## AES CORPORATION

Form 8-K/A
June 08, 2001


This Amendment No. 1 to the Current Report of The AES Corporation (the "Company") on Form 8-K dated April 10, 2001 relates to the Company's acquisition of IPALCO Enterprises, Inc. ("IPALCO") in a pooling of interests transaction. The purpose of this Amendment is to amend Item 7 (A) to provide the financial statements of IPALCO and Item $7(B)$ to provide the required pro forma financial information relating to the business combination of the Company and IPALCO on March 27,2001 which were impracticable to provide at the time of the initial filing of the Current Report on Form 8-K.

ITEM 7-FINANCIAL STATEMENTS AND EXHIBITS
(A) FINANCIAL STATEMENTS OF BUSINESSES ACQUIRED.

INDEPENDENT AUDITORS' REPORT

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To the Shareholders and Board of Directors of IPALCO ENTERPRISES, INC.:

We have audited the accompanying consolidated balance sheets of IPALCO Enterprises, Inc. and its subsidiaries as of December 31, 2000 and 1999 , and the related statements of consolidated income, common shareholders' equity and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of IPALCO Enterprises, Inc. and its subsidiaries as of December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000 in conformity with accounting principles generally accepted in the United States of America.

Deloitte \& Touche LLP

Indianapolis, Indiana
January 25, 2001
(March 27, 2001 as to footnote 1)

| UTILITY OPERATING REVENUES: | $\$ 830,955$ |
| :--- | ---: |
| Electric | 27,580 |

Total operating revenues

UTILITY OPERATING EXPENSES:
Operation:
Fuel 190,703
Other 154,476
Power purchased 13,206
Purchased steam 5, 259
Maintenance 79, 437
Voluntary early retirement program benefit costs 62,007
Depreciation and amortization
Taxes other than income taxes
Income taxes - net

Total operating expenses

UTILITY OPERATING INCOME
111,045
37, 348
68,831
$-------------$

722,312
--------------
136,223

OTHER INCOME AND (DEDUCTIONS):
Allowance for equity funds used during construction 2,073
Other - net
(11, 198)
Gain on termination of agreement
30,583
Gain on sale of thermal assets
102,267
Gain on sale of available for sale securities, net of expenses
Income taxes - net

Total other income and (deductions) - net
INCOME BEFORE INTEREST AND OTHER CHARGES

INTEREST AND OTHER CHARGES:
Interest on long-term debt
Other interest
$(44,823)$
--------------

Allowance for borrowed funds used during construction
Amortization of redemption premiums and expenses on debt-net
78,902

Preferred stock transactions

Total interest and other charges - net
INCOME BEFORE EXTRAORDINARY ITEM
EXTRAORDINARY LOSS ON EARLY RETIREMENT OF DEBT - NET OF TAXES NET INCOME

BASIC EARNINGS PER SHARE:
INCOME BEFORE EXTRAORDINARY ITEM

|  | $(0.05)$ |
| :--- | :---: |
| ------------1.79 |  |

DILUTED EARNINGS PER SHARE:
INCOME BEFORE EXTRAORDINARY ITEM
\$ 1.82

EXTRAORDINARY LOSS ON EARLY RETIREMENT OF DEBT

NET INCOME

| ------------1 |  |
| :--- | ---: |
| $\$$ | 1.77 |

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IPALCO ENTERPRISES, INC. AND SUBSIDIARIES<br>CONSOLIDATED BALANCE SHEETS<br>DECEMBER 31, 2000 AND 1999

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ASSETS 2000
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## UTILITY PLANT:

Utility plant in service
Less accumulated depreciation

Utility plant in service - net
Construction work in progress
Property held for future use

Utility plant - net
OTHER ASSETS:
Nonutility property
Less accumulated depreciation
Nonutility property - net
Available for sale securities
Other investments
Other assets - net

CURRENT ASSETS:
Cash and cash equivalents
Accounts receivable and unbilled revenue (less allowance for doubtful accounts - 2000, \$1,794,000 and 1999, \$1,360,000)
Fuel - at average cost
Materials and supplies - at average cost
Prepayments and other current assets

Total current assets
DEFERRED DEBITS:
Regulatory assets
Miscellaneous
Total deferred debits

TOTAL

2000
(In Thousan

15,229
2,851
12,378
17
9,360

21,755


68, 652

66,565
23,648
48,791
1,985
$---------------\quad 209,64$

92,826
11,220

104,046
$----------------\quad-$
$\$ 1,983,276$ \$ See notes to consolidated financial statements.

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CONSOLIDATED BALANCE SHEETS<br>DECEMBER 31, 2000, 1999<br>(CONTINUED)

CAPITALIZATION AND LIABILITIES 2000

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CAPITALIZATION:
    Common shareholders' equity:
        Common stock, no par, authorized - 290,000,000 shares, 116,773,825 issued
                and 88,863,423 outstanding in 2000,
                116,806,470 issued and 85,727,614 outstanding in 1999 $ $49,987
            Unearned compensation - restricted stock -
            Premium on 4% cumulative preferred stock 649
            Retained earnings 788,441
            Accumulated other comprehensive income (1,813)
            Treasury stock, at cost - 27,910,402 shares in 2000,
                31,078,856 shares in 1999
                            (507,116)
            Total common shareholders' equity
                                    730,148
                                    59,135
                                    621,863
    cumulative preferred stock of subsidiary
    Long-term debt
                    Total capitalization
CURRENT LIABILITIES:
    Notes payable - banks and commercial paper
                            6,450
    Current maturities and sinking fund requirements
    Accounts payable and accrued expenses
    Dividends payable
    Taxes accrued
    Interest accrued
    Other current liabilities
            Total current liabilities
DEFERRED CREDITS AND OTHER LONG-TERM LIABILITIES:
    Deferred income taxes - net
    Unamortized investment tax credit
    Accrued postretirement benefits
    Accrued pension benefits
    Miscellaneous
            Total deferred credits and other long-term liabilities
COMMITMENTS AND CONTINGENCIES
TOTAL
$ 1,983,276

See notes to consolidated financial statements.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{CASH FLOWS FROM OPERATIONS:} \\
\hline Net income & \$ & 154,583 \\
\hline \multicolumn{3}{|l|}{Adjustments to reconcile net income to net cash provided by operating activities:} \\
\hline Depreciation and amortization & & 114,582 \\
\hline Amortization of regulatory assets & & 11,633 \\
\hline Gain from sale of available for sale securities & & \((112,638)\) \\
\hline Gain from sale of thermal assets & & \((30,583)\) \\
\hline Extraordinary loss on early retirement of debt & & 4,259 \\
\hline Deferred income taxes and investment tax credit adjustments - net & & \((56,929)\) \\
\hline Allowance for funds used during construction & & \((3,034)\) \\
\hline Provision for impairment of nonutility property & & 1,847 \\
\hline Change in certain assets and liabilities: & & \\
\hline Accounts receivable & & \((15,208)\) \\
\hline Fuel, materials and supplies & & 23,106 \\
\hline Accounts payable and accrued expenses & & 1,381 \\
\hline Taxes accrued & & 25,299 \\
\hline Accrued pension benefits & & 5,402 \\
\hline Provision for early retirement program benefit costs & & 62,007 \\
\hline Other - net & & 1,198 \\
\hline Net cash provided by operating activities & & 186,905 \\
\hline \multicolumn{3}{|l|}{CASH FLOWS FROM INVESTING:} \\
\hline Construction expenditures - utility & & \((75,712)\) \\
\hline Construction expenditures - nonutility & & (438) \\
\hline Proceeds from sale of available for sale securities & & 113,833 \\
\hline Proceeds from sale of thermal assets & & 161,700 \\
\hline Other & & 5,863 \\
\hline Net cash provided by (used in) investing activities & & 205,246 \\
\hline \multicolumn{3}{|l|}{CASH FLOWS FROM FINANCING:} \\
\hline Issuance of long-term debt & & 29,650 \\
\hline Issuance of preferred stock & & - \\
\hline Retirement of long-term debt & & \((323,926)\) \\
\hline (Reacquired) and reissued common stock & & 50,062 \\
\hline Short-term debt - net & & \((57,578)\) \\
\hline Common dividends paid & & \((54,965)\) \\
\hline Issuance of common stock related to incentive compensation plans & & 9,026 \\
\hline Other & & 297 \\
\hline Net cash used in financing activities & & \((347,434)\) \\
\hline NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS & & 44,717 \\
\hline CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR & & 23,935 \\
\hline CASH AND CASH EQUIVALENTS AT End OF YeAr & \$ & 68,652 \\
\hline Supplemental disclosures of cash flow information: & & \\
\hline
\end{tabular}
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    Cash paid during the year for:
    Interest (net of amount capitalized)
    Income taxes
    ```
    \(\$ \quad 54,073\)
    =============
    \$ \(\quad 144,052\)

See notes to consolidated financial statements.

5

IPALCO ENTERPRISES, INC. AND SUBSIDIARIES

STATEMENTS OF CONSOLIDATED COMMON SHAREHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998
\begin{tabular}{|c|c|c|c|c|}
\hline (IN THOUSANDS EXCEPT PER SHARE AMOUNTS) & \multicolumn{2}{|r|}{2000} & & 1999 \\
\hline \multicolumn{5}{|l|}{COMMON STOCK} \\
\hline Balance at beginning of the year & \$ & 439,066 & \$ & 435,300 \\
\hline Exercise of stock options & & 9,026 & & 9,014 \\
\hline Restricted stock issues / adjustments & & 3,081 & & \((3,205)\) \\
\hline Restricted stock repurchased & & \((1,186)\) & & \((2,043)\) \\
\hline Balance at end of the year & & 449,987 & & 439,066 \\
\hline \multicolumn{5}{|l|}{UNEARNED COMPENSATION} \\
\hline Balance at beginning of the year & & \((1,979)\) & & \((6,003)\) \\
\hline Amortization of restricted stock & & 5,060 & & 819 \\
\hline Restricted stock issues / adjustments & & \((3,081)\) & & 3,205 \\
\hline Balance at end of the year & & - & & \((1,979)\) \\
\hline \multicolumn{5}{|l|}{PREMIUM ON 4\% CUMULATIVE PREFERRED STOCK} \\
\hline Balance at end of the year & & 649 & & 649 \\
\hline \multicolumn{5}{|l|}{RETAINED EARNINGS} \\
\hline Balance at beginning of the year & & 690,455 & & 612,941 \\
\hline Net income & & 154,583 & & 128,947 \\
\hline \multicolumn{5}{|l|}{Cash dividends declared (2000 - \$.65 per share;} \\
\hline 1999 - \$.60 per share; 1998 - \$.55 per share) & & \((56,540)\) & & \((51,433)\) \\
\hline Subsidiary capital stock expense & & (57) & & - \\
\hline Balance at end of the year & & 788,441 & & 690,455 \\
\hline \multicolumn{5}{|l|}{OTHER COMPREHENSIVE INCOME} \\
\hline Balance at beginning of the year & & 106,733 & & - \\
\hline Minimum pension liability adjustment & & \((1,820)\) & & - \\
\hline Realized gains on securities & & \((69,101)\) & & - \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Unrealized gains/(losses) on securities & \multicolumn{2}{|r|}{\((37,625)\)} & & 106,733 \\
\hline Balance at end of the year & & \((1,813)\) & & 106,733 \\
\hline \multicolumn{5}{|l|}{TREASURY STOCK} \\
\hline Balance at beginning of the year & & (557, 178) & & \((468,696)\) \\
\hline Reissued stock ( \(3,168,464\) shares) & & 50,062 & & - \\
\hline \multicolumn{5}{|l|}{Reacquired stock (1999-3,529,356 shares;} \\
\hline 1998-2,470,644 shares) & & - & & \((88,482)\) \\
\hline Balance at end of the year & & \((507,116)\) & & (557, 178) \\
\hline Total shareholders' equity at end of the year & \$ & 730,148 & \$ & 677,746 \\
\hline
\end{tabular}

See notes to consolidated financial statements.
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6
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IPALCO ENTERPRISES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998

\section*{1. EXCHANGE AGREEMENT AND ASSET SALES}

AES ACQUISITION: On July 15, 2000, IPALCO Enterprises, Inc. (IPALCO) and The AES Corporation, a Delaware corporation (AES), entered into an Agreement and Plan of Share Exchange (the Share Exchange Agreement) whereby AES will acquire IPALCO for \(\$ 25.00\) per share (subject to adjustment as described at the end of the next paragraph) in a stock-for-stock transaction valued at approximately \(\$ 2.15\) billion plus the assumption of outstanding debt and preferred stock.

Under the terms of the agreement, the final exchange ratio will be determined five business days prior to closing, based on the average daily closing prices of AES common stock for the preceding twenty trading days. Upon closing, each share of IPALCO common stock will be exchanged for AES shares with a market value of \(\$ 25.00\), so long as the average price of AES common stock (determined as described above) is not below \(\$ 31.50\). If the average price of AES common stock is below \(\$ 31.50\) per share, IPALCO shareholders will receive a fixed ratio of .794 shares of AES common stock per share of IPALCO common stock. If the average price of AES common stock is below \(\$ 26.45\) (an effective price to IPALCO shareholders of \(\$ 21.00\) per share of IPALCO common stock), IPALCO has the right to terminate the transaction. The transaction is expected to be tax free to IPALCO shareholders. Upon closing, IPALCO will become a wholly-owned subsidiary of AES with its headquarters remaining in Indianapolis.

On October 20, 2000, IPALCO shareholders approved the Agreement and Plan of Share Exchange with AES at a Special Meeting of Shareholders. On March 23, 2001, final regulatory approval of the acquisition was received. The parties anticipate closing the transaction within five business days of final regulatory approval.

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The Share Exchange Agreement prohibits IPALCO from paying dividends on its common stock other than regular quarterly cash dividends of not more than \(\$ 0.1625\) with usual declaration, record and payment dates in accordance with its past dividend policy. The transaction is to be closed on the fifth business day following receipt of the last required governmental approval.

IPALCO has expensed \(\$ 5.8\) million of merger related costs which are included in OTHER INCOME AND (DEDUCTIONS) - Other - net.

On March 27, 2001, AES completed its acquisition of IPALCO through a share exchange transaction in accordance with the Agreement and Plan of Share Exchange dated as of July 15, 2000, among AES and IPALCO.

SALE OF THE ASSETS OF THE STEAM OPERATIONS, MID-AMERICA ENERGY RESOURCES AND INDIANAPOLIS CAMPUS ENERGY: On November 20, 2000, IPALCO sold certain assets (the Thermal Assets) to Citizens Gas \& Coke Utility. The Thermal Assets included the Perry K Steam Plant and downtown steam distribution system (Steam) operated by Indianapolis Power \& Light Company (IPL); the central city chilled water cooling and distribution system owned by Mid-America Energy Resources, Inc. (MAER), and the chilled water cooling system owned by Indianapolis Campus Energy, Inc. (ICE) that provides services to Eli Lilly \& Company. The selling price of the Thermal Assets was \(\$ 161.7\) million. The selling price allocated to Steam, MAER and ICE was \(\$ 54.7\) million, \(\$ 88.1\) million and \(\$ 18.9\) million, respectively. The transaction resulted in a gain to IPALCO, on a consolidated basis, of \(\$ 30.6\) million ( \(\$ 18.7\) million after tax). Of the net proceeds, \(\$ 87.8\) million was used to retire debt specifically assignable to the Thermal Assets.

SALE OF CLEVELAND ENERGY RESOURCES: On November 2, 2000, IPALCO signed an agreement with Dominion Cleveland Thermal, Inc., a subsidiary of Dominion Energy, Inc., to sell the assets of Cleveland Energy Resources (CER). CER includes two subsidiaries of Mid-America Capital Resources, Inc. (Mid-America), Cleveland Thermal Energy Corporation (Cleveland Thermal) and Cleveland District Cooling Corporation (Cleveland Cooling). Cleveland Thermal
owns and operates two steam plants in Cleveland, Ohio. Cleveland Cooling owns and operates a district cooling facility located near downtown Cleveland, which distributes chilled water to subscribers located downtown for their air conditioning needs. The anticipated selling price for the assets is \(\$ 14.6\) million. In the fourth quarter of 2000, IPALCO recorded, in OTHER INCOME AND (DEDUCTIONS) - Other - net, an impairment provision of \(\$ 1.8\) million ( \(\$ 1.2\) million after tax) on the carrying amounts of the CER assets. The sale is subject to certain approvals and is expected to be completed in early 2001 without significant effect to the financial statements.

\section*{2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES}

PRINCIPLES OF CONSOLIDATION: IPALCO owns all of the outstanding common stock of its subsidiaries (collectively referred to as Enterprises). The consolidated financial statements include the accounts of IPALCO, its regulated utility subsidiary, IPL, and its unregulated subsidiary, Mid-America. Mid-America conducts its businesses through various wholly owned subsidiaries, including MAER, ICE, Cleveland Thermal and Cleveland Cooling. All significant intercompany items have been eliminated in consolidation.

The operating components of all subsidiaries other than IPL are included under the captions OTHER INCOME AND (DEDUCTIONS), "Other-net" and "Income taxes-net" and INTEREST AND OTHER CHARGES, "Interest on long-term debt," "Other Interest" and "Amortization of redemption premiums and expenses on debt-net" in

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the Statements of Consolidated Income.

NATURE OF OPERATIONS: IPL is engaged principally in providing electric and steam service (through November 20, 2000 - see Note 1) to the Indianapolis metropolitan area. Mid-America operates energy-related businesses in Cleveland, Ohio and maintained operations in Indianapolis, Indiana through November 20, 2000 (see Note 1).

CONCENTRATIONS OF RISK: Substantially all of Enterprises' business activity is with customers located within the Indianapolis area. In addition, approximately 65\% of Enterprises' employees are covered by collective bargaining agreements.

REGULATION: The retail utility operations of IPL are subject to the jurisdiction of the Indiana Utility Regulatory Commission (IURC). IPL's wholesale power transactions are subject to the jurisdiction of the Federal Energy Regulatory Commission. These agencies regulate IPL's utility business operations, tariffs, accounting, depreciation allowances, services, security issues and the sale and acquisition of utility properties. The financial statements of IPL are based on generally accepted accounting principles, including the provisions of Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain Types of Regulation," which gives recognition to the ratemaking and accounting practices of these agencies.

REVENUES: Revenues are recognized as services are provided including those unbilled at the end of each month.

A fuel adjustment charge provision, which is established after public hearing, is applicable to most of the rate schedules of IPL and permits the billing or crediting of estimated fuel costs above or below the levels included in such rate schedules. Actual fuel costs in excess of or under estimated fuel costs billed are deferred or accrued, respectively.

IPL is allowed to recover purchased power costs based on a benchmark. If the cost per Mwh of power purchases is not greater than the benchmark, then the purchased power costs should be considered net energy costs that are presumed fuel costs included in purchased power. If the average cost per Mwh of power purchases is greater than the benchmark, then the costs are recoverable only through demonstration of the reasonableness of those purchases to the IURC.

AUTHORIZED ANNUAL OPERATING INCOME: Indiana law requires electric utilities under the jurisdiction of the IURC to meet operating expense and income requirements as a condition for approval of requested changes in fuel adjustment charges. Additionally, customer refunds may result if the utilities' rolling 12-month operating income, determined at quarterly measurement dates, exceeds the utilities' authorized annual operating income and cannot be offset by applicable cumulative net operating income deficiencies. In such a circumstance, the required customer refund for the quarterly measurement period is calculated to be one-fourth of the excess annual operating income grossed up for federal and state taxes as required under I. C. 8-1-2-42.5.

IPL's authorized annual jurisdictional electric net operating income, for purposes of quarterly operating income tests, is \(\$ 163\) million. This level will be maintained until changed by an IURC order. During 2000, the Commission found that IPL's rolling annual jurisdictional retail electric operating income was less than the authorized annual operating income at each of the quarterly measurement dates (January, April, July and October). At October 31, 2000, IPL's most recent quarterly measurement date, IPL had a cumulative net operating

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deficiency of \(\$ 240.4\) million. The operating deficiency is calculated by summing the quarterly measurement period annual results from the date of the last rate order. As a consequence, IPL could, for a period of time, earn above \$163 million of electric jurisdictional retail net operating income without being required to make a customer refund.

Through the date of IPL's next general electric rate order, IPL is required to file upward and downward adjustments in fuel cost credits and charges on a quarterly basis, based on changes in the cost of fuel, irrespective of its level of earnings.

ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION: In accordance with the prescribed uniform system of accounts, IPL capitalizes an allowance for the net cost of funds (interest on borrowed funds and a reasonable rate on equity funds) used for construction purposes during the period of construction with a corresponding credit to income. IPL capitalized amounts using pretax composite rates of \(9.2 \%\), \(9.4 \%\) and \(9.7 \%\) during 2000, 1999 and 1998, respectively.

UTILITY PLANT AND DEPRECIATION: Utility plant is stated at original cost as defined for regulatory purposes. The cost of additions to utility plant and replacements of retirement units of property, as distinct from renewals of minor items that are charged to maintenance, are charged to plant accounts. Units of property replaced or abandoned in the ordinary course of business are retired from the plant accounts at cost; such amounts plus removal costs, less salvage, are charged to accumulated depreciation. Depreciation is computed by the straight-line method based on functional rates approved by the IURC and averaged 3.6\% during 2000, and 3.5\% during 1999 and 1998.

Nonutility property is recorded at cost, and depreciation is calculated using the straight-line method over the estimated service lives of the related property (see Note 3). Nonutility depreciation expense was \(\$ 3.0\) million, \(\$ 3.3\) million and \(\$ 2.7\) million for 2000, 1999 and 1998, respectively.

SALE OF ACCOUNTS RECEIVABLE: IPL has sold, on a revolving basis, an undivided percentage interest in \(\$ 50\) million of its accounts receivable.

REGULATORY ASSETS: Regulatory assets represent deferred costs that have been included as allowable costs for ratemaking purposes. IPL has recorded regulatory assets relating to certain costs as authorized by the IURC. Specific regulatory assets are disclosed in Note 5. As of December 31, 2000, all regulatory assets have been included as allowable costs in orders of the IURC (see Note 10). IPL is amortizing such nontax-related regulatory assets to expense over periods ranging from 1 to 30 years. Tax-related regulatory assets represent the net income tax costs to be considered in future regulatory proceedings generally as the tax-related amounts are paid.

In accordance with regulatory treatment, IPL deferred as a regulatory asset certain post in-service date carrying charges and certain other costs related to its investment in Petersburg Unit 4. As authorized in the 1995 Electric Rate Settlement, IPL, effective September 1, 1995, is amortizing this deferral to expense over a life that generally approximates the useful life of the related facility. Also in accordance with regulatory treatment, IPL defers as regulatory assets non-sinking fund debt and preferred stock redemption premiums and expenses, and amortizes such costs over the life of the original debt or, in the case of preferred stock redemption premiums, over 20 years.

DERIVATIVES: Enterprises has only limited involvement with derivative financial instruments and does not use them for trading purposes. Enterprises entered into interest rate swap agreements as a means of managing the interest rate exposure on certain of its debt facilities. These interest rate swaps are accounted for under the accrual method. Under this method, the differential to be paid or received on the interest rate swap agreement is recognized over the

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life of the agreement in interest expense. Changes in market value of interest swaps accounted for under the accrual method are not reflected in the accompanying financial statements.

INCOME TAXES: Deferred taxes are provided for all significant temporary differences between book and taxable income. The effects of income taxes are measured based on enacted laws and rates. Such differences include the use of accelerated depreciation methods for tax purposes, the use of different book and tax depreciable lives, rates and in-service dates and the accelerated tax amortization of pollution control facilities. Deferred tax assets and liabilities are recognized for the expected future tax consequences of existing differences between the financial reporting and tax reporting basis of assets and liabilities. IPL has recorded as regulatory assets and net deferred tax liabilities, income taxes payable and includable in allowable costs for ratemaking purposes in future years. Investment tax credits that reduced federal income taxes in the years they arose have been deferred and are being amortized to income over the useful lives of the properties in accordance with regulatory treatment.

CASH AND CASH EQUIVALENTS: Enterprises considers all highly liquid investments purchased with original maturities of 90 days or less to be cash equivalents.

INVESTMENTS: Securities that Enterprises does not intend to hold until maturity are classified as available-for-sale, and any unrealized gains or losses are recorded as a separate component of stockholders' equity.

COMPREHENSIVE INCOME: Comprehensive income was \(\$ 46.0\) million, \(\$ 235.7\) million and \(\$ 130.1\) million for the years ended December 31, 2000, 1999 and 1998, respectively, and was composed of net income, changes in unrealized gain in securities available for sale and minimum pension liability adjustments.

EMPLOYEE BENEFIT PLANS: Substantially all employees of IPALCO and IPL are covered by a defined benefit pension plan, defined contribution plans and a group benefits plan.

The defined benefit pension plan is noncontributory and is funded through two trusts. Benefits are based on each individual employee's years of service and compensation. Enterprises' funding policy is to contribute annually not less than the minimum required by applicable law, nor more than the maximum amount that can be deducted for federal income tax purposes. Additionally, a select group of management employees of IPALCO and IPL are covered under a funded supplemental retirement plan. Funding of the supplemental plan is at the discretion of IPALCO and IPL.

The Employees' Thrift Plan of Indianapolis Power \& Light Company (Thrift Plan) is a defined contribution plan sponsored by IPL. Employees elect to make contributions to the Thrift Plan based on a percentage of their annual base compensation. Each employee's contribution is matched in amounts up to, but not exceeding, 4\% of the employee's annual base compensation. Employer contributions to the Thrift Plan were \(\$ 3.5\) million in each of the years 2000 , 1999 and 1998.

The group benefits plan is sponsored by IPL and provides certain health care and life insurance benefits to active employees and employees who retire from active service on or after attaining age 55 and have rendered at least 10 years of service. The post-retirement benefit costs of this plan were funded through a Voluntary Employee Beneficiary Association (VEBA) Trust. Effective October 20, 2000, IPL curtailed and settled for \(\$ 7.5\) million the post-retirement

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medical and life insurance benefit portion of its overall group benefits plan.

A defined contribution plan is sponsored by Enterprises as the Mid-America Energy Resources Employee Retirement Plan. Employees elect to make contributions to this plan based on a percentage of their annual base compensation. Each employee's contribution is matched in amounts up to, but not exceeding, 6\% of the employee's annual base compensation.

NEW ACCOUNTING PRONOUNCEMENT: Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133), requires that an entity recognize all derivatives as either assets or liabilities on the balance sheet and measure these instruments at fair value. The Company adopted SFAS 133 on January 1, 2001. The Company designated an interest rate swap as a cash flow hedge which is recorded as a liability on the balance sheet and measured at fair value. The effect of adopting SFAS 133 resulted in a decrease to comprehensive

\section*{10}
income of approximately \(\$ 2.0\) million. There was no income statement impact as the hedge was determined by management to be highly effective in accordance with SFAS 133.

USE OF MANAGEMENT ESTIMATES: The preparation of financial statements in conformity with generally accepted accounting principles requires that management make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. The reported amounts of revenues and expenses during the reporting period may also be affected by the estimates and assumptions management is required to make. Actual results may differ from those estimates. During 1999, IPL changed its estimate for unbilled revenue, which resulted in a \(\$ 8.0\) million increase to unbilled revenue.

EARNINGS PER SHARE: All references to earnings per share in the Notes to the Consolidated Financial Statements represent diluted earnings per share.

RECLASSIFICATIONS: Certain amounts from prior years' consolidated financial statements have been reclassified to conform to the current year presentation.

\section*{3. PLANT IN SERVICE AND OTHER PROPERTY}

UTILITY PLANT IN SERVICE

The original cost of utility plant in service at December 31, segregated by functional classifications, follows:


Substantially all of IPL's property is subject to the lien of the indenture securing IPL's First Mortgage Bonds.

NONUTILITY PROPERTY

The original cost of nonutility property at December 31 follows:


On November 20, 2000, Enterprises sold the assets of the IPL steam operations, MAER and ICE to Citizens Gas \& Coke Utility (see Note 1).

\section*{4. DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS}

The estimated fair value of financial instruments has been determined by Enterprises using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that Enterprises could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have an effect on the estimated fair value amounts.

CASH AND CASH EQUIVALENTS AND NOTES PAYABLE: The carrying amount approximates fair value due to the short maturity of these instruments.

AVAILABLE-FOR-SALE SECURITIES: These securities are carried at fair value based on the market price at the end of the reporting period.

LONG-TERM DEBT, INCLUDING CURRENT MATURITIES AND SINKING FUND REQUIREMENTS: Interest rates that are currently available to Enterprises for issuance of debt with similar terms and remaining maturities are used to estimate fair value. The variable rate debt has been included at the face amount for both carrying amount and fair value. The fair values of the interest rate swap agreements of Enterprises have been estimated to be \$(3.1) million and \(\$ .3\) million at December 31, 2000 and 1999, respectively. These amounts represent what Enterprises would either pay or receive to enter into equivalent agreements with a swap counterparty. The fair value of the debt outstanding has been determined on the basis of the specific securities issued and outstanding. Accordingly, the purpose of this disclosure is not to approximate the value on the basis of how the debt might be refinanced. At December 31, 2000, and 1999, the consolidated carrying amount of Enterprises' long-term debt, including current maturities and sinking fund requirements, and the approximate fair value are as follows:
\begin{tabular}{lrr} 
Carrying amount & \(\$ 628,313\) & \(\$ 922,527\) \\
Approximate fair value & 635,720 & 908,744
\end{tabular}

\section*{5. REGULATORY ASSETS}

The amounts of regulatory assets at December 31 are as follows:
Related to deferred taxes (Note 2)
Unamortized deferred post-retirement
benefit expense (Note 12)
Unamortized reacquisition premium on debt (Note 2)
Unamortized Petersburg Unit 4 carrying charges
and certain other costs (Note 2)
Demand side management costs (Note 10)

Total regulatory assets
6. CAPITAL STOCK

STOCK REPURCHASES: During 1998 and 1999, IPALCO repurchased 6 million shares at a cost of \(\$ 154\) million.

STOCK SPLIT: On February 23, 1999, the IPALCO Board of Directors authorized a two-for-one split of IPALCO's common stock, payable to stockholders of record on March 5, 1999. All outstanding share, per share and stock option data in all periods have been restated to reflect the split.

COMMON STOCK: IPALCO has a Rights Agreement, amended and restated as of April 28, 1998, that is designed to protect IPALCO's shareholders against unsolicited attempts to acquire control of IPALCO that do not offer what the Board believes is a fair and adequate price to all shareholders. The Board declared a dividend of one Right for each share of common stock to shareholders of record on July 11, 1990. The Rights will expire at the time of redemption or exchange, or on April 28, 2008, whichever occurs earliest. At this time, the Rights are attached to and trade with the common stock. The Rights are not taxable to shareholders or to IPALCO, and they do not affect reported earnings per share. Under the Rights Agreement, IPALCO has authorized and reserved 120 million shares for issuance. The Board of

Directors amended the Rights Agreement effective July 14, 2000, to provide that it is not triggered by the Share Exchange Agreement with AES (see Note 1).

The following is a reconciliation of the weighted average common shares for the basic and diluted earnings per share computations:

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Weighted average common shares
Dilutive effect of stock options
Weighted average common
\(\quad\) and incremental shares

Weighted average common shares

Weighted average common
and incremental shares

(In Thousands)

IPALCO POWERINVEST, IPALCO's Dividend Reinvestment and Direct Stock Purchase Plan, allowed participants to purchase shares of common stock and to reinvest dividends. The plan provided that such shares could be purchased on the open market or directly from IPALCO at the option of IPALCO. All purchases in 2000 were made on the open market. POWERINVEST was terminated following payment of the quarterly dividend on January 15, 2001.

Under the Thrift Plan, shares may be purchased either on the open market or, if available, as original issue shares directly from IPALCO. There were approximately 2.2 million additional shares available for issue under the Thrift Plan as of December 31, 2000. All purchases in 2000 were made on the open market.

IPALCO has an existing stock option plan (1990 Plan) for key employees under which options to acquire shares of common stock may be granted. Three million shares of common stock were authorized for issuance under the 1990 Plan, although no shares are available for future grants. The maximum period for exercising an option may not exceed 10 years and one day after grant or 10 years for incentive stock options.

The 1991 Directors' Stock Option Plan (1991 Plan) provides to the non-employee Directors of IPALCO options to acquire shares of common stock. These options are exercisable for the period beginning on the six-month anniversary of, and ending on the 10 -year anniversary of, the grant date. Under the 1991 Plan, 750,000 shares of common stock were authorized for issuance and 30,000 are available for future grants.

The IPALCO Enterprises, Inc. 1997 Stock Option Plan (1997 Plan) for officers and other key employees authorizes four million shares of common stock for issuance. As of December 31, \(2000,720,500\) shares were available for future grants. The maximum period for exercising an option may not exceed 10 years and one day after the grant provided, however, that the incentive stock options shall have terms not in excess of 10 years.

The 1999 Stock Incentive Plan (1999 Plan) is for key employees and consultants under which options and restricted stock awards may be granted. Initial options were granted under this plan in the amount of \(1,105,000\) shares on January 1, 2000. As of December 31, 2000 , 377,500 shares were available for future grants of options or restricted stock. The maximum period for exercising an option may not exceed fifteen years.

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A summary of options issued under all plans is as follows:
}
\begin{tabular}{|c|c|c|}
\hline & Weighted Average Price per Share & Range of Option Price per Share \\
\hline Outstanding, January 1, 1998. & \$14.14 & \$8.416-\$15.688 \\
\hline Granted. & 21.03 & 21.03 \\
\hline Granted. & 20.35 & 20.345 \\
\hline Granted. & 21.67 & 21.67 \\
\hline Exercised. & 14.16 & \(8.416-15.688\) \\
\hline Outstanding, December 31, 1998. & 14.80 & \(8.416-21.67\) \\
\hline Granted. & 19.23 & 16.63 - 23.38 \\
\hline Exercised. & 14.69 & \(8.416-20.345\) \\
\hline Outstanding, December 31, 1999. & 15.17 & \(8.416-23.38\) \\
\hline Granted. & 16.57 & 16.41 - 20.53 \\
\hline Canceled. & 21.03 & \(21.03-21.03\) \\
\hline Exercised. & 15.74 & \(8.416-23.38\) \\
\hline Outstanding, December 31, 2000 & 16.01 & 10.46-23.38 \\
\hline
\end{tabular}

The number of shares exercisable at December 31, 2000, 1999 and 1998 were: \(1,195,026,2,309,980\), and \(2,558,298\), respectively, with a weighted average exercise price of \(\$ 15.95, \$ 15.06\) and \(\$ 14.65\), respectively. The weighted average remaining contractual life of the options outstanding at December 31, 2000, 1999 and 1998 was 8.1 years, 6.5 years and 7.0 years, respectively.

IPALCO has issued restricted common stock under various incentive compensation plans. The 1999 Plan, the Long-term Performance and Restricted Stock Incentive Plan (1998 Plan) and the Long-term Performance and Restricted Stock Incentive Plan ( 1995 Plan) each provide for the issuance of restricted shares of IPALCO common stock to plan participants. Generally, under each plan, shares of restricted common stock with value equal to a stated percentage of participants' base salary are initially awarded at the beginning of a three-year performance period, subject to adjustment to reflect the participants' actual base salary. The shares remain restricted and nontransferable throughout each three-year performance period, vesting in one-third increments in each of the three years following the end of the performance period. At the end of a performance period, awards are subject to adjustment to reflect Enterprises' performance compared to peer companies. Final awards under the plans can range from zero up to \(400 \%\) of the initial awards. Vested shares are no longer restricted and may be held or sold by the participant.

A summary of restricted common stock issued under all plans is as follows:
1999 Plan 1998 Plan 1995 Plan Total All
\begin{tabular}{|c|c|c|c|c|}
\hline Outstanding, January 1, 1998 & - & - & 192,504 & 192,5 \\
\hline Grants awarded & - & 225,382 & 227,456 & 452,8 \\
\hline Grants canceled & - & \((19,826)\) & \((4,626)\) & (24 \\
\hline Vested & - & - & \((185,134)\) & (185, \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Outstanding, December 31, 1998 & - & 205,556 & 230,200 & 435,7 \\
\hline Grants awarded & - & 15,572 & - & 15,5 \\
\hline Grants canceled & - & - & - & \\
\hline Vested & - & - & \((115,104)\) & (115, 1 \\
\hline Outstanding, December 31, 1999 & - & 221,128 & 115,096 & 336,2 \\
\hline Grants awarded & 22,500 & 2,933 & - & 25,4 \\
\hline Grants canceled & \((5,000)\) & \((2,066)\) & - & (7,0 \\
\hline Vested & - & - & \((115,096)\) & (115,0 \\
\hline Outstanding, December 31, 2000 & 17,500 & 221,995 & - & 239,4 \\
\hline
\end{tabular}

As provided under the 1998 Plan, the final performance evaluation performed on January 16, 2001, resulted in final awards of \(258 \%\) of the initial awards with one-third of the total vesting (217,422 shares).

APB Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for the stock-based plans have been applied by Enterprises. No compensation cost has been recognized for any of the option plans because the stock option exercise price is equal to the fair value of the underlying common stock at the date of grant. Had compensation cost been determined based on the fair value at the grant dates for awards under the plans consistent with the method of SFAS 123, "Accounting for Stock-Based Compensation," Enterprises' net income for the year ended December 31, 2000, would have decreased from \(\$ 154.6\) million ( \(\$ 1.77\) per share) to the pro forma amount of \(\$ 150.6\) million ( \(\$ 1.73\) per share). Enterprises' net income for the year ended December 31, 1999, would have decreased from \(\$ 128.9\) million ( \(\$ 1.49\) per share) to the pro forma amount of \(\$ 128.4\) million ( \(\$ 1.48\) per share). Enterprises' net income and earnings per share for the similar period in 1998 would have decreased from \(\$ 130.1\) million ( \(\$ 1.43\) per share) to the pro forma amount of \(\$ 129.6\) million ( \(\$ 1.42\) per share). Enterprises estimated the SFAS 123 fair values by utilizing the binomial options pricing model with the following assumptions: dividend yields of \(2.5 \%\) to \(4.0 \%\), risk-free rates of \(5.2 \%\) to \(6.7 \%\) volatility of \(13 \%\) to \(22 \%\) and expected lives of five years.

Compensation expense of \(\$ 7.5\) million, \(\$ 1.2\) million and \(\$ 5.1\) million for 2000, 1999 and 1998, respectively, as measured by the market value of the common stock at the balance sheet date, has been recognized in accordance with the vesting period for the 1995 and 1998 Plans.

Restrictions on the payment of cash dividends or other distributions of IPL common stock held by IPALCO and on the purchase or redemption of such shares by IPL are contained in the indenture securing IPL's First Mortgage Bonds. In addition, pursuant to IPL's Articles of Incorporation, no dividends may be paid or accrued and no other distribution may be made on IPL's common stock unless dividends on all outstanding shares of IPL's preferred stock have been paid or declared and set apart for payment. All of IPL's retained earnings at December 31, 2000, were free of such restrictions. There are no other restrictions on the retained earnings of IPALCO.

CUMULATIVE PREFERRED STOCK OF SUBSIDIARY: Preferred stock shareholders are entitled to two votes per share for IPL matters, and if four full quarterly dividends are in default on all shares of the preferred stock then outstanding, they are entitled to elect the smallest number of IPL Directors to constitute a

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majority. Preferred stock is redeemable solely at the option of IPL and can be redeemed in whole or in part at any time at specific call prices.

On January 13, 1998, IPL issued the 5.65\% Preferred Series, which is redeemable at par value, subject to certain restrictions, in whole or in part, at any time on or after January 1, 2008, at the option of IPL.

At December 31, preferred stock consisted of the following:
\begin{tabular}{|c|c|}
\hline Shares & Call \\
\hline Outstanding & Price \\
\hline
\end{tabular}

Cumulative \(\$ 100\) Par Value, authorized 2,000,000 shares
\begin{tabular}{|c|c|c|}
\hline 4\% Series & 47,611 & \$118.00 \\
\hline 4.2\% Series & 19,331 & 103.00 \\
\hline 4.6\% Series & 2,481 & 103.00 \\
\hline 4.8\% Series & 21,930 & 101.00 \\
\hline 5.65\% Series & 500,000 & \\
\hline
\end{tabular}

Total cumulative preferred stock.................................. 591,353
\$

During 2000, 1999 and 1998, preferred stock dividends were \(\$ 3.2\) million, \(\$ 3.2\) million and \(\$ 3.1\) million, respectively.
7. LONG-TERM DEBT

Long-term debt consists of the following:

IPL First Mortgage Bonds:
\begin{tabular}{|c|c|}
\hline 6.05\% & February 2004 \\
\hline 8\% & October 2006. \\
\hline \(73 / 8 \%\) & August 2007 \\
\hline \(6.10 \%\) * & January 2016 \\
\hline 5.40\% * & August 2017. \\
\hline 5. \(50 \%\) * & October 2023 \\
\hline \(7.05 \%\) & February 2024 \\
\hline \(65 / 8 \%\) * & December 2024 \\
\hline
\end{tabular}

Unamortized discount - net
```

Total first mortgage bonds
IPL Variable Series Notes
1991* August 2021
1994A* December 2024
1995B* January 2023
1995C* December 2029

```

```

    1999* August 2030
    Current maturities...................................................................
Total long-term debt - IPL.
Long-Term Debt - Other:
MAER - 1999 Series variable note, due September 2030
ICE - 7.59% note, due February }201
IPALCO E
MAFR - 8.030 notes p
SHAPE -7 50% notes payabler due upon request
Current maturities
Total long-term debt - other

```
    Total long-term debt
    \$ 621,
\(=======\)
* Notes are issued to the city of Petersburg, Indiana, by IPL to secure the loan of proceeds from various tax-exempt instruments issued by the city.

IPL redeemed the \(\$ 23.5\) million, \(7.45 \%\) Series bond in October 1999 with the proceeds from the \(\$ 23.5\) million variable rate note issued September 1999. MAER refinanced its \(\$ 9.5\) million \(7.25 \%\) Series note and its \(\$ 9.3\) million 1995 Series variable rate note with the proceeds of an \(\$ 18.8\) million variable rate note issued May 1999.

In November 2000, Enterprises sold its Thermal Assets to Citizens Gas \& Coke Utility (see Note 1). Enterprises used a portion of the net proceeds to retire debt specifically assignable to the assets. The \(7.59 \%\) ICE note and the 8. \(03 \%\) MAER note were retired in November 2000. In connection with the retirement of the \(7.59 \%\) ICE note and the \(8.03 \%\) MAER note, Mid-America incurred make-whole payments and wrote off debt issuance costs of \(\$ 4.3\) million, which was recorded as an extraordinary loss. The MAER - 1999 Series variable note was retired in December 2000 and \(\$ 6.15\) million of IPL's 1999 Series note was retired in January 2001.

The IPL Series 1991 note provides for an interest rate that varies with the tax-exempt commercial paper rate. The IPL 1994A, 1995B, 1995C and 1996 notes provide for an interest rate that varies with the tax-exempt weekly rate. Additionally, these notes can be converted into long-term fixed interest rate instruments by the issuance of an IPL First Mortgage Bond. The notes are classified as long-term liabilities because IPL maintains a \(\$ 150\) million long-term credit facility supporting these agreements, which were unused at December 31, 2000. The IPL Series 1999 note provides for an interest rate that varies based on tax-exempt auction rates. IPL, at its option, can change the interest rate mode for all of the variable series notes to be based on other short-term rates.

IPALCO's Revolving Credit Facility (Revolver) was issued in April 1997 in the amount of \(\$ 401\) million. The proceeds were used to purchase, through a self-tender offer, shares of IPALCO's outstanding common stock. The Revolver currently has no outstanding balance but is available for future borrowings. According to the credit agreement, IPALCO could borrow up to \(\$ 80.2\) million until March 31, 2002.

The year-end interest rates for the variable rate notes are as follows:
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Interest Rate at December 31,} \\
\hline & 2000 & 1999 \\
\hline Series 1991 & 4.11\% & 3.14\% \\
\hline Series 1994A & \(4.20 \%\) & 3.38\% \\
\hline Series 1995B & 5.18\% & 5.21\% \\
\hline Series 1995C & \(4.29 \%\) & 3.41\% \\
\hline Series 1996 & \(4.29 \%\) & 3.41\% \\
\hline Series 1999 & \(4.39 \%\) & 3.74\% \\
\hline MAER Series 1999 note & - & 3.75\% \\
\hline IPALCO commercial paper & - & 6.65\% \\
\hline
\end{tabular}

In conjunction with the issuance of the 1995B note, IPL entered into an interest rate swap agreement. Pursuant to the swap agreement, IPL will pay interest at a fixed rate of \(5.21 \%\) to a swap counterparty and will receive a variable rate of interest in return, which is identical to the variable rate payment made on the 1995B note. The result is to effectively establish a fixed rate of interest on the 1995 n note of \(5.21 \%\). The interest rate swap agreement is accounted for on a settlement basis. IPL is exposed to credit loss in the event of nonperformance by the counterparty for the net interest differential when floating rates exceed the fixed maximum rate. However, IPL does not anticipate nonperformance by the counterparty.

In conjunction with the issuance of the Revolver, IPALCO entered into an interest rate swap agreement, which fixed the interest rate on \(\$ 300\) million of the Revolver. Pursuant to the swap agreement, which matures April 1, 2001 , IPALCO will pay interest at a fixed rate of \(6.3575 \%\) to a swap counterparty and will receive a variable rate of interest in return based on one month LIBOR. Per the swap agreement, in July 1998, the amount covered by the swap began decreasing \(\$ 25\) million each quarter. The notional amount of the swap at December 31, 2000, was \(\$ 50\) million. IPALCO is exposed to credit loss in the event of nonperformance by the counterparty for the net interest differential when floating rates exceed the fixed maximum rate. However, IPALCO does not anticipate nonperformance by the counterparty.

Maturities on long-term debt for the five years subsequent to December 31, 2000, are as follows:


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}
\begin{tabular}{|c|c|}
\hline 2002 & - \\
\hline 2003 & - \\
\hline 2004 & 80,000 \\
\hline 2005 & \\
\hline
\end{tabular}

17

\section*{8. LINES OF CREDIT}

IPL has committed lines of credit with banks of \(\$ 55\) million used to provide loans for interim financing. These lines require the payment of commitment fees. At December 31, 2000, no lines of credit were used to support commercial paper, the entire \(\$ 55\) million was unused. These lines of credit, based on separate agreements, have expiration dates ranging from February 2001 to October 2001.

Mid-America has a \(\$ 30\) million line of credit that requires the payment of a commitment fee. At December 31, 2000, the entire \(\$ 30\) million was unused. This line of credit has an expiration date of May 2001.

The weighted average interest rate on notes payable and commercial paper outstanding was not applicable at December 31, 2000 since the principal outstanding was zero, and was 6.21\% at December 31, 1999.
9. INCOME TAXES

Federal and state income taxes charged to income are as follows:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{2000} & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} \\
\hline & \multicolumn{6}{|c|}{(In Thousands)} \\
\hline \multicolumn{7}{|l|}{Utility Operating Expenses:} \\
\hline \multicolumn{7}{|l|}{Current income taxes:} \\
\hline Federal & \$ & 102,171 & \$ & 68,093 & \$ & 72,094 \\
\hline State & & 13,580 & & 9,208 & & 10,585 \\
\hline Total current taxes & & 115,751 & & 77,301 & & 82,679 \\
\hline & & \((39,520)\) & & 8,117 & & (414) \\
\hline Deferred federal income taxes
Deferred state income taxes. & & \((4,632)\) & & 1,824 & & 715 \\
\hline Total deferred income taxes & & \((44,152)\) & & 9,941 & & 301 \\
\hline Net amortization of investment credit & & \((2,768)\) & & \((2,767)\) & & (2,790 \\
\hline \multirow[t]{2}{*}{Total charge to utility operating expenses . Net debit (credit) to other income and deductions.} & & 68,831 & & 84,475 & & 80,190 \\
\hline & & 44,823 & & \((5,688)\) & & \((5,231)\) \\
\hline \multirow[t]{2}{*}{Extraordinary loss on early retirement of debt} & & 113,654 & & 78,787 & & 74,959 \\
\hline & & \((2,602)\) & & - & & - \\
\hline Total federal and state income tax provisions. & \$ & 111,052 & \$ & 78,787 & \$ & 74,959 \\
\hline
\end{tabular}

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The provision for federal income taxes (including net investment tax credit adjustments) is different than the amount computed by applying the statutory tax rate to pretax income. The reasons for the difference, stated as a percentage of pretax income, are as follows:
\begin{tabular}{|c|c|c|}
\hline Federal statutory tax rate & 35.0\% & 35.0\% \\
\hline Effect of state income taxes & (1.9) & (1.7) \\
\hline Amortization of investment tax credi & (1.0) & (1.3) \\
\hline Preferred dividends of subsidiary & 0.4 & 0.5 \\
\hline Nondeductible expenses. & 2.8 & - \\
\hline Other - net & 0.6 & (0.1) \\
\hline Effective federal tax rate & 35.9\% & \(32.4 \%\) \\
\hline
\end{tabular}

The significant items comprising Enterprises' net deferred tax liability recognized in the consolidated balance sheets as of December 31, 2000, and 1999, are as follows:
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Deferred tax liabilities:} \\
\hline Relating to utility property. & \$ 405,152 \\
\hline Unrealized gain on investment secur & 4 \\
\hline Other & 11,717 \\
\hline Total deferred tax liabilities. & 416,873 \\
\hline \multicolumn{2}{|l|}{Deferred tax assets:} \\
\hline Relating to utility property & 50,904 \\
\hline Investment tax credit & 22,165 \\
\hline Employee benefit plans & 53,691 \\
\hline Other & 14,580 \\
\hline Total deferred tax assets. & 141,340 \\
\hline Net deferred tax liability. & 275,533 \\
\hline Current deferred tax liability & 362 \\
\hline Deferred income taxes - net & \$275,171 \\
\hline
\end{tabular}
10. RATE MATTERS

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IPL is deferring certain approved DSM costs and carrying charges. On July 30, 1997, IPL received an IURC order approving a settlement agreement authorizing IPL to recognize in rates the existing regulatory asset (consisting of DSM costs deferred after January 31, 1995), along with carrying charges, and also to approve changes to IPL's DSM programs. On August 18, 1999, IPL received an IURC order approving a settlement agreement authorizing IPL to extend its low-income qualified residential DSM program through July 30 , 2000 . A subsequent order on March 9, 2000 further extended this program through August 17, 2001.

ELECT PLAN: During 1998, the IURC approved a plan that allows IPL customers with less than 2,000 kilowatts of demand, an opportunity to choose optional service or payment plans. This includes a green power option, a fixed rate per unit of consumption option and a fixed bill option. Customers not choosing one of these options continue to receive electric service under existing tariffs. The Elect Plan was extended by IURC order and now will expire on December 31, 2003 unless a subsequent plan is approved by the IURC.

19

\section*{11. PENSION BENEFITS}
(In Thousands) \(\quad\) Pension Benefits

CHANGE IN BENEFIT OBLIGATION
\begin{tabular}{|c|c|c|}
\hline Benefit obligation at beginning of year & \$276,607 & \$276,638 \\
\hline Service cost & 5,131 & 5,845 \\
\hline Interest cost & 20,519 & 18,899 \\
\hline Actuarial (gain) loss & \((13,140)\) & \((11,765)\) \\
\hline Amendments & 2,810 & 764 \\
\hline Partial curtailment loss - supplemental plan & 7,953 & - \\
\hline VERP benefit cost & 56,771 & - \\
\hline Benefits paid & \((14,796)\) & \((13,774)\) \\
\hline Benefit obligation at end of year & 341,855 & 276,607 \\
\hline CHANGE IN PLAN ASSETS & & \\
\hline Fair value of plan assets at beginning of year & 310,737 & 290,770 \\
\hline Actual return on plan assets & 14,935 & 30,417 \\
\hline Employer contribution & 642 & 3,324 \\
\hline Benefits paid & \((14,796)\) & \((13,774)\) \\
\hline Fair value of plan assets at end of year & 311,518 & 310,737 \\
\hline Funded status & \((30,337)\) & 34,130 \\
\hline Unrecognized net gain & \((63,887)\) & \((70,048)\) \\
\hline Unrecognized prior service cost & 13,497 & 15,241 \\
\hline Unrecognized net transition (asset) obligation & \((6,928)\) & \((8,341)\) \\
\hline Adjustment to recognize minimum liability & \((3,536)\) & - \\
\hline Accrued benefit cost & \$ (91,191) & \$ (29, 018 ) \\
\hline
\end{tabular}

WEIGHTED-AVERAGE ASSUMPTIONS AS OF DECEMBER 31
(In Thousands) \begin{tabular}{c} 
Pension \\
\\
\end{tabular}

COMPONENTS OF NET PERIODIC BENEFIT COST
\begin{tabular}{|c|c|}
\hline Service cost & \$ 6,138 \\
\hline Interest cost & 20,519 \\
\hline Expected return on plan assets & \((27,181)\) \\
\hline Amortization of transition (asset) obligation & \((1,414)\) \\
\hline Amortization of prior service cost & 1,580 \\
\hline Recognized actuarial gain & \((2,869)\) \\
\hline Net periodic benefit cost & \((3,227)\) \\
\hline Amount of curtailment (gain)/loss recognized & 6,701 \\
\hline Cost of special or contractual termination benefits recognized & 56,771 \\
\hline Total pension cost & 60,245 \\
\hline Less: amounts capitalized & (586) \\
\hline Amount charged to expense & \$ 60,831 \\
\hline
\end{tabular}

The defined benefit pension plan had expected returns on plan assets of \(9.0 \%\), \(9.0 \%\) and \(8.0 \%\) for 2000,1999 and 1998 , respectively. The defined benefit plan assumed compensation increases to be 5.10\% during 1998. During 1999, the defined benefit plan began using salary bands to determine future benefit costs rather than rate of compensation increases. The supplemental retirement pension plan used an expected return on plan assets of \(8.0 \%\) for 2000 , 1999 and 1998. The supplemental plan assumed compensation increases to be \(6.0 \%\) for 2000 , 1999 and 1998.

On November 9, 2000, IPALCO implemented a one-time Voluntary Early Retirement Program (VERP). This program offers enhanced retirement benefits upon early retirement to eligible employees. The VERP was available to all employees, except officers, whose combined age and years of service will total at least 75 on June 30, 2001. Participation was limited to, and subsequently accepted by 400 qualified employees. Participants elected actual retirement dates in 2001. Additionally, IPALCO will provide post-retirement benefits to VERP retirees until age 55 at which time they will be eligible to receive benefits from the independent VEBA trustee. IPALCO recognized the \(\$ 56.8\) million pre-tax non-cash pension and \(\$ 5.2\) million other post-retirement benefit costs of the VERP in December 2000.

During 2000, IPL recognized a non-cash \(\$ 6.7\) million curtailment loss for the supplemental retirement plan reflecting the expected near-term retirement of certain plan participants. In conjunction with recording a minimum pension liability of \(\$ 3.5\) million, IPALCO recorded an intangible asset of \(\$ 1.7\) million. The net difference of \(\$ 1.8\) million was recorded as comprehensive income.
12. OTHER POST-RETIREMENT BENEFITS
\begin{tabular}{|c|c|c|}
\hline \multirow[b]{2}{*}{(In Thousands)} & \multicolumn{2}{|l|}{Other Benefits} \\
\hline & 2000 & 1999 \\
\hline CHANGE IN BENEFIT OBLIGATION & & \\
\hline Benefit obligation at beginning of year & \$139,999 & \$149,761 \\
\hline Service cost & 3,323 & 3,761 \\
\hline Interest cost & 9,846 & 10,025 \\
\hline Actuarial (gain) loss & 17,538 & \((16,401)\) \\
\hline Plan amendments & \((19,289)\) & - \\
\hline Settlements & \((144,703)\) & - \\
\hline Benefits paid & \((6,714)\) & \((7,147)\) \\
\hline Benefit obligation at end of year & - & 139,999 \\
\hline CHANGE IN PLAN ASSETS & & \\
\hline Fair value of plan assets at beginning of year & 132,524 & 83,846 \\
\hline Actual return on plan assets & 57 & 37,551 \\
\hline Employer contribution & 18,836 & 18,274 \\
\hline Settlements & \((144,703)\) & - \\
\hline Benefits paid & \((6,714)\) & \((7,147)\) \\
\hline Fair value of plan assets at end of year & - & 132,524 \\
\hline Funded status & - & \((7,475)\) \\
\hline Unrecognized net gain & - & \((76,423)\) \\
\hline Unrecognized net transition (asset) obligation & - & 79,560 \\
\hline Accrued benefit cost & - & \$ (4, 338) \\
\hline WEIGHTED-AVERAGE ASSUMPTIONS AS OF DECEMBER 31 & & \\
\hline Discount rate & \(7.75 \%\) & \(7.50 \%\) \\
\hline
\end{tabular}
\begin{tabular}{lr} 
\\
(In Thousands) & 2000 \\
& COMPONENTS OF NET PERIODIC BENEFIT COST
\end{tabular}

Interest cost 9,846
\begin{tabular}{|c|c|}
\hline Expected return on plan assets & \((9,703)\) \\
\hline Amortization of transition (asset) obligation & 5,100 \\
\hline Recognized actuarial gain & \((2,642)\) \\
\hline Net periodic benefit cost & 5,924 \\
\hline Curtailment charge (credit) & 55,171 \\
\hline Settlement charge (credit) & \((46,547)\) \\
\hline Less: amounts capitalized & 1,076 \\
\hline Amount charged to expense & \$13,472 \\
\hline
\end{tabular}

Other benefit estimates used expected rates of return on plan assets of \(9.0 \%\) for 2000 and \(8.0 \%\) for 1999 and 1998. For measurement purposes, a 5.9\% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2001.

Also, during 2000, 1999 and 1998, IPL expensed post-retirement regulatory asset amortization of \(\$ 4.3\) million, \(\$ 6.4\) million, and \(\$ 6.4\) million, respectively. The final period of amortization was August 2000.

On October 20, 2000, IPALCO curtailed and settled its existing post-retirement medical and life insurance plans (Post-retirement Plans). Post-retirement plan assets are held by an independent trustee and are encompassed by a Voluntary Employee Beneficiary Association (VEBA). Existing eligible retirees and active employees of IPL who ultimately retire as active employees of IPL at age 55 or later are eligible to receive post-retirement benefits from the independent trustee. In November 2000 , IPALCO made a \(\$ 7.5\) million payment to the independent trustee as settlement of its obligations relating to the Post-retirement Plans.

\section*{13. COMMITMENTS AND CONTINGENCIES}

In 2001, Enterprises anticipates the cost of its construction programs to be approximately \(\$ 154\) million.

Enterprises is involved in litigation arising in the normal course of business. While the results of such litigation cannot be predicted with certainty, management, based upon advice of counsel, believes that the final outcome will not have a material adverse effect on the consolidated financial statements.

With respect to environmental issues, Enterprises has ongoing discussions with various regulatory authorities and continues to believe that Enterprises is in compliance with its various permits.

\section*{14. GAIN ON TERMINATION OF AGREEMENT}

During September 1998, a pretax gain of \(\$ 12.5\) million ( \(\$ 7.8\) million after-tax) resulted from the liquidation and termination of an agreement to purchase up to 150 megawatts of power during the summer months through the year 2000 .

\section*{15. INVESTMENTS}

Enterprises has classified its investment in marketable equity securities as available-for-sale, and any unrealized gains or losses are recorded as a separate component of shareholders' equity. During 1999, Enterprises recorded directly to shareholders' equity an unrealized after-tax gain of \(\$ 106.7\) million resulting from its investment in Internet Capital Group, Inc. (Nasdaq:ICGE), an internet holding company, which went public in August

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1999. The gross unrealized gain on these available-for-sale securities was \(\$ 174.0\) million and the related taxes would be \(\$ 67.3\) million. The cost basis and the market value for the investment were \(\$ 1.2\) million and \(\$ 175.2\) million, respectively, at December 31, 1999 (1,030,600 shares). In 2000, Mid-America sold approximately one million shares of ICGE resulting in a realized gain of \(\$ 112.6\) million. The total realized gain is reduced by related compensation expenses and gross receipts tax of
\(\$ 10.3\) million and income taxes of \(\$ 42.2\) million, which are included in OTHER INCOME AND (DEDUCTIONS). The after-tax proceeds from these sales were applied primarily to the reduction of IPALCO's outstanding unsecured debt. During 2000, unrealized losses of \(\$ 61.8\) million ( \(\$ 37.6\) million after-tax) were recorded to reflect the decrease in market price for the unsold shares.

In 1999, Mid-America made a commitment to invest \(\$ 15\) million in EnerTech Capital Partners II L.P., a venture capital fund. The fund invests in service and technology companies providing innovative products and services that take advantage of opportunities created by deregulation of the energy and telecommunications industries. Through December 31, 2000, Mid-America has funded \(\$ 2.25\) million of such commitment.

\section*{16. SEGMENT INFORMATION}

Operating segments are components of an enterprise for which separate financial information is available and is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Enterprises' reportable business segments are electric and "all other." Steam operations of IPL, existing from January 1 through November 20, 2000 (see Note 1), and all subsidiaries other than IPL are combined in the "all other" category. The accounting policies of the identified segments are consistent with those policies and procedures described in the summary of significant accounting policies (see Note 2). Intersegment sales are generally based on prices that reflect the current market conditions. The following tables provide information about Enterprises' business segments:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Operating Revenues & \$ & 831 & \$ & 59 & \$ & 890 & \$ & 800 & \$ & 69 & \$ \\
\hline Depreciation and Amortization & & 108 & & 6 & & 114 & & 104 & & 7 & 11 \\
\hline Pre-tax Operating Income & & 204 & & (7) & & 197 & & 263 & & 10 & 27 \\
\hline Income Taxes & & 69 & & 54 & & 123 & & 83 & & 3 & \\
\hline ```
Property - net
    of Depreciation
``` & & , 648 & & 12 & & , 660 & & , 674 & & 145 & 1,8 \\
\hline Capital Expenditures & & 79 & & - & & 79 & & 103 & & 2 & 10 \\
\hline
\end{tabular}


1999

(In Millions)

Included within Depreciation and Amortization for the All Other segment is IPL steam depreciation of \(\$ 3\) million for each of the years 2000,1999 and 1998. Included within Pre-tax Operating Income for the All Other segment is IPL steam pre-tax operating income of \(\$ 1\) million, \(\$ 5\) million and \(\$ 5\) million for 2000, 1999 and 1998, respectively. Included within Income Taxes for the All Other segment is IPL steam income taxes of \(\$(.1)\) million, \(\$ 1\) million and \(\$ 1\)

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million for 2000, 1999 and 1998, respectively. Included within Property - net of Depreciation for the All Other segment is IPL steam plant of \(\$ 76\) million and \(\$ 77\) million for 1999 and 1998, respectively. Included within Capital Expenditures for the All Other segment is IPL steam plant of \(\$ 2\) million and \(\$ 7\) million for 1999 and 1998, respectively.

\section*{17. QUARTERLY RESULTS (UNAUDITED)}

Operating results for the years ended December 31, 2000, and 1999, by quarter, are as follows (in thousands except per share amounts):
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & & & \multicolumn{4}{|c|}{2000} \\
\hline & Mar & ch 31 & \multicolumn{2}{|r|}{June 30} & \multicolumn{2}{|l|}{September 30} \\
\hline Utility operating revenues & & 211,089 & & 700 & & \$224,720 \\
\hline Utility operating income. & & 48,170 & & 784 & & 44,942 \\
\hline Income before extraordinary loss on early retirement of debt & & 92,327 & & 980 & & 30,045 \\
\hline Extraordinary loss on early retirement of debt........ & & & & & & \\
\hline Net income. & & 92,327 & & 980 & & 30,045 \\
\hline Weighted average shares. & & 85,702 & & 713 & & 86,353 \\
\hline Basic earnings per share before extraordinary loss....... & & 1.08 & \$ & . 34 & & \$ . 35 \\
\hline Extraordinary loss.... & & - & & - & & - \\
\hline Basic earnings per share. & & 1.08 & \$ & . 34 & & \$ . 35 \\
\hline Weighted average diluted shares. & & 86,260 & & 601 & & 87,265 \\
\hline Diluted earnings per share before extraordinary loss......... & & 1.07 & \$ & . 33 & & \$ . 34 \\
\hline Extraordinary loss. & & - & & - & & - \\
\hline Diluted earnings per share. & & 1.07 & \$ & . 33 & & \$ . 34 \\
\hline & & & \multicolumn{4}{|c|}{1999} \\
\hline & MAR & CH 31 & & 30 & SEPTEM & EMBER 30 \\
\hline Utility operating revenues & & 200,831 & & , 010 & & \$228,515 \\
\hline Utility operating income. & & 43,251 & & , 434 & & 48,414 \\
\hline Net income. & & 29,597 & & , 652 & & 35,379 \\
\hline Weighted average shares. & & 87,218 & & , 718 & & 85,720 \\
\hline Basic earnings per share. & \$ & . 34 & \$ & . 40 & & \$ . 41 \\
\hline
\end{tabular}


The quarterly figures reflect seasonal and weather-related fluctuations that are normal to IPL's operations.

Earnings per share are computed independently for each of the quarters presented. Therefore, the sum of the quarterly earnings per share may not equal the total for the year.

The first quarter 2000 results reflect the sale of investment securities (see Note 15). The fourth quarter 2000 results reflect the sale of thermal assets (see Note 1) and the Voluntary Early Retirement Program (see Note 11).

IPALCO ENTERPRISES, INC. AND SUBSIDIARIES STATEMENTS OF CONSOLIDATED OPERATIONS
(In Thousands)
(Unaudited)

Three Months Ended March 31

UTILITY OPERATING REVENUES:

Electric
Steam

Total operating revenues
UTILITY OPERATING EXPENSES:
Operation:
Fuel
Other
Power purchased
Purchased steam
Maintenance
Termination benefit agreement costs
Depreciation and amortization
Taxes other than income taxes
Income taxes - net

Total operating expenses

UTILITY OPERATING INCOME

OTHER INCOME AND (DEDUCTIONS):
Allowance for equity funds used during construction
Other - net
Gain on sale of available for sale securities, net of expenses
Termination benefit agreement costs
Merger costs

209,052
-----------
209,052

\begin{tabular}{|c|c|}
\hline \$ & 200,52 \\
\hline & 10,56 \\
\hline & 211,08 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 46,283 & 47,57 \\
\hline 42,815 & 35,83 \\
\hline 574 & 50 \\
\hline - & 1,67 \\
\hline 19,578 & 17,26 \\
\hline 51,683 & \\
\hline 27,571 & 27,55 \\
\hline 9,583 & 9, 30 \\
\hline 645 & 23,21 \\
\hline 198,732 & 162,91 \\
\hline 10,320 & 48,17 \\
\hline
\end{tabular}

110
(555)
\((4,747)\)
\((6,283)\)

101, 63

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\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{DEFERRED DEBITS:} \\
\hline Regulatory assets & & 96,995 \\
\hline Miscellaneous & & 10,724 \\
\hline Total deferred debits & & 107,719 \\
\hline TOTAL & \$ & 1,934,325 \\
\hline CAPITALIZATION AND LIABILITIES & & \\
\hline \multicolumn{3}{|l|}{CAPITALIZATION:} \\
\hline \multicolumn{3}{|l|}{Common shareholders' equity:} \\
\hline Common stock & \$ & - \\
\hline Unearned compensation - restricted stock awards & & - \\
\hline Premium on 4\% cumulative preferred stock & & 649 \\
\hline Retained earnings & & 723,461 \\
\hline Accumulated other comprehensive income & & \((3,994)\) \\
\hline Treasury stock, at cost & & - \\
\hline Total common shareholders' equity & & 720,116 \\
\hline Cumulative preferred stock of subsidiary & & 59,135 \\
\hline Long-term debt (less current maturities and sinking fund requirements) & & 621,880 \\
\hline Total capitalization & & 1,401,131 \\
\hline \multicolumn{3}{|l|}{CURRENT LIABILITIES:} \\
\hline Current maturities and sinking fund requirements & & 300 \\
\hline Accounts payable and accrued expenses & & 52,406 \\
\hline Dividends payable & & 15,516 \\
\hline Taxes accrued & & 21,430 \\
\hline Interest accrued & & 9,665 \\
\hline Other current liabilities & & 16,572 \\
\hline Total current liabilities & & 115,889 \\
\hline \multicolumn{3}{|l|}{DEFERRED CREDITS AND OTHER LONG-TERM LIABILITIES:} \\
\hline Accumulated deferred income taxes - net & & 284,095 \\
\hline Unamortized investment tax credit & & 35,766 \\
\hline Accrued postretirement benefits & & 5,323 \\
\hline Accrued pension benefits & & 88,657 \\
\hline Miscellaneous & & 3,464 \\
\hline Total deferred credits and other long-term liabilities & & 417,305 \\
\hline
\end{tabular}

COMMITMENTS AND CONTINGENCIES

TOTAL

See notes to consolidated financial statements.

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(Unaudited)

\section*{Three}

Net cash provided by (used in) investing activities
CASH FLOWS FROM FINANCING:
Issuance of long-term debt
Retirement of long-term debt
Short-term debt - net
Common dividends paid
Issuance of common stock related to incentive compensation plans
Reacquired common stock
Other

Net cash used in financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
Supplemental disclosures of cash flow information: Cash paid during the period
    for:
                Interest (net of amount capitalized)
        Income taxes
See notes to consolidated financial statements.

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27

IPALCO ENTERPRISES, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS AS OF MARCH 31, 2001

\section*{1. AES ACQUISITION}

On March 27, 2001, The AES Corporation (AES) completed its acquisition of IPALCO Enterprises, Inc. (IPALCO) through a share exchange transaction in accordance with the Agreement and Plan of Share Exchange dated as of July 15, 2000, among AES and IPALCO (the Share Exchange Agreement). Pursuant to the Share Exchange Agreement, IPALCO became a wholly-owned subsidiary of AES.

At the effective time of the share exchange, each of the outstanding 89,685,177 shares of IPALCO common stock was converted into the right to receive 0.463 of a share of AES common stock, for an aggregate purchase price of \(\$ 2.15\) billion and \(\$ 890\) million in assumed debt and preferred stock. Following the share exchange, AES owns all of the outstanding capital stock of IPALCO. Treasury stock of \(\$ 500.6\) million was cancelled as a result of the acquisition. Accordingly, the common stock balance was reduced by \(\$ 459.8\) million and the remaining \(\$ 40.8\) million was applied against retained earnings. The transaction was subject to certain conditions, including receipt of regulatory approvals, including that of the Federal Energy Regulatory Commission and the Securities and Exchange Commission.

During the first quarter of 2001, IPALCO expensed \(\$ 6.3\) million of merger related costs which are included in OTHER INCOME AND (DEDUCTIONS) - Other - net. Total merger related costs were \(\$ 12.1\) million.

As a result of the acquisition by AES, in the first quarter 2001, IPALCO recorded \(\$ 71.8\) million ( \(\$ 44.8\) million after tax) of one time costs related to the termination of certain management employees. The pretax expenses included \(\$ 56.4\) million in costs associated with termination benefit agreements, \(\$ 9.2\) million in supplemental retirement costs, and \(\$ 6.2\) million in restricted stock expense. Substantially all of the termination benefit agreement costs, supplemental retirement costs, and restricted stock costs were paid out by March 31, 2001.

\section*{2. GENERAL}

IPALCO owns all of the outstanding common stock of its subsidiaries (collectively referred to as Enterprises). The consolidated financial statements include the accounts of IPALCO, its utility subsidiary, Indianapolis Power \& Light Company (IPL) and its unregulated subsidiary, Mid-America Capital Resources, Inc. (Mid-America). Mid-America is the parent company of nonutility energy-related businesses.

The preparation of financial statements in conformity with generally accepted accounting principles requires that management make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. The reported amounts of revenues and expenses during the reporting

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period may also be affected by the estimates and assumptions management is required to make. Actual results may differ from those estimates.

In the opinion of management these statements reflect all adjustments, consisting of only normal recurring accruals, including elimination of all significant intercompany balances and transactions, which are necessary to present a fair statement of the results for the interim periods covered by such statements. Due to the seasonal nature of the electric utility business, the annual results are not generated evenly by quarter during the year. Certain amounts from prior year financial statements have been reclassified to conform to the current year presentation. These financial statements and notes should be read in conjunction with the 2000 audited consolidated financial statements and notes.

\section*{3. SALE OF CLEVELAND ENERGY RESOURCES}

On May 21, 2001, IPALCO sold the assets of Cleveland Energy Resources (CER) to Dominion Cleveland Thermal, Inc., a subsidiary of Dominion Energy, Inc. CER includes two subsidiaries of Mid-America Capital Resources, Inc. (Mid-America), Cleveland Thermal Energy Corporation (Cleveland Thermal) and Cleveland District Cooling Corporation
(Cleveland Cooling). Cleveland Thermal owns and operates two steam plants in Cleveland, Ohio. Cleveland Cooling owns and operates a district cooling facility located near downtown Cleveland, which distributes chilled water to subscribers located downtown for their air conditioning needs. The selling price for the assets was \(\$ 14.1\) million. The completion of the transaction had no significant income statement impact.

\section*{4. VOLUNTARY EARLY RETIREMENT PROGRAM}

On November 9, 2000, IPALCO implemented a Voluntary Early Retirement Program (VERP). This program offered enhanced retirement benefits upon early retirement to eligible employees. The VERP was available to all employees, except officers, whose combined age and years of service will total at least 75 on June 30, 2001. Participation was limited to, and subsequently accepted by 400 qualified employees. Participants elected actual retirement dates in 2001. Additionally, IPALCO will provide post-retirement benefits to VERP retirees until age 55 at which time they will be eligible to receive benefits from the independent VEBA trustee. IPALCO recognized the \(\$ 56.8\) million pre-tax non-cash pension and \(\$ 5.2\) million other post-retirement benefit costs of the VERP in December 2000.

On June 1, 2001, IPALCO offered a second Voluntary Early Retirement Program (VERP II). This program offers enhanced retirement benefits upon early retirement to all employees, except officers, whose combined age and years of service will total at least 75 on June 30 , 2001 . Participants may elect retirement dates between August 1, 2001 and August 1, 2004 contingent upon company approval. IPALCO expects the VERP II to be completed, including the expiration of all revocation periods, by July 24, 2001.

\section*{5. NEW ACCOUNTING PRONOUNCEMENTS}

Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133), requires that an entity recognize all derivatives as either assets or liabilities on the balance sheet and measure these instruments at fair value. The Company adopted SFAS 133 on January 1, 2001. The Company designated an interest rate swap as a cash flow

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hedge which is recorded as a liability on the balance sheet and measured at fair value. The effect of adopting SFAS 133 resulted in a decrease to comprehensive income of \(\$ 2.1\) million. There was no income statement impact as the hedge was determined by management to be highly effective in accordance with SFAS 133.
(B) PRO FORMA FINANCIAL INFORMATION.

Pro forma financial statements have been omitted since
historical financial statements, which include the combined results of AES and IPLACO for December 31, 2000 and March 31, 2001 have been previously filed. For December 31, 2001 financial statements refer to the Form 8-K filed by the Company on June 5, 2001, which is hereby incorporated by reference. For March 31, 2001 financial statements refer to the Form 10-Q filed by the Company on May 15, 2001, which is hereby incorporated by reference.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.```


[^0]:    See notes to consolidated financial statements

