

FRAWLEY CORP  
Form 10-Q  
December 02, 2008

**U.S. SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-6436

**FRAWLEY CORPORATION**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Delaware  
(STATE OR OTHER JURISDICTION OF INCORPORATION)

95-2639686  
(I.R.S. EMP I.D. NO)

5737 Kanan Rd. PMB # 188, Agoura Hills, California  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

91301  
(ZIP CODE)

(818)735-6640

(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

(FORMER NAME, ADDRESS AND FISCAL YEAR, IF CHANGED SINCE LAST REPORT)

Indicated by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.):

YES  NO

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the latest practicable date.

Common stock, par value \$1  
(Class)

1,222,900  
Outstanding at March 31, 2008

Total Number of Pages 13

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FRAWLEY CORPORATION AND SUBSIDIARIES

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**ITEM I: FINANCIAL STATEMENTS**  
**FRAWLEY CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

|  | MARCH 31,<br>2008<br>(Unaudited) | DECEMBER 31,<br>2007 |
|--|----------------------------------|----------------------|
| <b><u>ASSETS</u></b>   |                                  |                      |
| <b>CURRENT ASSETS</b>  |                                  |                      |
| Cash   | \$ 4,000                         | \$ 14,000            |
| Accounts receivable, net   | 4,000                            | 4,000                |
| Prepaid expenses and other current assets  | 5,000                            | 18,000               |
| <b>TOTAL CURRENT ASSETS</b>  | <b>13,000</b>                    | <b>36,000</b>        |
| Real estate investments, net   | 457,000                          | 457,000              |
| Investment in partnership  | 16,000                           | 16,000               |
| <b>TOTAL ASSETS</b>  | <b>\$ 486,000</b>                | <b>\$ 509,000</b>    |
| <b><u>LIABILITIES AND STOCKHOLDERS' DEFICIT</u></b>  |                                  |                      |
| <b>CURRENT LIABILITIES</b>   |                                  |                      |
| Notes payable to stockholders  | \$ 2,397,000                     | \$ 2,387,000         |
| Accounts payable and accrued expenses  | 169,000                          | 173,000              |
| Interest payable to related parties  | 2,112,000                        | 2,050,000            |
| Deposits   | 374,000                          | 374,000              |
| <b>TOTAL CURRENT LIABILITIES</b>   | <b>5,052,000</b>                 | <b>4,984,000</b>     |
| <b>LONG TERM LIABILITIES</b>   |                                  |                      |
| Long term note payable   | 160,000                          | 160,000              |
| <b>TOTAL LIABILITIES</b>   | <b>5,212,000</b>                 | <b>5,144,000</b>     |
| <b>STOCKHOLDERS' DEFICIT:</b>  |                                  |                      |
| Preferred stock, par value \$1 per share:<br>Authorized, 1,000,000 shares; none issued             |                                  |                      |
| Common stock, par value \$1 per share;<br>Authorized, 6,000,000 shares, issued<br>1,414,217 shares | 1,414,000                        | 1,414,000            |
| Capital surplus  | 17,209,000                       | 17,209,000           |
| Accumulated deficit  | (22,588,000)                     | (22,497,000)         |
|  | (3,965,000)                      | (3,874,000)          |
| Less common stock in treasury,<br>191,312 shares (at cost)   | (761,000)                        | (761,000)            |
| <b>TOTAL STOCKHOLDERS' DEFICIT</b>   | <b>(4,726,000)</b>               | <b>(4,635,000)</b>   |

|   |    |         |    |         |
|---|----|---------|----|---------|
| TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT | \$ | 486,000 | \$ | 509,000 |
|---|----|---------|----|---------|

See notes to consolidated financial statements.

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FRAWLEY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(UNAUDITED)

|  | Three Months Ended<br>MARCH 31, |                     |
|--|---------------------------------|---------------------|
|  | 2008                            | 2007                |
| <b>REVENUES:</b>                                     |                                 |                     |
| Other income   | \$ -                            | \$ -                |
| <b>COSTS AND EXPENSES:</b>                           |                                 |                     |
| Selling, general and administrative expenses         | 29,000                          | 62,000              |
| Interest expense                                     | 62,000                          | 52,000              |
| <b>TOTAL COSTS AND EXPENSES</b>                      | <b>91,000</b>                   | <b>114,000</b>      |
| <b>NET LOSS</b>                                      | <b>\$ (91,000)</b>              | <b>\$ (114,000)</b> |
| <b>NET LOSS PER SHARE, COMMON</b>                    | <b>\$ (0.07)</b>                | <b>\$ (0.09)</b>    |
| <b>FULLY DILUTED</b>                                 | <b>\$ (0.07)</b>                | <b>\$ (0.09)</b>    |
| Weighted average number of Common shares outstanding | 1,222,900                       | 1,222,900           |

See notes to consolidated financial statements.

**FRAWLEY CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

|   | Three Months Ended<br>MARCH 31, |                  |
|---|---------------------------------|------------------|
|   | 2008                            | 2007             |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                |                                 |                  |
| Net loss  | \$ (91,000)                     | \$ (114,000)     |
| Adjustments to reconcile net loss to net cash used in operating activities: |                                 |                  |
| Changes in operating assets and liabilities:                                |                                 |                  |
| Short and long-term accounts receivable, net                                | -                               | -                |
| Prepaid expenses and other current assets                                   | 13,000                          | 16,000           |
| Accounts payable and accrued liabilities                                    | 58,000                          | 31,000           |
| <b>TOTAL ADJUSTMENTS</b>  | <b>71,000</b>                   | <b>47,000</b>    |
| <b>NET CASH USED IN OPERATING ACTIVITIES</b>                                | <b>(20,000)</b>                 | <b>(67,000)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                |                                 |                  |
| Short-term debt borrowings from related party                               | 10,000                          | 78,000           |
| <b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>                              | <b>(10,000)</b>                 | <b>11,000</b>    |
| <b>CASH, BEGINNING OF PERIOD</b>  | <b>14,000</b>                   | <b>7,000</b>     |
| <b>CASH, END OF PERIOD</b>  | <b>\$ 4,000</b>                 | <b>\$ 18,000</b> |

See notes to consolidated financial statements.

**FRAWLEY CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

NOTE In the opinion of management, the accompanying unaudited consolidated financial statements contain all  
1: adjustments necessary to present fairly the financial position as of March 31, 2008, and the results of  
operations and changes in cash flows for the three months then ended.

NOTE The results of operations for the three months ended March 31, 2008 as compared to the results of 2007 are  
2: not necessarily indicative of results to be expected for the full year.



## **FRAWLEY CORPORATION AND SUBSIDIARIES**

### **ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

#### **Real Estate**

For the quarter ended March 31, 2008, the real estate operating loss was \$74,000 compared to a loss of \$88,000 for the same period in 2007. However, real estate losses will continue as the Company incurs carrying costs and improvements required to sell the remaining properties.

In February 2004, the Company received notice from Los Angeles County that the county intends to severely restrict grading permits and may require condition use permits for grading on the Company's property. In addition, the County of Los Angeles announced its intention to restrict the building of residences on three of the Company's six parcels of land because of new ridgeline building ordinances. Prior to the ordinance deadline, the Company received grandfathering status on three of its remaining parcels. Because the grandfathering clause is conditional, it is unclear whether or not the Company will be able to take advantage of this grandfathering status until the Company completes the permit process. The above regulations potentially require multi-year processing to reach the point that a parcel can be sold to a third party.

If an agreement cannot be reached with Los Angeles County, these new regulations may force the Company to liquidate its real estate, make settlements with its lenders and close down its real estate development business. As of March 31, 2008, no decision has been made by management regarding liquidation, nor can they determine the potential financial impact to the Company. Accordingly, the March 31, 2008 financial statements do not reflect any adjustments that might result from these new and more stringent regulations.

After the closing of the financial period, the Company received rough grading sign off for one of the three parcels that the company has previously received grandfathering status. The company is currently marketing this property for sale. The real estate broker, has informed the company there are no current lenders for real estate sales involving land only sales, because there is not financing for land sales, the Company will have to seek a cash buyer or may involve discounts to the sale price.

#### **Liquidity and Capital Resources**

The Company's recurring losses from continuing operations and difficulties in generating cash flow sufficient to meet its obligations raise substantial doubt about its ability to continue as a going concern.

Real Estate and Corporate overhead are producing losses that the real-estate business is unable to absorb. The required investments in real estate are currently funded from loans.

The Company intends to meet its obligations through real estate sales. The limited resources available to the Company will be directed at reducing operating expenses and selling real estate.

## **PART II – OTHER INFORMATION**

### **ITEM 1: Legal Proceedings**

The Company is named as a defendant in the Chatham Brothers Toxic Waste cleanup lawsuit. In February 1991, the Company was identified as one of many “Potentially Responsible Parties” (PRPS) in the Chatham Brothers toxic waste cleanup site case, filed by the State of California - Environmental Protection Agency, Department of Toxic Substances Control (DTSC) and involved the Harley Pen Company previously owned by the Company.

On December 31, 1991, the Company and approximately 90 other companies were named in a formal complaint. The Company joined a group of defendants, each of whom was so notified and which is referred to as Potentially Responsible Parties (PRPs) for the purpose of negotiating with the DTSC and for undertaking remediation of the site. Between 1995 and 1998, the State of California adjusted the estimated cost of remediation on several occasions. As a result, the Company has increased their recorded liability to reflect their share. In January, 1999, the PRP’s consent decree was approved by the Court. As of March 31, 2008 the Company had paid into the PRP Group approximately \$1,040,000, which includes the assignment of a \$250,000 note receivable with recourse.

During the past several years, the Company had requested a Hardship Withdrawal Settlement with the PRP group due to the Company’s financial condition. The PRP group had continually denied the Company’s request. In December 2003, the Company again formally requested a Hardship Withdrawal Settlement with the PRP Group. The Company’s proposal was for payment of \$240,000 over four years in exchange for complete release from all further legal and financial responsibility related to the environmental liability.

On July 16, 2004, the Company entered in a settlement agreement with the Chatham Site PRP Group Trust for a \$240,000 payment to be paid as follows: \$100,000 on December 31, 2004, \$50,000 on December 31, 2005, \$50,000 on December 31, 2006 and \$40,000 on December 31, 2007. The Company would not be fully released from the environmental liability until the settlement agreement note of \$240,000 and the assigned note in the amount of \$250,000 were paid in full. During 2007, the assigned note was paid in full.

In March 2006, the Company made a payment in the amount of \$150,000 related to the settlement agreement note representing the payments due on December 31, 2004 and December 31, 2005. The Company did not make the scheduled payment on December 31, 2006. As of December 31, 2006, the Company owed payment penalties totaling approximately \$20,000 for the years 2004, 2005 and 2006. These penalties were recognized as interest expense for the year ended December 31, 2006 and the liability was accrued as a portion of the environmental reserve included in current liabilities. In December 2007, the Company made a final payment in the amount of \$112,000, of which \$90,000 represented payment towards the accrued liability and \$22,000 represented payment of additional interest for late payments. As a result of this payment and pursuant to the settlement agreement, the Company is not responsible for any additional liability related to this site, other than any new claims. Therefore, the Company removed the remaining liability from its books as of December 31, 2007 and recognized a gain on extinguishment of this debt in the amount of \$1,107,000.

Complying with the terms of the note relieves Frawley Corporation from any liability related to the Chatham Site action approved by the State of California in 1999. However, the PRP Group did not indemnify Frawley Corporation for any third party lawsuits related to the Chatham Site cleanup that are not considered in the remediation action plan approved in 1999.

In June 2004 the Corporation received a new environmental claim against its former Harley pen division in the amount of approximately \$99,000. The claim has been made by the United States Environmental Toxic Agency concerning the Company's alleged responsibility for the Omega Chemical Superfund Site. During 2006, the Company agreed to pay the liability in installment payments through January 2007. The Company made payments of approximately \$52,000 during 2006 and of approximately \$26,000 during 2007. In September 2007, the Company was granted a postponement of the additional payments due until March 2009. The balance of approximately \$21,000 is included in current liabilities.

ITEM 5: Other Information

Related Party Transactions

During the first quarter ended March 31, 2008, the Company borrowed approximately \$10,000 from the Frawley Family Trust. These loans are secured by Deeds of trust on the Company's real estate property.

ITEM 6: Exhibits and Reports on Form 8-K

Exhibit 31.1 - Sarbanes-Oxley Act Section 302 Certification

Exhibit 32.1 - Certification of CEO and CFO

No reports on Form 8-K were filed during the quarter ended March 31, 2008.

On November 10, 2008 the Company filed an amended 10K report, for the year ended December 31, 2007.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FRAWLEY  
CORPORATION  
(REGISTRANT)

Date: December 02, 2008

By: /s/ Michael P. Frawley  
MICHAEL P. FRAWLEY, President  
(Authorized Officer and  
Chief Financial Officer)