

Edgar Filing: LCS GOLF INC - Form 10QSB

LCS GOLF INC  
Form 10QSB  
October 22, 2003

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED AUGUST 31, 2003

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO  
\_\_\_\_\_

Commission File No. 0-30420

LCS GROUP, INC.  
(Exact Name of Registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

20-1010-495  
(I.R.S. Employer  
Identification No.)

3 Tennis Court Road  
Mahopac, New York 10541  
(Address of Principal Executive Offices) (Zip Code)

845-621-3945  
Issuer's telephone number

LCS, GOLF, INC.  
(Former name, former address and former fiscal year,  
if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No \_\_\_\_

Applicable only to corporate issuers:

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date. 49,120,176 shares of Common Stock, par value \$0.001 as of October 22, 2003.

Transition small business disclosure format (check one)      Yes      No X  
-----      -----

PART I - FINANCIAL INFORMATION

ITEM 1. Financial Statements

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LCS GROUP, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS

|   |             |
|---|-------------|
|   | August 31,  |
|   | -----       |
|   | (Unaudited) |
| ASSETS  | \$<br>===== |
| LIABILITIES   |             |
| Current liabilities:  |             |
| Cash overdraft  | \$          |
| Accounts payable  | 598,        |
| Accrued Expenses  | 3,084,      |
| Liabilities to be paid with Common Stock  | 98,         |
| Debt in default   | 262,        |
| Debt not in compliance with terms   | 301,        |
| Notes payable   | 25,         |
| Convertible Debt  | 261,        |
| Loans from stockholder/president  | 910,        |
| Other current liabilities   | 52,         |
|   | -----       |
| Total current liabilities   | 5,596,      |
|   | -----       |
| CAPITAL DEFICIT   |             |
| Common stock - \$.001 par value, 50,000,000 shares authorized; 49,120,176 and<br>49,120,176 shares issued and outstanding, respectively | 49,         |
| Additional paid-in capital  | 15,311,     |
| Accumulated deficit   | (20,957,    |
|   | -----       |
| Total capital deficit   | (5,596,     |
|   | -----       |
|   | \$<br>===== |

See notes to consolidated financial statements

LCS GROUP, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|              | THREE MONTHS ENDED AUGUST 31, |             | SIX MONTHS ENDED |
|--------------|-------------------------------|-------------|------------------|
|              | 2003                          | 2002        | 2003             |
|              | -----                         | -----       | -----            |
|              | (UNAUDITED)                   | (UNAUDITED) | (UNAUDITED)      |
| NET REVENUES | \$       --                   | \$   11,543 | \$       --      |

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|   |              |              |              |
|---|--------------|--------------|--------------|
| COST OF REVENUES  | --           | --           | --           |
|   | -----        | -----        | -----        |
|   | --           | 11,543       | --           |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES<br>(INCLUDES \$0, \$37,000, \$0 AND \$57,000,<br>respectively OF EXPENSES PAID WITH<br>COMMON STOCK) | 156,169      | 123,355      | 361,641      |
|   | -----        | -----        | -----        |
| LOSS FROM OPERATIONS  | (156,169)    | (111,812)    | (361,641)    |
| Interest expense  | (23,088)     | (530,516)    | (49,864)     |
|   | -----        | -----        | -----        |
| NET LOSS  | \$ (179,257) | \$ (642,328) | \$ (411,505) |
|   | =====        | =====        | =====        |
| NET LOSS PER SHARE - BASIC AND DILUTED  | \$ .00       | \$ (.01)     | \$ (.01)     |
|   | =====        | =====        | =====        |
| WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING   | 49,120,176   | 45,709,320   | 49,120,176   |
|   | =====        | =====        | =====        |

See notes to consolidated financial statements.

LCS GROUP, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | SIX MONTHS ENDED AUGUST 31, |              |
|--|-----------------------------|--------------|
|  | 2003                        | 2002         |
|  | -----                       | -----        |
|  | (UNAUDITED)                 | (UNAUDITED)  |
| CASH FLOWS FROM OPERATING ACTIVITIES:  |                             |              |
| Net loss   | \$ (411,505)                | \$ (844,156) |
| Adjustments to reconcile net loss to<br>net cash used in operating activities: |                             |              |
| Depreciation and amortization  |                             | 6,917        |
| Issuance of common stock for services - net                                    |                             | 57,000       |
| Financing Charge - Non Cash  |                             | 483,460      |
| Changes in:  |                             |              |
| Accounts receivable  |                             | 496          |
| Security deposits and other assets   |                             | 9,293        |
| Accounts payable and accrued expenses  | 269,051                     | 196,096      |
| Other current liabilities  | (1,023)                     | 2,999        |
|  | -----                       | -----        |
| NET CASH USED IN OPERATING ACTIVITIES  | (143,477)                   | (87,895)     |
|  | -----                       | -----        |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |                             |              |

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|  |                |               |
|--|----------------|---------------|
| Purchase of fixed assets                         | --             | --            |
|  | -----          | -----         |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>     |                |               |
| Cash Overdraft                                   | (23,300)       | 6,968         |
| Proceeds from note issued                        | --             | 75,000        |
| Proceeds from convertible debt                   | 261,987        | --            |
| Repayment of note                                | (75,000)       | (10,000)      |
| Proceeds from major stockholder/president loans  | --             | 15,927        |
| Repayment of major stockholder/president loans   | (20,210)       | --            |
|  | -----          | -----         |
| <b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b> | <b>143,477</b> | <b>87,895</b> |
|  | -----          | -----         |
| <b>NET INCREASE (DECREASE) IN CASH</b>           | <b>0</b>       | <b>0</b>      |
| <b>CASH - BEGINNING OF PERIOD</b>                | <b>0</b>       | <b>0</b>      |
|  | -----          | -----         |
| <b>CASH - END OF PERIOD</b>                      | <b>\$ 0</b>    | <b>\$ 0</b>   |
|  | =====          | =====         |
| <br><b>NONCASH ACTIVITY:</b>                     |                |               |
| Liabilities paid with common stock               |                | \$ 390,000    |
|  |                | =====         |

See notes to consolidated financial statements.

LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
August 31, 2003

### NOTE A - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

[1] The Company:

On October 28, 1997, LCS Golf, Inc. (the "Company"), an inactive New York corporation, was merged in a reverse merger transaction into an inactive Delaware corporation with the same name ("LCS Delaware") in exchange for 980,904 shares of LCS Delaware's common stock. The Company paid \$50,000 as a finder's fee in connection with the merger which was charged to expense. In addition, 3,916,360 shares with a value of \$25,000 were issued to certain existing shareholders of the Company for services rendered in connection with the merger. For financial accounting purposes, the merger on October 28, 1997 has been treated as the acquisition of LCS Delaware by the Company in the form of a recapitalization. Therefore, no value has been ascribed to the common stock held by the LCS Delaware shareholders.

The Company was formed under the laws of the State of New York on March 8, 1994. On October 26, 1994, the Company commenced business operations with the purchase of substantially all of the assets and the assumption of specific liabilities of Bert Dargie Golf, Inc., a Tennessee corporation engaged in the business of designing, assembling and marketing golf clubs and related accessories.

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In August 1996, the Company conveyed, assigned, transferred and delivered substantially all of its business assets to Dargie Golf Co. (the "Purchaser") in exchange for the: i) cancellation of the remaining debt owed to the Purchaser arising from the October 26, 1994 purchase, ii) sale by Herbert A. Dargie III of his 5 percent ownership interest in the Company to the Company and, iii) the assumption of certain liabilities of the Company by the Purchaser.

The Company was engaged in the acquisition and operation of companies which provided products and services to the golf playing public and marketed the database information obtained from its websites. These products and services included discounted green fees and other services, and a golf website (<http://www.golfuniverse.com>) which provided various golf-related hyperlinks to other golf websites and golf course previews.

The Company formerly designed and manufactured consumer products, but ceased its manufacturing operations in November of 1999. It does not intend to renew its operations.

During the fiscal year ended February 28, 2003, the Company had lost its websites and domain names, and its database had become obsolete. Some of these websites and domain names are being used by a company owned by the Company's Chief Operating Officer. It is unlikely that the Company will be able to recover any of these websites and/or domain names and the Company may not be able to adequately update its database. The Company does not intend to resume its prior activities.

The Company generated minimal revenues in fiscal 2003 and currently has no revenue generating operations.

[2] Principles of consolidation:

The consolidated financial statements include the accounts of LCS GROUP, Inc. and its subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

[3] Basis of presentation:

The accompanying financial statements have been prepared on a going concern basis which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business.

### LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
August 31, 2003

#### NOTE A - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

[3] Basis of presentation: (continued)

Through August 31, 2003, the Company has not generated revenues from its operations to cover its costs and operating expenses and has incurred significant recurring losses. In addition, the Company has a significant working capital deficiency and a capital deficit. Although

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the Company has been able to issue its common stock for a significant portion of its expenses and has had to rely on loans from its major stockholder/president and others, it is not known whether the Company will be able to continue this practice. It is also not known if the Company will be able to meet its operating expense requirements.

These circumstances raise substantial doubt about the Company's ability to continue as a going concern. If the Company is not able to raise sufficient additional capital or debt financing, the Company will be forced to cease operations. In addition, the Company is investigating potential merger candidates that have or may be able to generate additional capital or obtain debt financing. No assurances can be given to the success of these plans. The financial statements do not include any adjustments that might result from the outcome of these uncertainties.

During the six months ended August 31, 2003, the Company issued \$261,987 of non-interest bearing convertible promissory notes payable on demand and convertible at \$0.03 per share (See Note E).

Certain accounts have been reclassified for comparative purposes.

### [4] Interim Financial Data

Those condensed consolidated financial statements have been prepared by the Company, without audit by independent public accountants, pursuant to the rules and regulations of the United States Securities and Exchange Commission. In the opinion of management, the accompanying condensed consolidated financial statements include all normal recurring adjustments necessary for the information presented not to be misleading. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from these statements pursuant to such rules and regulations and, accordingly, these condensed consolidated financial statements should be read in conjunction with the consolidated financial statements included in the Company's fiscal year 2003 Annual Report on Form 10-KSB. Operating results for the three and six months ended August 31, 2003 and 2002 are not necessarily indicative of the results that may be expected for the full year or any other period.

There have been no significant changes in the accounting policies of the Company. There were no significant changes in the Company's commitments and contingencies as previously described in the fiscal year 2003 Annual Report on Form 10-KSB.

### [5] Deferred income taxes:

Deferred income taxes are reported using the asset and liability method. Deferred tax assets are recognized for deductible temporary differences and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

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Notes to Consolidated Financial Statements (unaudited)  
August 31, 2003

### NOTE A - DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [6] Loss per share:

Loss per share has been computed by dividing the net loss by the weighted average number of common shares outstanding, including shares with respect to liabilities to be paid with common stock, during each period. The effect of outstanding potential common shares, including stock options, warrants and convertible debt is not included in the per share calculations as it would be anti-dilutive.

#### [7] Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, which are subject to impairment considerations, liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
August 31, 2003

### NOTE B - DEBT IN DEFAULT

On February 16, 2000, the Company borrowed from Traffix, Inc. (formerly Quintel Communications, Inc.) ("Traffix"), an internet marketing and development company, \$500,000 in the form of a convertible promissory note ("Note"). The Note was due on demand at any time after August 16, 2000 and is convertible into 500,000 shares of common stock of the Company at any time prior to repayment. Any shares issued by the Company will have registration and piggyback registration rights and are subject to anti-dilution adjustments in certain cases. If any additional shares are issued under the anti-dilution provisions, the Company will have a one-time repurchase right at a \$1.00 per share during the twelve-month period following the date of conversion of the Note. The Note was without interest until the earlier of August 17, 2000 or an event of default under the Note. Interest is being charged at prime plus 4%, not to exceed 14%. The Note may be prepaid at anytime after giving 15 days prior written notice. The Note is collateralized by the Company's database and all related records, contract rights and intangibles which has been delivered to the lender and must be updated upon request, until the obligation has been paid.

The Company entered into a ten-year licensing agreement with Traffix for the use of its database for a monthly payment of \$5,000 which can be used to offset the remaining balance owed to Traffix. During the quarter and six months ended

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August 31, 2003, no such payments were made.

On the same date, the Company also entered into a two-year marketing agreement with Traffix to develop programs to market products and services and send promotional e-mails to the visitors and customers of the Company's websites. Traffix is to pay the Company \$.25 for each individual who "opts in" to be registered with Traffix at its site. Revenues generated from these programs (less direct "out-of-pocket" costs, including royalties, cost of producing the marketing materials and other expense directly related to the programs) is to be divided equally and distributed quarterly less any required reserves. There have been no revenues recognized from these programs.

LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
August 31, 2003

### NOTE B - DEBT IN DEFAULT (CONTINUED)

In connection with the marketing agreement, the Company issued two-year options to purchase 100,000 shares of the Company's common stock at \$1.00 a share and 100,000 shares at \$2.00 per share. The value of these options at grant date, utilizing the Black-Scholes option-pricing model, was \$139,000. The assumptions used in determining the value was an expected volatility of 155%, an average interest rate of 6.68% per annum and an expected holding period of two years. The estimated value of these options was expensed in the year ended February 28, 2001. These options are subject to certain anti-dilution provisions and provide registration rights for the underlying shares. The agreement can be terminated in the event of a default under the agreement by either party which is not corrected within 30 days after notice is given.

On August 8, 2000, following certain disagreements concerning Traffix's use of the Company's database, the Company entered into a Forbearance Agreement and amended the security agreement with Traffix. The Company made a \$50,000 payment against the \$500,000 convertible note which was funded personally by its major stockholder/president. The Note was amended to provide for payment on demand. The amended security agreement requires the Company to remit to Traffix, 50% of collections on the outstanding accounts receivable as of August 10, 2000 and 25% of all subsequent accounts receivable collected, within five days. Payments are to be credited, first to interest and then to principal. Traffix is also to receive 50% of all other cash receipts, including additional loans, until the Note is paid. The amended security agreement also includes all accounts of the Company and all security, or guarantees held with respect to the accounts and all account proceeds. In addition, the Company's major stockholder/president personally guaranteed up to \$250,000 of the Note of which \$160,000, (including the two payments of \$50,000 each discussed below) has been paid against this guaranty.

Due to the above amendment, Traffix agreed not to demand payment on the Note or commence any action against the Company, as long as it receives payments for interest and principal of at least \$10,000 per month or collection of the Company's accounts receivable or money from the guarantor, the Company's major stockholder/president, and the Company generates gross revenues of at least \$75,000 per month.

On August 8, 2000, the Company received \$300,000 from American Warrant Partners,



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LLC ("AWP") evidenced by an 8% convertible subordinated promissory note (see below). The Company did not remit 50% of the cash proceeds of this note, as required by the Forbearance Agreement, which put the Company into default under its agreement with Traffix. The Company has not obtained a waiver of the default, however, the major stockholder/president personally made two payments of \$50,000 each towards the principal and interest on the Traffix Note. The Company recorded these payments as a loan from its stockholder/president. In addition, the Company agreed to remit 50% (formerly 25%) of cash received from new accounts receivable.

On May 16, 2001, the Company entered into an agreement Traffix, Inc. which amended the aforementioned Forbearance Agreement dated August 8, 2000. The Company agreed to pay \$10,000 on signing. Upon the closing of the AWP financing (see Note G), Traffix was to be paid an additional \$10,000. Commencing on June 1, 2001, the Company agreed to a payment schedule of a minimum of \$10,000 per month. Since May 16, 2001 the Company has not made all of the required \$10,000 monthly payments to Traffix, as called for by the amended Forbearance Agreement. As a result, as of August 31, 2002, the Company is in default of its amended Forbearance Agreement with Traffix.

LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
August 31, 2003

### NOTE C - DEBT NOT IN COMPLIANCE WITH TERMS

[1] On August 8, 2000, AWP loaned the Company \$300,000 evidenced by 8% convertible subordinated promissory note with a maturity date of August 8, 2002. The note is convertible, at the option of AWP, into common stock at \$.25 per share (market price of \$.4375 per share), subject to adjustment which resulted in a discount of the note of approximately \$201,000. This discount was immediately recognized as interest expense due to the ability of AWP to convert the note at any time. Interest is payable quarterly commencing on September 30, 2000. The Company also issued a five-year warrant expiring on August 8, 2005 to purchase 600,000 shares of common stock, exercisable at \$.40 per share, subject to adjustment, to be exercised in whole or in part. The value of this warrant at grant date, utilizing the Black-Scholes option-pricing model, was approximately \$260,000. The assumptions used in determining the value was an expected volatility of 227%, an average interest rate of 6.06% per annum and an expected holding period of five years. The allocated value of the warrant is \$99,000. This amount is to be amortized over the life of the two-year note, or shorter if exercised earlier. Based upon the values ascribed to the convertibility feature of the note and the warrant, the Company has recorded additional interest expense of approximately \$228,000 during the year ended February 28, 2001. The Company also entered into a registration rights agreement whereby a Registration Statement for the shares is to be filed as soon as reasonably practicable but not later than September 15, 2000. The Company did not file the Registration Statement by September 15, 2000 and since a Registration Statement was not declared effective by November 15, 2000, the terms of the agreement are that for each 30-day period that the Registration Statement is not declared effective, the conversion price of \$0.25 of the convertible note and

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the warrant exercise price of \$0.40 will each be reduced by 2% per 30-day period, until the exercise price reaches \$0.05. Pursuant to this provision, at February 28, 2002, the reduced conversion price and the exercise prices were each \$0.04 respectively. In addition, the interest rate on the convertible note will increase 2% for each 30-day period, not to exceed 15%. Pursuant to this provision, the Company has recorded interest expense of \$2,000 and \$8,000 for the three and six months ended August 31, 2002, respectively. As of August 31, 2002, the interest rate was 15%. Certain officers and directors agreed to a lock-up agreement restricting their right to sell, transfer, pledge or hypothecate or otherwise encumber their shares until the earlier of 1) the one year anniversary of the agreement, 2) the effective date of the Registration Statement or 3) until the Company raises \$1,000,000 in equity or debt financing. The Company agreed to recommend and use its best efforts to elect a representative of AWP to the Board of Directors until one year from the date of the agreement or until the Company raises \$1,000,000 in equity or debt financing.

On May 16, 2001, the Company entered into an amendment, waiver and consent relating to the 8% convertible subordinated promissory note, warrant, and registration rights agreement revising the conversion price of the promissory note and the exercise price of the warrant to the lower of \$0.12 or 80% of the current market price on the date immediately preceding the date of the exercise or conversion. The Company is required to register the underlying common stock in a registration statement to be filed in connection with a proposed new investment no later than 60 days from June 15, 2001, in consideration for which, AWP has agreed to waive any penalty provisions with respect to the filing of the registration statement and consent to the issuance of common stock below the then applicable conversion or exercise price of the promissory note and warrant relating to the financing received on May 24, 2001.

LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
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NOTE C - DEBT NOT IN COMPLIANCE WITH TERMS (CONTINUED)

[1] (continued)

Pursuant to this amendment of the Conversion and Exercise price, the Company recorded a charge of approximately \$239,000 during the quarter ended May 31, 2001, which represents the beneficial conversion feature resulting from the difference between the fair market value of the shares at the effective date of the amendment and the effective conversion rate of the note.

[2] On May 24, 2001, the Company entered into an agreement with Private Capital Group, LLC ("PCG") (an entity related to AWP) for the sale of \$200,000 of 8% convertible debentures with Private Capital Group, LLC ("PCG") (an entity related to American Warrant Partners) which can be converted at any time by the holder or will automatically convert into common stock in five years, at the lower of \$0.12 per share or 80% of the market price as defined. The \$200,000 Note has been personally guaranteed by the Company's major stockholder/president with 750,000 of

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his shares of the Company's stock being held in escrow. The Company also agreed to file a registration statement for the shares but no later than sixty calendar days from June 15, 2001. The Company did not file the registration statement within the sixty-day period. The lenders waived this noncompliance. At February 28, 2002, the Company had received \$175,000 of proceeds from this note. The Company has recorded a charge of \$175,000 for the year ended February 28, 2002. The charge represents the beneficial conversion feature resulting from the differences between the fair market value of the shares at the date of issuance of the debt and the effective conversion rate for the convertible debentures.

On January 31, 2002, the Company was notified that it was in default of its convertible debentures agreements with Private Capital Group, LLC ("PCG") and its 8% convertible subordinated promissory note to American Warrant.

As of January 31, 2002 the Company had not filed its quarterly report on Form 10-QSB for the period ending November 30, 2001 within the time required pursuant to Rule 13a-13 of the Securities Exchange Act of 1934. PCG considered this to be an event of default as defined in the debenture agreement and demanded that the Company cure this default within thirty business days in accordance with the debenture agreement. The Company believed that it cured this default with the filing of this Form 10-QSB for the period ending November 30, 2001 on February 11, 2002.

The Company has not paid the interest due on the promissory note, which American Warrant considers this to be an event of default under the note. This default was not cured within twenty calendar days therefore, the principal and accrued interest are payable immediately.

On June 28, 2002, the Company entered into an Agreement and Release with AWP and PCG, the holders of the Company's 8% convertible promissory notes. The Agreement and Release addresses the Company's noncompliance with the terms of the 8% convertible promissory notes.

LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
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### NOTE C - DEBT NOT IN COMPLIANCE WITH TERMS (CONTINUED)

Pursuant to the Agreement and Release, AWP and PCG in the aggregate converted \$200,000 of the 8% convertible promissory notes at a price of \$0.04 per share, as adjusted, for an aggregate of 5,000,000 shares of the Company's common stock. Should the price of the Company's stock not reach and remain at \$0.50 per share for a minimum period of thirty trading days within 120 days of a merger with an operating company, at an average volume of 150,000 shares per day, then the Company will issue a total of an additional 6,000,000 shares of its common stock to AWP and PCG. Since a merger with an operating company did not occur within thirty days of the aforementioned agreement and release, AWP and PCG have the option to receive immediate repayment of their notes or to receive the additional 6,000,000 shares of common stock. On November 26, 2002, the Company issued the aforementioned 6,000,000 shares of common stock to AWP and PCG.

Also pursuant to the Agreement and Release described above, AWP exercised the warrants that were issued in conjunction with the 8% convertible promissory

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notes. These warrants were exercised on a cashless basis into 512,951 shares of the Company's common stock.

The 800,000 shares that had been held in escrow as security for the promissory notes were released and returned to the Company's president and chief executive officer.

### LCS GROUP, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements (unaudited)  
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#### NOTE D - Bridge Note

On May 28, 2002, the Company entered into a loan agreement with a third party for \$75,000. In conjunction with this loan the Company also granted the third party 200,000 shares of the Company's common stock. The Company's president, chief executive officer and principal stockholder had personally pledged 2,000,000 shares of the Company common stock as collateral for the loan. The Company defaulted on the aforementioned loan when it was not able to make the required repayment of \$75,000 on June 11, 2002. Pursuant to the loan agreement, the Company was required to issue 10,000 shares of the Company's Common Stock ("Penalty Shares") to the third party for each day the loan is past due.

On May 1, 2003 the Company repaid the \$75,000 loan from the third party. In addition the Company has agreed to issue 1 million shares of it's common stock in full settlement of the default provisions under the note. In order to issue these shares the Company must amend its certificate of incorporation to increase the number of shares it is authorized to issue. The Company has also agreed to issue and additional 100,000 shares of common stock to the third party if the certificate of incorporation is not amended within six months. The third party also received piggyback registration rights with respect it the aforementioned shares. Concurrent with the repayment of the loan, the third party has also released 2 million shares of the Company's stock to the Company's major stockholder/president that the third party had been holding as collateral for the loan.

#### NOTE E - Convertible Debt

During May, 2003, the Company entered into an agreement to borrow funds, payable on demand, with no interest, and will be convertible into common stock of the Company at \$.03 per share. Since the current loan agreement provides that the authorized number of shares required to convert the loan is subject to shareholder approval, a commitment date has not occurred. Upon approval for an increase in the authorized number of shares, a substantial charge may be incurred representing the beneficial conversion feature on the difference between the stated conversion of \$.03 per share and the market price. At August 31, 2003, such charge could amount to the full loan proceeds under this agreement. As of October 21, 2003, shareholder approval for such change in authorized shares has not been effectuated.

As of October 22, 2003, \$381,853 has been borrowed under this agreement.

#### NOTE F - Settlement of Litigation

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On May 1, 2003 a complaint naming the Company and its two officers was filed by a third party in Palm Beach County, Florida. The complaint alleged a breach of contract and contained allegations of losses of \$1,625,000 plus securities and other compensation. The Company entered into a settlement agreement on September 5, 2003. The settlement calls for the issuance of 100,000 shares of the Company's common stock and payment of \$10,000 in cash. The Company accrued this settlement as of August 31, 2003, the common stock being valued at \$12,000 based upon the market price on the settlement date.

### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

On July 16, 2003, pursuant to the terms of Section 251(g) of the Delaware General Corporation Law, LCS Golf, Inc. hereafter referred to as "Golf," became the wholly-owned subsidiary of LCS Group, Inc., hereinafter referred to as "Group" or "we." Pursuant to this transaction, Group acquired all of the assets of Golf, all former stockholders of Golf became the stockholders of Group, which is the entity that is now publicly traded on the OTC Bulletin Board, and the officers and sole director of Golf became the officers and sole director of Group. The historical and financial information that we have set forth in this Item relate to Golf except where the context indicates that it refers to Group.

We were a holding company that until December 31, 2001 operated as a provider of out sourcing of permission e-mail marketing technologies and services. We provided permission email direct marketing services through Golfpromo.net and Targetmails.com, Internet and direct marketing services through Ifusionco.com. and PlayGolfNow.com, Golf ecommerce news and information through a vertical golf portal and discounts on golf services.

We have terminated all of our revenue generating operations and released all but two of our employees, our two executive officers. As of August 31, 2003, we had lost most of our websites and domain names, and our database had become obsolete. Some of these websites and domain names are being used by a company owned by our Chief Operating Officer. We do not intend to recover any of these websites and/or domain names, update our database, or resume our prior operations.

On August 21, 2003, we, together with our subsidiary, LCS Acquisition Corp., and Conversion Services International, Inc. and Scott Newman and Glenn Peipert, CSI's executive officers and principal stockholders, executed an Agreement and Plan of Reorganization to merge CSI into LCS Acquisition Corp. If the transaction is consummated, CSI will become the operating entity, LCS Group will change its name to Conversion Services International, Inc. and the CSI stockholders will control approximately between 85% and 90% of the shares of the combined company. The transaction is subject, among other things, to the approval of the CSI stockholders, the approval by the LCS Group stockholders to an increase in the authorized LCS Group shares to one billion and appropriate due diligence by the parties.

CSI was founded in 1990 by Messrs. Newman and Peipert and is located in East Hanover, New Jersey. The company, with its Center for Data Warehousing, is a leading provider of a new category of professional services that embraces IT Management Consulting, Data Warehousing, Business Intelligence and e-Business.

#### Results of Operations

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Three Months Ended August 31, 2003, Compared to Three Months Ended August 31, 2002

### Revenues

We had no revenues for the three months ended August 31, 2003 as compared to \$11,543 for the three months ended August 31, 2002. This decrease resulted from our termination of revenue generating operations.

### Cost of Revenue

We had no cost of revenues for the three months ended August 31, 2003 or the three months ended August 31, 2002.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses were \$156,169 for the three months ended August 31, 2003 compared to \$123,355 for the three months ended August 31, 2002.

### Interest Expense

Interest expense consists of interest on debt obligations and common stock issued or issuable in connection with debt obligations. Interest expense was \$23,088 for the three months ending August 31, 2003 compared to \$530,516 for the three months ending August 31, 2002.

### Income Taxes

No provision for federal or state income taxes was recorded as we have incurred net operating losses since inception through August 31, 2003. The tax benefit of the net operating losses has been reduced by a 100% valuation allowance.

### Loss

Our net loss for the three-month period ended August 31, 2003 was (\$179,257), compared with a net loss of (\$642,328) for the three-month period ended August 31, 2002. For the three-month period ended August 31, 2003, net loss per common share, basic and diluted, was (\$0.00) per share. For the three-month period ended August 31, 2002, net loss per common share, basic and diluted, was (\$0.01) per share.

Six Months Ended August 31, 2003, Compared to Six Months Ended August 31, 2002

### Revenues

We had no revenues for the six months ended August 31, 2003 as compared to \$31,908 for the six months ended August 31, 2002. This decrease resulted from our termination of revenue generating operations.

### Cost of Revenue

We had no cost of revenues for the six months ended August 31, 2003 or the six months ended August 31, 2002.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses were \$361,641 for the six months ended August 31 2003 compared to \$271,298 for the six months ended August 31, 2002.

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### Interest Expense

Interest expense consists of interest on debt obligations and common stock issued or issuable in connection with debt obligations. Interest expense was \$49,864 for the six months ending August 31, 2003 compared to \$604,766 for the six months ending August 31, 2002.

### Income Taxes

No provision for federal or state income taxes was recorded as we have incurred net operating losses since inception through August 31, 2003. The tax benefit of the net operating losses has been reduced by a 100% valuation allowance.

### Loss

Our net loss for the six-month period ended August 31, 2003 was (\$411,505), compared with a net loss of (\$844,156) for the six-month period ended August 31, 2002. For the six-month period ended August 31, 2003, net loss per common share, basic and diluted, was (\$0.01) per share. For the six-month period ended August 31, 2002, net loss per common share, basic and diluted, was (\$0.02) per share.

### Liquidity and Capital Resources

#### Cash Balance, Working Capital and Cash Flows from Operating Activities

We had negative cash flow from operations of (\$143,477) during the six-month period ended August 31, 2003 because we had no revenue generating operations.

Over the 24-month period ending March 31, 2002, we continuously reduced our operations so that as of that date we had suspended almost all of our revenue generating operations because the income generated by our business was not sufficient to sustain these operations. Since that date we have terminated all of our revenue generating operations.

During the past six months lenders have advanced funds on our behalf that, as of the date of this filing, approximate \$400,000. These advances bear no interest and are repayable on demand. They will be convertible into our common stock at the rate of \$0.03 per share after we have amended our certificate of incorporation to increase the number of shares of common stock we are authorized to issue. We have used these funds to repay certain indebtedness and for professional fees and to pay certain ongoing expenses. Certain of these lenders are holders of our common stock and/or have loaned funds to CSI.

On May 28, 2002, we entered into a loan agreement with an unaffiliated party pursuant to which we borrowed \$75,000. The loan bore no interest and was repayable by July 23, 2002. We issued 200,000 shares of our common stock to the lender. The loan agreement provided that if the loan was not repaid by the due date, we would be obligated to issue 10,000 shares of our common stock to the lender for each day that the loan remained unpaid.

On May 1, 2003, we repaid the \$75,000 loan to the lender and agreed to issue him one million shares of our common stock as soon as we amend our certificate of incorporation to increase the number of shares we are authorized to issue, which will then permit us to issue these shares. We also agreed to issue him an additional 100,000 shares in the event that we fail to commence the procedure to effect this amendment prior to six months after the repayment of the loan, and granted him certain "piggy-back" registration rights with respect to his shares. The lender released to Dr. Mitchell 2 million shares of our common stock owned by Dr. Mitchell that he was holding as collateral for the repayment of the loan. In addition, the lender, Dr. Mitchell and Golf exchanged general releases.

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We continue to have a significant working capital deficiency and to generate substantial losses.

Issues and Uncertainties

Forward Looking Statements

Certain statements in this Report, and any documents incorporated by reference herein, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Litigation Reform Act of 1995. These forward-looking statements include, among others words such as "expects," "anticipates," "intends," "believes" and other similar language. Our actual results could differ materially from those discussed herein. You should not place undue reliance on these forward-looking statements, which apply only as of the date of this Report. Factors that could cause or contribute to such differences include, but are not limited to, the risks discussed in the risk factors set forth below, which are not meant to be all-inclusive.

Risks Associated with our Company

We currently have no revenue generating operations. The following discussion highlights certain material risks we currently face.

GOLF IS IN DEFAULT OF A SENIOR SECURED LOAN, WHICH COULD PREVENT US FROM AFFILIATING WITH A REVENUE GENERATING BUSINESS.

Golf's failure to remit 50% of the cash proceeds from a financing transaction with American Warrant Partners to Traffix, Inc. resulted in one of a number of defaults under Golf's forbearance agreement with Traffix. Although we believe that we are not bound by Golf's agreement with Traffix, we cannot assure you that if Traffix elects to pursue its remedies under the forbearance agreement against us we will be successful in maintaining our position. In the event that we are not successful or are otherwise unable to reach a resolution with Traffix acceptable to us, we may be unable to affiliate with a revenue generating business because, among other things, Traffix's actions could prevent us from obtaining needed financing. In addition, in the event that we are obligated to satisfy Golf's continuing obligations under the Traffix agreements, any cash flow we may generate in the future would be significantly adversely impacted if we are required to remit 50% from new accounts receivable until Traffix is paid in full. See also Notes B through D to Golf's unaudited consolidated financial statements for the six months ended August 31, 2003 for information relating to additional defaults by Golf on Golf's outstanding indebtedness for which we could be liable.

OUR FINANCIAL CONDITION IS EXTREMELY WEAK AND WE MAY BE UNABLE TO CONTINUE AS A GOING CONCERN.

Our operations have been dependent upon short-term borrowings and other funding resources. From March 1, 1999 through August 31, 2003, our president made net advances of approximately \$910,497, of which \$41,144 was advanced during our fiscal year ended February 28, 2003, \$260,024 was advanced during our fiscal year ended February 28, 2002 and \$359,566 was advanced during our fiscal year ended February 28, 2001. Our independent auditors' report on our consolidated financial statements for the year ended February 28, 2003 and the notes to our unaudited financial statements for the six months ended August 31, 2003 include language reflecting that substantial doubt exists as to our ability to continue as a going concern. Our financial statements show an accumulated deficit of approximately \$[INSERT AMOUNT]. We expect to continue to incur net losses and negative cash flow for the foreseeable future and, unless we are able to acquire or affiliate with a business that generates revenue and secure financing



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necessary to support these activities by January 2004, we will most likely be forced to cease all activities. Accordingly, any purchaser of our securities should be prepared to lose his entire investment.

THE LOSS OF OUR CHIEF EXECUTIVE OFFICER WITHOUT AN ADEQUATE REPLACEMENT WOULD REQUIRE US TO TERMINATE ALL ACTIVITIES.

Dr. Michael Mitchell, our president and chief executive officer, is one of only two remaining employees and the only one who devotes any material time to our matters. If Dr. Mitchell leaves the Company or is otherwise unable to act as our Chief Executive Officer, we will be required to terminate all activities unless we are able to find an adequate replacement, which we believe is most unlikely.

### ITEM 3 - Controls and Procedures

Our management, which is comprised of our Chief Executive Officer and Chief Financial Officer, have conducted an evaluation of the effectiveness of disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective in ensuring that all material information required to be filed in this quarterly report has been made known to them in a timely fashion since they are our only employees and we are inactive. There have been no significant changes in internal controls, or in other factors that could significantly affect internal controls, subsequent to the date our Chief Executive Officer and Chief Financial Officer completed their evaluation.

## PART II - OTHER INFORMATION

### ITEM 1. Legal Proceedings

None.

### ITEM 2. Change in Securities

None.

### ITEM 3. Defaults Upon Senior Securities

See Notes B through D to our unaudited consolidated financial statements for the three-month period ending August 31, 2003.

### ITEM 4. Submission of Matters to a Vote of Securities Holders

None.

### ITEM 5. Other Information

None.

### ITEM 6. Exhibits and Reports on Form 8-K

Exhibits

| Exhibit No. | Description |
|-------------|-------------|
|-------------|-------------|

|      |  |
|------|--|
| 31.1 | Certification of Chief Executive Officer pursuant to Rule 13A-14 of the Securities Exchange Act of 1934. |
|------|--|

|      |  |
|------|--|
| 31.2 | Certification of Chief Financial Officer pursuant to Rule 13A-14 |
|------|--|

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of the Securities Exchange Act of 1934.

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Reports of Form 8-K

Form 8-K filed on August 28, 2003.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LCS GROUP, INC.

By: /s/ MICHAEL MITCHELL

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Michael Mitchell Sole Director  
and Principal Executive Officer

By: /s/ ALEX BRUNI

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Alex Bruni  
Principal Accounting and  
Financial Officer

Date: October 22, 2003