#### **BUCKEYE TECHNOLOGIES INC**

Form 8-K October 20, 2004

> SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE THE SECURITIES ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): October 19, 2004

BUCKEYE TECHNOLOGIES INC. (Exact name of registrant as specified in its charter)

DELAWARE

33-60032

62-151897 (State of Incorporation) (Commission File Number) (I.R.S. Employer Identific

> 1001 Tillman Street, Memphis, Tennessee 38112 (Address of principal executive offices)

Registrant's telephone, including area code (901) 320-8100

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 19, 2004, Buckeye Technologies Inc. (the "Company") issued a press release regarding its results of operations for the quarter ended September 30, 2004, including a statement of operations for that quarter, a consolidated balance sheet as of September 30, 2004, a consolidated statement of cash flow for that quarter, and supplemental financial data. In addition, on October 20, 2004, the Company will hold a teleconference at 8:30 a.m. Central to discuss the quarter. The teleconference can be accessed via the website www.streetevents.com, the Company's website homepage at www.bkitech.com or via telephone at (888) 855-5428 within the United States or (719) 457-2665 for international callers.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized,

BUCKEYE TECHNOLOGIES INC.

/S/ KRISTOPHER J. MATULA

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Kristopher J. Matula Executive Vice President and Chief Financial Officer October 19, 2004

MEMPHIS, Tenn.--(BUSINESS WIRE)--Oct. 19, 2004--Buckeye Technologies Inc. (NYSE:BKI) today announced that it earned \$4.4 million after tax (12 cents per share) in the quarter ended September 30, 2004. The Company's results include \$0.8 million after tax (2 cents per share) in restructuring costs, primarily related to the previously announced closure of its facility in Cork, Ireland.

During the same quarter of the prior year, the Company's restated net income was \$3.1 million after tax (8 cents per share) which included \$5.7 million after tax benefit (15 cents per share) from an accounting change related to its method of accounting for planned maintenance shutdowns. July-September 2003 also included \$2.7 million after tax charge (minus 7 cents per share) related to the early extinguishment of debt and restructuring charges.

Excluding the impact of accounting changes and expenses related to the early extinguishment of debt and restructuring, the Company earned \$5.2 million after tax in July-September 2004 compared to \$0.1 million after tax in the same period a year ago.

Net sales for the July-September quarter were \$167.3 million, 7.4% above the \$155.8 million achieved in the prior year.

Buckeye Chairman, David B. Ferraro, commented, "We made progress during July-September in improving the financial performance of our business. Revenue and profitability increased in both our specialty fibers and nonwoven materials segments. We reduced debt by \$20 million. The changes we have made to improve our operations are having a positive impact."

Mr. Ferraro further stated, "We ceased producing airlaid nonwoven materials at Cork, Ireland in late July. We have successfully transitioned the majority of the product previously produced at Cork to our larger dual-line plants in

Europe and North America. This has increased the capacity utilization rate at our other airlaid nonwovens facilities."

Buckeye, a leading manufacturer and marketer of specialty fibers and nonwoven materials, is headquartered in Memphis, Tennessee, USA. The Company currently operates facilities in the United States, Germany, Canada, and Brazil. Its products are sold worldwide to makers of consumer and industrial goods.

Certain matters discussed in this press release may constitute forward-looking statements within the meaning of the federal securities laws that involve risks and uncertainties, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, financing, markets, products, services and prices, and other factors. For further information on factors which could impact the Company and the statements contained herein, please refer to public filings with the Securities and Exchange Commission.

#### BUCKEYE TECHNOLOGIES INC. CONSOLIDATED STATEMENTS OF OPERATIONS (in \$000) (unaudited)

#### Three Months Ended \_\_\_\_\_ September 30, June 30, September 30, 2004 2003 (a) \_\_\_\_\_\_ \$ 167,323 \$ 168,042 \$ 155,831 Net sales 137,694 142,053 134,240 Cost of goods sold \_\_\_\_\_\_ 29,629 25**,**989 21,591 Gross margin Selling, research and 9,726 10,438 Administrative expenses 9,592 Impairment of long-lived 1,075 Assets 2,073 1,038 Restructuring costs 1,196 18,707 12,403 Operating income 10,961 Net interest expense and 11,278 11,305 Amortization of debt costs 11,177 Loss on early extinguishment of debt 3,300 Foreign exchange, amortization of intangibles, other 636 268 Income (loss) before income 6,793 830 (3,945) 2,378 (580) (1,281) taxes Income tax expense (benefit) Income (loss) before cumulative effect of change 4,415 1,410 (2,664)

in accounting

Cumulative effect of change in accounting (net of tax of \$3,359)	_		_		5 <b>,</b> 720
Net income	\$ 4,415 	\$ =	1,410	\$ =	3,056
Earnings (loss) per share before cumulative effect of change in accounting Basic earnings (loss) per					
share Diluted earnings (loss)	\$ 0.12	\$	0.04	\$	(0.07)
per share	\$ 0.12	\$	0.04	\$	(0.07)
Cumulative effect of change in accounting Basic earnings (loss) per					
share	\$ -	\$	-	\$	0.15
Diluted earnings (loss) per share	\$ -	\$	-	\$	0.15
Earnings per share Basic earnings (loss) per					
share	\$ 0.12	\$	0.04	\$	0.08
Diluted earnings (loss) per share	\$ 0.12	\$	0.04	\$	0.08
Weighted average shares for basic earnings per share	37,311,757		37,233,800		36,974,915
Adjusted weighted average shares for diluted earnings per share	37,457,905		37,369,210		36,994,572

<sup>(</sup>a) Amounts have been restated from those previously reported based on the cumulative effect of change in accounting.

#### BUCKEYE TECHNOLOGIES INC. CONSOLIDATED BALANCE SHEETS (in \$000)

	Sep	2004		
	(ur	naudited)		
Assets				
Current assets:				
Cash and cash equivalents	\$	23,836	\$	27,235
Accounts receivable, net		111,306		112,367
Inventories		114,552		107,439
Deferred income taxes and other		14,521		10,207
Total current assets		264,215		257 <b>,</b> 248
Property, plant and equipment, net		530,201		537 <b>,</b> 632
Goodwill, net		135,450		130,172
Intellectual property and other, net		40,265		41,023
Total assets	\$	•	\$	966 <b>,</b> 075
	==		==	

Liabilities and stockholders' equity Current	liabilities:	
Trade accounts payable	\$ 27,253	\$ 27,130
Accrued expenses	51,970	45,337
Current portion of capital lease		
obligations	652	632
Current portion of long-term debt	1,500	16,972
Total current liabilities	81,375	90,071
Long-term debt	582 <b>,</b> 434	587 <b>,</b> 076
Deferred income taxes	39,924	37 <b>,</b> 956
Capital lease obligations	1,818	2,068
Other liabilities	19,342	19 <b>,</b> 559
Stockholders' equity	245,238	229,345
Total liabilities and stockholders' equity	\$ 970,131	\$ 966,075
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	Three Months Ended			
	-	September 30, 2003 (a)		
OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to net cash provided by (used in) operating activities:	\$ 4,415	\$ 3,056		
Cumulative effect of change in accounting Depreciation Amortization Loss on early extinguishment of debt Deferred income taxes Other Change in operating assets and liabilities Accounts receivable Inventories Other assets	11,393 922 - 1,359 454 2,059 (6,093) 837	1,441 3,300 722 637 16,169 (1,615)		
Accounts payable and other current liabilities	5,651	(18)		
Net cash provided by operating activities	20 <b>,</b> 997	25 <b>,</b> 555		
<pre>INVESTING ACTIVITIES   Purchases of property, plant &amp; equipment   Other</pre>	(4,970) 84	(9,725) (303)		
Net cash used in investing activities	(4,886)	(10,028)		
FINANCING ACTIVITIES Proceeds from exercise of options	248	-		

Net payments under revolving line of		
credit	_	(55 <b>,</b> 250)
Issuance of long-term debt	_	200,000
Payments for debt issuance costs	(4)	(6,029)
Payments related to early extinguishment		
of debt	_	(2,115)
Payments on long term debt and other	(20,230)	(175,001)
-		
Net cash used in financing activities	(19,986)	(38,395)
-		
Defeat of family and any make		
Effect of foreign currency rate	476	(007)
fluctuations on cash	4 / 0	(827)
Decrease in cash and cash equivalents	(3 399)	(23,695)
- Decrease in cash and cash equivarenes	(3 <b>,</b> 333)	(23,093)
Cash and cash equivalents at beginning of		
period	27,235	49,977
_		
Cash and cash equivalents at end of period \$	23,836	\$ 26,282
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<sup>(</sup>a) Amounts have been restated from those previously reported based on the cumulative effect of change in accounting.

#### BUCKEYE TECHNOLOGIES INC. SUPPLEMENTAL FINANCIAL DATA (in \$000) (unaudited)

Three Months Ended

SEGME	NT RESULTS	September 30, 2004			September 30, 2003 (d)		
Speci	alty Fibers						
-	Net sales	\$	118,046	\$	118,165	\$	107,318
	Operating income (a) Depreciation and		16,898		12,714		9,921
	amortization (b)		6,961		7,024		6,704
	Capital expenditures		3,914		4,457		9,089
Nonwo	ven Materials						
	Net sales	\$	55 <b>,</b> 922	\$	55 <b>,</b> 987	\$	53,210
	Operating income (a) Depreciation and		3 <b>,</b> 568		2 <b>,</b> 595		2,487
	amortization (b)		4,223		3,633		4,268
	Capital expenditures		976		884		599
Corpo	rate						
	Net sales	\$	(6,645)	\$	(6,110)	\$	(4,697)
	Operating income (a) Depreciation and		(1,759)		(2,906)		(1,447)
	amortization (b)		866		828		825
	Capital expenditures		80		73		37

Total

Net sales	\$ 167,323	\$ 168,042	\$ 155,831
Operating income (a)	18,707	12,403	10,961
Depreciation and			
amortization (b)	12,050	11,485	11,797
Capital expenditures	4,970	5,414	9,725

- (a) Asset impairment and restructuring costs are included in operating income for the corporate segment.
- (b) Depreciation and amortization includes depreciation, depletion and amortization of intangibles. Only the Corporate grouping has amortization of intangibles that is excluded from the determination of operating income.

	Three Months Ended					
ADJUSTED EBITDA				September 30, 2003 (d)		
Income (loss) before cumulative effect of change in accounting Income tax benefit Net interest expense Amortization of debt costs Early extinguishment of debt Depreciation, depletion and amortization	\$	4,415 2,378 10,895 383 -		•		
EBITDA		30 <b>,</b> 121	_	23,620	_	22,329
Interest income Asset impairments Loss on disposal of assets Restructuring charges (c) Restatement due to change in accounting		164 - 130 -		216 1,075 304 492	_	250 - 144 1,038
Adjusted EBITDA	\$	30,415	\$	25 <b>,</b> 707	\$	24,131

We calculate EBITDA as earnings before cumulative effect of change in accounting plus net interest expense, income taxes and depreciation and amortization. Adjusted EBITDA further adjusts EBITDA by adding back the following items: interest income, cumulative effect of changes in accounting, asset impairment charges, restructuring charges and other (gains) losses. You should not consider adjusted EBITDA to be an alternative measure of our net income, as an indicator of operating performance; or our cash flow, as an indicator of liquidity. Adjusted EBITDA corresponds with the definition contained in our US revolving credit facility and it provides useful information concerning our ability to comply with debt covenants. Prior year calculations have been restated to conform with the current credit facility definition. Although we believe adjusted EBITDA enhances your understanding of our financial condition, this measure, when viewed individually, is not a better indicator of any trend as compared to other measures (e.g., net sales, net earnings, net cash flows, etc.).

On September 30, 2004 we had borrowing capacity of \$67.7 million on the revolving credit facility. The portion of this amount that we could borrow will depend on our financial results and ability to comply with certain borrowing conditions under the revolving credit facility.

- (c) The definition of Adjusted EBITDA limits the add back of restructuring charges to costs incurred from October 1, 2002 through June 30, 2004, provided that the aggregate amount does not exceed \$6.0 million. Since we exceeded the \$6.0 million threshold during the three months ended June 30, 2004 our add back was limited to \$492 of the \$2,073 of restructuring expense recorded during that quarter. Restructuring charges of \$1,196 incurred after June 30, 2004 are not added back to Adjusted EBITDA.
- (d) Amounts have been restated from those previously reported based on the cumulative effect of change in accounting.