

Edgar Filing: RIVIERA TOOL CO - Form 10-K

RIVIERA TOOL CO
Form 10-K
December 01, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON DC 20549

FORM 10-K

FOR ANNUAL AND TRANSITION REPORTS
PURSUANT TO SECTIONS 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the fiscal year ended August 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

Commission file number 001-12673

RIVIERA TOOL COMPANY
(Exact name of registrant as specified in its charter)

MICHIGAN
(State or other jurisdiction of
incorporation or organization)

38-2828870
(I.R.S. Employer
Identification No.)

5460 EXECUTIVE PARKWAY SE
GRAND RAPIDS, MI
(Address of principal executive offices)

49512
(Zip Code)

Registrant's telephone number, including area code: (616) 698-2100

| Securities registered pursuant to Section 12(b) of the Act: | Title of Each Class | Name of Exchange on which Registered |
|--|-------------------------------|---|
| ----- | ----- | ----- |
| | Common Stock, no par value | American Stock Exchange |

Securities registered pursuant to 12(g) of the Act: None

Edgar Filing: RIVIERA TOOL CO - Form 10-K

Indicate by check mark whether the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes [] No [X]

Indicate by check mark whether the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes [] No [X]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act).

large accelerated filer [] accelerated filer [] Non-accelerated filer [X]

Indicate by check whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

As of February 28, 2006, the registrant's most recently completed second fiscal quarter, the aggregate market value of the voting common stock of the Registrant (computed by reference to the closing price of \$.68 on the American Stock Exchange on such date) held by non-affiliates was \$2,335,102.

The number of shares outstanding of the Registrant's common stock as of November 29, 2006 was 4,400,458 shares of common stock without par value.

1

RIVIERA TOOL COMPANY

Annual Report on Form 10-K

November 29, 2006

TABLE OF CONTENTS

| | PAGE |
|--|------|
| | ---- |
| PART I | |
| Item 1. Business..... | 3 |
| Item 1A. Risk Factors..... | 8 |
| Item 2. Properties..... | 11 |
| Item 3. Legal Proceedings..... | 11 |
| Item 4. Submission of Matters to a Vote of Security Holders..... | 11 |

PART II

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | |
|----------|--|----|
| Item 5. | Market for the Registrant's Common Equity and Related Stockholder Matters and Issuer Purchases of Equity Securities... | 11 |
| Item 6. | Selected Financial Data..... | 14 |
| Item 7. | Management's Discussion and Analysis of Financial Condition and Results of Operations..... | 15 |
| Item 7A. | Quantitative and Qualitative Disclosures about Market Risk..... | 24 |
| Item 8. | Financial Statements and Supplementary Data..... | 25 |
| Item 9. | Changes in and Disagreements with Accountants on Accounting and Financial Disclosure..... | 41 |
| Item 9A. | Controls and Procedures..... | 41 |
| Item 9B. | Other Information..... | 41 |

PART III

| | | |
|----------|---|----|
| Item 10. | Directors, Executive Officers and Corporate Governance..... | 41 |
| Item 11. | Executive Compensation..... | 43 |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters..... | 46 |
| Item 13. | Certain Relationships and Related Transactions and Director Independence..... | 46 |
| Item 14. | Principal Accounting Fees and Services..... | 47 |

PART IV

| | | |
|----------|--|----|
| Item 15. | Exhibits, Financial Statement Schedules..... | 49 |
| | SIGNATURES..... | 50 |

2

PART I

ITEM 1. BUSINESS

FORWARD-LOOKING STATEMENTS

Certain information included, or incorporated by reference in this Annual Report on Form 10-K and other materials filed or to be filed by Riviera Tool Company ("Riviera" or the "Company") with the Securities and Exchange Commission ("SEC") contain statements that may be considered forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify these statements by forward-looking words such as "may," "might," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "potential" or "continue," and the negative of these terms and other comparable terminology. These forward-looking statements, which are subject to known and unknown risks, uncertainties and assumptions about the Company, may include projections of the Company's future financial performance based on the Company's growth strategies and anticipated trends in the Company's business. These statements are only predictions based on the Company's current expectations and projections about future events. There are important factors that could cause the Company's actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements. In particular, you should consider the numerous risks and uncertainties outlined in Item 1A., "Risk Factors."

These risks and uncertainties are not exhaustive. Other sections of this Annual Report on Form 10-K may include additional factors which could adversely

Edgar Filing: RIVIERA TOOL CO - Form 10-K

impact the Company's business and financial performance. Moreover, the Company operates in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for the Company's management to predict all risks and uncertainties, nor can the Company assess the impact of all factors on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Although the Company believes the expectations reflected in the forward-looking statements are reasonable, the Company cannot guarantee future results, level of activity, performance or achievements. Moreover, neither the Company nor any other person assumes responsibility for the accuracy or completeness of any of these forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. The Company is under no duty to update any of these forward-looking statements after the date of this Annual Report on Form 10-K, nor to conform the Company's prior statements to actual results or revised expectations, and the Company does not intend to do so.

Forward-looking statements include, but are not limited to, statements about:

- the Company's business strategies and investment policies,
- the Company's possible or assumed future results of operations and operating cash flows,
- the Company's financing plans and the availability of short-term borrowing,
- the Company's competitive position,
- potential growth opportunities available to the Company,
- the recruitment and retention of the Company's managing directors and employees,
- the Company's expected levels of compensation,
- the Company's potential operating performance, achievements, productivity improvements, efficiency and cost reduction efforts,
- the likelihood of success and impact of litigation,

3

- the Company's expected tax rates,
- the Company's expectations with respect to the economy, securities markets, the market for mergers and acquisitions activity, the market for asset management activity and other industry trends,
- the benefits to the Company resulting from the effects of separation and recapitalization transactions and additional financing transactions,
- the effects of competition on the Company, and
- the impact of future legislation and regulation on the Company.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

OVERVIEW

Riviera Tool Company is a designer and manufacturer of large scale, complex stamping die systems used to form sheet metal parts. Most of the stamping die systems sold by the Company are used in the production of automobile and truck body parts such as roofs, hoods, fenders, doors, door frames, structural components and bumpers. The following table sets forth the Company's sales (in millions) and percentage of total sales by major customers, DaimlerChrysler, General Motors Corporation, Mercedes-Benz and Peterbuilt (the "OEMs") and their suppliers in fiscal 2004, 2005 and 2006.

| CUSTOMER | YEAR ENDED AUGUST 31, | | | | | |
|---|-----------------------|------|--------|------|--------|------|
| | 2004 | | 2005 | | 2006 | |
| | AMOUNT | % | AMOUNT | % | AMOUNT | % |
| Suppliers of Mercedes-Benz | \$20.8 | 84% | \$ 5.7 | 29% | \$ 3.6 | 15% |
| DaimlerChrysler AG | 0.2 | 1 | 1.4 | 7 | 1.7 | 7 |
| Suppliers of DaimlerChryslerAG | 0.3 | 1 | 5.0 | 26 | 6.9 | 29 |
| General Motors Corporation | 0.9 | 4 | 3.4 | 18 | 0.2 | 1 |
| Suppliers of General Motors Corporation ... | 0.5 | 2 | 1.6 | 8 | 1.7 | 7 |
| Suppliers of Peterbuilt | -- | -- | -- | -- | 6.0 | 25 |
| Other manufacturers and their suppliers ... | 2.0 | 8 | 2.2 | 12 | 3.9 | 16 |
| Total Sales | \$24.7 | 100% | \$19.3 | 100% | \$24.0 | 100% |
| | ===== | ==== | ===== | ==== | ===== | ==== |

The Company was originally incorporated in 1967 and was incorporated in its present form, a "C" Corporation, in 1988, under the laws of the State of Michigan and maintains a website at www.rivieratool.com.

The Company uses a fiscal year, which ends on August 31. References to fiscal years 2004, 2005 and 2006 in this document refer to fiscal years ended August 31, 2004, August 31, 2005, and August 31, 2006, respectively. This Annual Report on form 10-K may also include "forward-looking statements" which refer to fiscal years subsequent to the historical financial positions and results of operations contained herein. References to future fiscal years also apply to the August 31 year-end.

INDUSTRY TRENDS

The principal factor affecting tooling demand is the level of capital spending on manufacturing equipment for use in the production of new products or models and, in the Company's case, predominantly the automotive industry. The market for U.S. produced tooling has both cyclical and structural factors that create tooling product demand.

The cyclical factors are associated with the consumer demand levels as well as capital spending in various end-use sectors. Generally, tooling sales are less dependent on the level of automotive unit sales, but are more dependent on the introduction of new and updated product designs into the marketplace. The introduction of a new automotive model creates a demand for new tooling. This new tooling then creates the product parts that are assembled into the new models. Some slight variations in the production platform, such as changes to the drive train of an automobile,

may involve no new tooling but may entail slight modifications in existing tooling in order to allow the production of components with these minor modifications. For the most part, the vast majority of new models require completely new tooling.

The structural factors affecting automotive tooling demand include the OEMs trend to shorter product cycles (30-36 month product cycle) as well as compressed tooling lead times (9-12 months). Additionally, the implementation of globalized manufacturing strategies, including the increasing competitiveness of foreign toolmakers as well as the capture of domestic industry production share by offshore-based firms, affect domestic automotive tooling demand.

PRODUCTS AND SERVICES

Dies. The Company's dies are used in the high-speed production of sheet metal stamped parts and assemblies. Production of such parts is a multiple step process involving a series of dies. Typically, the first die is used to cut the appropriate size metal blank from a sheet or coil of steel. The next die draws the metal blank into its primary shape and subsequent dies are used to bend edges or corners, create flanges, trim-off excess metal and pierce assembly holes. A customer usually orders only one series of dies for each separate part. Normally, the dies do not require replacement due to usage because the life of well-maintained dies is sufficient to carry production to the point when styling changes dictate production of new dies. The dies manufactured by the Company generally include automation features, adding to the complexity of design and construction. These automation features facilitate rapid introduction and removal of the work piece or raw material into and out of the die, thereby increasing production speeds and reducing labor cost for part manufacturers.

Engineering of Product and Process. As the OEMs continue their efforts to reduce lead times of new model launches, the Company produces concurrently, rather than sequentially, many of its tool designs and manufacturing processes. In certain instances, before the final design by the customer is complete, the Company already has ordered many of the raw materials, such as steel, and may have begun various machining operations. Typically, the Company will receive part data or descriptions in the form of electronic files, which the customer wants the Company to use in developing a tool to produce that part. The tool design is then created by the Company, utilizing computer aided-design ("CAD") software. The Company then utilizes computer software that simulates the metal-forming process within the die. This simulation data is then utilized in final die design to reduce the need for expensive and time-consuming reworking of the die during the tryout process. Upon completion of tool design, the Company develops the computer programs (computer-aided-manufacturing ("CAM") software) which drive the cutter paths on the machine tools. These machine tools fabricate many components for the tool. A variety of machine tools are utilized to cut and polish the various parts and surfaces of the tool, including the Company's high-speed machining centers and 5-axis machining centers, all of which are computer-numerically-controlled ("CNC"). The process of utilizing high-speed CNC machining centers reduces the traditional requirement for expensive and time-consuming hand finishing. After the tool components are produced or purchased, they are assembled and fitted together.

Prototype Tooling and Parts. Prototype tooling and parts are utilized during the design phase of new models. The automobile manufacturers validate the fit and function of the respective components and assemblies and the repeatability of the respective production processes using these tools. The parts manufactured from prototype tools are also often used in crash testing.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

Typically, prototype tools associated with the primary metal forming operations are manufactured from an alloy casting or mild steel and subsequently machined using the mathematical database and related CNC programs. After machining, the prototype tools are assembled and tested to validate the integrity and repeatability of the final manufacturing process. The results of the validation process are incorporated into the mathematical database, which will then be used to manufacture the final production tools. After testing the primary forming operations, prototype parts are manufactured using special means, such as computerized laser-cutting machines, to trim off excess scrap and to incorporate various slots and holes. These parts are then sent to the automobile manufacturers for further testing and evaluation. The results of this testing and evaluation may require the incorporation of additional design and manufacturing process modifications prior to construction of the production tooling.

5

MANUFACTURING

The manufacturing process starts when the Company is awarded a tooling contract. The engineering process commences when an electronic "model" of the part to be produced is transmitted to the Company as a mathematical database or electronic files. Company engineers use the mathematical database to generate computer-aided die designs and die face cutter path programs. These cutter path programs are used by the machine tools to manufacture the inner workings of the die. Most material is removed and the cutting is done by CNC machine tools, which utilize the computer-generated cutter path programs to cut and polish the various parts of the tool. After the tool components are produced or purchased, they are assembled and fitted together. Finally, after the die is constructed, the Company produces a "tryout" or run of parts. These parts are then evaluated statistically for process repeatability and dimensional validation on the Company's coordinate measuring machine. During this automated validation process, the tool is statistically compared to the mathematical database.

On average, 10 months elapse from the time the Company is awarded a contract until the final set of dies is shipped to the customer.

QS 9000/TE CERTIFICATION

The Company is certified under the Tooling and Equipment Supplement ("TE Supplement") QS-9000 and ISO-9000 Quality Standards. The TE Supplement/QS-9000 standard was developed jointly by DaimlerChrysler, and General Motors to establish a single set of quality requirements for their tooling suppliers. ISO 9000 is an international quality standard for all industries.

The TE Supplement has become the international standard of all quality systems in the tooling industry, designed to ensure that systems are in place to prevent defects from occurring in the design, manufacturing and validation phases of our processes. The Company, by receiving the TE Supplement/QS-9000 certification, has demonstrated that its quality systems are in place to meet customer requirements.

RAW MATERIALS

The steel, castings and other components utilized by the Company in the manufacturing process are available from many different sources, and the Company is not dependent on any single source. The Company typically purchases its raw materials on a purchase order basis as needed and has generally been able to

Edgar Filing: RIVIERA TOOL CO - Form 10-K

pass any increase in steel cost to its customers. The Company has been able to obtain adequate supplies of raw materials for its operations.

MARKETING AND SALES

The Company's marketing emphasis is on DaimlerChrysler, General Motors, Mercedes-Benz, Peterbuilt Truck and their respective tier one suppliers. The Company maintains relationships with DaimlerChrysler, General Motors, Mercedes-Benz and Peterbuilt Truck that directly accounted for approximately 8%, in the aggregate, of the Company's revenues in 2006. For the year ended August 31, 2006, DaimlerChrysler, General Motors, Mercedes-Benz, Peterbuilt Truck, and their respective tier one suppliers accounted for approximately 84%, in the aggregate, of the Company's revenues. For the year ended August 31, 2005, DaimlerChrysler, General Motors, Mercedes-Benz and Peterbuilt Truck, and their respective tier one supplier directly accounted for 88%, in the aggregate, of the Company's revenues.

The Company typically sells its tooling systems to either OEMs directly or to manufacturers of products under contract with such OEMs (tier one suppliers). Sales efforts are conducted primarily by the Company's Vice President of Sales, President, senior management, and project management personnel. Frequent contact is made with domestic and foreign automobile manufacturers, their purchasing agents, and platform managers and tier one suppliers. Typically, the Company's sales process begins when a package or request for quotation is received from the tier one supplier or OEM. Generally, the Company recommends process and design changes to improve the cost and quality of a product. The Company maintains a computer database with historical information regarding dies it has previously manufactured. This database assists the Company in quoting prices for dies and enables it to respond to most quotation requests quickly and accurately. If a customer decides to accept the Company's quotation, a

6

purchase order is issued subject to price adjustments for engineering changes as requested by the customer. Bids generally are awarded based on technological capability, price, quality and past performance.

BACKLOG AND SEASONALITY

The Company's backlog of awarded contracts, which are all believed to be firm, was approximately \$5.8 million and \$13.7 million as of August 31, 2006 and 2005, respectively. The Company expects all August 31, 2006 backlog contracts will be reflected in sales no later than fiscal years ending August 31, 2007 and 2008. The Company's sales of stamping dies do not follow a seasonal pattern; however, the timing of new model introductions and existing model restyling tooling programs are dependent on DaimlerChrysler, General Motors, Mercedes-Benz, BMW and their respective introduction of new models.

COMPETITION

Large, complex automotive stamping dies are manufactured primarily by three supplier groups: a) domestic independent tool and die manufacturers, b) foreign independent tool and die manufacturers, and c) captive or in-house tool and die shops owned and operated by OEMs.

The independent tool and die manufacturer industry has significant barriers to entry, which can reduce competition in the large-scale die market. These barriers include the highly capital intensive and technically complex requirements of the industry. Additionally, attracting and retaining employees

Edgar Filing: RIVIERA TOOL CO - Form 10-K

skilled in the use of advanced design and manufacturing technology is a multi-year process. A new competitor most likely would lack much of the credibility and historical customer relationships that take years to develop.

The OEMs maintain in-house, captive tool and die capacity in order to meet a portion of their needs. General Motors, for example, maintains the largest captive capacity and, based on estimates from various trade publications, supplies an estimated 75-80% of its own die construction needs. Ford produces approximately 50% and DaimlerChrysler 25% of their own respective needs. Independent suppliers, like the Company, tend to have a competitive advantage over the OEMs' in-house die shops due to the OEMs' higher cost structure.

With the advent of simultaneous engineering in the automobile industry, proximity of the OEMs' design engineers may effect the placement of the die manufacturer. However, foreign competition may have certain advantages over domestic die manufacturers including lower capital costs, currency exchange advantages, government assistance and lower labor costs.

SIGNIFICANT CUSTOMERS

The Company maintains relationships with DaimlerChrysler, General Motors, Mercedes-Benz and Peterbuilt, which directly accounted for approximately 8%, in the aggregate, of the Company's revenues in 2006. For the year ended August 31, 2006, DaimlerChrysler, General Motors, Mercedes-Benz, and Peterbuilt and their respective tier one suppliers accounted for approximately 59%, in the aggregate, of the Company's revenues.

EMPLOYEES

The Company's work force consists of approximately 140 full-time employees, of which approximately 30 are managerial and engineering personnel. The balance consists of hourly employees engaged in manufacturing and indirect labor support. Included among these hourly workers are approximately 70 skilled tradesmen who are either journeymen tool and die makers or machinists. None of the Company's employees are covered by a collective bargaining agreement. The Company has not experienced any work stoppages and considers its relations with its employees to be good. The Company has a discretionary contribution 401(K) plan. The Company has no pension liabilities arising from any defined benefit plan.

ENVIRONMENTAL MATTERS

The Company is subject to environmental laws and regulations concerning emissions to the air, discharges to waterways, and generation, handling, storage, transportation, treatment and disposal of waste materials. The Company also is subject to other Federal and state laws and regulations regarding health and safety issues. The

Company believes that it is currently in material compliance with applicable environmental and health and safety laws and regulations.

ITEM 1A. RISK FACTORS

In addition to factors mentioned elsewhere in this Form 10-K or previously disclosed in our SEC filings, including our reports on Form 10-Q and Form 8-K, the factors disclosed below, among others, could cause actual results to differ materially from those contemplated by the forward-looking statements, and future

Edgar Filing: RIVIERA TOOL CO - Form 10-K

results could differ materially from historical performance. The Company undertakes no obligation to revise the forward-looking statements contained in this Form 10-K to reflect events after the date of this Form 10-K.

WE HAVE A HISTORY OF OPERATING LOSSES, ANTICIPATE INCURRING LOSSES FOR THE FORESEEABLE FUTURE AND MAY NEVER BECOME PROFITABLE.

For the fiscal years ended August 31, 2006 and 2005, we had operating losses of approximately \$1,639,000 and \$2,502,000, respectively. The report of our auditors with respect to their examination of our financial statements for the fiscal year ended August 31, 2006 contains an explanatory paragraph relating to the preparation of our financial statements on a "going concern" basis, and states that we have suffered losses from operations and have a retained deficit that raise substantial doubt about our ability to continue as a going concern. At August 31, 2006 and 2005, we had accumulated deficits of approximately \$14,788,000 and \$13,149,000, respectively. While our management is addressing conditions which have left substantial doubt about our ability to continue as a going concern, there is no certainty that we will be successful in implementing any of the plans of management to restore us to profitability or to otherwise ensure that we will be able to continue as a going concern.

SHAREHOLDERS MAY SUFFER DILUTION FROM THE EXERCISE OF EXISTING OPTIONS, WARRANTS AND CONVERSION RIGHTS.

Our common stock may become diluted if warrants and options to purchase our common stock are exercised or additional shares are issued upon conversion pursuant to conversion rights by our Senior Lender, Laurus Master Fund, Ltd. ("Laurus"). The number of shares of our common stock that can currently be purchased upon exercise of warrants is 10,000, upon exercise of options is 831,000 (650,000 of these options are those granted to Laurus) and pursuant to conversion rights is 2,463,934. Under the terms of our Agreements with Laurus, the number of shares to be issued upon exercise of options or pursuant to conversion rights held by Laurus cannot exceed the number of shares that, when combined with all other shares of common stock and securities then owned by Laurus, would result in Laurus owning more than 4.99% of our outstanding common stock at any given point of time (or 19.99% in the event that such limitation is suspended upon the occurrence of an "event of default" under any of the transaction agreements between the Company and Laurus).

These shares, as well as the eligibility for additional restricted shares to be sold in the future, either pursuant to future registrations under the Securities Act, or an exemption such as Rule 144 under the Securities Act, may have a dilutive effect on the market price of our common stock. The terms upon which we will be able to obtain additional equity capital could also be adversely affected.

THE INABILITY TO OBTAIN NECESSARY ADDITIONAL CAPITAL IN THE FUTURE ON ACCEPTABLE TERMS COULD DELAY US FROM EXECUTING OUR BUSINESS PLAN OR PREVENT US FROM DOING SO ENTIRELY.

We expect to need additional capital in the future to fund our operations, finance investments in equipment and corporate infrastructure, expand our domestic and global sub-supplier network, increase the range of services we offer and respond to competitive pressures and perceived opportunities. Cash flow from operations and cash on hand may not be sufficient to cover our operating expenses and capital investment needs. We cannot assure you that additional financing will be available on terms acceptable to us, if at all. A failure to obtain additional funding could prevent us from making expenditures that are needed to allow us to grow or maintain our operations.

WE HAVE SIGNIFICANT OUTSTANDING INDEBTEDNESS AND DEBT SERVICE OBLIGATIONS.

In order to finance our operations we have incurred indebtedness. Our credit facility with Laurus is secured by substantially all of our assets. In addition to certain limited financial covenants, our credit facility restricts our ability to incur additional indebtedness or to pledge our assets. As of August 31, 2006, we are in compliance with all of the terms of our credit facility with Laurus. There can be no assurance, however, that we will be able to comply with the terms of this credit facility in the future. See "Management's Discussion and Analysis of Financial Condition and Results of Operations" for additional information on our outstanding indebtedness.

Our business is subject to all of the risks associated with substantial leverage, including the risk that available cash may not be adequate to make required payments. Our ability to satisfy outstanding debt obligations from cash flow will be dependent upon our future performance and will be subject to financial, business and other factors, many of which will be beyond our control. In the event that we do not have sufficient cash resources to satisfy our repayment obligations, we would be in default, which would have a material adverse effect on our business. To the extent that we are required to use cash resources to satisfy interest payments to the holders of outstanding debt obligations, we will have fewer resources available for other purposes. There is no assurance that we will not increase our leverage in the future, whether as a result of operational or financial performance, acquisition or otherwise.

AN INCREASE IN INTEREST RATES WOULD INCREASE THE COST OF SERVICING OUR DEBT AND COULD REDUCE OUR PROFITABILITY.

Borrowings under our credit facility with Laurus bear or will bear interest at variable rates and expose us to interest rate risk. If interest rates increase, whether due to an increase in market interest rates or an increase in our own cost of borrowing, our debt service obligations for our variable rate indebtedness would increase even though the amount of borrowings remained the same, and our net income could be materially adversely affected. As of August 31, 2006, our total outstanding debt of approximately \$13.1 million included interest rate sensitive debt of approximately \$12.4 million, which had a weighted average interest rate of approximately 12.4% per annum.

OUR REVENUE WOULD DECLINE SIGNIFICANTLY IF WE LOSE ONE OR MORE OF OUR MOST SIGNIFICANT CUSTOMERS WHICH COULD HAVE A SIGNIFICANT ADVERSE IMPACT ON US.

A significant portion of our revenues are concentrated among a few large customers. For the fiscal year ended August 31, 2006, our largest customer represented approximately \$6.0 million or 25% of total revenue, while the next three largest customers represented approximately \$10.4 million or 43% of total revenue. Our three largest customers represented 61% and 84% of total revenue for each of the fiscal years ended 2006 and 2005, respectively. The loss of any of these customers could have a significant adverse impact on us.

THERE IS NO ASSURANCE THAT WE WILL REMAIN LISTED ON AN ACTIVE TRADING MARKET.

Although our common stock is quoted on the American Stock Exchange ("Amex"), there can be no assurance that we will, in the future, be able to meet all the requirements for continued quotation thereon. Amex approved a plan submitted by us to regain compliance with our continued listing requirements by August 9, 2007. Although we believe we can achieve our plan, there can be no assurance that we can successfully do so. In the absence of an active trading market or if our common stock cannot be traded on the Amex, our common stock could instead be traded on the Electronic Bulletin Board or on the Pink Sheets. In such event, the liquidity and stock price in the secondary market may be adversely affected.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

In addition, in the event our common stock was delisted, broker-dealers have certain regulatory burdens imposed upon them, which may discourage broker-dealers from effecting transactions in our common stock, further limiting the liquidity of our common stock.

OUR STOCK PRICE IS VOLATILE.

Our stock price, like that of other small cap companies, is subject to significant volatility because of factors such as quarterly variations in our operating results, changes in revenue or earnings estimates by the investment community and speculation in the press or investment community. In addition, our stock price is affected by unfavorable global economic and market conditions. If such conditions deteriorate, our stock price could decline.

WE DEPEND ON OUR SENIOR MANAGEMENT, THE LOSS OF WHOM WOULD HAVE AN ADVERSE IMPACT ON US.

9

We presently are dependent upon the executive abilities of our President and Chief Executive Officer, Kenneth K. Rieth, our Chief Financial Officer, Peter C. Canepa, and our other executive officers. Our business and operations to date chiefly have been implemented under the direction of these individuals, who presently are, and in the future will be, responsible for the implementation of our anticipated plans and programs. The loss or unavailability of the services of one or more of our principal executives would have an adverse effect on us. Given our present financial condition, we may encounter difficulty in our ability to recruit and ultimately hire any replacement or additional executive officers having similar background, experience and qualifications as those of our current executive officers.

THE MARKETS SERVED BY US ARE HIGHLY CYCLICAL AND OUR BUSINESS COULD BE MATERIALLY ADVERSELY AFFECTED AS A RESULT OF GENERAL ECONOMIC AND MARKET CONDITIONS.

We are subject to the effects of general global economic and market conditions. The automotive industry is highly cyclical and dependent on consumer spending. Economic factors adversely affecting automotive production and consumer spending could adversely impact our business. If economic and market conditions deteriorate, our business, results of operations or financial condition could be materially adversely affected. An economic downturn may also impact substantially leveraged companies, such as ourselves, more than similarly situated companies with less leverage.

LABOR INTERRUPTIONS COULD HAVE AN ADVERSE IMPACT ON OUR BUSINESS.

Within the automotive supply industry substantially all of the hourly employees of the OEMs and many Tier I suppliers are represented by labor unions, and work pursuant to collective bargaining agreements. The failure of any of our significant customers to reach agreement with a labor union on a timely basis, resulting in either a work stoppage or strike, could have an adverse impact on our business.

OUR BUSINESS COULD BE MATERIALLY ADVERSELY AFFECTED AS A RESULT OF WAR OR ACTS OF TERRORISM.

Terrorist acts or acts of war may cause damage or disruption to our employees, facilities, customers and partners, which could have a material adverse effect on our business, results of operations or financial condition. Such conflicts

Edgar Filing: RIVIERA TOOL CO - Form 10-K

may also cause damage or disruption to transportation and communication systems and to our ability to manage logistics in such an environment, including receipt of materials and distribution of products.

WE ARE SUBJECT TO ENVIRONMENTAL REGULATION, WHICH COULD HAVE AN ADVERSE IMPACT ON US.

We are subject to the requirements of federal, state and local environmental and occupational health and safety laws and regulations. Although we have made and will continue to make expenditures to comply with environmental requirements, these requirements are constantly evolving, and it is impossible to predict whether compliance with these laws and regulations may have a material adverse effect on us in the future. If a release of hazardous substances occurs on or from our property or from any of our disposals at offsite disposal locations, or if contamination is discovered at any of our current or former properties, we may be held liable, and the amount of such liability could be material.

10

ITEM 2. PROPERTIES

The Company's facility is located in Grand Rapids, Michigan, and consists of approximately 177,000 square feet of space, of which 28,000 square feet is utilized for office, engineering and employee service functions. Constructed in 1989, the facility is leased with a lease term expiring in 2018. The facility lease provides for annual payments of \$944,847 plus an escalation of base rent of approximately \$.14 per square foot. The Company has an option to renew this lease for an additional ten-year term at a rate based upon the then prevailing market rates for similar properties. The Company believes its facilities are modern, well maintained, adequately insured and suitable for their present and intended uses.

ITEM 3. LEGAL PROCEEDINGS

The Company is a party to routine litigation matters in the ordinary course of its business. No such pending matters, individually or in the aggregate, if adversely determined, are believed by management to be material to the business or financial condition of the Company.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of any of the Company's security holders, through the solicitation of proxies or otherwise, during the fourth quarter of our fiscal year ended August 31, 2006.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock ("Common Stock") is traded on the Amex under the symbol RTC. The Common Stock commenced trading on the AMEX on March 7, 1997, through an initial public offering of the Company's Common Stock. The table and chart below sets forth the high and low sales prices as reported by AMEX for each period reported.

FISCAL 2005 FISCAL 2006

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| PERIOD | HIGH | LOW | HIGH | LOW |
|-----------------|--------|--------|--------|--------|
| 1st quarter.... | \$2.60 | \$1.75 | \$0.96 | \$0.50 |
| 2nd quarter.... | \$2.05 | \$0.85 | \$1.00 | \$0.51 |
| 3rd quarter.... | \$1.69 | \$1.02 | \$0.83 | \$0.53 |
| 4th quarter.... | \$1.55 | \$0.85 | \$0.68 | \$0.41 |

11

\
STOCK PRICE CHART- FISCAL 2005 AND 2006

(PERFORMANCE GRAPH)

| | 1Q 2005 | 2Q 2005 | 3Q 2005 | 4Q 2005 | 1Q 2006 | 2Q 2006 | 3Q 2006 | 4Q 2006 |
|-----------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| HIGH CLOSING PRICE | \$2.60 | \$2.05 | \$1.69 | \$1.55 | \$0.96 | \$1.00 | \$0.83 | \$0.50 |
| LOW CLOSING PRICE | \$1.75 | \$0.85 | \$1.02 | \$0.85 | \$0.50 | \$0.51 | \$0.53 | \$0.41 |
| QUARTER CLOSING PRICE | \$2.45 | \$1.28 | \$1.12 | \$0.93 | \$0.50 | \$0.63 | \$0.53 | \$0.41 |

As of November 18, 2005, there were 40 holders of record of the Company's Common Stock. The number of holders of record of the Company's Common Stock on October 31, 2005 was computed by a count of record holders. The Company has 4,400,458 shares of Common Stock outstanding as of November 29, 2006.

The Company has not historically paid cash dividends on its Common Stock. The payment of Common Stock cash dividends is within the discretion of the Company's Board of Directors, with prior written consent of its primary lender; however, in view of the current working capital needs and in order to finance future growth, it is unlikely that the Company will pay any cash dividends on its Common Stock in the foreseeable future.

OPTION PLAN

A summary of the status of the Option Plan and Key Option Plan during the years presented is as follows:

EQUITY COMPENSATION PLAN INFORMATION

The Company's 1996 Stock Option Plan (the "Option Plan") was adopted by the Board of Directors and approved by the stockholders on October 31, 1996. Under the Option Plan, 250,000 shares of Common Stock were reserved for issuance and are intended to qualify as incentive stock options under the Internal Revenue Code of 1986, as amended. Stock options granted to Company personnel under the option plan are at exercise prices equal to the market value of the stock on the date of grant. The options vest one year from the date of option grant and recipients must be employed by the Company at the time of exercise.

The Company's 1998 Key Employee Stock Option Plan (the "Key Option Plan") was adopted by the Board of Directors and approved by the stockholders on December 16, 1998. Under the Key Option Plan, 200,000 shares of Common Stock were reserved for issuance and do not qualify as incentive stock options under the Internal Revenue Code of 1986, as amended. Stock options granted to Company

Edgar Filing: RIVIERA TOOL CO - Form 10-K

personnel and Directors under the option plan are at exercise prices equal to the market value of the stock on the date of grant. The options vest one year from the date of option grant and recipients must be employed by the Company at the time of exercise.

12

A summary of the status of the Option Plan and Key Option Plan during the years' presented is as follows (no stock options were granted previous to fiscal 1999 under the 1996 Stock Option Plan and the 1998 Key Employee Stock Option Plan):

| PLAN CATEGORY | NUMBER OF SECURITIES TO BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS | WEIGHTED-AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS | NUMBER OF SECURITIES REMAINING AVAILABLE FOR FUTURE ISSUANCE UNDER EQUITY COMPENSATION PLANS |
|-------------------------------------|---|--|--|
| EQUITY COMPENSATION PLANS APPROVED | | | |
| BY SECURITY HOLDERS: | | | |
| 1996 Stock Option Plan, as amended | 80,000 shares | \$4.83 per share | 170,000 shares |
| 1998 Key Employee Stock Option Plan | 101,000 shares | \$5.20 per share | 99,000 shares |
| Total | 181,000 shares | \$5.05 per share | 269,000 shares |

13

ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations (Item 7) and the Financial Statements (Item 8) and related Notes contained herein. All amounts are in thousands, except per share data.

| STATEMENT OF OPERATIONS DATA: | FISCAL YEAR ENDED AUGUST 31, | | | |
|--|------------------------------|----------|-----------|-----------|
| | 2002 | 2003 | 2004 | 2005 |
| Sales..... | \$14,050 | \$34,084 | \$24,689 | \$19,274 |
| Gross profit (loss)..... | (630) | 3,377 | (5,349) | 2,292 |
| Income (loss) from operations..... | (2,289) | 1,687 | (7,363) | (498) |
| Interest expense..... | 653 | 779 | 872 | 1,643 |
| Other expense..... | 59 | 8 | 6 | 361 |
| Income (loss) before income taxes..... | (3,002) | 900 | (8,241) | (2,502) |
| Income taxes..... | -- | -- | -- | -- |
| Net income (loss) available for common shares..... | \$(3,002) | \$ 900 | \$(8,241) | \$(2,502) |
| Basic and diluted earnings (loss) per common share.. | \$ (.89) | \$.27 | \$ (2.18) | \$ (.65) |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | | | | |
|--|----------|----------|----------|----------|-------|
| | ===== | ===== | ===== | ===== | ===== |
| Basic and diluted common shares outstanding..... | 3,379 | 3,379 | 3,774 | 3,835 | |
| OTHER DATA: | | | | | |
| Depreciation and amortization expense..... | \$ 1,913 | \$ 1,840 | \$ 1,758 | \$ 1,673 | \$ |

| | AS OF AUGUST 31, | | | | |
|---|------------------|----------|------------|----------|----------|
| BALANCE SHEET DATA: | 2002 | 2003 | 2004 | 2005 | 2006 |
| Working Capital (Deficit) | \$ (3,513) | \$ 7,762 | \$ (6,954) | \$ 1,539 | \$ 4,088 |
| Total Assets | 24,984 | 33,751 | 27,898 | 21,217 | 21,543 |
| Current Portion of Long-Term Debt | 3,855 | 639 | 15,735 | 3,288 | 1,758 |
| Revolving Line of Credit | 6,500 | 5,982 | 9,850 | 6,535 | 9,797 |
| Long-term Debt, less current portion .. | -- | 2,418 | -- | 2,335 | 1,205 |
| Common Stockholders' Equity | 11,810 | 12,710 | 5,780 | 3,982 | 2,492 |

The following table sets forth, for the periods indicated, selected operating data as a percentage of sales.

| | FISCAL YEAR ENDED AUGUST 31, | | | | |
|--|------------------------------|------|-------|-------|------|
| STATEMENT OF OPERATIONS DATA: | 2002 | 2003 | 2004 | 2005 | 2006 |
| Sales | 100% | 100% | 100% | 100% | 100% |
| Gross profit (loss) | (4) | 10 | (22) | 12 | 11 |
| Income (loss) from operations | (16) | 5 | (30) | (2) | 1 |
| Interest expense | 5 | 2 | 3 | 9 | 8 |
| Other expense | -- | -- | -- | 2 | -- |
| Income (loss) before income taxes | (21) | 3 | (33) | (13) | (7) |
| Income taxes | -- | -- | -- | -- | -- |
| Net income (loss) available for common shares .. | (21%) | 3% | (33%) | (13%) | (7%) |
| OTHER DATA: | | | | | |
| Depreciation and amortization expense | 14% | 5% | 7% | 9% | 7% |

14

QUARTERLY FINANCIAL DATA

The following is a condensed summary of quarterly results of operations for fiscal 2005 and 2006 (in thousands, except per share data):

| | | | BASIC AND DILUTED | |
|--|--------|-----------|-------------------|--------|
| | GROSS | OPERATING | NET LOSS | |
| | PROFIT | INCOME | AVAILABLE | LOSS |
| | | | FOR COMMON | PER |
| | | | | COMMON |
| | | | | SHARES |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| PERIOD | SALES | (LOSS) | (LOSS) | SHARES | SHARE | OUTSTANDING |
|-------------------|----------|---------|----------|------------|----------|-------------|
| ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 2005: First | \$ 4,553 | \$ 514 | \$ (65) | \$ (465) | \$ (.12) | 3,774 |
| Second | 4,981 | 829 | (38) | (428) | (.11) | 3,774 |
| Third | 4,687 | 580 | (80) | (776) | (.20) | 3,807 |
| Fourth | 5,053 | 369 | (315) | (833) | (.22) | 3,836 |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Total .. | \$19,274 | \$2,292 | \$ (498) | \$ (2,502) | \$ (.65) | 3,836 |
| | ===== | ===== | ===== | ===== | ===== | ===== |
| 2006: First | \$ 6,063 | \$ 596 | \$ 30 | \$ 441 | \$ (.11) | 3,984 |
| Second | 6,953 | 967 | 369 | (135) | (.03) | 4,258 |
| Third | 6,136 | 1,179 | 508 | 18 | -- | 4,258 |
| Fourth | 4,889 | 38 | (629) | (1,081) | (.25) | 4,258 |
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Total .. | \$24,041 | \$2,704 | \$ 278 | \$ (1,639) | \$ (.39) | 4,258 |
| | ===== | ===== | ===== | ===== | ===== | ===== |

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL OVERVIEW

The Company is a designer and manufacturer of large scale, complex stamping die systems used to form sheet metal parts. Most of the stamping die systems, sold by the Company, are used in the high-speed production of automobile and truck body parts such as doors, frames, structural components and bumpers. A majority of the Company's sales are to DaimlerChrysler, General Motors Corporation, Mercedes-Benz, BMW and their tier one suppliers of sheet metal stamped parts and assemblies.

CRITICAL ACCOUNTING POLICIES

Management's Discussion and Analysis of Financial Condition and Results of Operations is based upon the Company's Financial Statements. These financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. These principles require the use of estimates and assumptions that affect amounts reported and disclosed in the financial statements and related notes. The accounting policies that may involve a higher degree of judgment, estimates and complexity include revenue recognition using percentage of completion estimates and the assessment of asset impairments. The Company uses the following methods and assumptions in its estimates.

- Revenue recognition - The Company recognizes revenue on time and material contracts utilizing the completed-contract method. Revenue is recognized on all other contracts utilizing the percentage-of-completion method. Under the completed-contract method, the contract is considered complete when all costs except for insignificant items have been incurred and the project has been approved by the customer. Under the percentage-of-completion method, estimated contract earnings are based on total estimated contract profits multiplied by the ratio of labor hours incurred to total estimated labor hours on the contract. Provisions for total estimated losses on contracts in process are recognized in the period such losses are determined. Changes in job performance, conditions and estimated profitability may result in revisions to costs and income and are recognized in the period such revisions are determined.
- Impairment of long-lived assets - The Company reviews long-lived assets for impairment if changes in circumstances or the occurrence of

Edgar Filing: RIVIERA TOOL CO - Form 10-K

events suggest the remaining carrying value may not be recoverable. This review is performed using estimated future undiscounted cash flows. If the carrying value of a long-

15

lived asset is considered to be impaired, an impairment charge is recorded for the amount that the carrying value of the long-lived asset exceeds its fair value.

NEW ACCOUNTING STANDARDS

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 123 (R), "Share-Based Payments" that will require compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant date fair value of the equity or liability instruments issued. In addition, liability awards will be re-measured each reporting period. Compensation costs will be recognized over the period that an employee provides services in exchange for the award. SFAS No. 123 (R) replaces SFAS No. 123, "Accounting for Stock-Based Compensation", and supercedes Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", and related interpretations. SFAS No. 123 (R) became effective on September 1, 2005 and the adoption of this standard did not have a material effect on the Company's financial statements.

Under the modified prospective method transition of SFAS 123R, compensation costs related to any non-vested portion of stock option awards outstanding at the adoption date are based on the grant date fair value of those awards. Since all stock options previously granted under the Company's plans were fully vested prior to August 31, 2002, there are no deferred compensation costs resulting from stock options to be accounted for on a prospective basis. There were no further stock options issued for all years presented.

In July 2006, the FASB issued FIN 48, "Accounting for Uncertainty in Income Taxes", which clarifies the accounting for uncertainty in tax positions. This Interpretation requires that the Company recognize in its financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective for our fiscal year ended August 31, 2007, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact of adopting FIN 48 on its financial statements.

BASIS OF PRESENTATION

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. During fiscal year 2005, the Company sustained a loss from operations of \$498,282 and a net loss of \$2,502,248 resulting in an accumulated deficit of \$13,148,735. For fiscal 2006, the Company realized income from operations of \$278,265 and a net loss of \$1,639,218 resulting in an accumulated deficit of \$14,787,953. These factors, among other things, raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company believes that the revolving line of credit and the funds generated

Edgar Filing: RIVIERA TOOL CO - Form 10-K

from operations, will be sufficient to cover anticipated cash needs through fiscal 2007. However, depending on the Company's level of future sales, terms of such sales, financial performance and cash flow of existing contracts, such financing may not be sufficient to support operations. Therefore, the Company may be required to seek additional sources of funding.

IMPAIRMENT OF LONG-LIVED ASSETS

We review long-lived assets for impairment if changes in circumstances or the occurrence of events suggest the remaining value may not be recoverable. An asset is deemed impaired and written down to its fair value if estimated related total future undiscounted cash flows are less than its book (carrying) value. In performing our evaluation of long-lived assets for impairment, we utilized undiscounted cash flows based on the assets estimated remaining useful lives. In developing the projections, we estimated revenues for each year and estimated resulting margins based upon various assumptions including future market pricing trends and historical financial costs. The analysis concluded that the estimated total undiscounted future cash flows were in excess of the carrying value of long-lived assets. Had the analysis concluded that the total undiscounted future cash flows been below the carrying value, an impairment charge of the difference between the carrying value and the lower of the total discounted cash flows or fair value would have been recorded.

16

RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Company's Financial Statements and the Notes thereto included elsewhere herein.

FISCAL 2005 COMPARED TO FISCAL 2006

REVENUE

| | FISCAL YEAR ENDED | | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
|----------------------|-------------------|-----------|-------------------------|------------------------------------|
| | 2005 | 2006 | | |
| Total Revenue | \$ 19.3 m | \$ 24.0 m | \$ 4.7 m | 24% |
| Contract Backlog ... | \$ 13.7 m | \$ 5.8 m | \$ (7.9) m | (58%) |
| Shop Floor Hours ... | 249,000 | 297,000 | 48,000 | 19% |

Total revenue increased from approximately \$19.3 million in 2005 to \$24.0 million in fiscal 2006, an increase of 24%. This was a result of the Company experiencing a strong contract backlog of \$13.7 million as of August 31, 2005, which resulted in an increase of 19% in shop floor hours and increased revenues in fiscal 2006.

The Company's backlog of awarded contracts, which are all believed to be firm, was approximately \$5.8 million and \$13.7 million as of August 31, 2006 and 2005, respectively, a decrease of 58%. The decrease in backlog is a result of the OEMs delaying new model releases as well as the tooling industry global competitiveness and resulting contract pricing pressures. The Company expects all backlog contracts will be reflected in sales during fiscal years ending

Edgar Filing: RIVIERA TOOL CO - Form 10-K

August 31, 2007 and 2008.

COST OF GOODS SOLD

| | FISCAL YEAR ENDED | | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
|-----------------------------|-------------------|----------|-------------------------|------------------------------------|
| | 2005 | 2006 | | |
| Direct Costs | \$ 8.3 m | \$12.4 m | \$ 4.1 m | 49% |
| Engineering Expense | \$ 2.2 m | \$ 2.1 m | \$(0.1) m | (5%) |
| Manufacturing Overhead | \$ 6.5 m | \$ 6.8 m | \$ 0.3 m | 5% |
| | ----- | ----- | ----- | ----- |
| Total Cost of Goods Sold .. | \$17.0 m | \$21.3 m | \$ 4.3 m | 25% |
| | ===== | ===== | ===== | ===== |

Due to the increase in total revenue cost of goods sold increased from \$17.0 million for fiscal 2005 to \$21.3 million for fiscal 2006 and, as a percent of sales, increasing from 88% for fiscal 2005 to 89% for fiscal 2006. Direct costs (materials and labor) increased by \$4.1 million, from \$8.3 million for fiscal 2005 to \$12.4 million for fiscal 2006. Engineering expense slightly decreased by \$0.1 million from \$2.2 million for fiscal 2005 to \$2.1 million for fiscal 2006. Lastly, of the cost of goods sold, manufacturing overhead increased by \$0.3 million from \$6.5 million for fiscal 2005 to \$6.8 million for fiscal 2006. Additional details of these changes in cost of sales for fiscal 2005 and fiscal 2006 are as follows:

- Direct materials expense increased from \$2.8 million for 2005 to \$4.2 million for fiscal 2006 and as a percent of sales from 15% to 18%. This increase was largely due to higher contract material requirements during fiscal 2006 as compared to fiscal 2005. Outside services expense increased from \$0.4 million for fiscal 2005 to \$2.3 million for fiscal 2006 and as a percent of sales from 2% to 9% due to increased revenue volumes and related outsourced components of the manufacturing process

- Direct labor expense increased by 18% from \$5.0 million for fiscal 2005 to \$5.9 million for fiscal 2006 however, as a percent of sales, decreased from 26% to 25%. This change was a result of the Company incurring a 19% increase in direct labor hours, from 249,000 hours in fiscal 2005 to 297,000 in fiscal 2006. Of the total direct labor expense, regular or straight time increased 15% or \$0.5 million however, as a percent of sales, decreased from 17% for fiscal 2005 to 16% for fiscal 2006. Overtime expense increased 9% or \$0.2 million, from \$1.6 million for fiscal 2005 to \$1.8 million for fiscal 2006 however, as a percent of sales, remained consistent at 8%.

- Engineering expense decreased from \$2.2 million, or 11% of sales, for fiscal 2005 to \$2.1 million, or 9% of sales, for fiscal 2006. This decrease was largely as a result of a \$90,000 decrease in engineering and project management salaries expense.

- Manufacturing overhead expense for fiscal 2006 increased to \$6.8 million or 28% of sales, from \$6.5 million or 34% of sales in fiscal

Edgar Filing: RIVIERA TOOL CO - Form 10-K

2005. During fiscal 2006, increases in manufacturing overhead were largely attributed to increases of \$150,000 in labor and payroll tax expenses, \$85,000 in manufacturing supplies expense, \$74,000 in health and workers compensation insurance expense, \$59,000 in utilities expense, \$45,000 in perishable tool expense and \$19,000 in building maintenance and supplies expense. These increases were offset by decreases of \$89,000 in facility rent expense and \$88,000 in depreciation expense. The decrease of approximately 5% of manufacturing overhead, as a percent of sales, was largely due to increased overhead absorption resulting from higher sales volumes in fiscal 2006.

SELLING AND ADMINISTRATIVE EXPENSE

| | FISCAL YEAR ENDED | | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
|-------------------------------------|-------------------|---------|-------------------------|------------------------------------|
| | 2005 | 2006 | | |
| Selling & Administrative Expense .. | \$2.8 m | \$2.4 m | \$0.4 m | 14% |

Selling and administrative expense for fiscal 2006 decreased to \$2.4 million or 10% of sales, from \$2.8 million or 15% of sales in fiscal 2005. This decrease was largely a result of the Company incurring \$0.7 million in legal and professional fees during fiscal 2005 as a result of the Company's former primary lender, Comerica Bank, requiring the Company to retain the services of a consulting company and reimburse the lender's legal counsel during fiscal 2005. Such expenses totaled approximately \$0.5 million. The remaining decreases in Selling and Administrative expense include a \$44,000 decrease in bad debt expense, \$40,000 decrease in officer and office salaries and a \$29,000 decrease in lodging and travel expense. These decreases were offset by increases of \$184,000 in public company and directors fees expense and \$27,000 in the State of Michigan Single Business Tax expense.

INTEREST EXPENSE

| | FISCAL YEAR ENDED | | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
|------------------------|-------------------|---------|-------------------------|------------------------------------|
| | 2005 | 2006 | | |
| Interest Expense | \$1.6 m | \$1.9 m | \$0.3 m | 19% |

Interest expense increased from \$1.6 million for fiscal 2005 to \$1.9 million for fiscal 2006. This increase was due to increase in total weighted average long-term debt being higher in fiscal 2006 as compared to fiscal 2005. However, for the first three quarters of fiscal 2005, the Company was in default of its then bank covenants and incurred default rates under such agreements which offset the lower debt levels as compared to fiscal 2006. On a weighted-average effective rate basis, the Company incurred a rate of 13.9% in fiscal 2005 as compared to 12.3% in fiscal 2006. In addition, interest expense includes debt discount amortization expense of \$198,250 for fiscal 2006 as

Edgar Filing: RIVIERA TOOL CO - Form 10-K

compared to \$104,000 in fiscal 2005. The following table illustrates the Company's total long-term debt on a quarterly basis during fiscal 2006 and fiscal 2005.

TOTAL LONG TERM DEBT

(BAR CHART)

| | 2005 ----- | 2006 ----- |
|------------------|---------------|---------------|
| NOV. 30 | \$14,827 | \$13,566 |
| FEB. 28 | \$ 8,210 | \$14,568 |
| MAY 31 | \$10,254 | \$14,138 |
| AUG. 31 | \$12,755 | \$13,159 |
| WEIGHTED-AVERAGE | \$11,512 | \$13,858 |

FISCAL 2004 COMPARED TO FISCAL 2005

REVENUE

| | FISCAL YEAR ENDED | | | |
|-----------------------|-------------------|-----------|-------------------------|------------------------------------|
| REVENUE | 2004 | 2005 | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
| Total Revenue..... | \$ 24.7 m | \$ 19.3 m | \$ (5.4) m | (22%) |
| Contract Backlog..... | \$ 2.5 m | \$ 13.7 m | \$ 11.2 m | 448% |
| Shop Floor Hours..... | 318,000 | 249,000 | (69,000) | (22%) |
| | ===== | ===== | ===== | ===== |

Total revenue decreased from approximately \$24.7 million in fiscal 2004 to \$19.3 million in fiscal 2005, a decrease of 22%. This decrease was a result of the Company experiencing a low contract backlog of \$2.5 million as of August 31, 2004, which resulted in a decrease of 22% in shop floor hours and lower sales in fiscal 2005.

COST OF GOODS SOLD

| | FISCAL YEAR ENDED | | | |
|-------------------------------|-------------------|----------|-------------------------|------------------------------------|
| COST OF GOODS SOLD | 2004 | 2005 | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
| Direct Costs..... | \$20.6 m | \$ 8.3 m | \$ (12.3) m | (60%) |
| Engineering Expense..... | \$ 2.4 m | \$ 2.2 m | \$ (0.2) m | (8%) |
| Manufacturing Overhead..... | \$ 7.0 m | \$ 6.5 m | \$ (0.5) m | (7%) |
| Total Cost of Goods Sold..... | \$30.0 m | \$17.0 m | \$ (13) m | (43%) |
| | ===== | ===== | ===== | ===== |

Cost of goods sold decreased from \$30.0 million for fiscal 2004 to \$17.0 million for fiscal 2005 and, as a percent of sales, decreasing from 122% for fiscal 2004 to 88% for fiscal 2005. Direct costs (materials and labor) decreased by \$12.3 million, from \$20.6 million for fiscal 2004 to \$8.3 million for fiscal 2005. Engineering expense decreased by \$0.2 million from \$2.4 million for fiscal 2004 to \$2.2 million for fiscal 2005. Lastly, of the cost of goods sold, manufacturing overhead decreased by \$0.5 million from \$7.0 million for fiscal 2004 to \$6.5 million for fiscal 2005. Additional details of these changes in cost of sales for fiscal 2004 and fiscal 2005 are as follows:

- Direct materials expense decreased from \$4.2 million for fiscal 2004 to \$2.8 million for fiscal 2005 and as a percent of sales from 17% to 15%. This decrease was largely due to lower contract material requirements during fiscal 2005 as compared to fiscal 2004. During fiscal 2005, the Company's contract mix included an increase in die component machining work for the OEMs. Such contracts have lower direct material requirements as compared to construction contracts, as materials are supplied by our customer. Outside services expense decreased from \$9.7 million for fiscal 2004 to \$0.4 million for fiscal 2005 and as a percent of sales from 39% to 2%. This decrease was largely due to the Company incurring \$7.2 million of expense related to its outsourced projects in fiscal 2004. The balance of the outside services expense was due to lower sales volumes and internalizing of certain machining work, which was historically outsourced.
- Direct labor expense decreased by 26% from \$6.7 million for fiscal 2004 to \$5.0 million for fiscal 2005 and, as a percent of sales, decreasing from 27% to 26%. This change was a result of the Company incurring a 22% decrease in direct labor hours, from 318,000 hours in fiscal 2004 to fiscal 249,000 in 2005. Of the total direct labor expense, regular or straight time decreased 24% or \$1.1 million and, as a percent of sales, decreased from 18% for fiscal 2004 to 17% for fiscal 2005. Overtime expense decreased 30% or \$0.7 million, from \$2.3 million for fiscal 2004 to \$1.6 million for fiscal 2005 and, as a percent of sales, decreasing from 9% for fiscal 2004 to 8% for fiscal 2005.
- Engineering expense decreased from \$2.4 million, or 10% of sales, for fiscal 2004 to \$2.2 million, or 11% of sales, for fiscal 2005. This decrease was largely as a result of a \$0.2 million decrease in engineering salaries and related payroll taxes expense.
- Manufacturing overhead was \$6.5 million or 34% of sales for fiscal 2005 as compared to \$7.0 million or 28% of sales for fiscal 2004. During fiscal 2005, decreases in manufacturing overhead were largely attributed to decreases of \$154,000 in labor and payroll tax expenses, \$148,000 in manufacturing supplies expense, \$86,000 in health and workers compensation insurance expense, \$77,000 in depreciation expense and \$52,000 in building maintenance and supplies expense. The increase of approximately 6% of manufacturing overhead, as a percent of sales, was largely due to lower overhead absorption resulting from lower sales volumes in fiscal 2005.

SELLING AND ADMINISTRATIVE EXPENSE

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| SELLING & ADMINISTRATIVE EXPENSE | FISCAL YEAR ENDED | | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
|--|-------------------|---------|-------------------------|------------------------------------|
| | 2004 | 2005 | | |
| Selling & Administrative Expense..... | \$2.0 m | \$2.8 m | \$0.8 m | 40% |

Selling and administrative expense for fiscal 2005 increased to \$2.8 million or 15% of sales, from \$2.0 million or 8% of sales in fiscal 2004. This increase was largely a result of the Company incurring an additional \$0.7 million in legal and professional fees during fiscal 2005. The largest increase related to the Company's former primary lender, Comerica Bank, requiring the Company to retain the services of a consulting company and reimburse the lender's legal counsel. Such expenses totaled approximately \$0.5 million. The remaining increases in legal and professional expenses were incurred in regards to the Company's litigation, refinancing and S-1 filing.

20

INTEREST EXPENSE

| INTEREST EXPENSE | FISCAL YEAR ENDED | | INCREASE/ (DECREASE) | PERCENT INCREASE/ (DECREASE) |
|-----------------------|-------------------|---------|-------------------------|------------------------------------|
| | 2004 | 2005 | | |
| Interest Expense..... | \$0.9 m | \$1.6 m | \$0.7 m | 78% |

Interest expense increased from \$0.9 million for fiscal 2004 to \$1.6 million for fiscal 2005. During the first three quarters of fiscal 2005 the Company was under a Forbearance Agreement with its then primary lender - Comerica Bank. Under such agreement the Company was charged a higher interest rate on its debt (from prime plus 1.25% in fiscal 2004 to prime plus 4% in 2005) as well as an additional \$0.1 million in forbearance fees during fiscal 2005.

The following table illustrates the Company's total long-term debt on a quarterly basis during fiscal 2005 and fiscal 2004.

TOTAL LONG TERM DEBT

(BAR CHART)

| | 2004 | 2005 |
|------------------|----------|----------|
| NOV. 30 | \$ 4,712 | \$14,827 |
| FEB. 28 | \$ 4,967 | \$ 8,210 |
| MAY 31 | \$10,168 | \$10,254 |
| AUG. 31 | \$15,755 | \$12,755 |
| WEIGHTED-AVERAGE | \$ 8,901 | \$11,512 |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

OTHER EXPENSE -SUBORDINATED DEBT FINANCING COSTS

During the third quarter of fiscal 2005, the Company retired its \$3.0 million subordinated debt with Hillstreet Capital. This subordinated debt was paid prior to the scheduled retirement and resulted in the Company expensing approximately \$0.3 million of debt issuance costs during fiscal 2005. These debt issuance costs were originally capitalized at the time of the transaction (fiscal 2004) and were being amortized over the original repayment schedule.

21

FISCAL 2006:

FEDERAL INCOME TAX

The Company's effective income tax rate was 0% for the years ended August 31, 2004, 2005 and 2006. The Company had approximately \$164,000 of alternative minimum tax credits as of August 31, 2006, the use of which does not expire, and federal net operating loss carryforwards of \$7,915,000, which expire, if unused, commencing fiscal 2022 through fiscal 2026. The Company has a valuation allowance of \$4,615,000 and \$4,964,000 at August 31, 2005 and 2006, respectively, for net deferred tax assets, which may not ultimately be realized.

LIQUIDITY AND CAPITAL RESOURCES

| LIQUIDITY AND CAPITAL RESOURCES | FISCAL YEAR ENDED | |
|------------------------------------|-------------------|-------------|
| | 2005 | 2006 |
| Cash Flow From/ (Used in): | | |
| - Operations..... | \$ 3,484,815 | \$(734,785) |
| - Investing Activities.... | \$ 356,163 | \$ 102,630 |
| - Financing Activities.... | \$(3,602,703) | \$ 553,859 |

For the fiscal year ended August 31, 2006, the Company's cash flow utilized in operating activities was \$735,000. This mainly resulted from an increase of \$5.25 million in accounts receivable, net of allowance for uncollectible accounts receivable, partially offset by \$2.95 million decrease in contracts in process and a \$1.2 million increase in accounts payable. From investing activities, the Company incurred \$127,000 in additions to property, plant and equipment and a \$229,000 increase in other assets. The Company's net cash from financing activities was \$554,000. The cash from financing activities included additional borrowings under its Revolving Line of Credit of \$3.3 million. These funds from financing activities were partially offset by reductions of debt of \$2.7 million.

On May 17, 2005, the Company entered into a new senior loan facility agreement with Laurus. In connection with this facility, the Company received a Term Loan in the aggregate principal amount of \$3.2 million as well as a Revolving Credit Facility with a maximum availability of \$10.0 million. Each of the Term Loan and any loans under the Revolving Facility are convertible by Laurus into shares of the Company's common stock at a rate of \$1.66 per share. In addition, as part of the agreement, the Company issued an option to purchase 650,000 shares of its Common Stock at an exercise price of \$.01.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

The Company, in issuing an option for 650,000 shares at \$.01 per share, triggered price protection provisions in previously issued warrants. Under the previous warrant agreements, if the Company issued warrants or options below the strike price of the warrants, the exercise price of the outstanding warrants would adjust to the lower exercise price. The Company had previous warrants for 315,792 shares of common stock with 157,896 shares priced at an exercise price of \$5.07 per share and 157,896 priced at \$5.53 per share. During 2005, certain warrant holders exercised such warrants at the adjusted price of \$.01 per share and the Company issued an additional 210,528 shares of common stock.

The Company believes that the revolving line of credit and the funds generated from operations, will be sufficient to cover anticipated cash needs through fiscal 2007. Subsequent to fiscal 2006, the Company received an additional \$1.0 million overformula from Laurus bringing the total overformula to \$1.5 million. This additional overformula is available to be drawn by the Company as required. However, depending on the level of future sales, and the terms of such sales, an expanded credit line or other financial instruments may be necessary to finance increases in trade accounts receivable and contracts in process. The Company believes it will be able to obtain such expanded credit line and/or other financing, if required.

22

TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS

The table below presents our significant contractual obligations as of August 31, 2006:

| | TOTAL | LESS THAN 1 YEAR | 1-3 YEARS | 3-5 YEARS | MORE THAN 5 YEARS |
|-----------------------------|--------------|---------------------|--------------|-------------|----------------------|
| | ----- | ----- | ----- | ----- | ----- |
| Long-term obligations(1)... | \$15,616,485 | \$1,609,389 | \$14,007,096 | \$ -- | \$ -- |
| Operating Lease..... | 15,202,605 | 998,712 | 3,116,817 | 3,355,827 | 7,731,249 |
| Capital Lease..... | 4,835 | 4,835 | -- | -- | -- |
| | ----- | ----- | ----- | ----- | ----- |
| Total Obligations | \$30,823,925 | \$2,612,936 | \$17,123,913 | \$3,355,827 | \$7,731,249 |
| | ===== | ===== | ===== | ===== | ===== |

- (1) Includes interest on both fixed and variable-rate long-term obligations. The interest associated with variable-rate obligations is based on interest rates in effect at August 31, 2006. The contractual amounts to be paid on variable-rate obligations are impacted by changes in market interest rates, which could have a material effect on the contractual amounts to be paid.

INFLATION.

The Company has no long-term, fixed price supply contracts. Although the average set of dies takes approximately ten months from inception to shipment, any significant direct material costs are incurred at the beginning of the die manufacturing process. Historically, the Company has been able to reflect increases in the prices of labor and material in its selling prices, however under current industry pricing pressures, the Company is unsure if this will continue to be the case in the future.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The following table provides information on the Company's debt as of August 31, 2006 and 2005 that are sensitive to changes in interest rates.

| AS OF AUGUST 31, 2006 | AMOUNT OUTSTANDING | MATURITY DATE |
|--|-----------------------|------------------|
| ----- | | |
| CONVERTIBLE REVOLVING NOTE: | | |
| - Variable rate revolving credit line at an interest rate of prime rate plus 1.25% (as of August 31, 2006, an effective rate of 9.5%)..... | \$9,797,238 | May 18, 2008 |
| SECURED CONVERTIBLE TERM NOTE: | | |
| - At an interest rate of prime plus 4.00% (as of August 31, 2006, an effective rate of 12.25%)... | \$2,036,364 | May 18, 2008 |
| OVERFORMULA: | | |
| - At an interest rate of prime plus 1.25% (as of August 31, 2006, an effective rate of 9.5%)..... | \$ 550,000 | January 31, 2006 |

| AS OF AUGUST 31, 2005 | AMOUNT OUTSTANDING | MATURITY DATE |
|--|-----------------------|------------------|
| ----- | | |
| CONVERTIBLE REVOLVING NOTE: | | |
| - Variable rate revolving credit line at an interest rate of prime rate plus 1.25% (as of August 31, 2005, an effective rate of 8.0%)..... | \$6,534,727 | May 18, 2008 |
| SECURED CONVERTIBLE TERM NOTE: | | |
| - At an interest rate of prime plus 4.00% (as of August 31, 2005, an effective rate of 10.75%)... | \$3,200,000 | May 18, 2008 |
| OVERFORMULA: | | |
| - At an interest rate of prime plus 1.25% (as of August 31, 2005, an effective rate of 8.0%)..... | \$2,000,000 | January 31, 2006 |

ITEM 8. FINANCIAL STATEMENTS & SUPPLEMENTARY DATA

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders
 Riviera Tool Company
 Grand Rapids, Michigan

We have audited the accompanying balance sheet of Riviera Tool Company as of

Edgar Filing: RIVIERA TOOL CO - Form 10-K

August 31, 2006, and the related statements of operations, common stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Riviera Tool Company as of August 31, 2006, and the results of its operations and cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has suffered recurring losses from operations and has a retained deficit that raise substantial doubt about its ability to continue as a going concern. Management's plans concerning these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ BDO SEIDMAN LLP

November 29, 2006

25

Board of Directors and Stockholders
Riviera Tool Company
Grand Rapids, Michigan

We have audited the accompanying balance sheet of Riviera Tool Company (the "Company") as of August 31, 2005, and the related statements of operations, common stockholders' equity and cash flows for each of the two years in the period ended August 31, 2005. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over

Edgar Filing: RIVIERA TOOL CO - Form 10-K

financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Riviera Tool Company as of August 31, 2005, and the results of its operations and its cash flows for each of the two years in the period ended August 31, 2005 in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that Riviera Tool Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has significant current debt, was not in compliance with certain terms of its debt agreements, and had losses from operations and a retained deficit that raise substantial doubt about its ability to continue as a going concern. Management's plans concerning these matters are also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ DELOITTE & TOUCHE LLP

Grand Rapids, Michigan
November 30, 2005

26

RIVIERA TOOL COMPANY BALANCE SHEETS

| | | NOTE | AUGUST 31 2005 | |
|---|---|------|-------------------|-------|
| | | | ----- | ----- |
| ASSETS | | | | |
| Current Assets | | | | |
| - Cash | | | \$ 239,475 | \$ |
| - Accounts receivable, net | | | 5,232,138 | |
| - Costs in excess of billings/(billings in excess of costs) on contracts in process | 4 | | 2,844,444 | |
| - Inventories | 5 | | 236,437 | |
| - Prepaid expenses and other current assets | | | 453,597 | |
| | | | ----- | ----- |
| Total current assets | | | 9,006,094 | |
| - Property, plant and equipment, net | 6 | | 10,902,845 | |
| - Perishable tooling | | | 708,319 | |
| - Other assets | | | 599,344 | |
| | | | ----- | ----- |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | | |
|---|---|---------------|-----|
| Total assets | | \$ 21,216,599 | \$ |
| | | ===== | == |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Current Liabilities | | | |
| - Current portion of long-term debt | 7 | \$ 3,287,510 | \$ |
| - Accounts payable | | 3,517,578 | |
| - Accrued liabilities | | 661,833 | |
| | | ----- | --- |
| Total current liabilities | | 7,466,921 | |
| - Long-term and subordinated debt, net of unamortized discount .. | 7 | 8,870,045 | |
| - Accrued lease expense | 9 | 897,885 | |
| - Other long-term liabilities | | -- | |
| | | ----- | --- |
| Total liabilities | | 17,234,851 | |
| Preferred Stock | | | |
| - Preferred stock -- no par value | | | |
| \$100 mandatory redemption value: | | | |
| Authorized-5,000 shares, Issued and outstanding- no shares | | | -- |
| - Preferred stock -- no par value, | | | |
| Authorized -- 200,000 shares | | | |
| Issued and outstanding -- no shares | | | -- |
| Common Stockholders' Equity | | | |
| - Common stock -- no par value, | | | |
| Authorized -- 9,798,575 shares | | | |
| Issued and outstanding -- 3,984,874 and 4,257,601 at | | | |
| August 31, 2005 and 2006, respectively | | 17,130,483 | |
| - Retained deficit | | (13,148,735) | (|
| | | ----- | --- |
| Total common stockholders' equity | | 3,981,748 | |
| | | ----- | --- |
| Total liabilities and stockholders' equity | | \$ 21,216,599 | \$ |
| | | ===== | == |

See Notes to Financial Statements

27

RIVIERA TOOL COMPANY
STATEMENTS OF OPERATIONS

| | YEAR ENDED AUGUST 31 | | |
|---|----------------------|--------------|--------------|
| | 2004 | 2005 | 2006 |
| | ----- | ----- | ----- |
| Sales | \$24,689,221 | \$19,273,505 | \$24,041,337 |
| Cost of sales | 30,038,654 | 16,981,201 | 21,337,441 |
| | ----- | ----- | ----- |
| Gross profit (loss) | (5,349,433) | 2,292,304 | 2,703,896 |
| Selling and administrative expenses | 2,013,594 | 2,790,586 | 2,425,631 |
| | ----- | ----- | ----- |
| Income (loss) from operations | (7,363,027) | (498,282) | 278,265 |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | | |
|---|----------------|----------------|----------------|
| Other income (expense): | | | |
| - Interest expense | (871,900) | (1,643,299) | (1,913,064) |
| - Other | (6,551) | (15,469) | (4,418) |
| - Subordinated debt financing costs .. | -- | (345,198) | -- |
| | ----- | ----- | ----- |
| Total other expense, net | (878,451) | (2,003,966) | (1,917,483) |
| Loss before income taxes | (8,241,478) | (2,502,248) | (1,639,218) |
| | ----- | ----- | ----- |
| Income taxes | -- | -- | -- |
| | ----- | ----- | ----- |
| Net loss available for common shares | \$ (8,241,478) | \$ (2,502,248) | \$ (1,639,218) |
| | ===== | ===== | ===== |
| Basic and diluted loss per common share ... | \$ (2.18) | \$ (.65) | \$ (.39) |
| | ----- | ----- | ----- |
| Weighted-Average basic and diluted common shares outstanding | 3,774,346 | 3,835,750 | 4,257,601 |

See Notes to Financial Statements

28

RIVIERA TOOL COMPANY
STATEMENTS OF COMMON STOCKHOLDERS' EQUITY

| | COMMON STOCK | | RETAINED DEFICIT | TOTAL STOCKHOLDERS' EQUITY |
|--|--------------|--------------|---------------------|----------------------------------|
| | SHARES | AMOUNT | | |
| | ----- | ----- | ----- | ----- |
| Balance -- August 31, 2003 | 3,379,609 | \$15,115,466 | \$ (2,405,009) | \$12,710,457 |
| | ===== | ===== | ===== | ===== |
| - Sale of Common Stock | 394,737 | 1,310,912 | -- | 1,310,912 |
| - Net loss | -- | -- | (8,241,478) | (8,241,478) |
| | ===== | ===== | ===== | ===== |
| Balance -- August 31, 2004 | 3,774,346 | \$16,426,378 | \$ (10,646,487) | \$ 5,779,891 |
| | ===== | ===== | ===== | ===== |
| - Sale of Common Stock | 210,528 | 2,105 | -- | 2,105 |
| - Issuance of Options | -- | 702,000 | -- | 702,000 |
| - Net loss | -- | -- | (2,502,248) | (2,502,248) |
| | ----- | ----- | ----- | ----- |
| Balance -- August 31, 2005 | 3,984,874 | \$17,130,483 | \$ (13,148,735) | \$ 3,981,748 |
| | ===== | ===== | ===== | ===== |
| - Conversion of Term Debt to Common Stock | 272,727 | 150,000 | -- | 150,000 |
| - Net loss | -- | -- | (1,639,218) | (1,639,218) |
| | ----- | ----- | ----- | ----- |
| Balance -- August 31, 2006 | 4,257,601 | \$17,280,483 | \$ (14,787,953) | \$ 2,492,530 |
| | ===== | ===== | ===== | ===== |

See Notes to Financial Statements

29

Edgar Filing: RIVIERA TOOL CO - Form 10-K

RIVIERA TOOL COMPANY STATEMENTS OF CASH FLOWS

| | YEAR ENDED AUGUST 31 | | |
|---|----------------------|--------------------|------------------|
| | 2004 | 2005 | 2006 |
| OPERATING ACTIVITIES | | | |
| Net loss | \$(8,241,478) | \$(2,502,248) | \$(1,639,000) |
| Adjustments to reconcile net loss to net cash from (used in) operating activities: | | | |
| - Depreciation and amortization | 1,757,862 | 1,673,470 | 1,848,000 |
| - Debt discount amortization..... | -- | 104,000 | 198,000 |
| Decrease (increase) in operating assets: | | | |
| - Accounts receivable | (6,065,246) | 7,843,147 | (5,255,000) |
| - Costs in excess of billings on contracts in process .. | 11,539,523 | (2,175,301) | 2,950,000 |
| - Inventories | 10,258 | 1,864 | (13,000) |
| - Perishable tooling | (108,982) | 18,385 | (159,000) |
| - Prepaid expenses and other current assets | 58,940 | (218,394) | 123,000 |
| Increase (decrease) in operating liabilities: | | | |
| - Accounts payable | (111,662) | (1,391,315) | 1,227,000 |
| - Accrued outsourced contracts payable | (5,903,930) | -- | -- |
| - Accrued lease expense | 100,204 | 156,991 | 97,000 |
| - Accrued liabilities | 85,297 | 140,690 | (127,000) |
| - Deferred compensation | 166,475 | (166,474) | -- |
| - Other long-term liabilities | -- | -- | 16,000 |
| CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES | (6,712,739) | 3,484,815 | (734,000) |
| INVESTING ACTIVITIES | | | |
| - (Increase) decrease in other assets | (298,437) | 603,732 | 229,000 |
| - Purchases of property, plant and equipment | (1,040,319) | (247,569) | (126,000) |
| CASH FLOWS FROM (USED) IN INVESTING ACTIVITIES | (1,338,756) | 356,163 | 103,000 |
| FINANCING ACTIVITIES | | | |
| - Proceeds from issuance of convertible term debt | -- | 3,200,000 | -- |
| - Proceeds from issuance of convertible revolving note .. | -- | 6,534,727 | -- |
| - Proceeds from/(reduction in) overformula note | -- | 2,000,000 | (1,450,000) |
| - Debt issue costs | -- | (579,491) | -- |
| - Net borrowings (repayments) on revolving credit line .. | 3,867,172 | (9,849,532) | 3,262,000 |
| - Proceeds from issuance of long-term debt | 435,100 | -- | -- |
| - Principal payments on long-term debt | (606,059) | (1,877,646) | (1,250,000) |
| - Proceeds from/(repayment) of subordinated debt | 3,000,000 | (3,000,000) | -- |
| - Increase/ (decrease) of capital lease | 20,070 | (7,366) | (7,000) |
| - Deferred interest | 25,500 | (25,500) | -- |
| - Proceeds from sale of common stock | 1,310,912 | 2,105 | -- |
| CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES | 8,052,695 | (3,602,703) | 553,000 |
| INCREASE (DECREASE) IN CASH | 1,200 | 238,275 | (78,000) |
| Cash -- beginning of year | -- | 1,200 | 239,000 |
| Cash -- end of year | \$ 1,200 | \$ 239,475 | \$ 161,000 |
| Interest paid | \$ 481,900 | \$ 1,414,728 | \$ 1,800,000 |
| Conversion of term debt to common stock | \$ -- | \$ -- | \$ 150,000 |

See Notes to Financial Statements

30

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS

NOTE 1 -- NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

NATURE OF BUSINESS.

Riviera Tool Company (the "Company") designs, develops and manufactures custom and complex large scale metal stamping die systems used in the high-speed production of sheet metal stamped parts and assemblies for the automotive industry. These systems are mainly sold to DaimlerChrysler, General Motors Corporation, Mercedes-Benz, Peterbuilt Trucks, BMW and their tier one suppliers of sheet metal stamped parts and assemblies.

USE OF ESTIMATES.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Although management believes the estimates are reasonable, actual results could differ from those estimates.

SIGNIFICANT ESTIMATES.

The most significant estimates made by the Company are in the determination and recognition of revenue on contracts in process. Management's best estimates of costs to complete are based on costs incurred, engineers' cost projections, experience with customers or particular die systems and other analyses. Although management's estimates are not expected to materially change in the near term, the costs the Company could ultimately incur could differ from the amounts estimated.

REVENUE RECOGNITION.

The Company recognizes revenue on time and material contracts utilizing the completed-contract method. Revenue is recognized on all other contracts utilizing the percentage-of-completion method. Under the completed-contract method, the contract is considered complete and revenue is recognized when all costs have been incurred and the project has been approved by the customer. Under the percentage-of-completion method, estimated contract earnings are based on total estimated contract profits multiplied by the ratio of labor hours incurred to total estimated labor hours on the contract. Provisions for total estimated losses on contracts in process are recognized in the period such losses are determined. Changes in job performance, conditions and estimated profitability may result in revisions to costs and income and are recognized in the period such revisions are determined.

Amounts billed to customers for shipping and handling are included in net sales, while shipping and handling costs incurred by the Company are

Edgar Filing: RIVIERA TOOL CO - Form 10-K

included in cost of sales.

ACCOUNTS RECEIVABLE.

Accounts receivable obligations are due under normal trade terms. The Company reviews a customer's credit history before extending credit and in most cases files liens on tools sold to customers.

Management reviews accounts receivable periodically to determine if any amounts will potentially be uncollectible. Any amounts that are determined are included in the estimated uncollectible accounts receivable. As of August 31, 2005 and 2006, the Company had a \$153,124 for estimated uncollectible accounts receivable, and had \$84,365 and \$142,171 of unbilled accounts receivable (completed contracts for which revenue earned exceeds amounts billed), respectively. Although the estimated uncollectible accounts receivable is based on management's knowledge of current events and actions it may take in the future, the estimate may ultimately differ from actual results.

INVENTORIES.

Inventories are recorded at the lower of cost (first-in, first-out method) or market.

PROPERTY, PLANT AND EQUIPMENT.

Property, plant and equipment are recorded at cost. Depreciation is computed using the straight-line method over the estimated useful life of the asset as follows:

31

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS

NOTE 1 -- NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

PROPERTY, PLANT AND EQUIPMENT - CONTINUED

Table with 2 columns: ASSET and USEFUL LIVES. Rows include Leasehold Improvements (7-20), Office Furniture and Fixtures (3-10), Machinery and Equipment (5-20), Computer Equipment and Software (3-20), and Transportation Equipment (5-10).

Expenditures for maintenance and repairs are charged to expense as incurred. The Company capitalizes interest cost associated with construction in process. There was no capitalized interest in 2004, 2005 and 2006.

IMPAIRMENT OF LONG-LIVED ASSETS.

The Company reviews long-lived assets for impairment if changes in

Edgar Filing: RIVIERA TOOL CO - Form 10-K

circumstances or the occurrence of events suggest the remaining value may not be recoverable. An asset is deemed impaired and written down to its fair value if estimated related total future undiscounted cash flows are less than its book (carrying) value. The Company, in performing its evaluation of long-lived assets for impairment, utilized financial projections for five future years including total undiscounted cash flow. The analysis concluded that the estimated total undiscounted future cash flows were in excess of the carrying value of long-lived assets. Had the analysis concluded that the total undiscounted future cash flows been below the carrying value, an impairment charge of the difference between the carrying value and the lower of the total discounted cash flows or fair value would have been recorded.

PERISHABLE TOOLING.

Perishable tools are generally used up over five years, reported at cost as non-current assets in the balance sheet and amortized evenly over their useful lives.

INCOME TAXES.

Deferred income tax assets and liabilities are computed for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future. Such deferred income tax asset and liability computations are based upon enacted tax laws and rates applicable to periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amounts expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

EARNINGS PER SHARE.

Basic earnings per share ("EPS) excludes dilution and is computed by dividing earnings/(loss) available to common stockholders by the weighted-average common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised. Diluted EPS is computed by increasing the weighted average number of shares outstanding by the dilutive effect, if any, of the issuance of common stock for options outstanding under the 1996 Incentive Employee Stock Option Plan, as amended, 1998 Key Employee Stock Option Plan, convertible debt and the other non-employee options. Weighted average shares issuable upon the exercise of stock options that were not included in the (loss) earnings per share calculations were 831,000 in the year ended August 31, 2006.

STOCK-BASED COMPENSATION.

The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-based Compensation," and as permitted by this standard, will continue to apply the recognition and measurement principles prescribed under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", to its stock-based compensation (see Note 10). No stock-based compensation cost is

Edgar Filing: RIVIERA TOOL CO - Form 10-K

NOTES TO FINANCIAL STATEMENTS

NOTE 1 -- NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

STOCK-BASED COMPENSATION - CONTINUED.

reflected in net income (loss), as all options granted under its plan had an exercise price equal to the market value of the underlying common stock on the date of grant. Had the Company applied the fair value recognition principles of SFAS No. 123, there would be no impact on net income (loss) for the years ended August 31, 2004, 2005 and 2006.

BUSINESS SEGMENT REPORTING.

Based on the nature of its operations and products, the Company considers its business to be a single operating segment.

NEW ACCOUNTING STANDARDS.

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 123 (R), "Share-Based Payments" that will require compensation costs related to share-based payment transactions to be recognized in the financial statements. With limited exceptions, the amount of compensation cost will be measured based on the grant date fair value of the equity or liability instruments issued. In addition, liability awards will be re-measured each reporting period. Compensation costs will be recognized over the period that an employee provides services in exchange for the award. SFAS No. 123 (R) replaces SFAS No. 123, "Accounting for Stock-Based Compensation", and supercedes Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", and related interpretations. SFAS No. 123 (R) became effective on September 1, 2005 and the adoption of this standard did not have a material effect on the Company's financial statements.

Under the modified prospective method transition of SFAS 123R, compensation costs related to any non-vested portion of stock option awards outstanding at the adoption date are based on the grant date fair value of those awards. Since all stock options previously granted under the Company's plans were fully vested prior to August 31, 2002, there are no deferred compensation costs resulting from stock options to be accounted for on a prospective basis. There were no further stock options issued for all years presented.

In July 2006, the FASB issued FIN 48, "Accounting for Uncertainty in Income Taxes", which clarifies the accounting for uncertainty in tax positions. This Interpretation requires that the Company recognize in its financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective for our fiscal year ended August 31, 2007, with the cumulative effect of the change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact of adopting FIN 48 on its financial statements.

NOTE 2 -- BASIS OF PRESENTATION

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. During fiscal year 2005, the Company sustained a loss from operations of \$498,282 and a net loss of \$2,502,248 resulting in an accumulated deficit of \$13,148,735. For fiscal 2006, the Company realized income from operations of \$278,265 and a net loss of \$1,639,218 resulting in an accumulated deficit of \$14,787,953. These factors, among other things, raise substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any

Edgar Filing: RIVIERA TOOL CO - Form 10-K

adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company believes that the revolving line of credit and the funds generated from operations, will be sufficient to cover anticipated cash needs through fiscal 2007. However, depending on the Company's level of future sales, terms of such sales, financial performance and cash flow of existing contracts, such financing may not be sufficient to support operations. Therefore, the Company may be required to seek additional sources of funding.

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS

NOTE 3 -- SALES TO MAJOR CUSTOMERS

The nature of the Company's business is such that a limited number of customers comprise a majority of its business in any given year, even though the specific customers will differ from year to year. The following table summarizes the Company's sales to customers that represent more than 10% of annual sales in the particular year presented (in 000's):

| CUSTOMER | AUGUST 31 | | | | | |
|-------------------------------|-----------|------|----------|------|----------|------|
| | 2004 | % | 2005 | % | 2006 | % |
| - General Motors | \$ 938 | 4% | \$ 3,425 | 18% | \$ 210 | 1% |
| - Imperial Fabricators | -- | -- | -- | -- | 5,961 | 25% |
| - L+W Engineering | -- | -- | 2,429 | 13% | 3,797 | 16% |
| - Magna (and subsidiaries) .. | -- | -- | -- | -- | 4,760 | 20% |
| - Checker Motors | -- | -- | -- | -- | 1,839 | 7% |
| - DaimlerChrysler AG | 209 | 1% | 1,372 | 7% | 1,737 | 7% |
| - Oxford Automotive | 18,640 | 75% | 1,022 | 5% | -- | -- |
| - Others | 4,902 | 20% | 11,026 | 57% | 5,737 | 24% |
| Total Sales | \$24,689 | 100% | \$19,274 | 100% | \$24,041 | 100% |

Outstanding accounts receivable from three of these customers represented approximately 60 percent at August 31, 2005 and 2006 of the total accounts receivable.

During the year ended August 31, 2005, Gestamp Alabama ("Gestamp"), the alleged successor to Oxford Automotive, Inc. ("Oxford"), and Mercedes-Benz U.S. International, Inc. ("MBUSI") brought a civil action against the Company. On August 1, 2005, the Company reached a Settlement Agreement and Mutual Release with Gestamp and MBUSI. Under such settlement, Gestamp and MBUSI paid certain claims against the Company by its' subcontractors and the Company has agreed to provide certain services to Gestamp and MBUSI over the next three years. The value of such services total \$1.8 million which was accrued and expensed in fiscal 2004 and is recorded as a liability of the Company on its August 31, 2005 and 2006 balance sheets.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

NOTE 4 -- COSTS AND BILLINGS ON CONTRACTS IN PROCESS

Costs and billings on contracts in process are as follows:

| | AUGUST 31 | |
|--|-------------|--------------|
| | 2005 | 2006 |
| | ----- | ----- |
| - Costs incurred on contracts in process under the percentage-of-completion method | \$7,042,817 | \$12,981,159 |
| - Estimated net gross profit/(loss) | (25,000) | 675,000 |
| | ----- | ----- |
| Total | 7,017,817 | 13,656,159 |
| - Less progress payments received and billings to date .. | 4,173,373 | 13,761,870 |
| | ----- | ----- |
| Costs/(Billings) in excess of billings/(Costs) on contracts in process | \$2,844,444 | \$ (105,711) |

Included in estimated gross profit/(loss) for 2005 and 2006 are contracts with estimated loss accrued of \$190,430 and \$480,658, respectively.

34

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS

NOTE 5 -- INVENTORIES

Inventories consist of the following:

| | AUGUST 31 | |
|------------------------------|-----------|-----------|
| | 2005 | 2006 |
| | ----- | ----- |
| - Raw material stock..... | \$122,933 | \$138,839 |
| - Small tools and supplies.. | 113,504 | 111,123 |
| | ----- | ----- |
| Total..... | \$236,437 | \$249,962 |
| | ===== | ===== |

NOTE 6 -- PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following:

| | AUGUST 31 | |
|--|-----------|-------|
| | 2005 | 2006 |
| | ----- | ----- |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | |
|---|--------------|--------------|
| - Leasehold improvements..... | \$ 1,489,302 | \$ 1,338,712 |
| - Office furniture and fixtures..... | 174,524 | 104,313 |
| - Machinery and equipment..... | 23,135,344 | 21,696,157 |
| - Computer equipment and software..... | 2,854,788 | 1,264,779 |
| - Transportation equipment..... | 109,782 | 102,036 |
| | ----- | ----- |
| Total cost | 27,763,740 | 24,505,997 |
| - Accumulated depreciation and amortization..... | 16,860,895 | 15,067,049 |
| | ----- | ----- |
| Property, plant and equipment, net... | \$10,902,845 | \$ 9,438,948 |
| | ===== | ===== |

NOTE 7 -- LONG-TERM AND SUBORDINATED DEBT

The Company's long-term and subordinated debt, which is subject to certain covenants discussed below, consists of the following:

| DEBT TYPE | AUGUST 31, | |
|---|-------------|-------------|
| | 2005 | 2006 |
| ----- | ----- | ----- |
| CONVERTIBLE REVOLVING NOTE | | |
| - The convertible revolving working capital credit line is collateralized by substantially all assets of the Company and provides for borrowing, subject to certain collateral requirements, up to \$10 million. The credit line is due May 17, 2008, and bears interest, payable monthly, at prime rate plus 1.25% (as of August 31, 2006, an effective rate of 9.5%)..... | \$6,534,727 | \$9,797,238 |
| OVERFORMULA | | |
| - The overadvance loan is due February 1, 2007 and bears interest at prime rate plus 1.25% (as of August 31, 2006, an effective rate of 9.5%)..... | 2,000,000 | 550,000 |
| SECURED CONVERTIBLE TERM NOTE | | |
| - The convertible term note is due May 17, 2008 and is payable in monthly installments of \$96,970 commencing September 1, 2005, plus interest at prime rate plus 4%, (as of August 31, 2006, an effective rate of 12.25%)..... | 3,200,000 | 2,036,364 |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| DEBT TYPE | AUGUST 31, | |
|---|--------------|--------------|
| | 2005 | 2006 |
| NOTES PAYABLE TO BANK | | |
| - Subordinated note payable to bank is due January 1, 2008 and is payable in monthly installments of \$31,000, including interest at 11%..... | 1,008,124 | 770,977 |
| OTHER | | |
| - Other..... | 12,704 | 4,835 |
| Total debt..... | 12,755,555 | 13,159,414 |
| Less: unamortized debt discount..... | 598,000 | 399,750 |
| Less: current portion of long-term debt and unamortized debt discount... | 3,287,510 | 1,757,631 |
| Long-term debt, net of unamortized discount..... | \$ 8,870,045 | \$11,002,033 |

On May 17, 2005, the Company executed a new senior loan facility agreement with Laurus Master Fund LTD. ("Laurus"). Under such financing, the Company entered into a Securities Purchase Agreement and a Security Agreement (collectively, the "Agreements"). Pursuant to these agreements, the Company received a Secured Convertible Term Loan (the "Term Loan") in the aggregate principal amount of \$3.2 million as well as a Revolving Credit Note (the "Revolving Facility") with a maximum availability of \$11.0 million. The Revolving Facility is convertible by Laurus into shares of the Company's common stock at a rate of \$1.66 per share. The Agreement is subject to certain restrictions and various covenants, including a borrowing base formula of ninety percent of eligible accounts receivable and fifty percent of the lesser of work-in-process inventory or \$5 million. The Term Loan monthly installments may be paid in Company common stock if the average closing price of the Company's common stock for five trading days prior to due date is greater or equal to 115% of the fixed conversion price (\$1.66) and the amount of such conversion does not exceed 25% of the aggregate trading dollar volume of the Company's common stock for the period of 22 trading days immediately preceding such conversion date. In addition, the Company issued an option to Laurus for the purchase of 650,000 shares of its Common Stock at an exercise price of \$.01. The Company recorded the cost of this option as debt discount. The debt discount was determined by calculating the difference between the closing price of the stock on May 17, 2005 (the date of the option issuance) and the option exercise price of \$.01 per share. The closing price on May 17, 2005 was \$.93 per share, thus the total debt discount of the option was \$702,000. The debt discount is being amortized over the term of the financing. During fiscal 2006 and 2005, the Company recorded \$192,250 and \$104,000 in debt discount expense, respectively.

Laurus has agreed that it will not convert either the Term Loan or any loans under the Revolving Facility into shares of the Company's Common Stock in amounts that would cause it to obtain an aggregate beneficial ownership of the Company's Common Stock exceeding 4.99% at any given time (or 19.99% in the event such limitation is suspended upon the occurrence of an "event of default" under any of the Agreements). The Company and Laurus agreed to customary terms and conditions including, but not limited to, the filing of a registration statement

Edgar Filing: RIVIERA TOOL CO - Form 10-K

within 60 days from the date of the Agreements of shares of the Company's Common Stock issuable (i) upon exercise of the Option, (ii) upon conversion of the Term Loan, and (iii) upon conversion of up to \$2.0 million under the Revolving Facility. The Company has an obligation to register an additional \$2.0 million under the Revolving Facility upon issuance by the Company of an additional note evidencing such indebtedness.

In conjunction with the May 17, 2005 senior loan facility agreement, the Company issued options to purchase 650,000 shares at \$.01 per share. The issuance of the 650,000-share option triggered a price protection clause related to the Series A Warrants. Under the Series A Warrant agreements, if the Company issued warrants or options below the strike price (\$5.07 and \$5.53), the exercise price of the outstanding Series A Warrants would adjust to the lower exercise price (\$.01 per share). 210,528 warrants were exercised during 2005 at a price of \$.01 per share.

On December 9, 2005, the Company agreed to convert \$150,000 of Principal of its Convertible Note Payable into 272,727 shares of common stock at a conversion rate of 4.55 per share. In addition, on September 1, 2006, the Company agreed to convert \$50,000 of principal of its Convertible Note Payable into 142,857 shares of common stock at a conversion rate of \$.35 per share.

36

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS

NOTE 7 -- LONG-TERM AND SUBORDINATED DEBT - CONTINUED

Minimum scheduled principal payments on long-term debt to maturity as of August 31, 2006, are as follows:

| FISCAL YEAR ENDED AUGUST 31, | AMOUNT |
|------------------------------|--------------|
| ----- | ----- |
| - 2007..... | \$ 1,441,631 |
| - 2008..... | 11,522,756 |
| - 2009..... | 195,027 |
| - 2010..... | -- |
| - 2011..... | -- |
| | ----- |
| Total..... | \$13,159,414 |
| | ----- |

The estimated fair value of the Company's notes payable approximates its carrying amount.

NOTE 8 -- FEDERAL INCOME TAXES

The provision for federal income taxes is as follows:

| AUGUST 31 | | |
|-----------|------|------|
| ----- | | |
| 2004 | 2005 | 2006 |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | ---- | ---- | ---- |
|-------------------------|------|------|------|
| - Current expense..... | \$-- | \$-- | \$-- |
| - Deferred expense..... | -- | -- | -- |
| | --- | --- | --- |
| Income tax expense... | \$-- | \$-- | \$-- |
| | === | === | === |

The difference between the federal statutory tax rate and the Company's effective rate was:

| | AUGUST 31 | | |
|------------------------------------|-----------|-------|-------|
| | ----- | ----- | ----- |
| | 2004 | 2005 | 2006 |
| | ---- | ---- | ---- |
| - Federal statutory tax rate..... | 34% | (34%) | (34%) |
| - Effect of valuation allowance... | (34%) | 34% | 34% |
| | --- | --- | --- |
| Effective tax rate..... | -- | -- | -- |
| | === | === | === |

The details of the net deferred tax liability are as follows:

| | AUGUST 31 | |
|---|----------------|----------------|
| | ----- | ----- |
| | 2005 | 2006 |
| | ----- | ----- |
| Deferred tax liabilities: | | |
| - Depreciation..... | \$ (3,287,537) | \$ (3,391,000) |
| | ----- | ----- |
| Deferred tax assets: | | |
| - Alternative minimum tax credit carryforward... | 164,288 | 164,288 |
| - Accrued lease expense..... | 305,281 | 272,000329 |
| - Deferred compensation and other items..... | 128,867 | 808, |
| - Net operating loss carryforward..... | 7,303,721 | 7,111,000 |
| | ----- | ----- |
| Total deferred tax assets..... | 7,902,157 | 8,355,288 |
| - Valuation allowance recognized for net deferred tax assets..... | (4,614,620) | (4,964,288) |
| | ----- | ----- |
| Net deferred tax liability..... | \$ -- | \$ -- |
| | ===== | ===== |

The net operating loss carryforwards will expire, if unused, commencing fiscal 2022 through fiscal 2006.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

NOTE 9 -- OPERATING LEASES

The Company leases its manufacturing and office facilities under a noncancellable operating lease that expires on October 31, 2018. The agreement provides for annual lease payments plus an escalation of approximately \$.14 per square foot for the lease term. The Company has an option to renew this lease for an additional 10-year term at a rate based upon the then prevailing market rates for similar-type properties. Generally accepted accounting principles require that rent expense related to this type of lease be recognized ratably over the term of the lease. The difference between the rent payments made and the amount of expense recognized has been recorded as accrued lease expense (a liability). For the years ended August 31, 2004, 2005 and 2006, the cash payments made exceeded the lease expense by \$100,204, \$156,990 and \$97,199, respectively. The Company has various operating leases, including the noncancellable operating lease noted above, that expire during the next 15 years. Rent expense under these leases for the years ended August 31, 2004, 2005 and 2006 amounted to \$1,098,955, \$1,155,522, and \$1,066,603, respectively.

On March 31, 2006, the Company entered into a sublease with another company for space in the Company's facility. The agreement commenced March 31, 2006 and expires on March 31, 2009. The agreement provides for annual lease payments ranging from \$63,000 to \$65,545.

The following is a schedule of future minimum rent payments required under operating leases that have initial or remaining noncancellable lease terms in excess of one year as of August 31, 2006.

| YEAR ENDING AUGUST 31, | LEASE PAYMENTS |
|------------------------------------|-------------------|
| ----- | ----- |
| - 2007..... | \$ 1,013,135 |
| - 2008..... | 1,039,332 |
| - 2009..... | 1,064,351 |
| - 2010..... | 1,090,548 |
| - 2011..... | 1,083,925 |
| - 2012 and after..... | 9,996,528 |
| | ----- |
| Total minimum payments required... | \$15,287,819 |
| | ===== |

NOTE 10 -- RETIREMENT PLANS

The Company has a profit-sharing plan that covers substantially all employees. The plan includes a 401(k) deferred-compensation option and a Company matching contribution. The plan allows for discretionary Company contributions as determined annually by the Company's Board of Directors. No discretionary contributions were made for the years-ended August 31, 2004, 2005, and 2006. Effective January 1, 2002, the Company suspended its matching share of the employees' contribution.

The Company has an Executive Deferred Compensation Plan with an officer who retired December 31, 2004. Under the plan, the Company will pay to the retired individual, his heirs and assignees a retirement benefit equal to \$50,000 per year for five years. At the time of retirement, the Company had a key-man life insurance policy for \$250,000 on the executive. During fiscal 2005, the Company transferred the policy to the retired individual based upon a value of \$100,000. In addition, the Company paid \$107,840 during fiscal 2005 and the remaining

Edgar Filing: RIVIERA TOOL CO - Form 10-K

liability of \$42,160 in fiscal 2006.

NOTE 11 -- STOCK OPTION PLANS

The Company's 1996 Stock Option Plan (the "Option Plan") was adopted by the Board of Directors and approved by the stockholders on October 31, 1996. Under the Option Plan, 250,000 shares of Common Stock were reserved for issuance and are intended to qualify as incentive stock options under the Internal Revenue Code of 1986, as amended. Stock options granted to Company personnel under the Option Plan are at exercise prices equal to the market value of the stock on the date of grant. The options vest one year from the date of grant and recipients must be employed by the Company at the time of exercise.

38

RIVIERA TOOL COMPANY
NOTES TO FINANCIAL STATEMENTS

NOTE 11 -- STOCK OPTION PLANS - CONTINUED

The Company's 1998 Key Employee Stock Option Plan (the "Key Option Plan") was adopted by the Board of Directors and approved by the stockholders on December 16, 1998. Under the Key Option Plan, 200,000 shares of Common Stock were reserved for issuance and do not qualify as incentive stock options under the Internal Revenue Code of 1986, as amended. Stock options granted to Company personnel and Directors under the Key Option Plan are at exercise prices equal to the market value of the stock on the date of grant. The options vest one year from the date of grant and recipients must be employed by the Company at the time of exercise.

A summary of the status of the Option Plan and Key Option Plan during the years' presented is as follows:

| 1996 STOCK OPTION PLAN, AS AMENDED | SHARES | WEIGHTED AVERAGE EXERCISE PRICE |
|---|----------|------------------------------------|
| ----- | ----- | ----- |
| Outstanding at end of year, August 31, 2003 | 110,000 | \$ 4.83 |
| | ===== | ===== |
| Fiscal Year Ended August 31, 2004 | | |
| - Stock options granted | -- | -- |
| | ----- | ----- |
| Outstanding at end of year, August 31, 2004 | 110,000 | \$ 4.83 |
| | ===== | ===== |
| Fiscal Year Ended August 31, 2005 | | |
| - Stock options forfeited..... | (10,000) | \$6.625 |
| - Stock options forfeited..... | (20,000) | \$ 3.75 |
| | ----- | ----- |
| Outstanding at end of year, August 31, 2005 | 80,000 | \$ 4.83 |
| | ===== | ===== |
| Fiscal Year Ended August 31, 2006 | | |
| - Stock options granted..... | -- | -- |
| | ----- | ----- |
| Outstanding at end of year, August 31, 2006 | 80,000 | \$ 4.83 |
| | ===== | ===== |
| 1998 KEY EMPLOYEE STOCK OPTION PLAN | | |
| Outstanding at end of year, August 31, 2003 | 103,000 | \$ 5.20 |
| | ===== | ===== |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | |
|---|---------|---------|
| Fiscal Year Ended August 31, 2004 | | |
| - Stock options granted..... | -- | -- |
| | ----- | ----- |
| Outstanding at end of year, August 31, 2004 | 103,000 | \$ 5.20 |
| | ===== | ===== |
| Fiscal Year Ended August 31, 2005 | | |
| - Stock options forfeited..... | (1,000) | \$ 3.75 |
| - Stock options forfeited..... | (1,000) | \$6.625 |
| | ----- | ----- |
| Outstanding at end of year, August 31, 2005 | 101,000 | \$ 5.20 |
| | ===== | ===== |
| Fiscal Year Ended August 31, 2006 | | |
| - Stock options granted/(forfeited)..... | -- | -- |
| | ----- | ----- |
| Outstanding at end of year, August 31, 2006 | 101,000 | \$ 5.20 |
| | ===== | ===== |

39

RIVIERA TOOL COMPANY NOTES TO FINANCIAL STATEMENTS

NOTE 12 -- WARRANTS AND OPTION

On March 16, 2004, the Company sold 394,737 shares of common stock in a private placement with four accredited investors for \$1,500,000. In connection with this purchase, the Company issued Series A Warrants for eighty percent warrant coverage of the initial shares purchased (315,792 shares) with half of such warrants having an exercisable price of 110% of the average of the 20 consecutive Closing Prices immediately prior to March 16, 2004 (exercise price of \$5.07 per share) and the other half with an exercise price of 120% of the average of the 20 consecutive Closing Prices immediately prior to March 16, 2004 (exercise price of \$5.53 per share). Such Series A Warrants are exercisable for five years commencing six months from the Closing date. In addition, the Company issued Series A Warrants to purchase up to 20,000 shares of common stock at the same terms to the broker of the transaction.

In conjunction with the May 17, 2005 senior loan facility agreement, the Company issued options to purchase 650,000 shares at \$.01 per share. The issuance of the 650,000-share option triggered a price protection clause related to the Series A Warrants. Under the Series A Warrant agreements, if the Company issued warrants or options below the strike price (\$5.07 and \$5.53), the exercise price of the outstanding Series A Warrants would adjust to the lower exercise price (\$.01 per share). 210,528 warrants were exercised during 2005 at a price of \$.01 per share. The remaining warrants for 125,792 shares, which were not exercised, expired during fiscal 2006.

40

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Deloitte & Touche LLP had been the public accounting firm retained by the Company since 1999 and resigned on January 13, 2005. Riviera and Deloitte agreed that the resignation was not the result of any disagreement between the Company

Edgar Filing: RIVIERA TOOL CO - Form 10-K

and Deloitte & Touche, LLP on matters of accounting principles, practices, financial statement disclosure, auditing scope or procedure. On February 14, 2006, the Company appointed BDO Seidman, LLP as the Company's new independent registered public accounting firm for fiscal year ended August 31, 2006.

ITEM 9A. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures: The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15e, and 15d-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the period covered by this report. Based upon such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

Changes in Internal Control Over Financial Reporting: There were no changes in the Company's internal control over financial reporting during the Company's fourth fiscal quarter ended August 31, 2006, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

The Company is not currently an accelerated or large accelerated filer and is not currently subject to the internal control reporting requirements under Section 404 of the Sarbanes-Oxley Act until its next fiscal year, which will end on August 31, 2007. The Company has begun documentation of processes for its internal controls and will comply with Section 404 as required.

ITEM 9B. OTHER INFORMATION

Not applicable

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Our present Directors and Executive Officers are as follows:

| POSITION | CLASS OF DIRECTOR | BOARD OF DIRECTORS | AUDIT |
|------------------------|----------------------------------|-----------------------|-------|
| Kenneth K. Rieth..... | III | CHAIRMAN | |
| James V. Gillette..... | III | X | CHAIR |
| Dr. Jay S. Baron..... | II | X | X |
| J. Dann Engels..... | I | X | X |
| Peter C. Canepa..... | C.F.O, Treasurer, Secretary | | |
| Thomas J. Winters..... | Vice President of Sales | | |
| Brian Rieth..... | Vice President & General Manager | | |

There are no family relationships among any of the directors or executive officers of the Company with the exception of Brian Rieth whose compensation is based upon an arms-length transaction upon prevailing salaries for similar positions within the industry.

Set forth below is each Director and Executive Officer's name and the year in

Edgar Filing: RIVIERA TOOL CO - Form 10-K

Directors who are employees of Riviera Tool Company receive no additional compensation for serving on the board of directors. On an annual basis, a non-employee director receives a fee of \$5,000.

COMMITTEES OF THE BOARD AND MEETINGS

The Board held four meetings during the fiscal year ended August 31, 2006. All directors attended at least 75% of the meetings of the Board during fiscal 2006. Our Board has an Audit Committee, a Compensation Committee and a Nominating/Corporate Governance Committee.

The Audit Committee, which presently consists of Messrs. Gillette, Baron and Engels held five meetings during fiscal 2006. All members attended at least 80% of the meetings. In the event a member was unable to participate in any given meeting, the Chairman of the Audit Committee briefed, in full, such absentee member as to the discussion at such meeting. The Audit Committee reviews and satisfies itself as to the adequacy of the structure of our financial organization and as to the proper implementation of our financial reporting and accounting policies. Mr. Gillette serves as Chairman of the Audit Committee, and our Board has determined that Mr. Gillette is an "Audit Committee financial expert" as defined in Item 401 of Regulation S-K. We believe that each of our Audit Committee members is financially sophisticated and able to read and understand our financial statements. A copy of the Audit Committee Charter is attached as Exhibit 14.3 on the Company's Annual Report on Form 10K.

42

The Compensation Committee, which presently consists of Messrs. Gillette, Baron and Engels and makes recommendations to the Board as to salaries, bonuses, and other forms of compensation for our Chief Executive Officer, other executive officers, and other members of senior management. Dr. Baron serves as Chairman of the Compensation Committee. During fiscal 2006 the Compensation Committee held no meetings. A copy of the Compensation Committee Charter is attached as Exhibit 14.4 on the Company's Annual Report on Form 10K.

Our Nominating/Corporate Governance Committee, which consists of Messrs. Gillette, Baron and Engels, is responsible for identifying and evaluating nominees for director and for recommending the nominees for election at our Annual Meeting of Stockholders. During fiscal 2006, the Nominating/Corporate Governance Committee held one meeting. Mr. Gillette serves as Chairman of the Nominating/Corporate Governance Committee. Each of the members of the Nominating/Corporate Governance Committee is independent as defined by Section 803 to the AMEX Company Guide. The Nominating/Corporate Governance Committee recommend for nomination the director nominee set forth in this Proxy Statement. In evaluating the suitability of individuals for Board membership, our Nominating/Corporate Governance Committee takes into account many factors, including whether the individual meets requirements for independence; the individual's general understanding of the various disciplines relevant to the success of a publicly-traded company; the individual's understanding of our businesses and markets; the individual's professional expertise and educational background; and other factors that promote diversity of views and experience. Our Nominating/Corporate Governance Committee evaluates each individual in the context of our Board as a whole, with the objective of recommending a group of directors that can best perpetuate the success of the business and represent stockholder interests through the exercise of sound judgment, using its diversity of experience. In determining whether to recommend a director for re-election, our Nominating/Corporate Governance Committee considers a director's past attendance at meetings and participation in, and contributions

Edgar Filing: RIVIERA TOOL CO - Form 10-K

to, the activities of the Board. Our Nominating/Corporate Governance Committee has not established any specific minimum qualification standards for nominees to our Board, although from time to time our Board may identify certain skills or attributes (e.g., financial experience and investment advisory and sub-advisory management experience) as being particularly desirable to help meet specific Company needs that have arisen. Our Nominating/Corporate Governance Committee does not distinguish between nominees recommended by stockholders and other nominees.

In identifying potential candidates for Board membership, the Nominating/Corporate Governance Committee relies on suggestions and recommendations from Board members, management and others. The Nominating/Corporate Governance Committee may also retain search firms to assist it in identifying potential candidates for director, gathering information about the background and experience of such candidates and acting as an intermediary with such candidates. Currently, no such firms have been retained. A copy of the Corporate Governance Committee Charter is attached as Exhibit 14.2 on the Company's Annual Report on Form 10K.

CORPORATE GOVERNANCE

We monitor regulatory developments and review our policies, processes and procedures in the area of corporate governance to respond to such developments. As part of those efforts, we review federal laws affecting corporate governance, as well as rules adopted by the U.S. Securities and Exchange Commission and AMEX.

CODE OF ETHICS AND BUSINESS CONDUCT

The Board has adopted a Code of Ethics and Business Conduct ("Code of Ethics") that applies to all of our employees, officers and directors. Our Code of Ethics constitutes our "code of ethics" within the meaning of Section 406 of the Sarbanes-Oxley Act and the "code of conduct" under AMEX Rules. A copy of the Code of Ethics is attached as Exhibit 14.1 on the Company's Annual Report on Form 10K.

ITEM 11. EXECUTIVE COMPENSATION

The following table provides information about the compensation of the Company's Chief Executive Officer and three other most highly compensated officers at fiscal years ended August 31, 2004, 2005, and 2006. The additional table provides detailed information about the employees' stock options.

43

SUMMARY COMPENSATION TABLE

| NAME AND PRINCIPAL POSITION | YEAR | ANNUAL COMPENSATION | | | LONG-TERM COMPENSATION SECURITIES | | ALL OTHER COMP |
|---|------|---------------------|-----------|------------------------|-----------------------------------|------------------|----------------|
| | | SALARY | BONUS (1) | OTHER ANNUAL COMP. (2) | INCENTIVE STOCK OPTIONS | RESTRICTED STOCK | |
| KENNETH K. RIETH..... President, CEO and | 2006 | \$250,000 | \$ -- | \$-- | \$-- | \$-- | \$ |
| | 2005 | \$250,000 | \$ -- | \$-- | \$-- | \$-- | \$ |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | | | | | | | |
|-------------------------------------|------|-----------|----------|------|------|------|------|----|
| Chairman | 2004 | \$250,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| BRIAN RIETH..... | 2006 | \$175,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| Vice President & General Manager | 2005 | \$175,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| | 2004 | \$147,000 | \$20,000 | \$-- | \$-- | \$-- | \$-- | \$ |
| PETER C. CANEPA..... | 2006 | \$160,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| Secretary, Treasurer and CFO | 2005 | \$140,000 | \$20,000 | \$-- | \$-- | \$-- | \$-- | \$ |
| | 2004 | \$140,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| THOMAS J. WINTERS..... | 2006 | \$140,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| Vice President of Sales | 2005 | \$140,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |
| | 2004 | \$140,000 | \$ -- | \$-- | \$-- | \$-- | \$-- | \$ |

- (1) Does not include any value that might be attributable to job-related personal benefits, the annual value of which has not exceeded the lesser of 10% of annual salary plus bonus or \$50,000 for each executive officer.
- (2) The Named Executives each received certain perquisites, the aggregate value of which did not exceed, as to any Named Executive in any of the last three fiscal years, the lesser of \$50,000 or 10% of such Named Executive's annual salary and bonus.
- (3) Compensation consisted of the dollar value of insurance premiums paid by the Company with respect to a life insurance policy on behalf of the Named Executive Officer.

OPTION GRANTS TABLE

No stock options were granted during fiscal year ended August 31, 2006.

OPTION EXERCISES TABLE

The following table provides information on the value of options held by each of the executive officers of the Company at August 31, 2006 measured in terms of the closing price of the Company's Common Shares on that day. There were no options exercised by any officer during the year.

OPTION EXERCISES TABLE

| NAME AND PRINCIPAL POSITION | SHARES ACQUIRED ON EXERCISE | VALUE REALIZED | NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS/SARS AT AUGUST 31, 2006 EXERCISABLE | VALUE OF U OPTIONS MONEY OP AUGUST |
|---|--------------------------------------|-------------------|--|---|
| | | | (shares) | |
| Kenneth K. Rieth - President, C.E.O. & Chairman..... | -- | -- | 100,000 (1) | \$ |
| Peter C. Canepa - Secretary, Treasurer and CFO..... | -- | -- | 30,000 (2) | \$ |
| Thomas J. Winters Vice President of Sales..... | -- | -- | 30,000 (2) | \$ |
| Brian Rieth, Vice President of Manufacturing... | -- | -- | -- | |

- (1) On November 2, 1998, Mr. Rieth was granted a stock option for 50,000 shares, exercisable at \$6.625 per share under the 1998 Key Employee Stock

Edgar Filing: RIVIERA TOOL CO - Form 10-K

Option Plan, expiring November 2, 2008. On November 24, 2000, Mr. Rieth was granted a stock option for 50,000 shares, exercisable at \$3.75 per share after November 24, 2000 and expires November 2, 2009.

44

- (2) On November 2, 1998, Messrs. Winters and Canepa were granted stock options for 10,000 shares each, exercisable at \$6.625 per share under the 1996 Incentive Employee Stock Option Plan, as amended, expiring November 2, 2008. On November 24, 2000, Messrs. Winters and Canepa were granted stock options for 20,000 shares each, exercisable at \$3.75 per share after November 24, 2000 and expire November 2, 2009.

The Company has shares available for future issuance under the above equity compensation plans as of August 31, 2006 as follows:

| PLAN CATEGORY | NUMBER OF SECURITIES TO BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS | WEIGHTED-AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS | NUMBER OF REMAINING A FUTURE ISS EQUITY CO PL |
|---|---|--|---|
| EQUITY COMPENSATION PLANS APPROVED BY SECURITY HOLDERS: | | | |
| 1996 Stock Option Plan, as amended | 80,000 shares | \$4.83 per share | 170,00 |
| 1998 Key Employee Stock Option Plan | 101,000 shares | \$5.20 per share | 99,00 |
| Total | 181,000 shares | \$5.05 per share | 269,00 |

COMPENSATION COMMITTEE REPORT

The duty of the Committee is to recommend to the Board of Directors the remuneration arrangements for Kenneth K. Rieth, President and Chief Executive Officer of the Company, as well as grant stock options under the Company's 1996 Incentive Stock Option Plan, as amended, and the 1998 Key Employee Stock Option Plan. The Company's Board of Directors has given Mr. Rieth the authority to set the compensation for senior management.

COMPENSATION PROGRAMS

BASE SALARY: The Committee reviews each officer's salary annually. In determining appropriate salary levels, consideration is given to scope of responsibility, experience, Company and individual performance as well as pay practices of other companies relating to executives with similar responsibility.

In addition, with respect to the base salary of Mr. Rieth, the Compensation Committee has acknowledged the longevity of Mr. Rieth's service to the Company and its belief that Mr. Rieth is an excellent representative of the Company within the industry. In assessing Mr. Rieth's compensation, the committee engaged an independent firm to perform a review of his proposed compensation. Upon completion of such review, the Board of Directors established Mr. Rieth's base salary on April 25, 2003. This base compensation consists of a regular payroll payment of \$250,000 per year plus an annual bonus equal to 3.5% of the Company's income from operations before such bonus expense. Messrs. Canepa received a base salary of \$160,000 for fiscal 2006.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

BONUS AWARDS: The Company's officers may be considered for annual cash bonuses, which are awarded to recognize and reward corporate and individual performance based on meeting specified goals and objectives. The plan in effect for fiscal 2005 for Mr. Rieth did not provide a bonus to Mr. Rieth. In determining a bonus to Mr. Rieth, the Committee reviews compensation levels and financial results available to it for chief executive officers for similarly sized companies as well as those located near the Company's headquarters. Mr. Rieth recommends to the Committee Mr. Canepa's bonus based on his review of corporate and his individual performances as well as the performance bonus the management team awards to employees of the Company other than Messrs. Canepa and Rieth.

STOCK OPTION: Under the Company's 1996 Incentive Stock Option Plan, as amended, stock options may be granted to the Company's key employees including Messrs. Rieth and Canepa. The number of options granted is determined by the subjective evaluation of the person's ability to influence the Company's long-term growth and profitability. For fiscal 2006, no stock options were issued under such plan.

45

Under the Company's 1998 Key Employee Stock Option Plan, stock options may be granted to the Company's key employees and directors including Messrs. Rieth, Baron, Engels, Gillette and Canepa. The number of options granted is determined by the subjective evaluation of the person's ability to influence the Company's long-term growth and profitability. For fiscal 2005, no stock options were issued under such plan.

Stock options are granted with an exercise price equal to the market price of the Common Shares on the date of grant. Since the value of an option bears a direct relationship to the Company's stock price, it is an effective incentive for employees to create value for shareholders. The Committee therefore views stock options as an important component of its future compensation policy.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following table sets forth information with respect to the beneficial ownership of the Company's common stock as of November 29, 2006 with respect to (i) each stockholder known by the Company to be the beneficial owner of 5% of the Company's common stock; (ii) each of the Company's directors; (iii) each Executive Officer or Significant Employee listed in the Summary Compensation Table under the heading "Executive Compensation" and (iv) all directors and executive officers as a group. On the table, 4,400,458 shares of common stock were issued and outstanding. Unless otherwise indicated, all persons named as beneficial owners of common stock have sole voting power and sole investment power with respect to the shares indicated as beneficially owned.

BENEFICIAL OWNERSHIP TABLE

| NAMED EXECUTIVE, DIRECTOR, BENEFICIAL HOLDER OR IDENTITY OF GROUP | COMMON SHARES BENEFICIALLY OWNED | PERCENTAGE OF TOTAL COMMON SHARES OF THE COMPANY |
|--|---|---|
| Kenneth K. Rieth, Director | 767,116 | 17.4% |

Edgar Filing: RIVIERA TOOL CO - Form 10-K

| | | |
|--|------------|-------|
| J. Dann Engels, Director | -- | -- |
| Dr. Jay S. Baron, Director | -- | -- |
| James V. Gillette, Director | 1,000 | * |
| Peter C. Canepa, Executive | 35,512 (2) | 0.8 |
| Thomas J. Winters, Executive | 20,000 (2) | 0.5 |
| Brian Rieth, Executive | -- | -- |
| | ----- | ---- |
| ALL NAMED EXECUTIVES AND DIRECTORS AS A GROUP (7 PERSONS) | 823,628 | 18.7% |
| | ----- | ---- |

- (1) Prior to August 3, 2006, Riviera Holding Company, 100% owned by Kenneth K. Rieth, President and CEO of Riviera Tool Company, owned 667,116 shares of the Common Shares of Riviera Tool Company. On August 3, 2006, Riviera Holding Company was liquidated. The only assets held by Riviera Holding Company were 667,116 shares of Riviera Tool Company. Such stock was distributed to Kenneth K. Rieth in exchange of all the outstanding stock of Riviera Holding Company held by Mr. Rieth. In addition, amount includes 100,000 shares, which Mr. Rieth has the right to acquire through exercise of stock options granted under the 1998 Key Employee Stock Option Plan.
- (2) Amount includes 20,000 and 30,000 shares of which Mr. Winters and Mr. Canepa, respectively, each have the right to acquire through exercise of a stock option grant under the 1996 Incentive Stock Option Plan.
- * Beneficial ownership of less than 0.1% of the class.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

46

Section 16(a) of the Securities Exchange Act of 1934 requires Riviera's directors and executive officers and persons who own more than 10% of a registered class of the Company's equity securities, file reports of ownership on Forms 3,4,and 5 with the SEC. Officers, directors and beneficial owners of greater than 10% of the Company's Common Shares are required by the SEC's regulations to furnish the Company with copies of all Forms 3, 4 and 5 forms they file.

Based solely on the Company's review of the copies of such forms it has received and written representations from certain reporting persons that they were not required to file reports on Form 5 for the fiscal year ended August 31, 2006, the Company believed that all its officers, directors and beneficial owners of greater than ten percent of the Company's Common Shares have filed all reports applicable to them with respect to transactions during the fiscal year ended August 31, 2006.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

The members of the compensation committee during fiscal year ended 2006 were J. Dann Engels, James V. Gillette and Dr. Jay S. Baron. Neither Messrs. Engels, Gillette nor Dr. Baron were ever an officer or employee of the Company or any of its subsidiaries, and none of them had any relationship requiring disclosure by the Company under Item 404 of Regulation S-K for the fiscal year ended 2006.

Edgar Filing: RIVIERA TOOL CO - Form 10-K

INDEMNIFICATION OF OFFICERS AND DIRECTORS

Our by-laws provide for a broad right for indemnification for any person who is or was involved in any manner in any threatened, pending, or completed investigation, claim, action, suit, or proceeding by reason of the fact that the person had agreed to become a director, officer, employee, or agent of our company.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been informed that in the opinion of the Commission this type of indemnification is against public policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against liabilities arising under the Securities Act (other than the payment by the registrant of expenses incurred or paid by a director, officer, or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by any director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of the submitted issue.

BOARD MEMBER INDEPENDENCE

The Board of Directors has affirmatively determined, by resolution of the Board of Directors as a whole, that the following directors have no direct or indirect material relationship with the Company and satisfy the requirements to be considered "independent" in accordance with the rules of the American Stock Exchange: Messrs. James V. Gillette, Dr. Jay S. Baron and J. Dann Engels. As a result, each of the Audit Committee, the Compensation Committee and the Corporate Governance Committee is comprised entirely of independent directors, as determined by the Board.

ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The Audit Committee has appointed BDO Seidman, L.L.P. ("Seidman") as the independent registered public accounting firm of our Company for the fiscal year ending August 31, 2007.

PRE-APPROVAL POLICIES AND PROCEDURES

The Audit Committee or any member designated by the Audit Committee Chairman, approves in advance all audit and any non-audit service rendered by Seidman to Riviera. Any member to whom such authority is delegated shall report any pre-approval decisions to the Audit Committee at its next scheduled meeting. Seidman does not provide any business consulting or other non-audit services to the Company.

All audit, audit-related and tax services performed by our independent registered public accounting firm which required pre-approval, as defined in our Audit Committee's policies and procedures, were pre-approved. Services other than audit, review, or attest services, which did not require pre-approval pursuant to those policies were brought to the attention of the Audit Committee and approved prior to the completion of the audit by the Chairman of our Audit

Edgar Filing: RIVIERA TOOL CO - Form 10-K

Committee in accordance with SEC rules and regulations.

AUDIT FEES

Deloitte & Touche LLP had been the public accounting firm retained by the Company since 1999 and resigned on January 13, 2005. Riviera and Deloitte agreed that the resignation was not the result of any disagreement between the Company and Deloitte & Touche, LLP on matters of accounting principles, practices, financial statement disclosure, auditing scope or procedure. On February 14, 2006, the Company appointed BDO Seidman, LLP as the Company's new independent registered public accounting firm for fiscal year ended August 31, 2006.

BDO Seidman LLP's fees for professional services total \$139,000 for the year ended August 31, 2006 out of a total of \$159,980 in fees paid for professional services to all accounting firms. BDO Seidman LLP fees for professional services included the following:

- Audit Fees - BDO Seidman LLP fees relating to the year ended August 31, 2006 audit and quarterly reviews were \$125,000. BDO Seidman LLP fees relating to the review of the Form S-1 filed on August 11, 2006 was \$4,000.
- Audit-related Fees - BDO Seidman LLP fees relating to the audit of the Company's profit-sharing plan were \$10,000.
- There were no fees paid to BDO Seidman LLP for tax services or for any other services not described above.

48

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULE

(a) The following documents are filed as a part of this report:

1. Financial Statements - The Financial Statements of Riviera Tool Company in Item 8 hereof are filed as part of this Annual Report on Form 10-K.
2. Financial Statement Schedules - All Financial Statement Schedules are omitted because they are not required or applicable, or the required information is shown in the Financial Statements or the notes thereto.
3. Exhibits
 - 10.1 Security Agreement between Laurus Master Fund, Ltd. and Riviera Tool Company dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
 - 10.2 Registration Rights Agreement between Laurus Master Fund, Ltd. and Riviera Tool Company, dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
 - 10.3 Master Security Agreement between Laurus Master Fund, Ltd. and Riviera Tool Company dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)

Edgar Filing: RIVIERA TOOL CO - Form 10-K

- 10.4 Securities Purchase Agreement between Laurus Master Fund, Ltd. and Riviera Tool Company dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
- 10.5 Secured Convertible Minimum Borrowing Note dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
- 10.6 Option Agreement dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
- 10.7 Secured Revolving Note dated May 17, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
- 10.8 Secured Convertible Term Note dated May 18, 2005 (Incorporated by reference to the Company's current report filed on form 8-K filed May 17, 2005)
- 10.9 Amended and Retated Overadvance Side Letter between Registrant and Laurus Master Fund, Ltd. dated October 30, 2006*
- 14.1 Code of Business Conduct and Ethics*
- 14.2 Governance Committee Charter*
- 14.3 Audit Committee Charter*
- 14.4 Compensation Committee Charter*
- 21 Subsidiaries - None
- 23.1 Consent of Deloitte & Touche LLP*
- 23.2 Consent of BDO Seidman LLP*
- 31.1 Written Statement of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 Sec. 302*
- 32 Written Statements of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 Sec. 906*
- * Filed herewith.

49

SIGNATURES

Pursuant to the requirement of Section 13 or 15(d) of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: November 29, 2006

RIVIERA TOOL COMPANY

By: /s/ Kenneth K. Rieth

Edgar Filing: RIVIERA TOOL CO - Form 10-K

Kenneth K. Rieth,
Chief Executive Officer

and

By: /s/ Peter C. Canepa

Peter C. Canepa,
Chief Financial Officer,
Principal Accounting Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below on the 29th day of November, 2006, by the following persons on behalf of the Company and in the capacities indicated.

/s/ Jay S. Baron

Jay S. Baron, Director

/s/ Kenneth K. Rieth

Kenneth K. Rieth, C.E.O, Director

/s/ James V. Gillette

James V. Gillette, Director

/s/ J, Dann Engels

J, Dann Engels, Director

50

EXHIBIT INDEX

EX. NO. DESCRIPTION

- 10.9 Amended and Retated Overadvance Side Letter between Registrant and Laurus Master Fund, Ltd. dated October 30, 2006*
 - 14.1 Code of Business Conduct and Ethics*
 - 14.2 Governance Committee Charter*
 - 14.3 Audit Committee Charter*
 - 14.4 Compensation Committee Charter*
 - 21 Subsidiaries - None
 - 23.1 Consent of Deloitte & Touche LLP*
 - 23.2 Consent of BDO Seidman LLP*
 - 31.1 Written Statement of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 Sec. 302*
 - 32 Written Statements of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 Sec. 906*
- * Filed herewith.

