

BROADWAY FINANCIAL CORP \DE\  
Form 10QSB  
August 12, 2005  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington D.C. 20549**

**FORM 10-QSB**

(Mark One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2005

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-27464

**BROADWAY FINANCIAL CORPORATION**

(Exact name of small business issuer as specified in its charter)

**Delaware**  
(State or other jurisdiction of

Incorporation or organization)

**4800 Wilshire Boulevard, Los Angeles, California**  
(Address of principal executive offices)

**95-4547287**  
(I.R.S. Employer

Identification No.)

**90010**  
(Zip Code)

(323) 634-1700

(Issuer's telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  
Yes  No

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 1,520,347 shares of the Company's Common Stock, par value \$0.01 per share, were issued and outstanding as of July 29, 2005.

Transitional Small Business Disclosure Format (Check one):

Yes  No

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**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Balance Sheets****(Dollars in thousands)****(Unaudited)**

|   | <b>June 30,<br/>2005</b> | <b>December 31,<br/>2004</b> |
|---|--------------------------|------------------------------|
| <b>Assets</b>   |                          |                              |
| Cash  | \$ 4,295                 | \$ 3,998                     |
| Federal funds sold  | 6,100                    | 3,500                        |
| Investment securities available for sale, at fair value   |                          | 3,980                        |
| Investment securities held to maturity (fair value of \$1,989,000 at June 30, 2005 and \$1,980,000 at December 31, 2004)  | 2,000                    | 2,000                        |
| Mortgage-backed securities held to maturity (fair value of \$40,968,000 at June 30, 2005 and \$17,252,000 at December 31, 2004)   | 41,088                   | 17,172                       |
| Loans receivable held for sale, at lower of cost or fair value  |                          | 1,145                        |
| Loans receivable, net   | 233,158                  | 234,196                      |
| Accrued interest receivable   | 1,200                    | 1,056                        |
| Federal Home Loan Bank (FHLB), at cost  | 3,123                    | 2,827                        |
| Office properties and equipment, net  | 5,606                    | 5,725                        |
| Other assets  | 1,155                    | 939                          |
| <b>Total assets</b>   | <b>\$ 297,725</b>        | <b>\$ 276,538</b>            |
| <b>Liabilities and stockholders equity</b>  |                          |                              |
| Deposits  | \$ 208,248               | \$ 195,912                   |
| Advances from Federal Home Loan Bank  | 63,783                   | 55,317                       |
| Junior subordinated debentures  | 6,000                    | 6,000                        |
| Advance payments by borrowers for taxes and insurance   | 488                      | 472                          |
| Deferred income taxes   | 986                      | 982                          |
| Other liabilities   | 2,591                    | 2,758                        |
| <b>Total liabilities</b>  | <b>282,096</b>           | <b>261,441</b>               |
| Stockholders Equity:  |                          |                              |
| Preferred non-convertible, non-cumulative, and non-voting stock, \$.01 par value, authorized 1,000,000 shares; issued and outstanding 55,199 shares of Series A and 100,000 shares of Series B at June 30, 2005 and December 31, 2004 | 2                        | 2                            |
| Common stock, \$.01 par value, authorized 3,000,000 shares; issued 1,868,942, and outstanding 1,520,347 shares at June 30, 2005 and December 31, 2004   | 19                       | 19                           |
| Additional paid-in capital  | 10,459                   | 10,425                       |
| Accumulated other comprehensive loss, net of taxes  |                          | (7)                          |
| Retained earnings-substantially restricted  | 10,030                   | 9,561                        |
| Treasury stock-at cost, 348,595 shares at June 30, 2005 and December 31, 2004   | (4,859)                  | (4,859)                      |
| Unearned Employee Stock Ownership Plan shares   | (22)                     | (44)                         |
| <b>Total stockholders equity</b>  | <b>15,629</b>            | <b>15,097</b>                |

|  |            |            |
|--|------------|------------|
| Total liabilities and stockholders' equity | \$ 297,725 | \$ 276,538 |
|--|------------|------------|

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BROADWAY FINANCIAL CORPORATION****AND SUBSIDIARIES****Consolidated Statements of Operations and Comprehensive Earnings****(Dollars in thousands, except per share amounts)****(Unaudited)**

|  | Three Months ended<br>June 30, |              | Six Months ended<br>June 30, |              |
|--|--------------------------------|--------------|------------------------------|--------------|
|  | 2005                           | 2004         | 2005                         | 2004         |
| Interest on loans receivable                               | \$ 3,381                       | \$ 3,285     | \$ 6,739                     | \$ 6,397     |
| Interest on mortgage-backed securities                     | 460                            | 67           | 703                          | 193          |
| Interest on investment securities                          | 18                             | 56           | 53                           | 102          |
| Other interest income                                      | 80                             | 35           | 183                          | 62           |
| <b>Total interest income</b>                               | <b>3,939</b>                   | <b>3,443</b> | <b>7,678</b>                 | <b>6,754</b> |
| Interest on deposits                                       | 1,095                          | 791          | 2,107                        | 1,574        |
| Interest on borrowings                                     | 536                            | 287          | 1,007                        | 470          |
| <b>Total interest expense</b>                              | <b>1,631</b>                   | <b>1,078</b> | <b>3,114</b>                 | <b>2,044</b> |
| Net interest income before provision for loan losses       | 2,308                          | 2,365        | 4,564                        | 4,710        |
| Provision for (recovery of) loan losses                    | (17)                           |              | (7)                          |              |
| <b>Net interest income after provision for loan losses</b> | <b>2,325</b>                   | <b>2,365</b> | <b>4,571</b>                 | <b>4,710</b> |
| <b>Non-interest income:</b>                                |                                |              |                              |              |
| Service charges  | 189                            | 269          | 499                          | 533          |
| Gain on sale of loans held for sale                        | 5                              | 86           | 5                            | 195          |
| Gain (loss) on sale of securities                          | 6                              | (9)          | 21                           | (21)         |
| Other  | 56                             | 19           | 89                           | 39           |
| <b>Total non-interest income</b>                           | <b>256</b>                     | <b>365</b>   | <b>614</b>                   | <b>746</b>   |
| <b>Non-interest expense:</b>                               |                                |              |                              |              |
| Compensation and benefits                                  | 1,161                          | 1,160        | 2,373                        | 2,317        |
| Occupancy expense, net                                     | 282                            | 275          | 575                          | 530          |
| Information services                                       | 156                            | 166          | 308                          | 332          |
| Professional services                                      | 136                            | 124          | 277                          | 246          |
| Office service and supplies                                | 115                            | 94           | 211                          | 199          |
| Other  | 197                            | 183          | 337                          | 326          |
| <b>Total non-interest expense</b>                          | <b>2,047</b>                   | <b>2,002</b> | <b>4,081</b>                 | <b>3,950</b> |

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|   |               |               |               |               |
|---|---------------|---------------|---------------|---------------|
| Earnings before income taxes  | 534           | 728           | 1,104         | 1,506         |
| Income taxes  | 217           | 291           | 445           | 602           |
| <b>Net earnings</b>   | <b>\$ 317</b> | <b>\$ 437</b> | <b>\$ 659</b> | <b>\$ 904</b> |
| <b>Other comprehensive income, net of tax:</b>                        |               |               |               |               |
| Unrealized gain (loss) on securities available for sale               | \$            | \$ (12)       | \$ (8)        | \$ 207        |
| Reclassification of realized net (gain) loss included in net earnings |               |               | 20            | (108)         |
| Income tax effect   |               | 5             | (5)           | (38)          |
| <b>Other comprehensive income, net of tax</b>                         |               | <b>(7)</b>    | <b>7</b>      | <b>61</b>     |
| <b>Comprehensive earnings</b>   | <b>\$ 317</b> | <b>\$ 430</b> | <b>\$ 666</b> | <b>\$ 965</b> |
| <b>Net earnings</b>   | <b>\$ 317</b> | <b>\$ 437</b> | <b>\$ 659</b> | <b>\$ 904</b> |
| Dividends paid on preferred stock                                     | (19)          | (19)          | (38)          | (38)          |
| <b>Earnings available to common shareholders</b>                      | <b>\$ 298</b> | <b>\$ 418</b> | <b>\$ 621</b> | <b>\$ 866</b> |
| Earnings per share-basic  | \$ 0.20       | \$ 0.28       | \$ 0.41       | \$ 0.54       |
| Earnings per share-diluted  | \$ 0.19       | \$ 0.27       | \$ 0.39       | \$ 0.51       |
| Dividend declared per share-common stock                              | \$ 0.05       | \$ 0.05       | \$ 0.10       | \$ 0.09       |
| Basic weighted average shares outstanding                             | 1,515,575     | 1,470,702     | 1,514,389     | 1,611,361     |
| Diluted weighted average shares outstanding                           | 1,586,048     | 1,563,834     | 1,588,393     | 1,708,699     |

*See accompanying notes to unaudited consolidated financial statements.*

Table of Contents**BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Statements of Cash Flows****(Dollars in thousands)****(Unaudited)**

|   | <b>Six Months ended<br/>June 30,</b> |                 |
|---|--------------------------------------|-----------------|
|   | <b>2005</b>                          | <b>2004</b>     |
| <b>Cash flows from operating activities:</b>  |                                      |                 |
| Net earnings  | \$ 659                               | \$ 904          |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |                                      |                 |
| Depreciation  | 202                                  | 177             |
| Net amortization of premiums and discounts on loans purchased                       | 10                                   | 4               |
| Net amortization of net deferred loan origination fees (costs)                      | (90)                                 | (138)           |
| Net amortization of premiums and discounts on mortgage - backed securities          | 71                                   | 37              |
| Amortization of deferred compensation   | 56                                   | 70              |
| (Gain )loss on sale of securities   | (21)                                 | 21              |
| Gain on sale of loans held for sale   | (5)                                  | (195)           |
| FHLB stock dividend   | (56)                                 | (35)            |
| Provision for (recovery of) loan losses   | (7)                                  |                 |
| Loans originated for sale   | (2,875)                              | (13,479)        |
| Proceeds from sale of loans receivable held for sale                                | 1,005                                | 15,345          |
| Changes in operating assets and liabilities:  |                                      |                 |
| Accrued interest receivable   | (144)                                | (34)            |
| Other assets  | (216)                                | (161)           |
| Other liabilities   | (167)                                | (34)            |
| Net cash (used in) provided by operating activities                                 | <u>(1,578)</u>                       | <u>2,482</u>    |
| <b>Cash flows from investing activities:</b>  |                                      |                 |
| Net changes in loans receivable   | 14,416                               | (33,531)        |
| Purchase of loans   | (10,272)                             | (1,880)         |
| Purchases of securities available for sale  |                                      | (28,000)        |
| Purchases of mortgage-backed securities held to maturity                            | (27,955)                             |                 |
| Proceeds from call /maturity of securities available for sale                       |                                      | 2,000           |
| Proceeds from sale of investment securities available for sale                      | 3,972                                | 21,986          |
| Proceeds from sale of mortgage-backed securities held to maturity                   | 1,071                                | 185             |
| Proceeds from sale of mortgage-backed securities available for sale                 |                                      | 9,201           |
| Principal repayments on mortgage-backed securities held to maturity                 | 2,938                                | 1,757           |
| Principal repayments on mortgage-backed securities available for sale               |                                      | 10              |
| Purchase of FHLB stock  | (240)                                | (376)           |
| Capital expenditures for office properties and equipment                            | (83)                                 | (66)            |
| Net cash used in investing activities   | <u>(16,153)</u>                      | <u>(28,714)</u> |



*See accompanying notes to unaudited consolidated financial statements.*

Table of Contents**BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Statements of Cash Flows (Continued)****(Dollars in thousands)****(Unaudited)**

|   | <b>Six Months ended<br/>June 30,</b> |                 |
|---|--------------------------------------|-----------------|
|   | <b>2005</b>                          | <b>2004</b>     |
| <b>Cash flows from financing activities:</b>                                    |                                      |                 |
| Net increase in deposits  | \$ 12,336                            | \$ 4,134        |
| Advances from the FHLB  | 24,000                               | 36,875          |
| Repayments of FHLB advances   | (15,534)                             | (19,312)        |
| Junior subordinated debentures issued   |                                      | 6,000           |
| Common and Preferred dividends paid   | (190)                                | (165)           |
| Reissuance of treasury stock  |                                      | 945             |
| Purchases of treasury stock   |                                      | (5,851)         |
| Stock options exercised   |                                      | 110             |
| Net increase in advance payments by borrowers for taxes and insurance           | 16                                   | 94              |
| <b>Net cash provided by financing activities</b>                                | <b>20,628</b>                        | <b>22,830</b>   |
| <b>Net increase (decrease) in cash and cash equivalents</b>                     | <b>2,897</b>                         | <b>(3,402)</b>  |
| Cash and cash equivalents at beginning of period                                | 7,498                                | 7,629           |
| <b>Cash and cash equivalents at end of period</b>                               | <b>\$ 10,395</b>                     | <b>\$ 4,227</b> |
| <b>Supplemental disclosures of cash flow information:</b>                       |                                      |                 |
| Cash paid for interest  | \$ 3,094                             | \$ 2,089        |
| Cash paid for income taxes  | \$ 505                               | \$ 380          |
| <b>Supplemental disclosure of non-cash investing and financing activities:</b>  |                                      |                 |
| Transfers of loans from loans receivable held for sale to loans receivable, net | \$ 3,020                             | \$              |

*See accompanying notes to unaudited consolidated financial statements.*

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**BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES**

**Notes to Unaudited Consolidated Financial Statements**

**March 31, 2005**

**NOTE (1) Basis of Financial Statement Presentation**

The unaudited consolidated financial statements included herein have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial statements and pursuant to the instructions for Form 10-QSB and the rules and regulations of the Securities and Exchange Commission. In the opinion of the management of Broadway Financial Corporation (the Company), the preceding unaudited consolidated financial statements contain all material adjustments, consisting solely of normal recurring accruals, necessary to present fairly the consolidated financial position of the Company and its subsidiaries at June 30, 2005, the results of their operations and comprehensive earnings for the three and six months ended June 30, 2005 and 2004 and their cash flows for the six months ended June 30, 2005 and 2004. These unaudited consolidated financial statements do not include all disclosures associated with the Company's consolidated annual financial statements included in its annual report on Form 10-KSB for the year ended December 31, 2004 and, accordingly, should be read in conjunction with such audited financial statements. The results of operations for the three and six months ended June 30, 2005 are not necessarily indicative of the results to be expected for the full year.

**NOTE (2) Earnings Per Share**

Basic earnings per share is determined by dividing net earnings available to common shareholders by the weighted average number of shares of Common Stock outstanding for the period (1,515,575 and 1,470,702 shares for the three months ended June 30, 2005 and 2004, and 1,514,389 and 1,611,361 shares for the six months ended June 30, 2005 and 2004, respectively). Diluted earnings per share is determined by dividing net earnings available to common shareholders by the weighted average number of shares of Common Stock outstanding for the period, adjusted for the dilutive effect of Common Stock equivalents, (1,586,048 and 1,563,834 shares for the three months ended June 30, 2005 and 2004, and 1,588,393 and 1,708,699 shares for the six months ended June 30, 2005 and 2004, respectively).

**NOTE (3) Cash and Cash Equivalents**

**For purposes of reporting cash flows in the Consolidated Statements of Cash Flows, cash and cash equivalents include cash and federal funds sold.**

**NOTE (4) Stock-based Compensation Plans**

The Company has a stock option plan (the Plan), which provides for the granting of stock options to employees and directors. Stock options granted under the Plan are exercisable over vesting periods specified in the Plan and, unless exercised, the options terminate ten years from the date of the grant. The option price must be no less than the fair market value of the underlying shares on the date the options are granted. At June 30, 2005, the Company had 348,595 shares of treasury stock that may be issued on the exercise of options or for payment of other awards.

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)**

The Company measures its employee stock-based compensation arrangements under the provisions of Accounting Principles Board Option No. 25, Accounting for Stock Issued to Employees (APB 25). Accordingly, no compensation expense has been recognized for the Plans, as stock options were granted at fair value at the date of grant. Had compensation expense for the Plans been determined based on the fair value method provision of the Statement of Financial Accounting Standards No. 123 Accounting for Stock-Based Compensation for previous awards, the Company's net earnings and earnings per share would have been reduced to the pro forma amounts indicated for the periods below:

|   | Three Months ended               |        | Six Months ended |         |
|---|----------------------------------|--------|------------------|---------|
|   | June 30,                         |        | June 30,         |         |
|   | 2005                             | 2004   | 2005             | 2004    |
|   | (In thousands, except per share) |        |                  |         |
| Net income available to common shareholders, as reported  | \$ 298                           | \$418  | \$ 621           | \$ 866  |
| Stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (14)                             | (16)   | (21)             | (30)    |
| Pro forma net income  | \$ 284                           | \$402  | \$ 600           | \$ 836  |
| Basic net income per share  |                                  |        |                  |         |
| As reported   | \$ 0.20                          | \$0.28 | \$ 0.41          | \$ 0.54 |
| Pro forma   | \$ 0.19                          | \$0.27 | \$ 0.40          | \$ 0.52 |
| Diluted net income per share  |                                  |        |                  |         |
| As reported   | \$ 0.19                          | \$0.27 | \$ 0.39          | \$ 0.51 |
| Pro forma   | \$ 0.18                          | \$0.26 | \$ 0.38          | \$ 0.49 |

**NOTE (5) Capital Transactions**

On March 18, 2004, the Company purchased from Hot Creek their holdings in the Company's common stock, consisting of 410,312 shares, at a price of \$14.00 per share and Hot Creek agreed, with certain exceptions, not to acquire shares of the Company's stock in the future. This purchase of shares was recorded in treasury stock at cost. The Company also signed a stock purchase agreement with Cathay General Bancorp (Cathay) providing for the sale by the Company of up to 215,000 shares of the Company's Common Stock to Cathay at a price of \$13.50 per share, subject to the receipt by Cathay of required regulatory approval for the transaction. The Company also announced its intent to make a public tender offer for up to 183,251 shares of Common Stock, constituting 10% of the Company's Common Stock outstanding at December 31, 2003, at a price of \$14.00 per share upon completion of the stock sale to Cathay. The agreement with Cathay contains a standstill provision under which Cathay has agreed not to acquire additional shares of Broadway Financial Corporation stock. Cathay has informed the Company that its proposed investment in the Company is intended to support the Company in its role as a provider of banking services to the minority communities in the Company's market area, as part of Cathay's desire to be responsive to opportunities to serve under the Community Reinvestment Act.

Subsequent to entering into the Stock Purchase Agreement, Cathay withdrew its previously submitted regulatory application for approval of the transaction after discussion with its banking regulators. On June 11, 2004, Cathay purchased 70,000 shares of the contemplated total of up to 215,000 shares of the Company's Common Stock, which it could do without obtaining regulatory approval. The Stock Purchase Agreement was

amended on June 30, 2005.

The Second Amendment amends the purchase price payable by Cathay for BFC common stock to the lower of (i) \$13.50 per share, or (ii) the average closing price per BFC share for sixty calendar days immediately prior to the closing of Cathay's acquisition of the remaining 145,000 shares covered by the Agreement plus \$0.75 per share. In addition, the date after which the Stock Purchase Agreement may be terminated by Cathay has been extended to December 31, 2005. All other terms and conditions of the Agreement remain in full force and effect.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS**

Certain statements under this caption may constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties. Actual results may differ significantly from the results discussed in such forward-looking statements. Factors that may cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which operations are conducted, fluctuations in market interest rates, credit quality and government regulation.

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### **General**

Broadway Financial Corporation (the Company) is primarily engaged in the savings and loan business through its wholly owned subsidiary, Broadway Federal Bank, f.s.b. (Broadway Federal or the Bank). Broadway Federal is a community-oriented savings institution dedicated to serving the African-American, Hispanic and other communities of Mid-City and South Los Angeles, California. Broadway Federal's business is that of a financial intermediary and consists primarily of attracting deposits from the general public and using such deposits, together with borrowings and other funds, to make mortgage loans secured by residential real estate located in Southern California. At June 30, 2005, Broadway Federal operated four retail-banking offices in Mid-City and South Los Angeles. Broadway Federal is subject to significant competition from other financial institutions, and is also subject to regulation by federal agencies and undergoes periodic examinations by those regulatory agencies.

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, Broadway Federal, Broadway Financial Funding, LLC and BankSmart, Inc. (a dormant company). All significant inter-company balances and transactions have been eliminated in consolidation.

The Company's principal business is serving as a holding company for Broadway Federal. The Company's results of operations are dependent primarily on Broadway Federal's net interest income, which is the difference between the interest income earned on its interest-earning assets, such as loans and investments, and the interest expense paid on its interest-bearing liabilities, such as deposits and borrowings. Broadway Federal also generates recurring non-interest income, such as transactional fees on its loan and deposit portfolios. The Company's operating results are also affected by the amount of provisions for loan losses and the Bank's non-interest expenses, which consist principally of employee compensation and benefits, occupancy expenses, and technology and communication costs. More generally, the results of operations of thrift and banking institutions are also affected by prevailing economic conditions, competition, and the monetary and fiscal policies of governmental agencies.

### **Results of Operations**

#### **Net Earnings**

The change in net earnings, comparing 2005 to 2004, was primarily attributable to decreases in net interest income and non-interest income, and an increase in non-interest expense. Net interest income before provision for loan losses decreased \$57,000 and \$146,000, or 2.41% and 3.10%, respectively, for the three and six months ended June 30, 2005 compared to the same periods in 2004. Non-interest income decreased \$109,000 and 132,000, or 29.86% and 17.69%, for the three months and six months ended June 30, 2005 compared to the same periods in 2004. Non-interest expense increased \$45,000 and \$131,000, or 2.25% and 3.32%, for the three and six months ended June 30, 2005 compared to the same periods in 2004.

#### **Net Interest Income**

Net interest income before provision for loan losses decreased to \$2,308,000 for the three months ended June 30, 2005, from \$2,365,000 for the same period in 2004. Although average interest earning assets increased \$42.0 million for the second quarter 2005 compared to the second quarter 2004, the annualized net interest spread for the quarter decreased by 68 basis points as compared with the 2004 comparable quarter. A

slower rate of loan growth in 2005 has reduced our ability to offset margin compression through growth in interest-earning assets, as we have in the past.

The annualized net interest rate spread for the three months ended June 30, 2005 was 3.14% compared to 3.82% for the same period in 2004. The 68 basis point decrease in spread was attributable to the decline in the weighted average yield on interest-earning assets and the increase in the weighted average cost of funds on interest-bearing liabilities. The annualized yield on interest-earning assets declined by 14 and 26 basis points, respectively, to 5.52% and 5.46% for the three and six months ended June 30, 2005 from 5.66% and 5.72% for the same periods in 2004. The weighted average cost of funds increased 54 and 49 basis points, respectively, to 2.38% and 2.30% for the three and six months ended June 30, 2005 compared to 1.84% and 1.81% for the same periods in 2004. The primary spread (weighted average interest rate on loans minus weighted average interest rate on deposits) at June 30, 2005 was 3.66% compared to 4.07% at June 30, 2004, a decline of 41 basis points. Although our loan portfolio is substantially comprised of adjustable rate loans, most of the loans have initial periods of fixed interest rates ranging

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from two to seven years. As a result, our loan portfolio does not reprice immediately in response to changes in market interest rates. However, as the initial fixed interest rate period expires, the majority of our loan portfolio reprices based on the index (primarily 6 month LIBOR) to which the loans relate. Absent a high level of loan prepayments and falling interest rates, we anticipate that our loan portfolio will reprice upward over the next several years.

### **Non-interest Income**

Total non-interest income decreased to \$256,000 and \$614,000 for the three and six months ended June 30, 2005, from \$365,000 and \$746,000 for the same periods in 2004. The decrease is primarily related to lower loan sale gains and lower loan prepayment fees in 2005 compared to the same periods in 2004. During the three and six months ending June 30, 2005, non-interest income was negatively impacted by the reversal of \$40,000 and \$31,000 of loan prepayment penalty fees which were previously recognized as income in prior periods.

### **Non-interest Expense**

Total non-interest expense increased to \$2,047,000 and \$4,081,000 for the three and six months ended June 30, 2005, from \$2,002,000 and \$3,950,000 for the same periods in 2004. The \$45,000 increase for the second quarter was primarily attributable to savings bad debt losses of \$29,000 related to a terminated relationship with a check cashing business and \$22,000 related to specific loss reserves established for certain overdrafted accounts.

### **Financial Condition**

#### **Assets, Loan Originations and Deposits**

At June 30, 2005, assets totaled \$297.7 million, up \$21.2 million, or 7.66%, from year-end 2004. During the first six months of 2005, slower loan originations resulted in a decrease of \$1.0 million in net loans receivable from year end 2004. In addition, investment securities available for sale decreased \$4.0 million, while mortgage-backed securities ( MBS ) held to maturity increased \$23.9 million. The build up in liquidity from loan and investment securities repayments, deposit inflows and borrowings was invested in MBS. Held to maturity security sales made during the periods were on securities where over 85% of the principal has been repaid.

Deposits totaled \$208.2 million at June 30, 2005, up \$12.3 million or 6.3% since the end of 2004. During the first six months of 2005, core deposits (NOW, demand, money market and passbook accounts) did not increase, compared to a \$5.9 million increase for the same period in 2004, while certificates of deposit increased \$11.0 million. At June 30, 2005, core deposits represented 48.45% of total deposits compared to 51.13% at December 31, 2004

#### **Allowance for Loan Losses**



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As of June 30, 2005, the Company's allowance for loan losses decreased to \$1,413,000 from \$1,420,000 as of December 31, 2004. The allowance for loan losses represents 0.60% of gross loans at both June 30, 2005 and December 31, 2004.

Management believes that the allowance for loan losses is adequate to cover probable incurred losses in Broadway Federal's loan portfolio as of June 30, 2005, but there can be no assurance that actual losses will not exceed the estimated amounts. In addition, the Office of Thrift Supervision (OTS) and the Federal Deposit Insurance Corporation periodically review Broadway Federal's allowance for loan losses as an integral part of their examination process. These agencies may require Broadway Federal to increase the allowance for loan losses based on their judgments of the information available to them at the time of their examination.

### **Non-Performing Assets**

Total non-performing assets, consisting of non-accrual loans, decreased by \$1,000 to \$113,000 at June 30, 2005 from \$114,000 at December 31, 2004. Non-accrual loans at June 30, 2005 consisted of one loan totaling \$77,000 secured by a single-family dwelling and one unsecured loan totaling \$36,000. There was no other real estate owned.

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as of June 30, 2005 and December 31, 2004. As a percentage of total assets, non-performing assets were 0.04% at June 30, 2005 and December 31, 2004.

## **Performance Ratios**

For the three and six months ended June 30, 2005, the Company's annualized return on average assets was 0.43% and 0.45%, respectively compared to 0.69% and 0.74% for the same periods in 2004. The declines were primarily attributable to the decrease in net earnings in 2005. The annualized return on average equity also decreased to 8.12% and 8.53%, respectively for the three and six months ended June 30, 2005 compared to 12.79% and 11.89% for the same periods in 2004. The annualized ratio of non-interest expense to average assets improved to 2.79% and 2.81% respectively, for the three and six months ended June 30, 2005 compared to 3.18% and 3.24% respectively for the same periods in 2004, reflecting the higher growth in average assets compared to the rate of growth in non-interest expense. The efficiency ratio was 79.84% and 78.81% for the three and six months ended June 30, 2005 compared to 73.33% and 72.40% for the same periods in 2004, reflecting lower revenues compared to non-interest expense in 2005 compared to 2004.

## **Income Taxes**

The Company's effective tax rate was approximately 40.64% and 40.31% for the three and six months ended June 30, 2005, compared to 39.97% for the same periods in the prior year. Income taxes are computed by applying the statutory federal income tax rate of 34.00% and the California income tax rate of 10.84% to earnings before income taxes.

## **Liquidity, Capital Resources and Market Risk**

Sources of liquidity and capital for the Company on a stand-alone basis include distributions from the Bank and the issuance of equity and debt securities, such as the preferred stock issued in 2002, the junior subordinated debentures issued during the first quarter of 2004 and the sale of 70,000 shares of the Company's common stock to Cathay during the second quarter of 2004. (See Note (5) of Notes to Unaudited Consolidated Financial Statements). Dividends and other capital distributions from the Bank are subject to regulatory restrictions.

The Bank's primary sources of funds are deposits, principal and interest payments on loans, sales of loans, mortgage-backed securities and investments, and advances from the Federal Home Loan Bank of San Francisco. Other sources of liquidity include principal repayments on mortgage-backed securities and other investments, and contributions of capital by the Company.

Since December 31, 2004, there has been no material change in the Company's interest rate sensitivity. For a discussion on the Company's interest rate sensitivity and market risk, see the Company's annual report on Form 10-KSB for the year ended December 31, 2004, including the Company's audited financial statements and the notes thereto.

## **Regulatory Capital**

The OTS capital regulations include three separate minimum capital requirements for savings institutions that are subject to OTS supervision. First, the tangible capital requirement mandates that the Bank's stockholder's equity, less intangible assets, be at least 1.50% of adjusted total assets as defined in the capital regulations. Second, the core capital requirement currently mandates that core capital (tangible capital plus certain qualifying intangible assets) be at least 4.00% of adjusted total assets as defined in the capital regulations. Third, the risk-based capital requirement presently mandates that core capital plus supplemental capital (as defined by the OTS) be at least 8.00% of risk-weighted assets as prescribed in the capital regulations. The capital regulations assign specific risk weightings to all assets and off-balance sheet items for this purpose.

Broadway Federal was in compliance with all capital requirements in effect at June 30, 2005, and met all standards necessary to be considered well-capitalized under the prompt corrective action regulations adopted by the OTS pursuant to the Federal Deposit Insurance Corporation Improvement Act of 1991 ( FDICIA ).

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The following table reflects the required and actual regulatory capital ratios of Broadway Federal at the date indicated:

| <b>Regulatory Capital Ratios<br/>For Broadway Federal</b> | <b>FIRREA<br/>Minimum<br/>Requirement</b> | <b>FDICIA<br/>Well-capitalized<br/>Requirement</b> | <b>Actual at<br/>June 30, 2004</b> |
|---|---|--|------------------------------------|
| Tangible ratio  | 1.50%                                     | N/A  | 6.84%                              |
| Leverage ratio  | 4.00%                                     | 5.00%  | 6.84%                              |
| Tier 1 Risk-based ratio                                   | 4.00%                                     | 6.00%  | 10.84%                             |
| Total Risk-based ratio                                    | 8.00%                                     | 10.00%   | 11.58%                             |

**ITEM 3. CONTROLS AND PROCEDURES**

As of June 30, 2005, an evaluation was performed under the supervision of the Company's Chief Executive Officer ( CEO ) and Acting Chief Financial Officer ( CFO ) of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's CEO and Acting CFO concluded that the Company's disclosure controls and procedures were effective as of June 30, 2005. There have been no significant changes in the Company's internal controls over financial reporting or in other factors that could significantly affect these controls subsequent to June 30, 2005.

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**PART II. OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

None

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None

**Item 3. DEFAULTS UPON SENIOR SECURITIES**

None

**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Annual Meeting of Stockholders of the Company was held on June 22, 2005 for the following purposes:

(a) To elect three directors to serve until the Annual Meeting to be held in the year 2008 and until their successors are elected and have been qualified.

At the meeting, the stockholders re-elected Albert O. Maddox, Daniel A. Medina and Virgil Roberts to serve as directors for three-year terms. The number of votes for each of the directors was as follows:

|                      |           |
|----------------------|-----------|
| Mr. Albert O. Maddox |           |
| For                  | 1,390,436 |
| Against              | 0         |
| Abstain              | 7,020     |
| Mr. Daniel A. Medina |           |
| For                  | 1,387,636 |
| Against              | 0         |
| Abstain              | 9,820     |
| Mr. Virgil Roberts   |           |
| For                  | 1,396,716 |
| Against              | 0         |
| Abstain              | 740       |

(b) To ratify the appointment of Crowe Chizek and Company LLP as the Company's independent auditors for 2005.

At the meeting, the stockholders ratified the appointment of Crowe Chizek and Company LLP as the Company's independent auditors based upon 1,395,108 shares voting for, 0 shares voting against and 2,340 shares abstaining.

**Item 5. OTHER INFORMATION**

None

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**Item 6. EXHIBITS AND REPORTS ON FORM 8-K**

(a) Exhibits

Exhibit 31.1 CEO Certification pursuant to Rules 13a-14 or 15d-14 of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 CFO Certification pursuant to Rules 13a-14 or 15d-14 of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32 Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

(b) Reports on Form 8-K

Form 8-K filed April 25, 2005 with respect to the engagement of Crowe Chizek and Company LLP as independent auditor of the Company.

Form 8-K filed June 27, 2005 with respect to a press release announcing the election of directors, ratification of independent auditor and payment of cash dividend.

Form 8-K filed June 30, 2005 with respect to a press release announcing the resignation of the Chief Financial Officer.

Form 8-K file July 05, 2005 with respect to the amendment of the Stock Purchase Agreement with Cathay General Bancorp.

For 8-K file July 28, 2005 with respect to a press release announcing earnings for the quarter ended June 30, 2005.

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SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized

Date: August 12, 2005

By: /s/ PAUL C. HUDSON  
Paul C. Hudson

President and Chief Executive Officer

Broadway Financial Corporation

Date: August 12, 2005

By: /s/ SAM SARPONG  
Sam Sarpong

Controller and Acting Chief Financial Officer

Broadway Financial Corporation