FERRELLGAS L P Form 10-Q March 09, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

þ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended January 31, 2007

or

#### Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 0 For the transition period from \_ to

Commission file numbers: 001-11331, 333-06693, 000-50182 and 000-50183

### Ferrellgas Partners, L.P.

**Ferrellgas Partners Finance Corp.** 

Ferrellgas, L.P.

### **Ferrellgas Finance Corp.**

(Exact name of registrants as specified in their charters)

Delaware Delaware Delaware Delaware	43-1698480 43-1742520 43-1698481 14-1866671
(States or other jurisdictions of incorporation or organization)	(I.R.S. Employer Identification Nos.)
7500 College Boulevard, Suite 1000, Overland Park, KS	66210
(Address of principal executive offices)	(Zip Code)
(913) 661-1 (Registrants telephone numb Indicate by check mark whether the registrants (1) have filed al the Securities Exchange Act of 1934 during the preceding 12 m were required to file such reports), and (2) have been subject to Yes b No o Indicate by check mark whether the registrants are large accele See definition of accelerated filer and large accelerated filer Ferrellgas Partners, L.P. Large accelerated filer b Accelerate Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellg Large accelerated filer o Accelerated Indicate by check mark whether the registrants are shell compa	ber, including area code) Il reports required to be filed by Section 13 or 15(d) of nonths (or for such shorter period that the registrants o such filing requirements for the past 90 days. rated filers, accelerated filers, or non-accelerated filers. in Rule 12b-2 of the Exchange Act. (Check one): d filer o Non-accelerated filer o ras Finance Corp. filer o Non-accelerated filer þ
Ferrellgas Partners, L.P. and Ferrellgas, L.P.	Yes o No þ
Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. At February 28, 2007, the registrants had common units or share	

Ferrellgas Partners, L.P.	62,950,274	Common Units

**Table of Contents** 

Ferrellgas Partners Finance Corp.1,000Common StockFerrellgas, L.P.n/an/aFerrellgas Finance Corp.1,000Common StockEACH OF FERRELLGAS PARTNERS FINANCE CORP. AND FERRELLGAS FINANCE CORP. MEET THECONDITIONS SET FORTH IN GENERAL INSTRUCTION (H)(1) (A) AND (B) OF FORM 10-Q AND ARETHEREFORE, WITH RESPECT TO EACH SUCH REGISTRANT, FILING THIS FORM 10-Q WITH THEREDUCED DISCLOSURE FORMAT.

## FERRELLGAS PARTNERS, L.P. FERRELLGAS PARTNERS FINANCE CORP. FERRELLGAS, L.P. FERRELLGAS FINANCE CORP. For the quarterly period ended January 31, 2007 FORM 10-Q QUARTERLY REPORT Table of Contents

Page

## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (unaudited)

## Ferrellgas Partners, L.P. and Subsidiaries

Condensed Consolidated Balance Sheets January 31, 2007 and July 31, 2006	1
Condensed Consolidated Statements of Earnings Three and six months ended January 31, 2007 and 2006	2
Condensed Consolidated Statement of Partners Capital Six months ended January 31, 2007	3
Condensed Consolidated Statements of Cash Flows Six months ended January 31, 2007 and 2006	4
Notes to Condensed Consolidated Financial Statements	5
<u>Ferrellgas Partners Finance Corp.</u>	
Condensed Balance Sheets January 31, 2007 and July 31, 2006	14
Condensed Statements of Earnings Three and six months ended January 31, 2007 and 2006	14
Condensed Statements of Cash Flows Six months ended January 31, 2007 and 2006	15
Note to Condensed Financial Statements	15
Ferrellgas, L.P. and Subsidiaries	
Condensed Consolidated Balance Sheets January 31, 2007 and July 31, 2006	16
Condensed Consolidated Statements of Earnings Three and six months ended January 31, 2007 and 2006	17
Condensed Consolidated Statement of Partners Capital Six months ended January 31, 2007	18

Edgar	Filina:	FERREL	LGAS L	Ρ-	Form	10-Q

	Condensed Consolidated Statements of Cash Flows Six months ended January 31, 2007 and 2006	19
	Notes to Condensed Consolidated Financial Statements	20
	Ferrellgas Finance Corp.	
	Condensed Balance Sheets January 31, 2007 and July 31, 2006	27
	Condensed Statements of Earnings Three and six months ended January 31, 2007 and 2006	27
	Condensed Statements of Cash Flows Six months ended January 31, 2007 and 2006	28
	Note to Condensed Financial Statements	28
<u>ITEM 2.</u>	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	29
<u>ITEM 3.</u>	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET <u>RISK</u>	40
<u>ITEM 4.</u>	CONTROLS AND PROCEDURES	42
	PART II OTHER INFORMATION	
<u>ITEM 1.</u>	LEGAL PROCEEDINGS	42
<u>ITEM</u> 1A.		
<u>171.</u>	<u>RISK FACTORS</u>	43
<u>ITEM 2.</u>	RISK FACTORS UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	43 43
<u>ITEM 2.</u>	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	43
<u>ITEM 2.</u> ITEM 3.	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS DEFAULTS UPON SENIOR SECURITIES	43 43
ITEM 2. ITEM 3. ITEM 4. ITEM 5. ITEM 6. Waiver to Emp Certification of Certification of Certification of	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS DEFAULTS UPON SENIOR SECURITIES SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS OTHER INFORMATION EXHIBITS loyment, Confidentiality, and Non-Compete Agreement Ferrellgas Partners, L.P. Pursuant to Rule 13a-14(a) Ferrellgas Partners Finance Corp Pursuant to Rule 13a-14(a) Ferrellgas, L.P. Pursuant to Rule 13a-14(a)	43 43 43
ITEM 2. ITEM 3. ITEM 4. ITEM 5. ITEM 6. Waiver to Emp Certification of Certification of Certification of Certification of Certification of	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS DEFAULTS UPON SENIOR SECURITIES SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS OTHER INFORMATION EXHIBITS loyment, Confidentiality, and Non-Compete Agreement Ferrellgas Partners, L.P. Pursuant to Rule 13a-14(a) Ferrellgas Partners Finance Corp Pursuant to Rule 13a-14(a)	43 43 43 43

## PART I FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS (unaudited) FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except unit data) (unaudited)

	Ja	anuary 31, 2007	ł	July 31, 2006
ASSETS				
Current assets:				
Cash and cash equivalents	\$	22,916	\$	16,525
Accounts and notes receivable, net		136,285		116,369
Inventories		140,473		154,613
Prepaid expenses and other current assets		18,843		15,334
Total current assets		318,517		302,841
Property, plant and equipment, net		731,032		740,101
Goodwill		249,316		246,050
Intangible assets, net		256,892		248,546
Other assets, net		19,124		11,962
Total assets	\$	1,574,881	\$1	1,549,500
LIABILITIES AND PARTNERS CAPITAL				
Current liabilities:				
Accounts payable	\$	106,568	\$	82,212
Short-term borrowings		55,771		52,647
Other current liabilities		116,856		140,738
Total current liabilities		279,195		275,597
Long-term debt		989,100		983,545
Other liabilities		20,365		19,178
Contingencies and commitments (Note I)				5 40 5
Minority interest		5,655		5,435
Partners capital:				
Common unitholders (62,950,274 and 60,885,784 units outstanding at				
January 31, 2007 and July 31, 2006, respectively)		341,041		321,194
General partner (635,861 and 615,008 units outstanding at January 31, 2007 and				
July 31, 2006, respectively)		(56,628)		(56,829)
Accumulated other comprehensive income (loss)		(3,847)		1,380
Total partners capital		280,566		265,745

Total liabilities and partners capital

\$ 1,574,881 \$1,549,500

See notes to condensed consolidated financial statements. 1

## FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (in thousands, except per unit data) (unaudited)

	For the thi ended Jai 2007		For the si ended Jan 2007	
<b>Revenues:</b> Propane and other gas liquids sales Other	\$ 581,997 80,776	\$ 580,381 72,187	\$ 926,916 112,270	\$ 933,799 104,367
	662,773	652,568	1,039,186	1,038,166
Costs and expenses:				
Cost of product sold propane and other gas liquids				
sales	380,009	385,615	614,695	631,262
Cost of product sold other	55,301	46,114	69,921	58,469
Operating expense	99,844	97,085	189,855	186,809
Depreciation and amortization expense	22,035	21,623	43,691	42,726
General and administrative expense	9,963	11,299	21,048	22,467
Equipment lease expense	6,454	7,197	13,098	14,217
Employee stock ownership plan compensation				
charge	2,739	2,467	5,580	4,924
Loss on disposal of assets and other	3,492	1,041	6,495	2,637
Operating income	82,936	80,127	74,803	74,655
Interest expense	(22,329)	(21,240)	(44,709)	(42,115)
Interest income	920	531	1,890	908
Earnings before income taxes and minority				
interest	61,527	59,418	31,984	33,448
Income tax expense	1,672	700	1,882	700
Minority interest	666	654	426	452
Net earnings	59,189	58,064	29,676	32,296
Net earnings available to general partner unitholder	6,257	6,605	297	323
Net earnings available to common unitholders	\$ 52,932	\$ 51,459	\$ 29,379	\$ 31,973
Basic and diluted net earnings available to common unitholders	\$ 0.84	\$ 0.85	\$ 0.47	\$ 0.53
Table of Contents				0

See notes to condensed consolidated financial statements.

## FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF PARTNERS CAPITAL (in thousands) (unaudited)

	Number					umulated oth ensive incom		
	Common	General partner	Common	General partner	Risk		Pension	Total partners
July 31, 2006	<b>unitholders</b> 60,885.8	unitholder 615.0	<b>unitholders</b> \$ 321,194	<b>unitholdem</b> \$ (56,829)	-	<b>tadjustments</b> \$ 21		<b>capital</b> \$ 265,745
Contributions in connection with ESOP and stock-based compensation charges			6,120	62				6,182
-			0,120	02				0,102
Common unit distributions			(62,848)	(634)				(63,482)
Common units issued	1,891.9	19.1	43,765	442				44,207
Common unit options exercised	48.1	0.5	866	9				875
Common units issued in connection with acquisitions, net of issuance costs	124.5	1.3	2,565	25				2,590
Comprehensive income (loss): Net earnings Other comprehensive income (loss): Net loss on risk			29,379	297				29,676
management derivatives Reclassification of					(2,993)			
derivatives to earnings Foreign currency translation					(2,183)			
adjustments						(105)		

Tax effect on foreign currency translation adjustments Pension liability						(11)		
adjustment							65	(5,227)
Comprehensive income								24,449
January 31, 2007	62,950.3	635.9 \$ 3	41,041 \$	(56,628) \$ (	3,050) \$	(95) \$	(702)	\$ 280,566
	See	notes to conder	nsed consoli 3	dated financia	l statements.			

## FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	For the si ended Jar	nuary 31,
	2007	2006
Cash flows from operating activities:		
Net earnings	\$ 29,676	\$ 32,296
Reconciliation of net earnings to net cash provided by operating activities:		
Depreciation and amortization expense	43,691	42,726
Employee stock ownership plan compensation charge	5,580	4,924
Stock-based compensation charge	666	1,235
Loss (gain) on disposal of assets	2,464	(1,031)
Loss on transfer of accounts receivable related to the accounts receivable		
securitization	5,784	5,384
Minority interest	426	452
Other	1,268	1,149
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(105,264)	(106,616)
Inventories	14,396	(41,840)
Prepaid expenses and other current assets	(5,203)	(3,057)
Accounts payable	22,638	50,285
Other current liabilities	(23,597)	(8,121)
Other liabilities	1,166	494
Accounts receivable securitization:		
Proceeds from new accounts receivable securitizations	93,000	102,000
Proceeds from collections reinvested in revolving period accounts receivable		
securitizations	622,251	646,923
Remittances of amounts collected as servicer of accounts receivable securitizations	(632,251)	(659,923)
Net cash provided by operating activities	76,691	67,280
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	(30,910)	(10,949)
Capital expenditures	(18,202)	(12,545)
Proceeds from sale of assets	5,506	14,190
Other	(2,641)	(1,941)
	(2,011)	(1,711)
Net cash used in investing activities	(46,247)	(11,245)
Cash flows from financing activities:	((2, 400))	((0.000)
Distributions	(63,482)	(60,903)
Issuance of common units, net of issuance costs of \$226	44,319	10 (00
Proceeds from increase in long-term debt	51,176	12,633
Reductions in long-term debt	(59,592)	(1,508)

#### Table of Contents

Net additions to short-term borrowings	3,124	2,367
Cash paid for financing costs	(59)	(58)
Minority interest activity	(768)	(741)
Proceeds from exercise of common unit options	875	1,853
Cash contributions from general partner	470	16
Net cash used in financing activities	(23,937)	(46,341)
Effect of exchange rate changes on cash	(116)	13
Increase in cash and cash equivalents	6,391	9,707
Cash and cash equivalents beginning of year	16,525	20,505
Cash and cash equivalents end of period	\$ 22,916	\$ 30,212

See notes to condensed consolidated financial statements.

## FERRELLGAS PARTNERS, L.P. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS January 31, 2007 (Dollars in thousands, except per unit data, unless otherwise designated) (unaudited)

### A. Partnership organization and formation

Ferrellgas Partners, L.P. ( Ferrellgas Partners ) is a publicly traded limited partnership, owning an approximate 99% limited partner interest in Ferrellgas, L.P. (the operating partnership ). Ferrellgas Partners and the operating partnership are collectively referred to as Ferrellgas. Ferrellgas, Inc. (the general partner ), a wholly-owned subsidiary of Ferrell Companies, Inc. ( Ferrell Companies ), has retained a 1% general partner interest in Ferrellgas Partners and also holds an approximate 1% general partner interest in the operating partnership, representing an effective 2% general partner interest in Ferrellgas on a combined basis. As general partner, it performs all management functions required by Ferrellgas. Ferrell Companies beneficially owns 20.3 million of Ferrellgas Partners outstanding common units.

Ferrellgas Partners is a holding entity that conducts no operations and has two subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners owns a 100% equity interest in Ferrellgas Partners Finance Corp., whose only purpose is to act as the co-issuer and co-obligor of any debt issued by Ferrellgas Partners. The operating partnership is the only operating subsidiary of Ferrellgas Partners.

The condensed consolidated financial statements of Ferrellgas reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal, recurring nature. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled Management s Discussion and Analysis of Financial Condition and Results of Operations, and (ii) the consolidated financial statements and accompanying notes, each as set forth in Ferrellgas Annual Report on Form 10-K for fiscal 2006.

## B. Summary of significant accounting policies

#### (1) Nature of operations:

The operating partnership is engaged primarily in the distribution of propane and related equipment and supplies in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Therefore, the results of operations for the six months ended January 31, 2007 and 2006 are not necessarily indicative of the results to be expected for a full fiscal year. The operating partnership serves more than one million residential, industrial/commercial, portable tank exchange, agricultural and other customers in all 50 states, the District of Columbia and Puerto Rico.

## (2) Accounting estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the condensed consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, and valuation

methods used to value sales returns and allowances, allowance for doubtful accounts, derivative commodity contracts and stock and unit-based compensation calculations.

(3) Supplemental cash flow information:

	For the six months ended January 31,		
	2007	2006	
CASH PAID FOR:			
Interest	\$45,024	\$40,975	
Income taxes	\$ 1,765	\$ 75	
NON-CASH INVESTING ACTIVITIES:			
Issuance of common units in connection with acquisitions	\$ 2,751	\$ 5,222	
Assumption of liabilities in connection with acquisitions	\$ 2,331	\$ 2,122	
Property, plant and equipment additions	\$ 1,718	\$ 1,114	
(A) Norman and the state day day			

#### (4) New accounting standards:

Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas is currently evaluating the potential impact of this statement.

SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, requires employers to recognize the overfunded or underfunded status of a defined benefit postretirement plan as either an asset or liability in the statement of financial position and to recognize changes in that funded status through other comprehensive income. This statement also requires companies to measure plan assets and benefit obligations as of the date of the company s fiscal year-end. The recognition provisions of this statement are effective as of the end of fiscal years ending after December 15, 2006, while the measurement date provisions are effective as of the end of fiscal years ending after December 15, 2008. Ferrellgas is currently evaluating SFAS No. 158 and does not believe the adoption of either provision of this statement will have a significant impact on its financial position, results of operations and cash flows.

SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, provides entities the irrevocable option to elect to carry most financial assets and liabilities at fair value with changes in fair value recorded in earnings. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas is currently evaluating the potential impact of this statement.

Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108), provides guidance on the quantification of prior year misstatements. SAB 108 requires that registrants use both the income statement (roll-over) approach and the balance sheet (iron curtain) approach when evaluating the materiality of a misstatement and contains guidance for correcting the errors under this dual approach. SAB 108 is effective for fiscal years ending after November 15, 2006, with earlier application encouraged. Ferrellgas is currently evaluating the potential impact of this statement. (5) *Reclassifications:* 

Ferrellgas reclassified \$45.8 million of customer deposits and advances from accounts payable to other current liabilities in its July 31, 2006 condensed consolidated balance sheet to conform this amount to the current period presentation. Certain other reclassifications have been made to the prior year condensed consolidated financial statements to conform them to the current year presentation.

#### C. Unit and stock-based compensation

Ferrellgas recognizes the non-cash compensation charges resulting from all share-based payment transactions in the condensed consolidated statements of earnings as follows:

	For the three months ended January 31,		For the six months ended January 31,	
	2007	2006	2007	2006
Operating expense	\$ 74	\$ 126	\$ 147	\$ 252
General and administrative expense	259	562	519	983
	\$ 333	\$ 688	\$ 666	\$ 1,235
Decrease to basic and diluted earnings per share Ferrellgas Partners Unit Option Plan ( UOP )	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.02

There have been no awards granted pursuant to the UOP since fiscal 2001. During the three and six months ended January 31, 2007, no compensation charge relating to the UOP was recognized as all options currently outstanding are fully vested. During the three and six months ended January 31, 2006, the portion of the total non-cash compensation charge relating to the UOP was \$0.1 million and \$0.2 million, respectively. A summary of option activity under the UOP as of January 31, 2007 is presented below:

		Weighted average	Weighted- average remaining contractual	Aggregate intrinsic
	Number of	exercise	term	value
	Units	price	(in years)	(in thousands)
Outstanding, August 1, 2006	148,200	\$18.43		
Exercised	(48,100)	18.00		
Forfeited	(4,400)	20.71		
Outstanding, January 31, 2007	95,700	18.54	2.91	\$ 294
<b>Options exercisable, January 31, 2007</b> <i>Ferrell Companies, Inc. Incentive Compensa</i>	95,700 tion Plan ( ICP )	18.54	2.91	\$ 294

The ICP is not a Ferrellgas stock-compensation plan. However, in accordance with Ferrellgas partnership agreements, all employee-related costs incurred by Ferrell Companies are allocated to Ferrellgas. As a result, Ferrellgas incurs a non-cash compensation charge from Ferrell Companies as they account for their plan in accordance with SFAS 123(R). During the three months ended January 31, 2007 and 2006, the portion of the total non-cash compensation charge relating to the ICP was \$0.3 million and \$0.6 million, respectively. During the six months ended January 31, 2007 and 2006, the portion of the total non-cash compensation charge relating to the ICP was \$0.3 million and \$0.6 million, respectively.

#### Table of Contents

#### **D.** Business combinations

Business combinations are accounted for under the purchase method and the assets acquired and liabilities assumed are recorded at their estimated fair market values as of the acquisition dates. The results of operations are included in the condensed consolidated statements of earnings from the date of acquisition. The pro forma effect of these transactions was not material to Ferrellgas results of operations.

During the six months ended January 31, 2007, Ferrellgas acquired propane distribution assets with an aggregate value of \$35.3 million in eight transactions.

These acquisitions were funded by \$30.9 million in cash payments, the issuances of \$2.4 million of liabilities and other costs and considerations, and \$2.0 million of common units, net of issuance costs.

The aggregate fair values of these eight transactions were allocated as follows:

Customer tanks, buildings and land	\$11,314
Non-compete agreements	2,041
Customer lists	17,751
Goodwill	3,487
Working capital	712

\$35,305

During the three months ended January 31, 2007, Ferrellgas issued \$0.6 million of common units to satisfy liabilities related to prior year acquisitions.

The estimated fair values and useful lives of assets acquired are based on a preliminary internal valuation and are subject to final valuation adjustments. Ferrellgas intends to continue its analysis of the net assets of these transactions to determine the final allocation of the total purchase price to the various assets and liabilities acquired.

#### E. Accounts receivable securitization

The operating partnership transfers certain of its trade accounts receivable to Ferrellgas Receivables, LLC (Ferrellgas Receivables), a wholly-owned unconsolidated, special purpose entity, and retains an interest in a portion of these transferred receivables. As these transferred receivables are subsequently collected and the funding from the accounts receivable securitization facility is reduced, the operating partnership s retained interest in these receivables is reduced. The accounts receivable securitization facility consisted of the following:

	January 31, 2007	July 31, 2006		
Retained interest	\$ 35,754	\$16,373		
Accounts receivable transferred	\$191,250	\$87,500		
The retained interest was classified as accounts and notes receivable on the condensed consolidated balance				
sheets. The operating partnership had the ability to transfer, at its option	, an additional \$8.7 million	n of its trade		

accounts receivable at January 31, 2007.

Other accounts receivable securitization disclosures consist of the following items:

	For the three months ended January 31,		For the six months ended January 31,	
	2007	2006	2007	2006
Net non-cash activity	\$965	\$950	\$1,582	\$1,430
Bad debt expense	\$ 61	\$185	\$ 202	\$ 266

The net non-cash activity reported in the condensed consolidated statements of earnings approximates the financing cost of issuing commercial paper backed by these accounts receivable plus an allowance for doubtful accounts associated with the outstanding receivables transferred to Ferrellgas Receivables. The weighted average discount rate used to value the retained interest in the transferred receivables was 5.3% and 6.0% as of January 31, 2007 and July 31, 2006, respectively.

### F. Supplemental financial statement information

Inventories consist of:

	Ja	nuary 31, 2007	July 31, 2006
Propane gas and related products Appliances, parts and supplies	\$	119,139 21,334	\$ 130,644 23,969
	\$	140,473	\$ 154,613

In addition to inventories on hand, Ferrellgas enters into contracts primarily to buy propane for supply procurement purposes. Most of these contracts have terms of less than one year and call for payment based on market prices at the date of delivery. All fixed price contracts have terms of fewer than 24 months. As of January 31, 2007, Ferrellgas had committed, for supply procurement purposes, to take net delivery of approximately 4.8 million gallons of propane at fixed prices.

Loss on disposal of assets and other consist of:

	For the three months ended January 31,		For the six months ended January 31,	
	2007	2006	2007	2006
Loss (gain) on disposal of assets	\$ 810	\$(1,444)	\$ 2,464	\$(1,031)
Loss on transfer of accounts receivable related to the accounts receivable securitization Service income related to the accounts receivable securitization	3,770	3,556	5,784	5,384
	(1,088)	(1,071)	(1,753)	(1,716)
	\$ 3,492	\$ 1,041	\$ 6,495	\$ 2,637

Shipping and handling expenses are classified in the following condensed consolidated statements of earnings line items:

For the thi	ee months	For the si	x months
ended Ja	nuary 31,	Ended Ja	nuary 31,
2007	2006	2007	2006

Operating expense Depreciation and amortization expense Equipment lease expense		\$46,153 1,336 5,748	\$45,324 1,467 6,431	\$ 77,395 2,725 11,659	\$ 78,997 2,959 12,724
		\$ 53,237	\$ 53,222	\$91,779	\$ 94,680
	9				

Other current liabilities consist of:

	Ja	nuary 31, 2007	July 31, 2006
Accrued interest	\$	23,301	\$ 24,800
Accrued payroll		16,831	18,724
Current portion of long-term debt		3,314	14,758
Customer deposits and advances		31,678	45,837
Other		41,732	36,619
	\$	116,856	\$ 140,738

#### G. Long-term debt

Long-term debt consists of:

	Ja	nuary 31, 2007	July 31, 2006
Senior notes			
Fixed rate, Series C-E, ranging from 7.12% to 7.42% due 2008-2013	\$	204,000	\$241,000
Fixed rate, 8.75%, due 2012, net of unamortized premium		270,039	270,229
Fixed rate, Series B-C, ranging from 8.78% to 8.87%, due 2007-2009		163,000	184,000
Fixed rate, 6.75% due 2014, net of unamortized discount		249,347	249,300
Credit agreement, variable interest rates, expiring 2010		96,629	45,453
Notes payable, due 2007 to 2016, net of unamortized discount		9,330	8,238
Capital lease obligations		69	83
		992,414	998,303
Less: current portion, included in other current liabilities on the condensed			
consolidated balance sheets		3,314	14,758
	\$	989,100	\$ 983,545

On August 1, 2006, Ferrellgas made scheduled principal payments of \$37.0 million of the 7.08% Series B senior notes and \$21.0 million of the 8.68% Series A senior notes using proceeds from borrowings on the unsecured bank credit facility. On August 29, 2006, Ferrellgas used \$46.1 million of proceeds from the issuance of common units, including unit option exercises, and general partner contributions to retire a portion of the \$58.0 million borrowed under the unsecured bank credit facility.

On August 18, 2006, the operating partnership executed a Commitment Increase Agreement to its Fifth Amended and Restated Credit Agreement dated April 22, 2005, increasing the borrowing capacity available under the unsecured bank credit facility from \$365.0 million to \$375.0 million. As of January 31, 2007, Ferrellgas had total borrowings outstanding under the unsecured bank credit facility of \$152.4 million. Ferrellgas classified \$55.8 million of this amount as short term borrowings since it was used to fund working capital needs that management intends to pay down within the next

12 months. These borrowings have a weighted average interest rate of 7.55%. As of July 31, 2006, Ferrellgas had total borrowings outstanding under the unsecured bank credit facility of \$98.1 million. Ferrellgas classified \$52.6 million of this amount as short term borrowings since it was used to fund working capital needs that management had intended to pay down within the following 12 months. These borrowings had a weighted average interest rate of 7.67%.

## H. Partners capital

On August 29, 2006, Ferrellgas received proceeds of \$44.1 million, net of issuance costs, from the

issuance of 1.9 million common units to Ferrell Companies pursuant to Ferrellgas Direct Investment Plan. Ferrellgas used the net proceeds to reduce borrowings outstanding under the unsecured bank credit facility.

#### I. Contingencies

Ferrellgas operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Currently, Ferrellgas is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on the condensed consolidated financial condition, results of operations and cash flows of Ferrellgas.

#### J. Earnings per common unit

Below is a calculation of the basic and diluted earnings per common unit in the condensed consolidated statements of earnings for the periods indicated. In accordance with EITF 03-6, Participating Securities and the Two-Class Method under FASB Statement No. 128, *Earnings per Share* (EITF 03-6), Ferrellgas calculates net earnings per limited partner unit for each period presented according to distributions declared and participation rights in undistributed earnings, as if all of the earnings for the period had been distributed. In periods with undistributed earnings above certain levels, the calculation according to the two-class method results in an increased allocation of undistributed earnings to the general partner and a dilution of the earnings per limited partners. Due to the seasonality of the propane business, the dilution effect of EITF 03-6 on net earnings per limited partner unit will typically impact the three months ending January 31. The dilutive effect of EITF 03-6 on basic net earnings per common unit was \$0.09 and \$0.10 for the three months ended January 31, 2007 and 2006, respectively. EITF 03-6 did not result in a dilutive effect for the six months ended January 31, 2007 and 2006.

In periods with year-to-date net losses the allocation of the net losses to the limited partners and the general partner will be determined based on the same allocation basis specified in the Ferrellgas Partners partnership agreement that would apply to periods in which there were no undistributed earnings. Ferrellgas typically incurs net losses in the three month period ended October 31.

	For the three months ended January 31,		ended Ja	ix months nuary 31,
Net earnings available to common unitholders	<b>2007</b> \$ 52,932	<b>2006</b> \$ 51,459	<b>2007</b> \$ 29,379	<b>2006</b> \$ 31,973
(in thousands)				
Weighted average common units outstanding	62,884.2	60,397.4	62,561.4	60,279.7
Dilutive securities	15.7	25.6	18.1	30.9
Weighted average common units outstanding plus dilutive securities	62,899.9	60,423.0	62,579.5	60,310.6

Basic and diluted loss per common unit				
available to common unitholders	\$ 0.84	\$ 0.85	\$ 0.47	\$ 0.53
	11			

### K. Distributions

On December 15, 2006 and September 14, 2006, Ferrellgas Partners paid cash distributions of \$0.50 per common unit for each of the three months ended October 31 and July 31, 2006, respectively. On February 27, 2007, Ferrellgas Partners declared a cash distribution of \$0.50 per common unit for the three months ended January 31, 2007, which is expected to be paid on March 16, 2007.

## L. Transactions with related parties

### Reimbursable costs

Ferrellgas has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas partnership agreements, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, and all other necessary or appropriate expenses allocable to Ferrellgas or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas behalf and are reported in the condensed consolidated statements of earnings as follows:

		ree months muary 31,		ix months muary 31,
	2007	2006	2007	2006
Operating expense	\$54,186	\$54,144	\$103,511	\$104,792
General and administrative expense	5,586	4,990	11,297	9,658
Partnership distributions				

Ferrellgas Partners has paid the following distributions to related parties:

		ree months nuary 31,		ix months muary 31,
	2007	2007 2006 2007		2006
Ferrell Companies	\$10,040	\$9,094	\$20,081	\$18,189
FCI Trading Corp. (1)	98	98	196	196
Ferrell Propane, Inc. (2)	26	26	51	51
James E. Ferrell (3)	2,146	2,116	4,292	4,202
General partner	318	305	635	606

- FCI Trading Corp. (FCI Trading) is an affiliate of the general partner.
- (2) Ferrell Propane, Inc. (Ferrell Propane) is controlled by the general partner.

(3) James E. Ferrell
(Mr. Ferrell) is
the Chairman
and Chief
Executive
Officer of the
general partner.
On February 27, 2007, Ferrellgas Partners declared distributions to Ferrell Companies, FCI Trading, Ferrell
Propane, Mr. Ferrell and the general partner of \$10.0 million, \$0.1 million, \$26 thousand, \$2.1 million and
\$0.3 million, respectively.

### **Operations**

Ferrell International Limited (Ferrell International) is beneficially owned by Mr. Ferrell and thus is an affiliate. During the prior year period, Ferrellgas provided limited accounting services for Ferrell International and recognized \$20 thousand of receipts from providing accounting services for Ferrell International.

During September 2006, Ferrellgas authorized the payment of \$0.3 million to the benefit of Mr. Andrew J. Filipowski pursuant to the indemnification provisions of Blue Rhino Corporation s former

bylaws and the Agreement and Plan of Merger with Blue Rhino Corporation. Mr. Filipowski is the brother-in-law of Mr. Billy D. Prim, who is a member of the general partner s Board of Directors.

#### Table of Contents

## FERRELLGAS PARTNERS FINANCE CORP. (A wholly-owned subsidiary of Ferrellgas Partners, L.P.) CONDENSED BALANCE SHEETS (in dollars) (unaudited)

				January 31, 2007		July 31, 2006	
ASSETS							
Cash				\$	1,000	\$	1,000
Total assets				\$	1,000	\$	1,000
STOCKHOLDER SEQUITY							
Common stock, \$1.00 par value; 2,000 shares authoriz outstanding	ed; 1,000 shares	issued and		\$	1,000	\$	1,000
Additional paid in capital					3,758		3,713
Accumulated deficit					(3,758)		(3,713)
Total stockholder s equity				\$	1,000	\$	1,000
	ATEMENTS OF in dollars) unaudited)	EARNING	S				
	ei	ree months ded	1		For the six end	ed	
	2007	ary 31, 2006		2	Janua 007	•	2006
General and administrative expense	\$	\$ 1	05	\$	45	\$	105
Net loss	\$	\$ (1	05)	\$	(45)	\$	(105)
See note to cond		tatements.					
	14						

### FERRELLGAS PARTNERS FINANCE CORP. (A wholly-owned subsidiary of Ferrellgas Partners, L.P.) CONDENSED STATEMENTS OF CASH FLOWS (in dollars) (unaudited)

		or the six n Janua 2007	onths ended ry 31, 2006	
Cash flows from operating activities: Net loss	\$	(45)	\$	(105)
Cash used in operating activities		(45)		(105)
Cash flows from financing activities: Capital contribution		45		105
Cash provided by financing activities		45		105
Change in cash Cash beginning of period		1,000		1,000
Cash end of period	\$	1,000	\$	1,000

## See note to condensed financial statements.

## NOTE TO CONDENSED FINANCIAL STATEMENTS

## JANUARY 31, 2007

#### (unaudited)

#### A. Organization

Ferrellgas Partners Finance Corp. (the Finance Corp. ), a Delaware corporation, was formed on March 28, 1996, and is a wholly-owned subsidiary of Ferrellgas Partners, L.P (the Partnership ).

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed financial statements were of a normal, recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations, has no employees and serves as co-obligor for debt securities of the Partnership.

## FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

	Ja	nuary 31, 2007	J	July 31, 2006
ASSETS				
Current assets:				
Cash and cash equivalents	\$	22,271	\$	14,875
Accounts and notes receivable, net		136,285		116,369
Inventories		140,473		154,613
Prepaid expenses and other current assets		18,174		14,664
Total current assets		317,203		300,521
Property, plant and equipment, net		731,032		740,101
Goodwill		249,316		246,050
Intangible assets, net		256,892		248,546
Other assets, net		16,306		8,833
Total assets	\$	1,570,749	\$ 1	,544,051
LIABILITIES AND PARTNERS CAPITAL				
Current liabilities:				
Accounts payable	\$	106,568	\$	82,212
Short-term borrowings		55,771		52,647
Other current liabilities		113,346		136,788
Total current liabilities		275,685		271,647
Long-term debt		719,061		713,316
Other liabilities		20,315		19,178
Contingencies and commitments (Note I)				
Partners capital				
Limited partner		553,880		533,095

Limited partner	553,880	533,095
General partner	5,655	5,435
Accumulated other comprehensive income (loss)	(3,847)	1,380
Total partners capital	555,688	539,910
Total liabilities and partners capital	\$ 1,570,749	\$1,544,051

See notes to condensed consolidated financial statements.

## FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (in thousands) (unaudited)

	e	hree months nded 1ary 31,	For the six m Janua	
	2007	2006	2007	2006
<b>Revenues:</b> Propane and other gas liquids sales	\$ 581,997	\$ 580,381	\$ 926,916	\$ 933,799
Other	80,776	72,187	\$ 920,910 112,270	\$ 933,799 104,367
	662,773	652,568	1,039,186	1,038,166
Costs and expenses:				
Cost of product sold propane and other gas				
liquids sales	380,009	385,615	614,695	631,262
Cost of product sold other	55,301	46,114	69,921	58,469
Operating expense	99,782	97,025	189,730	186,684
Depreciation and amortization expense	22,035	21,623	43,691	42,726
General and administrative expense	9,963	11,299	21,048	22,467
Equipment lease expense	6,454	7,197	13,098	14,217
Employee stock ownership plan compensation				
charge	2,739	2,467	5,580	4,924
Loss on disposal of assets and other	3,492	1,041	6,495	2,637
Operating income	82,998	80,187	74,928	74,780
Interest expense	(16,403)	(15,316)	(32,809)	(30,268)
Interest income	920	531	1,890	908
Earnings before income taxes	67,515	65,402	44,009	45,420
Income tax expense	1,672	700	1,882	700
Net earnings	\$ 65,843	\$ 64,702	\$ 42,127	\$ 44,720
See notes to conden	sed consolidated	l financial statemer	nts.	

#### Table of Contents

## FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF PARTNERS CAPITAL (in thousands) (unaudited)

				cumulated othe hensive income		
July 31, 2006	Limited partner \$ 533,095	General partner m \$ 5,435	Risk anagement \$ 2,126	Currency translation adjustments \$ 21	Pension liability \$ (767)	Total partners capital \$ 539,910
	φ 555,075	ψ 5,155	φ 2,120	φ 21	φ (707)	φ 559,910
Contributions in connection with ESOP and stock-based compensation charges	6,182	64				6,246
Quarterly distribution	(75,207)	(768)				(75,975)
Cash contributed by Ferrellgas Partners and the general partner	46,100	470				46,570
Net assets contributed by Ferrellgas Partners and cash contributed by the general partner in connection with						
acquisitions	2,009	28				2,037
Comprehensive income (loss): Net earnings Other comprehensive income (loss):	41,701	426				42,127
Net loss on risk management derivatives			(2,993)			
Reclassification of derivatives to earnings			(2,183)			
Foreign currency translation adjustments Tax effect on foreign currency			(2,103)	(105)		
translation adjustments Pension liability adjustment				(11)	65	(5,227)
Comprehensive income						36,900
<b>January 31, 2007</b> Se			\$ (3,050) nsolidated fin	\$ (95) nancial statemen		\$ 555,688

## FERRELLGAS, L.P. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	For the si ended Ja	ix months nuary 31,
	2007	2006
Cash flows from operating activities:		
Net earnings	\$ 42,127	\$ 44,720
Reconciliation of net earnings to net cash provided by operating activities:		
Depreciation and amortization expense	43,691	42,726
Employee stock ownership plan compensation charge	5,580	4,924
Stock-based compensation charge	666	1,235
Loss (gain) on disposal of assets	2,464	(1,031)
Loss on transfer of accounts receivable related to the accounts receivable		
securitization	5,784	5,384
Other	1,142	1,383
Changes in operating assets and liabilities, net of effects from business acquisitions:		
Accounts and notes receivable, net of securitization	(105,264)	(106,616)
Inventories	14,396	(41,840)
Prepaid expenses and other current assets	(5,203)	(3,409)
Accounts payable	22,638	50,285
Other current liabilities	(23,690)	(8,164)
Other liabilities	1,166	494
Accounts receivable securitization:		
Proceeds from new accounts receivable securitizations	93,000	102,000
Proceeds from collections reinvested in revolving period accounts receivable		
securitizations	622,251	646,923
Remittances of amounts collected as servicer of accounts receivable securitizations	(632,251)	(659,923)
Net cash provided by operating activities	88,497	79,091
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	(30,937)	(10,949)
Capital expenditures	(18,202)	(12,545)
Proceeds from asset sales	5,506	14,190
Other	(2,640)	(1,958)
Net cash used in investing activities	(46,273)	(11,262)
Cash flows from financing activities:		
Distributions	(75,975)	(73,360)
Cash contributions from partners	46,570	1,554
Proceeds from increase in long-term debt	51,176	12,633
Reductions in long-term debt	(59,592)	(1,508)
Net additions to short-term borrowings	3,124	2,367

Cash paid for financing costs		(15)	
Net cash used in financing activities	(34,	712)	(58,314)
Effect of exchange rate changes on cash	(	116)	13
Increase in cash and cash equivalents Cash and cash equivalents beginning of period		396 875	9,528 20,191
Cash and cash equivalents end of period	\$ 22,	271	\$ 29,719
See notes to condensed consolidated financial statements			

## FERRELLGAS, L.P. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS January 31, 2007 (Dollars in thousands, unless otherwise designated) (unaudited)

### A. Partnership organization and formation

Ferrellgas, L.P. is a limited partnership that owns and operates propane distribution and related assets. Ferrellgas Partners, L.P. (Ferrellgas Partners), a publicly traded limited partnership, owns an approximate 99% limited partner interest in, and consolidates, Ferrellgas, L.P. Ferrellgas, Inc. (the general partner), a wholly-owned subsidiary of Ferrell Companies, Inc. (Ferrell Companies), holds an approximate 1% general partner interest in Ferrellgas, L.P. and performs all management functions required by Ferrellgas, L.P.

The condensed consolidated financial statements of Ferrellgas, L.P. and subsidiaries reflect all adjustments, that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed consolidated financial statements were of a normal, recurring nature. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with (i) the section entitled Management s Discussion and Analysis of Financial Condition and Results of Operations and (ii) the consolidated financial statements and accompanying notes, each as set forth in Ferrellgas, L.P. s Annual Report on Form 10-K for fiscal 2006.

## B. Summary of significant accounting policies

## (1) Nature of operations:

Ferrellgas, L.P. is engaged primarily in the distribution of propane and related equipment and supplies in the United States. The propane distribution market is seasonal because propane is used primarily for heating in residential and commercial buildings. Therefore, the results of operations for the six months ended January 31, 2007 are not necessarily indicative of the results to be expected for a full fiscal year. Ferrellgas, L.P. serves more than one million residential, industrial/commercial, portable tank exchange, agricultural and other customers in all 50 states, the District of Columbia and Puerto Rico.

## (2) Accounting estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates. Significant estimates impacting the condensed consolidated financial statements include accruals that have been established for contingent liabilities, pending claims and legal actions arising in the normal course of business, useful lives of property, plant and equipment assets, residual values of tanks, capitalization of customer tank installation costs, amortization methods of intangible assets, and valuation methods used to value sales returns and allowances, allowance for doubtful accounts, derivative commodity contracts and stock and unit-based compensation calculations.

(3) Supplemental cash flow information:

	For the six months ended January 31,	
	2007	2006
CASH PAID FOR:		
Interest	\$33,299	\$29,250
Income taxes	\$ 1,765	\$ 75
NON-CASH INVESTING ACTIVITIES:		
Assets contributed from Ferrellgas Partners in connection with acquisitions	\$ 2,009	\$ 5,907
Assumption of liabilities in connection with acquisitions	\$ 2,331	\$ 1,428
Property, plant and equipment additions	\$ 1,718	\$ 1,114
(4)New accounting standards:		

Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas L.P. is currently evaluating the potential impact of this statement.

SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, requires employers to recognize the overfunded or underfunded status of a defined benefit postretirement plan as either an asset or liability in the statement of financial position and to recognize changes in that funded status through other comprehensive income. This statement also requires companies to measure plan assets and benefit obligations as of the date of the company s fiscal year-end. The recognition provisions of this statement are effective as of the end of fiscal years ending after December 15, 2006, while the measurement date provisions are effective as of the end of fiscal years ending after December 15, 2008. Ferrellgas L.P. is currently evaluating SFAS No. 158 and does not believe the adoption of either provision of this statement will have a significant impact on its financial position, results of operations and cash flows.

SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, provides entities the irrevocable option to elect to carry most financial assets and liabilities at fair value with changes in fair value recorded in earnings. This statement is effective for fiscal years beginning after November 15, 2007. Ferrellgas, L.P. is currently evaluating the potential impact of this statement.

Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108), provides guidance on the quantification of prior year misstatements. SAB 108 requires that registrants use both the income statement (roll-over) approach and the balance sheet (iron curtain) approach when evaluating the materiality of a misstatement and contains guidance for correcting the errors under this dual approach. SAB 108 is effective for fiscal years ending after November 15, 2006, with earlier application encouraged. Ferrellgas, L.P. is currently evaluating the potential impact of this statement.

# (5) Reclassifications:

Ferrellgas, L.P. reclassified \$45.8 million of customer deposits and advances from accounts payable to current liabilities in its July 31, 2006 condensed consolidated balance sheet to conform this amount to the current period presentation. Certain other reclassifications have been made to the prior year condensed consolidated financial statements to conform them to the current year presentation.

# C. Unit and stock-based compensation

Ferrellgas, L.P. has no unit or stock-based compensation plans and is not required to adopt SFAS 123(R). However, in accordance with the partnership agreements of Ferrellgas Partners and

Ferrellgas, L.P., all employee-related costs incurred by Ferrellgas Partners and Ferrell Companies are allocated to Ferrellgas, L.P. Ferrellgas, L.P. recognizes a non-cash compensation charge from Ferrellgas Partners and Ferrell Companies in the condensed consolidated statements of earnings as follows:

	For the three months ended January 31,			e six months January 31,
	200	7 2006	2007	2006
Operating expense	\$	74 \$ 126	\$ 147	\$ 252
General and administrative expense	2	59 562	519	983
	\$ 3	33 \$ 688	\$ 666	\$ 1,235

## Ferrellgas Partners Unit Option Plan ( UOP )

There have been no awards granted pursuant to the UOP since fiscal 2001. During the three and six months ended January 31, 2007, no compensation charge relating to the UOP was recognized as all options currently outstanding are fully vested. During the three and six months ended January 31, 2006, the portion of the total non-cash compensation charge relating to the UOP was \$0.1 million and \$0.2 million, respectively.

Ferrell Companies, Inc. Incentive Compensation Plan ( ICP )

During the three months ended January 31, 2007 and 2006, the portion of the total non-cash compensation charge relating to the ICP was \$0.3 million and \$0.6 million, respectively. During the six months ended January 31, 2007 and 2006, the portion of the total non-cash compensation charge relating to the ICP was \$0.7 million and \$1.0 million, respectively.

#### **D.** Business combinations

Business combinations are accounted for under the purchase method and the assets acquired and liabilities assumed are recorded at their estimated fair market values as of the acquisition dates. The results of operations are included in the condensed consolidated statements of earnings from the date of the acquisition. The pro forma effect of these transactions was not material to Ferrellgas, L.P. s results of operations.

During the six months ended January 31, 2007, Ferrellgas, L.P. acquired propane distribution assets with an aggregate value of \$35.3 million in eight transactions.

These acquisitions were funded by \$30.9 million in cash payments, the contribution of net assets of \$2.0 million from Ferrellgas Partners, and the issuance of \$2.4 million of liabilities and other costs and other considerations.

The aggregate fair values of these eight transactions were allocated as follows:

Customer tanks, buildings and land	\$ 11,314
Non-compete agreements	2,041
Customer lists	17,751
Goodwill	3,487
Working capital	712
	\$ 35,305

The estimated fair values and useful lives of assets acquired are based on a preliminary internal valuation and are subject to final valuation adjustments. Ferrellgas, L.P. intends to continue its analysis of the net assets of these transactions to determine the final allocation of the total purchase price to the various assets and liabilities acquired.

#### E. Accounts receivable securitization

Ferrellgas, L.P. transfers certain of its trade accounts receivable to Ferrellgas Receivables, LLC (Ferrellgas Receivables), a wholly-owned unconsolidated, special purpose entity, and retains an interest in a portion of these transferred receivables. As these transferred receivables are subsequently collected and the funding from the accounts receivable securitization facility is reduced, Ferrellgas, L.P. s retained interest in these receivables is reduced. The accounts receivable securitization facility consisted of the following:

	January 31, 2007	July 31, 2006
Retained interest	\$ 35,754	\$16,373
Accounts receivable transferred	\$191,250	\$87,500
The retained interest was classified as accounts and notes rece	ivable on the condensed consolidate	ed balance

sheets. Ferrellgas, L.P. had the ability to transfer, at its option, an additional \$8.7 million of its trade accounts receivable at January 31, 2007.

Other accounts receivable securitization disclosures consist of the following items:

	For the three months ended January 31,		For the six months ended January 31,	
	2007	2006	2007	2006
Net non-cash activity	\$965	\$950	\$1,582	\$1,430
Bad debt expense	\$ 61	\$185	\$ 202	\$ 266

The net non-cash activity reported in the condensed consolidated statements of earnings approximates the financing cost of issuing commercial paper backed by these accounts receivable plus an allowance for doubtful accounts associated with the outstanding receivables transferred to Ferrellgas Receivables. The weighted average discount rate used to value the retained interest in the transferred receivables was 5.3% and 6.0% as of January 31, 2007 and July 31, 2006, respectively.

#### F. Supplemental financial statement information

Inventories consist of:

	January 31, 2007	July 31, 2006
Propane gas and related products Appliances, parts and supplies	\$ 119,139 21,334	\$ 130,644 23,969
	\$ 140,473	\$ 154,613

In addition to inventories on hand, Ferrellgas, L.P. enters into contracts primarily to buy propane for supply procurement purposes. Most of these contracts have terms of less than one year and call for payment based on market prices at the date of delivery. All fixed price contracts have terms of fewer than 24 months. As of January 31, 2007, Ferrellgas, L.P. had committed, for supply procurement purposes, to take net delivery of

# Edgar Filing: FERRELLGAS L P - Form 10-Q

approximately 4.8 million gallons of propane at fixed prices.

Loss on disposal of assets and other consists of:

	For the three months ended January 31,		For the six months ended January 31,	
	2007	2006	2007	2006
Loss (gain) on disposal of assets	\$ 810	\$(1,444)	\$ 2,464	\$(1,031)
Loss on transfer of accounts receivable related to the accounts receivable securitization Service income related to the accounts receivable	3,770	3,556	5,784	5,384
securitization	(1,088)	(1,071)	(1,753)	(1,716)
	\$ 3,492	\$ 1,041	\$ 6,495	\$ 2,637

Shipping and handling expenses are classified in the following condensed consolidated statements of earnings line items:

	For the three months ended January 31,		For the six months ended January 31,	
	2007	2006	2007	2006
Operating expense	\$46,153	\$45,324	\$77,395	\$ 78,997
Depreciation and amortization expense	1,336	1,467	2,725	2,959
Equipment lease expense	5,748	6,431	11,659	12,724
	\$ 53,237	\$ 53,222	\$91,779	\$ 94,680

Other current liabilities consist of:

	January 3 2007	31, July 31, 2006
Accrued interest	\$ 20,3	03 \$ 21,804
Accrued payroll	16,8	18,724
Current portion of long-term debt	3,3	14 14,758
Customer deposits and advances	31,6	45,837
Other	41,2	35,665
	\$ 113,3	46 \$136,788

## G. Long-term debt

Long-term debt consists of:

	Ja	nuary 31, 2007	July 31, 2006
Senior notes			
Fixed rate, Series C-E, ranging from 7.12% to 7.42% due 2008-2013	\$	204,000	\$241,000
Fixed rate, Series B-C, ranging from 8.78% to 8.87%, due 2007-2009		163,000	184,000
Fixed rate, 6.75% due 2014, net of unamortized discount		249,347	249,300
Credit agreement, variable interest rates, expiring 2010		96,629	45,453
Notes payable, due 2007 to 2016, net of unamortized discount		9,330	8,238
Capital lease obligations		69	83
		722,375	728,074
Less: current portion, included in other current liabilities on the condensed			
consolidated balance sheets		3,314	14,758
	\$	719,061	\$713,316

On August 1, 2006, Ferrellgas, L.P. made scheduled principal payments of \$37.0 million of the 7.08% Series B and \$21.0 million of the 8.68% Series A senior notes using proceeds from borrowings on the unsecured bank credit facility. On August 29, 2006, Ferrellgas, L.P. used \$46.1 million of proceeds from limited partner and general partner contributions to retire a portion of the \$58.0 million borrowed under the unsecured bank credit facility.

On August 18, 2006, Ferrellgas L.P. executed a Commitment Increase Agreement to its Fifth Amended and Restated Credit Agreement dated April 22, 2005 increasing the borrowing capacity available under the unsecured bank credit facility from \$365.0 million to \$375.0 million. As of January 31, 2007, Ferrellgas L.P. had total borrowings outstanding under the unsecured bank credit facility of \$152.4 million. Ferrellgas, L.P. classified \$55.8 million of this amount as short term borrowings since it was used to fund working capital needs that management intends to pay down within the next 12 months. These borrowings have a weighted average interest rate of 7.55%. As of July 31, 2006, Ferrellgas, L.P. had total borrowings outstanding under the unsecured bank credit facility of \$98.1 million. Ferrellgas, L.P. classified \$52.6 million of this amount as short term borrowings ince it was used to pay down within the following since it was used to fund working capital needs that redit facility of \$98.1 million. Ferrellgas, L.P. classified \$52.6 million of this amount as short term borrowings ince it was used to fund working capital needs that management had intended to pay down within the following 12 months. These borrowings had a weighted average interest rate of 7.67%.

# H. Partners capital

Ferrellgas, L.P. received cash contributions of \$46.1 million from Ferrellgas Partners and the general partner. The proceeds were used to reduce borrowings outstanding under the unsecured bank credit facility.

# I. Contingencies

# Edgar Filing: FERRELLGAS L P - Form 10-Q

Ferrellgas, L.P. s operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, Ferrellgas, L.P. is threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Currently, Ferrellgas, L.P. is not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are

reasonably expected to have a material adverse effect on the condensed consolidated financial condition, results of operations and cash flows of Ferrellgas, L.P.

#### J. Distributions

On December 15, 2006 and September 14, 2006, Ferrellgas, L.P. paid a cash distribution of \$43.9 million and \$32.1 million, respectively to Ferrellgas Partners and the general partner. On February 27, 2007, Ferrellgas, L.P. declared a cash distribution of \$32.1 million that is expected to be paid on March 16, 2007.

#### K. Transactions with related parties

#### Reimbursable costs

Ferrellgas, L.P. has no employees and is managed and controlled by its general partner. Pursuant to Ferrellgas, L.P. s partnership agreement, the general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on behalf of Ferrellgas, L.P., and all other necessary or appropriate expenses allocable to Ferrellgas, L.P. or otherwise reasonably incurred by its general partner in connection with operating Ferrellgas, L.P. s business. These costs primarily include compensation and benefits paid to employees of the general partner who perform services on Ferrellgas, L.P. s behalf and are reported in the condensed consolidated statements of earnings as follows:

	For the three months ended January 31,			six months anuary 31,
	2007	2006	2007	2006
Operating expense	\$54,186	\$54,144	\$103,511	\$104,792
General and administrative expense	5,586	4,990	11,297	9,658
Partnership distributions				

Ferrellgas, L.P. paid to Ferrellgas Partners and the general partner distributions of \$63.5 million and \$0.8 million, respectively, during the six months January 31, 2007. On February 27, 2007, Ferrellgas, L.P. declared distributions to Ferrellgas Partners and the general partner of \$31.8 million and \$0.3 million, respectively.

#### **Operations**

Ferrell International Limited (Ferrell International) is beneficially owned by James E. Ferrell, the Chairman and Chief Executive Officer of the general partner, and thus is an affiliate. During the prior year period, Ferrellgas, L.P. provided limited accounting services for Ferrell International and recognized \$20 thousand of receipts from providing accounting services for Ferrell International.

During September 2006, Ferrellgas, L.P. authorized the payment of \$0.3 million to the benefit of Mr. Andrew J. Filipowski pursuant to the indemnification provisions of Blue Rhino Corporation s former bylaws and the Agreement and Plan of Merger with Blue Rhino Corporation. Mr. Filipowski is the brother-in-law of Mr. Billy D. Prim, who is a member of the general partner s Board of Directors.

# FERRELLGAS FINANCE CORP. (A wholly-owned subsidiary of Ferrellgas, L.P.) CONDENSED BALANCE SHEETS (in dollars) (unaudited)

	Ja	nuary 31, 2007	July 31, 2006
ASSETS			
Cash	\$	1,000	\$ 1,000
Total assets	\$	1,000	\$ 1,000
STOCKHOLDER SEQUITY			
Common stock, \$1.00 par value; 2,000 shares authorized; 1,000 outstanding	shares issued and \$	1,000	\$ 1,000
Additional paid in capital		1,776	1,776
Accumulated deficit		(1,776)	(1,776)
Total stockholder s equity	\$	1,000	\$ 1,000
CONDENSED STATEMEN (in dollars) (unaudited	)		
Fo	r the three months ended January 31,	For the six end Januar	ed

	ended January 31,		ended January 31,	
	2007 2006		2007	2006
General and administrative expense	\$	\$	\$	\$
Net loss	\$	\$	\$	\$

See note to condensed financial statements.

# FERRELLGAS FINANCE CORP. (A wholly-owned subsidiary of Ferrellgas, L.P.) CONDENSED STATEMENTS OF CASH FLOWS (in dollars) (unaudited)

	Janu	months ended ary 31,
Cash flows from operating activities:	2007	2006
Net loss	\$	\$
Cash used in operating activities		
<b>Cash flows from financing activities:</b> Capital contribution		
Cash provided by financing activities		
Change in cash		
Cash beginning of period	1,000	1,000
Cash end of period	\$ 1,000	\$ 1,000

# See note to condensed financial statements. NOTE TO CONDENSED FINANCIAL STATEMENTS JANUARY 31, 2007 (unaudited)

#### A. Organization

Ferrellgas Finance Corp. (the Finance Corp.), a Delaware corporation, was formed on January 16, 2003 and is a wholly-owned subsidiary of Ferrellgas, L.P. (the Partnership).

The condensed financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the interim periods presented. All adjustments to the condensed financial statements were of a normal, recurring nature.

The Finance Corp. has nominal assets, does not conduct any operations, has no employees and serves as co-obligor for debt securities of the Partnership.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our management s discussion and analysis of financial condition and results of operations relates to Ferrellgas Partners, L.P. and Ferrellgas, L.P.

Ferrellgas Partners Finance Corp. and Ferrellgas Finance Corp. have nominal assets, do not conduct any operations and have no employees. Ferrellgas Partners Finance Corp. serves as co-obligor for debt securities of Ferrellgas Partners and Ferrellgas Finance Corp. serves as co-obligor for debt securities of Ferrellgas, L.P. Accordingly, and due to the reduced disclosure format, a discussion of the results of operations, liquidity and capital resources of Ferrellgas Partners Finance Corp. is not presented in this section. In this Quarterly Report on Form 10-Q, unless the context indicates otherwise:

us, we, our, or ours are references exclusively to Ferrellgas Partners, L.P. together with its consolidated subsidiaries, including Ferrellgas Partners Finance Corp., Ferrellgas, L.P. and Ferrellgas Finance Corp., except when used in connection with common units in which case these terms refer to Ferrellgas Partners, L.P. without its consolidated subsidiaries;

Ferrellgas Partners refers to Ferrellgas Partners, L.P. itself, without its consolidated subsidiaries;

the operating partnership refers to Ferrellgas, L.P., together with its consolidated subsidiaries, including Ferrellgas Finance Corp.;

our general partner refers to Ferrellgas, Inc.;

Ferrell Companies refers to Ferrell Companies, Inc., the sole shareholder of our general partner;

unitholders refers to holders of common units of Ferrellgas Partners;

customers refers to customers other than our wholesale customers or our other bulk propane distributors and marketers;

propane sales volumes refers to the volume of propane sold to our customers and excludes any volumes of propane sold to our wholesale customers and other bulk propane distributors or marketers; and

Notes refers to the notes to the condensed consolidated financial statements of Ferrellgas Partners or the operating partnership, as applicable.

Ferrellgas Partners is a holding entity that conducts no operations and has two direct subsidiaries, Ferrellgas Partners Finance Corp. and the operating partnership. Ferrellgas Partners only significant assets are its approximate 99% limited partnership interest in the operating partnership and its 100% equity interest in Ferrellgas Partners Finance Corp. The common units of Ferrellgas Partners are listed on the New York Stock Exchange and our activities are substantially conducted through the operating partnership.

The operating partnership was formed on April 22, 1994, and accounts for substantially all of our consolidated assets, sales and operating earnings, except for interest expense related to \$268.0 million in the aggregate principal amount of 8 3/4% senior notes due 2012 co-issued by Ferrellgas Partners and Ferrellgas Partners Finance Corp.

Our general partner performs all management functions for us and our subsidiaries and holds a 1% general partner interest in Ferrellgas Partners and an approximate 1% general partner interest in the operating partnership. The parent company of our general partner, Ferrell Companies, beneficially owns approximately 32% of our outstanding common units. Ferrell Companies is owned 100% by an employee stock ownership trust.

We file annual, quarterly, and other reports and other information with the SEC. You may read and download our SEC filings over the internet from several commercial document retrieval services as well

as at the SEC s website at www.sec.gov. You may also read and copy our SEC filings at the SEC s public reference room at, 100 F Street N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information concerning the public reference room and any applicable copy charges. Because our common units are traded on the New York Stock Exchange, we also provide our SEC filings and particular other information to the New York Stock Exchange. You may obtain copies of these filings and this other information at the offices of the New York Stock Exchange at 11 Wall Street, New York, New York 10005. In addition, our SEC filings are available on our website at www.ferrellgas.com at no cost as soon as reasonably practicable after our electronic filing or furnishing thereof with the SEC. Please note that any internet addresses provided in this Quarterly Report on Form 10-Q are for informational purposes only and are not intended to be hyperlinks. Accordingly, no information found and/or provided at such internet addresses is intended or deemed to be incorporated by reference herein. **Overview** 

We are a leading distributor of propane and related equipment and supplies to customers primarily in the United States. We believe that we are the second largest retail marketer of propane in the United States, including the largest national provider of propane by portable tank exchange as measured by our propane sales volumes in fiscal 2006. We serve more than one million residential, industrial/commercial, propane tank exchange, agricultural and other customers in all 50 states, the District of Columbia and Puerto Rico. Our operations primarily include the distribution and sale of propane and related equipment and supplies with concentrations in the Midwest, Southeast, Southwest and Northwest regions of the country.

The market for propane is seasonal because of increased demand during the winter months primarily for the purpose of providing heating in residential and commercial buildings. Consequently, sales and operating profits are concentrated in our second and third fiscal quarters, which are during the winter heating season of November through March. However, the propane by portable tank exchanges sales volume provides us increased operating profits during our first and fourth fiscal quarters due to its counter-seasonal business activities. It also provides us the ability to better utilize our seasonal resources at our retail distribution locations. Other factors affecting our results of operations include competitive conditions, energy commodity prices, demand for propane, timing of acquisitions and general economic conditions in the United States.

We use information on temperatures to understand how our results of operations are affected by temperatures that are warmer or colder than normal. We use the definition of normal temperatures based on information published by the National Oceanic and Atmospheric Administration (NOAA). Based on this information, we calculate a ratio of actual heating degree days to normal heating degree days. Heating degree days are a general indicator of weather impacting propane usage.

Weather conditions have a significant impact on demand for propane for heating purposes during the winter heating season of November through March. Accordingly, the volume of propane used by our customers for this purpose is directly affected by the severity of the winter weather in the regions we serve and can vary substantially from year to year. In any given region, sustained warmer-than-normal temperatures will tend to result in reduced propane use, while sustained colder-than-normal temperatures will tend to result in greater use. Although there is a direct correlation between weather and customer usage, there is a natural time lag between the onset of cold weather and increased sales to customers. Nationwide temperatures from the start of the fiscal second quarter through the middle of January were approximately 5% warmer than a year ago and 15% warmer than normal. Sharply colder weather in the last half of January resulted in nationwide temperatures for the fiscal second quarter being 3% colder compared to the prior year period, but 10% warmer than normal.

Our gross margin from the distribution of propane is primarily based on the cents-per-gallon difference between our costs to purchase and distribute propane and the sale prices we charge our

customers. Our residential customers and portable tank exchange customers typically provide us a greater cents-per-gallon margin than our industrial/commercial, agricultural and other customers. The wholesale propane price per gallon is subject to various market conditions and may fluctuate based on changes in demand, supply and other energy commodity prices, primarily crude oil and natural gas as propane prices tend to correlate with the fluctuations of these underlying commodities. The wholesale price per gallon of propane has been at historically high levels during the past few fiscal years. We employ risk management activities that attempt to mitigate risks related to the purchasing and transporting of propane.

We continue to pursue the following business strategies:

capitalize on our national presence and economies of scale;

expand our operations through disciplined acquisitions and internal growth; and

align employee interests with our investors through significant employee ownership.

## Forward-looking statements

Statements included in this report include forward-looking statements. These forward-looking statements are identified as any statement that does not relate strictly to historical or current facts. These statements often use words such as anticipate, believe, projection, intend. plan. forecast. strategy. position, continue. estimate. the negative of those terms or other variations of them or comparable terminology. These statements often discuss plans, strategies, events or developments that we expect or anticipate will or may occur in the future and are based upon the beliefs and assumptions of our management and on the information currently available to them. In particular, statements, express or implied, concerning future operating results, or our ability to generate sales, income or cash flow are forward-looking statements.

Forward-looking statements are not guarantees of performance. You should not put undue reliance on any forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions that could cause our actual results to differ materially from those expressed in or implied by these forward-looking statements. Many of the factors that will affect our future results are beyond our ability to control or predict. Some of our forward-looking statements include the following:

whether the operating partnership will have sufficient funds to meet its obligations, including its obligations under its debt securities, and to enable it to distribute to Ferrellgas Partners sufficient funds to permit Ferrellgas Partners to meet its obligations with respect to its existing debt and equity securities;

whether Ferrellgas Partners and the operating partnership will continue to meet all of the quarterly financial tests required by the agreements governing their indebtedness; and

the expectation that temperatures for the remaining winter heating season will be normal causing revenues propane and other gas liquids sales, cost of product sold propane and other gas liquids sales, operating income and net earnings to increase during the remainder of fiscal 2007 as compared to the same period during fiscal 2006. The colder weather during the last half of January, along with continued colder weather for much of February 2007, increased February 2007 propane sales volumes (gallons), propane and other gas liquids sales, gross margin and operating income as compared to the prior year month.

These forward-looking statements can also be found in the section of our Annual Report on Form 10-K for our fiscal 2006 entitled Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations. When considering any forward-looking statement, you should also keep in mind the risk factors set forth in the section of our Annual Report on Form 10-K for our fiscal 2006 entitled Item 1A. Risk Factors. Any of these risks could impair our business, financial condition or results of operations. Any such impairment may affect our ability to make distributions to our unitholders or pay interest on the principal of any of our debt securities. In addition, the trading price, if any, of our securities could decline as a result of any such impairment.

Except for our ongoing obligations to disclose material information as required by federal securities laws, we undertake no obligation to update any forward-looking statements or risk factors after the date of this quarterly report.

The following is a discussion of our historical financial condition and results of operations and should be read in conjunction with our historical condensed consolidated financial statements and accompanying notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

The discussions set forth in the Results of Operations and Liquidity and Capital Resources sections generally refer to Ferrellgas Partners and its consolidated subsidiaries. However, in these discussions there exists two material differences between Ferrellgas Partners and the operating partnership. Those two material differences are:

because Ferrellgas Partners issued \$268.0 million in aggregate principal amount of 8 3/4% senior secured notes due fiscal 2012 during fiscal 2004 and 2003, the two partnerships incur different amounts of interest expense on their outstanding indebtedness; see the statements of earnings in their respective condensed consolidated financial statements; and

Ferrellgas Partners issued common units in several transactions during fiscal 2006 and 2007.

# **Results of Operations**

## Three months ended January 31, 2007 compared to January 31, 2006

(amounts in thousands)			Favorable (unfavorable)	
Three months ended January 31,	2007	2006	variance	
Propane sales volumes (gallons)	275,915	283,292	(7,377)	(3)%
Propane and other gas liquids sales	\$581,997	\$580,381	1,616	%
Gross margin from propane and other gas liquids				
sales (a)	201,988	194,766	7,222	4%
Operating income	82,936	80,127	2,809	4%
Interest expense	22,329	21,240	(1,089)	(5)%
<ul> <li>(a) Gross margin from propane and other gas liquids sales represents</li> <li>Propane and other gas liquids sales less Cost of product sold propane and other gas liquids sales.</li> </ul>				

Propane sales volume during the three months ended January 31, 2007 decreased 7.4 million gallons from that of the prior year period. This decrease in sales volume was primarily due to weather during the first two and a half months of the quarter which was 5% warmer than the prior year period and 15% warmer than normal. This decrease in gallons sold was partially offset by gallons acquired through acquisitions completed during the last 12 months. Although the wholesale market price of propane has decreased since the prior year period, the wholesale market price has increased 19% since the second quarter of fiscal 2005. The wholesale market price at one of the major supply points, Mt. Belvieu, Texas averaged \$0.94 and \$1.02 per gallon during the three months ended January 31, 2007 and 2006, respectively, compared to an average price of \$0.79 per gallon during the three months ended January 31, 2005. We believe this consistently high price has resulted in some additional customer conservation.

# Edgar Filing: FERRELLGAS L P - Form 10-Q

Propane and other gas liquids sales increased \$1.6 million compared to the prior year period. Approximately \$11.9 million of this increase was due to the effect of increased sales price per gallon, \$7.9 million related to acquisitions completed during the last 12 months, and \$4.4 million related to an increase in lower-margin wholesale and other third-party sales. These increases were partially offset by the \$22.7 million impact of lower propane sales volumes, as discussed above.

Gross margin from propane and other gas liquids sales increased \$7.2 million compared to the prior year period. Although propane sales volumes decreased during the three months ended January 31, 2007 compared to the prior year period, we were able to more than offset this impact with improved margins per gallon and acquisitions completed during the last 12 months, as discussed above.

Operating income increased \$2.8 million compared to the prior year period primarily due to the previously mentioned increase in gross margin from propane and other gas liquids sales and a \$1.3 million decrease in general and administrative expense, partially offset by a \$2.8 million increase in operating expense and a \$2.5 million increase in loss on disposal of assets and other. General and administrative expense decreased primarily due to decreases in incentive and other compensation expense. Operating expense increased primarily due to acquisitions completed during the last 12 months and internal growth. Loss on disposal of assets and other increased primarily due to a gain on the sale of non-strategic assets in the prior year period that was not repeated in the current year period.

Interest expense increased \$1.1 million primarily due to increased borrowings on our unsecured bank credit facility primarily to fund acquisition and growth capital expenditures, partially offset by retirement of a portion of our fixed rate senior notes during the first quarter of fiscal 2007.

Interest expense of the operating partnership

Interest expense increased \$1.1 million primarily due to increased borrowings on our unsecured bank credit facility primarily to fund acquisition and growth capital expenditures, partially offset by retirement of a portion of our fixed rate senior notes during the first quarter of fiscal 2007.

# Six months ended January 31, 2007 compared to January 31, 2006

(amounts in thousands) Six months ended January 31,	2007	2006	Favoral (unfavora variano	ble)
Propane sales volumes (gallons)	437,160	450,699	(13,539)	(3)%
Propane and other gas liquids sales Gross margin from propane and other gas liquids	\$926,916	\$933,799	(6,883)	(1)%
sales (a)	312,221	302,537	9,684	3%
Operating income Interest expense	74,803 44,709	74,655 42,115	148 (2,594)	% (6)%

(a) Gross margin

from propane and other gas liquids sales represents Propane and other gas liquids sales less Cost of product sold propane and other gas liquids sales.

Propane sales volume during the six months ended January 31, 2007 decreased 13.5 million gallons from that of the prior year period, primarily due to weather during the first two and a half months of the winter heating season which was 5% warmer than the prior year period and 15% warmer than normal. The winter heating season occurs during the months of November through March. This decrease was partially offset by gallons gained through acquisitions completed during the last 12 months. Although the wholesale market price of propane has decreased since the prior year six month average period, the wholesale market price has increased 21% since the second quarter six

# Edgar Filing: FERRELLGAS L P - Form 10-Q

month average of fiscal 2005. The wholesale market price at one of the major supply points, Mt. Belvieu, Texas averaged \$0.99 and \$1.04 per gallon during the six months ended January 31, 2007 and 2006, respectively, compared to an average price of \$0.82 per gallon during the six months ended January 31, 2005. We believe this consistently high price has resulted in some additional customer conservation.

Propane and other gas liquids sales decreased \$6.9 million compared to the prior year period. Approximately \$36.6 million of this decrease was due to the effect of lower propane sales volumes, as discussed above and an \$11.5 million decrease in sales related to lower margin wholesale and other

third-party sales. These decreases were partially offset by the impact of \$28.7 million of increased sales price per gallon and \$11.8 million related to acquisitions completed during the last 12 months.

Gross margin from propane and other gas liquids sales increased \$9.7 million compared to the prior year period. Although propane sales volumes decreased during the six months ended January 31, 2007 compared to the prior year period, we were able to more than offset this impact with improved margins per gallon and acquisitions completed during the last 12 months.

Operating income increased \$0.1 million compared to the prior year period. Gross margin from propane and other gas liquids sales increased \$9.7 million and general and administrative expense decreased by \$1.4 million. This increase in operating income was partially offset by a \$3.9 million increase in loss on disposal of assets and other, a \$3.5 million decrease in margins related to other revenues, and a \$3.0 million increase in operating expense. General and administrative expense decreased primarily due to decreased incentive and other compensation expense. Loss on disposal of assets and other increased primarily due to a gain on the sale of non-strategic assets in the prior year period that was not repeated in the current year period. Margins related to other revenue decreased primarily due to the divestiture of the non-strategic assets, mentioned above. Operating expense increased primarily due to acquisitions completed during the last 12 months and internal growth.

Interest expense increased \$2.6 million primarily due to increased borrowings on our unsecured bank credit facility primarily to fund acquisition and growth capital expenditures, partially offset by retirement of a portion of our fixed rate senior notes during the first quarter of fiscal 2007.

# Interest expense of the operating partnership

Interest expense increased \$2.5 million primarily due to increased borrowings on our unsecured bank credit facility primarily to fund acquisition and growth capital expenditures, partially offset by retirement of a portion of our fixed rate senior notes during the first quarter of fiscal 2007.

# **Forward-looking statements**

We expect increases during the remainder of fiscal 2007 for revenue propane and other gas liquids sales, cost of product sold propane and other gas liquids sales, operating income and net earnings as compared to the same period during fiscal 2006 due to:

our assumption that interest rates will remain relatively stable during the remainder of fiscal 2007, and

our assumption that temperatures for the remaining winter heating season will be normal causing an increase in propane sales volumes during the remainder of fiscal 2007.

#### <u>Table of Contents</u> Liquidity and Capital Resources General

Our cash requirements include working capital requirements, debt service payments, the minimum quarterly common unit distribution, acquisition and capital expenditures. The minimum quarterly distribution of \$0.50 expected to be paid on March 16, 2007 to all common units that were outstanding on March 9, 2007, represents the fiftieth consecutive minimum quarterly distribution paid to our common unitholders dating back to October 1994. Our working capital requirements are subject to, among other things, the price of propane, delays in the collection of receivables, volatility in energy commodity prices, liquidity imposed by insurance providers, downgrades in our credit ratings, decreased trade credit, significant acquisitions, the weather and other changes in the demand for propane. Relatively colder weather or higher propane prices during the winter heating season are factors that could significantly increase our working capital requirements.

Our ability to satisfy our obligations is dependent upon our future performance, which will be subject to prevailing economic, financial, business, weather conditions and other factors, many of which are beyond our control. Due to the seasonality of the retail propane distribution business, a significant portion of our cash flow from operations is generated during the winter heating season, which occurs during our second and third fiscal quarters. Our net cash provided by operating activities primarily reflects earnings from our business activities adjusted for depreciation and amortization and changes in our working capital accounts. Historically, we generate significantly lower net cash from operating activities in our first and fourth fiscal quarters as compared to the second and third fiscal quarters because fixed costs generally exceed revenues and related costs and expenses during the non-peak heating season. Subject to meeting the financial tests discussed below, our general partner believes that the operating partnership will have sufficient funds available to meet its obligations for the remainder of fiscal 2007 and in fiscal 2008. In addition, our general partner believes that the operating partners sufficient cash to pay the minimum quarterly distribution on all of its common units for the remainder of fiscal 2007 and in fiscal 2008.

Our bank credit facility, public debt, private debt and accounts receivable securitization facility contain several financial tests and covenants restricting our ability to pay distributions, incur debt and engage in certain other business transactions. In general, these tests are based on our debt-to-cash flow ratio and cash flow-to-interest expense ratio. Our general partner currently believes that the most restrictive of these tests are debt incurrence limitations under the terms of our bank credit and accounts receivable securitization facilities and limitations on the payment of distributions within our 8 3/4% senior notes due 2012. The bank credit and accounts receivable securitization facilities generally limit the operating partnership s ability to incur debt if it exceeds prescribed ratios of either debt to cash flow or cash flow to interest expense. Our 8 3/4% senior notes restrict payments if a minimum ratio of cash flow to interest expense is not met, assuming certain exceptions to this ratio limit have previously been exhausted. This restriction places limitations on our ability to make restricted payments such as the payment of cash distributions to our unitholders. The cash flow used to determine these financial tests generally is based upon our most recent cash flow performance giving pro forma effect for acquisitions and divestitures made during the test period. Our bank credit facility, public debt, private debt and accounts receivable securitization facility do not contain early repayment provisions related to a potential decline in our credit rating.

As of January 31, 2007, we met all the required quarterly financial tests and covenants. Based upon current estimates of our cash flow, our general partner believes that we will be able to continue to meet all of the required quarterly financial tests and covenants for the remainder of fiscal 2007 and in fiscal 2008. However, we may not meet the applicable financial tests in future quarters if we were to experience:

significantly warmer than normal winter temperatures;

a continued volatile energy commodity cost environment;

an unexpected downturn in business operations; or

a general economic downturn in the United States.

This failure could have a materially adverse effect on our operating capacity and cash flows and could restrict our ability to incur debt or to make cash distributions to our unitholders, even if sufficient funds were available. Depending on the circumstances, we may consider alternatives to permit the incurrence of debt or the continued payment of the quarterly cash distribution to our unitholders. No assurances can be given, however, that such alternatives can or will be implemented with respect to any given quarter.

We expect our future capital expenditures and working capital needs to be provided by a combination of cash generated from future operations, existing cash balances, the bank credit facility or the accounts receivable securitization facility. See additional information about the accounts receivable securitization facility in Operating Activities Accounts receivable securitization. In order to reduce existing indebtedness, fund future acquisitions and expansive capital projects, we may obtain funds from our facilities, we may issue additional debt to the extent permitted under existing financing arrangements or we may issue additional equity securities, including, among others, common units.

Toward this purpose, the following registration statements were effective upon filing or declared effective by the SEC:

a shelf registration statement for the periodic sale of common units, debt securities and/or other securities. Ferrellgas Partners Finance Corp. may, at our election, be the co-obligor on any debt securities issued by Ferrellgas Partners under this shelf registration statement;

an acquisition shelf registration statement for the periodic sale of up to \$250.0 million of common units to fund acquisitions. As of February 28, 2007 we had \$240.0 million available under this shelf agreement; and

a shelf registration statement for the periodic sale of up to \$200.0 million of common units in connection with the Ferrellgas Partners direct purchase and distribution reinvestment plan. As of February 28, 2007 we had \$200.0 million available under this shelf agreement.

# **Operating Activities**

Net cash provided by operating activities was \$76.7 million for the six months ended January 31, 2007, compared to net cash provided by operating activities of \$67.3 million for the prior year period. This increase in cash provided by operating activities was primarily due to a \$12.3 million increase in working capital which was partially offset by a \$6.0 million decrease in cash flow from the utilization of our accounts receivable securitization facility. The increase in working capital was primarily due to the timing of inventory purchases which was partially offset by the timing of accounts payable disbursements, and decreases in customer deposits and advances, and the timing of payroll and performance based payments.

# Accounts receivable securitization

Cash flows from our accounts receivable securitization facility decreased \$6.0 million. We received net funding of \$83.0 million from this facility during the six months ended January 31, 2007 as compared to \$89.0 million in the prior year period.

Our strategy for obtaining liquidity at the lowest cost of capital is to initially utilize the accounts receivable securitization facility before borrowings under the operating partnership s bank credit facility. See additional discussion about the operating partnership s bank credit facility in Financing Activities Bank credit facility. Our utilization of the accounts receivable securitization facility is limited by the amount of accounts receivable that we are permitted to transfer according to the facility agreement. This arrangement allows for the proceeds of between \$85.0 million and \$160.0 million from the sale of accounts receivable, depending on the time of the year and available undivided interests in our accounts

receivable from certain customers. We renewed this facility effective June 6, 2006, for a 364-day commitment with JPMorgan Chase Bank, N.A. and Fifth Third Bank. We generally increase our use of the accounts receivable securitization facility during the winter heating season when our working capital needs and our accounts receivable balances increase significantly. At January 31, 2007, we had funding outstanding of \$191.3 million with the ability to transfer, at our option, an additional \$8.7 million of our trade accounts receivable to the accounts receivable securitization facility. As our trade accounts receivable increase during the winter heating season, the securitization facility permits us to transfer additional trade accounts receivable to the facility, thereby providing additional cash for working capital needs. This transaction is reflected in our condensed consolidated financial statements as a sale of accounts receivable and a retained interest in transferred accounts receivable. The operating partnership

# Net cash provided by operating activities was \$88.5 million for the six months ended January 31, 2007, compared to net cash provided by operating activities of \$79.1 million for the prior year period This increase in cash provided by operating activities was primarily due to a \$12.6 million increase in working capital which was partially offset by a \$6.0 million decrease in cash flow from the utilization of our accounts receivable securitization facility. The increase in working capital was primarily due to the timing of inventory purchases which was partially offset by the timing of accounts payable disbursements, and decreases in customer deposits and advances, and the timing of payroll and performance based payments.

#### **Investing Activities**

During the six months ended January 31, 2007, net cash used in investing activities was \$46.2 million, compared to \$11.2 million used in investing activities for the prior year period. This increase in cash used in investing activities is primarily due to increased acquisition activity and capital expenditures.

#### Acquisition

During the six months ended January 31, 2007, we used \$30.9 million in cash for the acquisition of eight propane businesses as compared to \$10.9 million in cash in the prior year period. Capital expenditures

## We made cash capital expenditures of \$18.2 million during the six months ended January 31, 2007 as compared to \$12.5 million in the prior year period primarily due to increased growth capital expenditures and maintenance expenditures for tank exchange operations.

## **Financing Activities**

During the six months ended January 31, 2007, net cash used in financing activities was \$23.9 million compared to net cash used in financing activities of \$46.3 million for the prior year period. This decrease in cash used in financing activities was primarily due to increased cash inflows from the issuance of common units which was partially offset by cash outflows from net reductions of long and short term debt.

#### Common unit issuance

During the first quarter of fiscal 2007, we received proceeds of \$44.3 million, net of issuance costs, from the issuance of 1.9 million common units to Ferrell Companies pursuant to Ferrellgas Partners Direct Investment Plan and general partner contributions. We used the net proceeds to reduce borrowings on our unsecured bank credit facility. *Distributions* 

Ferrellgas Partners paid the minimum quarterly distribution on all common units, as well as the related general partner distributions, totaling \$63.5 million during the six months ended January 31, 2007 in connection with the distributions declared for the three months ended July 31 and October 31, 2006. The minimum quarterly distribution on all common units and the related general partner distributions for the three months ended January 31, 2007 of \$31.8 million are expected to be paid on March 16, 2007 to holders of record on March 9, 2007. *Bank credit facility* 

During August 2006, we executed a Commitment Increase Agreement to our existing unsecured bank credit facility, increasing the borrowing capacity from \$365.0 million to \$375.0 million.

At January 31, 2007, \$152.4 million of borrowings and \$53.3 million of letters of credit were outstanding under our unsecured bank credit facility, which will mature on April 22, 2010. Letters of credit are currently used to cover obligations primarily relating to requirements for insurance coverage and, to a lesser extent, risk management activities and product purchases. At January 31, 2007, we had \$169.3 million available for working capital, acquisition, capital expenditure and general partnership purposes under our unsecured bank credit facility.

All borrowings under our unsecured bank credit facility bear interest, at our option, at a rate equal to either: a base rate, which is defined as the higher of the federal funds rate plus 0.50% or Bank of America s prime rate (as of January 31, 2007, the federal funds rate and Bank of America s prime rate were 5.33% and 8.25%, respectively); or

the Eurodollar Rate plus a margin varying from 1.50% to 2.50% (as of January 31, 2007, the one-month and three-month Eurodollar Rates were 5.32% and 5.36%, respectively).

In addition, an annual commitment fee is payable on the daily unused portion of our unsecured bank credit facility at a per annum rate varying from 0.375% to 0.500% (as of January 31, 2007, the commitment fee per annum rate was 0.375%).

We believe that the liquidity available from our unsecured bank credit facility and the accounts receivable securitization facility will be sufficient to meet our future working capital needs for the remainder of fiscal 2007 and all of fiscal 2008. See Operating Activities for discussion about our accounts receivable securitization facility. However, if we were to experience an unexpected significant increase in working capital requirements, our working capital needs could exceed our immediately available resources. Events that could cause increases in working capital borrowings or letter of credit requirements include, but are not limited to the following:

a significant increase in the wholesale cost of propane;

a significant delay in the collections of accounts receivable;

increased volatility in energy commodity prices related to risk management activities;

increased liquidity requirements imposed by insurance providers;

a significant downgrade in our credit rating;

decreased trade credit; or

a significant acquisition.

If one or more of these or other events caused a significant use of available funding, we may consider alternatives to provide increased working capital funding. No assurances can be given, however, that such alternatives would be available, or, if available, could be implemented.

#### The operating partnership

The financing activities discussed above also apply to the operating partnership except for cash flows related to distributions, as discussed below.

#### Distributions

The operating partnership paid cash distributions of \$76.0 million during the six months ended January 31, 2007. The operating partnership expects to make cash distributions of \$32.1 million on March 16, 2007.

# **Disclosures about Effects of Transactions with Related Parties**

We have no employees and are managed and controlled by our general partner. Pursuant to our partnership agreement, our general partner is entitled to reimbursement for all direct and indirect expenses incurred or payments it makes on our behalf, and all other necessary or appropriate expenses allocable to us or otherwise reasonably incurred by our general partner in connection with operating our business. These reimbursable costs, which totaled \$114.8 million for the six months ended January 31, 2007, include operating expenses such as compensation and benefits paid to employees of our general partner who perform services on our behalf, as well as related general and administrative expenses.

Related party common unitholder information consisted of the following:

	Common unit ownership at January 31, 2007	Distributions paid during the six months ended January 31, 2007
Ferrell Companies (1)	20,080.8	\$ 20,081
FCI Trading Corp. (2)	195.7	196
Ferrell Propane, Inc. (3)	51.2	51
James E. Ferrell (4)	4,292.0	4,292
(1) Ferrell Companies is		

- the sole shareholder of our general partner.
- (2) FCI Trading Corp. is an affiliate of the general partner and is wholly-owned by Ferrell Companies.
- (3) Ferrell Propane, Inc. is wholly-owned by our general partner.

(4) James E. Ferrell

( Mr. Ferrell ) is the Chairman and Chief Executive Officer of our general partner.

During the six months ended January 31, 2007, Ferrellgas Partners paid our general partner distributions of \$0.6 million.

In August, 2006, we received proceeds of \$44.1 million, net of issuance costs, from the issuance of 1.9 million common units to Ferrell Companies pursuant to Ferrellgas Direct Investment Plan. We used the net proceeds to reduce borrowings outstanding under our unsecured bank credit facility.

During September 2006, we authorized the payment of \$0.3 million to the benefit of Mr. Andrew J. Filipowski pursuant to the indemnification provisions of Blue Rhino Corporation s former bylaws and the Agreement and Plan of

# Edgar Filing: FERRELLGAS L P - Form 10-Q

Merger with Blue Rhino Corporation. Mr. Filipowski is the brother-in-law of Mr. Billy D. Prim, who is a member of our general partner s board of directors.

Ferrell International Limited (Ferrell International) is beneficially owned by Mr. Ferrell and thus is an affiliate. During the prior year period, we provided limited accounting services to Ferrell International. During the three and six months ended January 31, 2007, we recognized no net receipts from providing limited accounting services.

See Financing Activities for additional information regarding transactions with related parties.

We believe these related party transactions were under terms that were no less favorable to us than those available with third parties.

We have had no material changes in our contractual obligations that were outside the ordinary course of business since our disclosure in our Annual Report on Form 10-K for our fiscal 2006.

See Note B Summary of significant accounting policies in our condensed consolidated financial statements for discussion regarding the adoption of new accounting standards in the current fiscal year.

We have had no other material changes to our critical accounting policies and estimates since our disclosure in our Annual Report on Form 10-K for our fiscal 2006.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our risk management trading activities include the use of energy commodity forward contracts, swaps and options traded on the over-the-counter financial markets and futures and options traded on the New York Mercantile Exchange. These risk management activities are conducted primarily to offset the effect of market price fluctuations on propane inventory and purchase commitments and to mitigate the price risk on sale commitments to our customers.

Our risk management trading activities are intended to generate a profit, which we then apply to reduce our cost of product sold. The results of our risk management activities directly related to the delivery of propane to our customers, which include our supply procurement, storage and transportation activities, are presented in our discussion of margins and are accounted for at cost. The results, if any, of our other risk management activities are presented separately in our discussion of gross margin found in Management s Discussion and Analysis of Financial Condition and Results of Operations Results of Operations as risk management trading activities and are accounted for at fair value.

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We did not enter into any significant risk management trading activities during the six months ended January 31, 2007. Our remaining market risk sensitive instruments and positions have been determined to be other than trading . *Commodity Price Risk* 

Our risk management activities primarily attempt to mitigate risks related to the purchasing, storing and transporting of propane. We generally purchase propane in the contract and spot markets from major domestic energy companies on a short-term basis. Our costs to purchase and distribute propane fluctuate with the movement of market prices. This fluctuation subjects us to potential price risk, which we attempt to minimize through the use of risk management activities.

Our risk management activities include the use of forward contracts, futures, swaps and options to seek protection from adverse price movements and to minimize potential losses. Our hedging strategy involves taking positions in the forward or financial markets that are equal and opposite to our positions in the physical product markets in order to minimize the risk of financial loss from an adverse price change. Our hedging strategy is successful when our gains or losses in the physical product markets are offset by our losses or gains in the forward or financial markets.

Market risks associated with energy commodities are monitored daily by senior management for compliance with our commodity risk management policy. This policy includes an aggregate dollar loss limit and limits on the term of various contracts. We also utilize volume limits for various energy commodities and review our positions daily where we remain exposed to market risk, so as to manage exposures to changing market prices.

We have prepared a sensitivity analysis to estimate the exposure to market risk of our energy commodity positions. Forward contracts, futures, swaps and options outstanding as of January 31, 2007 and July 31, 2006, that were used in our risk management activities were analyzed assuming a hypothetical 10% adverse change in prices for the delivery month for all energy commodities. The potential loss in future earnings from these positions due to a 10% adverse movement in market prices of the underlying energy commodities was estimated at \$0.4 million and \$5.7 million as of January 31, 2007 and July 31, 2006, respectively. The preceding hypothetical analysis is limited because changes in prices may or may not equal 10%, thus actual results may differ.

Our sensitivity analysis includes designated hedging and the anticipated transactions associated with these hedging transactions. These hedging transactions are anticipated to be 100% effective; therefore, there is no effect on our sensitivity analysis from these hedging transactions. To the extent option contracts are used as hedging instruments for anticipated transactions we have included the offsetting effect of the anticipated transactions, only to the extent the option contracts are in the money, or would become in the money as a result of the 10% hypothetical movement in prices. All other anticipated transactions for risk management activities have been excluded from our sensitivity analysis.

#### Interest Rate Risk

At January 31, 2007 and July, 31, 2006, we had \$152.4 million and \$98.1 million, respectively, in variable rate bank credit facility borrowings. Thus, assuming a one percent increase in our variable interest rate, our interest rate risk related to the borrowings on our variable rate bank credit facility would result in a loss in future earnings of \$1.5 million for the twelve months ending January 31, 2007. The preceding hypothetical analysis is limited because changes in interest rates may or may not equal one percent, thus actual results may differ.

## **ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed by the management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp., with the participation of the principal executive officer and principal financial officer of our general partner, of the effectiveness of our disclosure controls and procedures. Based on that evaluation, our management, including our principal executive officer and principal financial officer, concluded that our disclosure controls and procedures, as defined in Rules 13a-15(e) or 15d-15(e) under the Exchange Act, were designed to be and were adequate and effective as of January 31, 2007.

The management of Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., Ferrellgas, L.P., and Ferrellgas Finance Corp. does not expect that our disclosure controls and procedures will prevent all errors and all fraud. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Based on the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Partnership have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple errors or mistakes. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events. Therefore, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Our disclosure controls and procedures are designed to provide such reasonable assurances of achieving our desired control objectives, and the principal executive officer and principal financial officer of our general partner have concluded, as of January 31, 2007, that our disclosure controls and procedures are effective in achieving that level of reasonable assurance.

During the most recent fiscal quarter ended January 31, 2007, there have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) or Rule 15d-15(f) of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

Our operations are subject to all operating hazards and risks normally incidental to handling, storing, transporting and otherwise providing for use by consumers of combustible liquids such as propane. As a result, at any given time, we are threatened with or named as a defendant in various lawsuits arising in the ordinary course of business. Currently, we are not a party to any legal proceedings other than various claims and lawsuits arising in the ordinary course of business. It is not possible to determine the ultimate

disposition of these matters; however, management is of the opinion that there are no known claims or contingent claims that are reasonably expected to have a material adverse effect on our financial condition, results of operations and cash flows.

#### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors as previously disclosed in our Annual Report on Form 10-K for our fiscal 2006.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

# **ITEM 5. OTHER INFORMATION**

None.

# **ITEM 6. EXHIBITS**

The exhibits listed below are furnished as part of this Quarterly Report on Form 10-Q. Exhibits required by Item 601 of Regulation S-K of the Securities Act, which are not listed, are not applicable.

# Exhibit

## Number Description

- 2.1 Contribution Agreement dated February 8, 2004, by and among FCI Trading Corp., Ferrellgas, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K filed February 12, 2004.
- 3.1 Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of February 18, 2003. Incorporated by reference to Exhibit 4.3 to our Current Report on Form 8-K filed February 18, 2003.
- 3.2 First Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of March 8, 2003. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed March 8, 2005.
- 3.3 Second Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of June 29, 2005. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed June 30, 2005.
- 3.4 Third Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of October 11, 2006. Incorporated by reference to Exhibit 3.4 to our Annual Report on Form 10-K filed October 12, 2006.
- 3.5 Certificate of Incorporation for Ferrellgas Partners Finance Corp. Incorporated by reference to the same numbered Exhibit to our Quarterly Report on Form 10-Q filed June 13, 1997.
- 3.6 Bylaws of Ferrellgas Partners Finance Corp. Incorporated by reference to the same numbered Exhibit to our Quarterly Report on Form 10-Q filed June 13, 1997.
- 3.7 Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P., dated as of April 7, 2004. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed April 22, 2004.
- 3.8 Certificate of Incorporation of Ferrellgas Finance Corp. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003.
- 3.9 Bylaws of Ferrellgas Finance Corp. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003.
- 4.1 Specimen Certificate evidencing Common Units representing Limited Partner Interests (contained in Exhibit 3.1 hereto as Exhibit A thereto).

# Exhibit

# Number Description

- Indenture dated as of September 24, 2002, with form of Note attached, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., and U.S. Bank National Association, as trustee, relating to 8 3/4% Senior Notes due 2012. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed September 24, 2002.
- 4.3 Indenture dated as of April 20, 2004, with form of Note attached, among Ferrellgas Escrow LLC and Ferrellgas Finance Escrow Corporation and U.S. Bank National Association, as trustee, relating to 6 <sup>3</sup>/4% Senior Notes due 2014. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 22, 2004.
- 4.4 Ferrellgas, L.P. Note Purchase Agreement, dated as of July 1, 1998, relating to: \$109,000,000 6.99% Senior Notes, Series A, due August 1, 2005, \$37,000,000 7.08% Senior Notes, Series B, due August 1, 2006, \$52,000,000 7.12% Senior Notes, Series C, due August 1, 2008, \$82,000,000 7.24% Senior Notes, Series D, due August 1, 2010, and \$70,000,000 7.42% Senior Notes, Series E, due August 1, 2013. Incorporated by reference to Exhibit 4.4 to our Annual Report on Form 10-K filed October 29, 1998.
- 4.5 Ferrellgas, L.P. Note Purchase Agreement, dated as of February 28, 2000, relating to: \$21,000,000
  8.68% Senior Notes, Series A, due August 1, 2006, \$90,000,000 8.78% Senior Notes, Series B, due August 1, 2007, and \$73,000,000 8.87% Senior Notes, Series C, due August 1, 2009. Incorporated by reference to Exhibit 4.2 to our Quarterly Report on Form 10-Q filed March 16, 2000.
- 4.6 Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed December 29, 2000.
- 4.7 First Amendment to the Registration Rights Agreement dated as of March 14, 2000, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.1 to our Quarterly Report on Form 10-Q filed March 16, 2000.
- 4.8 Second Amendment to the Registration Rights Agreement dated as of April 6, 2001, by and between Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed April 6, 2001.
- 4.9 Third Amendment to the Registration Rights Agreement dated as of June 29, 2005, between JEF Capital Management, Inc. and Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report of Form 8-K filed June 30, 2005.

Exhibit	
Number	Description
10.1	Fifth Amended and Restated Credit Agreement dated as of April 22, 2005, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America N.A., as administrative agent and swing line lender, and the lenders and L/C issuers party hereto. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 8, 2005.
10.2	Lender Addendum dated as of June 6, 2006, by and among Deutsche Bank Trust Company Americas as the new lender, Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. and Bank of America, N.A., as Administrative Agent. Incorporated by reference to Exhibit 10.2 to our Annual Report on Form 10-K filed October 12, 2006.
10.3	Commitment Increase Agreement dated as of August 28, 2006, by and among Fifth Third Bank as the lender, Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. and Bank of America, N.A. as Administrative Agent. Incorporated by reference to Exhibit 10.3 to our Annual Report on Form 10-K filed October 12, 2006.
10.4	Amended and Restated Receivable Interest Sale Agreement dated June 7, 2005 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, L.L.C., as buyer. Incorporated by reference to Exhibit 10.9 to our Quarterly Report on Form 10-Q filed June 8, 2005.

- 10.5 Amendment No. 1 to the Amended and Restated Receivable Interest Sale Agreement and Subordinated Note dated June 6, 2006 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.11 to our Quarterly Report on Form 10-Q filed on June 8, 2006.
- 10.6 Amendment No. 2 to the Amended and Restated Receivable Interest Sale Agreement dated June 6, 2006 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.6 to our Annual Report on Form 10-K filed October 12, 2006.
- 10.7 Second Amended and Restated Receivables Purchase Agreement dated as of June 6, 2006, by and among Ferrellgas Receivables, L.L.C., as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 10.19 to our Quarterly Report on Form 10-Q filed June 8, 2006.
- 10.8 Amendment No. 1 to Second Amended and Restated Receivables Purchase Agreement dated August 18, 2006, by and among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 99.2 to our Current Report on Form 8-K filed August 18, 2006.
- 10.9 Agreement and Plan of Merger dated as of February 8, 2004, by and among Blue Rhino Corporation, FCI Trading Corp., Diesel Acquisition, LLC and Ferrell Companies, Inc. Incorporated by reference to Exhibit 99.2 to our Current Report on Form 8-K filed February 13, 2004.

#

#

#

#

#

#

#

	<b>Exhibit</b> Number 10.10	<b>Description</b> First Amendment to the Agreement and Plan of Merger dated as of March 16, 2004, by and among Blue Rhino Corporation, FCI Trading Corp., Diesel Acquisition, LLC, and Ferrell Companies, Inc. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed April 2, 2004.
	10.11	Asset Purchase Agreement dated as of June 22, 2005 by and among Ferrellgas, L.P., Ferrellgas, Inc. and Enterprise Products Operating L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed on June 23, 2005.
	10.12	Real Property Contribution Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and Billy D. Prim. Incorporated by reference to Exhibit 10.15 to our Quarterly Report on Form 10-Q filed June 14, 2004.
	10.13	Unit Purchase Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and Billy D. Prim. Incorporated by reference to Exhibit 4.5 to our Form S-3 filed May 21, 2004.
	10.14	Unit Purchase Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and James E. Ferrell. Incorporated by reference to Exhibit 99.3 to our Current Report on Form 8-K filed February 12, 2004.
ł	10.15	Ferrell Companies, Inc. Supplemental Savings Plan, restated January 1, 2000. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed February 18, 2003.
ł	10.16	Second Amended and Restated Ferrellgas Unit Option Plan. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 5, 2001.
ŧ	10.17	Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed October 13, 2004.
ŀ	10.18	Employment Agreement between James E. Ferrell and Ferrellgas, Inc., dated July 31, 1998. Incorporated by reference to Exhibit 10.13 to our Annual Report on Form 10-K filed October 29, 1998.
<u>+</u> *	10.19	Waiver to Employment, Confidentiality, and Non-Compete Agreement by and among Ferrell Companies, Inc., Ferrellgas, Inc., James E. Ferrell and Greatbanc Trust Company, dated as of December 19, 2006.
ł	10.20	Amended and Restated Employment Agreement dated October 11, 2004, by and among Ferrellgas, Inc., Ferrell Companies, Inc. and Billy D. Prim. Incorporated by reference to Exhibit 10.25 to our Annual Report on Form 10-K filed October 13, 2004.
ŧ	10.21	Separation Agreement and Release dated March 9, 2006 between Timothy E. Scronce and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.28 to our Quarterly Report on Form 10-Q filed March 10, 2006. 47

	Exhibit Number	Description
#	10.22	Agreement and Release dated as of May 11, 2006 by and among Jeffrey B. Ward, Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 22, 2006.
#	10.23	Agreement and Release dated as of August 15, 2006 by and among Kenneth A. Heinz, Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed August 18, 2006.
#	10.24	Change In Control Agreement dated as of October 9, 2006 by and between Stephen L. Wambold and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.25	Change In Control Agreement dated as of October 9, 2006 by and between Eugene D. Caresia and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.24 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.26	Change In Control Agreement dated as of October 9, 2006 by and between M. Kevin Dobbins and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.25 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.27	Change In Control Agreement dated as of October 9, 2006 by and between Kevin T. Kelly and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.26 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.28	Change In Control Agreement dated as of October 9, 2006 by and between Brian J. Kline and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.27 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.29	Change In Control Agreement dated as of October 9, 2006 by and between George L. Koloroutis and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.28 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.30	Change In Control Agreement dated as of October 9, 2006 by and between Patrick J. Walsh and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.29 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.31	Change In Control Agreement dated as of October 9, 2006 by and between James E. Ferrell and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.30 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.32	Change In Control Agreement dated as of October 9, 2006 by and between Tod D. Brown and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.31 to our Annual Report on Form 10-K filed October 12, 2006.
*	31.1	Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.

*	Exhibit Number 31.2	<b>Description</b> Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
*	31.3	Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
*	31.4	Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
*	32.1	Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350.
*	32.2	Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350.
*	32.3	Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350.
*	32.4	Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350.
*	Filed herew	vith
#	Management contracts of compensate plans.	ory
		49

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	FERRELLGAS PARTNERS, L.P.
	By Ferrellgas, Inc. (General Partner)
Date: March 8, 2007	By /s/ Kevin T. Kelly Kevin T. Kelly Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)
	FERRELLGAS PARTNERS FINANCE CORP.
Date: March 8, 2007	By /s/ Kevin T. Kelly Kevin T. Kelly Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)
	FERRELLGAS, L.P.
	FERRELLGAS, L.P. By Ferrellgas, Inc. (General Partner)
Date: March 8, 2007	
Date: March 8, 2007	<ul> <li>By Ferrellgas, Inc. (General Partner)</li> <li>By /s/ Kevin T. Kelly Kevin T. Kelly Senior Vice President and Chief Financial Officer (Principal Financial</li> </ul>
Date: March 8, 2007 Date: March 8, 2007	<ul> <li>By Ferrellgas, Inc. (General Partner)</li> <li>By /s/ Kevin T. Kelly Kevin T. Kelly Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)</li> </ul>

# INDEX TO EXHIBITS

# Exhibit

#### Number Description

- 2.1 Contribution Agreement dated February 8, 2004, by and among FCI Trading Corp., Ferrellgas, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 2.1 to our Current Report on Form 8-K filed February 12, 2004.
- 3.1 Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of February 18, 2003. Incorporated by reference to Exhibit 4.3 to our Current Report on Form 8-K filed February 18, 2003.
- 3.2 First Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of March 8, 2003. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed March 8, 2005.
- 3.3 Second Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P., dated as of June 29, 2005. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed June 30, 2005.
- 3.4 Third Amendment to the Fourth Amended and Restated Agreement of Limited Partnership of Ferrellgas Partners, L.P. dated as of October 11, 2006. Incorporated by reference to Exhibit 3.4 to our Annual Report on Form 10-K filed October 12, 2006.
- 3.5 Certificate of Incorporation for Ferrellgas Partners Finance Corp. Incorporated by reference to the same numbered Exhibit to our Quarterly Report on Form 10-Q filed June 13, 1997.
- 3.6 Bylaws of Ferrellgas Partners Finance Corp. Incorporated by reference to the same numbered Exhibit to our Quarterly Report on Form 10-Q filed June 13, 1997.
- 3.7 Third Amended and Restated Agreement of Limited Partnership of Ferrellgas, L.P., dated as of April 7, 2004. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed April 22, 2004.
- 3.8 Certificate of Incorporation of Ferrellgas Finance Corp. Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003.
- 3.9 Bylaws of Ferrellgas Finance Corp. Incorporated by reference to Exhibit 4.2 to the Current Report on Form 8-K of Ferrellgas Partners, L.P. filed February 18, 2003.
- 4.1 Specimen Certificate evidencing Common Units representing Limited Partner Interests (contained in Exhibit 3.1 hereto as Exhibit A thereto).

# Exhibit

# Number Description

- Indenture dated as of September 24, 2002, with form of Note attached, among Ferrellgas Partners, L.P., Ferrellgas Partners Finance Corp., and U.S. Bank National Association, as trustee, relating to 8 3/4% Senior Notes due 2012. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed September 24, 2002.
- 4.3 Indenture dated as of April 20, 2004, with form of Note attached, among Ferrellgas Escrow LLC and Ferrellgas Finance Escrow Corporation and U.S. Bank National Association, as trustee, relating to 6 <sup>3</sup>/4% Senior Notes due 2014. Incorporated by reference to Exhibit 4.1 to our Current Report on Form 8-K filed April 22, 2004.
- 4.4 Ferrellgas, L.P. Note Purchase Agreement, dated as of July 1, 1998, relating to: \$109,000,000 6.99% Senior Notes, Series A, due August 1, 2005, \$37,000,000 7.08% Senior Notes, Series B, due August 1, 2006, \$52,000,000 7.12% Senior Notes, Series C, due August 1, 2008, \$82,000,000 7.24% Senior Notes, Series D, due August 1, 2010, and \$70,000,000 7.42% Senior Notes, Series E, due August 1, 2013. Incorporated by reference to Exhibit 4.4 to our Annual Report on Form 10-K filed October 29, 1998.
- 4.5 Ferrellgas, L.P. Note Purchase Agreement, dated as of February 28, 2000, relating to: \$21,000,000
  8.68% Senior Notes, Series A, due August 1, 2006, \$90,000,000 8.78% Senior Notes, Series B, due August 1, 2007, and \$73,000,000 8.87% Senior Notes, Series C, due August 1, 2009. Incorporated by reference to Exhibit 4.2 to our Quarterly Report on Form 10-Q filed March 16, 2000.
- 4.6 Registration Rights Agreement dated as of December 17, 1999, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.2 to our Current Report on Form 8-K filed December 29, 2000.
- 4.7 First Amendment to the Registration Rights Agreement dated as of March 14, 2000, by and between Ferrellgas Partners, L.P. and Williams Natural Gas Liquids, Inc. Incorporated by reference to Exhibit 4.1 to our Quarterly Report on Form 10-Q filed March 16, 2000.
- 4.8 Second Amendment to the Registration Rights Agreement dated as of April 6, 2001, by and between Ferrellgas Partners, L.P. and The Williams Companies, Inc. Incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-K filed April 6, 2001.
- 4.9 Third Amendment to the Registration Rights Agreement dated as of June 29, 2005, between JEF Capital Management, Inc. and Ferrellgas Partners, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report of Form 8-K filed June 30, 2005.

Exhibit	Description
<b>Number</b> 10.1	<b>Description</b> Fifth Amended and Restated Credit Agreement dated as of April 22, 2005, by and among Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. as the general partner of the borrower, Bank of America N.A., as administrative agent and swing line lender, and the lenders and L/C issuers party hereto. Incorporated by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q filed June 8, 2005.
10.2	Lender Addendum dated as of June 6, 2006, by and among Deutsche Bank Trust Company Americas as the new lender, Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. and Bank of America, N.A., as Administrative Agent. Incorporated by reference to Exhibit 10.2 to our Annual Report on Form 10-K filed October 12, 2006.
10.3	Commitment Increase Agreement dated as of August 28, 2006, by and among Fifth Third Bank as the lender, Ferrellgas, L.P. as the borrower, Ferrellgas, Inc. and Bank of America, N.A. as Administrative Agent. Incorporated by reference to Exhibit 10.3 to our Annual Report on Form 10-K filed October 12, 2006.
10.4	Amended and Restated Receivable Interest Sale Agreement dated June 7, 2005 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, L.L.C., as buyer. Incorporated by reference to Exhibit 10.9 to our Quarterly Report on Form 10-Q filed June 8, 2005.

- 10.5 Amendment No. 1 to the Amended and Restated Receivable Interest Sale Agreement and Subordinated Note dated June 6, 2006 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.11 to our Quarterly Report on Form 10-Q filed on June 8, 2006.
- 10.6 Amendment No. 2 to the Amended and Restated Receivable Interest Sale Agreement dated June 6, 2006 between Ferrellgas, L.P., as originator, and Ferrellgas Receivables, LLC, as buyer. Incorporated by reference to Exhibit 10.6 to our Annual Report on Form 10-K filed October 12, 2006.
- 10.7 Second Amended and Restated Receivables Purchase Agreement dated as of June 6, 2006, by and among Ferrellgas Receivables, L.L.C., as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 10.19 to our Quarterly Report on Form 10-Q filed June 8, 2006.
- 10.8 Amendment No. 1 to Second Amended and Restated Receivables Purchase Agreement dated August 18, 2006, by and among Ferrellgas Receivables, LLC, as seller, Ferrellgas, L.P., as servicer, Jupiter Securitization Corporation, the financial institutions from time to time party hereto, Fifth Third Bank and JPMorgan Chase Bank, NA, as agent. Incorporated by reference to Exhibit 99.2 to our Current Report on Form 8-K filed August 18, 2006.
- 10.9 Agreement and Plan of Merger dated as of February 8, 2004, by and among Blue Rhino Corporation, FCI Trading Corp., Diesel Acquisition, LLC and Ferrell Companies, Inc. Incorporated by reference to Exhibit 99.2 to our Current Report on Form 8-K filed February 13, 2004.

#

#

#

#

#

#

#

	<b>Exhibit</b> <b>Number</b> 10.10	<b>Description</b> First Amendment to the Agreement and Plan of Merger dated as of March 16, 2004, by and among Blue Rhino Corporation, FCI Trading Corp., Diesel Acquisition, LLC, and Ferrell Companies, Inc. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed April 2, 2004.
	10.11	Asset Purchase Agreement dated as of June 22, 2005 by and among Ferrellgas, L.P., Ferrellgas, Inc. and Enterprise Products Operating L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed on June 23, 2005.
	10.12	Real Property Contribution Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and Billy D. Prim. Incorporated by reference to Exhibit 10.15 to our Quarterly Report on Form 10-Q filed June 14, 2004.
	10.13	Unit Purchase Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and Billy D. Prim. Incorporated by reference to Exhibit 4.5 to our Form S-3 filed May 21, 2004.
	10.14	Unit Purchase Agreement dated February 8, 2004, between Ferrellgas Partners, L.P. and James E. Ferrell. Incorporated by reference to Exhibit 99.3 to our Current Report on Form 8-K filed February 12, 2004.
ŧ	10.15	Ferrell Companies, Inc. Supplemental Savings Plan, restated January 1, 2000. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed February 18, 2003.
ŧ	10.16	Second Amended and Restated Ferrellgas Unit Option Plan. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 5, 2001.
ŧ	10.17	Ferrell Companies, Inc. 1998 Incentive Compensation Plan, as amended and restated effective October 11, 2004. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed October 13, 2004.
ŧ	10.18	Employment Agreement between James E. Ferrell and Ferrellgas, Inc., dated July 31, 1998. Incorporated by reference to Exhibit 10.13 to our Annual Report on Form 10-K filed October 29, 1998.
<u>+</u> *	10.19	Waiver to Employment, Confidentiality, and Non-Compete Agreement by and among Ferrell Companies, Inc., Ferrellgas, Inc., James E. Ferrell and Greatbanc Trust Company, dated as of December 19, 2006.
ł	10.20	Amended and Restated Employment Agreement dated October 11, 2004, by and among Ferrellgas, Inc., Ferrell Companies, Inc. and Billy D. Prim. Incorporated by reference to Exhibit 10.25 to our Annual Report on Form 10-K filed October 13, 2004.
ŧ	10.21	Separation Agreement and Release dated March 9, 2006 between Timothy E. Scronce and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.28 to our Quarterly Report on Form 10-Q filed March 10, 2006.

	Exhibit Number	Description
#	10.22	Agreement and Release dated as of May 11, 2006 by and among Jeffrey B. Ward, Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed June 22, 2006.
#	10.23	Agreement and Release dated as of August 15, 2006 by and among Kenneth A. Heinz, Ferrellgas, Inc., Ferrell Companies, Inc., Ferrellgas Partners, L.P. and Ferrellgas, L.P. Incorporated by reference to Exhibit 99.1 to our Current Report on Form 8-K filed August 18, 2006.
#	10.24	Change In Control Agreement dated as of October 9, 2006 by and between Stephen L. Wambold and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.23 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.25	Change In Control Agreement dated as of October 9, 2006 by and between Eugene D. Caresia and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.24 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.26	Change In Control Agreement dated as of October 9, 2006 by and between M. Kevin Dobbins and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.25 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.27	Change In Control Agreement dated as of October 9, 2006 by and between Kevin T. Kelly and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.26 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.28	Change In Control Agreement dated as of October 9, 2006 by and between Brian J. Kline and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.27 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.29	Change In Control Agreement dated as of October 9, 2006 by and between George L. Koloroutis and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.28 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.30	Change In Control Agreement dated as of October 9, 2006 by and between Patrick J. Walsh and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.29 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.31	Change In Control Agreement dated as of October 9, 2006 by and between James E. Ferrell and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.30 to our Annual Report on Form 10-K filed October 12, 2006.
#	10.32	Change In Control Agreement dated as of October 9, 2006 by and between Tod D. Brown and Ferrellgas, Inc. Incorporated by reference to Exhibit 10.31 to our Annual Report on Form 10-K filed October 12, 2006.
*	31.1	Certification of Ferrellgas Partners, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.

*	Exhibit Number 31.2	<b>Description</b> Certification of Ferrellgas Partners Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
*	31.3	Certification of Ferrellgas, L.P. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
*	31.4	Certification of Ferrellgas Finance Corp. pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Exchange Act.
*	32.1	Certification of Ferrellgas Partners, L.P. pursuant to 18 U.S.C. Section 1350.
*	32.2	Certification of Ferrellgas Partners Finance Corp. pursuant to 18 U.S.C. Section 1350.
*	32.3	Certification of Ferrellgas, L.P. pursuant to 18 U.S.C. Section 1350.
*	32.4	Certification of Ferrellgas Finance Corp. pursuant to 18 U.S.C. Section 1350.
*	Filed herewith	

# Management contracts or compensatory plans.