ENTERTAINMENT PROPERTIES TRUST Form 10-K February 26, 2008

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES þ **EXCHANGE ACT OF 1934** 

For the fiscal year ended December 31, 2007

or

0	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES ACT
	OF 1934
For the trans	sition period fromto

# Commission file number: 1-13561 ENTERTAINMENT PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

Maryland 43-1790877

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

30 West Pershing Road, Suite 201 Kansas City, Missouri

64108

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (816) 472-1700

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Name of each exchange on which registered

Common shares of beneficial interest, New York Stock Exchange

par value \$.01 per share

New York Stock Exchange

7.75% Series B cumulative redeemable preferred shares of beneficial interest, par value \$.01 per share

5.75% Series C cumulative convertible preferred New York Stock Exchange

shares of beneficial interest, par value \$.01 per share

7.375% Series D cumulative redeemable preferred New York Stock Exchange

shares of beneficial interest, par value \$.01 per share

Securities registered pursuant to Section 12(g) of the Act:

None.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes o No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K, b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b

Accelerated filer o

Non-accelerated filer o

Smaller

reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

The aggregate market value of the common shares of beneficial interest ( common shares ) of the registrant held by non-affiliates, based on the closing price on the last business day of the registrant s most recently completed second fiscal quarter, as reported on the New York Stock Exchange, was \$1,509,557,758.

At February 25, 2008, there were 28,069,129 common shares outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant s definitive Proxy Statement for the 2008 Annual Meeting of Shareholders to be filed with the Commission pursuant to Regulation 14A are incorporated by reference in Part III of this Annual Report on Form 10-K.

#### **Table of Contents**

#### FORWARD LOOKING STATEMENTS

Certain statements contained or incorporated by reference herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended (the Securities Act ), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ). The forward-looking statements may refer to financial condition, results of operations, plans, objectives, future financial performance and business of the Company. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Our future results, financial condition and business may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as approximates, believes. expects. anticipates. estimates. intends. plans would. may or other similar expressions in this. on Form 10-K. In addition, references to our budgeted amounts are forward looking statements. These forward-looking statements represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to 10-K.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this Annual Report on Form 10-K or the date of any document incorporated by reference. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Annual Report on Form 10-K.

# TABLE OF CONTENTS

DADTI	Page
PART I	4
Item 1. Business	4
Item 1A. Risk Factors	10
<u>Item 1B. Unresolved Staff Comments</u>	21
<u>Item 2. Properties</u>	22
<u>Item 3. Legal Proceedings</u>	28
Item 4. Submission of Matters to a Vote of Security Holders	28
PART II	29
Item 5. Market for Registrant s Common Equity, Related Stockholder Matters and Issuer Purchases of	
<u>Equity Securities</u>	29
Item 6. Selected Financial Data	31
Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations.	33
Item 7A. Quantitative and Qualitative Disclosures About Market Risk.	55
Item 8. Financial Statements and Supplementary Data.	57
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.	111
Item 9A. Controls and Procedures	111
Item 9B. Other Information	113
PART III	113
Item 10. Directors, Executive Officers and Corporate Governance	113
Item 11. Executive Compensation.	113
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder	
<u>Matters</u>	113
Item 13. Certain Relationships and Related Transactions, and Director Independence	114
Item 14. Principal Accountant Fees and Services	114
PART IV	114
Item 15. Exhibits and Financial Statement Schedules	114
Computation of Ratio of Earnings to Fixed Charges	
Comutation of Ratio of Earnings to Combined Fixed Charges and Preferred Distributions Subsidiaries	
Consent of KPMG LLP	
Section 302 Certification	
Section 302 Certification	
Section 906 Certification Section 906 Certification	
3	

#### **PART I**

# Item 1. Business

# General

Entertainment Properties Trust ( we, us, EPR or the Company ) was formed on August 22, 1997 as a Maryland real estate investment trust ( REIT ), and an initial public offering of common shares of beneficial interest ( common shares ) was completed on November 18, 1997. EPR develops, owns, leases and finances properties for consumer preferred high-quality businesses. As further explained under Growth Strategies below, our investments are guided by a focus on inflection opportunities that offer enduring values, excellent executions, attractive economics and an advantageous market position.

We are a self-administered REIT. As of December 31, 2007, our real estate portfolio was comprised of approximately \$1.9 billion in assets (before accumulated depreciation) and includes 79 megaplex theatre properties (including four joint venture properties) located in 26 states and Ontario, Canada, one additional theatre property under development, eight entertainment retail centers (including two joint venture properties) located in Westminster, Colorado, New Rochelle, New York, White Plains, New York, Burbank, California and Ontario, Canada, one additional entertainment retail center under development and land parcels leased to restaurant and retail operators or available for development adjacent to several of our theatre properties. We also own a metropolitan ski area located in Bellefontaine, Ohio, six wineries and six vineyards located in California and a 50% interest in a joint venture which owns 12 public charter schools located in seven states and the District of Columbia.

As of December 31, 2007, our real estate portfolio of megaplex theatre properties consisted of 6.6 million square feet and was 100% occupied, and our remaining real estate portfolio consisted of 2.5 million square feet and was 98% occupied. The combined real estate portfolio consisted of 9.1 million square feet and was 99% occupied. Our theatre properties are leased to ten different leading theatre operators. At December 31, 2007, approximately 51% of our megaplex theatre properties were leased to American Multi-Cinema, Inc. ( AMC ), a subsidiary of AMC Entertainment, Inc. ( AMCE ).

As further described in Note 4 to the consolidated financial statements in this Annual Report on Form 10-K, as of December 31, 2007, our real estate mortgage loan portfolio consisted of eight notes receivable with a carrying value of \$325.4 million, including related accrued interest. The largest individual loan is denominated in Canadian dollars and had a carrying value of US \$103.7 million at December 31, 2007, including accrued interest receivable. This mortgage note bears interest at 15%, and has been provided to a partnership for the purpose of developing a 13 level entertainment retail center in downtown Toronto in Ontario, Canada. It is anticipated that the development of this center will be completed in 2008 at a total cost of approximately \$315 million Canadian, and will contain approximately 360,000 square feet of net rentable area (excluding signage). We also have an option to purchase a 50% equity interest in this project. Our real estate mortgage loan portfolio at December 31, 2007 also includes a note receivable for the development of a water-park anchored entertainment village located in Kansas with a carrying value of \$95.7 million, including accrued interest, and five notes receivable with a combined total carrying value of \$122.5 million, including accrued interest, secured by ten metropolitan ski areas and related development land covering approximately 6,063 acres located in New Hampshire, Vermont, Missouri, Indiana, Ohio and Pennsylvania.

4

#### **Table of Contents**

Our total investments were \$2.3 billion at December 31, 2007. Total investments as defined herein include the sum of the carrying values of rental properties (before accumulated depreciation), property under development, mortgage notes receivable (including related accrued interest receivable), investment in joint ventures, intangible assets (before accumulated amortization), notes receivable and less minority interests. Below is a reconciliation of the carrying value of total investments to the consolidated balance sheet at December 31, 2007 (in thousands):

Rental properties, net of accumlated depreciation	\$1,650,312
Add back accumlated depreciation on rental properties	177,607
Property under development	23,001
Mortage notes and related accrued interest receivable	325,442
Investment in joint ventures	42,331
Intangible assets, net of accumulated amortization	16,528
Add back accumlated amortization on intangible assets	5,442
Accounts and notes receivable	61,193
Less accounts receivable	(31,265)
Less minority interests	(18,141)

Total investments \$2,252,450

Of our total investments of \$2.3 billion at December 31, 2007, \$1.9 billion or 85% related to megaplex theatres, entertainment retail centers and other retail parcels, and \$344.9 million or 15% related to recreational and specialty properties. Furthermore, of the \$344.9 million related to recreational and specialty properties, \$135.1 million related to metropolitan ski areas, \$67.1 million related to vineyards and wineries, \$95.7 million related to the water-park anchored entertainment village, \$43.5 million related to public charter schools and \$3.5 million related to an amphitheatre.

As further described in Note 2 to the consolidated financial statements included in this Annual Report on Form 10-K, during the year ended December 31, 2007, \$48.5 million, or approximately 21% of our total revenue was derived from our four entertainment retail centers in Ontario, Canada and the mortgage note receivable secured by property in Canada described above. The Company s wholly-owned subsidiaries that hold the Canadian entertainment retail centers, third party debt and mortgage note receivable represent approximately \$233.3 million or 23% of the Company s net assets as of December 31, 2007.

We aggregate the financial information of all our investments into one reportable segment because our investments have similar economic characteristics and because we do not internally report and we are not internally organized by investment or transaction type. For a discussion of material property acquisitions during the year ended December 31, 2007, see Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Recent Developments.

We believe destination entertainment, entertainment-related, recreational and specialty properties are important sectors of the real estate industry and that, as a result of our focus on properties in these sectors and the industry relationships of our management, we have a competitive advantage in providing capital to operators of these types of properties. Our principal business objective is

5

#### **Table of Contents**

to be the nation s leading destination entertainment, entertainment-related, recreation and specialty real estate company by continuing to develop, acquire or finance high-quality properties. Our investments are generally structured as long-term triple-net leases that require the tenants to pay substantially all expenses associated with the operation and maintenance of the property, or as long-term mortgages with economics similar to our triple-net lease structure.

#### Megaplex Theatres

A significant portion of our assets consist of megaplex theatres. Megaplex theatres typically have at least 10 screens with stadium-style seating (seating with elevation between rows to provide unobstructed viewing) and are equipped with amenities that significantly enhance the audio and visual experience of the patron. We believe the development of new generation megaplex theatres, including the introduction of digital cinema, has accelerated the obsolescence of many of the previous generation of multiplex movie theatres by setting new standards for moviegoers, who, in our experience, have demonstrated their preference for the more attractive surroundings, wider variety of films, enhanced quality of visual presentation and superior customer service typical of megaplex theatres.

We expect the development of megaplex theatres to continue in the United States and abroad for the foreseeable future. With the development of the stadium style megaplex theatre as the preeminent format for cinema exhibition, the older generation of smaller flat-floor theatres has generally experienced a significant downturn in attendance and performance. As a result of the significant capital commitment involved in building megaplex theatres and the experience and industry relationships of our management, we believe we will continue to have opportunities to provide capital to businesses that seek to develop and operate these properties, but would prefer to lease rather than own the properties. We believe our ability to finance these properties will enable us to continue to grow our asset base (See Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations for a discussion of capital requirements necessary for the Company s continued growth).

#### **Entertainment Retail Centers**

We continue to seek opportunities for the development of additional restaurant, retail and other entertainment venues around our existing portfolio and our properties under development. The opportunity to capitalize on the traffic generation of our market-dominant theatres to create entertainment retail centers ( ERC s ) not only strengthens the execution of the megaplex movie theatre but adds diversity to our tenant and asset base. We have and will continue to evaluate our existing portfolio and construction projects for additional development of retail and entertainment density, and we will also continue to evaluate the purchase or financing of existing ERC s that have demonstrated strong financial performance and meet our quality standards. The leasing and property management requirements of our ERC s are generally met through the use of third-party professional service providers.

## Recreational and Specialty Properties

The venue replacement cycle in theatrical exhibition represents what we consider an inflection opportunity, a demand for new capital stimulated by a need to upgrade to new technologies and related amenities. We expect other destination retail, recreational and specialty properties to undergo similar transformations stimulated by growth, renewal and/or restructuring. We have begun and expect to continue to pursue acquiring, developing and financing new generations of

6

#### **Table of Contents**

attractive and successful properties in selected niche markets. We believe our ability to invest in these properties will enable us to continue to grow and diversify our asset base.

# **Business Objectives and Strategies**

Our primary business objective is to continue to enhance shareholder value by achieving predictable and increasing Funds From Operations (FFO) per Share (See Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Funds From Operations for a discussion of FFO), through the acquisition, development and financing of high-quality properties. We intend to achieve this objective by continuing to execute the Growth Strategies, Operating Strategies and Capitalization Strategies described below:

#### **Growth Strategies**

As a part of our growth strategy, we will consider developing or acquiring additional megaplex theatre properties, and developing or acquiring single-tenant entertainment, entertainment-related, recreational or specialty properties. We will also consider developing or acquiring additional ERC s. We may also pursue opportunities to provide mortgage financing for these same property types in certain situations where this structure is more advantageous than owning the underlying real estate.

Our investing strategy centers on certain guiding principles:

Inflection Opportunity

We look for a new generation of facilities emerging as a result of age, technology, or change in the lifestyle of consumers which create development, renewal or restructuring opportunities requiring significant capital. *Enduring Value* 

We look for real estate that supports activities that are commercially successful and have a reasonable basis for continued and sustainable customer demand in the future. Further, we seek circumstances where the magnitude of change in the new generation of facilities adds substantially to the customer experience.

**Excellent Execution** 

We seek attractive locations and best-of-class executions that create market-dominant properties which we believe create a competitive advantage and enhance sustainable customer demand within the category despite a potential change in tenant. We minimize the potential for turnover by seeking quality tenants with a reliable track record of customer service and satisfaction.

Attractive Economics

We seek investments that provide accretive returns initially and increasing returns over time with rent escalators and percentage rent features that allow participation in the financial performance of the property. Further, we are interested in investments that provide a depth of opportunity to invest sufficient capital to be meaningful to our total financial results and also provide a diversity by market, geography or tenant operator.

Advantageous Position

In combination with the preceding principles, when investing we look for a competitive advantage such as unique knowledge of the category, access to industry information, a preferred tenant relationship, or other relationships that provide access to sites and development projects.

7

#### **Table of Contents**

#### **Operating Strategies**

Lease Risk Minimization

To avoid initial lease-up risks and produce a predictable income stream, we typically acquire single-tenant properties that are leased under long-term leases. We believe our willingness to make long-term investments in properties offers our tenants financial flexibility and allows tenants to allocate capital to their core businesses. Although we will continue to emphasize single-tenant properties, we have acquired and may continue to acquire multi-tenant properties we believe add value to our shareholders.

#### Lease Structure

We have structured our property acquisitions and leasing arrangements to achieve a positive spread between our cost of capital and the rentals paid by our tenants. We typically structure leases on a triple-net basis under which the tenants bear the principal portion of the financial and operational responsibility for the properties. During each lease term and any renewal periods, the leases typically provide for periodic increases in rent and/or percentage rent based upon a percentage of the tenant s gross sales over a pre-determined level. In our multi-tenant property leases and some of our theatre leases, we generally require the tenant to pay a common area maintenance (CAM) charge to defray its pro rata share of insurance, taxes and maintenance costs.

## Mortgage Structure

We have structured our mortgages to achieve economics similar to our triple-net lease structure with a positive spread between our cost of capital and the interest paid by our tenants. During each mortgage term and any renewal periods, the notes typically provide for periodic increases in interest and/or percentage rent based upon a percentage of the tenant s gross sales over a pre-determined level.

#### Tenant and Customer Relationships

We intend to continue developing and maintaining long-term working relationships with theatre, restaurant, retail, entertainment, recreation and specialty business operators and developers by providing capital for multiple properties on an international, national or regional basis, thereby creating efficiency and value for both the operators and the Company.

## Portfolio Diversification

We will endeavor to further diversify our asset base by property type, geographic location and tenant or customer. In pursuing this diversification strategy, we will target theatre, restaurant, retail, recreation and specialty business operators that we view as leaders in their market segments and have the ability to compete effectively and perform under their agreements with the Company.

#### Development

We intend to continue developing properties that meet our guiding principles. We generally do not begin development of a single tenant property without a signed lease providing for rental payments during the development period that are commensurate with our level of capital investment. In the case of a multi-tenant development, we generally require a significant amount of the development to be pre-leased prior to construction to minimize lease-up risk. In addition, to minimize overhead costs and to provide the greatest amount of flexibility, we generally outsource construction management to third party firms.

8

#### **Table of Contents**

#### Capitalization Strategies

Debt and Equity Financing

We fund the acquisition of properties and mortgage notes receivable with a combination of debt, preferred equity and common equity. We expect to maintain a debt to total capitalization ratio (i.e., long-term debt of the Company as a percentage of shareholders—equity plus total liabilities) of between 50% and 55%. However, the timing and size of our equity offerings may cause us to temporarily operate outside of this range.

See Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations - Recent Developments for debt and equity transactions during 2007.

Joint Ventures

We will examine and may pursue potential additional joint venture opportunities with institutional investors or developers if the investments to which they relate meet our guiding principles discussed above. We may employ higher leverage in joint ventures.

Payment of Regular Distributions

We have paid and expect to continue to pay quarterly dividend distributions to our common and preferred shareholders. Our Series B cumulative redeemable preferred shares (Series B preferred shares) have a dividend rate of 7.75%, our Series C cumulative convertible preferred shares (Series C preferred shares) have a dividend rate of 5.75%, and our Series D cumulative redeemable preferred shares (Series D preferred shares) have a dividend rate of 7.375%. Among the factors the Company s board of trustees (Board of Trustees) considers in setting the common share distribution rate are the applicable REIT tax rules and regulations that apply to distributions, the Company s results of operations, including FFO per share, and the Company s Cash Available for Distribution (defined as net cash flow available for distribution after payment of operating expenses, debt service, and other obligations). We expect to periodically increase distributions on our common shares as FFO and Cash Available for Distribution increase and as other considerations and factors warrant.

As described in Note 12 to the consolidated financial statements in this Annual Report on Form 10-K, on May 29, 2007, we completed the redemption of all 2.3 million of our outstanding 9.50% Series A cumulative redeemable preferred shares (Series A preferred shares).

## Competition

We compete for real estate financing opportunities with other companies that invest in real estate, as well as traditional financial sources such as banks and insurance companies. REITs have financed and may continue to seek to finance destination entertainment, entertainment-related, recreational or specialty properties as new properties are developed or become available for acquisition.

#### **Employees**

As of December 31, 2007, we had 16 full time employees.

g

#### **Table of Contents**

#### **Principal Executive Offices**

The Company s principal executive offices are located at 30 W. Pershing Road, Suite 201, Kansas City, Missouri 64108; telephone (816) 472-1700.

#### Materials Available on Our Website

Our internet website address is www.eprkc.com. We make available, free of charge, through our website copies of our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the Exchange Act ) as soon as reasonably practicable after we electronically file such material with, or furnish it to the Securities and Exchange Commission (the Commission or SEC ). You may also view our Code of Business Conduct and Ethics, Company Governance Guidelines, Independence Standards for Trustees and the charters of our audit, nominating/company governance, finance and compensation committees on our website. Copies of these documents are also available in print to any person who requests them.

#### **Item 1A. Risk Factors**

There are many risks and uncertainties that can affect our current or future business, operating results, financial performance or share price. Here is a brief description of some of the important factors which could adversely affect our current or future business, operating results, financial condition or share price. This discussion includes a number of forward-looking statements. See Forward Looking Statements.

# **Risks That May Impact Our Financial Condition or Performance**

# We depend on leasing space to tenants on economically favorable terms and collecting rent from our tenants, who may not be able to pay

Our financial results depend significantly on leasing space at our properties to tenants on economically favorable terms. In addition, because a substantial majority of our income comes from leasing real property, our income, funds available to pay indebtedness and funds available for distribution to our shareholders will decrease if a significant number of our tenants cannot pay their rent or if we are not able to maintain our levels of occupancy on favorable terms. If a tenant does not pay its rent, we might not be able to enforce our rights as landlord without delays and might incur substantial legal costs.

If a tenant becomes bankrupt or insolvent, that could diminish or eliminate the income we expect from that tenant s leases. We may not be able to evict a tenant solely because of its bankruptcy. On the other hand, a bankruptcy court might authorize the tenant to terminate its leases with us. If that happens, our claim against the bankrupt tenant for unpaid future rent would be subject to statutory limitations that might be substantially less than the remaining rent owed under the leases. In addition, any claim we have for unpaid past rent would likely not be paid in full and we would also have to take a charge against earnings for any accrued straight-line rent receivable related to the leases.

# We could be adversely affected by a mortgagor s bankruptcy or default

If a mortgagor becomes bankrupt or insolvent or defaults under its mortgage, that could force us to declare a default and foreclose on the underlying property. There is a risk that the fair value of

10

#### **Table of Contents**

the property will be less than the carrying value of the note and accrued interest receivable at the time of the foreclosure and we may have to take a charge against earnings. We may experience costs and delays in recovering a property in foreclosure or finding a substitute operator for the property. If the mortgage we hold is subordinated to senior financing secured by the property, our recovery would be limited to any amount remaining after satisfaction of all amounts due to the holder of the senior financing. We have agreed to subordinate our Canadian mortgage financing to bank construction financing obtained by the borrower.

# Our theatre tenants may be adversely affected by the obsolescence of any older multiplex theatres they own or by any overbuilding of megaplex theatres in their markets

The development of megaplex movie theatres has rendered many older multiplex theatres obsolete. To the extent our tenants own a substantial number of multiplexes, they have been, or may in the future be, required to take significant charges against their earnings resulting from the impairment of these assets. Megaplex theatre operators have also been and could in the future be adversely affected by any overbuilding of megaplex theatres in their markets and the cost of financing, building and leasing megaplex theatres.

Operating risks in the entertainment industry may affect the ability of our tenants to perform under their leases. The ability of our tenants to operate successfully in the entertainment industry and remain current on their lease obligations depends on a number of factors, including the availability and popularity of motion pictures, the performance of those pictures in tenants—markets, the allocation of popular pictures to tenants and the terms on which the pictures are licensed. Neither we nor our tenants control the operations of motion picture distributors. Megaplex theatres represent a greater capital investment, and generate higher rents, than the previous generation of multiplex theatres. For this reason, the ability of our tenants to operate profitably and perform under their leases could be dependent on their ability to generate higher revenues per screen than multiplex theatres typically produce. The success of out-of-home entertainment venues such as megaplex theatres, entertainment retail centers and recreational properties also depends on general economic conditions and the willingness of consumers to spend time and money on out-of-home entertainment.

#### Real estate is a competitive business

Our business operates in highly competitive environments. We compete with a large number of real estate property owners and developers, some of which may be willing to accept lower returns on their investments. Principal factors of competition are rent or interest charged, attractiveness of location, the quality of the property and breadth and quality of services provided. Our success depends upon, among other factors, trends of the national and local economies, financial condition and operating results of current and prospective tenants and customers, availability and cost of capital, construction and renovation costs, taxes, governmental regulations, legislation and population trends.

### A single tenant represents a substantial portion of our lease revenues

Approximately 51% of our megaplex theatre properties are leased to AMC, one of the nation s largest movie exhibition companies. AMCE has guaranteed AMC s performance under substantially all of their leases. We have diversified and expect to continue to diversify our real estate portfolio by entering into lease transactions with a number of other leading operators. Nevertheless, our revenues and our continuing ability to pay shareholder dividends are currently substantially dependent on AMC s performance under its leases and AMCE s performance under its guarantee.

11

#### **Table of Contents**

We believe AMC occupies a strong position in the industry and we intend to continue acquiring and leasing back or developing new AMC theatres. However, if for any reason AMC failed to perform under its lease obligations and AMCE did not perform under its guarantee, we could be required to reduce or suspend our shareholder dividends and may not have sufficient funds to support operations until substitute tenants are obtained. If that happened, we cannot predict when or whether we could obtain substitute quality tenants on acceptable terms.

# A single tenant leases or is the mortgagor of all our investments related to metropolitan ski areas

Peak Resorts, Inc. (Peak) is the lessee of our metropolitan ski area in Bellefontaine, Ohio and is the mortgagor on five notes receivable secured by ten metropolitan ski areas and related development land. If Peak failed to perform under its lease and mortgage loan obligations, we may need to reduce our shareholder dividends and may not have sufficient funds to support operations until substitute operators are obtained. If that happened, we cannot predict when or whether we could obtain quality substitute tenants or mortgagors on acceptable terms.

# There are risks inherent in having indebtedness and the use of such indebtedness to fund acquisitions

We currently utilize debt to fund portions of our operations and acquisitions. In a rising interest rate environment, the cost of our variable rate debt and any new debt or other market rate security or instrument may increase. We have used leverage to acquire properties and expect to continue to do so in the future. Although the use of leverage is common in the real estate industry, our use of debt to acquire properties does expose us to some risks. If a significant number of our tenants fail to make their lease payments and we don't have sufficient cash to pay principal and interest on the debt, we could default on our debt obligations. A substantial amount of our debt financing is secured by mortgages on our properties. If we fail to meet our mortgage payments, the lenders could declare a default and foreclose on those properties. In addition, if the tenants of properties in the borrowing bases of our unsecured revolving credit facility or term loan default on their lease or mortgage obligations, or if the properties otherwise fail to qualify for inclusion in the borrowing bases, that could limit the amounts we are able to borrow under the credit facility and the term loan.

# A portion of our secured debt has a hyper-amortization provision which may require us to refinance the debt or sell the properties securing the debt prior to maturity

As of December 31, 2007, we had \$91.1 million outstanding under a single secured mortgage loan agreement that contains a hyper-amortization feature, in which the principal payment schedule is rapidly accelerated, and our principal payments are substantially increased, if we fail to pay the balance on the anticipated prepayment date of July 11, 2008. We undertook this debt on the assumption that we will be able to refinance the debt prior to these hyper-amortization payments becoming due. If we cannot obtain acceptable refinancing at the appropriate time, the hyper-amortization payments will require substantially all of the revenues from those properties securing the debt to be applied to the debt repayment, which could reduce our common share dividend rate and could adversely affect our financial condition and liquidity.

# We have grown rapidly through acquisitions and other investments. We may not be able to maintain this rapid growth and our failure to do so could adversely affect our stock price

We have experienced rapid growth in recent years. We may not be able to maintain a similar rate of growth in the future or manage our growth effectively. Our failure to do so may have a material adverse effect on our financial condition and results of operations and ability to pay dividends to our shareholders.

12

#### **Table of Contents**

#### We must obtain new financing in order to grow

As a REIT, we are required to distribute at least 90% of our taxable net income to shareholders in the form of dividends. This means we are limited in our ability to use internal capital to acquire properties and must continually raise new capital in order to continue to grow and diversify our investment portfolio. Our ability to raise new capital depends in part on factors beyond our control, including conditions in equity and credit markets, conditions in the industries in which our tenants are engaged and the performance of real estate investment trusts generally. We continually consider and evaluate a variety of potential transactions to raise additional capital, but we cannot assure that attractive alternatives will always be available to us, nor that our share price will increase or remain at a level that will permit us to continue to raise equity capital publicly or privately.

# Covenants in our debt instruments could adversely affect our financial condition and our acquisitions and development activities

The mortgages on our properties contain customary covenants such as those that limit our ability, without the prior consent of the lender, to further mortgage the applicable property or to discontinue insurance coverage. Our unsecured revolving credit facility, our term loan and other loans that we may obtain in the future contain customary restrictions, requirements and other limitations on our ability to incur indebtedness, including covenants that limit our ability to incur debt based upon the level of our ratio of total debt to total assets, our ratio of secured debt to total assets, our ratio of EBITDA to interest expense, and fixed charges, and that require us to maintain a certain level of unencumbered assets to unsecured debt. Our ability to borrow under our credit facilities and our term loan is also subject to compliance with certain other covenants. In addition, failure to comply with our covenants could cause a default under the applicable debt instrument, and we may then be required to repay such debt with capital from other sources. Under those circumstances, other sources of capital may not be available to us, or be available only on unattractive terms. Additionally, our ability to satisfy current or prospective lenders insurance requirements may be adversely affected if lenders generally insist upon greater insurance coverage against acts of terrorism than is available to us in the marketplace or on commercially reasonable terms. We rely on debt financing, including borrowings under our unsecured revolving credit facility, our term loan and debt secured by individual properties, to finance our acquisition and development activities and for working capital. If we are unable to obtain debt financing from these or other sources, or to refinance existing indebtedness upon maturity, our financial condition and results of operations would likely be adversely affected. If we breach covenants in our debt agreements, the lenders can declare a default and, if the debt is secured, can take possession of the property securing the defaulted loan.

We may acquire or develop properties or acquire other real estate related companies and this may create risks. We may acquire or develop properties or acquire other real estate related companies when we believe that an acquisition or development is consistent with our business strategies. We may not, however, succeed in consummating desired acquisitions or in completing developments on time. In addition, we may face competition in pursuing acquisition or development opportunities that could increase our costs. Difficulties in integrating acquisitions may prove costly or time-consuming and could divert management s attention. Acquisitions or developments in new markets or industries where we do not have the same level of market knowledge may expose us to unanticipated risks in those markets and industries to which we are unable to effectively respond and, as a result, our performance in those new markets and industries and overall may be

13

#### **Table of Contents**

worse than anticipated. We may also abandon acquisition or development opportunities that we have begun pursuing and consequently fail to recover expenses already incurred and have devoted management time to a matter not consummated. Furthermore, our acquisitions of new properties or companies will expose us to the liabilities of those properties or companies, some of which we may not be aware at the time of acquisition. In addition, development of our existing properties presents similar risks.

Our real estate investments are concentrated in entertainment, entertainment-related and recreational properties and a significant portion of those investments are in megaplex theatre properties, making us more vulnerable economically than if our investments were more diversified

We acquire, develop or finance entertainment, entertainment-related and recreational properties. A significant portion of our investments are in megaplex theatre properties. Although we are subject to the general risks inherent in concentrating investments in real estate, the risks resulting from a lack of diversification become even greater as a result of investing primarily in entertainment, entertainment-related and recreational properties. These risks are further heightened by the fact that a significant portion of our investments are in megaplex theatre properties. Although a downturn in the real estate industry could significantly adversely affect the value of our properties, a downturn in the entertainment, entertainment-related and recreational industries could compound this adverse affect. These adverse effects could be more pronounced than if we diversified our investments to a greater degree outside of entertainment, entertainment-related and recreational properties or, more particularly, outside of megaplex theater properties.

If we fail to qualify as a REIT, we would be taxed as a corporation, which would substantially reduce funds available for payment of dividends to our shareholders

If we fail to qualify as a REIT for federal income tax purposes, we will be taxed as a corporation. We are organized and believe we qualify as a REIT, and intend to operate in a manner that will allow us to continue to qualify as a REIT. However, we cannot assure you that we will remain qualified in the future. This is because qualification as a REIT involves the application of highly technical and complex provisions of the Internal Revenue Code on which there are only limited judicial and administrative interpretations, and depends on facts and circumstances not entirely within our control. In addition, future legislation, new regulations, administrative interpretations or court decisions may significantly change the tax laws, the application of the tax laws to our qualification as a REIT or the federal income tax consequences of that qualification.

If we fail to qualify as a REIT we will face tax consequences that will substantially reduce the funds available for payment of dividends:

We would not be allowed a deduction for dividends paid to shareholders in computing our taxable income and would be subject to federal income tax at regular corporate rates

We could be subject to the federal alternative minimum tax and possibly increased state and local taxes

Unless we are entitled to relief under statutory provisions, we could not elect to be treated as a REIT for four taxable years following the year in which we were disqualified

We could be subject to tax penalties and interest

14

#### **Table of Contents**

In addition, if we fail to qualify as a REIT, we will no longer be required to pay dividends. As a result of these factors, our failure to qualify as a REIT could adversely affect the market price for our shares.

We depend on dividends and distributions from our direct and indirect subsidiaries. The creditors of these subsidiaries are entitled to amounts payable to them by the subsidiaries before the subsidiaries may pay any dividends or distributions to us

Substantially all of our assets are held through our subsidiaries. We depend on these subsidiaries for substantially all of our cash flow. The creditors of each of our direct and indirect subsidiaries are entitled to payment of that subsidiary s obligations to them, when due and payable, before distributions may be made by that subsidiary to its equity holders. Thus, our ability to make distributions to holders of our common and preferred shares depends on our subsidiaries—ability first to satisfy their obligations to their creditors and then to make distributions to us.

# Our development financing arrangements expose us to funding and purchase risks

Our ability to meet our construction financing obligations which we have undertaken or may enter into in the future depends on our ability to obtain equity or debt financing in the required amounts. There is no assurance we can obtain this financing or that the financing rates available will ensure a spread between our cost of capital and the rent or interest payable to us under the related leases or mortgage notes receivable (See Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Liquidity Requirements ). We have a limited number of employees and loss of personnel could harm our operations and adversely affect the value of our common shares

We had 16 full-time employees as of December 31, 2007 and, therefore, the impact we may feel from the loss of an employee may be greater than the impact such a loss would have on a larger organization. We are dependent on the efforts of the following individuals: David M. Brain, our President and Chief Executive Officer; Gregory K. Silvers, our Vice President, Chief Operating Officer, General Counsel and Secretary; Mark A. Peterson, our Vice President and Chief Financial Officer; and Michael L. Hirons, our Vice President Finance. While we believe that we could find replacements for our personnel, the loss of their services could harm our operations and adversely affect the value of our common shares.

#### **Risks That Apply to our Real Estate Business**

#### Real estate income and the value of real estate investments fluctuate due to various factors

The value of real estate fluctuates depending on conditions in the general economy and the real estate business. These conditions may also limit our revenues and available cash.

The factors that affect the value of our real estate include, among other things:

international, national, regional and local economic conditions;

consequences of any armed conflict involving, or terrorist attack against, the United States;

our ability to secure adequate insurance;

local conditions such as an oversupply of space or a reduction in demand for real estate in the area;

competition from other available space;

whether tenants and users such as customers of our tenants consider a property attractive;

15

#### **Table of Contents**

the financial condition of our tenants, including the extent of tenant bankruptcies or defaults;

whether we are able to pass some or all of any increased operating costs through to tenants;

how well we manage our properties;

fluctuations in interest rates;

changes in real estate taxes and other expenses;

changes in market rental rates;

the timing and costs associated with property improvements and rentals;

changes in taxation or zoning laws;

government regulation;

our failure to continue to qualify as a real estate investment trust;

availability of financing on acceptable terms or at all;

potential liability under environmental or other laws or regulations; and general competitive factors. The rents and interest we receive and the occupancy levels at our properties may decline as a result of adverse changes in any of these factors. If our revenues decline, we generally would expect to have less cash available to pay our indebtedness and distribute to our shareholders. In addition, some of our unreimbursed costs of owning real estate may not decline when the related rents decline.

### There are risks associated with owning and leasing real estate

Although our lease terms obligate the tenants to bear substantially all of the costs of operating the properties, investing in real estate involves a number of risks, including:

The risk that tenants will not perform under their leases, reducing our income from the leases or requiring us to assume the cost of performing obligations (such as taxes, insurance and maintenance) that are the tenant s responsibility under the lease

The risk that changes in economic conditions or real estate markets may adversely affect the value of our properties

The risk that local conditions could adversely affect the value of our properties

We may not always be able to lease properties at favorable rates

We may not always be able to sell a property when we desire to do so at a favorable price

Changes in tax, zoning or other laws could make properties less attractive or less profitable. If a tenant fails to perform on its lease covenants, that would not excuse us from meeting any debt obligation secured by the property and could require us to fund reserves in favor of our lenders, thereby reducing funds available for payment of dividends. We cannot be assured that tenants will elect to renew their leases when the terms expire. If a tenant does not renew its lease or if a tenant defaults on its lease obligations, there is no assurance we could obtain a substitute tenant on acceptable terms. If we cannot obtain another quality tenant, we may be required to modify the

property for a different use, which may involve a significant capital expenditure and a delay in re-leasing the property. *Some potential losses are not covered by insurance* 

Our leases require the tenants to carry comprehensive liability, casualty, workers compensation,

16

#### **Table of Contents**

extended coverage and rental loss insurance on our properties. We believe the required coverage is of the type, and amount, customarily obtained by an owner of similar properties. We believe all of our properties are adequately insured. However, there are some types of losses, such as catastrophic acts of nature, for which we or our tenants cannot obtain insurance at an acceptable cost. If there is an uninsured loss or a loss in excess of insurance limits, we could lose both the revenues generated by the affected property and the capital we have invested in the property. We would, however, remain obligated to repay any mortgage indebtedness or other obligations related to the property. Since September 11, 2001, the cost of insurance protection against terrorist acts has risen dramatically. There can be no assurance our tenants will be able to obtain terrorism insurance coverage, or that any coverage they do obtain will adequately protect our properties against loss from terrorist attack.

# Joint ventures may limit flexibility with jointly owned investments

We may continue to acquire or develop properties in joint ventures with third parties when those transactions appear desirable. We would not own the entire interest in any property acquired by a joint venture. Major decisions regarding a joint venture property may require the consent of our partner. If we have a dispute with a joint venture partner, we may feel it necessary or become obligated to acquire the partner s interest in the venture. However, we cannot ensure that the price we would have to pay or the timing of the acquisition would be favorable to us. If we own less than a 50% interest in any joint venture, or if the venture is jointly controlled, the assets and financial results of the joint venture may not be reportable by us on a consolidated basis. To the extent we have commitments to, or on behalf of, or are dependent on, any such off-balance sheet arrangements, or if those arrangements or their properties or leases are subject to material contingencies, our liquidity, financial condition and operating results could be adversely affected by those commitments or off-balance sheet arrangements.

# Our multi-tenant properties expose us to additional risks

Our entertainment retail centers in Westminster, Colorado, New Rochelle, New York, White Plains, New York, Burbank, California and Ontario, Canada, and similar properties we may seek to acquire or develop in the future, involve risks not typically encountered in the purchase and lease-back of megaplex theatres which are operated by a single tenant. The ownership or development of multi-tenant retail centers could expose us to the risk that a sufficient number of suitable tenants may not be found to enable the center to operate profitably and provide a return to us. Retail centers are also subject to tenant turnover and fluctuations in occupancy rates, which could affect our operating results. Multi-tenant retail centers also expose us to the risk of potential CAM slippage, which may occur when CAM fees paid by tenants are exceeded by the actual cost of taxes, insurance and maintenance at the property.

Failure to comply with the Americans with Disabilities Act and other laws could result in substantial costs Our theatres must comply with the Americans with Disabilities Act (ADA). The ADA requires that public accommodations reasonably accommodate individuals with disabilities and that new construction or alterations be made to commercial facilities to conform to accessibility guidelines. Failure to comply with the ADA can result in injunctions, fines, damage awards to private parties and additional capital expenditures to remedy noncompliance. Our leases require the tenants to comply with the ADA.

Our properties are also subject to various other federal, state and local regulatory requirements. We do not know whether existing requirements will change or whether compliance with future requirements will involve significant unanticipated expenditures. Although these expenditures

17

#### **Table of Contents**

would be the responsibility of our tenants, if tenants fail to perform these obligations, we may be required to do so. *Potential liability for environmental contamination could result in substantial costs* 

Under federal, state and local environmental laws, we may be required to investigate and clean up any release of hazardous or toxic substances or petroleum products at our properties, regardless of our knowledge or actual responsibility, simply because of our current or past ownership of the real estate. If unidentified environmental problems arise, we may have to make substantial payments, which could adversely affect our cash flow and our ability to make distributions to our shareholders. This is so because:

As owner we may have to pay for property damage and for investigation and clean-up costs incurred in connection with the contamination

The law may impose clean-up responsibility and liability regardless of whether the owner or operator knew of or caused the contamination

Even if more than one person is responsible for the contamination, each person who shares legal liability under environmental laws may be held responsible for all of the clean-up costs

Governmental entities and third parties may sue the owner or operator of a contaminated site for damages and costs

These costs could be substantial and in extreme cases could exceed the value of the contaminated property. The presence of hazardous substances or petroleum products or the failure to properly remediate contamination may adversely affect our ability to borrow against, sell or lease an affected property. In addition, some environmental laws create liens on contaminated sites in favor of the government for damages and costs it incurs in connection with a contamination. Most of our loan agreements require the Company or a subsidiary to indemnify the lender against environmental liabilities. Our leases require the tenants to operate the properties in compliance with environmental laws and to indemnify us against environmental liability arising from the operation of the properties. We believe all of our properties are in material compliance with environmental laws. However, we could be subject to strict liability under environmental laws because we own the properties. There is also a risk that tenants may not satisfy their environmental compliance and indemnification obligations under the leases. Any of these events could substantially increase our cost of operations, require us to fund environmental indemnities in favor of our lenders, limit the amount we could borrow under our unsecured revolving credit facility and term loan, and reduce our ability to service our debt and pay dividends to shareholders.

# Real estate investments are relatively non-liquid

We may desire to sell a property in the future because of changes in market conditions, poor tenant performance or default of any mortgage we hold, or to avail ourselves of other opportunities. We may also be required to sell a property in the future to meet debt obligations or avoid a default. Specialty real estate projects such as megaplex theatres cannot always be sold quickly, and we cannot assure you that we could always obtain a favorable price. We may be required to invest in the restoration or modification of a property before we can sell it.

# There are risks in owning assets outside the United States

Our properties in Canada and the property securing our Canadian mortgage financing are subject to the risks normally associated with international operations. The rentals under our Canadian leases, the debt service on our Canadian mortgage financing and the payments to be received on our Canadian mortgage receivable are payable or collectible (as applicable) in Canadian dollars,

18

#### **Table of Contents**

which could expose us to losses resulting from fluctuations in exchange rates to the extent we have not hedged our position. Canadian real estate and tax laws are complex and subject to change, and we cannot assure you we will always be in compliance with those laws or that compliance will not expose us to additional expense. We may also be subject to fluctuations in Canadian real estate values or markets or the Canadian economy as a whole, which may adversely affect our Canadian investments.

# There are risks in owning or financing properties for which the tenant s or mortgagor s operations may be impacted by weather conditions

We have acquired and financed metropolitan ski areas as well as vineyards and wineries, and may continue to do so in the future. The operators of these properties, our tenants or mortgagors, are dependent upon the operations of the properties to pay their rents and service their loans.

The ski area operator s ability to attract visitors is influenced by weather conditions and the amount of snowfall during the ski season. Adverse weather conditions may discourage visitors from participating in outdoor activities. In addition, unseasonably warm weather may result in inadequate natural snowfall, which increases the cost of snowmaking, and could render snowmaking wholly or partially ineffective in maintaining quality skiing conditions. Excessive natural snowfall may materially increase the costs incurred for grooming trails and may also make it difficult for visitors to obtain access to the ski resorts. Prolonged periods of adverse weather conditions, or the occurrence of such conditions during peak visitation periods, could have a material adverse effect on the operator s financial results and could impair the ability of the operator to make rental payments or service our loans. The ability to grow quality wine grapes and a sufficient quantity of wine grapes is influenced by weather conditions. Droughts, fronts and other weather conditions or phenomena, such as El Nino, may adversely affect the timing, quality or quantity of wine grape harvests, and this can have a material adverse effect on the operating results of our vineyard and winery operators. In these circumstances, the ability of our tenants to make rental payments or service our loans could be impaired.

# Wineries and vineyards are subject to a number of risks associated with the agricultural industry

Winemaking and wine grape growing are subject to a variety of agricultural risks. In addition to weather, various diseases, pests, fungi and viruses can affect the quality and quantity of wine grapes and negatively impact the profitability of our tenants. Furthermore, wine grape growing requires adequate water supplies. The water needs of our properties are generally supplied through wells and reservoirs located on the properties. Although we believe that there are adequate water supplies to meet the needs of all of our properties, a substantial reduction in water supplies could result in material losses of wine crops and vines. If our tenants suffer a downturn in their business due to any of the factors described above, they may be unable to make their lease or loan payments, which could adversely affect our results of operations and financial condition.

# Risks That May Affect the Market Price of our Shares

### We cannot assure you we will continue paying dividends at historical rates

Our ability to continue paying dividends on our common shares at historical rates, to pay dividends on our preferred shares at their stated rates or to increase our common share dividend rate will depend on a number of factors, including our financial condition and results of future operations, the performance of lease and mortgage terms by our tenants and customers, our ability

19

#### **Table of Contents**

to acquire, finance and lease additional properties at attractive rates, and provisions in our loan covenants. If we do not maintain or increase our common share dividend rate, that could have an adverse effect on the market price of our common shares and possibly our preferred shares.

# Market interest rates may have an effect on the value of our shares

One of the factors that investors may consider in deciding whether to buy or sell our common shares or preferred shares is our dividend rate as a percentage of our share price, relative to market interest rates. If market interest rates increase, prospective investors may desire a higher dividend on our common shares or seek securities paying higher dividends or interest.

# Market prices for our shares may be affected by perceptions about the financial health or share value of our tenants and mortgagors or the performance of REIT stocks generally

To the extent any of our tenants or customers, or their competition, report losses or slower earnings growth, take charges against earnings or enter bankruptcy proceedings, the market price for our shares could be adversely affected. The market price for our shares could also be affected by any weakness in the performance of REIT stocks generally or weakness in any of the sectors in which our tenants and customers operate.

Limits on changes in control may discourage takeover attempts which may be beneficial to our shareholders. There are a number of provisions in our Declaration of Trust, Maryland law and agreements we have with others which could make it more difficult for a party to make a tender offer for our shares or complete a takeover of the Company which is not approved by our Board of Trustees. These include:

A staggered Board of Trustees that can be increased in number without shareholder approval

A limit on beneficial ownership of our shares, which acts as a defense against a hostile takeover or acquisition of a significant or controlling interest, in addition to preserving our REIT status

The ability of the Board of Trustees to issue preferred or common shares, to reclassify preferred or common shares, and to increase the amount of our authorized preferred or common shares, without shareholder approval

Limits on the ability of shareholders to remove trustees without cause

Requirements for advance notice of shareholder proposals at annual shareholder meetings

Provisions of Maryland law restricting business combinations and control share acquisitions not approved by the Board of Trustees

Provisions of Maryland law protecting corporations (and by extension REITs) against unsolicited takeovers by limiting the duties of the trustees in unsolicited takeover situations

Provisions in Maryland law providing that the trustees are not subject to any higher duty or greater scrutiny than that applied to any other director under Maryland law in transactions relating to the acquisition or potential acquisition of control

Provisions of Maryland law creating a statutory presumption that an act of the trustees satisfies the applicable standards of conduct for trustees under Maryland law

Provisions in loan or joint venture agreements putting the Company in default upon a change in control 20

#### **Table of Contents**

Provisions of employment agreements with our officers calling for share purchase loan forgiveness (under certain conditions), severance compensation and vesting of equity compensation upon a change in control Any or all of these provisions could delay or prevent a change in control of the Company, even if the change was in our shareholders interest or offered a greater return to our shareholders.

## We may change our policies without obtaining the approval of our shareholders

Our operating and financial policies, including our policies with respect to acquiring or financing real estate or other companies, growth, operations, indebtedness, capitalization and dividends, are exclusively determined by our Board of Trustees. Accordingly, our shareholders do not control these policies.

## Dilution could affect the value of our shares

Our future growth will depend in part on our ability to raise additional capital. If we raise additional capital through the issuance of equity securities, the interests of holders of our common shares could be diluted. Likewise, our Board of Trustees is authorized to cause us to issue preferred shares in one or more series, the holders of which would be entitled to dividends and voting and other rights as our Board of Trustees determines, and which could be senior to or convertible into our common shares. Accordingly, an issuance by us of preferred shares could be dilutive to or otherwise adversely affect the interests of holders of our common shares. As of December 31, 2007, our Series C preferred shares are convertible, at each of the holder s option, into our common shares at a conversion rate of 0.3523 common shares per \$25.00 liquidation preference, which is equivalent to a conversion price of approximately \$70.96 per common share (subject to adjustment in certain events). Depending upon the number of Series C preferred shares being converted at one time, a conversion of Series C preferred shares could be dilutive to or otherwise adversely affect the interests of holders of our common shares.

# Changes in foreign currency exchange rates may have an impact on the value of our shares

The functional currency for our Canadian operations and mortgage note receivable is the Canadian dollar. As a result, our future earnings could be affected by fluctuations in the exchange rate between U.S. and Canadian dollars, which in turn could affect our share price. We have attempted to mitigate our exposure to Canadian currency exchange risk by having both our Canadian lease rentals and the debt service on our Canadian mortgage financing payable in the same currency. We have also entered into foreign currency exchange contracts to hedge in part our exposure to exchange rate fluctuations. Foreign currency derivatives are subject to future risk of loss. We do not engage in purchasing foreign exchange contracts for speculative purposes.

#### Tax reform could adversely affect the value of our shares

There have been a number of proposals in Congress for major revision of the federal income tax laws, including proposals to adopt a flat tax or replace the income tax system with a national sales tax or value-added tax. Any of these proposals, if enacted, could change the federal income tax laws applicable to REITS, subject us to federal tax or reduce or eliminate the current deduction for dividends paid to our shareholders, any of which could negatively affect the market for our shares.

#### **Item 1B. Unresolved Staff Comments**

There are no unresolved comments from the staff of the SEC required to be disclosed herein as of the date of this Annual Report on Form 10-K.

21

# **Item 2. Properties**

As of December 31, 2007, our real estate portfolio consisted of 79 megaplex theatre properties and various restaurant, retail and other properties located in 26 states and Ontario, Canada. Except as otherwise noted, all of the real estate investments listed below are owned or ground leased directly by us. The following table lists our properties, their locations, acquisition dates, number of theatre screens, number of seats, gross square footage, and the tenant.

	F	Acquisition			Building (gross sq.	
Property	Location	date	Screens	Seats	ft)	Tenant
Megaplex Theatre					,	
Properties:						
Grand 24 (3)	Dallas, TX	11/97	24	5,067	98,175	AMC
Mission Valley 20 (1) (3)	San Diego, CA	11/97	20	4,361	84,352	AMC
Promenade 16 (3)	Los Angeles, CA	11/97	16	2,860	129,822	AMC
Ontario Mills 30 (3)	Ontario, CA	11/97	30	5,469	131,534	AMC
Lennox 24 (1) (3)	Columbus, OH	11/97	24	4,412	98,261	AMC
West Olive 16 (3)	Creve Coeur, MO	11/97	16	2,817	60,418	AMC
Studio 30 (3)	Houston, TX	11/97	30	6,032	136,154	AMC
Huebner Oaks 24 (3)	San Antonio, TX	11/97	24	4,400	96,004	AMC
First Colony 24 (1) (30)	Sugar Land, TX	11/97	24	5,098	107,690	AMC
Oakview 24 (31)	Omaha, NE	11/97	24	5,098	107,402	AMC
Leawood Town Center	Leawood, KS					AMC
20 (32)		2/98	20	2,995	75,224	
Gulf Pointe 30 (2) (35)	Houston, TX	3/98	30	6,008	130,891	AMC
	South Barrington,					AMC
South Barrington 30 (36)	IL	3/98	30	6,210	130,891	
Cantera 30 (2) (5)	Warrenville, IL	4/98	30	6,210	130,757	AMC
Mesquite 30 (2) (34)	Mesquite, TX	6/98	30	6,008	130,891	AMC
Hampton Town Center	Hampton, VA					AMC
24 (37)		8/98	24	5,098	107,396	
Raleigh Grand 16 (4)	Raleigh, NC	8/98	16	2,596	51,450	Consolidated
	Pompano Beach,					Muvico
Pompano 18 (4)	FL	11/98	18	3,424	73,637	
Paradise 24 (23)	Davie, FL	12/98	24	4,180	96,497	Muvico
Boise Stadium 21 (1) (4)	Boise, ID	12/98	21	4,734	140,300	Regal
Aliso Viejo Stadium 20	Aliso Viejo, CA					Regal
(22)		12/98	20	4,352	98,557	
Westminster 24 (7)	Westminster, CO	6/99	24	4,812	107,000	AMC
Woodridge 18 (2) (10)	Woodridge, IL	6/99	18	4,384	84,206	AMC
Tampa Starlight 20 (10)	Tampa, FL	1/00	20	3,928	84,000	Muvico
Palm Promenade 24 (10)	San Diego, CA	1/00	24	4,586	88,610	AMC
Cary Crossroads 20 (10)	Cary, NC	3/02	20	3,936	77,475	Consolidated
Elmwood Palace 20 (10)	Harahan, LA	3/02	20	4,357	90,391	AMC
Hammond Palace 10 (10)	Hammond, LA	3/02	10	1,531	39,850	AMC
Houma Palace 10 (10)	Houma, LA	3/02	10	1,871	44,450	AMC
Westbank Palace 16 (10)	Harvey, LA	3/02	16	3,176	71,607	AMC
Clearview Palace 12	Metairie, LA					AMC
(1)(10)		3/02	12	2,495	70,000	
Olathe Studio 30 (10)	Olathe, KS	6/02	30	5,731	113,108	AMC

Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-K

	Sterling Heights,					AMC
Forum 30 (10)	MI	6/02	30	5,041	107,712	
Cherrydale 16 (10)	Greenville, SC	6/02	16	2,744	51,450	Consolidated
Livonia 20 (10)	Livonia, MI	8/02	20	3,808	75,106	AMC
Hoffman Town Centre	Alexandria, VA					AMC
22 (1)(10)		10/02	22	4,150	132,903	
Colonel Glenn 18 (4)	Little Rock, AR	12/02	18	4,122	79,330	Rave
AmStar Cinema 16 (17)	Macon, GA	3/03	16	2,950	55,000	Southern
Subtotal Megaplex Theat next pag	•		821	161,051	3,588,501	
		22				

		Building (gross sq.				
<b>Property</b> Megaplex Theatre	Location	date	Screens	Seats	ft)	Tenant
Properties:						
Subtotal from	n/a					n/a
previous page		n/a	821	161,051	3,588,501	
Star Southfield 20	Southfield, MI					AMC
(9)		5/03	20	7,000	110,000	
Southwind 12 (28)	•	6/03	12	2,481	42,497	Wallace
Veterans 24 (11)	Tampa, FL	6/03	24	4,580	94,774	AMC
New Roc City 18	New Rochelle, NY					Regal
and IMAX (12)		10/03	18	3,400	103,000	
Harbour View	Suffolk, VA					Consolidated
Grande 16 (9)		11/03	16	3,036	61,500	
Columbiana	Columbia, SC					Consolidated
Grande 14 (14)		11/03	14	3,000	55,400	
The Grande 18 (9)	Hialeah, FL	12/03	18	4,900	77,400	Cobb
Mississauga 16 (8)	Mississauga, ON	3/04	16	3,856	92,971	AMC
Oakville 24 (8)	Oakville, ON	3/04	24	4,772	89,290	AMC
Whitby 24 (8)	Whitby, ON	3/04	24	4,688	89,290	AMC
Kanata 24 (8)	Kanata, ON	3/04	24	4,764	89,290	AMC
Mesa Grand 24	Mesa, AZ					AMC
(21)		3/04	24	4,530	94,774	
Deer Valley 30 (4)	Phoenix, AZ	3/04	30	5,877	113,768	AMC
Hamilton 24 (4)	Hamilton, NJ	3/04	24	4,268	95,466	AMC
Grand Prairie 18	Peoria, IL					Rave
(9)		7/04	18	4,063	82,330	
Lafayette Grand	Lafayette, LA					Southern
16 (1) (18)		7/04	16	2,744	61,579	
Northeast Mall 18	Hurst, TX					Rave
(20)		11/04	18	3,886	98,250	
The Grand 18 (25)	D'Iberville, MS	12/04	18	2,984	59,533	Southern
Avenue 16 (9)	Melbourne, FL	12/04	16	3,600	75,850	Rave
Mayfaire Cinema	Wilmington, NC					Consolidated
16 (15)		2/05	16	3,050	57,338	
East Ridge 18 (33)	Chattanooga, TN	3/05	18	4,133	82,330	Rave
Burbank 16 (13)	Burbank, CA	3/05	16	4,232	86,551	AMC
ShowPlace 12 (27)	Indianapolis, IN	6/05	12	2,200	45,700	Kerasotes
The Grand 14 (9)	Conroe, TX	6/05	14	2,400	45,000	Southern
The Grand 18 (29)	Hattiesburg, MS	9/05	18	2,675	57,367	Southern
Auburn Stadium	Auburn, CA		-	,	,	Regal
10 (6)	, , ,	12/05	10	1,573	32,185	8
Arroyo Grande	Arroyo Grande, CA	12,00	10	1,0 / 0	02,100	
Stadium 10 (2)						
(19)		12/05	10	1,714	34,500	Regal
Modesto Stadium	Modesto, CA	12,03	10	1,711	2 1,200	Regal
10 (16)	1.1340510, 011	12/05	10	1,885	38,873	110811
10 (10)		12/03	10	1,005	50,075	

Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-K

Manchester	Fresno, CA					Regal
Stadium 16 (26)	•	12/05	16	3,860	80,600	C
Firewheel 18 (9)	Garland, TX	3/06	18	3,156	72,252	AMC
Columbia 14 (1)	Columbia, MD					AMC
(9)		3/06	14	2,512	77,731	
White Oak Village	Garner, NC					Consolidated
Cinema 14 (9)		4/06	14	2,626	50,538	
Valley Bend 18	Huntsville, AL					Rave
(9)		8/06	18	4,150	90,200	
The Grand 18 (1)	Winston Salem, NC					
(9)		7/06	18	3,496	75,605	Southern
Cityplace 14 (9)	Kalamazoo, MI	11/06	14	2,770	70,000	Rave
Bayou 15 (9)	Pensacola, FL	12/06	15	3,361	74,700	Rave
The Grand 16 (1)	Slidell, LA					Southern
(38)		12/06	16	2,750	62,300	
City Center 15:	White Plains, NY					National Amusements
Cinema de Lux						
(24)		5/07	15	3,500	80,000	
Pier Park Grand	Panama City Beach, FL					
16 (9)		5/07	16	3,496	74,605	Southern
Kalispell Stadium	Kalispell, MT					Signature
14 (9)		8/07	14	2,000	44,650	
Four Seasons	Greensboro, NC					Southern
Station Grand 18						
(1)		11/07	18	3,343	74,517	
Subtotal M	legaplex Theatres		1,525	304,362	6,583,005	
Subibial M	legapies Theatres		1,545	307,302	0,505,005	
			23			

	Acquisition				Building (gross sq.	
<b>Property</b> Retail, Restaurant and Other Properties:	Location	date	Screens	Seats	ft)	Tenant
On The Border (9)	Mesquite, TX	1/99			6,683	Brinker International Texas
Texas Roadhouse (9)	Mesquite, TX Westminster,	1/99			6,400	Roadhouse
Westminster Promenade (9)	CO	6/99			135,226	Multi-Tenant
Bennigan s (9)	Houston, TX	5/00			6,575	S & A
Bennigan s (9)	Mesquite, TX	5/00			6,575	S & A
Texas Land & Cattle (9) Vacant (formerly Roadhouse	Houston, TX	5/00			7,733	Tx.C.C., Inc.
Grill) (9)	Austell, GA	8/00			6,900	Vacant
Cherrydale Shops (10)	Greenville, SC	6/02			10,000	Multi-Tenant Kona Rest.
Johnny Carino s (9)	Mesquite, TX	3/03			6,200	Group, Inc.
Star Southfield, Center(9)	Southfield, MI New Rochelle,	5/03			48,478	Multi-Tenant
New Roc City (12)	NY	10/03			343,809	Multi-Tenant
Harbour View Station(9) Whitby Entertainment	Suffolk, SC	11/03			21,416	Multi-Tenant
Centrum (8) Oakville Entertainment	Whitby, ON	3/04			124,620	Multi-Tenant
Centrum (8) Mississauga Entertainment	Oakville, ON Mississauga,	3/04			134,222	Multi-Tenant
Centrum (8) Kanata Entertainment	ON	3/04			89,777	Multi-Tenant
Centrum (8)	Kanata, ON	3/04			308,089	Multi-Tenant V-Land
V-Land (9)	Warrenville, IL	7/04			11,755	Warrenville
Stir Crazy (9)	Warrenville, IL	9/04			7,500	Stir Crazy Café
Burbank Village (13)	Burbank, CA	3/05			34,713	Multi-Tenant
Vacant (formerly Asahi) (9)	Houston, TX	8/05			9,000	Vacant
Sizzler	Arroyo Grande, CA	12/05			5,850	Arroyo Grande Sizzler
Mad River Mountain (39)(37)	Bellefontaine, OH	11/05			48,427	Mad River Mountain
Havens Wine Cellars (40)	Yountville, CA	12/06			11,960	Billington Imports
Duncan Peak Winery (42)	Hopland, CA	4/07			76,000	Rb Wine Associates
City Center at White Plains (24)	White Plains, NY	5/07			317,943	Multi-Tenant
Austell Promenade (9)	Austell, GA	6/07			18,340	East-West Promenade
	<del>,</del>	270.			,	

	Pasa Robles,					
EOS Estate Winery (43)	CA	8/07			120,000	Sapphire Wines
	Pope Valley,					Cosentino
	Lockeford and					Winery, LLC,
Cosentino Wineries (44)	Clements, CA	8/07			71,540	et al
Ethel Hedgeman Lyle						
Academy (41)	St. Louis, MO	10/07			103,000	Imagine, Inc.
East Mesa Charter						
Elementary (41)	Mesa, AZ	10/07			33,240	Imagine, Inc.
Rosefield Charter Elementary						
(41)	Surprise, AZ	10/07			43,958	Imagine, Inc.
Academy of Columbus (41)	Columbus, OH	10/07			38,556	Imagine, Inc.
South Lake Charter						
Elementary (41)	Clermont, FL	10/07			39,956	Imagine, Inc.
Renaissance Public School	Mt. Pleasant,					
Academy (41)	MI	10/07			34,972	Imagine, Inc.
100 Academy of Excellence						
(41)	Las Vegas, NV	10/07			49,690	Imagine, Inc.
Imagine Charter Elementary						
at McDowell (41)	Phoenix, AZ	10/07			47,186	Imagine, Inc.
Groveport Community						
School (41)	Groveport, OH	10/07			50,100	Imagine, Inc.
Harvard Avenue Charter						
School (41)	Cleveland, OH	10/07			57,652	Imagine, Inc.
Hope Community Charter	Washington,					
School (41)	DC	10/07			34,962	Imagine, Inc.
Marietta Charter School (41)	Marietta, GA	10/07			24,503	Imagine, Inc.
Subtotal Retail, Restaurant						
and Other Properties					2,553,506	
T-4-1			1 505	204.262	0.126.511	
Total			1,525	304,362	9,136,511	

(1) Third party ground leased property. Although we are the tenant under the ground leases and have assumed responsibility for performing the obligations thereunder, pursuant to the leases, the theatre tenants are responsible for performing

our obligations under the ground leases.

24

#### **Table of Contents**

- (2) In addition to the theatre property itself, we have acquired land parcels adjacent to the theatre property, which we have or intend to lease or sell to restaurant or other entertainment themed operators.
- (3) Property is included as security for a \$105.0 million mortgage note payable.
- (4) Property is included as security for \$79.0 million in mortgage notes payable.
- (5) Property is included in the Atlantic-EPR I joint venture.
- (6) Property is included as security for a \$6.6 million mortgage notes payable.
- (7) Property is included as security for a \$18.9 million mortgage note payable.

- (8) Property is included as security for a \$96.5 million mortgage note payable.
- (9) Property is included in the borrowing base for a \$235.0 million unsecured revolving credit facility.
- (10) Property is included as security for \$155.5 million mortgage note payable.
- (11) Property is included in the Atlantic-EPR II joint venture.
- (12) Property is included as security for a \$66.0 million mortgage note payable and \$4.0 million credit facility.
- (13) Property is included as security for a \$36.0 million mortgage note payable.
- (14) Property is included as security for an \$8.3 million mortgage note payable.

- (15) Property is included as security for a \$7.9 million mortgage note payable.
- (16) Property is included as security for a \$4.9 million mortgage note payable.
- (17) Property is included as security for a \$6.6 million mortgage note payable.
- (18) Property is included as security for a \$9.3 million mortgage note payable.
- (19) Property is included as security for a \$5.1 million mortgage note payable.
- (20) Property is included as security for a \$15.0 million mortgage note payable.
- (21) Property is included as security for a \$16.0 million mortgage note payable.

(22)

Property is included as security for a \$22.0 million mortgage note payable.

- (23) Property is included as security for a \$22.0 million mortgage note payable.
- (24) Property is included as security for a \$115.0 million mortgage note payable and \$5.0 million credit facility.
- (25) Property is included as security for a \$11.6 million mortgage note payable.
- (26) Property is included as security for a \$11.9 million mortgage note payable.
- (27) Property is included as security for a \$5.1 million mortgage note payable.
- (28) Property is included as security for a \$4.8 million mortgage note payable.

- (29) Property is included as security for a \$10.4 million mortgage note payable.
- (30) Property is included as security for a \$18.6 million mortgage note payable.
- (31) Property is included as security for a \$16.1 million mortgage note payable.
- (32) Property is included as security for a \$15.4 million mortgage note payable.
- (33) Property is included as security for a \$12.7 million mortgage note payable.
- (34) Property is included as security for a \$22.2 million mortgage note payable.
- (35) Property is included as security for a \$26.2 million mortgage note payable.
- (36) Property is included as

security for a \$27.0 million mortgage note payable.

- (37) Property is included as security for a \$120.0 million term loan payable.
- (38) Property is included as security for \$10.6 million bond payable.
- (39) Property includes approximately 324 acres of land.
- (40) Property includes approximately 10 acres of land.
- (41) Property is included in the CS Fund I joint venture.
- (42) Property includes approximately35 acres of land.
- (43) Property includes approximately60 acres of land.
- (44) Property includes approximately 225 acres of land.

#### **Table of Contents**

As of December 31, 2007, our portfolio of megaplex theatre properties consisted of 6.6 million square feet and was 100% occupied, and our portfolio of retail, restaurant and other properties consisted of 2.5 million square feet and was 98% occupied. The combined portfolio consisted of 9.1 million square feet and was 99% occupied. For the year ended December 31, 2007, approximately 80% of our rental revenue was derived from theatre tenants. The following table sets forth information regarding EPR s megaplex theatre portfolio as of December 31, 2007 (dollars in thousands). This data does not include the two megaplex theatre properties held by our unconsolidated joint ventures.

		Megaplex Theatre Portfolio		
	Total Number of Leases	Rental Revenue for the Year Ended December 31,	% of Rental	
Year	Expiring	2007	Revenue	
2008		\$		
2009				
2010	4	11,059	7.4%	
2011	4	9,226	6.2%	
2012	3	6,418	4.3%	
2013	4	13,841	9.3%	
2014				
2015				
2016	2	3,283	2.2%	
2017	3	4,756	3.2%	
2018	5	11,792	7.9%	
2019	7	19,297	12.9%	
2020	7	7,909	5.3%	
2021	3	6,128	4.1%	
2022	9	15,511	10.4%	
2023	2	2,294	1.5%	
2024	9	15,104	10.1%	
2025	7	12,491	8.3%	
2026	5	7,955	5.3%	
2027	3	2,396	1.6%	
	77	\$ 149,460	100.0%	
	26			

#### **Table of Contents**

Our properties are located in 26 states and in the Canadian province of Ontario. The following table sets forth certain state-by-state and Ontario, Canada information regarding our real estate portfolio as of December 31, 2007 (dollars in thousands). This data does not include the two theatre properties or twelve charter public school properties owned by our unconsolidated joint ventures.

	Building (gross sq.	Rental Revenue for the year ended December	% of Rental
Location	ft)	31, 2007	Revenue
California	1,128,179	25,538	13.7%
Ontario, Canada	1,017,549	25,649	13.8%
Texas	963,970	22,788	12.3%
New York	837,027	16,847	9.1%
Florida	556,689	12,385	6.7%
Louisiana	440,177	10,297	5.5%
Michigan	411,296	10,431	5.6%
North Carolina	386,923	6,899	3.7%
Virginia	323,215	7,559	4.0%
Illinois	311,427	8,119	4.4%
Colorado	242,226	4,955	2.7%
Kansas	230,829	4,837	2.6%
Arizona	208,542	3,914	2.1%
Ohio	146,688	2,789	1.5%
Idaho	140,300	1,892	1.0%
Mississippi	116,900	2,595	1.4%
South Carolina	116,850	2,121	1.1%
Nebraska	107,402	2,702	1.4%
New Jersey	95,466	2,185	1.2%
Alabama	90,200	1,956	1.1%
Tennessee	82,330	1,633	0.9%
Georgia	80,240	1,305	0.7%
Arkansas	79,330	1,793	0.9%
Maryland	77,731	1,254	0.7%
Missouri	60,418	2,219	1.2%
Indiana	45,700	663	0.4%
Montana	44,650	623	0.3%
	8,342,254	\$ 185,948	100.0%

#### Office Location

Our executive office is located in Kansas City, Missouri and is leased from a third party landlord. The office occupies approximately 19,513 square feet with annual rentals of \$317 thousand and includes an annual fixed rent escalation of \$.28 per square foot. The lease expires in December, 2009.

## Tenants and Leases

Our existing leases on rental property (on a consolidated basis excluding unconsolidated joint venture properties) provide for aggregate annual rentals of approximately \$189 million (not

#### **Table of Contents**

including periodic rent escalations or percentage rent). The megaplex theatre leases have an average remaining base term lease life of approximately 13 years and may be extended for predetermined extension terms at the option of the tenant. The theatre leases are typically triple-net leases that require the tenant to pay substantially all expenses associated with the operation of the properties, including taxes, other governmental charges, insurance, utilities, service, maintenance and any ground lease payments.

## Property Acquisitions in 2007

The following table lists the significant rental properties we acquired or developed during 2007:

Property	Location	Tenant	Development Cost/ Purchase Price
City Center at White Plains	White Plains, NY	Multi-Tenant	\$165.8 million (1)
Pier Park Grand 16	Panama City, FL	Southern Theatres	\$17.6 million
Kalispell Stadium 14	Kalispell, MT	Southern Theatres	\$9.8 million
Four Seasons Station 18	Greensboro, NC	Southern Theatres	\$12.6 million
Duncan Peak Winery	Hopland, CA	Rb Wine Associates	\$12.2 million
EOS Estate Winery	Paso Robles, CA	Sapphire Wines, LLC	\$21.0 million
	Pope Valley, Lockeford and	Cosentino Winery, LLC,	
Cosentino Wineries	Clements, CA	et al	\$20.5 million
Charter Public School Properties	Various	Imagine, Inc.	\$39.5 million (2)

(1) On May 8, 2007, we acquired 66.67% of the voting interests in White Plains Retail, LLC and White Plains Recreational. LLC. These entities own the 390,000 square foot entertainment retail center known as City Center at White Plains that had a total value of \$165.8 million at close. The financial statements of these entities are consolidated in our financial statements. For additional

description of

this transaction, see Note 6 to the consolidated financial statements in this Annual Report on Form 10-K.

(2) On October 30,

2007, we

acquired a 50%

ownership in

JERIT CS Fund

I (CS Fund I) in

exchange for

\$39.5 million.

CS Fund I

currently owns

12 charter

public school

properties

located in

Nevada,

Arizona, Ohio,

Georgia,

Missouri,

Michigan,

Florida and

Washington

D.C. and leases

them under a

long-term triple

net master lease.

The financial

statements of

CS Fund I are

not consolidated

in our financial

statements.

## **Item 3. Legal Proceedings**

Other than routine litigation and administrative proceedings arising in the ordinary course of business, we are not presently involved in any litigation nor, to our knowledge, is any litigation threatened against us or our properties, which is reasonably likely to have a material adverse effect on our liquidity or results of operations.

## Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the fourth quarter of the year ended December 31, 2007.

28

#### **Table of Contents**

#### PART II

# <u>Item 5. Market for Registrant</u> s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity <u>Securities</u>

The following table sets forth, for the quarterly periods indicated, the high and low sales prices per share for our common shares on the New York Stock Exchange ( NYSE ) under the trading symbol EPR and the distributions declared.

	Share		
	price		Declared
	High	Low	Distribution
2007:			
Fourth quarter	\$56.17	\$46.15	\$0.7600
Third quarter	55.74	42.30	0.7600
Second quarter	63.50	51.49	0.7600
First quarter	68.60	58.04	0.7600
2006:			
Fourth quarter	\$62.76	\$49.70	\$0.6875
Third quarter	49.98	42.28	0.6875
Second quarter	43.05	39.08	0.6875
First quarter	44.56	40.60	0.6875

The closing price for our common shares on the NYSE on February 25, 2008 was \$48.14 per share.

We declared quarterly distributions to common shareholders aggregating \$3.04 per common share in 2007 and \$2.75 per common share in 2006.

While we intend to continue paying regular quarterly dividends, future dividend declarations will be at the discretion of the Board of Trustees and will depend on our actual cash flow, our financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code, debt covenants and other factors the Board of Trustees deems relevant. The actual cash flow available to pay dividends may be affected by a number of factors, including the revenues received from rental properties and mortgage notes, our operating expenses, debt service on our borrowings, the ability of tenants and customers to meet their obligations to us and any unanticipated capital expenditures. Our Series B preferred shares have a fixed dividend rate of 7.75%, our Series C preferred shares have a fixed dividend rate of 7.375%.

During the year ended December 31, 2007, the Company did not sell any unregistered securities.

On February 25, 2008, there were approximately 542 holders of record of our outstanding common shares. Information relating to compensation plans under which equity securities of the Company are authorized for issuance is set forth under Part III, Item 12 of this Annual Report on Form 10-K and such information is incorporated herein by reference.

29

#### **Table of Contents**

During the quarter ended December 31, 2007, the Company did not repurchase any of its equity securities. *Stock Performance Chart* 

<b>Total Return Analysis</b>	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006	12/31/2007
<b>Entertainment Properties</b>						
Trust	\$100.00	\$157.77	\$214.28	\$207.62	\$315.42	\$268.68
MSCI US REIT Index	\$100.00	\$136.74	\$179.80	\$195.72	\$254.83	\$203.43
Russell 2000 Index	\$100.00	\$145.37	\$170.08	\$175.73	\$205.61	\$199.96

Source: CTA Integrated Communications www.ctaintegrated.com (303) 665-4200. Data from ReutersBRIDGE Data Networks

As a company with shares listed on the NYSE, we are required to comply with the corporate governance rules of the NYSE. Our CEO is required to certify to the NYSE that we are in compliance with the governance rules not later than 30 days after the date of each annual shareholder meeting. Our CEO complied with this requirement in 2007. We also filed with the SEC as exhibits to our annual report on Form 10-K for the year ended December 31, 2006 the certifications of our CEO and CFO required under Sections 302 and 906 of the Sarbanes-Oxley Act. With respect to this Annual Report on Form 10-K for the year ended December 31, 2007, we have filed as exhibits hereto the certification of our CEO and CFO required under Sections 302 and 906 of the Sarbanes-Oxley Act.

30

Years Ended December 31,

2.31

2.69

2.12

1.81

#### **Table of Contents**

#### Item 6. Selected Financial Data

## Operating statement data

Net income available to common shareholders

#### 2003 (Dollars in thousands except per share data) 2007 2006 2005 2004 Rental revenue \$ 185,949 167,283 144,950 124,093 89,696 Other income 2,402 3,274 3,517 557 1,195 Mortgage and other financing income 28,841 10,968 1,957 452 4,882 Property operating expense, net of tenant reimbursements 4,591 3,593 698 4,317 2,292 Other expense 4,205 3,486 2,985 General and administrative expense 12,515 4,785 12,970 7,249 6,093 Costs associated with loan refinancing 673 1,134 Interest expense, net 60,505 48,866 43,749 40.011 31,022 Depreciation and amortization 37,422 31,021 27,473 23,241 16,235 Income before gain on sale of land, equity in income from joint ventures, minority interests and discontinued operations 97,499 80,647 68,300 53,836 38,603 Gain on sale of land 129 345 Equity in income from joint ventures 1,583 759 728 654 401 Minority interests 1.436 (34)(953)(1,555)Income from continuing operations \$ 100,647 81.751 68,994 53.537 37,449 Discontinued operations: Income from discontinued operations 777 538 66 176 145 Gain on sale of real estate 3,240 Net income 104,664 82,289 69,060 53,713 37,594 Preferred dividend requirements (21,312)(11,857)(11,353)(5,463)(5,463)Series A preferred share redemption costs (2,101)Net income available to common shareholders \$ 81,251 70,432 57,707 48,250 32,131 Per share data: Basic earnings per share data: Income from continuing operations available to \$ common shareholders 2.89 2.67 2.31 2.11 1.80 Income from discontinued operations 0.15 0.02 0.01 0.01

Table of Contents 45

3.04

\$

Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-K

Diluted earnings per share data: Income from continuing operations available to common shareholders	\$	2.84	2.63	2.26	2.06	1.76
	Ф			2.20		
Income from discontinued operations		0.15	0.02		0.01	0.01
Net income available to common shareholders	\$	2.99	2.65	2.26	2.07	1.77
Shares used for computation (in thousands):						
Basic		26,690	26,147	25,019	22,721	17,780
Diluted		27,171	26,627	25,504	23,664	19,051
Cash dividends declared per common share	\$	3.04	2.75	2.50	2.25	2.00
		31				

## **Table of Contents**

## **Balance sheet data**

## Years Ended December 31,

(Dollars in thousands)	2007	2006	2005	2004	2003
Net real estate investments	\$1,673,313	1,415,175	1,303,758	1,144,553	900,096
Mortgage notes and related					
accrued interest receivable	325,442	76,093	44,067		
Total assets	2,171,633	1,571,279	1,414,165	1,213,448	965,918
Common dividends payable	21,344	18,204	15,770	14,097	9,829
Preferred dividends payable	5,611	3,110	2,916	1,366	1,366
Long-term debt	1,081,264	675,305	714,591	592,892	506,555
Total liabilities	1,145,599	714,123	742,509	620,059	521,509
Minority interests	18,141	4,474	5,235	6,049	21,630
Shareholders equity	1,007,893	852,682	666,421	587,340	422,779
•		32			

#### **Table of Contents**

#### Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in this Annual Report on Form 10-K. The forward-looking statements included in this discussion and elsewhere in this Annual Report on Form 10-K involve risks and uncertainties, including anticipated financial performance, business prospects, industry trends, shareholder returns, performance of leases by tenants, performance on loans to customers and other matters, which reflect management s best judgment based on factors currently known. See Forward Looking Statements. Actual results and experience could differ materially from the anticipated results and other expectations expressed in our forward-looking statements as a result of a number of factors, including but not limited to those discussed in this Item and in Item 1A, Risk Factors.

#### Overview

Our principal business objective is to be the nation s leading destination entertainment, entertainment-related, recreation and specialty real estate company by continuing to develop, acquire or finance high-quality properties. As of December 31, 2007, our total assets exceeded \$2.1 billion, and included investments in 79 megaplex theatre properties (including four joint venture properties) and various restaurant, retail, entertainment, destination recreational and specialty properties located in 26 states and Ontario, Canada. As of December 31, 2007, we had invested approximately \$23.0 million in development land and construction in progress for real-estate development and approximately \$325.4 million (including accrued interest) in mortgage financing for entertainment and recreational properties. Also, as of December 31, 2007, we had invested approximately \$39.5 million in a 50% ownership interest of a joint venture which owns 12 public charter schools.

Substantially all of our single-tenant properties are leased pursuant to long-term, triple-net leases, under which the tenants typically pay all operating expenses of a property, including, but not limited to, all real estate taxes, assessments and other governmental charges, insurance, utilities, repairs and maintenance. A majority of our revenues are derived from rents received or accrued under long-term, triple-net leases. Tenants at our multi-tenant properties are required to pay common area maintenance charges to reimburse us for their pro rata portion of these costs. We incur general and administrative expenses including compensation expense for our executive officers and other employees, professional fees and various expenses incurred in the process of identifying, evaluating, acquiring and financing additional properties and mortgage notes. We are self-administered and managed by our Trustees and executive officers. Our primary non-cash expense is the depreciation of our properties. We depreciate buildings and improvements on our properties over a three-year to 40-year period for tax purposes and financial reporting purposes. Our property acquisitions and financing commitments are financed by cash from operations, borrowings under our unsecured revolving credit facility and our term loan, long-term mortgage debt and the sale of equity securities. It has been our strategy to structure leases and financings to ensure a positive spread between our cost of capital and the rentals paid by our tenants. We have primarily acquired or developed new properties that are pre-leased to a single tenant or multi-tenant properties that have a high occupancy rate. We do not typically develop or acquire properties on a speculative basis or that are not significantly pre-leased. As of December 31, 2007, we have also entered into four joint ventures formed to own and lease single properties and

33

#### **Table of Contents**

one joint venture formed to own and lease multiple properties, and have provided mortgage note financing as described above. We intend to continue entering into some or all of these types of arrangements in the foreseeable future.

Our primary challenges have been locating suitable properties, negotiating favorable lease or financing terms, and managing our portfolio as we have continued to grow. Because of the knowledge and industry relationships of our management, we have enjoyed favorable opportunities to acquire, finance and lease properties. We believe those opportunities will continue during 2008.

Our business is subject to a number of risks and uncertainties, including those described in Risk Factors in Item 1A of this report.

## **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying consolidated financial statements and related notes. In preparing these financial statements, management has made its best estimates and assumptions that affect the reported assets and liabilities. The most significant assumptions and estimates relate to consolidation, revenue recognition, depreciable lives of the real estate, the valuation of real estate, accounting for real estate acquisitions and estimating reserves for uncollectible receivables and mortgage notes receivable. Application of these assumptions requires the exercise of judgment as to future uncertainties and, as a result, actual results could differ from these estimates.

#### Consolidation

We consolidate certain entities if we are deemed to be the primary beneficiary in a variable interest entity (VIE), as defined in FIN No. 46(R), Consolidation of Variable Interest Entities (FIN46R). The equity method of accounting is applied to entities in which we are not the primary beneficiary as defined in FIN46R, or do not have effective control, but can exercise influence over the entity with respect to its operations and major decisions.

#### Revenue Recognition

Rents that are fixed and determinable are recognized on a straight-line basis over the minimum terms of the leases. Base rent escalation in other leases is dependent upon increases in the Consumer Price Index (CPI) and accordingly, management does not include any future base rent escalation amounts on these leases in current revenue. Most of our leases provide for percentage rents based upon the level of sales achieved by the tenant. These percentage rents are recognized once the required sales level is achieved. Lease termination fees are recognized when the related leases are canceled and we have no continuing obligation to provide services to such former tenants.

### Real Estate Useful Lives

We are required to make subjective assessments as to the useful lives of our properties for the purpose of determining the amount of depreciation to reflect on an annual basis with respect to those properties. These assessments have a direct impact on our net income. Depreciation and amortization are provided on the straight-line method over the useful lives of the assets, as follows:

34

#### **Table of Contents**

Buildings 40 years

Tenant improvements

Base term of lease or useful life, whichever is shorter
Furniture, fixtures and equipment

3 to 25 years

Impairment of Real Estate Values

We are required to make subjective assessments as to whether there are impairments in the value of our rental properties. These estimates of impairment may have a direct impact on our consolidated financial statements. We apply the provisions of Statement of Financial Accounting Standards (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. We assess the carrying value of our rental properties whenever events or changes in circumstances indicate that the carrying amount of a property may not be recoverable. Certain factors that may occur and indicate that impairments may exist include, but are not limited to: underperformance relative to projected future operating results, tenant difficulties and significant adverse industry or market economic trends. No such indicators existed during 2007. If an indicator of possible impairment exists, a property is evaluated for impairment by comparing the carrying amount of the property to the estimated undiscounted future cash flows expected to be generated by the property. If the carrying amount of a property exceeds its estimated future cash flows on an undiscounted basis, an impairment charge is recognized in the amount by which the carrying amount of the property exceeds the fair value of the property. Management estimates fair value of our rental properties based on projected discounted cash flows using a discount rate determined by management to be commensurate with the risk inherent in the Company. Management did not record any impairment charges for 2007.

## Real Estate Acquisitions

Upon acquisitions of real estate properties, we make subjective estimates of the fair value of acquired tangible assets (consisting of land, building, tenant improvements, and furniture, fixtures and equipment) and identified intangible assets and liabilities (consisting of above and below market leases, in-place leases, tenant relationships and assumed financing that is determined to be above or below market terms) in accordance with SFAS No.141, *Business Combinations*. We utilize methods similar to those used by independent appraisers in making these estimates. Based on these estimates, we allocate the purchase price to the applicable assets and liabilities. These estimates have a direct impact on our net income.

## Allowance for Doubtful Accounts

Management makes quarterly estimates of the collectibility of its accounts receivable related to base rents, tenant escalations (straight-line rents), reimbursements and other revenue or income. Management specifically analyzes trends in accounts receivable, historical bad debts, customer credit worthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of its allowance for doubtful accounts. In addition, when customers are in bankruptcy, management makes estimates of the expected recovery of pre-petition administrative and damage claims. These estimates have a direct impact on our net income.

35

#### **Table of Contents**

#### Mortgage Notes and Other Notes Receivable

Mortgage notes and other notes receivable, including related accrued interest receivable, consist of loans that we originated and the related accrued and unpaid interest income as of the balance sheet date. Mortgage notes and other notes receivable are initially recorded at the amount advanced to the borrower and we defer certain loan origination and commitment fees, net of certain origination costs, and amortize them over the term of the related loan. We evaluate the collectibility of both interest and principal for each loan to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the existing contractual terms. When a loan is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan s effective interest rate or to the value of the underlying collateral if the loan is collateralized. Interest income on performing loans is accrued as earned. Interest income on impaired loans is recognized on a cash basis.

## **Recent Developments**

## **Debt Financing**

On February 21, 2007, we obtained a non-recourse mortgage loan of \$11.6 million. This mortgage is secured by a theatre property located in Biloxi, Mississippi. The mortgage loan bears interest at 6.06%, matures on March 1, 2017 and requires monthly principal and interest payments of \$75 thousand with a final principal payment at maturity of \$9.0 million.

On March 23, 2007, we obtained a non-recourse mortgage loan of \$11.9 million. This mortgage is secured by a theatre property located in Fresno, California. The mortgage loan bears interest at 6.07%, matures on April 6, 2017 and requires monthly principal and interest payments of \$77 thousand with a final principal payment at maturity of \$9.2 million.

On April 18, 2007, we obtained three non-recourse mortgage loans totaling \$20.3 million. Each of these mortgages are secured by a theatre property, bear interest at an interest rate of 5.95% per year, and mature on May 1, 2017. These mortgages require monthly principal and interest payments totaling \$130 thousand with final principal payments at maturity totaling \$15.8 million.

On April 19, 2007, we obtained two non-recourse mortgage loans totaling \$34.7 million. Each of these mortgages are secured by a theatre property, bear interest at an interest rate of 5.73% per year, and mature on May 1, 2017. These mortgages require monthly principal and interest payments totaling \$218 thousand with final principal payments at maturity totaling \$26.7 million.

On July 30, 2007, we obtained two non-recourse mortgage loans totaling \$28.0 million. Each of these mortgages is secured by a theatre property located in Chattanooga, Tennessee and Leawood, Kansas, bear interest at a rate of 5.86% per year, and mature on August 1, 2017. These mortgages require monthly principal and interest payments totaling \$178 thousand with final principal payments at maturity totaling \$21.7 million.

On September 19, 2007, we obtained a non-recourse mortgage loan of \$26.2 million. This mortgage is secured by a theatre property located in Houston, Texas. The mortgage loan bears interest at 6.57%, matures on October 1, 2012, and requires monthly principal and interest payments of \$196 thousand with a final principal payment at maturity of \$22.7 million.

36

#### **Table of Contents**

On September 24, 2007, we obtained a non-recourse mortgage loan of \$22.2 million. This mortgage is secured by a theatre property located in Dallas, Texas. The mortgage loan bears interest at 6.73%, matures on October 1, 2012, and requires monthly principal and interest payments of \$169 thousand with a final principal payment at maturity of \$19.3 million.

On October 3, 2007, we obtained a non-recourse mortgage loan of \$27.0 million. This mortgage is secured by a theatre property located in Chicago, Illinois. The mortgage loan bears interest at 6.63%, matures on November 1, 2012, and requires monthly principal and interest payments of \$203 thousand with a final principal payment at maturity of \$23.4 million.

On October 26, 2007, we obtained a term loan of \$120 million. This loan is secured by a borrowing base that currently contains primarily non-theatre assets and is recourse to us. This loan bears interest at LIBOR plus 175 basis points and has a four year term expiring in 2011 with a one year extension available at our option. Interest is payable monthly and principal payments of \$300 thousand are required quarterly with a final principal payment at maturity of \$115.2 million. On November 26, 2007, we entered into two interest rate swap agreements to fix the interest rate at 5.81% on \$114.0 million of the outstanding term loan through October 26, 2012.

On October 31, 2007, we obtained a bond payable of \$10.6 million. This bond is secured by a theatre property located in Slidell, Louisiana. The bond bears interest at a variable rate which is reset on a weekly basis and was 3.43% at December 31, 2007. It matures on October 1, 2037 and requires monthly interest only payments with the entire principal due at maturity.

On January 11, 2008, we obtained a non-recourse mortgage loan of \$17.5 million. This mortgage is secured by a theatre property located in Garland, Texas. The mortgage loan bears interest at 6.19%, matures on February 1, 2018, and requires monthly principal and interest payments of \$127 thousand with a final principal payment at maturity of \$11.6 million.

The net proceeds from all of the above loans were used to pay down our unsecured revolving credit facility or were invested in interest bearing money market accounts consistent with the Company squalification as a REIT under the Internal Revenue Code.

## Credit Facility

On April 18, 2007 we amended our \$235.0 million unsecured revolving credit facility. The amendment allows additional assets, subject to certain limitations, to be included in our borrowing base, and provides a more favorable valuation of our megaplex theatres and entertainment related retail assets in the calculation of the borrowing base and the leverage ratio. Additionally, the amendment relaxes the covenants that limit our investment in certain types of assets, raises our capacity to issue letters of credit and provides us with the flexibility to incur other unsecured recourse indebtedness, subject to certain limitations, beyond the unsecured revolving credit facility. The size, term and pricing of the unsecured revolving credit facility were not impacted by the amendment.

## Issuance of Series D Preferred Shares

On May 25, 2007, we issued 4.6 million 7.375% Series D preferred shares in a registered public offering for net proceeds of approximately \$111.1 million, after expenses. We pay cumulative dividends on the Series D preferred shares from the date of original issuance in the amount of \$1.844 per share each year, which is equivalent to 7.375% of the \$25 liquidation preference per share. Dividends on the Series D preferred shares are payable quarterly in arrears, and were first payable on July 16, 2007 with a pro-rated quarterly payment of \$0.1844 per share. We may not

## **Table of Contents**

redeem the Series D preferred shares before May 25, 2012, except in limited circumstances to preserve our REIT status. On or after May 25, 2012, we may, at our option, redeem the Series D preferred shares in whole at any time or in part from time to time, by paying \$25 per share, plus any accrued and unpaid dividends up to and including the date of redemption. The Series D preferred shares generally have no stated maturity, will not be subject to any sinking fund or mandatory redemption, and are not convertible into any of our other securities. Owners of the Series D preferred shares generally have no voting rights, except under certain dividend defaults. The net proceeds from this offering were used to redeem our 9.50% Series A preferred shares and to pay down our unsecured revolving credit facility.

## Redemption of Series A Preferred Shares

On May 29, 2007, we completed the redemption of all 2.3 million of our outstanding 9.50% Series A preferred shares. The shares were redeemed at a redemption price of \$25.39 per share. This price is the sum of the \$25.00 per share liquidation preference and a quarterly dividend per share of \$0.59375 prorated through the redemption date. In conjunction with the redemption, we recognized both a non-cash charge representing the original issuance costs that were paid in 2002 and also other redemption related expenses. The aggregate reduction to net income available to common shareholders was approximately \$2.1 million (\$0.08 per fully diluted common share) for the year ended December 31, 2007.

## **Issuance of Common Shares**

On October 15, 2007, we completed a public offering of 1,400,000 common shares at \$54.00 per share. Total net proceeds after expenses were approximately \$73.9 million and were used to pay down our unsecured revolving credit facility.

#### Investments

On March 13, 2007, we entered into a secured first mortgage loan agreement for \$93.0 million with a maturity date of March 12, 2008, which was subsequently amended to \$175.0 million with a maturity date of September 30, 2012, with SVV I, LLC for the development of a water-park anchored entertainment village. The secured property is approximately 368 acres of development land located in Kansas City, Kansas. The carrying value of this mortgage note receivable at December 31, 2007 was \$95.7 million, including related accrued interest receivable of \$671 thousand. This loan is guaranteed by the Schlitterbahn New Braunfels Group (Bad-Schloss, Inc., Waterpark Management, Inc., Golden Seal Investments, Inc., Liberty Partnership, Ltd., Henry Condo I, Ltd., and Henry-Walnut, Ltd.). Monthly interest payments are made to us and the unpaid principal balance bears interest at LIBOR plus 3.5%. On April 4, 2007, we entered into two secured first mortgage loan agreements totaling \$73.5 million with Peak. We advanced \$56.6 million during the year ended December 31, 2007 under these agreements. The loans are secured by two ski resorts located in Vermont and New Hampshire. Mount Snow is approximately 2,378 acres and is located in both West Dover and Wilmington, Vermont. Mount Attitash is approximately 1,250 acres and is located in Bartlett, New Hampshire. The carrying value of these mortgage notes at December 31, 2007 was \$56.6 million with no related accrued interest receivable. The loans have a maturity date of April 3, 2027 and the unpaid principal balance initially bears interest at 10%. These notes currently require Peak to fund debt service reserves that must maintain a minimum balance of four months of debt service payments. Monthly interest payments are transferred to the Company from these debt service reserves. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI.

38

## **Table of Contents**

Additionally, on April 4, 2007, we entered into a third secured first mortgage loan agreement for \$25.0 million with Peak for further development of Mount Snow. The loan is secured by approximately 696 acres of development land. We advanced the full amount of the loan during April of 2007. The carrying value of this mortgage note receivable at December 31, 2007 was \$26.9 million, including related accrued interest receivable of \$1.9 million. The loan has a maturity date of April 2, 2010 at which time the unpaid principal balance and all accrued interest is due. The unpaid principal balance bears interest at 10%.

On April 30, 2007, we purchased a 35 acre vineyard and winery facility in Hopland, California, and simultaneously leased this property to Rb Wine Associates, LLC. The acquisition price for the property was approximately \$5.9 million and it is leased under a long-term triple-net lease. Subsequent to the initial acquisition, we have invested an additional \$6.3 million in this project through December 31, 2007.

On May 8, 2007, we acquired 66.67% of the voting interests in White Plains Retail, LLC and White Plains Recreational, LLC, the entities which own the 390,000 square foot entertainment retail center known as City Center at White Plains, located in White Plains, New York. The project had existing debt of \$119.7 million, and we invested cash of \$31.3 million to complete the transaction. For additional description of this transaction and its FIN 46R implications, see Note 6 to the consolidated financial statements in this Form 10-K.

On August 1, 2007, we purchased a 60 acre vineyard and winery facility in Paso Robles, California, and simultaneously leased this property to Sapphire Wines, LLC. The acquisition price for the property was approximately \$21.0 million and it is leased under a long-term triple-net lease. Additionally, on August 1, 2007, we entered into a loan agreement for \$5.0 million with Sapphire Wines, LLC. The loan has a maturity date of April 1, 2008 at which time the unpaid principal balance is due. The unpaid principal balance bears interest at 9% and is payable monthly. On August 14, 2007, we purchased three vineyards and winery facilities. The total purchase price consisted of approximately 225 acres of land and 72 thousand square feet of winery facilities located in Pope Valley, Lockeford, and Clements, California. The properties were simultaneously leased to CE2V Winery, LLC, Lockeford Winery, LLC, Crystal Valley Cellars, LLC and Cosentino Winery LLC. The acquisition price for the property was approximately \$20.5 million and it is leased under a long-term triple-net lease.

On October 30, 2007, we entered into a secured first mortgage loan agreement for \$31.0 million with Peak. The loan is secured by seven ski resorts located in Missouri, Indiana, Ohio and Pennsylvania with a total of approximately 1,431 acres. The loan has a maturity date of October 30, 2027 and initially bears interest at 9.25%. These notes currently require Peak to fund debt service reserves that must maintain a minimum balance of four months of debt service payments. Monthly interest payments are transferred to the Company from these debt service reserves. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI.

On October 30, 2007, we acquired a 50% ownership interest in JERIT CS Fund I (CS Fund I), a Delaware limited liability company, in exchange for \$39.5 million. CS Fund I currently owns 12 charter public school properties located in Nevada, Arizona, Ohio, Georgia, Missouri, Michigan, Florida and Washington D.C. and leases them under a long-term triple net master lease. Imagine Schools, Inc. operates the charter public schools and guarantees the lease payments. Imagine

39

#### **Table of Contents**

Schools, Inc. is also required to maintain irrevocable letters of credit totaling approximately \$12.1 million until June 30, 2010 and thereafter until certain criteria are met as additional security for rental payments to CS Fund I. Our partner in CS Fund I is JERIT CS Fund I Member, and it will serve as the managing member. JERIT CS Fund I Member is a wholly-owned subsidiary of JER Investors Trust Inc., a publicly traded real estate investment trust. Cash distributions will be made to the partners of CS Fund I based on their respective ownership interests. At December 31, 2007, CS Fund I had no significant liabilities.

On December 28, 2007, we entered into a secured first mortgage loan agreement for \$27.0 million with Prairie Creek Properties, LLC for the development of an approximately 9,000 seat amphitheatre in Hoffman Estates, Illinois. We advanced \$3.5 million during December of 2007 under this agreement. The secured property is approximately 10 acres of development land located in Hoffman Estates, Illinois. The carrying value of this mortgage note receivable at December 31, 2007, was \$3.5 million, including related accrued interest receivable of \$3 thousand. This loan is guaranteed by the individuals who own equity interests in Prairie Creek Properties, LLC and has a maturity date that will be 20 years subsequent to the completion of the project. We anticipate the maturity date will be approximately June 1, 2029. The unpaid principal balance bears interest at LIBOR plus 3.5%. Prairie Creek Properties, LLC is a VIE but it was determined we are not the primary beneficiary of this VIE. Our maximum exposure to loss associated with Prairie Creek Properties, LLC is limited to our outstanding mortgage note and related accrued interest receivable. During the year ended December 31, 2007, we invested an additional \$19.7 million Canadian (\$19.6 million U.S.) in the mortgage note receivable from Metropolis Limited Partnership (the Partnership) related to the construction of Toronto Life Square, a 13 level entertainment retail center in downtown Toronto. Consistent with the previous advances on this project, each advance has a five year stated term and bears interest at 15%. A bank has agreed to increase its commitment to provide the Partnership first mortgage construction financing from \$106 million up to \$122 million Canadian, and it is anticipated that the project will be completed in 2008 at a total cost of approximately \$315 million Canadian.

Additionally, during the year ended December 31, 2007, we posted additional irrevocable stand-by letters of credit related to the Toronto Life Square project. As of December 31, 2007, the letters of credit related to this project totaled \$13.2 million, of which at least \$5 million is expected to be drawn upon and added to our mortgage note receivable by May 31, 2008. The remaining letters of credit are expected to be cancelled or drawn upon during 2008 in conjunction with the completion and permanent financing of the Toronto Life Square project. Interest accrues on these outstanding letters of credit at a rate of 12% (15% if drawn upon). We also received an origination fee of \$250 thousand Canadian (\$237 thousand U.S.) in connection with this financing activity, and the fee is being amortized over the remaining term of the loan.

During the year ended December 31, 2007, we completed development of three megaplex theatre properties. The Stadium 14 Cinema in Kalispell, Montana is operated by Signature Theatres and was completed for a total development cost (including land and building) of approximately \$9.8 million. The Grand 16 Theatre at Pier Park located in Panama City, Florida is operated by Southern Theatres and was completed for a total development cost (including land and building) of approximately \$17.6 million. The Four Seasons Station 18 located in Greensboro, North Carolina is operated by Southern Theatres and was completed for a total development cost of approximately \$12.6 million. These theatres are leased under long-term triple-net leases.

40

#### **Table of Contents**

#### Sale of Property

On June 7, 2007, we sold a parcel of land, including two leased properties, adjacent to our megaplex theatre in Pompano, Florida and the related development rights to a developer group for \$7.7 million. Accordingly, we recognized a gain on sale of real estate of \$3.2 million and recognized development fees of \$0.7 million during the year ended December 31, 2007. For further detail on this disposition, see Note 18 to the consolidated financial statements in this Annual Report on Form 10-K.

#### **Derivative Instruments**

As further discussed in Note 10 to the consolidated financial statements in this Annual Report on Form 10-K, on June 1, 2007, we entered into a cross currency swap and a new forward contract. The cross currency swap has a notional amount of \$76.0 million Canadian dollars (CAD) and \$71.5 million U.S. The net effect of this swap is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13 million of annual CAD denominated cash flows. The new forward contract has a notional amount of \$100 million CAD and a February 2014 settlement date. The exchange rate of this forward contract is approximately \$1.04 CAD per U.S. dollar.

Additionally, on November 26, 2007, we entered into two interest rate swap agreements to fix the interest rate on \$114.0 million of the outstanding term loan. These agreements each have a notional amount of \$57.0 million, a termination date of October 26, 2012 and a fixed rate of 5.81%.

#### **Results of Operations**

## Year ended December 31, 2007 compared to year ended December 31, 2006

Rental revenue was \$185.9 million for the year ended December 31, 2007 compared to \$167.3 million for the year ended December 31, 2006. The \$18.6 million increase resulted primarily from the acquisitions and developments completed in 2006 and 2007 and base rent increases on existing properties, partially offset by the recognition of a lease termination fee of \$4.0 million from our theatre in Hialeah, Florida during the year ended December 31, 2006. Percentage rents of \$2.1 million and \$1.6 million were recognized during the year ended December 31, 2007 and 2006, respectively. Straight-line rents of \$4.5 million and \$3.9 million were recognized during the year ended December 31, 2007 and 2006, respectively.

Tenant reimbursements totaled \$18.5 million for the year ended December 31, 2007 compared to \$14.5 million for the year ended December 31, 2006. These tenant reimbursements arise from the operations of our retail centers. Of the \$4.0 million increase, \$3.1 million is due to our May 8, 2007 acquisition of a 66.67% interest in the joint ventures that own an entertainment retail center in White Plains, New York. The remaining increase is due to increases in tenant reimbursements, primarily driven by the expansion and leasing of the gross leasable area at our retail centers in Ontario, Canada.

Other income was \$2.4 million for the year ended December 31, 2007 compared to \$3.3 million for the year ended December 31, 2006. The decrease of \$0.9 million is primarily due to a decrease in revenues from a restaurant in Southfield, Michigan opened in September 2005 and previously operated through a wholly-owned taxable REIT subsidiary. The restaurant in Southfield, Michigan was closed during the third quarter of 2006 and the space was leased to an unrelated restaurant tenant.

41

#### **Table of Contents**

Mortgage and other financing income for the year ended December 31, 2007 was \$28.8 million compared to \$11.0 million for the year ended December 31, 2006. The \$17.8 million increase relates to the increased real estate lending activities during 2007 compared to 2006.

Our property operating expense totaled \$23.1 million for the year ended December 31, 2007 compared to \$18.8 million for the year ended December 31, 2006. These property operating expenses arise from the operations of our retail centers. The increase of \$4.3 million is primarily due to \$3.2 million in property operating expense related to our May 8, 2007 acquisition of a 66.67% interest in the joint ventures that own an entertainment retail center in White Plains, New York. Additionally, bad debt expense increased by \$0.4 million during 2007 and the property operating expenses at our Ontario, Canada retail centers increased by \$0.6 million during 2007 primarily due to increases in property taxes.

Other expense totaled \$4.2 million for the year ended December 31, 2007 compared to \$3.5 million for the year ended December 31, 2006. The \$0.7 million increase is due primarily to \$1.7 million in expense recognized upon settlement of foreign currency forward contracts during the year ended December 31, 2007. Partially offsetting this increase is a decrease in expenses from a restaurant in Southfield, Michigan opened in September 2005 and previously operated through a wholly-owned taxable REIT subsidiary. The restaurant in Southfield, Michigan was closed during the third quarter of 2006 and the space was leased to an unrelated restaurant tenant.

Our general and administrative expense totaled \$13.0 million for the year ended December 31, 2007 compared to \$12.5 million for the year ended December 31, 2006. The increase of \$0.5 million is due to increases in costs that primarily resulted from payroll and related expenses attributable to increases in base and incentive compensation, additional employees and amortization resulting from grants of nonvested shares to management, as well as increases in franchise taxes and professional fees. Partially offsetting this increase is \$1.7 million in expense during the year ended December 31, 2006 related to nonvested share awards from prior years. Additionally, during the year ended December 31, 2006, we recognized expense of \$1.4 million related to the retirement of one of our executives.

Costs associated with loan refinancing for the year ended December 31, 2006 were \$0.7 million. These costs related to the amendment and restatement of our revolving credit facility and consisted of the write-off of \$0.7 million of certain unamortized financing costs. No such costs were incurred during the year ended December 31, 2007.

Our net interest expense increased by \$11.6 million to \$60.5 million for the year ended December 31, 2007 from

Our net interest expense increased by \$11.6 million to \$60.5 million for the year ended December 31, 2007 from \$48.9 million for the year ended December 31, 2006. Approximately \$4.4 million of the increase resulted from the acquisition of a 66.67% interest in the joint ventures that own an entertainment retail center in White Plains, New York that had outstanding mortgage debt of \$119.7 million as of the May 8, 2007 acquisition date. The remainder of the increase resulted from increases in long-term debt used to finance our real estate acquisitions and fund our new mortgage notes receivable.

Depreciation and amortization expense totaled \$37.4 million for the year ended December 31, 2007 compared to \$31.0 million for the year ended December 31, 2006. The \$6.4 million increase resulted primarily from real estate acquisitions completed in 2006 and 2007.

Equity in income from joint ventures totaled \$1.6 million for the year ended December 31, 2007 compared to \$0.8 million for the year ended December 31, 2006. The \$0.8 million increase

42

#### **Table of Contents**

resulted from the Company s investment in a 50% ownership interest of CS Fund I on October 30, 2007. Minority interest totaled \$1.4 million for the year ended December 31, 2007 and resulted from the consolidation of a VIE in which our only variable interest is debt and the VIE has sufficient equity to cover its cumulative net losses incurred subsequent to our loan transaction. There was no such minority interest for the year ended December 31, 2006.

Income from discontinued operations totaled \$0.8 million for the year ended December 31, 2007 compared to \$0.5 million for the year ended December 31, 2006. The \$0.3 million increase is due to the recognition of \$0.7 million in development fees in 2007 related to a parcel adjacent to our megaplex theatre in Pompano, Florida. The development rights, along with two income-producing tenancies, were sold to a developer group in June of 2007. This increase was partially offset by a \$0.4 million gain for the year ended December 31, 2006 resulting from an insurance claim. As a result of the hurricane events of October 2005, one non triple-net retail property in Pompano Beach, Florida suffered significant damage to its roof. The insurance company reimbursed us for the replacement of the roof less our deductible in January 2006.

The gain on sale of real estate from discontinued operations of \$3.2 million for the year ended December 31, 2007 was due to the sale of a parcel that included two leased properties adjacent to our megaplex theatre in Pompano, Florida. There was no gain on sale of real estate from discontinued operations recognized for the year ended December 31, 2006.

Preferred dividend requirements for the year ended December 31, 2007 were \$21.3 million compared to \$11.9 million for the same period in 2006. The \$9.4 million increase is due to the issuance of 5.4 million Series C preferred shares in December of 2006 and 4.6 million Series D preferred shares in May of 2007, partially offset by the redemption of 2.3 million Series A preferred shares in May of 2007.

The Series A preferred share redemption costs of \$2.1 million for the year ended December 31, 2007 was due to the redemption of the Series A preferred shares on May 29, 2007 and primarily consists of a noncash charge for the excess of the redemption value over the carrying value of these shares. There was no such expense incurred during the year ended December 31, 2006.

#### Year ended December 31, 2006 compared to year ended December 31, 2005

Rental revenue was \$167.3 million for the year ended December 31, 2006, compared to \$145.0 million for the year ended December 31, 2005. The \$22.3 million increase resulted primarily from the property acquisitions and developments completed in 2005 and 2006, base rent increases on existing properties and the recognition of a lease termination fee of \$4.0 million related to the termination of our lease with the previous tenant of our theatre in Hialeah, Florida. This property has been leased to a new tenant. No termination fees were recognized during the year ended December 31, 2005. Percentage rents of \$1.6 million and \$1.8 million were recognized during 2006 and 2005, respectively. Straight-line rents of \$3.9 and \$2.2 million were recognized during 2006 and 2005, respectively. As of December 31, 2006 and 2005, the receivable for straight-line rents was \$16.4 million and \$4.7 million, respectively. As further described in Note 19 to the consolidated financial statements in this Annual Report on Form 10-K, the Company adopted Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108) effective January 1, 2006. The adjustments made in conjunction with our implementation of SAB 108 resulted in

43

#### **Table of Contents**

an increase of approximately \$1.4 million in straight-line rental revenues for the year ended December 31, 2006 and an increase in the net receivable for straight-line rents of \$9.0 million at December 31, 2006.

Tenant reimbursements totaled \$14.5 million for the year ended December 31, 2006 compared to \$12.5 million for the year ended December 31, 2005. These tenant reimbursements arise from the operations of our retail centers. The \$2.0 million increase is due to a \$0.7 million increase at our retail center in Burbank, California which was acquired on March 31, 2005, and the remainder of the increase is due to increases in tenant reimbursement rates primarily at our retail centers in Ontario, Canada, which resulted in an increase in tenant reimbursements of \$1.1 million. Other income was \$3.3 million for the year ended December 31, 2006 compared to \$3.5 million for the year ended December 31, 2005. The decrease of \$0.2 million is due to the following:

An increase of \$0.5 million in revenues from a restaurant in Southfield, Michigan opened in September 2005 and previously operated through a wholly-owned taxable REIT subsidiary. The restaurant in Southfield, Michigan was closed during the third quarter of 2006 and the space was leased to an unrelated restaurant tenant.

A decrease of \$0.1 million in revenues from our family bowling center in Westminster, Colorado which is operated through a wholly-owned taxable REIT subsidiary.

Development fees of \$0.6 million were received in the year ended December 31, 2005 and no development fees were received in the year ended December 31, 2006.

Mortgage and other financing income for the year ended December 31, 2006 was \$11.0 million compared to \$4.9 million for the year ended December 31, 2005. The \$6.1 million increase relates to the increased real estate lending activities during 2006 compared to 2005.

Our property operating expense totaled \$18.8 million for the year ended December 31, 2006 compared to \$16.1 million for the year ended December 31, 2005. These property operating expenses arise from the operations of our retail centers. The \$2.7 million increase is due to increases in property taxes, bad debt expense and other property operating expenses at certain of these properties. The property operating expenses at our Burbank, California retail center, which was acquired on March 31, 2005, increased by \$1.1 million of which \$0.3 million was incurred in the second quarter of 2006 in conjunction with the early termination of a property management agreement covering this center. The property operating expenses at our Ontario, Canada retail centers increased by \$1.4 million primarily due to increases in property taxes. Additionally, bad debt expense increased by \$0.4 million during 2006.

Other operating expense totaled \$3.5 million for the year ended December 31, 2006 compared to \$3.0 million for the year ended December 31, 2005. The increase of \$0.5 million primarily relates to expenses from a restaurant in Southfield, Michigan opened in September 2005, and previously operated through a wholly-owned taxable REIT subsidiary. The restaurant in Southfield Michigan was closed during the third quarter of 2006 and the space was leased to an unrelated restaurant tenant.

Our general and administrative expense totaled \$12.5 million for the year ended December 31, 2006 compared to \$7.3 million for the year ended December 31, 2005. This increase primarily resulted from share-based compensation expense, which we account for in accordance with SFAS 123R, *Share Based Payment*. In 2006, we changed how we account for nonvested stock bonus awards issued pursuant to our Annual Incentive Plan. During the year ended December 31, 2006,

44

#### **Table of Contents**

we expensed \$1.7 million of nonvested stock awards that related to bonus awards from prior years. This adjustment was made because the employees who received the awards could have elected to receive cash instead of nonvested shares at the time in which they elected to receive their bonuses in nonvested shares. Additionally, during the year ended December 31, 2006, we recognized an expense of \$1.4 million related to the retirement of one of our executives. This amount represented the fair value of the executive s nonvested share options and nonvested shares at his retirement date of June 30, 2006. The remainder of the increase is due primarily to payroll and related expenses attributable to increases in base and incentive compensation, additional employees, certain employee benefits and grants of nonvested shares to management, as well as increases in franchise taxes and professional fees.

Costs associated with loan refinancing for the year ended December 31, 2006 were \$0.7 million. These costs related to the amendment and restatement of our revolving credit facility and consisted of the write-off of \$0.7 million of certain unamortized financing costs. No such costs were incurred during the year ended December 31, 2005.

Our net interest expense increased by \$5.2 million to \$48.9 million for the year ended December 31, 2006 from \$43.7 million for the year ended December 31, 2005. The increase in net interest expense primarily resulted from increases in long-term debt used to finance real estate acquisitions and increases in the interest rates associated with our borrowings under the unsecured revolving credit facility.

Depreciation and amortization expense totaled \$31.0 million for the year ended December 31, 2006 compared to \$27.5 million for the year ended December 31, 2005. The \$3.5 million increase resulted primarily from the property acquisitions completed in 2005 and 2006.

The gain on sale of land of \$0.3 million for the year ended December 31, 2006 was due to the sale of an acre of land that was originally purchased along with one of our megaplex theatres. There was no gain on sale of land recognized for the year ended December 31, 2005.

Preferred dividend requirements for the year ended December 31, 2006 were \$11.9 million compared to \$11.4 million for the same period in 2005. The \$0.5 million increase is due to the issuance of 3.2 million Series B preferred shares in January of 2005 and 5.4 million Series C preferred shares in December of 2006.

#### **Liquidity and Capital Resources**

Cash and cash equivalents were \$15.2 million at December 31, 2007. In addition, we had restricted cash of \$12.8 million at December 31, 2007. Of the restricted cash at December 31, 2007, \$4.3 million relates to cash held for our borrower s debt service reserve for mortgage notes receivable and the balance represents deposits required in connection with debt service, payment of real estate taxes and capital improvements.

## Mortgage Debt and Credit Facilities

As of December 31, 2007, we had total debt outstanding of \$1.08 billion. As of December 31, 2007, \$1.06 billion of debt outstanding was fixed rate mortgage debt secured by a substantial portion of our rental properties and mortgage notes receivable, with a weighted average interest rate of approximately 6.0%. This \$1.06 billion of fixed rate mortgage debt includes \$114.0 million of LIBOR based debt that has been converted to fixed rate with two interest rate swaps as

45

#### **Table of Contents**

further described below. All of our debt is described in Note 8 to the consolidated financial statements in this Annual Report on Form 10-K.

At December 31, 2007, we had no debt outstanding under our \$235.0 million unsecured revolving credit facility, with interest at a floating rate. The unsecured revolving credit facility matures in January of 2009 and was recently amended (described in Note 9 to the consolidated financial statements in this Annual Report on Form 10-K). The amount that we are able to borrow on our unsecured revolving credit facility is a function of the values and advance rates, as defined by the credit agreement, assigned to the assets included in the borrowing base less outstanding letters of credit and less other liabilities, excluding our term loan discussed below, that are recourse obligations of the Company. As of December 31, 2007, our total availability under the unsecured revolving credit facility was \$104.4 million.

On October 26, 2007, we obtained a term loan of \$120 million. This loan is secured by primarily non-theatre assets and is recourse to us. This loan bears interest at LIBOR plus 175 basis points (6.63% at December 31, 2007) and has a four year term expiring in 2011 with a one year extension available at our option. On November 26, 2007, we entered into two interest rate swap agreements to fix the interest rate at 5.81% on \$114.0 million of the outstanding term loan through October 26, 2012.

Our principal investing activities are acquiring, developing and financing entertainment, entertainment-related, recreational and specialty properties. These investing activities have generally been financed with mortgage debt and the proceeds from equity offerings. Our unsecured revolving credit facility and our term loan are also used to finance the acquisition or development of properties, and to provide mortgage financing. Continued growth of our rental property and mortgage financing portfolios will depend in part on our continued ability to access funds through additional borrowings and securities offerings.

## Capital Structure and Coverage Ratios

We believe that our shareholders are best served by a conservative capital structure. Therefore, we seek to maintain a conservative debt level on our balance sheet and solid interest, fixed charge and debt service coverage ratios. We expect to maintain our leverage ratio (i.e. total-long term debt of the Company as a percentage of shareholders—equity plus total liabilities) below 55%. However, the timing and size of our equity offerings may cause us to temporarily operate over this threshold. At December 31, 2007, our leverage ratio was 50%. Our long-term debt as a percentage of our total market capitalization at December 31, 2007 was 40%. We do not manage to a ratio based on total market capitalization due to the inherent variability that is driven by changes in the market price of our common shares. We calculate our total market capitalization of \$2.7 billion by aggregating the following at December 31, 2007:

Common shares outstanding of 28,084,609 multiplied by the last reported sales price of our common shares on the NYSE of \$47.00 per share, or \$1.3 billion;

Aggregate liquidation value of our Series B preferred shares of \$80 million;

Aggregate liquidation value of our Series C preferred shares of \$135 million;

Aggregate liquidation value of our Series D preferred shares of \$115 million; and

Total long-term debt of \$1.1 billion

46

#### **Table of Contents**

Our interest coverage ratio for the years ended December 31, 2007, 2006 and 2005 was 3.2 times, 3.3 times, and 3.2 times, respectively. Interest coverage is calculated as the interest coverage amount (as calculated in the following table) divided by interest expense, gross (as calculated in the following table). We consider the interest coverage ratio to be an appropriate supplemental measure of a company s ability to meet its interest expense obligations. Our calculation of the interest coverage ratio may be different from the calculation used by other companies, and therefore, comparability may be limited. This information should not be considered as an alternative to any Generally Accepted Accounting Principles (GAAP) liquidity measures. The following table shows the calculation of our interest coverage ratios (dollars in thousands):

	Year Ended December 31,		
	2007	2006	2005
Net income	\$ 104,664	82,289	69,060
Interest expense, gross	61,376	49,092	44,203
Interest cost capitalized	(494)	(100)	(160)
Minority interests	(1,436)		34
Depreciation and amortization	37,422	31,021	27,473
Share-based compensation expense to management and trustees	3,249	4,869	1,957
Gain on sale of land	(129)	(345)	
Costs associated with loan refinancing		673	
Straight-line rental revenue	(4,497)	(3,925)	(2,242)
Gain on sale of real estate from discontinued operations	(3,240)		
Depreciation and amortization of discontinued operations	58	134	124
Interest coverage amount	\$ 196,973	163,708	140,449
Interest expense, net	\$ 60,505	48,866	43,749
Interest income	377	126	294
Interest cost capitalized	494	100	160
Interest expense, gross	\$ 61,376	49,092	44,203
Interest coverage ratio	3.2	3.3	3.2
47			

#### **Table of Contents**

The interest coverage amount per the above table is a non-GAAP financial measure and should not be considered an alternative to any GAAP liquidity measures. It is most directly comparable to the GAAP liquidity measure, Net cash provided by operating activities, and is not directly comparable to the GAAP liquidity measures, Net cash used in investing activities and Net cash provided by financing activities. The interest coverage amount can be reconciled to Net cash provided by operating activities per the consolidated statements of cash flows included in this Annual Report on Form 10-K as follows (in thousands):

	Year Ended December 31,			
	2007	2006	2005	
Net cash provided by operating activities	\$ 131,590	106,436	95,386	
Equity in income from joint ventures	1,583	759	728	
Distributions from joint ventures	(1,239)	(874)	(855)	
Amortization of deferred financing costs	(2,905)	(2,713)	(3,345)	
Increase in mortgage notes accrued interest receivable	14,921	8,861	3,508	
Increase in accounts receivable	4,642	5,404	1,539	
Increase in other assets	2,366	3,122	1,662	
Increase in accounts payable and accrued liabilities	(5,989)	(2,635)	(312)	
Decrease (increase) in unearned rents	(4,381)	281	337	
Straight-line rental revenue	(4,497)	(3,925)	(2,242)	
Interest expense, gross	61,376	49,092	44,203	
Interest cost capitalized	(494)	(100)	(160)	
Interest coverage amount	\$ 196,973	163,708	140,449	

Our fixed charge coverage ratio for the years ended December 31, 2007, 2006 and 2005 was 2.4 times, 2.7 times, and 2.5 times, respectively. The fixed charge coverage ratio is calculated in exactly the same manner as the interest coverage ratio, except that preferred share dividends are also added to the denominator. We consider the fixed charge coverage ratio to be an appropriate supplemental measure of a company s ability to make its interest and preferred share dividend payments. Our calculation of the fixed charge coverage ratio may be different from the calculation used by other companies and, therefore, comparability may be limited. This information should not be considered as an alternative to any GAAP liquidity measures. The following table shows the calculation of our fixed charge coverage ratios (dollars in thousands):

	Year Ended December 31,			
	2007	2006	2005	
Interest coverage amount	\$ 196,973	163,708	140,449	
Interest expense, gross	61,376	49,092	44,203	
Preferred share dividends	21,312	11,857	11,353	
Fixed charges	\$ 82,688	60,949	55,556	
Fixed charge coverage ratio	2.4	2.7	2.5	

Our debt service coverage ratio for the years ended December 31, 2007, 2006 and 2005 was 2.5 times, 2.6 times, and 2.4 times, respectively. The debt service coverage ratio is calculated in

48

#### **Table of Contents**

exactly the same manner as the interest coverage ratio, except that recurring principal payments are also added to the denominator. We consider the debt service coverage ratio to be an appropriate supplemental measure of a company s ability to make its debt service payments. Our calculation of the debt service coverage ratio may be different from the calculation used by other companies and, therefore, comparability may be limited. This information should not be considered as an alternative to any GAAP liquidity measures. The following table shows the calculation of our debt service coverage ratios (dollars in thousands):

	Year Ended December 31,			
	2007	2006	2005	
Interest coverage amount	\$ 196,973	163,708	140,449	
Interest expense, gross	61,376	49,092	44,203	
Recurring principal payments	18,257	14,810	14,885	
Debt service	\$ 79,633	63,902	59,088	
Debt service coverage ratio	2.5	2.6	2.4	

## Liquidity Requirements

Short-term liquidity requirements consist primarily of normal recurring corporate operating expenses, debt service requirements and distributions to shareholders. We meet these requirements primarily through cash provided by operating activities. Net cash provided by operating activities was \$131.6 million, \$106.4 million and \$95.4 million for the years ended December 31, 2007, 2006 and 2005, respectively. Net cash used in investing activities was \$420.6 million, \$162.0 million and \$220.8 million for the years ended December 31, 2007, 2006 and 2005, respectively. Net cash provided by financing activities was \$294.3 million, \$58.6 million and \$120.7 million for the years ended December 31, 2007, 2006 and 2005, respectively. We anticipate that our cash on hand, cash from operations, and funds available under our unsecured revolving credit facility will provide adequate liquidity to fund our operations, make interest and principal payments on our debt, and allow distributions to our shareholders and avoid corporate level federal income or excise tax in accordance with REIT Internal Revenue Code requirements. Long-term liquidity requirements at December 31, 2007 consisted primarily of maturities of long-term debt. Contractual obligations as of December 31, 2007 are as follows (in thousands):

Contractual Obligations	2008	2009	Year 2010	ended Decer 2011	nber 31, 2012	Thereafter	Total
C	_,,,						
Long Term Debt Obligations	\$112,456	22,756	136,825	140,095	89,865	579,267	1,081,264
Interest on Long Term Debt Obligations	60,420	56,020	53,799	47,025	38,984	83,649	339,897
Operating Lease Obligations	317	322					639
Total	\$173,193	79,098	190,624	187,120	128,849	662,916	1,421,800
			49				

#### **Table of Contents**

We have posted irrevocable stand-by letters of credit related to the Toronto Life Square project as further described in Note 4 to the consolidated financial statements in this Annual Report on Form 10-K. As of December 31, 2007, these letters of credit totaled \$13.2 million, of which at least \$5 million is expected to be drawn upon and added to our mortgage note receivable by May 31, 2008.

We believe that we will be able to obtain financing in order to repay our debt obligations by refinancing the properties as the debt comes due. However, there can be no assurance that additional financing or capital will be available, or that terms will be acceptable or advantageous to us.

Our primary use of cash after paying operating expenses, debt service and distributions to shareholders is in the acquisition, development and financing of properties. We expect to finance these investments with borrowings under our unsecured revolving credit facility, as well as long-term debt and equity financing alternatives. The availability and terms of any such financing will depend upon market and other conditions. If we borrow the maximum amount available under our unsecured revolving credit facility, there can be no assurance that we will be able to obtain additional investment financing, which would not affect our liquidity, but would affect our ability to grow (See Risk Factors ).

#### Off Balance Sheet Arrangements

We had one theatre project under construction at December 31, 2007. The property has been pre-leased to the prospective tenant under a long-term triple-net lease. The cost of development will be paid by us in periodic draws. The related timing and amount of rental payments to be received by us from the tenant under the lease correspond to the timing and amount of funding by us of the cost of development. This theatre will have 12 screens and the total development cost will be approximately \$13.2 million. Through December 31, 2007, we had not yet invested any funds in this project but have commitments to fund the \$13.2 million in improvements. We plan to fund development primarily with funds generated by debt financing and/or equity offerings. If we determine that construction is not being completed in accordance with the terms of the development agreement, we can discontinue funding construction draws.

On October 31, 2007, we entered into a guarantee agreement for \$22.0 million. This guarantee is for economic development revenue bonds with a total principal amount of \$22.0 million, maturing on October 31, 2037. The bonds were issued by Southern Theatres for the purpose of financing the development and construction of three megaplex theatres in Louisiana. We earn an annual fee of 1.75% on the outstanding principal amount of the bonds and the fee is paid by Southern Theatres monthly. We evaluated this guarantee in connection with the provisions of FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements, Including Indirect Guarantees of Indebtedness of Others (FIN 45). Based on certain criteria, FIN 45 requires a guarantor to record an asset and a liability for a guarantee at inception. Accordingly, we have recorded \$4.0 million as a deferred asset included in accounts receivable and \$4.0 million in other liabilities in the accompanying consolidated balance sheet as of December 31, 2007.

We have certain unfunded commitments related to our mortgage note investments that we may be required to fund in the future. We are generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of our direct control. As of

50

## **Table of Contents**

December 31, 2007, we had four mortgage notes receivable with unfunded commitments totaling approximately \$99.9 million. If such commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

At December 31, 2007, we had a 20.8%, 21.2% and 50.0% investment interest in three unconsolidated real estate joint ventures, Atlantic-EPR I, Atlantic-EPR II and CS Fund I, respectively, which are accounted for under the equity method of accounting. We do not anticipate any material impact on our liquidity as a result of any commitments that may arise involving those joint ventures.

We recognized income of \$491, \$464 and \$437 (in thousands) from our investment in the Atlantic-EPR I joint venture during 2007, 2006 and 2005, respectively. We recognized income of \$301, \$295 and \$291 (in thousands) from our investment in the Atlantic-EPR II joint venture during 2007, 2006 and 2005, respectively. We also recognized income of \$791 (in thousands) from our investment in the CS Fund I joint venture during 2007. Condensed financial information for Atlantic-EPR I, Atlantic-EPR II and CS Fund I joint ventures is included in Note 5 to the consolidated financial statements included in this Annual Report on Form 10-K.

The joint venture agreements for Atlantic-EPR I and Atlantic-EPR II allow our partner, Atlantic of Hamburg, Germany (Atlantic), to exchange up to a maximum of 10% of its ownership interest per year in each of the joint ventures for our common shares or, at our discretion, the cash value of those shares as defined in each of the joint venture agreements. We received notices from Atlantic that effective September 28, 2007 and December 31, 2007 they wanted to exchange a portion of their ownership in Atlantic-EPR I and Atlantic-EPR II. In October of 2007, we paid Atlantic cash of \$71 and \$137 (in thousands) in exchange for additional ownership of .3% and 1.2% for Atlantic-EPR I and Atlantic-EPR II, respectively. In January of 2008, we paid Atlantic cash of \$95 (in thousands) in exchange for additional ownership of .5% for Atlantic-EPR I.

## **Funds From Operations (FFO)**

The National Association of Real Estate Investment Trusts (NAREIT) developed FFO as a relative non-GAAP financial measure of performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is a widely used measure of the operating performance of real estate companies and is provided here as a supplemental measure to GAAP net income available to common shareholders and earnings per share. FFO, as defined under the revised NAREIT definition and presented by us, is net income available to common shareholders, computed in accordance with GAAP, excluding gains and losses from sales of depreciable operating properties, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships, joint ventures and other affiliates. Adjustments for unconsolidated partnerships, joint ventures and other affiliates are calculated to reflect FFO on the same basis. FFO is a non-GAAP financial measure. FFO does not represent cash flows from operations as defined by GAAP and is not indicative that cash flows are adequate to fund all cash needs and is not to be considered an alternative to net income or any other GAAP measure as a measurement of the results of our operations or our cash flows or liquidity as defined by GAAP. It should also be noted that not all REITs calculate FFO the same way so comparisons with other REITs may not be meaningful.

The additional 1.9 million common shares that would result from the conversion of our Series C convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the calculation of diluted earnings per share for the years

51

#### **Table of Contents**

ended December 31, 2007 and 2006 because the effect is anti-dilutive. However, because a conversion would be dilutive to FFO per share for the year ended December 31, 2007, these adjustments have been made in the calculation of diluted FFO for that year.

The following table summarizes our FFO, FFO per share and certain other financial information for the years ended December 31, 2007, 2006 and 2005 (in thousands, except per share information):

	Year ended December 31,				
	2007	2006	2005		
Net income available to common shareholders	\$ 81,251	\$ 70,432	57,707		
Subtract: Gain on sale of real estate from discontinued operations	(3,240)				
Subtract: Minority interest	(1,436)				
Add: Real estate depreciation and amortization	36,758	30,349	27,043		
Add: Allocated share of joint venture depreciation	387	244	242		
FFO available to common shareholders	113,720	101,025	84,992		
FFO available to common shareholders	\$ 113,720	\$ 101,025	84,992		
Add: Preferred dividends for Series C	7,763	Ψ 101,025	01,552		
Diluted FFO available to common shareholders	121 492	101 025	94.002		
Diluted FFO available to common shareholders	121,483	101,025	84,992		
FFO per common share:					
Basic	\$ 4.26	3.86	3.40		
Diluted	4.18	3.79	3.33		
Shares used for computation (in thousands):					
Basic	26,690	26,147	25,019		
Diluted	29,069	26,627	25,504		
Weighted average shares outstanding - diluted EPS	27,171	26,627	25,504		
Effect of dilutive Series C preferred shares	1,898	,	,		
Adjusted weighted average shares outstanding diluted	29,069	26,627	25,504		
Other financial information:					
Straight-lined rental revenue	\$ 4,497	3,925	2,242		
Dividends per common share	\$ 3.04	2.75	2.50		
FFO payout ratio*	73%	73%	75%		
1 2		/-			

<sup>\*</sup> FFO payout ratio is calculated by dividing dividends per common share by FFO per

diluted common share.

## **Impact of Recently Issued Accounting Standards**

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS No. 157) which defines fair value, establishes a framework for measuring fair value in accordance with GAAP, and expands disclosures about fair value measurements. Where applicable, SFAS No. 157 simplifies and codifies related guidance within GAAP and does not require any new fair value measurements. SFAS No. 157 is effective for

52

#### **Table of Contents**

financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. In November 2007, the FASB proposed a one-year deferral of SFAS No. 157 s fair value measurement requirements for nonfinancial assets and liabilities that are not required or permitted to be measured at fair value on a recurring basis. The Company does not expect the adoption of SFAS No. 157 will have a material impact on its financial position or results of operations.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 allows measurement at fair value of eligible financial assets and liabilities that are not otherwise measured at fair value. If the fair value option for an eligible item is elected, unrealized gains and losses for that item are to be reported in current earnings at each subsequent reporting date. SFAS No. 159 also establishes presentation and disclosure requirements designed to draw comparison between the different measurement attributes the Company elects for similar types of assets and liabilities. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is required to adopt SFAS No. 159 in the first quarter of 2008. The Company does not expect the adoption of SFAS No. 159 will have a material impact on its financial position or results of operations.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements, An Amendment of ARB 51 (SFAS No. 160). SFAS No. 160 establishes accounting and reporting standards for noncontrolling interests. It requires that noncontrolling interests, sometimes referred to as minority interests, be reported as a separate component of equity in the consolidated financial statements. Additionally, it requires net income and comprehensive income to be displayed for both controlling and noncontrolling interests. SFAS No. 160 is effective for financial statements issued for fiscal years beginning on or after December 15, 2008 and earlier adoption is prohibited. SFAS No. 160 will be applied prospectively to all noncontrolling interests, even those that occurred prior to the effective date. The Company is required to adopt SFAS No. 160 in the first quarter of 2009 and is currently evaluating the impact that SFAS No. 160 will have on its financial statements.

Additionally, in December 2007, FASB Statement of Financial Accounting Standards No. 141, Business Combinations was revised by the FASB Statement No. 141R (SFAS No. 141R). SFAS No. 141R requires most identifiable assets, liabilities, noncontrolling interests and goodwill acquired in a business combination to be recorded at full fair value as of the acquisition date. SFAS 141R also establishes disclosure requirements designed to enable the users of the financial statements to assess the effect of a business combination. SFAS No. 141R is effective for financial statements issued for fiscal years beginning on or after December 15, 2008 and earlier adoption is prohibited. SFAS No. 141R will be applied to business combinations occurring after the effective date. The Company is required to adopt SFAS No. 141R in the first quarter of 2009.

#### Inflation

Investments by EPR are financed with a combination of equity and debt. During inflationary periods, which are generally accompanied by rising interest rates, our ability to grow may be adversely affected because the yield on new investments may increase at a slower rate than new borrowing costs.

53

#### **Table of Contents**

All of our megaplex theatre leases provide for base and participating rent features. To the extent inflation causes tenant revenues at our properties to increase over baseline amounts, we would participate in those revenue increases through our right to receive annual percentage rent. Our leases and mortgage notes receivable also generally provide for escalation in base rents or interest in the event of increases in the Consumer Price Index, with generally a limit of 2% per annum, or fixed periodic increases.

Our leases are generally triple-net leases requiring the tenants to pay substantially all expenses associated with the operation of the properties, thereby minimizing our exposure to increases in costs and operating expenses resulting from inflation. A portion of our retail and restaurant leases are non-triple-net leases. These retail leases represent approximately 18% of our total real estate square footage. To the extent any of those leases contain fixed expense reimbursement provisions or limitations, we may be subject to increases in costs resulting from inflation that are not fully passed through to tenants.

54

#### **Table of Contents**

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks, primarily relating to potential losses due to changes in interest rates. We seek to mitigate the effects of fluctuations in interest rates by matching the term of new investments with new long-term fixed rate borrowings whenever possible. We also have a \$235 million unsecured revolving credit facility and a \$120 million term loan that both bear interest at floating rates. The \$120 million term loan includes \$114.0 million of LIBOR based debt that has been converted to a fixed rate with two interest rate swaps as further described below. We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of such refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings are subject to mortgages or contractual agreements which limit the amount of indebtedness we may incur. Accordingly, if we are unable to raise additional equity or borrow money due to these limitations, our ability to make additional real estate investments may be limited.

The following table presents the principal amounts, weighted average interest rates, and other terms required by year of expected maturity to evaluate the expected cash flows and sensitivity to interest rate changes as of December 31 (including the impact of the two interest rate swap agreements described below):

Expected Maturities (in millions)

		2008	2009	2010	2011	2012	Thereafter	Total	Estimated Fair Value
December 31, 2007:	•	2000	2007	2010	2011	2012	THE Curver	10001	varae
Fixed rate debt Average interest rate	\$1	11.3 6.7%	21.6 6.1%	135.6 5.7%	137.7 5.9%	89.9 6.5%	568.6 5.7%	1,064.7 6.0%	1,068.2
Variable rate debt Average interest rate (as	\$	1.2	1.2	1.2	2.4	0.5 %	10.6	16.6	16.6
of December 31, 2007)		6.6%	6.6%	6.6%	6.6%		3.4%	4.6%	
		2007	2008	2009	2010	2011	Thereafter	Total	Estimated Fair Value
December 31, 2006:		2007	2000	2007	2010	2011	Therearter	10141	varue
Fixed rate debt	\$	16.4	106.4	16.4	17.4	18.5	475.2	650.3	655.0
Average interest rate Variable rate debt	\$	6.1%	6.7%	6.1% 25.0	6.1%	6.1%	6.0%	6.1% 25.0	25.0
Average interest rate (as of December 31, 2006)				6.9%				6.9%	

On November 26, 2007, we entered into two interest rate swap agreements to fix the interest rate on \$114.0 million of the outstanding term loan. These agreements each have a notional amount of \$57.0 million, a termination date of October 26, 2012 and a fixed rate of 5.81%.

We financed the acquisition of our four Canadian properties with non-recourse fixed rate mortgage loans from a Canadian lender in the original aggregate principal amount of approximately U.S. \$97 million. The loans were made and are payable by us in Canadian dollars (CAD), and the rents received from tenants of the properties are payable in CAD. We have also provided a secured mortgage construction loan totaling CAD \$75.4 million. The loan and the related interest income is payable to us in CAD.

55

#### **Table of Contents**

We have partially mitigated the impact of foreign currency exchange risk on our Canadian properties by matching Canadian dollar debt financing with Canadian dollar rents. To further mitigate our foreign currency risk in future periods on the four Canadian properties, during the second quarter of 2007, we entered into a cross currency swap with a notional value of \$76.0 million CAD and \$71.5 million U.S. The swap calls for monthly exchanges from January 2008 through February 2014 with us paying CAD based on an annual rate of 17.16% of the notional amount and receiving U.S. dollars based on an annual rate of 17.4% of the notional amount. There is no initial or final exchange of the notional amounts. The net effect of this swap is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13 million of annual CAD denominated cash flows. These foreign currency derivatives should hedge a significant portion of our expected CAD denominated FFO of these four Canadian properties through February 2014 as their impact on our reported FFO when settled should move in the opposite direction of the exchange rates utilized to translate revenues and expenses of these properties.

In order to also hedge our net investment on the four Canadian properties, we entered into a forward contract with a notional amount of \$100 million CAD and a February 2014 settlement date which coincides with the maturity of our underlying mortgage on these four properties. The exchange rate of this forward contract is approximately \$1.04 CAD per U.S. dollar. This forward contract should hedge a significant portion of our CAD denominated net investment in these four centers through February 2014 as the impact on accumulated other comprehensive income from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of our four Canadian properties.

To further mitigate our foreign currency risk in future periods on the interest income from the CAD denominated mortgage receivable, we have entered into foreign currency forward contracts with monthly settlement dates ranging from January 2008 through March 2008. These contracts have a notional value of \$2.2 million CAD and an average exchange rate of \$1.13 CAD per U.S. dollar. We have not yet hedged any of our net investment in the CAD denominated mortgage receivable or its expected CAD denominated interest income beyond March 2008 due to the mortgage note s maturity in 2008 and our underlying option to buy a 50% interest in the borrower entity. See Note 10 to the consolidated financial statements in this Annual Report on Form 10-K for additional information on our derivative financial instruments and hedging activities.

56

## **Table of Contents**

## **Item 8. Financial Statements and Supplementary Data**

Entertainment Properties Trust **Contents** 

Report of Independent Registered Public Accounting Firm					
Audited Financial Statements					
Consolidated Balance Sheets	59				
Consolidated Statements of Income	60				
Consolidated Statements of Changes in Shareholders Equity	61				
Consolidated Statements of Comprehensive Income	62				
Consolidated Statements of Cash Flows	63				
Notes to Consolidated Financial Statements	65				
Financial Statement Schedules					
Schedule II Valuation and Qualifying Accounts	106				
Schedule III Real Estate and Accumulated Depreciation	107				
57					

#### **Table of Contents**

### **Report of Independent Registered Public Accounting Firm**

The Board of Trustees

**Entertainment Properties Trust:** 

We have audited the accompanying consolidated balance sheets of Entertainment Properties Trust (the Company) as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in shareholders equity, comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2007. In connection with our audits of the consolidated financial statements, we have also audited the accompanying financial statement schedules listed in the Index at Item 15(2). These consolidated financial statements and financial statement schedules are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Entertainment Properties Trust as of December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As discussed in Note 19 to the consolidated financial statements, the Company changed its method of quantifying errors in 2006.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 25, 2008 expressed an unqualified opinion on the effectiveness of the Company s internal control over financial reporting.

/s/ KPMG LLP KPMG LLP Kansas City, Missouri February 25, 2008

58

## ENTERTAINMENT PROPERTIES TRUST

# Consolidated Balance Sheets (Dollars in thousands except share data)

	Decem	ber 31,
	2007	2006
Assets		
Rental properties, net of accumulated depreciation of \$177,607 and \$141,636 at		
December 31, 2007 and 2006, respectively	\$ 1,650,312	\$ 1,395,903
Property under development	23,001	19,272
Mortgage notes and related accrued interest receivable	325,442	76,093
Investment in joint ventures	42,331	2,182
Cash and cash equivalents	15,170	9,414
Restricted cash	12,789	7,365
Intangible assets, net	16,528	9,366
Deferred financing costs, net	10,361	10,491
Accounts and notes receivable, net	61,193	30,043
Other assets	14,506	11,150
Total assets	\$2,171,633	\$1,571,279
Liabilities and Shareholders Equity		
Liabilities:		
Accounts payable and accrued liabilities	\$ 26,598	\$ 16,480
Common dividends payable	21,344	18,204
Preferred dividends payable	5,611	3,110
Unearned rents and interest	10,782	1,024
Long-term debt	1,081,264	675,305
Total liabilities	1,145,599	714,123
Minority interests	18,141	4,474
Shareholders equity:		
Common Shares, \$.01 par value; 50,000,000 shares authorized; and 28,878,285	200	272
and 27,153,411 shares issued at December 31, 2007 and 2006, respectively	289	272
Preferred Shares, \$.01 par value; 25,000,000 shares authorized:		
2,300,000 Series A shares issued at December 31, 2006; liquidation preference of		22
\$57,500,000 2,200,000 Souries B shares issued at December 21, 2007 and 2006; liquidation		23
3,200,000 Series B shares issued at December 31, 2007 and 2006; liquidation	22	22
preference of \$80,000,000	32	32
5,400,000 Series C convertible shares issued at December 31, 2007 and 2006;	51	5.1
liquidation preference of \$135,000,000	54	54
4,600,000 Series D shares issued at December 31, 2007; liquidation preference of	16	
\$115,000,000	46 1 023 508	883,639
Additional paid-in-capital	1,023,598	•
	(22,889)	(15,500)

Treasury shares at cost: 793,676 and 675,487 common shares at December 31,

2007 and 2006, respectively

Loans to shareholders	(3,525)	(3,525)
Accumulated other comprehensive income	35,994	12,501
Distributions in excess of net income	(25,706)	(24,814)
Shareholders equity	1,007,893	852,682
Total liabilities and shareholders equity	\$ 2,171,633	\$1,571,279

See accompanying notes to consolidated financial statements.

59

**Table of Contents** 

## ENTERTAINMENT PROPERTIES TRUST Consolidated Statements of Income (Dollars in thousands except per share data)

	Year	Ended Decembe	er 31,
	2007	2006	2005
Rental revenue	\$ 185,949	\$ 167,283	\$ 144,950
Tenant reimbursements	18,511	14,468	12,508
Other income	2,402	3,274	3,517
Mortgage and other financing income	28,841	10,968	4,882
Total revenue	235,703	195,993	165,857
Property operating expense	23,102	18,785	16,101
Other expense	4,205	3,486	2,985
General and administrative expense	12,970	12,515	7,249
Costs associated with loan refinancing		673	
Interest expense, net	60,505	48,866	43,749
Depreciation and amortization	37,422	31,021	27,473
Income before gain on sale of land, equity in income from joint			
ventures, minority interest and discontinued operations	97,499	80,647	68,300
Gain on sale of land	129	345	
Equity in income from joint ventures	1,583	759	728
Minority interests	1,436		(34)
Income from continuing operations	\$ 100,647	\$ 81,751	\$ 68,994
Discontinued operations:			
Income from discontinued operations	777	538	66
Gain on sale of real estate	3,240		
Net income	104,664	82,289	69,060
Preferred dividend requirements	(21,312)	(11,857)	(11,353)
Series A preferred share redemption costs	(2,101)		
Net income available to common shareholders	\$ 81,251	\$ 70,432	\$ 57,707
Per share data:			
Basic earnings per share data:			
Income from continuing operations available to common			
shareholders	\$ 2.89	\$ 2.67	\$ 2.31
Income from discontinued operations	0.15	0.02	÷ 2.01
•			
Net income available to common shareholders	\$ 3.04	\$ 2.69	\$ 2.31

77

Diluted earnings per share data:						
Income from continuing operations available to common						
shareholders	\$	2.84	\$	2.63	\$	2.26
Income from discontinued operations		0.15		0.02		
Net income available to common shareholders	\$	2.99	\$	2.65	\$	2.26
Shares used for computation (in thousands):						
Basic		26,690		26,147		25,019
Diluted		27,171		26,627		25,504
Dividends per common share	\$	3.04	\$	2.75	\$	2.50
See accompanying notes to consolidated financial statements.  60						

## ENTERTAINMENT PROPERTIES TRUST

## Consolidated Statements of Changes in Shareholders Equity Years Ended December 31, 2007, 2006 and 2005 (Dollars in thousands)

	Comm Stoo		Prefer Stoo		Additional paid-in	Treasury	Loans to com	cumulat other iprehens income	Distributions in excess	
	Shares	Par	Shares	Par	capital	shares sh	areholders		income	Total
Balance at December 31, 2004	25,578	\$ 256	2,300	\$ 23	616,377	(8,398)	(3,525)	7,480	(24,873)	587,340
Shares issued to Trustees Issuance of nonvested	4				161					161
shares Amortization of nonvested	63	1			(1)					
shares					1,705					1,705
Share option expense Foreign currency					145					145
translation adjustment Net income Purchase of 17,350 common								5,922	69,060	5,922 69,060
shares for treasury Issuances of						(759)				(759)
common shares Issuance of preferred shares, net of costs of	22				880					880
\$2.7 million Stock option			3,200	32	77,229					77,261
exercises, net Dividends to common and preferred	215	2			4,208	(5,193)				(983)
shareholders									(74,311)	(74,311)

Balance at December 31, 2005	25,882	\$ 259	5,500	\$ 55	700,704	(14,350)	(3,525)	13,402	(30,124)	666,421
Shares issued to Trustees Issuance of	4				161					161
nonvested shares Amortization	83	1			(1)					
of nonvested shares Share option					3,879					3,879
expense Foreign currency					829					829
translation adjustment Unrealized								(973)		(973)
gain on derivatives Net income Purchase of 21,308								72	82,289	72 82,289
common shares for treasury Issuances of common shares, net of						(919)				(919)
costs of \$1.1 million Issuance of preferred shares, net of	1,168	12			47,015					47,027
costs of \$1.6 million Adoption of			5,400	54	130,746					130,800
SAB 108 Stock option									7,656	7,656
exercises, net Dividends to common and preferred shareholders	16				306	(231)			(84,635)	75 (84,635)
Balance at									(= 1,000)	(= 1,===)
December 31, 2006 Shares issued	27,153	\$ 272	10,900	\$ 109	\$ 883,639	\$ (15,500)	\$ (3,525)	\$ 12,501	\$ (24,814) \$	852,682
to Trustees	6 129	1			354 1,334					354 1,335

Issuance of nonvested shares Amortization									
of nonvested shares					2,537				2,537
Share option expense					422				422
Foreign currency translation adjustment Change in unrealized							30,022		30,022
loss on derivatives Net income Purchase of 24,740							(6,529)	104,664	(6,529) 104,664
common shares for treasury Issuances of common shares, net of						(1,448)			(1,448)
costs of \$1.7 million Issuance of preferred shares, net of	1,409	14			74,437				74,451
costs of \$3.9 million Redemption of Series A preferred			4,600	46	111,079				111,125
shares			(2,300)	(23)	(55,412)			(2,101)	(57,536)
Stock option exercises, net Dividends to common and preferred shareholders	181	2			5,208	(5,941)		(103,455)	(731)
Balance at December 31, 2007	28,878	\$ 289	13,200	\$ 132	\$1,023,598	\$ (22,889)	\$ (3,525) \$ 35,994	\$ (25,706) \$	\$ 1,007,893

See accompanying notes to consolidated financial statements.

61

## **Table of Contents**

## ENTERTAINMENT PROPERTIES TRUST Consolidated Statements of Comprehensive Income (Dollars in thousands)

	Year ended December 31,			
	2007	2006	2005	
Net income	\$ 104,664	\$82,289	\$69,060	
Other comprehensive income (loss):				
Foreign currency translation adjustment	30,022	(973)	5,922	
Change in unrealized loss on derivatives	(6,529)	72		
Comprehensive income	\$ 128,157	\$81,388	\$ 74,982	
See accompanying notes to consolidated financial statements.				
62				

## ENTERTAINMENT PROPERTIES TRUST Consolidated Statements of Cash Flows (Dollars in thousands)

	Year	er 31,	
	2007	2006	2005
Operating activities:			
Net income	\$ 104,664	\$ 82,289	\$ 69,060
Adjustments to reconcile net income to net cash provided by			
operating activities:			
Minority interests	(1,436)		34
Gain on sale of land	(129)	(345)	
Income from discontinued operations	(4,017)	(538)	(66)
Costs associated with loan refinancing (non-cash portion)		673	
Equity in income from joint ventures	(1,583)	(759)	(728)
Distributions from joint ventures	1,239	874	855
Depreciation and amortization	37,422	31,021	27,473
Amortization of deferred financing costs	2,905	2,713	3,345
Share-based compensation expense to management and trustees	3,249	4,869	1,957
Increase in mortgage notes accrued interest receivable	(14,921)	(8,861)	(3,508)
Increase in accounts receivable	(4,642)	(5,404)	(1,539)
Increase in other assets	(2,366)	(3,122)	(1,662)
Increase in accounts payable and accrued liabilities	5,989	2,635	312
Increase (decrease) in unearned rents	4,381	(281)	(337)
Net operating cash provided by continuing operations	130,755	105,764	95,196
Net operating cash provided by discontinued operations	835	672	190
Net cash provided by operating activities	131,590	106,436	95,386
Investing activities:			
Acquisition of rental properties and other assets	(77,710)	(89,727)	(157,694)
Investment in consolidated joint ventures	(31,291)	(6),121)	(137,074)
Investment in unconsolidated joint ventures	(39,711)		
Investment in mortgage notes receivable	(222,558)	(23,697)	(37,525)
Investment in promissory notes receivable	(21,310)	(3,500)	(67,626)
Net proceeds from sale of land	694	591	514
Additions to properties under development	(35,770)	(45,693)	(26,064)
Net cash used in investing activities of continuing operations	(427,656)	(162,026)	(220,769)
Net proceeds from sale of real estate from discontinued operations	7,008	( - ,,	( -,,,
Net cash used in investing activities	(420,648)	(162,026)	(220,769)
Financing activities:			
Proceeds from long-term debt facilities	742,975	360,286	315,000
Principal payments on long-term debt	(473,989)	(392,942)	(196,709)
	, , ,		, ,

Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-K

Deferred financing fees paid	(2,553)	(2,979)	(2,083)
Net proceeds from issuance of common shares	74,451	47,027	880
Net proceeds from issuance of preferred shares	111,125	130,800	77,261
Redemption of preferred shares	(57,536)		
Impact of stock option exercises, net	(731)	75	(983)
Purchase of common shares for treasury	(1,448)	(919)	(759)
Distributions paid to minority interests	(140)	(761)	(848)
Dividends paid to shareholders	(97,815)	(82,007)	(71,088)
Net cash provided by financing activities	294,339	58,580	120,671
Effect of exchange rate changes on cash	475	(122)	3
Net increase (decrease) in cash and cash equivalents	5,756	2,868	(4,709)
Cash and cash equivalents at beginning of the year	9,414	6,546	11,255
Cash and cash equivalents at end of the year	\$ 15,170	\$ 9,414	\$ 6,546
Supplemental information continued on next page.			
	63		

## **Table of Contents**

## ENTERTAINMENT PROPERTIES TRUST

## Consolidated Statements of Cash Flows (Unaudited) (Dollars in thousands)

Continued from previous page.

	Year ended December 31,			
	2007	2006	2005	
Supplemental schedule of non-cash activity:				
Acquisition of interest in joint venture assets in exchange for				
assumption of debt and other liabilities at fair value	\$136,029	\$	\$	
Transfer of property under development to rental property	\$ 32,595	\$46,104	\$29,752	
Issuance of nonvested shares, including nonvested shares				
issued for payment of bonuses	\$ 8,756	\$ 3,602	\$ 2,787	
Supplemental disclosure of cash flow information:				
Cash paid during the year for interest	\$ 56,664	\$46,126	\$40,414	
Cash paid (received) during the year for income taxes	\$ 419	\$ 378	\$ (321)	
See accompanying notes to consolidated financial statements.				
64				

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

## 1. Organization

#### **Description of Business**

Entertainment Properties Trust (the Company) is a Maryland real estate investment trust (REIT) organized on August 29, 1997. The Company develops, owns, leases and finances megaplex theatres, entertainment retail centers (centers generally anchored by an entertainment component such as a megaplex theatre and containing other entertainment-related properties), and destination recreational and specialty properties. The Company s properties are located in the United States and Canada.

## 2. Summary of Significant Accounting Policies

## **Principles of Consolidation**

The consolidated financial statements include the accounts of Entertainment Properties Trust and its subsidiaries, all of which are wholly-owned except for those subsidiaries discussed below.

As further explained in Note 6, New Roc Associates, LP (New Roc) is owned 71.4% by the Company. Minority interest expense related to New Roc was \$34 thousand for the year ended December 31, 2005. There was no minority interest expense related to New Roc for the years ended December 31, 2007 and 2006. Total minority interest in New Roc included in the accompanying consolidated balance sheets was \$4.3 million and \$4.5 million at December 31, 2007 and 2006, respectively.

The Company consolidates certain entities if it is deemed to be the primary beneficiary in a variable interest entity (VIE), as defined in FIN No. 46(R), Consolidation of Variable Interest Entities (FIN 46R). The equity method of accounting is applied to entities in which the Company is not the primary beneficiary as defined in FIN46R, or does not have effective control, but can exercise influence over the entity with respect to its operations and major decisions. As further explained in Note 6, LC White Plains Retail LLC, LC White Plains Recreation LLC and Cappelli Group LLC (together the White Plains entities), as well as Suffolk Retail LLC (Suffolk), are VIEs in which the Company has been deemed to be the primary beneficiary. Accordingly, the financial statements of these VIEs have been consolidated into the Company s financial statements. Total minority interest income related to the White Plains entities was \$1.4 million for the year ended December 31, 2007. There was no minority interest income or expense related to Suffolk for the years ended December 31, 2006 or 2005, and there was no minority interest in the White Plains entities and Suffolk was \$13.8 million and \$3.0 thousand as of December 31, 2007, respectively. There was no minority interest in the White Plains entities or Suffolk as of December 31, 2006 or 2005.

#### **Use of Estimates**

Management of the Company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare

65

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

these consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ from those estimates.

## **Rental Properties**

Rental properties are carried at cost less accumulated depreciation. Costs incurred for the acquisition and development of the properties are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which generally are estimated to be 40 years for buildings and 3 to 25 years for furniture, fixtures and equipment. Tenant improvements, including allowances, are depreciated over the shorter of the base term of the lease or the estimated useful life. Expenditures for ordinary maintenance and repairs are charged to operations in the period incurred. Significant renovations and improvements which improve or extend the useful life of the asset are capitalized and depreciated over their estimated useful life.

The Company applies Statement of Financial Accounting Standards (SFAS) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets , for the recognition and measurement of impairment of long-lived assets to be held and used. Management reviews a property for impairment whenever events or changes in circumstances indicate that the carrying value of a property may not be recoverable. The review of recoverability is based on an estimate of undiscounted future cash flows expected to result from its use and eventual disposition. If impairment exists due to the inability to recover the carrying value of the property, an impairment loss is recorded to the extent that the carrying value of the property exceeds its estimated fair value.

#### **Accounting for Acquisitions**

The Company considers the fair values of both tangible and intangible assets acquired or liabilities assumed when allocating the purchase price of acquisitions (plus any capitalized costs incurred during the acquisition). Tangible assets may include land, building, tenant improvements, furniture, fixtures and equipment. Intangible assets or liabilities may include values assigned to in-place leases (including the separate values that may be assigned to above-market and below-market in-place leases), the value of customer relationships, and any assumed financing that is determined to be above or below market terms.

Most of the Company s rental property acquisitions do not involve in-place leases. In such cases, the cost of the acquisition is allocated to the tangible assets based on recent independent appraisals and management judgment. Because the Company typically executes these leases simultaneously with the purchase of the real estate, no value is ascribed to in-place leases in these transactions.

For rental property acquisitions involving in-place leases, the fair value of the tangible assets is determined by valuing the property as if it were vacant based on management s determination of the relative fair values of the assets. Management determines the as if vacant fair value of a property using recent independent appraisals or methods similar to those used by independent appraisers. The aggregate value of intangible assets or liabilities is measured based on the difference between the stated price plus capitalized costs and the property as if vacant.

66

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

In determining the fair value of acquired in-place leases, the Company considers many factors. On a lease-by-lease basis, management considers the present value of the difference between the contractual amounts to be paid pursuant to the leases and management s estimate of fair market lease rates. For above market leases, management considers such differences over the remaining non-cancelable lease terms and for below market leases, management considers such differences over the remaining initial lease terms plus any fixed rate renewal periods. The capitalized above-market lease values are amortized as a reduction of rental income over the remaining non-cancelable terms of the respective leases. The capitalized below market lease values are amortized as an increase to rental income over the remaining initial lease terms plus any fixed rate renewal periods. Management considers several factors in determining the discount rate used in the present value calculations, including the credit risks associated with the respective tenants. If debt is assumed in the acquisition, the determination of whether it is above or below market is based upon a comparison of similar financing terms for similar rental properties.

The fair value of acquired in-place leases also includes management s estimate, on a lease-by-lease basis, of the present value of the following amounts: (i) the value associated with avoiding the cost of originating the acquired in-place leases (i.e. the market cost to execute the leases, including leasing commissions, legal and other related costs); (ii) the value associated with lost revenue related to tenant reimbursable operating costs estimated to be incurred during the assumed re-leasing period, (i.e. real estate taxes, insurance and other operating expenses); (iii) the value associated with lost rental revenue from existing leases during the assumed re-leasing period; and (iv) the value associated with avoided tenant improvement costs or other inducements to secure a tenant lease. These values are amortized over the remaining initial lease term of the respective leases.

The Company also determines the value, if any, associated with customer relationships considering factors such as the nature and extent of the Company s existing business relationship with the tenants, growth prospects for developing new business with the tenants and expectation of lease renewals. The value of customer relationship intangibles is amortized over the remaining initial lease terms plus any renewal periods.

Management of the Company reviews the carrying value of intangible assets for impairment on an annual basis. Intangible assets consist of the following at December 31 (in thousands):

	2007	2006
In-place leases, net of accumulated amortization of \$5.4 million and \$3.0 million,		
respectively	\$ 15,835	\$ 8,673
Goodwill	693	693
Total intangible assets, net	\$ 16,528	\$ 9,366

In-place leases, net at December 31, 2007 of approximately \$15.8 million, relate to four entertainment retail centers in Ontario, Canada that were purchased on March 1, 2004, one entertainment retail center in Burbank, California that was purchased on March 31, 2005 and one entertainment retail center in White Plains, New York that was purchased on May 8, 2007.

67

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

Goodwill at December 31, 2007 and 2006 relates solely to the acquisition of New Roc that was acquired on October 27, 2003. Amortization expense related to in-place leases is computed using the straight-line method and was \$1.8 million, \$1.1 million and \$1.0 million for the years ended December 31, 2007, 2006 and 2005, respectively. The weighted average life for these in-place leases at December 31, 2007 is 8 years.

Amount

Future amortization of in-place leases at December 31, 2007 is as follows (in thousands):

	Amount
Year:	
2008	\$ 2,247
2009	2,159
2010	1,954
2011	1,954
2012	1,954
Thereafter	5,567
Total	\$ 15,835

#### **Deferred Financing Costs**

Deferred financing costs are amortized over the terms of the related long-term debt obligations or mortgage note receivable as applicable.

#### **Capitalized Development Costs**

The Company capitalizes certain costs that relate to property under development including interest and internal legal personnel costs.

## **Operating Segment**

The Company aggregates the financial information of all its investments into one reportable segment because the investments all have similar economic characteristics and because the Company does not internally report and is not internally organized by investment or transaction type.

#### **Revenue Recognition**

Rents that are fixed and determinable are recognized on a straight-line basis over the minimum terms of the leases. Base rent escalation on leases that are dependent upon increases in the Consumer Price Index (CPI) is recognized when known. Straight-line rent receivable is included in accounts receivable and was \$20.8 million and \$16.4 million at December 31, 2007 and 2006, respectively. In addition, most of the Company s tenants are subject to additional rents if gross revenues of the properties exceed certain thresholds defined in the lease agreements (percentage rents). Percentage rents are recognized at the time when specific triggering events occur as provided by the lease agreements. Percentage rents of \$2.1 million, \$1.6 million and \$1.9 million were recognized for the years ended December 31, 2007, 2006 and 2005, respectively. Lease termination fees are recognized when the related leases are canceled and the Company has no obligation to provide services to such former tenants. Termination fees of \$4.1 million were recognized for the year ended December 31, 2006.

68

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

In accordance with Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108), the Company increased distributions in excess of net income as of January 1, 2006 by \$7.7 million, and increased rental revenue and net income for the first three quarters of fiscal 2006 by \$1.0 million to reflect an adjustment for the recognition of straight line rent revenues and receivables related to certain leases executed or acquired between 1998 and 2003. See Note 19 for additional information on SAB 108.

#### **Allowance for Doubtful Accounts**

Accounts receivable is reduced by an allowance for amounts that may become uncollectible in the future. The Company s accounts receivable balance is comprised primarily of rents and operating cost recoveries due from tenants as well as accrued rental rate increases to be received over the life of the existing leases. The Company regularly evaluates the adequacy of its allowance for doubtful accounts. The evaluation primarily consists of reviewing past due account balances and considering such factors as the credit quality of the Company s tenants, historical trends of the tenant and/or other debtor, current economic conditions and changes in customer payment terms. Additionally, with respect to tenants in bankruptcy, the Company estimates the expected recovery through bankruptcy claims and increases the allowance for amounts deemed uncollectible. If the Company s assumptions regarding the collectiblity of accounts receivable prove incorrect, the Company could experience write-offs of the accounts receivable or accrued straight-line rents receivable in excess of its allowance for doubtful accounts. The allowance for doubtful accounts was \$1.1 million at December 31, 2007 and 2006.

#### Mortgage Notes and Other Notes Receivable

Mortgage notes and other notes receivable, including related accrued interest receivable, consist of loans originated by the Company and the related accrued and unpaid interest income as of the balance sheet date. Mortgage notes and other notes receivable are initially recorded at the amount advanced to the borrower and the Company defers certain loan origination and commitment fees, net of certain origination costs, and amortizes them over the term of the related loan. The Company evaluates the collectibility of both interest and principal of each of its loans to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. When a loan is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan s effective interest rate or to the value of the underlying collateral if the loan is collateralized. Interest income on performing loans is accrued as earned. Interest income on impaired loans is recognized on a cash basis.

#### **Income Taxes**

The Company operates in a manner intended to enable it to qualify as a REIT under the Internal Revenue Code (the Code). A REIT which distributes at least 90% of its taxable income to its shareholders each year and which meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders. The Company intends to continue to qualify as a REIT and distribute substantially all of its taxable income to its shareholders.

69

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

In 2004, the Company acquired certain real estate operations that are subject to income tax in Canada. Also in 2004, the Company formed certain taxable REIT subsidiaries, as permitted under the Code, through which it conducts certain business activities. The taxable REIT subsidiaries are subject to federal and state income taxes on their net taxable income. Temporary differences between income for financial reporting purposes and taxable income for the Canadian operations and the taxable REIT subsidiaries relate primarily to depreciation, amortization of deferred financing costs and straight line rents. As of December 31, 2007 and 2006, respectively, the Canadian operations and the taxable REIT subsidiaries had deferred tax assets totaling approximately \$8.6 million and \$6.1 million and deferred tax liabilities totaling approximately \$3.5 million and \$2.4 million. As there is no assurance that the Canadian operations and the taxable REIT subsidiaries will generate taxable income in the future beyond the reversal of temporary taxable differences, the deferred tax assets have been offset by a valuation allowance such that there is no net deferred tax asset at December 31, 2007 and 2006. Furthermore, the Company qualified as a REIT and distributed the necessary amount of taxable income such that no federal income taxes were due for the years ended December 31, 2007, 2006 and 2005. Accordingly, no provision for income taxes was recorded for any of those years. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company is subject to certain state and local taxes on its income and property, and federal income and excise taxes on its undistributed taxable income. In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes . FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with SFAS 109, Accounting for Income Taxes, and it prescribes a recognition threshold and measurement attribute criteria for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return.

The Company adopted the provisions of FIN 48 on January 1, 2007. The Company does not have any material unrecognized tax positions, and therefore, the adoption of FIN 48 did not have a material impact on the Company s financial position or results of operations.

The Company s policy is to recognize estimated interest and penalties as general and administrative expense. The Company believes that it has appropriate support for the income tax positions taken on its tax returns and that its accruals for tax liabilities are adequate for all open years (after 2004 for federal and state and after 2002 for Canada) based on an assessment of many factors including past experience and interpretations of tax laws applied to the facts of each matter.

Earnings and profits, which determine the taxability of distributions to shareholders, may differ from that reported for income tax reporting purposes due primarily to differences in the basis of the Company s assets and the estimated useful lives used to compute depreciation.

70

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### **Concentrations of Risk**

American Multi-Cinema, Inc. (AMC) is the lessee of a substantial portion (51%) of the megaplex theatre rental properties held by the Company (including joint venture properties) at December 31, 2007 as a result of a series of sale leaseback transactions pertaining to a number of AMC megaplex theatres. A substantial portion of the Company s rental revenues (approximately \$95.6 million or 51%, \$93.4 million or 56%, and \$82.1 million or 57% for the years ended December 31, 2007, 2006 and 2005, respectively) result from the rental payments by AMC under the leases, or its parent, AMC Entertainment, Inc. (AMCE), as the guarantor of AMC s obligations under the leases. AMCE had total assets of \$4.1 billion and \$4.4 billion, total liabilities of \$2.7 billion and \$3.2 billion and total stockholder s equity of \$1.4 billion and \$1.2 billion at March 29, 2007 and March 30, 2006, respectively. AMCE had net earnings of \$134.1 million for the fifty-two weeks ended March 29, 2007 and net loss of \$190.9 million for the fifty-two weeks ended March 30, 2006. AMCE s net loss from its inception date of July 16, 2004 to March 31, 2005 was \$34.8 million. In addition, AMCE had net earnings of \$47.9 million for the thirty-nine weeks ended December 27, 2007. AMCE has publicly held debt and accordingly, its filings with the Securities and Exchange Commission are publicly available. For the years ended December 31, 2007, 2006 and 2005, respectively, approximately \$35.8 million, or 15.2%, \$32.8 million, or 16.7%, and \$28.7 million, or 17.3%, of total revenue was derived from the Company s four entertainment retail centers in Ontario, Canada. For the years ended December 31, 2007, 2006 and 2005, respectively, approximately \$48.5 million, or 20.6%, \$41.7 million, or 21.3%, and \$32.3 million, or 19.5%, of our total revenue was derived from the Company's four entertainment retail centers in Ontario, Canada combined with the mortgage financing interest related to the Company s mortgage note receivable held in Canada. The Company s wholly-owned subsidiaries that hold the Canadian entertainment retail centers, third party debt and mortgage note receivable represent approximately \$233.3 million or 23% and \$161.0 million or 19% of the Company s net assets as of December 31, 2007 and 2006, respectively.

## **Cash Equivalents**

Cash equivalents include bank demand deposits and shares of highly liquid institutional money market mutual funds for which cost approximates market value.

#### **Restricted Cash**

Restricted cash represents cash held for a borrower s debt service reserve for mortgage notes receivable and also deposits required in connection with debt service, payment of real estate taxes and capital improvements.

#### **Share-Based Compensation**

Share-based compensation is issued to employees of the Company pursuant to the Annual Incentive Program and the Long-Term Incentive Plan, and to Trustees for their service to the Company. Prior to May 9, 2007, all common shares and options to purchase common shares (share options) were issued under the 1997 Share Incentive Plan. The 2007 Equity Incentive Plan was approved by shareholders at the May 9, 2007 annual meeting and this plan replaces the 1997

71

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

Share Incentive Plan. Accordingly, all common shares and options to purchase common shares granted on or after May 9, 2007 are issued under the 2007 Equity Incentive Plan.

The Company accounts for share based compensation under the Financial Accounting Standard (SFAS) No. 123R Share-Based Payment. In compliance with this standard, the Company has recorded share-based compensation expense for the years ended December 31, 2006 and 2007 related to all options for employees and trustees. Prior to 2006, the Company accounted for share options granted under the 1997 Share Incentive Plan using the fair value recognition provisions of SFAS No. 123 for all awards granted, modified, or settled after January 1, 2003. Share based compensation expense consists of share option expense, amortization of nonvested share grants and shares issued to Trustees for payment of their annual retainers. Share based compensation is included in general and administrative expense in the accompanying consolidated statements of income, and totaled \$3.2 million, \$4.9 million and \$2.0 million for the years ended December 31, 2007, 2006 and 2005, respectively.

#### **Share Options**

Share options are granted to employees pursuant to the Long-Term Incentive Plan and to Trustees for their service to the Company. The fair value of share options granted is estimated at the date of grant using the Black-Scholes option pricing model and vest either immediately or up to a period of 5 years. Share option expense for all options is recognized on a straight-line basis over the vesting period, except for those unvested options held by a retired executive which were fully expensed as of June 30, 2006.

The expense related to share options included in the determination of net income for the years ended December 31, 2007, 2006 and 2005 was \$422 thousand, \$829 thousand (including \$522 thousand in expense recognized related to unvested share options held by a retired executive at the time of his retirement) and \$145 thousand, respectively. The expense related to share options included in the determination of net income for the year ended December 31, 2005 was less than that which would have been recognized if the fair value based method had been applied to all awards (as required in SFAS No. 123R). If the fair value based method had been applied to all outstanding and unvested awards for the year ended December 31, 2005, total share option expense would have been \$221 thousand. This difference in expense had no material impact on either reported basic or reported diluted earnings per share for the year ended December 31, 2005.

The following assumptions were used in applying the Black-Scholes option pricing model at the grant dates: risk-free interest rate of 4.8%, 4.8% to 5.0% and 4.0% in 2007, 2006 and 2005, respectively, dividend yield of 5.2% to 5.4%, 5.8% and 6.0 in 2007, 2006 and 2005, respectively, volatility factors in the expected market price of the Company s common shares of 19.5% to 19.8%, 21.1% and 20.7% in 2007, 2006 and 2005, respectively, no expected forfeitures and an expected life of eight years. The Company uses historical data to estimate the expected life of the option and the risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. Additionally, expected volatility is computed based on the average historical volatility of the Company s publicly traded shares.

72

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### **Nonvested Shares**

The Company grants nonvested shares to employees pursuant to both the Annual Incentive Program and the Long-Term Incentive Plan. The Company amortizes the expense related to the nonvested shares awarded to employees under the Long-Term Incentive Plan and the premium awarded under the nonvested share alternative of the Annual Incentive Program on a straight-line basis over the future vesting period (usually three to five years), except for those nonvested shares held by a retired executive which were fully expensed as of June 30, 2006. Total expense recognized related to all nonvested shares was \$2.5 million, \$3.9 million and \$1.7 million for the years ended December 31, 2007, 2006 and 2005, respectively. The expense of \$3.9 million for the year ended December 31, 2006 includes \$852 thousand in expense related to nonvested shares held by a retired executive at the time of his retirement, and \$1.7 million in expense related to nonvested shares from prior years related to the Annual Incentive Program.

#### Shares Issued to Trustees

The Company issues shares to Trustees for payment of their annual retainers. This expense is amortized by the Company on a straight-line basis over the year of service by the Trustees. Total expense recognized related to shares issued to Trustees was \$290 thousand, \$161 thousand and \$119 thousand for the years ended December 31, 2007, 2006 and 2005, respectively.

#### **Foreign Currency Translation**

The Company accounts for the operations of its Canadian properties and mortgage note in Canadian dollars. The assets and liabilities related to the Company s Canadian properties and mortgage note are translated into U.S. dollars at current exchange rates; revenues and expenses are translated at average exchange rates. Resulting translation adjustments are recorded as a separate component of comprehensive income.

#### **Derivatives Instruments**

The Company acquired certain derivative instruments during 2006 and 2007 to reduce exposure to fluctuations in foreign currency exchange rates and variable rate interest rates. The Company has established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. These derivatives consist of foreign currency forward contracts, cross currency swaps and interest rate swaps.

The Company measures its derivative instruments at fair value and records them in the Consolidated Balance Sheets as assets or liabilities. The effective portions of changes in fair value of cash flow hedges are reported in Other Comprehensive Income (OCI) and subsequently reclassified into earnings when the hedged item affects earnings. Changes in the fair value of foreign currency hedges that are designated and effective as net investment hedges are included in the cumulative translation component of OCI to the extent they are economically effective and subsequently reclassified to earnings when the hedged investments are sold or otherwise disposed of.

73

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### Reclassifications

Certain reclassifications have been made to the prior period amounts to conform to the current period presentation.

## 3. Rental Properties

The following table summarizes the carrying amounts of rental properties as of December 31, 2007 and 2006 (in thousands):

	2007	2006
Buildings and improvements	\$ 1,408,934	1,189,676
Furniture, fixtures & equipment	22,901	8,147
Land	396,084	339,716
	1,827,919	1,537,539
Accumulated depreciation	(177,607)	(141,636)
Total	\$1,650,312	1,395,903

Depreciation expense on rental properties was \$34.8 million, \$29.1 million and \$25.9 million for the years ended December 31, 2007, 2006 and 2005, respectively.

74

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### 4. Investment in Mortgage Notes

Investment in mortgage notes, including related accrued interest receivable, at December 31, 2007 and 2006 consists of the following (in thousands):

	2007	2006
(1) Mortgage note and related accrued interest receivable, 15.00%, due June 2, 2010 -		
November 15, 2012	\$ 103,661	59,966
(2) Mortgage note and related accrued interest receivable, 9.39%, due March 10, 2027	8,000	8,062
(3) Mortgage note and related accrued interest receivable, LIBOR plus 3.5%, due		
November 9, 2007		8,065
(4) Mortgage note and related accrued interest receivable, LIBOR plus 3.5%, due		
September 30, 2012	95,718	
(5) Mortgage notes, 10.00%, due April 3, 2027	56,600	
(6) Mortgage note and related accrued interest receivable, 10.00%, due April 2, 2010	26,916	
(7) Mortgage note, 9.25%, due October 30, 2027	31,000	
(8) Mortgage note and related accrued interest receivable, LIBOR plus 3.5%, due		
June 1, 2029	3,515	
(9) Accrued interest receivable related to guarantee	32	
Total	\$ 325,442	76,093

(1) The Company s mortgage note and related accrued interest receivable is denominated in Canadian dollars (CAD) and during the year ended December 31, 2007, a wholly-owned subsidiary of the Company invested an additional CAD \$19.7 million (\$19.6 million U.S.) in the mortgage note receivable from Metropolis Limited Partnership (the Partnership) related to the construction of Toronto Life Square, a 13 level entertainment retail center in downtown Toronto. Consistent with the previous advances on this project, each advance has a five year stated term and bears interest at 15%. A bank has agreed to provide the Partnership first mortgage construction financing of up to CAD \$122 million, and it is anticipated that the project will be completed in 2008 at a total cost of approximately CAD \$315 million.

Additionally, during the year ended December 31, 2007, the Company posted additional irrevocable stand-by letters of credit related to the Toronto Life Square project. As of December 31, 2007, the letters of credit related to this project totaled \$13.2 million, of which at least \$5 million is expected to be drawn upon and added to the mortgage note receivable by May 31, 2008. The remaining letters of credit are expected to be cancelled or drawn upon during 2008 in conjunction with the completion and permanent financing of the Toronto Life Square project. Interest accrues on these outstanding letters of credit at a rate of 12% (15% if drawn upon).

75

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

The loan agreement provides that no principal or interest payments are due prior to May 31, 2008, at which time a 25% principal payment is due along with all accrued interest to date. The loan agreement also provides that the Partnership has an option on May 31, 2008 to either pay off the note in full including all accrued interest, without penalty, or to extend by six months the amount due on May 31, 2008 to November 30, 2008. Also on November 30, 2008, the Partnership again has the option to pay off the note in full including accrued interest, without penalty. The Partnership can also prepay the note (in full only, including all accrued interest) at any time other than May 31, 2008 or November 30, 2008 with prepayment penalties as defined in the agreement.

On the maturity date or any other date that the Partnership elects to prepay the note in full, the Company has the option to purchase a 50% equity interest in the Partnership or alternative joint venture vehicle that is established. The purchase price stipulated in the option is based on estimated fair market value of the entertainment retail center at the time of exercise, defined as the then existing stabilized net operating income capitalized at a pre-determined rate. A subscription agreement governs the terms of the cash flow sharing with the other partners should the Company elect to become an owner.

The Company received origination fees of CAD \$250 thousand (\$237 thousand U.S.) and CAD \$400 thousand (\$353 thousand U.S.) for the years ended December 31, 2007 and 2006, respectively, in connection with this mortgage note receivable and the fees are being amortized through May 31, 2008.

- (2) On March 10, 2006, a wholly-owned subsidiary of the Company provided a secured mortgage loan of \$8.0 million to SNH Development, Inc. The secured property is the Crotched Mountain Ski Resort located in Bennington, New Hampshire. The property serves the Boston and Southern New Hampshire markets and has approximately 308 acres. This loan is guaranteed by Peak Resorts, Inc. (Peak), which operates the property. Monthly interest payments are made to the Company and the unpaid principal balance currently bears interest at 9.39%. These notes currently require Peak to fund debt service reserves that must maintain a minimum balance of four months of debt service payments. Monthly interest payments are transferred to the Company from these debt service reserves. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI.
- (3) During the year ended December 31, 2006, a wholly-owned subsidiary of the Company provided a secured construction mortgage loan of \$8.0 million to Boardwalk Ventures, LLC, Grand Slidell, LLC and Esplanade Theatres, LLC for the purpose of constructing a megaplex theatre property in Louisiana. The carrying value of this mortgage note receivable at December 31, 2006 was \$8.1 million, including related accrued interest receivable of \$65 thousand. This loan was paid in full in October of 2007.
- (4) On March 13, 2007, a wholly-owned subsidiary of the Company entered into a secured mortgage loan agreement for \$93.0 million with a maturity date of March 12, 2008, which was subsequently amended to \$175.0 million with a maturity date of September 30, 2012, with SVV I, LLC for the development of a water-park anchored entertainment village. The Company advanced \$95.0 million during the year ended December 31, 2007 under this agreement. The

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

secured property is approximately 368 acres of development land located in Kansas City, Kansas. The carrying value of this mortgage note receivable at December 31, 2007 was \$95.7 million, including related accrued interest receivable of \$671 thousand. This loan is guaranteed by the Schlitterbahn New Braunfels Group (Bad-Schloss, Inc., Waterpark Management, Inc., Golden Seal Investments, Inc., Liberty Partnership, Ltd., Henry Condo I, Ltd., and Henry-Walnut, Ltd.). Monthly interest payments are made to the Company. SVV I, LLC is a VIE, but it was determined that the Company was not the primary beneficiary of this VIE. The Company s maximum exposure to loss associated with SVVI, LLC is limited to the Company s outstanding mortgage note and related accrued interest receivable.

- (5) On April 4, 2007, a wholly-owned subsidiary of the Company entered into two secured first mortgage loan agreements totaling \$73.5 million with Peak. The Company advanced \$56.6 million during the year ended December 31, 2007 under these agreements. The loans are secured by two ski resorts located in Vermont and New Hampshire. Mount Snow is approximately 2,378 acres and is located in both West Dover and Wilmington, Vermont. Mount Attitash is approximately 1,250 acres and is located in Bartlett, New Hampshire. These notes currently require Peak to fund debt service reserves that must maintain a minimum balance of four months of debt service payments. Monthly interest payments are transferred to the Company from these debt service reserves. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI.
- (6) On April 4, 2007, a wholly-owned subsidiary of the Company entered into a secured first mortgage loan agreement for \$25.0 million with Peak for the further development of Mount Snow. The loan is secured by approximately 696 acres of development land. The carrying value of this mortgage note receivable at December 31, 2007 was \$26.9 million, including related accrued interest receivable of \$1.9 million.
- (7) On October 30, 2007, a wholly-owned subsidiary of the Company entered into a secured first mortgage loan agreement for \$31.0 million with Peak. The loan is secured by seven ski resorts located in Missouri, Indiana, Ohio and Pennsylvania with a total of approximately 1,431 acres. Monthly interest payments are made by the Company and the unpaid principal initially bears interest at 9.25%. These notes currently require Peak to fund debt service reserves that must maintain a minimum balance of four months of debt service payments. Monthly interest payments are transferred to the Company from these debt service reserves. Annually, this interest rate increases based on a formula dependent in part on increases in the CPI.
- (8) On December 28, 2007, a wholly-owned subsidiary of the Company entered into a secured first mortgage loan agreement for \$27.0 million with Prairie Creek Properties, LLC for the development of an approximately 9,000 seat amphitheatre in Hoffman Estates, Illinois. The Company advanced \$3.5 million during December of 2007 under this agreement. The secured property is approximately 10 acres of development land located in Hoffman Estates, Illinois. The carrying value of this mortgage note receivable at December 31, 2007, was \$3.5 million, including related accrued interest receivable of \$3 thousand. This loan is guaranteed by certain individuals associated with Prairie Creek Properties, LLC and has a maturity date that will be 20 years subsequent to the completion of the project. The Company anticipates the maturity date

77

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

will be approximately June 1, 2029. Prairie Creek Properties, LLC is a VIE, but it was determined that the Company was not the primary beneficiary of this VIE. The Company s maximum exposure to loss associated with Prairie Creek Properties, LLC is limited to the Company s outstanding mortgage note and related accrued interest receivable. (9) On October 31, 2007, a wholly-owned subsidiary of the Company entered into an agreement to guarantee the payment of certain economic development revenue bonds with a total principal amount of \$22.0 million, maturing on October 31, 2037 and issued to Southern Theatres for the purpose of financing the development and construction of three megaplex theatres in Louisiana. The Company earns a fee at an annual rate of 1.75% of the principal amount of the bonds, and the fee is payable by Southern Theatres on a monthly basis.

### 5. Unconsolidated Real Estate Joint Ventures

At December 31, 2007, the Company had a 20.8%, 21.2% and 50.0% investment interest in three unconsolidated real estate joint ventures, Atlantic-EPR I, Atlantic-EPR II and CS Fund I, respectively. The Company accounts for its investment in these joint ventures under the equity method of accounting.

The Company recognized income of \$491, \$464 and \$437 (in thousands) from its investment in the Atlantic-EPR I joint venture during 2007, 2006 and 2005, respectively. The Company also received distributions from Atlantic-EPR I of \$556, \$533 and \$511 (in thousands) during 2007, 2006 and 2005, respectively. Condensed financial information for Atlantic-EPR I is as follows as of and for the years ended December 31, 2007, 2006 and 2005 (in thousands):

	2007	2006	2005
Rental properties, net	\$28,501	29,245	29,889
Cash	141	141	141
Long-term debt	15,795	16,146	16,470
Partners equity	12,844	13,134	13,452
Rental revenue	4,323	4,239	4,156
Net income	2,280	2,170	2,063

The Company recognized income of \$301, \$295 and \$291 (in thousands) from its investment in the Atlantic-EPR II joint venture during 2007, 2006 and 2005, respectively. The Company also received distributions from Atlantic-EPR II of \$345, \$341 and \$344 (in thousands) during 2007, 2006 and 2005, respectively. Condensed financial information for Atlantic-EPR II is as follows as of and for the years ended December 31, 2007, 2006 and 2005 (in thousands):

	2007	2006	2005
Rental properties, net	\$22,419	22,880	23,341
Cash	99	68	114
Long-term debt	13,587	13,877	14,149
Note payable to EPR	117	117	117
Partners equity	8,613	8,789	8,984
Rental revenue	2,778	2,778	2,778
Net income	1,304	1,287	1,280
	78		

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

The joint venture agreements for Atlantic-EPR I and Atlantic-EPR II allow the Company s partner, Atlantic of Hamburg, Germany (Atlantic), to exchange up to a maximum of 10% of its ownership interest per year in each of the joint ventures for common shares of the Company or, at the discretion of the Company, the cash value of those shares as defined in each of the joint venture agreements. Atlantic gave the Company notice that effective September 28, 2007 and December 31, 2007 they wanted to exchange a portion of their ownership in Atlantic-EPR I and Atlantic-EPR II. In October of 2007, the Company paid Atlantic cash of \$71 and \$137 (in thousands) in exchange for additional ownership of .3% and 1.2% for Atlantic-EPR I and Atlantic-EPR II, respectively. In January of 2008, the Company paid Atlantic cash of \$95 (in thousands) in exchange for additional ownership of .5% for Atlantic-EPR I. These exchanges did not impact total partners—equity in either Atlantic-EPR I or Atlantic-EPR II.

The Company acquired a 50.0% ownership interest in the CS Fund I joint venture on October 30, 2007 in exchange for \$39.5 million. The Company recognized income of \$791 (in thousands) from its investment in this joint venture and received distributions from CS Fund I of \$338 (in thousands) during 2007. Condensed financial information for CS Fund I is as follows as of December 31, 2007 and for the period from October 30, 2007 to December 31, 2007 (in thousands):

	2007
Rental properties, net	\$76,252
Straight line rent receivable	2,504
Cash	646
Long-term debt	
Partners equity	79,390
Rental revenue	1,892
Net income	1,582

•••

#### 6. Consolidated Real Estate Joint Ventures

The Company acquired a 71.4% ownership interest in New Roc Associates, LP (New Roc) on October 27, 2003 in exchange for cash of \$25 million. New Roc owns an entertainment retail center encompassing 446 thousand square feet located in New Rochelle, New York. The results of New Roc s operations have been included in the consolidated financial statements since the date of acquisition.

As detailed in the limited partnership agreement, income or loss is allocated as follows: first, to the Company to allow its capital account to equal its cumulative preferred return of 10.142% of its original limited partnership investment, or \$2.5 million per year; second, to the Company s partner in New Roc, LRC Industries L.T.D. (LRC), to allow its capital account to equal its cumulative preferred return of 8% of its original limited partnership investment, or \$800 thousand per year; third, as necessary to cause the capital account balance of the Company to equal the sum of its cumulative preference amount plus its invested capital; fourth, as necessary to cause the capital account balance of LRC to equal the sum of its cumulative preference amount plus its invested capital; fifth, after giving effect to the above, among the partners as necessary to cause the portion of each partner s capital account balance exceeding such partner s total preference

79

## **Table of Contents**

classes are further described below.

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

amount to be in proportion to the partners then respective ownership interests; and sixth, any balance among the partners in proportion to their then respective ownership interests. The Company s consolidated statements of income include net income related to New Roc of \$1.5, \$1.9 and \$2.5 (in millions) for the years ended December 31, 2007, 2006 and 2005, respectively. As described in Note 7, the Company also had a \$10 million note receivable from LRC at December 31, 2007 and a \$5 million note receivable from LRC at both December 31, 2006 and 2005. As detailed in the limited partnership agreement, cash flow is distributed as follows: first, to the Company to allow for a preferred return of 10.142% of its original limited partnership investment, or \$2.5 million per year, less a prorata share of capital expenditures; second, to LRC to allow for a preferred return of 8% of its original limited partnership investment, or \$800 thousand per year, less a prorata share of capital expenditures; third, in proportion to the partners ownership interests for any undistributed capital expenditures; and fourth, until all current year distributions and the amount of debt service payments equals \$8.9 million (the Trigger Level), cash flow shall be distributed 85% to the Company and 15% to LRC. After the Trigger Level has been reached for the applicable fiscal year, cash flow shall be distributed 60% to the Company and 40% to LRC. The Company received distributions from New Roc of \$2.5 million, \$2.3 million and \$2.7 million during 2007, 2006 and 2005, respectively.

At any time after March 8, 2007, LRC has the right to exchange its interest in New Roc for common shares of the Company or the cash value of those shares, at the Company s option, as long as the net operating income (NOI) of New Roc during the preceding 12 months exceeds \$8.9 million, and certain other conditions are met. The number of

Company or the cash value of those shares, at the Company s option, as long as the net operating income (NOI) of New Roc during the preceding 12 months exceeds \$8.9 million, and certain other conditions are met. The number of common shares of the Company issuable to LRC would equal 75% of LRC s capital in New Roc (up to 100% if New Roc s NOI is between \$8.9 million and \$10.0 million), divided by the greater of the Company s book value per share or the average closing price of the Company s common shares. New Roc s NOI was approximately \$7.9 million for the year ended December 31, 2007 and LRC s capital in New Roc was approximately \$4.0 million.

On May 8, 2007, the Company acquired Class A shares in both LC White Plains Retail LLC and LC White Plains Recreation LLC in exchange for \$10.5 million. These two entities (together—the White Plains LLCs—) own City Center at White Plains, a 390 thousand square foot entertainment retail center in White Plains, New York that is anchored by a 15 screen megaplex theatre operated by National Amusements. The Class A shares have an initial capital account balance of \$10.5 million, a 66.67% voting interest and a 10% preferred return, as further described below. Cappelli Group, LLC holds the Class B shares in the White Plains LLCs. The Class B shares have an initial capital account balance of \$25 million and a 9% preferred return as further described below. City Center Group LLC holds the Class C and Class D shares in the White Plains LLCs. The Class C and Class D shares each have an initial capital account balance of \$5 million, the Class C shares have a 33.33% voting interest and preferred returns for each of these

80

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

As detailed in the operating agreements of the White Plains LLCs, cash flow is distributed as follows: first to the Company to allow for a preferred return of 10% on the original capital account of its Class A shares, or \$1.05 million, second to Cappelli Group to allow for a preferred return of 9% on the original capital account of its Class B shares, or \$2.25 million, third to City Center Group LLC to allow for a preferred return of 10% on the original capital account of its Class C shares, or \$0.5 million, fourth to City Center Group LLC to allow for a preferred return of 10% on the original capital account of its Class D shares, or \$0.5 million. The operating agreements provide several other priorities of cash flow related to return on and return of subsequent capital contributions that rank below the above four preferred returns. The final priority calls for the remaining cash flow to be distributed 66.67% to the Company s Class A shares and 33.33% to City Center Group LLC s Class C shares. If the cash flow of the White Plains LLCs is not sufficient to pay any of the preferred returns described above, the preferred returns remain undistributed, but are due upon a liquidation or refinancing event. Upon liquidation or refinancing, after all undistributed preferred returns and return of capital accounts are paid, any remaining cash is distributed 66.67% to the Company and 33.33% to City Center Group LLC.

Additionally, the Company loaned \$20 million to Cappelli Group, LLC which is secured by the Cappelli Group, LLC s Class B shares of the White Plains LLCs. The note has a stated maturity of May 8, 2027 and bears interest at the rate of 10%. Cappelli Group, LLC is only required to make cash interest payments on the \$20 million note payable to the extent that they have received cash distributions on their Class B shares of the White Plains LLCs. The White Plains LLC s are required to pay Cappelli Group, LLC s Class B distributions directly to the Company to the extent there is accrued interest receivable on the \$20 million note.

The Cappelli Group, LLC as well as the White Plains LLCs are VIEs and the Company has been determined to be the primary beneficiary of each of these VIEs. As further discussed below, the financial statements of these VIEs have been consolidated into the Company s December 31, 2007 financial statements. The \$20 million note between the Company and Cappelli Group, LLC and the related interest income and expense have been eliminated. Cappelli Group s income statement for the year ended December 31, 2007 is presented below (in thousands):

Equity in losses of White Plains LLCs \$ 113
Interest expense \$ 1,322

Net loss \$ 1,435

Pursuant to FIN 46R, the Company consolidated Cappelli Group LLC s net loss of \$1.4 million and recognized a corresponding amount of minority interest income for the year ended December 31, 2007 since the Company s only variable interest in Cappelli Group LLC is debt and Cappelli Group LLC has sufficient equity to cover its cumulative net loss subsequent to the May 8, 2007 loan transaction with the Company. The Cappelli Group LLC s equity, after the current year loss allocation, is \$3.6 million and is reflected as minority interest in the Company s consolidated balance sheet at December 31, 2007.

81

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

The Company also consolidated the net loss of the White Plains LLCs of \$164 thousand for the year ended December 31, 2007 of which \$51 thousand and \$113 thousand was allocated to the Company and to Cappelli Group, LLC, respectively, based on relative cash distributions received from the White Plains LLCs. The \$113 thousand of net loss allocated to Cappelli Group LLC has been eliminated in consolidation against Cappelli Group LLC s corresponding equity in losses of the White Plains LLCs.

The following table shows the details of the Company s investment and a detail of the net assets recorded in the consolidated balance sheet as of the May 8, 2007 acquisition date:

Cash paid for Class A Shares of the White Plains LLCs Cash advanced to Capelli Group, LLC Other cash acquistion related costs	\$ 10,475 20,000 816
Total investment	\$ 31,291
Rental properties	\$ 158,221
In-place leases	7,595
Other assets	1,504
Mortgage notes payable	(119,740)
Unearned rents	(1,032)
Accounts payable and accrued liabilities	(14)
Minority interest	(15,243)
Total net assets acquired	\$ 31,291

As of the May 8, 2007 acquisition date, the White Plains LLCs had real estate assets with a fair value of approximately \$166.0 million (per a third party appraisal) which included \$7.6 million of in-place leases and \$0.5 million of net other assets. Amortization expense related to these in-place leases is computed using the straight-line method and was \$660 thousand for the year ended December 31, 2007. The weighted average remaining life of these in-place leases at December 31, 2007 was 10.0 years.

The outstanding mortgage debt on the property at the date of the acquisition totaled \$119.7 million and consisted of two mortgage notes payable which approximated their fair values. The mortgage note payable to Union Labor Life Insurance Company had a balance of \$114.7 million at the date of the acquisition. This note bears interest at 5.6% and requires monthly principal payments of \$42 thousand plus interest through October 2009, and \$83 thousand plus interest from November 2009 through the maturity date, with a final principal payment due at maturity on October 7, 2010 of \$113.5 million. This note can be extended for an additional two to four years at the option of the borrower upon meeting certain conditions outlined in the loan agreement. The mortgage note payable to Empire State Department Corporation (ESDC) had a balance of \$5.0 million at the date of the acquisition. This note bears interest at 5.0%, requires monthly payments of interest only and provides for the conversion from construction loan to a ten year permanent loan upon completion of construction. However, as of December 31, 2007, ESDC had not yet completed such conversion.

82

## **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

During the year ended December 31, 2007, the Company also has provided a \$10.0 million revolving line of credit to City Center Group LLC. This note bears interest at 10%, requires monthly interest payments, and matures on May 8, 2017. The note is secured by rights to the economic interest of the Class C and Class D interests in the White Plains LLCs, and is personally guaranteed by the two shareholders of City Center Group LLC. The Company had advanced the entire \$10.0 million against this note at December 31, 2007.

As of December 31, 2007, the Company held a 50% ownership interest in Suffolk. Suffolk owns 25 acres of development land and is in process of developing additional retail square footage adjacent to one of the Company s megaplex theatres in Suffolk, Virginia. Additionally, as of December 31, 2007, the Company has loaned \$7.2 million to Suffolk including related accrued interest receivable of \$574 thousand. The note bears interest at a rate of 10%. Suffolk is a VIE and it was determined that the Company is the primary beneficiary of this VIE. Accordingly, the Company consolidates the financial statements of Suffolk and eliminates the note, related accrued interest receivable and payable, as well as related interest income and expense.

As detailed in the operating agreement of Suffolk, cash flow is first disbursed to the Company to reduce the balance owed on the accrued interest receivable and principal on the loan. Once the interest and principal on the loan are paid in full, available cash is allocated to the partners in accordance with their ownership percentages. Net income of the partnership is also allocated to the partners in accordance with their ownership percentages.

#### 7. Notes Receivable

The Company loaned \$5 million to its New Roc minority joint venture partner in 2003 in connection with the acquisition of its interest in New Roc. This note is included in accounts and notes receivable, bears interest at 10%, requires monthly interest payments and matures on March 1, 2009. The note is secured by the minority partner s interest in the partnership. In April 2007, the Company loaned an additional \$5 million to the minority partner under this same note agreement. Interest income from these loans was \$996 thousand for the year ended December 31, 2007 and \$500 thousand for each of the years ended December 31, 2006 and 2005.

The Company loaned \$10 million to City Center Group, LLC, a minority joint venture partner of the White Plains LLC s. This note is included in accounts and notes receivable, bears interest at 10%, requires monthly interest payments, and matures on May 8, 2017. The note is secured by rights to the economic interest of the Class C and Class D interests in the White Plains LLCs, and is personally guaranteed by two of the shareholders of City Center Group LLC. The Company had advanced the entire \$10.0 million against this note at December 31, 2007. Interest income from this loan was \$261 thousand for the year ended December 31, 2007.

The Company has a note receivable from Mosaica Education, Inc. of \$3.5 million at December 31, 2007. This note is included in accounts and notes receivable, bears interest at 9.23%, requires monthly principal and interest payments of approximately \$35 thousand and matures on August 1, 2010. The note is secured by certain pledge agreements and other collateral. The Company also has the right to call the note and 120 days after such notice to the borrower, the note becomes due

83

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

and payable, including all related accrued interest. Interest income from this loan was \$351 thousand and \$314 thousand for the years ended December 31, 2007 and December 31, 2006, respectively.

The Company has a note receivable from a tenant, Sapphire Wines, LLC, of \$5.0 million at December 31, 2007. This note is included in accounts and notes receivable, bears interest at 9.0%, requires monthly interest payments and matures on April 1, 2008. This note is secured by certain pledge agreements and other collateral. Interest income from this loan was \$187 thousand for the year ended December 31, 2007.

The Company has other notes receivable totaling \$1.4 million with interest rates ranging from 6.33% to 9.50% at December 31, 2007.

#### 8. Long-Term Debt

Long term debt at December 31, 2007 and 2006 consists of the following (in thousands):

	2007	2006
(1) Unsecured revolving variable rate credit facility, due January 31, 2009	\$	25,000
(2) Mortgage note payable, 5.60%, due October 7, 2010	114,417	
(3) Term loan payable, variable rate, due October 26, 2011	120,000	
(4) Mortgage note payable, 6.57%-6.73%, due October 1, 2012	48,214	
(5) Mortgage note payable, 6.63%, due November 1, 2012	26,946	
(6) Mortgage notes payable, 4.26%-9.012%, due February 10, 2013	131,151	137,267
(7) Mortgage note payable, 6.84%, due March 1, 2014	116,619	102,450
(8) Mortgage note payable, 5.58%, due April 1, 2014	62,745	63,703
(9) Mortgage note payable, 5.56%, due June 5, 2015	34,825	35,316
(10) Mortgage notes payable, 5.77%, due November 6, 2015	76,002	77,484
(11) Mortgage notes payable, 5.84%, due March 6, 2016	42,639	43,435
(12) Mortgage notes payable, 6.37%, due June 30, 2016	30,250	30,760
(13) Mortgage notes payable, 6.10%, due October 1, 2016	27,208	27,676
(14) Mortgage notes payable, 6.02%, due October 6, 2016	20,526	20,883
(15) Mortgage note payable, 6.06%, due March 1, 2017	11,408	
(16) Mortgage note payable, 6.07%, due April 6, 2017	11,735	
(17) Mortgage notes payable, 5.73%-5.95%, due May 1, 2017	54,480	
(18) Mortgage notes payable, 5.86%, due August 1, 2017	27,843	
(19) Mortgage note payable, 7.37%, due July 15, 2018	13,518	14,286
(20) Mortgage note payable, 6.77%, due July 11, 2028	91,103	93,045
(21) Bond payable, variable rate, due October 1, 2037	10,635	
(22) Mortgage note payable, 5.50%	4,000	4,000
(23) Mortgage note payable, 5.00%	5,000	
Total	\$ 1,081,264	675,305

Table of Contents 105

84

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

- (1) The Company s \$235 million unsecured revolving credit facility is due January 31, 2009, with an extension available at the Company s option for one additional year. The note requires monthly payments of interest at LIBOR plus 130-175 basis points, depending on the Company s leverage, as defined, with the outstanding principal due at maturity. The amount that the Company is able to borrow on their unsecured revolving credit facility is a function of the values and advance rates, as defined by the credit agreement, assigned to the assets included in the borrowing base less outstanding letters of credit and less other liabilities that are recourse obligations of the Company. As of December 31, 2007, the Company s total availability under the revolving credit facility was \$104.4 million of which none was drawn.
- (2) The Company s mortgage note payable is due October 7, 2010 and can be extended for an additional two to four years at the Company s option upon meeting certain conditions. The note payable is secured by one theatre and retail mix property, which had a net book value of approximately \$156.1 million at December 31, 2007. The note had an initial balance of \$115.0 million and requires monthly principal payments of \$42 thousand plus interest through October 2009, and \$83 thousand plus interest from November 2009 through the maturity date, with a final principal payment due at maturity of \$113.5 million.
- (3) The Company s term loan is due October 26, 2011 with a one year extension available at the Company s option. The term loan has a stated interest rate of LIBOR plus 175 basis points and is secured by one theatre, four wineries, four vineyards, and one ski resort, which had a total net book value of approximately \$76.4 million at December 31, 2007. In addition, the loan is secured by five mortgage notes receivable, which had a carrying value of approximately \$191.3 million including accrued interest receivable at December 31, 2007. The loan had an initial balance of \$120.0 million and bears interest at LIBOR plus 175 basis points (6.63% at December 31, 2007). Due to interest rate swaps entered into on November 26, 2007, \$114.0 million of the principal amount bears interest at an effective rate of 5.81%. Interest is payable monthly. Principal payments of \$300 thousand are required quarterly with a final principal payment at maturity of \$115.2 million.
- (4) The Company s mortgage notes payable due October 1, 2012 are secured by two theatre properties, which had a net book value of approximately \$38.9 million at December 31, 2007. The notes had an initial balance of \$48.4 million and the monthly payments are based on a 20 year amortization schedule. The notes require monthly principal and interest payments of approximately \$365 thousand with a final principal payment at maturity of approximately \$42.0 million.
- (5) The Company s mortgage note payable due November 1, 2012 is secured by one theatre property, which had a net book value of approximately \$27.6 million at December 31, 2007. The note had an initial balance of \$27.0 million and the monthly payments are based on a 20 year amortization schedule. The note requires monthly principal and interest payments of approximately \$203 thousand with a final principal payment at maturity of approximately \$23.4 million.

85

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

- (6) The Company s mortgage notes payable due February 10, 2013 are secured by thirteen theatre properties and one theatre and retail mix property, which had a net book value of approximately \$220.2 million at December 31, 2007. The notes had an initial balance of \$155.5 million of which approximately \$98.6 million has monthly payments that are interest only and \$56.9 million has monthly payments based on a 10 year amortization schedule. The notes require monthly principal and interest payments of approximately \$1.1 million with a final principal payment at maturity of approximately \$99.2 million. The weighted average interest rate on these notes is 5.63%.
- (7) The Company s mortgage note payable due March 1, 2014 is secured by four theatre and retail mix properties in Ontario, Canada, which had a net book value of approximately \$214.1 million at December 31, 2007. The mortgage note payable is denominated in Canadian dollars (CAD). The note had an initial balance of CAD \$128.6 million and the monthly payments are based on a 20 year amortization schedule. The note requires monthly principal and interest payments of approximately CAD \$977 thousand with a final principal payment at maturity of approximately CAD \$85.6 million. At December 31, 2007 and 2006, the outstanding balance in Canadian dollars was CAD \$115.6 million and CAD \$119.4 million, respectively.
- (8) The Company s mortgage note payable due April 1, 2014 is secured by one theatre and retail mix property, which had a net book value of approximately \$90.8 million at December 31, 2007. The note had an initial balance of \$66.0 million and the monthly payments are based on a 30 year amortization schedule. The note requires monthly principal and interest payments of approximately \$378 thousand with a final principal payment at maturity of approximately \$55.3 million.
- (9) The Company s mortgage note payable due June 5, 2015 is secured by one theatre and retail mix property, which had a net book value of approximately \$49.3 million at December 31, 2007. The note had an initial balance of \$36.0 million and the monthly payments are based on a 30 year amortization schedule. The note requires monthly principal and interest payments of approximately \$206 thousand with a final principal payment at maturity of approximately \$30.1 million.
- (10) The Company s mortgage notes payable due November 6, 2015 are secured by six theatre properties, which had a net book value of approximately \$86.2 million at December 31, 2007. The notes had an initial balance of \$79.0 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of approximately \$498 thousand with a final principal payment at maturity of approximately \$60.7 million.
- (11) The Company s mortgage notes payable due March 6, 2016 are secured by two theatre properties, which had a net book value of approximately \$37.6 million at December 31, 2007. The notes had an initial balance of \$44.0 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of approximately \$279 thousand with a final principal payment at maturity of approximately \$33.9 million.

86

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

- (12) The Company s mortgage notes payable due June 30, 2016 are secured by two theatre properties, which had a net book value of approximately \$36.2 million at December 31, 2007. The notes had an initial balance of \$31.0 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of approximately \$207 thousand with a final principal payment at maturity of approximately \$24.4 million.
- (13) The Company s mortgage notes payable due October 1, 2016 are secured by four theatre properties, which had a net book value of approximately \$30.7 million at December 31, 2007. The notes had an initial balance of \$27.8 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of approximately \$180 thousand with a final principal payment at maturity of approximately \$21.6 million.
- (14) The Company s mortgage notes payable due October 6, 2016 are secured by three theatre properties, which had a net book value of approximately \$22.3 million at December 31, 2007. The notes had an initial balance of \$20.9 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of approximately \$135 thousand with a final principal payment at maturity of approximately \$16.2 million.
- (15) The Company s mortgage note payable due March 1, 2017 is secured by one theatre property, which had a net book value of approximately \$11.8 million at December 31, 2007. The note had an initial balance of \$11.6 million and the monthly payments are based on a 25 year amortization schedule. The note requires monthly principal and interest payments of approximately \$75 thousand with a final principal payment at maturity of approximately \$9.0 million. (16) The Company s mortgage note payable due April 6, 2017 is secured by one theatre property, which had a net book value of approximately \$10.9 million at December 31, 2007. The note had an initial balance of \$11.9 million and the monthly payments are based on a 30 year amortization schedule. The note requires monthly principal and interest payments of approximately \$77 thousand with a final principal payment at maturity of approximately \$9.2 million. (17) The Company s mortgage notes payable due May 1, 2017 are secured by five theatre properties, which had a net book value of approximately \$48.9 million at December 31, 2007. The notes had an initial balance of \$55.0 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of approximately \$348 thousand with a final principal payment at maturity of approximately \$42.4 million. The weighted average interest rate on these notes is 5.81%.
- (18) The Company s mortgage notes payable due August 1, 2017 are secured by two theatre properties, which had a net book value of approximately \$26.3 million at December 31, 2007. The notes had an initial balance of \$28.0 million and the monthly payments are based on a 25 year amortization schedule. The notes require monthly principal and interest payments of

87

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

approximately \$178 thousand with a final principal payment at maturity of approximately \$21.7 million. (19) The Company s mortgage note payable due July 15, 2018 is secured by one theatre property, which had a net book value of approximately \$20.5 million at December 31, 2007. The note had an initial balance of \$18.9 million and the monthly payments are based on a 20 year amortization schedule. The notes require monthly principal and interest payments of approximately \$151 thousand with a final principal payment at maturity of approximately \$843 thousand. (20) The Company s mortgage note payable due July 11, 2028 is secured by eight theatre properties, which had a net book value of approximately \$129.2 million at December 31, 2007. The note had an initial balance of \$105.0 million and the monthly payments are based on a 30 year amortization schedule. The note requires monthly principal and interest payments of approximately \$689 thousand. This mortgage agreement contains a hyper-amortization feature, in which the principal payment schedule is rapidly accelerated, and our principal payments are substantially increased, if we fail to pay the balance of approximately \$89.9 million on the anticipated prepayment date of July 11, 2008. (21) The Company s bond payable due October 1, 2037 is secured by one theatre, which had a net book value of approximately \$11.2 million at December 31, 2007, and bears interest at a variable rate which resets on a weekly basis and was 3.43% at December 31, 2007. The bond requires monthly interest payments with a final principal payment at maturity of approximately \$10.6 million.

(22) The Company s mortgage note payable is secured by one theatre and retail mix property, which had a net book value of approximately \$90.8 million at December 31, 2007, and bears interest at 5.50%. The note requires monthly payments of interest only and provides for the conversion from construction loan to a ten year permanent loan upon completion of construction. However, as of December 31, 2007, this conversion had not yet been completed.

(23) The Company s mortgage note payable is secured by one theatre and retail mix property, which had a net book value of approximately \$156.1 million at December 31, 2007, and bears interest at 5.00%. The note requires monthly payments of interest only and provides for the conversion from construction loan to a ten year permanent loan upon completion of construction. However, as of December 31, 2007, this conversion had not yet been completed. Certain of the Company s long-term debt agreements contain customary restrictive covenants related to financial and operating performance. At December 31, 2007, the Company was in compliance with all restrictive covenants.

88

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

Principal payments due on long-term debt obligations subsequent to December 31, 2007 are as follows (in thousands):

	Amount
Year:	
2008	\$ 112,456
2009	22,756
2010	136,825
2011	140,095
2012	89,865
Thereafter	579,267
Total	\$ 1,081,264

The Company capitalizes a portion of interest costs as a component of property under development. The following is a summary of interest expense, net for the years ended December 31, 2007, 2006 and 2005 (in thousands):

	2007	2006	2005
Interest on credit facilty and mortgage loans	\$ 58,018	46,176	40,159
Amortization of deferred financing costs	2,905	2,713	3,345
Credit facility and letter of credit fees	453	203	699
Interest cost capitalized	(494)	(100)	(160)
Interest income	(377)	(126)	(294)
Interest expense, net	\$ 60,505	48,866	43,749

#### 9. Amendment of Unsecured Revolving Credit Facility

On April 18, 2007, the Company amended its unsecured revolving credit facility. The amendment allows additional assets, subject to certain limitations, to be included in the Company's borrowing base, and provides a more favorable valuation of the Company's megaplex theatres and entertainment related retail assets in the calculation of the borrowing base and the leverage ratio. Additionally, the amendment relaxes the covenants that limit the Company's investment in certain types of assets, raises its capacity to issue letters of credit and provides the Company with the flexibility to incur other unsecured recourse indebtedness, subject to certain limitations, beyond the unsecured revolving credit facility. The size, term and pricing of the unsecured revolving credit facility were not impacted by the amendment.

## 10. Derivative Instruments

The Company is exposed to the effect of changes in foreign currency exchange rates and interest rates on its LIBOR based borrowings. The Company limits this risk by following established risk management policies and procedures including the use of derivatives. The Company s objective in using derivatives is to add stability to reported earnings and to manage its exposure to foreign exchange and interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses foreign currency forwards, cross currency swaps and interest rate swaps. In 1998, the Company entered into a forward contract in connection with a mortgage note payable

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

due July 2028 to essentially fix the base rate of interest on a notional amount of \$105 million. Because of a hyper-amortization feature on this note, as further described in Note 8, it is anticipated that this note will be paid in full prior to maturity in July, 2008, the optional prepayment date. The forward contract settled on June 29, 1998, the closing date of the long-term debt issuance, and the Company incurred a loss of \$1.4 million, which is being amortized as an increase to interest expense over the anticipated ten year term of the long-term debt resulting in an effective interest rate of 6.84%. The remaining unamortized amount of \$91 thousand and \$263 thousand is included in other assets in the accompanying consolidated balance sheets at December 31, 2007 and 2006, respectively. Additionally, on November 26, 2007, the Company entered into two interest rate swap agreements to fix the interest rate on \$114.0 million of the outstanding term loan. These agreements each have a notional amount of \$57.0 million, a termination date of October 26, 2012 and a fixed rate of 5.81%.

On June 1, 2007, the Company entered into a cross currency swap with a notional value of \$76.0 million Canadian dollars (CAD) and \$71.5 million U.S. The swap calls for monthly exchanges from January 2008 through February 2014 with the Company paying CAD based on an annual rate of 17.16% of the notional amount and receiving U.S. dollars based on an annual rate of 17.4% of the notional amount. There is no initial or final exchange of the notional amounts. The net effect of this swap is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13 million of annual CAD denominated cash flows. The Company had previously entered into forward contracts with monthly settlement dates ranging from January 2008 through March 2008. These contracts have a notional value of \$2.2 million CAD and an average exchange rate of 1.13 CAD per U.S. dollar. The Company designated both the cross currency swap and the forward contracts as cash flow hedges.

Additionally, on June 1, 2007, the Company entered into a forward contract with a notional amount of \$100 million CAD and a February 2014 settlement date. The exchange rate of this forward contract is approximately \$1.04 CAD per U.S. dollar. The Company designated this forward contract as a net investment hedge.

At December 31, 2007, derivatives with a fair value of (\$6.5) million were included in other liabilities. The unrealized gain (loss) on derivatives of (\$6.5) million and \$.01 million is recorded in the consolidated statements of changes in shareholders—equity and comprehensive income for the years ended December 31, 2007 and 2006, respectively. No hedge ineffectiveness was recognized for the years ended December 31, 2007, 2006 and 2005.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to earnings as monthly payments are made and received on the foreign currency forwards, cross currency swap and interest rate swaps. As of December 31, 2007, the Company estimates that during 2008 \$971 thousand will be reclassified from other comprehensive income to earnings. Other expense for the year ended December 31, 2007 includes \$1.7 million of net realized losses resulting from regular monthly settlements of foreign currency forward contracts. No such expense was recorded for the years ended December 31, 2006 and 2005.

90

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### 11. Fair Value of Financial Instruments

Management compares the carrying value and the estimated fair value of our financial instruments. The following methods and assumptions were used by the Company to estimate the fair value of each class of financial instruments at December 31, 2007 and 2006:

## Mortgage notes receivable and related accrued interest receivable:

At December 31, 2007 and 2006, the Company had mortgage notes receivable with a carrying value, including related accrued interest, of \$325.4 million and \$76.1 million, respectively. The variable mortgage notes bear interest rates of LIBOR plus 350 basis points and the fixed rate mortgage notes bear interest at rates of 9.25% to 15.00%, and their carrying value approximates fair value.

## Cash and cash equivalents, restricted cash:

Due to the highly liquid nature of our short term investments, the carrying values of our cash and cash equivalents and restricted cash approximate the fair market values.

## Accounts and notes receivable:

The carrying values of our accounts and notes receivable approximate the fair market value.

#### **Derivative Instruments:**

Derivative instruments are carried at their fair market value.

#### **Debt Instruments:**

The fair value of the Company s debt as of December 31, 2007 and 2006 is estimated by discounting the future cash flows of each instrument using current market rates. At December 31, 2007 and 2006, the Company had a carrying value of \$130.6 million and \$25.0 million, respectively, in variable rate debt outstanding, which management believes represents fair value. As described in Note 10, \$114.0 million of variable rate debt outstanding at December 31, 2007 has been converted to a fixed rate by interest rate swap agreements.

At December 31, 2007, the Company had a carrying value of \$950.7 million in fixed rate long-term debt outstanding with an average weighted interest rate of approximately 6.04%. Discounting the future cash flows for fixed rate debt using an estimated market rate of 5.92%, management estimates the fixed rate debt s fair value to be approximately \$954.0 million at December 31, 2007.

At December 31, 2006, the Company had a carrying value of \$650.3 million in fixed rate long-term debt outstanding with an average weighted interest rate of approximately 6.1%. Discounting the future cash flows for fixed rate debt using an estimated market rate of 5.91%, management estimates the fixed rate debt s fair value to be approximately \$655.0 million at December 31, 2006.

## Accounts payable and accrued liabilities:

The carrying value of accounts payable and accrued liabilities approximates fair value due to the short term maturities of these amounts.

91

## ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

## Common and preferred dividends payable:

The carrying values of common and preferred dividends payable approximate fair value due to the short term maturities of these amounts.

## 12. Common and Preferred Shares

#### **Common Shares**

The Board of Trustees declared cash dividends totaling \$3.04 per common share for the year ended December 31, 2007 and \$2.75 per common share for the year ended December 31, 2006.

Of the total dividends calculated for tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for 2007 and 2006 are as follows:

Cash dividends paid per common share for the year ended December 31, 2007:

		Cash	Taxable			
	Cash			Return		
	payment	distribution	ordinary	of	Long-term capital	Unrecaptured Sec. 1250
Record date	date	per share	income	capital	gain	gain
12-29-06	01-15-07	\$ 0.6875	0.6482	0.0010	0.0382	0.0091
03-30-07	04-16-07	0.7600	0.7166	0.0012	0.0423	0.0101
06-29-07	07-16-07	0.7600	0.7166	0.0012	0.0423	0.0101
09-28-07	10-15-07	0.7600	0.7166	0.0012	0.0423	0.0101
Total for 2007 (1)		\$ 2.9675	2.7980	0.0045	0.1650	0.0394
		100.0%	94.3%	0.1%	5.6%	

Cash dividends paid per common share for the year ended December 31, 2006:

	Carl		Cash	Taxable	D -4		
	Cash payment	dis	tribution	ordinary	Return of	S	Inrecaptured Sec.
Record date	date	-	er share	income	capital	capital gain	1250 gain
12-30-05 03-31-06	01-17-06 04-17-06	\$	0.6250 0.6875	0.5989 0.6588	0.0261 0.0287		
06-30-06 09-29-06	07-14-06 10-13-06		0.6875 0.6875	0.6588 0.6588	0.0287 0.0287		
Total for 2006 (1)		\$	2.6875	2.5753	0.1122		
			100.0%	95.8%	4.2%		

(1)

Differences between totals and details relate to rounding.

On October 15, 2007, the Company issued 1.4 million common shares at \$54.00 per share in a registered public offering. Total net proceeds to the Company after expenses were approximately \$73.9 million and were used to pay down the Company s unsecured revolving credit facility.

92

## ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### **Series A Preferred Shares**

On May 29, 2002, the Company issued 2.3 million 9.50% Series A cumulative redeemable preferred shares (Series A preferred shares) in a registered public offering On May 29, 2007, the Company completed the redemption of all 2.3 million outstanding 9.50% Series A preferred shares. The shares were redeemed at a redemption price of \$25.39 per share. This price is the sum of the \$25.00 per share liquidation preference and a quarterly dividend per share of \$0.59375 prorated through the redemption date. In conjunction with the redemption, the Company recognized both a non-cash charge representing the original issuance costs that were paid in 2002 and also other redemption related expenses. The aggregate reduction to net income available to common shareholders was approximately \$2.1 million (\$0.08 per fully diluted common share) for year ended December 31, 2007.

The Board of Trustees declared cash dividends totaling \$.9830 and \$2.3750 per Series A preferred share for the years ended December 31, 2007 and 2006, respectively.

Of the total dividends calculated for tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for 2007 and 2006 are as follows:

Cash dividends paid per Series A preferred share for the year ended December 31, 2007:

	Cash payment	<b>Cash distribution</b>	Taxable ordinary	Return of	Long-term
Record date	date	per share	income	capital	capital gain
12-29-06 03-30-07	01-15-07 04-16-07	\$ 0.5938 0.5938	0.5938 0.5938		
05-29-07	05-29-07	0.3892	0.3892		
Total for 2007 (1)		\$ 1.5767	1.5767		

100.0% 100.0%

Cash dividends paid per Series A preferred share for the year ended December 31, 2006:

	Cash payment	Cash distribution	Taxable ordinary	Return of	Long-term capital
Record date	date	per share	income	capital	gain
12-30-05	01-17-06	\$ 0.5938	0.5938	-	S
03-31-06	04-17-06	0.5938	0.5938		
06-30-06	07-14-06	0.5938	0.5938		
09-29-06	10-13-06	0.5938	0.5938		
Total for 2006 (1)		\$ 2.3750	2.3750		
		100.0%	100.0%		

(1) Differences between totals and details relate to rounding.

93

## ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### **Series B Preferred Shares**

On January 19, 2005, the Company issued 3.2 million 7.75% Series B cumulative redeemable preferred shares (Series B preferred shares) in a registered public offering for net proceeds of \$77.5 million, before expenses. The Company pays cumulative dividends on the Series B preferred shares from (and including) the date of original issuance in the amount of \$1.9375 per share each year, which is equivalent to 7.75% of the \$25 liquidation preference per share. Dividends on the Series B preferred shares are payable quarterly in arrears, and began on April 15, 2005. The Company may not redeem the Series B preferred shares before January 19, 2010, except in limited circumstances to preserve the Company s REIT status. On or after January 19, 2010, the Company may, at its option, redeem the Series B preferred shares in whole at any time or in part from time to time, by paying \$25 per share, plus any accrued and unpaid dividends up to and including the date of redemption. The Series B preferred shares generally have no stated maturity, will not be subject to any sinking fund or mandatory redemption, and are not convertible into any of the Company s other securities. Owners of the Series B preferred shares generally have no voting rights, except under certain dividend defaults. The Board of Trustees declared cash dividends totaling \$1.9375 per Series B preferred share for each of the years ended December 31, 2007 and 2006.

Of the total dividends calculated for tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for 2007 and 2006 are as follows:

Cash dividends paid per Series B preferred share for the year ended December 31, 2007:

	Cook		Cash	Taxable	D - 4	
	Cash payment	dist	tribution	ordinary	Return of	Long-term capital
Record date	date	pε	er share	income	capital	gain
12-29-06	01-15-07	\$	0.4844	0.4844	-	S
03-30-07	04-16-07		0.4844	0.4844		
06-29-07	07-16-07		0.4844	0.4844		
09-28-07	10-15-07		0.4844	0.4844		
Total for 2007 (1)		\$	1.9375	1.9375		
			100.0%	100.0%		

Cash dividends paid per Series B preferred share for the year ended December 31, 2006:

	Cash payment	<b>Cash distribution</b>	Taxable ordinary	Return of	Long-term
Record date	date	per share	income	capital	capital gain
12-30-05	01-17-06	\$ 0.4844	0.4844	-	S
03-31-06	04-17-06	0.4844	0.4844		
06-30-06	07-14-06	0.4844	0.4844		
09-29-06	10-13-06	0.4844	0.4844		
Total for 2006 (1)		\$ 1.9375	1.9375		
		100.0%	100.0%		

(1) Differences between totals and details relate to rounding.

94

#### **Table of Contents**

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### Series C Convertible Preferred Shares

On December 22, 2006, the Company issued 5.4 million 5.75% Series C cumulative convertible preferred shares (Series C preferred shares) in a registered public offering for net proceeds of approximately \$130.8 million, after expenses. The Company will pay cumulative dividends on the Series C preferred shares from the date of original issuance in the amount of \$1.4375 per share each year, which is equivalent to 5.75% of the \$25 liquidation preference per share. Dividends on the Series C preferred shares are payable quarterly in arrears, and began on January 15, 2007 with a pro-rated quarterly payment of \$0.0359 per share. The Company does not have the right to redeem the Series C preferred shares except in limited circumstances to preserve the Company s REIT status. The Series C preferred shares have no stated maturity and will not be subject to any sinking fund or mandatory redemption. As of December 31, 2007, the Series C preferred shares are convertible, at the holder s option, into the Company s common shares at a conversion rate of 0.3523 common shares per Series C preferred share, which is equivalent to a conversion price of \$70.96 per common share. This conversion ratio may increase over time upon certain specified triggering events including if the Company s common dividend per share exceeds a quarterly threshold of \$0.6875.

Upon the occurrence of certain fundamental changes, the Company will under certain circumstances increase the conversion rate by a number of additional common shares or, in lieu thereof, may in certain circumstances elect to adjust the conversion rate upon the Series C preferred shares becoming convertible into shares of the public acquiring or surviving company.

On or after January 15, 2012, the Company may, at its option, cause the Series C preferred shares to be automatically converted into that number of common shares that are issuable at the then prevailing conversion rate. The Company may exercise its conversion right only if, at certain times, the closing price of the Company s common shares equals or exceeds 135% of the then prevailing conversion price of the Series C preferred shares.

Owners of the Series C preferred shares generally have no voting rights, except under certain dividend defaults. Upon conversion, the Company may choose to deliver the conversion value to the owners in cash, common shares, or a combination of cash and common shares.

The Board of Trustees declared cash dividends totaling \$1.4375 and \$.0359 per Series C preferred share for the year ended December 31, 2007 and 2006, respectively. No cash dividends were paid on Series C preferred shares during the year ended December 31, 2006.

95

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

Of the total dividends calculated for tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for 2007 are as follows:

Cash dividends paid per Series C preferred share for the year ended December 31, 2007:

		Cash	Taxable		
	Cash payment	distribution	ordinary	Return of	Long-term capital
Record date	date	per share	income	capital	gain
12-29-06	01-15-07	0.0359	0.0359	_	_
03-30-07	04-16-07	0.3594	0.3594		
06-29-07	07-16-07	0.3594	0.3594		
09-28-07	10-15-07	0.3594	0.3594		
Total for 2007 (1)		\$ 1.1141	1.1141		
		100.0%	100.0%		

(1) Differences between totals and details relate to rounding.

## **Series D Preferred Shares**

On May 25, 2007, the Company issued 4.6 million 7.375% Series D cumulative redeemable preferred shares ( Series D preferred shares ) in a registered public offering for net proceeds of approximately \$111.1 million, after expenses. The Company pays cumulative dividends on the Series D preferred shares from the date of original issuance in the amount of \$1.844 per share each year, which is equivalent to 7.375% of the \$25 liquidation preference per share. Dividends on the Series D preferred shares are payable quarterly in arrears, and were first payable on July 16, 2007 with a pro-rated quarterly payment of \$0.1844 per share. The Company may not redeem the Series D preferred shares before May 25, 2012, except in limited circumstances to preserve the Company s REIT status. On or after May 25, 2012, the Company may, at its option, redeem the Series D preferred shares in whole at any time or in part from time to time, by paying \$25 per share, plus any accrued and unpaid dividends up to and including the date of redemption. The Series D preferred shares generally have no stated maturity, will not be subject to any sinking fund or mandatory redemption, and are not convertible into any of the Company s other securities. Owners of the Series D preferred shares generally have no voting rights, except under certain dividend defaults. The net proceeds from this offering were used to redeem the Company s 9.50% Series A preferred shares and to pay down the Company s unsecured revolving credit facility. The Board of Trustees declared cash dividends totaling \$1.1062 per Series D preferred share for the year ended December 31, 2007. No cash dividends were paid on Series D preferred shares during the year ended December 31, 2006.

96

## ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

Of the total dividends calculated for tax purposes, the amounts characterized as ordinary income, return of capital and long-term capital gain for 2007 are as follows:

Cash dividends paid per Series D preferred share for the year ended December 31, 2007:

	-	Cash	Taxable	<b></b>		
	Cash payment	distribution	ordinary	Return of	Long-term capital	
Record date	date	per share	income	capital	gain	
06-29-07	07-16-07	0.1844	0.1844			
09-28-07	10-15-07	0.4609	0.4609			
Total for 2007 (1)		\$ 0.6453	0.6453			
		100.0%	100.0%			

# (1) Differences

between totals and details relate to rounding

## 13. Earnings Per Share

The following table summarizes the Company s common shares used for computation of basic and diluted earnings per share for the years ended December 31, 2007, 2006 and 2005 (amounts in thousands except per share information):

	Year I	Ended December 31	1, 2007	7	
	Income (numerator)  ings: In continuing operations vidend requirements eferred share redemption costs  in continuing operations available to common s Income (numerator)  \$ 100,647 (21,312) (2,101)  In continuing operations available to common s Income (numerator)  \$ 170,647 (21,312) (2,101)  In continuing operations available to common s Income (numerator)  \$ 170,647 (21,312) (2,101)  In continuing operations available to common s Income (numerator)  \$ 170,647 (21,312) (2,101)  In continuing operations available to common selections available to common			Per Share Amount	
Basic earnings:	* * * * * * * * * * * * * * * * * * * *				
Income from continuing operations	\$ 100,647	26,690	\$	3.77	
Preferred dividend requirements	(21,312)			(0.80)	
Series A preferred share redemption costs	(2,101)			(0.08)	
Income from continuing operations available to common					
shareholders	77,234	26,690		2.89	
Effect of dilutive securities:					
Share options		375		(0.04)	
Nonvested common share grants		106		(0.01)	
Diluted earnings: Income from continuing operations	\$ 77,234	27,171	\$	2.84	
Income from continuing operations available to common					
shareholders	\$ 77,234	26,690	\$	2.89	
Income from discontinued operations	4,017			0.15	

Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-K

Income available to common shareholders Effect of dilutive securities:	81,251	26,690	3.04
Share options		375	(0.04)
Nonvested common share grants		106	(0.01)
Diluted earnings	\$ 81,251	27,171	\$ 2.99
	97		

**Table of Contents** 

## ENTERTAINMENT PROPERTIES TRUST Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

## Year Ended December 31, 2006

	Income (numerator)	Shares (denominator)	S	Per Share mount
Basic earnings:	,	,		
Income from continuing operations	\$ 81,751	26,147	\$	3.13
Preferred dividend requirements	(11,857)			(0.46)
Income from continuing operations available to common				
shareholders	69,894	26,147		2.67
Effect of dilutive securities:				
Share options		372		(0.03)
Nonvested common share grants		108		(0.01)
Diluted earnings: Income from continuing operations	\$ 69,894	26,627	\$	2.63
Income from continuing operations available to common				
shareholders	\$ 69,894	26,147	\$	2.67
Income from discontinued operations	538			0.02
Income available to common shareholders Effect of dilutive securities:	70,432	26,147		2.69
Share options		372		(0.03)
Nonvested common share grants		108		(0.01)
Diluted earnings	\$ 70,432	26,627	\$	2.65

## Year Ended December 31, 2005

123

	Income (numerator)	Shares (denominator)	S	Per Share mount
Basic earnings:				
Income from continuing operations	\$ 68,994	25,019	\$	2.76
Preferred dividend requirements	(11,353)			(0.45)
Income from continuing operations available to common				
shareholders	57,641	25,019		2.31
Effect of dilutive securities:				
Share options		345		(0.03)
Nonvested common share grants		140		(0.02)
Diluted earnings: Income from continuing operations	\$ 57,641	25,504	\$	2.26
	\$ 57,641	25,019	\$	2.31

Income from continuing operations available to common shareholders			
Income from discontinued operations	66		0.00
Income available to common shareholders Effect of dilutive securities:	57,707	25,019	2.31
Share options		345	(0.03)
Nonvested common share grants		140	(0.02)
Diluted earnings	\$ 57,707	25,504	\$ 2.26
	98		

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

The additional 1.9 million common shares that would result from the conversion of the Company s Series C convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the calculation of diluted earnings per share because the effect is antidilutive.

#### 14. Equity Incentive Plan

All grants of common shares and options to purchase common shares were issued under the 1997 Share Incentive Plan prior to May 9, 2007, and under the 2007 Equity Incentive Plan on and after May 9, 2007. Under the 2007 Equity Incentive Plan, an aggregate of 950,000 common shares and options to purchase common shares, subject to adjustment in the event of certain capital events, may be granted. At December 31, 2007, there were 934,240 shares available for grant under the 2007 Equity Incentive Plan.

## **Share Options**

Share options granted under both the 1997 Share Incentive Plan and the 2007 Equity Incentive Plan have exercise prices equal to the fair market value of a common share at the date of grant. The options may be granted for any reasonable term, not to exceed 10 years, and for employees typically become exercisable at a rate of 20% per year over a five year period. For Trustees, share options become exercisable upon issuance, however, the underlying shares cannot be sold within a one year period subsequent to exercise. The Company generally issues new common shares upon option exercise. A summary of the Company s share option activity and related information is as follows:

	Number of	Optio	on price	Weighted avg. exercise
	shares	per	share	price
Outstanding at				
December 31, 2004	980,677	\$14.00	\$39.80	\$ 22.99
Exercised	(215,137)	14.13	34.26	19.57
Granted	124,636	41.65	43.75	42.27
Outstanding at				
December 31, 2005	890,176	\$14.00	\$43.75	\$ 26.52
Exercised	(16,326)	16.05	41.65	18.77
Granted	107,823	40.55	42.46	41.86
Outstanding at				
December 31, 2006	981,673	\$14.00	\$43.75	\$ 28.33
Exercised	(181,620)	16.05	41.65	28.68
Granted	106,945	60.03	65.50	64.15
Outstanding at				
December 31, 2007	906,998	\$14.00	\$65.50	\$ 32.49

The weighted average fair value of options granted was \$7.91, 5.19 and \$3.47 during 2007, 2006 and 2005, respectively. The intrinsic value of stock options exercised was \$6.1 million, \$0.4 million and \$5.6 million during the years ended December 31, 2007, 2006 and 2005, respectively.

99

## **Table of Contents**

## ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

At December 31, 2007, stock-option expense to be recognized in future periods was \$1.1 million as follows (in thousands):

	Amount
Year:	
2008	\$ 357
2009	319
2010	241
2011	157
2012	5
Total	\$ 1,079

The following table summarizes outstanding options at December 31, 2007:

Exercise	Options	Weighted avg. life	Weighted avg. exercise	Aggregate intrinsic value (in
price range	outstanding	remaining	price	thousands)
\$ 14.00 - 19.99	190,141	2.6		
20.00 - 29.99	310,377	5.0		
30.00 - 39.99	96,628	6.3		
40.00 - 49.99	202,907	7.9		
50.00 - 59.99				
60.00 - 65.50	106,945	9.1		
	906,998	5.8	\$ 32.49	\$ 14,997

The following table summarizes exercisable options at December 31, 2007:

Exercise	Options	Weighted avg. life	Weighted avg. exercise	Aggregate intrinsic value (in
price range	outstanding	remaining	price	thousands)
\$ 14.00 - 19.99	190,141	2.6		
20.00 - 29.99	244,837	4.9		
30.00 - 39.99	55,195	6.3		
40.00 - 49.99	50,237	7.9		
	540,410	4.5	\$ 24.01	\$ 12,422
	100			

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

#### **Nonvested Shares**

A summary of the Company s nonvested share activity and related information is as follows:

		Weighted	
		avg.	
	Number of	grant date	Weighted avg. life
	shares	fair value	remaining
Outstanding at			
December 31, 2006	169,554	\$ 39.50	
Granted	128,563	65.17	
Vested	(59,564)	37.61	
Outstanding at			
December 31, 2007	238,553	53.80	1.3

The holders of nonvested shares have voting rights and receive dividends from the date of grant. These shares vest ratably over a period of three to five years. The fair value of the nonvested shares that vested was \$3.5 million, \$2.2 million and \$2.2 million for the years ended December 31, 2007, 2006 and 2005, respectively. At December 31, 2007, unamortized share-based compensation expense related to nonvested shares was \$7.4 million and will be recognized in future periods as follows (in thousands):

	Amount
Year: 2008	\$ 2,369
2009	2,111
2010	1,654
2011	1,290
Total	\$ 7.424

#### 15. Related Party Transactions

In 2000, the Company loaned an aggregate of \$3.5 million to Company executives. The loans were made in order for the executives to purchase common shares of the Company at the market value of the shares on the date of the loan, as well as to repay borrowings on certain amounts previously loaned. The loans are recourse to the executives—assets and bear interest at 6.24%, are due on January 1, 2011 and interest is payable at maturity. Interest income from these loans totaled \$369 thousand, \$347 thousand and \$327 thousand for the years ended December 31, 2007, 2006 and 2005, respectively. These loans were issued with terms that include a Loan Forgiveness Program, under which the compensation committee of the Board of Trustees may forgive a portion of the above referenced indebtedness after application of proceeds from the sale of shares, following a change in control of the Company. The compensation committee may also forgive the debt incurred upon termination of employment by reason of death, disability, normal retirement or without cause. At December 31, 2007 and 2006, accrued interest receivable on these loans, included in other assets in the accompanying consolidated balance sheets, was \$2.7 million and \$2.4 million, respectively.

Table of Contents 127

101

#### ENTERTAINMENT PROPERTIES TRUST

## Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

The Company loaned \$5 million to its New Roc minority joint venture partner in 2003 in connection with the acquisition of its interest in New Roc. During 2007, the Company loaned an additional \$5 million to the same partner. See Note 7 for additional information on this note.

The Company loaned \$10 million to a minority joint venture partner of the White Plains entities in 2007 in connection with the acquisition of its interest in these entities. See Note 7 for additional information on this note.

## 16. Operating Leases

The Company s rental properties are leased under operating leases with expiration dates ranging from 3 to 25 years. Future minimum rentals on non-cancelable tenant leases at December 31, 2007 are as follows (in thousands):

	Amount
Year:	
2008	\$ 189,011
2009	189,370
2010	188,800
2011	174,639
2012	163,591
Thereafter	1,201,143
Total	\$ 2,106,554

The Company leases its executive office from an unrelated landlord and such lease expires in December, 2009. Rental expense for this lease totaled approximately \$212 thousand, \$206 thousand and \$200 thousand in 2007, 2006 and 2005, respectively, and is included as a component of general and administrative expense in the accompanying consolidated statements of income. Future minimum lease payments under this lease at December 31, 2007 are as follows (in thousands):

		Aı	mount
Year: 2008 2009		\$	317 322
Total		\$	639
	102		

### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

December

Santambar

#### 17. Quarterly Financial Information (unaudited)

Summarized quarterly financial data for the years ended December 31, 2007 and 2006 are as follows (in thousands, except per share data):

			September	December
	March 31	June 30	30	31
2007:				
Total revenue	\$50,773	57,616	61,598	65,716
Net income	22,911	28,275	26,350	27,128
Net income available to common shareholders	18,054	20,939	20,740	21,518
Basic net income per per common share	0.69	0.79	0.79	0.78
Diluted net income per common share	0.67	0.78	0.77	0.77
			September	December
	March 31	June 30	September 30	December 31
2006:	March 31	June 30	-	
2006: Total revenue	<b>March 31</b> \$46,116	<b>June 30</b> 51,701	-	
		9	30	31
Total revenue	\$46,116	51,701	<b>30</b> 48,861	<b>31</b> 49,315
Total revenue Net income	\$46,116 19,041	51,701 21,138	30 48,861 20,716	<b>31</b> 49,315 21,394

All periods have been adjusted to reflect the impact of the operating property sold during 2007, which is reflected as discontinued operations on the accompanying consolidated statements of income for the years ended December 31, 2007, 2006 and 2005.

The quarterly financial information for the periods ended March 31, June 30, and September 30, 2006 are different than as previously presented in the Company s interim financial statements due to the implementation of SAB 108 as described in Note 19. Such implementation increased previously reported total revenue and net income by \$343 thousand (\$0.01 per share) for each of the periods then ended. Additionally, certain reclassifications have been made to the prior period amounts to conform to the current period presentation.

103

## ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

## 18. Discontinued Operations

Included in discontinued operations for the years ended December 31, 2007, 2006 and 2005 is one parcel including two leased properties sold in 2007, aggregating 107 thousand square feet.

The operating results relating to assets sold are as follows (in thousands):

	Year ended Decem				
	2007	2006	2005		
Rental revenue	\$ 186	\$ 411	\$ 276		
Tenant reimbursements	64	167	3		
Other income	700	357			
Total revenue	950	935	279		
Property operating expense	115	263	89		
Depreciation and amortization	58	134	124		
	555	520			
Income before gain on sale of real estate	777	538	66		
Gain on sale of real estate	3,240				
Net income	\$ 4,017	\$ 538	\$ 66		

#### 19. Staff Accounting Bulletin No. 108 (SAB 108)

In September 2006, the SEC released SAB 108. SAB 108 permits the Company to adjust for the cumulative effect of errors relating to prior years previously considered to be immaterial by adjusting the opening balance of retained earnings in the year of adoption. SAB 108 also requires the adjustment of any prior quarterly financial statements within the fiscal year of adoption for the effects of such errors on the quarters when the information is next presented. Such adjustments do not require previously filed reports with the SEC to be amended.

Effective January 1, 2006, the Company adopted SAB 108. In accordance with SAB 108, the Company increased distributions in excess of net income as of January 1, 2006, and its rental revenue and net income for the first three quarters of 2006 for the recognition of straight-line rental revenues and net receivables as further described below. The Company considers these adjustments to be immaterial to prior years on both a qualitative and quantitative basis. SFAS No. 13 Accounting for Leases requires rental income that is fixed and determinable to be recognized on a straight-line basis over the minimum term of the lease. Certain leases executed or acquired between 1998 and 2003 contain rental income provisions that are fixed and determinable yet straight line revenue recognition in accordance with SFAS No. 13 was not applied. Accordingly, the implementation of SAB 108 corrects the revenue recognition related to such leases. The cumulative effect of implementing SAB 108 is to increase shareholders equity as of January 1, 2006 by \$7.7 million.

104

#### ENTERTAINMENT PROPERTIES TRUST

Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005

## 20. Commitments and Contingencies

As of December 31, 2007, the Company had one theatre development project under construction for which it has agreed to finance the development costs. The theatre is expected to have a total of 12 screens and the development costs are expected to be approximately \$13.2 million. Through December 31, 2007, the Company had not yet invested any funds in this project, but has commitments to fund the \$13.2 million in improvements. Development costs will be advanced by the Company in periodic draws. If the Company determines that construction is not being completed in accordance with the terms of the development agreement, the Company can discontinue funding construction draws. The Company has agreed to lease the theatre to the operator at a pre-determined rate.

As discussed in Note 6, the Company held a 50% ownership interest in Suffolk which is developing additional retail square footage adjacent to one of the Company s megaplex theatres in Suffolk, Virginia. The Company s joint venture partner is the developer of the project and Suffolk has committed to pay the developer a development fee of \$1.2 million of which \$.7 million has been paid through December 31, 2007.

As further described in Note 4, the Company has provided a guarantee of the payment of certain economic development revenue bonds totaling \$22.0 million for which the Company earns a fee at an annual rate of 1.75% over the 30 year term of the bond. The Company evaluated this guarantee in connection with the provisions of FASB Interpretation No. 45, Guarantor s Accounting and Disclosure Requirements, Including Indirect Guarantees of Indebtedness of Others (FIN 45). Based on certain criteria, FIN 45 requires a guarantor to record an asset and a liability at inception. Accordingly, the Company has recorded \$4.0 million as a deferred asset included in accounts receivable and \$4.0 million included in other liabilities in the accompanying consolidated balance sheet as of December 31, 2007 which represents management s best estimate of the fair value of the guarantee at inception which will be realized over the term of the guarantee. No amounts have been accrued as a loss contingency related to this guarantee because payment by the Company is not probable.

The Company has certain unfunded commitments related to its mortgage note investments that it may be required to fund in the future. The Company is generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of its direct control. As of December 31, 2007, the Company had four mortgage notes receivable with unfunded commitments totaling approximately \$99.9 million. If such commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

## 21. Subsequent Events

On January 11, 2008, a wholly-owned subsidiary of the Company obtained a non-recourse mortgage loan of \$17.5 million. This mortgage is secured by a theatre property located in Garland, Texas. The mortgage loan bears interest at 6.19%, matures on February 1, 2018, and requires monthly principal and interest payments of \$127 thousand with a final principal payment at maturity of \$11.6 million.

105

#### **Table of Contents**

## **Entertainment Properties Trust**

Schedule II Valuation and Qualifying Accounts December 31, 2007

	Balance at	Additions	<b>Deductions</b>	Balance at
	December 31,			December 31,
Description	2006	During 2007	During 2007	2007
Reserve for Doubtful Accounts	1,123,000	1,301,000	(1,341,000)	1,083,000

See accompanying report of independent registered public accounting firm.

## **Entertainment Properties Trust**

Schedule II Valuation and Qualifying Accounts December 31, 2006

	<b>Balance</b> at	<b>Additions</b>	<b>Deductions</b>	<b>Balance</b> at
	December 31,			December 31,
Description	2005	During 2006	During 2006	2006
Reserve for Doubtful Accounts	244,000	1,127,000*	(248,000)	1,123,000

<sup>\*</sup> Additions during 2006 include \$877,000 in bad debt expense and \$250,000 recorded in conjunction with the Company s implementation of SAB 108.

See accompanying report of independent registered public accounting firm.

## **Entertainment Properties Trust**

Schedule II Valuation and Qualifying Accounts December 31, 2005

Balance at December 31,	Additions	<b>Deductions</b>	Balance at December 31,
2004	During 2005	During 2005	2005
93,000	482,000	(331,000)	244,000
registered public acc	counting firm.		
106			
	December 31, 2004 93,000 registered public acc	December 31, 2004 During 2005 93,000 482,000 registered public accounting firm.	December 31,         2004       During 2005         93,000       482,000         registered public accounting firm.    During 2005 (331,000)

## **Entertainment Properties Trust**

Schedule III Real Estate and Accumulated Depreciation
December 31, 2007
(Dollars in thousands)

	Gross Amount at December
Initial cost	31, 2007

			11111	iai cost			31, 2007				
					Additions						
				Buildings	, (Sales)		Buildings,				
					tubsequent		Equipment				
				&	to		&		Accumulated	l Da <b>D</b> e	preciatior
Description	Market	Encumbrance	Land i	mproveme	a <b>ts</b> quisition	Land in	nprovements	Total	depreciation	cquire	d life
Grand 24		\$ 10,413	3,060	15,281		3,060	15,281	18,34	1 3,629	11/97	40
	Dallas, TX	<u>C</u>									years
Mission	San Diego	, 9,100		16,028			16,028	16,028	3,807	11/97	40
Valley 20	CA										years
Promenade	Los	15,967	6,021	22,104		6,021	22,104	28,125	5,250	11/97	40
16	Angeles,										years
	CA										
Ontario	Los	14,177	5,521	19,450		5,521	19,450	24,97	1 4,619	11/97	40
Mills 30	Angeles,										years
	CA										•
Lennox 24	Columbus	, 7,202		12,685			12,685	12,685	5 3,013	11/97	40
	OH										years
West Olive	St. Louis,	9,985	4,985	12,602		4,985	12,602	17,587	7 2,993	11/97	40
16	MO										years
Studio 30	Houston,	14,796	6,023	20,037		6,023	20,037	26,060	0 4,759	11/97	40
	TX										years
Huebner	San	9,463	3,006	13,662		3,006	13,662	16,668	3,245	11/97	40
Oaks 24	Antonio,										years
	TX										•
First Colony	Houston,	18,413		19,100	67		19,167	19,167	7 4,792	11/97	40
24	TX										years
Oakview 24	Omaha,	19,212	5,215	16,700	59	5,215	16,759	21,974	4,190	11/97	40
	NE										years
Leawood 20	Kansas	15,264	3,714	12,086	43	3,714	12,129	15,843	3,032	11/97	40
	City, MO										years
On The	·		879			879		879	9	11/97	n/a
Border	Dallas, TX	<b>K</b>									
Bennigans			565		1,000	565	1,000	1,565	5 383	11/97	20
	Dallas, TX	<b>K</b>									years
Bennigans	Houston,		652		750	652	750	1,402	2 287	11/97	20
	TX										years
Texas Land			1,519			1,519		1,519	9	11/97	n/a
& Cattle	Dallas, TX	<b>K</b>									
<b>Gulf Pointe</b>	Houston,	26,099	4,304	21,496	76	4,304	21,572	25,876	5,348	2/98	40
30	TX										years
South	Chicago,	26,946	6,577	27,723	98	6,577	27,821	34,398	6,839	3/98	40
Barrington	IL										years
•											-

30											
Mesquite 30		22,116	2,912	20,288	72	2,912	20,360	23,272	4,920	4/98	40
Wesquite 50	Dallas, TX	22,110	2,712	20,200	12	2,712	20,300	23,212	7,720	7/70	years
Hampton	2 41143, 111	14,121	3,822	24,678	88	3,822	24,766	28,588	5,882	6/98	40
Town	Norfolk,	11,121	0,022	2 .,0 / 0		0,022	2 .,, 00	20,000	0,002	0,70	years
Center 24	VA										<i>J</i> • • • • • • • • • • • • • • • • • • •
Pompano 18	Pompano	10,583	6,771	9,899	2,425	6,771	12,324	19,095	2,901	8/98	40
1	Beach, FL	,	•	•	•	,	ŕ	•	,		years
Raleigh	Raleigh,	6,831	2,919	5,559		2,919	5,559	8,478	1,297	8/98	40
Grand 16	NC										years
Paradise 24		21,320	2,000	13,000	8,512	2,000	21,512	23,512	4,751	11/98	40
	Miami, FL										years
Aliso Viejo	Los	21,320	8,000	14,000		8,000	14,000	22,000	3,150	12/98	40
20	Angeles,										years
	CA										
Bosie		15,297		16,003			16,003	16,003	3,601	12/98	40
Stadium 20	Boise, ID		00.5			00.6		00.5		• 10.0	years
Texas			886			886		886		3/99	n/a
Roadhouse	Atlanta,										
Grill	GA		0.60			0.60		0.60		2.100	,
Roadhouse	Atlanta,		868			868		868		3/99	n/a
Grill	GA	7.407	0.026	0.060		0.026	0.060	10 004	1 006	6/00	40
Woodridge	Chicago,	7,497	9,926	8,968		9,926	8,968	18,894	1,906	6/99	40
18 Cary	IL	8,025	3,352	11,653	155	3,352	11,808	15,160	2,362	6/99	years 40
Crossroads		0,023	3,332	11,055	133	3,332	11,000	13,100	2,302	0/99	
20	Cary, NC										years
Tampa	Cary, 14C	9,504	6,000	12,809		6,000	12,809	18,809	2,588	6/99	40
Palms 20	Tampa, FL	7,501	0,000	12,000		0,000	12,000	10,000	2,500	0177	years
Palms	San Diego,	12,619	7,500	17,750		7,500	17,750	25,250	3,513	6/99	40
Promenade	CA	,	.,	,		. ,	,,	,	-,		years
Westminster		13,518	5,850	17,314		5,850	17,314	23,164	2,633	12/01	40
24	CO	,	•	•		,	ŕ	•	,		years
Westminster	Denver,		6,204	12,600	5,483	6,204	18,083	24,287	2,462	12/01	-
Promenade	CO										years
Westbank	Westbank,	8,448	4,378	12,330		4,378	12,330	16,708	1,798	3/02	40
Palace 10	LA										years
Houma	Houma,	4,752	2,404	6,780		2,404	6,780	9,184	989	3/02	40
Palace 10	LA										years
Hammond	Hammond,	4,620	2,404	6,780	(565)	1,839	6,780	8,619	989	3/02	40
Palace 10	LA										years
Elmwood	Elmwood,	12,144	5,264	14,820		5,264	14,820	20,084	2,161	3/02	40
Palace 10	LA	6.226		11.710			11.710	11.710	1.710	2.102	years
Clearview	Clearview,	6,336		11,740			11,740	11,740	1,712	3/02	40
Palace 12	LA	14704	5.075	17.056	2 400	5.075	21.256	27 221	2.462	(100	years
Sterling	Sterling	14,784	5,975	17,956	3,400	5,975	21,356	27,331	3,462	6/02	40
Forum 30	Heights, MI										years
Olathe	1711	10,560	4,000	15,935		4,000	15,935	19,935	2,191	6/02	40
Studio 30	Olathe, KS	10,500	4,000	13,733		4,000	13,733	17,733	2,191	0/02	
Studio 50	Olatic, KS	4,356	1,600	6,400		1,600	6,400	8,000	880	6/02	years
		-r,330	1,000	0,700		1,000	0,700	5,000	000	0/02	

Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-K

Cherrydale	Greenville,										40
16	SC										years
Cherrydale	Greenville,		60	1,170		60	1,170	1,230	161	6/02	40
Shops	SC										years
Livonia	Livonia,	12,091	4,500	17,525		4,500	17,525	22,025	2,373	8/02	40
	MI										years
Hoffman 22	Alexandria,	12,144		22,035			22,035	22,035	2,892	10/02	40
	VA										years
Little Rock	Little	10,486	3,858	7,990		3,858	7,990	11,848	1,015	12/02	40
Rave	Rock, AR										years
Subtotals		\$460,504	153,494	554,936	21,663	152,929	577,164	730,093	118,772		
carried over											
to next page											

107

## **Entertainment Properties Trust**

Continued Schedule III Real Estate and Accumulated Depreciation
December 31, 2007
(Dollars in thousands)

Gross Amount at December 31,

			Init	tial cost			2007	<del></del> <del>-</del> <del>-</del>			
				Buildings, Equipmen	Subsequent	;	Buildings, Equipment		A convente	odDaD-	<b></b>
Daganin 4i an	Marileat	E h	a I amal	& :	to	Land	& :		Accumulate		-
<b>Description</b> Subtotal	Market	& 460,504	e Land 153,494	_	21,663	<b>Lana</b> 152,929	improvements 577,164	<b>Total</b> 730,093	depreciation 118,772	ancquire n/a	
rom revious		\$ 400,304	133,494	334,930	21,003	132,929	377,104	730,093	110,//2	11/a	11/ 8
age	n/a										
AmStar		6,450	1,982	5,056		1,982	5,056	7,038	600	3/03	40
Cinema 16	Macon, GA										year
ohnny			789	990		789	990	1,779	120	3/03	40
Carino s tar outhfield	Mesquite, TX		8,000	20,518	2,799	8,000	23,317	31,317	3,697	5/03	year 40 year
Center	Southfield, MI										y cui
outhwind	,	4,754	1,500	3,526		1,500	3,526	5,026	404	6/03	40
	Lawrence, KS	,	ŕ	,		,	,	ŕ			year
New Roc City	New Rochelle, NY	66,745	6,100	97,601	226	6,100	97,827	103,927	13,088	10/03	-
Iarbour			3,256	9,206		3,256	9,206	12,462	959	11/03	40
View Station Columbiana Grande 14	Suffolk, VA Columbiana, SC	8,177	1,000	10,534	(2,447)	1,000	8,087	9,087	877	11/03	year 40 year
The Grande			7,985			7,985		7,985		12/03	
8 Kanata Centrum	Hialeah, FL Toronto, Ontario	38,630	12,711	46,357	19,893	12,711	66,250	78,961	5,805	3/04	40 year
Dakville Centrum	Toronto, Ontario	31,570	12,711	29,951	4,820	12,711	34,771	47,482	3,007	3/04	-
	Toronto, Ontario	21,106	11,701	22,283	11,445	11,701	33,728	45,429	2,833	3/04	-
Whitby Centrum	Toronto, Ontario	25,313	12,912	27,815	17,446	12,912	45,261	58,173	4,307	3/04	
Deer Valley	Phoenix, AZ	15,489	4,276	15,934		4,276	15,934	20,210	1,494	3/04	-
Mesa Grand 4	Phoenix, AZ	15,613	4,446	16,565		4,446	16,565	21,011	1,553	3/04	-
Hamilton 24	Hamilton, NJ	17,317	4,869	18,143		4,869	18,143	23,012	1,701	3/04	40
Conroe Grande	Conroe, TX		1,836	8,230		1,836	8,230	10,066	513	7/04	year 40 year

Theatre Grand			2,948	11,177		2,948	11,177	14,125	955	7/04	40
rairie 18 Lafayette	Peoria, IL	9,077	1,935	8,383		1,935	8,383	10,318	716	7/04	
Grand 16 /land Multi-tenant	Lafayette, LA		1,936		114	2,050		2,050		7/04	year n/a
Retail Stir Crazy	Chicago, IL		1,983	900		1,983	900	2,883	195	10/04	15
Northeast	Chicago, IL	14,637	5,000	11,729	1,015	5,000	12,744	17,744	989	11/04	year
Mall 18 The Grand	Hurst, TX	11,408	2,001	8,043	2,432	2,001	10,475	12,476	686	12/04	year 40
) Iberville	D'1 ' MO	11,406	2,001	0,043	2,432	2,001	10,473	12,470	000	12/04	year
4 Melbourne	Biloxi, MS		3,817	8,830	320	3,817	9,150	12,967	686	12/04	
6 plitz	Melbourne, FL Westminster, CO			2,213	335		2,548	2,548	184	12/04	year 40 year
Mayfaire Cinema 16	Wilmington,	7,716	1,650	7,047		1,650	7,047	8,697	514	2/05	40 year
Plex RMP Chatanooga	NC Chatanooga,	12,579	2,798	11,467		2,798	11,467	14,265	812	3/05	40 year
8 Burbank	TN	34,825	16,584	35,016	109	16,584	35,125	51,709	2,433	3/05	40
/illage lavannah	Burbank, CA	- ,	2,783	,-	5	2,788	,	2,788	,	5/05	year n/a
Land Washington	Savannah, GA Indianapolis,	5,075	1,481	4,565		1,481	4,565	6,046	285	6/05	40
quare Etouffee	IN			1,200	54		1,254	1,254	71	8/05	year 40
Asahi Sushi	Southfield, MI		1,482	1,365	(170)	1,237	1,440	2,677	229	8/05	
Bar Hattiesburg Theatre	Houston, TX Hattiesburg, MS	10,300	1,978	7,733	2,432	1,978	10,165	12,143	496	9/05	year 40
Лаd River Лountain	Bellefontaine, OH	6,225	5,108	5,994	1,500	5,251	7,351	12,602	571	11/05	year 40 year
Aanchester Stadium 16	Fresno, CA	11,735	7,600	11,613		7,600	11,613	19,213	682	12/05	-
Aodesto tadium 10	Modesto, CA	4,844	2,542	3,910		2,542	3,910	6,452	204	12/05	40 year
Sizzler	Arroyo Grande, CA		444	534		444	534	978	28	12/05	40 year
Arroyo Grande Stadium 10	Arroyo Grande, CA	4,999	2,641	3,810		2,641	3,810	6,451	198	12/05	40 year
Auburn	CA	6,471	2,178	6,185		2,178	6,185	8,363	322	12/05	40

Table of Contents 137

12,204

12,204

12,204

year

3/06

534

Stadium 10 Auburn, CA

Columbia 14 Columbia, MD

40

Firewheel 18	Garland TX		8,028	14,825		8,028	14,825	22,853	649	3/06	year 40
Dak Village			1,305	6,899		1,305	6,899	8,204	287	4/06	year 40
Cinema 14 Grand 18	Garner, NC Winston-Salem, NC		3,616	12,153		3,616	12,153	15,769	456	7/06	year 40 year
Subtotals arried over o next page		\$851,559	331,406	1,085,440	83,991	330,858	1,169,979	1,500,837	172,910		

108

## **Table of Contents**

## **Entertainment Properties Trust**

Continued Schedule III Real Estate and Accumulated Depreciation
December 31, 2007
(Dollars in thousands)

Gross Amount at December 31.

					Gross Amount at December 31				01,		
			Init	tial cost			2007				ŀ
					Additions						ļ
				Buildings,			Buildings,				
				Equipmen <b>S</b>	ubsequen <sup>e</sup>	t	Equipment				,
				&	to		&		Accumulate		-
cription	Market	Encumbrance	: Land i				improvements	Total	depreciation	encquire (	d li
tal from		\$ 851,559	331,406	1,085,440	83,991	330,858	3 1,169,979	1,500,837	7 172,910		ļ
us page	n/a									n/a	n/a
ville 18	Huntsville, AL		3,508	14,802		3,508	3 14,802	18,310	) 493	8/06	40 y
ace 14	Kalamazoo, MI		5,125			5,125		17,341		12/06	40 y
เ 15	Pensacola, FL		5,316	•		5,316	•	20,415			40 y
ns Wine			2,527	·	400	2,527		7,800			-
S	Yountville, CA		,	•		,	,	,			7
Theatre	,	10,635		11,499			11,499	11,499	9 287	12/06	40 y
11100	Slidell, LA	± ~, ~ = -		÷ ÷, ··· -			<b>* *,</b>	* * 7		1.4.	. 1
ın Peak	Oligeli, 2		1,015	5,724	2,980	1,015	5 8,704	9,719	9 159	04/07	40 y
у	Hopland, CA		1,010	J,,	2,700	1,012	0,, 0.	7,1	10,	0-1/0.	٦٠,
y Center	White Plains,	119,417	28,201	130,022		28,201	1 130,022	158,223	3 2,170	05/07	40 v
	NY	112,717		·							Ĭ
ark	Panama City		6,486	11,156		6,486	5 11,156	17,642	2 163	05/07	40 y
16	Beach, FL										
bell			2,505	7,323		2,505	7,323	9,828	8 61	07/07	40 y
ım 14	Kalispell, MT										I
11			1,596			1,596	,	1,596	j	08/07	ļ
enade	Austell, GA										n/a
Estate	Pasa Robles,	10,521	1,576	19,725		1,576	5 19,725	21,301	1 228	08/07	40 y
у	CA										ļ
											ľ
tino	Pope Valley,	10,275	7,371	13,431		7,371	13,431	20,802	2 197	08/07	40 y
ies	Lockeford,										
	and Clements,										I
	CA										I
Seasons	Greensboro, NC	*		12,606			12,606	12,606	5 26	11/07	40 y
n Grand	<b>C100</b>			<del>-</del> · ,-			,	, -		<del>-</del>	1
											ļ
age Note		78,857									İ
d											!
nbrances											ļ
opment			23,001			23,001	i	23,001	i	various	i
rty	Various		,			,		,			n/a
	1 1										
		\$1,081,264	419,633	1,343,916	87,371	419,085	5 1,431,835	1,850,920	177,607		į
		+ -,,	,	-,,	. ,	,	-,,	-,,-	,		ļ

109

## **Table of Contents**

## **Entertainment Properties Trust**

Schedule III Real Estate and Accumulated Depreciation (continued)
Reconciliation
(Dollars in thousands)
December 31, 2007

Real Estate: Reconciliation: Balance at beginning of the year Acquisition and development of rental properties during the year Disposition of rental properties during the year	\$1,556,811 299,235 (5,126)
Balance at close of year	\$ 1,850,920
Accumulated Depreciation Reconciliation: Balance at beginning of the year Depreciation during the year	\$ 141,636 35,971
Balance at close of year	\$ 177,607
See accompanying report of independent registered public accounting firm.  110	

## **Table of Contents**

# <u>Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u> None

## **Item 9A. Controls and Procedures**

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Our disclosure controls were designed to provide reasonable assurance that the controls and procedures would meet their objectives. Our management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls will prevent all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable assurance of achieving the designed control objectives and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusions of two or more people, or by management override of the control. Because of the inherent limitations in a cost-effective, maturing control system, misstatements due to error or fraud may occur and not be detected. There have not been any changes in the Company s internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the fourth quarter of the fiscal year to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## Management s Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act. Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of December 31, 2007.

Table of Contents 142

111

#### **Table of Contents**

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements, errors or fraud. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of or compliance with the policies or procedures may deteriorate.

## Report of Independent Registered Public Accounting Firm

The Board of Trustees

**Entertainment Properties Trust:** 

We have audited Entertainment Properties Trust s (the Company) internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Report on Internal Control Over Financial Reporting . Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control* -

112

#### **Table of Contents**

Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in shareholders—equity, comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2007, and our report dated February 25, 2008 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

KPMG LLP

Kansas City, Missouri

February 25, 2008

## Item 9B. Other Information

None

### **PART III**

## **Item 10. Directors, Executive Officers and Corporate Governance**

The Company s definitive Proxy Statement for its Annual Meeting of Shareholders to be held on May 7, 2008 (the Proxy Statement ), contains under the captions Election of Trustees , Company Governance , Executive Officers , and Section 16(a) Beneficial Ownership Reporting Compliance the information required by Item 10 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

We have adopted a Code of Business Conduct and Ethics that applies to our Chief Executive Officer, Chief Financial Officer, and all other officers, employees and trustees. The Code may be viewed on our website at www.eprkc.com and is available in print to any person who requests it.

## **Item 11. Executive Compensation**

The Proxy Statement contains under the captions Election of Trustees , Executive Compensation , and Compensation Committee Report , the information required by Item 11 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The Proxy Statement contains under the captions Share Ownership and Equity Compensation Plan Information the information required by Item 12 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

113

#### **Table of Contents**

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The Proxy Statement contains under the caption Transactions Between the Company and Trustees, Officers or their Affiliates the information required by Item 13 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

## **Item 14. Principal Accountant Fees and Services**

The Proxy Statement contains under the caption Ratification of Appointment of Independent Registered Public Accounting Firm the information required by Item 14 of this Annual Report on Form 10-K, which information is incorporated herein by this reference.

## **PART IV**

## **Item 15. Exhibits and Financial Statement Schedules**

## (1) Financial Statements:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2007 and 2006

Consolidated Statements of Income for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Changes in Shareholders Equity for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Comprehensive Income for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows for the years ended December 31, 2007, 2006, and 2005.

Notes to Consolidated Financial Statements

#### (2) Financial Statement Schedules:

Schedule II Valuation and Qualifying Accounts

Schedule III Real Estate and Accumulated Depreciation

### (3) Exhibits

The exhibits listed in the Exhibit Index immediately preceding the exhibits are filed as part of this Annual Report on Form 10-K or incorporated by reference as indicated below.

114

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ENTERTAINMENT PROPERTIES** 

**TRUST** 

Dated: February 25, 2008 By /s/ David M. Brain

David M. Brain, President Chief Executive Officer

(Principal Executive Officer)

Dated: February 25, 2008 By /s/ Mark A. Peterson

Mark A. Peterson, Vice President Chief

Financial

Officer (Principal Financial Officer and

Principal

Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Signature and Title Date

/s/ Robert J. Druten February 25, 2008

Robert J. Druten, Chairman of the Board

/s/ David M. Brain February 25, 2008

David M. Brain, President, Chief Executive Officer

(Principal Executive Officer) and Trustee

/s/ Mark A. Peterson February 25, 2008

Mark A. Peterson, Vice-President and Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)

/s/ Morgan G. Earnest, II February 25, 2008

Morgan G. Earnest, II, Trustee

/s/ James A. Olson February 25, 2008

James A. Olson, Trustee

/s/ Barrett Brady February 25, 2008

Barrett Brady, Trustee

#### **Table of Contents**

#### **Exhibit Index**

The Company has incorporated by reference certain exhibits as specified below pursuant to Rule 12b-32 under the Exchange Act

- 3.1 Amended and Restated Declaration of Trust of the Company, which is attached as Exhibit 3.2 to the Company s Form 8-K (Commission File No. 001-13561) filed on June 7, 1999, is hereby incorporated by reference as Exhibit 3.1
- 3.2 Amendment to Amended and Restated Declaration of Trust of the Company, which is attached as Exhibit 3.1 to the Company s Form 8-K (Commission File No. 001-13561) filed on January 11, 2005, is hereby incorporated by reference as Exhibit 3.2
- 3.3 Amendment to Amended and Restated Declaration of Trust of Entertainment Properties Trust filed December 19, 2006, which is attached as Exhibit 3.1 to the Company s Form 8-K (Commission File No. 001-13561) filed December 21, 2006, is hereby incorporated by reference as Exhibit 3.3
- 3.4 Amendment to Amended and Restated Declaration of Trust of Entertainment Properties Trust filed May 1, 2007, which is attached as Exhibit 3.1 to the Company s Form 8-K (Commission File No. 001-13561) filed May 4, 2007, is hereby incorporated by reference as Exhibit 3.4
- 3.5 Articles Supplementary designating the powers, preferences and rights of the 9.50% Series A Cumulative Redeemable Preferred Shares, which is attached as Exhibit 4.4 to the Company s Form 8-A12B (Commission File No. 001-13561) filed on May 24, 2002, is hereby incorporated by reference as Exhibit 3.5
- 3.6 Articles Supplementary designating the powers, preferences and rights of the 7.75% Series B Cumulative Redeemable Preferred Shares, which is attached as Exhibit 4.6 to the Company s Form 8-A12BA (Commission File No. 001-13561) filed on January 14, 2005, and to the Company s Form 8-K filed on January 14, 2005, is hereby incorporated by reference as Exhibit 3.6
- 3.7 Articles Supplementary designating the powers, preferences and rights of the 5.75% Series C Cumulative Convertible Preferred Shares, which is attached as Exhibit 3.2 to the Company s Form 8-K (Commission File No. 001-13561) filed December 21, 2006, is hereby incorporated by reference as Exhibit 3.7
- 3.8 Articles Supplementary designating the powers, preferences and rights of the 7.375% Series D Cumulative Redeemable Preferred Shares, which is attached as Exhibit 3.2 to the Company s Form 8-K (Commission File No. 001-13561) filed May 4, 2007, is hereby incorporated by reference as Exhibit 3.8
- 3.9 Bylaws of the Company, which are attached as Exhibit 3.3 to the Company s Form 8-K (Commission File No. 001-13561) filed on June 7, 1999, are hereby incorporated by reference as Exhibit 3.9

116

#### **Table of Contents**

- 4.1 Form of share certificate for common shares of beneficial interest of the Company, which is attached as Exhibit 4.5 to the Company s Registration Statement on Form S-11, as amended, (Registration No. 333-35281), is hereby incorporated by reference as Exhibit 4.1
- 4.2 Form of 9.50% Series A Cumulative Redeemable Preferred Share Certificate, which is attached as Exhibit 4.5 to the Company s Form 8-A12B (Commission File No. 001-13561) filed on May 24, 2002, is hereby incorporated by reference as Exhibit 4.2
- 4.3 Form of 7.75% Series B Cumulative Redeemable Preferred Share Certificate, which is attached as Exhibit 4.7 to the Company s Form 8-A12B (Commission File No. 001-13561) filed on January 12, 2005, is hereby incorporated by reference as Exhibit 4.3
- 4.4 Form of 5.75% Series C Cumulative Convertible Preferred Shares Certificate, which is attached as Exhibit 4.1 to the Company s Form 8-K (Commission File No. 001-13561) filed December 21, 2006, is hereby incorporated by reference as Exhibit 4.4
- 4.5 Form of 7.375% Series D Cumulative Redeemable Preferred Shares Certificate, which is attached as Exhibit 4.1 to the Company s Form 8-K (Commission File No. 001-13561) filed May 4, 2007, is hereby incorporated by reference as Exhibit 4.5
- 4.6 Amended and Restated Master Credit Agreement dated January 31, 2006 among 30 West Pershing, LLC, Entertainment Properties Trust, EPR Hialeah, Inc., WestCol Center, LLC, EPT Melbourne, Inc. and KeyBank National Association as Administrative Agent and Lender, KeyBanc Capital Markets as Sole Lead Arranger and Sole Book Manager, Royal Bank of Canada as Syndication Agent, JP Morgan Chase Bank, N.A. as Documentation Agent and the other Lenders party thereto, which is attached as Exhibit 10.1 to the Company s Form 8-K/A (Commission File No. 001-13561) filed March 15, 2006, is hereby incorporated by reference as Exhibit 4.6
- 4.7 Amendment No. 1 to Amended and Restated Master Credit Agreement dated April 18, 2007 among 30 West Pershing, LLC, EPR Hialeah, Inc., WestCol Center, LLC, EPT Melbourne, Inc., Entertainment Properties Trust and the Lenders, KeyBank National Association as Administrative Agent and KeyBanc Capital Markets as Sole Lead Arranger and Sole Book Manager, which is attached as Exhibit 10.1 to the Company s Form 8-K (Commission File No. 001-13561) filed April 20, 2007, is hereby incorporated by reference as Exhibit 4.7
- 4.8 Master Credit Agreement, dated as of October 26, 2007, among Entertainment Properties Trust, EPT 301, LLC, KeyBank National Association, as Administrative Agent and Lender, KeyBanc Capital Markets, as Sole Lead Arranger and Sole Book Manager, and the other lenders party thereto and Morgan Stanley Bank, as documentation agent thereto, which is attached as Exhibit 4.1 to the Company s Form 8-K (Commission File No. 001-13561) filed on October 31, 2007, is hereby incorporated by reference as Exhibit 4.8
- 4.9 Collateral Pledge and Security Agreement, dated as of October 26, 2007, by and between Entertainment Properties Trust and KeyBank National Association, individually and as administrative agent for itself and the lenders under the Master Credit Agreement dated October 26, 2007, which is attached as Exhibit 4.2 to the Company s Form 8-K

117

#### **Table of Contents**

- (Commission File No. 001-13561) filed on October 31, 2007, is hereby incorporated by reference as Exhibit 4.9
- 4.10 Registration Rights Agreement among Entertainment Properties Trust, Whitby Centrum Limited Partnership, Oakville Centrum Limited Partnership, Kanata Centrum Limited Partnership, Courtney Square Limited Partnership and 2041197 Ontario Ltd., dated February 24, 2004, which is attached as Exhibit 10.10 to the Company s Form 8-K/A (Commission File No. 001-13561) filed on March 16, 2004, is hereby incorporated by reference as Exhibit 4.10
- 4.11 Agreement Regarding Ownership Limit Waiver between the Company and Cohen & Steers Capital Management, Inc., which is attached as Exhibit 4.7 to the Company s Form 8-K (Commission File No. 001-13561) filed on January 19, 2005, is hereby incorporated by reference as Exhibit 4.11
- 4.12 Agreement Regarding Ownership Limit Waiver between the Company and ING Clarion Real Estate Securities , which is attached as Exhibit 4.1 to the Company s Form 8-K (Commission File No. 001-13561) filed on May 14, 2007, is hereby incorporated by reference as Exhibit 4.12
- 10.1 Mississauga Entertainment Centrum Agreement dated November 14, 2003 among Courtney Square Ltd., EPR North Trust and Entertainment Properties Trust, which is attached as Exhibit 10.1 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, is hereby incorporated by reference as Exhibit 10.1
- 10.2 Oakville Entertainment Centrum Agreement dated November 14, 2003 among Penex Winston Ltd., EPR North Trust and Entertainment Properties Trust, which is attached as Exhibit 10.2 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, is hereby incorporated by reference as Exhibit 10.2
- 10.3 Whitby Entertainment Centrum Agreement dated November 14, 2003 among Penex Whitby Ltd., EPR North Trust and Entertainment Properties Trust, which is attached as Exhibit 10.3 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, is hereby incorporated by reference as Exhibit 10.3
- 10.4 Kanata Entertainment Centrum Agreement dated November 14, 2003 among Penex Kanata Ltd., Penex Main Ltd., EPR North Trust and Entertainment Properties Trust, which is attached as Exhibit 10.4 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, is hereby incorporated by reference as Exhibit 10.4
- 10.5 Amending Agreements among Courtney Square Ltd., EPR North Trust and Entertainment Properties Trust, which are attached as Exhibit 10.5 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, are hereby incorporated by reference as Exhibit 10.5
- 10.6 Amending Agreements among Penex Winston Ltd., EPR North Trust and Entertainment Properties Trust, which are attached as Exhibit 10.6 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, are hereby incorporated by reference as Exhibit 10.6

118

#### **Table of Contents**

- 10.7 Amending Agreements among Penex Whitby Ltd., EPR North Trust and Entertainment Properties Trust, which are attached as Exhibit 10.7 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, are hereby incorporated by reference as Exhibit 10.7
- 10.8 Amending Agreements among Penex Kanata Ltd., Penex Main Ltd., EPR North Trust and Entertainment Properties Trust, which are attached as Exhibit 10.8 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, are hereby incorporated by reference as Exhibit 10.8
- 10.9 Note Purchase Agreement dated February 24, 2004 among Entertainment Properties Trust and Courtney Square Limited Partnership, Whitby Centrum Limited Partnership, Oakville Centrum Limited Partnership and Kanata Centrum Limited Partnership, which is attached as Exhibit 10.9 to the Company s Form 8-K (Commission File No. 001-13561) filed March 15, 2004, is hereby incorporated by reference as Exhibit 10.9
- 10.10 Form of Indemnification Agreement entered into between the Company and each of its trustees and officers, which is attached as Exhibit 10.8 to Amendment No. 1, filed October 28, 1997, to the Company s Registration Statement on Form S-11 (Registration No. 333-35281), is hereby incorporated by reference as Exhibit 10.10
- 10.11 Form of Indemnification Agreement, which is attached as Exhibit 10.2 to the Company s Form 8-K (Commission File No. 001-13561) filed on May 14, 2007, is hereby incorporated by reference as Exhibit 10.11
- 10.12 Deferred Compensation Plan for Non-Employee Trustees, which is attached as Exhibit 10.10 to Amendment No. 2, filed November 5, 1997, to the Company s Registration Statement on Form S-11 (Registration No. 333-35281), is hereby incorporated by reference as Exhibit 10.12
- 10.13 Annual Incentive Program, which is attached as Exhibit 10.11 to Amendment No. 2, filed November 5, 1997, to the Company s Registration Statement on Form S-11 (Registration No. 333-35281), is hereby incorporated by reference as Exhibit 10.13
- 10.14 First Amended and Restated 1997 Share Incentive Plan included as Appendix D to the Company s definitive proxy statement filed April 8, 2004 (Commission File No. 001-13561), is hereby incorporated by reference as Exhibit 10.14
- 10.15 Form of 1997 Share Incentive Plan Restricted Shares Award Agreement, which is attached as Exhibit 10.14 to the Company s Form 10-K (Commission File No. 001-13561) filed February 28, 2007, is hereby incorporated by reference as Exhibit 10.15
- 10.16 Form of Option Certificate Issued Pursuant to Entertainment Properties Trust 1997 Share Incentive Plan, which is attached as Exhibit 10.15 to the Company s Form 10-K (Commission File No. 001-13561) filed February 28, 2007, is hereby incorporated by reference as Exhibit 10.16
- 10.17 2007 Equity Incentive Plan, which is attached as Exhibit 10.1 to the Company s Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.17

119

## **Table of Contents**

10.18	Form of 2007 Equity Incentive Plan Nonqualified Share Option Agreement for Employee Trustees, which is attached as Exhibit 10.2 to the Company s Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.18
10.19	Form of 2007 Equity Incentive Plan Nonqualified Share Option Agreement for Non-Employee Trustees, which is attached as Exhibit 10.3 to the Company s Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.19
10.20	Form of 2007 Equity Incentive Plan Restricted Shares Agreement for Employees, which is attached as Exhibit 10.4 to the Company s Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.20
10.21	Form of 2007 Equity Incentive Plan Restricted Shares Agreement for Non-Employee Trustees, which is attached as Exhibit 10.5 to the Company s Registration Statement on Form S-8 (Registration No. 333-142831) filed on May 11, 2007, is hereby incorporated by reference as Exhibit 10.21
10.22*	Employment Agreement, entered into as of February 28, 2007, by Entertainment Properties Trust and David M. Brain, which is attached as Exhibit 10.16 to the Company s Form 10-K (Commission File No. 001-13561) filed February 28, 2007, is hereby incorporated by reference as Exhibit 10.22
10.23*	Employment Agreement, entered into as of February 28, 2007, by Entertainment Properties Trust and Gregory K. Silvers, which is attached as Exhibit 10.17 to the Company s Form 10-K (Commission File No. 001-13561) filed February 28, 2007, is hereby incorporated by reference as Exhibit 10.23
10.24*	Employment Agreement, entered into as of February 28, 2007, by Entertainment Properties Trust and Mark A. Peterson, which is attached as Exhibit 10.18 to the Company s Form 10-K (Commission File No. 001-13561) filed February 28, 2007, is hereby incorporated by reference as Exhibit 10.24
10.25*	Employment Agreement, entered into as of February 28, 2007, by Entertainment Properties Trust and Michael L. Hirons, which is attached as Exhibit 10.19 to the Company s Form 10-K (Commission File No. 001-13561) filed February 28, 2007, is hereby incorporated by reference as Exhibit 10.25
10.26	Form of Loan Agreement, dated as of June 29, 1998, between EPT DownREIT II, Inc., as Borrower, and Archon Financial, L.P., as Lender, which is attached as Exhibit 10.15 to the Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (Commission File No. 001-13561), is hereby incorporated by reference as Exhibit 10.26
10.27	Limited Partnership Interest Purchase Agreement, dated October 27, 2003, among EPT New Roc GP, Inc., EPT New Roc, LLC, LRC Industries, Inc., DKH New Roc Associates, L.P., LC New Roc Inc. and New Roc Associates, L.P., which is attached as Exhibit 10.1 to the Company s Form 8-K dated October 27, 2003 and filed November

Table of Contents 152

120

#### **Table of Contents**

- 12, 2003 (Commission File No. 001-13561), is hereby incorporated by reference as Exhibit 10.27
- 10.28 Second Amended and Restated Agreement of Limited Partnership of New Roc Associates, L.P., which is attached as Exhibit 10.2 to the Company s Form 8-K filed November 12, 2003 (Commission File No. 001-13561), is hereby incorporated by reference as Exhibit 10.28
- 10.29 Loan Agreement, dated February 27, 2003, among Flik, Inc., as Borrower, EPT DownREIT, Inc., as Indemnitor, and Secore Financial Corporation, as Lender, which is attached as Exhibit 10.21 to the Company s Form 8-K filed March 4, 2003 (Commission File No. 001-13561), is hereby incorporated by reference as Exhibit 10.29
- 10.30 Agreement with Fred L. Kennon which is attached as Exhibit 10.1 to the Company s Form 10-Q (Commission File No. 001-13561) filed August 3, 2006, is hereby incorporated by reference as Exhibit 10.30
- 12.1 Computation of Ratio of Earnings to Fixed Charges is attached hereto as Exhibit 12.1
- 12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Distributions is attached hereto as Exhibit 12.2
- 21 The list of the Company s Subsidiaries is attached hereto as Exhibit 21
- 23 Consent of KPMG LLP is attached hereto as Exhibit 23
- 31.1 Certification of David M. Brain pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 is attached hereto as Exhibit 31.1
- 31.2 Certification of Mark A. Peterson pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 is attached hereto as Exhibit 31.2
- 32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.1
- 32.2 Certification by Chief Financial Officer pursuant to 18 USC 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, is attached hereto as Exhibit 32.2

\* Management Contracts

121