

SHOE CARNIVAL INC  
Form 10-Q  
December 05, 2017  
**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

**Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended **October 28, 2017**

or

**Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-21360

**Shoe Carnival, Inc.**

*(Exact name of registrant as specified in its charter)*

**Indiana**

*(State or other jurisdiction of incorporation or organization)*

**35-1736614**

*(IRS Employer Identification Number)*

**7500 East Columbia Street**

**Evansville, IN**

*(Address of principal executive offices) (Zip code)*

**47715**

**(812) 867-6471**

*(Registrant's telephone number, including area code)*

**NOT APPLICABLE**

*(Former name, former address and former fiscal year, if changed since last report)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer”, “accelerated filer”, “smaller reporting company”, and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the latest practicable date.

Number of Shares of Common Stock, \$.01 par value, outstanding at November 30, 2017 was 16,951,770.



**SHOE CARNIVAL, INC.****PART I - FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SHOE CARNIVAL, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****Unaudited**

(In thousands, except share data)	October 28, 2017	January 28, 2017	October 29, 2016
Assets			
Current Assets:			
Cash and cash equivalents	\$21,050	\$62,944	\$33,509
Accounts receivable	7,365	4,424	3,540
Merchandise inventories	302,935	279,646	314,925
Other	6,883	4,737	5,630
Total Current Assets	338,233	351,751	357,604
Property and equipment - net	93,041	96,216	102,932
Deferred income taxes	10,769	9,600	8,163
Other noncurrent assets	663	911	970
Total Assets	\$442,706	\$458,478	\$469,669
Liabilities and Shareholders' Equity			
Current Liabilities:			
Accounts payable	\$59,355	\$67,808	\$69,986
Accrued and other liabilities	21,933	18,488	18,936
Total Current Liabilities	81,288	86,296	88,922
Deferred lease incentives	29,297	30,751	30,320
Accrued rent	10,689	11,255	11,465
Deferred compensation	10,974	10,465	10,171
Other	884	829	767
Total Liabilities	133,132	139,596	141,645
Shareholders' Equity:			
	205	206	206

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Common stock, \$.01 par value, 50,000,000 shares authorized, 20,535,261 shares, 20,569,198 shares and 10,569,198 shares issued, respectively			
Additional paid-in capital	62,609	65,272	64,957
Retained earnings	331,898	312,641	314,851
Treasury stock, at cost, 3,583,491 shares, 2,433,925 shares and 2,146,622 shares, respectively	(85,138 )	(59,237 )	(51,990 )
Total Shareholders' Equity	309,574	318,882	328,024
Total Liabilities and Shareholders' Equity	\$442,706	\$458,478	\$469,669

See notes to Condensed Consolidated Financial Statements.

**SHOE CARNIVAL, INC.****CONDENSED CONSOLIDATED STATEMENTS OF INCOME****Unaudited**

	Thirteen Weeks Ended	Thirteen Weeks Ended	Thirty-nine Weeks Ended	Thirty-nine Weeks Ended
	October 28, 2017	October 29, 2016	October 28, 2017	October 29, 2016
(In thousands, except per share data)				
Net sales	\$287,469	\$274,524	\$775,922	\$766,901
Cost of sales (including buying, distribution and occupancy costs)	201,802	192,514	549,872	542,105
Gross profit	85,667	82,010	226,050	224,796
Selling, general and administrative expenses	67,787	66,558	188,519	185,399
Operating income	17,880	15,452	37,531	39,397
Interest income	(1 )	(1 )	(3 )	(6 )
Interest expense	57	43	248	127
Income before income taxes	17,824	15,410	37,286	39,276
Income tax expense	7,127	5,738	14,462	14,839
Net income	\$10,697	\$9,672	\$22,824	\$24,437
Net income per share:				
Basic	\$0.66	\$0.54	\$1.38	\$1.31
Diluted	\$0.66	\$0.54	\$1.38	\$1.31
Weighted average shares:				
Basic	15,957	17,609	16,287	18,220
Diluted	15,966	17,614	16,293	18,225
Cash dividends declared per share	\$0.075	\$0.07	\$0.22	\$0.205

See notes to Condensed Consolidated Financial Statements.



## SHOE CARNIVAL, INC.

## CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

## Unaudited

(In thousands)	Common Stock			Additional Paid-In Capital	Retained Earnings	Treasury Stock	Total
	Issued	Treasury	Amount				
Balance at January 28, 2017	20,569	(2,434 )	\$ 206	\$ 65,272	\$ 312,641	\$(59,237)	\$ 318,882
Adoption of Accounting Standards Update No. 2016-09				(188 )	188		0
Dividends declared (\$0.22 per share)					(3,755 )		(3,755 )
Stock option exercises		4		(58 )		84	26
Employee stock purchase plan purchases		9		(41 )		211	170
Restricted stock awards	(34 )	139	(1 )	(4,546 )		4,547	0
Shares surrendered by employees to pay taxes on restricted stock		(42 )				(945 )	(945 )
Purchase of common stock for treasury		(1,259 )				(29,798)	(29,798 )
Stock-based compensation expense				2,170			2,170
Net income					22,824		22,824
Balance at October 28, 2017	20,535	(3,583 )	\$ 205	\$ 62,609	\$ 331,898	\$(85,138)	\$ 309,574

See notes to Condensed Consolidated Financial Statements.



## SHOE CARNIVAL, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## Unaudited

(In thousands)	Thirty-nine Weeks Ended October 28,  2017	Thirty-nine Weeks Ended October 29,  2016
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 22,824	\$ 24,437
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	17,944	17,698
Stock-based compensation	2,073	3,438
Loss on retirement and impairment of assets	1,831	500
Deferred income taxes	(1,169 )	56
Lease incentives	3,515	1,838
Other	(5,212 )	(3,064 )
Changes in operating assets and liabilities:		
Accounts receivable	(2,047 )	(1,409 )
Merchandise inventories	(23,289 )	(22,047 )
Accounts payable and accrued liabilities	(8,446 )	(1,298 )
Other	940	1,303
Net cash provided by operating activities	8,964	21,452
<b>Cash Flows From Investing Activities</b>		
Purchases of property and equipment	(16,708 )	(17,426 )
Net cash used in investing activities	(16,708 )	(17,426 )
<b>Cash Flows From Financing Activities</b>		
Borrowings under line of credit	88,600	0
Payments on line of credit	(88,600 )	0
Proceeds from issuance of stock	196	186
Dividends paid	(3,603 )	(3,780 )
Excess tax benefits from stock-based compensation	0	2
Purchase of common stock for treasury	(29,798 )	(35,428 )
Shares surrendered by employees to pay taxes on restricted stock	(945 )	(311 )
Net cash used in financing activities	(34,150 )	(39,331 )
Net decrease in cash and cash equivalents	(41,894 )	(35,305 )
Cash and cash equivalents at beginning of period	62,944	68,814

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Cash and Cash Equivalents at End of Period	\$ 21,050	\$ 33,509
Supplemental disclosures of cash flow information:		
Cash paid during period for interest	\$ 250	\$ 127
Cash paid during period for income taxes	\$ 12,791	\$ 11,786
Capital expenditures incurred but not yet paid	\$ 953	\$ 994

See notes to Condensed Consolidated Financial Statements.

**SHOE CARNIVAL, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**Unaudited**

**Note 1 - Basis of Presentation**

In our opinion, the accompanying Unaudited Condensed Consolidated Financial Statements and notes have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (the "SEC") for interim financial information and contain all normal recurring adjustments necessary to present fairly our financial position and the results of our operations and our cash flows for the periods presented. Certain information and disclosures normally included in the notes to Condensed Consolidated Financial Statements have been condensed or omitted according to the rules and regulations of the SEC, although we believe that the disclosures are adequate to make the information presented not misleading. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. The Unaudited Condensed Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements and the notes thereto contained in our Annual Report on Form 10-K for the fiscal year ended January 28, 2017.

As used herein, the terms "we," "our," "us" and "Shoe Carnival" refer to Shoe Carnival, Inc. and its subsidiaries.

**Note 2 - Net Income Per Share**

The following tables set forth the computation of basic and diluted earnings per share as shown on the face of the accompanying Condensed Consolidated Statements of Income:

	Thirteen Weeks Ended October 28, 2017		October 29, 2016	
	(In thousands, except per share data)			
		Per		Per
	Net	Share	Net	Share
	Income	Amount	Income	Amount
	Shares		Shares	
Basic Earnings per Share:				

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Net income	\$10,697			\$9,672		
Amount allocated to participating securities	(162 )			(214 )		
Net income available for basic common shares and basic earnings per share	\$10,535	15,957	\$ 0.66	\$9,458	17,609	\$ 0.54

Diluted Earnings per Share:

Net income	\$10,697			\$9,672		
Amount allocated to participating securities	(162 )			(214 )		
Adjustment for dilutive potential common shares	0	9		0	5	
Net income available for diluted common shares and diluted earnings per share	\$10,535	15,966	\$ 0.66	\$9,458	17,614	\$ 0.54

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	Thirty-Nine Weeks Ended					
	October 28, 2017			October 29, 2016		
	(In thousands, except per share data)					
	Net	Per		Net	Per	
Basic Earnings per Share:	Income	Share	Amount	Income	Share	Amount
		Shares			Shares	
Net income	\$22,824			\$24,437		
Amount allocated to participating securities	(328 )			(515 )		
Net income available for basic common shares and basic earnings per share	\$22,496	16,287	\$ 1.38	\$23,922	18,220	\$ 1.31
Diluted Earnings per Share:						
Net income	\$22,824			\$24,437		
Amount allocated to participating securities	(328 )			(515 )		
Adjustment for dilutive potential common shares	0	6		0	5	
Net income available for diluted common shares and diluted earnings per share	\$22,496	16,293	\$ 1.38	\$23,922	18,225	\$ 1.31

Our basic and diluted earnings per share are computed using the two-class method. The two-class method is an earnings allocation method that determines net income per share for each class of common stock and participating securities according to their participation rights in dividends and undistributed earnings or losses. Non-vested restricted stock awards that include non-forfeitable rights to dividends are considered participating securities. During periods of undistributed losses, however, no effect is given to our participating securities since they do not share in the losses. Per share amounts are computed by dividing net income available to common shareholders by the weighted average shares outstanding during each period. No options to purchase shares of common stock were excluded in the computation of diluted shares for the periods presented.

### Note 3 - Recently Issued Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (“FASB”) issued guidance on the recognition of revenue for all contracts with customers designed to improve comparability and enhance financial statement disclosures. Subsequently, the FASB has also issued accounting standards updates which clarify the guidance. The underlying principle of this comprehensive model is that revenue is recognized to depict the transfer of promised goods or services to customers in an amount that reflects the payment to which the company expects to be entitled in exchange for those goods or services. In August 2015, the FASB subsequently issued guidance which approved a one year deferral of the guidance until annual reporting periods (including interim reporting periods within those periods) beginning after December 15, 2017. We will adopt this guidance effective February 4, 2018, and plan to use the

modified retrospective transition approach, which would result in an adjustment to retained earnings for the cumulative effect, if any, of applying this guidance to contracts in effect as of the adoption date. While we have made progress on our scoping review and assessment phase, we are still evaluating the impact this guidance will have on our financial statements and related disclosures. At this time the key areas of focus include timing of recognizing revenue for our multi-channel business, recognition of breakage revenue for unredeemed gift cards, our customer loyalty program and presentation of customer related return reserves on the balance sheet.

In July 2015, the FASB issued guidance on simplifying the measurement of inventory by requiring inventory to be measured at the lower of cost or net realizable value. We adopted the provisions of this guidance on January 29, 2017. The adoption of this guidance did not have a material impact on our consolidated financial position, results of operations or cash flows.

In February 2016, the FASB issued guidance which will replace most existing lease accounting guidance. This update requires an entity to recognize leased assets and the rights and obligations created by those leased assets on the balance sheet and to disclose key information about the entity's leasing arrangements. The guidance will be effective at the beginning of fiscal 2019, including interim periods within that fiscal year, and will be applied on a modified retrospective basis. We are evaluating the impact of this guidance on our consolidated financial position, results of operations and cash flows. The adoption of the guidance will require us to recognize right-of-use assets and lease liabilities that will be material to our consolidated balance sheet.

In March 2016, the FASB issued guidance intended to simplify several areas of accounting for share-based compensation arrangements, including the income tax impact, classification in the statement of cash flows and forfeitures. We adopted the provisions of this guidance on January 29, 2017. As a result of this adoption, all tax-related cash flows resulting from share-based payments in fiscal 2017 are presented as operating activities on the statements of cash flows, as we elected to adopt this portion of the guidance on a prospective basis. Additionally, we made an accounting policy election to account for forfeitures when they occur rather than estimating the number of awards that are expected to vest. As a result of this election, we recorded a cumulative-effect benefit of \$188,000 to retained earnings as of the date of adoption.

In November 2016, the FASB issued guidance for restricted cash classification and presentation on the statement of cash flows, requiring restricted cash to be included within cash and cash equivalents on the statement of cash flows. The guidance will be effective at the beginning of fiscal 2018, including interim periods within that fiscal year, and will be applied on a retrospective basis. We do not believe the guidance will have a material impact on our condensed consolidated statement of cash flows.

In May 2017, the FASB issued guidance which clarifies what constitutes a modification of a share-based payment award. The guidance will be effective at the beginning of fiscal 2018, including interim periods within that fiscal year, with early adoption permitted. The guidance requires adoption on a prospective basis for share-based payment awards modified on or after the adoption date. We do not believe the guidance will have a material impact on our condensed consolidated financial position, results of operations or cash flows.

#### **Note 4 - Fair Value Measurements**

The accounting standards related to fair value measurements define fair value and provide a consistent framework for measuring fair value under the authoritative literature. Valuation techniques are based on observable and unobservable inputs. Observable inputs reflect readily obtainable data from independent sources, while unobservable inputs reflect market assumptions. This guidance only applies when other standards require or permit the fair value measurement of assets and liabilities. The guidance does not expand the use of fair value measurements. A fair value hierarchy was established, which prioritizes the inputs used in measuring fair value into three broad levels:

- Level 1 – Quoted prices in active markets for identical assets or liabilities;
- Level 2 – Observable market-based inputs or unobservable inputs that are corroborated by market data; and
- Level 3 – Significant unobservable inputs that are not corroborated by market data. Generally, these fair value measures are model-based valuation techniques such as discounted cash flows, and are based on the best information available, including our own data. Fair values of our long-lived assets are estimated using an income-based approach and are classified within Level 3 of the valuation hierarchy.

The following table presents assets that are measured at fair value on a recurring basis at October 28, 2017, January 28, 2017 and October 29, 2016. We have no material liabilities measured at fair value on a recurring or non-recurring basis.



(In thousands)	Fair Value Measurements			
	Level 1	Level 2	Level 3	Total
As of October 28, 2017:				
Cash equivalents– money market account	\$0	\$ 0	\$ 0	\$0
As of January 28, 2017:				
Cash equivalents– money market account	\$114	\$ 0	\$ 0	\$114
As of October 29, 2016:				
Cash equivalents – money market account	\$114	\$ 0	\$ 0	\$114

The fair values of cash, receivables, accounts payable, accrued expenses and other current liabilities approximate their carrying values because of their short-term nature. From time to time, we measure certain assets at fair value on a non-recurring basis, specifically long-lived assets evaluated for impairment. These are typically store specific assets, which are reviewed for impairment whenever events or changes in circumstances indicate that recoverability of their carrying value is questionable. If the expected, undiscounted future cash flows related to a store's assets are less than their carrying value, an impairment loss would be recognized for the difference between estimated fair value and carrying value and recorded in selling, general and administrative expenses. We estimate the fair value of store assets using an income-based approach considering the cash flows expected over the remaining lease term for each location. These projections are primarily based on management's estimates of store-level sales, gross margins, direct expenses, exercise of future lease renewal options and resulting cash flows and, by their nature, include judgments about how current initiatives will impact future performance. External factors, such as the local environment in which the store resides, including strip-mall traffic and competition, are evaluated in terms of their effect on sales trends. Changes in sales and operating income assumptions or unfavorable changes in external factors can significantly impact the estimated future cash flows. An increase or decrease in the projected cash flow can significantly decrease or increase the fair value of these assets, which would have an effect on the impairment recorded.

During the thirteen weeks ended October 28, 2017, we recorded impairments of \$105,000 on long-lived assets. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of \$153,000. During the thirty-nine weeks ended October 28, 2017, we recorded impairments of \$1.7 million on long-lived assets. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of \$1.2 million. During the thirteen and thirty-nine weeks ended October 29, 2016, we recorded impairments of \$193,000 on long-lived assets. Subsequent to this impairment, these long-lived assets had a remaining unamortized basis of \$337,000.

#### Note 5 - Stock-Based Compensation

At our 2017 annual meeting of shareholders held on June 13, 2017, our shareholders approved a new equity incentive plan, the Shoe Carnival, Inc. 2017 Equity Incentive Plan (the “2017 Plan”), which replaces our 2000 Stock Option and Incentive Plan, as amended (the “2000 Plan”). According to the terms of the 2017 Plan, upon approval of the 2017 Plan by our shareholders, no further awards may be made under the 2000 Plan. A maximum of 1,000,000 shares of our common stock are available for issuance and sale under the 2017 Plan. In addition, any shares of our common stock subject to an award granted under the 2017 Plan, or to an award granted under the 2000 Plan that was outstanding on the date our shareholders approved the 2017 Plan, that expires, is cancelled or forfeited, or is settled for cash will, to the extent of such cancellation, forfeiture, expiration or cash settlement, automatically become available for future awards under the 2017 Plan.

Stock-based compensation includes stock options, cash-settled stock appreciation rights (SARs) and restricted stock awards. Additionally, we recognize stock-based compensation expense for the discount on shares sold to employees through our employee stock purchase plan. For the thirteen and thirty-nine weeks ended October 28, 2017, stock-based compensation expense for the employee stock purchase plan was \$10,000 before the income tax benefit of \$4,000 and \$30,000 before the income tax benefit of \$12,000, respectively. For the thirteen and thirty-nine weeks ended October 29, 2016, stock-based compensation expense for the employee stock purchase plan was \$9,000 before the income tax benefit of \$3,000 and \$33,000 before the income tax benefit of \$12,000, respectively.

No stock options have been granted since fiscal 2008. All outstanding options had vested as of the end of fiscal 2011; therefore no unrecognized compensation expense remains. In the first nine months of fiscal 2017 there were 3,500 options exercised and there were 3,500 options outstanding and exercisable as of October 28, 2017.

The following section summarizes the share transactions for our restricted stock awards:

	Number of Shares	Weighted- Average Grant Date Fair Value
Restricted stock at January 28, 2017	964,858	\$ 22.63
Granted	274,346	24.09
Vested	(119,107)	24.27
Forfeited or expired	(168,937)	18.46
Restricted stock at October 28, 2017	951,160	\$ 23.59

The weighted-average grant date fair value of stock awards granted during the thirty-nine week periods ended October 28, 2017, and October 29, 2016, was \$24.09 and \$24.98, respectively. The total fair value at grant date of restricted stock awards that vested during the first nine months of fiscal 2017 was \$2.9 million. The total fair value at grant date of restricted stock awards that vested during the first nine months of fiscal 2016 was \$854,000. Of the 168,937 shares of restricted stock that were forfeited or that expired in the first nine months of fiscal 2017, 135,000 shares were restricted stock awards that expired unvested in the first quarter of fiscal 2017, as the performance measures were not achieved. These awards represented the three tiers of the restricted stock awards granted on March 15, 2011.

The following table summarizes information regarding stock-based compensation expense recognized for restricted stock awards:

	Thirteen Weeks Ended	Thirteen Weeks Ended	Thirty-nine Weeks Ended	Thirty-nine Weeks Ended
(In thousands)	October 28, 2017	October 29, 2016	October 28, 2017	October 29, 2016
Stock-based compensation before the recognized income tax effect	\$ 996	\$ 1,295	\$ 2,140	\$ 3,197
Income tax effect	\$ 398	\$ 482	\$ 830	\$ 1,208

The \$2.1 million of expense recognized in the first nine months of fiscal 2017 was comprised of compensation expense of \$3.1 million, partially offset by income of \$916,000. The income was attributable to the reversal of the cumulative prior period expense for performance-based awards, which were deemed by management to be no longer probable to vest prior to their expiration.

As of October 28, 2017, approximately \$4.9 million of unrecognized compensation expense remained related to both our performance-based and service-based restricted stock awards. The cost is expected to be recognized over a weighted average period of approximately 1.7 years. This incorporates our current assumptions with respect to the estimated requisite service period required to achieve the designated performance conditions for performance-based stock awards.

The following table summarizes the SARs activity:

	Number of Shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (Years)
Outstanding at January 28, 2017	111,300	\$ 24.26	
Forfeited	(3,500 )	24.26	
Exercised	0	0.00	
Outstanding at October 28, 2017	107,800	\$ 24.26	2.4
Exercisable at October 28, 2017	62,991	\$ 24.26	2.4

SARs were granted during the first quarter of fiscal 2015 to certain non-executive employees, such that one-third of the shares underlying the SARs will vest and become fully exercisable on each of the first three anniversaries of the date of the grant and were assigned a five-year term from the date of grant, after which any unexercised SARs will expire. Each SAR entitles the holder, upon exercise of their vested shares, to receive cash in an amount equal to the closing price of our common stock on the date of exercise less the exercise price, with a maximum amount of gain defined. The SARs granted during the first quarter of fiscal 2015 were issued with a defined maximum gain of \$10.00 over the exercise price of \$24.26.

The fair value of these liability awards are re-measured, using a trinomial lattice model, at each reporting period until the date of settlement. Increases or decreases in stock-based compensation expense are recognized over the vesting period, or immediately for vested awards. The weighted-average fair value of outstanding, non-vested SAR awards as of October 28, 2017 and October 29, 2016 was \$3.22 and \$4.53, respectively.

The fair value was estimated using a trinomial lattice model with the following assumptions:

	October 28, 2017	October 29, 2016
Risk free interest rate yield curve	1.01% - 2.06%	0.18% - 1.33%
Expected dividend yield	1.4 %	1.1 %
Expected volatility	37.34 %	35.06 %

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Maximum life	2.4 Years	3.4 Years
Exercise multiple	1.34	1.34
Maximum payout	\$10.00	\$10.00
Employee exit rate	2.2% - 9.0%	2.2% - 9.0%

The risk free interest rate was based on the U.S. Treasury yield curve in effect at the end of the reporting period. The expected dividend yield was based on our historical quarterly cash dividends, with the assumption that quarterly dividends would continue at that rate. Expected volatility was based on the historical volatility of our common stock. The exercise multiple and employee exit rate were based on historical option data.

The following table summarizes information regarding stock-based compensation recognized for SARs:

(In thousands)	Thirteen	Thirteen	Thirty-nine	Thirty-nine
	Weeks Ended	Weeks Ended	Weeks Ended	Weeks Ended
	October 28, 2017	October 29, 2016	October 28, 2017	October 29, 2016
Stock-based compensation before the recognized income tax effect	\$ 140	\$ 12	\$ (97 )	\$ 208
Income tax effect	\$ 56	\$ 4	\$ (38 )	\$ 79

As of October 28, 2017, approximately \$23,000 in unrecognized compensation expense remained related to non-vested SARs. This expense is expected to be recognized over the five month period following the third quarter of fiscal 2017.

## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **Factors That May Affect Future Results**

This quarterly report on Form 10-Q contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve a number of risks and uncertainties. A number of factors could cause our actual results, performance, achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. These factors include, but are not limited to: general economic conditions in the areas of the continental United States in which our stores are located and the impact of the ongoing economic crisis and hurricane recovery in Puerto Rico on sales at, and cash flows of, our stores located in Puerto Rico; the effects and duration of economic downturns and unemployment rates; changes in the overall retail environment and more specifically in the apparel and footwear retail sectors; our ability to generate increased sales at our stores; our ability to successfully navigate the increasing use of on-line retailers for fashion purchases and the impact on traffic and transactions in our physical stores; our ability to attract customers to our e-commerce website and to successfully grow our e-commerce sales; the potential impact of national and international security concerns on the retail environment; changes in our relationships with key suppliers; the impact of competition and pricing; our ability to successfully manage and execute our marketing initiatives and maintain positive brand perception and recognition; changes in weather patterns, consumer buying trends and our ability to identify and respond to emerging fashion trends; the impact of disruptions in our distribution or information technology operations; the effectiveness of our inventory management; the impact of natural disasters on our stores, as well as on consumer confidence and purchasing in general; risks associated with the seasonality of the retail industry; the impact of unauthorized disclosure or misuse of personal and confidential information about our customers, vendors and employees; our ability to manage our third-party vendor relationships; our ability to successfully execute our business strategy, including the availability of desirable store locations at acceptable lease terms, our ability to open new stores in a timely and profitable manner, including our entry into major new markets, and the availability of sufficient funds to implement our business plans; higher than anticipated costs associated with the closing of underperforming stores; the inability of manufacturers to deliver products in a timely manner; changes in the political and economic environments in, and continued favorable trade relations with, China and other countries which are the major manufacturers of footwear; the impact of regulatory changes in the United States and the countries where our manufacturers are located; the resolution of litigation or regulatory proceedings in which we are or may become involved; our ability to meet our labor needs while controlling costs; the impact of any tax reform; and future stock repurchases under our stock repurchase program and future dividend payments. For a more detailed discussion of certain risk factors, see the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended January 28, 2017.

## **General**

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to provide information to assist the reader in better understanding and evaluating our financial condition and results of operations. We encourage you to read this in conjunction with our Condensed Consolidated Financial Statements and the notes thereto included in Part I, Item 1 of this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the fiscal year ended January 28, 2017, as filed with the SEC.

## **Overview of Our Business**

Shoe Carnival, Inc. is one of the nation's largest family footwear retailers, providing the convenience of shopping at any of our store locations or online at shoecarnival.com. Our stores combine competitive pricing with a promotional, in-store marketing effort that encourages customer participation and injects fun and surprise into every shopping experience. We believe this fun and promotional atmosphere results in various competitive advantages, including increased multiple unit sales; the building of a loyal, repeat customer base; the creation of word-of-mouth advertising; and enhanced sell-through of in-season goods. A similar customer experience is reflected in our e-commerce site through special promotions and limited time sales, along with relevant product stories featured on our home page.



Our objective is to be the destination retailer-of-choice for a wide range of consumers seeking value priced, current season name brand and private label footwear. Our product assortment includes dress and casual shoes, sandals, boots and a wide assortment of athletic shoes for the entire family, which we classify in four general categories - women's, men's, children's and athletics. Our e-commerce site offers customers an opportunity to choose from a large selection of products in all of the same categories of footwear with a depth of sizes and colors that may not be available in some of our smaller stores, and introduces our concept to consumers who are new to Shoe Carnival, in both existing and new markets.

In addition to footwear, our stores carry complementary accessories such as socks, belts, shoe care items, handbags, sport bags, backpacks, jewelry, scarves and wallets. Our e-commerce site also carries certain accessories such as handbags, sport bags and backpacks.

### Critical Accounting Policies

It is necessary for us to include certain judgments in our reported financial results. These judgments involve estimates based in part on our historical experience and incorporate the impact of the current general economic climate and company-specific circumstances. However, because future events and economic conditions are inherently uncertain, our actual results could differ materially from these estimates. Our accounting policies that require more significant judgments include those with respect to merchandise inventories, valuation of long-lived assets, insurance reserves and income taxes and are discussed in our Annual Report on Form 10-K for the fiscal year ended January 28, 2017.

There have been no material changes to our critical accounting policies and estimates disclosed in our Annual Report on Form 10-K for the fiscal year ended January 28, 2017. See Note 3 to the Condensed Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for information on recently issued accounting pronouncements.

### Results of Operations Summary Information

Quarter Ended	Number of Stores			Store Square Footage			Comparable Store Sales
	Beginning Of Period	Opened	Closed	End of Net Period	Change	End of Period	
April 29, 2017	415	7	5	417	7,000	4,533,000	(3.9 )%
July 29, 2017	417	5	4	418	(12,000)	4,521,000	0.4 %
October 28, 2017	418	7	1	424	37,000	4,558,000	4.4 %

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Year-to-date 2017	415	19	10	424	32,000	4,558,000	0.4	%
April 30, 2016	405	3	4	404	(13,000)	4,452,000	2.7	%
July 30, 2016	404	9	0	413	79,000	4,531,000	0.5	%
October 29, 2016	413	3	1	415	10,000	4,541,000	(0.4)	)%
Year-to-date 2016	405	15	5	415	76,000	4,541,000	0.9	%

Comparable store sales for the periods indicated include stores that have been open for 13 full months after such stores' grand opening prior to the beginning of the period, including those stores that have been relocated or remodeled. Therefore, stores opened or closed during the periods indicated are not included in comparable store sales. We include e-commerce sales in our comparable store sales. Due to our multi-channel retailer strategy, we view e-commerce sales as an extension of our physical stores.

The following table sets forth our results of operations expressed as a percentage of net sales for the periods indicated:

	Thirteen Weeks Ended October 28, 2017	Thirteen Weeks Ended October 29, 2016	Thirty-nine Weeks Ended October 28, 2017	Thirty-nine Weeks Ended October 29, 2016
Net sales	100.0 %	100.0%	100.0 %	100.0 %
Cost of sales (including buying, distribution and occupancy costs)	70.2	70.1	70.9	70.7
Gross profit	29.8	29.9	29.1	29.3
Selling, general and administrative expenses	23.6	24.3	24.3	24.2
Operating income	6.2	5.6	4.8	5.1
Interest (income) expense, net	0.0	0.0	0.0	0.0
Income before income taxes	6.2	5.6	4.8	5.1
Income tax expense	2.5	2.1	1.9	1.9
Net income	3.7 %	3.5 %	2.9 %	3.2 %

#### Executive Summary for Third Quarter Ended October 28, 2017

We were pleased with the start of the third quarter of fiscal 2017 as our back-to-school selections resonated well with our customers. We stocked key items and styles that helped us achieve high single-digit comparable store sales early in the quarter. As the quarter progressed, we experienced traffic declines particularly in the hurricane affected areas of Texas, Florida and Puerto Rico. However, despite a low single-digit decline in traffic for the quarter, we posted increases in units per transaction, average sales per transaction and conversion, and ended the quarter with a comparable store sales increase of 4.4 percent. These increases, combined with our ongoing commitment and ability to effectively manage expenses and the decrease in shares outstanding due to our share repurchases, resulted in a 22 percent increase in quarterly earnings per diluted share. Highlights for the third quarter of fiscal 2017 are as follows:

Net sales increased \$12.9 million, or 4.7%, in the third quarter of fiscal 2017 compared to the same period last year.

• We experienced increases in average sales per transaction, average units per transaction and conversion during the quarter. Store traffic declined low-single digits compared to the third quarter of fiscal 2016.

• Our gross profit margin decreased 0.1 percent to 29.8 percent compared to 29.9 percent in the third quarter of fiscal 2016. Our merchandise margin decreased 0.8 percent and was partially offset by buying, distribution and occupancy expenses, which decreased 0.7 percent as a percentage of net sales compared to the third quarter of fiscal 2016.

• Inventory was down 4.3 percent on a per-store basis and we ended the quarter with no outstanding debt under our credit facility.

• We opened seven stores and closed one store during the third quarter of fiscal 2017, ending the quarter with 424 stores.

• We continue to review our store portfolio for underperforming stores that do not meet our minimum contribution levels. Based on our review to date, we have identified 30 to 35 stores that we plan to close in fiscal 2018 if we cannot

improve the performance of those stores. See “Store Openings and Closings” under the Liquidity and Capital Resources section of this Form 10-Q for further discussion of this strategy.

## **Results of Operations for the Third Quarter Ended October 28, 2017**

### *Net Sales*

Net sales increased \$12.9 million to \$287.5 million during the third quarter of fiscal 2017, a 4.7% increase over the prior year's third quarter net sales of \$274.5 million. Of this increase in net sales, \$11.9 million was attributable to the 4.4% increase in comparable store sales and \$6.6 million was attributable to sales generated by the 26 new stores opened since the beginning of the third quarter of fiscal 2016. These increases were partially offset by a loss in sales of \$5.5 million from the 15 stores closed since the beginning of the third quarter of fiscal 2016.

### *Gross Profit*

Gross profit increased \$3.7 million to \$85.7 million during the third quarter of fiscal 2017 primarily due to the increase in net sales. Our gross profit margin for the third quarter of fiscal 2017 decreased to 29.8 percent compared to 29.9 percent in the third quarter of fiscal 2016. The merchandise margin decreased 0.8 percent and was partially offset by buying, distribution and occupancy expenses, which decreased 0.7 percent as a percentage of net sales compared to the third quarter of fiscal 2016. Our merchandise margin decreased primarily due to promotional selling during the quarter and a shift in merchandise sold from boots to athletic footwear. Historically, our boot categories have driven higher margins than our athletic footwear. The decrease in buying, distribution and occupancy expenses as a percentage of sales was primarily due to lower occupancy costs and the leveraging effect of higher comparable store sales. The decrease in occupancy costs was primarily due to the stores we have closed since the third quarter of fiscal 2016 or plan to close in future periods.

### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased \$1.2 million in the third quarter of fiscal 2017 to \$67.8 million compared to \$66.6 million in the third quarter of fiscal 2016. As a percentage of sales, these expenses decreased to 23.6% in the third quarter of fiscal 2017 from 24.3% in the third quarter of fiscal 2016. The overall increase in selling, general and administrative expenses during the third quarter of fiscal 2017 was primarily due to increases in incentive compensation, consulting fees related to our customer relationship management ("CRM") initiative and our retirement savings plans. These increases were partially offset by lower advertising expense for the quarter.

Pre-opening costs included in selling, general and administrative expenses were \$209,000 in the third quarter of fiscal 2017 compared to \$351,000 in the third quarter last year. We opened seven new stores in the third quarter of fiscal 2017 compared to three new stores in the third quarter of fiscal 2016. The decrease in pre-opening costs was primarily due to higher advertising expense incurred in the prior quarter related to opening stores in larger markets. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period in which they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

Store closing costs included in selling, general and administrative expenses were \$519,000, or 0.2% as a percentage of sales, in the third quarter of fiscal 2017. Store closing costs were \$335,000 in the third quarter last year. One store was closed in the third quarter of fiscal 2017 compared to one store closing in the third quarter of fiscal 2016. Store closing costs increased in the third quarter compared to the prior year third quarter primarily due to an increase in expected future store closings of underperforming stores.

#### *Income Taxes*

The effective income tax rate for the third quarter of fiscal 2017 was 40.0% as compared to 37.2% for the same time period in fiscal 2016. Our provision for income tax expense is based on the current estimate of our annual effective tax rate and is adjusted as necessary for quarterly events. The increase in the effective tax rate between periods was primarily due to the accounting change adopted in the first quarter of fiscal 2017, which requires us to record the tax effects of stock awards to the income statement when awards vest or are settled, and an increase in permanent items related to the vesting of service-based restricted stock awards.

## Results of Operations for Nine Month Period Ended October 28, 2017

### *Net Sales*

Net sales increased \$9.0 million to \$775.9 million for the nine-month period ended October 28, 2017, a 1.2% increase compared to net sales of \$766.9 million for the nine-month period ended October 29, 2016. Of this increase in net sales, \$3.2 million was attributable to the 0.4% increase in comparable store sales and \$18.3 million was attributable to sales generated by the 38 new stores opened since the beginning of fiscal 2016. These increases were partially offset by a loss in sales of \$12.5 million from the 19 stores closed since the beginning of fiscal 2016.

### *Gross Profit*

Gross profit increased \$1.3 million to \$226.1 million in the first nine months of fiscal 2017 primarily due to the increase in net sales. Our gross profit margin for the nine months of fiscal 2017 decreased to 29.1% compared to 29.3% in the first nine months of fiscal 2016. The merchandise margin decreased 0.2%, while buying, distribution and occupancy costs remained flat as a percentage of sales compared to the same period last year. Our merchandise margin decreased primarily due to an increase in expense related to our multi-channel sales initiatives.

### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased \$3.1 million in the first nine months of fiscal 2017 to \$188.5 million compared to the same period last year. As a percentage of sales, these expenses increased to 24.3% in the first nine months of fiscal 2017 from 24.2% in the first nine months of fiscal 2016. The overall increase in selling, general and administrative expenses during the first nine months of fiscal 2017 was primarily due to increases in impairments of long-lived assets, employee health care, consulting fees related to our CRM initiative and incentive compensation. These increases were partially offset by decreases in stock-based compensation and advertising expense.

In the first nine months of fiscal 2017, pre-opening costs included in selling, general and administrative expenses were \$726,000, or 0.1% as a percentage of sales, compared to \$815,000, or 0.1% as a percentage of sales, in the same period last year. Pre-opening costs, such as advertising, payroll and supplies, incurred prior to the opening of a new store are charged to expense in the period in which they are incurred. The total amount of pre-opening expense incurred will vary by store depending on the specific market and the promotional activities involved.

Store closing costs included in selling, general and administrative expenses were \$3.2 million, or 0.4% as a percentage of sales, in the first nine months of fiscal 2017. Store closing costs were \$631,000, or 0.1% as a percentage of sales, in the first nine months of last year. We closed ten stores in the first nine months of fiscal 2017 and five stores were closed in the first nine months of fiscal 2016. Included in the store closing costs in the first nine months of fiscal 2017 and fiscal 2016 were impairments of long-lived assets of \$1.7 million and \$193,000, respectively, as more stores were impaired in fiscal 2017 compared to fiscal 2016.

### *Income Taxes*

The effective income tax rate for the first nine months of fiscal 2017 was 38.8% compared to 37.8% for the same period in fiscal 2016. Our provision for income tax expense is based on the current estimate of our annual effective tax rate and is adjusted as necessary for quarterly events.

### **Liquidity and Capital Resources**

Our primary sources of liquidity are cash and cash equivalents on hand, cash generated from operations and availability under our credit facility. We believe these resources will be sufficient to fund our cash needs, as they arise, for at least the next 12 months. Our primary uses of cash are for working capital, which are principally inventory purchases, store initiatives, potential dividend payments, potential share repurchases under our share repurchase program, the financing of capital projects, including investments in new systems, and various other commitments and obligations.



*Cash Flow - Operating Activities*

Our net cash provided by operating activities was \$9.0 million in the first nine months of fiscal 2017 compared to \$21.5 million in the first nine months of fiscal 2016. These amounts reflect our income from operations adjusted for non-cash items and working capital changes. The year-over-year decrease in operating cash flow was primarily driven by the timing of payments for accounts payable and accrued liabilities.

Working capital decreased to \$256.9 million at October 28, 2017 from \$268.7 million at October 29, 2016, primarily due to decreases in cash and cash equivalents and merchandise inventory, partially offset by a decrease in accounts payable compared to the end of the third quarter of the prior year. The current ratio was 4.2 as of October 28, 2017, compared to 4.0 at October 29, 2016.

*Cash Flow - Investing Activities*

Our cash outflows for investing activities are primarily for capital expenditures. During the first nine months of fiscal 2017, we expended \$16.7 million for the purchase of property and equipment, of which \$11.0 million was for new stores, remodeling and relocations. During the first nine months of fiscal 2016, we expended \$17.4 million for the purchase of property and equipment, of which \$12.9 million was for new stores, remodeling and relocations. The remaining capital expenditures in both periods were for continued investments in technology and normal asset replacement activities.

*Cash Flow - Financing Activities*

Cash outflows for financing activities have represented cash dividend payments, share repurchases and payments on our credit facility. Shares of our common stock can be either acquired as part of a publicly announced share repurchase program or withheld by us in connection with employee payroll tax withholding upon the vesting of restricted stock awards. Our cash inflows from financing activities have represented proceeds from the issuance of shares as a result of stock option exercises, purchases under our Employee Stock Purchase Plan and borrowings under our credit facility.

During the first nine months of fiscal 2017, net cash used in financing activities was \$34.2 million compared to net cash used in financing activities of \$39.3 million in the first nine months of fiscal 2016. The decrease in cash used in financing activities between the two respective periods was primarily attributable to a decrease of \$5.6 million in

common stock repurchased under our share repurchase program compared to the first nine months of fiscal 2016.

### *Capital Expenditures*

Capital expenditures for fiscal 2017, including actual expenditures during the first nine months, are expected to be between \$20 million and \$21 million, with approximately \$13 million to be used for new stores, relocations and remodels. The remaining capital expenditures are expected to be incurred for continued investments in technology and normal asset replacement activities. Lease incentives to be received from landlords during fiscal 2017, including actual amounts received during the first nine months, are expected to be approximately \$4 to \$5 million. The actual amount of cash required for capital expenditures for store operations depends in part on the number of new stores opened and relocated, the amount of lease incentives, if any, received from landlords and the number of stores remodeled.

### *Store Openings and Closings*

We aim to realize positive long-term financial performance for our store portfolio. We utilize a formal review process in our evaluation of potential new store sites as well as for decisions surrounding leases on existing store locations. Our approach is both qualitative and quantitative in nature. We look to continually enhance this process with tools such as real estate software used for portfolio analysis that aid in identifying viable locations for future expansion and identifying potential store closings and relocations.

We opened 19 stores in the first nine months of fiscal 2017 and do not expect to open any stores in the fourth quarter of fiscal 2017. Pre-opening expenses, including rent, freight, advertising, salaries and supplies, are expected to total approximately \$1.5 million for fiscal 2017, or an average of \$79,000 per store. During fiscal 2016, we opened 19 new stores and expended \$1.6 million on pre-opening expenses, or an average of \$85,000 per store.

We anticipate closing 26 stores in fiscal 2017. We closed ten stores during the first nine months of fiscal 2017. Five stores were closed during the first nine months of fiscal 2016. The timing and actual amount of expense recorded in closing a store can vary significantly depending, in part, on the period in which management commits to a closing plan, the remaining basis in the long-lived assets to be disposed of at closing and the cost incurred in terminating the lease.

We believe that a continued, disciplined approach to new store openings is very important as we leverage our multi-channel strategy and pursue opportunities for brick-and-mortar stores across large, mid and smaller markets. Over the past several years, we have analyzed our entire portfolio of stores, with a concentration on underperforming stores, to meet our long-term goal of increasing shareholder value through increasing operating income. Our objective is to identify and address underperforming stores that produce low or negative contribution and either renegotiate lease terms, relocate or close the store. Based on this analysis, we have identified 30 to 35 stores that we plan to close in fiscal 2018 if we cannot improve the performance of those stores to meet our minimum contribution level. Even though this would reduce our overall net sales volume, we believe this strategy would realize long-term improvement in operating income and diluted earnings per share. We expect new store openings for fiscal 2018 will be in the low single digit range. We remain committed to long-term strategic store growth; however, with the changing landscape in brick-and-mortar stores, we believe more attractive real estate opportunities will become available in the marketplace if we remain diligent in our approach.

#### *Dividends*

On September 7, 2017, our Board of Directors approved the payment of our third quarter cash dividend to our shareholders. The dividend of \$0.075 per share was paid on October 16, 2017, to shareholders of record as of the close of business on October 2, 2017.

The declaration and payment of any future dividends are at the discretion of the Board of Directors and will depend on our results of operations, financial condition, business conditions and other factors deemed relevant by our Board of Directors. Our credit agreement (described below) permits the payment of cash dividends as long as no default or event of default exists under the credit agreement both immediately before and immediately after giving effect to the cash dividends, and the aggregate amount of cash dividends for a fiscal year do not exceed \$10.0 million.

#### *Credit Facility*

On March 27, 2017, we entered into a second amendment of our current unsecured credit agreement (as amended, the "Credit Agreement") to extend the expiration date by five years to March 27, 2022, and to renegotiate certain terms and

conditions. The Credit Agreement continues to provide for up to \$50.0 million in cash advances and commercial and standby letters of credit with borrowing limits based on eligible inventory, which amount may be increased from time to time by up to an additional \$50.0 million, without the consent of any lender, if certain conditions are met. The Credit Agreement contains covenants which stipulate: (1) Total Shareholders' Equity (as defined in the Credit Agreement) will not fall below \$250.0 million at the end of each fiscal quarter; (2) the ratio of funded debt plus three times rent to EBITDA (as defined in the Credit Agreement) plus rent will not exceed 2.5 to 1.0; (3) the aggregate amount of cash dividends for a fiscal year will not exceed \$10.0 million; and (4) distributions in the form of redemptions of our common stock may be made solely with cash on hand so long as before and immediately after such distributions there are no revolving loans outstanding under the Credit Agreement. We were in compliance with these covenants as of October 28, 2017. Should a default condition be reported, the lenders may preclude additional borrowings and call all loans and accrued interest at their discretion. The credit facility bears interest, at our option, at (1) the agent bank's prime rate (as defined in the Credit Agreement) plus 1%, with the prime rate defined as the greater of (a) the Federal Funds rate plus 0.50% or (b) the interest rate announced from time to time by the agent bank as its "prime rate" or (2) LIBOR plus 1.25% to 2.50%, depending on our achievement of certain performance criteria. A commitment fee is charged at 0.20% to 0.35% per annum, depending on our achievement of certain performance criteria, on the unused portion of the bank group's commitment. As of October 28, 2017, there were no borrowings outstanding under the credit facility and letters of credit outstanding were \$1.2 million. As of October 28, 2017, \$48.8 million was available to us for additional borrowings under the credit facility.

### *Share Repurchase Program*

On December 6, 2016, our Board of Directors authorized a new share repurchase program for up to \$50 million of outstanding common stock, effective January 1, 2017. The purchases may be made in the open market or through privately negotiated transactions, from time-to-time through December 31, 2017, and in accordance with applicable laws, rules and regulations. On January 27, 2017, we entered into a stock repurchase plan for the purpose of repurchasing shares of our common stock in accordance with guidelines specified under Rule 10b5-1 of the Securities Exchange Act of 1934, as amended (the “Rule 10b5-1 Plan”). The Rule 10b5-1 Plan was established pursuant to, and as part of, our share repurchase program and permitted shares to be repurchased in accordance with pre-determined criteria when repurchases would otherwise be prohibited, such as during self-imposed blackout periods, or under insider trading laws. The Rule 10b5-1 Plan was to expire on May 26, 2017, but we terminated the plan on May 17, 2017, to ensure we remained in compliance with the covenant in our Credit Agreement regarding redemptions of our common stock described above. Under the terms of our Credit Agreement, we are not permitted to repurchase any shares of our common stock while there are outstanding borrowings under the Credit Agreement. Our share repurchase program may be amended, suspended or discontinued at any time and does not commit us to repurchase shares of our common stock. We have funded, and intend to continue to fund, the share repurchase program from cash on hand, and any shares acquired will be available for stock-based compensation awards and other corporate purposes. The actual number and value of the shares to be purchased will depend on the performance of our stock price and other market conditions.

During the third quarter of fiscal 2017, we repurchased 24,000 shares of common stock at a total cost of \$455,000 under the new share repurchase program. As of October 28, 2017, approximately 1.5 million shares at an aggregate cost of \$37.0 million had been repurchased under the new share repurchase program. The amount that remained available under the share repurchase program at October 28, 2017, was \$13.0 million.

### **Seasonality and Quarterly Results**

Our quarterly results of operations have fluctuated, and are expected to continue to fluctuate in the future, primarily as a result of seasonal variances and the timing of sales and costs associated with opening new stores and closing underperforming stores. Non-capital expenditures, such as advertising and payroll, incurred prior to the opening of a new store are charged to expense as incurred. The timing and actual amount of expense recorded in closing an individual store can vary significantly depending, in part, on the period in which management commits to a closing plan, the remaining basis in the fixed assets to be disposed of at closing and the cost incurred in terminating the lease. Therefore, our results of operations may be adversely affected in any quarter in which we incur pre-opening expenses related to the opening of new stores or incur store closing costs related to the closure of underperforming stores.

We have three distinct peak selling periods: Easter, back-to-school and Christmas. To prepare for our peak shopping seasons, we must order and keep in stock significantly more merchandise than we would carry during other parts of the year. Any unanticipated decrease in demand for our products during these peak shopping seasons could require us

to sell excess inventory at a substantial markdown, which could reduce our net sales and gross margins and negatively affect our profitability. Our operating results depend significantly upon the sales generated during these periods.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk in that the interest payable under our credit facility is based on variable interest rates and therefore is affected by changes in market rates. We do not use interest rate derivative instruments to manage exposure to changes in market interest rates. A 1% change in the weighted average interest rate charged under the credit facility would have resulted in interest expense fluctuating by approximately \$3,000 for the third quarter of fiscal 2017.

### **ITEM 4. CONTROLS AND PROCEDURES**

Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of October 28, 2017, that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports filed or submitted by us under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by us in such reports is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There has been no significant change in our internal control over financial reporting that occurred during the quarter ended October 28, 2017 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**SHOE CARNIVAL, INC.****PART II - OTHER INFORMATION****ITEM 1A. RISK FACTORS**

You should carefully consider the risks and uncertainties we describe both in this Quarterly Report on Form 10-Q and in the “Risk Factors” section of our Annual Report on Form 10-K for the fiscal year ended January 28, 2017 before deciding to invest in, or retain, shares of our common stock. If any of these risks or uncertainties actually occur, we may not be able to conduct our business as currently planned and our financial condition, results of operations or cash flows could be materially and adversely affected. There have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the fiscal year ended January 28, 2017.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

## Issuer Purchases of Equity Securities

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number Of Shares Purchased as Part of Publicly Announced Programs <sup>(2)</sup>	Approximate Dollar Value of Shares that May Yet Be Purchased Under Programs <sup>(2)</sup>
July 30, 2017 to August 26, 2017	0	\$0.00	0	\$13,491,000
August 27, 2017 to September 30, 2017	24,402	\$18.99	23,979	\$13,037,000
October 1, 2017 to October 28, 2017	29,619	\$21.97	0	\$13,037,000
	54,021		23,979	



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Total number of shares purchased includes 30,042 shares withheld by us in connection with employee payroll tax (1) withholding upon the vesting of restricted stock awards.

(2) On December 6, 2016, our Board of Directors authorized a new share repurchase program for up to \$50.0 million of our outstanding common stock, effective January 1, 2017 and expiring on December 31, 2017.

## ITEM 6. EXHIBITS

## EXHIBIT INDEX

Exhibit No.	Description	Incorporated by Reference To			
		Form	Exhibit	Filing Date	Filed Herewith
3-A	<u>Amended and Restated Articles of Incorporation of Registrant</u>	8-K	3-A	06/14/2013	
3-B	<u>By-laws of Registrant, as amended to date</u>	8-K	3-B	06/14/2013	
31.1	<u>Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>				X
31.2	<u>Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>				X
32.1	<u>Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>				X
32.2	<u>Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>				X
101	The following materials from Shoe Carnival, Inc.'s Quarterly Report on Form 10-Q for the quarter ended October 28, 2017, formatted in XBRL (Extensible Business Reporting Language): (1) Condensed Consolidated Balance Sheets, (2) Condensed Consolidated Statements of Income, (3) Condensed Consolidated Statement of Shareholders' Equity, (4) Condensed Consolidated Statements of Cash Flows, and (5) Notes to Condensed Consolidated Financial Statements.				X

**SHOE CARNIVAL, INC.**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed, on its behalf by the undersigned thereunto duly authorized.

Date: December 5, 2017 **SHOE CARNIVAL, INC.**  
(Registrant)

By: /s/ W. Kerry Jackson  
W. Kerry Jackson  
Senior Executive Vice President,  
Chief Operating and Financial Officer and Treasurer

(Duly Authorized Officer and Principal Financial Officer)