

Edgar Filing: NASB FINANCIAL INC - Form 10-K

NASB FINANCIAL INC  
Form 10-K  
December 14, 2010

Securities and Exchange Commission  
Washington, DC 20549

FORM 10-K

Annual Report Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

For the period ended SEPTEMBER 30, 2010

or

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission File Number 0-24033

NASB FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

Missouri 43-1805201  
(State or other jurisdiction of (IRS Employer  
incorporation or organization) Identification No.)

12498 South 71 Highway, Grandview, Missouri 64030  
(Address of principal executive offices) (Zip Code)

(816) 765-2200  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: NONE

Securities registered pursuant to Section 12(g) of the Act:  
Common Stock, \$0.15 par value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) if the Exchange Act.

Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to

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Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or non-accelerated filer, or a small reporting company. See definition of "large accelerated filer", "accelerated filer" and "small reporting company" in Rule 12b-2 of the Exchange Act.  Large accelerated filer  
 Accelerated filer  Non-accelerated filer  Small reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  
 Yes  No

The aggregate market value of the voting stock held by non-affiliates of the Registrant, based on the asking price of its Common Stock on March 31, 2010, was approximately \$84.7 million.

As of December 10, 2010, there were issued and outstanding 7,867,614 shares of the Registrant's common stock.

### DOCUMENTS INCORPORATED BY REFERENCE

1. Part II - Annual report to Stockholders for the Fiscal Year Ended September 30, 2010.
2. Part III - Proxy Statement for the 2011 Annual Meeting of Stockholders.

### PART I

#### ITEM 1. BUSINESS

##### General Description

NASB Financial, Inc. (the "Company") was formed in 1998 as a unitary thrift holding company of North American Savings Bank, F.S.B. ("North American" or the "Bank"). The Bank is a federally chartered stock savings bank, with its headquarters in the Kansas City area. The Bank began operating in 1927, and became a member of the Federal Home Loan Bank of Des Moines ("FHLB") in 1940. Its customer deposit accounts are insured by the Deposit Insurance Fund ("DIF"), a division of the Federal Deposit Insurance Corporation ("FDIC"). The Bank converted to a stock form of ownership in September 1985.

The Bank's primary market area includes the counties of Jackson, Cass, Clay, Buchanan, Andrew, Platte, and Ray in Missouri, and Johnson and Wyandotte counties in Kansas. The Bank currently has nine retail deposit offices in Missouri including one each in Grandview, Lee's Summit, Independence, Harrisonville, Excelsior Springs, Platte City, and St. Joseph, and two in Kansas City. North American also operates loan production offices in Lee's Summit and Springfield in Missouri,

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and Overland Park in Kansas. The economy of the Kansas City area is diversified with major employers in agribusiness, greeting cards, automobile production, transportation, telecommunications, and government.

The Bank's principal business is to attract deposits from the general public and to originate real estate loans, other loans and short-term investments. The Bank obtains funds mainly from deposits received from the general public, sales of loans and loan participations, advances from the FHLB, and principal repayments on loans and mortgage-backed securities ("MBS"). The Bank's primary sources of income include interest on loans, interest on MBS, customer service fees, and mortgage banking fees. Its primary expenses are interest payments on customer deposit accounts and borrowings and normal operating costs.

### WEIGHTED AVERAGE YIELDS AND RATES

The following table presents the balances of interest-earning assets and interest-costing liabilities with weighted average yields and rates. Average balances and weighted average yields include all accrual and non-accrual loans. Dollar amounts are expressed in thousands.

	Fiscal 2010	
	Average Balance	Yield/ Rate
	-----	
Interest-earning assets:		
Loans	\$ 1,262,456	6.22%
Mortgage-backed securities	65,420	4.85%
Investments	35,806	4.25%
Bank deposits	20,384	0.06%
	-----	
Total earning assets	1,384,066	6.01%
Non-earning assets	79,656	-----
	-----	
Total	\$ 1,463,722	
	=====	
Interest-costing liabilities:		
Customer checking and savings deposit accounts	\$ 185,281	0.60%
Customer and brokered certificates of deposit	699,011	2.34%
FHLB advances	380,112	3.00%
Subordinated debentures	25,000	2.02%
	-----	
Total costing liabilities	1,289,404	2.28%
Non-costing liabilities	6,269	-----
Stockholders' equity	168,049	
	-----	
Total	\$1,463,722	
	=====	
Net earning balance	\$ 94,662	
	=====	
Earning yield less costing rate		3.73%
		=====

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	Fiscal 2009	
	Average Balance	Yield/ Rate
Interest-earning assets:		
Loans	\$ 1,352,561	6.28%
Mortgage-backed securities	54,674	3.73%
Investments	57,554	4.78%
Bank deposits	26,264	0.38%
Total earning assets	1,491,053	6.02%
Non-earning assets	65,063	-----
Total	\$ 1,556,116	=====
Interest-costing liabilities:		
Customer checking and savings deposit accounts	\$ 169,124	0.88%
Customer and brokered certificates of deposit	698,747	3.37%
FHLB advances	491,040	3.37%
Subordinated debentures	25,000	3.42%
Total costing liabilities	1,383,911	3.07%
Non-costing liabilities	13,617	-----
Stockholders' equity	158,588	-----
Total	\$1,556,116	=====
Net earning balance	\$ 107,142	=====
Earning yield less costing rate		2.95% =====

	Fiscal 2008	
	Average Balance	Yield/ Rate
Interest-earning assets:		
Loans	\$ 1,363,032	6.72%
Mortgage-backed securities	71,196	3.58%
Investments	25,909	4.19%
Bank deposits	11,953	2.12%
Total earning assets	1,472,090	6.49%
Non-earning assets	61,057	-----
Total	\$ 1,533,147	=====
Interest-costing liabilities:		
Customer checking and savings deposit accounts	\$ 166,076	1.16%

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Customer and brokered		
certificates of deposit	639,113	4.51%
FHLB advances	536,344	4.55%
Subordinated debentures	25,000	5.43%
-----		
Total costing liabilities	1,366,533	4.13%
Non-costing liabilities	15,291	-----
Stockholders' equity	151,323	
-----		
Total	\$1,533,147	
=====		
Net earning balance	\$ 105,557	
=====		
Earning yield less costing rate		2.36%
=====		

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### RATIOS

The following table sets forth, for the periods indicated, the Company's return on assets (net income divided by average total assets), return on equity (net income divided by average equity), and equity-to-assets ratio (average equity divided by average total assets), and dividend payout ratio (total cash dividends paid divided by net income).

	Year ended September 30,				
	2010	2009	2008	2007	2006
	-----				
Return on average assets	0.42%	1.22%	0.61%	1.01%	1.35%
Return on average equity	3.78%	11.74%	6.16%	10.01%	13.60%
Equity to asset ratio	11.70%	10.67%	10.05%	9.92%	10.27%
Dividend payout ratio	55.99%	37.84%	76.16%	47.90%	45.59%

The following table sets forth the amount of cash dividends per share paid on the Company's common stock during the months indicated.

	Calendar year				
	2010	2009	2008	2007	2006
	-----				
February	\$ 0.225	0.225	0.225	0.225	0.225
May	--	0.225	0.225	0.225	0.225
August	--	0.225	0.225	0.225	0.225
November	--	0.225	0.225	0.225	0.225

### ASSET ACTIVITIES

#### LENDING ACTIVITIES

The Bank, has traditionally concentrated its lending activities on mortgage loans secured by residential and business property and, to a lesser extent, development lending. The residential mortgage loans originated have predominantly long-term fixed and adjustable rates. The Bank also has a portfolio of mortgage loans that are secured by

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multifamily, construction, development, and commercial real estate properties. The remaining part of North American's loan portfolio consists of non-mortgage commercial loans and installment loans. The following table presents the Bank's total loans receivable, held for investment plus held for sale, for the periods indicated. The related discounts, premiums, deferred fees and loans-in-process accounts are excluded. Dollar amounts are expressed in thousands.

	As of September 30,									
	2010		2009		2008		2007		2006	
	Amount	Pct.	Amount	Pct.	Amount	Pct.	Amount	Pct.	Amount	Pct.
Mortgage loans:										
Permanent Loans on:										
Residential properties	\$633,943	46	492,658	34	458,087	31	428,520	29	441,123	29
Business properties	450,305	32	474,487	34	496,671	34	489,978	33	482,029	32
Partially guaranteed by VA or insured by FHA	3,801	--	4,771	--	2,812	--	1,541	--	1,890	--
Construction and development	208,039	15	329,457	23	396,777	27	476,081	33	506,034	34
Total mortgage loans	1,296,088	93	1,301,373	91	1,354,347	92	1,396,120	95	1,431,076	95
Commercial loans	79,138	6	121,168	8	93,600	7	63,801	4	60,692	4
Installment loans to individuals	11,573	1	13,861	1	14,920	1	17,729	1	17,279	1
	\$1,386,799	100	1,436,402	100	1,462,867	100	1,477,650	100	1,509,047	100

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The following table sets forth information at September 30, 2010, regarding the dollar amount of loans maturing in the Bank's portfolio based on their contractual terms to maturity. Demand loans, which have no stated schedule of repayment and no stated maturity, are reported as due in one year or less. Scheduled repayments are reported in the maturity category in which the payment is due. Dollar amounts are expressed in thousands.

	2011	2012 Through 2015	After 2015	Total
Mortgage Loans:				
Permanent:				
- at fixed rate	\$ 4,529	9,020	555,878	569,427
- at adjustable rates	8,596	11,651	498,375	518,622
Construction and development:				

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- at fixed rates	2,875	--	182	3,057
- at adjustable rates	193,658	11,324	--	204,982
Total mortgage loans	209,658	31,995	1,054,435	1,296,088
Commercial loans	25,749	9,395	43,994	79,138
Installment loans to individuals	1,521	1,969	8,083	11,573
Total loans receivable \$	236,928	43,359	1,106,512	1,386,799

### RESIDENTIAL REAL ESTATE LOANS

The Bank offers a range of residential loan programs. At September 30, 2010, 46% of total loans receivable were permanent loans on residential properties. Also, the Bank is authorized to originate loans guaranteed by the Veterans Administration ("VA") and loans insured by the Federal Housing Administration ("FHA"). Included in residential loans as of September 30, 2010, are \$3.8 million or less than 1% of the Bank's total loans that were insured by the FHA or VA.

The Bank's residential loans come from several sources. The loans that the Bank originates are generally a result of direct solicitations of real estate brokers, builders, developers, or potential borrowers via the internet. North American periodically purchases real estate loans from other financial institutions or mortgage bankers.

The bank's residential real estate loan underwriters are grouped into three different levels, based upon each underwriter's experience and proficiency. Underwriters within each level are authorized to approve loans up to prescribed dollar amounts. Any loan over \$1 million must also be approved by either the CEO or the EVP/Chief Credit Officer. Conventional residential real estate loans are underwritten using FNMA's Desktop Underwriter or FHLMC's Loan Prospector automated underwriting systems, which analyze credit history, employment and income information, qualifying ratios, asset reserves, and loan-to-value ratios. If a loan does not meet the automated underwriting standards, it is underwritten manually. Full documentation to support each applicant's credit history, income, and sufficient funds for closing is required on all loans. An appraisal report, performed in conformity with the Uniform Standards of Professional Appraisers Practice by an outside licensed appraiser, is required for all loans. Typically, the Bank requires borrowers to purchase private mortgage insurance when the loan-to-value ratio exceeds 80%.

NASB originates Adjustable Rate Mortgages (ARMs), which fully amortize and typically have initial rates that are fixed for one to seven years before becoming adjustable. Such loans are underwritten based on the initial interest rate and the borrower's ability to repay based on the maximum first adjustment rate. Each underwriting decision takes into account the type of loan and the borrower's ability to pay at higher rates. While lifetime rate caps are taken into consideration, qualifying ratios may not be calculated at this level due to an extended number of years required to reach the fully-indexed rate. NASB does not originate any hybrid loans, such as payment option ARMs, nor does the Bank originate any subprime loans, generally defined as high risk or loans of substantially impaired quality.

At the time a potential borrower applies for a single family residential mortgage loan, it is designated as either a portfolio loan, which is held for investment and carried at amortized cost, or a loan held-for-sale in the secondary market and carried at fair value. All the loans on single family property that the Bank holds for sale conform to secondary market underwriting criteria established by various institutional investors. All loans originated, whether held for sale or held for investment, conform to internal underwriting guidelines, which consider, among other things, a property's value and the borrower's ability to repay the loan.

During the year ended September 30, 2010, the Bank modified residential real estate loans totaling \$16.3 million, the majority of which involved a restructuring of loan terms such as a temporary reduction in the payment amount or an extension of the maturity date. A restructuring of debt is considered a Troubled Debt Restructuring (TDR) if, because of a debtor's financial difficulty, a creditor grants concessions that it would not otherwise consider. At September 30, 2010, the Bank had TDRs in its residential real estate loan portfolio of \$7.1 million. TDRs are placed in non-accrual status until they have made a minimum of six consecutive timely payments under the restructured terms. Loans are removed from the TDR classification after twelve consecutive months of satisfactory repayment performance under the new loan terms.

#### CONSTRUCTION AND DEVELOPMENT LOANS

Construction and land development loans are made primarily to builders/developers, who construct properties for resale. As of September 30, 2010, 15% of the Bank's total loans receivable were construction and development loans. The Bank originates both fixed and variable rate construction loans, and most are due and payable within one year. In some cases, extensions are permitted if payments are current and construction has progressed satisfactorily.

The Bank's requirements for a construction loan are similar to those of a mortgage on an existing residence. In addition, the borrower must submit accurate plans, specifications, and cost projections of the property to be constructed. All construction and development loans are manually underwritten using NASB's internal underwriting standards. All construction and development loans must be approved by the CEO and either the EVP/ Chief Credit Officer or SVP/Construction Lending. The bank has adopted internal loan-to-value limits consistent with regulations, which are 65% for raw land, 75% for land development, and 85% for residential and non-residential construction. An appraisal report performed in conformity with the Uniform Standards of Professional Appraisers Practice by an outside licensed appraiser is required on all loans in excess of \$250,000. Generally, the Bank will commit to a term of 12 to 18 months on construction loans, and up to 36 months on land acquisition and development loans. Interest rates on construction loans typically adjust daily and are tied to a predetermined index. NASB's staff regularly performs inspections of each property during its construction phase to ensure adequate progress is achieved before making scheduled loan disbursements.

The Bank typically obtains full personal guarantees from the primary individuals involved in the transaction. Guarantor's financial statements and tax returns are reviewed annually to



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determine their continuing ability to perform under such guarantees. The Bank typically pursues repayment from guarantors when the primary source of repayment is not sufficient to service the debt. However, the Bank may decide not to pursue a guarantor if, given the guarantor's financial condition, it is likely that the estimated legal fees would exceed the probable amount of any recovery. Although the Bank does not typically release guarantors from their obligation, the Bank may decide to delay the decision to pursue civil enforcement of a deficiency judgment. During Fiscal 2010, the Bank collected deficiency judgments totaling \$88,000 from guarantors of construction and development loans subsequent to the foreclosure or charge-off of loans.

At September 30, 2010, the Bank had permitted extensions for 333 loans, totaling \$179.5 million, in its construction and land development loan portfolio. The reason for the extensions related primarily to slower home and lot sales in the current economic environment. Such extensions were accounted for as TDRs if the restructuring was related to the borrower's financial difficulty, and if the Bank made concessions that it would not otherwise consider. It has historically been the Bank's practice to renew construction and development loans for a six-month term upon maturity. This allows the Bank to more frequently evaluate the credit, including current market conditions, and to modify loan terms accordingly. This portfolio consists primarily of prime-based assets, and in most cases, the conditions for loan extension/renewal included an increase in the interest rate "floor" in accordance with the current market conditions. In order to determine whether or not an extension/renewal should be accounted for as a TDR, management reviewed the borrower's current financial information, including an analysis of income and liquidity in relation to debt service requirements. The large majority of these modifications did not result in a reduction in the contractual interest rate or a write-off of the principal balance (although the Bank does commonly require the borrower to make a principal reduction at extension/renewal). If such concessions were made and the modification was the result of the borrower's financial difficulty, the extension/renewal was accounted for as a TDR. The Bank expects to collect all principal and interest, including accrued interest, during the term of the extension for loans not accounted for as a TDR. At September 30, 2010, the Bank had TDRs in its construction and development loan portfolio of \$16.0 million.

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### COMMERCIAL REAL ESTATE LOANS

The Bank purchases and originates several different types of commercial real estate loans. As of September 30, 2010, commercial real estate loans on business properties were \$450.3 million or 32% of the Bank's total loan portfolio. Permanent multifamily mortgage loans on properties of 5 to 36 dwelling units have a 50% risk-weight for risk-based capital requirements if they have an initial loan-to-value ratio of not more than 80% and if their annual average occupancy rate exceeds 80%. All other performing commercial real estate loans have 100% risk-weights.

The Bank's commercial real estate loans are secured primarily by multi-family and nonresidential properties. Such loans are manually underwritten using NASB's internal underwriting standards, which evaluate the sources of repayment, including the ability of income

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producing property to generate sufficient cash flow to service the debt, the capacity of the borrower or guarantors to cover any shortfalls in operating income, and, as a last resort, the ability to liquidate the collateral in such a manner as to completely protect the Bank's investment. All commercial real estate loans must be approved by the CEO and either the EVP/ Chief Credit Officer or SVP/Commercial Lending. Typically, loan-to-value ratios do not exceed 80%; however, exceptions may be made when it is determined that the safety of the loan is not compromised, and the rationale for exceeding this limit is clearly documented. An appraisal report performed in conformity with the Uniform Standards of Professional Appraisers Practice by an outside licensed appraiser is required on all loans in excess of \$250,000. Interest rates on commercial loans may be either fixed or tied to a predetermined index and adjusted daily.

The Bank typically obtains full personal guarantees from the primary individuals involved in the transaction. Guarantor's financial statements and tax returns are reviewed annually to determine their continuing ability to perform under such guarantees. The Bank typically pursues repayment from guarantors when the primary source of repayment is not sufficient to service the debt. However, the Bank may decide not to pursue a guarantor if, given the guarantor's financial condition, it is likely that the estimated legal fees would exceed the probable amount of any recovery. Although the Bank does not typically release guarantors from their obligation, the Bank may decide to delay the decision to pursue civil enforcement of a deficiency judgment. During Fiscal 2010, the Bank did not collect any deficiency judgments from guarantors of commercial real estate loans subsequent to the foreclosure or charge-off of loans.

At least once during each calendar year, a review is prepared for each loan included in a borrower relationship in excess of \$5 million and for each individual loan over \$1 million. It is management's opinion that loans over this threshold comprise the predominate risk to the portfolio, totaling approximately 79% of all commercial real estate loans. Collateral inspections are obtained on an annual basis for each loan over \$1 million, and on a triennial basis for each loan between \$500 thousand and \$1 million. Financial information, such as tax returns, is requested annually for all commercial real estate loans over \$500 thousand, which is consistent with industry practice, and the Bank has sufficient monitoring procedures in place to identify potential problem loans. A loan is deemed impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due in accordance with the contractual terms of the loan agreement. Any loans deemed impaired, regardless of their balance, are reviewed by management at the time of the impairment determination, and monitored on a quarterly basis thereafter, including calculation of specific valuation allowances, if applicable.

During the year the Bank modified \$68.5 million in commercial real estate loans, the majority of which included a restructuring of loan terms following a significant principal payment or a renewal or extension of the maturity date. A restructuring of debt is considered a Troubled Debt Restructuring (TDR) if, because of a debtor's financial difficulty, a creditor grants concessions that it would not otherwise consider. In order to determine whether or not a modification should be accounted for as a TDR, the Bank reviews the current financial information of the borrower(s) and, if applicable, guarantor(s), including an analysis of income, assets and credit history. In addition, a market analysis of the property is prepared. All pertinent information is considered, including debt service

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requirements. The majority of these modifications did not result in a reduction in the contractual interest rate or a write-down of the principal balance. If such concessions were made and the modification was the result of the borrower's financial difficulty, the extension was accounted for as a TDR. The Bank expects to collect all principal and interest, including accrued interest, for loans not accounted for as a TDR. At September 30, 2010, the Bank had TDRs in its commercial real estate loan portfolio of \$623,000.

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### INSTALLMENT LOANS

As of September 30, 2010, consumer installment loans and lease financing to individuals represented approximately 1% of loans receivable. These loans consist primarily of loans on savings accounts and consumer lines of credit that are secured by a customer's equity in their primary residence.

### SALES OF MORTGAGE LOANS

The Bank is an active seller of loans in the national secondary mortgage market. A portion of loans originated are sold to various institutional investors with the rights to service the loans (servicing released). Another portion are originated for sale with loan servicing rights kept by the Bank (servicing retained), or with servicing rights sold to a third party servicer. At the time of each loan commitment, management decides if the loan will be held in portfolio or sold and, if sold, which investor is appropriate. During fiscal 2010, the Bank sold \$1,821.3 million in loans with servicing released.

The Bank records loans held for sale at fair value, and any adjustments made to record them at estimated fair value are made through the income statement. As of September 30, 2010, the Bank had loans held for sale with a carrying value of \$179.8 million.

### CLASSIFIED ASSETS, DELINQUENCIES, AND ALLOWANCE FOR LOSS

**Classified Assets.** In accordance with the asset classification system outlined by the Office of Thrift Supervision ("OTS"), North American's problem assets are classified as either "substandard," "doubtful," or "loss."

An asset is considered substandard if it is inadequately protected by the borrower's ability to repay, or the value of collateral. Substandard assets include those characterized by a possibility that the institution will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have the same weaknesses of those classified as substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Assets classified as loss are considered uncollectible and of such little value that their existence without establishing a specific loss allowance is not warranted.

A loan becomes impaired when management believes it will be unable to collect all principal and interest due according to the contractual terms of the loan. Once a loan has been deemed impaired, the impairment must be measured by comparing the recorded investment in the loan to the present value of the estimated future cash flows

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discounted at the loan's effective rate, or to the fair value of the loan based on the loan's observable market price, or to the fair value of the collateral if the loan is collateral dependent. The Bank records a specific loss allowance equal to the amount of measured impairment. The OTS reviews North American's asset classifications and impairment analyses during each examination.

Each quarter, management reviews the problem loans in its portfolio to determine whether changes to the asset classifications or allowances are needed. The following table summarizes the Bank's classified assets as reported to the OTS, plus any classified assets of the holding company. Dollar amounts are expressed in thousands.

	As of September 30,				
	2010	2009	2008	2007	2006
Asset Classification					
Substandard	\$ 142,085	69,158	34,320	11,726	12,361
Doubtful	--	--	--	--	--
Loss*	16,965	6,415	1,442	357	434
Total Classified	159,050	75,573	35,762	12,083	12,795
Allowance for loan/REO losses	(34,643)	(20,699)	(14,476)	(8,301)	(8,266)
Net classified assets	\$ 124,407	54,874	21,286	3,782	4,529
Net classified to total classified assets	78%	73%	60%	31%	35%

\* Assets classified as loss represent the amount of measured impairment for impaired loans and REO. The Bank records a specific loss allowance equal to the amount of measured impairment. These specific allowances are included in the balance of the allowance for loan/REO losses above.

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When a loan becomes 90 days past due, the Bank stops accruing interest and establishes a reserve for the interest accrued-to-date. The following table summarizes non-performing assets, troubled debt restructurings, and real estate acquired through foreclosure or in-substance foreclosure. Dollar amounts are expressed in thousands.

	September 30,				
	2010	2009	2008	2007	2006
Total Assets	\$1,434,196	1,559,562	1,516,761	1,506,483	1,524,796
Non-accrual loans	\$ 29,368	40,639	35,075	3,284	6,396
Troubled debt restructurings	23,730	23,366	--	--	3,477

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Net real estate and other assets acquired through foreclosure	38,362	10,140	6,038	6,511	5,231
Total	\$ 91,460	74,145	41,113	9,795	15,104
Percent of total assets	6.38%	4.75%	2.71%	0.65%	0.99%

Delinquencies. The following table summarizes delinquent loan information.

As of September 30, 2010

Loans delinquent for	Number of Loans	Amount	Percent of Total Loans
30 to 89 days	86	\$ 8,575	0.6%
90 or more days	105	29,368	2.1%
Total	191	\$ 37,943	2.7%

As of September 30, 2009

Loans delinquent for	Number of Loans	Amount	Percent of Total Loans
30 to 89 days	84	\$ 8,900	0.6%
90 or more days	142	40,639	2.8%
Total	226	\$ 49,539	3.4%

The effect of non-accrual loans on interest income for fiscal year 2010 is presented below. Dollar amounts are expressed in thousands.

Principal amount of non-accrual loans as of September 30, 2010	\$ 29,368
Gross amount of interest income that would have been recorded during fiscal 2010 if these loans had been accruing	\$ 2,479
Actual amount included in interest income for fiscal 2010	719
Interest income not recognized on non-performing loans	\$ 1,760

Allowance for loan and lease losses. The Allowance for Loan and Lease Losses ("ALLL") recognizes the inherent risks associated with

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lending activities for individually identified problem assets as well as the entire homogenous and non-homogenous loan portfolios. ALLLs are established by charges to the provision for loan losses and carried as contra assets. Management analyzes the adequacy of the allowance on a quarterly basis and appropriate provisions are made to maintain the ALLLs at adequate levels. At any given time, the ALLL should be sufficient to absorb at least all estimated credit losses on outstanding balances over the next twelve months. While management uses information currently available to determine these allowances, they can fluctuate based on changes in economic conditions and changes in the information available to management. Also, regulatory agencies review the Bank's allowances for loan loss as part of their examination, and they may require the Bank to recognize additional loss provisions based on the information available at the time of their examinations.

The ALLL is determined based upon two components. The first is made up of specific reserves for loans which have been deemed impaired in accordance with Generally Accepted Accounting Principles ("GAAP"). The second component is made up of general reserves for loans that are not impaired. A loan becomes impaired when management believes it will be unable to collect all principal and interest due according to the contractual terms of the loan. Once a loan has been deemed impaired, the impairment must be measured by comparing the recorded investment in the loan to the present value of the estimated future cash flows discounted at the loan's effective rate, or to the fair value of the loan based on the loan's observable market price, or to the fair value of the collateral if the loan is collateral dependent. The Bank records a specific allowance equal to the amount of measured impairment.

Loans that are not impaired are evaluated based upon the Bank's historical loss experience, as well as various subjective factors, to estimate potential unidentified losses with the various loan portfolios. These loans are categorized into pools based upon certain characteristics such as loan type, collateral type and repayment source. The Bank's loss history is analyzed in terms of loss frequency and loss severity. Loss frequency represents the likelihood of loans not repaying in accordance with their original terms, which would result in the foreclosure and subsequent liquidation of the property. Loss severity represents any potential loss resulting from the loan's foreclosure and subsequent liquidation. Management calculates estimated loss frequency and loss severity ratios for each loan pool. In addition to analyzing historical losses, the Bank also evaluates the following subjective factors for each loan pool to estimate future losses: changes in lending policies and procedures, changes in economic and business conditions, changes in the nature and volume of the portfolio, changes in management and other relevant staff, changes in the volume and severity of past due loans, changes in the quality of the Bank's loan review system, changes in the value of the underlying collateral for collateral dependent loans, changes in the level of lending concentrations, and changes in other external factors such as competition and legal and regulatory requirements. Historical loss ratios are adjusted accordingly, based upon the effect that the subjective factors have in estimated future losses. These adjusted ratios are applied to the balances of the loan pools to determine the adequacy of the ALLL each quarter. In addition, the Bank applies ALLLs for unimpaired loans classified as Special Mention, Substandard and Doubtful in the amount of 2%, 10%, and 50%, respectively.

The provision for losses on loans was \$30.5 million during the

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year ended September 30, 2010, compared to \$11.3 million during fiscal 2009. The allowance for loan losses was \$32.3 million or 3.01% of the total loan portfolio held for investment and approximately 110% of total nonaccrual loans as of September 30, 2010. This compares with an allowance for loan losses of \$20.7 million or 1.64% of the total loan portfolio held for investment and approximately 51% of the total nonaccrual loans as of September 30, 2009. The increase in the allowance for loan loss of \$11.6 million resulted from the \$30.5 million provision for loss, which was partially offset by net charge-offs for the year of \$18.9 million. The increase in the provision for loss from the prior year resulted primarily from increases in loans classified as substandard or loss during fiscal 2010. In addition, the Company enhanced its ALLL methodology during the fiscal year to incorporate a shorter historical loss "look-back" period, and to more formally document qualitative factors used to determine the appropriate level of allowance for losses on loans. Management believes that the provision for loan losses is sufficient to provide for a level of loan loss allowance at year end that would adequately absorb all estimated credit losses on outstanding balances over the subsequent twelve-month period. The provision can fluctuate based on changes in economic conditions, changes in the level of classified assets, changes in the amount of loan charge-offs and recoveries, or changes in other information available to management

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The Bank makes construction and development loans within the metropolitan Kansas City area. Commercial real estate loan are originated through a network of brokers throughout the United States. Residential loans are originated through retail lending offices located in the Kansas City metro area and in all fifty states through the Bank's internet lending division; however, the majority of residential real estate loans originated by the Bank are subsequently sold on the secondary market. Although the Bank's residential and commercial lending is national in scope, its concentrations are primarily in markets areas where deterioration has not been as severe as national trends. At September 30, 2010, \$529.8 million (or 52.5%) of the loans in the Bank's held to maturity portfolio were located within Kansas or Missouri, which have experienced some of the lowest declines in property values. The Bank does not have significant lending concentrations in Arizona, California, Nevada, or Florida, which have experienced some of the largest declines in property values.

During the year ended September 30, 2010, the Bank's net charge-offs totaled \$18.9 million, an increase of \$14.5 million from the prior fiscal year. Of this increase, \$1.1 million related to an increase in charge-offs on loans secured by residential properties, \$1.5 million related to an increase in charge-offs on loan secured by business properties, and \$12.1 million related to an increase in charge-offs on construction and development loans. These increases related primarily to the continued deterioration in the housing market, evidenced by declining prices, fewer home and lot sales, and increasing inventories. The Bank recorded a \$6.7 million charge-off on one loan within the Bank's land development portfolio. The original plan for the property was a high-end residential development, which proved infeasible in the current market. Thus, the appraised value declined significantly due to longer estimated absorption periods, lower estimated lot prices, and the decline in demand for

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speculative development ground.

Based upon the significant increase in foreclosure frequency and loss severity ratios within the Bank's portfolios and other qualitative factors related to the current economic conditions, the Bank increased its general component of allowance for loan losses during the year ended September 30, 2010. The balance of general reserves in the allowance for loan losses increased to \$17.7 million, from \$14.3 million in the prior year. During the same time period, the balance of loans receivable held to maturity decreased during the fiscal year from \$1,259.7 million to \$1,073.4 million at September 30, 2010. The Bank does not routinely obtain updated appraisals for their collateral dependent loans. However, when analyzing the adequacy of its allowance for loan losses, the Bank considers potential changes in the value of the underlying collateral for such loans as one of the subjective factors used to estimate future losses in the various loan pools.

The following table sets forth the activity in the allowance for loan losses. Dollar amounts are expressed in thousands.

	September 30,				
	2010	2009	2008	2007	2006
Balance at beginning of year	\$20,699	13,807	8,097	7,991	7,536
Total provisions	30,500	11,250	6,200	1,634	745
Charge-offs on:					
Residential properties	(3,371)	(2,327)	(15)	(40)	(26)
Business properties	(1,723)	(254)	(5)	(386)	(280)
Construction and development	(13,439)	(1,326)	(362)	(842)	(2)
Commercial loans	(173)	(339)	--	--	--
Installment loans	(178)	(132)	(123)	(260)	(6)
Recoveries on:					
Residential properties	1	18	4	--	24
Business properties	--	--	--	--	--
Construction and development	--	--	--	--	--
Commercial loans	--	--	--	--	--
Installment loans	--	2	11	--	--
Total net charge-offs	(18,883)	(4,358)	(490)	(1,528)	(290)
Balance at end of year	\$32,316	20,699	13,807	8,097	7,991

The following table sets forth the allocation of the allowance for loan losses. Dollar amounts are expressed in thousands.



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As of September 30,										
	2010		2009		2008		2007		2006	
	Amount	Pct.	Amount	Pct.	Amount	Pct.	Amount	Pct.	Amount	Pct.
Residential properties	\$ 4,437	14%	3,680	18	1,286	9	1,013	13	789	1
Business properties	6,708	21	8,936	43	5,723	41	4,289	53	4,574	5
Construction and development	19,018	59	6,272	30	5,638	41	1,704	21	1,783	2
Commercial loans	1,015	3	1,123	6	952	7	728	9	613	
Installment loans	1,138	3	688	3	208	2	363	4	232	
	\$ 32,316	100	20,699	100	13,807	100	8,097	100	7,991	100

SOURCE OF FUNDS

In addition to customer and brokered deposits, the Bank obtains funds from loan and MBS repayments, sales of loans held-for-sale and securities available-for-sale, investment maturities, FHLB advances, and other borrowings. Loan repayments, as well as the availability of customer deposits, are influenced significantly by the level of market interest rates. Borrowings may be used to compensate for insufficient customer deposits or to support expanded loan and investment activities.

CUSTOMER DEPOSIT AND BROKERED DEPOSIT ACCOUNTS

The following table sets forth the composition of various types of deposit accounts. Dollar amounts are expressed in thousands.

Type of Account and Rate:	2010		2009		2008		2007		2006	
	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate
Demand deposit accounts	\$ 79,948	8%	80,201	9	76,621	10	93,451	11	86,517	
Savings accounts	88,814	10	81,572	9	71,193	9	70,077	8	77,469	
Money market demand accounts	20,033	2	14,991	2	13,352	2	10,323	1	11,717	
Certificates of deposit	677,764	73	520,017	57	530,449	69	548,251	64	547,096	
Brokered accounts	66,894	7	207,844	23	77,764	10	133,434	16	128,243	
	\$933,453	100	904,625	100	769,379	100	855,536	100	851,042	
Weighted average interest rate	1.86%		2.23%		3.38%		4.30%		3.98%	

The following table presents the deposit activities at the Bank. Dollar amounts are expressed in thousands.

For the years ended September 30,

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	2010	2009	2008	2007	2006
Deposit receipts	\$ 1,219,802	1,218,488	1,390,376	1,354,709	1,477,500
Withdrawals	1,209,295	1,106,956	1,508,927	1,383,389	1,457,221
Deposit receipts and purchases in excess of (less than) withdrawals	10,507	111,532	(118,551)	(28,680)	20,279
Interest credited	18,321	23,714	32,394	33,174	28,069
Net increase (decrease)	\$ 28,828	135,246	(86,157)	4,494	48,348
Balance at end of year	\$ 933,453	904,625	769,379	855,536	851,042

Customers who wish to withdraw certificates of deposit prior to maturity are subject to a penalty for early withdrawal.

The following table presents contractual maturities of certificate accounts of \$100,000 or more at September 30, 2010. Dollar amounts are expressed in thousands.

Maturing in three months or less	\$ 26,285
Maturing in three to six months	25,937
Maturing in six to twelve months	86,443
Maturing in over twelve months	62,832
	-----
	\$ 201,497
	=====

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FHLB ADVANCES AND OTHER BORROWINGS

FHLB advances are an important source of borrowing for North American. The FHLB functions as a central reserve bank providing credit for thrifts and other member institutions. As a member of the FHLB, North American is required to own stock in the FHLB of Des Moines and can apply for advances, collateralized by the stock and certain types of mortgages, provided that certain standards related to credit-worthiness are met.

The Bank has historically relied on customer deposits and loan repayments as its primary sources of funds. Advances are sometimes used as a funding supplement, when management determines that it can profitably invest the advances over their term. During fiscal 2010, the Bank borrowed an additional \$98.0 million in advances, repaid \$253.0 million, and as of September 30, 2010, had a balance of \$286.0 million (23% of total liabilities) of advances from the FHLB.

The following table presents, for the periods indicated, certain information as to the Bank's advances from the FHLB and other borrowings. Dollar amounts are expressed in thousands.

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As of September 30,

	2010	2009	2008	2007	2006
FHLB advances	\$ 286,000	441,026	550,091	458,933	499,357
Other borrowings	--	--	--	--	--
<b>Total</b>	<b>\$ 286,000</b>	<b>441,026</b>	<b>550,091</b>	<b>458,933</b>	<b>499,357</b>
<b>Weighted average rate</b>	<b>3.44%</b>	<b>2.99%</b>	<b>4.07%</b>	<b>5.08%</b>	<b>5.21%</b>

### OTHER INFORMATION

#### EMPLOYEES

As of September 30, 2010, the Bank and its subsidiaries had 414 employees. Management considers its relations with the employees to be excellent.

The Bank currently maintains a comprehensive employee benefit program including a qualified pension plan, hospitalization and major medical insurance, paid vacations, paid sick leave, long-term disability insurance, life insurance, and reduced loan fees for employees who qualify. The Bank's employees are not represented by any collective bargaining group.

#### COMPETITION

The Bank, like other savings institutions, is operating in a changing environment. Non-depository financial service companies such as securities dealers, insurance agencies, and mutual funds have become competitors for retail savings and investments. In addition to offering competitive interest rates, a savings institution can attract customer deposits by offering a variety of services and convenient office locations and business hours. Mortgage banking/brokerage firms compete for the residential mortgage business. The primary factors in competing for loans are interest rates and rate adjustment provisions, loan maturity, loan fees, and the quality of service to borrowers and brokers.

#### UNRESOLVED STAFF COMMENTS

The Company received an SEC staff comment letter dated November 18, 2010, which remains unresolved as of December 14, 2010. The staff comments related to the Company's impairment analyses for its investments in LLCs at September 30, 2009 and December 31, 2009. The staff requested a description of the Company's internal model used to measure impairment, including the qualitative inputs considered.

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### REGULATION

#### GENERAL

Federal savings institutions are members of the FHLB System and their deposits are insured by the DIF, a division of the Federal Deposit Insurance Corporation ("FDIC"). They are subject to extensive regulation by the OTS as the chartering authority and now, since the passage of the FIRREA, the FDIC. DIF insured institutions are limited

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in the transactions in which they may engage by statute and regulation, which in certain instances may require an institution to conform with regulatory standards or to receive prior approval from regulators. Institutions must also file periodic reports with these government agencies regarding their activities and their financial condition. The OTS and FDIC make periodic examinations of the Bank to test compliance with the various regulatory requirements. If it is deemed appropriate, the FDIC can require a re-valuation of the Bank's assets based on examinations and they can require the Bank to establish specific allowances for loss that reflect any such re-valuation. This supervision and regulation is intended primarily for the protection of depositors. Savings institutions are also subject to certain reserve requirements under Federal Reserve Board regulations.

The enforcement provisions of the Federal Deposit Insurance Act ("FDI Act") are applicable to savings institutions and savings and loan holding companies. While the OTS is primarily responsible for enforcing those provisions, the FDIC also has authority to impose enforcement action on savings institutions in certain situations. The jurisdiction of the FDI Act's enforcement powers cover all "insured-related parties" including stockholders, attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Regulators have broad flexibility to impose enforcement action on an institution that fails to comply with its regulatory requirements, particularly with respect to the capital requirements. Possible enforcement action ranges from requiring a capital plan, restricting operations, or terminating deposit insurance. The FDIC can recommend to the director of the OTS (the "Director") enforcement action, and if action is not taken by the Director, the FDIC has the authority to compel such action under certain circumstances.

### FEDERAL HOME LOAN BANKING SYSTEM

The Bank is a member of the FHLB System, which consists of 12 regional Federal Home Loan Banks each subject to OTS supervision and regulation. The FHLBs provide a central credit facility for member institutions. The Bank, as a member of the FHLB of Des Moines, is required to hold shares of capital stock of the FHLB in an amount equal to at least 1% of the aggregate principal amount of its unpaid residential mortgage loans, home purchase contracts and similar obligations at the beginning of each year, or 1/20 of its advances from the FHLB of Des Moines, whichever is greater. The Bank complies with this requirement and holds stock in the FHLB of Des Moines at September 30, 2010, of \$15.9 million. FHLB advances must be secured by specified types of collateral. Also, standards of community investment and community service must be met by members that apply for FHLB advances.

### LIQUIDITY

Effective July 18, 2001, the OTS adopted a rule that removed the regulation to maintain a specific average daily balance of liquid assets, but retained a provision that requires institutions to maintain sufficient liquidity to ensure their safe and sound operation. North American maintains a level of liquid assets adequate to meet the requirements of normal banking activities, including the repayment of maturing debt and potential deposit withdrawals. The Bank's primary sources of liquidity are the sale and repayment of loans, retention of existing or newly acquired retail deposits, and FHLB advances. Management continues to use FHLB advances as a primary source of short-term funding. FHLB advances are secured by a blanket pledge agreement of the loan and securities portfolio, as collateral,

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supported by quarterly reporting of eligible collateral to FHLB. Available FHLB borrowings are limited based upon a percentage of the Bank's assets and eligible collateral, as adjusted by appropriate eligibility and maintenance levels. Management continually monitors the balance of eligible collateral relative to the amount of advances outstanding. At September 30, 2010, the Bank had a total borrowing capacity at FHLB of \$495.0 million, and outstanding advances of \$286.0 million. The Bank has established relationships with various brokers, and, as a secondary source of liquidity, the Bank may purchase brokered deposit accounts.

The Bank entered into a Supervisory Agreement with the Office of Thrift Supervision on April 30, 2010, which, among other things, required the Bank to reduce its reliance on brokered deposits. The OTS subsequently approved the Bank's plan to reduce brokered deposits to \$145.0 million by June 30, 2010, to \$135.0 million by June 30, 2011 and to \$125.0 million by June 30, 2012. As of September 30, 2010, the Bank's brokered deposits totaled \$66.9 million. Thus, the Bank could acquire an additional \$78.1 million in brokered deposits and still comply with the plan as of September 30, 2010.

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Fluctuations in the level of interest rates typically impact prepayments on mortgage loans and mortgage related securities. During periods of falling rates, these prepayments increase and a greater demand exists for new loans. The Bank's ability to attract and retain customer deposits is partially impacted by area competition and by other alternative investment sources that may be available to the Bank's customers in various interest rate environments. Management believes that the Bank will retain most of its maturing time deposits in the foreseeable future. However, any material funding needs that may arise in the future can be reasonably satisfied through the use of additional FHLB advances and/or brokered deposits. The Bank's contingency liquidity sources include the Federal Reserve discount window and sales of securities available for sale. Management is not currently aware of any other trends, market conditions, or other economic factors that could materially impact the Bank's primary sources of funding or affect its future ability to meet obligations as they come due. Although future changes to the level of market interest rates is uncertain, management believes its sources of funding will continue to remain stable during upward and downward interest rate environments

### INSURANCE ON CUSTOMER DEPOSIT ACCOUNTS

Deposit insurance reform legislation was signed into law on February 8, 2006. A key provision of this legislation was the merger of the Bank Insurance Fund (BIF) and the Savings Association Insurance Fund (SAIF) into a single fund, the Deposit Insurance Fund (DIF). The merger of the funds was effective March 31, 2006. The DIF insures the Bank's customer deposit accounts to a maximum of \$100,000 for each insured owner, with the exception of self-directed retirement accounts, which are insured to a maximum of \$250,000. On October 3, 2008, the Emergency Economic Stabilization Act of 2008 temporarily raised the basic limit of federal deposit insurance coverage from \$100,000 to \$250,000 per depositor. This legislation provided that the basic deposit insurance limit will return to \$100,000 after December 31, 2009. On September 9, 2009, the FDIC Board of Directors approved a rule to extend the temporary increase through December 31,

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2013. The Dodd-Frank Wall Street Reform and Consumer Protection Act, signed into law on July 21, 2010, made permanent the maximum deposit insurance amount of \$250,000.

Deposit premiums are determined using a Risk-Related Premium Schedule ("RRPS"), a matrix which places each insured institution into one of three capital groups and one of three supervisory subgroups. The capital groups are an objective measure of risk based on regulatory capital calculations and include well capitalized, adequately capitalized, and undercapitalized. The supervisory subgroups (A, B, and C) are more subjective and are determined by the FDIC based on recent regulatory examinations. Member institutions are eligible for reclassification every six months. On March 25, 2010, North American was moved from supervisory category A to category B, based upon the results of the Bank's OTS examination.

Annual deposit insurance premiums range from 7 to 77.5 basis points of insured deposits based on where an institution fits on the RRPS. In addition to deposit insurance premiums, institutions are assessed a premium, which is used to service the interest on the Financing Corporation ("FICO") debt.

On November 12, 2009, the FDIC adopted a rule requiring insured institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009, and all of 2010, 2011, and 2012. The prepaid assessment for these periods was collected on December 31, 2009, along with each institution's regular quarterly risk-based deposit insurance assessment for the third quarter of 2009.

The FDIC has authority to conduct examinations of, require reporting of, and initiate enforcement actions against a thrift. Regardless of an institution's capital level, insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the OTS.

### REGULATORY CAPITAL REQUIREMENTS

Regulations require that thrifts maintain minimum levels of regulatory capital, which are at least as stringent as those imposed on national banks by the Office of the Comptroller of the Currency ("OCC").

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Leverage Limit. The leverage limit requires that a thrift maintain "core capital" of at least 4% of its adjusted tangible assets. "Core capital" includes (i) common stockholders' equity, including retained earnings; non-cumulative preferred stock and related earnings; and minority interest in the equity accounts of consolidated subsidiaries, minus (ii) those intangibles (including goodwill) and investments in and loans to subsidiaries not permitted in computing capital for national banks, plus (iii) certain purchased mortgage servicing rights and certain qualifying supervisory goodwill. At September 30, 2010, intangible assets of \$2.6 million and disallowed servicing asset totaling an additional \$23,000 were deducted from the Bank's regulatory capital. At September 30, 2010, the Bank's core capital ratio was 11.9%.

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**Tangible Capital Requirement.** The tangible capital requirement mandates that a thrift maintain tangible capital of at least 1.5% of tangible assets. For the purposes of this requirement, adjusted total assets are generally calculated on the same basis as for the leverage ratio requirement. Tangible capital is defined in the same manner as core capital, except that all goodwill and certain other intangible assets must be deducted. As of September 30, 2010, North American's regulatory tangible capital was 11.9% of tangible assets.

**Risk-Based Capital Requirement.** OTS standards require that institutions maintain risk-based capital equal to at least 8% of risk-weighted assets. Total risk-based capital includes core capital plus supplementary capital. In determining risk-weighted assets, all assets including certain off-balance-sheet items are multiplied by a risk weight factor from 0% to 100%, based on risk categories assigned by the OTS. The RRPS categorizes bank risk-based capital ratio over 10% as well capitalized, 8% to 10% as adequately capitalized, and under 8% as undercapitalized. As of September 30, 2010, the Bank's current risk-based regulatory capital was 12.9% of risk-weighted assets.

### OTS ASSESSMENTS

The OTS has a sliding scale assessment formula to provide funding for its operations. Troubled savings associations are charged a "premium assessment" at a rate of 50% higher than non-troubled savings associations at the same level of assets. Non-troubled institutions are charged "general assessments." The changes in assessment fees reflect the increased supervisory attention that troubled institutions require from the OTS, which in turn increases the cost of regulation and examinations.

### EQUITY RISK INVESTMENTS

OTS regulations limit the aggregate amount that an insured institution may invest in real estate, service corporations, equity securities, and nonresidential construction loans and loans with loan-to-value ratios greater than 80%. Under the regulations, savings associations which meet their minimum regulatory capital requirements and have tangible capital of less than 6% of total liabilities may make aggregate equity risk investments equal to the greater of 3% of assets or two and one-half times their tangible capital. Savings associations that meet their minimum regulatory capital requirements and have tangible capital equal to or greater than 6% of total liabilities may make aggregate equity risk investments of up to three times their tangible capital.

### LOANS TO ONE BORROWER

FIRREA prohibits an institution from investing in any one real estate project in an amount in excess of the applicable loans-to-one-borrower limit, which is an amount equal to 15% of unimpaired capital on an unsecured basis and an additional amount equal to 10% of unimpaired capital and surplus if the loan is secured by certain readily marketable collateral. Renewals that exceed the loans-to-one-borrower limit are permissible if the original borrower remains liable for the debt and no additional funds are disbursed. The Bank has received regulatory approval from the OTS under 12 CFR 560.93 which increased its loans-to-one-borrower limit to \$30 million for loans secured by certain residential housing units. Such loans must, in the aggregate, not exceed 150% of the Bank's unimpaired capital and surplus.

### INVESTMENT IN SUBSIDIARIES

Investments in and extensions of credit to subsidiaries not

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engaged in activities permissible for national banks must generally be deducted from capital. As of September 30, 2010, the Bank did not have any investments in or advances to subsidiaries engaged in activities not permissible for national banks.

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### FEDERAL RESERVE SYSTEM

Regulations require that institutions maintain reserves of 3% against transaction accounts up to a specified level and an initial reserve of 10% against that portion of total transaction accounts in excess of such amount. In addition, an initial reserve of 3% must be maintained on non-personal time deposits, which include borrowings with maturities of less than four years. Such reserves are non-interest bearing. These percentages are subject to change by the Federal Reserve Board. As of September 30, 2010, North American met its reserve requirements.

### U.S. TREASURY TROUBLED ASSET RELIEF PROGRAM

On October 14, 2008, the U. S. Department of Treasury ("the Treasury") announced the Troubled Asset Relief Program ("TARP Program"), in an effort to improve the strength of financial institutions and enhance market liquidity. Under the TARP Program, the Treasury could purchase up to \$250 billion in senior preferred stock of participating financial institutions. The TARP program was available to certain qualified financial institutions, and such institutions would only be qualified if they elected to participate on or before November 14, 2008. Institutions participating in the TARP program were required to adopt the Treasury's standards for executive compensation and corporate governance for the period during which the Treasury holds equity issued under the TARP program. North American did not participate in the TARP Program.

### DODD-FRANK WALL STREET REFORM AND CONSUMER PROTECTION ACT

The Dodd-Frank Wall Street Reform and Consumer Protection Act ("The Dodd-Frank Act" or "The Act") was signed into law on July 21, 2010. The Bank's primary federal regulator, the Office of Thrift Supervision, will be eliminated and existing federal thrifts will be subject to regulation and supervision by the Office of the Comptroller of the Currency, which supervises and regulates all national banks. Existing savings and loan holding companies will be subject to regulation and supervision by the Federal Reserve Board. The Dodd-Frank Act creates a new Consumer Financial Protection Bureau with broad powers to enforce consumer protection laws and ensure that markets for consumer financial products and services are fair, transparent, and competitive. The Act restricts the ability of banks to apply trust preferred securities toward regulatory capital requirements. However, Tier 1 capital treatment for trust preferred securities issued before May 19, 2010 is grandfathered for bank holding companies with assets under \$15 billion. The Dodd-Frank Act will require publically traded companies to give stockholders a non-binding vote on executive compensation and so called "golden parachute" payments. The Act authorizes the Securities and Exchange Commission to promulgate rules that would allow stockholders to nominate their own candidates using a company's proxy materials. The Dodd-Frank Act also broadens the base for FDIC insurance assessments, which will be based on average consolidated total assets less tangible equity capital, rather than deposits. The Act also makes permanent the maximum deposit insurance amount of \$250,000 per depositor. The



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federal agencies are given significant discretion in drafting the rules and regulations required by The Dodd-Frank Act. Consequently, the full impact of this legislation will not be known for some time.

### TAXATION

The Company is subject to the general applicable corporate tax provisions of the Internal Revenue Code ("Code") and the Bank is subject to certain additional provisions of the Code, which apply to savings institutions and other types of financial institutions.

#### BAD DEBT RESERVES

Prior to October 1, 1996, the Bank was allowed a special bad debt deduction for additions to tax bad debt reserves established for the purpose of absorbing losses. This deduction was either based on an institution's actual loss experience (the "experience method") or, subject to certain tests relating to the composition of assets, based on a percentage of taxable income ("percentage method"). Under the percentage method, qualifying institutions generally deducted 8% of their taxable income.

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As a result of changes in the Federal tax code, the Bank's bad debt deduction was based on actual experience beginning with the fiscal year ended September 30, 1997, as the percentage method for additions to the tax bad debt reserve was eliminated. Under the new tax rules, thrift institutions were required to recapture their accumulated tax bad debt reserve, except for the portion that was established prior to 1988, the "base-year". The recapture was completed over a six-year phase-in period that began with the fiscal year ended September 30, 1999. A deferred tax liability is required to the extent the tax bad debt reserve exceeds the 1988 base year amount. As of September 30, 2010, North American had approximately \$3.7 million established as a tax bad debt reserve in the base-year. Distributing the Bank's capital in the form of purchasing treasury stock forced North American to recapture its after base-year bad debt reserve prior to the phase-in period. Management believes that accelerating the recapture was more than offset by the opportunity to buy treasury stock at lower average market prices.

#### MINIMUM TAX

For taxable years beginning after December 31, 1986, the alternative minimum tax rate is 20%. The alternative minimum tax generally applies to a base of regular taxable income plus certain tax preferences and is payable to the extent such preferences exceed an exemption amount.

#### STATE TAXATION

The Bank is subject to a special financial institution state tax based on approximately 7% of net income. This tax is in lieu of all other taxes on thrift institutions except taxes on real estate, tangible personal property owned by the Bank, contributions paid to the State unemployment insurance fund, and sales/use taxes.

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### ITEM 2. PROPERTIES

North American's main office is located at 12498 South 71 Highway, Grandview, Missouri. In addition to its main office, the Bank has nine branch offices, three loan origination offices, and one customer service office. Net book value of premises owned and leasehold improvement (net of accumulated depreciation) at September 30, 2010, was approximately \$10.1 million.

Location	Date Occupied	Owned/ Leased	Lease Expiration
12498 South 71 Highway Grandview, Missouri	1972	Owned	
646 N 291 Highway Lees Summit, Missouri	1992	Owned	
8501 North Oak Trafficway Kansas City, Missouri	1994	Owned	
920 North Belt St. Joseph, Missouri	1979	Owned	
2002 E Mechanic Harrisonville, Missouri	1975	Owned	
11400 E 23rd St. Independence, Missouri	2000	Owned	
7012 NW Barry Road Kansas City, Missouri	2001	Owned	
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1001 N Jesse James Road Excelsior Springs, Missouri	2002	Owned	
12520 South 71 Highway Grandview, Missouri	2005	Owned	
2707 NW Prairie View Road Platte City, Missouri	2007	Owned	
789 NE Rice Road Lee's Summit, Missouri	2008	Leased	March 2013
4350 S National, Suite A100 Springfield, Missouri	2005	Leased	July 2015
10950 El Monte, Suite 210 Overland Park, Kansas	2007	Leased	May 2014

### ITEM 3. LEGAL PROCEEDINGS

The Company is involved in various legal actions that arose in the normal course of business. There are no legal proceedings to which the Company or its subsidiaries is a party that would have a material impact on its consolidated financial statements.

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ITEM 4. (REMOVED AND RESERVED)

### PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The information appearing on page 58 of the 2010 Annual Report to Stockholders is incorporated herein by reference.

ITEM 6. SELECTED FINANCIAL DATA

The information appearing on page 3 of the 2010 Annual Report to Stockholders is incorporated herein by reference.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information appearing on pages 4 through 15 in the 2010 Annual Report to Stockholders is incorporated herein by reference.

ITEM 7a. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

The information appearing on pages 12 through 14 in the 2010 Annual Report to Stockholders is incorporated herein by reference.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information appearing on pages 16 through 54 of the 2010 Annual Report to Stockholders is incorporated herein by reference. See Item 15 below for a list of the financial statements and notes so incorporated

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ITEM 9. CHANGE IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCE DISCLOSURE

On April 14, 2010, the audit committee of the board of directors of NASB Financial, Inc. recommended and the board of directors subsequently approved the dismissal of the Company's independent accountant, KPMG LLP ("KPMG"), who was engaged on September 22, 2009, as the principal accountant to audit the consolidated financial statements of the Company for the fiscal year ending September 30, 2010.

KPMG did not issue any audit reports on the consolidated financial statements of the Company, and therefore, none exist that contain an adverse opinion or a disclaimer of opinion or were qualified or modified as to uncertainty, audit scope, or accounting principles. KPMG did not issue any audit reports on the Company's effectiveness of internal control over financial reporting and therefore, none exist that contain an adverse opinion or a disclaimer of opinion or were qualified or modified as to uncertainty, audit scope, or accounting principles. During the period September 22, 2009 through April 14, 2010, there were no: (1) disagreements with KPMG on any matter of accounting principles or practices, financial statement disclosures, or auditing scope or procedures, which disagreements if not resolved to their satisfaction would have caused them to make reference in connection with their opinion to the subject matter of the disagreement, or (2) reportable events, except for the

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disagreement and reportable event described below.

The Company applies the equity method of accounting to its investment in Central Platte Holdings, LLC ("Central Platte"). During the course of KPMG's review of the Company's consolidated financial statements for the quarter ended December 31, 2009, KPMG informed the Company that, based upon paragraph 25 of EITF Issue 03-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments, the Company should not evaluate the potential impairment of its investment in Central Platte using an undiscounted cash flow approach. Rather, KPMG believes that the Company should evaluate potential impairment of the Company's investment in Central Platte by comparing the Company's recorded investment to its estimated fair value. KPMG also informed the Company that if the investment was determined to be impaired, evidence existed which indicated that such impairment may have occurred in a prior period. Finally, KPMG informed the Company that if the Company's investment in Central Platte was determined to have been impaired in a prior period, the amount of impairment loss, if any, should be evaluated as the correction of an error.

At September 30, 2009, the Company, with the concurrence of its previous auditors, BKD, LLP, ("BKD") evaluated its investment in Central Platte for possible impairment by comparing the recorded investment to the Company's expected future cash flows to be received on an undiscounted basis by analogy to Accounting Standards Codification Topic 360, Property, Plant, and Equipment (formerly referred to as Statement of Financial Accounting Standards No. 144 ("SFAS 144")), since ASC 323-10, does not provide guidance on how to determine impairment on equity method investments.

At KPMG's request, management estimated the fair value of the investment in Central Platte. After reviewing management's estimate of fair value, KPMG requested the Company obtain an independent third party appraisal of the fair value of the investment. KPMG did not complete their review of the fair value of the investment in Central Platte prior to their dismissal.

Given the circumstances and dissenting opinions, on April 14, 2010, the Company re-engaged BKD to serve as its principal independent accountant to review the Company's consolidated financial statements for the quarter ended December 31, 2009, and for the duration of the year ending September 30, 2010. BKD previously served as the Company's independent accountant prior to the Company's engagement of KPMG. At the Company's request, BKD consulted with the Company and KPMG on KPMG's views regarding the Company's accounting method for evaluating potential impairment of the Company's investment in Central Platte.

The Company and BKD engaged in a conference call with the SEC's Office of the Chief Accountant to present its interpretation of authoritative accounting guidance for measuring impairment of the investment in Central Platte on May 5, 2010. The Company and BKD engaged in a follow-up conference call with the SEC's Office of the Chief Accountant on May 13, 2010, in which the SEC staff informed the Company that it did not concur with the Company's application of an undiscounted cash flow method of evaluating impairment of its investment in Central Platte.

It is the SEC staff's opinion that impairment should be measured in accordance with the framework in APB 18, which states that an other than temporary decline in the value of equity method investment should

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be recognized. While APB 18 does not prescribe a specific model to measure impairment, it is the SEC staff's opinion that value should be measured under the following three scenarios:

- Value from liquidation of the property/assets of the LLC,
- Value from sale of the Company's ownership in the LLC to a third party, and
- Value from an on-going business perspective (i.e., discounted cash flow model).

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The Company developed a multi-faceted approach to measure the potential impairment of its investment in Central Platte under the scenarios described above. The internal model utilizes liquidation or appraised values determined by an independent third party appraisal; an on-going business, or discounted cash flows value; and a combination of both the previous approaches. The significant inputs include raw land values, absorption rates of lot sales, and a market discount rate. Management believes this multi-faceted approach is reasonable given the highly subjective nature the assumptions and the differences in valuation techniques that are utilized within each approach (e.g., order of distribution of assets upon potential liquidation). As a result of this analysis, the Company determined that its investment in Central Platte was materially impaired and recorded an impairment charge of \$2.0 million during the quarter ended December 31, 2009. The Company applied the same methodology to Central Platte as of September 30, 2009, which indicated no impairment. Inputs utilized in the model that differed from September 30, 2009 to December 31, 2009, included slower estimates of lot sales and an approximately 8.5% decrease in raw land values, which was supported by comparable independent third-party appraisals prepared during that period.

### ITEM 9a. CONTROLS AND PROCEDURES

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities and Exchange Act of 1934. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective at the end of the period covered by this annual report.

Management's Report on Internal Control Over Financial Reporting. Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in Internal Control - Integrated Framework, our management concluded that our internal control over financial reporting was effective as of September 30, 2010.

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Our internal control over financial reporting as of September 30, 2010, has been audited by BKD, LLP, an independent registered public accounting firm, as stated in their report which follows.

### ITEM 9b. OTHER INFORMATION

None.

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#### Report of Independent Registered Public Accounting Firm

Audit Committee, Board of Directors and Stockholders  
NASB Financial, Inc.  
Grandview, Missouri

We have audited NASB Financial, Inc.'s internal control over financial reporting as of September 30, 2010, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

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Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, NASB Financial, Inc. maintained, in all material respects, effective internal control over financial reporting as of September 30, 2010, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of NASB Financial, Inc. and our report dated December 14, 2010 expressed an unqualified opinion thereon.

/s/ BKD LLP

Kansas City, Missouri  
December 14, 2010

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### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information appearing on pages 4 through 16 of the Company's Proxy Statement for the 2011 Annual Meeting and information appearing on pages 56 and 57 of the 2010 Annual Report to Stockholders is incorporated herein by reference.

Directors Barrett Brady, Fred Arbanas, and Laura Brady serve on the Company's audit committee. Director Barrett Brady serves as the audit committee chairman and financial expert. Director Barrett Brady meets the audit committee independence requirements as prescribed by provisions of the Sarbanes-Oxley Act.

All Senior Financial Officers are required to abide by a Code of Ethics, which meets the requirements of Section 406 of the Sarbanes-Oxley Act. A copy of the Company's Code of Ethics for Senior Financial Officers will be provided upon written request to: Keith B. Cox, NASB Financial, Inc., 12498 South 71 Highway, Grandview, Missouri 64030.

The Company has procedures in place to receive, retain, and treat complaints received regarding accounting, internal controls, or auditing matters. These procedures allow for confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters.

#### ITEM 11. EXECUTIVE COMPENSATION

The information appearing on pages 7 through 16 of the Company's Proxy Statement for the 2011 Annual Meeting is incorporated herein by

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reference.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information appearing on page 14 through 15 of the Company's Proxy Statement for the 2011 Annual Meeting is incorporated herein by reference.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information appearing on pages 15 and 16 of the Company's Proxy Statement for the 2011 Annual Meeting is incorporated herein by reference.

### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information appearing on pages 16 and 17 of the Company's Proxy Statement for the 2011 Annual Meeting is incorporated herein by reference.

## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this report:

(1) Financial Statements

The following consolidated financial statements of NASB Financial, Inc. and the independent accountants' report thereon which appear in the Company's 2010 Annual report to Stockholders ("Annual Report") have been incorporated herein by reference to Item 8.

Consolidated Balance Sheets at September 30, 2010, and 2009 (Annual Report - Page 16).

Consolidated Statements of Income for the years ended September 30, 2010, 2009, and 2008 (Annual Report - Page 17).

Consolidated Statements of Cash Flows for the years ended September 30, 2010, 2009, and 2008 (Annual Report - Pages 18 and 19).

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Consolidated Statements of Stockholders' Equity for the years ended September 30, 2010, 2009, and 2008 (Annual Report - Page 20).

Notes to Consolidated Financial Statements (Annual Report - Pages 21 through 54).

Report of Independent Registered Public Accounting Firm (Annual Report - Page 55).

(2) Financial Statement Schedules.

Schedules are provided in the Consolidated Financial Statements.

(3) EXHIBITS.



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Exhibit  
Number

- 
- 2) Agreement and Plan of Merger by and among North American Savings Bank, F.S.B., NASB Interim Savings Bank, F.S.B., and NASB Financial, Inc. Exhibit 2 to Form 8-K, dated April 15, 1998, and incorporated herein by reference.
  - 3) Federal Stock Savings Bank Charter and Bylaws. Exhibit 3 to Form 10-K for fiscal year ended September 30, 1992, dated December 27, 1992, and incorporated herein by reference.
  - 3.1) Articles of Incorporation of NASB Financial, Inc. Exhibit 3.1 to Form 8-K, dated April 15, 1998, and incorporated herein by reference.
  - 3.2) Bylaws of NASB Financial, Inc. Exhibit 3.2 to Form 8-K, dated April 15, 1998, and incorporated herein by reference.
  - 10.1) Employees' Stock Option Plan and specimen copy of Option Agreement entered into between the Company and the Plan participants. (Exhibit 10.4 to Form 10-K for fiscal year ended September 30, 1986, dated December 26, 1986, and incorporated herein by reference).
  - 10.2) Amended and Restated Retirement Income Plan for Employees of North American Savings Bank dated September 30, 1988, dated December 20, 1988, and incorporated herein by reference).
  - 10.3) NASB Financial, Inc. Equity Incentive Compensation Plan dated adopted on October 28, 2003. (Exhibit B to the Company's Proxy Statement for the 2004 Annual Meeting and incorporated herein by Reference).
  - \*13) 2010 Annual Report to Stockholders.
  - 22) Subsidiaries of the Registrant at September 30, 2010, listed on page 1.
  - 23) Proxy Statement of NASB Financial, Inc. for the 2011 Annual Meeting of Stockholders filed with the SEC (certain portions of such proxy Statement are incorporated herein by reference to page numbers in the text of this report on Form 10-K).
  - \*31.1) Certification of Chief Executive Officer pursuant to Rules 13a-15(e) and 15d-15(e).
  - \*31.2) Certification of Chief Financial Officer pursuant to Rules 13a-15(e) and 15d-15(e).
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- \*32.1) Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
  - \*32.2) Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed Herewith

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SIGNATURES

Pursuant to the requirements of section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NASB FINANCIAL, INC.

By: /s/ David H. Hancock  
David H. Hancock  
Chairman

Date: December 14, 2010

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on December 14, 2010, by the following persons on behalf of the Registrant and in the capacities indicated.

Signature	Title
/s/ David H. Hancock David H. Hancock	Chairman and Chief Executive Officer
/s/ Rhonda Nyhus Rhonda Nyhus	Chief Financial Officer (Principal Accounting Officer)
/s/ Keith B. Cox Keith B. Cox	Director
/s/ Paul L. Thomas Paul L. Thomas	Director
/s/ Frederick V. Arbanas Frederick V. Arbanas	Director
/s/ Barrett Brady Barrett Brady	Director
/s/ Laura Brady Laura Brady	Director
/s/ Linda S. Hancock Linda S. Hancock	Director

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/s/ W. Russell Welsh  
W. Russell Welsh

Director