

BROOKS AUTOMATION INC

Form 10-Q

August 04, 2011

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**(Mark One)**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended: June 30, 2011**

**OR**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number 0-25434  
BROOKS AUTOMATION, INC.**

(Exact name of registrant as specified in its charter)

Delaware

04-3040660

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

15 Elizabeth Drive  
Chelmsford, Massachusetts  
(Address of principal executive offices)

01824  
(Zip Code)

Registrant's telephone number, including area code: (978) 262-2400

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practical date, July 28, 2011: Common stock, \$0.01 par value 66,059,770 shares



BROOKS AUTOMATION, INC.  
INDEX

	<b>PAGE NUMBER</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	3
<b><u>Item 1. Consolidated Financial Statements</u></b>	3
<u>Consolidated Balance Sheets as of June 30, 2011 (unaudited) and September 30, 2010</u>	3
<u>Consolidated Statements of Operations for the three and nine months ended June 30, 2011 and 2010 (unaudited)</u>	4
<u>Consolidated Statements of Cash Flows for the nine months ended June 30, 2011 and 2010 (unaudited)</u>	5
<u>Notes to Consolidated Financial Statements (unaudited)</u>	6
<b><u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	19
<b><u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u></b>	26
<b><u>Item 4. Controls and Procedures</u></b>	27
<b><u>PART II. OTHER INFORMATION</u></b>	27
<b><u>Item 1. Legal Proceedings</u></b>	27
<b><u>Item 1A. Risk Factors</u></b>	28
<b><u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u></b>	29
<b><u>Item 6. Exhibits</u></b>	29
<b><u>Signatures</u></b>	30
<u>EX-31.01</u>	
<u>EX-31.02</u>	
<u>EX-32</u>	
<u>EX-101 INSTANCE DOCUMENT</u>	
<u>EX-101 SCHEMA DOCUMENT</u>	
<u>EX-101 CALCULATION LINKBASE DOCUMENT</u>	
<u>EX-101 LABELS LINKBASE DOCUMENT</u>	
<u>EX-101 PRESENTATION LINKBASE DOCUMENT</u>	

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Consolidated Financial Statements**

BROOKS AUTOMATION, INC.  
 CONSOLIDATED BALANCE SHEETS  
 (unaudited)

(In thousands, except share and per share data)

	June 30, 2011	September 30, 2010
Assets		
Current assets		
Cash and cash equivalents	\$ 133,115	\$ 59,823
Restricted cash	760	
Marketable securities	64,804	49,011
Accounts receivable, net	82,547	92,273
Inventories, net	93,525	115,787
Prepaid expenses and other current assets	10,179	10,437
Total current assets	384,930	327,331
Property, plant and equipment, net	58,270	63,669
Long-term marketable securities	83,686	33,593
Goodwill	51,694	48,138
Intangible assets, net	10,395	11,123
Equity investment in joint ventures	34,747	31,746
Other assets	2,637	2,624
Total assets	\$ 626,359	\$ 518,224
Liabilities and equity		
Current liabilities		
Accounts payable	\$ 45,177	\$ 65,734
Deferred revenue	7,640	4,365
Accrued warranty and retrofit costs	7,617	8,195
Accrued compensation and benefits	15,449	13,677
Accrued restructuring costs	566	3,509
Accrued income taxes payable	3,930	1,040
Accrued expenses and other current liabilities	9,777	11,635
Total current liabilities	90,156	108,155
Income taxes payable	13,223	12,446
Long-term pension liability	5,728	5,466
Other long-term liabilities	3,280	2,805
Total liabilities	112,387	128,872
Contingencies (Note 17)		
Equity		

Edgar Filing: BROOKS AUTOMATION INC - Form 10-Q

Preferred stock, \$0.01 par value, 1,000,000 shares authorized, no shares issued and outstanding		
Common stock, \$0.01 par value, 125,000,000 shares authorized, 79,521,639 shares issued and 66,059,770 shares outstanding at June 30, 2011, 78,869,331 shares issued and 65,407,462 shares outstanding at September 30, 2010	795	789
Additional paid-in capital	1,807,102	1,803,121
Accumulated other comprehensive income	23,865	19,510
Treasury stock at cost, 13,461,869 shares at June 30, 2011 and September 30, 2010	(200,956)	(200,956)
Accumulated deficit	(1,117,395)	(1,233,649)
Total Brooks Automation, Inc. stockholders equity	513,411	388,815
Noncontrolling interest in subsidiaries	561	537
Total equity	513,972	389,352
Total liabilities and equity	\$ 626,359	\$ 518,224

The accompanying notes are an integral part of these unaudited consolidated financial statements.

**Table of Contents**

BROOKS AUTOMATION, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(In thousands, except per share data)

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Revenues				
Product	\$ 166,658	\$ 141,681	\$ 502,783	\$ 366,467
Services	19,478	15,109	54,371	44,873
Total revenues	186,136	156,790	557,154	411,340
Cost of revenues				
Product	115,299	99,086	342,933	263,556
Services	13,867	11,799	38,258	36,683
Total cost of revenues	129,166	110,885	381,191	300,239
Gross profit	56,970	45,905	175,963	111,101
Operating expenses				
Research and development	10,025	7,901	28,365	23,119
Selling, general and administrative	24,676	21,200	74,399	61,021
Restructuring charges	97	288	557	2,294
Total operating expenses	34,798	29,389	103,321	86,434
Operating income	22,172	16,516	72,642	24,667
Interest income	350	221	886	814
Interest expense	10	7	39	34
Sale of intellectual property rights				7,840
Sale of contract manufacturing business	45,009		45,009	
Loss on investment				191
Other (income) expense, net	(1,068)	7	(1,485)	295
Income before income taxes and equity in earnings (losses) of joint ventures	68,589	16,723	119,983	32,801
Income tax provision (benefit)	3,300	(35)	5,323	(2,219)
Income before equity in earnings (losses) of joint ventures	65,289	16,758	114,660	35,020
Equity in earnings (losses) of joint ventures	900	(112)	1,618	(303)
Net income	\$ 66,189	\$ 16,646	\$ 116,278	\$ 34,717
Add: Net loss (income) attributable to noncontrolling interests	(6)	(74)	(24)	89

Edgar Filing: BROOKS AUTOMATION INC - Form 10-Q

Net income attributable to Brooks Automation, Inc.	\$ 66,183	\$ 16,572	\$ 116,254	\$ 34,806
Basic net income per share attributable to Brooks Automation, Inc. common stockholders	\$ 1.02	\$ 0.26	\$ 1.80	\$ 0.55
Diluted net income per share attributable to Brooks Automation, Inc. common stockholders	\$ 1.02	\$ 0.26	\$ 1.79	\$ 0.54
Shares used in computing earnings per share				
Basic	64,668	63,969	64,481	63,679
Diluted	65,141	64,264	64,941	64,123

The accompanying notes are an integral part of these unaudited consolidated financial statements.

4

---



**Table of Contents**

BROOKS AUTOMATION, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)  
(In thousands)

	<b>Nine months ended June 30,</b>	
	<b>2011</b>	<b>2010</b>
Cash flows from operating activities		
Net income	\$ 116,278	\$ 34,717
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	12,336	14,029
Sale of intellectual property rights		(7,840)
Stock-based compensation	5,211	4,889
Amortization of premium on marketable securities	1,534	626
Undistributed (earnings) losses of joint ventures	(1,618)	303
(Gain) loss on disposal of long-lived assets	24	(4)
Sale of contract manufacturing business	(45,009)	
Loss on investment		191
Changes in operating assets and liabilities, net of acquisitions and disposals:		
Accounts receivable	(461)	(33,946)
Inventories	(11,248)	(33,683)
Prepaid expenses and other current assets	3,245	(3,065)
Accounts payable	(11,812)	44,256
Deferred revenue	(1,410)	1,598
Accrued warranty and retrofit costs	(638)	1,769
Accrued compensation and benefits	(72)	(2,433)
Accrued restructuring costs	(2,943)	(3,043)
Accrued expenses and other	3,802	(482)
Net cash provided by operating activities	67,219	17,882
Cash flows from investing activities		
Purchases of property, plant and equipment	(4,163)	(1,908)
Purchases of marketable securities	(145,821)	(95,722)
Sale/maturity of marketable securities	78,644	67,492
Increase in restricted cash	(760)	
Proceeds from the sale of the contract manufacturing business	75,664	
Proceeds from assets sold	4,372	
Acquisition of RTS Life Sciences, net of cash acquired	(3,381)	
Proceeds from the sale of intellectual property rights		7,840
Purchase of intangible assets		(892)
Other		243
Net cash provided by (used in) investing activities	4,555	(22,947)
Cash flows from financing activities		
Proceeds from issuance of common stock, net of issuance costs	681	609

Edgar Filing: BROOKS AUTOMATION INC - Form 10-Q

Net cash provided by financing activities	681	609
Effects of exchange rate changes on cash and cash equivalents	837	(542)
Net increase (decrease) in cash and cash equivalents	73,292	(4,998)
Cash and cash equivalents, beginning of period	59,823	59,985
Cash and cash equivalents, end of period	\$ 133,115	\$ 54,987

The accompanying notes are an integral part of these unaudited consolidated financial statements.

5

---

**Table of Contents****BROOKS AUTOMATION, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)****1. Basis of Presentation**

The unaudited consolidated financial statements of Brooks Automation, Inc. and its subsidiaries ( Brooks or the Company ) included herein have been prepared in accordance with generally accepted accounting principles, or GAAP. In the opinion of management, all material adjustments which are of a normal and recurring nature necessary for a fair presentation of the results for the periods presented have been reflected.

Certain information and footnote disclosures normally included in the Company s annual consolidated financial statements have been condensed or omitted and, accordingly, the accompanying financial information should be read in conjunction with the consolidated financial statements and notes thereto contained in the Company s Annual Report on Form 10-K, filed with the United States Securities and Exchange Commission (the SEC ) for the fiscal year ended September 30, 2010. Certain reclassifications have been made in the prior period consolidated financial statements to conform to the current presentation.

**Recently Enacted Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board ( FASB ) issued an amendment to the accounting and disclosure requirements for the consolidation of variable interest entities ( VIEs ), which requires a qualitative approach to identifying a controlling financial interest in a VIE, and requires ongoing assessment of whether an entity is a VIE and whether an interest in a VIE makes the holder the primary beneficiary of the VIE. On October 1, 2010 the Company adopted this standard, which had no impact on its financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of goodwill, which requires a qualitative approach to considering impairment for a reporting unit with zero or negative carrying value. This guidance is effective for fiscal years beginning after December 15, 2010. The Company does not believe that the adoption of this standard will have a material impact on its financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of business combinations, which establishes accounting and reporting standards for pro forma revenue and earnings of the combined entity for the current and comparable reporting periods. This guidance is effective for fiscal years beginning after December 15, 2010. The Company does not believe that the adoption of this standard will have a material impact on its financial position or results of operations.

In May 2011, the FASB issued updated accounting guidance related to fair value measurements and disclosures that result in common fair value measurements and disclosures between GAAP and International Financial Reporting Standards. This guidance includes amendments that clarify the intent about the application of existing fair value measurements and disclosures, and change a principle or requirement for fair value measurements or disclosures. This guidance is effective for interim and annual periods beginning after December 15, 2011. The Company does not believe that the adoption of this guidance will have a material impact on its financial position or results of operations.

In June 2011, the FASB issued an amendment to the accounting guidance for presentation of comprehensive income. Under the amended guidance, a company may present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This authoritative guidance eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholder s equity. The amendment is effective for interim and annual periods beginning after December 15, 2011. Other than a change in presentation, the Company does not believe that the adoption of this guidance will have a material impact on its financial position or results of operations.

**2. Stock-Based Compensation**

The following table reflects stock-based compensation expense recorded during the three and nine months ended June 30, 2011 and 2010 (in thousands):

<b>Three months ended</b>		<b>Nine months ended</b>	
<b>June 30,</b>		<b>June 30,</b>	
<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>

Edgar Filing: BROOKS AUTOMATION INC - Form 10-Q

Stock options	\$	\$ 42	\$	\$ 127
Restricted stock	1,476	1,170	4,843	4,439
Employee stock purchase plan	119	116	368	323
	\$ 1,595	\$ 1,328	\$ 5,211	\$ 4,889

**Table of Contents**

The Company uses the Black-Scholes valuation model for estimating the fair value of the stock options granted. The fair value per share of restricted stock is equal to the number of shares granted and the excess of the quoted price of the Company's common stock over the exercise price of the restricted stock on the date of grant. In addition, for stock-based awards where vesting is dependent upon achieving certain operating performance goals, the Company estimates the likelihood of achieving the performance goals. Actual results, and future changes in estimates, may differ substantially from the Company's current estimates. Restricted stock with market-based vesting criteria is valued using a lattice model.

During the three months ended March 31, 2011, the Company granted 366,000 shares of restricted stock to members of senior management of which 183,000 shares vest over the service period and the remaining 183,000 shares vest upon the achievement of certain financial performance goals which will be measured at the end of fiscal year 2013. Total compensation on these awards is a maximum of \$4.5 million. Awards subject to service criteria are being recorded to expense ratably over the vesting period. Awards subject to performance criteria are expensed over the related service period when attainment of the performance condition is considered probable. The total amount of compensation recorded will depend on the Company's achievement against performance targets. Changes to the projected attainment against performance targets during the vesting period may result in an adjustment to the amount of cumulative compensation recorded as of the date the estimate is revised.

**Stock Option Activity**

The following table summarizes stock option activity for the nine months ended June 30, 2011:

	<b>Number of Options</b>	<b>Weighted- Average Remaining Contractual Term</b>	<b>Weighted Average Exercise Price</b>	<b>Aggregate Intrinsic Value (In Thousands)</b>
Outstanding at September 30, 2010	764,621		\$ 18.94	
Exercised	(1,554)		3.62	
Forfeited/expired	(386,930)		23.23	
Outstanding at June 30, 2011	376,137	1.2 years	\$ 14.59	\$ 78
Vested at June 30, 2011	376,137	1.2 years	\$ 14.59	\$ 78
Options exercisable at June 30, 2011	376,137	1.2 years	\$ 14.59	\$ 78

The aggregate intrinsic value in the table above represents the total intrinsic value, based on the Company's closing stock price of \$10.86 as of June 30, 2011, which would have been received by the option holders had all option holders exercised their options as of that date.

No stock options were granted during the three and nine months ended June 30, 2011 and 2010. The total intrinsic value of options exercised during the three and nine months ended June 30, 2011 was \$0 and \$15,000, respectively. The total intrinsic value of options exercised during the three and nine months ended June 30, 2010 was \$3,000. The total cash received from employees as a result of employee stock option exercises during the three and nine months ended June 30, 2011 was \$0 and \$6,000, respectively. The total cash received from employees as a result of employee stock option exercises during the three and nine months ended June 30, 2010 was \$19,000.

As of June 30, 2011 there was no future compensation cost related to stock options as all outstanding stock options have vested.

**Table of Contents***Restricted Stock Activity*

A summary of the status of the Company's restricted stock as of June 30, 2011 and changes during the nine months ended June 30, 2011 is as follows:

	<b>Nine months ended June 30, 2011</b>	
	<b>Shares</b>	<b>Weighted Average Grant-Date Fair Value</b>
Outstanding at September 30, 2010	1,313,203	\$ 9.40
Awards granted	880,000	11.61
Awards vested	(620,920)	11.74
Awards canceled	(113,126)	8.56
Outstanding at June 30, 2011	1,459,157	\$ 10.13

The fair value of restricted stock awards vested during the three months ended June 30, 2011 and 2010 was \$0.9 million. The fair value of restricted stock awards vested during the nine months ended June 30, 2011 and 2010 was \$7.3 million and \$6.4 million, respectively.

As of June 30, 2011, the unrecognized compensation cost related to nonvested restricted stock is \$11.2 million and will be recognized over an estimated weighted average amortization period of 2.0 years.

*Employee Stock Purchase Plan*

There were no shares purchased under the employee stock purchase plan during the three months ended June 30, 2011 and 2010. There were 103,684 shares purchased under the employee stock purchase plan during the nine months ended June 30, 2011 for aggregate proceeds of \$0.7 million. There were 116,160 shares purchased under the employee stock purchase plan during the nine months ended June 30, 2010 for aggregate proceeds of \$0.6 million.

**3. Acquisition and Divestiture***Acquisition*

On April 1, 2011, the Company acquired all of the outstanding stock of RTS Life Science Limited ( RTS ), a privately held company, for \$3.4 million, net of cash acquired. RTS is a provider of automation solutions to the life sciences market, located in Manchester, United Kingdom. The acquisition provides the Company with initial access to the life sciences market, specifically biobanking and compound sample management, and the ability to leverage the Company's existing automation technologies with those of RTS.

The assets and liabilities of RTS were recorded at their fair values as of the acquisition date as follows (in thousands):

Accounts receivable	\$ 3,156
Inventory	1,668
Other current assets	1,008
Property, plant and equipment	860
Completed technology	1,524
Customer relationships	577
Trademarks and trade names	64
Goodwill	3,556
Accounts payable	(1,397)
Deferred revenue	(5,232)
Current liabilities	(2,403)
Total purchase price, net of cash acquired	\$ 3,381

The purchase price allocation is preliminary and subject to revision for amounts that are not expected to be material. The completed technology will be amortized to cost of revenue over its estimated useful life of 5 to 7 years, the customer relationships will

**Table of Contents**

be amortized to operating expense over 7 years and the trademarks and trade names will be amortized to operating expense over 3 years. Goodwill arising from the acquisition will not be deductible for tax purposes.

RTS's operating results have been included in the Company's results of operations from the acquisition date, and were not material. Pro forma results are not provided as RTS's results of operations were not material. Transaction costs related to this acquisition were \$188,000 for the nine months ended June 30, 2011, and are included in selling, general and administrative expense.

*Divestiture*

On April 20, 2011, the Company entered into an agreement with affiliates of Celestica Inc. (the Buyers) to sell the assets of its extended factory contract manufacturing business (the Business). The Buyers also agreed to assume certain liabilities related to the Business (the Asset Sale). The Asset Sale was completed on June 28, 2011 (the

Closing). At the Closing, the Buyers paid the Company a total purchase price of \$78.0 million in cash, plus \$1.3 million as consideration for cash acquired in the Asset Sale. An additional estimated \$2.5 million of proceeds is expected to be paid during our fourth quarter of 2011, which represents a working capital normalizing adjustment. The Company paid \$2.3 million of transaction expenses. During the three months ended June 30, 2011, the Company recorded a gain on this sale of \$45.0 million, before income taxes. Income taxes directly attributable to this gain of \$2.4 million were also recorded during the three months ended June 30, 2011.

In connection with the Asset Sale, all trade accounts receivable related to the Business were sold to the Buyers as of the Closing. The Company received \$4.4 million of payments on these receivable after the Closing and up through June 30, 2011. These funds will be remitted to be Buyer during the three months ended September 30, 2011. The Company expects that this practice will continue as each customer transitions trade payments to the Buyers. The unaudited Consolidated Statements of Cash Flows reflect the \$4.4 million of receipts as proceeds from assets sold within cash flows from investing activities.

The Company and the Buyers also entered into certain commercial supply and license agreements at the Closing which will govern the ongoing relationship between the Buyers and the Company going forward. Pursuant to those agreements, the Company will supply the Buyers with certain products and has licensed certain intellectual property needed to run the Business and the Buyers will supply certain products to the Company. Due to the significance of these ongoing commercial arrangements, the sale did not qualify for discontinued operations treatment. Therefore, historical financial results of the divested business will not be segregated in the Company's consolidated financial statements for the historical periods in which this business was part of the Company.

**4. Goodwill**

The components of the Company's goodwill by business segment at June 30, 2011 and September 30, 2010 are as follows (in thousands):

	<b>Brooks Product Solutions</b>	<b>Brooks Global Services</b>	<b>Contract Manufacturing</b>	<b>Other</b>	<b>Total</b>
Gross goodwill at September 30, 2010	\$ 485,844	\$ 151,238	\$ 18,593	\$ 7,421	\$ 663,096
Less: aggregate impairment charges recorded	(437,706)	(151,238)	(18,593)	(7,421)	(614,958)
Goodwill, less accumulated impairments at September 30, 2010	\$ 48,138	\$	\$	\$	\$ 48,138
Acquisitions and adjustments during the three and nine months ended June 30, 2011	3,556				3,556



Goodwill, less accumulated impairments at June 30, 2011                   \$ 51,694       \$                   \$                   \$                   \$ 51,694

Components of the Company's identifiable intangible assets are as follows (in thousands):

	June 30, 2011			September 30, 2010		
	Cost	Accumulated Amortization	Net Book Value	Cost	Accumulated Amortization	Net Book Value
Patents	\$ 7,808	\$ 6,963	\$ 845	\$ 7,808	\$ 6,886	\$ 922
Completed technology	45,026	38,539	6,487	43,502	37,108	6,394
Trademarks and trade names	3,843	3,625	218	3,779	3,379	400
Customer relationships	19,438	16,593	2,845	18,860	15,453	3,407
	\$ 76,115	\$ 65,720	\$ 10,395	\$ 73,949	\$ 62,826	\$ 11,123

## 5. Income Taxes

The Company recorded an income tax provision of \$3.3 million and \$5.3 million for the three and nine months ended June 30, 2011, respectively. These provisions include \$2.4 million of taxes related to the sale of the contract manufacturing business. These provisions also consist of foreign income taxes arising from the Company's international sales mix, certain state income taxes and interest related to unrecognized tax benefits.

**Table of Contents**

The Company recorded an income tax benefit of \$0.0 million and \$(2.2) million in the three and nine months ended June 30, 2010, respectively. This benefit includes a \$3.9 million refund from the carryback of alternative minimum tax losses as a result of the Worker, Home Ownership and Business Assistance Act of 2009 which provides for 100% (previously 90%) of certain net operating loss carrybacks against alternative minimum taxable income. This benefit was partially offset by current year estimated alternative minimum taxes and certain state taxes as well as international taxes arising from the Company's international sales mix.

The Company continued to provide a full valuation allowance for its net deferred tax assets at June 30, 2011, as Brooks believes it is more likely than not that the future tax benefits from accumulated net operating losses and other temporary differences will not be realized. The Company will continue to assess the need for a valuation allowance in future periods. If the Company continues to generate profits in most of its jurisdictions, it is reasonably possible that there will be a significant reduction in the valuation allowance in the next twelve months. Reduction of the valuation allowance, in whole or in part, would result in a non-cash income tax benefit during the period of reduction.

The Company is subject to U.S. federal income tax and various state, local and international income taxes in various jurisdictions. The amount of income taxes paid is subject to the Company's interpretation of applicable tax laws in the jurisdictions in which it files. In the normal course of business, the Company is subject to examination by taxing authorities throughout the world. The Company has income tax audits in progress in various jurisdictions in which it operates. In the Company's U.S. and international jurisdictions, the years that may be examined vary, with the earliest tax year being 2004. Based on the outcome of these examinations, or the expiration of statutes of limitations for specific jurisdictions, it is reasonably possible that the related unrecognized tax benefits could change from those recorded in the Company's statement of financial position. The Company expects that up to \$5.1 million of unrecognized tax benefits will be recognized in the next twelve months as a result of expiring statutes of limitations and closing of income tax audits, all of which will impact the Company's effective tax rate. The Company currently anticipates that approximately \$3.8 million will be recognized in the fourth quarter of fiscal year 2011.

**6. Earnings per Share**

Below is a reconciliation of weighted average common shares outstanding for purposes of calculating basic and diluted earnings per share (in thousands):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Weighted average common shares outstanding used in computing basic earnings per share	64,668	63,969	64,481	63,679
Dilutive common stock options and restricted stock awards	473	295	460	444
Weighted average common shares outstanding for purposes of computing diluted earnings per share	65,141	64,264	64,941	64,123

Approximately 358,000 and 784,000 options to purchase common stock and 38,000 and 257,000 shares of restricted stock were excluded from the computation of diluted earnings per share attributable to common stockholders for the three months ended June 30, 2011 and 2010, respectively, as their effect would be anti-dilutive. In addition, approximately 399,000 and 934,000 options to purchase common stock and 340,000 and 123,000 shares of restricted stock were excluded from the computation of diluted earnings per share attributable to common stockholders for the nine months ended June 30, 2011 and 2010, respectively, as their effect would be anti-dilutive.

**Table of Contents****7. Comprehensive Income**

The calculation of the Company's comprehensive income for the three and nine months ended June 30, 2011 and 2010 is as follows (in thousands):

	Three months ended		Nine months ended	
	June 30,		June 30,	
	2011	2010	2011	2010
Net income	\$ 66,189	\$ 16,646	\$ 116,278	\$ 34,717
Change in cumulative translation adjustment	1,972	(2,020)	4,562	(1,384)
Unrealized gain (loss) on marketable securities	67	(6)	(159)	(194)
Actuarial loss	(1)		(48)	
Comprehensive income	68,227	14,620	120,633	33,139
Add: Comprehensive loss (income) attributable to noncontrolling interests	(6)	(74)	(24)	89
Comprehensive income attributable to Brooks Automation, Inc.	\$ 68,221	\$ 14,546	\$ 120,609	\$ 33,228

**8. Segment Information**

We report financial results in three segments: Brooks Product Solutions, Brooks Global Services and Contract Manufacturing. This financial reporting structure was implemented effective as of the beginning of our third quarter of fiscal year 2011 in response to changes in our management structure and in anticipation of the sale of our Contract Manufacturing segment. Historic results included in this quarterly report have been reclassified where applicable to conform to this new operating segment structure.

The Brooks Product Solutions segment provides a variety of products critical to technology equipment productivity and availability. Those products include atmospheric and vacuum tool automation systems, atmospheric and vacuum robots and robotic modules and cryogenic vacuum pumping, thermal management and vacuum measurement solutions used to create, measure and control critical process vacuum applications.

The Brooks Global Services segment provides an extensive range of support services including on and off-site repair services, on and off-site diagnostic support services, and installation services to enable our customers to maximize process tool uptime and productivity. This segment also provides end-user customers with spare part support services to maximize customer tool productivity.

The Contract Manufacturing segment provides services to build equipment front-end modules and other subassemblies which enable our customers to effectively develop and source high quality and high reliability process tools for semiconductor and adjacent market applications. We sold this segment in the Asset Sale which closed on June 28, 2011.

The Company evaluates performance and allocates resources based on revenues, operating income (loss) and returns on invested assets. Operating income (loss) for each segment includes selling, general and administrative expenses directly attributable to the segment. Intersegment revenues between Brooks Product Solutions and Contract Manufacturing are eliminated from Contract Manufacturing revenues. The profits reported on intercompany transactions are based on the transfer prices charged which approximates fair value to third parties. Other unallocated corporate expenses (primarily certain legal costs associated with the Company's past equity incentive-related practices and costs to indemnify a former executive in connection with these matters), amortization of acquired intangible assets (excluding completed technology) and restructuring are excluded from the segments' operating income (loss). The Company's non-allocable overhead costs, which include various general and administrative expenses, are allocated among the segments based upon various cost drivers associated with the respective administrative function, including segment revenues, segment headcount, or an analysis of the segments that benefit from a specific administrative function. Segment assets exclude investments in joint ventures, marketable securities and cash equivalents.



**Table of Contents**

Financial information for the Company's business segments is as follows (in thousands):

	<b>Brooks Product Solutions</b>	<b>Brooks Global Services</b>	<b>Contract Manufacturing</b>	<b>Total</b>
Three months ended June 30, 2011				
Revenues				
Product	\$ 120,769	\$ 3,573	\$ 42,316	\$ 166,658
Services	482	18,996		19,478
	\$ 121,251	\$ 22,569	\$ 42,316	\$ 186,136
Gross profit	\$ 45,083	\$ 7,903	\$ 3,984	\$ 56,970
Segment operating income	\$ 17,541	\$ 3,522	\$ 2,006	\$ 23,069
Three months ended June 30, 2010				
Revenues				
Product	\$ 97,059	\$ 3,019	\$ 41,603	\$ 141,681
Services		15,109		15,109
	\$ 97,059	\$ 18,128	\$ 41,603	\$ 156,790
Gross profit	\$ 36,331	\$ 5,024	\$ 4,550	\$ 45,905
Segment operating income	\$ 14,198	\$ 1,057	\$ 2,273	\$ 17,528
Nine months ended June 30, 2011				
Revenues				
Product	\$ 354,434	\$ 11,020	\$ 137,329	\$ 502,783
Services	482	53,889		54,371
	\$ 354,916	\$ 64,909	\$ 137,329	\$ 557,154
Gross profit	\$ 135,663	\$ 23,090	\$ 17,210	\$ 175,963
Segment operating income	\$ 55,688	\$ 9,094	\$ 10,650	\$ 75,432
Nine months ended June 30, 2010				
Revenues				
Product	\$ 248,528	\$ 10,433	\$ 107,506	\$ 366,467
Services		44,873		44,873
	\$ 248,528	\$ 55,306	\$ 107,506	\$ 411,340
Gross profit	\$ 85,480	\$ 14,540	\$ 11,081	\$ 111,101
Segment operating income	\$ 21,884	\$ 2,775	\$ 4,462	\$ 29,121
Assets				
June 30, 2011	\$ 250,789	\$ 52,199	\$	\$ 302,988
September 30, 2010	\$ 227,409	\$ 53,564	\$ 57,023	\$ 337,996

Revenues for the Brooks Product Solutions segment for the three and nine months ended June 30, 2011 include intercompany sales of \$16.2 million and \$49.2 million, respectively, of intercompany sales from this segment to the Contract Manufacturing segment. Revenues for the Brooks Product Solutions segment for the three and nine months ended June 30, 2010 include \$17.4 million and \$43.4 million, respectively, of intercompany sales from this segment to the Contract Manufacturing segment. These intercompany revenues have been eliminated from the revenues of

Contract Manufacturing.

Revenues for the Contract Manufacturing segment for the three months ended June 30, 2011 exclude intercompany sales of \$2.9 million and \$10.7 million, respectively, of intercompany sales from this segment to the Brooks Product Solutions segment. Revenues for the Contract Manufacturing segment for the three and nine months ended June 30, 2011 exclude intercompany sales of \$3.0 million and \$9.6 million, respectively, of intercompany sales from this segment to the Brooks Product Solutions segment.

**Table of Contents**

A reconciliation of the Company's reportable segment operating income to the corresponding consolidated amounts for the three and nine month periods ended June 30, 2011 and 2010 is as follows (in thousands):

	<b>Three months ended June 30,</b>		<b>Nine months ended June 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Segment operating income	\$ 23,069	\$ 17,528	\$ 75,432	\$ 29,121
Other unallocated corporate expenses	305	232	839	684
Amortization of acquired intangible assets	495	492	1,394	1,476
Restructuring charges	97	288	557	2,294
<b>Total operating income</b>	<b>\$ 22,172</b>	<b>\$ 16,516</b>	<b>\$ 72,642</b>	<b>\$ 24,667</b>

A reconciliation of the Company's reportable segment assets to the corresponding consolidated amounts as of June 30, 2011 and September 30, 2010 is as follows (in thousands):

	<b>June 30, 2011</b>	<b>September 30, 2010</b>
Segment assets	\$ 302,988	\$ 337,996
Investments in cash equivalents, marketable securities, joint ventures, and other unallocated corporate net assets	323,371	180,228
<b>Total assets</b>	<b>\$ 626,359</b>	<b>\$ 518,224</b>

**9. Significant Customers**

The Company had three customers that each accounted for more than 10% of revenues for the three and nine months ended June 30, 2011. The Company had three customers that accounted for more than 10% of revenues for the three months ended June 30, 2010 and two customers that accounted for more than 10% of revenues for the nine months ended June 30, 2010.

**10. Restructuring-Related Charges and Accruals**

The Company recorded charges to operations of \$97,000 and \$557,000 in the three and nine months ended June 30, 2011, respectively. These charges include severance related costs of \$73,000 and \$346,000 for the three and nine month periods, and facility-related costs of \$24,000 and \$211,000 for the three and nine month periods. The severance costs consist primarily of costs to adjust contingent severance arrangements related to general corporate positions eliminated in prior periods. The facility costs relate to facilities exited in previous years. The costs for these exited facilities are expected to end at the end of fiscal year 2011.

The Company recorded charges to operations of \$288,000 and \$2,294,000 in the three and nine months ended June 30, 2010, respectively. These charges include severance related costs of \$199,000 and \$754,000 for the three and nine month periods, and facility-related costs of \$89,000 and \$1,540,000 for the three and nine month periods. The severance costs consist primarily of costs to adjust severance provisions related to general corporate positions eliminated in prior periods. The facility costs include \$89,000 and \$317,000 for the three and nine months ended June 30, 2010 to amortize the deferred discount on multi-year facility restructuring liabilities. In addition, the Company revised the present value discounting of multi-year facility-related restructuring liabilities during the first quarter of fiscal year 2010 when certain accounting errors were identified in its prior period financial statements that, individually and in aggregate, are not material to its financial statements taken as a whole for any related prior periods, and recorded an adjustment of \$1,221,000. The restructuring charges for the three and nine months ended June 30, 2010 were primarily related to general corporate support functions.





**Table of Contents**

The activity for the three and nine months ended June 30, 2011 and 2010 related to the Company's restructuring-related accruals is summarized below (in thousands):

	<b>Activity Balance March 31, 2011</b>	<b>Three Months Ended June 30, 2011</b>		<b>Balance June 30, 2011</b>
		<b>Expense</b>	<b>Utilization</b>	
Facilities and other	\$ 1,553	\$ 24	\$ (1,011)	\$ 566
Workforce-related		73	(73)	
	\$ 1,553	\$ 97	\$ (1,084)	\$ 566

	<b>Activity Balance March 31, 2010</b>	<b>Three Months Ended June 30, 2010</b>		<b>Balance June 30, 2010</b>
		<b>Expense</b>	<b>Utilization</b>	
Facilities and other	\$ 5,496	\$ 89	\$ (1,047)	\$ 4,538
Workforce-related	282	199	(431)	50
	\$ 5,778	\$ 288	\$ (1,478)	\$ 4,588

	<b>Activity Balance September 30, 2010</b>	<b>Nine Months Ended June 30, 2011</b>		<b>Balance June 30, 2011</b>
		<b>Expense</b>	<b>Utilization</b>	
Facilities and other	\$ 3,509	\$ 211	\$ (3,154)	\$ 566
Workforce-related		346	(346)	
	\$ 3,509	\$ 557	\$ (3,500)	\$ 566

	<b>Activity Balance September 30, 2009</b>	<b>Nine Months Ended June 30, 2010</b>		<b>Balance June 30, 2010</b>
		<b>Expense</b>	<b>Utilization</b>	
Facilities and other	\$ 6,289	\$ 1,540	\$ (3,291)	\$ 4,538
Workforce-related	1,372	754	(2,076)	50
	\$ 7,661	\$ 2,294	\$ (5,367)	\$ 4,588

The expected facilities costs, totaling \$566,000, net of estimated sub-rental income, will be paid on leases that expire through September 2011.

**11. Loss on Investment**

During the nine months ended June 30, 2010, the Company recorded a charge of \$0.2 million for the sale of its minority equity investment in a closely-held Swiss public company. As of June 30, 2011, the Company no longer had an equity investment in this entity.

**12. Employee Benefit Plans**

In connection with the acquisition of Helix Technology Corporation ( Helix ) in October 2005, the Company assumed the responsibility for the Helix Employees Pension Plan (the Helix Plan ). The Company froze the benefit accruals and future participation in the Helix Plan as of October 31, 2006. The Company expects to contribute \$0.5 million in contributions to the Helix Plan in fiscal 2011.

The Company has a defined benefit plan in Taiwan (the Taiwan Plan ) that has a long-term liability of \$84,000 which is included in the Company s consolidated balance sheets at June 30, 2011. The Company froze the benefit accruals and future participation in the Taiwan Plan as of June 30, 2005.

**Table of Contents**

The components of the Company's net pension cost related to both the Helix Plan and the Taiwan Plan for the three and nine months ended June 30, 2011 and 2010 is as follows (in thousands):

	<b>Three months ended June 30,</b>		<b>Nine months ended June 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Service cost	\$ 29	\$ 29	\$ 86	\$ 86
Interest cost	192	201	577	603
Amortization of losses	116	84	348	250
Expected return on assets	(188)	(159)	(563)	(475)
Net periodic pension (benefit) cost	\$ 149	\$ 155	\$ 448	\$ 464

**13. Other Balance Sheet Information**

Components of other selected captions in the Consolidated Balance Sheets are as follows (in thousands):

	<b>June 30, 2011</b>	<b>September 30, 2010</b>
Accounts receivable	\$ 83,109	\$ 92,764
Less allowances	562	491
	\$ 82,547	\$ 92,273
Inventories, net		
Raw materials and purchased parts	\$ 56,649	\$ 79,972
Work-in-process	25,798	22,392
Finished goods	11,078	13,423
	\$ 93,525	\$ 115,787

The Company provides for the estimated cost of product warranties, primarily from historical information, at the time product revenue is recognized and retrofit accruals at the time retrofit programs are established. The Company's warranty obligation is affected by product failure rates, utilization levels, material usage, service delivery costs incurred in correcting a product failure, and supplier warranties on parts delivered to the Company. Product warranty and retrofit activity on a gross basis for the three and nine months ended June 30, 2011 and 2010 is as follows (in thousands):

**Activity Three Months Ended June 30, 2011**

<b>Balance March 31, 2011</b>	<b>Accruals</b>	<b>Settlements</b>	<b>Balance June 30, 2011</b>
\$7,667	\$3,659	\$(3,709)	\$7,617

**Activity Three Months Ended June 30, 2010**

<b>Balance March 31, 2010</b>	<b>Accruals</b>	<b>Settlements</b>	<b>Balance June 30, 2010</b>
\$7,122	\$2,997	\$(2,643)	\$7,476

**Activity Nine Months Ended June 30, 2011**

<b>Balance</b>			<b>Balance</b>
<b>September 30,</b>			<b>June 30,</b>
<b>2010</b>	<b>Accruals</b>	<b>Settlements</b>	<b>2011</b>
\$8,195	\$8,580	\$(9,158)	\$7,617

**Activity Nine Months Ended June 30, 2010**

<b>Balance</b>			<b>Balance</b>
<b>September 30,</b>			<b>June 30,</b>
<b>2009</b>	<b>Accruals</b>	<b>Settlements</b>	<b>2010</b>
\$5,698	\$9,447	\$(7,669)	\$7,476

**14. Joint Ventures**

The Company participates in a 50% joint venture, ULVAC Cryogenics, Inc. ( UCI ), with ULVAC Corporation of Chigasaki, Japan. UCI manufactures and sells cryogenic vacuum pumps, principally to ULVAC Corporation. For the three months ended June 30, 2011 and 2010, the Company recorded income associated with UCI of \$0.7 million and \$0.3 million, respectively. For the nine

**Table of Contents**

months ended June 30, 2011 and 2010, the Company recorded income associated with UCI of \$1.4 million and \$0.1 million, respectively. At June 30, 2011, the carrying value of UCI in the Company's consolidated balance sheet was \$31.0 million. For each of the three months ended June 30, 2011 and 2010, management fee payments received by the Company from UCI were \$0.2 million. For the nine months ended June 30, 2011 and 2010, management fee payments received by the Company from UCI were \$0.7 million and \$0.4 million, respectively. For the three months ended June 30, 2011 and 2010, the Company incurred charges from UCI for products or services of \$0.3 million and \$0.0 million, respectively. For the nine months ended June 30, 2011 and 2010, the Company incurred charges from UCI for products or services of \$0.5 million and \$0.2 million, respectively. At June 30, 2011 and September 30, 2010 the Company owed UCI \$0.2 million and \$0.0 million, respectively, in connection with accounts payable for unpaid products and services.

The Company participates in a 50% joint venture with Yaskawa Electric Corporation ( Yaskawa ) called Yaskawa Brooks Automation, Inc. ( YBA ) to exclusively market and sell Yaskawa's semiconductor robotics products and Brooks' automation hardware products to semiconductor customers in Japan. For the three months ended June 30, 2011 and 2010, the Company recorded income (loss) associated with YBA of \$0.2 million and \$(0.4) million, respectively. For the nine months ended June 30, 2011 and 2010, the Company recorded income (loss) associated with YBA of \$0.2 million and \$(0.4) million, respectively. At June 30, 2011, the carrying value of YBA in the Company's consolidated balance sheet was \$3.8 million. For the three months ended June 30, 2011 and 2010, revenues earned by the Company from YBA were \$1.6 million and \$4.5 million, respectively. For the nine months ended June 30, 2011 and 2010, revenues earned by the Company from YBA were \$7.6 million and \$10.4 million, respectively. The amount due from YBA included in accounts receivable at June 30, 2011 and September 30, 2010 was \$3.3 million and \$4.5 million, respectively. For the three months and nine months ended June 30, 2011, the Company incurred charges from YBA for products or services of \$0.1 million and \$0.4 million, respectively. For the three months and nine months ended June 30, 2010, the Company incurred charges from YBA for products or services of \$0.0 million and \$0.1 million, respectively. At June 30, 2011 and September 30, 2010 the Company owed YBA \$0.1 million in connection with accounts payable for unpaid products and services.

These investments are accounted for using the equity method. Under this method of accounting, the Company records in income a proportionate share of the earnings of the joint ventures with a corresponding increase in the carrying value of the investment.

**15. Marketable Securities**

The Company invests its cash in marketable securities and classifies them as available-for-sale. The Company records these securities at fair value. Marketable securities reported as current assets represent investments that mature within one year from the balance sheet date. Long-term marketable securities represent investments with maturity dates greater than one year from the balance sheet date. At the time that the maturity dates of these investments become one year or less, the securities are reclassified to current assets. Unrealized gains and losses are excluded from earnings and reported in a separate component of stockholders' equity until they are sold or mature. At the time of sale, any gains or losses, calculated by the specific identification method, will be recognized as a component of operating results.

The following is a summary of marketable securities (included in short and long-term marketable securities in the consolidated balance sheets), including accrued interest receivable, as of June 30, 2011 and September 30, 2010 (in thousands):

	<b>Amortized</b>	<b>Gross</b>	<b>Gross</b>	<b>Fair</b>
	<b>Cost</b>	<b>Unrealized</b>	<b>Unrealized</b>	<b>Value</b>
		<b>Gains</b>	<b>Losses</b>	
<b>June 30, 2011:</b>				
U.S. Treasury securities and obligations of U.S. government agencies	\$ 56,511	\$ 38	\$ (5)	\$ 56,544
Corporate securities	71,317	128	(34)	71,411

Edgar Filing: BROOKS AUTOMATION INC - Form 10-Q

Mortgage-backed securities(1)	1,623	24	(28)	1,619
Other debt securities	286			286
Municipal securities	16,916	3	(32)	16,887
Bank certificate of deposits	1,743			1,743
	\$ 148,396	\$ 193	\$ (99)	\$ 148,490

**September 30, 2010:**

U.S. Treasury securities and obligations of U.S. government agencies	\$ 38,319	\$ 62	\$ (8)	\$ 38,373
Corporate securities	38,617	185	(4)	38,798
Mortgage-backed securities(2)	1,771	23	(4)	1,790
Other debt securities	186			186
Municipal securities	2,405	1	(2)	2,404
Bank certificate of deposits	1,053			1,053
	\$ 82,351	\$ 271	\$ (18)	\$ 82,604

**Table of Contents**

- (1) Fair value amounts include approximately \$0.7 million of investments in the Federal Home Loan Mortgage and Federal National Mortgage Association.
- (2) Fair value amounts include approximately \$0.8 million of investments in the Federal Home Loan Mortgage and Federal National Mortgage Association.

The fair value of the marketable securities at June 30, 2011 by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties (in thousands).

	<b>Fair Value</b>
Due in one year or less	\$ 64,804
Due after one year through five years	79,645
Due after ten years	4,041
	<b>\$ 148,490</b>

**16. Fair Value Measurements**

The fair value measurement guidance establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset and liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Assets and liabilities of the Company measured at fair value on a recurring basis as of June 30, 2011, are summarized as follows (in thousands):

<b>Description</b>	<b>June 30, 2011</b>	<b>Fair Value Measurements at Reporting Date Using</b>		
		<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
Assets				
Cash Equivalents	\$ 93,413	\$ 93,413	\$	\$
Available-for-sale securities	148,490	71,411	77,079	
Total Assets	\$ 241,903	\$ 164,824	\$ 77,079	\$

**Cash Equivalents**

Cash equivalents of \$93.4 million, consisting of Money Market Funds, are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices in active markets.

Available-For-Sale Securities

Available-for-sale securities of \$71.4 million, consisting of highly rated Corporate Bonds, are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices in active markets of identical assets or liabilities. Available-for-sale securities of \$77.1 million, consisting of Asset Backed Securities, Municipal Bonds, and Government Agencies are classified



**Table of Contents**

within Level 2 of the fair value hierarchy because they are valued using matrix pricing and benchmarking. Matrix pricing is a mathematical technique used to value securities by relying on the securities' relationship to other benchmark quoted prices.

**17. Contingencies**

On August 22, 2006, an action captioned as *Mark Levy v. Robert J. Therrien and Brooks Automation, Inc.*, was filed in the United States District Court for the District of Delaware, seeking recovery, on behalf of Brooks, from Mr. Therrien (the Company's former Chairman and CEO) under Section 16(b) of the Exchange Act for alleged short-swing profits earned by Mr. Therrien due to the loan and stock option exercise in November 1999, and a sale by Mr. Therrien of Brooks stock in March 2000. The complaint sought disgorgement of all profits earned by Mr. Therrien on the transactions, attorneys' fees and other expenses. On February 20, 2007, a second Section 16(b) action, concerning the same loan and stock option exercise in November 1999 discussed above and seeking the same remedy, was filed in the United States District Court of the District of Delaware, captioned *Aron Rosenberg v. Robert J. Therrien and Brooks Automation, Inc.* On April 4, 2007, the court issued an order consolidating the *Levy* and *Rosenberg* actions (the Section 16(b) Action).

On February 24, 2011, the parties executed a settlement agreement which, upon court approval, would resolve the Section 16(b) Action. Pursuant to this agreement, Mr. Therrien sold 150,000 shares of Brooks stock, the proceeds of which form the settlement fund and totaled approximately \$1.9 million. The plaintiffs agreed to seek a fee not exceeding 30 percent of this settlement fund, the remainder of which would be delivered to the Company following court approval. Notice of the proposed settlement, which described the proposed settlement in further detail, was mailed to shareholders of record as of March 31, 2011.

In connection with the agreement to settle the Section 16(b) Action, the Company reached an agreement with Mr. Therrien and the Company's former Directors and Officers Liability Insurance Carriers (the Global Settlement Agreement) to resolve (1) Mr. Therrien's civil litigation with the United States Securities and Exchange Commission (SEC), (2) any of the Company's advancement or indemnification obligations to Mr. Therrien in connection with that matter, and (3) the Company's claim against these insurance carriers for reimbursement of certain defense costs which the Company paid to Mr. Therrien pursuant to his indemnification agreement with the Company. Pursuant to the Global Settlement Agreement, Mr. Therrien agreed to enter into a settlement with the SEC. If approved by the SEC and the court in that matter, in addition to delivering to the Company the net proceeds of the sale of 150,000 shares of Brooks stock in connection with the Section 16(b) matter, Mr. Therrien would pay the SEC approximately \$728,000 in disgorgement and \$100,000 in fines. To resolve any indemnification claim by Mr. Therrien against the Company in connection with this matter, the Company has agreed to reimburse him \$500,000 towards his disgorgement payment. Finally, upon resolution of both the Section 16(b) matter and the SEC matter, the Company's insurers have agreed to pay Brooks a net sum of approximately \$3.4 million. This payment would resolve any claim the Company may have against its former insurers for certain defense costs paid to Mr. Therrien.

On May 17, 2011, the court in the Section 16(b) Action held a hearing to determine the fairness of the proposed settlement in that action. Following the hearing, the court approved that settlement, finding that the settlement in the Section 16(b) Action and the Global Settlement Agreement were both in the best interest of the parties and the Company's shareholders. On June 16, 2011, the settlement of the Section 16(b) Action became final and the Company received \$1.3 million in settlement proceeds of which 50% will be paid to the Company's insurance company and the remaining 50% has been recorded as income. Mr. Therrien has agreed to and submitted a proposed settlement to the SEC for approval by the Commission, which must also be approved by the court before it becomes final. If this settlement becomes final, then the contingencies within the Global Settlement Agreement will be satisfied, which will have the effect of resolving all pending litigation related to the Company's past stock option granting practices, and the Company would expect to record income of approximately \$4 million upon final resolution, inclusive of the \$0.7 million previously recognized.

**18. Subsequent Events**

On July 25, 2011, the Company acquired Nexus Biosystems, Inc. (Nexus), a U.S. based provider of automation solutions and consumables to the life sciences markets, specifically biobanking and compound sample management. The Company paid, in cash, an aggregate merger consideration of \$79.0 million plus an amount equal to the

unrestricted cash of Nexus and its subsidiaries at the closing in the amount of \$6.8 million. The liabilities of Nexus at the time of closing included a \$6.0 million obligation payable to former owners of a business acquired by Nexus in 2010, which was paid by the Company on Nexus' behalf at the time of closing.

On August 3, 2011, the Company's Board of Directors declared a cash dividend of \$0.08 per share payable on September 30, 2011 to common stockholders of record on September 9, 2011. Dividends are declared at the discretion of the Company's Board of Directors and depend on actual cash from operations, the Company's financial condition and capital requirements and any other factors the Company's Board of Directors may consider relevant. Future dividend declarations, as well as the record and payment dates for such dividends, will be determined by the Company's Board of Directors on a quarterly basis.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Certain statements in this Quarterly Report on Form 10-Q constitute forward-looking statements which involve known risks, uncertainties and other factors which may cause the actual results, our performance or our achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include the Risk Factors which are set forth in Part II, Item 1A along with our Annual Report on Form 10-K for the most recently completed fiscal year and which are incorporated herein by reference. Precautionary statements made in our Annual Report on Form 10-K should be read as being applicable to all related forward-looking statements whenever they appear in this report.

**Overview**

We are a leading provider of automation, vacuum and instrumentation solutions and are a valued business partner to original equipment manufacturers ( OEMs ) and equipment users throughout the world. We serve markets where equipment productivity and availability is a critical factor for our customers' success, typically in demanding temperature and/or pressure environments. Our largest served market is the semiconductor manufacturing industry, which represented approximately 82% of our consolidated revenues for fiscal year 2010 and 80% for the first nine months of fiscal year 2011. We also provide unique solutions to customers in life sciences, data storage, advanced display, analytical instruments and industrial markets.

The demand for semiconductors and semiconductor manufacturing equipment is cyclical, resulting in periodic expansions and contractions. Demand for our products has been impacted by these cyclical industry conditions. We expect the semiconductor equipment market will continue to be a key end market for our products, however, we intend to acquire and develop technologies that will create opportunities outside of the semiconductor market. On April 1, 2011, we acquired RTS Life Sciences ( RTS ), a United Kingdom-based provider of automation solutions to the life sciences markets. The purchase price was approximately \$3.4 million, net of cash on hand. On July 25, 2011, we acquired Nexus Biosystems, Inc., a U.S. based provider of automation solutions and consumables to the life sciences markets, specifically biobanking and compound sample management. The Company paid, in cash, an aggregate merger consideration of \$79.0 million plus an amount equal to the unrestricted cash of Nexus and its subsidiaries at the closing in the amount of \$6.8 million. The liabilities of Nexus at the time of closing included a \$6.0 million obligation payable to former owners of a business acquired by Nexus in 2010, which was paid by the Company on Nexus' behalf at the time of closing.

On April 20, 2011, we entered into an agreement with affiliates of Celestica Inc. (the Buyers ) to sell the assets of our extended factory contract manufacturing business (the Business ). The Buyers also agreed to assume certain liabilities related to the Business (the Asset Sale ). The Asset Sale was completed on June 28, 2011 (the Closing ). At the Closing, the Buyers paid Brooks a total purchase price of \$78.0 million in cash, plus \$1.3 million as consideration for cash acquired in the Asset Sale. An additional estimated \$2.5 million of proceeds will be paid during our fourth quarter of 2011, which represents a working capital normalizing adjustment. All of the revenues associated with this Business were to customers in the semiconductor equipment market.

Brooks and the Buyers also entered into certain commercial supply and license agreements at the Closing which will govern the ongoing relationship between the Buyers and Brooks going forward. Pursuant to those agreements, Brooks will supply the Buyers with certain products and has licensed certain intellectual property needed to run the Business and the Buyers will supply certain products to Brooks.

We report financial results in three segments: Brooks Product Solutions, Brooks Global Services and Contract Manufacturing. This financial reporting structure was implemented effective as of the beginning of our third quarter of fiscal year 2011 in response to changes in our management structure and in anticipation of the sale of our Contract Manufacturing segment. Historic results included in this quarterly report have been reclassified where applicable to conform to this new operating segment structure.

The Brooks Product Solutions segment provides a variety of products critical to technology equipment productivity and availability. Those products include atmospheric and vacuum tool automation systems, atmospheric and vacuum robots and robotic modules and cryogenic vacuum pumping, thermal management and vacuum measurement solutions used to create, measure and control critical process vacuum applications.

The Brooks Global Services segment provides an extensive range of support services including on and off-site repair services, on and off-site diagnostic support services, and installation services to enable our customers to maximize process tool uptime and productivity. This segment also provides end-user customers with spare part support services to maximize customer tool productivity.

The Contract Manufacturing segment provides services to build equipment front-end modules and other subassemblies which enable our customers to effectively develop and source high quality and high reliability process tools for semiconductor and adjacent market applications. We sold this segment in the Asset Sale which closed on June 28, 2011.

**Table of Contents****Three and Nine Months Ended June 30, 2011, Compared to Three and Nine Months Ended June 30, 2010 Revenues**

We reported revenues of \$186.1 million for the three months ended June 30, 2011, compared to \$156.8 million in the same prior year period, an 18.7% increase. The total increase in revenues of \$29.3 million impacted all of our operating segments. Our Brooks Product Solutions segment revenues increased by \$24.2 million, our Brooks Global Services segment revenues increased by \$4.4 million and our Contract Manufacturing segment revenues increased by \$0.7 million. These increases were primarily the result of increased volume shipments in response to increasing demand for semiconductor capital equipment, along with the impact of the acquisition of RTS, which increased revenues by \$2.2 million during the three months ended June 30, 2011 compared to the prior year period.

We reported revenues of \$557.2 million for the nine months ended June 30, 2011, compared to \$411.3 million in the same prior year period, a 35.4% increase. The total increase in revenues of \$145.9 million impacted all of our operating segments. Our Brooks Product Solutions segment revenues increased by \$106.4 million, our Brooks Global Services segment revenues increased by \$9.6 million and our Contract Manufacturing segment revenues increased by \$29.8 million. These increases were primarily the result of increased volume shipments in response to increasing demand for semiconductor capital equipment, along with the impact of the acquisition of RTS, which increased revenues by \$2.2 million during the three months ended June 30, 2011 compared to the prior year period.

Our Brooks Product Solutions segment reported revenues of \$121.3 million for the three months ended June 30, 2011, an increase of 24.9% from \$97.1 million in the same prior year period. This segment reported revenues of \$354.9 million for the nine months ended June 30, 2011, an increase of 42.8% from \$248.5 million in the same prior year period. These increases are mostly attributable to higher volumes of shipments to semiconductor capital equipment customers, along with the impact of the acquisition of RTS, which increased revenues by \$2.2 million during the three and nine months ended June 30, 2011 compared to the prior year period. The RTS revenues for the three months ended June 30, 2011 include \$0.5 million of service revenues to support the RTS installed base, with the balance of RTS revenues related primarily to life science automation system sales.

Our Brooks Global Services segment reported revenues of \$22.6 million for the three months ended June 30, 2011, a 24.5% increase from \$18.1 million in the same prior year period. This segment reported revenues of \$64.9 million for the nine months ended June 30, 2011, a 17.4% increase from \$55.3 million in the same prior year period. Revenues for this segment include service revenues for service contract and repair services that totaled \$19.0 million and \$53.9 million for the three and nine months ended June 30, 2011, as compared to \$15.1 million and \$44.9 million for the three and nine month periods from the prior year. The balance of revenues for this segment includes the sale of spare parts.

Our Contract Manufacturing segment reported revenues of \$42.3 million for the three months ended June 30, 2011, a 1.7% increase from \$41.6 million in the same prior year period. This segment reported revenues of \$137.3 million for the nine months ended June 30, 2011, a 27.7% increase from \$107.5 million in the same prior year period. These increases are mostly attributable to higher volumes of shipments to semiconductor capital equipment customers. This segment was sold on June 28, 2011 in the Asset Sale transaction.

Revenues for the Brooks Product Solutions segment for the three and nine months ended June 30, 2011 include intercompany sales of \$16.2 million and \$49.2 million, respectively, of intercompany sales from this segment to the Contract Manufacturing segment. Revenues for the Brooks Product Solutions segment for the three and nine months ended June 30, 2010 include \$17.4 million and \$43.4 million, respectively, of intercompany sales from this segment to the Contract Manufacturing segment. These intercompany revenues have been eliminated from the revenues of Contract Manufacturing.

Revenues for the Contract Manufacturing segment for the three months ended June 30, 2011 exclude intercompany sales of \$2.9 million and \$10.7 million, respectively, of intercompany sales from this segment to the Brooks Product Solutions segment. Revenues for the Contract Manufacturing segment for the three and nine months ended June 30, 2011 exclude intercompany sales of \$3.0 million and \$9.6 million, respectively, of intercompany sales from this segment to the Brooks Product Solutions segment.

We expect revenues to decline for the three months ended September 30, 2011 as compared to the three months ended June 30, 2011 due to the sale of Contract Manufacturing, which contributed \$42.3 million to revenues for the

three months ended June 30, 2011, and due to recent softness in demand from our semiconductor equipment customers. These decreases will be partially offset by revenues from our recent acquisitions and growth in revenues from non-semiconductor customers.

**Gross Profit**

Gross margin dollars increased to \$57.0 million for the three months ended June 30, 2011, an increase of 24.1% from \$45.9 million for the same prior year period. This increase was primarily attributable to higher revenues of \$29.3 million. This increase was partially offset by reduced benefits from the sale of previously reserved excess and obsolete inventory. The net benefit in the prior period exceeded the net charge in the current period by \$0.5 million. Gross margin dollars for the current and prior year periods were reduced by \$0.5 million of amortization for completed technology intangible assets. Gross margin dollars increased to \$176.0 million

**Table of Contents**

for the nine months ended June 30, 2011, an increase of 58.4% from \$111.1 million for the same prior year period. This increase was primarily attributable to higher revenues of \$145.9 million. This increase was partially offset by reduced benefits from the sale of previously reserved excess and obsolete inventory. The benefit in the prior period exceeded the net charge in the current period by \$2.8 million. Gross margin dollars for the current and prior year period was reduced by \$1.4 million and \$1.5 million, respectively, for amortization of completed technology intangible assets.

Gross margin percentage increased to 30.6% for the three months ended June 30, 2011, compared to 29.3% for the same prior year period. This increase is primarily attributable to improved absorption of indirect factory and service overhead on higher revenues. The increase was partially offset by the change in benefits from / charges for excess and obsolete inventory which reduced gross margin percentage by 0.3%, and a less favorable product mix for our Contract Manufacturing segment. Gross margin percentage increased to 31.6% for the nine months ended June 30, 2011, compared to 27.0% for the same prior year period. This increase is primarily attributable to improved absorption of indirect factory and service overhead on higher revenues. The increase was partially offset by the change in benefits from / charges for excess and obsolete inventory which reduced gross margin percentage by 0.6%.

Gross margin dollars for our Brooks Product Solutions segment increased to \$45.1 million for the three months ended June 30, 2011, an increase of 24.1% from \$36.3 million in the same prior year period. Gross margin dollars for this segment increased to \$135.7 million for the nine months ended June 30, 2011, an increase of 58.7% from \$85.5 million in the same prior year period. These increases were primarily attributable to higher revenues of \$24.2 million for the three month period and \$106.4 million for the nine month period. These increases were partially offset by the change in benefits from / charges for excess and obsolete inventory which reduced gross margin by \$0.7 million and \$3.0 million for the three and nine month periods. Gross margin percentage was 37.2% for the three months ended June 30, 2011 as compared to 37.4% in the same prior year period. The decrease in gross margin percentage is primarily due to the change in benefits from / charges for excess and obsolete inventory which reduced gross margin percentage by 0.7%. Gross margin percentage was 38.2% for the nine months ended June 30, 2011 as compared to 34.4% in the same prior year period. This increase was primarily the result of higher absorption of indirect factory overhead on higher revenues. The increase was partially offset by the change in benefits from / charges for excess and obsolete inventory which reduced gross margin by 1.1%.

Gross margin dollars for our Brooks Global Services segment increased to \$7.9 million for the three months ended June 30, 2011, an increase of 57.3% from \$5.0 million for the same prior year period. Gross margin dollars for this segment increased to \$23.1 million for the nine months ended June 30, 2011, an increase of 58.8% from \$14.5 million for the same prior year period. These increases were primarily attributable to higher revenues of \$4.4 million for the three month period and \$9.6 million for the nine month period. In addition, gross margin dollars were favorably impacted by \$0.6 million for the three and nine month periods from the sale of previously reserved excess and obsolete inventory. Gross margin percentage increased to 35.0% for the three months ended June 30, 2011 as compared to 27.7% in the same prior year period. Gross margin percentage increased to 35.6% for the nine months ended June 30, 2011 as compared to 26.3% in the same prior year period. These increases were primarily attributable to higher absorption of fixed overhead on higher revenues. In addition, gross margin percentage was favorably impacted by 3.3% for the three month period and 1.1% for the nine month period from the sale of previously reserved excess and obsolete inventory.

Gross margin of our Contract Manufacturing segment decreased to \$4.0 million for the three months ended June 30, 2011, a decrease of 12.4% from \$4.6 million in the same prior year period. This decrease was attributable to an increase in charges for excess and obsolete inventory which decreased gross profit by \$0.4 million, and a less favorable product mix for the 2011 period as compared to the prior year. Gross margin for this segment increased to \$17.2 million for the nine months ended June 30, 2011, an increase of 55.3% as compared to \$11.1 million in the same prior year period. This increase was primarily attributable to higher absorption of factory overhead on higher revenues. This increase was partially offset by a \$0.5 million increase in charges for excess and obsolete inventory. Gross margin percentage was 9.4% for the three months ended June 30, 2011 as compared to 10.9% in the same prior year period. This decrease was attributable to higher charges for excess and obsolete inventory which reduced gross margin percentage by 1.0%, with the balance of the decrease primarily due to a less favorable product mix. Gross

margin percentage was 12.5% for the nine months ended June 30, 2011 as compared to 10.3% in the same prior year period. The increase in gross margin percentage was primarily attributable to higher absorption of indirect service overhead on higher revenues, which was partially offset by increased charges for excess and obsolete inventory which reduced gross margin percentage by 0.4%.

**Research and Development**

Research and development, or R&D, expenses for the three months ended June 30, 2011 were \$10.0 million, an increase of \$2.1 million, compared to \$7.9 million in the same prior year period. R&D expenses for the nine months ended June 30, 2011 were \$28.4 million, an increase of \$5.3 million, compared to \$23.1 million in the same prior year period. We are developing enhancements to our current product offerings and investing in our strategy to grow longer-term revenues outside of the semiconductor market. As a result,



**Table of Contents**

we have increased R&D spending during fiscal year 2011 as compared to the prior fiscal year, and we expect to further increase R&D spending in the near term.

**Selling, General and Administrative**

Selling, general and administrative, or SG&A expenses were \$24.7 million for the three months ended June 30, 2011, an increase of \$3.5 million compared to \$21.2 million in the same prior year period. The increase is primarily attributable to higher labor-related costs of \$2.9 million as a result of increased accruals for incentive based compensation due to our improved financial performance, combined with a 13% increase in SG&A headcount. Additionally, we incurred \$0.7 million of increased legal and professional fees, primarily due to our acquisition and divestiture activities. SG&A expenses were \$74.4 million for the nine months ended June 30, 2011, an increase of \$13.4 million compared to \$61.0 million in the same prior year period. The increase is primarily related to higher labor-related costs of \$10.7 million as a result of increased accruals for incentive compensation and a 10% increase in SG&A headcount. Other increases include \$1.3 million of strategic consulting costs incurred during the first quarter of fiscal year 2011 and \$1.1 million of increased legal and professional fees, primarily due to our acquisition and divestiture activities.

**Restructuring Charges**

We recorded a restructuring charge of \$0.1 million and \$0.6 million for the three and nine month periods ended June 30, 2011. These charges include severance related costs of \$0.1 million and \$0.4 million for the three and nine month periods, which are adjustments for contingent severance arrangements for corporate management positions eliminated in prior periods. We also incurred \$0.2 million of facility-related costs during the nine month period which relates to facilities exited in previous years. The costs for our exited facilities are expected to end at the end of fiscal year 2011.

We recorded a restructuring charge of \$0.3 million and \$2.3 million for the three and nine month periods ended June 30, 2010. These charges include severance related costs of \$0.2 million and \$0.8 million for the three and nine month periods, and facility-related costs of \$0.1 million and \$1.5 million for the three and nine month periods. The severance costs primarily include adjustments for contingent severance arrangements for corporate management positions eliminated in prior periods. The facility costs include \$0.1 million and \$0.3 million for the three and nine months ended June 30, 2010 to amortize the deferred discount on multi-year facility restructuring liabilities. In addition, we revised the present value discounting of multi-year facility-related restructuring liabilities during the first quarter of fiscal year 2010 when certain accounting errors were identified in our prior period financial statements that, individually and in aggregate, are not material to our financial statements taken as a whole for any related prior periods, and recorded an adjustment of \$1.2 million.

**Interest Income**

Interest income was \$0.4 million and \$0.9 million for the three and nine month periods ended June 30, 2011, as compared to \$0.2 million and \$0.8 million for the same prior year periods. The increases are due to higher cash balances available for investment.

**Sale of Intellectual Property Rights**

During the three months ended March 31, 2010, we sold certain patents and patents pending related to a legacy product line. We recorded a gain of \$7.8 million for this sale during the three months ended March 31, 2010. The terms of the sale permit us to continue to use these patents to support our ongoing service and spare parts business included within our Brooks Global Services segment.

**Sale of Contract Manufacturing Business**

We closed the sale of our extended factory contract manufacturing business on June 28, 2011 with affiliates of Celestica Inc. (the Buyers). The gross proceeds on this transaction are expected to be \$81.8 million, of which \$79.3 million was received on the closing, with the balance of an estimated \$2.5 million to be received during our fourth quarter of 2011, which represents a working capital normalizing adjustment. The gross proceeds include the reimbursement of \$1.3 million of cash on hand at the closing offset by \$2.3 million of transaction expenses. The pre-tax gain on the sale was \$45.0 million. Our income tax provision includes \$2.4 million of incremental taxes on this gain.

We also entered into certain commercial supply and license agreements with the Buyers which will govern the ongoing relationship between the Buyers and us going forward. Pursuant to those agreements we will supply the Buyers with certain products and have licensed certain intellectual property needed to run the business and the Buyers will supply certain products to us. Due to the

**Table of Contents**

significance of these ongoing commercial arrangements, the sale did not qualify for discontinued operations treatment. Therefore, historical financial results of the divested business will not be segregated in our consolidated financial statements for the historical periods in which this business was part of us.

**Loss on Investment**

During the six months ended March 31, 2010, we recorded a charge of \$0.2 million for the sale of our minority equity investment in a closely-held Swiss public company. We no longer have an equity investment in this entity.

**Other (Income) Expense, Net**

Other income, net, was \$1.1 million and \$1.5 million for the three and nine months ended June 30, 2011, respectively. Other income, net for the three months ended June 30, 2011 was \$1.1 million and includes \$0.7 million from a litigation settlement and \$0.3 million of joint venture management fee income. Other income, net for the nine months ended June 30, 2011 was \$1.5 million and includes \$0.7 million from a litigation settlement and \$0.7 million of joint venture management fee income. Other expense, net, was \$0.0 million for the three months ended June 30, 2010 and includes \$0.2 million of joint venture management fee income which has been fully offset by losses on foreign currency. Other expense, net was \$0.3 million for the nine months ended June 30, 2010 and consists primarily of foreign exchange losses, offset partially by management fee income of \$0.4 million.

**Income Tax Provision (Benefit)**

We recorded an income tax provision of \$3.3 million and \$5.3 million for the three and nine months ended June 30, 2011, respectively. This provision includes \$2.4 million of foreign and U.S. state income taxes on the sale of our contract manufacturing business, and the balance consists mostly of foreign income taxes arising from our international sales mix, certain state income taxes and interest related to unrecognized tax benefits. We recorded an income tax benefit of \$(0.0) million and \$(2.2) million for the three and nine month periods ended June 30, 2010. This benefit includes a \$3.9 million refund from the carryback of alternative minimum tax losses as a result of the Worker, Home Ownership and Business Assistance Act of 2009 which provides for 100% (previously 90%) of certain net operating loss carrybacks against alternative minimum taxable income. This benefit was partially offset by current year estimated alternative minimum taxes and certain state taxes as well as international taxes. We continued to provide a full valuation allowance for our net deferred tax assets at June 30, 2011, as we believe it is more likely than not that the future tax benefits from accumulated net operating losses and other temporary differences will not be realized. We will continue to assess the need for a valuation allowance in future periods. If we continue to generate profits in most of our jurisdictions, it is reasonably possible that there will be a significant reduction in the valuation allowance in the next twelve months. Reduction of the valuation allowance, in whole or in part, would result in a non-cash income tax benefit during the period of reduction.

**Equity in Earnings (Losses) of Joint Ventures**

Income (loss) associated with our 50% interest in ULVAC Cryogenics, Inc., a joint venture with ULVAC Corporation of Japan, was \$0.7 million and \$0.3 million for the three months ended June 30, 2011 and 2010, respectively. The income (loss) associated with our 50% interest in Yaskawa Brooks Automation, Inc., a joint venture with Yaskawa Electric Corporation of Japan was \$0.2 million and \$(0.4) million for the three months ended June 30, 2011 and 2010, respectively.

Income (loss) associated with our 50% interest in ULVAC Cryogenics, Inc. was \$1.4 million for the nine months ended June 30, 2011, compared to \$0.1 million in the same prior year period. Income (loss) associated with our 50% interest in Yaskawa Brooks Automation, Inc. was \$0.2 million for the nine months ended June 30, 2011, compared to \$(0.4) million in the same prior year period.

**Liquidity and Capital Resources**

Our business is significantly dependent on capital expenditures by semiconductor manufacturers and OEMs that are, in turn, dependent on the current and anticipated market demand for semiconductors. Demand for semiconductors is cyclical and has historically experienced periodic downturns. This cyclicity makes estimates of future revenues, results of operations and net cash flows inherently uncertain.

At June 30, 2011, we had cash, cash equivalents, restricted cash and marketable securities aggregating \$282.4 million. This amount was comprised of \$133.1 million of cash and cash equivalents, \$0.8 million of restricted cash, \$64.8 million of investments in short-term marketable securities and \$83.7 million of investments in long-term

marketable securities.

**Table of Contents**

Cash and cash equivalents were \$133.1 million at June 30, 2011, an increase of \$73.3 million from September 30, 2010. This increase was primarily due to \$75.7 million of proceeds from the sale of the contract manufacturing business, \$67.2 million of cash provided by operating activities, \$4.4 million of trade receipts from accounts receivable sold in connection with the sale of our contract manufacturing business and \$0.7 million of proceeds primarily from the sale of common stock related to our employee stock purchase plan. These increases were partially offset by \$67.2 million of purchases in marketable securities, net of maturities, \$4.2 million of capital expenditures, \$3.4 million in connection with the acquisition of RTS Life Sciences and a \$0.8 million increase in restricted cash related to collateral requirements for an international letter of credit.

Cash provided by operating activities was \$67.2 million for the nine months ended June 30, 2011, and was comprised of net income of \$116.3 million, adjusted for \$17.5 million of net non-cash related charges such as \$12.3 million of depreciation and amortization and \$5.2 million of stock-based compensation as well as the \$45.0 million gain in connection with the sale of our contract manufacturing business. Further, cash provided by operations was reduced by net increases in working capital of \$21.5 million, consisting primarily of reductions of accounts payable of \$11.8 million and \$11.2 million of increases in inventory. The increase in inventory was caused by increased demand for our products and services.

Cash provided by investing activities was \$4.6 million for the nine months ended June 30, 2011, and is principally comprised of \$75.7 million in proceeds from the sale of the contract manufacturing business and \$4.4 million of proceeds from trade accounts receivable sold in connection with the Asset Sale. In connection with the Asset Sale, all trade accounts receivable related to the Business were sold to the Buyers as of the Closing. We received \$4.4 million of payments on these receivables after the Closing and up through June 30, 2011. These funds will be remitted to the Buyer during the three months ended September 30, 2011. We expect that this practice will continue as each customer transitions trade payments to the Buyers. Cash provided by investing activities was partially offset by net purchases of marketable securities of \$67.2 million, a \$0.8 million increase in restricted cash related to collateral requirements for an international letter of credit, \$4.2 million of capital expenditures and \$3.4 million in connection with the acquisition of RTS Life Science. Capital expenditures include \$1.3 million for major building repairs and \$1.0 million for the implementation of our Oracle ERP system in our major European and Asian subsidiaries.

Cash provided by financing activities for the nine months ended June 30, 2011 is comprised primarily of proceeds from the sale of common stock to employees through our employee stock purchase plan.

At June 30, 2011, we had approximately \$1.1 million of letters of credit outstanding.

On August 3, 2011, our Board of Directors approved a cash dividend of \$0.08 per share of the Company's common stock. The total dividend of approximately \$5.3 million will be paid on September 30, 2011 to shareholders of record at the close of business on September 9, 2011. Dividends are declared at the discretion of our Board of Directors and depend on actual cash from operations, our financial condition and capital requirements and any other factors the Board of Directors may consider relevant. Future dividend declarations, as well as the record and payment dates for such dividends, will be determined by our Board of Directors on a quarterly basis.

We currently own a facility with a carrying value of approximately \$7 million that is not 100% utilized. In the future we may look at alternative uses for the facility which could involve subleasing or an outright sale. Such sale may not fully recover our carrying value and could result in a charge in our consolidated statement of operations.

On June 21, 2010, we filed a registration statement on Form S-3 with the SEC to sell up to \$200 million of securities, before any fees or expenses of the offering. Securities that may be sold include common stock, preferred stock, warrants or debt securities. Any such offering, if it does occur, may happen in one or more transactions. Specific terms of any securities to be sold will be described in supplemental filings with the SEC.

We believe that we have adequate resources to fund our currently planned working capital and capital expenditure requirements for the next twelve months. The cyclical nature of our served markets and uncertainty with the current global economic environment makes it difficult for us to predict longer-term liquidity requirements with certainty. We may be unable to obtain any required additional financing on terms favorable to us, if at all. If adequate funds are not available on acceptable terms, we may be unable to successfully develop or enhance products, respond to competitive pressure or take advantage of acquisition opportunities, any of which could have a material adverse effect on our business.

**Other Key Indicators of Financial Condition and Operating Performance**

EBITDA and Adjusted EBITDA presented below are supplemental measures of our performance that are not required by, or presented in accordance with GAAP. EBITDA and Adjusted EBITDA are not measurements of our financial performance under GAAP and should not be considered as alternatives to net income (loss) or any other performance measures derived in accordance with GAAP.

EBITDA represents net income (loss) before interest income, income tax provision, depreciation and amortization. Adjusted EBITDA is defined as EBITDA further adjusted to give effect to certain non-recurring and non-cash items and other adjustments. We believe that the inclusion of EBITDA and Adjusted EBITDA in this Form 10-Q is appropriate because we consider it an important supplemental measure of our performance and believe it is frequently used by securities analysts, investors and other interested

**Table of Contents**

parties. We use Adjusted EBITDA internally as a critical measurement of operating effectiveness. We believe EBITDA and Adjusted EBITDA facilitates operating performance comparison from period to period and company to company by backing out potential differences caused by variations in capital structures, tax positions (such as the impact on periods or companies of changes in effective tax rates or net operating losses) and the age and book depreciation of facilities and equipment (affecting relative depreciation expense).

In determining Adjusted EBITDA, we eliminate the impact of a number of items. For the reasons indicated herein, you are encouraged to evaluate each adjustment and whether you consider it appropriate. In addition, in evaluating Adjusted EBITDA, you should be aware that in the future we may incur expenses similar to the adjustments in the presentation of Adjusted EBITDA. Our presentation of Adjusted EBITDA should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

EBITDA and Adjusted EBITDA have limitations as analytical tools, and you should not consider them in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

they do not reflect our cash expenditures for capital expenditure or contractual commitments;

they do not reflect changes in, or cash requirements for, our working capital requirements;

other companies, including other companies in our industry, may calculate these measures differently than we do, limiting their usefulness as a comparative measure.

Because of these limitations, EBITDA and Adjusted EBITDA should not be considered as measures of discretionary cash available to us to invest in the growth of our business. For these purposes, we rely on our GAAP results. For more information, see our consolidated financial statements and notes thereto appearing elsewhere in this report.

The following table sets forth a reconciliation of net income to EBITDA for the periods indicated (in thousands):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Net income attributable to Brooks Automation, Inc.	\$ 66,183	\$ 16,572	\$ 116,254	\$ 34,806
Interest income, net	(340)	(214)	(847)	(780)
Provision for (benefit from) income taxes	3,300	(35)	5,323	(2,219)
Depreciation and amortization	4,024	4,569	12,336	14,029
<b>EBITDA</b>	<b>\$ 73,167</b>	<b>\$ 20,892</b>	<b>\$ 133,066</b>	<b>\$ 45,836</b>

The following table sets forth a reconciliation of EBITDA to Adjusted EBITDA for the periods indicated (in thousands):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
EBITDA	\$ 73,167	\$ 20,892	\$ 133,066	\$ 45,836
Stock-based compensation	1,595	1,328	5,211	4,889
Restructuring costs	97	288	557	2,294
Purchase accounting impact on sales contracts	313		313	
Sale of contract manufacturing business	(45,009)		(45,009)	
Sale of intellectual property rights				(7,840)
Litigation settlement	(664)		(664)	
Loss on investment				191

Adjusted EBITDA	\$ 29,499	\$ 22,508	\$ 93,474	\$ 45,370
-----------------	-----------	-----------	-----------	-----------

The increase in EBITDA for the three and nine months ended June 30, 2011 as compared to the same prior year period is primarily related to the \$45.0 million gain on the sale of our contract manufacturing business, and a \$29.3 million increase in revenues for the three month period and the \$145.9 million increase for the nine month period.

We acquired RTS on April 1, 2011. We allocated the purchase price to the net assets acquired based on the fair value of each asset and liability. As part of this allocation, we valued certain inventory and deferred revenue balances above and below their pre-acquisition carrying values, respectively. These adjustments will reduce the revenue and profit we will record in connection with these transactions. Post acquisition, these adjustments will impact revenue and profit by \$3.2 million and \$0.9 million, respectively. For the three months ended June 30,



**Table of Contents**

2011, we reduced our revenues and profit by \$1.1 million and \$0.3 million.

Stock-based compensation increased for the three and nine months ended June 30, 2011 as compared to the same prior year period due to the granting of additional awards during the 2011 period.

We received \$1.3 million of proceeds from the sale of our stock by a former executive, and will remit half of these proceeds to our insurance providers. We recorded \$0.7 million of income from this settlement. For further details on this litigation matter, see Part II, Item 1, Legal Proceedings.

For a discussion of our restructuring charges, the sale of intellectual property rights, the sale of the contract manufacturing business and the loss on investment, see the discussion of our results of operations above.

**Recently Enacted Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board ( FASB ) issued an amendment to the accounting and disclosure requirements for the consolidation of variable interest entities ( VIEs ), which requires a qualitative approach to identifying a controlling financial interest in a VIE, and requires ongoing assessment of whether an entity is a VIE and whether an interest in a VIE makes the holder the primary beneficiary of the VIE. On October 1, 2010 we adopted this standard, which had no impact on our financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of goodwill, which requires a qualitative approach to considering impairment for a reporting unit with zero or negative carrying value. This guidance is effective for fiscal years beginning after December 15, 2010. We do not believe that the adoption of this standard will have a material impact on our financial position or results of operations.

In December 2010, the FASB issued an amendment to the accounting requirements of business combinations, which establishes accounting and reporting standards for pro forma revenue and earnings of the combined entity for the current and comparable reporting periods. This guidance is effective for fiscal years beginning after December 15, 2010. We do not believe that the adoption of this standard will have a material impact on our financial position or results of operations.

In May 2011, the FASB issued updated accounting guidance related to fair value measurements and disclosures that result in common fair value measurements and disclosures between GAAP and International Financial Reporting Standards. This guidance includes amendments that clarify the intent about the application of existing fair value measurements and disclosures, and change a principle or requirement for fair value measurements or disclosures. This guidance is effective for interim and annual periods beginning after December 15, 2011. We do not believe that the adoption of this guidance will have a material impact on our financial position or results of operations.

In June 2011, the FASB issued an amendment to the accounting guidance for presentation of comprehensive income. Under the amended guidance, a company may present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This authoritative guidance eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholder's equity. The amendment is effective for interim and annual periods beginning after December 15, 2011. Other than a change in presentation, we do not believe that the adoption of this guidance will have a material impact on our financial position or results of operations.

**Item 3. *Quantitative and Qualitative Disclosures About Market Risk***

We are exposed to a variety of market risks, including changes in interest rates affecting the return on our cash and cash equivalents, short-term and long-term investments and fluctuations in foreign currency exchange rates.

**Interest Rate Exposure**

As our cash and cash equivalents consist principally of money market securities, which are short-term in nature, our exposure to market risk related to interest rate fluctuations for these investments is not significant. Our short-term and long-term investments consist mostly of highly rated corporate debt securities, and as such, market risk to these investments is not significant. During the

**Table of Contents**

nine months ended June 30, 2011, the unrealized loss on marketable securities was \$159,000. A hypothetical 100 basis point change in interest rates would result in an annual change of approximately \$1.9 million in interest income earned.

**Currency Rate Exposure**

We have transactions and balances denominated in currencies other than the U.S. dollar. Most of these transactions or balances are denominated in Euros, sterling and a variety of Asian currencies. Sales in currencies other than the U.S. dollar were 17% of our total sales for the three months ended June 30, 2011. These foreign sales were made primarily by our foreign subsidiaries, which have cost structures that substantially align with the currency of sale.

In the normal course of our business, we have short-term advances between our legal entities that are subject to foreign currency exposure. These short-term advances were approximately \$14.0 million at June 30, 2011, and relate to the Euro and a variety of Asian currencies. We incurred a foreign currency loss of \$0.0 million for the nine months ended June 30, 2011, which relates to the currency fluctuation on these advances between the time the transaction occurs and the ultimate settlement of the transaction. A hypothetical 10% change in foreign exchange rates at June 30, 2011 would result in a \$1.4 million change in our net income. We mitigate the impact of potential currency translation losses on these short-term intercompany advances by the timely settlement of each transaction, generally within 30 days.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* As of the end of the period covered by this report, and pursuant to Rules 13a- 15(e) and 15d-15(e) under the Securities Exchange Act of 1934, the Company's management, including our chief executive officer and chief financial officer has concluded that our disclosure controls and procedures are effective.

*Change in Internal Controls.* There were no changes in our internal control over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

On August 22, 2006, an action captioned as *Mark Levy v. Robert J. Therrien and Brooks Automation, Inc.*, was filed in the United States District Court for the District of Delaware, seeking recovery, on behalf of Brooks, from Mr. Therrien (the Company's former Chairman and CEO) under Section 16(b) of the Exchange Act for alleged short-swing profits earned by Mr. Therrien due to the loan and stock option exercise in November 1999, and a sale by Mr. Therrien of Brooks stock in March 2000. The complaint sought disgorgement of all profits earned by Mr. Therrien on the transactions, attorneys' fees and other expenses. On February 20, 2007, a second Section 16(b) action, concerning the same loan and stock option exercise in November 1999 discussed above and seeking the same remedy, was filed in the United States District Court of the District of Delaware, captioned *Aron Rosenberg v. Robert J. Therrien and Brooks Automation, Inc.* On April 4, 2007, the court issued an order consolidating the *Levy* and *Rosenberg* actions (the Section 16(b) Action).

On February 24, 2011, the parties executed a settlement agreement which, upon court approval, would resolve the Section 16(b) Action. Pursuant to this agreement, Mr. Therrien sold 150,000 shares of Brooks stock, the proceeds of which form the settlement fund and totaled approximately \$1.9 million. The plaintiffs agreed to seek a fee not exceeding 30 percent of this settlement fund, the remainder of which would be delivered to the Company following court approval. Notice of the proposed settlement, which described the proposed settlement in further detail, was mailed to shareholders of record as of March 31, 2011.

In connection with the agreement to settle the Section 16(b) Action, the Company reached an agreement with Mr. Therrien and the Company's former Directors and Officers Liability Insurance Carriers (the Global Settlement Agreement) to resolve (1) Mr. Therrien's civil litigation with the United States Securities and Exchange Commission (SEC), (2) any of the Company's advancement or indemnification obligations to Mr. Therrien in connection with that matter, and (3) the Company's claim against these insurance carriers for reimbursement of certain defense costs which the Company paid to Mr. Therrien pursuant to his indemnification agreement with the Company. Pursuant to the Global Settlement Agreement, Mr. Therrien agreed to enter into a settlement with the SEC. If approved by the SEC

and the court in that matter, in addition to delivering to the Company the net proceeds of the sale of 150,000 shares of Brooks stock in connection with the Section 16(b) matter, Mr. Therrien would pay the SEC approximately \$728,000

27

---

**Table of Contents**

in disgorgement and \$100,000 in fines. To resolve any indemnification claim by Mr. Therrien against the Company in connection with this matter, the Company has agreed to reimburse him \$500,000 towards his disgorgement payment. Finally, upon resolution of both the Section 16(b) matter and the SEC matter, the Company's insurers have agreed to pay Brooks a net sum of approximately \$3.4 million. This payment would resolve any claim the Company may have against its former insurers for certain defense costs paid to Mr. Therrien.

On May 17, 2011, the court in the Section 16(b) Action held a hearing to determine the fairness of the proposed settlement in that action. Following the hearing, the court approved that settlement, finding that the settlement in the Section 16(b) Action and the Global Settlement Agreement were both in the best interest of the parties and the Company's shareholders. On June 16, 2011, the settlement of the Section 16(b) Action became final and the Company received \$1.3 million in settlement proceeds of which 50% will be paid to our insurance company and the remaining 50% has been recorded as income. Mr. Therrien has agreed to and submitted a proposed settlement to the SEC for approval by the Commission, which must also be approved by the court before it becomes final. If this settlement becomes final, then the contingencies within the Global Settlement Agreement will be satisfied, which will have the effect of resolving all pending litigation related to the Company's past stock option granting practices, and the Company would expect to record income of approximately \$4 million upon final resolution, inclusive of the \$0.7 million previously recognized.

**Item 1A. Risk Factors**

Our Annual Report on Form 10-K for the fiscal year ended September 30, 2010 contains a detailed discussion of certain risk factors that could materially adversely affect our business, financial condition and operating results. The risk factors described below are additions to those risk factors.

***Disruptions in the supply of components or materials from Japan resulting from recent natural disasters in Japan could materially harm our business.***

A number of companies that supply us with materials and components maintain facilities in Japan. There may be supply chain challenges in the near term as these suppliers may be impacted by the consequences of the natural disaster that has affected Japan, which have included rolling blackouts, decreased access to raw materials and limited ability to ship inventory. If these conditions persist, we may experience shortages of key materials required for the assembly of our own products, which could limit our ability to manufacture and ship these products to our customers. A significant delay or sustained interruption in the supply of components or materials from our Japanese suppliers could cause us to lose customers, negatively affect our revenues and otherwise materially harm our business.

***Our business could be materially harmed if we fail to adequately integrate the operations of the businesses that we have acquired or may acquire.***

We have made in the past, and may make in the future, acquisitions or significant investments in businesses with complementary products, services and/or technologies. Our acquisitions present numerous risks, including:

difficulties in integrating the operations, technologies, products and personnel of the acquired companies and realizing the anticipated synergies of the combined businesses;

defining and executing a comprehensive product strategy;

managing the risks of entering markets or types of businesses in which we have limited or no direct experience;

the potential loss of key employees, customers and strategic partners of ours or of acquired companies;

unanticipated problems or latent liabilities, such as problems with the quality of the installed base of the target company's products or infringement of another Company's intellectual property by a target Company's activities or products;

problems associated with compliance with the target company's existing contracts;

difficulties in managing geographically dispersed operations; and

the diversion of management's attention from normal daily operations of the business.

28

---

**Table of Contents**

If we acquire a new business, we may be required to expend significant funds, incur additional debt or issue additional securities, which may negatively affect our operations and be dilutive to our stockholders. In periods following an acquisition, we will be required to evaluate goodwill and acquisition-related intangible assets for impairment. When such assets are found to be impaired, they will be written down to estimated fair value, with a charge against earnings. The failure to adequately address these risks could materially harm our business and financial results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

As part of our equity compensation program, we offer recipients of restricted stock awards the opportunity to elect to sell their shares at the time of vesting to satisfy tax obligations in connection with such vesting. The following table provides information concerning shares of our Common Stock \$0.01 par value purchased in connection with the forfeiture of shares to satisfy the employees' obligations with respect to withholding taxes in connection with the vesting of shares of restricted stock during the three months ended June 30, 2011. Upon purchase, these shares are immediately retired.

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>
April 1 30, 2011		\$	
May 1 31, 2011	24,734	11.84	24,734
June 1 30, 2011			
Total	24,734	\$ 11.84	24,734

**Item 6. Exhibits**

The following exhibits are included herein:

<b>Exhibit No.</b>	<b>Description</b>
31.01	Rule 13a-14(a), 15d-14(a) Certification.
31.02	Rule 13a-14(a), 15d-14(a) Certification.
32	Section 1350 Certifications.
101	The following material from the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Operations; (iii) the Consolidated Statements of Cash Flows; and (iv) the Notes to Consolidated Financial Statements.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BROOKS AUTOMATION, INC.

DATE: August 4, 2011

/s/ Martin S. Headley

Martin S. Headley  
Executive Vice President and Chief Financial  
Officer (Principal Financial Officer)

DATE: August 4, 2011

/s/ Timothy S. Mathews

Timothy S. Mathews  
Vice President and Corporate Controller  
(Principal Accounting Officer)

30

---

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
31.01	Rule 13a-14(a), 15d-14(a) Certification.
31.02	Rule 13a-14(a), 15d-14(a) Certification.
32	Section 1350 Certifications.
101	The following material from the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Operations; (iii) the Consolidated Statements of Cash Flows; and (iv) the Notes to Consolidated Financial Statements.