss) | \$ (7,736) | \$ 8,421 | \$ (2,260) |
| Net income (loss) per share (basic) | \$ (0.37) | \$ 0.43 | \$ (0.12) |
| Net income (loss) per share (diluted) | \$ (0.37) | \$ 0.40 | \$ (0.12) |

TCAM2 Assets Purchase

On August 29, 2007, we purchased certain additional network search engine products (collectively, the TCAM2 Products) and certain related assets from Cypress for a total purchase price of approximately \$14.6 million, which was determined as follows (in thousands of dollars):

| | |
|-----------------------------|------------------|
| Cash | \$ 14,448 |
| Direct transaction costs | 188 |
| Total purchase price | \$ 14,636 |

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The acquisition was accounted for as an asset purchase transaction and the total purchase price was allocated to the TCAM2 Products net tangible and intangible assets based on their fair values as of the date of the completion of the acquisition. Based on management's estimates of the fair values, the estimated purchase price was allocated as follows (in thousands):

| | |
|----------------------------|---------------|
| Inventory | \$ 3,090 |
| Backlog | 300 |
| Composite intangible asset | 11,246 |
| Total | \$ 14,636 |

The composite intangible asset consisted of the existing technology related to the TCAM2 Products and a customer relationship with Cisco, who is the sole customer for the TCAM2 Products. On the acquisition date, there was no active research and development in process on the TCAM2 Products and therefore, no IPRD was identified. The value assigned to the composite intangible asset was based upon future discounted cash flows related to the TCAM2 Products projected income streams. Factors considered in estimating the discounted cash flows to be derived from the existing technology included risks related to the characteristics and applications of the technology, existing and future markets and an assessment of the age of the technology within its life span. We are amortizing the composite intangible asset on a straight-line basis over an estimated life of four years.

The backlog intangible asset represented the value of the sales and marketing costs required to establish the order backlog and was valued using the discounted cash flow method. We estimated those orders would be delivered and billed within four months from the acquisition date, which is the period over which the asset is being amortized.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007****NOTE 3 Goodwill and Other Intangible Assets**

The following table summarizes the components of goodwill, other intangible assets and related accumulated amortization balances, which were recorded as a result of the business combination described in Note 2 (in thousands):

| | Gross Carrying Amount | December 31, 2007 Accumulated Amortization | Net Carrying Amount |
|-----------------------------|----------------------------------|---|--------------------------------|
| Goodwill | \$ 55,422 | \$ | \$ 55,422 |
| Other intangible assets: | | | |
| Developed technology | \$ 34,180 | \$ (3,679) | \$ 30,501 |
| Composite intangible asset | 11,246 | (937) | 10,309 |
| Patents and core technology | 5,590 | (207) | 5,383 |
| Customer relationships | 6,900 | (256) | 6,644 |
| Backlog | 2,106 | (2,106) | |
| Total | \$ 60,022 | \$ (7,185) | \$ 52,837 |

| | Gross Carrying Amount | December 31, 2006 Accumulated Amortization | Net Carrying Amount |
|--------------------------|----------------------------------|---|--------------------------------|
| Goodwill | \$ 37,069 | \$ | \$ 37,069 |
| Other intangible assets: | | | |
| Developed technology | \$ 6,500 | \$ (1,138) | \$ 5,362 |
| Backlog | 836 | (836) | |
| Total | \$ 7,336 | \$ (1,974) | \$ 5,362 |

Backlog, with an estimated useful life of three to six months, was classified within prepaid expenses and other current assets and was fully amortized as of December 31, 2007.

For the year ended December 31, 2007 and 2006, amortization expense related to other intangible assets was \$5.2 million and \$2.0 million, respectively, which was included in cost of sales because it related to products sold during such periods, except for the amortization of the customer relationship of \$0.3 million, which was included in selling, general and administrative expenses.

As of December 31, 2007, the estimated future amortization expense of other intangible assets in the table above is as follows (in thousands):

| Fiscal Year | Estimated Amortization |
|--------------------|-----------------------------------|
|--------------------|-----------------------------------|

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

| | | |
|-------|----|--------|
| 2008 | \$ | 13,299 |
| 2009 | | 13,299 |
| 2010 | | 13,299 |
| 2011 | | 10,154 |
| 2012 | | 2,786 |
| Total | \$ | 52,837 |

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

In accordance with SFAS 142, we evaluate goodwill for impairment at least on an annual basis or whenever events and changes in circumstances suggest that the carrying amount may not be recoverable from its estimated future cash flow. We performed our annual goodwill impairment assessment in the fourth quarter of fiscal 2007 and no impairment charges were recorded. No assurances can be given that future evaluations of goodwill will not result in charges as a result of future impairment.

NOTE 4 BALANCE SHEET COMPONENTS:

| | December 31, | |
|--|-----------------------|-------------|
| | 2007 | 2006 |
| | (in thousands) | |
| Accounts receivable: | | |
| Trade accounts receivable | \$ 14,857 | \$ 7,802 |
| Less: Allowance for doubtful accounts and customer returns | (19) | (66) |
| | \$ 14,838 | \$ 7,736 |
| Inventories: | | |
| Finished goods | \$ 3,363 | \$ 1,903 |
| Work-in-progress | 9,575 | 8,800 |
| | \$ 12,938 | \$ 10,703 |
| Property and equipment, net: | | |
| Machinery and equipment | \$ 6,428 | \$ 4,684 |
| Software | 14,918 | 12,755 |
| Furniture and fixtures | 341 | 311 |
| Leasehold improvements | 180 | 81 |
| | 21,867 | 17,831 |
| Less: Accumulated depreciation and amortization | (16,122) | (12,301) |
| | \$ 5,745 | \$ 5,530 |

Property and equipment includes \$1.7 million of machinery and equipment under capital lease arrangements that were fully depreciated at December 31, 2007 and 2006.

Depreciation and amortization expense related to property and equipment for the years ended December 31, 2007, 2006 and 2005 was \$3.8 million, \$3.0 million and \$2.1 million, respectively.

| | December 31, | |
|-----------------------------|-----------------------|-------------|
| | 2007 | 2006 |
| | (in thousands) | |
| Accrued Liabilities: | | |

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

| | | |
|--------------------------------------|-----------|----------|
| Accrued payroll and related expenses | \$ 4,295 | \$ 3,365 |
| Accrued accounts payable | 2,038 | 157 |
| Accrued inventory purchases | 1,774 | 897 |
| Accrued warranty | 1,512 | 1,270 |
| Other accrued expenses | 3,667 | 1,664 |
| | \$ 13,286 | \$ 7,353 |

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The following table summarizes the activity related to the product warranty liability during the years ended December 31, 2007 and 2006 (in thousands):

| | December 31, | |
|------------------------------------|-----------------------|-----------------|
| | 2007 | 2006 |
| | (in thousands) | |
| Warranty accrual: | | |
| Beginning balance | \$ 1,270 | \$ 531 |
| Provision for warranty | 501 | 1,105 |
| Settlements made during the period | (259) | (366) |
| Ending balance | \$ 1,512 | \$ 1,270 |

NOTE 5 COMMON STOCK:

Our restated certificate of incorporation authorizes us to issue 200,000,000 shares of \$0.01 par value Common Stock. A portion of the shares sold are subject to a right of repurchase by us subject to vesting, which is generally over a four year period from the earlier of grant date or employee hire date, as applicable, until vesting is complete. At December 31, 2007 and 2006, there were 34,000 and 47,000 shares, respectively, subject to such a right to repurchase.

Warrants for common stock

At December 31, 2007, warrants to purchase approximately 30,000 shares of Common Stock at an exercise prices ranging from \$0.80 to \$13.00 per share remained outstanding. The warrants expire at various dates through March 2011.

Stockholder rights plan

We adopted a stockholder rights plan that generally entitles our stockholders to rights to acquire additional shares of our common stock when a third party acquires 15.0% of our common stock or commences or announces its intent to commence a tender offer for at least 15.0% of our common stock, other than for certain stockholders that were stockholders prior to our initial public offering as to whom this threshold is 20.0%. This plan could delay, deter or prevent an investor from acquiring us in a transaction that could otherwise result in stockholders receiving a premium over the market price for their shares of common stock.

NOTE 6 NOTES RECEIVABLE FROM STOCKHOLDERS:

Notes receivable from stockholders include full recourse promissory notes issued in conjunction with the exercise of options by employees. The notes bear interest rates of 6% and 7% compounded semi-annually or annually. Accrued interest and principal are due and payable upon the earlier of the termination of the employees or the maturity of the notes. The terms of the notes range from 4 to 8 years. Notes receivables from stockholders and related accrued interest totaled \$14,000 at December 31, 2006. During the year ended December 31, 2007, all remaining outstanding principal and accrued interest balances were paid off.

NOTE 7 STOCK OPTION PLANS:

Our 2004 Equity Incentive Plan and the 2000 Stock Plan (collectively, the Plans) provide for the granting of stock options to employees, directors and consultants. Options granted under the Plans may be either incentive

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

stock options or nonqualified stock options. Incentive stock options (ISO) may be granted only to our employees (including officers and directors who are also employees). Nonqualified stock options (NSO) may be granted to our employees, non-employee directors and consultants. We no longer grant options under the 2000 Stock Plan. A total of 5,823,191 shares of common stock have been reserved for awards issuable under the 2004 Equity Incentive Plan, which further provides for an annual increase of 150,000 shares on each January 1.

Options under the Plans may be granted for periods of up to ten years. Under the Plans, the exercise price of (i) an ISO shall not be less than 100% of the estimated fair value of the shares on the date of grant, and (ii) an ISO granted to a 10% stockholder shall not be less than 110% of the estimated fair value of the shares on the date of grant. The exercise price of an NSO under the 2004 Plan may be any price as determined by the board of directors. Options granted under the 2000 Stock Plan were exercisable immediately subject to repurchase options held by us which lapse over a maximum period of five years at such times and under such conditions as determined by the board of directors.

The 2004 Plan also allows for the grant of restricted common stock. During the year ended December 31, 2007 and 2006, the Board of Directors granted 475,000 and 217,000 shares of restricted common stock to certain employees. No shares of restricted common stock were granted in 2005. We measured compensation expense for restricted stock granted during the year ended December 31, 2007 based on the fair value of the common stock on the date of grant. We recognize such compensation expense over the vesting period of 2 to 4 years.

In conjunction with the Aeluros acquisition (See Note 2) in October 2007, we assumed Aeluros 2001 Stock Option/Stock Issuance Plan (the Aeluros Plan), and reserved 104,000 shares of common stock under the Aeluros Plan for issuance upon exercise of assumed outstanding options. The related options are included in the table below. The options vest over four to five years and have eight to ten year terms.

On January 16, 2008 we adopted our 2008 New Employee Incentive Plan (the 2008 Plan) and reserved 250,000 shares of common stock under the 2008 Plan for the granting of non-statutory stock options and restricted units to retain the services of new employees and directors, or following a bona fide period of non-employment, as an inducement material to the individual s entering employment with us within the meaning of Rule 4350(i)(1)(A)(iv) of the Nasdaq Marketplace Rules, and to provide incentives.

Performance Base Restricted Stock Units

During the fourth quarter of 2007, in connection with the Aeluros acquisition we entered into performance-based restricted stock unit award agreements with certain former Aeluros employees. These awards provide the recipients with the opportunity to earn 54,000 shares of our common stock, pursuant to, and subject to the continuous employment for one year after the attainment of specified performance goals.

As of December 31, 2007, we had \$2.1 million of unrecognized compensation cost related to these performance based-restricted stock unit awards, which we expect to recognize on a straight-line basis over a weighted average period of 2.8 years. To the extent the performance goals are not achieved, the corresponding compensation cost will be adjusted prospectively.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

A summary of all options activity under the Plans is presented below (number of shares in thousands):

| | Shares Available for Grant | Options Outstanding Number of Shares Outstanding | Options Outstanding Weighted Average Exercise Price | Restricted Stock Units Outstanding |
|--|----------------------------|--|---|------------------------------------|
| Balances at December 31, 2004 | 2,715 | 2,250 | \$ 5.81 | |
| Additional shares authorized | 150 | | | |
| Options granted | (1,562) | 1,562 | 18.72 | |
| Options exercised | | (449) | 2.96 | |
| Options forfeited or expired | 223 | (223) | 5.82 | |
| Balances at December 31, 2005 | 1,526 | 3,140 | 12.63 | |
| Additional shares authorized | 1,737 | | | |
| Transfer of authorized shares from 2004 Employee Stock Purchase Plan | 700 | | | |
| Options granted | (1,285) | 1,285 | 28.03 | 217 |
| Options exercised | | (450) | 8.69 | |
| Options forfeited or expired | 171 | (171) | 25.74 | (25) |
| Balances at December 31, 2006 | 2,849 | 3,804 | 17.70 | 192 |
| Additional shares authorized | 150 | | | |
| Options granted and acquisition-related assumed options | (1,951) | 1,951 | 27.83 | 475 |
| Options exercised | | (762) | 11.94 | |
| Options forfeited or expired | 351 | (351) | 24.37 | (5) |
| Balances at December 31, 2007 | 1,399 | 4,642 | 22.40 | 662 |

| Exercise Price | Number of Shares | Options Outstanding at December 31, 2007 | | | Options Exercisable at December 31, 2007 | | |
|-----------------|------------------|--|---------------------------------|--|--|---------------------------------|--|
| | | Weighted-Average Remaining Contractual Life (in Years) | Weighted Average Exercise Price | Aggregate Intrinsic Value (in thousands) | Number of Shares | Weighted-Average Exercise Price | Aggregate Intrinsic Value (in thousands) |
| \$ 0.80 \$ 2.52 | 263 | 4.73 | \$ 1.95 | \$ 7,955 | 260 | \$ 1.95 | \$ 7,865 |
| \$ 2.53 \$ 2.53 | 94 | 8.24 | 2.53 | 2,789 | 9 | 2.53 | 267 |
| \$ 2.54 \$17.54 | 872 | 6.81 | 11.40 | 18,136 | 595 | 11.41 | 12,370 |
| \$17.55 \$21.41 | 839 | 8.08 | 19.91 | 10,314 | 362 | 19.89 | 4,456 |
| \$21.42 \$27.84 | 916 | 8.73 | 24.96 | 6,635 | 263 | 26.31 | 1,549 |
| \$27.85 \$27.85 | 5 | 9.79 | 27.85 | 22 | | | |
| \$27.86 \$31.50 | 970 | 9.62 | 30.66 | 1,494 | 8 | 31.02 | 9 |
| \$31.51 \$40.43 | 683 | 8.56 | 34.84 | | 148 | 35.03 | |
| | 4,642 | 8.18 | 22.39 | \$ 47,345 | 1,645 | 16.34 | \$ 26,516 |

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

The aggregate intrinsic value in the table above represents the total pretax intrinsic value, based on our closing stock price of \$32.20 as of December 31, 2007, which would have been received by the option holders had all option holders exercised their options as of that date. The total number of shares subject to in-the-money options exercisable as of December 31, 2007 was 1.5 million shares.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The total intrinsic value of options exercised and total cash received from employees for those exercises during the years ended December 31, 2007 and 2006 were as follows (in thousands):

| | Year Ended December 31, | |
|--|--------------------------------|-------------|
| | 2007 | 2006 |
| Total intrinsic value of options exercised | \$ 13,209 | \$ 10,770 |
| Total cash received for option exercises | \$ 9,107 | \$ 3,907 |

Deferred Stock-Based Compensation

Prior to January 1, 2006, our adoption date of SFAS 123(R), we recorded deferred stock-based compensation of \$12.2 million (of which \$12.0 million had been amortized as of December 31, 2006) due to the difference between the exercise price and the estimated fair value of common stock. Deferred stock-based compensation was being amortized over the vesting period of four years. Beginning in fiscal 2006, stock-based compensation expense was calculated based on an estimated fair value under SFAS 123(R) and recognized over the remaining vesting periods. However, as the deferred stock-based compensation balance recorded as of December 31, 2005 related to the awards granted prior to our becoming a publicly traded company, the remaining balance of deferred stock-based compensation will continue to be accounted for under APB 25 and amortized over the remaining vesting period. During the year ended December 31, 2007 and 2006, we amortized \$0.2 million and \$0.9 million, respectively, of deferred stock-based compensation, which is included in the total stock-based compensation expense of \$16.0 million and \$11.9 million, respectively, for the same periods. As of December 31, 2007, we no longer have any more Pre-IPO deferred stock-based compensation.

2004 Employee Stock Purchase Plan

In July 2004, we adopted the 2004 employee stock purchase plan, or ESPP, which complies with the requirements of Section 423 of the Internal Revenue Code. The shares reserved under the 2004 ESPP are subject to an automatic increase on January 1 of each year equal to the lesser of 75,000 shares or 0.5% of the outstanding shares of our common stock at the end of the preceding fiscal year. The 2004 ESPP permits eligible employees (as defined in the plan) to purchase up to \$25,000 worth of our common stock annually over the course of two six-month offering periods, other than the initial two-year offering period which commenced on July 8, 2004. The purchase price to be paid by participants is 85% of the price per share of our common stock either at the beginning or the end of each six-month offering period, whichever is less. At our 2006 Annual Meeting of Stockholders held on May 18, 2006, our stockholders approved the reduction in the number of shares reserved under the 2004 ESPP by 700,000 shares, and the transfer of those reserved shares to our 2004 Equity Incentive Plan. During the year ended December 31, 2007 and 2006, approximately 44,000 shares and 55,000 shares were issued under the Purchase Plan, and approximately 129,000 shares remain available for future issuance at December 31, 2007. The 2004 ESPP terminates in May 2014.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

Stock-Based Compensation under SFAS No. 123(R)

On January 1, 2006, we adopted SFAS 123(R), on the modified prospective application method, which requires the measurement and recognition of compensation expense for all share-based awards made to our employees and directors including employee stock options and employee stock purchases outstanding as of and awarded after January 1, 2007. The total stock-based compensation expense recognized for the year ended December 31, 2007 and 2006 was allocated as follows (in thousands):

| | Year Ended December 31, | |
|--|-------------------------|---------------|
| | 2007 | 2006 |
| Cost of revenues | \$ 747 | \$ 548 |
| Research and development | 9,933 | 7,481 |
| Selling, general and administrative | 5,366 | 3,878 |
| Total stock-based compensation expense | \$ 16,046 | \$ 11,907 |

In addition, we capitalized approximately \$0.2 million and \$0.2 million of stock-based compensation in inventory as of December 31, 2007 and 2006, respectively, which represented indirect manufacturing costs related to our inventory.

As of December 31, 2007 and 2006, there were approximately \$44.2 million and \$20.4 million, respectively, of total unrecognized stock-based compensation cost, after estimated forfeitures, related to unvested employee stock options, restricted common stock and shares under the 2004 ESPP, which is expected to be recognized over an estimated weighted average amortization period of 2.92 years. The method of valuation for share-based awards granted beginning in fiscal 2006 is the Black-Scholes Model, which was also the method used for the Company's pro forma information required under FAS 123. The expected term of the awards represents the weighted-average period the stock options are expected to remain outstanding, and assumes that the employees' exercise behavior is a function of the options' remaining contractual life and the extent to which the option is in-the-money (i.e., the average stock price during the period is above the strike price of the stock option). Our expected volatility assumption uses both the historical and implied volatility of our stock, as applicable for the expected term. We also used our historical stock price to determine the fair value of awards for purposes of its pro forma information under FAS 123. Since we do not pay dividends, the expected dividend yield is zero. The risk-free interest rate assumption is based upon observed interest rates appropriate for the term of our employee stock options. The post-vesting forfeiture rate is based on our historical option cancellation and employee exercise information, as well as the historical information of similar sized companies in the same industry.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007****Valuation Assumptions**

For the years ended December 31, 2007 and 2006, the fair value of stock options including options assumed in connection with the Aeluros acquisition, and granted under the 2004 Equity Incentive Plan and 2004 ESPP, were estimated at the date of grant (or date of acquisition for options assumed) with the following weighted-average assumptions:

| | Year Ended December 31, | |
|--------------------------------------|--------------------------------|-------------|
| | 2007 | 2006 |
| Stock Option Plans: | | |
| Risk-free interest rate | 4.58% | 4.51% |
| Expected life of options | 4.90 years | 4.47 years |
| Expected dividend yield | 0% | 0% |
| Volatility | 57% | 57% |
| Weighted average fair value | \$15.46 | \$14.11 |
| Employee Stock Purchase Plan: | | |
| Risk-free interest rate | 5.06% | 4.65% |
| Expected life of options | 0.5 years | 0.5 years |
| Expected dividend yield | 0% | 0% |
| Volatility | 57% | 58% |
| Weighted average fair value | \$8.38 | \$9.64 |

Pro Forma Information under SFAS No. 123 for Periods Prior to Fiscal 2006

Prior to adopting SFAS No. 123(R), we presented the pro forma disclosures of the effects of stock-based compensation under SFAS No. 123 and SFAS No. 148, Accounting for Stock-Based Compensation, Transition and Disclosure. The pro forma effect of recognizing compensation expense under the fair value method on our net income per share for the year ended December 31, 2005 was as follows (in thousands, except per share data):

| | Year Ended |
|--|--------------------------|
| | December 31, 2005 |
| Net income as reported | \$ 16,439 |
| Add: stock-based compensation expense included in reported net income | 1,897 |
| Deduct: stock-based compensation expense determined under fair value based method for all awards | (9,938) |
| Net income pro forma | \$ 8,398 |
| Net income per common share | |
| As reported: | |
| Basic | \$ 0.93 |
| Diluted | \$ 0.87 |
| Pro forma: | |
| Basic | \$ 0.47 |

| | | |
|---------|----|------|
| Diluted | \$ | 0.44 |
|---------|----|------|

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

For the year ended December 31, 2005, the fair value of employee stock options granted under the 2004 Equity Incentive Plan and 2004 ESPP was estimated using the following weighted average assumptions:

| | Year Ended December 31, 2005 |
|--------------------------------------|---|
| Stock Option Plans: | |
| Risk-free interest rate | 4.02% |
| Expected life of options | 3.70 years |
| Expected dividend yield | 0% |
| Volatility | 71% |
| Weighted average fair value | \$9.62 |
| Employee Stock Purchase Plan: | |
| Risk-free interest rate | 2.65% |
| Expected life of options | 0.5 to 2 years |
| Expected dividend yield | 0% |
| Volatility | 80% |
| Weighted average fair value | \$9.62 |

NOTE 8 INCOME TAXES:

The components of net income (loss) before income taxes consisted of the following (in thousands):

| | Year ended December 31, | | |
|---------------------------------------|--------------------------------|-----------------|------------------|
| | 2007 | 2006 | 2005 |
| Domestic | \$ (4,255) | \$ 731 | \$ 17,095 |
| Foreign | 6,562 | 320 | (277) |
| Net income before income taxes | \$ 2,307 | \$ 1,051 | \$ 16,818 |

The components of the provision for income taxes are as follows (in thousands):

| | Year ended December 31, | | |
|----------------------|--------------------------------|-------------|-------------|
| | 2007 | 2006 | 2005 |
| Current: | | | |
| Federal | \$ 13,511 | \$ 349 | \$ 313 |
| State | 17 | 59 | 46 |
| Foreign | 173 | 51 | 20 |
| Total current | 13,701 | 459 | 379 |

Deferred

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

| | | | |
|----------------------------|----------|--------|--------|
| Federal | (9,437) | | |
| State | (4,552) | | |
| Foreign | | | |
| Total deferred | (13,989) | | |
| Provision for income taxes | \$ (288) | \$ 459 | \$ 379 |

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

The provision for income taxes differs from the amount computed by applying the U.S. statutory federal rate to income (loss) before income tax provision as a result of the following (in thousands):

| | Year ended December 31, | | |
|-------------------------------------|-------------------------|--------|----------|
| | 2007 | 2006 | 2005 |
| Tax at statutory rate | \$ 807 | \$ 358 | \$ 5,759 |
| State taxes, net of federal benefit | 17 | 59 | 46 |
| Change in valuation allowance | (29,898) | 99 | (5,446) |
| Foreign rate differential | (2,111) | (57) | 20 |
| Research and development credits | (746) | | |
| Intercompany license agreement | 28,140 | | |
| Other | 3,503 | | |
| | \$ (288) | \$ 459 | \$ 379 |

Deferred tax assets and liabilities consist of the following (in thousands):

| | December 31, | |
|--------------------------------------|--------------|-----------|
| | 2007 | 2006 |
| Deferred tax assets: | | |
| Net operating loss carryforwards | \$ 2,439 | \$ 14,832 |
| Accrued liabilities and other | 1,685 | 2,560 |
| Deferred stock-based compensation | 3,986 | 2,374 |
| Depreciation and amortization | 3,845 | 5,319 |
| Research and development tax credits | 2,565 | 9,441 |
| | 14,520 | 34,526 |
| Valuation allowance | | (34,526) |
| Total deferred tax assets | 14,520 | |
| Deferred tax liabilities: | | |
| Acquired intangible assets and other | (7,270) | |
| Net deferred tax assets | \$ 7,250 | \$ |

The following table presents the breakdown between current and non-current net deferred tax assets and liabilities (in thousands):

| | December 31, | |
|-----------------------------|--------------|------|
| | 2007 | 2006 |
| Current deferred tax assets | \$ 9,382 | \$ |
| Non-current deferred assets | 5,138 | |

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

| | | |
|--------------------------------------|----------|----|
| Non-current deferred tax liabilities | (7,270) | |
| Net deferred tax assets | \$ 7,250 | \$ |

During the year ended December 31, 2007, we reassessed the valuation allowance previously recorded against our deferred tax assets which consisted primarily of net operating loss carryforwards and research and development tax credits. Based on our earnings history and projected future taxable income, management

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

determined that it is more likely than not that the deferred tax assets would be realized and, accordingly, the entire valuation allowance was released during the year ended December 31, 2007.

The deferred tax assets at December 31, 2007 exclude \$2.2 million (\$2.0 million at December 31, 2006) related to benefits of stock option deductions which, when recognized, will be allocated directly to contributed capital.

At December 31, 2007, we had federal and state net operating loss carryforwards of approximately \$3.6 million and \$22.5 million, respectively. These net operating loss carryforwards will expire commencing in 2025 and 2013 for federal and state purposes, respectively. We also have federal and state research and development tax credit carryforwards of approximately \$1.2 million and \$4.6 million, respectively. The federal tax credits carryforwards will expire commencing in 2021 and California tax credits have no expiration date.

For federal and state purposes, a portion of our net operating loss carryforwards will be subject to certain limitation on annual utilization due to a change in ownership, as defined by federal and state tax law.

Undistributed earnings of our foreign subsidiary of approximately \$6.6 million and \$0.3 million at December 31, 2007 and 2006, respectively, are considered to be indefinitely reinvested and, accordingly, no provisions for federal and state income taxes have been provided thereon. Upon distribution of those earnings in the form of dividends or otherwise, we would be subject to both U.S. income taxes (subject to an adjustment for foreign tax credits) and withholding taxes payable to various foreign countries.

We adopted the provisions of Financial Standards Accounting Board Interpretation No. 48 Accounting for Uncertainty in Income Taxes (FIN 48) an interpretation of FASB Statement No. 109 (SFAS 109) on January 1, 2007. As a result of the implementation of FIN 48, we recognized no material adjustment in the liability for unrecognized income tax benefits.

The following table summarizes the activity related to our unrecognized tax benefits (in thousands):

| | |
|--|-----------|
| Balance at January 1, 2007 | \$ 2,634 |
| Increase related to current year tax positions | 10,760 |
| Increase related to tax positions of prior years | 1,369 |
| Balance at December 31, 2007 | \$ 14,763 |

A total of \$11.9 million of the unrecognized tax benefits would affect our effective tax rate and \$1.4 million would affect goodwill if recognized.

We recognize interest and penalties related to uncertain tax positions in income tax expense. As of December 31, 2007, we have no accrued interest or penalties related to uncertain tax positions. The tax years 1997-2007 remain open to examination by one or more of the major taxing jurisdictions to which we are subject. The Company does not anticipate that total unrecognized tax benefits will significantly change due to the settlement of audits and the expiration of statute of limitations prior to December 31, 2008.

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007****NOTE 9 COMMITMENTS AND CONTINGENCIES:***Leases*

We lease office space under noncancelable operating leases with various expiration dates through 2011. Rent expense for the years ended December 31, 2007, 2006 and 2005 was \$1.0 million, \$0.9 million and \$0.7 million, respectively. The terms of the facility lease provide for rental payments on a graduated scale. We recognize rent expense on a straight-line basis over the lease period and accrue for rent expense incurred but not paid.

Future minimum lease payments under noncancelable operating lease, which include common area maintenance charges, are as follows (in thousands):

| Year Ending December 31, | Operating Leases |
|----------------------------------|-----------------------------|
| 2008 | \$ 979 |
| 2009 | 1,000 |
| 2010 | 1,021 |
| 2011 | 516 |
| 2012 and thereafter | |
| Total minimum lease payments | \$ 3,516 |

We have software license obligations that are paid over the license periods, which range from one to three years. These software licenses are used for our internal research and development projects. At December 31, 2007 and 2006, we had \$2.6 million and \$2.6 million of software license obligations, respectively. All our future payments for software license obligations are due in 2008.

Purchase Commitments

At December 31, 2007, we had approximately \$8.2 million in non-cancelable purchase commitments with suppliers. We have recorded a liability of \$0.2 million for adverse purchase commitments related to a portion of these commitments for which the inventory is considered unsalable.

Contingencies

From time to time we are party to claims and litigation proceedings arising in the normal course of business. Currently, we do not believe that there are any claims or litigation proceeds involving us that matters will result in the payment of monetary damages, net of any applicable insurance proceeds, that, in the aggregate, would be material in relation to our business, financial position, results of operations or cash flows. There can be no assurance, however, that any such matters will be resolved without costly litigation, in a manner that is not adverse to our business, financial position, results of operations or cash flows, or without requiring royalty payments in the future that may adversely impact gross margins.

Indemnities, Commitments and Guarantees

In the normal course of business, we have made certain indemnities, commitments and guarantees under which we may be required to make payments in relation to certain transactions. These include agreements to indemnify our customers with respect to liabilities associated with the

infringement of other parties technology

Table of Contents**NETLOGIC MICROSYSTEMS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****December 31, 2007**

based upon our products, obligation to indemnify our lessors under facility lease agreements, and obligation to indemnify our directors and officers to the maximum extent permitted under the laws of the state of Delaware. The duration of such indemnification obligations, commitments and guarantees varies and, in certain cases, is indefinite. We have not recorded any liability for any such indemnification obligations, commitments and guarantees in the accompanying balance sheets. We do, however, accrue for losses for any known contingent liability, including those that may arise from indemnification provisions, when future payment is estimable and probable.

Under master purchase agreements signed with Cisco in November 2005, we have agreed to indemnify Cisco for costs incurred in rectifying epidemic failures, up to the greater of (on a per claim basis) 25% of all amounts paid to us by Cisco during the preceding 12 months or \$9.0 million, plus replacement costs. If we are required to make payments under the indemnity, our operating results may be adversely affected.

NOTE 10 SEGMENT INFORMATION:

We operate in one business segment and sell our products directly to customers in the United States, Asia and Europe. Sales for the geographic regions reported below are based upon the customer headquarter locations. Following is a summary of the geographic information related to revenues for the years ended December 31, 2007, 2006 and 2005 (in thousands):

| | Year Ended December 31, | | |
|-----------------|--------------------------------|---------------|---------------|
| | 2007 | 2006 | 2005 |
| Revenue: | | | |
| United States | \$ 48,221 | \$ 46,227 | \$ 54,952 |
| Malaysia | 34,017 | 31,632 | 21,349 |
| China | 14,126 | 6,073 | 3,257 |
| Other | 12,669 | 12,874 | 2,201 |
| Total | \$ 109,033 | \$ 96,806 | \$ 81,759 |

Substantially all of our long-lived assets are located in the United States of America.

NOTE 11 EMPLOYEE BENEFIT PLAN:

We sponsor a 401(k) defined contribution plan covering all employees. Contributions made by us are determined annually by the Board of Directors. To date we have made no contributions to the plan.

Table of Contents

NETLOGIC MICROSYSTEMS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

December 31, 2007

NOTE 12 RELATED PARTY:

We lease our headquarters facility in Mountain View, California from an affiliate of Berg & Berg Enterprises, LLC, which holds shares of our common stock. During the year ended December 31, 2007, 2006 and 2005, we made lease payments of approximately \$853,000, \$799,000 and \$634,000, respectively, under this lease arrangement.

Table of Contents**SUPPLEMENTARY FINANCIAL DATA****Selected Quarterly Financial Data (unaudited)**

The following table presents selected unaudited consolidated financial data for each of the eight quarters in the two-year period ended December 31, 2007. In our opinion, this unaudited information has been prepared on the same basis as the audited information and includes all adjustments (consisting of only normal recurring adjustments) necessary for a fair statement of the financial information for the period presented.

| | Quarter | | | |
|---------------------------------------|------------|-----------------------|-----------|-----------------------|
| | First | Second ⁽²⁾ | Third | Fourth ⁽¹⁾ |
| (in thousands, except per share data) | | | | |
| Year Ended December 31, 2007 | | | | |
| Total revenue | \$ 23,411 | \$ 25,835 | \$ 27,533 | \$ 32,254 |
| Gross profit | \$ 14,560 | \$ 16,586 | \$ 17,598 | \$ 15,557 |
| Net income (loss) | \$ 1,636 | \$ 2,338 | \$ 3,458 | \$ (4,837) |
| Net income (loss) per share basic | \$ 0.08 | \$ 0.11 | \$ 0.17 | \$ (0.23) |
| Net income (loss) per share diluted | \$ 0.08 | \$ 0.11 | \$ 0.16 | \$ (0.23) |
| Shares used in calculation basic | 20,418 | 20,691 | 20,860 | 21,059 |
| Shares used in calculation diluted | 21,438 | 21,773 | 21,989 | 21,059 |
| Year Ended December 31, 2006 | | | | |
| Total revenue | \$ 23,324 | \$ 25,831 | \$ 26,634 | \$ 21,017 |
| Gross profit | \$ 14,388 | \$ 15,737 | \$ 16,284 | \$ 13,635 |
| Net income (loss) | \$ (7,324) | \$ 2,938 | \$ 3,445 | \$ 1,533 |
| Net income (loss) per share-basic | \$ (0.39) | \$ 0.15 | \$ 0.17 | \$ 0.08 |
| Net income (loss) per share-diluted | \$ (0.39) | \$ 0.14 | \$ 0.16 | \$ 0.07 |
| Shares used in calculation basic | 18,846 | 19,923 | 20,070 | 20,163 |
| Shares used in calculation diluted | 18,846 | 21,508 | 21,275 | 21,147 |

(1) Net loss in the fourth quarter of 2007 included a one-time in-process research and development charge of \$1.6 million related to the Aeluros Acquisition.

(2) Net loss in the first quarter of 2006 included a one-time in-process research and development charge of \$10.7 million related to the acquisition of the NSE Business from Cypress Semiconductor Corp.

Table of Contents

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

Not applicable.

ITEM 9A. CONTROLS AND PROCEDURES.

Evaluation of Disclosure Controls and Procedures

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of December 31, 2007. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective to ensure that information we are required to disclose in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures as of December 31, 2007.

Management's Annual Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

Our management assessed the effectiveness of the company's internal control over financial reporting as of December 31, 2007. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. Based on this assessment using those criteria, management concluded that, as of December 31, 2007, our internal control over financial reporting was effective.

The effectiveness of the company's internal control over financial reporting as of December 31, 2007 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears herein.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during fourth fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION.

None.

Table of Contents

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

Information relating to our executive directors, executive officers and corporate governance required to be provided in response to this item will be presented in our definitive proxy statement in connection with our 2008 Annual Meeting of Stockholders to be held on or about May 16, 2008, which information is incorporated into this report by reference. However, certain information required by this item concerning executive officers is set forth in Item 1 of Part I of this Report under the caption Executive Officers of the Registrant.

We have adopted a Code of Conduct and Ethics that applies to our principal executive officer, principal financial officer and all other employees of NetLogic Microsystems, Inc. This Code of Conduct and Ethics is posted in the corporate governance section on our website at www.netlogicmicro.com. We intend to satisfy the disclosure requirement under Item 10 of Form 8-K regarding an amendment to, or waiver from, a provision of this Code of Conduct and Ethics by posting such information in the corporate governance section on our website at www.netlogicmicro.com.

ITEM 11. EXECUTIVE COMPENSATION.

Information relating to executive compensation required to be provided in response to this item will be presented in our definitive proxy statement for our 2008 Annual Meeting of Stockholders to be held on or about May 16, 2008, which information is incorporated into this report by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

Information relating to security ownership and securities authorized for issuance under equity compensation plans will be presented in our definitive proxy statement for our 2008 Annual Meeting of Stockholders, which information also is incorporated into this report by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE.

Information required to be provided in response to this item will be presented in our definitive proxy statement for our 2008 Annual Meeting of Stockholders to be held on or about May 16, 2008, which information is incorporated into this report by reference.

ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.

Information required to be provided in response to this item will be presented in our definitive proxy statement for our 2008 Annual Meeting of Stockholders to be held on or about May 16, 2008, which information is incorporated into this report by reference.

Table of Contents

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

(a) The following documents are filed as part of this report on Form 10-K:

(1) *Financial Statements.* Reference is made to the Index to the registrant's the Financial Statements under Item 8 in Part II of this Form 10-K.

(2) *Financial Statement Schedules.* The following consolidated financial statement schedule of the registrant is filed as part of this report on Form 10-K and should be read in conjunction with the Financial Statements of NetLogic Microsystems, Inc.:
Schedule II Valuation and Qualifying Accounts for the years ended December 31, 2007, 2006 and 2005.

Schedules not listed above are omitted because they are not required, they are not applicable or the information is already included in the consolidated financial statements or notes thereto.

(3) *Exhibits.* The exhibits listed on the accompanying index to exhibits in Item 15(b) below are filed as part of, or hereby incorporated by reference into, this report on Form 10-K.

(b) *Exhibits.*

The exhibits listed below are required by Item 601 of Regulation S-K.

| Exhibit | Description |
|----------------|---|
| 2.1 | Agreement for the Purchase and Sale of Assets by and between the registrant and Cypress Semiconductor Corporation dated as of January 25, 2006, as amended. (11) |
| 2.2 | Agreement and Plan of Merger by and among NetLogic Microsystems, Inc., Athena Merger Corporation, Aeluros, Inc. and the Representative of the Holders of all of the Capital Stock of Aeluros, Inc., dated as of October 23, 2007 (18) |
| 3.1 | Restated Certificate of Incorporation of the registrant filed on August 2, 2004 (1) |
| 3.4 | Bylaws of the registrant (2) |
| 4.1 | Specimen common stock certificate (3) |
| 4.2 | Second Amended and Restated Investor Rights Agreement dated August 31, 2001, as amended by the Amendments to Second Amended and Restated Investor Rights Agreement dated March 18, 2004, April 16, 2004 and June 12, 2004 (4) |
| 4.3 | Rights Agreement by and between the registrant and Wells Fargo Bank, National Association, dated July 7, 2004 (5) |
| 10.1* | 2000 Stock Plan and forms of related agreements (6) |
| 10.2* | 2004 Equity Incentive Plan (3) |
| 10.2.1* | Form of Stock Option Agreement under 2004 Equity Incentive Plan (7) |
| 10.2.2* | Form of Restricted Stock Agreement under 2004 Equity Incentive Plan (14) |
| 10.3* | 2004 Employee Stock Purchase Plan and forms of related agreements (8) |

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

- 10.4 Form of Indemnity Agreement (6)
- 10.5 License and Technology Transfer Agreement by and between the registrant and Micron Technology, Inc. dated December 12, 2002 (6)

Table of Contents

| Exhibit | Description |
|----------------|---|
| 10.9* | Form of Change-In-Control Agreement between the registrant and each of certain officers thereof (12) |
| 10.10* | Incentive Bonus Plan effective May 5, 2005 (9) |
| 10.11 | Form of Master Purchase Agreement by and between the registrant and Cisco Systems, Inc. (10) |
| 10.12* | No longer in use. |
| 10.13 | Intentionally omitted |
| 10.14 | Second Amendment to Lease between Mission West Charleston, LLC and NetLogic Microsystems, Inc. (13) |
| 10.15 | Standard Form Lease by and between the registrant and Mission West Properties, L.P. dated May 3, 2004 (2) |
| 10.16* | Employment offer letter, dated April 12, 2000, between the registrant and Ronald Jankov (2) |
| 10.17* | Employment offer letter, dated April 1, 1999, between the registrant and Roland Cortes (4) |
| 10.18* | Employment offer letter, dated March 15, 2002, between the registrant and Ibrahim Korgav, as amended (2) |
| 10.19* | Employment offer letter, dated February 9, 1996, between the registrant and Varadarajan Srinivasan (2) |
| 10.20* | Employment offer letter, dated June 7, 1999, between the registrant and Marcia Zander (2) |
| 10.21* | No longer in use. |
| 10.22* | Description of the registrant's Patent Incentive and Recognition Program (4) |
| 10.23* | Employment offer letter, dated July 11, 2007, between registrant and Michael Tate (15) |
| 10.25 | Purchase Agreement between Registrant and Wintec Industries, Inc. (15) |
| 10.26 | Aeluros, Inc. 2001 Stock Option/Stock Issuance Plan and forms of related agreements (17) |
| 10.27 | Netlogic Microsystems, Inc. 2008 New Employee Inducement Incentive Plan dated January 16, 2008 |
| 10.28* | Form of Restricted Stock Agreement for New Employee Inducement Grants (15) |
| 10.29* | Form of New Employee Restricted Stock Unit Agreement (16) |
| 23.1 | Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm |
| 31.1 | Rule 13a-14 certification |
| 31.2 | Rule 13a-14 certification |
| 32.1 | Section 1350 certification |
| 32.2 | Section 1350 certification |

- (1) Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004, filed with the Securities and Exchange Commission as of August 20, 2004.
- (2) Incorporated by reference to the same-numbered exhibit to the registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission as of July 24, 2007.
- (3) Incorporated by reference to the same-numbered exhibit to Amendment No. 3 to Form S-1 (Registration No. 333-114549) filed by the registrant with the Securities and Exchange Commission as of June 21, 2004.

Table of Contents

- (4) Incorporated by reference to the same-numbered exhibit to Amendment No. 2 to Form S-1 (Registration No. 333-114549) filed by the registrant with the Securities and Exchange Commission as of June 14, 2004.
- (5) Incorporated by reference to Exhibit (i) to Form 8-A (Registration No. 000-50838) filed by the registrant with the Securities and Exchange Commission as of July 8, 2004.
- (6) Incorporated by reference to the same-numbered exhibit to Form S-1 (Registration No. 333-114549) filed by the registrant with the Securities and Exchange Commission as of April 16, 2004.
- (7) Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended December 31, 2004, filed with the Securities and Exchange Commission as of November 12, 2004.
- (8) Incorporated by reference to the same-numbered exhibit to Form S-8 (Registration No. 333-117619) filed by the registrant with the Securities and Exchange Commission as of July 23, 2004.
- (9) Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2005, filed with the Securities and Exchange Commission as of May 9, 2005.
- (10) Incorporated by reference to Exhibit 17.1 the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2005, filed with the Securities and Exchange Commission as of November 8, 2005.
- (11) Incorporated by reference to Exhibit 10.26 to the registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission as of August 29, 2007.
- (12) Incorporated by reference to the same-numbered exhibit to the registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Securities and Exchange Commission as of March 11, 2005.
- (13) Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 30, 2006, filed with the Securities and Exchange Commission as of May 9, 2006.
- (14) Incorporated by reference to the same-numbered exhibit to the registrant's Annual Report on Form 10-K for the year ended December 31, 2005, filed with the Securities and Exchange Commission as of February 28, 2006.
- (15) Incorporated by reference to same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 filed with the Securities and Exchange Commission as of August 7, 2007.
- (16) Incorporated by reference to Exhibit 10.25 to Form S-8 (Registration No. 333-147064) filed by the registrant with the Securities and Exchange Commission as of October 31, 2007.

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

(17) Incorporated by reference to Exhibit 10.23 to Form S-8 (Registration No. 333-147064) filed by the registrant with the Securities and Exchange Commission as of October 31, 2007.

(18) Incorporated by reference to the same-numbered exhibit to the registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on October 29, 2007.

* Indicates management contract or compensatory plan or arrangement.

Certain portions of this exhibit are subject to confidential treatment.

(c) *Financial statements and schedules.*

Reference is made to Item 15(a) above.

Table of Contents**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 14, 2008

NETLOGIC MICROSYSTEMS, INC.

By /s/ RONALD JANKOV

Ronald Jankov

President and Chief Executive Officer

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Ronald Jankov and Michael Tate as his true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Report on Form 10-K, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or their substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Name | Title | Date |
|---|---|----------------|
| /s/ RONALD JANKOV Ronald Jankov | Chief Executive Officer and Director (Principal Executive Officer) | March 14, 2008 |
| /s/ MICHAEL TATE Michael Tate | Vice President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer) | March 14, 2008 |
| /s/ LEONARD PERHAM Leonard Perham | Director | March 14, 2008 |
| /s/ NORMAN GODINHO Norman Godinho | Director | March 14, 2008 |
| /s/ ALAN KROCK Alan Krock | Director | March 14, 2008 |
| /s/ DOUGLAS BROYLES Douglas Broyles | Director | March 14, 2008 |

Director

Steve Domenik

88

Table of Contents**SCHEDULE II****VALUATION AND QUALIFYING ACCOUNTS****FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 and 2005**

| | Balance at Beginning of Period | Additions Charged to Costs and Expenses | Write-offs / Adjustments | Balance at End of Period |
|---------------------------------|---|--|-------------------------------------|---|
| Year ended December 31, 2007 | | | | |
| Allowance for doubtful accounts | \$ 44,000 | 18,000 | (43,000) | \$ 19,000 |
| Year ended December 31, 2006 | | | | |
| Allowance for doubtful accounts | \$ 60,000 | 62,000 | (78,000) | \$ 44,000 |
| Year ended December 31, 2005 | | | | |
| Allowance for doubtful accounts | \$ 285,000 | 22,000 | (247,000) | \$ 60,000 |

Table of Contents

EXHIBIT INDEX

| Exhibit | Description |
|----------------|---|
| 2.1 | Agreement for the Purchase and Sale of Assets by and between the registrant and Cypress Semiconductor Corporation dated as of January 25, 2006, as amended. (11) |
| 2.2 | Agreement and Plan of Merger by and among NetLogic Microsystems, Inc., Athena Merger Corporation, Aeluros, Inc. and the Representative of the Holders of all of the Capital Stock of Aeluros, Inc., dated as of October 23, 2007 (18) |
| 3.1 | Restated Certificate of Incorporation of the registrant filed on August 2, 2004 (1) |
| 3.4 | Bylaws of the registrant (2) |
| 4.1 | Specimen common stock certificate (3) |
| 4.2 | Second Amended and Restated Investor Rights Agreement dated August 31, 2001, as amended by the Amendments to Second Amended and Restated Investor Rights Agreement dated March 18, 2004, April 16, 2004 and June 12, 2004 (4) |
| 4.3 | Rights Agreement by and between the registrant and Wells Fargo Bank, National Association, dated July 7, 2004 (5) |
| 10.1* | 2000 Stock Plan and forms of related agreements (6) |
| 10.2* | 2004 Equity Incentive Plan (3) |
| 10.2.1* | Form of Stock Option Agreement under 2004 Equity Incentive Plan (7) |
| 10.2.2* | Form of Restricted Stock Agreement under 2004 Equity Incentive Plan (14) |
| 10.3* | 2004 Employee Stock Purchase Plan and forms of related agreements (8) |
| 10.4 | Form of Indemnity Agreement (6) |
| 10.5 | License and Technology Transfer Agreement by and between the registrant and Micron Technology, Inc. dated December 12, 2002 (6) |
| 10.9* | Form of Change-In-Control Agreement between the registrant and each of certain officers thereof (12) |
| 10.10* | Incentive Bonus Plan effective May 5, 2005 (9) |
| 10.11 | Form of Master Purchase Agreement by and between the registrant and Cisco Systems, Inc. (10) |
| 10.12* | No longer in use. |
| 10.13 | Intentionally omitted |
| 10.14 | Second Amendment to Lease between Mission West Charleston, LLC and NetLogic Microsystems, Inc. (13) |
| 10.15 | Standard Form Lease by and between the registrant and Mission West Properties, L.P. dated May 3, 2004 (2) |
| 10.16* | Employment offer letter, dated April 12, 2000, between the registrant and Ronald Jankov (2) |
| 10.17* | Employment offer letter, dated April 1, 1999, between the registrant and Roland Cortes (4) |
| 10.18* | Employment offer letter, dated March 15, 2002, between the registrant and Ibrahim Korgav, as amended (2) |
| 10.19* | Employment offer letter, dated February 9, 1996, between the registrant and Varadarajan Srinivasan (2) |
| 10.20* | Employment offer letter, dated June 7, 1999, between the registrant and Marcia Zander (2) |

Table of Contents

| Exhibit | Description |
|----------------|---|
| 10.21* | No longer in use. |
| 10.22* | Description of the registrant's Patent Incentive and Recognition Program (4) |
| 10.23* | Employment offer letter, dated July 11, 2007, between registrant and Michael Tate (15) |
| 10.25 | Purchase Agreement between Registrant and Wintec Industries, Inc. (15) |
| 10.26 | Aeluros, Inc. 2001 Stock Option/Stock Issuance Plan and forms of related agreements (17) |
| 10.27 | Netlogic Microsystems, Inc. 2008 New Employee Inducement Incentive Plan dated January 16, 2008 |
| 10.28* | Form of Restricted Stock Agreement for New Employee Inducement Grants (15) |
| 10.29* | Form of New Employee Restricted Stock Unit Agreement (16) |
| 23.1 | Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm |
| 31.1 | Rule 13a-14 certification |
| 31.2 | Rule 13a-14 certification |
| 32.1 | Section 1350 certification |
| 32.2 | Section 1350 certification |
| (1) | Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004, filed with the Securities and Exchange Commission as of August 20, 2004. |
| (2) | Incorporated by reference to the same-numbered exhibit to the registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission as of July 24, 2007. |
| (3) | Incorporated by reference to the same-numbered exhibit to Amendment No. 3 to Form S-1 (Registration No. 333-114549) filed by the registrant with the Securities and Exchange Commission as of June 21, 2004. |
| (4) | Incorporated by reference to the same-numbered exhibit to Amendment No. 2 to Form S-1 (Registration No. 333-114549) filed by the registrant with the Securities and Exchange Commission as of June 14, 2004. |
| (5) | Incorporated by reference to Exhibit (i) to Form 8-A (Registration No. 000-50838) filed by the registrant with the Securities and Exchange Commission as of July 8, 2004. |
| (6) | Incorporated by reference to the same-numbered exhibit to Form S-1 (Registration No. 333-114549) filed by the registrant with the Securities and Exchange Commission as of April 16, 2004. |
| (7) | Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended December 31, 2004, filed with the Securities and Exchange Commission as of November 12, 2004. |
| (8) | Incorporated by reference to the same-numbered exhibit to Form S-8 (Registration No. 333-117619) filed by the registrant with the Securities and Exchange Commission as of July 23, 2004. |

Edgar Filing: NETLOGIC MICROSYSTEMS INC - Form 10-K

- (9) Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2005, filed with the Securities and Exchange Commission as of May 9, 2005.

- (10) Incorporated by reference to Exhibit 17.1 the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2005, filed with the Securities and Exchange Commission as of November 8, 2005.

- (11) Incorporated by reference to Exhibit 10.26 to the registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission as of August 29, 2007.

Table of Contents

- (12) Incorporated by reference to the same-numbered exhibit to the registrant's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Securities and Exchange Commission as of March 11, 2005.
- (13) Incorporated by reference to the same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 30, 2006, filed with the Securities and Exchange Commission as of May 9, 2006.
- (14) Incorporated by reference to the same-numbered exhibit to the registrant's Annual Report on Form 10-K for the year ended December 31, 2005, filed with the Securities and Exchange Commission as of February 28, 2006.
- (15) Incorporated by reference to same-numbered exhibit to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 filed with the Securities and Exchange Commission as of August 7, 2007.
- (16) Incorporated by reference to Exhibit 10.25 to Form S-8 (Registration No. 333-147064) filed by the registrant with the Securities and Exchange Commission as of October 31, 2007.
- (17) Incorporated by reference to Exhibit 10.23 to Form S-8 (Registration No. 333-147064) filed by the registrant with the Securities and Exchange Commission as of October 31, 2007.
- (18) Incorporated by reference to the same-numbered exhibit to the registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on October 29, 2007.

* Indicates management contract or compensatory plan or arrangement.
Certain portions of this exhibit are subject to confidential treatment.

(c) *Financial statements and schedules.*
Reference is made to Item 15(a) above.