

MOTIVE INC  
Form 4  
October 07, 2008

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Gambale Virginia

(Last) (First) (Middle)

C/O MOTIVE, INC. 12515  
RESEARCH BLVD., BUILDING 5

(Street)

AUSTIN, TX 78759-2220

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
MOTIVE INC [MOTV]

3. Date of Earliest Transaction  
(Month/Day/Year)  
10/06/2008

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Beneficial Ownership (Instr. 4)		
				(A) or (D)	Code	V	Amount	(D)	Price

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

1. Title of Derivative Security	2. Conversion or Exercise	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any	4. Transaction Code	5. Number of Derivative Securities	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)
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(Instr. 3)	Price of Derivative Security	(Month/Day/Year)	(Instr. 8)	Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Option - Right to Buy	\$ 1.65	10/06/2008	H <sup>(1)</sup>	24,242					10/06/2008	02/04/2013	Common Stock	24,242
Stock Option - Right to Buy	\$ 1.8	10/06/2008	H <sup>(2)</sup>	44,444					10/06/2008	11/29/2012	Common Stock	44,444

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Gambale Virginia C/O MOTIVE, INC. 12515 RESEARCH BLVD. BUILDING 5 AUSTIN, TX 78759-2220	X			

## Signatures

/s/ Jack Greenberg, Attorney in Fact  
Date: 10/07/2008

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).  
Pursuant to the Agreement and Plan of Merger, dated as of June 16, 2008, as amended, by and among Motive, Inc., Magic Acquisition Subsidiary Inc. and Lucent Technologies Inc., all outstanding options to purchase common stock were cancelled immediately prior to the acceptance of the offer by Magic Acquisition Subsidiary Inc. and converted to the right to receive a lump sum payment.
- (1) Pursuant to the Agreement and Plan of Merger, dated as of June 16, 2008, as amended, by and among Motive, Inc., Magic Acquisition Subsidiary Inc. and Lucent Technologies Inc., all outstanding options to purchase common stock were cancelled immediately prior to the acceptance of the offer by Magic Acquisition Subsidiary Inc. and converted to the right to receive a lump sum payment.
- (2) Pursuant to the Agreement and Plan of Merger, dated as of June 16, 2008, as amended, by and among Motive, Inc., Magic Acquisition Subsidiary Inc. and Lucent Technologies Inc., all outstanding options to purchase common stock were cancelled immediately prior to the acceptance of the offer by Magic Acquisition Subsidiary Inc. and converted to the right to receive a lump sum payment.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.