NATIONAL HEALTHCARE CORP Form 10-Q November 08, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

S QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2010

OR

 ${\tt \pounds}~$  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number <u>001 13489</u>

(Exact name of registrant as specified in its Charter)

Delaware

52 2057472

(State or other jurisdiction of incorporation or organization

(I.R.S. Employer Identification No.)

100 E. Vine Street Murfreesboro, TN

37130

(Address of principal executive offices)
(Zip Code)

(615) 890 2020

Registrant=s telephone number, including area code

Indicate by check mark whether the registrant: (1) Has filed all reports required to be filed by Section 13 or 15(d), of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes S No. £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such period that the registrant was required to submit and post such files).

Yes £ No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated file," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer £

Accelerated filer S

Non-accelerated filer (Do not check if a smaller reporting company) £

Smaller reporting company £

Indicate by check mark whether the registrant is a shell company (as is defined in Rule 12b 2 of the Exchange Act). Yes £ No S

13,575,772 shares of common stock of the registrant were outstanding as of November 1, 2010.

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

#### NATIONAL HEALTHCARE CORPORATION

#### **Interim Condensed Consolidated Statements of Income**

(Unaudited)

(in thousands, except share and per share amounts)

	Three Mo	onths En	ded	Nine Months Ended			
	Septe	mber 30		Sept	September 30		
	2010		2009	2010		2009	
REVENUES:							
Net patient revenues	\$ 165,344	\$	154,546	\$ 486,153	\$	463,462	
Other revenues	11,920		12,840	38,783		36,260	
Net revenues	177,264		167,386	524,936		499,722	
COSTS AND EXPENSES:							
Salaries, wages and benefits	98,531		91,834	292,287		274,435	
Other operating	49,296		47,199	146,657		142,588	
Rent	8,231		8,032	24,579		24,064	
Depreciation and amortization	6,800		6,335	19,890		18,865	
Interest	136		159	396		554	
Total costs and expenses	162,994		153,559	483,809		460,506	
Income Before Non-Operating Income	14,270		13,827	41,127		39,216	
Non-Operating Income	5,424		4,244	14,958		12,613	
Income Before Income Taxes	19,694		18,071	56,085		51,829	
Income Tax Provision	(4,611)		(5,727)	(18,745)		(18,934)	

Edgar Filing: NATIONAL HEALTHCARE CORP - Form 10-Q

Net Income		15,083		12,344		37,340		32,895
Dividends to preferred stockholders		(2,169)		(2,169)		(6,505)		(6,505)
Net income available to common stockholders	\$	12,914	\$	10,175	\$	30,835	\$	26,390
Earnings Per Common Share:								
Basic	\$	.95	\$	.74	\$	2.25	\$	1.95
Diluted	\$	.95	\$	.74	\$	2.25	\$	1.95
Weighted Average Common Shares Outstanding:								
Basic	1	3,649,174	13	3,675,162	1	3,705,477	13	3,522,351
Diluted	1	3,650,916	13,685,572		1	3,707,590	1.	3,540,066

The accompanying notes to interim condensed consolidated financial statements are an integral part of these consolidated statements.

#### NATIONAL HEALTHCARE CORPORATION

### **Interim Condensed Consolidated Balance Sheets**

(in thousands)

Assets		mber 30, 2010 ited)	mber 31, 2009
	Current Assets:		
	Cash and cash equivalents	\$ 28,868	\$ 39,022
	Restricted cash and cash equivalents	53,014	96,934
	Marketable securities	83,349	71,280
	Restricted marketable securities	72,268	19,350
	Accounts receivable, less allowance for doubtful accounts of \$4,561 and \$3,502, respectively	64,169	62,129
	Inventories	7,700	7,393
	Prepaid expenses and other assets	1,531	1,074
	Federal income tax receivable	-	3,470
	Total current assets	310,899	300,652
	Property and Equipment:		
	Property and equipment, at cost	622,398	608,753
	Accumulated depreciation and amortization	(196,701)	(181,177)
	Net property and equipment	425,697	427,576
	Other Assets:		
	Deposits	339	323
	Goodwill	20,320	5,978
	Notes receivable	25,779	26,805
	Deferred income taxes	14,184	15,555
	Investments in limited liability companies and other	13,110	11,643
	Total other assets	73,732	60,304
	Total assets	\$ 810,328	\$ 788,532

Edgar Filing: NATIONAL HEALTHCARE CORP - Form 10-Q
The accompanying notes to interim condensed consolidated financial statements are an integral part of these consolidated statements.
The interim condensed consolidated balance sheet at December 31, 2009 is taken from the audited consolidated financial statements at that date.
3

### NATIONAL HEALTHCARE CORPORATION

#### **Interim Condensed Consolidated Balance Sheets**

(in thousands, except share and per share amounts)

	Sep	otember. 30, 2010	December 31,	
Liabilities and Stockholders Equity	(un	eaudited)	2009	
Current Liabilities:				
Trade accounts payable	\$	10,079	\$ 10,909	
Accrued payroll		39,537	46,149	
Amounts due to third party payors		20,558	18,617	
Accrued risk reserves		109,162	107,456	
Deferred income taxes		13,638	8,427	
Other current liabilities		13,425	15,117	
Dividends payable		5,983	5,729	
Accrued interest		12	81	
Total current liabilities		212,394	212,485	
Long-Term Debt		10,000	10,000	
Other Noncurrent Liabilities		20,881	22,633	
Deferred Lease Credits		1,515	2,423	
Deferred Revenue		15,549	15,212	
Commitments, Contingencies and Guarantees				
Stockholders Equity:				
Series A Convertible Preferred Stock; \$.01 par value; 25,000,000 shares authorized; 10,840,614 and 10,841,062 shares, respectively, issued and				
outstanding; stated at liquidation of \$15.75 per share Common stock, \$.01 par value; 30,000,000 shares authorized; 13,595,772 and 13,717,701 shares,		170,548	170,555	
respectively, issued and outstanding		136	137	
Capital in excess of par value		126,337	130,867	

Retained earnings	216,739	197,140
Unrealized gains on marketable securities, net of	36,229	27,080
taxes		
Total stockholders equity	549,989	525,779
Total liabilities and stockholders equity	\$ 810,328	\$ 788,532

The accompanying notes to interim condensed consolidated financial statements are an integral part of these consolidated statements.

The interim condensed consolidated balance sheet at December 31, 2009 is taken from the audited consolidated financial statements at that date.

#### NATIONAL HEALTHCARE CORPORATION

#### **Interim Condensed Consolidated Statements of Cash Flows**

(Unaudited)

#### Nine Months Ended

	Sept	ember 30		
	2010	2009		
Cash Flows From Operating Activities:	(in th	housands)		
Net income	\$ 37,340	\$ 32,895		
Adjustments to reconcile net income to net cash				
provided by operating activities:				
Depreciation and amortization	19,890	18,865		
Provision for doubtful accounts receivable	1,059	332		
Equity in earnings of unconsolidated investments	(6,899)	(6,593)		
Distributions from unconsolidated investments	5,455	5,285		
Gains on sale of restricted marketable securities	(702)			
Deferred income taxes	913	(5,056)		
Share-based compensation	205	1,116		
Changes in operating assets and liabilities:				
Restricted cash and cash equivalents	(4,098)	7,215		
Accounts receivable	(3,099)	5,574		
Income tax receivable	3,470			
Inventories	(307)	258		
Prepaid expenses and other assets	(457)	(470)		
Trade accounts payable	(830)	(2,028)		
Accrued payroll	(6,612)	(13,757)		
Amounts due to third party payors	1,941	2,065		
Accrued interest	(69)	(5)		
Other current liabilities and accrued risk reserves	14	3,906		
Entrance fee deposits	(519)	(400)		
Other noncurrent liabilities	(1,752)	3,651		
Deferred income	856	1,665		
Net cash provided by operating activities	45,799	54,518		
Cash Flows From Investing Activities:				
Additions to and acquisitions of property and equipment	(33,261)	(32,070)		

Investments in notes receivable

				( ) /
Collections of notes receive	able	1,026		4,697
Decrease in restricted cash	and cash equivalents	48,018		
Purchase of restricted mark	tetable securities	(85,484)		
Sale of restricted marketable	le securities	36,017		
Changes in cash fund in liq	uidation			6,065
	Net cash used in investing activities	(33,684)		(29,635)
<b>Cash Flows From Financing Activities:</b>				
Payments on debt				(2)
Tax benefit from share-base	ed compensation	189		3,602
Dividends paid to preferred	l stockholders	(6,505)		(6,505)
Dividends paid to common	stockholders	(10,982)		(9,950)
Issuance of common shares	3	1,012		14,179
Repurchase of common sha	ares	(5,944)		
Decrease in deposits		(16)		343
Other		(23)		(464)
	Net cash (used in) provided by financing activities	(22,269)		1,203
Net (Decrease) Increase in Cash and Cash	Equivalents	(10,154)		26,086
Cash and Cash Equivalents, Beginning of I	Period	39,022		49,033
Cash and Cash Equivalents, End of Period	\$ 28,868	\$	75,119	

The accompanying notes to interim condensed consolidated financial statements are an integral part of these consolidated statements.

(8,327)

#### NATIONAL HEALTHCARE CORPORATION

### 

(in thousands, except share and per share amounts)

(unaudited)

						Capital in		Unrealized	
						Excess of		Gains on	Total
						D	Retained	Marketable	Stockholders
	Preferre	ed Stock	Commo	n Stock		Par Value	Earnings	Securities	Equity
	Shares	Amount	Shares	Amoun	+	varue	Lamings	Securities	Equity
Dalamas at	Silates	Amount	Shares	Alliouli	ι				
Balance at December									
31, 2008	10,841,062	\$ 170,555	13,031,696	\$ 130	\$	113,580	\$ 179,710	\$ 16,842	\$ 480,817
Net	,,	+ -/ -/	,,	,	_	,	+,	,,	, ,,,,,,,,,
income							32,895		32,895
Unrealiz	zed								
gains									
on									
securitie	es								
(net of									
tax of \$2,828)								4,238	4,238
Total								4,236	4,236
comprel	nensive								
income	101131 V C								37,133
Share-ba	ased								- 1,
compen						1,116			1,116
Tax						ŕ			,
benefit									
from									
exercise									
of									
stock						1 505			1 505
options				7		1,585			1,585
Shares sold -				7					
options									
exercise	d		651,091			14,172			14,179
Dividen			•				(6,505)		(6,505)
declared							· / - /		
to									

preferred stockhol (\$0.60 per share) Dividend declared to common stockhol (\$0.76 per	ders					(10.205)		(10.205)
share) Balance at						(10,385)		(10,385)
September								
30, 2009	10,841,062	\$ 170,555	13,682,787	\$ 137	\$ 130,453	\$ 195,715	\$ 21,080 \$	517,940
Balance at December								
31, 2009	10,841,062	\$ 170,555	13,717,701	\$ 137	\$ 130,867	\$ 197,140	\$ 27,080 \$	525,779
Net						27.240		2= 2.40
income	1					37,340		37,340
Unrealiz gains on securitie (net of								
tax of \$5,669)							9,149	9,149
Total compreh income								46,489
Share-ba			30,000		205			205
Tax	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		20,000		_00			_00
benefit from exercise								
of								
stock options					189			189
Shares sold								
options exercise	d		30,864	1	1,011			1,012
Shares repurcha	ısed		(182,900)	(2	) (5,942)	)		(5,944)
- F 222 2210	(448)	(7)		(-	7			(-,,,,)

Shares issued in conversion of preferred stock to common stock Dividends declared to preferred stockholders (\$0.60 per (6,505)(6,505)share) Dividends declared to common stockholders (\$0.82 per share) (11,236)(11,236)Balance at September 30, 2010 10,840,614 \$ 170,548 13,595,772 \$ 136 \$ 126,337 \$ 216,739 \$ 36,229 \$ 549,989

The accompanying notes to interim condensed consolidated financial statements are an integral part of these consolidated statements.

September 30, 2010

(unaudited)

#### **Note 1** Consolidated Financial Statements

The unaudited condensed consolidated financial statements to which these notes are attached include all normal, recurring adjustments which are necessary to fairly present the financial position, results of operations and cash flows of National HealthCare Corporation ("NHC" or the "Company"). We assume that users of these interim financial statements have read or have access to the audited December 31, 2009 consolidated financial statements and Management s Discussion and Analysis of Financial Condition and Results of Operations and that the adequacy of additional disclosure needed for a fair presentation, except in regard to material contingencies, may be determined in that context. Accordingly, footnotes and other disclosures which would substantially duplicate the disclosure contained in our most recent annual report to stockholders have been omitted. This interim financial information is not necessarily indicative of the results that may be expected for a full year for a variety of reasons. Our audited December 31, 2009 consolidated financial statements are available at our web site: <a href="https://www.nhccare.com">www.nhccare.com</a>.

Reclassifications

The 2009 financial information has been reclassified so the basis of presentation is consistent with that of the 2010 financial information. Specifically, the Company reclassified "non-operating income" out of "other revenues" in the Consolidated Statements of Income.

#### **Note 2** Other Revenues

Other revenues are outlined in the table below. Revenues from insurance services include premiums for workers compensation, health insurance, and professional liability insurance policies that our wholly-owned limited purpose insurance subsidiaries have written for certain long-term health care centers to which we provide management or accounting services. Revenues from management and accounting services include management and accounting fees and revenues from other services provided to managed and other long-term health care centers. "Other" revenues include miscellaneous health care related earnings.

#### Other revenues include the following:

		Months Endotember 30	led	Nine Months Ended September 30			
(in thousands)	2010		2009	2010		2009	
Insurance services	\$ 4,164	\$	4,329	\$ 12,914	\$	12,941	
Management and accounting services				15,288		12,686	
fees	4,306		5,054				
Rental income	3,149		3,161	9,346		9,464	
Other	301		296	1,235		1,169	
	\$ 11,920	\$	12,840	\$ 38,783	\$	36,260	

Certain of our affiliates manage five long-term care centers owned by National Health Corporation ("National"). During the nine months ended September 30, 2010 and 2009, we recognized management fees and interest on management fees of \$3,142,000 and \$1,200,000, respectively, from these centers.

The unpaid fees from the five centers owned by National, because the amount collectable could not be reasonably determined when the management services were provided, and because we cannot estimate the timing or amount of expected future collections, will be recognized as revenues only when fixed or determinable and collectibility of these fees can be reasonably assured. Under the terms of our management agreement with National, the payment of these fees to us may be subordinated to other expenditures of the five long-term care centers. We continue to manage these centers so that we may be able to collect our fees in the future and because the incremental savings from discontinuing services to a center may be small compared to the potential benefit. We may receive payment for the

September 30, 2010

(unaudited)

unrecognized management fees in whole or in part in the future only if cash flows from the operating and investing activities of the five centers are sufficient to pay the fees. There can be no assurance that such future improved cash flows will occur.

Certain of our affiliates manage 15 long-term care centers that were previously owned by National Health Investors, Inc. ("NHI"). During the nine months ended September 30, 2010 and 2009, we recognized \$3,321,000 and \$2,248,000, respectively, of management fees and interest from these 15 long-term care centers.

Of the total 15 centers managed, the management fee revenues from seven centers were currently paid and recognized on the accrual method in 2010 and 2009. The fees from the remaining eight centers, because of insufficient historical collections and the lack of expected future collections, are recognized only when realized. Under the terms of the management agreements, the payment of these fees to us may be subordinated to other expenditures of each of the long-term care centers. Our affiliates continue to manage these centers so that we may be able to collect our fees in the future and because the incremental savings from discontinuing services to a center may be small compared to the potential benefit. We may receive payment for the unrecognized management fees in whole or in part in the future only if cash flows from operating and investing activities of the centers are sufficient to pay the fees. There can be no assurance that such future improved cash flows will occur.

#### **Note 3 - Non-Operating Income**

Non-operating income is outlined in the table below. Non-operating income includes dividends and other realized gains and losses on securities, interest income and equity in earnings of unconsolidated investments. Our most significant equity method investment is a 50% ownership and voting interest in Caris HealthCare L.P., a business that specializes in hospice care services.

	Three Mor Septen	nths End nber 30	ed	Nine Months Ended September 30			
(in thousands)	2010		2009	2010		2009	
Equity in earnings of unconsolidated investments  Dividends and other net realized gains and	\$ 2,416	\$	2,251	\$ 6,899	\$	6,593	
losses on sales of securities	1,597		1,061	4,060		3,185	
Interest income	1,411		932	3,999		2,835	
	\$ 5,424	\$	4,244	\$ 14,958	\$	12,613	

#### **Note 4 Other Operating Expenses**

Other operating expenses include the costs of care and services that we provide to the residents of our facilities and the costs of maintaining our facilities. Our primary patient care costs include drugs, medical supplies, purchased professional services, food, professional insurance and licensing fees. The primary facility costs include utilities and property insurance.

#### Note 5 Earnings per Share

We compute earnings per share using the two-class method. Under the two-class method, earnings per common share are computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding for the period.

September 30, 2010

(unaudited)

The following table summarizes the earnings and the weighted average number of common shares used in the calculation of basic and diluted earnings per share.

	Three Months Ended Sept. 30			Nine Months Ended Sept. 30			
(in thousands, except for share and per share amounts)		2010		2009	2010		2009
Basic:							
Weighted average common shares outstanding		13,649,174	1	3,675,162	13,705,477		13,522,351
Net income	\$	15,083	\$	12,344	\$ 37,340	\$	32,895
Dividends to preferred stockholders		(2,169)		(2,169)	(6,505)		(6,505)
Net income available to common stockholders		12,914		10,175	30,835		26,390
Earnings per common share, basic	\$	.95	\$	.74	\$ 2.25	\$	1.95
Diluted:							
Weighted average common shares outstanding		13,649,174	1	3,675,162	13,705,477		13,522,351
Dilutive effect of stock options		-		10,410	1,210		17,715
Dilutive effect of restricted stock		1,742			903		
Assumed average common shares outstanding		13,650,916	1	3,685,572	13,707,590		13,540,066
Net income available to common stockholders	\$	12,914	\$	10,175	\$ 30,835	\$	26,390

Net income for diluted earnings per common	12,914	10,175	30,835	26,390
Earnings per common share, diluted	\$ .95	\$ .74	\$ 2.25	\$ 1.95

In the above table, 514,642 and 269,245 options to purchase our common stock have been excluded for 2010 and 2009, respectively, and 2,623,862 and 2,623,971 of potential common shares issuable upon the conversion of the preferred stock have been excluded for 2010 and 2009, respectively, due to their anti-dilutive impact.

#### **Note 6 - Investments in Marketable Securities**

Our investments in marketable securities include available for sale securities. Realized gains and losses from securities sales are determined on the specific identification of the securities.

Marketable securities and restricted marketable securities consist of the following:

	September 30, 2010			December 31, 2009				
	A	amortized		Fair	A	mortized		Fair
(in thousands)		Cost		Value		Cost		Value
Investments available for sale:								
Marketable equity securities	\$	29,604	\$	83,349	\$	29,604	\$	71,280
Restricted investments available for sa	le:							
Corporate debt securities		27,792		29,014		3,159		3,125
Commercial mortgage-backed								
securities		26,338		27,153		7,422		7,392
U.S. Treasury securities		8,201		8,435		8,918		8,833
U.S. government sponsored enterprise		2 205		2.524				
securities		3,385		3,534				
State and municipal securities		3,953		4,132				
	\$	99,273	\$	155,617	\$	49,103	\$	90,630

September 30, 2010

(unaudited)

Included in the available for sale marketable equity securities are the following:

(in thousands, except share amounts)

		September 30, 2010			December 31, 2009			
			Fair			Fair		
	Shares	Cost	Value	Shares	Cost	Value		
NHI Common Stock	1,630,642	\$ 24,734	\$ 71,846	1,630,642	\$ 24,734	\$ 60,317		

The amortized cost and estimated fair value of debt securities classified as available for sale, by contractual maturity, are as follows:

	Septen	September 30, 2010			December 31, 2009				
						]	Fair		
			Fair						
(in thousands)	Cost		Value		Cost	V	'alue		
Maturities:									
Within 1 year	\$ 3,151	\$	3,168	\$	1,475	\$	1,493		
1 to 5 years	47,092		48,684		13,105	1	2,984		
6 to 10 years	15,538		16,492		4,919		4,873		
Over 10 years	3,888		3,924						
	\$ 69,669	\$	72,268	\$	19,499	\$ 1	9,350		

Gross unrealized gains related to available for sale securities are \$56,364,000 and \$41,676,000 as of September 30, 2010 and December 31, 2009, respectively. Gross unrealized losses related to available for sale securities were \$20,000 and \$149,000 as of September 30, 2010 and December 31, 2009, respectively.

Proceeds from the sale of investments in marketable securities during the nine months ended September 30, 2010 and September 30, 2009 were \$36,017,000 and \$-0-, respectively. Gross investment gains of \$702,000 were realized on these sales during the nine months ended September 30, 2010.

#### **Note 7 - Fair Value Measurements**

The carrying amounts of cash and cash equivalents, restricted cash and cash equivalents, accounts receivable, and accounts payable approximate fair value due to their short-term nature. The estimated fair value of notes receivable approximates the carrying value based principally on their underlying interest rates and terms, maturities, collateral and credit status of the receivables. Our long-term debt approximates fair value due to variable interest rates. At September 30, 2010 and December 31, 2009, there were no material differences between the carrying amounts and fair values of NHC s financial instruments.

The accounting standard for fair value measurements provides a framework for measuring fair value and requires expanded disclosures regarding fair value measurements. Fair value is defined as the price that would be received for an asset or the exit price that would be paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants on the measurement date. This accounting standard establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs, where available. The following summarizes the three levels of inputs that may be used to measure fair value:

Level 1 The valuation is based on quoted prices in active markets for identical instruments.

Level 2 The valuation is based on observable inputs such as quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

September 30, 2010

(unaudited)

Level 3 The valuation is based on unobservable inputs that are supported by minimal or no market activity and that are significant to the fair value of the instrument. Level 3 valuations are typically performed using pricing models, discounted cash flow methodologies, or similar techniques that incorporate management s own estimates of assumptions that market participants would use in pricing the instrument, or valuations that require significant management judgment or estimation.

A financial instrument s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The Company determines fair value for marketable securities with Level 1 inputs through quoted market prices. The Company determines fair value for marketable securities with Level 2 inputs through broker or dealer quotations or alternative pricing sources with reasonable levels of price transparency. Our Level 2 marketable securities have been initially valued at the transaction price and subsequently valued, at the end of each month, typically utilizing third party pricing services or other market observable data. The pricing services utilize industry standard valuation models, including both income and market based approaches and observable market inputs to determine value. These observable market inputs include reportable trades, benchmark yields, credit spreads, broker/dealer quotes, bids, offers, and other industry and economic events. We did not have any significant transfers of assets between Level 1 and Level 2 of the fair value measurement hierarchy during the nine months ended September 30, 2010.

The following table summarizes fair value measurements by level at September 30, 2010 and December 31, 2009 for assets and liabilities measured at fair value on a recurring basis (*in thousands*):

		Fair Value Measurements Using						
September 30, 2010	Fair	<b>Quoted Prices</b>	Significant	Significant				
		in Active	Other	Unobservable				
	Value	Markets	Observable	Inputs				
			Inputs	-				
		For Identical	(Level 2)	(Level 3)				
		Assets						

Edgar Filing: NATIONAL HEALTHCARE CORP - Form 10-Q

		(Level 1)	
Cash and cash equivalents	\$ 28,868	\$ 28,868	\$ \$
Restricted cash and cash equivalents	53,014	53,014	
Marketable equity securities	83,349	83,349	
Corporate debt securities	29,014		29,014
Commercial mortgage-backed securities	27,153		27,153
U.S. Treasury securities	8,435	8,435	
U.S. government sponsored enterprise securities	3,534		3,534
State and municipal securities	4,132		4,132
Total financial assets	\$ 237,499	\$ 173,666	\$ 63,833 \$

September 30, 2010

(unaudited)

				Fair Value Mo	easureme	nts Using	
			_	noted Prices in Active Markets			
		Fair	Fo	or Identical Assets	Ol	gnificant Other oservable Inputs	Significant Unobservable Inputs
December 31, 2009		Value	(Level 1)		(Level 2)		(Level 3)
Cash and cash equivalents	\$	39,022	\$	39,022	\$	\$	
Restricted cash and cash equivalents		96,934		96,934			
Marketable equity securities		71,280		71,280			
Corporate debt securities		3,125		3,125			
Commercial mortgage-backed securities	l	7,392				7,392	
U.S. Treasury securities		8,833		8,833			
Total financial assets	\$	226,586	\$	219,194	\$	7,392 \$	

### **Note 8 - Long-Term Debt and Commitments**

Long-Term Debt

Long-term debt consists of the following:

Weighted

Average

	Interest Rate	Maturities	Long-Term	Debt	
(dollars in thousands)			9/30/10		12/31/09
Revolving Credit Facility, interest payable monthly	Variable,				
ray accounty	1.26%	2011	\$	\$	
Unsecured term note payable to					
National, interest payable quarterly, principal payable at	Variable,				
maturity	2.8%	2018	10,000		10,000
			10,000		10,000
Less current portion					
			\$ 10,000	\$	10,000

#### Note 9 - \$75,000,000 Revolving Credit Facility

Effective October 26, 2010, we extended the maturity of our Credit Agreement (the "Credit Agreement") with Bank of America, N.A., as lender (the "Lender"). The Credit Agreement provides for a \$75,000,000 revolving credit facility (the "Credit Facility"), of which up to \$5,000,000 may be utilized for letters of credit.

Borrowings bear interest at either (i) the Eurodollar rate plus 1.00% or (ii) the prime rate. Letter of credit fees are equal to 1.00% times the maximum amount available to be drawn under outstanding letters of credit. The rates and fees are unchanged from those in effect prior to the extension.

	Se	ptember	30,	2010
--	----	---------	-----	------

(unaudited)

Commitment fees are payable on the daily unused portion of the Credit Facility at a rate of twenty (20) basis points per annum. NHC is permitted to prepay the loans outstanding under the Credit Facility at any time, without penalty.

The Credit Facility matures on October 25, 2011. Between 90 and 120 days prior to the maturity date, NHC may request the extension of the maturity date. If the Lender elects to consent to such extension, subject to certain conditions, the maturity date will be extended to the date which is 364 days after the then maturity date.

NHC s obligations under the Credit Agreement are guaranteed by certain NHC subsidiaries and are secured by pledges by NHC and the guarantors of (i) 100% of the equity interests of domestic subsidiaries and (ii) up to 65% of the voting equity interests and 100% of the non-voting equity interests of foreign subsidiaries, in each case, held by NHC or the guarantors.

The Credit Agreement contains customary representations and warranties, and covenants, including covenants that restrict, among other things, asset dispositions, mergers and acquisitions, dividends, restricted payments, debt, liens, investments and affiliate transactions. The Credit Agreement contains customary events of default.

The Credit Facility is available for general corporate purposes, including working capital and acquisitions.

#### **Note 10 Share-Based Compensation**

NHC recognizes share-based compensation for all stock options and restricted stock granted over the requisite service period using the fair value for these grants as estimated at the date of grant either using the Black-Scholes pricing model for stock options or the quoted market price for restricted stock.

The 2005 and 2010 Share-Based Compensation Plans

The Compensation Committee of the Board of Directors (the Committee) has the authority to select the participants to be granted options; to designate whether the option granted is an incentive stock option (ISO), a non-qualified option, or a stock appreciation right; to establish the number of shares of common stock that may be issued upon exercise of the option; to establish the vesting provision for any award; and to establish the term any award may be outstanding. The exercise price of any ISO s granted will not be less than 100% of the fair market value of the shares of common stock on the date granted and the term of an ISO may not be any more than ten years. The exercise price of any non-qualified options granted will not be less than 100% of the fair market value of the shares of common stock on the date granted unless so determined by the Committee.

In May 2005, our stockholders approved the 2005 Stock Option, Employee Stock Purchase, Physician Stock Purchase and Stock Appreciation Rights Plan ( the 2005 Plan ) pursuant to which 1,200,000 shares of our common stock were available to grant as share-based payments to key employees, directors, and non-employee consultants. During the second quarter of fiscal 2010, the Company granted and issued 30,000 restricted stock shares in accordance with the 2005 Plan. These particular restricted stock shares vest on a graded five-year schedule. At September 30, 2010, 779,052 shares were available for future grants under the 2005 Plan.

In May 2010, our stockholders approved the 2010 Omnibus Equity Incentive Plan (the 2010 Plan) pursuant to which 1,200,000 shares of our common stock were available to grant as share-based payments to key employees, directors, and non-employee consultants. During the second quarter of fiscal 2010, the Company granted stock options to purchase 158,000 shares of our common stock in accordance with the 2010 Plan. These particular stock options become vested and exercisable thirty days prior to the expiration date of the options, which is five years after the date of the grant. At September 30, 2010, 1,042,000 shares were available for future grants under the 2010 Plan.

September 30, 2010

(unaudited)

Compensation expense is recognized only for the awards that ultimately vest. The compensation expense reported for share-based compensation totaled \$205,000 for the nine months ended September 30, 2010. The expense consisted of \$123,000 for stock options and \$82,000 for restricted stock, as compared to \$1,116,000 for the nine months ended September 30, 2009, consisting of \$1,116,000 for stock options and \$-0- for restricted stock. At September 30, 2010, we had \$1,789,000 of unrecognized compensation cost related to unvested share-based compensation awards, which consisted of \$838,000 for stock options and \$951,000 for restricted stock. This expense will be recognized over the remaining weighted average vesting period, which is approximately 4.5 years for stock options and 2.8 years for restricted stock. Share-based compensation is included in Salaries, wages and benefits in the Consolidated Statements of Income.

The following table summarizes our outstanding stock options for the nine months ended September 30, 2010 and for the year ended December 31, 2009.

			Weighted	Aggregate
	Number of		Average	Intrinsic
	Shares	E	xercise Price	Value
Options outstanding at December 31, 2008	992,196	\$	30.55	
Options granted	113,914		37.37	
Options exercised	(685,805)		22.44	
Options cancelled or expired	(35,000)		55.00	
Options outstanding at December 31, 2009	385,305		44.78	
Options granted	181,315		35.56	
Options exercised	(30,664)		32.75	
Options cancelled or expired	(21,314)		32.01	
Options outstanding at September 30, 2010	514,642	\$	42.78	\$ -
Options exercisable at September 30, 2010	333,327	\$	46.70	\$ _

Edgar Filing: NATIONAL HEALTHCARE CORP - Form 10-Q

Options			Weighted Average
Outstanding		Weighted Average	Remaining Contractual
Sept. 30, 2010	Exercise Prices	Exercise Price	Life in Years
264,022	35.37 to 37.70	36.23	3.9
250,620	44.25 to 52.50	49.67	1.6
514,642			

The following table summarizes our restricted stock activity for the nine months ended September 30, 2010.

		V	Veighted
	Number of	<b>A</b>	
	Shares		rage Grant Fair Value
Unvested restricted shares at December 31, 2009		\$	
Award shares granted	30,000		34.46
Award shares vested			
Unvested restricted shares at September 30, 2010	30,000	\$	34.46

September 30, 2010

(unaudited)

#### **Note 11** Accounting for Uncertainty in Income Taxes

NHC continually evaluates for uncertain tax positions. Uncertain tax positions may arise where tax laws may allow for alternative interpretations or where the timing of recognition of income is subject to judgment. We believe we have made adequate provision for unrecognized tax benefits related to uncertain tax positions. However, because of uncertainty of interpretation by various tax authorities and the possibility that there are issues that have not been recognized by management, we cannot guarantee we have accurately estimated our tax liabilities. We believe that our liabilities reflect the anticipated outcome of known uncertain tax positions in conformity with ASC Topic 740, *Income Taxes*. Our liabilities for unrecognized tax benefits are presented in the consolidated balance sheets within Other Noncurrent Liabilities.

At September 30, 2010, we had \$16,348,000 of unrecognized tax benefits, composed of \$10,885,000 of deferred tax assets, \$-0- of deferred tax liabilities, and \$5,463,000 of permanent differences. Accrued interest and penalties of \$4,533,000 relate to unrecognized tax benefits at September 30, 2010. Unrecognized tax benefits of \$5,463,000, net of federal benefit, at September 30, 2010, attributable to permanent differences, would favorably impact our effective tax rate if recognized. Accrued interest and penalties of \$1,766,000 relate to these permanent differences at September 30, 2010. We do not expect to recognize significant increases or decreases in unrecognized tax benefits within twelve months beginning September 30, 2010, except for the effect of decreases related to the lapse of statute of limitations estimated at \$2,450,000, composed of temporary differences of \$-0-, and permanent tax differences of \$2,450,000. Interest and penalties of \$787,000 relate to these permanent difference changes within 12 months beginning September 30, 2010.

Interest and penalties expense related to U.S. federal and state income tax returns are included within income tax expense.

The Company is no longer subject to U.S. federal and state examinations by tax authorities for years before 2007 (with certain state exceptions). Currently, there are no U.S. federal or state returns under examination.

#### **Note 12 Guarantees and Contingencies**

Accrued Risk Reserves

We are self insured for risks related to health insurance and have wholly-owned limited purpose insurance companies that insure risks related to workers—compensation and general and professional liability insurance claims both for our owned or leased entities and certain of the entities to which we provide management or accounting services. The liability we have recognized for reported claims and estimates for incurred but unreported claims totals \$109,162,000 and \$107,456,000 at September 30, 2010 and December 31, 2009, respectively. This liability is classified as a current liability based on the uncertainty regarding the timing of potential payments. The liability is included in accrued risk reserves in the consolidated balance sheets and is subject to adjustment for actual claims incurred. It is possible that these claims plus unasserted claims could exceed our insurance coverages and our reserves, which could have a material adverse effect on our financial position, results of operations and cash flows.

As a result of the terms of our insurance policies and our use of wholly-owned limited purpose insurance companies, we have retained significant insurance risk with respect to workers compensation and general and professional liability. We use independent actuaries to estimate our exposures for claims obligations (for both asserted and unasserted claims) related to deductibles and exposures in excess of coverage limits, and we maintain reserves for these obligations. Such estimates are based on many variables including historical and statistical information and other factors.

	Se	ptember	30,	2010
--	----	---------	-----	------

(unaudited)

Workers Compensation

For workers compensation, we utilize a wholly-owned Tennessee domiciled property/casualty insurance company to write coverage for NHC affiliates and for third-party customers. Policies are written for a duration of twelve months and cover only risks related to workers compensation losses. All customers are companies which operate in the long-term care industry. Business is written on a direct basis. Direct business coverage is written for statutory limits and the insurance company s losses in excess of \$1,000,000 per claim are covered by reinsurance.

For these workers compensation insurance operations, the premium revenues reflected in the consolidated financial statements within "Other Revenues" for the nine months ended September 30, 2010 and 2009, respectively, are \$3,827,000 and \$4,037,000. Associated losses and expenses are reflected in the consolidated financial statements as "Other operating costs and expenses".

General and Professional Liability Lawsuits and Insurance

Across the nation, the entire long term care industry has experienced significant amounts of personal injury/wrongful death claims and awards based on alleged negligence by nursing facilities and their employees in providing care to residents. As of September 30, 2010, we and/or our managed centers are currently defendants in 29 such claims covering the years 2002 through September 30, 2010.

Due to either the unavailability and/or prohibitive cost of quoted professional liability insurance coverage in 2002, we elected to pay the premiums into a wholly-owned licensed captive insurance company, incorporated in the Cayman Islands, for the purpose of managing our losses related to these risks. Thus, for the years 2002-2010, insurance coverage for incidents occurring at all providers owned or leased, and most providers managed by us, is provided through this wholly-owned insurance company. Current policies are written for a duration of twelve months.

Our insurance coverage for all years includes both primary and excess policies. In 2002, deductibles were eliminated and first dollar coverage was provided through the wholly-owned insurance company, while the excess coverage was provided by a third party insurer.

For 2003-2010, both primary professional liability insurance coverage and excess coverage is provided through our wholly-owned liability insurance company in the amount of \$1 million per incident, \$3 million per location with an aggregate primary policy limit. The limit was \$17.0 million for the years 2010 and 2009, and \$16.0 million for 2008. There is a \$9.0 million annual excess aggregate applicable to years 2010, 2009 and 2008.

For these professional liability insurance operations, the premium revenues reflected in the consolidated financial statements within "Other revenues" for the nine months ended September 30, 2010 and 2009, respectively, are \$3,331,000 and \$3,485,000. Associated losses and expenses including those for self-insurance are included in the consolidated financial statements as "Other operating costs and expenses".

Other Matters

On July 24, 2009, the Company received a civil investigative demand from the Tennessee Attorney General s Office, requesting production of documents related to NHC s business relationships with non-profit entities. The Company has responded to the demand and will comply as required with the terms of the demand.

#### Note 13 Acquisition of South Carolina Homecare Business

Effective May 1, 2010, we purchased for \$14,850,000 in cash certain assets and assumed certain liabilities of three homecare programs located in South Carolina. The three homecare programs are licensed in five South Carolina

September 30, 2010

(unaudited)

counties. We accounted for the acquisition in accordance with ASC Topic 805, *Business Combinations*. ASC Topic 805 states the purchase price should be allocated based upon the fair value of the identifiable assets acquired and liabilities assumed with the excess of the fair value of the consideration provided over the fair value of the identifiable assets and liabilities recorded as goodwill. As a result of the acquisition, we recorded \$14,342,000 as goodwill, all of which is expected to be fully deductible as amortized for income tax purposes. The operating results of the three homecare programs have been included in the consolidated financial statements since May 1, 2010, the acquisition date. The unaudited pro forma results are not disclosed due to the results being immaterial to the consolidated financial statements.

#### **Note 14** New Accounting Pronouncements

In July 2010, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2010-20, *Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*. This update requires increased disclosures about the credit quality of financing receivables and allowances for credit losses, including disclosure about credit quality indicators, past due information and modifications of finance receivables. The guidance is generally effective for reporting periods ending after December 15, 2010. We are currently assessing the effects of this update and will provide the required disclosure in the 2010 Annual Report.

In February 2010, the FASB issued ASU No. 2010-09, *Amendments to Certain Recognition and Disclosure Requirements*. This update removes the requirement for an SEC filer to disclose the date through which subsequent events have been evaluated and became effective immediately. The adoption of this guidance did not have a material impact on our condensed consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010-06, *Improving Disclosures about Fair Value Measurements*. This update requires the disclosure of transfers between the observable input categories and activity in the unobservable input category for fair value measurements. The guidance also requires disclosures about the inputs and valuation techniques used to measure fair value and became effective for our interim and annual reporting periods beginning January 1, 2010. The adoption of this guidance is reflected in Note 7 Fair Value Measurements.

In September 2009, the FASB issued ASU No. 2009-17, *Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities* (VIEs). This guidance replaces the quantitative-based risks and rewards calculation for determining which enterprise might have a controlling financial interest in a VIE. The new, more qualitative evaluation focuses on who has the power to direct the significant economic activities of the VIE and also who has the obligation to absorb losses or rights to receive benefits from the VIE. It also requires an ongoing reassessment of whether an enterprise is the primary beneficiary of a VIE and calls for certain expanded disclosures about an enterprise's involvement with variable interest entities. This update was effective for our interim and annual reporting periods beginning January 1, 2010. The adoption did not have a material impact on the Company s consolidated financial statements.

#### Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### Overview

National HealthCare Corporation (NHC or the Company) is a leading provider of long-term health care services. We operate or manage, through certain affiliates, 77 long-term health care centers with 9,742 beds in 10 states and provide other services in one additional state. These operations are provided by separately funded and maintained subsidiaries. We provide long-term health care services to patients in a variety of settings including long-term nursing centers, managed care specialty units, sub-acute care units, Alzheimer's care units, hospice programs, homecare programs, assisted living centers and independent living centers. In addition, we provide management and accounting services and lease properties to owners of long-term health care centers.

September 30, 20	010
------------------	-----

(unaudited)

### Summary of Goals and Areas of Focus

*Earnings* To monitor our earnings, we have developed budgets and management reports to monitor labor, census, and the composition of revenues. Inflationary increases in our costs may cause net earnings from patient services to decline.

Development and Growth In January 2009, we purchased five hospice locations in South Carolina and also opened a Greenville, South Carolina hospice location. In January 2010, we opened a new 120-bed skilled care and dementia center in Bluffton, South Carolina. In March 2010, we opened a new 45-unit assisted living community in Mauldin, South Carolina. In May 2010, we purchased three homecare programs located in South Carolina. These three homecare locations are licensed in five South Carolina counties. We have also initiated construction of a new 75-unit assisted living community in Parklane, South Carolina, and a 46-unit addition to our existing Franklin, Tennessee assisted living community.

We have Certificates of Need for a 92-bed healthcare center in Hendersonville, Tennessee, a 90-bed healthcare center in Tullahoma, Tennessee, and a 150-bed healthcare center in Nashville, Tennessee. These projects are in preparation for future development. During 2010, we may apply for Certificates of Need for additional beds in select markets and new construction opportunities for skilled nursing and assisted living facilities. NHC will also continue to seek prudent acquisition opportunities in each of our lines of business.

Accrued Risk Reserves Our accrued professional liability reserves, workers compensation reserves and health insurance reserves totaled \$109,162,000 at September 30, 2010 and are a primary area of management focus. We have set aside restricted cash and cash equivalents and marketable securities to fund substantially all of our professional liability and workers compensation liabilities.

As to exposure for professional liability claims, we have developed for our centers performance certification criteria to measure and bring focus to the patient care issues most likely to produce professional liability exposure, including in house acquired pressure ulcers, significant weight loss and numbers of falls. These programs for certification, which we regularly modify and improve, have produced measurable improvements in reducing these incidents. Our experience is that achieving goals in these patient care areas improves both patient and employee satisfaction.

### **Application of Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and cause our reported net income to vary significantly from period to period.

Our critical accounting policies that are both important to the portrayal of our financial condition and results and require our most difficult, subjective or complex judgments are as follows:

Revenue Recognition Third Party Payors Approximately 64% (2009), 63% (2008), and 65% (2007) of our net revenues are derived from Medicare, Medicaid, and other government programs. Amounts earned under these programs are subject to review by the Medicare and Medicaid intermediaries. In our opinion, adequate provision has been made for any adjustments that may result from these reviews. Any differences between our estimates of settlements and final determinations are reflected in operations in the year finalized. At September 30, 2010, we have made

September 30, 2010

(unaudited)

provisions for amounts due third party payors of approximately \$20,558,000. Revenues and results of operations in the nine months ended September 30, 2010 and 2009 were not materially impacted by changes in estimates of settlements and final determinations.

Revenue Recognition Private Pay For private pay patients in skilled nursing or assisted living facilities, we bill room and board in advance for the current month with payment being due upon receipt of the statement in the month the services are performed. Charges for ancillary, pharmacy, therapy and other services to private patients are billed in the month following the performance of services. All billings are recognized as revenue when the services are performed.

Accrued Risk Reserves We are principally self-insured for risks related to employee health insurance, workers compensation and professional and general liability claims. The accrued risk reserves include a liability for reported claims and estimates for incurred but unreported claims. Our policy with respect to a significant portion of our workers compensation and professional and general liability claims is to use an actuary to support the estimates recorded for incurred but unreported claims. Our health insurance reserve is based on our known claims incurred and an estimate of incurred but unreported claims determined by our analysis of historical claims paid. We reassess our accrued risk reserves on a quarterly basis.

Professional liability remains an area of particular concern to us. The entire long term care industry has seen personal injury/wrongful death claims based on alleged negligence by nursing homes and their employees in providing care to residents. As of September 30, 2010, we and/or our managed centers are defendants in 29 such claims inclusive of years 2002 through 2010. It remains possible that these pending matters plus potential unasserted claims could exceed our reserves, which would have a material adverse effect on our financial position, results of operations and cash flows. It is also possible that future events could cause us to make significant adjustments or revisions to these reserve estimates and cause our reported net income to vary significantly from period to period.

We maintain insurance coverage for incidents occurring at all providers owned or leased by us, and most providers managed by us. The coverages include both primary policies and excess policies. In all years, settlements, if any, in excess of available insurance policy limits and our own reserves would be expensed by us.

Revenue Recognition Subordination of Fees and Uncertain Collections We provide management services to certain long term care facilities and to others we provide accounting and financial services. We generally charge 6% of net revenues for our management services and a predetermined fixed rate per bed for the accounting and financial services. Our policy is to recognize revenues associated with both management services and accounting and financial services on an accrual basis as the services are provided. However, under the terms of our management contracts, payments for our management services are subject to subordination to other expenditures of the long-term care center being managed. Furthermore, there are certain of the third parties with whom we have contracted to provide services and which we have determined, based on insufficient historical collections and the lack of expected future collections, that collection is not reasonably assured and our policy is to recognize income only in the period in which the amounts are realized. We recognize the expenses related to the provision of those services in the period in which they are incurred. We may receive payment for the unpaid and unrecognized management fees in whole or in part in the future only if cash flows from the operating and investing activities of the centers are sufficient to pay the fees. There can be no assurance that such future cash flows will occur. The realization of such previously unrecognized revenue could cause our reported net income to vary significantly from period to period.

We agree to subordinate our fees to the other expenses of a managed center because we believe we know how to improve the quality of patient services and finances of a long-term care center and because subordinating our fees demonstrates to the owner and employees of the managed center how confident we are of the impact we can have in making the center operations successful. We may continue to provide services to certain managed centers despite not being fully paid currently so that we may be able to collect unpaid fees in the future from improved operating results and because the incremental savings from discontinuing services to a center may be small compared to the potential benefit. Also, we may benefit from providing other ancillary services to the managed center.

September 30, 2010

(unaudited)

Our accounts receivable from private paying patients and our notes receivable are subject to credit losses. We have attempted to reserve for expected accounts receivable credit losses based on our past experience with similar accounts receivable and believe our reserves to be adequate.

We continually monitor and evaluate the carrying amount of our notes receivable in accordance with ASC Topic 310, *Receivables*. It is possible, however, that the accuracy of our estimation process could be materially impacted as the composition of the receivables changes over time. We continually review and refine our estimation process to make it as reactive to these changes as possible. However, we cannot guarantee that we will be able to accurately estimate credit losses on these balances. It is possible that future events could cause us to make significant adjustments or revisions to these estimates and cause our reported net income to vary significantly from period to period.

Potential Recognition of Deferred Income - During 1988, we sold the assets of eight long-term health care centers to National Health Corporation (National), our administrative general partner at the time of the sale. The resulting profit of \$15,745,000 was deferred. \$10,000,000 of the deferred gain and related deferred income taxes of \$4,000,000 were recognized as income in December 2007 with the collection of the \$10,000,000 note from National. \$3,745,000 of the deferred gain has been amortized into income on a straight-line basis over the 20-year management contract period. Additional deferred income of \$2,000,000 will be recognized when the Company no longer has an obligation to advance a \$2,000,000 working capital loan which obligation has been extended until January 20, 2018 with the extension of the management agreement with National to that date.

Guarantees At September 30, 2010, no agreements to guarantee debt of other parties are outstanding.

Uncertain Tax Positions NHC continually evaluates for uncertain tax positions. These uncertain positions may arise where tax laws may allow for alternative interpretations or where the timing of recognition of income is subject to judgment. We believe we have adequate provisions for our uncertain tax positions including related penalties and interest. However, because of uncertainty of interpretation by various tax authorities and the possibility that there are issues that have not been recognized by management, we cannot guarantee we have accurately estimated our tax liabilities.

The above listing is not intended to be a comprehensive list of all of our accounting policies. In many cases, the accounting treatment of a particular transaction is specifically dictated by generally accepted accounting principles, with no need for management s judgment in their application. There are also areas in which management s judgment in selecting any available alternative would not produce a materially different result. See our December 31, 2009 consolidated financial statements and notes thereto which contain accounting policies and other disclosures required by generally accepted accounting principles.

#### Government Program Financial Changes

Cost containment will continue to be a priority for Federal and State governments for health care services, including the types of services we provide. Government reimbursement programs such as Medicare and Medicaid prescribe, by law, the billing methods and amounts that health care providers may charge and be reimbursed to care for patients covered by these programs. Congress has passed a number of laws that have effected major changes in the Medicare and Medicaid programs. The Balanced Budget Act of 1997 sought to achieve a balanced federal budget by, among other things, reducing federal spending on Medicare and Medicaid to various providers. The Balanced Budget Act of 1997 defined the Medicare Prospective Payment System ("PPS") and this System has subsequently been refined in 1999, 2000, 2005, 2006 and 2010.

(unaudited)

Recent developments

In March 2010, President Obama signed into law the Patient Protection and Affordable Care Act ("PPACA") and the Health Care and Education Reconciliation Act of 2010 ("HCERA"), which represents significant changes to the current U.S. health care system (collectively the "Acts"). The Acts affect aging services providers, our partners (employees) and our patients and residents in a multitude of ways. We are evaluating the provisions of the Acts and do not expect material effects on our results of operations, liquidity and cash flows in 2010. We anticipate many of the provisions of the Acts may be subject to further clarification and modification through the rule-making process. It is uncertain at this time the effect the modifications will have on our future results of operations or cash flows.

Medicare

On July 16, 2010, CMS issued its final rule regarding PPS rates for skilled nursing facilities for the 2011 fiscal year, which commences on October 1, 2010. This rule provides for an inflationary increase of 2.3% which is reduced by a negative .6 percentage point forecast error adjustment, generating a net market basket increase of 1.7%. The PPS rates had a net market basket decrease of 1.1% in 2009 and a net market basket increase of 3.4% in 2008.

The final CMS ruling also addressed the postponement of the new Resource Utilization Group (RUG) IV system and the development of a new Hybrid RUG III system (HR-III). The HR-III system will not be ready for implementation on the effective date of October 1, 2010. Consequently, CMS will make payments under the RUG-IV system on an interim basis, beginning with service dates of October 1, 2010 until the HR-III system is implemented. Payments would then be adjusted retroactively from the date of the HR-III implementation to October 1, 2010. RUG-IV will be fully implemented in the next fiscal year beginning October 1, 2011.

CMS has stated the transition from RUG-III to HR-III will be on a budget neutral basis. Based on this assertion, we believe the impact of HR-III will be budget neutral plus a market basket increase of 1.7%. The effect of these rate changes on our revenues is dependent upon our total census and the mix of our patients at the PPS pay rates.

For the first nine months of 2010, our average Medicare per diem rate increased 0.2% compared to the same period in 2009. No assurances can be given as to whether Congress will increase or decrease reimbursement in the future, the timing of any action or the form of relief, if any, that may be enacted.

Effective October 1, 2010, hospice agencies will receive Medicare payments which represent a 1.8% increase. The effect on NHC revenues is dependent upon our number of hospice patents after this effective date.

Effective January 1, 2011, home health agencies will receive Medicare payments which represent a 4.8% decrease. We estimate the effect of the revenue decrease for NHC homecare programs to be approximately \$3,400,000, or \$850,000 per quarter.

#### Medicaid

Tennessee annual Medicaid rate increases were implemented effective July 1, 2010. Tennessee Medicaid fully funded the ceiling rate increases for all skilled and intermediate providers. We estimate the resulting increase in revenue from this payment source is approximately \$592,000 per quarter.

Due to state budgetary allocations in South Carolina, some South Carolina centers' annual Medicaid rates will decrease effective October 1, 2010. We estimate the resulting decrease in revenue for NHC will be approximately \$10,750 per quarter.

For the first nine months of 2010, our average Medicaid per diem overall increased by 3.5% compared to the same period in 2009. We face challenges with respect to states Medicaid payments because many states currently do not

September 30, 2010

(unaudited)

cover the total costs incurred in providing care to those patients. States will continue to control Medicaid expenditures but also look for adequate funding sources, including provider assessments. In February 2006, Congress enacted the Deficit Reduction Act, or DRA, which included several provisions designed to reduce or slow the rate of increase in Medicaid spending. These provisions include, among others, provisions strengthening the Medicaid asset transfer restrictions for persons seeking to qualify for Medicaid long-term care coverage, which could, due to the timing of the penalty period, increase facilities exposure to uncompensated care. Other provisions could increase state funding for home and community-based services, potentially having an impact on funding for nursing facilities. There is no assurance that the funding for our services will increase or decrease in the future.

### **Results of Operations**

Three Months Ended September 30, 2010 Compared to Three Months Ended September 30, 2009.

Results for the three month period ended September 30, 2010 include a 5.9% increase in net revenues and a 9.0% increase in income before taxes compared to the same period in 2009.

Included in the operating results for the three month period ended September 30, 2010 that are not included in the operating results for the same period a year ago are the operations of one skilled nursing facility, one assisted living community, and three homecare programs. If the operations of these newly constructed or acquired facilities are excluded, results for the three month period ended September 30, 2010 include a 3.8% increase in net revenues and a 12.4% increase in income before taxes compared to the same period in 2009.

Net patient revenues increased \$10,798,000 or 7.0% compared to the same period last year. Medicare per diem rates increased 1.3% compared to the quarter a year ago. Medicaid and private pay per diem rates increased 4.6% and 4.2%, respectively, compared to the quarter a year ago. In combination with our Medicare per diem rates increasing, our Medicare patient days increased 5.5%, which increased Medicare revenues 6.8% compared to the quarter a year ago. Homecare operations also increased net patient revenues in the amount of \$1,884,000 compared to the quarter a

year ago.

The total census at owned and leased centers for the quarter averaged 92.1% (92.6% if operations owned less than one year are removed) compared to an average of 92.0% (92.4% if operations owned less than a year are removed) for the same quarter a year ago.

Other revenues decreased \$920,000 or 7.2% in the three-month 2010 period to \$11,920,000 from \$12,840,000 in the 2009 three-month period. The decrease in other revenues is primarily due from a decrease in management and accounting services fees of \$748,000, of which \$306,000 of the decrease was from National facilities.

Non-operating income increased \$1,180,000, or 27.8%, to \$5,424,000 in the three-month 2010 period in comparison to the three-month 2009 period. The increase is primarily due to an increase in interest income related to the increased invested amounts in restricted marketable securities (\$479,000) and dividend income related to marketable securities (\$536,000).

Total costs and expenses for the 2010 third quarter compared to the 2009 third quarter increased \$9,435,000 or 6.1% to \$162,994,000 from \$153,559,000. Salaries, wages and benefits, the largest operating costs of this service company, increased \$6,697,000 or 7.3% to \$98,531,000 from \$91,834,000. Other operating expenses increased \$2,097,000 or 4.4% to \$49,296,000 for the 2010 period compared to \$47,199,000 for the 2009 period. Rent expense increased \$199,000 or 2.5% to \$8,231,000 compared to \$8,032,000 for the 2009 period. Depreciation and amortization increased \$465,000 or 7.3% to \$6,800,000 from \$6,335,000. Interest costs decreased \$23,000 to \$136,000.

September 30, 2010

(unaudited)

Increases in salaries, wages and benefits are due to the increased staffing from the opening of our new 120-bed skilled care and dementia center in Bluffton, South Carolina and our new 45-unit assisted living community in Mauldin, South Carolina (\$1,060,000), the acquisition and staffing of three new homecare locations in South Carolina (\$1,139,000), increased costs for therapist services (\$1,008,000), an increased provision for workers compensation claims (\$1,190,000), and inflationary increases. The increase in other operating expenses was also due to the opening of the two new facilities and three new homecare locations mentioned above (\$1,496,000). Depreciation expense increased primarily due to the two new facilities being placed into service during the first quarter of 2010.

The income tax provision for the three months ended September 30, 2010 is \$4,611,000 (an effective income tax rate of 23.4%). The income tax provision and effective tax rate for the three months ended September 30, 2010 were unfavorably impacted by adjustments to unrecognized tax benefits resulting in an increase in the provision of \$651,000 or 3.3% of income before taxes. The income tax provision and effective tax rate for 2010 were favorably impacted by statute of limitations expirations resulting in a benefit to the provision of \$3,721,000 composed of \$2,502,000 tax and \$1,219,000 of interest and penalties on permanent differences, or 18.9% of income before taxes in 2010. The income tax provision for the three months ended September 30, 2009 was \$5,727,000 (an effective tax rate of 31.7%). The income tax provision and effective tax rate for the three months ended September 30, 2009 were favorably impacted by statute of limitation expirations and adjustments to unrecognized tax benefits resulting in a benefit to the provision of \$1,553,000 composed of \$941,000 tax and \$612,000 of interest and penalties on permanent differences, or 8.6% of income before taxes in 2009.

Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009.

Results for the nine-month period ended September 30, 2010 include a 5.1% increase in net revenues and an 8.2% increase in income before taxes compared to the same period in 2009.

Included in the operating results for the nine-month period ended September 30, 2010 that are not included in the operating results of the same period a year ago are the operations of one skilled nursing facility, one assisted living community, and three homecare programs. If the operations of these newly constructed or acquired facilities are excluded, results for the nine month period ended September 30, 2010 include a 3.9% increase in net revenues and a 13.7% increase in income before taxes compared to the same period in 2009.

Net patient revenues increased \$22,691,000 or 4.9% compared to the same period last year. Medicare per diem rates increased 0.2% compared to the nine months a year ago. Medicaid and private pay per diem rates increased 3.5% and 3.8%, respectively, compared to the nine months a year ago. In combination with our Medicare per diem rates increasing, our Medicare patient days increased 5.4%, which increased Medicare revenues 5.5% compared to the nine months a year ago. Homecare operations also increased net patient revenues in the amount of \$4,973,000 compared to the nine months a year ago.

The total census at owned and leased centers for the nine months averaged 92.0% (92.6% if operations owned less than one year are removed) compared to an average of 92.0% (92.3% if operatio