

HOOKER FURNITURE CORP
Form 10-Q
September 06, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended July 29, 2012

Commission file number 000-25349

HOOKER FURNITURE CORPORATION
(Exact name of registrant as specified in its charter)

Virginia 54-0251350
(State or other jurisdiction of incorporation or organization) (IRS employer identification no.)

440 East Commonwealth Boulevard, Martinsville, VA 24112
(Address of principal executive offices, zip code)

(276) 632-0459
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated Filer " Accelerated filer x
Non-accelerated Filer " (Do not check if a smaller reporting company) Smaller reporting company "

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes
.. No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of September 5, 2012

| | |
|---|----------------------------------|
| Common stock, no par value (Class of common stock) | 10,746,106 (Number of shares) |
|---|----------------------------------|

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

HOOKER FURNITURE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, including share data)
(Unaudited)

| | July 29, 2012 | January 29, 2012 |
|---|------------------|---------------------|
| Assets | | |
| Current Assets | | |
| Cash and cash equivalents | \$43,325 | \$40,355 |
| Accounts receivable, less allowance for doubtful accounts of \$1,467 and \$1,632, respectively | 23,711 | 25,807 |
| Inventories | 35,820 | 34,136 |
| Prepaid expenses and other current assets | 3,749 | 4,194 |
| Total current assets | 106,605 | 104,492 |
| Property, plant and equipment, net | 22,570 | 21,669 |
| Intangible assets | 1,257 | 1,257 |
| Cash surrender value of life insurance policies | 17,185 | 16,217 |
| Other assets | 5,088 | 5,536 |
| Total assets | \$152,705 | \$149,171 |
| Liabilities and Shareholders' Equity | | |
| Current Liabilities | | |
| Trade accounts payable | \$12,660 | \$9,233 |
| Accrued salaries, wages and benefits | 2,321 | 3,855 |
| Other accrued expenses | 2,090 | 792 |
| Accrued dividends | 1,078 | 1,078 |
| Total current liabilities | 18,149 | 14,958 |
| Deferred compensation | 7,299 | 7,100 |
| Total liabilities | 25,448 | 22,058 |
| Shareholders' equity | | |
| Common stock, no par value, 20,000 shares authorized, 10,781 and 10,782 shares issued and outstanding on each date, respectively | 17,313 | 17,262 |
| Retained earnings | 109,853 | 109,742 |
| Accumulated other comprehensive income | 91 | 109 |
| Total shareholders' equity | 127,257 | 127,113 |
| Total liabilities and shareholders' equity | \$152,705 | \$149,171 |

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

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HOOKER FURNITURE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

(Unaudited)

| | Thirteen Weeks Ended | | Twenty-Six Weeks Ended | |
|--------------------------------------|----------------------|------------------|------------------------|------------------|
| | July 29, 2012 | July 31, 2011 | July 29, 2012 | July 31, 2011 |
| Net sales | \$50,185 | \$55,574 | \$101,915 | \$113,967 |
| Cost of sales | 38,920 | 43,411 | 79,728 | 90,771 |
| Gross profit | 11,265 | 12,163 | 22,187 | 23,196 |
| Selling and administrative expenses | 8,943 | 9,669 | 18,337 | 19,955 |
| Operating income | 2,322 | 2,494 | 3,850 | 3,241 |
| Other income, net | 20 | 27 | 64 | 81 |
| Income before income taxes | 2,342 | 2,521 | 3,914 | 3,322 |
| Income tax expense | 868 | 875 | 1,420 | 1,153 |
| Net income | \$1,474 | \$1,646 | \$2,494 | \$2,169 |
| Earnings per share | | | | |
| Basic | \$0.14 | \$0.15 | \$0.23 | \$0.20 |
| Diluted | \$0.14 | \$0.15 | \$0.23 | \$0.20 |
| Weighted average shares outstanding: | | | | |
| Basic | 10,770 | 10,761 | 10,771 | 10,761 |
| Diluted | 10,789 | 10,784 | 10,800 | 10,785 |
| Cash dividends declared per share | \$0.10 | \$0.10 | \$0.10 | \$0.10 |

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

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HOOKER FURNITURE CORPORATION AND SUBSIDIARIES
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

(Unaudited)

| | Thirteen Weeks Ended | | Twenty-Six Weeks Ended | |
|---|----------------------|------------------|------------------------|------------------|
| | July 29, 2012 | July 31, 2011 | July 29, 2012 | July 31, 2011 |
| Net Income | \$1,474 | \$1,646 | \$2,494 | \$2,169 |
| Other comprehensive income: | | | | |
| Amortization of actuarial gains | (14) | (82) | (29) | (163) |
| Income tax effect on amortization of actuarial gains | 5 | 31 | 11 | 61 |
| Adjustments to net periodic benefit cost | (9) | (51) | (18) | (102) |
| Comprehensive Income | \$1,465 | \$1,595 | \$2,476 | \$2,067 |

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HOOKER FURNITURE CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

| | Twenty-Six Weeks Ended | |
|---|------------------------|------------------|
| | July 29, 2012 | July 31, 2011 |
| Cash flows from operating activities | | |
| Cash received from customers | \$104,093 | \$115,290 |
| Cash paid to suppliers and employees | (95,713) | (96,924) |
| Income taxes received/(paid), net | 13 | (115) |
| Interest (paid)/received, net | (20) | 20 |
| Net cash provided by operating activities | 8,373 | 18,271 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (2,935) | (1,871) |
| Proceeds received on notes issued for the sale of property, plant and equipment | 18 | 17 |
| Proceeds from the sale of property and equipment | 598 | 3 |
| Premiums paid on company-owned life insurance | (783) | (1,020) |
| Proceeds received on officers' life insurance | - | 560 |
| Net cash used in investing activities | (3,102) | (2,311) |
| Cash flows from financing activities | | |
| Cash dividends paid | (2,159) | (2,156) |
| Purchase and retirement of common stock | (142) | - |
| Net cash used in financing activities | (2,301) | (2,156) |
| Net increase in cash and cash equivalents | \$2,970 | \$13,804 |
| Cash and cash equivalents at the beginning of the period | 40,355 | 16,623 |
| Cash and cash equivalents at the end of the period | \$43,325 | \$30,427 |
| Reconciliation of net income to net cash provided by operating activities: | | |
| Net income | \$2,494 | \$2,169 |
| Depreciation and amortization | 1,475 | 1,255 |
| Non-cash restricted stock awards and performance grants | 160 | (101) |
| Provision for doubtful accounts | (13) | 705 |
| Deferred income taxes | 387 | (346) |
| (Gain) on disposal of property | (39) | (3) |
| (Gain) on insurance policies | (460) | (388) |
| Changes in assets and liabilities: | | |
| Trade accounts receivable | 2,109 | 551 |
| Inventories | (1,684) | 15,330 |
| Prepaid expenses and other current assets | 774 | 667 |
| Trade accounts payable | | |