

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

TARRANT APPAREL GROUP

Form 10-K/A

May 31, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-K/A  
AMENDMENT NO. 1

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-26006

TARRANT APPAREL GROUP  
(Exact name of registrant as specified in its charter)

CALIFORNIA  
(State or other jurisdiction  
of incorporation or organization)

95-4181026  
(I.R.S. Employer  
Identification Number)

3151 EAST WASHINGTON BOULEVARD  
LOS ANGELES, CALIFORNIA 90023  
(Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: (323) 780-8250

Securities registered pursuant  
to Section 12(b) of the Act:

NONE

Securities registered pursuant  
to Section 12(g) of the Act:

COMMON STOCK

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

The aggregate market value of the Common Stock held by non-affiliates of the Registrant is approximately \$23,495,688 based upon the closing price of the Common Stock on June 30, 2004.

Number of shares of Common Stock of the Registrant outstanding as of March 31, 2005: 28,814,763.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's definitive Proxy Statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A in connection with the 2005 Annual Meeting of Shareholders are incorporated by reference into Part III of this Report.

### EXPLANATORY NOTE

We are filing this Annual Report on Form 10-K/A for the year ended December 31, 2004 (the "Amended Annual Report"), to amend our Annual Report on Form 10-K for the year ended December 31, 2004 (the "Original Annual Report"), which was originally filed with the Securities and Exchange Commission (the "SEC") on April 15, 2005. The Company is filing this Amended Annual Report in response to comments received from the SEC. The following Items amend the Original Annual Report, as permitted by the rules and regulations of the SEC. Unless otherwise stated, all information contained in this Amended Annual Report is as of March 31, 2005. All capitalized terms used herein but not otherwise defined shall have the meanings ascribed to them in the Original Annual Report.

i

### ITEM 2. PROPERTIES

At March 31, 2005, we conducted our operations from 9 facilities, 7 of which were leased. Our leased facilities included:

Location	Purpose	Rental Amount	Annual Expiration
Los Angeles, CA (Washington Blvd.)	Executive offices	\$656,000	Monthly
New York, NY	Showroom	\$150,000	August 2007
Bentonville, AK	Office -- Wal-Mart Business	\$35,000	September 2005
Ruleville, MS	Office and warehouse	Own	
Hong Kong	Office and warehouse	\$674,000	Monthly
Hong Kong	Warehouse	\$12,000	September 2005
Bangkok	Office	\$6,000	March 2006
Tehuacan, Mexico	Storage	\$18,000	Monthly

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

We lease our executive offices in Los Angeles, California from GET, a corporation which is owned by Gerard Guez and Todd Kay, our Chairman and Vice Chairman, respectively. Additionally, we lease our warehouse and office space in Hong Kong from Lynx International Limited, a Hong Kong corporation that is owned by Messrs. Guez and Kay.

On April 18, 1999, we acquired a 250,000 square foot denim mill in Puebla, Mexico with an annual capacity of approximately 18 million meters of denim. On March 29, 2001, we completed the acquisition of a sewing facility in Ajalpan, Mexico. This facility contains 98,702 square feet. On December 31, 2002, we completed the acquisition of a twill mill facility, which has 1,700,000 square feet, and a capacity of 18 million meters of denim or twill. Commencing on September 1, 2003, we leased a substantial majority of these premises to an affiliate of Mr. Kamel Nacif, for an annual rental of \$11 million. In November 2004, we sold our Mexican assets, including these facilities, to affiliates of Mr. Kamel Nacif.

We own two facilities in Ruleville, Mississippi with an aggregate of 70,000 square feet.

We recently extended our lease for the facility in Bangkok until March 2006. We intend to extend the lease for our Hong Kong warehouse facility, and we are currently in negotiations for an extension. We do not intend to renew our lease for the facility in Arkansas and we plan to relocate these operations to our existing Los Angeles offices.

We believe that all of our existing facilities are well maintained, in good operating condition and adequate to meet our current and foreseeable needs.

1

### PART II

#### ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data is qualified in its entirety by, and should be read in conjunction with, the other information and financial statements, including the notes thereto, appearing elsewhere herein.

	YEAR ENDED DECEMBER 31,				
	2000	2001	2002	2003	2004
	(in thousands, except per share data)				
<b>INCOME STATEMENT DATA:</b>					
Net sales .....	\$ 395,169	\$ 330,253	\$ 347,391	\$ 320,423	\$ 155,453
Cost of sales .....	332,333	277,525	302,082	288,445	134,492
Gross profit .....	62,836	52,728	45,309	31,978	20,961
Selling and distribution expenses	17,580	14,345	10,757	11,329	9,291
General and administrative expenses .....	40,327	33,136	30,082	31,767	32,084
Amortization of intangibles(1) (3)	2,840	3,317	--	--	--
Impairment charges (4) .....	--	--	--	22,277	77,982

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Cumulative translation loss (5) .	--	--	--	--	22,786
	-----	-----	-----	-----	-----
Income (loss) from operations	\$ 2,089	1,930	4,470	(33,395)	(121,182)
Interest expense .....	(9,850)	(7,808)	(5,444)	(5,603)	(2,857)
Interest income .....	1,295	3,256	4,748	425	377
Minority interest .....	1,313	(412)	(4,581)	3,461	15,331
Other income(2) .....	1,350	1,853	2,648	4,784	7,136
Other expense(2) .....	(193)	(856)	(2,004)	(1,425)	(1,134)
	-----	-----	-----	-----	-----
Loss before provision for income taxes and cumulative .. effect of accounting change ..	(3,996)	(2,037)	(163)	(31,753)	(102,329)
Provision for income taxes .....	1,478	(852)	(1,051)	(4,132)	(2,348)
	-----	-----	-----	-----	-----
Loss before cumulative effect of accounting change ..	\$ (2,518)	\$ (2,889)	\$ (1,214)	\$ (35,885)	\$ (104,677)
Cumulative effect of accounting change(3) .....	--	--	(4,871)	--	--
	-----	-----	-----	-----	-----
Reported net loss .....	\$ (2,518)	\$ (2,889)	\$ (6,085)	\$ (35,885)	\$ (104,677)
Dividend to preferred stockholders .....	--	--	--	(7,494)	--
	-----	-----	-----	-----	-----
Net loss available to common stockholders (as restated) ...	\$ (2,518)	\$ (2,889)	\$ (6,085)	\$ (43,379)	\$ (104,677)
	=====	=====	=====	=====	=====
Net loss per share - Basic:					
Before cumulative effect of accounting change (as restated) .....	\$ (0.16)	\$ (0.18)	\$ (0.08)	\$ (2.38)	\$ (3.64)
Cumulative effect of accounting change .....	--	--	(0.30)	--	--
After cumulative effect of accounting change (as restated) .....	\$ (0.16)	\$ (0.18)	\$ (0.38)	\$ (2.38)	\$ (3.64)
Net loss per share - Diluted:					
Before cumulative effect of accounting change (as restated) .....	\$ (0.16)	\$ (0.18)	\$ (0.08)	\$ (2.38)	\$ (3.64)
Cumulative effect of accounting change .....	--	--	(0.30)	--	--
After cumulative effect of accounting change (as restated) .....	\$ (0.16)	\$ (0.18)	\$ (0.38)	\$ (2.38)	\$ (3.64)
Weighted average shares outstanding (000)					
Basic .....	15,815	15,825	15,834	18,215	28,733
Diluted .....	15,815	15,825	15,834	18,215	28,733

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

	2000	2001	2002	2003	2004
	(in thousands)				
BALANCE SHEET DATA:					
Working capital .....	\$ 27,957	\$ 25,109	\$ 11,731	\$ (18,018)	\$ (12,295)
Total assets .....	308,092	288,467	316,444	253,105	131,811
Bank borrowings, convertible debenture and long-term obligations .....	114,439	111,336	106,937	68,587	48,455
Shareholders' equity .....	130,489	125,164	121,161	107,709	30,678

- (1) See "Item 1. Business--Acquisitions."
- (2) Major components of other income (expense) (as presented above) include rental and lease income, and foreign currency gains or losses. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations."
- (3) Effective January 1, 2002, we adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets." According to this statement, goodwill and other intangible assets with indefinite lives are no longer subject to amortization, but rather an annual assessment of impairment applied on a fair-value-based test. We adopted SFAS No. 142 in fiscal 2002 and performed our first annual assessment of impairment, which resulted in an impairment loss of \$4.9 million.
- (4) The expense in 2004 was the impairment of long-lived assets of our Mexico operations due to our decision to sell the manufacturing operations in Mexico. The expense in 2003 was the impairment of our goodwill and intangible assets and write-off of prepaid expenses due to our decision to cease directly operating a substantial majority of our equipment and fixed assets in Mexico commencing in the third quarter of 2003. See Note 5 and Note 7 of the "Notes to Consolidated Financial Statements."
- (5) Cumulative translation loss attributable to liquidated Mexico operations in 2004 was due to our decision to cease our Mexico operations.

3

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read together with the Consolidated Financial Statements of Tarrant Apparel Group and the "Notes to Consolidated Financial Statements" included elsewhere in this Form 10-K. This discussion summarizes the significant factors affecting the consolidated operating results, financial condition and liquidity and cash flows of Tarrant Apparel Group for the fiscal years ended December 31, 2002, 2003 and 2004. Except for historical information, the matters discussed in this Management's Discussion and Analysis of Financial Condition and Results of Operations are forward looking statements that involve risks and uncertainties and are based upon judgments concerning various factors that are beyond our control. See "Cautionary Statement Regarding Forward-Looking Statements."

#### OVERVIEW

Tarrant Apparel Group is a design and sourcing provider of private

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

label and private brand casual apparel for women, men and children, serving mass merchandisers, department stores, branded wholesalers and specialty chains located primarily in the United States.

We generate revenues from the sale of apparel merchandise to our customers that we have manufactured by third party contract manufacturers located outside of the United States. Revenues and net loss for the years ended December 31, 2002, 2003 and 2004 were as follows (dollars in thousands):

REVENUES AND NET LOSS:	2002	2003	2004
Net sales .....	\$ 347,391	\$ 320,423	\$ 155,453
Net loss before cumulative effect of accounting change .....	\$ (1,214)	\$ (35,885)	\$ (104,677)
Net loss after cumulative effect of accounting change .....	\$ (6,085)	\$ (35,885)	\$ (104,677)

Cash flows for the years ended December 31, 2002, 2003 and 2004 were as follows (dollars in thousands):

CASH FLOWS:	2002	2003	2004
Net cash provided by operating activities ..	\$ 16,047	\$ 9,935	\$ 12,168
Net cash provided by (used in) investing activities .....	\$ (6,179)	\$ (1,504)	\$ 1,250
Net cash used in financing activities .....	\$ (8,479)	\$ (6,295)	\$ (15,552)

### RESTATEMENT OF FINANCIAL RESULTS

As a result of a review by Securities and Exchange Commission ("SEC") in connection with our filing of a registration statement, we have reviewed the accounting treatment of our October 2003 private placement of convertible preferred stock. As a result, we have revised our accounting treatment for this transaction to record a beneficial conversion feature in accordance with Emerging Issues Task Force ("EITF") No. 98-5 and to restate our financial statements for the fiscal years ended December 31, 2003 and 2004 to reflect the beneficial conversion feature of the convertible

4

preferred stock. The restatement results in changes in classification of certain items included within shareholders' equity on our balance sheet as of December 31, 2003 and 2004, and a reduction to our earnings per share calculations for the year ended December 31, 2003. The restatement has no impact on total assets, liabilities, total shareholders' equity, net income (loss) or cash flows. The restatement will not have any effect on reported earnings for future periods.

We have restated our 2003 and 2004 financial statements to reflect the recording of a beneficial conversion feature of \$7.5 million. The beneficial conversion feature relates to issuance of 881,732 shares of Series A convertible preferred stock in fiscal 2003. The beneficial conversion feature of the preferred shares in the amount of \$7.5 million is recorded in the fourth quarter of 2003, resulting in an increase in loss per share to common shareholders for the year ended December 31, 2003 to \$(2.38) per share from the previously reported \$(1.97) per share. The beneficial conversion feature does not change

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

our reported earnings (loss) per share for the year ended December 31, 2004, nor any subsequent period. The effect of recording the beneficial conversion feature on the December 31, 2004 financial statements was an increase in the accumulated deficit of \$7.5 million and an offsetting increase in contributed capital. The restatement did not change total stockholders' equity at December 31, 2003 or 2004.

### SIGNIFICANT DEVELOPMENTS IN 2004

#### RESTRUCTURING AND SALE OF MEXICO OPERATIONS

In August 2003, we determined to abandon our strategy of being both a trading and vertically integrated manufacturing company, and commencing September 1, 2003, we ceased directly operating nearly all of our equipment and fixed assets in Mexico by leasing and outsourcing the management of a substantial majority of our Mexican operations to affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction. We made our determination based on many factors, including the following:

- o Our vertical integration strategy in Mexico required significant working capital, which required us to significantly increase debt to finance our Mexico operations. Such financing was not available to us on commercially reasonable terms.
- o We faced the challenges of rising overhead costs and the need to take low and sometimes negative margin orders in slow seasons to fill capacity at our facilities, which reduced our overall average gross margin.
- o The elimination of quotas on WTO, member countries by 2005, and the other effects of trade agreements among WTO countries, would soon result in increased competition from developing countries, which historically have lower labor costs, including China and Taiwan, both of which recently became members of the WTO.

Our Mexican operations did not represent an independent cash flow generating entity. It was a component of our vertical integration business strategy and its sales were primarily to the United States reportable segment.

In connection with our restructuring of our Mexico operations, we incurred \$2.5 million and \$1.1 million of severance costs in 2003 and 2004, respectively, in the Mexico reportable segment. We did not relocate any employees in connection with this restructuring and therefore did not incur any relocation costs. In addition, we did not incur any contract termination costs. There was no ending liability balance for the severance costs incurred in 2003 and 2004 since such amounts were all paid in 2003 and 2004.

5

Severance costs incurred in 2003 were included in costs of goods sold and such costs incurred in 2004 were included in general and administrative expenses in the accompanying consolidated statements of operations.

Due to our change of strategy in Mexico, at June 30, 2003, we wrote off approximately \$19.5 million in goodwill associated with certain assets we acquired in Mexico, and wrote down \$11 million of inventory in Mexico in

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

anticipation of its liquidation at reduced prices. See Note 7 of the "Notes to Consolidated Financial Statements."

In August 2004, through Tarrant Mexico, S. de R.L. de C.V., our majority owned and controlled subsidiary in Mexico, we entered into an Agreement for Purchase of Assets with Mr. Nacif's affiliates, which agreement was amended in October 2004. Pursuant to the agreement, as amended, on November 30, 2004, we sold to the purchasers substantially all of our assets and real property in Mexico which include equipment and facilities previously leased to Mr. Nacif's affiliates in 2003, for an aggregate purchase price consisting of the following:

- o \$105,400 in cash and \$3,910,000 by delivery of unsecured promissory notes bearing interest at 5.5% per annum; and
- o \$40,204,000, by delivery of secured promissory notes bearing interest at 4.5% per annum, maturing on December 31, 2014 payable in equal installments of principal and interest over the term of the notes.

Upon consummation of the sale, we entered into a purchase commitment agreement with the purchasers, pursuant to which we have agreed to purchase annually over the ten-year term of the agreement, \$5 million of fabric manufactured at our former facilities acquired by the purchasers at negotiated market prices. This agreement replaced an existing purchase commitment agreement whereby we were obligated to purchase annually from Mr. Nacif's affiliates, 6 million yards of fabric (or approximately \$19.2 million of fabric at today's market prices) manufactured at these same facilities through October 2009.

In accordance with SFAS 144, we evaluated the long-lived assets in Mexico for recoverability and concluded that the book value of the asset group was significantly higher than the expected future cash flows and that impairment had occurred. Accordingly, we recognized a non-cash impairment loss of approximately \$78 million in the second quarter of 2004. The impairment charge was the difference between the carrying value and fair value of the impaired assets. Fair value was determined based on independent appraisals of the property and equipment obtained in June 2004. There was no tax benefit recorded with the impairment loss due to a full valuation allowance recorded against the future tax benefit as of June 30, 2004.

Our disposition of our facilities in Mexico has reduced our working capital requirements, eliminated the need to accept low or negative margin orders to fill production capacity, and permitted us to source production in the best locations worldwide. We believe that our strong design, merchandising and sourcing capabilities are competitive advantages that will enable us to overcome the desire by some retailers to purchase merchandise directly from the manufacturer.

### PRIVATE BRANDS INITIATIVE

During 2003, we launched our private brands initiative, where we acquire ownership of or license rights to a brand name and sell apparel products under this brand to a single retail company within a geographic region. During 2004, we made significant progress in our private brands initiative, as follows:

6

- o Amended our agreement with Macy's Merchandising Group (formerly Federated Merchandising Group) to exclusively distribute American Rag Cie;



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

- o Established an exclusive distribution with Dillard's Department Stores for Alain Weiz;
- o Added Gear 7 for distribution at K-Mart;
- o Began discussions with, and subsequently entered into apparel license agreement for House of Dereon by Beyonce; and
- o Entered into apparel license agreement for Jessica Simpson.

### INTERNAL REVENUE SERVICE AUDIT

In January 2004, the Internal Revenue Service completed its examination of our Federal income tax returns for the years ended December 31, 1996 through 2001. The IRS has proposed adjustments to increase our income tax payable for the six years under examination. This adjustment would also result in additional state taxes and interest. In addition, in July 2004, the IRS initiated an examination of our Federal income tax return for the year ended December 31, 2002. In March 2005, the IRS proposed an adjustment to our taxable income of approximately \$6 million related to similar issues identified in their audit of the 1996 through 2001 federal income tax returns. The proposed adjustments to our 2002 federal income tax return would not result in additional tax due for that year due to the tax loss reported in the 2002 federal return. However, it could reduce the amount of net operating losses available to offset taxes due from the preceding tax years. We believe that we have meritorious defenses to and intend to vigorously contest the proposed adjustments made to our federal income tax returns for the years ended 1996 through 2002. If the proposed adjustments are upheld through the administrative and legal process, they could have a material impact on our earnings and cash flow. We believe we have provided adequate reserves for any reasonably foreseeable outcome related to these matters on the consolidated balance sheets included in the Consolidated Financial Statements under the caption "Income Taxes". The maximum amount of loss in excess of the amount accrued in the financial statements is \$12.6 million. We do not believe that the adjustments, if any, arising from the IRS examination, will result in an additional income tax liability beyond what is recorded in the accompanying consolidated balance sheets.

### LABOR DIFFICULTIES IN MEXICO

In connection with the restructuring of our Mexican operations, and the resulting reduction in our Mexican work force, a group of laid off workers attempted to form a new labor union and organized walkouts and demonstrations at one of our sewing plants in Ajalpan, Mexico. These demonstrations took place in August 2003 and were short-lived, but very well publicized. Workers rights groups picked up the story and began an Internet campaign to publicize the workers' grievances. In October 2003, a local labor board denied the group's application to organize a new union. Nevertheless, we have remained the target of workers rights activists who have picketed our customers, stuffed electronic mailboxes with inaccurate, protest e-mails, and threatened customers with retaliation for continuing business with us. While we have defended our position to our customers, some of our larger customers for Mexico produced jeans wear have been reluctant to place orders with us in response to actions taken and contemplated by these activist groups. As a consequence of these actions, we experienced a significant decline in revenue of approximately \$75 million from sales of Mexico-produced merchandise in 2004 as compared to 2003.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Management's discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. We are required to make assumptions about matters, which are highly uncertain at the time of the estimate. Different estimates we could reasonably have used or changes in the estimates that are reasonably likely to occur could have a material effect on our financial condition or result of operations. Estimates and assumptions about future events and their effects cannot be determined with certainty. On an ongoing basis, we evaluate estimates, including those related to returns, discounts, bad debts, inventories, intangible assets, income taxes, and contingencies and litigation. We base our estimates on historical experience and on various assumptions believed to be applicable and reasonable under the circumstances. These estimates may change as new events occur, as additional information is obtained and as our operating environment changes. In addition, management is periodically faced with uncertainties, the outcomes of which are not within its control and will not be known for prolonged period of time.

Management believes our financial statements are fairly stated in accordance with accounting principles generally accepted in the United States of America and provide a meaningful presentation of our financial condition and results of operations.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements. For a further discussion on the application of these and other accounting policies, see Note 1 of the "Notes to Consolidated Financial Statements."

#### ACCOUNTS RECEIVABLE--ALLOWANCE FOR RETURNS, DISCOUNTS AND BAD DEBTS

We evaluate the collectibility of accounts receivable and chargebacks (disputes from the customer) based upon a combination of factors. In circumstances where we are aware of a specific customer's inability to meet its financial obligations (such as in the case of bankruptcy filings or substantial downgrading of credit sources), a specific reserve for bad debts is taken against amounts due to reduce the net recognized receivable to the amount reasonably expected to be collected. For all other customers, we recognize reserves for bad debts and chargebacks based on our historical collection experience. If collection experience deteriorates (for example, due to an unexpected material adverse change in a major customer's ability to meet its financial obligations to us), the estimates of the recoverability of amounts due us could be reduced by a material amount.

As of December 31, 2004, the balance in the allowance for returns, discounts and bad debts reserves was \$2.4 million, compared to \$4.2 million at December 31, 2003.

#### INVENTORY

Our inventories are valued at the lower of cost or market. Under certain market conditions, we use estimates and judgments regarding the valuation of inventory to properly value inventory. Inventory adjustments are made for the difference between the cost of the inventory and the estimated market value and charged to operations in the period in which the facts that give rise to the adjustments become known.

VALUATION OF LONG-LIVED AND INTANGIBLE ASSETS AND GOODWILL

We assess the impairment of identifiable intangibles, long-lived assets and goodwill whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors considered important that could trigger an impairment review include, but are not limited to, the following:

- o a significant underperformance relative to expected historical or projected future operating results;
- o a significant change in the manner of the use of the acquired asset or the strategy for the overall business; or
- o a significant negative industry or economic trend.

Effective January 1, 2002, we adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets." According to this statement, goodwill and other intangible assets with indefinite lives are no longer subject to amortization, but rather an annual assessment of impairment applied on a fair-value-based test. We adopted SFAS No. 142 in fiscal 2002 and performed our first annual assessment of impairment, which resulted in an impairment loss of \$4.9 million.

We utilized the discounted cash flow methodology to estimate fair value. At December 31, 2004, we have a goodwill balance of \$8.6 million, and a net property and equipment balance of \$1.9 million, as compared to a goodwill balance of \$8.6 million and a net property and equipment balance of \$135.6 million at December 31, 2003. Our goodwill balance reflects the write off of \$19.5 million of goodwill in 2003 as discussed in "-- Significant Developments in 2004 - Restructuring and Sale of Mexico Operations" and Note 5 and Note 7 of the "Notes to Consolidated Financial Statements." Our net property and equipment balance at December 31, 2004 reflects the disposal of our Mexico fixed assets of \$123.3 million in the fourth quarter of 2004.

We assess the carrying value of long-lived assets in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." In 2004, we evaluated the long-lived assets in Mexico for recoverability and concluded that the book value of the asset group was significantly higher than the expected future cash flows and that impairment had occurred. Accordingly, we recognized a non-cash impairment loss of approximately \$78 million in the second quarter of 2004. The impairment charge was the difference between the carrying value and fair value of the impaired assets. Our determination of fair value was determined based on independent appraisals of the property and equipment obtained in June 2004.

FOREIGN CURRENCY TRANSLATION

Assets and liabilities of our Mexico and Hong Kong subsidiaries are translated at the rate of exchange in effect on the balance sheet date; income and expenses are translated at the average rates of exchange prevailing during the respective periods. The functional currency in which we transact business in Hong Kong is the Hong Kong dollar and in Mexico is the peso.

Foreign currency gains and losses resulting from translation of assets and liabilities are included in other comprehensive income (loss). Transaction gains or losses, other than inter-company debt deemed to be of a long-term nature, are included in net income (loss) in the period in which they occur.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Upon the sale in November 2004 of our fixed assets in Mexico, the foreign currency translation adjustment related to our Mexico subsidiaries of approximately \$22.8 million of loss was reclassified and charged to income in the fourth quarter of 2004.

9

### INCOME TAXES

As part of the process of preparing our consolidated financial statements, management is required to estimate income taxes in each of the jurisdictions in which we operate. The process involves estimating actual current tax expense along with assessing temporary differences resulting from differing treatment of items for book and tax purposes. These timing differences result in deferred tax assets and liabilities, which are included in our consolidated balance sheets. Management records a valuation allowance to reduce its deferred tax assets to the amount that is more likely than not to be realized. Management has considered future taxable income and ongoing tax planning strategies in assessing the need for the valuation allowance. Increases in the valuation allowance result in additional expense to be reflected within the tax provision in the consolidated statement of operations.

In addition, accruals are also estimated for ongoing audits regarding U.S. Federal tax issues that are currently unresolved, based on our estimate of whether, and the extent to which, additional taxes will be due. We routinely monitor the potential impact of these situations and believe that amounts are properly accrued for. If we ultimately determine that payment of these amounts is unnecessary, we will reverse the liability and recognize a tax benefit during the period in which we determine that the liability is no longer necessary. We will record an additional charge in our provision for taxes in any period we determine that the original estimate of a tax liability is less than we expect the ultimate assessment to be. See Note 10 of the "Notes to Consolidated Financial Statements" for a discussion of current tax matters.

### DEBT COVENANTS

Our debt agreements require certain covenants including a minimum level of net worth as discussed in Note 8 of the "Notes to Consolidated Financial Statements." If our results of operations erode and we are not able to obtain waivers from the lenders, the debt would be in default and callable by our lenders. In addition, due to cross-default provisions in our debt agreements, substantially all of our long-term debt would become due in full if any of the debt is in default. In anticipation of us not being able to meet the required covenants due to various reasons, we either negotiate for changes in the relative covenants or an advance waiver or reclassify the relevant debt as current. We also believe that our lenders would provide waivers if necessary. However, our expectations of future operating results and continued compliance with other debt covenants cannot be assured and our lenders' actions are not controllable by us. If projections of future operating results are not achieved and the debt is placed in default, we would be required to reduce our expenses, including by curtailing operations, and to raise capital through the sale of assets, issuance of equity or otherwise, any of which could have a material adverse effect on our financial condition and results of operations.

### NEW ACCOUNTING PRONOUNCEMENTS

For a description of recent accounting pronouncements including the respective expected dates of adoption and effects on results of operations and financial condition, see Note 1 of the "Notes to Consolidated Financial

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Statements."

10

RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, certain items in our consolidated statements of income as a percentage of net sales:

	YEARS ENDED DECEMBER 31,		
	2002	2003	2004
Net sales .....	100.0 %	100.0 %	100.0 %
Cost of sales .....	87.0	90.0	86.5
Gross profit .....	13.0	10.0	13.5
Selling and distribution expenses .....	3.1	3.5	6.0
General and administration expenses .....	8.6	9.9	20.6
Impairment charges .....	--	7.0	50.2
Cumulative translation loss .....	--	--	14.7
Income (loss) from operations .....	1.3	(10.4)	(78.0)
Interest expense .....	(1.6)	(1.7)	(1.8)
Interest income .....	1.4	0.1	0.2
Minority interest .....	(1.3)	1.0	9.9
Other income .....	0.8	1.5	4.6
Other expense .....	(0.6)	(0.4)	(0.7)
Loss before provision for income taxes and cumulative effect of accounting change .....	0.0	(9.9)	(65.8)
Income taxes .....	(0.3)	(1.3)	(1.5)
Loss before cumulative effect of accounting change .....	(0.3)	(11.2)	(67.3)
Cumulative effect of accounting change(1) ...	(1.4)	--	--
Net loss .....	(1.7)%	(11.2)%	(67.3)%

(1) Reflects the adoption of SFAS No. 142

COMPARISON OF 2004 TO 2003

Net sales decreased by \$165.0 million, or 51.5%, from \$320.4 million in 2003 to \$155.5 million in 2004. The decrease in net sales was largely attributable to a decrease in Mexican sourced sales from \$139.1 million in 2003 to \$19.5 million. Several of our larger customers for Mexico produced jeans wear refused to place orders with us following the restructuring of our Mexico operations and resulting labor unrest in Mexico, which resulted in a decline in revenue of approximately \$75 million from sales of Mexico-produced merchandise during 2004 as compared to 2003. Additionally, in 2004 we experienced a decline in sales to certain customers of Mexico-sourced merchandise that was unrelated

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

to the labor unrest. In 2004, we also experienced a reduction of sales of fabric to Mexican manufacturers of approximately \$17 million. We also experienced a reduction of sales from our import operations in the Far East of approximately \$40 million, due in part to several of our larger customers reducing their back-to-school and holiday order placements.

Gross profit consists of net sales less product costs, direct labor, manufacturing overhead, duty, quota, freight in, brokerage, and warehousing expense. Gross profit for 2004 was \$21.0 million, or 13.5%

11

of net sales, compared to \$32.0 million, or 10.0 % of net sales, for 2003, representing a decrease of \$11.0 million or 34.5%. The decrease in gross profit for 2004 was primarily due to the substantial decrease in sales volume. The lower gross profit, especially in the fourth quarter, was primarily due to unplanned air freight costs and higher quota costs in some categories coupled with additional inventory markdowns. The increase in gross profit as a percentage of net sales for 2004 when compared to 2003 was primarily because of an inventory write-down of \$11 million and severance payments to Mexican workers of approximately \$2.5 million included in cost of goods sold in 2003. Excluding the inventory write-down and severance payments in 2003, gross profit as a percentage of net sales for 2003 was 14.2% compared to 13.5% for 2004.

Selling and distribution expenses decreased by \$2.0 million, or 18%, from \$11.3 million in 2003 to \$9.3 million in 2004. As a percentage of net sales, these variable expenses increased from 3.5% in 2003 to 6.0% in 2004 due to the significant decline in sales during 2004.

General and administrative expenses increased by \$317,000, or 1.0%, from \$31.8 million in 2003 to \$32.1 million in 2004. As a percentage of net sales, these expenses increased from 9.9% in 2003 to 20.6% in 2004 due to significant decline in sales during 2004. This increase was partly caused by the reclassification of \$3.2 million of depreciation of our Mexican facilities from cost of goods sold in the fourth quarter of 2003, compared to \$6.8 million of depreciation and \$1.1 million of severance payments to Mexican workers in 2004.

Impairment charges were \$78.0 million in 2004, compared to \$22.3 million in 2003. The expense in 2004 was the impairment of long-lived assets of our Mexico operations due to our decision to sell the manufacturing operations in Mexico. The expense in 2003 included \$19.5 million of the impairment of our goodwill and intangible assets and \$2.8 million of write-off of prepaid expenses due to our decision to cease directly operating a substantial majority of our equipment and fixed assets in Mexico commencing in the third quarter of 2003. See Note 5 and Note 7 of the "Notes to Consolidated Financial Statements."

Cumulative translation loss attributable to liquidated Mexico operations was \$22.8 million in 2004, or (14.7)% of net sales, compared to no such expense in 2003. As discussed above, we incurred this charge upon the sale of our fixed assets in Mexico in the fourth quarter of 2004.

Loss from operations was \$121.2 million in 2004, or (78.0)% of net sales, compared to \$33.4 million in 2003, or (10.4)% of net sales, due to the factors described above.

Interest expense decreased by \$2.7 million, or 49.0%, from \$5.6 million in 2003 to \$2.9 million in 2004. This decrease in interest expense was a result of a decrease of the amount we financed under our main credit facility in 2004. Interest income was \$378,000 in 2004 compared to \$425,000 in 2003. Other income

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

increased by \$2.4 million, or 49.2%, from \$4.8 million in 2003 to \$7.1 million in 2004, due to \$3.7 million of lease income received for our facilities and equipment in Mexico in 2003, compared to \$5.5 million in 2004. Other expenses decreased from \$1.4 million in 2003 to \$1.1 million in 2004.

Losses allocated to minority interests in 2004 was \$15.3 million, representing \$471,000 attributed to the minority shareholder in United Apparel Ventures, LLC, for its 49.9% share in the loss and \$14.8 million attributed to the minority shareholder in Tarrant Mexico for its 25% share in the loss. Losses allocated to minority interests in 2003 was \$3.5 million, representing the minority partner's share of profit in UAV of \$3.5 million, offset by \$7.0 million attributed to the minority shareholder in Tarrant Mexico for its 25% share in the loss including \$4.4 million for its share in the special write-down on goodwill and inventory of Tarrant Mexico.

12

Loss before provision for income taxes was \$102.3 million in 2004 and \$31.8 million in 2003, representing (65.8)% and (9.9)% of net sales, respectively. The increase in loss before provision for income was due to the factors discussed above.

Provision for income taxes was \$2.3 million in 2004 versus \$4.1 million in 2003, representing (1.5)% and (1.3)% of net sales, respectively.

Loss after taxes and cumulative effect of accounting change was \$104.7 million in 2004 and \$35.9 million in 2003, representing (67.3)% and (11.2)% of net sales, respectively. Included in the \$104.7 million loss in 2004 were charges of \$78.0 million for the impairment of long-lived assets and \$22.8 million of cumulative translation loss attributable to liquidated Mexico operations. Included in the \$35.9 million loss in 2003 were non-cash charges of \$22.3 million for the impairment of assets and an inventory write-down of \$11 million.

### COMPARISON OF 2003 TO 2002

Net sales decreased by \$27.0 million, or 7.8% from \$347.4 million in 2002 to \$320.4 million in 2003. The decrease in net sales was largely attributable to a decrease in Mexican sourced sales from \$186.9 million in 2002 to \$139.1 million in 2003. This decrease in net sales was primarily a result of the cessation of our manufacturing operations in Mexico in September 2003 and the labor difficulties and workers' rights activities we experienced following the reduction of our Mexico work force. The decrease in net sales was partially offset by additional revenue of \$20.5 million from sales of private brands, which we started to develop during 2003. However, the private brand revenue was not sufficient to cover the loss of sales volume from Mexican-sourced products.

Gross profit for 2003 was \$32.0 million, or 10.0% of net sales, compared to \$45.3 million, or 13.0% of net sales, for 2002, representing a decrease of \$13.3 million or 29.4%. The decrease in gross profit as a percentage of net sales occurred primarily because of an inventory write-down of \$11 million in the second quarter of 2003 and severance payments to Mexican workers of approximately \$2.5 million included in cost of goods sold in 2003. This increase in cost of goods sold was partially offset by a reclassification of depreciation and amortization in fourth quarter of 2003 of \$3.2 million to general and administration expense. Excluding the inventory write-down, severance payments and reclassification of depreciation and amortization in 2003, gross profit would have decreased by \$3.0 million or 6.6% to \$42.3 million or 13.2%.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Selling and distribution expenses increased by \$572,000, or 5.3%, from \$10.8 million in 2002 to \$11.3 million in 2003. As a percentage of net sales, these variable expenses increased from 3.1% in 2002 to 3.5% in 2003. The increase was primarily caused by an overall increase in warehousing and distribution cost due to the sale of private brands apparel in smaller size shipments.

General and administrative expenses increased by \$1.7 million, or 5.6%, from \$30.1 million in 2002 to \$31.8 million in 2003. As a percentage of net sales, these expenses increased from 8.6% in 2002 to 9.9% in 2003. This increase was primarily caused by the reclassification of \$3.2 million of depreciation from cost of goods sold in the fourth quarter of 2003. The charge for the change in the allowances for returns and discounts for 2003 was \$183,000, or 0.1% of sales, compared to such charge of \$867,000, or 0.2% of sales, during 2002.

Impairment charge was \$22.3 million in 2003, compared to \$4.9 million in 2002 being classified as a cumulative effect of accounting change in accordance with SFAS 142. This expense in 2003 is primarily due to our decision to cease directly operating a substantial majority of our equipment and fixed

13

assets in Mexico commencing in the third quarter of 2003. See Note 7 of the "Notes to Consolidated Financial Statements."

Loss from operations was \$33.4 million in 2003, or (10.4)% of net sales, compared to income from operations of \$4.5 million in 2002, or 1.3% of net sales, due to the factors described above.

Interest expense increased by \$159,000, or 2.9%, from \$5.4 million in 2002 to \$5.6 million in 2003. This increase in interest expense was a result of an increase in interest rate applicable to our main credit facility. Interest income was \$425,000 in 2003 compared to \$4.7 million in 2002. Included in interest income for 2002 was approximately \$4.5 million from a related party note receivable related to the sale of certain equipment pertaining to the twill mill, which we re-acquired in December 2002. Other income increased by \$2.1 million, or 80.7%, from \$2.6 million in 2002 to \$4.8 million in 2003, due to \$3.7 million of lease income received for our facilities and equipment in Mexico starting September 1, 2003, offset by a reduction of realized gain on foreign currency of \$819,000. Other expenses decreased from \$2.0 million in 2002 to \$1.4 million in 2003 due to a reduction of unrealized loss on foreign currency of \$454,000.

Losses allocated to minority interests in 2003 was \$3.5 million, representing the minority partner's share of profit in United Apparel Ventures, LLC of \$3.5 million, offset by \$7.0 million attributed to the minority shareholder in Tarrant Mexico for its 25% share in the loss including \$4.4 million for its share in the special write-down on goodwill and inventory of Tarrant Mexico. In 2002, we allocated \$4.6 million of profit to minority interest, which consisted of profit shared by the minority partner in the UAV joint venture.

Loss before taxes and cumulative effect of accounting change was \$163,000 in 2002 and \$31.8 million in 2003, representing 0.0% and (9.9)% of net sales, respectively. The increase in loss before taxes and cumulative effect of accounting change was due to the factors discussed above.

Provision for income taxes was \$1.1 million in 2002 versus \$4.1 million



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

in 2003. The increase in income tax expense is due to adjustments to the accrual for potential IRS audits and increases in the valuation allowance.

Loss after taxes and cumulative effect of accounting change was \$6.1 million in 2002 and \$35.9 million in 2003, representing (1.7)% and (11.2)% of net sales, respectively. Included in the \$6.1 million loss in 2002 was a non-cash charge of \$4.9 million to reduce the carrying value of goodwill to the estimated fair value, resulting from adoption of SFAS No. 142, "Goodwill and Other Intangible Assets." Included in the \$35.9 million loss in 2003 were non-cash charges of \$22.3 million for the impairment of assets and an inventory write-down of \$11 million.

As noted above, we have restated our 2003 financial statements to record a beneficial conversion feature of the preferred shares we issued in October 2003 in the amount of \$7.5 million in the fourth quarter of 2003, resulting in an increase in loss per share to common shareholders for the year ended December 31, 2003 to \$(2.38) per share from the previously reported \$(1.97) per share.

14

### QUARTERLY RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, certain items in our consolidated statements of income in millions of dollars and as a percentage of net sales:

	QUARTER ENDED							
	MAR.31	JUN.30	SEP.30	DEC.31	MAR.31	JUN.30	SEP.30	DEC.31
	2003	2003	2003	2003	2004	2004	2004	2004
Net Sales .....	\$ 78.7	\$ 78.2	\$ 96.5	\$ 67.0	\$ 42.2	\$ 38.5	\$ 38.1	\$ 36.7
Gross profit ....	8.8	(0.4)	11.5	12.1	7.5	5.3	4.1	4.1
Operating income								
(loss) .....	(1.3)	(34.4)	1.4	0.8	(5.9)	(84.4)	(3.4)	(27.5)
Net income (loss)	(3.9)	(32.6)	0.1	0.4	(3.0)	(68.6)	(4.0)	(29.1)

	QUARTER ENDED							
	MAR.31	JUN.30	SEP.30	DEC.31	MAR.31	JUN.30	SEP.30	DEC.31
	2003	2003	2003	2003	2004	2004	2004	2004
Net sales .....	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Gross profit ....	11.2	(0.6)	11.9	18.0	17.8	13.7	10.9	11.1
Operating income								
(loss) .....	(1.7)	(44.0)	1.5	1.2	(14.0)	(219.2)	(9.0)	(74.7)
Net income (loss)	(4.9)	(41.7)	0.1	0.6	(7.1)	(178.1)	(10.5)	(79.3)

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

As is typical for us, quarterly net sales fluctuated significantly because our customers typically place bulk orders with us, and a change in the number of orders shipped in any one period may have a material effect on the net sales for that period.

15

### LIQUIDITY AND CAPITAL RESOURCES

Our liquidity requirements arise from the funding of our working capital needs, principally inventory, finished goods shipments-in-transit, work-in-process and accounts receivable, including receivables from our contract manufacturers that relate primarily to fabric we purchase for use by those manufacturers. Our primary sources for working capital and capital expenditures are cash flow from operations, borrowings under our bank and other credit facilities, issuance of long-term debt, sales of equity and debt securities, and vendor financing. In the near term, we expect that our operations and borrowings under bank and other credit facilities will provide sufficient cash to fund our operating expenses, capital expenditures and interest payments on our debt. In the long-term, we expect to use internally generated funds and external sources to satisfy our debt and other long-term liabilities.

Our liquidity is dependent, in part, on customers paying on time. Any abnormal chargebacks or returns may affect our source of short-term funding. Any changes in credit terms given to major customers may have an impact on our cash flow. Suppliers' credit is another major source of short-term financing and any adverse changes in their terms will have negative impact on our cash flow.

Other principal factors that could affect the availability of our internally generated funds include:

- o deterioration of sales due to weakness in the markets in which we sell our products;
- o decreases in market prices for our products;
- o increases in costs of raw materials; and
- o changes in our working capital requirements.

Principal factors that could affect our ability to obtain cash from external sources include:

- o financial covenants contained in our current or future bank and debt facilities; and
- o volatility in the market price of our common stock or in the stock markets in general.

The disposition of our Mexico operations has enabled us to return to the business model that was profitable prior to implementation of our vertically integrated manufacturing operations that required major capital expenditures and substantial working capital. The lease and subsequent sale of our Mexican facilities significantly reduced our working capital requirements due to fewer employees and the elimination of fixed overhead. Investment in inventory also was substantially reduced as we no longer need to purchase raw materials, such as cotton, at commencement of the manufacturing process and carry the costs of such materials until finished goods are shipped to our customers. Reduced working capital and capital expenditures in Mexico has resulted in a

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

corresponding reduction of outstanding indebtedness and interest payments. Furthermore, we no longer need to accept orders with low or negative margins to fill production capacity in slow seasons, which should improve margins and allow us to source production in the best locations worldwide.

16

Cash flows for the years ended December 31, 2002, 2003 and 2004 were as follows (dollars in thousands):

CASH FLOWS:	2002	2003	2004
Net cash provided by operating activities ..	\$ 16,047	\$ 9,935	\$ 12,168
Net cash provided by (used in) investing activities .....	\$ (6,179)	\$ (1,504)	\$ 1,250
Net cash used in financing activities .....	\$ (8,479)	\$ (6,295)	\$ (15,552)

Net cash provided by operating activities was \$12.2 million in 2004, as compared to net cash provided by operations in 2003 of \$9.9 million and \$16.0 million in 2002. Net cash provided by operations in 2004 resulted primarily from a net loss of \$104.7 million offset by depreciation and amortization of \$8.3 million, asset impairment of \$78.0 million and cumulative translation of \$22.8 million. In addition to these items, the components of working capital impacting cash from operations included a decrease of \$21.2 million in accounts receivable and a decrease of \$4.2 million in inventory.

During 2004, cash flow provided by investing activities was \$1.3 million, as compared to net cash used in investing activities of \$1.5 million in 2003 and \$6.2 million in 2002. Cash provided by investing activities in 2004 included approximately \$1.2 million of proceeds from the sale of fixed assets.

During 2004, net cash used in financing activities was \$15.6 million as compared to \$6.3 million in 2003 and \$8.5 million in 2002. Net cash used in financing activities in 2004 included \$11.3 million net repayment of our short-term bank borrowings and \$17.2 million net repayment of indebtedness under our credit facilities, partially offset by \$9.4 million of net proceeds from the issuance of convertible debentures and \$3.6 million of net proceeds from the issuance of preferred stock and warrant.

### CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

Following is a summary of our contractual obligations and commercial commitments available to us as of December 31, 2004 (in millions):

CONTRACTUAL OBLIGATION	PAYMENTS DUE BY PERIOD				
	Total	Less than 1 year	Between 2-3 years	Between 4-5 years	After 5 years
Long-term debt (1) .....	\$ 22.2	\$ 19.6	\$ 2.6	\$ --	\$ --
Convertible debentures, net .....	\$ 10.0	\$ --	\$ 10.0	\$ --	\$ --
Operating leases .....	\$ 0.6	\$ 0.3	\$ 0.3	\$ --	\$ --
Minimum royalties .....	\$ 17.9	\$ 2.8	\$ 7.5	\$ 1.9	\$ 5.7
Purchase commitment .....	\$ 50.0	\$ 5.0	\$ 10.0	\$ 10.0	\$ 25.0

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Total Contractual Cash Obligations	\$ 100.7	\$ 27.7	\$ 30.4	\$ 11.9	\$ 30.7
------------------------------------	----------	---------	---------	---------	---------

17

OTHER COMMERCIAL COMMITMENTS AVAILABLE TO US	TOTAL AMOUNTS COMMITTED TO US	AMOUNT OF COMMITMENT EXPIRATION PER PERIOD		
		Less than 1 year	Between 2-3 years	Between 4-5 years
Lines of credit.....	\$63.9	\$63.9	--	--
Letters of credit (within lines of credit)	\$18.9	\$18.9	--	--
Total Commercial Commitments.....	\$63.9	\$63.9	--	--

On June 13, 2002, we entered into a letter of credit facility of \$25 million with UPS Capital Global Trade Finance Corporation ("UPS"). Under this facility, we may arrange for the issuance of letters of credit and acceptances. The facility is collateralized by the shares and debentures of all of our subsidiaries in Hong Kong. In addition to the guarantees provided by Tarrant Apparel Group and our subsidiaries, Fashion Resource (TCL) Inc. and Tarrant Luxembourg Sarl, Gerard Guez, our Chairman, also signed a guarantee of \$5 million in favor of UPS to secure this facility. This facility bears interest at 6.25% per annum at December 31, 2004. Under this facility, we are subject to certain restrictive covenants, including that we maintain a specified tangible net worth, fixed charge ratio, and leverage ratio. On December 31, 2004, we amended the letter of credit facility with UPS to reduce the maximum amount of borrowings under the facility to \$15 million and extend the expiration date of the facility to June 30, 2005. Under the amended letter of credit facility, we are subject to restrictive financial covenants of maintaining tangible net worth of \$22 million at each of December 31, 2004 and March 31, 2005 and \$25 million as of the last day of each fiscal quarter thereafter. There is also a provision capping maximum capital expenditures per quarter of \$800,000. As of December 31, 2004, \$12.6 million was outstanding under this facility with UPS, and an additional \$1.3 million was available for future borrowings. In addition, \$1.1 million of open letters of credit was outstanding as of December 31, 2004.

On December 31, 2004, our Hong Kong subsidiaries also entered into a new loan agreement with UPS pursuant to which UPS made a \$5 million term loan, the proceeds of which were used to repay \$5 million of indebtedness owed to UPS under the letter of credit of facility. The principal amount of this loan is due and payable in 24 equal monthly installments of approximately \$208,333 each, plus interest equivalent to the "prime rate" plus 2% commencing on February 1, 2005. Under the loan agreement, we are subject to restrictive financial covenants of maintaining tangible net worth of \$22 million at each of December 31, 2004 and March 31, 2005 and \$25 million as of the last day of each fiscal quarter thereafter. There is also a provision capping maximum capital expenditure per quarter at \$800,000. As of December 31, 2004, we were in compliance with the covenants. The obligations under the loan agreement are collateralized by the same security interests and guarantees as the letter of credit facility. Additionally, the term loan is secured by two promissory notes

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

payable to Tarrant Luxembourg Sarl in the amounts of \$2,550,000 and \$1,360,000 and a pledge by Gerard Guez of 4.6 million shares of our common stock to secure the obligations.

Since March 2003, DBS Bank (Hong Kong) Limited (formerly known as Dao Heng Bank) has made available a letter of credit facility of up to HKD 20 million (equivalent to US \$2.6 million) to our subsidiaries in Hong Kong. This is a demand facility and is secured by the pledge of our office property, which is owned by Gerard Guez, our Chairman and Todd Kay, our Vice Chairman, and by our guarantee. The letter of credit facility was increased to HKD 30 million (equivalent to US\$3.9 million) in June 2004. As of December 31, 2004, \$3.4 million was outstanding under this facility. In addition, \$1.4 million of open letters of credit was outstanding as of December 31, 2004. In October 2004, a tax loan for HKD 7.725 million (equivalent to US \$977,000) was also made available to our Hong Kong subsidiaries. As of December 31, 2004, \$916,000 was outstanding under this tax loan.

18

We were previously party to a revolving credit, factoring and security agreement (the "Debt Facility") with GMAC Commercial Credit, LLC ("GMAC"). This Debt Facility provided a revolving facility of \$90 million, including a letter of credit facility not to exceed \$20 million, and was scheduled to mature on January 31, 2005. The Debt Facility also provided a term loan of \$25 million, which was being repaid in monthly installments of \$687,500. The Debt Facility provided for interest at LIBOR plus the LIBOR rate margin determined by the Total Leverage Ratio (as defined in the Debt Facility agreements), and was collateralized by our receivables, intangibles, inventory and various other specified non-equipment assets. In May 2004, the maximum facility amount was reduced to \$45 million in total and we established new financial covenants with GMAC for the fiscal year of 2004.

On October 1, 2004, we amended and restated the Debt Facility dated January 21, 2000 by and among us, our subsidiaries, TagMex, Inc. Fashion Resource (TCL) Inc and United Apparel Ventures, LLC and GMAC. The amended and restated agreement (the Factoring agreement) adds as parties our subsidiaries Private Brands, Inc and No! Jeans, Inc. In addition, in connection with the factoring agreement, our indirect majority-owned subsidiary, PBG7, LLC. entered into a separate factoring agreement with GMAC. Pursuant to the terms of the factoring agreement, we and our subsidiaries agree to assign and sell to GMAC, as factor, all accounts which arise from the Tarrant Parties' sale of merchandise or rendition of service created on a going forward basis. At Tarrant's request, GMAC, in its discretion, may make advances to Tarrant Parties up to the lesser of (a) up to 90% of our accounts on which GMAC has the risk of loss and (b) forty million dollars, minus in each case, any amount owed to GMAC by any Tarrant Party. Pursuant to the terms of the PBG7 factoring agreement, PBG7 agreed to assign and sell to GMAC, as factor, all accounts, which arise from PBG7's sale of merchandise or rendition of services created on a going-forward basis. At PBG7's request, GMAC, in its discretion, may make advances to PBG7 up to the lesser of (a) up to 90% of PBG7's accounts on which GMAC has the risk of loss, and (b) five million minus in each case, any amounts owed to GMAC by PBG7. Under both factoring agreement, any amounts, which GMAC advances in excess of the purchase price of the relevant accounts, are considered to be loans and are chargeable to the Tarrant Parties' or PBG7's when paid. Each of the parties only become obligated to GMAC for a direct financial obligation in the event that GMAC makes and advance in excess of the purchase price of the relevant accounts, and any such obligations are payable on demand. This facility bears interest at 6% per annum at December 31, 2004. Restrictive covenants under the revised facility include a limit on quarterly capital

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

expenses of \$800,000 and tangible net worth of \$20 million at September 30, 2004, \$22 million at December 31, 2004 and March 31, 2005 and \$25 million at the end of each fiscal quarter thereafter beginning on June 30, 2005. As of December 31, 2004 we were in compliance with the new tangible net worth and capital expense covenants. A total of \$17.0 million was outstanding under the GMAC facility at December 31, 2004.

The credit facility with GMAC and the credit facility with UPS carry cross-default clauses. A breach of a financial covenant set by GMAC or UPS constitutes an event of default under the other credit facility, entitling both financial institutions to demand payment in full of all outstanding amounts under their respective debt and credit facilities.

The amount we can borrow under the new factoring facility with GMAC is determined based on a defined borrowing base formula related to eligible accounts receivable. A significant decrease in eligible accounts receivable due to the aging of receivables, can have an adverse effect on our borrowing capabilities under our credit facility, which may adversely affect the adequacy of our working capital. In addition, we have typically experienced seasonal fluctuations in sales volume. These seasonal fluctuations result in sales volume decreases in the first and fourth quarters of each year due to the seasonal fluctuations experienced by the majority of our customers. During these quarters, borrowing availability under our credit facility may decrease as a result of decrease in eligible accounts receivables generated from our sales.

19

On December 14, 2004, we completed a \$10 million financing through the issuance of 6% Secured Convertible Debentures ("Debentures") and warrants to purchase up to 1,250,000 shares of our common stock. Prior to maturity, the investors may convert the Debentures into shares of our common stock at a price of \$2.00 per share. The warrants have a term of five years and an exercise price of \$2.50 per share. The Debentures bear interest at a rate of 6% per annum and have a term of three years. We may elect to pay interest on the Debentures in shares of our common stock if certain conditions are met, including a minimum market price and trading volume for our common stock. The Debentures contain customary events of default and permit the holders thereof to accelerate the maturity if the full principal amount together with interest and other amounts owing upon the occurrence of such events of default. The Debentures are secured by a subordinated lien on certain of our accounts receivable and related assets. The placement agent in the financing, for its services were paid \$620,000 in cash and issued five year warrants to purchase up to 200,000 shares of our common stock at an exercise price of \$2.50 per share.

On February 14, 2005, we borrowed \$5 million from Max Azria, which amount bears interest at the rate of 4% per annum and is payable in weekly installments of \$250,000 beginning on February 28, 2005 and continuing each Monday until July 11, 2005. This is an unsecured loan.

Tarrant Mexico S. de R.L. de C.V., Favian division was previously indebted to Banco Nacional de Comercio Exterior SNC pursuant to a credit facility assumed by Tarrant Mexico following its merger with Grupo Favian. We paid off this loan in the third quarter of 2004.

We had an equipment loan with an initial borrowing of \$16.25 million from GE Capital Leasing, which was scheduled to mature in November 2005. The loan was secured by equipment located in Puebla and Tlaxcala, Mexico, and interest accrued at a rate of 2.5% over LIBOR. We paid off this loan in the third quarter of 2004.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

During 2000, we financed equipment purchases for a manufacturing facility with certain vendors. A total of \$16.9 million was financed with five-year promissory notes, which bear interest ranging from 7.0% to 7.5%, and are payable in semiannual payments commencing in February 2000. As of December 31, 2004, \$135,000 remained outstanding under these notes, which amount was paid off in February 2005. A portion of the debt was denominated in Euros. Unrealized transaction (loss) gain associated with the debt denominated in Euros totaled \$(1.0) million, \$(561,000) and \$367,000 for the years ended December 31, 2002, 2003 and 2004, respectively. These amounts were recorded in other income (expense) in the accompanying consolidated statements of operations.

From time to time, we open letters of credit under an uncommitted line of credit from Aurora Capital Associates who issues these letters of credit out of Israeli Discount Bank. As of December 31, 2004, \$1.0 million was outstanding under this facility and \$7.5 million of letters of credit were open under this arrangement.

The effective interest rates on short-term bank borrowing as of December 31, 2003 and 2004 were 5.3% and 5.7%, respectively.

We have financed our operations from our cash flow from operations, borrowings under our bank and other credit facilities, issuance of long-term debt (including debt to or arranged by vendors of equipment purchased for our Mexican twill and production facility), the proceeds from the exercise of stock options and from time to time shareholder advances. Our short-term funding relies very heavily on our major customers, banks, suppliers and major shareholders. From time to time, we have had temporary over-advances from our banks. Any withdrawal of support from these parties will have serious consequences on our liquidity.

20

From time to time in the past, we borrowed funds from, and advanced funds to, certain officers and principal shareholders, including Gerard Guez and Todd Kay. See disclosure under "-Related Party Transactions" below.

As discussed above, the Internal Revenue Service has proposed adjustments to our Federal income tax returns to increase our income tax payable for the years ended December 31, 1996 through 2001. This adjustment would also result in additional state taxes and interest. In addition, in July 2004, the IRS initiated an examination of our Federal income tax return for the year ended December 31, 2002. In March 2005, the IRS proposed an adjustment to our taxable income of approximately \$6 million related to similar issues identified in their audit of the 1996 through 2001 federal income tax returns. We believe that we have meritorious defenses to and intend to vigorously contest the proposed adjustments made to our federal income tax returns for the years ended 1996 through 2002. We believe that we have meritorious defenses to and intend to vigorously contest the proposed adjustments. If the proposed adjustments are upheld through the administrative and legal process, they could have a material impact on our earnings and, in particular, cash flow. We may not have an adequate cash reserve to pay the final adjustments resulting from the IRS examination. As a result, we may be required to arrange for payments over time or raise additional capital in order to meet these obligations. We believe we have provided adequate reserves for any reasonably foreseeable outcome related to these matters on the consolidated balance sheets included in the Consolidated Financial Statements under the caption "Income Taxes." The maximum amount of loss in excess of the amount accrued in the financial statements is \$12.6 million. We do not believe that the adjustments, if any, arising from the IRS

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

examination, will result in an additional income tax liability beyond what is recorded in the accompanying consolidated balance sheets.

We may seek to finance future capital investment programs through various methods, including, but not limited to, borrowings under our bank credit facilities, issuance of long-term debt, sales of equity securities, leases and long-term financing provided by the sellers of facilities or the suppliers of certain equipment used in such facilities. To date, there is no plan for any major capital expenditure.

We do not believe that the moderate levels of inflation in the United States in the last three years have had a significant effect on net sales or profitability.

### RELATED PARTY TRANSACTIONS

We lease our principal offices and warehouse located in Los Angeles, California from GET and office space in Hong Kong from Lynx International Limited. GET and Lynx International Limited are each owned by Gerard Guez, our Chairman of the Board of Directors, and Todd Kay, our Vice Chairman of the Board of Directors. We believe, at the time the leases were entered into, the rents on these properties were comparable to then prevailing market rents. We are currently leasing both of these facilities on a month-to-month basis. We paid \$1,330,000 in 2004 for rent for office and warehouse facilities at these locations.

In February 2004, our Hong Kong subsidiary entered into a 50/50 joint venture with Auto Enterprises Limited, an unrelated third party, to source products for Seven Licensing Company, LLC and our Private Brands subsidiary in mainland China. On May 31, 2004, after realizing an accumulated loss from the venture of approximately \$200,000 (our share being half), we sold our interest for \$1 to Asia Trading Limited, a company owned by Jacqueline Rose, wife of Gerard Guez. The venture owed us \$221,000 as of December 31, 2004.

On October 16, 2003, we leased to affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction, for a substantial portion of our manufacturing facilities and operations in Mexico including real estate and equipment. We leased our twill mill in Tlaxcala, Mexico, and our sewing plant in Ajalpan,

21

Mexico, for a period of 6 years and for an annual rental fee of \$11 million. In connection with this lease transaction, we also entered into a management services agreement pursuant to which Mr. Nacif's affiliates agreed to manage the operation of our remaining facilities in Mexico in exchange for the use of such facilities. The term of the management services agreement was also for a period of 6 years. In 2004, \$5.5 million of lease income was recorded in other income. We agreed to purchase annually, six million yards of fabric manufactured at the facilities leased and/or operated by Mr. Nacif's affiliates at market prices to be negotiated. We purchased \$5.3 million of fabric under this agreement in 2004. Net amount due from Mr. Kamel Nacif and his affiliates was \$183,000 as of December 31, 2004.

In August 2004, we entered into a purchase and sale agreement to sell to Mr. Nacif's affiliates, substantially all of our assets and real property in Mexico, including the equipment and facilities we previously leased to Mr. Nacif's affiliates. Upon completion of this transaction in the fourth quarter of 2004, we entered into a new purchase commitment agreement with Mr. Nacif's



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

affiliates to replace our previously purchase commitment agreement. Pursuant the new purchase commitment agreement we agreed to purchase \$5 million of fabric manufactured at the facilities we sold to Mr. Nacif's affiliates annually over the ten-year term of the agreement, at negotiated market prices. See Note 5 of the "Notes to Consolidated Financial Statements".

From time to time in the past, we borrowed funds from, and advanced funds to, certain officers and principal shareholders, including Gerard Guez and Todd Kay. The greatest outstanding balance of such advances to Mr. Guez during 2004 was approximately \$4,796,000. Mr. Guez paid our expenses of approximately \$456,000 and \$400,000 for the years ended December 31, 2003 and 2004, respectively, which amounts were applied to reduce accrued interest and principle on Mr. Guez's loan. Subsequently, Mr. Guez repaid \$2.3 million of this indebtedness during January and February of 2005. This \$2.3 million was included in due from related parties in the accompanying consolidated balance sheet as of December 31, 2004. The remaining balance of \$2,466,000 is payable on demand and had been shown as reductions to shareholders' equity as of December 31, 2004. There were no outstanding advances from or borrowing to Mr. Kay during 2004. All advances to, and borrowings from, Mr. Guez bore interest at the rate of 7.75% during the period. Total interest paid by Mr. Guez was \$374,000 and \$370,000 for the years ended December 31, 2003 and 2004, respectively. Since the enactment of the Sarbanes-Oxley Act in 2002, no further personal loans (or amendments to existing loans) have been or will be made to officers or directors of Tarrant.

Since June 2003, United Apparel Venture LLC, a majority owned, controlled and consolidated subsidiary of Tarrant, has been selling to Seven Licensing Company, LLC ("Seven Licensing"), jeans wear bearing the brand "Seven7", which is ultimately purchased by Express. Seven Licensing is beneficially owned by Gerard Guez. In the third quarter of 2004, in order to strengthen our own private brand business, we decided to discontinue sourcing for Seven7. Total sales to Seven Licensing during the year ended December 31, 2004 were \$2.6 million.

On July 1, 2001, we formed an entity to jointly market, share certain risks and achieve economies of scale with Azteca Production International, Inc. ("Azteca"), called United Apparel Ventures, LLC ("UAV"). Azteca is owned by Hubert Guez, the brother of Gerard Guez, our Chairman. This entity was created to coordinate the production of apparel for a single customer of our branded business. UAV is owned 50.1% by Tag Mex, Inc., our wholly owned subsidiary, and 49.9% by Azteca. Results of the operation of UAV have been consolidated into our results since July 2001 with the minority partner's share of all gains and loses eliminated through the minority interest line in our financial statements. Due to the restructuring of our Mexico operations, we discontinued manufacturing for UAV customers in the second quarter of 2004. Two and one half percent of gross sales as management fees were paid in 2003 and 2004 to each of the members of UAV, per the operating agreement. We purchased \$37.0 million, \$37.1 million and \$11.5 million of finished goods and service from Azteca and its affiliates for the years

22

ended December 31, 2002, 2003 and 2004, respectively. Our total sales of fabric and service to Azteca in 2002, 2003 and 2004 were \$2.9 million, \$9.9 million and \$1.0 million, respectively.

At December 31, 2004, Messrs. Guez and Kay beneficially owned 961,000 and 1,003,500 shares, respectively, of common stock of Tag-It Pacific, Inc. ("Tag-It"), collectively representing 10.8% of Tag-It Pacific's common stock at December 31, 2004. Tag-It is a provider of brand identity programs to

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

manufacturers and retailers of apparel and accessories. Tag-It assumed the responsibility for managing and sourcing all trim and packaging used in connection with products manufactured by or on our behalf in Mexico. We believe that the terms of this arrangement, which is subject to the acceptance of our customers, are no less favorable to us than could be obtained from unaffiliated third parties. Due to the restructuring of our Mexico operations, Tag-It no longer manages our trim and packaging requirements. We purchased \$23.9 million, \$16.8 million and \$1.0 million of trim from Tag-It during the years ended December 31, 2002, 2003 and 2004. We sold to Tag-It \$1.5 million and \$0 from our trim and fabric inventory during the year ended December 31, 2003 and 2004, respectively. From time to time we have guaranteed the indebtedness of Tag-It for the purchase of trim on our behalf. See Note 8 of the "Notes to Consolidated Financial Statements."

We believe that each of the transactions described above has been entered into on terms no less favorable to us than could have been obtained from unaffiliated third parties. We have adopted a policy that any transactions between us and any of our affiliates or related parties, including our executive officers, directors, the family members of those individuals and any of their affiliates, must (i) be approved by a majority of the members of the Board of Directors and by a majority of the disinterested members of the Board of Directors and (ii) be on terms no less favorable to us than could be obtained from unaffiliated third parties.

### FACTORS THAT MAY AFFECT FUTURE RESULTS

This Annual Report on Form 10-K contains forward-looking statements, which are subject to a variety of risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth below.

### RISKS RELATED TO OUR BUSINESS

WE DEPEND ON A GROUP OF KEY CUSTOMERS FOR A SIGNIFICANT PORTION OF OUR SALES. A SIGNIFICANT ADVERSE CHANGE IN A CUSTOMER RELATIONSHIP OR IN A CUSTOMER'S FINANCIAL POSITION COULD HARM OUR BUSINESS AND FINANCIAL CONDITION.

Kohl's accounted for 6.6% and 16.4% of our net sales in fiscal years 2003 and 2004, respectively. Mervyn's accounted for 5.9% and 15.4% of our net sales in fiscal years 2003 and 2004, respectively. Lerner New York accounted for 8.3% and 15.0% of our net sales in fiscal years 2003 and 2004, respectively. Affiliated department stores owned by Federated Department Stores accounted for approximately 5.2% and 10.3% of our net sales in fiscal years 2003 and 2004, respectively. Wet Seal accounted for approximately 3.3% and 7.9% of our net sales in fiscal years 2003 and 2004, respectively. We believe that consolidation in the retail industry has centralized purchasing decisions and given customers greater leverage over suppliers, like us, and we expect this trend to continue. If this consolidation continues, our net sales and results of operations may be increasingly sensitive to deterioration in the financial condition of, or other adverse developments with, one or more of our customers.

While we have long-standing customer relationships, we generally do not have long-term contracts with them. Purchases generally occur on an order-by-order basis, and relationships exist as long

as there is a perceived benefit to both parties. A decision by a major customer, whether motivated by competitive considerations, financial difficulties, and

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

economic conditions or otherwise, to decrease its purchases from us or to change its manner of doing business with us, could adversely affect our business and financial condition. In addition, during recent years, various retailers, including some of our customers, have experienced significant changes and difficulties, including consolidation of ownership, increased centralization of purchasing decisions, restructurings, bankruptcies and liquidations.

These and other financial problems of some of our retailers, as well as general weakness in the retail environment, increase the risk of extending credit to these retailers. A significant adverse change in a customer relationship or in a customer's financial position could cause us to limit or discontinue business with that customer, require us to assume more credit risk relating to that customer's receivables, limit our ability to collect amounts related to previous purchases by that customer, or result in required prepayment of our receivables securitization arrangements, all of which could harm our business and financial condition.

**FAILURE OF THE TRANSPORTATION INFRASTRUCTURE TO MOVE SEA FREIGHT IN ACCEPTABLE TIME FRAMES COULD ADVERSELY AFFECT OUR BUSINESS.**

Because the bulk of our freight is designed to move through the West Coast ports in predictable time frames, we are at risk of cancellations and penalties when those ports operate inefficiently creating delays in delivery. We experienced such delays from June 2004 until November 2004, and we may continue to experience similar delays in the future especially during peak seasons. There can be no assurances of, and we have no control over a return to timely deliveries. Unpredictable timing for shipping may cause us to utilize air freight or may result in customer penalties for late delivery, any of which could reduce our operating margins and adversely effect our results of operations.

**FAILURE TO MANAGE OUR GROWTH AND EXPANSION COULD IMPAIR OUR BUSINESS.**

Since our inception, we have experienced periods of rapid growth. No assurance can be given that we will be successful in maintaining or increasing our sales in the future. Any future growth in sales will require additional working capital and may place a significant strain on our management, management information systems, inventory management, sourcing capability, distribution facilities and receivables management. Any disruption in our order processing, sourcing or distribution systems could cause orders to be shipped late, and under industry practices, retailers generally can cancel orders or refuse to accept goods due to late shipment. Such cancellations and returns would result in a reduction in revenue, increased administrative and shipping costs and a further burden on our distribution facilities.

**FAILURE TO MANAGE OUR RESTRUCTURING IN MEXICO COULD IMPAIR OUR BUSINESS.**

We determined to cease directly operating a substantial majority of our equipment and fixed assets in Mexico, and to lease a large portion of our facilities and operations in Mexico to a related third party, which we consummated effective September 1, 2003. Subsequently, in August 2004, we entered into a purchase and sale agreement to sell substantially all of our assets and real property in Mexico, including the equipment and facilities previously leased to Mr. Nacif's affiliates, which transaction was consummated in the fourth quarter of 2004. As a consequence, we have become primarily a trading company, relying on third party manufacturers to produce the merchandise we sell to our customers and as a result assume the risks associated with contracting these services.

**OUR OPERATING RESULTS MAY FLUCTUATE SIGNIFICANTLY.**

We have experienced, and expect to continue to experience, substantial

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

variations in our net sales and operating results from quarter to quarter. We believe that the factors which influence this variability

24

of quarterly results include the timing of our introduction of new product lines, the level of consumer acceptance of each new product line, general economic and industry conditions that affect consumer spending and retailer purchasing, the availability of manufacturing capacity, the seasonality of the markets in which we participate, the timing of trade shows, the product mix of customer orders, the timing of the placement or cancellation of customer orders, the weather, transportation delays, quotas, the occurrence of charge backs in excess of reserves and the timing of expenditures in anticipation of increased sales and actions of competitors. Due to fluctuations in our revenue and operating expenses, we believe that period-to-period comparisons of our results of operations are not a good indication of our future performance. It is possible that in some future quarter or quarters, our operating results will be below the expectations of securities analysts or investors. In that case, our stock price could fluctuate significantly or decline.

### THE FINANCIAL CONDITION OF OUR CUSTOMERS COULD AFFECT OUR RESULTS OF OPERATIONS.

Certain retailers, including some of our customers, have experienced in the past, and may experience in the future, financial difficulties, which increase the risk of extending credit to such retailers and the risk that financial failure will eliminate a customer entirely. These retailers have attempted to improve their own operating efficiencies by concentrating their purchasing power among a narrowing group of vendors. There can be no assurance that we will remain a preferred vendor for our existing customers. A decrease in business from or loss of a major customer could have a material adverse effect on our results of operations. There can be no assurance that our factor will approve the extension of credit to certain retail customers in the future. If a customer's credit is not approved by the factor, we could assume the collection risk on sales to the customer itself, require that the customer provide a letter of credit, or choose not to make sales to the customer.

### WE DEPEND ON OUR COMPUTER AND COMMUNICATIONS SYSTEMS.

As a multi-national corporation, we rely on our computer and communication network to operate efficiently. Any interruption of this service from power loss, telecommunications failure, weather, natural disasters or any similar event could have a material adverse affect on our business and operations. Additionally, hackers and computer viruses have disrupted operations at many major companies. We may be vulnerable to similar acts of sabotage, which could have a material adverse effect on our business and operations.

### WE MAY REQUIRE ADDITIONAL CAPITAL IN THE FUTURE.

We may not be able to fund our future growth or react to competitive pressures if we lack sufficient funds. Currently, we believe we have sufficient cash on hand and cash available through our bank credit facilities, issuance of long-term debt, proceeds from loans from affiliates, and proceeds from the exercise of stock options to fund existing operations for the foreseeable future. However, in the future we may need to raise additional funds through equity or debt financings or collaborative relationships. This additional funding may not be available or, if available, it may not be available on economically reasonable terms. In addition, any additional funding may result in significant dilution to existing shareholders. If adequate funds are not available, we may be required to curtail our operations or obtain funds through

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

collaborative partners that may require us to release material rights to our products.

OUR BUSINESS IS SUBJECT TO RISKS ASSOCIATED WITH IMPORTING PRODUCTS.

Substantially all of our import operations are subject to tariffs imposed on imported products and quotas imposed by trade agreements. In addition, the countries in which our products are manufactured or imported may from time to time impose additional new duties, tariffs or other restrictions on our imports

25

or adversely modify existing restrictions. Adverse changes in these import costs and restrictions, or our suppliers' failure to comply with customs or similar laws, could harm our business. We cannot assure that future trade agreements will not provide our competitors with an advantage over us, or increase our costs, either of which could have an adverse effect on our business and financial condition.

Our operations are also subject to the effects of international trade agreements and regulations such as the North American Free Trade Agreement, and the activities and regulations of the World Trade Organization. Generally, these trade agreements benefit our business by reducing or eliminating the duties assessed on products manufactured in a particular country. However, trade agreements can also impose requirements that adversely affect our business, such as limiting the countries from which we can purchase raw materials and setting duties or restrictions on products that may be imported into the United States from a particular country. In addition, the World Trade Organization may commence a new round of trade negotiations that liberalize textile trade by further eliminating quotas or reducing tariffs. The elimination of quotas on World Trade Organization member countries by 2005 and other effects of these trade agreements could result in increased competition from developing countries, which historically have lower labor costs, including China and Taiwan, both of which recently became members of the World Trade Organization. This potential increase in competition from developing countries is one of the several reasons why we determined to cease our manufacturing operations in Mexico.

Our ability to import products in a timely and cost-effective manner may also be affected by problems at ports or issues that otherwise affect transportation and warehousing providers, such as labor disputes. These problems could require us to locate alternative ports or warehousing providers to avoid disruption to our customers. These alternatives may not be available on short notice or could result in higher transit costs, which could have an adverse impact on our business and financial condition.

OUR DEPENDENCE ON INDEPENDENT MANUFACTURERS REDUCES OUR ABILITY TO CONTROL THE MANUFACTURING PROCESS, WHICH COULD HARM OUR SALES, REPUTATION AND OVERALL PROFITABILITY.

We depend on independent contract manufacturers to secure a sufficient supply of raw materials and maintain sufficient manufacturing and shipping capacity in an environment characterized by declining prices, labor shortage, continuing cost pressure and increased demands for product innovation and speed-to-market. This dependence could subject us to difficulty in obtaining timely delivery of products of acceptable quality. In addition, a contractor's failure to ship products to us in a timely manner or to meet the required quality standards could cause us to miss the delivery date requirements of our

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

customers. The failure to make timely deliveries may cause our customers to cancel orders, refuse to accept deliveries, impose non-compliance charges through invoice deductions or other charge-backs, demand reduced prices or reduce future orders, any of which could harm our sales, reputation and overall profitability. We do not have material long-term contracts with any of our independent contractors and any of these contractors may unilaterally terminate their relationship with us at any time. To the extent we are not able to secure or maintain relationships with independent contractors that are able to fulfill our requirements, our business would be harmed.

We have initiated a factory compliance agreement with our suppliers, and monitor our independent contractors' compliance with applicable labor laws, but we do not control our contractors or their labor practices. The violation of federal, state or foreign labor laws by one of the our contractors could result in our being subject to fines and our goods that are manufactured in violation of such laws being seized or their sale in interstate commerce being prohibited. From time to time, we have been notified by federal, state or foreign authorities that certain of our contractors are the subject of investigations or have been found to have violated applicable labor laws. To date, we have not been subject to any sanctions that, individually or in the aggregate, have had a material adverse effect on our business, and we are not aware of any facts on which any such sanctions could be based. There can be no

26

assurance, however, that in the future we will not be subject to sanctions as a result of violations of applicable labor laws by our contractors, or that such sanctions will not have a material adverse effect on our business and results of operations. In addition, certain of our customers, require strict compliance by their apparel manufacturers, including us, with applicable labor laws and visit our facilities often. There can be no assurance that the violation of applicable labor laws by one of our contractors will not have a material adverse effect on our relationship with our customers.

OUR BUSINESS IS SUBJECT TO RISKS OF OPERATING IN A FOREIGN COUNTRY AND TRADE RESTRICTIONS.

Approximately 91% of our products were imported from outside the U.S. in fiscal 2004. We are subject to the risks associated with doing business in foreign countries, including, but not limited to, transportation delays and interruptions, political instability, expropriation, currency fluctuations and the imposition of tariffs, import and export controls, other non-tariff barriers and cultural issues. Any changes in those countries' labor laws and government regulations may have a negative effect on our profitability.

RISK ASSOCIATED WITH OUR INDUSTRY

OUR SALES ARE HEAVILY INFLUENCED BY GENERAL ECONOMIC CYCLES.

Apparel is a cyclical industry that is heavily dependent upon the overall level of consumer spending. Purchases of apparel and related goods tend to be highly correlated with cycles in the disposable income of our consumers. Our customers anticipate and respond to adverse changes in economic conditions and uncertainty by reducing inventories and canceling orders. As a result, any substantial deterioration in general economic conditions, increases in interest rates, acts of war, terrorist or political events that diminish consumer spending and confidence in any of the regions in which we compete, could reduce our sales and adversely affect our business and financial condition.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

OUR BUSINESS IS HIGHLY COMPETITIVE AND DEPENDS ON CONSUMER SPENDING PATTERNS.

The apparel industry is highly competitive. We face a variety of competitive challenges including:

- o anticipating and quickly responding to changing consumer demands;
- o developing innovative, high-quality products in sizes, colors and styles that appeal to consumers of varying age groups and tastes;
- o competitively pricing our products and achieving customer perception of value; and
- o the need to provide strong and effective marketing support.

WE MUST SUCCESSFULLY GAUGE FASHION TRENDS AND CHANGING CONSUMER PREFERENCES TO SUCCEED.

Our success is largely dependent upon our ability to gauge the fashion tastes of our customers and to provide merchandise that satisfies retail and customer demand in a timely manner. The apparel business fluctuates according to changes in consumer preferences dictated in part by fashion and season. To the extent we misjudge the market for our merchandise, our sales may be adversely affected. Our ability to anticipate and effectively respond to changing fashion trends depends in part on our ability to attract and retain key personnel in our design, merchandising and marketing staff. Competition for these personnel is intense, and we cannot be sure that we will be able to attract and retain a sufficient number of qualified personnel in future periods.

27

OUR BUSINESS IS SUBJECT TO SEASONAL TRENDS.

Historically, our operating results have been subject to seasonal trends when measured on a quarterly basis. This trend is dependent on numerous factors, including the markets in which we operate, holiday seasons, consumer demand, climate, economic conditions and numerous other factors beyond our control. There can be no assurance that our historic operating patterns will continue in future periods as we cannot influence or forecast many of these factors.

OTHER RISKS RELATED TO AN INVESTMENT IN OUR COMMON STOCK

THE ULTIMATE RESOLUTION OF THE INTERNAL REVENUE SERVICE'S EXAMINATION OF OUR TAX RETURNS MAY REQUIRE US TO INCUR AN EXPENSE BEYOND WHAT HAS BEEN RESERVED FOR ON OUR BALANCE SHEET OR MAKE CASH PAYMENTS BEYOND WHAT WE ARE THEN ABLE TO PAY.

In January 2004, the Internal Revenue Service proposed adjustments to increase our federal income tax payable for the years ended December 31, 1996 through 2001. This adjustment would also result in additional state taxes, penalties and interest. In addition, in July 2004, the IRS initiated an examination of our Federal income tax return for the year ended December 31, 2002. In March 2005, the IRS proposed an adjustment to our taxable income of approximately \$6 million related to similar issues identified in their audit of the 1996 through 2001 federal income tax returns. We believe that we have meritorious defenses to and intend to vigorously contest the proposed adjustments made to our federal income tax returns for the years ended 1996

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

through 2002. If the proposed adjustments are upheld through the administrative and legal process, they could have a material impact on our earnings and cash flow. We believe we have provided adequate reserves for any reasonably foreseeable outcome related to these matters on the consolidated balance sheets included in the Consolidated Financial Statements. The maximum amount of loss in excess of the amount accrued in the financial statements is \$12.6 million. If the amount of any actual liability, however, exceeds our reserves, we would experience an immediate adverse earnings impact in the amount of such additional liability, which could be material. Additionally, we anticipate that the ultimate resolution of these matters will require that we make significant cash payments to the taxing authorities. Presently we do not have sufficient cash or borrowing ability to make any future payments that may be required. No assurance can be given that we will have sufficient surplus cash from operations to make the required payments. Additionally, any cash used for these purposes will not be available for other corporate purposes, which could have a material adverse effect on our financial condition and results of operations.

INSIDERS OWN A SIGNIFICANT PORTION OF OUR COMMON STOCK, WHICH COULD LIMIT OUR SHAREHOLDERS' ABILITY TO INFLUENCE THE OUTCOME OF KEY TRANSACTIONS.

As of March 31, 2005, our executive officers and directors and their affiliates owned approximately 45% of the outstanding shares of our common stock. Gerard Guez, our Chairman, and Todd Kay, our Vice Chairman, alone own approximately 35.1% and 8.9%, respectively, of the outstanding shares of our common stock at March 31, 2005. Accordingly, our executive officers and directors have the ability to affect the outcome of, or exert considerable influence over, all matters requiring shareholder approval, including the election and removal of directors and any change in control. This concentration of ownership of our common stock could have the effect of delaying or preventing a change of control of us or otherwise discouraging or preventing a potential acquirer from attempting to obtain control of us. This, in turn, could have a negative effect on the market price of our common stock. It could also prevent our shareholders from realizing a premium over the market prices for their shares of common stock.

28

WE HAVE ADOPTED A NUMBER OF ANTI-TAKEOVER MEASURES THAT MAY DEPRESS THE PRICE OF OUR COMMON STOCK.

Our shareholders rights plan, our ability to issue additional shares of preferred stock and some provisions of our articles of incorporation and bylaws could make it more difficult for a third party to make an unsolicited takeover attempt of us. These anti-takeover measures may depress the price of our common stock by making it more difficult for third parties to acquire us by offering to purchase shares of our stock at a premium to its market price without approval of our board of directors.

OUR STOCK PRICE HAS BEEN VOLATILE.

Our common stock is quoted on the NASDAQ National Market System, and there can be substantial volatility in the market price of our common stock. The market price of our common stock has been, and is likely to continue to be, subject to significant fluctuations due to a variety of factors, including quarterly variations in operating results, operating results which vary from the expectations of securities analysts and investors, changes in financial estimates, changes in market valuations of competitors, announcements by us or our competitors of a material nature, loss of one or more customers, additions or departures of key personnel, future sales of common stock and stock market



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

price and volume fluctuations. In addition, general political and economic conditions such as a recession, or interest rate or currency rate fluctuations may adversely affect the market price of our common stock.

In addition, the stock market in general has experienced extreme price and volume fluctuations that have affected the market price of our common stock. Often, price fluctuations are unrelated to operating performance of the specific companies whose stock is affected. In the past, following periods of volatility in the market price of a company's stock, securities class action litigation has occurred against the issuing company. If we were subject to this type of litigation in the future, we could incur substantial costs and a diversion of our management's attention and resources, each of which could have a material adverse effect on our revenue and earnings. Any adverse determination in this type of litigation could also subject us to significant liabilities.

ABSENCE OF DIVIDENDS COULD REDUCE OUR ATTRACTIVENESS TO YOU.

Some investors favor companies that pay dividends, particularly in general downturns in the stock market. We have not declared or paid any cash dividends on our common stock. We currently intend to retain any future earnings for funding growth, and we do not currently anticipate paying cash dividends on our common stock in the foreseeable future. Additionally, we cannot pay dividends on our common stock unless the terms of our bank credit facilities and outstanding preferred stock, if any, permit the payment of dividends on our common stock. Because we may not pay dividends, your return on this investment likely depends on your selling our stock at a profit.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See "Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8K" for our financial statements, and the notes thereto, and the financial statement schedules filed as part of this report.

### ITEM 9A. CONTROLS AND PROCEDURES

#### EVALUATION OF CONTROLS AND PROCEDURES

Members of the company's management, including our Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures, as defined by paragraph (e) of Exchange Act Rules 13a-15 or 15d-15, as of December 31, 2004, the end of the

29

period covered by this report. Members of the company's management, including our Chief Executive Officer and Chief Financial Officer, also conducted an evaluation of our internal control over financial reporting to determine whether any changes occurred during the fourth quarter of 2004 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

As was initially reported, management was satisfied that its disclosure controls and procedures were effective and that no significant changes in its internal control over financial reporting had occurred. Subsequent to such evaluations, as a result of a review by the Securities and Exchange Commission in connection with our filing of a registration statement, we reviewed the accounting treatment of our October 2003 private placement of convertible preferred stock. We initially concluded that the convertible preferred stock issued did not contain a beneficial conversion feature that should be recognized

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

and measured separately. After our review, management and the Audit Committee of the Board of Directors determined to revise our accounting treatment to reflect the beneficial conversion feature of the convertible preferred stock and to restate our financial statements for the fiscal years ended December 31, 2003 and 2004.

In light of the restatement, management and Grant Thornton LLP, our independent accountants, concluded that a material weakness existed in our internal control over financial reporting. As a result, management has now concluded that our disclosure controls and procedures were not effective as of the end of the period covered by this Report. Subsequent to December 31, 2004, we remedied this material weakness by changing our policies and procedures for accounting for instruments with convertible features. Specifically, our Chief Financial Officer, who was hired in the third quarter of 2004, will review and approve the appropriate accounting for convertible instruments and determine whether any embedded beneficial conversion feature is required to be recognized and measured separately.

Additionally, in connection with its audit of our Consolidated Financial Statements for the year ended December 31, 2003, Grant Thornton LLP, our independent accountants, advised the Audit Committee and management of our need for additional staff with expertise in preparing required disclosures in the Notes to the Financial Statements, and our need to develop greater internal resources for researching and evaluating the appropriateness of complex accounting principles and evaluating the effect of new accounting pronouncements on us. Grant Thornton LLP considered these matters to be significant deficiencies as that term is defined under standards established by the Public Company Accounting Oversight Board (United States). In response to the observations made by Grant Thornton LLP, in 2004 we implemented certain enhancements to our financial reporting processes, including reassigning a member of our financial staff to a newly created "Financial Reporting" position in the second and third quarters of 2004, and increased training of staff on SEC financial reporting requirements. Our newly hired Chief Financial Officer is also evaluating various accounting research tools to provide more technical resources to our financial reporting group. The member of our financial staff assigned to the Financial Reporting position has since left the company, and our corporate controller has been performing the functions of this new position since the third quarter of 2004. We will continue to evaluate the performance and needs of our financial staff, including whether to fill the vacancy in the Financial Reporting position, and implement changes that we determine are necessary or advisable. We believe we are taking the appropriate steps to address the matters raised by Grant Thornton LLP. We do not believe any of the foregoing actions taken in the fourth quarter of 2004, to the extent they affect internal controls over financial reporting, are so significant as to materially affect our internal controls over financial reporting.

### CHANGES IN CONTROLS AND PROCEDURES

During the fourth quarter of 2004, there were no significant changes in our internal controls or in other factors known to the Chief Executive Officer or the Chief Financial Officer that materially affected, or are reasonably likely to materially effect, our internal control over financial reporting. Subsequent to December 31, 2004, in response to the material weakness discussed above, we changed our policies and procedures for accounting for instruments with convertible features.

### PART IV

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

- (a) Financial Statements and Schedule. Reference is made to the

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Index to Financial Statements and Schedule on page F-1 for a list of financial statements and the financial statement schedule filed as part of this report. All other schedules are omitted because they are not applicable or the required information is shown in the Company's financial statements or the related notes thereto.

(b) Exhibits. See the Exhibit Index attached to this Form 10-K annual report.

30

### INDEX TO FINANCIAL STATEMENTS AND SCHEDULE

	PAGE
	----
Financial Statements	
Report of Independent Registered Public Accounting Firm, Grant Thornton LLP.....	F-2
Report of Independent Registered Public Accounting Firm, Ernst & Young LLP.....	F-3
Consolidated Balance Sheets--December 31, 2003 and 2004.....	F-4
Consolidated Statements of Operations and Comprehensive Loss-- Three year period ended December 31, 2004.....	F-5
Consolidated Statements of Shareholders' Equity--Three year period ended December 31, 2004.....	F-6
Consolidated Statements of Cash Flows--Three year period ended December 31, 2004.....	F-7
Notes to Consolidated Financial Statements.....	F-8
Financial Statement Schedule	
Schedule II--Valuation and Qualifying Accounts.....	F-39

F-1

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders  
Tarrant Apparel Group

We have audited the accompanying consolidated balance sheets of Tarrant Apparel Group (a California corporation) and subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of operations and comprehensive loss, shareholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Tarrant Apparel Group and subsidiaries at December 31, 2004 and 2003 and the consolidated results of their operations and their consolidated cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

We have also audited Schedule II of Tarrant Apparel Group for the years ended December 31, 2004 and 2003. In our opinion, this schedule presents fairly, in all material respects, the information required to be set forth therein.

As described in Note 22 to the consolidated financial statements, the accompanying consolidated financial statements for the years ended December 31, 2004 and 2003 have been restated.

/S/ GRANT THORNTON LLP

Los Angeles, California  
March 24, 2005, except for Note 19,  
as to which the date is March 30, 2005, and  
Note 22, as to which the date is May 31, 2005

F-2

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors  
Tarrant Apparel Group

We have audited the accompanying statements of operations, shareholders' equity, and cash flows of Tarrant Apparel Group for the year ended December 31, 2002. Our audit also included the financial statement schedule listed in the Index at Item 15(a) for the year ended December 31, 2002. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audit.

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, also assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated results of operations and cash flows of Tarrant Apparel Group and subsidiaries for the year ended December 31, 2002 in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule for the year ended December 31, 2002 when considered in relation to the basic financial statements, taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 6 to the consolidated financial statements, effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142.

/S/ ERNST & YOUNG LLP

Los Angeles, California  
March 14, 2003

F-3

TARRANT APPAREL GROUP  
CONSOLIDATED BALANCE SHEETS

	DECEMBER 2003
	----- (as restated) -----
ASSETS	
-----	
Current assets:	
Cash and cash equivalents .....	\$ 3,319,964
Restricted cash .....	2,759,742
Accounts receivable, net .....	57,165,926
Due from related parties .....	18,056,488
Inventory .....	23,251,591
Current portion of note receivable from related party .....	--

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Prepaid expenses .....	1,776,142
Prepaid royalties .....	--
Income taxes receivable .....	277,695
	-----
Total current assets .....	106,607,548
Property and equipment, net .....	135,645,751
Notes receivable - related party, net of current portion .....	--
Equity method investment .....	1,434,375
Deferred financing cost, net .....	326,932
Other assets .....	507,704
Goodwill, net .....	8,582,845
	-----
Total assets .....	\$ 253,105,155
	=====
LIABILITIES AND SHAREHOLDERS' EQUITY	
Current liabilities:	
Short-term bank borrowings .....	\$ 29,293,323
Accounts payable .....	23,514,894
Accrued expenses .....	11,194,421
Income taxes .....	16,497,939
Due to related parties .....	5,418,795
Due to shareholders .....	496
Current portion of long-term obligations .....	38,705,240
	-----
Total current liabilities .....	124,625,108
Long-term obligations .....	588,272
Convertible debentures, net .....	--
Deferred tax liabilities .....	275,129
Minority interest in UAV .....	5,141,620
Minority interest in Tarrant Mexico .....	14,766,215
Commitments and contingencies	
Shareholders' equity:	
Preferred stock, 2,000,000 shares authorized; no shares (2003) and no shares (2004) issued and outstanding .....	--
Common stock, no par value, 100,000,000 shares authorized; 27,614,763 shares (2003) and 28,814,763 shares (2004) issued and outstanding .....	107,891,426
Warrant to purchase common stock .....	1,798,733
Contributed capital .....	9,000,553
Retained earnings (Accumulated deficit) .....	13,493,712
Notes receivable from officer/shareholder .....	(4,796,428)
Accumulated other comprehensive loss .....	(19,679,185)
	-----
Total shareholders' equity .....	107,708,811
	-----
Total liabilities and shareholders' equity .....	\$ 253,105,155
	=====

See accompanying notes.

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

TARRANT APPAREL GROUP

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
Net sales .....	\$ 347,390,930	\$ 320,422,850	\$ 155,452,663
Cost of sales .....	302,082,144	288,445,173	134,492,460
Gross profit .....	45,308,786	31,977,677	20,960,203
Selling and distribution expenses .....	10,757,029	11,329,414	9,290,819
General and administrative expenses .....	30,082,061	31,767,122	32,083,637
Write-off of prepaid expenses .....	--	2,771,989	--
Impairment charges .....	--	19,504,521	77,982,034
Cumulative translation loss attributable to liquidated Mexico operations .....	--	--	22,786,125
Income (loss) from operations .....	4,469,696	(33,395,369)	(121,182,412)
Interest expense .....	(5,443,995)	(5,602,556)	(2,857,096)
Interest income .....	4,748,144	424,518	377,587
Minority interest .....	(4,580,766)	3,461,243	15,331,171
Other income .....	2,647,975	4,784,479	7,136,343
Other expense .....	(2,004,073)	(1,425,346)	(1,134,145)
Loss before provision for income taxes and cumulative effect of accounting change .	(163,019)	(31,753,031)	(102,328,552)
Provision for income taxes .....	1,051,018	4,131,629	2,348,119
Loss before cumulative effect of accounting change .....	(1,214,037)	(35,884,660)	(104,676,671)
Cumulative effect of accounting change ....	(4,871,244)	--	--
Net loss .....	\$ (6,085,281)	\$ (35,884,660)	\$ (104,676,671)
Net loss per share - Basic and Diluted (as restated, see Note 22):			
Before cumulative effect of accounting change .....	\$ (0.08)	\$ (2.38)	\$ (3.64)
Cumulative effect of accounting change .	(0.30)	--	--
After cumulative effect of accounting change .....	\$ (0.38)	\$ (2.38)	\$ (3.64)
Net loss .....	\$ (6,085,281)	\$ (35,884,660)	\$ (104,676,671)
Foreign currency translation adjustment ....	(13,282,977)	(9,945,727)	--

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Total Comprehensive loss .....	\$ (19,368,258)	\$ (45,830,387)	\$ (104,676,671)
	=====	=====	=====

See accompanying notes.

F-5

TARRANT APPAREL GROUP

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2002, 2003 AND 2004

	Preferred Stock	Number of Shares	Common Stock	Number of Shares
	-----	-----	-----	-----
Balance at January 1, 2002 ...	\$ --	--	\$ 69,341,090	15,840,815
Net loss .....	--	--	--	--
Currency translation .....	--	--	--	--
Comprehensive loss .....	--	--	--	--
Exercise of stock options ..	--	--	24,135	5,500
Income tax benefit from exercise of stock options .	--	--	3,014	--
Issuance of preferred stock	8,820,573	100,000	--	--
Repayment from shareholders, net .....	--	--	--	--
	-----	-----	-----	-----
Balance at December 31, 2002 .	8,820,573	100,000	69,368,239	15,846,315
Net loss .....	--	--	--	--
Currency translation .....	--	--	--	--
Comprehensive loss .....	--	--	--	--
Conversion of preferred stock to common stock .....	(8,820,573)	(100,000)	8,820,573	3,000,000
Issuance of preferred stock and warrant, net .....	29,226,041	881,732	--	--
Conversion of preferred stock to common stock .....	(29,226,041)	(881,732)	29,226,041	8,817,320
Intrinsic value of beneficial conversion associated with convertible preferred stock	--	--	--	--
Issuance of common stock ...	--	--	788,000	200,000
Retirement of stock .....	--	--	(311,427)	(248,872)
Compensation expense .....	--	--	--	--
Repayment from shareholders	--	--	--	--
	-----	-----	-----	-----
Balance at December 31, 2003 (as restated, see Note 22) ...	--	--	107,891,426	27,614,763
Currency translation .....	--	--	--	--
Net loss .....	--	--	--	--
Cumulative translation loss				



Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

attributable to liquidated Mexico operations .....	--	--	--	--
Compensation expense .....	--	--	--	--
Issuance of common stock ...	--	--	3,623,665	1,200,000
Issuance of warrants with debentures .....	--	--	--	--
Intrinsic value of beneficial conversion associated with convertible debentures .....	--	--	--	--
Repayment from shareholders	--	--	--	--
Reclassification of shareholders' receivable to current asset .....	--	--	--	--
	-----	-----	-----	-----
Balance at December 31, 2004 (as restated, see Note 22) ...	\$ --	--	\$ 111,515,091	28,814,763
	=====	=====	=====	=====

	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Income (Loss)	Notes from Shareholders	Total Shareholders' Equity
	-----	-----	-----	-----
Balance at January 1, 2002 ...	\$ 62,958,375	\$ 3,549,519	\$ (12,118,773)	\$ 125,164,470
Net loss .....	(6,085,281)	--	--	(6,085,281)
Currency translation .....	--	(13,282,977)	--	(13,282,977)
	-----	-----	-----	-----
Comprehensive loss .....	--	--	--	(19,368,258)
Exercise of stock options ..	--	--	--	24,135
Income tax benefit from exercise of stock options .	--	--	--	3,014
Issuance of preferred stock	--	--	--	8,820,573
Repayment from shareholders, net .....	--	--	6,516,969	6,516,969
	-----	-----	-----	-----
Balance at December 31, 2002 .	56,873,094	(9,733,458)	(5,601,804)	121,160,903
Net loss .....	(35,884,660)	--	--	(35,884,660)
Currency translation .....	--	(9,945,727)	--	(9,945,727)
	-----	-----	-----	-----
Comprehensive loss .....	--	--	--	(45,830,387)
Conversion of preferred stock to common stock .....	--	--	--	--
Issuance of preferred stock and warrant, net .....	--	--	--	31,024,774
Conversion of preferred stock to common stock .....	--	--	--	--
Intrinsic value of beneficial conversion associated with convertible preferred stock	(7,494,722)	--	--	--
Issuance of common stock ...	--	--	--	788,000
Retirement of stock .....	--	--	--	(311,427)
Compensation expense .....	--	--	--	71,572
Repayment from shareholders	--	--	805,376	805,376
	-----	-----	-----	-----

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Balance at December 31, 2003 (as restated, see Note 22) ...	13,493,712	(19,679,185)	(4,796,428)	107,708,811
Currency translation .....	--	(3,106,940)	--	(3,106,940)
Net loss .....	(104,676,671)	--	--	(104,676,671)
Cumulative translation loss attributable to liquidated Mexico operations .....	--	22,786,125	--	22,786,125
Compensation expense .....	--	--	--	161,038
Issuance of common stock ...	--	--	--	3,667,765
Issuance of warrants with debentures .....	--	--	--	1,004,000
Intrinsic value of bene- ficial conversion associated with con- vertible debentures .....	--	--	--	804,000
Repayment from shareholders	--	--	30,366	30,366
Reclassification of share- holders' receivable to current asset .....	--	--	2,300,000	2,300,000
	-----	-----	-----	-----
Balance at December 31, 2004 (as restated, see Note 22) ...	\$ (91,182,959)	\$ --	\$ (2,466,062)	\$ 30,678,494
	=====	=====	=====	=====

See accompanying notes

F-6

TARRANT APPAREL GROUP  
CONSOLIDATED STATEMENTS OF CASH FLOWS

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
	-----	-----	-----
Operating activities:			
Net loss .....	\$ (6,085,281)	\$ (35,884,660)	\$ (10,000,000)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Deferred taxes .....	(107,162)	(132,622)	--
Depreciation and amortization .....	10,441,086	16,097,595	--
Accrued interest on note receivable .....	(4,452,490)	--	--
Cumulative effect of accounting change .....	4,871,244	--	--
Impairment charges .....	--	22,276,510	--
Cumulative transaction loss attributable to the liquidated Mexico operations .....	--	--	--
Inventory write-down .....	--	10,986,153	--
Income from equity method investment .....	--	--	--
Loss on sale of fixed assets .....	5,291	593,626	--
Unrealized (gain) loss on foreign currency .....	1,014,696	560,602	--
Minority interest .....	4,426,080	(3,218,069)	--
Gain on legal settlement .....	(473,041)	(235,785)	--

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Compensation expense related to stock options .....	--	71,572	
Change in the provision for returns and discounts ....	453,167	(324,387)	
Changes in operating assets and liabilities:			
Restricted cash .....	--	(2,759,742)	
Accounts receivable .....	(7,141,536)	7,856,700	
Due to/from related parties .....	673,650	(14,801,324)	
Inventory .....	5,818,431	9,626,509	
Temporary quota .....	369,849	--	
Prepaid expenses .....	1,551,324	590,046	
Other assets .....	--	450,782	
Accounts payable .....	(3,772,979)	(4,207,552)	
Accrued expenses and income tax payable .....	8,454,900	2,388,976	
	-----	-----	
NET CASH PROVIDED BY OPERATING ACTIVITIES .....	16,047,229	9,934,930	
Investing activities:			
Purchase of fixed assets .....	(2,984,547)	(368,113)	
Proceeds from sale of fixed assets .....	--	209,788	
Acquisitions, net of cash .....	(2,355,954)	--	
Investment in equity investment method .....	--	(1,434,375)	
Distribution from equity investment method .....	--	--	
Investment in joint venture .....	--	--	
Advances to shareholders/officers .....	(1,008,591)	--	
Collection of advances from shareholders/officers .....	169,991	88,723	
	-----	-----	
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES ..	(6,179,101)	(1,503,977)	
Financing activities:			
Short-term bank borrowings, net .....	7,241,576	(161,194)	(
Proceeds from long-term obligations .....	198,551,201	239,280,109	1
Payment of financing costs .....	(44,560)	--	
Payment of long-term obligations and bank borrowings ...	(211,894,730)	(275,640,677)	(1
Repayments of borrowings from shareholders/officers .....	(2,359,847)	(486,379)	
Proceeds from issuance of preferred stock and warrant ...	--	31,024,774	
Proceeds from convertible debentures .....	--	--	
Repurchase of shares .....	--	(311,427)	
Exercise of stock options including related tax benefit .	27,149	--	
	-----	-----	
NET CASH USED IN FINANCING ACTIVITIES .....	(8,479,211)	(6,294,794)	(
Effect of exchange rate on cash .....	(1,524,882)	(204,677)	
	-----	-----	
Increase (decrease) in cash and cash equivalents .....	(135,965)	1,931,482	
Cash and cash equivalents at beginning of year .....	1,524,447	1,388,482	
	-----	-----	
Cash and cash equivalents at end of year .....	\$ 1,388,482	\$ 3,319,964	\$
	=====	=====	=====

See accompanying notes

# Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

## TARRANT APPAREL GROUP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### ORGANIZATION AND BASIS OF CONSOLIDATION

The accompanying financial statements consist of the consolidation of Tarrant Apparel Group, a California corporation (formerly "Fashion Resource, Inc."), and its majority owned Subsidiaries located primarily in the U.S., Mexico, and Asia. At December 31, 2004, we own 50.1% of United Apparel Ventures ("UAV") and 75% of PBG7, LLC ("PBG7"). We consolidate these entities and reflect the minority interests in earnings (losses) of the ventures in the accompanying financial statements. All inter-company amounts are eliminated in consolidation. The 49.9% minority interest in UAV is owned by Azteca Production International, a corporation owned by the brothers of our Chairman, Gerard Guez. The 25% minority interest in PBG7 is owned by BH7, LLC.

We serve specialty retail, mass merchandise and department store chains and major international brands by designing, merchandising, contracting for the manufacture of, and selling casual apparel for women, men and children under private label. Commencing in 1999, we expanded our operations from sourcing apparel to sourcing and operating our own vertically integrated manufacturing facilities. In August 2003, we determined to abandon our strategy of being both a trading and vertically integrated manufacturing company, and effective September 1, 2003, we leased and outsourced operation of our manufacturing facilities in Mexico to affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction. See Note 15 of the "Notes to Consolidated Financial Statements." In August 2004, we entered into a purchase and sale agreement to sell these facilities to affiliates of Mr. Nacif, which transaction consummated in the fourth quarter of 2004. See Note 5 and Note 7 of the "Notes to Consolidated Financial Statements."

Historically, our operating results have been subject to seasonal trends when measured on a quarterly basis. This trend is dependent on numerous factors, including the markets in which we operate, holiday seasons, consumer demand, climate, economic conditions and numerous other factors beyond our control. Generally, the second and third quarters are stronger than the first and fourth quarters. There can be no assurance that the historic operating patterns will continue in future periods.

##### RISK AND UNCERTAINTIES - IRS EXAMINATION AND DEBT COVENANTS

As discussed in Note 10 of the "Notes to Consolidated Financial Statements," our federal income tax returns for the years ended December 31, 1996 through 2002 are under examination by the Internal Revenue Service ("IRS"). The IRS has proposed adjustments to increase our federal income tax payable for these years. This adjustment would also result in additional state taxes, penalties and interest. We believe that we have meritorious defenses to and intend to vigorously contest the proposed adjustments made to our federal income tax returns for the years ended 1996 through 2002. If the proposed adjustments are upheld through the administrative and legal process, they could have a material impact on our earnings and cash flow. The maximum amount of loss in excess of the amount accrued in the financial statements is \$12.6 million. If the amount of any actual liability, however, exceeds our reserves, we would experience an immediate adverse earnings impact in the amount of such additional liability, which could be material. Additionally, we anticipate that the ultimate resolution of these matters will require that we make significant cash payments to the taxing authorities. Presently we do not have sufficient cash or borrowing ability to make any future payments that may be required. No assurance can be

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

given that we will have sufficient surplus cash from operations to make the required payments. Additionally, any cash used for these purposes will not be available for other corporate purposes, which could have a material adverse effect on our financial condition and results of operations. See Note 10 of the "Notes to Consolidated Financial Statements" for a further discussion on the IRS examination.

F-8

### DEBT COVENANTS

As discussed in Note 8 of the "Notes to Consolidated Financial Statements," our debt agreements require certain covenants including a minimum level of net worth. If our results of operations erode and we are not able to obtain waivers from the lenders, the debt would be in default and callable by our lenders. In addition, due to cross-default provisions in our debt agreements, substantially all of our long-term debt would become due in full if any of the debt is in default. In anticipation of us not being able to meet the required covenants due to various reasons, we either negotiate for changes in the relative covenants or an advance waiver or reclassify the relevant debt as current. We also believe that our lenders would provide waivers if necessary. However, our expectations of future operating results and continued compliance with other debt covenants cannot be assured and our lenders' actions are not controllable by us. If projections of future operating results are not achieved and the debt is placed in default, we would be required to reduce our expenses, including by curtailing operations, and to raise capital through the sale of assets, issuance of equity or otherwise, any of which could have a material adverse effect on our financial condition and results of operations. See Note 8 of the "Notes to Consolidated Financial Statements" for a further discussion of the credit facilities and related debt covenants.

### REVENUE RECOGNITION

Revenue is recognized at the point of shipment for all merchandise sold based on FOB shipping point. For merchandise shipped on landed duty paid ("LDP") terms, revenue is recognized at the point of either leaving Customs for direct shipments or at the point of leaving our warehouse where title is transferred. Customers are allowed the rights of return or non-acceptance only upon receipt of damaged products or goods with quality different from shipment samples. We do not undertake any after-sale warranty or any form of price protection.

We often arrange, on behalf of manufacturers, for the purchase of fabric from a single supplier. We have the fabric shipped directly to the cutting factory and invoice the factory for the fabric. Generally, the factories pay us for the fabric with offsets against the price of the finished goods.

### SHIPPING AND HANDLING COSTS

Freight charges are included in selling and distribution expenses in the statement of operations and amounted to \$2,136,000, \$1,817,000 and \$783,000 for the years ended December 31, 2002, 2003 and 2004, respectively. We did not bill customers for shipping and handling costs for the years 2002, 2003 and 2004.

### CASH AND CASH EQUIVALENTS AND RESTRICTED CASH

Cash equivalents consist of cash and highly liquid investments with an original maturity of three months or less when purchased. Restricted cash refers to cash deposit(s) held as collateral by lending institution(s) to either guarantee our liabilities and/or loans. Cash and cash equivalents, including restricted cash,

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

held in foreign financial institutions totaled \$3,930,000 and \$1,206,000 as of December 31, 2003 and 2004, respectively. Restricted cash is not considered a cash equivalent for purposes of the statement of cash flows.

### ACCOUNTS RECEIVABLE--ALLOWANCE FOR RETURNS, DISCOUNTS AND BAD DEBTS

We evaluate the collectibility of accounts receivable and chargebacks (disputes from the customer) based upon a combination of factors. In circumstances where we are aware of a specific customer's inability to meet its financial obligations (such as in the case of bankruptcy filings or substantial downgrading of credit sources), a specific reserve for bad debts is taken against amounts due to reduce the net recognized receivable to the amount reasonably expected to be collected. For all other customers, we recognize reserves for bad debts and uncollectible chargebacks based on our historical collection experience. If collection experience deteriorates (for example, due to an unexpected material adverse change in a major customer's ability to meet its financial obligations to us), the estimates of the recoverability of amounts due us could be reduced by a material amount. As of December 31, 2003 and 2004, the balance of the allowance for returns, discounts and bad debts was \$4.2 million and \$2.4 million, respectively.

F-9

### INVENTORIES

Inventories are stated (valued) at the lower of cost (first-in, first-out) or market. Under certain market conditions, we use estimates and judgments regarding the valuation of inventory to properly value inventory. Inventory adjustments are made for the difference between the cost of the inventory and the estimated market value and charged to operations in the period in which the facts that give rise to the adjustments become known.

### COST OF SALES

Cost of sales includes costs related to product costs, direct labor, manufacturing overhead, duty, quota, freight in, brokerage and warehousing expense.

### SELLING AND DISTRIBUTION EXPENSES

Selling and distribution expenses include expenses related to samples, travel and entertainment, salaries, rent and other office expenses, professional fees, freight out and selling commissions incurred in the sales process.

### GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses include expenses related to research and product development, travel and entertainment, salaries, rent and other office expenses, depreciation and amortization, professional fees and bank charges.

### PRODUCT DESIGN, ADVERTISING AND SALES PROMOTION COSTS

Product design, advertising and sales promotion costs are expensed as incurred. Product design, advertising and sales promotion costs included in selling, general and administrative expenses in the accompanying statements of operations (excluding the costs of manufacturing production samples) amounted to approximately \$1,225,000, \$1,306,000 and \$2,106,000 in 2002, 2003 and 2004, respectively.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

### QUOTA

We purchase quota rights to be used in the importation of our products from certain foreign countries. The effect of quota transactions is accounted for as a product cost.

Permanent quota entitlements were principally obtained through free allocations by the Hong Kong Government pursuant to an import restraint between Hong Kong and the United States and are renewable on an annual basis, based upon the prior year utilization. Permanent quota entitlements acquired from outside parties are amortized over three years on a straight-line basis, and were fully amortized at December 31, 2003 and 2004.

Temporary quota represents quota rights acquired from other permanent quota entitlement holders on a temporary basis. Temporary quota has a maximum life of twelve months. The cost of temporary quota purchased for use in the current year is assigned to inventory purchases while the cost of temporary quota acquired for usage in the year following the balance sheet date is recorded as a current asset. At December 31, 2003 and 2004, there were no temporary quota rights included in current assets.

### PROPERTY AND EQUIPMENT

Property and equipment is recorded at cost. Additions and betterments are capitalized while repair and maintenance costs are charged to operations as incurred. Depreciation of property and equipment is provided for by the straight-line method over their estimated useful lives. Leasehold improvements are amortized using the straight-line method over the lesser of their estimated useful lives or the term of the lease. Upon retirement or disposal of property and equipment, the cost and related accumulated depreciation are eliminated from the accounts and any gain or loss is reflected in the statement of operations. Repair and maintenance costs are charged to expense as incurred. The estimated useful lives of the assets are as follows:

F-10

Buildings	35 to 40 years
Equipment	7 to 15 years
Furniture and Fixtures	5 to 7 years
Vehicles	5 years
Leasehold Improvements	Term of lease

### INTANGIBLES

The excess of cost over fair value of net assets acquired was amortized over five to thirty years through December 31, 2001. Effective January 1, 2002, we adopted Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets." According to this statement, goodwill and other intangible assets with indefinite lives are no longer subject to amortization, but rather an annual assessment of impairment applied on a fair-value-based test. We adopted SFAS No. 142 in fiscal 2002 and performed our first annual assessment of impairment, which resulted in an impairment loss of \$4.9 million. This amount is presented as cumulative effect of accounting change in our Consolidated Statements of Operations and Cash Flows.

### IMPAIRMENT OF LONG-LIVED ASSETS

The carrying value of long-lived assets are reviewed when events or changes in circumstances indicate that the carrying amount of an asset may not be

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

recoverable. If it is determined that an impairment loss has occurred based on the lowest level of identifiable expected future cash flow, then a loss is recognized in the statement of operations using a fair value based model.

### VALUATION OF LONG-LIVED AND INTANGIBLE ASSETS AND GOODWILL

Effective January 1, 2002, we adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets." According to this statement, goodwill and other intangible assets with indefinite lives are no longer subject to amortization, but rather an assessment of impairment applied on a fair-value-based test on an annual basis or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount.

We utilized the discounted cash flow methodology to estimate fair value. At December 31, 2004, we have a goodwill balance of \$8.6 million, and a net property and equipment balance of \$1.9 million, as compared to a goodwill balance of \$8.6 million and a net property and equipment balance of \$135.6 million at December 31, 2003. Our goodwill balance reflects the write off of \$19.5 million of goodwill in the second quarter of 2003. Our net property and equipment balance at December 31, 2004 reflects the disposal of our Mexico fixed assets of \$123.3 million in the fourth quarter of 2004. See Note 5 and Note 7 of the "Notes to Consolidated Financial Statements."

Factors considered important that could trigger an impairment review include, but are not limited to, the following:

- o a significant underperformance relative to expected historical or projected future operating results;
- o a significant change in the manner of the use of the acquired asset or the strategy for the overall business; or
- o a significant negative industry or economic trend.

### DEFERRED FINANCING COST

Deferred financing costs were \$327,000 and \$1,203,000 at December 31, 2003 and 2004, respectively. These costs of obtaining financing and issuance of convertible debt instruments are being amortized on a straight-line basis over the term of the related debt. Amortization expenses for deferred charges were \$311,000, \$408,000 and \$387,000 for the years ended December 31, 2002, 2003 and 2004, respectively.

F-11

### INCOME TAXES

We utilize SFAS No. 109, "Accounting for Income Taxes," which prescribes the use of the liability method to compute the differences between the tax basis of assets and liabilities and the related financial reporting amounts using currently enacted tax laws and rates. A valuation allowance is recorded to reduce deferred taxes to the amount that is more likely than not to be realized.

Our Hong Kong corporate affiliates are taxed at an effective Hong Kong rate of 17.5%. As of December 31, 2004, no domestic tax provision has been provided for \$64.9 million of un-remitted retained earnings of these Hong Kong corporations, as we intend to maintain these amounts outside of the U.S. on a permanent basis.



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

### NET LOSS PER SHARE

Basic and diluted loss per share has been computed in accordance with SFAS No. 128, "Earnings Per Share". A reconciliation of the numerator and denominator of basic loss per share and diluted loss per share is as follows:

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
	-----	-----	-----
		(as restated, see Note 22)	
Basic and Diluted EPS Computation:			
Numerator:			
Reported net loss .....	\$ (6,085,281)	\$ (35,884,660)	\$ (104,676,671)
Dividend to the preferred stockholders .....	--	(7,494,722)	--
	-----	-----	-----
Net loss available to common stockholders ..	\$ (6,085,281)	\$ (43,379,382)	\$ (104,676,671)
Denominator:			
Weighted average common shares outstanding -			
Basic and Diluted .....	15,834,122	18,215,071	28,732,796
Basic and Diluted EPS .....	\$ (0.38)	\$ (2.38)	\$ (3.64)
	=====	=====	=====

The following potentially dilutive securities were not included in the computation of loss per share, because to do so would have been anti-dilutive:

	2002	2003	2004
	-----	-----	-----
Options .....	6,376,487	8,926,087	8,331,962
Warrants .....	--	881,732	2,361,732
Total .....	6,376,487	9,807,819	10,693,694

### DIVIDENDS

We did not declare or pay any cash dividends in 2002, 2003 or 2004. We intend to retain any future earnings for use in our business and, therefore, do not anticipate declaring or paying any cash dividends in the foreseeable future. The declaration and payment of any cash dividends in the future will depend upon our earnings, financial condition, capital needs and other factors deemed relevant by the Board of Directors. In addition, our credit agreements prohibit the payment of dividends during the term of the agreements.

F-12

### FOREIGN CURRENCY TRANSLATION

Assets and liabilities of the Mexico and Hong Kong subsidiaries are translated at the rate of exchange in effect on the balance sheet date; income and expenses are translated at the average rates of exchange prevailing during the year. The

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

functional currencies in which we transact business are the Hong Kong dollar and the peso in Mexico.

Foreign currency gains and losses resulting from translation of assets and liabilities are included in other comprehensive income (loss). Transaction gains or losses, other than inter-company debt deemed to be of a long-term nature, are included in net income (loss) in the period in which they occur. In 2004, we substantially liquidated our Mexico subsidiaries following the sale of the fixed assets in Mexico. The accumulated foreign currency translation adjustment related to the Mexico subsidiaries of \$22.8 million of loss was reclassified and charged to income. The adjustment occurred in the fourth quarter of 2004. See Note 5 of the "Notes to Consolidated Financial Statements."

### FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of financial instruments is determined by reference to various market data and other valuation techniques as appropriate. Considerable judgment is required in estimating fair values. Accordingly, the estimates may not be indicative of the amounts that we could realize in a current market exchange. The carrying amounts of cash and cash equivalents, receivables and accounts payable approximate fair values. The carrying amounts of our variable rate borrowings under the various short-term borrowings and long-term debt arrangements approximate fair value.

### CONCENTRATION OF CREDIT RISK

Financial instruments, which potentially expose us to concentration of credit risk, consist primarily of cash equivalents, trade accounts receivable, related party receivables and amounts due from factor.

Our products are primarily sold to mass merchandisers and specialty retail stores. These customers can be significantly affected by changes in economic, competitive or other factors. We make substantial sales to a relatively few, large customers. In order to minimize the risk of loss, we assign certain of our domestic accounts receivable to a factor without recourse or requires letters of credit from our customers prior to the shipment of goods. For non-factored receivables, account-monitoring procedures are utilized to minimize the risk of loss. Collateral is generally not required. At December 31, 2003 and 2004, approximately 22.0% and 19.6% of accounts receivable were due from two customers, respectively. The following table presents the percentage of net sales concentrated with certain customers.

CUSTOMER -----	PERCENTAGE OF NET SALES		
	2002	2003	2004
Kohl's.....	5.1	6.6	16.4
Mervyn's.....	7.3	5.9	15.4
Lerner New York (2).....	9.9	8.3	15.0
Federated.....	0.5	5.2	10.3
Wet Seal.....	0.8	3.3	7.9
Wal-Mart.....	9.7	8.7	5.9
The Limited (1).....	12.7	15.3	4.6
Lane Bryant.....	17.6	12.1	2.0
Tommy Hilfiger.....	17.4	6.7	0.0

(1) Includes Express and Limited stores.

(2) Sold by Limited Brands Inc. in November 2002.

We maintain demand deposits with several major banks. At times, cash balances may be in excess of Federal Deposit Insurance Corporation or equivalent foreign insurance limits.

## USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Significant estimates used by us in preparation of the financial statements include allowance for returns, discounts and bad debts, valuation of long-lived and intangible assets and goodwill, and tax provision. Actual results could differ from those estimates.

## EMPLOYEE STOCK OPTIONS

We account for employee stock options using the intrinsic value method rather than the alternative fair-value accounting method. Under the intrinsic-value method, if the exercise price of the employee's stock options equals the market price of the underlying stock on the date of the grant, no compensation expense is recognized. For the years ended December 31, 2002, 2003 and 2004, \$0, \$72,000 and \$161,000 were recorded as an expense related to our stock options, respectively.

Pro forma information regarding net income and earnings per share is required by SFAS 148, and has been determined as if we had accounted for our employee stock options under the fair value method of that Statement. The fair value for these options was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions: weighted-average risk-free interest rate of 4% for 2002 and 2003, 3% to 4% for 2004; dividend yields of 0% for 2002, 2003 and 2004; weighted-average volatility factors of the expected market price of our common stock of 0.65 for 2002 and 2003 and 0.51 to 0.55 for 2004; and a weighted-average expected life of the option of four years for 2002, 2003 and 2004.

For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. Our pro forma information follows:

	2002	2003	2004
	-----	-----	-----
Net loss as reported .....	\$ (6,085,281)	\$ (35,884,660)	\$ (104,676)
Add stock-based employee compensation charges reported in net loss .....	\$ 0	\$ 71,572	\$ 161
Pro forma compensation expense, net of tax ..	\$ (3,433,779)	\$ (4,115,263)	\$ (3,852)
Pro forma net loss .....	\$ (9,519,060)	\$ (39,928,351)	\$ (108,368)
Net loss per share			
Basic and diluted (as restated, see Note 22) .....	\$ (0.38)	\$ (2.38)	\$ ( )
Add stock-based employee compensation charges reported in net loss			
Basic and diluted .....	\$ 0.00	\$ 0.00	\$ ( )
Pro forma compensation expense per share			
Basic and diluted .....	\$ (0.22)	\$ (0.22)	\$ ( )
Pro forma loss per share			
Basic and diluted (as restated, see Note 22) .....	\$ (0.60)	\$ (2.60)	\$ ( )

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

### OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) includes all changes in equity (net assets) from non-owner sources such as foreign currency translation adjustments. We account for other comprehensive income (loss) in accordance with SFAS 130, "Reporting Comprehensive Income."

### IMPACT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In January 2003, the FASB issued Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities." FIN 46 addresses when a company should consolidate in its financial statements the assets, liabilities and activities of a variable interest entity ("VIE"). It defines VIEs as entities that either do not have any equity investors with a controlling financial interest, or have equity investors that do not provide sufficient financial resources for the entity

F-14

to support its activities without additional subordinated financial support. FIN 46 also requires disclosures about VIE's that a company is not required to consolidate, but in which it has a significant variable interest. The consolidation requirements of FIN 46 applied immediately to variable interest entities created after January 31, 2003. We have not obtained an interest in a VIE subsequent to that date. A modification to FIN 46 (FIN 46(R)) was released in December 2003. FIN 46(R) delayed the effective date for VIEs created before February 1, 2003, with the exception of special-purpose entities ("SPE's"), until the first fiscal year or interim period ending after March 15, 2004. FIN 46(R) delayed the effective date for special-purpose entities until the first fiscal year or interim period after December 15, 2003. We were not the primary beneficiaries of any SPE's at December 31, 2003 and 2004. We adopted FIN 46(R) for non-SPE entities as of March 31, 2004. The adoption of FIN 46 and FIN 46(R) did not result in the consolidation of any VIEs.

In December 2004, the FASB issued SFAS No. 123 (revised 2004), "Share-Based Payment," which addresses the accounting for employee stock options. SFAS No. 123R eliminates the ability to account for share-based compensation transactions using APB Opinion No. 25 and generally would require instead that such transactions be accounted for using a fair value-based method. SFAS No. 123R also requires that tax benefits associated with these share-based payments be classified as financing activities in the statement of cash flow rather than operating activities as currently permitted. SFAS No. 123R becomes effective for interim or annual periods beginning after June 15, 2005. Accordingly, we are required to apply SFAS No. 123R beginning in the quarter ending September 30, 2005. SFAS No. 123R offers alternative methods of adopting this final rule. We have not yet determined which alternative method it will use.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs, an amendment of ARB No. 43, Chapter 4," SFAS No. 151 clarifies that abnormal inventory costs such as costs of idle facilities, excess freight and handling costs, and wasted materials (spoilage) are required to be recognized as current period costs. The provisions of SFAS No. 151 are effective for our fiscal 2006. We are currently evaluating the provisions of SFAS No. 151 and do not expect that adoption will have a material effect on our financial position, results of operations or cash flows.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

### CURRENCY RATE HEDGING

We manufacture in a number of countries throughout the world, including Hong Kong, and, as a result, are exposed to movements in foreign currency exchange rates. Periodically we will enter into various currency rate hedges. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials and equipment in the normal course of business. We utilize forward exchange contracts with maturities of one to three months. We do not enter into derivative financial instruments for speculative or trading purposes. We enter into certain foreign currency derivative instruments that do not meet hedge accounting criteria. As a result, we mark to market all derivative instruments with the gain or loss included in other income and expense. See Note 18 of the "Notes to Consolidated Financial Statements." These instruments are intended to protect against exposure related to financing transactions (equipment) and income from international operations. The fair value of the exchange contracts was not significant at December 31, 2003 and there were no exchange contracts at December 31, 2004.

### RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the current year presentation.

#### 2. ACCOUNTS RECEIVABLE

Accounts receivable consists of the following:

	DECEMBER 31,	
	2003	2004
U.S. trade accounts receivable .....	\$ 31,685,308	\$ 3,248,887
Foreign trade accounts receivable .....	24,528,500	17,148,600
Factored accounts receivable .....	--	19,452,756
Other receivables .....	5,178,501	346,965
Allowance for returns, discounts and bad debts .	(4,226,383)	(2,437,865)
	\$ 57,165,926	\$ 37,759,343

F-15

Under the asset-based lending arrangement we had with GMAC before September 29, 2004, we factored trade receivables from clients with credit ratings below BBB. GMAC did not advance any funds to us and only afforded us a credit insurance coverage. We received funds from GMAC only after such funds were collected from customers at their respective due dates. Effective as of September 29, 2004, the asset based lending arrangement was amended and converted to a factoring arrangement. At December 31, 2004, substantially all trade receivables, irrespective of their debt ratings, were factored and GMAC advances up to 90% of the invoice value to us immediately upon the submission of invoices. See Note 8 of "Notes to Consolidated Financial Statements."

#### 3. INVENTORY

Inventory consists of the following:

DECEMBER 31,

	2003	2004
--	------	------

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

	-----	-----
Raw materials, fabric and trim accessories ...	\$ 5,859,558	\$ 1,164,977
Work-in-process .....	1,094,786	--
Finished goods shipments-in-transit .....	7,522,464	9,283,022
Finished goods .....	8,774,783	8,696,106
	-----	-----
	\$23,251,591	\$19,144,105
	=====	=====

We recorded a write down of our inventory totaling \$10,986,000 in 2003 following our decision to withdraw from our owned and operated facilities in Mexico effective September 1, 2003. The write down reflected an adjustment to net realizable value of inventory identified for liquidation at reduced prices.

4. PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	DECEMBER 31,	
	-----	-----
	2003	2004
	-----	-----
Land .....	\$ 4,301,138	\$ 85,000
Buildings .....	54,871,724	819,372
Equipment .....	111,742,558	5,966,453
Furniture and fixtures .....	2,441,058	2,228,375
Leasehold improvements .....	11,357,892	2,605,763
Vehicles .....	496,942	330,564
	-----	-----
	185,211,312	12,035,527
Less accumulated depreciation and amortization .....	(49,565,561)	(10,160,634)
	-----	-----
	\$ 135,645,751	\$ 1,874,893
	=====	=====

Depreciation expense, including amortization of assets recorded under capital leases, totaled \$10,056,000, \$15,663,000 and \$7,853,000 for the years ended December 31, 2002, 2003 and 2004, respectively.

5. RESTRUCTURING AND SALE OF MEXICO OPERATIONS

Following our restructuring of our Mexican operations in 2003, and the resulting reduction in our Mexican work force, we became the target of workers' rights activists who have picketed our customers, stuffed electronic mailboxes with inaccurate, protest e-mails, and threatened customers with retaliation for continuing business with us. While we have defended our position to our customers, some of our larger customers for Mexico-produced jeans wear have been reluctant to place orders with us in response to actions taken and contemplated by these activist groups. As a consequence, we experienced a significant decline in revenue from sales of Mexico-produced merchandise during 2004. As a result of this reduction in revenue from the sale of Mexico-produced merchandise,

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

the Board of Directors approved a resolution in July 2004 authorizing management to sell the manufacturing operations in Mexico.

In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," we evaluated the long-lived assets in Mexico for recoverability and concluded that the book value of the asset group was significantly higher than the expected future cash flows and that impairment had occurred. Accordingly, we recognized a non-cash impairment loss of approximately \$78 million in the second quarter of 2004. The impairment charge was the difference between the carrying value and fair value of the impaired assets. Fair value was determined based on independent appraisals of the property and equipment obtained in June 2004. There was no tax benefit recorded with the impairment loss due to a full valuation allowance recorded against the future tax benefit as of June 30, 2004. The entire impairment charge was recorded in the Mexico geographic reporting segment.

In connection with our restructuring of our Mexico operations, we incurred \$2.5 million and \$1.1 million of severance costs in 2003 and 2004, respectively, in the Mexico reportable segment. We did not relocate any employees in connection with this restructuring and therefore did not incur any relocation costs. In addition, we did not incur any contract termination costs. There was no ending liability balance for the severance costs incurred in 2003 and 2004 since such amounts were all paid in 2003 and 2004. Severance costs incurred in 2003 were included in costs of goods sold and such costs incurred in 2004 were included in general and administrative expenses in the accompanying consolidated statements of operations.

In August 2004, through Tarrant Mexico, S. de R.L. de C.V., our majority owned and controlled subsidiary in Mexico, we entered into an Agreement for Purchase of Assets with affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction, which agreement was amended in October 2004. Pursuant to the agreement, as amended, on November 30, 2004, we sold to the purchasers substantially all of our assets and real property in Mexico which include equipment and facilities previously leased to Mr. Nacif's affiliates in October 2003, for an aggregate purchase price consisting of the following:

- o \$105,400 in cash and \$3,910,000 by delivery of unsecured promissory notes bearing interest at 5.5% per annum; and
- o \$40,204,000, by delivery of secured promissory notes bearing interest at 4.5% per annum, maturing on December 31, 2014, and payable in equal monthly installments of principal and interest over the term of the notes.

Included in the \$45.4 million notes receivable - related party on the accompanying balance sheet as of December 31, 2004 was \$1,317,000 of Mexico valued added taxes on the real property component of this transaction. The future maturities of the note receivable from the purchasers, including the Mexican value added tax to be paid by the purchasers, is as follows:

Year ending December 31,	Amount
2005	\$ 5,323,733
2006	\$ 5,323,733
2007	\$ 5,323,733
2008	\$ 4,020,400
2009	\$ 4,020,400
2010 and thereafter	\$21,419,000
Total	\$45,431,000

Upon consummation of the sale, we entered into a purchase commitment agreement

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

with the purchasers, pursuant to which we have agreed to purchase annually over the ten-year term of the agreement, \$5 million of fabric manufactured at our former facilities acquired by the purchasers at negotiated market prices. This agreement replaced an existing purchase commitment agreement whereby we were obligated to purchase annually from Mr. Nacif's affiliates, 6 million yards of fabric (or approximately \$19.2 million of fabric at today's market prices) manufactured at these same facilities through October 2009. The annual future purchase commitments approximate the annual maturities of the notes receivable from the related party. As a result, we expect to fully realize the note receivable from related party through the receipt of fabric manufactured at these facilities over the maturity period of the notes receivable.

F-17

### 6. EQUITY METHOD INVESTMENT - AMERICAN RAG

In the second quarter of 2003, we acquired a 45% equity interest in the owner of the trademark "American Rag CIE" and the operator of American Rag retail stores for \$1.4 million, and our subsidiary, Private Brands, Inc., acquired a license to certain exclusive rights to this trademark. We have guaranteed the payment to the licensor of minimum royalties of \$10.4 million over the initial 10-year term of the agreement. Private Brands also entered into a multi-year exclusive distribution agreement with Federated Merchandising Group ("FMG"), the sourcing arm of Federated Department Stores, to supply FMG with American Rag CIE, a new casual sportswear collection for juniors and young men. Private Brands will design and manufacture a full collection of American Rag apparel, which will be distributed by FMG exclusively to Federated stores across the country. Beginning in August 2003, the American Rag collection was available in approximately 100 select Macy's, the Bon Marche, Burdines, Goldsmith's, Lazarus and Rich's-Macy's locations. The investment in American Rag CIE, LLC totaling \$1.4 million and \$1.9 million at December 31, 2003 and 2004, respectively, is accounted for under the equity method and included in equity method investment on the accompanying consolidated balance sheets. Income from the equity method investment is recorded in the United States geographical segment. The change in investment in American Rag for 2004 was as follows:

Balance as of December 31, 2003 .....	\$ 1,434,375
Additional capital contribution .....	137,000
Share of income.....	769,706
Distribution .....	(460,800)
	-----
Balance as of December 31, 2004.....	\$ 1,880,281
	=====

We hold a 45% member interest in American Rag. The remaining 55% owners are an unrelated third party who contributed the American Rag trademark and other assets and liabilities relating to two retail stores operating under the name of "American Rag". American Rag has sufficient equity investment to finance its activities without additional subordinated financial support. The entity is generating positive cash flow and net operating profit from its retail stores. The royalty income paid by us to American Rag is considered other income and is ancillary to the primary operations. Reported revenue from the retail business in fiscal 2004 was approximately \$9 million. The amount of royalty income paid by us to American Rag in 2003 and 2004 was \$250,000 and \$500,000, respectively. Since inception, American Rag has demonstrated that it can finance its activities without additional subordinated financial support. We do not have sole decision-making ability. Day to day management of American Rag is effectively controlled by one of the 55% owners.



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

We have not entered into any obligations to guarantee the entity's debt nor do we expect to receive a guaranteed return on its investment. We determined that we are not the primary beneficiary of American Rag. Our variable interest will not absorb a majority of the VIE's expected losses. We record its proportionate share of income and losses but are not obligated nor do we intend to absorb losses beyond its 45% investment interest. Additionally, we do not expect to receive a majority of the entity's expected residual returns, other than their 45% ownership interest.

### 7. IMPAIRMENT OF ASSETS

#### IMPAIRMENT OF GOODWILL

Goodwill is classified as "excess of costs over fair value of net assets acquired" on the accompanying consolidated balance sheets. SFAS No. 142, "Goodwill and Other Intangible Assets," requires that goodwill and other intangibles be tested for impairment using a two-step process. The first step is to determine the fair value of the reporting unit, which may be calculated using a discounted cash flow methodology, and compare this value to its carrying value. If the fair value exceeds the carrying value, no further work is required and no impairment loss would be recognized. The second step is an allocation of the fair value of the reporting unit to all of the reporting unit's assets and liabilities under a hypothetical purchase price allocation. Based on the evaluation performed to adopt SFAS No. 142 along with continuing difficulties being experienced in the industry, we recorded a non-cash charge of \$4.9 million in the first quarter of 2002 to reduce the carrying value of goodwill to the estimated fair value.

F-18

The following table presents our results on a comparable basis:

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
Reported net loss before cumulative effect			
of accounting change .....	\$ (1,214,037)	\$ (35,884,660)	\$ (104,676,
Cumulative effect of accounting change .....	(4,871,244)	--	
Reported net loss after cumulative effect			
of accounting change .....	\$ (6,085,281)	\$ (35,884,660)	\$ (104,676,
Basic and diluted earnings per common share:			
Reported net loss before cumulative effect of			
accounting change (as restated, see Note 22)	\$ (0.08)	\$ (2.38)	\$ (3
Cumulative effect of accounting change .....	(0.30)	--	-
Adjusted net loss after cumulative effect of			
accounting change (restated, see Note 22)	\$ (0.38)	\$ (2.38)	\$ (3

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

In 2003, we ceased directly operating a substantial majority of our equipment and fixed assets in Mexico, and started leasing a large portion of our manufacturing facilities and operations in Mexico to affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction, effective September 1, 2003. During 2003, we made an interim review of our goodwill and intangible assets and wrote off all goodwill and intangible assets affected by our strategic changes in Mexico. Write-offs included \$9.1 million and \$2.7 million directly relating to Tarrant Mexico - Famian and Ajalpan divisions, respectively, and another \$7.5 million relating to of Rocky Apparel LLC ("Rocky"). It is unlikely that Tommy Hilfiger, whose business we acquired in the Rocky acquisition, would continue to purchase merchandise from UAV following implementation of the restructuring in Mexico. In 2003, we had also written off the remaining goodwill of \$150,000 relating to the acquisition of Jane Doe International, LLC due to the litigation with the minority shareholder.

The following table displays the change in the gross carrying amount of goodwill by reporting units for the years ended December 31, 2003 and 2004. The reporting units below are one level below the reportable segments included in Note 16, "Operations by Geographic Areas". The reporting units Jane Doe, Tag Mex Inc. - Rocky Division and Tag Mex Inc. - Chazz & MGI Division were included within the United States geographical segment of Note 16. The reporting units Tarrant Mexico - Ajalpan and Tarrant Mexico - Famian were included in the Mexico geographical segment of Note 16 of the "Notes to the Consolidated Financial Statements."

F-19

	REPORTING UNITS				
	TOTAL	JANE DOE	TARRANT MEXICO - AJALPAN	TARRANT MEXICO - FAMIAN	TAG MEX INC. - ROCKY DIVISION
Balance as of					
January 1, 2003 .....	\$ 28,064,019	\$ 150,338	\$ 2,739,378	\$ 9,069,922	\$ 7,522,377
Impairment losses .....	(19,504,521)	(150,338)	(2,739,378)	(9,093,269)	(7,522,377)
Foreign currency translations .....	23,347	--	--	23,347	--
Balance as of					
December 31, 2003 ....	8,582,845	--	--	--	--
Activities for the year	--	--	--	--	--
Balance as of					
December 31, 2004 ....	\$ 8,582,845	\$ --	\$ --	\$ --	\$ --

IMPAIRMENT OF OTHER ASSETS

On June 28, 2000, we signed an exclusive production agreement with Manufactures Cheja ("Cheja") through February 2002. We had agreed on a new contract to extend the agreement for an additional quantity of 6.4 million units beginning April 1,

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

2002, which was amended on November 8, 2002, for the manufacturing of 5.7 million units through September 30, 2004. In June 2003, we determined that we no longer expected to recoup advances to Cheja related to the production agreement. In June 2003, we wrote off \$2.8 million of remaining advances to Cheja.

### 8. DEBT

Debt consists of the following:

	DECEMBER 31,	
	2003	2004
Short-term bank borrowings:		
Import trade bills payable - UPS, DBS		
Bank and Aurora Capital .....	\$ 3,113,030	\$ 3,902,714
Bank direct acceptances - UPS and DBS		
Bank .....	12,660,945	10,447,855
Other Hong Kong credit facilities -		
UPS and DBS Bank .....	11,375,363	3,600,588
Other Mexican credit facilities .....	2,143,985	--
	\$ 29,293,323	\$ 17,951,157
	=====	=====
Long-term debt:		
Vendor financing .....	\$ 3,971,490	\$ 135,145
Equipment financing .....	3,710,355	78,038
Term loan - UPS .....	--	5,000,000
Debt facility - GMAC .....	31,611,667	16,960,064
	39,293,512	22,173,247
Less current portion .....	(38,705,240)	(19,628,701)
	\$ 588,272	\$ 2,544,546
	=====	=====

#### IMPORT TRADE BILLS PAYABLE, BANK DIRECT ACCEPTANCES AND OTHER HONG KONG CREDIT FACILITIES

On June 13, 2002, we entered into a letter of credit facility of \$25 million with UPS Capital Global Trade Finance Corporation ("UPS"). Under this facility, we may arrange for the issuance of letters of credit and acceptances. The facility is collateralized by the shares and debentures of all of our subsidiaries in Hong Kong. In addition to the guarantees provided by Tarrant Apparel Group and our subsidiaries, Fashion Resource (TCL) Inc. and Tarrant Luxembourg Sarl, Gerard Guez, our Chairman, also signed a guarantee of \$5 million in favor of UPS to secure this

F-20

facility. This facility bears interest at 6.25% per annum at December 31, 2004. Under this facility, we are subject to certain restrictive covenants, including that we maintain a specified tangible net worth, fixed charge ratio, and leverage ratio. On December 31, 2004, we amended the letter of credit facility with UPS to reduce the maximum amount of borrowings under the facility to \$15 million and extend the expiration date of the facility to June 30, 2005. Under

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

the amended letter of credit facility, we are subject to restrictive financial covenants of maintaining tangible net worth of \$22 million at December 31, 2004 and March 31, 2005 and \$25 million as of the last day of each fiscal quarter thereafter. There is also a provision capping maximum capital expenditures per quarter of \$800,000. As of December 31, 2004, \$12.6 million was outstanding under this facility with UPS (classified above as follows: \$1.1 million in import trade bills payable; \$9.8 million in bank direct acceptances and \$1.7 million in other Hong Kong facilities) and an additional \$1.3 million was available for future borrowings. In addition, \$1.1 million of open letters of credit was outstanding as of December 31, 2004.

Since March 2003, DBS Bank (Hong Kong) Limited (formerly known as Dao Heng Bank) has made available a letter of credit facility of up to HKD 20 million (equivalent to US \$2.6 million) to our subsidiaries in Hong Kong. This is a demand facility and is secured by the pledge of our office property, which is owned by Gerard Guez, our Chairman and Todd Kay, our Vice Chairman, and by our guarantee. The letter of credit facility was increased to HKD 30 million (equivalent to US\$3.9 million) in June 2004. As of December 31, 2004, \$3.4 million was outstanding under this facility. In addition, \$1.4 million of open letters of credit was outstanding as of December 31, 2004. In October 2004, a tax loan for HKD 7.725 million (equivalent to US \$977,000) was also made available to our Hong Kong subsidiaries. As of December 31, 2004, \$916,000 was outstanding under this loan.

As of December 31, 2004, the total balance outstanding under the DBS Bank credit facilities were \$4.3 million (classified above as follows: \$1.8 million in import trade payable; \$.6 million in bank direct acceptances and \$1.9 million in other Hong Kong facilities).

From time to time, we open letters of credit under an uncommitted line of credit from Aurora Capital Associates who issues these letters of credits out of Israeli Discount Bank. As of December 31, 2004, \$1.0 million was outstanding under this facility (classified above under import trade bills payable) and \$7.5 million of letters of credit were open under this arrangement. This letters of credits arrangement is charged a commission fee of 2.25% on all letters of credits issued.

### OTHER MEXICAN CREDIT FACILITIES

Tarrant Mexico S. de R.L. de C.V., Famian division was indebted to Banco Nacional de Comercio Exterior SNC pursuant to a credit facility assumed by Tarrant Mexico following its merger with Grupo Famian. We paid off this loan in the third quarter of 2004.

### VENDOR FINANCING

During 2000, we financed equipment purchases for a manufacturing facility with certain vendors. A total of \$16.9 million was financed with five-year promissory notes, which bear interest ranging from 7.0% to 7.5%, and are payable in semiannual payments commencing in February 2000. Of this amount, \$135,000 was outstanding as of December 31, 2004. All of the \$135,000 was payable in U.S. dollars and the debt was paid off in February 2005. A portion of the debt was denominated in Euros. Unrealized transaction (loss) gain associated with the debt denominated in Euros totaled \$(1.0) million, \$(561,000) and \$367,000 for the years ended December 31, 2002, 2003 and 2004, respectively. These amounts were recorded in other income (expense) in the accompanying consolidated statements of operations.

### EQUIPMENT FINANCING

We had an equipment loan with an initial borrowing of \$16.25 million from GE Capital Leasing ("GE Capital"), which was scheduled to mature in November 2005.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

The loan was secured by equipment located in Puebla and Tlaxcala, Mexico. Interest accrued at a rate of 2.5% over LIBOR. Under this facility, we were subject to covenants on tangible net worth of \$30 million, leverage ratio of not more than two times at the end of each financial year, and no losses for two consecutive quarters. We paid off this loan in the third quarter of 2004.

F-21

We also had an equipment loan of \$5.2 million from Bank of America Leasing ("BOA"). In October 2003, we paid off the BOA facility in its entirety.

We also had two equipment loans outstanding at December 31, 2004 totaling \$78,000 bearing interest at 6% payable in installments through 2009.

### TERM LOAN - UPS

On December 31, 2004, our Hong Kong subsidiaries also entered into a new loan agreement with UPS pursuant to which UPS made a \$5 million term loan, the proceeds of which were used to repay \$5 million of indebtedness owed to UPS under the letter of credit of facility. The principal amount of this loan is due and payable in 24 equal monthly installments of approximately \$208,333 each, plus interest equivalent to the "prime rate" plus 2% commencing on February 1, 2005. Under the loan agreement, we are subject to restrictive financial covenants of maintaining tangible net worth of \$22 million at December 31, 2004 and March 31, 2005 and \$25 million as of the last day of each fiscal quarter thereafter. There is also a provision capping maximum capital expenditure per quarter at \$800,000. As of December 31, 2004, we were in compliance with the covenants. The obligations under the loan agreement are collateralized by the same security interests and guarantees as the letter of credit facility. Additionally, the term loan is secured by two promissory notes payable to Tarrant Luxembourg Sarl in the amounts of \$2,550,000 and \$1,360,000 and a pledge by Gerard Guez of 4.6 million shares of our common stock to secure the obligations.

### DEBT FACILITY- GMAC

We were previously party to a revolving credit, factoring and security agreement (the "Debt Facility") with GMAC Commercial Credit, LLC ("GMAC"). This Debt Facility provided a revolving facility of \$90 million, including a letter of credit facility not to exceed \$20 million, and was scheduled to mature on January 31, 2005. The Debt Facility also provided a term loan of \$25 million, which was being repaid in monthly installments of \$687,500. The Debt Facility provided for interest at LIBOR plus the LIBOR rate margin determined by the Total Leverage Ratio (as defined in the Debt Facility agreements), and was collateralized by our receivables, intangibles, inventory and various other specified non-equipment assets. In May 2004, the maximum facility amount was reduced to \$45 million in total and we established new financial covenants with GMAC for the fiscal year of 2004.

On October 1, 2004, we amended and restated the Debt Facility dated January 21, 2000 by and among us, our subsidiaries, TagMex, Inc. Fashion Resource (TCL) Inc and United Apparel Ventures, LLC and GMAC. The amended and restated agreement (the Factoring agreement) extended the expiration date of the facility to September 30, 2007 and added as parties our subsidiaries Private Brands, Inc and No! Jeans, Inc. In addition, in connection with the factoring agreement, our indirect majority-owned subsidiary, PBG7, LLC. entered into a separate factoring agreement with GMAC. Pursuant to the terms of the factoring agreement, we and our subsidiaries agree to assign and sell to GMAC, as factor, all accounts which arise from the Tarrant Parties' sale of merchandise or rendition of service

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

created on a going forward basis. At Tarrant's request, GMAC, in its discretion, may make advances to Tarrant Parties up to the lesser of (a) up to 90% of our accounts on which GMAC has the risk of loss and (b) forty million dollars, minus in each case, any amount owed to GMAC by any Tarrant Party. Pursuant to the terms of the PBG7 factoring agreement, PBG7 agreed to assign and sell to GMAC, as factor, all accounts, which arise from PBG7's sale of merchandise or rendition of services created on a going-forward basis. At PBG7's request, GMAC, in its discretion, may make advances to PBG7 up to the lesser of (a) up to 90% of PBG7's accounts on which GMAC has the risk of loss, and (b) five million minus in each case, any amounts owed to GMAC by PBG7. Under both factoring agreement, any amounts, which GMAC advances in excess of the purchase price of the relevant accounts, are considered to be loans and are chargeable to the Tarrant Parties' or PBG7's when paid. Each of the parties only become obligated to GMAC for a direct financial obligation in the event that GMAC makes and advance in excess of the purchase price of the relevant accounts, and any such obligations are payable on demand. This facility bears interest at 6% per annum at December 31, 2004. Restrictive covenants under the revised facility include a limit on quarterly capital expenses of \$800,000 and tangible net worth of \$20 million at September 30, 2004, \$22 million at December 31, 2004 and March 31, 2005 and \$25 million at the end of each fiscal quarter thereafter beginning on June 30, 2005. As of December 31, 2004 we were in compliance with the new tangible net worth and capital expense covenants. A total of \$17.0 million was outstanding under the GMAC facility at December 31, 2004.

F-22

The credit facility with GMAC and the credit facility with UPS carry cross-default clauses. A breach of a financial covenant set by GMAC or UPS constitutes an event of default under the other credit facility, entitling both financial institutions to demand payment in full of all outstanding amounts under their respective debt and credit facilities.

Annual maturities for the long-term debt, convertible debentures and capital lease obligations are \$19,628,701 (2005), \$2,512,726 (2006), \$10,013,512 (2007), \$14,345 (2008), and \$3,963 (2009). The effective interest rate on short-term bank borrowing as of December 31, 2002, 2003 and 2004 were 4.1%, 5.3% and 5.7%, respectively.

### GUARANTEES

Guarantees have been issued since 2001 in favor of YKK, Universal Fasteners, and RVL Inc. for \$750,000, \$500,000 and unspecified amount, respectively, to cover trim purchased by Tag-It Pacific Inc. on our behalf. We have not reported a liability for these guarantees. We issued the guarantees to cover trim purchased by Tag-It in order to ensure our production in a timely manner. If Tag-It ever defaults, we would have to pay the outstanding liability due to these vendors by Tag-It for purchases made on our behalf. We have not had to perform under these guarantees since inception. It is not predictable to estimate the fair value of the guarantee; however, we do not anticipate that we will incur losses as a result of these guarantees. As of December 31, 2004, Tag-It Pacific Inc. had approximately \$205,000 due to RVL Inc. and \$18,000 due to Universal Fasteners.

### 9. CONVERTIBLE DEBENTURES AND WARRANTS

On December 14, 2004, we completed a \$10 million financing through the issuance of (i) 6% Secured Convertible Debentures ("Debentures") and (ii) warrants to purchase up to 1,250,000 shares of our common stock. Prior to maturity, the investors may convert the Debentures into shares of our common stock at a price of \$2.00 per share. The warrants have a term of five years and an exercise price

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

of \$2.50 per share. The warrants were valued at \$866,000 using the Black-Scholes option valuation model with the following assumptions: risk-free interest rate of 4%; dividend yields of 0%; volatility factors of the expected market price of our common stock of 0.55; and an expected life of four years. The Debentures bear interest at a rate of 6% per annum and have a term of three years. We may elect to pay interest on the Debentures in shares of our common stock if certain conditions are met, including a minimum market price and trading volume for our common stock. The closing market price of our common stock on the closing date of the financing was \$1.96. The convertible debenture was thus valued at \$8,996,000, resulting in an effective conversion price of \$1.799 per share. The intrinsic value of the conversion option of \$804,000 is being amortized over the life of the loan. The value of the warrants of \$866,000 and the intrinsic value of the conversion option of \$804,000 were netted from the \$10 million presented as the convertible debentures, net on our accompanying balance sheets.

The Debentures contain customary events of default and permit the holders thereof to accelerate the maturity if the full principal amount together with interest and other amounts owing upon the occurrence of such events of default. Additionally, upon a holder's election to accelerate payment, we are obligated to pay 120% of the principal amount of the Debenture plus all accrued and unpaid interest thereon, or, in the absence of certain conditions, the greater of the preceding amount and the amount such holder would receive had such holder converted the Debenture and sold the underlying shares at the then current market price. The Debentures are secured by a subordinated lien on certain of our accounts receivable and related assets.

The placement agent in the financing, for its services was paid \$620,000 in cash and issued five year warrants to purchase up to 200,000 shares of our common stock at an exercise price of \$2.50 per share. The 200,000 warrants were valued at \$138,000 using the Black-Scholes option valuation model with the following assumptions: risk-free interest rate of 4%; dividend yields of 0%; volatility factors of the expected market price of our common stock of 0.55; and an expected life of four years. The \$620,000 financing cost paid to the placement agent and the value of the 200,000 warrants of \$138,000 are included in the deferred financing cost, net on our accompanying balance sheets and are amortized over the life of the loan.

F-23

### 10. INCOME TAXES

The provision (credit) for domestic and foreign income taxes is as follows:

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
	-----	-----	-----
Current:			
Federal .....	\$ (307,684)	\$ 2,400,000	\$ 1,000,000
State .....	293,055	(241,948)	8,511
Foreign .....	1,162,798	2,106,199	1,400,953
	-----	-----	-----
	1,148,169	4,264,251	2,409,464
Deferred:			
Federal .....	--	--	--
State .....	--	--	--
Foreign .....	(97,151)	(132,622)	(61,345)
	-----	-----	-----

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

	(97,151)	(132,622)	(61,345)
	-----	-----	-----
Total .....	\$ 1,051,018	\$ 4,131,629	\$ 2,348,119
	=====	=====	=====

The source of loss before the provision for taxes and cumulative effect of accounting change is as follows:

	YEAR ENDED DECEMBER 31,		
	-----	-----	-----
	2002	2003	2004
	-----	-----	-----
Federal .....	\$ (11,061,937)	\$ (18,609,818)	\$ (14,271,441)
Foreign .....	10,898,918	(13,143,213)	(88,057,111)
	-----	-----	-----
Total .....	\$ (163,019)	\$ (31,753,031)	\$ (102,328,552)
	=====	=====	=====

Our effective tax rate differs from the statutory rate principally due to the following reasons: (1) A full valuation allowance has been provided for deferred tax assets as a result of the operating losses in the United States and Mexico, since recoverability of those assets has not been assessed as more likely than not; (2) Although we have taxable losses in Mexico, it is subject to a minimum tax; and (3) The earnings of our Hong Kong subsidiary are taxed at a rate of 17.5% versus the 35% U.S. federal rate. The impairment charge in Mexico did not result in a tax benefit due to an increase in the valuation allowance against the future tax benefit. We believe it is more likely than not that the tax benefit will not be realized based on our future business plans in Mexico.

A reconciliation of the statutory federal income tax provision (benefit) to the reported tax provision (benefit) on income is as follows:

	YEAR ENDED DECEMBER 31,		
	-----	-----	-----
	2002	2003	2004
	-----	-----	-----
Income tax (benefit) based on federal statutory rate .....	\$ (1,761,992)	\$ (11,113,561)	\$ (35,814,993)
State income taxes, net of federal benefit ..	190,486	(157,266)	5,532
Effect of foreign income taxes .....	1,162,798	2,862,550	2,749,376
Nondeductible goodwill impairment .....	--	4,141,426	--
Nondeductible impairment of long-lived assets	--	--	30,463,663
Increase in tax reserve .....	--	2,400,000	1,000,000
Increase in valuation allowance and other .....	1,459,726	5,998,480	3,944,541
	-----	-----	-----
	\$ 1,051,018	\$ 4,131,629	\$ 2,348,119
	=====	=====	=====



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Deferred income taxes reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the deferred tax assets (liabilities) are as follows:

	DECEMBER 31,	
	2003	2004
Deferred tax assets:		
Provision for doubtful accounts and unissued credits .....	\$ 1,149,051	\$ 433,261
Provision for other reserves .....	2,711,566	1,533,620
Domestic and foreign loss carry forwards and foreign tax credits .....	2,050,179	9,789,485
Deferred compensation and benefits .....	197,486	0
Goodwill impairment .....	4,422,837	2,719,294
	-----	-----
Total deferred tax assets .....	10,531,119	14,475,660
Deferred tax liabilities:		
Other .....	(275,129)	(213,784)
	-----	-----
	(275,129)	(213,784)
Valuation allowance for deferred tax assets ....	(10,531,119)	(14,475,660)
	-----	-----
Net deferred tax liabilities .....	\$ (275,129)	\$ (213,784)
	=====	=====

At December 31, 2004, we have \$18.8 million of federal net operating loss carryforwards expiring in 2029. We also have foreign tax credits carryforwards totaling \$824,000 that do not expire.

In January 2004, the Internal Revenue Service ("IRS") completed its examination of our Federal income tax returns for the years ended December 31, 1996 through 2001. The IRS has proposed adjustments to increase our income tax payable for the six years under examination. In addition, in July 2004, the IRS initiated an examination of our Federal income tax return for the year ended December 31, 2002. In March 2005, the IRS proposed an adjustment to our taxable income of approximately \$6 million related to similar issues identified in their audit of the 1996 through 2001 federal income tax returns. The proposed adjustments to our 2002 federal income tax return would not result in additional tax due for that year due to the tax loss reported in the 2002 federal return. However, it could reduce the amount of net operating losses available to offset taxes due from the preceding tax years. This adjustment would also result in additional state taxes and interest. We believe that we have meritorious defenses to and intend to vigorously contest the proposed adjustments. If the proposed adjustments are upheld through the administrative and legal process, they could have a material impact on our earnings and cash flow. We believe we have provided adequate reserves for any reasonably foreseeable outcome related to these matters on the consolidated balance sheets included in the Consolidated Financial Statements under the caption "Income Taxes". The maximum amount of loss in excess of the amount accrued in the financial statements is \$12.6 million. We do not believe that the adjustments, if any, arising from the IRS examination, will result in an additional income tax liability beyond what is recorded in the accompanying consolidated balance sheets.

# Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

F-25

## 11. COMMITMENTS AND CONTINGENCIES

We have entered into various non-cancelable operating lease agreements, principally for executive office, warehousing facilities and production facilities with unexpired terms in excess of one year. Certain of these leases provided for scheduled rent increases. We record rent expense on a straight-line basis over the term of the lease. The future minimum lease payments under these non-cancelable operating leases are as follows:

2005.....	\$	267,106
2006.....		181,642
2007.....		118,516
2008.....		--
2009.....		--
Thereafter.....		--
		-----
Total future minimum lease payments.....	\$	567,264
		=====

Several of the operating leases contain provisions for additional rent based upon increases in the operating costs, as defined, per the agreement. Total rent expense under the operating leases amounted to approximately \$3,166,000, \$3,101,000 and \$2,128,000 for 2002, 2003 and 2004, respectively.

We had open letters of credit of \$15,458,000, \$5,976,000 and \$9,987,000 as of December 31, 2002, 2003 and 2004, respectively.

We have two employment contracts dated January 1, 1998 with two executives providing for base compensation and other incentives. On April 1, 2004, we amended each of these contracts to extend the term through March 31, 2006, and to provide one contract for base salary per annum of \$500,000 for the period from April 1, 2003 to March 31, 2006, and the other contract for base salary per annum of \$50,000 from April 1, 2003 to March 31, 2006. Additionally, we agreed to pay each of these executives an annual bonus (the "Annual Bonus") for fiscal years ended December 31, 2003, 2004 and 2005 in an amount, if any, equal to ten percent (10%) of the amount by which our actual pre-tax income for such fiscal year exceeds the amount of projected pre-tax income set forth in our annual budget for the same fiscal year as approved by our Board of Directors. No bonuses were paid to these executives for the fiscal year ended December 31, 2003 and 2004.

On October 17, 2004, Private Brands, Inc, our wholly owned subsidiary, entered into a term sheet exclusive licensing agreement with J. S. Brand Management to design, manufacture and distribute Jessica Simpson branded jeans and casual apparel in missy, juniors and large sizes. This agreement is a three-year contract, and providing compliance with all terms of the license, is renewable for one additional two-year term. Minimum net sales are \$20 million in year 1, \$25 million in year 2 and \$30 million in year 3. The agreement also provides payment of sales royalty and advertising royalty at the rate of 8% and 3%, respectively, based on net sales; the total commitment on royalties over the term is \$8.3 million. As of December 31, 2004, we have advanced \$2.2 million as payment for the first year's minimum royalties.

In the second quarter of 2003, we acquired a 45% equity interest in the owner of the trademark "American Rag CIE" and the operator of American Rag retail stores for \$1.4 million, and our subsidiary, Private Brands, Inc., acquired a license

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

to certain exclusive rights to this trademark. We have guaranteed the payment to the licensor of minimum royalties of \$10.4 million over the initial 10-year term of the agreement. At December 31, 2004, the total commitment on royalties remaining on the term was \$9.6 million.

On October 16, 2003, we entered into a lease with affiliates of Mr. Kamel Nacif, a substantial portion of our manufacturing facilities and operations in Mexico including real estate and equipment. The lease was effective as of September 1, 2003. We leased our twill mill in Tlaxcala, Mexico, and our sewing plant in Ajalpan, Mexico, for a period of 6 years and for an annual rental fee of \$11 million. Mr. Nacif was a stockholder at the time of transaction. In connection with this transaction, we also entered into a management services agreement pursuant to which Mr. Nacif's affiliates managed the operation of our remaining facilities in Mexico in exchange for use of the remaining facilities. The term of the management services agreement was also for a period of 6 years. Additionally, we agreed to purchase annually, six million yards of fabric manufactured at the facilities leased and/or operated by Mr. Nacif's affiliates at market prices to be negotiated. See Note 15 of the "Notes to Consolidated Financial Statements." Using current market prices, the purchase commitment would be approximately \$18 million per year.

F-26

In connection with the restructuring of our Mexican operations, and the resulting reduction in our Mexican work force, we became the target of workers' rights activists who have picketed our customers, stuffed electronic mailboxes with inaccurate, protest e-mails, and threatened customers with retaliation for continuing business with us. While we have defended our position to our customers, some of our larger customers for Mexico-produced jeans wear have been reluctant to place orders with us in response to actions taken and contemplated by these activist groups. As a consequence of these actions, we experienced a significant decline in revenue of approximately \$75 million from sales of Mexico-produced merchandise in 2004 as compared to 2003.

In August 2004, we entered into an Agreement for Purchase of Assets with affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction, with agreement was amended in October 2004. Pursuant to the agreement, as amended, on November 30, 2004, we sold to the purchasers substantially all of our assets and real property in Mexico, including the equipment and facilities we previously leased to Mr. Nacif's affiliates. Upon consummation of the sale, we entered into a purchase commitment agreement with the purchasers, pursuant to which we have agreed to purchase annually over the ten-year term of the agreement, \$5 million of fabric manufactured at our former facilities acquired by the purchasers at negotiated market prices. This agreement replaced an existing purchase commitment agreement with Mr. Nacif's affiliates. In August 2004, upon entering into an Agreement for Purchase of Assets, Mr. Nacif's affiliates agreed to suspend our fabric purchase obligations under the existing purchase commitment, and we agreed to suspend the affiliates of Mr. Nacif's lease payment obligations under the lease agreements pursuant to which Mr. Nacif's affiliates operated our manufacturing facilities in Mexico. See Note 15 of the "Notes to Consolidated Financial Statements."

We are involved from time to time in routine legal matters incidental to our business. In our opinion, resolution of such matters will not have a material effect on our financial position or results of operations.

### 12. EQUITY

We have adopted the disclosure provisions of Statement of Financial Accounting

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Standards ("SFAS") No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure," an amendment of FASB Statement No. 123. This pronouncement requires prominent disclosures in both annual and interim financial statements regarding the method of accounting for stock-based employee compensation and the effect of the method used on reported results. We account for stock compensation awards under the intrinsic value method of Accounting Principles Board ("APB") Opinion No. 25, rather than the alternative fair-value accounting method. Under the intrinsic-value method, if the exercise price of the employee's stock options equals the market price of the underlying stock on the date of the grant, no compensation expense is recognized.

Our Employee Incentive Plan, formerly the 1995 Stock Option Plan, as amended and restated in May 1999 (the Plan), has authorized the grant of both incentive and non-qualified stock options to officers, employees, directors and consultants of the Company for up to 5,100,000 shares (as adjusted for a stock split effective May 1998) of our common stock. The exercise price of incentive options must be equal to 100% of fair market value of common stock on the date of grant and the exercise price of non-qualified options must not be less than the par value of a share of common stock on the date of grant. The Plan was also amended to expand the types of awards, which may be granted pursuant thereto to include stock appreciation rights, restricted stock and other performance-based benefits. At December 31, 2004, the Plan has 2,918,038 options available for future grant.

In October 1998, we granted 1,000,000 non-qualified stock options not under the Plan. The options were granted to our Chairman and Vice Chairman at \$13.50 per share, the closing sales price of the common stock on the day of the grant. The options expire in 2008 and vest over four years. In May 2002, we granted 3,000,000 non-qualified stock options not under the Plan. The options were granted to our Chairman, Vice Chairman and Mr. Kamel Nacif at \$5.50 per share, the closing sales price of the common stock on the day of the grant. The options expire in 2012 and vest over three years. In May 2003, we granted 2,000,000 non-qualified stock options not under the Plan to our Chairman and Vice Chairman. The options were granted at \$3.65 per share, the closing sales price of the common stock on the day of the grant. The options expire in 2013 and vest over four years. In December 2003, we granted 400,000 non-qualified stock options not under the Plan to our President. The options were granted at \$3.94 per share, the closing sales price of the common stock on the day of the grant. The options expire in 2013 and vest over four years.

F-27

A summary of our stock option activity, and related information is as follows:

	2002		2003		2004	
	OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE	OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE	OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE
Options outstanding at beginning of year .	3,520,737	\$11.90	6,376,487	\$ 8.89	8,926,087	\$ 7.13
Granted .....	3,004,000	5.50	3,288,100	3.67	83,000	3.04
Exercised .....	(5,500)	4.39	--	--	--	--
Forfeited .....	(142,750)	12.14	(738,500)	6.91	(677,125)	5.43

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Outstanding at end of year .....	6,376,487 =====	\$ 8.89	8,926,087 =====	\$ 7.13	8,331,962 =====	\$ 7.22
Exercisable at end of year .....	3,535,487	\$11.35	4,028,487	\$10.56	5,251,250	\$ 9.04
Weighted average per option fair value of options granted during the year ...		\$ 2.89		\$ 1.92		\$ 1.36

The following table summarizes information about stock options outstanding at December 31, 2004:

EXERCISE PRICE	OPTIONS OUTSTANDING			OPTIONS EXERCISABLE	
	NUMBER OUTSTANDING	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE	WEIGHTED AVERAGE EXERCISE PRICE	NUMBER EXERCISABLE	WEIGHTED AVERAGE EXERCISE PRICE
\$ 1.39 - \$ 3.60	374,350	9.0	\$ 3.41	86,138	\$ 3.53
\$ 3.65 - \$ 3.68	2,255,000	8.4	3.65	625,000	3.65
\$ 3.94 - \$ 5.09	896,612	7.5	4.37	441,612	4.82
\$ 5.50	2,754,000	7.3	5.50	2,002,000	5.50
\$ 5.55 - \$ 9.97	474,500	3.5	7.02	444,000	7.09
\$13.50 - \$15.50	1,011,000	3.7	13.51	1,011,000	13.51
\$18.44 - \$18.50	23,000	3.7	18.50	23,000	18.50
\$25.00	500,000	4.3	25.00	500,000	25.00
\$33.13 - \$39.97	41,500	4.2	39.31	41,500	39.31
\$45.50	2,000	4.3	45.50	2,000	45.50
	-----			-----	
\$ 1.39 - \$45.50	8,331,962 =====	6.8	\$ 7.22	5,176,250 =====	\$ 9.11

13. EQUITY TRANSACTIONS

In connection with the twill mill acquisition in December 2002, we issued 100,000 Series A Convertible Preferred Shares ("Preferred Shares"). The Preferred Shares accrue dividends at an annual rate of 7% of the initial stated value of \$88.20 per share and have no voting rights. The Shares issued had been converted into 3,000,000 shares of common stock at the annual meeting held on May 28, 2003 in accordance with the original conversion terms. We granted the holder of the shares of common stock issuable upon conversion of the Preferred Shares "piggyback" registration rights, which provide such holder the right, under certain circumstances, to have such shares registered for resale under the Securities Act of 1933. In the event of our liquidation, dissolution or winding-up, the Preferred Shares were entitled to receive, prior to any distribution on the common stock, a distribution equal to the initial stated value of the Preferred Shares plus all accrued and unpaid dividends.

In October 2003, we sold an aggregate of 881,732 shares of the Series A

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Convertible Preferred Stock, at \$38 per share, to a group of institutional investors and high net worth individuals and raised an aggregate of approximately \$31 million, after payment of commissions and expenses. We used the proceeds of this offering to pay down vendors and reduce debts. The preferred stock was convertible into shares of our common stock at an effective price of \$3.80 per share. The closing price of our stock was \$4.65 on the date of issuance. The preferred stock was converted into an aggregate of 8,817,320 shares of common stock following a special meeting of shareholders held on December 4, 2003 in accordance with the original conversion terms. The intrinsic value of the conversion feature of the Series A Convertible Preferred Stock was approximately \$7.5 million and has been recorded as a return to the preferred shareholders over the period from the date of issuance through December 4, 2003 (the earliest date of conversion). The return to the preferred shareholders has been reflected in the accompanying statement of stockholders' equity as a reduction of retained earnings and a corresponding increase in contributed capital for the year ended December 31, 2003. See Note 22 of the "Notes to Consolidated Financial Statements."

We have registered the shares of common stock issued upon conversion of the Series A Preferred Stock with the Securities and Exchange Commission for resale by the investors. In conjunction with the private placement transaction, we issued a warrant to purchase 881,732 shares of common stock to the placement agent. The warrants are exercisable beginning April 17, 2004 through October 17, 2008 and have a per share exercise price of \$4.65. Warrants were valued using the Black-Scholes option valuation model with the following assumptions: risk-free interest rate of 4%; dividend yields of 0%; volatility factors of the expected market price of our common stock of 0.51; and an expected life of four years.

In November 2003, we issued an aggregate of 200,000 shares of common stock to Antonio Haddad Haddad, Miguel Angel Haddad Yunes, Mario Alberto Haddad Yunes, and Marco Antonio Haddad Yunes in partial settlement of the balance of approximately \$2.5 million in obligations owed these parties arising from our acquisition of their factories in 1998. The fair value of the common stock issued on the date of issuance was \$3.94 per share, resulting in a reduction of our obligation by \$788,000. Each of these investors represented to us that the investor was an "accredited investor" within the meaning of Rule 501 of Regulation D under the Securities Act of 1933, and that the investor was purchasing the securities for investment and not in connection with a distribution thereof. The issuance and sale of the common stock was exempt from the registration and prospectus delivery requirements of the Securities Act pursuant to Section 4(2) of the Securities Act and Regulation D promulgated thereunder as a transaction not involving any public offering.

During the year of 2003, we retired a total of 248,872 shares of common stock relating to shares repurchased but uncanceled before 2001 and shares repurchased this year from Gabe Zeitouni, upon exercising his put option under an agreement dated July 10, 2000.

In January 2004, we sold an aggregate of 1,200,000 shares of our common stock at a price of \$3.35 per share, for aggregate proceeds to us of approximately \$3.7 million after payment of placement agent fees and other offering expenses. We used the proceeds of this offering for working capital purposes. The securities sold in the offering were registered under the Securities Act of 1933, as amended, pursuant to our effective shelf registration statement. In conjunction with this public offering, we issued a warrant to purchase 30,000 shares of our common stock to the placement agent. This warrant has an exercise price of \$3.35 per share, is fully vested and exercisable and has a term of five years. The warrant was valued using the Black-Scholes option valuation model with the following assumptions: risk-free interest rate of 3%; dividend yields of 0%; volatility factors of the expected market price of warrants of 0.51; and an expected life of four years.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

In November 2003, our board of directors adopted a shareholders rights plan. Pursuant to the plan, we issued a dividend of one right for each share of our common stock held by shareholders of record as of the close of business on December 12, 2003. Each right initially entitled shareholders to purchase a fractional share of our Series B Preferred Stock for \$25.00. However, the rights are not immediately exercisable and will become exercisable only upon the occurrence of certain events. Generally, if a person or group acquires, or announces a tender or exchange offer that would result in the acquisition of 15% or more of our common stock while the shareholder rights plan remains in place, then, unless the rights are redeemed by us for \$0.001 per right, the rights will become exercisable, by all rights holders other than the acquiring person or group, for our shares or shares of the third party acquirer having a value of twice the right's then-current exercise price. The shareholder rights plan is designed to guard against partial tender offers and other coercive tactics to gain control of our company without offering a fair and adequate price and terms to all of our shareholders. The plan was not adopted in response to any efforts to acquire our company, and we are not aware of any such efforts.

F-29

Our credit agreement prohibits the payment of dividends during the term of the agreement.

#### 14. SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
Cash paid for interest .....	\$ 2,361,000	\$ 2,856,000	\$ 1,796,000
	=====	=====	=====
Cash paid (refunded) for income taxes .....	\$ (5,086,000)	\$ 378,000	\$ 1,196,000
	=====	=====	=====

In 2002, we acquired certain assets of a twill mill located in Puebla, Mexico. Included in the consideration paid were 100,000 shares of Series A Preferred Stock valued at \$8.8 million, a 25% equity stake in our wholly-owned subsidiary, Tarrant Mexico and the cancellation of approximately \$56.9 million of certain notes and accounts receivable due from the sellers and their affiliates for a total purchase price of \$87.4 million. These non-cash transactions have been excluded from the respective statements of cash flows.

In 1999, we acquired Industrial Exportadora Famian from the Haddad family. In accordance with the acquisition agreement, we had to pay certain amount of earnouts to the vendors annually. As of October 31, 2003, total earnouts accrued but not paid amounted to about \$2.5 million. In November 2003, we entered into an agreement with the Haddad family to satisfy the amount owed by issuing to four family members a total of 200,000 shares of common stock, with a fair value of \$788,000. In addition, we gave them 400,000 yards of our stock fabric, 100,000 pairs of pants, and a fleet of old vehicles, with an aggregate book value of approximately \$1.5 million. Included in other income was a gain of \$236,000 resulting from this settlement in 2003.

In 2003, we reduced a shareholder receivable for \$722,000 from Mr. Kamel Nacif

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

against vendor payables owed to entities controlled by Mr. Nacif.

In 2004, as consideration for the sale of our assets and real property in Mexico, we received \$45.4 million of notes receivable. See Note 5 of "Notes to Consolidated Financial Statements."

On December 14, 2004, we completed a \$10 million financing through the issuance of 6% Secured Convertible Debentures ("Debentures"), we issued warrants to purchase up to 1,250,000 shares of our common stock. The warrants were valued at \$866,000 using the Black-Scholes option valuation model. The placement agent in the financing, for its services were paid \$620,000 in cash and issued five year warrants to purchase up to 200,000 shares of our common stock at an exercise price of \$2.50 per share. The 200,000 warrants were valued at \$138,000 using the Black-Scholes option valuation model.

### 15. RELATED-PARTY TRANSACTIONS

Related-party transactions, consisting primarily of purchases and sales of finished goods and raw materials, are as follows:

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
Sales to related parties .....	\$ 4,864,000	\$22,296,000	\$ 3,598,000
Purchases from related parties ....	\$76,231,000	\$72,329,000	\$17,875,000

As of December 31, 2003 and 2004, related party affiliates were indebted to us in the amounts of \$22.9 million and \$13.1 million, respectively. These include amounts due from our shareholders of \$4.8 million and \$2.5 million at December 31, 2003 and 2004, respectively, which have been shown as reductions to shareholders' equity in the accompanying financial statements. Total interest paid by related party affiliates, the Chairman and the Vice Chairman were \$374,000 and \$370,000 for the years ended December 31, 2003 and 2004, respectively.

From time to time in the past, we borrowed funds from, and advanced funds to, certain officers and principal shareholders, including Gerard Guez and Todd Kay. The greatest outstanding balance of such advances to Mr. Guez

F-30

during 2004 was approximately \$4,796,000. At December 31, 2003, the entire balance due from Mr. Guez totaling \$4.8 million was reflected as a reduction of shareholders' equity. In January and February of 2005, Mr. Guez repaid \$2.3 million of this indebtedness. As a result, \$2.3 million was reclassified to a short-term asset and included in due from related parties in the accompanying consolidated balance sheet as of December 31, 2004. The remaining balance of \$2,466,000 is payable on demand and had been shown as reductions to shareholders' equity as of December 31, 2004. There were no outstanding advances from or borrowing to Mr. Kay during 2004. All advances to, and borrowings from, Mr. Guez bore interest at the rate of 7.75% during the period. Total interest paid by Mr. Guez was \$374,000 and \$370,000 for the years ended December 31, 2003 and 2004, respectively. Mr. Guez paid expenses on our behalf of approximately \$456,000 and \$400,000 for the years ended December 31, 2003 and 2004, respectively, which amounts were applied to reduce accrued interest and principal on Mr. Guez's loan. Since the enactment of the Sarbanes-Oxley Act in



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

2002, no further personal loans (or amendments to existing loans) have been or will be made to officers or directors of Tarrant.

In February 2004, our Hong Kong subsidiary entered into a 50/50 joint venture with Auto Enterprises Limited, an unrelated third party, to source products for Seven Licensing Company, LLC and our Private Brands subsidiary in mainland China. On May 31, 2004, after realizing an accumulated loss from the venture of approximately \$200,000 (our share being half), we sold our interest for \$1 to Asia Trading Limited, a company owned by Jacqueline Rose, wife of Gerard Guez. The venture owed us \$221,000 as of December 31, 2004.

On July 1, 2001, we formed an entity to jointly market, share certain risks and achieve economics of scale with Azteca Production International, Inc. ("Azteca"), a corporation owned by the brothers of Gerard Guez, our Chairman, called United Apparel Ventures, LLC ("UAV"). This entity was created to coordinate the production of apparel for a single customer of our branded business. UAV is owned 50.1% by Tag Mex, Inc., our wholly owned subsidiary, and 49.9% by Azteca. Results of the operation of UAV have been consolidated into our results since July 2001 with the minority partner's share of gain and losses eliminated through the minority interest line in our financial statements. Due to the restructuring of our Mexico operations, we discontinued manufacturing for UAV customers in the second quarter of 2004. UAV makes purchases from two related parties in Mexico, an affiliate of Azteca and Tag-It Pacific, Inc.

Since June 2003, United Apparel Venture, LLC has been selling to Seven Licensing Company, LLC ("Seven Licensing"), jeans wear bearing the brand "Seven7", which is ultimately purchased by Express. Seven Licensing is beneficially owned by Gerard Guez. In the third quarter of 2004, in order to strengthen our own private brand business, we decided to discontinue sourcing for Seven7. Total sales to Seven Licensing during the years ended December 31, 2003 and 2004 were \$8.1 million and \$2.6 million, respectively. In 1998, a California limited liability company owned by our Chairman and Vice Chairman purchased 2,300,000 shares of the common stock of Tag-It Pacific, Inc. ("Tag-It") (or approximately 37% of such common stock then outstanding). Tag-It is a provider of brand identity programs to manufacturers and retailers of apparel and accessories. Starting from 1998, Tag-It assumed the responsibility for managing and sourcing all trim and packaging used in connection with products manufactured by or on behalf of us in Mexico. We believe that the terms of this arrangement, which is subject to the acceptance of our customers, are no less favorable to us than could be obtained from unaffiliated third parties. Due to the restructuring of our Mexico operations, Tag-It no longer manages our trim and packaging requirements. We purchased \$23.9 million, \$16.8 million and \$1.0 million of trim inventory from Tag-It for the years ended December 31, 2002, 2003 and 2004, respectively. We also sold to Tag-It \$1.5 million from our trim and fabric inventory for the year ended December 31, 2003. We purchased \$37.0 million, \$37.1 million and \$11.5 million of finished goods and service from Azteca and its affiliates for the years ended December 31, 2002, 2003 and 2004, respectively. Azteca is owned by the brothers of our Chairman, Gerard Guez, and is the minority member of our subsidiary, United Apparel Ventures, LLC. Our total sales of fabric and service to Azteca in 2002, 2003 and 2004 were \$2.9 million, \$9.9 million and \$1.0 million, respectively. Two and one half percent of gross sales as management fees were paid in 2002, 2003 and 2004 to each of the members of UAV, per the operating agreement. The amount paid to Azteca, the minority member of UAV, totaled \$2.0 million, \$1.7 million and \$179,000 in 2002, 2003 and 2004, respectively. Net amounts due from these related parties as of December 31, 2003 and 2004 were \$17.5 million and \$7.8 million, respectively.

On December 2, 1998, we contracted to acquire a fully operational facility being constructed in Puebla, Mexico by Tex Transas, S.A. de C.V. ("Tex Transas"). Construction of this facility commenced in the third quarter of 1998, and it was anticipated that we would take possession of this facility in fiscal 2000. On October 16, 2000, we revised our agreement regarding the fully operational

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

facility to extend our option to purchase the facility.

F-31

On December 31, 2002, we acquired certain assets of this twill mill located in Puebla, Mexico from Tex Transas, S.A. de C.V. ("Tex Transas") and Inmobiliaria Cuadros, S.A. de C.V. ("Cuadros"), both of which were affiliated with Kamel Nacif. The price paid for the asset acquisition consisted of 100,000 shares (the Shares) of our Series A Preferred Stock valued at \$8.8 million, a 25% equity stake in Tarrant's wholly-owned subsidiary, Tarrant Mexico S. de R.L. de C.V., the cancellation of approximately \$56.9 million of certain notes and accounts receivables due from the sellers and their affiliates and a cash payment of \$500 resulting in a total purchase price of \$87.4 million. The acquisition of the twill mill had been accounted for as the acquisition of a discrete operating asset. Therefore no amounts were recorded as goodwill, but were allocated to either the assets acquired or the consideration paid based on independent valuations received by us. As discussed in Note 7 of the "Notes to Consolidated Financial Statements," we ceased operating our facilities in Mexico and leased these assets back to affiliates of Mr. Kamel Nacif.

On December 31, 2002, we recorded \$4.5 million of interest income, which represented accrued interest on one of the canceled notes receivable. The interest was recorded as the cash was collected. Pursuant to the terms of the purchase agreement, interest was accrued through December 31, 2002 as part of the purchase price.

On December 31, 2002, our wholly owned subsidiaries, Tarrant Mexico and Tarrant Luxembourg Sarl (previously known as Machrima Luxembourg Sarl), acquired a denim and twill manufacturing plant in Tlaxcala, Mexico, including all machinery and equipment used in the plant, the buildings, and the real estate on which the plant is located. Pursuant to an Agreement for the Purchase of Assets and Stock, dated as of December 31, 2002, Tarrant Mexico purchased from Trans Textil Internacional, S.A. de C.V. ("Trans Textil") all of the machinery and equipment used in and located at the plant, and the Purchasers acquired from Jorge Miguel Echevarria Vazquez and Rosa Lisette Nacif Benavides (the "Inmobiliaria Shareholders") all the issued and outstanding capital stock of Inmobiliaria Cuadros, S.A. de C.V. ("Inmobiliaria"), which owns the buildings and real estate. The purchase price for the machinery and equipment was paid by cancellation of \$42 million in indebtedness owed by Trans Textil to Tarrant Mexico. The purchase price for the Inmobiliaria shares consisted of a nominal cash payment to the Inmobiliaria Shareholders of \$500, and subsequent repayment by us and our affiliates of approximately \$34.7 million in indebtedness of Inmobiliaria to Kamel Nacif Borge, his daughter Rosa Lisette Nacif Benavides, and certain of their affiliates, which payment was made by: (i) delivery to Rosa Lisette Nacif Benavides of 100,000 shares of our newly created, non-voting Series A Convertible Preferred Stock, which shares will become convertible into 3,000,000 shares of common stock if our common stockholders approve the conversion at the Annual Meeting; (ii) delivery to Rosa Lisette Nacif Benavides of an ownership interest representing twenty-five percent of the voting power of and profit participation in Tarrant Mexico; and (iii) cancellation of approximately \$14.9 million of indebtedness of Mr. Nacif and his affiliates. The Series A Preferred Stock was converted into 3,000,000 shares of common stock following approval of the conversion by our shareholders at the annual shareholders' meeting held on May 28, 2003.

Trans Textil, an entity controlled by Mr. Nacif and his family members, was initially commissioned by us to construct and develop the plant in December 1998. Subsequent to completion, Trans Textil purchased and/or leased the plant's manufacturing equipment from us and entered into a production agreement that

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

gave us the first right to all production capacity of the plant. This production agreement included the option for us to purchase the facility and discontinue the production agreement with Trans Textil through September 30, 2002. We exercised the option and acquired the plant as described above. We purchased \$12.3 million, \$14.9 million and \$0 million of fabric from Trans Textil in 2002, 2003 and 2004, respectively. We sold \$2.0 million, \$2.6 million and \$0 million of fabric to Trans Textil in 2002, 2003 and 2004, respectively.

On October 16, 2003, we entered into a lease with affiliates of Mr. Kamel Nacif, a substantial portion of our manufacturing facilities and operations in Mexico including real estate and equipment. The lease was effective as of September 1, 2003. We leased our twill mill in Tlaxcala, Mexico, and our sewing plant in Ajalpan, Mexico, for a period of 6 years and for an annual rental fee of \$11 million. Mr. Nacif was a shareholder at the time of the transaction. In connection with this transaction, we also entered into a management services agreement pursuant to which Mr. Nacif's affiliates managed the operation of our remaining facilities in Mexico. The term of the management services agreement was also for a period of 6 years. Additionally, we entered into a purchase commitment agreement with Mr. Nacif's affiliates to purchase annually, six million yards of fabric manufactured at the facilities leased and/or operated by Mr. Nacif's affiliates at market prices to be negotiated. See Note 11 "Commitments and Contingencies", of the "Notes to Consolidated Financial Statements." Using current market prices, the purchase commitment would be approximately \$18 million per year. We had to pay \$1 for each yard of

F-32

fabric that we fail to purchase under the agreement. We purchased \$3.6 million and \$5.3 million of fabric from Acabados y Terminados under this agreement in 2003 and 2004. Net amount due from these related parties as of December 31, 2004 was \$183,000.

In August 2004, we entered into an Agreement for Purchase of Assets with affiliates of Mr. Kamel Nacif, a shareholder at the time of the transaction, with agreement was amended in October 2004. Pursuant to the agreement, as amended, on November 30, 2004, we sold to the purchasers substantially all of our assets and real property in Mexico, including the equipment and facilities we previously leased to Mr. Nacif's affiliates. Upon consummation of the sale, we entered into a purchase commitment agreement with the purchasers, pursuant to which we have agreed to purchase annually over the ten-year term of the agreement, \$5 million of fabric manufactured at our former facilities acquired by the purchasers at negotiated market prices. This agreement replaced an existing purchase commitment agreement with Mr. Nacif's affiliates.

We were indebted to Mr. Kamel Nacif and his affiliates in the amount of \$5.4 million and \$0 as of December 31, 2003 and December 31, 2004, respectively.

Under lease agreements we entered into between two entities, GET and Lynx International Limited., owned by our Chairman and Vice Chairman, we paid \$1,330,000 in rent annually in 2002, 2003 and 2004 for office and warehouse facilities. We currently lease both facilities on a month-to-month basis.

We reimbursed Mr. Guez, our Chairman, for fuel and related expenses incurred by 477 Aviation LLC, a company owned by Mr. Guez, when our executives used this company's aircraft for business purposes.

At December 31, 2003 and 2004, we had various employees receivable totaling \$450,000 and \$403,000, respectively, included in due from related parties.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

We entered into lease agreements with the former owners of Industrial Exportadora Famian and our former employees. Under these leases, we paid \$843,000 and \$943,000 in 2002 and 2003, respectively, for rent for sewing and washing facilities in Tehuacan, Mexico. All these lease agreements were cancelled in November 2003.

In the second quarter of 2003, we acquired a 45% equity interest in the owner of the trademark "American Rag CIE" and the operator of American Rag retail stores for \$1.4 million, and our subsidiary, Private Brands, Inc., acquired a license to certain exclusive rights to this trademark. The investment in American Rag Cie, LLC totaling \$1.9 million at December 31, 2004 was accounted for under the equity method and included in equity method of investment on the accompanying consolidated balance sheets.

We believe that each of the transactions described above has been entered into on terms no less favorable to us than could have been obtained from unaffiliated third parties.

F-33

### 16. OPERATIONS BY GEOGRAPHIC AREAS

Our predominant business is the design, distribution and importation of private label and private brand casual apparel. Substantially all of our revenues are from the sales of apparel. We are organized into three geographic regions: the United States, Asia and Mexico. We evaluate performance of each region based on profit or loss from operations before income taxes not including the cumulative effect of change in accounting principles. Information about our operations in the United States, Asia, and Mexico is presented below. Inter-company revenues and assets have been eliminated to arrive at the consolidated amounts.

	UNITED STATES	ASIA	MEXICO	ADJUSTMENTS AND ELIMINATIONS
	-----	-----	-----	-----
2002				
-----				
Sales.....	\$ 332,877,000	\$ 3,943,000	\$ 10,571,000	\$ --
Inter-company sales.....	14,474,000	90,830,000	82,531,000	(187,835,000)
	-----	-----	-----	-----
Total revenue.....	\$ 347,351,000	\$ 94,773,000	\$ 93,102,000	\$ (187,835,000)
	=====	=====	=====	=====
Income (loss) from operations	\$ 6,916,000	\$ 4,950,000	\$ (7,396,000)	\$ --
	=====	=====	=====	=====
Interest income.....	\$ 287,000	\$ 4,453,000	\$ 8,000	\$ --
	=====	=====	=====	=====
Interest expense.....	\$ 5,160,000	\$ --	\$ 284,000	\$ --
	=====	=====	=====	=====
Provision for depreciation and amortization.....	\$ 1,542,000	\$ 452,000	\$ 8,447,000	\$ --
	=====	=====	=====	=====
Capital expenditures.....	\$ 367,000	\$ 34,000	\$ 2,584,000	\$ --
	=====	=====	=====	=====
Total assets.....	\$ 165,036,000	\$ 107,266,000	\$ 292,113,000	\$ (247,971,000)

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

2003				
-----				
Sales.....	\$ 291,993,000	\$ 7,359,000	\$ 21,071,000	\$ --
Inter-company sales.....	33,441,000	112,481,000	75,716,000	(221,638,000)
Total revenue.....	\$ 325,434,000	\$ 119,840,000	\$ 96,787,000	\$ (221,638,000)
	=====	=====	=====	=====
Income (loss) from operations	\$ (10,835,000)	\$ 7,556,000	\$ (30,116,000)	\$ --
	=====	=====	=====	=====
Interest income.....	\$ 419,000	\$ --	\$ 6,000	\$ --
	=====	=====	=====	=====
Interest expense.....	\$ 5,215,000	\$ 41,000	\$ 347,000	\$ --
	=====	=====	=====	=====
Provision for depreciation and amortization.....	\$ 1,547,000	\$ 261,000	\$ 14,290,000	\$ --
	=====	=====	=====	=====
Capital expenditures.....	\$ 94,000	\$ 84,000	\$ 190,000	\$ --
	=====	=====	=====	=====
Total assets.....	\$ 128,058,000	\$ 117,783,000	\$ 201,050,000	\$ (193,786,000)
	=====	=====	=====	=====
2004				
-----				
Sales.....	\$ 149,568,000	\$ 1,838,000	\$ 4,047,000	\$ --
Inter-company sales.....	--	80,420,000	7,453,000	(87,873,000)
Total revenue.....	\$ 149,568,000	\$ 82,258,000	\$ 11,500,000	\$ (87,873,000)
	=====	=====	=====	=====
Income (loss) from operations	\$ (12,659,000)	\$ 3,663,000	\$ (89,400,000)	\$ (22,786,000)
	=====	=====	=====	=====
Interest income.....	\$ 378,000	\$ --	\$ --	\$ --
	=====	=====	=====	=====
Interest expense.....	\$ 2,764,000	\$ 55,000	\$ 38,000	\$ --
	=====	=====	=====	=====
Provision for depreciation and amortization.....	\$ 1,283,000	\$ 219,000	\$ 6,836,000	\$ --
	=====	=====	=====	=====
Capital expenditures.....	\$ 48,000	\$ 64,000	\$ --	\$ --
	=====	=====	=====	=====
Total assets.....	\$ 113,046,000	\$ 121,007,000	\$ 31,603,000	\$ (133,845,000)
	=====	=====	=====	=====

F-34

17. EMPLOYEE BENEFIT PLANS

On August 1, 1992, Tarrant Hong Kong established a defined contribution retirement plan covering all of its Hong Kong employees whose period of service exceeds 12 months. Plan assets are monitored by a third-party investment manager and are segregated from those of Tarrant Hong Kong. Participants may contribute up to 5% of their salary to the plan. We make annual matching contributions. Costs of the plan charged to operations for 2002, 2003 and 2004 amounted to

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

approximately \$149,000, \$157,000 and \$131,000, respectively.

On July 1, 1994, we established a defined contribution retirement plan covering all of our U.S. employees whose period of service exceeds 12 months. Plan assets are monitored by a third-party investment manager and are segregated from those of ours. Participants may contribute from 1% to 15% of their pre-tax compensation up to effective limitations specified by the Internal Revenue Service. Our contributions to the plan are based on a 50% (100% effective July 1, 1995) matching of participants' contributions, not to exceed 6% (5% effective July 1, 1995) of the participants' annual compensation. In addition, we may also make a discretionary annual contribution to the plan. Costs of the plan charged to operations for 2002, 2003 and 2004 amounted to approximately \$249,000, \$256,000 and \$226,000, respectively.

On December 27, 1995, we established a deferred compensation plan for executive officers. Participants may contribute a specific portion of their salary to such plan. We do not contribute to the Plan.

### 18. OTHER INCOME AND EXPENSE

Other income and expense consists of the following:

	YEAR ENDED DECEMBER 31,		
	2002	2003	2004
Rental income .....	\$ 495,754	\$3,957,365	\$5,854,698
Unrealized gain on foreign currency .....	--	--	367,262
Realized gain on foreign currency .....	1,123,076	304,060	--
Unrealized gain on investment .....	--	--	769,706
Royalty income .....	62,166	--	--
Gain on legal settlement .....	473,041	235,785	--
Other items .....	493,938	287,269	144,677
Total other income .....	\$2,647,975	\$4,784,479	\$7,136,343
	=====	=====	=====
Royalty expense .....	\$ 655,691	\$ 242,426	\$ 604,888
Unrealized loss on foreign currency .....	1,014,696	560,602	--
Realized loss on foreign currency .....	--	--	511,586
Loss on sale of fixed assets .....	--	593,626	--
Other items .....	333,686	28,692	17,671
Total other expense .....	\$2,004,073	\$1,425,346	\$1,134,145
	=====	=====	=====

### 19. LEGAL PROCEEDINGS

#### 1. PATRICK BENSIMON

On April 12, 2000, we formed a company, Jane Doe International, LLC ("JDI"). This company was formed for the purpose of purchasing the assets of Needletex, Inc., owner of the Jane Doe brand. JDI was owned 51% by Fashion Resource (TCL), Inc., our subsidiary, and 49% by Needletex, Inc. In connection with the establishment of JDI, JDI entered into an employment agreement with Patrick Bensimon, the principal shareholder of Needletex, Inc., which provided for the payment of a salary to Patrick Bensimon and a bonus tied to the new company's sales performance.

In March 2001, we converted JDI from an operating company to a licensing company and entered into two licenses in regard to the use of the Jane Doe trademark. Thereafter a dispute arose as to whether Patrick Bensimon had performed in accordance with his terms of employment set forth in the Employment Agreement. When an amicable resolution of this dispute could not be achieved, Patrick Bensimon commenced an arbitration proceeding against his employer, JDI, Fashion Resource (TCL), Inc., the managing member of Jane Doe International and us.

On April 7, 2003, the arbitration panel issued a final award in favor of Patrick Bensimon of \$1,425,655 for salary and bonus, plus interest accrued and his costs and attorneys fees in the amount of \$489,640. We had a total of \$1.6 million reserve for litigation as of December 31, 2002. In January 2004, we settled the employment litigation with Patrick Bensimon for \$1.2 million in cash and forgiveness of approximately \$859,000 in debts owed by Needletex Inc. As part of the settlement, we received the remaining 49% interest in JDI. We also settled with our insurance carrier for a cash payment of \$330,000. An additional expense of approximately \$379,000 was made in the fourth quarter of 2003 to cover the forgiveness of debts.

2. NICOLAS NUNEZ

In March 2005, we reached a settlement of a dispute involving a former employee named Nicolas Nunez. Mr. Nunez was employed by us pursuant to a written employment agreement until he was terminated in or about November 2000. In connection to this employment, we agreed to acquire Nunez' company by merger. Mr. Nunez claimed to be entitled to shares of our common stock up to a value of \$500,000 assuming we did not otherwise have valid defenses to such claims. In connection with the settlement, we agreed to compensate Mr. Nunez in the total amount of \$875,000, by paying him \$500,000 cash, payable in April 2005, and the balance of \$375,000 in our common stock (195,313 shares based on the fair value of our common stock at March 24, 2005.) The full amount of \$875,000 has been accrued and included in accrued liabilities in the accompanying balance sheet at December 31, 2004. All parties to both proceedings have agreed to exchange full mutual releases of any and all claims, known or unknown, and will dismiss both proceedings with prejudice, without admitting any liability.

3. MR. BENJAMIN DOMINGUEZ GONZALEZ

On December 10, 2004 and December 14, 2004, Mr. Benjamin Dominguez Gonzalez brought suits against our Mexico Subsidiary, Tarrant Mexico, S. de R.L. de C.V., in Puebla, Puebla, Mexico: (a) "Juicio Ejecutivo Mercantil 887/2004, Juzgado Dicimo de lo Civil del Estado de Puebla, Puebla, Mexico, Dominguez Gonzalez Benjamin vs. Tarrant Mexico S. de R.L. de C.V. e Inmobiliaria Cuadros S.A. de C.V."; and (b) "Juicio Ejecutivo Mercantil 889/2004, Juzgado Noveno de lo Civil del Estado de Puebla, Puebla, Mexico, Dominguez Gonzalez Benjamin vs. Tarrant Mexico S. de R.L. de C.V. e Inmobiliaria Cuadros S.A. de C.V.", for the non-payment of approximately \$14 million in principal amount and accrued interest on two promissory notes, which Mr. Gonzalez asserts were issued by Tarrant Mexico. The amounts Mr. Gonzalez claimed were due and owing under the notes previously had been paid in full. In April 2005, Mr. Gonzalez agreed to dismiss his claims, which agreement has been submitted to and is pending final approval of the court.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

### 20. QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

	QUARTER ENDED			
	MAR. 31	JUN. 30	SEP. 30	DEC. 31
	(in thousands, except per share data)			
2003				
----				
Net sales .....	\$ 78,736	\$ 78,194	\$ 96,458	\$ 67,035
Gross profit .....	8,802	(432)	11,514	12,094
Operating income (loss) .....	(1,310)	(34,367)	1,448	834
Net income (loss) .....	\$ (3,879)	\$ (32,571)	\$ 138	\$ 427
Net income (loss) per common share (restated):				
Basic .....	\$ (0.24)	\$ (1.94)	\$ 0.01	\$ (0.33)
Diluted .....	\$ (0.24)	\$ (1.94)	\$ 0.01	\$ (0.33)
Reported net income (loss) .....	\$ (3,879)	\$ (32,571)	\$ 138	\$ 427
Dividend to preferred stockholders .....	--	--	--	(7,494)
Net income (loss) available to common stockholders (as restated, see Note 22)	\$ (3,879)	\$ (32,571)	\$ 138	\$ (7,067)
Weighted average shares outstanding:				
Basic .....	15,837	16,832	18,765	21,426
Diluted .....	15,837	16,832	18,767	21,426
2004				
----				
Net sales .....	\$ 42,155	\$ 38,489	\$ 38,102	\$ 36,707
Gross profit .....	7,500	5,266	4,135	4,060
Operating loss .....	(5,921)	(84,393)	(3,442)	(27,426)
Net loss .....	\$ (2,974)	\$ (68,567)	\$ (4,019)	\$ (29,117)
Net loss per common share:				
Basic .....	\$ (0.10)	\$ (2.39)	\$ (0.14)	\$ (1.01)
Diluted .....	\$ (0.10)	\$ (2.39)	\$ (0.14)	\$ (1.01)
Weighted average shares outstanding:				
Basic .....	28,485	28,649	28,815	28,815
Diluted .....	28,485	28,649	28,815	28,815

F-37

### 21. SUBSEQUENT EVENTS

On February 14, 2005, we borrowed \$5 million from Max Azria, which amount bears interest at the rate of 4% per annum and is payable in weekly installments of \$250,000 beginning on February 28, 2005 and continuing each Monday until July 11, 2005. This is an unsecured loan.

On January 3, 2005, Private Brands, Inc, our wholly owned subsidiary, entered into a term sheet exclusive licensing agreement with Beyond Productions, LLC and Kids Headquarters to collaborate on the design, manufacturing and distribution



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

of women's contemporary, large sizes and junior apparel bearing the brand name "House of Dereon", Couture, Kick and Soul. This agreement is a three-year contract, and providing compliance with all terms of the license, is renewable for one additional three-year term. Minimum net sales are \$10 million in year 1, \$20 million in year 2 and \$30 million in year 3. The agreement also provides payment of royalty at the rate of 8% on net sales and 3% on net sales for marketing fund commitments. As of March 30, 2005, we have advanced \$1.2 million as payment for the first year's minimum royalty and marketing fund commitment.

### 22. RESTATEMENT OF FINANCIAL RESULTS

As a result of a review by Securities and Exchange Commission ("SEC") in connection with our filing of a registration statement, we have reviewed the accounting treatment of our October 2003 private placement of convertible preferred stock. As a result, we have revised our accounting treatment for this transaction to record a beneficial conversion feature in accordance with Emerging Issues Task Force ("EITF") No. 98-5 and to restate our financial statements for the fiscal years ended December 31, 2003 and 2004 to reflect the beneficial conversion feature of the convertible preferred stock. The restatement results in changes in classification of certain items included within shareholders' equity on our balance sheets as of December 31, 2003 and 2004, and a reduction to our earnings per share calculations for the year ended December 31, 2003. The restatement has no impact on total assets, liabilities, total shareholders' equity, net income (loss) or cash flows. The restatement will not have any effect on reported earnings for future periods.

We have restated our 2003 and 2004 financial statements to reflect the recording of the beneficial conversion feature of approximately \$7.5 million. The beneficial conversion feature relates to issuance of 881,732 shares of Series A convertible preferred stock in fiscal 2003. The beneficial conversion feature of the preferred shares in the amount of \$7.5 million is recorded in the fourth quarter of 2003, resulting in an increase in loss per share to common shareholders for the year ended December 31, 2003 to \$(2.38) per share from the previously reported \$(1.97) per share. The beneficial conversion feature does not change our reported earnings (loss) per share for the year ended December 31, 2004, nor any subsequent period. The effect of recording the beneficial conversion feature on the December 31, 2004 financial statements was an increase in the accumulated deficit of \$7.5 million and an offsetting increase in contributed capital. The restatement did not change total shareholders' equity at December 31, 2003 or 2004. A summary of the effects of the restatement as of and for the year ended December 31, 2003 and 2004 are as follows:

	DECEMBER 31, 2003		DECEMBER 31, 2004	
	AS PREVIOUSLY REPORTED	AS RESTATED	AS PREVIOUSLY REPORTED	AS RESTATED
Contributed capital .....	\$ 1,505,831	\$ 9,000,553	\$ 2,470,869	\$ 9,960,000
Retained earnings (accumulated deficit)	\$ 20,988,434	\$ 13,493,712	\$ (83,688,237)	\$ (91,180,000)
Net loss per share .....	\$ (1.97)	\$ (2.38)	\$ (3.64)	\$ (2.38)

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

TARRANT APPAREL GROUP  
VALUATION AND QUALIFYING ACCOUNTS

	BALANCE AT BEGINNING OF YEAR	ADDITIONS CHARGED TO COSTS AND EXPENSES	ADDITIONS CHARGED TO OTHER ACCOUNTS	DEDUCTIONS
	-----	-----	-----	-----
For the year ended December 31, 2002				
Allowance for returns and discounts...	\$ 2,681,601	\$ 453,167	\$ --	\$ --
Allowance for bad debt .....	\$ 3,484,647	\$ --	\$ --	\$ (2,302,794)
	=====	=====	=====	=====
For the year ended December 31, 2003				
Allowance for returns and discounts...	\$ 3,134,768	\$ --	\$ --	\$ (324,387)
Allowance for bad debt .....	\$ 1,181,853	\$ 234,149	\$ --	\$ --
Inventory reserve .....	\$ --	\$10,986,153	\$ --	\$ --
	=====	=====	=====	=====
For the year ended December 31, 2004				
Allowance for returns and discounts ..	\$ 2,810,381	\$ 738,326	\$ --	\$ (2,485,386)
Allowance for bad debt .....	\$ 1,416,002	\$ 476,016	\$ --	\$ (517,474)
Inventory reserve .....	\$10,986,153	\$ --	\$ --	\$ (9,869,491)
	=====	=====	=====	=====

F-39

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TARRANT APPAREL GROUP

By: /S/ GERARD GUEZ

-----  
Gerard Guez  
Chairman of the Board

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

SIGNATURE	TITLE	DATE
-----	-----	----
/S/ GERARD GUEZ	Chairman of the Board of Directors	May 31, 2005
----- Gerard Guez		
*	Vice Chairman of the Board of Directors	May 31, 2005
-----		

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

Todd Kay		
-----	*	Chief Executive Officer and Director (Principal Executive Officer)
Barry Aved		May 31, 2005
-----	/S/ CORAZON REYES	Chief Financial Officer, Treasurer and Director
Corazon Reyes		(Principal Financial and Accounting Officer)
-----	*	Director
Milton Koffman		May 31, 2005
-----	*	Director
Stephane Farouze		May 31, 2005
-----	*	Director
Mitchell Simbal		May 31, 2005
-----	*	Director
Joseph Mizrachi		May 31, 2005
-----	*	Director
Simon Mani		May 31, 2005

\* By: /S/ CORAZON REYES  
 -----  
 Corazon Reyes, As Attorney-In-Fact

S-1

TARRANT APPAREL GROUP

EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION
-----	-----
3.1	Restated Articles of Incorporation. (1)
3.1.1	Certificate of Amendment of Restated Articles of Incorporation. (9)
3.1.2	Certificate of Amendment of Restated Articles of Incorporation. (9)
3.1.3	Certificate of Amendment of Restated Articles of Incorporation. (17)
3.2	Restated Bylaws. (1)

Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

- 4.1 Specimen of Common Stock Certificate. (2)
- 4.2 Rights Agreement dated as of November 21, 2003, between Tarrant Apparel Group and Computershare Trust Company, as Rights Agent, including the Form of Rights Certificate and the Summary of Rights to Purchase Preferred Stock, attached thereto as Exhibits B and C, respectively. (16)
- 4.3 Certificate of Determination of Preferences, Rights and Limitations of Series B Preferred Stock. (18)
- 4.4 Form of 6% Secured Convertible Debenture. (25)
- 10.1 Tarrant Apparel Group Employee Incentive Plan.\* (22)
- 10.2 Tenancy Agreement dated July 15, 1994 between Lynx International Limited and Tarrant Company Limited as amended by that certain Supplementary Tenancy Agreement dated December 30, 1994 and that certain Second Supplementary Tenancy Agreement dated December 31, 1994. (1)
- 10.3 Services Agreement dated as of October 1, 1994, by and between the Company and Lynx International Limited. (1)
- 10.4 Indemnification Agreement dated as of March 14, 1995, by and among Tarrant Apparel Group, Gerard Guez and Todd Kay. (2)
- 10.5 Employment Agreement effective January 1, 1998, by and between Tarrant Apparel Group and Gerard Guez.\* (4)
- 10.5.1 First amendment to Employment Agreement dated as of January 10, 2000 by and between Gerard Guez and Tarrant Apparel Group.\* (8)
- 10.5.2 Second Amendment to Employment Agreement dated April 1, 2003 between Tarrant Apparel Group and Gerard Guez.\* (12)
- 10.5.3 Third Amendment to Employment Agreement, effective as of April 1, 2004, between Tarrant Apparel Group and Gerard Guez.\* (23)
- 10.6 Employment Agreement effective January 1, 1998, by and between Tarrant Apparel Group and Todd Kay.\* (4)
- 10.6.1 First Amendment to Employment Agreement dated as of January 10, 2000 by and between Todd Kay and Tarrant Apparel Group.\* (8)

EX-1

EXHIBIT NUMBER	DESCRIPTION
-----	-----
10.6.2	Second Amendment to Employment Agreement dated April 1, 2003 between Tarrant Apparel Group and Todd Kay.* (12)
10.6.3	Third Amendment to Employment Agreement, effective as of April 1, 2004, between Tarrant Apparel Group and Todd Kay.* (23)
10.7	Buying Agency Agreement executed as of April 4, 1995, by Azteca Production International, Inc. and Tarrant Company Ltd., with

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

- Tarrant Apparel Group acknowledging as to certain matters. (2)
- 10.8 Form of Indemnification Agreement with directors and certain executive officers. (3)
- 10.9 Employment Agreement effective as of the twenty-third day of March, 1999, by and between Charles Ghailian and Tarrant Apparel Group to pay CMG Inc.\* (5)
- 10.10 Loan Agreement dated December 30, 1999 by and between Standard Chartered Bank and Tarrant Apparel Group. (6)
- 10.11 Factoring Agreement dated as of September 29, 2004 by and among GMAC Commercial Finance LLC and Tarrant Apparel Group, Fashion Resource (TCL), Inc., TAG Mex, Inc., United Apparel Ventures, LLC, Private Brands, Inc. and NO! Jeans, Inc. (23)
- 10.12 Promissory note dated February 28, 2001 in the amount of US \$4,119,545.06 to pay to the order of Standard Chartered Bank (7)
- 10.13 Amended and Restated Limited Liability Company Operating Agreement of United Apparel Ventures, dated as of October 1, 2002, between Azteca Production International, Inc. and Tag Mex, Inc. (11)
- 10.14 Guaranty Agreement dated as of May 30, 2002 by and between UPS Capital Global Trade Finance Corporation and Tarrant Apparel Group and Fashion Resource (TCL), Inc. (9)
- 10.14.1 Conditional Consent Agreement dated December 31, 2002, between UPS Capital Global Trade Finance Corporation and Fashion Resource (TCL), Inc. (10)
- 10.15 Guaranty Agreement dated as of May 30, 2002 by and between UPS Capital Global Trade Finance Corporation and Gerard Guez. (9)
- 10.16 Syndicated Letter of Credit Facility dated June 13, 2002 by and between Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited as Borrowers and UPS Capital Global Trade Finance Corporation as Agent and Issuer and Certain Banks and Financial Institutions as Banks. (9)
- 10.16.1 Charge Over Shares dated June 13, 2002 by Fashion Resource (TCL), Inc. in favor of UPS Capital Global Trade Finance Corporation. (9)
- 10.16.2 Syndicated Composite Guarantee and Debenture dated June 13, 2002 between Tarrant Company Limited, Marble Limited and Trade link Holdings Limited and UPS Capital Global Trade Finance Corporation. (9)
- 10.16.3 Charge Over Shares dated February 26, 2003, between Machrima Luxembourg International Sarl and UPS Global Trade Finance Corporation. (11)
- 10.16.4 Fourth Deed of Variation to Syndicated Letter of Credit Facility dated June 18, 2003 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (12)

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

EXHIBIT NUMBER	DESCRIPTION
10.16.5	Letter Agreement dated September 1, 2003, among Tarrant Company Limited, Marble Limited, Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (15)
10.16.6	Fifth Deed of Variation to Syndicated Letter of Credit Facility dated December 23, 2003 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (20)
10.16.7	Sixth Deed of Variation to Syndicated Letter of Credit Facility dated March 17, 2004 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (21)
10.16.8	Seventh Deed of Variation to Syndicated Letter of Credit Facility dated May 5, 2004 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (22)
10.16.9	Eighth Deed of Variation to Syndicated Letter of Credit Facility effective as of May 10, 2004 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (22)
10.16.10	Ninth Deed of Variation to Syndicated Letter of Credit Facility effective as of September 30, 2004 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (23)
10.16.11	Tenth Deed of Variation to Syndicated Letter of Credit Facility effective as of December 31, 2004 among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (26)
10.16.12	Loan Agreement dated December 31, 2004 by and among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (26)
10.16.13	Amendment Agreement to Syndicated Composite Guarantee and Debenture dated December 31, 2004, by and among Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited and UPS Capital Global Trade Finance Corporation. (26)
10.16.14	Guaranty and Security Agreement dated December 31, 2004 by and among Tarrant Apparel Group, Fashion Resource (TCL), Inc. and UPS Capital Global Trade Finance Corporation. (26)
10.16.15	Guaranty and Security Agreement dated December 31, 2004 by and between Tarrant Luxembourg Sarl and UPS Capital Global Trade Finance Corporation. (26)
10.16.16	Amendment Agreement to Charge Over Shares dated December 31, 2004 by and between Tarrant Luxembourg Sarl and UPS Capital Global Trade Finance Corporation. (26)
10.17	Assignment of Promissory Note by Tarrant Apparel Group to Tarrant Company Limited and to Trade Link Holdings Company dated December

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

26, 2001. (9)

- 10.18 Exclusive Distribution Agreement dated April 1, 2003, between Federated Merchandising Group, an unincorporated division of Federated Department Stores, and Private Brands, Inc. (11)
- 10.18.1 Amendment No. 1 to Exclusive Distribution Agreement dated as of June 22, 2004, between Federated Merchandising Group, an unincorporated division of Federated Department Stores, and Private Brands, Inc. (22)
- 10.19 Unconditional Guaranty of Performance dated April 1, 2003, by Tarrant Apparel Group. (11)

EX-3

EXHIBIT NUMBER	DESCRIPTION
10.20	Promissory Note dated May 31, 2003 made by Gerard Guez in favor of Tarrant Apparel Group. (12)
10.21	Indemnification Agreement dated April 10, 2003 between Tarrant Apparel Group and Seven Licensing Company, LLC. (12)
10.22	Form of Subscription Agreement, by and between Tarrant Apparel Group and the Purchaser to be identified therein. (13)
10.23	Registration Rights Agreement dated October 17, 2003, by and among Tarrant Apparel Group and Sanders Morris Harris Inc. as agent and attorney-in-fact for the Purchasers identified therein. (13)
10.24	Placement Agent Agreement dated October 13, 2003, by and between Tarrant Apparel Group and Sanders Morris Harris Inc. (13)
10.25	Common Stock Purchase Warrant dated October 17, 2003, by and between Tarrant Apparel Group and Sanders Morris Harris Inc. (13)
10.26	Form of Voting Agreement, by and between Sanders Morris Harris Inc. and the Shareholder to be identified therein. (14)
10.27	Lease Agreement, dated as of August 29, 2003, between Tarrant Mexico S. de R.L. de C.V. and Acabados Y Cortes Textiles S.A. de C.V. (13)
10.28	Lease Agreement, dated as of August 29, 2003, between Tarrant Mexico S. de R.L. de C.V. and Acabados Y Cortes Textiles S.A. de C.V. (13)
10.29	Purchase Commitment Agreement, dated October 16, 2003, between Tarrant Mexico S. de R.L. de C.V. and Acabados Y Cortes Textiles S.A. de C.V. (13)
10.30	Employment Agreement, effective as of September 1, 2003, between the Company and Barry Aved. (15)
10.31	Employment Agreement, dated October 24, 2003, between the Company and Henry Chu. (15)

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

- 10.32 Placement Agent Agreement dated January 23, 2004 between Tarrant Apparel Group and Sanders Morris Harris Inc. (19)
- 10.33 Form of Subscription Agreement between Tarrant Apparel Group and the investor to be identified therein. (19)
- 10.34 Common Stock Purchase Warrant dated January 26, 2004 between Tarrant Apparel Group and Sanders Morris Harris Inc. (19)
- 10.35 Agreement for Purchase of Assets dated August 13, 2004 among Tarrant Mexico S. de R.L. de C.V., Acabados Y Cortes Textiles S.A. de C.V. and Construcciones Solticio S.A. de C.V. (23)
- 10.35.1 Amendment No. 1 to Agreement for Purchase of Assets dated October 29, 2004 among Tarrant Mexico S. de R.L. de C.V., Acabados Y Cortes Textiles S.A. de C.V. and Construcciones Solticio S.A. de C.V. (23)
- 10.36 Termination Agreement dated August 13, 2004 among Tarrant Mexico, S. de R.L. de C.V., Inmobiliaria Cuadros, S.A., de C.V. and Acabados y Cortes Textiles S.A. de C.V. (23)
- 10.37 Securities Purchase Agreement dated December 6, 2004, by and between Tarrant Apparel Group and the investors listed on the signature pages thereto. (24)
- 10.38 Registration Rights Agreement dated December 14, 2004, by and among Tarrant Apparel Group and the investors listed on the signature pages thereto. (25)

EX-4

EXHIBIT NUMBER	DESCRIPTION
10.39	Security Agreement dated December 14, 2004, by and among Tarrant Apparel Group and the investors listed on the signature pages thereto. (25)
10.40	Intercreditor Agreement dated December 14, 2004 by and among Tarrant Apparel Group, GMAC Commercial Finance, LLC, UPS Capital Global Trade Finance Corporation and T.R. Winston & Company, LLC. (25)
10.41	Common Stock Purchase Warrant dated December 14, 2004 issued by Tarrant Apparel Group in favor of T.R. Winston & Company, LLC. (25)
10.42	Form of Common Stock Purchase Warrant. (25)
14.1	Code of Ethical Conduct. (20)
21.1	Subsidiaries. (26)
23.1	Consent of Grant Thornton LLP.
23.2	Consent of Ernst & Young LLP.



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

- 31.1 Certificate of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as amended.
- 31.2 Certificate of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as amended.
- 32.1 Certificate of Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities and Exchange Act of 1934, as amended.
- 32.2 Certificate of Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities and Exchange Act of 1934, as amended.

-----  
\* Management contract or compensatory plan or arrangement.

- (1) Filed as an exhibit to the Company's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on May 4, 1995 (File No. 33-91874).
- (2) Filed as an exhibit to Amendment No. 1 to Registration Statement on Form S-1 filed with the Securities and Exchange Commission on July 15, 1995.
- (3) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1997.
- (4) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 1998.
- (5) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1999.
- (6) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 1999.
- (7) Filed as an exhibit to the Company's Annual Report on Form 10-K for the year ending December 31, 2000.
- (8) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ending March 31, 2001.
- (9) Filed as an exhibit to the Company's Quarterly Report on Form 10Q for the quarter ending June 30, 2002.
- (10) Filed as an exhibit to the Company's Annual Report on Form 10K for the year ending December 31, 2002.
- (11) Filed as an exhibit to the Company's Quarterly Report on Form 10Q for the quarter ending March 31, 2003.
- (12) Filed as an exhibit to the Company's Quarterly Report on Form 10Q for the quarter ending June 30, 2003.

EX-5

- (13) Filed as an exhibit to the Company's Current Report on Form 8-K dated October 16, 2003.
- (14) Filed as an exhibit to the Company's Registration Statement on Form S-3

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-K/A

filed with the Securities and Exchange Commission on October 30, 2003 (File No. 333-110090).

- (15) Filed as an exhibit to the Company's Quarterly Report on Form 10Q for the quarter ending September 30, 2003.
- (16) Filed as an exhibit to the Company's Current Report on Form 8-K dated November 12, 2003.
- (17) Filed as an exhibit to the Company's Current Report on Form 8-K dated December 4, 2003.
- (18) Filed as an exhibit to the Company's Amendment to Current Report on Form 8-K/A, filed December 12, 2003.
- (19) Filed as an exhibit to the Company's Current Report on Form 8-K dated January 23, 2004.
- (20) Filed as an exhibit to the Company's Annual Report on Form 10-K for year ending December 31, 2003.
- (21) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ending March 31, 2004.
- (22) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ending June 30, 2004.
- (23) Filed as an exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ending September 30, 2004.
- (24) Filed as an exhibit to the Company's Current Report on Form 8-K dated December 6, 2004.
- (25) Filed as an exhibit to the Company's Current Report on Form 8-K dated December 14, 2004.
- (26) Previously filed on Form 10-K for the year ended December 31, 2004.

EX-6