

UNIVERSAL SECURITY INSTRUMENTS INC  
Form 10-Q  
November 13, 2008

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly period ended September 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Commission file number 001-31747**

**UNIVERSAL SECURITY INSTRUMENTS, INC.**

(Exact name of registrant as specified in its charter)

**Maryland**

(State or other jurisdiction of  
incorporation or organization)

**52-0898545**

(I.R.S. Employer  
Identification No.)

**7-A Gwynns Mill Court**

**Owings Mills, Maryland**

(Address of principal executive offices)

**21117**

(Zip Code)

Registrant's telephone number, including area code: **(410) 363-3000**

Inapplicable

(Former name, former address and former fiscal year if changed from last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer  Accelerated filer  Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

No  x

At November 10, 2008, the number of shares outstanding of the registrant's common stock was 2,476,367.

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**PART I - FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****UNIVERSAL SECURITY INSTRUMENTS, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)**

	September 30, 2008	March 31, 2008
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 22,298	\$ 3,863,784
Accounts receivable:		
Trade less allowance for doubtful accounts of \$95,927 and \$15,000 at September 30, 2008 and March 31, 2008	511,644	146,022
Recoverable taxes and other receivables	282,695	282,083
Receivable from Hong Kong Joint Venture	200,560	115,656
	994,899	543,761
Amount due from factor	5,848,088	5,600,408
Inventories, net of allowance for obsolete inventory of \$40,000 at September 30, 2008 and March 31, 2008	8,684,870	5,357,488
Prepaid expenses	342,790	206,197
Assets held for sale	260,009	2,850,731
<b>TOTAL CURRENT ASSETS</b>	<b>16,152,954</b>	<b>18,422,369</b>
<b>DEFERRED TAX ASSET</b>	<b>2,683,968</b>	<b>1,914,136</b>
<b>INVESTMENT IN HONG KONG JOINT VENTURE</b>	<b>10,662,922</b>	<b>9,986,579</b>
<b>PROPERTY AND EQUIPMENT – NET</b>	<b>107,722</b>	<b>130,347</b>
<b>OTHER ASSETS</b>	<b>15,486</b>	<b>15,486</b>
<b>TOTAL ASSETS</b>	<b>\$ 29,623,052</b>	<b>\$ 30,468,917</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Amount due to factor	\$ 625,594	\$ 0
Accounts payable	819,977	777,342
Hong Kong Joint Venture accounts payable	2,942,011	1,687,950
Accrued liabilities:		
Litigation reserve	401,592	401,592
Payroll and employee benefits	369,875	158,057
Commissions and other	260,772	105,431
Liabilities held for sale	260,009	7,823,450
<b>TOTAL CURRENT LIABILITIES</b>	<b>5,679,830</b>	<b>10,953,822</b>
Long-term liability – other	93,915	91,160
<b>COMMITMENTS AND CONTINGENCIES</b>	<b>-</b>	<b>-</b>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock, \$.01 par value per share; authorized 20,000,000 shares; issued and outstanding 2,483,867 shares at September 30, 2008 and 2,487,867 shares at March 31, 2008	24,840	24,879

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Additional paid-in capital	13,439,750	13,453,378
Retained earnings	10,384,717	5,890,023
Other comprehensive income	-	55,655
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>23,849,307</b>	<b>19,423,935</b>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 29,623,052	\$ 30,468,917

*The accompanying notes are an integral part of these consolidated financial statements*

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**UNIVERSAL SECURITY INSTRUMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EARNINGS**  
(Unaudited)

	Three Months Ended September 30,	
	2008	2007
Net sales	\$ 8,381,379	\$ 9,689,537
Cost of goods sold – acquired from Joint Venture	4,825,503	3,987,325
Cost of goods sold – other	1,664,603	3,759,858
<b>GROSS PROFIT</b>	<b>1,891,273</b>	<b>1,942,354</b>
Research and development expense	85,184	90,777
Selling, general and administrative expense	1,649,290	1,520,071
Operating income	156,799	331,506
Other income (expense):		
Interest income	23,041	-
Interest expense	(26,300)	(12,364)
<b>INCOME BEFORE EQUITY IN EARNINGS OF JOINT VENTURE</b>	<b>153,540</b>	<b>319,142</b>
Equity in earnings of Joint Venture	600,190	590,965
Income from continuing operations before income taxes	753,730	910,107
Provision for income tax expense	97,429	108,000
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>656,301</b>	<b>802,107</b>
Discontinued operations:		
Gain (loss) from operations of the discontinued Canadian subsidiary	2,469,041	(483,977)
Income tax benefit – discontinued operations	965,872	-
Gain (loss) from discontinued operations	3,434,913	(483,977)
<b>NET INCOME</b>	<b>\$ 4,091,214</b>	<b>\$ 318,130</b>
Income (loss) per share:		
Basic – from continuing operations	0.26	0.32
Basic – from discontinued operations	1.38	(0.19)
Basic – net income	1.64	0.13
Diluted – from continuing operations	0.26	0.32
Diluted – from discontinued operations	1.38	(0.19)
Diluted – net income	1.64	0.13
Shares used in computing net income per share:		
Basic	2,486,176	2,483,605
Diluted	2,486,176	2,515,513

*The accompanying notes are an integral part of these consolidated financial statements.*



**UNIVERSAL SECURITY INSTRUMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EARNINGS**  
(Unaudited)

	Six Months Ended September 30,	
	2008	2007
Net sales	\$ 14,574,180	\$ 19,375,195
Cost of goods sold - acquired from Joint Venture	8,097,713	8,175,063
Cost of goods – other	3,008,128	6,535,929
<b>GROSS PROFIT</b>	<b>3,468,339</b>	<b>4,664,203</b>
Research and development expense	171,418	160,667
Selling, general and administrative expense	2,893,224	3,075,606
Operating income	403,697	1,427,930
Other income (expense):		
Interest income	41,876	-
Interest expense	(26,300)	(70,861)
<b>INCOME BEFORE EQUITY IN EARNINGS OF JOINT VENTURE</b>	<b>419,273</b>	<b>1,357,069</b>
Equity in earnings of Joint Venture	892,962	1,190,715
Income from continuing operations before income taxes	1,312,235	2,547,784
Provision for income tax expense	198,795	537,876
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>1,113,440</b>	<b>2,009,908</b>
Discontinued operations:		
Gain (loss) from operations of the discontinued Canadian subsidiary	2,415,382	(900,775)
Income tax benefit – discontinued operations	965,872	-
Gain (loss) from discontinued operations	3,381,254	(900,775)
<b>NET INCOME</b>	<b>\$ 4,494,694</b>	<b>\$ 1,109,133</b>
Income (loss) per share:		
Basic – from continuing operations	0.45	0.81
Basic – from discontinued operations	1.36	(0.36)
Basic – net income	1.81	0.45
Diluted – from continuing operations	0.45	0.80
Diluted – from discontinued operations	1.36	(0.36)
Diluted – net income	1.81	0.44
Shares used in computing net income per share:		
Basic	2,487,017	2,481,802
Diluted	2,487,017	2,523,316

*The accompanying notes are an integral part of these consolidated financial statements.*





**UNIVERSAL SECURITY INSTRUMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

	Six Months Ended September 30,	
	2008	2007
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 4,494,694	\$ 1,109,133
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Operations of discontinued subsidiary	(3,428,897)	(2,942,808)
Depreciation and amortization	22,625	24,705
Earnings of the Joint Venture	(892,962)	(1,190,715)
Changes in operating assets and liabilities:		
(Increase) decrease in accounts receivable and amounts due from factor	(698,818)	1,734,038
(Increase) decrease in inventories and prepaid expenses	(3,463,975)	1,890,127
Increase (decrease) in accounts payable and accrued expenses	1,663,855	(2,937,262)
(Decrease) increase in deferred taxes and other assets	(769,832)	95,678
<b>NET CASH USED IN OPERATING ACTIVITIES</b>	<b>(3,073,310)</b>	<b>(2,217,104)</b>
<b>INVESTING ACTIVITIES:</b>		
Purchase of property and equipment	-	(30,778)
Activity of discontinued operation	2,590,722	(1,813,739)
Dividends received from Joint Venture	216,619	323,716
<b>NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES</b>	<b>2,807,341</b>	<b>(1,520,801)</b>
<b>FINANCING ACTIVITIES:</b>		
Purchase and retirement of common stock	(13,667)	-
Tax benefit from exercise of stock options	-	72,752
Borrowing from (payments to) factor	625,594	(2,254,966)
Activities of discontinued subsidiary	(4,187,444)	6,279,738
Proceeds from issuance of common stock from exercise of employee stock options	-	155,036
<b>NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES</b>	<b>(3,575,517)</b>	<b>4,252,560</b>
Impact of foreign currency on cash	-	189,405
<b>(DECREASE) INCREASE IN CASH</b>	<b>(3,841,486)</b>	<b>704,060</b>
Cash at beginning of period	3,863,784	240,545
<b>CASH AT END OF PERIOD</b>	<b>\$ 22,298</b>	<b>\$ 944,605</b>
<b>Supplemental information:</b>		
Interest paid	\$ 26,300	\$ 70,861

*The accompanying notes are an integral part of these consolidated financial statements.*



**UNIVERSAL SECURITY INSTRUMENTS, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Statement of Management**

The consolidated financial statements include the accounts of Universal Security Instruments, Inc. (USI or the Company) and its majority owned subsidiaries. Significant inter-company accounts and transactions have been eliminated in consolidation. In the opinion of the Company's management, the interim consolidated financial statements include all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the results for the interim periods. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States of America have been condensed or omitted. The interim consolidated financial statements should be read in conjunction with the Company's March 31, 2008 audited financial statements filed with the Securities and Exchange Commission on Form 10-K. The interim operating results are not necessarily indicative of the operating results for the full fiscal year.

**Discontinued Operations**

In October 2006, the Company formed 2113824 Ontario, Inc., an Ontario corporation, as a wholly-owned subsidiary of the Company for the purpose of acquiring a two-thirds interest in two Canadian corporations, International Conduits, Ltd. (Icon) and Intube, Inc. (Intube). Icon and Intube are based in Toronto, Canada and manufacture and distribute electrical mechanical tubing (EMT) steel conduit. Icon also sold home safety products, primarily purchased from the Company, in the Canadian market. The primary purpose of the Icon and Intube acquisition was to expand our product offerings to include EMT steel conduit, and to provide this product and service to the commercial construction market. On April 2, 2007, Icon and Intube were merged under the laws of Ontario to form one corporation.

In September 2007, Icon entered into a credit agreement with CIT Financial, Ltd. to provide a term loan and a line of credit facility. These loans are secured by all of the assets of Icon and by the corporate guarantees of the Company and our USI Electric subsidiary, as further explained below.

As a result of continuing losses at Icon, management undertook an evaluation of the goodwill from our acquisition of Icon to determine whether the value of the goodwill has been impaired in accordance with FAS No. 142, "*Goodwill and Other Intangible Assets*". Based on that evaluation, management determined that the value of the goodwill from our acquisition of Icon was impaired, and recognized an impairment charge of US\$1,926,696 for the goodwill as of December 31, 2007. The impairment was recorded in discontinued operations in the consolidated statements of operations for the year ended March 31, 2008.

At the time of the investment in Icon, management projected that the established U.S. sales network would allow us to increase sales of EMT to U.S. customers. Despite the Company's efforts, Icon suffered continuing losses, and the Company was not successful in increasing Icon's sales in the face of competition and a weakening U.S. dollar. On January 29, 2008, Icon received notice from CIT Financial, Ltd. (CIT Canada), Icon's principal and secured lender, that Icon was in default under the terms of the Credit Agreement dated September 22, 2007 between Icon and CIT Canada and demanding immediate payment of all of Icon's obligations to CIT Canada under the Credit Agreement. On February 11, 2008, the assets of Icon were placed under the direction of a court appointed receiver, the operations of Icon were suspended and the assets of Icon were classified as assets held for sale in the consolidated balance sheets. Accordingly, the consolidated statements of earnings and the related note disclosures reflect the operations of Icon as discontinued operations for all periods presented.

On July 16, 2008, the receiver in possession of Icon's assets held a public auction to liquidate production machinery and equipment held for sale. These assets were recorded at their appraised net realizable value of US\$831,555 as of March 31, 2008. During the quarter ended June 30, 2008, the Company revised its estimate based on further communications with the auctioneer and appraisers and adjusted the carrying value to approximately \$1,020,000, resulting in a write-up of approximately US\$190,000 during the quarter ended June 30, 2008. Auction proceeds, net of auction fees, amounted to US\$1,033,652.

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On September 22, 2008, Icon's obligations were settled in the receivership action by Ontario Superior Court order. After complete liquidation of the assets of Icon, the receiver held CAD\$2,419,831 (US\$2,314,326). Of this amount, CAD\$2,150,000 (US\$2,056,260) was distributed to CIT Canada in partial settlement of Icon's secured obligations to CIT Canada. The remaining cash of CAD\$260,009 (US\$258,066) is currently held by the receiver for other obligations. As a result of the settlement of Icon's obligations, a gain of CAD\$5,101,674 (US\$4,910,718) was realized by Icon in the quarter ended September 30, 2008. Approximately US\$3,000,000 of the gain related to extinguishment of liabilities due to unsecured creditors. The company applied guidance in FAS 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, and determined that a legal release of the liabilities had been achieved to allow recognition of the gain on extinguishment of liabilities. This gain was partially offset in consolidation by the US\$1,481,003 after-tax effect loss recognized by the Company in settlement of its guarantee of Icon's secured debt and other losses attributable to the Icon discontinued operations to arrive at the gain from discontinued operations of \$3,381,254 for the six months ended September 30, 2008.

At September 30, 2008, the assets of Icon held by the receiver consisted of cash of US\$260,009, and its liabilities include post-receivership accounts payable of US\$87,009 and a pre-receivership trade account payable of approximately US\$173,000. The pre-receivership trade account payable is subject to settlement in accordance with a "claim process" administered by the receiver. To the extent any portion of the pre-receivership account payable is ultimately disallowed, that portion will reduce the gain from discontinued operations.

The major classes of assets and liabilities of businesses reported as discontinued operations included in the accompanying consolidated balance sheets shown below.

	September 30, 2008	March 31, 2008
<b>Assets</b>		
Cash	\$ 260,009	\$ 823,550
Trade receivables, net	0	371,793
Inventories	0	817,022
Property, plant and equipment - net	0	831,555
Other assets	0	6,811
Assets of discontinued operations	\$ 260,009	\$ 2,850,731
<b>Liabilities</b>		
Accounts payable, trade and other	\$ 260,009	\$ 3,344,624
Notes payable - bank	0	4,478,826
Liabilities of discontinued operations	\$ 260,009	\$ 7,823,450

In the accompanying consolidated financial statements, the results of Icon for the three and six months ended September 30, 2008 have been restated and are presented as the results of discontinued operations, and certain other prior year amounts have been reclassified in order to conform with the current year's presentation.

### Income Taxes

A provision for federal and state income taxes on continuing operations of \$198,795 and \$537,876 has been provided for the six month periods ended September 30, 2008 and 2007, respectively. For income tax purposes, this provision is reduced by a \$0 and \$44,076 benefit derived from deductions associated with the exercise of employee stock options for the six month periods ended September 30, 2008 and 2007, respectively. Under FAS 123, the tax benefit of this deduction has been treated as a credit to additional paid in capital and will not require a cash payment for income taxes. An income tax benefit of \$965,872 is recognized on the settlement of the Company's guarantee of the discontinued subsidiary's debt on the U.S. portion of the loss from discontinued operations. The benefit is presented in the discontinued operations section of the accompanying consolidated statements of earnings. For the three month

periods ended September 30, 2008 and 2007, federal and state income taxes from continuing operations are \$97,429 and \$108,000, respectively.

On April 1, 2007, the Company adopted Financial Accounting Standards Board Interpretation No. 48 “Accounting for Uncertainty in Income Taxes” (“FIN 48”). FIN 48 prescribes a recognition threshold that a tax position is required to meet before recognition in the financial statements and provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition issues.

In connection with the adoption of FIN 48, the Company recorded an initial liability of approximately \$86,000 for income taxes, interest and penalties related to unrecognized tax benefits. Simultaneously, the Company recorded a reduction to retained earnings. With the adoption of FIN 48, the Company has chosen to treat interest and penalties related to uncertain tax liabilities as income tax expense. As of September 30, 2008, this liability with imputed interest is \$93,915.

### Joint Venture

The Company and its co-venturer, a Hong Kong corporation, each owns a 50% interest in a Hong Kong joint venture, Eyston Company Limited (the "Joint Venture"), that has manufacturing facilities in the People's Republic of China, for the manufacturing of security products. The following represents summarized balance sheet and income statement information of the Joint Venture as of and for the six months ended September 30, 2008 and 2007:

	2008	2007
Net sales	\$ 19,667,762	\$ 15,773,412
Gross profit	5,146,125	4,103,552
Net income	2,382,837	1,871,242
Total current assets	17,985,028	13,218,715
Total assets	27,998,136	24,745,290
Total current liabilities	6,674,648	5,817,827

During the six months ended September 30, 2008 and 2007, respectively, the Company purchased \$13,789,174 and \$10,394,619 of products from the Joint Venture. For the quarters ended September 30, 2008 and 2007, the Company has adjusted its equity in earnings of the Joint Venture to reflect a reduction of \$265,437 and \$195,739 for inter-company profit in inventory as required by US GAAP.

### Net Income Per Common Share

Basic earnings per common share is computed based on the weighted average number of common shares outstanding during the periods presented. Diluted earnings per common share is computed based on the weighted average number of common shares outstanding plus the effect of stock options and other potentially dilutive common stock equivalents. The dilutive effect of stock options and other potentially dilutive common stock equivalents is determined using the treasury stock method based on the Company's average stock price.

A reconciliation of the weighted average shares of common stock utilized in the computation of basic and diluted earnings per share for the three month period ended September 30, 2008 and 2007 is as follows:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2008	2007	2008	2007
Weighted average number of common shares outstanding for basic EPS	2,486,176	2,483,605	2,487,017	2,481,802
Shares issued upon the assumed exercise of outstanding stock options	0	31,908	0	41,514
Weighted average number of common and common equivalent shares outstanding for diluted EPS	2,486,176	2,515,513	2,487,017	2,523,316



Total outstanding options to purchase 88,921 shares of common stock as of September 30, 2008 are not included in the above calculations as the effect would be anti-dilutive.

### **Stock Based Compensation**

As of September 30, 2008, under the terms of the Company's Non-Qualified Stock Option Plan, as amended, 877,777 shares of our common stock are reserved for the granting of stock options, of which 873,545 have been issued, leaving 4,232 available for issuance.

*Adoption of SFAS No. 123R.* In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123 (revised 2004), *Share-Based Payment*, which requires compensation costs related to share-based payment transactions to be recognized in financial statements. SFAS No. 123R eliminates the intrinsic value method of accounting available under Accounting Principles Board (APB) Opinion No. 25, *Accounting for Stock Issued to Employees*, which generally resulted in no compensation expense being recorded in the financial statements related to the grant of stock options to employees if certain conditions were met.

Effective April 1, 2006, we adopted SFAS No. 123R using the modified prospective method. Under this method, compensation costs for all awards granted after the date of adoption and the unvested portion of previously granted awards will be measured at an estimated fair value and included in operating expenses or capitalized as appropriate over the vesting period during which an employee provides service in exchange for the award. Accordingly, prior period amounts presented have not been restated to reflect the adoption of SFAS No. 123R.

As a result of adopting SFAS No. 123R, net income for the six months ended September 30, 2008 was reduced by \$6,987. No portion of employees' compensation, including stock compensation expense, was capitalized during the period.

During the six month period ended September 30, 2008, no shares of our common stock have been issued as a result of the exercise of the options granted under the plan.

*Fair Value Determination.* Under SFAS No. 123R, we have elected to continue using the Black-Scholes option pricing model to determine fair value of our awards on date of grant. We will reconsider the use of the Black-Scholes model if additional information becomes available in the future that indicates another model would be more appropriate, or if grants issued in future periods have characteristics that cannot be reasonably estimated under this model.

*Stock Option Activity.* During the six month periods ended September 30, 2008 and 2007, no stock options were granted.

*Stock Compensation Expense.* We have elected to continue straight-line amortization of stock-based compensation expense over the requisite service period. Prior to the adoption of SFAS No. 123R, we recognized the effect of forfeitures in our pro forma disclosures as they occurred. In accordance with the new standard, we have estimated forfeitures and are only recording expense on shares we expect to vest. For the six months ended September 30, 2008 and 2007, we recorded \$6,987 and \$6,438, respectively of stock-based compensation cost as general and administrative expense in our statement of operations. No forfeitures have been estimated. No portion of employees' compensation including stock compensation expense was capitalized during the period.

As of September 30, 2008, there was \$749 of unrecognized compensation cost related to share-based compensation arrangements that we expect to vest. This cost will be fully amortized in the current fiscal year. The aggregate intrinsic value of currently exercisable options was \$0 at September 30, 2008.

### **Stock Purchase Program**

In July, 2008, the Company announced a stock buyback program and authorized the purchase of up to 100,000 shares of common stock. Shares may be purchased from time to time under this program in the open market, through block trades and/or in negotiated transactions. Unless extended by the Company's Board of Directors, the program will terminate when 100,000 shares of common stock have been repurchased by the Company pursuant to the program (unless increased or decreased by the Board of Directors).

### **Recently Issued Accounting Pronouncements**

*Business Combinations:* In December 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141(R), "Business Combinations," ("SFAS No. 141(R)"), which replaces SFAS No. 141 and issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements," ("SFAS No. 160"), an amendment of Accounting Research Bulletin No. 51. These two new standards will change the accounting for and the reporting for business combination transactions and noncontrolling (minority) interests in the consolidated financial statements, respectively. SFAS No. 141(R) will change how business acquisitions are accounted for and will impact financial

statements both on the acquisition date and in subsequent periods. SFAS No. 160 will change the accounting and reporting for minority interests, which will be re-characterized as noncontrolling interests and classified as a component of equity. These two standards will be effective for the Company for acquisitions undertaken and financial statements issued for fiscal years beginning after December 31, 2008.

*Fair Value Measurements:* In September 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurement (SFAS 157)*. This standard clarifies the principle that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2008. The Company has not yet determined the impact that the implementation of SFAS 157 will have on its results of operations or financial condition.

*The Fair Value Option for Financial Assets and Financial Liabilities:* In February 2008, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, including an amendment of FASB Statements No. 115 (SFAS No. 159). SFAS No. 159 permits entities to choose, at specified election dates, to measure eligible items at fair value (the “fair value option”). A business entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting period. This accounting standard is effective as of the beginning of an entity’s first fiscal year that begins after November 15, 2008. The effect, if any, of adopting SFAS No. 159 on the Company’s financial position and results of operations has not been finalized.

### **Reclassifications**

Certain prior year amounts have been reclassified in order to conform with current year presentation.

## **ITEM MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF 2. OPERATIONS**

As used throughout this Report, “we,” “our,” “the Company” “USI” and similar words refers to Universal Security Instruments, Inc.

### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains certain forward-looking statements reflecting our current expectations with respect to our operations, performance, financial condition, and other developments. These forward-looking statements may generally be identified by the use of the words “may”, “will”, “believes”, “should”, “expects”, “anticipate”, “estimates”, and similar expressions. These statements are necessarily estimates reflecting management’s best judgment based upon current information and involve a number of risks and uncertainties. We caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and readers are advised that various factors could affect our financial performance and could cause our actual results for future periods to differ materially from those anticipated or projected. While it is impossible to identify all such factors, such factors include, but are not limited to, those risks identified in our periodic reports filed with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K.

### **overview**

We are in the business of marketing and distributing safety and security products which are primarily manufactured through our 50%-owned Hong Kong Joint Venture. Our financial statements detail our sales and other operational results only, and report the financial results of the Hong Kong Joint Venture using the equity method. Accordingly, the following discussion and analysis of the three and six months ended September 30, 2008 and 2007 relate to the operational results of the Company only. A discussion and analysis of the Hong Kong Joint Venture’s operational results for these periods is presented below under the heading “Joint Venture.”

### **Discontinued Canadian Operations**

In October 2006, we formed 2113824 Ontario, Inc., an Ontario corporation, as a wholly-owned subsidiary of the Company for the purpose of acquiring a two-thirds interest in two Canadian corporations, International Conduits, Ltd. (Icon) and Intube, Inc. (Intube). Icon and Intube are based in Toronto, Canada and manufacture and distribute electrical mechanical tubing (EMT) steel conduit. Icon also sold home safety products, primarily purchased from the Company, in the Canadian market. The primary purpose of the Icon and Intube acquisition was to expand our product offerings to include EMT steel conduit, and to provide this product and service to the commercial construction market. On April 2, 2007, Icon and Intube were merged under the laws of Ontario to form one corporation.

In September 2007, Icon entered into a credit agreement with CIT Financial, Ltd. to provide a term loan and a line of credit facility. These loans are secured by all of the assets of Icon and by the corporate guarantees of the Company and our USI Electric subsidiary, as further explained below.

As a result of continuing losses at Icon, management undertook an evaluation of the goodwill from our acquisition of Icon to determine whether the value of the goodwill has been impaired in accordance with FAS No. 142, "*Goodwill and Other Intangible Assets*". Based on that evaluation, management determined that the value of the goodwill from our acquisition of Icon was impaired, and recognized an impairment charge of US\$1,926,696 for the goodwill as of December 31, 2007. The impairment was recorded in discontinued operations in the consolidated statements of operations for the year ended March 31, 2008.

At the time of the investment in Icon, management projected that the established U.S. sales network would allow us to increase sales of EMT to U.S. customers. Despite the Company's efforts, Icon suffered continuing losses, and the Company was not successful in increasing Icon's sales in the face of competition and a weakening U.S. dollar. On January 29, 2008, Icon received notice from CIT Financial, Ltd. (CIT Canada), Icon's principal and secured lender, that Icon was in default under the terms of the Credit Agreement dated September 22, 2007 between Icon and CIT Canada and demanding immediate payment of all of Icon's obligations to CIT Canada under the Credit Agreement. On February 11, 2008, the assets of Icon were placed under the direction of a court appointed receiver, the operations of Icon were suspended and the assets of Icon were classified as assets held for sale in the consolidated balance sheets. Accordingly, the consolidated statements of earnings and the related note disclosures reflect the operations of Icon as discontinued operations for all periods presented.

On July 16, 2008, the receiver in possession of Icon's assets held a public auction to liquidate production machinery and equipment held for sale. These assets were recorded at their appraised net realizable value of US\$831,555 as of March 31, 2008. During the quarter ended June 30, 2008, the Company revised its estimate based on further communications with the auctioneer and appraisers and adjusted the carrying value to approximately \$1,020,000, resulting in a write-up of approximately US\$190,000 during the quarter ended June 30, 2008. Auction proceeds, net of auction fees, amounted to US\$1,033,652.

On September 22, 2008, Icon's obligations were settled in the receivership action by Ontario Superior Court order. After complete liquidation of the assets of Icon, the receiver held CAD\$2,419,831 (US\$2,314,326). Of this amount, CAD\$2,150,000 (US\$2,056,260) was distributed to CIT Canada in partial settlement of Icon's secured obligations to CIT Canada. The remaining cash of CAD\$260,009 (US\$258,066) is currently held by the receiver for other obligations. As a result of the settlement of Icon's obligations, a gain of CAD\$5,101,674 (US\$4,910,718) was realized by Icon in the quarter ended September 30, 2008. Approximately US\$3,000,000 of the gain related to extinguishment of liabilities due to unsecured creditors. The company applied guidance in FAS 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, and determined that a legal release of the liabilities had been achieved to allow recognition of the gain on extinguishment of liabilities. This gain was partially offset in consolidation by the US\$1,481,003 after-tax effect loss recognized by the Company in settlement of its guarantee of Icon's secured debt and other losses attributable to the Icon discontinued operations to arrive at the gain from discontinued operations of \$3,381,254 for the six months ended September 30, 2008.

At September 30, 2008, the assets of Icon held by the receiver consisted of cash of US\$260,009, and its liabilities include post-receivership accounts payable of US\$87,009 and a pre-receivership trade account payable of approximately US\$173,000. The pre-receivership trade account payable is subject to settlement in accordance with a "claim process" administered by the receiver. To the extent any portion of the pre-receivership account payable is ultimately disallowed, that portion will reduce the gain from discontinued operations.

The major classes of assets and liabilities of businesses reported as discontinued operations included in the accompanying consolidated balance sheets shown below.

	September 30, 2008	March 31, 2008
<b><u>Assets</u></b>		
Cash	\$ 260,009	\$ 823,550
Trade receivables, net	0	371,793
Inventories	0	817,022
Property, plant and equipment - net	0	831,555
Other assets	0	6,811
Assets of discontinued operations	\$ 260,009	\$ 2,850,731
<b><u>Liabilities</u></b>		
Accounts payable, trade and other	\$ 260,009	\$ 3,344,624
Notes payable - bank	0	4,478,826
Liabilities of discontinued operations	\$ 260,009	\$ 7,823,450

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In the accompanying consolidated financial statements, the results of Icon for the three and six months ended September 30, 2008 have been restated and are presented as the results of discontinued operations, and certain other prior year amounts have been reclassified in order to conform with the current year's presentation.

## **Results of Operations**

### **Three Months Ended September 30, 2008 and 2007**

*Sales.* Net sales for the three months ended September 30, 2008 were \$8,381,379 compared to \$9,689,537 for the comparable three months in the prior fiscal year, a decrease of \$1,308,158 (13.5%). The primary reasons for the decrease in net sales were (i) lower sales volumes of our core product lines, including smoke alarms and carbon monoxide alarms, to the electrical distribution trade due to a decrease in new home construction during the quarter, and (ii) our inability to import ground fault circuit interrupter (GFCI) units because the manufacturer has not yet received certifications for mandated UL changes to the units.

*Gross Profit Margin.* Gross profit margin is calculated as net sales less cost of goods sold expressed as a percentage of net sales. Our gross profit margin was 22.6% and 20.0% of sales for the quarters ended September 30, 2008 and 2007, respectively. The increase in gross profit margin was primarily due to changes in the mix of products sold.

*Expenses.* Research and development, and selling, general and administrative expenses increased by \$123,626 from the comparable three months in the prior year. As a percentage of net sales, these expenses increased to 20.7% for the three month period ended September 30, 2008, from 16.6% for the 2007 period. The increase in costs as a percentage of net sales was primarily due to fixed costs that did not decrease at the same rate as sales.

*Interest Expense and Income.* Our interest expense on cash deposits, net of interest charges, was \$3,259 for the quarter ended September 30, 2008, compared to net interest expense of \$12,364 for the quarter ended September 30, 2007. Net interest expense in the prior year's quarterly period resulted from higher borrowings by us in support of our Canadian subsidiary.

*Income Taxes.* During the quarter ended September 30, 2008, the Company had a net income tax benefit of \$868,443 due to net operating losses generated principally as a result of the loss recognized on the settlement of the Company's guarantee of the debt of its Canadian subsidiary. For the corresponding 2007 period, the Company has a provision for income taxes of \$108,000.

*Net Income.* We reported net income of \$4,091,214 for the quarter ended September 30, 2008, compared to net income of \$318,130 for the corresponding quarter of the prior fiscal year. The primary reason for the increase in net income is the gain of \$3,434,913 recognized as a result of the settlement of the obligations of our Canadian subsidiary.

### **Six Months Ended September 30, 2008 and 2007**

*Sales.* Net sales for the six months ended September 30, 2008 were \$14,574,180 compared to \$19,375,195 for the comparable six months in the prior fiscal year, a decrease of \$4,801,015 (24.8%). The primary reason for the decrease in net sales was lower sales volumes of our core product lines, including smoke alarms and carbon monoxide alarms, to the electrical distribution trade due to a decrease in new home construction during the period.

*Gross Profit Margin.* The gross profit margin is calculated as net sales less cost of goods sold expressed as a percentage of net sales. The Company's gross profit margin decreased from 24.1% for the period ended September 30, 2007 to 23.8% for the current period ended September 30, 2008. The decrease in gross profit margin was primarily due to a change in the mix of products sold.





*Expenses.* Research and development, and selling, general and administrative expenses decreased by \$171,631 from the comparable six months in the prior year. As a percentage of sales, these expenses were 21.0% for the six month period ended September 30, 2008 and 16.7% for the comparable 2007 period. The primary reason for the increase in expenses as a percentage of sales is that these expenses did not decrease at the same rate as sales.

*Interest Expense and Income.* Our interest income net of interest expense was \$15,576 for the six months ended September 30, 2008, compared to net interest expense of \$70,861 for the six months ended September 30, 2007. Interest expense in the comparable period of the last year resulted primarily from borrowings to support the Canadian subsidiary.

*Income Taxes.* During the six months ended September 30, 2008, the Company recorded an income tax expense from continuing operations of \$198,795. For the corresponding 2007 period, the Company had a tax expense of \$537,876.

*Net Income.* We reported net income of \$4,494,694 for the six months ended September 30, 2008 compared to net income of \$1,109,133 for the corresponding period of the prior fiscal year. The primary reasons for the increase is the gain of \$3,381,254 recognized as a result of the settlement of the obligations of our Canadian subsidiary.

### **Financial Condition and Liquidity**

The Company has a Factoring Agreement which supplies both short-term borrowings and letters of credit to finance foreign inventory purchases. The maximum amount available under the Factoring Agreement is currently \$7,950,000. Based on specified percentages of our accounts receivable and inventory and letter of credit commitments, we had \$4,188,000 available under the Factoring Agreement. There is \$625,594 borrowed under this agreement as of September 30, 2008. The interest rate under the Factoring Agreement on the uncollected factored accounts receivable and any additional borrowings is equal to the prime rate of interest charged by our lender. At September 30, 2008, the prime rate was 5.0%. Borrowings are collateralized by all of our accounts receivable and inventory.

Our factored accounts receivable as of the end of our last fiscal year (net of allowances for doubtful accounts) were \$5,600,408, and were \$5,848,088 as of September 30, 2008. Our prepaid expenses as of the end of our last fiscal year were \$206,197, and were \$342,790 as of September 30, 2008. The increase in prepaid expenses during the first three months of the current fiscal year is due to the timing of premium payments to various insurance carriers.

Operating activities used cash of \$3,073,310 for the six months ended September 30, 2008. This was primarily due to the operations of the discontinued subsidiary and to an increase in accounts receivable of \$698,818, an increase in accounts payable and accrued expenses of \$1,663,855, increases in inventories and prepaid expenses of \$3,463,975, and earnings of the Joint Venture of \$892,962. For the same period last year, operating activities used cash of \$2,217,104, primarily as a result of unremitted earnings of the Hong Kong Joint Venture, increases in inventory and prepaid expenses, and the operations of the discontinued subsidiary.

Investing activities provided cash of \$2,807,341 during the six months ended September 30, 2008, principally as a result of the activities of the discontinued operations. Investing activities used \$1,520,801 in the prior period.

Financing activities used cash of \$3,575,517 during the six months ended September 30, 2008, principally as a result of the activities of discontinued operations. In the comparable six months in the prior year, financing activities provided cash of \$4,252,560, primarily from the activities of the discontinued operations.

We believe that funds available under the Factoring Agreement, distributions from the Joint Venture, and our line of credit facilities provide us with sufficient resources to meet our requirements for liquidity and working capital in the ordinary course of our business over the next twelve months and over the long term.



## Joint Venture

*Net Sales.* Net sales of the Joint Venture for the three and six months ended September 30, 2008 were \$11,870,728 and \$19,667,762, respectively, compared to \$6,811,530 and \$15,773,412, respectively, for the comparable period in the prior fiscal year. Although the Joint Venture's sales to the Company increased, primarily for products purchased by the Company for sale to the Company's new national home improvement retailer customer, the 74.3% and 24.7% respective increases in net sales by the Joint Venture for the three and six month periods were due to higher volumes of sales of smoke alarm products to non-related customers in the Australian and European market. The Joint Venture's management believes that these increases in net sales to the European market were due to increased market share in those markets.

*Gross Margins.* Gross margins of the Joint Venture for the three month period ended September 30, 2008 increased to 28.0% from 25.9% for the 2007 corresponding period. For the six month period ended September 3, 2008, gross margins increased to 26.1% from the 26.0% gross margin of the prior year's corresponding period. Since gross margins depend on sales volume of various products, with varying margins, increased sales of higher margin products and decreased sales of lower margin products affect the overall gross margins. The increase in the Joint Venture's gross margins for the three and six month periods were due to the increase in the sales of products to customers in the Australian and European markets.

*Expenses.* Selling, general and administrative expenses were \$1,389,104 and \$2,607,670, respectively, for the three and six month periods ended September 30, 2008, compared to \$1,051,125 and \$2,296,985 in the prior year's respective periods. As a percentage of sales, expenses were 11.7% and 13.3% for the three and six month periods ended September 30, 2008, compared to 15.4% and 14.6% for the three and six month periods ended September 30, 2007. The decrease in selling, general and administrative expense as a percent of sales was primarily due to variable costs that remained constant despite increased net sales.

*Interest Income and Expense.* Interest expense, net of interest income, was \$4,267 and \$5,761, respectively, for the three and six month periods ended September 30, 2008, compared to net interest expense of \$9,594 and \$15,569, respectively, for the prior year's periods. The reduction in net interest expense resulted from a decrease in the Joint Venture's borrowings.

*Net Income.* Net income for the three and six months ended September 30, 2008 were \$1,732,256 and \$2,382,837, respectively, compared to \$790,453 and \$1,871,242, respectively, in the comparable periods last year. The 119.0% and 23.9% respective increases in net income for the three and six month periods were due primarily to increased sales volume and gross margins as noted above

*Liquidity.* Cash needs of the Joint Venture are currently met by funds generated from operations. During the six months ended September 30, 2008, working capital increased by \$2,356,309 from \$8,953,871 on March 31, 2008 to \$11,310,380 on September 30, 2008.

## Critical Accounting Policies

Management's discussion and analysis of our consolidated financial statements and results of operations are based on our Consolidated Financial Statements included as part of this document. The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. On an ongoing basis, we evaluate these estimates, including those related to bad debts, inventories, income taxes, and contingencies and litigation. We base these estimates on historical experiences and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily available from other sources. Actual results may differ from these

estimates under different assumptions or conditions.

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We believe the following critical accounting policies affect management's more significant judgments and estimates used in the preparation of its consolidated financial statements. For a detailed discussion on the application on these and other accounting policies, see Note A to the consolidated financial statements included in Item 8 of the Form 10-K for the year ended March 31, 2008. Certain of our accounting policies require the application of significant judgment by management in selecting the appropriate assumptions for calculating financial estimates. By their nature, these judgments are subject to an inherent degree of uncertainty and actual results could differ from these estimates. These judgments are based on our historical experience, terms of existing contracts, current economic trends in the industry, information provided by our customers, and information available from outside sources, as appropriate. Our critical accounting policies include:

Our revenue recognition policies are in compliance with Staff Accounting Bulletin No. 101, "*Revenue Recognition in Financial Statements*" issued by the Securities and Exchange Commission. We recognize sales upon shipment of products net of applicable provisions for any discounts or allowances. The shipping date from our warehouse is the appropriate point of revenue recognition since upon shipment we have substantially completed our obligations which entitle us to receive the benefits represented by the revenues, and the shipping date provides a consistent point within our control to measure revenue. Customers may not return, exchange or refuse acceptance of goods without our approval. We have established allowances to cover anticipated doubtful accounts based upon historical experience.

Inventories are valued at the lower of market or cost. Cost is determined on the first-in first-out method. We have recorded a reserve for obsolescence or unmarketable inventory equal to the difference between the cost of inventory and the estimated market value based upon assumptions about future demand and market conditions. Management reviews the reserve quarterly. Shipping and handling costs incurred by the Company to deliver goods to its customers are not included in costs of goods sold but are presented as an element of selling, general and administrative expense within the condensed consolidated statements of earnings. The Company incurred \$175,676 and \$189,851 of shipping and handling costs in the quarters ended September 30, 2008 and 2007, respectively.

Impairment of Long-Lived Assets: The Company's policy is to review its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with Statement of Financial Accounting Standards ("SFAS"), SFAS No. 144, "*Accounting for Impairment or Disposal of Long-Lived Assets*", ("SFAS No. 144"). The Company recognizes an impairment loss when the sum of the expected undiscounted future cash flows is less than the carrying amount of the asset. The measurement of the impairment losses to be recognized is based upon the difference between the fair value and the carrying amount of the assets.

We are subject to lawsuits and other claims, related to patents and other matters. Management is required to assess the likelihood of any adverse judgments or outcomes to these matters, as well as potential ranges of probable losses. A determination of the amount of reserves required, if any, for these contingencies is based on a careful analysis of each individual issue with the assistance of outside legal counsel. The required reserves may change in the future due to new developments in each matter or changes in approach such as a change in settlement strategy in dealing with these matters.

We generally provide warranties from one to ten years to the non-commercial end user on all products sold. The manufacturers of our products provide us with a one-year warranty on all products we purchase for resale. Claims for warranty replacement of products beyond the one-year warranty period covered by the manufacturers are immaterial and we do not record estimated warranty expense or a contingent liability for warranty claims.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

No material changes have occurred in our quantitative and qualitative market risk disclosures as presented in our Annual Report Form 10-K for the year ended March 31, 2008.



**ITEM 4.**

**CONTROLS AND PROCEDURES**

We maintain a system of disclosure controls and procedures that is designed to provide reasonable assurance that information, which is required to be disclosed by us in the reports that we file or submit under the Securities and Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission, and is accumulated and communicated to management in a timely manner. Our Chief Executive Officer and Chief Financial Officer have evaluated this system of disclosure controls and procedures as of the end of the period covered by this quarterly report, and have concluded that the system is effective. There have been no changes in our internal control over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**ITEM 1.**

**LEGAL PROCEEDINGS**

On June 11, 2003, Walter Kidde Portable Equipment, Inc. (“Kidde”) filed a civil suit against the Company in the United States District Court for the Middle District of North Carolina (Case No. 03cv00537), alleging that certain of the Company’s AC powered/battery backup smoke detectors infringe on a patent acquired by Kidde. Kidde is seeking injunctive relief and damages to be determined at trial. On March 31, 2006, following numerous procedural and substantive rulings which the Company believes were favorable to the Company, Kidde obtained dismissal, without prejudice, of its suit. On November 28, 2005, prior to the March 31, 2006 dismissal of the original suit, Kidde filed a second lawsuit in the same court (05cv1031 M.D.N.C.) based on virtually identical infringement allegations as the earlier case. Discovery is now closed in this second case. Although the asserted patent is now expired, prior to its expiration, the Company sought and has now successfully obtained re-examination of the asserted patent in the United States Patent and Trademark Office (USPTO) largely based on the references cited and analysis presented by the Company which correspond to defenses raised in the litigation. In September, the USPTO rejected all of the claims asserted against the Company based on the references. Kidde filed for and the Court granted a stay of the litigation pending the conclusion of the reexamination. The USPTO action fully supports the Company’s substantive position and its defenses to Kidde. The Company and its counsel believe that regardless of the outcome of the reexamination, the Company has significant defenses relating to the patent in suit. In the event of an unfavorable outcome, the amount of any potential loss to the Company is not yet determinable.

On June 25, 2008, Maple Chase Company which was acquired in January 2008 by United Technologies Corporation (which also owns Walter Kidde Portable Equipment, Inc.), filed a civil suit against the Company in the United States District Court for the Northern District of Illinois (Case No. 08cv3641) for patent infringement of Re 33920, a patent that expired in March of 2007. This action involves the same patent that formed the basis of the suit filed by Maple Chase against the Company in February 2004 (Case No. 03cv07205). In that case, the Company successfully sought and obtained reexamination of the asserted patent in the USPTO based on the references cited and analysis presented by the Company. In April 2005, the Court dismissed the earlier case subject to the outcome of the reexamination. After pending for more than three years and after the expiration of the patent, a Reexamination Certificate was granted confirming patentability of many of the claims and cancelling the remaining claims. The recently filed case asserts infringement of the claims emerging out of reexamination and is in its preliminary stages. The Company believes that it has meritorious and substantial technical defenses to the action and that it is entitled to a number of legal/equitable defenses due to the long period of inaction and acquiescence by Maple Chase and its predecessors, the amount, if any, of potential loss to the Company is not yet determinable. The Company intends to vigorously defend the suit and press its pending counterclaims.

On August 21, 2008, Kidde again filed a civil suit against the Company for patent infringement (Case No. 08CV2202) but this time in the United States District Court for Maryland. Kidde accuses the Company of infringement of US



patent 6,791,453 by communication protocols for interconnected hazardous condition (smoke, heat and Carbon monoxide) detectors sold by the Company. The amount, if any, of potential loss to the Company is not yet determinable. The Company believes that it has meritorious and substantial technical defenses to the action. The Company also believes that it is entitled to a number of legal/equitable defenses due to the predatory litigation campaign against it by Kidde and its parent corporation United Technologies Corporation, and on September 25, 2008, the Company, with its Answer and Counterclaims to Kidde, filed a third-party Complaint against United Technologies Corporation and Kidde. The Company is seeking injunctive and antitrust damages. The Company intends to vigorously defend the suit and press its pending counter and third party claims.

From time to time, the Company is involved in various lawsuits and legal matters. It is the opinion of management, based on the advice of legal counsel, that these matters will not have a material adverse effect on the Company's financial statements.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table sets forth information with respect to purchases of common stock by the Company or any affiliated purchasers during the three months ended September 30, 2008:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</b>
July 1, 2008 – July 31, 2008	1,300	\$ 5.01	1,300	98,700
August 1, 2008 – August 31, 2008	-	\$ 0.00	-	98,700
September 1, 2008 – September 30, 2008	2,700	\$ 5.52	2,700	96,000
Total	4,000	\$ 5.36	4,000	96,000

In July, 2008, the Company announced a stock buyback program and authorized the purchase of up to 100,000 shares of common stock. Shares may be purchased from time to time under this program in the open market, through block trades and/or in negotiated transactions. Unless extended by the Company's Board of Directors, the program will terminate when 100,000 shares of common stock have been repurchased by the Company pursuant to the program (unless increased or decreased by the Board of Directors).

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

On September 8, 2008, the Company held its Annual Meeting of Stockholders. The only matter submitted to the stockholders for a vote was the election of one director in the Class of 2011. The nominee was Harvey B. Grossblatt. At the Meeting, at least 1,908,379 shares were voted in favor of the nominee, no more than 289 shares abstained, were voted against, or were voted to withhold approval of the nominee's election (any of which has the same effect as a "no" vote). As a result, the nominee was elected.

Directors not up for re-election and continuing in office after the Meeting are: Ira Bormel, Cary Luskin, and Ronald A. Seff, M.D.

**ITEM 6.**

**EXHIBITS**

Exhibit No.

- 3.1 Articles of Incorporation (incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended December 31, 1988, File No. 1-31747)
- 3.2 Articles Supplementary, filed October 14, 2003 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed October 31, 2002, File No. 1-31747)
- 3.3 Bylaws, as amended (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed July 25, 2008, File No. 1-31747)
- 10.1 Non-Qualified Stock Option Plan, as amended (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2003, File No. 1-31747)
- 10.2 Hong Kong Joint Venture Agreement, as amended (incorporated by reference to Exhibit 10.2 to Amendment No. 1 on Form 10-K/A to the Company's Annual Report on Form 10-K for the year ended March 31, 2006, File No. 1-31747)
- 10.3 Amended and Restated Factoring Agreement between the Registrant and The CIT Group Commercial Services Inc. ("CIT"), dated September 22, 2007 (substantially identical agreement entered into by the Registrant's wholly-owned subsidiary, USI Electric, Inc.) (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed September 26, 2007, File No. 1-31747)
- 10.4 Amended and Restated Inventory Security Agreement between the Registrant and CIT, dated September 22, 2007 (substantially identical agreement entered into by the Registrant's wholly-owned subsidiary, USI Electric, Inc.) (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed September 26, 2007, File No. 1-31747)
- 10.5 Credit Agreement between International Conduits Ltd. ("Icon") and CIT Financial Ltd. ("CIT Canada"), dated September 22, 2007 ("CIT Canada Credit Agreement") (incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed September 26, 2007, File No. 1-31747)
- 10.6 General Security Agreement between CIT Canada and Icon, dated September 22, 2007, with respect to the obligations of Icon under the CIT Canada Credit Agreement (incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed September 26, 2007, File No. 1-31747)
- 10.7 Guaranty made by the Registrant and USI Electric Inc., in favor of CIT Canada, dated September 22, 2007, with respect to the obligations of Icon under the CIT Canada Credit Agreement (incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K filed September 26, 2007, File No. 1-31747)
- 10.8 Lease between Universal Security Instruments, Inc. and National Instruments Company dated October 21, 1999 for its office and warehouse located at 7-A Gwynns Mill Court, Owings Mills, Maryland 21117 (incorporated by reference to Exhibit 10.19 to the Company's Annual Report on Form 10-K for the Fiscal Year Ended March 31, 2000, File No. 1-31747)
- 10.9 Second Amended and Restated Employment Agreement dated July 18, 2006 between the Company and Harvey B. Grossblatt (incorporated by reference to Exhibit 10.7 to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2006, File No. 1-31747)
- 10.10 Addendum to Second Amended and Restated Employment Agreement dated September 8, 2008 between the Company and Harvey B. Grossblatt (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed September 8, 2008, File No. 1-31747)
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer\*
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer\*
- 32.1 Section 1350 Certifications\*
- 99.1 Press Release dated November 13, 2008\*

\*Filed herewith



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**UNIVERSAL SECURITY INSTRUMENTS, INC.**  
(Registrant)

Date: November 13, 2008

By: /s/ Harvey B. Grossblatt  
Harvey B. Grossblatt  
President, Chief Executive Officer

By: /s/ James B. Huff  
James B. Huff  
Vice President, Chief Financial Officer