

TELECOM ARGENTINA SA
Form 6-K
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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

Report of Foreign Issuer

**Pursuant to Rule 13a-16 or 15d-16
of the Securities Exchange Act of 1934**

For the month of January 2016

Commission File Number: 001-13464

Telecom Argentina S.A.

(Translation of registrant's name into English)

Alicia Moreau de Justo, No. 50, 1107

Buenos Aires, Argentina

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**UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
AS OF SEPTEMBER 30, 2015**

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(In millions of Argentine pesos or as expressly indicated)

1. General considerations

As required by CNV regulations, the Company has prepared its consolidated financial statements as of September 30, 2015 under IFRS. Additional information is given in Note 1 to the consolidated financial statements.

2. Telecom Group's activities for the nine-month periods ended September 30, 2015 (9M15) and 2014 (9M14)

Total revenues and other income for 9M15 amounted to \$28,605 (+18.1% vs. 9M14), operating costs including depreciations, amortizations and gain on disposal of PP&E and impairment of PP&E amounted to \$24,146 (+18.5% vs. 9M14), operating income before depreciation and amortization amounted to \$7,664 (+23.9% vs. 9M14) representing 26.8% of consolidated revenues, operating income amounted to \$4,459 (+16.0% vs. 9M14) and net income amounted to \$2,778 (+3.5% vs. 9M14). Net income attributable to Telecom Argentina amounted to \$2,757 in 9M15 (+4.3% vs. 9M14).

	9M15	9M14	Variation	
			\$	%
Revenues	28,590	24,183	4,407	18.2
Other income	15	40	(25)	(62.5)
Operating costs without depreciation and amortization	(20,941)	(18,037)	(2,904)	16.1
Operating income before depreciation and amortization	7,664	6,186	1,478	23.9
Depreciation and amortization	(3,154)	(2,354)	(800)	34.0
Gain on disposal of PP&E and impairment of PP&E	(51)	11	(62)	n/a
Operating income	4,459	3,843	616	16.0
Financial results, net	(192)	230	(422)	n/a
Income before income tax expense	4,267	4,073	194	4.8
Income tax expense	(1,489)	(1,389)	(100)	7.2
Net income	2,778	2,684	94	3.5

Attributable to:

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Telecom Argentina (Controlling Company)	2,757	2,644	113	4.3
Non-controlling interest	21	40	(19)	(47.5)
	2,778	2,684	94	3.5
Basic and diluted earnings per share attributable to Telecom Argentina (in pesos)	2.84	2.73		

• **Total revenues and other income**

During 9M15 consolidated total revenues increased 18.2% (+\$4,407 vs. 9M14) amounting to \$28,590 mainly fueled by the mobile services provided by Personal, Broadband and data transmission businesses.

	9M15	9M14	\$	Variation	%
<u>Services</u>					
Retail Voice					
Monthly Charges	992	895	97		10.8
Measured Services	1,315	1,131	184		16.3
Others	72	83	(11)		(13.3)
Wholesale Voice					
Fixed and mobile interconnection	484	453	31		6.8
Others	250	228	22		9.6
Data	1,290	1,063	227		21.4
Internet	3,273	2,345	928		39.6
	Subtotal Fixed Services	6,198	1,478		23.8
Retail Voice					
Monthly Charges	2,951	2,172	779		35.9
Measured Services	1,443	1,220	223		18.3
Roaming	209	215	(6)		(2.8)
Others	506	223	283		126.9
Wholesale Voice					
Interconnection	1,144	1,196	(52)		(4.3)
Roaming	225	229	(4)		(1.7)
Mobile leases	26	31	(5)		(16.1)
Data	5,376	5,692	(316)		(5.6)
Internet	4,283	2,294	1,989		86.7
	Subtotal Mobile Services - Personal	13,272	2,891		21.8

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	9M15	9M14	\$	Variation	%
Retail Voice					
Monthly Charges	174	161	13		8.1
Measured Services	201	237	(36)		(15.2)
Roaming	8	7	1		14.3
Others	58	26	32		123.1
Wholesale Voice					
Interconnection	57	91	(34)		(37.4)
Roaming	18	3	15		500.0
Others	5	4	1		25.0
Data	220	248	(28)		(11.3)
Internet	388	321	67		20.9
	Subtotal Mobile Services Núcleo	1,129	1,098	31	2.8
	Revenue from services	24,968	20,568	4,400	21.4
<u>Equipment</u>					
Fixed Services	48	44	4		9.1
Mobile Services- Personal	3,468	3,515	(47)		(1.3)
Mobile Services Núcleo	106	56	50		89.3
	Revenue from equipment sales	3,622	3,615	7	0.2
Total Revenues	28,590	24,183	4,407		18.2

Services revenues amounted to \$24,968 (+21.4% vs. 9M14) and represented 87.3% of consolidated revenues (vs. 85.1% in 9M14). Equipment revenues slightly increased amounting to \$3,622 and represented 12.7% of consolidated revenues (vs. 14.9% in 9M14).

Fixed Services

During 9M15, services revenues generated by this segment amounted to \$7,676 (+\$1,478 or 23.8% vs. 9M14), where Internet revenues have grown the most (+\$928 or +39.6% vs. 9M14), followed by voice retail services (+\$270 or +12.8% vs. 9M14) and data transmission services (+\$227 or +21.4% vs. 9M14).

Ø Voice

Voice retail revenues reached \$2,379 in 9M15 (+12.8% vs. 9M14). These revenues are still affected by tariffs of regulated services. Revenues from regulated services reached approximately 26% of the segment services revenues in 9M15 (vs. 29% in 9M14).

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Monthly Charges and Supplementary Services increased \$97 or +10.8% vs. 9M14, reaching \$992, as a consequence of an increase in supplementary services (not regulated), mainly due to an increase of their prices and, to a lesser extent, to the increase in the subscriber base. It also includes higher monthly charges to commercial, professional and government customers amounting to \$49.

Revenues generated by measured services (Local Measured Service, Domestic Long Distance and International Long Distance services) amounted to \$1,315 (+\$184 or 16.3% vs. 9M14). The increase was mainly due to the increase in plans prices (both in local and long national distance), while customers remain stable. According to this, local measured service revenues increased 24.5% vs. 9M14 and DLD revenues increased 11.4% vs. 9M14. The Average Monthly Revenue per User (ARBU) amounted to \$64.8 pesos per month in 9M15 vs. \$56.5 pesos per month amounted in 9M14, representing an increase of 14.8%. The remaining retail voice revenues amounted to \$72 in 9M15 (-13.3% vs. 9M14). The decrease was mainly due to a decrease in customers and consumption of public telecommunication services and a decrease in customers rehabilitation charges.

Voice wholesale revenues (including fixed and mobile interconnection revenues and lease of circuits, together with the revenues generated by the subsidiary Telecom USA amounting to \$105) amounted to \$734 in 9M15 (+7.8% vs. 9M14). Interconnection fixed and mobile revenues amounted to \$484 and the other wholesale revenues amounted to \$250 in 9M15 (+9.6% vs. 9M14), mainly due to higher prices related to cell sites rentals due to the variation of the \$/US\$ exchange rate.

Ø **Data**

Data revenues (including the revenues generated by the subsidiary Telecom USA amounting to \$4) amounted to \$1,290 (+\$227 or +21.4% vs. 9M14). These revenues were generated focusing on the Company's position as an integrated TIC provider (Datacenter, VPN, among others) for wholesale and government segments. The increase was primarily due to higher prices of these services related to the variation of the \$/US\$ exchange rate and to the increase in the number of customers of *Innovation* services (particularly *Integra*, which increased \$15 or +7.1% vs. 9M14).

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Ø **Internet**

Internet revenues amounted to \$3,273 (+\$928 or +39.6% vs. 9M14) mainly due to the expansion of the Broadband customers (+3.1% vs. 9M14) and an increase in average prices resulting in an improvement in the Average Monthly Revenue per User (ARPU), that amounted to \$199 pesos per month in 9M15 vs. \$148.1 pesos per month in 9M14 (+34.6% vs. 9M14). As of September 30, 2015, Telecom Argentina reached approximately 1,804,000 ADSL customers. These connections represent approximately 44.5% of Telecom Argentina s fixed lines in service (vs. 42.6% in 9M14). The churn rate per month amounted to 1.4% in 9M15 (vs. 1.3% in 9M14).

Internet revenues represent 13.1% of consolidated services revenues (vs. 11.4% in 9M14) and 42.6% of Fixed Services segment services revenues (vs. 37.8% in 9M14).

Personal Mobile Services

During 9M15, total services revenues amounted to \$16,163 (+\$2,891 or 21.8% vs. 9M14), being the principal business segment in revenues terms (64.7% and 64.5% of services consolidated revenues in 9M15 and 9M14, respectively). Personal reached 19.4 million subscribers in Argentina (-1.6% vs. 9M14). Approximately 68% of the subscriber base is prepaid subscribers and 32% is postpaid subscribers (including Cuentas claras plans and Mobile Internet dongles). The churn rate per month amounted to 3.1% in 9M15 (vs. 3.0% in 9M14).

Ø **Voice**

Voice retail revenues amounted to \$5,109 in 9M15 (+33.4% vs. 9M14). The increase was mainly due to the increase in monthly charges prices for the postpaid and Cuentas claras subscribers and prepaid services, offset by the net variation of the subscribers base, showing an increase in Cuentas claras subscribers base (+4.5% vs. 9M14) and a decrease in postpaid subscribers base (-6.4% vs. 9M14) and prepaid subscribers base (-2.1% vs. 9M14).

Voice wholesale revenues amounted to \$1,395 in 9M15 (-4.2% vs. 9M14), mainly due to the decrease in interconnection traffic volume (especially TLRD and CPP).

Ø **Data**

Mobile data services revenues amounted to \$5,376 (-\$316 or -5.6% vs. 9M14). The decrease was due to lower revenues from the principal item of VAS revenues, SMS consumption, which decreased \$491 as compared to 9M14 (-14.3%), showing a decrease in TOU (-44.6% vs. 9M14) and an increase in such services prices for Cuentas claras and postpaid subscribers. Notwithstanding, this effect was partially offset with a constant increase of the SMS with content sales, as a result of several campaigns launched by Personal, which represented an inter-annual increase of \$189 or +9%.

Ø **Internet**

Mobile Internet revenues amounted to \$4,283 (+\$1,989 or +86.7% vs. 9M14). This increase is mainly explained by the increase in browsing services consumption of Personal's subscribers, which was mainly fueled by the increase in the offer of services, plans and packs (including VAS) launched by Personal. This growth was fueled by new subscribers, the migration of the existing ones to higher-value plans and the increase of subscribers that acquired 3G handsets, which facilitate Internet browsing in all subscribers' segments. Internet flat rate services revenues have decreased mainly due to the decrease of Mobile Internet dongles subscribers (-37.7% vs. 9M14).

As a consequence of the increase in monthly charges tariffs and Internet consumption, ARPU increased to \$88.8 pesos per month in 9M15 (vs. \$71.7 pesos per month in 9M14), which represents an increase of 23.8%.

VAS revenues (data and Internet) amounted to \$9,659 (+20.9% vs. 9M14) and represented 59.8% of Personal Mobile Services' services revenues (vs. 60.2% in 9M14).

Núcleo Mobile Services

This segment generated services revenues equivalent to \$1,129 during 9M15 (+\$31 or 2.8% vs. 9M14) mainly due to the Internet revenues increase (+20.9% vs. 9M14), mainly related to the increase of browsing generated by subscribers with mobile equipment prepared for that purpose. As of September 30, 2015, Núcleo's subscriber base reached 2.5 million customers. Prepaid and postpaid subscribers (including Plan Control subscribers and mobile Internet subscribers) represented 80% and 20% in 9M15, respectively.

VAS revenues (data and Internet) amounted to \$608 (+6.9% vs. 9M14) and represented 53.9% of Núcleo Mobile Services segment services revenues (vs. 51.8% in 9M14).

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The Telecom Group's services revenues increased 21.4%. Internet services revenues from all segments have maximized Telecom Group's services revenues showing a 60.2% increase vs. 9M14, increasing the relative weight over total services revenues according to the following table:

	<u>Nine-month periods ended</u> <u>September 30,</u>				<u>9M15 vs.</u> <u>9M14</u> <u>%</u> <u>variation</u>
	<u>2015</u>	<u>%</u>	<u>2014</u>	<u>%</u>	
Voice Retail	7,929	32	6,370	31	24.5
Voice Wholesale	2,209	9	2,235	11	(1.2)
Total Voice	10,138	41	8,605	42	17.8
Data	6,886	27	7,003	34	(1.7)
Internet	7,944	32	4,960	24	60.2
Total service revenues	24,968	100	20,568	100	21.4

Equipment

Revenues from equipment amounted to \$3,622, +\$7 or +0.2% vs. 9M14. The Personal Mobile Services segment shows a decrease of \$47 vs. 9M14 due to lower handsets sold (-35% vs. 9M14) but with an increase in handset's average sale prices (+52% vs. 9M14), resulting in a higher operating margin of handsets (+\$350 or +67.8% vs. 9M14). Núcleo Mobile Services segment reached an increase of \$50 (+89.3% vs. 9M14) due to higher sales of handsets (+72% vs. 9M14) but with a decrease in handset's average sale prices (-16% vs. 9M14).

- Operating costs**

Consolidated operating costs including depreciations, amortizations and gain on disposal of PP&E and impairment of PP&E totaled \$24,146 in 9M15, which represents an increase of \$3,766 or +18.5% vs. 9M14. The increase in costs is mainly a consequence of a higher revenues, higher expenses related to competition in mobile and Internet businesses, higher direct and indirect labor costs on the cost structure of the Telecom Group in Argentina, the increase in fees for services related to higher supplier prices, the increase in taxes and fees with the Regulatory Authority, the increase of VAS costs, the increase in bad debt expenses, higher provisions costs, higher agent commissions and higher depreciation and amortization of PP&E and intangible assets, which were partially offset by lower costs of equipment and handsets of \$345.

Variation

Variation in \$ by segment

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	9M15	9M14	\$	%	Fixed Serv.	Personal M. Serv.	Núcleo M. Serv.
Employee benefit expenses and severance payments	(5,292)	(4,002)	(1,290)	32.2	(950)	(334)	(6)
Interconnection costs and other telecommunication charges	(1,559)	(1,536)	(23)	1.5	(19)	(41)	37
Fees for services, maintenance, materials and supplies	(2,860)	(2,482)	(378)	15.2	(219)	(152)	(7)
Taxes and fees with the Regulatory Authority	(2,841)	(2,399)	(442)	18.4	(74)	(363)	(5)
Commissions	(2,976)	(2,421)	(555)	22.9	(57)	(464)	(34)
Agent commissions capitalized as SAC	781	634	147	23.2	17	128	2
Cost of equipment and handsets	(2,857)	(3,202)	345	(10.8)	(14)	425	(66)
Cost of equipment and handsets capitalized as SAC	66	83	(17)	(20.5)	-	(28)	11
Advertising	(591)	(512)	(79)	15.4	27	(109)	3
Cost of VAS	(910)	(679)	(231)	34.0	(14)	(199)	(18)
Provisions	(174)	(102)	(72)	70.6	(27)	(45)	-
Bad debt expenses	(410)	(327)	(83)	25.4	11	(99)	5
Other operating expenses	(1,318)	(1,092)	(226)	20.7	(90)	(128)	(8)
Subtotal	(20,941)	(18,037)	(2,904)	16.1	(1,409)	(1,409)	(86)
Depreciation of PP&E	(2,165)	(1,740)	(425)	24.4	(166)	(253)	(6)
Amortization of SAC and service connection charges	(733)	(596)	(137)	23.0	(28)	(106)	(3)
Amortization of 3G/4G Licenses	(227)	-	(227)	n/a	-	(227)	-
Amortization of other intangible assets	(29)	(18)	(11)	61.1	-	-	(11)
Gain on disposal of PP&E and impairment of PP&E	(51)	11	(62)	n/a	15	(77)	-
Total operating costs	(24,146)	(20,380)	(3,766)	18.5	(1,588)	(2,072)	(106)

The costs breakdown is as follows:

Employee benefit expenses and severance payments

Employee benefit expenses and severance payments amounted to \$5,292 (+\$1,290 or +32.2% vs. 9M14). The increase was mainly due to increases in salaries agreed by Telecom Argentina with several trade unions for the unionized employees and also to non-unionized employees, together with related social security charges. With a total headcount of 16,269 by the end of 9M15 (vs. 16,540 employees in 9M14), lines in service per employee reached 373 in the Fixed Services segment (+0.8% vs. 9M14), subscribers per employee reached 3,884 in the Personal Mobile Services segment (-1.3% vs. 9M14) and subscribers per employee reached 6,186 (+6.3% vs. 9M14) in the Núcleo Mobile Services segment.

Employee benefit expenses and severance payments represents in 9M15 18.5% of consolidated revenues (vs. 16.5% in 9M14).

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Interconnection costs and other telecommunication charges

Interconnection costs and other telecommunication charges (including charges for TLRD, Roaming, Interconnection costs, cost of international outbound calls and lease of circuits) amounted to \$1,559 (+\$23 or +1.5% vs. 9M14). The increase was mainly due to higher TLRD costs offset by lower traffic volume in roaming vs. 9M14.

Fees for services, maintenance, materials and supplies

Fees for services, maintenance, materials and supplies amounted to \$ 2,860, +\$378 or +15.2% vs. 9M14. The increase was mainly due to higher maintenance costs of radio bases and buildings in the mobile services segments, as a result of the variation in the \$/US\$ exchange rate, an increase in technical assistance cost of radio bases, higher costs of building maintenance, higher costs of sites location and storage costs. There were also increases in other maintenance costs and fees for services, mainly due to higher costs recognized to suppliers in all segments.

Taxes and fees with the Regulatory Authority

Taxes and fees with the Regulatory Authority (including turnover tax, fees with the Regulatory Authority, IDC, municipal and other taxes) amounted to \$2,841 (+18.4% vs. 9M14), influenced mainly by the increase in revenues of fixed and mobile services and by the increase of the IDC related to higher collections and payments to suppliers in 9M15 vs. 9M14.

Commissions

Commissions (including Agent, distribution of prepaid cards and other commissions) amounted to \$2,976 (+\$555 or +22.9% vs. 9M14). The increase was mainly due to the increase in Agents' commissions (associated to higher revenues) as a result of higher customer's acquisition and retention costs recognized to them and the increase of outsourced sales commissions and collection commissions related to higher cash flows as compared to 9M14.

On the other hand, agent commissions capitalized as SAC amounted to \$781, +\$147 or +23.2% vs. 9M14, and it is directly related to the increase in the Cuentas claras subscribers base in the Personal Mobile Services segment and the increase in the commissions prices.

Cost of equipment and handsets

Cost of equipments and handsets amounted to \$2,857 (-\$345 or -10.8% vs. 9M14) mainly due to a decrease in the units of handsets sold (-35% vs. 9M14), partially offset by an increase in the average unit cost of sales (+32% vs. 9M14) in the Personal Mobile Services segment.

On the other hand, SAC deferred costs from handsets sold amounted to \$66, -\$17 or -20.5% vs. 9M14. The lower capitalized amount was mainly due to the significant reduction of subsidies provided to customers in the Personal Mobile Services segment, especially in the postpaid segment.

Advertising

Advertising amounted to \$591 (+\$79 or +15.4% vs. 9M14), mainly due to higher commercial campaigns of Personal related to the launching of the 4G services throughout the country as compared to 9M14, especially those related to the new slogan *Hagamos que todo suceda* (*Let's make it all happen*).

Cost of VAS

Cost of VAS amounted to \$910 (+\$231 or +34.0% vs. 9M14). The increase was mainly due to the increase of VAS sales in the Personal Mobile Services segment, especially the SMS with content service, which grew as a consequence of several campaigns launched by Personal. Cost of VAS over its related revenues increased from 30% in 9M14 to 36% in 9M15.

Provisions

Provisions amounted to \$174, +\$72 or +70.6% vs. 9M14. The increase was mainly due to higher labor claims (+\$32 vs. 9M14), higher civil and commercial claims (+\$34 vs. 9M14) and higher regulatory and municipal contingencies (+\$6 vs. 9M14).

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Bad debt expenses

Bad debt expenses amounted to \$410 (+\$83 or +25.4% vs. 9M14), representing approximately 1.4% of the consolidated revenues in 9M15 and 9M14. The major increase is observed in the Personal Mobile Services segment as a consequence of higher aging of the accounts receivables and higher incidence of handset sales directly financed by Personal to its postpaid and Cuentas claras subscribers. The mentioned increase was partially offset by a \$19 decrease of these expenses in the Government and Corporate segment in Telecom Argentina in 9M15 as a consequence of the collections from some governmental entities.

Other operating costs

Other operating costs amounted to \$1,318 (+\$226 or +20.7% vs. 9M14). The increase was mainly due to higher prices on related services, especially in transportation, freight and travel expenses (+\$122 or +30.4% vs. 9M14), among others, in the operations in Argentina; the increase of rent prices (+\$89 or +29.8% vs. 9M14), as a result of new agreements and the renegotiation of some of the existing ones and the increase of the consumption of electricity (+\$38 or +18.0% vs. 9M14).

• **Operating income before depreciation and amortization**

Operating income before depreciation and amortization amounted to \$7,664 (+\$1,478 or 23.9% vs. 9M14), representing 26.8% of consolidated revenues in 9M15 (vs. 25.6% in 9M14). This growth was mainly fueled by the Fixed Services segment (+\$196 or +12.7% vs. 9M14) and Personal Mobile Services segment (+\$1,286 or +30.5% vs. 9M14).

Operating income before depreciation and amortization generated by equipment and handset sales (including SAC capitalization) amounted to \$831 in 9M15 vs. \$496 in 9M14 (+\$335 or 67.5% vs. 9M14), while operating income before depreciation and amortization generated by services sales amounted to \$6,833 in 9M15 vs. \$5,690 in 9M14 (+\$1,143 or +20.1% vs. 9M14).

Depreciation and amortization

Depreciation and amortization amounted to \$3,154 (+\$800 or +34.0% vs. 9M14). The increase in depreciation and amortization includes \$425 from PP&E depreciation, \$238 from amortization of intangible assets without SAC (mainly 3G/4G Licenses which started their amortization in December 2014 and June 2015 and generated \$227 in 9M15) and \$137 from amortization of SAC and service connection costs. The increase in depreciation and amortization corresponds 24% to the Fixed Services segment and 76% to the mobile services segments.

Gain on disposal of PP&E and impairment of PP&E

Gain on disposal of PP&E increased \$10 vs. 9M14 and an impairment of \$79 related to work in progress was recorded in 9M15 in Personal Mobile Services segment, which includes \$49 mainly related to the mobile pricing system needed for the new management system.

- **Operating income**

Operating income amounted to \$4,459 in 9M15 (+\$616 or 16.0% vs. 9M14). The margin over consolidated revenues represented 15.6% in 9M15 (vs. 15.9% in 9M14). This growth was mainly fueled by the Personal Mobile Services segment (+\$623 or +20.5% vs. 9M14) and the Fixed Services segment (+\$17 or +2.6% vs. 9M14).

- **Financial results, net**

Financial results, net resulted in a net loss of \$192, representing an increase of \$422 vs. 9M14. This net loss is related to the net financial position, which turned into a net financial debt during 2015 as a consequence of the higher Group's investments. The increase was mainly due to higher interests on loans (+\$255 vs. 9M14) and lower financial interest on time deposits and other investments as consequence of the decrease of financial assets (-\$179 vs. 9M14), partially offset by higher interests on receivables (+\$14 vs. 9M14), higher net gains on NDF (+\$9 vs. 9M14) and lower net foreign currency exchange losses (-\$11 vs. 9M14).

- **Net income**

Telecom Argentina reached a net income of \$2,778 in 9M15, +\$94 or +3.5% as compared to 9M14, representing 9.7% of the consolidated revenues in 9M15 (vs. 11.1% in 9M14). Net income attributable to Telecom Argentina amounted to \$2,757 in 9M15, +\$113 or +4.3% as compared to 9M14.

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- Net financial assets**

As of September 30, 2015, net financial debt (Cash and Cash Equivalents plus financial investments minus Financial debt) amounted to \$1,586, showing a decrease of \$5,112 as compared to the net financial asset as of September 30, 2014 (amounting to \$3,526). This variation was mainly due to a decrease in the generation of cash from operating activities of the Telecom Group, mainly by higher CAPEX which include the acquisition of the 3G/4G Licenses amounting \$5,786 as of December 2014 and June 2015 - and cash dividends paid to its shareholders for a total amount of \$861 (including tax withholding on cash dividends). As of September 30, 2015, the Fixed Services segment has a financial asset of \$464 while Personal Mobile Services segment has a net financial debt of \$1,853 and Núcleo Mobile Services segment has a net financial debt of \$197.

- Capital expenditures (CAPEX)**

CAPEX composition for 9M15 and 9M14 is as follows:

	In millions of \$		% of participation		Variation	
	9M15	9M14	9M15	9M14	\$	%
Fixed Services	1,793	1,542	26%	40%	251	16%
Personal Mobile Services (*)	4,745	2,060	70%	54%	2,685	130%
Núcleo Mobile Services	253	217	4%	6%	36	17%
Total CAPEX	6,791	3,819	100%	100%	2,972	78%

(*) Include 4G License for an amount of \$2,256 in 9M15.

PP&E CAPEX amounted to \$3,577 and intangible assets CAPEX amounted to \$3,214 in 9M15, while in 9M14 amounted to \$3,035 and \$784, respectively. The increase in intangible assets CAPEX was mainly due to the acquisition of the last Lot of 4G Licenses for an amount of \$2,256 during June 2015.

In relative terms, CAPEX represented 23.8% of consolidated revenues in 9M15 (15.8% in 9M14), and were intended mainly to the already mentioned 4G License (7.9% of consolidated revenues in 9M15), to the external wiring and network access equipment, to the initial deployment of the new 4G network, transmission and switching equipment, computer equipment and SAC.

PP&E and intangible assets additions (CAPEX plus materials additions) for 9M15 and 9M14 are as follows:

	In millions of \$		% of participation		Variation	
	9M15	9M14	9M15	9M14	\$	%
Fixed Services	2,096	1,853	26%	44%	243	13%
Personal Mobile Services (*)	5,503	2,168	70%	51%	3,335	154%
Núcleo Mobile Services	302	237	4%	6%	65	27%
Total additions	7,901	4,258	100%	100%	3,643	86%

(*) Include 4G License for an amount of \$2,256 in 9M15.

Main PP&E CAPEX projects are related to the expansion of fixed broadband services in order to improve transmission and speed offered to customers; deployment of 3G and 4G services to support the growth of mobile Internet, improvement of the quality service together with the launch of innovative VAS services and the expansion of transmission and transport networks to meet the growing demand of services of our fixed and mobile customers.

3. *Telecom Group s activities for the three-month periods ended September 30, 2015 (3Q15) and 2014 (3Q14)*

Telecom Group s net income amounted to \$800 in 3Q15, -\$48 or -5.7% vs. 3Q14. Net income attributable to Telecom Argentina amounted to \$801 in 3Q15 (-\$38 or -4.5% vs. 3Q14).

Total revenues and other income increased 17.3% vs. 3Q14 and operating income before depreciation and amortization amounted to \$2,529 (+\$462 or 22.4% vs. 3Q14), representing 25.1% of the consolidated revenues (vs. 24.0% in 3Q14). Operating income amounted to \$1,311 (+\$86 or 7.0% vs. 3Q14). Financial results, net amounted to -\$73 (-\$149 vs. 3Q14), while income tax expenses amounted to \$438 (-\$15 or -3.3% vs. 3Q14). Net income amounted to \$800 (-\$48 or -5.7% vs. 9M14).

OPERATING AND FINANCIAL REVIEW AND PROSPECTS AS OF SEPTEMBER 30, 2015

Table of Contents**TELECOM ARGENTINA S.A.**

	3Q15	3Q14	Variation	
			\$	%
Revenues	10,094	8,598	1,496	17.4
Other income	4	10	(6)	(60.0)
Operating costs without depreciation and amortization	(7,569)	(6,541)	(1,028)	15.7
Operating income before depreciation and amortization	2,529	2,067	462	22.4
Depreciation and amortization	(1,164)	(843)	(321)	38.1
Gain on disposal of PP&E and impairment of PP&E	(54)	1	(55)	n/a
Operating income	1,311	1,225	86	7.0
Financial results, net	(73)	76	(149)	n/a
Income before income tax expense	1,238	1,301	(63)	(4.8)
Income tax expense	(438)	(453)	15	(3.3)
Net income	800	848	(48)	(5.7)
Attributable to:				
Telecom Argentina (Controlling Company)	801	839	(38)	(4.5)
Non-controlling interest	(1)	9	(10)	n/a
	800	848	(48)	(5.7)
Basic and diluted earnings per share attributable to Telecom Argentina (in pesos)				
	0.83	0.87		

During 3Q15 consolidated revenues increased 17.4% (+\$1,496 vs. 3Q14) amounting to \$10,094, mainly fueled by mobile services, Broadband and voice retail services in the Fixed Services segment.

	3Q15	3Q14	Variation	
			\$	%
<u>Services</u>				
Retail Voice	846	723	123	17.0
Wholesale Voice	255	228	27	11.8
Data	451	380	71	18.7
Internet	1,198	842	356	42.3
Subtotal Fixed Services	2,750	2,173	577	26.6
Retail Voice	1,850	1,235	615	49.8
Wholesale Voice	466	480	(14)	(2.9)
Data	1,763	2,015	(252)	(12.5)
Internet	1,594	869	725	83.4
Subtotal Personal Mobile Services	5,673	4,599	1,074	23.4
Retail Voice	148	154	(6)	(3.9)
Wholesale Voice	24	41	(17)	(41.5)
Data	72	84	(12)	(14.3)
Internet	127	114	13	11.4
Subtotal Núcleo Mobile Services	371	393	(22)	(5.6)
Total services revenues	8,794	7,165	1,629	22.7
<u>Equipment</u>				
Fixed Services	25	13	12	92.3
Personal Mobile Services	1,235	1,400	(165)	(11.8)
Núcleo Mobile Services	40	20	20	100.0
Total equipment revenues	1,300	1,433	(133)	(9.3)
Total revenues	10,094	8,598	1,496	17.4

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Consolidated operating costs including depreciation, amortization and gain on disposal of PP&E and impairment of PP&E amounted to \$8,787 in 3Q15, which represented an increase of \$1,404 or 19.0% vs. 3Q14. The increase in costs is mainly a consequence of higher revenues, higher expenses related to competition in mobile and Internet businesses, higher direct and indirect labor costs on the cost structure in Argentina, the increase in fees for services related to higher supplier prices, the increase in taxes and fees with the Regulatory Authority, the increase of VAS costs, the increase in depreciation and amortization of PP&E and intangible assets and higher losses related to PP&E impairment, partially offset by lower equipment and handsets cost (-39% of equipment and handset sold).

OPERATING AND FINANCIAL REVIEW AND PROSPECTS AS OF SEPTEMBER 30, 2015

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Table of Contents**TELECOM ARGENTINA S.A.**

	3Q15	3Q14	Variation	
			\$	%
Employee benefit expenses and severance payments	(2,034)	(1,465)	(569)	38.8
Interconnection costs and other telecommunication charges	(558)	(516)	(42)	8.1
Fees for services, maintenance, materials and supplies	(991)	(883)	(108)	12.2
Taxes and fees with the Regulatory Authority	(988)	(835)	(153)	18.3
Commissions	(1,067)	(941)	(126)	13.4
Agent commissions capitalized as SAC	268	272	(4)	(1.5)
Cost of equipment and handsets	(1,080)	(1,252)	172	(13.7)
Cost of equipment and handsets capitalized as SAC	24	26	(2)	(7.7)
Advertising	(221)	(171)	(50)	29.2
Cost of VAS	(313)	(273)	(40)	14.7
Provisions	(7)	-	(7)	n/a
Bad debt expenses	(129)	(94)	(35)	37.2
Other operating expenses	(473)	(409)	(64)	15.6
Subtotal	(7,569)	(6,541)	(1,028)	15.7
Depreciation of PP&E	(774)	(634)	(140)	22.1
Amortization of SAC and service connection charges	(276)	(203)	(73)	36.0
Amortization of 3G/4G Licenses	(96)	-	(96)	n/a
Amortization of other intangible assets	(18)	(6)	(12)	200.0
Gain on disposal of PP&E and impairment of PP&E	(54)	1	(55)	n/a
Total operating costs	(8,787)	(7,383)	(1,404)	19.0

CAPEX amounted to \$2,101 in 3Q15 and amounted to \$1,554 in 3Q14 (+\$547 or +35.2%).

4.	<i>Summary of comparative consolidated statements of financial position</i>
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	2015	2014	September 30,		2012	2011
			2013			
Current assets	9,666	8,249	10,105	5,885	4,495	
Non-current assets	24,360	16,423	11,845	10,266	9,086	
Total assets	34,026	24,672	21,950	16,151	13,581	
Current liabilities	14,503	8,829	7,639	5,118	4,654	
Non-current liabilities	2,887	2,129	2,052	1,727	1,391	
Total liabilities	17,390	10,958	9,691	6,845	6,045	
Equity attributable to Telecom Argentina (Controlling Company)	16,318	13,378	12,027	9,137	7,391	
Equity attributable non-controlling interest	318	336	232	169	145	
Total Equity	16,636	13,714	12,259	9,306	7,536	
Total liabilities and equity	34,026	24,672	21,950	16,151	13,581	

5. *Summary of comparative consolidated income statements*

	3Q15	3Q14	3Q13	3Q12	3Q11	9M15	9M14	9M13	9M12	9M11
Revenues and other income	10,098	8,608	7,127	5,652	4,780	28,605	24,223	19,853	16,041	13,381
Operating costs	(8,787)	(7,383)	(5,924)	(4,731)	(3,846)	(24,146)	(20,380)	(16,590)	(13,238)	(10,518)
Operating income	1,311	1,225	1,203	921	934	4,459	3,843	3,263	2,803	2,863
Financial results, net	(73)	76	163	47	21	(192)	230	377	159	38
Income before income tax expense	1,238	1,301	1,366	968	955	4,267	4,073	3,640	2,962	2,901
Income tax expense	(438)	(453)	(480)	(339)	(339)	(1,489)	(1,389)	(1,279)	(1,039)	(1,009)
Net income	800	848	886	629	616	2,778	2,684	2,361	1,923	1,892
Other comprehensive income, net of tax	(37)	-	54	27	(12)	(86)	233	83	48	48
Total comprehensive income	763	848	940	656	604	2,692	2,917	2,444	1,971	1,940
Attributable to Telecom Argentina (Controlling Company)	781	840	905	634	601	2,704	2,797	2,378	1,923	1,902
Attributable to non-controlling interest	(18)	8	35	22	3	(12)	120	66	48	38

OPERATING AND FINANCIAL REVIEW AND PROSPECTS AS OF September 30, 2015

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TELECOM ARGENTINA S.A.

6. *Statistical data (in physical units)*v *Fixed services**Voice and data services (in thousands, except for lines in service per inhabitants and employees)*

	9M15		9M14		9M13		9M12		9M11	
	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter
Equipment lines	3,552	-	3,538	10	3,575	(248)	3,805	1	3,802	(2)
NGN lines	1,318	24	1,195	11	1,139	31	1,005	18	974	51
Installed lines (a)	4,870	24	4,733	21	4,714	(217)	4,810	19	4,776	49
Lines in service (b)	4,054	(10)	4,106	3	4,124	10	4,140	(8)	4,132	13
Customers lines (c)	3,980	(9)	4,028	3	4,043	10	4,056	(8)	4,047	14
Public phones installed	27	(1)	31	-	34	(1)	38	(1)	41	(1)
Lines in service per 100 inhabitants (d)	19.2	-	20.2	-	20.4	-	20.7	-	20.8	0.1
Lines in service per employee (e)	373	(2)	370	(1)	373	-	369	(1)	372	-

(a) Reflects total number of lines available in Switches, considered independently of its technology (TDM or NGN).

(b) Includes customers lines, own lines, public telephones and DDE and ISDN channels.

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- (c) The number of customers is measured in relation to the physical occupation of network resources.
- (d) Corresponding to the Northern Region of Argentina.
- (e) Defined as lines in service / number of actual employees.

Internet (in thousands)

	9M15		9M14		9M13		9M12		9M11	
	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter
Total ADSL subscribers	1,804	18	1,750	24	1,669	35	1,612	18	1,505	4

v **Mobile services**

Personal (in thousands, except for subscriber per employee disclosed in units)

	9M15		9M14		9M13		9M12		9M11	
	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter
Post-paid subscribers (i)	2,069	6	2,210	(93)	2,450	12	2,353	57	2,093	10
Cuentas claras plans (i)	4,092	82	3,915	62	3,749	106	3,341	109	2,978	9
Prepaid subscribers (ii)	13,164	(49)	13,451	44	13,374	469	12,731	17	12,282	15
Dongles (iii)	119	(13)	191	(22)	282	(39)	484	3	433	4
Total subscribers	19,444	26	19,767	(9)	19,855	548	18,909	186	17,786	35

Lines per employee	3,884	-	3,935	-	3,839	-	3,682	-	3,779	-
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Núcleo (in thousands, except for subscriber per employee disclosed in units)

	9M15		9M14		9M13		9M12		9M11	
	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter	Accumulated	Quarter
Post-paid subscribers (i)	29	-	30	1	30	1	29	-	28	-

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Plan control subscribers (i)	361	16	311	3	290	12	249	11	213
Prepaid subscribers (ii)	2,020	(1)	1,943	39	1,925	19	1,860	11	1,739
Dongles (iii)	114	(4)	136	(5)	157	(5)	125	6	90
Subtotal mobile	2,524	11	2,420	38	2,402	27	2,263	28	2,070
Internet subscribers - Wimax	6	-	5	-	5	(1)	7	-	8
Total subscribers	2,530	11	2,425	38	2,407	26	2,270	28	2,078

Lines per employee (iv)	6,186	-	5,817	-	5,547	-	5,214	-	4,917	-
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- (i) Lines which are paid through customer billing.
- (ii) Prepaid lines which were refilled at least once in the last 13 months.
- (iii) Corresponds to mobile Internet subscribers with post-paid, Cuentas claras, Plan control and prepaid contracts.
- (iv) Internet Wimax subscribers are not included.

7. Consolidated ratios

	9M15	9M14	9M13	9M12	9M11
Liquidity (1)	0.67	0.93	1.32	1.15	0.97
Solvency (2)	0.96	1.25	1.26	1.36	1.25
Locked-up capital (3)	0.72	0.67	0.54	0.64	0.67

- (1) Current assets/Current liabilities.
- (2) Total equity/Total liabilities.
- (3) Non-current assets/Total assets.

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8. Outlook

In 4Q15, the evolution of the fixed services segment is expected to continue in line with the trend experienced over the past years and shall be influenced by the level of maturity of the market with focus on increasing the value of the customers' base. In the Broadband business, Arnet continued capturing the growth opportunities the market offers, extending the offer of services with higher speeds and with proposals of overall integrated offers for customers (Internet, the fixed services segment and cellular mobile calls).

As regards pricing in the Fixed Services segment, the Company will continue the correspondent proceedings pursuant to the new rules proposed by the LAD to reach the readjustment of the prices of the regulated services, and with them, of the economic-financial equation of Telecom Argentina (Note 10.k to the consolidated financial statements). The growing pressures over the cost structure of the Company and its investment plans seeking to modernize its infrastructure to provide next-generation services emphasize this need.

Personal's leadership will continue to strengthen by providing new added value services especially in mobile broadband, based on the deployment of the new 4G networks which multiply tenfold the speed of mobile Internet speed in mobility. In this way, as the LTE infrastructure continues to be deployed on a national level, it is expected that our customers will increase their access to content, among others, of the Personal Play platform (music, games and videos), the latter being one of the highest factors for revenue growth.

At the same time, and following with the commitment with quality, the Company expects to continue working to optimize the experience of customers who use the 3G/HSPA+ network, by means of improvements in the network infrastructure made possible as from December 2014 with the acquisition of additional spectrum. In this way, the third generation services will also expand, continuing with the technological reconversion and extension of the capacity of the network.

The infrastructure improvements and the availability of a wide portfolio of advanced devices within the offer will continue to be drivers of higher revenues based on innovative and convenient commercial proposals for those who choose Personal as mobile operator. This assumes favorable conditions for foreign trading, access to the exchange market and financing of LTE equipment, 4G handsets, hardware and software by the Telecom Group and its technological suppliers.

It is foreseen a moderate expansion of the subscribers' base due to the level of maturity and the high penetration of mobile services in the market.

The Telecom Argentina's corporate purpose change authorized by the AFTIC, by adapting it to the LAD provisions (Note 10.i to the consolidated financial statements) will allow the Company to expand its products and a service offer and provides the Company with a better background to improve its position in ICTs and Audiovisual Communication markets.

The strategy implemented by the Management of the Company lays out the basic necessary fundamentals for the Telecom Group to pursue its objectives of continuous improvement of the quality of its services, to strengthen its market position and to improve its operating efficiency in order to satisfy the growing needs of the dynamic telecommunications market, all in compliance with the correspondent laws and regulations. The ambitious investment plans of the Telecom Group are based on this forward-looking vision and on the commitment of the Telecom Group with our country and its people.

Oscar Cristianci
Chairman of the Board of Directors

OPERATING AND FINANCIAL REVIEW AND PROSPECTS AS OF SEPTEMBER 30, 2015

Table of Contents**TELECOM ARGENTINA S.A.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

(In millions of Argentine pesos)

	Note	September 30, 2015	December 31, 2014
ASSETS			
Current Assets			
Cash and cash equivalents	2	644	825
Investments	2	1,175	53
Trade receivables	2	4,772	4,124
Other receivables	2	846	670
Inventories	2	2,229	721
Total current assets		9,666	6,393
Non-Current Assets			
Trade receivables	2	150	143
Deferred income tax assets	2	170	140
Other receivables	2	226	200
Investments	2	369	301
Property, plant and equipment (PP&E)	2	15,895	13,809
Intangible assets	2	7,550	5,331
Total non-current assets		24,360	19,924
TOTAL ASSETS		34,026	26,317
LIABILITIES			
Current Liabilities			
Trade payables	2	7,881	6,072
Deferred revenues	2	553	507
Financial debt	2	3,221	179
Salaries and social security payables	2	1,243	1,022
Income tax payables	2	640	247
Other taxes payables	2	721	824
Other liabilities	2	46	47
Provisions	6	198	199
Total current liabilities		14,503	9,097
Non-Current Liabilities			
Trade payables	2	37	-
Deferred revenues	2	445	465
Financial debt	2	552	254
Salaries and social security payables	2	154	150
Deferred income tax liabilities	2	384	417
Income tax payables	2	7	9
Other liabilities	2	101	76
Provisions	6	1,207	1,080
Total non-current liabilities		2,887	2,451
TOTAL LIABILITIES		17,390	11,548
EQUITY (see Unaudited Condensed Consolidated Statement of Changes in Equity)			
Equity attributable to Telecom Argentina (Controlling Company)		16,318	14,418
Equity attributable to non-controlling interest		318	351

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TOTAL EQUITY	7	16,636	14,769
TOTAL LIABILITIES AND EQUITY		34,026	26,317

The accompanying notes are an integral part of these consolidated financial statements.

Adrián Calaza
Chief Financial Officer

Oscar Cristianci
Chairman of the Board of Directors

Table of Contents**TELECOM ARGENTINA S.A.****UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENTS**

(In millions of Argentine pesos, except per share data in Argentine pesos)

		<u>Three-month periods</u>		<u>Nine-month periods</u>	
		<u>ended September 30,</u>		<u>ended September 30,</u>	
	<u>Note</u>	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
Revenues	2	10,094	8,598	28,590	24,183
Other income	2	4	10	15	40
Total revenues and other income		10,098	8,608	28,605	24,223
Employee benefit expenses and severance payments	2	(2,034)	(1,465)	(5,292)	(4,002)
Interconnection costs and other telecommunication charges	2	(558)	(516)	(1,559)	(1,536)
Fees for services, maintenance, materials and supplies	2	(991)	(883)	(2,860)	(2,482)
Taxes and fees with the Regulatory Authority	2	(988)	(835)	(2,841)	(2,399)
Commissions	2	(799)	(669)	(2,195)	(1,787)
Cost of equipments and handsets	2	(1,056)	(1,226)	(2,791)	(3,119)
Advertising	2	(221)	(171)	(591)	(512)
Cost of VAS	2	(313)	(273)	(910)	(679)
Provisions	6	(7)	-	(174)	(102)
Bad debt expenses	2	(129)	(94)	(410)	(327)
Other operating expenses	2	(473)	(409)	(1,318)	(1,092)
Depreciation and amortization	2	(1,164)	(843)	(3,154)	(2,354)
Gain on disposal of PP&E and impairment of PP&E	2	(54)	1	(51)	11
Operating income		1,311	1,225	4,459	3,843
Finance income	2	303	246	573	1,309
Finance expenses	2	(376)	(170)	(765)	(1,079)
Income before income tax expense		1,238	1,301	4,267	4,073
Income tax expense	2	(438)	(453)	(1,489)	(1,389)
Net income for the period		800	848	2,778	2,684
Attributable to:					
Telecom Argentina (Controlling Company)		801	839	2,757	2,644
Non-controlling interest		(1)	9	21	40
		800	848	2,778	2,684
Earnings per share attributable to Telecom Argentina basic and diluted	1.d	0.83	0.87	2.84	2.73

The accompanying notes are an integral part of these consolidated financial statements.

Adrián Calaza
Chief Financial Officer

Oscar Cristianci
Chairman of the Board of Directors

Table of Contents**TELECOM ARGENTINA S.A.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(In millions of Argentine pesos)

	<u>Three-month periods</u> <u>ended September 30.</u>		<u>Nine-month periods</u> <u>ended September 30.</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
Net income for the period	800	848	2,778	2,684
Other components of the Statements of Comprehensive Income				
Currency translation adjustments (non-taxable)	(40)	(1)	(89)	232
NDF effects classified as hedges (Note 10.b)	4	1	4	1
Income tax from NDF effects classified as hedges	(1)	-	(1)	-
Other components of the comprehensive income, net of tax	(37)	-	(86)	233
Total comprehensive income for the period	763	848	2,692	2,917
Attributable to:				
Telecom Argentina (Controlling Company)	781	840	2,704	2,797
Non-controlling interest	(18)	8	(12)	120
	763	848	2,692	2,917

The accompanying notes are an integral part of these consolidated financial statements.

Adrián Calaza
Chief Financial Officer

Oscar Cristianci
Chairman of the Board of Directors

Table of Contents**TELECOM ARGENTINA S.A.****UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

(In millions of Argentine pesos)

	Equity attributable to Telecom Argentina (Controlling Company)										Def res
	Outstanding shares		Owners Contribution Treasury shares		Treasury shares acquisition cost (2)	Legal reserve	Special reserve for IFRS implemen- tation	Voluntary reserve for capital investments	Voluntary reserve for future investments	Voluntary reserve for future dividends payments	
	Capital nominal value (1)	Inflation adjustment	Capital nominal value (1) (2)	Inflation adjustment (2)							
Balances as of January 1, 2014	969	2,646	15	42	(461)	725	351	1,200	2,904	-	
Dividends from Núcleo (3)	-	-	-	-	-	-	-	-	-	-	-
Dividends (4)	-	-	-	-	-	-	-	-	-	-	-
Legal Reserve (4)	-	-	-	-	-	9	-	-	-	-	-
Voluntary reserve for capital investments (4)	-	-	-	-	-	-	-	1,991	-	-	-
<u>Comprehensive income:</u>											
Net income for the period	-	-	-	-	-	-	-	-	-	-	-
Other comprehensive income	-	-	-	-	-	-	-	-	-	-	-
Total Comprehensive Income	-	-	-	-	-	-	-	-	-	-	-
Balances as of September 30, 2014	969	2,646	15	42	(461)	734	351	3,191	2,904	-	
Balances as of January 1, 2015	969	2,646	15	42	(461)	734	351	3,191	2,904	-	
Dividends from Núcleo (5)	-	-	-	-	-	-	-	-	-	-	-
Dividends (6)	-	-	-	-	-	-	-	-	-	-	-
Voluntary reserve for future dividends payments (6)	-	-	-	-	-	-	-	-	-	-	2,869

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Comprehensive

income:

Net income for the period	-	-	-	-	-	-	-	-	-	-
Other comprehensive income	-	-	-	-	-	-	-	-	-	-
Total Comprehensive Income	-	-	-	-	-	-	-	-	-	-

Balances as of September 30, 2015

969	2,646	15	42	(461)	734	351	3,191	2,904	2,869
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(1) As of September 30, 2015 and 2014, total shares (984,380,978), of \$1 Argentine peso of nominal value each, were issued and fully paid. As of September 30, 2015 and 2014, 15,221,373 were treasury shares.

(2) Corresponds to 15,221,373 shares of \$1 Argentine peso of nominal value each, equivalent to 1.55% of total capital. The treasury shares acquisition costs amounted to 461. See Note 7 Equity to the consolidated financial statements.

(3) As approved by the Ordinary Shareholders Meeting of Núcleo held on March 28, 2014.

(4) As approved by the Ordinary Shareholders Meeting of the Company held on May 21, 2014 (second tranche).

(5) As approved by the Ordinary Shareholders Meeting of Núcleo held on March 26, 2015.

(6) As approved by the Ordinary Shareholders Meeting of the Company held on April 29, 2015.

The accompanying notes are an integral part of these consolidated financial statements.

Adrián Calaza
Chief Financial Officer

Oscar Cristianci
Chairman of the Board of Directors

Table of Contents**TELECOM ARGENTINA S.A.****UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In millions of Argentine pesos)

		<u>Nine-month periods</u>	
		<u>ended September 30,</u>	
	<u>Note</u>	<u>2015</u>	<u>2014</u>
<u>CASH FLOWS FROM OPERATING ACTIVITIES</u>			
Net income for the period		2,778	2,684
Adjustments to reconcile net income to net cash flows provided by operating activities			
Bad debt expenses and other allowances		440	402
Depreciation of PP&E	2	2,165	1,740
Amortization of intangible assets	2	989	614
Consumption of materials	2	216	161
Gain on disposal of PP&E	2	(21)	(11)
Impairment of PP&E	2	72	-
Provisions	6	287	202
Interest and other financial losses		293	(415)
Income tax expense	2	1,489	1,389
Income tax paid	3	(1,202)	(1,783)
Net increase in assets	3	(3,114)	(1,509)
Net increase in liabilities	3	492	146
Total cash flows provided by operating activities		4,884	3,620
<u>CASH FLOWS FROM INVESTING ACTIVITIES</u>			
PP&E acquisitions	3	(3,192)	(3,793)
Acquisition of 4G License	3	(2,256)	-
Intangible assets acquisitions	3	(894)	(774)
Proceeds from the sale of PP&E		20	12
Investments not considered as cash and cash equivalents	3	(997)	(1,032)
Total cash flows used in investing activities		(7,319)	(5,587)
<u>CASH FLOWS FROM FINANCING ACTIVITIES</u>			
Proceeds from financial debt	3	3,468	-
Payment of financial debt	3	(25)	(10)
Payment of interest and related costs	3	(238)	(24)
Payment of cash dividends and related tax withholdings	3	(823)	(1,262)
Total cash flows provided by (used in) financing activities		2,382	(1,296)
<u>NET FOREIGN EXCHANGE DIFFERENCES ON CASH AND CASH EQUIVALENTS</u>		13	447
DECREASE IN CASH AND CASH EQUIVALENTS		(40)	(2,816)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		684	5,224
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		644	2,408

See Note 3 for additional information on the consolidated statements of cash flows.

The accompanying notes are an integral part of these consolidated financial statements.

Adrián Calaza
Chief Financial Officer

Oscar Cristianci
Chairman of the Board of Directors

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TELECOM ARGENTINA S.A.

**NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AS OF
SEPTEMBER 30, 2015 AND 2014**

(In millions of Argentine pesos, except as otherwise indicated)

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TELECOM ARGENTINA S.A.

GLOSSARY OF TERMS

The following explanations are not intended as technical definitions, but to assist the general reader to understand certain terms as used in these unaudited consolidated financial statements.

AMBA (Área Metropolitana de Buenos Aires): the Metropolitan Area of Buenos Aires.

ADS: Telecom Argentina's American Depositary Share, listed on the New York Stock Exchange, each representing 5 Class B Shares.

ADSL (Asymmetric Digital Subscriber Line): A type of digital subscriber line technology (DSL); a data communications technology that enables faster data transmission over copper lines than a conventional voiceband modem can provide.

ARSAT (Empresa Argentina de Soluciones Satelitales S.A.): a state-owned company.

BCBA (Bolsa de Comercio de Buenos Aires): The Buenos Aires Stock Exchange.

CNC (Comisión Nacional de Comunicaciones): The Argentine National Communications Commission.

CNDC (Comisión Nacional de Defensa de la Competencia): Argentine Antitrust Commission.

CNV (Comisión Nacional de Valores): The Argentine National Securities Commission.

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Company or Telecom Argentina: Telecom Argentina S.A.

CONATEL (Comisión Nacional de Telecomunicaciones del Paraguay): The Regulatory Authority of Paraguay.

CPCECABA (Consejo Profesional de Ciencias Económicas de la Ciudad Autónoma de Buenos Aires): The Professional Council of Economic Sciences of the City of Buenos Aires.

CPP: Calling Party Pays.

Cuentas claras : Under the *Cuentas claras* plans, a subscriber pays a set monthly bill and, once the contract minutes per month have been used, the subscriber can obtain additional credit by recharging the phone card through the prepaid system.

D&A: Depreciation and amortization.

DLD: Domestic long-distance.

ENARD (Ente Nacional de Alto Rendimiento Deportivo): National High Sport Performance Organization.

FACPCE (Federación Argentina de Consejos Profesionales en Ciencias Económicas): Argentine Federation of Professional Councils of Economic Sciences.

FFSU (Fondo Fiduciario del Servicio Universal): Universal Service Fiduciary Fund.

IAS: International Accounting Standards.

IASB: International Accounting Standards Board.

IDC (Impuesto a los débitos y créditos bancarios): Tax on deposits to and withdrawals from bank accounts.

IFRS: International Financial Reporting Standards, as issued by the International Accounting Standards Board.

LAD (Ley Argentina Digital): Argentine Digital Law No. 27,078.

LGS (Ley de Sociedades Comerciales): Argentine Corporations Law. Since the enforcement of the new Civil and Commercial Code its name was changed to *Ley General de Sociedades* .

Micro Sistemas: Micro Sistemas S.A.

NDF: Non-Deliverable Forward.

Nortel: Nortel Inversora S.A., the parent company of the Company.

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TELECOM ARGENTINA S.A.

Núcleo: Núcleo S.A.

NYSE: New York Stock Exchange.

PEN (Poder Ejecutivo Nacional): The executive branch of the Argentine government.

Personal: Telecom Personal S.A.

PP&E: Property, plant and equipment.

Regulatory Bodies: Collectively, the SC and the CNC.

Roaming: a function that enables mobile subscribers to use the service on networks of operators other than the one with which they signed their initial contract. The roaming service is active when a mobile device is used in a foreign country (included in the GSM network).

RT: Technical resolutions issued by the FACPCE.

RT 26: Technical resolution No, 26 issued by the FACPCE, amended by RT29.

SAC: Subscriber Acquisition Costs.

SBT (Servicio básico telefónico): Basic telephone service.

SC (Secretaría de Comunicaciones): The Argentine Secretary of Communications.

SEC: Securities and Exchange Commission of the United States of America.

SMS: Short message systems.

Sofora: Sofora Telecomunicaciones S.A. Nortel's controlling company.

SU: The availability of Basic telephone service, or access to the public telephone network via different alternatives, at an affordable price to all persons within a country or specified area.

Telecom Group/Group: Telecom Argentina and its consolidated subsidiaries.

Telecom Italia Group: Telecom Italia S.p.A and its consolidated subsidiaries, except where referring to the Telecom Italia Group as Telecom Argentina's operator in which case it means Telecom Italia S.p.A and Telecom Italia International, N.V.

Telecom USA: Telecom Argentina USA Inc.

Telefónica: Telefónica de Argentina S.A.

TLRD (Terminación Llamada Red Destino): Termination charges from third parties' wireless networks.

VAS (Value-Added Services): Services that provide additional functionality to the basic transmission services offered by a telecommunications network such as SMS, Video streaming, Personal Video, Personal Cloud, M2M (Communication Machine to Machine), Social networks, Personal Messenger, Contents and Entertainment (content and text subscriptions, games, music ringtones, wallpaper, screensavers, etc), MMS (Mobile Multimedia Services) and Voice Mail, among others.

Table of Contents**TELECOM ARGENTINA S.A.****NOTE 1 BASIS OF PREPARATION OF THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES****a) Basis of preparation and significant accounting policies**

As required by the CNV for most of public companies, these consolidated financial statements have been prepared in accordance with RT 26 of FACPCE (as amended by RT 29) and in accordance with IFRS as issued by the IASB, as adopted by the CPCECABA.

For the preparation of these consolidated financial statements, the Company has elected to make use of the option provided by IAS 34, so, these consolidated financial statements do not include all the information required in an annual financial statement, and must be read jointly with the 2014 annual consolidated financial statements which can be consulted at the Company's website (www.telecom.com.ar/inversores).

As of September 30, 2015, entities included in the consolidation process and the respective equity interest owned by Telecom Argentina is presented as follows:

Subsidiaries	Percentage of capital stock owned and voting rights (i)	Indirect control through	Date of acquisition	Segment that consolidates (Note 4)
Telecom USA	100.00%		09.12.00	Fixed Services
Micro Sistemas (ii)	99.99%		12.31.97	Fixed Services
Personal	99.99%		07.06.94	Personal Mobile Services
Núcleo (iii)	67.50%	Personal	02.03.98	Núcleo Mobile Services
Personal Envíos (iii)	67.50%	Núcleo	07.24.14	Núcleo Mobile Services

(i) Percentage of equity interest owned has been rounded.

(ii) Dormant entity as of September 30, 2015 and December 31, 2014 and for the nine-month periods ended September 30, 2015 and 2014.

(iii) Non-controlling interest of 32.50% is owned by the Paraguayan company ABC Telecomunicaciones S.A.

For the preparation of these consolidated financial statements, the Company followed the same accounting policies applied in the most recent annual consolidated financial statements except for Government bonds acquired during 9M15 which are valued at fair

value (Note 2.b)).

The preparation of these consolidated financial statements in conformity with IFRS requires the Company's Management to use certain critical accounting estimates. Actual results could differ from those estimates.

These consolidated financial statements (except for cash flow information) are prepared on an accrual basis of accounting. Under this basis, the effects of transactions and other events are recognized when they occur. Therefore income and expenses are recognized at fair value on an accrual basis regardless of when they are perceived or paid. When significant, the difference between the fair value and the nominal amount of income and expenses is recognized as finance income or expense using the effective interest method over the relevant period.

These consolidated financial statements have also been prepared on a going concern basis, as there is a reasonable expectation that Telecom Argentina and its subsidiaries will continue its operational activities in the foreseeable future (and in any event with a time horizon of more than twelve months).

Publication of these consolidated financial statements for the period ended September 30, 2015 was approved by resolution of the Board of Directors' meeting held on November 2, 2015.

b) Financial statement formats

The financial statement formats adopted are consistent with IAS 1, In particular:

- the consolidated statements of financial position have been prepared by classifying assets and liabilities according to current and non-current criterion. Current assets and liabilities are those that are expected to be realized within twelve months after the period-end;
- the consolidated income statements have been prepared by classifying operating expenses by nature of expense as this form of presentation is considered more appropriate and representative of the specific business of the Telecom Group as evaluated by the Management, and are in line with the industrial sector of telecommunications;

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TELECOM ARGENTINA S.A.

- the consolidated statements of comprehensive income include the profit or (loss) for the period as shown in the consolidated income statement and all components of other comprehensive income;
- the consolidated statements of changes in equity have been prepared showing separately (i) profit (loss) for the period, (ii) other comprehensive income (loss) for the period, and (iii) transactions with shareholders (controlling and non-controlling);
- the consolidated statements of cash flows have been prepared by presenting cash flows from operating activities according to the indirect method, as permitted by IAS 7.

These consolidated financial statements contain all material disclosures required under IAS 34. Some additional disclosures required by the LGS and/or by the CNV have been also included, among them, complementary information required in the last paragraph of Article 1 Chapter III Title IV of the CNV General Resolution No. 622/13. Such information is disclosed in Notes 2 and 6 to these consolidated financial statements, as admitted by IFRS.

c) Segment reporting

An operating segment is defined as a component of an entity that engages in business activities from which it may earn revenues and incur expenses, and whose financial information is available, held separately, and evaluated regularly by the Telecom Group's Chief Executive Officer (CEO).

Operating segments are reported in a consistent manner with the internal reporting provided to the CEO, who is responsible for allocating resources and assessing performance of the operating segments at the net income (loss) level and under the accounting principles effective (IFRS as issued by the IASB) at each time for reporting to the Regulatory Bodies. The accounting policies applied for segment information are the same for all operating segments.

Information regarding segment reporting is included in Note 4.

d) Net income per share

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The Company computes net income per common share by dividing net income for the period attributable to Telecom Argentina (Controlling Company) by the weighted average number of common shares outstanding during the period. Diluted net income per share is computed by dividing the net income for the period by the weighted average number of common and dilutive potential common shares then outstanding during the period. Since the Company has no dilutive potential common stock outstanding, there are no dilutive earnings per share amounts.

For the nine-month periods ended September 30, 2015 and 2014, the weighted average number of shares outstanding totaled 969,159,605 shares.

NOTE 2 BREAKDOWN OF THE MAIN ACCOUNTS

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

CURRENT ASSETS

a) Cash and cash equivalents

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
Cash	18	14
Banks	118	370
Time deposits	140	1
Mutual funds	368	440
	644	825

b) Investments

Government bonds at fair value (Note 10.b)	616	-
Government bonds at fair value dollar linked	514	-
Government bonds at amortized cost	1	1
Provincial government bonds at amortized cost	44	24
Argentine companies notes	-	28
	1,175	53

Table of Contents**TELECOM ARGENTINA S.A.**

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
c) Trade receivables		
Fixed Services	1,329	1,220
Personal Mobile Services	3,641	3,076
Núcleo Mobile Services	142	120
	Subtotal	4,416
Allowance for doubtful accounts	(340)	(292)
	4,772	4,124

Movements in the allowance for current doubtful accounts are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(292)	(239)
Additions Bad debt expenses	(410)	(421)
Uses	362	370
Currency translation adjustments	-	(2)
At the end of the period/year	(340)	(292)

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
d) Other receivables		
Prepaid expenses	367	331
Prepaid expenses related parties (Note 5.c)	40	52
Tax credits	163	108
Insurance company (handsets) related party (Note 5.c)	64	46
NDF (Note 10.b)	46	-
Advertisement reimbursement	38	40
Unionized employees advances	29	-
Restricted funds	23	21
Tax on personal property on behalf of shareholders	10	12
Receivables for suppliers indemnities	-	6
Other	91	77
	Subtotal	693
Allowance for other receivables	(25)	(23)
	846	670

Movements in the allowance for other receivables are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(23)	(18)

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Additions	Bad debt expenses	-	(3)
Additions	Other operating expenses	(3)	(3)
Uses		1	1
At the end of the period/year		(25)	(23)

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>	
e) Inventories			
Mobile handsets	1,639		781
Advances for mobile handsets acquisitions	659		-
Fixed telephones and equipment	18		13
	Subtotal	2,316	794
Allowance for obsolescence of inventories	(87)		(73)
		2,229	721

Movements in the allowance for obsolescence of inventories are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(73)	(85)
Additions Fees for services, maintenance and materials	(23)	(81)
Uses	8	94
Currency translation adjustments	1	(1)
At the end of the period/year	(87)	(73)

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Sale and cost of equipment and handsets by business segment is as follows:

	<u>Three-month periods</u>		<u>Nine-month periods</u>	
	<u>ended September 30,</u>		<u>ended September 30,</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
			Profit (loss)	
Sales of equipment and handsets - Fixed Services	25	13	48	44
Cost of equipment and handsets - Fixed Services	(31)	(15)	(64)	(50)
Total equipment loss - Fixed Services	(6)	(2)	(16)	(6)
Sales of equipment and handsets - Personal Mobile Services	1,235	1,400	3,468	3,515
Cost of equipment and handsets - Personal Mobile Services	(990)	(1,202)	(2,627)	(3,052)
Deferred Costs SAC - Personal Mobile Services	11	17	25	53
Total equipment income - Personal Mobile Services	256	215	866	516
Sales of equipment and handsets - Núcleo Mobile Services	40	20	106	56
Cost of equipment and handsets - Núcleo Mobile Services	(59)	(35)	(166)	(100)
Deferred Costs SAC - Núcleo Mobile Services	13	9	41	30
Total equipment loss - Núcleo Mobile Services	(6)	(6)	(19)	(14)
Total equipment and handsets sale	1,300	1,433	3,622	3,615
Total cost of equipment and handsets (net of SAC capitalization)	(1,056)	(1,226)	(2,791)	(3,119)
Total income for sale of equipment and handsets	244	207	831	496
			<u>September 30,</u>	<u>December 31,</u>
			<u>2015</u>	<u>2014</u>
NON-CURRENT ASSETS				
f) Trade receivables				
Fixed Services			20	22
Personal Mobile Services			44	88
Núcleo Mobile Services			86	33
			150	143
g) Other receivables				
Prepaid expenses			145	101
Prepaid expenses related parties (Note 5.c)			9	36
Credit on SC Resolution No. 41/07 and IDC			84	85
Restricted funds			33	28
Tax on personal property - on behalf of shareholders			18	18
Tax credits			11	9
Guarantee deposits			8	8
Other			20	18
		Subtotal	328	303
Allowance for regulatory matters			(84)	(85)
Allowance for doubtful accounts (tax on personal property)			(18)	(18)
			226	200

Movements in the allowance for regulatory matters are as follows:

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	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(85)	(85)
Uses	1	-
At the end of the period/year	(84)	(85)

Movements in the allowance for doubtful accounts (tax on personal property) are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(18)	(17)
Additions	-	(1)
At the end of the period/year	(18)	(18)

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
h) Investments		
Government bonds at amortized cost	282	257
Provincial and municipal government bonds at amortized cost	86	43
2003 Telecommunications Fund	1	1
	369	301

Table of Contents**TELECOM ARGENTINA S.A.**

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
i) PP&E		
Land, buildings and installations	1,051	1,045
Computer equipment and software	1,604	1,558
Switching and transmission equipment (i)	3,632	3,585
Mobile network access and external wiring	4,732	4,273
Construction in progress	2,834	2,184
Other tangible assets	438	416
Subtotal PP&E	14,291	13,061
Materials	1,763	872
Valuation allowance for materials	(29)	(24)
Impairment of PP&E	(130)	(100)
Total PP&E	15,895	13,809

(i) Includes tower and pole, transmission equipment, switching equipment, power equipment, equipment lent to customers at no cost and handsets lent to customers at no cost.

Movements in PP&E (without allowance for materials and impairment of PP&E) are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	13,933	11,403
CAPEX	3,577	4,304
Materials	1,110	590
Total PP&E additions	4,687	4,894
Currency translation adjustments	(124)	315
Consumption of materials	(216)	(227)
Decrease	(60)	(62)
Depreciation of the period/year	(2,166)	(2,390)
At the end of the period/year	16,054	13,933

Movements in the valuation allowance for materials are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(24)	(21)
Additions - Fees for services, maintenance, and materials	(5)	(6)
Uses	-	3

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At the end of the period/year

(29)

(24)

Movements in the impairment of PP&E are as follows:

	<u>September 30,</u> <u>2015</u> <u>(9 months)</u>	<u>December 31,</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	(100)	(156)
Additions Impairment of PP&E	(72)	(25)
Additions Fees for services, maintenance, and materials	(8)	-
Depreciation	1	1
Uses	49	80
At the end of the period/year	(130)	(100)

	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
j) Intangible assets		
3G/4G Licenses	5,540	3,511
PSC license, Band B, Internet and Data transmission (Paraguay)	6	-
Other licenses	588	588
SAC mobile services	999	820
SAC fixed services	109	93
Rights of use and exclusivity	202	218
Service connection or habilitation charges	104	99
Other intangible assets	2	2
	7,550	5,331

Table of Contents**TELECOM ARGENTINA S.A.**

Movements in Intangible assets are as follows:

	<u>September 30.</u> <u>2015</u> <u>(9 months)</u>	<u>December 31.</u> <u>2014</u> <u>(12 months)</u>
At the beginning of the year	5,331	1,519
3G/4G Licenses CAPEX	2,256	3,530
Other CAPEX	958	1,123
Currency translation adjustments	(6)	13
Amortization of the period/year	(989)	(854)
At the end of the period/year	7,550	5,331

CURRENT LIABILITIES**k) Trade payables**

	<u>September 30.</u> <u>2015</u>	<u>December 31.</u> <u>2014</u>
For the acquisition of PP&E	3,460	1,964
For the acquisition of other assets and services	2,459	1,966
For the acquisition of inventory	1,465	1,734
	Subtotal suppliers	5,664
NDF (Note 10.b)	25	90
Agent commissions	472	318
	7,881	6,072

l) Deferred revenues

On prepaid calling cards	383	339
On international capacity rental	55	55
On connection fees Fixed Services	35	33
On customer loyalty programs	76	76
From CONATEL Núcleo Mobile Services	4	4
	553	507

m) Financial debt

Bank overdrafts principal (Personal)	3,122	140
Bank overdrafts accrued interests (Personal)	39	1
Bank loans accrued interests (Personal Note 10.a)	7	-
Bank loans principal (Núcleo)	51	32
Bank loans accrued interest (Núcleo)	2	6
	3,221	179

n) Salaries and social security payables

Annual complementary salaries, vacation and bonuses	886	690
Social security payables	246	255
Termination benefits	111	77
	1,243	1,022

o) Income tax payables

Income tax payables	1,550	1,769
Income tax retentions and payments in advance	(913)	(1,525)
Law No. 26,476 Tax Regularization Regime	3	3
	640	247

p) Other taxes payables

VAT, net	187	316
Tax withholdings	127	132
Internal taxes	98	86

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Tax on SU	88	97
Turnover tax	85	68
Regulatory fees	70	67
Municipal taxes	38	31
Perception Decree No.583/10 ENARD	18	15
Tax on personal property on behalf of shareholders	10	12
	721	824
q) Other liabilities		
Compensation for directors and members of the Supervisory Committee	28	28
Guarantees received	10	11
Other	8	8
	46	47

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	<u>September 30,</u> <u>2015</u>	<u>December 31,</u> <u>2014</u>
NON-CURRENT LIABILITIES		
r) Trade payables		
For the acquisition of PP&E	37	-
	37	-
s) Deferred revenues		
On international capacity rental	283	307
On connection fees - Fixed Services	75	67
On customer loyalty programs	84	82
From CONATEL - Núcleo Mobile Services	3	9
	445	465
t) Financial debt		
Bank loans - principal (Personal - Note 10.a)	368	-
Bank loans - principal (Núcleo)	184	254
	552	254
u) Salaries and social security payables		
Termination benefits	126	122
Bonuses	28	28
	154	150
v) Income tax payables		
Law No. 26,476 Tax Regularization Regime	7	9
	7	9
w) Other liabilities		
Pension benefits	93	68
Legal fees	5	5
Suppliers guarantees on third parties claims	2	2
Other	1	1
	101	76
x) Deferred income tax asset and liability		

Telecom Group's deferred income tax asset and liability consist of the following:

<u>As of September 30, 2015</u>	Deferred tax assets			Deferred tax liabilities	
	Telecom Argentina	Núcleo	Telecom USA	Personal	Total
Allowance for doubtful accounts	(58)	(6)	(1)	(126)	(126)
Provisions	(342)	-	-	(133)	(133)
PP&E	-	(13)	-	-	-
Inventory	-	-	-	(67)	(67)
Termination benefits	(69)	-	-	-	-
Deferred revenues	(68)	-	-	-	-
Pension benefits	(33)	-	-	-	-
Other deferred tax assets, net	(71)	(3)	-	(4)	(4)
Total deferred tax assets	(641)	(22)	(1)	(330)	(330)
PP&E	407	-	1	190	190
Intangible assets	81	-	-	430	430

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Cash dividends from foreign companies	-	5	-	5	80	80
Investments	-	-	-	-	14	14
Other deferred tax liabilities, net	-	-	-	-	-	-
Total deferred tax liabilities	488	5	1	494	714	714
Total	(153)	(17)	-	(170)	384	384

<u>As of December 31, 2014</u>	Telecom Argentina	Deferred tax assets			Deferred tax liabilities	
		Núcleo	Telecom USA	Total	Personal	Total
Allowance for doubtful accounts	(53)	(6)	(1)	(60)	(70)	(70)
Provisions	(313)	-	-	(313)	(122)	(122)
PP&E	-	(17)	-	(17)	-	-
Inventory	-	-	-	-	(61)	(61)
Termination benefits	(64)	-	-	(64)	-	-
Deferred revenues	(61)	-	-	(61)	-	-
Pension benefits	(24)	-	-	(24)	-	-
Other deferred tax assets, net	(63)	-	-	(63)	-	-
Total deferred tax assets	(578)	(23)	(1)	(602)	(253)	(253)
PP&E	382	-	1	383	189	189
Intangible assets	74	-	-	74	348	348
Cash dividends from foreign companies	-	5	-	5	87	87
Investments	-	-	-	-	37	37
Other deferred tax liabilities, net	-	-	-	-	9	9
Total deferred tax liabilities	456	5	1	462	670	670
Total	(122)	(18)	-	(140)	417	417

Table of Contents**TELECOM ARGENTINA S.A.****y) Aging of assets and liabilities as of September 30, 2015**

Date due	Cash and cash equivalents	Investments	Trade receivables	Deferred income tax assets	Other receivables
Total due	-	-	1,026	-	-
Not due					
Fourth quarter 2015	644	157	3,092	-	535
First quarter 2016	-	978	371	-	108
Second quarter 2016	-	39	208	-	128
Third quarter 2016	-	1	75	-	75
October 2016 thru September 2017	-	143	140	-	127
October 2017 thru September 2018	-	202	8	-	47
October 2018 and thereafter	-	23	2	-	44
Not date due established	-	1	-	170	8
Total not due	644	1,544	3,896	170	1,072
Total	644	1,544	4,922	170	1,072
Balances bearing interest	507	1,543	1,034	-	-
Balances not bearing interest	137	1	3,888	170	1,072
Total	644	1,544	4,922	170	1,072
Average annual interest rate (%)	(a)	(b)	(c) (d)	-	-

(a) 411 are assets in Argentine pesos (42 bear at an average rate of 24.3% and 369 bear 29.7%) and 96 are assets in foreign currency bearing 0.17%.

(b) 927 are assets in Argentine pesos (33 bearing interests between 15% and 27% and 894 are dollar-linked bonds bearing interests between 0.40% and 2.48%) and 616 are assets in foreign currency bearing 7%.

(c) From due trade receivables 74 bear 50% over the Banco de la Nación Argentina 30-day interest rate paid by banks, 410 bear 50% over the Banco de la Nación Argentina notes payable discount rate, 4 bear 8.3%, 468 bear 37.5% and 30 bear 36%.

(d) From not due trade receivables 17 bear 37%, 4 bear 34.2% and 27 are assets in foreign currency bearing 8.3%.

Date due	Trade payables	Deferred revenues	Financial debt	Salaries and social security payables	Income tax payables	Deferred income tax liabilities	Other taxes payables	Other liabilities
Total due	(e) 581	-	-	-	-	-	-	-
Not due								
Fourth quarter 2015	7,252	417	3,176	535	1	-	711	18

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First quarter 2016	30	47	16	428	1	-	-	-
Second quarter 2016	13	46	8	132	637	-	10	28
Third quarter 2016	5	43	21	148	1	-	-	-
October 2016 thru September 2017	27	144	469	81	3	-	-	14
October 2017 thru September 2018	10	63	83	34	3	-	-	4
October 2018 and thereafter	-	238	-	39	1	-	-	83
Not date due established	-	-	-	-	-	384	-	-
Total not due	7,337	998	3,773	1,397	647	384	721	147
Total	7,918	998	3,773	1,397	647	384	721	147
Balances bearing interest	65	-	3,773	-	13	-	-	-
Balances not bearing interest	7,853	998	-	1,397	634	384	721	147
Total	7,918	998	3,773	1,397	647	384	721	147
Average annual interest rate (%)	6.00%	-	(f)	-	9.00%	-	-	-

(e) From due trade payables 441 correspond to foreign suppliers. As of the date of these consolidated financial statements, 159 of the due trade payables were cancelled.

(f) 3,161 are liabilities in Argentine pesos bearing 20.89%, 375 are liabilities in foreign currency bearing three-month LIBOR plus 8.75% and 237 are liabilities in guaraníes bearing 9.3%.

z) Foreign currency assets and liabilities

The following table shows a breakdown of Telecom Group's net assessed financial position exposure to currency risk as of September 30, 2015 and December 31, 2014.

09.30.15		
Amount of foreign currency (i)	Exchange rate	Amount in local currency (ii)
Assets		
US\$	94	(iii) 1,064
G	214,090	353
EURO	3	32
Total assets		1,449
Liabilities		
US\$	(554)	(5,218)
G	(119,365)	(434)
EURO	(9)	(99)
SDR	-	(6)
Total liabilities		(5,757)
Net liabilities		(4,308)

(i) US\$ = United States dollar; G= Guaraníes; SDR = Special Drawing Rights.

(ii) As foreign currency figures and their amount in Argentine pesos are in millions, the calculation of the amount of the foreign currency by its exchange rate could not be exact.

(iii) Includes 616 corresponding to Government bonds valued at fair value (equivalent to US\$ 46 million).

In order to partially reduce this net liability position in foreign currency the Telecom Group, as of September 30, 2015, holds investments adjustable to the variation of the US\$/ exchange rate (dollar linked) by \$894 and mutual funds whose main underlying asset are financial assets dollar linked for a total amount of \$279. So, the net liability position in foreign currency amounted to \$3,135 as of September 30, 2015 (equivalent to US\$ 350 million). Additionally, the Group has entered into several NDF contracts to purchase a total amount of US\$ 183 million (Note 10.b) and the portion of the net liability position in foreign currency not covered amounted to US\$ 167 million as of September 30, 2015.

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12.31.14			
Amount of foreign currency (i)		Exchange rate	Amount in local currency (ii)
Assets			
US\$	67	8.451	567
G	141,182	0.002	256
EURO	1	10.265	13
	Total assets		836
Liabilities			
US\$	(436)	8.551	(3,725)
G	(276,621)	0.002	(503)
EURO	(9)	10.407	(97)
SDR	(1)	12.240	(8)
	Total liabilities		(4,333)
	Net liabilities		(3,497)

(i) US\$ = United States dollar; G= Guaraníes; SDR = Special Drawing Rights.

(ii) As foreign currency figures and their amount in Argentine pesos are in millions, the calculation of the amount of the foreign currency by its exchange rate could not be exact.

In order to partially reduce this net liability position in foreign currency the Telecom Group, as of December 31, 2014, holds investments adjustable to the variation of the US\$/ exchange rate (dollar linked) by \$332 and mutual funds whose main underlying asset are financial assets dollar linked for a total amount of \$359. So, the net liability position in foreign currency amounted to \$2,806 as of December 31, 2014 (equivalent to US\$ 328 million). Additionally, the Group has entered into several NDF contracts to purchase a total amount of US\$ 149 million (Note 10.b) and the portion of the net liability position in foreign currency not covered amounted to US\$ 179 million as of December 31, 2014.

aa) Information on the fair value of investments in Government bonds and Argentine companies notes valued at amortized cost

Below are shown the investments in Government bonds and Argentine companies notes valued at amortized cost and their respective fair value as of September 30, 2015 and December 31, 2014:

Investments	As of September 30, 2015		As of December 31, 2014	
	Book value	Fair value (*)	Book value	Fair value (*)
Government bonds (dollar linked)	283	337	258	258
Provincial and municipal government bonds (dollar linked)	96	101	56	51
Provincial government bonds in pesos	34	36	11	11

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Argentine companies notes (dollar linked)	-	-	18	18
Argentine companies notes in pesos	-	-	10	10
Total	413	474	353	348

(*) According to IFRS selling costs are not deducted.

ab) Offsetting of financial assets and financial liabilities

The information required by the amendment to IFRS 7 as of September 30, 2015 and December 31, 2014 is as follows:

	As of September 30, 2015			
	Trade receivables	Other receivables (1)	Trade payables	Other liabilities (1)
Current and non-current assets (liabilities) - Gross value	6,512	278	(9,508)	(61)
Compensation	(1,590)	(7)	1,590	7
Current and non-current assets (liabilities) Book value	4,922	271	(7,918)	(54)

	As of December 31, 2014			
	Trade receivables	Other receivables (1)	Trade payables	Other liabilities (1)
Current and non-current assets (liabilities) - Gross value	5,524	182	(7,329)	(65)
Compensation	(1,257)	(10)	1,257	10
Current and non-current assets (liabilities) Book value	4,267	172	(6,072)	(55)

(1) Only includes financial assets and financial liabilities according to IFRS 7.

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<u>CONSOLIDATED INCOME STATEMENTS</u>	<u>Three-month periods ended</u>		<u>Nine-month periods</u>	
	<u>September 30,</u>		<u>ended September 30,</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
ac) Total revenues and other income				
<u>Services</u>			<u>Profit (loss)</u>	
Voice Retail	846	723	2,379	2,109
Voice Wholesale	255	228	734	681
Data	451	380	1,290	1,063
Internet	1,198	842	3,273	2,345
Subtotal Fixed Services	2,750	2,173	7,676	6,198
Voice Retail	1,850	1,235	5,109	3,830
Voice Wholesale	466	480	1,395	1,456
Data	1,763	2,015	5,376	5,692
Internet	1,594	869	4,283	2,294
Subtotal Personal Mobile Services	5,673	4,599	16,163	13,272
Voice Retail	148	154	441	431
Voice Wholesale	24	41	80	98
Data	72	84	220	248
Internet	127	114	388	321
Subtotal Núcleo Mobile Services	371	393	1,129	1,098
Total service revenues (a)	8,794	7,165	24,968	20,568
<u>Equipment</u>				
Fixed Services	25	13	48	44
Personal Mobile Services	1,235	1,400	3,468	3,515
Núcleo Mobile Services	40	20	106	56
Total equipment revenues (b)	1,300	1,433	3,622	3,615
Total revenues (a) + (b)	10,094	8,598	28,590	24,183
<u>Other income</u>				
Fixed Services	4	7	12	24
Personal Mobile Services	-	3	3	16
Total other income (c)	4	10	15	40
Total revenues and other income (a)+(b)+(c)	10,098	8,608	28,605	24,223

Telecom Group's service revenues by type of service (regardless of the segment originates) are as follows:

	<u>Nine-month periods ended</u>			
	<u>2015</u>	<u>%</u>	<u>2014</u>	<u>%</u>
Voice Retail	7,929	32	6,370	31
Voice Wholesale	2,209	9	2,235	11
Total Voice	10,138	41	8,605	42
Data	6,886	27	7,003	34
Internet	7,944	32	4,960	24
Total service revenues	24,968	100	20,568	100

ad) Operating costs

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Operating expenses disclosed by nature of expense amounted to \$24,146 and \$20,380 for the nine-month periods ended September 30, 2015 and 2014, respectively.

The main components of the operating expenses are the following:

	<u>Three-month periods ended</u>		<u>Nine-month periods</u>	
	<u>September 30,</u>		<u>ended September 30,</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	<u>Profit (loss)</u>			
<u>Employee benefit expenses and severance payments</u>				
Salaries	(1,429)	(1,034)	(3,760)	(2,839)
Social security expenses	(463)	(324)	(1,207)	(890)
Severance indemnities and termination benefits	(105)	(82)	(240)	(204)
Other employee benefits	(37)	(25)	(85)	(69)
	(2,034)	(1,465)	(5,292)	(4,002)
<u>Interconnection costs and other telecommunication charges</u>				
Fixed telephony interconnection costs	(85)	(66)	(236)	(203)
Cost of international outbound calls	(39)	(43)	(121)	(143)
Lease of circuits and use of public network	(88)	(86)	(249)	(221)
Mobile services - charges for roaming	(96)	(93)	(288)	(330)
Mobile services - charges for TLRD	(250)	(228)	(665)	(639)
	(558)	(516)	(1,559)	(1,536)

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	<u>Three-month periods ended</u>		<u>Nine-month periods</u>	
	<u>September 30.</u>		<u>ended September 30.</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	<u>Profit (loss)</u>			
<u>Fees for services, maintenance, materials and supplies</u>				
Maintenance of hardware and software	(80)	(101)	(234)	(309)
Technical maintenance	(210)	(163)	(598)	(517)
Service connection fees for fixed lines and Internet lines	(63)	(61)	(164)	(164)
Service connection fees capitalized as SAC	3	2	9	4
Service connection fees capitalized as Intangible assets	12	8	26	23
Other maintenance costs	(117)	(84)	(312)	(221)
Obsolescence of inventories Personal Mobile Services	(17)	(8)	(23)	(70)
Call center fees	(322)	(319)	(972)	(818)
Other fees for services	(186)	(149)	(565)	(388)
Compensation for Directors and Supervisory Committee members	(11)	(8)	(27)	(22)
	(991)	(883)	(2,860)	(2,482)
<u>Taxes and fees with the Regulatory Authority</u>				
Turnover tax	(522)	(464)	(1,512)	(1,308)
Taxes with the Regulatory Authority	(228)	(183)	(651)	(529)
Tax on deposits to and withdrawals from bank accounts	(106)	(80)	(293)	(251)
Municipal taxes	(68)	(58)	(202)	(163)
Other taxes	(64)	(50)	(183)	(148)
	(988)	(835)	(2,841)	(2,399)
<u>Commissions</u>				
Agent commissions	(626)	(592)	(1,777)	(1,446)
Agent commissions capitalized as SAC	268	272	781	634
Distribution of prepaid cards commissions	(152)	(149)	(464)	(430)
Collection commissions	(264)	(179)	(661)	(474)
Other commissions	(25)	(21)	(74)	(71)
	(799)	(669)	(2,195)	(1,787)
<u>Cost of equipments and handsets</u>				
Inventory balance at the beginning of the period/year	(805)	(1,147)	(794)	(857)
Plus:				
Purchases	(2,606)	(1,325)	(4,413)	(3,618)
Deferred costs from SAC	24	26	66	83
Decreases from allowance for obsolescence	4	6	8	39
Mobile handsets lent to customers at no cost	9	6	24	23
Decreases not charged to material cost	2	-	2	3
Less:				
Inventory balance at period end	2,316	1,208	2,316	1,208
	(1,056)	(1,226)	(2,791)	(3,119)
<u>Advertising</u>				
Media advertising	(153)	(104)	(380)	(294)
Fairs and exhibitions	(30)	(28)	(108)	(110)
Other advertising costs	(38)	(39)	(103)	(108)
	(221)	(171)	(591)	(512)
<u>Cost of VAS</u>				
Cost of mobile VAS	(303)	(267)	(884)	(667)
Cost of fixed VAS	(10)	(6)	(26)	(12)
	(313)	(273)	(910)	(679)
<u>Other operating costs</u>				
Transportation, freight and travel expenses	(206)	(138)	(523)	(401)
Delivery costs capitalized as SAC	23	15	56	38
Rent of buildings and cell sites	(137)	(106)	(388)	(299)
Energy, water and others	(82)	(139)	(318)	(322)

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International and satellite connectivity	(71)	(41)	(145)	(108)
	(473)	(409)	(1,318)	(1,092)
D&A				
Depreciation of PP&E	(774)	(634)	(2,165)	(1,740)
Amortization of SAC and service connection charges	(276)	(203)	(733)	(596)
Amortization of 3G/4G Licenses	(96)	-	(227)	-
Amortization of other intangible assets	(18)	(6)	(29)	(18)
	(1,164)	(843)	(3,154)	(2,354)

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	<u>Three-month periods ended</u>		<u>Nine-month periods</u>	
	<u>September 30,</u>		<u>ended September 30,</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
		Profit (loss)		
<u>Gain on disposal of PP&E and impairment of PP&E</u>				
Gain on disposal of PP&E	8	1	21	11
Impairment of PP&E - construction in progress	(62)	-	(72)	-
	(54)	1	(51)	11

The operating expenses disclosed by function are as follows:

Operating costs	(5,219)	(4,705)	(14,335)	(12,800)
Administration costs	(484)	(366)	(1,333)	(1,014)
Commercialization costs	(3,023)	(2,313)	(8,253)	(6,475)
Other expenses - provisions	(7)	-	(174)	(102)
Gain on disposal of PP&E and impairment of PP&E	(54)	1	(51)	11
	(8,787)	(7,383)	(24,146)	(20,380)

ae) Financial results**Finance income**

Interest on time deposits	12	14	19	274
Gains on investments (Argentine companies notes and governments bonds)	131	38	200	111
Gains on Mutual Funds	39	39	100	113
Interest on receivables	43	39	133	119
Foreign currency exchange gains	46	113	85	647
Gain on NDF (Note 10.b)	32	-	36	42
Other	-	3	-	3
	Total finance income	303	246	573
		303	246	1,309

Finance expenses

Interest on loans - Personal	(186)	-	(257)	-
Interest on loans - Núcleo	(6)	(8)	(18)	(20)
Interest on salaries and social security payable, other taxes payables and accounts payable	(7)	(11)	(19)	(31)
Interest on provisions	(24)	(41)	(113)	(111)
Present value effect of salaries and social security payable and other taxes payables	(1)	-	(3)	(3)
Foreign currency exchange losses (*)	(145)	(96)	(279)	(852)
Pension benefits financial cost	(7)	-	(21)	-
Losses on NDF (Note 10.b)	4	(14)	(47)	(62)
Other	(4)	-	(8)	-
	Total finance expenses	(376)	(170)	(765)
		(376)	76	(192)
			(192)	230

(*) Include (228) of foreign currency exchange losses generated by the acquisition of US\$ 100 million of Government bonds in the nine-month period ended September 30, 2014.

af) Income taxes

Income tax expense for the nine-month periods ended September 30, 2015 and 2014 consists of the following:

	<u>The Company</u>	<u>Telecom USA</u>	<u>Profit (loss) Personal</u>	<u>Núcleo</u>	<u>Total</u>
Current tax expense	(305)	(3)	(1,219)	(9)	(1,536)
Deferred tax benefit	29	-	18	-	47
Income tax expense as of September 30, 2015	(276)	(3)	(1,201)	(9)	(1,489)
Current tax expense	(377)	(4)	(1,314)	(18)	(1,713)
Deferred tax benefit	62	-	260	2	324
Income tax expense as of September 30, 2014	(315)	(4)	(1,054)	(16)	(1,389)

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Income tax expense for the periods differed from the amounts computed by applying the Company's statutory income tax rate to pre-tax income as a result of the following:

	<u>In Argentina</u>	<u>Abroad</u> <u>Profit (loss)</u>	<u>Total</u>
Pre-tax income on a separate return basis	6,463	83	6,546
Non taxable items Income from investments	(2,279)	4	(2,275)
Non taxable items Other	6	(22)	(16)
Subtotal	4,190	65	4,255
Weighted statutory income tax rate	35%	(*)	
Income tax expense at weighted statutory tax rate	(1,467)	(12)	(1,479)
Income tax on dividends from foreign companies	(10)	-	(10)
Income tax expense as of September 30, 2015	(1,477)	(12)	(1,489)
	<u>In Argentina</u>	<u>Abroad</u> <u>Profit (loss)</u>	<u>Total</u>
Pre-tax income on a separate return basis	6,053	148	6,201
Non taxable items Income from investments	(2,128)	-	(2,128)
Non taxable items Other	9	(32)	(23)
Subtotal	3,934	116	4,050
Weighted statutory income tax rate	35%	(*)	
Income tax expense at weighted statutory tax rate	(1,377)	(20)	(1,397)
Income tax on dividends from foreign companies	(19)	-	(19)