

Innoviva, Inc.  
Form 10-Q  
May 01, 2019  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2019

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-30319

**INNOVIVA, INC.**

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(Exact Name of Registrant as Specified in its Charter)

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**94-3265960**  
(I.R.S. Employer  
Identification No.)

**2000 Sierra Point Parkway, Suite 500**

**Brisbane, CA 94005**

(Address of Principal Executive Offices)

**(650) 238-9600**

(Registrant's Telephone Number, Including Area Code)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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The number of shares of registrant's common stock outstanding on April 26, 2019 was 101,262,314.

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Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements****INNOVIVA, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS**

(In thousands, except per share data)

|  | <b>March 31,<br/>2019<br/>(unaudited)</b> | <b>December 31,<br/>2018<br/>*</b> |
|--|---|------------------------------------|
| <b>Assets</b>  |   |                                    |
| Current assets:  |   |                                    |
| Cash and cash equivalents  | \$ 65,151                                 | \$ 62,417                          |
| Short-term marketable securities   | 127,027                                   | 52,491                             |
| Related party receivables from collaborative arrangements  | 58,639                                    | 83,286                             |
| Prepaid expenses and other current assets  | 702                                       | 849                                |
| Total current assets   | 251,519                                   | 199,043                            |
| Property and equipment, net  | 148                                       | 160                                |
| Operating lease right-of-use asset   | 1,421                                     |                                    |
| Capitalized fees paid to a related party, net  | 149,443                                   | 152,899                            |
| Deferred tax assets  | 187,546                                   | 196,054                            |
| Other assets   | 37  | 37                                 |
| Total assets   | \$ 590,114                                | \$ 548,193                         |
| <b>Liabilities and Stockholders Equity</b>   |   |                                    |
| Current liabilities:   |   |                                    |
| Accounts payable   | \$ 144                                    | \$ 11                              |
| Accrued personnel-related expenses   | 325                                       | 470                                |
| Accrued interest payable   | 1,775                                     | 4,264                              |
| Other accrued liabilities  | 1,258                                     | 955                                |
| Operating lease liability, current portion   | 308                                       |                                    |
| Total current liabilities  | 3,810                                     | 5,700                              |
| Long-term debt, net of discount and issuance costs   | 384,744                                   | 382,855                            |
| Operating lease liability, net of current portion  | 1,238                                     |                                    |
| Other long-term liabilities  | 379                                       | 586                                |
| Commitments and contingencies  |   |                                    |
| Stockholders equity:   |   |                                    |
| Preferred stock: \$0.01 par value, 230 shares authorized, no shares issued and outstanding   |   |                                    |
| Common stock: \$0.01 par value, 200,000 shares authorized, 101,183 and 101,098 issued and outstanding as of March 31, 2019 and December 31, 2018, respectively | 1,012                                     | 1,011                              |
| Additional paid-in capital   | 1,257,125                                 | 1,256,267                          |
| Accumulated other comprehensive income (loss)  | 10  | (3)                                |
| Accumulated deficit  | (1,069,902)                               | (1,103,692)                        |
| Total Innoviva stockholders equity   | 188,245                                   | 153,583                            |
| Noncontrolling interest  | 11,698                                    | 5,469                              |
| Total stockholders equity  | 199,943                                   | 159,052                            |
| Total liabilities and stockholders equity  | \$ 590,114                                | \$ 548,193                         |

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\*Condensed consolidated balance sheet as of December 31, 2018 has been derived from audited consolidated financial statements.

*See accompanying notes to condensed consolidated financial statements.*

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## INNOVIVA, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

(Unaudited)

|  | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2019                         | 2018      |
| Royalty revenue from a related party, net of amortization of capitalized fees paid to a related party of \$3,456 in the three months ended March 31, 2019 and 2018 | \$ 55,183                    | \$ 52,380 |
| Operating expenses:  |                              |           |
| General and administrative   | 3,015                        | 8,985     |
| General and administrative - related party   |                              | 2,700     |
| Total operating expenses   | 3,015                        | 11,685    |
| Income from operations   | 52,168                       | 40,695    |
| Other income (expense), net  | 1                            | (3,099)   |
| Interest income  | 975                          | 391       |
| Interest expense   | (4,617)                      | (7,657)   |
| Income before income taxes   | 48,527                       | 30,330    |
| Income tax expense, net  | 8,508                        |           |
| Net income   | 40,019                       | 30,330    |
| Net income attributable to noncontrolling interest   | 6,229                        | 749       |
| Net income attributable to Innoviva stockholders   | \$ 33,790                    | \$ 29,581 |
| Basic net income per share attributable to Innoviva stockholders   | \$ 0.33                      | \$ 0.29   |
| Diluted net income per share attributable to Innoviva stockholders   | \$ 0.31                      | \$ 0.27   |
| Shares used to compute Innoviva basic and diluted net income per share:  |                              |           |
| Shares used to compute basic net income per share  | 101,059                      | 100,604   |
| Shares used to compute diluted net income per share  | 113,376                      | 113,566   |

*See accompanying notes to condensed consolidated financial statements.*

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**INNOVIVA, INC.**

**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(In thousands)

(Unaudited)

|  | <b>Three Months Ended March 31,</b> |             |
|--|-------------------------------------|-------------|
|  | <b>2019</b>                         | <b>2018</b> |
| Net income   | \$ 40,019                           | \$ 30,330   |
| Unrealized gain (loss) on marketable securities, net         | 13                                  | (4)         |
| Comprehensive income   | 40,032                              | 30,326      |
| Comprehensive income attributable to noncontrolling interest | 6,229                               | 749         |
| Comprehensive income attributable to Innoviva stockholders   | \$ 33,803                           | \$ 29,577   |

*See accompanying notes to condensed consolidated financial statements.*

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## INNOVIVA, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (DEFICIT)

(In thousands)

(Unaudited)

|  | Three months ended March 31, 2019 |                        |                               |   |                        |       |            | Noncontrolling<br>Interest | Total<br>Stockholders<br>Equity |                            |                                  |
|--|-----------------------------------|------------------------|-------------------------------|---|------------------------|-------|------------|----------------------------|---------------------------------|----------------------------|----------------------------------|
|  | Common Stock<br>Shares            | Common Stock<br>Amount | Additional Paid-In<br>Capital | Accumulated Other<br>Comprehensive<br>Income (Loss) | Accumulated<br>Deficit |       |            |                            |                                 |                            |                                  |
| <b>Balance as of<br/>December 31, 2018</b>   | 101,098                           | \$ 1,011               | \$ 1,256,267                  | \$ (3)  | \$ (1,103,692)         |       | \$ 5,469   | \$ 159,052                 |                                 |                            |                                  |
| Exercise of stock options,<br>and issuance of common<br>stock units and stock<br>awards, net of repurchase of<br>shares to satisfy tax<br>withholding  | 85                                | 1                      | 253                           |   |                        |       |            | 254                        |                                 |                            |                                  |
| Stock-based compensation   |                                   |                        | 605                           |   |                        |       |            | 605                        |                                 |                            |                                  |
| Net income   |                                   |                        |                               |   | 33,790                 |       | 6,229      | 40,019                     |                                 |                            |                                  |
| Other comprehensive<br>income  |                                   |                        |                               | 13  |                        |       |            | 13                         |                                 |                            |                                  |
| <b>Balance as of March 31,<br/>2019</b>  | 101,183                           | \$ 1,012               | \$ 1,257,125                  | \$ 10   | \$ (1,069,902)         |       | \$ 11,698  | \$ 199,943                 |                                 |                            |                                  |
|  | Three months ended March 31, 2018 |                        |                               |   |                        |       |            | Treasury Stock<br>Shares   | Treasury Stock<br>Amount        | Noncontrolling<br>Interest | Total<br>Stockholders<br>Deficit |
|  | Common Stock<br>Shares            | Common Stock<br>Amount | Additional Paid-In<br>Capital | Accumulated Other<br>Comprehensive<br>Loss          | Accumulated<br>Deficit |       |            |                            |                                 |                            |                                  |
| <b>Balance as of<br/>December 31, 2017</b>   | 102,046                           | \$ 1,019               | \$ 1,258,151                  | \$ (18)   | \$ (1,498,748)         | (150) | \$ (3,263) | \$ 152                     | \$ (242,707)                    |                            |                                  |
| Distributions to<br>noncontrolling interest  |                                   |                        |                               |   |                        |       |            | (90)                       | (90)                            |                            |                                  |
| Exercise of stock<br>options, and issuance<br>of common stock units<br>and stock awards, net<br>of cancellation of stock<br>awards and repurchase<br>of shares to satisfy tax<br>withholding | (571)                             | (5)                    | (2,492)                       |   |                        |       |            |                            | (2,497)                         |                            |                                  |
| Stock-based<br>compensation  |                                   |                        | 2,169                         |   |                        |       |            |                            | 2,169                           |                            |                                  |
| Cash dividend forfeited  |                                   |                        | 52                            |   |                        |       |            |                            | 52                              |                            |                                  |
| Net income   |                                   |                        |                               |   | 29,581                 |       |            | 749                        | 30,330                          |                            |                                  |
| Other comprehensive<br>loss  |                                   |                        |                               | (4)   |                        |       |            |                            | (4)                             |                            |                                  |
| <b>Balance as of<br/>March 31, 2018</b>  | 101,475                           | \$ 1,014               | \$ 1,257,880                  | \$ (22)   | \$ (1,469,167)         | (150) | \$ (3,263) | \$ 811                     | \$ (212,747)                    |                            |                                  |

See accompanying notes to condensed consolidated financial statements.



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## INNOVIVA, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

|   | Three Months Ended March 31, |                  |
|---|------------------------------|------------------|
|   | 2019                         | 2018             |
| <b>Cash flows from operating activities</b>                                       |                              |                  |
| Net income  | \$ 40,019                    | \$ 30,330        |
| Adjustments to reconcile net income to net cash provided by operating activities: |                              |                  |
| Deferred income taxes   | 8,508                        |                  |
| Depreciation and amortization   | 3,539                        | 3,468            |
| Stock-based compensation  | 605                          | 2,169            |
| Amortization of debt discount and issuance costs                                  | 1,889                        | 2,092            |
| Amortization of discount on short-term investments                                | (356)                        | (100)            |
| Amortization of lease guarantee   | (81)                         | (81)             |
| Loss on extinguishment of debt  |                              | 3,137            |
| Changes in operating assets and liabilities:                                      |                              |                  |
| Receivables from collaborative arrangements                                       | 24,647                       | 14,705           |
| Prepaid expenses and other current assets   | 147                          | (196)            |
| Accounts payable  | 133                          | (535)            |
| Accrued personnel-related expenses and other accrued liabilities                  | 166                          | (1,702)          |
| Accrued interest payable  | (2,489)                      | (3,375)          |
| Operating lease liability   | (72)                         |                  |
| Other long-term liabilities   |                              | 2                |
| Net cash provided by operating activities   | 76,655                       | 49,914           |
| <b>Cash flows from investing activities</b>                                       |                              |                  |
| Maturities of marketable securities   | 27,875                       | 31,875           |
| Purchases of marketable securities  | (102,042)                    | (5,362)          |
| Net cash provided by (used in) investing activities                               | (74,167)                     | 26,513           |
| <b>Cash flows from financing activities</b>                                       |                              |                  |
| Repurchase of shares to satisfy tax withholding                                   | (65)                         | (2,611)          |
| Payments of principal on senior secured term loans                                |                              | (120,000)        |
| Payments of cash dividends to stockholders  | (8)                          | (38)             |
| Proceeds from issuances of common stock, net                                      | 319                          | 114              |
| Distributions to noncontrolling interest  |                              | (90)             |
| Net cash provided by (used in) financing activities                               | 246                          | (122,625)        |
| <b>Net increase (decrease) in cash and cash equivalents</b>                       | <b>2,734</b>                 | <b>(46,198)</b>  |
| <b>Cash and cash equivalents at beginning of period</b>                           | <b>62,417</b>                | <b>73,336</b>    |
| <b>Cash and cash equivalents at end of period</b>                                 | <b>\$ 65,151</b>             | <b>\$ 27,138</b> |
| <b>Supplemental disclosure of cash flow information</b>                           |                              |                  |
| Cash paid for interest  | \$ 5,218                     | \$ 8,941         |

*See accompanying notes to condensed consolidated financial statements.*

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INNOVIVA, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**1. Description of Operations and Summary of Significant Accounting Policies**

*Description of Operations*

Innoviva, Inc. (referred to as *Innoviva*, the *Company*, or *we* and other similar pronouns) is focused on royalty management. Innoviva's portfolio includes the respiratory assets partnered with Glaxo Group Limited ( *GSK* ), including RELVAR®/BREO®ELLIPTA® (fluticasone furoate/ vilanterol, *FF/VI* ), ANORO® ELLIPTA®(umeclidinium bromide/ vilanterol, *UMEC/VI* ) and TRELEGY® ELLIPTA® (the combination *FF/UMEC/VI*). Under the Long-Acting Beta2 Agonist ( *LABA* ) Collaboration Agreement, Innoviva is entitled to receive royalties from GSK on sales of RELVAR®/BREO® ELLIPTA® as follows: 15% on the first \$3.0 billion of annual global net sales and 5% for all annual global net sales above \$3.0 billion; and royalties from the sales of and ANORO® ELLIPTA® which tier upward at a range from 6.5% to 10%. Innoviva is also entitled to 15% of royalty payments made by GSK under its agreements originally entered into with us, and since assigned to Theravance Respiratory Company, LLC ( *TRC* ), including TRELEGY® ELLIPTA® and any other product or combination of products that may be discovered or developed in the future under the LABA Collaboration Agreement and the Strategic Alliance Agreement with GSK (referred to herein as the *GSK Agreements* ), which have been assigned to TRC other than RELVAR®/BREO® ELLIPTA® and ANORO® ELLIPTA®.

*Basis of Presentation*

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ( *US GAAP* ) for interim financial information. Accordingly, they do not include all of the information and notes required by US GAAP for complete financial statements. In our opinion, the unaudited condensed consolidated financial statements have been prepared on the same basis as audited consolidated financial statements and include all adjustments, consisting of only normal recurring adjustments, necessary for the fair presentation of our financial position, results of operations, comprehensive income and cash flows. The interim results are not necessarily indicative of the results of operations to be expected for the year ending December 31, 2019 or any other period.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2018 filed with the Securities and Exchange Commission ( *SEC* ) on February 19, 2019 ( *2018 Form 10-K* ).

***Variable Interest Entity***

We evaluate our ownership, contractual and other interest in entities to determine if they are variable interest entities ( VIE ), whether we have a variable interest in those entities and the nature and extent of those interests. Based on our evaluation, if we determine we are the primary beneficiary of a VIE, we consolidate the entity into our financial statements. We consolidate the financial results of TRC, which we have determined to be a VIE, because we have the power to direct the economically significant activities of TRC and the obligation to absorb losses of, or the right to receive benefits from, TRC. As of March 31, 2019 and December 31, 2018, \$7.3 million and \$6.4 million, respectively, of the related party receivables from collaborative arrangements were attributable to TRC. Total revenue for TRC related to TRELEGY® ELLIPTA® for the three months ended March 31, 2019 and 2018 was \$7.3 million and \$1.0 million, respectively.

***Accounting Pronouncement Adopted by the Company***

In February 2016, the Financial Accounting Standards Board (the FASB ) issued Accounting Standards Update ( ASU ) 2016 02, *Leases* (Topic 842), which requires an entity to recognize right of use assets representing its right to use the underlying asset for the lease term and lease liabilities representing the present value of the future lease payments for both financing and operating leases on its consolidated balance sheets. For a lease with a term of 12 months or less, the standard allows an entity to elect not to recognize a right-of-use asset and a lease liability and recognize the lease expense on a straight-line basis. We adopted the standard on the effective date of January 1, 2019 using the alternative transition approach. This approach is similar to a prospective transition, which requires the application of ASC 842 at the effective date with a cumulative-effect adjustment recognized through retained earnings. Under this approach, we do not present the adjusted comparative periods. Our pro-rata share of common area expenses are recorded as lease expense when incurred since they are variable and considered nonlease components under the standard. The most significant impact of the adoption to us is that we recognized a right of use asset in the amount of \$1.5 million and lease liabilities in

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the total amount of \$1.6 million at January 1, 2019 for the operating lease on our corporate headquarters. The adoption did not have a material impact on our retained earnings and consolidated statements of operations and cash flows.

In August 2018, the U.S. Securities and Exchange Commission (the "SEC") adopted the final rule under SEC Release No. 33-10532, *Disclosure Update and Simplification*, amending certain disclosure requirements that were redundant, duplicative, overlapping, outdated or superseded. In addition, the amendments expanded the disclosure requirements relating to the analysis of stockholders' equity for interim financial statements. Under the amendments, an analysis of changes in each caption of stockholders' equity presented in the balance sheet must be provided in a note or separate statement. The analysis should present a reconciliation of the beginning balance to the ending balance of each period for which a statement of income is required to be filed. This final rule is effective on November 5, 2018. Effective January 1, 2019, the Company adopted SEC Release No. 33-10532. In accordance with the new guidance, the Company has added a Condensed Consolidated Statement of Changes in Stockholders' Equity (Deficit) in its Form 10-Q and elected to present a reconciliation in a single statement that shows the changes in stockholders' equity for each interim period, as well as each comparable period.

## 2. Net Income Per Share

Basic net income per share attributable to Innoviva stockholders is computed by dividing net income attributable to Innoviva stockholders by the weighted-average number of shares of common stock outstanding. Diluted net income per share attributable to Innoviva stockholders is computed by dividing net income attributable to Innoviva stockholders by the weighted-average number of shares of common stock and dilutive potential common stock equivalents then outstanding. Dilutive potential common stock equivalents include the assumed exercise, vesting and issuance of employee stock awards using the treasury stock method, as well as common stock issuable upon assumed conversion of our convertible subordinated notes due 2023 (the "2023 Notes") using the if-converted method.

Our convertible senior notes due 2025 (the "2025 Notes") are convertible, based on the applicable conversion rate, into cash, shares of our common stock or a combination thereof, at our election. Our current intent is to settle the principal amount of the 2025 Notes in cash upon conversion. The impact of the assumed conversion premium to diluted net income per share is computed using the treasury stock method. As the average market price per share of our common stock as reported on The Nasdaq Global Select Market during the relevant periods was lower than the initial conversion price of \$17.26 per share, there was no dilutive effect of the assumed conversion premium for the three months ended March 31, 2019.

The following table shows the computation of basic and diluted net income per share for the three months ended March 31, 2019 and 2018:

| <b>(In thousands except per share data)</b>               | <b>Three Months Ended March 31,</b> |             |
|---|-------------------------------------|-------------|
|   | <b>2019</b>                         | <b>2018</b> |
| <b>Numerator:</b>   |                                     |             |
| Net income attributable to Innoviva stockholders, basic   | \$ 33,790                           | \$ 29,581   |
| Add: interest expense on 2023 Notes                       | 1,415                               | 1,412       |
| Net income attributable to Innoviva stockholders, diluted | \$ 35,205                           | \$ 30,993   |
| <b>Denominator:</b>                                       |                                     |             |

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|  |         |         |
|--|---------|---------|
| Weighted-average shares used to compute basic net income per share attributable to Innoviva stockholders   | 101,059 | 100,604 |
| Dilutive effect of 2023 Notes  | 12,189  | 12,189  |
| Dilutive effect of options and awards granted under equity incentive plan and employee stock purchase plan | 128     | 773     |
| Weighted-average shares used to compute diluted net income per share attributable to Innoviva stockholders | 113,376 | 113,566 |
| Net income per share attributable to Innoviva stockholders   |         |         |
| Basic  | \$ 0.33 | \$ 0.29 |
| Diluted  | \$ 0.31 | \$ 0.27 |

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The following common stock equivalents were not included in the computation of diluted net income per share because their effect was anti-dilutive:

| (In thousands)  | Three Months Ended March 31, |       |
|---|------------------------------|-------|
|   | 2019                         | 2018  |
| Outstanding options and awards granted under equity incentive plan and employee stock purchase plan | 1,053                        | 1,492 |

**3. Revenue Recognition and Collaborative Arrangements**

Revenue is recognized when our customer obtains control of promised goods or services, in an amount that reflects the consideration which we expect to receive in exchange for those goods or services. Revenue is recognized through a five-step process: (i) identify the contract with a customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price for the contract; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue when (or as) a performance obligation is satisfied. We recognize the royalty revenue on licensee net sales of products with respect to which we have contractual royalty rights in the period in which the royalties are earned and reported to us. Royalties are recognized net of amortization of capitalized fees associated with any approval and launch milestone payments made to GSK.

*Net Revenue from Collaborative Arrangements*

Net revenue recognized under our GSK Agreements was as follows:

| (In thousands)   | Three Months Ended March 31, |           |
|--|------------------------------|-----------|
|  | 2019                         | 2018      |
| Royalties from a related party - RELVAR/BREO                   | \$ 42,740                    | \$ 46,160 |
| Royalties from a related party - ANORO                         | 8,570                        | 8,724     |
| Royalties from a related party - TRELEGY                       | 7,329                        | 952       |
| Total royalties from a related party                           | 58,639                       | 55,836    |
| Less: amortization of capitalized fees paid to a related party | (3,456)                      | (3,456)   |
| Royalty revenue from GSK                                       | \$ 55,183                    | \$ 52,380 |

**4. Available-for-Sale Securities and Fair Value Measurements***Available-for-Sale Securities*

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The estimated fair value of available-for-sale securities is based on quoted market prices for these or similar investments that were based on prices obtained from a commercial pricing service. Available-for-sale securities are summarized below:

| (In thousands)             | March 31, 2019    |                              |                               |                         |
|----------------------------|-------------------|------------------------------|-------------------------------|-------------------------|
|                            | Amortized Cost    | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair Value |
| U.S. government securities | \$ 68,691         | \$ 9                         | \$                            | \$ 68,700               |
| U.S. government agencies   | 24,768            | 1                            |                               | 24,769                  |
| U.S. commercial paper      | 41,550            |                              |                               | 41,550                  |
| Money market funds         | 45,253            |                              |                               | 45,253                  |
| <b>Total</b>               | <b>\$ 180,262</b> | <b>\$ 10</b>                 | <b>\$</b>                     | <b>\$ 180,272</b>       |

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| (In thousands)             | December 31, 2018 |                        |                         |                      |
|----------------------------|-------------------|------------------------|-------------------------|----------------------|
|                            | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| U.S. government securities | \$ 29,736         | \$                     | \$ (3)                  | \$ 29,733            |
| U.S. government agencies   | 4,971             |                        |                         | 4,971                |
| U.S. corporate notes       | 2,875             |                        |                         | 2,875                |
| U.S. commercial paper      | 22,037            |                        |                         | 22,037               |
| Money market funds         | 49,358            |                        |                         | 49,358               |
| Total                      | \$ 108,977        | \$                     | \$ (3)                  | \$ 108,974           |

As of March 31, 2019, all of the available-for-sale securities had contractual maturities within one year and the weighted average maturity of marketable securities was approximately four months.

**Fair Value Measurements**

Our available-for-sale securities are measured at fair value on a recurring basis and our debt is carried at amortized cost basis. The estimated fair values were as follows:

| Types of Instruments<br>(In thousands)        | Estimated Fair Value Measurements as of March 31, 2019 Using:           |  |  |    | Total   |
|---|---|--|--|----|---------|
|   | Quoted Price in<br>Active Markets<br>for Identical<br>Assets<br>Level 1 | Significant Other<br>Observable<br>Inputs<br>Level 2 | Significant<br>Unobservable<br>Inputs<br>Level 3 |    |         |
|   |   |  |  |    |         |
| <b>Assets</b>                                 |   |  |  |    |         |
| U.S. government securities                    | \$  | \$ 68,700  | \$   | \$ | 68,700  |
| U.S. government agencies                      |   | 24,769   |  |    | 24,769  |
| U.S. commercial paper                         |   | 41,550   |  |    | 41,550  |
| Money market funds                            | 45,253  |  |  |    | 45,253  |
| Total assets measured at estimated fair value | \$ 45,253   | \$ 135,019   | \$   | \$ | 180,272 |
| <b>Debt</b>                                   |   |  |  |    |         |
| Term B Loan                                   | \$  | \$ 13,750  | \$   | \$ | 13,750  |
| 2023 Notes                                    |   | 245,353  |  |    | 245,353 |
| 2025 Notes                                    |   | 205,911  |  |    | 205,911 |
| Total fair value of debt                      | \$  | \$ 465,014   | \$   | \$ | 465,014 |

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## Estimated Fair Value Measurements as of December 31, 2018 Using:

| Types of Instruments<br>(In thousands)        | Quoted Price<br>in Active<br>Markets for<br>Identical<br>Assets<br>Level 1 | Significant<br>Other<br>Observable<br>Inputs<br>Level 2 | Significant<br>Unobservable<br>Inputs<br>Level 3 | Total      |
|---|--|---|--|------------|
| <i>Assets</i>                                 |  |   |  |            |
| U.S. government securities                    | \$   | \$ 29,733   | \$   | \$ 29,733  |
| U.S. government agencies                      |  | 4,971   |  | 4,971      |
| U.S. corporate notes                          |  | 2,875   |  | 2,875      |
| U.S. commercial paper                         |  | 22,037  |  | 22,037     |
| Money market funds                            | 49,358   |   |  | 49,358     |
| Total assets measured at estimated fair value | \$ 49,358  | \$ 59,616   | \$   | \$ 108,974 |
| <i>Debt</i>                                   |  |   |  |            |
| Term B Loan                                   | \$   | \$ 13,750   | \$   | \$ 13,750  |
| 2023 Notes                                    |  | 258,918   |  | 258,918    |
| 2025 Notes                                    |  | 230,692   |  | 230,692    |
| Total fair value of debt                      | \$   | \$ 503,360  | \$   | \$ 503,360 |

The fair value of our marketable securities classified within Level 2 is based upon observable inputs that may include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data, including market research publications.

The fair value of our 2023 Notes and of our 2025 Notes is based on recent trading prices of the instruments. The carrying amount of our initial senior secured term loan (the Term B Loan) before deducting debt issuance costs approximates fair value as the loan carries a variable interest rate that is tied to the LIBOR rate plus an applicable spread.

## 5. Stock-Based Compensation

### *Market-Based RSAs and RSUs*

#### 2016 Market-Based RSAs and RSUs

On January 14, 2016, the Compensation Committee approved and granted 282,394 RSAs and 46,294 RSUs to senior management. These awards include a market condition based on Total Shareholder Return (TSR) and a service condition that requires continued employment.

In February 2018, the Compensation Committee certified the maximum achievement of the TSR as of the first measurement date, January 12, 2018. RSAs totaling 69,440 and RSUs totaling 30,862 representing two-thirds of the amounts were released on February 20, 2018. In connection with the separation of certain members of senior management from the Company in early February 2018, the Board of Directors agreed to accelerate the vesting and distribution of an aggregate of 118,821 RSAs to these members of senior management. The remaining 59,411 RSAs for these members of senior management were forfeited. As a net result of the vesting acceleration of the RSAs and the forfeiture of those

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unvested RSAs, an additional \$0.7 million compensation expense was recognized during the three months ended March 31, 2018.

In August and September 2018, the remaining 34,722 RSAs and 15,432 RSUs were forfeited due to the additional separation of senior management members, and \$0.2 million of previously recognized compensation expense was reversed.

### 2017 Market-Based RSAs and RSUs

On January 17, 2017, the Compensation Committee approved and granted 353,508 RSAs and 53,360 RSUs to senior management. These awards include a market condition based on the TSR of Innoviva's common stock as compared to the TSR of NASDAQ Biotechnology Index ( Index ) and a service condition that requires continued employment.

In connection with the separation of certain members of senior management from the Company in February 2018, an aggregate of 233,448 RSAs were forfeited, and \$0.8 million of previously recognized compensation expense was reversed during the three months ended March 31, 2018.

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In August and September 2018, the remaining 120,060 RSAs and 53,360 RSUs were forfeited due to the additional separation of senior management members, and \$0.9 million of previously recognized compensation expense was reversed.

### 2018 Market-Based RSAs and RSUs

On March 2, 2018, the Compensation Committee approved and granted 111,668 RSAs and 49,630 RSUs to senior management. These awards include a market condition based on the TSR of Innoviva's common stock over a three-year performance period from the date of grant for the RSAs and from the date of grant until September 30, 2020 for RSUs, and a service condition that requires continued employment. The grant date fair value of these awards was determined using a Monte Carlo valuation model. The aggregate value of \$1.7 million was to be recognized as compensation expense over the implied service period and would not be reversed if the market condition was not met, but with the exception of such person's continued employment with the Company.

In August and September 2018, all of 111,668 RSAs and 49,630 RSUs were forfeited, and \$0.2 million of previously recognized compensation expense was reversed due to the separation of these senior management members.

### *Stock-Based Compensation Expense*

Stock-based compensation expense is included in the condensed consolidated statements of operations as follows:

| (In thousands)             | Three Months Ended March 31, |          |
|----------------------------|------------------------------|----------|
|                            | 2019                         | 2018     |
| General and administrative | \$ 605                       | \$ 2,169 |

As of March 31, 2019, unrecognized stock-based compensation cost was as follows:

| (In thousands)                       | Unrecognized Compensation Cost |       |
|--------------------------------------|--------------------------------|-------|
|                                      |                                |       |
| RSUs                                 | \$                             | 327   |
| RSAs                                 |                                | 1,317 |
| Total unrecognized compensation cost | \$                             | 1,644 |

## 6. Debt

Our debt consists of:

| <b>(In thousands)</b>                        | <b>March 31,<br/>2019</b> | <b>December 31,<br/>2018</b> |
|--|---------------------------|------------------------------|
| Term B Loan                                  | \$ 13,750                 | \$ 13,750                    |
| 2023 Notes                                   | 240,984                   | 240,984                      |
| 2025 Notes                                   | 192,500                   | 192,500                      |
| Total debt                                   | 447,234                   | 447,234                      |
| Unamortized debt discount and issuance costs | (62,490)                  | (64,379)                     |
| Net long-term debt                           | \$ 384,744                | \$ 382,855                   |

***Prepayments of Senior Secured Term Loans***

On February 28 and August 1, 2018, we prepaid the principal balance of the Term B Loan by \$120.0 million and \$110.0 million, respectively. With the prepayments, we incurred a loss on the extinguishment of debt of \$3.1 million and \$2.6 million, respectively, representing unamortized debt issuance costs. The loss on the extinguishment of debt is presented as part of other expense, net in our consolidated statements of operations. As of March 31, 2019, the outstanding principal balance of the Term B Loan was \$13.8 million.

***Convertible Senior Notes Due 2025***

In accordance with accounting guidance for debt with conversion and other options, we separately account for the liability and equity components of the 2025 Notes by allocating the proceeds between the liability component and the embedded conversion

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option ( equity component ) due to our ability to settle the conversion obligation of the 2025 Notes in cash, common stock or a combination of cash and common stock, at our option. The carrying amount of the liability component was calculated by measuring the fair value of a similar liability that does not have an associated convertible feature using the income approach. The allocation was performed in a manner that reflected our non-convertible debt borrowing rate for similar debt. The equity component of the 2025 Notes was recognized as a debt discount and represents the difference between the proceeds from the issuance of the 2025 Notes and the fair value of the liability of the 2025 Notes on the date of issuance. The excess of the principal amount of the liability component over its carrying amount ( debt discount ) is amortized to interest expense using the effective interest method over the term of the 2025 Notes. The equity component is not remeasured as long as it continues to meet the conditions for equity classification.

Our outstanding 2025 Notes balances consisted of the following:

| (In thousands)                        | March 31,<br>2019 | December 31,<br>2018 |
|---------------------------------------|-------------------|----------------------|
| Liability component                   |                   |                      |
| Principal                             | \$ 192,500        | \$ 192,500           |
| Debt discount and issuance costs, net | (60,032)          | (61,766)             |
| Net carrying amount                   | \$ 132,468        | \$ 130,734           |
| Equity component, net                 | \$ 65,361         | \$ 65,361            |

The following table sets forth total interest expense recognized related to the 2025 Notes for the three months ended March 31, 2019 and 2018:

| (In thousands)                          | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2019                         | 2018     |
| Contractual interest expense            | \$ 1,203                     | \$ 1,190 |
| Amortization of debt issuance costs     | 133                          | 123      |
| Amortization of debt discount           | 1,601                        | 1,479    |
| Total interest and amortization expense | \$ 2,937                     | \$ 2,792 |

**Debt Maturities**

The aggregate scheduled maturities of our long-term debt as of March 31, 2019, are as follows:

| (In thousands)            |            |
|---------------------------|------------|
| Years ending December 31: |            |
| 2019 to 2021              | \$         |
| 2022                      | 13,750     |
| 2023                      | 240,984    |
| Thereafter                | 192,500    |
| Total                     | \$ 447,234 |

**7. Related Party Transaction**

On February 12, 2018, the Company entered into an agreement with Sarissa Capital Management LP, and certain of its affiliates (collectively, the Sarissa Group ) related to the Company s 2018 Annual Meeting of Stockholders (the 2018 Annual Meeting ). The agreement provided for, among other things, the concurrent appointment of three designees of the Sarissa Group as members of the Company s Board of Directors and an agreement to recommend and nominate a five-person slate of directors for election at the 2018 Annual Meeting composed of the three new directors and two current directors of the Company and partially reimburse the Sarissa Group \$2.7 million for expenses, which reimbursement obligation relating to the 2018 Annual Meeting arose upon execution of the agreement. The Sarissa Group is considered to be a related party due to its representation on the Board of Directors.

Table of Contents**8. Income Taxes**

Provisional income tax expense for the three months ended March 31, 2019 was \$8.5 million, compared to a minimal amount for the same period in 2018 as a full valuation allowance was maintained on the Company's gross deferred taxes. The difference between the Company's effective income tax rate of 17.5% for the three months ended March 31, 2019 and the U.S. federal statutory rate of 21% is primarily attributable to state income tax, non-deductible expenses and noncontrolling interest.

**9. Lease**

We have an operating lease for our corporate headquarters with a remaining lease term of approximately 4.2 years. The lease includes a five-year renewal option at our sole discretion. The total operating lease expense for this lease was \$0.1 million for the three months ended March 31, 2019 and 2018, respectively. Cash paid for amount included in the measurement of operating lease liabilities was \$0.1 million for the three months ended March 31, 2019. The lease liabilities were measured using a discount rate of 7.15% based on the most recent borrowing rate for our senior secured Term B Loan.

Future minimum lease payments on our corporate headquarters as of March 31, 2019 are as follows:

**(In thousands)**

|   |    |       |
|---|----|-------|
| Years ending December 31:                         |    |       |
| Remainder of 2019                                 | \$ | 304   |
| 2020  |    | 416   |
| 2021  |    | 428   |
| 2022  |    | 441   |
| 2023  |    | 201   |
| Total future minimum lease payments               |    | 1,790 |
| Imputed interest                                  |    | (244) |
| Total   | \$ | 1,546 |
| Reported as of March 31, 2019                     |    |       |
| Operating lease liability, current portion        | \$ | 308   |
| Operating lease liability, net of current portion |    | 1,238 |
| Total   | \$ | 1,546 |

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Forward-Looking Statements**

The information in this Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ( "Securities Act" ), and Section 21E of the Securities Exchange Act of 1934, as amended. Such

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forward-looking statements involve substantial risks, uncertainties and assumptions. All statements contained herein that are not of historical fact, including, without limitation, statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans, intentions, expectations, goals and objectives, may be forward-looking statements. The words anticipates, believes, could, designed, estimates, expects, goal, intends, may, objective, plans, projects, pursue, will, would and similar expressions thereof) are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions, expectations or objectives disclosed in our forward-looking statements and the assumptions underlying our forward-looking statements may prove incorrect. Therefore, you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions, expectations and objectives disclosed in the forward-looking statements that we make. All written and verbal forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Important factors that we believe could cause actual results or events to differ materially from our forward-looking statements include, but are not limited to, risks related to: lower than expected future royalty revenue from respiratory products partnered with GSK; the commercialization of RELVAR®/BREO® ELLIPTA®, ANORO® ELLIPTA® and TRELEGY® ELLIPTA® in the jurisdictions in which these products have been approved; the strategies, plans and objectives of the Company (including the Company's growth strategy and corporate development initiatives beyond the existing respiratory portfolio); the timing, manner and amount of potential

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capital returns to stockholders; the status and timing of clinical studies, data analysis and communication of results; the potential benefits and mechanisms of action of product candidates; expectations for product candidates through development and commercialization; the timing of regulatory approval of product candidates; projections of revenue, expenses and other financial items; and risks discussed in Risk Factors in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2018 filed with the Securities and Exchange Commission ( SEC ) on February 19, 2019 ( 2018 Form 10-K ) and Item 1A of Part II of our Quarterly Reports on Form 10-Q and below in Management's Discussion and Analysis of Financial Condition and Results of Operations in this Item 2 of Part I. All forward-looking statements in this Quarterly Report on Form 10-Q are based on current expectations as of the date hereof and we do not assume any obligation to update any forward-looking statements on account of new information, future events or otherwise, except as required by law.

We encourage you to read our consolidated financial statements contained in this Quarterly Report on Form 10-Q. We also encourage you to read Item 1A of Part I of our 2018 Form 10-K and Item 1A of Part II of our Quarterly Reports on Form 10-Q entitled Risk Factors, which contain a more complete discussion of the risks and uncertainties associated with our business. In addition to the risks described above and in Item 1A of Part I of our 2018 Form 10-K and Item 1A of Part II of this report, other unknown or unpredictable factors also could affect our results. Therefore, the information in this report should be read together with other reports and documents that we file with the SEC from time to time, including on Form 10-K, Form 10-Q and Form 8-K, which may supplement, modify, supersede or update those risk factors. As a result of these factors, we cannot assure you that the forward-looking statements in this report will prove to be accurate. Furthermore, if our forward-looking statements prove to be inaccurate, the inaccuracy may be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified time frame, or at all.

**OVERVIEW**

**Executive Summary**

Innoviva, Inc. ( Innoviva , the Company or we ) is focused on royalty management. Innoviva's portfolio includes the respiratory assets partnered with Glaxo Group Limited ( GSK ), including RELVAR®/BREO® ELLIPTA® (fluticasone furoate/ vilanterol, FF/VI ), ANORO® ELLIPTA® (umeclidinium bromide/ vilanterol, UMEC/VI ) and TRELEGY® ELLIPTA® (the combination FF/UMEC/VI). Under the Long-Acting Beta2 Agonist ( LABA ) Collaboration Agreement, Innoviva is entitled to receive royalties from GSK on sales of RELVAR®/BREO® ELLIPTA® as follows: 15% on the first \$3.0 billion of annual global net sales and 5% for all annual global net sales above \$3.0 billion; and royalties from the sales of ANORO® ELLIPTA®, which tier upward at a range from 6.5% to 10%. Innoviva is also entitled to 15% of royalty payments made by GSK under its agreements originally entered into with us, and since assigned to Theravance Respiratory Company, LLC ( TRC ), including TRELEGY® ELLIPTA® and any other product or combination of products that may be discovered or developed in the future under the LABA Collaboration Agreement and the Strategic Alliance Agreement with GSK (referred to herein as the GSK Agreements ), which have been assigned to TRC other than RELVAR®/BREO® ELLIPTA® and ANORO® ELLIPTA®.

Our company structure and organization are tailored to our focused activities of managing our respiratory assets with GSK, the commercial and developmental obligations associated with the GSK Agreements, intellectual property, licensing operations, business development activities and providing for certain essential reporting and management functions of a public company. As of March 31, 2019, we had six employees. Our revenues consist of royalties from our respiratory partnership agreements with GSK.

**Recent Highlights**

- GSK Net Sales:

- First quarter 2019 net sales of RELVAR®/BREO® ELLIPTA® by GSK were \$284.9 million, down 7% from \$307.7 million in the first quarter of 2018, with \$100.1 million in net sales from the U.S. market and \$184.8 million from non-U.S. markets.

- First quarter 2019 net sales of ANORO® ELLIPTA® by GSK were \$131.8 million, down 2% from \$134.2 million in the first quarter of 2018, with \$75.7 million net sales from the U.S. market and \$56.1 million from non-U.S. markets.

- First quarter 2019 net sales of TRELEGY® ELLIPTA® by GSK were \$112.7 million, up significantly from \$14.6 million in the first quarter of 2018, with \$85.1 million in net sales from the U.S. market and \$27.6 million in net sales from non-U.S. markets.

- Product Updates:

- The Pharmaceuticals and Medical Devices Agency of Japan approved TRELEGY® ELLIPTA® (fluticasone furoate/umeclidinium/vilanterol FF/UMEC/VI ) for the treatment of chronic obstructive pulmonary disease (COPD). TRELEGY® ELLIPTA® is the first triple therapy in a single inhaler approved in Japan.

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**Collaborative Arrangements with GSK**

*LABA Collaboration*

In November 2002, we entered into our LABA Collaboration Agreement with GSK to develop and commercialize once-daily LABA products for the treatment of chronic obstructive pulmonary disease ( COPD ) and asthma. The collaboration has developed three combination products: (1) RELVAR®/BREO® ELLIPTA® (FF/VI) (BREO® ELLIPTA® is the proprietary name in the U.S. and Canada and RELVAR® ELLIPTA® is the proprietary name outside the U.S. and Canada), a once-daily combination medicine consisting of a LABA, vilanterol (VI), and an inhaled corticosteroid (ICS), fluticasone furoate (FF), (2) ANORO® ELLIPTA® (UMEC/VI), a once-daily medicine combining a long-acting muscarinic antagonist ( LAMA ), umeclidinium bromide (UMEC), with a LABA, VI and (3) TRELEGY® ELLIPTA®, fluticasone furoate/umeclidinium/vilanterol (FF/UMEC/VI), a once-daily combination medicine consisting of an ICS, LAMA and LABA.

As a result of the launch and approval of RELVAR®/BREO® ELLIPTA® and ANORO® ELLIPTA® in the U.S., Japan and Europe, in accordance with the LABA Collaboration Agreement, we paid milestone fees to GSK totaling \$220.0 million during the year ended December 31, 2014. The milestone fees paid to GSK were recognized as capitalized fees paid to a related party, which are being amortized over their estimated useful lives commencing upon the commercial launch of the products.

*2004 Strategic Alliance*

In March 2004, we entered into the Strategic Alliance Agreement with GSK where GSK received an option to license exclusive development and commercialization rights to product candidates from certain of our discovery programs on pre-determined terms and on an exclusive, worldwide basis. In 2005, GSK licensed our MABA program for the treatment of COPD, and in October 2011, we and GSK expanded the MABA program by adding six additional Innoviva-discovered preclinical MABA compounds (the Additional MABAs ). The development program has been funded in full by GSK. GSK is in the process of determining next steps for the program. For a detailed discussion of our alliance with GSK, see Management's Discussion and Analysis of Financial Condition and Results of Operations contained in Part II, Item 7 of our 2018 Form 10-K.

**Critical Accounting Policies and Estimates**

Our management's discussion and analysis of our financial condition and results of operations is based on our financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ( US GAAP ). The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, as well as the reported revenue generated and expenses incurred during the reporting periods. Our estimates are based on our historical experience and on various other factors that we believe are

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reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

In February 2016, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") 2016-02, *Leases* (Topic 842), which requires an entity to recognize right of use assets representing its right to use the underlying asset for the lease term and lease liabilities representing the present value of the future lease payments for both financing and operating leases on its consolidated balance sheets. For a lease with a term of 12 months or less, the standard allows an entity to elect not to recognize a right-of-use asset and a lease liability and recognize the lease expense on a straight-line basis. We adopted the standard on the effective date of January 1, 2019 using the alternative transition approach. This approach is similar to a prospective transition, which requires the application of ASC 842 at the effective date with a cumulative-effect adjustment recognized through retained earnings. Under this approach, we do not present the adjusted comparative periods. Our pro-rata share of common area expenses are recorded as lease expense when incurred since they are variable and considered nonlease components under the standard. The most significant impact of the adoption to us is that we recognized a right of use asset in the amount of \$1.5 million and lease liabilities in the total amount of \$1.6 million at January 1, 2019 for the operating lease on our corporate headquarters. The adoption did not have a material impact on our retained earnings and consolidated statements of operations and cash flows.

There were no other significant changes to our critical accounting policies and estimates. Management's Discussion and Analysis of Financial Condition and Results of Operations contained in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2018 filed with the SEC on February 19, 2019 provides a more complete discussion of our critical accounting policies and estimates.

Table of Contents**Results of Operations****Net Revenue**

Total net revenue, as compared to the prior year period, was as follows:

| (In thousands)   | Three Months Ended March 31, |           | Change     |      |
|--|------------------------------|-----------|------------|------|
|  | 2019                         | 2018      | \$         | %    |
| Royalties from a related party - RELVAR/BREO                   | \$ 42,740                    | \$ 46,160 | \$ (3,420) | (7)% |
| Royalties from a related party - ANORO                         | 8,570                        | 8,724     | (154)      | (2)% |
| Royalties from a related party - TRELEGY                       | 7,329                        | 952       | 6,377      | *    |
| Total royalties from a related party                           | 58,639                       | 55,836    | 2,803      | 5%   |
| Less: amortization of capitalized fees paid to a related party | (3,456)                      | (3,456)   |            |      |
| Royalty revenue from GSK                                       | \$ 55,183                    | \$ 52,380 | \$ 2,803   | 5%   |

\*Not meaningful

Total net revenue increased to \$55.2 million for the three months ended March 31, 2019, compared to \$52.4 million for the same period a year ago primarily due to the growth in prescriptions and market share quarter over quarter for TRELEGY® ELLIPTA®, offset with the lower royalties for RELVAR®/BREO® ELLIPTA® and ANORO® ELLIPTA® primarily due to increasing pricing pressure in the U.S.

**General & Administrative**

General and administrative expenses, as compared to the prior year period, were as follows:

| (In thousands)                                      | Three Months Ended March 31, |          | Change     |       |
|---|------------------------------|----------|------------|-------|
|   | 2019                         | 2018     | \$         | %     |
| General and administrative expenses                 | \$ 3,015                     | \$ 8,985 | \$ (5,970) | (66)% |
| General and administrative expenses - related party |                              | 2,700    | (2,700)    |       |

General and administrative expenses for the three months ended March 31, 2019 were \$3.0 million compared with \$11.7 million in the three months ended March 31, 2018, a decrease of \$8.7 million. The amount for the three months ended March 31, 2018 included \$3.2 million cash severance payments in connection with certain members of senior management's separation from the Company and payment of \$2.7 million to Sarissa to partially reimburse expenses pursuant to a settlement agreement in February 2018. The rest of the decrease in general and administrative expenses in the three months ended March 31, 2019 is mainly attributable to lower personnel-related expenses as a result of lower

headcount.

***Other Income (Expense), net and Interest Income***

Other income (expense), net and interest income, as compared to the prior year period, were as follows:

| (In thousands)              | Three Months Ended March 31, |            | Change   |      |
|-----------------------------|------------------------------|------------|----------|------|
|                             | 2019                         | 2018       | \$       | %    |
| Other income (expense), net | \$ 1                         | \$ (3,099) | \$ 3,100 | *    |
| Interest income             | 975                          | 391        | 584      | 149% |

\*Not meaningful

Other income (expense), net for the three months ended March 31, 2018, mainly consists of the loss on the extinguishment of debt of \$3.1 million in relation to the \$120.0 million prepayment of our Term B Loan.

Interest income increased for the three months ended March 31, 2019, as compared to the same period a year ago primarily due to higher interest generated from our investments in marketable securities.

Table of Contents***Interest Expense***

Interest expense, as compared to the prior year period, was as follows:

| (In thousands)   | Three Months Ended March 31, |          |    | Change  |       |
|------------------|------------------------------|----------|----|---------|-------|
|                  | 2019                         | 2018     |    | \$      | %     |
| Interest expense | \$ 4,617                     | \$ 7,657 | \$ | (3,040) | (40)% |

Interest expense decreased for the three months ended March 31, 2019, compared to the same period a year ago primarily due to the lower average outstanding debt balance. See *Liquidity* section below for further information.

***Provision for Income Taxes***

The provisional income tax expense for the three months ended March 31, 2019 was \$8.5 million with an effective income tax rate of 17.5%, compared to an immaterial amount in the same period a year ago as a full valuation allowance was maintained on our gross deferred taxes.

***Net Income Attributable to Noncontrolling Interest***

Net income attributable to noncontrolling interest, as compared to the prior period, was as follows:

| (In thousands)                                     | Three Months Ended March 31, |        |    | Change |      |
|--|------------------------------|--------|----|--------|------|
|  | 2019                         | 2018   |    | \$     | %    |
| Net income attributable to noncontrolling interest | \$ 6,229                     | \$ 749 | \$ | 5,480  | 732% |

This represents the 85% share of net income in Theravance Respiratory Company, LLC for Theravance Biopharma for the three months ended March 31, 2019 and 2018. The increase was primarily due to the increase in the growth in prescriptions and market share for TRELEGY® ELLIPTA®.

**Liquidity and Capital Resources*****Liquidity***

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Since our inception, we have financed our operations primarily through private placements and public offerings of equity and debt securities and payments received under collaborative arrangements. For the three months ended March 31, 2019, we generated gross royalty revenues from GSK of \$58.6 million. Net cash and cash equivalents, short term investments and marketable securities totaled \$192.2 million, and royalties receivable from GSK totaled \$58.6 million as of March 31, 2019.

On August 18, 2017, we entered into a Credit Agreement and completed a financing of the \$250.0 million Term B Loan. The Term B Loan will mature on August 18, 2022. Two and a half percent (2.5%) of the initial principal amount was originally due quarterly beginning December 31, 2017. The remaining outstanding balance is due at maturity. Prepayments, in whole or in part, can be made at any time without a penalty. The Credit Agreement also provides us the ability to request one or more additional tranches of term loans (or increase an existing term loan) at any time prior to maturity. In December 2017, February 2018 and August 2018, we repaid the principal balance of the Term B Loan by \$6.3 million, \$120.0 million and \$110.0 million, respectively. The outstanding principal balance of the Term B Loan as of March 31, 2019 was \$13.8 million.

### *Adequacy of Cash Resources to Meet Future Needs*

We believe that cash from projected future royalty revenues and our cash, cash equivalents and marketable securities will be sufficient to meet our anticipated debt service and operating needs for at least the next 12 months based upon current operating plans and financial forecasts. If our current operating plans and financial forecasts change, we may require additional funding sooner in the form of public or private equity offerings or debt financings. Furthermore, if in our view favorable financing opportunities arise, we may seek additional funding at any time. However, future financing may not be available in amounts or on terms acceptable to us, if at all. This could leave us without adequate financial resources to fund our operations as currently planned. In addition, from time to time we may restructure or reduce our debt, including through tender offers, redemptions, amendments, repurchases or otherwise, all consistent with the terms of our debt agreements.

Table of Contents*Cash Flows*

Cash flows, as compared to the prior year period, were as follows:

| (In thousands)                                      | Three Months Ended March 31, |          |      |           |           |
|---|------------------------------|----------|------|-----------|-----------|
|   | 2019                         |          | 2018 |           | Change    |
| Net cash provided by operating activities           | \$                           | 76,655   | \$   | 49,914    |           |
| Net cash provided by (used in) investing activities |                              | (74,167) |      | 26,513    | (100,680) |
| Net cash provided by (used in) financing activities |                              | 246      |      | (122,625) | 122,871   |

*Cash Flows from Operating Activities*

Cash provided by operating activities for the three months ended March 31, 2019 was \$76.7 million, consisting primarily of our net income of \$40.0 million, adjusted for non-cash items such as \$8.5 million of deferred income taxes, \$3.5 million of depreciation and amortization and \$1.9 million amortization of debt discount and issuance costs, as well as decrease in receivables from collaborative arrangements of \$24.6 million, partially offset by a reduction in accrued interest payable of \$2.5 million.

Cash provided by operating activities for the three months ended March 31, 2018 was \$49.9 million, consisting primarily of our net income of \$30.3 million, adjusted for non-cash items such as \$3.5 million of depreciation and amortization, \$3.1 million of loss on extinguishment of debt and \$2.2 million of stock-based compensation expense, as well as changes in operating assets and liabilities, including a decrease in receivables from collaborative arrangements of \$14.7 million, partially offset by a reduction in accrued interest payable of \$3.4 million.

*Cash Flows from Investing Activities*

Net cash flows used in investing activities for the three months ended March 31, 2019 of \$74.2 million was primarily due to \$102.0 million in purchases of marketable securities partially offset by \$27.9 million proceeds received from maturities of marketable securities.

Net cash flows from investing activities for the three months ended March 31, 2018 of \$26.5 million was primarily due to \$31.9 million proceeds received from maturities of marketable securities, partially offset by \$5.4 million in purchases of marketable securities.

*Cash Flows from Financing Activities*

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Net cash provided by financing activities for the three months ended March 31, 2019 of \$0.2 million was primarily due to \$0.3 million net proceeds from issuance of common stock.

Net cash used in financing activities for the three months ended March 31, 2018 of \$122.6 million was primarily due to \$120.0 million prepayment on our Term B Loan and \$2.6 million paid for the repurchase of shares to satisfy tax withholding.

### *Off-Balance Sheet Arrangements*

In June 2014, our facility leases in South San Francisco, California were assigned to Theravance Biopharma, Inc. ( Theravance Biopharma ) in connection with the spin-off of Theravance Biopharma. However, if Theravance Biopharma were to default on its lease obligations, we would be held liable by the landlord and thus, we have in substance guaranteed the lease payments for these facilities. We would also be responsible for lease-related payments including utilities, property taxes, and common area maintenance, which may be as much as the actual lease payments. As of March 31, 2019, the total remaining lease payments for the duration of the lease, which runs through May 2020, were \$7.7 million. The carrying value of this lease guarantee was \$0.4 million as of March 31, 2019 and is reflected in other long-term liabilities in our condensed consolidated balance sheet.

### **Contractual Obligations and Commercial Commitments**

In the table below, we set forth our significant enforceable and legally binding obligations and future commitments as of March 31, 2019.

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| (In thousands) | Payment Due by Period |                     |             |             |                      |
|----------------|-----------------------|---------------------|-------------|-------------|----------------------|
|                | Total                 | Less Than<br>1 Year | 1 - 3 Years | 3 - 5 Years | More Than<br>5 Years |
| 2023 Notes     | \$ 261,468            | \$ 5,121            | \$ 10,242   | \$ 246,105  |                      |
| 2025 Notes     | 223,781               | 4,813               | 9,625       | 9,625       | 199,718              |
| Term B Loan*   | 13,750                |                     |             | 13,750      |                      |
| Facility lease | 1,790                 | 406                 | 850         | 534         |                      |
| Total          | \$ 500,789            | \$ 10,340           | \$ 20,717   | \$ 270,014  | \$ 199,718           |

\* The Term B Loan balances reflect the principal repayment obligations and do not include the interest payments as the loan bears interest at a varying rate of three-month LIBOR plus 4.5% margin.

**Item 3. Quantitative and Qualitative Disclosure about Market Risk**

There have been no significant changes in our market risk or how our market risk is managed compared to those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2018.

**Item 4. Controls and Procedures***Evaluation of Disclosure Controls and Procedures.*

We conducted an evaluation as of March 31, 2019, under the supervision and with the participation of our management, of the effectiveness of the design and operation of our disclosure controls and procedures, which are defined under SEC rules as controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Securities Exchange Act of 1934 ( Exchange Act ) is recorded, processed, summarized and reported within required time periods. Based upon that evaluation, our Interim Principal Executive Officer and Chief Accounting Officer, concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance levels.

*Limitations on the Effectiveness of Controls*

Our management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent all errors and all frauds. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefit of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within Innoviva have been detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

*Changes in Internal Control over Financial Reporting*

There were no material changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during the quarter ended March 31, 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

We are not a party to any material legal proceedings.

**Item 1A. Risk Factors**

Our business is subject to a number of risks, including those identified in Item 1A of Part I of our 2018 Form 10-K. There have been no material changes to the risk factors described in our 2018 Form 10-K, which is incorporated by reference herein.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3: Defaults Upon Senior Securities**

None.

**Item 4: Mine Safety Disclosures**

None.

**Item 5: Other Information**

None.

**Item 6. Exhibits**

(a) **Index to Exhibits**

| Exhibit Number | Description  | Form | Exhibit | Incorporated by Reference Filing Date/Period End Date |
|----------------|--|------|---------|---|
| 31.1           | <u>Certification of Principal Executive Officer pursuant to Rules 13a-14 pursuant to the Securities Exchange Act of 1934</u> |      |         |   |
| 31.2           | <u>Certification of Principal Financial Officer pursuant to Rules 13a-14 pursuant to the Securities Exchange Act of 1934</u> |      |         |   |
| 32             | <u>Certifications Pursuant to 18 U.S.C. Section 1350</u>   |      |         |   |
| 101            | Interactive Data File (Quarterly Report on Form 10-Q, for the quarterly period ended March 31, 2019)                         |      |         |   |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Innoviva, Inc.

Date: May 1, 2019

/s/ Geoffrey Hulme  
**Geoffrey Hulme**  
Interim Principal Executive Officer  
*(Principal Executive Officer)*

Date: May 1, 2019

/s/ Marianne Zhen  
**Marianne Zhen**  
Chief Accounting Officer  
*(Principal Financial Officer)*