

MICROSTRATEGY INC  
Form 4  
December 09, 2004

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SAYLOR MICHAEL J

(Last) (First) (Middle)

C/O MICROSTRATEGY  
INCORPORATED, 1861  
INTERNATIONAL DRIVE

(Street)

MCLEAN, VA 22102

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
MICROSTRATEGY INC [MSTR]

3. Date of Earliest Transaction  
(Month/Day/Year)  
12/07/2004

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
Chairman and CEO

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code				5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code	V	Amount	(A) or (D)				Price
Class A Common Stock	12/07/2004		M		10,000	A	\$ 20.69	10,000	D	
Class A Common Stock	12/07/2004		S		1,800	D	\$ 66.38	8,200 <sup>(1)</sup>	D	
Class A Common Stock	12/07/2004		S		100	D	\$ 66.39	8,100	D	
Class A Common Stock	12/07/2004		S		800	D	\$ 66.4	7,300	D	

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Common Stock								
Class A Common Stock	12/07/2004	S	200	D	\$ 66.41	7,100		D
Class A Common Stock	12/07/2004	S	100	D	\$ 66.42	7,000		D
Class A Common Stock	12/07/2004	S	1,500	D	\$ 66.46	5,500		D
Class A Common Stock	12/07/2004	S	800	D	\$ 66.53	4,700		D
Class A Common Stock	12/07/2004	S	700	D	\$ 66.54	4,000		D
Class A Common Stock	12/07/2004	S	100	D	\$ 66.55	3,900		D
Class A Common Stock	12/07/2004	S	100	D	\$ 66.58	3,800		D
Class A Common Stock	12/07/2004	S	300	D	\$ 66.59	3,500		D
Class A Common Stock	12/07/2004	S	900	D	\$ 66.65	2,600		D
Class A Common Stock	12/07/2004	S	1,000	D	\$ 66.66	1,600		D
Class A Common Stock	12/07/2004	S	200	D	\$ 66.67	1,400		D
Class A Common Stock	12/07/2004	S	200	D	\$ 66.71	1,200		D
Class A Common Stock	12/07/2004	S	200	D	\$ 66.72	1,000		D
Class A Common Stock	12/07/2004	S	1,000	D	\$ 66.75	0		D

Class A Common Stock	882	I	Shares owned by LLC <u>(2)</u>
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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Employee Stock Option (right to buy)	\$ 20.69	12/07/2004		M	10,000	02/08/2004 <sup>(3)</sup>	02/08/2013	Class A Common Stock	10,000

## Reporting Owners

Reporting Owner Name / Address

Relationships

Director    10% Owner    Officer    Other

SAYLOR MICHAEL J  
C/O MICROSTRATEGY INCORPORATED  
1861 INTERNATIONAL DRIVE  
MCLEAN, VA 22102

X            X            Chairman and CEO

## Signatures

W. Ming Shao, As Attorney-in-Fact, Individually and as the Sole Member of Alcantara LLC

12/09/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

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- Separate open market sale transactions that were executed on December 7, 2004 at the same price have been reported on an aggregate
- (1) basis on a single line in Table I. The order in which sale transactions are set forth in Table I is not necessarily reflective of the sequence in which the sale transactions occurred in fact.

- These shares are owned directly by Alcantara LLC (the "LLC"), and indirectly by Michael J. Saylor as the sole member of the LLC. The
- (2) LLC's address is the same as Mr. Saylor's address. The LLC has designated Mr. Saylor as the designated filer. Mr. Saylor is an officer, director and ten percent owner of the issuer.

- The 10,000 shares exercised on 12/07/2004 were among a total of 82,000 shares that vested on 02/08/2004 pursuant to this stock option.
- (3) The remaining 328,000 shares subject to the stock option vest in four equal annual installments beginning on 02/08/2005. This stock option expires on 02/08/2013.
  - (4) See Exhibit A.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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