

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form FWP

ROYAL BANK OF SCOTLAND GROUP PLC  
Form FWP  
January 12, 2012

Filed pursuant to Rule 433 | Registration Statement Nos. 333-162219 and 333-162219-01

RBS Exchange Traded Notes

RBS NASDAQ-100([R]) Trendpilot[] ETN (TNDQ)

The RBS NASDAQ-100([R]) Trendpilot[] Exchange Traded Notes ("RBS ETNs") are unsecured and senior obligations of The Royal Bank of Scotland plc ("RBS plc"), and are fully and unconditionally guaranteed by The Royal Bank of Scotland Group plc ("RBS Group"). Any payments on the RBS ETNs when they become due at maturity or upon early repurchase or redemption are dependent on the ability of RBS plc and RBS Group to pay, and are also subject to market risk.

The RBS ETNs track the RBS NASDAQ-100([R]) Trendpilot[] Index (USD) (the "Index"). The Index utilizes a systematic trend-following strategy to provide exposure to either the NASDAQ-100([R]) Total Return Index(SM) (the "Benchmark Index") or the yield on a hypothetical notional investment in 3-month U.S. Treasury bills as of the most recent weekly auction (the "Cash Rate"). The Index is designed to provide exposure to the Benchmark Index in positive trending markets and exposure to the Cash Rate in negative trending markets using an objective and transparent methodology.

RBS NASDAQ-100([R]) Trendpilot([]) Index Methodology

If the closing level of the Benchmark Index is at or above its historical 100-Index business day simple moving average for [ ]ve consecutive Index business days

A positive trend is established:  
The Index will track the Benchmark Index

If the closing level of the Benchmark Index is below its historical 100-Index business day simple moving average for [ ]ve consecutive Index business days

A negative trend is established:  
The Index will track the Cash Rate

If neither of the above conditions is satisfied, the trend of the Index will be the same as the trend of the Index on the immediately preceding Index business day. The Index will implement any trend reversal at the open of trading on the second Index business day immediately following the Index business day on which the Index trend switches from positive to negative or from negative to positive, as the case may be.

Illustration of the Trendpilot([]) Index Methodology

Positive Trend: Negative Trend:  
Index tracking Index tracking  
Benchmark Index Cash Rate

Hypothetical Benchmark Index Level A negative trend is  
A positive trend is established

Time

## Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form FWP

The above graph illustrates the operation of the Trendpilot[] Index Methodology. It does not re[]ect any actual performance of the Benchmark Index or the Index, and is not an indication of how either index may perform in the future. The hypothetical illustration above also does not include any fees, transaction costs or expenses.  
Not FDIC Insured. May Lose Value.

### RBS ETN Details

Issuer	The Royal Bank of Scotland plc
Guarantor	The Royal Bank of Scotland Group plc
Ticker	TNDQ
Intraday	TNDQ.IV
Indicative Value	
Ticker	
CUSIP	78009P143
ISIN	US78009P1434
Primary	NYSE Arca
Exchange	
Maturity	12/13/2041
Index	RBS NASDAQ-100([R]) Trendpilot(TM) Index (USD) (Bloomberg symbol: "TPNDQUT Index>"), which tracks the Benchmark Index or the Cash Rate depending on the relative performance of the Benchmark Index on a simple historical moving average basis.
Benchmark	NASDAQ-100([R]) Total Return
Index	Index(SM) (Bloomberg page: "XNDX Index>")
Cash Rate	Yield on a hypothetical notional investment in 3-month U.S. Treasury bills as of the most re- cent weekly auction (Bloomberg page: "USB3MTA Index")
Annual Investor	When the Index is tracking the
Fee	Benchmark Index: 1.00% per
(accrued on a	annum. When the Index is
daily basis)	tracking the Cash Rate: 0.50%
	per annum.
Repurchase at	You may offer your RBS ETNs
your option	to RBS plc for repurchase on any business day on or prior to 12/5/2041, provided that you offer a minimum of 20,000 RBS ETNs for any single repurchase and follow the procedures described in the pricing supplement.
Early	We may redeem all of the RBS
redemption at	ETNs at our discretion at any
our option	time on or prior to 12/11/2041.
Daily	Upon early repurchase or
Redemption	redemption or at maturity, you
Value	will receive a cash payment equal to the daily redemption value per RBS ETN. The daily

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form FWP

redemption value on the relevant valuation date will be published on [www.rbs.com/etnUS/TNDQ\\*](http://www.rbs.com/etnUS/TNDQ*).

\* Information contained on our website is not incorporated by reference in, and should not be considered a part of, this document.

To find out more  
Call toll free 855-RBS-ETPS or visit [www.rbs.com/etnUS](http://www.rbs.com/etnUS)

tndq\_v1.indd 1

1/11/12 2:17 PM

Hypothetical Benchmark Index

Hypothetical 100-Index business day simple moving average

The RBS NASDAQ-100([R]) Trendpilot[] Index will alternate between tracking the Benchmark Index and the Cash Rate, depending on the performance of the Benchmark Index relative to its 100-Index business day simple moving average (as described above).

## Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form FWP

(1) The table above does not reflect any Trendpilot Index performance. The Trendpilot Index performance is not the same as the NASDAQ-100 Total Return Index performance. The Trendpilot Index may underperform the NASDAQ-100 Total Return Index over various time periods, and may track the Cash Rate for extended periods of time in a low interest rate environment.

**CERTAIN RISK CONSIDERATIONS:** The RBS ETNs involve risks not associated with an investment in conventional debt securities, including a possible loss of some or all of your investment. The level of the Index must increase by an amount sufficient to offset the aggregate investor fee applicable to the RBS ETNs in order for you to receive at least the principal amount of your investment back at maturity or upon early repurchase or redemption. The Index may underperform the Benchmark Index, and is expected to perform poorly in volatile markets. Liquidity of the market for RBS ETNs may vary over time. The RBS ETNs are not principal protected and do not pay interest. Any payment on the RBS ETNs is subject to the ability of RBS plc, as the issuer, and RBS Group plc, as the guarantor, to pay their respective obligations when they become due. You should carefully consider whether the RBS ETNs are suited to your particular circumstances before you decide to purchase them. We urge you to consult with your investment, legal, accounting, tax and other advisors with respect to any investment in the RBS ETNs.

The RBS ETNs are not suitable for all investors. You should carefully read the relevant pricing supplement and prospectus, including the more detailed explanation of the risks involved in any investment in the RBS ETNs as described in the "Risk Factors" section of the pricing supplement, before investing.

**IMPORTANT INFORMATION:** The Royal Bank of Scotland plc (RBS plc) and The Royal Bank of Scotland Group plc (RBS Group) have filed a registration statement (including a prospectus) with the U.S. Securities and Exchange Commission (SEC) for the offering of RBS ETNs to which this communication relates. Before you invest in any RBS ETNs, you should read the prospectus in that registration statement and other documents that have been filed by RBS plc and RBS Group with the SEC for more complete information about RBS plc and RBS Group, and the offering. You may get these documents for free by visiting EDGAR on the SEC's web site at [www.sec.gov](http://www.sec.gov). Alternatively, RBS plc, RBS Securities Inc. (RBSSI) or any dealer participating in the offering will arrange to send you the prospectus and the pricing supplement at no charge if you request it by calling 1-855-RBS-ETPS (toll-free).

NASDAQ, OMX, NASDAQ OMX, NASDAQ-100, NASDAQ-100 Index and NASDAQ-100 Total Return Index are registered trademarks and service marks of The NASDAQ OMX Group, Inc. and are licensed for use by RBS plc.

The Index is the property of RBS plc. RBS plc has contracted with The NASDAQ OMX Group, Inc. (which with its affiliates and subsidiaries is referred to as the "Corporations") to calculate and maintain the Index, either directly or through a third party. Currently, the Index is calculated and maintained by Standard & Poor's ("S&P") on behalf of The NASDAQ OMX Group, Inc. S&P and the Corporations shall have no liability for any errors or omissions in calculating the Index. The RBS ETNs, which are based on the Index, have not been passed on by the Corporations or S&P as to their legality or suitability and are not sponsored, endorsed, sold or promoted by the Corporations or S&P. THE CORPORATIONS AND S&P MAKE NO WARRANTIES AND BEAR NO LIABILITY WITH RESPECT TO THE RBS ETNS.

Copyright © 2012 RBS Securities Inc. All rights reserved. RBS Securities Inc., a U.S. registered broker-dealer, member of FINRA and SIPC, is an indirect wholly-owned subsidiary of The Royal Bank of Scotland plc and an affiliate of

# Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form FWP

RBS NV.

www.rbs.com/etnUS | TOLL FREE: 855-RBS-ETPS | Not FDIC Insured. May Lose Value.

Dated January 11, 2012

tndq\_v1.indd 2

1/11/12 2:17 PM

NASDAQ-100([R]) Total Return Index(SM)  
Top 10 Holdings -- as of 12/31/2011

COMPANY	TICKER	WEIGHT (%)
Apple Inc.	AAPL	15.047
Microsoft Corporation	MSFT	8.730
Google Inc.	GOOG	6.610
Oracle Corporation	ORCL	5.172
Intel Corporation	INTC	4.936
Cisco Systems, Inc.	CSCO	3.885
QUALCOMM Incorporated	QCOM	3.676
Amazon.com, Inc.	AMZN	3.147
Amgen Inc.	AMGN	2.250
Comcast Corporation	CMCSA	1.983

Source: Bloomberg

Historical Performance and Standard Deviation (%) -- as of 12/31/2011

	SINCE RBS ETN INCEPTION (12/8/2011) (%)	STD. DEVIATION ANNUALIZED SINCE INCEPTION (%) (2)
RBS NASDAQ-100([R]) Trendpilot[] ETN Daily Redemption Value(1)	-0.24	20.34
RBS NASDAQ-100([R]) Trendpilot(TM) Index	-0.18	20.83
NASDAQ-100([R]) Total Return Index(SM) (Benchmark Index)	-0.18	20.83
Cash rate on 12/31/11 was 0.025%	--	--

The table above presents the actual performance of the Index, the RBS ETNs and the NASDAQ-100([R]) Total Return Index(SM) (the Benchmark Index) over the specified periods. For information regarding performance of the Index, see pages PS-40 to PS-44 of the pricing supplement to the RBS ETNs [file with the U.S. Securities and Exchange Commission (SEC)]. Past performance does not guarantee future results.

(1) Includes the deduction of the annual investor fee, which accrues on a daily basis. The annual will be equal to (i) 1.00% per annum when the Index is tracking the Benchmark Index, and (ii) 0.5% per annum when the Index is tracking the Cash Rate. (2) Based on daily returns. Standard deviation is a measure of volatility and illustrates the extent of variation (whether higher or lower) that exists from a set of results. A low standard deviation indicates that the results tend to be very close to the mean (a low degree of volatility). In contrast, a high standard deviation indicates that the results are a large range of outcomes (a high degree of volatility).

NASDAQ-100([R]) Total Return Index(SM) Performance -- as of 12/31/2011

NASDAQ-100([R]) Total Return Index(SM)  
 NASDAQ-100([R]) Total Return Index(SM) 100-Index business day simple moving average

Edgar Filing: ROYAL BANK OF SCOTLAND GROUP PLC - Form FWP

5,000

4,100

historical

3,200  
Total

2,300  
Index (SM)

1,400

not

historical

(500) Jul 00 01 02  
99

03 04 05

06 07 0

NASDAQ-100 ([R]) Total Return Index (SM) 1-Year Annual Return Comparison (%) (1)

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
NASDAQ-100 ([R]) Total Return Index (SM)	--	-36.82	-32.62	-37.52	49.49	10.75	1.89	7.28	19.24	-41.00
Cash Rate (Year-End)	5.30	5.70	1.71	1.19	0.89	2.23	3.91	4.88	3.31	0.00