

LUCENT TECHNOLOGIES INC  
Form 10-Q  
May 09, 2006

AS FILED WITH THE SEC ON May 9, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-11639

LUCENT TECHNOLOGIES INC.

A Delaware  
Corporation

I.R.S. Employer  
No. 22-3408857

600 Mountain Avenue, Murray Hill, New Jersey 07974

Telephone Number: 908-582-8500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

At April 30, 2006, 4,479,915,613 common shares were outstanding.

---

## INDEX

Part I Financial Information:Item 1. Financial Statements

Consolidated Statements of Operations for the Three and Six Months Ended March 31, 2006 and 2005 3

Consolidated Balance Sheets as of March 31, 2006 and September 30, 2005 4

Consolidated Statement of Changes in Shareowners' Equity for the Six Months Ended March 31, 2006 5

Consolidated Statements of Cash Flows for the Six Months Ended March 31, 2006 and 2005 6

Notes to Consolidated Financial Statements 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 21Item 3. Quantitative and Qualitative Disclosures About Market Risk 37Item 4. Controls and Procedures 38Part II Other Information:Item 1. Legal Proceedings 39Item 4. Submission of Matters to a Vote of Security Holders 39Item 6. Exhibits 39

## PART 1 - Financial Information

## Item 1. Financial Statements

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Amounts in Millions, Except Per Share Amounts)  
(Unaudited)

	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
<b>Revenues:</b>				
Products	\$ 1,590	\$ 1,815	\$ 3,097	\$ 3,602
Services	548	520	1,088	1,068
<b>Total revenues</b>	<b>2,138</b>	<b>2,335</b>	<b>4,185</b>	<b>4,670</b>
<b>Costs:</b>				
Products	775	974	1,579	1,924
Services	437	386	829	787
<b>Total costs</b>	<b>1,212</b>	<b>1,360</b>	<b>2,408</b>	<b>2,711</b>
<b>Gross margin</b>	<b>926</b>	<b>975</b>	<b>1,777</b>	<b>1,959</b>
<b>Operating expenses:</b>				
Selling, general and administrative	384	423	1,040	808
Research and development	297	292	580	571
Business restructuring	(4)	(8)	(3)	(7)
<b>Total operating expenses</b>	<b>677</b>	<b>707</b>	<b>1,617</b>	<b>1,372</b>
<b>Operating income</b>	<b>249</b>	<b>268</b>	<b>160</b>	<b>587</b>
Other income (expense), net	45	43	129	(3)
Interest expense	82	85	165	174
<b>Income before income taxes</b>	<b>212</b>	<b>226</b>	<b>124</b>	<b>410</b>
Income taxes	31	(41)	47	(31)
<b>Net income</b>	<b>\$ 181</b>	<b>\$ 267</b>	<b>\$ 77</b>	<b>\$ 441</b>
<b>Net income per share:</b>				
Basic	\$ 0.04	\$ 0.06	\$ 0.02	\$ 0.10
Diluted	\$ 0.04	\$ 0.06	\$ 0.02	\$ 0.09
<b>Weighted average common shares outstanding:</b>				
Basic	4,463	4,421	4,457	4,412
Diluted	5,128	5,047	4,509	5,013

See Notes to Unaudited Consolidated Financial Statements.

&lt;PAGE&gt; 4

Form 10-Q - Part I

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Amounts in Millions, Except Per Share Amounts)  
(Unaudited)

	March 31, 2006	September 30, 2005
<b>ASSETS</b>		
Cash and cash equivalents	\$ 1,377	\$ 2,410
Marketable securities	479	357
Receivables, net	1,390	1,395
Inventories	763	731
Other current assets	991	690
	<hr/>	<hr/>
Total current assets	5,000	5,583
Marketable securities	2,113	2,163
Property, plant and equipment, net	1,247	1,295
Prepaid pension costs	6,319	6,010
Goodwill and other acquired intangibles, net	439	419
Other assets	911	930
	<hr/>	<hr/>
Total assets	\$ 16,029	\$ 16,400
<b>LIABILITIES</b>		
Accounts payable	\$ 621	\$ 769
Payroll and benefit-related liabilities	879	1,095
Debt maturing within one year	368	368
Other current liabilities	1,684	1,588
	<hr/>	<hr/>
Total current liabilities	3,552	3,820
Postretirement and postemployment benefit liabilities	4,683	4,751
Pension liabilities	1,342	1,423
Long-term debt	5,047	5,066
Other liabilities	850	965
	<hr/>	<hr/>
Total liabilities	15,474	16,025
Commitments and contingencies		
<b>SHAREOWNERS EQUITY</b>		
Preferred stock par value \$1.00 per share; authorized shares: 250; issued and outstanding: none		
Common stock par value \$.01 per share; authorized shares: 10,000; 4,478 issued and 4,477 outstanding shares as of March 31, 2006, and 4,457 issued and 4,447 outstanding shares as of September 30, 2005	45	45
Additional paid-in capital	23,615	23,513
Accumulated deficit	(19,531)	(19,608)
Accumulated other comprehensive loss	(3,574)	(3,575)
	<hr/>	<hr/>
Total shareowners equity	555	375
	<hr/>	<hr/>
Total liabilities and shareowners equity	\$ 16,029	\$ 16,400

See Notes to Unaudited Consolidated Financial Statements.

---

&lt;PAGE&gt; 5

Form 10-Q - Part I

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CHANGES IN SHAREOWNERS EQUITY  
(Amounts in Millions)  
(Unaudited)

	<u>Shares of Common Stock</u>	<u>Common Stock</u>	<u>Additional Paid-In Capital</u>	<u>Accumulated Deficit</u>	<u>Accumulated Other Comprehensive Loss</u>	<u>Total Shareowners Equity</u>
Balance as of September 30, 2005	4,447	\$ 45	\$ 23,513	\$ (19,608)	\$ (3,575)	\$ 375
Net income				77		77
Foreign currency translation adjustments					6	6
Unrealized holding losses on investments					(5)	(5)
Issuance of common stock related to employee benefit plans	19		34			34
Stock-based compensation	2		42			42
Release of Telica escrow shares	9		29			29
Other			(3)			(3)
	<u>4,477</u>	<u>\$ 45</u>	<u>\$ 23,615</u>	<u>\$ (19,531)</u>	<u>\$ (3,574)</u>	<u>\$ 555</u>
Balance as of March 31, 2006	4,477	\$ 45	\$ 23,615	\$ (19,531)	\$ (3,574)	\$ 555

See Notes to Unaudited Consolidated Financial Statements.

&lt;PAGE&gt; 6

Form 10-Q - Part I

LUCENT TECHNOLOGIES INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollars in Millions)  
(Unaudited)

	<b>Six Months ended March 31,</b>	
	<b>2006</b>	<b>2005</b>
<b>Operating activities:</b>		
Net income	\$ 77	\$ 441
<b>Adjustments to reconcile net income to net cash used in operating activities:</b>		
Depreciation and amortization	259	310
Pension credit	(329)	(486)
Stock-based compensation expense	44	14
Other adjustments for non-cash items	(25)	60
<b>Changes in operating assets and liabilities:</b>		
Receivables	(20)	(150)
Inventories and contracts in process	(60)	(23)
Accounts payable	(119)	(151)
Deferred revenue	16	112
Other operating assets and liabilities	(408)	(803)
	<u>(565)</u>	<u>(676)</u>
<b>Net cash used in operating activities</b>	<u>(565)</u>	<u>(676)</u>
<b>Investing activities:</b>		
Capital expenditures	(84)	(77)
Net purchases of marketable securities	(81)	(662)
Changes in restricted cash	(324)	
Other investing activities	(2)	
	<u>(491)</u>	<u>(739)</u>
<b>Net cash used in investing activities</b>	<u>(491)</u>	<u>(739)</u>
<b>Financing activities:</b>		
Repayment of long-term debt	(15)	(101)
Issuance of common stock	34	85
Other financing activities		4
	<u>19</u>	<u>(12)</u>
<b>Net cash provided by (used in) financing activities</b>	<u>19</u>	<u>(12)</u>
Effect of exchange rate changes on cash and cash equivalents	4	15
	<u>(1,033)</u>	<u>(1,412)</u>
<b>Net decrease in cash and cash equivalents</b>	<u>(1,033)</u>	<u>(1,412)</u>
Cash and cash equivalents at beginning of year	2,410	3,379
	<u>\$ 1,377</u>	<u>\$ 1,967</u>
<b>Cash and cash equivalents at end of period</b>	<u>\$ 1,377</u>	<u>\$ 1,967</u>
Income tax payments, net	\$ (6)	\$ (58)
Interest payments	\$ (157)	\$ (174)

See Notes to Unaudited Consolidated Financial Statements.

Notes to Consolidated Financial Statements  
(Unaudited)**1. BASIS OF PRESENTATION**

Lucent Technologies Inc. s (referred to in this report as the Company , we , us , our or Lucent ) unaudited consolidated financial statements reflect all adjustments (consisting of normal recurring accruals) that are considered necessary for a fair presentation of consolidated results of operations, financial position and cash flows as of and for the periods presented. Certain reclassifications were made to conform to the current period presentation.

The unaudited consolidated financial statements include all majority-owned subsidiaries over which we exercise control. Investments where we exercise significant influence but do not control (generally a 20% to 50% ownership interest), are accounted for under the equity method of accounting. All material intercompany transactions and balances have been eliminated.

We are required to make estimates and assumptions that affect amounts reported in the unaudited consolidated financial statements and footnotes. Actual results could be different from estimated amounts. We believe that the more important estimates and related assumptions that affect our financial condition and results of operations are in the areas of revenue recognition, pension and postretirement benefits, income taxes, legal contingencies, intangible assets, stock-based compensation, employee incentive awards, receivables and customer financing, inventories, business restructuring and warranties. Estimates and assumptions are periodically reviewed, and the effects of any material revisions are reflected in the period that they are determined to be necessary.

The results for the periods presented are not necessarily indicative of the results for the full year and should be read in conjunction with the audited consolidated financial statements for the year ended September 30, 2005 included in our Current Report on Form 8-K, filed on May 5, 2006.

**2. MERGER AGREEMENT WITH ALCATEL**

On April 2, 2006, Lucent and Alcatel entered into an Agreement and Plan of Merger (the Merger Agreement ), pursuant to which Lucent and Alcatel will combine their businesses through a merger. Under the terms of the Merger Agreement, each Lucent share will be converted into a right to receive 0.1952 of an American Depository Share (ADS) of Alcatel, with each Alcatel ADS representing one ordinary share of Alcatel. The completion of the merger, subject to various closing conditions, including obtaining the approval of Lucent and Alcatel shareholders, receiving antitrust and other regulatory approvals and decisions, is expected to close within 6-12 months. The merger is intended to qualify as a reorganization for federal income tax purposes. If the merger agreement is terminated under certain circumstances specified in the Merger Agreement, Lucent or Alcatel will be required to pay the other a termination fee of \$250 million or \$500 million, depending upon certain criteria. The terms of the Merger Agreement also include certain restrictions or limitations on future transactions of the Company prior to the closing of the merger, including acquisitions or dispositions, additional borrowings or customer financing, issuance of equity and changes in employee benefit plans. The terms of certain contracts, employee benefit arrangements and debt agreements have provisions which could result in changes to the terms or settlement amounts upon a change in control of Lucent.

---



Notes to Consolidated Financial Statements  
(Unaudited)**3. PENSION AND POSTRETIREMENT BENEFITS**

The following tables summarize the components of the pension and postretirement benefits:

(in millions)	Pension benefits			
	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Service cost	\$ 38	\$ 40	\$ 77	\$ 79
Interest cost	411	414	821	828
Expected return on plan assets	(680)	(726)	(1,364)	(1,448)
Amortization of prior service cost	15	23	29	42
Amortization of actuarial losses	54	4	108	9
Subtotal	(162)	(245)	(329)	(490)
Settlements				3
Terminations benefits		1		1
Benefit credit	\$ (162)	\$ (244)	\$ (329)	\$ (486)

(in millions)	Postretirement benefits			
	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Service cost	\$ 1	\$ 2	\$ 3	\$ 4
Interest cost	79	85	158	170
Expected return on plan assets	(17)	(24)	(33)	(49)
Amortization of prior service cost	(17)	(7)	(35)	(9)
Amortization of actuarial losses	2	8	18	15
Benefit cost	\$ 48	\$ 64	\$ 111	\$ 131

**4. STOCK-BASED COMPENSATION**

Effective October 1, 2005, we adopted Statement of Financial Accounting Standards (SFAS) No. 123R, Share Based Payment. We elected to use the modified prospective transition method, therefore, prior period results were not restated. Prior to the adoption of SFAS 123R, stock-based compensation expense related to stock options was not recognized in the results of operations if the exercise price was at least equal to the market value of the common stock on the grant date, in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees. As a result, the recognition of stock-based compensation expense was generally limited to the expense attributed to restricted stock unit awards and stock option modifications, as well as the amortization of certain acquisition-related deferred compensation.

SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized as compensation expense over the service period (generally the vesting period) in the consolidated financial statements based on their fair values. For options with graded vesting, we value the stock option grants and recognize compensation expense as if each vesting portion of the award was a separate award. Under the modified prospective method, awards that were granted, modified, or

## Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

settled on or after October 1, 2005 are measured and accounted for in accordance with SFAS 123R. Unvested equity-classified awards that were granted prior to October 1, 2005 will continue to be accounted for in accordance with SFAS 123, except that all awards are recognized in the results of operations over the remaining vesting periods. The impact of forfeitures that may occur prior to vesting is also estimated and considered in the amount recognized. In addition, the realization of tax benefits in excess of amounts recognized for financial reporting purposes will be recognized as a financing activity rather than an operating activity as in the past.

---

Notes to Consolidated Financial Statements  
(Unaudited)

We have stock-based compensation plans under which directors, officers and other eligible employees receive stock options and other equity-based awards. The plans provide for the grant of stock options, stock appreciation rights, performance share awards, restricted stock awards and other stock unit awards.

Historically, stock options have been granted to broad groups of employees at most levels on a discretionary basis. Beginning in fiscal 2006, employees at mid-level leadership and below are eligible to receive restricted stock units (RSUs) instead of stock options. Employees in more advanced leadership positions (approximately 1,100 employees) continue to be eligible to receive stock options. In addition, the long-term incentive award program was modified for the current three-year cycle beginning in fiscal 2006, to change the denomination of any targeted awards to performance shares for officers. Performance shares will also represent 25% of any targeted awards for all other participants. The administration of the Employee Stock Purchase Plan (ESPP) was also modified to reduce the discount from 15% to 5% and eliminate the lookback feature. As a result, the ESPP is no longer compensatory beginning November 1, 2005.

Stock options are generally granted with an exercise price equal to the market value of a share of common stock on the date of grant. Stock options also expire within five to 10 years and vest within four years from the date of grant. Subsequent to December 2002, stock option grants have a term of seven years with graded vesting of 25% per year.

Restricted stock unit awards generally vest over three to four years. The initial broad-based RSU awards granted during the first quarter of fiscal 2006 vest ratably over three years.

Performance share awards under the long-term incentive award program are earned over three years. The number of shares earned for the three-year performance cycle is based on achievement of annual financial targets established at the beginning of each fiscal year in the cycle. These awards are subject to fair value adjustments for any changes in the underlying market value of our common stock, until the performance levels have been determined at the end of each fiscal year.

The following table summarizes stock option activity.

	Shares (in millions)	Weighted average exercise price per share
Outstanding as of September 30, 2005	418	\$ 10.50
Granted/assumed	26	2.82
Exercised	(12)	1.64
Forfeited/expired	(66)	10.70
Outstanding as of March 31, 2006	366	10.20
Exercisable as of March 31, 2006	274	\$ 12.55

The weighted average remaining term for stock options outstanding and exercisable was 3.1 years and 2.3 years, respectively, as of March 31, 2006. The aggregate intrinsic value for stock options outstanding and exercisable was \$138 million and \$115 million, respectively, as of March 31, 2006. The intrinsic value of stock options is calculated as the amount by which the market price of our common stock exceeds the exercise price of the option.

Notes to Consolidated Financial Statements  
(Unaudited)

The following table summarizes unvested restricted stock unit activity.

	Shares (in millions)	Weighted average grant date fair value
Unvested as of September 30, 2005	3	\$ 4.36
Granted	10	2.82
Vested	(2)	4.50
Forfeited	(1)	3.18
Unvested as of March 31, 2006	10	\$ 3.01

Proceeds received from the exercise of stock options were \$19 million and \$10 million during the six months ended March 31, 2006 and 2005, respectively. The intrinsic value related to the exercise of stock options was \$15 million and \$11 million during the six months ended March 31, 2006 and 2005, respectively, of which the majority is currently deductible for tax purposes. However, these tax benefits were not realized due to net operating loss carryforwards.

The following table summarizes the pro forma effect of stock-based compensation as if the fair value method of accounting for stock compensation had been applied.

(in millions, except per share amounts)	Three months ended March 31, 2005	Six months ended March 31, 2005
Net income, as reported	\$ 267	\$ 441
Add: Stock-based employee compensation expense included in as reported net income	5	14
Deduct: Total stock-based employee compensation expense determined under the fair value based method	(80)	(166)
Pro forma net income	\$ 192	\$ 289
Income per share applicable to common shareowners:		
As reported:		
Basic	\$ 0.06	\$ 0.10
Diluted	\$ 0.06	\$ 0.09
Pro forma:		
Basic	\$ 0.04	\$ 0.07
Diluted	\$ 0.04	\$ 0.06

No tax benefits were attributed to the stock-based compensation expense because a valuation allowance was maintained for substantially all net deferred tax assets. We elected to adopt the alternative method of calculating the historical pool of windfall tax benefits as permitted by FASB Staff Position (FSP) No. SFAS 123R-c, Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards. This is a simplified method to determine the pool of windfall tax benefits that is used in determining the tax effects of stock compensation in the results of operations and cash flow reporting for awards that were outstanding as of the adoption of SFAS 123R.

Notes to Consolidated Financial Statements  
(Unaudited)

The following table summarizes the components and classification of stock-based compensation expense.

	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Stock options	\$ 15	\$	\$ 35	\$
Restricted stock units	4	3	7	7
Other	1	2	2	7
<b>Total stock-based compensation expense</b>	<b>\$ 20</b>	<b>\$ 5</b>	<b>\$ 44</b>	<b>\$ 14</b>
<b>Costs</b>	<b>\$ 3</b>	<b>\$</b>	<b>\$ 6</b>	<b>\$</b>
Selling, general and administrative	11	5	24	13
Research and development	6		14	1
<b>Total stock-based compensation expense</b>	<b>\$ 20</b>	<b>\$ 5</b>	<b>\$ 44</b>	<b>\$ 14</b>

The fair value of stock options was estimated using the Black-Scholes option-pricing model. This model requires the input of subjective assumptions that will usually have a significant impact on the fair value estimate. The assumptions for the current period grants were developed based on SFAS 123R and SEC guidance contained in Staff Accounting Bulletin (SAB) No. 107,

Share-Based Payment. The following table summarizes the assumptions used to compute the weighted average fair value of stock option grants.

	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Dividend yield	0.0%	0.0%	0.0%	0.0%
Weighted average volatility	53.6%	80.2%	54.6%	82.1%
Risk-free interest rate	4.4%	3.6%	4.4%	3.5%
Expected holding period (in years)	4.8	3.8	4.8	3.8
Weighted average fair value of options granted	\$ 1.32	\$ 2.00	\$ 1.42	\$ 2.36

No dividend yield was assumed because we currently do not pay cash dividends on our common stock and have no plans to reinstate a dividend. An increase in the dividend yield will decrease stock compensation expense.

The weighted average volatility for the current period was developed using equal weight from (a) implied volatilities of traded options and warrants to purchase the company's common stock at prices that approximate the option's exercise price and have a life in excess of one year, and (b) historical volatility for periods equal to the expected life of the options. Prior to fiscal 2006, only historical volatility was considered. An increase in the weighted average volatility assumption will increase stock compensation expense.

The risk-free interest rate was developed using the U.S. Treasury yield curve for periods equal to the expected life of the options on the grant date. An increase in the risk-free interest rate will increase stock compensation expense.

The expected holding period for the current period grants was calculated using the average of the vesting period and the term of the option based on guidance contained in SAB 107. Prior to fiscal 2006, this assumption was developed after considering vesting schedules, life of the option, historical experience and estimates of future exercise behavior

patterns. An increase in the expected holding period will increase stock compensation expense.

---

Notes to Consolidated Financial Statements  
(Unaudited)

SFAS 123R requires the recognition of stock-based compensation for the number of awards that are ultimately expected to vest. As a result, for most awards, recognized stock compensation was reduced for estimated forfeitures prior to vesting primarily based on historical annual forfeiture rates of approximately 7%. Estimated forfeitures will be reassessed in subsequent periods and may change based on new facts and circumstances. Prior to October 1, 2005, actual forfeitures were accounted for as they occurred for purposes of required pro forma stock compensation disclosures.

As of March 31, 2006, approximately \$118 million of unrecognized stock compensation related to unvested awards (net of estimated forfeitures) is expected to be recognized over a weighted-average period of 1.5 years.

## 5. BUSINESS RESTRUCTURING

(in millions)	Employee separations	Contract settlements	Facility closings	Total
Restructuring reserve as of September 30, 2005	\$ 1	\$ 1	\$ 145	\$ 147
Revisions to prior year plans			(3)	(3)
Utilization of reserves			(18)	(18)
Restructuring reserve as of March 31, 2006	\$ 1	\$ 1	\$ 124	\$ 126

Facility closing reserves are for the expected remaining future cash outlays associated with trailing lease liabilities, lease termination payments and expected restoration costs in connection with plans to reduce a significant number of leased facilities. The remaining liability is expected to be paid over the remaining lease terms and is reflected net of expected sublease income of \$119 million. Additional charges may be required in the future if the expected sublease income is not realized.

## 6. ACQUISITIONS

On April 27, 2006, certain net assets of Riverstone Networks, a maker of carrier-grade Ethernet routers for the telecommunications industry, was acquired for \$207 million in cash. The sale conditions are set forth in a definitive asset purchase agreement initially entered into on February 7, 2006, which was amended following an auction of those assets. In accordance with the agreement, we made an initial deposit of approximately \$12 million into an escrow account. The transaction was completed on April 27, 2006.

Notes to Consolidated Financial Statements  
(Unaudited)**7. SUPPLEMENTARY BALANCE SHEET INFORMATION**

(in millions)	March 31, 2006	September 30, 2005
	<u>          </u>	<u>          </u>
Completed goods	\$ 567	\$ 580
Work in process	68	39
Raw materials	128	112
	<u>          </u>	<u>          </u>
Inventories, net of reserves of \$681 as of March 31, 2006 and \$712 as of September 30, 2005	\$ 763	\$ 731
	<u>          </u>	<u>          </u>
Costs and recognized income not yet billed	\$ 278	\$ 208
Billings in excess of costs and recognized income	(260)	(220)
	<u>          </u>	<u>          </u>
Contracts in process reflected in other current assets (liabilities)	\$ 18	\$ (12)
	<u>          </u>	<u>          </u>
Restricted cash	\$ 363	\$ 41
Deferred income taxes	240	237
Prepaid expenses	217	206
Non-trade receivables	95	117
Income tax receivables, including related interest	44	85
Contracts in process	18	
Other	14	4
	<u>          </u>	<u>          </u>
Other current assets	\$ 991	\$ 690
	<u>          </u>	<u>          </u>
Marketed software	\$ 265	\$ 254
Internal use software	108	120
Restricted cash	139	137
Deferred income taxes	76	78
Investments	65	65
Non-trade receivables	19	20
Retainage receivables	9	8
Other	230	248
	<u>          </u>	<u>          </u>
Other assets	\$ 911	\$ 930
	<u>          </u>	<u>          </u>
Deferred revenue	\$ 546	\$ 529
Winstar litigation reserve	281	
Warranty	169	188
Contracts in process		12
Business restructuring	34	44
Other	654	815
	<u>          </u>	<u>          </u>
Other current liabilities	\$ 1,684	\$ 1,588



Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

	<u>          </u>	<u>          </u>
Deferred income taxes	\$ 221	\$ 205
Deferred compensation	58	112
Business restructuring	91	102
Environmental	59	72
Warranty	67	69
Minority interests	29	63
Other, including contingencies	325	342
	<u>          </u>	<u>          </u>
Other liabilities	\$ 850	\$ 965
	<u>          </u>	<u>          </u>

---

Notes to Consolidated Financial Statements  
(Unaudited)**8. GOODWILL AND OTHER ACQUIRED INTANGIBLE ASSETS**

The following table summarizes the changes in the carrying value of goodwill and other acquired intangible assets.

(in millions)	Goodwill					Other acquired intangible assets
	Mobility Access and Applications Solutions	Multimedia Network Solutions	Converged Core Solutions	Services	Total	
As of September 30, 2005	\$ 32	\$ 86	\$ 154	\$ 102	\$ 374	\$ 45
Telica escrow release			20	9	29	
Amortization						(8)
Other				(1)	(1)	
As of March 31, 2006	\$ 32	\$ 86	\$ 174	\$ 110	\$ 402	\$ 37

During February 2006, nine million shares of our common stock, valued at \$29 million, were released from an escrow account established for possible post-closing claims related to the Telica acquisition. The escrow agreement expired and there were no pending claims against the escrow.

**9. COMPREHENSIVE INCOME**

The components of other comprehensive income are summarized below. Foreign currency translation adjustments are generally not adjusted for income taxes, as they relate to indefinite investments in non-U.S. subsidiaries.

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Net income	\$ 181	\$ 267	\$ 77	\$ 441
Minimum pension liability adjustment				(4)
Foreign currency translation adjustments	23	(52)	6	47
Unrealized holding losses on investments, net	(3)	(10)	(5)	(12)
Comprehensive income	\$ 201	\$ 205	\$ 78	\$ 472

Notes to Consolidated Financial Statements  
(Unaudited)**10. EARNINGS PER COMMON SHARE (EPS)**

Basic EPS is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Diluted EPS is calculated by dividing net income, adjusted to exclude preferred dividends and accretion, conversion costs, redemption costs and interest expense related to the potentially dilutive securities, by the weighted average number of common shares outstanding during the period, plus any additional common shares that would have been outstanding if potentially dilutive common shares had been issued during the period.

The following table summarizes the computation of basic and diluted EPS:

(in millions, except per share amounts)	Three months ended March 31, 2006	2005	Six months ended March 31, 2006	2005
Net income	\$ 181	\$ 267	\$ 77	\$ 441
Adjustment for dilutive securities on net income:				
2.75% convertible securities	11	11		22
Net income diluted	\$ 192	\$ 278	\$ 77	\$ 463
Weighted average shares outstanding basic	4,463	4,421	4,457	4,412
Effect of dilutive securities:				
Stock options	45	62	46	69
Warrants	2	28	6	20
2.75% convertible securities	618	536		512
Weighted average shares outstanding diluted	5,128	5,047	4,509	5,013
EPS:				
Basic	\$ 0.04	\$ 0.06	\$ 0.02	\$ 0.10
Diluted	\$ 0.04	\$ 0.06	\$ 0.02	\$ 0.09

The following table summarizes the potential shares of common stock that were excluded from diluted earnings per share, because the effect of including these potential shares would be antidilutive.

(in millions)	Three months ended March 31, 2006	2005	Six months ended March 31, 2006	2005
2.75% convertible securities			604	
8.00% convertible securities	184	269	186	250
7.75% convertible securities	228	238	228	238
Total potentially dilutive shares	412	507	1,018	488
Stock options excluded from diluted earnings per share because the exercise price was greater than the average market price of the common shares	271	317	287	281

## 11. OPERATING SEGMENTS

Our wireless and wireline businesses were combined into a single unit, the Network Solutions Group (NSG). NSG consists of the following operating segments: Mobility Access Solutions, Applications Solutions, Multimedia Network Solutions and Converged Core Solutions. Applications Solutions is aggregated with Mobility Access Solutions because its results are not material and do not meet the requirements for being reported separately. Applications Solutions was previously reported with our wireless business. Multimedia Network Solutions consists primarily of optical, data and access products. Converged Core Solutions consists primarily of voice networking products, including circuit switching, personal handyphone systems and next-generation switching products. The Network Operations Software reporting unit that was previously reported within the wireline business was transferred to Lucent Worldwide Services (Services). Services provides deployment, maintenance, professional and managed services in support of our product offerings and multivendor networks.

---

Notes to Consolidated Financial Statements  
(Unaudited)

Other changes to the previous reporting structure included the elimination of certain internal revenue sharing arrangements between our wireless and wireline businesses, the internal transfer of certain organizations and revised allocations of employee benefit costs that are more closely aligned with actual benefit costs for active employees. The prior period segment results were revised to conform to the new reporting structure. In addition, the revenues attributed to products and services were revised in the Consolidated Statements of Operations to conform to the new reporting structure. The accounting policies of the reportable segments are the same as those applied in the consolidated financial statements.

Performance measurement and resource allocation for the reportable segments are based on many factors. The primary financial measures include the revenues, costs and expenses directly controlled by each reportable segment and exclude the following:

Global sales organization expenses.

Certain costs related to shared services, such as general corporate functions, which are managed on a common basis in order to realize economies of scale and efficient use of resources.

Certain employee compensation and benefits, including stock-based compensation, differences between actual and budgeted employee benefit costs, differences between actual and budgeted employee incentive awards, as well as most of the impacts related to pension, postretirement and postemployment benefits.

Bad debt and customer financing expenses and recoveries.

Business restructuring.

Revenues and expenses associated with licensing and protecting intellectual property rights.

Certain other general and miscellaneous costs and expenses not directly used in assessing the performance of the operating segments.

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
<b>Revenues:</b>				
Mobility Access and Applications Solutions	\$ 1,002	\$ 1,219	\$ 1,947	\$ 2,389
Multimedia Network Solutions	388	360	783	726
Converged Core Solutions	151	192	296	425
Services	548	520	1,088	1,068
Reportable segments	2,089	2,291	4,114	4,608
Intellectual property	42	34	60	42
Other	7	10	11	20
<b>Revenues</b>	<b>\$ 2,138</b>	<b>\$ 2,335</b>	<b>\$ 4,185</b>	<b>\$ 4,670</b>
<b>Operating income (loss):</b>				
Mobility Access and Applications Solutions	\$ 371	\$ 437	\$ 688	\$ 859
Multimedia Network Solutions	42	(16)	87	4
Converged Core Solutions	16	(5)	16	(14)
Services	46	58	135	134

Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

Reportable segments	475	474	926	983
Global sales organization	(101)	(134)	(219)	(265)
Shared services such as general corporate functions	(271)	(281)	(546)	(546)
Unallocated compensation and benefits	131	194	270	427
Bad debts and customer financings	(2)	11	5	22
Business restructuring	4	8	3	7
Winstar litigation charge			(278)	
Other	13	(4)	(1)	(41)
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Operating income	\$ 249	\$ 268	\$ 160	\$ 587
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

---

Notes to Consolidated Financial Statements  
(Unaudited)

One customer accounted for 35% of consolidated revenues during the three months ended March 31, 2006. Two customers accounted for 30% and 11% of consolidated revenues during the six months ended March 31, 2006. Two customers accounted for 33% and 10% of consolidated revenues during the three months ended March 31, 2005 and 29% and 13% of consolidated revenues during the six months ended March 31, 2005.

**12. COMMITMENTS AND CONTINGENCIES****Legal Proceedings**

We are subject to legal proceedings, lawsuits, and other claims, including proceedings by government authorities. In addition, we may be subject to liabilities of some of our former affiliates under separation agreements with them. Legal proceedings are subject to uncertainties, and the outcomes are difficult to predict. Consequently, unless otherwise indicated, we are unable to estimate the ultimate aggregate amounts of monetary liability or ranges of possible losses with respect to our pending litigation matters as of March 31, 2006. The resolution of these matters could have a material impact on our consolidated results of operations, financial position and cash flows. Charges of \$4 million and \$287 million were recognized during the three and six months ended March 31, 2006, primarily due to the Winstar judgment discussed below.

*Winstar*

We were a defendant in an adversary proceeding originally filed in U.S. Bankruptcy Court in Delaware by Winstar and Winstar Wireless, Inc. in connection with the bankruptcy of Winstar and various related entities. The trial for this matter concluded in June 2005. The trial pertained to breach of contract and other claims against us, for which the trustee for Winstar was seeking compensatory damages of approximately \$60 million, as well as costs and expenses associated with litigation. The trustee was also seeking recovery of a payment to us of approximately \$190 million in December 2000, plus interest. On December 21, 2005, the judge rendered his decision and the verdict resulted in a judgment against Lucent for approximately \$244 million, plus statutory interest and other costs. As a result, we recognized a \$278 million charge (including related interest and other costs of approximately \$34 million) in the first quarter of fiscal 2006 and an additional \$3 million charge for post-judgment interest in the second quarter of fiscal 2006. In addition, \$311 million of cash was used to collateralize a letter of credit that was issued during the second quarter of fiscal 2006 in connection with this matter. This judgment is under appeal with the U.S. District Court for the District of Delaware. Additional charges for post-judgment interest will be recognized in subsequent periods until this matter is resolved.

*Government Investigations*

During August 2003, the U.S. Department of Justice (DOJ) and the SEC informed us that they had each commenced an investigation into possible violations of the Foreign Corrupt Practices Act (FCPA) with respect to our operations in Saudi Arabia. These investigations followed allegations made by National Group for Communications and Computers Ltd. (NGC) in an action filed against us on August 8, 2003, which is described below. In April 2004, we reported to the DOJ and the SEC that an internal FCPA compliance audit and an outside counsel investigation found incidents and internal control deficiencies in our operations in China that potentially involve FCPA violations. We are cooperating with those agencies. We believe these incidents and deficiencies did not have a material effect on our results of operations. However, we cannot determine whether this continuing investigation will affect our future business operations in China.

As disclosed in a Form 8-K filing on November 8, 2004, our former Chairman and Chief Executive Officer, the former head of our Saudi Arabia operations and a third former employee received Wells notices from the SEC. In early May 2005, the SEC Enforcement Staff notified representatives of these individuals that the Staff would not be recommending enforcement action against these individuals. We have not received a Wells notice at this time, but the investigation is continuing with respect to both China and Saudi Arabia.

Notes to Consolidated Financial Statements  
(Unaudited)

During the third quarter of fiscal 2005, we received subpoenas on two different matters, requesting specific documents and records. One of the subpoenas relates to a DOJ investigation of potential antitrust and other violations by various participants in connection with the federal E-Rate program. The subpoena requires us to produce documents before a grand jury of the U.S. District Court in Georgia. The second subpoena was from the Office of Inspector General, U.S. General Services Administration and relates to a federal investigation into certain sales to the federal government of telecommunications equipment and related maintenance services. It is too early for us to determine whether either of these matters will have a material effect on our business, financial position, results of operations or cash flows.

*Employment and Benefits Related Cases*

We have implemented various actions to address the rising costs of providing retiree health care benefits and the funding of our pension plans. These actions have led to the filing of cases against us and may lead to the filing of additional cases. Purported class action lawsuits have been filed against us in connection with the elimination of the death benefit from our U.S. management pension plan in early 2003. Three such cases have been consolidated into a single action pending in the U.S. District Court in New Jersey, captioned *In Re Lucent Death Benefits ERISA Litigation*. The elimination of this benefit reduced our future pension obligations by approximately \$400 million. The benefit was paid out of the pension plan assets to certain qualified surviving dependents, such as spouses or dependent children of management retirees. The case alleges that we wrongfully terminated this death benefit and requests that it be reinstated, along with other remedies. We have filed a motion to dismiss, which is pending. Another such case, *Chastain, et al. v. AT&T*, was filed in the U.S. District Court in the Western District of Oklahoma. The *Chastain* case also involves claims related to changes to retiree health care benefits. In October 2005, a purported class action was filed by Peter A. Raetsch, Geraldine Raetsch and Curtis Shiflett, on behalf of themselves and all others similarly situated, in the U.S. District Court for the District of New Jersey. The plaintiffs allege that Lucent failed to maintain health care benefits for retired management employees as required by the Internal Revenue Code, the Employee Retirement Income Security Act, and the Lucent pension and medical plans. We have filed a motion to dismiss, which is pending.

The Equal Employment Opportunity Commission (EEOC) filed a purported class action lawsuit against us, *EEOC v. Lucent Technologies Inc.*, in the U.S. District Court in California. The case alleges gender discrimination in connection with the provision of service credit to a class of present and former Lucent employees who were out of work because of maternity prior to 1980 and seeks the restoration of lost service credit prior to April 29, 1979, together with retroactive pension payment adjustments, corrections of service records, back pay and recovery of other damages and attorneys fees and costs.

*Intellectual Property Cases*

We are defendants in various cases in which third parties claim infringement of their patents, including certain cases where infringement claims have been made against our customers in connection with products we have provided to them.

*Other Matters*

On April 3, 2006, a putative class action entitled *Resnick v. Lucent Technologies Inc.*, et al was filed against the Company and members of its board of directors in the Superior Court of New Jersey, Law Division, Union County. The named plaintiffs propose to represent a class of Lucent's public shareholders and claim that, among other things, the proposed merger with Alcatel is the product of breaches of duty by Lucent's board of directors in that they allegedly failed to maximize shareholder value in the transaction. Along with other relief, the complaint seeks an injunction against the closing of the proposed merger. We believe the action is without merit and that the company has substantial defenses to the claims.

On August 8, 2003, NGC filed an action in the U.S. District Court for the Southern District of New York against us, certain former officers and employees, our subsidiary Lucent Technologies International Inc., certain unaffiliated individuals and an unaffiliated company, alleging violations of the Racketeer Influenced Corrupt

---



Notes to Consolidated Financial Statements  
(Unaudited)

Organizations Act (RICO) and other improper activities. These allegations relate to activities in Saudi Arabia in connection with certain telecommunications contracts involving Lucent, the Kingdom of Saudi Arabia and other entities. The complaint seeks damages in excess of \$63 million, which could be tripled under RICO. The allegations in this complaint appear to arise out of certain contractual disputes between NGC and Lucent that are the subject of a separate case that NGC previously filed against us in U.S. District Court in New Jersey and other related proceedings brought by NGC in Saudi Arabia. On March 1, 2006, the District Court in New York granted our motion to dismiss the case in its entirety. NGC has filed a notice of appeal. Some of the claims brought by NGC in the New Jersey action have been dismissed, but that case and the other claims in Saudi Arabia are still pending.

**Separation Agreements**

We are party to various agreements that were entered into in connection with the separation of Lucent and former affiliates, including AT&T, Avaya, Agere Systems and NCR Corporation. Pursuant to these agreements, we and the former affiliates have agreed to allocate certain liabilities related to each other's business, and have agreed to share liabilities based on certain allocations and thresholds. We are not aware of any material liabilities to our former affiliates as a result of the separation agreements that are not otherwise reflected in our unaudited consolidated financial statements. Nevertheless, it is possible that potential liabilities for which the former affiliates bear primary responsibility may lead to contributions by us.

**Guarantees and Indemnification Agreements**

We divested certain businesses and assets through sales to third-party purchasers and spin-offs to our common shareowners. In connection with these transactions, certain direct or indirect indemnifications are provided to the buyers or other third parties doing business with the divested entities. These indemnifications include secondary liability for certain leases of real property and equipment assigned to the divested entity and certain specific indemnifications for certain legal and environmental contingencies, as well as vendor supply commitments. The time durations of such indemnifications vary but are standard for transactions of this nature.

We remain secondarily liable for approximately \$160 million of lease obligations as of March 31, 2006, that were assigned to Avaya, Agere and purchasers of other businesses that were divested. The remaining terms of these assigned leases and our corresponding guarantees range from two months to 14 years. The primary obligor under assigned leases may terminate or restructure the lease obligation before its original maturity and thereby relieve us of our secondary liability. We generally have the right to receive indemnity or reimbursement from the assignees and have not reserved for losses on this form of guarantee.

We are party to a tax-sharing agreement to indemnify AT&T and are liable for tax adjustments that are attributable to our lines of business, as well as a portion of certain other shared tax adjustments during the years prior to our separation from AT&T. We have similar agreements with Avaya and Agere. Certain tax adjustments have been proposed or assessed subject to these tax-sharing agreements. The outcome of these other matters is not expected to have a material adverse effect on our consolidated results of operations, consolidated financial position or near-term liquidity.

We license to our customers software and rights to use intellectual property that might provide the licensees with an indemnification against any liability arising from third-party claims of patent, copyright or trademark infringement. We cannot determine the maximum amount of losses that we could incur under this type of indemnification, because we often may not have enough information about the nature and scope of an infringement claim until it has been submitted to us.

We indemnify our directors and certain of our current and former officers for third-party claims alleging certain breaches of their fiduciary duties as directors or officers. Certain costs incurred for providing such indemnification may be recovered under various insurance policies. We are unable to reasonably estimate the maximum amount that could be payable under these arrangements since these exposures are not capped and due to the conditional nature of our obligations and the unique facts and circumstances involved in each

---

Notes to Consolidated Financial Statements  
(Unaudited)

agreement. Historically, payments made under these agreements have not had a material effect on our business, financial condition, results of operations or cash flows.

Warranty reserves are established for costs that are expected to be incurred after the sale and delivery of a product or service under specific product or service warranty provisions. These reserves are established when it is probable that customers will make claims and when a reasonable estimate of costs can be made. The reserves are determined as a percentage of revenues based on the actual trend of historical charges incurred over various periods. In addition, any significant or infrequent issues are specifically identified and reserved. The following table summarizes the activity related to warranty reserves.

(in millions)	2006	2005
Reserve as of September 30	\$ 257	\$ 297
Accruals for warranties, net	38	21
Payments	(59)	(37)
Reserve as of March 31	\$ 236	\$ 281

**Environmental Matters**

Our current and historical operations are subject to a wide range of environmental laws. In the United States, these laws often require parties to fund remedial action regardless of fault. We have remedial and investigatory activities underway at numerous current and former facilities.

Environmental reserves of \$92 million have been established for environmental liabilities that can be reasonably estimated as of March 31, 2006. These reserves are not discounted to present value. We have receivables of \$19 million with respect to environmental matters due from third-party indemnitors as of March 31, 2006. Receivables are recorded only if the indemnitors have agreed to pay the claims and management believes collection of the receivables is reasonably assured. Environmental matters did not have a significant impact on our consolidated results of operations, financial position and cash flows for all periods presented.

Reserves for estimated losses from environmental remediation are, depending on the site, based on analyses of many interrelated factors, including:

The extent and degree of contamination and the nature of required remedial actions.

The timing and various types of environmental expenditures, such as investigatory, remedial, capital and operations, and maintenance costs.

Applicable legal requirements defining remedial goals and methods.

Progress and stage of existing remedial programs in achieving remedial goals.

Innovations in remedial technology and expected trends in environmental costs and legal requirements.

The number, participation level and financial viability of other potentially responsible parties.

The timing and likelihood of potential recoveries or contributions from other third parties.

Historical experience.

## Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

The degree of certainty and reliability of all the factors considered.

It is often difficult to estimate the future impact of environmental matters, including potential liabilities, due to the above factors and the lengthy time periods involved in resolving them, which may be up to 30 years or longer. Although we believe that our reserves are currently adequate, there can be no assurance that the amount of capital expenditures and other expenses that will be required for remedial actions and compliance with applicable environmental laws will not exceed the amounts reflected in reserves or will not have a material adverse effect on our consolidated financial condition, results of operations or cash flows. Any possible loss or range of possible loss that may be incurred in excess of amounts provided for as of March 31, 2006 cannot be reasonably estimated.

---

&lt;PAGE&gt; 21

Form 10-Q - Part I

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

**FORWARD-LOOKING STATEMENTS**

This quarterly report, including the Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A), contains statements regarding future performance, events or developments, including the proposed transaction between Lucent and Alcatel, the expected timetable for completing the proposed transaction and other statements about Lucent management's future expectations, beliefs, goals, plans or prospects that are based on current expectations, estimates, forecasts and projections about Lucent, as well as Lucent's future performance and the industries in which it operates, in addition to management's assumptions. These statements constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Words such as expects, anticipates, targets, goals, projects, intends, plans, believes, seeks, estimates, variations of such words and similar expressions are intended to identify such forward-looking statements which are not statements of historical facts. These forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to assess. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. These risks and uncertainties are based upon a number of important factors including, among others: our ability to operate effectively in a highly competitive industry with many participants; our ability to keep pace with technological advances and correctly identify and invest in the technologies that become commercially accepted; our reliance on a small number of key customers; the ability to consummate the proposed transaction with Alcatel; difficulties and delays in achieving synergies and cost savings; potential difficulties in meeting conditions set forth in the definitive merger agreement entered into by Lucent; fluctuations in the telecommunications market; the pricing, cost and other risks inherent in long-term sales agreements; exposure to the credit risk of customers; reliance on a limited number of contract manufacturers to supply products we sell; the social, political and economic risks of our global operations; the costs and risks associated with pension and postretirement benefit obligations; the complexity of products sold; changes to existing regulations or technical standards; existing and future litigation; difficulties and costs in protecting intellectual property rights and exposure to infringement claims by others; and compliance with environmental, health and safety laws. For a more complete list and description of such risks and uncertainties, refer to Lucent's Form 10-K for the year ended September 30, 2005 as well as other filings by Lucent with the US Securities and Exchange Commission (the SEC). Except as required under the US federal securities laws and the rules and regulations of the SEC, we disclaim any intention or obligation to update any forward-looking statements after the distribution of this press release, whether as a result of new information, future events, developments, changes in assumptions or otherwise.

**EXECUTIVE SUMMARY**

We design and deliver the systems, software and services that drive next generation communications networks. Supported by Bell Labs research and development, we use our strengths in mobility, optical, access, data and voice networking technologies, as well as services, to create new revenue-generating opportunities for our customers, while enabling them to quickly deploy and better manage their networks. Our customer base includes communications service providers, governments and enterprises worldwide.

There has been some consolidation among service providers as they look to expand their scope and scale while improving cost efficiencies. This industry dynamic presents both challenges and opportunities for equipment vendors. One potential challenge may come in the form of rationalized capital spending in the future. In addition, integration activities may delay new network deployments. However, we anticipate that there will also be opportunities, as carriers will require assistance integrating these large, complex networks. Also, depending on the service providers involved, some of the consolidation could enable certain vendors to extend their reach into customers that were previously focused on different technologies or areas.

We continue to believe the telecom industry is in the early stages of a multiyear transformation to next-generation networks. As a result we have been focusing on certain high-growth areas, such as services, Internet protocol (IP) multimedia subsystem (IMS), broadband access, optical and next generation mobile high-speed data. As this transformation progresses, our customers are increasingly focused on deploying new IP-based, revenue-generating services that will differentiate their businesses and build customer loyalty. However, the

<PAGE> 22

Form 10-Q - Part I

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

actual trialing, testing and deployment of these new technologies will take time. This is a long-term technology transition, which will create opportunities for us and our customers in growth areas such as mobile high-speed data, broadband access, metro optical networking and voice over Internet protocol (VoIP) solutions, as well as in professional and managed services. We are working to turn these technologies and opportunities into cost-effective offers for our customers.

Within this environment, certain service providers are currently investing to meet growing capacity demands. These demands are being driven by the coverage requirements, subscriber growth and traffic increases that place demands on networks of all kinds. In addition, service providers have increased investments in the systems, software and technologies that enable next-generation services that cut across wireline and wireless, as well as voice, video and data. There is also a growing interest in content such as games, music and entertainment.

To meet these challenges, we have been adapting our product portfolio around a common IMS platform that gives our customers the flexibility to build the types of networks and offer the types of services required to best meet the demand for converged broadband services. We combined our mobility and wireline businesses into a single unit, the Network Solutions Group. This change is enabling us to improve our efficiency, market approach and cost structure. We are also focused on the following actions:

The implementation of a services-led software strategy that combined the network operations software business with the Services business, which is expected to bring better alignment, focus and efficiency.

The optimization of our supply chain network, including the consolidation of our EMS (electronic manufacturing service) providers from four to two.

The continuation of business process simplification efforts across the Company, including corporate center functions. We expect to achieve operating efficiencies as a result of these efforts. These changes will allow us to more effectively focus our efforts and resources on pursuing high-growth areas where we have strong technology, market or customer advantages. We believe that focusing on these areas will allow us to serve our customers better and provide us with the best opportunity to profitably grow the business.

Our revenues are subject to fluctuation as a result of changes in customer spending patterns and short-term capital requirements, as well as the timing of customer acceptances. Revenues during the first half of fiscal 2006 were lower than the comparable prior year period, primarily due to lower sales in the APaC region, including China and India, and to a lesser extent, wireless deployments in the U.S. We expect this trend in APaC to continue in the second half of fiscal 2006.

Capital spending in our target markets can change rapidly and can vary over short periods of time. In addition, the timing of customer orders, deployments and acceptances for large network buildouts as well as the general availability of products and software releases may also impact future revenues. As a result of this uncertainty, it is difficult to make accurate forecasts of near- and long-term results and cash flow. In addition, because a limited number of customers accounts for a significant amount of our revenue, our results are subject to fluctuation due to changes in spending by one or more of these customers.

---

&lt;PAGE&gt; 23

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table includes certain financial information.

(in millions)	Three months ended March 31,			Six months ended March 31,		
	2006	2005	change	2006	2005	change
Mobility Access and Applications Solutions	\$ 1,002	\$ 1,219	(18%)	\$ 1,947	\$ 2,389	(19%)
Multimedia Network Solutions	388	360	8%	783	726	8%
Converged Core Solutions	151	192	(21%)	296	425	(30%)
Services	548	520	5%	1,088	1,068	2%
Other	49	44		71	62	
Revenues	<u>\$ 2,138</u>	<u>\$ 2,335</u>	(8%)	<u>\$ 4,185</u>	<u>\$ 4,670</u>	(10%)
Gross margin	\$ 926	\$ 975	\$ (49)	\$ 1,777	\$ 1,959	\$ (182)
Gross margin rate	<u>43%</u>	<u>42%</u>	1 point	<u>42%</u>	<u>42%</u>	
Operating expenses	\$ 677	\$ 707	\$ (30)	\$ 1,617	\$ 1,372	\$ 245
Percentage of revenue	<u>32%</u>	<u>30%</u>	2 points	<u>39%</u>	<u>29%</u>	10 points
Operating income	\$ 249	\$ 268	\$ (19)	\$ 160	\$ 587	\$ (427)
Other income (expense), net	45	43		129	(3)	
Interest expense	82	85		165	174	
Income taxes	31	(41)		47	(31)	
Net income	<u>\$ 181</u>	<u>\$ 267</u>	\$ (86)	<u>\$ 77</u>	<u>\$ 441</u>	\$ (364)

As discussed in more detail throughout our MD&A:

Mobility Access and Applications Solutions revenues decreased primarily due to lower CDMA sales in the U.S. and China. Multimedia Network Solutions revenues increased due to higher sales of optical products. Converged Core Solutions revenues decreased due to lower sales of legacy circuit switching and Personal Handyphone Systems (PHS), as declines in these product sales continue to outpace growth in spending on next generation technologies. Services revenues increased due to higher deployment services.

The gross margin rates were fairly consistent in all periods presented. The favorable impact of product and geographic mix and cost reductions, offset the unfavorable impact of lower revenues, competitive pricing pressures and a lower net pension and postretirement benefit credit (net pension credit).

Operating expenses increased from the six-month comparable prior-year period primarily due to the Winstar litigation charge of \$278 million recognized during the first quarter of fiscal 2006.

The net pension credit was \$114 million and \$218 million during the three and six months ended March 31, 2006, a decrease of \$66 million and \$137 million, respectively.

In addition to interest income realized in both periods, other income (expense) included the impact of a minority interest share of losses for one of our joint ventures during the first quarter of fiscal 2006 and charges related to changes in the estimated fair value of the warrants issued as part of the global settlement of our shareowner litigation

during the first quarter of fiscal 2005.

Income taxes were attributed to non-U.S. earnings and to U.S. deferred taxes associated with retiree benefits. We expect to recognize approximately \$170 million of income taxes during fiscal 2006, including non-cash U.S. deferred taxes of approximately \$100 million. The balance is attributable to non-U.S. income taxes.

Cash and cash equivalents and marketable securities decreased \$961 million to \$4.0 billion during the six months ended March 31, 2006, primarily due to the timing of annual and long-term employee incentive award payments, additional use of working capital, legal settlements and cash used to collateralize a letter of credit that was issued in connection with the Winstar judgment.

---

&lt;PAGE&gt; 24

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

We expect annual revenues to decrease year over year, with significantly higher revenues in the second half of the fiscal year than the first half of the fiscal year.

Given our pending merger with Alcatel, we have withdrawn our previously reported guidance and will no longer provide specific annual guidance.

**APPLICATION OF CRITICAL ACCOUNTING ESTIMATES**

Our unaudited consolidated financial statements are based on the selection of accounting policies and the application of significant accounting estimates, some of which require management to make significant assumptions. Actual results could differ materially from the estimated amounts. We believe that some of the more critical estimates and related assumptions that affect our financial condition and results of operations are in the areas of revenue recognition, pension and postretirement benefits, income taxes, legal contingencies and intangible assets. We discuss our critical accounting estimates with our Audit and Finance Committee of the Board of Directors at least annually. For more information on critical accounting estimates, refer to the MD&A included in our Form 8-K for the year ended September 30, 2005, filed on May 5, 2006.

SFAS 123R was adopted on October 1, 2005. Refer to Note 4 to our unaudited consolidated financial statements for further information. There were no other accounting policies adopted during the six months ended March 31, 2006 that had a material effect on our financial condition and results of operations.

**CONSOLIDATED RESULTS OF OPERATIONS - THREE AND SIX MONTHS ENDED MARCH 31, 2006 VERSUS THREE AND SIX MONTHS ENDED MARCH 31, 2005****Revenues**

(in millions)	Three months ended March 31, 2006		2005		Six months ended March 31, 2006		2005	
Mobility Access and Applications Solutions	\$ 1,002	47%	\$ 1,219	52%	\$ 1,947	47%	\$ 2,389	51%
Multimedia Network Solutions (MNS)	388	18%	360	16%	783	19%	726	16%
Converged Core Solutions (CCS)	151	7%	192	8%	296	7%	425	9%
Services	548	26%	520	22%	1,088	26%	1,068	23%
Intellectual property	42	2%	34	2%	60	1%	42	1%
Other	7		10		11		20	
<b>Revenues</b>	<b>\$ 2,138</b>	<b>100%</b>	<b>\$ 2,335</b>	<b>100%</b>	<b>\$ 4,185</b>	<b>100%</b>	<b>\$ 4,670</b>	<b>100%</b>
U.S.	\$ 1,496	70%	\$ 1,449	62%	\$ 2,839	68%	\$ 2,899	62%
Other Americas (Canada, Caribbean & Latin America)	157	7%	169	7%	343	8%	350	8%
EMEA (Europe, Middle East & Africa)	290	14%	335	14%	591	14%	655	14%
APaC (Asia Pacific & China)	195	9%	382	17%	412	10%	766	16%
<b>Revenues</b>	<b>\$ 2,138</b>	<b>100%</b>	<b>\$ 2,335</b>	<b>100%</b>	<b>\$ 4,185</b>	<b>100%</b>	<b>\$ 4,670</b>	<b>100%</b>

Revenues decreased by 8% and 10% during the three and six months ended March 31, 2006, primarily within the Mobility Access and Applications Solutions and CCS segments. Refer to the segment discussion later in this MD&A for information on changes in revenues by segment and product.



## Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

The increase in the U.S. during the three months ended March 31, 2006 was due to higher services revenues and higher spending by certain large service providers in 3G investments. The decrease in APaC was primarily due to lower CDMA sales in China driven by further delays in the issuance of 3G licenses, the continuing reduction in PHS sales in China and our selective participation in highly competitive market opportunities in India. The decrease in EMEA was primarily due to lower UMTS data cards and CDMA sales. The decrease in Other Americas was due to lower CDMA sales in Venezuela.

The decrease in the U.S. during the six months ended March 31, 2006 was due to lower CDMA sales to our two largest customers. The decreases in the other regions are similar to the reasons noted above.

Changes in foreign currency rates unfavorably impacted our consolidated revenues by approximately 1% during the interim fiscal 2006 periods.

---

&lt;PAGE&gt; 25

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

**Gross Margin**

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Gross margin	\$ 926	\$ 975	\$ 1,777	\$ 1,959
Gross margin rate	43%	42%	42%	42%

Our gross margin rate is subject to fluctuation due to changes in volume, geographic, product and service mix, the impact of inventory-related or warranty charges and revisions to estimates related to long-term contracts. Changes in estimates related to long-term contracts could occur throughout the execution of a project as a result of changes in previously expected costs, contract change orders or the resolution of project contingencies, among other items. Changes in the expected profitability for a contract are reflected in results during the period that they are determined based on the project's percentage of completion to date. As a result, the cumulative effect of any changes would be reflected in the results of the current period.

Our gross margin rate may also be impacted by other factors, such as competitive pricing pressures, the initial impact of sales of certain next-generation products, our efforts to enter emerging markets and our ability to continue realizing cost reductions. We operate in highly competitive markets that are subject to pricing pressures for various reasons, including technological changes, new entrants and supply and demand fluctuations. Although we believe that these impacts have reduced our relative revenue levels from prior periods, our gross margin has not been significantly impacted due to our ability to realize cost reductions.

The following factors impacted our gross margin rate:

The impact of a lower net pension credit decreased the gross margin rate by one percentage point from the comparable prior year periods.

Historically, our gross margin rates are generally higher in our wireless business as compared to our wireline and services businesses, and higher in the U.S. as compared to non-U.S. regions. The favorable impact of the higher percentage of U.S. revenues to the consolidated revenues was offset by other factors including volume, pricing, product mix and revised estimates related to long-term contracts in certain periods. The net effect of these items accounted for most of the remaining changes in the gross margin rate from the comparable prior year periods.

**Operating Expenses**

(in millions)	Three months ended March 31,			Six months ended March 31,		
	2006	2005	change	2006	2005	change
Marketing and sales (M&S)	\$ 223	\$ 249	\$ (26)	\$ 443	\$ 480	\$ (37)
General and administration (G&A)	155	181	(26)	316	342	(26)
Selling, general and administrative (SG&A) expenses, excluding the following three items:	378	430	(52)	759	822	(63)
Winstar litigation				278		278
Provision for (recovery of) bad debts and customer financings	2	(11)	13	(5)	(22)	17
Amortization of other acquired intangibles assets	4	4		8	8	
SG&A	384	423	(39)	1,040	808	232
Research and development (R&D)	297	292	5	580	571	9
Business restructuring	(4)	(8)	4	(3)	(7)	4

Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

Operating expenses	\$ 677	\$ 707	\$ (30)	\$ 1,617	\$ 1,372	\$ 245
--------------------	--------	--------	---------	----------	----------	--------

Operating expenses decreased from the three-months comparable prior year period primarily due to lower compensation expense in SG&A. Operating expenses increased from the six-months comparable prior year period mainly due to the Winstar litigation charges. Refer to Note 12 to our unaudited consolidated financial statements for further discussion on this matter.

---

&lt;PAGE&gt; 26

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

A \$40 million reversal of payroll and benefit-related liabilities was included in the first quarter of fiscal 2005. This reversal included \$24 million related to the fiscal 2004 annual employee incentive awards, as those incentive payments were less than expected, and \$16 million of out-of-period adjustments in connection with certain non-U.S. benefit plans. These reversals reduced operating expenses by \$28 million and the remainder favorably impacted gross margin during the first quarter of fiscal 2005. An \$11 million reversal of payroll and benefit-related liabilities was included in the first quarter of fiscal 2006, as employee incentive awards payments were less than expected. This reversal reduced operating expenses by \$8 million and the remainder favorably impacted gross margin.

**SG&A**

Excluding the impact of bad debt and customer financing, SG&A decreased by \$52 million during the three months ended March 31, 2006. Reductions of \$35 million are primarily attributed to lower average workforce levels and discretionary spending. Lower litigation charges of \$15 million, more favorable settlements on non-income tax matters and other disputes of \$13 million and lower accruals for employee incentive awards of \$15 million (including lower sales compensation) also contributed to the decrease.

The impact of these items more than offset a \$20 million lower net pension and postretirement benefit credit and a \$6 million higher stock-based compensation expense.

Excluding the impact of the Winstar litigation charge and bad debt and customer financing, SG&A decreased by \$63 million during the six months ended March 31, 2006. Reductions of \$61 million were primarily attributed to lower average workforce levels and discretionary spending. Lower litigation charges of \$12 million, more favorable settlements of non-income tax matters and other disputes of \$21 million and lower accruals for employee incentive awards of \$28 million (including lower sales compensation) also contributed to the decrease.

The impact of these items more than offset a \$41 million lower net pension and postretirement benefit credit, \$11 million of higher stock based compensation expense and the \$7 million net impact of payroll and benefit-related liability reversals discussed above.

**R&D**

Our R&D programs are focused on enhancing and expanding our broad portfolio of leading edge technologies and reshaping our product portfolio to capture convergence opportunities. In addition, our R&D investment also supports Bell Labs long-term research programs in such areas as computer science, materials science and bioengineering. We believe our current R&D spending levels and plans are aligned with current and expected market opportunities.

R&D costs are charged to expense as incurred. However, the costs incurred for the development of software that will be sold, leased or otherwise marketed are capitalized when technological feasibility has been established. The amortization of these costs was reflected as a cost component in determining our gross margin. Unamortized software development costs determined to be in excess of the net realizable value of the product are expensed immediately and reflected in R&D if such determination is made prior to when the product is available for general release to the customer.

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Costs capitalized	\$ 57	\$ 56	\$ 119	\$ 115
Amortization	57	62	108	135

R&D increased by \$5 million during the three months ended March 31, 2006. The increase was primarily attributed to a \$25 million lower net pension credit and \$6 million of higher stock-based compensation expense.

The impact of these items more than offset the effect of lower average workforce levels and less discretionary spending of \$18 million and lower accruals for fiscal 2006 employee incentive awards of \$8 million.

---

&lt;PAGE&gt; 27

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

R&D increased by \$9 million during the six months ended March 31, 2006. The increase was primarily attributed to a \$53 million lower net pension credit, \$13 million of higher stock-based compensation expense and the \$13 million net impact of payroll and benefit-related liability reversals previously discussed above.

The impact of these items more than offset the effect of lower average workforce levels and less discretionary spending of \$55 million as well as lower accruals for fiscal 2006 employee incentive awards of \$15 million.

**Business restructuring**

We have essentially completed our restructuring actions but continue to evaluate the remaining restructuring reserves at the end of each reporting period. There may be additional charges or reversals, primarily related to estimates of facility closing costs, including expected sublease income. Actual costs have differed from estimated amounts in the past. Refer to Note 5 to our unaudited consolidated financial statements for details on the changes in our business restructuring reserve.

**Pension, Postretirement and Postemployment Benefits**

We maintain defined benefit pension plans covering the majority of employees and retirees, as well as postretirement benefit plans for retirees that include health care, dental benefits and life insurance coverage. Additionally, we offer various postemployment benefits to certain employees after employment but before retirement, including disability benefits, severance pay and workers compensation. Refer to Note 3 to our unaudited consolidated financial statements for further information.

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Pension benefit credit	\$ (162)	\$ (244)	\$ (329)	\$ (486)
Postretirement benefit cost	48	64	111	131
Net pension and postretirement benefit credit	<u>\$ (114)</u>	<u>\$ (180)</u>	<u>\$ (218)</u>	<u>\$ (355)</u>
Postemployment benefit cost	<u>\$ 18</u>	<u>\$ 16</u>	<u>\$ 42</u>	<u>\$ 34</u>

Approximately two-thirds of the net credit is reflected in operating expenses, with the balance in costs used to determine gross margin. The decrease in the net credit was primarily due to lower expected return on plan assets and higher amortization of actuarial losses resulting from:

Reductions in the market-related value of plan assets due to the impact of actual losses incurred on plan assets during fiscal 2002 and 2001.

Changes in mortality assumptions as of September 30, 2005.

The net pension credit is expected to decrease by approximately \$300 million during fiscal 2006, primarily due to the factors discussed above. Changes in actuarial assumptions could also significantly impact the net credit in the future.

**Stock-Based Compensation Expense**

SFAS 123R was adopted on October 1, 2005, which now requires among other items, the recognition of stock option expense in the results of operations. The modified prospective transition method was elected, therefore prior period results were not restated. Stock-based compensation expense was \$20 million and \$5 million during the three months ended March 31, 2006 and 2005, respectively, and \$44 million and \$14 million during the six months ended March 31, 2006 and 2005, respectively. Stock-based compensation expense is expected to be approximately \$100 million during fiscal 2006.



&lt;PAGE&gt; 28

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Stock-based compensation expense recognized in the results of operations during the three and six months ended March 31, 2006 was \$60 million and \$122 million lower than the pro forma amount determined under the fair value-based method and disclosed in accordance with SFAS 123 for the respective comparable prior year periods. This reduction was primarily due to the amortization of previously unvested awards over the original vesting periods and lower fair value amounts attributed to the more recent awards. There were no significant modifications to existing awards or acceleration of vesting periods during fiscal 2005 and the six months ended March 31, 2006.

Refer to Note 4 to our unaudited consolidated financial statements for more information on stock-based compensation.

**Other Income (Expense), net**

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Legal settlements	\$	\$ (14)	\$	\$ (85)
Winstar post-judgment interest	(3)		(3)	
Interest on tax matters		54	2	59
Interest income	44	29	89	54
Loss on sale of investments, net	(4)	(2)	(9)	(2)
Minority interest	2	(13)	35	(15)
Other-than-temporary write-downs of investments		(5)	(2)	(11)
Miscellaneous, net	6	(6)	17	(3)
<b>Other income (expense), net</b>	<b>\$ 45</b>	<b>\$ 43</b>	<b>\$ 129</b>	<b>\$ (3)</b>

The legal settlement charge during the six months ended March 31, 2005 was primarily related to the changes in fair market value of warrants issued in connection with the global settlement of our shareowner lawsuit of \$71 million and other litigation settlements of \$14 million.

Interest on tax matters was related to our favorable resolution of income tax audits, including the favorable resolution of certain tax issues under tax sharing agreements with AT&T, Avaya and Agere.

The increase in interest income was primarily due to higher average marketable securities balances and higher interest rate yields.

One of our joint ventures recognized a loss during the three and six months ended March 31, 2006 resulting in a minority interest share of the losses. The loss recognized by the joint venture during the six months ended March 31, 2006 included internal pricing adjustments related to certain prior periods.

**Interest Expense**

Interest expense decreased by \$3 million and \$9 million during the three and six months ended March 31, 2006, respectively, due to the early extinguishment of convertible securities and other debt obligations.



&lt;PAGE&gt; 29

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

**Income Taxes**

(in millions)	Three months ended March 31,		Six months ended March 31,	
	2006	2005	2006	2005
Favorable resolution of tax matters	\$	\$ (55)	\$	\$ (55)
Non-U.S. and state income taxes attributed to pre-tax income	15	14	31	24
U.S. deferred taxes	16		16	
Income taxes	\$ 31	\$ (41)	\$ 47	\$ (31)
Interest on tax matters	\$	\$ 54	\$ 2	\$ 59

The realization of our deferred tax assets is dependent upon the existence of taxable income during future periods. During fiscal 2004 and 2005, most of our pretax income in the U.S. was generated from a pension credit that is not currently taxable. As a result, even though we exited a cumulative loss position during the fourth quarter of fiscal 2005, there was not sufficient positive evidence to conclude that it was more likely than not that the U.S. deferred tax assets would be realized. Therefore, we have continued to maintain a valuation allowance on our net U.S. deferred tax assets.

However, the expected future tax consequences of deferred tax liabilities generated primarily from our pension credit continues to be relied upon to support the deferred tax assets of other retiree benefits. This resulted in not providing taxes attributable to U.S. income during fiscal 2005, as valuation allowances were reversed to the extent of increases in deferred tax liabilities. We expect that the U.S. deferred taxes associated with retiree benefits will be in a net liability position as of September 30, 2006.

We expect to recognize approximately \$170 million of income tax expense during fiscal 2006, including non-cash impacting U.S. deferred taxes of approximately \$100 million to offset the anticipated net liability position described above. The remaining amounts are attributable to non-U.S. income taxes. The expected tax expense will be recognized throughout the year and is likely to change during fiscal 2006 as a result of a number of variables, including our assessment of the future realization of deferred tax assets.

**Results of Operations by Segment****Mobility Access and Applications Solutions**

(in millions)	Three months ended March 31,			Six months ended March 31,		
	2006	2005	change	2006	2005	change
U.S.	\$ 835	\$ 896	(7%)	\$ 1,598	\$ 1,770	(10%)
Non U.S.	167	323	(48%)	349	619	(44%)
Total revenues	\$ 1,002	\$ 1,219	(18%)	\$ 1,947	\$ 2,389	(19%)
Segment income	\$ 371	\$ 437	\$ (66)	\$ 688	\$ 859	\$ (171)

*Three months ended March 31, 2006 versus March 31, 2005*

Mobility Access and Applications Solutions revenues decreased due to a \$220 million decrease in Mobility Access Solutions and \$3 million increase in Applications Solutions. U.S. revenues decreased primarily due to lower CDMA sales to our two largest

## Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

customers as certain initial stages of large high-speed data network build outs are nearing completion. Expansion and upgrades for these high-speed data network build outs, combined with similar deployments by other customers, will continue to drive our CDMA revenues in the U.S. These two customers accounted for 67% and 64% of total Mobility Access and Applications Solutions revenues during the second quarter of fiscal 2006 and 2005, respectively. Including these two customers, the five largest Mobility Access and Applications Solutions customers accounted for 86% and 85% of revenues during the second quarter of fiscal 2006 and 2005, respectively. Non-U.S. revenues decreased primarily due to lower CDMA sales in China driven by the delay of 3G licenses and to a lesser extent, lower UMTS data card sales in EMEA and our selective participation in highly competitive market opportunities in India.

---

&lt;PAGE&gt; 30

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Substantially all of Mobility Access Solutions revenues are currently generated from CDMA technology. We expect revenues related to a large UMTS contract in the U.S. will continue to grow during fiscal 2006. We are conducting third-generation UMTS / W-CDMA trials in China and Japan.

Consolidation has occurred with several large U.S. wireless service providers and may have impacted capital spending in certain situations. These events may continue to present opportunities for us to assist in integration efforts or to expand our products/services or technologies in certain networks where they were not previously utilized. However, events may impact our future revenue trends as these service providers assess potential technology migrations to common platforms or leverage excess capacity. In addition, the timing of awards of licenses and spectrum to service providers and the technologies that ultimately will be deployed in certain markets, such as China, may also impact future revenue.

Future quarterly revenue trends may be volatile as a result of the high concentration of revenue among a limited number of customers and the resulting exposure to their spending patterns.

R&D investment in Mobility Access and Application Solutions is focused primarily on CDMA and UMTS next generation technologies and includes expenses associated with UMTS product trials with certain customers. This investment continues to support our leadership position in spread-spectrum technology and our development of high-speed mobile data solutions.

Segment income decreased due to a \$61 million decrease in gross margin and a \$5 million increase in operating expenses. The decrease in gross margin was primarily due to lower sales volume partially offset by a higher gross margin rate. The increase in the gross margin rate was due to the favorable impact of revised cost estimates related to long-term contracts and a more favorable geographic and product mix.

*Six months ended March 31, 2006 versus March 31, 2005*

Mobility Access and Applications Solutions revenues decreased due to a \$437 million decrease in Mobility Access Solutions and \$5 million decrease in Applications Solutions. U.S. revenues decreased primarily due to lower CDMA sales to our two largest customers. These two customers accounted for 66% and 63% of total Mobility Access and Applications Solutions revenues during the six months ended March 31, 2006 and 2005, respectively. Including these two customers, the five largest Mobility Access and Applications Solutions customers accounted for 80% of Mobility Access and Applications Solutions revenues during the six months ended March 31, 2006 and 2005. Non-U.S. revenues decreased primarily due to lower CDMA sales in China driven by the delay of 3G licenses and to a lesser extent, lower UMTS data card sales in EMEA and our selective participation in highly competitive market opportunities in India.

Segment income decreased primarily due to a \$170 million decrease in gross margin. The decrease in gross margin was primarily due to similar reasons described in the three-month discussion above.

**Multimedia Network Solutions (MNS)**

(in millions)	Three months ended March 31,			Six months ended March 31,		
	2006	2005	change	2006	2005	change
Data and access	\$ 140	\$ 193	(27%)	\$ 334	\$ 353	(5%)
Optical networking	248	167	49%	449	373	20%
<b>Total revenues</b>	<b>\$ 388</b>	<b>\$ 360</b>	<b>8%</b>	<b>\$ 783</b>	<b>\$ 726</b>	<b>8%</b>
U.S.	\$ 202	\$ 135	50%	\$ 368	\$ 274	34%
Non U.S.	186	225	(17%)	415	452	(8%)

Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

Total revenues	\$ 388	\$ 360	8%	\$ 783	\$ 726	8%
Segment income (loss)	\$ 42	\$ (16)	\$ 58	\$ 87	\$ 4	\$ 83

---

&lt;PAGE&gt; 31

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*Three months ended March 31, 2006 versus March 31, 2005*

MNS revenues increased by \$28 million. U.S. revenues increased primarily due to higher optical networking sales. Non-U.S. revenues decreased primarily from lower data and access sales in APaC and EMEA. Five customers accounted for 50% and 39% of MNS revenues during the second quarter of fiscal 2006 and 2005, respectively.

R&D investment in MNS supports a broad array of current and next generation technologies, including metro optical and broadband networking solutions.

Segment income increased due to a \$46 million increase in gross margin and \$12 million decrease in operating expenses. The higher gross margin resulted from an increase in the gross margin rate and higher revenue. The increase in the gross margin rate was due to a more favorable product mix and lower inventory related charges. The decrease in operating expenses was primarily due to lower R&D spending attributed to lower average employee workforce levels and discretionary expenses.

*Six months ended March 31, 2006 versus March 31, 2005*

MNS revenues increased by \$57 million. U.S. revenues increased primarily due to higher optical networking sales. Non-U.S. revenues decreased primarily from lower data and access sales in APaC and EMEA. Five customers accounted for 44% and 38% of MNS revenues during the six months ended March 31, 2006 and 2005, respectively.

Segment income increased due to a \$47 million increase in gross margin and \$36 million decrease in operating expenses due to similar reasons described in the three-month discussion above.

**Converged Core Solutions (CCS)**

(in millions)	Three months ended March 31,			Six months ended March 31,		
	2006	2005	change	2006	2005	change
U.S.	\$ 95	\$ 94	1%	\$ 165	\$ 205	(20%)
Non U.S.	56	98	(43%)	131	220	(40%)
<b>Total revenues</b>	<b>\$ 151</b>	<b>\$ 192</b>	<b>(21%)</b>	<b>\$ 296</b>	<b>\$ 425</b>	<b>(30%)</b>
Segment income (loss)	\$ 16	\$ (5)	\$ 21	\$ 16	\$ (14)	\$ 30

*Three months ended March 31, 2006 versus March 31, 2005*

CCS revenues declined by \$41 million. Lower non-U.S. sales were attributed to lower PHS sales in China. Five customers accounted for 50% and 60% of CCS revenues during the second quarter of fiscal 2006 and 2005, respectively.

Circuit switching revenues declined by \$15 million to \$85 million. PHS revenues declined by \$36 million to \$20 million. Traditional circuit switching product sales have been declining at a faster rate than the growth in next generation technologies. This decline is more prevalent in the U.S. PHS sales declined as service providers in China curtailed their spending in preparation for transitioning to 3G networks. CCS's remaining revenues consisted primarily of sales of next generation switching products and refurbished equipment.

Although customer-spending levels for CCS products may not change significantly in the aggregate, the mix of what is purchased is likely to continue to change or fluctuate. Our future revenues will be impacted by our success in offering a product portfolio that effectively addresses customer needs. CCS revenues may continue to decline due to the transition to next generation networks.

R&D investment in CCS supports a broad array of current and next generation technologies, including IMS and VoIP.

---

&lt;PAGE&gt; 32

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Segment income increased due to a \$9 million increase in gross margin and \$12 million decrease in operating expenses. The increase in gross margin was due to an increase in the gross margin rate attributed to a software licensing settlement and lower software amortization costs and inventory charges. The decrease in operating expense was due to lower R&D spending attributed to lower average employee workforce levels and higher SG&A expense from a legal settlement in the prior year period.

*Six months ended March 31, 2006 versus March 31, 2005*

CCS revenues declined by \$129 million. The decline in U.S. revenues was attributed to circuit switching products. Lower non-U.S. sales were attributed to lower PHS sales in China. Five customers accounted for 48% and 58% of CCS revenues during the six months ended March 31, 2006 and 2005, respectively.

Circuit switching revenues declined by \$53 million to \$153 million. PHS revenues declined by \$79 million to \$48 million. The declines in circuit switching and PHS are similar to the reasons noted above. CCS's remaining revenues consisted primarily of sales of next generation products and refurbished equipment.

Segment income increased due to a \$16 million increase in gross margin and \$14 million decrease in operating expense due to similar reasons described in the three-month discussion above.

**Services**

(in millions)	Three months ended March 31,			Six months ended March 31,		
	2006	2005	change	2006	2005	change
U.S.	\$ 315	\$ 281	12%	\$ 637	\$ 589	8%
Non U.S.	233	239	(3%)	451	479	(6%)
<b>Total revenues</b>	<b>\$ 548</b>	<b>\$ 520</b>	<b>5%</b>	<b>\$ 1,088</b>	<b>\$ 1,068</b>	<b>2%</b>
Segment income (loss)	\$ 46	\$ 58	\$ (12)	\$ 135	\$ 134	\$ 1

*Three months ended March 31, 2006 versus March 31, 2005*

Services revenues increased by \$28 million. U.S. revenues increased primarily due to deployment services related to a UMTS contract. Non-U.S. revenues decreased primarily in the APaC region. Five customers accounted for 47% and 44% of Services revenues during the second quarter of fiscal 2006 and 2005, respectively.

Segment income decreased due to a \$23 million decrease in gross margin offset by an \$11 million decrease in operating expenses. The decrease in gross margin was driven by a lower gross margin rate, reflecting impacts from revised cost estimates for a long term contract, the completion of a Non-U.S. network integration project and an unfavorable service mix. The decrease in operating expense was primarily attributed to lower average workforce levels.

*Six months ended March 31, 2006 versus March 31, 2005*

Services revenues increased by \$20 million. U.S. revenues increased due to multi-vendor maintenance contracts, managed services and deployment services related to a UMTS contract. Non-U.S. revenues decreased primarily in the APaC region. Five customers accounted for 48% and 45% of Services revenues during the six months of fiscal 2006 and 2005, respectively.

Professional services revenues decreased by \$18 million primarily due to the reason noted above.

Edgar Filing: LUCENT TECHNOLOGIES INC - Form 10-Q

Segment income was essentially flat as a \$22 million decrease in gross margin was offset by a \$23 million decrease in operating expenses due to similar reasons described in the three-month discussion above.

---



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

**LIQUIDITY AND CAPITAL RESOURCES**

Cash, cash equivalents and marketable securities decreased by \$961 million to \$4.0 billion during the six months ended March 31, 2006 primarily due to the payment of employee incentive awards and cash used to collateralize a letter of credit that was issued in connection with the Winstar judgment. Summarized cash flow information and key working capital metrics are as follows:

(in millions)	<b>Six months ended March 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>change</b>
Net income	\$ 77	\$ 441	\$ (364)
Non-cash items	(51)	(102)	51
Changes in working capital	(183)	(212)	29
Other changes	(408)	(803)	395
<b>Operating activities</b>	<b>\$ (565)</b>	<b>\$ (676)</b>	<b>\$ 111</b>
Investing activities	\$ (491)	\$ (739)	\$ 248
Financing activities	\$ 19	\$ (12)	\$ 31
Days sales outstanding in accounts receivable	59	60	(1)
Inventory turnover	6.4	6.2	0.2
Days sales outstanding in working capital	42	34	8
<b>Operating Activities</b>			

Our operating results and resulting cash flows have generally been impacted during the past few years due to changes in revenue levels, cost reductions and other factors discussed throughout this MD&A. The following discussion is intended to further explain differences between net income and cash flow.

Non-cash items include items that are not expected to generate or require the use of cash, such as the pension credit and depreciation and amortization. In addition, a charge related to the changes in the fair value of warrants issued in connection with the global settlement of our shareowner lawsuit impacted non-cash items during fiscal 2005.

Changes in working capital requirements include changes in receivables, inventories and contracts in process, accounts payable and deferred revenue. Working capital requirements are impacted by the timing of cash collections, customer billings and accounts payable disbursements. We periodically sell certain non-U.S. receivables with extended payment terms where it is cost effective to do so. We sold \$69 million and \$147 million of receivables during the six months ended March 31, 2006 and 2005, respectively. This impact is reflected in the changes in receivables. Receivables with extended billing terms were \$292 million and \$225 million as of March 31, 2006 and September 30, 2005, respectively.

The timing of certain payments will also impact our cash flow. For example, while employee incentive awards are accrued throughout the fiscal year, they are generally paid during the first quarter of the subsequent fiscal year. Annual incentive awards of approximately \$350 million were paid during the first quarter of fiscal 2006. In addition, approximately \$100 million was paid under a three-year long-term incentive program (2003-2005 cycle) during the first quarter of fiscal 2006. This long-term incentive program was introduced for approximately 1,100 employees in advanced leadership positions during fiscal 2003.

Changes in other operating assets and liabilities (reflected above as other changes) during the six months ended March 31, 2006 included the payment of fiscal 2005 incentive awards, capitalized software of \$119 million, legal settlement payments of \$80 million,

partially offset by the impact of \$281 million of reserves (including \$3 million of post judgment interest) provided for as a result of the Winstar judgment. Changes reflected in the comparable prior year period included the payment of fiscal 2004 employee incentive awards of

---

&lt;PAGE&gt; 34

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

\$600 million, the final payment related to our shareowner lawsuit settlement of \$215 million, cash outlays for our restructuring program of \$40 million, capitalized software of \$115 million, partially offset by \$201 million of proceeds from our welfare benefits trusts as a reimbursement for prior period management health care contributions. Cash flow from operating activities also included net tax refunds of \$1 million and net tax payments of \$63 million (including related interest) during the six months ended March 31, 2006 and 2005, respectively.

**Investing Activities**

Investing activities included net purchases of marketable securities of \$81 million and \$662 million during the six months ended March 31, 2006 and 2005, respectively. We may continue to purchase and sell marketable securities in an attempt to improve our investment returns. Changes in restricted cash included \$311 million of cash used to collateralize a letter of credit issued in connection with the Winstar judgment during the second quarter of fiscal 2006. The remaining cash used in investing activities was for capital expenditures, including internal use software.

**Financing Activities**

Cash used in connection with the early extinguishment of certain debt obligations was \$15 million and \$101 million during the six months ended March 31, 2006 and 2005, respectively. Cash provided from the issuance of common shares for certain employee benefit plans was \$34 million and \$85 million during the six months ended March 31, 2006 and 2005, respectively.

We are currently authorized by our board of directors to extinguish certain of our convertible securities and other debt obligations prior to maturity. During the past few years, we retired convertible securities and certain other debt obligations in exchange for shares of our common stock and cash, in separate, multiple and privately-negotiated transactions. We may only use cash in similar transactions in the future pending completion of the merger transaction with Alcatel.

**Future Capital Requirements and Funding Sources**

We do not expect that our operations will generate cash on a sustainable basis until our pre-tax income exceeds the amount of net non-cash income items, which have been driven primarily by our pension credit. Our pension credit was \$973 million and \$329 million during fiscal 2005 and the six months ended March 31, 2006, respectively. Our cash requirements during the next few years are primarily related to funding our operations, retiree health care obligations, capital expenditures, potential acquisitions, debt obligations and related interest and other matters discussed below. Our 7.25% notes of \$368 million mature during the fourth quarter of fiscal 2006. We also have the right to redeem the \$486 million of 8% convertible securities for cash after August 14, 2006. Our 8% convertible securities are redeemable at the option of the holders on August 2, 2007. We have the right to satisfy the redemption with cash, shares of our common stock, or a combination of both.

We believe our cash and cash equivalents of \$1.4 billion and marketable securities of \$2.6 billion as of March 31, 2006 are sufficient to fund our cash requirements for fiscal 2006 as well as the following few years. However, we cannot provide assurance that our actual cash requirements will not be greater than we currently expect. If sources of liquidity are not available or if we cannot generate sufficient cash flow from operations, we might be required to obtain additional sources of funds through additional operating improvements, capital market transactions, asset sales or financing from third parties, or a combination thereof. We cannot provide assurance that these additional sources of funds will be available or, if available, would have reasonable terms.

On April 27, 2006, certain net assets of Riverstone Networks, a maker of carrier-grade Ethernet routers for the telecommunications industry, were acquired for \$207 million in cash.

---

&lt;PAGE&gt; 35

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The remaining cash requirements for our restructuring program are expected to be \$126 million, primarily for lease obligations over the remaining lease terms, net of expected sublease rental income of \$119 million. The cash requirements could increase in the future if the expected sublease income is not realized.

We currently do not expect to make contributions to our qualified U.S. pension plans through fiscal 2007. We are unable to provide an estimate of future funding requirements beyond fiscal 2007 for our U.S. pension plans. Based on our actuarial projections and current law, we believe it is unlikely that any required contributions would have a material effect on our liquidity during fiscal 2008 through fiscal 2010. Several legislative changes were recently proposed that would impact U.S. pension plans, if adopted. The U.S. Senate passed its pension reform bill, The Pension Security and Transparency Act (S. 1783) on November 16, 2005. The U.S. House of Representatives passed the Pension Protection Act (H.R. 2830) on December 15, 2005. The Senate bill currently contains the Section 420 Amendments that we are pursuing as discussed in more detail below. These proposals would alter the manner in which liabilities and asset values are determined for the purpose of calculating required pension contributions and the timing and manner in which required contributions to under-funded pension plans would be made. The House and Senate bills will need to be reconciled in conference before being sent to the President for consideration and signed into law. The funding requirements for our U.S. pension plans could be significantly affected by these proposed changes, if they are adopted.

Annual contributions to our non-qualified and non-U.S. pension plans are expected to be approximately \$60 million in each of the next five fiscal years.

We were required to fund an additional \$49 million of deferred compensation and non-qualified pension benefits related to certain current and retired officers during the third quarter of fiscal 2006 as a result of the announcement of the merger with Alcatel.

We currently provide retiree health care benefits for our retirees in the United States, including 46,000 management retirees and 68,000 formerly represented retirees as well as an additional 68,000 dependents of retirees. The obligations and plan assets for management and formerly represented retirees are accounted for separately. Historically, retiree health care benefits were funded through plan assets set aside in trusts and transfers of excess pension assets. There are currently no plan assets available in these trusts to fund the obligations of the management retirees. There are approximately \$327 million of assets in trusts that are available to fund the obligations of the formerly represented retirees as of March 31, 2006.

We are permitted to transfer pension plan assets that are in excess of 125% of pension plan obligations under Section 420 of the Internal Revenue Code to fund annual retiree health care benefits. Our cumulative Section 420 transfers were \$1.9 billion, although no transfers were made within the management retiree plan since fiscal 2002 or within the formerly represented retiree plan since fiscal 2003. If a Section 420 transfer is made, we are required to maintain a certain level of cost per participant for a period of five years beginning with the year of transfer. As a result, although these excess pension asset transfers can help fund retiree health care benefits, they limit our ability to implement cost reductions in the future.

Together with our unions, we are seeking legislative changes to allow an employer to fund more than one year's retiree health care benefits through a Section 420 transfer and permit the terms of an enforceable collective bargaining agreement to serve as an alternative to the maintenance of cost requirements described above. There were approximately \$2.2 billion of pension plan assets that would be eligible for Section 420 transfers in our formerly represented retiree plan as of the most recent valuation (January 1, 2006). The funding levels for our management retiree pension plans were below the required thresholds that would allow for Section 420 transfers. If we are successful in obtaining the legislative changes, we believe that a majority of our funding requirements for formerly represented retirees could be addressed through Section 420 transfers based on current actuarial assumptions. However, no assurances can be given that we will be successful in these efforts or that other legislative changes will not be adopted that will adversely affect the amount of pension plan assets that would be available for Section 420 transfers.

---

&lt;PAGE&gt; 36

Form 10-Q - Part I

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

If the legislative changes that we are seeking are not obtained by September 1, 2006, our obligation to fund a \$400 million trust for represented retiree health care by 2012 will terminate, and we can change the level of the subsidy for represented retiree health care at our sole discretion beginning January 1, 2007, subject to the maintenance of cost requirements that expire on September 30, 2007.

Our expected cash requirements for funding retiree health care benefits and other postretirement benefits are expected to be \$254 million during fiscal 2006. These cash requirements (assuming the present level and structure of benefits) are expected to increase to \$431 million, \$526 million, \$502 million and \$474 million during the next four consecutive fiscal years due to the depletion of plan assets held in trusts. These amounts exclude potential Section 420 transfers, but include the expected annual Medicare Part D subsidies of approximately \$50 million in fiscal 2007 and \$80 million annually thereafter. These expected funding requirements are subject to change.

We have effective shelf registration statements with the SEC for the issuance of up to approximately \$1.9 billion of securities, including shares of common stock and preferred stock, debt securities, warrants, stock purchase contracts and stock purchase units.

#### Customer financing commitments

We may provide or commit to additional customer financings on a limited basis. We carefully review requests for customer financing on a case-by-case basis. Such review assesses the credit quality of the individual borrowers and the structure of the transactions. We also assess our ability to sell or transfer the undrawn commitments and drawn borrowings to unrelated third parties. Our net exposure for customer financing commitments was not material as of March 31, 2006.

#### Credit ratings

Our credit ratings are below investment grade. Any credit downgrade affects our ability to enter into and maintain certain contracts on favorable terms and increases our cost of borrowing. Our credit ratings as of May 9, 2006, are as follows:

Rating Agency	Long-term debt	8.00% convertible securities	Liability to subsidiary trust issuing preferred securities	Last change
Standard & Poor's (a)	B	CCC+	CCC	Upgraded March 10, 2004
Moody's (b)	B1	B3	B3	Upgraded May 16, 2005
Fitch (c)	BB-	B	B	Upgraded October 26, 2005

- 
- (a) Outlook changed to Watch Positive on March 24, 2006.  
 (b) Rating placed under review for possible upgrade on April 3, 2006.  
 (c) Outlook changed to Watch Positive on April 3, 2006.
-

&lt;PAGE&gt; 37

Form 10-Q - Part I

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

**RISK MANAGEMENT**

We are exposed to market risk from changes in foreign currency exchange rates, interest rates and equity prices. We manage our exposure to risk from changing exchange rates and interest rates through the use of derivative financial instruments, coupled with other strategies. Our risk management objective is to minimize the effects of volatility on our cash flows by identifying the assets, liabilities or forecasted transactions exposed to these risks and hedging them. Hedges may be achieved either by forward or option contracts, swap derivatives, or terms embedded into certain contracts that affect the ultimate amount of cash flows under the contract. The gains and losses on these exposures are generally offset by reciprocal changes in the value of the hedging instruments when used because there is a high correlation between the hedging instruments and the underlying exposures. We use derivative financial instruments as risk management tools and not for trading or speculative purposes. Generally, price risk on equity holdings is not hedged.

**Foreign currency risk**

As a multinational company, we conduct our business in a wide variety of currencies and are therefore subject to market risk for changes in foreign exchange rates. We use foreign exchange forward and option contracts to minimize exposure to the risk of the eventual net cash inflows and outflows resulting from foreign currency denominated transactions with customers, suppliers and non-U.S. subsidiaries. Our objective is to hedge all types of foreign currency risk to preserve our cash flows, but we generally do not expect to designate these derivative instruments as hedges under current accounting standards unless the benefits of doing so are material. Cash inflows and outflows denominated in the same foreign currency are netted on a legal entity basis or at the corporate level. The corresponding net cash flow exposure is appropriately hedged. To the extent that the forecasted cash flow exposures are overstated or understated or if there is a shift in the timing of the anticipated cash flows during periods of currency volatility, we may experience unanticipated currency gains or losses. We do not hedge our net investment in non-U.S. entities because we view those investments as long-term in nature.

**Interest rate risk**

We are exposed to various forms of interest rate risk. The fair value of our fixed-rate available-for-sale marketable securities and the interest income earned on our cash and cash equivalents may fluctuate as interest rates change. In addition, if interest rates are low, we may forgo the opportunity to obtain more favorable interest rates on borrowings due to our fixed-rate debt obligations. Our objective is to mitigate the variability of cash inflows and outflows resulting from interest rate fluctuations by maintaining a balanced mix of fixed- and floating-rate debt and investments. We mitigate our interest rate risk by entering into interest rate swaps on a portion of our debt obligations to make them variable-rate debt instruments and by including fixed-rate assets in our investment portfolio. We also expect that these types of transactions will reduce our overall cost of borrowing and increase investment returns over the long-term.

As of March 31, 2006, we had interest rate swaps where we received fixed interest rates (5.5% and 7.25%) and paid floating rates based upon the three-month LIBOR rate plus agreed upon spreads (ranging from 1.72% to 2.89%) on notional amounts aggregating \$400 million. As of March 31, 2006, the three-month LIBOR rate was 5.00%. We do not foresee any significant changes in our interest rate risk management strategy or in our exposure to interest rate fluctuations.

**Equity price risk**

Our investment portfolio includes equity investments in publicly held companies that are classified as available-for-sale and other strategic equity holdings in privately held companies and venture funds. These securities are exposed to price fluctuations and are generally concentrated in high-technology industries. The carrying values of our available-for-sale equity securities and privately held securities were \$2 million and \$63 million as of March 31, 2006, respectively. We generally do not hedge our equity price risk due to hedging restrictions imposed by the issuers, illiquid capital markets or our inability to hedge non-marketable equity securities in privately held companies.

---

<PAGE> 38

Form 10-Q - Part I

Item 4. Controls and Procedures

We periodically review the design and effectiveness of our disclosure controls and internal control over financial reporting worldwide, including compliance with various laws and regulations that apply to our operations both inside and outside the United States. We make modifications to improve the design and effectiveness of our disclosure controls and internal control structure, and may take other corrective action, if our reviews identify a need for such modifications or actions. In designing and evaluating the disclosure controls and procedures and internal control of financial reporting, we recognize that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

An evaluation was carried out under the supervision and with the participation of our management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of our disclosure controls and procedures. Based on that evaluation, the CEO and CFO have concluded that as of the end of the period covered by this report, our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and timely reported as provided in the Securities and Exchange Commission rules and forms. No changes occurred during the three months ended March 31, 2006 in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

---

## Part II Other Information

## Item 1. Legal Proceedings

Information about legal proceedings is set forth in Note 12 to the unaudited consolidated financial statements included in this report.

## Item 4. Submission of Matters to a Vote of Security Holders

We held our 2006 Annual Meeting of Shareowners on February 15, 2006. At that meeting, shareowners elected Linnet F. Deily, Robert E. Denham, Daniel S. Goldin, Edward E. Hagenlocker, Karl J. Krapek, Richard C. Levin, Patricia F. Russo, Henry B. Schacht, Franklin A. Thomas and Ronald A. Williams as Directors of the company. The terms of these directors will expire at the 2007 Annual Meeting. In addition, shareowners approved two company proposals, two shareowner proposals and rejected two shareowner proposals. The persons elected and the results of the voting are as follows:

	Votes For	Votes Withheld
Linnet F. Deily	3,491,523,345	218,887,993
Robert E. Denham	3,494,678,343	215,732,995
Daniel S. Goldin	3,473,691,790	236,719,548
Edward E. Hagenlocker	3,469,883,396	240,527,941
Karl J. Krapek	3,492,653,853	217,757,485
Richard C. Levin	3,493,271,137	217,140,201
Patricia F. Russo	3,462,537,972	247,873,365
Henry B. Schacht	3,472,970,741	237,440,596
Franklin A. Thomas	3,518,218,491	192,192,847
Ronald A. Williams	3,442,001,080	268,410,257

	Votes For	Votes Against	Abstain	Broker Non-Vote
Company proposal to ratify PricewaterhouseCoopers LLP as independent accountants	3,569,670,542	86,182,979	54,557,814	
Company proposal to approve amendment to the restated certificate of incorporation to effect a reverse stock split at the discretion of the board of directors	2,746,068,286	906,863,460	57,479,286	
Shareowner proposal regarding disclosure of political contributions	349,722,933	1,071,499,455	242,892,461	2,046,296,486
Shareowner proposal requesting future cash bonus or incentive compensation be contingent upon restoration of retiree benefits	324,096,459	1,269,434,502	70,583,888	2,046,296,486
Shareowner proposal regarding performance-based equity compensation	931,729,381	676,887,411	55,497,755	2,046,296,788
Shareowner proposal to exclude non-cash pension credit from earnings used to determine incentive compensation for executive officers	851,402,116	747,884,534	64,826,533	2,046,298,152



Item 6. Exhibits

See Exhibit Index on page 41 for a description of the documents that are filed as Exhibits to this report on Form 10-Q or incorporated by reference herein.

---

<PAGE> 40

Form 10-Q - Part I

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Lucent Technologies Inc.  
Registrant

Date: May 9, 2006

/s/ David W. Hitchcock

---

David W. Hitchcock  
Corporate Controller  
(Principal Accounting Officer)

<PAGE> 41

Exhibit Index

Form 10-Q - Part I

- 31(i).1 Certification of Patricia F. Russo required by Rule 13a-14(a) (17 C.F.R. 240.13a-14(a)).
  - 31(i).2 Certification of John A. Kritzmacher required by Rule 13a-14(a) (17 C.F.R. 240.13a-14(a)).
  - 32 Certification of Patricia F. Russo and John A. Kritzmacher pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
-