

MEDIA GENERAL INC  
Form DEF 14A  
March 15, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a)**

**of the Securities Exchange Act of 1934**

**(Amendment No.    )**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

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| <input type="checkbox"/> Preliminary Proxy Statement                 | <input type="checkbox"/> Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) |
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**Media General, Inc.**

(Name of Registrant as Specified In Its Charter)

**[List Other Person(s) or replace with LP24 (total) if blank]**

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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(1) Amount Previously Paid:

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(2) Form, Schedule or Registration Statement No.:

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(3) Filing Party:

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(4) Date Filed:



Notice of 2004  
Annual Meeting  
and  
Proxy Statement

Thursday, April 29, 2004

11:00 a.m.

Richmond Newspapers Production Facility

8460 Times-Dispatch Boulevard

Mechanicsville, Virginia

March 15, 2004

Dear Stockholder:

You are cordially invited to attend Media General's 2004 Annual Meeting on Thursday, April 29, 2004.

**Our Annual Meeting will be held at the Richmond Newspapers Production Facility, 8460 Times-Dispatch Boulevard (a right turn off U.S. 301, just north of its intersection with I-295), Mechanicsville, Virginia.**

Henry Valentine will retire from our Board of Directors at this year's Annual Meeting. Henry has been a Director since 1991, and for several years, he also served as our Vice Chairman. The Company, the Board and I have benefited immeasurably from Henry's perspective and judgment. We shall miss him very much. We are pleased, however, that Coleman Wortham III has agreed to stand for election to the Board. We hope you will attend this year's Annual Meeting both to thank Henry for his outstanding service and to welcome Coley Wortham.

Whether or not you plan to be present at the Annual Meeting, we value your vote. Most stockholders have a choice of voting over the Internet, by telephone, or by using a traditional proxy card. Please refer to your proxy card or the information forwarded by your bank, broker or other holder of record to see which options are available to you. However you choose to vote, please do so at your earliest convenience.

I look forward to seeing you on April 29.

Yours sincerely,

J. Stewart Bryan III

**Publishing   Broadcast   Interactive Media**

**NOTICE OF 2004 ANNUAL MEETING OF STOCKHOLDERS**

*To the Class A and Class B Common Stockholders*

*of Media General, Inc.*

Please take notice that the 2004 Annual Meeting of Stockholders of Media General, Inc., will be held at the **Richmond Newspapers Production Facility, 8460 Times-Dispatch Boulevard (a right turn off U.S. 301, just north of its intersection with I-295), Mechanicsville, Virginia, on Thursday, April 29, 2004, at 11:00 a.m.** for the following purposes:

1. To elect a Board of Directors for the ensuing year; and
2. To act upon such other matters as properly may come before the meeting.

Holders of the Company's Class A and Class B Common Stock of record at the close of business on March 5, 2004, are entitled to notice of and to vote at the meeting.

Your attention is directed to the accompanying Proxy Statement.

By Order of the Board of Directors

GEORGE L. MAHONEY, *Secretary*

Richmond, Virginia

March 15, 2004

**Stockholders are requested to vote by the Internet, by telephone or by completing and returning the accompanying proxy card in the envelope provided, whether or not they expect to attend the meeting in person. Internet and telephone voting facilities will close at 11:00 a.m. E.S.T. on April 28, 2004. A proxy may be revoked at any time before it is voted.**

## PROXY STATEMENT

### 2004 Annual Meeting of Stockholders

#### SOLICITATION OF PROXIES

This statement is furnished in connection with the solicitation of proxies by the Board of Directors of Media General, Inc. (the Company), to be used at the 2004 Annual Meeting of Stockholders to be held at the **Richmond Newspapers Production Facility, 8460 Times-Dispatch Boulevard (a right turn off U.S. 301, just north of its intersection with I-295), Mechanicsville, Virginia, on Thursday, April 29, 2004, at 11:00 a.m.** All shares entitled to vote and represented by properly completed proxies received prior to the meeting and not revoked will be voted at the meeting in accordance with instructions. Internet and telephone voting facilities will close at 11:00 a.m. E.S.T. on April 28, 2004. A proxy may be revoked by a Stockholder at any time before it is voted.

The Annual Report to the Stockholders of the Company, including financial statements for the fiscal year ended December 28, 2003, and this Proxy Statement and accompanying proxy card, are being mailed to Stockholders on or about March 15, 2004.

#### VOTING SECURITIES AND PRINCIPAL HOLDERS THEREOF

The Company had outstanding 23,046,578 shares of Class A Common Stock (Class A Stock) and 555,992 shares of Class B Common Stock (Class B Stock) as of March 5, 2004. Only holders of record at the close of business on such date will be entitled to vote, and each share of Class A or Class B Stock will be entitled to one vote on each matter as to which such class is entitled to vote.

The following table shows the stock ownership as of the most recent practicable date of all persons known by the Company to have been the beneficial owners of more than 5% of the outstanding shares of any class of the Company's securities and the stock ownership of the directors and officers of the Company as a group. All such information is based on information furnished by or on behalf of the persons listed, who have sole voting power and sole dispositive power as to all shares of Class A and Class B Stock listed unless noted to the contrary.

| Name and Address of<br>Beneficial Holder   | Title of<br>Class | Amount<br>and Nature<br>of Beneficial<br>Ownership | Percent<br>of<br>Class |
|--|-------------------|--|------------------------|
| J. Stewart Bryan III<br>333 East Franklin Street<br>Richmond, VA 23219                                 | Class A           | 1,281,173(1)                                       | 5.6%                   |
|  | Class B           | 461,468(1)   | 83.0%                  |
| Jane Bryan Brockenbrough<br>c/o Bryan Brothers<br>1802 Bayberry Court, Suite 302<br>Richmond, VA 23226 | Class B           | 55,580(2)  | 10.0%                  |
| Mario J. Gabelli   | Class A           | 6,265,071(3)                                       | 27.2%                  |

One Corporate Center  
Rye, NY 10580



| Name and Address of<br>Beneficial Holder   | Title of<br>Class  | Amount<br>and Nature<br>of Beneficial<br>Ownership | Percent<br>of<br>Class |
|--|--------------------|--|------------------------|
| Fidelity Investments Institutional<br>Operations Company, Inc.<br>82 Devonshire Street<br>Boston, MA 02109 | Class A            | 1,762,056(4)                                       | 7.6%                   |
| Private Capital Management, L.P.<br>8889 Pelican Bay Blvd.<br>Naples, FL 34108                             | Class A            | 1,412,800(5)                                       | 6.1%                   |
| All directors and executive<br>officers as a group   | Class A<br>Class B | 1,800,565(6)<br>461,468                            | 7.8%<br>83.0%          |

- (1) The shares listed for J. Stewart Bryan III include 4,800 shares of Class A Stock held by a private foundation controlled by Mr. Bryan, 47,413 shares of Class A Stock held (as of February 29, 2004) for his benefit by the MG Advantage 401(k) Plan (the 401(k) Plan), 119,700 shares of Class A Stock registered in his name under the Media General, Inc., Restricted Stock Plan, 232,700 shares of Class A Stock subject to currently exercisable options, 535,200 shares of Class A Stock held by trusts of which Mr. Bryan serves as a fiduciary and shares in the control of the voting and disposition of the shares, and 373,000 shares of Class B Stock held by the D. Tennant Bryan Media Trust, of which Mr. Bryan serves as sole trustee. Mr. Bryan and the Media Trust constitute a group for certain purposes.
- (2) Jane Bryan Brockenbrough additionally has sole voting and dispositive power as to 6,000 shares of Class A Stock.
- (3) According to a Schedule 13D, amended as of December 9, 2003, the shares listed include shares beneficially owned by Mr. Gabelli or entities under his direct or indirect control, including 4,086,071 shares beneficially owned by GAMCO Investors, Inc. (GAMCO), 2,179,000 shares beneficially owned by Gabelli Funds, LLC (Gabelli Funds); additionally, 380 shares of Class B Stock are beneficially owned by another Gabelli-controlled entity. All such shares also are beneficially owned by Mr. Gabelli and by Gabelli Group Capital Partners, Inc., and Gabelli Asset Management, Inc., parent companies of GAMCO and Gabelli Funds. According to the Schedule 13D, GAMCO has sole dispositive power over all, and sole voting power over 3,842,721, of the shares it beneficially owns, and each of the Gabelli Funds and the other Gabelli-controlled entity has sole dispositive and voting power over all of its shares it beneficially owns except that, if the aggregate voting power of the Gabelli Funds should exceed 25% of voting interest in the Company held by all Gabelli entities, the shares beneficially owned by Gabelli Funds will be voted by a proxy voting committee for each of the approximately 20 funds to which the Gabelli Funds provide discretionary managed account services. According to a Schedule 13G, as of December 31, 2003, The Gabelli Value Fund, one of the funds to which Gabelli Funds provides discretionary managed account services, beneficially owned and had sole voting power over 1,360,000 shares of Class A Stock.
- (4) Fidelity Investments serves as trustee of the 401(k) Plan, and the 1,762,056 Class A shares held as of February 29, 2004, are held in that capacity. The 401(k) Plan provides that shares held for the 401(k) Plan are to be voted by the trustee in the same proportion as instructions received from

participants. Subject to certain restrictions, participants have the right to direct the disposition of shares of Class A Stock held for their benefit by the 401(k) Plan.

- (5) According to a Schedule 13G, as of December 31, 2003, Bruce S. Sherman and Gregg G. Powers, respectively the chief executive officer and president of Private Capital Management, also beneficially owned the shares listed. Private Capital Management and Messrs. Sherman and Powers exercise shared voting and dispositive powers with respect to those shares.
- (6) Includes an aggregate of 479,703 Class A shares subject to currently exercisable stock options.

## ELECTION OF DIRECTORS

The Articles of Incorporation of the Company provide for the holders of the Class A Stock voting separately and as a class to elect 30% of the Board of Directors (or the nearest whole number if such percentage is not a whole number) and for the holders of the Class B Stock to elect the balance. Accordingly, of the nine directors to be elected, three will be Class A Directors to be elected by the Class A Stockholders, and six will be Class B Directors to be elected by the Class B Stockholders. The By-laws of the Company, consistent with applicable Virginia law, provide that in the election of each class of Directors, those receiving the greatest number of votes of each class of Stockholders entitled to vote for such Directors shall be elected. Abstentions and non-votes by brokers, banks and other nominee holders of record shall not be counted for or against any nominee. The Directors elected will serve until the next Annual Meeting of Stockholders. All of the nominees listed below except Mr. Wortham presently are members of the Board. Unless authority is withheld, the proxies will be voted for the election as Directors of the persons named below, or, if for any reason any of such persons are unavailable, for such substitutes as management may propose. The Company has no reason to believe that any of the nominees will be unavailable. The following material is based on information submitted by the person named. Unless noted to the contrary, each Director has sole voting power and sole dispositive power as to all shares listed as owned beneficially by him or her.

| <u>Name</u>              | <u>Age</u> | <u>Director<br/>Since</u> | <u>Number and Percentage* of Shares<br/>Beneficially Owned March 5, 2004</u> |          |                |          |
|--------------------------|------------|---------------------------|--|----------|----------------|----------|
|                          |            |                           | <u>Class A(1)</u>  | <u>%</u> | <u>Class B</u> | <u>%</u> |
| <i>Class A Directors</i> |            |                           |  |          |                |          |
| Charles A. Davis         | 55         | 1989                      | 18,317   |          |                |          |
| C. Boyden Gray           | 61         | 2003                      | 708  |          |                |          |
| Walter E. Williams       | 67         | 2001                      | 4,029  |          |                |          |
| <i>Class B Directors</i> |            |                           |  |          |                |          |
| O. Reid Ashe, Jr.        | 55         | 2002                      | 68,278(2)  |          |                |          |
| J. Stewart Bryan III     | 65         | 1974                      | 1,281,173(3)   | 5.6%     | 461,468        | 83.0%    |
| Marshall N. Morton       | 58         | 1997                      | 163,640(4)   |          |                |          |
| Thompson L. Rankin       | 63         | 2001                      | 7,341  |          |                |          |
| Wyndham Robertson        | 66         | 1996                      | 11,175   |          |                |          |
| Coleman Wortham III      | 58         |                           |  |          |                |          |

\*Percentages of stock ownership less than one percent are not shown.

- (1) Includes shares, if any, held in the 401(k) Plan as of February 29, 2004. Also includes deferred Class A Stock units credited, as of December 31, 2003, to non-employee Directors' accounts pursuant to the Media General, Inc., Directors' Deferred Compensation Plan, as follows: Mr. Davis 13,736 units; Mr. Gray 708; Mr. Williams 4,029 units; Mr. Rankin 6,141 units; Miss Robertson 9,875 units. For further information as to deferred Class A Stock units, see page 6.
- (2) For further information as to stock held by Mr. Ashe, see Stock Ownership of Executive Officers.
- (3) For further information as to stock held by Mr. Bryan, see Voting Securities and Principal Holders Thereof.
- (4) For further information as to stock held by Mr. Morton, see Stock Ownership of Executive Officers.

**Directors**

CHARLES A. DAVIS, is Vice Chairman of Marsh & McLennan Companies, Inc., and is Chairman and Chief Executive Officer of MMC Capital, Inc. He previously was a limited partner in The Goldman Sachs Group, L.P., and was a partner for more than five years in the investment banking firm of Goldman, Sachs & Co. Mr. Davis also serves as a director of Axis Capital Holdings Limited, Merchants Bancshares, Inc., and Progressive Corporation.

C. BOYDEN GRAY is a partner in the Washington, D.C. law firm of Wilmer Cutler Pickering LLP and has served in that position for more than five years. He additionally was Counsel to President George H.W. Bush from 1989 to 1993.

WALTER E. WILLIAMS has served on the faculty of George Mason University, Fairfax, Virginia, since 1980 and was the Chairman of the Economics Department from 1995 to 2001. He also is an author, columnist and frequent television and radio commentator.

O. REID ASHE, JR. is President and Chief Operating Officer of the Company and assumed those responsibilities in July 2001. He previously served as the President and Publisher of The Tampa Tribune from 1997 to 2001, and he was the President and Associate Publisher of The Tampa Tribune from 1996 to 1997.

J. STEWART BRYAN III is Chairman of the Board and Chief Executive Officer of the Company and has served in those capacities since July 1990. He was President of the Company from July 1990 to July 2001. Prior to July 1990, he had served as Vice Chairman of the Board and Executive Vice President of the Company since 1985, and as Chief Operating Officer of the Company since 1989. He additionally has been Publisher of the Richmond Times-Dispatch for more than five years.

MARSHALL N. MORTON was elected Vice Chairman of the Board in 2001 and is the Company's Chief Financial Officer, a position he has held for more than five years. He was the Company's Senior Vice President from 1989 to 2001.

THOMPSON L. RANKIN retired in 1997 as President and Chief Executive Officer of Lykes Bros. Inc., having served in that position for more than five years. He also is the former Chairman of the Board and Chief Executive Officer of Lykes Energy, Inc., and served in that position for more than five years. He previously served on the Board of Directors of the Company from 1985 to 1994. Mr. Rankin also serves as a director of TECO Energy, Inc.

WYNDHAM ROBERTSON retired in March 1996 as Vice President for Communications at the University of North Carolina, having served in that position for more than five years. She previously was an Assistant Managing Editor for Fortune magazine and worked with that organization for 24 years.

COLEMAN WORTHAM III is President and Chief Executive Officer of Davenport & Company LLC, a Richmond, Virginia, investment banking firm, and has served in those positions for more than five years.



### **Board of Directors and Committee Meetings**

The Board of Directors held five regular meetings during 2003. The Company's independent Directors meet in executive session (that is, without Messrs. Ashe, Bryan and Morton) at each regularly scheduled Board meeting. The chair is rotated alphabetically for each executive session.

The standing committees of the Board of Directors are the Executive Committee, the Audit Committee and the Compensation Committee.

The Executive Committee presently consists of Messrs. Ashe, Bryan, Morton and Valentine. The Executive Committee is empowered, with certain limitations, to exercise all of the powers of the Board of Directors when the full Board is not in session. The Executive Committee met twice during 2003.

The Audit Committee presently consists of Miss Robertson and Messrs. Rankin and Williams, each of whom is independent under the rules of the Securities and Exchange Commission and the New York Stock Exchange. This committee oversees the audit function of the Company, both with regard to internal auditors and independent auditors. In this capacity, the committee meets with internal and independent auditors, has sole authority to retain and terminate the Company's independent auditors and reviews all quarterly and annual SEC filings made by the Company. The Audit Committee met six times during 2003.

The Compensation Committee presently consists of Messrs. Davis, Gray and Valentine, each of whom is independent under the rules of the NYSE. This committee has general responsibility for employee compensation, makes recommendations to the Board concerning officer and director compensation and oversees the operation of the compensation-related benefit plans. The Compensation Committee met twice during 2003.

Pursuant to the Media General, Inc., Directors' Deferred Compensation Plan, in 2003 each Director who had not at any time served as an employee of the Company (an Outside Director) received 50% of his or her annual compensation, which totaled \$75,000 in 2003, in deferred Class A Stock units and could have elected to receive the other 50% of annual compensation in cash or deferred stock units. All Outside Directors but two elected to receive all available 2003 compensation in deferred stock units. Effective in 2004, Outside Directors' annual compensation has been increased to \$100,000, which amount covers all scheduled Board meetings and two scheduled committee meetings each year. An additional \$1,750 is paid for each additional Board or committee meeting attended by an Outside Director. As before, each Outside Director receives 50% of his or her annual compensation, including any additional meeting fees, in deferred Class A Stock units and may elect to receive the other half of his or her annual compensation in cash or deferred stock units.

### **Controlled Company/Director Independence**

As noted previously, under the Company's Articles of Incorporation, the Class B Stockholders, voting separately as a class, are entitled to elect all the members of the Board other than the 30% of the Board elected separately by the Class A Stockholders. In addition, the Class B Stockholders have the sole right to vote on all other matters submitted for a vote of Stockholders, except as required by law and except with respect to the limited matters specifically set forth in our Articles of Incorporation.

By virtue of Mr. Bryan's voting control over approximately 83% of the Class B Stock, the Board of Directors has determined that the Company constitutes a controlled company under the rules of the NYSE. As such, the Company is exempt from the rules of the Exchange requiring listed

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companies to have a majority of independent directors and to maintain compensation and nominating committees comprised solely of independent directors.

Nonetheless, the Board affirmatively has determined that each of its current non-management members and Director-nominee Coleman Wortham III have no material relationship with the Company and qualify as independent under NYSE rules. Specifically, the Board has determined that Charles A. Davis, C. Boyden Gray, Thompson L. Rankin, Wyndham Robertson, retiring Director Henry C. Valentine, II, Walter E. Williams and Mr. Wortham are independent. The Board applied its Director Independence Standards, which contain categorical standards, in making these independence determinations. A copy of these Standards is attached hereto as Appendix A. In addition, the Board maintains Audit and Compensation Committees comprised solely of independent directors. The charters of these committees are available on our website, [www.mediageneral.com](http://www.mediageneral.com), and in print from our Investor Relations Department.

#### **Audit Committee Financial Experts**

The Board of Directors has determined that two members of the Audit Committee, Thompson L. Rankin and Walter E. Williams, each of whom is also independent under the rules of the SEC and the NYSE, are audit committee financial experts in accordance with applicable SEC rules. In reaching this conclusion, the Board considered those members' qualifications in the aggregate, including the following relevant experience.

Mr. Rankin has served as a Director of the Company from 1985-1994 and since 2001 and has been a member of the Audit Committee for each of those years. He also has been the chief operating officer, president and chief executive officer of Lykes Bros., Inc., and chairman and chief executive officer of Lykes Energy, Inc., and in such capacities has actively supervised those companies' principal financial officers, principal accounting officers, controllers, auditors and public accountants. He additionally serves as a director of TECO Energy, Inc., where he is a member of that company's audit committee and its finance committee.

Mr. Williams has served as a Director of the Company since 2001 and has been the Chairman of the Audit Committee since 2003. He has degrees in economics from California State University (B.A.) and UCLA (M.A. and Ph.D.). He has served for over 20 years on the faculty of George Mason University, where he is the John M. Olin Distinguished Professor of Economics and was the department chairman from 1995 to 2001. He is also an author, columnist and frequent television and radio commentator.



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**STOCK OWNERSHIP OF EXECUTIVE OFFICERS**

The following table lists the beneficial ownership of the Company's Class A and Class B Stock by the executive officers named in the Summary Compensation Table as of March 5, 2004.

| <u>Name</u>             | <b>Number and Percentage* of Shares<br/>Beneficially Owned March 5, 2004</b> |          |                |          |
|-------------------------|--|----------|----------------|----------|
|                         | <u>Class A(1)</u>  | <u>%</u> | <u>Class B</u> | <u>%</u> |
| J. Stewart Bryan III    | 1,281,173(2)   | 5.6%     | 461,468(2)     | 83.0%    |
| Marshall N. Morton      | 163,640(3)   |          |                |          |
| O. Reid Ashe, Jr.       | 68,278(4)  |          |                |          |
| H. Graham Woodlief, Jr. | 79,849(5)  |          |                |          |
| George L. Mahoney       | 24,529(6)  |          |                |          |

\*Percentages of stock ownership less than one percent are not shown.

- (1) Includes shares held in the 401(k) Plan as of February 29, 2004.
- (2) For further information as to stock held by Mr. Bryan, see Voting Securities and Principal Holders Thereof.
- (3) Shares listed for Mr. Morton include 85,533 shares subject to currently exercisable options and 55,000 shares registered in his name under the Restricted Stock Plan.
- (4) Shares listed for Mr. Ashe include 30,934 shares subject to currently exercisable options and 33,700 shares registered in his name under the Restricted Stock Plan. Mr. Ashe is co-trustee, along with his wife, of 2,840 shares held in a revocable trust.
- (5) Shares listed for Mr. Woodlief include 46,367 shares subject to currently exercisable options and 28,000 shares registered in his name under the Restricted Stock Plan.
- (6) Shares listed for Mr. Mahoney include 4,867 shares subject to currently exercisable options and 16,600 shares registered in his name under the Restricted Stock Plan.

### COMPENSATION OF EXECUTIVE OFFICERS

The following table sets forth annual and long-term compensation for the last three years for the Company's Chief Executive Officer and the four other most highly compensated executive officers.

**Summary Compensation Table**

| Name and<br>Principal Position                                      | Year | Annual Compensation |               |  | Long-Term Compensation<br>Awards |             | All Other<br>Compensation<br>\$(3)(4) |
|---|------|---------------------|---------------|--|----------------------------------|-------------|---------------------------------------|
|   |      | Salary<br>(\$)      | Bonus<br>(\$) | Other Annual<br>Compensation<br>\$(1)(4) | Restricted Stock<br>\$(2)        | Options (#) |                                       |
| J. Stewart Bryan III,<br>Chairman and Chief Executive<br>Officer    | 2003 | \$ 875,000          | \$ 427,302    | \$ 295,931                               | \$ 2,563,015                     | 35,100      | \$ 2,373,140                          |
|   | 2002 | 875,000             | 558,683       | 321,068                                  |                                  | 48,500      | 408,377                               |
|   | 2001 | 875,000             |               | 343,939                                  | 2,575,000                        | 38,100      | 431,156                               |
| Marshall N. Morton,<br>Vice Chairman and Chief<br>Financial Officer | 2003 | 570,000             | 278,357       | 50,319                                   | 1,667,368                        | 22,800      | 106,089                               |
|   | 2002 | 525,000             | 274,263       | 56,229                                   |                                  | 17,900      | 90,509                                |
|   | 2001 | 525,000             |               | 57,343                                   | 803,400                          | 11,400      | 106,387                               |
| O. Reid Ashe, Jr.,*<br>President and Chief Operating<br>Officer     | 2003 | 470,000             | 229,522       | 38,219                                   | 1,374,452                        | 18,800      | 62,500                                |
|   | 2002 | 425,000             | 222,022       | 44,649                                   |                                  | 12,500      | 72,632                                |
|   | 2001 | 375,562             |               | 44,066                                   | 288,400                          | 4,100       | 72,527                                |
| H. Graham Woodlief, Jr.,<br>Vice President                          | 2003 | 417,500             | 186,444       | 45,765                                   | 732,290                          | 10,000      | 79,586                                |
|   | 2002 | 390,000             | 115,502       | 49,709                                   |                                  | 11,100      | 71,006                                |
|   | 2001 | 390,000             |               | 50,391                                   | 453,200                          | 6,500       | 70,815                                |
| George L. Mahoney,<br>General Counsel and Secretary                 | 2003 | 362,500             | 144,839       | 27,041                                   | 422,475                          | 5,800       | 58,570                                |
|   | 2002 | 332,500             | 138,960       | 28,432                                   |                                  | 8,100       | 48,804                                |
|   | 2001 | 332,500             |               | 28,994                                   | 288,400                          | 4,100       | 48,169                                |

\* Mr. Ashe assumed the positions of President and Chief Operating Officer on July 1, 2001, concurrently with being named an executive officer of the Company.

(1) The amounts disclosed under this column for the most recent fiscal year consist of the following:

| Name                 | Above-Market<br>Amounts Earned<br>on Deferred<br>Compensation<br>During the<br>Fiscal Year | Tax Gross Up<br>Associated with<br>Variable Universal<br>Life Insurance for the<br>Benefit of the<br>Named<br>Executive Officer | Total      |
|----------------------|--|---|------------|
| J. Stewart Bryan III | \$ 19,078  | \$ 276,853  | \$ 295,931 |
| Marshall N. Morton   |  | 50,319  | 50,319     |
| O. Reid Ashe, Jr.    |  | 38,219  | 38,219     |

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|                         |       |        |        |
|-------------------------|-------|--------|--------|
| H. Graham Woodlief, Jr. | 5,270 | 40,495 | 45,765 |
| George L. Mahoney       |       | 27,041 | 27,041 |

(2) At December 28, 2003, the number and value of the aggregate restricted stock awards held by named executive officers were: Mr. Bryan 119,700 and \$7,782,894; Mr. Morton 55,000 and \$3,576,100; Mr. Ashe 33,700 and \$2,191,174; Mr. Woodlief 28,000 and \$1,820,560; and Mr. Mahoney 16,600 and \$1,079,332. Shares were awarded in the name of each executive, and each has all rights of other Class A Stockholders, including dividends, subject to certain restrictions and forfeiture provisions.

(3) The amounts disclosed under this column for the most recent fiscal year consist of the following:

| <u>Name</u>             | <u>Annual Company Contributions to Vested and Unvested Defined Contribution Plans</u> | <u>Dollar Value of Insurance Premiums Paid by the Company With Respect to Variable Universal Life Insurance for the Benefit of the Named Executive Officer</u> | <u>Dollar Value of Insurance Premiums Paid by the Company With Respect to Term Life Insurance for the Benefit of the Named Executive Officer</u> | <u>In-service Distributions from Executive Supplemental Retirement Plan (4)</u> | <u>Total</u> |
|-------------------------|---|--|--|---|--------------|
| J. Stewart Bryan III    | \$ 48,000   | \$ 394,500   | \$ 40  | \$ 1,930,600  | \$ 2,373,140 |
| Marshall N. Morton      | 34,349  | 71,700   | 40   |   | 106,089      |
| O. Reid Ashe, Jr.       | 8,000   | 54,460   | 40   |   | 62,500       |
| H. Graham Woodlief, Jr. | 21,846  | 57,700   | 40   |   | 79,586       |
| George L. Mahoney       | 20,000  | 38,530   | 40   |   | 58,570       |

(4) Mr. Bryan elected to begin receiving in-service distributions as provided for in the Company's Executive Supplemental Retirement Plan and as more fully described in this document under the heading Pension Plan Table.

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**Option Grants in Last Fiscal Year**

The following table provides information on stock options granted in fiscal 2003 to the named executive officers.

| <b>Individual Grants</b> |   |   |  |                        |   |  |
|--------------------------|---|---|--|------------------------|---|--|
| <b>Name</b>              | <b>Number of Securities Underlying Options Granted (#)(1)</b> | <b>% of Total Options Granted to Employees in Fiscal Year</b> | <b>Exercise or Base Price (\$/Share)</b> | <b>Expiration Date</b> | <b>Grant Date Present Value (\$)(2)</b> |  |
| J. Stewart Bryan III     | 35,100  | 9.9%  | \$ 56.025                                | Jan. 29, 2013          | \$ 690,944                              |  |
| Marshall N. Morton       | 22,800  | 6.4%  | 56.025                                   | Jan. 29, 2013          | 448,818                                 |  |
| O. Reid Ashe, Jr.        | 18,800  | 5.3%  | 56.025                                   | Jan. 29, 2013          | 370,078                                 |  |
| H. Graham Woodlief, Jr   | 10,000  | 2.8%  | 56.025                                   | Jan. 29, 2013          | 196,850                                 |  |
| George L. Mahoney        | 5,800   | 1.6%  | 56.025                                   | Jan. 29, 2013          | 114,173                                 |  |

- (1) The amounts listed under this column represent the number of shares of the Company's Class A Stock covered by options granted to the named executive officers during fiscal 2003 under the provisions of the 1996 Employee Non-Qualified Stock Option Plan. The options expire on Jan. 29, 2013 and are exercisable in one-third increments over a three-year period and expire 10 years after the date of grant. Any options not yet exercisable become so, and must be exercised within 12 months of, the optionee's death during employment or retirement after age 55.
- (2) Option values were computed using the Black-Scholes pricing model. The assumptions used in the model were: expected volatility of .27; zero-coupon government bond yield of 4.2%; dividend yield of 1.38%; and time to exercise of 10 years. Additionally, a 5.71% discount was applied to reflect three-year pro rata vesting (3% per year probability of forfeiture). The actual value, if any, an executive may realize will depend on the amount by which the stock price on the date of exercise exceeds the exercise price. There is no assurance that the value actually realized by an executive will be at or near the value estimated by use of the Black-Scholes model.

**Aggregated Option Exercises in Last Fiscal Year  
and Fiscal Year-End Option Values**

The following table provides information with respect to options exercised during fiscal 2003 and the number and value of stock options outstanding at the fiscal year-end.

| Name                   | Shares<br>Acquired On<br>Exercise (#) | Value<br>Realized (\$) | Number of Securities<br>Underlying Unexercised<br>Options at Fiscal<br>Year-End (#) |               | Value of Unexercised<br>In-the-Money Options<br>at Fiscal Year-End \$(1) |               |
|------------------------|---------------------------------------|------------------------|---|---------------|--|---------------|
|                        |                                       |                        | Exercisable   | Unexercisable | Exercisable  | Unexercisable |
| J. Stewart Bryan III   | 20,200                                | \$ 768,206             | 195,100   | 74,200        | \$ 4,404,570   | \$ 875,792    |
| Marshall N. Morton     | 7,200                                 | 273,780                | 69,967  | 34,933        | 1,662,682  | 379,032       |
| O. Reid Ashe, Jr       |                                       |                        | 20,567  | 25,633        | 368,113  | 267,882       |
| H. Graham Woodlief, Jr |                                       |                        | 38,500  | 16,900        | 819,047  | 188,864       |
| George L. Mahoney      | 7,300                                 | 106,946                |   | 10,300        |  | 116,728       |

- (1) The amount listed represents the difference between the closing price of the Company's Class A Stock at the end of fiscal 2003 (\$65.02) and the exercise price per share, multiplied by the number of shares covered by the options.

**Pension Plan Table**

The following table reflects the estimated aggregate retirement benefits to which certain executive officers of the Company, including each of the named executive officers in the Summary Compensation Table, are entitled under the provisions of the Company's non-contributory, funded Employees Retirement Plan and its Executive Supplemental Retirement Plan (SERP). Pursuant to a 2003 SERP amendment, an executive with 15 years of service after admission to the SERP who has attained the age of 65 and who has remained in the employ of the Company may elect to begin to receive in-service distributions of that executive's accrued supplemental retirement benefit. In doing so the benefit is calculated, and future salary and bonus increases will not affect the benefit owed to the executive. The executive receives a one-time 35% lump sum distribution of the calculated benefit and a life annuity for the remaining value.

The amount of benefit in the following table assumes that the executive has completed a minimum of 15 years of service and has not elected in-service distributions under the SERP. The benefit amount will be reduced if an executive elects to receive in-service distributions, for service of less than 15 years, or if the executive retires prior to attaining age 63. Additional benefits are not earned for service beyond 15 years.

| Highest Five-Year<br>Average Compensation | Lifetime Annual Benefit<br>at or After<br>Normal Retirement Date |
|---|--|
| \$ 350,000                                | \$ 192,500   |
| 450,000                                   | 247,500  |
| 550,000                                   | 302,500  |
| 650,000                                   | 357,500  |

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|           |         |
|-----------|---------|
| 750,000   | 412,500 |
| 850,000   | 467,500 |
| 950,000   | 522,500 |
| 1,050,000 | 577,500 |
| 1,150,000 | 632,500 |
| 1,250,000 | 687,500 |
| 1,350,000 | 742,500 |
| 1,450,000 | 797,500 |

The amount of benefit for the executive officers named in the Summary Compensation Table is derived by averaging each officer's five highest years of Annual Compensation, as reflected in the Salary and Bonus columns of such tables. Retirement benefits shown are payable without offset for Social Security in monthly installments as life annuities, or in other optional forms, upon retirement after attaining age 63. Benefits for executives who participated in both plans prior to January 1, 1991, are reduced by the amount of benefits payable to them under pension plans of former employers.

### **Audit Committee Report**

The Audit Committee oversees the Company's financial reporting process on behalf of the Board of Directors and operates under a written charter adopted by the Board. Company management has the primary responsibility for the financial statements and the reporting process including the systems of internal controls. In fulfilling these oversight responsibilities, the Committee reviewed the audited financial statements in the Annual Report with management including a discussion of the suitability, not just the acceptability, of the accounting principles, the reasonableness of significant judgments and the clarity of disclosures in the financial statements.

In addition, the Committee reviewed with the independent auditors their judgments as to the suitability, not just the acceptability, of the accounting principles adopted by the Company as well as such other matters as are required to be discussed with the Committee under generally accepted auditing standards. The Committee also has discussed with the independent auditors the auditors' independence from management and the Company, including matters in the written disclosures and letter required by the Public Company Accounting Oversight Board and received by the Committee, and considered the compatibility of non-audit services with the auditors' independence.

The Committee discussed with the Company's internal and independent auditors the overall scope and plans for their respective audits. The Committee meets with the internal auditors and the independent auditors, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls and the overall quality of the Company's financial reporting. The Committee held six meetings during 2003.

In reliance on the reviews and discussions referred to above, the Committee recommended to the Board of Directors (and the Board has approved) that the audited financial statements at, and for the three years ended December 28, 2003, be included in the Annual Report on Form 10-K for filing with the SEC.

### **The Audit Committee**

Walter E. Williams, *Chairman*

Thompson L. Rankin

Wyndham Robertson



**Audit and Non-Audit Fees**

*A copy of the Audit Committee's Pre-Approval Policy and Procedures is attached as Appendix B to this Proxy Statement.*

The following table presents fees paid for services provided by Ernst & Young LLP for fiscal 2003 and 2002. All services reflected in the fees below were pre-approved by the Audit Committee in accordance with its established procedures.

|                        | <u>2003</u>         | <u>2002</u>       |
|------------------------|---------------------|-------------------|
| Audit Fees (a)         | \$ 802,000          | \$ 722,000        |
| Audit-Related Fees (b) | 99,000              | 145,000           |
| Tax (c)                | 178,000             | 97,000            |
| Other (d)              |                     | 9,000             |
| <b>Total</b>           | <b>\$ 1,079,000</b> | <b>\$ 973,000</b> |

- (a) Fees for professional services provided for the audit of the Company's annual financial statements as well as reviews of the Company's quarterly reports on Form 10-Q.
- (b) Fees for professional services which principally include services in connection with reviews of internal control matters and regulatory audits of employee benefit plans.
- (c) Fees for professional services for tax related advice and compliance.
- (d) Fees for professional services related to granting access to audit workpapers.

**Compensation Committee Report**

Media General's compensation system is a management tool that is used to support and reinforce key operating and strategic goals. It is applied consistently to all salaried employees.

The Company's compensation programs for management employees are designed to build a strong link between an individual's performance and his or her related compensation opportunities as well as to align the interests of key Media General employees with those of the Stockholders. These two elements induce eligible employees to be more responsive to the needs of the Company. Periodically, the Company reviews its compensation programs with independent consultants who report directly to the Committee to ensure that, corporately, it is competitive and is taking advantage of current thinking in the field of compensation management.

The Compensation Committee feels that a tightly administered program that rewards eligible managers for appropriate performance is a constructive way to attract and retain talented personnel. Eligibility to participate in Media General's annual and long-term incentive programs is determined by the Committee assisted by recommendations from the Chief Executive Officer.

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There are three components to total executive compensation at Media General: base salary and short- and long-term incentives. Using both general and specific media industry surveys targeted to the Company's size along with published data on executive compensation levels, the Committee has established second quartile (51st-75th percentile) targets for each component. The number of companies participating in such surveys varies but provides for a statistically meaningful group in any given year.

Base salary levels are determined with reference to external competitive levels (as described previously) and internal equity. Pay and performance then are linked through the use of the two incentive programs.

The short-term incentive program combines specific threshold, target and maximum performance goals established at the beginning of the measurement year with award targets, as described previously. Goals are based predominantly on profit and asset utilization levels and are established individually for each business unit and for the Company. No awards are paid until an aggregate corporate cash flow goal (which is reset annually) is attained. Cash awards are paid based on the accomplishment of these goals. Maximum awards for operating units are attained at 150% of target, with a maximum payout at 250% of the target. At the corporate level, maximum awards are attained at 120% of target with a maximum payout of 200% of target. Barring exceptional circumstances, which, in the Committee's opinion, were not under operating unit control, no bonuses are paid at either the operating or corporate level for performance that is less than 80% of target.

A long-term incentive program is used to reward sustained stock price growth and/or achievement of long-term, pre-established earnings per share growth targets. Awards in this program are made in the form of stock options (typically awarded to eligible participants annually at fair market value on the grant date, vesting over a three-year period) and restricted stock (typically granted to selected executive officers every other year with restrictions (currently ten years) on sale that may be lifted if pre-established earnings per share growth targets are met). The combined expected value of stock-based awards is targeted to achieve competitive levels of total compensation as described earlier; for those selected executive officers who are eligible to receive both restricted stock and stock options, annual grants are awarded on the basis that 60% of the competitive long-term incentive target would be delivered through restricted stock. The Committee notes that the relative value of a given award at the end of the measurement period will depend on the growth in value of the common stock of the Company over the time period. The vesting and ten-year trading restrictions emphasize the long-term nature of these awards and encourage eligible employees to remain in the employ of the Company.

Section 162(m) of the Internal Revenue Code disallows a deduction for compensation in excess of \$1,000,000 paid to any of the executive officers named in the Summary Compensation Table, unless such excess compensation qualifies as performance-based compensation under Section 162(m) and related Internal Revenue Service regulations. The Compensation Committee seeks to maximize the deductibility of compensation paid to executive officers but also recognizes that the payment of non-deductible compensation may at times be in the best interests of the Company.

#### *CEO Compensation During 2003*

Mr. Bryan's base salary in 2003 of \$875,000 was unchanged from that of the preceding year. Year-over-year aggregate corporate performance fell slightly short of the return on assets target established by the Compensation Committee and approved by the Board of Directors at the beginning of the year. As a result, Mr. Bryan received a bonus of \$427,302, in accordance with strict application of the bonus payout formula. The Company also paid \$394,500 of premium on Mr. Bryan's behalf and a tax gross-up of \$276,853 during the year related to a variable life insurance policy. At the beginning of fiscal year 2003, a stock option award of 35,100 shares of Media General Class A Stock was made to Mr. Bryan together with an award of 45,500 shares of restricted Class A Stock. As in the past, these awards, as well as Mr. Bryan's base salary and bonus formula, were developed in accordance with competitive practice, as outlined previously, and were based on the standard provisions of Media General's annual and long-term incentive plans. Mr. Bryan also elected in 2003 to begin receiving in-service distributions under the Company's Executive Supplemental Retirement Plan, as more

fully described under the headings Compensation of Executive Officers and Pension Plan Table. Such distributions are made from a qualifying executive's previously accrued supplemental retirement benefit, and Mr. Bryan received distributions of \$1,930,600 in 2003.

### **The Compensation Committee**

Henry L. Valentine, II, *Chairman*

Charles A. Davis

C. Boyden Gray

### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Securities Exchange Act of 1934 (Exchange Act) requires that the Company's Executive Officers, Directors and persons owning more than 10% of the Company's Class A Stock file reports of ownership and changes in ownership with the SEC and with the Company.

Based solely upon a review of such reports furnished to the Company, the Company believes that during the fiscal year ended December 28, 2003, the Executive Officers, Directors and persons owning in excess of 10% of the outstanding shares of the Company's Class A Stock complied with the filing requirements of Section 16(a), except that because of an administrative error, each of the Company's Executive Officers (O. Reid Ashe, Jr., J. Stewart Bryan III, Stephen Y. Dickinson, Neal F. Fondren, George L. Mahoney, Marshall N. Morton, Lou Anne J. Nabhan, John A. Schauss, H. Graham Woodlief, Jr. and James A. Zimmerman) filed one form reporting a single transaction after the prescribed filing date, and except that no Section 16(a) filings were made by GAMCO Investors, Inc., or Gabelli Funds, LLC (the Gabelli entities), each a 10% holder. The Gabelli entities previously have asserted that such filings were not required by reason of an exemption for shares held by an institution without the purpose or effect of changing or influencing the control of an issuer. The foregoing exemption is not available to the Gabelli entities, in the Company's view. Several of the Gabelli entities previously also have asserted the absence of a pecuniary interest in the shares they beneficially own. See Voting Securities and Principal Holders Thereof.

**Performance Graph**

The following graph shows the cumulative total Stockholder return on the Company's Class A Stock over the last five fiscal years as compared to the returns of the Standard & Poor's (S&P) Publishing and Printing Index, and the New York Stock Exchange (NYSE) Market Index. The graph assumes \$100 was invested on December 24, 1998, in the Company's Class A Stock, the S&P Publishing and Printing Index and the NYSE Market Index and also assumes reinvestment of dividends.

### **RETENTION OF INDEPENDENT AUDITORS**

At its January 2004 meeting, the Audit Committee retained the firm of Ernst & Young LLP as the independent auditors of the Company for the 2004 fiscal year. Ernst & Young LLP has examined the accounts of the Company for many years, including 2003. Ernst & Young LLP advises that it is an independent public accounting firm with respect to the Company within the meaning of the applicable rules and regulations of the SEC. A representative of Ernst & Young LLP will be present at the Annual Meeting to make a statement, if he desires to do so, and to respond to appropriate questions from Stockholders.

### **STOCKHOLDER NOMINATIONS AND PROPOSALS**

The By-laws of the Company establish an advance notice procedure for eligible Stockholders to make nominations for Director and to propose business to be transacted at an Annual Meeting. The Company's By-laws additionally provide that nominations for Director and proposals for business must be given to the Secretary of the Company not less than 90 days nor more than 120 days prior to the date of an Annual Meeting. The Company's By-laws also require that certain specific information accompany a Stockholder notice of nomination or proposal for business. Stockholders who believe they are eligible to have their proposals included in the Company's Proxy Statement for the 2005 Annual Meeting of Stockholders, in addition to other applicable requirements established by the SEC, must ensure that their proposals are received by the Secretary of the Company not later than November 25, 2004.

### **DIRECTOR NOMINATION PROCESS**

The Board believes that, in the context of the Company's dual-class capital structure and Mr. Bryan's voting control, the interests of both the Class A and Class B Stockholders are best represented through a nomination process in which all Directors are able fully to participate. Accordingly, the Board has determined that it is appropriate for it (and not a nominating committee) to be responsible for identifying candidates qualified to become Directors and for selecting the Company's director nominees in connection with each Annual Meeting.

Pursuant to the Company's Principles of Corporate Governance, a copy of which is available on our website, [www.mediageneral.com](http://www.mediageneral.com), and in print from our Investor Relations Department, the Board is responsible for identifying individuals qualified to become Directors and selecting the Company's director nominees for election to the Board. Under the Corporate Governance Principles, in identifying and selecting candidates for election as Directors, the Board is to consider candidates' prior business and industry experience and the expressed interest of any shareholder entitled to elect at least a majority of the Directors. Moreover, except for any Director who may have been an officer of the Company, Directors over the age of 73 are not eligible for reelection.

To qualify to be one of the Company's director nominees, at a minimum, a candidate must exhibit the highest standards of integrity, commitment and independence of thought and judgment and be able to dedicate sufficient time, energy and attention to ensure the diligent performance of his or her duties

as a Director. The Board believes that the Directors as a group should have a range of talent, skill and expertise sufficient to provide sound and prudent guidance with respect to all of the Company's operations and interests. In that connection, in selecting director nominees, the Board will consider the demonstrated talents, skills and expertise of any proposed candidate in relation to those of the existing Directors. The Board has considered each of these matters in connection with its recommendation that its nominee, Mr. Wortham, be elected a Director of the Company. Mr Wortham was recommended originally to the Board as a possible candidate by Mr. Bryan.

In selecting the Company's director nominees in connection with each Annual Meeting, it is the policy of the Board to consider director candidates recommended by any Stockholder of the Company. Pursuant to procedures adopted recently by the Board, Director candidate recommendations made by Stockholders in connection with any Annual Meeting must be submitted, in writing, and received by the Secretary of the Company at least 120 days prior to the anniversary of the date on which the Company mailed its proxy statement in connection with the prior year's Annual Meeting. Any Stockholder who wishes to recommend to the Board a candidate for election at the Company's 2005 Annual Meeting must ensure that the recommendation is received by the Secretary of the Company not later than November 25, 2004. Stockholder recommendations must be submitted together with the following information regarding the candidate:

the candidate's full name, age, principal occupation and employer;

the candidate's residence and business addresses and telephone numbers;

a biographical profile of the candidate, including educational background and business and professional experience and experience in the industries in which the Company has operations;

any relationship between the candidate and the Company (either directly or as a partner, shareholder or officer of an organization that has a relationship with the Company) and all other information necessary for the Board to determine whether the candidate meets the Board's independence standards and qualifies as independent under the NYSE rules;

the classes and number of shares of stock of the Company owned beneficially and of record by the candidate;

any other information relating to the candidate (including a written consent of the candidate to be named as a nominee of the Company and to serve as a Director if elected) that would be required to be disclosed in a proxy statement or other filing required to be made in connection with the solicitation of proxies for the election of Directors pursuant to the SEC's proxy rules and the rules of the NYSE; and

any other information regarding the candidate that the Stockholder wishes the Board to consider in evaluating the recommended candidate.

In addition, when submitting a recommendation, a Stockholder must include the following information:

the Stockholder's full name, principal occupation and employer;

the Stockholder's address and telephone number;

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the classes and number of shares of stock of the Company owned beneficially and of record by the Stockholder, including, if the Stockholder is not a Stockholder of record, proof of ownership of the type referred to in Rule 14a-8(b)(2) of the SEC's proxy rules;



a description of all arrangements and understandings between the Stockholder and each candidate being recommended by the Stockholder and any other person or persons (including their names) pursuant to which the candidate(s) are being recommended by the Stockholder; and

any other information relating to the Stockholder that would be required to be disclosed in a proxy statement or other filing required to be made in connection with the solicitation of proxies for the election of Directors pursuant to the SEC's proxy rules and the rules of the NYSE.

### **2005 ANNUAL MEETING OF STOCKHOLDERS**

The By-laws of the Company provide that the Annual Meeting of Stockholders shall be held during the Company's second fiscal quarter on a date fixed by the Board of Directors. The Company's 2005 Annual Meeting will be held on April 28, 2005. A copy of the Company's By-laws may be obtained by writing to the Secretary of the Company.

### **CODE OF BUSINESS CONDUCT AND ETHICS**

The Board of Directors has adopted a Code of Business Conduct and Ethics that applies to the Company's Directors, officers and employees, including the Company's Chief Executive Officer, Chief Financial Officer, Controller and others performing similar functions. A copy of the Company's Code of Business Conduct and Ethics is available without charge on our website, [www.mediageneral.com](http://www.mediageneral.com), and in print from our Investor Relations Department. The Company intends to disclose on its website any amendments that are made to the Code as well as any waivers granted under the Code to any Executive Officer or Director, as required by the rules of the SEC and the NYSE.

### **DIRECTOR ATTENDANCE AT ANNUAL MEETINGS**

As a policy matter, all Directors are urged strongly to attend each Annual Meeting of Stockholders. All members of the Board attended the Company's Annual Meeting in 2003.

### **STOCKHOLDER COMMUNICATIONS WITH BOARD OF DIRECTORS**

Stockholders desiring to send communications to the Board's independent Directors or any individual Director may do so by addressing their correspondence to Corporate Secretary, Media General, Inc., P.O. Box 85333, Richmond, Virginia 23293-0001 and by marking the envelope "Confidential - Security Holder Communication to Board of Directors." Consistent with applicable SEC rules, a majority of the Board's independent Directors has approved a process by which the Corporate Secretary will maintain a log of all such correspondence and will review, sort and summarize this correspondence. Communications determined to be appropriate in accordance with the independent Directors' approval process will be forwarded to the individual members of the Board. Directors at any time may review the log of all correspondence and request a copy of any communication.

## SOLICITATION OF PROXIES

The Company may solicit proxies in person or by telephone or mail. The cost of solicitation of proxies, including the reimbursement to banks and brokers for reasonable expenses in sending proxy material to their principals, will be borne by the Company. Officers and other employees of the Company may participate in such solicitation, for which they will receive no special or additional compensation. In addition, the Company has retained D. F. King & Co. to assist in the solicitation of proxies for a basic fee of \$8,000, plus reimbursement of out-of-pocket expenses.

## OTHER MATTERS

Management does not intend to present, nor, in accordance with the Company's By-laws, has it received proper notice from any person who intends to present, any matter for action by Stockholders at the Annual Meeting, other than as stated in the accompanying Notice. However, the enclosed proxy confers discretionary authority with respect to the transaction of any other business which properly may come before the meeting, and it is the intention of the persons named in the enclosed proxy to vote the same in accordance with their best judgment.

### Electronic Delivery of Proxy Materials and Annual Report

The Notice of Annual Meeting, Proxy Statement and 2003 Annual Report are available at [www.mediageneral.com](http://www.mediageneral.com). Instead of receiving paper copies of these materials in the mail in the future, most Stockholders can elect to receive an email which will provide a link to these documents on the Internet. Opting to receive proxy materials online helps to reduce the Company's printing and mailing costs and provides Stockholders with a convenient, automatic link to the proxy vote site.

Most Stockholders desiring to enroll in this electronic delivery service may do so by visiting [www.amstock.com](http://www.amstock.com) and following the prompts for email enrollment; others will find a separate page with electronic delivery information in the envelope containing their proxy materials. Street name Stockholders can check the information in the proxy materials provided by their bank or broker.

Enrollment is effective until cancelled, and Stockholders may withdraw consent to electronic delivery at anytime and resume receiving Stockholder communications in printed form. Please call Media General Investor Relations at (804) 649-6103 with any questions.

By Order of the Board of Directors

GEORGE L. MAHONEY, *Secretary*

Richmond, Virginia

March 15, 2004

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**Stockholders are requested to vote by the Internet, by telephone or by completing and returning the accompanying proxy card in the envelope provided, whether or not they expect to attend the meeting in person. Internet and telephone voting facilities will close at 11:00 a.m. E.S.T. on April 28, 2004. A proxy may be revoked at any time before it is voted.**

**MEDIA GENERAL, INC.****DIRECTOR INDEPENDENCE STANDARDS**

For a Director to be considered independent under the rules of the New York Stock Exchange, the Board of Directors must determine that the Director does not have any material relationship with the Company, either directly or as a partner, shareholder or officer of any organization that has a relationship with the Company. In making this determination, the Board reviews all commercial, industrial, banking, consulting, legal, accounting, familial, charitable and other relationships of the Directors, and it has established the following categorical tests to assist it in its deliberations.

A. A Director will not be considered independent if, within the preceding three years: (i) the Director was employed by Media General; (ii) an immediate family member of the Director was employed by Media General as an executive officer; (iii) the Director or an immediate family member of the Director received more than \$100,000 per year in direct compensation from the Company, other than director and committee fees or other forms of deferred compensation for prior service that is not contingent in any way on continued service, and other than compensation received by an immediate family member for service as a non-executive employee of the Company; (iv) the Director was employed by or affiliated with Media General's independent auditors; (v) an immediate family member of the Director was employed in a professional capacity by or affiliated with Media General's independent auditors; (vi) an existing Media General executive officer was on the compensation committee of a company that employed the Director or an immediate family member of the Director as an executive officer; or (vii) the Director is an executive officer or employee, or his or her immediate family member is an executive officer, of an entity which made payments to, or received payments from, Media General for property or services in an amount which, in any single fiscal year, exceeded the greater of (a) \$1 million or (b) two percent of the other entity's consolidated gross revenues reported during the applicable fiscal year.

B. The following commercial or charitable relationships will not be considered material relationships that would impair a Director's independence: (i) if a Media General Director or his or her immediate family member is an executive officer, member, director or partner of, or counsel to, another company that does business with Media General, and in the last completed fiscal year, the annual sales of the other company to, or purchases of the other company from, Media General are less than one percent of the annual revenues of such other company in the last completed fiscal year; (ii) if a Media General Director or his or her immediate family member is an executive officer, member, director or partner of, or counsel to, another company which is indebted to Media General, or to which Media General is indebted, and the total amount of either company's indebtedness to the other is less than one percent of the total consolidated assets of such other company measured as of the end of such other company's last completed fiscal year; and (iii) if a Media General Director serves as an officer, director or trustee of a charitable organization, and Media General's discretionary charitable contributions to the organization are less than the greater of (a) \$100,000 or (b) one percent of that organization's total annual charitable receipts for its last completed fiscal year.

C. For relationships not covered by the above tests, the determination of whether the relationship is material or not, and therefore whether the Director would be independent or not, shall be made by the Directors who satisfy the independence guidelines set forth above. For example, if a Director is an officer of a company that purchases products and services from Media General that are more than one percent of that company's annual revenues, the independent directors could determine, after considering all the relevant circumstances, whether such a relationship was

material or immaterial, and whether the Director therefore would be considered independent under NYSE rules. The Company would explain in its proxy statement the basis for any Board determination that a relationship was immaterial despite the fact that it did not meet the categorical standards of materiality set forth above.

D. Immediate family members means a person's spouse, parents, children, siblings, mothers- and fathers-in-law, sons- and daughters-in-law, brothers- and sisters-in-law, or anyone, other than domestic employees, who shares the person's home. All references to any company refer to the company and its consolidated subsidiaries.

**MEDIA GENERAL, INC.**

**AUDIT COMMITTEE PRE-APPROVAL POLICY AND PROCEDURES**

**Statement of Principles**

The Audit Committee periodically shall pre-approve the audit and non-audit services performed by the independent auditors to assure that the provision of such services does not impair the auditors' independence. Any proposed services exceeding pre-approved cost levels shall require specific pre-approval by the Committee. The term of any pre-approval is 12 months from the date of pre-approval, unless the Committee specifically provides for a different period.

**Delegation**

The Committee may delegate pre-approval authority to one or more of its members. The member or members to whom such authority is delegated shall report any pre-approval decisions to the Committee at its next scheduled meeting. The Committee does not delegate its responsibilities to pre-approve services performed by the independent auditors to management.

**Audit and Audit-Related Services**

The annual audit services engagement terms and fees and audit-related services such as assurance and related services reasonably related to the performance of the audit or the review of the Company's financial statements shall be particularized in the attached appendices and shall be subject to the specific pre-approval of the Committee. The Committee will approve, if necessary, any changes in terms, conditions and fees resulting from changes in scope, Company structure or other matters.

**Tax and Non-Audit Services**

The Committee may pre-approve non-audit services, including tax compliance, tax planning and tax advice, that it believes are appropriate, would not impair the independence of the auditors and that are particularized in the attached appendices.

**Supporting Documentation**

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With respect to each proposed pre-approved service, the independent auditors shall provide detailed back-up documentation, which will be provided to the Committee, regarding the specific services to be provided.

[Pre-Approval Appendices Omitted.]

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ANNUAL MEETING OF STOCKHOLDERS OF

**MEDIA GENERAL, INC.**

April 29, 2004

CLASS A COMMON STOCK

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**PROXY VOTING INSTRUCTIONS**

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**MAIL** Date, sign and mail your proxy card in the envelope provided as soon as possible.

-OR-

**TELEPHONE** Call toll-free **1-800-PROXIES** from any touch-tone telephone and follow the instructions. Have your proxy card available when you call.

-OR-

**INTERNET** Access **www.voteproxy.com** and follow the on-screen instructions. Have your proxy card available when you access the web page.

COMPANY NUMBER

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ACCOUNT NUMBER

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Internet and telephone voting are available 24 hours a day 7 days a week and will close at 11:00 a.m. E.S.T. on April 28, 2004.

**Electronic Distribution:**

If you would like to receive future Media General, Inc. proxy materials and annual reports electronically, please visit <http://www.amstock.com>. Click on Shareholder Account Access to enroll. Please enter your tax identification number and account number to log in, then select Receive Company Mailings via E-mail.



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↓ Please detach along perforated line and mail in the envelope provided **IF** you are not voting via telephone or the Internet. ↓

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE FOLLOWING PROPOSAL.**

**PLEASE SIGN, DATE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.**

**PLEASE MARK YOUR VOTE IN BLUE OR BLACK INK AS SHOWN HERE x**

|   |  |   |
|---|--|---|
| Item 1. Election of Directors:<br><br><br>.. FOR ALL NOMINEES<br>.. WITHHOLD AUTHORITY FOR ALL NOMINEES<br><br>.. FOR ALL EXCEPT (See instructions below) | <b>CLASS A DIRECTORS</b><br><br><b>NOMINEES:</b><br><input type="radio"/> Charles A. Davis<br><input type="radio"/> C. Boyden Gray<br><input type="radio"/> Walter E. Williams | <b>RECEIPT OF NOTICE OF MEETING AND PROXY STATEMENT IS HEREBY ACKNOWLEDGED.</b><br><br><b>THIS PROXY REVOKES ALL PREVIOUS PROXIES. UNLESS INDICATED TO THE CONTRARY, IT WILL BE VOTED IN ACCORDANCE WITH THE RECOMMENDATION OF THE BOARD OF DIRECTORS</b> |
|---|--|---|

**INSTRUCTIONS:** To withhold authority to vote for any individual nominee(s), mark **FOR ALL EXCEPT** and fill in the circle next to each nominee you wish to withhold, as shown here: •

To change the address on your account, please check the box at right and indicate your new address in the address space above. Please note that changes to the registered name(s) on the account may not be submitted via this method.

Signature of Stockholder: \_\_\_\_\_ Date: \_\_\_\_\_ Signature of Stockholder: \_\_\_\_\_ Date: \_\_\_\_\_

Note: Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such. If the signer is a corporation, please sign full corporate name by duly authorized officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.

**PLEASE DATE, SIGN AND MAIL**

**YOUR PROXY CARD IN THE**

**ENVELOPE PROVIDED**

**AS SOON AS POSSIBLE**

**CLASS A**

**MEDIA GENERAL, INC.**

**CLASS A**

**ANNUAL MEETING OF STOCKHOLDERS**

**April 29, 2004**

**PROXY IS SOLICITED BY THE BOARD OF DIRECTORS**

O. Reid Ashe, Jr., J. Stewart Bryan III, George L. Mahoney and Marshall N. Morton, or any of them, the proxies of the undersigned, with power of substitution, are hereby appointed to vote all Class A Common Stock which the undersigned is entitled to vote at the Annual Meeting of Stockholders to be held on Thursday, April 29, 2004, and any adjournment thereof, as follows on the reverse side and upon such other business as may properly come before the meeting for the vote of such Stockholder.

To ensure timely receipt of your vote and to help the Company reduce costs, you are encouraged to submit your voting instruction over the Internet or by telephone: simply follow the instructions on the reverse side of this card. Internet and telephone voting facilities will close at 11:00 a.m. E.S.T. on April 28, 2004.

If you choose to submit your voting instruction by mail, just mark, sign and date this proxy card on the reverse side and return it promptly in the envelope provided. Please date and sign this proxy as name appears. Joint owners should each sign personally. Trustees and others signing in a representative capacity should indicate the capacity in which they sign.

**(Continued and to be dated and signed on the reverse side)**

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ANNUAL MEETING OF STOCKHOLDERS OF

**MEDIA GENERAL, INC.**

April 29, 2004

CLASS B COMMON STOCK

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**PROXY VOTING INSTRUCTIONS**

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**MAIL** Date, sign and mail your proxy card in the envelope provided as soon as possible.

-OR-

**TELEPHONE** Call toll-free **1-800-PROXIES** from any touch-tone telephone and follow the instructions. Have your proxy card available when you call.

-OR-

**INTERNET** Access **www.voteproxy.com** and follow the on-screen instructions. Have your proxy card available when you access the web page.

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**COMPANY NUMBER**

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**ACCOUNT NUMBER**

Internet and telephone voting are available 24 hours a day 7 days a week and will close at 11:00 a.m. E.S.T. on April 28, 2004.

**Electronic Distribution:**

If you would like to receive future Media General, Inc. proxy materials and annual reports electronically, please visit <http://www.amstock.com>. Click on Shareholder Account Access to enroll. Please enter your tax identification number and account number to log in, then select Receive Company Mailings via E-mail.

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↓ Please detach along perforated line and mail in the envelope provided **IF** you are not voting via telephone or the Internet. ↓

**THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE FOLLOWING PROPOSAL.**

**PLEASE SIGN, DATE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.**

**PLEASE MARK YOUR VOTE IN BLUE OR BLACK INK AS SHOWN HERE x**

Item 1. Election of Directors:

CLASS B DIRECTORS

**RECEIPT OF NOTICE OF MEETING AND**

**PROXY STATEMENT IS HEREBY  
ACKNOWLEDGED.**

**THIS PROXY REVOKES ALL PREVIOUS  
PROXIES. UNLESS INDICATED TO THE**

**CONTRARY, IT WILL BE VOTED IN  
ACCORDANCE WITH THE RECOMMENDATION**

**OF THE BOARD OF DIRECTORS**

**NOMINEES:**

- .. FOR ALL NOMINEES
- .. WITHHOLD AUTHORITY

- O. Reid Ashe, Jr.
- J. Stewart Bryan III
- Marshall N. Morton

- .. FOR ALL NOMINEES
- .. FOR ALL EXCEPT

- Thompson L. Rankin
- Wyndham Robertson

(See instructions below)

- Coleman Wortham III

**INSTRUCTIONS:** To withhold authority to vote for any individual nominee(s), mark **FOR ALL EXCEPT** and fill in the circle next to each nominee you wish to withhold, as shown here: •

To change the address on your account, please check the box at right and indicate your new address in the address space above. Please note that changes to the registered name(s) on the account may not be submitted via this method.

..

Signature of Stockholder: \_\_\_\_\_ Date: \_\_\_\_\_ Signature of Stockholder: \_\_\_\_\_ Date: \_\_\_\_\_

Note: Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such. If the signer is a corporation, please sign full corporate name by duly authorized officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.

**PLEASE DATE, SIGN AND MAIL**

**YOUR PROXY CARD IN THE**

**ENVELOPE PROVIDED**

**AS SOON AS POSSIBLE**

**CLASS B**

**MEDIA GENERAL, INC.**

**CLASS B**

**ANNUAL MEETING OF STOCKHOLDERS**

**April 29, 2004**

**PROXY IS SOLICITED BY THE BOARD OF DIRECTORS**

O. Reid Ashe, Jr., J. Stewart Bryan III, George L. Mahoney and Marshall N. Morton, or any of them, the proxies of the undersigned, with power of substitution, are hereby appointed to vote all Class B Common Stock which the undersigned is entitled to vote at the Annual Meeting of Stockholders to be held on Thursday, April 29, 2004, and any adjournment thereof, as follows on the reverse side and upon such other business as may properly come before the meeting for the vote of such Stockholder.

To ensure timely receipt of your vote and to help the Company reduce costs, you are encouraged to submit your voting instruction over the Internet or by telephone: simply follow the instructions on the reverse side of this card. Internet and telephone voting facilities will close at 11:00 a.m. E.S.T. on April 28, 2004.

If you choose to submit your voting instruction by mail, just mark, sign and date this proxy card on the reverse side and return it promptly in the envelope provided. Please date and sign this proxy as name appears. Joint owners should each sign personally. Trustees and others signing in a representative capacity should indicate the capacity in which they sign.

**(Continued and to be dated and signed on the reverse side)**

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ANNUAL MEETING OF STOCKHOLDERS OF

**MEDIA GENERAL, INC.**

April 29, 2004

Employees MG Advantage 401(K) Plan

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**PROXY VOTING INSTRUCTIONS**

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-OR-

**TELEPHONE** Call toll-free **1-800-PROXIES** from any touch-tone telephone and follow the instructions. Have your proxy card available when you call.

-OR-

**INTERNET** Access **www.voteproxy.com** and follow the on-screen instructions. Have your proxy card available when you access the web page.

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**COMPANY NUMBER**

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**ACCOUNT NUMBER**

Internet and telephone voting are available 24 hours a day 7 days a week and will close at 11:00 a.m. E.S.T. on April 28, 2004.

**Electronic Distribution:**

If you would like to receive future Media General, Inc. proxy materials and annual reports electronically, please call Media General, Inc. at (804) 649-6192 or email [cfrey@mediageneral.com](mailto:cfrey@mediageneral.com) for further information.

↓ Please detach along perforated line and mail in the envelope provided **IF** you are not voting via telephone or the Internet. ↓

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THE BOARD OF DIRECTORS RECOMMENDS A VOTE FOR THE FOLLOWING PROPOSAL.

PLEASE SIGN, DATE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.

PLEASE MARK YOUR VOTE IN BLUE OR BLACK INK AS SHOWN HERE x

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Item 1. Election of Directors:

CLASS A DIRECTORS

RECEIPT OF NOTICE OF MEETING AND

PROXY STATEMENT IS HEREBY  
ACKNOWLEDGED.

NOMINEES:

- .. FOR ALL NOMINEES
- .. WITHHOLD AUTHORITY

- Charles A. Davis
- C. Boyden Gray
- Walter E. Williams

THIS PROXY REVOKES ALL PREVIOUS  
INSTRUCTIONS. UNLESS INDICATED TO THE  
CONTRARY, IT WILL BE VOTED IN  
ACCORDANCE WITH THE RECOMMENDATION  
OF THE BOARD OF DIRECTORS

- FOR ALL NOMINEES
- .. FOR ALL EXCEPT

(See instructions below)

**INSTRUCTIONS:** To withhold authority to vote for any individual nominee(s), mark **FOR ALL EXCEPT** and fill in the circle next to each nominee you wish to withhold, as shown here: •

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To change the address on your account, please check the box at right and indicate your new address in the address space above. Please note that changes to the registered name(s) on the account may not be submitted via this method.

..

Signature of Stockholder: \_\_\_\_\_ Date: \_\_\_\_\_ Signature of Stockholder: \_\_\_\_\_ Date: \_\_\_\_\_

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Note: Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such. If the signer is a corporation, please sign full corporate name by duly authorized officer, giving full title as such. If signer is a partnership, please sign in partnership name by authorized person.

**PLEASE DATE, SIGN AND  
AND MAIL YOUR PROXY CARD IN  
THE ENVELOPE PROVIDED  
AS SOON AS POSSIBLE**

**CLASS A**

**MEDIA GENERAL, INC.  
EMPLOYEES MG ADVANTAGE 401(K) PLAN  
ANNUAL MEETING OF STOCKHOLDERS April 29, 2004**

**CLASS A**

**THIS INSTRUCTION CARD IS SOLICITED BY FIDELITY MANAGEMENT TRUST COMPANY**

As a participant in the MG Advantage 401(K) Plan, you have the right to direct Fidelity Management Trust Company, as Trustee, regarding how to vote the shares of Media General, Inc. Class A Common Stock credited to your account at the Annual Stockholder Meeting to be held on April 29, 2004, and any adjournment thereof, as follows on the reverse side and upon such other business as may properly come before the meeting for the vote of such Stockholder.

**The shares credited to your account will be voted as directed. If no direction is made, if the card is not signed, or if the card is not received by April 26, 2004, the shares credited to your account will be voted in the same proportion as directions received from participants.**

To ensure timely receipt of your vote and to help the Company reduce costs, you are encouraged to submit your voting instruction over the Internet or by telephone: simply follow the instructions on the reverse side of this card. Internet and telephone voting facilities will close at 11:00 a.m. E.S.T. on April 26, 2004.

If you choose to submit your voting instruction by mail, just mark, sign and date this proxy instruction on the reverse side and return it promptly in the envelope provided. Please date and sign this Instruction as name appears.

**(Continued and to be dated and signed on the reverse side)**