

TAYLOR CALVIN B BANKSHARES INC
Form 10-Q
November 02, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2011
Commission File No. 000-50047

Calvin B. Taylor Bankshares, Inc.
(Exact name of registrant as specified in its Charter)

Maryland
(State of incorporation)

52-1948274
(I.R.S. Employer Identification No.)

24 North Main Street, Berlin, Maryland 21811
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (410) 641-1700

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer [X]

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). No [X]

On October 31, 2011, 2,998,778 shares of the registrant's common stock were issued and outstanding.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
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Item 1 Consolidated Financial Statements

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Part I - Financial Information, Item 1 Financial Statements
Calvin B. Taylor Bankshares, Inc. and Subsidiary
Consolidated Balance Sheets

	(unaudited) September 30 2011	December 31, 2010
Assets		
Cash and due from banks	\$ 20,654,307	

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		\$
		14,319,142
Federal funds sold	43,992,678	36,081,862
Interest-bearing deposits	10,575,876	11,650,849
Investment securities available for sale	48,498,389	59,801,920
Investment securities held to maturity (approximate fair value of \$61,182,576 and \$32,491,819)	60,849,807	32,303,572
Loans, less allowance for loan losses of \$700,036 and \$983,178	228,092,988	237,001,219
Premises and equipment	6,188,496	6,319,854
Other real estate owned	1,526,151	779,500
Accrued interest receivable	1,015,365	1,224,920
Computer software	132,316	89,521
Bank owned life insurance	5,391,547	5,260,539
Prepaid expenses	1,068,590	1,285,266
Other assets	504,483	29,640
	\$ 428,490,993	\$ 406,147,804
Liabilities and Stockholders' Equity		
Deposits		
Noninterest-bearing	\$ 90,575,547	\$ 76,763,686
Interest-bearing	253,861,329	250,014,068
	344,436,876	326,777,754
Securities sold under agreements to repurchase	5,867,107	4,490,512
Accrued interest payable	97,223	150,299
Deferred income taxes	364,519	383,326
Other liabilities	43,130	151,361
	350,808,855	331,953,252
Stockholders' equity		

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Common stock, par value \$1 per share		
authorized 10,000,000 shares, issued and outstanding		
3,000,078 shares at September 30, 2011, and		
3,000,508 shares at December 31, 2010	3,000,078	3,000,508
Additional paid-in capital	8,723,978	8,733,438
Retained earnings	64,929,309	61,441,595
	76,653,365	73,175,541
Accumulated other comprehensive income	1,028,773	1,019,011
	77,682,138	74,194,552
	\$ 428,490,993	\$ 406,147,804

See accompanying Notes to Consolidated Financial Statements

Calvin B. Taylor Bankshares, Inc. and Subsidiary
Consolidated Statements of Income
(unaudited)

	For the three months ended	
	September 30	
	2011	2010
Interest and dividend revenue		
Loans, including fees	\$ 3,743,950	\$ 4,010,548
U.S. Treasury and government agency securities	224,263	273,065
State and municipal securities	13,575	12,203
Federal funds sold	14,390	17,969
Interest-bearing deposits	15,011	12,618
Equity securities	4,424	6,315
Total interest and dividend revenue	4,015,613	4,332,718
Interest expense		
Deposits	324,141	475,095
Borrowings	6,712	9,646
Total interest expense	330,853	484,741
Net interest income	3,684,760	3,847,977
Provision for loan losses	55,500	52,500
Net interest income after provision for loan losses	3,629,260	3,795,477
Noninterest revenue		
Service charges on deposit accounts	222,778	238,221
ATM and debit card	165,678	151,000
Bank owned life insurance	44,558	43,931
Gain on sale of assets	(3,871)	(1,319)
Loss on other than temporary impairment of investment value	(10,669)	-

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Miscellaneous revenue	77,105	92,294
Total noninterest revenue	495,579	524,127
Noninterest expenses		
Salaries	888,236	882,680
Employee benefits	229,564	225,225
Occupancy	209,342	197,908
Furniture and equipment	138,917	122,121
Data processing	56,312	64,381
ATM and debit card	42,877	40,252
Deposit insurance premiums	21,788	72,966
Other operating	424,941	405,211
Total noninterest expenses	2,011,977	2,010,744
Income before income taxes	2,112,862	2,308,860
Income taxes	791,250	859,500
Net income	\$ 1,321,612	\$ 1,449,360
Earnings per common share - basic and diluted	\$ 0.44	\$ 0.48

See accompanying Notes to Consolidated Financial Statements

Calvin B. Taylor Bankshares, Inc. and Subsidiary
 Consolidated Statements of Income
 (unaudited)

	For the nine months ended September 30	
	2011	2010
Interest and dividend revenue		
Loans, including fees	\$ 11,581,071	\$ 12,072,501
U.S. Treasury and government agency securities	717,021	926,797
State and municipal securities	42,862	38,485
Federal funds sold	38,850	46,054
Interest-bearing deposits	44,107	46,129
Equity securities	21,251	35,321
Total interest and dividend revenue	12,445,162	13,165,287
Interest expense		
Deposits	1,091,145	1,461,333
Borrowings	17,273	25,783
Total interest expense	1,108,418	1,487,116
Net interest income	11,336,744	11,678,171
Provision for loan losses	1,004,400	653,500
Net interest income after provision for loan losses	10,332,344	11,024,671
Noninterest revenue		
Service charges on deposit accounts	674,139	718,756
ATM and debit card	459,690	417,041
Bank owned life insurance	131,007	128,576
Gain (loss) on sale of assets	(3,621)	183,920
Loss on other than temporary impairment of investment value	(188,994)	-
Miscellaneous revenue	220,842	

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		340,756
Total noninterest revenue	1,293,063	1,789,049
Noninterest expenses		
Salaries	2,636,663	2,627,163
Employee benefits	845,219	748,739
Occupancy	622,574	605,164
Furniture and equipment	379,000	353,370
Data processing	183,726	210,776
ATM and debit card	132,038	139,154
Deposit insurance premiums	171,402	218,654
Other operating	1,184,571	1,224,074
Total noninterest expenses	6,155,193	6,127,094
Income before income taxes	5,470,214	6,686,626
Income taxes	1,982,500	2,448,500
Net income	\$ 3,487,714	\$ 4,238,126
Earnings per common share - basic and diluted	\$ 1.16	\$ 1.41

See accompanying Notes to Consolidated Financial Statements

Calvin B. Taylor Bankshares, Inc. and Subsidiary
 Consolidated Statements of Cash
 Flows (unaudited)

	For the nine months ended	
	September	2010
	2011	
Cash flows from operating activities		
Interest and dividends received	\$ 12,819,967	\$ 13,543,626
Fees and commissions received	1,570,506	1,618,990
Interest paid	(1,161,493)	(1,523,110)
Cash paid to suppliers and employees	(5,834,424)	(5,806,785)
Income taxes paid	(2,483,936)	(2,190,956)
	4,910,620	5,641,765
Cash flows from investing activities		
Certificates of deposit purchased, net of maturities	986,681	826,102
Proceeds from maturities of investments available		
for sale	41,075,000	15,135,000
Purchase of investments available for sale	(30,075,045)	(36,198,861)
Proceeds from maturities of investments held to		
maturity	15,125,000	23,740,000
Purchase of investments held to maturity	(43,730,947)	(18,935,424)
Loans made, net of principal reductions	6,974,680	1,196,901
Proceeds from sale of repossessed loan collateral, net of		
cost of sale	178,629	217,551
Purchases of premises, equipment, and computer software	(313,006)	(193,317)
Proceeds from sale of premises and equipment	250	72,100
	(9,778,758)	(14,139,948)
Cash flows from financing activities		
Net increase (decrease) in		

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Time deposits	(8,999,832)	1,404,046
Other deposits	26,658,954	21,110,274
Securities sold under agreements to repurchase	1,376,595	(48,726)
Payments on note payable	-	(20,174)
Common shares repurchased	(9,890)	-
	19,025,827	22,445,420
Net increase in cash and cash equivalents	14,157,689	13,947,237
Cash and cash equivalents at beginning of period	50,531,537	43,489,772
Cash and cash equivalents at end of period	\$ 64,689,226	\$ 57,437,009

See accompanying Notes to Consolidated Financial Statements

Calvin B. Taylor Bankshares, Inc. and Subsidiary
 Consolidated Statements of Cash Flows
 (unaudited)

	For the nine months ended	
	September 30,	2010
	2011	
Reconciliation of net income to net cash provided by operating activities		
Net income	\$ 3,487,714	\$ 4,238,126
Adjustments to reconcile net income to net cash provided by operating activities		
Provision for loan losses	1,004,400	653,500
(Gain) loss on sale of repossessed loan collateral	3,871	7,449
(Gain) on sale of premises, equipment and computer software	(250)	(55,061)
Loss on other than temporary impairment of investment value	188,994	-
Amortization of premiums and accretion of discount, net	165,248	140,537
Depreciation and amortization	401,568	423,829
Decrease (increase) in		
Accrued interest receivable	209,555	237,803
Cash surrender value of bank owned life insurance	(131,008)	(128,576)
Other assets	(258,165)	355,227
Increase (decrease) in		
Accrued interest payable	(53,076)	(35,995)
Other liabilities	(108,231)	(195,074)
	\$ 4,910,620	\$ 5,641,765
Composition of cash and cash equivalents		
Cash and due from banks	\$ 20,654,307	\$ 17,802,078

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Federal funds sold	43,992,678	39,505,700
Interest-bearing deposits, except for time deposits	42,241	129,231
	\$ 64,689,226	\$ 57,437,009
Supplemental cash flows information:		
Non-cash transfers from loans to other real estate owned	\$ 929,151	\$ -

See accompanying Notes to Consolidated Financial Statements

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements conform with accounting principles generally accepted in the United States of America and to the instructions to Form 10-Q. Interim financial statements do not include all the information and footnotes required for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation of financial position and results of operations for these interim periods have been made. These adjustments are of a normal recurring nature. Results of operations for the nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected in any other interim period or for the year ending December 31, 2011. For further information, refer to the audited consolidated financial statements and related footnotes included in the Company's Form 10-K for the year ended December 31, 2010.

Consolidation has resulted in the elimination of all significant intercompany accounts and transactions.

Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, federal funds sold, and interest-bearing deposits except for time deposits. Federal funds are purchased and sold for one-day periods.

Per share data

Earnings per common share are determined by dividing net income by the weighted average number of common shares outstanding for the period, as follows:

	2011	2010
Three months ended September 30	3,000,471	3,000,508
Nine months ended September 30	3,000,495	3,000,508

2. Comprehensive Income

Comprehensive income consists of:

	For the nine months ended September 30,	
	2011	2010
Net income	\$ 3,487,714	\$ 4,238,126
Unrealized loss on investment securities available for sale, net of income taxes	9,762	(191,443)
Comprehensive income	\$ 3,497,476	\$ 4,046,683

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

3. Investment Securities

Investment securities are summarized as follows:

	Amortized cost	Unrealized gains	Unrealized losses	Fair value
September 30, 2011				
Available for sale				
U.S. Treasury	\$ 45,020,664	\$ 1,229,150	\$ 2,818	\$ 46,246,996
State and municipal	289,826	3,515	372	292,969
Equity	1,602,843	758,396	402,815	1,958,424
	\$ 46,913,333	\$ 1,991,061	\$ 406,005	\$ 48,498,389
Held to maturity				
U.S. Treasury	\$ 44,989,049	\$ 311,687	\$ 4,977	\$ 45,295,759
U.S. Government agency	9,500,427	5,918	1,450	9,504,895
State and municipal	6,360,331	22,722	1,131	6,381,922
	\$ 60,849,807	\$ 340,327	\$ 7,558	\$ 61,182,576
December 31, 2010				
Available for sale				
U.S. Treasury	\$ 56,150,205	\$ 966,157	\$ 16,871	\$ 57,099,491
State and municipal	365,772	4,031	3,709	366,094
Equity	1,691,841	1,008,745	364,251	2,336,335
	\$ 58,207,818	\$ 1,978,933	\$ 384,831	\$ 59,801,920
Held to maturity				
U.S. Treasury	\$ 19,487,287	\$ 178,407	\$ 5,147	\$ 19,660,547
U.S. Government agency	7,002,448	13,646	6,850	7,009,244
State and municipal	5,813,837	11,979	3,788	5,822,028
	\$ 32,303,572	\$ 204,032	\$ 15,785	\$ 32,491,819

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)
3. Investment Securities (Continued)

The table below shows the gross unrealized losses and fair value of securities that are in an unrealized loss position as of September 30, 2011, aggregated by length of time that individual securities have been in a continuous unrealized loss position.

	Less than 12 months		12 months or more		Total	
	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses
U. S. Treasury	\$ 9,001,846	\$ 7,795	\$ -	\$ -	\$ 9,001,846	\$ 7,795
U. S. Government Agency	2,998,550	1,450	-	-	2,998,550	1,450
State and municipal	425,313	1,131	104,454	372	529,767	1,503
Equity securities	144,996	27,000	210,185	375,815	355,181	402,815
	\$ 12,570,705	\$ 37,376	\$ 314,639	\$ 376,187	\$ 12,885,344	\$ 413,563

The debt securities for which an unrealized loss is recorded are issues of the U. S. Treasury, Federal Home Loan Bank (a U. S. government agency), and general and highly rated revenue obligations of states and municipalities. The Company has the ability and the intent to hold these securities until they are called or mature at face value. Equity securities for which an unrealized loss is recorded are issued by local community banks or bank holding companies. Management believes that these fluctuations in fair value reflect market conditions, and are not indicative of other-than-temporary impairment of the investments.

In the third quarter of 2011, the Company recorded expense of \$10,669 related to the other than temporary impairment of value of an equity holding. For the year to date, the Company has recorded expense of \$188,994 related to the other than temporary impairment of value of two equity holdings.

The amortized cost and estimated fair value of debt securities, by contractual maturity and the amount of pledged securities, follow. Actual maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	September 30, 2011		December 31, 2010	
	Amortized cost	Fair value	Amortized cost	Fair value
Available for sale				
Within one year	\$ 33,101,270	\$ 33,206,951	\$ 35,163,533	\$ 35,292,775
After one year through five years	10,212,361	10,305,414	19,355,802	19,481,248
After ten years	1,996,858	3,027,600	1,996,642	2,691,562
	\$ 45,310,489	\$ 46,539,965	\$ 56,515,977	\$ 57,465,585
Held to maturity				
Within one year	\$ 29,097,016	\$ 29,194,028	\$ 8,758,541	\$ 8,789,063
After one year through five years	31,752,791	31,988,548	23,545,031	23,702,756

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	\$	\$	\$	\$
	60,849,807	61,182,576	32,303,572	32,491,819
Pledged securities	\$	\$	\$	\$
	21,056,656	21,247,730	26,567,879	27,558,868

Investments are pledged to secure deposits of federal and local governments. Pledged securities also serve as collateral for securities sold under agreements to repurchase.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
 Notes to Consolidated Financial Statements (unaudited) (continued)
 4. Loans and Allowance for Loan Losses

Major classifications of loans are as follows:

	September 30, 2011	December 31, 2010
•		
Real estate mortgages		
Construction, land development, and land	\$ 13,886,724	\$ 21,792,060
Residential 1 to 4 family	89,660,287	94,296,749
Commercial properties	111,668,960	102,578,171
Commercial	11,882,732	17,596,451
Consumer	1,694,321	1,720,966
	228,793,024	237,984,397
Allowance for loan losses	700,036	983,178
Loans, net	\$ 228,092,988	\$ 237,001,219

- Nonperforming loans are loans past due 90 or more days and still accruing plus nonaccrual loans. Nonperforming assets are comprised of nonperforming loans combined with real estate acquired in foreclosure and held for sale. The following table details the composition of nonperforming assets:

	September 30, 2011	December 31, 2010
Loans 90 days or more past due and still accruing		
Real estate mortgages		
Construction, land development, and land	\$ -	\$ -
Residential 1 to 4 family	124,355	-
Commercial properties	719,450	684,422
Commercial	-	-
Consumer	-	-
	843,805	684,422
Nonaccruing loans		
Real estate mortgages		
Construction, land development, and land	1,655,580	1,171,127
Residential 1 to 4 family		

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	548,352	318,076
Commercial properties	1,089,239	2,610,204
Commercial	-	7,114
Consumer	-	-
	3,293,171	4,106,521
Total nonperforming loans	4,136,976	4,790,943
Other real estate owned	1,526,151	779,500
Total nonperforming assets	\$ 5,663,127	\$ 5,570,443
Interest not accrued on nonaccruing loans	\$ 257,550	\$ 156,805
Interest included in net income on nonaccruing loans, year-to-date	\$ -	\$ 93,033

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

4. Loans and Allowance for Loan Losses (continued)

The following is a schedule of transactions in the allowance for loan losses by type of loan. The Company did not acquire any loans with deteriorated credit quality during the periods presented.

	Real estate mortgages							
	Construction							
September 30, 2011	and Land	Residential	Commercial	Commercial	Consumer	Unallocated	Total	
Beginning balance	\$ 235,437	\$ 50,602	\$ 356,993	\$ 194,946	\$ 119,228	\$ 25,972	\$ 983,178	
Loans charged off	(131,562)	(347,886)	(835,000)	(3,011)	(14,756)	-	(1,332,215)	
Recoveries	39,071	300	-	410	4,892	-	44,673	
Provision charged to operations	61,002	325,000	705,000	(16,878)	(52,252)	(17,472)	1,004,400	
Ending balance	\$ 203,948	\$ 28,016	\$ 226,993	\$ 175,467	\$ 57,112	\$ 8,500	\$ 700,036	
Individually evaluated for impairment:								
Balance in allowance	\$ 46,088	\$ 7,000	\$ 15,000	\$ -	\$ -	\$ -	\$ 68,088	
Related loan balance	\$ 1,660,623	\$ 571,457	\$ 1,842,227	\$ -	\$ -	\$ -	\$ 4,074,307	
Collectively evaluated for impairment:								
Balance in allowance	\$ 157,860	\$ 21,016	\$ 211,993	\$ 175,467	\$ 57,112	\$ 8,500	\$ 631,948	
Related loan balance	\$ 12,226,101	\$ 89,088,830	\$ 109,826,733	\$ 11,882,732	\$ 1,694,321	\$ -	\$ 224,718,717	
December 31, 2010								
Beginning balance	\$ 145,262	\$ 48,034	\$ 2,192	\$ 380,161	\$ 53,638	\$ 8,474	\$ 637,761	
Loans charged off	(100,000)	(190,093)	-	(354,854)	(52,935)	-	(697,882)	
Recoveries	-	1,100	-	1,073	29,126	-	31,299	
Provision charged to	190,175	191,561	354,801	168,566	89,399	17,498	1,012,000	

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operations								
Ending balance	\$ 235,437	\$ 50,602	\$ 356,993	\$ 194,946	\$ 119,228	\$ 25,972	\$ 983,178	
Individually evaluated for impairment:								
Balance in allowance	\$ -	\$ -	\$ 330,759	\$ -	\$ -	\$ -	\$ 330,759	
Related loan balance	\$ 1,171,127	\$ 361,743	\$ 2,566,537	\$ 7,114	\$ -	\$ -	\$ 4,106,521	
Collectively evaluated for impairment:								
Balance in allowance	\$ 235,437	\$ 50,602	\$ 26,234	\$ 194,946	\$ 119,228	\$ 25,972	\$ 652,419	
Related loan balance	\$ 20,620,933	\$ 93,935,006	\$ 100,011,634	\$ 17,589,337	\$ 1,720,966	\$ -	\$ 233,877,876	
September 30, 2010								
Beginning balance	\$ 145,262	\$ 48,034	\$ 2,192	\$ 380,161	\$ 53,638	\$ 8,474	\$ 637,761	
Loans charged off	(100,000)	(190,093)	-	(353,251)	(45,866)	-	(689,210)	
Recoveries	-	1,000	-	774	24,940	-	26,714	
Provision charged to operations	124,950	149,985	199,945	145,116	13,943	19,561	653,500	
Ending balance	\$ 170,212	\$ 8,926	\$ 202,137	\$ 172,800	\$ 46,655	\$ 28,035	\$ 628,765	
Individually evaluated for impairment:								
Balance in allowance	\$ -	\$ -	\$ 130,007	\$ -	\$ -	\$ -	\$ 130,007	
Related loan balance	\$ -	\$ 380,632	\$ 2,492,760	\$ -	\$ -	\$ -	\$ 2,873,392	
Collectively evaluated for impairment:								
Balance in allowance	\$ 170,212	\$ 8,926	\$ 72,130	\$ 172,800	\$ 46,655	\$ 28,035	\$ 498,758	
Related loan balance	\$ 23,703,865	\$ 95,390,216	\$ 98,559,332	\$ 16,397,917	\$ 1,915,511	\$ -	\$ 235,966,841	

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)
4. Loans and Allowance for Loan Losses (continued)

The table below shows the relationship of net charged-off loans and the balance in the allowance to gross loans and average loans.

Allowance for Loan Losses

	For nine months ended		For the year
	September 30 2011	2010	ended December 31 2010
Net loans charged off	\$ 1,287,542	\$ 662,496	\$ 666,583
Balance at end of period	\$ 700,036	\$ 628,765	\$ 983,178
Gross loans outstanding at the end of the period	\$ 228,793,024	\$ 238,840,233	\$ 237,984,397
Allowance for loan losses to gross loans outstanding at the end of the period	0.31%	0.26%	0.41%
Average loans outstanding during the period	\$ 235,721,580	\$ 244,677,984	\$ 244,189,000
Annualized net charge-offs as a percentage of average loans outstanding during the period	0.73%	0.36%	0.27%

Loans are considered past due when either principal or interest is not paid by the date on which payment is due. The following table is an analysis of past due loans by days past due and type of loan.

Age Analysis of Past Due Loans

	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Current	Total Loans	> 90 Days Past Due and Accruing
September 30, 2011							
Real Estate Construction, land development, and land	\$ -	\$ 666,260	\$ 668,703	\$ 1,334,963	\$ 12,551,761	\$ 13,886,724	\$ -
Residential 1 to 4 family	1,190,294	369,264	426,761	1,986,319	87,673,968	89,660,287	124,355
Commercial properties	15,798	28,639	1,808,689	1,853,126	109,815,834	111,668,960	719,450
Commercial	54,862	-	-	54,862	11,827,870	11,882,732	-
Consumer	27,121	-	-	27,121	1,667,200	1,694,321	-
Total	\$ 1,288,075	\$ 1,064,163	\$ 2,904,153				

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\$ 5,256,391 \$ 223,536,633 \$ 228,793,024 \$ 843,805

December 31,
2010
Real Estate
Construction,
land
development,

and land	\$ 474,843	\$ 234,719	\$ 1,089,719	\$ 1,799,281	\$ 19,992,779	\$ 21,792,060	\$ -
Residential 1 to 4 family	1,390,288	336,134	-	1,726,422	92,570,327	94,296,749	-
Commercial properties	-	37,957	2,508,675	2,546,632	100,031,539	102,578,171	1684,422
Commercial	103,759	7,114	-	110,873	17,485,578	17,596,451	-
Consumer	-	19,415	-	19,415	1,701,551	1,720,966	-
Total	\$ 1,968,890	\$ 635,339	\$ 3,598,394	\$ 6,202,623	\$ 231,781,774	\$ 237,984,397	\$ 684,422

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)
4. Loans and Allowance for Loan Losses (continued)

Loans are considered impaired when management considers it unlikely that collection of principal and interest payments will be made according to contractual terms, including principal and interest payments. A performing loan may be categorized as impaired based on knowledge of circumstances that are deemed relevant to loan collection. Not all impaired loans are past due nor are losses expected for every impaired loan. If a loss is expected, an impaired loan may have specific reserves allocated to it in the allowance for loan losses. A schedule of impaired loans at period ends and their average balances for the year follows:

September 30, 2011	Unpaid Principal Balance	Recorded Investment	Related Allowance	Average Recorded Investment
With no related allowance recorded				
Construction, land development, and land	\$ 1,499,535	\$ 1,499,535	\$ -	\$ 1,117,347
Residential 1 to 4 family	545,105	545,105-		574,283
Commercial properties	1,753,738	1,753,738-		2,113,473
With an allowance recorded				
Construction, land development, and land	161,088	161,088	46,088	162,388
Residential 1 to 4 family	26,352	26,352	7,000	26,419
Commercial properties	88,488	88,488	15,000	87,884
Total:				
Construction, land development, and land	1,660,623	1,660,623	46,088	1,279,735
Residential 1 to 4 family	571,457	571,457	7,000	600,702
Commercial properties	1,842,226	1,842,226	15,000	2,201,357
Total, all categories	\$ 4,074,306	\$ 4,074,306	\$ 68,088	\$ 4,081,794
December 31, 2010				
With no related allowance recorded				
Construction, land development, and land	\$ 1,171,127	\$ 1,171,127	\$ -	\$ 1,194,397
Residential 1 to 4 family	361,743	361,743-		379,546
Commercial properties	88,488	88,488	-	93,244
Commercial	7,114	7,114	-	8,122
With an allowance recorded				
Commercial properties	2,478,049	2,478,049	330,759	2,484,804
Total:				
Construction, land development, and land	1,171,127	1,171,127	-	1,194,397

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Residential 1 to 4 family	361,743	361,743	-	379,546
Commercial properties	2,566,537	2,566,537	330,759	2,578,048
Commercial	7,114	7,114	-	8,122
	\$	\$	\$	\$
Total, all categories	4,106,521	4,106,521	330,759	4,160,113

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
 Notes to Consolidated Financial Statements (unaudited) (continued)
 4. Loans and Allowance for Loan Losses (continued)

Credit risk is measured based on an internally designed grading scale. The grades correspond to regulatory rating categories of pass, special mention, substandard, and doubtful. Evaluation of grades assigned to individual loans is completed no less than quarterly. Credit quality, as measured by internally assigned grades, is an important component in the calculation of an adequate allowance for loan losses. The following table summarizes loans by credit quality indicator.

	September 30, 2011	December 31, 2010
Real Estate Credit Risk Profile by Internally Assigned Grade		
Construction, land development, and land		
Pass	\$ 7,498,446	\$ 16,063,618
Substandard	4,732,698	4,557,315
Doubtful		
Less than 90 days past due and accruing	-	761,189
Nonperforming: 90 days or more past due and/or non-accruing	1,655,580	409,938
Total	\$ 13,886,724	\$ 21,792,060
Residential 1 to 4 family		
Pass	\$ 85,094,786	\$ 90,393,936
Substandard	3,892,793	3,584,737
Doubtful		
Less than 90 days past due and accruing	-	292,091
Nonperforming: 90 days or more past due and/or non-accruing	672,708	25,985
Total	\$ 89,660,287	\$ 94,296,749
Commercial properties		
Pass	\$ 105,053,359	\$ 95,620,813
Substandard	4,806,912	4,347,154
Doubtful		
Less than 90 days past due and accruing	-	132,155
Nonperforming: 90 days or more past due and/or non-accruing	1,808,689	2,478,049
Total	\$ 111,668,960	\$ 102,578,171

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Commercial Credit Risk Profile by Internally Assigned Grade

Pass	\$ 11,882,732	\$ 17,589,337
Doubtful		
Less than 90 days past due and accruing	-	7,114
Total	\$ 11,882,732	\$ 17,596,451

Consumer Credit Risk Profile by Internally Assigned Grade

Pass	\$ 1,694,321	\$ 1,720,966
Total	\$ 1,694,321	\$ 1,720,966

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

4. Loans and Allowance for Loan Losses (continued)

The modification of terms on a loan (restructuring) is considered a "troubled debt" restructuring if it is done to accommodate a borrower who is experiencing financial difficulties. The lender may forgive principal, lower the interest rate or payment amount, or may modify the payment due dates or maturity date of a loan for a troubled borrower.

Troubled debt restructures as of September 30, 2011 were as follows:

	Number of contracts	Current balance	Paying as agreed Past due	
			under modified terms	30 days or more or non-accruing
September 30, 2011				
Troubled Debt Restructurings				
Real Estate				
Construction, land development, and land	5	\$ 906,392	\$ 94,215	\$ 812,177
Residential 1 to 4 family	13	2,897,188	2,277,089	620,099
Commercial properties	9	5,734,253	4,732,698	1,001,555
Total	27	\$ 9,537,833	\$ 7,104,002	\$ 2,433,831

5. Loan commitments

Loan commitments are agreements to lend to customers as long as there is no violation of any conditions of the contracts. Outstanding loan commitments and letters of credit consist of:

	September 30, 2011	December 31, 2010
Loan commitments and lines of credit		
Construction and land development	\$ 1,094,504	\$ 8,569,169
Other	23,940,666	21,164,229
	\$ 25,035,170	\$ 29,733,398
Standby letters of credit	\$ 1,483,286	\$ 1,590,367

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Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

6. Assets Measured at Fair Value

The Company values investment securities classified as available for sale on a recurring basis and other real estate acquired through foreclosure at fair value on a non-recurring basis. The fair value hierarchy established in the Financial Accounting Standards Board Codification Topic 820 titled Fair Value Measurements defines three input levels for fair value measurement. Level 1 is based on quoted market prices in active markets for identical assets. Level 2 is based on significant observable inputs other than those in Level 1. Level 3 is based on significant unobservable inputs. The Company values US Treasury securities, government agency securities, and an equity investment in an actively traded public utility under Level 1. Municipal debt securities, equity investments in community banks, and other real estate acquired through foreclosure are valued under Level 2. The Company has no assets measured at fair value on a recurring or non-recurring basis that are valued under Level 3 criteria. At September 30, 2011, values for available for sale investment securities and other real estate owned were established as follows:

	Total	Level 1 Inputs	Level 2 Inputs
Investment securities available for sale (recurring)			
U.S. Treasury	\$ 46,246,996	\$ 46,246,996	\$ -
State and municipal	292,969	-	292,969
Equity	1,958,424	359,480	1,598,944
Other real estate owned (non-recurring)	1,526,151	-	1,526,151
	\$ 50,024,540	\$ 46,606,476	\$ 3,418,064

The fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis, and the valuation methods used in estimating the fair value of financial instruments is disclosed in the Company's Annual Report on Form 10-K. It is not practicable to report quarterly the fair value of financial assets and liabilities measured on a non-recurring basis.

Calvin B. Taylor Bankshares, Inc. and Subsidiary
Notes to Consolidated Financial Statements (unaudited) (continued)

7. New accounting standards

The following accounting pronouncements have been approved by the Financial Accounting Standards Board but had not become effective as of September 30, 2011, or were first effective in this reporting period. These pronouncements would apply to the Company if the Company or the Bank entered into an applicable activity.

ASU No. 2011-02, "Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring." ASU 2011-02 provides further clarification as to when a loan modification or restructuring is considered a troubled debt restructuring (TDR) for the purpose of achieving more consistent application of U.S. GAAP for debt restructurings. In evaluating whether a restructuring constitutes a TDR, a creditor must conclude that 1) the restructuring constitutes a concession, and 2) the debtor is experiencing financial difficulties. The disclosures required by ASU No. 2011-02 apply to the first interim or annual period beginning after June 15, 2011, and are included in this report.

ASU No. 2011-03, "Transfers and Servicing (Topic 860) - Reconsideration of Effective Control for Repurchase Agreements." ASU 2011-03 is designed to improve financial reporting of repurchase agreements and other agreements in which the transferor is both entitled and obligated to repurchase financial assets before their maturity. ASU 2011-03 modifies the assessment of effective control to remove criterion requiring the transferor to have the ability to repurchase the financial assets on substantially the agreed terms, even in the event of default by the transferee, and collateral maintenance guidance related to that criterion. ASU 2011-03 will be effective on January 1, 2012 and is not expected to have a significant impact on the Company's financial statements. ASU 2011-04, "Fair Value Measurement (Topic 820) - Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRSs." ASU 2011-04 amends Topic 820, "Fair Value Measurements and Disclosures," to bring consistency to fair value measurement guidance in U.S. generally accepted accounting principles and International Financial Reporting Standards. ASU 2011-04 clarifies the application of existing fair value measurement requirements, changes certain principles in Topic 820 and requires additional fair value disclosures. ASU 2011-04 is effective for annual periods beginning after December 15, 2011, and is not expected to have a significant impact on the Company's financial statements.

ASU 2011-05, "Comprehensive Income (Topic 220) - Presentation of Comprehensive Income." ASU 2011-05 amends Topic 220, "Comprehensive Income," to require that all non-owner changes in stockholders' equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 also requires the presentation of reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and the components of other comprehensive income are presented. The option to present components of other comprehensive income as part of the statement of changes in stockholders' equity was eliminated. ASU 2011-05 is effective for annual periods beginning after December 15, 2011, and is not expected to have a significant impact on the Company's financial statements.

The accounting policies adopted by management are consistent with accounting principles generally accepted in the United States of America and are consistent with those followed by peer Banks.

Calvin B. Taylor Bankshares, Inc. and Subsidiary

Part I. Financial Information

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Report contains statements which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and the Securities Exchange Act of 1934. These statements appear in a number of places in this Report and include all statements regarding the intent, belief or current expectations of the Company, its directors, or its officers with respect to, among other things: (i) the Company's financing plans; (ii) trends affecting the Company's financial condition or results of operations; (iii) the Company's growth strategy and operating strategy; and (iv) the declaration and payment of dividends. Investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those projected in the forward-looking statements as a result of various factors discussed herein and those factors discussed in detail in the Company's filings with the Securities and Exchange Commission.

The following discussion of the financial condition and results of operations of the Registrant (the Company) should be read in conjunction with the Company's financial statements and related notes and other statistical information included elsewhere herein.

General

Calvin B. Taylor Bankshares, Inc. (Company) was incorporated as a Maryland corporation on October 31, 1995. The Company owns all of the stock of Calvin B. Taylor Banking Company (Bank), a commercial bank that was established in 1890 and incorporated under the laws of the State of Maryland on December 17, 1907. The Bank operates nine banking offices in Worcester County, Maryland and one banking office in Ocean View, Delaware. The Bank's administrative office is located in Berlin, Maryland. The Bank is engaged in a general commercial and retail banking business serving individuals, businesses, and governmental units in Worcester County, Maryland, Ocean View, Delaware, and neighboring counties.

The Company currently engages in no business other than owning and managing the Bank. The Bank employed 89 full time equivalent employees as of September 30, 2011. The Bank hires seasonal employees during the summer. The Company has no employees other than those hired by the Bank.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United State of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. These estimates and assumptions may affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Critical Accounting Policies

The Company's financial condition and results of operations are sensitive to accounting measurements and estimates of inherently uncertain matters. When applying accounting policies in areas that are subjective in nature, management uses its best judgment to arrive at the carrying value of certain assets. One of the most critical accounting policies applied is related to the valuation of the loan portfolio.

The allowance for loan losses (ALLL) represents management's best estimate of inherent probable losses in the loan portfolio as of the balance sheet date. It is one of the most difficult and subjective judgments. The adequacy of the allowance for loan losses is evaluated no less than quarterly. The determination of the balance of the allowance for loan losses is based on management's judgments about the credit quality of the loan portfolio as of the review date. It should be sufficient to absorb losses in the loan portfolio as determined by management's consideration of factors including an analysis of historical losses, specific reserves for non-performing or past due loans, delinquency trends, portfolio composition (including segment growth or shifting of balances between segments, products and processes, and concentrations of credit, both regional and by relationship), lending staff experience and changes, critical documentation and policy exceptions, risk rating analysis, interest rates and the competitive environment, economic conditions in the Bank's service area, and results of independent reviews, including audits and regulatory examinations.

Financial Condition

Total assets of the Company increased \$22.3 million (5.50%) from December 31, 2010 to September 30, 2011. Combined deposits and customer repurchase agreements increased \$19.0 million (5.74%) during the same period. Much of the deposit and asset growth from the previous year-end to the end of the third quarter stems from seasonal activity, which is further discussed in the section titled Liquidity.

Average assets and average deposits increased \$13.3 million and \$14.1 million, respectively, from third quarter 2010 to third quarter 2011. Management believes that some of the year-to-year growth in deposits results from continuing market instability as a prolonged general economic recession is followed by a sluggish recovery. Consumers often seek the safety of conservatively run community banks when the stock market suffers a significant downturn. Increased deposit insurance limits also give customers a greater sense of security in bank deposits.

Loan Portfolio

The Company makes loans to customers located primarily in the Delmarva region. Although the loan portfolio is diversified, its performance will be influenced by the economy of the region. Since late 2008, the local and regional economies have been adversely affected by a recession of national and international reach. Although economists consider that the recession ended in mid-2009, the Bank continues to experience higher than usual loan delinquencies and losses due to trailing effects of the recession and the slow pace of recovery.

During the first nine months of 2011, the Bank's gross loan portfolio has dropped by \$9.2 million (3.86%). It is typical for the Bank to experience growth in both deposits and loans by the end of the second quarter. By late June, many seasonal merchants have drawn on their working capital lines of credit and, if the tourist season is successful, they are experiencing increased sales. Throughout the third quarter, seasonal merchants pay down their lines of credit. Due to the challenges of the current economy, management has been proactive in monitoring the repayment of seasonal lines. During the third quarter of 2011, the loan portfolio was reduced by more than \$2 million by loans charged-off and transferred to Other Real Estate Owned. Replenishment of the portfolio has slowed as demand for new credit has fallen off due to the depressed economy and the challenges of competing with low rates offered by other lenders.

Loan Quality and the Allowance for Loan Losses

The allowance for loan losses (ALLL) represents an amount which management believes to be adequate to absorb identified and inherent losses in the loan portfolio as of the balance sheet date. Valuation of the allowance is completed no less than quarterly. The determination of the allowance is inherently subjective as it relies on estimates of potential loss related to specific loans, the effects of portfolio trends, and other internal and external factors.

The ALLL consists of (i) formula-based reserves comprised of potential losses in the balance of the loan portfolio segmented into homogeneous pools, (ii) specific reserves comprised of potential losses on loans that management has identified as impaired and (iii) unallocated reserves. Unallocated reserves are not associated with a specific portfolio segment or a specific loan, but may be appropriate if properly supported and in accordance with GAAP.

The Company evaluates loan portfolio risk for the purpose of establishing an adequate allowance for loan losses. In determining an adequate level for the formula-based portion of the ALLL, management considers historical loss experience for major types of loans. Homogenous categories of loans are evaluated based on loss experience in the most recent three years. Based on this evaluation, management applies a formula to the current portfolio which gives weight to portfolio size and loss experience for categories of real estate construction loans, other real estate secured loans, other loans to commercial borrowers, and other consumer loans. However, historical data may not be an accurate predictor of loss potential in the current loan portfolio.

Management also evaluates trends in delinquencies, the composition of the portfolio, concentrations of credit, and changes in lending products, processes, or staffing. Management further considers external factors such as the interest rate environment, competition, current local and national economic trends, and the results of recent independent reviews by auditors and banking regulators. The protracted slow-down in the real-estate market has affected both the price and time to market residential and commercial properties. Management closely monitors such trends and the potential effect on the Company. The impact of the current adverse economic conditions is reflected in historically high loan losses and provisions for loan losses in 2009, 2010, and the current year.

Management employs a risk rating system which gives weight to collateral status (secured vs. unsecured), and to the absence or improper execution of critical contract or collateral documents. Unsecured loans and those loans with critical documentation exceptions, as defined by management, are considered to have greater loss exposure. Management incorporates these factors in the formula-based portion of the ALLL. Additionally, consideration is given to those segments of the loan portfolio which management deems to pose the greatest likelihood of loss. A schedule of loans by credit quality indicator (risk rating) can be found in Note 4.

Management believes that in a general economic downturn, such as the region has experienced since mid-2008, the Bank has an increased likelihood of loss in unsecured loans - commercial and consumer, and in secured consumer loans. Reserves for these segments of the portfolio are included in the formula-based portion of the ALLL. As of September 30, 2011, management reserved 130 bp against all unsecured loans, and consumer loans secured by other than real estate. This reserve level has been increased steadily over the past two years in recognition of the prolonged economic challenges in our service area. Additionally, management reserved 10% against overdrawn checking accounts which are a distinct high risk category of unsecured loan. The Bank does not offer an approved overdraft loan product, so all overdrawn deposit balances result from unauthorized presentment of items against insufficient funds.

Borrowers whose cash flow is impaired as a result of prevailing economic conditions have also experienced depressed real estate values. Management recognizes that the combination of these circumstances – reduced revenue and depressed collateral values, may increase the likelihood of loss in the Bank's real estate secured loan portfolio. Management closely monitors conditions that might indicate deterioration of collateral value on significant loans and, when possible, obtains additional collateral as required to limit the Bank's loss exposure. The Bank foreclosed on commercial and consumer mortgage loans during 2009, 2010, and 2011. Foreclosures may result in loan losses, costs to hold real estate acquired in foreclosure, and losses on the sale of real estate acquired in foreclosure. While management is unable to predict the financial consequences of future foreclosure activity, provision for loss on likely loan foreclosures is included in specific reserves in the ALLL.

Historically, the absence or improper execution of a document has not resulted in a loss to the Bank, however, management recognizes that the Bank's loss exposure is increased until a critical contract or collateral documentation exception is cured. At September 30, 2011, Management reserved 10 bp against the outstanding balances of loans identified as having critical documentation exceptions.

The provision for loan losses is a charge to earnings in the current period to maintain the allowance at a level management has determined to be appropriate. The allowance is increased by current period provisions and by recoveries of amounts previously charged-off. The allowance is decreased when loans are charged-off as losses, which occurs when they are deemed to be uncollectible. Adjustments made to bring the balance in the allowance to the level established by management may result in an increase or decrease to expense. Provisions for loan losses of \$55,500 and \$1,004,400 were made for the third quarter of 2011 and year-to-date, respectively. This compares to provisions for loan losses of \$52,500 and \$653,500 for the comparable periods in 2010. The year-to-date increase in the provision for loan loss reflects the consequences of the current economy. During this slow recovery period, borrowers continue to suffer personal and professional financial hardship, increasing the likelihood of loss on previously performing loans. As Management identifies loans with heightened loss potential, a provision for those losses is recorded.

Management considers the September 30, 2011 allowance appropriate and adequate to absorb identified and inherent losses in the loan portfolio. However, there can be no assurance that charge-offs in future periods will not exceed the allowance for loan losses or that additional increases in the loan loss allowance will not be required. As of September 30, 2011, management had identified one loan with a balance of \$316 which is anticipated to be wholly charged-off within the next 12 months.

The Bank experienced net charge-offs of \$298,442 and \$1,306,298 in the third quarters of 2010 and 2011, respectively, and net charge-offs of \$662,496 and \$1,287,542 in 2010 and 2011 years to date, respectively. During the third quarter of 2011, expected losses on non-accruing collateral-dependent loans were recorded. Management had previously provided for these losses through specific reserves. Management believes that additional loan losses may occur in 2011. See Note 4 for a schedule of transactions in the allowance for loan losses.

The accrual of interest on a loan is discontinued when principal or interest is ninety days past due or when the loan is determined to be impaired, unless collateral is sufficient to discharge the debt in full and the loan is in process of collection. When a loan is placed in nonaccruing status, any interest previously accrued but unpaid, is reversed from interest income. Interest payments received on nonaccrual loans may be recorded as cash basis income, or as a reduction of principal, depending on management's judgment on a loan by loan basis. Accrual of interest may be restored when all principal and interest are current and management believes that future payments will be received in accordance with the loan agreement.

Nonperforming loans are loans past due 90 or more days and still accruing plus nonaccrual loans. Nonperforming assets are comprised of nonperforming loans combined with real estate acquired in foreclosure and held for sale (OREO). Nonperforming assets increased \$873,819 (1.57%) from December 31, 2010 to September 30, 2011. Levels of nonaccrual loans and loans past due 90 days or more and still accruing are stable. Management monitors the accruing loans in this category closely to assure that collateral is sufficient to fully discharge the debt to the Bank. OREO increased due to a single property on which the borrower relinquished the deed in lieu of a foreclosure. There are two properties held as OREO. See Note 4 for additional information about nonperforming assets.

Loans are considered impaired when, based on current information, management considers it unlikely that collection of principal and interest payments will be made according to contractual terms. A performing loan may be categorized as impaired based on knowledge of circumstances that are deemed relevant to loan collection, including the deterioration of the borrower's financial condition or devaluation of collateral. Not all impaired loans are past due nor are losses expected for every impaired loan.

Impaired loans may have specific reserves, or valuation allowances, allocated to them in the ALLL. Estimates of loss reserves on impaired loans may be determined based on any of the three following measurement methods which conform to authoritative accounting guidance: (1) the present value of future cash flows, (2) the fair value of collateral, if repayment of the loan is expected to be provided by underlying collateral, or (3) the loan's observable fair value. The Bank selects and applies, on a loan-by-loan basis, the appropriate valuation method. Loans determined to be impaired, but for which no specific valuation allowance is made because management believes the loan is secured with adequate collateral or the Bank will not take a loss on such loan, are grouped with other homogeneous loans for evaluation under formula-based criteria described previously. Impaired loans including nonaccruing loans totaled \$4,074,306 and \$4,106,521, at September 30, 2011, and December 31, 2010, respectively. See Note 4 for additional information about impaired loans.

Liquidity

Liquidity represents the ability to provide steady sources of funds for loan commitments and investment activities, as well as to provide sufficient funds to cover deposit withdrawals and payment of debt and operating obligations. These funds can be obtained by converting assets to cash or by attracting new deposits. The Company's major sources of liquidity are loan repayments, maturities of short-term investments including federal funds sold, and increases in core deposits. Funds from seasonal deposits are generally invested in short-term U.S. Treasury Bills and overnight federal funds.

Due to its location in a seasonal resort area, the Bank typically experiences a decline in deposits, federal funds sold and investment securities throughout the first quarter of the year when business customers are using their deposits to meet cash flow needs. Beginning late in the second quarter and throughout the third quarter, additional sources of liquidity become more readily available as business borrowers start repaying loans, and the Bank receives deposits from seasonal business customers, summer residents and tourists.

Average liquid assets (cash and amounts due from banks, interest-bearing deposits in other banks, federal funds sold, and investment securities) compared to average deposits and retail repurchase agreements were 51.19% for the third quarter of 2011 compared to 46.06% for the same quarter of 2010.

The Company has available lines of credit, including overnight federal funds and reverse repurchase agreements, totaling \$28,000,000 as of September 30, 2011.

Average net loans to average deposits were 67.09% versus 72.94% as of September 30, 2011 and 2010, respectively. Average net loans decreased by 4.13% while average deposits grew by 4.22%. Reductions in the loan portfolio result from low demand and completion for loans. Reductions in the loan portfolio result in increased investment in debt securities or federal funds sold. These investment vehicles are less profitable than loans. The Company will not lower its credit underwriting standards to bolster loan volume, as it considers that the longer term risk does not justify the risk of more aggressive lending. Average deposit balance increases occurred in non-interest and interest-bearing accounts, except time deposits which dropped 5.19%. Management believes that this indicates that depositors are migrating to more liquid types of accounts in order to be able to invest at higher rates should they become available. Neither changes in deposit portfolio composition nor the decrease in outstanding loan balances has a negative impact on the Company's ability to meet liquidity demands.

Interest Rate Sensitivity

The primary objective of asset/liability management is to ensure the steady growth of the Company's primary source of earnings, net interest income. Net interest income can fluctuate with significant interest rate movements. To lessen the impact of these margin swings, the balance sheet should be structured so that repricing opportunities exist for both assets and liabilities in roughly equivalent amounts at approximately the same time intervals. Imbalances in these repricing opportunities at any point in time constitute interest rate sensitivity.

Interest rate sensitivity refers to the responsiveness of interest-bearing assets and liabilities to changes in market interest rates. The rate-sensitive position, or gap, is the difference in the volume of rate-sensitive assets and liabilities at a given time interval. The general objective of gap management is to actively manage rate-sensitive assets and liabilities to reduce the impact of interest rate fluctuations on the net interest margin. Management generally attempts to maintain a balance between rate-sensitive assets and liabilities as the exposure period is lengthened to minimize the overall interest rate risk to the Company.

Interest rate sensitivity may be controlled on either side of the balance sheet. On the asset side, management exercises some control over maturities. Also, loans are written to provide repricing opportunities on fixed rate notes. The Company's investment portfolio, including federal funds sold, provides the most flexible and fastest control over rate sensitivity since it can generally be restructured more quickly than the loan portfolio.

On the liability side, deposit products are structured to offer incentives to attain the desired maturity distribution. Competitive factors sometimes make control over deposits more difficult and, therefore, less effective as an interest rate sensitivity management tool.

The asset mix of the balance sheet is continually evaluated in terms of several variables: yield, credit quality, appropriate funding sources, and liquidity. Management of the liability mix of the balance sheet focuses on expanding the various funding sources.

As of September 30, 2011, the Company was cumulatively asset-sensitive for all time horizons. For asset-sensitive institutions, if interest rates should decrease, the net interest margins should decline. Since all interest rates and yields do not adjust at the same velocity, the gap is only a general indicator of rate sensitivity.

Results of Operations

Net income for the three months ended September 30, 2011, was \$1,321,612 (\$.44 per share), compared to \$1,449,360 (\$.48 per share) for the same quarter of 2010, resulting in a decrease of \$127,748 or 8.81%. Year to date net income has decreased \$750,412 (\$.25 per share) from \$4,238,126 (\$1.41 per share) in 2010 to \$3,487,714 (\$1.16 per share) in 2011. The key components of net income are discussed in the following paragraphs.

For the third quarter of 2011 compared to 2010, net interest income decreased \$163,217 (4.24%). Net interest income decreased \$341,427 (2.92%) in the first nine months of 2011 compared to the same period in 2010. The decrease in interest and dividend revenue continues a multi-year trend primarily attributable to extremely low market rates. In 2009, immediately repricable assets such as federal funds sold saw dramatic revenue declines. Fed funds rates have remained at those historically low rates since then. During 2010 and 2011, the gradual downward repricing of debt securities and certificates of deposit in other banks has caused further erosion of revenues. To offset interest revenue decreases, management has gradually lowered deposit rates throughout 2009 to present. Interest expense decreased in the third quarter of 2011 by \$153,888 (31.75%) relative to the comparable period last year primarily due to lower rates on time deposits. For the year to date, interest expense is down \$378,698 (25.47%) relative to last year.

The Company's net interest income is one of the most important factors in evaluating its financial performance. Management uses interest rate sensitivity analysis to determine the effect of rate changes. Net interest income is projected over a one-year period to determine the effect of an increase or decrease in the prime rate of 100 basis points. If prime were to decrease one hundred basis points, and all assets and liabilities maturing within that period were fully adjusted for the rate change, the Company would experience a decrease of approximately 5.0% in net interest income. Conversely, if prime were to increase one hundred basis points, and all assets and liabilities maturing within that period were fully adjusted for the rate change, the Company would experience an increase in net interest income of the same percentage. The sensitivity analysis does not consider the likelihood of these rate changes nor whether management's reaction to this rate change would be to reprice its loans or deposits or both.

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The tax-equivalent quarterly yield on interest-earning assets decreased by 47 basis points from 4.60% for third quarter 2010 to 4.13% in 2011. The quarterly yield on interest-bearing liabilities decreased by 25 basis points from .76% in 2010 to .51% in 2011. These shifts contribute to a decrease in net margin on interest-earning assets of 31 basis points.

The following table presents information including average balances of interest-earning assets and interest-bearing liabilities, the amount of related interest income and interest expense, and the resulting yields by category of interest-earning asset and interest-bearing liability. In this table, dividends and interest on tax-exempt securities and loans are reported on a fully taxable equivalent basis, which is a non-GAAP measure as defined in SEC Regulation G and Item 10 of SEC Regulation S-K. Management believes that these measures provide better yield comparability as a tool for managing net interest income.

Average Balances, Interest, and Yields

	For the quarter ended September 30, 2011			For the quarter ended September 30, 2010		
	Average balance	Interest	Yield	Average balance	Interest	Yield
Assets						
Federal funds sold	\$ 51,712,959	\$ 14,390	0.11%	\$ 40,193,477	\$ 17,969	0.18%
Interest-bearing deposits	9,860,269	15,011	0.60%	9,830,702	12,618	0.51%
Investment securities	99,104,227	287,741	1.15%	85,785,352	319,144	1.48%
Loans, net of allowance	233,798,058	3,784,852	6.42%	243,879,944	4,054,827	6.60%
Total interest-earning assets	394,475,513	4,101,994	4.13%	379,689,475	4,404,558	4.60%
Noninterest-bearing cash	20,466,110			21,567,998		
Other assets	15,271,553			15,620,477		
Total assets	\$ 430,213,176			\$ 416,877,950		
Liabilities and Stockholders' Equity						
Interest-bearing deposits						
NOW	\$ 61,963,239	38,869	0.25%	\$ 58,830,531	59,925	0.40%
Money market	47,559,004	50,148	0.42%	39,344,234	49,089	0.50%
Savings	51,119,456	34,079	0.26%	48,572,626	52,798	0.43%
Other time	91,512,503	201,045	0.87%	99,842,805	313,283	1.24%
Total interest-bearing deposits	252,154,202	324,141	0.51%	246,590,196	475,095	0.76%
Securities sold under agreements to repurchase & federal funds purchased	5,370,475	6,712	0.50%	7,311,711	9,153	0.50%
Borrowed funds	-	-	-	30,727	493	6.37%
		330,853	0.51%			0.76%

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Total interest-bearing liabilities	257,524,677		253,932,634	484,741	
Noninterest-bearing deposits	96,315,801		87,778,354		
	353,840,478	330,8530.37%	341,710,988	484,741	0.56%
Other liabilities	73,900		628,646		
Stockholders' equity	76,298,798		74,538,316		
Total liabilities and stockholders' equity	\$ 430,213,176		\$ 416,877,950		
Net interest spread		3.62%			3.84%
Net interest income		\$ 3,771,141		\$ 3,919,817	
Net margin on interest-earning assets		3.79%			4.10%
Tax equivalent adjustment in:					
Investment income		\$ 45,479		\$ 27,561	
Loan income		\$ 40,902		\$ 44,279	

Provisions for loan losses of \$55,500 and \$52,500 were recorded during the third quarter of 2011 and 2010, respectively. Provisions for loan losses of \$1,004,400 and \$653,500 were recorded for the nine months ending September 30, 2011 and 2010, respectively. Net loans charged-off were \$1,287,542 and \$662,496 during the first nine months of 2011 and 2010, respectively. Management attributes the continued loan losses to the generally poor state of the economy which has had an adverse effect on certain borrowing customers. See Loan Quality and the Allowance for Loan Losses for a discussion of the provision for loan losses.

Noninterest revenue for the third quarter of 2011 is \$28,548 (5.45%) lower than the comparable period last year. Noninterest revenue for the year-to-date is \$495,986 (27.72%) less than last year. The variance for the year-to-date is mainly due to non-recurring gains in 2010 from the sale of old coins with high precious metal content and from the sale of real property to the State of Delaware for road expansion and related right of ways, coupled with write-downs due to the other than temporary impairment (OTTI) of investment values in 2011 of equity investments in bank stocks.

Non-interest expense for the third quarter of 2011 is \$1,233 (.06%) higher than the comparable period last year, including a \$51,178 reduction in FDIC deposit insurance premiums. Non-interest expense for the year-to-date is \$28,099 (.46%) higher than last year, including a \$96,480 increase in employees benefits attributable to higher group insurance costs, and a \$47,252 decrease in FDIC premiums.

Income taxes for the nine months ended September 30, 2010 are \$466,000 (19.03%) lower than the same period last year, on a pre-tax income decrease of \$1,216,412 (18.19%).

Plans of Operation

The Bank offers a full range of deposit services including checking, NOW, Money Market, and savings accounts, and time deposits including certificates of deposit. The transaction, savings, and certificate of deposit accounts are tailored to the Bank's principal market areas at rates competitive to those offered in the area. The Bank also offers Individual Retirement Accounts (IRA), Health Savings Accounts, and Education Savings Accounts. All deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to the maximum amount allowed by law, which is currently \$250,000 per depositor. The Bank solicits these accounts from individuals, businesses, associations and organizations, and governmental authorities. The Bank offers individual customers up to \$50 million in FDIC insured deposits through the Certificate of Deposit Account Registry Services® network.

The Bank also offers a full range of short- to medium-term commercial and personal loans. Commercial loans include both secured and unsecured loans for working capital (including inventory and receivables), business expansion (including acquisition of real estate and improvements), and purchase of equipment and machinery. Consumer loans include secured and unsecured loans for financing automobiles, home improvements, education, and personal investments. The Bank originates commercial and residential mortgage loans and real estate construction and acquisition loans. These lending activities are subject to a variety of lending limits imposed by state and federal law. The Bank lends to directors and officers of the Company and the Bank under terms comparable to those offered to other borrowers entering into similar loan transactions. The Board of Directors approves all loans to officers and directors and reviews these loans every six months.

Other bank services include cash management services, 24-hour ATM's, debit cards, safe deposit boxes, travelers' checks, direct deposit of payroll and social security funds, and automatic drafts for various accounts. The Bank offers bank-by-phone and Internet banking services, including electronic bill-payment, to both commercial and retail customers. The Bank offers a remote capture service that enables commercial customers to electronically capture check images and make on-line deposits. The Bank also offers retail repurchase agreements, a non-deposit product which is not insured by FDIC.

Capital Resources and Adequacy

Total stockholders' equity increased \$3,487,586 from December 31, 2010 to September 30, 2011. This increase is attributable to comprehensive income recorded during the period, as detailed in Note 2 of the Notes to Financial Statements, less the cost to repurchase shares of \$9,890.

Under the capital guidelines of the Federal Reserve Board and the FDIC, the Company and Bank are currently required to maintain a minimum risk-based total capital ratio of 8%, with at least 4% being Tier 1 capital. Tier 1 capital consists of stockholders' equity less accumulated other comprehensive income. In addition, the Company and the Bank must maintain a minimum Tier 1 leverage ratio (Tier 1 capital to total assets) of at least 4%, but this minimum ratio is increased by 100 to 200 basis points for other than the highest-rated institutions.

Tier one risk-based capital ratios of the Company as of September 30, 2011 and December 31, 2010 were 35.1% and 33.0%, respectively. Both are substantially in excess of regulatory minimum requirements.

Website Access to SEC Reports

The Bank maintains an Internet website at www.taylorbank.com. The Company's periodic SEC reports, including annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K, are accessible through this website. Access to these filings is free of charge. The reports are available as soon as practicable after they are filed electronically with the SEC.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's principal market risk exposure relates to interest rates on interest-earning assets and interest-bearing liabilities. Unlike most industrial companies, the assets and liabilities of financial institutions such as the Company and the Bank are primarily monetary in nature. Therefore, interest rates have a more significant effect on the Company's performance than do the effects of changes in the general rate of inflation and change in prices. In addition, interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. As discussed previously, management monitors and seeks to manage the relationships between interest sensitive assets and liabilities in order to protect against wide interest rate fluctuations, including those resulting from inflation.

At September 30, 2011, the Company's interest rate sensitivity, as measured by gap analysis, showed the Company was asset-sensitive with a one-year cumulative gap of 24.55%, as a percentage of interest-earning assets. Generally asset-sensitivity indicates that assets reprice more quickly than liabilities and in a rising rate environment net interest income typically increases. Conversely, if interest rates decrease, net interest income would decline. The Bank has classified its demand mortgage and commercial loans as immediately repriceable. Unlike loans tied to prime, these rates do not necessarily change as prime changes since the decision to call the loans and change the rates rests with management.

Item 4. Controls and procedures

Disclosure controls and procedures are designed and maintained by the Company to ensure that information required to be disclosed in the Company's publicly filed reports is recorded, processed, summarized and reported in a timely manner. Such information must be available to management, including the Chief Executive Officer (CEO) and Treasurer, to allow them to make timely decisions about required disclosures. Even a well-designed and maintained control system can provide only reasonable, not absolute, assurance that its objectives are achieved. Inherent limitations in any system of controls include flawed judgment, errors, omissions, or intentional circumvention of controls.

The Company's management, including the CEO and Treasurer, performed an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of September 30, 2011. Based on that evaluation, the Company's management, including the CEO and Treasurer, has concluded that the Company's disclosure controls and procedures are effective. The projection of an evaluation of controls to future periods is subject to the risk that procedures may become inadequate due to changes in conditions including the degree of compliance with procedures.

Changes in Internal Controls

During the quarter ended on the date of this report, there were no significant changes in the Company's internal control over financial reporting that have had or are reasonably likely to have a material effect on the Company's internal control over financial reporting. As of September 30, 2011, the Company's management, including the CEO and Treasurer, has concluded that the Company's internal controls over financial reporting are effective.

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Calvin B. Taylor Bankshares, Inc. and Subsidiary

Part II. Other Information

Item 1 Legal Proceedings

Not applicable

Item 1A. Risk Factors

The Company and the Bank are subject to various types of risk during the normal conduct of business. There has been no material change in risk factors or levels of risk as previously disclosed in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) The following table presents information about the Company's repurchase of its equity securities during the calendar quarter ended on the date of this report.

Period	(a) Total Number of Shares	(b) Average Price Paid per Share	(c) Total number of Shares Purchased as Part of a Publicly Announced Program	(d) Maximum number of Shares that may yet be Purchased Under the Program
July	-	-	-	0
August	-	-	-	0
September*				300,050
September	430	23.00	430	299,620
Totals	430	23.00	430	

* Reinstatement of program

Company publicly announced on August 14, 2003, that it would repurchase up to 10% of its outstanding equity stock at that time. As of January 1, 2005, and again on May 18, 2007, this plan was renewed by public announcement, making up to 10% of the Company's outstanding equity stock available for repurchase at the time of each renewal. On January 13, 2010, as part of its capital planning, the Board of Directors voted to temporarily suspend the stock buy-back program. On February 9, 2011, the Board of Directors voted to suspend this program indefinitely. On September 14, 2011, the Board reinstated this program and the Company announced publicly that it would repurchase up to 10% of its outstanding equity stock at that time.

There is no set expiration date for this program. No other stock repurchase plan or program existed or exists simultaneously, nor has any other plan or program expired during the period covered by this table. Common shares repurchased under this plan are retired.

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The following table presents high and low bid information obtained from the Over the Counter Bulletin Board and from other trades known to management of the Company. Because transactions in the Company's common stock are infrequent and are often negotiated privately between the persons involved in those transactions, actual prices may be higher or lower than those included in this table. Additionally, the number of shares traded at high or low prices may vary significantly. There is no established public trading market in the stock, and there is no likelihood that a trading market will develop in the near future.

Sales price per share	2011		2010	
	High	Low	High	Low
First quarter	\$ 34.00	\$ 26.50	\$ 36.00	\$ 32.00
Second quarter	\$ 28.50	\$ 26.00	\$ 42.00	\$ 29.00
Third quarter	\$ 32.00	\$ 21.00	\$ 42.00	\$ 29.00
Fourth quarter			\$ 40.00	\$ 26.00

Item 3 Defaults Upon Senior Securities

Not applicable

Item 4 (Removed and Reserved)

Item 5 Other information

There is no information required to be disclosed in a report on Form 8-K during the period covered by this report, which has not been reported.

Item 6 Exhibits and Reports on Form 8-K

a) Exhibits

31. Certifications of Principal Executive Officer and Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32. Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Exhibit 31.1

Rule 13a-14(a) Certification of the Chief Executive Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Raymond M. Thompson, certify that:

I have reviewed this quarterly report on Form 10-Q of Calvin B. Taylor Bankshares, Inc.;

1. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
2. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
3. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the most recent fiscal quarter that has or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
4. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Calvin B. Taylor Bankshares, Inc.

Date: October 31, 2011

By: /s/ Raymond M. Thompson

Raymond M. Thompson

Chief Executive Officer

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Exhibit 31.2

Rule 13a-14(a) Certification of the Chief Financial Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Jennifer G. Hawkins, certify that:

I have reviewed this quarterly report on Form 10-Q of Calvin B. Taylor Bankshares, Inc.;

1. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

2. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

3. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the most recent fiscal quarter that has or is reasonably likely to materially affect the registrant's internal control over financial reporting; and

4. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Calvin B. Taylor Bankshares, Inc.

Date: October 31, 2011

By: /s/ Jennifer G. Hawkins

Jennifer G. Hawkins

Treasurer (Principal Financial and Accounting Officer)

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Exhibit 32

Certification - Pursuant to 18 U.S.C. 1350
(Section 906 of the Sarbanes-Oxley Act of 2002)

We, the undersigned, certify that to the best of our knowledge, based upon a review of the Quarterly Report on Form 10-Q for the period ended September 30, 2010, of Calvin B. Taylor Bankshares, Inc.:

(1) The referenced report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Calvin B. Taylor Bankshares, Inc.

Date: October 31, 2011

By: /s/ Raymond M. Thompson

Raymond M. Thompson

Chief Executive Officer

By: /s/ Jennifer G. Hawkins

Jennifer G. Hawkins

Treasurer (Principal Financial and Accounting Officer)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Calvin B. Taylor Bankshares, Inc.

Date: October 31, 2011

By: /s/ Raymond M. Thompson

Raymond M. Thompson

Chief Executive Officer

By: /s/ Jennifer G. Hawkins

Jennifer G. Hawkins

Treasurer (Principal Financial and Accounting Officer)

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