## PLUMAS BANCORP

Form 10-Q
August 08, 2007

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q

(Mark One)
p QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED June 30, 2007
o TRANSITION REPORT UNDER SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM $\qquad$ TO $\qquad$
COMMISSION FILE NUMBER: 000-49883
PLUMAS BANCORP
(Exact Name of Registrant as Specified in Its Charter)

## California <br> (State or Other Jurisdiction of Incorporation or Organization)

35 S. Lindan Avenue, Quincy, California
(Address of Principal Executive Offices)

75-2987096
(I.R.S. Employer Identification No.)

95971
(Zip Code)

Registrant s Telephone Number, Including Area Code (530) 283-7305
Indicated by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $b$ No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule12b-2 of the Exchange Act (check one):

Large Accelerated Filer o Accelerated Filer p Non-Accelerated Filer o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b
Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of August 3, 2007; 4,945,696 shares

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## PART I FINANCIAL INFORMATION <br> ITEM 1. FINANCIAL STATEMENTS <br> PLUMAS BANCORP <br> CONDENSED CONSOLIDATED BALANCE SHEET <br> (Unaudited) <br> (In thousands, except share data)

|  | $\begin{gathered} \text { June 30, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December } \\ \text { 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 16,535 | \$ | 11,293 |
| Federal funds sold |  | 150 |  |  |
| Cash and cash equivalents |  | 16,685 |  | 11,293 |
| Investment securities (fair value of \$57,219 at June 30, 2007 and \$74,841 at |  |  |  |  |
| December 31, 2006) |  | 57,453 |  | 74,795 |
| Loans, less allowance for loan losses of \$4,179 at June 30, 2007 and \$3,917 at December 31, 2006 (Notes 3 and 4) |  | 354,815 |  | 351,977 |
| Premises and equipment, net |  | 15,016 |  | 15,190 |
| Intangible assets, net |  | 1,187 |  | 1,337 |
| Bank owned life insurance |  | 9,615 |  | 9,449 |
| Accrued interest receivable and other assets |  | 9,180 |  | 9,198 |
| Total assets | \$ | 463,951 | \$ | 473,239 |
| Liabilities and Shareholders Equity |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing | \$ | 115,353 | \$ | 121,464 |
| Interest bearing |  | 285,311 |  | 280,712 |
| Total deposits |  | 400,664 |  | 402,176 |
| Short-term borrowings |  | 12,300 |  | 20,000 |
| Accrued interest payable and other liabilities |  | 4,312 |  | 4,901 |
| Junior subordinated deferrable interest debentures |  | 10,310 |  | 10,310 |
| Total liabilities |  | 427,586 |  | 437,387 |
| Commitments and contingencies (Note 4) |  |  |  |  |
| Shareholders equity (Notes 5 and 7): |  |  |  |  |
| Serial preferred stock, no par value; 10,000,000 shares authorized, none issued |  |  |  |  |
| Common stock, no par value; 22,500,000 shares authorized; issued and outstanding 4,961,796 shares at June 30, 2007 and 5,023,205 shares at |  |  |  |  |
| December 31, 2006 |  | 4,914 |  | 4,828 |
| Retained earnings |  | 32,056 |  | 31,716 |

Accumulated other comprehensive loss (Note 6)
(605)

Total shareholders equity
36,365
Total liabilities and shareholders equity \$ 463,951 \$ 473,239

See notes to unaudited condensed consolidated financial statements.

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| PLUMAS BANCORP <br> CONDENSED CONSOLIDATED STATEMENT OF INCOME <br> (Unaudited) <br> (In thousands, except per share data) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Three Months Ended June 30, |  |  | For the Six Months Ended June 30, |  |  |  |
| Interest Income: |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ 7,105 | \$ | 6,380 | \$ | 14,010 | \$ | 12,384 |
| Interest on investment securities: |  |  |  |  |  |  |  |
| Taxable | 447 |  | 645 |  | 966 |  | 1,332 |
| Exempt from Federal income taxes | 132 |  | 133 |  | 266 |  | 264 |
| Interest on Federal funds sold | 5 |  | 27 |  | 8 |  | 144 |
| Total interest income | 7,689 |  | 7,185 |  | 15,250 |  | 14,124 |
| Interest Expense: |  |  |  |  |  |  |  |
| Interest on deposits | 1,808 |  | 1,421 |  | 3,484 |  | 2,782 |
| Interest on short-term borrowings | 250 |  | 39 |  | 436 |  | 39 |
| Interest on junior subordinated deferrable interest debentures | 208 |  | 201 |  | 414 |  | 384 |
| Other | 5 |  | 4 |  | 11 |  | 8 |
| Total interest expense | 2,271 |  | 1,665 |  | 4,345 |  | 3,213 |
| Net interest income before provision for loan |  |  |  |  |  |  |  |
| losses | 5,418 |  | 5,520 |  | 10,905 |  | 10,911 |
| Provision for Loan Losses | 125 |  | 300 |  | 375 |  | 600 |
| Net interest income after provision for loan losses | 5,293 |  | 5,220 |  | 10,530 |  | 10,311 |
| Non-Interest Income: |  |  |  |  |  |  |  |
| Service charges | 902 |  | 927 |  | 1,757 |  | 1,786 |
| Earnings on Bank owned life insurance policies | 104 |  | 97 |  | 205 |  | 191 |
| Other | 289 |  | 303 |  | 605 |  | 560 |
| Total non-interest income | 1,295 |  | 1,327 |  | 2,567 |  | 2,537 |
| Non-Interest Expenses: |  |  |  |  |  |  |  |
| Salaries and employee benefits | 2,640 |  | 2,329 |  | 5,468 |  | 4,866 |
| Occupancy and equipment | 879 |  | 810 |  | 1,789 |  | 1,560 |
| Other | 1,222 |  | 1,282 |  | 2,492 |  | 2,403 |
| Total non-interest expenses | 4,741 |  | 4,421 |  | 9,749 |  | 8,829 |
| Income before provision for income taxes | 1,847 |  | 2,126 |  | 3,348 |  | 4,019 |
| Provision for Income Taxes | 713 |  | 816 |  | 1,266 |  | 1,534 |

Net income

| $\$$ | 1,134 | $\$$ | 1,310 | $\$$ | 2,082 | $\$$ | 2,485 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |  |
| $\$$ | 0.23 | $\$$ | 0.26 | $\$$ | 0.42 | $\$$ | 0.50 |
| $\$$ | 0.23 | $\$$ | 0.26 | $\$$ | 0.41 | $\$$ | 0.49 |

See notes to unaudited condensed consolidated financial statements.

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PLUMAS BANCORPCONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS(Unaudited)(In thousands)


Continued on next page.

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## PLUMAS BANCORP <br> CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS <br> (Unaudited) <br> (In thousands) <br> (Continued)

|  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Cash Flows from Financing Activities: |  |  |  |  |
| Net decrease in demand, interest bearing and savings deposits | \$ | $(23,441)$ | \$ | (331) |
| Net increase (decrease) in time deposits |  | 21,929 |  | $(8,976)$ |
| Net (decrease) increase in short-term borrowings |  | $(7,700)$ |  | 5,000 |
| Net proceeds from exercise of stock options |  | 17 |  | 80 |
| Payment of cash dividends |  | (750) |  | (650) |
| Repurchase and retirement of common stock |  | $(1,054)$ |  |  |
| Net cash used in financing activities |  | $(10,999)$ |  | $(4,877)$ |
| Increase (decrease) in cash and cash equivalents |  | 5,392 |  | $(6,893)$ |
| Cash and Cash Equivalents at Beginning of Year |  | 11,293 |  | 24,596 |
| Cash and Cash Equivalents at End of Period | \$ | 16,685 | \$ | 17,703 |
| Supplemental Disclosure of Cash Flow Information: Cash paid during the period for: |  |  |  |  |
|  |  |  |  |  |
| Interest expense | \$ | 4,026 | \$ | 3,147 |
| Income taxes | \$ | 1,625 | \$ | 1,655 |
| Non-Cash Investing Activities: |  |  |  |  |
| Vehicles acquired through foreclosure | \$ | 158 | \$ | 93 |
| Real Estate acquired through foreclosure | \$ | 182 | \$ |  |
| Loan transferred to other assets | \$ |  | \$ | 211 |
| Net change in unrealized loss on available-for-sale securities | \$ | 87 | \$ | (354) |
| Non-Cash Financing Activities: |  |  |  |  |
| Common stock retired in connection with the exercise of stock options | \$ | 49 | \$ | 345 |

See notes to unaudited condensed consolidated financial statements.

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## PLUMAS BANCORP <br> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. GENERAL

During 2002, Plumas Bancorp (the Company ) was incorporated as a bank holding company for the purpose of acquiring Plumas Bank (the Bank ) in one bank holding company reorganization. This corporate structure gives the Company and the Bank greater flexibility in terms of operation expansion and diversification. The Company formed Plumas Statutory Trust I ( Trust I ) for the sole purpose of issuing trust preferred securities on September 26, 2002. The Company formed Plumas Statutory Trust II ( Trust II ) for the sole purpose of issuing trust preferred securities on September 28, 2005.
The Bank is a California state-chartered bank that was incorporated in July 1980 and opened for business in December 1980. The Bank operates thirteen branches in California, including branches in Alturas, Chester, Fall River Mills, Greenville, Kings Beach, Loyalton, Portola, Quincy, Redding, Susanville, Tahoe City, Truckee and Westwood. The bank also has a commercial lending office in Reno, Nevada. The Bank s deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to applicable legal limits. The Bank s primary source of revenue is generated from providing loans to customers who are predominately small and middle market businesses and individuals residing in the surrounding areas.

## 2. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements include the accounts of the Company and the accounts of its wholly-owned subsidiary, Plumas Bank. Plumas Statutory Trust I and Plumas Statutory Trust II are not consolidated into the Company s consolidated financial statements and, accordingly, are accounted for under the equity method. In the opinion of management, the unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the Company s financial position at June 30, 2007 and December 31, 2006 and its results of operations for the three-month and six-month periods ended June 30, 2007 and 2006 and its cash flows for the six-month periods ended June 30, 2007 and 2006. Certain reclassifications have been made to prior period s balances to conform to classifications used in 2007. The unaudited condensed consolidated financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ) for interim reporting on Form 10-Q. Accordingly, certain disclosures normally presented in the notes to the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s 2006 Annual Report to Shareholders on Form 10-K. The results of operations for the three-month and six-month periods ended June 30, 2007 and 2006 may not necessarily be indicative of future operating results. In preparing such financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods reported. Actual results could differ significantly from those estimates.
Management has determined that because all of the commercial banking products and services offered by the Company are available in each branch of the Bank, all branches are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate the Bank branches and report them as a single operating segment. No single customer accounts for more than $10 \%$ of the revenues of the Company or the Bank.

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## 3. LOANS

Outstanding loans are summarized below, in thousands:

|  |  | December <br> 31, |
| :--- | :---: | ---: |
|  | June 30, | $\mathbf{2 0 0 6}$ |
| Commercial | $\mathbf{2 0 0 7}$ | 36,182 |
| Agricultural | $\$ 37,475$ | $\$$ |
| Real estate mortgage | 39,037 | 35,577 |
| Real estate construction and land development | 121,975 | 116,329 |
| Consumer | 75,389 | 75,930 |
|  | 84,133 | 90,694 |
| Deferred loan costs, net | 358,009 | 354,712 |
| Allowance for loan losses | 985 | 1,182 |
|  | $(4,179)$ | $(3,917)$ |
|  | $\$ 354,815$ | $\$$ |
|  |  | 351,977 |

## 4. COMMITMENTS AND CONTINGENCIES

The Company is party to claims and legal proceedings arising in the ordinary course of business. In the opinion of the Company s management, the amount of ultimate liability with respect to such proceedings will not have a material adverse effect on the financial condition or result of operations of the Company taken as a whole.
In the normal course of business, there are various outstanding commitments to extend credit which are not reflected in the financial statements, including loan commitments of $\$ 86,706,000$ and $\$ 101,759,000$ and stand-by letters of credit of $\$ 318,000$ and $\$ 564,000$ at June 30, 2007 and December 31, 2006, respectively.
Of the loan commitments outstanding at June 30, 2007, \$20,831,000 are real estate construction loan commitments that are expected to fund within the next twelve months. The remaining commitments primarily relate to revolving lines of credit or other commercial loans, and many of these are expected to expire without being drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. Each loan commitment and the amount and type of collateral obtained, if any, are evaluated on an individual basis. Collateral held varies, but may include real property, bank deposits, debt or equity securities or business assets.
Stand-by letters of credit are conditional commitments written to guarantee the performance of a customer to a third party. These guarantees are primarily related to the purchases of inventory by commercial customers and are typically short-term in nature. Credit risk is similar to that involved in extending loan commitments to customers and accordingly, evaluation and collateral requirements similar to those for loan commitments are used. The deferred liability related to the Company s stand-by letters of credit was not significant at June 30, 2007 or December 31, 2006.

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## 5. EARNINGS PER SHARE

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options, result in the issuance of common stock which shares in the earnings of the Company. The treasury stock method has been applied to determine the dilutive effect of stock options in computing diluted earnings per share.

## Earnings Per Share:

Basic earnings per share

| For the Three Months |  |
| :---: | :---: |
| Ended June 30, |  |
| 2007 | 2006 |

Diluted earnings per share

| $\$$ | 0.23 |  | $\$ 0.26$ |
| :--- | :--- | :--- | :--- |
| $\$$ | 0.23 |  | $\$ 0.26$ |


| For the Six Months <br> Ended June 30, |  |  |
| :---: | :---: | :---: |
| $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |  |
|  |  |  |
| $\$ 0.42$ | $\$ 0.50$ |  |
| $\$$ | 0.41 |  |

## Weighted Average Number of Shares <br> Outstanding:

(in thousands)
Basic shares
Diluted shares
4,984 5,000

4,998
4,994
Stock options not included in the computation of diluted earnings per share, due to their antidilutive effect, were 230,200 and 10,000 for the three months ended June 30, 2007 and 2006, respectively and 150,400 and 7,500 for the six months ended June 30, 2007 and 2006, respectively.

## 6. COMPREHENSIVE INCOME

Total comprehensive income for the three months ended June 30, 2007 and 2006 totaled $\$ 1,073,000$ and $\$ 1,055,000$, respectively. Comprehensive income is comprised of unrealized (losses), net of taxes, on available-for-sale investment securities, which were $\$(61,000)$ and $\$(255,000)$ for the three months ended June 30, 2007 and 2006, respectively, together with net income.
Total comprehensive income for the six months ended June 30, 2007 and 2006 totaled $\$ 2,169,000$ and $\$ 2,131,000$, respectively. Comprehensive income is comprised of unrealized gains (losses), net of taxes, on available-for-sale investment securities, which were $\$ 87,000$ and $\$(354,000)$ for the six months ended June 30, 2007 and 2006, respectively, together with net income.
At June 30, 2007 and December 31, 2006, accumulated other comprehensive loss, net of taxes, totaled $\$ 605,000$ and $\$ 692,000$, respectively, and is reflected as a component of shareholders equity.

## 7. STOCK-BASED COMPENSATION

In 2001 and 1991, the Company established Stock Option Plans for which 897,110 shares of common stock remain reserved for issuance to employees and directors and 479,714 shares are available for future grants under incentive and nonstatutory agreements as of June 30, 2007. The Company granted 155,700 and 2,500 options during the six months ended June 30, 2007 and 2006 respectively. The weighted average grant date fair value of options granted for the six months ended June 30, 2007 and 2006 was $\$ 4.53$ and $\$ 4.60$ respectively. Compensation cost related to stock options recognized in operating results under SFAS No. 123R was $\$ 78,000$ and $\$ 43,000$ for the quarters ended June 30, 2007 and 2006, respectively. The associated future income tax benefit recognized was $\$ 6,000$ and $\$ 5,000$ for the quarters ended June 30, 2007 and 2006, respectively. Compensation cost related to stock options recognized in operating results under SFAS No. 123R was $\$ 131,000$ and $\$ 87,000$ in the six months ended June 30, 2007 and 2006, respectively. The associated future income tax benefit recognized was $\$ 12,000$ and $\$ 11,000$ for the six months ended June 30, 2007 and 2006, respectively.

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The following table summarizes information about stock option activity for the six months ended June 30, 2007:

|  | Shares | Weighted <br> Average | Weighted <br> Average <br> Remaining | Aggregate <br> Intrinsic <br> Value <br> (in |
| :--- | :---: | :---: | :---: | :---: |
| Prercise |  |  |  |  | Price $_{\text {Contractual }}$ thousands)

The total intrinsic value of options (which is the amount by which the stock price exceeded the exercise price of the options on the date of exercise) exercised during the six months ended June 30, 2007 was $\$ 80,000$. During the six months ended June 30, 2007, the amount of cash received from the exercise of stock options was $\$ 17,000$.
At June 30, 2007, there was $\$ 808,000$ of total unrecognized compensation cost related to non-vested stock option awards which is expected to be recognized over a weighted-average period of 3.2 years. The total fair value of options vested during the six months ended June 30 , 2007 was $\$ 8,000$.

## 8. INCOME TAXES

In July 2006, the Financial Accounting Standards Board (FASB) issued Financial Accounting Standards Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 also prescribes a recognition threshold and measurement standard for the financial statement recognition and measurement of an income tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. The Company adopted FIN 48 on January 1, 2007.

The Company previously recognized income tax positions based on management s estimate of whether it is reasonably possible that a liability has been incurred for unrecognized income tax benefits by applying FASB Statement No. 5, Accounting for Contingencies.
The provisions of FIN 48 have been applied to all tax positions of the Company as of January 1, 2007. There was no cumulative effect of applying the provisions of FIN 48 and there was no significant effect on the Company s provision for income taxes for the six months ended June 30, 2007. The Company recognizes interest accrued related to unrecognized tax benefits and accruals for penalties in income tax expense

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## 9. RECENT ACCOUNTING DEVELOPMENTS

## Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the FASB issued Statement No. 159 (SFAS 159), The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115. This standard permits an entity to choose to measure many financial instruments and certain other items at fair value at specified election dates. The entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option: (a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. The provisions of SFAS 159 are effective as of the beginning of an entity s first fiscal year that begins after November 15, 2007. Management did not elect to early adopt SFAS 159 and has not yet completed its evaluation of the impact that SFAS 159 will have.

## PART I FINANCIAL INFORMATION

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain matters discussed in this Quarterly Report are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. Such risks and uncertainties include, among others, (1) significant increases in competitive pressures in the financial services industry; (2) changes in the interest rate environment resulting in reduced margins; (3) general economic conditions, either nationally or regionally, maybe less favorable than expected, resulting in, among other things, a deterioration in credit quality; (4) changes in regulatory environment; (5) loss of key personnel; (6) fluctuations in the real estate market; (7) changes in business conditions and inflation; (8) operational risks including data processing systems failures or fraud; and (9) changes in securities markets. Therefore, the information set forth herein should be carefully considered when evaluating the business prospects of Plumas Bancorp.
When the Company uses in this Quarterly Report the words anticipate , estimate , expect , project , intend , comm believe and similar expressions, the Company intends to identify forward-looking statements. Such statements are not guarantees of performance and are subject to certain risks, uncertainties and assumptions, including those described in this Quarterly Report. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected, projected, intended, committed or believed. The future results and stockholder values of the Company may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the Company s ability to control or predict. For those statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

## INTRODUCTION

The following discussion and analysis sets forth certain statistical information relating to the Company as of June 30, 2007 and December 31, 2006 and for the three and six month periods ended June 30, 2007 and 2006. This discussion should be read in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q and the consolidated financial statements and notes thereto included in Plumas Bancorp s Annual Report filed on Form 10-K for the year ended December 31, 2006.
Plumas Bancorp trades on The NASDAQ Capital Market under the ticker symbol PLBC .

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## CASH DIVIDEND

On April 18, 2007, the Company declared a semi-annual common stock cash dividend of $\$ 0.15$ per share. This represents a $15 \%$ increase in the semi-annual cash dividend per share from $\$ 0.13$ paid on May 15, 2006. The dividend was paid on May 14, 2007 to shareholders of record on April 30, 2007.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

There have been no changes to the Company s critical accounting policies from those disclosed in the Company s 2006 Annual Report to Shareholders on Form 10-K.
This discussion should be read in conjunction with our unaudited condensed consolidated financial statements, including the notes thereto, appearing elsewhere in this report.

## OVERVIEW

The Company s net income declined by $\$ 403$ thousand, or $16 \%$, to $\$ 2.08$ million for the six months ended June 30, 2007 from $\$ 2.48$ million for the same period in 2006. This decline in net income resulted from an increase in non-interest expense of $\$ 920$ thousand and a slight decline in net interest income of $\$ 6$ thousand which were partially offset by an increase in non-interest income of $\$ 30$ thousand and decreases in the provision for loan losses of $\$ 225$ thousand and income tax expense of \$268 thousand. The increase in non-interest expense included an increase of \$602 thousand in salaries and employee benefit expense and $\$ 229$ thousand in occupancy and equipment costs. Total assets declined $\$ 9.3$ million from $\$ 473.2$ million at December 31, 2006 to $\$ 463.9$ million at June 30, 2007. Net loans increased by $\$ 2.8$ million from $\$ 352.0$ million at December 31, 2006 to $\$ 354.8$ million at June 30, 2007. The decline of $\$ 17.3$ million in investment securities provided funding to reduce short-term borrowings by $\$ 7.7$ million, increase loans by $\$ 2.8$ million and increase cash and due from banks by $\$ 5.2$ million. Deposits declined $\$ 1.5$ million from $\$ 402.2$ million at December 31, 2006 to $\$ 400.7$ million at June 30, 2007. Total shareholders equity increased by $\$ 0.5$ million from $\$ 35.9$ million at December 31, 2006 to $\$ 36.4$ million at June 30, 2007.
The annualized return on average assets was $0.90 \%$ for the six months ended June 30, 2007 down from $1.08 \%$ for the same period in 2006. The annualized return on average equity was $11.5 \%$ for the six months ended June 30, 2007 down from $15.4 \%$ for the same period in 2006.

## RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2007

Net interest income before provision for loan losses. Net interest income, on a nontax-equivalent basis, was $\$ 10.9$ million for each of the six month periods ended June 30, 2007 and 2006. Volume and rate increases in the Company s loan portfolio were offset by reductions in the average balance of investment securities and federal funds sold and an increase in both the average balance and rate paid on time deposits and an increase in the average balance of short-term borrowings.
Interest income increased $\$ 1.1$ million, or $8 \%$, to $\$ 15.2$ million for the six months ended June 30, 2007. Interest and fees on loans increased by $\$ 1.6$ million from $\$ 12.4$ million for the six months ended June 30, 2006 to $\$ 14.0$ million during the current six-month period. The Company s average loan balances were $\$ 357$ million for the six months ended June 30, 2007, up $\$ 34$ million, or $10 \%$, from the $\$ 323$ million for the same period in 2006. The average rate earned on the Company s loan balances increased 19 basis points to $7.91 \%$ during the first six months of 2007 versus $7.72 \%$ during the first six months of 2006. The increase in yield is consistent with market conditions in the Company s service area.
Interest on investment securities decreased by $\$ 364$ thousand, as an increase in yield of 17 basis points was offset by a decline in average investment securities of $\$ 23.7$ million. Interest earned on federal funds sold decreased by $\$ 136$ thousand. This decrease resulted from a decrease in the average balance of federal funds sold of $\$ 6.2$ million from $\$ 6.5$ million for the six months ended June 30,2006 to $\$ 0.3$ million during the current six-month period. The decrease in the overall investment portfolio resulted from maturities, calls and pay downs that were used to provide funding to reduce borrowings, for loan growth and liquidity.

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Interest expense increased $\$ 1.1$ million to $\$ 4.3$ million for the six months ended June 30, 2007, up from $\$ 3.2$ million for the same period in 2006. This increase includes $\$ 0.9$ million in interest on time deposits and a $\$ 0.4$ million increase in interest expense on short-term borrowings. The Company has experienced increases in the average balance of its NOW accounts and time deposits but declines in non-interest bearing demand deposit accounts, savings and money market accounts. We continue to experience significant competition for deposits from both banking and non-banking sources. Rather than increasing the rate paid on our lower yielding interest bearing transaction and money market accounts to attract deposits and thereby increasing the rate paid on the entire balance of these accounts, the Company has chosen to increase its level of short-term time deposits and short-term borrowings to provide funding for loan growth. This has resulted in an increase in both the volume and rate components of time deposit interest expense and the volume variance of short-term borrowings.
Average NOW account balances increased by $\$ 2.8$ million and the average rate paid increased by 17 basis points. This increase in rate was related to an increase in Money Fund Plu\$ balances in total and as a percentage of average NOW accounts outstanding. Money Fund Plu\$ is a high interest bearing checking account designed to pay rates comparable to those available on a typical brokerage account. Average Money Fund Plu\$ accounts were $\$ 41.6$ million for the six months ended June 30, 2007 compared to $\$ 33.7$ million during the first six months of 2006. The average rate paid on Money Fund Plu\$ accounts declined from $3.49 \%$ during the 2006 period to $3.30 \%$ during the six months ended June 30, 2007.
The increase in the average rate paid on time deposits and the decrease in lower rate deposit sources as a percentage of total interest-bearing deposits has resulted in an increase in the average rate paid on the Company s interest bearing deposits of 53 basis points from $1.91 \%$ for the six months ended June 30,2006 to $2.44 \%$ for the current six month period. The average rate paid on time deposits increased 91 basis points from $3.34 \%$ during the six months ended June 30, 2006 to $4.25 \%$ during the first half of 2007. This increase includes an increase in market rates in the Company s service area and the effect of a promotional 5-month term certificate of deposit introduced during the fourth quarter of 2006. The average rate paid on this promotional certificate of deposit during the six months ended June 30, 2007 was $5.14 \%$ and the average balance was $\$ 31$ million. This product provides a higher rate of return for our more interest rate sensitive customers, whose deposits we may have lost to competition, while providing a highly competitive rate to attract new deposits.
As a result of the changes noted above, the net interest margin for the six months ended June 30, 2007 decreased 5 basis points to $5.19 \%$, down from $5.24 \%$ for the same period in 2006.

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The following table presents for the six-month periods indicated the distribution of consolidated average assets, liabilities and shareholders equity. It also presents the amounts of interest income from interest-earning assets and the resultant annualized yields expressed in both dollars and annualized yield percentages, as well as the amounts of interest expense on interest-bearing liabilities and the resultant cost expressed in both dollars and annualized rate percentages. Average balances are based on daily averages. Nonaccrual loans are included in the calculation of average loans while nonaccrued interest thereon is excluded from the computation of yields earned:

Loans (1) (2)
Investment securities (1)

Federal funds sold

Total interest earning assets
Cash and due from banks
Other assets

Total assets

Interest-bearing liabilities:
NOW deposits
Money market deposits
Savings deposits
Time deposits
Short-term borrowings
Other interest-bearing liabilities
Junior subordinated debentures

Total interest-bearing liabilities

Non-interest bearing deposits
Other liabilities
Shareholders equity

Total liabilities \& equity
\$ 468,615
4,669
121,915
36,604
4,345
2.78\%

305,107
3,213
2.12\%

Cost of funding interest-earning assets (3)
Net interest income and margin (4)

|  |  | $2.07 \%$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 10,905 | $5.19 \%$ | $\$$ | 10,911 | $5.24 \%$ |

(1) Not computed on a
tax-equivalent basis.
(2) Net loan costs included in loan interest income for the
six-month periods ended June 30, 2007 and 2006 were
\$254 thousand and \$74
thousand, respectively.
(3) Total annualized interest expense divided by the average balance of total earning assets.
(4) Annualized net interest income divided by the average balance of total earning assets.

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The following table sets forth changes in interest income and interest expense for the six-month periods indicated and the amount of change attributable to variances in volume, rates and the combination of volume and rates based on the relative changes of volume and rates:

|  | 2007 over 2006 change in net interest income for the six months ended June 30 (in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume <br> (1) |  | Rate <br> (2) |  | Mix (3) |  | Total |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Loans | \$ | 1,289 | \$ | 305 | \$ | 32 | \$ | 1,626 |
| Investment securities |  | (420) |  | 76 |  | (20) |  | (364) |
| Federal funds sold |  | (138) |  | 60 |  | (58) |  | (136) |
| Total interest income |  | 731 |  | 441 |  | (46) |  | 1,126 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| NOW deposits |  | 23 |  | 65 |  | 2 |  | 90 |
| Money market deposits |  | (116) |  | (83) |  | 26 |  | (173) |
| Savings deposits |  | (34) |  | (48) |  | 7 |  | (75) |
| Time deposits |  | 340 |  | 427 |  | 93 |  | 860 |
| Short-term borrowings |  | 378 |  | 2 |  | 17 |  | 397 |
| Other interest-bearing liabilities |  | 1 |  | 2 |  |  |  | 3 |
| Junior subordinated debentures |  |  |  | 30 |  |  |  | 30 |
| Total interest expense |  | 592 |  | 395 |  | 145 |  | 1,132 |
| Net interest income | \$ | 139 | \$ | 46 | \$ | (191) | \$ | (6) |

(1) The volume
change in net
interest income
represents the
change in
average balance
divided by the
previous year s
rate.
(2) The rate change in net interest income represents the change in rate
multiplied by
the previous
year s average
balance.
(3) The mix change
in net interest income represents the change in average balance multiplied by the change in rate.
Provision for loan losses. The Company recorded $\$ 375$ thousand in provision for loan losses for the six months ended June 30, 2007 and $\$ 600$ thousand for the six months ended June 30, 2006. Management assesses its loan quality monthly to maintain an adequate allowance for loan losses. Based on information currently available, management believes that the allowance for loan losses is adequate to absorb potential risks in the portfolio. However, no assurance can be given that the Company may not sustain charge-offs which are in excess of the allowance in any given period. The Company s loan portfolio composition and non-performing assets are further discussed under the financial condition section below.
Non-interest income. During the six months ended June 30, 2007, total non-interest income increased $\$ 30$ thousand, or $1 \%$, to $\$ 2.6$ million, up from $\$ 2.5$ million from the comparable period in 2006. The decline in service charge income of $\$ 29$ thousand is primarily related to a reduction in fees earned on over draft charges and return check fees. The net increase in other non-interest income of \$59 thousand relates to increases in gains on sale of loans of \$31 thousand; investment services income which increased by $\$ 30$ thousand and an increase in gains on the sale of repossessed vehicles of $\$ 26$ thousand. Partially offsetting these increases was a decrease of $\$ 28$ thousand in other fees and miscellaneous other income.

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The following table describes the components of non-interest income for the six-month periods ending June 30, 2007 and 2006, dollars in thousands:

|  | For the Six Months Ended June 30, |  |  |  | Dollar <br> Change |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |  |  |  |
| Service charges on deposit accounts | \$ | 1,757 | \$ | 1,786 | \$ | (29) | -1.6\% |
| Earnings on life insurance policies |  | 206 |  | 191 |  | 15 | 7.9\% |
| Merchant processing income |  | 127 |  | 131 |  | (4) | -3.1\% |
| Investment services income |  | 85 |  | 55 |  | 30 | 54.5\% |
| Official check fees |  | 80 |  | 80 |  |  | -\% |
| Mortgage loan commission and servicing fees |  | 60 |  | 65 |  | (5) | -7.7\% |
| Customer service fees |  | 60 |  | 60 |  |  | -\% |
| Federal Home Loan Bank dividends |  | 56 |  | 48 |  | 8 | 16.7\% |
| Safe deposit box and night depository income |  | 35 |  | 36 |  | (1) | -2.8\% |
| Gain on sale of vehicles |  | 28 |  | 2 |  | 26 | 1300.0\% |
| Gain (loss) on sale of loans |  | 27 |  | (4) |  | 31 | -775.0\% |
| Other deposit account fees |  | 21 |  | 28 |  | (7) | -25.0\% |
| Printed check fee income |  | 21 |  | 31 |  | (10) | -32.3\% |
| Other |  | 4 |  | 28 |  | (24) | -85.7\% |
| Total non-interest income | \$ | 2,567 | \$ | 2,537 | \$ | 30 | 1.2\% |

Non-interest expenses. During the six months ended June 30, 2007, total non-interest expense increased $\$ 920$ thousand, or $10 \%$, to $\$ 9.7$ million, up from $\$ 8.8$ million for the comparable period in 2006. The increase in non-interest expense was primarily the result of increases in salaries and employee benefits, occupancy and equipment costs and professional fees.
Salaries and other employee benefits increased $\$ 602$ thousand, or $12 \%$, over the same six-month period last year. Salaries costs increased by $\$ 418$ thousand which included annual merit increases as well as additional employees primarily related to the Company s Reno, Nevada commercial real estate loan office, its recently opened Redding, California branch, its expanded Truckee, California branch and administration staffing.
During the fourth quarter of 2006 the Company completed construction and opened a new Bank owned branch in Truckee, California. This replaced a much smaller leased facility. Also in the fourth quarter of 2006 we opened a commercial real estate loan office in Reno, Nevada. During the second quarter of 2007 we opened a branch in Redding, California in a temporary location. Of the total increase of $\$ 418$ in salary expense, $\$ 179$ thousand relates to the Reno and Redding offices or $43 \%$ of the increase.
Another significant component of the increase in salaries and employee benefits was a $\$ 236$ thousand reduction in the deferral of loan origination costs primarily related to a reduction in the origination volume of consumer loans. Over the past three years the Company had been aggressive in seeking out dealer auto loans. Beginning in late 2006 and continuing into 2007 we began to deemphasize our auto lending activities. In April 2007 the head of the Company s auto lending department resigned and shortly thereafter the Company discontinued its dealer-lending program. In addition stock-based compensation expense, included in salary and employee benefits, increased by $\$ 42$ thousand from $\$ 62$ thousand during the six months ended June 30,2006 to $\$ 104$ thousand during the current six-month period. These increases in salary and employee benefit expense were partially offset by a decrease in bonus expense of $\$ 162$ thousand related primarily to a reduction in net income during the 2007 six-month period.

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A large portion of the Company $s$ bonus plan is based on the level of net income and items directly influenced by the level of net income including return on equity, return on assets and earnings per share.
The increase in occupancy and equipment includes an increase in operating expenses of $\$ 125$ thousand related to the new Truckee branch, $\$ 24$ thousand in operating costs at our Reno lending office and operating costs of $\$ 15$ thousand related to the Redding branch. The increase in professional fees of $\$ 44$ thousand primarily relates to increases in consulting costs, which include costs associated with an outside evaluation of our core banking software requirements and other technology planning costs. The Company is evaluating the costs and benefits associated with upgrading its core processing software; however it is not anticipated that any changes will be made during the current year The following table describes the components of non-interest expense for the six-month periods ending June 30, 2007 and 2006, dollars in thouands:

| Salaries and employee benefits | $\$ 5,468$ | $\$ 4,866$ | $\$$ | 602 | $12.4 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Occupancy and equipment | 1,789 | 1,560 | 229 | $14.7 \%$ |  |
| Professional fees | 389 | 345 | 44 | $12.8 \%$ |  |
| Outside service fees | 324 | 296 | 28 | $9.5 \%$ |  |
| Business development | 286 | 282 | 4 | $1.4 \%$ |  |
| Advertising and shareholder relations | 278 | 242 | 36 | $14.9 \%$ |  |
| Director compensation | 174 | 175 | $(1)$ | $-0.6 \%$ |  |
| Telephone and data communication | 169 | 197 | $(28)$ | $-14.2 \%$ |  |
| Stationery and supplies | 152 | 140 | 12 | $8.6 \%$ |  |
| Deposit premium amortization | 150 | 150 |  | $-\%$ |  |
| Armored car and courier | 134 | 132 | 2 | $1.5 \%$ |  |
| Postage | 121 | 123 | $(2)$ | $-1.6 \%$ |  |
| Loan and collection expenses | 87 | 80 | 7 | $8.8 \%$ |  |
| Insurance | 84 | 84 |  | $-\%$ |  |
| Other | 144 | 157 | $(13)$ | $-8.3 \%$ |  |
|  |  |  |  | $10.4 \%$ |  |

Provision for income taxes. The provision for income taxes was $\$ 1.3$ million, or $37.8 \%$ of pre-tax income for the six months ended June 30, 2007. This compares to $\$ 1.5$ million or $38.2 \%$ of pre-tax income during the first half of 2006. The decrease of $0.4 \%$ includes the effect of an increase, during 2007, in the percentage of tax-exempt income as a percentage of pre-tax income.

## RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2007

Net Income. Net income decreased by $\$ 176$ thousand, or $13 \%$ from $\$ 1.3$ million during the second quarter of 2006 to $\$ 1.1$ million during the three months ended June 30, 2007. This decrease in net income included a $\$ 320$ thousand increase in non-interest expense, a $\$ 102$ thousand decline in net interest income and a $\$ 32$ thousand decline in non-interest income, partially offset by decreases of $\$ 175$ thousand in the provision for loan losses and $\$ 103$ thousand in the provision for income taxes.
Net interest income before provision for loan losses. Net interest income, on a nontax-equivalent basis, was $\$ 5.4$ million for the three months ended June 30, 2007, a decrease of $\$ 102$ thousand, or $2 \%$, from $\$ 5.5$ million for the same period in 2006. The decline in net interest income was related to an increase in interest expense of $\$ 0.6$ million attributable to volume and rate increases in time deposits and an increase in average short-term borrowings. This increase in interest expense was largely offset by an increase of $\$ 0.5$ million in interest income related to an increase in average loans outstanding. Interest on investment securities declined by $\$ 0.2$ million related to a decrease in the
average balance outstanding.

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Interest and fees on loans increased by $\$ 0.7$ million from $\$ 6.4$ million for the three months ended June 30, 2006 to $\$ 7.1$ million during the 2007 second quarter. The Company s average loan balances were $\$ 360$ million for the three months ended June 30, 2007, up $\$ 35$ million, or $11 \%$, from the $\$ 325$ million for the same period in 2006. The average yield earned on loans increased by 5 basis points from $7.86 \%$ during the second quarter of 2006 to $7.91 \%$ during the 2007 quarter.
A 15 basis points increase in yield on investment securities was offset by a decrease of $\$ 25$ million in the average balance outstanding resulting in a decrease of $\$ 0.2$ million in interest earned on investment securities. Interest expense increased $\$ 0.6$ million, or $36 \%$, to $\$ 2.3$ million for the three months ended June 30, 2007, up from $\$ 1.7$ million for the same period in 2006. This increase includes $\$ 0.5$ million in interest on time deposits and a $\$ 0.2$ million increase in interest expense on short-term borrowings. These increases in interest expense were partially offset by declines in both the volume and rate components of interest expense on NOW deposits, money market deposits and savings deposits as the mix of deposits shifted from these accounts to time deposits.
The Company has experienced declines in lower rate deposit sources such as its interest-bearing transaction accounts, money market accounts, and savings accounts. To offset these declines and provide funding for its continued loan growth the Company has utilized short-term time deposits and increased its average short-term borrowings.
The average rate paid on time deposits increased 91 basis points from $3.43 \%$ during the three months ended June 30, 2006 to $4.34 \%$ during the second quarter of 2007. Average time deposits outstanding increased from $\$ 92$ million during the quarter ended June 30, 2006 to $\$ 120$ million during the current quarter. The increase in time deposits outstanding as well as the interest in average rate paid on time deposits relates to the introduction of a promotional 5 -month term certificate of deposit during the fourth quarter of 2006 . The average rate paid on this promotional certificate of deposit during the three months ended June 30, 2007 was $5.15 \%$ and the average balance during the three-month period was $\$ 39$ million.
The average balance of short-term borrowings increased from $\$ 3.0$ million during the second quarter of 2006 to $\$ 18.6$ million during the three months ended June 30, 2007. The average rate paid on these borrowings increased by 24 basis points to $5.40 \%$ during the quarter ended June 30, 2007, up from $5.16 \%$ during the second quarter of 2006. As a result of the changes noted above, the net interest margin for the three months ended June 30, 2007 decreased 20 basis points, or $4 \%$, to $5.14 \%$, down from $5.34 \%$ for the same period in 2006.

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The following table presents for the three-month periods indicated the distribution of consolidated average assets, liabilities and shareholders equity. It also presents the amounts of interest income from interest-earning assets and the resultant annualized yields expressed in both dollars and annualized yield percentages, as well as, the amounts of interest expense on interest-bearing liabilities and the resultant cost expressed in both dollars and annualized rate percentages. Average balances are based on daily averages. Nonaccrual loans are included in the calculation of average loans while nonaccrued interest thereon is excluded from the computation of yields earned:

|  | For the Three Months Ended June$\text { 30, } 2007$ |  |  |  |  | For the Three Months Ended June 30, 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance (in thousands) |  | $\begin{gathered} \text { Interest } \\ \text { (in } \\ \text { thousands) } \end{gathered}$ |  | Yield/ <br> Rate | Average <br> Balance (in thousands) |  | $\begin{aligned} & \text { Interest } \\ & \text { (in } \\ & \text { thousands) } \end{aligned}$ |  | Yield/ <br> Rate |
| (Dollars in thousands) Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans (1) (2) | \$ | 360,240 | \$ | 7,105 | 7.91\% | \$ | 325,408 | \$ | 6,380 | 7.86\% |
| Investment securities (1) |  | 61,968 |  | 579 | 3.75\% |  | 86,676 |  | 778 | 3.60\% |
| Federal funds sold |  | 332 |  | 5 | 6.04\% |  | 2,286 |  | 27 | 4.74\% |
| Total interest earning assets |  | 422,540 |  | 7,689 | 7.30\% |  | 414,370 |  | 7,185 | 6.95\% |
| Cash and due from banks |  | 12,709 |  |  |  |  | 13,317 |  |  |  |
| Other assets |  | 32,267 |  |  |  |  | 31,446 |  |  |  |
| Total assets | \$ | 467,516 |  |  |  | \$ | 459,133 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| NOW deposits | \$ | 77,457 |  | 343 | 1.78\% | \$ | 78,804 |  | 360 | 1.83\% |
| Money market deposits |  | 39,483 |  | 92 | 0.93\% |  | 57,329 |  | 169 | 1.18\% |
| Savings deposits |  | 51,180 |  | 72 | 0.56\% |  | 59,794 |  | 109 | 0.73\% |
| Time deposits |  | 120,156 |  | 1,301 | 4.34\% |  | 91,561 |  | 783 | 3.43\% |
| Short-term borrowings |  | 18,570 |  | 250 | 5.40\% |  | 3,033 |  | 39 | 5.16\% |
| Other interest-bearing liabilities |  | 302 |  | 5 | 6.64\% |  | 281 |  | 4 | 5.71\% |
| Junior subordinated debentures |  | 10,310 |  | 208 | 8.09\% |  | 10,310 |  | 201 | 7.82\% |
| Total interest-bearing liabilities |  | 317,458 |  | 2,271 | 2.87\% |  | 301,112 |  | 1,665 | 2.22\% |
| Non-interest bearing deposits |  | 109,072 |  |  |  |  | 120,741 |  |  |  |
| Other liabilities |  | 4,360 |  |  |  |  | 4,410 |  |  |  |
| Shareholders equity |  | 36,626 |  |  |  |  | 32,870 |  |  |  |
| Total liabilities \& equity |  | 467,516 |  |  |  |  | 459,133 |  |  |  |

Cost of funding interest-earning assets (3)
Net interest income and margin (4)

|  | $2.16 \%$ |  |  | $1.61 \%$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  | 5,418 | $5.14 \%$ | $\$$ |

(1) Not computed on a tax-equivalent basis.
(2) Net loan costs included in loan interest income for the three-month periods ended June 30, 2007 and 2006 were \$107 thousand and $\$ 18$ thousand, respectively.
(3) Total interest expense divided by the average balance of total earning assets.
(4) Net interest income divided by the average balance of total earning assets.

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The following table sets forth changes in interest income and interest expense for the three-month periods indicated and the amount of change attributable to variances in volume, rates and the combination of volume and rates based on the relative changes of volume and rates:

|  | 2007 over 2006 change in net interest income for the three months ended June 30 (in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume(1) |  | Rate <br> (2) |  | Mix (3) |  | Total |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Loans | \$ | 683 | \$ | 38 | \$ | 4 | \$ | 725 |
| Investment securities |  | (222) |  | 32 |  | (9) |  | (199) |
| Federal funds sold |  | (23) |  | 7 |  | (6) |  | (22) |
| Total interest income |  | 438 |  | 77 |  | (11) |  | 504 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| NOW deposits |  | (6) |  | (11) |  |  |  | (17) |
| Money market deposits |  | (53) |  | (35) |  | 11 |  | (77) |
| Savings deposits |  | (16) |  | (25) |  | 4 |  | (37) |
| Time deposits |  | 245 |  | 208 |  | 65 |  | 518 |
| Short-term borrowings |  | 200 |  | 2 |  | 9 |  | 211 |
| Other interest-bearing liabilities |  |  |  | 1 |  |  |  | 1 |
| Junior subordinated debentures |  |  |  | 7 |  |  |  | 7 |
| Total interest expense |  | 370 |  | 147 |  | 89 |  | 606 |
| Net interest income | \$ | 68 | \$ | (70) | \$ | (100) | \$ | (102) |
| (1) The volume change in net interest income represents the change in average balance divided by the previous year s rate. |  |  |  |  |  |  |  |  |
| (2) The rate change in net interest income represents the change in rate |  |  |  |  |  |  |  |  |

divided by the previous year s average balance.
(3) The mix change in net interest income represents the change in average balance multiplied by the change in rate.
Provision for loan losses. The Company recorded $\$ 125$ thousand in provision for loan losses for the three months ended June 30, 2007 and $\$ 300$ thousand for the three months ended June 30, 2006. Management assesses its loan quality monthly to maintain an adequate allowance for loan losses. Based on information currently available, management believes that the allowance for loan losses is adequate to absorb potential risks in the portfolio. However, no assurance can be given that the Company may not sustain charge-offs which are in excess of the allowance in any given period. The Company s loan portfolio composition and non-performing assets are further discussed under the financial condition section below.
Non-interest income. During the three months ended June 30, 2007, total non-interest income decreased by $\$ 32$ thousand. This decrease resulted primarily from a $\$ 25$ thousand decrease in service charge income which relates to a reduction in fees earned on over draft charges and return check fees.

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The following table describes the components of non-interest income for the three-month periods ending June 30, 2007 and 2006, dollars in thousands:
$\left.\begin{array}{lrrrrr} & \begin{array}{c}\text { For the Three } \\ \text { Months }\end{array} \\ \text { Ended June 30, }\end{array}\right]$

Non-interest expenses. Non-interest expense increased by $\$ 320$ thousand from $\$ 4.4$ million during the second quarter of 2006 to $\$ 4.7$ million during the current quarter. Consistent with the six month comparison the increase in non-interest expense relates primarily to increases in salaries and employee benefits and occupancy and equipment costs.
Salaries and employee benefits increased by $\$ 311$ thousand to $\$ 2.6$ million for the second quarter of 2007 compared to $\$ 2.3$ million during the three months ended June 30, 2006. This increase included an increase in salary expense of $\$ 191$ thousand, a reduction in the deferral of loan origination fees of $\$ 184$ thousand and an increase in stock-based compensation expense of $\$ 33$ thousand. These items were partially offset by a decrease in bonus expense of $\$ 161$ thousand primarily related to the reduction in net income.
Salary expense included $\$ 102$ thousand in salaries related to the Reno commercial real estate lending office and the Redding branch. The deferral of loan origination costs is primarily related to a reduction in the volume of consumer auto loans. Stock based compensation expense, included in salaries and related benefits, increased by $\$ 33$ thousand from $\$ 31$ thousand during the three months ended June 30, 2006 to $\$ 64$ thousand during the current three-month period.
The increase in occupancy and equipment includes costs incurred at our Reno commercial lending office and the recently opened Redding branch, and an increase in costs at the Truckee branch.
The Company s telephone and data communication costs decreased by $\$ 45$ thousand, which includes one-time credits received from the Company $s$ data communication provider.

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The following table describes the components of non-interest expense for the three-month periods ending June 30 , 2007 and 2006, dollars in thousands:

|  | For the Three Months Ended June 30, |  |  |  | Dollar <br> Change |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |  |  |  |
| Salaries and employee benefits | \$ | 2,640 | \$ | 2,329 | \$ | 311 | 13.4\% |
| Occupancy and equipment |  | 879 |  | 810 |  | 69 | 8.5\% |
| Professional fees |  | 182 |  | 181 |  | 1 | 0.6\% |
| Outside service fees |  | 168 |  | 154 |  | 14 | 9.1\% |
| Business development |  | 161 |  | 149 |  | 12 | 8.1\% |
| Advertising and shareholder relations |  | 139 |  | 143 |  | (4) | -2.8\% |
| Director compensation |  | 81 |  | 87 |  | (6) | -6.9\% |
| Deposit premium amortization |  | 75 |  | 75 |  |  | -\% |
| Stationery and supplies |  | 75 |  | 66 |  | 9 | 13.6\% |
| Armored car and courier |  | 68 |  | 67 |  | 1 | 1.5\% |
| Telephone and data communication |  | 66 |  | 111 |  | (45) | -40.5\% |
| Postage |  | 61 |  | 60 |  | 1 | 1.7\% |
| Insurance |  | 47 |  | 42 |  | 5 | 11.9\% |
| Loan and collection expense |  | 43 |  | 53 |  | (10) | -18.9\% |
| Other |  | 56 |  | 94 |  | (38) | -40.4\% |
| Total non-interest expense | \$ | 4,741 | \$ | 4,421 | \$ | 320 | 7.2\% |

Provision for income taxes. The provision for income taxes was $\$ 0.7$ million, or $38.6 \%$ of pre-tax income for the three months ended June 30, 2007. This compares to $\$ 0.8$ million or $38.4 \%$ of pre-tax income during the second quarter of 2006. The increase of $0.2 \%$ includes the effect of an increase, during the 2007 quarter, in the percentage of stock-based compensation expense much of which is excluded from the calculation of the provision for income taxes.

## FINANCIAL CONDITION

Loan portfolio composition. The Company continues to manage the mix of its loan portfolio consistent with its identity as a community bank serving the financing needs of all sectors of the area it serves. Although the Company offers a broad array of financing options, it continues to concentrate its focus on small- to medium-sized commercial businesses. These commercial loans are diversified as to the industries and types of businesses, thus limiting material exposure from any one industry concentration. The Company offers both fixed and floating rate loans and obtains collateral in the form of real property, business assets and deposit accounts, but looks to business and personal cash flows as its primary source of repayment. The composition of the Company s loan portfolio has remained relatively consistent from December 31, 2006. Real estate mortgage loans increased to $34 \%$ of total gross loans at June 30, 2007 from 33\% at December 31, 2006. Agricultural loans increased to $11 \%$ of total gross loans at June 30, 2007 up from $10 \%$ at December 31, 2006. Consumer loans declined to $24 \%$ of total gross loans from $26 \%$ at December 31, 2006. Commercial and real estate construction loans were $10 \%$ and $21 \%$, respectively of total gross loans at both June 30, 2007 and December 31, 2006.
The Company expects the level of consumer loans to continue to decline in the future. Over the past three years the Company had been aggressive in seeking out dealer auto loans. Beginning in late 2006 and continuing into 2007 we began to deemphasize our auto lending activities. In April 2007 the head of the Company s auto lending department resigned. The Company will not replace this position and has discontinued its dealer loan program. It is our expectation that the payoffs from our auto loan portfolio can be utilized to provide funding for other higher yielding loans.

Nonperforming assets. Nonperforming loans at June 30, 2007 were $\$ 1,446$ thousand, an increase of $\$ 433$ thousand over the $\$ 1,013$ thousand balance at December 31, 2006. Nonperforming assets (which is

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comprised of nonperforming loans plus repossessed vehicles and foreclosed real estate) at June 30, 2007 were $\$ 1,685$ thousand, an increase of $\$ 625$ thousand over the $\$ 1,060$ thousand balance at December 31, 2006. The increase in nonperforming loans primarily relates to an increase of $\$ 291$ thousand in loans past due 90 days or more and still accruing from $\$ 41$ thousand at December 31, 2006 to $\$ 332$ thousand at June 30, 2007. The increase in nonperforming assets includes foreclosed real estate of $\$ 182$ thousand at June 30, 2007. There was no foreclosed real estate at December 31, 2006.
Nonperforming loans as a percentage of total loans increased to $0.40 \%$ at June 30, 2007 up from $0.29 \%$ at December 31, 2006. In addition, nonperforming assets as a percentage of total assets also increased to $0.36 \%$ at June 30, 2007 up from $0.22 \%$ at December 31, 2006.
Analysis of allowance for loan losses. Net charge-offs during the six months ended June 30, 2007 totaled $\$ 113$ thousand, or $0.03 \%$ of average loans, compared to $\$ 155$ thousand, or $0.05 \%$ of average loans, for the comparable period in 2006. Net charge-offs during the first six months of 2007 were comprised of $\$ 265$ thousand of charge-offs offset by $\$ 152$ thousand in recoveries, compared to $\$ 319$ thousand of charge-offs offset by $\$ 164$ thousand in recoveries for the same period in 2006. The allowance for loan losses was $1.17 \%$ of total loans as of June 30, 2007 up from $1.10 \%$ as of December 31, 2006. Based on an evaluation of the credit quality of the loan portfolio and delinquency trends and charge-offs, management believes the allowance for loan losses to be adequate. However, no prediction of the ultimate level of loans charged off in future years can be made with any certainty. The following table provides certain information for the six-month period indicated with respect to the Company s allowance for loan losses as well as charge-off and recovery activity.

|  | For the Six Months Ended June 30, (in thousands) |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
| Balance at January 1, | \$ 3,917 | \$ 3,256 |
| Charge-offs: |  |  |
| Commercial and agricultural |  | (118) |
| Real estate mortgage |  |  |
| Real estate construction | (45) |  |
| Consumer | (220) | (201) |
| Total charge-offs | (265) | (319) |
| Recoveries: |  |  |
| Commercial and agricultural | 50 | 42 |
| Real estate mortgage |  |  |
| Real estate construction |  |  |
| Consumer | 102 | 122 |
| Total recoveries | 152 | 164 |
| Net charge-offs | (113) | (155) |

Provision for loan losses ..... 375 ..... 600
Balance at June 30, ..... \$ 4,179 ..... \$ 3,701
Net charge-offs during the six-month period to average loans ..... 0.03\% ..... 0.05\%
Allowance for loan losses to total loans 1.17\% ..... 1.10\%Investment securities. Investment securities decreased $\$ 17.3$ million to $\$ 57.5$ million at June 30, 2007, down from$\$ 74.8$ million at December 31, 2006. The investment portfolio balances in U.S. Treasuries, U.S. Governmentagencies, corporate debt securities and municipal obligations comprised $9 \%, 57 \%, 9 \%$ and $25 \%$, respectively, of theCompany s investment portfolio at June 30, 2007 versus $7 \%, 64 \%, 10 \%$, and $19 \%$ at December 31, 2006. The decreasein the overall investment portfolio resulted from maturities, calls and pay downs that were used to reduce short-termborrowings, provide funding for loan growth and other liquidity needs.

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Premises and equipment. Primarily as a result of depreciation expense during the six month period, premises and equipment decreased by $\$ 0.2$ million from $\$ 15.2$ million at December 31, 2006 to $\$ 15.0$ million at June 30, 2007. Deposits. Total deposits were $\$ 401$ million as of June 30, 2007, a slight decrease of $\$ 1$ million, or less than $1 \%$, from the December 31, 2006 balance of $\$ 402$ million. Declines in non-interest bearing demand deposits, interest bearing transaction accounts, money market and savings deposits were offset by an increase of $\$ 22$ million in time deposits. The increase in time deposits relates to a promotional 5-month term certificate of deposit which the Company began offering during the fourth quarter of 2006. At June 30,2007 we had $\$ 43$ million in this promotional certificate of deposit with an average rate paid, during the six months ended June 30, 2007, of 5.14\%.
The Company continues to manage the mix of its deposits consistent with its identity as a community bank serving the financial needs of its customers. Time deposits increased to $31 \%$ of total deposits as of June 30, 2007 up from $25 \%$ as of December 31, 2006. Non-interest bearing demand deposits decreased to $29 \%$ of total deposits at June 30, 2007 down from 30\% at December 31, 2006. Interest bearing transaction accounts decreased to $18 \%$ of total deposits at June 30, 2007, down from 20\% at December 31, 2006. Money market and savings deposits decreased to $22 \%$ of total deposits at June 30, 2007 from 25\% at December 31, 2006.
Short-term borrowings. Short-term borrowings at June 30, 2007 consisted of $\$ 12.3$ million in one day Federal Home Loan Bank ( FHLB ) advances, a decline of $\$ 7.7$ million from the $\$ 20.0$ million balance in FHLB advances outstanding at December 31, 2006. The rate paid on short-term borrowings at June 30, 2007 was $5.35 \%$.

## CAPITAL RESOURCES

Shareholders equity as of June 30, 2007 increased $\$ 513$ thousand, or $1.4 \%$, to $\$ 36.4$ million up from $\$ 35.9$ million as of December 31, 2006. This increase was the result of earnings during the first half of 2007 of $\$ 2.1$ million, $\$ 0.1$ million in stock-based compensation expense and a decrease in accumulated other comprehensive loss of $\$ 0.1$ million, offset by $\$ 1.1$ million of repurchased Plumas Bancorp stock under the Company stock buy back plan and cash dividends of $\$ 0.7$ million.
On January 22, 2007 the Company announced that its Board of Directors authorized a common stock repurchase plan. The plan calls for the repurchase of up to 250,000 shares, or approximately $5 \%$, of the Company s shares outstanding as of January 22, 2007. During the first half of 2007 the Company repurchased 67,300 shares at an average cost, including commission, of $\$ 15.67$ per share.
On May 14, 2007 the Company paid a semi-annual cash dividend of $\$ 0.15$ per share compared to $\$ 0.13$ per share paid on May 15, 2006.
The Company and the Bank are subject to certain regulatory capital requirements administered by the Board of Governors of the Federal Reserve System and the Federal Deposit Insurance Corporation (FDIC). Failure to meet these minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company s consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank $s$ assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company s and the Bank s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.
Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets. Each of these components is defined in the regulations. Management believes that the Company met all its capital adequacy requirements and that the Bank met the requirements to be considered well capitalized under the regulatory framework for prompt corrective action as of June 30, 2007.

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The following table presents the Company s and the Bank s capital ratios as of June 30, 2007 and December 31, 2006, dollars in thousands:

|  | June 30, 2007 <br> Amount |  | Ratio | December 31, 2006 <br> Amount |
| :--- | :---: | :---: | :---: | :---: |
| Ratio |  |  |  |  |

## Tier 1 Risk-Based Capital Ratio

| Plumas Bancorp and Subsidiary | $\mathbf{4 5 , 7 8 2}$ | $\mathbf{1 1 . 4 \%}$ | $\mathbf{4 5 , 2 0 6}$ | $\mathbf{1 0 . 9 \%}$ |
| :--- | ---: | ---: | ---: | ---: |
| Minimum regulatory requirement | 16,115 | $4.0 \%$ | 16,610 | $4.0 \%$ |
| Plumas Bank | $\mathbf{4 3 , 8 2 8}$ | $\mathbf{1 0 . 9 \%}$ | $\mathbf{4 4 , 0 9 4}$ | $\mathbf{1 0 . 6 \%}$ |
| Minimum requirement for <br> institution |  |  |  |  |
| Minimum regulatory requirement | 24,141 | $6.0 \%$ | 24,885 | $6.0 \%$ |
|  | 16,094 | $4.0 \%$ | 16,590 | $4.0 \%$ |

## Total Risk-Based Capital Ratio

| Plumas Bancorp and Subsidiary | $\mathbf{5 0 , 0 1 6}$ | $\mathbf{1 2 . 4 \%}$ | $\mathbf{4 9 , 1 2 3}$ | $\mathbf{1 1 . 8 \%}$ |
| :--- | ---: | ---: | ---: | ---: |
| Minimum regulatory requirement | 32,230 | $8.0 \%$ | 33,221 | $8.0 \%$ |
| Plumas Bank | $\mathbf{4 8 , 0 6 1}$ | $\mathbf{1 1 . 9 \%}$ | $\mathbf{4 8 , 0 1 1}$ | $\mathbf{1 1 . 6 \%}$ |
| Minimum requirement for <br> institution Well-Capitalized | 40,234 | $10.0 \%$ | 41,475 | $10.0 \%$ |
| Minimum regulatory requirement | 32,187 | $8.0 \%$ | 33,180 | $8.0 \%$ |

## LIQUIDITY

The Company manages its liquidity to provide the ability to generate funds to support asset growth, meet deposit withdrawals (both anticipated and unanticipated), fund customers borrowing needs, satisfy maturity of short-term borrowings and maintain reserve requirements. The Company s liquidity needs are managed using assets or liabilities, or both. On the asset side the Company maintains cash and due from banks along with an investment portfolio containing U.S. government securities, agency securities and corporate bonds that are not classified as held-to-maturity. On the liability side, liquidity needs are managed by charging competitive offering rates on deposit products and the use of established lines of credit from correspondent financial institutions and the Federal Home Loan Bank.
The Company has unsecured short-term borrowing agreements with two of its correspondent banks in the amounts of $\$ 10$ million and $\$ 5$ million. In addition, the Company can borrow up to $\$ 96$ million from the Federal Home Loan Bank secured by commercial and residential mortgage loans. At June 30, 2007 the Company had outstanding borrowings from the Federal Home Loan Bank of $\$ 12.3$ million and no outstanding borrowings from its correspondent banks.
Customer deposits are the Company s primary source of funds. Those funds are held in various types of accounts with varying maturities. The Company currently does not hold brokered deposits. Deposit growth continues to present challenges in the current interest environment, with significant competition from both banking and non-banking sources. During the first half of 2007, deposits decreased slightly by $\$ 1$ million from the December 31, 2006 balance
of $\$ 402$ million. The Company has historically experienced a seasonal trend in regards to deposits; whereas the majority of the Company s annual deposit growth has typically occurred in the late spring, summer and fall months. The Company s investment securities not classified as held-to-maturity, cash and due from banks and short-term borrowings from correspondent banks and the Federal Home Loan Bank serve as primary sources of liquidity, providing adequate funding for loans during periods of high loan demand. During

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periods of decreased lending activity, proceeds from the maturity or sale of investment securities, loan payments, and new deposits are invested in short-term earning assets, such as Federal funds sold and investment securities, to serve as a source of funding for future loan growth. Management believes that the Company $s$ available sources of funds, including short-term borrowings, will provide adequate liquidity for its operations in the foreseeable future.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss in a financial instrument arising from adverse changes in market rates and prices such as interest rates, commodity prices and equity prices. As a financial institution, the Company s market risk arises primarily from interest rate risk exposure. Fluctuation in interest rates will ultimately impact both the level of income and expense recorded on a large portion of the Company s assets and liabilities, and the market value of all interest earning assets and interest bearing liabilities, other than those which possess a short term to maturity. Based upon the nature of its operations, the Company is not subject to foreign currency exchange or commodity price risk. However, the Bank s real estate loan portfolio, concentrated primarily within northeastern California, is subject to risks associated with the local economies.
The fundamental objective of the Company s management of its assets and liabilities is to maximize the economic value of the Company while maintaining adequate liquidity and an exposure to interest rate risk deemed by management to be acceptable. Management believes an acceptable degree of exposure to interest rate risk results from the management of assets and liabilities through using floating rate loans and deposits, maturities, pricing and mix to attempt to neutralize the potential impact of changes in market interest rates. The Company s profitability is dependent to a large extent upon its net interest income which is the difference between its interest income on interest-earning assets, such as loans and securities, and its interest expense on interest-bearing liabilities, such as deposits, trust preferred securities and other borrowings. The Company, like other financial institutions, is subject to interest rate risk to the degree that its interest-earning assets reprice differently than its interest-bearing liabilities. The Company manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds.
The Company seeks to control its interest rate risk exposure in a manner that will allow for adequate levels of earnings and capital over a range of possible interest rate environments. The Company has adopted formal policies and practices to monitor and manage interest rate risk exposure. As part of this effort, the Company measures interest rate risk utilizing both an internal asset liability management system as well as employing independent third party reviews to confirm the reasonableness of the assumptions used to measure and report the Company s interest rate risk, enabling management to make any adjustments necessary.
Interest rate risk is managed by the Company s Asset Liability Committee ( ALCO ), which includes members of senior management. The ALCO monitors interest rate risk by analyzing the potential impact on net interest income from potential changes in interest rates and considers the impact of alternative strategies or changes in balance sheet structure. The ALCO manages the Company s balance sheet in part to maintain the potential impact on net interest income within acceptable ranges despite changes in interest rates. The Company s exposure to interest rate risk is reviewed on at least a quarterly basis by ALCO.
In management sopinion there has not been a material change in the Company s market risk or interest rate risk profile for the six months ended June 30, 2007 compared to December 31, 2006 as discussed in the Company s 2006 annual report on Form 10-K.

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## ITEM 4. CONTROLS AND PROCEDURES

The Company s Chief Executive Officer, Chief Operating Officer and Chief Financial Officer, based on their evaluation of the Company s disclosure controls and procedures as of the end of the Company s fiscal quarter ended June 30, 2007 (as defined in Exchange Act Rule 13a 15(e), have concluded that the Company s disclosure controls and procedures are adequate and effective for purposes of Rule 13a 15(e) in timely alerting them to material information relating to the Company required to be included in the Company s filings with the SEC under the Securities Exchange Act of 1934.
There were no significant changes in the Company s internal controls over financial reporting or in other factors that could significantly affect internal controls that occurred during the Company s fiscal quarter ended June 30, 2007.

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## PART II OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company and/or its subsidiaries are a party to claims and legal proceedings arising in the ordinary course of business. In the opinion of the Company s management, the amount of ultimate liability with respect to such proceedings will not have a material adverse effect on the financial condition or results of operations of the Company taken as a whole.

## ITEM 1A RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2006, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form $10-\mathrm{K}$ are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.
ITEM 2. UNREGISTERD SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
(a) None.
(b) None.
(c) Issuer Purchases of Equity Securities

## Period

April 1, 2007 to April 30, 2007
May 1, 2007 to May 31, 2007
June 1, 2007 to June 30, 2007
Total
(1) Includes commissions.
(2) On January 22,

2007 the
Company announced that
its Board of
Directors
authorized a
common stock
repurchase plan.
The plan calls
for the
repurchase of up
to 250,000
shares, or
approximately
$5 \%$, of the
Company s
shares
outstanding as
of January 22,
2007.

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## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The voting results of the registrant s annual meeting of the shareholders held on May 16, 2007 are as follows: Proposal \#1: Election of Directors
On the proposal to elect Directors of Plumas Bancorp, Management s nominees were elected as Directors of Plumas Bancorp until the 2008 Annual Meeting of Shareholders and until their successors are duly elected and qualified. The voting results were as follows:

|  | Votes <br> Withheld <br> or |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Nominee | Votes For | Against |  | Broker |
| Douglas N. Biddle | Nominee | Nominee | Abstentions | Non-Votes |
| Alvin G. Blickenstaff | $3,930,253$ | 0 | 76.900 | 0 |
| William E. Elliott | $3,925,519$ | 0 | 81,634 | 0 |
| Gerald W. Fletcher | $3,930,509$ | 0 | 76,644 | 0 |
| John Flournoy | $3,930,509$ | 0 | 76,644 | 0 |
| Arthur C. Grohs | $3,930,476$ | 0 | 76,677 | 0 |
| Jerry V. Kehr | $3,925,519$ | 0 | 81,634 | 0 |
| Christine McArthur | $3,930,509$ | 0 | 76,644 | 0 |
| Terrance J. Reeson | $3,930,509$ | 0 | 76,644 | 0 |
| Thomas Watson | $3,930,509$ | 0 | 76,644 | 0 |
| Daniel E. West | $3,930,509$ | 0 | 76,644 | 0 |
| As | $3,930,509$ | 0 | 76,644 | 0 |

As reported in Item 5.02(b) of Plumas Bancorp s Form 8-K dated May 23, 2007, effective May 23, 2007 Christine McArthur submitted notice of her resignation as a director of Plumas Bancorp and its wholly owned subsidiary, Plumas Bank, for personal reasons. The resignation did not result from a disagreement with the Company on any matter relating to the Company s operations, policies or practices.

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## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

The following documents are included or incorporated by reference in this Quarterly Report on Form 10Q:
3.1 Articles of Incorporation as amended of Registrant included as exhibit 3.1 to the Registrant s Form S-4, File No. 333-84534, which is incorporated by reference herein.
3.2 Bylaws of Registrant included as exhibit 3.2 to the Registrant s Form S-4, File No. 333-84534, which is incorporated by reference herein.
3.3 Amendment of the Articles of Incorporation of Registrant dated November 1, 2002, is included as exhibit 3.3 to the Registrant s 10-Q for September 30, 2005, which is incorporated by this reference herein.
3.4 Amendment of the Articles of Incorporation of Registrant dated August 17, 2005, is included as exhibit 3.4 to the Registrant s 10-Q for September 30, 2005, which is incorporated by this reference herein.

4 Specimen form of certificate for Plumas Bancorp included as exhibit 4 to the Registrant s Form S-4, File No. 333-84534, which is incorporated by reference herein.
10.1 Executive Salary Continuation Agreement of Andrew J. Ryback dated August 23, 2005, is included as Exhibit 10.1 to the Registrant s 8 -K filed on October 17, 2005, which is incorporated by this reference herein.
10.2 Split Dollar Agreement of Andrew J. Ryback dated August 23, 2005, is included as Exhibit 10.2 to the Registrant s 8-K filed on October 17, 2005, which is incorporated by this reference herein.
10.5 Employment Agreement of Douglas N. Biddle dated January 1, 2006 is included as Exhibit 10.5 to the Registrant s 8-K filed on March 15, 2006, which is incorporated by this reference herein.
10.6 Executive Salary Continuation Agreement as amended of Douglas N. Biddle dated June 2, 1994, is included as Exhibit 10.6 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.7 Split Dollar Agreements of Douglas N. Biddle dated January 24, 2002, is included as Exhibit 10.7 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.8 Director Retirement Agreement of John Flournoy dated March 21, 2007, is included as Exhibit 10.8 to Registant s 10-Q for March 31, 2007, which is incorporated by this reference herein.
10.9 Executive Salary Continuation Agreement as amended of Dennis C. Irvine dated June 2, 1994, is included as Exhibit 10.9 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.10 Split Dollar Agreements of Dennis C. Irvine dated January 24, 2002, is included as Exhibit 10.10 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.

First Amendment to Executive Salary Continuation Agreement of Robert T. Herr dated September 15, 2004, is included as Exhibit 10.11 to the Registrant s 8-K filed on September 17, 2004, which is incorporated by this reference herein.
10.13 Deferred Fee Agreement as amended of Jerry V. Kehr dated August 19, 1998, is included as Exhibit 10.13 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.14 Amended and Restated Director Retirement Agreement of Jerry V. Kehr dated April 28, 2000, is included as Exhibit 10.14 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.15 Consulting Agreement of Jerry V. Kehr dated May 10, 2000, is included as Exhibit 10.15 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.16 Deferred Fee Agreement of Jerry V. Kehr dated December 21, 2005 is included as Exhibit 10.16 to the Registrant s 8-K filed on March 15, 2006, which is incorporated by this reference herein.
10.18 Amended and Restated Director Retirement Agreement of Daniel E. West dated May 10, 2000, is included as Exhibit 10.18 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.19 Consulting Agreement of Daniel E. West dated May 10, 2000, is included as Exhibit 10.19 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.20 Split Dollar Agreements of Robert T. Herr dated September 15, 2004, is included as Exhibit 10.20 to the Registrant s 8-K filed on September 17, 2004, which is incorporated by this reference herein.
10.21 Amended and Restated Director Retirement Agreement of Alvin G. Blickenstaff dated April 19, 2000, is included as Exhibit 10.21 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.22 Consulting Agreement of Alvin G. Blickenstaff dated May 8, 2000, is included as Exhibit 10.22 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.24 Amended and Restated Director Retirement Agreement of Gerald W. Fletcher dated May 10, 2000, is included as Exhibit 10.24 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.25 Consulting Agreement of Gerald W. Fletcher dated May 10, 2000, is included as Exhibit 10.25 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.27 Amended and Restated Director Retirement Agreement of Arthur C. Grohs dated May 9, 2000, is included as Exhibit 10.27 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.28 Consulting Agreement of Arthur C. Grohs dated May 9, 2000, is included as Exhibit 10.28 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.33 Amended and Restated Director Retirement Agreement of Terrance J. Reeson dated April 19, 2000, is included as Exhibit 10.33 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.34 Consulting Agreement of Terrance J. Reeson dated May 10, 2000, is included as Exhibit 10.34 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.39 Deferred Fee Agreement of Thomas Watson dated March 3, 2001, is included as Exhibit 10.39 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.40 Form of Indemnification Agreement, is included as Exhibit 10.41 to the Registrant s 10-QSB for June 30, 2002, which is incorporated by this reference herein.
10.41 2001 Stock Option Plan as amended is included as exhibit 99.1 of the Form S-8 filed July 23, 2002, File No. 333-96957, which is incorporated by this reference herein.
10.43 Plumas Bank 401(k) Profit Sharing Plan as amended is included as exhibit 99.1 of the Form S-8 filed February 14, 2003, File No. 333-103229, which is incorporated by this reference herein.
10.44 Executive Salary Continuation Agreement of Robert T. Herr dated June 4, 2002, is included as Exhibit 10.44 to the Registrant s 10-Q for March 31, 2003, which is incorporated by this reference herein.
10.46 1991 Stock Option Plan as amended is included as Exhibit 10.46 to the Registrant s 10-Q for September 30, 2004, which is incorporated by this reference herein.
10.47 Specimen form of Incentive Stock Option Agreement under the 1991 Stock Option Plan is included as Exhibit 10.47 to the Registrant s 10-Q for September 30, 2004, which is incorporated by this reference herein.
10.48 Specimen form of Non-Qualified Stock Option Agreement under the 1991 Stock Option Plan is included as Exhibit 10.48 to the Registrant s 10-Q for September 30, 2004, which is incorporated by this reference herein.
10.49 Amended and Restated Plumas Bancorp Stock Option Plan is included as Exhibit 10.49 to the Registrant s 10-Q for September 30, 2006, which is incorporated by this reference herein.
10.59 Director Retirement Agreement of Thomas Watson dated May 1, 2003, is included as Exhibit 10.59 to the Registrant s 10-Q for June 30, 2003, which is incorporated by this reference herein.
10.60 Consulting Agreement of Thomas Watson dated May 1, 2003, is included as Exhibit 10.60 to the Registrant s 10-Q for June 30, 2003, which is incorporated by this reference herein.
10.62 Deferred Fee Agreement of Thomas Watson dated December 23, 2004, is included as Exhibit 10.62 to the Registrant s 8-K filed on January 6, 2005, which is incorporated by this reference herein.
10.63 Deferred Fee Agreement of Jerry V. Kehr dated December 24, 2004, is included as Exhibit 10.63 to the Registrant s 8-K filed on January 6,2005 , which is incorporated by this reference herein.

11 Computation of per share earnings appears in the attached 10-Q under Plumas Bancorp and Subsidiary Notes to Consolidated Financial Statements as Footnote 5 Earnings Per Share Computation.
31.1 Rule 13a-14(a) [Section 302] Certification of Principal Financial Officer dated August 8, 2007.
31.2 Rule 13a-14(a) [Section 302] Certification of Principal Executive Officer dated August 8, 2007.
32.1 Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 dated August 8, 2007.
32.2 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 dated August 8, 2007.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PLUMAS BANCORP

(Registrant)
Date: August 8, 2007

/s/ Andrew J. Ryback<br>Andrew J. Ryback<br>Executive Vice President Chief Financial<br>Officer<br>/s/ Douglas N. Biddle<br>Douglas N. Biddle<br>President and Chief Executive Officer

