

Pacific Software, Inc.  
Form 10-Q  
August 12, 2008

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**S**

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

**£**

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 333-143672

**PACIFIC SOFTWARE, INC.**

(Exact name of small business issuer as specified in its charter)

**Nevada**

(State or other jurisdiction of incorporation or organization)

**41-2190974**

(IRS Employer Identification No.)

**6517 GERKE PLACE, NANAIMO A1 V9V1V8**

(Address of principal executive offices)

**250-246-6258**

(Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 13b-2 of the Exchange Act).

Yes  No

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY**

**PROCEEDINGS DURING THE PRECEDING FIVE YEARS**

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13, or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUES**

Indicate the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date:

**As of August 1, 2008, the Company had 4,049,000 shares of \$0.001 par value common stock issued and outstanding.**

Indicate by check mark whether the Registrant is a large accelerated filer, and accredited filer, a non-accredited filer and smaller reporting company in Rule 12b-2 of the Exchange Act.(check one)

Large Accredited filer

Accelerated filer

Non-accredited filer

Smaller reporting company  S

**PACIFIC SOFTWARE, INC.**

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**PART I- FINANCIAL INFORMATION**

**ITEM 1. Financial Statements**

**PACIFIC SOFTWARE INC.**

(A Development Stage Company)

**FINANCIAL STATEMENTS**

June 30, 2008

(Unaudited)

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**PACIFIC SOFTWARE INC.**

(A Development Stage Company)

**BALANCE SHEETS**

	June 30, 2008 (Unaudited)	September 30, 2007
<b><u>ASSETS</u></b>		
Current		
Cash	\$ 24,483	\$ 136
Prepaid expenses	439	-
	24,922	136
Technology rights   Note 3	14,152	14,152
	\$ 39,074	\$ 14,288
<b><u>LIABILITIES</u></b>		
Current		
Accounts payable and accrued liabilities	\$ 1,307	\$ 6,580
Due to related party   Notes 3 and 5	1,575	42,387
	2,882	48,967
<b><u>STOCKHOLDERS EQUITY (DEFICIENCY)</u></b>		
Capital stock   Note 4		
Authorized:		
100,000,000 common shares authorized, \$0.001 par value		
10,000,000 preferred shares, \$0.001 par value		
Issued and outstanding		
4,049,000 common shares (September 30, 2006   3,840,000)	4,049	3,840

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Additional paid-in capital	110,051	5,760
Deficit accumulated during the development stage	(77,908)	(44,279)
	36,192	(34,679)
	\$ 39,074	\$ 14,288

Nature and Continuance of Operations Note 1

The accompanying notes are an integral part of these financial statements



**PACIFIC SOFTWARE INC.**

(A Development Stage Company)

**STATEMENTS OF OPERATIONS**

(Unaudited)

	Three Months Ended		Nine Months Ended		October 12, 2005
	June 30,		June 30,		(inception)
	2008	2007	2008	2007	to June 30,
					2008
Expenses					
Office and general	\$ -	\$ 1,847	\$ 657	\$ 3,213	7,621
Management fees	1,575	1,200	4,422	3,600	10,310
Professional fees	4,278	16,444	19,495	17,892	50,922
Transfer and filing fees	3,100	-	3,805	-	3,805
Website development costs	250	-	5,250	-	5,250
Net loss	\$ (9,203)	\$ (19,491)	\$ (33,629)	\$ (24,705)	(77,908)
Basic and diluted loss per share	\$ (0.002)	\$ (0.005)	\$ (0.008)	\$ (0.006)	
Weighted average number of shares outstanding basic and diluted	4,049,000	3,840,000	3,994,843	3,840,000	

The accompanying notes are an integral part of these financial statements



**PACIFIC SOFTWARE INC.**

(A Development Stage Company)

**STATEMENTS OF CASH FLOWS**

(Unaudited)

	Nine months Ended June 30,		October 12, 2005 (inception) to June 30,
	2008	2007	2008
<b>Operating Activities</b>			
Net loss	\$ (33,629)	\$ (24,705)	\$ (77,908)
Adjustments to reconcile net loss to net cash used in operating activities			
Accrued interest payable	(1,987)	1,277	-
Management fees accrued	(3,513)	3,600	1,575
Foreign exchange	-	772	1,748
Change in non-cash working capital items			
Prepaid expenses	(439)	-	(439)
Accounts payable and accrued liabilities	(5,273)	(559)	1,307
	(44,841)	(19,615)	(73,717)
<b>Financing Activities</b>			
Proceeds from issuance of common stock	104,500	-	114,100
Increase in due to related party	(35,312)	15,100	(15,900)
	69,188	15,100	98,200
Increase (decrease) in cash	24,347	(4,515)	24,483
Cash, beginning	136	8,226	-
Cash, ending	\$ 24,483	\$ 3,711	\$ 24,483

Other non-cash transaction:

During the year ended September 30, 2007, the Company acquired technology rights valued at \$14,152 by issuance of a promissory note.

Supplementary disclosure of cash flow information:

Cash paid for:

Interest	\$	2,074	\$	-	2,074
Income Taxes	\$	-	\$	-	-

The accompanying notes are an integral part of these financial statements

**PACIFIC SOFTWARE INC.**

(A Development Stage Company)

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2008

(Unaudited)

**Note 1**

**Nature and Continuance of Operations**

The Company was incorporated in the State of Nevada, United States of America on October 12, 2005 and its fiscal year end is September 30. The Company is in the development stage and has acquired the rights to a software package named LargeFilesASAP software and the LargeFilesASAP.com domain name.

**Unaudited Interim Financial Statements**

The accompanying unaudited interim financial statements have been prepared in accordance with United States generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB of Regulation S-B. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. However, except as disclosed herein, there have been no material changes in the information disclosed in the notes to the financial statements for the year ended September 30, 2007 included in the Company's Form SB-2 filed with the Securities and Exchange Commission. The interim unaudited financial statements should be read in conjunction with those financial statements included in the Form SB-2. In the opinion of Management, all adjustments considered necessary for a fair presentation, consisting solely of normal recurring adjustments, have been made. Operating results for the nine months ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ending September 30, 2008.

**Going Concern**

These financial statements have been prepared on a going concern basis. The Company has working capital of \$22,040 at June 30, 2008, and has accumulated a deficit of \$77,908 since inception and further losses are anticipated in developing the Company's business plans. The ability to continue as a going concern is dependent upon raising the necessary capital to develop its business, to meet its obligations and repay its liabilities arising from normal business operations when they come due and ultimately upon generating profitable operations. The outcome of these matters cannot be predicted with any certainty at this time. These factors raise substantial doubt that the Company will be able to continue as a going concern. Management plans to continue to provide for its capital needs by the issuance of common stock and related party advances. These financial statements do not include any adjustments to the amounts and classification of assets and liabilities that may be necessary should the Company be unable to continue as a going concern.

**Note 2**

**Recent Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 141 (Revised) Business Combinations. SFAS 141 (Revised) establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The guidance will become effective for the fiscal year beginning after December 15, 2008. The management is in the process of evaluating the impact SFAS 141 (Revised) will have on the Company's financial statements upon adoption.

In December 2007, the FASB issued SFAS No. 160, "Non-controlling Interests in consolidated Financial Statements - an Amendment of ARB No. 51." This statement requires that non-controlling or minority interests in subsidiaries be presented in the consolidated statement of financial position within equity, but separate from the parents' equity, and that the amount of the consolidated net income attributable to the parent and to the non-controlling interest be clearly identified and presented on the face of the consolidated statement of income. SFAS No. 160 is effective for the fiscal years beginning on or after December 15, 2008. Currently the Company does not anticipate that this statement will have an impact on its financial statements.

## Note 2

### **Recent Accounting Pronouncements**

On December 21, 2007, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 110, ( SAB 110 ). SAB 110 provides guidance to issuers on the method allowed in developing estimates of expected term of plain vanilla share options in accordance with SFAS No. 123(R), Share-Based Payment . The staff will continue to accept, under certain circumstances, the use of a simplified method beyond December 31, 2007 which amends question 6 of Section D.2 as included in SAB 107, Valuation of Share-Based Payment Arrangements for Public Companies , which stated that the simplified method could not be used beyond December 31, 2007. SAB 110 is effective January 1, 2008. The Company does not expect there to be any significant impact of adopting SAB 110 on its financial position, cash flows and results of operations.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities ("SFAS 161"). SFAS 161 is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. SFAS 161 achieves these improvements by requiring disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also provides more information about an entity's liquidity by requiring disclosure of derivative features that are credit risk-related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. SFAS 161 will be effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, and will be adopted by the Company beginning in the first quarter of fiscal 2009. The Company does not expect there to be any significant impact of adopting SFAS 161 on its financial position, cash flows and results of operations.

In May 2008, the FASB issued SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles ( SFAS No. 162 ). SFAS No. 162 is intended to improve financial reporting by identifying a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. generally accepted accounting principles for nongovernmental entities. SFAS No. 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board Auditing amendments to AU Section 411, *The Meaning of Present Fairly* in Conformity with Generally Accepted Accounting Principles. The Company does not expect there to be any significant impact of adopting SFAS 162 on its financial position, cash flows and results of operations

## Note 3

### **Technology Rights**

Pursuant to an Assignment Agreement dated October 30, 2006 (the Agreement), the Company acquired from the president of the Company a 100% undivided right in and to a LargeFilesASAP software package, all rights, title and interest in and to the LargeFilesASAP.com domain, and all intellectual property rights related to LargeFilesASAP products and trademarks for \$14,152 (CAD\$15,900). The \$14,152 was paid by way of a promissory note bearing interest at 8% per annum and payable on demand. During the period ended June 30, 2008 the Company repaid the promissory note. As at June 30, 2008, the Company owed \$nil (September 30, 2007 - \$14,152 plus accrued interest of \$1,167) to the President of the Company.

The LargeFilesASAP software allows the transfer of large electronic files over the Internet by login on the Company's server and entering a recipient's e-mail address. The Company intends to raise funds in order to continue to develop and market the software.



**Note 4**

**Capital Stock**

The total number of shares authorized to be issued by the Company is 100,000,000 common shares with a par value of \$0.001 and 10,000,000 preferred shares with a par value of \$0.001.

During the period from October 12, 2005 (inception) to September 30, 2007, the Company issued 3,840,000 shares of common stock for total cash proceeds of \$9,600.

During the nine month period ended June 30, 2008, the Company issued 209,000 shares of common stock for total cash proceeds of \$104,500.

As at June 30, 2008, the Company has not granted any stock options and has not recorded any stock-based compensation.

**Note 5**

**Related Party Transactions**

As at June 30, 2008, the Company owed \$nil (September 30, 2007 - \$15,900 (CAD \$15,900)), to the President of the Company pursuant to the Agreement (Note 3). In addition, at June 30, 2008, the President of the Company had made cash advances of \$ Nil (September 30, 2007 - \$19,412). These amounts were unsecured, incurred interest at 8% per annum and were repayable on demand. During the nine month period ended June 30, 2008, all advances plus accrued interest of \$2,074 were repaid in full.

By agreement dated September 30, 2006, the President of the Company or his private company provided management services to the Company at \$424 per month including GST. On January 1, 2008 this agreement was renegotiated to the amount of \$525 including GST. During the nine month period ended June 30, 2008, management services of \$4,422 (nine months ended June 30, 2007 - \$3,600) were charged to operations. At June 30, 2008, \$1,575 was owing to the President (September 30, 2007 - \$5,088).



## **ITEM 2. Management's Discussion and Analysis of Financial Condition or Plan of Operations**

### **Safe Harbor for Forward-Looking Statements**

When used in this report, the words may, will, expect, anticipate, continue, estimate, project, intend, and other similar expressions are intended to identify forward-looking statements within the meaning of Section 27a of the Securities Act of 1933 and Section 21e of the Securities Exchange Act of 1934 regarding events, conditions, and financial trends that may affect the Company's future plans of operations, business strategy, operating results, and financial position.

Persons reviewing this report are cautioned that any forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties and that actual results may differ materially from those included within the forward-looking statements as a result of various factors. Such factors are discussed under the Item 2.

Management's Discussion and Analysis of Financial Condition or Plan of Operations, and also include general economic factors and conditions that may directly or indirectly impact the Company's financial condition or results of operations.

### **Description of Business.**

We were formed as a Nevada corporation on October 12, 2005 as Pacific Mining, Inc. On November 28, 2006 we changed our name to Pacific Software, Inc. We are in the business of developing and marketing a large file transfer software package named LargeFilesASAP. To date, we have not sold any of our products. Further, we rely on our sole employee, officer and director, Mr. Jellema to conduct our business.

The LargeFilesASAP software allows its users to send large electronic files over the Internet by transmitting data to our server which transmits the data to a recipient's e-mail address.

Our clients are able to maximize their CPA (Cost Per Action) on the LargeFilesASAP file transfer tool by contacting us for larger plans and dedicated servers. Also, our clients are offered the option to subscribe for a defined time frame of subscription.

We have established our initial clientele via relationships with web page designers, web hosting companies, and other professionals. We also intend to offer privately branded sites for corporate use. We believe, we can derive additional

revenue by creating private corporate versions of our software with a set amount of bandwidth and no file size restrictions or recipient restrictions.

We also intend to offer an incentive program, the Large Files ASAP Affiliate Program. If a webmaster refers a client to our services and that client then purchases our services, we will pay the referring webmaster 50% of all revenue from that specific sale. This is a one-time payment for that one initial purchase and any renewals would not be included in this incentive program.

## **Marketing**

Our sales and marketing efforts are focused on strengthening our name and building our reputation as a secure, reliable and cost-efficient provider of large file transfer solutions. We have established initial users via existing relationships that we have with page designers, web hosting companies, and other companies that have a need of large file transfers.

We submit links to our free basic service to web sites offering free downloads. To improve our chances of attracting repeat subscribers we are adding new features and updating our current software. We work with a hosting services group, where our web site [www.LargeFilesASAP.com](http://www.LargeFilesASAP.com) is managed and hosted. We believe that our clients will find the values and benefits of our services to be superior to their other options. We are improving our website to provide our customers with personal attention and increased subscription plan flexibility.

## **Competition**

While the market for large file transfer is relatively new, it is already highly competitive. There have been an increasing number of businesses that have commenced services similar to ours. We expect that this will continue to be the trend in this service niche. In some cases we will be competing with the in-house technical staff of our prospective subscribers or our referral sources. Some of our competitors include Heavymail ([www.heavymail.com](http://www.heavymail.com)), Mamba.com, FilesDirect ([www.filesdirect.com](http://www.filesdirect.com)), as well as others.

Most of these businesses have longer operating histories and significantly greater financial, technical, marketing and managerial resources than we do. There are relatively low barriers to entry into our business. We have no patented or other proprietary technology that would preclude or inhibit competitors from designing software with similar features as LargeFilesASAP software package. We expect that we will continue to face additional competition from new entrants into the market in the future.

Our business is in an evolving industry and we may not be able to keep up with technology. If we do not keep pace with changing technologies and user preferences, our current services may become obsolete or unmarketable. For example, many competitors provide file transfers via Instant Messengers as well as web sites or Blogs. We do not currently provide any other ways of transferring large files. Many companies seek to engage file transfer services that include managed solutions and other tools we do not currently offer. Also, if we are unable to keep up with changes in technology, it is likely our services and products would become obsolete which would severely limit our ability to attract and service our clients.

## **Employees**

At the present time our President, Marinus Jellema, is our only employee as well as our sole officer and director and a major shareholder. Mr. Jellema will devote such time as required to actively market and further develop our services and software products. At present, we expect Mr. Jellema will devote at least 20 hours per week to our business. We expect to contract the services of a web hosting company and use their central server for our web site needs. We do not anticipate hiring any additional employees until such time as additional staff is required to support our operations.

## **Description of Property.**

We currently maintain a 500 square foot office space provided by Marinus Jellema, our officer and director, at no cost to us. We do not have any written agreement regarding our office space. Our address is 6517 Gerke Place, Nanaimo BC, Canada V9V 1V8. Our telephone number is (250) 701-1873. We anticipate this situation will be maintained for at least the next twelve months. The facility meets our current needs, however should we expand in the future, we may have to relocate. If we have to relocate, we will seek office space at or below then prevailing rates.

**Results of Operations for the Three and Six Month Periods Ended March 31, 2008 and 2007**

We did not generate any revenue for the three or nine months ended June 30, 2008 or 2007. Our expenses were \$9,203 for the three months ended June 30, 2008 compared to \$19,491 for the same period in 2007. Our expenses were \$33,629 for the nine months ended June 30, 2008 compared to \$24,705 for the same period in 2007. From inception to June 30, 2008 our expenses were \$77,908. Expenses consisted of professional fees, administrative and management fees, as well as travel and promotion. The professional fees were, to a large extent, to our auditors and legal counsel for preparation of our SB-2 registration statement and periodic reports required to be filed with the Securities and Exchange Commission. As a result, we have reported a net loss of \$ 9,203 for the three months ended June 30, 2008 compared to net loss of \$19,491 for the same period of 2007, and a net loss of \$33,629 for the nine month period ended June 30, 2008 compared net loss of \$24,705 for the same period of 2007.

## **Liquidity and Capital Resources**

At June 30, 2008, we had total assets of \$39,074. Current assets consisted of \$24,483 in cash, and \$439 in prepaid expenses. Total current liabilities at June 30, 2008 were \$2,882 and consisted of \$1,307 in accounts payable and \$1,575 due to a related party. We do not anticipate any capital expenditures in the next twelve months.

During the nine month period ended June 30, 2008, the Company issued 209,000 shares of common stock for total cash proceeds of \$104,500.

By agreement dated September 30, 2006, the President of the Company or his private company provided management services to the Company at \$424 per month including GST. On January 1, 2008 this agreement was renegotiated to the amount of \$525 including GST. During the nine month period ended June 30, 2008, management services of \$4,422 (nine months ended June 30, 2007 - \$3,600) were charged to operations. At June 30, 2008, \$1,575 was owing to the President (September 30, 2007 - \$5,088).

## **ITEM 3. Controls and Procedures**

(a) *Evaluation of disclosure controls and procedures.* Based on the evaluation of our disclosure controls and procedures (as defined in Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e) required by Securities Exchange Act Rules 13a-15(b) or 15d-15(b), our Chief Executive Officer/Chief Financial Officer has concluded that as of the end of the period covered by this report, our disclosure controls and procedures were effective.

(b) *Changes in internal controls.* There were no changes in our internal control over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **ITEM 2. Recent Sales of Equity Securities and Use of Proceeds**

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On July 5, 2007, our Form SB-2 registration statement (SEC file no. 333-143672) was declared effective by the SEC. We completed our public offering by selling 209,000 shares of common stock to individuals in consideration of \$104,500. We closed our offering on October 7, 2007 and the shares were issued on December 4, 2007.

Through June 30, 2008, we have used the proceeds as follows:

Repay Stockholder Loans	\$	37,386.
Professional Fees	\$	20,634
Software Development and Advertising	\$	10,260
Office and Miscellaneous Expenses	\$	2,863
Management fees (current and prior)	\$	7,935
Total Used	\$	79,078
Balance Not Used	\$	24,922

**ITEM 6. Exhibits and Reports on Form 8-K**

No reports on Form 8-K were filed by Pacific Software, Inc. during the quarter ended June 30, 2008.

**Exhibits**

Copies of the following documents are included as exhibits to this report pursuant to Item 601 of Regulation S-B.



<b>Exhibit No.</b>	<b>SEC Ref. No.</b>	<b>Title of Document</b>	<b>Location</b>
1	31.1	Certification of the Principal Executive Officer/ Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Attached
2	32.1	Certification of the Principal Executive Officer/ Principal Financial Officer pursuant to U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*	Attached

\* The Exhibit attached to this Form 10-QSB shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to liability under that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

## **SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**PACIFIC SOFTWARE, INC.**

Date: August 12, 2008

By: /s/ Marinus Jellema

Marinus Jellema

President and Chief Financial Officer