

CASH AMERICA INTERNATIONAL INC

Form 11-K

June 27, 2008

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 11-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the fiscal year ended December 31, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 1-9733**

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**CASH AMERICA INTERNATIONAL, INC. 401(k) SAVINGS PLAN**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**Cash America International, Inc.**

**1600 W. 7<sup>th</sup> Street**

**Fort Worth, TX 76102**

**CASH AMERICA INTERNATIONAL, INC. 401(k) SAVINGS PLAN  
INDEX TO FORM 11-K**

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Note: Other schedules required by Section 2520.103-10 of the Department of Labor Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act ( ERISA ) of 1974 have been omitted because they are not applicable.	

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**Report of Independent Registered Public Accounting Firm**

To the Participants and Administrative Committee of the  
Cash America International, Inc. 401(k) Savings Plan

We have audited the accompanying statements of net assets available for benefits of the Cash America International, Inc. 401(k) Savings Plan as of December 31, 2007 and 2006 and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Cash America International, Inc. 401(k) Savings Plan as of December 31, 2007 and 2006, and the changes in its net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of Form 5500, Schedule H, Line 4i - Schedule of Assets (Held at End of Year) is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

**/s/ Whitley Penn LLP**

Fort Worth, Texas

June 26, 2008

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**CASH AMERICA INTERNATIONAL, INC.  
401(k) SAVINGS PLAN  
STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS**

	December 31,	
	2007	2006
<b>ASSETS</b>		
Investments, at fair value:		
Equity mutual funds (cost of \$24,698,976 and \$18,470,182 for 2007 and 2006, respectively)	\$ 25,537,266	\$ 20,778,722
Fixed income mutual funds (cost of \$5,062,900 and \$4,725,805 for 2007 and 2006, respectively)	5,117,715	4,688,811
Cash America International, Inc. common stock (cost of \$6,473,103 and \$6,148,244 for 2007 and 2006, respectively)	7,332,659	11,364,446
Participant loans	2,416,676	2,138,191
Total investments	40,404,316	38,970,170
Non-interest bearing cash	324,320	275,469
<b>NET ASSETS AVAILABLE FOR BENEFITS</b>	<b>\$ 40,728,636</b>	<b>\$ 39,245,639</b>

The accompanying notes are an integral part of these financial statements.

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**CASH AMERICA INTERNATIONAL, INC.**  
**401(k) SAVINGS PLAN**  
**STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS**

	Year Ended December 31,	
	2007	2006
Additions to net assets attributed to:		
Dividend income	\$ 2,115,713	\$ 1,397,528
Interest income	214,034	149,574
Net (depreciation) appreciation in fair value of investments	(3,975,827)	7,379,240
Total investment (loss) income	(1,646,080)	8,926,342
Contributions:		
Company	2,173,297	1,512,086
Participants	5,565,013	4,052,872
Rollovers	493,856	147,487
Total contributions	8,232,166	5,712,445
Total additions	6,586,086	14,638,787
Deductions from net assets attributed to:		
Participant withdrawals	4,940,112	2,733,784
Administrative expenses	162,977	85,211
Total deductions	5,103,089	2,818,995
Net increase	1,482,997	11,819,792
Net assets available for benefits at beginning of year	39,245,639	27,425,847
Net assets available for benefits at end of year	\$ 40,728,636	\$ 39,245,639

The accompanying notes are an integral part of these financial statements.

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**CASH AMERICA INTERNATIONAL, INC.  
401(k) SAVINGS PLAN  
NOTES TO FINANCIAL STATEMENTS**

**1. Description of Plan and Summary of Significant Accounting Policies**

The following brief description of the Cash America International, Inc. 401(k) Savings Plan (the Plan ) is provided as general information only. The Plan is sponsored by Cash America International, Inc. (the Plan Sponsor or the Company ). Participants should refer to the Plan document for complete information regarding the Plan s definitions, benefits, eligibility and other matters.

**General**

The Plan is a contributory plan. All employees of the Company are eligible to participate in the Plan on the first day of the month following 30 days of employment. Employee contributions to the Plan are voluntary. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 and is intended to qualify under Sections 401(a) and 401(k) of the Internal Revenue Code (the Code ).

**Contributions**

Participants may contribute a percentage of their annual compensation (up to 50%) to the Plan on a pre-tax basis, subject to Internal Revenue Service ( IRS ) limitations, which are adjusted each year to take into account any cost of living increase provided for the year. Unless they elect otherwise, employees are automatically enrolled and contribute 3% of their compensation. Contributions designated by the participant are withheld by the employer and remitted directly to the trustee.

Company matching contributions are made in cash and are allocated among a participant s account in the same percentage to which the employee directs his or her contributions. The Company matches 50% of a participant s contribution up to 5% of compensation.

In addition, rollover contributions from other qualified plans can be added to the Plan by eligible participants.

**Participant Accounts**

Each participant s account is credited with his or her contributions and allocations of (a) the Company s matching contributions and (b) Plan earnings. The benefit to which a participant is entitled is the benefit that can be provided from the participant s vested account.

**Investment Options**

A participant may direct contributions in any combination of the following ten investment options:

**Cash America International, Inc. Common Stock** Funds are invested in shares of Cash America International, Inc. common stock. The number of participants in this fund as of December 31, 2007 was 879.

**Schwab Retirement Money Mutual Fund** Funds are invested in high-quality, short-term debt securities such as bank CDs, high-rated commercial paper, and short-term obligations of, or guaranteed by, the U.S. or Canadian Governments. The number of participants in this fund as of December 31, 2007 was 470.

**PIMCO Total Return Institutional Shares Mutual Fund** Funds are invested primarily in debt securities, including U.S. Government securities, corporate bonds, and mortgage-backed securities. Funds are also

invested in debt securities denominated in foreign currencies. The number of participants in this fund as of December 31, 2007 was 793.



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**CASH AMERICA INTERNATIONAL, INC.  
401(k) SAVINGS PLAN**

**NOTES TO FINANCIAL STATEMENTS (Continued)**

**1. Description of Plan and Summary of Significant Accounting Policies (continued)**

**Dodge & Cox Balanced Mutual Fund** Funds are invested primarily in common stocks and convertible securities. Funds are also invested in investment-grade debt securities. The number of participants in this fund as of December 31, 2007 was 4,673.

**T. Rowe Price Equity Income Mutual Fund** Funds are invested primarily in income-producing common stocks. Funds are also invested in fixed-income and foreign securities. The number of participants in this fund as of December 31, 2007 was 905.

**Schwab S&P 500 Mutual Fund** Funds are invested primarily in common stocks of companies that comprise the S&P 500 Index. The number of participants in this fund as of December 31, 2007 was 852.

**Baron Asset Mutual Fund** Funds are invested primarily in companies with market capitalization between \$100 million and \$2 billion that have undervalued assets or favorable growth prospects. The number of participants in this fund as of December 31, 2007 was 875.

**American Beacon International Equity Fund** Funds are invested primarily in equity securities of large-cap foreign companies. The number of participants in this fund as of December 31, 2007 was 779.

**Transamerica Premier Equity Fund** Funds are invested primarily in equity securities of United States companies. The number of participants in this fund as of December 31, 2007 was 649.

**Royce Low-Priced Stock Fund** Funds are invested primarily in small and micro-cap companies trading at less than \$20 per share at the time of investment. The number of participants in this fund as of December 31, 2007 was 735.

The allocation of a participant's contributions among investment funds is determined by the participant and may be changed at any time. These investment options are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with these investments, it is at least reasonably possible that changes in the values of such investments will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits.

**Vesting**

Participants are always 100% vested in their voluntary contributions plus actual earnings thereon. Vesting in the remainder of their accounts is based on the number of years of service as follows:

Years of Service	Vested Percentage
Less than 1	0%
1	20%
2	40%
3	60%
4	80%
5 or more	100%



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**CASH AMERICA INTERNATIONAL, INC.  
401(k) SAVINGS PLAN  
NOTES TO FINANCIAL STATEMENTS (Continued)**

**1. Description of Plan and Summary of Significant Accounting Policies (continued)**

**Participant Loans**

Participants may borrow from their fund accounts a minimum of \$500 up to a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan transactions are treated as a transfer to (from) the investment fund from (to) the Participant Loan Fund. Loan terms range from one to five years, except for loans funded for purchase of a principal residence which may be repaid over ten years.

The loans are collateralized by the balance in the participant's account and bear interest at 1% above the prime rate as published in the Wall Street Journal on the first day of the month in which the loan is funded. Interest rates ranged from 5.00% to 9.25% for loans outstanding at December 31, 2007. Principal and interest are paid ratably through monthly payroll deductions. A loan origination fee of \$50 is assessed to the borrowing participant by the Plan upon funding of the loan. Loans that are not repaid within 90 days of termination with the Company are considered as defaulted and recorded as a deemed distribution, which is a taxable event for the participant.

**Payment of Benefits**

The vested portion of a participant's account becomes available upon termination of employment, retirement, total and permanent disability, death or upon reaching the age of 59-1/2. All distributions from participant accounts must be paid as a lump sum. In the event of death of the participant, the beneficiary is entitled to receive the lump sum distribution. Hardship withdrawals are permitted if the participant meets the eligibility requirements. The Plan permits vested account balances not exceeding \$5,000 to be paid upon termination of employment. Beginning May 2005, distributions for account balances between \$1,000 and \$5,000 may be rolled over to an individual retirement account or another qualified retirement account at the participant's option. Distribution of vested account balances exceeding \$5,000 may be deferred.

**Forfeitures**

Forfeitures represent unvested portions of terminated participants' accounts and are used to partially offset recordkeeping, trustee and other administrative expenses of the Plan. Forfeitures for 2007 and 2006 were \$203,407 and \$62,422, respectively. Unallocated nonvested forfeitures of \$81,015 and \$5,973 are available at December 31, 2007 and 2006, respectively, to offset future administrative expenses.

**Basis of Accounting**

The financial statements of the Plan are prepared in conformity with accounting principles generally accepted in the United States of America.

**Investment Valuation and Income Recognition**

The Plan's investments in each investment fund are valued at fair value, using market quotations, where available, and other available information. Participant loans are valued at original loan value, plus accrued interest, less principal repayments, which approximates fair value. The Plan presents, in the statements of changes in net assets available for benefits, the net (depreciation) appreciation in fair value of investments, which consists of the realized gains or losses and the unrealized (depreciation) appreciation on investments. Interest income is recorded

on the accrual basis. Dividends are recorded on the ex-dividend date.

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**CASH AMERICA INTERNATIONAL, INC.**  
**401(k) SAVINGS PLAN**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**

**1. Description of Plan and Summary of Significant Accounting Policies (continued)****Participant Withdrawals**

Participant withdrawals are recorded when paid for financial statement purposes. For Form 5500 reporting purposes, participant withdrawals are recorded when processed and approved for payment.

**Plan Administration**

Expenses related to the Plan are borne by four sources: 1) loan origination fees, which are charged directly to the borrowing participant's account, 2) forfeitures, 3) the Company, and 4) participants. Amounts paid by the Company are not reflected in the Plan's financial statements.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the plan administrator to make significant estimates and assumptions that affect the reported amounts of net assets available for benefits at the date of the financial statements and the changes in net assets available for benefits during the reporting periods and, when applicable, disclosures of contingent assets and liabilities at the date of the financial statements. Actual results could differ significantly from those estimates.

**New Accounting Pronouncement**

In September 2006, Statement of Financial Accounting Standards ( SFAS ) No. 157, *Fair Value Measurements*, was issued. SFAS No. 157 provides guidance for using fair value to measure assets and liabilities. It applies whenever other standards require or permit assets or liabilities to be measured at fair value but it does not expand the use of fair value in any new circumstances. In November 2007, the effective date was deferred for all non-financial assets and liabilities, except those that are recognized or disclosed at fair value on a recurring basis. The provisions of SFAS No. 157 that were not deferred are effective for financial statements issued for fiscal years beginning after November 15, 2007. The adoption of SFAS No. 157, effective January 1, 2008, did not have a significant effect on the reported net assets or changes in net assets.

**2. Investments in Excess of 5% of Net Assets Available for Benefits**

The fair value of investments that comprised 5% or more of the net assets available for benefits at December 31, 2007 and 2006, were as follows:

	2007	2006
Mutual funds:		
American Beacon International Equity Fund *	\$ 2,284,806	\$
Baron Asset Mutual Fund	3,928,544	3,535,295
Dodge & Cox Balanced Mutual Fund	8,787,147	6,667,321
PIMCO Total Return Institutional Shares Mutual Fund	2,780,922	2,269,798
Schwab Retirement Money Mutual Fund	2,336,793	2,419,013
T. Rowe Price Equity Income Mutual Fund	4,397,944	4,052,640

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Schwab S&P 500 Mutual Fund	3,235,589	2,810,378
Cash America International, Inc. Common Stock	7,332,659	11,364,446
Participant loans	2,416,676	2,138,191

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**CASH AMERICA INTERNATIONAL, INC.**  
**401(k) SAVINGS PLAN**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**

**2. Investments in Excess of 5% of Net Assets Available for Benefits (continued)**

\* At December 31, 2006, this investment represented less than 5% of the fair value of the Plan's assets.

Cash America International, Inc. common stock represented approximately 18% and 29% of total net assets available for benefits at December 31, 2007 and 2006, respectively.

During 2007 and 2006, the Plan's investments (including realized gains and losses on investments bought and sold, as well as unrealized gains and losses on investments held at the end of period) increased (decreased) in fair value as follows:

	2007	2006
Equity mutual funds	\$ (716,641)	\$ 1,562,688
Fixed income mutual funds	70,576	(30,550)
Cash America International, Inc. common stock	(3,329,762)	5,847,102
Net (depreciation) appreciation in fair value of investments	\$ (3,975,827)	\$ 7,379,240

**3. Plan Termination**

The Plan has been established with the intention that it will continue and be a permanent plan. However, the Plan may be terminated by resolution of the Company's board of directors at any time, subject to the provisions of ERISA. In the event the Plan terminates, the participants will become 100% vested in their accounts.

**4. Party-in-Interest Transactions**

The Plan offers participants the option to invest in shares of Cash America International, Inc. Common Stock (common stock of the Plan Sponsor). Therefore, this investment is considered a party-in-interest transaction. The Plan recorded purchases of \$2,529,363 and sales of \$3,427,014 of the Company's stock during the year ended December 31, 2007. The Plan recorded purchases of \$4,744,573 and sales of \$5,584,534 of the Company's stock during the year ended December 31, 2006. Certain plan investments are shares of mutual funds managed by Charles Schwab Trust Company or its affiliates. This institution serves as trustee to the Plan and, therefore, these investments qualify as party-in-interest transactions. Transactions in such investments qualify as party-in-interest transactions, which are exempt from the prohibited transaction rules.

**5. Federal Income Tax Status**

The Plan obtained a determination letter dated October 6, 2003 from the IRS which stated that the Plan, as then designed, was in compliance with the applicable requirements of the Internal Revenue Code. The Plan has been amended subsequent to the date of the determination letter; however, the Plan administrator believes that the Plan is currently designed and being operated in compliance with the applicable requirements of the Code.

Accordingly, no provision for federal income taxes has been recorded in the accompanying financial statements.

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**CASH AMERICA INTERNATIONAL, INC.**  
**401(k) SAVINGS PLAN**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**

**6. Reconciliation of Financial Statements to Form 5500**

The following is a reconciliation of net assets available for benefits per the financial statements to amount reported on the Form 5500:

	2007	2006
Net assets available for benefits per the financial statements	\$ 40,728,636	\$ 39,245,639
Withdrawals in process	(495)	(4,080)
Net assets available for benefits per the Form 5500	\$ 40,728,141	\$ 39,241,559

Amounts allocated to withdrawing participants are recorded on the Form 5500 for benefit claims that have been requested and approved prior to December 31, but not yet paid as of that date. However, for financial statement purposes such amounts are not recorded as a withdrawal until paid. The following is a reconciliation of participant withdrawals per the financial statements to the Form 5500:

	2007	2006
Participant withdrawals per the financial statements	\$ 4,940,112	\$ 2,733,784
Add: Amounts allocated to withdrawing participants at end of year	495	4,080
Less: Amounts allocated to withdrawing participants at beginning of year	(4,080)	(7,280)
Participant withdrawals per the Form 5500	\$ 4,936,527	\$ 2,730,584



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**CASH AMERICA INTERNATIONAL, INC.**  
**401(k) SAVINGS PLAN**  
**SCHEDULE H, Line 4i Schedule of Assets (Held at End of Year)**  
**As of December 31, 2007**

EIN: 75-2018239

Plan: 001

(a)	(b) Identity of Issue and (c) Description of Investment	(d) Cost	(e) Current Value
	Baron Asset Mutual Fund	\$3,365,271	\$3,928,544
	Dodge & Cox Balanced Mutual Fund	8,989,749	8,787,147
*	Schwab S&P 500 Mutual Fund	2,818,321	3,235,589
	PIMCO Total Return Institutional Shares Mutual Fund	2,726,107	2,780,922
*	Schwab Retirement Money Mutual Fund	2,336,793	2,336,793
	T. Rowe Price Equity Income Mutual Fund	4,212,391	4,397,944
	Royce Low-Priced Stock Fund	1,897,912	1,704,778
	American Beacon International Equity Fund	2,280,005	2,284,806
*	Cash America International, Inc. Common Stock	6,473,103	7,332,659
	Transamerica Premier Equity Fund	1,135,327	1,198,458
*	Participant loans at 5.0% to 9.25% due through 2015	2,416,676	2,416,676
		<b>\$38,651,655</b>	<b>\$40,404,316</b>

\* Denotes an investment held by an entity known to be a party-in-interest to the Plan.

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the undersigned member of the Administrative Committee has duly caused this annual report to be signed on behalf of the Cash America International, Inc. 401(k) Savings Plan by the undersigned thereunto duly authorized.

**CASH AMERICA INTERNATIONAL, INC. 401(k)  
SAVINGS PLAN**

Date: June 26, 2008

By: /s/ Robert D. Brockman  
Robert D. Brockman  
Cash America International, Inc.  
401(k) Savings Plan Administrative  
Committee

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