

Edgar Filing: Sally Beauty Holdings, Inc. - Form SC 13G

Sally Beauty Holdings, Inc.  
Form SC 13G  
February 17, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 13G  
Under the Securities Exchange Act of 1934

Sally Beauty Holdings, Inc.  
(Name of Issuer)

Common Stock  
(Title of Class of Securities)

79546E104  
(CUSIP Number)

February 7, 2012  
(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

CUSIP No. 79546E104

1. Names of Reporting Person  
Scout Capital Management, L.L.C.
2. Check the Appropriate Box if a Member Of a Group  
 (a)  
 (b)
3. SEC Use Only
4. Citizenship or Place of Organization

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Delaware, United States

5. Sole Voting Power: 0  
Number of  
Shares 6. Shared Voting Power: 10,986,862  
Beneficially  
Owned by 7. Sole Dispositive Power: 0  
Each Reporting  
Person With 8. Shared Dispositive Power: 10,986,862
9. Aggregate Amount Beneficially Owned by Each Reporting Person  
10,986,862
10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares
11. Percent of Class Represented by Amount in Row (9)  
5.90%
12. Type of Reporting Person  
IA

CUSIP No. 79546E104

1. Names of Reporting Person  
Adam Weiss
2. Check the Appropriate Box if a Member Of a Group  
 (a)  
 (b)
3. SEC Use Only
4. Citizenship or Place of Organization  
United States
5. Sole Voting Power: 0  
Number of  
Shares 6. Shared Voting Power: 10,986,862  
Beneficially  
Owned by 7. Sole Dispositive Power: 0  
Each Reporting  
Person With 8. Shared Dispositive Power: 10,986,862
9. Aggregate Amount Beneficially Owned by Each Reporting Person  
10,986,862
10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares
11. Percent of Class Represented by Amount in Row (9)  
5.90%

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12. Type of Reporting Person

IN

CUSIP No. 79546E104

1. Names of Reporting Person

James Crichton

2. Check the Appropriate Box if a Member Of a Group

(a)

(b)

3. SEC Use Only

4. Citizenship or Place of Organization

United States

5. Sole Voting Power: 0

Number of  
Shares

6. Shared Voting Power: 10,986,862

Beneficially

7. Sole Dispositive Power: 0

Owned by  
Each Reporting

8. Shared Dispositive Power: 10,986,862

Person With

9. Aggregate Amount Beneficially Owned by Each Reporting Person

10,986,862

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares

11. Percent of Class Represented by Amount in Row (9)

5.90%

12. Type of Reporting Person

IN

Item 1. (a) Name of Issuer:

Sally Beauty Holdings, Inc.

Item 1. (b) Address of Issuer's Principal Executive Offices:

3001 Colorado Boulevard  
Denton, TX 76210

Item 2. (a) Name of Person Filing:

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This statement is filed by:

- (i) Scout Capital Management, L.L.C., a Delaware limited liability company ("Scout Capital Management"), which serves as investment manager to two Delaware limited partnerships and two Cayman Islands exempted companies (collectively, the "Funds"), with respect to the shares of Common Stock directly owned by the Funds;
- (ii) Adam Weiss ("Mr. Weiss"), with respect to the shares of Common Stock directly owned by the Funds; and
- (iii) James Crichton ("Mr. Crichton"), with respect to the shares of Common Stock directly owned by the Funds.

The foregoing persons are hereinafter sometimes collectively referred to as the "Reporting Persons." Any disclosures herein with respect to persons other than the Reporting Persons are made on information and belief after making inquiry to the appropriate party.

(b) Address of Principal Business Offices:

The address of the business office of Scout Capital Management, L.L.C. and Mr. Crichton is 640 Fifth Avenue, 22nd Floor, New York, New York 10019. The address of the business office of Mr. Weiss is 160 Forest Avenue, Palo Alto, CA 94301.

(c) Citizenship:

Please refer to Item 4 on each cover sheet for each Reporting Person.

(d) Title of Class of Securities:

Common Stock

(e) CUSIP No. 79546E104

Item 3. If this statement is filed pursuant to Rules 13d-1(b) or 13d-2(b) or (c), check whether the person filing is a:

- (a)  Broker or dealer registered under Section 15 of the Act,
- (b)  Bank as defined in Section 3(a)(6) of the Act,
- (c)  Insurance Company as defined in Section 3(a)(19) of the Act,
- (d)  Investment Company registered under Section 8 of the Investment Company Act of 1940,
- (e)  Investment Adviser in accordance with Rule 13d-1 (b) (1) (ii) (E),
- (f)  Employee Benefit Plan or Endowment Fund in accordance with 13d-1 (b) (1) (ii) (F),
- (g)  Parent Holding Company or control person in accordance with Rule 13d-1 (b) (1) (ii) (G),
- (h)  Savings Association as defined in Section 3(b) of the Federal Deposit Insurance Act,

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(i)  Church Plan that is excluded from the definition of an investment company under Section 3(c)(14) of the Investment Company Act of 1940,

(j)  Group, in accordance with Rule 13d-1(b)(1)(ii)(J).

If this statement is filed pursuant to Rule 13d-1(c), check the box

Item 4. Ownership

Please see Items 5 - 9 and 11 of each cover sheet for each Reporting Person.

Item 5. Ownership of Five Percent or Less of a Class

Not Applicable

Item 6. Ownership of More than Five Percent on Behalf of Another Person

Not Applicable

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company

Not Applicable

Item 8. Identification and Classification of Members of the Group

Please see Item 2.

Item 9. Notice of Dissolution of Group

Not Applicable

Item 10. Certification

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were acquired and held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

SIGNATURES

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: February 17, 2012

SCOUT CAPITAL MANAGEMENT, L.L.C.

By: /s/ Adam Weiss

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Adam Weiss  
Managing Member

By: /s/ James Crichton

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James Crichton  
Managing Member

ADAM WEISS

/s/ Adam Weiss  
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JAMES CRICHTON

/s/ James Crichton  
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