

FIRST BANCSHARES INC /MS/  
Form 10-Q  
November 15, 2010  
U. S. SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15 (D)  
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED: September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (D)  
OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NUMBER: 33-94288

THE FIRST BANCSHARES, INC.  
(EXACT NAME OF ISSUER AS SPECIFIED IN ITS CHARTER)

MISSISSIPPI 64-0862173  
(STATE OF INCORPORATION) (I.R.S. EMPLOYER IDENTIFICATION NO.)

6480 U.S. HIGHWAY 98 WEST  
HATTIESBURG, MISSISSIPPI 39402  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

(601) 268-8998  
(ISSUER'S TELEPHONE NUMBER, INCLUDING AREA CODE)

NONE  
(FORMER NAME, ADDRESS AND FISCAL YEAR, IF CHANGED SINCE LAST REPORT)

INDICATE BY CHECK MARK WHETHER THE ISSUER: (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING REQUIREMENTS FOR THE PAST 90 DAYS.

YES  NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A LARGE ACCELERATED FILER, AN ACCELERATED FILER, OR A NON-ACCELERATED FILER. SEE DEFINITION OF "ACCELERATED FILER AND LARGE ACCELERATED FILER" IN RULE 12B-2 OF THE EXCHANGE ACT.

LARGE ACCELERATED FILER  ACCELERATED FILER  NON-ACCELERATED FILER

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ON September 30, 2010, 3,019,869 SHARES OF THE ISSUER'S COMMON STOCK, PAR VALUE \$1.00 PER SHARE, WERE ISSUED AND OUTSTANDING.

TRANSITIONAL DISCLOSURE FORMAT (CHECK ONE):

YES  NO

INDICATE BY CHECK MARK WHETHER THE REGISTRANT IS A SHELL COMPANY (AS DEFINED IN RULE 12B-2 OF THE EXCHANGE ACT): YES  NO

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## PART I - FINANCIAL INFORMATION

## ITEM NO. 1. FINANCIAL STATEMENTS

## THE FIRST BANCSHARES, INC.

## CONSOLIDATED BALANCE SHEETS

(\$ amounts in thousands)

|   | (Unaudited)           |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2010 | December 31,<br>2009 |
| <b>ASSETS</b>   |                       |                      |
| Cash and due from banks   | \$ 8,415              | \$ 8,120             |
| Interest-bearing deposits with banks  | 20,235                | 296                  |
| Federal funds sold  | 11,557                | 7,575                |
| Total cash and cash equivalents   | 40,207                | 15,991               |
| Securities held-to-maturity, at amortized cost  | 3                     | 3                    |
| Securities available-for-sale, at fair value  | 94,554                | 112,231              |
| Other securities  | 2,063                 | 2,384                |
| Total securities  | 96,620                | 114,618              |
| Loans held for sale   | 6,283                 | 3,692                |
| Loans   | 329,794               | 315,103              |
| Allowance for loan losses   | (4,565)               | (4,762)              |
| Loans, net  | 331,512               | 314,033              |
| Premises and equipment  | 14,621                | 14,279               |
| Interest receivable   | 1,870                 | 2,318                |
| Cash surrender value of life insurance  | 6,035                 | 5,857                |
| Goodwill  | 702                   | 702                  |
| Other assets  | 13,182                | 9,754                |
|   | \$ 504,749            | \$ 477,552           |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                       |                      |
| <b>LIABILITIES:</b>   |                       |                      |
| <b>Deposits:</b>  |                       |                      |
| Noninterest-bearing   | \$ 47,686             | \$ 48,527            |
| Interest-bearing  | 349,980               | 335,227              |
| <b>TOTAL DEPOSITS</b>   | <b>397,666</b>        | <b>383,754</b>       |
| Interest payable  | 415                   | 672                  |
| Borrowed funds  | 30,625                | 32,037               |
| Subordinated debentures   | 10,310                | 10,310               |
| Other liabilities   | 8,573                 | 7,163                |
| <b>TOTAL LIABILITIES</b>  | <b>447,589</b>        | <b>433,936</b>       |
| <b>STOCKHOLDERS' EQUITY:</b>  |                       |                      |
| Preferred stock, no par value, \$1,000 per share liquidation, 10,000,000 shares authorized; 17,123 shares issued and outstanding at September 30, 2010 and 5,000 shares issued and outstanding at December 31, 2009 | 16,939                | 4,773                |
| Common stock, \$1 par value authorized 10,000,000 shares; 3,046,363 shares issued at September 30, 2010 and at December 31, 2009  | 3,046                 | 3,046                |
| Additional paid-in capital  | 23,424                | 23,418               |
| Retained earnings   | 14,069                | 12,944               |
| Accumulated other comprehensive income (loss)   | 146                   | (101)                |
|   | (464)                 | (464)                |

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Treasury stock, at cost, 26,494 shares at September 30, 2010 and at  
December 31, 2009

|                            |            |            |
|----------------------------|------------|------------|
| TOTAL STOCKHOLDERS' EQUITY | 57,160     | 43,616     |
|                            | \$ 504,749 | \$ 477,552 |

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## THE FIRST BANCSHARES, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(\$ amounts in thousands, except earnings and dividends per share)

|   | (Unaudited)<br>Three Months Ended<br>September 30, |               | (Unaudited)<br>Nine Months Ended<br>September 30, |               |
|---|--|---------------|---|---------------|
|   | 2010   | 2009          | 2010  | 2009          |
| <b>INTEREST INCOME:</b>   |  |               |   |               |
| Interest and fees on loans  | \$ 5,105   | \$ 5,141      | \$ 15,234   | \$ 15,489     |
| Interest and dividends on securities:                             |  |               |   |               |
| Taxable interest and dividends                                    | 426  | 695           | 1,512   | 2,246         |
| Tax exempt interest   | 312  | 256           | 909   | 697           |
| Interest on federal funds sold                                    | 6  | 12            | 22  | 81            |
| <b>TOTAL INTEREST INCOME</b>                                      | <b>5,849</b>                                       | <b>6,104</b>  | <b>17,677</b>                                     | <b>18,513</b> |
| <b>INTEREST EXPENSE:</b>  |  |               |   |               |
| Interest on deposits  | 1,289  | 2,085         | 4,512   | 6,547         |
| Interest on borrowed funds  | 334  | 408           | 1,070   | 1,392         |
| <b>TOTAL INTEREST EXPENSE</b>                                     | <b>1,623</b>                                       | <b>2,493</b>  | <b>5,582</b>                                      | <b>7,939</b>  |
| <b>NET INTEREST INCOME</b>  | <b>4,226</b>                                       | <b>3,611</b>  | <b>12,095</b>                                     | <b>10,574</b> |
| <b>PROVISION FOR LOAN LOSSES</b>                                  | <b>372</b>   | <b>(36)</b>   | <b>754</b>  | <b>1,056</b>  |
| <b>NET INTEREST INCOME AFTER PROVISION FOR<br/>LOAN LOSSES</b>    | <b>3,854</b>                                       | <b>3,647</b>  | <b>11,341</b>                                     | <b>9,518</b>  |
| <b>OTHER INCOME:</b>  |  |               |   |               |
| Service charges on deposit accounts                               | 600  | 640           | 1,786   | 1,845         |
| Other service charges and fees                                    | 654  | 505           | 1,393   | 1,524         |
| Gain on sale of investment securities                             | -  | -             | 51  | -             |
| Impairment loss on securities:                                    |  |               |   |               |
| Total other-than-temporary impairment loss                        | (282)  | (866)         | (565)   | (1,084)       |
| Less: Portion of loss recognized in other comprehensive<br>income | 82   | 852           | 216   | 999           |
| Net impairment loss recognized in earnings                        | (200)  | (14)          | (349)   | (85)          |
| <b>TOTAL OTHER INCOME</b>   | <b>1,054</b>                                       | <b>1,131</b>  | <b>2,881</b>                                      | <b>3,284</b>  |
| <b>OTHER EXPENSES:</b>  |  |               |   |               |
| Salaries and employee benefits                                    | 2,235  | 2,140         | 6,507   | 6,355         |
| Occupancy and equipment   | 392  | 500           | 1,458   | 1,491         |
| Other   | 1,398  | 1,067         | 3,653   | 3,409         |
| <b>TOTAL OTHER EXPENSES</b>                                       | <b>4,025</b>                                       | <b>3,707</b>  | <b>11,618</b>                                     | <b>11,255</b> |
| <b>INCOME BEFORE INCOME TAXES</b>                                 | <b>883</b>   | <b>1,071</b>  | <b>2,604</b>                                      | <b>1,547</b>  |
| <b>INCOME TAXES</b>   | <b>261</b>   | <b>301</b>    | <b>797</b>  | <b>405</b>    |
| <b>NET INCOME</b>   | <b>622</b>   | <b>770</b>    | <b>1,807</b>                                      | <b>1,142</b>  |
| <b>PREFERRED DIVIDENDS</b>  | <b>61</b>  | <b>63</b>     | <b>186</b>  | <b>163</b>    |
| <b>PREFERRED STOCK ACCRETION</b>                                  | <b>14</b>  | <b>14</b>     | <b>42</b>   | <b>42</b>     |
| <b>NET INCOME APPLICABLE TO COMMON<br/>STOCKHOLDERS</b>           | <b>\$ 547</b>                                      | <b>\$ 693</b> | <b>\$ 1,579</b>                                   | <b>\$ 937</b> |
| <b>NET INCOME APPLICABLE TO COMMON<br/>STOCKHOLDERS:</b>          |  |               |   |               |
| <b>BASIC</b>  | <b>\$ .18</b>                                      | <b>\$.23</b>  | <b>\$ .52</b>                                     | <b>\$ .31</b> |

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|                              |     |     |     |     |
|------------------------------|-----|-----|-----|-----|
| DILUTED                      | .18 | .23 | .52 | .31 |
| DIVIDENDS PER SHARE - COMMON | .05 | -   | .15 | -   |

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## THE FIRST BANCSHARES, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

|  | Common<br>Stock | Preferred<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income(Loss) | Treasury<br>Stock | Total     |
|--|-----------------|--------------------|----------------------------------|----------------------|---|-------------------|-----------|
| Balance,   |                 |                    |                                  |                      |   |                   |           |
| January 1, 2009  | \$ 3,017        | \$ -               | \$ 22,942                        | \$ 11,482            | \$ (409)  | \$ (464)          | \$ 36,568 |
| Net income   | -               | -                  | -                                | 1,142                | -   | -                 | 1,142     |
| Net change in unrealized gain<br>(loss) on available- for-sale<br>securities, net of tax | -               | -                  | -                                | -                    | 394   | -                 | 394       |
| Net change in unrealized gain<br>(loss) on derivative, net of tax                        | -               | -                  | -                                | -                    | 17  | -                 | 17        |
| Issuance of preferred stock<br>and warrant   | -               | 4,716              | 284                              | -                    | -   | -                 | 5,000     |
| Exercise of stock options  | 29              | -                  | 193                              | -                    | -   | -                 | 222       |
| Accretion of preferred stock<br>discount   | -               | 42                 | -                                | (42)                 | -   | -                 | -         |
| Dividends on preferred stock   | -               | -                  | -                                | (163)                | -   | -                 | (163)     |
| Balance, Sept. 30, 2009  | \$ 3,046        | \$ 4,758           | \$ 23,419                        | \$ 12,419            | \$ 2  | \$ (464)          | \$ 43,180 |
| Balance, January 1, 2010   | \$ 3,046        | \$ 4,773           | \$ 23,418                        | \$ 12,944            | \$ (101)  | \$ (464)          | \$ 43,616 |
| Net income   | -               | -                  | -                                | 1,807                | -   | -                 | 1,807     |
| Net change in unrealized gain<br>(loss) on available- for-sale<br>securities, net of tax | -               | -                  | -                                | -                    | 234   | -                 | 234       |
| Net change in unrealized gain<br>(loss) on derivative, net of tax                        | -               | -                  | -                                | -                    | 13  | -                 | 13        |
| Accretion of preferred stock<br>discount   | -               | 42                 | -                                | (42)                 | -   | -                 | -         |
| Dividends on preferred Stock   | -               | -                  | -                                | (186)                | -   | -                 | (186)     |
| Dividends on common stock,<br>\$.15 per share  | -               | -                  | -                                | (454)                | -   | -                 | (454)     |
| Issuance of preferred stock  | -               | 12,124             | -                                | -                    | -   | -                 | 12,124    |
| Restricted stock grant   | -               | -                  | 6                                | -                    | -   | -                 | 6         |
| Balance, Sept. 30, 2010  | \$ 3,046        | \$ 16,939          | \$ 23,424                        | \$ 14,069            | \$ 146  | \$ (464)          | \$ 57,160 |

THE FIRST BANCSHARES, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ Amounts in Thousands)

|   | (Unaudited)<br>Nine Months Ended<br>September 30, |                  |
|---|---|------------------|
|   | 2010  | 2009             |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |   |                  |
| <b>NET INCOME</b>   | <b>\$ 1,807</b>                                   | <b>\$ 1,142</b>  |
| Adjustments to reconcile net income to net cash provided by operating activities: |   |                  |
| Depreciation, amortization and accretion  | 880   | 967              |
| Impairment loss on securities   | 349   | 85               |
| Gain on sale of securities  | (51)  | -                |
| Provision for loan losses   | 754   | 1,056            |
| Loss on sale/writedown of ORE   | 115   | 128              |
| Loss on disposal of premises and equipment  | -   | 28               |
| Increase in cash value of life insurance  | (178)   | (159)            |
| Federal Home Loan Bank stock dividends  | (3)   | (11)             |
| Changes in:   |   |                  |
| Interest receivable   | 448   | 355              |
| Loans held for sale   | (2,591)   | (1,082)          |
| Interest payable  | (257)   | (138)            |
| Other, net  | 877   | 3,661            |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                                  | <b>2,150</b>                                      | <b>6,032</b>     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |   |                  |
| Maturities and calls of securities available-for-sale                             | 47,506  | 36,581           |
| Purchases of securities available-for-sale  | (31,160)  | (55,997)         |
| Decrease in other securities  | 324   | 210              |
| Proceeds from sale of securities available-for-sale                               | 1,051   | -                |
| Net (increase) decrease in loans  | (18,804)  | 226              |
| Net (additions)disposals in premises and equipment                                | (839)   | 236              |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>                                      | <b>(1,922)</b>                                    | <b>(18,744)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |   |                  |
| Increase in deposits  | 13,912  | 15,417           |
| Net decrease in borrowed funds  | (1,412)   | (13,964)         |
| Dividends paid on common stock  | (454)   | -                |
| Dividends paid on preferred stock   | (186)   | (163)            |
| Net proceeds from issuance and redemption of preferred stock                      | 12,123  | 5,000            |
| Exercise of stock options   | 5   | 223              |
| <b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>                                  | <b>23,988</b>                                     | <b>6,513</b>     |
| <b>NET INCREASE (DECREASE) IN CASH</b>  | <b>24,216</b>                                     | <b>(6,199)</b>   |
| <b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>                           | <b>15,991</b>                                     | <b>25,008</b>    |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>                                 | <b>\$ 40,207</b>                                  | <b>\$ 18,809</b> |
| <b>SUPPLEMENTAL DISCLOSURES:</b>  |   |                  |
| <b>CASH PAYMENTS FOR INTEREST</b>   | <b>\$ 5,839</b>                                   | <b>\$ 8,077</b>  |
| <b>CASH PAYMENTS FOR INCOME TAXES</b>   | <b>1,089</b>                                      | <b>719</b>       |
| <b>LOANS TRANSFERRED TO OTHER REAL ESTATE</b>                                     | <b>3,162</b>                                      | <b>1,110</b>     |





THE FIRST BANCSHARES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE A — BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial statements and with the instructions to Form 10-Q of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 2010, are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. For further information, please refer to the consolidated financial statements and footnotes thereto included in the Company's Form 10-K for the year ended December 31, 2009.

NOTE B — SUMMARY OF ORGANIZATION

The First Bancshares, Inc., Hattiesburg, Mississippi (the "Company"), was incorporated June 23, 1995, under the laws of the State of Mississippi for the purpose of operating as a bank holding company. The Company's primary asset is its interest in its wholly-owned subsidiary, The First, A National Banking Association (the Bank).

At September 30, 2010, the Company had approximately \$504.7 million in assets, \$336.1 million in loans, \$397.7 million in deposits, and \$57.2 million in stockholders' equity. For the nine months ended September 30, 2010, the Company reported a net income of \$1,807,000 (\$1,579,000 applicable to common stockholders).

In the first quarter of 2010, the Company declared and paid a special dividend of \$.05 and a quarterly dividend of \$.025 for a total dividend of \$.075 per common share.

In the second quarter of 2010, the Company declared and paid a dividend of \$.025 per common share.

In the third quarter of 2010, the Company declared and paid a dividend of \$.05 per common share.

No dividend was paid on common shares during 2009.

## NOTE C – PREFERRED STOCK AND WARRANT

On February 6, 2009, as part of the U.S. Department of Treasury's ("Treasury") Capital Purchase Program ("CPP"), the Company received a \$5.0 million equity investment by issuing 5 thousand shares of Series A, no par value preferred stock to the Treasury pursuant to a Letter Agreement and Securities Purchase Agreement that was previously disclosed by the Company. The Company also issued a warrant to the Treasury allowing it to purchase 54,705 shares of the Company's common stock at an exercise price of \$13.71. The warrant can be exercised immediately and has a term of 10 years.

The non-voting Series A preferred shares issued, with a liquidation preference of \$1 thousand per share, will pay a cumulative cash dividend quarterly at 5% per annum during the first five years the preferred shares are outstanding, resetting to 9% thereafter if not redeemed. The CPP also includes certain restrictions on dividend payments of the Company's lower ranking equity and the ability to purchase its outstanding common shares.

The Company allocated the proceeds received from the Treasury, net of transaction costs, on a pro rata basis to the Series A preferred stock and the warrant based on their relative fair values. The Company assigned \$.3 million and \$4.7 million to the warrant and the Series A preferred stock, respectively. The resulting discount on the Series A preferred stock is being accreted up to the \$5.0 million liquidation amount over the five year expected life of the Series A preferred stock.

On September 29, 2010, and pursuant to the terms of the letter agreement between the Company and the United States Department of the Treasury ("Treasury"), the Company closed a transaction whereby Treasury exchanged its 5,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series UST, (The "CPP Preferred Shares") for 5,000 shares of a new series of preferred stock designated Fixed Rate Cumulative Perpetual Preferred Stock, Series CD (the "CDCI Preferred Shares"). On the same day, and pursuant to the terms of the letter agreement between the Company and Treasury, the Company issued an additional 12,123 CDCI Preferred Shares to Treasury for a purchase price of \$12,123,000. As a result of the CDCI Transactions, the Company is no longer participating in the TARP Capital Purchase Program being administered by Treasury and is now participating in Treasury's TARP Community Development Capital Initiative (the "CDCI"). The terms of the CDCI Transactions are more fully set forth in the Exchange Letter Agreement and the Purchase Letter Agreement.

The Letter Agreement, pursuant to which the Preferred Shares were exchanged, contains limitations on the payment of dividends on the common stock to no more than 100% of the aggregate per share dividend and distributions for the immediate prior fiscal year (dividends of \$0.15 per share were declared and paid in 2010) and on the Company's ability to repurchase its common stock, and continues to subject the Company to certain of the executive compensation limitations included in the Emergency Economic Stabilization Act of 2008 (EESA), as previously disclosed by the Company.

The most significant difference in terms between the CDCI Preferred Shares and the CPP Preferred Shares is the dividend rate applicable to each. The CPP Preferred Shares entitled the holder to an annual dividend of 5% of the liquidation value of the shares, payable quarterly in arrears; by contrast, the CDCI Preferred Shares entitle the holder to an annual dividend of 2% of the liquidation value of the shares, payable quarterly in arrears. Other differences in terms between the CDCI Preferred Shares and the CPP Preferred Shares, including, without limitation, the restrictions on common stock dividends and on redemption of common stock and other securities exist. The terms of the CDCI Preferred Shares are more fully set forth in the Articles of Amendment creating the CDCI Preferred Shares, which Articles of Amendment were filed with the Mississippi Secretary of State on September 27, 2010.

As a condition to participation in the CDCI, the Company was required to obtain certification as a Community Development Financial Institution (a "CDFI") from Treasury's Community Development Financial Fund. On September 28, 2010, the Company was notified that its application for CDFI certification had been approved. In order to become certified and maintain its certification as a CDFI, the Company is required to meet the CDFI eligibility requirements set forth in 12 C.F.R. 1805.201(b).

#### NOTE D — EARNINGS APPLICABLE TO COMMON STOCKHOLDERS

Basic per share data is calculated based on the weighted-average number of common shares outstanding during the reporting period. Diluted per share data includes any dilution from potential common stock outstanding, such as stock options.

|                   | For the Three Months Ended<br>September 30, 2010 |                         |                   |
|-------------------|--|-------------------------|-------------------|
|                   | Net Income<br>(Numerator)                        | Shares<br>(Denominator) | Per Share<br>Data |
| Basic per share   | \$ 547,000                                       | 3,019,869               | \$ .18            |
| Diluted per share | \$ 547,000                                       | 3,020,558               | \$ .18            |

  

|                   | For the Nine Months Ended<br>September 30, 2010 |                         |                   |
|-------------------|---|-------------------------|-------------------|
|                   | Net Income<br>(Numerator)                       | Shares<br>(Denominator) | Per Share<br>Data |
| Basic per share   | \$ 1,579,000                                    | 3,019,869               | \$ .52            |
| Diluted per share | \$ 1,579,000                                    | 3,020,558               | \$ .52            |

  

|                   | For the Three Months Ended<br>September 30, 2009 |                         |                   |
|-------------------|--|-------------------------|-------------------|
|                   | Net Income<br>(Numerator)                        | Shares<br>(Denominator) | Per Share<br>Data |
| Basic per share   | \$ 693,000                                       | 3,019,869               | \$ .23            |
| Diluted per share | \$ 693,000                                       | 3,019,869               | \$ .23            |

|                   | For the Nine Months Ended<br>September 30, 2009 |                         |                   |
|-------------------|---|-------------------------|-------------------|
|                   | Net Income<br>(Numerator)                       | Shares<br>(Denominator) | Per Share<br>Data |
| Basic per share   | \$ 937,000                                      | 3,008,617               | \$ .31            |
| Diluted per share | \$ 937,000                                      | 3,008,617               | \$ .31            |

The Company granted 12,353 shares in restricted stock in the third quarter of 2010.

#### NOTE E — COMPREHENSIVE INCOME

The following table discloses Comprehensive Income for the periods reported in the Consolidated Statements of Income:

(In thousands)

|   | Quarter Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|---|--------------------------------|----------|------------------------------------|----------|
|   | 2010                           | 2009     | 2010                               | 2009     |
| Net Income  | \$ 622                         | \$ 770   | \$ 1,807                           | \$ 1,142 |
| Other Comprehensive Income, net of tax:   |                                |          |                                    |          |
| Unrealized holding gains on available-for-sale securities<br>during the period  | 207                            | 297      | 234                                | 394      |
| Unrealized gain (loss) on derivative carried at fair value<br>during the period | (12)                           | 17       | 13                                 | 17       |
| Comprehensive Income  | \$ 817                         | \$ 1,084 | \$ 2,054                           | \$ 1,553 |
| Unrealized holding gains on available- for-sale securities<br>during the period | \$ 207                         | \$ 297   | \$ 234                             | \$ 394   |
| Unrealized gain (loss) on derivative carried at fair value<br>during the period | (12)                           | 17       | 13                                 | 17       |
| Accumulated Other Comprehensive Loss, beginning of<br>period                    | (49)                           | (312)    | (101)                              | (409)    |
| Accumulated Other Comprehensive Income, end of period                           | \$ 146                         | \$ 2     | \$ 146                             | \$ 2     |

NOTE F — FAIR VALUE OF ASSETS AND LIABILITIES

The Company groups its financial assets measured at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange.

1: Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from

2: third party pricing services for identical or comparable assets or liabilities which use observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets and liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value

3: of the assets or liabilities.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying balance sheets.

Available-for-Sale Securities

The fair value of available-for-sale securities is determined by various valuation methodologies. Where quoted market prices are available in an active market, securities are classified within Level 1. If quoted market prices are not available, then fair values are estimated by using pricing models or quoted prices of securities with similar characteristics. Level 2 securities include U.S. Treasury securities, obligations of U.S. government corporations and agencies, obligations of states and political subdivisions, mortgage-backed securities and collateralized mortgage obligations. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

The following table presents the Company's assets that are measured at fair value on a recurring basis and the level within the hierarchy in which the fair value measurements fell as of September 30, 2010 and December 31, 2009 (in thousands):

September 30, 2010

|                               | Fair Value Measurements Using |  |   |  |
|-------------------------------|-------------------------------|--|---|--|
|                               | Fair Value                    | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Available-for-sale securities | \$ 94,554                     | \$ 987   | \$ 90,879   | \$ 2,688   |

December 31, 2009

|                               | Fair Value Measurements Using |  |   |  |
|-------------------------------|-------------------------------|--|---|--|
|                               | Fair Value                    | Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Available-for-sale securities | \$ 112,231                    | \$ 958   | \$ 108,040  | \$ 3,233   |

The following is a reconciliation of activity for assets measured at fair value based on significant unobservable (non-market) information.

| (Dollars in thousands)                                    | Bank-Issued<br>Trust Preferred Securities |          |
|---|---|----------|
|   | 2010                                      | 2009     |
| Balance, January 1  | \$ 3,233                                  | \$ -     |
| Transfers into Level 3                                    | -   | 5,338    |
| Transfers out of Level 3                                  | -   | -        |
| Other-than-temporary impairment loss included in earnings | (349)                                     | (111)    |
| Unrealized loss included in comprehensive income          | (196)                                     | (1,994)  |
| Balance at September 30, 2010 and December 31, 2009       | \$ 2,688                                  | \$ 3,233 |

Following is a description of the valuation methodologies used for assets measured at fair value on a non-recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy.

#### Impaired Loans

Loans for which it is probable that the Company will not collect all principal and interest due according to contractual terms are measured for impairment in accordance with the provisions of applicable authoritative guidance. Allowable methods for estimating fair value include using the fair value of the collateral for collateral dependent loans or, where a loan is determined not to be collateral dependent, using the discounted cash flow method.

If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal of the collateral and applying a discount factor to the value. If the impaired loan is determined not to be collateral dependent, then the discounted cash flow method is used. This method requires the impaired loan to be recorded at the present value of expected future cash flows discounted at the loan's effective interest rate. The effective interest rate of a loan is the contractual interest rate adjusted for any net deferred loan fees or costs, or premium or discount existing at origination or acquisition of the loan. Impaired loans are classified within Level 2 of the fair value hierarchy.



## Other Real Estate Owned

Other real estate owned acquired through loan foreclosure is initially recorded at fair value less estimated costs to sell, establishing a new cost basis. The adjustment at the time of foreclosure is recorded through the allowance for loan losses. Due to the subjective nature of establishing the fair value, the actual fair value of the other real estate owned or foreclosed asset could differ from the original estimate. If it is determined the fair value declines subsequent to foreclosure, a valuation allowance is recorded through non-interest expense. Operating costs associated with the assets are also recorded as non-interest expense. Gains and losses on the disposition of other real estate owned and foreclosed assets are netted and posted to other non-interest expense. Other real estate owned measured at fair value on a non-recurring basis at September 30, 2010, amounted to \$4.6 million.

The following table presents the fair value measurement of assets measured at fair value on a nonrecurring basis and the level within the fair value hierarchy in which the fair value measurements fell at September 30, 2010 and December 31, 2009.

September 30, 2010

|                         | Fair Value | Fair Value Measurements Using   |   |  |
|-------------------------|------------|---|---|--|
|                         |            | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Impaired loans          | \$ 4,770   | \$ -  | \$ 4,770  | \$ -   |
| Other real estate owned | \$ 4,552   | \$ -  | \$ 4,552  | \$ -   |

December 31, 2009

|                         | Fair Value | Fair Value Measurements Using   |   |  |
|-------------------------|------------|---|---|--|
|                         |            | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Impaired loans          | \$ 20,609  | \$ -  | \$ 20,609   | \$ -   |
| Other real estate owned | \$ 2,903   | \$ -  | \$ 2,903  | \$ -   |

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate that value:

Cash and Cash Equivalents – For such short-term instruments, the carrying amount is a reasonable estimate of fair value.

Investment in securities available-for-sale and held-to-maturity – The fair value measurement for securities available-for-sale was discussed earlier. The same measurement approach was used for securities held-to-maturity.

Loans – The fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposits – The fair values of demand deposits are, as required by authoritative guidance, equal to the carrying value of such deposits. Demand deposits include noninterest-bearing demand deposits, savings accounts, NOW accounts, and money market demand accounts. The fair value of variable rate term deposits, those repricing within six months or less, approximates the carrying value of these deposits. Discounted cash flows have been used to value fixed rate term deposits and variable rate term deposits repricing after six months. The discount rate used is based on interest rates currently being offered on comparable deposits as to amount and term.

Short-Term Borrowings – The carrying value of any federal funds purchased and other short-term borrowings approximates their fair values.

FHLB and Other Borrowings – The fair value of the fixed rate borrowings are estimated using discounted cash flows, based on current incremental borrowing rates for similar types of borrowing arrangements. The carrying amount of any variable rate borrowing approximates its fair value.

Subordinated Debentures – The subordinated debentures bear interest at a variable rate and the carrying value approximates the fair value.

Off-Balance Sheet Instruments – Fair values of off-balance sheet financial instruments are based on fees charged to enter into similar agreements. However, commitments to extend credit do not represent a significant value until such commitments are funded or closed. Management has determined that these instruments do not have a distinguishable fair value and no fair value has been assigned.

|                               | As of September 30, 2010 |                      | As of December 31, 2009 |                      |
|-------------------------------|--------------------------|----------------------|-------------------------|----------------------|
|                               | Carrying Amount          | Estimated Fair Value | Carrying Amount         | Estimated Fair Value |
|                               | (In thousands)           |                      |                         |                      |
| <b>Financial Instruments:</b> |                          |                      |                         |                      |
| <b>Assets:</b>                |                          |                      |                         |                      |
| Cash and cash equivalents     | \$ 40,207                | \$ 40,207            | \$ 15,991               | \$ 15,991            |
| Securities available-for-sale | 94,554                   | 94,554               | 112,231                 | 112,231              |
| Securities held-to-maturity   | 3                        | 3                    | 3                       | 3                    |
| Other securities              | 2,063                    | 2,063                | 2,384                   | 2,384                |
| Loans, net                    | 331,512                  | 344,596              | 314,033                 | 326,271              |
| <b>Liabilities:</b>           |                          |                      |                         |                      |
| Noninterest-bearing deposits  | \$ 47,686                | \$ 47,686            | \$ 48,527               | \$ 48,527            |
| Interest-bearing deposits     | 349,980                  | 351,485              | 335,227                 | 337,238              |
| Subordinated debentures       | 10,310                   | 10,310               | 10,310                  | 10,310               |
| FHLB and other borrowings     | 30,625                   | 30,625               | 32,037                  | 32,037               |



## NOTE G — LOANS

Loans typically provide higher yields than the other types of earning assets, and thus one of the Company's goals is for loans to be the largest category of the Company's earning assets. At September 30, 2010 and December 31, 2009, respectively, loans accounted for 72.4% and 72.2% of earning assets. The Company controls and mitigates the inherent credit and liquidity risks through the composition of its loan portfolio.

The following table shows the composition of the loan portfolio by category:

|  | Composition of Loan Portfolio |                  | December 31, 2009 |                  |
|--|-------------------------------|------------------|-------------------|------------------|
|  | September 30, 2010            |                  | Percent           |                  |
|  | Amount                        | Percent of Total | Amount            | Percent of Total |
|  | (Dollars in thousands)        |                  |                   |                  |
| Mortgage loans held for sale           | \$ 6,283                      | 1.9%             | \$ 3,692          | 1.2%             |
| Commercial, financial and agricultural | 50,765                        | 15.1             | 43,229            | 13.6             |
| Real Estate: Mortgage-commercial       | 105,232                       | 31.3             | 87,492            | 27.4             |
| Mortgage-residential                   | 99,632                        | 29.6             | 102,738           | 32.2             |
| Construction                           | 64,568                        | 19.2             | 68,695            | 21.5             |
| Consumer and other                     | 9,597                         | 2.9              | 12,949            | 4.1              |
| Total loans                            | 336,077                       | 100%             | 318,795           | 100%             |
| Allowance for loan losses              | (4,565)                       |                  | (4,762)           |                  |
| Net loans                              | \$ 331,512                    |                  | \$ 314,033        |                  |

In the context of this discussion, a "real estate mortgage loan" is defined as any loan, other than a loan for construction purposes, secured by real estate, regardless of the purpose of the loan. The Company follows the common practice of financial institutions in the Company's market area of obtaining a security interest in real estate whenever possible, in addition to any other available collateral. This collateral is taken to reinforce the likelihood of the ultimate repayment of the loan and tends to increase the magnitude of the real estate loan portfolio component. Generally, the Company limits its loan-to-value ratio to comply with regulatory guidelines. Management attempts to maintain a conservative philosophy regarding its underwriting guidelines and believes it will reduce the risk elements of its loan portfolio through strategies that diversify the lending mix.

Loans held for sale consist of mortgage loans originated by the Bank and sold into the secondary market. Commitments from investors to purchase the loans are obtained upon origination.

The following tables represent how the allowance for loan losses is allocated to a particular loan type as well as the percentage of the category to total loans at December 31, 2009 and September 30, 2010.

## Allocation of the Allowance for Loan Losses

|                            | September 30, 2010<br>(Dollars in thousands) |  |
|----------------------------|--|--|
|                            | Amount                                       | % of loans<br>in each category<br>to total loans |
| Commercial Non Real Estate | \$ 544                                       | 15.5%  |
| Commercial Real Estate     | 2,939  | 62.8   |
| Consumer Real Estate       | 782  | 16.9   |
| Consumer                   | 157  | 2.7  |
| Unallocated                | 143  | 2.1  |
| Total                      | \$ 4,565                                     | 100%   |

|                            | December 31, 2009<br>(Dollars in thousands) |  |
|----------------------------|---|--|
|                            | Amount                                      | % of loans<br>in each category<br>to total loans |
| Commercial Non Real Estate | \$ 1,015                                    | 13.9%  |
| Commercial Real Estate     | 2,564                                       | 62.2   |
| Consumer Real Estate       | 687   | 17.8   |
| Consumer                   | 317   | 3.9  |
| Unallocated                | 179   | 2.2  |
| Total                      | \$ 4,762                                    | 100%   |

The following table represents the Company's impaired loans at December 31, 2009 and September 30, 2010. This table excludes performing troubled debt restructurings.

|   | September<br>30, 2010 | December<br>31, 2009 |
|---|-----------------------|----------------------|
| (In thousands)  |                       |                      |
| Impaired Loans:   |                       |                      |
| Impaired loans without a valuation allowance  | \$ 3,020              | \$ 12,295            |
| Impaired loans with a valuation allowance   | 1,750                 | 8,314                |
| Total impaired loans  | \$ 4,770              | \$ 20,609            |
| Allowance for loan losses on impaired loans at period end   | \$ 584                | \$ 2,004             |
| Total nonaccrual loans  | \$ 4,443              | 4,367                |
| Past due 90 days or more and still accruing   | 159                   | 1,447                |
| Average investment in impaired loans  | 4,770                 | 19,114               |
| Interest paid on impaired loans for the nine month period ended Sept. 30, 2010 and year ended December 31, 2009 | 175                   | 1,297                |

## NOTE H — SECURITIES

The following disclosure of the estimated fair value of financial instruments is made in accordance with authoritative guidance. The estimated fair value amounts have been determined using available market information and appropriate valuation methodologies. However, considerable judgment is necessarily required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that could be realized in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

A summary of the amortized cost and estimated fair value of available-for-sale securities and held-to-maturity securities at September 30, 2010, follows:

|   | September 30, 2010 |                              |                               |                         |
|---|--------------------|------------------------------|-------------------------------|-------------------------|
|   | Amortized<br>Cost  | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated Fair<br>Value |
| Available-for-sale securities:  |                    |                              |                               |                         |
| Obligations of U.S. Government Agencies                                 | \$ 14,839          | \$ 225                       | \$ 7                          | \$ 15,057               |
| Tax-exempt and taxable obligations of states and municipal subdivisions | 48,448             | 1,647                        | 47                            | 50,048                  |
| Mortgage-backed securities  | 19,915             | 822                          | 65                            | 20,672                  |
| Corporate obligations   | 9,879              | 13                           | 2,102                         | 7,790                   |
| Other   | 1,255              | -                            | 268                           | 987                     |
| Total   | \$ 94,336          | \$ 2,707                     | \$ 2,489                      | \$ 94,554               |
| Held-to-maturity securities:  |                    |                              |                               |                         |
| Mortgage-backed securities  | \$ 3               | \$ 0                         | \$ 0                          | \$ 3                    |

#### NOTE I — ALLOWANCE FOR LOAN LOSSES

The Company has developed policies and procedures for evaluating the overall quality of its credit portfolio and the timely identification of potential problem loans. Management's judgment as to the adequacy of the allowance is based upon a number of assumptions which it believes to be reasonable, but which may not prove to be accurate, particularly given the Company's short operating history and rapid growth. Thus, there can be no assurance that charge-offs in future periods will not exceed the allowance for loan losses or that additional increases in the loan loss allowance will not be required.

The Company's allowance consists of two parts. The first part is determined in accordance with authoritative guidance regarding contingencies. The Company's determination of this part of the allowance is based upon quantitative and qualitative factors. A loan loss history based upon the three year quarterly moving average is utilized in determining the appropriate allowance. Historical loss factors are determined by graded and ungraded loans by loan type. These historical loss factors are applied to the loans by loan type to determine an indicated allowance. The loss factors of peer groups are considered in the determination of the allowance and are used to assist in the establishment of a long-term loss history for areas in which this data is unavailable and incorporated into the qualitative factors to be considered. The historical loss factors may also be modified based upon other qualitative factors including but not limited to local and national economic conditions, trends of delinquent loans, changes in lending policies and underwriting standards, concentrations, and management's knowledge of the loan portfolio. These factors require judgment upon the part of management and are based upon state and national economic reports received from various institutions and agencies including the Federal Reserve Bank, United States Bureau of Economic Analysis, Bureau of Labor Statistics, meetings with the Company's loan officers and loan committee, and data and guidance received or obtained from the Company's regulatory authorities.

The second part of the allowance is determined in accordance with authoritative guidance regarding loan impairment. Impaired loans are determined based upon a review by internal loan review and senior loan officers. Impaired loans are loans for which the Bank does not expect to receive contractual interest and/or principal by the due date. A specific allowance is assigned to each loan determined to be impaired based upon the value of the loan's underlying collateral. Appraisals are used by management to determine the value of the collateral.

The sum of the two parts constitutes management's best estimate of an appropriate allowance for loan losses. When the estimated allowance is determined, it is presented to the Company's audit committee for review and approval on a quarterly basis.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis. Impaired loans not deemed collateral dependent are analyzed according to the ultimate repayment source, whether that is cash flow from the borrower, guarantor or some other source of repayment. Impaired loans are deemed collateral dependent if in the Company's opinion the ultimate source of repayment will be generated from the liquidation of collateral.

The Company discontinues accrual of interest on loans when management believes, after considering economic and business conditions and collection efforts, that a borrower's financial condition is such that the collection of interest is doubtful. Generally, the Company will place a delinquent loan in nonaccrual status when the loan becomes 90 days or more past due. At the time a loan is placed in nonaccrual status, all interest which has been accrued on the loan but remains unpaid is reversed and deducted from earnings as a reduction of reported interest income. No additional interest is accrued on the loan balance until the collection of both principal and interest becomes reasonably certain.

#### NOTE J – SUBSEQUENT EVENTS

Subsequent events have been evaluated by management through the date the financial statements were issued.

#### NOTE K – RECLASSIFICATION

Certain amounts in the 2009 financial statements have been reclassified for comparative purposes to conform to the current period financial statement presentation.



## ITEM NO. 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### FINANCIAL CONDITION

The following discussion contains "forward-looking statements" relating to, without limitation, future economic performance, plans and objectives of management for future operations, and projections of revenues and other financial items that are based on the beliefs of the Company's management, as well as assumptions made by and information currently available to the Company's management. The words "expect," "estimate," "anticipate," and "believe," as well as similar expressions, are intended to identify forward-looking statements. The Company's actual results may differ materially from the results discussed in the forward-looking statements, and the Company's operating performance each quarter is subject to various risks and uncertainties that are discussed in detail in the Company's filings with the Securities and Exchange Commission, including the "Risk Factors" section in the Company's most recently filed Form 10-K.

The First represents the primary asset of the Company. The First reported total assets of \$503.8 million at September 30, 2010, compared to \$476.6 million at December 31, 2009. Loans increased \$17.3 million, or 5.4%, during the first nine months of 2010. Deposits at September 30, 2010, totaled \$409.8 million compared to \$384.0 million at December 31, 2009. For the nine month period ended September 30, 2010, The First reported net income of \$2.1 million compared to \$1.4 million for the nine months ended September 30, 2009.

**NONPERFORMING ASSETS AND RISK ELEMENTS.** Diversification within the loan portfolio is an important means of reducing inherent lending risks. At September 30, 2010, The First had no concentrations of ten percent or more of total loans in any single industry or any geographical area outside its immediate market areas.

At September 30, 2010, The First had loans past due as follows:

|   | (\$ In Thousands) |       |
|---|-------------------|-------|
| Past due 30 through 89 days                 | \$                | 9,456 |
| Past due 90 days or more and still accruing |                   | 159   |

The accrual of interest is discontinued on loans which become ninety days past due (principal and/or interest), unless the loans are adequately secured and in the process of collection. Nonaccrual loans totaled \$4.4 million at September 30, 2010, an increase of \$.1 million from December 31, 2009. Any other real estate owned is carried at fair value, determined by an appraisal. Other real estate owned totaled \$4.6 million at September 30, 2010. A loan is classified as a restructured loan when the interest rate is materially reduced or the term is extended beyond the original maturity date because of the inability of the borrower to service the debt under the original terms. At September 30, 2010, the Bank had \$4.1 million in commercial loans and \$.8 million in consumer loans that were modified as troubled debt restructurings. Of these amounts considered as troubled debt restructurings \$.7 million was 1-4 family performing in accordance with the modified terms and \$1.1 million was commercial loans performing in accordance with modified terms.

### LIQUIDITY AND CAPITAL RESOURCES

Liquidity is adequate with cash and cash equivalents of \$40.2 million as of September 30, 2010. In addition, loans and investment securities repricing or maturing within one year or less exceeded \$145.1 million at September 30, 2010. Approximately \$45.1 million in loan commitments could fund within the next six months and other commitments, primarily standby letters of credit, totaled \$.6 million at September 30, 2010.

There are no known trends or any known commitments or uncertainties that will result in The First's liquidity increasing or decreasing in a material way.

Total consolidated equity capital at September 30, 2010, was \$57.2 million, or approximately 11.3% of total assets. The Company currently has adequate capital positions to meet the minimum capital requirements for all regulatory agencies. The Company's capital ratios as of September, 2010, were as follows:

|                   |        |
|-------------------|--------|
| Tier 1 leverage   | 13.36% |
| Tier 1 risk-based | 18.21% |
| Total risk-based  | 19.46% |

On June 30, 2006, The Company issued \$4,124,000 of floating rate junior subordinated deferrable interest debentures to The First Bancshares Statutory Trust 2 in which the Company owns all of the common equity. The debentures are the sole asset of the Trust. The Trust issued \$4,000,000 of Trust Preferred Securities (TPSs) to investors. The Company's obligations under the debentures and related documents, taken together, constitute a full and unconditional guarantee by the Company of the Trust's obligations under the preferred securities. The preferred securities are redeemable by the Company in 2011, or earlier in the event the deduction of related interest for federal income taxes is prohibited, treatment as Tier 1 capital is no longer permitted, or certain other contingencies arise. The preferred securities must be redeemed upon maturity of the debentures in 2036. Interest on the preferred securities is the three month London Interbank Offer Rate (LIBOR) plus 1.65% and is payable quarterly. The terms of the subordinated debentures are identical to those of the preferred securities. On July 27, 2007, The Company issued \$6,186,000 of floating rate junior subordinated deferrable interest debentures to The First Bancshares Statutory Trust 3 in which the Company owns all of the common equity. The debentures are the sole asset of Trust 3. The Trust issued \$6,000,000 of Trust Preferred Securities (TPSs) to investors. The Company's obligations under the debentures and related documents, taken together, constitute a full and unconditional guarantee by the Company of the Trust's obligations under the preferred securities. The preferred securities are redeemable by the Company in 2012, or earlier in the event the deduction of related interest for federal income taxes is prohibited, treatment as Tier 1 capital is no longer permitted, or certain other contingencies arise. The preferred securities must be redeemed upon maturity of the debentures in 2037. Interest on the preferred securities is the three month LIBOR plus 1.40% and is payable quarterly. The terms of the subordinated debentures are identical to those of the preferred securities. In accordance with the authoritative guidance, the trusts are not included in the consolidated financial statements.

## RESULTS OF OPERATIONS – QUARTERLY

The Company had a consolidated net income of \$622,000 for the three months ended September 30, 2010, compared with consolidated net income of \$770,000 for the same period last year.

Net interest income increased to \$4.2 million from \$3.6 million for the three months ended September 30, 2010, or an increase of 17.0% as compared to the same period in 2009. Earning assets through September 30, 2010, increased \$10.9 million, or 2.4% and interest-bearing liabilities decreased \$8.5 million or 2.1% when compared to June 30, 2010.

Non interest income for the three months ended September 30, 2010, was \$1,054,000 compared to \$1,131,000 for the same period in 2009, reflecting a decrease of \$77,000 or 6.8%. An increase of \$200,000 in impairment losses to the Company's trust preferred securities attributed to the decrease. Included in noninterest income is service charges on deposit accounts, which for the three months ended September 30, 2010, totaled \$600,000 compared to \$640,000 for the same period in 2009.

Non interest expense increased by \$318,000 or 8.6% for the three months ended September 30, 2010, when compared with the same period in 2009. Increases in expenses related to Other Real Estate and FDIC assessments accounted for this increase.



## RESULTS OF OPERATIONS – YEAR TO DATE

The Company had a consolidated net income of \$1,807,000 for the nine months ended September 30, 2010, compared with consolidated net income of \$1,142,000 for the same period last year.

Net interest income after provision for loan losses increased to \$11.3 million from \$9.5 million for the nine months ended September 30, 2010, or an increase of 19.2% as compared to the same period in 2009. Earning assets through September 30, 2010, increased \$10.8 million, or 2.4% and interest-bearing liabilities increased \$3.8 million when compared to September 30, 2009.

Noninterest income for the nine months ended September 30, 2010, was \$2,881,000 compared to \$3,284,000 for the same period in 2009, reflecting a decrease of \$403,000 or 12.2%. Included in noninterest income are service charges on deposit accounts, which for the nine months ended September 30, 2010, totaled \$1,786,000 compared to \$1,845,000 for the same period in 2009, reflecting a decrease of \$59,000. An increase of \$264,000 in impairment losses related to trust preferred securities attributed to this decrease.

The provision for loan losses was \$754,000 in the nine months ended September 30, 2010, compared with \$1,056,000 for the same period in 2009. The allowance for loan losses of \$4.6 million at September 30, 2010 (approximately 1.4% of loans) is considered by management to be adequate to cover losses inherent in the loan portfolio. The level of this allowance is dependent upon a number of factors, including the total amount of past due loans, general economic conditions, and management's assessment of potential losses. This evaluation is inherently subjective as it requires estimates that are susceptible to significant change. Ultimately, losses may vary from current estimates and future additions to the allowance may be necessary. Thus, there can be no assurance that charge-offs in future periods will not exceed the allowance for loan losses or that additional increases in the loan loss allowance will not be required. Management evaluates the adequacy of the allowance for loan losses quarterly and makes provisions for loan losses based on this evaluation.

Noninterest expenses increased by \$363,000 or 3.2% for the nine months ended September 30, 2010, when compared with the same period in 2009. Increases in expenses related to Other Real Estate and FDIC assessments accounted for this increase.

## ITEM NO. 3. CONTROLS AND PROCEDURES

As of September 30, 2010, (the "Evaluation Date"), we carried out an evaluation, under the supervision of and with the participation of our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended. Based on this evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures are effective to ensure that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms.

There have been no changes, significant or otherwise, in our internal controls over financial reporting that occurred during the quarter ended September 30, 2010, that have materially affected, or are reasonably likely to affect, our internal control over financial reporting.

#### ITEM NO. 4. RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2010-06, "Improving Disclosures about Fair Value Measurements" (ASC Subtopic 820-10). This guidance requires additional disclosures concerning transfers into and out of Levels 1 and 2 of the fair value measurement hierarchy and activity in Level 3 measurements. ASU No. 2010-06 also clarifies existing disclosure requirements regarding the level of disaggregation and inputs and valuation techniques. ASU No. 2010-06 is generally effective for reporting periods beginning after December 15, 2009. The Company adopted the guidance in ASU No. 2010-06 for the quarter ended March 31, 2010. Please refer to Note F of these Notes to Consolidated Financial Statements for disclosures related to the Company's fair value measurements.

On January 1, 2010, ASU No. 2009-16, "Transfers and Servicing, Topic 860: Accounting for Transfers of Financial Assets" became effective. This ASU removed the concept of a qualifying special-purpose entity from generally accepted accounting principles and changed the requirements for derecognizing financial assets. Upon adoption of the ASU, the Company had no change in its balance sheet or required capital since the Company has not used off-balance sheet financing.

In July 2010, the FASB issued ASU No. 2010-20, "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." This guidance will require companies to provide additional disclosures relating to the credit quality of their financing receivables and the credit reserves held against them, including the aging of past-due receivables, credit quality indicators, and modifications of financing receivables. For public companies, the disclosure requirements as of the end of a reporting period are effective for periods ending on or after December 15, 2010. The disclosure requirements for activity occurring during a reporting period are effective for periods beginning on or after December 15, 2010. The Company is currently evaluating the possible effects of this guidance on its financial statement disclosures.

#### PART II — OTHER INFORMATION

##### ITEM 1. LEGAL PROCEEDINGS

On October 8, 2007 The First Bancshares, Inc. (the "Company") and its subsidiary, The First, A National Banking Association (the "Bank") were formally named as defendants and served with a First Amended Complaint in litigation styled Nick D. Welch v. Oak Grove Land Company, Inc., Fred McMurry, David E. Johnson, J. Douglas Seidenburg, The First, a National Banking Association, The First Bancshares, Inc., and John Does 1 through 10, Civil Action No. 2006-236-CV4, pending in the Circuit Court of Jones County, Mississippi, Second Judicial District (the "First Amended Complaint").

The allegations by Welch against the Company and the Bank include counts of 1) Intentional Misrepresentation and Omission; 2) Negligent Misrepresentation and/or Omission; 3) Breach of Fiduciary Duty; 4) Breach of Duty of Good Faith and Fair Dealing; and 5) Civil Conspiracy. The First Amended Complaint served by Welch on October 8, 2007 added the Company and the Bank as defendants in this ongoing litigation. The Plaintiff seeks damages from all the defendants, including \$2,957,385.00, annual dividends for the year 2006 in the amount of \$.30 per share, punitive damages, and attorneys' fees and costs, and is more fully described in Form 8-K filed by the Company on October 10, 2007. The Company and the Bank both deny any liability to Welch, and they intend to defend vigorously against this lawsuit.

The Defendants removed the case to the United States District Court for the Southern District of Mississippi, Hattiesburg Division, on March 12, 2008 based upon the Court's federal question jurisdiction. On April 11, 2008, the Plaintiff filed a Motion to Remand the case to the Circuit Court of Jones County, Mississippi. The Motion to Remand was granted, and the case is currently pending in the Circuit Court of Jones County, Mississippi, Second Judicial District. The case has been set for trial on February 7, 2011 in the Circuit Court of Jones County, Mississippi.

ITEM 1A. RISK FACTORS

There are no material changes in the Company's risk factors since December 31, 2009. Please refer to the Annual Report on Form 10-K of The First Bancshares, Inc., filed with the Securities and Exchange Commission on March 30, 2010.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITY AND USE OF PROCEEDS

Not Applicable

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable

ITEM 4. REMOVED AND RESERVED

ITEM 5. OTHER INFORMATION

Not Applicable

ITEM 6. EXHIBITS

(a) Exhibits

Exhibit No.

- |      |  |
|------|--|
| 31.1 | Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2 | Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1 | Certification of principal executive officer pursuant to 18 U. S. C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of principal financial officer pursuant to 18 U. S. C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE FIRST BANCSHARES, INC.  
(Registrant)

November 12, 2010  
(Date)

/s/ M. RAY (HOPPY) COLE, JR.  
M. Ray (Hoppy) Cole, Jr.  
Chief Executive Officer

November 12, 2010  
(Date)

/s/ DEEDEE LOWERY  
DeeDee Lowery,  
Executive Vice President and Chief  
Financial Officer